

# Legislative Appropriations Request

FOR FISCAL YEARS 2012 AND 2013

Submitted to the Governor's Office of Budget, Planning and Policy and the Legislative Budget Board

by

**Texas Lottery Commission** 

August 30, 2010

# **Legislative Appropriations Request**

for Fiscal Years 2012 and 2013

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by

## **Texas Lottery Commission**

| <b>Commission Members</b> | <b>Dates of Term</b>                | <b>Hometown</b>    |
|---------------------------|-------------------------------------|--------------------|
| Mary Ann Williamson       | October 7, 2008 – February 1, 2015  | Weatherford, Texas |
| David J. Schenck          | October 17, 2007 – February 1, 2013 | Dallas, Texas      |
| J. Winston Krause         | March 27, 2009 – February 1, 2011   | Austin, Texas      |

Submitted: August 30, 2010

Submitted by: Compared Executive Director

Mary Ann Williamson Chairman

## Legislative Appropriations Request for Fiscal Years 2012 and 2013 Texas Lottery Commission

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Agency code:

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Agency name: Texas Lottery Commission

Names, Terms of Office, Hometowns of Commission Members

Mary Ann Williamson October 7, 2008 – February 1, 2015 Weatherford David J. Schenck October 17, 2007 – February 1, 2013 Dallas J. Winston Krause March 27, 2009 – February 1, 2011 Austin

#### Texas Lottery Sales and Revenue

The Texas Lottery has generated well over \$17 billion for the state of Texas since the first ticket was sold in 1992. Prior to 1997, the proceeds were allocated to the General Revenue Fund. Since 1997, Texas Lottery proceeds have been transferred to the Foundation School Fund to support public education in our state. During that time, the Texas Lottery has contributed more than \$12 billion to the Foundation School Fund, and of that total, approximately \$1 billion was contributed in FY 2009, making it the sixth time the agency has reached the \$1 billion mark since 1998. Other Texas Lottery funds such as unclaimed prizes revert back to the state for programs authorized by the Texas Legislature. Beginning Fiscal Year 2010, Texas Lottery proceeds from the sale of certain instant ticket games also benefit the Fund for Veterans Assistance. Including unclaimed prize money, total revenue transferred to the state in FY2009 was \$1.04 billion, with \$1.00 billion going to the Foundation School Fund.

As noted above, in addition to transfers to the Foundation School Fund, the Texas Lottery Commission also contributes revenue from other sources such as unclaimed prizes and collection of debts owed to the state. During FY 2009, the Commission transferred \$43.1 million in unclaimed prizes to the state. This brings the unclaimed prize transfer total to \$523.8 million since the first statutory change addressing unclaimed prizes was made in 1999. The biggest beneficiary to date from unclaimed prizes has been the General Revenue Fund, which has received \$212.1 million. The Commission also assists in collecting debts owed to the state of Texas. Before the Commission pays a claimant his or her prize, agency staff checks to ensure that the winner does not have outstanding debts to the state. This effort has garnered more that \$4 million for the state over the past five years to satisfy debt that might have otherwise gone unpaid.

#### Charitable Bingo Revenue and Business Activities

Since the first licenses were issued in 1982, charitable bingo has had positive benefits for charities, players, and state, county and municipal governments in Texas. Gross receipts from the conduct of charitable bingo total more than \$15 billion, bingo prizes awarded have been in excess of \$11 billion, deposits to the General Revenue Fund have exceeded \$413 million and allocations to local jurisdictions have totaled approximately \$238.1 million. By the end of calendar year 2009, the total amount of charitable distributions from the conduct of bingo exceeded \$937 million.

#### **Lottery Administrative Expenses**

The sale of lottery tickets is used to pay for all costs of Texas Lottery operations. This includes the payment of prizes to the holders of winning tickets, retailer commissions, and all other costs incurred in the operation and administration of the lottery. The State Lottery Act limits the combined total of retailer compensation and agency administration to no more than 12 percent of gross ticket revenues. Of this 12 percent, the State Lottery Act mandates that no less than five percent be allocated to retailers as commissions, with the remaining seven percent of ticket sales allowed to be expended on administration of the Texas Lottery. The Commission returns any "unspent administrative funds" to the Foundation School Fund.

A major part of the agency's budget is concentrated in the Lottery Operations Division budget, which includes the commission paid to the lottery operator. The current lottery operator contract was effective October 10, 2001, and includes a current compensation rate to the lottery operator of 2.6999 percent of gross sales. The contract expires August 31, 2011. This is by far the largest contract managed by the agency. In FY 2009, the lottery operator received \$99.6 million in compensation from the agency.

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As the expiration of the current lottery operator contract drew near, the Texas Lottery Commission procured consultant services to provide expertise and assistance in analyzing and exploring options available for the delivery of core lottery business functions and developing the resulting new lottery operator procurement documentation. The agency also utilized the assistance of the Office of the Attorney General, the Comptroller of Public Accounts, outside counsel and internal resources. As a result, the agency released a Request for Proposal in January 2010 for lottery operations services and equipment. It is the agency's intent to announce the apparent successful proposer in late 2010.

#### **Exceptional Items**

The Commission has submitted 5 Exceptional Items amounting to \$4.2 million. The Exceptional Items have been prioritized in accordance with the agency's goal structure to allow for continued regulatory and revenue generating functions, provide essential services and allow for potential growth in Lottery revenue. A summary of each Exceptional Item follows:

Exceptional Item 1, Lottery Drawing Studio air conditioning system. This project in the amount of \$55,000 will provide replacement HVAC units for the agency's Lottery Drawings Studio. The project supports the agency's goal to Operate the Lottery by protecting mission critical equipment for the agency's lottery drawing function. These units for the Lottery Drawing Studio are needed to replace three units that have reached the end of their useful life. New lottery games and equipment have been added in recent years without increasing the air conditioning equipment capacity. The existing air conditioning units are operating at the maximum levels of their designed operating range. If this project is postponed, mission critical equipment for the agency's lottery drawing function could be at risk if the existing air conditioning units fail.

Exceptional Item 2, Bingo 5% Restoration. Funding for this item would provide for restoration of the 5% budget reduction in the amount of \$289,798 and two FTE's in the Bingo Division, one in Bingo Law Compliance Field Operations and one in Bingo Licensing. The increase in GR appropriation would be supported by fee increases to Bingo Operators and Lessors.

The functions of the Bingo Law Compliance Field Operations Program include regulating licensees' compliance with the Bingo Enabling Act (Act) and the Charitable Bingo Administrative Rules (Rules). Utilizing a system of enforcement by conducting inspections, reviews, audits and complaint investigations, the Charitable Bingo Operations Division (CBOD) may take appropriate disciplinary action when necessary. The CBOD also conducts testing on bingo products for use in the state of Texas. The goal for the Bingo Law Compliance Field Operations Program is to conduct its activities consistently and fairly.

Additionally, the functions of the Bingo Licensing Program include the licensing of persons identified pursuant to the Bingo Enabling Act and the registration of individuals on the Registry of Approved Bingo Workers. The Licensing Department procedures for reviewing a Bingo license application or registration enhance quality and consistency of the process and strive to ensure eligibility of the applicant. This program promotes communication and cooperation between licensees and the CBOD so that qualified applicants and licensees know of Bingo Enabling Act and Charitable Bingo Administrative Rule requirements.

If restoration of funding is not provided, there would be fewer audits, inspections, and investigations of license holders and increase the amount of time to process license applications and workers registered. This could result in bingo activities being conducted that are not in compliance with the Act and/or Rules. Some areas that could be affected would be the amount of prize fees and rental taxes remitted to the state as well as ensuring proceeds are used for an authorized purpose.

Exceptional Item 3, Oracle WebLogic Suite. This project in the amount of \$80,000 will replace Oracle Application Server which supports the agency's core technology applications. This software platform is being phased out by the manufacturer and replaced with Oracle's WebLogic Suite. The project supports the agency's goal to Operate the Lottery and Enforce Bingo Laws by ensuring technology applications used on a daily basis for business operations are operational and secure. The

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maintenance and support being provided by the manufacturer for the current software platform will end in December 2010. Continuing to use this software platform puts agency core applications at risk, since the manufacturer will no longer provide software fixes, patches or security updates.

Exceptional Item 4, Automated Charitable Bingo System (ACBS) Redesign. This project in the amount of \$2.5 million will redesign the Automated Charitable Bingo System (ACBS). Since implementation, there have been numerous changes to business processes including system application changes. The current toolset used to support ACBS will be out of support in 2013. Because of the requirement to convert to another toolset, and in order to meet the ongoing needs of the Charitable Bingo Program, it is necessary to redesign and convert the existing system. The ACBS is used daily by agency staff for the administration and management of the Charitable Bingo program. The increase in GR appropriation would be supported by a one-time fee increase to Bingo Operators and Lessors.

Exceptional Item 5, Bingo 5% Restoration, Bingo Prize Fee Allocation. Funding for this item would provide for restoration of the 5% budget reduction of the Bingo Prize Fee Allocation in the amount of \$1,263,550. Section 2001.503 of the Texas Occupations Code provides for a quarterly allocation to counties and cities of bingo prize fees collected by the Commission. These payments are based on bingo prize fees collected at counties and cities that impose a gross receipts tax on the conduct of bingo. Statute entitles these local jurisdictions to 50% of the fees collected by the Commission. If funding were not restored, the Commission will be in violation of Section 2001.503 of the Texas Occupations Code that provides for a quarterly allocation to counties and cities of bingo prize fees collected by the Commission.

#### Rider Revisions

The Commission is requesting deletion of Rider 6, Limitation: Out of Country and Out of State Travel and would comply with the Limitation on Travel Expenditures referenced under Article IX, Section 5.08 of the General Appropriations Act.

A revision to Rider 11, Lottery Operator Contract is requested to amend with new contractual billing terms. The billing percentage rate will be determined in the new Lottery Operator Contract to be awarded in late 2010.

New Rider 701 is requested to appropriate the Commission the third party reimbursements collected by the Bingo division in accordance with Texas Occupations Code Section 2001.205(b), 2001.209(b), 2001.437(e) and 2001.560(d).

The Commission also requests the addition of two new Riders that are contingent upon the approval of Exceptional Items 2 and 4 relating to the funding of the restoration of the 5% budget reduction and the Automated Charitable Bingo System (ACBS) for FY 2012-13. The rider associated with the 5% budget reduction would appropriate funds from fee increases to Bingo Operators/Lessors to fund the exceptional item. The rider associated with the ACBS would appropriate funds from a one-time fee increase to the Bingo Operators/Lessors to fund the new system.

10% General Revenue-Related Base Reduction

The Commission's 10% reduction amount for General Revenue and General Revenue Dedicated Accounts follows:

General Revenue:

\$2,951,361 of \$29,513,613 appropriation General Revenue Dedicated: \$42,005,906 of \$420,059,058 appropriation

Outlined below is the proposed \$2.95 million reduction for the Bingo program funded by General Revenue.

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The agency is not able to comply with the 10% reduction amount for General Revenue Dedicated account as this account has been exempted for use on the 10% Base Reduction Schedule. We are not able to propose General Revenue funds for this reduction as the General Revenue Dedicated requirement of \$42.0 million is greater than the agency's total General Revenue appropriation.

In order to achieve a 10% General Revenue Base Reduction for the Bingo program, the Commission would reduce a total of 6.0 FTEs in Bingo in the areas of Bingo Law Compliance Field Operations Program and Bingo Licensing for the biennium to generate savings of \$550,616. Excluding the Bingo Prize Fee Allocation appropriation, 89% of Bingo's budget is salary related.

The Bingo Law Compliance Field Operations Program includes regulating licensees' compliance with the Bingo Enabling Act (Act) and the Charitable Bingo Administrative Rules (Rules). In addition, it also conducts testing on bingo products for use in the state of Texas. The Bingo Licensing Program includes the licensing of persons identified pursuant to the Act and the registration of individuals on the Registry of Approved Bingo Workers. The elimination of these funds would result in fewer audits, inspections and investigation of license holders and increase the amount of time to process license applications and workers registered. This could result in bingo activities being conducted that are not in compliance with the Act and Rules. Additionally, the amount of prize fees and rental taxes remitted to the state could be affected as well as ensuring proceeds are used for an authorized purpose.

The Commission requests an exemption from the budget reduction in the amount of \$2,400,746 for the Bingo Prize Fee Allocation program. Section 2001.503 of the Texas Occupations Code provides for a quarterly allocation to counties and cities of bingo prize fees collected by the Commission. These payments are based on bingo prize fees collected at counties and cities that impose a gross receipts tax on the conduct of bingo. Statute entitles these local jurisdictions to 50% of the fees collected by the Commission.

Agency Statutory Authority to Conduct Background Checks

The Commission's Enforcement Division conducts background investigations of Texas Lottery applicants, bingo workers, bingo and lottery licensees, contract vendors, and contract vendor employees. Authority is granted to the Commission under Chapters 411, 466 and 467 of the Texas Government Code and the Bingo Enabling Act, Occupations Code, Chapter 2001.

# TEXAS LOTTERY COMMISSION ORGANIZATIONAL STRUCTURE Descriptions

#### COMMISSIONERS

The three-member Texas Lottery Commission sets policy, promulgates rules for the agency, and performs all other duties required by law.

## CHARITABLE BINGO OPERATIONS DIVISION

Responsible for the regulation of all activities relating to the conduct of charitable bingo games in the state of Texas. The division is organized into two departments: Taxpayer Services and Audit Services.

# EXECUTIVE DIVISION

The focal point for the decision making and strategic planning related to the day-to-day operation and administration of the Texas Lottery. The Executive Director plays a key role in the short-and long-term planning for the agency.

## INTERNAL AUDIT DIVISION

Serves as an independent appraisal function within the agency. Provides independent, objective assurance and consulting/advisory services designed to add value and improve the agency's operations.

## LOTTERY OPERATIONS

Responsible for player. retailer, and vendor compliance with statutory requirements. The division serves as the regulatory arm of the Texas Lottery while also contributing substantially to the agency's revenuecollection function. The division is organized into five distinct functional area: Advertising and Promotion, Drawings and Validations, Retailer Services, Products, and Security.

# OFFICE OF THE CONTROLLER

Provides financial services and reporting functions for the agency in accordance with statutes and requirements set by oversight agencies. Functions include financial statements and reports, payroll, accounts payable. sales reports, revenue projections, fiscal notes, allocations, performance measures, budgeting, and IRS reporting

# ADMINISTRATION DIVISION

Serves the needs of the agency in the areas of information resources, and support services. Information Resources is responsible for managing the agency's network infrastructure. telecommunication, and website. Support Services is organized into four distinction functional areas: Facilities, Research, Purchasing/Contracts, and Publications and Graphics.

#### HUMAN RESOURCES

Responsible for the recruitment and selection processes of new employees as well as workforce planning and employee retention. The division also assists management with employee performance evaluations, salary actions, and compensation. Also responsible for the coordination of employee benefits.

#### MEDIA RELATIONS

Serves as the first point of contact for all inquiries from local, state, and national news medias. Director works in conjunction with Executive Director and Bingo Director to develop and execute a media relations strategy that supports the agency's mission and vision.

#### GOVERNMENTAL AFFAIRS

Serves as the agency's primary liaison with the legislative and executive branches of state government. The division coordinates and implements legislative strategy and initiatives to further enhance the agency's goals.

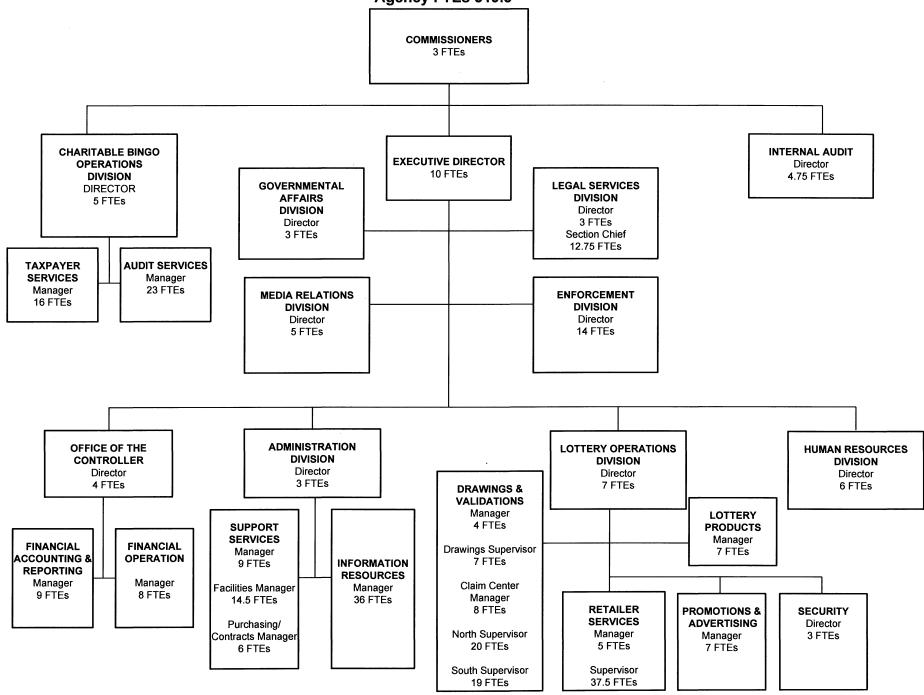
#### LEGAL SERVICES

Serves the agency and provides legal advice, assistance and services to Commissioners, Executive Director, Bingo Director, Internal Audit Director and staff. The division includes the General Counsel Section and the Office of Special Counsel.

# ENFORCEMENT DIVISION

Investigates and prosecutes administrative violations of the Lottery Act and Bingo Enabling Act. The division's commissioned peace officers and administrative investigators work closely with local law enforcement agencies, district and county attorneys and agency staff.

# TEXAS LOTTERY COMMISSION ORGANIZATIONAL STRUCTURE Agency FTEs 319.5





#### **CERTIFICATE**

Name: Texas Lottery Commission

This is to certify that the information contained in the agency Legislative Appropriations Request filed with the Legislative Budget Board (LBB) and the Governor's Office of Budget, Planning and Policy (GOBPP) is accurate to the best of my knowledge and that the electronic submission to the LBB via the Automated Budget and Evaluation System of Texas (ABEST) and the bound paper copies are identical.

Additionally, should it become likely at any time that unexpended balances will accrue for any account, the LBB and the GOBPP will be notified in writing in accordance with Article IX, Section 7.01 (2010-11 GAA).

| Gary Griefl Executive Director | Mary Ann Williamson Chairman |
|--------------------------------|------------------------------|
| 8-10-2016                      | 8-10-2010                    |
| Date                           | Date                         |

Kathy Pyka
Controller

8 · 10 · 2010

Date

#### 2.A. SUMMARY OF BASE REQUEST BY STRATEGY

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: **8/3/2010**TIME: **1:31:50PM** 

Agency name: Texas Lottery Commission Agency code: 362 Exp 2009 Est 2010 **Bud 2011** Req 2012 Req 2013 Goal / Objective / STRATEGY Run Self-supporting, Revenue-producing, and Secure Lottery Generate Revenue through Ticket Sales 1 LOTTERY OPERATIONS 6,852,761 7,323,810 7,186,005 7,316,998 7,402,080 2,602,409 2 LOTTERY FIELD OPERATIONS 2,385,516 2,508,304 2,642,533 2,643,216 4,906,311 3 MARKETING AND PROMOTION 4,146,181 4,974,223 5,010,411 5,011,026 5,004,582 4,166,989 4 SECURITY 5,105,534 4,608,346 4,508,975 5 CENTRAL ADMINISTRATION 11,972,460 14,474,150 13,575,516 13,542,950 12,682,251 99,584,227 **6** LOTTERY OPERATOR CONTRACT(S) 101,246,250 101,246,250 101,246,250 101,246,250 7 INSTANT TICKET PRODUCT. CONTRACT(S) 18,165,003 16,600,000 18,000,000 18,000,000 19,500,000 **8** MASS MEDIA ADVERTISING CONTRACT(S) 29,484,133 32,400,000 32,000,000 32,000,000 32,000,000 9 DRAWING & BROADCAST CONTRACT(S) 1,527,455 1,732,544 1,575,000 1,467,716 1,467,716 10 MARKET RESEARCH CONTRACT(S) 633,788 767,000 931,170 931,170 931,170 11 RETAILER BONUS 1,494,835 22,950,000 22,950,000 22,950,000 22,950,000 TOTAL, GOAL 1 \$180,413,348 \$209,912,951 \$210,146,107 \$209,716,374 \$210,342,684 2 Enforce Bingo Laws/Rules for Fairness to Ensure Proceeds Used Lawfully Curtail Violations of Bingo Laws/Rules 1 BINGO LICENSING 751,975 924,185 904,930 832,481 832,481 2 BINGO EDUCATION AND DEVELOPMENT 120,493 126,783 140,528 140,528 140,528 3 BINGO LAW COMPLIANCE FIELD OPER 1,167,775 1,354,972 1,592,934 1,533,684 1,533,684 4 BINGO PRIZE FEE COLLECTION & ACCT 186,014 215,443 246,388 246,388 246,388 5 BINGO PRIZE FEE ALLOCATIONS 12,281,863 12,635,500 12,635,500 12,003,725 12,003,725 2 TOTAL, GOAL \$14,508,120 \$15,256,883 \$15,520,280 \$14,756,806 \$14,756,806

\$225,169,834

\$225,666,387

\$224,473,180

\$225,099,490

\$194,921,468

TOTAL, AGENCY STRATEGY REQUEST

2.A. SUMMARY OF BASE REQUEST BY STRATEGY 82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

DATE: 8/3/2010 1:31:50PM TIME:

| Agency code: 362 Agency name: Texas Lotter  | y Commission  |               |               |               |               |
|---|---------------|---------------|---------------|---------------|---------------|
| Goal / Objective / STRATEGY                 | Exp 2009      | Est 2010      | Bud 2011      | Req 2012      | Req 2013      |
| TOTAL, AGENCY RIDER APPROPRIATIONS REQUEST* |               |               |               | \$0           | \$0           |
| GRAND TOTAL, AGENCY REQUEST                 | \$194,921,468 | \$225,169,834 | \$225,666,387 | \$224,473,180 | \$225,099,490 |
| METHOD OF FINANCING:                        |               |               |               |               |               |
| General Revenue Funds:                      |               |               |               |               |               |
| 1 General Revenue Fund                      | 14,508,120    | 15,256,883    | 15,520,280    | 14,756,806    | 14,756,806    |
| SUBTOTAL                                    | \$14,508,120  | \$15,256,883  | \$15,520,280  | \$14,756,806  | \$14,756,806  |
| General Revenue Dedicated Funds:            |               |               |               |               |               |
| 5025 Lottery Acct                           | 180,413,348   | 209,912,951   | 210,146,107   | 209,716,374   | 210,342,684   |
| SUBTOTAL                                    | \$180,413,348 | \$209,912,951 | \$210,146,107 | \$209,716,374 | \$210,342,684 |
| TOTAL, METHOD OF FINANCING                  | \$194,921,468 | \$225,169,834 | \$225,666,387 | \$224,473,180 | \$225,099,490 |

<sup>\*</sup>Rider appropriations for the historical years are included in the strategy amounts.

#### 2.B. SUMMARY OF BASE REQUEST BY METHOD OF FINANCE

82nd Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

DATE: **8/3/2010** TIME: **1:32:07PM** 

**Texas Lottery Commission** 362 Agency name: Agency code: **Bud 2011** Req 2012 METHOD OF FINANCING Exp 2009 Est 2010 Req 2013 **GENERAL REVENUE** 1 General Revenue Fund REGULAR APPROPRIATIONS **Original Appropriation** \$0 \$0 \$0 \$14,756,806 \$14,756,806 Regular Appropriations from MOF Table (2008-09 GAA) \$15,431,376 \$0 \$0 \$0 \$0 Regular Appropriations from MOF Table (2010-11 GAA) \$0 \$15,390,677 \$15,390,676 \$0 \$0 RIDER APPROPRIATION Art IX, Sec 17.44, Contingency Appn for HB 1474 (2010-11 GAA) \$0 \$129,604 \$156,004 \$0 \$0 Art IX, Sec 8.03, Reimbursements and Payments (2008-09 GAA) \$67,748 \$0 \$0 \$0 \$0 **TRANSFERS** Art IX, Sec 19.62(a), Salary Increase (2008-09 GAA) \$74,653 \$0 \$0 \$0 \$0 HB 4586, Sec 89, Retention Payments \$0 \$0 \$0 \$27,200 \$0

#### 2.B. SUMMARY OF BASE REQUEST BY METHOD OF FINANCE

DATE:

TIME:

8/3/2010

1:32:20PM

82nd Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

**Texas Lottery Commission** 362 Agency code: Agency name: Exp 2009 **Bud 2011** Req 2012 Est 2010 Req 2013 METHOD OF FINANCING **GENERAL REVENUE** Five Percent Reduction (2010-11 Biennium) \$0 \$(289,798) \$0 \$0 \$0 Regular Appropriations from MOF Table (2008-09 GAA) \$(1,092,857) \$0 \$0 \$0 \$0 TOTAL, **General Revenue Fund** \$14,508,120 \$15,256,883 \$15,520,280 \$14,756,806 \$14,756,806 TOTAL, ALL GENERAL REVENUE \$14,508,120 \$15,256,883 \$15,520,280 \$14,756,806 \$14,756,806 **GENERAL REVENUE FUND - DEDICATED** GR Dedicated - Lottery Account No. 5025 5025 REGULAR APPROPRIATIONS **Original Appropriation** \$0 \$0 \$0 \$209,366,904 \$209,993,214 Regular Appropriations from MOF Table (2008-09 GAA) \$195,503,860 \$0 \$0 \$0 \$0 Regular Appropriations from MOF Table (2010-11 GAA) \$0 \$183,361,743 \$179,785,075 \$0 \$0 RIDER APPROPRIATION Art IX, Sec 8.03, Reimbursements and Payments (2008-09 GAA) \$156,054 \$0 \$0 \$0 \$0

#### 2.B. SUMMARY OF BASE REQUEST BY METHOD OF FINANCE

82nd Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

DATE: **8/3/2010** TIME: **1:32:20PM** 

362 **Texas Lottery Commission** Agency code: Agency name: **Bud 2011** Req 2012 Req 2013 Exp 2009 Est 2010 **METHOD OF FINANCING GENERAL REVENUE FUND - DEDICATED** Art IX, Sec 8.03, Reimbursements and Payments (2010-11 GAA) \$0 \$349,470 \$809,470 \$0 \$0 Art IX, Sec. 8.03 Reimbursements and Payments \$0 \$0 \$0 \$349,470 \$349,470 Rider 10, Retailer Incentive (2010-11 GAA) \$0 \$18,750,000 \$18,750,000 \$0 \$0 Rider 11, Lottery Operator Contract (2010-11 GAA) \$0 \$4,801,773 \$6,960,342 \$0 \$0 Rider 12, Appropriation of Increased Revenue (2010-11 GAA) \$0 \$2,649,965 \$3,841,220 \$0 \$0 **TRANSFERS** Art IX, Sec 19.62(a), Salary Increase (2008-09 GAA) \$601,735 \$0 \$0 \$0 \$0 Government Code Section 466.015 (d) Advertising Budget Reduction \$(2,000,000) \$0 \$0 \$0 \$0 HB 4586, Sec 89, Retention Payments \$208,600 \$0 \$0 \$0 \$0

2.B. SUMMARY OF BASE REQUEST BY METHOD OF FINANCE 82nd Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

DATE: 8/3/2010 1:32:20PM TIME:

| Agency code: 362   | Agency name:   | Texas Lottery Commiss          | sion          |                        |                                       |
|--|--|--------------------------------|---------------|------------------------|---------------------------------------|
| METHOD OF FINANCING  | Exp 2009   | Est 2010                       | Bud 2011      | Req 2012               | Req 2013                              |
| CENERAL REVENUE FUND - DEDICA                                      | EXP 2009 Est 2010 Bud 2011 Req 2012  ENERAL REVENUE FUND - DEDICATED  Regular Appropriations from MOF Table (2008-09 GAA)  \$(14,056,901) \$0 \$0 \$0  FAL, GR Dedicated - Lottery Account No. 5025  \$180,413,348 \$209,912,951 \$210,146,107 \$209,716,374  FAL, ALL GENERAL REVENUE FUND - DEDICATED \$180,413,348 \$209,912,951 \$210,146,107 \$209,716,374  FAL, GR & GR-DEDICATED FUNDS  \$194,921,468 \$225,169,834 \$225,666,387 \$224,473,180  ND TOTAL \$194,921,468 \$225,169,834 \$225,666,387 \$224,473,180  **NO TOTAL \$194,921,468 \$225,169,834 \$225,666,387 \$224,473,180  **Letime-Equivalent Positions**  **GULAR APPROPRIATIONS**  **Legular Appropriations from MOF Table \$318.5 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0.0 \$0 |                                |               |                        |                                       |
|  |  |                                |               |                        |                                       |
| Regulai Appropriations from N                                      | ,  | \$0                            | \$0           | \$0                    | \$0                                   |
| TOTAL, GR Dedicated - Lottery Acco                                 | unt No. 5025   |                                |               |                        | · · · · · · · · · · · · · · · · · · · |
|  | \$180,413,348  | \$209,912,951                  | \$210,146,107 | \$209,716,374          | \$210,342,684                         |
| TOTAL, ALL GENERAL REVENUE FUN                                     |  | \$209,912,951                  | \$210,146,107 | \$209,716,374          | \$210,342,684                         |
| TOTAL, GR & GR-DEDICATED FU  |  | \$225 160 <b>\$</b> 3 <i>A</i> | \$225 666 387 | \$22 <i>4 4</i> 73 180 | \$225,099,490                         |
| _  |  |                                |               |                        | \$225,099,490                         |
| -  |  |                                |               |                        |                                       |
| FULL-TIME-EQUIVALENT POSITIONS                                     |  |                                |               |                        |                                       |
| REGULAR APPROPRIATIONS Regular Appropriations from MOF Table       | 318.5  | 0.0                            | 0.0           | 0.0                    | 0.0                                   |
| (2008-09 GAA)  Regular Appropriations from MOF Table (2010-11 GAA) | 0.0  | 318.5                          | 318.5         | 0.0                    | 0.0                                   |
| Regular Appropriations   | 0.0  | 0.0                            | 0.0           | 319.5                  | 319.5                                 |
| RIDER APPROPRIATION  |  |                                |               |                        |                                       |
| Art IX, Sec 17.44, Contingency Appn for HB 1474 (2010-11 GAA)      | 0.0  | 3.0                            | 3.0           | 0.0                    | 0.0                                   |
| •  | OW) CAP  |                                |               |                        |                                       |
| Unauthorized Amount  | (3.4)  | 0.0                            | 0.0           | 0.0                    | 0.0                                   |
| TOTAL, ADJUSTED FTES   | 315.1  | 321.5                          | 321.5         | 319.5                  | 319.5                                 |

