

REQUEST FOR EXECUTIVE DIRECTOR'S OR DEPUTY EXECUTIVE DIRECTOR'S ACTION
(Circle One)

Angela Zgabay-Zgarba	344-5310	Administration	11/10/10
From	Telephone	Division	Date

Summary of Issue or Information Attached:

Background: Lottery Operations & Services RFP	Time/Date Stamp: (Received by Exec. Admin.)
Analysis & Rationale: HUB Subcontracting Plan Review for GTECH, INTRALOT and Scientific Games International	

Has this been reviewed by Agency Attorney: No Yes Bob Briard 11.10.2010
Name Date

Reviewed and approved by Michael S. Fenwick 11/16/10
General Counsel / Director Date

- Requested Action:**
- Sign where indicated / Approval requested
 - Review draft and return with your comments
 - Instruct me on how I should handle this matter / my recommendation is attached
 - No action required - Attached materials provided FYI only
 - Other _____

Comments:
For Executive Office Use Only

Instructions to Sender:

- OK - Complete by _____
- Let's discuss _____
- Have _____ review this, then report back to me
- Other _____

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2009-718.00
221919
stack received 11/10/10

HUB SUBCONTRACTING PLAN REVIEW

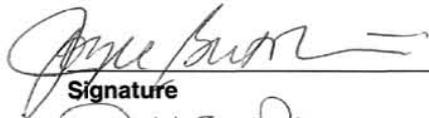
RFP: LOTTERY OPERATIONS AND SERVICES

Proposer's Name: SCIENTIFIC GAMES INTERNATIONAL

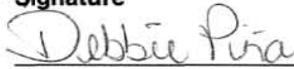
STATEMENT OF HUB COORDINATOR AND PURCHASING & CONTRACTS MANAGER:

As required by Section 5.2 of the RFP for Lottery Operations and Services, the Proposer submitted a HUB Subcontracting Plan (HSP) with its Proposal. We have reviewed the HSP and summarized our findings below.

Joyce Bertolacini, HUB Coordinator

 11/8/10
Signature Date

Debbie Pina, Purchasing & Contracts Manager

 11-8-10
Signature Date

1. Proposer completed HSP form: Yes No
2. Proposer identified subcontracting opportunities in Section 2: Yes No
3. Proposer provided a copy of Page 2 for each subcontracting opportunity: Yes No
 - a. Identified HUBs contacted: Yes No
 - b. Identified selected subcontractor(s): Yes No
 - c. Provided justification for selection of non-HUB certified vendor(s): Yes No

Attached hereto are (1) a spreadsheet that outlines the subcontracting opportunities identified in the Proposer's HSP and evidence of the Proposer's good faith effort; and (2) any clarifications requested from and provided by the Proposer.

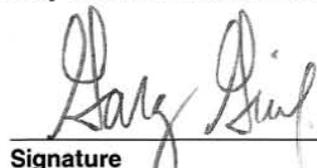
DETERMINATION BY THE EXECUTIVE DIRECTOR:

Based on my review of the above findings, and considering the totality of the circumstances of this procurement, it is my determination that [Proposer] SCIENTIFIC GAMES INTERNATIONAL

(Select one)

- Failed to demonstrate a good faith effort in preparing its Historically Underutilized Business Subcontracting Plan. As a result, the Proposal submitted by [Proposer] is rejected
- Demonstrated good faith in preparing its Historically Underutilized Business Subcontracting Plan and has satisfied this RFP requirement.

Gary Grief, Executive Director

 11/10/10
Signature Date

Scientific Games International
HSP Evaluation Review

No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 10/22/10
1	General Contracting Services	Yes	4/22 - 4/30	Yes	Yes	Yes	Yes		
2	Public Address System	Yes	5/26 - 6/4	Yes	Yes	Yes	N/A		
3	Ticket Stock Storage and Distribution	Yes	5/5 - 5/19	Yes	Yes	Yes	N/A		
4	Warehouse Racks	Yes	5/14 - 5/27	Yes	Yes	Yes	N/A		
5	Field Service Devices	Yes	5/25 - 6/4	Yes	Yes	Yes	N/A		
6	Computer Equipment and Peripherals	Yes	5/26 - 6/4	Yes	Yes	Yes	Yes	Request for clarification: One HUB selected; need justification statement for non-HUB.	Justification statement provided.
7	Shipping Supplies	Yes	4/14 - 4/22	Yes	Yes	Yes	N/A	Request for clarification: Provide supporting documentation showing scope of work document.	Scope of work document provided.
8	Furniture Sales and Installation	Yes	4/30 - 5/10	Yes	Yes	Yes	N/A		
9	Lottery Promotional Material	Yes	5/26 - 6/4	Yes	Yes	Yes	Yes		
10	Lottery Sales Management Software	Yes	5/26 - 6/4	Yes	Yes	Yes	Yes		
11	Staffing Services	Yes	4/9 - 4/16	Yes	Yes	Yes	N/A		
12	WAN and Call Center Equipment	Yes	4/13 - 4/21	Yes	Yes	Yes	N/A		
13	Courier Services	Yes	4/22 - 5/3	Yes	Yes	Yes	Yes	Request for clarification: One HUB selected; need justification statement for non-HUB.	Justification statement provided.
14	Office Supplies	Yes	3/29 - 4/6	Yes	Yes	Yes	N/A		

Scientific Games International
HSP Evaluation Review

No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 10/22/10
15	Telecommunications Equipment	Yes	5/3 - 5/12	Yes	Yes	Yes	Yes		
16	Installation Services	Yes	5/3 - 5/12	Yes	Yes	Yes	Yes		
17	Web Hosting Services	Yes	5/26 - 6/4	Yes	Yes	Yes	N/A		
18	Marketing Materials	Yes	5/4 - 5/12	Yes	Yes	Yes	Yes	Request for clarification: One HUB selected; need justification statement for non-HUB.	Justification statement provided.
19	Data Tapes	Yes	4/8 - 4/16	Yes	Yes	Yes	N/A		
20	Training Services	Yes	4/8 - 4/16	Yes	Yes	Yes	N/A		
21	Promotional Items	Yes	4/19 - 4/27	Yes	Yes	Yes			
22	Travel Services	Yes	3/30 - 4/7	Yes	Yes	Yes	N/A		
23	Central System Hardware and Software		4/13 - 4/21	Yes	Yes	Yes	N/A		
24	Printing Services	Yes	5/17 - 5/27	Yes	Yes	Yes	N/A		
25	Security Services and Installation	Yes	4/9 - 4/16	Yes	Yes	Yes	Yes		
26	Promotional Trailers	Yes	4/12 - 4/19	Yes	Yes	Yes	Yes		
27	Fleet Management Services	Yes	5/11 - 5/21	Yes	Yes	Yes	Yes		
28	First Aid Supplies	Yes	4/30 - 5/27	Yes	Yes	Yes	N/A	Request for clarification: No HUB responses; No subcontractor selection made.	Subcontractor selection provided.
29	Generator Equipment	Yes	5/26 - 6/4	Yes	Yes	Yes	Yes	Request for clarification: No HUB responses; No subcontractor selection made.	Subcontractor selection provided.
30	Janitorial Supplies	Yes	5/3 - 5/11	Yes	Yes	Yes	N/A	Request for clarification: No HUB responses; No subcontractor selection made.	Subcontractor selection provided.

Mary Ann Williamson
Chairman

J. Winston Krause
Commissioner



TEXAS LOTTERY COMMISSION

Gary Grief, Executive Director

Philip D. Sanderson, Charitable Bingo Operations Director

October 22, 2010

Simone Harrison
VP, Business Development
Scientific Games International
1500 Bluegrass Lakes Parkway
Alpharetta, GA 30004

Via facsimile: 678.624.4115
Via e-mail: simone.harrison@scientificgames.com
TIME SENSITIVE

RE: Request for Proposals (RFP) for Lottery Operations and Services,
RFP #362-10-0001

Dear Ms. Harrison:

The Texas Lottery Commission (TLC) is reviewing the Proposal submitted by Scientific Games International (SGI) in response to the referenced RFP. As stated in Part 5 of the RFP, each Proposer must include in its Proposal a Historically Underutilized Business (HUB) Subcontracting Plan (HSP). Pursuant to RFP Section 5.2.3, the TLC requests clarification as set forth in items 1-3 below.

1. Per Section 5.5.1 of the RFP, for each area where a Proposer intends to subcontract with a non-HUB, the Proposer is required to provide a justification statement for the selection on Page 2, Section 8 of the HSP form. For each of the following subcontracting areas, SGI selected a HUB and a non-HUB subcontractor; however SGI did not provide a justification for the selection of a non-HUB. Please provide the required justification statement for the following three (3) areas identified in SGI's HSP:
 - a) Computer Equipment and Peripherals
 - b) Courier Services
 - c) Marketing Materials
2. Per Section 5.5.1 of the RFP, each Proposer is required to 1) identify all selected subcontractors (HUB or non-HUB), 2) indicate the estimated percentage of the contract that will be subcontracted to each subcontractor, and 3) specify the approximate dollar amount to be paid to each subcontractor. In each of the following areas, SGI performed the good faith effort; however SGI did not identify the selected subcontractor. Please provide the information, as described above, for each of the following three (3) areas identified in SGI's HSP:

P.O. Box 16630 • Austin, Texas 78761-6630

Phone (512) 344-5000 • FAX (512) 478-3682 • Bingo FAX (512) 344-5142

www.tslottery.org • www.tsbingo.org

- a) First Aid Supplies
 - b) Generator Equipment
 - c) Janitorial Supplies
3. As required by Section 6 of the HSP form, please provide supporting documentation showing the scope of work document that was sent as an e-mail attachment with the notice provided to each HUB vendor for the subcontracting area identified as Shipping Supplies.

Your complete response, including the additional information requested herein, must be provided to me no later than **4:00 p.m. CST on Thursday, October 28, 2010**. Your response may be submitted via facsimile to (512) 344-5444 or e-mail to angela.zgarba@lottery.state.tx.us.

If you have any questions, you may contact me at (512) 344-5215. Thank you for your immediate attention to this matter.

Sincerely,



Angela Zgabay-Zgarba, CTPM
Contracts Administrator



October 27, 2010

Angela Zagbay-Zgarba
Contracts Administrator
Texas Lottery Commission
PO Box 16630
Austin, Texas 78761-6630
Fax (512) 344-5444
angela.zgarba@lottery.state.tx.us

RE: RFP Lottery Operations and Services #362-10-0001 – HUB Related Information

Dear Ms Zgarba:

Scientific Games International, Inc. (SGI) is pleased to provide the clarification information below as requested by the Texas Lottery Commission in your letter dated October 22, 2010.

In response to question #1, SGI has provided the following justification statements for each of the identified subcontracting opportunities that will include a non-HUB:

a. Computer Equipment and Peripherals

Justification: SGI selected Troy Group, Inc, a non-HUB vendor, because they were the only supplier identified to meet all of our secure check printer requirements.

b. Courier Services

Justification: UPS, a non-HUB vendor, was selected to perform the majority of the delivery services due to their extensive network within Texas and their demonstrated lottery delivery experience.

c. Marketing Materials

Justification: Everbrite, a non-HUB vendor, was selected to provide the signage due to their demonstrated lottery experience and their ability to meet the wireless signage requirements.

In response to question #2, as you note in your letter, SGI included the original solicitations for the 3 subcontracting opportunities in our HSP to show a good faith effort was undertaken.

Scientific Games International, Inc.
1500 Bluegrass Lakes Parkway Alpharetta, GA USA 30004 770.664.3700 Fax: 770.343.8798
www.scientificgames.com

Since the original HUB solicitations did not prompt a HUB vendor response, SGI identified alternative vendor sources (HUB vendors that had been selected to supply other items previously) for each of these subcontracting opportunities.

Below is a summary for each of these areas:

First Aid Supplies

Selected subcontractor: These items will be supplied by RWG Gonzalez Office Products, our HUB subcontractor for Office Supplies (subcontracting opportunity #14).

Estimated % of Contract: RWG Gonzales Office Products will provide 100% of these items

Approximate dollar amount: \$10,000. The dollar value for First Aid Supplies is included within the Office Supplies opportunity.

Generator Equipment

Selected subcontractor: These items will be supplied by Catalyst Management Inc., our non-HUB subcontractor for General Contracting Services (subcontracting opportunity #1).

Estimated % of Contract: Catalyst Management Inc will provide 100% of these items

Approximate dollar amount: \$8,000. The dollar value for Generator Equipment is included within the General Contracting Services opportunity.

Janitorial Supplies

Selected subcontractor: These items will be supplied by RWG Gonzalez Office Products, our HUB subcontractor for Office Supplies (subcontracting opportunity #14).

Estimated % of Contract: RWG Gonzales Office Products will provide 100% of these items

Approximate dollar amount: \$75,000. The dollar value for Janitorial Supplies is included within the Office Supplies opportunity.

In response to question #3, SGI has attached the Scope of Work document that was sent as an email attachment with the HUB subcontracting opportunities for Shipping Supplies (Work Scope Vendor Qualification for Shipping Supplies.doc). This subcontracting area was awarded to Taylor Packaging, a HUB vendor.

If the Texas Lottery Commission requires any additional information with respect to the above items, we would be most pleased to provide any further information as may be requested.



October 27, 2010
Page 3

Sincerely,

Simone Harrison

Simone Harrison
VP Business Development
Sales and Marketing Department
Scientific Games International
Alpharetta GA 30004
simone.harrison @scientificgames.com
678-624-4318 Office
678-624-4115 Fax

Attachment – Scope of Work document

Work Scope for Vendor Qualification



October 27, 2010

Page 4

Shipping Supplies

Approximately 2,000,000 bags of various sizes annually

Approximately 200,000 boxes of various sizes annually

- Packaging Materials (Bags, Boxes, Tape)
- Custom Size mailers (polypropylene exterior – moisture, puncture and rip resistant; heat sealed and burst proof seams, self adhesive closer; peel and press tamper evident seal
- Custom Sized corrugated boxes
- Packaging Tape

Note: Scientific Games does not need a quote on specific items that we propose to purchase at this time. Our primary concern is to verify if your organization can supply the above items mentioned in the work scope.



HUB SUBCONTRACTING PLAN REVIEW

RFP: LOTTERY OPERATIONS AND SERVICES

Proposer's Name: GTECH TEXAS

STATEMENT OF HUB COORDINATOR AND PURCHASING & CONTRACTS MANAGER:

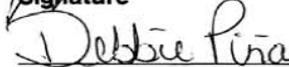
As required by Section 5.2 of the RFP for Lottery Operations and Services, the Proposer submitted a HUB Subcontracting Plan (HSP) with its Proposal. We have reviewed the HSP and summarized our findings below.

Joyce Bertolacini, HUB Coordinator


Signature

11/8/10
Date

Debbie Pina, Purchasing & Contracts Manager


Signature

11-8-10
Date

1. Proposer completed HSP form: Yes No
2. Proposer identified subcontracting opportunities in Section 2: Yes No
3. Proposer provided a copy of Page 2 for each subcontracting opportunity: Yes No
 - a. Identified HUBs contacted: Yes No
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Attached hereto are (1) a spreadsheet that outlines the subcontracting opportunities identified in the Proposer's HSP and evidence of the Proposer's good faith effort; and (2) any clarifications requested from and provided by the Proposer.

DETERMINATION BY THE EXECUTIVE DIRECTOR:

Based on my review of the above findings, and considering the totality of the circumstances of this procurement, it is my determination that [Proposer] GTECH TEXAS:

(Select one)

- Failed to demonstrate a good faith effort in preparing its Historically Underutilized Business Subcontracting Plan. As a result, the Proposal submitted by [Proposer] is rejected
- Demonstrated good faith in preparing its Historically Underutilized Business Subcontracting Plan and has satisfied this RFP requirement.

Gary Grief, Executive Director


Signature

11/10/10
Date

GTECH Texas
HSP Evaluation Review

No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 10/22/10
2.1	Advertising Specialty Products	Yes	4/1 - 4/9	Yes	Yes	Yes	Yes		
2.2	Architectural Services	Yes	2/19 - 3/2	Yes	Yes	Yes	Yes		
2.3	Cargo and Passenger Vans	Yes	3/4 - 3/12 3/1 - 3/10 4/23 - 4/30	Yes	Yes	Yes	N/A		
2.4	Battery Backup/UPS	Yes	4/15 - 4/22 2/22 - 3/3 4/29 - 5/6	Yes	Yes	Yes	Yes		
2.5	Dock/Leveler Services	Yes	4/24 - 4/30	Yes	Yes	Yes	Yes		
2.6	Building Maintenance & Repair	Yes	2/19 - 3/2	Yes	Yes	Yes	Yes		
2.7	Surety Brokerage Services	Yes	4/8 - 4/19	Yes	Yes	Yes	Yes		
2.8	Copy Paper	N/A	N/A	N/A	N/A	N/A	N/A	Mentor-Protégé	
2.9	Catering Services	Yes	3/2 - 3/11	Yes	Yes	Yes	Yes		
2.10	Cell Phone Supplies	Yes	3/19 - 3/30	Yes	Yes	Yes	Yes		
2.11	Cellular Phone/Handheld Connectivity	Yes	4/23 - 4/30 3/4 - 3/15	Yes	Yes	Yes	Yes		
2.12	Commercial Vehicle Upfitting	Yes	4/8 - 4/19	Yes	Yes	Yes	Yes		
2.13	Video Recording Service	Yes	2/18 - 3/1	Yes	Yes	Yes	Yes		
2.14	Graphic Artist	Yes	2/11 - 2/23	Yes	Yes	Yes	Yes		
2.15	Desktop Computers	Yes	3/26 - 4/6 4/2 - 4/13	Yes	Yes	Yes	Yes		
2.16	Computers, Desktop, Laptop, Peripherals	Yes	3/29 - 4/7	Yes	Yes	Yes	Yes		
2.17	Contract Management Software	Yes	4/2 - 4/13	Yes	Yes	Yes	Yes		
2.18	Floor Mats	Yes	4/15 - 4/22	Yes	Yes	Yes	Yes		
2.19	Translation Services	Yes	3/19 - 3/30	Yes	Yes	Yes	Yes		
2.20	Mapping Demographic Software	Yes	3/18 - 3/29	Yes	Yes	Yes	Yes		
2.21	Software Training	Yes	4/5 - 4/14 4/24 - 4/30	Yes	Yes	Yes	Yes		
2.22	Generator Maintenance	Yes	4/24 - 4/30	Yes	Yes	Yes	Yes		

GTECH Texas
HSP Evaluation Review

No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 10/22/10
2.23	Electrician/Electrical Services	Yes	4/24 - 4/30 2/26 - 3/9	Yes	Yes	Yes	Yes		
2.24	Engineering Services	Yes	2/27 - 3/9	Yes	Yes	Yes	Yes		
2.25	Adobe InDesign Software	Yes	3/19 - 3/30	Yes	Yes	Yes	Yes		
2.26	Printing of Consumables	Yes	4/29 - 5/6	Yes	Yes	Yes	Yes		
2.27	Telecommunications Services	Yes	3/3 - 3/12	Yes	Yes	Yes	Yes		
2.28	Chain Link Fencing Enclosure	Yes	3/3 - 3/12	Yes	Yes	Yes	Yes		
2.29	Service Tools	Yes	5/27 - 6/4	Yes	Yes	Yes	Yes		
2.30	CPA Services - SAS 70 Audit	Yes	3/17 - 3/26 4/24 - 4/30	Yes	Yes	Yes	Yes		
2.31	Financial Services - 1099 & W2-G Processing	Yes	4/23 - 4/30 3/18 - 3/29	Yes	Yes	Yes	Yes		
2.32	Fire Protection	Yes	2/25 - 3/8 4/29 - 5/6	Yes	Yes	Yes	Yes		
2.33	First Aid Supplies	Yes	2/27 - 3/9 4/24 - 4/30	Yes	Yes	Yes	N/A		
2.34	Flat Panel Monitors	Yes	4/15 - 4/22	Yes	Yes	Yes	Yes		
2.35	Freight Management Services	Yes	3/1 - 3/10	Yes	Yes	Yes	Yes		
2.36	Generator Fuel - Diesel	Yes	2/22 - 3/3 4/15 - 4/22	Yes	Yes	Yes	Yes		
2.37	Propane Fuel	Yes	3/3 - 3/12	Yes	Yes	Yes	Yes		
2.38	General Construction Contractor	Yes	2/25 - 3/8 4/9 - 4/19	Yes	Yes	Yes	Yes		
2.39	Security Guard Services	Yes	3/1 - 3/10	Yes	Yes	Yes	Yes		
2.40	Heavy Freight	Yes	4/8 - 4/19 4/24 - 4/30	Yes	Yes	Yes	Yes		
2.41	HVAC Services - Dallas/Fort Worth	Yes	3/12 - 3/23	Yes	Yes	Yes	Yes		
2.42	HVAC Services - Austin/Waco	Yes	3/12 - 3/23 4/24 - 4/30	Yes	Yes	Yes	Yes		
2.43	HVAC Services - Lufkin	Yes	3/12 - 3/23	Yes	Yes	Yes	N/A		
2.44	HVAC Services - Lubbock	Yes	3/12 - 3/23	Yes	Yes	Yes	N/A		
2.45	HVAC Services - Abilene	Yes	3/12 - 3/23	Yes	Yes	Yes	Yes		

GTECH Texas
HSP Evaluation Review

No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 10/22/10
2.46	HVAC Services - El Paso	Yes	3/12 - 3/23	Yes	Yes	Yes	N/A		
2.47	HVAC Services - Houston/Sugarland	Yes	3/12 - 3/23	Yes	Yes	Yes	Yes		
2.48	HVAC Services - San Antonio/Corpus Christi	Yes	3/12 - 3/23 4/24 - 4/30	Yes	Yes	Yes	N/A		
2.49	HVAC Maintenance	Yes	4/24 - 4/30	Yes	Yes	Yes	Yes		
2.50	Lodging	Yes	2/19 - 3/2 3/19 - 3/30	Yes	Yes	Yes	Yes		
2.51	Installation of Retailer Comm. & POS Equipment	Yes	4/9 - 4/19	Yes	Yes	Yes	Yes		
2.52	Commercial Ice Maker & Filtered Water Dispenser	Yes	3/16 - 3/25	Yes	Yes	Yes	Yes		
2.53	Insurance Brokerage Services	Yes	4/8 - 4/19	Yes	Yes	Yes	Yes		
2.54	Intellectual Property Escrow	Yes	3/29 - 4/7	Yes	Yes	Yes	Yes		
2.55	Information Security Risk Assessment	Yes	4/21 - 4/28	Yes	Yes	Yes	Yes		
2.56	Janitorial Services	Yes	4/24 - 4/30	Yes	Yes	Yes	N/A		
2.57	Prog Mgr for Open Loop Debit/Credit Card Solution	Yes	4/24 - 4/30	Yes	Yes	Yes	Yes		
2.58	Software Licenses	Yes	4/24 - 4/30	Yes	Yes	Yes	Yes		
2.59	Zebra Printers	Yes	4/15 - 4/22	Yes	Yes	Yes	N/A		
2.60	Lighting Services	Yes	2/26 - 3/9	Yes	Yes	Yes	Yes		
2.61	CPA Services	Yes	3/24 - 4/2	Yes	Yes	Yes	Yes		
2.62	Backup Data Tapes	Yes	6/2 - 6/9	Yes	Yes	Yes	N/A		
2.63	Retail Signage - LED/VFD Signs	Yes	3/24 - 4/2	Yes	Yes	Yes	Yes		
2.64	Mobile Sales/Services Devices	Yes	3/24 - 4/2	Yes	Yes	Yes	Yes		
2.65	Rental Cars/Trucks/Vans	Yes	4/23 - 4/30	Yes	Yes	Yes	Yes		
2.66	PBX Equipment and Services	Yes	3/24 - 4/2	Yes	Yes	Yes	Yes		
2.67	Storage Rooms	Yes	3/24 - 4/2	Yes	Yes	Yes	Yes		

GTECH Texas
HSP Evaluation Review

No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 10/22/10
2.68	Print Head Repair	Yes	3/1 - 3/10	Yes	Yes	Yes	N/A		
2.69	Forklifts/Pallet Jacks	Yes	2/18 - 3/1	Yes	Yes	Yes	Yes		
2.70	Meeting Rooms	Yes	3/19 - 3/30	Yes	Yes	Yes	Yes		
2.71	Fabrication of Metal Brackets	Yes	3/19 - 3/30	Yes	Yes	Yes	N/A		
2.72	Background Check Services	Yes	3/1 - 3/10	Yes	Yes	Yes	Yes		
2.73	Temporary Personnel	Yes	2/19 - 3/2	Yes	Yes	Yes	Yes		
2.74	Moving Services	Yes	3/17 - 3/26	Yes	Yes	Yes	N/A		
2.75	Specialized Packing Tape	Yes	2/12 - 2/24 3/9 - 3/19	Yes	Yes	Yes	N/A		
2.76	Postage Meter Lease/Purchase	Yes	3/16 - 3/25	Yes	Yes	Yes	Yes		
2.77	Office Equipment Lease Printers and Scanners, etc.	Yes	3/1 - 3/10	Yes	Yes	Yes	Yes		
2.78	Office Furniture	Yes	2/27 - 3/9	Yes	Yes	Yes	N/A		
2.79	Check Printers	Yes	2/27 - 3/9	Yes	Yes	Yes	Yes		
2.80	Overhead Door Service - Abilene	Yes	3/15 - 3/24	Yes	Yes	Yes	N/A		
2.81	Overhead Door Service - Austin/Waco	Yes	3/15 - 3/24 4/27 - 5/4	Yes	Yes	Yes	Yes		
2.82	Overhead Door Service - Dallas/Fort Worth	Yes	3/12 - 3/23 4/27 - 5/4	Yes	Yes	Yes	Yes		
2.83	Overhead Door Service - El Paso	Yes	3/12 - 3/23	Yes	Yes	Yes	Yes		
2.84	Overhead Door Service - Houston/Sugarland	Yes	3/12 - 3/23	Yes	Yes	Yes	Yes		
2.85	Overhead Door Service - San Antonio/Corpus Christi	Yes	3/15 - 3/24 4/27 - 5/4	Yes	Yes	Yes	Yes		
2.86	Overhead Door Service - Lubbock	Yes	3/15 - 3/24	Yes	Yes	Yes	N/A		
2.87	Overhead Door Maintenance	Yes	2/22 - 3/3	Yes	Yes	Yes	Yes		
2.88	Pest Control - Statewide	Yes	2/22 - 3/3	Yes	Yes	Yes	Yes		

GTECH Texas
HSP Evaluation Review

No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 10/22/10
2.89	Intellectual Property Counsel	Yes	3/4 - 3/15	Yes	Yes	Yes	Yes		
2.90	Trucks	Yes	2/27 - 3/9	Yes	Yes	Yes	N/A		
2.91	Wire Rolling Containers	Yes	3/19 - 3/30	Yes	Yes	Yes	N/A		
2.92	Fleet Management	Yes	3/17 - 3/26	Yes	Yes	Yes	Yes		
2.93	Equipment Rental - Scissor Lift	Yes	3/19 - 3/30 4/24 - 4/30	Yes	Yes	Yes	Yes		
2.94	Printing Services - Retailer Manual & Training Matl	Yes	3/19 - 3/30 4/24 - 4/30	Yes	Yes	Yes	N/A		
2.95	Safety Services/Safety Training	Yes	4/7 - 4/16	Yes	Yes	Yes	Yes		
2.96	First Aid/CPR/AED Training	Yes	3/1 - 3/10	Yes	Yes	Yes	N/A		
2.97	NEMA Equipment Cabinet	Yes	3/23 - 4/1	Yes	Yes	Yes	Yes		
2.98	Retail Signage - Neon/Jackpot Signs	Yes	3/18 - 3/29	Yes	Yes	Yes	Yes	Request for clarification: GTECH solicited three (3) HUB vendors for this subcontracting opportunity. However, it does not appear that all HUB vendors notified were listed in the Centralized Master Bidders List as providing both types of signs. Please identify which class and item number(s) GTECH used to identify the HUB vendors for this opportunity.	GTECH stated "The Class Code used to identify HUB vendors for the solicitation set forth under Tab 2.98, Neon Signs and Jackpot Signs is 801 (Signs, Sign Materials, Sign Making and Related Supplies and the Item Code is 86 (Sign, Miscellaneous (Not otherwise classified)). " (<i>emphasis in original</i>)
2.99	Pre-Programmed Software	Yes	3/18 - 3/29 4/24 - 4/30	Yes	Yes	Yes	Yes		
2.100	Recycling of Technology Equipment Services	Yes	3/22 - 3/31	Yes	Yes	Yes	N/A		
2.101	Cabling Supplies & Installation Services	Yes	2/23 - 3/4	Yes	Yes	Yes	Yes		
2.102	Secure Locking Bags and Seals	Yes	3/19 - 3/30	Yes	Yes	Yes	Yes		

