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1	TRANSCRIPT OF PROCEEDINGS
2	BEFORE THE
3	TEXAS LOTTERY COMMISSION
4	AUSTIN, TEXAS
5	BINGO ADVISORY COMMITTEE MEETING
6	BINGO ADVISORI COMMITTEE MEETING
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9	
10	APRIL 12, 2023
11	10:00 a.m.
12	AT
13	STEPHEN F. AUSTIN STATE OFFICE BUILDING 1700 N. Congress Avenue, Room 170
14	Austin, Texas 78701
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23	
24	Proceedings reported by electronic sound recording; transcript prepared by Verbatim Reporting & Transcription
25	LLC.

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1	<u>PROCEEDINGS</u>
2	WEDNESDAY, APRIL 12, 2023 (10:00 a.m.)
3	AGENDA ITEM 1
4	CHAIRMAN SMITH: Good morning. It is now
5	straight up 10:00 a.m. and this is the Bingo Advisory
6	Committee meeting at the Texas Lottery Commission. We'll
7	call the meeting to order at 10:00 a.m.
8	AGENDA ITEM 2 AND 3
9	CHAIRMAN SMITH: And we're going to go through
10	the American Pledge and the Texas Pledge. Mr. Michael
11	Anastasio, would you please lead us, sir?
12	(Pledges recited)
13	AGENDA ITEM 4
14	CHAIRMAN SMITH: All right. We're going to
15	move on to roll call. Jason Pohl.
16	MR. POHL: Here.
17	CHAIRMAN SMITH: Tommy Duncan.
18	MR. DUNCAN: Here.
19	CHAIRMAN SMITH: Veronica.
20	MS. URIEGAS: Here.
21	CHAIRMAN SMITH: Melodye Green is absent
22	today. Michael Anastasio.
23	MR. ANASTASIO: Here.
24	CHAIRMAN SMITH: Emile.
25	MR. BOURGOYNE: I'm here.

	5
1	CHAIRMAN SMITH: Okay.
2	MR. DUNCAN: Yeah, he's on.
3	MS. URIEGAS: He's here.
4	CHAIRMAN SMITH: Is he? Okay. All right.
5	Excellent. Okay.
6	AGENDA ITEM 5
7	CHAIRMAN SMITH: All right. Move on to
8	meeting minutes from February 10th, 2023. Everyone's read
9	the meeting minutes as printed. Any public comment on the
10	meeting minutes?
11	(No responses)
12	CHAIRMAN SMITH: No? Any comments from the
13	BAC members? Okay. Can we get an approval for accepting
14	MR. DUNCAN: I'll make a motion to approve.
15	CHAIRMAN SMITH: Tommy made a motion to
16	approve the minutes as printed. All in favor?
17	(Chorus of "ayes")
18	CHAIRMAN SMITH: Any opposed?
19	MR. BOURGOYNE: No.
20	CHAIRMAN SMITH: All right. Meeting minutes
21	are approved.
22	AGENDA ITEM 6
23	CHAIRMAN SMITH: Moving on to number six;
24	website review. We have a presentation by Scott Semegran,
25	web developer, Information Technology Division, Texas Lottery

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Commission, about the website and related issues.
 1
 2
                    Sorry, I accidentally skipped Corey on the
 3
    roll call there. Corey, are you with us?
                   MR. HARRIS: I am in fact with you. Good
 4
 5
    morning.
                   CHAIRMAN SMITH: Well, I'm sorry about that,
 6
 7
    Corey.
                   MR. HARRIS: Not at all.
 8
 9
                   CHAIRMAN SMITH: Got a little ahead of myself.
10
    Okay. Scott, did I say that properly? Semegran?
11
                   MR. SEMEGRAN: Yes. Scott Semegran. I'm the
12
    webmaster for the Texas Lottery.
                   CHAIRMAN SMITH: All right. The floor is
13
14
    yours, sir.
1.5
                   MR. SEMEGRAN:
                                   Thank you. Can you bring up
16
    the presentation? Oh, here we go. Anyway, I came here today
17
    to discuss there was a redesign project for txbingo.org that
18
    launched in 2019. And I was just going to tell the history
19
    of that; I was part of that redesign project for the current
20
    website.
21
                   So in 2019, Bingo hired a contractor to
22
    redesign the txbingo.org website. The photo that you see
    here is what the website looked like in 2019. It had been
23
24
    this particular design since 2007. The contractor was tasked
25
    with two things: one, he was to create an updated and
```

visually appealing design; and two, he was also tasked with figuring out who exactly was coming to the website and organize these users into categories. This was his userfocused approach. Once he categorized these users, he then organized the website content accordingly for these users.

All right. First I'll, talk about the updated design. So, we tasked a contractor with creating a mobile-first website design. The statistics we were seeing in 2019 about how users were accessing txlottery.org and txbingo.org was showing that 65 percent of the users were browsing on a mobile device, like a tablet or a cell phone.

The web design at the time for txbingo.org was originally launched in 2007 and it was not mobile friendly, so, the contractor developed three designs to pick from and the Bingo staff selected the design that you see today. So, on the right there, that's a picture of the current design's mobile view when someone is on a cell phone.

So, now I'm going to talk about the userfocused approach. On the previous iteration of txbingo.org,
the content was generally organized around bingo forms, and
there was approximately 140 of these forms. And this was
confusing for most of the users and generated a lot of phone
calls for the Bingo staff. So, to alleviate this problem,
the contractor read through all the forms and talked to the
Bingo staff, as well as the content that was on the website

and categorized these types of users that were calling, requesting these forms. The contractor then created a homepage which siloed these users into these categories.

So, rather than organizing the site around things like -- terms like lessors, they were looking at who was calling the Bingo staff and what they were asking for.

And so on this particular slide, this photo shows conductors selected, and then the content appears in the middle of what they can do.

