

TRANSCRIPT OF PROCEEDINGS
BEFORE THE
TEXAS LOTTERY COMMISSION
AUSTIN, TEXAS
BINGO ADVISORY COMMITTEE MEETING

APRIL 5, 2022

10:00 a.m.

AT

TEXAS LOTTERY COMMISSION
611 East 6th Street
Austin, Texas 78701

Proceedings reported by electronic sound recording;
transcript prepared by Verbatim Reporting & Transcription
LLC.

1 APPEARANCES

2 COMMITTEE MEMBERS:

3 William T. Smith III (Trace), Chairman

4 Will Martin

5 Tommy Duncan

6 Jason Pohl

7 Melodye Green

8 Emile Bourgoyne

9 Veronica Uriegas (Telephonically)

10 COMMISSION STAFF:

11 Cindy Fields, Commissioner (Telephonically)

12 LaDonna Castañuela, Director of Charitable Bingo Operations

13 Bob Biard, General Counsel

14 Tyler Vance, Assistant General Counsel

15 PUBLIC:

16 Steve Bresnen

17 Tom Stewart

18 Michael Anastasio

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P R O C E E D I N G S

TUESDAY, APRIL 5, 2022 (10:00 a.m.)

AGENDA ITEM 1

CHAIRMAN SMITH: All right. Today's April 5th, and this is the Bingo Advisory Committee meeting, Texas Lottery Commission. I'll go ahead and call the meeting to order. We need somebody to take notes for this; do I have any volunteers?

MS. GREEN: Okay.

CHAIRMAN SMITH: Melodye, thank you. God bless you; as you're rolling your eyes at me.

MS. GREEN: Uh-huh.

CHAIRMAN SMITH: All right. Good. All right. We're going to call this meeting to order at four after 10:00.

AGENDA ITEMS 2 AND 3

CHAIRMAN SMITH: Mr. Will Martin, would you be so kind as to lead us in the American and Texas pledge?

(Pledges recited)

AGENDA ITEM 4

CHAIRMAN SMITH: All right. We'll go ahead and do roll call. Corey Harris is here. Will Martin?

MR. MARTIN: Here.

CHAIRMAN SMITH: Melodye Green?

MS. GREEN: Here.

1 CHAIRMAN SMITH: Jason Pohl?

2 MR. POHL: Here.

3 CHAIRMAN SMITH: Tommy Duncan?

4 MR. DUNCAN: Here.

5 CHAIRMAN SMITH: Emile Bourgoyne?

6 MR. BOURGOYNE: Here.

7 CHAIRMAN SMITH: And Veronica, did you get to
8 call in?

9 MS. URIEGAS: Yes, sir. I'm here.

10 CHAIRMAN SMITH: Wonderful. Good to hear your
11 voice. All right. And -- All right. So that is the roll
12 call. Everybody on the board is present. We're still
13 missing -- we have one vacancy on the board. So we're going
14 to talk about that here in a few minutes.

15 AGENDA ITEM 5

16 CHAIRMAN SMITH: The meeting minutes from the
17 January 26th, 2022 are posted on the website. If there's any
18 public comment on those? Okay. Would someone like to make a
19 motion that those be approved as posted?

20 MR. MARTIN: I'll make that motion.

21 CHAIRMAN SMITH: All right. Motion made by
22 Will Martin that the meeting minutes from the 26th be
23 approved as written on the website. Any seconds?

24 MR. DUNCAN: Second.

25 CHAIRMAN SMITH: Tommy Duncan. All in favor?

1 (Chorus of "ayes")

2 CHAIRMAN SMITH: All right. That is approved.

3 AGENDA ITEM 6

4 CHAIRMAN SMITH: Under old business; last
5 meeting we had a talk about filling the vacancies for Kim's
6 spot that she left open. We're going to talk about that here
7 shortly. LaDonna has -- she has several applications that
8 she's going to bring out and we're going to go over those
9 here in a few minutes, so we'll talk about that.

10 One of the other things that we're going to
11 talk about when LaDonna gets through with her meeting is
12 filing electronically for the quarterly reports. I know
13 there's been some concern about that from the smaller halls
14 and from some of the larger halls as well, so we'll be
15 talking about that in just a moment.

16 So is there any other old business anybody
17 would like to address? Will Martin?

18 MR. MARTIN: Yeah. I would like to know
19 what's the status of us -- with the plastic gift certificate
20 cards? Remember the Kickapoo's or one of them tribes was --
21 we voted on that two meetings ago. Yeah, the Kickapoos --

22 CHAIRMAN SMITH: Refresh my memory.

23 MR. MARTIN: The Kickapoos were having hell
24 about us wanting to use a plastic card instead of printing
25 out a paper gift certificate that could be redeemed for bingo

7
1 products.

2 CHAIRMAN SMITH: Are you talking about the
3 stored value cards?

4 MR. BOURGOYNE: No. No, it's the gift
5 certificates and there was some language that went back and
6 forth with the Tyler I believe, and he could probably explain
7 it to you.

8 MR. VANCE: Sure. Yeah. This is Tyler Vance.
9 So this was called an electronic gift card is how it was
10 presented.

11 CHAIRMAN SMITH: Oh, okay.

12 MR. VANCE: The Kickapoo commented on it that
13 they were concerned that it could be used to play credits.
14 We revised the rule to make it clear that it couldn't be used
15 to play credits, that it could only be used to buy bingo
16 products. And it kind of -- it went down with the ship at
17 the same time as the pull-tab verification machine and all
18 that back in August.

19 It wasn't specifically rejected by anybody at
20 -- by the Commissioners or by the Governor's office, but it
21 was, like I said, it was just kind of thrown out with the
22 bath water at that time. So I don't know that it's -- it
23 wasn't included in that list of things that y'all are not
24 supposed to address, so I don't know that it's prohibited to
25 be brought back again. I don't think so. But it will, of

1 course, I'm sure, inspire the Kickapoo to comment on it
2 again.

3 So, I can't really tell you at this time
4 whether you should or shouldn't bring it back up. But what I
5 can say that it wasn't again, on that list of things that you
6 guys were directed not to approach in this year.

7 CHAIRMAN SMITH: That --

8 MR. MARTIN: Well, what have we got to do to
9 bring it back up? I mean, printing these paper gift
10 certificates costs a lot of money compared to doing a plastic
11 card.

12 MR. VANCE: Sure. I think you could vote on
13 it again to reinitiate it and Trace could bring it up to the
14 Commissioners and say basically what I just told you, that
15 this thing was in progress and it was kind of tossed out
16 along with all these other issues, but it wasn't explicitly
17 prohibited along with those other issues.
18 So, if it's still viable and you guys would like to review it
19 and try it again, and then see what the Commission directs
20 staff to do about it.