GTECH Texas
HSP Evaluation Review

No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 10/22/10
2.103	Car Magnets/Vehicle Wraps	Yes	3/18 - 3/29	Yes	Yes	Yes	N/A		
2.104	Plumbing Services - Austin/Waco	Yes	4/24 - 4/30	Yes	Yes	Yes	Yes		
2.105	Plumbing Services - El Paso	Yes	3/15 - 3/24	Yes	Yes	Yes	N/A		
2.106	Plumbing Services - Lufkin	Yes	3/15 - 3/24 4/24 - 4/30	Yes	Yes	Yes	N/A		
2.107	Plumbing Services - Dallas/Ft Worth	Yes	3/15 - 3/24	Yes	Yes	Yes	Yes		
2.108	Plumbing Services	Yes	4/9 - 4/19 4/24 - 4/30	Yes	Yes	Yes	Yes		
2.109	Plumbing Services - Lubbock	Yes	3/16 - 3/25	Yes	Yes	Yes	Yes		
2.110	Plumbing Services - McAllen/Corpus Christi	Yes	3/16 - 3/25 4/24 - 4/30	Yes	Yes	Yes	N/A		
2.111	Plumbing Services - Houston/Sugarland	Yes	3/15 - 3/24 4/24 - 4/30	Yes	Yes	Yes	N/A		
2.112	Plumbing Services - Abilene	Yes	3/16 - 3/25	Yes	Yes	Yes	N/A		
2.113	Plumbing Services - Longview	Yes	3/16 - 3/25 4/24 - 4/30	Yes	Yes	Yes	N/A		
2.114	Plumbing Services - San Antonio	Yes	3/15 - 3/24 4/24 - 4/30	Yes	Yes	Yes	Yes		
2.115	Trash Service - Lubbock	Yes	3/19 - 3/30	Yes	Yes	Yes	Yes		
2.116	Trash Service - El Paso	Yes	3/19 - 3/30	Yes	Yes	Yes	N/A		
2.117	Trash Service - McAllen	Yes	3/17 - 3/26 4/24 - 4/30	Yes	Yes	Yes	Yes		
2.118	Trash Service - Lufkin	Yes	3/17 - 3/26 4/24 - 4/30	Yes	Yes	Yes	N/A		
2.199	Trash Service - Houston/Sugarland	Yes	4/9 - 4/19	Yes	Yes	Yes	Yes		
2.120	Trash Service - Longview	Yes	3/17 - 3/26 4/24 - 4/30	Yes	Yes	Yes	Yes		
2.121	Trash Service - Dallas /Ft Worth	Yes	3/17 - 3/26 4/24 - 4/30	Yes	Yes	Yes	N/A		

GTECH Texas
HSP Evaluation Review

No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 10/22/10
2.122	Trash Service - Corpus Christi	Yes	3/17 - 3/26	Yes	Yes	Yes	Yes		
2.123	Trash Service - Abilene	Yes	3/17 - 3/26 4/24 - 4/30	Yes	Yes	Yes	Yes		
2.124	Bi-Fold Tables	Yes	3/3 - 3/12	Yes	Yes	Yes	N/A		
2.125	Promotional Trailers	Yes	3/5 - 3/16 4/24 - 4/30	Yes	Yes	Yes	Yes		
2.126	Spinning Wheels	Yes	3/5 - 3/16	Yes	Yes	Yes	Yes		
2.127	Playstations	Yes	4/24 - 4/30	Yes	Yes	Yes	Yes		
2.128	Security Equipment and Maintenance	Yes	2/27 - 3-9	Yes	Yes	Yes	Yes		
2.129	Security Cage Build	Yes	2/22 - 3/3	Yes	Yes	Yes	N/A		
2.130	Lodging/Conference Rooms	Yes	2/19 - 3/2 4/24 - 4/30	Yes	Yes	Yes	Yes		
2.131	Real Estate Brokerage	Yes	2/26 - 3/9 4/9 - 4/19	Yes	Yes	Yes	Yes		
2.132	Portable Generators	Yes	3/4 - 3/15	Yes	Yes	Yes	Yes		
2.133	Ticket Dispensers	Yes	4/1 - 4/9	Yes	Yes	Yes	Yes		
2.134	Promotional Banners	Yes	3/3 - 3/12 4/24 - 4/30	Yes	Yes	Yes	N/A		
2.135	Recycling and Trash Services	Yes	4/9 - 4/19	Yes	Yes	Yes	Yes		
2.136	Promotional Event Tents	Yes	4/24 - 4/30	Yes	Yes	Yes	N/A		
2.137	Satellite Television Service	Yes	3/25 - 4/5	Yes	Yes	Yes	Yes		
2.138	Trash Service - Austin	Yes	3/25 - 4/5	Yes	Yes	Yes	Yes		
2.139	Coffee and Vending Services	Yes	3/25 - 4/5 4/29 - 5/6	Yes	Yes	Yes	Yes		
2.140	Trash Services - San Antonio	Yes	3/19 - 3/30	Yes	Yes	Yes	Yes		
2.141	Coffee and Vending Services ATC and Warehouse	Yes	3/8 - 3/17 4/24 - 4/30	Yes	Yes	Yes	Yes		
2.142	Office Supplies - General	Yes	2/11 - 2/23	Yes	Yes	Yes	N/A		

GTECH Texas
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No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 10/22/10
2.143	Software - Mobile Analytical Rptg & Cust Mgt App	Yes	3/25 - 4/5	Yes	Yes	Yes	Yes		
2.144	Consulting - Project Management	Yes	3/25 - 4/5	Yes	Yes	Yes	Yes		
2.145	Security Monitoring Services	Yes	3/25 - 4/5	Yes	Yes	Yes	Yes		
2.156	Data Escrow - Offsite Tape Storage	Yes	3/25 - 4/5	Yes	Yes	Yes	Yes		
2.147	IBM RTS for vSphere	Yes	3/26 - 4/6	Yes	Yes	Yes	Yes		
2.148	VSAT Equipment	Yes	4/29 - 5/6	Yes	Yes	Yes	Yes		
2.149	Biggest Scratch Ticket	Yes	4/9 - 4/19	Yes	Yes	Yes	Yes		
2.150	Legal Lease Review	Yes	4/9 - 4/19 4/24 - 4/30	Yes	Yes	Yes	Yes		
2.151	NetVanta 3200 Access Router	Yes	3/26 - 4/6	Yes	Yes	Yes	Yes		
2.152	IBM Servers	Yes	6/2 - 6/9	Yes	Yes	Yes	Yes		

GTECH Texas
HSP Evaluation Review

No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 10/22/10
2.153	Frame Relay Switch	Yes	5/27 - 6/4	Yes	Yes	Yes	Yes	Request for clarification: In reviewing the scope of work document that was provided for this subcontracting opportunity, we noted that "NetVanta 3200 Access Router w56k/64k NIM" was listed under the subject line "Frame Relay Switch". We also noted that the description "NetVanta 3200 Access Router w56k/64k NIM" was identified in the scope of work document under Tab 2.151 (a subcontracting opportunity for NetVanta 3200 Access Router). Please clarify whether Tab 2.151 and Tab 2.153 are two different subcontracting opportunities and/or explain the differences between these two commodities.	GTECH stated "Tab 2.151 and Tab 2.153 do not represent two different subcontracting opportunities. Please disregard the solicitation and associated documentation provided under Tab 2.151, as this documentation was submitted in error." GTECH also stated that selected subcontractor for Tab 2.153 will be Adtran (non-HUB) which was listed as the selected subcontractor under Tab 2.151.
2.154	Shrink Wrap	N/A	N/A	N/A	N/A	N/A	N/A	Mentor-Protégé	
2.155	Property Tax Accounting	Yes	2/17 -2/26	Yes	Yes	Yes	N/A		
2.156	Corrugated Boxes	N/A	N/A	N/A	N/A	N/A	N/A	Mentor-Protégé	
2.157	Computer Accessories	Yes	2/17 - 2/26	Yes	Yes	Yes	Yes		
2.158	Printing Services	Yes	2/12 - 2/24 2/17 - 2/24	Yes	Yes	Yes	N/A		
2.159	Sales Training	Yes	2/12 - 2/24	Yes	Yes	Yes	Yes		
2.160	Package Delivery Services	Yes	4/8 -4/19	Yes	Yes	Yes	Yes		
2.161	Shredding	Yes	4/8 - 4/19	Yes	Yes	Yes	Yes		
2.162	Poly Bags/Envelopes	N/A	N/A	N/A	N/A	N/A	N/A	Mentor-Protégé	
2.163	Direct Mail Addresses	Yes	4/24 - 4/30	Yes	Yes	Yes	Yes		
2.164	Warehouse Racking	Yes	2/17 - 2/26 4/24 - 4/30	Yes	Yes	Yes	Yes		
2.165	Promotional T-Shirts	Yes	2/11 - 2/23	Yes	Yes	Yes	N/A		

GTECH Texas
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No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 10/22/10
2.166	Travel Agency Services	Yes	2/12 - 2/24	Yes	Yes	Yes	N/A		
2.167	VSAT Antennas	Yes	4/22 - 4/29	Yes	Yes	Yes	Yes		
2.168	Cisco Firewall	Yes	3/26 - 4/6	Yes	Yes	Yes	Yes		
2.169	Cisco ACS 4.0	Yes	3/26 - 4/6	Yes	Yes	Yes	Yes		
2.170	Faircom CTREE256	Yes	3/26 - 4/6	Yes	Yes	Yes	Yes		
2.171	REDHAT Linux	Yes	3/26 - 4/6	Yes	Yes	Yes	Yes		
2.172	IBM DB2STORPT	Yes	3/26 - 4/6	Yes	Yes	Yes	Yes		
2.173	IBM DATASTAGE1CPU	Yes	3/26 - 4/6	Yes	Yes	Yes	Yes		
2.174	IBM DB2 with HADR	Yes	3/26 - 4/6	Yes	Yes	Yes	Yes		
2.175	Misc. Ethernet Patch Cables	Yes	3/26 - 4/6	Yes	Yes	Yes	Yes		
2.176	Juniper Ethernet Switches	Yes	3/26 - 4/6	Yes	Yes	Yes	Yes		
2.177	Ericsson ATM Switches	Yes	3/26 - 4/6	Yes	Yes	Yes	Yes		
2.178	Cisco Content Switch	Yes	3/26 - 4/6	Yes	Yes	Yes	Yes		
2.179	Cisco Routers	Yes	3/26 - 4/6	Yes	Yes	Yes	Yes		
2.180	Manifest Roll Stock and Shipping Labels	N/A	N/A	N/A	N/A	N/A	N/A	Mentor-Protégé	
2.181	PC & Laptop Rentals	Yes	3/29 - 4/7	Yes	Yes	Yes	Yes		
2.182	Certified Software Test Professional	Yes	3/29 - 4/7	Yes	Yes	Yes	Yes		
2.183	McAfee Software	Yes	3/29 - 4/7	Yes	Yes	Yes	Yes		
2.184	Office Supplies General - DCA Locations	Yes	3/25 - 4/5	Yes	Yes	Yes	Yes		
2.185	First Aid Supplies DCA & ATC Locations	Yes	3/29 - 4/7 4/24 - 4/30	Yes	Yes	Yes	N/A		

GTECH Texas
HSP Evaluation Review

No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 10/22/10
2.186	Symmetricon GPS Network Timeserver	Yes	3/29 -4/7	Yes	Yes	Yes	Yes	Request for clarification: It appears that GTECH used Class/Item 939/76 (Satellite Systems Maintenance and Repair) in selecting the vendors to be solicited for this subcontracting opportunity. This class/item represents a service; however the description of the opportunity appears to be a commodity. Please provide additional information to explain whether this subcontracting opportunity is a commodity or a service (or both) and the process used by GTECH in selecting Class/Item 939/76.	GTECH stated "The subcontracting opportunity identified in Tab 2.186, Symmetricon GPS Network Timeserver (the "Timeserver Package"), is a solicitation for both hardware and services."
2.187	Business Analyst	Yes	3/30 - 4/8	Yes	Yes	Yes	Yes		
2.188	Software Engineers	Yes	3/30 - 4/8 4/12 - 4/20	Yes	Yes	Yes	Yes		
2.189	Integration Engineer	Yes	3/30 - 4/8	Yes	Yes	Yes	Yes		
2.190	Project Coordinator	Yes	3/30 - 4/8	Yes	Yes	Yes	Yes		
2.191	Technical Temporary Personnel	Yes	3/30 -4/8	Yes	Yes	Yes	Yes		
2.192	Equipment Racking	Yes	3/30 - 4/8	Yes	Yes	Yes	Yes		
2.193	Portable Display Booths	Yes	4/6 - 4/15	Yes	Yes	Yes	N/A		
2.194	RFID Hardware	Yes	4/7 - 4/16	Yes	Yes	Yes	Yes		
2.195	HR Consulting	Yes	4/9 - 4/19	Yes	Yes	Yes	Yes		
2.196	Chief Technology Officer	Yes	4/9 -4/19	Yes	Yes	Yes	Yes		
2.197	New Hire Testing	Yes	4/9 - 4/19 4/24 - 4/30 4/26 - 5/3	Yes	Yes	Yes	Yes		
2.198	Consultant - Software Customization	Yes	4/9 - 4/19 4/12 - 4/20	Yes	Yes	Yes	Yes		

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No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 10/22/10
2.199	Focus Group	Yes	4/9 - 4/19	Yes	Yes	Yes	Yes		
2.200	Economic Impact Study	Yes	4/9 - 4/19	Yes	Yes	Yes	Yes		
2.201	Lease Audit Services	Yes	4/8 - 4/19	Yes	Yes	Yes	Yes		
2.202	Annual Building Maintenance and Support Systems	Yes	4/9 - 4/19	Yes	Yes	Yes	Yes		
2.203	GEO Coding Data Zip Codes	Yes	4/12 - 4/20	Yes	Yes	Yes	Yes		
2.204	Printing Services - Execution Guide	Yes	4/12 - 4/20	Yes	Yes	Yes	N/A		
2.205	Market Research Methodologies	Yes	4/23 - 4/30	Yes	Yes	Yes	Yes		
2.206	Printing Services - General	Yes	4/20 - 4/27	Yes	Yes	Yes	N/A		
2.207	Temporary Vendor Warehouse Management	Yes	4/21 - 4/28	Yes	Yes	Yes	Yes		
2.208	Program Manager for Branded Debit Card Solution	Yes	4/20 - 4/27	Yes	Yes	Yes	Yes		
2.209	Consulting Services - Customer Data/Demographics	Yes	4/20 - 4/27	Yes	Yes	Yes	Yes		
2.210	Wireless Bar Code Scanners	Yes	4/20 - 4/27	Yes	Yes	Yes	Yes		
2.211	Promotional Items - General	Yes	4/21 - 4/28 4/27 - 5/4	Yes	Yes	Yes	N/A		
2.212	Instant Ticket Dispenser - Promoters	Yes	4/21 - 4/28	Yes	Yes	Yes	Yes		
2.213	Wireless Blue Tooth Printers	Yes	4/22 - 4/29	Yes	Yes	Yes	Yes		
2.214	High Speed Thermal Printers	Yes	4/22 - 4/29	Yes	Yes	Yes	Yes		
2.215	Magnetic Stripe and Smart Card Readers	Yes	4/22 - 4/29	Yes	Yes	Yes	Yes		
2.216	Custom Identification Badges	Yes	4/22 - 4/29	Yes	Yes	Yes	Yes		

GTECH Texas
HSP Evaluation Review

No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 10/22/10
2.217	Telephone Language Translation Services	Yes	4/23 - 4/30	Yes	Yes	Yes	Yes		
2.218	Network Traffic Studies	Yes	4/23 - 4/30	Yes	Yes	Yes	Yes		
2.219	Stands, Bases and Mounting Materials	Yes	4/23 - 4/30 4/29 - 5/6	Yes	Yes	Yes	Yes		
2.220	Video Conferencing Equipment	Yes	4/23 - 4/30	Yes	Yes	Yes	Yes		
2.221	POS - Fluorescent Ticket Dispenser Frames	Yes	4/23 - 4/30	Yes	Yes	Yes	N/A		
2.222	Electronic Wall Boards	Yes	4/23 - 4/30	Yes	Yes	Yes	Yes		
2.223	Secure Web Payment Gateway	Yes	4/23 - 4/30	Yes	Yes	Yes	Yes		
2.224	Market Research Database	Yes	4/23 - 4/30	Yes	Yes	Yes	Yes		
2.225	Radio Communication Support Equipment	Yes	4/28 - 5/5	Yes	Yes	Yes	Yes		
2.226	Cellular Communication Support Equipment	Yes	4/23 - 4/30	Yes	Yes	Yes	Yes		
2.227	Toll Free 1-800 Number	Yes	4/23 - 4/30	Yes	Yes	Yes	Yes		
2.228	Earth Stations	Yes	4/23 - 4/30	Yes	Yes	Yes	Yes		
2.229	System Configuration	Yes	4/23 - 4/30	Yes	Yes	Yes	Yes		
2.230	Transportation International	Yes	4/24 - 4/30	Yes	Yes	Yes	Yes		
2.231	Lottery Player Subscriptions	Yes	4/24 - 4/30	Yes	Yes	Yes	Yes		
2.232	Lottery Game Development Consulting Services	Yes	4/27 - 5-4	Yes	Yes	Yes	Yes		
2.233	Fixed Wireless Connectivity	Yes	4/29 - 5/6	Yes	Yes	Yes	Yes		
2.234	Business Class DSL	Yes	5/27 - 6/4	Yes	Yes	Yes	Yes		
2.235	Electronics - Televisions and DVD Players	Yes	5/27 - 6/4	Yes	Yes	Yes	Yes		
2.236	Age Verification Services	Yes	5/27 - 6/4	Yes	Yes	Yes	Yes		
2.237	Ticket Dispensers	Yes	5/27 - 6/4	Yes	Yes	Yes	Yes		
2.238	Secure Bags	Yes	5/27 - 6/4	Yes	Yes	Yes	N/A		

GTECH Texas
HSP Evaluation Review

No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justifictaion	Comments	Proposer response to the TLC clarification letter dated 10/22/10
2.239	High Speed Scanners	Yes	5/27 - 6/4	Yes	Yes	Yes	Yes		
2.240	Off-Site Shredding	Yes	6/5 - 6/9	Yes	Yes	Yes	Yes		
2.241	Tape Library	Yes	6/5 - 6/9	Yes	Yes	Yes	Yes		

Mary Ann Williamson
Chairman

J. Winston Krause
Commissioner



TEXAS LOTTERY COMMISSION

Gary Grief, Executive Director

Philip D. Sanderson, Charitable Bingo Operations Director

October 22, 2010

Joe Lapinski
GTECH Texas
5301 Riata Park Court
Bldg. E, Suite 100
Austin, TX 78727

Via facsimile: 512.339.0405
E-mail: joseph.lapinski@gtech.com
TIME SENSITIVE

RE: Request for Proposals (RFP) for Lottery Operations and Services,
RFP #362-10-000

Dear Mr. Lapinski:

The Texas Lottery Commission (TLC) is reviewing the Proposal submitted by GTECH in response to the referenced RFP. As stated in Part 5 of the RFP, each Proposer must include in its Proposal a Historically Underutilized Business (HUB) Subcontracting Plan (HSP). Pursuant to RFP Section 5.2.3, the TLC requests clarification as set forth in items 1-3 below.

1. Tab 2.98, Neon Signs and Jackpot Signs – GTECH solicited three (3) HUB vendors for this subcontracting opportunity. However, it does not appear that all HUB vendors notified were listed in the Centralized Master Bidders List as providing both types of signs. Please identify which class and item number(s) GTECH used to identify the HUB vendors for this opportunity.
2. Tab 2.153, Frame Relay Switch – In reviewing the scope of work document that was provided for this subcontracting opportunity, we noted that “NetVanta 3200 Access Router w56k/64k NIM” was listed under the subject line “Frame Relay Switch”. We also noted that the description “NetVanta 3200 Access Router w56k/64k NIM” was identified in the scope of work document under Tab 2.151 (a subcontracting opportunity for NetVanta 3200 Access Router). Please clarify whether Tab 2.151 and Tab 2.153 are two different subcontracting opportunities and/or explain the differences between these two commodities.
3. Tab 2.186, Symmetricom GPS Network Timeserver – It appears that GTECH used Class/Item 939/76 (Satellite Systems Maintenance and Repair) in selecting the vendors to be solicited for this subcontracting opportunity. This class/item represents a service; however the description of the opportunity appears to be a commodity. Please provide additional information to explain whether this

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P.O. Box 16630 • Austin, Texas 78761-6630

Phone (512) 344-5000 • FAX (512) 478-3682 • Bingo FAX (512) 344-5142

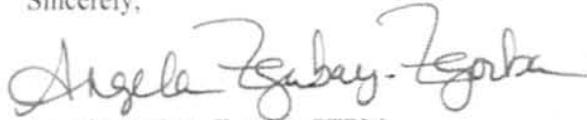
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subcontracting opportunity is a commodity or a service (or both) and the process used by GTECH in selecting Class/Item 939/76.

Your complete response, including the additional information requested herein, must be provided to me no later than **4:00 p.m. CST on Thursday, October 28, 2010**. Your response may be submitted via facsimile to (512) 344-5444 or e-mail to angela.zgarba@lottery.state.tx.us.

If you have any questions, you may contact me at (512) 344-5215. Thank you for your immediate attention to this matter.

Sincerely,

A handwritten signature in cursive script that reads "Angela Zgabay-Zgarba". The signature is written in black ink and is positioned above the printed name and title.

Angela Zgabay-Zgarba, CTPM
Contracts Administrator



October 27, 2010

Ms. Angela Zgabay-Zgarba, CTPM
Contracts Administrator
Texas Lottery Commission
PO Box 16630
Austin, TX 78761

RE: Request for Proposals (RFP) for Lottery Operations and Services, RFP #362-10-000:

Dear Ms. Zgabay-Zgarba:

Below please find GTECH's response to the Lottery's request for clarification dated October 22, 2010, as it relates to GTECH's Historically Underutilized Business (HUB) Subcontracting Plan.

- 1. Tab 2.98, Neon Signs and Jackpot Signs - GTECH solicited three (3) HUB vendors for this subcontracting opportunity. However, it does not appear that all HUB vendors notified were listed in the Centralized Master Bidders List as providing both types of signs. Please identify which class and item number(s) GTECH used to identify the HUB vendors for this opportunity.**

GTECH Response. The Class Code used to identify HUB vendors for the solicitation set forth under Tab 2.98, Neon Signs and Jackpot Signs is **801 (Signs, Sign Materials, Sign Making and Related Supplies)** and the Item Code is **86 (Sign, Miscellaneous (not otherwise classified))**.

In the associated Scope of Work for this opportunity, GTECH solicited both Neon and LED/Starlite (Jackpot) signs, as both are required by RFP section 8.7, Table 97(4)(c). RFP Section 8.7 also states, "The Texas Lottery reserves the sole right to approve the equipment recommended by the Successful Proposer." Because the final specifications of the signs have not yet been approved by the Lottery, GTECH thought it prudent to solicit signage from vendors with the miscellaneous Item Code in order to ensure the opportunity was presented to vendors who can offer a variety of signage types and styles.

2. **Tab 2.153, Frame Relay Switch - In reviewing the scope of work document that was provided for this subcontracting opportunity, we noted that "NetVanta 3200 Access Router w56k/64k NIM" was listed under the subject line "Frame Relay Switch". We also noted that the description "NetVanta 3200 Access Router w56k/64k NIM" was identified in the scope of work document under Tab 2.151 (a subcontracting opportunity for NetVanta 3200 Access Router). Please clarify whether Tab 2.151 and Tab 2.153 are two different subcontracting opportunities and/or explain the differences between these two commodities.**

GTECH Response. Tab 2.151 and Tab 2.153 do not represent two different subcontracting opportunities. Please disregard the solicitation and associated documentation provided under Tab 2.151, as this documentation was submitted in error.

In addition, GTECH notes that a typographical error exists on Page 2 for Tab 2.153, in Section 8, as we inadvertently provided incorrect information for the subcontractor selected. Therefore, GTECH would like to amend Section 8 of this opportunity as follows:

**Subcontractor Selection: Adtran
VID #: 63-0918200
Expected % of Contract: .0014%
Approximate Dollar Value: \$10,000
Texas Certified HUB: No**

3. **Tab 2.186, Symmetricom GPS Network Timeserver - It appears that GTECH used Class/Item 939/76 (Satellite Systems Maintenance and Repair) in selecting the vendors to be solicited for this subcontracting opportunity. This class/item represents a service; however the description of the opportunity appears to be a commodity. Please provide additional information to explain whether this subcontracting opportunity is a commodity or a service (or both) and the process used by GTECH in selecting Class/Item 939/76.**

GTECH Response. The subcontracting opportunity identified in Tab 2.186, Symmetricom GPS Network Timeserver (the "Timeserver Package"), is a solicitation for both hardware and services.

The Timeserver Package is a time synchronization piece of hardware that, with atomic clock accuracy, ensures proper time is synchronized and accurate across all networked servers. The Timeserver Package includes cabling and a lightning suppressor. It has been GTECH's experience, in order to maximize efficiency, the supplier of the Timeserver Package should also be the same entity capable of servicing it. By bundling goods and services together for this particular opportunity, only one vendor is contacted in the event of a failure, as opposed to multiple vendors, to ensure faster troubleshooting and response time.

GTECH was unable to identify a Class and Item Code for a HUB vendor who could provide both the Timeserver Package and the associated services required to maintain and service it. However, GTECH's past experience indicates that service providers who service and maintain this type of hardware, typically will also sell the hardware or hardware components, whereas, a vendor who only sells hardware may not offer any associated services at all. Understanding that

Class/Item 939/76 represents a service, GTECH chose this code not only because it has been our experience that service providers for this type of equipment also sell the hardware and/or hardware components, but also because it would be disadvantageous to GTECH and the Lottery to employ multiple vendors for this particular opportunity.

Thank you for the opportunity to provide clarifications to your questions. Should you have any further questions or require additional information, please contact me at any time. I look forward to hearing from you, and once again, thank you for your time and consideration.

Sincerely,

A handwritten signature in cursive script, appearing to read "Joe Lapinski".

Joe Lapinski
Deputy Account Development Manager

HUB SUBCONTRACTING PLAN REVIEW

RFP: LOTTERY OPERATIONS AND SERVICES

Proposer's Name: INTRALOT

STATEMENT OF HUB COORDINATOR AND PURCHASING & CONTRACTS MANAGER:

As required by Section 5.2 of the RFP for Lottery Operations and Services, the Proposer submitted a HUB Subcontracting Plan (HSP) with its Proposal. We have reviewed the HSP and summarized our findings below.

Joyce Bertolacini, HUB Coordinator

Signature

Date

Debbie Pina, Purchasing & Contracts Manager

Signature

Date

1. Proposer completed HSP form: Yes No
2. Proposer identified subcontracting opportunities in Section 2: Yes No
3. Proposer provided a copy of Page 2 for each subcontracting opportunity: Yes No
 - a. Identified HUBs contacted: Yes No
 - b. Identified selected subcontractor(s): Yes No
 - c. Provided justification for selection of non-HUB certified vendor(s): Yes No

Attached hereto are (1) a spreadsheet that outlines the subcontracting opportunities identified in the Proposer's HSP and evidence of the Proposer's good faith effort; and (2) any clarifications requested from and provided by the Proposer.

DETERMINATION BY THE EXECUTIVE DIRECTOR:

Based on my review of the above findings, and considering the totality of the circumstances of this procurement, it is my determination that [Proposer] INTRALOT:

(Select one)

- Failed to demonstrate a good faith effort in preparing its Historically Underutilized Business Subcontracting Plan. As a result, the Proposal submitted by [Proposer] is rejected
- Demonstrated good faith in preparing its Historically Underutilized Business Subcontracting Plan and has satisfied this RFP requirement.

