





# INTEROFFICE MEMO

*Gary Grief, Executive Director*

*LaDonna Castañuela, Charitable Bingo Operations Director*

**To:** Robert G. Rivera, Chairman  
Cindy Fields, Commissioner  
Mark A. Franz, Commissioner  
Erik C. Saenz, Commissioner  
Jamey Steen, Commissioner

**From:** Annika Guarnero, Acting Controller

A handwritten signature, likely of Annika Guarnero, consisting of stylized initials and a surname.

**Date:** September 28, 2023

**Re:** Lottery sales and revenue, game performance, new game opportunities, advertising, promotional activities, market research, trends, and game contracts, agreements, and procedures

The attached detailed weekly sales summary for the week ending September 23, 2023 is for your information. Summary sales performance memos and the detailed weekly sales summary for the week ending October 7, 2023, will be provided to you at the October 12, 2023 Commission meeting.

Please feel free to contact me at 512-344-5103 if you need additional information or have any questions.



## WEEKLY SALES SUMMARY

Unaudited

**Week Ending: 9/23/2023**

Texas Lottery Commission  
Fiscal Year to Date Sales Comparison  
Unaudited

Through the Week Ending: 9/23/2023 (4 weeks)

| Sales by Game       | FY 2022*              | FY 2023**             | FY 2024               | \$ Change             |                          | % Change              |                          |
|---------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------------------|-----------------------|--------------------------|
|                     |                       |                       |                       | FY 2024 to<br>FY 2022 | FY 2024 to<br>FY 2023 to | FY 2024 to<br>FY 2022 | FY 2024 to<br>FY 2023 to |
| Scratch Tickets     | \$ 434,143,614        | \$ 422,220,574        | \$ 393,873,209        | \$ -40,270,405        | \$ -28,347,365           | -9.3%                 | -6.7%                    |
| Lotto Texas         | 10,150,902            | 8,366,893             | 7,665,737             | -2,485,165            | -701,156                 | -24.5%                | -8.4%                    |
| Lotto Extra         | 3,165,061             | 2,711,195             | 2,748,871             | -416,190              | 37,676                   | -13.1%                | 1.4%                     |
| Pick 3              | 19,401,452            | 17,533,935            | 16,622,942            | -2,778,510            | -910,993                 | -14.3%                | -5.2%                    |
| Pick 3 Fireball     | 1,704,600             | 1,744,259             | 1,750,927             | 46,327                | 6,668                    | 2.7%                  | 0.4%                     |
| Cash Five           | 3,461,210             | 3,259,706             | 3,249,193             | -212,017              | -10,513                  | -6.1%                 | -0.3%                    |
| Texas Two Step      | 4,433,316             | 4,631,445             | 3,148,294             | -1,285,022            | -1,483,151               | -29.0%                | -32.0%                   |
| Mega Millions       | 21,613,307            | 16,435,425            | 14,646,001            | -6,967,306            | -1,789,424               | -32.2%                | -10.9%                   |
| Megaplier           | 3,711,029             | 3,089,948             | 2,999,326             | -711,703              | -90,622                  | -19.2%                | -2.9%                    |
| MM Just the Jackpot | 77,889                | 64,008                | 51,596                | -26,293               | -12,412                  | -33.8%                | -19.4%                   |
| Daily 4             | 8,083,235             | 7,934,601             | 7,732,036             | -351,200              | -202,566                 | -4.3%                 | -2.6%                    |
| Daily 4 Fireball    | 1,405,067             | 1,532,816             | 1,576,703             | 171,636               | 43,887                   | 12.2%                 | 2.9%                     |
| Powerball           | 32,252,253            | 16,043,506            | 36,084,195            | 3,831,942             | 20,040,689               | 11.9%                 | 124.9%                   |
| Power Play          | 5,534,492             | 3,111,166             | 6,837,639             | 1,303,147             | 3,726,473                | 23.5%                 | 119.8%                   |
| All or Nothing      | 2,990,524             | 3,134,704             | 3,380,366             | 389,842               | 245,662                  | 13.0%                 | 7.8%                     |
| <b>Total</b>        | <b>\$ 552,127,951</b> | <b>\$ 511,814,181</b> | <b>\$ 502,367,034</b> | <b>\$ -49,760,917</b> | <b>\$ -9,447,147</b>     | <b>-9.0%</b>          | <b>-1.8%</b>             |

\* 2 extra days

\*\*1 extra day

Texas Lottery Commission  
**Fiscal Year to Date Cumulative Average Sales Comparison**  
 Unaudited

Through the Week Ending 9/23/2023

| Sales by Game       | FY 2022   |                   | FY 2023   |                   | FY 2024              |
|---------------------|-----------|-------------------|-----------|-------------------|----------------------|
| Scratch Tickets     | \$        | 17,365,745        | \$        | 17,592,524        | \$ 17,124,922        |
| Lotto Texas         |           | 406,036           |           | 348,621           | 333,293              |
| Lotto Extra         |           | 126,602           |           | 112,966           | 119,516              |
| Pick 3              |           | 776,058           |           | 730,581           | 722,737              |
| Pick 3 Fireball     |           | 68,184            |           | 72,677            | 76,127               |
| Cash Five           |           | 138,448           |           | 135,821           | 141,269              |
| Texas Two Step      |           | 177,333           |           | 192,977           | 136,882              |
| Mega Millions       |           | 864,532           |           | 684,809           | 636,783              |
| Megaplier           |           | 148,441           |           | 128,748           | 130,405              |
| MM Just the Jackpot |           | 3,116             |           | 2,667             | 2,243                |
| Daily 4             |           | 323,329           |           | 330,608           | 336,175              |
| Daily 4 Fireball    |           | 56,203            |           | 63,867            | 68,552               |
| Powerball           |           | 1,290,090         |           | 668,479           | 1,568,878            |
| Power Play          |           | 221,380           |           | 129,632           | 297,289              |
| All or Nothing      |           | 119,621           |           | 130,613           | 146,972              |
| <b>Total</b>        | <b>\$</b> | <b>22,085,118</b> | <b>\$</b> | <b>21,325,591</b> | <b>\$ 21,842,045</b> |