When they click their category, they're presented with a page that only displays the forms that they need rather than all the forms, which made it much easier for the users. And so on this particular example, it's they've selected conductors already licensed, and so they'll see only the forms that are related to what they need, since they already have a license, as well as links to BSP.

A visually appealing logo for BSP was created to highlight links where information can be submitted via the BSP rather than downloading forms. And you can see this logo appears in the header in the upper right, and it also appears throughout the content where someone could click that particular logo and it goes to the BSP to do that particular function.

In addition to what the contractor did for the redesign, the Texas Lottery web team created a new forms page

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for txbingo.org. And this is a scripted table that allows
users to search and sort and organize the forms more easily,
rather than having dozens of webpages where the various forms
were spread across all of them, which was very confusing.
So, this created a centralized, organized, and searchable
webpage, and is a vast improvement from its previous
iteration.
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And also looking at the statistics, the forms page was by and far the largest -- had the largest amount of traffic, and so that's why it appears first in the menu, and it has the white chiclet bubble that highlights forms.

So, after nine months of development, the new website for txbingo was launched in September of 2019. And in 2022, txbingo.org received a total of 92,594 unique visitors for the year and 676,244 page views for the website.

We're going to show the website in action for a little bit. So, if someone comes to the Bingo homepage and they hover over the gray boxes to the left and they click one, they'll be presented with some options for that particular type of user, which in this case, are they conducting a bingo occasion? Which is kind of the terminology that people were using when they called, rather than saying, I'm a conductor or lessor; some of the more specific terms.

And on the right they can see that, have they

already conducted a bingo or is this their first time? That
was also one of the main questions they would ask someone
that would call. And so Phillip, if you could click -- oh
before you go, I would like to highlight that the BSP logo,
which you see in the upper right, which is clickable to BSP,
also appears throughout the content. And that denotes that

that particular form that's highlighted there, like, amend a

8 license, can also be done within the BSP.

1.5

But if you could click the first sentence under nonprofits. So, if someone clicks under nonprofits, it then takes them to a page where it only lists the forms that -- or for this type of user, as well as also displaying the BSP logo to show that this type of form could be done within the BSP.

We also wanted to create kind of a fun design for users, too. Before it was kind of a staid design. It was mostly text. And so that's where some of these users and the imagery comes in for this particular page.

I'd also like to highlight, if you click the forms link on the top. So, this is the new forms page that was developed in 2019. And so this offers a one stop shop for all the forms. And so if you click the "Type" heading above the left column where it says type, it'll show the type of forms to display, and then it will sort, if you select one, it'll sort the table by those particular forms. You can

- select any one. Or, if you know a form ID, you can -- in the search box, you can type a form ID and it'll just sort by that. So, 062 or 082.
 - Now, this functionality wasn't with the previous version of the website. Also, in the previous -- in the -- when this site was originally designed, there was not a lot of content for the BAC meetings because originally there was just a link that went to the lottery legal page since the legal staff organized that. So, after the design, that particular section was expanded a little bit.
 - So, this particular page was actually expanded, it originally just had a single link to the lottery legal notices page. So, this additional content was added after this site was launched to expand on the content for the BAC.

16 Any questions?

17 CHAIRMAN SMITH: Anybody have any questions?

18 | Corey, you have any questions? No?

MR. HARRIS: No, I'm okay.

20 CHAIRMAN SMITH: Okay. In your -- one of your

21 | first slides, I did have a small question. You had a

22 difference in unique visitors and I'm assuming regular users.

23 What separates those two? How do you define a unique

24 visitor?

4

5

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MR. SEMEGRAN: So, the web server can tell if

- 1 visitors are unique. So, I was just totaling up -- so rather
- 2 | than, so let's say a user comes to the site continuously,
- 3 then they would be a repeated user. So, I was just trying to
- 4 | silo it down to unique visitors.
- 5 CHAIRMAN SMITH: Like a one-time user?
- 6 MR. SEMEGRAN: Just one individual, one PC.
- 7 CHAIRMAN SMITH: Gotcha. Okay.
- 8 MR. HARRIS: Typically, a unique visitor will
- 9 be somebody who's never visited or has never had that IP
- 10 address at the website before. All right? Because each one
- of us, we log in, we have an IP address on our computer, so
- 12 | if that IP address is flagged by visiting that website the
- 13 first time, that's a unique visitor. Every time after that
- 14 you're just a visitor, so it won't be registered the same
- 15 way.
- 16 MR. SEMEGRAN: That's true. And then the
- 17 other statistic was for page views.
- 18 CHAIRMAN SMITH: Gotcha. Okay.
- MR. DUNCAN: I do have a question. Can you
- 20 | click on statewide, financial statewide reports?
- 21 MR. SEMEGRAN: Yes. So, this is a report
- 22 | that's actually in BSP, which is a, which is the application,
- 23 | the Bingo Service Portal.
- MR. DUNCAN: Right. Well, you see we got
- 25 | current active licenses and stuff. Should -- can we add a

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line for like licenses revoked or suspended or whatever?
 1
    would certainly help the distributors because sometimes these
 2
    people keep calling and we don't get a notification that they
 3
    don't have a license. You see what I'm saying? You give
 5
    them a notification, but we don't. And if we look it up,
    sometimes they're still on the active, the active deal. You
 6
 7
    know, we can check the delinquent list for COD, but --
                    MS. URIEGAS: Uh-huh.
 8
 9
                    MR. DUNCAN: -- but we have no idea for any
10
    reason that their license has been suspended or revoked.
11
    Could be a way for --
12
                    MR. SEMEGRAN: So, this list here is for
13
    public reports that don't require a login for BSP. So, I
14
    quess it would depend if that was public information.
15
                    MR. DUNCAN: I see.
16
                    MR. SEMEGRAN: Or not. If it is, it could be
17
    added, but that's what this specific list is for.
