



INTEROFFICE MEMO

Gary Grief, Executive Director

LaDonna Castañuela, Charitable Bingo Operations Director

To: Robert G. Rivera, Chairman
Cindy Fields, Commissioner
Mark A. Franz, Commissioner
Erik C. Saenz, Commissioner
Jamey Steen, Commissioner

From: Kelly Stuckey, Controller

KS

Date: November 28, 2022

Re: Lottery sales and revenue, game performance, new game opportunities, advertising, promotional activities, market research, trends, and game contracts, agreements, and procedures

The attached detailed weekly sales summary for the week ending November 19, 2022 is for your information. Summary sales performance memos and the detailed weekly sales summary for the week ending December 2, 2022 will be provided to you at the December 12, 2022 Commission meeting.

Please feel free to contact me at 512-344-5426 if you need additional information or have any questions.



Texas Lottery Commission
Calculation of Revenue from Sales and Net Revenue to State
with Year over Year Analysis
Week ending November 20, 2021 and November 19, 2022

"Sales Contribution"

| | 11/20/2021 | | 11/19/2022 | |
|--|-----------------------|--------|-----------------------|--------|
| Sales | \$ 1,757,295,767 | | \$ 1,928,266,676 | |
| Less: <u>Prize Expense</u> | (1,190,336,162) | | (1,286,877,717) | |
| = Sales Contribution | <u>566,959,605</u> | 32.26% | <u>641,388,958</u> | 33.26% |
| Less: Retailer Commission (5%) | (88,023,564) | | (96,513,033) | |
| Less: Administration (IGT @ 2.0773% - FY2022; @ 2.0331 - FY2023) | (36,504,305) | | (39,203,590) | |
| Statutory Administration Appropriation | (86,506,399) | | (95,775,078) | |
| = Estimated Net Revenue to the State (FSF) | <u>\$ 355,925,337</u> | 20.25% | <u>\$ 409,897,258</u> | 21.26% |
| Prize Expense as a % of sales | 67.7% | | 66.7% | |

Total may not sum due to rounding



WEEKLY SALES SUMMARY

Unaudited

Week Ending: 11/19/2022

Texas Lottery Commission
Fiscal Year to Date Sales Comparison
Unaudited

Through the Week Ending: 11/19/2022 (12 weeks)

| Sales by Game | FY 2021* | FY 2022** | FY 2023 | \$ Change | | % Change | |
|---------------------|-------------------------|-------------------------|-------------------------|-----------------------|--------------------------|-----------------------|--------------------------|
| | | | | FY 2023 to FY 2021 | FY 2023 to FY 2022 to | FY 2023 to FY 2021 | FY 2023 to FY 2022 to |
| Scratch Tickets | \$ 1,336,897,749 | \$ 1,424,569,569 | \$ 1,431,148,826 | \$ 94,251,077 | \$ 6,579,257 | 7.0% | 0.5% |
| Lotto Texas | 39,314,026 | 29,047,837 | 28,671,325 | -10,642,701 | -376,512 | -27.1% | -1.3% |
| Lotto Extra | 11,050,430 | 9,041,238 | 9,571,846 | -1,478,584 | 530,608 | -13.4% | 5.9% |
| Pick 3 | 61,224,218 | 60,667,781 | 57,112,932 | -4,111,286 | -3,554,849 | -6.7% | -5.9% |
| Pick 3 Fireball | 5,142,299 | 5,532,769 | 5,623,416 | 481,117 | 90,647 | 9.4% | 1.6% |
| Cash Five | 11,095,039 | 11,084,406 | 10,971,426 | -123,613 | -112,980 | -1.1% | -1.0% |
| Texas Two Step | 14,490,261 | 14,237,722 | 14,292,559 | -197,702 | 54,837 | -1.4% | 0.4% |
| Mega Millions | 39,352,816 | 47,436,136 | 62,552,814 | 23,199,998 | 15,116,678 | 59.0% | 31.9% |
| Megaplier | 7,162,109 | 8,668,792 | 11,835,496 | 4,673,387 | 3,166,704 | 65.3% | 36.5% |
| MM Just the Jackpot | 164,787 | 184,590 | 252,540 | 87,753 | 67,950 | 53.3% | 36.8% |
| Daily 4 | 26,521,905 | 26,088,980 | 26,171,898 | -350,007 | 82,919 | -1.3% | 0.3% |
| Daily 4 Fireball | 4,114,073 | 4,803,529 | 5,045,429 | 931,357 | 241,900 | 22.6% | 5.0% |
| Powerball | 40,279,297 | 90,540,651 | 215,888,377 | 175,609,080 | 125,347,726 | 436.0% | 138.4% |
| Power Play | 7,363,335 | 15,866,932 | 37,976,707 | 30,613,372 | 22,109,775 | 415.8% | 139.3% |
| All or Nothing | 8,825,854 | 9,524,836 | 11,151,085 | 2,325,231 | 1,626,249 | 26.3% | 17.1% |
| Total | \$ 1,612,998,197 | \$ 1,757,295,767 | \$ 1,928,266,676 | \$ 315,268,479 | \$ 170,970,909 | 19.5% | 9.7% |

