



INTEROFFICE MEMO

Gary Grief, Executive Director Tom Hanson, Charitable Bingo Operations Director

To: Robert Rivera, Chairman
Cindy Fields, Commissioner
Mark A. Franz, Commissioner
Erik C. Saenz, Commissioner
Jamey Steen, Commissioner

From: Kathy Pyka, Controller *KP*

Date: July 24, 2020

Re: Lottery sales and revenue, game performance, new game opportunities, advertising, promotional activities, market research, trends, and game contracts, agreements, and procedures

The attached detailed weekly sales summary for the week ending July 18, 2020 is for your information. Summary sales performance memos and the detailed weekly sales summary for the week ending August 1, 2020 will be provided to you at the August 6, 2020 Commission meeting.

Please feel free to contact me at 512-344-5410 if you need additional information or have any questions.



Texas Lottery Commission
Calculation of Revenue from Sales and Net Revenue to State
with Year over Year Analysis
Week ending July 20, 2019 and July 18, 2020

"Sales Contribution"

	7/20/2019	7/18/2020	
Sales	\$ 5,609,811,993	\$ 5,849,158,123	
Less: Prize Expense	(3,704,608,220)	(3,943,957,769)	
= Sales Contribution	<u>1,905,203,773</u> 33.96%	<u>1,905,200,354</u> 32.57%	
Less: Retailer Commission (5%)	(280,931,751)	(292,839,157)	
Less: Administration (IGT @2.2099%)	(123,971,235)	(129,260,545)	
Statutory Administration Appropriation	(102,836,098)	(125,333,047)	
= Estimated Net Revenue to the State (FSF)	<u>\$ 1,397,464,689</u> 24.91%	<u>\$ 1,357,767,605</u> 23.21%	
 Prize Expense as a % of sales	 66.0%	 67.4%	

Total may not sum due to rounding



WEEKLY SALES SUMMARY

Unaudited

Week Ending: 7/18/2020

Texas Lottery Commission
Fiscal Year to Date Sales Comparison
Unaudited

Through the Week Ending: 7/18/2020 (46 weeks)

Sales by Game	FY 2018 *	FY 2019 **	FY 2020	\$ Change		% Change	
				FY 2020 to FY 2018	FY 2020 to FY 2019	FY 2020 to FY 2018	FY 2020 to FY 2019
Scratch Tickets	\$ 3,931,916,406	\$ 4,327,088,228	\$ 4,841,018,280	\$ 909,101,874	\$ 513,930,052	23.1%	11.9%
Lotto Texas	103,125,502	94,841,495	97,045,224	-6,080,278	2,203,729	-5.9%	2.3%
Lotto Extra	22,928,125	23,459,110	25,976,831	3,048,707	2,517,721	13.3%	10.7%
Pick 3	227,757,934	221,288,165	226,430,747	-1,327,188	5,142,582	-0.6%	2.3%
Pick 3 Sum It Up	4,522,792	3,278,564	-	-4,522,792	-3,278,564	-100.0%	-100.0%
Pick 3 Fireball	-	5,290,578	17,661,934	17,661,934	12,371,356	-	233.8%
Cash Five	37,780,666	41,185,785	40,591,138	2,810,472	-594,647	7.4%	-1.4%
Texas Two Step	49,915,034	52,489,523	53,330,053	3,415,019	840,530	6.8%	1.6%
Mega Millions	195,721,882	335,059,226	179,323,950	-16,397,932	-155,735,276	-8.4%	-46.5%
Megaplier	31,252,474	49,494,587	30,609,336	-643,138	-18,885,251	-2.1%	-38.2%
MM Just the Jackpot	1,452,495	1,480,820	721,575	-730,920	-759,245	-50.3%	-51.3%
Daily 4	95,800,951	99,462,438	101,064,884	5,263,933	1,602,446	5.5%	1.6%
Daily 4 Sum It Up	5,112,842	4,072,164	-	-5,112,842	-4,072,164	-100.0%	-100.0%
Daily 4 Fireball	-	3,756,136	14,369,398	14,369,398	10,613,262	-	282.6%
Powerball	229,322,194	276,613,665	161,292,276	-68,029,918	-115,321,389	-29.7%	-41.7%
Power Play	34,527,440	42,897,484	28,050,706	-6,476,734	-14,846,778	-18.8%	-34.6%
All or Nothing	26,032,996	28,054,026	31,671,793	5,638,797	3,617,767	21.7%	12.9%
Texas Triple Chance	10,485,535	-	-	-10,485,535	-	-100.0%	-
Total	\$ 5,007,655,267	\$ 5,609,811,993	\$ 5,849,158,123	\$ 841,502,856	\$ 239,346,130	16.8%	4.3%

* 2 extra days

** 1 extra day

Texas Lottery Commission
Fiscal Year to Date Cumulative Average Sales Comparison
Unaudited

Through the Week Ending 7/18/2020

Sales by Game	FY 2018	FY 2019	FY 2020
Scratch Tickets	\$ 12,135,544	\$ 13,396,558	\$ 15,034,218
Lotto Texas	318,289	293,627	301,383
Lotto Extra	70,766	72,629	80,673
Pick 3	702,957	685,103	703,201
Pick 3 Sum It Up	13,959	10,150	-
Pick 3 Fireball	- **	62,983	54,851
Cash Five	116,607	127,510	126,059
Texas Two Step	154,059	162,506	165,621
Mega Millions	604,080	1,037,335	556,907
Megaplier	96,458	153,234	95,060
MM Just the Jackpot *	5,440	4,585	2,241
Daily 4	295,682	307,933	313,866
Daily 4 Sum It Up	15,780	12,607	-
Daily 4 Fireball	- **	44,716	44,625
Powerball	707,785	856,389	500,908
Power Play	106,566	132,810	87,114
All or Nothing	80,349	86,855	98,360
Texas Triple Chance	32,363	-	-
Total	\$ <u>15,456,683</u>	\$ <u>17,447,530</u>	\$ <u>18,165,087</u>

	7/21/2018	7/20/2019	7/18/2020
	324 days	323 days	322 days
*	267 days	** 84 days	(Leap Year)

Texas Lottery Commission
Fiscal Year Over Year Change in Sales
Unaudited
FY 2020 Compared to FY 2019