18
                    MR. DUNCAN: Well, I haven't seen it in either
19
    one. That's -- you see what I'm saying?
2.0
                    MR. SEMEGRAN: Right. A service request can
21
    be submitted and the line could be added.
22
                    MR. DUNCAN: Right.
23
                   MS. URIEGAS:
                                 Yeah.
                    CHAIRMAN SMITH: So is that the -- if we see
24
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something in particular that might be of service to the

25

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to go to the bingo hall locator, because that's where you
 1
    pull it from on the website.
 2
 3
                   MS. CASTAÑUELA: Okay.
                   MR. DUNCAN: If they played at a location and
 4
 5
    we know where it is, we can go back and look. If they've
    been removed, we know they don't have a license anymore, but,
 6
 7
    it'd be nice to get some notification or something, because
    the distributors can be put in a bad position by trusting --
 8
 9
                   MS. CASTAÑUELA: Sure.
                   MR. DUNCAN: -- their customer.
10
11
                   MS. CASTAÑUELA: Sure. Sure. Okay. Let's
12
    continue talking about that one, Tommy. Thank you.
13
                   CHAIRMAN SMITH: Any other questions?
14
               (No responses)
1.5
                   CHAIRMAN SMITH: Any from the public?
16
               (No responses)
17
                   CHAIRMAN SMITH: Okay. Scott, thank you very
18
    much. If you have anything else to add to your presentation?
19
                   MR. SEMEGRAN: No, I don't. Thank you.
20
                   CHAIRMAN SMITH: Well, we certainly appreciate
21
           That was very informative. I certainly learned a lot
22
    about it that I didn't know. So, awesome job. Thank you.
23
                   MR. SEMEGRAN:
                                  Thank you.
24
                             AGENDA ITEM 7
25
                   CHAIRMAN SMITH: All right. Moving on to
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- 1 | number seven, audit discussion. Presentation by Nicole
- 2 Domain, Lead Auditor Coordinator, Charitable Bingo Operations
- 3 Division, about the audit process and related record keeping
- 4 forms. Welcome, Nicole. Good to see you again.
- 5 MS. DOMAIN: Good morning. How y'all doing?
- 6 CHAIRMAN SMITH: Excellent.
- 7 MS. DOMAIN: Okay. So I'm going to be talking
- 8 about our -- the Audit Services Department in the Charitable
- 9 | Bingo Operations Division of the Texas Lottery Commission.
- 10 We conduct a variety of audits and inspection activities.
- 11 Responsibilities are in -- our responsibilities are an
- 12 | integral part of the Division's statutory charge to provide
- 13 control and supervision over bingo in the state to ensure
- 14 that bingo is fairly conducted and the proceeds from bingo
- 15 | are used for authorized purposes.
- 16 The Bingo Enabling Act and the Charitable
- 17 | Bingo Administrative Rules require licensees to maintain
- 18 | certain documentation. The objective for audit and
- 19 inspection is to determine whether a licensee is in
- 20 | compliance with the Bingo Enabling Act and the Rules during
- 21 | the specified review period.
- So, each year we have an audit plan, and so
- 23 | that audit plan, we provide that to the Commissioners each
- 24 year. The audit plan includes our annual risk assessments,
- 25 audit and inspection work, the resource allocations for the

upcoming fiscal year.

2.5

Okay. So one of our risk -- the annual risk assessment, the risk factors for an audit based on the Act is -- one of them is gross receipts, expenses as a percentage of gross receipts, the net proceeds as a percentage of gross receipts, and charitable distributions as a percentage of gross receipts. We also have risk assessment for our game inspections and those risk assessments or risk factors are: gross receipts reported for a playing location, the time since the last game inspection at a location. And then we also have a quarterly risk assessment.

The purpose of this quarterly risk assessment is to capture our most recent trends. Our quarterly risk assessment is for our financial desk reviews. And so we use that for the financial desk review for each quarter. The objectives and testings for the financial desk review projects are based on the risk assessments identified in this risk assessment. And the factors include: we have charitable distributions, are they properly reported, are they documented -- could you go back just a little bit? Okay. And then we also have payroll expenses to make sure that they're properly reported, rent and rent-related expenses, and then we also look at prizes paid and prize fees withheld.

Okay. So, we have multiple types of programs. We have our audit program and we have our inspection program.

- 1 The audit program includes our conductor compliance reviews.
- 2 | That's a full scope of what we consider high risk. We have
- 3 limited scope reviews and financial desk reviews. The
- 4 | limited scope is usually limited; it could be a follow up
- 5 from an audit from the past. It could be a request from
- 6 management or request from licensees. And then our financial
- 7 desk reviews, this is limited, it may be just one objective,
- 8 may only look at charitable distributions.
- 9 We also have our inspection program, which is
- 10 our game inspections, where the auditors go out and look at -
- 11 observe a game inspection. We also have game observations,
- 12 | which is part of our CCR, which is our Conductor Compliance
- 13 Review. Normally during an entrance conference, we would
- 14 have a game observation at the entrance conference for a CCR.
- 15 We also do destructions. That's where
- 16 organizations have maybe old paper or pull-tabs that they
- 17 | want to destroy. So, we would go out as the Audit Services
- 18 Department and witness those.
- We do the testing of the electronic card-
- 20 minding devices and also bingo complaint investigations.
- 21 So, our process. Our process, the audit
- 22 process, is based on the risk assessment or upon request.
- 23 | So, the auditor requests an audit project, we do a
- 24 | notification memo. Then the auditors put together an
- 25 engagement letter. We send that engagement letter out. We

also send an email along with the engagement letter, and in about 10 days we will call the organization, kind of go over what we're going to be doing, schedule an entrance conference. If it's a conductor compliance review, we would also send an internal questionnaire that just kind of goes over like, the different basis of your organization: what's your bank account? Who's your bookkeeper? Who's the, you know, all your calls and cashiers, how much they get paid, different things like that.