* 2 extra days

**1 extra day

Texas Lottery Commission
Fiscal Year to Date Cumulative Average Sales Comparison
Unaudited

Through the Week Ending 11/19/2022

| Sales by Game | FY 2021 | | FY 2022 | | FY 2023 |
|---------------------|-----------|-------------------|-----------|-------------------|----------------------|
| Scratch Tickets | \$ | 16,303,631 | \$ | 17,587,279 | \$ 17,889,360 |
| Lotto Texas | | 479,439 | | 358,615 | 358,392 |
| Lotto Extra | | 134,761 | | 111,620 | 119,648 |
| Pick 3 | | 746,637 | | 748,985 | 713,912 |
| Pick 3 Fireball | | 62,711 | | 68,306 | 70,293 |
| Cash Five | | 135,305 | | 136,845 | 137,143 |
| Texas Two Step | | 176,711 | | 175,774 | 178,657 |
| Mega Millions | | 479,912 | | 585,631 | 781,910 |
| Megaplier | | 87,343 | | 107,022 | 147,944 |
| MM Just the Jackpot | | 2,010 | | 2,279 | 3,157 |
| Daily 4 | | 323,438 | | 322,086 | 327,149 |
| Daily 4 Fireball | | 50,172 | | 59,303 | 63,068 |
| Powerball | | 491,211 | | 1,117,786 | 2,698,605 |
| Power Play | | 89,797 | | 195,888 | 474,709 |
| All or Nothing | | 107,632 | | 117,591 | 139,389 |
| Total | \$ | 19,670,710 | \$ | 21,695,009 | \$ 24,103,333 |

11/21/2020
82 days

11/20/2021
81 days

11/19/2022
80 days

Texas Lottery Commission
Fiscal Year Over Year Change in Sales
Unaudited
FY 2023 Compared to FY 2022