9/25/2021  
25 days

9/24/2022  
24 days

9/23/2023  
23 days

**Texas Lottery Commission**  
**Fiscal Year Over Year Change in Sales**  
**Unaudited**  
**FY 2024 Compared to FY 2023**

|         |            |        | SCRATCH TICKETS |               |                |                                | DRAW GAMES   |               |               |                                   | TOTAL SALES   |               |                |                                   |
|---------|------------|--------|-----------------|---------------|----------------|--------------------------------|--------------|---------------|---------------|-----------------------------------|---------------|---------------|----------------|-----------------------------------|
| FY 2024 |            |        | FY 2024         | FY 2023       | Difference     | % change -<br>Cumulative Sales | FY 2024      | FY 2023       | Difference    | % change -<br>Cumulative<br>Sales | FY 2024       | FY 2023       | Difference     | % change -<br>Cumulative<br>Sales |
| Week    | Week       | Ending |                 |               |                |                                |              |               |               |                                   |               |               |                |                                   |
| 1       | 9/2/2023*  |        | \$38,978,519    | \$59,864,056  | (\$20,885,537) | -34.9%                         | \$10,637,832 | \$12,762,710  | (\$2,124,879) | -16.6%                            | \$49,616,351  | \$72,626,766  | (\$23,010,416) | -31.7%                            |
| 2       | 9/9/2023   |        | \$117,746,228   | \$120,501,630 | (\$2,755,402)  | -2.3%                          | \$30,027,540 | \$24,647,158  | \$5,380,382   | 21.8%                             | \$147,773,768 | \$145,148,788 | \$2,624,980    | 1.8%                              |
| 3       | 9/16/2023  |        | \$119,921,752   | \$121,755,487 | (\$1,833,735)  | -1.5%                          | \$32,110,344 | \$25,823,942  | \$6,286,402   | 24.3%                             | \$152,032,096 | \$147,579,429 | \$4,452,667    | 3.0%                              |
| 4       | 9/23/2023  |        | \$117,226,710   | \$120,099,401 | (\$2,872,691)  | -2.4%                          | \$35,718,110 | \$26,359,797  | \$9,358,314   | 35.5%                             | \$152,944,820 | \$146,459,198 | \$6,485,623    | 4.4%                              |
| 5       | 9/30/2023  |        |                 | \$125,323,123 |                |                                |              | \$27,923,098  |               |                                   |               | \$153,246,221 |                |                                   |
| 6       | 10/7/2023  |        |                 | \$127,162,182 |                |                                |              | \$29,192,379  |               |                                   |               | \$156,354,561 |                |                                   |
| 7       | 10/14/2023 |        |                 | \$124,858,888 |                |                                |              | \$32,714,985  |               |                                   |               | \$157,573,873 |                |                                   |
| 8       | 10/21/2023 |        |                 | \$124,123,288 |                |                                |              | \$30,228,913  |               |                                   |               | \$154,352,201 |                |                                   |
| 9       | 10/28/2023 |        |                 | \$124,664,414 |                |                                |              | \$51,451,925  |               |                                   |               | \$176,116,339 |                |                                   |
| 10      | 11/4/2023  |        |                 | \$130,564,295 |                |                                |              | \$130,071,730 |               |                                   |               | \$260,636,025 |                |                                   |
| 11      | 11/11/2023 |        |                 | \$125,975,136 |                |                                |              | \$79,522,011  |               |                                   |               | \$205,497,147 |                |                                   |
| 12      | 11/18/2023 |        |                 | \$126,256,926 |                |                                |              | \$26,419,204  |               |                                   |               | \$152,676,130 |                |                                   |
| 13      | 11/25/2023 |        |                 | \$118,113,088 |                |                                |              | \$25,156,447  |               |                                   |               | \$143,269,535 |                |                                   |
| 14      | 12/2/2023  |        |                 | \$123,893,014 |                |                                |              | \$27,636,806  |               |                                   |               | \$151,529,820 |                |                                   |
| 15      | 12/9/2023  |        |                 | \$122,961,661 |                |                                |              | \$27,612,493  |               |                                   |               | \$150,574,154 |                |                                   |
| 16      | 12/16/2023 |        |                 | \$125,411,864 |                |                                |              | \$28,618,652  |               |                                   |               | \$154,030,516 |                |                                   |
| 17      | 12/23/2023 |        |                 | \$128,542,216 |                |                                |              | \$31,843,485  |               |                                   |               | \$160,385,701 |                |                                   |
| 18      | 12/30/2023 |        |                 | \$140,490,134 |                |                                |              | \$45,788,139  |               |                                   |               | \$186,278,273 |                |                                   |
| 19      | 1/6/2024   |        |                 | \$136,749,859 |                |                                |              | \$60,156,630  |               |                                   |               | \$196,906,489 |                |                                   |
| 20      | 1/13/2024  |        |                 | \$135,623,611 |                |                                |              | \$89,577,192  |               |                                   |               | \$225,200,803 |                |                                   |
| 21      | 1/20/2024  |        |                 | \$132,683,417 |                |                                |              | \$31,496,601  |               |                                   |               | \$164,180,018 |                |                                   |
| 22      | 1/27/2024  |        |                 | \$131,666,658 |                |                                |              | \$33,010,505  |               |                                   |               | \$164,677,163 |                |                                   |
| 23      | 2/3/2024   |        |                 | \$125,434,757 |                |                                |              | \$35,485,741  |               |                                   |               | \$160,920,498 |                |                                   |
| 24      | 2/10/2024  |        |                 | \$135,016,081 |                |                                |              | \$31,105,415  |               |                                   |               | \$166,121,496 |                |                                   |
| 25      | 2/17/2024  |        |                 | \$134,818,743 |                |                                |              | \$26,655,983  |               |                                   |               | \$161,474,726 |                |                                   |
| 26      | 2/24/2024  |        |                 | \$136,252,327 |                |                                |              | \$27,961,344  |               |                                   |               | \$164,213,671 |                |                                   |
| 27      | 3/2/2024   |        |                 | \$142,406,081 |                |                                |              | \$29,593,236  |               |                                   |               | \$171,999,317 |                |                                   |
| 28      | 3/9/2024   |        |                 | \$138,137,807 |                |                                |              | \$28,554,021  |               |                                   |               | \$166,691,828 |                |                                   |
| 29      | 3/16/2024  |        |                 | \$137,152,270 |                |                                |              | \$28,741,934  |               |                                   |               | \$165,894,204 |                |                                   |
| 30      | 3/23/2024  |        |                 | \$137,487,217 |                |                                |              | \$29,782,813  |               |                                   |               | \$167,270,030 |                |                                   |
| 31      | 3/30/2024  |        |                 | \$139,775,264 |                |                                |              | \$32,144,744  |               |                                   |               | \$171,920,008 |                |                                   |
| 32      | 4/6/2024   |        |                 | \$139,715,002 |                |                                |              | \$32,524,745  |               |                                   |               | \$172,239,747 |                |                                   |
| 33      | 4/13/2024  |        |                 | \$136,238,448 |                |                                |              | \$38,094,234  |               |                                   |               | \$174,332,682 |                |                                   |
| 34      | 4/20/2024  |        |                 | \$134,368,184 |                |                                |              | \$53,465,618  |               |                                   |               | \$187,833,802 |                |                                   |
| 35      | 4/27/2024  |        |                 | \$136,494,447 |                |                                |              | \$23,302,074  |               |                                   |               | \$159,796,521 |                |                                   |
| 36      | 5/4/2024   |        |                 | \$138,630,301 |                |                                |              | \$24,144,165  |               |                                   |               | \$162,774,466 |                |                                   |
| 37      | 5/11/2024  |        |                 | \$135,810,888 |                |                                |              | \$24,252,558  |               |                                   |               | \$160,063,446 |                |                                   |
| 38      | 5/18/2024  |        |                 | \$132,970,513 |                |                                |              | \$24,785,120  |               |                                   |               | \$157,755,633 |                |                                   |
| 39      | 5/25/2024  |        |                 | \$131,404,006 |                |                                |              | \$25,026,866  |               |                                   |               | \$156,430,872 |                |                                   |
| 40      | 6/1/2024   |        |                 | \$130,371,617 |                |                                |              | \$25,992,060  |               |                                   |               | \$156,363,677 |                |                                   |
| 41      | 6/8/2024   |        |                 | \$127,029,947 |                |                                |              | \$26,617,863  |               |                                   |               | \$153,647,810 |                |                                   |
| 42      | 6/15/2024  |        |                 | \$123,222,493 |                |                                |              | \$27,430,253  |               |                                   |               | \$150,652,746 |                |                                   |