Gary Grief, Executive Director

Signature

Date

INTRALOT
HSP Evaluation Review

No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 7/29/10
1	Printing Bet and Play Slips	No	5/4 -5/11	Yes	Yes	Yes	Yes	Request for clarification: Intralot contacted 5 vendors, but only one was HUB certified.	INTRALOT stated "Five Texas vendors were contacted, only one of the five was a HUB vendor because qualified HUB vendors to provide specialized printing of bet slips in Texas could not be located." (<i>emphasis in original</i>)
2A	Vehicles	No	5/4 -5/11	Yes	Yes	Yes	Justification statement - selected subcontractor is Intralot's current vendor.	Intralot contacted 6 vendors for the area of Vehicles, but only 2 were HUB certified. Specs appeared to be for Dodge Caravan and Ford Transit vans. Note: 2A & 2B were solicited separately, but the award was bundled to one non-HUB vendor (Intralot's current vendor)	
2B	Vehicle Maintenance and Repair	Yes	5/4 - 5/11	Yes	Yes	Yes	Justification statement - selected subcontractor is Intralot's current vendor.	Note: 2A & 2B were solicited separately, the award was bundled to one non-HUB vendor (Intralot's current vendor)	
3	Computers Main and Mini Server Hardware	Yes	5/3 - 5/10	Yes	Yes	Yes	Yes		
4	Computers Main and Mini Server Software	Yes	5/3 - 5/10	Yes	Yes	Yes	Yes		
5	Computers, Laptops and Desktops	Yes	5/3 - 5/10 5/5 - 5/13	Yes	Yes	Yes	N/A		
6	HVAC Equipment and Services	Yes	5/4 - 5/11	Yes	Yes	Yes	Yes		
7	Computers, Network Components, Firewall and Routers	Yes	5/3 - 5/10 5/4 - 5/11 5/5 - 5/13	Yes	Yes	Yes	NO	Request for clarification: Justification Statement not provided.	Justification statement provided.
8	Power Generation, UPS and Generators	Yes	5/4 -5/11	Yes	Yes	Yes	Yes		

INTRALOT
HSP Evaluation Review

No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 7/29/10
9	Security, Burglar Alarm and Card Access System	No	5/4 - 5/11	Yes	Yes	Yes	N/A	Request for clarification: INTRALOT contacted 6 vendors, but only 2 were HUB certified.	INTRALOT stated "INTRALOT solicited responses from six companies, of which two out of six companies are HUB vendors. Many HUB vendors were screened in order to find qualified security system vendors. Security is a very important aspect and critical function when it comes to protecting the Lottery's and INTRALOT's reputation, therefore only reputable and highly qualified HUB vendors which INTRALOT was willing to take a chance with were screened and we decided it was better to have a highly secure and highly reputable security company. During our search we did not find a third HUB vendor suitable for this important task."
10	Security Alarm and Suppression Services	No	5/4 - 5/11	Yes	Yes	Yes	N/A	Request for clarification: INTRALOT contacted 3 vendors, but only 1 was HUB certified. Two vendors listed under subcontracting area no. 9 were sent notices for subcontracting area no. 10 on the same e-mail, but neither of the two vendors were HUB certified.	Intralot stated "INTRALOT solicited HUB responses for this subcontract from five vendors. During our search we could not find more than one qualified HUB vendor suitable and qualified for this important task of installing the FM200 fire suppression systems which is a highly specialized task. "
11	Telephones, Cellular, Voice and Data	Yes	5/4 - 5/11	Yes	Yes	Yes	N/A		
12	Marketing Services	Yes	5/3 - 5/12 5/5 - 5/13	Yes	Yes	Yes	Yes	One HUB and one non-HUB selected. INTRALOT provided a justification for selecting the non-HUB and stated that they are a minority firm listed on the Texas CMBL. However, the selected vendor has a HUB status of "N" (non-HUB).	

INTRALOT
HSP Evaluation Review

No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 7/29/10
13	Office Supplies	No	6/8 - 6/16 6/15 - 6/22	Yes	Yes	Yes	N/A	Request for clarification: INTRALOT contacted 4 vendors, but only 2 were HUB certified. HUB selected	INTRALOT stated "INTRALOT solicited responses for Office Supplies from four vendors as shown below. The HUB vendor Tejas Office Products was the selected subcontractor. It was an oversight on our part as INTRALOT should have contacted one additional HUB vendor for office supplies, while we contacted four vendors, all of which were listed on the states web site, only two were HUB status qualified."
14	Janitorial Services	Yes	5/18 - 5/25 6/9 - 6/16	Yes	Yes	Yes		Request for clarification: No subcontractor selection was made.	INTRALOT stated "INTRALOT contacted eight HUB vendors to provide Janitorial Services and was unable to receive a response from any of them and as such therefore did not identify a HUB vendor. Intralot intends to subcontract for janitorial services and if selected Intralot will find a suitable HUB vendor to provide these services."
15	Insurance Services	Yes	5/11 - 5/18	Yes	Yes	Yes	Yes		
16A	Field Service Installation and Maintenance (Retailer Terminals)	Yes	6/10 - None 6/11 - None	Notices asked for an immediate response.	No	No	N/A	Request for clarification: This opportunity was not listed in notices to trade organizations.	INTRALOT stated " Field Service Installations and Maintenance was inadvertently left off the list of subcontracting opportunities that was sent to the minority/women trade organizations. INTRALOT apoloizes for the ommission, and firmly comits and guarantees that if selected INTRALOT will seek additional quotes for subcontractors for these two areas, and as required INTRALOT will provide notice at that time to the appropriate minority/women trade organizations." (<i>emphasis in original</i>)

INTRALOT
HSP Evaluation Review

No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 7/29/10
16B	Field Service Installation and Maintenance (Vending Machines)	Yes	6/11 - None	Notices asked for an immediate response.	No	No	N/A	Request for clarification: This opportunity was not listed in notices to trade organizations.	INTRALOT stated " Field Service Installations and Maintenance was inadvertently left off the list of subcontracting opportunities that was sent to the minority/women trade organizations. INTRALOT apoloizes for the omission, and firmly comits and guarantees that if selected INTRALOT will seek additional quotes for subcontractors for these two areas, and as required INTRALOT will provide notice at that time to the appropriate minority/women trade organizations." (<i>emphasis in original</i>)
17	Leasing and Rental of Office and Warehouse Space	Yes	6/10 - 6/18	Yes	Yes	Yes	Yes		
18	Spinning Wheels	Yes	6/8 - 6/15	Yes	Yes	Yes		Request for clarification: No subcontractor selection was made.	INTRALOT stated "INTRALOT contacted three HUB vendors for the supply of spinning wheels, none of which responded to our requests. Intralot will procure spinning wheels from a HUB vendor is selected."
19	Call Center Services	Yes	6/11 - None	Notices asked for an immediate response.	No	No	N/A	Request for clarification: This opportunity was not listed in notices to trade organizations. One response was received on 6/15 and accepted by INTRALOT.	INTRALOT stated " Call Center Services was inadvertently left off the list of subcontracting opportunities that was sent to the minority/women trade organizations. INTRALOT apoloizes for the omission, and firmly comits and guarantees that if selected INTRALOT will seek additional quotes for subcontractors for these two areas, and as required INTRALOT will provide notice at that time to the appropriate minority/women trade organizations." (<i>emphasis in original</i>)
20	VSAT Installations	Yes	5/18 - 5/25	Yes	Yes	Yes	N/A		

INTRALOT
HSP Evaluation Review

No.	Subcontracting Area	Notices to 3 HUBs	Date(s) Sent/Due	Timely Notice	Notice to Trade Org	Timely Notice	Non-HUB Justification	Comments	Proposer response to the TLC clarification letter dated 7/29/10
21	Other							Request for clarification: INTRALOT's proposal references goods and services which the TLC identified as RFP requirements and/or potential subcontracting areas in RFP but which were not identified as subcontracting opportunities in INTRALOT's HSP. INTRALOT requested to indicate the areas they intend to subcontract and provide documentation demonstrating good faith effort or provide explanation of how they intend to provide the goods/services without the use of subcontractors.	Response provided. See Item 1. of INTRALOT's letter.
22	Other							Request for clarification: Provide supporting documentation showing each scope of work document provided to each HUB vendor for each of the subcontracting areas identified in INTRALOT's HSP.	Scope of work documents provided.

Mary Ann Williamson
Chairman

David J. Schenck
Commissioner

J. Winston Krause
Commissioner



TEXAS LOTTERY COMMISSION

Gary Grief, Executive Director

Philip D. Sanderson, Charitable Bingo Operations Director

July 29, 2010

Tom Little
CEO and President
INTRALOT
11360 Technology Circle
Duluth, GA 30097

Via facsimile: 770-295-2590
Via e-mail: tom.little@intralot.us
TIME SENSITIVE

RE: Request for Proposals (RFP) for Lottery Operations and Services,
RFP #362-10-0001

Dear Mr. Little:

The Texas Lottery Commission (TLC) is reviewing the Proposal submitted by INTRALOT in response to the referenced RFP, and, pursuant to RFP Section 5.2.3, requests clarification as set forth in items 1-6 below.

As stated in Part 5 of the RFP, each Proposer must include in its Proposal an Historically Underutilized Business (HUB) Subcontracting Plan (HSP) and, among other things, must indicate whether the Proposer intends to subcontract any portion of the contract. For purposes of the RFP, a subcontractor is defined as "A person who contracts with the Successful Proposer to work, to supply commodities, or contribute toward completing work for the Texas Lottery" (see Page V in the RFP Glossary of Terms). The HSP requires each Proposer to identify all subcontractors (HUB and non-HUB) that it intends to use for any portion of the contract.

1. INTRALOT's Proposal references the goods and services listed below, which the TLC identified as RFP requirements and/or potential subcontracting areas in RFP Attachment L, but which were not identified as subcontracting opportunities in INTRALOT's HSP. If INTRALOT intends to use subcontractors (*i.e.*, third-party vendors/suppliers) for any of the following areas, INTRALOT is required to provide documentation that the requisite good faith effort was performed for each such subcontracting area. Alternatively, if INTRALOT does not intend to use subcontractors for one or more of these areas, please provide an explanation of how INTRALOT will provide the subject goods/services without the use of subcontractors:
 - a) Tab 7.4, Claims and Validations, Page 13 – Check Stock.
 - b) Tab 8.6, Promotional Events & Retailer Promotions, Page 117 – Promotional Trailers.

1
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- c) Tab 8.6, Promotional Events & Retailer Promotions, Page 117 – PA Systems.
 - d) Tab 8.7, Marketing Materials & Related Equipment, Page 128 – Playstations.
 - e) Tab 8.7, Marketing Materials & Related Equipment, Page 129 – Instant Ticket Dispensers - INTRALOT identified Shafer Systems, Inc. as the selected vendor for instant ticket dispensers.
 - f) Tab 8.7, Marketing Materials & Related Equipment, Page 131 – Signs/Neon - INTRALOT identified Carmanah Signs as the selected vendor for neon signs.
 - g) Tab Part 9, Warehouse & Distribution, Section 9.3, Page 16 – Transportation Services – INTRALOT identified Lone Star Overnight as the selected vendor for delivery courier services.
 - h) Tab Part 9, Warehouse & Distribution, Section 9.4, Page 30 – Destruction Services.
2. Per Section 5.5.1 of the RFP, for each area where a Proposer intends to subcontract, the Proposer is required to notify three (3) or more HUBs and allow at least five (5) working days from receipt of notice to respond. The cover letter to INTRALOT's HSP states that for all subcontracting areas INTRALOT notified at least three (3) HUBs, but for the following areas identified in INTRALOT's HSP, both the HSP documentation provided and the document entitled "Intralot Listing of Vendors Notified and HUB Status" under Tab 21 of the HSP appear to indicate that fewer than three (3) HUBs were notified. Please provide a complete list of all HUB vendors contacted for each of the following areas. For each of these areas, provide documentation of the notice and opportunity to respond provided to each HUB vendor:
- a) Printing Bet and Play Slips;
 - b) Security, Burglar Alarm and Card Access System;
 - c) Security Alarm and Suppression Services; and
 - d) Office Supplies.
3. Per Section 5.5.1 of the RFP, for each area where a Proposer intends to subcontract with a non-HUB, the Proposer is required to provide a justification statement for the selection on Page 2, Section 8 of the HSP form. Please provide the required justification statement for the following area identified in INTRALOT's HSP:
- a) Computer, Network Components, Firewall and Routers – INTRALOT selected Presidio, Inc., a non-HUB vendor, for this subcontracting area.
4. Per Section 5.5.1 of the RFP, each Proposer is required to identify all selected subcontractors (HUB or non-HUB), indicate the estimated percentage of the contract that will be subcontracted to each subcontractor, and specify the approximate dollar amount to be paid to each subcontractor. Please provide this required information for each of the following areas identified in INTRALOT's HSP:
- a) Janitorial Services; and
 - b) Spinning Wheels.

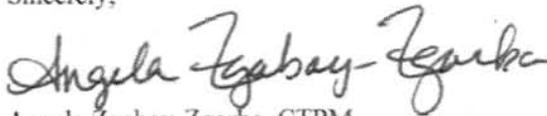
5. Per Section 5.5.1 of the RFP, for each area where a Proposer intends to subcontract, the Proposer is required to notify one or more minority/women trade organizations or development centers about subcontracting opportunities. This notice must be sent no later than five (5) working days prior to the submission of the Proposal. INTRALOT provided copies of the notices it sent to three (3) trade organizations identifying certain subcontracting opportunities. However, two (2) of the subcontracting areas identified in INTRALOT's HSP were not included in the list of subcontracting areas provided to the trade organizations. Please provide documentation that notice of the following subcontracting areas was sent to one or more minority/women trade organizations or development centers no later than five (5) working days prior to the submission of the Proposal:
 - a) Field Service Installation and Maintenance (Retailer Terminals and Vending Machines); and
 - b) Call Center Services.

6. As required by Section 6 of the HSP form, please provide supporting documentation showing each scope of work document that was sent as an e-mail attachment with the notice provided to each HUB vendor for each of the subcontracting areas identified in INTRALOT's HSP.

Your complete response, including the additional information requested herein, must be provided to me no later than **4:00 p.m. CST on Wednesday, August 4, 2010**. Your response may be submitted via facsimile to (512) 344-5444 or e-mail to angela.zgarba@lottery.state.tx.us.

If you have any questions, you may contact me at (512) 344-5215. Thank you for your immediate attention to this matter.

Sincerely,



Angela Zgabay-Zgarba, CTPM
Contracts Administrator



August 4, 2010

Angela Zgabay-Zgarba, CTPM
Contracts Administration
Texas Lottery Commission
611 East 6th Street
Austin, TX 78701

RE: Request for Proposals (RFP) for Lottery Operations and Services, RFP #362-10-0001 and Texas Lottery Commission letter dated July 29, 2010 to Tom Little, INTRALOT

In order to clarify INTRALOT's proposal to the Texas Lottery Commission for RFP #362-10-0001 and the information requested in the Lottery Commissions letter dated July 29, 2010 the following is submitted.

INTRALOT HUB Subcontracting Plan (HSP) was prepared based on the following 20 individual categories of Subcontracting Opportunity Descriptions:

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	(#11) - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	(#12) - Marketing Services
(#3) - Computers Main and Mini Server Hardware	(#13) - Office Supplies
(#4) - Computers Main and Mini Server Software	(#14) - Janitorial Services
(#5) - Computers, Laptops and Desktops	(#15) - Insurance Services
(#6) - HVAC Equipment and Services	(#16) - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall & Routers	(#17) - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	(#18) - Spinning Wheels
(#9) - Security, Burglar Alarm and Card Access System	(#19) - Call Center Services
(#10) - Security Alarm and Suppression Services	(#20) - VSAT Installations

In our proposal INTRALOT acknowledged the statewide HUB participation goals adopted by the Texas Lottery and INTRALOT promised to make more than a "good faith effort" to meet the 33 percent HUB goal. INTRALOT would like to assure the Texas Lottery Commission we looked hard for viable HUBs to offer subcontracts to. Unfortunately many did not respond to our solicitations for interest. In other cases we were unable to locate and qualify HUBs that we felt were experienced enough to risk certain subcontracting needs with. If INTRALOT is chosen as the successful proposer, we will extend our exploration for potential HUB opportunities. If awarded this contract, INTRALOT will continue to explore opportunities to increase HUB services while we maintain relationships with our current major expense HUB vendors. INTRALOT will rectify any potential/actual deficiencies in the HSP in an executed contract with the Texas Lottery. Specific answers to your six questions follow.

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1. The Texas Lottery Commission asked why INTRALOT didn't seek a Hub subcontracting vendor for the following:

- a. Tab 7.4, Claims and Validations, Page 13 – Check Stock
- b. Tab 8.6, Promotional Events & Retailer Promotions, Page 117 – Promotional Trailers.
- c. Tab 8.6, Promotional Events & Retailer Promotions, Page 117 – PA Systems
- d. Tab 8.7 Marketing Materials & Related Equipment – Play Stations
- e. Tab 8.7 Marketing Materials & Related Equipment - Instant Ticket Dispensers
- f. Tab 8.7 Marketing Materials & Related Equipment, Page 131 – Signs/Neon
- g. Tab Part 9, Warehouse & Distribution, Section 9.3, Page 16 – Transportation Services
- h. Tab Part 9, Warehouse & Distribution, Section 9.4, Page 30 – Destruction Services

INTRALOT will definitely procure the items in **1a Check stock, 1b Promotional Trailers and 1c PA Systems** from subcontractors; we inadvertently missed these items as HUB opportunities. If awarded this contract, INTRALOT will procure these items from HUB vendors which will be approved by the Lottery.

Item 1d – Play Stations, while INTRALOT will definitely procure play stations from a subcontractor, we offered four different play station models in our proposal. Until we have a contract and the Texas Lottery Commission identifies which variety of play station is preferred, we await the opportunity to pursue HUB subcontractor procurement agreements for play stations, INTRALOT may or may not procure the play stations from HUB subcontractors because the Lottery may desire to continue to purchase play stations that are made by the current vendor in use. INTRALOT agrees to provide play stations according to terms to be approved by the Lottery and if a qualified HUB vendor can provide play stations that are satisfactory to the Lottery, INTRALOT agrees to use that HUB vendor which is yet to be determined and approved together with the Lottery.

Item 1e – Instant Ticket Dispensers. INTRALOT has used the same vendor (Shafer) for all our contracts where we supply manual instant ticket dispensers. We read that Texas already uses Shafer's dispensers and we intend to continue providing their best in class products to the Texas Lottery. Upon award of the contract to INTRALOT, we will investigate Texas HUB vendors that might be able to provide the same quality and pricing as Shafer's instant ticket dispensers. If they can be found, then INTRALOT will procure all or part of our instant ticket dispensers from that or those HUB(s).



Item 1f – Signs/ Neon. INTRALOT has used the same vendor (Carmanah Signs) for all our contracts where we supply neon lottery signs. INTRALOT has negotiated contracts with Carmanah for signs at very favorable prices based on national account ordering quantities and therefore we did not pursue procurement for neon signs from HUB vendors. If awarded the contract, INTRALOT will revisit the neon sign procurement opportunity with Texas HUB vendors and in cooperation with the Texas Lottery.

Item 1g – Transportation Services. INTRALOT selected LoneStar Overnight as our preferred instant ticket and consumable distribution vendor after failing to identify a HUB vendor with the capacity, technology and experience to securely deliver Texas Lottery instant tickets and consumables. Our second choice for this service is UPS. We chose LoneStar Overnight because it was a qualified Texas company which could provide the service for the entire state.

Item 1h – Destruction Services. INTRALOT will most likely install an industrial shredder in our Austin Central Facility for the destruction of instant tickets and ticket stock, so that the Texas Lottery Commission employees who need to witness this destruction can do so without having to travel to the vendor's facilities. In the future if INTRALOT decides to subcontract for part or all of our destruction services, we will attempt to find HUB firms to provide these services.

2. Question 2 asks for the complete list of HUB vendors contacted for:

- a. Printing Bet and Play Slips
- b. Security, Burglar Alarm and Card Access System
- c. Security Alarm and Suppression Systems
- d. Office Supplies



Item 2a – Printing Bet and Play Slips, Five Texas vendors where contacted, only one of the five was a HUB vendor because **qualified** HUB vendors to provide specialized printing of bet slips in Texas could not be located, the vendors contacted are shown below.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
AGILITY PRINTING	1711051306000	05 / 04 / 2010	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
RPC GLOBAL PRINTING & DESIGN	1270864772700	05 / 04 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
UNIVERSAL PRINTING COMPANY	1430562133700	05 / 04 / 2010	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
GUYNES PRINTING COMPANY OF TEXAS, INC	1742352113100	05 / 04 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
FREDERIC PRINTING	1841283980700	05 / 04 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Deluxe Data Printing		05 / 04 / 2010	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Deluxe Data Printing		4.6%	\$32,150,525	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
		%	\$	<input type="checkbox"/> - Yes <input type="checkbox"/> - No

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**
Deluxe Data Printing provided the best product and best lowest price.

Documentation of the notice and opportunity to respond is included in the original HUB binder and also in PDF file formats on the electronic CD that was included with the HUB proposal under the folder “01. Printing”. We have also enclosed this as an attachment to this letter of clarification. Upon award and after INTRALOT has obtained at least a six month supply of ticket stock and bet slips from trusted vendors that INTRALOT uses now, INTRALOT will search again for HUBs to qualify initially as a second source and if financially feasible as the primary source of bet slips for the Texas Lottery. It is possible that one or more potential HUB vendors might not be able to deliver acceptable quantities and quality sufficient for the Texas Lottery. INTRALOT was not willing to risk this critical component to an unfamiliar vendor during conversion and startup and therefore selected Deluxe Data Printing the vendor currently providing bet slips for all INTRALOT US customers and a known vendor of quality.

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Item 2b – Security, Burglar Alarm and Card Access System. INTRALOT solicited responses from six companies, of which two out of six companies are HUB vendors. A&B Security Integration was the HUB subcontractor selected. Many HUB vendors were screened in order to find qualified security system vendors. Security is a very important aspect and critical function when it comes to protecting the Lottery’s and INTRALOT’s reputation, therefore only reputable and highly qualified HUB vendors which INTRALOT was willing to take a chance with were screened and we decided it was better to have a highly secure and highly reputable security company. During our search we did not find a third HUB vendor suitable for this important task. If awarded the contract, INTRALOT will search again for qualified HUBs to provide this function should the Lottery determine that our selection of A&B Security is not acceptable.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List three (3) State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
INTERNAL CONTROL SYSTEMS INC	1742882687300	05 / 04 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
A-1 FIRE & SECURITY EQUIPMENT COMPANY	1741776778900	05 / 04 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
ASCI	1113795403500	05 / 04 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
A&B SECURITY INTEGRATION	1264452482400	05 / 04 / 2010	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
ACFS SECURITY LLC	1262510203800	05 / 04 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
COMMERCIAL SECURITY INTEGRATION	1593820548900	05 / 04 / 2010	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
A&B SECURITY INTEGRATION	1264452482400	.04%	\$280,500	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No*

Documentation of the notice and opportunity to respond is included in the original HUB binder and also in PDF file formats on the electronic CD that was included with the HUB proposal under the folder “09 Security Card Access and Alarm”. We have also enclosed this as an attachment to this letter of clarification.

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Item 2c – Security Alarm and Suppression Systems. INTRALOT solicited HUB responses for this subcontract from five vendors. During our search we could not find more than one qualified HUB vendor suitable and qualified for this important task of installing the FM200 fire suppression systems which is a highly specialized task. If awarded the contract, INTRALOT will search again for qualified HUBs to provide this function should the Lottery determine that our selection of RX Technology is not acceptable. Please note that A-1 Fire & Security was inadvertently listed two times on the HSP forms as shown below. RX Technology was chosen as the subcontractor.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List three (3) State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
INTERNAL CONTROL SYSTEMS INC	1742882687300	05 / 04 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
A-1 FIRE & SECURITY EQUIPMENT COMPANY	1741778778900	05 / 04 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
ASCI	1113795403500	05 / 04 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
RX TECHNOLOGY	1742947189300	05 / 04 / 2010	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
ACFS SECURITY LLC	1262510203800	05 / 04 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
A-1 FIRE & SECURITY EQUIPMENT COMPANY	1741778778900	05 / 04 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
RX TECHNOLOGY	1742947189300	.02%	\$129,900	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No*

Documentation of the notice and opportunity to respond is included in the original HUB binder and also in PDF file formats on the electronic CD that was included with the HUB proposal under the folder "10 Security Fire and Burglar Alarm". We have also enclosed this as an attachment to this letter of clarification.

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Item 2d – Office Supplies. INTRALOT solicited responses for Office Supplies from four vendors as shown below. The HUB vendor Tejas Office Products was the selected subcontractor. It was an oversight on our part as INTRALOT should have contacted one additional HUB vendor for office supplies, while we contacted four vendors, all of which were listed on the states web site, only two where HUB status qualified. If awarded the contract, INTRALOT will search again for qualified HUBs to provide this function and seek the Lottery’s approval for the final HUB vendor to be selected.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
BTX-PRESS	1383805783700	05 / 04 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
BENNETT OFFICE SUPPLY AND EQUIPMENT CO	1751312862300	05 / 04 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
DESIGN-TEC OFFICE PRODUCTS, INC	1680517571400	05 / 05 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Tejas Office Products	1760032427500	06 / 16 / 2010	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
		/ /	<input type="checkbox"/> - Yes <input type="checkbox"/> - No
		/ /	<input type="checkbox"/> - Yes <input type="checkbox"/> - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Tejas Office Products	1760032427500	.01%	\$45,600	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No*

Documentation of the notice and opportunity to respond is included in the original HUB binder and also in PDF file formats on the electronic CD that was included with the HUB proposal under the folder “13 Office Supplies”. We have also enclosed this as an attachment to this letter of clarification.

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3. Question 3 asked for justification for selecting Presidio Inc. for the procurement of computer network components, firewalls and routers.

INTRALOT solicited HUB responses from six Texas HUB vendors, attempting to find competitive quotations for the CISCO network components, firewalls, and routers. INTRALOT has a national account and huge contracts with Presidio for all our other sites and we get a 55% price break that none of the HUBs could come close to, therefore, the selection of Presidio was made. This justification for choosing a non HUB vendor for this subcontracting opportunity was unintentionally not included on the HSP form and we apologize for the inconvenience.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List three (3) State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
AUSTIN NETWORKING ASSOCIATES, INC	1742974118800	05 / 04 / 2010	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
BAYTECH SUPPLY INC	1742724191800	05 / 05 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
5 TO 50 NETWORKS	1900209331800	05 / 04 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
QWEST COMMUNICATIONS COMPANY, LLC	1046141739500	05 / 05 / 2010	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
PAINE AND ASSOCIATES	1562577596800	05 / 05 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
OMAC GROUP, INC	1760357225000	05 / 03 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
PETROSYS SOLUTIONS, INC	1760515694600	05 / 03 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
PRESIDIO INC		05 / 03 / 2010	<input checked="" type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
		/ /	<input type="checkbox"/> - Yes <input type="checkbox"/> - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
PRESIDIO INC		28%	\$ 1,992,106	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No*
		%	\$	<input type="checkbox"/> - Yes <input type="checkbox"/> - No*

*If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:



4. Question 4 asked for the estimated percentage and value of the expected subcontracts for:

a. Janitorial Services (\$100,000 per year or 0.01% of the contract)

INTRALOT contacted eight HUB vendors to provide Janitorial Services and was unable to receive a response from any of them and as such therefore did not identify a HUB vendor. INTRALOT intends to subcontract for janitorial services and if selected INTRALOT will find a suitable HUB vendor to provide these services. INTRALOT estimates that the cost of janitorial services to be approximately .01% of the contract or \$100,000 per year.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List three (3) State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
A AKINS JANITORIAL SERVICES	1205357406200	05 / 18 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
CHAMPION CLEANING SOLUTIONS LLC	1331062722200	05 / 18 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
ELIDAS JANITORIAL SERVICES	1431995827900	05 / 18 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
REAL CLEAN JANITORIAL SERVICES	1205990313300	05 / 18 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
WILSON CLEANING SERVICE	1261225137600	05 / 18 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
GOLDMARK SERVICES GROUPS, INC	1752310693200	05 / 18 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
MIC'S AUTO	1752795424600	05 / 18 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
OFFICE IMMACULATE CLEANING SERVICE	1752958383700	05 / 18 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

b. Spinning Wheels (\$500 each or 0.00005% of the contract)

INTRALOT contacted three HUB vendors for the supply of spinning wheels, none of which responded to our requests. INTRALOT will procure spinning wheels from a HUB vendor if selected. INTRALOT estimates the cost for spinning wheels to be approximately \$500 each or .00005% of the contract.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List three (3) State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
C+E Specialties	1342055326800	06 / 08 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Party Time Rentals	1680538603000	06 / 08 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
The Menon Group	1752942946000	06 / 08 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No

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5. Question 5 asks for documentation showing that notice of the following subcontracting areas was sent to one or more minority/women trade organizations or development centers no later than five (5) working days prior to submission of the proposal:
- Field Service Installation and Maintenance
 - Call Center Services

Notice for Category #16 Field Service Installations and Maintenance and Category #19 Call Center Services was inadvertently left off the list of subcontracting opportunities that was sent to the minority/women trade organizations. INTRALOT apologizes for the omission, and firmly commits and guarantees that if selected INTRALOT will seek additional quotes for subcontractors for these two areas, and as required INTRALOT will provide notice at that time to the appropriate minority/women trade organizations. INTRALOT had multiple personnel working on fulfilling the requirements of the HSP and HUB Plan for Texas for our submission. The person making the list and sending the information of subcontracting opportunities to the minority/women trade organizations working from the corporate offices was not aware of the efforts of three other people that were working in the field in Texas at the same time to locate qualified vendors for these very specialized services as they related to the Lottery project.