		SCRATCH TICKETS				DRAW GAMES				TOTAL SALES				
	FY 2020	FY 2019	Difference	% change - Cumulative Sales		FY 2020	FY 2019	Difference	% change - Cumulative Sales		FY 2020	FY 2019	Difference	% change - Cumulative Sales
Week	Ending													
0	9/1/2019*	\$0	\$12,926,096	(\$12,926,096)	-100.0%	\$0	\$3,821,956	(\$3,821,956)	-100.0%	\$0	\$16,748,052	(\$16,748,052)	-100.0%	
1	9/7/2019	\$87,955,988	\$81,772,743	\$6,183,245	7.6%	\$20,447,416	\$20,825,823	(\$378,408)	-1.8%	\$108,403,404	\$102,598,566	\$5,804,838	5.7%	
2	9/14/2019	\$89,240,373	\$81,586,926	\$7,653,447	9.4%	\$21,301,605	\$21,802,221	(\$500,616)	-2.3%	\$110,541,978	\$103,389,147	\$7,152,832	6.9%	
3	9/21/2019	\$88,068,469	\$79,325,951	\$8,742,518	11.0%	\$21,426,167	\$21,902,455	(\$476,289)	-2.2%	\$109,494,636	\$101,228,406	\$8,266,230	8.2%	
4	9/28/2019	\$86,745,066	\$82,536,917	\$4,208,149	5.1%	\$19,862,967	\$23,605,402	(\$3,742,436)	-15.9%	\$106,608,033	\$106,142,319	\$465,714	0.4%	
5	10/5/2019	\$92,284,132	\$88,151,179	\$4,132,953	4.7%	\$19,717,594	\$26,948,231	(\$7,230,638)	-26.8%	\$112,001,726	\$115,099,410	(\$3,097,685)	-2.7%	
6	10/12/2019	\$88,490,099	\$84,105,273	\$4,384,826	5.2%	\$19,667,924	\$37,244,326	(\$17,576,402)	-47.2%	\$108,158,023	\$121,349,599	(\$13,191,576)	-10.9%	
7	10/19/2019	\$89,190,486	\$85,273,556	\$3,916,930	4.6%	\$19,704,335	\$108,923,671	(\$89,219,336)	-81.9%	\$108,894,821	\$194,197,227	(\$85,302,406)	-43.9%	
8	10/26/2019	\$88,173,783	\$85,880,357	\$2,293,426	2.7%	\$19,681,792	\$110,213,688	(\$90,531,896)	-82.1%	\$107,855,575	\$196,094,045	(\$88,238,470)	-45.0%	
9	11/2/2019	\$91,201,316	\$86,192,898	\$5,008,418	5.8%	\$20,509,492	\$20,631,386	(\$121,894)	-0.6%	\$111,710,808	\$106,824,284	\$4,886,524	4.6%	
10	11/9/2019	\$92,978,873	\$86,588,097	\$6,390,776	7.4%	\$20,252,459	\$20,208,471	\$43,988	0.2%	\$113,231,332	\$106,796,568	\$6,434,764	6.0%	
11	11/16/2019	\$89,685,517	\$86,350,350	\$3,335,167	3.9%	\$20,172,714	\$20,150,107	\$22,607	0.1%	\$109,858,231	\$106,500,457	\$3,357,774	3.2%	
12	11/23/2019	\$96,650,014	\$93,003,550	\$3,646,464	3.9%	\$21,373,038	\$20,563,650	\$809,388	3.9%	\$118,023,052	\$113,567,200	\$4,455,852	3.9%	
13	11/30/2019	\$92,381,438	\$90,189,151	\$2,192,287	2.4%	\$22,801,917	\$21,915,447	\$886,471	4.0%	\$115,183,355	\$112,104,598	\$3,078,758	2.7%	
14	12/7/2019	\$99,556,606	\$93,653,679	\$5,902,927	6.3%	\$24,727,128	\$22,315,017	\$2,412,111	10.8%	\$124,283,734	\$115,968,696	\$8,315,038	7.2%	
15	12/14/2019	\$98,579,669	\$94,362,031	\$4,217,638	4.5%	\$25,527,202	\$22,227,439	\$3,299,763	14.8%	\$124,106,871	\$116,589,470	\$7,517,401	6.4%	
16	12/21/2019	\$101,628,893	\$98,643,679	\$2,985,214	3.0%	\$24,068,057	\$23,471,095	\$596,962	2.5%	\$125,696,950	\$122,114,774	\$3,582,176	2.9%	
17	12/28/2019	\$108,533,892	\$100,776,586	\$7,757,306	7.7%	\$21,912,659	\$27,620,582	(\$5,707,923)	-20.7%	\$130,446,551	\$128,397,168	\$2,049,383	1.6%	
18	1/4/2020	\$105,603,978	\$96,756,875	\$8,847,103	9.1%	\$23,890,650	\$26,488,734	(\$2,598,085)	-9.8%	\$129,494,628	\$123,245,609	\$6,249,019	5.1%	
19	1/11/2020	\$102,317,060	\$94,240,501	\$8,076,559	8.6%	\$23,070,952	\$20,017,481	\$3,053,471	15.3%	\$125,388,012	\$114,257,982	\$11,130,030	9.7%	
20	1/18/2020	\$103,309,252	\$95,883,210	\$7,426,042	7.7%	\$23,931,389	\$20,417,418	\$3,513,971	17.2%	\$127,240,641	\$116,300,628	\$10,940,013	9.4%	
21	1/25/2020	\$99,944,800	\$92,508,785	\$7,436,015	8.0%	\$25,502,038	\$20,805,540	\$4,696,498	22.6%	\$125,446,838	\$113,314,325	\$12,132,513	10.7%	
22	2/1/2020	\$104,739,453	\$99,395,374	\$5,344,079	5.4%	\$25,038,970	\$21,861,304	\$3,177,666	14.5%	\$129,778,423	\$121,256,678	\$8,521,745	7.0%	
23	2/8/2020	\$111,993,607	\$100,194,742	\$11,798,865	11.8%	\$21,709,985	\$22,271,273	(\$561,289)	-2.5%	\$133,703,592	\$122,466,015	\$11,237,577	9.2%	
24	2/15/2020	\$108,712,863	\$97,809,579	\$10,903,284	11.1%	\$20,194,178	\$22,769,937	(\$2,575,759)	-11.3%	\$128,907,041	\$120,579,516	\$8,327,526	6.9%	
25	2/22/2020	\$105,386,919	\$98,109,529	\$7,277,390	7.4%	\$19,576,236	\$23,561,394	(\$3,985,158)	-16.9%	\$124,963,155	\$121,670,923	\$3,292,232	2.7%	
26	2/29/2020	\$111,502,521	\$107,789,448	\$3,713,073	3.4%	\$20,438,613	\$25,783,851	(\$5,345,238)	-20.7%	\$131,941,134	\$133,573,299	(\$1,632,165)	-1.2%	
27	3/7/2020	\$118,172,204	\$107,638,489	\$10,533,715	9.8%	\$21,289,905	\$25,788,457	(\$4,498,553)	-17.4%	\$139,462,109	\$133,426,946	\$6,035,163	4.5%	
28	3/14/2020	\$110,225,673	\$103,505,631	\$6,720,042	6.5%	\$20,683,247	\$28,450,899	(\$7,767,653)	-27.3%	\$130,908,920	\$131,956,530	(\$1,047,611)	-0.8%	
29	3/21/2020	\$100,753,932	\$102,743,578	(\$1,989,646)	-1.9%	\$19,335,422	\$39,655,839	(\$20,320,418)	-51.2%	\$120,089,354	\$142,399,417	(\$22,310,064)	-15.7%	
30	3/28/2020	\$92,874,514	\$101,962,497	(\$9,087,983)	-8.9%	\$18,220,638	\$39,622,235	(\$21,401,597)	-54.0%	\$111,095,152	\$141,584,732	(\$30,489,580)	-21.5%	
31	4/4/2020	\$97,875,268	\$108,027,193	(\$10,151,925)	-9.4%	\$18,608,229	\$22,055,909	(\$3,447,680)	-15.6%	\$116,483,497	\$130,083,102	(\$13,599,605)	-10.5%	
32	4/11/2020	\$95,060,231	\$95,519,291	(\$459,060)	-0.5%	\$18,312,370	\$22,273,435	(\$3,961,066)	-17.8%	\$113,372,601	\$117,792,726	(\$4,420,126)	-3.8%	
33	4/18/2020	\$111,984,645	\$96,626,009	\$15,358,636	15.9%	\$19,908,374	\$21,555,432	(\$1,647,058)	-7.6%	\$131,893,019	\$118,181,441	\$13,711,578	11.6%	
34	4/25/2020	\$114,733,967	\$94,173,516	\$20,560,451	21.8%	\$20,610,971	\$22,457,323	(\$1,846,353)	-8.2%	\$135,344,938	\$116,630,839	\$18,714,099	16.0%	
35	5/2/2020	\$122,883,938	\$98,922,903	\$23,961,035	24.2%	\$23,239,818	\$24,077,148	(\$837,330)	-3.5%	\$146,123,756	\$123,000,051	\$23,123,705	18.8%	
36	5/9/2020	\$124,659,093	\$98,100,773	\$26,558,320	27.1%	\$23,844,834	\$24,483,034	(\$638,200)	-2.6%	\$148,503,927	\$122,583,807	\$25,920,121	21.1%	
37	5/16/2020	\$126,618,315	\$97,446,556	\$29,171,759	29.9%	\$23,816,884	\$25,635,001	(\$1,818,117)	-7.1%	\$150,435,199	\$123,081,557	\$27,353,642	22.2%	
38	5/23/2020	\$123,421,203	\$95,017,012	\$28,404,191	29.9%	\$24,844,768	\$25,757,103	(\$912,336)	-3.5%	\$148,265,971	\$120,774,115	\$27,491,856	22.8%	
39	5/30/2020	\$121,587,798	\$93,135,460	\$28,452,338	30.5%	\$26,174,754	\$28,949,861	(\$2,775,107)	-9.6%	\$147,762,552	\$122,085,321	\$25,677,232	21.0%	
40	6/6/2020	\$128,152,407	\$95,550,589	\$32,601,818	34.1%	\$27,653,351	\$28,677,710	(\$1,024,359)	-3.6%	\$155,805,758	\$124,228,299	\$31,577,459	25.4%	
41	6/13/2020	\$124,337,803	\$91,097,175	\$33,240,628	36.5%	\$24,325,618	\$19,960,824	\$4,364,795	21.9%	\$148,663,421	\$111,057,999	\$37,605,423	33.9%	