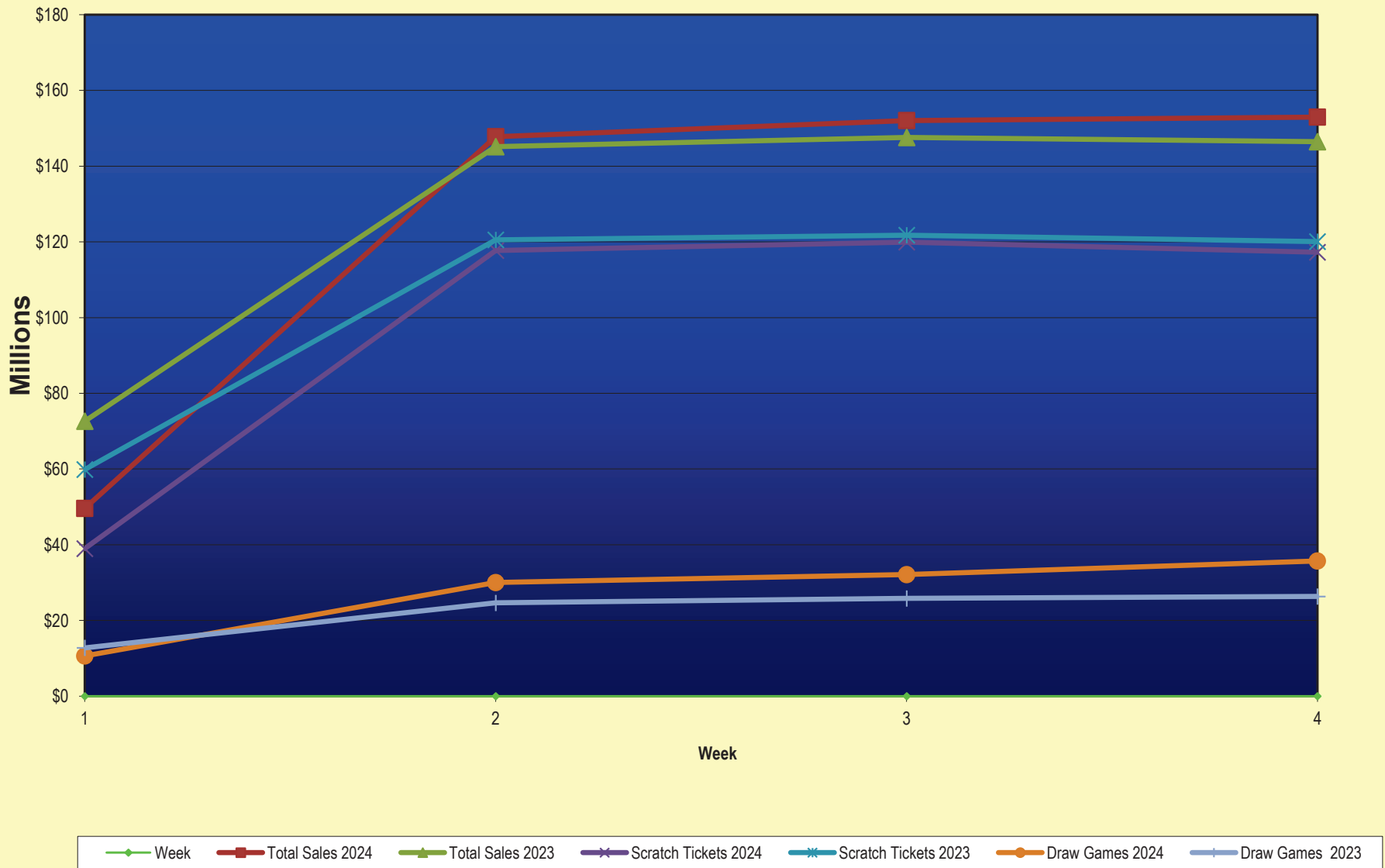
**Texas Lottery Commission**  
**Fiscal Year Over Year Change in Sales**  
**Unaudited**  
**FY 2024 Compared to FY 2023**

