intralot

June 30, 2010

Angela Zgabay-Zgarba
Contracts Administration
Texas Lottery Commission
611 East 6th Street
Austin, TX 78701
Fax (512) 344-5444
Email: contracts@lottery.state.tx.us

Re: Texas Lottery Commission – INTRALOT's HUB Subcontracting Plan (HSP)

Dear Ms. Zgabay-Zgarba,

INTRALOT is pleased to present our HUB Subcontracting Plan to the Texas Lottery Commission in response to the RFP No. 362-10-001. INTRALOT will subcontract with and has put together a formidable Texas team including many HUB vendors as listed in the documents enclosed in the HUB Subcontracting Plan (HSP) binder.

INTRALOT fully supports both the letter and spirit of the laws of the State of Texas and the rules regarding historically underutilized business (HUBs). We have thoroughly reviewed and assessed Part V of the RFP and recognize the importance of promoting full and equal opportunities for all businesses in the State of Texas. INTRALOT will apply a multi-faceted strategy to maximize our efforts to utilize HUB vendors whenever possible throughout the life of the contract.

INTRALOT acknowledges the statewide HUB participation goals adopted by the Texas Lottery and will make more than a "good faith effort" to meet the 33 percent HUB goal. INTRALOT is committed to assisting the Texas Lottery in accomplishing its goal on HUB/minority business and throughout the life of the contract; INTRALOT will utilize its best efforts in this endeavor.

INTRALOT has diligently reviewed each of the areas that the Texas Lottery has identified as potential subcontracting opportunities. Using the Attachment L listing as a guide, INTRALOT conducted its own analysis of its past procurement history. For the purpose of this HUB Subcontracting Plan, INTRALOT used the Centralized Master Bidder List and the General Services Commission (GSC) HUB Directory as its preferred source of lists. As a result of this search, INTRALOT notified individual firms, several firms were notified for each category. In all cases INTRALOT notified the minimum number of three HUBs and in many cases, more than three HUBs were notified.

If chosen as the Successful Proposer, INTRALOT intends to explore additional potential HUB opportunities in all of its subcontracting areas. With this in mind, we have carefully reviewed our major expense categories. A large portion of the expenses are critical to the basic operation of the systems maintained by INTRALOT to operate the Texas Lottery. If awarded, INTRALOT intends to maintain relationships with our current major expense vendors while we explore opportunities to increase HUB services. In these major expense subcontracts, our primary objective is to sustain the level of service and

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integrity provided to the Texas Lottery. INTRALOT will ensure this by selecting the most qualified, experienced subcontractors who will maintain the security, reliability, and efficiency of the system. In an effort to meet the established HUB goal, INTRALOT engaged in direct notification of HUB firms currently certified by the State as noted in the General Services Commission online HUB/CMBL Directory.

To assist the Texas Lottery in its evaluation of INTRALOT's efforts in developing this HSP, we have provided substantial documentation within the HSP binder. INTRALOT has read and understands the review and evaluation process. We believe that we have gone beyond a good faith effort in accordance with the rules prior to contract award. INTRALOT understands that if we are the Successful Proposer, this HSP will become a provision of any contract entered into as a result of this RFP.

INTRALOT understands that there might be a need to solicit for unforeseen and/or additional goods and services not initially identified in the submitted plan. In these circumstances, INTRALOT is committed to solicit and add to its list of HUB subcontractors with prior approval from the Texas Lottery using the required standards. INTRALOT acknowledges that any subcontracting without prior Texas Lottery approval and establishment of good faith effort constitutes a breach of contract. INTRALOT has read, understands, and agrees to comply with the HSP reporting and compliance requirements expected. INTRALOT will maintain records of payments made to all sub contractors party to the Texas Lottery contract and submit required data in a timely fashion, as required.

INTRALOT agrees to rectify any potential/actual deficiencies in the HSP as prescribed in an executed contract with the Texas Lottery. INTRALOT has committed to use the products and services of many Texas companies creating new jobs for Texans and more revenue for the state. Our staffing levels are much higher than those proposed by our competition. No other vendor will create and maintain more jobs in Texas for Texans than INTRALOT. We are dedicated and very committed to this important project and we thank you for the opportunity to submit our HUB Subcontracting Plan.

By my signature, I certify that I am legally authorized to execute contractual obligations on behalf of INTRALOT.

Sincerely,

Thomas F. Little
President and CEO
INTRALOT, Inc.
11360 Technology Circle
Duluth, GA 30097
Direct line: 770-295-2433
Fax: 770-295-2590
Email: tom.little@INTRALOT.us

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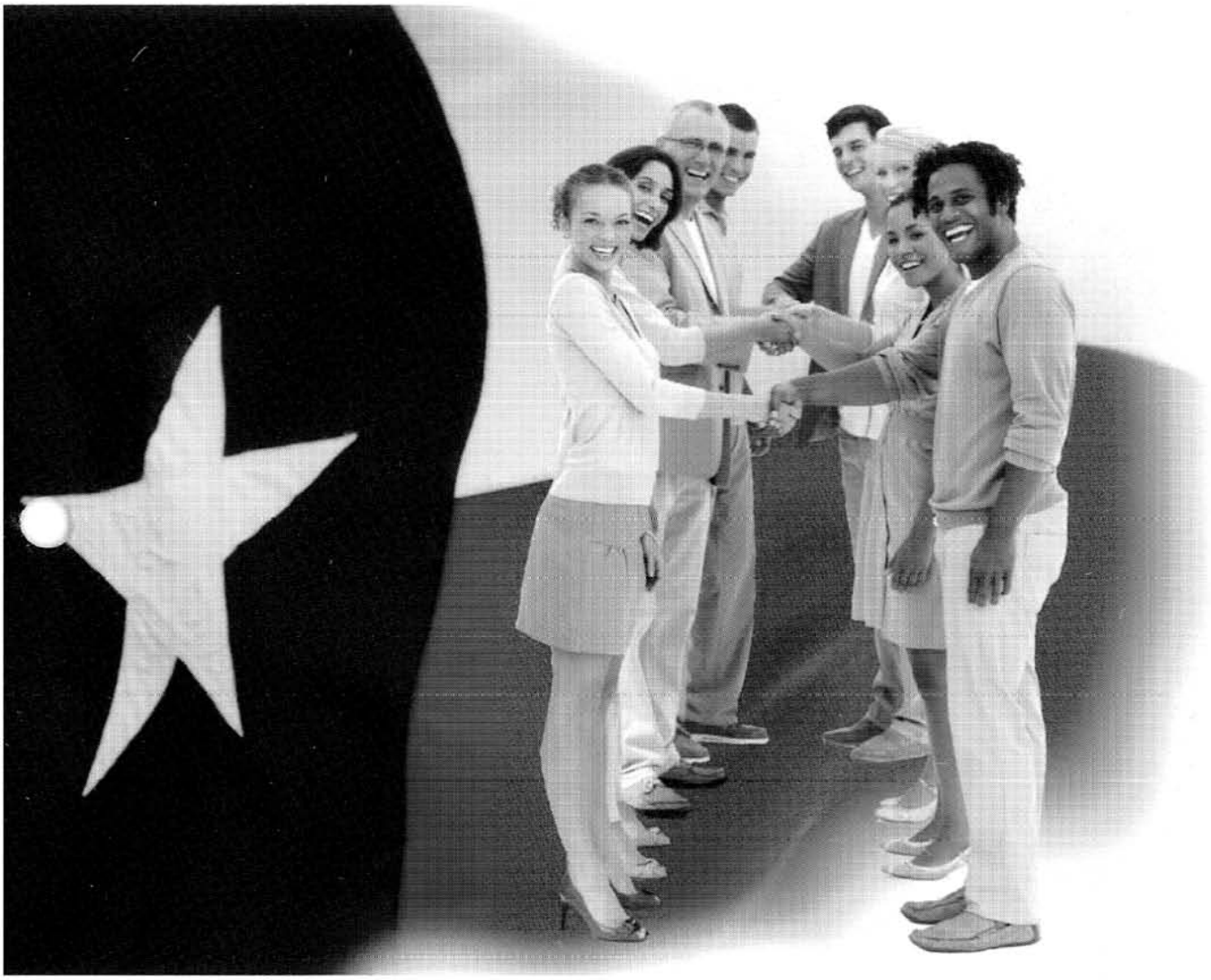
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A PROUD PARTNERSHIP WITH TEXAS

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TAB 4 – COMPUTERS MAIN & MINI SERVER SOFTWARE
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- Mark III Systems, Inc
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- Storage Applications

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TAB 22 – TEXAS MINORITY CHAMBER OF COMMERCE AND MINORITY BUSINESS COUNCILS
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Women's Business Council-Southwest
Women's Business Enterprise Alliance

TAB 23 – INTRALOT LISTING OF TEXAS MINORITY CHAMBERS OF COMMERCE AND MINORITY BUSINESS COUNCILS

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HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
(#9) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

CTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 1 **Description:** **Printing Bet and Play Slips**

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
GUYNES PRINTING COMPANY OF TEXAS, INC	1742352113100	05 / 04 / 2010	☐ - Yes ☒ - No
FREDERIC PRINTING	1841283980700	05 / 04 / 2010	☐ - Yes ☒ - No
Deluxe Data Printing		05 / 04 / 2010	☒ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Deluxe Data Printing		4.6%	$32,150,525	☐ - Yes ☒ - No*
		%	$	☐ - Yes ☐ - No*

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

Deluxe Data Printing provided the best product and best lowest price.

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Argentis	VP & CFO	6/25/10

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HUB SUBCONTRACTING PLAN (HSP)

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Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
AGILITY PRINTING	1711051306000	05 / 04 / 2010	☒ - Yes ☐ - No
RPC GLOBAL PRINTING & DESIGN	1270864772700	05 / 04 / 2010	☐ - Yes ☒ - No
UNIVERSAL PRINTING COMPANY	1430562133700	05 / 04 / 2010	☒ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Argenti's	VP CFO	6/25/10

Rev. 10/07

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From: April Morrison
Sent: Tuesday, May 04, 2010 8:54 AM
To: 'info@agilityprintingaustin.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Importance: High

Attachments: TX equipment_Therma Paper and Slips Specs.doc; Thermal Paper and Playslip Specs 2008.xls
Attn: Ms. Rose Cisneros
Agility Printing
6800 West Gate Blvd
STE 132-66
Austin, TX 78745-4868

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: info@agilityprintingaustin.com
Sent: Monday, May 10, 2010 6:01 PM
To: April Morrison
Subject: RE: Subcontracting Opportunity
Ms April,
I appreciate the opportunity to bid. At this time we will not be able to meet specifications.
If there are any print projects you have for the future please let me know.
Thank you,
Rose

Agility Printing
HUB Certified 1711051306000
3709 Promontory Point Ste. 206
Austin, Tx 78744

Office: 512.275-6768
Cell: 512.590.1987
Fax: 512.355-1572
Email: info@agilityprintingaustin.com
Website: www.agilityprintingaustin.com

-------- Original Message --------
Subject: Subcontracting Opportunity
From: "April Morrison" <April.Morrison@intralot.us>
Date: Tue, May 04, 2010 5:54 am
To: <info@agilityprintingaustin.com>
Cc: "Chaz Shivers" <Chaz.Shivers@intralot.us>

Attn: Ms. Rose Cisneros
Agility Printing
6800 West Gate Blvd
STE132-66
Austin, TX 78745-4868

Re: Subcontracting Opportunity
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.
Scope of Work: Attached
Location to review plans and specifications: Attached
Bonding and Insurance requirements: None
Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.
Contact Information: Please see below
If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.
Sincerely,
Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 9:14 AM
To: 'marys@fredericprinting.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Importance: High

Attachments: Thermal Paper and Playslip Specs 2008.xls; TX equipment_Therma Paper and Slips Specs.doc

Attn: Mary Sharkey
Frederic Printing
14701 East 38th Avenue
Aurora, TX 80011

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 3:47 PM
To: 'marys@fredericprinting.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Printing - 2nd Notice

Attachments: TX equipment_Thermal Paper and Playslip Specs 2008.xls; TX equipment_Therma Paper and Slips Specs.doc
Attn: Mary Sharkey
Frederic Printing
14701 East 38th Avenue
Aurora, TX 80011

Re: Subcontracting Opportunity

Ms. Mary Sharkey,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 9:17 AM
To: 'jloeffler@guynesprinting.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Importance: High

Attachments: Thermal Paper and Playslip Specs 2008.xls; TX equipment_Therma Paper and Slips Specs.doc

Attn: Mr. John Loeffler
Guynes Printing Company of Texas, Inc
927 Tony Lama
El Paso, TX 79915

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 3:49 PM
To: 'jloeffler@guynesprinting.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Printing - 2nd Notice

Attachments: TX equipment_Therma Paper and Slips Specs.doc; TX equipment_Thermal Paper and Playslip Specs 2008.xls
Attn: Mr. John Loeffler
Guynes Printing Company of Texas, Inc
927 Tony Lama
El Paso, TX 79915

Re: Subcontracting Opportunity

Mr. John Loeffler,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 9:21 AM
To: 'rpcprinting4u@att.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Importance: High

Attachments: Thermal Paper and Playslip Specs 2008.xls; TX equipment_Therma Paper and Slips Specs.doc

Attn: Ms. Ruth O. Cummings
RPC Global Printing & Design
4800 W 34th ST
Houston, TX 77092-6680

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 3:51 PM
To: 'rpcprinting4u@att.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Printing - 2nd Notice

Attachments: TX equipment_Therma Paper and Slips Specs.doc; TX equipment_Thermal Paper and Playslip Specs 2008.xls
Attn: Ms. Ruth O. Cummings
RPC Global Printing & Design
4800 W 34th ST
Houston, TX 77092-6680

Re: Subcontracting Opportunity

Ms. Ruth Cummings,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 9:23 AM
To: 'mmast@universalprintingco.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Importance: High

Attachments: Thermal Paper and Playslip Specs 2008.xls; TX equipment_Therma Paper and Slips Specs.doc

Attn: Morey Mast
Universal Printing Company
114 Center Ave
Suite 204
Brownwood, TX 76801

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: [redacted]
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 3:53 PM
To: 'mmast@universalprintingco.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Printing - 2nd Notice

Attachments: TX equipment_Therma Paper and Slips Specs.doc; TX equipment_Thermal Paper and Playslip Specs 2008.xls
Attn: Morey Mast
Universal Printing Company
114 Center Ave
Suite 204
Brownwood, TX 76801

Re: Subcontracting Opportunity for Printing

Morey Mast,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Morey Mast [mmast@universalprintingco.com]
Sent: Tuesday, June 08, 2010 5:54 PM
To: April Morrison
Subject: RE: Subcontracting Opportunity for Printing - 2nd Notice

Attachments: UPC Equipment List 10-06.pdf
Thank you for your interest in Universal Printing Company, however we are not a HUB qualified contractor. We are classified as a small business and are based in St. Louis, MO.

For your information we have attached a copy of our current equipment list.

Morey M. Mast
Vice President, National Sales
Universal Printing Company
114 Center Ave., Suite 204
Brownwood, TX 76801
325-646-4300 Voice
325-646-4390 FAX
FSC Certified by the Forest Stewardship Council as a Chain-of-Custody printer
SGS-COC-003338

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 08, 2010 2:53 PM
To: mmast@universalprintingco.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Printing - 2nd Notice

Attn: Morey Mast
Universal Printing Company
114 Center Ave
Suite 204
Brownwood, TX 76801

Re: Subcontracting Opportunity for Printing

Morey Mast,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

DOCUMENT REDACTED BY TLC - 12-6-10

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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DOCUMENT REDACTED BY TLC - 12-6-10

HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
J) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installation

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 2 **Description:** Vehicles

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Donlen Corporation		05 / 04 / 2010	☒ - Yes ☐ - No
		/ /	☐ - Yes ☐ - No
		/ /	☐ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Donlen Corporation		.38%	$2,688,000	☐ - Yes ☒ - No*
		%	$	☐ - Yes ☐ - No*

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

Donlen Corp. is Intralot's USA fleet vehicle management firm. It will make every effort to use HUB subcontractors.

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Paola Argenti's	VP & CFO	6/25/10
	Printed Name	Title	Date

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HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
J) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installation

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 2 **Description:** Vehicles

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

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c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
CHASTANG'S BAYOU CITY FORD	1760423419900	05 / 04 / 2010	☒ - Yes ☐ - No
TIPTON MOTORS INC	1740837380500	05 / 04 / 2010	☐ - Yes ☒ - No
TYLER MOTOR COMPANY INC	1200595026100	05 / 03 / 2010	☒ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

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Signature	Printed Name	Title	Date
	Toula Argenti's	VP CFO	6/25/10

Rev. 10/07

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HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

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- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

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DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

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SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 2 **Description:** Vehicles

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If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

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This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

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Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
PLANET DODGE	1205221858800	05 / 04 / 2010	☐ - Yes ☒ - No
SUPERIOR FORD L-M DBA	1752508733800	05 / 04 / 2010	☐ - Yes ☒ - No
PLANET FORD	1204441541700	05 / 04 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

ies your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
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- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Toula Argenti's Printed Name	VP CFO Title	6/25/10 Date

DOCUMENT REDACTED BY TLC - 12-6-10

HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

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- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

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DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

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SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 2 **Description:** Vehicle Maintenance and Repair

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

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Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Williams Brake & Tune	1752599755100	05 / 04 / 2010	☐ - Yes ☒ - No
Yates Auto & Truck	1760578035600	05 / 04 / 2010	☐ - Yes ☒ - No
Donlen Corporation		05 / 04 / 2010	☒ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Donlen Corporation		.38%	$2,688,000	☐ - Yes ☒ - No*
		%	$	☐ - Yes ☐ - No*

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

Donlen Corp. is Intralot's USA fleet vehicle management firm. It will make every effort to use HUB subcontractors.

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

Does your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Argeritis	VP CFO	6/25/10

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HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ...ondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
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*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 2 **Description:** Vehicle Maintenance and Repair

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Nline Automotive	1760464465200	05 / 04 / 2010	☒ - Yes ☐ - No
The Auto Shop	1752013167700	05 / 05 / 2010	☒ - Yes ☐ - No
Trans-Chase	1760698431200	05 / 04 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

.. he subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

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Signature	Printed Name	Title	Date
	Toula Argyrtis	VP & CFO	6/25/10

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HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

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- - Agency Special Instructions/Additional Requirements - -

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a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

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This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

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Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?	
Hackney Auto, Truck & Fleet Services	1300455772700	05 / 04 / 2010	☐ - Yes	☒ - No
Jamail's Auto & Truck Services	1460508791600	05 / 04 / 2010	☒ - Yes	☐ - No
Louie's Auto Service	1742966404200	05 / 04 / 2010	☐ - Yes	☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?	
		%	$	☐ - Yes	☐ - No*
		%	$	☐ - Yes	☐ - No*

*** If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

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Signature	Printed Name	Title	Date
	Toula Argyris	VP & CFO	6/25/10

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HUB SUBCONTRACTING PLAN (HSP)

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- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

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a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Auto Bus and Truck Air	1753059220700	05 / 04 / 2010	☒ - Yes ☐ - No
Da Defense Logistics	1271535383000	05 / 04 / 2010	☐ - Yes ☒ - No
George Cox Automotive	1741915672800	05 / 04 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

*** If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

Does your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toola Argenti's	VP CFO	6/25/10

Rev. 10/07

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From: April Morrison
Sent: Tuesday, May 04, 2010 2:13 PM
To: [redacted]
Cc: Chaz Shivers
Subject: Subcontracting Opportunity to provide Automobiles

Importance: High

Attachments: Ford Transit Select Specs.pdf; Vehicle Types and Quantities.docx
Attn: Mr. John Smith
Chastang's Bayou City Ford
6200 N. Loop East
Houston, TX 77026

Re: Subcontracting Opportunity to provide Automobiles

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: [redacted]
Tel: 678-473-7241
Fax: 678-473-7201

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From: Chaz Shivers
Sent: Tuesday, June 08, 2010 11:47 AM
To: April Morrison
Subject: Bayou City Ford: RE TX Lottery

Importance: High

Attachments: hub cert 2009.pdf; Bayou introduction.pdf

From: Ed Miller [mailto:[redacted]
Sent: Tuesday, May 04, 2010 5:17 PM
To: Chaz Shivers
Subject: RE TX Lottery

I was given your specifications to provide a proposal for the TX Lottery Commission.
I will be calling on Wed with a few questions.
In the mean time here is a copy of our HUB Certificate.
Ed

Ed Miller
Your Ford Transit Connect Connection
Commercial Truck Specialist
Fleet & Commercial Sales
Chastang Ford
6200 N Loop East
Houston, TX 77026
713-678-5007 - direct
281-961-9277 - cell
713-678-5001 - fax
800-856-9462 - toll free
http://www.transitconnect.org/

ed_banner

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From: Chaz Shivers
Sent: Tuesday, June 08, 2010 11:20 AM
To: April Morrison
Subject: Bayou City Ford _ Ed Miller follow-up

Importance: High

From: Ed Miller [mailto[redacted]]
Sent: Thursday, May 0[redacted]
To: Chaz Shivers
Subject: FOLLOW UP

It was nice talking to you yesterday. I am working on your pricing and have a request into Ford for a price concession. However I cannot get it until your fleet number is set up as that is where they tie it to.
The number again is 1-800-34-FLEET and hit prompt #1.
Let me know if you have any questions.
Thanks
ed

Ed Miller
Your Ford Transit Connect Connection
Commercial Truck Specialist
Fleet & Commercial Sales
Chastang Ford
6200 N Loop East
Houston, TX 77026
713-678-5007 - direct
281-961-9277 - cell
713-678-5001 - fax
800-856-9462 - toll free
http://www.transitconnect.org/

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From: April Morrison
Sent: Tuesday, May 04, 2010 2:18 PM
To: [redacted]
Cc: Chaz Shivers
Subject: Subcontracting Opportunity to provide Automobiles

Importance: High

Attachments: Dodge Caravan Spec.pdf; Ford Transit Select Specs.pdf; Vehicle Types and Quantities.docx
Attn: Averyt Knapp
Planet Dodge & Planet Ford
P.O. Box 27
Caldwell, TX 77836

Re: Subcontracting Opportunity to provide Automobiles

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: [redacted]
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 1:16 PM
To: 'aknapp@caldwellcountry.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity to Provide Automobiles - 2nd Notice

Attachments: Dodge Caravan Spec.pdf; Ford Transit Select Specs.pdf; Vehicle Types and Quantities.docx
Attn: Averyt Knapp
Planet Dodge & Planet Ford
P.O. Box 27
Caldwell, TX 77836

Re: Subcontracting Opportunity to provide Automobiles

Averyt Knapp,

We are contacting you again because we did not receive a response from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 2:22 PM
To: 'tim.brown@marshallflm.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity to provide Automobiles

Importance: High

Attachments: Ford Transit Select Specs.pdf; Vehicle Types and Quantities.docx
Attn: Mr. Tim Brown
Superior Ford L-M DBA
Marshall Ford L-M
4200 E End Blvd S
P.O. Box 758
Marshall, TX 75672

Re: Subcontracting Opportunity to provide Automobiles

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 1:19 PM
To: 'tim.brown@marshallflm.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity to Provide Automobiles - 2nd Notice

Attachments: Ford Transit Select Specs.pdf; Vehicle Types and Quantities.docx
Attn: Mr. Tim Brown
Superior Ford L-M DBA
Marshall Ford L-M
4200 E End Blvd S
P.O. Box 758
Marshall, TX 75672

Re: Subcontracting Opportunity to provide Automobiles

Mr. Tim Brown,

We are contacting you again because we did not receive a response from you the first time.
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 2:30 PM
To: 'walterh@tiptonmotors.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity to provide Automobiles

Importance: High

Attachments: Ford Transit Select Specs.pdf; Vehicle Types and Quantities.docx
Attn: Mr. Walter Hill
Tipton Motors Inc
3840 North Expressway
Brownsville, TX 78526

Re: Subcontracting Opportunity to provide Automobiles

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 1:21 PM
To: 'walterh@tiptonmotors.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity to provide Automobiles - 2nd Notice

Attachments: Ford Transit Select Specs.pdf; Vehicle Types and Quantities.docx
Attn: Mr. Walter Hill
Tipton Motors Inc
3840 North Expressway
Brownsville, TX 78526

Re: Subcontracting Opportunity to provide Automobiles

Mr. Walter Hill,

We are contacting you again because we did not receive a response from you the first time.
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Monday, May 03, 2010 4:40 PM
To: 'pam@hallbpg.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Importance: High

Attachments: Ford Transit Select Specs.pdf; Dodge Caravan Spec.pdf

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Attn: Ms. Pamela Hall
Tyler Motor Company, Inc.
P.O. Box 4905
Tyler, TX 75712-4905

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-010-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 1:23 PM
To: 'pam@hallbpg.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity to Provide Automobiles - 2nd Notice

Attachments: Dodge Caravan Spec.pdf; Ford Transit Select Specs.pdf; Vehicle Types and Quantities.docx
Attn: Ms. Pamela Hall
Tyler Motor Company, Inc.
P.O. Box 4905
Tyler, TX 75712-4905

Re: Subcontracting Opportunity

Ms. Pamela Hall,

We are contacting you again because we did not receive a response the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Dwayne Hinds [dwayne@hallbpg.com]
Sent: Thursday, June 10, 2010 9:49 AM
To: Chaz Shivers; April Morrison
Cc: monte@hallbpg.com
Subject: re: Subcontracting Opportunity to Provide Automobiles - 2nd Notice

Thanks for the opportunity to provide you with a bid for the Texas Lottery Commission. We are a Certified HUB Dealer and would like to bid however we do not provide the types of vehicles requested. You are looking for bids on Dodge Grand Caravans and Ford Transit Vans. We are a Buick and GMC Dealer. If you have bids come up with specification similar to our product we will be glad to entertain providing a bid.

Please let us know where we can assist you in the future.

Thanks again!

Dwayne Hinds
Hall Buick GMC
Tyler, TX
A Certified Texas "HUB" Dealer
903.266.7800 Office
877.266.4255 Toll Free
903.266.7827 Direct
903.534.5441 Fax
903.539.4127 Cell

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HUB SUBCONTRACTING PLAN (HSP)

:cordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ıespondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenace and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment AND Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

Rev. 10/07

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

CTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 3 **Description:** Computers Main and Mini Server Hardware

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
STORAGE APPLICATION, INC	1760264066000	05 / 03 / 2010	☐ - Yes ☒ - No
MARK III SYSTEMS, INC	1760484797400	05 / 03 / 2010	☒ - Yes ☐ - No
CHAMPION SOLUTIONS GROUP		05 / 03 / 2010	☒ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
CHAMPION SOLUTIONS GROUP		1.1%	$7,970,073	☐ - Yes ☒ - No*
		%	$	☐ - Yes ☐ - No*

" the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

Champion Solutions Group offered the lowest price.

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	TOULA ARGENTIS Printed Name	VP CFO Title	6/25/10 Date

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HUB SUBCONTRACTING PLAN (HSP)

:cordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ..ondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	(#11) - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	(#12) - Marketing Services
(#3) - Computers Main and Mini Server Hardware	(#13) - Office Supplies
(#4) - Computers Main and Mini Server Software	(#14) - Janitorial Services
(#5) - Computers, Laptops and Desktops	(#15) - Insurance Services
(#6) - HVAC Equipment and Services	(#16) - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	(#17) - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	(#18) - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	(#19) - Call Center Services
(#10) - Security Alarm and Suppression Services	(#20) - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 3 **Description:** Computers Main and Mini Server Hardware

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
DYKON COMPUTER HELP CENTER, INC	1721348878000	05 / 03 / 2010	☒ - Yes ☐ - No
PETROSYS SOLUTIONS, INC	1760515694600	05 / 05 / 2010	☐ - Yes ☒ - No
PCPC DIRECT, LTD	1202511322100	05 / 03 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	TOULA ARGENTIS Printed Name	VP CFO Title	6/25/10 Date

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From: April Morrison
Sent: Monday, May 03, 2010 4:43 PM
To: 'sdike@dykonpc.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity foe IBM Hardware, Software, and related Equipment

Importance: High

Attachments: TX equipment v2_IBM.xlsx; TX equipment v2_Software_IBM_VM_SYM.xlsx

---

Attn: Ms. Stephanie Dike
DYKON Computer Help Center
10700 Stancliff Road
Houston, TX 77099-4307

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-10-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: [redacted]
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 3:03 PM
To: 'sdike@dykonpc.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity foe IBM Hardware, Software, and Related Equipment - 2nd Notice

Attachments: TX equipment v2_IBM.xlsx; TX equipment v2_Software_IBM_VM_SYM.xlsx
Attn: Ms. Stephanie Dike
DYKON Computer Help Center
10700 Stancliff Road
Houston, TX 77099-4307

Re: Subcontracting Opportunity

Ms. Stephanie Dike,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: [redacted]
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Stephanie Dike [SDike@DykonPC.com]
Sent: Tuesday, June 08, 2010 4:01 PM
To: April Morrison
Cc: Chaz Shivers
Subject: RE: Subcontracting Opportunity foe IBM Hardware, Software, and Related Equipment - 2nd Notice
Dear Chaz/April,

DYKON does not plan to submit a bit on these opportunities. We are not authorized to sell many of these items.

Stephanie Dike, MBA
Vice President
SmallSignature

713-843-7300
www.dykonpc.com

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 08, 2010 2:03 PM
To: Stephanie Dike
Cc: Chaz Shivers
Subject: Subcontracting Opportunity foe IBM Hardware, Software, and Related Equipment - 2nd Notice

Attn: Ms. Stephanie Dike
DYKON Computer Help Center
10700 Stancliff Road
Houston, TX 77099-4307

Re: Subcontracting Opportunity

Ms. Stephanie Dike,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

DOCUMENT REDACTED BY TLC - 12-6-10

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Monday, May 03, 2010 4:42 PM
To: 'stanw@markiiisys.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for IBM Hardware, Software, and related Equipment

Importance: High

Attachments: TX equipment v2_IBM.xlsx; TX equipment v2_Software_IBM_VM_SYM.xlsx

---

Attn: Mr. Stan Wysocki
Mark III Systems, Inc.
3600 South Gessner
Suite 170
Houston, TX 77063-5149

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-10-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: Chris Spadachene [chris.spadachene@markiiisys.com]
Sent: Monday, May 10, 2010 5:54 PM
To: Chaz Shivers
Cc: April Morrison
Subject: RE: Subcontracting Opportunity for IBM Hardware, Software, and related Equipment

Attachments: Bid doc INTRALOT TX lottery 5-10-10 .docx

Chaz,
Please find attached a word document that contains all the required information.
If you have questions please let me know.

Inside the word document are 2 PDF files which contain pricing.
I was unable to get the pricing into the specific format you referenced in time.
If it is let me know.

Please note on the IBM Power Quote – we applied a global discount, not a line item discount on each of the parts.

Sincerely,

Chris Spadachene
Solutions Consultant
MARK III Systems
3600 S. Gessner Suite 170
Houston, Texas 77063
Main: 713-664-9850
Cell: 281-772-6800
www.markiiisys.com

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Monday, May 03, 2010 3:42 PM
To: Stan Wysocki
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for IBM Hardware, Software, and related Equipment
Importance: High

Attn: Mr. Stan Wysocki
Mark III Systems, Inc.
3600 South Gessner
Suite 170
Houston, TX 77063-5149

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.

DOCUMENT REDACTED BY TLC - 12-6-10

Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-10-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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Mark III Systems's response to INTRALOT - Texas Lottery Commission.

- Mark III Texas State Vendor ID – 1760484797400
- Mark III Texas DIR Contract Number – DIR-SDD-952
- Copy of TX HUB Cert. – attached below.
- Address : Mark III Systems

  3600 S. Gessner Suite 170

  Houston, Texas 77063

  Main: 713-664-9850

- Point of Contact for INTRALOT & TX Lottery Commission :

  Solutions Consultant - Chris Spadachene – 713-664-9850 chriss@markiiisys.com

- Statement of Qualification

Mark III Systems, Inc. is one of the nation's leading Texas-based providers of enterprise-class servers, storage, networking products and associated support services.

Over the past 15 years, Mark III Systems has grown from a one-woman enterprise to a $40 million company with a team of experienced IT account and technical professionals. Because of our dedication to customer satisfaction and maintaining the highest level of technical skills, we still have relationships with nearly every customer we have sold to including our first one in 1995. We sell to all industries and the public sector, and are pleased to have MD Anderson Cancer Center, Travis County, Woodforest Bank, Landry's, and Baylor College of Medicine among our list of valued customers.

The key to Mark III Systems' success is our focus on total customer satisfaction. In an industry often characterized as simply moving boxes, we custom-tailor a solution to meet each customer's specialized requirements. Our customers appreciate this, and consistently give Mark III Systems very high approval ratings. Mark III Systems can help your company meet its information technology requirements with productive and cost-effective solutions now and in the future.

In addition we hold our own DIR contract for IBM products that can be utilized as a purchasing vehicle for State and Local governments if a bidding process is not desired. Additional Information about our state contract can be found here
www2.dir.state.tx.us/ict/contracts/Pages/Details.aspx?dir_contract_number=DIR-SDD-952

- Three references for Mark III & IBM servers :

  The Methodist Hospital – Brandon Campbell - bcampbell@tmhs.org

  Travis County – David Hopkins - David.hopkins@co.travis.tx.us

  Harris County Department of Education - Gary Lu - garylu@hcde-texas.org

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- Pricing information




TX lottery BIG 2 JT05072010-Tx Lotte

TX lottery X JT05072010-Tx Lotte

Note we chose not to price/propose certain items.

- Bonding & Insurance requirements – See attached certificate of liability insurance

Note – Mark III contacted INTRALOT to voice concerns about the configurations requested. IE..withdrawn parts and cables for trays that are not being purchased. We were asked to bid the products as is without changes. We will gladly fulfill these configurations or the correct ones after we can validate them for technical correctness with the INTRALOT team.

Some of our concerns about the configuration follow below: although we quoted the list unchanged.

A Basic question – is there a reason we are not looking at new Power7 (P750 or P770) instead of Power6 P570

We have some concerns with some of the features in the provided file. There is a combination of features that appear to have no real purpose in the configuration and some that have been withdrawn.

Features configured with no purpose:

1828 12X to 4X Channel Conversion Cable- 1.5 Meter

Used to attach an Infiniband switch to a 12X Channel adapter. The adapter on this configuration attaches to the I/O drawer. To utilize this cable an additional 12X Channel adapter would be required.

3652 SAS Cable (EE) Drawer to Drawer 1M

3679 SAS Cable (AI)- 1M

3684 SAS Cable (AE) Adapter to Enclosure, single controller/single path 3M

These three cables are for attachment of disk drawers (FC 5886) to SAS adapters, some instances permit attachment to the integrated controller. However, there are no disk drawers in the configuration.

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These items are withdrawn:

2943 8-Port Asynchronous Adapter EIA-232/RS-422,PCI bus

2849 POWER GXT135P Graphics Accelerator

5721 10 Gigabit Ethernet Short Reach PCI-X 2.0 DDR Adapter

Only configurable replacement for the 2943 is the 5785 4 Port Async EIA-232 PCIe Adapter. Information for this adapter can be found at the IBM Infocenter:
http://publib.boulder.ibm.com/infocenter/powersys/v3r1m5/index.jsp?topic=/p7hcd/fc5785.htm

Replacement for the 2849 is the 5748 POWER GXT145 PCI Express Graphics Accelerator. Information for this adapter can be found at the IBM Infocenter:
http://publib.boulder.ibm.com/infocenter/powersys/v3r1m5/index.jsp?topic=/p7hcd/fc5748.htm

Replacement for the 5721 is the 5769 10 Gigabit Ethernet-SR PCI Express Adapter. Information for this adapter can be found at the IBM Infocenter
http://publib.boulder.ibm.com/infocenter/powersys/v3r1m5/index.jsp?topic=/p7hcd/fc5769.htm

Recommend changing from the 5796 PCI-X I/O drawer to the 5877 PCIe I/O drawer. Adjusting any remaining PCI-X adapters to PCIe.

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State of Texas

Historically Underutilized Business Certification and Compliance Program

The Texas Comptroller of Public Accounts (CPA), hereby certifies that

MARK III SYSTEMS INC.

has successfully met the established requirements of the State of Texas Historically Underutilized Business (HUB) Program to be recognized as a HUB.

This certificate, printed 17-JAN-2009, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, addresses, phone and fax numbers or authorized signatures) provided in the submission of the business' application for registration/certification as a HUB, you must immediately (within 30 days of such changes) notify the HUB Program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility.

Paul A. Gibson

Paul A. Gibson
Statewide HUB Program Manager
Texas Comptroller of Public Accounts
Texas Procurement and Support Services Division

Certificate/VID Number: 1760484797400
File/Vendor Number: 84407
Approval Date: 16-JAN-2009
Expiration Date: 16-JAN-2013

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies and universities are encouraged to validate HUB certification prior to issuing a notice of award by accessing the Internet (http://www.window.state.tx.us/procurement/cmbl/hubonly.html) or by contacting the HUB Program at (888) 863-5881 or (512) 463-5872.

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ACORD CERTIFICATE OF LIABILITY INSURANCE

DATE 04-18-2007

PRODUCER
GUARANTY INSURANCE SVCS, INC/PHS
612321 P:(866)467-8730 F:(877)905-0457
PO BOX 33015
SAN ANTONIO TX 78265

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

INSURERS AFFORDING COVERAGE

INSURED
MARK III SYSTEMS INC
9724 BEECHNUT ST. STE 125
HOUSTON TX 77036

INSURER A: Hartford Lloyd's Ins Co
INSURER B:
INSURER C:
INSURER D:
INSURER E:

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS	
A	GENERAL LIABILITY COMMERCIAL GENERAL LIABILITY CLAIMS MADE [X] OCCUR X Business Liab GEN'L AGGREGATE LIMIT APPLIES PER: [ ] POLICY [ ] PROJECT [X] LOC	61 SBA KG7185	06/27/07	06/27/08	EACH OCCURRENCE FIRE DAMAGE (Any one fire) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	$1,000,000 $300,000 $10,000 $1,000,000 $2,000,000 Excluded
A	AUTOMOBILE LIABILITY [ ] ANY AUTO [ ] ALL OWNED AUTOS [ ] SCHEDULED AUTOS [X] HIRED AUTOS [X] NON-OWNED AUTOS [ ]	61 SBA KG7185	06/27/07	06/27/08	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	$1,000,000 $ $ $
	GARAGE LIABILITY [ ] ANY AUTO				AUTO ONLY - EA ACCIDENT OTHER THAN EA ACC AUTO ONLY AGG	$ $ $
	EXCESS LIABILITY [ ] OCCUR [ ] CLAIMS MADE [ ] DEDUCTIBLE [ ] RETENTION $				EACH OCCURRENCE AGGREGATE	$ $ $ $ $
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY				WC STATU-TORY LIMITS [ ] OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	$ $ $ $
	OTHER					

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/EXCLUSIONS ADDED BY ENDORSEMENT/SPECIAL PROVISIONS

Those usual to the Insured's Operations.