During the entrance conference, if it's onsite, which will be a conductor compliance reviews, we would collect your records, go over your operations with you, during the entrance conference. And then once the entrance conference is done, we gather records, go and do our field work testing. Once the testing is done, it goes through a review process and quality control process. And once that's done, then we will schedule an exit conference with the organizations to go over the results of the audit.

During the reporting phase, we have a draft audit report that we will send out like three days prior to the exit conference. And so the organizations can go over the findings in the draft report. Once that's done, when we had an exit conference, we would go over that. We would go over the draft report during the exit conference, and then we would ask the organization, you know, you can send the

management responses. You can say you agree, disagree with the audit, whatever corrections that you've done, you put all that in your management responses, and then that will be included in the final audit report if you provide management responses. And that would be sent out by mail and also we send that out by email.

All our audits and inspection activities are conducted in accordance with the professional standards set forth in our BAMS manual, which is the Bingo Audit Methodology and Standards Handbook. It provides a framework for performing high quality audit work with integrity, objectivity, and independence. The Audit Services Department conforms to all policies and procedures of the Texas Lottery Commission.

Depending on the type of project assigned, which is the unit or just the organization, we require certain records to be provided. And so those are not limited to this list, but it's the bank record; your occasion records, like your occasion cash report, daily schedule of prizes; expense reports; inventory; your sales journal; disbursement journal, where you track all your expenses; the quarterly report; the charitable distributions details for conductors and unit members, that's where you list all your charitable activities; and any of your charitable distribution records. These forms are for record keeping and

they must include all the information required to comply with the Act and the Rules.

2.5

So, the bank records are basically your bingo checking account, which would include your bank statements, any bank reconciliations the organization has, canceled checks, deposit slips, all your EFT -- electronic fund information -- and a check registry. Banks -- bingo savings account, I mean, a lot of people don't have those anymore, but it's the same thing. You would be -- any organization, it would be an account that's receiving bingo funds. Also, it would be bank statements, reconciliations, cancelled checks, deposit slips, and any EFT documentation and check register.

Okay. So, records requested for all accounts receiving bingo funds may include: the bank statements, reconciliations, cancelled checks, deposit slips, EFTs, any other documentation verifying deposits or removal of bingo funds from the account. And also, that would be for your charitable distributions also. We would need those accounts.

The occasion records would be your occasion cash report. That's where you put all your sales, prizes, deposit information, prizes withheld information; the schedule of prizes where you document all your prizes awarded; floor sales by ushers, that's just the form where each usher shows what he or she -- the paper that they sold,

what they brought back, that type of thing.

You would need your cash register or cardminding system tapes or reports, the game schedule that you
use at the bingo occasion, and any other documentation that
you would use to support your sales, your prizes, and your
prize fees. Also, you would use sales journal or your
occasion cash report to do your overage and shortages and any
funds that are available for deposit.

Your expense records. That would include: invoices, receipts, itemized billing statements from the bingo accounts, so, anything you're paying, like you're paying for your distributor invoices, that type of thing, your utility receipts or invoices; payroll records, that's all that stuff to do with the who, who you're paying, your ushers, your cashiers, your callers, how you're documenting that; your lease agreements, what is your, you know, for your rent and everything. And then if you have any type of rent that you're forgiving, you would put that letter also, you would include that letter. So, any support that you have for your expenses.

So, you've got to keep in mind that units and organizations are required to maintain records for all expenditures and prior to the audit, so, it should be done before we are requesting to do an audit. So, please see your records requirements in 402.500.

Okay. So, expense records contain the following details about the goods or service. So, when you send your invoice, it should have the name, the contact information, the person that's selling the goods or the services or providing the services. It should also have a good description of what's being the goods or the service that's being purchased or provided, the quantity of the product or the service, and the price of each of those services. Because sometimes we get invoices that just have very little information, so. The total amount that's billed and then the date of the transaction.

So, payroll records, it should have the position worked. That's kind of important because we need to know if it's a caller or the cashier, because a lot of times those people are getting paid different things. The cashier may be getting \$50 an occasion. The usher may only get \$25 an occasion. So, we need to know the position worked, the date, and the occasion number that was worked. So, if they played two occasions, we need to know which occasion was the first occasion or the second occasion.

The total hours worked. If it's per occasion, if it's paid hourly, the rate and the criteria. Some people get paid per occasion, some people get paid hourly. So, that information needs to be documented. Also, we need the gross wages, the taxes, and other deductions, and also the net

payment amount; net payroll amount.

Okay. So, the records that you need to support your charitable distributions of proceeds from bingo to individuals: we need the complete name, address, phone number, the contact person for the individual or the organization that's receiving the donation. We need an invoice, a thank you note, any type of receipt or some kind of written acknowledgment of your charitable, including the date and the amount of the occasion of the donation.

Okay. So, records that support charitable for an exempt organization, again: invoices, receipts, any type of proof of payment for the expenses that occurred; calendars, floor plans, the prorating event, especially if you're sharing the expense. So, we need to prorate what's bingo's portion, what's the donation portion from bingo, versus what everybody else is giving. And so, it can only be used for legitimate exempt use for charitable distributions.

Also, some other things that we would need for your charitable distributions is your meeting minutes. A lot of people discuss what charitable activities they're going to be doing in their meeting minutes, so, that's important in any charitable purposes documentation.

Your inventory records. So, we need -- you are required to have inventory records for your paper and your pull-tabs, and you are responsible for the gross

receipts and the prizes associated with any missing paper inventory or pull-tab tickets. So, make sure that you're documenting all your paper and your pull-tabs on your inventory forms.