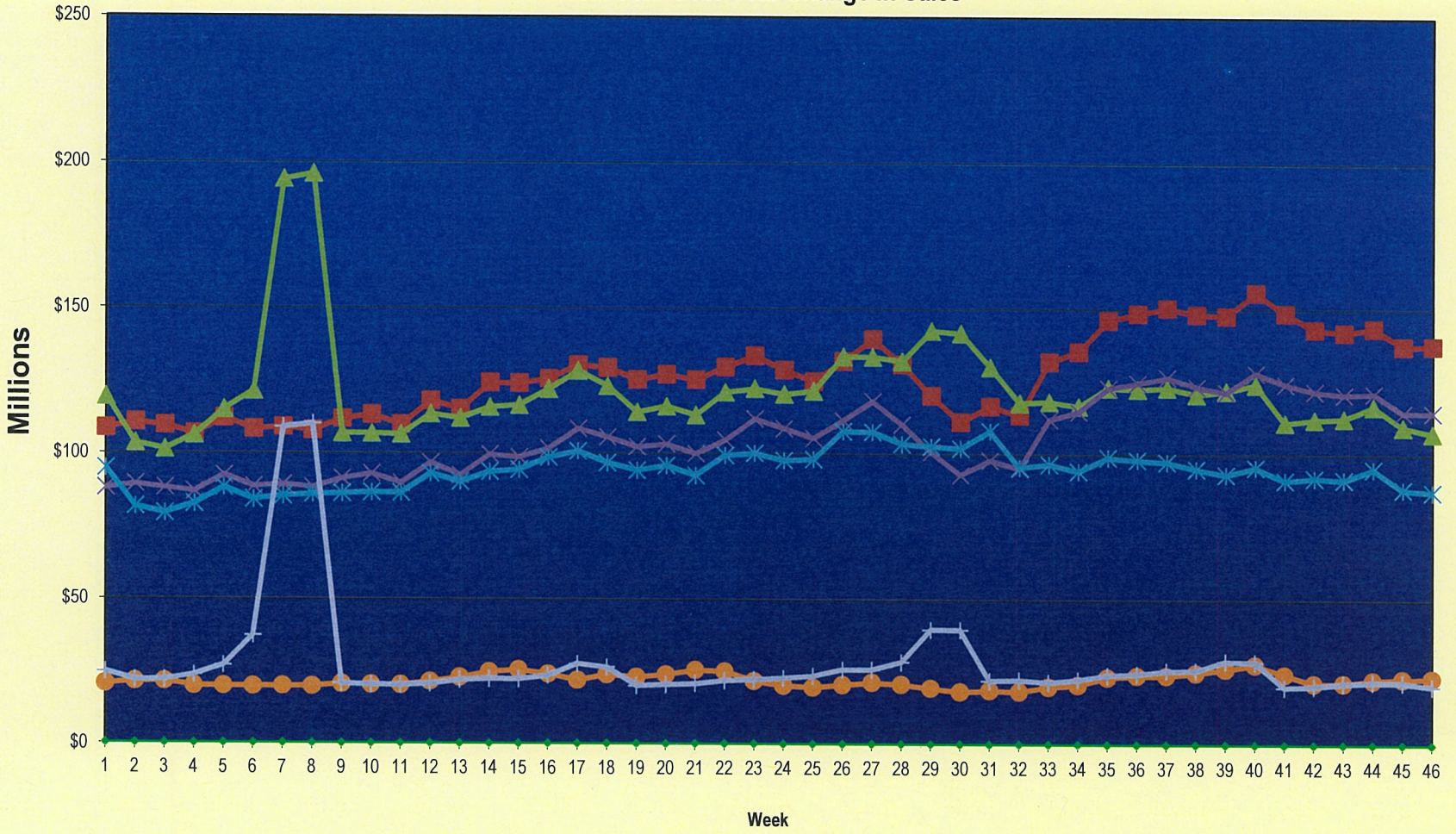
Texas Lottery Commission
Fiscal Year Over Year Change in Sales
Unaudited
FY 2020 Compared to FY 2019