CERTIFICATE HOLDER [X] ADDITIONAL INSURED; INSURER LETTER: A

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE (10 DAYS FOR NON-PAYMENT) TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE

ACORD 25-S (7/97)

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Account Representative
Mark III Systems, Inc.
IBM PREMIER BUSINESS PARTNER
3600 S. Gessner #170
Houston, Texas 77063
Phone 713-664-8650
Fax 713-664-8660

Mark III Systems
INCORPORATED
An IBM Premier Business Partner

Date 5-7-10
1932307-2

Product	Description	Qty	Purchase
	LOTOS #1		
9117-MMA	Server 1:9117 Model MMA	1	$ 10,195.00
265	AIX Partition Specify	1	N/C
1802	GX Dual Port- 12X Channel Attach	1	$ 1,483.00
1828	1.5 Meter 12X to 4X Channel Conversion Cable	2	$ 786.00
1841	3 Meter 12X to 4X Channel Conversion Cable	2	$ 984.00
1845	Operator Panel	1	$ 197.00
1861	0.6 Meter 12X DDR Cable	2	$ 918.00
1865	3.0 Meter 12X DDR Cable	3	$ 1,869.00
2146	Primary OS - AIX	1	N/C
3124	Serial-to-Serial Port Cable for Drawer/Drawer	2	$ 174.00
3125	Serial-to-Serial Port Cable for Rack/Rack	2	$ 174.00
3146	RIO-2(Remote I/O-2)Cbl, 1.2M	2	$ 918.00
3647	146 GB 15K RPM SAS Disk Drive	8	$ 5,216.00
3652	SAS Cable (EE) Drawer to Drawer 1M	2	$ 132.00
3660	Processor Fabric Cable, 2 enclosure	1	$ 1,979.00
3679	SAS Cable (AI)- 1M	2	$ 138.00
3684	SAS Cable (AE) Adapter to Enclosure, single controller/si	2	$ 394.00
3927	Serial Port Null Modem Cable, 9-pin to 9-pin, 3.7M	2	$ 174.00
4276	VGA to DVI Connection Converter	2	$ 20.00
4650	Rack Indicator- Not Factory Integrated	1	N/C
5000	Software Preload Required	1	N/C
5625	Proc Power Regulator	6	$ 9,000.00
5628	Sys AC Power Supply, 1600 W	4	$ 5,944.00
5639	Integrated, 4X- 1Gb Virtual Ethernet, I/O ports	2	$ 1,384.00
5648	Service Interface Card	2	$ 1,980.00
5657	Serv Interface Cable- 2 Enclosure	1	$ 1,979.00
5663	Proc Enclosure and Backplane	2	$ 4,000.00
5666	I/O Backplane	2	$ 8,908.00
5667	System Midplane	2	$ 1,980.00
5674	SATA Media Enclosure and Backplane	1	$ 183.00
5680	Activation of 1GB DDR2 POWER6 Memory	32	$ 10,400.00
5682	Power 570 System Bezel	2	$ 200.00
5683	System Chassis - 4 EIA	2	$ 792.00
5694	0/8GB DDR2 Memory (4X2GB) DIMMS- 667 MHz- POWE	4	$ 2,600.00
5699	System Ship Group	1	$ 20.00
5735	8 Gigabit PCI Express Dual Port Fibre Channel Adapter	2	$ 9,166.00
5748	POWER GXT145 PCI Express Graphics Accelerator	1	$ 496.00
5759	4 Gb Dual-Port Fibre Channel PCI-X 2.0 DDR Adapter	1	$ 3,273.00
5762	SATA Slimline DVD-Ram Drive	1	$ 392.00
5769	10 Gigabit Ethernet-SR PCI Express Adapter	1	$ 5,244.00
5772	10 Gigabit Ethernet-LR PCI Express Adapter	1	$ 6,211.00
5785	4 Port Async EIA-232 PCIe Adapter	2	$ 1,830.00
5796	PCI-DDR 12X Expansion Drawer	2	$ 12,954.00
5878	SAS Disk Backplane -6 slot	2	$ 2,078.00
6006	Power Control Cable (SPCN) - 3 meter	2	$ 104.00
6007	SPCN 15m Cable	2	$ 208.00
6446	Dual-port 12X Channel Attach- Short Run	2	$ 1,510.00
6458	Power Cable -- Drawer to IBM PDU, 14-foot, 250V/10A	8	$ 152.00
7164	IBM/OEM Rack-mount Drawer Rail Kit - Adjustable Depth	2	$ 440.00
7308	One Processor Activation for Processor Feature #7388	8	$ 212,832.00
7314	I/O Drawer Mounting Enclosure	1	$ 687.00
7388	5.0 GHz Proc Card, 0/2 Core POWER6, 12 DDR2 Memor	4	$ 53,208.00
7802	Ethernet Cable, 15M, Hardware Management Console to	2	$ 68.00
7870	Power Distribution Backplane	2	$ 524.00
9300	Language Group Specify - US English	1	N/C
9440	New AIX License Core Counter	8	N/C
	9117-MMA Price		$ 386,498.00
5313-HPO	IBM Power Software HIPO	1	N/C
572	9117-MMA Routing Code	1	N/C
967	Base OS	1	N/C
1053	OS Specify code for 5.3	1	N/C
1403	64-bit kernel	1	N/C
1488	Firefox	1	N/C
2215	IBM PowerHA 5.5	1	N/C
5000	Preload	1	N/C
5924	English Preinstall Pll Language	1	N/C
9209	HW not Rack Integrated	1	N/C
	5313-HPO Price		$ -
5660-HMP	IBM POWERHA Reg/Ren:1Yr	1	N/C
868	IBM POWERHA Base SWMA per proc 1Y Reg MEDIUM	8	N/C

DOCUMENT REDACTED BY TLC - 12-6-10

	5660-HMP Price		$	-
5692-A5L	System Software	1	N/C	
967	AIX V5.3 Standard Edition	1	N/C	
968	Expansion pack	1	N/C	
970	AIX 5L V5.3 Update CD	1	N/C	
1100	DVD Process Charge	1	$	50.00
1488	Firefox	1	N/C	
2209	IBM Management Edition for AIX	1	N/C	
2215	IBM POWERHA V5.5	1	N/C	
2924	English Language	1	N/C	
3435	DVD/CD-ROM	1	N/C	
	5692-A5L Price		$	50.00
5765-AME	IBM Management Edition for AIX	1	N/C	
13	Per processor F5	8	$	3,920.00
	5765-AME Price		$	3,920.00
5765-F62	IBM POWERHA V5	1	N/C	
43	Per Proc with 1 Year SW Maint MEDIUM	8	$	26,880.00
	5765-F62 Price		$	26,880.00
5765-G03	AIX 5L V5.3	1	N/C	
71	Per Processor - Medium	8	$	11,760.00
	5765-G03 Price		$	11,760.00
5773-AME	IBM Management Edition for AIX SW Maint: 3 Yr	1	N/C	
981	Per Processor F5 3 Year Registration	8	$	1,568.00
	5773-AME Price		$	1,568.00
5773-SM3	Software Maintenance for AIX, 3 Year	1	N/C	
1254	Per Processor 3 Yr SWMA Medium Reg	8	$	16,176.00
	5773-SM3 Price		$	16,176.00
	LOTOS #1			
9117-MMA	Server 2:9117 Model MMA	1	$	10,195.00
265	AIX Partition Specify	1	N/C	
1802	GX Dual Port- 12X Channel Attach	1	$	1,483.00
1828	1.5 Meter 12X to 4X Channel Conversion Cable	2	$	786.00
1841	3 Meter 12X to 4X Channel Conversion Cable	2	$	984.00
1845	Operator Panel	1	$	197.00
1881	0.6 Meter 12X DDR Cable	2	$	918.00
1865	3.0 Meter 12X DDR Cable	3	$	1,860.00
2146	Primary OS - AIX	1	N/C	
3124	Serial-to-Serial Port Cable for Drawer/Drawer	2	$	174.00
3125	Serial-to-Serial Port Cable for Rack/Rack	2	$	174.00
3146	RIO-2(Remote I/O-2)Cbl, 1.2M	2	$	918.00
3647	146 GB 15K RPM SAS Disk Drive	8	$	5,216.00
3652	SAS Cable (EE) Drawer to Drawer 1M	2	$	132.00
3660	Processor Fabric Cable, 2 enclosure	1	$	1,979.00
3679	SAS Cable (AI)- 1M	2	$	138.00
3684	SAS Cable (AE) Adapter to Enclosure, single controller/si	2	$	394.00
3927	Serial Port Null Modem Cable, 9-pin to 9-pin, 3.7M	2	$	174.00
4276	VGA to DVI Connection Converter	2	$	20.00
4650	Rack Indicator- Not Factory Integrated	1	N/C	
5000	Software Preload Required	1	N/C	
5625	Proc Power Regulator	6	$	9,000.00
5628	Sys AC Power Supply, 1600 W	4	$	5,944.00
5639	Integrated, 4X- 1Gb Virtual Ethernet, I/O ports	2	$	1,384.00
5648	Service Interface Card	2	$	1,980.00
5657	Serv Interface Cable- 2 Enclosure	1	$	1,979.00
5663	Proc Enclosure and Backplane	2	$	4,000.00
5666	I/O Backplane	2	$	8,908.00
5667	System Midplane	2	$	1,980.00
5674	SATA Media Enclosure and Backplane	1	$	183.00
5680	Activation of 1GB DDR2 POWER6 Memory	32	$	10,400.00
5682	Power 570 System Bezel	2	$	200.00
5683	System Chassis - 4 EIA	2	$	792.00
5694	0/8GB DDR2 Memory (4X2GB) DIMMS- 667 MHz- POWE	4	$	2,600.00
5699	System Ship Group	1	$	20.00
5735	8 Gigabit PCI Express Dual Port Fibre Channel Adapter	2	$	9,166.00
5748	POWER GXT145 PCI Express Graphics Accelerator	1	$	496.00
5759	4 Gb Dual-Port Fibre Channel PCI-X 2.0 DDR Adapter	1	$	3,273.00
5762	SATA Slimline DVD-Ram Drive	1	$	392.00
5769	10 Gigabit Ethernet-SR PCI Express Adapter	1	$	5,244.00
5772	10 Gigabit Ethernet-LR PCI Express Adapter	1	$	6,211.00
5785	4 Port Async EIA-232 PCIe Adapter	2	$	1,830.00
5796	PCI-DDR 12X Expansion Drawer	2	$	12,954.00
5878	SAS Disk Backplane -8 slot	2	$	2,078.00
6006	Power Control Cable (SPCN) - 3 meter	2	$	104.00
6007	SPCN 15m Cable	2	$	208.00
6446	Dual-port 12X Channel Attach- Short Run	2	$	1,510.00
6458	Power Cable -- Drawer to IBM PDU, 14-foot, 250V/10A	8	$	152.00
7164	IBM/OEM Rack-mount Drawer Rail Kit - Adjustable Depth	2	$	440.00
7306	One Processor Activation for Processor Feature #7388	8	$	212,832.00
7314	I/O Drawer Mounting Enclosure	1	$	587.00
7388	5.0 GHz Proc Card, 0/2 Core POWER6, 12 DDR2 Memor	4	$	53,208.00

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7802	Ethernet Cable, 15M, Hardware Management Console to	2	$	68.00
7870	Power Distribution Backplane	2	$	524.00
9300	Language Group Specify - US English	1	N/C	
9440	New AIX License Core Counter	8	N/C	
	9117-MMA Price		$	386,498.00
5313-HPO	IBM Power Software HIPO	1	N/C	
572	9117-MMA Routing Code	1	N/C	
967	Base OS	1	N/C	
1053	OS Specify code for 5.3	1	N/C	
1403	64-bit kernel	1	N/C	
1488	Firefox	1	N/C	
2215	IBM PowerHA 5.5	1	N/C	
5000	Preload	1	N/C	
5924	English Preinstall PII Language	1	N/C	
9209	HW not Rack Integrated	1	N/C	
	5313-HPO Price		$	-
5660-HMP	IBM POWERHA Reg/Ren:1Yr	1	N/C	
868	IBM POWERHA Base SWMA per proc 1Y Reg MEDIUM	8	N/C	
	5660-HMP Price		$	-
5692-A5L	System Software	1	N/C	
967	AIX V5.3 Standard Edition	1	N/C	
968	Expansion pack	1	N/C	
970	AIX 5L V5.3 Update CD	1	N/C	
1100	DVD Process Charge	1	$	50.00
1488	Firefox	1	N/C	
2209	IBM Management Edition for AIX	1	N/C	
2215	IBM POWERHA V5.5	1	N/C	
2924	English Languagc	1	N/C	
3435	DVD/CD-ROM	1	N/C	
	5692-A5L Price		$	50.00
5765-AME	IBM Management Edition for AIX	1	N/C	
13	Per processor F5	8	$	3,920.00
	5765-AME Price		$	3,920.00
5765-F62	IBM POWERHA V5	1	N/C	
43	Per Proc with 1 Year SW Maint MEDIUM	8	$	26,880.00
	5765-F62 Price		$	26,880.00
5765-G03	AIX 5L V5.3	1	N/C	
71	Per Processor - Medium	8	$	11,760.00
	5765-G03 Price		$	11,760.00
5773-AME	IBM Management Edition for AIX SW Maint: 3 Yr	1	N/C	
981	Per Processor F5 3 Year Registration	8	$	1,568.00
	5773-AME Price		$	1,568.00
5773-SM3	Software Maintenance for AIX, 3 Year	1	N/C	
1254	Per Processor 3 Yr SWMA Medium Reg	8	$	16,176.00
	5773-SM3 Price		$	16,176.00

********** SYSTEM SUMMARY **********

Server 1			
	Hardware Price	$	386,498.00
	Software OTC	$	60,354.00
	System Total	$	446,852.00
	Monthly Maintenance		
Server 2			
	Hardware Price	$	386,498.00
	Software OTC	$	60,354.00
	System Total	$	446,852.00
	Monthly Maintenance		

********** OVERALL ORDER **********

Hardware Price	$	772,996.00
Software OTC	$	120,708.00
System Total	$	893,704.00
Texas lottery Discount	$	(196,614.88)
Texas Lotterye Final Price	$	697,089.12

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Account Representative
Mark III Systems, Inc.
IBM PREMIER BUSINESS PARTNER
3600 S. Gessner #170
Houston, Texas 77063
Phone 713-864-9850
Fax 713-864-9860

Mark III Systems
INCORPORATED
An IBM Premier Business Partner

Date 5-7-10
1932307-2

Product	Description	Qty	Purchase
	LOTOS #1		
9117-MMA	Server 1:9117 Model MMA	1	$ 10,195.00
265	AIX Partition Specify	1	N/C
1802	GX Dual Port- 12X Channel Attach	1	$ 1,453.00
1828	1.5 Meter 12X to 4X Channel Conversion Cable	2	$ 786.00
1841	3 Meter 12X to 4X Channel Conversion Cable	2	$ 984.00
1845	Operator Panel	1	$ 197.00
1861	0.6 Meter 12X DDR Cable	2	$ 918.00
1865	3.0 Meter 12X DDR Cable	3	$ 1,869.00
2146	Primary OS - AIX	1	N/C
3124	Serial-to-Serial Port Cable for Drawer/Drawer	2	$ 174.00
3125	Serial-to-Serial Port Cable for Rack/Rack	2	$ 174.00
3146	RIO-2(Remote I/O-2)Cbl, 1.2M	2	$ 918.00
3647	146 GB 15K RPM SAS Disk Drive	8	$ 5,216.00
3652	SAS Cable (EE) Drawer to Drawer 1M	2	$ 132.00
3660	Processor Fabric Cable, 2 enclosure	1	$ 1,979.00
3679	SAS Cable (AI)- 1M	2	$ 138.00
3684	SAS Cable (AE) Adapter to Enclosure, single controller/sa	2	$ 394.00
3927	Serial Port Null Modem Cable, 9-pin to 9-pin, 3.7M	2	$ 174.00
4276	VGA to DVI Connection Converter	2	$ 20.00
4650	Rack Indicator- Not Factory Integrated	1	N/C
5000	Software Preload Required	1	N/C
5625	Proc Power Regulator	6	$ 9,000.00
5628	Sys AC Power Supply, 1600 W	4	$ 5,944.00
5639	Integrated, 4X- 1Gb Virtual Ethernet, I/O ports	2	$ 1,384.00
5648	Service Interface Card	2	$ 1,980.00
5657	Serv Interface Cable- 2 Enclosure	1	$ 1,979.00
5663	Proc Enclosure and Backplane	2	$ 4,000.00
5666	I/O Backplane	2	$ 8,908.00
5667	System Midplane	2	$ 1,980.00
5674	SATA Media Enclosure and Backplane	1	$ 183.00
5680	Activation of 1GB DDR2 POWER6 Memory	32	$ 10,400.00
5682	Power 570 System Bezel	2	$ 200.00
5683	System Chassis - 4 EIA	2	$ 792.00
5694	0/8GB DDR2 Memory (4X2GB) DIMMS- 667 MHz- POWE	4	$ 2,600.00
5699	System Ship Group	1	$ 20.00
5735	8 Gigabit PCI Express Dual Port Fibre Channel Adapter	2	$ 9,166.00
5748	POWER GXT145 PCI Express Graphics Accelerator	1	$ 496.00
5759	4 Gb Dual-Port Fibre Channel PCI-X 2.0 DDR Adapter	1	$ 3,273.00
5762	SATA Slimline DVD-Ram Drive	1	$ 392.00
5769	10 Gigabit Ethernet-SR PCI Express Adapter	1	$ 5,244.00
5772	10 Gigabit Ethernet-LR PCI Express Adapter	1	$ 6,211.00
5785	4 Port Async EIA-232 PCIe Adapter	2	$ 1,830.00
5796	PCI-DDR 12X Expansion Drawer	2	$ 12,954.00
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7306	One Processor Activation for Processor Feature #7388	8	$ 212,832.00
7314	I/O Drawer Mounting Enclosure	1	$ 687.00
7388	5.0 GHz Proc Card, 0/2 Core POWER6, 12 DDR2 Memor	4	$ 53,208.00
7802	Ethernet Cable, 15M, Hardware Management Console to	2	$ 68.00
7870	Power Distribution Backplane	2	$ 524.00
9300	Language Group Specify - US English	1	N/C
9440	New AIX License Core Counter	8	N/C
	9117-MMA Price		$ 386,498.00
5313-HPO	IBM Power Software HIPO	1	N/C
572	9117-MMA Routing Code	1	N/C
967	Base OS	1	N/C
1053	OS Specify code for 5.3	1	N/C
1403	64-bit kernel	1	N/C
1488	Firefox	1	N/C
2215	IBM PowerHA 5.5	1	N/C
5000	Preload	1	N/C
5924	English Preinstall PII Language	1	N/C
9209	HW not Rack Integrated	1	N/C
	5313-HPO Price		$ -
5660-HMP	IBM POWERHA Reg/Ren:1Yr	1	N/C
868	IBM POWERHA Base SWMA per proc 1Y Reg MEDIUM	8	N/C

DOCUMENT REDACTED BY TLC - 12-6-10

				==========
	5660-HMP Price		$	-
5692-A5L	System Software	1	N/C	
967	AIX V5.3 Standard Edition	1	N/C	
968	Expansion pack	1	N/C	
970	AIX 5L V5.3 Update CD	1	N/C	
1100	DVD Process Charge	1	$	50.00
1488	Firefox	1	N/C	
2209	IBM Management Edition for AIX	1	N/C	
2215	IBM POWERHA V5.5	1	N/C	
2924	English Language	1	N/C	
3435	DVD/CD-ROM	1	N/C	
				==========
	5692-A5L Price		$	50.00
5765-AME	IBM Management Edition for AIX	1	N/C	
13	Per processor F5	8	$	3,920.00
				==========
	5765-AME Price		$	3,920.00
5765-F62	IBM POWERHA V5	1	N/C	
43	Per Proc with 1 Year SW Maint MEDIUM	8	$	26,880.00
				==========
	5765-F62 Price		$	26,880.00
5765-G03	AIX 5L V5.3	1	N/C	
71	Per Processor - Medium	8	$	11,760.00
				==========
	5765-G03 Price		$	11,760.00
5773-AME	IBM Management Edition for AIX SW Maint 3 Yr	1	N/C	
981	Per Processor F5 3 Year Registration	8	$	1,568.00
				==========
	5773-AME Price		$	1,568.00
5773-SM3	Software Maintenance for AIX, 3 Year	1	N/C	
1254	Per Processor 3 Yr SWMA Medium Reg	8	$	16,176.00
				==========
	5773-SM3 Price		$	16,176.00
	LOTOS #1			
9117-MMA	Server 2:9117 Model MMA	1	$	10,195.00
265	AIX Partition Specify	1	N/C	
1802	GX Dual Port- 12X Channel Attach	1	$	1,483.00
1828	1.5 Meter 12X to 4X Channel Conversion Cable	2	$	786.00
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3125	Serial-to-Serial Port Cable for Rack/Rack	2	$	174.00
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4276	VGA to DVI Connection Converter	2	$	20.00
4650	Rack Indicator- Not Factory Integrated	1	N/C	
5000	Software Preload Required	1	N/C	
5625	Proc Power Regulator	6	$	9,000.00
5628	Sys AC Power Supply, 1600 W	4	$	5,944.00
5639	Integrated, 4X- 1Gb Virtual Ethernet, I/O ports	2	$	1,384.00
5648	Service Interface Card	2	$	1,980.00
5657	Serv Interface Cable- 2 Enclosure	1	$	1,979.00
5663	Proc Enclosure and Backplane	2	$	4,000.00
5666	I/O Backplane	2	$	8,908.00
5667	System Midplane	2	$	1,980.00
5674	SATA Media Enclosure and Backplane	1	$	183.00
5680	Activation of 1GB DDR2 POWER6 Memory	32	$	10,400.00
5682	Power 570 System Bezel	2	$	200.00
5683	System Chassis - 4 EIA	2	$	792.00
5694	0/8GB DDR2 Memory (4X2GB) DIMMS- 667 MHz- POWE	4	$	2,600.00
5699	System Ship Group	1	$	20.00
5735	8 Gigabit PCI Express Dual Port Fibre Channel Adapter	2	$	9,166.00
5748	POWER GXT145 PCI Express Graphics Accelerator	1	$	496.00
5759	4 Gb Dual-Port Fibre Channel PCI-X 2.0 DDR Adapter	1	$	3,273.00
5762	SATA Slimline DVD-Ram Drive	1	$	392.00
5769	10 Gigabit Ethernet-SR PCI Express Adapter	1	$	5,244.00
5772	10 Gigabit Ethernet-LR PCI Express Adapter	1	$	6,211.00
5785	4 Port Async EIA-232 PCIe Adapter	2	$	1,830.00
5796	PCI-DDR 12X Expansion Drawer	2	$	12,954.00
5878	SAS Disk Backplane -6 slot	2	$	2,078.00
6006	Power Control Cable (SPCN) - 3 meter	2	$	104.00
6007	SPCN 15m Cable	2	$	208.00
6446	Dual-port 12X Channel Attach- Short Run	2	$	1,510.00
6458	Power Cable -- Drawer to IBM PDU, 14-foot, 250V/10A	8	$	152.00
7164	IBM/OEM Rack-mount Drawer Rail Kit - Adjustable Depth	2	$	440.00
7306	One Processor Activation for Processor Feature #7388	8	$	212,832.00
7314	I/O Drawer Mounting Enclosure	1	$	687.00
7388	5.0 GHz Proc Card, 0/2 Core POWER6, 12 DDR2 Memor	4	$	53,208.00

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7802	Ethernet Cable, 15M, Hardware Management Console to	2	$	68.00
7870	Power Distribution Backplane	2	$	524.00
9300	Language Group Specify - US English	1	N/C	
9440	New AIX License Core Counter	8	N/C	
	9117-MMA Price		$	386,498.00
5313-HPO	IBM Power Software HIPO	1	N/C	
572	9117-MMA Routing Code	1	N/C	
967	Base OS	1	N/C	
1053	OS Specify code for 5.3	1	N/C	
1403	64-bit kernel	1	N/C	
1488	Firefox	1	N/C	
2215	IBM PowerHA 5.5	1	N/C	
5000	Preload	1	N/C	
5924	English Preinstall PII Language	1	N/C	
9209	HW not Rack Integrated	1	N/C	
	5313-HPO Price		$	-
5660-HMP	IBM POWERHA Reg/Ren:1Yr	1	N/C	
868	IBM POWERHA Base SWMA per proc 1Y Reg MEDIUM	8	N/C	
	5660-HMP Price		$	-
5692-A5L	System Software	1	N/C	
967	AIX V5.3 Standard Edition	1	N/C	
968	Expansion pack	1	N/C	
970	AIX 5L V5.3 Update CD	1	N/C	
1100	DVD Process Charge	1	$	50.00
1488	Firefox	1	N/C	
2209	IBM Management Edition for AIX	1	N/C	
2215	IBM POWERHA V5.5	1	N/C	
2924	English Language	1	N/C	
3435	DVD/CD-ROM	1	N/C	
	5692-A5L Price		$	50.00
5765-AME	IBM Management Edition for AIX	1	N/C	
13	Per processor F5	8	$	3,920.00
	5765-AME Price		$	3,920.00
5765-F62	IBM POWERHA V5	1	N/C	
43	Per Proc with 1 Year SW Maint MEDIUM	8	$	26,880.00
	5765-F62 Price		$	26,880.00
5765-G03	AIX 5L V5.3	1	N/C	
71	Per Processor - Medium	8	$	11,760.00
	5765-G03 Price		$	11,760.00
5773-AME	IBM Management Edition for AIX SW Maint: 3 Yr	1	N/C	
981	Per Processor F5 3 Year Registration	8	$	1,568.00
	5773-AME Price		$	1,568.00
5773-SM3	Software Maintenance for AIX, 3 Year	1	N/C	
1254	Per Processor 3 Yr SWMA Medium Reg	8	$	16,176.00
	5773-SM3 Price		$	16,176.00

********** SYSTEM SUMMARY **********

Server 1			
	Hardware Price	$	386,498.00
	Software OTC	$	60,354.00
	System Total	$	446,852.00
	Monthly Maintenance		
Server 2			
	Hardware Price	$	386,498.00
	Software OTC	$	60,354.00
	System Total	$	446,852.00
	Monthly Maintenance		

********** OVERALL ORDER **********

Hardware Price	$	772,996.00
Software OTC	$	120,708.00
System Total	$	893,704.00
Texas lottery Discount	$	(196,614.88)
Texas Lottery's Final Price	$	697,089.12

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From: April Morrison
Sent: Monday, May 03, 2010 4:42 PM
To: 'jvaught@pcpcdirect.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for IBM Hardware, Software, and related Equipment

Importance: High

Attachments: TX equipment v2_IBM.xlsx; TX equipment v2_Software_IBM_VM_SYM.xlsx

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Attn: Mr. Joe Vaught
PCPC Direct, LTD
10690 Shadow Wood Dr.
Suite 132
Houston, TX 77043

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-10-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 3:05 PM
To: 'jvaught@pcpcdirect.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for IBM Hardware, Software, and Related Equipment - 2nd Notice

Attachments: TX equipment v2_IBM.xlsx; TX equipment v2_Software_IBM_VM_SYM.xlsx
Attn: Mr. Joe Vaught
PCPC Direct, LTD
10690 Shadow Wood Dr.
Suite 132
Houston, TX 77043

Re: Subcontracting Opportunity

Mr. Joe Vaught,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Monday, May 03, 2010 4:38 PM
To: 'IRENEG@PETROSYS.COM'
Cc: Chaz Shivers
Subject: FW: Subcontracting Opportunity

Importance: High

Attachments: TX equipment v2_cisco.xlsx

Attn: Ms. Irene Griffith
Petrosys Solutions, Inc.
P.O. Box 272128
Houston, TX 77277

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-10-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 3:09 PM
To: 'IRENEG@PETROSYS.COM'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for IBM Hardware, Software, and Related Equipment - 2nd Notice

Attachments: TX equipment v2_IBM.xlsx; TX equipment v2_Software_IBM_VM_SYM.xlsx
Attn: Ms. Irene Griffith
Petrosys Solutions, Inc.
P.O. Box 272128
Houston, TX 77277

Re: Subcontracting Opportunity Database Software

Ms. Irene Griffith,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Monday, May 03, 2010 4:42 PM
To: 'cathy@sainc.cc'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for IBM Hardware, Software, and related Equipment

Importance: High

Attachments: TX equipment v2_IBM.xlsx; TX equipment v2_Software_IBM_VM_SYM.xlsx

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Attn: Ms. Cathy Windrum
Storage Applications, Inc.
6610 Gant Road
Houston, TX 77066

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-10-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 3:00 PM
To: 'cathy@sainc.cc'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for IBM Hardware, Software, and Related Equipment - 2nd Notice

Attachments: TX equipment v2_IBM.xlsx; TX equipment v2_Software_IBM_VM_SYM.xlsx
Attn: Ms. Cathy Windrum
Storage Applications, Inc.
6610 Gant Road
Houston, TX 77066

Re: Subcontracting Opportunity

Ms. Cathy Windrum,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

HUB SUBCONTRACTING PLAN (HSP)

In accordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

b. Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	(#11) - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	(#12) - Marketing Services
(#3) - Computers Main and Mini Server Hardware	(#13) - Office Supplies
(#4) - Computers Main and Mini Server Software	(#14) - Janitorial Services
(#5) - Computers, Laptops and Desktops	(#15) - Insurance Services
(#6) - HVAC Equipment and Services	(#16) - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	(#17) - Leasing and Rental of Office and Warehouse Space
) - Power Generation, UPS and Generators	(#18) - Spinning Wheels
(#9) - Security, Burglar Alarm and Card Access System	(#19) - Call Center Services
(#10) - Security Alarm and Suppression Services	(#20) - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 2 **Description:** **Vehicles & Vehicle Maintenance and Repair**

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

b. Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Auto Bus and Truck Air	1753059220700	05 / 04 / 2010	☒ - Yes ☐ - No
Da Defense Logistics	1271535383000	05 / 04 / 2010	☐ - Yes ☒ - No
George Cox Automotive	1741915672800	05 / 04 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - N
		%	$	☐ - Yes ☐ - N

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

Does your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date

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HUB SUBCONTRACTING PLAN (HSP)

In accordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

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- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

b. Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
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(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service and Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
(#9) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or nload copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 2 **Description:** Vehicles & Vehicle Maintenance and Repair

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

b. Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?	
Hackney Auto, Truck & Fleet Services	1300455772700	05 / 04 / 2010	☐ - Yes	☒ - No
Jamail's Auto & Truck Services	1460508791600	05 / 04 / 2010	☒ - Yes	☐ - No
Louie's Auto Service	1742966404200	05 / 04 / 2010	☐ - Yes	☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

Does your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date

DOCUMENT REDACTED BY TLC - 12-6-10

HUB SUBCONTRACTING PLAN (HSP)

In accordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

b. Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
3) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
(#9) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 2 **Description:** **Vehicles & Vehicle Maintenance and Repair**

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

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List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Nline Automotive	1760464465200	05 / 04 / 2010	☒ - Yes ☐ - No
The Auto Shop	1752013167700	05 / 05 / 2010	☒ - Yes ☐ - No
Trans-Chase	1760698431200	05 / 04 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

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Signature	Printed Name	Title	Date

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HUB SUBCONTRACTING PLAN (HSP)

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a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

b. Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

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DOCUMENT REDACTED BY TLC - 12-6-10

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Line Item # 2 **Description:** **Vehicles & Vehicle Maintenance and Repair**

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If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

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Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Williams Brake & Tune	1752599755100	05 / 04 / 2010	☐ - Yes ☒ - No
Yates Auto & Truck	1760578035600	05 / 04 / 2010	☐ - Yes ☒ - No
		/ /	☐ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

Does your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
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- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 3:14 PM
To: 'abtair@sbcglobal.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance & Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Ms. Carolyn Runyon
Auto Bus and Truck Air
710 South I-35
Round Rock, TX 78681-6707

Re: Subcontracting Opportunity for Auto Maintenance & Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 12:47 PM
To: 'abtair@sbcglobal.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance & Repair - 2nd notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Ms. Carolyn Runyon
Auto Bus and Truck Air
710 South I-35
Round Rock, TX 78681-6707

Re: Subcontracting Opportunity for Auto Maintenance & Repair

Ms. Carolyn Runyon,

We are contacting you again because we did not get a reply from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Dan Runyon [abtair@sbcglobal.net]
Sent: Tuesday, June 08, 2010 1:31 PM
To: April Morrison
Subject: Re: Subcontracting Opportunity for Auto Maintenance & Repair - 2nd notice

I cannot bid on this as there is nothing tangible to bid on. I would really like to have an opportunity to bid on this project if I knew exactly what it was I am bidding on. Thanks, Danny Runyon

----- Original Message -----
From: "April Morrison" <April.Morrison@intralot.us>
To: <abtair@sbcglobal.net>
Cc: "Chaz Shivers" <Chaz.Shivers@intralot.us>
Sent: Tuesday, June 08, 2010 11:46 AM
Subject: Subcontracting Opportunity for Auto Maintenance & Repair - 2nd notice

Attn: Ms. Carolyn Runyon

Auto Bus and Truck Air

710 South I-35

Round Rock, TX 78681-6707

Re: Subcontracting Opportunity for Auto Maintenance & Repair

Ms. Carolyn Runyon,

We are contacting you again because we did not get a reply from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to

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deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers

Director - Procurement

Intralot, Inc

11360 Technology Circle

Duluth, GA. 30097

Email: chaz.shivers@intralot.us <mailto:chaz.shivers@intralot.us>

Tel: 678-473-7241

Fax: 678-473-7201

April Morrison

Intralot, Inc.

11360 Technology Circle

Duluth, GA 30097

April.Morrison@intralot.us

678.473.7278

888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Chaz Shivers
Sent: Tuesday, June 08, 2010 2:20 PM
To: abtair@sbcglobal.net
Cc: April Morrison
Subject: Auto Maintenance and Repair Opportunity

Importance: High
Mr. Runyon,

The tangibles are as follows...

Oil changes, tune-ups, and general preventive maintenance for approx 225 Dodge Grand Caravans that will be deployed in the ten locales that the Texas lottery currently has district offices.
Please feel free to give me a call if you'd like to discuss further.

Chaz E. Shivers
Director, Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201
Cell: 404-769-7518
Αδράξτε την ημέρα και μακάρι ολες οι προσπάθειές σας να είναι επιτυχείς.

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From: April Morrison
Sent: Tuesday, May 04, 2010 3:17 PM
To: 'info@defenselogisticshq.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. David Granado
Da Defense Logistics HQ, LLC
P.O. Box 961172
El Paso, TX 79996-1172

Re: Subcontracting Opportunity for Auto Maintenance and Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 12:48 PM
To: 'info@defenselogisticshq.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. David Granado
Da Defense Logistics HQ, LLC
P.O. Box 961172
El Paso, TX 79996-1172

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Mr. David Granado,
We are contacting you again because we did not get a reply from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison

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Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Tuesday, May 04, 2010 3:20 PM
To: 'diana@coxautomotive.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Ms. Diana Cox
George Cox Automotive Inc
5225 E Cesar Chavez St
Austin, TX 78702

Re: Subcontracting Opportunity for Auto Maintenance and Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 12:50 PM
To: 'diana@coxautomotive.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Ms. Diana Cox
George Cox Automotive Inc
5225 E Cesar Chavez St
Austin, TX 78702

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Ms. Diana Cox,

We are contacting you again because we did not get a reply from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 12:52 PM
To: 'linda@hackneyauto.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair- 2nd Notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Ms. Linda H. Carroll
Hackney Auto, Truck & Fleet Service Inc
6940 South IH 35
Austin, TX 78745

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Ms. Linda Carroll,
We are contacting you again because we did not get a reply from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 12:29 PM
To: 'linda@hackneyauto.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair- 2nd Notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Ms. Linda H. Carroll
Hackney Auto, Truck & Fleet Service Inc
6940 South IH 35
Austin, TX 78745

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Ms. Linda Carroll,
We are contacting you again because we did not get a reply from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
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Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Tuesday, May 04, 2010 3:30 PM
To: 'slade@jamailsauto.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. Salde Swanner
Jamail's Auto & Truck Services, Inc
505 W Canino Rd
Houston, TX 77037-3717

Re: Subcontracting Opportunity for Auto Maintenance and Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 12:54 PM
To: 'slade@jamailsauto.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. Salde Swanner
Jamail's Auto & Truck Services, Inc
505 W Canino Rd
Houston, TX 77037-3717

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Mr. Slade Swanner,
We are contacting you again because we did not get a reply the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

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Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison

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Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: Slade Swanner [slade@jamailsauto.com]
Sent: Friday, June 11, 2010 8:47 AM
To: April Morrison
Subject: RE: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice

April Morrison,

I would like to have more details if I could. It sounds good.

Thanks,

Slade

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 08, 2010 11:54 AM
To: slade@jamailsauto.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice

Attn: Mr. Salde Swanner
Jamail's Auto & Truck Services, Inc
505 W Canino Rd
Houston, TX 77037-3717

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Mr. Slade Swanner,
We are contacting you again because we did not get a reply the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
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Scope of Work:

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Contact Information: Please see below

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Sincerely,

Chaz E. Shivers

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Director – Procurement
Intralot, Inc
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Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

No virus found in this incoming message.
Checked by AVG - www.avg.com
Version: 9.0.829 / Virus Database: 271.1.1/2924 - Release Date: 06/08/10 01:35:00

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From: April Morrison
Sent: Tuesday, May 04, 2010 3:33 PM
To: 'trios61688@aol.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. Luis Rios
Louie's Auto Service
5848 South Cage Blvd
Pharr, TX 78577

Re: Subcontracting Opportunity for Auto Maintenance and Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 12:57 PM
To: 'trios61688@aol.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. Luis Rios
Louie's Auto Service
5848 South Cage Blvd
Pharr, TX 78577

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Mr. Luis Rios,

We are contacting you again because we did not receive a reply from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you. Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

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Intralot, Inc
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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 3:36 PM
To: 'jbf3@nlineauto.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Maintenance and Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. John Ferrata
Nline Automotive
3030 Ella Blvd
Houston, TX 77018

Re: Subcontracting Opportunity for Maintenance and Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

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Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

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Intralot, Inc
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Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: John Ferrata [jbf3@nlineauto.com]
Sent: Wednesday, May 05, 2010 10:37 AM
To: April Morrison
Subject: [SPAM] RE: Subcontracting Opportunity for Maintenance and Repair

Importance: Low
Please send the attachment again. We can not open it. It is saved as a .docx

Thanks

John Ferrata

-----Original Message-----
From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, May 04, 2010 2:36 PM
To: jbf3@nlineauto.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Maintenance and Repair
Importance: High

Attn: Mr. John Ferrata
Nline Automotive
3030 Ella Blvd
Houston, TX 77018

Re: Subcontracting Opportunity for Maintenance and Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

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Sincerely,

Chaz E. Shivers

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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Wednesday, May 05, 2010 10:58 AM
To: jbf3@nlineauto.com
Cc: Chaz Shivers
Subject: FW: [SPAM] RE: Subcontracting Opportunity for Maintenance and Repair

Importance: Low

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx; TX equipment_Fleet Auto Maintenance and Supplies .pdf
Good Morning John,
I have attached the file again as both a Word document and a PDF file. Please let me know if this does not work or if there's anything else I can help with.