| | | | SCRATCH TICKETS | | | | DRAW GAMES | | | | TOTAL SALES | | | |
|---------|------------|--------|-----------------|---------------|----------------|--------------------------------|---------------|--------------|----------------|--------------------------------|---------------|---------------|----------------|--------------------------------|
| FY 2023 | | | FY 2023 | FY 2022 | Difference | % change - Cumulative Sales | FY 2023 | FY 2022 | Difference | % change - Cumulative Sales | FY 2023 | FY 2022 | Difference | % change - Cumulative Sales |
| Week | Week | Ending | | | | | | | | | | | | |
| 1 | 9/3/2022* | | \$59,864,056 | \$73,465,895 | (\$13,601,839) | -18.5% | \$12,762,710 | \$19,754,024 | (\$6,991,314) | -35.4% | \$72,626,766 | \$93,219,919 | (\$20,593,153) | -22.1% |
| 2 | 9/10/2022 | | \$120,501,630 | \$117,404,128 | \$3,097,502 | 2.6% | \$24,647,158 | \$30,567,724 | (\$5,920,566) | -19.4% | \$145,148,788 | \$147,971,852 | (\$2,823,064) | -1.9% |
| 3 | 9/17/2022 | | \$121,755,487 | \$121,522,543 | \$232,944 | 0.2% | \$25,823,942 | \$34,044,343 | (\$8,220,401) | -24.1% | \$147,579,429 | \$155,566,886 | (\$7,987,457) | -5.1% |
| 4 | 9/24/2022 | | \$120,099,401 | \$121,751,048 | (\$1,651,647) | -1.4% | \$26,359,797 | \$33,618,247 | (\$7,258,450) | -21.6% | \$146,459,198 | \$155,369,295 | (\$8,910,097) | -5.7% |
| 5 | 10/1/2022 | | \$125,323,123 | \$127,128,919 | (\$1,805,796) | -1.4% | \$27,923,098 | \$41,420,853 | (\$13,497,755) | -32.6% | \$153,246,221 | \$168,549,772 | (\$15,303,551) | -9.1% |
| 6 | 10/8/2022 | | \$127,162,182 | \$121,962,687 | \$5,199,495 | 4.3% | \$29,192,379 | \$31,994,174 | (\$2,801,795) | -8.8% | \$156,354,561 | \$153,956,861 | \$2,397,700 | 1.6% |
| 7 | 10/15/2022 | | \$124,858,888 | \$121,035,307 | \$3,823,581 | 3.2% | \$32,714,985 | \$23,150,459 | \$9,564,526 | 41.3% | \$157,573,873 | \$144,185,766 | \$13,388,107 | 9.3% |
| 8 | 10/22/2022 | | \$124,123,288 | \$121,223,866 | \$2,899,422 | 2.4% | \$30,228,913 | \$23,980,968 | \$6,247,945 | 26.1% | \$154,352,201 | \$145,204,834 | \$9,147,367 | 6.3% |
| 9 | 10/29/2022 | | \$124,664,414 | \$121,466,419 | \$3,197,995 | 2.6% | \$51,451,925 | \$22,663,805 | \$28,788,120 | 127.0% | \$176,116,339 | \$144,130,224 | \$31,986,115 | 22.2% |
| 10 | 11/5/2022 | | \$130,564,295 | \$123,385,510 | \$7,178,785 | 5.8% | \$130,071,730 | \$23,377,828 | \$106,693,902 | 456.4% | \$260,636,025 | \$146,763,338 | \$113,872,687 | 77.6% |
| 11 | 11/12/2022 | | \$125,975,136 | \$124,592,327 | \$1,382,809 | 1.1% | \$79,522,011 | \$23,964,090 | \$55,557,921 | 231.8% | \$205,497,147 | \$148,556,417 | \$56,940,730 | 38.3% |
| 12 | 11/19/2022 | | \$126,256,926 | \$129,630,920 | (\$3,373,994) | -2.6% | \$26,419,204 | \$24,189,686 | \$2,229,519 | 9.2% | \$152,676,130 | \$153,820,606 | (\$1,144,476) | -0.7% |
| 13 | 11/26/2022 | | | \$121,428,296 | | | | \$24,228,401 | | | | \$145,656,697 | | |
| 14 | 12/3/2022 | | | \$128,910,581 | | | | \$26,157,280 | | | | \$155,067,861 | | |
| 15 | 12/10/2022 | | | \$127,275,950 | | | | \$27,055,024 | | | | \$154,330,974 | | |
| 16 | 12/17/2022 | | | \$130,658,440 | | | | \$28,123,755 | | | | \$158,782,195 | | |
| 17 | 12/24/2022 | | | \$134,332,326 | | | | \$30,887,402 | | | | \$165,219,728 | | |
| 18 | 12/31/2022 | | | \$143,781,256 | | | | \$46,057,933 | | | | \$189,839,189 | | |
| 19 | 1/7/2023 | | | \$134,458,569 | | | | \$47,708,392 | | | | \$182,166,961 | | |
| 20 | 1/14/2023 | | | \$130,854,390 | | | | \$26,705,000 | | | | \$157,559,390 | | |
| 21 | 1/21/2023 | | | \$126,399,631 | | | | \$27,056,221 | | | | \$153,455,852 | | |
| 22 | 1/28/2023 | | | \$127,324,026 | | | | \$27,834,789 | | | | \$155,158,815 | | |
| 23 | 2/4/2023 | | | \$126,528,959 | | | | \$23,518,047 | | | | \$150,047,006 | | |
| 24 | 2/11/2023 | | | \$132,565,722 | | | | \$24,590,558 | | | | \$157,156,280 | | |
| 25 | 2/18/2023 | | | \$132,003,180 | | | | \$23,559,425 | | | | \$155,562,605 | | |
| 26 | 2/25/2023 | | | \$130,903,763 | | | | \$24,316,703 | | | | \$155,220,466 | | |
| 27 | 3/4/2023 | | | \$144,124,385 | | | | \$25,610,526 | | | | \$169,734,911 | | |
| 28 | 3/11/2023 | | | \$139,056,015 | | | | \$23,673,582 | | | | \$162,729,597 | | |
| 29 | 3/18/2023 | | | \$136,794,720 | | | | \$23,344,648 | | | | \$160,139,368 | | |
| 30 | 3/25/2023 | | | \$134,238,655 | | | | \$23,969,257 | | | | \$158,207,912 | | |
| 31 | 4/1/2023 | | | \$138,671,383 | | | | \$24,997,410 | | | | \$163,668,793 | | |
| 32 | 4/8/2023 | | | \$131,487,411 | | | | \$25,445,741 | | | | \$156,933,152 | | |
| 33 | 4/15/2023 | | | \$132,169,684 | | | | \$26,316,966 | | | | \$158,486,650 | | |
| 34 | 4/22/2023 | | | \$128,765,378 | | | | \$29,303,625 | | | | \$158,069,003 | | |
| 35 | 4/29/2023 | | | \$131,124,620 | | | | \$32,269,084 | | | | \$163,393,704 | | |
| 36 | 5/6/2023 | | | \$132,440,406 | | | | \$23,807,640 | | | | \$156,248,046 | | |
| 37 | 5/13/2023 | | | \$126,717,376 | | | | \$23,986,338 | | | | \$150,703,714 | | |
| 38 | 5/20/2023 | | | \$138,370,954 | | | | \$24,758,230 | | | | \$163,129,184 | | |
| 39 | 5/27/2023 | | | \$137,931,040 | | | | \$24,771,857 | | | | \$162,702,897 | | |
| 40 | 6/3/2023 | | | \$134,270,237 | | | | \$25,322,690 | | | | \$159,592,927 | | |
| 41 | 6/10/2023 | | | \$130,068,755 | | | | \$26,377,217 | | | | \$156,445,972 | | |
| 42 | 6/17/2023 | | | \$127,666,392 | | | | \$27,328,191 | | | | \$154,994,583 | | |