			SCRATCH TICKETS				DRAW GAMES				TOTAL SALES			
FY 2020			FY 2020	FY 2019	Difference	% change - Cumulative Sales	FY 2020	FY 2019	Difference	% change - Cumulative Sales	FY 2020	FY 2019	Difference	% change - Cumulative Sales
Week	Week	Ending												
42	6/20/2020		\$121,867,783	\$91,975,956	\$29,891,827	32.5%	\$21,238,025	\$20,250,852	\$987,173	4.9%	\$143,105,808	\$112,226,808	\$30,879,000	27.5%
43	6/27/2020		\$120,777,685	\$91,357,210	\$29,420,475	32.2%	\$21,274,287	\$21,213,490	\$60,797	0.3%	\$142,051,972	\$112,570,700	\$29,481,272	26.2%
44	7/4/2020		\$121,140,896	\$95,016,312	\$26,124,584	27.5%	\$22,407,902	\$21,713,483	\$694,419	3.2%	\$143,548,798	\$116,729,795	\$26,819,003	23.0%
45	7/11/2020		\$114,591,206	\$88,063,310	\$26,527,896	30.1%	\$22,821,511	\$21,557,657	\$1,263,854	5.9%	\$137,412,717	\$109,620,967	\$27,791,750	25.4%
46	7/18/2020		\$114,444,652	\$87,201,706	\$27,242,946	31.2%	\$23,021,475	\$20,220,185	\$2,801,290	13.9%	\$137,466,127	\$107,421,891	\$30,044,236	28.0%
47	7/25/2020			\$87,277,696				\$19,796,677				\$107,074,373		
48	8/1/2020			\$93,889,817				\$20,730,767				\$114,620,584		
49	8/8/2020			\$83,625,577				\$21,322,757				\$104,948,334		
50	8/15/2020			\$83,452,345				\$21,899,595				\$105,351,940		
51	8/22/2020			\$83,455,219				\$19,216,693				\$102,671,912		
52	8/29/2020			\$86,797,637				\$20,201,879				\$106,999,516		
	8/31/2020**			\$0										
Total thru Current Week			\$4,841,018,280	\$4,327,088,228	\$513,930,052	11.9%	\$1,008,139,843	\$1,282,723,765	(\$274,583,922)	-21.4%	\$5,849,158,123	\$5,609,811,993	\$239,346,130	4.3%
Fiscal Year Total			\$4,841,018,280	\$4,845,586,519			\$1,008,139,843	\$1,405,892,132			\$5,849,158,123	\$6,251,478,651		

* FY 19 includes 1 day

** FY 20 includes 2 days

Texas Lottery Commission Fiscal Year Over Year Change in Sales



◆ Week
 ■ Total Sales 2020
 ▲ Total Sales 2019
 ✕ Scratch Tickets 2020
 ✱ Scratch Tickets 2019
 ● Draw Games 2020
 ◆ Draw Games 2019

Note: Report is prepared on a Fiscal Year basis.

Texas Lottery Commission
Scratch Tickets by Price Point
Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes
 Unaudited