Thank you
April Morrison
Intralot
April.morrison@intralot.us

From: John Ferrata [mailto:jbf3@nlineauto.com]
Sent: Wednesday, May 05, 2010 10:37 AM
To: April Morrison
Subject: [SPAM] RE: Subcontracting Opportunity for Maintenance and Repair
Importance: Low

Please send the attachment again. We can not open it. It is saved as a .docx

Thanks

John Ferrata

-----Original Message-----
From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, May 04, 2010 2:36 PM
To: jbf3@nlineauto.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Maintenance and Repair
Importance: High

Attn: Mr. John Ferrata
Nline Automotive
3030 Ella Blvd
Houston, TX 77018

Re: Subcontracting Opportunity for Maintenance and Repair

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Details are shown below.

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Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Sincerely,

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Intralot, Inc
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Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: John Ferrata [jbf3@nlineauto.com]
Sent: Wednesday, May 05, 2010 1:53 PM
To: April Morrison
Subject: RE: [SPAM] RE: Subcontracting Opportunity for Maintenance and Repair

Importance: Low
Thanks for the help!

I would like to submit a bid. I will need some additional information. Year make and model of your vehicles. number of vehicles and their location.

Thanks,

John

-----Original Message-----
From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Wednesday, May 05, 2010 9:58 AM
To: jbf3@nlineauto.com
Cc: Chaz Shivers
Subject: FW: [SPAM] RE: Subcontracting Opportunity for Maintenance and Repair
Importance: Low

Good Morning John,
I have attached the file again as both a Word document and a PDF file. Please let me know if this does not work or if there's anything else I can help with.

Thank you
April Morrison
Intralot
April.morrison@intralot.us

From: John Ferrata [mailto:jbf3@nlineauto.com]
Sent: Wednesday, May 05, 2010 10:37 AM
To: April Morrison
Subject: [SPAM] RE: Subcontracting Opportunity for Maintenance and Repair
Importance: Low

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Thanks

John Ferrata

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From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, May 04, 2010 2:36 PM
To: jbf3@nlineauto.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Maintenance and Repair
Importance: High

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INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: Chaz Shivers
Sent: Monday, May 10, 2010 8:17 AM
To: jbf3@nlineauto.com
Cc: April Morrison
Subject: RE: [SPAM] RE: Subcontracting Opportunity for Maintenance and Repair

Importance: High
John,

The Chrysler and Ford make and models we are interested in were defined via the previously provided specs sheets

As for qty's... ~ 210 vehicles of either model.

Best Regards,

Chaz E. Shivers
Director, Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201
Cell: 404-769-7518
Αδράξτε την ημέρα και μακάρι ολες οι προσπάθειές σας να είναι επιτυχείς.

From: April Morrison
Sent: Monday, May 10, 2010 8:07 AM
To: Chaz Shivers
Subject: FW: [SPAM] RE: Subcontracting Opportunity for Maintenance and Repair
Importance: Low

From: John Ferrata [mailto:jbf3@nlineauto.com]
Sent: Wednesday, May 05, 2010 1:53 PM
To: April Morrison
Subject: RE: [SPAM] RE: Subcontracting Opportunity for Maintenance and Repair
Importance: Low

Thanks for the help!

I would like to submit a bid. I will need some additional information. Year make and model of your vehicles. number of vehicles and their location.

Thanks,

John

-----Original Message-----
From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Wednesday, May 05, 2010 9:58 AM
To: jbf3@nlineauto.com

DOCUMENT REDACTED BY TLC - 12-6-10

Cc: Chaz Shivers
Subject: FW: [SPAM] RE: Subcontracting Opportunity for Maintenance and Repair
Importance: Low

Good Morning John,
I have attached the file again as both a Word document and a PDF file. Please let me know if this does not work or if there's anything else I can help with.

Thank you
April Morrison
Intralot
April.morrison@intralot.us

From: John Ferrata [mailto:jbf3@nlineauto.com]
Sent: Wednesday, May 05, 2010 10:37 AM
To: April Morrison
Subject: [SPAM] RE: Subcontracting Opportunity for Maintenance and Repair
Importance: Low

Please send the attachment again. We can not open it. It is saved as a .docx

Thanks

John Ferrata

-----Original Message-----
From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, May 04, 2010 2:36 PM
To: jbf3@nlineauto.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Maintenance and Repair
Importance: High

Attn: Mr. John Ferrata
Nline Automotive
3030 Ella Blvd
Houston, TX 77018

Re: Subcontracting Opportunity for Maintenance and Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

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Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 3:38 PM
To: 'Jerry@TheAutoShop.cpm'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. Jerry Kezhaya
The Auto Shop
P.O. Box 940429
Plano, TX 75094-0429

Re: Subcontracting Opportunity for Auto Maintenance and Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 1:06 PM
To: 'Jerry@TheAutoShop.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. Jerry Kezhaya
The Auto Shop
P.O. Box 940429
Plano, TX 75094-0429

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Mr. Jerry Kezhaya,

We are contacting you again because we did not receive a response from you the first time.
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Jerry Kezhaya [jerry@theautoshop.com]
Sent: Wednesday, June 09, 2010 6:05 AM
To: Jerry@TheAutoShop.com; April Morrison
Cc: Chaz Shivers
Subject: Re: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice
Good morning,

Thank you for your email.

It is my understanding that they are in Austin. Is that incorrect?
Could you please tell me if this group has offices in the Dallas area?

If they are in Dallas/Plano, we would certainly be the best choice.

Thank you,

Jerry Kezhaya
The Auto Shop

--- On **Tue, 6/8/10, April Morrison** <***April.Morrison@intralot.us***> wrote:

> From: April Morrison <April.Morrison@intralot.us>
> Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice
> To: Jerry@TheAutoShop.com
> Cc: "Chaz Shivers" <Chaz.Shivers@intralot.us>
> Date: Tuesday, June 8, 2010, 12:05 PM
>
> Attn: Mr. Jerry Kezhaya
>
> The Auto Shop
>
> P.O. Box 940429
>
> Plano , TX 75094-0429
>
> Re: Subcontracting Opportunity for Auto Maintenance and Repair
>
> Mr. Jerry Kezhaya,

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We are contacting you again because we did not receive a response from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers

Director – Procurement

Intralot, Inc

11360 Technology Circle

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Duluth , GA. 30097

Email: chaz.shivers@intralot.us

Tel: 678-473-7241

Fax: 678-473-7201

April Morrison

Intralot, Inc.

11360 Technology Circle

Duluth, GA 30097

April.Morrison@intralot.us

678.473.7278

888.683.1138

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From: Jerry Kezhaya [jerry@theautoshop.com]
Sent: Wednesday, June 09, 2010 11:02 AM
To: Jerry@TheAutoShop.com; April Morrison
Cc: Chaz Shivers
Subject: Re: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice
Good morning,

I just spoke with Angela with the Texas Lottery and she verified that this is a legitimate request for information.

What would you like to know about The Auto Shop?

We specialize in one day turn around on most repairs and offer a 48 month / 48,000 mile pro-rated warranty on most repairs. We are a complete general automotive repair facility with 63 work bays. All of our technicians are certified with at least one nationally recognized organization to make sure that your vehicle is correctly repaired in a timely manner.
We are a Bosch Service Center, a General Motors Delco-Tech Shop, a NAPA Car Care Center and a A.A.A. Approved Repair Facility as well as an A.S.E. Blue Seal Shop of Excellence so we can take care of all of your recommended factory service schedules as well as do all of your major repairs!

Services Offered:
Alignments,
Brake System Services & Repairs,
Cooling System Services & Repairs,
Diagnostic Services,
Drivetrain System Services & Repairs,
Engine Oil Services,
Engine Repair (Major & Minor),
Electrical System Services & Repairs,
Fuel System Services & Repairs,
Heating and Air Conditioning System Services and Repairs,
Lighting System Services and Repairs,
Maintenance Services,
Powertrain Management,
Steering System Services & Repairs,
Suspension System Services & Repairs,
Vehicle State Inspections,
Wiper and Washer System Services and Repairs,

North American Industry Classification System (NAICS)
811111 General Automotive Repair
811112 Automotive Exhaust System Repair
811113 Automotive Transmission Repair
811118 Other Automotive Mechanical and Electrical Repair and Maintenance
811121 Automotive Body, Paint, and Interior Repair and Maintenance
811122 Automotive Glass Replacement Shops
811191 Automotive Oil Change and Lubrication Shops
811192 Car Washes
811198 All Other Automotive Repair and Maintenance

SBA Information: Your profile's revenues/number of employees indicate that your firm meets the

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Small Business Size Standard for 811111, 811112, 811113, 811118, 811121, 811122, 811191, 811198.

Please let me know if there is anything else that you need.

Thank you for contacting The Auto Shop.

Sincerely,

Jerry Kezhaya
President

972-578-0588
www.theautoshop.com

--- On **Tue, 6/8/10, April Morrison** <*April.Morrison@intralot.us*> wrote:

From: April Morrison <April.Morrison@intralot.us>
Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice
To: Jerry@TheAutoShop.com
Cc: "Chaz Shivers" <Chaz.Shivers@intralot.us>
Date: Tuesday, June 8, 2010, 12:05 PM

Attn: Mr. Jerry Kezhaya

The Auto Shop

P.O. Box 940429

Plano , TX 75094-0429

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Mr. Jerry Kezhaya,

We are contacting you again because we did not receive a response from you the first time.
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as

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subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers

Director – Procurement

Intralot, Inc

11360 Technology Circle

Duluth , GA. 30097

Email: chaz.shivers@intralot.us

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Tel: 678-473-7241

Fax: 678-473-7201

April Morrison

Intralot, Inc.

11360 Technology Circle

Duluth, GA 30097

April.Morrison@intralot.us

678.473.7278

888.683.1138

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From: April Morrison
Sent: Tuesday, May 04, 2010 3:43 PM
To: 'richjarv@aol.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Ms. Valerie B. Rayzor
Trans-Chase, Inc
3270 Eastex Freeway
Beaumont, TX 77703-2649

Re: Subcontracting Opportunity for Auto Maintenance and Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 12:59 PM
To: 'richjarv@aol.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Ms. Valerie B. Rayzor
Trans-Chase, Inc
3270 Eastex Freeway
Beaumont, TX 77703-2649

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Ms. Valerie Rayzor,

We are contacting you again because we did not get a reply the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison

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Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 3:46 PM
To: 'wtires@yahoo.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. Larry J. Williams
Williams Brake & Tune
301 19th Street
Lubbock, TX 79401-5326

Re: Subcontracting Opportunity for Auto Maintenance and Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

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Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 1:01 PM
To: 'wtires@yahoo.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. Larry J. Williams
Williams Brake & Tune
301 19th Street
Lubbock, TX 79401-5326

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Mr. Larry Williams,

We are contacting you again because we did not receive a reply from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you. Details are shown below.

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Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 3:48 PM
To: 'jyates@yatesauto.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. John Yates
Yates Auto & Truck Inc
1190 N. M.L. King Jr. PKWY
Beaumont, TX 77701

Re: Subcontracting Opportunity for Auto Maintenance and Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

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Sincerely,

Chaz E. Shivers
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Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 1:04 PM
To: 'jyates@yatesauto.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. John Yates
Yates Auto & Truck Inc
1190 N. M.L. King Jr. PKWY
Beaumont, TX 77701

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Mr. John Yates,

We are contacting you again because we did not receive a reply from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you. Details are shown below.

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Location to review plans and specifications: Attached

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Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

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Sincerely,

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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison

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Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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HUB SUBCONTRACTING PLAN (HSP)

In accordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

b. Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	(#11) - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	(#12) - Marketing Services
(#3) - Computers Main and Mini Server Hardware	(#13) - Office Supplies
(#4) - Computers Main and Mini Server Software	(#14) - Janitorial Services
(#5) - Computers, Laptops and Desktops	(#15) - Insurance Services
(#6) - HVAC Equipment and Services	(#16) - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	(#17) - Leasing and Rental of Office and Warehouse Space
) - Power Generation, UPS and Generators	(#18) - Spinning Wheels
(#9) - Security, Burglar Alarm and Card Access System	(#19) - Call Center Services
(#10) - Security Alarm and Suppression Services	(#20) - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 2 **Description:** **Vehicles & Vehicle Maintenance and Repair**

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

b. Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Auto Bus and Truck Air	1753059220700	05 / 04 / 2010	☒ - Yes ☐ - No
Da Defense Logistics	1271535383000	05 / 04 / 2010	☐ - Yes ☒ - No
George Cox Automotive	1741915672800	05 / 04 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

Does your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date

DOCUMENT REDACTED BY TLC - 12-6-10

HUB SUBCONTRACTING PLAN (HSP)

In accordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

b. Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	(#11) - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	(#12) - Marketing Services
(#3) - Computers Main and Mini Server Hardware	(#13) - Office Supplies
(#4) - Computers Main and Mini Server Software	(#14) - Janitorial Services
(#5) - Computers, Laptops and Desktops	(#15) - Insurance Services
(#6) - HVAC Equipment and Services	(#16) - Field Service and Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	(#17) - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	(#18) - Spinning Wheels
(#9) - Security, Burglar Alarm and Card Access System	(#19) - Call Center Services
(#10) - Security Alarm and Suppression Services	(#20) - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 2 **Description:** **Vehicles & Vehicle Maintenance and Repair**

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

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SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Hackney Auto, Truck & Fleet Services	1300455772700	05 / 04 / 2010	☐ - Yes ☒ - No
Jamail's Auto & Truck Services	1460508791600	05 / 04 / 2010	☒ - Yes ☐ - No
Louie's Auto Service	1742966404200	05 / 04 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

Does your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
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Signature	Printed Name	Title	Date

DOCUMENT REDACTED BY TLC - 12-6-10

HUB SUBCONTRACTING PLAN (HSP)

In accordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

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- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

b. Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

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Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
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(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 2 **Description:** Vehicles & Vehicle Maintenance and Repair

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

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This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

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☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

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Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Nline Automotive	1760464465200	05 / 04 / 2010	☒ - Yes ☐ - No
The Auto Shop	1752013167700	05 / 05 / 2010	☒ - Yes ☐ - No
Trans-Chase	1760698431200	05 / 04 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - N

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

Does your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date

DOCUMENT REDACTED BY TLC - 12-6-10

HUB SUBCONTRACTING PLAN (HSP)

In accordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

b. Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

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Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
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(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 2 **Description:** **Vehicles & Vehicle Maintenance and Repair**

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

b. Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Williams Brake & Tune	1752599755100	05 / 04 / 2010	☐ - Yes ☒ - No
Yates Auto & Truck	1760578035600	05 / 04 / 2010	☐ - Yes ☒ - No
		/ /	☐ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

Does your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date

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From: April Morrison
Sent: Tuesday, May 04, 2010 3:14 PM
To: 'abtair@sbcglobal.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance & Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Ms. Carolyn Runyon
Auto Bus and Truck Air
710 South I-35
Round Rock, TX 78681-6707

Re: Subcontracting Opportunity for Auto Maintenance & Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 12:47 PM
To: 'abtair@sbcglobal.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance & Repair - 2nd notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Ms. Carolyn Runyon
Auto Bus and Truck Air
710 South I-35
Round Rock, TX 78681-6707

Re: Subcontracting Opportunity for Auto Maintenance & Repair

Ms. Carolyn Runyon,

We are contacting you again because we did not get a reply from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: Dan Runyon [abtair@sbcglobal.net]
Sent: Tuesday, June 08, 2010 1:31 PM
To: April Morrison
Subject: Re: Subcontracting Opportunity for Auto Maintenance & Repair - 2nd notice

I cannot bid on this as there is nothing tangible to bid on. I would really like to have an opportunity to bid on this project if I knew exactly what it was I am bidding on. Thanks, Danny Runyon

----- Original Message -----
From: "April Morrison" <April.Morrison@intralot.us>
To: <abtair@sbcglobal.net>
Cc: "Chaz Shivers" <Chaz.Shivers@intralot.us>
Sent: Tuesday, June 08, 2010 11:46 AM
Subject: Subcontracting Opportunity for Auto Maintenance & Repair - 2nd notice

Attn: Ms. Carolyn Runyon

Auto Bus and Truck Air

710 South I-35

Round Rock, TX 78681-6707

Re: Subcontracting Opportunity for Auto Maintenance & Repair

Ms. Carolyn Runyon,

We are contacting you again because we did not get a reply from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to

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deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Sincerely,

Chaz E. Shivers

Director - Procurement

Intralot, Inc

11360 Technology Circle

Duluth, GA. 30097

Email: chaz.shivers@intralot.us <mailto:chaz.shivers@intralot.us>

Tel: 678-473-7241

Fax: 678-473-7201

April Morrison

Intralot, Inc.

11360 Technology Circle

Duluth, GA 30097

April.Morrison@intralot.us

678.473.7278

888.683.1138

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From: Chaz Shivers
Sent: Tuesday, June 08, 2010 2:20 PM
To: abtair@sbcglobal.net
Cc: April Morrison
Subject: Auto Maintenance and Repair Opportunity

Importance: High
Mr. Runyon,

The tangibles are as follows...

Oil changes, tune-ups, and general preventive maintenance for approx 225 Dodge Grand Caravans that will be deployed in the ten locales that the Texas lottery currently has district offices.
Please feel free to give me a call if you'd like to discuss further.

Chaz E. Shivers
Director, Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201
Cell: 404-769-7518
Αδράξτε την ημέρα και μακάρι ολες οι προσπάθειές σας να είναι επιτυχείς.

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From: April Morrison
Sent: Tuesday, May 04, 2010 3:17 PM
To: 'info@defenselogisticshq.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. David Granado
Da Defense Logistics HQ, LLC
P.O. Box 961172
El Paso, TX 79996-1172

Re: Subcontracting Opportunity for Auto Maintenance and Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 12:48 PM
To: 'info@defenselogisticshq.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. David Granado
Da Defense Logistics HQ, LLC
P.O. Box 961172
El Paso, TX 79996-1172

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Mr. David Granado,
We are contacting you again because we did not get a reply from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison

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Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Tuesday, May 04, 2010 3:20 PM
To: 'diana@coxautomotive.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Ms. Diana Cox
George Cox Automotive Inc
5225 E Cesar Chavez St
Austin, TX 78702

Re: Subcontracting Opportunity for Auto Maintenance and Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

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Director – Procurement
Intralot, Inc
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Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 12:50 PM
To: 'diana@coxautomotive.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Ms. Diana Cox
George Cox Automotive Inc
5225 E Cesar Chavez St
Austin, TX 78702

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Ms. Diana Cox,

We are contacting you again because we did not get a reply from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 12:52 PM
To: 'linda@hackneyauto.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair- 2nd Notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Ms. Linda H. Carroll
Hackney Auto, Truck & Fleet Service Inc
6940 South IH 35
Austin, TX 78745

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Ms. Linda Carroll,
We are contacting you again because we did not get a reply from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 12:29 PM
To: 'linda@hackneyauto.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair- 2nd Notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Ms. Linda H. Carroll
Hackney Auto, Truck & Fleet Service Inc
6940 South IH 35
Austin, TX 78745

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Ms. Linda Carroll,
We are contacting you again because we did not get a reply from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Tuesday, May 04, 2010 3:30 PM
To: 'slade@jamailsauto.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. Salde Swanner
Jamail's Auto & Truck Services, Inc
505 W Canino Rd
Houston, TX 77037-3717

Re: Subcontracting Opportunity for Auto Maintenance and Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 12:54 PM
To: 'slade@jamailsauto.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. Salde Swanner
Jamail's Auto & Truck Services, Inc
505 W Canino Rd
Houston, TX 77037-3717

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Mr. Slade Swanner,
We are contacting you again because we did not get a reply the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

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Contact Information: Please see below

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Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison

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Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: Slade Swanner [slade@jamailsauto.com]
Sent: Friday, June 11, 2010 8:47 AM
To: April Morrison
Subject: RE: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice

April Morrison,

I would like to have more details if I could. It sounds good.

Thanks,

Slade

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 08, 2010 11:54 AM
To: slade@jamailsauto.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice

Attn: Mr. Salde Swanner
Jamail's Auto & Truck Services, Inc
505 W Canino Rd
Houston, TX 77037-3717

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Mr. Slade Swanner,
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Location to review plans and specifications: Attached

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Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers

DOCUMENT REDACTED BY TLC - 12-6-10

Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

No virus found in this incoming message.
Checked by AVG - www.avg.com
Version: 9.0.829 / Virus Database: 271.1.1/2924 - Release Date: 06/08/10 01:35:00

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From: April Morrison
Sent: Tuesday, May 04, 2010 3:33 PM
To: 'trios61688@aol.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. Luis Rios
Louie's Auto Service
5848 South Cage Blvd
Pharr, TX 78577

Re: Subcontracting Opportunity for Auto Maintenance and Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Sincerely,

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Intralot, Inc
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Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 12:57 PM
To: 'trios61688@aol.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. Luis Rios
Louie's Auto Service
5848 South Cage Blvd
Pharr, TX 78577

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Mr. Luis Rios,

We are contacting you again because we did not receive a reply from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you. Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 3:36 PM
To: 'jbf3@nlineauto.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Maintenance and Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. John Ferrata
Nline Automotive
3030 Ella Blvd
Houston, TX 77018

Re: Subcontracting Opportunity for Maintenance and Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: John Ferrata [jbf3@nlineauto.com]
Sent: Wednesday, May 05, 2010 10:37 AM
To: April Morrison
Subject: [SPAM] RE: Subcontracting Opportunity for Maintenance and Repair

Importance: Low
Please send the attachment again. We can not open it. It is saved as a .docx

Thanks

John Ferrata

-----Original Message-----
From: April Morrison [mailto:April.Morrison@intralot.us]
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Email: chaz.shivers@intralot.us
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From: April Morrison
Sent: Wednesday, May 05, 2010 10:58 AM
To: jbf3@nlineauto.com
Cc: Chaz Shivers
Subject: FW: [SPAM] RE: Subcontracting Opportunity for Maintenance and Repair

Importance: Low

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx; TX equipment_Fleet Auto Maintenance and Supplies .pdf
Good Morning John,
I have attached the file again as both a Word document and a PDF file. Please let me know if this does not work or if there's anything else I can help with.

Thank you
April Morrison
Intralot
April.morrison@intralot.us

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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: John Ferrata [jbf3@nlineauto.com]
Sent: Wednesday, May 05, 2010 1:53 PM
To: April Morrison
Subject: RE: [SPAM] RE: Subcontracting Opportunity for Maintenance and Repair

Importance: Low
Thanks for the help!

I would like to submit a bid. I will need some additional information. Year make and model of your vehicles. number of vehicles and their location.

Thanks,

John

-----Original Message-----
From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Wednesday, May 05, 2010 9:58 AM
To: jbf3@nlineauto.com
Cc: Chaz Shivers
Subject: FW: [SPAM] RE: Subcontracting Opportunity for Maintenance and Repair
Importance: Low

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April.morrison@intralot.us

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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: Chaz Shivers
Sent: Monday, May 10, 2010 8:17 AM
To: jbf3@nlineauto.com
Cc: April Morrison
Subject: RE: [SPAM] RE: Subcontracting Opportunity for Maintenance and Repair

Importance: High
John,

The Chrysler and Ford make and models we are interested in were defined via the previously provided specs sheets

As for qty's... ~ 210 vehicles of either model.

Best Regards,

Chaz E. Shivers
Director, Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201
Cell: 404-769-7518
Αδράξτε την ημέρα και μακάρι ολες οι προσπάθειές σας να είναι επιτυχείς.

From: April Morrison
Sent: Monday, May 10, 2010 8:07 AM
To: Chaz Shivers
Subject: FW: [SPAM] RE: Subcontracting Opportunity for Maintenance and Repair
Importance: Low

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Sent: Wednesday, May 05, 2010 1:53 PM
To: April Morrison
Subject: RE: [SPAM] RE: Subcontracting Opportunity for Maintenance and Repair
Importance: Low

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Thanks,

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Cc: Chaz Shivers
Subject: FW: [SPAM] RE: Subcontracting Opportunity for Maintenance and Repair
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April.morrison@intralot.us

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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, May 04, 2010 3:38 PM
To: 'Jerry@TheAutoShop.cpm'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. Jerry Kezhaya
The Auto Shop
P.O. Box 940429
Plano, TX 75094-0429

Re: Subcontracting Opportunity for Auto Maintenance and Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 1:06 PM
To: 'Jerry@TheAutoShop.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. Jerry Kezhaya
The Auto Shop
P.O. Box 940429
Plano, TX 75094-0429

Re: Subcontracting Opportunity for Auto Maintenance and Repair

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Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Jerry Kezhaya [jerry@theautoshop.com]
Sent: Wednesday, June 09, 2010 6:05 AM
To: Jerry@TheAutoShop.com; April Morrison
Cc: Chaz Shivers
Subject: Re: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice
Good morning,

Thank you for your email.

It is my understanding that they are in Austin. Is that incorrect?
Could you please tell me if this group has offices in the Dallas area?

If they are in Dallas/Plano, we would certainly be the best choice.

Thank you,

Jerry Kezhaya
The Auto Shop

--- On **Tue, 6/8/10, April Morrison** <*April.Morrison@intralot.us*> wrote:

> From: April Morrison <April.Morrison@intralot.us>
> Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice
> To: Jerry@TheAutoShop.com
> Cc: "Chaz Shivers" <Chaz.Shivers@intralot.us>
> Date: Tuesday, June 8, 2010, 12:05 PM
>
> Attn: Mr. Jerry Kezhaya
>
> The Auto Shop
>
> P.O. Box 940429
>
> Plano , TX 75094-0429
>
> Re: Subcontracting Opportunity for Auto Maintenance and Repair
>
> Mr. Jerry Kezhaya,

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11360 Technology Circle

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Duluth , GA. 30097

Email: chaz.shivers@intralot.us

Tel: 678-473-7241

Fax: 678-473-7201

April Morrison

Intralot, Inc.

11360 Technology Circle

Duluth, GA 30097

April.Morrison@intralot.us

678.473.7278

888.683.1138

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From: Jerry Kezhaya [jerry@theautoshop.com]
Sent: Wednesday, June 09, 2010 11:02 AM
To: Jerry@TheAutoShop.com; April Morrison
Cc: Chaz Shivers
Subject: Re: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice
Good morning,

I just spoke with Angela with the Texas Lottery and she verified that this is a legitimate request for information.

What would you like to know about The Auto Shop?

We specialize in one day turn around on most repairs and offer a 48 month / 48,000 mile pro-rated warranty on most repairs. We are a complete general automotive repair facility with 63 work bays. All of our technicians are certified with at least one nationally recognized organization to make sure that your vehicle is correctly repaired in a timely manner.
We are a Bosch Service Center, a General Motors Delco-Tech Shop, a NAPA Car Care Center and a A.A.A. Approved Repair Facility as well as an A.S.E. Blue Seal Shop of Excellence so we can take care of all of your recommended factory service schedules as well as do all of your major repairs!

Services Offered:
Alignments,
Brake System Services & Repairs,
Cooling System Services & Repairs,
Diagnostic Services,
Drivetrain System Services & Repairs,
Engine Oil Services,
Engine Repair (Major & Minor),
Electrical System Services & Repairs,
Fuel System Services & Repairs,
Heating and Air Conditioning System Services and Repairs,
Lighting System Services and Repairs,
Maintenance Services,
Powertrain Management,
Steering System Services & Repairs,
Suspension System Services & Repairs,
Vehicle State Inspections,
Wiper and Washer System Services and Repairs,

North American Industry Classification System (NAICS)
811111 General Automotive Repair
811112 Automotive Exhaust System Repair
811113 Automotive Transmission Repair
811118 Other Automotive Mechanical and Electrical Repair and Maintenance
811121 Automotive Body, Paint, and Interior Repair and Maintenance
811122 Automotive Glass Replacement Shops
811191 Automotive Oil Change and Lubrication Shops
811192 Car Washes
811198 All Other Automotive Repair and Maintenance

SBA Information: Your profile's revenues/number of employees indicate that your firm meets the

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Small Business Size Standard for 811111, 811112, 811113, 811118, 811121, 811122, 811191, 811198.

Please let me know if there is anything else that you need.

Thank you for contacting The Auto Shop.

Sincerely,

Jerry Kezhaya
President

972-578-0588
www.theautoshop.com

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From: April Morrison <April.Morrison@intralot.us>
Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice
To: Jerry@TheAutoShop.com
Cc: "Chaz Shivers" <Chaz.Shivers@intralot.us>
Date: Tuesday, June 8, 2010, 12:05 PM

Attn: Mr. Jerry Kezhaya

The Auto Shop

P.O. Box 940429

Plano , TX 75094-0429

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11360 Technology Circle

Duluth, GA 30097

April.Morrison@intralot.us

678.473.7278

888.683.1138

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From: April Morrison
Sent: Tuesday, May 04, 2010 3:43 PM
To: 'richjarv@aol.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Ms. Valerie B. Rayzor
Trans-Chase, Inc
3270 Eastex Freeway
Beaumont, TX 77703-2649

Re: Subcontracting Opportunity for Auto Maintenance and Repair

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Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 12:59 PM
To: 'richjarv@aol.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Ms. Valerie B. Rayzor
Trans-Chase, Inc
3270 Eastex Freeway
Beaumont, TX 77703-2649

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Ms. Valerie Rayzor,

We are contacting you again because we did not get a reply the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
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Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Tuesday, May 04, 2010 3:46 PM
To: 'wtires@yahoo.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. Larry J. Williams
Williams Brake & Tune
301 19th Street
Lubbock, TX 79401-5326

Re: Subcontracting Opportunity for Auto Maintenance and Repair

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Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 3:48 PM
To: 'jyates@yatesauto.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair

Importance: High

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. John Yates
Yates Auto & Truck Inc
1190 N. M.L. King Jr. PKWY
Beaumont, TX 77701

Re: Subcontracting Opportunity for Auto Maintenance and Repair

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 1:04 PM
To: 'jyates@yatesauto.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Auto Maintenance and Repair - 2nd Notice

Attachments: TX equipment_Fleet Auto Maintenance and Supplies .docx
Attn: Mr. John Yates
Yates Auto & Truck Inc
1190 N. M.L. King Jr. PKWY
Beaumont, TX 77701

Re: Subcontracting Opportunity for Auto Maintenance and Repair

Mr. John Yates,

We are contacting you again because we did not receive a reply from you the first time. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you. Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison

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Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
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HUB SUBCONTRACTING PLAN (HSP)

cordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	(#11) - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenace and Repair	(#12) - Marketing Services
(#3) - Computers Main and Mini Server Hardware	(#13) - Office Supplies
(#4) - Computers Main and Mini Server Software	(#14) - Janitorial Services
(#5) - Computers, Laptops and Desktops	(#15) - Insurance Services
(#6) - HVAC Equipment AND Services	(#16) - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	(#17) - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	(#18) - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	(#19) - Call Center Services
(#10) - Security Alarm and Suppression Services	(#20) - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

CTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 4 **Description:** Computers Main and Mini Server Software

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
STORAGE APPLICATION, INC	1760264066000	05 / 03 / 2010	☐ - Yes ☒ - No
MARK III SYSTEMS, INC	1760484797400	05 / 03 / 2010	☒ - Yes ☐ - No
Champion Solutions Group		05 / 03 / 2010	☒ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Champion Solutions Group		.05%	$360,635	☐ - Yes ☒ - No*
		%	$	☐ - Yes ☐ - No*

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

Champion Solutions Group offered the lowest price.

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	TOULA ARGENTIS	VP & CFO	6/25/10

Rev. 10/07

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HUB SUBCONTRACTING PLAN (HSP)

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SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

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Rev. 10/07

DOCUMENT REDACTED BY TLC - 12-6-10

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Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
DYKON COMPUTER HELP CENTER, INC	1721348878000	05 / 03 / 2010	☒ - Yes ☐ - No
PETROSYS SOLUTIONS, INC	1760515694600	05 / 05 / 2010	☐ - Yes ☒ - No
PCPC DIRECT, LTD	1202511322100	05 / 03 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

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Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

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- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	TOULA ARGENTIS Printed Name	VP & CFO Title	6/25/10 Date

Rev. 10/07

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From: April Morrison
Sent: Monday, May 03, 2010 4:43 PM
To: 'sdike@dykonpc.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity foe IBM Hardware, Software, and related Equipment

Importance: High

Attachments: TX equipment v2_IBM.xlsx; TX equipment v2_Software_IBM_VM_SYM.xlsx

---

Attn: Ms. Stephanie Dike
DYKON Computer Help Center
10700 Stancliff Road
Houston, TX 77099-4307

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-10-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 3:03 PM
To: 'sdike@dykonpc.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity foe IBM Hardware, Software, and Related Equipment - 2nd Notice

Attachments: TX equipment v2_IBM.xlsx; TX equipment v2_Software_IBM_VM_SYM.xlsx
Attn: Ms. Stephanie Dike
DYKON Computer Help Center
10700 Stancliff Road
Houston, TX 77099-4307

Re: Subcontracting Opportunity

Ms. Stephanie Dike,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

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Director – Procurement
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Email: chaz.shivers@intralot.us
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11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Stephanie Dike [SDike@DykonPC.com]
Sent: Tuesday, June 08, 2010 4:01 PM
To: April Morrison
Cc: Chaz Shivers
Subject: RE: Subcontracting Opportunity foe IBM Hardware, Software, and Related Equipment - 2nd Notice
Dear Chaz/April,

DYKON does not plan to submit a bit on these opportunities. We are not authorized to sell many of these items.

Stephanie Dike, MBA
Vice President
SmallSignature

713-843-7300
www.dykonpc.com

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 08, 2010 2:03 PM
To: Stephanie Dike
Cc: Chaz Shivers
Subject: Subcontracting Opportunity foe IBM Hardware, Software, and Related Equipment - 2nd Notice

Attn: Ms. Stephanie Dike
DYKON Computer Help Center
10700 Stancliff Road
Houston, TX 77099-4307

Re: Subcontracting Opportunity

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Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

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Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

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678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Monday, May 03, 2010 4:42 PM
To: 'stanw@markiiisys.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for IBM Hardware, Software, and related Equipment

Importance: High

Attachments: TX equipment v2_IBM.xlsx; TX equipment v2_Software_IBM_VM_SYM.xlsx

---

Attn: Mr. Stan Wysocki
Mark III Systems, Inc.
3600 South Gessner
Suite 170
Houston, TX 77063-5149

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-10-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: Chris Spadachene [chris.spadachene@markiiisys.com]
Sent: Monday, May 10, 2010 5:54 PM
To: Chaz Shivers
Cc: April Morrison
Subject: RE: Subcontracting Opportunity for IBM Hardware, Software, and related Equipment

Attachments: Bid doc INTRALOT TX lottery 5-10-10 .docx

Chaz,
Please find attached a word document that contains all the required information.
If you have questions please let me know.

Inside the word document are 2 PDF files which contain pricing.
I was unable to get the pricing into the specific format you referenced in time.
If it is let me know.

Please note on the IBM Power Quote – we applied a global discount, not a line item discount on each of the parts.

Sincerely,

Chris Spadachene
Solutions Consultant
MARK III Systems
3600 S. Gessner Suite 170
Houston, Texas 77063
Main: 713-664-9850
Cell: 281-772-6800
www.markiiisys.com

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Monday, May 03, 2010 3:42 PM
To: Stan Wysocki
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for IBM Hardware, Software, and related Equipment
Importance: High

Attn: Mr. Stan Wysocki
Mark III Systems, Inc.
3600 South Gessner
Suite 170
Houston, TX 77063-5149

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Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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Mark III Systems's response to INTRALOT - Texas Lottery Commission.

- Mark III Texas State Vendor ID – 1760484797400
- Mark III Texas DIR Contract Number – DIR-SDD-952
- Copy of TX HUB Cert. – attached below.
- Address : Mark III Systems

  3600 S. Gessner Suite 170

  Houston, Texas 77063

  Main: 713-664-9850

- Point of Contact for INTRALOT & TX Lottery Commission :

  Solutions Consultant - Chris Spadachene – 713-664-9850 chriss@markiiisys.com

- Statement of Qualification

Mark III Systems, Inc. is one of the nation's leading Texas-based providers of enterprise-class servers, storage, networking products and associated support services.

Over the past 15 years, Mark III Systems has grown from a one-woman enterprise to a $40 million company with a team of experienced IT account and technical professionals. Because of our dedication to customer satisfaction and maintaining the highest level of technical skills, we still have relationships with nearly every customer we have sold to including our first one in 1995. We sell to all industries and the public sector, and are pleased to have MD Anderson Cancer Center, Travis County, Woodforest Bank, Landry's, and Baylor College of Medicine among our list of valued customers.

The key to Mark III Systems' success is our focus on total customer satisfaction. In an industry often characterized as simply moving boxes, we custom-tailor a solution to meet each customer's specialized requirements. Our customers appreciate this, and consistently give Mark III Systems very high approval ratings. Mark III Systems can help your company meet its information technology requirements with productive and cost-effective solutions now and in the future.

In addition we hold our own DIR contract for IBM products that can be utilized as a purchasing vehicle for State and Local governments if a bidding process is not desired. Additional Information about our state contract can be found here
www2.dir.state.tx.us/ict/contracts/Pages/Details.aspx?dir_contract_number=DIR-SDD-952

- Three references for Mark III & IBM servers :
  The Methodist Hospital – Brandon Campbell - bcampbell@tmhs.org
  Travis County – David Hopkins - David.hopkins@co.travis.tx.us
  Harris County Department of Education - Gary Lu - garylu@hcde-texas.org

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- Pricing information


TX lottery BIG 2
JT05072010-Tx Lotte


TX lottery X
JT05072010-Tx Lotte

Note we chose not to price/propose certain items.

- Bonding & Insurance requirements – See attached certificate of liability insurance

Note – Mark III contacted INTRALOT to voice concerns about the configurations requested. IE..withdrawn parts and cables for trays that are not being purchased. We were asked to bid the products as is without changes. We will gladly fulfill these configurations or the correct ones after we can validate them for technical correctness with the INTRALOT team.

Some of our concerns about the configuration follow below: although we quoted the list unchanged.

A Basic question – is there a reason we are not looking at new Power7 (P750 or P770) instead of Power6 P570

We have some concerns with some of the features in the provided file. There is a combination of features that appear to have no real purpose in the configuration and some that have been withdrawn.

Features configured with no purpose:

1828 12X to 4X Channel Conversion Cable- 1.5 Meter

Used to attach an Infiniband switch to a 12X Channel adapter. The adapter on this configuration attaches to the I/O drawer. To utilize this cable an additional 12X Channel adapter would be required.

3652 SAS Cable (EE) Drawer to Drawer 1M

3679 SAS Cable (AI)- 1M

3684 SAS Cable (AE) Adapter to Enclosure, single controller/single path 3M

These three cables are for attachment of disk drawers (FC 5886) to SAS adapters, some instances permit attachment to the integrated controller. However, there are no disk drawers in the configuration.