|                         |             |        | SCRATCH TICKETS |                 |                |                                | DRAW GAMES    |                 |              |                                | TOTAL SALES   |                 |               |                                |
|-------------------------|-------------|--------|-----------------|-----------------|----------------|--------------------------------|---------------|-----------------|--------------|--------------------------------|---------------|-----------------|---------------|--------------------------------|
| FY 2024                 |             |        | FY 2024         | FY 2023         | Difference     | % change -<br>Cumulative Sales | FY 2024       | FY 2023         | Difference   | % change -<br>Cumulative Sales | FY 2024       | FY 2023         | Difference    | % change -<br>Cumulative Sales |
| Week                    | Week        | Ending |                 |                 |                |                                |               |                 |              |                                |               |                 |               |                                |
| 43                      | 6/22/2024   |        |                 | \$120,916,477   |                |                                |               | \$29,623,767    |              |                                |               | \$150,540,244   |               |                                |
| 44                      | 6/29/2024   |        |                 | \$124,353,242   |                |                                |               | \$32,695,830    |              |                                |               | \$157,049,072   |               |                                |
| 45                      | 7/6/2024    |        |                 | \$125,626,401   |                |                                |               | \$42,088,277    |              |                                |               | \$167,714,678   |               |                                |
| 46                      | 7/13/2024   |        |                 | \$124,153,252   |                |                                |               | \$62,805,046    |              |                                |               | \$186,958,298   |               |                                |
| 47                      | 7/20/2024   |        |                 | \$125,448,615   |                |                                |               | \$78,906,399    |              |                                |               | \$204,355,014   |               |                                |
| 48                      | 7/27/2024   |        |                 | \$125,446,091   |                |                                |               | \$49,317,844    |              |                                |               | \$174,763,935   |               |                                |
| 49                      | 8/3/2024    |        |                 | \$124,237,124   |                |                                |               | \$74,806,538    |              |                                |               | \$199,043,662   |               |                                |
| 50                      | 8/10/2024   |        |                 | \$119,776,199   |                |                                |               | \$57,508,648    |              |                                |               | \$177,284,847   |               |                                |
| 51                      | 8/17/2024   |        |                 | \$119,072,163   |                |                                |               | \$27,982,437    |              |                                |               | \$147,054,600   |               |                                |
| 52                      | 8/24/2024   |        |                 | \$117,986,952   |                |                                |               | \$27,968,452    |              |                                |               | \$145,955,404   |               |                                |
|                         | 8/31/2023** |        |                 | \$82,253,003    |                |                                |               | \$18,981,337    |              |                                |               | \$101,234,340   |               |                                |
|                         |             |        |                 |                 |                |                                |               |                 |              |                                |               |                 |               |                                |
| Total thru Current Week |             |        | \$393,873,209   | \$422,220,574   | (\$28,347,365) | -6.7%                          | \$108,493,825 | \$89,593,607    | \$18,900,218 | 21.1%                          | \$502,367,034 | \$511,814,181   | (\$9,447,147) | -1.8%                          |
|                         |             |        |                 |                 |                |                                |               |                 |              |                                |               |                 |               |                                |
| Fiscal Year Total       |             |        | \$393,873,209   | \$6,729,290,260 |                |                                | \$108,493,825 | \$1,996,360,152 |              |                                | \$502,367,034 | \$8,725,650,412 |               |                                |

\* FY 24 includes 2 days; FY 23 includes 3 days

\*\* FY 24 includes 7 days; FY 23 includes 5 days

### Texas Lottery Commission Fiscal Year Over Year Change in Sales



Note: Report is prepared on a Fiscal Year basis.