Fiscal Year	Price Point	# of Active Games	FY Sales	% of Scratch Ticket Sales	Year over Year Change in Sales	FY Prize Expense	Year over Year Change in Prize Expense	FY Sales Contribution	Year over Year Change in Contribution	Average Prize Payout %	Year over Year Change in Payout %
2019 Through 7/20/2019	\$1.00	24	144,726,713	3.3%		87,089,130		57,637,583		60.2%	0.0%
	\$2.00	26	272,006,376	6.3%		177,220,880		94,785,496		65.2%	0.1%
	\$3.00	11	250,846,674	5.8%		165,547,919		85,298,755		66.0%	0.0%
	\$5.00	57	1,102,703,725	25.5%		749,866,464		352,837,261		68.0%	0.0%
	\$10.00	25	1,097,294,560	25.4%		771,274,081		326,020,479		70.3%	0.3%
	\$20.00	17	851,264,040	19.7%		638,433,077		212,830,963		75.0%	0.1%
	\$30.00	2	244,349,790	5.6%		183,379,756		60,970,034		75.0%	0.0%
	\$50.00	7	363,896,350	8.4%		283,698,124		80,198,227		78.0%	0.1%
Total		169	\$4,327,088,228			\$3,056,509,430		\$1,270,578,798		70.6%	0.4%
2020 Through 7/18/2020	\$1.00	25	120,082,310	2.5%		72,279,697		47,802,613		60.2%	0.1%
	\$2.00	27	284,979,584	5.9%		185,447,219		99,532,365		65.1%	-0.2%
	\$3.00	11	232,795,041	4.8%		153,582,505		79,212,536		66.0%	0.0%
	\$5.00	57	1,165,467,135	24.1%		793,030,265		372,436,870		68.0%	0.1%
	\$10.00	29	1,260,746,700	26.0%		885,448,056		375,298,645		70.2%	-0.1%
	\$20.00	18	876,122,340	18.1%		657,251,825		218,870,515		75.0%	0.0%
	\$30.00	4	363,314,820	7.5%		272,544,559		90,770,261		75.0%	0.0%
	\$50.00	6	537,510,350	11.1%		419,239,953		118,270,397		78.0%	0.0%
Total		177	\$4,841,018,280			\$3,438,824,079		\$1,402,194,201		71.0%	0.5%
Variance	\$1.00	1	-24,644,403		-17.0%	-14,809,433	-17.0%	-9,834,970	-17.1%	0.02%	
2020 to	\$2.00	1	12,973,208		4.8%	8,226,339	4.6%	4,746,869	5.0%	-0.08%	
2019	\$3.00	0	-18,051,633		-7.2%	-11,965,414	-7.2%	-6,086,219	-7.1%	-0.02%	
	\$5.00	0	62,763,410		5.7%	43,163,801	5.8%	19,599,609	5.6%	0.04%	
	\$10.00	4	163,452,140		14.9%	114,173,975	14.8%	49,278,165	15.1%	-0.06%	
	\$20.00	1	24,858,300		2.9%	18,818,749	2.9%	6,039,551	2.8%	0.02%	
	\$30.00	2	118,965,030		48.7%	89,164,804	48.6%	29,800,226	48.9%	-0.03%	
	\$50.00	-1	173,614,000		47.7%	135,541,829	47.8%	38,072,171	47.5%	0.04%	
Total		8	\$513,930,052		11.9%	\$382,314,649	12.5%	\$131,615,403	10.4%	0.40%	

Notes - Scratch Ticket Variances

Texas Lottery Commission
Scratch Tickets by Price Point
Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes
 Unaudited

		FY 2020	FY 2019	Difference
Sales	\$1 - \$5	\$1,803,324,070	\$1,770,283,488	\$33,040,582
Prize Exp.	\$1 - \$5	\$1,204,339,686	\$1,179,724,393	\$24,615,293
Sales Cont.	\$1 - \$5	\$598,984,384	\$590,559,095	\$8,425,289
Prize Exp. %	\$1 - \$5	66.8%	66.6%	0.1%
		FY 2020	FY 2019	Difference
Sales	\$10 - \$50	\$3,037,694,210	\$2,556,804,740	\$480,889,470
Prize Exp.	\$10 - \$50	\$2,234,484,393	\$1,876,785,037	\$357,699,356
Sales Cont.	\$10 - \$50	\$803,209,817	\$680,019,703	\$123,190,114
Prize Exp. %	\$10 - \$50	73.6%	73.4%	0.2%
		FY 2020	FY 2019	Difference
Sales	Scratch	\$4,841,018,280	\$4,327,088,228	\$513,930,052
Prize Exp.	Scratch	\$3,438,824,079	\$3,056,509,430	\$382,314,649
Sales Cont.	Scratch	\$1,402,194,201	\$1,270,578,798	\$131,615,403
Prize Exp. %	Scratch	71.0%	70.6%	0.4%

		FY 2020	FY 2019	Difference
Sales	\$1 - \$10	\$3,064,070,770	\$2,867,578,048	\$196,492,722
Prize Exp.	\$1 - \$10	\$2,089,787,742	\$1,950,998,474	\$138,789,268
Sales Cont.	\$1 - \$10	\$974,283,028	\$916,579,574	\$57,703,454
Prize Exp. %	\$1 - \$10	68.2%	68.0%	0.2%
		FY 2020	FY 2019	Difference
Sales	\$20 - \$50	\$1,776,947,510	\$1,459,510,180	\$317,437,330
Prize Exp.	\$20 - \$50	\$1,349,036,337	\$1,105,510,956	\$243,525,382
Sales Cont.	\$20 - \$50	\$427,911,173	\$353,999,224	\$73,911,948
Prize Exp. %	\$20 - \$50	75.9%	75.7%	0.2%
		FY 2020	FY 2019	Difference
Sales	Scratch	\$4,841,018,280	\$4,327,088,228	\$513,930,052
Prize Exp.	Scratch	\$3,438,824,079	\$3,056,509,430	\$382,314,649
Sales Cont.	Scratch	\$1,402,194,201	\$1,270,578,798	\$131,615,403
Prize Exp. %	Scratch	71.0%	70.6%	0.4%

**Texas Lottery Commission
Weekly Sales Summary
& Comparison to Previous Week
Unaudited**

	Week Ending 7/18/2020		Week Ending 7/11/2020			
	<u>THIS WEEK</u>	% of Sales	<u>LAST WEEK</u>	% of Sales	<u>\$ change</u>	<u>% change</u>
Total Sales	<u>\$137,466,127</u>		<u>\$137,412,717</u>		<u>\$53,410</u>	0.04%
Scratch Tickets	<u>\$114,444,652</u>	83.3%	<u>\$114,591,206</u>	83.4%	<u>-\$146,554</u>	-0.13%
Lotto	\$2,680,268	1.9%	\$2,621,820	1.9%	\$58,448	2.23%
Lotto Extra	\$732,319	0.5%	\$718,680	0.5%	\$13,639	1.90%
Pick 3	\$5,473,109	4.0%	\$5,597,654	4.1%	-\$124,545	-2.22%
Pick 3 Fireball	\$482,704	0.4%	\$491,903	0.4%	-\$9,199	-1.87%
Cash Five	\$950,052	0.7%	\$954,765	0.7%	-\$4,713	-0.49%
Texas Two Step	\$1,364,043	1.0%	\$1,632,160	1.2%	-\$268,117	-16.43%
Mega Millions	\$3,504,275	2.5%	\$3,222,526	2.3%	\$281,749	8.74%
Megaplier	\$638,363	0.5%	\$594,026	0.4%	\$44,337	7.46%
MM Just the Jackpot	\$14,958	0.0%	\$14,091	0.0%	\$867	6.15%
Daily 4	\$2,403,057	1.7%	\$2,411,213	1.8%	-\$8,156	-0.34%
Daily 4 Fireball	\$387,130	0.3%	\$368,729	0.3%	\$18,401	4.99%
Powerball	\$3,059,870	2.2%	\$2,891,296	2.1%	\$168,574	5.83%
Power Play	\$577,421	0.4%	\$545,660	0.4%	\$31,761	5.82%
All or Nothing	\$753,906	0.5%	\$756,988	0.6%	-\$3,082	-0.41%
Total Draw Game Sales	<u>\$23,021,475</u>		<u>\$22,821,511</u>		<u>\$199,964</u>	0.88%

* Totals may not sum due to rounding.