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These items are withdrawn:

2943 8-Port Asynchronous Adapter EIA-232/RS-422,PCI bus

2849 POWER GXT135P Graphics Accelerator

5721 10 Gigabit Ethernet Short Reach PCI-X 2.0 DDR Adapter

Only configurable replacement for the 2943 is the 5785 4 Port Async EIA-232 PCIe Adapter. Information for this adapter can be found at the IBM Infocenter:
http://publib.boulder.ibm.com/infocenter/powersys/v3r1m5/index.jsp?topic=/p7hcd/fc5785.htm

Replacement for the 2849 is the 5748 POWER GXT145 PCI Express Graphics Accelerator. Information for this adapter can be found at the IBM Infocenter:
http://publib.boulder.ibm.com/infocenter/powersys/v3r1m5/index.jsp?topic=/p7hcd/fc5748.htm

Replacement for the 5721 is the 5769 10 Gigabit Ethernet-SR PCI Express Adapter. Information for this adapter can be found at the IBM Infocenter
http://publib.boulder.ibm.com/infocenter/powersys/v3r1m5/index.jsp?topic=/p7hcd/fc5769.htm

Recommend changing from the 5796 PCI-X I/O drawer to the 5877 PCIe I/O drawer. Adjusting any remaining PCI-X adapters to PCIe.

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State of Texas

Historically Underutilized Business Certification and Compliance Program

The Texas Comptroller of Public Accounts (CPA), hereby certifies that

MARK III SYSTEMS INC.

has successfully met the established requirements of the State of Texas Historically Underutilized Business (HUB) Program to be recognized as a HUB.

This certificate, printed 17-JAN-2009, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, addresses, phone and fax numbers or authorized signatures) provided in the submission of the business' application for registration/certification as a HUB, you must immediately (within 30 days of such changes) notify the HUB Program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility.

Paul A. Gibson

Certificate/VID Number: 1760464797400
File/Vendor Number: 64407
Approval Date: 16-JAN-2009
Expiration Date: 16-JAN-2013

Paul A. Gibson
Statewide HUB Program Manager
Texas Comptroller of Public Accounts
Texas Procurement and Support Services Division

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies and universities are encouraged to validate HUB certification prior to issuing a notice of award by accessing the Internet (http://www.window.state.tx.us/procurement/cmbl/hubonly.html) or by contacting the HUB Program at (888) 863-5881 or (512) 463-5872.

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ACORD CERTIFICATE OF LIABILITY INSURANCE

DATE 04-18-2007

PRODUCER
GUARANTY INSURANCE SVCS, INC/PES
612321 P:(866)467-8730 F:(877)905-0457
PO BOX 33015
SAN ANTONIO TX 78265

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

INSURERS AFFORDING COVERAGE

INSURED
MARK III SYSTEMS INC
9724 BEECHNUT ST. STE 125
HOUSTON TX 77036

INSURER A: Hartford Lloyd's Ins Co
INSURER B:
INSURER C:
INSURER D:
INSURER E:

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS	
A	GENERAL LIABILITY COMMERCIAL GENERAL LIABILITY CLAIMS MADE [X] OCCUR X Business Liab GEN'L AGGREGATE LIMIT APPLIES PER: POLICY [ ] PRO-JECT [X] LOC	61 SBA KG7185	06/27/07	06/27/08	EACH OCCURRENCE FIRE DAMAGE (Any one fire) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	$1,000,000 $300,000 $10,000 $1,000,000 $2,000,000 Excluded
A	AUTOMOBILE LIABILITY [ ] ANY AUTO [ ] ALL OWNED AUTOS [ ] SCHEDULED AUTOS [X] HIRED AUTOS [X] NON-OWNED AUTOS [ ]	61 SBA KG7185	06/27/07	06/27/08	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	$1,000,000 $ $ $
	GARAGE LIABILITY [ ] ANY AUTO				AUTO ONLY - EA ACCIDENT OTHER THAN EA ACC AUTO ONLY AGG	$ $ $
	EXCESS LIABILITY [ ] OCCUR [ ] CLAIMS MADE [ ] DEDUCTIBLE [ ] RETENTION $				EACH OCCURRENCE AGGREGATE	$ $ $ $ $
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY				WC STATU-TORY LIMITS [ ] OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	$ $ $
	OTHER					

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/EXCLUSIONS ADDED BY ENDORSEMENT/SPECIAL PROVISIONS

Those usual to the Insured's Operations.

CERTIFICATE HOLDER [X] ADDITIONAL INSURED; INSURER LETTER: A

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE (10 DAYS FOR NON-PAYMENT) TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE

ACORD 25-S (7/97)

© ACORD CORPORATION 1988

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Account Representative
Mark III Systems, Inc
IBM PREMIER BUSINESS PARTNER
3600 S. Gessner #170
Houston, Texas 77063
Phone 713-664-9650
Fax 713-664-9660

MarkIIISystems
INCORPORATED
An IBM Premier Business Partner

Date 5-7-10
1932307-2

Product	Description	Qty	Purchase
	LOTOS #1		
9117-MMA	Server 1:9117 Model MMA	1	$ 10,195.00
265	AIX Partition Specify	1	N/C
1802	GX Dual Port- 12X Channel Attach	1	$ 1,483.00
1828	1.5 Meter 12X to 4X Channel Conversion Cable	2	$ 786.00
1841	3 Meter 12X to 4X Channel Conversion Cable	2	$ 984.00
1845	Operator Panel	1	$ 197.00
1861	0.6 Meter 12X DDR Cable	2	$ 918.00
1865	3.0 Meter 12X DDR Cable	3	$ 1,869.00
2146	Primary OS - AIX	1	N/C
3124	Serial-to-Serial Port Cable for Drawer/Drawer	2	$ 174.00
3125	Serial-to-Serial Port Cable for Rack/Rack	2	$ 174.00
3146	RIO-2(Remote I/O-2)Cbl, 1.2M	2	$ 918.00
3647	146 GB 15K RPM SAS Disk Drive	8	$ 5,216.00
3652	SAS Cable (EE) Drawer to Drawer 1M	2	$ 132.00
3660	Processor Fabric Cable, 2 enclosure	1	$ 1,979.00
3679	SAS Cable (AI)- 1M	2	$ 138.00
3684	SAS Cable (AE) Adapter to Enclosure, single controller/sir	2	$ 394.00
3927	Serial Port Null Modem Cable, 9-pin to 9-pin, 3.7M	2	$ 174.00
4276	VGA to DVI Connection Converter	2	$ 20.00
4650	Rack Indicator- Not Factory Integrated	1	N/C
5000	Software Preload Required	1	N/C
5625	Proc Power Regulator	6	$ 9,000.00
5628	Sys AC Power Supply, 1600 W	4	$ 5,944.00
5639	Integrated, 4X- 1Gb Virtual Ethernet, I/O ports	2	$ 1,384.00
5648	Service Interface Card	2	$ 1,980.00
5657	Serv Interface Cable- 2 Enclosure	1	$ 1,979.00
5663	Proc Enclosure and Backplane	2	$ 4,000.00
5666	I/O Backplane	2	$ 8,908.00
5667	System Midplane	2	$ 1,980.00
5674	SATA Media Enclosure and Backplane	1	$ 183.00
5680	Activation of 1GB DDR2 POWER6 Memory	32	$ 10,400.00
5682	Power 570 System Bezel	2	$ 200.00
5683	System Chassis - 4 EIA	2	$ 792.00
5694	0/8GB DDR2 Memory (4X2GB) DIMMS- 667 MHz- POWE	4	$ 2,600.00
5699	System Ship Group	1	$ 20.00
5735	8 Gigabit PCI Express Dual Port Fibre Channel Adapter	2	$ 9,166.00
5748	POWER GXT145 PCI Express Graphics Accelerator	1	$ 496.00
5759	4 Gb Dual-Port Fibre Channel PCI-X 2.0 DDR Adapter	1	$ 3,273.00
5762	SATA Slimline DVD-Ram Drive	1	$ 392.00
5769	10 Gigabit Ethernet-SR PCI Express Adapter	1	$ 5,244.00
5772	10 Gigabit Ethernet-LR PCI Express Adapter	1	$ 6,211.00
5785	4 Port Async EIA-232 PCIe Adapter	2	$ 1,830.00
5796	PCI-DDR 12X Expansion Drawer	2	$ 12,954.00
5878	SAS Disk Backplane -6 slot	2	$ 2,078.00
6006	Power Control Cable (SPCN) - 3 meter	2	$ 104.00
6007	SPCN 15m Cable	2	$ 208.00
6446	Dual-port 12X Channel Attach- Short Run	2	$ 1,510.00
6458	Power Cable -- Drawer to IBM PDU, 14-foot, 250V/10A	8	$ 152.00
7164	IBM/OEM Rack-mount Drawer Rail Kit - Adjustable Depth	2	$ 440.00
7306	One Processor Activation for Processor Feature #7388	8	$ 212,832.00
7314	I/O Drawer Mounting Enclosure	1	$ 687.00
7388	5.0 GHz Proc Card, 0/2 Core POWER6, 12 DDR2 Memor	4	$ 53,208.00
7802	Ethernet Cable, 15M, Hardware Management Console to	2	$ 68.00
7870	Power Distribution Backplane	2	$ 524.00
9300	Language Group Specify - US English	1	N/C
9440	New AIX License Core Counter	8	N/C
	9117-MMA Price		$ 385,498.00
5313-HPO	IBM Power Software HIPO	1	N/C
572	9117-MMA Routing Code	1	N/C
987	Base OS	1	N/C
1053	OS Specify code for 5.3	1	N/C
1403	64-bit kernel	1	N/C
1488	Firefox	1	N/C
2215	IBM PowerHA 5.5	1	N/C
5000	Preload	1	N/C
5924	English Preinstall PII Language	1	N/C
9209	HW not Rack Integrated	1	N/C
	5313-HPO Price		$ -
5660-HMP	IBM POWERHA Reg/Ren:1Yr	1	N/C
868	IBM POWERHA Base SWMA per proc 1Y Reg MEDIUM	8	N/C

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	5660-HMP Price		$	-
5692-A5L	System Software	1	N/C	
967	AIX V5.3 Standard Edition	1	N/C	
968	Expansion pack	1	N/C	
970	AIX 5L V5.3 Update CD	1	N/C	
1100	DVD Process Charge	1	$	50.00
1488	Firefox	1	N/C	
2209	IBM Management Edition for AIX	1	N/C	
2215	IBM POWERHA V5.5	1	N/C	
2924	English Language	1	N/C	
3435	DVD/CD-ROM	1	N/C	
	5692-A5L Price		$	50.00
5765-AME	IBM Management Edition for AIX	1	N/C	
13	Per processor F5	8	$	3,920.00
	5765-AME Price		$	3,920.00
5765-F62	IBM POWERHA V5	1	N/C	
43	Per Proc with 1 Year SW Maint MEDIUM	8	$	26,880.00
	5765-F62 Price		$	26,880.00
5765-G03	AIX 5L V5.3	1	N/C	
71	Per Processor - Medium	8	$	11,780.00
	5765-G03 Price		$	11,780.00
5773-AME	IBM Management Edition for AIX SW Maint. 3 Yr	1	N/C	
981	Per Processor F5 3 Year Registration	8	$	1,568.00
	5773-AME Price		$	1,568.00
5773-SM3	Software Maintenance for AIX, 3 Year	1	N/C	
1254	Per Processor 3 Yr SWMA Medium Reg	8	$	16,176.00
	5773-SM3 Price		$	16,176.00
	LOTOS #1			
9117-MMA	Server 2:9117 Model MMA	1	$	10,195.00
265	AIX Partition Specify	1	N/C	
1802	GX Dual Port- 12X Channel Attach	1	$	1,483.00
1828	1.5 Meter 12X to 4X Channel Conversion Cable	2	$	786.00
1841	3 Meter 12X to 4X Channel Conversion Cable	2	$	984.00
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1865	3.0 Meter 12X DDR Cable	3	$	1,509.00
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3125	Serial-to-Serial Port Cable for Rack/Rack	2	$	174.00
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3647	146 GB 15K RPM SAS Disk Drive	8	$	5,216.00
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3684	SAS Cable (AE) Adapter to Enclosure, single controller/si	2	$	394.00
3927	Serial Port Null Modem Cable, 9-pin to 9-pin, 3.7M	2	$	174.00
4276	VGA to DVI Connection Converter	2	$	20.00
4650	Rack Indicator- Not Factory Integrated	1	N/C	
5000	Software Preload Required	1	N/C	
5625	Proc Power Regulator	6	$	9,000.00
5628	Sys AC Power Supply, 1600 W	4	$	5,944.00
5639	Integrated, 4X- 1Gb Virtual Ethernet, I/O ports	2	$	1,384.00
5648	Service Interface Card	2	$	1,980.00
5657	Serv Interface Cable- 2 Enclosure	1	$	1,979.00
5663	Proc Enclosure and Backplane	2	$	4,000.00
5666	I/O Backplane	2	$	8,908.00
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5680	Activation of 1GB DDR2 POWER6 Memory	32	$	10,400.00
5682	Power 570 System Bezel	2	$	200.00
5683	System Chassis - 4 EIA	2	$	792.00
5694	0/8GB DDR2 Memory (4X2GB) DIMMS- 667 MHz- POWE	4	$	2,600.00
5699	System Ship Group	1	$	20.00
5735	8 Gigabit PCI Express Dual Port Fibre Channel Adapter	2	$	9,156.00
5748	POWER GXT145 PCI Express Graphics Accelerator	1	$	496.00
5759	4 Gb Dual-Port Fibre Channel PCI-X 2.0 DDR Adapter	1	$	3,273.00
5762	SATA Slimline DVD-Ram Drive	1	$	392.00
5769	10 Gigabit Ethernet-SR PCI Express Adapter	1	$	5,244.00
5772	10 Gigabit Ethernet-LR PCI Express Adapter	1	$	6,211.00
5785	4 Port Async EIA-232 PCIe Adapter	2	$	1,830.00
5796	PCI-DDR 12X Expansion Drawer	2	$	12,954.00
5878	SAS Disk Backplane -6 slot	2	$	2,078.00
6006	Power Control Cable (SPCN) - 3 meter	2	$	104.00
6007	SPCN 15m Cable	2	$	208.00
6446	Dual-port 12X Channel Attach- Short Run	2	$	1,510.00
6458	Power Cable -- Drawer to IBM PDU, 14-foot, 250V/10A	8	$	152.00
7164	IBM/OEM Rack-mount Drawer Rail Kit - Adjustable Depth	2	$	440.00
7306	One Processor Activation for Processor Feature #7388	8	$	212,832.00
7314	I/O Drawer Mounting Enclosure	1	$	687.00
7388	5.0 GHz Proc Card, 0/2 Core POWER6, 12 DDR2 Memor	4	$	53,208.00

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7802	Ethernet Cable, 15M, Hardware Management Console to	2	$	68.00
7870	Power Distribution Backplane	2	$	524.00
9300	Language Group Specify - US English	1	N/C	
9440	New AIX License Core Counter	8	N/C	
	9117-MMA Price		$	386,498.00
5313-HPO	IBM Power Software HIPO	1	N/C	
572	9117-MMA Routing Code	1	N/C	
967	Base OS	1	N/C	
1053	OS Specify code for 5.3	1	N/C	
1403	64-bit kernel	1	N/C	
1488	Firefox	1	N/C	
2215	IBM PowerHA 5.5	1	N/C	
5000	Preload	1	N/C	
5924	English Preinstall PII Language	1	N/C	
9209	HW not Rack Integrated	1	N/C	
	5313-HPO Price		$	-
5660-HMP	IBM POWERHA Reg/Ren:1Yr	1	N/C	
868	IBM POWERHA Base SWMA per proc 1Y Reg MEDIUM	8	N/C	
	5660-HMP Price		$	-
5692-A5L	System Software	1	N/C	
967	AIX V5.3 Standard Edition	1	N/C	
968	Expansion pack	1	N/C	
970	AIX 5L V5.3 Update CD	1	N/C	
1100	DVD Process Charge	1	$	50.00
1488	Firefox	1	N/C	
2209	IBM Management Edition for AIX	1	N/C	
2215	IBM POWERHA V5.5	1	N/C	
2924	English Language	1	N/C	
3435	DVD/CD-ROM	1	N/C	
	5692-A5L Price		$	50.00
5765-AME	IBM Management Edition for AIX	1	N/C	
13	Per processor F5	8	$	3,920.00
	5765-AME Price		$	3,920.00
5765-F62	IBM POWERHA V5	1	N/C	
43	Per Proc with 1 Year SW Maint MEDIUM	8	$	26,880.00
	5765-F62 Price		$	26,880.00
5765-G03	AIX 5L V5.3	1	N/C	
71	Per Processor - Medium	8	$	11,760.00
	5765-G03 Price		$	11,760.00
5773-AME	IBM Management Edition for AIX SW Maint: 3 Yr	1	N/C	
981	Per Processor F5 3 Year Registration	8	$	1,568.00
	5773-AME Price		$	1,568.00
5773-SM3	Software Maintenance for AIX, 3 Year	1	N/C	
1254	Per Processor 3 Yr SWMA Medium Reg	8	$	16,176.00
	5773-SM3 Price		$	16,176.00

********** SYSTEM SUMMARY **********

Server 1			
	Hardware Price	$	386,498.00
	Software OTC	$	60,354.00
	System Total	$	446,852.00
	Monthly Maintenance		
Server 2			
	Hardware Price	$	386,498.00
	Software OTC	$	60,354.00
	System Total	$	446,852.00
	Monthly Maintenance		

********** OVERALL ORDER **********

	Hardware Price	$	772,996.00
	Software OTC	$	120,708.00
	System Total	$	893,704.00
	Texas lottery Discount	$	(196,614.88)
	Texas Lotteryx Final Pric	$	697,089.12

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Account Representative
Mark III Systems, Inc.
IBM PREMIER BUSINESS PARTNER
3600 S. Gessner #176
Houston, Texas 77063
Phone 713-664-9850
Fax 713-664-9866

MarkIIISystems
INCORPORATED
An IBM Premier Business Partner

Date 5-7-10
1932307-2

Product	Description	Qty	Purchase
	LOTOS #1		
9117-MMA	Server 1:9117 Model MMA	1	$ 10,195.00
265	AIX Partition Specify	1	N/C
1602	GX Dual Port- 12X Channel Attach	1	$ 1,483.00
1828	1.5 Meter 12X to 4X Channel Conversion Cable	2	$ 786.00
1841	3 Meter 12X to 4X Channel Conversion Cable	2	$ 984.00
1845	Operator Panel	1	$ 197.00
1861	0.6 Meter 12X DDR Cable	2	$ 918.00
1865	3.0 Meter 12X DDR Cable	3	$ 1,869.00
2146	Primary OS - AIX	1	N/C
3124	Serial-to-Serial Port Cable for Drawer/Drawer	2	$ 174.00
3125	Serial-to-Serial Port Cable for Rack/Rack	2	$ 174.00
3146	RIO-2(Remote I/O-2)Cbl, 1.2M	2	$ 918.00
3647	146 GB 15K RPM SAS Disk Drive	8	$ 5,216.00
3652	SAS Cable (EE) Drawer to Drawer 1M	2	$ 132.00
3660	Processor Fabric Cable, 2 enclosure	1	$ 1,979.00
3679	SAS Cable (AI)- 1M	2	$ 138.00
3684	SAS Cable (AE) Adapter to Enclosure, single controller/sir	2	$ 394.00
3927	Serial Port Null Modem Cable, 9-pin to 9-pin, 3.7M	2	$ 174.00
4276	VGA to DVI Connection Converter	2	$ 20.00
4650	Rack Indicator- Not Factory Integrated	1	N/C
5000	Software Preload Required	1	N/C
5625	Proc Power Regulator	6	$ 9,000.00
5628	Sys AC Power Supply, 1600 W	4	$ 5,944.00
5639	Integrated, 4X- 1Gb Virtual Ethernet, I/O ports	2	$ 1,384.00
5648	Service Interface Card	2	$ 1,980.00
5657	Serv Interface Cable- 2 Enclosure	1	$ 1,979.00
5663	Proc Enclosure and Backplane	2	$ 4,000.00
5666	I/O Backplane	2	$ 8,908.00
5667	System Midplane	2	$ 1,980.00
5674	SATA Media Enclosure and Backplane	1	$ 183.00
5680	Activation of 1GB DDR2 POWER6 Memory	32	$ 10,400.00
5682	Power 570 System Bezel	2	$ 200.00
5683	System Chassis - 4 EIA	2	$ 792.00
5694	0/8GB DDR2 Memory (4X2GB) DIMMS- 667 MHz- POWE	4	$ 2,600.00
5699	System Ship Group	1	$ 20.00
5735	8 Gigabit PCI Express Dual Port Fibre Channel Adapter	2	$ 9,166.00
5748	POWER GXT145 PCI Express Graphics Accelerator	1	$ 496.00
5759	4 Gb Dual-Port Fibre Channel PCI-X 2.0 DDR Adapter	1	$ 3,273.00
5762	SATA Slimline DVD-Ram Drive	1	$ 392.00
5769	10 Gigabit Ethernet-SR PCI Express Adapter	1	$ 5,244.00
5772	10 Gigabit Ethernet-LR PCI Express Adapter	1	$ 6,211.00
5785	4 Port Async EIA-232 PCIe Adapter	2	$ 1,830.00
5796	PCI-DDR 12X Expansion Drawer	2	$ 12,954.00
5878	SAS Disk Backplane -6 slot	2	$ 2,078.00
6006	Power Control Cable (SPCN) - 3 meter	2	$ 104.00
6007	SPCN 15m Cable	2	$ 208.00
6446	Dual-port 12X Channel Attach- Short Run	2	$ 1,510.00
6458	Power Cable -- Drawer to IBM PDU, 14-foot, 250V/10A	8	$ 152.00
7164	IBM/OEM Rack-mount Drawer Rail Kit - Adjustable Depth	2	$ 440.00
7306	One Processor Activation for Processor Feature #7388	8	$ 212,832.00
7314	I/O Drawer Mounting Enclosure	1	$ 687.00
7388	5.0 GHz Proc Card, 0/2 Core POWER6, 12 DDR2 Memor	4	$ 53,208.00
7802	Ethernet Cable, 15M, Hardware Management Console to	2	$ 68.00
7870	Power Distribution Backplane	2	$ 524.00
9300	Language Group Specify - US English	1	N/C
9440	New AIX License Core Counter	8	N/C
			=========
	9117-MMA Price		$ 386,498.00
5313-HPO	IBM Power Software HIPO	1	N/C
572	9117-MMA Routing Code	1	N/C
967	Base OS	1	N/C
1053	OS Specify code for 5.3	1	N/C
1403	64-bit kernel	1	N/C
1488	Firefox	1	N/C
2215	IBM PowerHA 5.5	1	N/C
5000	Preload	1	N/C
5924	English Preinstall Pll Language	1	N/C
9209	HW not Rack Integrated	1	N/C
			=========
	5313-HPO Price		$ -
5660-HMP	IBM POWERHA Reg/Ren:1Yr	1	N/C
868	IBM POWERHA Base SWMA per proc 1Y Reg MEDIUM	8	N/C

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				==========
	5660-HMP Price		$	-
5692-A5L	System Software	1	N/C	
967	AIX V5.3 Standard Edition	1	N/C	
968	Expansion pack	1	N/C	
970	AIX 5L V5.3 Update CD	1	N/C	
1100	DVD Process Charge	1	$	50.00
1488	Firefox	1	N/C	
2209	IBM Management Edition for AIX	1	N/C	
2215	IBM POWERHA V5.5	1	N/C	
2924	English Language	1	N/C	
3435	DVD/CD-ROM	1	N/C	
				==========
	5692-A5L Price		$	50.00
5765-AME	IBM Management Edition for AIX	1	N/C	
13	Per processor F5	8	$	3,920.00
				==========
	5765-AME Price		$	3,920.00
5765-F62	IBM POWERHA V5	1	N/C	
43	Per Proc with 1 Year SW Maint MEDIUM	8	$	26,880.00
				==========
	5765-F52 Price		$	26,880.00
5765-G03	AIX 5L V5.3	1	N/C	
71	Per Processor - Medium	8	$	11,760.00
				==========
	5765-G03 Price		$	11,760.00
5773-AME	IBM Management Edition for AIX SW Maint: 3 Yr	1	N/C	
981	Per Processor F5 3 Year Registration	8	$	1,568.00
				==========
	5773-AME Price		$	1,568.00
5773-SM3	Software Maintenance for AIX, 3 Year	1	N/C	
1254	Per Processor 3 Yr SWMA Medium Reg	8	$	16,176.00
				==========
	5773-SM3 Price		$	16,176.00
	LOTOS #1			
9117-MMA	Server 2:9117 Model MMA	1	$	10,195.00
265	AIX Partition Specify	1	N/C	
1802	GX Dual Port- 12X Channel Attach	1	$	1,483.00
1828	1.5 Meter 12X to 4X Channel Conversion Cable	2	$	786.00
1841	3 Meter 12X to 4X Channel Conversion Cable	2	$	984.00
1845	Operator Panel	1	$	197.00
1861	0.6 Meter 12X DDR Cable	2	$	918.00
1865	3.0 Meter 12X DDR Cable	3	$	1,869.00
2146	Primary OS - AIX	1	N/C	
3124	Serial-to-Serial Port Cable for Drawer/Drawer	2	$	174.00
3125	Serial-to-Serial Port Cable for Rack/Rack	2	$	174.00
3146	RIO-2(Remote I/O-2)Cbl, 1.2M	2	$	918.00
3647	146 GB 15K RPM SAS Disk Drive	8	$	5,216.00
3652	SAS Cable (EE) Drawer to Drawer 1M	2	$	132.00
3660	Processor Fabric Cable, 2 enclosure	1	$	1,979.00
3679	SAS Cable (AI)- 1M	2	$	138.00
3684	SAS Cable (AE) Adapter to Enclosure, single controller/sir	2	$	394.00
3927	Serial Port Null Modem Cable, 9-pin to 9-pin, 3.7M	2	$	174.00
4276	VGA to DVI Connection Converter	2	$	20.00
4650	Rack Indicator- Not Factory Integrated	1	N/C	
5000	Software Preload Required	1	N/C	
5625	Proc Power Regulator	6	$	9,000.00
5628	Sys AC Power Supply, 1600 W	4	$	5,944.00
5639	Integrated, 4X- 1Gb Virtual Ethernet, I/O ports	2	$	1,384.00
5648	Service Interface Card	2	$	1,980.00
5657	Serv Interface Cable- 2 Enclosure	1	$	1,979.00
5663	Proc Enclosure and Backplane	2	$	4,000.00
5666	I/O Backplane	2	$	6,908.00
5667	System Midplane	2	$	1,980.00
5674	SATA Media Enclosure and Backplane	1	$	183.00
5680	Activation of 1GB DDR2 POWER6 Memory	32	$	10,400.00
5682	Power 570 System Bezel	2	$	200.00
5683	System Chassis - 4 EIA	2	$	792.00
5694	0/8GB DDR2 Memory (4X2GB) DIMMS- 667 MHz- POWE	4	$	2,600.00
5699	System Ship Group	1	$	20.00
5735	8 Gigabit PCI Express Dual Port Fibre Channel Adapter	2	$	9,166.00
5748	POWER GXT145 PCI Express Graphics Accelerator	1	$	496.00
5759	4 Gb Dual-Port Fibre Channel PCI-X 2.0 DDR Adapter	1	$	3,273.00
5762	SATA Slimline DVD-Ram Drive	1	$	392.00
5769	10 Gigabit Ethernet-SR PCI Express Adapter	1	$	5,244.00
5772	10 Gigabit Ethernet-LR PCI Express Adapter	1	$	6,211.00
5785	4 Port Async EIA-232 PCIe Adapter	2	$	1,830.00
5796	PCI-DDR 12X Expansion Drawer	2	$	12,954.00
5878	SAS Disk Backplane -6 slot	2	$	2,078.00
6006	Power Control Cable (SPCN) - 3 meter	2	$	104.00
6007	SPCN 15m Cable	2	$	208.00
6446	Dual-port 12X Channel Attach- Short Run	2	$	1,510.00
6458	Power Cable -- Drawer to IBM PDU, 14-foot, 250V/10A	8	$	152.00
7164	IBM/OEM Rack-mount Drawer Rail Kit - Adjustable Depth	2	$	440.00
7306	One Processor Activation for Processor Feature #7388	8	$	212,832.00
7314	I/O Drawer Mounting Enclosure	1	$	687.00
7388	5.0 GHz Proc Card, 0/2 Core POWER6, 12 DDR2 Memor	4	$	53,208.00

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	7802 Ethernet Cable, 15M, Hardware Management Console to	2	$	68.00
	7870 Power Distribution Backplane	2	$	524.00
	9300 Language Group Specify - US English	1	N/C	
	9440 New AIX License Core Counter	8	N/C	
			==========	
	9117-MMA Price		$	386,498.00
5313-HPO	IBM Power Software HIPO	1	N/C	
	572 9117-MMA Routing Code	1	N/C	
	967 Base OS	1	N/C	
	1053 OS Specify code for 5.3	1	N/C	
	1403 64-bit kernel	1	N/C	
	1488 Firefox	1	N/C	
	2215 IBM PowerHA 5.5	1	N/C	
	5000 Preload	1	N/C	
	5924 English Preinstall PII Language	1	N/C	
	9209 HW not Rack Integrated	1	N/C	
			==========	
	5313-HPO Price		$	-
5660-HMP	IBM POWERHA Reg/Ren:1Yr	1	N/C	
	868 IBM POWERHA Base SWMA per proc 1Y Reg MEDIUM	8	N/C	
			==========	
	5660-HMP Price		$	-
5692-ASL	System Software	1	N/C	
	967 AIX V5.3 Standard Edition	1	N/C	
	968 Expansion pack	1	N/C	
	970 AIX 5L V5.3 Update CD	1	N/C	
	1100 DVD Process Charge	1	$	50.00
	1488 Firefox	1	N/C	
	2209 IBM Management Edition for AIX	1	N/C	
	2215 IBM POWERHA V5.5	1	N/C	
	2924 English Language	1	N/C	
	3435 DVD/CD-ROM	1	N/C	
			==========	
	5692-ASL Price		$	50.00
5765-AME	IBM Management Edition for AIX	1	N/C	
	13 Per processor FS	8	$	3,920.00
			==========	
	5765-AME Price		$	3,920.00
5765-F62	IBM POWERHA V5	1	N/C	
	43 Per Proc with 1 Year SW Maint MEDIUM	8	$	26,880.00
			==========	
	5765-F62 Price		$	26,880.00
5765-G03	AIX 5L V5.3	1	N/C	
	71 Per Processor - Medium	8	$	11,760.00
			==========	
	5765-G03 Price		$	11,760.00
5773-AME	IBM Management Edition for AIX SW Maint: 3 Yr	1	N/C	
	981 Per Processor F5 3 Year Registration	8	$	1,568.00
			==========	
	5773-AME Price		$	1,568.00
5773-SM3	Software Maintenance for AIX, 3 Year	1	N/C	
	1254 Per Processor 3 Yr SWMA Medium Reg	8	$	16,176.00
			==========	
	5773-SM3 Price		$	16,176.00

********** SYSTEM SUMMARY **********

Server 1			
	Hardware Price	$	386,498.00
	Software OTC	$	60,354.00
		==========	
	System Total	$	446,852.00
	Monthly Maintenance		
Server 2			
	Hardware Price	$	386,498.00
	Software OTC	$	60,354.00
		==========	
	System Total	$	446,852.00
	Monthly Maintenance		

********** OVERALL ORDER **********

	Hardware Price	$	772,996.00
	Software OTC	$	120,708.00
		==========	
	System Total	$	893,704.00
	Texas lottery Discount	$	(196,614.88)
		==========	
	Texas Lotterye Final Price	$	697,089.12

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From: April Morrison
Sent: Monday, May 03, 2010 4:42 PM
To: 'jvaught@pcpcdirect.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for IBM Hardware, Software, and related Equipment

Importance: High

Attachments: TX equipment v2_IBM.xlsx; TX equipment v2_Software_IBM_VM_SYM.xlsx

---

Attn: Mr. Joe Vaught
PCPC Direct, LTD
10690 Shadow Wood Dr.
Suite 132
Houston, TX 77043

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-10-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 3:05 PM
To: 'jvaught@pcpcdirect.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for IBM Hardware, Software, and Related Equipment - 2nd Notice

Attachments: TX equipment v2_IBM.xlsx; TX equipment v2_Software_IBM_VM_SYM.xlsx
Attn: Mr. Joe Vaught
PCPC Direct, LTD
10690 Shadow Wood Dr.
Suite 132
Houston, TX 77043

Re: Subcontracting Opportunity

Mr. Joe Vaught,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Monday, May 03, 2010 4:38 PM
To: 'IRENEG@PETROSYS.COM'
Cc: Chaz Shivers
Subject: FW: Subcontracting Opportunity

Importance: High

Attachments: TX equipment v2_cisco.xlsx

Attn: Ms. Irene Griffith
Petrosys Solutions, Inc.
P.O. Box 272128
Houston, TX 77277

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-10-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 3:09 PM
To: 'IRENEG@PETROSYS.COM'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for IBM Hardware, Software, and Related Equipment - 2nd Notice

Attachments: TX equipment v2_IBM.xlsx; TX equipment v2_Software_IBM_VM_SYM.xlsx
Attn: Ms. Irene Griffith
Petrosys Solutions, Inc.
P.O. Box 272128
Houston, TX 77277

Re: Subcontracting Opportunity Database Software

Ms. Irene Griffith,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Monday, May 03, 2010 4:42 PM
To: 'cathy@sainc.cc'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for IBM Hardware, Software, and related Equipment

Importance: High

Attachments: TX equipment v2_IBM.xlsx; TX equipment v2_Software_IBM_VM_SYM.xlsx

---

Attn: Ms. Cathy Windrum
Storage Applications, Inc.
6610 Gant Road
Houston, TX 77066

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-10-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 3:00 PM
To: 'cathy@sainc.cc'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for IBM Hardware, Software, and Related Equipment - 2nd Notice

Attachments: TX equipment v2_IBM.xlsx; TX equipment v2_Software_IBM_VM_SYM.xlsx
Attn: Ms. Cathy Windrum
Storage Applications, Inc.
6610 Gant Road
Houston, TX 77066

Re: Subcontracting Opportunity

Ms. Cathy Windrum,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

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Chaz E. Shivers
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Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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DOCUMENT REDACTED BY TLC - 12-6-10

HUB SUBCONTRACTING PLAN (HSP)

:cordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ...pondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	(#11) - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	(#12) - Marketing Services
(#3) - Computers Main and Mini Server Hardware	(#13) - Office Supplies
(#4) - Computers Main and Mini Server Software	(#14) - Janitorial Services
(#5) - Computers, Laptops and Desktops	(#15) - Insurance Services
(#6) - HVAC Equipment and Services	(#16) - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	(#17) - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	(#18) - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	(#19) - Call Center Services
(#10) - Security Alarm and Suppression Services	(#20) - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 5 **Description:** Computers, Laptops and Desktops

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
PCPC DIRECT LTD	1202511322100	05 / 05 / 2010	☐ - Yes ☒ - No
Mark III Systems, INC	1760484797400	05 / 05 / 2010	☒ - Yes ☐ - No
		/ /	☐ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

Does your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	TOULA ARGENTIS Printed Name	VP & CFO Title	6/25/10 Date

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HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ...pondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
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(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
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(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installations

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Rev. 10/07

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

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SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

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Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

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Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
AMTECH COMPUTER	1742620521100	05 / 05 / 2010	☒ - Yes ☐ - No
DYKON COMPUTER HELP CENTER,INC	1721348878000	05 / 05 / 2010	☒ - Yes ☐ - No
MDL ENTERPRISE,INC	1760384632400	05 / 03 / 2010	☒ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
DYKON COMPUTER HELP CENTER,INC	1721348878000	0.1%	$129,900	☒ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	TOULA ARGENTIS Printed Name	VP CFO Title	6/25/10 Date

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From: April Morrison
Sent: Monday, May 03, 2010 4:41 PM
To: 'ron@amtechcomp.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Laptop and Desktop Computers

Attachments: TX equipment_Laptops_Desktops.docx

Attn: Mr. Ronald Yam
Amtech Computer Systems, Inc.
2304 Hancock Drive
Suite 6
Austin, TX 78756-2541

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-10-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: Chaz Shivers
Sent: Tuesday, June 08, 2010 9:11 AM
To: April Morrison
Subject: FW: Subcontracting Opportunity for Laptop and Desktop Computers

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From: Ron Yam [mailto:ron@amtechcomp.com]
Sent: Tuesday, April 27, 2010 2:58 PM
To: Chaz Shivers
Subject: RE: Subcontracting Opportunity for Laptop and Desktop Computers

HI Chaz,
Thanks for the invitation.
Yes, we are interested to work as a subcontractor for your effort.
Let me call you tomorrow and discuss further.

Ron Yam
Amtech Computer Systems, Inc.
2304 Hancock Drives, Suite 6
Austin, TX 78756
Office 512-451-0921 Fax 512-454-1460
Cel 512-468-8028
Visit us at www.amtechcomp.com

From: Chaz Shivers [mailto:Chaz.Shivers@intralot.us]
Sent: Tuesday, April 27, 2010 12:50 PM
To: ron@amtechcomp.com
Subject: Subcontracting Opportunity for Laptop and Desktop Computers
Importance: High

Attn: Mr. Ronald Yam
Amtech Computer Systems, Inc.
2304 Hancock Drive
Suite 6
Austin, TX. 78756-2541

Re: Subcontracting opportunity for Laptop and Desktop Computers

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
If we are awarded a contract, we will need to order Primary, Back-up, and Test Data Systems for this effort.
Attached are the Bills of Material that outlines our company's requirements for this subcontracting opportunity.

If you are interested in performing work for INTRALOT, Inc., please submit a bid by 05-06-2010.
Please don't hesitate to call or email if you have any questions concerning this request.
We look forward to receipt of your response.

DOCUMENT REDACTED BY TLC - 12-6-10

Sincerely,

Chaz E. Shivers
Director, Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201
Cell: 404-769-7518
Αδράξτε την ημέρα και μακάρι ολες οι προσπάθειές σας να είναι επιτυχείς.

DOCUMENT REDACTED BY TLC - 12-6-10

From: Ron Yam [ron@amtechcomp.com]
Sent: Monday, May 10, 2010 10:04 AM
To: April Morrison
Cc: Chaz Shivers
Subject: RE: Subcontracting Opportunity for Laptop and Desktop Computers

Attachments: HUB Cert Oct 2011.pdf; Texas DIR memo Amtech Computer.doc; Lockheed Award.pdf; EUD Award.pdf; EUD Award.pdf

HI April,

This is the quote I sent to Chaz last week. There is no change for that. Attached will be HUB certificate. In addition, we can act as HP agent to facilitate this deal.