2.B. SUMMARY OF BASE REQUEST BY METHOD OF FINANCE 82nd Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

DATE: 8/3/2010 1:32:20PM TIME:

| Agency code: 362                | Agency name: | Texas Lottery Commission |          |          |          |
|---------------------------------|--------------|--------------------------|----------|----------|----------|
| METHOD OF FINANCING             | Exp 2009     | Est 2010                 | Bud 2011 | Req 2012 | Req 2013 |
|                                 |              |                          |          |          |          |
|                                 |              |                          |          |          |          |
| NUMBER OF 100% FEDERALLY FUNDED |              |                          |          |          |          |
| FTEs                            | 0.0          | 0.0                      | 0.0      | 0.0      | 0.0      |

2.C. SUMMARY OF BASE REQUEST BY OBJECT OF EXPENSE 82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

DATE: TIME:

8/3/2010 1:33:16PM

| Agency code: 362                    | Agency name: Texas I | ottery Commission |               |               |               |
|-------------------------------------|----------------------|-------------------|---------------|---------------|---------------|
| OBJECT OF EXPENSE                   | Exp 2009             | Est 2010          | Bud 2011      | BL 2012       | BL 2013       |
| 1001 SALARIES AND WAGES             | \$18,335,804         | \$19,306,182      | \$20,035,699  | \$19,890,800  | \$19,890,800  |
| 1002 OTHER PERSONNEL COSTS          | \$599,508            | \$476,200         | \$493,880     | \$493,880     | \$493,880     |
| 2001 PROFESSIONAL FEES AND SERVICES | \$5,283,030          | \$5,821,444       | \$6,156,607   | \$5,337,323   | \$4,674,323   |
| 2002 FUELS AND LUBRICANTS           | \$3,431              | \$8,200           | \$4,000       | \$4,000       | \$4,000       |
| 2003 CONSUMABLE SUPPLIES            | \$134,823            | \$154,475         | \$154,535     | \$154,535     | \$154,535     |
| 2004 UTILITIES                      | \$424,249            | \$500,515         | \$518,459     | \$518,459     | \$518,459     |
| 2005 TRAVEL                         | \$314,326            | \$510,230         | \$497,493     | \$497,493     | \$497,493     |
| 2006 RENT - BUILDING                | \$3,173,838          | \$3,223,138       | \$3,301,675   | \$3,383,465   | \$3,467,710   |
| 2007 RENT - MACHINE AND OTHER       | \$1,755,079          | \$1,751,501       | \$1,078,432   | \$1,078,432   | \$1,078,432   |
| 2009 OTHER OPERATING EXPENSE        | \$152,592,365        | \$180,310,149     | \$180,670,107 | \$180,811,068 | \$182,316,133 |
| 4000 GRANTS                         | \$12,281,863         | \$12,635,500      | \$12,635,500  | \$12,003,725  | \$12,003,725  |
| 5000 CAPITAL EXPENDITURES           | \$23,152             | \$472,300         | \$120,000     | \$300,000     | \$0           |
| OOE Total (Excluding Riders)        | \$194,921,468        | \$225,169,834     | \$225,666,387 | \$224,473,180 | \$225,099,490 |
| OOE Total (Riders) Grand Total      | \$194,921,468        | \$225,169,834     | \$225,666,387 | \$224,473,180 | \$225,099,490 |

### 2.D. SUMMARY OF BASE REQUEST OBJECTIVE OUTCOMES

Date: 8/3/2010 Time: 1:33:50PM

| Agency code  | e: <b>362</b>  |                                     | Agency name: Texas L | ottery Commission |         |         |
|--------------|--|-------------------------------------|----------------------|-------------------|---------|---------|
| Goal/ Object | tive / Outcome   | Exp 2009                            | Est 2010             | Bud 2011          | BL 2012 | BL 2013 |
|              | elf-supporting, Revenue-produ<br>Generate Revenue through Tick | _                                   |                      |                   |         |         |
| KEY          | 1 Percent of Retailers   | Satisfied with Lottery Commis       | sion                 |                   |         |         |
|              |  | 95.07%                              | 95.00%               | 95.00%            | 95.00%  | 95.00%  |
|              | 2 Per Capita Net Lotte   | ery Sales                           |                      |                   |         |         |
|              |  | 153.26                              | 152.14               | 149.84            | 147.58  | 145.36  |
|              | 3 % of Net Lottery Sal   | les Spent on Agency Administr       | ration               |                   |         |         |
|              |  | 4.89%                               | 5.50%                | 5.60%             | 5.59%   | 5.61%   |
|              | 4 Percentage of Bad D  | ebt to Lottery Sales                |                      |                   |         |         |
|              |  | 0.00%                               | 0.02%                | 0.02%             | 0.02%   | 0.02%   |
|              | 5 Ratio of Advertising   | <b>Expense to Net Lottery Sales</b> |                      |                   |         |         |
|              |  | 0.81%                               | 0.86%                | 0.85%             | 0.85%   | 0.85%   |
| KEY          | 6 State Revenue Receiv   | ved Per Advertising Dollar Ex       | pended               |                   |         |         |
|              |  | 35.43                               | 32.97                | 33.13             | 33.13   | 33.13   |
|              | 7 Percent of Licensees   | with No Recent Violations           |                      |                   |         |         |
|              |  | 98.95%                              | 98.00%               | 98.00%            | 98.00%  | 98.00%  |
|              | 8 Percentage of Retaile  | er Surveys Completed                |                      |                   |         |         |
|              |  | 84.59%                              | 85.00%               | 85.00%            | 85.00%  | 85.00%  |
|              | 9 Percentage of Eligibl  | e Players Served                    |                      |                   |         |         |
|              |  | 33.80%                              | 34.00%               | 34.00%            | 34.00%  | 34.00%  |

### 2.D. SUMMARY OF BASE REQUEST OBJECTIVE OUTCOMES

Date: 8/3/2010 Time: 1:33:54PM

| y code: <b>362</b>       |   | Agency name: Texas Lo   | ottery Commission   |  |   |
|--------------------------|---|---|---|--|---|
| Objective / Outcome      | Exp 2009  | Est 2010  | Bud 2011  | BL 2012  | BL 2013   |
|                          |   | wfully  |   |  |   |
| 1 Percent of Licensees w | vith No Recent Violations   |   |   |  |   |
|                          | 96.17%  | 94.50%  | 92.50%  | 92.50%   | 92.50%  |
| 2 Percentage of Bingo A  | udits Referred for Disciplina   | ary Action  |   |  |   |
|                          | 54.55%  | 60.00%  | 60.00%  | 60.00%   | 60.00%  |
| 3 Percent of Complaints  | Referred for Disciplinary A   | ction   |   |  |   |
|                          | 4.86%   | 15.00%  | 15.00%  | 15.00%   | 15.00%  |
| 4 Percent of Documented  | d Complaints Completed wit  | hin Six Months  |   |  |   |
|                          | 92.36%  | 92.00%  | 92.00%  | 87.00%   | 87.00%  |
| 5 Net Bingo Games Reve   | enue Received by Charitable   | Orgs (in Millions)  |   |  |   |
|                          | 34.67   | 36.00   | 38.00   | 38.00  | 38.00   |
| 6 % of Organizations W   | ho Met the Statutory Charit   | able Distribution Req   |   |  |   |
|                          | 98.97%  | 98.00%  | 98.00%  | 98.00%   | 98.00%  |
| 7 Percentage of Organiza | ations Receiving an Audit   |   |   |  |   |
|                          | 0.67%   | 1.00%   | 4.08%   | 3.08%  | 3.08%   |
| 8 Percentage of Organiza | ations Receiving an Inspection  | on  |   |  |   |
|                          | 21.35   | 35.00   | 45.00   | 37.50  | 37.50   |
| (                        | Inforce Bingo Laws/Rules for Fairnes  1 Curtail Violations of Bingo Laws  1 Percent of Licensees w  2 Percentage of Bingo A  3 Percent of Complaints  4 Percent of Documente  5 Net Bingo Games Reve  6 % of Organizations W  7 Percentage of Organiz | Inforce Bingo Laws/Rules for Fairness to Ensure Proceeds Used Law I Curtail Violations of Bingo Laws/Rules  1 Percent of Licensees with No Recent Violations 96.17% 2 Percentage of Bingo Audits Referred for Disciplina 54.55% 3 Percent of Complaints Referred for Disciplinary A 4.86% 4 Percent of Documented Complaints Completed with 92.36% 5 Net Bingo Games Revenue Received by Charitable 34.67 6 % of Organizations Who Met the Statutory Charitable 98.97% 7 Percentage of Organizations Receiving an Audit 0.67% 8 Percentage of Organizations Receiving an Inspection | Inforce Bingo Laws/Rules for Fairness to Ensure Proceeds Used Lawfully  1 Curtail Violations of Bingo Laws/Rules  1 Percent of Licensees with No Recent Violations  96.17% 94.50%  2 Percentage of Bingo Audits Referred for Disciplinary Action  54.55% 60.00%  3 Percent of Complaints Referred for Disciplinary Action  4.86% 15.00%  4 Percent of Documented Complaints Completed within Six Months  92.36% 92.00%  5 Net Bingo Games Revenue Received by Charitable Orgs (in Millions)  34.67 36.00  6 % of Organizations Who Met the Statutory Charitable Distribution Req  98.97% 98.00%  7 Percentage of Organizations Receiving an Audit  0.67% 1.00%  8 Percentage of Organizations Receiving an Inspection | Inforce Bingo Laws/Rules for Fairness to Ensure Proceeds Used Lawfully  I Curtail Violations of Bingo Laws/Rules  1 Percent of Licensees with No Recent Violations  96.17% 94.50% 92.50%  2 Percentage of Bingo Audits Referred for Disciplinary Action  54.55% 60.00% 60.00%  3 Percent of Complaints Referred for Disciplinary Action  4.86% 15.00% 15.00%  4 Percent of Documented Complaints Completed within Six Months  92.36% 92.00% 92.00%  5 Net Bingo Games Revenue Received by Charitable Orgs (in Millions)  34.67 36.00 38.00  6 % of Organizations Who Met the Statutory Charitable Distribution Req  98.97% 98.00% 98.00%  7 Percentage of Organizations Receiving an Audit  0.67% 1.00% 4.08%  8 Percentage of Organizations Receiving an Inspection | Dispective   Outcome   Exp 2009   Est 2010   Bud 2011   BL 2012 |

## 2.E. SUMMARY OF EXCEPTIONAL ITEMS REQUEST

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: 8/3/2010 TIME: 1:35:18PM

| Agency code: 362 |
|------------------|
|------------------|

Agency name: Texas Lottery Commission

|  |                         |                           | 2012                   |      | 2013 Biennium          |                  |      | ım                     |                        |
|--|-------------------------|---------------------------|------------------------|------|------------------------|------------------|------|------------------------|------------------------|
| Priority   | Item                    | GR and<br>GR/GR Dedicated | All Funds              | FTEs | GR and<br>GR Dedicated | All Funds        | FTEs | GR and<br>GR Dedicated | All Funds              |
| 1 Air Cond   | litioning System        | \$55,000                  | \$55,000               |      | \$0                    | \$0              |      | \$55,000               | \$55,000               |
| 2 Bingo 5%   | % Restoration           | \$144,899                 | \$144,899              | 2.0  | \$144,899              | \$144,899        | 2.0  | \$289,798              | \$289,798              |
| 3 Oracle W   | VebLogic Suite          | \$80,000                  | \$80,000               |      | \$0                    | \$0              |      | \$80,000               | \$80,000               |
| 4 ACBS R   | edesign                 | \$1,250,000               | \$1,250,000            |      | \$1,250,000            | \$1,250,000      |      | \$2,500,000            | \$2,500,000            |
| 5 Bingo 5%   | % Prize Fee Restoration | \$631,775                 | \$631,775              |      | \$631,775              | \$631,775        |      | \$1,263,550            | \$1,263,550            |
| Total, Excepti                                       | ional Items Request     | \$2,161,674               | \$2,161,674            | 2.0  | \$2,026,674            | \$2,026,674      | 2.0  | \$4,188,348            | \$4,188,348            |
| Method of Fi   | inancing                |                           |                        |      |                        |                  |      |                        |                        |
| General Ro<br>General Ro<br>Federal Fu<br>Other Fund | evenue - Dedicated unds | \$2,026,674<br>135,000    | \$2,026,674<br>135,000 |      | \$2,026,674<br>0       | \$2,026,674<br>0 |      | \$4,053,348<br>135,000 | \$4,053,348<br>135,000 |
|  |                         | \$2,161,674               | \$2,161,674            |      | \$2,026,674            | \$2,026,674      |      | \$4,188,348            | \$4,188,348            |
| Full Time Equ  | uivalent Positions      |                           |                        | 2.0  |                        |                  | 2.0  |                        |                        |
| Number of 10   | 0% Federally Funded F   | TEs                       |                        | 0.0  |                        |                  | 0.0  |                        |                        |

#### 2.F. SUMMARY OF TOTAL REQUEST BY STRATEGY

DATE:

TIME:

8/3/2010

1:35:35PM

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

Agency name: Texas Lottery Commission Agency code: 362 Exceptional **Exceptional Total Request** Base Base **Total Request** Goal/Objective/STRATEGY 2012 2013 2012 2013 2012 2013 1 Run Self-supporting, Revenue-producing, and Secure Lottery 1 Generate Revenue through Ticket Sales \$7,402,080 \$55,000 \$0 \$7,371,998 \$7,402,080 \$7,316,998 1 LOTTERY OPERATIONS 2,642,533 2,643,216 0 0 2,642,533 2,643,216 **2** LOTTERY FIELD OPERATIONS 5,011,026 5,010,411 0 0 5,010,411 5,011,026 3 MARKETING AND PROMOTION 4,508,975 4,608,346 4,508,975 0 0 4,608,346 4 SECURITY 13,542,950 12,682,251 80,000 0 13,622,950 12,682,251 5 CENTRAL ADMINISTRATION 101,246,250 0 0 101,246,250 101,246,250 101,246,250 **6** LOTTERY OPERATOR CONTRACT(S) 19,500,000 18,000,000 19,500,000 0 0 18,000,000 7 INSTANT TICKET PRODUCT. CONTRACT(S) 32,000,000 0 0 32,000,000 32,000,000 32,000,000 **8** MASS MEDIA ADVERTISING CONTRACT(S) 1,467,716 1,467,716 0 0 1,467,716 1,467,716 9 DRAWING & BROADCAST CONTRACT(S) 0 931,170 931,170 931,170 0 931,170 10 MARKET RESEARCH CONTRACT(S) 22,950,000 0 0 11 RETAILER BONUS 22,950,000 22,950,000 22,950,000 \$209,716,374 \$210,342,684 \$135,000 \$0 \$210,342,684 TOTAL, GOAL 1 \$209,851,374

2.F. SUMMARY OF TOTAL REQUEST BY STRATEGY 82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

DATE: 8/3/2010 TIME: 1:35:41PM

| Agency code: 362 Agency name: Tex                          | as Lottery Commission |               |                  |                  |                    |                       |
|--|-----------------------|---------------|------------------|------------------|--------------------|-----------------------|
| Goal/Objective/STRATEGY                                    | Base<br>2012          | Base 2013     | Exceptional 2012 | Exceptional 2013 | Total Request 2012 | Total Request<br>2013 |
| 2 Enforce Bingo Laws/Rules for Fairness to Ensure Proceeds | Used Law              |               |                  |                  |                    |                       |
| 1 Curtail Violations of Bingo Laws/Rules                   |                       |               |                  |                  |                    |                       |
| 1 BINGO LICENSING  | \$832,481             | \$832,481     | \$1,294,984      | \$1,294,984      | \$2,127,465        | \$2,127,465           |
| 2 BINGO EDUCATION AND DEVELOPMENT                          | 140,528               | 140,528       | 0                | 0                | 140,528            | 140,528               |
| 3 BINGO LAW COMPLIANCE FIELD OPER                          | 1,533,684             | 1,533,684     | 99,915           | 99,915           | 1,633,599          | 1,633,599             |
| 4 BINGO PRIZE FEE COLLECTION & ACCT                        | 246,388               | 246,388       | 0                | 0                | 246,388            | 246,388               |
| 5 BINGO PRIZE FEE ALLOCATIONS                              | 12,003,725            | 12,003,725    | 631,775          | 631,775          | 12,635,500         | 12,635,500            |
| TOTAL, GOAL 2  | \$14,756,806          | \$14,756,806  | \$2,026,674      | \$2,026,674      | \$16,783,480       | \$16,783,480          |
| TOTAL, AGENCY<br>STRATEGY REQUEST                          | \$224,473,180         | \$225,099,490 | \$2,161,674      | \$2,026,674      | \$226,634,854      | \$227,126,164         |
| TOTAL, AGENCY RIDER APPROPRIATIONS REQUEST                 |                       |               |                  |                  |                    |                       |
| GRAND TOTAL, AGENCY REQUEST                                | \$224,473,180         | \$225,099,490 | \$2,161,674      | \$2,026,674      | \$226,634,854      | \$227,126,164         |

2.F. SUMMARY OF TOTAL REQUEST BY STRATEGY 82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

DATE: TIME: 8/3/2010 1:35:41PM

| Agency code: 362                 | Agency name: | Texas Lottery Commission |               |                  |                  |                       |                    |
|----------------------------------|--------------|--------------------------|---------------|------------------|------------------|-----------------------|--------------------|
| Goal/Objective/STRATEGY          |              | Base 2012                | Base 2013     | Exceptional 2012 | Exceptional 2013 | Total Request<br>2012 | Total Request 2013 |
| General Revenue Funds:           |              |                          |               |                  |                  |                       |                    |
| 1 General Revenue Fund           |              | \$14,756,806             | \$14,756,806  | \$2,026,674      | \$2,026,674      | \$16,783,480          | \$16,783,480       |
|                                  |              | \$14,756,806             | \$14,756,806  | \$2,026,674      | \$2,026,674      | \$16,783,480          | \$16,783,480       |
| General Revenue Dedicated Funds: |              |                          |               |                  |                  |                       |                    |
| 5025 Lottery Acct                |              | 209,716,374              | 210,342,684   | 135,000          | 0                | 209,851,374           | 210,342,684        |
|                                  |              | \$209,716,374            | \$210,342,684 | \$135,000        | \$0              | \$209,851,374         | \$210,342,684      |
| TOTAL, METHOD OF FINANC          | ING          | \$224,473,180            | \$225,099,490 | \$2,161,674      | \$2,026,674      | \$226,634,854         | \$227,126,164      |
| FULL TIME EQUIVALENT POSI        | TIONS        | 319.5                    | 319.5         | 2.0              | 2.0              | 321.5                 | 321.5              |

## 2.G. SUMMARY OF TOTAL REQUEST OBJECTIVE OUTCOMES

Date: 8/3/2010 Time: 1:36:14PM

| •        | <u> </u>  | ncy name: Texas Lottery Con  | mmission     |              |                          |                          |
|----------|---|------------------------------|--------------|--------------|--------------------------|--------------------------|
| Goal/ Ob | jective / Outcome<br>BL<br>2012                                   | BL<br>2013                   | Excp<br>2012 | Excp<br>2013 | Total<br>Request<br>2012 | Total<br>Request<br>2013 |
| 1 1      | Run Self-supporting, Revenue-pr<br>Generate Revenue through Ticke |                              |              |              |                          |                          |
| KEY      | 1 Percent of Retailers Satisfi                                    | ied with Lottery Commission  | 1            |              |                          |                          |
|          | 95.00%  | 95.00%                       |              |              | 95.00%                   | 95.00%                   |
|          | 2 Per Capita Net Lottery Sal                                      | les                          |              |              |                          |                          |
|          | 147.58  | 145.36                       |              |              | 147.58                   | 145.36                   |
|          | 3 % of Net Lottery Sales Spe                                      | ent on Agency Administratio  | on           |              |                          |                          |
|          | 5.59%   | 5.61%                        |              |              | 5.59%                    | 5.61%                    |
|          | 4 Percentage of Bad Debt to                                       | Lottery Sales                |              |              |                          |                          |
|          | 0.02%   | 0.02%                        |              |              | 0.02%                    | 0.02%                    |
|          | 5 Ratio of Advertising Exper                                      | ise to Net Lottery Sales     |              |              |                          |                          |
|          | 0.85%   | 0.85%                        |              |              | 0.85%                    | 0.85%                    |
| KEY      | 6 State Revenue Received Pe                                       | er Advertising Dollar Expend | led          |              |                          |                          |
|          | 33.13   | 33.13                        |              |              | 33.13                    | 33.13                    |
|          | 7 Percent of Licensees with N                                     | No Recent Violations         |              |              |                          |                          |
|          | 98.00%  | 98.00%                       |              |              | 98.00%                   | 98.00%                   |
|          | 8 Percentage of Retailer Sur                                      | veys Completed               |              |              |                          |                          |
|          | 85.00%  | 85.00%                       |              |              | 85.00%                   | 85.00%                   |
|          |   |                              |              |              |                          |                          |

## 2.G. SUMMARY OF TOTAL REQUEST OBJECTIVE OUTCOMES

Date: 8/3/2010 Time: 1:36:18PM

| •        |   | cy name: Texas Lottery Cor    | nmission         |              |                          |                          |
|----------|---|-------------------------------|------------------|--------------|--------------------------|--------------------------|
| Goal/ Ob | jective / Outcome<br>BL<br>2012                                     | BL<br>2013                    | Excp<br>2012     | Excp<br>2013 | Total<br>Request<br>2012 | Total<br>Request<br>2013 |
|          | 9 Percentage of Eligible Play                                       | vers Served                   |                  |              |                          |                          |
|          | 34.00%  | 34.00%                        |                  |              | 34.00%                   | 34.00%                   |
| 2 1      | Enforce Bingo Laws/Rules for Fa<br>Curtail Violations of Bingo Laws |                               | ed Lawfully      |              |                          |                          |
|          | 1 Percent of Licensees with I                                       | No Recent Violations          |                  |              |                          |                          |
|          | 92.50%  | 92.50%                        |                  |              | 92.50%                   | 92.50%                   |
|          | 2 Percentage of Bingo Audit   | s Referred for Disciplinary A | Action           |              |                          |                          |
|          | 60.00%  | 60.00%                        |                  |              | 60.00%                   | 60.00%                   |
| KEY      | 3 Percent of Complaints Ref   | erred for Disciplinary Action | 1                |              |                          |                          |
|          | 15.00%  | 15.00%                        |                  |              | 15.00%                   | 15.00%                   |
|          | 4 Percent of Documented Co  | mplaints Completed within S   | Six Months       |              |                          |                          |
|          | 87.00%  | 87.00%                        | 92.00%           | 92.00%       | 92.00%                   | 92.00%                   |
| KEY      | 5 Net Bingo Games Revenue   | Received by Charitable Org    | gs (in Millions) |              |                          |                          |
|          | 38.00   | 38.00                         |                  |              | 38.00                    | 38.00                    |
| KEY      | 6 % of Organizations Who N  | let the Statutory Charitable  | Distribution Req |              |                          |                          |
|          | 98.00%  | 98.00%                        |                  |              | 98.00%                   | 98.00%                   |
|          | 7 Percentage of Organization  | ns Receiving an Audit         |                  |              |                          |                          |
|          | 3.08%   | 3.08%                         | 4.08%            | 4.08%        | 4.08%                    | 4.08%                    |

## 2.G. SUMMARY OF TOTAL REQUEST OBJECTIVE OUTCOMES

Date: 8/3/2010
Time: 1:36:18PM

| Agency code: 36     | 2 Agen                    | cy name: Texas Lottery Co  | ommission    |              |                          |                          |
|---------------------|---------------------------|----------------------------|--------------|--------------|--------------------------|--------------------------|
| Goal/ Objective / ( | Outcome<br>BL<br>2012     | BL<br>2013                 | Exep<br>2012 | Excp<br>2013 | Total<br>Request<br>2012 | Total<br>Request<br>2013 |
| 8 Pe                | ercentage of Organization | ns Receiving an Inspection |              |              |                          |                          |
|                     | 37.50                     | 37.50                      | 45.00        | 45.00        | 45.00                    | 45.00                    |

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE:

8/3/2010

\$0

\$7,402,080

\$7,402,080

\$7,402,080

TIME: 1:36:31PM

Agency name: Texas Lottery Commission Agency code: 362 Statewide Goal/Benchmark: 4 0 GOAL: Run Self-supporting, Revenue-producing, and Secure Lottery Service Categories: **OBJECTIVE:** Generate Revenue through Ticket Sales Service: 03 Income: A.2 B.3 STRATEGY: **Lottery Operations** Age: Exp 2009 Est 2010 **Bud 2011 BL 2012 BL 2013** CODE DESCRIPTION **Output Measures:** 16,700.00 16,800.00 16,900.00 17,000.00 16,647.00 KEY 1 Number of Retailer Business Locations Licensed 199.00 215.00 220.00 220.00 220.00 2 Number of Denials or Revocations of Licenses 1,200,000.00 1,200,000.00 1,100,000.00 3 Dollars Collected via the Debt Set-off Program (Thousands) 1,204,384.00 1,100,000.00 2,254.00 2,350.00 2,616.00 2,450.00 2,550.00 4 # New Licenses Issued to Individual Retailers 7,720.00 7,000.00 7,000.00 7,050.00 7,100.00 5 # Licenses Renewed to Individual Retailers **Efficiency Measures:** 135.00 165.00 165.00 165.00 165.00 1 Average Cost Per Retailer Location License Issued **Objects of Expense:** \$2,665,607 \$2,793,571 \$2,894,300 \$2,894,300 1001 SALARIES AND WAGES \$2,894,300 \$76,835 \$78,220 OTHER PERSONNEL COSTS \$71,400 \$78,220 \$78,220 1002 \$16,000 \$6,000 \$35,487 \$6,000 \$6,000 2001 PROFESSIONAL FEES AND SERVICES \$3,431 \$8,200 \$4,000 2002 **FUELS AND LUBRICANTS** \$4,000 \$4,000 **CONSUMABLE SUPPLIES** \$116,765 2003 \$111,216 \$121,765 \$121,765 \$121,765 UTILITIES \$154,330 2004 \$110,113 \$141,857 \$141,857 \$141,857 2005 TRAVEL \$21,930 \$43,995 \$38,000 \$38,000 \$38,000 2006 **RENT - BUILDING** \$2,993,147 \$2,987,622 \$2,917,923 \$2,999,713 \$3,083,958 2007 **RENT - MACHINE AND OTHER** \$444,940 \$457,404 \$456,404 \$456,404 \$456,404 2009 OTHER OPERATING EXPENSE \$390,055 \$674,523 \$527,536 \$576,739 \$577,576 5000 CAPITAL EXPENDITURES \$0 \$0 \$0 \$0

\$7,323,810

\$7,323,810

\$7,323,810

\$7,186,005

\$7,186,005

\$7,186,005

\$7,316,998

\$7,316,998

\$7,316,998

\$6,852,761

\$6,852,761

\$6,852,761

TOTAL, OBJECT OF EXPENSE

**SUBTOTAL, MOF (GENERAL REVENUE FUNDS - DEDICATED)** 

Method of Financing:

5025 Lottery Acct

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE:

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TIME: 1:36:37PM

Agency code: 362 Agency name: Texas Lottery Commission Statewide Goal/Benchmark: Run Self-supporting, Revenue-producing, and Secure Lottery GOAL: 0 **OBJECTIVE:** Generate Revenue through Ticket Sales Service Categories: 1 Lottery Operations Service: 03 STRATEGY: Income: A.2 Age: B.3 CODE DESCRIPTION Exp 2009 Est 2010 **Bud 2011 BL 2012 BL 2013** TOTAL, METHOD OF FINANCE (INCLUDING RIDERS) \$7,316,998 \$7,402,080 TOTAL, METHOD OF FINANCE (EXCLUDING RIDERS) \$6,852,761 \$7,323,810 \$7,186,005 \$7,316,998 \$7,402,080 **FULL TIME EQUIVALENT POSITIONS:** 57.6 60.1 59.3 59.3 59.3

#### STRATEGY DESCRIPTION AND JUSTIFICATION:

Activities relating to this strategy include vendor and retailer compliance with Texas Government Code Chapters 466 and 467 and applicable administrative rules. The strategy ensures the needs of the Commission and its customers are met in certain areas of vendor compliance, instant ticket warehousing/distribution, retailer services, prize payments, retailer inspections and support services.

The strategy goals are met by providing necessary services to our players and retailers along with overseeing certain key activities of the Lottery Operator. Communication and education of players and retailers are done through the use of the agency web site, newsletters, brochures, public seminars retailer training and visits as well as through a toll-free hotline. The strategy oversees recruitment of new retailers and monitors retailer satisfaction with lottery operations and services. The strategy encourages voluntary compliance from our retailers and players regarding licensing rules and prize payment policies. The strategy also provides oversight of the Lottery Operator in the areas of ticket warehousing/distribution, retailer service levels, instant game accounting and on-line terminal installations. Finally, this strategy provides for certain agency-wide functions such as facilities support, mail center functions, and certain administrative services.