Texas Lottery Commission
Weekly Sales Summary
Unaudited

SCRATCH TICKETS
TOP TEN SELLING GAMES

For the week ending: 7/18/2020

Rank	Price Point	Game	Sales (Millions)
1	\$ 50	\$1,000,000 GOLDEN RICHES	\$ 7.538
2	\$ 20	MILLION DOLLAR LOTERIA	\$ 6.283
3	\$ 20	MEGA 7S	\$ 5.886
4	\$ 10	EXTREME PAYOUT	\$ 5.022
5	\$ 10	\$250,000 50X CASHWORD	\$ 4.959
6	\$ 10	SUPER 7S	\$ 4.917
7	\$ 50	PREMIER PLAY	\$ 4.914
8	\$ 5	SUPER LOTERIA	\$ 4.432
9	\$ 30	\$250 MILLION CASH PARTY	\$ 4.357
10	\$ 10	MEGA LOTERIA	\$ 3.751

**Texas Lottery Commission
Prize Payout Tracking Report
Unaudited**

Through the Week Ending 7/18/2020

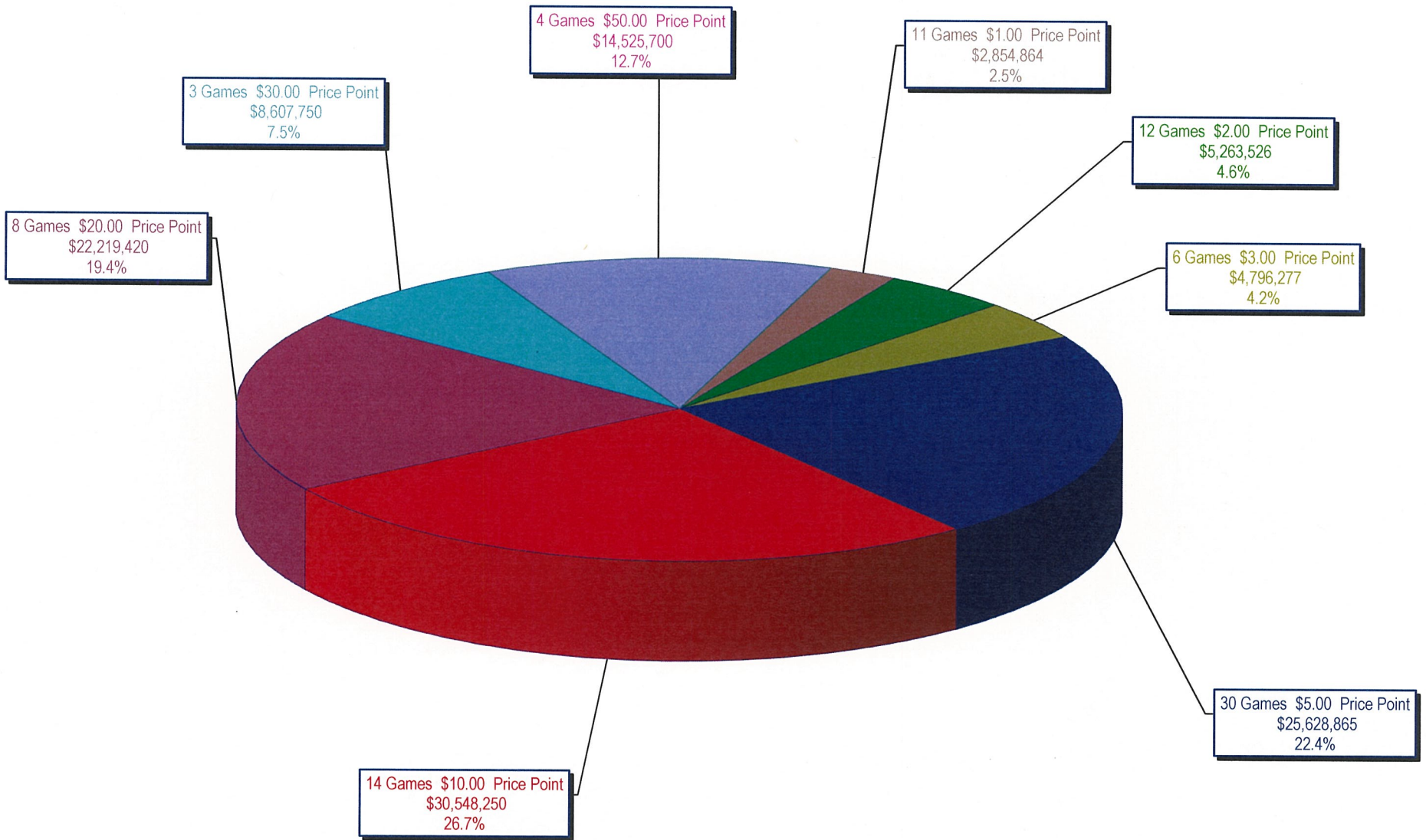
Draw Game Sales

	FY Sales Through Week Ending 7/18/2020	FY Prize Expense Through Week Ending 7/18/2020	Actual* Prize Payout	Base Payout (Prize Pool)
Lotto	\$ 97,045,224	\$ 49,385,283	50.89%	50.00%
Lotto Extra	25,976,831	14,478,828	55.74%	53.70%
Pick 3	226,430,747	113,077,950	49.94%	50.00%
Pick 3 Fireball	17,661,934	9,861,255	55.83%	54.00%
Cash Five	40,591,138	20,123,207	49.58%	50.97%
Texas Two Step	53,330,053	26,937,324	50.51%	50.00%
Mega Millions	179,323,950	90,268,913	50.34%	50.00%**
Megaplier	30,609,336	15,300,814	49.99%	N/A
MM Just the Jackpot	721,575	362,031	50.17%	50.00%**
Daily 4	101,064,884	44,509,350	44.04%	50.00%
Daily 4 Fireball	14,369,398	8,071,050	56.17%	54.22%
Powerball	161,292,276	80,979,608	50.21%	50.00%**
Power Play	28,050,706	14,087,083	50.22%	N/A
All or Nothing	31,671,793	17,690,994	55.86%	55.98%
Totals	\$ 1,008,139,843	\$ 505,133,690	50.11%	