For item 1, we recommend the HP Netbook. Please click on these links for technical details :
C:\Users\Ron\Documents\2009 Sales proposal\Chaz April 2010\HP's Small & Medium Business Online Store (HP Mini Notebook PC).mht
For item 2, we recommend to stay with HP brand with this model, not identical but matches with your requirements:
C:\Users\Ron\Documents\2009 Sales proposal\Chaz April 2010\HP® Official Store — Buy and Customize your 200t series PC direct from HP.mht

For item 2, most of the All-in-one configuration includes touch technology which your spec does not call for. This is the only low cost entry level product from HP. Please note HP only offers AMD CPU for this product line. All Intel based processor models are bundled with Touch technology and cost escalates.
Please note these are current cash prices directly from HP, there is very little or no mark up for these commodity products. We usually add 10 to 15% or higher for lower cost products on top to cover our overhead.

Here is our cost proposal, please use it for your current budget for your RFP:

Description	HP #	Quantity	Unit Cost	Markup Price	Markup Sub Total
HP Mini WH238UT Netbook	WH238UT#ABA	250	$329	$379	$94,750
HP VT538AA All-in-One Desktop PC	VT538AA#ABA	20	$939	$1,033	$20,658
Total before tax					$115,408
Sales tax at 8.25%					
Total Purchase					

The computer industry is fast pace, product configuration and pricing change frequently. This is our best estimate at the present time.
Our price include shipping and handling to your local destination in Austin Texas.
Let me know if you have any questions?
Thanks,

Ron Yam
Amtech Computer Systems, Inc.
2304 Hancock Drives, Suite 6
Austin, TX 78756
Office 512-451-0921 Fax 512-454-1460
Cel 512-468-8028
Visit us at www.amtechcomp.com

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Monday, May 03, 2010 3:41 PM
To: ron@amtechcomp.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Laptop and Desktop Computers

---

Attn: Mr. Ronald Yam
Amtech Computer Systems, Inc.
2304 Hancock Drive
Suite 6
Austin, TX 78756-2541

Re: Subcontracting Opportunity

DOCUMENT REDACTED BY TLC - 12-6-10

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-10-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Wednesday, May 05, 2010 4:02 PM
To: 'sdike@dykonpc.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity Laptop and Desktop Computers

Importance: High

Attachments: TX equipment_Laptops_Desktops.docx
Attn: Ms. Stephanie Dike
DYKON Computer Help Center
10700 Stancliff Road
Houston, TX 77099-4307

Re: Subcontracting Opportunity Laptop and Desktop Computers

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-13-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 2:30 PM
To: 'sdike@dykonpc.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity Laptop and Desktop Computers - 2nd Notice

Attachments: TX equipment_Laptops_Desktops.docx
Attn: Ms. Stephanie Dike
DYKON Computer Help Center
10700 Stancliff Road
Houston, TX 77099-4307

Re: Subcontracting Opportunity Laptop and Desktop Computers

Ms. Stephanie Dike,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Stephanie Dike [SDike@DykonPC.com]
Sent: Tuesday, June 08, 2010 3:16 PM
To: April Morrison
Cc: Chaz Shivers
Subject: RE: Subcontracting Opportunity Laptop and Desktop Computers - 2nd Notice
Dear April Morrison,

DYKON is preparing a bid for the items you have requested. However, we have a question about the item, CST Netbooks – Atom 1.33 GHZ CPU, 1 GB RAM, 160 GB HDD, WiFi, and Windows XP Home. We are not familiar with the term CST in this context. Is CST a brand name? Do you have a part number for this item? If it is a brand name, are you willing to accept an equivalent brand?

Stephanie Dike, MBA
Vice President
SmallSignature

713-843-7300
www.dykonpc.com

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 08, 2010 1:30 PM
To: Stephanie Dike
Cc: Chaz Shivers
Subject: Subcontracting Opportunity Laptop and Desktop Computers - 2nd Notice

Attn: Ms. Stephanie Dike
DYKON Computer Help Center
10700 Stancliff Road
Houston, TX 77099-4307

Re: Subcontracting Opportunity Laptop and Desktop Computers

Ms. Stephanie Dike,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

DOCUMENT REDACTED BY TLC - 12-6-10

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: Chaz Shivers
Sent: Tuesday, June 08, 2010 3:16 PM
To: Stephanie Dike; April Morrison
Subject: RE: Subcontracting Opportunity Laptop and Desktop Computers - 2nd Notice

Importance: High
Dear Stephanie Dike,

CST is an acronym for Customer Service Technician.
The laptop can be by any mfr that meets the provided spec.
I hope the above adequately addresses your questions.

Best Regards,

Chaz E. Shivers
Director, Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201
Cell: 404-769-7518
Αδράξτε την ημέρα και μακάρι ολες οι προσπάθειές σας να είναι επιτυχείς.

From: Stephanie Dike [mailto:SDike@DykonPC.com]
Sent: Tuesday, June 08, 2010 3:16 PM
To: April Morrison
Cc: Chaz Shivers
Subject: RE: Subcontracting Opportunity Laptop and Desktop Computers - 2nd Notice

Dear April Morrison,

DYKON is preparing a bid for the items you have requested. However, we have a question about the item, CST Netbooks – Atom 1.33 GHZ CPU, 1 GB RAM, 160 GB HDD, WiFi, and Windows XP Home. We are not familiar with the term CST in this context. Is CST a brand name? Do you have a part number for this item? If it is a brand name, are you willing to accept an equivalent brand?

Stephanie Dike, MBA
Vice President
SmallSignature

713-843-7300
www.dykonpc.com

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 08, 2010 1:30 PM
To: Stephanie Dike
Cc: Chaz Shivers
Subject: Subcontracting Opportunity Laptop and Desktop Computers - 2nd Notice

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Attn: Ms. Stephanie Dike
DYKON Computer Help Center
10700 Stancliff Road
Houston, TX 77099-4307

Re: Subcontracting Opportunity Laptop and Desktop Computers

Ms. Stephanie Dike,

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Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.

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11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Wednesday, May 05, 2010 3:57 PM
To: 'stanw@markiiisys.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Laptop and Desktop Computers

Importance: High

Attachments: TX equipment_Laptops_Desktops.docx
Attn: Mr. Stan Wysocki
Mark III Systems, Inc.
3600 South Gessner
Suite 170
Houston, TX 77063-5149

Re: Subcontracting Opportunity for Laptop and Desktop Computers

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-13-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: Chris Spadachene [chris.spadachene@markiiisys.com]
Sent: Monday, May 10, 2010 5:54 PM
To: Chaz Shivers
Cc: April Morrison
Subject: RE: Subcontracting Opportunity for IBM Hardware, Software, and related Equipment

Attachments: Bid doc INTRALOT TX lottery 5-10-10 .docx

Chaz,
Please find attached a word document that contains all the required information.
If you have questions please let me know.

Inside the word document are 2 PDF files which contain pricing.
I was unable to get the pricing into the specific format you referenced in time.
If it is let me know.

Please note on the IBM Power Quote – we applied a global discount, not a line item discount on each of the parts.

Sincerely,

Chris Spadachene
Solutions Consultant
MARK III Systems
3600 S. Gessner Suite 170
Houston, Texas 77063
Main: 713-664-9850
Cell: 281-772-6800
www.markiiisys.com

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Monday, May 03, 2010 3:42 PM
To: Stan Wysocki
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for IBM Hardware, Software, and related Equipment
Importance: High

Attn: Mr. Stan Wysocki
Mark III Systems, Inc.
3600 South Gessner
Suite 170
Houston, TX 77063-5149

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.

DOCUMENT REDACTED BY TLC - 12-6-10

Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-10-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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Mark III Systems's response to INTRALOT - Texas Lottery Commission.

- Mark III Texas State Vendor ID – 1760484797400
- Mark III Texas DIR Contract Number – DIR-SDD-952
- Copy of TX HUB Cert. – attached below.
- Address : Mark III Systems

  3600 S. Gessner Suite 170

  Houston, Texas 77063

  Main: 713-664-9850

- Point of Contact for INTRALOT & TX Lottery Commission :

  Solutions Consultant - Chris Spadachene – 713-664-9850 chriss@markiiisys.com

- Statement of Qualification

Mark III Systems, Inc. is one of the nation's leading Texas-based providers of enterprise-class servers, storage, networking products and associated support services.

Over the past 15 years, Mark III Systems has grown from a one-woman enterprise to a $40 million company with a team of experienced IT account and technical professionals. Because of our dedication to customer satisfaction and maintaining the highest level of technical skills, we still have relationships with nearly every customer we have sold to including our first one in 1995. We sell to all industries and the public sector, and are pleased to have MD Anderson Cancer Center, Travis County, Woodforest Bank, Landry's, and Baylor College of Medicine among our list of valued customers.

The key to Mark III Systems' success is our focus on total customer satisfaction. In an industry often characterized as simply moving boxes, we custom-tailor a solution to meet each customer's specialized requirements. Our customers appreciate this, and consistently give Mark III Systems very high approval ratings. Mark III Systems can help your company meet its information technology requirements with productive and cost-effective solutions now and in the future.

In addition we hold our own DIR contract for IBM products that can be utilized as a purchasing vehicle for State and Local governments if a bidding process is not desired. Additional Information about our state contract can be found here
www2.dir.state.tx.us/ict/contracts/Pages/Details.aspx?dir_contract_number=DIR-SDD-952

- Three references for Mark III & IBM servers :

  The Methodist Hospital – Brandon Campbell - bcampbell@tmhs.org

  Travis County – David Hopkins - David.hopkins@co.travis.tx.us

  Harris County Department of Education - Gary Lu - garylu@hcde-texas.org

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- Pricing information




TX lottery BIG 2 JT05072010-Tx Lotte
TX lottery X JT05072010-Tx Lotte

Note we chose not to price/propose certain items.

- Bonding & Insurance requirements – See attached certificate of liability insurance

Note – Mark III contacted INTRALOT to voice concerns about the configurations requested. IE..withdrawn parts and cables for trays that are not being purchased. We were asked to bid the products as is without changes. We will gladly fulfill these configurations or the correct ones after we can validate them for technical correctness with the INTRALOT team.

Some of our concerns about the configuration follow below: although we quoted the list unchanged.

A Basic question – is there a reason we are not looking at new Power7 (P750 or P770) instead of Power6 P570

We have some concerns with some of the features in the provided file. There is a combination of features that appear to have no real purpose in the configuration and some that have been withdrawn.

Features configured with no purpose:

1828 12X to 4X Channel Conversion Cable- 1.5 Meter

Used to attach an Infiniband switch to a 12X Channel adapter. The adapter on this configuration attaches to the I/O drawer. To utilize this cable an additional 12X Channel adapter would be required.

3652 SAS Cable (EE) Drawer to Drawer 1M

3679 SAS Cable (AI)- 1M

3684 SAS Cable (AE) Adapter to Enclosure, single controller/single path 3M

These three cables are for attachment of disk drawers (FC 5886) to SAS adapters, some instances permit attachment to the integrated controller. However, there are no disk drawers in the configuration.

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These items are withdrawn:

2943 8-Port Asynchronous Adapter EIA-232/RS-422,PCI bus

2849 POWER GXT135P Graphics Accelerator

5721 10 Gigabit Ethernet Short Reach PCI-X 2.0 DDR Adapter

Only configurable replacement for the 2943 is the 5785 4 Port Async EIA-232 PCIe Adapter. Information for this adapter can be found at the IBM Infocenter:
http://publib.boulder.ibm.com/infocenter/powersys/v3r1m5/index.jsp?topic=/p7hcd/fc5785.htm

Replacement for the 2849 is the 5748 POWER GXT145 PCI Express Graphics Accelerator. Information for this adapter can be found at the IBM Infocenter:
http://publib.boulder.ibm.com/infocenter/powersys/v3r1m5/index.jsp?topic=/p7hcd/fc5748.htm

Replacement for the 5721 is the 5769 10 Gigabit Ethernet-SR PCI Express Adapter. Information for this adapter can be found at the IBM Infocenter
http://publib.boulder.ibm.com/infocenter/powersys/v3r1m5/index.jsp?topic=/p7hcd/fc5769.htm

Recommend changing from the 5796 PCI-X I/O drawer to the 5877 PCIe I/O drawer. Adjusting any remaining PCI-X adapters to PCIe.

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State of Texas

Historically Underutilized Business Certification and Compliance Program

The Texas Comptroller of Public Accounts (CPA), hereby certifies that

MARK III SYSTEMS INC.

has successfully met the established requirements of the State of Texas Historically Underutilized Business (HUB) Program to be recognized as a HUB.

This certificate, printed 17-JAN-2009, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, addresses, phone and fax numbers or authorized signatures) provided in the submission of the business' application for registration/certification as a HUB, you must immediately (within 30 days of such changes) notify the HUB Program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility.

Paul A. Gibson

Paul A. Gibson
Statewide HUB Program Manager
Texas Comptroller of Public Accounts
Texas Procurement and Support Services Division

Certificate/VID Number: 1760484797400
File/Vendor Number: 84407
Approval Date: 16-JAN-2009
Expiration Date: 16-JAN-2013

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies and universities are encouraged to validate HUB certification prior to issuing a notice of award by accessing the Internet (http://www.window.state.tx.us/procurement/cpa/hubonly.html) or by contacting the HUB Program at (888) 863-5881 or (512) 463-5872.

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ACORD CERTIFICATE OF LIABILITY INSURANCE

DATE 04-18-2007

PRODUCER
GUARANTY INSURANCE SVCS, INC/PES
612321 P:(866)467-8730 F:(877)905-0457
PO BOX 33015
SAN ANTONIO TX 78265

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

INSURERS AFFORDING COVERAGE

INSURED
MARK III SYSTEMS INC
9724 BEECHNUT ST. STE 125
HOUSTON TX 77036

INSURER A: Hartford Lloyd's Ins Co
INSURER B:
INSURER C:
INSURER D:
INSURER E:

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS
A	GENERAL LIABILITY COMMERCIAL GENERAL LIABILITY CLAIMS MADE [X] OCCUR X Business Liab GEN'L AGGREGATE LIMIT APPLIES PER: POLICY [ ] PRO-JECT [X] LOC	61 SBA KG7185	06/27/07	06/27/08	EACH OCCURRENCE $1,000,000 FIRE DAMAGE (Any one fire) $300,000 MED EXP (Any one person) $10,000 PERSONAL & ADV INJURY $1,000,000 GENERAL AGGREGATE $2,000,000 PRODUCTS - COMP/OP AGG $Excluded
A	AUTOMOBILE LIABILITY [ ] ANY AUTO [ ] ALL OWNED AUTOS [ ] SCHEDULED AUTOS [X] HIRED AUTOS [X] NON-OWNED AUTOS	61 SBA KG7185	06/27/07	06/27/08	COMBINED SINGLE LIMIT (Ea accident) $1,000,000 BODILY INJURY (Per person) $ BODILY INJURY (Per accident) $ PROPERTY DAMAGE (Per accident) $
	GARAGE LIABILITY [ ] ANY AUTO				AUTO ONLY - EA ACCIDENT $ OTHER THAN AUTO ONLY: EA ACC $ AGG $
	EXCESS LIABILITY [ ] OCCUR [ ] CLAIMS MADE [ ] DEDUCTIBLE [ ] RETENTION $				EACH OCCURRENCE $ AGGREGATE $ $ $ $
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY				[ ] WC STATU-TORY LIMITS [ ] OTH-ER E.L. EACH ACCIDENT $ E.L. DISEASE - EA EMPLOYEE $ E.L. DISEASE - POLICY LIMIT $
	OTHER				

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/EXCLUSIONS ADDED BY ENDORSEMENT/SPECIAL PROVISIONS

Those usual to the Insured's Operations.

CERTIFICATE HOLDER [X] ADDITIONAL INSURED; INSURER LETTER: A

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 30 DAYS WRITTEN NOTICE (10 DAYS FOR NON-PAYMENT) TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE

ACORD 25-S (7/97)

© ACORD CORPORATION 1988

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Account Representative
Mark III Systems, Inc.
IBM PREMIER BUSINESS PARTNER
3600 S. Gessner #170
Houston, Texas 77063
Phone 713-664-9850
Fax 713-664-6860

MarkIIISystems
INCORPORATED
IBM Premier Business Partner

Date 5-7-10
1932307-2

Product	Description	Qty	Purchase
	LOTOS #1		
9117-MMA	Server 1:9117 Model MMA	1	$ 10,195.00
265	AIX Partition Specify	1	N/C
1802	GX Dual Port- 12X Channel Attach	1	$ 1,483.00
1828	1.5 Meter 12X to 4X Channel Conversion Cable	2	$ 786.00
1841	3 Meter 12X to 4X Channel Conversion Cable	2	$ 984.00
1845	Operator Panel	1	$ 197.00
1861	0.6 Meter 12X DDR Cable	2	$ 918.00
1865	3.0 Meter 12X DDR Cable	3	$ 1,869.00
2146	Primary OS - AIX	1	N/C
3124	Serial-to-Serial Port Cable for Drawer/Drawer	2	$ 174.00
3125	Serial-to-Serial Port Cable for Rack/Rack	2	$ 174.00
3146	RIO-2(Remote I/O-2)Cbl, 1.2M	2	$ 918.00
3647	146 GB 15K RPM SAS Disk Drive	8	$ 5,216.00
3652	SAS Cable (EE) Drawer to Drawer 1M	2	$ 132.00
3660	Processor Fabric Cable, 2 enclosure	1	$ 1,979.00
3679	SAS Cable (AI)- 1M	2	$ 138.00
3684	SAS Cable (AE) Adapter to Enclosure, single controller/si	2	$ 384.00
3927	Serial Port Null Modem Cable, 9-pin to 9-pin, 3.7M	2	$ 174.00
4276	VGA to DVI Connection Converter	2	$ 20.00
4650	Rack Indicator- Not Factory Integrated	1	N/C
5000	Software Preload Required	1	N/C
5625	Proc Power Regulator	6	$ 9,000.00
5628	Sys AC Power Supply, 1600 W	4	$ 5,944.00
5639	Integrated, 4X- 1Gb Virtual Ethernet, I/O ports	2	$ 1,384.00
5648	Service Interface Card	2	$ 1,980.00
5657	Serv Interface Cable- 2 Enclosure	1	$ 1,979.00
5663	Proc Enclosure and Backplane	2	$ 4,000.00
5666	I/O Backplane	2	$ 8,908.00
5667	System Midplane	2	$ 1,980.00
5674	SATA Media Enclosure and Backplane	1	$ 183.00
5680	Activation of 1GB DDR2 POWER6 Memory	32	$ 10,400.00
5682	Power 570 System Bezel	2	$ 200.00
5683	System Chassis - 4 EIA	2	$ 792.00
5694	0/8GB DDR2 Memory (4X2GB) DIMMS- 667 MHz- POWE	4	$ 2,600.00
5699	System Ship Group	1	$ 20.00
5735	8 Gigabit PCI Express Dual Port Fibre Channel Adapter	2	$ 9,186.00
5748	POWER GXT145 PCI Express Graphics Accelerator	1	$ 496.00
5759	4 Gb Dual-Port Fibre Channel PCI-X 2.0 DDR Adapter	1	$ 3,273.00
5762	SATA Slimline DVD-Ram Drive	1	$ 392.00
5769	10 Gigabit Ethernet-SR PCI Express Adapter	1	$ 5,244.00
5772	10 Gigabit Ethernet-LR PCI Express Adapter	1	$ 6,211.00
5785	4 Port Async EIA-232 PCIe Adapter	2	$ 1,830.00
5796	PCI-DDR 12X Expansion Drawer	2	$ 12,954.00
5878	SAS Disk Backplane -6 slot	2	$ 2,078.00
6006	Power Control Cable (SPCN) - 3 meter	2	$ 104.00
6007	SPCN 15m Cable	2	$ 208.00
6446	Dual-port 12X Channel Attach- Short Run	2	$ 1,510.00
6458	Power Cable -- Drawer to IBM PDU, 14-foot, 250V/10A	8	$ 152.00
7164	IBM/OEM Rack-mount Drawer Rail Kit - Adjustable Depth	2	$ 440.00
7306	One Processor Activation for Processor Feature #7388	8	$ 212,832.00
7314	I/O Drawer Mounting Enclosure	1	$ 687.00
7388	5.0 GHz Proc Card, 0/2 Core POWER6, 12 DDR2 Memor	4	$ 53,208.00
7802	Ethernet Cable, 15M, Hardware Management Console to	2	$ 68.00
7870	Power Distribution Backplane	2	$ 524.00
9300	Language Group Specify - US English	1	N/C
9440	New AIX License Core Counter	8	N/C
	9117-MMA Price		$ 386,498.00
5313-HPO	IBM Power Software HPO	1	N/C
572	9117-MMA Routing Code	1	N/C
987	Base OS	1	N/C
1053	OS Specify code for 5.3	1	N/C
1403	64-bit kernel	1	N/C
1488	Firefox	1	N/C
2215	IBM PowerHA 5.5	1	N/C
5000	Preload	1	N/C
5924	English Preinstall PII Language	1	N/C
9209	HW not Rack Integrated	1	N/C
	5313-HPO Price		$ -
5660-HMP	IBM POWERHA Reg/Ren:1Yr	1	N/C
868	IBM POWERHA Base SWMA per proc 1Y Reg MEDIUM	8	N/C

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	5660-HMP Price		$	-
5692-ASL	System Software	1	N/C	
967	AIX V5.3 Standard Edition	1	N/C	
968	Expansion pack	1	N/C	
970	AIX 5L V5.3 Update CD	1	N/C	
1100	DVD Process Charge	1	$	50.00
1488	Firefox	1	N/C	
2209	IBM Management Edition for AIX	1	N/C	
2215	IBM POWERHA V5.5	1	N/C	
2924	English Language	1	N/C	
3435	DVD/CD-ROM	1	N/C	
	5692-ASL Price		$	50.00
5765-AME	IBM Management Edition for AIX	1	N/C	
13	Per processor F5	8	$	3,920.00
	5765-AME Price		$	3,920.00
5765-F62	IBM POWERHA V5	1	N/C	
43	Per Proc with 1 Year SW Maint MEDIUM	8	$	26,880.00
	5765-F62 Price		$	26,880.00
5765-G03	AIX 5L V5.3	1	N/C	
71	Per Processor - Medium	8	$	11,760.00
	5765-G03 Price		$	11,760.00
5773-AME	IBM Management Edition for AIX SW Maint: 3 Yr	1	N/C	
981	Per Processor F5 3 Year Registration	8	$	1,568.00
	5773-AME Price		$	1,568.00
5773-SM3	Software Maintenance for AIX, 3 Year	1	N/C	
1254	Per Processor 3 Yr SWMA Medium Reg	8	$	16,176.00
	5773-SM3 Price		$	16,176.00
	LOTOS #1			
9117-MMA	Server 2:9117 Model MMA	1	$	10,195.00
265	AIX Partition Specify	1	N/C	
1802	GX Dual Port- 12X Channel Attach	1	$	1,483.00
1828	1.5 Meter 12X to 4X Channel Conversion Cable	2	$	786.00
1841	3 Meter 12X to 4X Channel Conversion Cable	2	$	984.00
1845	Operator Panel	1	$	197.00
1851	0.6 Meter 12X DDR Cable	2	$	918.00
1865	3.0 Meter 12X DDR Cable	3	$	1,059.00
2146	Primary OS - AIX	1	N/C	
3124	Serial-to-Serial Port Cable for Drawer/Drawer	2	$	174.00
3125	Serial-to-Serial Port Cable for Rack/Rack	2	$	174.00
3146	RIO-2(Remote I/O-2)Cbl, 1.2M	2	$	918.00
3647	146 GB 15K RPM SAS Disk Drive	8	$	5,216.00
3652	SAS Cable (EE) Drawer to Drawer 1M	2	$	132.00
3660	Processor Fabric Cable, 2 enclosure	1	$	1,979.00
3679	SAS Cable (AI)- 1M	2	$	138.00
3684	SAS Cable (AE) Adapter to Enclosure, single controller/sa	2	$	394.00
3927	Serial Port Null Modem Cable, 9-pin to 9-pin, 3.7M	2	$	174.00
4276	VGA to DVI Connection Converter	2	$	20.00
4650	Rack Indicator- Not Factory Integrated	1	N/C	
5000	Software Preload Required	1	N/C	
5625	Proc Power Regulator	8	$	9,000.00
5628	Sys AC Power Supply, 1600 W	4	$	5,944.00
5639	Integrated, 4X- 1Gb Virtual Ethernet, I/O ports	2	$	1,384.00
5648	Service Interface Card	2	$	1,980.00
5657	Serv Interface Cable- 2 Enclosure	1	$	1,979.00
5663	Proc Enclosure and Backplane	2	$	4,000.00
5666	I/O Backplane	2	$	8,908.00
5667	System Midplane	2	$	1,980.00
5674	SATA Media Enclosure and Backplane	1	$	183.00
5680	Activation of 1GB DDR2 POWER6 Memory	32	$	10,400.00
5682	Power 570 System Bezel	2	$	200.00
5683	System Chassis - 4 EIA	2	$	792.00
5694	0/8GB DDR2 Memory (4X2GB) DIMMS- 667 MHz- POWE	4	$	2,500.00
5699	System Ship Group	1	$	20.00
5735	8 Gigabit PCI Express Dual Port Fibre Channel Adapter	2	$	9,166.00
5748	POWER GXT145 PCI Express Graphics Accelerator	1	$	496.00
5759	4 Gb Dual-Port Fibre Channel PCI-X 2.0 DDR Adapter	1	$	3,273.00
5762	SATA Slimline DVD-Ram Drive	1	$	392.00
5769	10 Gigabit Ethernet-SR PCI Express Adapter	1	$	5,244.00
5772	10 Gigabit Ethernet-LR PCI Express Adapter	1	$	6,211.00
5785	4 Port Async EIA-232 PCIe Adapter	2	$	1,830.00
5796	PCI-DDR 12X Expansion Drawer	2	$	12,954.00
5878	SAS Disk Backplane -6 slot	2	$	2,078.00
6006	Power Control Cable (SPCN) - 3 meter	2	$	104.00
6007	SPCN 15m Cable	2	$	208.00
6446	Dual-port 12X Channel Attach- Short Run	2	$	1,510.00
6458	Power Cable -- Drawer to IBM PDU, 14-foot, 250V/10A	8	$	152.00
7164	IBM/OEM Rack-mount Drawer Rail Kit - Adjustable Depth	2	$	440.00
7306	One Processor Activation for Processor Feature #7388	8	$	212,832.00
7314	I/O Drawer Mounting Enclosure	1	$	687.00
7388	5.0 GHz Proc Card, 0/2 Core POWER6, 12 DDR2 Memor	4	$	53,208.00

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7802	Ethernet Cable, 15M, Hardware Management Console to	2	$	68.00
7870	Power Distribution Backplane	2	$	524.00
9300	Language Group Specify - US English	1	N/C	
9440	New AIX License Core Counter	8	N/C	
	9117-MMA Price		$	386,498.00
5313-HPO	IBM Power Software HIPO	1	N/C	
572	9117-MMA Routing Code	1	N/C	
967	Base OS	1	N/C	
1053	OS Specify code for 5.3	1	N/C	
1403	64-bit kernel	1	N/C	
1488	Firefox	1	N/C	
2215	IBM PowerHA 5.5	1	N/C	
5000	Preload	1	N/C	
5924	English Preinstall PII Language	1	N/C	
9209	HW not Rack Integrated	1	N/C	
	5313-HPO Price		$	-
5660-HMP	IBM POWERHA Reg/Ren:1Yr	1	N/C	
868	IBM POWERHA Base SWMA per proc 1Y Reg MEDIUM	8	N/C	
	5660-HMP Price		$	-
5692-A5L	System Software	1	N/C	
967	AIX V5.3 Standard Edition	1	N/C	
988	Expansion pack	1	N/C	
970	AIX 5L V5.3 Update CD	1	N/C	
1100	DVD Process Charge	1	$	50.00
1488	Firefox	1	N/C	
2209	IBM Management Edition for AIX	1	N/C	
2215	IBM POWERHA V5.5	1	N/C	
2924	English Language	1	N/C	
3435	DVD/CD-ROM	1	N/C	
	5692-A5L Price		$	50.00
5765-AME	IBM Management Edition for AIX	1	N/C	
13	Per processor F5	8	$	3,920.00
	5765-AME Price		$	3,920.00
5765-F62	IBM POWERHA V5	1	N/C	
43	Per Proc with 1 Year SW Maint MEDIUM	8	$	26,880.00
	5765-F62 Price		$	26,880.00
5765-G03	AIX 5L V5.3	1	N/C	
71	Per Processor - Medium	8	$	11,760.00
	5765-G03 Price		$	11,760.00
5773-AME	IBM Management Edition for AIX SW Maint: 3 Yr	1	N/C	
981	Per Processor F5 3 Year Registration	8	$	1,568.00
	5773-AME Price		$	1,568.00
5773-SM3	Software Maintenance for AIX, 3 Year	1	N/C	
1254	Per Processor 3 Yr SWMA Medium Reg	8	$	16,176.00
	5773-SM3 Price		$	16,176.00

********** SYSTEM SUMMARY **********

Server 1			
	Hardware Price	$	386,498.00
	Software OTC	$	60,354.00
	System Total	$	446,852.00
	Monthly Maintenance		
Server 2			
	Hardware Price	$	386,498.00
	Software OTC	$	60,354.00
	System Total	$	446,852.00
	Monthly Maintenance		

********** OVERALL ORDER **********

	Hardware Price	$	772,996.00
	Software OTC	$	120,708.00
	System Total	$	893,704.00
	Texas lottery Discount	$	(196,614.88)
	Texas Lotterye Final Price	$	697,089.12

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Account Representative
Mark III Systems, Inc.
IBM PREMIER BUSINESS PARTNER
3600 S. Gessner #170
Houston, Texas 77063
Phone 713-664-9850
Fax 713-664-9890

MarkIIISystems
INCORPORATED
An IBM Premier Business Partner

Date 6-7-10
1932307-2

Product	Description	Qty	Purchase	
	LOTOS #1			
9117-MMA	Server 1:9117 Model MMA	1	$	10,195.00
265	AIX Partition Specify	1	N/C	
1802	GX Dual Port- 12X Channel Attach	1	$	1,483.00
1828	1.5 Meter 12X to 4X Channel Conversion Cable	2	$	786.00
1841	3 Meter 12X to 4X Channel Conversion Cable	2	$	984.00
1845	Operator Panel	1	$	197.00
1861	0.6 Meter 12X DDR Cable	2	$	918.00
1865	3.0 Meter 12X DDR Cable	3	$	1,869.00
2146	Primary OS - AIX	1	N/C	
3124	Serial-to-Serial Port Cable for Drawer/Drawer	2	$	174.00
3125	Serial-to-Serial Port Cable for Rack/Rack	2	$	174.00
3146	RIO-2(Remote I/O-2)Cbl, 1.2M	2	$	918.00
3647	146 GB 15K RPM SAS Disk Drive	8	$	5,216.00
3652	SAS Cable (EE) Drawer to Drawer 1M	2	$	132.00
3660	Processor Fabric Cable, 2 enclosure	1	$	1,979.00
3679	SAS Cable (AI)- 1M	2	$	138.00
3684	SAS Cable (AE) Adapter to Enclosure, single controller/si	2	$	394.00
3927	Serial Port Null Modem Cable, 9-pin to 9-pin, 3.7M	2	$	174.00
4276	VGA to DVI Connection Converter	2	$	20.00
4650	Rack Indicator- Not Factory Integrated	1	N/C	
5000	Software Preload Required	1	N/C	
5625	Proc Power Regulator	6	$	9,000.00
5628	Sys AC Power Supply, 1600 W	4	$	5,944.00
5639	Integrated, 4X- 1Gb Virtual Ethernet, I/O ports	2	$	1,384.00
5648	Service Interface Card	2	$	1,980.00
5657	Serv Interface Cable- 2 Enclosure	1	$	1,979.00
5663	Proc Enclosure and Backplane	2	$	4,000.00
5666	I/O Backplane	2	$	8,908.00
5667	System Midplane	2	$	1,980.00
5674	SATA Media Enclosure and Backplane	1	$	183.00
5680	Activation of 1GB DDR2 POWER6 Memory	32	$	10,400.00
5682	Power 570 System Bezel	2	$	200.00
5683	System Chassis - 4 EIA	2	$	792.00
5694	0/8GB DDR2 Memory (4X2GB) DIMMS- 667 MHz- POWE	4	$	2,600.00
5699	System Ship Group	1	$	20.00
5735	8 Gigabit PCI Express Dual Port Fibre Channel Adapter	2	$	9,166.00
5748	POWER GXT145 PCI Express Graphics Accelerator	1	$	496.00
5759	4 Gb Dual-Port Fibre Channel PCI-X 2.0 DDR Adapter	1	$	3,273.00
5762	SATA Slimline DVD-Ram Drive	1	$	392.00
5769	10 Gigabit Ethernet-SR PCI Express Adapter	1	$	5,244.00
5772	10 Gigabit Ethernet-LR PCI Express Adapter	1	$	6,211.00
5785	4 Port Async EIA-232 PCIe Adapter	2	$	1,830.00
5796	PCI-DDR 12X Expansion Drawer	2	$	12,954.00
5878	SAS Disk Backplane -6 slot	2	$	2,078.00
6006	Power Control Cable (SPCN) - 3 meter	2	$	104.00
6007	SPCN 15m Cable	2	$	208.00
6446	Dual-port 12X Channel Attach- Short Run	2	$	1,510.00
6458	Power Cable -- Drawer to IBM PDU, 14-foot, 250V/10A	8	$	152.00
7164	IBM/OEM Rack-mount Drawer Rail Kit - Adjustable Depth	2	$	440.00
7306	One Processor Activation for Processor Feature #7388	8	$	212,832.00
7314	I/O Drawer Mounting Enclosure	1	$	687.00
7388	5.0 GHz Proc Card, 0/2 Core POWER6, 12 DDR2 Memor	4	$	53,208.00
7802	Ethernet Cable, 15M, Hardware Management Console to	2	$	68.00
7870	Power Distribution Backplane	2	$	524.00
9300	Language Group Specify - US English	1	N/C	
9440	New AIX License Core Counter	8	N/C	
	9117-MMA Price		$	386,498.00
5313-HPO	IBM Power Software HIPO	1	N/C	
572	9117-MMA Routing Code	1	N/C	
967	Base OS	1	N/C	
1053	OS Specify code for 5.3	1	N/C	
1403	64-bit kernel	1	N/C	
1488	Firefox	1	N/C	
2215	IBM PowerHA 5.5	1	N/C	
5000	Preload	1	N/C	
5924	English Preinstall PII Language	1	N/C	
9209	HW not Rack Integrated	1	N/C	
	5313-HPO Price		$	-
5660-HMP	IBM POWERHA Reg/Ren:1Yr	1	N/C	
868	IBM POWERHA Base SWMA per proc 1Y Reg MEDIUM	8	N/C	

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				==========
	5660-HMP Price		$	-
5692-A5L	System Software	1	N/C	
967	AIX V5.3 Standard Edition	1	N/C	
968	Expansion pack	1	N/C	
970	AIX 5L V5.3 Update CD	1	N/C	
1100	DVD Process Charge	1	$	50.00
1488	Firefox	1	N/C	
2209	IBM Management Edition for AIX	1	N/C	
2215	IBM POWERHA V5.5	1	N/C	
2924	English Language	1	N/C	
3435	DVD/CD-ROM	1	N/C	
				==========
	5692-A5L Price		$	50.00
5765-AME	IBM Management Edition for AIX	1	N/C	
13	Per processor F5	8	$	3,920.00
				==========
	5765-AME Price		$	3,920.00
5765-F62	IBM POWERHA V5	1	N/C	
43	Per Proc with 1 Year SW Maint MEDIUM	8	$	26,880.00
				==========
	5765-F62 Price		$	26,880.00
5765-G03	AIX 5L V5.3	1	N/C	
71	Per Processor - Medium	8	$	11,760.00
				==========
	5765-G03 Price		$	11,760.00
5773-AME	IBM Management Edition for AIX SW Maint: 3 Yr	1	N/C	
981	Per Processor F5 3 Year Registration	8	$	1,568.00
				==========
	5773-AME Price		$	1,568.00
5773-SM3	Software Maintenance for AIX, 3 Year	1	N/C	
1254	Per Processor 3 Yr SWMA Medium Reg	8	$	16,176.00
				==========
	5773-SM3 Price		$	16,176.00
	LOTOS #1			
9117-MMA	Server 2:9117 Model MMA	1	$	10,195.00
265	AIX Partition Specify	1	N/C	
1802	GX Dual Port- 12X Channel Attach	1	$	1,483.00
1828	1.5 Meter 12X to 4X Channel Conversion Cable	2	$	786.00
1841	3 Meter 12X to 4X Channel Conversion Cable	2	$	984.00
1845	Operator Panel	1	$	197.00
1861	0.6 Meter 12X DDR Cable	2	$	918.00
1865	3.0 Meter 12X DDR Cable	3	$	1,869.00
2146	Primary OS - AIX	1	N/C	
3124	Serial-to-Serial Port Cable for Drawer/Drawer	2	$	174.00
3125	Serial-to-Serial Port Cable for Rack/Rack	2	$	174.00
3146	RIO-2(Remote I/O-2)Cbl, 1.2M	2	$	918.00
3647	146 GB 15K RPM SAS Disk Drive	8	$	5,216.00
3652	SAS Cable (EE) Drawer to Drawer 1M	2	$	132.00
3660	Processor Fabric Cable, 2 enclosure	1	$	1,979.00
3679	SAS Cable (AI)- 1M	2	$	138.00
3684	SAS Cable (AE) Adapter to Enclosure, single controller/sir	2	$	394.00
3927	Serial Port Null Modem Cable, 9-pin to 9-pin, 3.7M	2	$	174.00
4276	VGA to DVI Connection Converter	2	$	20.00
4650	Rack Indicator- Not Factory Integrated	1	N/C	
5000	Software Preload Required	1	N/C	
5625	Proc Power Regulator	6	$	9,000.00
5628	Sys AC Power Supply, 1600 W	4	$	5,944.00
5639	Integrated, 4X- 1Gb Virtual Ethernet, I/O ports	2	$	1,384.00
5648	Service Interface Card	2	$	1,980.00
5657	Serv Interface Cable- 2 Enclosure	1	$	1,979.00
5663	Proc Enclosure and Backplane	2	$	4,000.00
5666	I/O Backplane	2	$	8,908.00
5667	System Midplane	2	$	1,980.00
5674	SATA Media Enclosure and Backplane	1	$	183.00
5680	Activation of 1GB DDR2 POWER6 Memory	32	$	10,400.00
5682	Power 570 System Bezel	2	$	200.00
5683	System Chassis - 4 EIA	2	$	792.00
5694	0/8GB DDR2 Memory (4X2GB) DIMMS- 667 MHz- POWE	4	$	2,600.00
5699	System Ship Group	1	$	20.00
5735	8 Gigabit PCI Express Dual Port Fibre Channel Adapter	2	$	9,166.00
5748	POWER GXT145 PCI Express Graphics Accelerator	1	$	496.00
5759	4 Gb Dual-Port Fibre Channel PCI-X 2.0 DDR Adapter	1	$	3,273.00
5762	SATA Slimline DVD-Ram Drive	1	$	392.00
5769	10 Gigabit Ethernet-SR PCI Express Adapter	1	$	5,244.00
5772	10 Gigabit Ethernet-LR PCI Express Adapter	1	$	6,211.00
5785	4 Port Async EIA-232 PCIe Adapter	2	$	1,830.00
5796	PCI-DDR 12X Expansion Drawer	2	$	12,954.00
5878	SAS Disk Backplane -6 slot	2	$	2,078.00
6006	Power Control Cable (SPCN) - 3 meter	2	$	104.00
6007	SPCN 15m Cable	2	$	208.00
6446	Dual-port 12X Channel Attach- Short Run	2	$	1,510.00
6458	Power Cable -- Drawer to IBM PDU, 14-foot, 250V/10A	8	$	152.00
7164	IBM/OEM Rack-mount Drawer Rail Kit - Adjustable Depth	2	$	440.00
7306	One Processor Activation for Processor Feature #7388	8	$	212,832.00
7314	I/O Drawer Mounting Enclosure	1	$	687.00
7388	5.0 GHz Proc Card, 0/2 Core POWER6, 12 DDR2 Memor	4	$	53,208.00