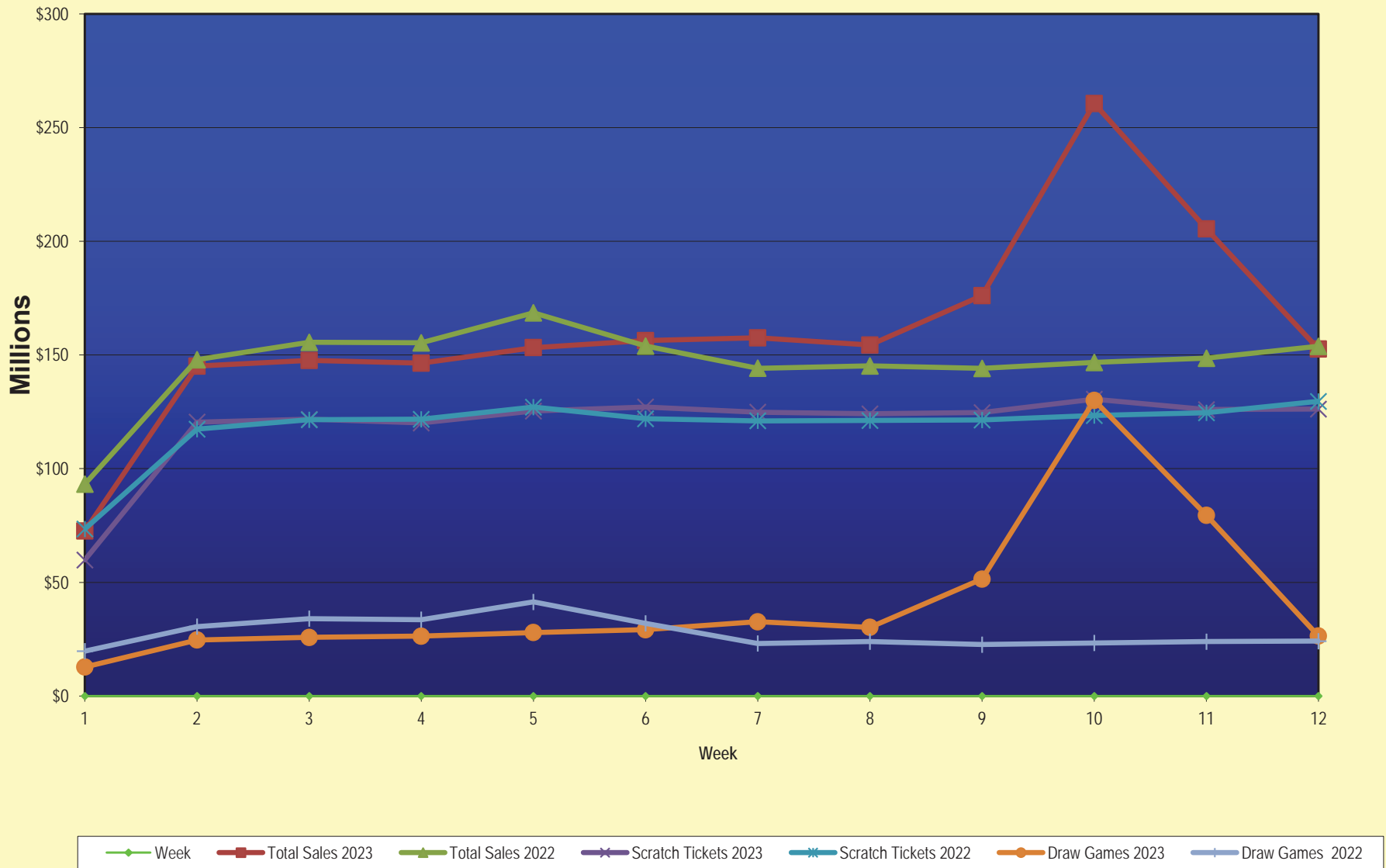
Texas Lottery Commission
Fiscal Year Over Year Change in Sales
Unaudited
FY 2023 Compared to FY 2022

| | | | SCRATCH TICKETS | | | | DRAW GAMES | | | | TOTAL SALES | | | |
|-------------------------|-------------|--------|-----------------|-----------------|-------------|--------------------------------|---------------|-----------------|---------------|--------------------------------|-----------------|-----------------|---------------|--------------------------------|
| FY 2023 | | | FY 2023 | FY 2022 | Difference | % change - Cumulative Sales | FY 2023 | FY 2022 | Difference | % change - Cumulative Sales | FY 2023 | FY 2022 | Difference | % change - Cumulative Sales |
| Week | Week | Ending | | | | | | | | | | | | |
| 43 | 6/24/2023 | | | \$125,712,115 | | | | \$29,158,630 | | | | \$154,870,745 | | |
| 44 | 7/1/2023 | | | \$129,846,487 | | | | \$29,131,632 | | | | \$158,978,119 | | |
| 45 | 7/8/2023 | | | \$122,397,597 | | | | \$27,312,076 | | | | \$149,709,673 | | |
| 46 | 7/15/2023 | | | \$123,108,736 | | | | \$31,993,516 | | | | \$155,102,252 | | |
| 47 | 7/22/2023 | | | \$125,198,823 | | | | \$51,611,547 | | | | \$176,810,370 | | |
| 48 | 7/29/2023 | | | \$130,696,142 | | | | \$133,603,658 | | | | \$264,299,800 | | |
| 49 | 8/5/2023 | | | \$129,834,021 | | | | \$28,039,361 | | | | \$157,873,382 | | |
| 50 | 8/12/2023 | | | \$125,714,094 | | | | \$24,490,464 | | | | \$150,204,558 | | |
| 51 | 8/19/2023 | | | \$126,311,160 | | | | \$24,109,824 | | | | \$150,420,984 | | |
| 52 | 8/26/2023 | | | \$124,953,004 | | | | \$24,960,195 | | | | \$149,913,199 | | |
| | 8/31/2023** | | | \$127,499,293 | | | | \$26,136,275 | | | | \$153,635,568 | | |
| | | | | | | | | | | | | | | |
| Total thru Current Week | | | \$1,431,148,826 | \$1,424,569,569 | \$6,579,257 | 0.5% | \$497,117,850 | \$332,726,198 | \$164,391,652 | 49.4% | \$1,928,266,676 | \$1,757,295,767 | \$170,970,909 | 9.7% |
| | | | | | | | | | | | | | | |
| Fiscal Year Total | | | \$1,431,148,826 | \$6,787,163,541 | | | \$497,117,850 | \$1,582,355,301 | | | \$1,928,266,676 | \$8,369,518,842 | | |