The statutory and constitutional provisions authorizing this strategy are Texas Gov't Code 466 and 467, Texas Occupational Code Chapter 2001, and Texas Constitution Article III, Section 47(e).

#### EXTERNAL/INTERNAL FACTORS IMPACTING STRATEGY:

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE:

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TIME:

1:36:37PM

Agency code: 362 Agency name: Texas Lottery Commission

GOAL: 1 Run Self-supporting, Revenue-producing, and Secure Lottery

Statewide Goal/Benchmark:

0

Generate Revenue through Ticket Sales

Service Categories:

Income: A.2 Age: B.3

OBJECTIVE: STRATEGY:

1 Lottery Operations

Service: 03

Service: 0.

**CODE DESCRIPTION** 

Exp 2009

Est 2010

**Bud 2011** 

BL 2012

**BL 2013** 

External factors impacting this strategy include: 1) The number of lottery retailer locations licensed and/or applying for licenses; 2) The sales level of lottery tickets; 3) Potential change of the Lottery Operator and/or change in scope of Lottery Operator contract; 4) Changes to the agency's enabling statutes and/or administrative rules; 5) The number of licensed retailer and the desire of new retailers to obtain Lottery sales agent licenses; 6) The propensity of lottery retailers and players to adhere to the Lottery Act and/or the agency's applicable rules; 7) The impact of judicial decisions and legislative enactments as they relate to or impact the operation and administration of the agency; 8) Decisions made by local law enforcement authorities; 9) Natural disaster or other catastrophic event; and 10) The general state of the Texas economy.

Internal factors impacting this strategy include: 1) The efficient and effective alignment of the Commission's staff, financial and information technology resources; 2) The number and scope of contracted services brought in-house; 3) Staff turnover; 4) The ability of the staff to react quickly and responsively to changes in the external factors; 5) Organizational restructuring; 6) Retailer recruitment efforts; and 7) Long-range business planning.

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: TIME:

8/3/2010

1:36:37PM

Agency code: 362 Agency name: Texas Lottery Commission

2 Lottery Field Operations

GOAL: 1 Run Self-supporting, Revenue-producing, and Secure Lottery Statewide Goal/Benchmark:

0

Age:

**OBJECTIVE:** STRATEGY:

Generate Revenue through Ticket Sales

Service Categories:

Service: 03

Income: A.2

B.3

| CODE DESCRIPTION  | Exp 2009    | Est 2010    | Bud 2011    | BL 2012     | BL 2013     |
|---|-------------|-------------|-------------|-------------|-------------|
| Output Measures:  |             |             |             |             |             |
| 1 Number of Prize Checks Processed from Claim Centers (Thousands) | 60,439.00   | 56,708.00   | 55,007.00   | 55,000.00   | 55,000.00   |
| Objects of Expense:   |             |             |             |             |             |
| 1001 SALARIES AND WAGES   | \$2,188,134 | \$2,272,504 | \$2,360,259 | \$2,360,259 | \$2,360,259 |
| 1002 OTHER PERSONNEL COSTS  | \$65,680    | \$71,980    | \$78,100    | \$78,100    | \$78,100    |
| 2001 PROFESSIONAL FEES AND SERVICES                               | \$8,800     | \$13,592    | \$14,000    | \$14,000    | \$14,000    |
| 2003 CONSUMABLE SUPPLIES  | \$3,004     | \$3,750     | \$2,340     | \$2,340     | \$2,340     |
| 2005 TRAVEL   | \$73,924    | \$90,138    | \$88,000    | \$88,000    | \$88,000    |
| 2006 RENT - BUILDING  | \$1,400     | \$3,200     | \$3,200     | \$3,200     | \$3,200     |
| 2007 RENT - MACHINE AND OTHER                                     | \$90        | \$0         | \$0         | \$0         | \$0         |
| 2009 OTHER OPERATING EXPENSE                                      | \$44,484    | \$53,140    | \$56,510    | \$96,634    | \$97,317    |
| TOTAL, OBJECT OF EXPENSE  | \$2,385,516 | \$2,508,304 | \$2,602,409 | \$2,642,533 | \$2,643,216 |
| Method of Financing:  |             |             |             |             |             |
| 5025 Lottery Acct   | \$2,385,516 | \$2,508,304 | \$2,602,409 | \$2,642,533 | \$2,643,216 |
| SUBTOTAL, MOF (GENERAL REVENUE FUNDS - DEDICATED)                 | \$2,385,516 | \$2,508,304 | \$2,602,409 | \$2,642,533 | \$2,643,216 |
| OTAL, METHOD OF FINANCE (INCLUDING RIDERS)                        |             |             |             | \$2,642,533 | \$2,643,216 |
| OTAL, METHOD OF FINANCE (EXCLUDING RIDERS)                        | \$2,385,516 | \$2,508,304 | \$2,602,409 | \$2,642,533 | \$2,643,216 |
| TULL TIME EQUIVALENT POSITIONS:                                   | 50.5        | 52.3        | 51.4        | 51.4        | 51.4        |
|   |             |             |             |             |             |

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Agency code: 362 Agency name: Texas Lottery Commission

GOAL: 1 Run Self-supporting, Revenue-producing, and Secure Lottery Statewide Goal/Benchmark:

0

**OBJECTIVE:** Generate Revenue through Ticket Sales Service Categories:

STRATEGY:

2 Lottery Field Operations

Service: 03

Income: A.2

Age: B.3

**CODE DESCRIPTION**  Exp 2009

Est 2010

**Bud 2011** 

**BL 2012** 

**BL 2013** 

Activities relating to this strategy include player and retailer compliance with Texas Government Code Chapters 466 and 467 and applicable administrative rules. The strategy ensures the needs of the Commission and the public are met in the areas of customer service, payment of prizes and retailer support in communities throughout the State.

The strategy goals are met by providing customer service and educational information to our players and retailers via the field claim center locations. Field personnel also gather survey data from retailer licensees in support of the agency's Marketing and Customer Service efforts. Through such communication and education, the strategy encourages voluntary compliance from our players regarding prize payment policies. Lottery Field Operations coordinates with Headquarters Claim Center Operations, Lottery Operations Security Department and Enforcement Division staff when violations are detected.

The statutory and constitutional provisions authorizing this strategy are Texas Gov't Code 466 and 467, and Texas Constitution Article III, Section 47(e).

#### **EXTERNAL/INTERNAL FACTORS IMPACTING STRATEGY:**

External factors impacting this strategy include: 1) The sales level of lottery tickets; 2) Changes to the agency's enabling statutes and/or administrative rules; 3) The propensity of lottery retailers and players to adhere to the Lottery Act and/or the agency's applicable rules; 4) The impact of judicial decisions and legislative enactments as they relate to or impact the operation and administration of the agency; and 5) Natural disaster or other catastrophic event; and 6) The general state of the Texas economy.

Internal factors impacting this strategy include: 1) The efficient and effective alignment of the Commission's staff, financial and information technology resources; 2) Staff turnover: 3) The ability of the staff to react quickly and responsively to changes in the external factors; 4) Changes to the number and location of field claim center locations; 5) Organizational restructuring; and 6) Long-range business planning.

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Agency code: 362 Agency name: Texas Lottery Commission GOAL: Run Self-supporting, Revenue-producing, and Secure Lottery Statewide Goal/Benchmark: 4 0 **OBJECTIVE:** Generate Revenue through Ticket Sales Service Categories: STRATEGY: Marketing and Promotion Service: 03 Income: A.2 B.3 Age: **CODE DESCRIPTION** Exp 2009 Est 2010 **Bud 2011 BL 2012 BL 2013** 1 Number of Newsletters Distributed to Retailers 101,500.00 102,947.00 103,650.00 104,262.00 104,880.00 2 Number of Retailer Visits 593,926.00 534,849.00 436,800.00 439,400.00 442,000.00 1.69 1.76 1.76

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TIME:

1:36:37PM

Agency code: 362 Agency name: Texas Lottery Commission GOAL: Run Self-supporting, Revenue-producing, and Secure Lottery Statewide Goal/Benchmark: 0 **OBJECTIVE:** Generate Revenue through Ticket Sales Service Categories: STRATEGY: Marketing and Promotion Service: 03 Income: A.2 Age: **B.3 CODE** DESCRIPTION Exp 2009 Est 2010 **Bud 2011 BL 2012 BL 2013** 

| TOTAL, METHOD OF FINANCE (INCLUDING RIDERS) |             |             |             | \$5,010,411 | \$5,011,026 |
|---|-------------|-------------|-------------|-------------|-------------|
| TOTAL, METHOD OF FINANCE (EXCLUDING RIDERS) | \$4,146,181 | \$4,906,311 | \$4,974,223 | \$5,010,411 | \$5,011,026 |
| FULL TIME EQUIVALENT POSITIONS:             | 32.0        | 32.1        | 31.7        | 31.7        | 31.7        |

#### STRATEGY DESCRIPTION AND JUSTIFICATION:

Activities relating to this strategy include lottery product development, market research, promotional and sales functions of the Texas Lottery Commission. Staff performs activities that determine the interests, opinions, awareness levels and purchase behaviors of adult Texans in order to facilitate the planning, development, and implementation of effective and entertaining games. Other activities include introducing lottery products to adult Texans across the State of Texas; educating players and providing opportunities to learn about lottery products; communicating game information, marketing ideas and operational information to Lottery retailers.

The statutory and constitutional provisions authorizing this strategy are Texas Gov't Code 466 and 467, and Texas Constitution Article III, Section 47(e).

#### **EXTERNAL/INTERNAL FACTORS IMPACTING STRATEGY:**

External factors impacting this strategy include: 1) The general impact of judicial decisions and legislative enactments as they relate to or impact the operation and administration of the agency; 2) The willingness of the general public to learn about and participate in lottery games; 3) The number of licensed retailers and the desire of new retailers to obtain Lottery sales agent licenses; 4) The willingness of retailers and players to participate in research; 5) Natural disaster or other catastrophic event; and 6) The general state of the Texas economy.

Internal factors impacting this strategy include: 1) The efficient and effective alignment of the Commission's staff, financial and information technology resources; 2) The effective dissemination of information within the agency and to the general public; 3) Organizational restructuring; 4)Staff turnover; 5) Long-range business planning; and 6) Research and development of emerging technologies and product lines.

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Agency code: 362 Agency name: Texas Lottery Commission Run Self-supporting, Revenue-producing, and Secure Lottery Statewide Goal/Benchmark: GOAL: 4 0 **OBJECTIVE:** Generate Revenue through Ticket Sales Service Categories: Security Service: 03 STRATEGY: Income: A.2 Age: B.3 Exp 2009 **Bud 2011 CODE DESCRIPTION** Est 2010 BL 2012 **BL 2013 Output Measures:** 1 Number of Lottery Investigations Initiated 1,195.00 1,098.00 1,085.00 1,085.00 1,085.00 512.00 2 Number of Lottery Investigations Completed 536.00 525.00 525.00 525.00 2 Number of Letters Poels ground Investigations Completed 651 00 546 00 545 00 545.00 545 00

| 3 Number of Lottery Background Investigations Completed             | 651.00      | 546.00      | 545.00      | 545.00      | 545.00      |
|---|-------------|-------------|-------------|-------------|-------------|
| Efficiency Measures:  |             |             |             |             |             |
| 1 Average Time to Complete Investigations (Days)                    | 42.71       | 54.00       | 60.00       | 60.00       | 60.00       |
| 2 Average Cost Per Complete Investigation                           | 238.70      | 226.03      | 235.00      | 260.00      | 260.00      |
| 3 Average Time to Complete Lottery Background Investigations (Days) | 16.87       | 17.65       | 40.00       | 40.00       | 40.00       |
| Objects of Expense:   |             |             |             |             |             |
| 1001 SALARIES AND WAGES   | \$2,075,416 | \$2,124,286 | \$2,177,161 | \$2,177,161 | \$2,177,161 |
| 1002 OTHER PERSONNEL COSTS  | \$50,643    | \$38,860    | \$36,940    | \$36,940    | \$36,940    |
| 2001 PROFESSIONAL FEES AND SERVICES                                 | \$1,089,289 | \$1,150,299 | \$1,792,971 | \$1,132,971 | \$1,332,971 |
| 2003 CONSUMABLE SUPPLIES  | \$2,873     | \$6,250     | \$6,750     | \$6,750     | \$6,750     |
| 2005 TRAVEL   | \$51,122    | \$62,027    | \$53,000    | \$53,000    | \$53,000    |
| 2007 RENT - MACHINE AND OTHER                                       | \$189,578   | \$201,840   | \$203,400   | \$203,400   | \$203,400   |
| 2009 OTHER OPERATING EXPENSE  | \$708,068   | \$1,120,220 | \$715,312   | \$698,124   | \$698,753   |
| 5000 CAPITAL EXPENDITURES   | \$0         | \$300,800   | \$120,000   | \$300,000   | \$0         |
| TOTAL, OBJECT OF EXPENSE  | \$4,166,989 | \$5,004,582 | \$5,105,534 | \$4,608,346 | \$4,508,975 |
| Method of Financing:  |             |             |             |             |             |
| 5025 Lottery Acct   | \$4,166,989 | \$5,004,582 | \$5,105,534 | \$4,608,346 | \$4,508,975 |
| SUBTOTAL, MOF (GENERAL REVENUE FUNDS - DEDICATED)                   | \$4,166,989 | \$5,004,582 | \$5,105,534 | \$4,608,346 | \$4,508,975 |

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1:36:37PM

Agency code: 362 Agency name: Texas Lottery Commission

GOAL: 1 Run Self-supporting, Revenue-producing, and Secure Lottery

Statewide Goal/Benchmark:

4 0

OBJECTIVE: 1 Generate Revenue through Ticket Sales

Security

STRATEGY:

Service Categories:

Service: 03

Income: A.2 Age:

Age: B.3

| CODE     | DESCRIPTION                          | Exp 2009    | Est 2010    | Bud 2011    | BL 2012     | BL 2013     |
|----------|--------------------------------------|-------------|-------------|-------------|-------------|-------------|
| TOTAL, M | TETHOD OF FINANCE (INCLUDING RIDERS) |             |             |             | \$4,608,346 | \$4,508,975 |
| TOTAL, M | METHOD OF FINANCE (EXCLUDING RIDERS) | \$4,166,989 | \$5,004,582 | \$5,105,534 | \$4,608,346 | \$4,508,975 |
| FULL TIM | IE EQUIVALENT POSITIONS:             | 35.5        | 34.0        | 34.6        | 34.6        | 34.6        |

#### STRATEGY DESCRIPTION AND JUSTIFICATION:

Activities relating to this strategy include protecting and maintaining the security and integrity of lottery games, systems and drawings, assures the physical security of all commission operating sites, and investigates possible regulatory and criminal violations related to both lottery and bingo. Investigate complaints, conduct background investigations on prospective employees, applicants of licenses under the State Lottery Act and Bingo Enabling Act and Texas Lottery vendors. Investigators also act as liaison with local law enforcement agencies.

The statutory and constitutional provisions authorizing this strategy are Texas Gov't Code 466 and 467, Texas Occupations Code Chapter 2001, and Texas Constitution Article III, Section 47 (b), (c), and (e).

#### **EXTERNAL/INTERNAL FACTORS IMPACTING STRATEGY:**

External factors impacting this strategy include: 1) The impact of judicial decisions and legislative enactments as they relate to or impact the operation and administration of the Lottery and/or the regulation and administration of charitable bingo; 2) Other types of gaming; 3) Natural disaster or other catastrophic event; and 4) The general state of the Texas economy.

Internal factors impacting this strategy include: 1) The efficient and effective alignment of the Commission's staff, financial and information technology resources; 2) The ability of the staff to react quickly and responsively to changes in the external factors; 3) New lottery games and variations to existing games; 4) Changes in or elimination of contracted services; 5) Organizational restructuring; 6) Staff turnover; 7) Long-range business planning; and 8) Changes to the agency's policies, procedures, rules or regulations.

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TIME: 1:36:37PM

Agency code: 362 Agency name: Texas Lottery Commission

1 Run Self-supporting, Revenue-producing, and Secure Lottery GOAL:

Statewide Goal/Benchmark:

0

Generate Revenue through Ticket Sales **OBJECTIVE:** 

5 Central Administration

Service Categories:

| STRATEGY: 5 Central Administration               |                       |              | Service      | e: 03 Income: | A.2 Age: B.3 |
|--|-----------------------|--------------|--------------|---------------|--------------|
| CODE DESCRIPTION                                 | Exp 2009              | Est 2010     | Bud 2011     | BL 2012       | BL 2013      |
| Objects of Expense:                              |                       |              |              |               |              |
| 1001 SALARIES AND WAGES                          | \$7,427,208           | \$7,837,338  | \$7,959,834  | \$7,959,834   | \$7,959,834  |
| 1002 OTHER PERSONNEL COSTS                       | \$239,419             | \$175,160    | \$179,460    | \$179,460     | \$179,460    |
| 2001 PROFESSIONAL FEES AND SERVICES              | \$1,839,288           | \$1,828,434  | \$1,643,366  | \$1,591,366   | \$728,366    |
| 2003 CONSUMABLE SUPPLIES                         | \$12,085              | \$20,380     | \$17,380     | \$17,380      | \$17,380     |
| 2004 UTILITIES                                   | \$314,101             | \$343,748    | \$376,602    | \$376,602     | \$376,602    |
| 2005 TRAVEL                                      | \$32,603              | \$120,484    | \$130,078    | \$130,078     | \$130,078    |
| 2006 RENT - BUILDING                             | \$8,698               | \$11,000     | \$10,200     | \$10,200      | \$10,200     |
| 2007 RENT - MACHINE AND OTHER                    | \$1,071,836           | \$1,010,687  | \$401,790    | \$401,790     | \$401,790    |
| 2009 OTHER OPERATING EXPENSE                     | \$1,009,656           | \$2,961,919  | \$2,856,806  | \$2,876,240   | \$2,878,541  |
| 5000 CAPITAL EXPENDITURES                        | \$17,566              | \$165,000    | \$0          | \$0           | \$0          |
| TOTAL, OBJECT OF EXPENSE                         | \$11,972,460          | \$14,474,150 | \$13,575,516 | \$13,542,950  | \$12,682,251 |
| Method of Financing:                             |                       |              |              |               |              |
| 5025 Lottery Acct                                | \$11,972,460          | \$14,474,150 | \$13,575,516 | \$13,542,950  | \$12,682,251 |
| SUBTOTAL, MOF (GENERAL REVENUE FUNDS - DEDICATED | <b>)</b> \$11,972,460 | \$14,474,150 | \$13,575,516 | \$13,542,950  | \$12,682,251 |
| TOTAL, METHOD OF FINANCE (INCLUDING RIDERS)      |                       |              |              | \$13,542,950  | \$12,682,251 |
| TOTAL, METHOD OF FINANCE (EXCLUDING RIDERS)      | \$11,972,460          | \$14,474,150 | \$13,575,516 | \$13,542,950  | \$12,682,251 |
| FULL TIME EQUIVALENT POSITIONS:                  | 102.6                 | 102.1        | 103.6        | 103.6         | 103.6        |
| STRATEGY DESCRIPTION AND JUSTIFICATION:          |                       |              |              |               |              |

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8/3/2010

TIME:

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Agency code: 362 Agency name: Texas Lottery Commission

GOAL: 1 Run Self-supporting, Revenue-producing, and Secure Lottery Statewide Goal/Benchmark:

0

Generate Revenue through Ticket Sales

Service Categories:

**OBJECTIVE:** STRATEGY:

Central Administration 5

Service: 03

Income: A.2

Age: B.3

**CODE** DESCRIPTION Exp 2009

Est 2010

**Bud 2011** 

**BL 2012** 

**BL 2013** 

Activities relating to this strategy include the executive and support functions of the Texas Lottery Commission through executive management, financial services, information technology, legal services, governmental affairs, human resources, and internal audit.

The primary functions carried out through this strategy are agency management, providing legal advice, counsel and assistance to agency staff and Commissioners; responding to open records request; agency records management; media relations; and providing human resources support to staff and employment recruitment. Additional functions include operation and maintenance of the agency's information technology infrastructure; financial services, and acting as liaison with the Texas Legislature and other governmental entities.

The Internal Audit Division is responsible for identifying, assessing, and monitoring internal controls to minimize risk exposure of the agency's operations to ensure the security and integrity of the games.

The statutory and constitutional provisions authorizing this strategy are Texas Gov't Code 466 and 467, Texas Occupations Code Chapter 2001, and Texas Constitution Article III, Section 47 (b), (c), and (e).

#### EXTERNAL/INTERNAL FACTORS IMPACTING STRATEGY:

External factors impacting this strategy include: 1) Changes to the agency's enabling statutes and other applicable laws; 2) The level of lottery ticket sales and revenues to the state; 3) The number of lottery players and prize winners; 4) The impact of judicial decisions and legislative enactments as they relate to or impact the operation and administration of the lottery and/or the regulation and administration of charitable bingo; 5) Technology developments which require changes to the agency's information technology infrastructure; and 6) Lottery industry advances that change the competitive market climate.

Internal factors impacting this strategy include 1) Long-range business planning; 2) The efficient alignment of agency resources; 3) The effective use of management information systems supporting the agency; 4) Organizational restructuring; and 5) Requests for support services from other areas of the agency and from the general public.

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Agency code: 362 Agency name: Texas Lottery Commission

GOAL: 1 Run Self-supporting, Revenue-producing, and Secure Lottery Statewide Goal/Benchmark: 4 0

OBJECTIVE: 1 Generate Revenue through Ticket Sales Service Categories:

STRATEGY: 6 Lottery Operator Contract(s). Estimated and Nontransferable. Service: 03 Income: A.2 Age: B.3

| CODE       | DESCRIPTION                                 | Exp 2009     | Est 2010      | Bud 2011      | BL 2012       | BL 2013       |
|------------|---|--------------|---------------|---------------|---------------|---------------|
| Objects of | Expense:                                    |              |               |               |               |               |
| 2009       | OTHER OPERATING EXPENSE                     | \$99,584,227 | \$101,246,250 | \$101,246,250 | \$101,246,250 | \$101,246,250 |
| TOTAL,     | OBJECT OF EXPENSE                           | \$99,584,227 | \$101,246,250 | \$101,246,250 | \$101,246,250 | \$101,246,250 |
| Method o   | f Financing:                                |              |               |               |               |               |
| 5025       | Lottery Acct                                | \$99,584,227 | \$101,246,250 | \$101,246,250 | \$101,246,250 | \$101,246,250 |
| SUBTOT     | AL, MOF (GENERAL REVENUE FUNDS - DEDICATED) | \$99,584,227 | \$101,246,250 | \$101,246,250 | \$101,246,250 | \$101,246,250 |
| TOTAL, N   | METHOD OF FINANCE (INCLUDING RIDERS)        |              |               |               | \$101,246,250 | \$101,246,250 |
| TOTAL, N   | METHOD OF FINANCE (EXCLUDING RIDERS)        | \$99,584,227 | \$101,246,250 | \$101,246,250 | \$101,246,250 | \$101,246,250 |

### **FULL TIME EQUIVALENT POSITIONS:**

#### STRATEGY DESCRIPTION AND JUSTIFICATION:

Activities relating to this strategy include contracting for vendor services for instant ticket and on-line gaming system design, operation and maintenance; lottery management system design, operation and maintenance; telecommunications network design, operation and maintenance; terminal installation, maintenance and repair; marketing research personnel and services; promotions personnel and services; field sales personnel and services; instant ticket and on-line ticket stock warehousing; instant ticket and on-line ticket and on-line ticket distribution; ticket order processing and telemarketing; hotline support system; and facilities. The system provides the ability to control, monitor and report all lottery activity.

The statutory and constitutional provisions authorizing this strategy are Texas Gov't Code 466 and 467, and Texas Constitution Article III, Section 47(e).

#### **EXTERNAL/INTERNAL FACTORS IMPACTING STRATEGY:**

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE:

8/3/2010

TIME: 1:36:37PM

Agency code: 362 Agency name: Texas Lottery Commission

GOAL: 1 Run Self-supporting, Revenue-producing, and Secure Lottery

Statewide Goal/Benchmark:

4 0

OBJECTIVE:

Generate Revenue through Ticket Sales

Service Categories:

Age:

STRATEGY:

6 Lottery Operator Contract(s). Estimated and Nontransferable.

Service: 03

Income: A.2

B.3

**CODE DESCRIPTION** 

Exp 2009

Est 2010

Bud 2011

BL 2012

BL 2013

External factors impacting this strategy include: 1) The award of a new lottery operator contract; 2) The availability of qualified vendors; 3) Changes to the agency's enabling statutes and other applicable laws; 4) The impact of judicial decisions and legislative enactment as they relate to or impact the operation and administration of the agency; 5) The sales level of lottery tickets; and 6) The general state of the Texas economy.

Internal factors impacting this strategy include: 1) The efficient and effective alignment of the Commission's staff, financial and information technology resources; 2) The ability of the agency to monitor and enforce the requirements of the Lottery Operator contract; and 3) The ability of the staff to react quickly and responsively to changes in the external factors.

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE:

8/3/2010

TIME:

1:36:37PM

| Agency code:  | 36  | 2   | Agency name: Texas Lottery Commission            |             |          |         |           |        |           |      |       |     |
|---------------|-----|-----|--|-------------|----------|---------|-----------|--------|-----------|------|-------|-----|
| GOAL:         |     | 1   | Run Self-supporting, Revenue-producing, and Sect | are Lottery |          | ;       | Statewide | Goal/  | Benchmark | c: 4 | 0     |     |
| OBJECTIVE:    |     | 1   | Generate Revenue through Ticket Sales            |             |          | :       | Service C | ategor | ies:      |      |       |     |
| STRATEGY:     |     | 7   | Instant Ticket Production Contract(s)            |             |          | :       | Service:  | 03     | Income:   | A.2  | Age:  | B.3 |
| CODE          | D   | ESC | RIPTION  | Exp 2009    | Est 2010 | Bud 201 | 1         | BL     | 2012      |      | BL 20 | 13  |
| Objects of Ex | pen | se: |  |             |          |         |           |        |           |      |       |     |

| CODE    | DESCRIPTION                                  | Exp 2009     | ESt 2010     | Duu 2011     | BL 2012      | BL 2013      |
|---------|--|--------------|--------------|--------------|--------------|--------------|
| Objects | of Expense:                                  |              |              |              |              |              |
| 2009    | OTHER OPERATING EXPENSE                      | \$18,165,003 | \$16,600,000 | \$18,000,000 | \$18,000,000 | \$19,500,000 |
| TOTAL   | , OBJECT OF EXPENSE                          | \$18,165,003 | \$16,600,000 | \$18,000,000 | \$18,000,000 | \$19,500,000 |
| Method  | of Financing:                                |              |              |              |              |              |
| 5025    | Lottery Acct                                 | \$18,165,003 | \$16,600,000 | \$18,000,000 | \$18,000,000 | \$19,500,000 |
| SUBTO   | TAL, MOF (GENERAL REVENUE FUNDS - DEDICATED) | \$18,165,003 | \$16,600,000 | \$18,000,000 | \$18,000,000 | \$19,500,000 |
| TOTAL   | METHOD OF FINANCE (INCLUDING RIDERS)         |              |              |              | \$18,000,000 | \$19,500,000 |
| TOTAL   | METHOD OF FINANCE (EXCLUDING RIDERS)         | \$18,165,003 | \$16,600,000 | \$18,000,000 | \$18,000,000 | \$19,500,000 |

### **FULL TIME EQUIVALENT POSITIONS:**

#### STRATEGY DESCRIPTION AND JUSTIFICATION:

Activities relating to this strategy include contracting for instant ticket development and manufacturing services through an instant ticket vendor(s). Due to the substantial portion of total sales that instant tickets comprise, it is important that there is a strategy to support the development and acquisition of quality instant tickets. Other services under this contract include production of coupons, conducting second chance drawings, sales monitoring and trend analysis of instant tickets.

The statutory and constitutional provisions authorizing this strategy are Texas Gov't Code 466 and 467, and Texas Constitution Article III, Section 47(e).

### EXTERNAL/INTERNAL FACTORS IMPACTING STRATEGY:

External factors impacting this strategy include: 1) The availability of qualified vendors; 2) Changes to the agency's enabling statutes and other applicable laws; 3) The impact of judicial decisions and legislative enactment as they relate to or impact the operation and administration of the Lottery; 4) The sales level of lottery tickets; and 5) The general state of the Texas economy.

Internal factors impacting this strategy include: 1) The efficient alignment of agency resources; 2) The ability of the agency to monitor and enforce the requirements of the contract; and 3) The ability of the staff to react quickly and responsively to changes in the external factors.

