



INTEROFFICE MEMO

Gary Grief, Executive Director

Alfonso D. Royal III, Charitable Bingo Operations Director

To: J. Winston Krause, Chairman
Carmen Arrieta-Candelaria, Commissioner
Doug Lowe, Commissioner
Robert Rivera, Commissioner

Thru: Alfonso D. Royal III, Director, Charitable Bingo Operations Division *ADR*

From: Desira Glenn, MBA, Manager, Charitable Bingo Operations Division

Date: November 21, 2017

Re: Bingo quarterly financial report

The attached detailed quarterly summary for the calendar quarter ending September 30, 2017 is for your information and will also be provided to you at the December 5, 2017 Commission meeting.

Please feel free to contact Alfonso at 512-344-5155 if you need additional information or have any questions.

Quarterly Financial Data

Calendar Year 2017:

3rd Quarter



CHARITABLE BINGO OPERATIONS DIVISION

Four Year Comparative Data of the 3rd Quarter for 2014-2017

	20143	20153	20163	20173
Gross Receipt	\$181,926,962	\$186,081,033	\$186,292,737	\$190,957,630
Prizes Awarded	92,260,959	142,978,846	142,246,849	146,532,363
Adjusted Gross Receipts	89,666,003	43,102,187	44,045,888	44,425,267
Rent	10,089,882	11,339,754	11,434,680	11,933,482
Cost of Goods Sold	8,420,031	8,320,650	8,093,327	8,235,806
Expenses	18,126,443	18,422,414	18,125,759	17,910,657
Charitable Distributions	5,865,035	7,058,628	7,368,266	7,366,615

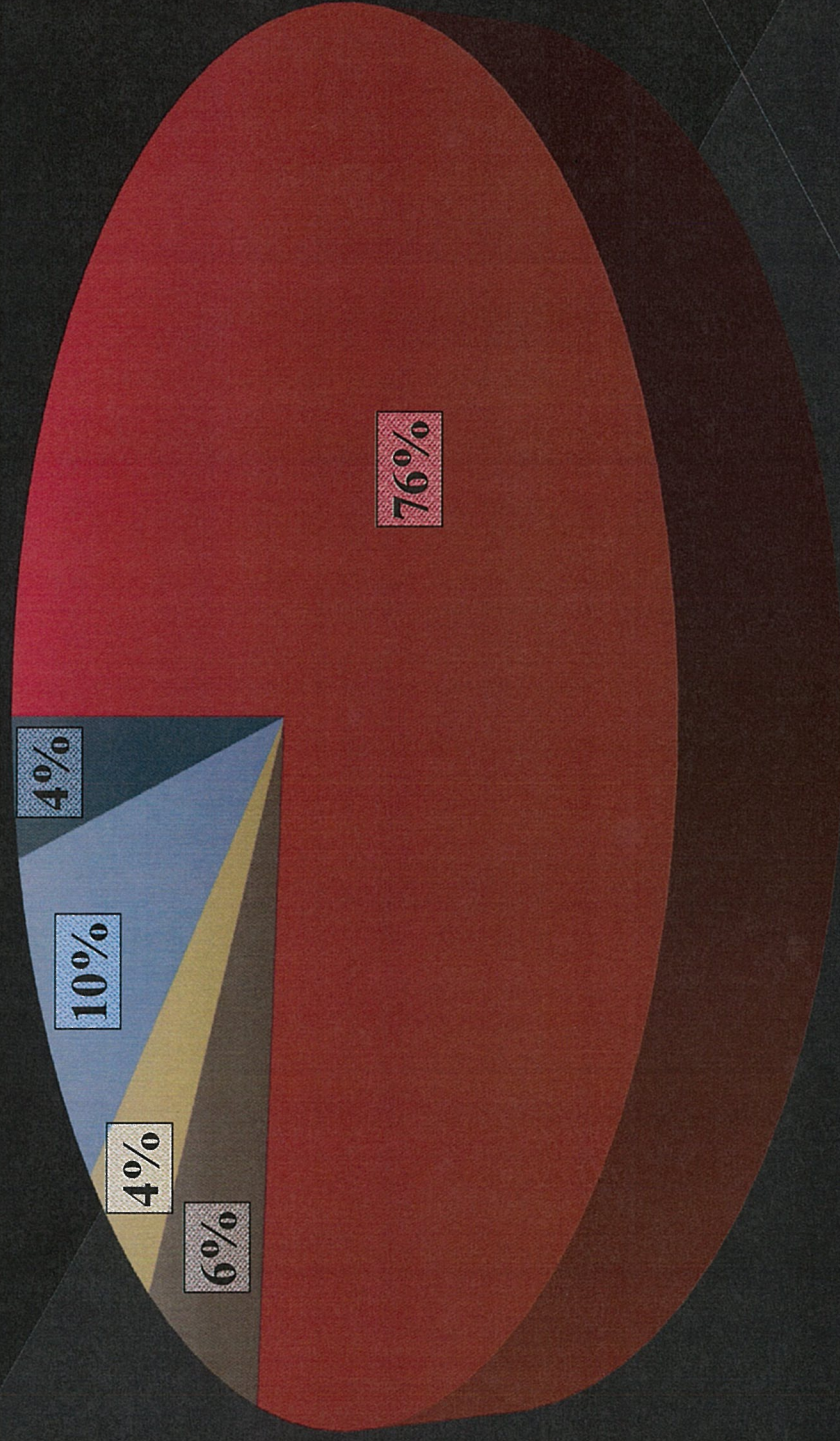
As of 11-09-2017. Unaudited.