21 CHAIRMAN SMITH: Well, it's --

22 MR. MARTIN: What is the process to go get it
23 rolling again now?

24 CHAIRMAN SMITH: Well, you'd -- like Tyler
25 said, you would just have to bring it up and we'd vote on it

1 whether or not to take it to the Commissioners to see if we
2 could bring that back up. Is there a different technology
3 that you're wanting to address different from the last time?
4 I don't want to waste the Commissioners' time if it's
5 something that we've already been through a whole process if
6 there's not something new that we can address. Is there a
7 new way or a different way we can maybe do it, or Emile,
8 maybe you know of a different way to helping get this talked
9 about or?

10 MR. BOURGOYNE: No. Again, it was my
11 understanding that you get -- like Tyler said, it got thrown
12 out with the bath water. It wasn't specifically rejected, we
13 just had some language back and forth with the Kickapoo
14 tribe. They wanted to make sure credits weren't being played
15 off the card. And so if he wanted to reintroduce a motion to
16 bring back the gift certificates with the last language as we
17 left it with the tribe, I think that would be appropriate.

18 MR. MARTIN: Well, we voted on that unanimous
19 to leave it the way it was.

20 MR. BOURGOYNE: That's correct.

21 MR. MARTIN: Yeah.

22 MR. BOURGOYNE: But at this point, I think
23 you'd be approving to accept the amended language and try to
24 move it forward since --

25 CHAIRMAN SMITH: I agree.

1 MR. BOURGOYNE: -- since it got rejected -- I
2 mean, got thrown out. That would be a waste of the time of
3 the Commission, I believe.

4 MR. DUNCAN: I think you're right.

5 CHAIRMAN SMITH: So are you making a motion to
6 re-look at this?

7 MR. MARTIN: Yes.

8 CHAIRMAN SMITH: Under the amended language?

9 MR. MARTIN: Yes.

10 CHAIRMAN SMITH: Okay.

11 MR. BOURGOYNE: I'll second.

12 CHAIRMAN SMITH: Okay. All right.

13 Okay. So we have a motion and a second to
14 review the electronic gift card rule under the amended
15 language from last time. All right. All in favor?

16 (Chorus of "ayes")

17 CHAIRMAN SMITH: All right. I think the ayes
18 have it on that one. All in favor. Okay.

19 All right. Any other old business? Yes,
20 Melodye?

21 MS. GREEN: Last time we were here, we were
22 talking about the waivers and they said that they would --
23 that since COVID was basically over, the waivers would not be
24 granted automatically. And I believe I sent to LaDonna and
25 Mary the writing about the governor extending it. So is that

1 still your stance or?

2 MR. VANCE: I don't know if she's responded to
3 your inquiry, but yeah, it is -- yeah, as long as the
4 governor has a declaration of an emergency or a disaster out
5 there, we'll continue to grant these.

6 MS. GREEN: And I would like to -- well,
7 LaDonna did respond.

8 MR. VANCE: Yeah.

9 MS. GREEN: I mean, it was very nice. I just
10 wanted to hear it in front of --

11 MR. VANCE: Sure.

12 MS. GREEN: But I appreciate her response.

13 MR. VANCE: The corollary to that is that once
14 the emergency orders have been lifted, then we won't be
15 granting --

16 MS. GREEN: Right.

17 CHAIRMAN SMITH: Is there a certain criteria
18 you'll be looking for to extend after the COVID? I think
19 there's a lot of halls out there that are still struggling
20 because of the COVID. I know in smaller rural areas we're
21 still having issues getting the attendance back. So is there
22 a different criteria than normal that you'll be going by?

23 MR. VANCE: Yeah. So, under a proceeds
24 waiver, you can either do it by force majeure or you can
25 submit a credible business plan. And so the force majeure is

1 tied to a declaration of emergency or natural disaster,
2 something that's outside of your control. And so as long as
3 there's an emergency order in place, we're going to -- you
4 can just check the force majeure box and there's really
5 nothing for us to review, we're just going to grant it
6 because there's an emergency declaration --

7 CHAIRMAN SMITH: Gotcha.

8 MR. VANCE: -- there's nothing you guys can do
9 about it. But once that emergency declaration goes away,
10 then it's going to shift to a credible business plan. It's
11 no longer -- there's no declaration of emergency at this
12 point, it's up to you guys to make business adjustments.

13 MR. DUNCAN: Inflation can't be considered
14 force majeure? I mean it, because these skyrocketing prices
15 are getting out of hand.

16 MR. VANCE: They're issues. The good news is
17 along with Mr. Bresnen's help, about a year and a half ago,
18 we revised the credible business plan rule to basically, if
19 you haven't had one granted in the first -- in the last three
20 years, there's a presumption that your business plan is
21 credible. So it's a pretty generous granting right of the
22 credible business plan situation.

23 So even if we're currently in our emergency
24 order, so you just click COVID force majeure, it's going to
25 be granted. After that, it shifts to the business plan, and

1 again, you just -- and the requirements of a business plan,
2 it's not -- you don't have to hire an accountant, put
3 together a big package or anything like that, especially
4 under the revised rule like I said, it's very generous.

5 So I would be shocked if anybody submitted a
6 COVID business plan related waiver request in the next year
7 and it wasn't granted.

8 CHAIRMAN SMITH: Right.

9 MR. VANCE: Because there's no --

10 CHAIRMAN SMITH: Just want to make sure
11 somebody's doing something instead of doing the same thing
12 over again.

13 MR. VANCE: Well, and the thing with the
14 credible business plan presumption is if you haven't had one
15 granted in the last three years, as far as I know, nobody's
16 really submitted a business plan related waiver in the last
17 two years because they've all been COVID waivers. So, I
18 don't know how many people are going fall outside of that
19 presumption; it's probably not very many, so.

20 CHAIRMAN SMITH: Is -- and this may be putting
21 you on the spot, and if it is, I don't mean to, but I'm just
22 curious. Are the numbers of people requesting COVID waivers,
23 is that -- is it a huge percentage of the market or is it
24 very small? I'm just curious if you --

25 MS. CASTAÑUELA: No, they're declining.

1 CHAIRMAN SMITH: They're declining? Okay.

2 MS. CASTAÑUELA: Yes.

3 CHAIRMAN SMITH: That's good to hear. That's
4 good to hear. Okay. Gotcha.

5 Any other old business? Yes, sir.

6 MR. BOURGOYNE: After the last meeting we had,
7 we had a tie vote on the issue of removing the seal from the
8 tickets. And I withdrew the -- after the meeting, I sent an
9 email to everyone to withdraw. I think we should formally
10 make a motion to withdraw that object off the table for us.

11 CHAIRMAN SMITH: Okay. All right. If you'd
12 like to make a motion?

13 MR. BOURGOYNE: I would.

14 CHAIRMAN SMITH: Okay.

15 MR. DUNCAN: And I'll second; Tommy Duncan.

16 CHAIRMAN SMITH: All right. We have a motion
17 to remove the --

18 MR. BOURGOYNE: The proposal to --

19 CHAIRMAN SMITH: -- removal of the seal in the
20 administrative rules language. And Tommy Duncan has
21 seconded. And take a vote; all in favor?