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7802	Ethernet Cable, 15M, Hardware Management Console to	2	$	68.00
7870	Power Distribution Backplane	2	$	524.00
9300	Language Group Specify - US English	1	N/C	
9440	New AIX License Core Counter	8	N/C	
	9117-MMA Price		$	386,498.00
5313-HPO	IBM Power Software HIPO	1	N/C	
572	9117-MMA Routing Code	1	N/C	
967	Base OS	1	N/C	
1053	OS Specify code for 5.3	1	N/C	
1403	64-bit kernel	1	N/C	
1488	Firefox	1	N/C	
2215	IBM PowerHA 5.5	1	N/C	
5000	Preload	1	N/C	
5924	English Preinstall PII Language	1	N/C	
9209	HW not Rack Integrated	1	N/C	
	5313-HPO Price		$	-
5660-HMP	IBM POWERHA Reg/Ren:1Yr	1	N/C	
868	IBM POWERHA Base SWMA per proc 1Y Reg MEDIUM	8	N/C	
	5660-HMP Price		$	-
5692-A5L	System Software	1	N/C	
967	AIX V5.3 Standard Edition	1	N/C	
968	Expansion pack	1	N/C	
970	AIX 5L V5.3 Update CD	1	N/C	
1100	DVD Process Charge	1	$	50.00
1488	Firefox	1	N/C	
2209	IBM Management Edition for AIX	1	N/C	
2215	IBM POWERHA V5.5	1	N/C	
2924	English Language	1	N/C	
3435	DVD/CD-ROM	1	N/C	
	5692-A5L Price		$	50.00
5765-AME	IBM Management Edition for AIX	1	N/C	
13	Per processor F5	8	$	3,920.00
	5765-AME Price		$	3,920.00
5765-F62	IBM POWERHA V5	1	N/C	
43	Per Proc with 1 Year SW Maint MEDIUM	8	$	26,880.00
	5765-F62 Price		$	26,880.00
5765-G03	AIX 5L V5.3	1	N/C	
71	Per Processor - Medium	8	$	11,760.00
	5765-G03 Price		$	11,760.00
5773-AME	IBM Management Edition for AIX SW Maint: 3 Yr	1	N/C	
981	Per Processor F5 3 Year Registration	8	$	1,568.00
	5773-AME Price		$	1,568.00
5773-SM3	Software Maintenance for AIX, 3 Year	1	N/C	
1254	Per Processor 3 Yr SWMA Medium Reg	8	$	16,176.00
	5773-SM3 Price		$	16,176.00

********** SYSTEM SUMMARY **********

Server 1			
	Hardware Price	$	386,498.00
	Software OTC	$	60,354.00
	System Total	$	446,852.00
	Monthly Maintenance		
Server 2			
	Hardware Price	$	386,498.00
	Software OTC	$	60,354.00
	System Total	$	446,852.00
	Monthly Maintenance		

********** OVERALL ORDER **********

Hardware Price	$	772,996.00
Software OTC	$	120,708.00
System Total	$	893,704.00
Texas lottery Discount	$	(196,614.88)
Texas Lotterys Final Pric	$	697,848.12

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From: April Morrison
Sent: Wednesday, May 05, 2010 4:00 PM
To: 'jvaught@pcpcdirect.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Laptop and Desktop Computers

Importance: High

Attachments: TX equipment_Laptops_Desktops.docx
Attn: Mr. Joe Vaught
PCPC Direct, LTD
10690 Shadow Wood Dr.
Suite 132
Houston, TX 77043

Re: Subcontracting Opportunity for Laptop and Desktop Computers

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-13-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 2:28 PM
To: 'jvaught@pcpcdirect.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Laptop and Desktop Computers - 2nd Notice

Attachments: TX equipment_Laptops_Desktops.docx
Attn: Mr. Joe Vaught
PCPC Direct, LTD
10690 Shadow Wood Dr.
Suite 132
Houston, TX 77043

Re: Subcontracting Opportunity for Laptop and Desktop Computers

Mr. Joe Vaught,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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HUB SUBCONTRACTING PLAN (HSP)

cordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ...pondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	(#11) - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	(#12) - Marketing Services
(#3) - Computers Main and Mini Server Hardware	(#13) - Office Supplies
(#4) - Computers Main and Mini Server Software	(#14) - Janitorial Services
(#5) - Computers, Laptops and Desktops	(#15) - Insurance Services
(#6) - HVAC Equipment and Services	(#16) - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	(#17) - Leasing and Rental of Office and Warehouse Space
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DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 6 **Description:** HVAC Equipment and Services

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

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SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

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c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
DIRECT SERVICE COMPANY	1752772653700	05 / 04 / 2010	☐ - Yes ☒ - No
SUNBELT AC AND REFRIGERATION SERVICES	1742376535700	05 / 04 / 2010	☐ - Yes ☒ - No
LIEBERT		5 / 4 / 2010	☒ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
LIEBERT		.02%	$119,075	☐ - Yes ☒ - No*
		%	$	☐ - Yes ☐ - No*

*** If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

Liebert offered the lowest price.

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
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Signature	Printed Name	Title	Date
	Toula Argenti's	VP Ltd	6/25/10

DOCUMENT REDACTED BY TLC - 12-6-10

HUB SUBCONTRACTING PLAN (HSP)

:cordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ...ondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

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(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
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DOCUMENT REDACTED BY TLC - 12-6-10

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Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
RAMOS REFRIGERATION AND AC	1742229834300	05 / 04 / 2010	☐ - Yes ☒ - No
GEORGES CUNNINGHAM CO, INC	1741778566800	05 / 04 / 2010	☒ - Yes ☐ - No
COLD, INC	1741608011100	05 / 04 / 2010	☐ - Yes ☒ - No

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Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
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Signature	Printed Name	Title	Date
	Toula Argenakis	VP & CFO	6/25/10

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Rev. 10/07

DOCUMENT REDACTED BY TLC - 12-6-10

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Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
AIRCOOL TECH	1204576000100	05 / 04 / 2010	☒ - Yes ☐ - No
BLUE STAR ELECTRIC, LLC	1752968449400	05 / 04 / 2010	☐ - Yes ☒ - No
DOCTOR AIR	1260094572400	05 / 04 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

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		%	$	☐ - Yes ☐ - No*
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DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

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Signature	Toula Argentis Printed Name	VP & CFO Title	6/25/10 Date

Rev. 10/07

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 12:38 PM
To: 'aircooltech@aol.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Importance: High

Attachments: TX equipment Cooling Specs.xlsx
Attn: Mr. Jose Saul Cantu
Aircool Tech
6710 S. Trails Dr.
Edinburg, TX 78542

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: Aircooltech@aol.com
Sent: Tuesday, May 04, 2010 3:08 PM
To: April Morrison
Subject: Re: Subcontracting Opportunity
I am unable to open the attachment, can you please send that in a PDF.

Thank You,

Celeste M. Ibarra

AIRCOOL TECH
TACLA26381C
6710 S. Trail Dr
Edinburg, TX 78542
Ph(956)827-1731 Fax(956)381-8171
E-mail: aircooltech@aol.com

In a message dated 5/4/2010 11:38:16 A.M. Central Daylight Time, April.Morrison@intralot.us writes:

Attn: Mr. Jose Saul Cantu

Aircool Tech

6710 S. Trails Dr.

Edinburg, TX 78542

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.

Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

DOCUMENT REDACTED BY TLC - 12-6-10

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers

Director – Procurement

Intralot, Inc

11360 Technology Circle

Duluth, GA. 30097

Email: chaz.shivers@intralot.us

Tel: 678-473-7241

Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 12:41 PM
To: 'bluestarelect@aol.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Importance: High

Attachments: TX equipment Cooling Specs.xlsx
Attn: Ms. Sally L. Walker
Blue Star Electric, LLC
4701 Shorewood Drive
Arlington, TX 76016

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

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Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 2:34 PM
To: 'bluestarelect@aol.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for HVAC Equipment

Attachments: TX equipment Cooling Specs.xlsx
Attn: Ms. Sally L. Walker
Blue Star Electric, LLC
4701 Shorewood Drive
Arlington, TX 76016

Re: Subcontracting Opportunity for HVAC Equipment

Ms. Sally Walker,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

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Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 12:43 PM
To: 'coldinccannon@austin.rr.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Importance: High

Attachments: TX equipment Cooling Specs.xlsx
Attn: Mr. Thomas Cannon
Cold, Inc
704 W Powell Lane
Austin, TX 78753

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

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Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 2:36 PM
To: 'coldinccannon@austin.rr.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for HVAC Equipment- 2nd Notice

Attachments: TX equipment Cooling Specs.xlsx
Attn: Mr. Thomas Cannon
Cold, Inc
704 W Powell Lane
Austin, TX 78753

Re: Subcontracting Opportunity for HVAC Equipment

Mr. Thomas Cannon,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
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Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 12:48 PM
To: 'directservicecom@aol.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Importance: High

Attachments: TX equipment Cooling Specs.xlsx
Attn: Ms. Letitia Pevehouse
Direct Service Company
P.O. Box 3060
Waxahachie, TX 77263

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

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Contact Information: Please see below

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Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 2:38 PM
To: 'directservicecom@aol.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for HVAC Equipment - 2nd Notice

Attachments: TX equipment Cooling Specs.xlsx
Attn: Ms. Letitia Pevehouse
Direct Service Company
P.O. Box 3060
Waxahachie, TX 77263

Re: Subcontracting Opportunity for HVAC Equipment

Ms. Letitia Pevehouse,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Sincerely,

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Director – Procurement
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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 12:51 PM
To: 'sjdeviney@doctor-air.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Importance: High

Attachments: TX equipment Cooling Specs.xlsx
Attn: Ms. Jeanna Deviney
Doctor Air
P.O. Box 1933
Stephenville, TX 76401

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

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Director – Procurement
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11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 2:40 PM
To: 'sjdeviney@doctor-air.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for HVAC Equipment - 2nd Notice

Attachments: TX equipment Cooling Specs.xlsx
Attn: Ms. Jeanna Deviney
Doctor Air
P.O. Box 1933
Stephenville, TX 76401

Re: Subcontracting Opportunity for HVAC Equipment

Ms. Jeanna Deviney,

We are contacting you because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
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11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 12:53 PM
To: 'jms@gcincac.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Importance: High

Attachments: TX equipment Cooling Specs.xlsx
Attn: Mr. Juan Manuel Salazar
George Cunningham Co., Inc
610 N EXPWY 77
Harlingen, TX 78550

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 2:43 PM
To: 'jms@gcincac.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for HVAC Equipment - 2nd Notice

Attachments: TX equipment Cooling Specs.xlsx
Attn: Mr. Juan Manuel Salazar
George Cunningham Co., Inc
610 N EXPWY 77
Harlingen, TX 78550

Re: Subcontracting Opportunity for HVAC Equipment

Mr. Juan Salazar,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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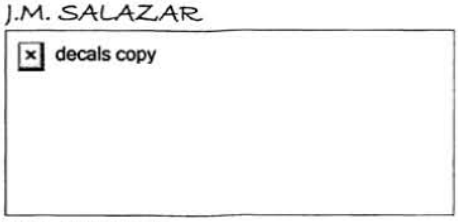
April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: J.M. Salazar [jms@gcincac.com]
Sent: Tuesday, June 08, 2010 3:08 PM
To: April Morrison
Cc: Chaz Shivers
Subject: RE: Subcontracting Opportunity for HVAC Equipment - 2nd Notice
HELLO,
WE WOULD BE DELIGHTED TO OFFER OUR PRODUCTS AND SERVICES FOR YOUR PROJECTS. IF YOU WOULD BE ABLE TO SUPPLY US WITH A SET OF PLANS AND A DEADLINE WE WOULD BE ABLE TO GET THIS TO YOU ASAP.
THANK YOU
J.M.

I THANK YOU FOR YOUR CONTINUED PATRONAGE. IF YOU KNOW ANYONE THAT MIGHT BENEFIT FROM OUR SERVICES, YOUR PERSONAL REFFERAL WOULD BE APPRECIATED.

J.M. SALAZAR



J.M. SALAZAR
SALES ESTIMATOR / COMFORT CONSULTANT

P.O. BOX 1630
610 N. EXPRESSWAY 77
HARLINGEN, TEXAS. 78550
(956) 423-8437 OFFICE
(956) 535-2789 CELL
(956) 425-2473 FAX

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 08, 2010 1:43 PM
To: jms@gcincac.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for HVAC Equipment - 2nd Notice

Attn: Mr. Juan Manuel Salazar
George Cunningham Co., Inc
610 N EXPWY 77
Harlingen, TX 78550

Re: Subcontracting Opportunity for HVAC Equipment

Mr. Juan Salazar,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors

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Details are shown below.

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Contact Information: Please see below

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Sincerely,

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Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Tuesday, May 04, 2010 12:57 PM
To: 'ramosac1942@yahoo.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Importance: High

Attachments: TX equipment Cooling Specs.xlsx
Attn: Mr. Rodolfo E. Ramos
Ramos Refrigeration & AC
1418 E. King St
Kingsville, TX 78363

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 2:45 PM
To: 'ramosac1942@yahoo.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for HVAC Equipment - 2nd Notice

Attachments: TX equipment Cooling Specs.xlsx
Attn: Mr. Rodolfo E. Ramos
Ramos Refrigeration & AC
1418 E. King St
Kingsville, TX 78363

Re: Subcontracting Opportunity for HVAC Equipment

Mr. Rodolfo Ramos,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
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11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Tuesday, May 04, 2010 1:00 PM
To: 'hector@sunbrlt-air.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Importance: High

Attachments: TX equipment Cooling Specs.xlsx
Attn: Mr. Hector Rosas
Sunbelt Air Condition and Refrigeration Service, Inc
4617 San Eduardo
Laredo, TX 78041-4681

Re: Subcontracting Opportunity

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Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 2:49 PM
To: 'hector@sunbrlt-air.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for HVAC Equipment - 2nd Notice

Attachments: TX equipment Cooling Specs.xlsx
Attn: Mr. Hector Rosas
Sunbelt Air Condition and Refrigeration Service, Inc
4617 San Eduardo
Laredo, TX 78041-4681

Re: Subcontracting Opportunity for HVAC Equipment

Mr. Hector Rosas,

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HUB SUBCONTRACTING PLAN (HSP)

:cordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ·espondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	(#11) - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	(#12) - Marketing Services
(#3) - Computers Main and Mini Server Hardware	(#13) - Office Supplies
(#4) - Computers Main and Mini Server Software	(#14) - Janitorial Services
(#5) - Computers, Laptops and Desktops	(#15) - Insurance Services
(#6) - HVAC Equipment and Services	(#16) - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall & Routers	(#17) - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	(#18) - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	(#19) - Call Center Services
(#10) - Security Alarm and Suppression Services	(#20) - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

Rev. 10/07

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 7 **Description:** **Computers Network Components, Firewall and Routers**

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

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c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
PETROSYS SOLUTIONS, INC	1760515694600	05 / 03 / 2010	☐ - Yes ☒ - No
PRESIDIO INC		05 / 03 / 2010	☒ - Yes ☒ - No
		/ /	☐ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
PRESIDIO INC		.28%	$ 1,992,106	☐ - Yes ☒ - No*
		%	$	☐ - Yes ☐ - No*

*** If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
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- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Toola Argentis	VP of CFO	6/25/10
	Printed Name	Title	Date

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HUB SUBCONTRACTING PLAN (HSP)

:cordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ·.·.pondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall & Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installations

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Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
AUSTIN NETWORKING ASSOCIATES, INC	1742974118800	05 / 04 / 2010	☒ - Yes ☐ - No
BAYTECH SUPPLY INC	1742724191800	05 / 05 / 2010	☐ - Yes ☒ - No
5 TO 50 NETWORKS	1900209331800	05 / 04 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

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Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

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(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

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Signature	TOULA ARGENTIS Printed Name	VP CAO Title	6/25/10 Date

Rev. 10/07

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HUB SUBCONTRACTING PLAN (HSP)

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Rev. 10/07

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Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
QWEST COMMUNICATIONS COMPANY, LLC	1046141739500	05 / 05 / 2010	☒ - Yes ☐ - No
PAINE AND ASSOCIATES	1562577596800	05 / 05 / 2010	☐ - Yes ☒ - No
OMAC GROUP.INC	1760357225000	05 / 03 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

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Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

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Signature	Printed Name	Title	Date
	Toula Argentis	VP COO	6/25/10

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From: April Morrison
Sent: Tuesday, May 04, 2010 5:02 PM
To: 'pschneider@5to50.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Computer Network Components

Importance: High

Attachments: TX equipment v2_cisco.xlsx; TX equipment CISCO- April.xlsx
Attn: Ms. Priscilla Schneider
5 to 50 Networks
17300 Saturn Lane
Suite 102
Houston, TX 77058-2261

Re: Subcontracting Opportunity for Computer Network Components

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 2:11 PM
To: 'pschneider@5to50.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Computer Network Components - 2nd Notice

Attachments: TX equipment CISCO- April.xlsx; TX equipment v2_cisco.xlsx
Attn: Ms. Priscilla Schneider
5 to 50 Networks
17300 Saturn Lane
Suite 102
Houston, TX 77058-2261

Re: Subcontracting Opportunity for Computer Network Components

Ms. Priscilla Schneider,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Tuesday, May 04, 2010 5:06 PM
To: 'lfoster@austinnetworking.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Computer Network Components

Importance: High

Attachments: TX equipment CISCO- April.xlsx; TX equipment v2_cisco.xlsx
Attn: Lori Foster
Austin Networking Associates, Inc
2303 RR 620 South
Suite 135-328
Austin, TX 78734

Re: Subcontracting Opportunity for Computer Network Components

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 2:15 PM
To: 'lfoster@austinnetworking.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Computer Network Components - 2nd Notice

Attachments: TX equipment CISCO- April.xlsx; TX equipment v2_cisco.xlsx
Attn: Lori Foster
Austin Networking Associates, Inc
2303 RR 620 South
Suite 135-328
Austin, TX 78734

Re: Subcontracting Opportunity for Computer Network Components

Ms. Lori Foster,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Sincerely,

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Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: Alex Wood [awood@austinnetworking.com]
Sent: Wednesday, June 16, 2010 5:01 PM
To: Chaz Shivers; April Morrison
Subject: Response to Subcontracting Opportunity for Computer Network Components - 2nd Notice

Attachments: About Austin Networking Associates.docx; Austin Networking Response.xlsx
Attn: Chaz Shivers, Director of Procurement
April Morrison

On behalf of Austin Networking Associates and Lori Foster, I am pleased to respond to your request for pricing. This quote is made without obligation and is subject to change depending upon final bill of materials, actual order date, and other circumstances outside of Austin Networking's control.

Austin Networking is a Texas State certified HUB, CISV # 1742974118800

Please let me know should you require further information or clarification on our pricing response.

Thank you for your consideration.

Alex Wood
Account Manager
Austin Networking
512-637-9827

From: "April Morrison" <April.Morrison@intralot.us>
Date: June 8, 2010 1:14:32 PM CDT
To: <lfoster@austinnetworking.com>
Cc: "Chaz Shivers" <Chaz.Shivers@intralot.us>
Subject: Subcontracting Opportunity for Computer Network Components - 2nd Notice

Attn: Lori Foster
Austin Networking Associates, Inc
2303 RR 620 South
Suite 135-328
Austin, TX 78734

Re: Subcontracting Opportunity for Computer Network Components

Ms. Lori Foster,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
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DOCUMENT REDACTED BY TLC - 12-6-10

Scope of Work:

Location to review plans and specifications: Attached

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Contact Information: Please see below

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Sincerely,

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Director – Procurement
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April Morrison
Intralot, Inc.
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Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

--
Alex Wood
Austin Networking
512-637-9827

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About Austin Networking Associates, Inc.

Since 1999, Austin Networking has provided our customers exceptional value for every IT dollar spent.

We have partnerships with the leading IT vendors allowing us to match the right equipment and professional services with every network. Large enterprise or small company, we will provide the IT services and equipment you need.

Austin Networking is based in Austin, Texas and is experienced working with Higher Education, State and Local Government, Fortune 1000, Professional firms, and small business.

Austin Networking is proud to be a woman-owned company. Texas HUB-certified business - CISV# 1742974118800.

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Austin Networking Associates, Inc
6/16/2010
Alex Wood, awood@austinnetworking.com, 512-637-9827

Intralot

TX Project

Product	Description	Quantity	Price	Product Ext Price	Service Ext Price
	Primary Data Center				
NOTE: Highlighted items are included in base hardware package.					
Cisco 2900 Series Router					
CISCO2921-SEC/K9	Cisco 2921 Security Bundle w/SEC license PAK	4	$3,164.69	$12,658.75	
HWIC-1ADSL	1-port ADSLoPOTS HWIC	8	$516.56	$3,099.38	
VWIC2-2MFT-T1/E1	2-Port 2nd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1	8	$1,377.50	$11,020.00	
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	4	included		
S29UK9-15001M	Cisco 2901-2921 IOS UNIVERSAL	4	included		
CAB-ADSL-RJ11	Lavender Cable for xDSL, Straight-through, RJ-11, 6 feet	4	included		
PWR-2921-51-AC	Cisco 2921/2951 AC Power Supply	4	included		
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash	4	included		
MEM-2900-512MB-DEF	512MB DRAM for Cisco 2901-2921 ISR (Default)	4	included		
MEM-CF-256MB	256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	4	included		
SL-29-IPB-K9	IP Base License for Cisco 2901-2951	4	included		
SL-29-SEC-K9	Security License for Cisco 2901-2951	4	included		
CON-OSP-2921SEC	24X7X4 Onsite Cisco 2921 Security	20	$1,041.77		$20,835.32
Cisco Catalyst 2960-S Series					
WS-C2960S-48TS-L	Catalyst 2960S 48 GigE, 4 x SFP LAN Base	4	$3,440.19	$13,760.75	
CAB-16AWG-AC	AC Power cord, 16AWG	4	included		
C2960S-STACK	Catalyst 2960S FlexStack Stack Module optional for LAN Base	4	included		
CAB-STK-E-0.5M	Cisco FlexStack 50cm stacking cable	4	included		
CON-OSP-2960S4TS	24X7X4 Onsite Cat 2960S Stk48 GigE,4xSFP LAN Base	20	$615.03		$12,300.60
Cisco ASA 5580					
ASA5580-20-BUN-K9	ASA 5580-20 Appliance with 2 GE Mgmt, Single AC, 3DES/AES	4	$34,433.94	$137,735.75	
SF-ASA5580-8.3-K8	ASA 5580 Series Software v8.3	4	included		
ASA5580-4GE-CU	ASA 5580 4-Port 10/100/1000 Interface Card, RJ-45	4	$3,443.75	$13,775.00	
CAB-US515P-C19-US	NEMA 5-15 to IEC-C19 13ft US	8	included		
ASA5580-PWR-AC	ASA 5580 AC Power Supply	4	included		
ASA5500-ENCR-K9	ASA 5500 Strong Encryption License (3DES/AES)	4	included		
ASA-VPN-CLNT-K9	Cisco VPN Client Software (Windows, Solaris, Linux, Mac)	4	included		
ASA-ANYCONN-CSD-K9	ASA 5500 AnyConnect Client + Cisco Security Desktop Software	4	included		
CON-OSP-AS82BK9	ONSITE 24X7X4 ASA5580-20-BUN-K9	20	$9,461.05		$189,221.08
Cisco IPS Appliance					
IPS-4240-K9	IPS 4240 Appliance Sensor	2	$11,016.44	$22,032.88	
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	2	included		
IPS-SW-7.0	Cisco IPS software version 7.0	2	included		
SSM-BLANK	ASA/IPS SSM Slot Cover	2	included		
CON-SUO3-IPS4240	IPS SVC,ONSITE24X7X4 IPS 4240 Appliance	10	$2,875.50		$28,755.02
Cisco ACE					
ACE-4710-0.5F-K9	ACE 4710 Hardware-0.5Gbps-100 SSL-100MbpsComp-5VC- 50 AppAcc	4	15,145.00	$60,580.00	
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	4	included		
ACE-AP-SW-3.2	ACE Appliance SW 3.2	4	included		
ACE-4710-0.5F-LIC	ACE 4710 0.5G Bundle License	4	included		
ACE-AP-PAK	ACE Appliance License PAK	4	included		
CON-OSP-ACE47105	ONSITE 24X7X4 ACE 4710 Hardware-0.	20	$2,844.28		$56,885.54
Cisco Catalyst 3750G					
WS-C3750G-48TS-E	Catalyst 3750 48 10/100/1000T + 4 SFP + IPS Image	4	$15,145.38	$60,581.50	
CAB-STACK-50CM	Cisco StackWise 50CM Stacking Cable	4	included		
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	4	included		
CON-OSP-3750GTE	24X7X4 Onsite Cat 3750 48 10/100/1000T + 4 SFP En	20	$2,844.28	$56,885.54	
PWR-RPS2300	Cisco Redundant Power System 2300 and Blower,No Power Supply	4	$826.50	$3,306.00	
C3K-PWR-1150WAC	Catalyst 3750-E / 3560-E 1150WAC power supply	4	$1,029.56	$4,118.25	
CAB-RPS2300=	RPS2300 Cable for Devices other than E-Series Switches	4	included		
CAB-RPS2300-E=	RPS2300 Cable for 3750E/3560E and 2960 PoE Switches	4	$103.31	$413.25	
CAB-16AWG-AC	AC Power cord, 16AWG	4	included		
CON-OSP-RPS2300	24X7X4 Onsite PWR-RPS2300	20	$333.06		$6,661.25
Cisco 1941 Series Router					

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CISCO1941-SEC/K9	Cisco 1941 Security Bundle w/SEC license PAK	36	$1,718.31	$61,859.25	
VWIC2-2MFT-T1/E1	2-Port 2nd Gen Multiflex Trunk Voice/WAN Int. Card - T1/E1	36	$1,377.50	$49,590.00	
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	36	included		
S19UK9-15001M	Cisco 1941 IOS UNIVERSAL	36	included		
ISR-CCP-EXP	Cisco Config Pro Express on Router Flash	36	included		
MEM-1900-512MB-DEF	512MB Default DRAM for Cisco 1941 ISR	36	included		
MEM-CF-256MB	256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	36	included		
PWR-1941-AC	Cisco 1941 AC Power Supply	36	included		
SL-19-IPB-K9	IP Base License for Cisco 1941	36	included		
SL-19-SEC-K9	Security License for Cisco 1941	36	included		
CON-OSP-1941SEC	24X7X4 Onsite Cisco 1941 Security Bundle w/SEC license	180	$274.40		$49,391.64
Cisco ASA 5505					
ASA5505-SEC-BUN-K9	ASA 5505 Sec Plus Appliance with SW, UL Users, HA, 3DES/AES	4	$1,140.00	$4,560.00	
CAB-AC-C5	AC Power Cord, Type C5, US	4	included		
SF-ASA5505-8.2-K8	ASA 5505 Series Software v8.2	4	included		
ASA5505-SW-UL	ASA 5505 Unlimited User (UL) software license	4	included		
ASA5505-PWR-AC	ASA 5505 AC Power Supply Adapter	4	included		
SSC-BLANK	ASA 5505 SSC Blank Slot Cover	4	included		
ASA-ANYCONN-CSD-K9	ASA 5500 AnyConnect Client + Cisco Security Desktop Software	4	included		
ASA5500-ENCR-K9	ASA 5500 Strong Encryption License (3DES/AES)	4	included		
ASA5505-SEC-PL	ASA 5505 Sec. Plus Lic. w/ HA, DMZ, VLAN trunk, more conns.	4	included		
CON-SNT-AS5SBK9	SMARTNET 8X5XNBD ASA5505-SEC-BUN-K9	20	$192.06		$3,841.57
Cisco Catalyst 2960-S Series					
WS-C2960S-48LPS-L	Catalyst 2960S 48 GigE PoE 370W, 4 x SFP LAN Base	4	$4,473.31	$17,893.25	
CAB-16AWG-AC	AC Power cord, 16AWG	4	included		
C2960S-STACK	Catalyst 2960S FlexStack Stack Module optional for LAN Base	4	$1,033.13	$4,132.50	
CAB-STK-E-0.5M	Cisco FlexStack 50cm stacking cable	4	included		
CON-OSP-2960S4LS	24X7X4 Onsite Cat 2960S Stk48 GigE PoE 370W,4xSFP LBas	20	$615.03		$12,300.60
Cisco Wireless					
AIR-AP1252AG-A-K9	802.11a/g/n-d2.0 2.4/5-GHz Mod Auto AP; 6 RP-TNC; FCC	3	$893.76	$2,681.28	
AIR-ANT2422DG-R	2.4-GHz 2.2 dBi Dipole Straight Antenna RP-TNC Gray Qty 1	9	$13.11	$117.99	
AIR-ANT5135DG-R	5-GHz 3.5 dBi Dipole Straight Antenna RP-TNC Gray Qty 1	9	$13.11	$117.99	
AIR-PWRINJ4	Power Injector - 1140 / 1250 Series	3	$102.12	$306.37	
AIR-PWR-CORD-NA	AIR Line Cord North America	3	included		
S125W7K9-12410JA	Cisco 1250 Series IOS WIRELESS LAN	3	included		
CON-SNT-AP1252AG	SMARTNET 8X5XNBD 802.11a/g/n-d2.0 2.4/5-GHz Mod Auto AP	15	$98.61		$1,479.15

Backup Data Center

Cisco Catalyst 3750G					
WS-C3750G-48TS-E	Catalyst 3750 48 10/100/1000T + 4 SFP + IPS Image	4	$15,145.38	$60,581.50	
CAB-STACK-50CM	Cisco StackWise 50CM Stacking Cable	4	included		
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	4	included		
CON-OSP-3750GTE	24X7X4 Onsite Cat 3750 48 10/100/1000T + 4 SFP En	20	$2,844.28	$56,885.54	
PWR-RPS2300	Cisco Redundant Power System 2300 and Blower,No Power Supply	4	$826.50	$3,306.00	
C3K-PWR-1150WAC	Catalyst 3750-E / 3560-E 1150WAC power supply	4	$1,029.56	$4,118.25	
CAB-RPS2300=	RPS2300 Cable for Devices other than E-Series Switches	4	included		
CAB-RPS2300-E=	RPS2300 Cable for 3750E/3560E and 2960 PoE Switches	4	$103.31	$413.25	
CAB-16AWG-AC	AC Power cord, 16AWG	4	included		
CON-OSP-RPS2300	24X7X4 Onsite PWR-RPS2300	20	$333.06		$6,661.25
Cisco ASA 5580					
ASA5580-20-BUN-K9	ASA 5580-20 Appliance with 2 GE Mgmt, Single AC, 3DES/AES	4	$34,433.94	$137,735.75	
SF-ASA5580-8.3-K8	ASA 5580 Series Software v8.3	4	included		
ASA5580-4GE-CU	ASA 5580 4-Port 10/100/1000 Interface Card, RJ-45	4	$3,443.75	$13,775.00	
CAB-US515P-C19-US	NEMA 5-15 to IEC-C19 13ft US	8	included		
ASA5580-PWR-AC	ASA 5580 AC Power Supply	4	included		
ASA5500-ENCR-K9	ASA 5500 Strong Encryption License (3DES/AES)	4	included		
ASA-VPN-CLNT-K9	Cisco VPN Client Software (Windows, Solaris, Linux, Mac)	4	included		
ASA-ANYCONN-CSD-K9	ASA 5500 AnyConnect Client + Cisco Security Desktop Software	4	included		
CON-OSP-AS82BK9	ONSITE 24X7X4 ASA5580-20-BUN-K9	20	$9,461.05		$189,221.08
Cisco IPS Appliance					
IPS-4240-K9	IPS 4240 Appliance Sensor	2	$11,016.44	$22,032.88	
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	2	included		

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IPS-SW-7.0	Cisco IPS software version 7.0	2	included		
SSM-BLANK	ASA/IPS SSM Slot Cover	2	included		
CON-SUO3-IPS4240	IPS SVC,ONSITE24X7X4 IPS 4240 Appliance	10	$2,875.50		$28,755.02
Cisco ACE					
ACE-4710-0.5F-K9	ACE 4710 Hardware-0.5Gbps-100 SSL-100MbpsComp-5VC- 50 AppAcc	4	15,145.00	$60,580.00	
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	4	included		
ACE-AP-SW-3.2	ACE Appliance SW 3.2	4	included		
ACE-4710-0.5F-LIC	ACE 4710 0.5G Bundle License	4	included		
ACE-AP-PAK	ACE Appliance License PAK	4	included		
CON-OSP-ACE47105	ONSITE 24X7X4 ACE 4710 Hardware-0.	20	$2,844.28		$56,885.54
	Test Network				
Cisco Catalyst 2960-S					
WS-C2960S-24TS-L	Catalyst 2960S 24 GigE, 4 x SFP LAN Base	4	$2,062.69	$8,250.75	
CAB-16AWG-AC	AC Power cord, 16AWG	4	included		
C2960S-STACK	Catalyst 2960S FlexStack Stack Module optional for LAN Base	4	$1,033.13	$4,132.50	
CAB-STK-E-0.5M	Cisco FlexStack 50cm stacking cable	4	included		
CON-OSP-2960S2TS	24X7X4 Onsite Cat 2960S Stk 24 GigE,4xSFP LAN Base	20	$615.03		$12,300.60

PRICES DO NOT INCLUDE SHIPPING OR APPLICABLE TAXES OR FEES

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Wednesday, May 05, 2010 4:23 PM
To: 'baytincorp@aol.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Computer Network Components

Importance: High

Attachments: TX equipment v2_cisco.xlsx; TX equipment CISCO- April.xlsx

Attn: Bonnie Yablonski
Baytech Supply Inc
6338 N New Braunfels Ave #212
San Antonio, TX 78209-3294

Re: Subcontracting Opportunity for Computer Network Components

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-13-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: BayTIncorp@aol.com
Sent: Wednesday, May 05, 2010 4:45 PM
To: April Morrison
Subject: Re: Subcontracting Opportunity for Computer Network Components
Baytech Supply is a distributor, not a contractor. We only deliver product; we do not install.

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Monday, May 03, 2010 4:39 PM
To: 'ylhouston@yahoo.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity

Importance: High

Attachments: TX equipment v2_cisco.xlsx

Attn: Mr. Ying G. Lai
OMAC Group, Inc
12440 Oxford Park Drive
Suite B102
Houston, TX 77082

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

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Intralot, Inc
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Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 2:08 PM
To: 'ylhouston@yahoo.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Computer Network Components - 2nd Notice

Attachments: TX equipment v2_cisco.xlsx
Attn: Mr. Ying G. Lai
OMAC Group, Inc
12440 Oxford Park Drive
Suite B102
Houston, TX 77082

Re: Subcontracting Opportunity for Computer Network Components

Mr. Ying Lai,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

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Contact Information: Please see below

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Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Wednesday, May 05, 2010 4:14 PM
To: 'tom.paine@tpaine.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Computer Network Components

Importance: High

Attachments: TX equipment v2_cisco.xlsx; TX equipment CISCO- April.xlsx
Attn: Tim Stovall
Paine and Associates
P.O. Box 971396
El Paso, TX 79997-1396

Re: Subcontracting Opportunity for Computer Network Components

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

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Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

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Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-13-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 2:19 PM
To: 'tom.paine@tpaine.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Computer Network Components - 2nd Notice

Attachments: TX equipment CISCO- April.xlsx; TX equipment v2_cisco.xlsx
Attn: Tim Stovall
Paine and Associates
P.O. Box 971396
El Paso, TX 79997-1396

Re: Subcontracting Opportunity for Computer Network Components

Mr. Tim Stovall,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Monday, May 03, 2010 4:38 PM
To: 'IRENEG@PETROSYS.COM'
Cc: Chaz Shivers
Subject: FW: Subcontracting Opportunity

Importance: High

Attachments: TX equipment v2_cisco.xlsx

Attn: Ms. Irene Griffith
Petrosys Solutions, Inc.
P.O. Box 272128
Houston, TX 77277

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-10-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 2:05 PM
To: 'IRENEG@PETROSYS.COM'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Computer Network Components - 2nd Notice

Attachments: TX equipment v2_cisco.xlsx
Attn: Ms. Irene Griffith
Petrosys Solutions, Inc.
P.O. Box 272128
Houston, TX 77277

Re: Subcontracting Opportunity for Computer Network Components

Ms. Irene Griffith,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Wednesday, May 05, 2010 4:17 PM
To: 'rena.schrader@qwest.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Computer Network Components

Importance: High

Attachments: TX equipment v2_cisco.xlsx; TX equipment CISCO- April.xlsx
Attn: Rena Schrader
Qwest Communications Company, LLC
11921 N Mopac 100
Austin, TX 78759

Re: Subcontracting Opportunity for Computer Network Components

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-13-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 2:21 PM
To: 'rena.schrader@qwest.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Computer Network Components - 2nd Notice

Attachments: TX equipment CISCO- April.xlsx; TX equipment v2_cisco.xlsx
Attn: Rena Schrader
Qwest Communications Company, LLC
11921 N Mopac 100
Austin, TX 78759

Re: Subcontracting Opportunity for Computer Network Components

Ms. Rena Schrader,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Schrader, Rena [Rena.Schrader@qwest.com]
Sent: Tuesday, June 08, 2010 4:37 PM
To: April Morrison
Subject: RE: Subcontracting Opportunity for Computer Network Components - 2nd Notice
Qwest is not a HUB and is unable to respond.

Thank you -
Rena

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 08, 2010 1:21 PM
To: rena.schrader@qwest.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Computer Network Components - 2nd Notice

Attn: Rena Schrader
Qwest Communications Company, LLC
11921 N Mopac 100
Austin, TX 78759

Re: Subcontracting Opportunity for Computer Network Components

Ms. Rena Schrader,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

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Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement

DOCUMENT REDACTED BY TLC - 12-6-10

Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

This communication is the property of Qwest and may contain confidential or privileged information. Unauthorized use of this communication is strictly prohibited and may be unlawful. If you have received this communication in error, please immediately notify the sender by reply e-mail and destroy all copies of the communication and any attachments.