Statements of work for Field Services were sent to six HUB vendors that INTRALOT considered qualified to perform the specialized services required for specialized point of sale lottery terminals installation and ongoing maintenance:

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List three (3) State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.

Company Name	VID #	Notice Date (m/d/yyyy)	Was Response Received?
Active Reality Inc	1742984282000	06 / 10 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Move Solutions - San Antonio, LTD	1752912841900	06 / 11 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Quality High-Tech Services, Inc	1752230732500	06 / 11 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Company Name	VID #	Notice Date (m/d/yyyy)	Was Response Received?
Startup Staffing Group	1261542277600	06 / 11 / 2010	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Texas Vending Services	1271792215200	06 / 10 / 2010	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No
Valbrea Technologies	1522176661900	06 / 10 / 2010	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Texas Vending Services	1271792215200	4.6%	\$32,074,500	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No*
Valbrea Technologies	1522176661900	6%	\$41,916,000	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No*

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Statements of work were included in the emails and in the pdf files enclosed under the Tab 16 Field Service Installation and Maintenance section of the Original HUB plan submitted and on the HUB CD submitted under a folder “16. Field Service Installation and Maintenance” and on the CD under a folder “19. Call Center Services”.

Statements of work for Call Center Services were sent to three qualified HUB companies as follows and Valbrea was the only respondent.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List three (3) State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Texas Vending Services	1271792215200	06 / 11 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Laser Tech	1742662413000	06 / 11 / 2010	<input type="checkbox"/> - Yes <input checked="" type="checkbox"/> - No
Valbrea Technologies	1522176661900	06 / 11 / 2010	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Valbrea Technologies	1522176661900	2%	\$10,700,000	<input checked="" type="checkbox"/> - Yes <input type="checkbox"/> - No*

6. Question 6 requests supporting documentation showing each scope of work statement that was sent as an e-mail attachment with the notice provided to each HUB vendor for each contracting area in INTRALOT’s HSP.

Scope of work statements for each of the 20 categories of subcontracting opportunities identified by INTRALOT are attached with this letter in the original format and file names as used and shown in the emails. Please review the ZIP file attached entitled “Scope of Work Attachments” which is attached with the email of this letter.

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bel and Play Slips	(#11) - Telephones, Cellular, Voice, anc Data
(#2) - Vehicles & Vehicle Maintenance and Repair	(#12) - Marketing Services
(#3) - Computers Main and Mini Server Hardware	(#13) - Office Supplies
(#4) - Computers Main and Mini Server Software	(#14) - Janitorial Services
(#5) - Computers, Laptops and Desktops	(#15) - Insurance Services
(#6) - HVAC Equipment and Services	(#16) - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	(#17) - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	(#18) - Spinning Wheels
(#9) - Security, Burglar Alarm and Card Access System	(#19) - Call Center Services
(#10) - Security Alarm and Suppression Services	(#20) - VSAT Installations

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If there are any technical issues using the zip file of the scope of work documents which is attached to this email, please let us know and we will send them as individual files. In addition, INTRALOT, has enclosed our Listing of Vendors contacted which is now sorted in order by each of the 20 categories above, for easy reference. This file is one of the attachments enclosed with this email.

Please let us know if you have any further questions or we have not answered the above clearly or failed to answer the question. Please be assured that INTRALOT agrees to rectify any deficiencies in the HSP in an executed contract with the Texas Lottery. We thank you for the opportunity to submit these clarifications of our HSP submission.

Sincerely,

A handwritten signature in black ink, appearing to read "Tom Little". The signature is stylized and cursive.

Thomas F. Little
President and CEO
INTRALOT, Inc.
11360 Technology Circle
Duluth, GA 30097
Direct Line: 770-295-2433
Fax: 770-295-2590
Email: tom.little@INTRALOT.us

Six attachments as enclosures with this emailed PDF letter as follows:

1. emails notice opportunity 1. printing bet and play slips.pdf
2. emails notice opportunity 9.Security Burglar Alarm and Card Access.pdf
3. emails notice opportunity 10. Security Alarm and Suppression Services.pdf
4. emails notice opportunity 13. office supplies.pdf
5. Intralot Listing of HUB Vendors Notified Aug 4 2010.pdf
6. Intralot scope of work attachments.zip (this zip contains 29 attachments from the emails which were used as the scope of work sent with the notice of opportunity emails)

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Page 12

From: April Morrison
Sent: Tuesday, May 04, 2010 4:05 PM
To: 'john.rstivo@a1firesec.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access

Email Notice
Opportunity # 9,
Security Burglar
Alarm and
Card Access
2b.

Importance: High

Attachments: TX equipment_Card Access Security.pdf; TX equipment_Card Access Security Disclaimer.docx; TX equipment Fire_1.pdf; TX equipment Fire_2.pdf; Fire Suppression and Alarm Disclaimer.docx

Attn: Mr. John Restivo
A-1 Fire & Security Equipment Company
P.O. Box 7654
Waco, TX 76714

Re: Subcontracting Opportunity for Card Access

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

From: April Morrison
Sent: Tuesday, June 08, 2010 1:29 PM
To: 'john.rstivo@a1firesec.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access - 2nd Notice

Attachments: TX equipment_Card Access Security Disclaimer.docx; TX equipment_Card Access Security.pdf; TX equipment Fire_2.pdf; TX equipment Fire_1.pdf; Fire Suppression and Alarm Disclaimer.docx

Attn: Mr. John Restivo
A-1 Fire & Security Equipment Company
P.O. Box 7654
Waco, TX 76714

Re: Subcontracting Opportunity for Card Access

Mr. John Restivo,

We are contacting you again because we did not receive a response from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: April Morrison
Sent: Tuesday, May 04, 2010 3:58 PM
To: 'ab.secintegration@yahoo.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity Card Access

Importance: High

Attachments: TX equipment_Card Access Security.pdf; TX equipment_Card Access Security Disclaimer.docx

Attn: Mr. Robert Esparza
A & B Security Integration
8702 Cinnamon Creek Dr
Apt 203
San Antonio, TX 78240-4517

Re: Subcontracting Opportunity Card Access

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: Chaz Shivers
Sent: Wednesday, May 05, 2010 7:42 AM
To: 'Robert Esparza'
Cc: April Morrison
Subject: RE: Subcontracting Opportunity Card Access

Importance: High

Attachments: TX equipment_Card Access Security Disclaimer.docx; TX equipment_Card Access Security.pdf
Good Morning Mr. Esparza,

The attachments serve to identify what type system and the basic components Intralot intends to implement. They have also been provided as an aide to help you determine whether or not your firm would interested in pursuing this opportunity once final plans are completed.
Please feel free to give me a call to discuss what our expectations regarding your response are.

Best Regards,

Chaz E. Shivers
Director, Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201
Cell: 404-769-7518

Αδράξτε την ημέρα και μακάρι όλες οι προσπάθειές σας να είναι επιτυχείς.

From: Robert Esparza [<mailto:ab.secintegration@yahoo.com>]
Sent: Tuesday, May 04, 2010 5:20 PM
To: April Morrison
Cc: Chaz Shivers
Subject: Re: Subcontracting Opportunity Card Access

Thank you for the information you have sent me but I believe I didn't get the attachment of the location to review plans and specifications. Can you forward that information to me?

Thank You,

Robert Esparza
A & B Security Integration
TX LIC.#B15986
[email:ab.secintegration@yahoo.com](mailto:ab.secintegration@yahoo.com)
Fax:210.320.5371
Cell:210.618.5870
8702 Cinnamon Creek, #203
San Antonio,TX 78240

From: April Morrison <April.Morrison@intralot.us>
To: ab.secintegration@yahoo.com

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Cc: Chaz Shivers <Chaz.Shivers@intralot.us>
Sent: Tue, May 4, 2010 2:57:32 PM
Subject: Subcontracting Opportunity Card Access

Attn: Mr. Robert Esparza
A & B Security Integration
8702 Cinnamon Creek Dr
Apt 203
San Antonio , TX 78240-4517

Re: Subcontracting Opportunity Card Access

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

From: Robert Esparza [ab.secintegration@yahoo.com]
Sent: Wednesday, May 05, 2010 10:09 AM
To: Chaz Shivers
Cc: April Morrison
Subject: Subcontracting Opportunity

Attachments: A&B Marketing Sheet.docx

I would like to inform Intralot, Inc. that I would like to submit a bid for their up coming project here in Texas. I have attached my companies marking sheet for any other possible or future projects that my past experience might be utilize on. I welcome the opportunity in working with Intralot Inc. now and in the future.

Thank You,

Robert "Bobby" Esparza
A & B Security Integration
TX LIC.#B15986
Dun#018101447
email:ab.secintegration@yahoo.com
Fax:210.320.5371
Cell:210.618.5870
8702 Cinnamon Creek, #203
San Antonio, TX 78240

A & B Security Integration

TX LIC. # - B15986

8702 Cinnamon Creek Dr. #203
San Antonio, Texas 78240
E-mail: ab.secintegration@yahoo.com

Phone: (210)618-5870
FAX: (210)320-5371

Contact Person:

Robert Esparza, Owner

Capabilities: A&B Security Integration is a Texas State licensed, minority own company, specializing in the installation, service and maintenance of site security equipment, with 25 years experience in Security Access Control; CCTV; Intrusion; Intercom systems. Factory trained and certified in several of the leading software driven security access control programs.

- Group 4 – AMAG
- GE - Sapphire Pro and Diamond
- Lenel- OnGuard, BASIS
- SoftwareHouse – ACP and APC8X
- Aiphone Audio/Video Intercom
- CCTV – Pelco; Honeywell; Sony; Rainbow; EverFocus; GE; Speco; Digimerge

NAICS Code:

- 238210 - Intercommunication (Intercom) system installation; Low voltage electrical work; Electronic control installation and service
- 561621 - Security alarm systems sales combined with installation, repair, or monitoring services

CCR Profile Registered: February 2010

ORCA Registered: until 03/24/2011

South Central Texas Regional Certification; SBE MBE: #210030206

Caged Code: SWF94

Duns Number: 018101447

Insurance Level: 1,000,000

Performance History:

Federal:

US Border Patrol Stations; Sector 8

Installed initial security system in several stations within the Del Rio Sector. Trouble shoot, service and performed preventive maintenance to their current sites throughout the Southwest Region.

Jeff Gandy, Physical Security Specialist, Del Rio Sector; 830.778.7062

Garcia Building, San Antonio, TX

Relocated, 11 security access control devices and head end equipment from the fifth floor to the second floor. I have been called on to perform service calls after move.

Damien E. Chaves, GSA Project Manager; 210.472.6110

Private:

Frito Lay Plant; San Antonio, TX

I have a standing contract for the past year to perform monthly PM for all aspects of plant security equipment, CCTV; access control; head end equipment.

Joe Kutach, Safety / Security Specialist, 210.662.2130

Rush Enterprises; New Braunfels, TX

Performed initial installation of site security system and have been called on several times throughout the year to perform service and additions to their system.

Bryan Cochran, RASI-Asset Protection, 830.626.5903

From: April Morrison
Sent: Tuesday, May 04, 2010 4:10 PM
To: 'clmaytorena@att.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity Card Access

Importance: High

Attachments: TX equipment_Card Access Security.pdf; TX equipment_Card Access Security Disclaimer.docx; TX equipment Fire_1.pdf; TX equipment Fire_2.pdf; Fire Suppression and Alarm Disclaimer.docx

Attn: Ms. Cynthia Maytorena
ACFS Security LLC
1795 N. Fry Rd Ste 245
Katy, TX 77449

Re: Subcontracting Opportunity Card Access

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 1:32 PM
To: 'clmaytorena@att.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity Card Access - 2nd Notice

Attachments: TX equipment_Card Access Security Disclaimer.docx; TX equipment_Card Access Security.pdf; TX equipment Fire_2.pdf; TX equipment Fire_1.pdf; Fire Suppression and Alarm Disclaimer.docx

Attn: Ms. Cynthia Maytorena
ACFS Security LLC
1795 N. Fry Rd Ste 245
Katy, TX 77449

Re: Subcontracting Opportunity Card Access

Ms. Cynthia Maytorena,

We are contacting you again because we did not receive a response from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: April Morrison
Sent: Tuesday, May 04, 2010 4:13 PM
To: 'asci@consolidated.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access

Importance: High

Attachments: TX equipment_Card Access Security.pdf; TX equipment_Card Access Security Disclaimer.docx

Attn: Mr. Harry Scroggins
ASCI
1604 Lilac Ave
Lufkin, TX 75901-6171

Re: Subcontracting Opportunity for Card Access

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 1:35 PM
To: 'asci@consolidated.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access - 2nd Notice

Attachments: TX equipment_Card Access Security Disclaimer.docx; TX equipment_Card Access Security.pdf

Attn: Mr. Harry Scroggins
ASCI
1604 Lilac Ave
Lufkin, TX 75901-6171

Re: Subcontracting Opportunity for Card Access

Mr. Harry Scroggins,

We are contacting you again because we did not receive a response from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: April Morrison
Sent: Tuesday, May 04, 2010 4:16 PM
To: 'k davidson@csi-austin.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access

Importance: High

Attachments: TX equipment_Card Access Security.pdf; TX equipment_Card Access Security Disclaimer.docx

Attn: Mr. Kirk Davidson
Commercial Security Integration Inc
2600 McHale Court
Suite 150
Austin, TX 78758

Re: Subcontracting Opportunity for Card Access

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 1:37 PM
To: 'kdavidson@csi-austin.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access - 2nd Notice

Attachments: TX equipment_Card Access Security Disclaimer.docx; TX equipment_Card Access Security.pdf

Attn: Mr. Kirk Davidson
Commercial Security Integration Inc
2600 McHale Court
Suite 150
Austin, TX 78758

Re: Subcontracting Opportunity for Card Access

Mr. Kirk Davidson,

We are contacting you again because we did not receive a response from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241

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Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: Kirtus Hutchison [khutchison@csi-austin.com]
Sent: Tuesday, June 08, 2010 2:33 PM
To: k davidson@csi-austin.com; April Morrison
Subject: RE: Subcontracting Opportunity for Card Access - 2nd Notice
April,

Please forward plans and/or specifications so I may submit. Additionally, a SOW would be helpful as well. If you have a link to an ftp site or some other online location for these documents, please forward as well.

Thanks,

Kirtus W Hutchison
Project Design & Management
Commercial Security Integration

From: Kirk Davidson [mailto:k davidson@csi-austin.com]
Sent: Tuesday, June 08, 2010 12:57 PM
To: Kirtus Huchison
Subject: FW: Subcontracting Opportunity for Card Access - 2nd Notice

We might be able to supplement our staff and Neal.
Kirk

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 08, 2010 12:37 PM
To: k davidson@csi-austin.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access - 2nd Notice

Attn: Mr. Kirk Davidson
Commercial Security Integration Inc
2600 McHale Court
Suite 150
Austin, TX 78758

Re: Subcontracting Opportunity for Card Access

Mr. Kirk Davidson,

We are contacting you again because we did not receive a response from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

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Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: April Morrison
Sent: Tuesday, May 04, 2010 4:20 PM
To: 'tmccleendon@internalcontrolsys.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access

Importance: High

Attachments: TX equipment_Card Access Security.pdf; TX equipment_Card Access Security Disclaimer.docx

Attn: Mr. Travis McClendon
Internal Control Systems Inc
3019 Alvin Devane Blvd
Suite 530
Austin, TX 78741

Re: Subcontracting Opportunity for Card Access

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 1:40 PM
To: 'tmccleendon@internalcontrolsys.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access - 2nd Notice

Attachments: TX equipment_Card Access Security Disclaimer.docx; TX equipment_Card Access Security.pdf

Attn: Mr. Travis McClendon
Internal Control Systems Inc
3019 Alvin Devane Blvd
Suite 530
Austin, TX 78741

Re: Subcontracting Opportunity for Card Access

Mr. Travis McClendon,

We are contacting you again because we did not receive a response from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: April Morrison
Sent: Tuesday, May 04, 2010 3:51 PM
To: 'annette@bennettsofficesupply.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for General Office Supplies

Email Notice
Opportunity 13.
Office Supplies

Importance: High

J.d.

Attachments: General Office Supplies .docx
Attn: Ms. Annette Bennett
Bennett Office Supply & Equipment Co
P.O. Box 458
Mineral Wells, TX 76068

Re: Subcontracting Opportunity for General Office Supplies

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

From: April Morrison
Sent: Tuesday, June 08, 2010 2:51 PM
To: 'annette@bennettsofficesupply.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for General Office Supplies - 2nd Notice

Attachments: General Office Supplies .docx
Attn: Ms. Annette Bennett
Bennett Office Supply & Equipment Co
P.O. Box 458
Mineral Wells, TX 76068

Re: Subcontracting Opportunity for General Office Supplies

Ms. Annette Bennett,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: April Morrison
Sent: Tuesday, May 04, 2010 3:54 PM
To: 'beverly@gmail.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for General Office Supplies

Importance: High

Attachments: General Office Supplies .docx

Attn: Ms. Beverly Schaefer
BTX-PRESS
P.O. Box 34595
San Antonio, TX 7825

Re: Subcontracting Opportunity for General Office Supplies

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

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Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

From: April Morrison
Sent: Tuesday, June 08, 2010 2:53 PM
To: 'beverly@gmail.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for General Office Supplies - 2nd Notice

Attachments: General Office Supplies .docx
Attn: Ms. Beverly Schaefer
BTX-PRESS
P.O. Box 34595
San Antonio, TX 7825

Re: Subcontracting Opportunity for General Office Supplies

Ms. Beverly Schaefer,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Sincerely,

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Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: April Morrison
Sent: Wednesday, May 05, 2010 4:58 PM
To: 'vien@dtops.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for General Office Supplies

Importance: High

Attachments: General Office Supplies .docx
Attn: Vien Chittarath
Design-Tech Office Products, Inc
15635 Pecos Street
Broomfield, CO 80023

Re: Subcontracting Opportunity for General Office Supplies

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-13-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

From: April Morrison
Sent: Tuesday, June 08, 2010 2:57 PM
To: 'vien@dtops.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for General Office Supplies - 2nd Notice

Attachments: General Office Supplies .docx
Attn: Vien Chittarath
Design-Tech Office Products, Inc
15635 Pecos Street
Broomfield, CO 80023

Re: Subcontracting Opportunity for General Office Supplies

Vien Chittarath,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: April Morrison
Sent: Tuesday, June 15, 2010 12:49 PM
To: 'stephenf@tejasoffice.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for General Office Supplies

Attachments: General Office Supplies .docx
Attn: Stephen Fraga
Tejas Office Products
1225 West 20th Street
Houston, TX 77008

Re: Subcontracting Opportunity for General Office Supplies

Stephen Fraga,

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you. Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-22-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: Stephen Fraga [stephenf@tejasoffice.com]
Sent: Wednesday, June 16, 2010 3:27 PM
To: April Morrison
Cc: Chaz Shivers; rwmoores@tncapitolgroup.com; 'Lynette Read'
Subject: RE: Subcontracting Opportunity for General Office Supplies
Hello April,

We appreciate this opportunity to bid on the general office supplies for Intralot who is working on a proposal for the Texas Lottery Commission. To submit a proper bid I do have a few questions.

1. Do you have an usage and any idea the number of employees for this proposal?
2. Where will these products and services be delivered?

I really need to know the usage or historical usage to be able to give you a quote. If you could answer those questions and elaborate a little more on the requirements I should be able to give you proposal before June 22, 2010.

Thanks,

Stephen M. Fraga
President
Tejas Office Products, Inc.
(713) 864-6004 Main
(713) 802-4522 Direct
(713) 864-5562 Fax

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 15, 2010 11:49 AM
To: stephenf@tejasoffice.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for General Office Supplies

Attn: Stephen Fraga
Tejas Office Products
1225 West 20th Street
Houston, TX 77008

Re: Subcontracting Opportunity for General Office Supplies

Stephen Fraga,

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you. Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

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Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-22-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: Stephen Fraga [stephenf@tejasoffice.com]
Sent: Monday, June 21, 2010 4:00 PM
To: April Morrison
Cc: Chaz Shivers; rwmooore@tncapitolgroup.com; 'Lynette Read'
Subject: RE: Subcontracting Opportunity for General Office Supplies

Follow Up Flag: Follow up
Flag Status: Orange

Attachments: General Office Supplies .docx
April,

We do want to participate on this bid but I haven't heard from you from my email dated, Wednesday, June 16th.

Please let me know some particulars so we can respond on-time.

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From: Stephen Fraga [mailto:stephenf@tejasoffice.com]
Sent: Wednesday, June 16, 2010 2:27 PM
To: 'April Morrison'
Cc: 'Chaz Shivers'; 'rwmooore@tncapitolgroup.com'; 'Lynette Read'
Subject: RE: Subcontracting Opportunity for General Office Supplies

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1225 West 20th Street
Houston, TX 77008

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11360 Technology Circle
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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.

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11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: Chaz Shivers
Sent: Monday, June 21, 2010 4:54 PM
To: Stephen Fraga
Cc: rwmoore@tncapitolgroup.com; 'Lynette Read'; April Morrison
Subject: RE: Subcontracting Opportunity for General Office Supplies

Importance: High

Follow Up Flag: Follow up
Flag Status: Orange
Mr. Fraga,

At this time, we need only confirmation that your firm is indeed interested in participating. Once the detailed list of requirements has been completed, we will forward it to you for your review and hopefully a response. In the interim, please feel free to call or email me if you have any further questions or concerns at this time.

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11360 Technology Circle
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chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201
Cell: 404-769-7518

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From: Stephen Fraga [<mailto:stephenf@tejasoffice.com>]
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Re: Subcontracting Opportunity for General Office Supplies

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Sincerely,

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Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: Stephen Fraga [stephenf@tejasoffice.com]
Sent: Monday, June 21, 2010 6:15 PM
To: Chaz Shivers
Cc: rwmooore@tncapitolgroup.com; 'Lynette Read'; April Morrison
Subject: RE: Subcontracting Opportunity for General Office Supplies

Follow Up Flag: Follow up
Flag Status: Orange
Mr. Shivers,

Thank you very much for the response. I will send you a letter scanned and signed to that effect.

Thanks,

Stephen M. Fraga
President
Tejas Office Products, Inc.
(713) 864-6004 Main
(713) 802-4522 Direct
(713) 864-5562 Fax

From: Chaz Shivers [mailto:Chaz.Shivers@intralot.us]
Sent: Monday, June 21, 2010 3:54 PM
To: Stephen Fraga
Cc: rwmooore@tncapitolgroup.com; Lynette Read; April Morrison
Subject: RE: Subcontracting Opportunity for General Office Supplies
Importance: High

Mr. Fraga,

At this time, we need only confirmation that your firm is indeed interested in participating. Once the detailed list of requirements has been completed, we will forward it to you for your review and hopefully a response.

In the interim, please feel free to call or email me if you have any further questions or concerns at this time.

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Subject: Subcontracting Opportunity for General Office Supplies

Attn: Stephen Fraga
Tejas Office Products
1225 West 20th Street
Houston, TX 77008

Re: Subcontracting Opportunity for General Office Supplies

Stephen Fraga,

file:///U:/Marketing/Proposals-2010/TEXAS-04_27_10/AMO/April Subcontract emails/Off... 6/24/2010

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you. Details are shown below.

Scope of Work:

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April.Morrison@intralot.us
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Sent: Monday, June 21, 2010 6:37 PM
To: Chaz Shivers
Cc: rwmooore@tncapitolgroup.com; 'Lynette Read'; April Morrison
Subject: RE: Subcontracting Opportunity for General Office Supplies

Follow Up Flag: Follow up
Flag Status: Orange

Attachments: Intralot HUB Subcontracting Letter June 21 2010.pdf
Mr. Shivers,

Here is our letter of acceptance. Good luck and let us know if we can help.

Sincerely,

Stephen M. Fraga
President
Tejas Office Products, Inc.
(713) 864-6004 Main
(713) 802-4522 Direct
(713) 864-5562 Fax

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Re: Subcontracting Opportunity for General Office Supplies

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11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138



1225 W. 20th Street
Houston, Texas 77008-3315

June 21, 2010

Mr. Chaz E. Shivers
Director – Procurement
Intralot, Inc.
11360 Technology Circle
Duluth, GA. 30097

RE: Official Request for HUB Subcontracting Opportunity for Texas Lottery Commission proposal with Intralot, Inc.

Dear Mr. Shivers,

In response to your email dated June 15, 2010, we are eager to participate in Intralot's proposal to the Texas Lottery Commission, as a HUB Subcontractor.

Tejas Office Products, Inc. is a 48 year old distributor of office products and office furniture. Located in Houston, Texas we employ forty-seven people who play an integral role in providing office products solutions throughout the State of Texas and the nation. We are HUB certified by the state of Texas as well as an 8(a) Business Development Program participant of the US Small Business Administration.

Tejas is capable of providing the following services throughout the state of Texas:

- Next day delivery of the following items:
 - Office Products & Office Furniture
 - Computer & Technology Supplies
 - Paper
 - Janitorial & Breakroom Supplies
 - Promotional Items
- Order Management via Internet or manual entry
- Customer Support Services
- Account Management
- Customer Set Up and Training

If you have any other questions or concerns you can reach me at (713) 864-6004 or you can email me at stephenf@tejasoffice.com.

Respectfully submitted,

Stephen M. Fraga
President

From: April Morrison
Sent: Tuesday, May 04, 2010 8:54 AM
To: 'info@agilityprintingaustin.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Email notice
Opportunity 1,
Printing bet and
play Slips

2.a.

Importance: High

Attachments: TX equipment_Therma Paper and Slips Specs.doc; Thermal Paper and Playslip Specs 2008.xls

Attn: Ms. Rose Cisneros
Agility Printing
6800 West Gate Blvd
STE 132-66
Austin, TX 78745-4868

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

From: info@agilityprintingaustin.com
Sent: Monday, May 10, 2010 6:01 PM
To: April Morrison
Subject: RE: Subcontracting Opportunity

Ms April,

I appreciate the opportunity to bid. At this time we will not be able to meet specifications. If there are any print projects you have for the future please let me know.
Thank you,
Rose

Agility Printing
HUB Certified 1711051306000
3709 Promontory Point Ste. 206
Austin, Tx 78744

Office: 512.275-6768
Cell: 512.590.1987
Fax: 512.355-1572
Email: info@agilityprintingaustin.com
Website: www.agilityprintingaustin.com

----- Original Message -----

Subject: Subcontracting Opportunity
From: "April Morrison" <April.Morrison@intralot.us>
Date: Tue, May 04, 2010 5:54 am
To: <info@agilityprintingaustin.com>
Cc: "Chaz Shivers" <Chaz.Shivers@intralot.us>

Attn: Ms. Rose Cisneros
Agility Printing
6800 West Gate Blvd
STE132-66
Austin, TX 78745-4868

Re: Subcontracting Opportunity
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.

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Director – Procurement

Intralot, Inc

11360 Technology Circle

Duluth, GA. 30097

Email: chaz.shivers@intralot.us

Tel: 678-473-7241

Fax: 678-473-7201

From: April Morrison
Sent: Tuesday, May 04, 2010 9:14 AM
To: 'marys@fredericprinting.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Importance: High

Attachments: Thermal Paper and Playslip Specs 2008.xls; TX equipment_Therma Paper and Slips Specs.doc

Attn: Mary Sharkey
Frederic Printing
14701 East 38th Avenue
Aurora, TX 80011

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. Details are shown below.