* FY 23 includes 3 days; FY 22 includes 4 days

** FY 23 includes 5 days; FY 22 includes 4 days

Texas Lottery Commission Fiscal Year Over Year Change in Sales



Note: Report is prepared on a Fiscal Year basis.

Texas Lottery Commission
Scratch Tickets by Price Point
Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes
Unaudited

| Fiscal Year | Price Point | # of Active Games | FY Sales | % of Scratch Ticket Sales | Year over Year Change in Sales | FY Prize Expense | Year over Year Change in Prize Expense | FY Sales Contribution | Year over Year Change in Contribution | Average Prize Payout % | Year over Year Difference in Payout % |
|--------------|-------------|-------------------|------------------------|---------------------------|--------------------------------|------------------------|--|-----------------------|---------------------------------------|------------------------|---------------------------------------|
| 2022 | \$1.00 | 10 | 20,494,372 | 1.4% | | 12,498,026 | | 7,996,346 | | 61.0% | 0.9% |
| Through | \$2.00 | 17 | 55,516,942 | 3.9% | | 36,173,973 | | 19,342,969 | | 65.2% | -0.3% |
| 11/20/2021 | \$3.00 | 7 | 44,388,735 | 3.1% | | 29,281,423 | | 15,107,312 | | 66.0% | 0.0% |
| | \$5.00 | 35 | 289,689,320 | 20.3% | | 197,127,546 | | 92,561,774 | | 68.0% | 0.0% |
| | \$10.00 | 18 | 347,493,560 | 24.4% | | 243,531,142 | | 103,962,418 | | 70.1% | -0.1% |
| | \$20.00 | 13 | 317,519,020 | 22.3% | | 238,310,345 | | 79,208,675 | | 75.1% | 0.0% |
| | \$30.00 | 3 | 88,004,970 | 6.2% | | 66,079,394 | | 21,925,576 | | 75.1% | 0.0% |
| | \$50.00 | 7 | 261,462,650 | 18.4% | | 203,993,932 | | 57,468,718 | | 78.0% | 0.0% |
| | \$100.00 | 0 | 0 | 0.0% | | 0 | | 0 | | 0.0% | 0.0% |
| Total | | 110 | \$1,424,569,569 | | | \$1,026,995,782 | | \$397,573,787 | | 72.1% | 0.5% |
| 2023 | \$1.00 | 9 | 18,475,872 | 1.3% | | 11,305,102 | | 7,170,770 | | 61.2% | 0.2% |
| Through | \$2.00 | 16 | 45,360,022 | 3.2% | | 29,673,897 | | 15,686,125 | | 65.4% | 0.3% |
| 11/19/2022 | \$3.00 | 7 | 46,855,947 | 3.3% | | 30,889,810 | | 15,966,137 | | 65.9% | 0.0% |
| | \$5.00 | 34 | 253,032,515 | 17.7% | | 172,154,963 | | 80,877,552 | | 68.0% | 0.0% |
| | \$10.00 | 22 | 347,849,520 | 24.3% | | 243,448,154 | | 104,401,366 | | 70.0% | -0.1% |
| | \$20.00 | 14 | 337,307,520 | 23.6% | | 253,018,721 | | 84,288,799 | | 75.0% | 0.0% |
| | \$30.00 | 4 | 66,721,380 | 4.7% | | 50,094,755 | | 16,626,625 | | 75.1% | 0.0% |
| | \$50.00 | 7 | 203,641,650 | 14.2% | | 158,877,869 | | 44,763,781 | | 78.0% | 0.0% |
| | \$100.00 | 1 | 111,904,400 | 7.8% | | 89,392,070 | | 22,512,330 | | 79.9% | 79.9% |
| Total | | 114 | \$1,431,148,826 | | | \$1,038,855,342 | | \$392,293,484 | | 72.6% | 0.5% |
| Variance | \$1.00 | -1 | -2,018,500 | | -9.8% | -1,192,924 | -9.5% | -825,576 | -10.3% | 0.21% | |
| 2022 to | \$2.00 | -1 | -10,156,920 | | -18.3% | -6,500,076 | -18.0% | -3,656,844 | -18.9% | 0.26% | |
| 2021 | \$3.00 | 0 | 2,467,212 | | 5.6% | 1,608,387 | 5.5% | 858,825 | 5.7% | -0.04% | |
| | \$5.00 | -1 | -36,656,805 | | -12.7% | -24,972,583 | -12.7% | -11,684,222 | -12.6% | -0.01% | |
| | \$10.00 | 4 | 355,960 | | 0.1% | -82,988 | 0.0% | 438,948 | 0.4% | -0.10% | |
| | \$20.00 | 1 | 19,788,500 | | 6.2% | 14,708,377 | 6.2% | 5,080,123 | 6.4% | -0.04% | |
| | \$30.00 | 1 | -21,283,590 | | -24.2% | -15,984,639 | -24.2% | -5,298,951 | -24.2% | -0.01% | |
| | \$50.00 | 0 | -57,821,000 | | -22.1% | -45,116,063 | -22.1% | -12,704,937 | -22.1% | 0.00% | |
| | \$100.00 | 1 | 111,904,400 | | 0.0% | 89,392,070 | 0.0% | 22,512,330 | 0.0% | 79.9% | |
| Total | | 4 | \$6,579,257 | | 0.5% | \$11,859,559 | 1.2% | -\$5,280,302 | -1.3% | 0.50% | |