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8

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HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ,ondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

Rev. 10/07

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 8 **Description:** Power Generation, UPS and Generators

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
ZOMAC ELECTRICAL SYSTEMS, INC	1743129741900	05 / 04 / 2010	☐ - Yes ☒ - No
LIEBERT		05 / 04 / 2010	☒ - Yes ☐ - No
		/ /	☐ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
LIEBERT		.08%	$546,121	☐ - Yes ☒ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

Liebert provided us with the lowest price.

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

Does your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Argenti	VP & CFO	6/25/10

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HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ,ondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

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- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

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Rev. 10/07

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

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In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

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c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

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List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
ALCATEX INC	1752692774800	05 / 04 / 2010	☒ - Yes ☐ - No
FMW DISTRIBUTORS INC	1752516842700	05 / 04 / 2010	☒ - Yes ☐ - No
SIMBA INDUSTRIES	1010905986400	05 / 04 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Toula Argyris	VP & CFO	6/25/10
	Printed Name	Title	Date

Rev. 10/07

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 4:25 PM
To: 'allisonb@alcatexdesign.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Power Generation

Importance: High

Attachments: TX equipment_Generator Specs.pdf; TX equipment_Liebert.xlsx
Attn: Ms. Allison Boen Griffis
ALCATEX, INC
669 FM 1138
Royse City, TX 75189-4195

Re: Subcontracting Opportunity for Power Generation

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: Allison Boen [allisonb@alcatexdesign.com]
Sent: Friday, May 14, 2010 5:03 PM
To: April Morrison
Cc: Chaz Shivers
Subject: RE: Subcontracting Opportunity for Power Generation

Importance: High

I wanted to check to make sure that it was still acceptable for me to sent the Qualifications and bid for the Texas Lottery Commission on Monday.

There were several unknowns on the bid, as per our conversation, so it took a little longer for me to pull this together.

Please let me know and I will be sending it by EOB on Monday May 17th.

Thank you and have a great weekend.

Allison Boen

Alcatex, Inc.
Data Center Design & Build
(972) 226-0047 ext 203
Cell (972) 754-0301

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, May 04, 2010 03:25 PM
To: allisonb@alcatexdesign.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Power Generation
Importance: High

Attn: Ms. Allison Boen Griffis
ALCATEX, INC
669 FM 1138
Royse City, TX 75189-4195

Re: Subcontracting Opportunity for Power Generation

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

DOCUMENT REDACTED BY TLC - 12-6-10

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 4:35 PM
To: 'fran@fmw411.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Power Generation

Importance: High

Attachments: TX equipment_Generator Specs.pdf; TX equipment_Liebert.xlsx

---

Attn: Fran Whitehead
FMW Distributors Inc
58 Brookgreen Circle S
Montgomery, TX 77356

Re: Subcontracting Opportunity for Power Generation

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 3:44 PM
To: 'fran@fmw411.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Power Generation - 2nd Notice

Attachments: TX equipment_Generator Specs.pdf; TX equipment_Liebert.xlsx
Attn: Fran Whitehead
FMW Distributors Inc
58 Brookgreen Circle S
Montgomery, TX 77356

Re: Subcontracting Opportunity for Power Generation

Ms. Fran Whitehead,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Fran Whitehead [fran@fmw411.com]
Sent: Tuesday, June 08, 2010 4:00 PM
To: April Morrison
Subject: RE: Subcontracting Opportunity for Power Generation - 2nd Notice
We quote only specific products requested by our customers and do not review plans and specifications. Should you wish to view our web site it is www.fmw411.com.

-----Original Message-----
From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 08, 2010 2:44 PM
To: fran@fmw411.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Power Generation - 2nd Notice

Attn: Fran Whitehead
FMW Distributors Inc
58 Brookgreen Circle S
Montgomery, TX 77356

Re: Subcontracting Opportunity for Power Generation

Ms. Fran Whitehead,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle

DOCUMENT REDACTED BY TLC - 12-6-10

Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 4:31 PM
To: 'vickie@simbaindustries.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Power Generation

Importance: High

Attachments: TX equipment_Generator Specs.pdf; TX equipment_Liebert.xlsx
Attn: Ms. Vickie Kasten
Simba Industries
P.O. Box 3141
Grapevine, TX 76099-3141

Re: Subcontracting Opportunity for Power Generation

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procuremcnt
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 3:39 PM
To: 'vickie@simbaindustries.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Power Generation - 2nd Notice

Attachments: TX equipment_Generator Specs.pdf; TX equipment_Liebert.xlsx
Attn: Ms. Vickie Kasten
Simba Industries
P.O. Box 3141
Grapevine, TX 76099-3141

Re: Subcontracting Opportunity for Power Generation

Ms. Vickie Kasten,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 4:33 PM
To: 'tommy@zomacelectric.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Power Generation

Importance: High

Attachments: TX equipment_Generator Specs.pdf; TX equipment_Liebert.xlsx
Attn: Mr. Tommy J. Gutierrez
Zomac Electrical Systems, Inc
P.O. Box 1288
Grandview, TX 76050-1288

Re: Subcontracting Opportunity for Power Generation

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 3:42 PM
To: 'tommy@zomacelectric.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Power Generation - 2nd Notice

Attachments: TX equipment_Generator Specs.pdf; TX equipment_Liebert.xlsx
Attn: Mr. Tommy J. Gutierrez
Zomac Electrical Systems, Inc
P.O. Box 1288
Grandview, TX 76050-1288

Re: Subcontracting Opportunity for Power Generation

Mr. Tommy Gutierrez,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

DOCUMENT REDACTED BY TLC - 12-6-10

HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ...spondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 9 **Description:** Security Burglar Alarm and Card Access System

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
A&B SECURITY INTEGRATION	1264452482400	05 / 04 / 2010	☒ - Yes ☐ - No
ACFS SECURITY LLC	1262510203800	05 / 04 / 2010	☐ - Yes ☒ - No
COMMERCIAL SECURITY INTEGRATION	1593820548900	05 / 04 / 2010	☒ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
A&B SECURITY INTEGRATION	1264452482400	.04%	$280,500	☒ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

Does your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Argenti's	VP CAO	6/25/10

DOCUMENT REDACTED BY TLC - 12-6-10

HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ...pondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

Rev. 10/07

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 9 **Description:** Security Burglar Alarm and Card Access System

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
INTERNAL CONTROL SYSTEMS INC	1742882687300	05 / 04 / 2010	☐ - Yes ☒ - No
A-1 FIRE & SECURITY EQUIPMENT COMPANY	1741778778900	05 / 04 / 2010	☐ - Yes ☒ - No
ASCI	1113795403500	05 / 04 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

*** If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Argyris	VP CFO	6/25/10

Rev. 10/07

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From: April Morrison
Sent: Tuesday, May 04, 2010 4:05 PM
To: 'john.rstivo@a1firesec.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access

Importance: High

Attachments: TX equipment_Card Access Security.pdf; TX equipment_Card Access Security Disclaimer.docx; TX equipment Fire_1.pdf; TX equipment Fire_2.pdf; Fire Suppression and Alarm Disclaimer.docx
Attn: Mr. John Restivo
A-1 Fire & Security Equipment Company
P.O. Box 7654
Waco, TX 76714

Re: Subcontracting Opportunity for Card Access

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 1:29 PM
To: 'john.rstivo@a1firesec.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access - 2nd Notice

Attachments: TX equipment_Card Access Security Disclaimer.docx; TX equipment_Card Access Security.pdf; TX equipment Fire_2.pdf; TX equipment Fire_1.pdf; Fire Suppression and Alarm Disclaimer.docx

Attn: Mr. John Restivo
A-1 Fire & Security Equipment Company
P.O. Box 7654
Waco, TX 76714

Re: Subcontracting Opportunity for Card Access

Mr. John Restivo,

We are contacting you again because we did not receive a response from you the first time.
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Tuesday, May 04, 2010 3:58 PM
To: 'ab.secintegration@yahoo.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity Card Access

Importance: High

Attachments: TX equipment_Card Access Security.pdf; TX equipment_Card Access Security Disclaimer.docx
Attn: Mr. Robert Esparza
A & B Security Integration
8702 Cinnamon Creek Dr
Apt 203
San Antonio, TX 78240-4517

Re: Subcontracting Opportunity Card Access

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: Chaz Shivers
Sent: Wednesday, May 05, 2010 7:42 AM
To: 'Robert Esparza'
Cc: April Morrison
Subject: RE: Subcontracting Opportunity Card Access

Importance: High

Attachments: TX equipment_Card Access Security Disclaimer.docx; TX equipment_Card Access Security.pdf
Good Morning Mr. Esparza,

The attachments serve to identify what type system and the basic components Intralot intends to implement. They have also been provided as an aide to help you determine whether or not your firm would interested in pursuing this opportunity once final plans are completed.
Please feel free to give me a call to discuss what our expectations regarding your response are.

Best Regards,

Chaz E. Shivers
Director, Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201
Cell: 404-769-7518
Αδράξτε την ημέρα και μακάρι ολες οι προσπάθειές σας να είναι επιτυχείς.

From: Robert Esparza [mailto:ab.secintegration@yahoo.com]
Sent: Tuesday, May 04, 2010 5:20 PM
To: April Morrison
Cc: Chaz Shivers
Subject: Re: Subcontracting Opportunity Card Access

> Thank you for the information you have sent me but I believe I didn't get the attachment of the location to review plans and specifications. Can you forward that information to me?
>
> Thank You,
>
> Robert Esparza
> A & B Security Integration
> TX LIC.#B15986
> email:ab.secintegration@yahoo.com
> Fax:210.320.5371
> Cell:210.618.5870
> 8702 Cinnamon Creek, #203
> San Antonio,TX 78240

From: April Morrison <April.Morrison@intralot.us>
To: ab.secintegration@yahoo.com

DOCUMENT REDACTED BY TLC - 12-6-10

Cc: Chaz Shivers <Chaz.Shivers@intralot.us>
Sent: Tue, May 4, 2010 2:57:32 PM
Subject: Subcontracting Opportunity Card Access

Attn: Mr. Robert Esparza
A & B Security Integration
8702 Cinnamon Creek Dr
Apt 203
San Antonio , TX 78240-4517

Re: Subcontracting Opportunity Card Access

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: Robert Esparza [ab.secintegration@yahoo.com]
Sent: Wednesday, May 05, 2010 10:09 AM
To: Chaz Shivers
Cc: April Morrison
Subject: Subcontracting Opportunity

Attachments: A&B Marketing Sheet.docx
I would like to inform Intralot, Inc. that I would like to submit a bid for their up coming project here in Texas. I have attached my companies marking sheet for any other possible or future projects that my past experience might be utilize on. I welcome the opportuinty in working with Intralot Inc. now and in the future.

Thank You,

Robert"Bobby"Esparza
A & B Security Integration
TX LIC.#B15986
Dun#018101447
email:ab.secintegration@yahoo.com
Fax:210.320.5371
Cell:210.618.5870
8702 Cinnamon Creek, #203
San Antonio,TX 78240

DOCUMENT REDACTED BY TLC - 12-6-10

A & B Security Integration

TX LIC. # - B15986

8702 Cinnamon Creek Dr. #203
San Antonio, Texas 78240
E-mail: ab.secintegration@yahoo.com

Phone: (210)618-5870
FAX: (210)320-5371

Contact Person:
Robert Esparza, Owner

Capabilities: A&B Security Integration is a Texas State licensed, minority own company, specializing in the installation, service and maintenance of site security equipment, with 25 years experience in Security Access Control; CCTV; Intrusion; Intercom systems. Factory trained and certified in several of the leading software driven security access control programs.

- Group 4 – AMAG
- GE - Sapphire Pro and Diamond
- Lenel- OnGuard, BASIS
- SoftwareHouse – ACP and APC8X
- Aiphone Audio/Video Intercom
- CCTV – Pelco; Honeywell; Sony; Rainbow; EverFocus; GE; Speco; Digimerge

NAICS Code:

- 238210 - Intercommunication (intercom) system installation; Low voltage electrical work; Electronic control installation and service
- 561621 - Security alarm systems sales combined with installation, repair, or monitoring services

CCR Profile Registered: February 2010

ORCA Registered: until 03/24/2011

South Central Texas Regional Certification; SBE MBE: #210030206

Caged Code: 5WF94

Duns Number: 018101447

Insurance Level: 1,000,000

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Performance History:

Federal:

US Border Patrol Stations; Sector 8

Installed initial security system in several stations within the Del Rio Sector. Trouble shoot, service and performed preventive maintenance to their current sites throughout the Southwest Region.

Jeff Gandy, Physical Security Specialist, Del Rio Sector; 830.778.7062

Garcia Building, San Antonio, TX

Relocated, 11 security access control devices and head end equipment from the fifth floor to the second floor. I have been called on to perform service calls after move.

Damien E. Chaves, GSA Project Manager; 210.472.6110

Private:

Frito Lay Plant; San Antonio, TX

I have a standing contract for the past year to perform monthly PM for all aspects of plant security equipment, CCTV; access control; head end equipment.

Joe Kutach, Safety / Security Specialist, 210.662.2130

Rush Enterprises; New Braunfels, TX

Performed initial installation of site security system and have been called on several times throughout the year to perform service and additions to their system.

Bryan Cochran, RASI-Asset Protection, 830.626.5903

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From: April Morrison
Sent: Tuesday, May 04, 2010 4:10 PM
To: [redacted]
Cc: Chaz Shivers
Subject: Subcontracting Opportunity Card Access

Importance: High

Attachments: TX equipment_Card Access Security.pdf; TX equipment_Card Access Security Disclaimer.docx; TX equipment Fire_1.pdf; TX equipment Fire_2.pdf; Fire Suppression and Alarm Disclaimer.docx
Attn: Ms. Cynthia Maytorena
ACFS Security LLC
1795 N. Fry Rd Ste 245
Katy, TX 77449

Re: Subcontracting Opportunity Card Access

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 1:32 PM
To: 'clmaytorena@att.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity Card Access - 2nd Notice

Attachments: TX equipment_Card Access Security Disclaimer.docx; TX equipment_Card Access Security.pdf; TX equipment Fire_2.pdf; TX equipment Fire_1.pdf; Fire Suppression and Alarm Disclaimer.docx
Attn: Ms. Cynthia Maytorena
ACFS Security LLC
1795 N. Fry Rd Ste 245
Katy, TX 77449

Re: Subcontracting Opportunity Card Access

Ms. Cynthia Maytorena,

We are contacting you again because we did not receive a response from you the first time.
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 4:13 PM
To: 'asci@consolidated.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access

Importance: High

Attachments: TX equipment_Card Access Security.pdf; TX equipment_Card Access Security Disclaimer.docx

Attn: Mr. Harry Scroggins
ASCI
1604 Lilac Ave
Lufkin, TX 75901-6171

Re: Subcontracting Opportunity for Card Access

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 1:35 PM
To: 'asci@consolidated.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access - 2nd Notice

Attachments: TX equipment_Card Access Security Disclaimer.docx; TX equipment_Card Access Security.pdf
Attn: Mr. Harry Scroggins
ASCI
1604 Lilac Ave
Lufkin, TX 75901-6171

Re: Subcontracting Opportunity for Card Access

Mr. Harry Scroggins,

We are contacting you again because we did not receive a response from you the first time.
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details arc shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 4:16 PM
To: 'kdavidson@csi-austin.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access

Importance: High

Attachments: TX equipment_Card Access Security.pdf; TX equipment_Card Access Security Disclaimer.docx
Attn: Mr. Kirk Davidson
Commercial Security Integration Inc
2600 McHale Court
Suite 150
Austin, TX 78758

Re: Subcontracting Opportunity for Card Access

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 1:37 PM
To: 'kdavidson@csi-austin.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access - 2nd Notice

Attachments: TX equipment_Card Access Security Disclaimer.docx; TX equipment_Card Access Security.pdf
Attn: Mr. Kirk Davidson
Commercial Security Integration Inc
2600 McHale Court
Suite 150
Austin, TX 78758

Re: Subcontracting Opportunity for Card Access

Mr. Kirk Davidson,

We are contacting you again because we did not receive a response from you the first time.
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241

DOCUMENT REDACTED BY TLC - 12-6-10

Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Kirtus Hutchison [khutchison@csi-austin.com]
Sent: Tuesday, June 08, 2010 2:33 PM
To: kdavidson@csi-austin.com; April Morrison
Subject: RE: Subcontracting Opportunity for Card Access - 2nd Notice
April,

Please forward plans and/or specifications so I may submit. Additionally, a SOW would be helpful as well. If you have a link to an ftp site or some other online location for these documents, please forward as well.

Thanks,

Kirtus W Hutchison
Project Design & Management
Commercial Security Integration

From: Kirk Davidson [mailto:kdavidson@csi-austin.com]
Sent: Tuesday, June 08, 2010 12:57 PM
To: Kirtus Huchison
Subject: FW: Subcontracting Opportunity for Card Access - 2nd Notice

We might be able to supplement our staff and Neal.
Kirk

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 08, 2010 12:37 PM
To: kdavidson@csi-austin.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access - 2nd Notice

Attn: Mr. Kirk Davidson
Commercial Security Integration Inc
2600 McHale Court
Suite 150
Austin, TX 78758

Re: Subcontracting Opportunity for Card Access

Mr. Kirk Davidson,

We are contacting you again because we did not receive a response from you the first time.
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

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Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 4:20 PM
To: 'tmcclendon@internalcontrolsys.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access

Importance: High

Attachments: TX equipment_Card Access Security.pdf; TX equipment_Card Access Security Disclaimer.docx

Attn: Mr. Travis McClendon
Internal Control Systems Inc
3019 Alvin Devane Blvd
Suite 530
Austin, TX 78741

Re: Subcontracting Opportunity for Card Access

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

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HUB SUBCONTRACTING PLAN (HSP)

Accordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

Rev. 10/07

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 10 **Description:** Security Alarm and Suppression Services

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
RX TECHNOLOGY	1742947189300	05 / 04 / 2010	☒ - Yes ☐ - No
ACFS SECURITY LLC	1262510203800	05 / 04 / 2010	☐ - Yes ☒ - No
A-1 FIRE & SECURITY EQUIPMENT COMPANY	1741778778900	05 / 04 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
RX TECHNOLOGY	1742947189300	.02%	$129,900	☒ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

Does your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Tosla Argentis	VP & CFO	6/26/10

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HUB SUBCONTRACTING PLAN (HSP)

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- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

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SECTION 3 - SUBCONTRACTING OPPORTUNITY

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Line Item # 9 **Description:** Security Burglar Alarm and Card Access System

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Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
INTERNAL CONTROL SYSTEMS INC	1742882687300	05 / 04 / 2010	☐ - Yes ☒ - No
A-1 FIRE & SECURITY EQUIPMENT COMPANY	1741778778900	05 / 04 / 2010	☐ - Yes ☒ - No
ASCI	1113795403500	05 / 04 / 2010	☐ - Yes ☒ - No

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Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

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Signature	Printed Name	Title	Date
	Toula Argentis	VP & CFO	6/25/10

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From: April Morrison
Sent: Tuesday, May 04, 2010 4:05 PM
To: 'john.rstivo@a1firesec.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Card Access

Importance: High

Attachments: TX equipment_Card Access Security.pdf; TX equipment_Card Access Security Disclaimer.docx; TX equipment Fire_1.pdf; TX equipment Fire_2.pdf; Fire Suppression and Alarm Disclaimer.docx
Attn: Mr. John Restivo
A-1 Fire & Security Equipment Company
P.O. Box 7654
Waco, TX 76714

Re: Subcontracting Opportunity for Card Access

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Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

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Fax: 678-473-7201

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From: April Morrison
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Subject: Subcontracting Opportunity for Card Access - 2nd Notice

Attachments: TX equipment_Card Access Security Disclaimer.docx; TX equipment_Card Access Security.pdf; TX equipment Fire_2.pdf; TX equipment Fire_1.pdf; Fire Suppression and Alarm Disclaimer.docx
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Contact Information: Please see below

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678.473.7278
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From: April Morrison
Sent: Tuesday, May 04, 2010 4:10 PM
To: 'clmaytorena@att.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity Card Access

Importance: High

Attachments: TX equipment_Card Access Security.pdf; TX equipment_Card Access Security Disclaimer.docx; TX equipment Fire_1.pdf; TX equipment Fire_2.pdf; Fire Suppression and Alarm Disclaimer.docx

Attn: Ms. Cynthia Maytorena
ACFS Security LLC
1795 N. Fry Rd Ste 245
Katy, TX 77449

Re: Subcontracting Opportunity Card Access

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Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 1:32 PM
To: 'clmaytorena@att.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity Card Access - 2nd Notice

Attachments: TX equipment_Card Access Security Disclaimer.docx; TX equipment_Card Access Security.pdf; TX equipment Fire_2.pdf; TX equipment Fire_1.pdf; Fire Suppression and Alarm Disclaimer.docx
Attn: Ms. Cynthia Maytorena
ACFS Security LLC
1795 N. Fry Rd Ste 245
Katy, TX 77449

Re: Subcontracting Opportunity Card Access

Ms. Cynthia Maytorena,

We are contacting you again because we did not receive a response from you the first time.
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

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Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 3:09 PM
To: 'pat@rx-tech.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Security / Fire Alarm

Importance: High

Attachments: TX equipment Fire_1.pdf; TX equipment Fire_2.pdf; Fire Suppression and Alarm Disclaimer.docx

Attn: Mark Rizzo
RX Technology
14220 Northbrook
Suite 500
San Antonio, TX 78232

Re: Subcontracting Opportunity for Security / Fire Alarm

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Cc: Chaz Shivers
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14220 Northbrook
Suite 500
San Antonio, TX 78232

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Bonding and Insurance requirements: None

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HUB SUBCONTRACTING PLAN (HSP)

:cordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ·.·.pondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 11 **Description:** Telephones, Cellular, Voice and Data

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
METROPLEX TWO WAY RADIO	1751847486500	05 / 04 / 2010	☐ - Yes ☒ - No
SHARCO TECHNOLOGIES INC	1202205169700	05 / 04 / 2010	☒ - Yes ☐ - No
REV ENTERPRISES INC	1264251301900	05 / 04 / 2010	☒ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
REV ENTERPRISES INC	1264251301900	.05%	$341,290	☒ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

*** If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Argenti's	VP of Ops	6/25/10

DOCUMENT REDACTED BY TLC - 12-6-10

HUB SUBCONTRACTING PLAN (HSP)

:cordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ...ondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

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- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

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DOCUMENT REDACTED BY TLC - 12-6-10

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Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
NEW BEGINNINGS CAPITAL PARTENRSHIP	1331137911200	05 / 04 / 2010	☒ - Yes ☐ - No
		/ /	☐ - Yes ☐ - No
		/ /	☐ - Yes ☐ - No

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Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

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- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Argentis	VP CFO	6/25/10

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 2:49 PM
To: 'diane@mtwr.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Cell Phones and Office Phones

Importance: High

Attachments: Cell and Office Phones.docx
Attn: Ms. Diane Brasher
Metro Two Way Radio
2244 Larson lane
Suite 104
Dallas, TX 75229

Re: Subcontracting Opportunity for Cell Phones and Office Phones

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 1:43 PM
To: [redacted]
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Cell Phones and Office Phones - 2nd Notice

Attachments: Cell and Office Phones.docx
Attn: Ms. Diane Brasher
Metro Two Way Radio
2244 Larson lane
Suite 104
Dallas, TX 75229

Re: Subcontracting Opportunity for Cell Phones and Office Phones

Ms. Diane Brasher,

We are contacting you again because we did not receive a response from you the first time.
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
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Email: chaz.shivers@intralot.us
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Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 2:56 PM
To: 'kermit@nbcpsourcing.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Cell Phones and Office Phones

Importance: High

Attachments: Cell and Office Phones.docx
Attn: Kermit Cruz
New Beginnings Capital Partnership
5919 Forest Ledge
San Antonio, TX 78240

Re: Subcontracting Opportunity for Cell Phones and Office Phones

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 1:45 PM
To: [redacted]
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Cell Phones and Office Phones - 2nd Notice

Attachments: Cell and Office Phones.docx
Attn: Kermit Cruz
New Beginnings Capital Partnership
5919 Forest Ledge
San Antonio, TX 78240

Re: Subcontracting Opportunity for Cell Phones and Office Phones

Mr. Kermit Cruz,

We are contacting you again because we did not receive a response from you the first time.
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: NBCP [kermit@nbcpsourcing.com]
Sent: Tuesday, June 08, 2010 2:07 PM
To: April Morrison
Cc: Chaz Shivers
Subject: Re: Subcontracting Opportunity for Cell Phones and Office Phones - 2nd Notice

April,

Providing the type of equipment would be no problem. I'll need specifics (brand, model, intended use) on each type of phone to provide an adequate quote. We don't provide install services for phones however.

What is your company website?

Payment terms would be pre-payment until a work history is established.

Best Regards,

Kermit Cruz, CPPM
Managing Director
NBCP Sourcing & Technology
The Strategic Procurement & Technology Specialists
SBA 8(a), SDVOSB, DBE & TX HUB Certified
DIR Schedule DIR-SDD-1310, DIR-SDD-502
Office: 210-477-8556, Cell: 210-744-3564, Fax: 1-800-409-2138
Email: kermit@nbcpsourcing.com

From: April Morrison <April.Morrison@intralot.us>
To: kermit@nbcpsourcing.com
Cc: Chaz Shivers <Chaz.Shivers@intralot.us>
Sent: Tue, June 8, 2010 12:45:25 PM
Subject: Subcontracting Opportunity for Cell Phones and Office Phones - 2nd Notice

Attn: Kermit Cruz
New Beginnings Capital Partnership
5919 Forest Ledge
San Antonio , TX 78240

Re: Subcontracting Opportunity for Cell Phones and Office Phones

Mr. Kermit Cruz,

We are contacting you again because we did not receive a response from you the first time.

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INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth , GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 3:00 PM
To: 'rl2965@att.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Cell Phones and Office Phones

Importance: High

Attachments: Cell and Office Phones.docx
Attn: Mr. Ray Lopez
Rev Enterprises Inc
7015 Quiet Ridge Walk
San Antonio, TX 78250

Re: Subcontracting Opportunity for Cell Phones and Office Phones

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 1:50 PM
To: 'rl2965@att.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Cell Phones and Office Phones - 2nd Notice

Attachments: Cell and Office Phones.docx
Attn: Mr. Ray Lopez
Rev Enterprises Inc
7015 Quiet Ridge Walk
San Antonio, TX 78250

Re: Subcontracting Opportunity for Cell Phones and Office Phones

Mr. Ray Lopez,

We are contacting you again because we did not receive a response from you the first time.
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Donn Greiner (ATT Worldnet) [dgreiner@att.net]
Sent: Wednesday, June 09, 2010 9:26 AM
To: April Morrison; Chaz Shivers
Cc: rl2965@att.net
Subject: RE: Subcontracting Opportunity for Cell Phones and Office Phones - 2nd Notice
April / Chaz – REV Enterprises is interested in bidding on your requirements; but the attachments did not arrive. Can you please reattach the requirements for us to prepare a proper response.

Thank You

Donn Greiner
210-204-7956 Cell
210-493-4591 Fax
210-493-4526 Home Office
1-800-Greiner

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please don't print this e-mail unless you really need to.

From: "April Morrison" <April.Morrison@intralot.us>
Date: Tue, 8 Jun 2010 11:50:00 -0600
To: <rl2965@att.net>
Cc: Chaz Shivers<Chaz.Shivers@intralot.us>
Subject: Subcontracting Opportunity for Cell Phones and Office Phones - 2nd Notice

Attn: Mr. Ray Lopez
Rev Enterprises Inc
7015 Quiet Ridge Walk
San Antonio, TX 78250

Re: Subcontracting Opportunity for Cell Phones and Office Phones

Mr. Ray Lopez,

We are contacting you again because we did not receive a response from you the first time.
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

DOCUMENT REDACTED BY TLC - 12-6-10

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Wednesday, June 09, 2010 9:48 AM
To: 'Donn Greiner (ATT Worldnet)'
Cc: Chaz Shivers
Subject: RE: Subcontracting Opportunity for Cell Phones and Office Phones - 2nd Notice

Attachments: Cell and Office Phones.docx
Donn,
I have attached the word document stating the requirements. Just in case it does not come through again, the Cell and Office Telephone Requirements are as listed:

*Data phones required: 331

*Voice only phones required: 139

Thank you,

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: Donn Greiner (ATT Worldnet) [mailto:dgreiner@att.net]
Sent: Wednesday, June 09, 2010 9:26 AM
To: April Morrison; Chaz Shivers
Cc: rl2965@att.net
Subject: RE: Subcontracting Opportunity for Cell Phones and Office Phones - 2nd Notice

April / Chaz – REV Enterprises is interested in bidding on your requirements; but the attachments did not arrive. Can you please reattach the requirements for us to prepare a proper response.

Thank You

Donn Greiner
210-204-7956 Cell
210-493-4591 Fax
210-493-4526 Home Office
1-800-Greiner

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copies of the original message. Thank you.

please don't print this e-mail unless you really need to.

From: "April Morrison" <April.Morrison@intralot.us>
Date: Tue, 8 Jun 2010 11:50:00 -0600
To: <rl2965@att.net>
Cc: Chaz Shivers<Chaz.Shivers@intralot.us>
Subject: Subcontracting Opportunity for Cell Phones and Office Phones - 2nd Notice

Attn: Mr. Ray Lopez
Rev Enterprises Inc
7015 Quiet Ridge Walk
San Antonio, TX 78250

Re: Subcontracting Opportunity for Cell Phones and Office Phones

Mr. Ray Lopez,

We are contacting you again because we did not receive a response from you the first time.
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241

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Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Tuesday, May 04, 2010 3:04 PM
To: 'Sherry@sharco.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Cell Phones and Office Phones

Importance: High

Attachments: Cell and Office Phones.docx
Attn: Ms. Sherry Walton
Sharco Technologies Inc
1000 Pinecreek
Pflugerville, TX 78660

Re: Subcontracting Opportunity for Cell Phones and Office Phones

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: Donna Brady [donna@sharco.net]
Sent: Monday, May 10, 2010 10:42 AM
To: Chaz Shivers; April Morrison
Cc: 'Sherry Walton'
Subject: RE: Subcontracting Opportunity for Cell Phones and Office Phones

Importance: High

Attachments: Sharco intro portfolio ltr.doc; Cell and Office Phones[1].docx
Chaz and April

We are very interested in subcontracting with your company for this opportunity. I have attached an introduction letter for Sharco Technologies as well as pricing list for your review. If there are other specific products you need pricing on– please let me know.

We look forward to hearing from you and greatly hope we can partner with you on this opportunity.

Donna Brady
VP Sales
Sharco Technologies Inc
(512) 258 -0573
(512) 968 2686 cell
donna@sharco.net

From: Sherry Walton [mailto:sherry@sharco.net]
Sent: Thursday, May 06, 2010 9:45 AM
To: 'Donna Brady'
Subject: FW: Subcontracting Opportunity for Cell Phones and Office Phones
Importance: High

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, May 04, 2010 2:04 PM
To: Sherry@sharco.net
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Cell Phones and Office Phones
Importance: High

Attn: Ms. Sherry Walton
Sharco Technologies Inc
1000 Pinecreek
Pflugerville, TX 78660

Re: Subcontracting Opportunity for Cell Phones and Office Phones

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors

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in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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"Connection with Perfection"

***Sharco** Technologies, Inc.* is the solution for Complete Business Communications. Our company has over 50 years of experience with references spread nationwide. We specialize in AVAYA, Nortel phone systems. We are also an authorized AT&T agent.

***Sharco** Technologies Inc.* is a HUB certified, MWOB as well as a State of Texas DIR vendor for Avaya products.

***Sharco** Technologies, Inc.* has the experienced team of professionals to deploy a successful implementation from conception to installation and beyond. Our staff also includes the best service technicians in the industry that can manage and maintain your voice and data networks, 24 hours a day, 7 days a week.

Our portfolio of services includes:

- *PBX & Key Systems*
- *VoIP Technology & IP Telephony*
- *Unified Messaging / Voice Mail*
- *Call Accounting*
- *Remote Telecommuting*
- *Call Centers / CRM Technology*
- *Structured Cabling, Voice & Data*
- *AT&T authorized agent for network services*
- *24 x 7 Service and Support for New or Existing System*

An advantage with ***Sharco** Technologies, Inc.* would be our extensive experience as a top performer to include Customer Satisfaction, On-site training with new phone systems, and the capabilities to expand as your business grows.

For more information: Call 888-4-Sharco or visit our website: www.sharco.net

OFFICE: 512.258.0573 • FAX: 512.258.4604 • 3000 JOE DIMAGGIO BLVD • ROUND ROCK TEXAS 78664

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Cell and Office Telephone Requirements

Data phones required: 331

iPhones are $99 - $299

Blackberry no cost

Rugby's are $139.99

All cell phones require activation with ATT Cellular business plan

Voice only phones required: 139 – Avaya IP Office with DIR Discount

700381817	EU24 - 1XU-A Expansion module - ROHS for 2420, 4620, 5420 and 5620	$149.10	1	$113.32		24%
700434897	1151D1 IP PHONE PWR W/CAT5 CBL	$26.00	1	$19.76		24%
700381627	5420 Digital Telephone	$390.00	1	$296.40		24%
700382005	5410 Digital Telephone	$320.00	1	$243.20		24%

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HUB SUBCONTRACTING PLAN (HSP)

accordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Sevices
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 12 **Description:** **Marketing Services**

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
RELEVANT INSIGHT LLC	1142012166400	05 / 05 / 2010	☒ - Yes ☐ - No
ADVERTISING EXPERTS, INC	1244078680900	05 / 03 / 2010	☒ - Yes ☐ - No
CREATIVE CONSUMER RESEARCH INC	1741961261300	05 / 05 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Argyris	VP & CFO	6/25/10

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HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Sevices
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 12 **Description:** Marketing Services

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
CUSTOMER RESEARCH INTERNATIONAL	1742911623300	05 / 05 / 2010	☐ - Yes ☒ - No
NUSTATS INC.	1742970897101	05 / 03 / 2010	☒ - Yes ☐ - No
MOSAK MARKETING	1364349555200	05 / 03 / 2010	☒ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
NUSTATS INC.	1742970897101	.08%	$574,000	☐ - Yes ☒ - No*
MOSAK MARKETING	1364349555200	.18%	$1,260,000	☒ - Yes ☐ - No*

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

Nustats Inc. is a minority firm listed on the Texas CMBL data base.

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Argentis	VP & CFO	6/25/10

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From: April Morrison
Sent: Monday, May 03, 2010 4:31 PM
To: 'shelleydk@sbcglobal.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity
Attn: Shelley Kemp
Advertising Experts
104 Sunset Road
Goliad, Texas 77963
FAX: 631-645-2241; EMAIL: shelleydk@sbcglobal.net

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: INTRALOT is seeking a marketing partner to assist in the developing and assisting in the execution of a marketing strategy for the Texas Lottery. For more details, please refer to the Texas Lottery Commission Request for Proposals for Lottery Operations and Services – Part 8 (RFP No. 362-10-0001).

Location to review plans and specifications:
http://www.txlottery.org/cxport/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-12-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 3:27 PM
To: 'shelleydk@sbcglobal.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Marketing - 2nd Notice
Attn: Shelley Kemp
Advertising Experts
104 Sunset Road
Goliad, Texas 77963
FAX: 631-645-2241; EMAIL: shelleydk@sbcglobal.net

Re: Subcontracting Opportunity for Marketing

Ms. Shelley Kemp,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: INTRALOT is seeking a marketing partner to assist in the developing and assisting in the execution of a marketing strategy for the Texas Lottery. For more details, please refer to the Texas Lottery Commission Request for Proposals for Lottery Operations and Services – Part 8 (RFP No. 362-10-0001).

Location to review plans and specifications:
http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: shelley kemp [shelleydk@sbcglobal.net]
Sent: Tuesday, June 08, 2010 3:32 PM
To: April Morrison
Subject: Re: Subcontracting Opportunity for Marketing - 2nd Notice
hi April, i was on vacation in japan for two weeks and then had surgery (hysterectomy-8 week recovery) so I'm just now getting back to work. I'll look at this right away....thank you so much! Shelley

Ms. Shelley D. Kemp
President/CEO
AD PRO ADVERTISING. Inc
104 Sunset Rd
Goliad, Texas 77963
Office 361-645-8422
Cell 361-550-1400
no fax- please email any documents
shelleydk@sbcglobal.net
www.adproadagency.com

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From: April Morrison <April.Morrison@intralot.us>
To: shelleydk@sbcglobal.net
Cc: Chaz Shivers <Chaz.Shivers@intralot.us>
Sent: Tue, June 8, 2010 2:26:34 PM
Subject: Subcontracting Opportunity for Marketing - 2nd Notice

Attn: Shelley Kemp
Advertising Experts
104 Sunset Road
Goliad , Texas 77963
FAX: 631-645-2241; EMAIL: shelleydk@sbcglobal.net

Re: Subcontracting Opportunity for Marketing

Ms. Shelley Kemp,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: INTRALOT is seeking a marketing partner to assist in the developing and assisting in the execution of a marketing strategy for the Texas Lottery. For more details, please refer to the Texas Lottery Commission Request for Proposals for Lottery Operations and Services – Part 8 (RFP No. 362-10-0001).

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Location to review plans and specifications:
http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth , GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Wednesday, May 05, 2010 10:16 AM
To: 'ppratt@ccrsurveys.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity
Attn: Patricia Pratt
Creative Consumer Surveys
3945 Greenbriar Drive
Stafford, Texas 77477
FAX: 281-240-3497; EMAIL: ppratt@ccrsurveys.com

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: INTRALOT is seeking a market research firm to assist in the developing and execution of a market research program for the Texas Lottery. For more details, please refer to the Texas Lottery Commission Request for Proposals for Lottery Operations and Services – Part 8 , Section 8.8 (RFP No. 362-10-0001).

Location to review plans and specifications:
http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-13-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 3:34 PM
To: 'ppratt@ccrsurveys.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Marketing - 2nd Notice
Attn: Patricia Pratt
Creative Consumer Surveys
3945 Greenbriar Drive
Stafford, Texas 77477
FAX: 281-240-3497; EMAIL: ppratt@ccrsurveys.com

Re: Subcontracting Opportunity for Marketing

Ms. Patricia Pratt,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: INTRALOT is seeking a market research firm to assist in the developing and execution of a market research program for the Texas Lottery. For more details, please refer to the Texas Lottery Commission Request for Proposals for Lottery Operations and Services – Part 8 , Section 8.8 (RFP No. 362-10-0001).

Location to review plans and specifications:
http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Wednesday, May 05, 2010 10:17 AM
To: 'michelle@cri-research.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity
Attn: Michelle Vrudhula
Customer Research International
135 S. Guadalupe Street
San Marcos, Texas 78666
FAX: 281-352-3696; EMAIL: michelle@cri-research.com

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: INTRALOT is seeking a market research firm to assist in the developing and execution of a market research program for the Texas Lottery. For more details, please refer to the Texas Lottery Commission Request for Proposals for Lottery Operations and Services – Part 8 , Section 8.8 (RFP No. 362-10-0001).