Scope of Work: Attached

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Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

From: April Morrison
Sent: Tuesday, June 08, 2010 3:47 PM
To: 'marys@fredericprinting.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Printing - 2nd Notice

Attachments: TX equipment_Thermal Paper and Playslip Specs 2008.xls; TX equipment_Therma Paper and Slips Specs.doc

Attn: Mary Sharkey
Frederic Printing
14701 East 38th Avenue
Aurora, TX 80011

Re: Subcontracting Opportunity

Ms. Mary Sharkey,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work: Attached

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Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Sincerely,

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Director – Procurement
Intralot, Inc
11360 Technology Circle
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Tel: 678-473-7241
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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: April Morrison
Sent: Tuesday, May 04, 2010 9:17 AM
To: 'jloeffler@guynesprinting.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Importance: High

Attachments: Thermal Paper and Playslip Specs 2008.xls; TX equipment_Therma Paper and Slips Specs.doc

Attn: Mr. John Loeffler
Guynes Printing Company of Texas, Inc
927 Tony Lama
El Paso, TX 79915

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Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

From: April Morrison
Sent: Tuesday, June 08, 2010 3:49 PM
To: 'jloeffler@guynesprinting.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Printing - 2nd Notice

Attachments: TX equipment_Therma Paper and Slips Specs.doc; TX equipment_Thermal Paper and Playslip Specs 2008.xls

Attn: Mr. John Loeffler
Guynes Printing Company of Texas, Inc
927 Tony Lama
El Paso, TX 79915

Re: Subcontracting Opportunity

Mr. John Loeffler,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: April Morrison
Sent: Tuesday, May 04, 2010 9:21 AM
To: 'rpcprinting4u@att.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Importance: High

Attachments: Thermal Paper and Playslip Specs 2008.xls; TX equipment_Therma Paper and Slips Specs.doc

Attn: Ms. Ruth O. Cummings
RPC Global Printing & Design
4800 W 34th ST
Houston, TX 77092-6680

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Sincerely,

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Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

From: April Morrison
Sent: Tuesday, June 08, 2010 3:51 PM
To: 'rpcprinting4u@att.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Printing - 2nd Notice

Attachments: TX equipment_Therma Paper and Slips Specs.doc; TX equipment_Thermal Paper and Playslip Specs 2008.xls

Attn: Ms. Ruth O. Cummings
RPC Global Printing & Design
4800 W 34th ST
Houston, TX 77092-6680

Re: Subcontracting Opportunity

Ms. Ruth Cummings,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

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Director – Procurement
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11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: April Morrison
Sent: Tuesday, May 04, 2010 9:23 AM
To: 'mmast@universalprintingco.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Importance: High

Attachments: Thermal Paper and Playslip Specs 2008.xls; TX equipment_Therma Paper and Slips Specs.doc

Attn: Morey Mast
Universal Printing Company
114 Center Ave
Suite 204
Brownwood, TX 76801

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

From: April Morrison
Sent: Tuesday, June 08, 2010 3:53 PM
To: 'mmast@universalprintingco.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Printing - 2nd Notice

Attachments: TX equipment_Therma Paper and Slips Specs.doc; TX equipment_Thermal Paper and Playslip Specs 2008.xls

Attn: Morey Mast
Universal Printing Company
114 Center Ave
Suite 204
Brownwood, TX 76801

Re: Subcontracting Opportunity for Printing

Morey Mast,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

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Director – Procurement
Intralot, Inc
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Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: Morey Mast [mmast@universalprintingco.com]
Sent: Tuesday, June 08, 2010 5:54 PM
To: April Morrison
Subject: RE: Subcontracting Opportunity for Printing - 2nd Notice

Attachments: UPC Equipment List 10-06.pdf

Thank you for your interest in Universal Printing Company, however we are not a HUB qualified contractor. We are classified as a small business and are based in St. Louis, MO.

For your information we have attached a copy of our current equipment list.

Morey M. Mast
Vice President, National Sales
Universal Printing Company
114 Center Ave., Suite 204
Brownwood, TX 76801
325-646-4300 Voice
325-646-4390 FAX
FSC Certified by the Forest Stewardship Council as a Chain-of-Custody printer
SG5-COC-003338

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 08, 2010 2:53 PM
To: mmast@universalprintingco.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Printing - 2nd Notice

Attn: Morey Mast
Universal Printing Company
114 Center Ave
Suite 204
Brownwood, TX 76801

Re: Subcontracting Opportunity for Printing

Morey Mast,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

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Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

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Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: April Morrison
Sent: Tuesday, May 04, 2010 4:05 PM
To: 'john.rstivo@a1firesec.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access

*Email Notice
Opportunity 10.
Security Alarm
and Suppression
Services J.C.*

Importance: High

Attachments: TX equipment_Card Access Security.pdf; TX equipment_Card Access Security Disclaimer.docx; TX equipment Fire_1.pdf; TX equipment Fire_2.pdf; Fire Suppression and Alarm Disclaimer.docx

Attn: Mr. John Restivo
A-1 Fire & Security Equipment Company
P.O. Box 7654
Waco, TX 76714

Re: Subcontracting Opportunity for Card Access

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

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Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

From: April Morrison
Sent: Tuesday, June 08, 2010 1:29 PM
To: 'john.rstivo@a1firesec.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access - 2nd Notice

Attachments: TX equipment_Card Access Security Disclaimer.docx; TX equipment_Card Access Security.pdf; TX equipment Fire_2.pdf; TX equipment Fire_1.pdf; Fire Suppression and Alarm Disclaimer.docx

Attn: Mr. John Restivo
A-1 Fire & Security Equipment Company
P.O. Box 7654
Waco, TX 76714

Re: Subcontracting Opportunity for Card Access

Mr. John Restivo,

We are contacting you again because we did not receive a response from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

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Director – Procurement
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Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: April Morrison
Sent: Tuesday, May 04, 2010 4:10 PM
To: 'clmaytorena@att.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity Card Access

Importance: High

Attachments: TX equipment_Card Access Security.pdf; TX equipment_Card Access Security Disclaimer.docx; TX equipment Fire_1.pdf; TX equipment Fire_2.pdf; Fire Suppression and Alarm Disclaimer.docx

Attn: Ms. Cynthia Maytorena
ACFS Security LLC
1795 N. Fry Rd Ste 245
Katy, TX 77449

Re: Subcontracting Opportunity Card Access

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

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Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

From: April Morrison
Sent: Tuesday, June 08, 2010 1:32 PM
To: 'clmaytorena@att.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity Card Access - 2nd Notice

Attachments: TX equipment_Card Access Security Disclaimer.docx; TX equipment_Card Access Security.pdf; TX equipment Fire_2.pdf; TX equipment Fire_1.pdf; Fire Suppression and Alarm Disclaimer.docx

Attn: Ms. Cynthia Maytorena
ACFS Security LLC
1795 N. Fry Rd Ste 245
Katy, TX 77449

Re: Subcontracting Opportunity Card Access

Ms. Cynthia Maytorena,

We are contacting you again because we did not receive a response from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: April Morrison
Sent: Tuesday, May 04, 2010 3:09 PM
To: 'pat@rx-tech.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Security / Fire Alarm

Importance: High

Attachments: TX equipment Fire_1.pdf; TX equipment Fire_2.pdf; Fire Suppression and Alarm Disclaimer.docx

Attn: Mark Rizzo
RX Technology
14220 Northbrook
Suite 500
San Antonio, TX 78232

Re: Subcontracting Opportunity for Security / Fire Alarm

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

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Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

From: April Morrison
Sent: Tuesday, June 08, 2010 3:56 PM
To: 'pat@rx-tech.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Security / Fire Alarm - 2nd Notice

Attachments: TX equipment Fire_2.pdf; TX equipment Fire_1.pdf; Fire Suppression and Alarm Disclaimer.docx

Attn: Mark Rizzo
RX Technology
14220 Northbrook
Suite 500
San Antonio, TX 78232

Re: Subcontracting Opportunity for Security / Fire Alarm

Mr. Mark Rizzo,

We are contacting you again because we have not received a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

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Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
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Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

OHIO LOTTERY THERMAL PAPER AND PLAYSリップ SPECIFICATIONS AND REQUIREMENTS

Information Redacted
§552.101/466.022/552.139

The following is an outline of standard requirements for potential consumable paper vendors for the Texas Lottery. Pricing bids must be based, at a minimum, on the requirements listed in this document, the technical specifications in the attached spreadsheet, and, for the playslips, the standard mechanical drawing included. Additional pricing and packaging options will be accepted but must be indicated as alternatives to the requirements outlined in this document.

The Texas Lottery will be using _____ printer, supplied by the current contractor, Intralot. Both models use thermal paper and both have distinct specifications that must be considered. All printed materials must be evaluated and approved by both the Texas Lottery and Intralot prior to full production.

TECHNICAL SPECIFICATIONS (Thermal Paper and Playslips)

Specifications for all paper consumables, such as color restrictions, size tolerances, physical paper characteristics, etc. are outlined in the "Thermal Paper and Playslips Specs 2008" file. Another file, "Master_Coupon_0150552b.pdf" is a master drawing which shows the tightest tolerances, dimensions, and separation distances that can be allowed with the playslips.

THERMAL PAPER GRAPHICS AND PACKAGING

THERMAL PAPER CONTROL FILES

PLAYSLIP GRAPHICS AND PACKAGING

Information Redacted
§552.101/466.022/552.139

THERMAL PAPER ORDER QUANTITIES AND PRICING

The prospective paper vendor must be able to produce _____ and _____ thermal paper rolls per year for the Texas Lottery. This amount is subject to change every year.

Pricing must include:

- Cost per roll
- Shipping costs
- Development costs for graphics changes
- A list of Lottery states you currently print or have printed for in the past.
- Indicate whether or not your company is certified MBE, WBE, DBE, etc.
- An estimate of your printing lead time. Include the shipping time as well.

PLAYSLIP ORDER QUANTITIES AND PRICING

The prospective paper vendor must be able to produce the following playslip quantities:

KANZAKI LOTTO 462 THERMAL PAPER ROLL COST

FY-XXXX	Rolls per Year
FY-2010	1,729,683
FY-2011	1,729,683
FY-2012	1,729,683
FY-2013	1,729,683
FY-2014	1,729,683
FY-2015	1,729,683
FY-2016	1,729,683
FY-2017	1,729,683
FY-2018	1,729,683
FY-2019	1,729,683
FY-2020	1,729,683

**KANZAKI LOTTO 462 THERMAL PAPER ROLL COST
1000**

	Rolls per Year
FY-2010	355,829
FY-2011	355,829
FY-2012	355,829
FY-2013	355,829
FY-2014	355,829
FY-2015	355,829
FY-2016	355,829
FY-2017	355,829
FY-2018	355,829
FY-2019	355,829
FY-2020	355,829

Pricing must include:

- Cost per 1000 slips
- Shipping costs
- Development costs for graphics changes
- A list of Lottery states you currently print or have printed for in the past.
- Indicate whether or not your company is certified MBE, WBE, DBE, etc.
- An estimate of your printing lead time. Include the shipping time as well.

PAPER CHARACTERISTICS FOR THERMAL PAPER

A/A	DEFINITIONS	METHODOLOGY	VALUES	PAPAMETER	
1	Paper type		Thermal paper	Functional	NOTE 1
2	Paper protective coating		Top coated	Quality	NOTE 1
3	Weight	ISO 536	70 - 95 gr/m ²	Quality	NOTE 1
4	Thickness	ISO 534	71 - 105 µm	Functional	NOTE 1
5	Opacity	ISO 2471	>= 90 %	Functional	NOTE 2
6	Reflectance (500 - 700 nm)	Moore Model 082	80 % minimum	Functional	NOTE 2
7	Whiteness	ISO 11475	150 CIE minimum	Quality	NOTE 2 NOTE 4
		ASTM E-313-00	120% minimum		
8	Smoothness (Bekk)	ISO 5627	150 s minimum	Functional	NOTE 2
9	Tear Resistance MD, g (Elmendorf)	ISO 1974	40 mN min - 630 mN max	Functional	NOTE 2
	Tear Resistance CD, g (Elmendorf)		40 mN min - 690 mN max		
10	Thermal response (initial)		85 - 90 °C	Functional	NOTE 1
	Thermal response (operation)		105 - 115 °C		
11	Stability of paper characteristics		5 years under 25 °C and 65% RH	Functional	
12	Stability of print out		5 years under 25 °C and 65% RH	Functional	
13	Print out color		Black	Functional	NOTE 1
14	Paper width		82,5 +/- 0,5 mm	Functional	NOTE 1
15	Paper form		Roll	Functional	NOTE 1
16	Roll diameter		180 mm maximum	Functional	NOTE 1
17	Roll spool diameter (inside)		25,4 +/- 1,0 mm	Functional	NOTE 1
	Roll spool diameter (outside)		40,0 +/- 1,0 mm		
18	Roll width		82,5 +/- 0,5 mm	Functional	NOTE 1
19	Spool width		82,5 +/- 0,5 mm	Functional	NOTE 1
20	Spool type		Spool must be made of solid white plastic	Economy	NOTE 3
21	Roll winding		Thermal coating face out	Functional	NOTE 1
22	Roll tension		The paper must be tightly wound with winding force which does not exceed paper snapping point	Functional	NOTE 1

NOTES

- 1 These parameters can be checked by Intralot laboratories
- 2 These parameters can be checked in special laboratories upon customer request and charge.
- 3 This parameter signifies that if followed it will economize on paper left on spool - otherwise, any material and any colour can be used
- 4 Two alternative methods for whiteness measurement are provided.
- 5 Functional parameters must be observed. Quality parameters are not strict, but they provide excellent quality and durability to the product.
- 6 Provider should have the capability of printing logos with the use or not of security inks (e.g. UV, thermal reaction).
- 7 Provider should use thermal resistant or UV cured inks that can withstand the thermal head printing temperature.
It is recommended that inks must withstand up to and in excess of 150 degrees Celcius.
For further details, look at the accompanying document with allowed ink formulations and colours
- 8 Smoothness of the paper must be measured after printing, in order to ensure that printing has not degraded this parameter of the paper.
Reduced paper smoothness will degrade the life time of the printing head.
- 9 For the humidity protection of the rolls it is suggested that every 6 are packed in SHRINK-WRAPP.
If there is any preference they can also be packed individually
- 10 The paper end must be firmly attached on the spool.
- 11 The spool side must be coincidental with the paper side at both sides.

PAPER CHARACTERISTICS FOR THERMAL PAPER

A/A	DEFINITIONS	METHODOLOGY	VALUES	PAPAMETER	
1	Paper type		Thermal paper	Functional	NOTE 1
2	Paper protective coating		Top coated	Quality	NOTE 1
3	Weight	ISO 536	70 - 95 gr/m ²	Quality	NOTE 1
4	Thickness	ISO 534	71 - 105 µm	Functional	NOTE 1
5	Opacity	ISO 2471	>= 90 %	Functional	NOTE 2
6	Reflectance (500 - 700 nm)	Moore Model 082	80 % minimum	Functional	NOTE 2
7	Whiteness	ISO 11475	150 CIE minimum	Quality	NOTE 2 NOTE 4
		ASTM E-313-00	120% minimum		
8	Smoothness (Bekk)	ISO 5627	150 s minimum	Functional	NOTE 2
9	Tear Resistance MD, g (Elmendorf)	ISO 1974	40 mN min - 630 mN max	Functional	NOTE 2
	Tear Resistance CD, g (Elmendorf)		40 mN min - 690 mN max		
10	Thermal response (initial)		85 - 90 °C	Functional	NOTE 1
	Thermal response (operation)		105 - 115 °C		
11	Stability of paper characteristics		5 years under 25 °C and 65% RH	Functional	
12	Stability of print out		5 years under 25 °C and 65% RH	Functional	
13	Print out color		Black	Functional	NOTE 1
14	Paper width		82,0 +/- 0,5 mm	Functional	NOTE 1
15	Paper form		Roll	Functional	NOTE 1
16	Roll diameter		80 mm maximum	Functional	NOTE 1
17	Roll spool diameter (inside)		12,0 +/- 1,0 mm	Functional	NOTE 1
	Roll spool diameter (outside)		18,0 +/- 1,0 mm		
18	Roll width		82,0 +/- 0,5 mm	Functional	NOTE 1
19	Spool width		82,0 +/- 0,5 mm	Functional	NOTE 1
20	Roll winding		Thermal coating face out	Functional	NOTE 1
21	Roll tension		The paper must be lightly wound with winding force which does not exceed paper snapping point	Functional	NOTE 1

NOTES

- 1 These parameters can be checked by Intralot laboratories
- 2 These parameters can be checked in special laboratories upon customer request and charge.
- 3 Functional parameters must be observed. Quality parameters are not strict, but they provide excellent quality and durability to the product.
- 4 Two alternative methods for whiteness measurement are provided.
- 5 Provider should have the capability of printing logos with the use or not of security inks (e.g. UV, thermal reaction).
- 6 Provider should use thermal resistant or UV cured inks that can withstand the thermal head printing temperature. It is recommended that inks must withstand up to and in excess of 150 degrees Celcius.
For further details, look at the accompanying document with allowed ink formulations and colours
- 7 Smoothness of the paper must be measured after printing, in order to ensure that printing has not degraded this parameter of the paper. Reduced paper smoothness will degrade the life time of the printing head.
- 8 For the humidity protection of the rolls it is suggested that every 6 are packed in SHRINK-WRAPP.
If there is any preference they can also be packed individually
- 9 The paper end must be firmly attached on the spool.
- 10 The spool side must be coincidental with the paper side at both sides.

RECOMMENDED PAPER FOR

MANUFACTURER	PAPER TYPE
MITSUBISHI PAPER MILLS LIMITED	TF 8067
MITSUBISHI PAPER MILLS LIMITED	T 8067
MITSUBISHI PAPER MILLS LIMITED	TL 2000
MITSUBISHI PAPER MILLS LIMITED	TL 3000
MITSUBISHI PAPER MILLS LIMITED	TL 4000
KANZAKI - OJI PAPER	LOTTO-482
OJI PAPER	PDC 85
SIHL - PAPER	80M 118
SIHL - PAPER	80P 6 LS
APPLETON	RESISTE 600-3.1
APPLETON	RESISTE 600-3.3

NOTE 2

NOTE

1. If the lottery operator decides to use paper type other than those listed above, then the selected paper type, prior to its use, must be tested by an accredited laboratory for all the stated parameters in the previous tables, and a full report must be submitted to Intralot for approval.

2. Appleton will likely discontinue its RESISTE 600-3.1 paper early next year. An acceptable alternative will be its replacement RESISTE 650-3.2

ACCEPTABLE BACKGROUND COLOURS FOR TICKET THERMAL PAPER

Thermal lottery papers (either top-coated, semi-coated or uncoated), may be successfully printed using Wet Offset (lithographic) and Flexographic processes. Ink selection is critical for successful printing. Improperly formulated inks contribute to the following problems:

- Ink may melt when exposed to print-head heat and stick or become deposited on the print head.
- Improperly cured inks may become deposited on the print head.
- Inks with excessive solvents that do not dissipate may offset in the roll, penetrate the backside and compromise the thermal coating.
- Abrasive pigments may physically abrade the glass covering the thermal print head.

The nature of the topcoat layer is such that no ink will penetrate the coating. Inks will lie on top. Inks that dry by absorption, therefore, are not recommended. Inks that dry by oxidation or by ultra violet (UV) cure are recommended. Regardless of the drying process, care must be taken to see that inks are fully cured. Intralot recommends the following criteria be considered when selecting inks:

- Inks must withstand 300 degrees F (150 degrees C). Care must be taken to avoid additives to inks which may change their heat resistance.
- Inks must not contain excessive solvents
- Abrasive pigments should be minimized and opaque white inks and many black inks should be avoided as the most abrasive.

Intralot is willing to provide testing services for all of our customers who apply ink to our thermal papers. However, we are unable to test for abrasivity and recommend reliance on ink suppliers to select proper pigments.

Ticket stock paper that will be used for thermal printing must use only light shades of colour, in order not to interfere with the printed information, especially barcodes.

Linear patterns printed on the paper as a background should not be oriented vertically or horizontally on the paper, as this can reduce the reading performance. For best barcode reading performance select a diagonally printed pattern, with low contrast, in the lighter shades of red.

Selecting from other colours not shown below may adversely affect the barcode reading performance. If in doubt, please contact Intralot for details.

Recommended Basic Pantone Colours

Yellow	Acceptable, but normally too light without the addition of other color tones
Red	
Warm Red	
Rubine Red	Light shades
Rhodamine Red	Very light shades

Recommended Combinations of Pantone Colours

#123	Mustard	#130	Dark Mustard
#151	Light Pumpkin	#157	Medium Pumpkin
#468	Light Tan	#475	Light Peach
#486	Salmon	#487	Light Salmon
#372	Light Lime-Green	#386	Lime-Green
#393	Very Light Yellow-Green	#394	Light Yellow-Green
#395	Yellow-Green		
#803	Fluorescent Yellow	#804	Fluorescent Orange
#805	Fluorescent Red	#806	Fluorescent Pink

RECOMMENDED PAPER CHARACTERISTICS FOR PLAYSLEIPS

A/A	DEFINITIONS	METHODOLOGY	VALUES	PAPAMETER	
1	Weight, g/m ²	ISO 536	90 +/- 10%	Quality	NOTE 1
2	Thickness, µm	ISO 534	120 +/- 10%	Functional	NOTE 1 NOTE 4
3	Tear Resistance MD, g (Elmendorf)	ISO 1974	50 minimum	Quality	NOTE 2
	Tear Resistance CD, g (Elmendorf)		65 minimum		
4	Opacity, %	ISO 2471	90 minimum	Functional	NOTE 2
5	Porosity, sec per 100ml (Gurley)	ISO 3687	10 - 15	Quality	NOTE 2
6	Finish (Sheffield), Sheffield Units	-	100 - 180	Quality	NOTE 2
7	Water absorption, g/m ² (Cobb 60)	ISO 535	less than 25	Quality	NOTE 2
8	Reflectance (500 - 700 nm)	Moore Model 082	80 minimum	Functional	NOTE 2
9	Whiteness	ISO 11475	150 CIE minimum	Quality	NOTE 2 NOTE 7
		ASTM E-313-00	120% minimum		
10	Moisture % at 20 deg. C & RH 50%	ISO 287	3 - 9	Quality	NOTE 2

COUPON DIMENSIONS

Width (for Hollerith), mm	82,55 +0 / -0,12
Length (minimum), mm	82.55
Length (maximum), mm	228

NOTES

- 1 These parameters can be checked by Intralot laboratories.
- 2 These parameters can be checked in special laboratories upon customer request and charge.
- 3 Functional parameters must be observed. Quality parameters are not strict, but they provide excellent quality and durability to the product.
- 4 The thickness of the playslips may vary from 0,100 mm up to 0,150 mm.
- 5 Test conditions: 23 degrees Celcius and relative humidity 50%, unless otherwise stated.
- 6 For further details about allowed ink formulations and colours, look at the accompanying document.
- 7 Two alternative methods for whiteness measurement are provided.

ACCEPTABLE BACKGROUND COLOURS FOR PLAYING SLIPS

The following listing is the result of extensive testing done with INTRALOT's scanner in conjunction with industry standard Pantone colour charts. The recommended colours are acceptable for printing non-readable background information and data boxes within the data fields of playing slips.

Selecting other background colours not shown below may adversely affect the reading performance. If in doubt, please contact Intralot for details.

Recommended Basic Pantone Colours

Yellow	Acceptable, but normally too light without the addition of other color tones
Orange	
Red	
Warm Red	
Rubine Red	Light shades
Rhodamine Red	Very light shades
Magenta	

Recommended Combinations of Pantone Colours

Orange Tones

#123	Mustard	#130	Dark Mustard
#137	Burnt-Orange	#144	Pumpkin
#151	Light Pumpkin	#157	Medium Pumpkin
#158	Dark Pumpkin	#163	Light Orange
#164	Medium Orange	#165	Dark Orange
#171	Light Tangerine	#172	Tangerine
#177	Coral	#178	Dark Coral

Salmon/Tan Tones

#468	Light Tan	#475	Light Peach
#486	Salmon	#487	Light Salmon

Pink/Rose/Cranberry Tones

#184	Cherry	#185	Fire Engine Red
#190	Bubble Gum Pink	#191	Reddish Pink
#192	Dark Reddish Pink	#198	Cranberry
#199	Strawberry Red	#204	Light Fuchsia
#205	Medium Fuchsia	#206	Dark Fuchsia
#211	Pink	#212	Medium Pink
#213	Watermelon	#218	Dark Pink
#219	Dusty Rose	#224	Light Rose
#225	Rose	#226	Dark Rose
#232	Pinkish Rose		

Light Purple/Light Violet Tones

#244	Light Purple	#251	Light Violet
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Yellow-Green Tones

#372	Light Lime-Green	#386	Lime-Green
#393	Very Light Yellow-Green	#394	Light Yellow-Green
#395	Yellow-Green		

Fluorescent Colours

#803	Fluorescent Yellow	#804	Fluorescent Orange
#805	Fluorescent Red	#806	Fluorescent Pink

Vehicle Information

Customer Name: Intralot Inc
Vehicle: 2010 Dodge Grand Caravan C/V Cargo Van
Description:
Model Code: RTKE53
Vehicle GVW: 5500
Environmental Certifications: ?

Selector Information

Selector: 2010 Approved Selectors **Modified Date:** 2009-12-14 11:01:17.5
Group:
Selector Name: 10 Gr. Caravan-Cargo Van **Modified By:** Angie Travelino

Optional Equipment

24C Quick Order Package 24C
EGV Engine: 3.3L V6 OHV
 Contains: Fuel economy for ethanol E85: 12 mpg city, 17 mpg highway.
DFF Transmission: 4-Speed Automatic VLP
STDAX 3.434 Axle Ratio
Z1A GVWR: 5,500 lbs
TUH Tires: P225/65R16 BSW AS
WDK Wheels: 16" x 6.5" Steel
 Contains: 16" Wheel Covers.
H7 Cloth Low-Back Bucket Seats
 Contains: Dark Slate Gray Seats.
SDH Commercial Wagon Suspension
APA Monotone Paint Application
RES Radio: Media Center 130 CD/MP3
CJ8 Delete Supplemental Side Curtain Air Bags
LSA Security Alarm
W6D 16" Wheel Covers
CEF Dark Slate Gray Seats

Colors

PW1 Exterior Colors:
 Stone White Clearcoat
 Interior Colors:
VS Dark Slate/Light Shale

Standard Equipment (Short/Long list)

EGV Engine: 3.3L V6 OHV
DFF Transmission: 4-Speed Automatic VLP
Z1A GVWR: 5,500 lbs
STDAX 3.434 Axle Ratio
TUH Tires: P225/65R16 BSW AS
RSU Audio Jack Input for Mobile Devices
WDK Wheels: 16" x 6.5" Steel
W6D 16" Wheel Covers
APA Monotone Paint Application
SDH Commercial Wagon Suspension
RES Radio: Media Center 130 CD/MP3
H7 Cloth Low-Back Bucket Seats

Special Instructions

Upfit Instructions

Partition & Ladder Rack upfit, ship through Adrian steel

Vehicle Information

Customer Name: Intralot Inc
Vehicle 2010 Ford Transit Connect XLT Cargo Van
Description:
Model Code: S7D
Vehicle GVW: 5005
Environmental ?
Certifications:

Optional Equipment

210A Order Code 210A
 Contains: Engine: Duratec 2.0L DOHC I4.
 Transmission: 4-Speed Automatic w/Overdrive.
 4.20 Axle Ratio. GVWR: 5,005 lbs. Tires:
 P205/65R-15 BSW (4). Wheels: 15" Steel
 w/6-Spoke Wheel Covers. Driver & Front
 Passenger Cloth Buckets. Radio: AM/FM Stereo
 w/Single CD Player. Includes rear door privacy
 glass (no side door glass).
99N Engine: Duratec 2.0L DOHC I4
442 Transmission: 4-Speed Automatic w/Overdrive
STDAX 4.20 Axle Ratio
STDGV GVWR: 5,005 lbs
STDTR Tires: P205/65R-15 BSW (4)
 Contains: Includes full-size spare.
STDWL Wheels: 15" Steel w/6-Spoke Wheel Covers
8 Driver & Front Passenger Cloth Buckets
 Contains: Includes driver manual 6-way
 adjustment (fore/aft/up/down/recline) with armrest,
 manual lumbar adjustment and map pocket behind
 seat and passenger manual 4-way adjustment
 (fore/aft/recline).
PAINT Monotone Paint Application
114WB 114.6" Wheelbase
STD RD Radio: AM/FM Stereo w/Single CD Player
 Contains: Includes audio input jack and 2
 speakers.
66B Rear Cargo 255-Degree Hinged Opening Doors

Standard Equipment (Short/Long list)

99N Engine: Duratec 2.0L DOHC I4
442 Transmission: 4-Speed Automatic w/Overdrive
STDGV GVWR: 5,005 lbs
STDAX 4.20 Axle Ratio
STDTR Tires: P205/65R-15 BSW (4)
8 Driver & Front Passenger Cloth Buckets
STDWL Wheels: 15" Steel w/6-Spoke Wheel Covers
PAINT Monotone Paint Application
STD RD Radio: AM/FM Stereo w/Single CD Player
114WB 114.6" Wheelbase

Special Instructions

Upfit Instructions

Fleet Auto Maintenance and Supplies which includes but is not limited to the following items...

