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INTEROFFICE MEMO

Gary Grief, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

- To: Robert G. Rivera, Chairman Cindy Fields, Commissioner Mark A. Franz, Commissioner Erik C. Saenz, Commissioner Jamey Steen, Commissioner
- From: Kathy Pyka, Controller
- Date: December 3, 2021
- **Re:** Lottery sales and revenue, game performance, new game opportunities, advertising, promotional activities, market research, trends, and game contracts, agreements, and procedures

The attached detailed weekly sales summary for the week ending November 27, 2021 is for your information. Summary sales performance memos and the detailed weekly sales summary for the week ending December 11, 2021 will be provided to you at the December 18, 2021 Commission meeting.

Please feel free to contact me at 512-344-5410 if you need additional information or have any questions.



Texas Lottery Commisssion Calculation of Revenue from Sales and Net Revenue to State with Year over Year Analysis Week ending November 28, 2020 and November 27, 2021

"Sales Contribution"											
_		11/28/2020		11/27/2021							
	Sales	\$ 1,743,002,134		\$ 1,902,952,464							
Less:	Prize Expense	(1,180,986,260)		(1,290,234,662)							
=	Sales Contribution	562,015,874	32.24%	612,717,802	32.20%						
Less:	Retailer Commission (5%)	(87,254,532)		(95,313,590)							
Less:	Administration (IGT @ 2.0773%)	(36,207,383)		(39,530,032)							
	Statutory Administration Appropriation	(85,802,766)		(93,676,641)							
=	Estimated Net Revenue to the State (FSF)	\$ 352,751,193	20.24%	\$ 384,197,539	20.19%						
	Prize Expense as a % of sales	67.8%		67.8%							

Total may not sum due to rounding



WEEKLY SALES SUMMARY Unaudited Week Ending: 11/27/2021

Texas Lottery Commission Fiscal Year to Date Sales Comparison Unaudited

Through the Week Ending: 11/27/2021 (13 weeks)

					\$ Chang	je	% Ch	ange
Sales by Game Scratch Tickets Lotto Texas Lotto Extra Pick 3 Pick 3 Fireball Cash Five Texas Two Step Mega Millions Megaplier MM Just the Jackpot Daily 4 Daily 4 Fireball Powerball Power Play All or Nothing		FY 2020*	FY 2021**	– FY 2022	FY 2022 to FY 2020	FY 2022 to FY 2021 to	FY 2022 to FY 2020	FY 2022 to FY 2021 to
Scratch Tickets	\$	1,173,045,554 \$	1,443,011,450 \$	1,545,997,865 \$	372,952,311 \$	102,986,415	31.8%	7.1%
Lotto Texas		27,072,655	41,501,583	31,362,980	4,290,325	-10,138,603	15.8%	-24.4%
Lotto Extra		7,002,460	11,688,299	9,775,111	2,772,651	-1,913,188	39.6%	-16.4%
Pick 3		58,916,573	66,180,240	65,748,256	6,831,683	-431,984	11.6%	-0.7%
Pick 3 Fireball		4,173,333	5,544,433	6,008,509	1,835,176	464,076	44.0%	8.4%
Cash Five		11,063,788	11,982,728	11,986,136	922,348	3,408	8.3%	0.0%
Texas Two Step		14,362,847	15,379,639	15,064,252	701,405	-315,387	4.9%	-2.1%
Mega Millions		48,281,656	43,819,438	50,474,352	2,192,696	6,654,914	4.5%	15.2%
Megaplier		8,115,516	7,924,288	9,251,761	1,136,245	1,327,473	14.0%	16.8%
MM Just the Jackpot		199,437	182,265	196,770	-2,667	14,505	-1.3%	8.0%
Daily 4		27,455,044	28,677,579	28,292,716	837,672	-384,864	3.1%	-1.3%
Daily 4 Fireball		3,618,617	4,437,027	5,212,322	1,593,706	775,296	44.0%	17.5%
Powerball		41,117,583	44,970,461	96,359,331	55,241,748	51,388,870	134.4%	114.3%
Power Play		7,174,986	8,165,231	16,925,732	9,750,746	8,760,501	135.9%	107.3%
All or Nothing	_	8,364,921	9,537,474	10,296,372	1,931,451	758,898	23.1%	8.0%
Total	\$	1,439,964,970 \$	1,743,002,134 \$	1,902,952,464 \$	462,987,494 \$	159,950,330	32.2%	9.2%

* 3 extra days **1 extra day

Texas Lottery Commission Fiscal Year to Date Cumulative Average Sales Comparison Unaudited