Texas Lottery Commission  
Scratch Tickets by Price Point  
Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes  
Unaudited

| Fiscal Year  | Price Point | # of Active Games | FY Sales             | % of Scratch Ticket Sales | Year over Year Change in Sales | FY Prize Expense     | Year over Year Change in Prize Expense | FY Sales Contribution | Year over Year Change in Contribution | Average Prize Payout % | Year over Year Difference in Payout % |
|--------------|-------------|-------------------|----------------------|---------------------------|--------------------------------|----------------------|--|-----------------------|---------------------------------------|------------------------|---------------------------------------|
| 2023         | \$1.00      | 8                 | 5,782,191            | 1.4%                      |                                | 3,480,214            |  | 2,301,977             |                                       | 60.2%                  | -0.5%                                 |
| Through      | \$2.00      | 15                | 13,210,898           | 3.1%                      |                                | 8,623,065            |  | 4,587,833             |                                       | 65.3%                  | 0.2%                                  |
| 9/24/2022    | \$3.00      | 5                 | 12,269,175           | 2.9%                      |                                | 8,085,497            |  | 4,183,678             |                                       | 65.9%                  | -0.1%                                 |
|              | \$5.00      | 29                | 74,211,530           | 17.6%                     |                                | 50,486,732           |  | 23,724,798            |                                       | 68.0%                  | 0.0%                                  |
|              | \$10.00     | 19                | 100,485,520          | 23.8%                     |                                | 70,321,435           |  | 30,164,085            |                                       | 70.0%                  | -0.1%                                 |
|              | \$20.00     | 14                | 99,546,960           | 23.6%                     |                                | 74,671,084           |  | 24,875,876            |                                       | 75.0%                  | -0.1%                                 |
|              | \$30.00     | 4                 | 20,330,850           | 4.8%                      |                                | 15,265,965           |  | 5,064,885             |                                       | 75.1%                  | 0.0%                                  |
|              | \$50.00     | 6                 | 62,592,750           | 14.8%                     |                                | 48,835,318           |  | 13,757,432            |                                       | 78.0%                  | 0.0%                                  |
|              | \$100.00    | 1                 | 33,790,700           | 8.0%                      |                                | 26,993,090           |  | 6,797,610             |                                       | 79.9%                  | 79.9%                                 |
| <b>Total</b> |             | <b>101</b>        | <b>\$422,220,574</b> |                           |                                | <b>\$306,762,402</b> |  | <b>\$115,458,172</b>  |                                       | <b>72.7%</b>           | <b>0.7%</b>                           |
| 2024         | \$1.00      | 8                 | 4,777,037            | 1.2%                      |                                | 2,880,299            |  | 1,896,738             |                                       | 60.3%                  | 0.1%                                  |
| Through      | \$2.00      | 11                | 9,795,254            | 2.5%                      |                                | 6,465,991            |  | 3,329,263             |                                       | 66.0%                  | 0.7%                                  |
| 9/23/2023    | \$3.00      | 3                 | 10,173,813           | 2.6%                      |                                | 6,708,398            |  | 3,465,415             |                                       | 65.9%                  | 0.0%                                  |
|              | \$5.00      | 34                | 72,192,695           | 18.3%                     |                                | 49,103,788           |  | 23,088,907            |                                       | 68.0%                  | 0.0%                                  |
|              | \$10.00     | 21                | 84,605,790           | 21.5%                     |                                | 59,385,658           |  | 25,220,132            |                                       | 70.2%                  | 0.2%                                  |
|              | \$20.00     | 14                | 88,384,620           | 22.4%                     |                                | 66,316,104           |  | 22,068,516            |                                       | 75.0%                  | 0.0%                                  |
|              | \$30.00     | 4                 | 29,660,400           | 7.5%                      |                                | 22,259,055           |  | 7,401,345             |                                       | 75.0%                  | 0.0%                                  |
|              | \$50.00     | 7                 | 57,369,000           | 14.6%                     |                                | 44,762,570           |  | 12,606,430            |                                       | 78.0%                  | 0.0%                                  |
|              | \$100.00    | 2                 | 36,914,600           | 9.4%                      |                                | 29,514,653           |  | 7,399,947             |                                       | 80.0%                  | 0.1%                                  |
| <b>Total</b> |             | <b>104</b>        | <b>\$393,873,209</b> |                           |                                | <b>\$287,396,517</b> |  | <b>\$106,476,692</b>  |                                       | <b>73.0%</b>           | <b>0.3%</b>                           |
| Variance     | \$1.00      | 0                 | -1,005,154           |                           | -17.4%                         | -599,915             | -17.2%                                 | -405,239              | -17.6%                                | 0.11%                  |                                       |
| 2024 to      | \$2.00      | -4                | -3,415,644           |                           | -25.9%                         | -2,157,073           | -25.0%                                 | -1,258,571            | -27.4%                                | 0.74%                  |                                       |
| 2023         | \$3.00      | -2                | -2,095,362           |                           | -17.1%                         | -1,377,100           | -17.0%                                 | -718,262              | -17.2%                                | 0.04%                  |                                       |
|              | \$5.00      | 5                 | -2,018,835           |                           | -2.7%                          | -1,382,944           | -2.7%                                  | -635,891              | -2.7%                                 | -0.01%                 |                                       |
|              | \$10.00     | 2                 | -15,879,730          |                           | -15.8%                         | -10,935,777          | -15.6%                                 | -4,943,953            | -16.4%                                | 0.21%                  |                                       |
|              | \$20.00     | 0                 | -11,162,340          |                           | -11.2%                         | -8,354,980           | -11.2%                                 | -2,807,360            | -11.3%                                | 0.02%                  |                                       |
|              | \$30.00     | 0                 | 9,329,550            |                           | 45.9%                          | 6,993,090            | 45.8%                                  | 2,336,460             | 46.1%                                 | -0.04%                 |                                       |
|              | \$50.00     | 1                 | -5,223,750           |                           | -8.3%                          | -4,072,748           | -8.3%                                  | -1,151,002            | -8.4%                                 | 0.00%                  |                                       |
|              | \$100.00    | 1                 | 3,123,900            |                           | 9.2%                           | 2,521,562            | 9.3%                                   | 602,338               | 8.9%                                  | 0.07%                  |                                       |
| <b>Total</b> |             | <b>3</b>          | <b>-\$28,347,365</b> |                           | <b>-6.7%</b>                   | <b>-\$19,365,885</b> | <b>-6.3%</b>                           | <b>-\$8,981,480</b>   | <b>-7.8%</b>                          | <b>0.31%</b>           |                                       |