- Engine Oil
- Transmission Fluids
- Filters, Oil, Transmission, Gas, and Air
- Brakes, Pads, Shoes, and Rotors
- Tires
- Repair Services
- Tune-Ups
- Scheduled Manufacturer's Maintenance
- Wheel Alignment
- Other Misc Services and Supplies

Vehicle Types and Quantities

Vehicles will be either Dodge Grand Caravans or Ford Transit Vans as per provided specs.

Total qty. required: 225 vehicles

Breakdown by Vehicle Type:

- 200 Customer Service Type Vans
- 25 Passenger Type Vans

Information Redacted
§552.101/466.022/552.139

Information Redacted
§552.101/466.022/552.139

Information Redacted
\$552.101/466.022/552.139

Information Redacted
§552.101/466.022/552.139

Information Redacted
§552.101/466.022/552.139

Information Redacted
§552.101/466.022/552.139

Information Redacted
\$552.101/466.022/552.139

Information Redacted
§552.101/466.022/552.139

System Description:

Qty Required: 250 units

System Description:

Information Redacted
§552.101/466.022/552.139

Intralot
Product

TX Project
Description

Quantity	Price	Product Ext Price	Service Ext Price
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Sheet 1

Page 2

Family Name

Model Number

Input AC Specifications

200 - 3 - 50, 208 - 3 - 60, 230 - 3 - 50 or 60, 380 - 3 - 60, 380/415 - 3 - 50,
460 - 3 - 60, 575 - 3 - 60

Voltage - Phase - Frequency

General Specifications

Cooling Types

Air, water, glycol, GLYCOOL, dual cool

Nominal Capacity, Tons (kw)

15, 20, 22 (53, 70, 77)

Mounting Location

Floormount

Compressor

Qty

Location

Unit

Digital Scroll, Scroll, Semi-Hermetic (77kW system not available with
Digital Scroll)

Type

of cooling circuits

Refrigerant Type

R22, R407C

Physical Data

Unit Height, inches (mm)

76 (1930)

Unit Width, inches (mm)

97-108 (2464-2743)

Unit Depth, inches (mm)

35 (889)

Unit Weight, lbs. (kg)

1920-2930 (873-1332)

Feature Set

Blower Type

Centrifugal w/static regain

Air Distribution Type

Downflow -underfloor, Upflow -duct, Upflow - plenum grill

Humidifier Type

Infrared, canister

Reheat Types

3-stage electric, SCR electric, Hot Water

Control Type

Service Access

Front only

Heat Rejection

Condenser, drycooler, cooling tower

Agency/Certification/Conformance

Agency Approval

CSA per UL1995, MEA, CE

Warranty

Labor Standard

90 days after start-up; 1 year optional

Parts Standard

1 Year

Compressor Standard

1 year, Digital scroll 3-years

Unit Standard

1 Year

For additional product models, or for more comprehensive specifications on models shown, consult product documentation or contact

DIESEL GENERATOR SET

CATERPILLAR®

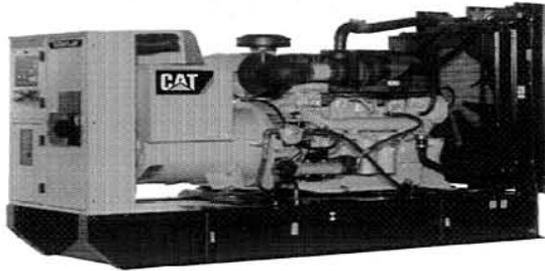


Image shown may not reflect actual package.

STANDBY

**500 kW 625 kVA
60 Hz 1800 rpm 480 Volts**

Caterpillar is leading the power generation marketplace with Power Solutions engineered to deliver unmatched flexibility, expandability, reliability, and cost-effectiveness.

FEATURES

FUEL/EMISSIONS STRATEGY

- Low fuel consumption

DESIGN CRITERIA

- The generator set accepts 100% rated load in one step per NFPA 110 and meets ISO 8528-5 transient response.

UL 2200

- UL 2200 listed packages available. Certain restrictions may apply. Consult with your Caterpillar Dealer.

FULL RANGE OF ATTACHMENTS

- Wide range of bolt-on system expansion attachments, factory designed and tested
- Flexible packaging options for easy and cost effective installation

SINGLE-SOURCE SUPPLIER

- Fully prototype tested with certified torsional vibration analysis available

WORLDWIDE PRODUCT SUPPORT

- Caterpillar® dealers provide extensive post sale support including maintenance and repair agreements
- Caterpillar dealers have over 1,600 dealer branch stores operating in 200 countries
- The Cat® S•O•SSM program cost effectively detects internal engine component condition, even the presence of unwanted fluids and combustion by-products

CAT® C15 ATAAC DIESEL ENGINE

- Utilizes ACERT™ Technology
- Reliable, rugged, durable design
- Field-proven in thousands of applications worldwide
- Four-stroke diesel engine combines consistent performance and excellent fuel economy with minimum weight
- Electronic engine control

CAT GENERATOR

- Matched to the performance and output characteristics of Caterpillar engines
- Load adjustment module provides engine relief upon load impact and improves load acceptance and recovery time
- UL 1446 Recognized Class H insulation

CAT EMCP 3 SERIES CONTROL PANELS

- Simple user friendly interface and navigation
- Scalable system to meet a wide range of customer needs
- Integrated Control System and Communications Gateway

STANDBY 500 ekW 625 kVA

60 Hz 1800 rpm 480 Volts



FACTORY INSTALLED STANDARD & OPTIONAL EQUIPMENT

System	Standard	Optional
Air Inlet	<ul style="list-style-type: none"> • Light Duty Air filter 	<ul style="list-style-type: none"> • Canister Style Air Cleaners • Air Cleaner - single stage • Dual element • Heavy duty
Cooling	<ul style="list-style-type: none"> • Radiator package mounted(50°C) • Coolant drain line with valve terminated at edge of base • Fan and belt guards • Coolant level sight gauge • Caterpillar Extended Life Coolant 	<ul style="list-style-type: none"> • Radiator removal • Radiator duct flange & guard
Exhaust	<ul style="list-style-type: none"> • Dry exhaust manifold • Flanged faced outlets • Stainless Steel Flex with split-cuff connection 	<ul style="list-style-type: none"> • Mufflers • Manifold & Turbocharger guards • Elbows
Fuel	<ul style="list-style-type: none"> • Primary fuel filter with integral water separator • Secondary fuel filters • Fuel priming pump • Engine fuel transfer pump • Flex fuel lines • Fuel cooler* *Not included with packages without radiators 	<ul style="list-style-type: none"> • Integral UL listed fuel tank base • Manual transfer pump • Fuel level switch
Generator	<ul style="list-style-type: none"> • Class H insulation • R448 voltage regulator with load adjustment module • IP23 Protection 	<ul style="list-style-type: none"> • CDVR with KVAR/PF control • Oversize and premium generators • Bearing/Stator temperature detection (premium generator) • 3 phase sensing • Anti-condensation space heaters • Cable access box • Reactive droop
Power Termination	<ul style="list-style-type: none"> • Power Terminator Strips Mounted inside Power Center • Segregated low voltage wiring panel 	<ul style="list-style-type: none"> • Circuit breakers, UL listed, 3 pole • Circuit breakers, IEC compliant, 3 pole • Circuit breaker Shunt trip • Circuit breaker Auxillary contact • Top & bottom power cable entry • Floor standing UL breakers
Governor	<ul style="list-style-type: none"> • ADEM™A4 	<ul style="list-style-type: none"> • Load share module
Control Panels	<ul style="list-style-type: none"> • EMCP 3.1 (rear mounted) • Speed adjust • Emergency stop pushbutton • Voltage adjust 	<ul style="list-style-type: none"> • EMCP 3.2 & EMCP 3.3 (can be RH mounted) • Local annunciator modules (NFPA 99/110) • Remote annunciator modules (NFPA 99/110) • Discrete I/O module
Lube	<ul style="list-style-type: none"> • Lubricating oil and filter • Oil drain line with valves • Fumes disposal • Gear type lube oil pump 	<ul style="list-style-type: none"> • Manual sump pump
Starting/Charging	<ul style="list-style-type: none"> • 24 volt starting motor • Battery with rack and cables (dry) • 45 amp charging alternator 	<ul style="list-style-type: none"> • Jacket water heater with shut off valves • Block heater • Ether starting aids • Battery disconnect switch • Battery chargers (5 & 10 amp) • Oversized batteries
General	<ul style="list-style-type: none"> • Paint - Caterpillar yellow except rails and radiators gloss black • Flywheel and flywheel housing - SAE No.1 	

STANDBY 500 ekW 625 kVA

60 Hz 1800 rpm 480 Volts



SPECIFICATIONS

CAT GENERATOR

Frame size.....LC6114F
Excitation..... Self Excitation
Pitch..... 0.6667
Number of poles..... 4
Number of bearings..... Single Bearing
Number of Leads..... 12
Insulation..... UL 1446 Recognized Class H with tropicalization and antiabrasion
- Consult your Caterpillar dealer for available voltages
IP Rating..... IP23
Alignment..... Pilot Shaft
Overspeed capability..... 125% of rated
Wave form Deviation (Line to Line)..... 2%
Voltage regulator..... Single phase sensing with selectable volts/Hz
Voltage regulation..... Less than +/- 1/2% (steady state)
Less than +/- 1/2% (w/ 3% speed change)
Telephone influence factor..... Less than 50
Harmonic Distortion..... Less than 5%

CAT DIESEL ENGINE

C15 ATAAC, L-6, 4-stroke water-cooled diesel
Bore..... 137.20 mm (5.4 in)
Stroke..... 171.40 mm (6.75 in)
Displacement..... 15.20 L (927.56 in³)
Compression Ratio..... 16.1:1
Aspiration..... ATAAC
Fuel System..... MEUI
Governor Type..... Caterpillar ADEM control system

CAT EMCP 3 CONTROL PANELS

- EMCP 3.1 (Standard)
- EMCP 3.2 / EMCP 3.3 (Option)
- Single location customer connector point
- True RMS metering, 3-phase
- Controls
 - Run / Auto / Stop control
 - Speed Adjust
 - Voltage Adjust
 - Emergency Stop Pushbutton
 - Engine cycle crank
- Digital Indication for:
 - RPM
 - Operating hours
 - Oil Pressure
 - Coolant temperature
 - System DC volts
 - L-L volts, L-N volts, phase amps, Hz
 - ekW, kVA, kVAR, kW-hr, %kW, PF (EMCP 3.2 / 3.3)
- Shutdowns with common indicating light for:
 - Low oil pressure
 - High coolant temperature
 - Low coolant level
 - Overspeed
 - Emergency stop
 - Failure to start (overcrank)
- Programmable protective relaying functions: (EMCP 3.2 & 3.3)
 - Under and over voltage
 - Under and over frequency
 - Overcurrent (time and inverse time)
 - Reverse power (EMCP 3.3)
- MODBUS isolated data link, RS-485 half-duplex (EMCP 3.2 & 3.3)
- Options
 - Vandal door
 - Local annunciator module
 - Remote annunciator module
 - Input / Output module
 - RTD / Thermocouple Modules
 - Monitoring software

STANDBY 500 ekW 625 kVA

60 Hz 1800 rpm 480 Volts



TECHNICAL DATA

Open Generator Set - - 1800 rpm/60 Hz/480 Volts	DM8165	
Low BSFC		
Generator Set Package Performance		
Genset Power rating @ 0.8 pf	625 kVA	
Genset Power rating with fan	500 ekW	
Fuel Consumption		
100% load with fan	126.9 L/hr	33.5 Gal/hr
75% load with fan	98.3 L/hr	26.0 Gal/hr
50% load with fan	69.7 L/hr	18.4 Gal/hr
Cooling System¹		
Air flow restriction (system)	0.12 kPa	0.48 in. water
Air flow (max @ rated speed for radiator arrangement)	840 m ³ /min	29664 cfm
Engine Coolant capacity with radiator/exp. tank	57.8 L	15.3 gal
Engine coolant capacity	20.8 L	5.5 gal
Radiator coolant capacity	37.0 L	9.8 gal
Inlet Air		
Combustion air inlet flow rate	37.6 m ³ /min	1327.8 cfm
Exhaust System		
Exhaust stack gas temperature	510.9 °C	951.6 °F
Exhaust gas flow rate	103.5 m ³ /min	3655.1 cfm
Exhaust flange size (internal diameter)	152.4 mm	6.0 in
Exhaust system backpressure (maximum allowable)	6.8 kPa	27.3 in. water
Heat Rejection		
Heat rejection to coolant (total)	189 kW	10748 Btu/min
Heat rejection to exhaust (total)	478 kW	27184 Btu/min
Heat rejection to atmosphere from engine	15 kW	853 Btu/min
Heat rejection to atmosphere from generator	29.1 kW	1654.9 Btu/min
Alternator²		
Motor starting capability @ 30% voltage dip	1428 skVA	
Frame	LC6114F	
Temperature Rise	130 °C	234 °F
Emissions (Nominal)³		
NOx g/hp-hr	6.46 g/hp-hr	
CO g/hp-hr	.38 g/hp-hr	
HC g/hp-hr	.01 g/hp-hr	
PM g/hp-hr	.02 g/hp-hr	

¹ For ambient and altitude capabilities consult your Caterpillar dealer. Air flow restriction (system) is added to existing restriction from factory.

² Generator temperature rise is based on a 40° C (104° F) ambient per NEMA MG1-32.

³ Emissions data measurement procedures are consistent with those described in EPA CFR 40 Part 89, Subpart D & E and ISO8178-1 for measuring HC, CO, PM, NOx. Data shown is based on steady state operating conditions of 77°F, 28.42 in HG and number 2 diesel fuel with 35° API and LHV of 18,390 btu/lb. The nominal emissions data shown is subject to instrumentation, measurement, facility and engine to engine variations. Emissions data is based on 100% load and thus cannot be used to compare to EPA regulations which use values based on a weighted cycle.

STANDBY 500 eKW 625 kVA

60 Hz 1800 rpm 480 Volts



RATING DEFINITIONS AND CONDITIONS

Meets or Exceeds International Specifications: AS1359, CSA, IEC60034-1, ISO3046, ISO8528, NEMA MG 1-22, NEMA MG 1-33, UL508A, 72/23/EEC, 98/37/EC, 2004/108/EC

Standby - Output available with varying load for the duration of the interruption of the normal source power. Average power output is 70% of the standby power rating. Typical operation is 200 hours per year, with maximum expected usage of 500 hours per year. Standby power in accordance with ISO8528. Fuel stop power in accordance with ISO3046. Standby ambients shown indicate ambient temperature at 100% load which results in a coolant top tank temperature just below the shutdown temperature.

Ratings are based on SAE J1349 standard conditions. These ratings also apply at ISO3046 standard conditions. **Fuel rates** are based on fuel oil of 35° API [16° C (60° F)] gravity having an LHV of 42 780 kJ/kg (18,390 Btu/lb) when used at 29° C (85° F) and weighing 838.9 g/liter (7.001 lbs/U.S. gal.). Additional ratings may be available for specific customer requirements, contact your Caterpillar representative for details. For information regarding Low Sulfur fuel and Biodiesel capability, please consult your Caterpillar dealer.

STANDBY 500 ekW 625 kVA

60 Hz 1800 rpm 480 Volts



DIMENSIONS

Package Dimensions		
Length	3775.1 mm	148.63 in
Width	1110.0 mm	43.7 in
Height	2091.0 mm	82.32 in
Weight	3881 kg	8,556 lb

NOTE: For reference only - do not use for installation design. Please contact your local dealer for exact weight and dimensions. (General Dimension Drawing #2781053).

Performance No.: DM8165

Feature Code: C15DE8Y

Gen. Arr. Number: 2351211

Source: U.S. Sourced

May 04 2009

14166487

www.CAT-ElectricPower.com

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Materials and specifications are subject to change without notice.
The International System of Units (SI) is used in this publication.

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Family Name

Model Number		
Power Rating		
Rating, kVA	120	80/120
Rating, kW	108	80/120
Input AC Specifications		
Phase	3	2
Power Factor	>0.99 at full load; >0.98 at half load	N/A
Input Frequency, Hz	50 or 60 Hz	N/A
Input Voltage	480, 3 wire plus ground	N/A
General Specifications		
UPS Technology	On-line, double conversion	N/A
Battery Specifications		
Battery Test Type	On-line	N/A
Recommended Operating & Storage Temperature Range	N/A	74°F – 80°F (23°C-27°C)
Battery Technology	VRLA, Wet cells	VRLA
Output AC Specifications		
Nominal Voltage	480 VAC, 3 wire plus ground	480 VDC
Output Frequency, Hz	60 (50 Hz in frequency converter mode)	N/A
Output Waveform	Sinewave	N/A
Panelboards or Receptacles	N/A	N/A
User Interface		
Display Type	LCD	N/A
Communications		
Communications Options		Dry Contact (back to UPS)
Physical Data		
Form Factor	Rack	Rack
Unit Height, inches (mm)	78.5 (2000)	78.7 (2000)
Unit Width, inches (mm)	23.6 (600)	33.2 (845)
Unit Depth, inches (mm)	38 (965)	38 (965)
Unit Weight, lbs. (kg)	1422 (645)	Weight based on selected configuration
Shipping Height, inches (mm)	84.5 (2146)	84.5 (2146)
Shipping Width, inches (mm)	48 (1220)	48 (1220)
Shipping Depth, inches (mm)	48 (1220)	48 (1220)
Shipping Weight, lbs. (kg)	1622 (736)	Weight based on selected configuration
Environmental		
Operating Temperature, Minimum °F (°C)	32 (0)	32 (0)
Operating Temperature, Maximum °F (°C)	104 (40)	104 (40)

Storage Temperature, Minimum °F (°C)	-4 (-20)	-4 (-20)
Storage Temperature, Maximum °F (°C)	158 (70)	158 (70)
Relative Humidity	0% to 95%, non condensing	0% to 95%, non condensing
Operating Elevation, ft. (m)	Up to 3,300 (1000) per IEC 62040/3	Up to 3,300 (1000) per IEC 62040/3
Sound Emission/Audible Noise	64	N/A
Cooling	Fan Cooled	Convection Cooled
Agency/Certification/Conformance		
Agency Approval	UL 1778, cUL, FCC Class A	UL 1778, cUL, FCC Class A
Warranty		
Standard	1 Year	1 Year

For additional product models, or for more comprehensive specifications on models shown, consult product

Card Access Security Disclaimer

Burglar Alarm specs:

Although these systems are custom built, we have defined a small list of components that are utilized at every Intralot site. Those items are as follows...



PRODUCT GUIDE

- Administration Equipment
- Accessories
- Access Control Readers & Units
- Access Control Panels
- Accessories
- CCV
- Proximity / Card Readers
- Desktop Access Control Panels
- Access Control Management Software



Welcome to Keyscan Access Control Systems!

Whether you are a security dealer, integrator or end-user this product guide is designed to provide you with tangible information critical in your access control selection process. A process we feel after you have reviewed this material will be firmly positioned with Keyscan.

Keyscan has been dedicated to the design, engineering and manufacturing of premium access control equipment and software for over 24 years. Our team of experienced engineers continuously strive for excellence creating products that are not only reliable 365 days a year, but also easily installed, setup and managed. With powerful features and capabilities designed into every aspect of our product line you can be confident that Keyscan has the solution you are looking for today with the scalability and vision to support you well in the future.

Our 'one platform' hardware and software strategy for access control comfortably supports the smallest of access control installations while handling multi-building, nation-wide enterprises with several hundreds of doors with unprecedented ease, providing you with an access control system designed with your business in mind. With Keyscan you don't get punished for growing your access control system with expensive software upgrades or yearly licensing fees. Furthermore, once you are comfortable installing and or managing the Keyscan system the possibilities are only limited by your vision and not by product limitations or software governors that restrict performance beyond a certain expansion point.

All access control manufacturers are not created equal. Many are in fact software-only developers. These companies depend on 3rd party hardware and are limited to the hardware capabilities dictated to them. Keyscan's approach is quite the opposite. Keyscan strongly believes in controlling every aspect of our product and as such we fully design, engineer and manufacture all software and hardware in house. This control allows us to support and manage every nuance of our system. With this approach, you stand to benefit from the most stable and secure hardware and software platform available from any access control manufacturer.

Thank you for taking the time to investigate what Keyscan has to offer. Our team of skilled sales staff look forward to supporting your access control decision making process to ensure you get; What Access Control Should Be™, Keyscan.

Sincerely,



John F. Dyall
President

System VII Access Control Management Software

System VII

System VII is the most versatile access control management software package in the security industry.

System VII offers:

- Unlimited number of secured doors
- Scheduled backups
- Scheduled report generation with email delivery
- Built-in disaster recovery
- Reliable and robust 4GB SQL Express Database
- Present 3 reader based system control
- First Person In
- System lockdown for threat management
- 32,000 cardholders per site
- Unlimited number of sites
- 511 access groups
- 256 time zones with 512 schedules
- Industry renowned power and ease of use

Keyscan designs software with the end-user in mind because we believe security officers or administrators have more important things to do than manage a complicated security program.

System VII's suite of powerful optional software modules provide impressive integration opportunities for any organization looking to implement a layered security protocol within their organization. Keyscan is One System. One Solution. Total Control.

K-TV – CCTV Integration

Layer an advanced level of visual security with the Keyscan access control system. The software module turns System VII into a single software interface for your CCTV System.

K-DSC – DSC Integration

This software module provides incredibly powerful integration with the DSC Power Series of intrusion panels.

K-CM – Active Mapping

Even though System VII is extremely easy to use, navigate and operate, everyone appreciates the visual power of a real-time updated active map to actually show system status and even control the system. With this module everyone is a Keyscan expert in minutes.

K-BADGE – Photo Badging

Assigning cards or credentials to employees is one thing, but assigning a credential with their photo printed on the credential itself takes employee security to the next level. Everyone on staff becomes an extension of the security team identifying fraudulent card holders with a quick glance.

K-WEB – WEB Client

Managing your Keyscan system on the run, wherever you are, has never been so easy. Add this WEB client module and manage your access system anywhere you have internet capability.

K-VIS – Visitor Management

Leverage System VII to the maximum and utilize its easy to use format to track, control and record visitors within your organization. Go as far as issuing a visitor level access control card as well as provide employees with integrated email notification of visitor arrivals. Its all there with K-VIS.



Peripherals

CCTV

Proximity Card Readers

Elevator Access Control Panels

Access Control Management Software

CA8000 – 8 Reader Access Control Panel

Keyscan's versatile 8 reader panel provides the ultimate in access control. Its dual processors ensure full panel operation even during system downloads. With the entire card holder database retained on the panel, Security Managers or Directors can rest assured that security is never compromised, even if communication with the panel fails for any reason. The panel's auto transfer protocol uploads the event buffer when communications are re-established. And when all else fails, rely on Keyscan's panel based disaster recovery routine, effectively rebuilding the entire Keyscan database from the panel up.

Keyscan panels are designed with heavy duty relays to ensure maximum longevity and durability. In fact these relays reside on their own board, separate from the control board, allowing for low cost replacement if the need should ever arise.

Designed, engineered and manufactured with exacting standards, by Keyscan.



CA4000 – 4 Reader Access Control Panel

The CA4000 provides all the power and versatility of Keyscan's CA8000 8 reader panel with the added ability to optimize system installations to suit the desired number of doors to be secured. As with the CA8000, the CA4000 may be installed close to a cluster of doors to reduce wiring runs then tapped into a LAN/WAN or wireless LAN, among other options to establish communication connectivity.



CA200 – 2 Reader Access Control Panel

The CA200 adds further system design optimization to economically handle a small building with just few doors or to secure a couple remote doors within a larger system. As with the CA8000 and CA4000 communication connectivity may be established with LAN/WAN or wireless LAN among other options.

ELEVATOR ACCESS CONTROL PANELS

EC1000 – 1 Cab Elevator Access Control Panel

The EC1000 leverages the same tried, true and tested hardware architecture as its CA8000/4000/200 counterparts. The EC1000 may be seamlessly mixed and matched within the Keyscan system to add enhanced security for any facility.

Keyscan elevator controllers are designed to secure floors by prompting cardholders to present their assigned credential to an elevator installed reader. Based on permissions only those floors assigned to the cardholder will be available for selection. The EC1000 may establish communication connectivity via LAN/WAN or wireless LAN among other options.

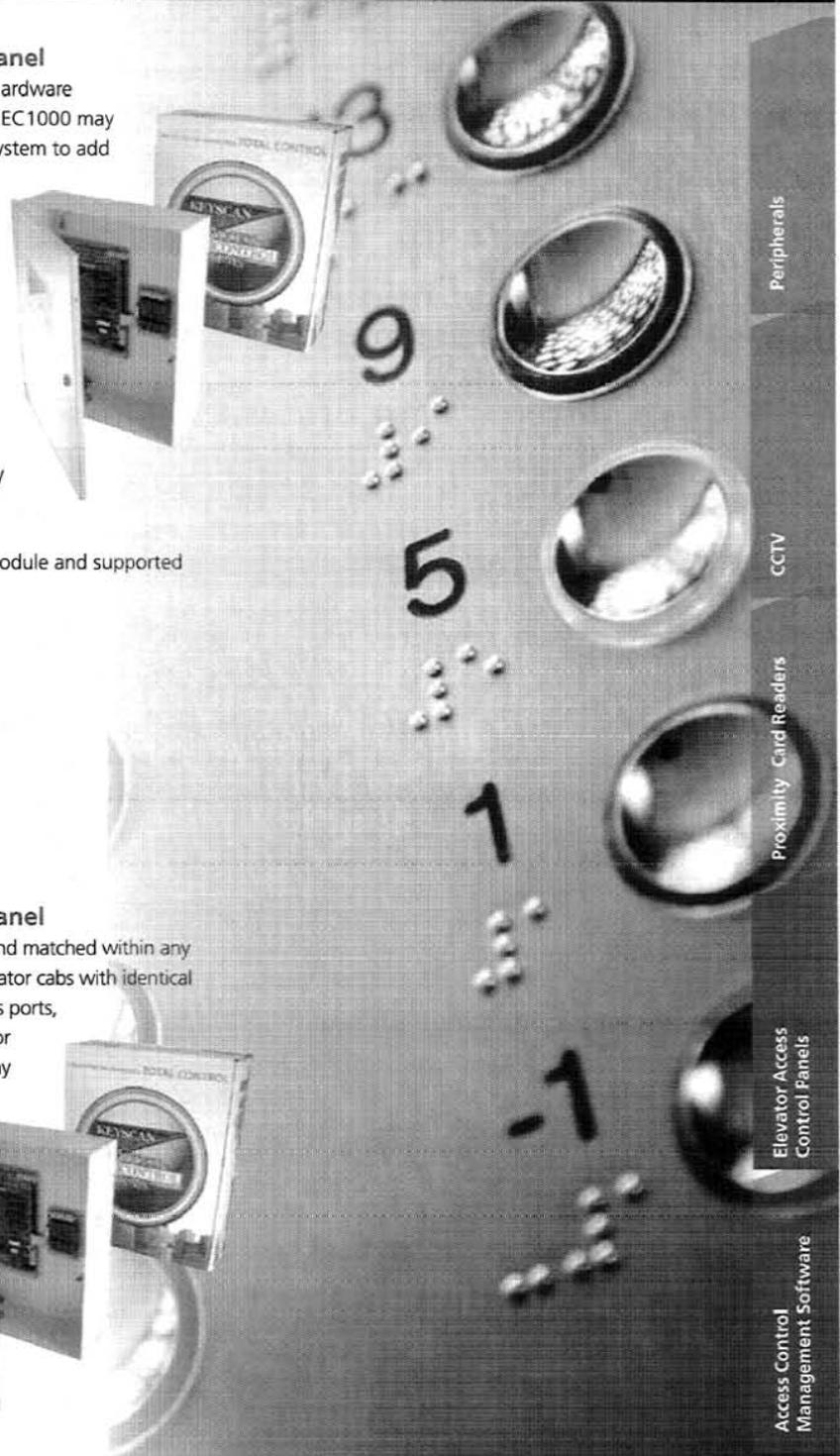
Interface Keyscan elevator controls with telephone entry systems to provide a completely integrated visitor entry system with maximum control and audit capability. Ask Keyscan about our VIS-100 telephone entry interface module and supported telephone entry equipment.