Through the Week Ending 11/27/2021

Sales by Game	FY 2020	FY 2021	FY 2022
Scratch Tickets	\$ 12,890,610	\$ 16,213,612	\$ 17,568,158
Lotto Texas	297,502	466,310	356,398
Lotto Extra	76,950	131,329	111,081
Pick 3	647,435	743,598	747,139
Pick 3 Fireball	45,861	62,297	68,279
Cash Five	121,580	134,637	136,206
Texas Two Step	157,833	172,805	171,185
Mega Millions	530,568	492,353	573,572
Megaplier	89,181	89,037	105,134
MM Just the Jackpot	2,192	2,048	2,236
Daily 4	301,704	322,220	321,508
Daily 4 Fireball	39,765	49,854	59,231
Powerball	451,842	505,286	1,094,992
Power Play	78,846	91,744	192,338
All or Nothing	 91,922	 107,163	 117,004
Total	\$ 15,823,791	\$ 19,584,294	\$ 21,624,460
	11/30/2019 91 days	11/28/2020 89 days	11/27/2021 88 days

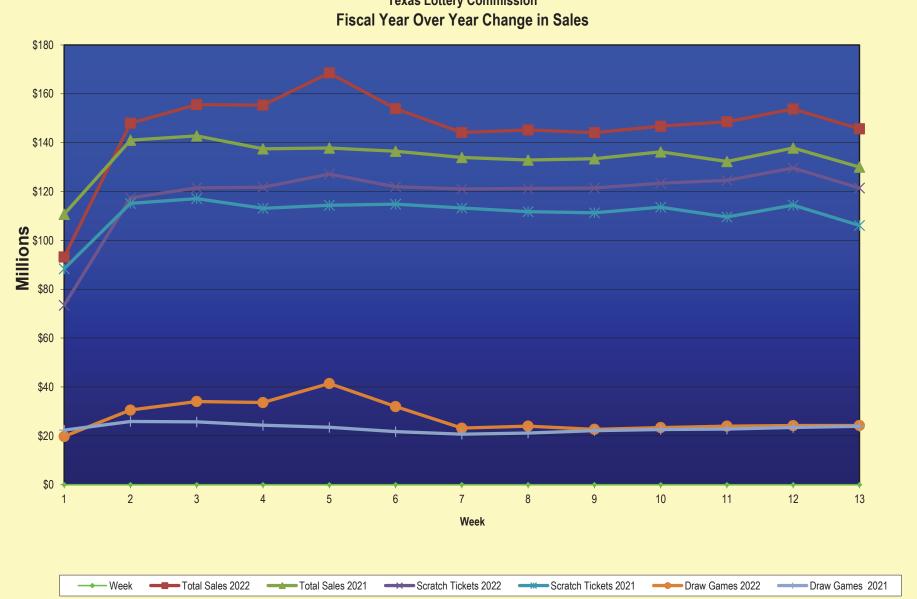
Texas Lottery Commission Fiscal Year Over Year Change in Sales Unaudited FY 2022 Compared to FY 2021