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE:

8/3/2010

TIME: 1:36:37PM

Agency code: 362 Agency name: Texas Lottery Commission

STRATEGY:

1 Run Self-supporting, Revenue-producing, and Secure Lottery GOAL:

Statewide Goal/Benchmark:

0

Age:

Generate Revenue through Ticket Sales **OBJECTIVE:** 

8 Mass Media Advertising Contract(s)

Service: 03

Service Categories:

Income: A.2

B.3

| CODE DESCRIPTION  | Exp 2009     | Est 2010     | Bud 2011     | BL 2012      | BL 2013      |
|---|--------------|--------------|--------------|--------------|--------------|
| Output Measures:  |              |              |              |              |              |
| 1 \$ Amount of Advertising Budget Spent on Print Advertising (Millions)         | 0.86         | 1.00         | 0.91         | 0.90         | 0.90         |
| 2 \$ Amount of Advertising Budget Spent on Radio Advertising Millions)          | 6.74         | 7.05         | 6.96         | 6.75         | 6.75         |
| KEY 3 Dollar Amount of Advertising Budget Spent on TV<br>Advertising (Millions) | 11.11        | 12.76        | 12.45        | 12.25        | 12.25        |
| 4 \$ Amt of Advertising Budget Spent on Other Advertising (Millions)            | 10.77        | 11.59        | 11.68        | 12.10        | 12.10        |
| Efficiency Measures:  |              |              |              |              |              |
| KEY 1 Percentage of Adult Texans Aware of Lottery Advertising                   | 59.27 %      | 59.00 %      | 59.00 %      | 59.00 %      | 59.00 %      |
| Objects of Expense:   |              |              |              |              |              |
| 2009 OTHER OPERATING EXPENSE  | \$29,484,133 | \$32,400,000 | \$32,000,000 | \$32,000,000 | \$32,000,000 |
| TOTAL, OBJECT OF EXPENSE  | \$29,484,133 | \$32,400,000 | \$32,000,000 | \$32,000,000 | \$32,000,000 |
| Method of Financing:  |              |              |              |              |              |
| 5025 Lottery Acct   | \$29,484,133 | \$32,400,000 | \$32,000,000 | \$32,000,000 | \$32,000,000 |
| SUBTOTAL, MOF (GENERAL REVENUE FUNDS - DEDICATED)                               | \$29,484,133 | \$32,400,000 | \$32,000,000 | \$32,000,000 | \$32,000,000 |
| TOTAL, METHOD OF FINANCE (INCLUDING RIDERS)                                     |              |              |              | \$32,000,000 | \$32,000,000 |
| TOTAL, METHOD OF FINANCE (EXCLUDING RIDERS)                                     | \$29,484,133 | \$32,400,000 | \$32,000,000 | \$32,000,000 | \$32,000,000 |

**FULL TIME EQUIVALENT POSITIONS:** 

STRATEGY DESCRIPTION AND JUSTIFICATION:

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE:

8/3/2010

TIME:

1:36:37PM

Agency code: 362 Agency name: Texas Lottery Commission

GOAL: Run Self-supporting, Revenue-producing, and Secure Lottery Statewide Goal/Benchmark:

0

Generate Revenue through Ticket Sales **OBJECTIVE:** 

Service Categories:

STRATEGY:

8 Mass Media Advertising Contract(s)

Service: 03

Income: A.2

**B.3** 

**CODE** DESCRIPTION Exp 2009

Est 2010

**Bud 2011** 

BL 2012

**BL 2013** 

Age:

Activities relating to this strategy include contracting for the production of radio, television, internet and print advertising, as well as the planning, buying and placement of electronic and print media across the State of Texas. Additionally this strategy provides for the production and placement of outdoor signage and point-of-sale materials, as well as related advertising services. The advertising services vendor(s) support the Texas Lottery in achieving the following goals: Enhancing the marketing effectiveness of the Texas Lottery; effectively reaching and educating the public to increase sales and enhance the awareness of Texas Lottery games.

The statutory and constitutional provisions authorizing this strategy are Texas Gov't Code 466 and 467, and Texas Constitution Article III, Section 47(e).

#### **EXTERNAL/INTERNAL FACTORS IMPACTING STRATEGY:**

External factors impacting this strategy include: 1) The availability of qualified vendors; 2) The impact of judicial decisions and legislative enactment as they relate to or impact the operation and administration of the Lottery; 3) The confidence of the general public in the lottery games; 4) The expansion of media communication vehicles and decline in media reach; and 5) The general state of the Texas economy.

Internal factors impacting this strategy include: 1) The efficient alignment of agency resources; 2) The ability of the agency to monitor and enforce the requirements of the contract; 3) The ability of the staff to react quickly and responsively to changes in the external factors; and 4) the effective dissemination of information within the agency and to the general public.

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

DATE: TIME:

8/3/2010

1:36:37PM

Agency code: 362 Agency name: Texas Lottery Commission GOAL:

1 Run Self-supporting, Revenue-producing, and Secure Lottery

Drawing and Broadcast Services Contract(s)

Statewide Goal/Benchmark:

0

**OBJECTIVE:** Generate Revenue through Ticket Sales

STRATEGY:

Service Categories:

Service: 03

Income: A.2

**B.3** 

| CODE DESCRIPTION                                  | Exp 2009    | Est 2010    | <b>Bud 2011</b> | BL 2012     | BL 2013     |
|---|-------------|-------------|-----------------|-------------|-------------|
| Objects of Expense:                               |             |             |                 |             |             |
| 2001 PROFESSIONAL FEES AND SERVICES               | \$1,527,455 | \$1,732,544 | \$1,575,000     | \$1,467,716 | \$1,467,716 |
| TOTAL, OBJECT OF EXPENSE                          | \$1,527,455 | \$1,732,544 | \$1,575,000     | \$1,467,716 | \$1,467,716 |
| Method of Financing:                              |             |             |                 |             |             |
| 5025 Lottery Acct                                 | \$1,527,455 | \$1,732,544 | \$1,575,000     | \$1,467,716 | \$1,467,716 |
| SUBTOTAL, MOF (GENERAL REVENUE FUNDS - DEDICATED) | \$1,527,455 | \$1,732,544 | \$1,575,000     | \$1,467,716 | \$1,467,716 |
| TOTAL, METHOD OF FINANCE (INCLUDING RIDERS)       |             |             |                 | \$1,467,716 | \$1,467,716 |
| TOTAL, METHOD OF FINANCE (EXCLUDING RIDERS)       | \$1,527,455 | \$1,732,544 | \$1,575,000     | \$1,467,716 | \$1,467,716 |

#### **FULL TIME EQUIVALENT POSITIONS:**

#### STRATEGY DESCRIPTION AND JUSTIFICATION:

Activities relating to this strategy include supervision of the broadcast and production of all Texas on-line game drawings. The broadcast drawings for all on-line Lottery Games are held in a secure drawings studio located at the Texas Lottery's headquarters. The drawings are held in accordance with the State Lottery Act and applicable administrative rules and procedures.

Drawing and broadcast services vendors may provide broadcast television production, webcasting animated random numbers selection and/or satellite transmission services for the broadcast of Texas Lottery on-line game draws. The vendor is required to purchase, install and maintain equipment necessary for the broadcast of Texas Lottery on-line game draws.

The statutory and constitutional provisions authorizing this strategy are Texas Gov't Code 466 and 467, and Texas Constitution Article III, Section 47(e).

#### **EXTERNAL/INTERNAL FACTORS IMPACTING STRATEGY:**

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE:

8/3/2010

TIME:

1:36:37PM

Agency code: 362 Agency name: Texas Lottery Commission

GOAL:

Run Self-supporting, Revenue-producing, and Secure Lottery

Statewide Goal/Benchmark:

0

**OBJECTIVE:** 

Generate Revenue through Ticket Sales

Service Categories:

Age:

STRATEGY:

Drawing and Broadcast Services Contract(s)

Service: 03

Income: A.2

B.3

CODE **DESCRIPTION**  Exp 2009

Est 2010

**Bud 2011** 

**BL 2012** 

**BL 2013** 

External factors impacting this strategy include: 1) The availability of qualified vendors; and 2) The impact of judicial decisions and legislative enactment as they relate to or impact the operation and administration of the Lottery.

Internal factors impacting this strategy include: 1) New Lottery on-line games and new variations of established games; 2) The potential automation of on-line Lottery game drawings; 3) The ability of the agency to monitor and enforce the requirements of the contract; and 4) The ability of the staff to react quickly and responsively to changes in the external factors.

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE:

8/3/2010

TIME:

1:36:37PM

Agency name: Texas Lottery Commission Agency code: 362

GOAL: 1 Run Self-supporting, Revenue-producing, and Secure Lottery

Market Research Services Contract(s)

Statewide Goal/Benchmark:

0

**OBJECTIVE:** Generate Revenue through Ticket Sales

Service Categories:

Service: 03

Income: A.2

**B.3** 

| CODE DES            | CRIPTION                            | Exp 2009  | Est 2010  | Bud 2011  | BL 2012   | BL 2013   |
|---------------------|-------------------------------------|-----------|-----------|-----------|-----------|-----------|
| Objects of Expense: |                                     |           |           |           |           |           |
| -                   | IONAL FEES AND SERVICES             | \$633,788 | \$767,000 | \$931,170 | \$931,170 | \$931,170 |
| TOTAL, OBJECT       | OF EXPENSE                          | \$633,788 | \$767,000 | \$931,170 | \$931,170 | \$931,170 |
| Method of Financin  | g:                                  |           |           |           |           |           |
| 5025 Lottery Ac     | ct                                  | \$633,788 | \$767,000 | \$931,170 | \$931,170 | \$931,170 |
| SUBTOTAL, MOF       | (GENERAL REVENUE FUNDS - DEDICATED) | \$633,788 | \$767,000 | \$931,170 | \$931,170 | \$931,170 |
| TOTAL, METHOD       | OF FINANCE (INCLUDING RIDERS)       |           |           |           | \$931,170 | \$931,170 |
| TOTAL, METHOD       | OF FINANCE (EXCLUDING RIDERS)       | \$633,788 | \$767,000 | \$931,170 | \$931,170 | \$931,170 |

## **FULL TIME EQUIVALENT POSITIONS:**

STRATEGY:

#### STRATEGY DESCRIPTION AND JUSTIFICATION:

Activities relating to this strategy include contracting for market research services vendors for the conduct of various research projects in an effort to better understand player purchase behavior and assist in developing sound marketing strategies. Contracted services include, but are not limited to, demographic studies; monthly tracking studies; monthly retailer research surveys; quarterly instant ticket focus groups; focus groups and mini-labs regarding other products or general lottery policy issues; annual segmentation survey; quantitative research; and other research services as deemed necessary and appropriate by the Texas Lottery.

The statutory and constitutional provisions authorizing this strategy are Texas Gov't Code 466 and 467, and Texas Constitution Article III, Section 47(e).

#### **EXTERNAL/INTERNAL FACTORS IMPACTING STRATEGY:**

External factors impacting this strategy include: 1) The availability of qualified vendors; 2) The impact of judicial decisions and legislative enactment as they relate to or impact the operation and administration of the agency; 3) The willingness of retailers and players to participate in research; and 4) The general state of the Texas economy.

Internal factors include: 1) The efficient alignment of agency resources; 2) The effective dissemination and use of research data within the agency and by contracted vendors; 3) The number and frequency of new game launches or game changes; and 4) The ability of the staff to react quickly and responsively to changes in the external factors.

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: TIME: 8/3/2010

1:36:37PM

Agency code: 362 Agency name: Texas Lottery Commission

1 Run Self-supporting, Revenue-producing, and Secure Lottery

Statewide Goal/Benchmark:

Service Categories:

7 0

OBJECTIVE: 1 Generate Revenue through Ticket Sales

GOAL:

STRATEGY: 11 Retailer Bonus Service: 03 Income: A.2 Age: B.3

| CODE       | DESCRIPTION                                | Exp 2009    | Est 2010     | Bud 2011     | BL 2012      | BL 2013      |
|------------|--|-------------|--------------|--------------|--------------|--------------|
| Objects of | Expense:                                   |             |              |              |              |              |
| 2009 O     | THER OPERATING EXPENSE                     | \$1,494,835 | \$22,950,000 | \$22,950,000 | \$22,950,000 | \$22,950,000 |
| TOTAL, O   | DBJECT OF EXPENSE                          | \$1,494,835 | \$22,950,000 | \$22,950,000 | \$22,950,000 | \$22,950,000 |
| Method of  | Financing:                                 |             |              |              |              |              |
| 5025 L     | ottery Acct                                | \$1,494,835 | \$22,950,000 | \$22,950,000 | \$22,950,000 | \$22,950,000 |
| SUBTOTA    | L, MOF (GENERAL REVENUE FUNDS - DEDICATED) | \$1,494,835 | \$22,950,000 | \$22,950,000 | \$22,950,000 | \$22,950,000 |
| TOTAL, M   | ETHOD OF FINANCE (INCLUDING RIDERS)        |             |              |              | \$22,950,000 | \$22,950,000 |
| TOTAL, M   | ETHOD OF FINANCE (EXCLUDING RIDERS)        | \$1,494,835 | \$22,950,000 | \$22,950,000 | \$22,950,000 | \$22,950,000 |

### FULL TIME EQUIVALENT POSITIONS:

#### STRATEGY DESCRIPTION AND JUSTIFICATION:

Activities relating to this strategy include maximizing revenue to the State of Texas by providing lottery sales agents with incentive bonuses in accordance with Commission statutes, rules and procedures.

The statutory and constitutional provisions authorizing this strategy are Texas Gov't Code 466 and 467, and Texas Constitution Article III, Section 47(e).

#### EXTERNAL/INTERNAL FACTORS IMPACTING STRATEGY:

External factors impacting this strategy include: 1) The number of retailers that qualify for a bonus; 2) the value of the bonuses; and 3) The impact of judicial decisions and legislative enactment as they relate to or impact the operation and administration of the Lottery.

Internal factors impacting this strategy include: 1) The efficient alignment of agency resources.

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE:

8/3/2010

TIME: 1:36:37PM

| Agency code: 362 Agency name: Texas Lottery Commission           |                    |           |           |                     |            |
|--|--------------------|-----------|-----------|---------------------|------------|
| GOAL: 2 Enforce Bingo Laws/Rules for Fairness to Ensure          | Proceeds Used Lawf | ully      | Statew    | ide Goal/Benchmark: | 7 0        |
| OBJECTIVE: 1 Curtail Violations of Bingo Laws/Rules              |                    |           | Service   | Categories:         |            |
| STRATEGY: 1 Determine Eligibility and Process Applications       |                    |           | Service   | e: 17 Income: A     | 2 Age: B.3 |
| CODE DESCRIPTION   | Exp 2009           | Est 2010  | Bud 2011  | BL 2012             | BL 2013    |
| Output Measures:   |                    |           |           |                     |            |
| KEY 1 Number of Licenses Issued to Individuals and Organizations | 7,135.00           | 8,500.00  | 8,500.00  | 8,500.00            | 8,500.00   |
| 2 Number of Applications Processed                               | 7,559.00           | 8,800.00  | 8,800.00  | 8,800.00            | 8,800.00   |
| 3 Number of Worker Registry Applications Processed               | 4,585.00           | 8,000.00  | 6,000.00  | 6,000.00            | 6,000.00   |
| Efficiency Measures:   |                    |           |           |                     |            |
| 1 Average Bingo License (New) Processing Time (Days)             | 75.55              | 45.00     | 40.00     | 65.00               | 65.00      |
| 2 Average Bingo License (Renewal) Processing Time (Days)         | 36.19              | 30.00     | 25.00     | 35.00               | 35.00      |
| 3 Average Cost Per License Issued                                | 28.92              | 30.00     | 30.00     | 30.00               | 30.00      |
| Explanatory/Input Measures:                                      |                    |           |           |                     |            |
| 1 Number of Annual License Holders                               | 1,754.00           | 1,650.00  | 1,700.00  | 1,680.00            | 1,650.00   |
| Objects of Expense:  |                    |           |           |                     |            |
| 1001 SALARIES AND WAGES  | \$692,057          | \$700,302 | \$724,119 | \$651,670           | \$651,670  |
| 1002 OTHER PERSONNEL COSTS                                       | \$29,875           | \$30,140  | \$28,220  | \$28,220            | \$28,220   |
| 2001 PROFESSIONAL FEES AND SERVICES                              | \$17,000           | \$129,000 | \$129,000 | \$129,000           | \$129,000  |
| 2003 CONSUMABLE SUPPLIES   | \$311              | \$500     | \$500     | \$500               | \$500      |
| 2007 RENT - MACHINE AND OTHER                                    | \$8,304            | \$37,095  | \$16,838  | \$16,838            | \$16,838   |
| 2009 OTHER OPERATING EXPENSE                                     | \$4,428            | \$27,148  | \$6,253   | \$6,253             | \$6,253    |
| TOTAL, OBJECT OF EXPENSE   | \$751,975          | \$924,185 | \$904,930 | \$832,481           | \$832,481  |
| Method of Financing:   |                    |           |           |                     |            |
| 1 General Revenue Fund   | \$751,975          | \$924,185 | \$904,930 | \$832,481           | \$832,481  |
| SUBTOTAL, MOF (GENERAL REVENUE FUNDS)                            | \$751,975          | \$924,185 | \$904,930 | \$832,481           | \$832,481  |

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE:

8/3/2010

TIME: 1:36:37PM

| Agency code: 362 | Agency name: Texas Lottery Commission           | ı                   |           |                               |                |            |  |  |
|------------------|---|---------------------|-----------|-------------------------------|----------------|------------|--|--|
| GOAL: 2          | Enforce Bingo Laws/Rules for Fairness to Ensure | Proceeds Used Lawfe | ully      | Statewide Goal/Benchmark: 7 0 |                |            |  |  |
| OBJECTIVE: 1     | Curtail Violations of Bingo Laws/Rules          |                     |           | Service (                     | Categories:    |            |  |  |
| STRATEGY: 1      | Determine Eligibility and Process Applications  |                     |           | Service:                      | 17 Income: A.2 | 2 Age: B.3 |  |  |
| CODE DESC        | CRIPTION  | Exp 2009            | Est 2010  | Bud 2011                      | BL 2012        | BL 2013    |  |  |
| TOTAL, METHOD    | OF FINANCE (INCLUDING RIDERS)                   |                     |           |                               | \$832,481      | \$832,481  |  |  |
| TOTAL, METHOD    | OF FINANCE (EXCLUDING RIDERS)                   | \$751,975           | \$924,185 | \$904,930                     | \$832,481      | \$832,481  |  |  |
| FULL TIME EQUIV  | VALENT POSITIONS:                               | 13.0                | 13.0      | 13.0                          | 12.0           | 12.0       |  |  |

#### STRATEGY DESCRIPTION AND JUSTIFICATION:

Activities relating to this strategy include licensing persons or organizations and placing individuals on the Registry of Approved Bingo Workers in accordance with the Bingo Enabling Act (Act). To assist with the efficient and timely issuance of licenses, current and prospective licensees are provided streamlined applications, clear instructions on the application process and the option to complete applications electronically. The Charitable Bingo Operations Division (CBOD) has made all applications used in the licensing and registration process available on the agency's website.

Upon receipt Licensing Services Section staff rigorously reviews license applications and worker registrations in an effort to accurately determine the eligibility of applicants and to enhance quality and consistency of the process.

CBOD encourages voluntary compliance with Bingo licensing requirements. This strategy promotes communication and cooperation between licensees and the CBOD so that qualified applicants and licensees are well versed on the Act and Charitable Bingo Administrative Rules (Rules) requirements. Communications with bingo licensees and applicants will continue to improve with the efficient utilization of planned technologies.

These strategies are authorized under Texas Occupations Code Chapter 2001; Article III, Section 47 of the Texas Constitution; and Texas Government Code Chapter 467.

#### **EXTERNAL/INTERNAL FACTORS IMPACTING STRATEGY:**

External factors impacting this strategy include: 1) The number of licensed individuals and organizations; 2) The number of applications submitted by individuals and organizations; 3) The number of individuals seeking to be placed on the Registry of Approved Bingo Workers; 4) The ability and willingness of applicants and licensees to cooperate with the licensing process; 5) The willingness of applicants and licensees to utilize the website for information. 6) Changes to the Act; and 7) The impact of judicial decisions and legislative enactment as they relate to or impact the regulation and administration of charitable bingo.

Internal factors impacting this strategy include: 1) The CBOD's operating system; 2) The ability to disseminate information to applicants and licensees; 3) The capability for applicants to apply on-line; and 4) available staff resources.

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE:

8/3/2010

TIME: 1:36:37PM

| Agency code: 362   | Agency name: Texas Lottery Commission             | 1                  |           |           |                    |            |
|--------------------|---|--------------------|-----------|-----------|--------------------|------------|
| GOAL: 2            | 2 Enforce Bingo Laws/Rules for Fairness to Ensure | Proceeds Used Lawf | ully      | Statewi   | de Goal/Benchmark: | 7 0        |
| OBJECTIVE: 1       | Curtail Violations of Bingo Laws/Rules            |                    |           | Service   | Categories:        |            |
| STRATEGY: 2        | Provide Education and Training for Bingo Regul    | atory Requirements |           | Service   | : 17 Income: A.2   | 2 Age: B.3 |
| CODE DES           | SCRIPTION   | Exp 2009           | Est 2010  | Bud 2011  | BL 2012            | BL 2013    |
| Output Measures:   |   |                    |           |           |                    |            |
| 1 Number of        | Individuals Receiving Education                   | 3,330.00           | 750.00    | 700.00    | 700.00             | 700.00     |
| Efficiency Measure | es:   |                    |           |           |                    |            |
| 1 Average Co       | ost of Bingo Training Class                       | 931.09             | 950.00    | 1,000.00  | 1,000.00           | 1,000.00   |
| Objects of Expense | :   |                    |           |           |                    |            |
| 1001 SALARIE       | S AND WAGES                                       | \$97,234           | \$121,603 | \$125,713 | \$125,713          | \$125,713  |
| 1002 OTHER P       | ERSONNEL COSTS                                    | \$13,468           | \$1,680   | \$1,760   | \$1,760            | \$1,760    |
| 2005 TRAVEL        |   | \$9,791            | \$3,000   | \$3,000   | \$3,000            | \$3,000    |
| 2009 OTHER O       | PERATING EXPENSE                                  | \$0                | \$500     | \$10,055  | \$10,055           | \$10,055   |
| TOTAL, OBJECT      | OF EXPENSE  | \$120,493          | \$126,783 | \$140,528 | \$140,528          | \$140,528  |
| Method of Financin | ng:   |                    |           |           |                    |            |
| 1 General Re       | evenue Fund                                       | \$120,493          | \$126,783 | \$140,528 | \$140,528          | \$140,528  |
| SUBTOTAL, MOF      | GENERAL REVENUE FUNDS)                            | \$120,493          | \$126,783 | \$140,528 | \$140,528          | \$140,528  |
| TOTAL, METHOD      | OF FINANCE (INCLUDING RIDERS)                     |                    |           |           | \$140,528          | \$140,528  |
| TOTAL, METHOD      | OF FINANCE (EXCLUDING RIDERS)                     | \$120,493          | \$126,783 | \$140,528 | \$140,528          | \$140,528  |
| FULL TIME EQUI     | VALENT POSITIONS:                                 | 1.9                | 3.0       | 3.0       | 3.0                | 3.0        |
| STRATEGY DESC      | RIPTION AND JUSTIFICATION:                        |                    |           |           |                    |            |

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE:

8/3/2010

TIME:

E: 1:36:37PM

Agency code: 362 Agency name: Texas Lottery Commission

GOAL: 2 Enforce Bingo Laws/Rules for Fairness to Ensure Proceeds Used Lawfully

Statewide Goal/Benchmark:

0

**OBJECTIVE:** 

Curtail Violations of Bingo Laws/Rules

Service Categories:

STRATEGY: 2 Provide Education an

2 Provide Education and Training for Bingo Regulatory Requirements

Service: 17

Income: A.2

Age:

**B.3** 

CODE DESCRIPTION

Exp 2009

Est 2010

Bud 2011

BL 2012

**BL 2013** 

Activities relating to this strategy include the education and development of all licensed organizations that conduct Charitable Bingo activities in this state. Education and development is a key factor in the CBOD initiative to encourage voluntary compliance with bingo licensing requirements.

Utilizing a variety of programs, the Charitable Bingo Operations Division (CBOD) educates applicants and licensees on the requirements of the Bingo Enabling Act (Act) and the Charitable Bingo Administrative Rules (Rules). CBOD uses both instructor-led seminars and an on-line version of the Operator Training Program. The online version is available seven days a week to any party with access to a computer. Operator training provides easy to understand details on licensing requirements, record keeping requirements, up to date information on changes in the Act or Rules, conducting bingo; administering and operating bingo; and promoting bingo.

In addition to seminars and online training, CBOD publishes informational newsletters, such as the Bingo Bulletin, and maintains the Charitable Bingo website which contains relevant information relating to regulatory requirements. These activities contribute to the education and development of licensees.

The education and development of licensees will continue to expand and improve with the implementation of this strategy.

These strategies are authorized under Texas Occupations Code Chapter 2001; Article III, Section 47 of the Texas Constitution; and Texas Government Code Chapter 467.

#### **EXTERNAL/INTERNAL FACTORS IMPACTING STRATEGY:**

External factors impacting this strategy include: 1) The number of licensed individuals and organizations; 2) The willingness of applicants and licensees to utilize the wide variety of training programs offered; 3) The impact of judicial decisions and legislative enactments as they relate to or impact the regulation and administration of charitable bingo; and 4) Changes to the Act or Rules.

Internal factors impacting this strategy include: 1) The CBOD's operating system; 2) the effectiveness of the Operator Training Program and other educational efforts; and 3) available staff resources.

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE:

8/3/2010

TIME: 1:36:37PM

| Agency code: 362 Agency name: Texas Lottery Commission             | on                   |             |                     |                    |              |  |  |
|--|----------------------|-------------|---------------------|--------------------|--------------|--|--|
| GOAL: 2 Enforce Bingo Laws/Rules for Fairness to Ensu              | re Proceeds Used Law | fully       | Statewi             | de Goal/Benchmark: | 7 0          |  |  |
| OBJECTIVE: 1 Curtail Violations of Bingo Laws/Rules                |                      |             | Service Categories: |                    |              |  |  |
| STRATEGY: 3 Bingo Law Compliance Field Operations                  |                      |             | Service             | : 17 Income:       | A.2 Age: B.3 |  |  |
| CODE DESCRIPTION   | Exp 2009             | Est 2010    | Bud 2011            | BL 2012            | BL 2013      |  |  |
| Output Measures:   |                      |             |                     |                    |              |  |  |
| 1 Number of Inspections Conducted                                  | 351.00               | 460.00      | 525.00              | 450.00             | 450.00       |  |  |
| 2 Number of Bingo Audits and Reviews Completed                     | 11.00                | 20.00       | 68.00               | 58.00              | 58.00        |  |  |
| KEY 3 Number of Bingo Complaints Completed                         | 144.00               | 130.00      | 130.00              | 130.00             | 130.00       |  |  |
| 4 \$ Amt of Adjustments to Charitable Distributions by Audit       | 64,455.00            | 0.00        | 100,000.00          | 100,000.00         | 100,000.00   |  |  |
| & Inspection 5 Number of Bingo Background Investigations Completed | 323.00               | 374.00      | 365.00              | 365.00             | 365.00       |  |  |
| Efficiency Measures:   |                      |             |                     |                    |              |  |  |
| 1 Average Time for Bingo Complaint Completion (Days)               | 93.58                | 120.00      | 120.00              | 120.00             | 120.00       |  |  |
| 2 Average Cost Per Bingo Complaint Completed                       | 1,179.29             | 500.00      | 500.00              | 500.00             | 500.00       |  |  |
| 3 Average Time to Conduct Compliance Audit (Hours)                 | 483.55               | 500.00      | 350.00              | 350.00             | 350.00       |  |  |
| 4 Average Time to Complete Bingo Background Investigations (Days)  | 24.26                | 27.81       | 40.00               | 40.00              | 40.00        |  |  |
| 5 Average Cost per Bingo Audit Completed                           | 7,785.73             | 12,900.00   | 12,900.00           | 12,900.00          | 12,900.00    |  |  |
| Objects of Expense:  |                      |             |                     |                    |              |  |  |
| 1001 SALARIES AND WAGES  | \$1,023,137          | \$1,192,028 | \$1,427,492         | \$1,355,042        | \$1,355,042  |  |  |
| 1002 OTHER PERSONNEL COSTS   | \$63,763             | \$33,060    | \$33,120            | \$33,120           | \$33,120     |  |  |
| 2001 PROFESSIONAL FEES AND SERVICES                                | \$0                  | \$4,500     | \$4,500             | \$4,500            | \$4,500      |  |  |
| 2003 CONSUMABLE SUPPLIES   | \$622                | \$500       | \$500               | \$500              | \$500        |  |  |
| 2004 UTILITIES   | \$0                  | \$2,437     | \$0                 | \$0                | \$0          |  |  |
| 2005 TRAVEL  | \$47,204             | \$76,640    | \$76,640            | \$76,640           | \$76,640     |  |  |
| 2009 OTHER OPERATING EXPENSE                                       | \$33,049             | \$45,807    | \$50,682            | \$63,882           | \$63,882     |  |  |
| TOTAL, OBJECT OF EXPENSE   | \$1,167,775          | \$1,354,972 | \$1,592,934         | \$1,533,684        | \$1,533,684  |  |  |
| Method of Financing:   |                      |             |                     |                    |              |  |  |
| 1 General Revenue Fund   | \$1,167,775          | \$1,354,972 | \$1,592,934         | \$1,533,684        | \$1,533,684  |  |  |

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: TIME: 8/3/2010

1:36:37PM

Agency code: 362 Agency name: Texas Lottery Commission

2 Enforce Bingo Laws/Rules for Fairness to Ensure Proceeds Used Lawfully

Statewide Goal/Benchmark:

7 0

Age:

OBJECTIVE:

STRATEGY:

GOAL:

Curtail Violations of Bingo Laws/Rules

Bingo Law Compliance Field Operations

Service Categories:
Service: 17 In

Income: A.2

B.3

| CODE DESCRIPTION                            | Exp 2009    | Est 2010    | Bud 2011    | BL 2012     | BL 2013     |
|---|-------------|-------------|-------------|-------------|-------------|
| SUBTOTAL, MOF (GENERAL REVENUE FUNDS)       | \$1,167,775 | \$1,354,972 | \$1,592,934 | \$1,533,684 | \$1,533,684 |
| TOTAL, METHOD OF FINANCE (INCLUDING RIDERS) |             |             |             | \$1,533,684 | \$1,533,684 |
| TOTAL, METHOD OF FINANCE (EXCLUDING RIDERS) | \$1,167,775 | \$1,354,972 | \$1,592,934 | \$1,533,684 | \$1,533,684 |
| FULL TIME EQUIVALENT POSITIONS:             | 18.3        | 19.9        | 19.9        | 18.9        | 18.9        |

#### STRATEGY DESCRIPTION AND JUSTIFICATION:

Activities relating to this strategy include regulating licensees' compliance with the Bingo Enabling Act (Act) and the Charitable Bingo Administrative Rules (Rules). Utilizing a system of enforcement including conducting inspections, reviews, audits, and complaint investigations, the Charitable Bingo Operations Division (CBOD) supervises bingo conducted in this state so that the games are fairly conducted and the proceeds derived from bingo are used for charitable purposes.