For the disposable bingo cards, that's the paper inventory. You need to have the organization's or the unit's name. You also need the distributor's name and taxpayer number and the taxpayer number also for your unit or organization. It should have the serial number and the series number, the color of the paper or the border using description for the top sheet for the UPs pad. It should have the number of faces, which is the ON, and the number of sheets, which is the UPs, the number of sheets or UPs pads for each serial number remaining after each occasion and the occasion date the paper was used.

It also should list for the pull-tab tickets, it should also have the organization's or the unit's name and taxpayer number, the date of purchase, the form number; the form number is very important. The serial number, how many tickets you sold per deal, the number of tickets that were sold by date, which -- or that was damaged or missing, the number of tickets remaining if the deal is closed, and the occasion dates when the tickets were sold.

So, any -- the other forms that we have, like the sales journal keeps track of all your sales in for each

- 1 occasion on one document. That's Form 76. The cash
- 2 disbursement journal keeps track of all the expenses for the
- 3 | quarter and the copies of the quarterly report by the unit or
- 4 | the organization and documentation to support the amount
- 5 reported on each line. So, everything that you have reported
- 6 on there, the sales journal and the disbursement journal
- 7 | would be supported by that.
- 8 The commonly used forms that we have in audit,
- 9 these -- all these forms are on our website that he just went
- 10 over just a few minutes ago. So we have our, the Bingo
- 11 Quarterly Report is for a, Form 68, is for a single
- 12 organization, and Form 69 is for an accounting unit. And
- 13 | these must not be altered. The Charitable Distributions
- 14 Details for Conductors and Unit Members, that's Form 129.
- 15 | That's a form where you list all your charitable activities.
- 16 That one must not be altered.
- 17 So then we have our Occasion Cash Report, the
- 18 | sales, excuse me, Occasion Schedule of Prizes, Floor Sales by
- 19 Usher, Sales Journal, Cash Disbursement Journal, Perpetual
- 20 Inventory for both the paper and the pull-tabs.
- Okay. So, if you have questions about your
- 22 | audit, you can contact the assigned auditor or the regional
- 23 | audit coordinator and you can go, if you have questions about
- 24 our website or any information that's on the website, you can
- 25 | go to our website, which is the bingo website.

CHAIRMAN SMITH: That was a -- wow, that was a very in depth presentation. Thank you. I'm sure there'll be some people that have some questions, comments, anyone from the advisory committee so far? No? Any member of the public have a question for or about the audit process overview? Mr. Steve Fenoglio. I had a suspicion you might.

MR. FENOGLIO: Stephen Fenoglio, attorney and member of the Texas Charity Advocates. I don't have any questions. I think it's a thorough presentation and thank you. And it will answer a lot of the questions I've had from bingo conductor clients about explaining the audit process.

Only one observation; in several of the pages it uses a form ID. The forms themselves indicate when it's recommended as opposed to mandated. Maybe 20, 25 years ago in an audit, one of the auditors said, well, you have to use our form, for example, on daily cash report. That's not the case. You have to track certain information, whether you choose to use the form recommended by the Bingo Division or your own, as long as that information is tracked.

And so when I look at some of the language, it's suggesting strongly that you use the form in the book as opposed to the quarterly report form, which is clearly mandated. You don't have any choice but to use that form. Thank you. And again, thanks to the Bingo Division for doing this.

MS. DOMAIN: Okay. So, I was going to go over our record keeping form. These are the forms that are on our website. And except for Form ID 68, 69, and 129, which is the quarterly report and the charitable distribution, these forms may be used as they are or customized for each organization's use. Please refer to the forms on our website to ensure the forms are used to include, or used include all the information required to comply with the Bingo Enabling Act and charitable bingo administrative rules.

So, this is our first one, the quarterly report. So, this is where we put all your information from your bingo occasions, the total number of occasions, your sales, your income, your prize fees, your expenses, your distributions, all that is in that. This form can't be altered, it has to be used as is.

This is the second. So, one of these forms is for the unit and the other one is for the organization. This is our Form 129. This is the form where you list all your charitable distribution summary: your date, who got the distribution, how much it was, what's your current amount that you gave out to charitable and there's also a part where you would put your furture amount for charitable. That's the Form 129. This one can't be altered either.

Okay. So this is a sample of an occasion cash report. This is the one that's on our website. You don't

- 1 have to use this exact form, but the information on the form
- 2 | needs to be put in there. So this is where you track all
- 3 | your regular bingo sales, the prizes, your pull-tab sales.
- 4 Total all that up. You put your cash over/short on here,
- 5 your net deposit, petty cash, all the information is on this
- 6 one.
- 7 Okay. This is Occasion Schedule of Prizes.
- 8 | This is where you document the number of winners, if it's a
- 9 | full or half pay, if it's a cash amount, if it's over \$5 or
- 10 under \$5, all your pull-tabs prize information. So, that
- 11 | would be, again, these are the forms that's on the website.
- 12 You can, as long as you have the information, you can call
- 13 (indiscernible). We just want you to have the information.
- 14 You don't have to use this actual form.
- This is our Daily Floor Sales by Usher. So,
- when each usher is selling paper, you put their name and you
- 17 give them a certain amount of paper. They document that with
- 18 the price, what the serial number, what was issued, what was
- 19 returned, what was sold, and you calculate that up. And so
- 20 you can track what each usher should be bringing back or
- 21 | should have sold on this form. This is one for multiple
- 22 ushers. The next one is for three or less ushers.
- Next one on is Sales Journal. This is where
- 24 | you keep track of all your sales for the quarter: your card
- 25 | sales, electronic sales, your card prizes, event prizes, your

deposits, any type of attendance, over (short) is on this
page of the report. Again, you can have your own, you can
use this form or keep this information on your own form.

Next one is the Disbursement Journal. So, the disbursement journal is where you keep track of all your expenses for your utilities, cost of goods sold, your taxes, anything for your expenses for the quarter; that's what you keep on this form. Some people use general ledgers, the accounting software, that's also okay.