3rd Quarter: Percent Change from 2016 to 2017

Gross Receipt	2.50%
Prizes Awarded	3.01%
Adjusted Gross Receipts	0.86%
Rent	4.36%
Cost of Goods Sold	1.76%
Expenses	-1.19%
Charitable Distributions	-0.02%

Note: Expenses does not include Rent and Cost of Goods Sold.

Calendar Year 2017 - 3rd Quarter: Percent of Gross Receipts \$190,957,630



Charitable
Distributions

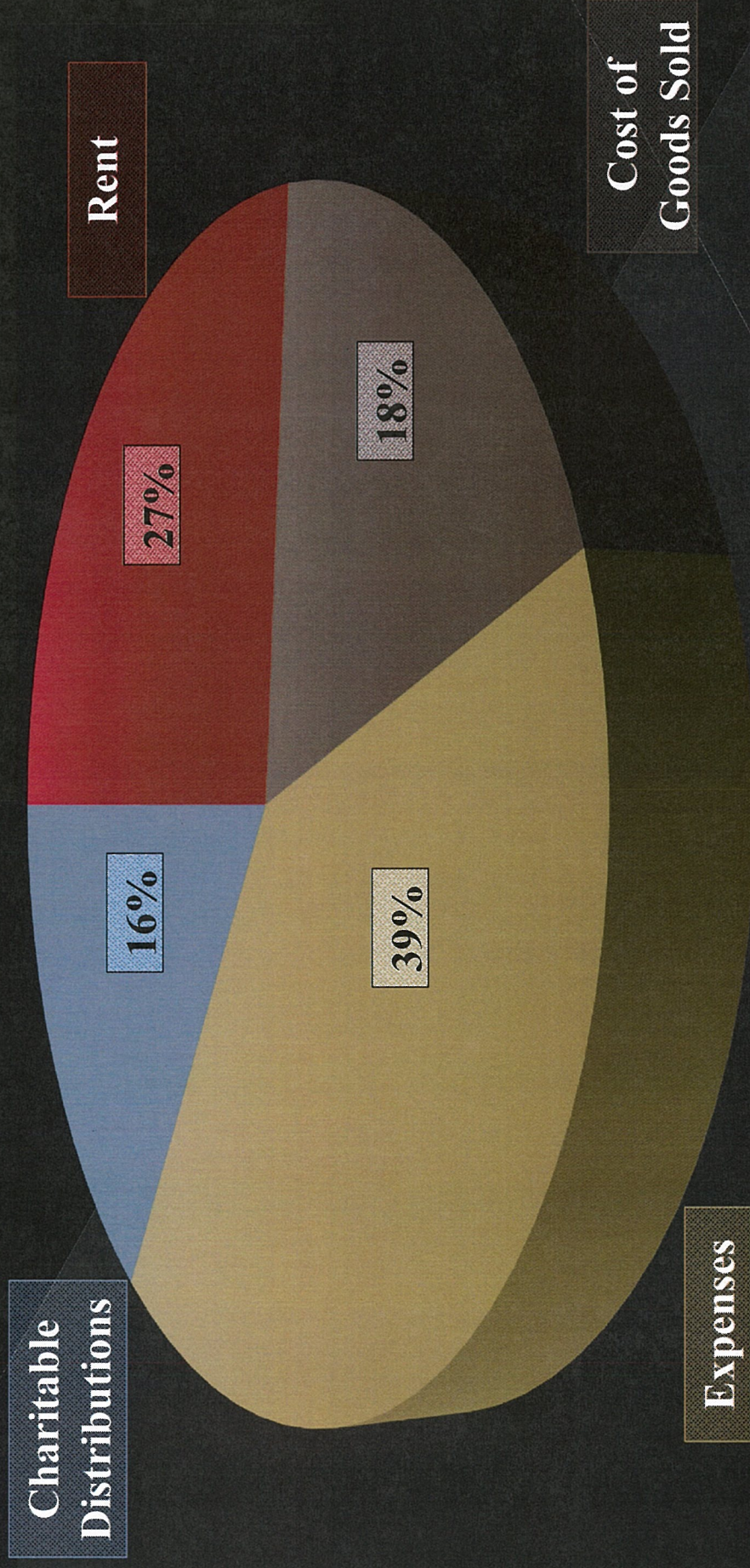
Expenses

Cost of
Goods Sold

Rent

Prizes
Awarded

Calendar Year 2017 - 3rd Quarter: Percent of Adjusted Gross Receipts \$44,425,267



§2001.060 Reporting for the 3rd Quarter of 2017

Adjusted Gross Receipts (AGR)	\$44,425,267
Total Expenses	\$38,079,945
Net Proceeds (NP)	\$-692,949
NP as a percentage of AGR	-1.56%
Rent Income reported by Lessors	\$11,383,041
Rent Payments reported by Conductors	\$11,933,482

Note: Total Expenses includes rent and COGS.