			SCRATCH TIC	KETS			DRAW GA		TOTAL SALES							
									% change -				% change -			
	FY 2022				% change -				Cumulative				Cumulative			
Week	Week Ending	FY 2022	FY 2021	Difference	Cumulative Sales	FY 2022	FY 2021	Difference	Sales	FY 2022	FY 2021	Difference	Sales			
1	9/4/2021*	\$73,465,895	\$88,381,162	(\$14,915,267)	-16.9%	\$19,754,024	\$22,327,441	(\$2,573,417)	-11.5%	\$93,219,919	\$110,708,603	(\$17,488,684)	-15.8%			
2	9/11/2021	\$117,404,128	\$115,145,117	\$2,259,011	2.0%	\$30,567,724	\$25,865,986	\$4,701,738	18.2%	\$147,971,852	\$141,011,103	\$6,960,749	4.9%			
3	9/18/2021	\$121,522,543	\$117,098,316	\$4,424,227	3.8%	\$34,044,343	\$25,689,861	\$8,354,482	32.5%	\$155,566,886	\$142,788,177	\$12,778,709	8.9%			
4	9/25/2021	\$121,751,048	\$113,153,550	\$8,597,498	7.6%	\$33,618,247	\$24,320,273	\$9,297,974	38.2%	\$155,369,295	\$137,473,823	\$17,895,472	13.0%			
5	10/2/2021	\$127,128,919	\$114,375,276	\$12,753,643	11.2%	\$41,420,853	\$23,460,330	\$17,960,523	76.6%	\$168,549,772	\$137,835,606	\$30,714,166	22.3%			
6	10/9/2021	\$121,962,687	\$114,802,883	\$7,159,804	6.2%	\$31,994,174	\$21,716,732	\$10,277,442	47.3%	\$153,956,861	\$136,519,615	\$17,437,246	12.8%			
7	10/16/2021	\$121,035,307	\$113,280,669	\$7,754,638	6.8%	\$23,150,459	\$20,664,725	\$2,485,734	12.0%	\$144,185,766	\$133,945,394	\$10,240,372	7.6%			
8	10/23/2021	\$121,223,866	\$111,745,204	\$9,478,662	8.5%	\$23,980,968	\$21,165,208	\$2,815,761	13.3%	\$145,204,834	\$132,910,412	\$12,294,423	9.3%			
9	10/30/2021	\$121,466,419	\$111,272,152	\$10,194,267	9.2%	\$22,663,805	\$22,136,334	\$527,471	2.4%	\$144,130,224	\$133,408,486	\$10,721,738	8.0%			
10	11/6/2021	\$123,385,510	\$113,620,007	\$9,765,503	8.6%	\$23,377,828	\$22,606,708	\$771,120	3.4%	\$146,763,338	\$136,226,715	\$10,536,623	7.7%			
11	11/13/2021	\$124,592,327	\$109,577,081	\$15,015,246	13.7%	\$23,964,090	\$22,749,434	\$1,214,656	5.3%	\$148,556,417	\$132,326,515	\$16,229,902	12.3%			
12	11/20/2021	\$129,630,920	\$114,446,332	\$15,184,588	13.3%	\$24,189,686	\$23,397,417	\$792,269	3.4%	\$153,820,606	\$137,843,749	\$15,976,857	11.6%			
13	11/27/2021 12/4/2021	\$121,428,296	\$106,113,701 \$111,508,837	\$15,314,595	14.4%	\$24,228,401	\$23,890,237 \$26,132,516	\$338,164	1.4%	\$145,656,697	\$130,003,938 \$137,641,353	\$15,652,759	12.0%			
14	12/4/2021		\$111,508,837 \$111,156,442				\$26,132,516 \$26,432,394				\$137,588,836					
15 16	12/11/2021		\$111,156,442 \$112,212,350				\$20,432,394				\$137,588,838					
10	12/16/2021		\$112,212,350				\$30.653.848				\$140,108,339					
17	1/1/2022		\$119,450,560				\$38,528,413				\$165,650,683					
10	1/8/2022		\$133,494,933				\$57,484,861				\$190,979,794					
20	1/15/2022		\$127,542,833				\$87,788,743				\$215,331,576					
20	1/22/2022		\$130,328,004				\$97.504.542				\$227,832,546					
22	1/29/2022		\$130,076,595				\$24,692,518				\$154,769,113					
23	2/5/2022		\$136.640.103				\$24,693,211				\$161,333,314					
24	2/12/2022		\$124,939,795				\$23,636,934				\$148,576,729					
25	2/19/2022		\$75,402,427				\$13,683,523				\$89,085,950					
26	2/26/2022		\$126,573,041				\$23,389,855				\$149,962,896					
27	3/5/2022		\$133,200,697				\$25,627,875				\$158,828,572					
28	3/12/2022		\$134,601,912				\$26,650,604				\$161,252,516					
29	3/19/2022		\$153,635,044				\$27,014,869				\$180,649,913					
30	3/26/2022		\$156,511,371				\$27,238,714				\$183,750,085					
31	4/2/2022		\$158,758,180				\$25,817,113				\$184,575,293					
32	4/9/2022		\$152,261,121				\$25,896,084				\$178,157,205					
33	4/16/2022		\$149,946,632				\$26,330,496				\$176,277,128					
34	4/23/2022		\$147,956,805				\$26,462,493				\$174,419,298					
35	4/30/2022		\$149,268,466				\$28,003,294				\$177,271,760		I			
36	5/7/2022		\$144,423,251				\$29,055,332				\$173,478,583		I			
37	5/14/2022		\$143,355,893		ļļ		\$31,496,103				\$174,851,996		I			
38	5/21/2022		\$141,392,410		ļļ		\$35,173,326				\$176,565,736					
39	5/28/2022		\$137,051,585		ļļ		\$25,478,731				\$162,530,316					
40	6/4/2022		\$138,140,582		ļļ	-	\$25,330,096				\$163,470,678		I			
41	6/11/2022		\$131,984,128		├ ────┤	-	\$21,831,386				\$153,815,514					
42	6/18/2022		\$129,880,069				\$21,982,398				\$151,862,467					

Texas Lottery Commission Fiscal Year Over Year Change in Sales Unaudited FY 2022 Compared to FY 2021