- Secure up to 40 floors with a single EC1000 controller
- Track/limit floor access by cardholder
- Provides independent control for every floor
- Interface with telephone entry systems
- Supports 1 Cab, 1 Reader
- Floor expansion with add-on OCB8s

EC2000 – 2 Cab Elevator Access Control Panel

As with the EC1000 product the EC2000 may be mixed and matched within any Keyscan system. The EC2000 controller is suited for 2 elevator cabs with identical access levels and permissions. The EC2000 offers 2 readers ports, 1 for elevator cab 1 and 1 for elevator cab 2 providing floor access control for up to 16 floors per cab. The EC2000 may establish communication connectivity via LAN/WAN or wireless LAN among other options

- Secure up to 16 floors per elevator cab
- Track/limit floor access by cardholder
- Provides independent control for every floor
- Interface with telephone entry systems
- Supports 2 Cabs, 2 Readers
- Floor expansion with add-on OCB8s



Peripherals

CCTV

Proximity Card Readers

Elevator Access Control Panels

Access Control Management Software

K-SMART – Contactless Mifare® Smartcard Reader

Keyscan has developed a contactless smartcard reader that eclipses the security offered by standard 125kHz proximity readers. Never again be concerned of card/credential duplication. With K-SMART's built in support for smartcard security and Mifare encryption along with Keyscan's additional AES multi-layer encryption, K-SMART users benefit from the convenience of a contactless credential with the incredible security that only a smartcard credential based access control system can offer.

Keyscan's innovative K-SMART reader provides other advanced features such as a built-in heartbeat that when connected with System VII monitors periodic reader communication advising end-users the moment any type of malfunction is detected. And if that wasn't enough K-SMART offers a tamper circuit that notifies the end-user if a reader is removed from the wall. Combine all this and you truly have a smart reader available only from Keyscan.

- K-SMART: Contactless Mifare smartcard readers with advanced AES encryption when used with K-SECURE credentials.
- K-SMART-125: Transitional Reader supports both 125kHz prox as well as contactless Mifare smartcards with advanced AES encryption when used with K-SECURE credentials.
- K-SMART-GOV: US Government FIPS201 transparent reader. Passes the 75bit CHUID onto the PACS for processing.

K-SMART. The Smart Choice

K-SECURE – Contactless Mifare® Smartcard

Combine the power of Keyscan's K-SMART Contactless Mifare® Smartcard Reader with the ultimate in contactless smartcard credential technology. Keyscan's K-SECURE Contactless Mifare® Smartcard is equipped with numerous anti-counterfeiting and card anti-duplication technologies. And just as with the K-SMART reader, Keyscan has layered its own robust AES multi-layer encryption technology onto the K-SECURE.

K-SECURE is designed for access control applications with the exceptional versatility to store third party applications including biometric templates. And if that wasn't enough, K-SECURE cards are also ISO printable!

Combine K-SMART readers and K-SECURE credentials and benefit from the very best in access control and security.

*available in 1K and 4K memory formats

K-SECURE is The Secure Choice.



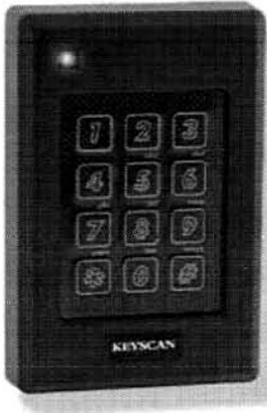
K-PROX2 – 125kHz PROX Reader

Keyscan's highly reliable K-PROX2 125kHz proximity card reader provides a sleek black finish with clear LED illumination for access granted and denial indications. Its on board beeper may also be used to generate audible tones for conforming with Americans with Disability Act (ADA) requirements or simply to sound a local door held open alert. K-PROX2's versatile 2 in 1 design provides both mullion mount and single gang mounting options all with a single unit. The provided single gang mounting plate is made of PVC material, use it when you need it or recycle it when you don't, its that simple! With its epoxy encased electronics this reader is well suited for both interior or exterior use. And with an impressive read range of 4 to 6 inches not to mention Keyscan's limited lifetime warranty there is no other logical choice to support your 125kHz proximity requirements



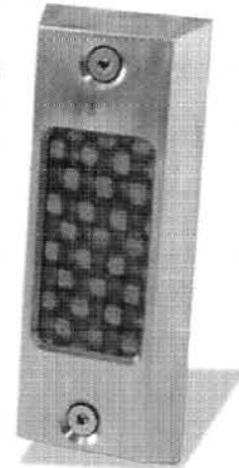
K-KPR – 125kHz PROX Reader & Keypad

Building on the success of KPROX2 this integrated proximity and keypad unit adds an additional layer of security when needed. When used on a Keyscan system, you control proximity only, proximity and passcode or passcode only operation. It's this level of unprecedented flexibility that has become a Keyscan trademark. Benefit from Keyscan's limited lifetime warranty.



K-VAN – 125kHz Vandal Resistant PROX Reader

When adding access control into rough environments rely on Keyscan's K-VAN 125kHz proximity reader. This vandal resistant reader is constructed of a solid stainless body with a bullet resistant insert. The reader may be secured to the wall with front facing security screws or from the rear with four blind mount screws. Ideal for schools, recreation facilities, police departments, hospitals and any other facility where readers may be exposed to rough environments or the potential of vandalism. The K-VAN is suitable for both interior and exterior use.



K-RX – Wireless Receiver

Refer to the K-RX wireless receiver for garage, gate or other long range applications. Use the K-TX transmitter to wirelessly transmit signals from up to 200 feet away. The K-RX then transmits the signal

via hardwired Wiegand for access control panel privilege confirmation. With rolling security codes and Keyscan's built-in authentication routine the K-RX and K-TX delivers a secure solution. Best of all, The K-TX acts as a regular fob when presented to standard prox readers within the facility. End-users will enjoy carrying a single stylish key-ring credential that covers all their access control needs.



- K-TX: 4 button 125kHz wireless transmitter with matching 125kHz proximity coil
- K-INTX: 4 button Indala wireless transmitter with matching Indala proximity coil

Peripherals

CCTV

Proximity Card Readers

Elevator Access Control Panels

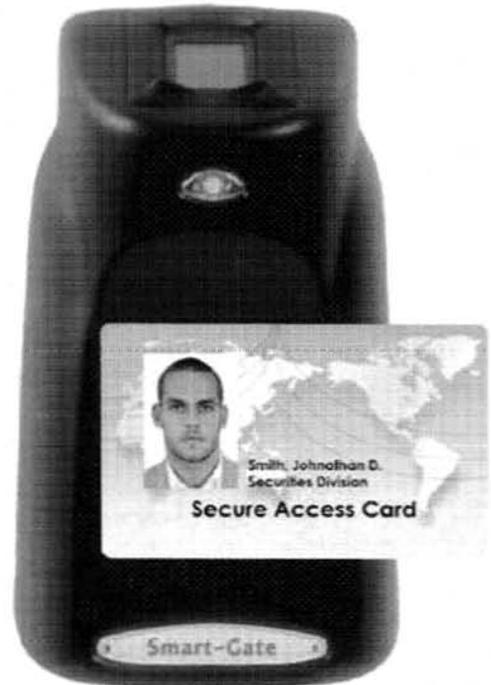
Access Control Management Software

SMART-GATE – Biometric One to One Reader

Benefit from close to 20 years of biometric leadership from Cogent Systems. Cogent Systems is the leading provider of AFIS (Automatic Fingerprint/Palmprint Identification Systems) for government entities worldwide. The biometric algorithm employed in the Smart-Gate scored in the top 3 of 18 biometric companies for accuracy based on comprehensive NIST testing. Keyscan's Smart-Gate biometric reader leverages this experience to offer leading edge biometric technology with enhanced integration only found from Keyscan.

With Smart-Gate the individual's biometric template is stored on their Mifare based contactless smartcard credential and not in an online database. The individual's biometric template truly never leaves their possession. Use the Smart-Gate Biometric reader within a Keyscan system using the K-SECURE contactless Mifare smartcard credential and benefit from Easy Step™ single software enrollment with 'bio at the reader' bio enrollment technology. Benefit from single finger enrollment with the K-SECURE 1K card or two finger enrollment with the K-SECURE 4K credential.

When the highest level of security is demanded, the two factor (Card & Bio) authentication provided by the Smart-Gate is the very best in technology today.



SEARCH-GATE – Tokenless One to Many Biometric Reader

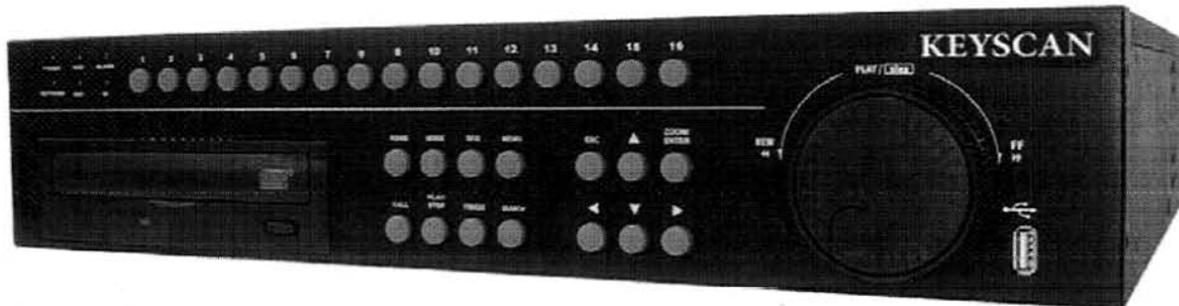
The SEARCH-GATE leverages the same bio technology offered in the SMART-GATE, but eliminates the use of cards. Storing 1200 biometric templates locally on the unit provides lightning quick template validations while permitting growth by expanding template validations to an online database.

With Search-Gate all you need is a valid fingerprint to authenticate your identity and your access permissions. With an onboard relay use the Search-Gate in stand-alone mode or integrate with an access control system.

Versatility and security without the need of a card or credential; That's the power of Search-Gate.

K-DVR – Hybrid 16 channel DVR

Keyscan's K-DVR provides 16 channels of video with the flexibility to support up to 4 IP cameras. 1 terabyte of in unit storage with the capability of adding additional internal drives the K-DVR is designed to support the most demanding requirements.



DUAL-CODEC



AUDIO



HYBRID



CMS



NTP



MOBILE VIEW



NETWORK



HDD x 4

Keyscan, never one to skimp on functionality and impressive base features has equipped the K-DVR to support a whopping 480 PPS recording and real-time display while Triplex+™ Operation permits Live, Record, Playback and Network Viewing while recording 16 channels. The K-DVR is impressive on all levels; performance, reliability and standard features that are typically costly additions for other DVRs available on the market.

Benefit from advanced CCTV integration using System VII, a level of integration only available with K-DVR. Since it's a Keyscan product, benefit from worry free, plug and play integration for each and every install. No longer be concerned about flippant DVR manufacturers who's changes break integration, when they choose.

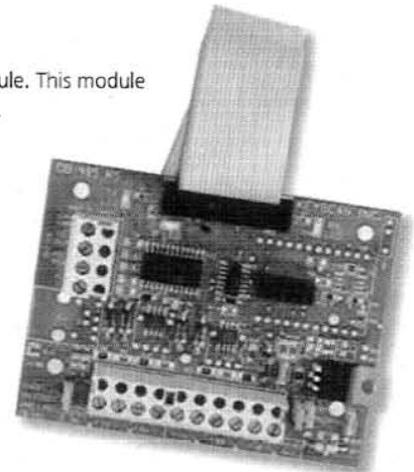
- Includes sophisticated Motion detection algorithms with the ability to trigger alarms using alarm relay outputs
- ezBurn™; for quick video export
- ezRecord™; for quick recording setting
- ezDDNS™; for automatic DDNS configuration
- Built in transcoder provides detailed local video streaming with the added ability to auto adjust video streaming rates for remote sites
- Provides a heartbeat for System VII monitoring providing notification if any DVR recording issue is detected including internal temperature alarming and storage notifications
- Plus so much more



CB-485 – RS485 Communication Adapter

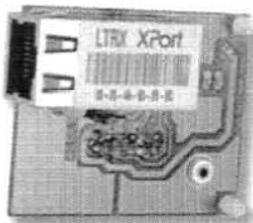
Interconnecting Keyscan control panels could not be easier with the CB485 communication module. This module uses the robust RS485 communication protocol to establish communication with multiple panels.

Using standard Cat 5 cable this cost effective module is rugged and reliable, ensuring maximum communication speeds at distances of up to 2000 feet between control panels.



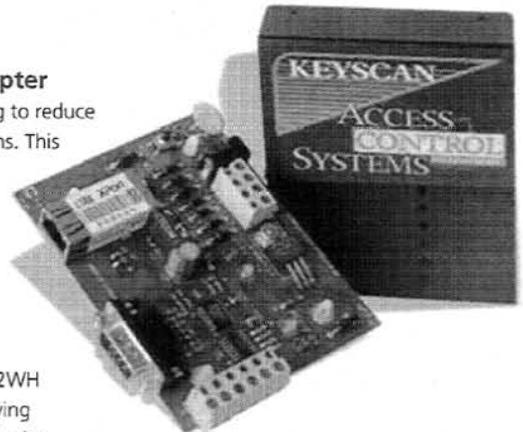
NETCOM2P – TCP/IP Plug-on Communication Adapter

When desirable, placing a group of CB485 interconnected control panels on a network backbone is accomplished by plugging the NETCOM2P on the first CB485 equipped panel. All other panels are then communicated with via the NETCOM2P's programmable network address.



NETCOM2 – TCP/IP Communication Adapter

For remotely installed single panels, perhaps installed at the far end of the building to reduce wiring costs, rely on the NETCOM2 for establishing network based communications. This versatility provides extremely flexible system designs.



NETCOM2WH – Wireless TCP/IP Communication Adapter

When it is just not possible to run a cable or hardwired network to the panel, the NETCOM2WH provides a wireless communication option. Relying on standard 802.11b/g protocols this device may be configured as an Adhoc wireless network or added to a more comprehensive wireless LAN environment.



USB-SER – Communication Adapter

When connecting to a computer the USB-SER provides Keyscan backed system compatibility and offers RS485 to USB conversion as well as RS232 to USB conversion all on one compact easy to use device. The USB-SER is ideal for technicians, on the road demonstrations and instances where the access control computer does not have a serial communication port. The USB-SER does not suppress data like many other off-the-shelf converters.

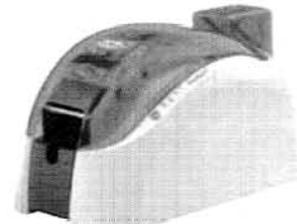


VBP-408 – Evolis Single Sided Die Sublimation Printer
VBP-408DBL – Evolis Double Sided Die Sublimation Printer

Adding impressive employee, student or visitor badges has never been easier with Keyscan's line of card printers. These printers provide guaranteed integration with System VII and provide the highest quality, durable graphics printing available from a printer of its size. Conveniently place the small footprint Evolis or Dualys printers on any workstation or desk. Its quiet operation will surely be appreciated by the operator. Use this printer with any standard ISO printable card and add an additional layer of security with Keyscan's Photo-badging software module (K-BADGE).



VB-P408
Single sided card printing

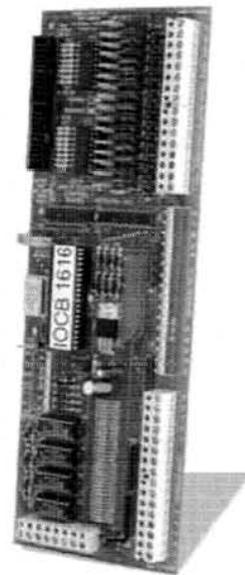


VB-P408DBL
Double sided card printing

IOCB1616 – Input & Output Expansion Board

When high level system design calls for additional input and output capabilities Keyscan has you covered with the IOCB1616 I/O expansion board. A single IOCB1616 board provides 16 additional inputs with 16 additional open collector outputs with an easy to add relay output option if desired. For use specifically with the CA4000 and the CA8000 control panels, up to four (4) IOCB1616 boards may be connected to a single panel. With an RS485 interface between control panel and the IOCB1616 boards, systems designers have the choice of remotely installing one or more IOCB1616's up to 2000 feet away from the control panel. The result being considerable design flexibility and significant cabling cost reductions.

Ideal for monitoring exit only doors, glass breaks, motion detectors and any other sensing device all through the Keyscan System.



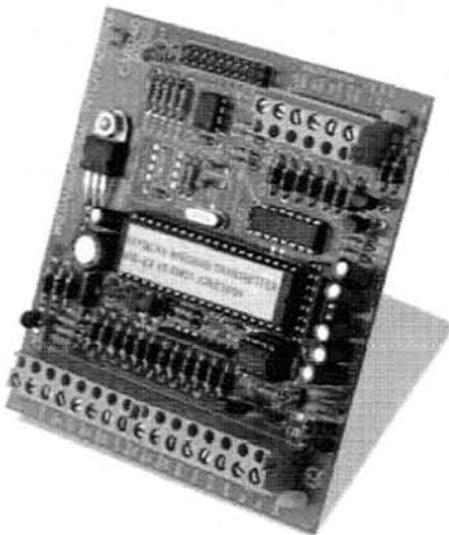
Peripherals

CCTV

Proximity Card Readers

Elevator Access Control Panels

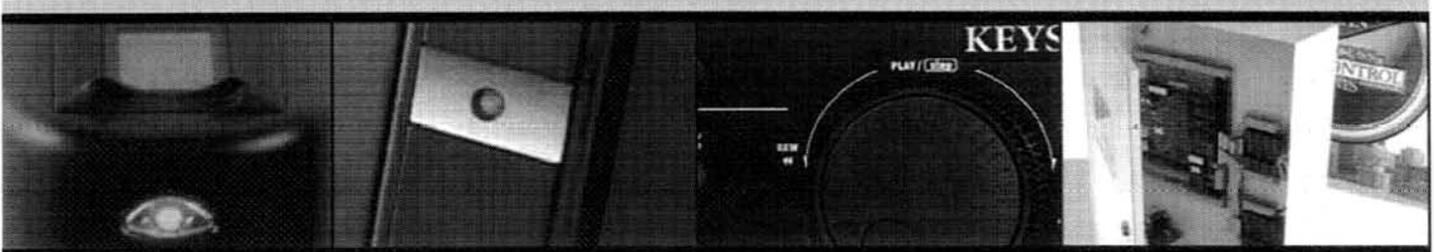
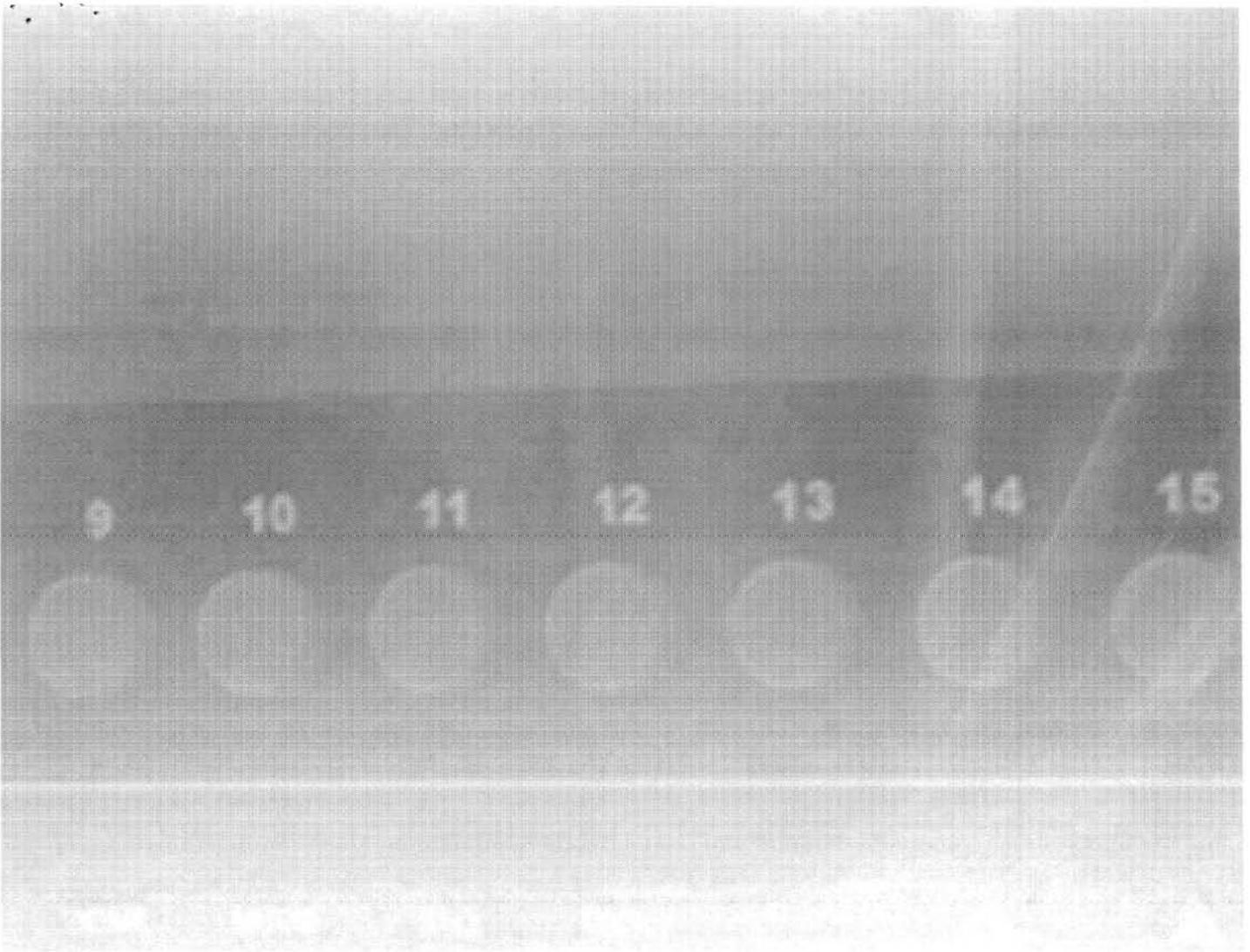
Access Control Management Software



WIEEX2 – Wiegand Extender Board

Standard specifications state that a maximum Wiegand communication run not exceed 500 feet. Beyond such distances reliability concerns arise. When circumstances dictate a long cable run between control panel and reader, exceeding the 500 feet guideline, rely on Keyscan's WIEEX2 Wiegand Extender. This device converts the Wiegand single to standard RS485 providing a communication range of up to 2000 feet between WIEEX2 receiver and WIEEX2 transmitter while using standard CAT 5 cable between units. The standard RS485 output opens up a host of other design options such as RS485 to fiber optic modems and other mediums for transmitting the reader data if electrical isolation over long cable runs are desirable.

**Also available is Keyscan's CWIEEX coax to Wiegand converter.*



KEYSCAN INC.

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Toll Free: +1 888-KEYSCAN (539.7226)

Web Site: www.keyscan.ca

KEY 2009-11

KEYSCAN INC. LR110441 COMPLIES TO:

UL STD 294

CSA STD C22.2

CSA STD C22.2

CE

Access Control System Units

0.4-M1982 Bonding and Grounding of electrical equipment

205-M1983 Signal Equipment



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Fire Suppression and Alarm Disclaimer

Fire Suppression and Alarm specs:

Although these systems are custom built, we have defined a small list of components that are utilized at every Intralot site. Those items are as follows...

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Data Sheet

DUPONT™ FM-200®

FM-200 is also known by its ASHRAE designation HFC-227ea

APPLICATION/DESCRIPTION

FM-200 provides superior fire protection in a wide range of applications from sensitive electrical equipment to industrial applications using flammable liquids. FM-200 is ideal for applications where clean-up of other media presents a problem, where weight versus suppression potential is a factor, where an electrically non-conductive medium is needed and where people compatibility is an overriding factor. When environmental impact is a consideration, FM-200 is particularly useful. It has zero ozone-depleting potential, low global warming potential and a short atmospheric lifetime. These characteristics make it suitable not only for new installations using Fike's total flooding systems, but also for Halon 1301 replacement applications.

FM-200 is an odorless, colorless, liquefied compressed gas. (See Physical Properties Table for additional information). It is stored as a liquid and dispensed into the hazard as a colorless, electrically non-conductive vapor that is clear and does not obscure vision. It leaves no residue and has acceptable toxicity for use in occupied spaces at design concentration. FM-200 extinguishes a fire by a combination of chemical and physical mechanisms. FM-200 does not displace oxygen and therefore is safe for use in occupied spaces without fear of oxygen deprivation.

PERFORMANCE

FM-200 is an effective fire extinguishing agent that can be used on many types of fires. It is effective for many surface fires, such as flammable liquids, and most solid combustible materials.

On a weight-of-agent basis, FM-200 is a very effective gaseous extinguishing agent. The FM-200 extinguishing concentration for normal Class A combustibles is 6.25 - 7% by volume. The minimum design concentration for total flood applications should be in accordance with NFPA 2001.

SPECIFICATIONS

FM-200 is manufactured to these specifications:

- Mole%: 99.0 Minimum
- Acidity, ppm by weight: 3.0 Maximum
- Water content, % by weight: 0.001 Maximum
- Non-volatile residues, gram/100mL: 0.05 Maximum

TOXICITY

The toxicology of FM-200 compares favorably with other suppression agents. The LC50 of FM-200 is greater than 800,000 ppm. FM-200 has been evaluated for cardiac sensitization via test protocols approved by the United States Environmental Protection Agency. Test results show that cardiac tolerance to FM-200 is higher than that of other suppression agents and is acceptable for safe use in occupied spaces. FM-200 will decompose to form halogen acids when exposed to open flames. The formation of these acids is minimized by using Fike early warning detection systems and proper system installation. When properly applied and installed, the generation of these by-products of FM-200 should be minimal.

APPROVALS

FM-200 complies with NFPA Standard 2001 - current edition. Fike FM-200 systems are UL listed and FM approved for Clean Agent Fire Suppression Systems.

- UL Listed Ex 4623
- FM Approved 0Y4A8.AF
- USCG 162.161/2/0

Form No. C.1.07.01-3

704 S. 10th Street · P.O. Box 610 · Blue Springs, Missouri 64013-0610 U.S.A. · (816) 229-3405 · (816) 229-4615 · www.fike.com

PHYSICAL PROPERTIES

Chemical Name	Heptafluoropropane (CF ₃ CHF ₂ CF ₃)
Molecular Weight	170.03
Boiling Point @ 760 mm Hg	2.55°F (-16.4°C)
Freezing Point	-204°F (-131.1°C)
Critical Temperature	215°F (101.7°C)
Critical Pressure (psia)	422 psia (2912 kPa)
Critical Volume (ft ³ /lbm) (cc/mole)	0.0258 (274)
Critical Density (lbm/ft ³)	38.8 (621 kg/m ³)
Specific Heat, Liquid (BTU/lb-F°) @ 77°F (25°C)	0.283 (1.184 kJ/kg/°C)
Specific Heat, Vapor (BTU/lb-F°) @ constant pressure of 1 ATM @ 77°F (25°C)	0.1932 (0.808 kJ/kg/°C)
Heat of Vaporization (BTU/lb) at Boiling Point	57.0 (132.6 kJ/kg)
Thermal Conductivity (BTU/h ft°F) of Liquid @ 77°F (25°C)	0.040 (0.069 w/m°C)
Viscosity, Liquid (lb/ft hr) @ 77°F (25°C)	0.443 (0.184 centipoise)
Vapor Pressure (psia) @ 77°F (25°C)	66.4 (457.7 kPa)
Ozone Depletion Potential	0
Estimated Atmospheric Lifetime (years)	31-42
LC50 (Rats; 4hrs - ppm)	>800,000



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Form No. C.1.07.01-3 August, 2008 Specifications are subject to change without notice.