The Audit Services Department is responsible for evaluating compliance with bingo laws and can recommend administrative disciplinary action as appropriate. Administrative actions will occur as violations are detected and appropriate Commission Orders are issued for acts of non-compliance.

The Audit Services Department is also responsible for performing testing on bingo products for use in the state of Texas.

These strategies are authorized under Texas Occupations Code Chapter 2001; Article III, Section 47 of the Texas Constitution; and Texas Government Code Chapter 467.

#### EXTERNAL/INTERNAL FACTORS IMPACTING STRATEGY:

External factors impacting this strategy include: 1) The number of licensed individuals and organizations; 2) The willingness of licensees to cooperate with the audit process; 3) The level of licensee compliance with the Bingo Enabling Act and Administrative Rules, 4) The impact of judicial decisions and legislative enactments as they relate to or impact the regulation and administration of charitable bingo; and 5) Changes to the Act or Rules.

Internal factors impacting this strategy include: 1) The CBOD's operating system; 2) The effectiveness of the auditor training program, and 3) available staff resources.

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: TIME: 8/3/2010

1:36:37PM

| Agency code          | : 362 Agency name: Texas Lottery Commission      | n                    |           |           |                   |              |
|----------------------|--|----------------------|-----------|-----------|-------------------|--------------|
| GOAL:                | 2 Enforce Bingo Laws/Rules for Fairness to Ensur | e Proceeds Used Lawf | ully      | Statewid  | e Goal/Benchmark: | 7 0          |
| OBJECTIVE            | 2: 1 Curtail Violations of Bingo Laws/Rules      |                      |           | Service ( | Categories:       |              |
| STRATEGY             | : 4 Bingo Prize Fee Collections and Accounting   | 9                    |           | Service:  | 17 Income: A      | A.2 Age: B.3 |
| CODE                 | DESCRIPTION                                      | Exp 2009             | Est 2010  | Bud 2011  | BL 2012           | BL 2013      |
| Output Mea           | sures:   |                      |           |           |                   |              |
| KEY 1 Nun<br>Jurisdi | nber of Days to Allocate Payments to Local       | 14.00                | 8.00      | 8.00      | 8.00              | 8.00         |
|                      | ctions<br>centage of Licensees Who Fail to Pay   | 4.28                 | 5.40      | 5.00      | 5.00              | 5.00         |
|                      | nber of Bingo Reports Processed                  | 8,302.00             | 8,400.00  | 8,300.00  | 8,200.00          | 8,100.00     |
| Objects of E         | xpense:  |                      |           |           |                   |              |
| 1001 SA              | LARIES AND WAGES                                 | \$176,001            | \$207,223 | \$238,128 | \$238,128         | \$238,128    |
| 1002 OT              | HER PERSONNEL COSTS                              | \$4,860              | \$5,920   | \$6,360   | \$6,360           | \$6,360      |
| 2003 CO              | NSUMABLE SUPPLIES                                | \$0                  | \$400     | \$300     | \$300             | \$300        |
| 2009 OT              | HER OPERATING EXPENSE                            | \$5,153              | \$1,900   | \$1,600   | \$1,600           | \$1,600      |
| TOTAL, OB            | SJECT OF EXPENSE                                 | \$186,014            | \$215,443 | \$246,388 | \$246,388         | \$246,388    |
| Method of F          | inancing:  |                      |           |           |                   |              |
| 1 Ger                | neral Revenue Fund                               | \$186,014            | \$215,443 | \$246,388 | \$246,388         | \$246,388    |
| SUBTOTAL             | , MOF (GENERAL REVENUE FUNDS)                    | \$186,014            | \$215,443 | \$246,388 | \$246,388         | \$246,388    |
| TOTAL, ME            | THOD OF FINANCE (INCLUDING RIDERS)               |                      |           |           | \$246,388         | \$246,388    |
| TOTAL, ME            | THOD OF FINANCE (EXCLUDING RIDERS)               | \$186,014            | \$215,443 | \$246,388 | \$246,388         | \$246,388    |
| FULL TIME            | EQUIVALENT POSITIONS:                            | 3.7                  | 5.0       | 5.0       | 5.0               | 5.0          |
|                      |  |                      |           |           |                   |              |

STRATEGY DESCRIPTION AND JUSTIFICATION:

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: TIME:

8/3/2010

1:36:37PM

Agency code: 362 Agency name: Texas Lottery Commission

Enforce Bingo Laws/Rules for Fairness to Ensure Proceeds Used Lawfully GOAL:

Statewide Goal/Benchmark:

0

**OBJECTIVE:** Curtail Violations of Bingo Laws/Rules Service Categories:

STRATEGY: Bingo Prize Fee Collections and Accounting Service: 17

Income: A.2

B.3 Age:

**CODE DESCRIPTION**  Exp 2009

Est 2010

**Bud 2011** 

BL 2012

**BL 2013** 

Activities relating to this strategy include managing financial data reported by licensees and collected by the Charitable Bingo Operations Division (CBOD). Under this strategy, licensees conducting charitable bingo and leasing bingo premises remit prize fees and rental taxes quarterly to the State of Texas.

To assist with the efficient and timely filing of quarterly returns, current licensees are provided with the capability to complete and submit returns electronically. This is another CBOD initiative to encourage voluntary compliance with bingo licensing requirements.

Compliance with reporting requirements of the Act and Charitable Bingo Administrative Rules (Rules) is determined with this strategy. When necessary, CBOD uses an automated system to notify licensees of non-compliance of regulatory matters in a timely manner.

This strategy supports the effectiveness of the CBOD in processing quarterly prize fees and tax returns and maximizing interest to the state.

These strategies are authorized under Texas Occupations Code Chapter 2001; Article III, Section 47 of the Texas Constitution; and Texas Government Code Chapter 467.

#### EXTERNAL/INTERNAL FACTORS IMPACTING STRATEGY:

External factors impacting this strategy include: 1) The number of licensed organizations; 2) The number of licensees timely filing and remitting the prize fee or rental taxes due: 3) The number of licensees utilizing electronic filing; 4) The impact of judicial decisions and legislative enactments as they relate to or impact the regulation and administration of charitable bingo; and 5) The ability of licensees to correctly report their bingo activities.

Internal factors impacting this strategy include: 1) The CBOD's operating system; 2) the effectiveness of the delinquent taxpayer contact program, and 3) available staff resources.

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE:

8/3/2010

TIME: 1:36:37PM

Agency code: 362 Agency name: Texas Lottery Commission

2 Enforce Bingo Laws/Rules for Fairness to Ensure Proceeds Used Lawfully

Statewide Goal/Benchmark:

0

Curtail Violations of Bingo Laws/Rules

STRATEGY: 5 Bingo Prize Fee Allocations. Estimated and Nontransferable. Service: 17

Service Categories:

Income: A.2

Age: B.3

| CODE  | DESCRIPTION                          | Exp 2009     | Est 2010     | Bud 2011     | BL 2012      | BL 2013      |
|---|--------------------------------------|--------------|--------------|--------------|--------------|--------------|
| Objects of                                  | Expense:                             |              |              |              |              |              |
| 4000 G                                      | GRANTS                               | \$12,281,863 | \$12,635,500 | \$12,635,500 | \$12,003,725 | \$12,003,725 |
| TOTAL, C                                    | DBJECT OF EXPENSE                    | \$12,281,863 | \$12,635,500 | \$12,635,500 | \$12,003,725 | \$12,003,725 |
| Method of                                   | Financing:                           |              |              |              |              |              |
| 1 G   | General Revenue Fund                 | \$12,281,863 | \$12,635,500 | \$12,635,500 | \$12,003,725 | \$12,003,725 |
| SUBTOTA                                     | AL, MOF (GENERAL REVENUE FUNDS)      | \$12,281,863 | \$12,635,500 | \$12,635,500 | \$12,003,725 | \$12,003,725 |
| TOTAL, M                                    | IETHOD OF FINANCE (INCLUDING RIDERS) |              |              |              | \$12,003,725 | \$12,003,725 |
| TOTAL, METHOD OF FINANCE (EXCLUDING RIDERS) |                                      | \$12,281,863 | \$12,635,500 | \$12,635,500 | \$12,003,725 | \$12,003,725 |

## **FULL TIME EQUIVALENT POSITIONS:**

GOAL:

**OBJECTIVE:** 

#### STRATEGY DESCRIPTION AND JUSTIFICATION:

Activities relating to this strategy include the allocation of revenue to local jurisdictions in a manner consistent with the provisions of the Bingo Enabling Act (Act).

This strategy contains pass-through funds allocated to local jurisdictions. The amounts allocated to local jurisdictions are based on the amount of prize fees remitted by licensed authorized organizations conducting bingo in each particular jurisdiction.

These strategies are authorized under Texas Occupations Code Chapter 2001; Article III, Section 47 of the Texas Constitution; and Texas Government Code Chapter 467.

#### EXTERNAL/INTERNAL FACTORS IMPACTING STRATEGY:

External factors impacting this strategy include: 1) The number of licensed organizations; 2) The number of licensees timely filing and remitting the prize fee; 3) The impact of judicial decisions and legislative enactments as they relate to or impact the regulation and administration of charitable bingo; and 4) The ability of licensees to correctly report their bingo prize fees.

Internal factors impacting this strategy include: 1) The CBOD's operating system; and 2) The effectiveness of the delinquent taxpayer contact program.

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: TIME: 8/3/2010

1:36:37PM

| SUMMARY TOTALS:                        |               |               |               |               |               |
|--|---------------|---------------|---------------|---------------|---------------|
| OBJECTS OF EXPENSE:                    | \$194,921,468 | \$225,169,834 | \$225,666,387 | \$224,473,180 | \$225,099,490 |
| METHODS OF FINANCE (INCLUDING RIDERS): |               |               |               | \$224,473,180 | \$225,099,490 |
| METHODS OF FINANCE (EXCLUDING RIDERS): | \$194,921,468 | \$225,169,834 | \$225,666,387 | \$224,473,180 | \$225,099,490 |
| FULL TIME EQUIVALENT POSITIONS:        | 315.1         | 321.5         | 321.5         | 319.5         | 319.5         |

## 3.B. Rider Revisions and Additions Request

| 1                          | 1 -   | Prepared By: Date: R   |  | Request Level: |      |  |
|----------------------------|---|--|--|----------------|------|--|
| 362                        | Texas Lottery Commission  |  | Kathy Pyka   | 8/30/10        | Base |  |
| Current<br>Rider<br>Number | Page Number in<br>2010-11<br>GAA  | Proposed Rider Language  |  |                |      |  |
| 2.                         | VII-11  | Capital Budget. None of the funds appropriated above may be expended for capital budget items exclisted below. The amounts shown below shall be expended only for the purposes shown and are not available for expenditure for other purposes. Amounts appropriated above and identified in the provisappropriations either for "Lease Payments to the Master Equipment Purchase Program" or for items w "(MLPP)" notation shall be expended only for the purpose of making lease-purchase payments to the Public Finance Authority pursuant to the provisions of Government Code § 1232.103. Upon approvate the Legislative Budget Board, capital budgeted funds listed below under "Acquisition of Information Resource Technologies" may be used to lease information resources hardware and/or software versus purchase of information resources hardware and/or software, if determined by commission management be in the best interest of the State of Texas. |  |                |      |  |
|                            |   | -  | f Capital Equipment and Items I Lottery Drawing Equipment \$ | 300,000        | 0    |  |
|                            |   | Total, Capital   | Budget \$_   | 300,000        | 0    |  |
|                            |   | Method of Financ   | cing (Capital Budget):                                       |                |      |  |
|                            | GR Dedicated – Lottery Account No. 5025 \$ 300,0  |  | 300,000 \$   | 0              |      |  |
|                            | Total, Method of Financing \$\\ \frac{300,000}{1000} \\$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\ |  |  |                |      |  |
|                            |   | This rider revision is requested to reflect the FY 2012-13 Capital Budget Request submitted as a baseline request. An explanation of the capital budget item requested is included in the Capital Budget Supporting Schedules.   |  |                |      |  |

| 3. | VII-11 | Operate Lottery. Pursuant to Government Code, Chapter 466, appropriations made to Goal A, Operate Lottery, shall not exceed twelve percent of the gross revenue from the sale of lottery tickets. This appropriation shall be used for the administration of the lottery and for retailer commissions.  The Commission is not requesting any revisions to this Rider.  |
|----|--------|--|
| 4. | VII-11 | Appropriation: Payment of Prizes. In addition to the amounts appropriated above for the administration of the lottery and retailer commissions, there is hereby appropriated pursuant to Government Code, Chapter 466, out of the State Lottery Account in the General Revenue Fund, sufficient funds for the payment of prizes to the holders of winning tickets.  The Commission is not requesting any revisions to this Rider.  |
| 5. | VII-11 | Limitation: Pooled Reserve Fund. Pursuant to Government Code, Chapter 466, the Executive Director of the Texas Lottery Commission shall maintain balances in a pooled reserve fund to cover the potential loss of state revenue as a result of lottery retailer defaults. The Executive Director of the Texas Lottery Commission shall transfer all pooled reserve fund revenues and balances that exceed \$5 million to the Foundation School Fund No. 193 monthly.  The Commission is not requesting any revisions to this Rider.  |
| 6. | VII-11 | Limitation: Out-of-Country and Out-of-State Travel. Notwithstanding any other provisions included in this Act, it is the intent of the Legislature that the Texas Lottery Commission shall not be allowed to travel out of-country, with the exception of travel to Mexico or Canada which is reimbursable by a third party. In addition, the Texas Lottery Commission shall not exceed amounts expended on out-of-state travel, for each fiscal year of the biennium, by an amount equal to 80 percent of travel expenditure amounts for fiscal year 1998.  The Commission is requesting deletion of this Rider and will comply with the Limitation on Travel Expenditures referenced under Article IX, Section 5.08 of the General Appropriations Act. |

| 7. | VII-11 | Appropriations Limited to Revenue Collections. Fees, fines, rental taxes and other miscellaneous revenues as authorized and generated by the operation of charity bingo shall cover, at a minimum, the cost of the appropriations made above for the strategy items in Goal B, Enforce Bingo Laws, as well as the "other direct and indirect costs" associated with this goal, appropriated elsewhere in this Act. "Other direct and indirect costs" for Goal B, Enforce Bingo Laws, are estimated to be \$711,815 xxx for fiscal year 2010 2012 and \$734,986 xxx for fiscal year 2011 2013. In the event that actual and/or projected revenue collections are insufficient to offset the costs identified by this provision, the Legislative Budget Board may direct that the Comptroller of Public Accounts reduce the appropriation authority provided above to be within the amount of revenue expected to be available.  This rider revision is requested to reflect updated estimates of other direct and indirect costs for the FY 2012-13 biennium. The amounts are to be provided by the Legislative Budget Board. The rider is further revised to clarify the use of rental taxes as a source of revenue to cover the cost of appropriations. |
|----|--------|--|
| 8. | VII-11 | Petty Cash Fund Authorized. The Texas Lottery Commission is authorized to establish a petty cash fund to be used by Commission employees for the purchase of evidence and/or information and other expenses deemed necessary for agency security and enforcement activities, including audits and expenses, incurred by auditing. The petty cash fund, not to exceed \$1,500, may be maintained in cash or at a local bank and shall be subject to such rules and regulations as the executive director may recommend and the commission may adopt.  The Commission is not requesting any revisions to this Rider.   |
| 9. | VII-12 | Local Bingo Prize Fees. The amounts appropriated above in Strategy B.1.5, Bingo Prize Fee Allocations, include \$12,003,725 12,635,500 in 2010 2012 and \$12,003,725 12,635,500 in 2011 2013 from bingo prize fees collected pursuant to Texas Occupations Code, Section 2001.504 for allocation to counties and municipalities as required by the Texas Occupations Code, Section 2001.503. Bingo prize fees collected in excess of amounts appropriated above are hereby appropriated for the same purpose.  This rider revision is requested to reflect updated fiscal years.   |

| 10. | VII-12 | Retailer Commissions.  |
|-----|--------|--|
|     |        | <ul> <li>a. Pursuant to Government Code, Chapter 466, an amount equal to 5 percent of gross sales shall be made available for the purpose of paying retailer commissions.</li> <li>b. In addition to the 5 percent retailer commission amount in subsection (a) above, an amount not to exceed an additional one-half of one percent of gross sales each fiscal year may be made available for the purpose of paying sales performance retailer commissions. Prior to providing additional retail commission above 5 percent of gross sales, the Texas Lottery Commission shall provide a report to the Governor and the Legislative Budget Board outlining the Texas Lottery Commission's plans to implement a retailer sales performance commission or other similar sales performance incentive program and the projected benefits of the program to lottery ticket sales and state revenues.</li> <li>The Commission is not requesting any revisions to this Rider.</li> </ul> |
|     |        |  |
| 11. | VII-12 | Lottery Operator Contract. The amounts included above in Strategy A.1.6, Lottery Operator Contract, are estimated appropriations out of the State Lottery Account in the General Revenue Fund and may be used for payment of lottery operator contractual obligations. The estimated amount appropriated for fiscal year 2010 2012 is an amount equal to 2.6999 percent of gross sales in fiscal year 2010; and the estimated amount appropriated for fiscal year 2011 2013 is an amount equal to 2.6999 percent of gross sales in fiscal year 2011 2013.  |
|     |        | This rider revision is requested to reflect updated fiscal years and revised contractual billing terms. The billing percentage rate will be determined in the new Lottery Operator Contract which is anticipated to be executed by the end of the calendar year.   |
| 12. | VII-12 | Appropriation of Increased Revenues. In addition to the amounts appropriated above, there is hereby appropriated out of the State Lottery Account in the General Revenue Fund, an amount equal to 1.49 percent of the amount by which gross sales exceed \$3,572,150,000 \$3,750,000,000 in fiscal year 2010 2012 and the amount by which gross sales exceed \$3,492,200,000 \$3,750,000,000 in fiscal year 2011 2013 for the purpose of fulfilling contractual obligations and other administrative costs in administration of the Lottery. Any unexpended balances remaining from this appropriation as of August 31, 2010 2012, are hereby appropriated for the same purposes for the fiscal year beginning September 1, 2010 2012.   |
|     | w      | This rider revision is requested to reflect current estimates of lottery sales for the FY 2012-13 biennium.  |

| 13. | VII-12 | Instant Ticket Game Closure. The commission shall provide a semi-annual report, on April 1 and October 1, to the Legislative Budget Board detailing the number of instant ticket games closed and the amount of time to end the sale of each game following closure.   |
|-----|--------|--|
|     |        | The Commission is not requesting any revisions to this Rider.  |
| 14. | VII-12 | Sale of Lottery. None of the funds appropriated above may be spent for the purpose of exploring, investigating, negotiating, calculating, or otherwise taking any action that would result in selling the Texas Lottery.   |
|     |        | The Commission is not requesting any revisions to this Rider.  |
| 15. | VII-12 | Adjustment to Appropriated Amounts. In the event the Texas Lottery Commission determines that activities, which have previously been outsourced through the Lottery Operator Contract, should be operated by the agency or multiple vendors in order to ensure greater accountability or improved services, the Texas Lottery Commission may, upon written approval from the Governor and Legislative Budget Board, exceed:  a. the appropriation transferability restriction on Strategy A.1.6, Lottery Operator Contract(s);  b. the transfer restrictions included under Article IX, Sec. 14.01, Appropriation Transfers;  c. the number of Full-Time Equivalent position restrictions under Article IX, Sec. 6.10, Limitation on State Employment Levels; and  d. the capital budget restrictions included under Article IX, Sec. 14.03 Limitation on Expenditures – Capital Budget. A request by the Texas Lottery Commission to the Governor and LBB to exceed the limitations listed above must be submitted by the agency's governing board and must include at minimum: |
|     |        | <ol> <li>(1) the date on which the board approved the request;</li> <li>(2) a statement justifying the need to exceed all appropriation transfer limitations;</li> <li>(3) a statement justifying the need to exceed the full-time equivalent position limitation;</li> <li>(4) a statement justifying the need to exceed the capital budget restriction;</li> <li>(5) the source of funds of the appropriation adjustment; and</li> <li>(6) a justification for the commission or multiple vendors to perform the activities previously outsourced through the Lottery Operator Contract.</li> </ol>  |
|     |        | The Commission is not requesting any revisions to this Rider.  |

| 16.  | VII-13      | Contingent Capital Budget Increase. Contingent upon the Texas Lottery Commission realizing an increase in appropriated revenues and receiving a certification from the Comptroller of Public Accounts that additional appropriations in the amount of \$2,500,000 or more are available to the Texas Lottery Commission from Rider 12, Appropriation of Increased Revenue, the capital budget authority for the Texas Lottery Commission may be increased by \$2,500,000 for the acquisition of an Automated Charitable Bingo System, and appropriations from Rider 12, Appropriation of Increased Revenue, may be used to acquire this capital budget item.  The Commission is requesting deletion of this Rider.  |
|------|-------------|---|
| 701. | Article VII | Bingo Third Party Reimbursements. In addition to the amounts appropriated above, there is hereby appropriated out of the General Revenue Fund third party reimbursements collected by the Bingo division in accordance with Texas Occupations Code Section 2001.205(b), 2001.209(b), 2001.437(e) and 2001.560(d).  The Commission is requesting appropriated receipt appropriation for these Bingo fee collection items recovered for the cost of audits and investigations.  |
| 702. | Article VII | Appropriation, Contingent Upon Revenue. Of the amounts appropriated above in Strategy B.1.1., Bingo Licensing and B.1.3. Bingo Law Compliance Field Operation, \$144,899 in fiscal year 2012 and \$144,899 in fiscal year 2013 for restoration of the 5% budget reduction is contingent on the Lottery Commission covering the additional costs by assessing fees sufficient to generate increased revenues in excess of Bingo revenues estimated in the Comptroller's Biennial Revenue Estimate for 2012 and 2013. Also, the "Number of Fulltime Equivalents (FTEs)" indicated in the agency's bill pattern shall be increased by 2.0 FTEs in each fiscal year contingent upon the agency meeting the above revenue target. Upon completion of the necessary actions to assess or increase such fees, the Commission shall furnish to the Comptroller of Public Accounts documentation of such action and the revised fee structure supporting the estimated revenues to be generated. If the Comptroller finds the information sufficient to support the projection of increased revenues, a finding of fact to that effect shall be issued and the contingent appropriation shall be made available for the intended purpose.  This rider revision is contingent upon approval of Exceptional Item 2 related to the funding of the restoration of the 5% budget reduction for the FY 2012-13 biennium. The fee increase to Bingo Operators/Lessors would be used for the funding of this Exceptional Item. |

| 703. | Article VII | Appropriation, Contingent Upon Revenue. Of the amounts appropriated above in Strategy B.1.1., Bingo Licensing, \$1,250,000 in fiscal year 2012 and \$1,250,000 in fiscal year 2013 for replacing the Automated Charitable Bingo System is contingent on the Lottery Commission covering the additional costs by assessing one time fees sufficient to generate increased revenues in excess of Bingo revenues estimated in the Comptroller's Biennial Revenue Estimate for 2012 and 2013. Upon completion of the necessary actions to assess or increase such fees, the Commission shall furnish to the Comptroller of Public Accounts documentation of such action and the revised fee structure supporting the estimated revenues to be generated. If the Comptroller finds the information sufficient to support the projection of increased revenues, a finding of fact to that effect shall be issued and the contingent appropriation shall be made available for the intended purpose. |
|------|-------------|---|
|      |             | This rider revision is contingent upon approval of Exceptional Item 4 related to the funding of the Automated Charitable Bingo System for the FY 2012-13 biennium. The fee increase to Bingo Operators/Lessors would be a one-time increase during the FY 2012-13 biennium used for the funding of this Exceptional Item.   |

| 704. | Article VII | Capital Budget. None of the funds appropriated above may be expended for capital budget items except as listed below. The amounts shown below shall be expended only for the purposes shown and are not available for expenditure for other purposes. Amounts appropriated above and identified in the provision as appropriations either for "Lease Payments to the Master Equipment Purchase Program" or for items with an "(MLPP)" notation shall be expended only for the purpose of making lease-purchase payments to the Texas Public Finance Authority pursuant to the provisions of Government Code § 1232.103. Upon approval from the Legislative Budget Board, capital budgeted funds listed below under "Acquisition of Information Resource Technologies" may be used to lease information resources hardware and/or software versus the purchase of information resources hardware and/or software, if determined by commission management to be in the best interest of the State of Texas. |    |                      |           |             |  |
|------|-------------|---|----|----------------------|-----------|-------------|--|
|      |             |   |    | <u>2012</u>          |           | <u>2013</u> |  |
|      |             | a.Acquisition of Information Resource Technologies  | -  |                      |           |             |  |
|      |             | (1) Automated Charitable Bingo System (2) Oracle WebLogic Suite   | \$ | 1,250,000<br>80,000  | <u>\$</u> | 1,250,000   |  |
|      |             | b.Acquisition of Capital Equipment Items  |    |                      |           |             |  |
|      |             | (1) <u>Lottery Drawing Studio Air Conditioning</u> <u>System</u>  | _  | 55,000               |           |             |  |
|      |             | Total, Capital Budget   | \$ | 1,385,000            | \$        | 1,250,000   |  |
|      |             | Method of Financing (Capital Budget):   |    |                      |           |             |  |
|      |             | General Revenue  GR Dedicated – Lottery Account No. 5025  | \$ | 1,250,000<br>135,000 | \$        | 1,250,000   |  |
|      |             | Total, Method of Financing  This rider revision is requested to reflect the FY 2012- Exceptional Item Requests. An explanation of the capito Budget Supporting Schedules.   |    |                      | submit    |             |  |

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: TIME:

8/3/2010 1:37:05PM

| Agency code: 362                          | Agency name:   |                         |           |           |
|---|--|-------------------------|-----------|-----------|
| -   | Te   | exas Lottery Commission |           |           |
| CODE DESCRIPTION                          |  |                         | Excp 2012 | Excp 2013 |
| Includes Funding for the Follo            | Item Name:<br>Item Priority:<br>wing Strategy or Strategies: | 1                       |           |           |
| OBJECTS OF EXPENSE: 5000 CAPITAL EXP      | PENDITURES   |                         | 55,000    | 0         |
| TOTAL, OBJECT                             | OF EXPENSE   |                         | \$55,000  | \$0       |
| METHOD OF FINANCING:<br>5025 Lottery Acct |  |                         | 55,000    | 0         |
| TOTAL, METHOI                             | D OF FINANCING   |                         | \$55,000  | \$0       |

#### **DESCRIPTION / JUSTIFICATION:**

The project will provide replacement HVAC units for the agency's Lottery Drawings Studio. The project supports the agency's goal to Operate the Lottery by protecting mission critical equipment for the agency's lottery drawing function.

HVAC units for the Lottery Drawing Studio are needed to replace three units that have reached the end of their useful life. New lottery games and equipment have been added in recent years without increasing the air conditioning equipment. The existing air conditioning units are operating at the maximum levels of their designed operating range. If this project is postponed, mission critical equipment for the agency's lottery drawing function could be at risk if the existing air conditioning units fail.

#### **EXTERNAL/INTERNAL FACTORS:**

The existing HVAC units are operating at the maximum levels of their designed operating range. If this project is postponed, mission critical equipment for the agency's lottery drawing function could be at risk if the existing HVAC units fail.

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8/3/2010

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| Agency code: 362                   | Agency name:              |            |  |           |           |
|------------------------------------|---------------------------|------------|--|-----------|-----------|
|                                    | Tex                       | as Lottery | Commission                                     |           |           |
| CODE DESCRIPTION                   |                           |            |  | Excp 2012 | Excp 2013 |
|                                    | Item Name:                | Bingo 5    | % Budget Restoration                           |           |           |
|                                    | Item Priority:            | 2          |  |           |           |
| Includes Funding for the Following | g Strategy or Strategies: | 02-01-01   | Determine Eligibility and Process Applications |           |           |
|                                    |                           | 02-01-03   | Bingo Law Compliance Field Operations          |           |           |
| OBJECTS OF EXPENSE:                |                           |            |  |           |           |
| 1001 SALARIES AND W                | VAGES                     |            |  | 144,899   | 144,899   |
| TOTAL, OBJECT OF                   | EXPENSE                   |            |  | \$144,899 | \$144,899 |
| METHOD OF FINANCING:               |                           |            |  |           |           |
| 1 General Revenue I                | Fund                      |            |  | 144,899   | 144,899   |
| TOTAL, METHOD O                    | F FINANCING               |            |  | \$144,899 | \$144,899 |
| FULL-TIME EQUIVALENT POSIT         | TONS (FTE):               |            |  | 2.00      | 2.00      |

#### **DESCRIPTION / JUSTIFICATION:**

Funding for this exception item would provide restoration of the 5% budget reduction in the amount of \$289,789 and two FTE's in the Bingo Division, one in Bingo Law Compliance Field Operations and one in Bingo Licensing. The increase in GR approp. would be supported by fee increases to Bingo Operators and Lessors.

The functions of Bingo Law Compliance Field Operations include regulating licensees' compliance with the Bingo Enabling Act (Act) and the Charitable Bingo Administrative Rules (Rules). Utilizing a system of enforcement by conducting inspections, reviews, audits and complaint investigations, the Charitable Bingo Operations Division (CBOD) may take appropriate disciplinary action when necessary. The CBOD also conducts testing on bingo products for use in TX. The goal for Bingo Law Compliance Field Operations is to conduct its activities consistently and fairly.