Notes - Scratch Ticket Variances

Texas Lottery Commission  
Scratch Tickets by Price Point  
Sales, Prize Expense, Sales Contribution and Payout Percentage With Year Over Year Changes  
Unaudited

|              |              |  | FY 2024       |  |  | FY 2023       |  | Difference    |
|--------------|--------------|--|---------------|--|--|---------------|--|---------------|
| Sales        | \$1 - \$5    |  | \$96,938,799  |  |  | \$105,473,794 |  | -\$8,534,995  |
| Prize Exp.   | \$1 - \$5    |  | \$65,158,476  |  |  | \$70,675,509  |  | -\$5,517,032  |
| Sales Cont.  | \$1 - \$5    |  | \$31,780,323  |  |  | \$34,798,285  |  | -\$3,017,963  |
| Prize Exp. % | \$1 - \$5    |  | 67.2%         |  |  | 67.0%         |  | 0.2%          |
|              |              |  | FY 2024       |  |  | FY 2023       |  | Difference    |
| Sales        | \$10 - \$100 |  | \$296,934,410 |  |  | \$316,746,780 |  | -\$19,812,370 |
| Prize Exp.   | \$10 - \$100 |  | \$222,238,041 |  |  | \$236,086,893 |  | -\$13,848,852 |
| Sales Cont.  | \$10 - \$100 |  | \$74,696,369  |  |  | \$80,659,887  |  | -\$5,963,518  |
| Prize Exp. % | \$10 - \$100 |  | 74.8%         |  |  | 74.5%         |  | 0.3%          |
|              |              |  | FY 2024       |  |  | FY 2023       |  | Difference    |
| Sales        | Scratch      |  | \$393,873,209 |  |  | \$422,220,574 |  | -\$28,347,365 |
| Prize Exp.   | Scratch      |  | \$287,396,517 |  |  | \$306,762,402 |  | -\$19,365,885 |
| Sales Cont.  | Scratch      |  | \$106,476,692 |  |  | \$115,458,172 |  | -\$8,981,480  |
| Prize Exp. % | Scratch      |  | 73.0%         |  |  | 72.7%         |  | 0.3%          |

|              |              |  | FY 2024       |  |  | FY 2023       |  | Difference    |
|--------------|--------------|--|---------------|--|--|---------------|--|---------------|
| Sales        | \$1 - \$10   |  | \$181,544,589 |  |  | \$205,959,314 |  | -\$24,414,725 |
| Prize Exp.   | \$1 - \$10   |  | \$124,544,135 |  |  | \$140,996,944 |  | -\$16,452,810 |
| Sales Cont.  | \$1 - \$10   |  | \$57,000,455  |  |  | \$64,962,370  |  | -\$7,961,916  |
| Prize Exp. % | \$1 - \$10   |  | 68.6%         |  |  | 68.5%         |  | 0.1%          |
|              |              |  | FY 2024       |  |  | FY 2023       |  | Difference    |
| Sales        | \$20 - \$100 |  | \$212,328,620 |  |  | \$216,261,260 |  | -\$3,932,640  |
| Prize Exp.   | \$20 - \$100 |  | \$162,852,382 |  |  | \$165,765,458 |  | -\$2,913,075  |
| Sales Cont.  | \$20 - \$100 |  | \$49,476,238  |  |  | \$50,495,802  |  | -\$1,019,565  |
| Prize Exp. % | \$20 - \$100 |  | 76.7%         |  |  | 76.7%         |  | 0.0%          |
|              |              |  | FY 2024       |  |  | FY 2023       |  | Difference    |
| Sales        | Scratch      |  | \$393,873,209 |  |  | \$422,220,574 |  | -\$28,347,365 |
| Prize Exp.   | Scratch      |  | \$287,396,517 |  |  | \$306,762,402 |  | -\$19,365,885 |
| Sales Cont.  | Scratch      |  | \$106,476,692 |  |  | \$115,458,172 |  | -\$8,981,480  |
| Prize Exp. % | Scratch      |  | 73.0%         |  |  | 72.7%         |  | 0.3%          |