			SCRATCH TI	CKETS			DRAW GA	MES		TOTAL SALES					
Week	FY 2022 Week Ending	FY 2022	FY 2021	Difference	% change - Cumulative Sales	FY 2022	FY 2021	Difference	% change - Cumulative Sales	FY 2022	FY 2021	Difference	% change - Cumulative Sales		
43	6/25/2022		\$128,432,805				\$22,386,397				\$150,819,202				
44	7/2/2022		\$134,775,705				\$23,967,723				\$158,743,428				
45	7/9/2022		\$127,718,775				\$23,105,336				\$150,824,111				
46	7/16/2022		\$127,681,286				\$23,671,929				\$151,353,215				
47	7/23/2022		\$124,610,457				\$24,186,190				\$148,796,647				
48	7/30/2022		\$126,437,509				\$25,623,636				\$152,061,145				
49	8/6/2022		\$125,100,277				\$25,280,445				\$150,380,722				
50	8/13/2022		\$121,350,965				\$25,593,011				\$146,943,976				
51	8/20/2022		\$121,080,932				\$25,800,409				\$146,881,341				
52	8/27/2022		\$118,866,934				\$28,610,926				\$147,477,860				
	8/31/2022**		\$49,085,562				\$10,105,437				\$59,190,999				
Total th	ru Current Week	\$1,545,997,865	\$1,443,011,450	\$102,986,415	7.1%	\$356,954,599	\$299,990,684	\$56,963,915	19.0%	\$1,902,952,464	\$1,743,002,134	\$159,950,330	9.2%		
Fisc	al Year Total	\$1,545,997,865	\$6,616,975,019			\$356,954,599	\$1,490,228,375			\$1,902,952,464	\$8,107,203,394				

* FY 22 includes 4 days; FY 21 includes 5 days ** FY 22 includes 4 days; FY 21 includes 3 days



Texas Lottery Commission

Note: Report is prepared on a Fiscal Year basis.

Texas Lottery Commission Scratch Tickets by Price Point Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes Unaudited

Fiscal Year	Price Point	# of Active Games	FY Sales	% of Scratch Ticket Sales	Year over Year Change in Sales	FY Prize Expense	Year over Year Change in Prize Expense	FY Sales Contribution	Year over Year Change in Contribution	Average Prize Payout %	Year over Year Difference in Payout %
2021	\$1.00	15	33,219,308	2.3%		19,952,694		13,266,614		60.1%	-0.2%
Through	\$2.00	18	74,102,340	5.1%		48,508,109		25,594,231		65.5%	0.6%
11/28/2020	\$3.00	6	55,194,027	3.8%		36,413,382		18,780,645		66.0%	0.0%
	\$5.00	40	302,324,905	21.0%		205,607,286		96,717,619		68.0%	0.0%
	\$10.00	19	371,093,140	25.7%		260,433,637		110,659,503		70.2%	-0.1%
	\$20.00	11	283,368,280			212,669,643		70,698,637		75.1%	0.0%
	\$30.00	3	87,603,600	6.1%		65,742,068		21,861,532		75.0%	0.0%
	\$50.00	6	236,105,850	16.4%		184,192,215		51,913,635		78.0%	0.0%
Total		118	\$1,443,011,450			\$1,033,519,032		\$409,492,418		71.6%	0.8%
2022	\$1.00	10	22,226,749	1.4%		13,536,066		8,690,683		60.9%	0.8%
Through	\$2.00	17	59,800,724	3.9%		38,976,700		20,824,024		65.2%	-0.3%
11/27/2021	\$3.00	7	49,067,142	3.2%		32,367,695		16,699,447		66.0%	0.0%
	\$5.00	35	315,547,500	20.4%		214,722,285		100,825,215		68.0%	0.0%
	\$10.00	18	375,346,560	24.3%		263,052,206		112,294,354		70.1%	-0.1%
	\$20.00	13	345,857,140	22.4%		259,572,676		86,284,464		75.1%	0.0%
	\$30.00	3	94,866,150	6.1%		71,231,176		23,634,974		75.1%	0.0%
	\$50.00	7	283,285,900	18.3%		221,022,491		62,263,409		78.0%	0.0%
Total		110	\$1,545,997,865			\$1,114,481,297		\$431,516,568		72.1%	0.5%
Variance	\$1.00	-5	-10,992,559		-33.1%	-6,416,627	-32.2%	-4,575,932	-34.5%	0.84%	
2022 to	\$2.00	-1	-14,301,616		-19.3%	-9,531,408	-19.6%	-4,770,208		-0.28%	
2021	\$3.00	1	-6,126,885		-11.1%	-4,045,686	-11.1%	-2,081,199		-0.01%	
	\$5.00	-5	13,222,595		4.4%	9,115,000	4.4%	4,107,595	4.2%	0.04%	
	\$10.00	-1	4,253,420		1.1%	2,618,569	1.0%	1,634,851	1.5%	-0.10%	
	\$20.00	2	62,488,860		22.1%	46,903,033	22.1%	15,585,827	22.0%	0.00%	
	\$30.00	0	7,262,550		8.3%	5,489,108		1,773,442	8.1%	0.04%	
T = ()	\$50.00	1	47,180,050		20.0%	36,830,276	20.0%	10,349,774	19.9%	0.01%	
Total		-8	\$102,986,415	o Coratal T	7.1% icket Variance	\$80,962,265	7.8%	\$22,024,150	5.4%	0.47%	