The next one. Okay. So this is our Perpetual Inventory. This is where you track all, you know, keeping track of the inventory that you purchase. So at the beginning, the number sold, your balance, initial -- somebody should be initialing when they fill this form out, what was sold. So, just make sure you keep this information. A lot of people make their own spreadsheet for this, so that's fine as long as you have the required information.

And the last one is our perpetual inventory and purchase log for our pull-tab tickets sold. So, whenever you're purchasing your tickets, you put on this form, including the form number, the serial number, the number of tickets, anything that's damaged and your balance. So, each occasion, you would, you know, put this, your purchase date for your pull-tab tickets.

Ouestions?

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MS. URIEGAS: No, it was -- payout were three,
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    a $150, but there were three winners.
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                    MS. DOMAIN: Three winners.
                    MS. URIEGAS: So each one got $50. I was told
 4
 5
    that could be three games at $50. I think that's incorrect
    because there was only one game played.
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 7
                    CHAIRMAN SMITH:
                                     I think that may be --
                               I'll chime in on this. So, this
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                    MR. VANCE:
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    is somewhat related to the last bingo advisory opinion that
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    we issued. And basically the gist of that is if the game
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    awards $150, it's a $150 prize. You can't divide an infinite
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    number of times to try to get around the $50 prize exception.
    So, it's one game, one prize, basically.
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14
                    MS. URIEGAS: Okay.
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                    MR. VANCE: No matter how many times it's
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    divided.
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                    MS. URIEGAS: Well, because only one game was
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    played and that was my point as well.
19
                    MR. VANCE: Correct.
20
                    MS. URIEGAS: Is -- okay. Great.
21
                    CHAIRMAN SMITH: Okay. Any other questions?
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    Anyone from the public have any questions? I only had one
23
    quick question. And this is back on your first presentation,
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    which you've done a marvelous job, by the way. Very
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impressed. And I might add that audits have come a long way

We do

from what they were in the past. So kudos to y'all for doing a good job on that.

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My question is, under professional standards, it says the Bingo Audit Methodology and Standards Handbook. Is that something that's available to the general public? Are we allowed to look at that? I know in the past there's been some questions whether we could see that or not.

MS. COHN: No, it's not available in the public website. In terms of the Bingo Audit Methodology and Standards it's basically based on the Yellow Book, which is the federal and state, they use the Yellow Book.

Unfortunately for us, we can't a hundred percent comply with

the Yellow Book because how we play the bingo games. So, we do adopt that. And also the internal audit institutions, they have the IIA standards. We adopt both of that.

review that every year to make sure we comply. The regulation you guys can find is the BEA and TAC rule.

Basically the BAMS is formulated to comply with these two;

The BAMS is not available for public.

CHAIRMAN SMITH: Uh-huh.

the BEA, the Bingo Enabling Act --

MS. COHN: -- and the TAC rule which is the Texas Administrative Code, which is, you know, the 402 you guys are all familiar with. These are the two main regulatory compliance you can find it.

All the audit is conducted to address the 1 compliance component. If there's anything you found that is 2 3 not, please let me know. I'll be happy to talk to the audit, okay? 4 5 CHAIRMAN SMITH: Okay. MS. COHN: Any questions? 6 7 CHAIRMAN SMITH: No. Thank you. 8 MS. COHN: Sorry. 9 CHAIRMAN SMITH: The only other small question 10 I had, and it's probably because I'm not familiar enough with 11 it, so please, if I'm putting somebody on the spot, let me 12 know because that is not my intention here. 13 On the Annual Risk Assessment, in the first 14 presentation, it says charitable distributions, it says, Risk 15 Factors for an audit program described in TAC 402.703(b)(2), 16 Charitable Distributions as a Percentage of Gross Receipts. 17 And if I'm just completely off base here, please tell me, 18 because that could probably be the case. 19 But I thought we were operating on net 20 proceeds now, or adjusted gross instead of gross receipts. 21 Is there a different dynamic that we use on the audit side 22 than the reporting side? I guess that's the right way -- am 23 I phrasing that right? 24 MS. DOMAIN: I have to look that up in the Act.

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Mr. Fenoglio -- Mr. Bresnen, sorry. Legislative update.

CHAIRMAN SMITH: Moving on to the next item,

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MR. BRESNEN: Good morning, y'all. I appreciate you having me. I will be brief.

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I was alerted just a little while ago that Senate Bill 643 was reported from the House Licensing and Administrative Procedures Committee this morning, and I'm checking to see whether they sent that to the Local and Uncontested Calendar or to the House floor. And despite my incredible influence at the Capitol building, I can't get anybody to answer me. So we'll -- maybe I'll find out and I'll text it to the chair.

The bill is different from the way it passed the Senate, so it'll have to go back to the Senate if we pass it out of the House for concurrence, but the Senate knows that, they're expecting the changes that we've agreed to, has all the stuff we've worked with the agency staff on, increases the number of temporaries, goes to an aggregate limit on regular bingo prizes to 5,000, takes the single game limit away. So you could work within that 5,000 to meet your needs.

Very importantly, it retains the current methodology for remitting the local prize fees to the counties and the cities. There was some language that wasn't entirely clear when we gave the counties and the cities the opportunity to opt out or required them to opt in first.

And the we -- the agency to its credit administered in 25

conformance with the legislature's intent. This language
just makes sure that the statute reads according to the way
that it should have to begin with.

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We seem to have great acceptance across the street and we've been treated very well. I can't believe I'm standing here on April 12th talking about a bill that's on its way to the House floor and has already passed the Senate. So we're way ahead of where we were last time.