**Texas Lottery Commission  
Weekly Sales Summary  
& Comparison to Previous Week  
Unaudited**

|                       | <b>Week Ending<br/>9/23/2023</b> |                       | <b>Week Ending<br/>9/16/2023</b> |                       |                         |                        |
|-----------------------|----------------------------------|-----------------------|----------------------------------|-----------------------|-------------------------|------------------------|
|                       | <b><u>THIS WEEK</u></b>          | <b>% of<br/>Sales</b> | <b><u>LAST WEEK</u></b>          | <b>% of<br/>Sales</b> | <b><u>\$ change</u></b> | <b><u>% change</u></b> |
| Total Sales           | <u>\$152,944,820</u>             |                       | <u>\$152,032,096</u>             |                       | <u>\$912,725</u>        | 0.6%                   |
| Scratch Tickets       | <u>\$117,226,710</u>             | 76.6%                 | <u>\$119,921,752</u>             | 78.9%                 | <u>-\$2,695,042</u>     | -2.2%                  |
| Lotto                 | \$2,361,555                      | 1.5%                  | \$2,284,115                      | 1.5%                  | \$77,440                | 3.4%                   |
| Lotto Extra           | \$848,802                        | 0.6%                  | \$820,754                        | 0.5%                  | \$28,048                | 3.4%                   |
| Pick 3                | \$4,809,560                      | 3.1%                  | \$4,988,859                      | 3.3%                  | -\$179,299              | -3.6%                  |
| Pick 3 Fireball       | \$495,391                        | 0.3%                  | \$537,610                        | 0.4%                  | -\$42,219               | -7.9%                  |
| Cash Five             | \$957,806                        | 0.6%                  | \$962,509                        | 0.6%                  | -\$4,703                | -0.5%                  |
| Texas Two Step        | \$1,246,614                      | 0.8%                  | \$904,070                        | 0.6%                  | \$342,544               | 37.9%                  |
| Mega Millions         | \$4,718,611                      | 3.1%                  | \$4,290,656                      | 2.8%                  | \$427,955               | 10.0%                  |
| Megaplier             | \$950,556                        | 0.6%                  | \$880,334                        | 0.6%                  | \$70,222                | 8.0%                   |
| MM Just the Jackpot   | \$15,198                         | 0.0%                  | \$15,419                         | 0.0%                  | -\$221                  | -1.4%                  |
| Daily 4               | \$2,242,828                      | 1.5%                  | \$2,320,256                      | 1.5%                  | -\$77,429               | -3.3%                  |
| Daily 4 Fireball      | \$449,210                        | 0.3%                  | \$484,657                        | 0.3%                  | -\$35,448               | -7.3%                  |
| Powerball             | \$13,199,208                     | 8.6%                  | \$10,591,773                     | 7.0%                  | \$2,607,435             | 24.6%                  |
| Power Play            | \$2,442,060                      | 1.6%                  | \$2,012,334                      | 1.3%                  | \$429,726               | 21.4%                  |
| All or Nothing        | <u>\$980,712</u>                 | 0.6%                  | <u>\$1,016,998</u>               | 0.7%                  | <u>-\$36,286</u>        | -3.6%                  |
| Total Draw Game Sales | <u>\$35,718,110</u>              |                       | <u>\$32,110,344</u>              |                       | <u>\$3,607,767</u>      | 11.2%                  |

\* Totals may not sum due to rounding.

**Texas Lottery Commission**  
**Weekly Sales Summary**  
**Unaudited**

**SCRATCH TICKETS**  
**TOP TEN SELLING GAMES**

**For the Week Ending: 9/23/2023**

| <b>Rank</b> | <b>Price<br/>Point</b> | <b>Game</b>                   | <b>Sales<br/>(Millions)</b> |
|-------------|------------------------|-------------------------------|-----------------------------|
| 1           | \$ 10                  | MEGA LOTERIA                  | \$ 7.835                    |
| 2           | \$ 20                  | MILLION DOLLAR LOTERIA        | \$ 7.811                    |
| 3           | \$ 100                 | LOTERIA SUPREME               | \$ 7.140                    |
| 4           | \$ 50                  | CASH ROYALE                   | \$ 5.271                    |
| 5           | \$ 50                  | 500X LOTERIA SPECTACULAR      | \$ 4.703                    |
| 6           | \$ 5                   | SPECIAL EDITION SUPER LOTERIA | \$ 4.620                    |
| 7           | \$ 20                  | \$1,000,000 WINNINGS          | \$ 4.067                    |
| 8           | \$ 100                 | \$20 MILLION SUPREME          | \$ 3.997                    |
| 9           | \$ 30                  | MILLIONAIRE MAKER             | \$ 3.839                    |
| 10          | \$ 20                  | \$1,000,000 CROSSWORD         | \$ 3.774                    |