22 (Chorus of "ayes")

23 CHAIRMAN SMITH: Any opposed? Motion passes.

24 All right. Any other old business? Okay. We
25 have LaDonna with us today, the director of Bingo Division.

1 LaDonna, we have -- are you good to go on the talking about
2 the -- sorry, I'm drawing a blank.

3 MS. CASTAÑUELA: I'll try.

4 CHAIRMAN SMITH: The electronic filing of
5 quarterly reports.

6 MS. CASTAÑUELA: Okay. No, I'm not ready to
7 talk about details.

8 CHAIRMAN SMITH: Okay.

9 MS. CASTAÑUELA: What I can do is thank you
10 all for reaching out to us. Steve Fenoglio gave us Sharon
11 Ives' contact information. I know we got in touch with
12 Melodye of course. I'm not sure if there's been anybody
13 else. But we have been in touch with customers, trying to
14 gather the list of issues and figure out which ones we can
15 work through.

16 And I know that my staff is also working on a
17 manual to help people specifically to show them how to file
18 electronically. That's where we are right now. But I
19 appreciate all the support from this group, also from Mitch
20 Fuller with the VFW and Mr. Fenoglio.

21 CHAIRMAN SMITH: Excellent. Well, we are glad
22 to help with that. Whatever we can do to expedite that, let
23 us know, please.

24 MS. CASTAÑUELA: Thank you.

25 CHAIRMAN SMITH: Okay. All right. Any other

1 old business?

2 AGENDA ITEM 7

3 CHAIRMAN SMITH: Okay. All right. Any new
4 business? And I'm going to list the -- I'm going to wait
5 until you give a possibly --

6 MS. CASTAÑUELA: So the BAC nomination period
7 ended to fill the vacancy on March 31st. We have five
8 nominees and I hope that I will have a couple of packets to
9 give you those forms before this meeting is over. Mary just
10 went out to go finish copying and putting those together.
11 And then you all can do what your process is.

12 Tyler suggested earlier to me that it was a
13 subcommittee or something? I don't -- you know, this is my
14 first one, so.

15 CHAIRMAN SMITH: Right.

16 MR. VANCE: With the last -- the last person
17 who was appointed, Corey, I believe, I think Kim and Veronica
18 were assigned to call and do interviews and report back.
19 Doesn't mean you have to do it that way again, but it seemed
20 like a productive way to handle it.

21 CHAIRMAN SMITH: Yes. And we -- I think last
22 time, the way we did it, they made the phone calls, visited
23 with them, and then made the recommendations who all was
24 valid or actually checked the boxes for that spot. If they
25 weren't in -- let's say they were a commercial lessor but it

1 was for a charity lessor, they would report that they didn't
2 fit that box.

3 MS. CASTAÑUELA: Tyler, could you talk a
4 little bit about this particular vacancy?

5 MR. VANCE: Sure. Yeah.

6 So maybe kind of just realized this, but the -
7 - the Enabling Act and the rules, neither of them require
8 that the person who represents each slot actually be a
9 licensee of that slot. They just need to represent that
10 person. So we need somebody to represent each category of
11 licensee, so we need somebody to represent organizations, we
12 need somebody to represent commercial lessors, somebody to
13 represent distributors, manufacturers and charity lessors.
14 But they just need to represent that person and they don't
15 need to actually -- we don't -- this person doesn't have to
16 be an organization lessor, but they need to represent that
17 person. Or somebody who is a charity lessor is going to be -
18 -

19 CHAIRMAN SMITH: Right.

20 MR. VANCE: -- theoretically more
21 representative of that category than somebody else, but it's
22 not a requirement in the law or rules that they actually hold
23 that license.

24 CHAIRMAN SMITH: Okay.

25 MR. VANCE: So, I know that the applications

1 we have, some of them are indeed charity lessors, some of
2 them aren't, but they're people with very strong ties to
3 charity lessors.

4 So the question of to what extent a non-
5 licensee in that category can adequately represent that
6 category is really kind of up to you guys, and then to the
7 Commissioners. So, you're going to have to make a
8 recommendation to the Commissioners, maybe recommend somebody
9 who is not a charity lessor, but you feel can adequately
10 represent charity lessors, and maybe the Commissioners feel
11 differently and they don't approve that person.

12 So, it's -- unfortunately it's kind of a vague
13 area, but again, there are people in this pool who are de
14 facto charity lessors who unquestionably represent that
15 category. Then there's some other people who maybe a little
16 bit, their ties aren't quite as strong, but they still have
17 strong ties nonetheless. But again, that's going to be your
18 call.

19 CHAIRMAN SMITH: Gotcha. Okay. That explains
20 a lot. And that's actually good news, that makes it easier
21 to fill the void.

22 MR. BOURGOYNE: Trace, are any of those five
23 present and would like to say something?

24 CHAIRMAN SMITH: That's -- I'm actually going
25 to get to that. Good job, Emile.

1 We do have one person that I know of that
2 submitted the application and I have not seen the
3 applications yet, so the only way I know this is they said
4 they were sending in their application. Michael, would you
5 like to come up and address, introduce yourself and tell us a
6 little bit about yourself, sir?

7 MR. ANASTASIO: I'm Mike Anastasio.

8 CHAIRMAN SMITH: Talk -- if you could, talk
9 into the microphone.

10 MR. ANASTASIO: Will do.

11 I've been associated with VFW Post 8577 for
12 well over 15 years. The parts that are bingo operations, I
13 never did floor sales or anything like that, but I've been
14 the chairman of that operation on a lot of occasions, and for
15 the last four years I've been the quartermaster, so every
16 penny that comes in and out of that post I'm the guy who
17 handles that.

18 I supervise the bookkeeper, I supervise the
19 chairman, I advise the commander who's our director. Until
20 April of 2020, we were a lessor. Something happened during
21 the coronavirus shutdown that our license lapsed. I've got
22 the packet on my desk to --

23 CHAIRMAN SMITH: When you say lessor, you mean
24 charity lessor?

25 MR. ANASTASIO: Charity lessor, right.

1 CHAIRMAN SMITH: Okay.

2 MR. ANASTASIO: We had been doing bingo for
3 other charities.

4 CHAIRMAN SMITH: Entities.

5 MR. ANASTASIO: The local New Exchange Club,
6 Boys and Girls clubs, there was one other organization, I
7 can't remember it now. But now, we're attempting to help
8 other VFWs stand up bingo operations, so we need that license
9 back so that we can run their bingo operations in our place
10 until they can build enough money so that they can outfit
11 their bingo hall, they can have enough money to pay for
12 products, have enough money to pay staff, because volunteer
13 staff just doesn't work.

14 Prior to this, I was a research scientist for
15 Bechtel Memorial Institute, the largest not-for-profit
16 scientific and research institute in the world. Prior to
17 that, I spent 26 years in the Army, culminating with
18 retirement as a Sergeant Major pretty much right of Iraq, and
19 prior to that, I was a little kid in college.