The House has passed its version of the Appropriations Bill, House Bill 1, that's gone over to the Senate. Yesterday, the Senate Finance Committee substituted its version of that bill in and kicked it out of committee. And so that'll be going to the Senate floor shortly. The -- and we're working with the commission to assure that there are adequate resources to fund the regulation of bingo consistent with the current law.

And so if you have any other questions, I'd be happy to answer them.

CHAIRMAN SMITH: Anyone?

MR. BRESNEN: I do want to say one other thing now that I'm thinking about it. There was a sports betting bill that was reported from the licensing committee. I keep asking all the lobbyists for the casinos and the sports betting people whether they have the votes. They need 100 votes in the House and 21 votes in the Senate. And the

common answer is we're still counting. Translated that means 1 2 they don't have them yet. So, our world is not likely to experience dramatic change if it's sports betting. If it was 3 casinos, of course it would wreck charitable bingo without 5 some kind of ability for us to have a different kind of game. So I'm not counting on us being wrecked, but we might have 6 7 some -- we might have some folks using their cell phones to bet on the football, baseball, and every other sport played 8 9 on the planet going forward. 10 Sorry. Now I'm happy to answer any questions. 11 CHAIRMAN SMITH: Anyone? Anyone from the 12 public? Steve, we thank you very much. We're sorry we didn't get you in earlier on the agenda. 13 14 That's no problem. MR. BRESNEN: 1.5 CHAIRMAN SMITH: I know your time is very 16 valuable. 17 MR. BRESNEN: I'm on schedule; it's all good. 18 Thank you very much. 19 CHAIRMAN SMITH: We appreciate you very much, 20 Steve. And Steve Fenoglio, we appreciate you as well. 21 you like to add anything to that? 22 MR. FENOGLIO: Stephen Fenoglio for the 23 record. I want to -- had discussion with staff earlier.

There's one tweak in the bill and I visited with Mr. Bresnen

LaDonna

about it having to do with Section 2001.438.

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correctly pointed out that the unit is not punished, but the charities are, if there's a violation. And the language we got from Lege Counsel, which they put in on their own, was if a unit is -- if a unit on which a penalty is imposed, and of course, the Bingo Division doesn't impose penalties on units, they impose them on individual charities. And if it goes to the Local and Consent Calendar, as everyone knows you can't amend the bill on the House floor, then the bill has to go back in any event to Senate. If it's on Local and Consent for receipt and concurrence.

Timing is an issue. I'm not going to promise that we can get that language changed because it goes back to the Senate. If they make the change, then it has to come back to the House. And everyone knows the last two weeks of the session are fraught with peril.

We're not there yet. Alternatively, if it's on the House floor, we should be able to make that change. Again, the Bingo Division doesn't impose penalties on units. They never have. They never -- they don't have the authority to, but we need to make that change to clarify it and we'll do our best.

CHAIRMAN SMITH: Excellent.

MR. FENOGLIO: Thank you.

MR. BOURGOYNE: Mr. Chair?

CHAIRMAN SMITH: Yes.

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MR. BOURGOYNE: Emile Bourgoyne; I'd like to
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    add one thing about the legislative report. If we would all
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    acknowledge that House Resolution 995 was filed that
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    memorializes Will Martin of Victoria, and that we would urge
 5
    our colleagues there to assist getting that resolution
 6
    passed.
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                   CHAIRMAN SMITH: You said House Bill 915?
                   MR. BOURGOYNE: It's House Resolution 995.
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                   CHAIRMAN SMITH: House Resolution 995,
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    correct?
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                   MR. BOURGOYNE: That's correct.
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                   CHAIRMAN SMITH: Okay. Excellent. Thank you,
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    Emile. I appreciate that. That's good news to hear.
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                             AGENDA ITEM 9
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                   CHAIRMAN SMITH: Okay. Moving on to old
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    business. We've brought up about the nominations for the
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    vacant seat on the Bingo Advisory Committee. I think we have
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    at least one or two people that are on the nomination list
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    for the vacant seat. If you would like to come up and tell
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    us a little bit about yourself, tell us your name and we
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    would welcome you to do so. I believe there's one at least
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    in attendance now.
23
                   MS. JOHNSTON:
                                  Hello. First of all, my name
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    is Stacey Johnston. I'm from Dallas, Texas. I'm part of
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    School of Faith, operator for School of Faith Foundation
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- 1 | there. I've been working in bingo for over 30 years. My
- 2 | mother was in bingo before that, so pretty much born in a
- 3 | bingo hall. I've performed every operation from floor worker
- 4 to cashier to sales manager.
- 5 Anyway, to be a nominee is an honor. Thank
- 6 you. I would love to be on this portion of it making
- 7 legislation, making sure that bingo's around for generations
- 8 to come.
- 9 I love what we do. Our charities fund many
- 10 | Catholic schools in the Dallas area. Sorry, I'm just a
- 11 little bit nervous.
- 12 CHAIRMAN SMITH: Awesome.
- MS. JOHNSTON: But thank you. Thank you.
- 14 CHAIRMAN SMITH: Thank you very much. We
- 15 | appreciate you.
- 16 UNIDENTIFIED VOICE: What was the name?
- 17 CHAIRMAN SMITH: Stacey Johnston. Does
- 18 | anybody have any questions for her? No?