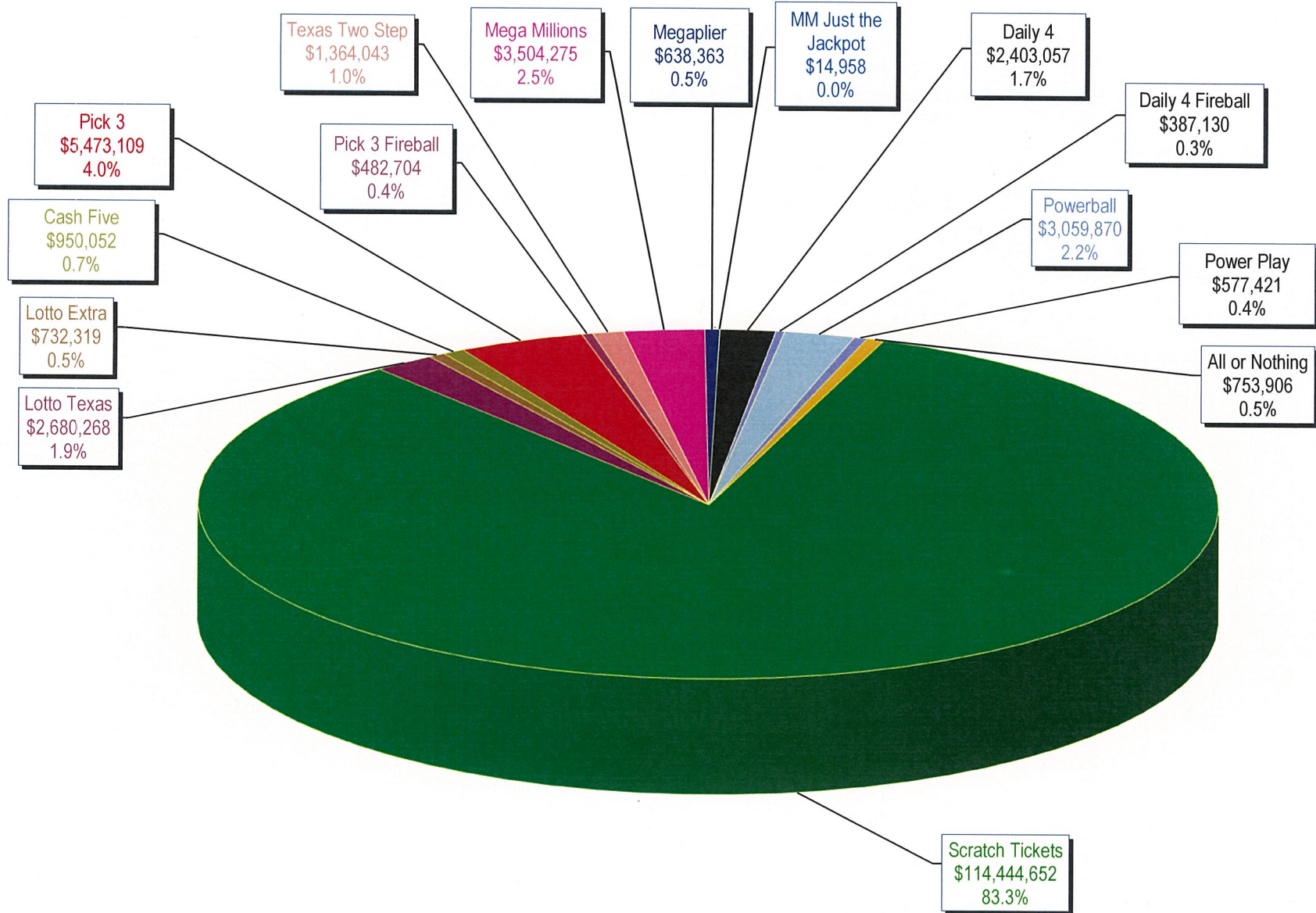
* Before Unclaimed Prizes

**Estimated; depends on # of guaranteed prizes won in Texas

Texas Lottery Commission
Scratch Ticket Sales
For the week ending 7/18/2020
(Unaudited)



Texas Lottery Commission
All Game Sales
 For the week ending 7/18/2020
 (Unaudited)



Texas Lottery Commission - Weekly Sales Summary for FY 2020 (Unaudited)