Notes - Scratch Ticket Variances

Texas Lottery Commission
Scratch Tickets by Price Point
Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes
Unaudited

| | | | FY 2023 | | | FY 2022 | | Difference |
|--------------|--------------|--|-----------------|--|--|-----------------|--|---------------|
| Sales | \$1 - \$5 | | \$363,724,356 | | | \$410,089,369 | | -\$46,365,013 |
| Prize Exp. | \$1 - \$5 | | \$244,023,772 | | | \$275,080,969 | | -\$31,057,197 |
| Sales Cont. | \$1 - \$5 | | \$119,700,584 | | | \$135,008,400 | | -\$15,307,816 |
| Prize Exp. % | \$1 - \$5 | | 67.1% | | | 67.1% | | 0.0% |
| | | | | | | | | |
| | | | FY 2023 | | | FY 2022 | | Difference |
| Sales | \$10 - \$100 | | \$1,067,424,470 | | | \$1,014,480,200 | | \$52,944,270 |
| Prize Exp. | \$10 - \$100 | | \$794,831,570 | | | \$751,914,813 | | \$42,916,756 |
| Sales Cont. | \$10 - \$100 | | \$272,592,900 | | | \$262,565,387 | | \$10,027,514 |
| Prize Exp. % | \$10 - \$100 | | 74.5% | | | 74.1% | | 0.3% |
| | | | | | | | | |
| | | | FY 2023 | | | FY 2022 | | Difference |
| Sales | Scratch | | \$1,431,148,826 | | | \$1,424,569,569 | | \$6,579,257 |
| Prize Exp. | Scratch | | \$1,038,855,342 | | | \$1,026,995,782 | | \$11,859,559 |
| Sales Cont. | Scratch | | \$392,293,484 | | | \$397,573,787 | | -\$5,280,302 |
| Prize Exp. % | Scratch | | 72.6% | | | 72.1% | | 0.5% |

| | | | FY 2023 | | | FY 2022 | | Difference |
|--------------|--------------|--|-----------------|--|--|-----------------|--|---------------|
| Sales | \$1 - \$10 | | \$711,573,876 | | | \$757,582,929 | | -\$46,009,053 |
| Prize Exp. | \$1 - \$10 | | \$487,471,926 | | | \$518,612,111 | | -\$31,140,185 |
| Sales Cont. | \$1 - \$10 | | \$224,101,950 | | | \$238,970,818 | | -\$14,868,868 |
| Prize Exp. % | \$1 - \$10 | | 68.5% | | | 68.5% | | 0.1% |
| | | | | | | | | |
| | | | FY 2023 | | | FY 2022 | | Difference |
| Sales | \$20 - \$100 | | \$719,574,950 | | | \$666,986,640 | | \$52,588,310 |
| Prize Exp. | \$20 - \$100 | | \$551,383,415 | | | \$508,383,671 | | \$42,999,744 |
| Sales Cont. | \$20 - \$100 | | \$168,191,535 | | | \$158,602,969 | | \$9,588,566 |
| Prize Exp. % | \$20 - \$100 | | 76.6% | | | 76.2% | | 0.4% |
| | | | | | | | | |
| | | | FY 2023 | | | FY 2022 | | Difference |
| Sales | Scratch | | \$1,431,148,826 | | | \$1,424,569,569 | | \$6,579,257 |
| Prize Exp. | Scratch | | \$1,038,855,342 | | | \$1,026,995,782 | | \$11,859,559 |
| Sales Cont. | Scratch | | \$392,293,484 | | | \$397,573,787 | | -\$5,280,302 |
| Prize Exp. % | Scratch | | 72.6% | | | 72.1% | | 0.5% |