20 I mean, that's pretty much what I've got
21 unless you have questions.

22 CHAIRMAN SMITH: Will, do you have a question?

23 MR. MARTIN: Yeah. Where are you located in?

24 MR. ANASTASIO: Coppers Cove, Texas. Eighteen
25 miles west of Fort Hood, Texas. Halfway between San Antonio

1 and Dallas.

2 CHAIRMAN SMITH: One of the biggest challenges
3 that we see with new members so far is making it to the
4 meetings. Looks like you won't have a problem with that.

5 MR. ANASTASIO: Oh yeah, that's a lot of fun.

6 CHAIRMAN SMITH: Good deal.

7 MR. ANASTASIO: Last 30 minutes waiting on the
8 20 miles an hour.

9 MR. BOURGOYNE: Welcome to our world.

10 CHAIRMAN SMITH: Welcome to our world. That's
11 right, Emile. That's right. All right. Does anybody else
12 have any questions? No? Michael, thank you for addressing
13 us. We do appreciate you being here.

14 MR. ANASTASIO: Thanks.

15 CHAIRMAN SMITH: Are there any other
16 applicants that would like to speak on their behalf? No?
17 No? All good? Okay. All right.

18 All right. Any other new business?

19 MS. GREEN: Well, this is Melodye. After Will
20 brought up about -- or Tommy did, the cost of goods going up
21 like crazy, I don't know if they know this or not, but my
22 paper's gone up 24 percent the last four years; 24. And the
23 pull-tabs, Tommy, how much they going up?

24 MR. DUNCAN: 18 to 20 percent.

25 MS. GREEN: So, we used to spend \$100 to make

1 30, now we're spending 120 to make 30. So that's -- we are
2 selling more. We had a weekend where we did \$13,000. To
3 make 13,000, I sold \$41,000 in pull-tabs. That's \$1 each, so
4 it's -- it's a lot. But I just didn't know if you were aware
5 of that, because you probably haven't bought pull-tabs in a
6 while.

7 MR. VANCE: Everything else is getting worse.

8 MS. GREEN: A little sticker shock.

9 MR. VANCE: Expensive to buy those things.

10 MS. GREEN: Yeah.

11 CHAIRMAN SMITH: Yeah, speaking of that, we've
12 been advised that our pricing will go up anywhere from 15 to
13 25 percent as well across the board. It's definitely
14 concerning, especially with the price of gas going up. I
15 think it's going to affect the customer base a lot more than
16 we realize right now. It may not here in the short term when
17 taxes are being filed and people are still getting
18 unemployment, but I can probably guess in the coming months,
19 later summer, third quarter if you will, that that will have
20 quite a detriment on the industry.

21 There's a lot of halls that are, in my
22 opinion, tab heavy if you will; they make a lot of their
23 money from tabs. And if the cost of those is going up and
24 the profit margins are going down, they're not going to have
25 a choice but to sell more tabs. And if you've ever worked in

1 a bingo hall, you know you can only sell so much.

2 So, I would hope we would start thinking
3 forward a little bit and a little preparatory thinking of
4 what other things we can do to maximize the dollar to the
5 charity's return besides pull-tabs. Whether it be a new
6 game, whether it be a new tab, or whether it be a -- a -- and
7 Tommy, you might can help us with this.

8 I -- just I don't -- we don't sell a lot of
9 tabs in our hall per se. Is the percentage of profit on the
10 tabs flexible? Is it set or is there an average?

11 MR. DUNCAN: This is Tommy Duncan. Yeah,
12 you're maxed at 35 percent profit, and we're maxing
13 everything out at 30 to 35 that's made. There's some 28
14 percenters out there, but my question would be to maybe
15 Tyler, I mean, is there anything within the rules that allows
16 us to do something to increase revenue, whether it's raise a
17 bingo game and stay within the confines of the 2500 or do
18 something with a pull-tab that doesn't have to be
19 legislatively done?

20 MR. VANCE: Yeah, I think -- I think the real
21 economic problem you guys are running into is the prize
22 level. The normal business solution would be to just raise
23 your prices to meet future costs.

24 MR. DUNCAN: Certainly.

25 MR. VANCE: But you guys have a ceiling on

1 prizes and stuff, there's just nothing you can do to about
2 it.

3 MR. DUNCAN: It's got to be legislative.

4 MR. VANCE: Correct.

5 MR. DUNCAN: See, that's --

6 CHAIRMAN SMITH: Is the percentage that's set
7 -- you said there's a floor of 35 percent profit. Is that
8 administrative rules or is that legislative?

9 MR. DUNCAN: That's probably legislatively
10 done in the Bingo Enabling Act, but --

11 MR. VANCE: I'm not aware of any kind of
12 restriction on that. I think that's --

13 MR. BRESNEN: There's a 65 percent minimum --

14 MR. DUNCAN: Steve Bresnen.

15 MR. BRESNEN: -- prize payout on --

16 MR. DUNCAN: Right.

17 MR. BRESNEN: -- pull-tabs, and I believe
18 that's in the statute.

19 CHAIRMAN SMITH: I think it is.

20 MR. DUNCAN: I believe he's right and --

21 MR. BRESNEN: If I'm not mistaken.

22 MR. DUNCAN: -- the problem you'll run into,
23 let's say you -- we decided here today we wanted to go 50/50
24 or you know, max payout 60 percent and give us 40 percent
25 profit. What that does is all that does is increase the

1 counts on the tabs to achieve that with more non-winners, so
2 really, you're going to stifle yourselves so to speak. The
3 more non-winners you put in there, the more you push people
4 away.

5 So we're really kind of two-blocked with that
6 65/35.

7 CHAIRMAN SMITH: Double-edge sword.

8 MR. DUNCAN: It's a double-edge sword what he
9 said is true. I mean hate to keep saying inflation, but we
10 still are -- we're still playing on 1982 money, but we can't
11 get the support to do anything about that.

12 CHAIRMAN SMITH: That may be changing.

13 MR. DUNCAN: Legislative.

14 CHAIRMAN SMITH: That may be changing. We
15 hope that it is. So just theoretically, Tommy, if we did get
16 that changed on the pull-tab floor and we changed it to where
17 we set the profit margin in a certain percentage like it is
18 now, but we lowered it, and it was that way for the whole
19 state, it was equal for the whole state, everybody was on a
20 level playing field, would that possibly help?

21 MR. DUNCAN: Well, I think where we're going
22 to have to go is, the pull-tabs are there, they're a \$1
23 apiece, they're \$2 apiece, they're \$5 apiece. We're stuck on
24 those whole numbers, okay? Now bingo, nobody -- there's a
25 whole lot more people to make -- that don't make money on

1 bingo itself at the gate so to speak. Pull-tabs pretty much
2 sell themselves.