FIKE AGENT STORAGE CONTAINERS FOR FM-200® CLEAN AGENT SYSTEM

FM-200 is also known by its ASHRAE designation HFC-227ea

Data Sheet

DESCRIPTION

Fike Series 70 Clean Agent Containers are used in fire extinguishing systems to store the Clean Agent until a fire develops and the agent must be released. The Clean Agent is retained in the container by a valve assembly which contains a fast-acting rupture disc. The disc will be ruptured, and the Clean Agent released, through the operation of an actuator by an electric signal that is automatically or manually controlled. The valve is available in three sizes: 1" (25mm), 2 1/2" (65mm) and 3" (80mm). The 1" (25mm) valve is used on the 20 (8.5 L), 35 (15 L), 60 (27 L), and 100 pound (44 L) containers; the 2 1/2" (65mm) valve is used on the 125i (51 L) and 215i (90 L) containers; the 3" (80mm) valve is used on the 215 (87 L), 375 (153 L), 650 (267 L) and 1000 pound (423 L) containers. After a discharge, the valve is field reconditioned by simply replacing three components.

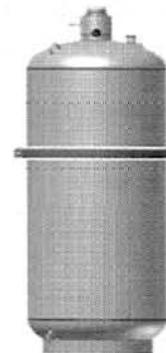
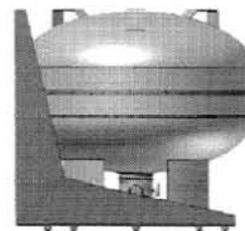
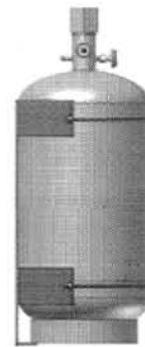
Fike Series 70 Clean Agent Containers have passed extensive testing by Underwriters Laboratories and Factory Mutual and are used in installations where 12 to 1045 pounds (5.5 to 474 kg) of FM-200 is required. To eliminate the need for multiple containers, or using more Clean Agent than necessary, these containers can be filled in 1 pound (0.5 kg) increments to their maximum capacity.

Each container for FM-200 Clean Agent is super pressurized with dry nitrogen to 360 psig (25 bar), at 70° F (21° C), to provide a quick and effective discharge in 10 seconds or less.

Fike Series 70 Clean Agent Containers are supplied with a pressure gauge that permits a quick, visual, inspection of container pressure. Optional items include a Liquid Level Indicator, and a Low Pressure Supervisory Switch. The Liquid Level indicator provides the convenience of determining the container's agent weight without removing it from its installed location. The Low Pressure Supervisory Switch provides constant monitoring of the container's internal pressure and can be wired either normally opened or normally closed. In the event of a decrease in container internal pressure from 360 psig to 288 psig (24.8 bar to 18.8 bar), the Supervisory Switch normally opened/closed contacts will close/open. This will cause a supervisory trouble alarm at the system control panel.

Fike Series 70 Clean Agent Containers are available for installation in the upright, inverted or horizontal positions, depending upon the user's particular needs and the type and size container specified. The mounting location of the container is quite flexible. It can be mounted at the exact point of discharge or at a remote location by adding distribution piping from the container to the nozzle system. (Refer to the Fike Design, Installation and Maintenance Manual - P/N 06-215).

The operating temperature range is +32 to +130°F (0 to 54.4°C) in any installation. If the Clean Agent reaches an internal temperature range of 160° to 187° F (71.1° to 86.1°C), it will create a sufficient internal pressure to burst the rupture disc and release the Clean Agent through the piping network.



APPROVALS

- UL Listed - Ex 4623
- FM Approved - 3014476

Form No. C.1.01.01-4

704 S. 10th Street · P.O. Box 610 · Blue Springs, Missouri 64013-0610 U.S.A. · (816) 229-3405 · (816) 229-4615 · www.fike.com

RELIABILITY

Fike Series 70 Clean Agent Containers are manufactured in strict accordance with Department of Transportation (DOT) regulations. The Fike Series 70 Clean Agent Containers have successfully passed testing by Factory Mutual and Underwriters Laboratories, Inc. Before leaving the factory, each container must pass extensive leakage testing, and pressure testing to 1000 psig (69 bar). The containers are constructed from carbon steel alloys and painted with a durable, baked enamel finish.

INSTALLATION

Fike Series 70 Clean Agent Containers are supplied with a mounting bracket that is designed to provide the most effective and versatile installation for that particular container. The 20, 35 and 60 pound (8, 15 and 27 L) container brackets employ two U-bolts for securing the container to the bracket. The 125i and 215i pound (51 and 90 L) containers utilize an "L" shaped bracket for direct wall mounting or, with an optional floor mounting kit, can be mounted on a floor in the "valve down" position. The 100 pound (44 L) and 215 pound (87 L) through 1000 pound (423 L) containers are supplied with one "U-shaped" mounting bracket for mounting to a wall or other secure surface.

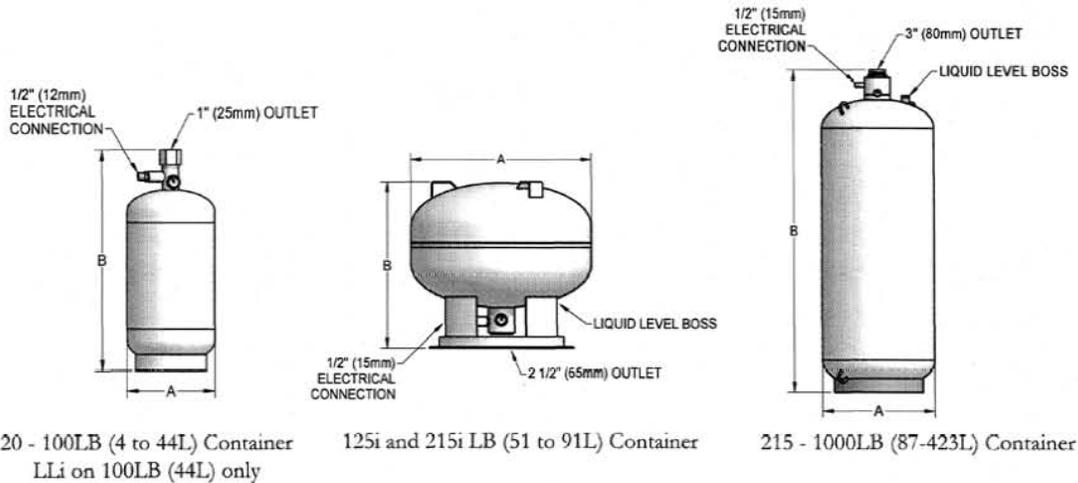
CLEAN AGENT STORAGE CONTAINER DATA - U.S. STANDARD

Fike P/N	Size (lbs)	Valve (in)	Empty Wt (lbs)	FM-200 Agent Fill Range (lbs)	Valve Position	D.O.T. Regulation
70-098	20	1	21	12-21	Horizontal or Upright	4BW500
70-089	35	1	32	22-38	Horizontal or Upright	4BW500
70-152	60	1	44	39-68	Horizontal or Upright	4BW500
70-153	100	1	61	63-108	Upright	4BW500
70-041	125i	2 1/2	180	73-126	Inverted	4BA500
70-077	215i	2 1/2	225	128-223	Inverted	4BA500
70-154	215	3	150	124-216	Upright	4BW500
70-155	375	3	218	217-378	Upright	4BW500
70-156	650	3	350	378-660	Upright	4BW500
70-157	1000	3	515	598-1045	Upright	4BW500

CLEAN AGENT STORAGE CONTAINER DATA - METRIC

	Size (L)	Valve (MM)	Empty Wt (KG)	FM-200 Agent Fill Range (KG)	Valve Position	D.O.T. Regulation
70-098	8.5	25	10	5.5-9.5	Horizontal or Upright	4BW500
70-089	15	25	15	10.0-17.0	Horizontal or Upright	4BW500
70-152	27	25	20	18.0-30.5	Horizontal or Upright	4BW500
70-153	44	25	28	28.5-49.0	Upright	4BW500
70-041	51	65	82	33-57.0	Inverted	4BA500
70-077	90	65	102	58-101.0	Inverted	4BA500
70-154	87	80	68	56.5-98.0	Upright	4BW500
70-155	153	80	99	98.5-171.5	Upright	4BW500
70-156	267	80	159	171.5-299.5	Upright	4BW500
70-157	423	80	234	271.5-474.0	Upright	4BW500

CLEAN AGENT STORAGE CONTAINER DIMENSIONS



U.S. Sizes and Dimensions										
Size-LB	20	35	60	100	125i	215i	215	375	650	1000
A (in)	7.25	7.25	10.75	10.75	20.00	24.00	20.00	20.00	24.00	24.00
B (in)	21.50	32.50	28.00	38.75	20.25	23.75	28.87	42.50	48.75	70.00
Metric Sizes and Dimensions										
Size-L	8	15	27	44	51	90	87	153	267	423
A (mm)	184	184	273	273	508	610	508	508	610	610
B (mm)	546	826	711	984	515	605	733	1080	1237	1778

ARCHITECT AND ENGINEERING SPECIFICATIONS

The Clean Agent shall be stored in Fike Series 70 Clean Agent Storage Containers. The containers shall be capable of being filled, in one-pound (0.5kg) increments, to their listed maximum capacity. The Clean Agent container shall be activated by a signal from the control panel which is processed by the Agent Release Module. This module shall store the power required to operate the actuator. The valve shall contain a scored, non-fragmenting, rupture disc to provide an immediate, total discharge of all the agent. FM-200 Clean Agent is stored in the container as a liquid, having a natural vapor pressure of 200 psig at 77°F (13 barg at 25°C). To aid in discharge, the container shall be super-pressurized to 360 psig at 70°F (25 bar at 21°C) with dry nitrogen. Agent discharge shall be completed in 10 seconds or less.

Clean Agent Storage Containers shall be actuated by an electrical signal that is automatically or manually controlled. Normal operating temperature shall be +32° to +130°F (0° to 54.4°C) in any installation.

Clean Agent Storage Containers shall be equipped with a pressure gauge to display internal pressure. This gauge shall be an integral part of the container and color coded for fast referencing of pressure readings. A Low Pressure Supervisory Switch shall be made available, as an option. A decrease in internal container pressure from 360 to 288 psig (24.8 to 18.8 bar) shall cause the normally opened/closed Supervisory Switch contacts to close/open, indicating a trouble or supervisory condition, at the control panel.

Clean Agent Storage Containers shall be fastened to a wall, or other secure surface, using an optional mounting bracket that is designed for the most effective and versatile installation of each container.



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Form No. C.1.01.01-4 August, 2008 Specifications are subject to change without notice.

Cell and Office Telephone Requirements

Data phones required:

Voice only phones required:

For Category 12 Marketing Services, the Scope of work was defined directly in the email and not as an attachment using the language below, which can be verified by reviewing the documents submitted under Tab 12 in the HSP binders submitted.

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.

Details are shown below.

Scope of Work: INTRALOT is seeking a marketing partner to assist in the developing and assisting in the execution of a marketing strategy for the Texas Lottery. For more details, please refer to the Texas Lottery Commission Request for Proposals for Lottery Operations and Services – Part 8 (RFP No. 362-10-0001).

Location to review plans and specifications:

http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

General Office Supplies which includes but is not limited to the following items...

- Copy paper
- Pen, Pencils, Markers
- Office Machines and Supplies
- Calculators
- Punches
- Labels
- Inks and Toners
- Calendars
- Binders
- Writing Tablets
- Box Files
- Hanging Folders
- Shredders
- Other Misc. Supplies

Janitorial Services Opportunity

Successful bidder will be contracted to provide janitorial services which will include but shall not be limited to dusting, vacuuming, refuse removal, window and glass cleaning, lavatory sanitation, and general maintenance of along with the provision of all cleaning supplies required to adequately perform the janitorial requirements and basic maintenance of ten separate 5K to 10K sq.ft. office/warehouse sites which will be established in the cities where the Texas Lottery Commission currently has their existing main and their regional offices.



representatives and assigns (the "Indemnified Parties") harmless from and against any and all claims, demands, causes of action, liabilities, lawsuits, losses, damages, costs, expenses or attorneys' fees (collectively, "Claim"), and including any liability of any nature or kind arising out of a Claim for or on account of the Works, or other goods, services or deliverables provided as the result of any Contract resulting from this RFP, which may be incurred, suffered, or required in whole or in part by an actual or alleged act or omission of the Successful Proposer, or a subcontractor of the Successful Proposer, or any person directly or indirectly employed by the Successful Proposer or a subcontractor of the Successful Proposer, whether the Claim is based on negligence, strict liability, intellectual property infringement or any other culpable conduct, whether frivolous or not. The foregoing indemnity obligations of the Successful Proposer shall not apply to Claims arising out of or related to the exceptions (y) and (z) set forth in Section 3.26.1 above.

- 3.33.2 The Successful Proposer's liability shall extend to and include all reasonable costs, expenses and attorneys' fees incurred or sustained by the Indemnified Parties in: (a) making any investigation and in prosecuting or defending any Claim arising out of or in connection with the Works, or other goods, services or deliverables provided under any Contract resulting from this RFP (including but not limited to any claim that all or any portion of the Works infringes the patent, copyright, trade secret, trademark, confidential information, or other Intellectual Property Rights of any third party); (b) obtaining or seeking to obtain a release therefrom; or (c) enforcing any of the provisions contained in this RFP or the Contract. The Texas Lottery will withhold all indemnification costs and related expenses and fees (incurred or sustained by the Indemnified Parties) from payments to the Successful Proposer under any Contract resulting from this RFP, or if no contract payments are to be made, the Texas Lottery will make demand of payment from the Successful Proposer or seek recovery against the Successful Proposer's Performance Bond. The Indemnified Parties, upon giving notice to the Successful Proposer, shall have the right in good faith to pay, settle or compromise, or litigate any Claim under the belief that the Claim is well founded, whether it is or not, without the consent or approval of the Successful Proposer. The Texas Lottery has sole discretion as to the choice and selection of any attorney who may represent the Texas Lottery. To the extent that the Successful Proposer makes any payments to or on behalf of the Indemnified Parties under the Contract, and to the extent permissible by law, the Successful Proposer shall be fully subrogated to all rights and claims of the Indemnified Parties in connection therewith. In any event, the Indemnified Parties shall provide reasonable notice to the Successful Proposer of any Claim known to the Indemnified Parties to arise out of the Contract.

3.34 BONDS AND INSURANCE

All required bonds and insurance must be issued by companies or financial institutions which are financially rated Excellent or better as rated by A.M. Best Company and duly licensed, admitted, and authorized to do business in the State of Texas. The Texas Lottery shall be named as the obligee in each required bond. Each insurance policy, except those for workers' compensation, employer's liability and professional liability,



must name the Texas Lottery (and its officers, agents and employees) as an additional insured on the original policy and all renewals or replacements. Insurance coverage must include a waiver of subrogation in favor of the Texas Lottery, its officers, and employees for bodily injury (including death), property damage or any other loss. The insurance shall be evidenced by delivery to the Texas Lottery of certificates of insurance executed by the insurer or its authorized agency stating coverage, limits, expiration dates, and compliance with all applicable required provisions. Upon request, the Texas Lottery shall be entitled to receive, without expense, certified copies of the policies and all endorsements. Except as otherwise expressly provided herein, required coverage must remain in full force and effect throughout the term of the Contract and any extensions thereof, and provide adequate coverage for incidents discovered after termination of the Contract. Insurance coverage shall not be canceled, non-renewed or materially changed except after thirty (30) Days' notice by certified mail to the Texas Lottery. The Successful Proposer must submit original certificates of insurance for each required insurance contract, and any renewals thereof, within fifteen (15) Days after contract execution. Renewal certificates shall be submitted prior to or within fifteen (15) Days after expiration of the existing policy. Proposers must submit required bonds when and as provided in sections of this RFP outlining bond requirements.

3.35 SELF INSURANCE

The Successful Proposer may not elect to provide entirely or in part for the insurance/bond protections described in this RFP through self-insurance. A deductible provision contained in an insurance policy that meets the requirements of this RFP is not considered as self-insurance unless the deductible amount exceeds ten percent (10%) of the face amount of the insurance policy.

3.36 PERFORMANCE BOND

- 3.36.1 The Successful Proposer shall provide an original performance bond (as shown in Attachment F attached hereto and incorporated for all purposes) in the amount of thirty-five million dollars (\$35,000,000) within fifteen (15) Days of execution of the Contract. Failure to have and keep a bond in place shall constitute a breach of any Contract entered into as a result of this RFP.
- 3.36.2 The bond must be maintained in full force and effect for the initial term and any renewal term of the Contract. The bond shall be forfeited to the Texas Lottery if the Successful Proposer fails to perform as required by the Contract, pay sanctions or liquidated damages, or indemnify the Texas Lottery.

3.37 GENERAL LIABILITY INSURANCE

The Successful Proposer must maintain general liability insurance coverage with limits of not less than two million dollars (\$2,000,000) per occurrence, four million dollars (\$4,000,000) general aggregate, two million dollars (\$2,000,000) products/completed operations aggregate and two million dollars (\$2,000,000) personal and advertising



injury. Policy shall be endorsed to include the Amendment of Aggregate Limits per location.

3.38 PROPERTY INSURANCE

The Successful Proposer must maintain insurance on all buildings, furniture, fixtures, computer and communications equipment used in operating and supporting the Successful Proposer's operations under any Contract resulting from this RFP in an amount equal to or greater than the actual replacement cost thereof. Coverage must include an All Risk Property Floater to insure personal property including contents, equipment, and mobile items against fire, theft, collision, flood, etc. The Texas Lottery will not be responsible for insuring any equipment or facilities included in or associated with the Successful Proposer's operations.

3.39 ERRORS AND OMISSIONS INSURANCE

The Successful Proposer must maintain professional liability errors and omissions insurance of not less than ten million dollars (\$10,000,000), to be in force and effect during the term of the Contract including any extension thereof and one year thereafter. Coverage must indemnify the Texas Lottery for direct loss due to errors, omissions, or problems of any type arising out of the performance of or failure to perform system services or out of the failure of hardware or software to perform the function or serve the purpose intended, for which the Successful Proposer is legally liable.

3.40 CRIME INSURANCE

The Successful Proposer must maintain crime insurance with a limit of not less than five million dollars (\$5,000,000) protecting the Texas Lottery against losses, including lost income, lost profits, extra expenses and other consequential losses suffered by the Texas Lottery, resulting from loss of property (including money, securities and Texas Lottery tickets) by robbery, burglary, or theft, computer fraud or the loss of money, securities or Texas Lottery tickets because of destruction or disappearance. The policy also must include employee dishonesty coverage with a minimum of five million dollars (\$5,000,000) per person endorsed to cover third party property and no conviction clause.

3.41 AUTOMOBILE LIABILITY INSURANCE

The Successful Proposer must maintain automobile liability insurance covering drivers and vehicles employed by the Successful Proposer. The Successful Proposer must require each subcontractor to carry the same coverage and limits as those required of the Successful Proposer. The automobile liability insurance must have limits of not less than two million dollars (\$2,000,000) for bodily injury to each person, four million dollars (\$4,000,000) for bodily injury each accident, two million dollars (\$2,000,000) for property damage, and a combined single limit of not less than four million dollars (\$4,000,000).



3.42 WORKERS' COMPENSATION & EMPLOYERS LIABILITY INSURANCE

The Successful Proposer must maintain Workers' Compensation insurance coverage in accordance with statutory limits, and Employers Liability insurance coverage with minimum limits for bodily injury:

- (a) by accident, \$100,000 per each accident; and
- (b) by disease, \$100,000 per employee with a per policy aggregate of \$500,000.

Coverage must include a waiver of subrogation in favor of the Texas Lottery Commission, its officers and employees.

3.43 DISCLOSURE OF LITIGATION

The Proposer must include in its Proposal a complete disclosure of any material civil or criminal litigation or indictment either threatened or pending involving the Proposer. "Threatened litigation" as used herein shall include governmental investigations and civil investigative demands. "Litigation" as used herein shall include administrative enforcement actions brought by governmental agencies. The Proposer must also disclose any material litigation threatened or pending involving subcontractors, consultants, and/or lobbyists. For purposes of this section, "material" refers to, but is not limited to, any action or pending action that a reasonable person knowledgeable in the gaming industry would consider relevant to any gaming operation or any development such a person would want to be aware of in order to stay fully apprised of the total mix of information relevant to the gaming industry and its operations, together with any litigation threatened or pending that may result in a substantial change in the Proposer's financial condition, as described in Section 4.7. This is a continuing disclosure requirement, any litigation commencing after submission of a Proposal (and for the Successful Proposer, after Contract Award) must be disclosed in a written statement to the Texas Lottery's General Counsel within fifteen (15) Days of its occurrence. The Successful Proposer shall be required to file with the Texas Lottery comprehensive monthly reports regarding all threatened or pending litigation involving the Successful Proposer's Texas operations and all threatened or pending litigation that may be considered material to the overall operations of the Successful Proposer, as well as all procurement protests or responses to procurement protests involving the Successful Proposer or its parents, subsidiaries or affiliates.

3.44 DISCLOSURE OF SANCTIONS AND LIQUIDATED DAMAGES

The Proposer must include in its Proposal a complete list of all sanctions and liquidated damages assessed against the Proposer during the last five (5) years prior to submission of the Proposal. The Proposer must also include in its Proposal a complete account of all goods or services provided in consideration of contractual sanctions or liquidated damages that would have been assessed, including the jurisdiction, the reason for the penalty or liquidated damages and the goods or services provided in lieu of the assessment. This is a continuing disclosure requirement, any sanctions or liquidated damages assessed after submission of the Proposal must be disclosed in writing within

For Category **16 Field Service Installation and Maintenance**, the Scope of work was defined directly in the email and not as an attachment using the language below, which can be verified by reviewing the documents submitted under Tab 16 in the HSP binders submitted and is repeated below for easy reference.

Re: HUB Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.

SCOPE OF WORK: INTRALOT is requesting quotes to provide approximately which will perform the Intralot Lottery Retailer Terminal installation, maintenance, repair, relocation and removal for approximately 17,000 Texas Lottery retailer point of sales terminals for the life of the contract, 7 years initially and 8 years of extension for a possible subcontracting period of 15 years. Please see the attached Texas Lottery RFP Solicitation RFP document for more information.

The following relevant excerpts regarding the RFP requirements for the field service function have been taken from the Texas Lottery Commission Request for Proposals for Lottery Operations and Services, Solicitation No. 362-10-0001 and are presented below for easy reference.

3.22.10 The Successful Proposer warrants and agrees that it shall keep all equipment, related to the performance of any Contract resulting from this RFP, in good condition and repair and will not permit anything to be done that may materially impair the value thereof. The Successful Proposer shall use such equipment only in the ordinary course of its performance under this Contract and shall not permit such equipment to be used in violation of any applicable law, regulation or policy of insurance, nor for any other lawful purpose (e.g., issuing/renewing hunting and fishing licenses, paying utility bills, etc.) unless expressly authorized in writing by the Texas Lottery. The Successful Proposer agrees to develop an equipment maintenance and replacement schedule subject to approval by the Texas Lottery and agrees to comply with that schedule.

7.12.2 Maintenance and Repair

The Lottery Operator is responsible for maintaining all Lottery equipment to ensure maximum possible uptime. Equipment maintenance activities include the ongoing support, maintenance and

repair of all Terminals and related sales equipment to include hardware, software and network connectivity. The following table identifies the requirements for equipment maintenance.

If the Successful Proposer fails to respond to Retailer calls for terminal maintenance and correct terminal problems that affect the ability to sell or validate tickets (including, but not limited to, inadequate On-Line Ticket stock, printer out of ink, terminal down time, service degradation, and communication problems), and return the equipment to service within four (4) hours of the time of the service call, liquidated damages may be assessed against the Successful Proposer equal to thirty-one percent (31%) of the average sales for the affected Terminal per Day calculated over the last ten (10) Days. Failure to resolve the problem within eight (8) hours of the time of the service call may result in the Successful Proposer being assessed liquidated damages equal to sixty two percent (62%) of the average sales for the affected Terminal per Day calculated over the last ten (10) Days.

Bonding requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., for this very large field service and repair contracting opportunity, please reply via email immediately, as time is running very short for the submission of this proposal and in order to work together for a complete understanding so that you may submit a bid along with your qualifications as soon as possible. We look forward to receipt of your response.

Sincerely,

As a representative of Intralot, Inc , to successfully locate and facilitate the leasing of 5K to 10K office/warehouse space in a minimum of ten (10) cities in which the Texas lottery has previously established offices.



TEXAS LOTTERY COMMISSION
REQUEST FOR PROPOSALS FOR
LOTTERY OPERATIONS AND SERVICES
#362-10-0001
RESPONSES TO PROPOSERS'
HISTORICALLY UNDERUTILIZED BUSINESS (HUB)
SUBCONTRACTING PLAN (HSP) QUESTIONS

May 3, 2010

**REQUEST FOR PROPOSALS
FOR LOTTERY OPERATIONS AND SERVICES:
RESPONSES TO PROPOSERS' HISTORICALLY UNDERUTILIZED BUSINESS
(HUB) SUBCONTRACTING PLAN (HSP) QUESTIONS**

Note to All Prospective Proposers:

In its answers to the following questions, the Texas Lottery has attempted to provide both accurate and thorough responses.

Proposers should review Section 5 of the RFP along with this document to ensure a complete understanding of the HSP requirements.

1. Please provide the commodity code(s) for locating certified HUB vendors for fleet management.

Response: The Texas Lottery has identified two potential Class and Items that may be used for fleet management: Class 958, Item 41 for Fleet Management Services, and Class 918, Item 96 for Transportation Consulting.

2. Please provide the commodity code(s) for locating certified HUB vendors for spinning wheels.

Response: The Texas Lottery has identified Class 037, Item 25 that may be used for spinning wheels. Please also refer to Page 250 of the RFP.

For Category **19 Call Center Services**, the Scope of work was defined directly in the email and not as an attachment using the language below, which can be verified by reviewing the documents submitted under Tab 19 in the HSP binders submitted and is repeated below for easy reference.

Re: CALL CENTER

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.

SCOPE OF WORK: INTRALOT is requesting quotes to provide approximately Desk Customer Service Representatives (CSRs) to provide 24X7X365 level one help desk services in an INTRALOT equipped facility for approximately 17,000 Texas Lottery retailer point of sales terminals for the life of the contract, 7 years initially and 8 years of extension for a possible subcontracting period of 15 years. Please see the attached Texas Lottery RFP Solicitation RFP document for more information.

The following relevant excerpts regarding the RFP requirements for the Service Desk function have been taken from the Texas Lottery Commission Request for Proposals for Lottery Operations and Services, Solicitation No. 362-10-0001 and are presented below for easy reference.

CALL CENTER SUPPORT

A Retailer can obtain certain types of support by contacting either the Lottery Operator (INTRALOT) call center (Retailer Hotline) or the Texas Lottery's Retailer call center. Retailers contact the Lottery Operator's call center to resolve technical issues and order Instant Tickets and supplies. Retailers contact the Texas Lottery call center to resolve licensing and accounting issues. The Texas Lottery call center also responds to complaints from Retailers, players or the general public and handles questions on any lottery-related issue of interest or concern. If either the Lottery Operator or the Texas Lottery receives calls related to the other party's responsibilities, the Retailer's call is transferred (warm transfer) to the responsible party. The Texas Lottery's Retailer licensee base includes a significant number of non-native English speaking licensees primarily of Asian, Middle Eastern and Hispanic descent.

The call center activities can be generally categorized as follows:

Incident Resolution and Field Dispatch Services – This includes, but is not limited to, providing first line incident resolution for technical issues for all Terminals and related sales equipment and responding to requests for assistance (e.g., stolen tickets, game instructions, general Retailer support). This also includes dispatching field service technicians and/or Lottery Sales Representatives to a

Retailer location to provide assistance, support or maintenance services. All maintenance activities are tracked and documented through the Lottery Operator's call center for audit purposes and SLR reporting.

Ticket Inventory and Supply Management – This includes, but is not limited to, intake activities for requests for Instant Ticket inventory, On-Line Ticket stock and supplies. This also includes a wide range of telemarketing activities for Instant Ticket inventory which can be customized for particular Retailers.

Bonding requirements: None

Facilities and technology requirements: None (supplied by INTRALOT)

Other personnel requirements: CSRs must be able to pass drug screening and background check

Required Qualifications: The ability to meet all plans and /or specifications and to provide Service Desk services in a timely and quality manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., for this sub contracting opportunity, please reply via email immediately, as time is running very short for the submission of this proposal and in order to work together for a complete understanding so that you may submit a bid along with your qualifications as soon as possible. We look forward to receipt of your response.

Sincerely,

Equipment Installation Opportunity

The successful bidder will be contracted to complete the installation of multiple type _____ which include but shall not be limited to _____,

_____ at various retailer site throughout the state of Texas.