Week Ended	Scratch Tickets	New Games & Dates	Lotto Texas	Jackpot W	S	Lotto Extra	Flak 3	Flak 3 Fireball	Cash Five	Texas Two Step	Jackpot M	TJ	Mega Millions	Jackpot T	F	Megaplier	Mid-Just the Jackpot	Daily 4	Daily 4 Fireball	Powerball	Jackpot W	S	Power Play	All or Nothing	Total	Per Cap
3/7/2020	116,172,204	2200 (\$1.N); 2207 (\$5.N); 2208 (\$10.N); 2245 (\$20.N) - 3/02/2020	2,029,226	8.25	8.5	545,664	5,140,002	392,010	920,470	1,069,404	350	200	3,013,513	85	70	541,623	12,387	2,300,002	321,288	3,627,054	90	100	632,550	743,489	139,462,109	4.86
3/14/2020	110,225,673	0	1,940,202	8.75	9	524,230	4,849,907	376,885	888,827	1,091,818	225	350	2,943,162	75	80	531,017	11,550	2,237,093	315,521	3,647,352	110	120	631,564	694,060	130,908,920	4.56
3/21/2020	100,753,932	2204 (\$2.N); 2211 (\$5.N); 2164 (\$5.N); 2200 (\$10.N) - 3/16/2020	1,788,934	9.25	9.5	487,285	4,584,678	357,570	837,815	1,017,218	500	200	2,729,218	90	96	495,152	10,740	2,088,750	280,124	3,398,802	130	140	594,439	648,690	120,089,354	4.18
3/28/2020	92,874,514	0	1,872,080	9.75	10	484,033	4,417,039	335,915	789,500	778,852	200	200	2,663,800	101	107	483,596	10,614	1,903,763	268,294	3,252,768	150	160	504,484	615,212	111,095,152	3.87
4/4/2020	97,875,268	0	1,683,534	10.25	10.5	468,460	4,580,346	358,091	802,756	784,053	200	225	2,701,924	113	121	499,797	11,730	1,939,288	277,109	3,300,236	170	180	576,826	634,479	116,493,497	4.00
4/11/2020	95,060,231	2212 (\$1.N); 2163 (\$3.N); 2213 (\$5.N); 2227 (\$50.N) - 4/06/2020	1,732,238	10.75	11	475,827	4,552,565	362,767	797,103	765,004	200	200	2,911,146	127	136	514,641	11,793	1,903,288	271,478	2,871,918	190	20	514,296	627,408	113,372,601	3.95
4/18/2020	111,984,645	0	1,852,741	11.5	12	516,242	5,288,867	451,462	861,304	842,956	200	225	3,435,450	145	159	600,516	14,151	2,215,250	327,035	2,356,274	22	24	448,050	705,968	131,893,019	4.60
4/25/2020	114,733,907	2214 (\$2.N); 2221 (\$5.N) - 4/20/2020	1,896,620	12.25	13	529,866	5,288,781	448,381	873,670	1,081,522	275	400	3,722,820	164	174	643,652	14,262	2,189,709	325,795	2,416,726	29	37	459,388	719,700	135,344,938	4.72
5/2/2020	122,883,938	2226 (\$10.N) - 5/01/2020	2,014,551	13.25	13.75	563,836	5,883,502	531,277	930,272	1,533,515	550	750	4,323,010	186	200	734,564	16,832	2,430,810	381,618	2,638,302	43	51	498,796	758,234	146,123,750	5.09
5/9/2020	124,650,033	2223 (\$10.N) - 5/04/2020	2,086,505	14.25	15	579,189	5,952,087	523,033	933,575	1,302,437	975	200	4,773,244	215	231	804,962	16,882	2,445,666	384,745	2,759,908	50	68	518,671	761,034	148,503,927	5.17
5/16/2020	126,618,315	0	2,116,498	15.25	16	592,533	5,720,450	494,425	924,615	1,035,408	225	325	5,133,786	248	266	868,777	20,388	2,337,923	355,303	2,887,172	77	86	545,864	775,734	150,435,169	5.24
5/23/2020	129,421,203	2222 (\$1.N); 2220 (\$2.N) - 5/18/2020	2,194,748	16.25	17.25	613,985	5,708,681	495,732	929,668	971,786	200	225	5,652,236	274	298	947,136	22,917	2,400,713	372,145	3,170,803	95	104	585,638	778,782	148,265,971	5.17
5/30/2020	121,587,798	0	2,223,079	17.5	18.25	623,512	5,647,747	490,440	919,900	1,301,653	350	500	6,325,246	313	336	1,052,995	23,832	2,383,969	371,766	3,422,252	114	125	627,486	761,538	147,762,552	5.15
6/6/2020	128,152,407	2210 (\$1.N); 2217 (\$5.N); 2218 (\$10.N); 2219 (\$20.N) - 6/01/2020	2,330,717	18.75	19.5	647,344	5,833,769	505,762	948,519	1,728,282	700	900	7,116,022	358	378	1,172,922	26,866	2,418,100	368,289	3,200,254	135	20	591,587	765,078	155,805,758	5.43
6/13/2020	124,337,803	0	2,501,568	20.75	21	684,834	5,641,977	479,089	930,472	980,854	200	225	5,498,342	410	20	939,304	21,603	2,394,464	365,746	2,626,918	22	20	498,530	761,918	148,063,421	5.18
6/20/2020	121,867,783	2215 (\$5.N); 2153 (\$10.N) - 6/15/2020	2,572,395	21.25	22	701,530	5,502,749	484,868	937,947	1,051,287	350	200	2,793,532	22	26	525,464	11,454	2,380,082	358,012	2,565,052	22	25	491,715	761,820	143,105,808	4.99
6/27/2020	120,777,685	2244 (\$10.N) - 6/22/2020	2,586,012	22.75	23.25	704,434	5,513,974	476,783	941,107	949,258	225	200	2,913,038	35	44	545,197	11,127	2,334,414	347,831	2,670,198	33	42	508,040	772,674	142,051,972	4.95
7/4/2020	121,140,696	0	2,813,839	23.5	24.5	720,351	5,813,599	515,295	971,631	1,113,567	225	350	3,106,007	53	62	580,872	12,999	2,468,866	386,763	2,803,250	51	60	529,978	773,088	143,548,798	5.00
7/11/2020	114,591,206	2228 (\$1.N); 2229 (\$5.N); 2128 (\$5.N) - 7/06/2020	2,621,820	25	25.5	716,680	5,597,654	491,003	954,765	1,632,160	500	700	3,222,529	73	83	594,026	14,091	2,411,213	368,729	2,891,296	69	79	545,669	756,988	137,412,717	4.79
7/18/2020	114,444,652	2230 (\$2.N) - 7/13/2020	2,680,268	25.75	26.75	732,319	5,473,100	482,704	950,052	1,364,043	950	200	3,504,275	91	101	638,363	14,958	2,403,057	387,130	3,059,870	87	97	577,421	753,906	137,466,127	4.74
weekly change	-0.1%		2.2%	1.0%		-2.2%	-1.0%		-0.6%	-16.4%			8.7%			7.5%	6.2%	-0.3%	5.0%				5.6%	-0.4%	0.0%	
SALES			SALES			SALES	SALES	SALES	SALES	SALES			SALES	SALES	SALES	SALES	SALES	SALES	SALES	SALES			SALES	SALES	SALES	% of Sales
Calendar Year to date 2020	3,214,577,173		60,748,455			19,571,595	147,073,718	12,000,051	26,710,415	33,346,522			108,078,318			18,814,226	429,531	63,921,117	9,428,841	101,821,010			17,843,414	20,420,288	3,850,791,212	100.0%
Fiscal Year to date 2020	4,841,018,260		97,045,224			25,979,831	228,430,747	17,661,034	40,581,133	53,330,053			170,323,950			30,600,336	721,576	101,054,884	14,369,369	161,292,276			28,650,706	31,671,753	5,849,168,123	100.0%