3 But if you're saying you might have some
4 support to raise the prize board, that allows the bingo halls
5 to charge more money. If that's the key to this thing, we've
6 got to be able to -- if we give away more money, we can raise
7 prices at the gate, because a healthy gate is a healthy bingo
8 hall.

9 CHAIRMAN SMITH: I love to hear you say that,
10 Tommy.

11 MR. DUNCAN: But I mean that's just the way it
12 is. We've created paper now for the gate just because the
13 gate needed it, and some halls are doing it, different styles
14 of paper.

15 MR. HARRIS: Mr. Chairman, this is Corey
16 Harris.

17 CHAIRMAN SMITH: Corey.

18 MR. HARRIS: This is a general question since
19 we're talking about it, as we get a broader perspective of
20 the state of things, you had mentioned at the beginning of
21 this meeting that the rural halls were having issues because
22 some of them haven't returned from COVID.

23 CHAIRMAN SMITH: Correct.

24 MR. HARRIS: Now, just from my microcosm in
25 the DFW metroplex, our bingo numbers are great. They're very

1 high and they have been for over two years now.

2 CHAIRMAN SMITH: Your attendance numbers or
3 your --

4 MR. HARRIS: Well, that's my question, is that
5 are you seeing volume in bingo fall as in these players are
6 just going somewhere else, they're going to the bigger halls,
7 or are they just not playing at all? So are we just dealing
8 with an inflation issue moving forward that we're going to
9 have to deal with or are we looking at a fall in volume,
10 coupled with an inflation issue coming in front of us? So
11 are we seeing two things or --

12 CHAIRMAN SMITH: Okay.

13 MR. DUNCAN: Well, we're dealing with both,
14 because the attendance is down, the attendance we have has a
15 higher spend per head now, double --

16 UNIDENTIFIED VOICE: Sure.

17 UNIDENTIFIED VOICE: Yeah.

18 MR. DUNCAN: -- tripled in some places, but
19 eventually that money's going to run out and we're going to
20 need those people back. But, to fight against the game
21 rooms, poker rooms, all the other stuff that's going on
22 inside of the bingo hall, we can't raise prices with the
23 5,000 we're at right now. So, unless we figure out a way to
24 get a bigger game in that 2500 where you can utilize your
25 temps, do some sort of progressive within those limits, I

1 mean, that's what we need -- I think the pull-tabs are good,
2 they're going to -- like I said, they take care of
3 themselves. It's the gate is where we need our biggest help.
4 In my opinion for the bingo industry.

5 Because the people that are selling a lot of
6 tabs are going to continue to do so, but they're going to
7 continue to struggle at the gate.

8 CHAIRMAN SMITH: Right.

9 MR. DUNCAN: They're just robbing Peter to pay
10 Paul. We need Peter on both sides of the fence.

11 CHAIRMAN SMITH: So --

12 MS. GREEN: Winstar opened two weeks ago or
13 one week ago, and they said it was packed. How many
14 computers does Winstar have?

15 MR. DUNCAN: Well, they --

16 MS. GREEN: A thousand?

17 MR. DUNCAN: No. They didn't have that many,
18 they had 300-and-some back in the day, so they're -- it's not
19 huge.

20 MS. GREEN: Well, they ran completely out of
21 everything they had. They said they were just packed.

22 MR. DUNCAN: And they said they weren't going
23 to do bingo again, but they did. They fired it back up.

24 MS. GREEN: They did. That was the first one,
25 they had just opened. We felt it. We felt it.

1 CHAIRMAN SMITH: So they're playing bingo
2 again at Winstar?

3 MS. GREEN: Uh-huh.

4 CHAIRMAN SMITH: Wow. I need to check -- I
5 know --

6 MS. URIEGAS: This is Veronica.

7 CHAIRMAN SMITH: Yes, Veronica?

8 MS. URIEGAS: So what would it take to raise
9 the prize cap?

10 CHAIRMAN SMITH: The prize caps that has to be
11 done legislatively and there are -- I'm sure there's several
12 groups in the bingo industry that are currently working
13 towards getting that raised. I'm sure if you reached out to
14 me or Will or some of the other groups that you could support
15 -- support that legislatively.

16 MS. URIEGAS: Well, that's great. I'll reach
17 out to you after the meeting this afternoon sometime and
18 discuss that on the side. Thank you.

19 CHAIRMAN SMITH: Yes, ma'am. Thank you. Love
20 to hear support for that.

21 I forgot what I was going to say. Will?

22 MR. MARTIN: Yeah, I -- Will Martin. I'd like
23 to get everybody's opinion on where they think the cap ought
24 to be set. I've heard everything from 3500 to 5000 and I
25 think, just my opinion, you can't get too high.

1 CHAIRMAN SMITH: Right. Tyler, if I may, sir?
2 Does -- and I want to be careful how we do this, I want to
3 make sure we don't step out of line. Because the prize cap
4 is a legislative issue, is the BAC able to recommend or have
5 a thought of --

6 MR. VANCE: I don't think so, because it's not
7 within the Commission's authority to do anything about it.
8 We're not actually allowed to state any opinions on it. That
9 would be the equivalent of lobbying for or against it.

10 CHAIRMAN SMITH: Okay.

11 MR. VANCE: And to the extent that you guys
12 are an arm of the Commission, then yeah, you would be using
13 State resources sitting in this room to discuss a thing that
14 none of us here really are allowed to do. But privately
15 behind the scenes, you guys can meet and talk all you want
16 about it and coordinate that, but there's nothing that the
17 Commission can do about it, so it's really --

18 CHAIRMAN SMITH: Okay. Yeah. I hear what
19 you're saying, Will, and I'd be glad to visit with you after
20 this and talk about that. I just want to be very careful and
21 make sure we don't step out of the confines of what the --

22 MR. MARTIN: I understand. Give me a call
23 later.

24 CHAIRMAN SMITH: I will be glad to visit with
25 you, sir. Steve Bresnen?

1 MR. BRESNEN: Tyler, is a member of the public
2 prohibited from providing information to the BAC?

3 MR. VANCE: No. So the thing is, is the BAC -
4 -

5 CHAIRMAN SMITH: Can't promote or --

6 MR. VANCE: -- as -- well, but as a -- as a --
7 you're an advisory committee, so you don't actually have the
8 authority to take government action. So you're not subject
9 to the Open Meetings Act so your deliberations don't legally
10 need to happen in public pursuant to an agenda. We do that
11 to the maximum extent possible, but you're allowed to talk to
12 Steve at any time you want, he's allowed to provide input via
13 emails if --

14 CHAIRMAN SMITH: So if we needed a legislative
15 update, that's all good, right?

16 MR. VANCE: Absolutely.

17 CHAIRMAN SMITH: Okay. That's -- I want to
18 get to that. Is that what you're wanting, Steve?

19 MR. BRESNEN: Yeah. Okay. I don't want to
20 stretch the rules here, but I can tell people what I'm going
21 to do.

22 CHAIRMAN SMITH: Sure. Okay. All right. Is
23 there any other new business?

24 MR. DUNCAN: Well, I'd like to just expound on
25 that, I don't know what your plans are, I know everybody's

1 got a fill in, but we're going to hit those three words, that
2 expansion of gambling. Is there a backup plan to raise -- to
3 go above the 750 in case we have to stay within the 2500?
4 Because that's another way to charge more money. And it's
5 another way to utilize your temps. If you stay -- if we're
6 allowed to play a \$1000 bingo game instead of a 750 game,
7 it's a little more attractive.