Texas Lottery Commission Scratch Tickets by Price Point Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes Unaudited

		FY 2022	1	FY 2021	I	Difference
Sales	\$1 - \$5	\$446,642,115		\$464,840,580		
				. , , ,		-\$18,198,465
Prize Exp.	\$1 - \$5	\$299,602,747		\$310,481,470		-\$10,878,722
Sales Cont.	\$1 - \$5	\$147,039,368		\$154,359,110		-\$7,319,743
Prize Exp. %	\$1 - \$5	67.1%		66.8%		0.3%
		FY 2022		FY 2021	Ĩ	Difference
Sales	\$10 - \$50	\$1,099,355,750		\$978,170,870		\$121,184,880
Prize Exp.	\$10 - \$50	\$814,878,549		\$723,037,562		\$91,840,987
Sales Cont.	\$10 - \$50	\$284,477,201		\$255,133,308		\$29,343,893
Prize Exp. %	\$10 - \$50	74.1%		73.9%		0.2%
		FY 2022		FY 2021	Ĩ	Difference
Sales	Scratch	\$1,545,997,865		\$1,443,011,450		\$102,986,415
Prize Exp.	Scratch	\$1,114,481,297		\$1,033,519,032		\$80,962,265
Sales Cont.	Scratch	\$431,516,568		\$409,492,418		\$22,024,150
Prize Exp. %	Scratch	72.1%		71.6%		0.5%

		FY 2022	FY 2021	Difference
Sales	\$1 - \$10	\$821,988,675	\$835,933,720	-\$13,945,045
Prize Exp.	\$1 - \$10	\$562,654,953	\$570,915,106	-\$8,260,153
Sales Cont.	\$1 - \$10	\$259,333,722	\$265,018,614	-\$5,684,892
Prize Exp. %	\$1 - \$10	68.5%	68.3%	0.2%
		FY 2022	FY 2021	Difference
Sales	\$20 - \$50	\$724,009,190	\$607,077,730	\$116,931,460
Prize Exp.	\$20 - \$50	\$551,826,343	\$462,603,926	\$89,222,418
Sales Cont.	\$20 - \$50	\$172,182,847	\$144,473,805	\$27,709,042
Prize Exp. %	\$20 - \$50	76.2%	76.2%	0.0%
		FY 2022	FY 2021	Difference
Sales	Scratch	\$1,545,997,865	\$1,443,011,450	\$102,986,415
Prize Exp.	Scratch	\$1,114,481,297	\$1,033,519,032	\$80,962,265
Sales Cont.	Scratch	\$431,516,568	\$409,492,418	\$22,024,150
Prize Exp. %	Scratch	72.1%	71.6%	0.5%

Texas Lottery Commission Weekly Sales Summary & Comparison to Previous Week Unaudited

	Week Ending 11/27/2021		Week Ending 11/20/2021			
		% of		% of		
	THIS WEEK	Sales	LAST WEEK	Sales	<u>\$ change</u>	<u>% change</u>
Total Sales	\$145,656,697		\$153,820,606		-\$8,163,909	-5.3%
Scratch Tickets	\$121,428,296	83.4%	\$129,630,920	84.3%	-\$8,202,624	-6.3%
Lotto	\$2,315,143	1.6%	\$2,275,632	1.5%	\$39,511	1.7%
Lotto Extra	\$733,873	0.5%	\$719,007	0.5%	\$14,866	2.1%
Pick 3	\$5,080,475	3.5%	\$5,152,620	3.3%	-\$72,145	-1.4%
Pick 3 Fireball	\$475,740	0.3%	\$480,979	0.3%	-\$5,239	-1.1%
Cash Five	\$901,730	0.6%	\$944,831	0.6%	-\$43,101	-4.6%
Texas Two Step	\$826,530	0.6%	\$1,072,005	0.7%	-\$245,475	-22.9%
Mega Millions	\$3,038,216	2.1%	\$2,985,733	1.9%	\$52,483	1.8%
Megaplier	\$582,969	0.4%	\$578,414	0.4%	\$4,555	0.8%
MM Just the Jackpot	\$12,180	0.0%	\$11,802	0.0%	\$378	3.2%
Daily 4	\$2,203,736	1.5%	\$2,260,887	1.5%	-\$57,151	-2.5%
Daily 4 Fireball	\$408,793	0.3%	\$425,131	0.3%	-\$16,338	-3.8%
Powerball	\$5,818,680	4.0%	\$5,469,506	3.6%	\$349,174	6.4%
Power Play	\$1,058,800	0.7%	\$1,000,526	0.7%	\$58,274	5.8%
All or Nothing	\$771,536	0.5%	\$812,614	0.5%	-\$41,078	-5.1%
Total Draw Game Sales	\$24,228,401		\$24,189,686		\$38,715	0.2%