**Texas Lottery Commission  
Prize Payout Tracking Report  
Unaudited**

**Through the Week Ending 9/23/2023**

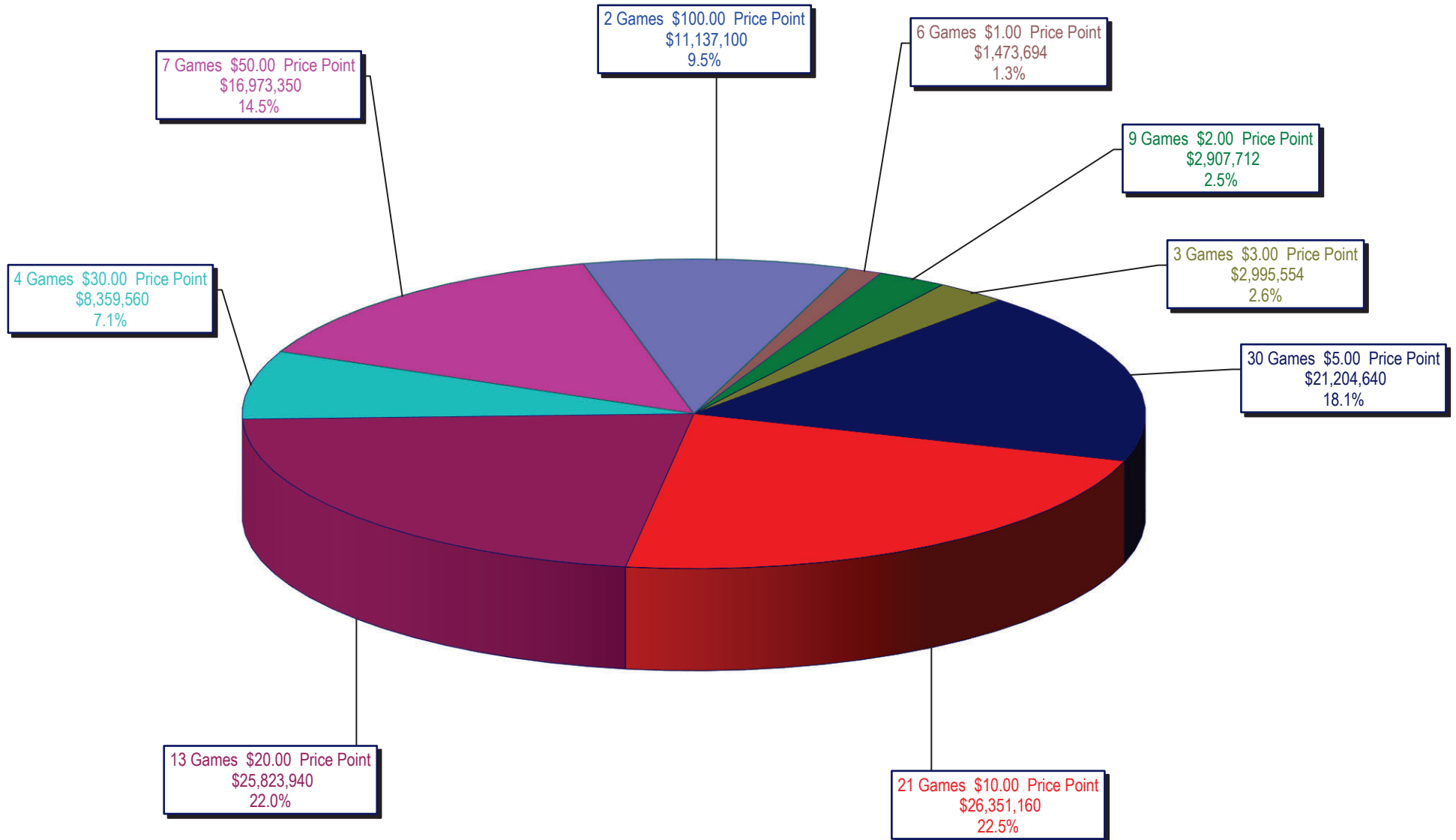
**Draw Game Sales**

|                     |    | <b>FY Sales<br/>Through the Week<br/>Ending<br/>9/23/2023</b> |    | <b>FY Prize Expense<br/>Through the Week<br/>Ending<br/>9/23/2023</b> | <b>Actual*<br/>Prize Payout</b> | <b>Base Payout<br/>(Prize Pool)</b> |
|---------------------|----|---|----|---|---------------------------------|-------------------------------------|
| Lotto               | \$ | 7,665,737   | \$ | 3,863,797   | 50.40%                          | 50.00%                              |
| Lotto Extra         |    | 2,748,871   |    | 1,503,080   | 54.68%                          | 53.70%                              |
| Pick 3              |    | 16,622,942  |    | 7,411,550   | 44.59%                          | 50.00%                              |
| Pick 3 Fireball     |    | 1,750,927   |    | 945,630   | 54.01%                          | 54.00%                              |
| Cash Five           |    | 3,249,193   |    | 1,704,722   | 52.47%                          | 50.97%                              |
| Texas Two Step      |    | 3,148,294   |    | 1,592,809   | 50.59%                          | 50.00%                              |
| Mega Millions       |    | 14,646,001  |    | 7,503,345   | 51.23%                          | 50.00%**                            |
| Megaplier           |    | 2,999,326   |    | 1,537,354   | 51.26%                          | N/A                                 |
| MM Just the Jackpot |    | 51,596  |    | 26,940  | 52.21%                          | 50.00%**                            |
| Daily 4             |    | 7,732,036   |    | 4,052,950   | 52.42%                          | 50.00%                              |
| Daily 4 Fireball    |    | 1,576,703   |    | 885,150   | 56.14%                          | 54.22%                              |
| Powerball           |    | 36,084,195  |    | 18,438,182  | 51.10%                          | 50.00%**                            |
| Power Play          |    | 6,837,639   |    | 3,491,150   | 51.06%                          | N/A                                 |
| All or Nothing      |    | 3,380,366   |    | 1,797,066   | 53.16%                          | 55.98%                              |
| <b>Totals</b>       | \$ | <b>108,493,825</b>  | \$ | <b>54,753,726</b>   | <b>50.47%</b>                   |                                     |

**\* Before Unclaimed Prizes**

**\*\*Estimated; depends on # of guaranteed prizes won in Texas**

Texas Lottery Commission  
Scratch Ticket Sales  
For the Week Ending 9/23/2023  
(Unaudited)



**Texas Lottery Commission**  
**All Game Sales**  
**For the Week Ending 9/23/2023**  
**(Unaudited)**