8 CHAIRMAN SMITH: Yeah, and I think that's
9 still going to be legislative.

10 MS. GREEN: Legislative.

11 CHAIRMAN SMITH: Right, Tommy?

12 MR. DUNCAN: No, it will be legislative, but
13 it couldn't -- it's not going to be considered an expansion
14 of gambling, because we're still within our \$2500 constraint.
15 You see what I'm saying?

16 CHAIRMAN SMITH: Yes, I do. And --

17 MR. DUNCAN: Do you think they'll consider
18 that?

19 CHAIRMAN SMITH: -- the answer to that
20 question is -- do I think they would consider it?

21 MR. DUNCAN: An expansion of gambling.

22 CHAIRMAN SMITH: I'm really not qualified to
23 give that answer. Because I really don't want to speak for
24 other people --

25 MR. DUNCAN: Well, I understand.

1 CHAIRMAN SMITH: -- without having talked to
2 them, but I -- you're on the right track. You're definitely
3 on the right track and I support you in that. Okay? Just
4 know that.

5 So is there any other new business?

6 MR. BRESNEN: Trace, can I just fill in the
7 blank here?

8 CHAIRMAN SMITH: Yeah. It's -- yeah.

9 MR. BRESNEN: I mean, this is about what you
10 were talking about.

11 CHAIRMAN SMITH: Oh, yes, sir. Yes, sir.

12 MR. BRESNEN: Part of the rule --

13 MR. DUNCAN: Tyler, I didn't even look up the
14 number. Did you write it down?

15 MR. VANCE: Yes, it's 402.300 on pull-tabs has
16 a restriction of 65 percent payout.

17 MR. DUNCAN: Right, I knew it --

18 MR. BRESNEN: So that's an administrative
19 rule. If there was a reason to change it, I assume that they
20 could recommend changing it. I'm not in a position to know
21 whether it would be a good thing or not a good thing to
22 advise you in that regard.

23 CHAIRMAN SMITH: Tommy, do you want to do some
24 research on that?

25 MR. DUNCAN: I'll do the research, but I've

1 been researching it and I'm hearing with the manufacturers
2 and different places around the country and what we're
3 worried about is alienating the pull-tab customer. That's
4 why I think the gate is where we've got to hit, because as I
5 said, a healthy gate's a healthy hall, so.

6 CHAIRMAN SMITH: Emile, do you concur with
7 that?

8 MR. BOURGOYNE: Absolutely.

9 CHAIRMAN SMITH: Okay. Okay. All right.
10 Well, I'm definitely not an expert in pull-tabs and I never
11 pretend to be, so I will rely on y'all's expertise.

12 MR. BOURGOYNE: Without winners we lose
13 players.

14 CHAIRMAN SMITH: I agree with that.

15 MS. GREEN: Well, we've taken years training
16 our customers. We've trained them for this and this, and we
17 pull this horse race out, they know what it's going to be and
18 I -- believe me, they can count. They know if we -- if you
19 throw something else in there. But like you said, at the
20 front is when you can razzle and dazzle them.

21 MR. DUNCAN: Sure.

22 MS. GREEN: When we change it up.

23 CHAIRMAN SMITH: All right. Okay. Any other
24 new business? Steve Bresnen?

25 MR. BRESNEN: Yes, sir.

1 CHAIRMAN SMITH: Did you want to give a
2 legislative update or anything?

3 MR. BRESNEN: Yeah.

4 CHAIRMAN SMITH: Are you good or --

5 MR. BRESNEN: Just very quickly. I represent
6 the Bingo Interest Group, Steve Bresnen; B-r-e-s-n-e-n, for
7 the court reporter. We're -- excuse me -- we're having
8 drafted through Representative Thompson's office the same
9 bill, House Bill 2204 I believe it was, from last session,
10 with the same increase to \$3500 for the regular bingo prize
11 payout limit. There has been some discussion in our group
12 about increasing that number, so it's entirely possible that
13 -- we would advocate a higher number when that bill -- before
14 the bill gets filed.

15 Most of that bill is clean-up language that we
16 worked with the Commission on that is things that are either
17 out of date, statutory references that no longer exist, or
18 that's language that's ambiguous and to their credit, it's
19 been administered by the Commission consistent with the
20 legislature's stated intent sponsored and particular stated
21 intent, but may not be the most clear discussion of in the
22 statute of what the intent was.

23 So most of that would be the same and it's our
24 full intention to pursue the passage of that bill. We have
25 two or three other items that are under discussion which I'm

1 not -- I probably won't discuss at this time because we're
2 not far enough down the road to have reached the conclusions
3 on that.

4 I do want to point out one other thing to you
5 since Mr. Fenoglio's not here today. The Fort Worth Court of
6 Appeals and then -- well, the Fort Worth Court of Appeals the
7 other day held that the statutory "fuzzy animal" exemption
8 that underlines the use of eight-liners is unconstitutional,
9 the parties in that case have not yet decided whether to
10 appeal that case to the Texas Supreme Court, but that's going
11 to make a substantial difference in the marketplace out there
12 depending on how that case finally turns out.

13 And I would think -- I see Bob's here and
14 Tyler, do y'all know when the last day that they can appeal
15 that is? Are you up to speed on that?

16 MR. BIARD: This is Bob. I read the opinion,
17 I don't know the deadlines for filing.

18 MR. BRESNEN: They're fairly -- they're
19 usually fairly tight on that, so we should know here in
20 another month or so whether they've -- they're going to
21 appeal that to the Texas Supreme Court or not.

22 Did we talk at your last meeting about the --
23 not the Kickapoo, but it was the Tiguas and the Alabama
24 Coushatta U.S. Supreme Court?

25 CHAIRMAN SMITH: I don't believe so.

1 MR. BRESNEN: May I?

2 CHAIRMAN SMITH: Yes, absolutely, sir.

3 MR. BRESNEN: Because it really folds into the
4 legislative, I think. So the U.S. Supreme Court heard oral
5 arguments in a case involving the El Paso Indian Tribe
6 colloquially known as the Tiguas and the Alabama Coushatta
7 Tribe from over in East Texas. They are arguing that under
8 the federal law that recognize those two tribes, that they
9 should be allowed to conduct bingo electronically in what is
10 referred to again colloquially, as 2.9 Class Gaming.

11 It was significant in and of itself that the
12 Supreme Court took the case to hear. Those of us who
13 listened to the oral arguments would have bet that there are
14 five votes in favor of the Tribes, but you can't always rely
15 on the questions that are asked and the tenor of the
16 argument.