Texas Lottery Commission Weekly Sales Summary Unaudited

SCRATCH TICKETS TOP TEN SELLING GAMES

For the Week Ending: 11/27/2021

Rank	Price Point	Game	Sales (Millions)		
1	\$ 50	CASINO MILLIONS	\$	8.077	
2	\$ 10	MEGA LOTERIA	\$	7.662	
3	\$ 20	MILLION DOLLAR LOTERIA	\$	7.327	
4	\$ 50	500X LOTERIA SPECTACULAR	\$	5.939	
5	\$ 20	CASH SPECTACULAR	\$	5.924	
6	\$ 50	MILLIONAIRE CLUB	\$	5.440	
7	\$ 10	HOLIDAY LUCKY TIMES 100	\$	4.360	
8	\$ 20	\$1,000,000 CROSSWORD	\$	4.291	
9	\$5	\$500 FRENZY	\$	3.349	
10	\$ 10	\$250,000 50X CASHWORD	\$	3.320	

Texas Lottery Commission Prize Payout Tracking Report Unaudited

Through the Week Ending 11/27/2021

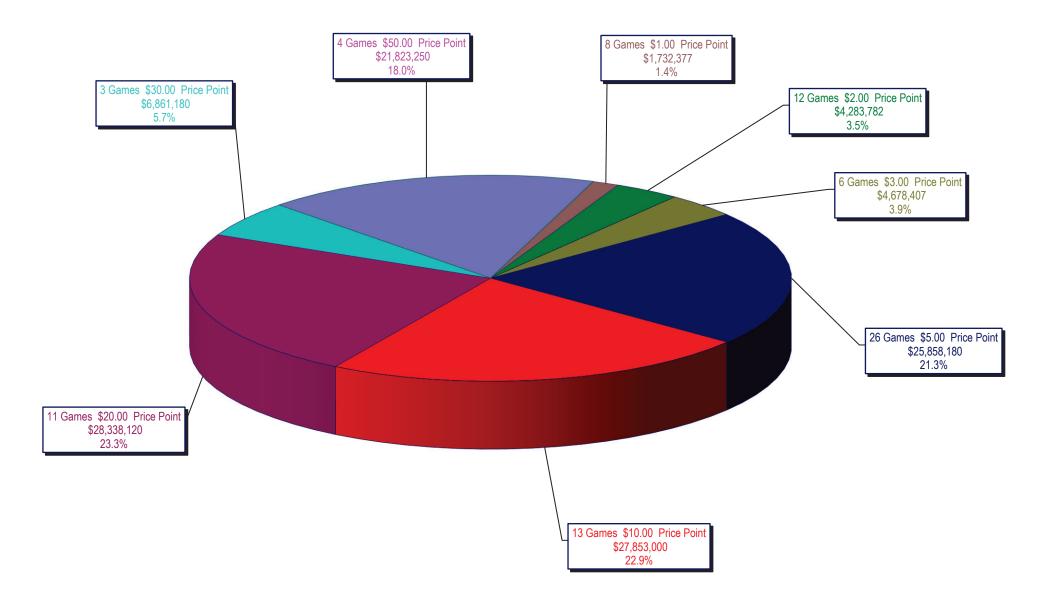
Draw Game Sales

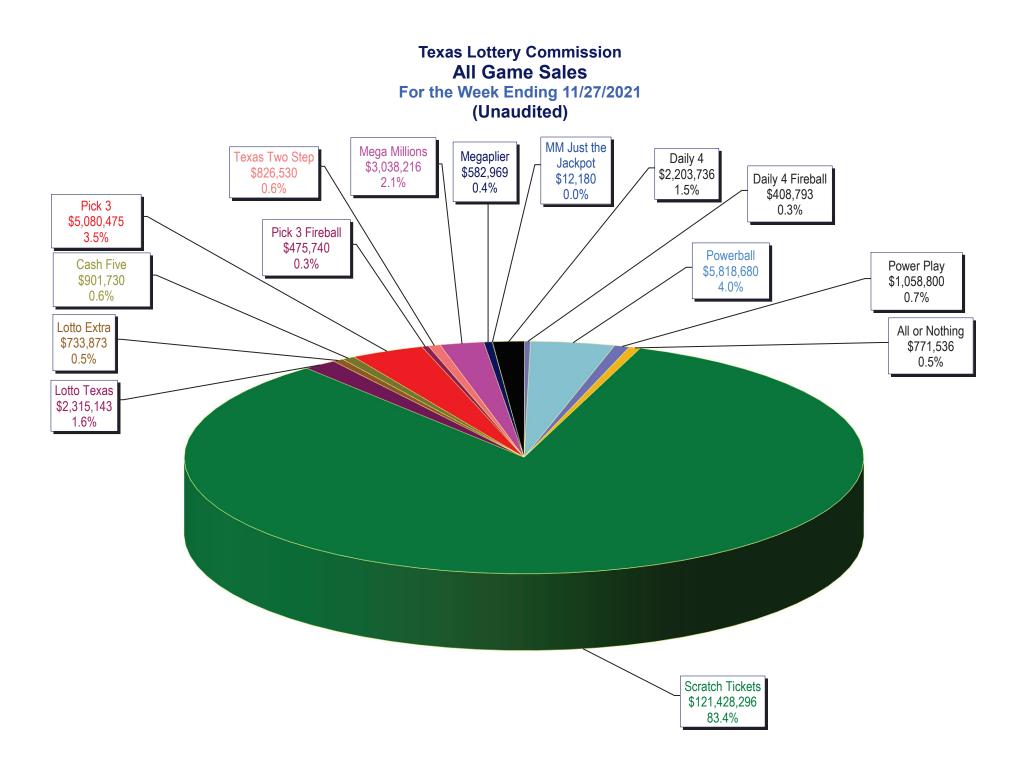
	TI	FY Sales hrough the Week Ending 11/27/2021	FY Prize Expense Through the Week Ending 11/27/2021	Actual* Prize Payout	Base Payout (Prize Pool)