The functions of Bingo Licensing include the licensing of persons identified pursuant to the Bingo Enabling Act and the registration of individuals on the Registry of Approved Bingo Workers. The Licensing Department procedures for reviewing a Bingo license application or registration enhance quality and consistency of the process and strive to ensure eligibility of the applicant. This program promotes communication and cooperation between licensees and the CBOD so that qualified applicants and licensees know of Bingo Enabling Act and Charitable Bingo Administrative Rule requirements.

If restoration of funding is not provided, there would be fewer audits, inspections, and investigations of license holders and increase the amount of time to process license applications and workers registered. This could result in bingo activities being conducted that are not in compliance with the Act and/or Rules. Some areas that could be affected would be the amount of prize fees and rental taxes remitted to the state as well as ensuring proceeds are used for an authorized purpose.

#### **EXTERNAL/INTERNAL FACTORS:**

Funding for this exceptional item would restore 2 FTEs to assist in carrying out the CBOD's statutory objective to ensure compliance with the Act and Rules.

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| Agency code: 362               | Agency name:  |           |            |
|--------------------------------|---|-----------|------------|
|                                | Texas Lottery Commission                                      |           |            |
| CODE DESCRIPTION               |   | Excp 2012 | Excp 2013  |
|                                | Item Name: Oracle WebLogic Suite                              |           |            |
|                                | Item Priority: 3  |           |            |
| Includes Funding for the Follo | owing Strategy or Strategies: 01-01-05 Central Administration |           |            |
| OBJECTS OF EXPENSE:            |   |           |            |
| 5000 CAPITAL EX                | PENDITURES  | 80,000    | 0          |
| TOTAL, OBJECT                  | OF EXPENSE  | \$80,000  | <u>\$0</u> |
| METHOD OF FINANCING:           |   |           |            |
| 5025 Lottery Acct              |   | 80,000    | 0          |
| TOTAL, METHO                   | D OF FINANCING  | \$80,000  | \$0        |

#### **DESCRIPTION / JUSTIFICATION:**

This project is to replace Oracle Application Server which supports the agency's core technology applications. This software platform is being phased out by the manufacturer and replaced with Oracle's WebLogic Suite. The project supports the agency's goal to Operate the Lottery and Enforce Bingo Laws by ensuring technology applications used on a daily basis for business operations are operational and secure.

The maintenance and support being provided by the manufacturer for the current software platform will end in December 2010. Continuing to use this puts agency core applications at risk, since the manufacturer will no longer provide software fixes, patches or security updates.

#### **EXTERNAL/INTERNAL FACTORS:**

The maintenance and support being provided by the manufacturer for the current software platform will end in December 2010. Continuing to use this puts agency core applications at risk, since the manufacturer will no longer provide software fixes, patches or security updates.

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: TIME:

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| Agency code: 362                  | Agency name:                 |              |  |             |             |
|-----------------------------------|------------------------------|--------------|--|-------------|-------------|
|                                   | Tex                          | kas Lottery  | Commission                                     |             |             |
| CODE DESCRIPTION                  |                              |              |  | Excp 2012   | Excp 2013   |
|                                   | Item Name:<br>Item Priority: | Automat<br>4 | red Charitable Bingo System Redesign           |             |             |
| Includes Funding for the Followin | g Strategy or Strategies:    | 02-01-01     | Determine Eligibility and Process Applications |             |             |
| OBJECTS OF EXPENSE:               |                              |              |  | 1 250 000   | 1 250 000   |
| 2001 PROFESSIONAL                 | FEES AND SERVICES            |              |  | 1,250,000   | 1,250,000   |
| TOTAL, OBJECT OF                  | FEXPENSE                     |              |  | \$1,250,000 | \$1,250,000 |
| METHOD OF FINANCING:              |                              |              |  |             |             |
| 1 General Revenue                 | Fund                         |              |  | 1,250,000   | 1,250,000   |
| TOTAL, METHOD O                   | F FINANCING                  |              |  | \$1,250,000 | \$1,250,000 |

#### **DESCRIPTION / JUSTIFICATION:**

This project will completely redesign the Automated Charitable Bingo System (ACBS). Since implementation, there have been numerous changes to business processes including system application changes. The current toolset used to support ACBS will be out of support in 2013. Because of the requirement to convert to another toolset, and to meet the ongoing needs of the Charitable Bingo Program, it is necessary to redesign and convert the existing system. The ACBS is used daily by agency staff for the administration and management of the Charitable Bingo program.

ACBS is a mission critical application. The agency is at risk of trying to support an application on a development platform that is no longer supported by the vendor. This would limit needed enhancements and impact the ability to restore system failure.

The increase in GR appropriation would be supported by one-time fee increases to Bingo Operators and Lessors. The fee increases would have a Sunset provision noting that the increases are only for the FY 2012-13 biennium.

#### **EXTERNAL/INTERNAL FACTORS:**

Support for the existing system ends in 2013.

The Texas Lottery Commission does not have existing staff necessary to redesign and convert the Automated Charitable Bingo System.

If ACBS is not converted, it will become necessary to maintain multiple development and production infrastructures. Additionally, the Lottery will have no support from the vendor for upgrades necessary to support the system. This will result in additional costs and staff resources.

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: TIME:

\$631,775

8/3/2010

1:37:08PM

\$631,775

| Agency code: 362 Agency name:                             |  |           |           |
|---|--|-----------|-----------|
| Т   | exas Lottery Commission  |           |           |
| CODE DESCRIPTION  |  | Excp 2012 | Excp 2013 |
| Item Name Item Priority                                   | 5  |           |           |
| Includes Funding for the Following Strategy or Strategies | : 02-01-05 Bingo Prize Fee Allocations. Estimated and Nontransferable.   |           |           |
| OBJECTS OF EXPENSE:                                       |  | CO.1 555  | <b></b>   |
| 4000 GRANTS   | TO THE STATE OF TH | 631,775   | 631,775   |
| TOTAL, OBJECT OF EXPENSE                                  |  | \$631,775 | \$631,775 |
| METHOD OF FINANCING: 1 General Revenue Fund               |  | 631,775   | 631,775   |

#### **DESCRIPTION / JUSTIFICATION:**

TOTAL, METHOD OF FINANCING

The Commission requests restoration of the budget reduction for the Bingo Prize Fee Allocation program. Section 2001.503 of the Texas Occupations Code provides for a quarterly allocation to counties and cities of bingo prize fees collected by the Commission. These payments are based on bingo prize fees collected at counties and cities that impose a gross receipts tax on the conduct of bingo. Statute entitles these local jurisdictions to 50% of the fees collected by the Commission.

#### **EXTERNAL/INTERNAL FACTORS:**

If funding were not restored, the Commission will be in violation of Section 2001.503 of the Texas Occupations Code that provides for a quarterly allocation to counties and cities of bingo prize fees collected by the Commission

### 4.B. EXCEPTIONAL ITEMS STRATEGY ALLOCATION SCHEDULE

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: 8/3/2010

TIME: 1:37:19PM

| Agency code: 362           | Agency name: Tex          | as Lottery Commission            |           |           |
|----------------------------|---------------------------|----------------------------------|-----------|-----------|
| Code Description           |                           |                                  | Excp 2012 | Excp 2013 |
| Item Name:                 | Lottery Drawin            | g Studio Air Conditioning System |           |           |
| Allocation to Strategy:    | 1-1-1                     | Lottery Operations               |           |           |
| <b>OBJECTS OF EXPENSE:</b> |                           |                                  |           |           |
| *****                      | 5000 CAPITAL EXPENDITURES |                                  |           | 0         |
| TOTAL, OBJECT OF EXPENSE   |                           |                                  | \$55,000  | \$0       |
| METHOD OF FINANCING:       |                           |                                  |           |           |
| 5025 Lottery Acct          |                           |                                  | 55,000    | 0         |
| TOTAL, METHOD OF FINANC    | CING                      |                                  | \$55,000  | \$0       |

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Agency code:

362

Agency name:

**Texas Lottery Commission** 

| code Description         | A. (1. 2. 1                              | Excp 2012          | Excp 2013 |
|--------------------------|--|--------------------|-----------|
| Item Name:               | Bingo 5% Budget Restoration              |                    |           |
| Allocation to Strategy:  | 2-1-1 Determine Eligibility and Pr       | ocess Applications |           |
| EFFICIENCY MEASURES:     |  |                    |           |
| 1 Average Bingo          | License (New) Processing Time (Days)     | 35.00              | 30.00     |
| 2 Average Bingo          | License (Renewal) Processing Time (Days) | 25.00              | 25.00     |
| OBJECTS OF EXPENSE:      |  |                    |           |
| 1001 SALARI              | ES AND WAGES                             | 44,984             | 44,984    |
| TOTAL, OBJECT OF EXPENSE |  | \$44,984           | \$44,984  |
| METHOD OF FINANCING:     |  |                    |           |
|                          | evenue Fund                              | 44,984             | 44,984    |
| TOTAL, METHOD OF FINANCI | NG                                       | \$44,984           | \$44,984  |
| FULL-TIME EQUIVALENT POS | ITIONS (FTE):                            | 1.0                | 1.0       |

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Agency code: 362

Agency name: Texas Lottery Commission

| ode Description         |  | Excp 2012 | Excp 2013 |
|-------------------------|--|-----------|-----------|
| tem Name:               | Bingo 5% Budget Restoration                      |           |           |
| Allocation to Strategy: | 2-1-3 Bingo Law Compliance Field O               | perations |           |
| STRATEGY IMPACT ON OUT  | TCOME MEASURES:                                  |           |           |
| 4 Percent of D          | ocumented Complaints Completed within Six Months | 92.00%    | 92.00%    |
| 7 Percentage o          | f Organizations Receiving an Audit               | 4.08%     | 4.08%     |
| 8 Percentage o          | f Organizations Receiving an Inspection          | 45.00     | 45.00     |
| DUTPUT MEASURES:        |  |           |           |
| <u>1</u> Number of I    | rspections Conducted                             | 75.00     | 75.00     |
| 2 Number of B           | ingo Audits and Reviews Completed                | 10.00     | 10.00     |
| BJECTS OF EXPENSE:      |  |           |           |
| 1001 SALA               | RIES AND WAGES                                   | 99,915    | 99,915    |
| TOTAL, OBJECT OF EXPENS | SE   | \$99,915  | \$99,915  |
| METHOD OF FINANCING:    |  |           |           |
| 1 General               | Revenue Fund                                     | 99,915    | 99,915    |
| TOTAL, METHOD OF FINAN  | CING   | \$99,915  | \$99,915  |
| TULL-TIME EQUIVALENT P  | OSITIONS (FTE):                                  | 1.0       | 1.0       |

DATE: **8/3/2010**TIME: **1:37:23PM** 

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

**Texas Lottery Commission** Agency code: 362 Agency name: Code Description Excp 2012 Excp 2013 Oracle WebLogic Suite Item Name: Central Administration Allocation to Strategy: 1-1-5 **OBJECTS OF EXPENSE: CAPITAL EXPENDITURES** 80,000 5000 0 TOTAL, OBJECT OF EXPENSE \$80,000 **\$0 METHOD OF FINANCING:** 80,000 5025 Lottery Acct 0 TOTAL, METHOD OF FINANCING \$80,000 **\$0** 

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| Agency code: 362           | Agency name: Texas Lottery Comm  | ission                            |             |
|----------------------------|----------------------------------|-----------------------------------|-------------|
| Code Description           |                                  | Excp 2012                         | Excp 2013   |
| Item Name:                 | Automated Charitable Bingo Syste | em Redesign                       |             |
| Allocation to Strategy:    | 2-1-1 Determine Eli              | gibility and Process Applications |             |
| <b>OBJECTS OF EXPENSE:</b> |                                  |                                   |             |
| 2001 PRO                   | FESSIONAL FEES AND SERVICES      | 1,250,000                         | 1,250,000   |
| TOTAL, OBJECT OF EXPENSE   |                                  | \$1,250,000                       | \$1,250,000 |
| METHOD OF FINANCING:       |                                  |                                   |             |
| 1 Genera                   | l Revenue Fund                   | 1,250,000                         | 1,250,000   |
| TOTAL, METHOD OF FINANCING |                                  | \$1,250,000                       | \$1,250,000 |

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| Agency code: 362         | Agency name: Tex | as Lottery Commission                                       |           |
|--------------------------|------------------|---|-----------|
| Code Description         |                  | Excp 2012   | Excp 2013 |
| Item Name:               | Bingo 5% Prize   | e Fee Allocation Restoration                                |           |
| Allocation to Strategy:  | 2-1-5            | Bingo Prize Fee Allocations. Estimated and Nontransferable. |           |
| OBJECTS OF EXPENSE:      |                  |   |           |
| 4000 GRANT               | S                | 631,775   | 631,775   |
| TOTAL, OBJECT OF EXPENSE |                  | \$631,775   | \$631,775 |
| METHOD OF FINANCING:     |                  |   |           |
| 1 General Re             | evenue Fund      | 631,775   | 631,775   |
| TOTAL, METHOD OF FINANCI | NG               | \$631,775   | \$631,775 |

# 4.C. EXCEPTIONAL ITEMS STRATEGY REQUEST

DATE:

TIME:

8/3/2010

1:37:35PM

82nd Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

Agency Code: 362 Agency name: Texas Lottery Commission Statewide Goal/Benchmark: 1 Run Self-supporting, Revenue-producing, and Secure Lottery GOAL: 4 - 0 1 Generate Revenue through Ticket Sales Service Categories: **OBJECTIVE:** STRATEGY: 1 Lottery Operations Service: 03 Income: A.2 Age: B.3 **CODE DESCRIPTION** Excp 2012 Excp 2013 **OBJECTS OF EXPENSE:** 55,000 5000 CAPITAL EXPENDITURES 0 \$55,000 Total, Objects of Expense \$0

#### **METHOD OF FINANCING:**

5025 Lottery Acct 55,000 0

Total, Method of Finance \$55,000 \$0

# **EXCEPTIONAL ITEM(S) INCLUDED IN STRATEGY:**

Lottery Drawing Studio Air Conditioning System

# 4.C. EXCEPTIONAL ITEMS STRATEGY REQUEST

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

TIME:

DATE:

\$80,000

8/3/2010

1:37:38PM

\$0

Agency Code: 362 Agency name: Texas Lottery Commission 1 Run Self-supporting, Revenue-producing, and Secure Lottery Statewide Goal/Benchmark: GOAL: 4 - 0 1 Generate Revenue through Ticket Sales Service Categories: **OBJECTIVE:** 5 Central Administration Service: 03 Income: A.2 Age: B.3 STRATEGY: Excp 2012 **CODE DESCRIPTION** Excp 2013 **OBJECTS OF EXPENSE:** 5000 CAPITAL EXPENDITURES 80,000 0 **Total, Objects of Expense** \$80,000 \$0 **METHOD OF FINANCING:** 5025 Lottery Acct 80,000 0

# **EXCEPTIONAL ITEM(S) INCLUDED IN STRATEGY:**

**Total, Method of Finance** 

Oracle WebLogic Suite

# **4.C. EXCEPTIONAL ITEMS STRATEGY REQUEST** 82nd Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

DATE: TI

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|     | 0.0.20    |
|-----|-----------|
| ME: | 1:37:38PM |
|     |           |

| Agency Code: | 362 Agency name: Texas Lottery Commission                                | n  |             |
|--------------|--|--|-------------|
| GOAL:        | 2 Enforce Bingo Laws/Rules for Fairness to Ensure Proceeds Used Lawfully | ls Used Lawfully Statewide Goal/Benchmark: |             |
| OBJECTIVE:   | 1 Curtail Violations of Bingo Laws/Rules                                 | Service Categories:                        |             |
| STRATEGY:    | 1 Determine Eligibility and Process Applications                         | Service: 17 Income: A.2                    | Age: B.3    |
| CODE DESCI   | RIPTION  | Excp 2012                                  | Excp 2013   |
| EFFICIENCY I | MEASURES:  |  |             |
| 1 Averag     | ge Bingo License (New) Processing Time (Days)                            | 35.00                                      | 35.00       |
| 2 Averag     | ge Bingo License (Renewal) Processing Time (Days)                        | 25.00                                      | 25.00       |
| OBJECTS OF   | EXPENSE:   |  |             |
| 1001 SALA    | RIES AND WAGES   | 44,984                                     | 44,984      |
| 2001 PROF    | ESSIONAL FEES AND SERVICES   | 1,250,000                                  | 1,250,000   |
| Total,       | Objects of Expense   | \$1,294,984                                | \$1,294,984 |
| METHOD OF    | FINANCING:   |  |             |
| 1 Genera     | al Revenue Fund  | 1,294,984                                  | 1,294,984   |
| Total,       | , Method of Finance  | \$1,294,984                                | \$1,294,984 |

# **EXCEPTIONAL ITEM(S) INCLUDED IN STRATEGY:**

**FULL-TIME EQUIVALENT POSITIONS (FTE):** 

Bingo 5% Budget Restoration

Automated Charitable Bingo System Redesign

**4.C. EXCEPTIONAL ITEMS STRATEGY REQUEST** 82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

DATE: TIME:

8/3/2010

1:37:38PM

| Agency Code: | 362 Agency name: Texas Lottery C                                      | ommission                           |           |  |
|--------------|---|-------------------------------------|-----------|--|
| GOAL:        | 2 Enforce Bingo Laws/Rules for Fairness to Ensure Proceeds Used Lawfu | lly Statewide Goal/Benchmark: 7 - 0 |           |  |
| OBJECTIVE:   | 1 Curtail Violations of Bingo Laws/Rules                              | Service Categories:                 |           |  |
| STRATEGY:    | 3 Bingo Law Compliance Field Operations                               | Service: 17 Income: A.2 Age: B.3    |           |  |
| CODE DESCR   | IPTION  | Excp 2012 Exc                       | Excp 2013 |  |
| STRATEGY IM  | PACT ON OUTCOME MEASURES:   |                                     |           |  |
| 4 Percent    | of Documented Complaints Completed within Six Months                  | 92.00 %                             | 92.00 %   |  |
| 7 Percent    | age of Organizations Receiving an Audit                               | 4.08 %                              | 4.08 %    |  |
| 8 Percent    | age of Organizations Receiving an Inspection                          | 45.00                               | 45.00     |  |
| OUTPUT MEAS  | SURES:  |                                     |           |  |
| 1 Number     | of Inspections Conducted  | 75.00                               | 75.00     |  |
| 2 Number     | of Bingo Audits and Reviews Completed                                 | 10.00                               | 10.00     |  |
| OBJECTS OF E | XPENSE:   |                                     |           |  |
| 1001 SALAR   | IES AND WAGES   | 99,915                              | 99,915    |  |
| Total, C     | Objects of Expense  | \$99,915                            | 99,915    |  |
| METHOD OF F  | INANCING:   |                                     |           |  |
| 1 General    | Revenue Fund  | 99,915                              | 99,915    |  |
| Total, I     | Aethod of Finance   | \$99,915                            | 99,915    |  |
| ULL-TIME EQ  | UIVALENT POSITIONS (FTE):   | 1.0                                 | 1.0       |  |

# **EXCEPTIONAL ITEM(S) INCLUDED IN STRATEGY:**

Bingo 5% Budget Restoration

# **4.C. EXCEPTIONAL ITEMS STRATEGY REQUEST** 82nd Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

DATE: TIME: 8/3/2010

1:37:38PM

| Agency Code: | 362 Agency name: Texas Lottery Commission                                |                           |           |
|--------------|--|---------------------------|-----------|
| GOAL:        | 2 Enforce Bingo Laws/Rules for Fairness to Ensure Proceeds Used Lawfully | Statewide Goal/Benchmark: | 7 - 0     |
| OBJECTIVE:   | 1 Curtail Violations of Bingo Laws/Rules                                 | Service Categories:       |           |
| STRATEGY:    | 5 Bingo Prize Fee Allocations. Estimated and Nontransferable.            | Service: 17 Income: A.2   | Age: B.3  |
| CODE DESCR   | RIPTION  | Excp 2012                 | Excp 2013 |
| OBJECTS OF E | EXPENSE:   |                           |           |
| 4000 GRAN    | TS   | 631,775                   | 631,775   |
| Total,       | Objects of Expense   | \$631,775                 | \$631,775 |
| METHOD OF F  | FINANCING:   |                           |           |
| 1 General    | il Revenue Fund  | 631,775                   | 631,775   |
| Total, I     | Method of Finance  | \$631,775                 | \$631,775 |

# **EXCEPTIONAL ITEM(S) INCLUDED IN STRATEGY:**

Bingo 5% Prize Fee Allocation Restoration

#### 5.A. CAPITAL BUDGET PROJECT SCHEDULE

82nd Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

DATE: 8/3/2010 TIME: 1:37:49PM

Agency name: Texas Lottery Commission Agency code: 362 Category Code / Category Name Project Sequence/Project Id/ Name Est 2010 **Bud 2011 BL 2012 BL 2013** OOE / TOF / MOF CODE 5005 Acquisition of Information Resource Technologies 2/2 Telephone System Upgrade **OBJECTS OF EXPENSE** <u>Capital</u> \$165,000 \$0 \$0 \$0 General 5000 CAPITAL EXPENDITURES \$0 Capital Subtotal OOE, Project \$165,000 \$0 \$0 2 2 \$165,000 **\$0** Subtotal OOE, Project **\$0 \$0** TYPE OF FINANCING **Capital** General CA 5025 Lottery Acct \$0 \$0 \$0 \$165,000 Capital Subtotal TOF, Project 2 \$165,000 \$0 \$0 \$0 \$165,000 **\$0 \$0 \$0** Subtotal TOF, Project 5/5 Oracle WebLogic Suite **OBJECTS OF EXPENSE Capital** \$0 \$0 General 5000 CAPITAL EXPENDITURES \$0 \$0 Capital Subtotal OOE, Project \$0 \$0 \$0 5 \$0 5 **\$0** Subtotal OOE, Project **\$0 \$0 \$0** TYPE OF FINANCING Capital \$0 General CA 5025 Lottery Acct \$0 \$0 \$0 Capital Subtotal TOF, Project 5 \$0 \$0 \$0 \$0

#### 5.A. CAPITAL BUDGET PROJECT SCHEDULE

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

DATE: 8/3/2010 TIME: 1:37:53PM

Agency name: Texas Lottery Commission Agency code: 362 Category Code / Category Name Project Sequence/Project Id/ Name **Bud 2011 BL 2012** Est 2010 **BL 2013** OOE / TOF / MOF CODE **\$0** 5 **\$0 \$0** Subtotal TOF, Project **\$0** 6/6 Automated Charitable Bingo System (ACBS) Redesign **OBJECTS OF EXPENSE** Capital \$0 General 2001 PROFESSIONAL FEES AND SERVICES \$0 \$0 \$0 \$0 \$0 Capital Subtotal OOE, Project 6 \$0 \$0 **\$0** Subtotal OOE, Project **\$0 \$0** \$0 **TYPE OF FINANCING Capital** General CA 1 General Revenue Fund \$0 \$0 \$0 \$0 \$0 Capital Subtotal TOF, Project \$0 \$0 \$0 \$0 **\$0 \$0** Subtotal TOF, Project 6 **\$0** \$165,000 \$0 \$0 Capital Subtotal, Category 5005 \$0 Informational Subtotal, Category 5005 Total, Category 5005 \$165,000 **\$0 \$0** \$0 5007 Acquisition of Capital Equipment and Items 1/1 Capitalized Lottery Drawing Equipment **OBJECTS OF EXPENSE** Capital General 5000 CAPITAL EXPENDITURES \$180,000 \$120,000 \$300,000 \$0 Capital Subtotal OOE, Project 1 \$180,000 \$120,000 \$300,000 \$0

### 5.A. CAPITAL BUDGET PROJECT SCHEDULE

82nd Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

DATE:

\$0

\$0

8/3/2010

TIME: 1:37:53PM

Agency name: Texas Lottery Commission Agency code: 362 Category Code / Category Name Project Sequence/Project Id/ Name Est 2010 **Bud 2011 BL 2012 BL 2013** OOE / TOF / MOF CODE Subtotal OOE, Project 1 \$180,000 \$120,000 \$300,000 **\$0** TYPE OF FINANCING Capital General CA 5025 Lottery Acct \$180,000 \$120,000 \$300,000 \$0 Capital Subtotal TOF, Project \$120,000 1 \$180,000 \$300,000 \$0 \$180,000 Subtotal TOF, Project \$120,000 \$300,000 \$0 3/3 Studio Surveillance System **OBJECTS OF EXPENSE Capital** \$0 \$0 \$0 General 5000 CAPITAL EXPENDITURES \$120,800 \$120,800 Capital Subtotal OOE, Project 3 \$0 \$0 \$0 3 \$120,800 **\$0 \$0** Subtotal OOE, Project **\$0** TYPE OF FINANCING Capital \$0 \$0 \$0 General CA 5025 Lottery Acct \$120,800 Capital Subtotal TOF, Project 3 \$120,800 \$0 \$0 \$0 **\$0 \$0** 3 \$120,800 \$0 Subtotal TOF, Project 4/4 Lottery Drawing Studio Air Conditioning System **OBJECTS OF EXPENSE** Capital \$0 \$0 \$0 \$0 General 5000 CAPITAL EXPENDITURES

\$0

\$0

Capital Subtotal OOE, Project

4

**5.A. CAPITAL BUDGET PROJECT SCHEDULE** 82nd Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

DATE: **8/3/2010** TIME: 1:37:53PM

| Agency code: 362   | Agency name: Texas Lotter | y Commission |           |         |
|--|---------------------------|--------------|-----------|---------|
| Category Code / Category Name  Project Sequence/Project Id/ Name  OOE / TOF / MOF CODE | Est 2010                  | Bud 2011     | BL 2012   | BL 2013 |
| Subtotal OOE, Project 4  | \$0                       | \$0          | \$0       | \$0     |
| TYPE OF FINANCING <u>Capital</u>   |                           |              |           |         |
| General CA 5025 Lottery Acct   | \$0                       | \$0          | \$0       | \$0     |
| Capital Subtotal TOF, Project 4  | \$0                       | \$0          | \$0       | \$0     |
| Subtotal TOF, Project 4  | \$0                       | \$0          | \$0       | \$0     |
| Capital Subtotal, Category 5007 Informational Subtotal, Category 5007                  | \$300,800                 | \$120,000    | \$300,000 | \$0     |
| Total, Category 5007   | \$300,800                 | \$120,000    | \$300,000 | \$0     |
| AGENCY TOTAL -CAPITAL AGENCY TOTAL -INFORMATIONAL                                      | \$465,800                 | \$120,000    | \$300,000 | \$0     |
| AGENCY TOTAL   | \$465,800                 | \$120,000    | \$300,000 | \$0     |
| METHOD OF FINANCING: <u>Capital</u>  |                           |              |           |         |
| General 1 General Revenue Fund   | \$0                       | \$0          | \$0       | \$0     |
| General 5025 Lottery Acct  | \$465,800                 | \$120,000    | \$300,000 | \$0     |
| Total, Method of Financing-Capital   | \$465,800                 | \$120,000    | \$300,000 | \$0     |
| Total, Method of Financing   | \$465,800                 | \$120,000    | \$300,000 | \$0     |

5.A. CAPITAL BUDGET PROJECT SCHEDULE 82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

DATE: **8/3/2010** TIME: 1:37:53PM

| Agency code: 362   | Agency name: Texas Lottery | Commission |           |         |
|--|----------------------------|------------|-----------|---------|
| Category Code / Category Name  Project Sequence/Project Id/ Name  OOE / TOF / MOF CODE | Est 2010                   | Bud 2011   | BL 2012   | BL 2013 |
| TYPE OF FINANCING: <u>Capital</u>  |                            |            |           |         |
| General CA CURRENT APPROPRIATIONS  | \$465,800                  | \$120,000  | \$300,000 | \$0     |
| Total, Type of Financing-Capital   | \$465,800                  | \$120,000  | \$300,000 | \$0     |
| Total, Type of Financing   | \$465,800                  | \$120,000  | \$300,000 | \$0     |

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: **8/3/2010** TIME: **1:38:02PM** 

Agency Code: Category Number:

Project number:

362 5007 Agency name: Category Name: Project Name: **Texas Lottery Commission** 

ACQUISITN CAP EQUIP ITEMS Capitalized Lottery Drawing Equip.

PROJECT DESCRIPTION

**General Information** 

In order to meet the goals of the agency, carry out the agency mission and to ensure the integrity and security of all games, the agency is required to purchase lottery drawing related equipment on a routine basis. In addition, future opportunities such as new games and add-on features to current games may require the procurement of equipment. Postponing new games and features could affect the opportunity to provide incremental revenue to the state. Postponing replacement equipment could have a detrimental affect on the integrity and security of games should equipment fail.

Number of Units / Average Unit Cost

0

**Estimated Completion Date** 

**Additional Capital Expenditure Amounts Required** 

2014

2015

Type of Financing

CA CURRENT APPROPRIATIONS

Projected Useful Life 3-7 years
Estimated/Actual Project Cost \$300,000

Length of Financing/ Lease Period

**ESTIMATED/ACTUAL DEBT OBLIGATION PAYMENTS** 

Total over project life

2012

**2013** 0

2014

2015

0

REVENUE GENERATION / COST SAVINGS

REVENUE COST FLAG

MOF CODE

AVERAGE AMOUNT

**Explanation:** 

Lottery drawing-equipment is used in the critical function of conducting lottery and ensuring the security and integrity of games.

**Project Location:** 

Texas Lottery Commission Headquarters, Austin, Texas.

Beneficiaries:

Agency staff and the general public.

Frequency of Use and External Factors Affecting Use:

Daily or twice daily use to conduct on-line draws.

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: **8/3/2010**TIME: **1:38:02PM** 

Agency Code: Category Number:

Project number:

362 5007 Agency name: Category Name: Project Name: Texas Lottery Commission

ACQUISITN CAP EQUIP ITEMS
Air Conditioning System

**PROJECT DESCRIPTION** 

### **General Information**

The project will provide replacement HVAC units for the agency's Lottery Drawings Studio. The project supports the agency's goal to Operate the Lottery by protecting mission critical equipment for the agency's lottery drawing function.