17 Just as a humorous aside, I believe it was
18 Justice Alito that asked, are we talking about bingo? And
19 one of the -- the proponent for the Tribe said, my mother
20 asks me this question all the time. A very odd sequence to
21 hear in a U.S. Supreme Court oral argument.

22 But the bottom line is probably in June or
23 early July, there's going to be an answer to whether casino
24 gaming is going to be authorized in El Paso and in Livingston
25 over in East Texas, about an hour and a half, two hours north

1 of Houston and about an hour and a half, two hours, south of
2 you, right, Trace?

3 CHAIRMAN SMITH: About two hours, yeah.

4 MR. BRESNEN: We predict that's going to have
5 some meaningful impact on the discussion of expanded gambling
6 within the legislature. So, predicting what that is and
7 whether that says to the world well, we ought to just let
8 everybody participate or whether it says to the world that's
9 about all we want, we don't know yet. But keep in mind that
10 that is coming.

11 A lot of discussion about expanded gambling
12 out there, whether that will occur or not. Some folks are
13 advocating sports betting, either by mobile sports betting,
14 like by the use of your phone, or facilities-based sports
15 betting, like having something at the athletic stadiums like
16 the Cowboys stadium, AT&T stadium, or the Spurs games or a
17 hybrid that some states have, which is a facilities-based and
18 a mobile sports betting.

19 So going forward legislatively, there's a --
20 it's going to be an interesting year in '23 to see whether
21 the market and environment you have to conduct in is going to
22 change.

23 CHAIRMAN SMITH: Steve, thank you for the
24 update.

25 MR. BRESNEN: Yes, sir.

1 CHAIRMAN SMITH: We greatly appreciate that.
2 That's definitely knowledge we all need to be aware of and
3 working on through our various groups outside of the Bingo
4 Advisory Committee, so stay on your toes, it's going to be a
5 fun one it looks like.

6 All right. Is there any other new business?
7 Tom Stewart, did you want to say anything?

8 MR. STEWART: Yeah, I -- this is Tom Stewart
9 representing Texas Charity Advocates. I would just say me
10 too or us too, in terms of the legislative issues and the
11 legal issues that we're paying attention to and headed
12 towards supporting. I would think that probably within the
13 next month or so, we'd also be reaching out to the bigger
14 bingo community to pull people together to throw the ideas
15 out there and get a sense of where people are.

16 The other thing that I would really like to
17 update folks on is the digital advertising that we've been
18 doing. We started January 1st -- January 3rd. We now have,
19 thanks to the support of our distributors and our
20 manufacturers, we got commitments of about \$100,000 through
21 the end of the year. We're obviously about a quarter of the
22 way, 30 percent of the way, through; the results have been
23 extremely strong. Folks are being fed through their phone or
24 their iPads or some cases their laptops, they're being fed
25 digital ads that emphasize the message "Let's Go Bingo."

1 It takes them to -- if they click, it takes
2 them to our letsgobingo.org website, put in their zip code,
3 they can find the nearest hall to them. We have a click rate
4 of about three times the national average, it's .18;
5 typically it's in the .05 range, so we've got a little over
6 three times the national average in terms of the click-thru
7 rate, people actually hitting on the ad, going to the
8 website. We're able to track in some cases the number of
9 visitors into halls.

10 If -- I think this is right, I was looking at
11 this last night. I think we've tracked almost 7900 actual
12 hall visits. If you put a value on that, and I kind of
13 roughly do at about 50 bucks per visit, that's about \$440,000
14 in gross revenue. We don't know that that's necessarily new,
15 but we at least can put a value on it relative to what we're
16 spending.

17 So it's working, it's working really well.
18 We've got the commitments through the end of the year from
19 the folks, we hope to be adding others to contribute that
20 over the course of the year, as we are able to show positive
21 results, and then hopefully, that sets us up to have -- begin
22 to have a conversation of how we scale that up in a bigger
23 way.

24 Yes, ma'am?

25 MS. GREEN: How do you get on the site?

1 MR. DUNCAN: I Heart Radio.

2 MS. GREEN: I Heart Radio?

3 MR. DUNCAN: Uh-huh.

4 MR. STEWART: Well, it -- yeah. Well, it --
5 we're doing it -- our vendor is I Heart Radio, but you may
6 see it because you're in or around the bingo hall.
7 Everything is sort of geograph -- it's geo targeted around
8 the bingo halls in the state of Texas, almost in all the
9 bingo halls. We cut out some areas obviously because they
10 don't play bingo there or there's just not mass enough that
11 and we could reallocate those ads for better use in areas
12 where bingo's a little bit stronger. But, it goes from
13 Texarkana out to West Texas, Midland-Odessa, Amarillo, all
14 the way down to the Houston area. So we're hitting all of
15 the state in terms of people being served the ads and the two
16 key ways -- I'm forgetting the second one, the geo targeting,
17 right? So if you're in that zip code where there is a bingo
18 hall, you have a shot in seeing that ad.

19 And then we played around with some things in
20 terms of like we did a test -- did a test around college
21 students, and we did a test around something else. We didn't
22 find much -- we didn't find any significant thing there, but
23 if you're on a gambling type ad or if you're just playing a
24 bingo game on your -- something that signals hey, these might
25 be somebody who would be interested in this, it serves. So

1 there's geo targeting and then there is some of the softer
2 things I would say, that profiles you as a potential bingo
3 player.

4 CHAIRMAN SMITH: Tom?

5 MR. DUNCAN: Yeah, Tommy Duncan. To your
6 point, Melodye. Let's say you're shopping online and you
7 shop for umbrellas or whatever. You could be online down the
8 road another day and you're going to get a little ad pop up
9 for umbrellas. I was a skeptic of this. I didn't want to
10 really get involved with it, but I am going to have to say
11 that it's made -- I've seen the difference, so it's working.

12 MR. BOURGOYNE: It's a little on the creepy
13 side, but it's working.

14 MS. GREEN: Yeah.

15 MR. DUNCAN: But we even have some halls --
16 now, the targeting the college students, they're not --
17 they're not going to jump on it, but we have seen young
18 people in the halls that we've asked how they got there; they
19 got there through the app, so --

20 MR. STEWART: Yeah.

21 MR. DUNCAN: -- you know, congrats.

22 MR. STEWART: Yeah, we're getting -- we're
23 getting the anecdotal evidence that people are seeing new
24 faces in their halls. We can't guarantee it.

25 MS. GREEN: I will say we had like 12 new

1 people in the hall, probably a lot of new ones.

2 MR. STEWART: We'll take credit.

3 MR. DUNCAN: Well, and they're all staying
4 close to home because the gas prices are so high.

5 MS. GREEN: Yeah.

6 CHAIRMAN SMITH: And I'll say this, Tom, if I
7 may. They were targeted -- they targeted our area in
8 Texarkana, and I think we had for the month of January, I
9 think we had eight new kids come in from that. We saw new
10 people in the hall.