Texas Lottery Commission
Weekly Sales Summary
& Comparison to Previous Week
Unaudited

| | Week Ending 11/19/2022 | % of Sales | Week Ending 11/12/2022 | % of Sales | \$ change | % change |
|-----------------------|---------------------------|---------------|---------------------------|---------------|----------------------|---------------|
| | <u>THIS WEEK</u> | | <u>LAST WEEK</u> | | | |
| Total Sales | <u>\$152,676,130</u> | | <u>\$205,497,147</u> | | <u>-\$52,821,017</u> | <u>-25.7%</u> |
| Scratch Tickets | <u>\$126,256,926</u> | 82.7% | <u>\$125,975,136</u> | 61.3% | <u>\$281,790</u> | <u>0.2%</u> |
| Lotto | \$2,562,688 | 1.7% | \$2,969,620 | 1.4% | -\$406,932 | -13.7% |
| Lotto Extra | \$854,809 | 0.6% | \$1,016,241 | 0.5% | -\$161,432 | -15.9% |
| Pick 3 | \$4,997,930 | 3.3% | \$5,006,242 | 2.4% | -\$8,312 | -0.2% |
| Pick 3 Fireball | \$495,875 | 0.3% | \$499,786 | 0.2% | -\$3,911 | -0.8% |
| Cash Five | \$964,290 | 0.6% | \$996,455 | 0.5% | -\$32,165 | -3.2% |
| Texas Two Step | \$962,333 | 0.6% | \$1,379,888 | 0.7% | -\$417,555 | -30.3% |
| Mega Millions | \$5,219,146 | 3.4% | \$6,517,092 | 3.2% | -\$1,297,946 | -19.9% |
| Megaplier | \$1,015,758 | 0.7% | \$1,287,464 | 0.6% | -\$271,706 | -21.1% |
| MM Just the Jackpot | \$19,791 | 0.0% | \$30,696 | 0.0% | -\$10,905 | -35.5% |
| Daily 4 | \$2,309,806 | 1.5% | \$2,333,947 | 1.1% | -\$24,142 | -1.0% |
| Daily 4 Fireball | \$453,634 | 0.3% | \$455,922 | 0.2% | -\$2,288 | -0.5% |
| Powerball | \$4,570,185 | 3.0% | \$47,738,450 | 23.2% | -\$43,168,265 | -90.4% |
| Power Play | \$958,592 | 0.6% | \$8,175,233 | 4.0% | -\$7,216,641 | -88.3% |
| All or Nothing | \$1,034,368 | 0.7% | \$1,114,976 | 0.5% | -\$80,608 | -7.2% |
| Total Draw Game Sales | <u>\$26,419,204</u> | | <u>\$79,522,011</u> | | <u>-\$53,102,807</u> | <u>-66.8%</u> |

* Totals may not sum due to rounding.

Texas Lottery Commission
Weekly Sales Summary
Unaudited

SCRATCH TICKETS
TOP TEN SELLING GAMES

For the Week Ending: 11/19/2022

| Rank | Price Point | Game | Sales (Millions) |
|------|-------------|-----------------------------|------------------|
| 1 | \$ 100 | \$20 MILLION SUPREME | \$ 9.593 |
| 2 | \$ 20 | MILLION DOLLAR LOTERIA | \$ 8.970 |
| 3 | \$ 10 | MEGA LOTERIA | \$ 7.918 |
| 4 | \$ 50 | 500X LOTERIA SPECTACULAR | \$ 5.834 |
| 5 | \$ 10 | PEPPERMINT PAYOUT DELUXE | \$ 5.288 |
| 6 | \$ 50 | \$1,000,000 DIAMOND RICHES | \$ 5.143 |
| 7 | \$ 20 | \$1,000,000 CROSSWORD | \$ 4.910 |
| 8 | \$ 5 | SUPER LOTERIA | \$ 4.596 |
| 9 | \$ 20 | 500X | \$ 4.191 |
| 10 | \$ 50 | \$200,000,000 CASH BLOWOUT! | \$ 4.059 |