HVAC units for the Lottery Drawing Studio are needed to replace three units that have reached the end of their useful life. New lottery games and equipment have been added in recent years without increasing the air conditioning equipment. The existing air conditioning units are operating at the maximum levels of their designed operating range. If this project is postponed, mission critical equipment for the agency's lottery drawing function could be at risk if the existing air conditioning units fail.

Number of Units / Average Unit Cost

3 units/ \$18,333

**Estimated Completion Date** 

August 31, 2012

Additional Capital Expenditure Amounts Required

2014

2015

0

0

**Type of Financing** 

CA CURRENT APPROPRIATIONS

15 Years

Projected Useful Life

\$ 0

**Estimated/Actual Project Cost** 

Length of Financing/ Lease Period

**ESTIMATED/ACTUAL DEBT OBLIGATION PAYMENTS** 

Total over

**2012** 0

**2013** 0

2014

**2015** 0

project life

REVENUE GENERATION / COST SAVINGS

**REVENUE COST FLAG** 

MOF CODE

**AVERAGE AMOUNT** 

**Explanation:** 

This project will provide adequate cooling to the drawings studio due to additional drawings requirements

**Project Location:** 

Lottery Drawings Studio at Austin Headquarters.

Beneficiaries:

All agency staff and the general public will benefit from this project.

Frequency of Use and External Factors Affecting Use:

This equipment will be used daily. There are no external factors that would affect usage.

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: **8/3/2010**TIME: **1:38:02PM** 

Agency Code: Category Number:

Project number:

362 5005 Agency name: Category Name:

Texas Lottery Commission ACQUISITN INFO RES TECH.

Project Name:

Oracle WebLogic Suite

# PROJECT DESCRIPTION

#### **General Information**

This project is to replace Oracle Application Server which supports the agency's core technology applications. This software platform is being phased out by the manufacturer and replaced with Oracle's WebLogic Suite. The project supports the agency's goal to Operate the Lottery and Enforce Bingo Laws by ensuring technology applications used on a daily basis for business operations are operational and secure.

The maintenance and support being provided by the manufacturer for the current software platform will end in December 2010. Continuing to use this puts agency core applications at risk, since the manufacturer will no longer provide software fixes, patches or security updates.

Number of Units / Average Unit Cost

1 unit/\$80,000

**Estimated Completion Date** 

August 31, 2012

Additional Capital Expenditure Amounts Required

2014

2015

0

Type of Financing

CA CURRENT APPROPRIATIONS

**Projected Useful Life** 

**Estimated/Actual Project Cost** 

\$ 0

Length of Financing/ Lease Period

**ESTIMATED/ACTUAL DEBT OBLIGATION PAYMENTS** 

Total over

2012

2013

0

2014

0

2015

0

project life 0

REVENUE GENERATION / COST SAVINGS

REVENUE COST FLAG

MOF CODE

AVERAGE AMOUNT

**Explanation:** 

This project will replace the current Oracle Application Server with Oracle's WebLogic Suite application which the manufacturer will no longer support after

December 2010.

**Project Location:** 

Austin Headquarters

Beneficiaries:

All agency staff will benefit from this project.

# Frequency of Use and External Factors Affecting Use:

The applications supported by this software will be used daily. There are no external factors that would affect usage.

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: 8/3/2010 TIME: 1:38:02PM

Agency Code:

362 5005 Agency name: Category Name:

Texas Lottery Commission ACQUISITN INFO RES TECH.

Category Number: Project number:

Project Name:

ACBS Redesign

### PROJECT DESCRIPTION

#### **General Information**

This project will completely redesign the Automated Charitable Bingo System (ACBS). Since implementation, there have been numerous changes to business processes including system application changes. The current toolset used to support ACBS will be out of support in 2013. Because of the requirement to convert to another toolset, and to meet the ongoing needs of the Charitable Bingo Program, it is necessary to redesign and convert the existing system. The ACBS is used daily by agency staff for the administration and management of the Charitable Bingo program.

ACBS is a mission critical application. The agency is at risk of trying to support an application on a development platform that is no longer supported by the vendor. This would limit needed enhancements and impact the ability to restore system failure.

The increase in GR appropriation would be supported by one-time fee increases to Bingo Operators and Lessors. The fee increases would have a Sunset provision noting that the increases are only for the FY 2012-13 biennium.

Number of Units / Average Unit Cost

20,000 hours @ \$125/hr

**Estimated Completion Date** 

August 31, 2013

Additional Capital Expenditure Amounts Required

2014

2015

Type of Financing

A CURRENT APPROPRIATIONS

Projected Useful Life

10+ years \$ 0

Estimated/Actual Project Cost

Length of Financing/ Lease Period

ESTIMATED/ACTUAL DEBT OBLIGATION PAYMENTS

0

Total over

2012

2013

0

2014

0

2015

0

project life 0

REVENUE GENERATION / COST SAVINGS

REVENUE COST FLAG

MOF CODE

**AVERAGE AMOUNT** 

**Explanation:** 

ACBS supports the mission critical function of the Charitable Bingo licensing and management. Vendor maintenance for the ACBS software platform will

only be supported through 2013. ACBS must be converted to ensure continued availability of the system beyound 2013.

**Project Location:** 

Austin Headquarters

Beneficiaries:

All agency staff and the general public will benefit from this project.

# Frequency of Use and External Factors Affecting Use:

This is an application that is used on a daily basis by staff maintaining licensees' information and payment records. Audits have revealed inconsistencies and the need for a complete business review and redesign in order to better support Charitable Bingo Operations. Beyond 2013, Oracle will no longer support this application. There are no external factors that would affect this project.

# 5.C. CAPITAL BUDGET ALLOCATION TO STRATEGIES (BASELINE) 82nd Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

DATE: 8/3/2010

1:38:14PM TIME:

| Agency code:   | 362          | Agency name:             | <b>Texas Lottery Commission</b> |           |           |           |         |
|----------------|--------------|--------------------------|---------------------------------|-----------|-----------|-----------|---------|
| Category C     | Code/Name    |                          |                                 |           |           |           |         |
| Project Se     | equence/Proj | iect Id/Name             |                                 |           |           |           |         |
|                | Goal/Obj/Str | Strategy Name            |                                 | Est 2010  | Bud 2011  | BL 2012   | BL 2013 |
| 5005 Acqui     | sition of In | formation Resource Tec   | hnologies                       |           |           |           |         |
| 2/2            | Telephon     | ne System Upgrade        |                                 |           |           |           |         |
| <b>GENERAL</b> | BUDGET       |                          |                                 |           |           |           |         |
| Capital        | 1-1-5        | CENTRAL ADMINIST         | RATION                          | 165,000   | 0         | \$0       | \$0     |
|                |              | TOTAL, PROJEC            | T                               | \$165,000 | \$0       | \$0       | \$0     |
| 5/5            | Oracle W     | ebLogic Suite            |                                 |           |           |           |         |
| GENERAL        | BUDGET       |                          |                                 |           |           |           |         |
| Capital        | 1-1-5        | CENTRAL ADMINISTI        | RATION                          | 0         | 0         | 0         | 0       |
|                |              | TOTAL, PROJEC            | T                               | \$0       | \$0       | \$0       | \$0     |
| 6/6            | ACBS Re      | edesign                  |                                 |           |           |           |         |
| <b>GENERAL</b> | BUDGET       |                          |                                 |           |           |           |         |
| Capital        | 2-1-1        | BINGO LICENSING          |                                 | 0         | 0         | 0         | 0       |
|                |              | TOTAL, PROJEC            | T                               | \$0       | \$0       | \$0       | \$0     |
| 5007 Acqui     | sition of Ca | apital Equipment and Ite | ems                             |           |           |           |         |
| 1/1            | Capitaliz    | ed Lottery Drawing Equip | p.                              |           |           |           |         |
| <b>GENERAL</b> | BUDGET       |                          |                                 |           |           |           |         |
| Capital        | 1-1-4        | SECURITY                 |                                 | 180,000   | 120,000   | 300,000   | 0       |
|                |              | TOTAL, PROJEC            | T                               | \$180,000 | \$120,000 | \$300,000 | \$0     |

3/3 Studio Surveillance System

# **GENERAL BUDGET**

# 5.C. CAPITAL BUDGET ALLOCATION TO STRATEGIES (BASELINE) 82nd Regular Session, Agency Submission, Version 1

DATE: 8/3/2010

TIME:

1:38:17PM

Automated Budget and Evaluation System of Texas (ABEST)

Agency code: 362

Agency name:

**Texas Lottery Commission** 

# Category Code/Name

Project Sequence/Project Id/Name

|         | Goal/Obj/Str | Strategy Name   | Est 2010  | Bud 2011  | BL 2012   | BL 2013 |
|---------|--------------|---|-----------|-----------|-----------|---------|
| Capital | 1-1-4        | SECURITY  | 120,800   | 0         | \$0       | \$0     |
|         |              | TOTAL, PROJECT  | \$120,800 | \$0       | \$0       | \$0     |
| 4/4     | Air Condit   | ioning System   |           |           |           |         |
| GENERA  | L BUDGET     |   |           |           |           |         |
| Capital | 1-1-1 I      | LOTTERY OPERATIONS  | 0         | 0         | 0         | 0       |
|         |              | TOTAL, PROJECT  | \$0       | \$0       | \$0       | \$0     |
|         |              | TOTAL CAPITAL, ALL PROJECTS TOTAL INFORMATIONAL, ALL PROJECTS | \$465,800 | \$120,000 | \$300,000 | \$0     |
|         |              | TOTAL, ALL PROJECTS   | \$465,800 | \$120,000 | \$300,000 | \$0     |

#### CAPITAL BUDGET PROJECT SCHEDULE - EXCEPTIONAL

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: 8/3/2010 TIME: 1:38:26PM PAGE: 1 of 2

**Texas Lottery Commission** Agency code: 362 Agency name: Category Code / Category Name Project Number / Name Excp 2012 OOE / TOF / MOF CODE Excp 2013 5005 Acquisition of Information Resource Technologies 5 Oracle WebLogic Suite Objects of Expense 80,000 0 **5000 CAPITAL EXPENDITURES** Subtotal OOE, Project 5 80,000 Type of Financing 5025 Lottery Acct 80,000 5 Subtotal TOF, Project 80,000 6 ACBS Redesign Objects of Expense 1,250,000 1,250,000 2001 PROFESSIONAL FEES AND SERVICES Subtotal OOE, Project 6 1,250,000 1,250,000 Type of Financing CA 1 General Revenue Fund 1,250,000 1,250,000 Subtotal TOF, Project 1,250,000 1,250,000 5005 **Subtotal Category** 1,330,000 1,250,000 5007 Acquisition of Capital Equipment and Items 4 Air Conditioning System **Objects of Expense** 55,000 0 **5000 CAPITAL EXPENDITURES** Subtotal OOE, Project 55,000 0 Type of Financing CA 5025 Lottery Acct 55,000 Subtotal TOF, Project 55,000

# CAPITAL BUDGET PROJECT SCHEDULE - EXCEPTIONAL

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: TIME : 8/3/2010 1:38:30PM

PAGE: 2 of 2

Agency code:

362

Agency name:

**Texas Lottery Commission** 

Category Code / Category Name

| Category Code / Category Name |           |           |
|-------------------------------|-----------|-----------|
| Project Number / Name         |           |           |
| OOE / TOF / MOF CODE          | Excp 2012 | Excp 2013 |
| Subtotal Category 5007        | 55,000    | 0         |
| AGENCY TOTAL                  | 1,385,000 | 1,250,000 |
| METHOD OF FINANCING:          |           |           |
| 1 General Revenue Fund        | 1,250,000 | 1,250,000 |
| 5025 Lottery Acct             | 135,000   | 0         |
| Total, Method of Financing    | 1,385,000 | 1,250,000 |
| TYPE OF FINANCING:            |           |           |
| CA CURRENT APPROPRIATIONS     | 1,385,000 | 1,250,000 |
| Total, Type of Financing      | 1,385,000 | 1,250,000 |

# CAPITAL BUDGET ALLOCATION TO STRATEGIES BY PROJECT - EXCEPTIONAL

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: TIME: PAGE: 8/3/2010 1:38:43PM 1 of 1

Agency code: 362

Agency name:

**Texas Lottery Commission** 

| Category Code/Name       | ·                              |           | #         |
|--------------------------|--------------------------------|-----------|-----------|
| Project Number/Name      |                                |           |           |
| Goal/Obj/Str             | Strategy Name                  | Excp 2012 | Excp 2013 |
| 5005 Acquisition of Infe | ormation Resource Technologies |           |           |
| 5 Oracle WebLo           | gic Suite                      |           | •         |
| 1 1 5                    | CENTRAL ADMINISTRATION         | 80,000    | . 0       |
|                          | TOTAL, PROJECT                 | 80,000    | 0         |
| 6 ACBS Redesig           | n                              |           |           |
| 2 1 1                    | BINGO LICENSING                | 1,250,000 | 1,250,000 |
| •                        | TOTAL, PROJECT                 | 1,250,000 | 1,250,000 |
| 5007 Acquisition of Cap  | ital Equipment and Items       |           |           |
| 4 Air Conditionii        | ng System                      |           |           |
| 1 1 1                    | LOTTERY OPERATIONS             | 55,000    | 0         |
|                          | TOTAL, PROJECT                 | 55,000    | 0         |
|                          | TOTAL, ALL PROJECTS            | 1,385,000 | 1,250,000 |

### 6.A. HISTORICALLY UNDERUTILIZED BUSINESS SUPPORTING SCHEDULE

Date:

8/3/2010

Time: 1:38:59PM

82nd Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

Agency Code:

362

Agency:

**Texas Lottery Commission** 

#### COMPARISON TO STATEWIDE HUB PROCUREMENT GOALS

Total

### A. Fiscal Year 2008 - 2009 HUB Expenditure Information

|                  |                            |        |           |                   |              | i otai        |        |                |           |              | Total         |
|------------------|----------------------------|--------|-----------|-------------------|--------------|---------------|--------|----------------|-----------|--------------|---------------|
| Statewide        | Procurement                |        | HUB Exper | <u>iditures F</u> | Y 2008       | Expenditures  |        | <b>HUB Exp</b> | enditures | FY 2009      | Expenditures  |
| <b>HUB Goals</b> | Category                   | % Goal | % Actual  | Diff              | Actual \$    | FY 2008       | % Goal | % Actual       | Diff      | Actual \$    | FY 2009       |
| 57.2%            | Special Trade Construction | 57.2 % | 23.5%     | -33.7%            | \$33,022     | \$140,531     | 57.2 % | 23.2%          | -34.0%    | \$22,058     | \$95,156      |
| 20.0%            | Professional Services      | 20.0 % | 89.0%     | 69.0%             | \$531,885    | \$597,325     | 20.0 % | 91.9%          | 71.9%     | \$878,352    | \$956,267     |
| 33.0%            | Other Services             | 33.0 % | 26.4%     | -6.6%             | \$38,482,261 | \$145,766,460 | 33.0 % | 21.9%          | -11.1%    | \$32,670,936 | \$149,021,286 |
| 12.6%            | Commodities                | 12.6 % | 34.7%     | 22.1%             | \$1,619,546  | \$4,662,388   | 12.6 % | 50.6%          | 38.0%     | \$2,009,658  | \$3,969,838   |
|                  | Total Expenditures         |        | 26.9%     |                   | \$40,666,714 | \$151,166,704 |        | 23.1%          |           | \$35,581,004 | \$154,042,547 |

### B. Assessment of Fiscal Year 2008 - 2009 Efforts to Meet HUB Procurement Goals

#### Attainment:

The agency attained or exceeded two of four, or 50% of the applicable statewide HUB procurement goals in fiscal year 2008.

The agency attained or exceeded two of four, or 50% of the applicable statewide HUB procurement goals in fiscal year 2009.

# **Applicability:**

The "Heavy Construction" and "Building Construction" categories were not applicable to agency operations in either Fiscal Year 2008 or 2009, since the agency did not have any strategies or programs relating to heavy or building construction.

# **Factors Affecting Attainment:**

Special Trade Construction continues to be challenging for the TLC. As a tenant agency, the majority of contract decisions for renovations and lease improvements are not subject to the agency's control.

Most of the TLC's spending falls within the "Other Services" category, including many of the agency's largest contracts. Over 70% of expenditures in this category are for specialized lottery-related services, which are obtainable from a limited number of vendors. The agency's HUB credit in "Other Services" is attained mainly through subcontracting expenditures, which may fluctuate from year to year.

### "Good-Faith" Efforts:

The TLC made the following good faith efforts during Fiscal Years 2008 and 2009:

Included the agency's HUB Coordinator in procurements over \$100,000 to assist in identifying subcontracting opportunities and evaluating subcontracting plans.

Provided potential proposers/bidders with lists of certified HUBs for subcontracting opportunities.

Hosted pre-bid and pre-proposal conferences to highlight the agency's HUB subcontracting requirements.

Participated in statewide HUB forums and other outreach events to provide information about agency procurement processes and contract opportunities.

# 6.A. HISTORICALLY UNDERUTILIZED BUSINESS SUPPORTING SCHEDULE

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Agency Code:

362

Agency:

**Texas Lottery Commission** 

Hosted an annual HUB Forum at agency headquarters which included networking sessions with key staff and TLC prime vendors.

Placed advertisements in minority publications throughout the state.

Made HUB information available via the TLC Web site.

Provided HUB participation updates to Texas Lottery commissioners.

Worked to establish new mentor protégé relationships.

Assisted eligible vendors to become certified or re-certified as HUBs.

Continued to maintain a minority lottery retailer percentage of more than 41%.

DATE: 8/3/2010

TIME: 1:39:34PM

82nd Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

| Agency Code: 362                                 | Agency name: | Texas Lottery Com | mission        |                |                |                |
|--|--------------|-------------------|----------------|----------------|----------------|----------------|
| FUND/ACCOUNT                                     |              | Act 2009          | Exp 2010       | Exp 2011       | Bud 2012       | Est 2013       |
| 1 General Revenue Fund                           |              |                   | 40             | Φ0             | 40             |                |
| Beginning Balance (Unencumbered):                |              | \$0               | \$0            | \$0            | \$0            | \$0            |
| Estimated Revenue:                               |              |                   |                |                |                |                |
| 3152 Bingo Operators/Lessors                     |              | 2,900,760         | 2,970,000      | 2,935,000      | 2,935,000      | 2,935,000      |
| 3153 Bingo Equipment                             |              | 59,000            | 66,000         | 62,000         | 62,000         | 62,000         |
| 3166 Bingo Rental Tax                            |              | 1,222,561         | 1,230,000      | 1,225,000      | 1,225,000      | 1,225,000      |
| 3170 Bingo Prize Fees                            | •            | 26,163,743        | 25,940,000     | 25,940,000     | 25,940,000     | 25,940,000     |
| 3719 Fees/Copies or Filing of Records            |              | 2,175             | 1,330          | 1,330          | 1,330          | 1,330          |
| 3727 Fees - Administrative Services              | 4            | 0                 | 60             | 0              | 0              | 0              |
| 3769 Forfeitures                                 |              | 5,837             | 0              | 0              | 0              | 0              |
| 3770 Administratve Penalties                     |              | 56,213            | 245,000        | 55,000         | 55,000         | 55,000         |
| 3795 Other Misc Government Revenue               |              | 820               | 123            | 0              | 0              | 0              |
| 3802 Reimbursements-Third Party                  |              | 65,573            | 62,000         | 62,500         | 62,500         | 62,500         |
| 3852 Interest on Local Deposits-St Agy           |              | 42                | 0              | 0              | 0              | 0              |
| Subtotal: Actual/Estimated Revenue               |              | 30,476,724        | 30,514,513     | 30,280,830     | 30,280,830     | 30,280,830     |
| Total Available                                  |              | \$30,476,724      | \$30,514,513   | \$30,280,830   | \$30,280,830   | \$30,280,830   |
| DEDUCTIONS:                                      |              |                   |                |                |                |                |
| Expended/Budgeted                                |              | (14,406,267)      | (15,256,883)   | (15,520,280)   | (14,756,806)   | (14,756,806)   |
| Transfer-Employee Benefits                       |              | (466,390)         | (706,978)      | (706,651)      | (661,546)      | (661,546)      |
| Benefit Replacement Pay                          |              | (21,127)          | (27,653)       | (28,000)       | (28,000)       | (28,000)       |
| Unemployment Benefits                            |              | 0                 | 0              | 0              | 0              | 0              |
| Art. IX, Sec. 19.62, Salary Increase (2008-09 GA |              | (74,653)          | 0              | 0              | 0              | 0              |
| HB 4586, Sec. 89, Single Retention Payment (81   |              | (27,200)          | 0              | 0              | 0              | 0              |
| Rider 10, Local Bingo Prize Fees (2008-09 GAA    |              | 0                 | 0              | 0              | 0              | 0              |
| Rider 9, Local Bingo Prize Fees (2010-11 GAA)    |              | 0                 | 0              | 0              | 0              | 0              |
| Total, Deductions                                |              | \$(14,995,637)    | \$(15,991,514) | \$(16,254,931) | \$(15,446,352) | \$(15,446,352) |
| Ending Fund/Account Balance                      |              | \$15,481,087      | \$14,522,999   | \$14,025,899   | \$14,834,478   | \$14,834,478   |

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Agency Code:

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Agency name: Texas Lottery Commission

FUND/ACCOUNT

Act 2009

Exp 2010

Exp 2011

**Bud 2012** 

Est 2013

DATE: 8/3/2010

TIME: 1:39:40PM

# **REVENUE ASSUMPTIONS:**

Revenue for FY 2011-2013 are projected to remain relatively flat.

# **CONTACT PERSON:**

Kathy Pyka

**DATE: 8/3/2010** 

TIME: 1:39:40PM

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

| Agency Code: 3    | 362                                      | Agency name: | Texas Lottery Cor               | nmission                        |                                 |                                 |                                 |
|-------------------|--|--------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| FUND/ACCOUNT      |  |              | Act 2009                        | Exp 2010                        | Exp 2011                        | Bud 2012                        | Est 2013                        |
| 5025 Lottery Acct |  |              |                                 |                                 |                                 |                                 |                                 |
|                   | Balance (Unencumbered):                  |              | \$0                             | \$0                             | \$0                             | \$0                             | \$0                             |
| Estimated R       | Levenue:                                 |              |                                 |                                 |                                 |                                 |                                 |
| 3176 L            | Lottery License Application Fees         |              | 302,544                         | 308,000                         | 305,000                         | 305,000                         | 305,000                         |
| 3177 L            | Lottery Ticket Sales                     |              | 3,720,113,711                   | 3,750,000,000                   | 3,750,000,000                   | 3,750,000,000                   | 3,750,000,000                   |
| 3178 L            | Lottery Security Proceeds                |              | 64,625                          | 62,000                          | 62,000                          | 62,000                          | 62,000                          |
| 3719 F            | Fees/Copies or Filing of Records         |              | 8,561                           | 15,000                          | 12,000                          | 12,000                          | 12,000                          |
| 3727 F            | Fees - Administrative Services           |              | 505,495                         | 380,000                         | 380,000                         | 380,000                         | 380,000                         |
| 3777 D            | Default Fund - Warrant Voided            |              | 1,547                           | 5,000                           | 0                               | 0                               | 0                               |
| 3802 R            | Reimbursements-Third Party               |              | 156,054                         | 440,000                         | 809,470                         | 349,470                         | 349,470                         |
| 3850 In           | nterest on Lottery Prize Investmnt       |              | 1,141                           | 0                               | 0                               | 0                               | 0                               |
| 3854 In           | nterest - Other                          |              | 16                              | 0                               | 0                               | 0                               | 0                               |
| Subtota           | al: Actual/Estimated Revenue             |              | 3,721,153,694                   | 3,751,210,000                   | 3,751,568,470                   | 3,751,108,470                   | 3,751,108,470                   |
| Total A           | Available                                |              | \$3,721,153,694                 | \$3,751,210,000                 | \$3,751,568,470                 | \$3,751,108,470                 | \$3,751,108,470                 |
| DEDUCTIONS:       | ·  |              |                                 |                                 |                                 |                                 |                                 |
| Expended/B        | sudgeted                                 |              | (179,603,013)                   | (183,711,213)                   | (180,594,545)                   | (209,716,374)                   | (210,342,684)                   |
| -                 | mployee Benefits                         |              | (3,768,442)                     | (4,818,099)                     | (4,921,863)                     | (4,921,863)                     | (4,921,863)                     |
|                   | lacement Pay                             |              | (115,578)                       | (123,326)                       | (123,000)                       | (123,000)                       | (123,000)                       |
| Unemployme        | ent Benefits                             |              | (1,382)                         | (5,500)                         | (3,500)                         | (3,500)                         | (3,500)                         |
|                   | . 19.62, Salary Increase (2008-09 GAA)   |              | (601,735)                       | 0                               | 0                               | 0                               | 0                               |
|                   | ec. 89, Single Retention Payment (81st l |              | (208,600)                       | 0                               | 0                               | 0                               | 0                               |
|                   | ppropriation if Increased Fees (2010-11  |              | 0                               | (2,649,965)                     | (3,841,220)                     | 0                               | 0                               |
|                   | ottery Operator Contract (2010-11 GAA    | )            | 0                               | (4,801,773)                     | (6,960,342)                     | 0                               | 0                               |
|                   | etailer Incentive (2010-11 GAA)          |              | 0                               | (18,750,000)                    | (18,750,000)                    | (2.227.522.222)                 | 0                               |
|                   | nings/Install Payments                   |              | (2,299,752,566)                 | (2,287,500,000)                 | (2,287,500,000)                 | (2,287,500,000)                 | (2,287,500,000)                 |
| Retailer Com      | nmissions Foundation School Fund         |              | (186,145,362)                   | (187,500,000)                   | (187,500,000)                   | (187,500,000)                   | (187,500,000)                   |
|                   | Department of State Health Services      |              | (1,000,405,304)<br>(10,000,000) | (1,012,000,000)<br>(10,000,000) | (1,012,000,000)<br>(10,000,000) | (1,012,000,000)<br>(10,000,000) | (1,012,000,000)<br>(10,000,000) |
|                   | Texas Veterans Commission                |              | (10,000,000)                    | (6,500,000)                     | (7,820,000)                     | (7,820,000)                     | (7,820,000)                     |
|                   | Inclaimed Prizes) to General Revenue     |              | (33,088,652)                    | (77,500,000)                    | (40,000,000)                    | (40,000,000)                    | (40,000,000)                    |

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Automated Budget and Evaluation System of Texas (ABEST)

TIME: 1:39:40PM

DATE: 8/3/2010

| Agency Code: 362            | Agency name: Texas Lo | ttery Com | mission           |                   |                   |                   |
|-----------------------------|-----------------------|-----------|-------------------|-------------------|-------------------|-------------------|
| FUND/ACCOUNT                | A                     | ct 2009   | Exp 2010          | Exp 2011          | Bud 2012          | Est 2013          |
| Total, Deductions           | \$(3,713,6            | 90,634)   | \$(3,795,859,876) | \$(3,760,014,470) | \$(3,759,584,737) | \$(3,760,211,047) |
| Ending Fund/Account Balance | \$7,4                 | 63,060    | \$(44,649,876)    | \$(8,446,000)     | \$(8,476,267)     | \$(9,102,577)     |

# **REVENUE ASSUMPTIONS:**

Revenue for FY 2011-2013 are projected to remain relatively flat.

# **CONTACT PERSON:**

Kathy Pyka

# 6.F.a. ADVISORY COMMITTEE SUPPORTING SCHEDULE ~ PART A

82nd Regular Session, Agency Submission, Version 1

Automated Budget and Evaluation System of Texas (ABEST)

Date: 8/3/2010 Time: 1:40:14PM

Agency Code: 362

Agency: Texas Lottery Commission

# **BINGO ADVISORY COMMITEE**

**Statutory Authorization:** 

Texas Occupations Code, Section 2001.057

Number of Members:

9

Committee Status:

Ongoing

Date Created:

03/06/1995

Date to Be Abolished:

08/31/2010

Strategy (Strategies):

1-1-5

**CENTRAL ADMINISTRATION** 

2-1-1

**BINGO LICENSING** 

| Advisory Committee Costs                              | Expended 2009 | Estimated 2010 | Budgeted<br>2011 | Requested 2012 | Requested 2013 |
|---|---------------|----------------|------------------|----------------|----------------|
| Other Expenditures in Support of Committee Activities |               |                |                  |                |                |
| Personnel   | \$6,914       | \$7,670        | \$7,853          | \$7,853        | \$7,853        |
| Other Operating                                       | 2,949         | 1,830          | 2,890            | 2,890          | 2,890          |
| Total, Committee Expenditures                         | \$9,863       | \$9,500        | \$10,743         | \$10,743       | \$10,743       |
| Method of Financing                                   |               |                |                  |                |                |
| General Revenue Fund                                  | \$5,734       | \$6,940        | \$7,113          | \$7,113        | \$7,113        |
| Lottery Acct  | 4,129         | 2,560          | 3,630            | 3,630          | 3,630          |
| Total, Method of Financing                            | \$9,863       | \$9,500        | \$10,743         | \$10,743       | \$10,743       |
| Meetings Per Fiscal Year                              | 4             | 3              | 4                | 4              | 4              |

# 6.F.a. ADVISORY COMMITTEE SUPPORTING SCHEDULE ~ PART A

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) Date: 8/3/2010 Time: 1:40:09PM

Agency Code: 362 Agency: Texas Lottery Commission

# Description and Justification for Continuation/Consequences of Abolishing

In accordance with Occupation Code, Chapter 2001, Section 2001.057, the Texas Lottery Commission may establish a Bingo Advisory Committee (B.A.C.) to: 1) advise the Commission on the needs and problems of the state's bingo industry; 2) comment on rules involving bingo during their development and before their final adoption unless an emergency requires immediate action by the Commission; 3) report annually to the Commission on the committee's activities; and 4) perform other duties as determined by the Commission. The B.A.C. meets quarterly or as requested by the Commission.