- 19 Well, we appreciate you being involved and
- 20 being attentive to what we've got going on here. Are there
- 21 any other nominees that are here by chance? Nope. All
- 22 | right. Awesome. Thank you very much. We appreciate your
- 23 | time. I know we met at Charity Day at the Capitol, which we
- 24 | recently had over on the Capitol grounds, and we had a big
- 25 | success on that, getting our charity message out to the

legislators, so we appreciate you helping with that. 1 2 All right. Any other old business? 3 comment, public comments on old business? All right, moving on. 5 AGENDA ITEM 10 CHAIRMAN SMITH: New business. Anyone got 6 7 anything new on the plate? Mr. Fenoglio? MR. FENOGLIO: Stephen Fenoglio. Again, I 8 9 just wanted to make everyone aware that Will Martin celebrated a birthday. He's not older than dirt, but he's 10 11 catching up with dirt. I'm sorry, I said Will. I meant 12 Emile Bourgoyne. 13 CHAIRMAN SMITH: Oh. Emile. 14 MS. URIEGAS: Okay. 1.5 MR. FENOGLIO: And so happy birthday again, 16 Emile. If you're awake. 17 MR. DUNCAN: Happy Birthday, Emile. 18 CHAIRMAN SMITH: Yes, happy birthday. 19 MR. DUNCAN: Could have brought a cake. 20 MR. BAKER: My name is Ronnie Baker and I am 21 older than dirt. I've been in Bingo 43 years. Hey, Will 22 Martin and I worked together on a number of counties. I know 23 he was in touch with Steve, both Steves, and over a two year 24 period, there was a proliferation over 130 game rooms that

were actually paying cash and Will was instrumental in

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providing the wherewithal to go forward and get those rooms
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                I'm happy to say, and I know he's not here
    permitted.
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    anymore, but I let his wife know that this past week, the two
    largest operating game rooms in Oasis County were raided and
 5
    Will would be very happy about that. It doesn't, if you want
    to have game rooms, they're fine. You've just got to get
 6
 7
    permitted. And God bless you, Will Martin. Thank you, guys.
                   CHAIRMAN SMITH:
                                    Thank you, Ronnie.
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 9
    appreciate that. That's always good news for the charities
    when the illegal cash paying eight liners are closed down.
10
11
    So good on you for that work effort. Any other new business?
12
                   The only other question I have, and I don't
13
    really think it's new business, is when a worker registers, I
14
    quess this is geared towards you, Tyler. When a worker
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    registers to work in bingo, they're -- when they get
16
    registered and they're approved for that, they're allowed to
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    work at any hall in the state, correct?
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                   MR. VANCE: Yes, that's correct. They don't
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    have to specify a location or anything like an organization
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    does on their application.
                   CHAIRMAN SMITH: Gotcha. So if you want to be
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22
    an operator on duty you have to go through a little bit
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    different process; is that correct?
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                   MR. VANCE: I'm not sure. I think you have to
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undergo training, like an operator training, but I don't

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- 1 | believe that's specific. That's kind of the organization's
- 2 responsibility to ensure that their operators and officers
- 3 have received proper training.
- 4 CHAIRMAN SMITH: Gotcha. So if you take --
- 5 | the operator training's the same for every organization is
- 6 what I'm asking.
- 7 MR. VANCE: Correct.
- 8 CHAIRMAN SMITH: So the way I understand it,
- 9 | you have to be listed as an operator for each individual
- 10 organization.
- MR. VANCE: Correct.
- 12 CHAIRMAN SMITH: Would it be prudent or maybe
- 13 we could have an opportunity to talk about maybe changing
- 14 | that to make it where if you take the generalized operator
- 15 training for one organization, you're automatically verified
- 16 for the next organization?
- 17 MR. VANCE: Yeah, I think we can look at that.
- 18 I'm not sure that -- I know the statute requires that each
- 19 organization, that those people have the training. But I
- 20 | don't know that it requires that they need to be specific to
- 21 | that organization, you know, if you've undergone the training
- 22 once.
- 23 CHAIRMAN SMITH: Right.
- MR. VANCE: I think there may be some leeway
- 25 in there for us to allow the one time training to carry over

- to whatever other organizations, so the operator doesn't have to take it five times, right.
- 3 CHAIRMAN SMITH: Right. Yeah. And I know
- 4 | it's -- I know in a hall with more than four or five
- 5 | charities or three or four charities, that it's difficult to
- 6 | get all the charities together to sign, to get, you know, the
- 7 operators approved and then they'll do that training all
- 8 | those different times. So, if it's the same training, maybe
- 9 | we could -- maybe next meeting or down the road or something
- 10 like that, maybe we could have that conversation.
- MR. VANCE: Sure. We'll look into it.
- 12 CHAIRMAN SMITH: Excellent.
- MS. URIEGAS: I guess my question is, they
- 14 have to be appointed as a designated operator on that form.
- 15 | So each charity would have to add them individually. They'd
- only have to take the test once, but everybody would have to
- 17 | add them.
- 18 CHAIRMAN SMITH: Right. That's what I'm
- 19 saying. If it's kind of like the worker registry, if you're
- 20 on the worker registry, you can work for anybody and you
- 21 don't have to be --
- MS. URIEGAS: Oh, so you want them to be able
- 23 to operate for anybody?
- 24 CHAIRMAN SMITH: Since the training is the
- 25 same for every organization.

25

business?

AGENDA ITEM 11 1 2 CHAIRMAN SMITH: All right. Well, we will move on to item number 11, and we will set the date for the 3 next meeting. I think we've got some dates already picked 5 out. MS. CASTAÑUELA: So the next BAC meeting is 6 7 scheduled for Tuesday, June 20th, which is the day before the next commission meeting, which is currently scheduled for 8 9 June 21st. 10 CHAIRMAN SMITH: All right. Okay. Any issues 11 with that anyone? Any comments on that? All right. We'll 12 tentatively confirm --13 MR. HARRIS: Just --14 CHAIRMAN SMITH: Yes. 15 MR. HARRIS: Just an initial comment. 16 several conflicts on that day. It won't prevent me from 17 being on virtually, but my --18 MS. URIEGAS: Oh, we can't hear you. You're 19 on mute. 20 CHAIRMAN SMITH: Lost you. 21 MR. HARRIS: I'm sorry. I thought I hit the 22 unmute there. I have a couple of different conflicts on my -23 - my wife will be out of town for a conference, a work 24 conference that day, and I'm heading two committee meetings

in Arlington that afternoon, at 1:00 and 2:00, respectively.

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