Texas Lottery Commission
Prize Payout Tracking Report
Unaudited

Through the Week Ending 11/19/2022

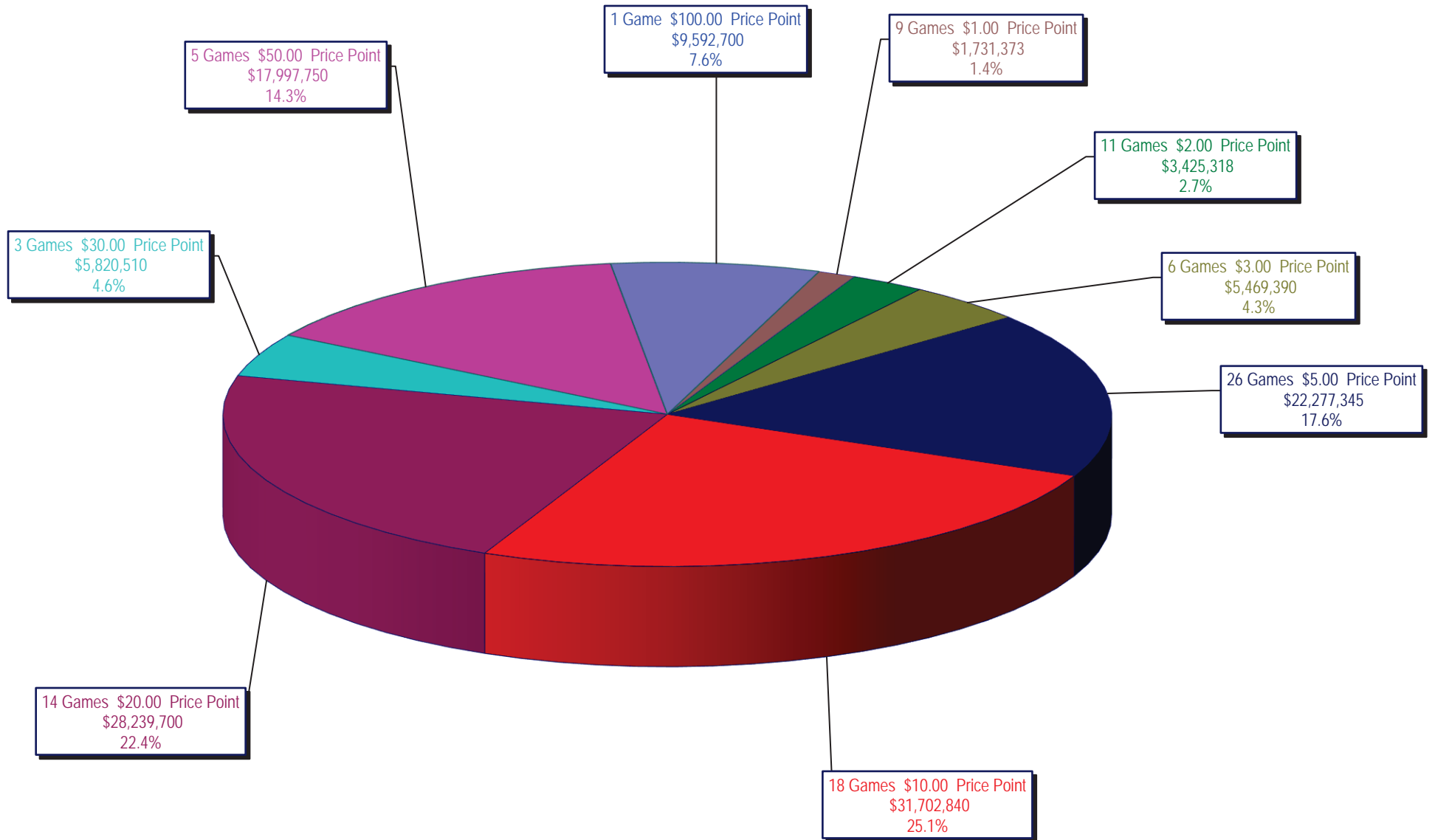
Draw Game Sales

| | FY Sales Through the Week Ending 11/19/2022 | FY Prize Expense Through the Week Ending 11/19/2022 | Actual* Prize Payout | Base Payout (Prize Pool) |
|---------------------|--|--|-------------------------|-----------------------------|
| Lotto | \$ 28,671,325 | \$ 14,450,581 | 50.40% | 50.00% |
| Lotto Extra | 9,571,846 | 5,196,148 | 54.29% | 53.70% |
| Pick 3 | 57,112,932 | 29,107,720 | 50.97% | 50.00% |
| Pick 3 Fireball | 5,623,416 | 2,970,420 | 52.82% | 54.00% |
| Cash Five | 10,971,426 | 5,089,423 | 46.39% | 50.97% |
| Texas Two Step | 14,292,559 | 7,136,252 | 49.93% | 50.00% |
| Mega Millions | 62,552,814 | 31,762,805 | 50.78% | 50.00%** |
| Megaplier | 11,835,496 | 5,918,078 | 50.00% | N/A |
| MM Just the Jackpot | 252,540 | 126,411 | 50.06% | 50.00%** |
| Daily 4 | 26,171,898 | 10,285,100 | 39.30% | 50.00% |
| Daily 4 Fireball | 5,045,429 | 2,401,173 | 47.59% | 54.22% |
| Powerball | 215,888,377 | 108,344,234 | 50.19% | 50.00%** |
| Power Play | 37,976,707 | 19,056,856 | 50.18% | N/A |
| All or Nothing | 11,151,085 | 6,177,174 | 55.40% | 55.98% |
| Totals | \$ 497,117,850 | \$ 248,022,376 | 49.89% | |

* Before Unclaimed Prizes

**Estimated; depends on # of guaranteed prizes won in Texas

Texas Lottery Commission
Scratch Ticket Sales
For the Week Ending 11/19/2022
(Unaudited)



Texas Lottery Commission
All Game Sales
For the Week Ending 11/19/2022
(Unaudited)