The B.A.C. consists of a representative from the general public as well as representatives of different license types issued by the Commission. Members are appointed by the Commission and serve staggered three-year terms. Without input from the B.A.C., the Commission would need to establish another mechanism to receive comments on the needs and problems facing the state's bingo industry.

Pursuant to Bingo Administrative Rule 401.102, the Bingo Advisory Committee will cease to exist on August 31, unless the Texas Lottery Commission, prior to August 31, votes to continue it. The Texas Lottery Commission will evaluate the B.A.C. in the August 2010 commission meeting and determine if it shall remain in existence beyond August 31, 2010.

#### **6.I 10 PERCENT BIENNIAL BASE REDUCTION OPTIONS**

82nd Regular Session, Agency Submission, Version 1
Automated Budget and Evaluation System of Texas (ABEST)

Date: 8/3/2010 Time: 1:40:58PM

Agency code: 362 Agency name: Texas Lottery Commission

|   | REVENUE LOSS |      |                | REDUCTION | AMOUNT |                | TARGET |
|---|--------------|------|----------------|-----------|--------|----------------|--------|
| Item Priority and Name/ Method of Financing | 2012         | 2013 | Biennial Total | 2012      | 2013   | Biennial Total |        |

#### 1 FTE Reduction

Category: Programs - Service Reductions (FTEs-Layoffs)

**Item Comment:** The Commission would be required to reduce 3.0 FTEs in Bingo Law Compliance Field Operations for the biennium to generate sufficient savings. Excluding the Bingo Prize Fee Allocation appropriation, 89% of Bingo's budget is salary related.

The functions of the Bingo Law Compliance Field Operations Program include regulating licensees' compliance with the Bingo Enabling Act (Act) and the Charitable Bingo Administrative Rules (Rules). In addition, it also conducts testing on bingo products for use in the state of Texas. The elimination of these funds would result in fewer audits, inspections and investigation of license holders. This could result in bingo activities being conducted that are not in compliance with the Act and Rules. Additionally, the amount of prize fees and rental taxes remitted to the state could be affected as well as ensuring proceeds are used for an authorized purpose.

Strategy: 2-1-3 Bingo Law Compliance Field Operations

# General Revenue Funds

| FTE Reductions (From FY 2012 and FY 2013 | Base Request) |            |     | 3.0       | 3.0       |           |
|--|---------------|------------|-----|-----------|-----------|-----------|
| Item Total                               | \$0           | \$0        | \$0 | \$137,654 | \$137,654 | \$275,308 |
| General Revenue Funds Total              | <b>\$0</b>    | <b>\$0</b> | \$0 | \$137,654 | \$137,654 | \$275,308 |
| 1 General Revenue Fund                   | \$0           | \$0        | \$0 | \$137,654 | \$137,654 | \$275,308 |
|  |               |            |     |           |           |           |

#### 2 FTE Reduction

Category: Programs - Service Reductions (FTEs-Layoffs)

Item Comment: The Commission would be required to reduce 2.0 FTEs in Bingo Law Compliance Field Operations Program and reduce 1.0 FTE in Bingo Licensing for the biennium to generate sufficient savings. Excluding the Bingo Prize Fee Allocation appropriation, 89% of Bingo's budget is salary related.

The Bingo Law Compliance Field Operations Program includes regulating licensees' compliance with the Bingo Enabling Act (Act) and the Charitable Bingo Administrative Rules (Rules). In addition, it also conducts testing on bingo products for use in the state of Texas. The Bingo Licensing Program includes the licensing of persons identified pursuant to the Act and the registration of individuals on the Registry of Approved Bingo Workers. The elimination of these funds would result in fewer audits, inspections and investigation of license holders and increase the amount of time to process license applications and workers registered. This could result in bingo activities being conducted that are not in compliance with the Act and Rules. Additionally, the amount of prize fees and rental taxes remitted to the state could be affected as well as ensuring proceeds are used for an authorized purpose.

#### **6.I 10 PERCENT BIENNIAL BASE REDUCTION OPTIONS**

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

Date: 8/3/2010 Time: 1:41:03PM

Agency code: 362 Agency name: Texas Lottery Commission

|   | REVEN          | UE LOSS |                | REDUCT    | ION AMOUNT |                | TARGET |  |
|---|----------------|---------|----------------|-----------|------------|----------------|--------|--|
| Item Priority and Name/ Method of Financing       | 2012           | 2013    | Biennial Total | 2012      | 2013       | Biennial Total |        |  |
|   |                |         |                |           |            |                |        |  |
| Strategy: 2-1-1 Determine Eligibility and Process | s Applications |         |                |           |            |                |        |  |
| General Revenue Funds                             |                |         |                |           |            |                |        |  |
| 1 General Revenue Fund                            | \$0            | \$0     | \$0            | \$35,268  | \$35,268   | \$70,536       |        |  |
| General Revenue Funds Total                       | <b>\$0</b>     | \$0     | \$0            | \$35,268  | \$35,268   | \$70,536       |        |  |
| Strategy: 2-1-3 Bingo Law Compliance Field Op     | erations       |         |                |           |            |                |        |  |
| General Revenue Funds                             |                |         |                |           |            |                |        |  |
| 1 General Revenue Fund                            | \$0            | \$0     | \$0            | \$102,386 | \$102,386  | \$204,772      |        |  |
| General Revenue Funds Total                       | <b>\$0</b>     | \$0     | \$0            | \$102,386 | \$102,386  | \$204,772      |        |  |
| Item Total  | <b>\$0</b>     | \$0     | \$0            | \$137,654 | \$137,654  | \$275,308      |        |  |
| FTE Reductions (From FY 2012 and FY 2013 Bas      | se Request)    |         |                | 3.0       | 3.0        |                |        |  |

# 3 Bingo Prize Fee Allocation Reduction

Category: Programs - Grant/Loan/Pass-through Reductions

Item Comment: The Commission requests an exemption from the budget reduction for the Bingo Prize Fee Allocation program. Section 2001.503 of the Texas Occupations Code provides for a quarterly allocation to counties and cities of bingo prize fees collected by the Commission. These payments are based on bingo prize fees collected at counties and cities that impose a gross receipts tax on the conduct of bingo. Statute entitles these local jurisdictions to 50% of the fees collected by the Commission.

Strategy: 2-1-5 Bingo Prize Fee Allocations. Estimated and Nontransferable.

| General Revenue Funds       |            |            |            |           |           |             |
|-----------------------------|------------|------------|------------|-----------|-----------|-------------|
| 1 General Revenue Fund      | \$0        | \$0        | \$0        | \$600,186 | \$600,187 | \$1,200,373 |
| General Revenue Funds Total | <b>\$0</b> | <b>\$0</b> | <b>\$0</b> | \$600,186 | \$600,187 | \$1,200,373 |
| Item Total                  | <b>\$0</b> | <b>\$0</b> | <b>\$0</b> | \$600,186 | \$600,187 | \$1,200,373 |

FTE Reductions (From FY 2012 and FY 2013 Base Request)

# 6.I 10 PERCENT BIENNIAL BASE REDUCTION OPTIONS

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) Date: 8/3/2010 Time: 1:41:03PM

Agency code: 362 Agency name: Texas Lottery Commission

Agency FTE Reductions (From FY 2012 and FY 2013 Base Request)

|  | REVENUE LOSS                           |                     |                    | REDUC             | TARGET           |                   |              |
|--|--|---------------------|--------------------|-------------------|------------------|-------------------|--------------|
| Item Priority and Name/ Method of Financing  | 2012                                   | 2013 H              | Biennial Total     | 2012              | 2013             | Biennial Total    |              |
| 4 Bingo Prize Fee Allocation Reduction   |  |                     |                    |                   |                  |                   |              |
| Category: Programs - Grant/Loan/Pass-through Redu<br>Item Comment: The Commission requests an exe<br>Occupations Code provides for a quarterly allocation<br>prize fees collected at counties and cities that impose<br>of the fees collected by the Commission. | mption from the buon to counties and c | ities of bingo priz | e fees collected b | y the Commission. | These payments a | re based on bingo |              |
| Strategy: 2-1-5 Bingo Prize Fee Allocations. Estin   | nated and Nontrans                     | ferable.            |                    |                   |                  |                   |              |
| General Revenue Funds  |  |                     |                    |                   |                  |                   |              |
| 1 General Revenue Fund   | \$0                                    | \$0                 | \$0                | \$600,186         | \$600,187        | \$1,200,373       |              |
| General Revenue Funds Total  | <b>\$0</b>                             | <b>\$0</b>          | \$0                | \$600,186         | \$600,187        | \$1,200,373       |              |
| Item Total   | \$0                                    | \$0                 | \$0                | \$600,186         | \$600,187        | \$1,200,373       |              |
| FTE Reductions (From FY 2012 and FY 2013 Base  | Request)                               |                     |                    |                   |                  |                   |              |
| AGENCY TOTALS  |  |                     |                    |                   |                  |                   |              |
| General Revenue Total  |  |                     |                    | \$1,475,680       | \$1,475,682      | \$2,951,362       | \$2,951,361  |
| GR Dedicated Total   |  |                     |                    |                   |                  |                   | \$42,005,906 |
| Agency Grand Total   | <b>\$0</b>                             | \$0                 | \$0                | \$1,475,680       | \$1,475,682      | \$2,951,362       |              |
| Difference, Options Total Less Target  |  |                     |                    |                   |                  | \$(42,005,905)    |              |

6.0

6.0

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: 8/3/2010 TIME: 1:41:51PM

| Agency code: 362 |                                |           | e: Texas Lottery Commission |           |    |              |              |           |
|------------------|--------------------------------|-----------|-----------------------------|-----------|----|--------------|--------------|-----------|
| Strateg          | y                              |           | Exp 2009                    | Est 2010  |    | Bud 2011     | BL 2012      | BL 2013   |
| 1-1-1            | <b>Lottery Operations</b>      |           |                             |           |    |              |              |           |
| OBJEC            | TS OF EXPENSE:                 |           |                             |           |    |              |              |           |
| 1001             | SALARIES AND WAGES             | \$        | 2,013,516 \$                | 2,145,863 | \$ | 2,165,870 \$ | 2,185,771 \$ | 2,185,771 |
| 1002             | OTHER PERSONNEL COSTS          |           | 64,906                      | 47,958    |    | 48,830       | 49,281       | 49,281    |
| 2001             | PROFESSIONAL FEES AND SERVICES |           | 498,630                     | 500,625   |    | 447,160      | 436,988      | 200,010   |
| 2003             | CONSUMABLE SUPPLIES            |           | 3,277                       | 5,579     |    | 4,728        | 4,773        | 4,773     |
| 2004             | UTILITIES                      |           | 85,154                      | 94,119    |    | 102,474      | 103,415      | 103,415   |
| 2005             | TRAVEL                         |           | 8,840                       | 32,988    |    | 35,395       | 35,719       | 35,719    |
| 2006             | RENT - BUILDING                |           | 2,359                       | 3,012     |    | 2,775        | 2,800        | 2,800     |
| 2007             | RENT - MACHINE AND OTHER       |           | 290,575                     | 276,726   |    | 109,328      | 110,330      | 110,330   |
| 2009             | OTHER OPERATING EXPENSE        |           | 273,718                     | 810,974   |    | 777,337      | 789,815      | 790,448   |
| 5000             | CAPITAL EXPENDITURES           |           | 4,763                       | 45,175    |    | 0            | 0            | 0         |
|                  | Total, Objects of Expense      | <b>\$</b> | 3,245,738 \$                | 3,963,019 | \$ | 3,693,897 \$ | 3,718,892 \$ | 3,482,547 |
| метно            | DD OF FINANCING:               |           |                             |           |    |              |              |           |
| 5025             | Lottery Acct                   |           | 3,245,738                   | 3,963,019 |    | 3,693,897    | 3,718,892    | 3,482,547 |
|                  | Total, Method of Financing     | \$        | 3,245,738 \$                | 3,963,019 | \$ | 3,693,897 \$ | 3,718,892 \$ | 3,482,547 |
| FULL T           | IME EQUIVALENT POSITIONS       |           | 27.8                        | 28.0      |    | 28.1         | 28.4         | 28.4      |

#### **Method of Allocation**

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: 8/3/2010 TIME: 1:41:54PM

| Agency  | code: 362                       | Agency nam | e: Texas Lottery | Commission |    |              |              |           |
|---------|---------------------------------|------------|------------------|------------|----|--------------|--------------|-----------|
| Strateg | у                               |            | Exp 2009         | Est 2010   |    | Bud 2011     | BL 2012      | BL 2013   |
| 1-1-2   | <b>Lottery Field Operations</b> |            |                  |            |    |              |              |           |
| OBJEC   | TS OF EXPENSE:                  |            |                  |            |    |              |              |           |
| 1001    | SALARIES AND WAGES              | \$         | 1,764,705 \$     | 1,868,421  | \$ | 1,877,725 \$ | 1,895,236 \$ | 1,895,236 |
| 1002    | OTHER PERSONNEL COSTS           |            | 56,886           | 41,758     |    | 42,335       | 42,729       | 42,729    |
| 2001    | PROFESSIONAL FEES AND SERVICES  |            | 437,015          | 435,899    |    | 387,670      | 378,904      | 173,424   |
| 2003    | CONSUMABLE SUPPLIES             |            | 2,871            | 4,859      |    | 4,100        | 4,138        | 4,138     |
| 2004    | UTILITIES                       |            | 74,630           | 81,950     |    | 88,840       | 89,669       | 89,669    |
| 2005    | TRAVEL                          |            | 7,746            | 28,723     |    | 30,685       | 30,972       | 30,972    |
| 2006    | RENT - BUILDING                 |            | 2,067            | 2,622      |    | 2,406        | 2,429        | 2,429     |
| 2007    | RENT - MACHINE AND OTHER        |            | 254,668          | 240,948    |    | 94,782       | 95,666       | 95,666    |
| 2009    | OTHER OPERATING EXPENSE         |            | 239,894          | 706,121    |    | 673,921      | 684,833      | 685,380   |
| 5000    | CAPITAL EXPENDITURES            |            | 4,174            | 39,336     |    | 0            | 0            | 0         |
|         | Total, Objects of Expense       | <u> </u>   | 2,844,656 \$     | 3,450,637  | \$ | 3,202,464 \$ | 3,224,576 \$ | 3,019,643 |
| метно   | OD OF FINANCING:                |            |                  |            |    |              |              |           |
| 5025    | Lottery Acct                    |            | 2,844,656        | 3,450,637  |    | 3,202,464    | 3,224,576    | 3,019,643 |
|         | Total, Method of Financing      | \$         | 2,844,656 \$     | 3,450,637  | \$ | 3,202,464 \$ | 3,224,576 \$ | 3,019,643 |
| FULL T  | IME EQUIVALENT POSITIONS        |            | 24.4             | 24.3       |    | 24.4         | 24.7         | 24.7      |

#### **Method of Allocation**

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: 8/3/2010 TIME: 1:41:54PM

Agency name: Texas Lottery Commission Agency code: 362 Est 2010 Strategy Exp 2009 **Bud 2011 BL 2012 BL 2013** 1-1-3 **Marketing and Promotion OBJECTS OF EXPENSE:** \$ SALARIES AND WAGES 1,118,538 \$ 1,146,603 \$ 1,158,156 \$ 1,168,504 \$ 1001 1,168,504 36,057 25,626 26,111 26,345 26,345 1002 OTHER PERSONNEL COSTS 276,997 267,500 239,110 233,613 106,924 2001 PROFESSIONAL FEES AND SERVICES 2003 **CONSUMABLE SUPPLIES** 1,820 2,982 2,529 2,551 2,551 UTILITIES 47,304 50,290 54,796 55,285 55,285 2004 2005 TRAVEL 4,910 17,627 18,926 19,095 19,095 1,310 1,497 1,609 2006 **RENT - BUILDING** 1,484 1,497 58,983 161,419 147,864 58,983 2007 **RENT - MACHINE AND OTHER** 58,460 2009 OTHER OPERATING EXPENSE 152,054 433,329 415,665 422,232 422,570 2,645 24,140 0 0 **CAPITAL EXPENDITURES** 5000 \$ 1,803,054 \$ 1,975,237 \$ Total, Objects of Expense 2,117,570 \$ 1,988,105 \$ 1,861,754 **METHOD OF FINANCING:** 5025 Lottery Acct 1,803,054 2,117,570 1,975,237 1,988,105 1,861,754 1,975,237 \$ Total, Method of Financing \$ 1,803,054 \$ 2,117,570 \$ 1,988,105 \$ 1,861,754 14.9 **FULL TIME EQUIVALENT POSITIONS** 15.5 15.1 15.2 15.2

#### **Method of Allocation**

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: 8/3/2010 TIME: 1:41:54PM

| Agency code: 362 Agency code: A |                                |           | e: Texas Lottery | Commission |                    |              |           |
|--|--------------------------------|-----------|------------------|------------|--------------------|--------------|-----------|
| Strateg  | y                              |           | Exp 2009         | Est 2010   | Bud 2011           | BL 2012      | BL 2013   |
| 1-1-4  | Security                       |           |                  |            |                    |              |           |
| OBJEC  | TS OF EXPENSE:                 |           |                  |            |                    |              |           |
| 1001   | SALARIES AND WAGES             | \$        | 1,241,086 \$     | 1,214,787  | \$<br>1,264,022 \$ | 1,275,961 \$ | 1,275,961 |
| 1002   | OTHER PERSONNEL COSTS          |           | 40,007           | 27,150     | 28,498             | 28,767       | 28,767    |
| 2001   | PROFESSIONAL FEES AND SERVICES |           | 307,345          | 283,407    | 260,967            | 255,096      | 116,757   |
| 2003   | CONSUMABLE SUPPLIES            |           | 2,019            | 3,159      | 2,760              | 2,786        | 2,786     |
| 2004   | UTILITIES                      |           | 52,486           | 53,281     | 59,804             | 60,369       | 60,369    |
| 2005   | TRAVEL                         |           | 5,448            | 18,675     | 20,656             | 20,852       | 20,852    |
| 2006   | RENT - BUILDING                |           | 1,453            | 1,705      | 1,620              | 1,635        | 1,635     |
| 2007   | RENT - MACHINE AND OTHER       |           | 179,104          | 156,656    | 63,804             | 64,407       | 64,407    |
| 2009   | OTHER OPERATING EXPENSE        |           | 168,714          | 459,097    | 453,661            | 461,061      | 461,430   |
| 5000   | CAPITAL EXPENDITURES           |           | 2,935            | 25,575     | <br>0              | 0            | 0         |
|  | Total, Objects of Expense      | <u> </u>  | 2,000,597 \$     | 2,243,492  | \$<br>2,155,792 \$ | 2,170,934 \$ | 2,032,964 |
| метно  | DD OF FINANCING:               |           |                  |            |                    |              |           |
| 5025   | Lottery Acct                   |           | 2,000,597        | 2,243,492  | <br>2,155,792      | 2,170,934    | 2,032,964 |
|  | Total, Method of Financing     | <b>\$</b> | 2,000,597 \$     | 2,243,492  | \$<br>2,155,792 \$ | 2,170,934 \$ | 2,032,964 |
| FULL T   | IME EQUIVALENT POSITIONS       |           | 17.1             | 15.8       | 16.5               | 16.6         | 16.6      |

### **Method of Allocation**

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: 8/3/2010 TIME: 1:41:54PM

| Agency  | code: 362   | Agency name | e: Texas Lottery C | Commission |               |            |         |
|---------|---|-------------|--------------------|------------|---------------|------------|---------|
| Strateg | У   |             | Exp 2009           | Est 2010   | Bud 2011      | BL 2012    | BL 2013 |
| 2-1-1   | <b>Determine Eligibility and Process Applications</b> |             |                    |            |               |            |         |
| OBJEC   | TS OF EXPENSE:  |             |                    |            |               |            |         |
| 1001    | SALARIES AND WAGES                                    | \$          | 454,545 \$         | 464,754    | \$ 475,202 \$ | 442,567 \$ | 442,567 |
| 1002    | OTHER PERSONNEL COSTS                                 |             | 14,652             | 10,387     | 10,714        | 9,978      | 9,978   |
| 2001    | PROFESSIONAL FEES AND SERVICES                        |             | 112,564            | 108,426    | 98,109        | 88,480     | 40,497  |
| 2003    | CONSUMABLE SUPPLIES                                   |             | 740                | 1,209      | 1,038         | 966        | 966     |
| 2004    | UTILITIES   |             | 19,223             | 20,384     | 22,483        | 20,939     | 20,939  |
| 2005    | TRAVEL  |             | 1,995              | 7,145      | 7,766         | 7,232      | 7,232   |
| 2006    | RENT - BUILDING                                       |             | 532                | 652        | 609           | 567        | 567     |
| 2007    | RENT - MACHINE AND OTHER                              |             | 65,596             | 59,934     | 23,987        | 22,340     | 22,340  |
| 2009    | OTHER OPERATING EXPENSE                               |             | 61,791             | 175,642    | 170,551       | 159,919    | 160,047 |
| 5000    | CAPITAL EXPENDITURES                                  |             | 1,075              | 9,785      | 0             | 0          | 0       |
|         | Total, Objects of Expense                             | <u> </u>    | 732,713 \$         | 858,318    | \$ 810,459 \$ | 752,988 \$ | 705,133 |
| метно   | DD OF FINANCING:                                      |             |                    |            |               |            |         |
| 5025    | Lottery Acct  |             | 732,713            | 858,318    | 810,459       | 752,988    | 705,133 |
|         | Total, Method of Financing                            | <u> </u>    | 732,713 \$         | 858,318    | \$ 810,459 \$ | 752,988 \$ | 705,133 |
| FULL T  | IME EQUIVALENT POSITIONS                              |             | 6.3                | 6.1        | 6.2           | 5.8        | 5.8     |

#### Method of Allocation

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST)

DATE: 8/3/2010 TIME: 1:41:54PM

1.4

362 Agency name: Texas Lottery Commission Agency code: Exp 2009 Est 2010 **Bud 2011 BL 2012** Strategy BL 2013 2-1-2 Provide Education and Training for Bingo Regulatory Requirements **OBJECTS OF EXPENSE:** \$ 66,102 \$ 107,372 \$ 109,846 \$ 110,642 \$ 110,642 SALARIES AND WAGES 1001 2,131 2,400 2,477 2,494 1002 OTHER PERSONNEL COSTS 2,494 16,370 25,050 22,678 2001 PROFESSIONAL FEES AND SERVICES 22,120 10,124 108 279 240 242 2003 **CONSUMABLE SUPPLIES** 242 2004 UTILITIES 2,795 4,709 5,197 5,235 5,235 290 1,651 1.795 2005 TRAVEL 1,808 1,808 77 151 141 2006 **RENT - BUILDING** 142 142 9,539 13,846 5,545 **RENT - MACHINE AND OTHER** 5,585 5,585 2007 40,578 8,986 39,424 39,980 2009 OTHER OPERATING EXPENSE 40,012 5000 **CAPITAL EXPENDITURES** 156 2,261 0 0 0 \$ 176,284 **Total, Objects of Expense** 106,554 \$ 198,297 \$ 187,343 \$ 188,248 \$ **METHOD OF FINANCING:** 106,554 198,297 5025 Lottery Acct 187,343 188,248 176,284 106,554 \$ 198,297 \$ 176,284 Total, Method of Financing \$ 187,343 \$ 188,248 \$ **FULL TIME EQUIVALENT POSITIONS** 0.9 1.4 1.4 1.4

#### Method of Allocation

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: 8/3/2010 TIME: 1:41:54PM

| Agency  | code: <b>362</b>                      | rigency nam | e: Texas Lottery |           |   |              |              |           |
|---------|---------------------------------------|-------------|------------------|-----------|---|--------------|--------------|-----------|
| Strateg | y                                     |             | Exp 2009         | Est 2010  |   | Bud 2011     | BL 2012      | BL 2013   |
| 2-1-3   | Bingo Law Compliance Field Operations |             |                  |           |   |              |              |           |
| OBJEC   | TS OF EXPENSE:                        |             |                  |           |   |              |              |           |
| 1001    | SALARIES AND WAGES                    | \$          | 639,483 \$       | 710,847   | \$                                      | 726,733 \$   | 696,485 \$   | 696,485   |
| 1002    | OTHER PERSONNEL COSTS                 |             | 20,614           | 15,887    |   | 16,385       | 15,703       | 15,703    |
| 2001    | PROFESSIONAL FEES AND SERVICES        |             | 158,363          | 165,839   |   | 150,039      | 139,245      | 63,732    |
| 2003    | CONSUMABLE SUPPLIES                   |             | 1,040            | 1,848     |   | 1,587        | 1,521        | 1,521     |
| 2004    | UTILITIES                             |             | 27,044           | 31,178    |   | 34,384       | 32,953       | 32,953    |
| 2005    | TRAVEL                                |             | 2,807            | 10,928    |   | 11,876       | 11,382       | 11,382    |
| 2006    | RENT - BUILDING                       |             | 749              | 998       |   | 931          | 893          | 893       |
| 2007    | RENT - MACHINE AND OTHER              |             | 92,285           | 91,669    |   | 36,683       | 35,157       | 35,157    |
| 2009    | OTHER OPERATING EXPENSE               |             | 86,931           | 268,646   |   | 260,826      | 251,671      | 251,872   |
| 5000    | CAPITAL EXPENDITURES                  |             | 1,512            | 14,966    |   | 0            | 0            | 0         |
|         | Total, Objects of Expense             | \$          | 1,030,828 \$     | 1,312,806 | \$                                      | 1,239,444 \$ | 1,185,010 \$ | 1,109,698 |
| метно   | DD OF FINANCING:                      |             |                  |           |   |              |              |           |
| 5025    | Lottery Acct                          |             | 1,030,828        | 1,312,806 | *************************************** | 1,239,444    | 1,185,010    | 1,109,698 |
|         | Total, Method of Financing            | \$          | 1,030,828 \$     | 1,312,806 | \$                                      | 1,239,444 \$ | 1,185,010 \$ | 1,109,698 |
| FULL T  | IME EQUIVALENT POSITIONS              |             | 8.8              | 9.3       | ····                                    | 9.5          | 9.1          | 9.1       |

### **Method of Allocation**

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: **8/3/2010** TIME: **1:41:54PM** 

Agency code: 362 Agency name: Texas Lottery Commission Exp 2009 Est 2010 Strategy **Bud 2011** BL 2012 **BL 2013** 2-1-4 **Bingo Prize Fee Collections and Accounting OBJECTS OF EXPENSE:** 1001 SALARIES AND WAGES \$ 129,233 \$ 178,691 \$ 182,280 \$ 184,668 \$ 184,668 3,994 1002 OTHER PERSONNEL COSTS 4,166 4.110 4.163 4,163 32,004 41,688 2001 PROFESSIONAL FEES AND SERVICES 37,633 36,920 16,898 **CONSUMABLE SUPPLIES** 210 465 398 2003 403 403 **UTILITIES** 7,837 2004 5,465 8,624 8,737 8,737 2005 TRAVEL 567 2,747 2,979 3.018 3,018 2006 **RENT - BUILDING** 151 251 234 237 237 **RENT - MACHINE AND OTHER** 18,650 23,044 2007 9,201 9,322 9,322 67,532 OTHER OPERATING EXPENSE 2009 17,568 65,421 66,729 66,782 **CAPITAL EXPENDITURES** 306 3,762 0 5000 0 0 Total, Objects of Expense \$ 208,320 \$ 330,011 \$ 310,880 \$ 314,197 \$ 294,228 **METHOD OF FINANCING:** 208,320 330,011 310,880 314,197 294,228 5025 Lottery Acct \$ 208,320 \$ 330,011 \$ 310,880 \$ 314,197 \$ Total, Method of Financing 294,228 1.8 2.3 2.4 **FULL TIME EQUIVALENT POSITIONS** 2.4 2.4

#### Method of Allocation

82nd Regular Session, Agency Submission, Version 1 Automated Budget and Evaluation System of Texas (ABEST) DATE: 8/3/2010 TIME: 1:41:54PM

Agency code: 362 Agency name: Texas Lottery Commission Exp 2009 Est 2010 **Bud 2011 BL 2012 BL 2013 GRAND TOTALS Objects of Expense** \$7,837,338 1001 SALARIES AND WAGES \$7,427,208 \$7,959,834 \$7,959,834 \$7,959,834 1002 OTHER PERSONNEL COSTS \$239,419 \$175,160 \$179,460 \$179,460 \$179,460 \$1,828,434 \$1,591,366 2001 PROFESSIONAL FEES AND SERVICES \$1,839,288 \$1,643,366 \$728,366 2003 CONSUMABLE SUPPLIES \$12,085 \$20,380 \$17,380 \$17,380 \$17,380 \$343,748 2004 UTILITIES \$314,101 \$376,602 \$376,602 \$376,602 2005 TRAVEL \$32,603 \$120,484 \$130,078 \$130,078 \$130,078 2006 RENT - BUILDING \$8,698 \$11,000 \$10,200 \$10,200 \$10,200 \$1,071,836 \$1,010,687 \$401,790 \$401,790 2007 RENT - MACHINE AND OTHER \$401,790 OTHER OPERATING EXPENSE \$1,009,656 \$2,961,919 \$2,856,806 \$2,876,240 \$2,878,541 5000 CAPITAL EXPENDITURES \$17,566 \$165,000 \$0 \$0 \$0 **Total, Objects of Expense** \$14,474,150 \$11,972,460 \$13,575,516 \$13,542,950 \$12,682,251 **Method of Financing** 5025 Lottery Acct \$11,972,460 \$14,474,150 \$13,575,516 \$13,542,950 \$12,682,251 Total, Method of Financing \$14,474,150 \$13,575,516 \$13,542,950 \$11,972,460 \$12,682,251

102.6

102.1

103.6

103.6

103.6

**Full-Time-Equivalent Positions (FTE)** 





Texas Lottery Commission
P. O. Box 16630
Austin, Texas 78761-6630
Phone (512) 344-5000 ■ FAX (512) 478-3682
www.txlottery.org