11 MS. GREEN: Yeah.

12 CHAIRMAN SMITH: And it's -- it boils down to
13 numbers, Tommy, and it's -- this goes along with what you
14 were saying earlier. We've got to get the gate fixed. We
15 can get -- yeah, if we can get five new customers inline at
16 \$50 a spend per occasion and they come three times a month,
17 well that's going to add up, and it's crumbs right now, but
18 you get enough of those crumbs, you can make a case with, so.

19 MR. STEWART: Trace, I'll offer at the next
20 BAC meeting or another one down the line if people want a
21 more complete report, picture on that.

22 CHAIRMAN SMITH: I think that will be --

23 MR. DUNCAN: Yeah, bring your paperwork with
24 you next time.

25 CHAIRMAN SMITH: Yeah. Yeah, I think that

1 would be amazing. Yeah. If we can -- if everybody's in
2 agreement, I mean, we don't have to vote on it, but --

3 MR. STEWART: Great.

4 CHAIRMAN SMITH: -- if you want to give a
5 presentation of it on the next BAC meeting, we'll put you on
6 the agenda for that.

7 MR. STEWART: Okay.

8 CHAIRMAN SMITH: Will, do you have any updates
9 from your group, sir, that you can give right now?

10 MR. MARTIN: No, sir. Only thing I can tell
11 you is I've talked to about four or five senators, chief of
12 staff, and they tell me that the democrats and the
13 republicans are more divided now than they've ever been, so,
14 good luck on getting anything passed.

15 CHAIRMAN SMITH: I believe that. Okay. Any
16 other new business? Let's look at the -- LaDonna, did you
17 have those deals yet or will that be after the meeting?

18 MS. CASTAÑUELA: Oh, let me go check.

19 CHAIRMAN SMITH: I'm sorry, I didn't mean to
20 put you on the spot.

21 MS. CASTAÑUELA: That's okay.

22 CHAIRMAN SMITH: I just thought before we --

23 MS. CASTAÑUELA: No, no, no, I'm glad you
24 reminded me.

25 CHAIRMAN SMITH: We'll go ahead while she's

1 checking on the new deals, we'll go ahead and look at the
2 next meeting.

3 COMMISSIONER FIELDS: This is Cindy Fields. I
4 just wanted to let you guys know I've been on the call.

5 CHAIRMAN SMITH: Oh, Commissioner Fields.
6 Thank you for joining us. We thought you were in a prep
7 meeting for tomorrow. We didn't know if you were going to
8 join us or not.

9 COMMISSIONER FIELDS: No, I'm -- I'm here.

10 CHAIRMAN SMITH: Awesome. Well, thank you for
11 joining us. Did you have any questions for us or any input
12 at this time?

13 COMMISSIONER FIELDS: I do not. I do not.

14 CHAIRMAN SMITH: Well, we certainly do
15 appreciate you attending. It's really nice to be listened to
16 and paid attention to. We greatly do appreciate it. It's
17 definitely a different tone and it really sits well with the
18 whole industry that y'all take your time out of your day to
19 listen to us.

20 COMMISSIONER FIELDS: Well, good. I wish I
21 could see your faces, but next time.

22 CHAIRMAN SMITH: Absolutely. Absolutely. And
23 we'll be glad to do that.

24 AGENDA ITEM 8

25 CHAIRMAN SMITH: Do we know when the next

1 Commission meeting is? In June is it?

2 MR. DUNCAN: June 9th.

3 CHAIRMAN SMITH: June 9th.

4 MR. BOURGOYNE: What was the date?

5 MR. DUNCAN: The next Commission meeting is
6 June the 9th on a Thursday.

7 CHAIRMAN SMITH: June the 9th is the next
8 Commission meeting; is that correct?

9 MR. VANCE: That's correct.

10 CHAIRMAN SMITH: Let's see. June 9th. Is
11 everybody -- how's the 8th look for everyone? June the 8th?

12 MR. BOURGOYNE: That's good.

13 MR. MARTIN: That's good for me.

14 CHAIRMAN SMITH: Tyler, LaDonna, is that good
15 with you for the next BAC meeting, June the 8th?

16 MS. CASTAÑUELA: Yes.

17 CHAIRMAN SMITH: I mean, tentatively?

18 MS. CASTAÑUELA: Yes. Yes.

19 CHAIRMAN SMITH: Okay.

20 MS. CASTAÑUELA: I sent a note about just
21 logistics for the meeting, so I don't know if you all have
22 heard that the Lottery Commission is moving, but I have
23 figured out that we can continue to have BAC meetings in this
24 building until the lease runs out, which is the end of
25 August, so, I assume that will be a June meeting and then

1 August, so the next couple of meetings we'll still be here.

2 MR. DUNCAN: The whole TLC's moving over to
3 the new building?

4 MS. CASTAÑUELA: It's sort of --

5 UNIDENTIFIED VOICE: Yes.

6 MS. CASTAÑUELA: Most of it in April and --

7 MR. DUNCAN: The CBOD is though?

8 MS. CASTAÑUELA: Yes. The whole Lottery
9 Commission, over the summer. Yay.

10 MR. BOURGOYNE: Will, I won't be there. I've
11 got a NAGRA conference up in Maine.

12 CHAIRMAN SMITH: Okay.

13 MR. BOURGOYNE: But don't change it on my
14 account.

15 CHAIRMAN SMITH: Okay.

16 MS. CASTAÑUELA: Also Trace --

17 CHAIRMAN SMITH: Yes, ma'am.

18 MS. CASTAÑUELA: -- we're having technical
19 difficulties. I think I'm going to have to wait and get that
20 package to you tomorrow.

21 CHAIRMAN SMITH: That's not a problem. No
22 worries. I'll be here for the meeting tomorrow to give the
23 BAC report to the Commissioners. All right.

24 So next meeting is set for -- next Bingo
25 Advisory Committee meeting is set for June the 8th at 10:00

1 a.m. All right.

2 AGENDA ITEM 9

3 CHAIRMAN SMITH: If nothing else, we will
4 adjourn this meeting and get ready for lunch. Thank y'all
5 very much.

6 (Meeting adjourned at 10:59 a.m.)

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1 C E R T I F I C A T E

2 STATE OF TEXAS)

3)

4 COUNTY OF HARRIS)

5 I, Kimberly C. McCright, Certified Vendor and
6 Notary in and for the State of Texas, do hereby certify that
7 the above-mentioned matter occurred as hereinbefore set out.

8 I FURTHER CERTIFY THAT the proceedings of such were
9 reported by me or under my supervision, later reduced to
10 typewritten form under my supervision and control and that
11 the foregoing pages are a full, true and correct
12 transcription of the original notes.

13 IN WITNESS WHEREOF, I have hereunto set my hand and
14 seal this 16th day of April, 2022.

15 /s/ Kimberly C. McCright
16 Kimberly C. McCright
17 Certified Vendor and Notary Public

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