Lotto	\$	31,362,980	\$ 15,920,029	50.76%	50.00%
Lotto Extra		9,775,111	5,168,262	52.87%	53.70%
Pick 3		65,748,256	30,474,600	46.35%	50.00%
Pick 3 Fireball		6,008,509	3,162,570	52.63%	54.00%
Cash Five		11,986,136	5,886,800	49.11%	50.97%
Texas Two Step		15,064,252	7,532,627	50.00%	50.00%
Mega Millions		50,474,352	25,166,530	49.86%	50.00%**
Megaplier		9,251,761	4,615,147	49.88%	N/A
MM Just the Jackpot		196,770	99,221	50.42%	50.00%**
Daily 4		28,292,716	11,845,750	41.87%	50.00%
Daily 4 Fireball		5,212,322	2,694,901	51.70%	54.22%
Powerball		96,359,331	49,299,456	51.16%	50.00%**
Power Play		16,925,732	8,565,150	50.60%	N/A
All or Nothing		10,296,372	5,322,324	51.69%	55.98%
Totals	\$	356,954,599	\$ 175,753,365	49.24%	

* Before Unclaimed Prizes

**Estimated; depends on # of guaranteed prizes won in Texas

Texas Lottery Commission Scratch Ticket Sales For the Week Ending 11/27/2021 (Unaudited)





Week Ended	Scratch Tickets	New Games & Dates	Lotto Texas	м	Jackpot W	s	Lotto Extra	Pick 3	Pick 3 Fireball	Cash Five	Texas Two Step	Jac M	kpot TH	Mega Millions		kpot F	Megaplier	MM Just the Jackpot	Daily 4	Daily 4 Fireball	Powerball	м	Jackpo W	ot S	Power Play	All or Nothing	Total	Per Cap.
9/04/2021*	122,551,457	0	2,545,350	13.25	13.75	14.5	793,875	5,504,774	487,479	967,924	917,303	200	200	5,801,277	306	323	1,012,448	20,982	2,287,473	402,608	7,047,518	332	345	367	1,231,128	839,322	152,410,918	5.19
1		2351 (\$1,N); 2352 (\$5,N); 2353																										1
9/11/2021	117,404,128	(\$10,N); 2354 (\$20,N) 09/07/2021	2,588,975	14.75	15.25	16.0	813,917	5,326,186	461,769	945,434	1,068,530	225	350	6,023,598	345	368	1,035,070	21,267	2,209,956	380,752	7,565,116	375	388	409	1,314,342	812,812	147,971,852	5.04
1																												
9/18/2021	121,522,543	0	2,867,148	16.25	16.75	17.0	889,630	5,253,330	466,681	952,821	1,589,517	525	675	6,932,804	383	405	1,163,829	25,323	2,207,513	387,515	8,964,496	416	432	457	1,531,841	811,896	155,566,886	5.30
9/25/2021	121,751,048	2355 (\$2,N); 2356 (\$10,N) 09/20/2021	0.055.440	47.5	10	40.75	885.506	5 005 404	445.000	943,820	1,269,968	050	2000	5 050 000	400	200	923,281	40.470	2,135,889	364.426	40 700 775	470	400	500	1.818.847	040 500	455 200 205	
9/25/2021	121,751,046	08/20/2021	2,855,413	17.5	10	18.75	005,500	5,085,184	445,038	943,620	1,209,900	950	200	5,253,062	432	20	923,201	19,479	2,135,669	304,420	10,798,775	4/2	490	523	1,010,04/	819,560	155,369,295	5.29
10/2/2021	127,128,919	0	3.117.135	19.25	20	20.75	957,693	5,241,747	473,324	972,453	913,726	225	200	3,655,660	22	34	698,677	15,336	2,258,636	402,083	18,767,152	545	570	635	3,083,060	864,172	168,549,772	5.74
1																												
10/9/2021	121,962,687	2327 (\$3,N); 2379 (\$5,N); 2345 (\$20,N) 10/04/2021	2,335,573	5	5.25	5.5	725,359	5,235,510	476,311	965,788	1,094,254	225	350	3,600,594	45	60	679,198	16,839	2,221,288	403,702	11,443,024	685	20	31	1,946,343	850,392	153,956,861	5.24
1																												1
10/16/2021	121,035,307	0	2,219,190	5.75	6	6.25	686,736	5,072,637	471,235	944,893	1,603,687	525	700	3,450,112	73	84	654,744	14,151	2,215,035	416,404	3,848,946	38	50	60	763,659	789,030	144,185,766	4.91
1		2318 (\$2,N); 2342 (\$5,N); 2360 (\$5,N); 2344 (\$50,N) 10/18/2021;																										1
10/23/2021	121,223,866	2341 (\$5,N) 10/22/2021	2,194,577	6.5	6.75	7	678,396	5,005,838	468,781	938,938	2,062,303	925	1,225	3,633,956	94	108	678,107	14,133	2,226,214	462,326	4,047,814	65	73	86	788,330	781,256	145,204,834	4.95
1																												
10/30/2021	121,466,419	0	2,209,574	7.25	7.5	7.75	687,928	5,104,856	483,071	948,836	942,301	200	225	2,771,972	20	22	547,132	11,127	2,222,450	423,103	4,622,920	93	102	116	874,857	813,678	144,130,224	4.91
	100 005 510	2296 (\$1,N); 2361 (\$1,N); 2362 (\$3,N); 2363 (\$5,N); 2364 (\$10,N) 11/01/2021																										
11/6/2021	123,385,510	11/01/2021	2,289,094	8	8.25	8.5	711,717	5,188,859	481,994	958,458	1,009,534	350	200	2,824,532	26	36	557,329	11,643	2,271,135	428,925	4,914,166	123	132	146	917,962	812,480	146,763,338	5.00
11/13/2021	124.592.327	0	2.256.160	8.75	9	9.25	709.341	5.264.262	492.477	948.999	1,106,596	225	350	2,900,270	45	53	564,162	11.670	2,330,101	436.790	5.174.870	151	160	173	957.703	810.690	148.556.417	5.06
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11/20/2021	129,630,920	2365 (\$2,N); 2319 (\$5,N); 2367 (\$20,N) - 11/15/2021	2,275,632	9.5	9.75	10	719,007	5,152,620	480,979	944,831	1,072,005	500	200	2,985,733	63	74	578,414	11,802	2,260,887	425,131	5,469,506	180	190	205	1,000,526	812,614	153,820,606	5.24
11/27/2021	121,428,296	0	2,315,143	10.25	10.5	10.75	733,873	5,080,475	475,740	901,730	826,530	225	200	3,038,216	83	94	582,969	12,180	2,203,736	408,793	5,818,680	213	224	243	1,058,800	771,536	145,656,697	4.96
weekly change	-6.3%		1.7%				2.1%	-1.4%	-1.1%	-4.6%	-22.9%			1.8%	5		0.8%	3.2%	-2.5%	-3.8%	6.4%	6			5.8%	-5.1%	-5.3%	
	SALES		SALES	1	1	1	SALES	SALES	SALES	SALES	SALES		1	SALES		1	SALES	SALES	SALES	SALES	SALES	1	1	1	SALES	SALES	SALES	% of Sales
Calendar Year to date 2021	6,177,307,909		108,654,637				33,366,032	259,629,655	23,737,586	47,013,125	61,082,824			300,623,966			51,789,326	1,194,762	110,636,127	19,236,549	301,322,994	-		-	52,756,691	41,052,263	7,589,404,446	
Fiscal Year to date 2022	1,545,997,865		31,362,980	I	1	1	9,775,111	65,748,256	6,008,509	11,986,136	15,064,252			50,474,352	I	1	9,251,761	196,770	28,292,716	5,212,322	96,359,331	-	I		16,925,732	10,296,372	1,902,952,464	100.0%
*Full week includes 3 days from FY21																-						-						