Location to review plans and specifications:
http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-13-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 3:37 PM
To: 'michelle@cri-research.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Marketing - 2nd Notice
Attn: Michelle Vrudhula
Customer Research International
135 S. Guadalupe Street
San Marcos, Texas 78666
FAX: 281-352-3696; EMAIL: michelle@cri-research.com

Re: Subcontracting Opportunity for Marketing

Ms. Michelle Vrudhula,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: INTRALOT is seeking a market research firm to assist in the developing and execution of a market research program for the Texas Lottery. For more details, please refer to the Texas Lottery Commission Request for Proposals for Lottery Operations and Services – Part 8 , Section 8.8 (RFP No. 362-10-0001).

Location to review plans and specifications:
http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Monday, May 03, 2010 4:32 PM
To: 'sparky.witte@kolarmail.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity
Attn: Sparky Witte
Kolar Advertising
114 West 7th Street
Austin, Texas 78701
FAX: 512-345-6227 : EMAIL sparky.witte@kolarmail.com

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: INTRALOT is seeking a marketing partner to assist in the developing and assisting in the execution of a marketing strategy for the Texas Lottery. For more details, please refer to the Texas Lottery Commission Request for Proposals for Lottery Operations and Services – Part 8 (RFP No. 362-10-0001).

Location to review plans and specifications:
http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-12-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 3:29 PM
To: 'sparky.witte@kolarmail.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Marketing - 2nd Notice
Attn: Sparky Witte
Kolar Advertising
114 West 7th Street
Austin, Texas 78701
FAX: 512-345-6227 : EMAIL sparky.witte@kolarmail.com

Re: Subcontracting Opportunity for Marketing

Sparky Witte,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: INTRALOT is seeking a marketing partner to assist in the developing and assisting in the execution of a marketing strategy for the Texas Lottery. For more details, please refer to the Texas Lottery Commission Request for Proposals for Lottery Operations and Services – Part 8 (RFP No. 362-10-0001).

Location to review plans and specifications:
http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Monday, May 03, 2010 4:33 PM
To: 'mthreadgill@mosak.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity
Attn: Monique Threadgill
Mosak Marketing
3809 Juniper Trace
Austin, Texas 78738
FAX: 512-374-2802; EMAIL: mthreadgill@mosak.com

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: INTRALOT is seeking a marketing partner to assist in the developing and assisting in the execution of a marketing strategy for the Texas Lottery. For more details, please refer to the Texas Lottery Commission Request for Proposals for Lottery Operations and Services – Part 8 (RFP No. 362-10-0001).

Location to review plans and specifications:
http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-12-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 3:31 PM
To: 'mthreadgill@mosak.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Marketing - 2nd Notice
Attn: Monique Threadgill
Mosak Marketing
3809 Juniper Trace
Austin, Texas 78738
FAX: 512-374-2802; EMAIL: mthreadgill@mosak.com

Re: Subcontracting Opportunity for Marketing

Monique Threadgill,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: INTRALOT is seeking a marketing partner to assist in the developing and assisting in the execution of a marketing strategy for the Texas Lottery. For more details, please refer to the Texas Lottery Commission Request for Proposals for Lottery Operations and Services – Part 8 (RFP No. 362-10-0001).

Location to review plans and specifications:
http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Wednesday, May 05, 2010 10:18 AM
To: 'Michaela@relevantinsights.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity
Attn: Michaela Mora
Relevant Insight, LLC
2508 Salmon Run Lane
Euless, Texas 76039
FAX: 360-237-1335; EMAIL: Michaela@relevantinsights.com

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: INTRALOT is seeking a market research firm to assist in the developing and execution of a market research program for the Texas Lottery. For more details, please refer to the Texas Lottery Commission Request for Proposals for Lottery Operations and Services – Part 8 , Section 8.8 (RFP No. 362-10-0001).

Location to review plans and specifications:
http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-13-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: Michaela Mora [michaela@relevantinsights.com]
Sent: Monday, May 10, 2010 4:58 PM
To: April Morrison
Subject: Re: Subcontracting Opportunity
Hi April,

Thank you for sending this subcontract opportunity. Can you tell me which part of the RFP are you looking to subcontract? If you can tell the the page and bullet point you are referring to, that will help me to evaluate if you are able to bid on this.

Thanks,
Michaela

Michaela Mora, MSMR, PRC
President
Relevant Insights, LLC
michaela@relevantinsights.com
ph: 817-494-2364 | cell: 817-312-9441 | fax: 360-237-1335
Web: http://www.relevantinsights.com
Twitter: http://twitter.com/rinsights
LinkedIn Profile: http://www.linkedin.com/in/michaelamora

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- Brand Tracking Studies – How To Design Them
- Three Popular Online Survey Tools - What They Give For Free

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From: April Morrison <April.Morrison@intralot.us>
To: Michaela@relevantinsights.com
Cc: Chaz Shivers <Chaz.Shivers@intralot.us>
Sent: Wed, May 5, 2010 8:17:33 AM
Subject: Subcontracting Opportunity

Attn: Michaela Mora
Relevant Insight, LLC
2508 Salmon Run Lane
Euless , Texas 76039
FAX: 360-237-1335; EMAIL: Michaela@relevantinsights.com

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: INTRALOT is seeking a market research firm to assist in the developing and execution of a market research program for the Texas Lottery. For more details, please refer to the Texas Lottery Commission Request for Proposals for Lottery Operations and Services – Part 8 , Section 8.8 (RFP No. 362-10-0001).

Location to review plans and specifications:
http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

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Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-13-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: Chaz Shivers
Sent: Tuesday, May 11, 2010 9:11 AM
To: michaela@relevantinsights.com
Cc: April Morrison
Subject: FW: Subcontracting Opportunity

Importance: High
Michaela,

Please refer to sections 3.34 through 3.41 of Texas Lottery Commission Request for Proposal.
Please contact me immediately if you require a copy of the aforementioned sections.

Best Regard

Chaz E. Shivers
Director, Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201
Cell: 404-769-7518
Αδράξτε την ημέρα και μακάρι ολες οι προσπάθειές σας να είναι επιτυχείς.

From: April Morrison
Sent: Tuesday, May 11, 2010 8:40 AM
To: Chaz Shivers
Subject: FW: Subcontracting Opportunity

From: Michaela Mora [mailto:michaela@relevantinsights.com]
Sent: Monday, May 10, 2010 4:58 PM
To: April Morrison
Subject: Re: Subcontracting Opportunity

Hi April,

Thank you for sending this subcontract opportunity. Can you tell me which part of the RFP are you looking to subcontract? If you can tell the the page and bullet point you are referring to, that will help me to evaluate if you are able to bid on this.

Thanks,
Michaela

Michaela Mora, MSMR, PRC
President
Relevant Insights, LLC
michaela@relevantinsights.com
ph: 817-494-2364 | cell: 817-312-9441 | fax: 360-237-1335
Web: http://www.relevantinsights.com
Twitter: http://twitter.com/rinsights
LinkedIn Profile: http://www.linkedin.com/in/michaelamora

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From: April Morrison <April.Morrison@intralot.us>
To: Michaela@relevantinsights.com
Cc: Chaz Shivers <Chaz.Shivers@intralot.us>
Sent: Wed, May 5, 2010 8:17:33 AM
Subject: Subcontracting Opportunity

Attn: Michaela Mora
Relevant Insight, LLC
2508 Salmon Run Lane
Euless , Texas 76039
FAX: 360-237-1335; EMAIL: Michaela@relevantinsights.com

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: INTRALOT is seeking a market research firm to assist in the developing and execution of a market research program for the Texas Lottery. For more details, please refer to the Texas Lottery Commission Request for Proposals for Lottery Operations and Services – Part 8 , Section 8.8 (RFP No. 362-10-0001).

Location to review plans and specifications:
http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-13-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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HUB SUBCONTRACTING PLAN (HSP)

ıccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ,ondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 13 **Description:** Office Supplies

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Tejas Office Products	1760032427500	06 / 16 / 2010	☒ - Yes ☐ - No
		/ /	☐ - Yes ☐ - No
		/ /	☐ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Tejas Office Products	1760032427500	.01%	$45,600	☒ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Argyropoulos	VP & CFO	6/25/10

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HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ,ondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

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- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

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(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

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☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

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This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
BTX-PRESS	1383805783700	05 / 04 / 2010	☐ - Yes ☒ - No
BENNETT OFFICE SUPPLY AND EQUIPMENT CO	1751312862300	05 / 04 / 2010	☐ - Yes ☒ - No
DESIGN-TEC OFFICE PRODUCTS,INC	1680517571400	05 / 05 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

Does your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Argenti	VP Cto	6/25/10

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 3:51 PM
To: 'annette@bennettsofficesupply.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for General Office Supplies

Importance: High

Attachments: General Office Supplies .docx
Attn: Ms. Annette Bennett
Bennett Office Supply & Equipment Co
P.O. Box 458
Mineral Wells, TX 76068

Re: Subcontracting Opportunity for General Office Supplies

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-11-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 2:51 PM
To: 'annette@bennettsofficesupply.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for General Office Supplies - 2nd Notice

Attachments: General Office Supplies .docx
Attn: Ms. Annette Bennett
Bennett Office Supply & Equipment Co
P.O. Box 458
Mineral Wells, TX 76068

Re: Subcontracting Opportunity for General Office Supplies

Ms. Annette Bennett,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, May 04, 2010 3:54 PM
To: 'beverly@gmail.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for General Office Supplies

Importance: High

Attachments: General Office Supplies .docx
Attn: Ms. Beverly Schaefer
BTX-PRESS
P.O. Box 34595
San Antonio, TX 7825

Re: Subcontracting Opportunity for General Office Supplies

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 2:53 PM
To: 'beverly@gmail.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for General Office Supplies - 2nd Notice

Attachments: General Office Supplies .docx
Attn: Ms. Beverly Schaefer
BTX-PRESS
P.O. Box 34595
San Antonio, TX 7825

Re: Subcontracting Opportunity for General Office Supplies

Ms. Beverly Schaefer,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Wednesday, May 05, 2010 4:58 PM
To: 'vien@dtops.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for General Office Supplies

Importance: High

Attachments: General Office Supplies .docx
Attn: Vien Chittarath
Design-Tech Office Products, Inc
15635 Pecos Street
Broomfield, CO 80023

Re: Subcontracting Opportunity for General Office Supplies

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-13-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 2:57 PM
To: 'vien@dtops.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for General Office Supplies - 2nd Notice

Attachments: General Office Supplies .docx
Attn: Vien Chittarath
Design-Tech Office Products, Inc
15635 Pecos Street
Broomfield, CO 80023

Re: Subcontracting Opportunity for General Office Supplies

Vien Chittarath,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

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Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 15, 2010 12:49 PM
To: 'stephenf@tejasoffice.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for General Office Supplies

Attachments: General Office Supplies .docx
Attn: Stephen Fraga
Tejas Office Products
1225 West 20th Street
Houston, TX 77008

Re: Subcontracting Opportunity for General Office Supplies

Stephen Fraga,

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you. Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-22-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Stephen Fraga [stephenf@tejasoffice.com]
Sent: Wednesday, June 16, 2010 3:27 PM
To: April Morrison
Cc: Chaz Shivers; rwmoore@tncapitolgroup.com; 'Lynette Read'
Subject: RE: Subcontracting Opportunity for General Office Supplies
Hello April,

We appreciate this opportunity to bid on the general office supplies for Intralot who is working on a proposal for the Texas Lottery Commission. To submit a proper bid I do have a few questions.

1. Do you have an usage and any idea the number of employees for this proposal?
2. Where will these products and services be delivered?

I really need to know the usage or historical usage to be able to give you a quote. If you could answer those questions and elaborate a little more on the requirements I should be able to give you proposal before June 22, 2010.

Thanks,

Stephen M. Fraga
President
Tejas Office Products, Inc.
(713) 864-6004 Main
(713) 802-4522 Direct
(713) 864-5562 Fax

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 15, 2010 11:49 AM
To: stephenf@tejasoffice.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for General Office Supplies

Attn: Stephen Fraga
Tejas Office Products
1225 West 20th Street
Houston, TX 77008

Re: Subcontracting Opportunity for General Office Supplies

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Bonding and Insurance requirements: None

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Email: chaz.shivers@intralot.us
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11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Stephen Fraga [stephenf@tejasoffice.com]
Sent: Monday, June 21, 2010 4:00 PM
To: April Morrison
Cc: Chaz Shivers; rwmoore@tncapitolgroup.com; 'Lynette Read'
Subject: RE: Subcontracting Opportunity for General Office Supplies

Follow Up Flag: Follow up
Flag Status: Orange

Attachments: General Office Supplies .docx
April,

We do want to participate on this bid but I haven't heard from you from my email dated, Wednesday, June 16th.

Please let me know some particulars so we can respond on-time.

Thank you,

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(713) 864-5562 Fax

From: Stephen Fraga [mailto:stephenf@tejasoffice.com]
Sent: Wednesday, June 16, 2010 2:27 PM
To: 'April Morrison'
Cc: 'Chaz Shivers'; 'rwmoore@tncapitolgroup.com'; 'Lynette Read'
Subject: RE: Subcontracting Opportunity for General Office Supplies

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(713) 802-4522 Direct
(713) 864-5562 Fax

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 15, 2010 11:49 AM
To: stephenf@tejasoffice.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for General Office Supplies

DOCUMENT REDACTED BY TLC - 12-6-10

Attn: Stephen Fraga
Tejas Office Products
1225 West 20th Street
Houston, TX 77008

Re: Subcontracting Opportunity for General Office Supplies

Stephen Fraga,

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Scope of Work:

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Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Sincerely,

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Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.

DOCUMENT REDACTED BY TLC - 12-6-10

11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Chaz Shivers
Sent: Monday, June 21, 2010 4:54 PM
To: Stephen Fraga
Cc: rwmoore@tncapitolgroup.com; 'Lynette Read'; April Morrison
Subject: RE: Subcontracting Opportunity for General Office Supplies

Importance: High

Follow Up Flag: Follow up
Flag Status: Orange

Mr. Fraga,

At this time, we need only confirmation that your firm is indeed interested in participating.
Once the detailed list of requirements has been completed, we will forward it to you for your review and hopefully a response.
In the interim, please feel free to call or email me if you have any further questions or concerns at this time.

Best Regards,

Chaz E. Shivers
Director, Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201
Cell: 404-769-7518
Αδράξτε την ημέρα και μακάρι ολες οι προσπάθειές σας να είναι επιτυχείς.

From: Stephen Fraga [mailto:stephenf@tejasoffice.com]
Sent: Monday, June 21, 2010 4:00 PM
To: April Morrison
Cc: Chaz Shivers; rwmoore@tncapitolgroup.com; 'Lynette Read'
Subject: RE: Subcontracting Opportunity for General Office Supplies

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Thank you,

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(713) 864-6004 Main
(713) 802-4522 Direct
(713) 864-5562 Fax

From: Stephen Fraga [mailto:stephenf@tejasoffice.com]
Sent: Wednesday, June 16, 2010 2:27 PM
To: 'April Morrison'
Cc: 'Chaz Shivers'; 'rwmoore@tncapitolgroup.com'; 'Lynette Read'
Subject: RE: Subcontracting Opportunity for General Office Supplies

DOCUMENT REDACTED BY TLC - 12-6-10

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(713) 864-6004 Main
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(713) 864-5562 Fax

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Contact Information: Please see below

DOCUMENT REDACTED BY TLC - 12-6-10

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Chaz E. Shivers
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Email: chaz.shivers@intralot.us
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Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Stephen Fraga [stephenf@tejasoffice.com]
Sent: Monday, June 21, 2010 6:15 PM
To: Chaz Shivers
Cc: rwmoore@tncapitolgroup.com; 'Lynette Read'; April Morrison
Subject: RE: Subcontracting Opportunity for General Office Supplies

Follow Up Flag: Follow up
Flag Status: Orange
Mr. Shivers,

Thank you very much for the response. I will send you a letter scanned and signed to that effect.

Thanks,

Stephen M. Fraga
President
Tejas Office Products, Inc.
(713) 864-6004 Main
(713) 802-4522 Direct
(713) 864-5562 Fax

From: Chaz Shivers [mailto:Chaz.Shivers@intralot.us]
Sent: Monday, June 21, 2010 3:54 PM
To: Stephen Fraga
Cc: rwmoore@tncapitolgroup.com; Lynette Read; April Morrison
Subject: RE: Subcontracting Opportunity for General Office Supplies
Importance: High

Mr. Fraga,

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Duluth, GA. 30097
chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201
Cell: 404-769-7518
Αδράξτε την ημέρα και μακάρι ολες οι προσπάθειές σας να είναι επιτυχείς.

From: Stephen Fraga [mailto:stephenf@tejasoffice.com]
Sent: Monday, June 21, 2010 4:00 PM
To: April Morrison
Cc: Chaz Shivers; rwmoore@tncapitolgroup.com; 'Lynette Read'
Subject: RE: Subcontracting Opportunity for General Office Supplies

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Thank you,

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(713) 864-6004 Main
(713) 802-4522 Direct
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From: Stephen Fraga [mailto:stephenf@tejasoffice.com]
Sent: Wednesday, June 16, 2010 2:27 PM
To: 'April Morrison'
Cc: 'Chaz Shivers'; 'rwmoore@tncapitolgroup.com'; 'Lynette Read'
Subject: RE: Subcontracting Opportunity for General Office Supplies

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(713) 802-4522 Direct
(713) 864-5562 Fax

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 15, 2010 11:49 AM
To: stephenf@tejasoffice.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for General Office Supplies

Attn: Stephen Fraga
Tejas Office Products
1225 West 20th Street
Houston, TX 77008

Re: Subcontracting Opportunity for General Office Supplies

Stephen Fraga,

DOCUMENT REDACTED BY TLC - 12-6-10

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you. Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-22-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Stephen Fraga [stephenf@tejasoffice.com]
Sent: Monday, June 21, 2010 6:37 PM
To: Chaz Shivers
Cc: rwmoore@tncapitolgroup.com; 'Lynette Read'; April Morrison
Subject: RE: Subcontracting Opportunity for General Office Supplies

Follow Up Flag: Follow up
Flag Status: Orange

Attachments: Intralot HUB Subcontracting Letter June 21 2010.pdf
Mr. Shivers,

Here is our letter of acceptance. Good luck and let us know if we can help.

Sincerely,

Stephen M. Fraga
President
Tejas Office Products, Inc.
(713) 864-6004 Main
(713) 802-4522 Direct
(713) 864-5562 Fax

From: Chaz Shivers [mailto:Chaz.Shivers@intralot.us]
Sent: Monday, June 21, 2010 3:54 PM
To: Stephen Fraga
Cc: rwmoore@tncapitolgroup.com; Lynette Read; April Morrison
Subject: RE: Subcontracting Opportunity for General Office Supplies
Importance: High

Mr. Fraga,

At this time, we need only confirmation that your firm is indeed interested in participating.
Once the detailed list of requirements has been completed, we will forward it to you for your review and hopefully a response.
In the interim, please feel free to call or email me if you have any further questions or concerns at this time.

Best Regards,

Chaz E. Shivers
Director, Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201
Cell: 404-769-7518
Αδράξτε την ημέρα και μακάρι ολες οι προσπάθειές σας να είναι επιτυχείς.

From: Stephen Fraga [mailto:stephenf@tejasoffice.com]
Sent: Monday, June 21, 2010 4:00 PM
To: April Morrison
Cc: Chaz Shivers; rwmoore@tncapitolgroup.com; 'Lynette Read'
Subject: RE: Subcontracting Opportunity for General Office Supplies

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April,

We do want to participate on this bid but I haven't heard from you from my email dated, Wednesday, June 16th.

Please let me know some particulars so we can respond on-time.

Thank you,

Stephen M. Fraga
President
Tejas Office Products, Inc.
(713) 864-6004 Main
(713) 802-4522 Direct
(713) 864-5562 Fax

From: Stephen Fraga [mailto:stephenf@tejasoffice.com]
Sent: Wednesday, June 16, 2010 2:27 PM
To: 'April Morrison'
Cc: 'Chaz Shivers'; 'rwmoore@tncapitolgroup.com'; 'Lynette Read'
Subject: RE: Subcontracting Opportunity for General Office Supplies

Hello April,

We appreciate this opportunity to bid on the general office supplies for Intralot who is working on a proposal for the Texas Lottery Commission. To submit a proper bid I do have a few questions.

1. Do you have an usage and any idea the number of employees for this proposal?
2. Where will these products and services be delivered?

I really need to know the usage or historical usage to be able to give you a quote. If you could answer those questions and elaborate a little more on the requirements I should be able to give you proposal before June 22, 2010.

Thanks,

Stephen M. Fraga
President
Tejas Office Products, Inc.
(713) 864-6004 Main
(713) 802-4522 Direct
(713) 864-5562 Fax

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 15, 2010 11:49 AM
To: stephenf@tejasoffice.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for General Office Supplies

Attn: Stephen Fraga
Tejas Office Products
1225 West 20th Street
Houston, TX 77008

Re: Subcontracting Opportunity for General Office Supplies

DOCUMENT REDACTED BY TLC - 12-6-10

Stephen Fraga,

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you. Details are shown below.

Scope of Work:

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-22-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
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April Morrison
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11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

TEJAS
OFFICE PRODUCTS, INC.

1225 W. 20th Street
Houston, Texas 77008-3315

June 21, 2010

Mr. Chaz E. Shivers
Director – Procurement
Intralot, Inc.
11360 Technology Circle
Duluth, GA. 30097

RE: Official Request for HUB Subcontracting Opportunity for Texas Lottery Commission proposal with Intralot, Inc.

Dear Mr. Shivers,

In response to your email dated June 15, 2010, we are eager to participate in Intralot's proposal to the Texas Lottery Commission, as a HUB Subcontractor.

Tejas Office Products, Inc. is a 48 year old distributor of office products and office furniture. Located in Houston, Texas we employ forty-seven people who play an integral role in providing office products solutions throughout the State of Texas and the nation. We are HUB certified by the state of Texas as well as an 8(a) Business Development Program participant of the US Small Business Administration.

Tejas is capable of providing the following services throughout the state of Texas:

- Next day delivery of the following items:
  - Office Products & Office Furniture
  - Computer & Technology Supplies
  - Paper
  - Janitorial & Breakroom Supplies
  - Promotional Items
- Order Management via Internet or manual entry
- Customer Support Services
- Account Management
- Customer Set Up and Training

If you have any other questions or concerns you can reach me at (713) 864-6004 or you can email me at stephenf@tejasoffice.com.

Respectfully submitted,

Stephen M. Fraga
President

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DOCUMENT REDACTED BY TLC - 12-6-10

HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, respondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

Rev. 10/07

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 14 **Description:** Janitorial Services

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
GOLDMARK SERVICES GROUPS, INC	1752310693200	05 / 18 / 2010	☐ - Yes ☒ - No
MIC'S AUTO	1752795424600	05 / 18 / 2010	☐ - Yes ☒ - No
OFFICE IMMACULATE CLEANING SERVICE	1752958383700	05 / 18 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Argyris	VP & CFO	6/25/10

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HUB SUBCONTRACTING PLAN (HSP)

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- - Agency Special Instructions/Additional Requirements - -

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a. Respondent (Company) Name: **Intralo, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

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Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
REAL CLEAN JANITORIAL SERVICES	1205990313300	05 / 18 / 2010	☐ - Yes ☒ - No
WILSON CLEANING SERVICE	1261225137600	05 / 18 / 2010	☐ - Yes ☒ - No
		05 / 18 / 2010	☐ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
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DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

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- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Argyris	VP CFO	6/25/10

Rev. 10/07

DOCUMENT REDACTED BY TLC - 12-6-10

HUB SUBCONTRACTING PLAN (HSP)

:cordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ...ondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-266402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	(#11) - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	(#12) - Marketing Services
(#3) - Computers Main and Mini Server Hardware	(#13) - Office Supplies
(#4) - Computers Main and Mini Server Software	(#14) - Janitorial Services
(#5) - Computers, Laptops and Desktops	(#15) - Insurance Services
(#6) - HVAC Equipment and Services	(#16) - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	(#17) - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	(#18) - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	(#19) - Call Center Services
(#10) - Security Alarm and Suppression Services	(#20) - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 14 **Description:** Janitorial Services

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
A AKINS JANITORIAL SERVICES	1205357406200	05 / 18 / 2010	☐ - Yes ☒ - No
CHAMPION CLEANING SOLUTIONS LLC	1331062722200	05 / 18 / 2010	☐ - Yes ☒ - No
ELIDAS JANITORIAL SERVICES	1431995827900	05 / 18 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Toula Argyris	VP & CFO	6/25/10
	Printed Name	Title	Date

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From: Perla Kouame
Sent: Tuesday, May 18, 2010 9:50 AM
To: 'markakins@sbcglobal.net'
Cc: Chaz Shivers; Perla Kouame
Subject: Subcontracting Opportunity for Janitorial Services

Importance: High

Attachments: Janitorial Services Opportunity.docx

Attn: Mark Akins
A. Akins Janitorial Service
P.O. Box 116700
Carrolton TX 75011

Re: Subcontracting Opportunity for Janitorial Services

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Wednesday, June 09, 2010 10:12 AM
To: 'markakins@sbcglobal.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Janitorial Services - 2nd Notice

Attachments: Janitorial Services Opportunity.docx

Attn: Mark Akins
A. Akins Janitorial Service
P.O. Box 116700
Carrolton TX 75011

Re: Subcontracting Opportunity for Janitorial Services

Mr. Mark Akins,

We are contacting you again because we did not receive a reply from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: Perla Kouame
Sent: Tuesday, May 18, 2010 9:54 AM
To: 'victor_championcs@hotmail.com'
Cc: Chaz Shivers; Perla Kouame
Subject: Subcontracting Opportunity for Janitorial Services

Importance: High

Attachments: Janitorial Services Opportunity.docx

Attn: Victor Lacayo
Champion Cleaning Solutions, LLC
6 Donore Square
San Antonio TX, 78229-2100

Re: Subcontracting Opportunity for Janitorial Services

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Wednesday, June 09, 2010 9:11 AM
To: 'victor_championcs@hotmail.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Janitorial Services - 2nd Notice

Attachments: Janitorial Services Opportunity.docx
Attn: Victor Lacayo
Champion Cleaning Solutions, LLC
6 Donore Square
San Antonio TX, 78229-2100

Re: Subcontracting Opportunity for Janitorial Services

Mr. Victor Lacayo,
We are contacting you again because we did not receive a reply from the first time around.
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: Perla Kouame
Sent: Tuesday, May 18, 2010 10:00 AM
To: 'herrera_elida@hotmail.com'
Cc: Chaz Shivers; Perla Kouame
Subject: Subcontracting Opportunity for Janitorial Services

Importance: High

Attachments: Janitorial Services Opportunity.docx
Attn: Elida Stella Herrera
Elida's Janitorial Service
P.O. Box 1372
Edcouch TX, 78538

Re: Subcontracting Opportunity for Janitorial Services

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Wednesday, June 09, 2010 9:29 AM
To: 'herrera_elida@hotmail.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Janitorial Services - 2nd Notice

Attachments: Janitorial Services Opportunity.docx
Attn: Elida Stella Herrera
Elida's Janitorial Service
P.O. Box 1372
Edcouch TX, 78538

Re: Subcontracting Opportunity for Janitorial Services

Ms. Elida Herrera,

We are contacting you again because we did not receive e reply from the first time around.
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: Perla Kouame
Sent: Tuesday, May 18, 2010 10:03 AM
To: 'goldmark@coolaccess.net'
Cc: Chaz Shivers; Perla Kouame
Subject: Subcontracting Opportunity for Janitorial Services

Importance: High

Attachments: Janitorial Services Opportunity.docx

Attn: Janey Harlan
Goldmark Service Groups, INC
P.O. Box 2579
Forney TX, 75126

Re: Subcontracting Opportunity for Janitorial Services

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Wednesday, June 09, 2010 9:27 AM
To: 'goldmark@coolaccess.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Janitorial Services - 2nd Notice

Attachments: Janitorial Services Opportunity.docx
Janey Harlan
Goldmark Service Groups, INC
P.O. Box 2579
Forney TX, 75126

Re: Subcontracting Opportunity for Janitorial Services

Ms. Janey Harlan,

We are contacting you because we did not receive a reply from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you. Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: Perla Kouame
Sent: Tuesday, May 18, 2010 10:07 AM
To: 'JOE75217@GMAIL.COM'
Cc: Chaz Shivers; Perla Kouame
Subject: Subcontracting Opportunity for Janitorial Services

Importance: High

Attachments: Janitorial Services Opportunity.docx

Attn: Joseph Hunsinger Lii
MIC's Auto
7216 C F Hawn FWY
Dallas TX, 75217-4849

Re: Subcontracting Opportunity for Janitorial Services

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Wednesday, June 09, 2010 9:26 AM
To: 'joe75217@gmail.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Janitorial Services - 2nd Notice

Attachments: Janitorial Services Opportunity.docx
Attn: Joseph Hunsinger Lii
MIC's Auto
7216 C F Hawn FWY
Dallas TX, 75217-4849

Re: Subcontracting Opportunity for Janitorial Services

Mr. Joseph Lii,

We are contacting you again because we did not receive a reply from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Perla Kouame
Sent: Tuesday, May 18, 2010 10:10 AM
To: 'pgelbj@aol.com'
Cc: Chaz Shivers; Perla Kouame
Subject: Subcontracting Opportunity for Janitorial Services

Importance: High

Attachments: Janitorial Services Opportunity.docx

Attn: Evelyn Little
Office Immaculate Cleaning Service
1206 Hopkins Dr,
Jasper TX 75951

Re: Subcontracting Opportunity for Janitorial Services

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Wednesday, June 09, 2010 9:34 AM
To: 'pgelbj@aol.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Janitorial Services - 2nd Notice

Attachments: Janitorial Services Opportunity.docx
Attn: Evelyn Little
Office Immaculate Cleaning Service
1206 Hopkins Dr,
Jasper TX 75951

Re: Subcontracting Opportunity for Janitorial Services

Ms. Evelyn Little,

We are contacting you because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Perla Kouame
Sent: Tuesday, May 18, 2010 10:14 AM
To: 'hudsonj402@yahoo.com'
Cc: Chaz Shivers; Perla Kouame
Subject: Subcontracting Opportunity for Janitorial Services

Importance: High

Attachments: Janitorial Services Opportunity.docx
Attn: Jesse Hudson
Real Clean Janitorial
1701 Mill Height Drive, # 109
Arlington TX, 76014

Re: Subcontracting Opportunity for Janitorial Services

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-25-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Wednesday, June 09, 2010 9:37 AM
To: 'hudsonj402@yahoo.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Janitorial Services - 2nd Notice

Attachments: Janitorial Services Opportunity.docx
Attn: Jesse Hudson
Real Clean Janitorial
1701 Mill Height Drive, # 109
Arlington TX, 76014

Re: Subcontracting Opportunity for Janitorial Services

Jesse Hudson,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: Perla Kouame
Sent: Tuesday, May 18, 2010 10:17 AM
To: 'WILSONCLEANINGSERVICE@YAHOO.COM'
Cc: Chaz Shivers; Perla Kouame
Subject: Subcontracting Opportunity for Janitorial Services

Importance: High

Attachments: Janitorial Services Opportunity.docx

Attn: Ernest L. Wilson
Wilson Cleaning Services
2964 Bluebird LN
Huntsville TX, 77320

Re: Subcontracting Opportunity for Janitorial Services

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-25-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: [redacted]
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Wednesday, June 09, 2010 9:40 AM
To: 'WilsonCleaning'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Janitorial Services - 2nd Notice

Attachments: Janitorial Services Opportunity.docx
Attn: Ernest L. Wilson
Wilson Cleaning Services
2964 Bluebird LN
Huntsville TX, 77320

Re: Subcontracting Opportunity for Janitorial Services

Mr. Ernest Wilson,

We are contacting you again because we did not receive a reply from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

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11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

DOCUMENT REDACTED BY TLC - 12-6-10

HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ...ondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 15 **Description:** Insurance Services

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
CRANDALL & ASSOCIATE	1742592388900	05 / 11 / 2010	☐ - Yes ☒ - No
J MORMAN INSURANCE AGENCY	1342060994600	05 / 11 / 2010	☐ - Yes ☒ - No
McGriff, Seibels & Williams,		05 / 11 / 2010	☒ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
McGriff, Seibels & Williams,		.62%	$4,311,707	☐ - Yes ☒ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

McGriff, Seibels & Williams offer the best price and product pacakge.

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

)es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Argentis	VP CFO	6/25/10

Rev. 10/07

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HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ...pondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

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- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

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DOCUMENT REDACTED BY TLC - 12-6-10

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Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
TEJAS SOLUTIONS	1943487503500	05 / 11 / 2010	☐ - Yes ☒ - No
THE JENKINS AGENCY	1752967495800	05 / 11 / 2010	☐ - Yes ☒ - No
AMERICAN INSURANCE SOLUTIONS	1562628811000	05 / 11 / 2010	☒ - Yes ☐ - No

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Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

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Signature	Printed Name	Title	Date
	Toula Argenti's	VP & CFO	6/25/10

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HUB SUBCONTRACTING PLAN (HSP)

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- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

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Rev. 10/07

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

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SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 15 **Description:** Insurance Services

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
D&K INSURANCE SOLUTIONS	1270231663400	05 / 11 / 2010	☒ - Yes ☐ - No
KIM HARRIGAN CONSULTING	1264091596800	05 / 11 / 2010	☐ - Yes ☒ - No
NELSON ROBINSON INSURANCE AGENCY	1203232748300	05 / 11 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

.. the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Argentis	VP CFO	6/25/10

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From: Perla Kouame
Sent: Tuesday, May 11, 2010 12:33 PM
To: info@americaninsurancesolutions.net
Cc: Chaz Shivers; April Morrison; Perla Kouame
Subject: Subcontracting Opportunity for Insurance

Importance: High

Attachments: TX Insurance.pdf

Attn: John D. Crist
American Insurance Solutions
Services, LLC P.O. Box 851997
Mesquite, TX 75185

Re: Subcontracting Opportunity for Insurance

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 5:30 PM
To: 'info@americaninsurancesolutions.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Insurance - 2nd Notice

Attachments: TX Insurance.pdf
Attn: John D. Crist
American Insurance Solutions
Services, LLC P.O. Box 851997
Mesquite, TX 75185

Re: Subcontracting Opportunity for Insurance

Mr. John Crist,

We are contacting you again because we have not yet received a reply from the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: info@ [americaninsurancesolutions.net info@americaninsurancesolutions.net]
Sent: Wednesday, June 16, 2010 10:15 PM
To: April Morrison
Subject: Re: Subcontracting Opportunity for Insurance - 2nd Notice

Attachments: AIS Brochure(New)[1].pdf
Yes, April I am interested in the opportunity to do business with your company. American Insurance Solutions is more than qualified to meet the requirements that your company is requiring.

American Insurance Solutions is located in the Dallas/FT Worth area. American Insurance Solutions is an independent agency servicing the Dallas metroplex for many years. AIS has many A rated carriers that allows us to provide many solutions to our clients insurance needs. At American Insurance Solutions, we have the experience to provide the advice needed to protect business assests. We can provide various options to protect assests from insurable losses and help reduce business insurance premiums. We represent a number of National and Regional Insurance Companies, so we can put together a plan to suit any business insurance needs. For additional information about our company please feel free to visit our website at www.americaninsurancesolutions.net and read our attached brochure for additional information about us. American Insurance Solutions stands ready to meet the plans and needs of the Texas Lottery commission. Thank you for the opportunity and I look forward to hearing from you very soon.

John Crist
American Insurance Solutions
www.americaninsurancesolutions.net
972-552-3235 office
972-552-3236 fax

---Original Message-----
From: "April Morrison" <April.Morrison@intralot.us>
To: <info@americaninsurancesolutions.net>
Cc: "Chaz Shivers" <Chaz.Shivers@intralot.us>
Date: 06/08/2010 16:32
Subject: Subcontracting Opportunity for Insurance - 2nd Notice

> Attn: John D. Crist
> American Insurance Solutions
> Services, LLC P.O. Box 851997
> Mesquite, TX 75185
>
> Re: Subcontracting Opportunity for Insurance
>
> Mr. John Crist,

DOCUMENT REDACTED BY TLC - 12-6-10

We are contacting you again because we have not yet received a reply from the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: Perla Kouame
Sent: Tuesday, May 11, 2010 12:29 PM
To: accounting@crandallassoc.com
Cc: Chaz Shivers; April Morrison; Perla Kouame
Subject: Subcontracting Opportunity for Insurance

Importance: High

Attachments: TX Insurance.pdf

Attn: Kathy Lapsey
Crandall & Associate Inc.
5406 Prue Rd
San Antonio, TX 78240

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 5:28 PM
To: 'accounting@crandallassoc.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Insurance - 2nd Notice

Attachments: TX Insurance.pdf
Attn: Kathy Lapsey
Crandall & Associate Inc.
5406 Prue Rd
San Antonio, TX 78240

Re: Subcontracting Opportunity for Insurance

Ms. Kathy Lapsey,

We are contacting you again because we have not yet received a reply from the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: Perla Kouame
Sent: Tuesday, May 11, 2010 12:17 PM
To: dahlia@dkins-solutions.com
Cc: Chaz Shivers; April Morrison
Subject: subcontracting opportunity for insurance

Importance: High

Attachments: TX Insurance.pdf

Attn: Mrs. Kimmy Emmerson
D&K Insurance Solutions, INC.
7412 82 ND. St., #C
Lubbock, TX 79424

Re: Subcontracting Opportunity for insurance

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 5:18 PM
To: 'dahlia@dkins-solutions.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Insurance - 2nd Notice

Attachments: TX Insurance.pdf
Attn: Mrs. Kimmy Emmerson
D&K Insurance Solutions, INC.
7412 82 ND. St., #C
Lubbock, TX 79424

Re: Subcontracting Opportunity for Insurance

Mrs. Kimmy Emmerson,

We are contacting you again because we have not received a reply from the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: Dahlia Hood [dahlia@dkins-solutions.com]
Sent: Wednesday, June 09, 2010 4:34 PM
To: April Morrison
Subject: RE: Subcontracting Opportunity for Insurance - 2nd Notice
We left a message with Chaz with a contact number and have not heard back. We are interested we just need more information.
Thanks

Dahlia Hood
Agent/Partner
D&K Insurance Solutions
7412 82nd St. #C
Lubbock, TX 79424
806-771-0203 office
806-771-0150 fax
806-548-4470 cell

" Your lifestyle is your most powerful message"

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 08, 2010 4:18 PM
To: dahlia@dkins-solutions.com
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Insurance - 2nd Notice

Attn: Mrs. Kimmy Emmerson
D&K Insurance Solutions, INC.
7412 82 ND. St., #C
Lubbock, TX 79424

Re: Subcontracting Opportunity for Insurance

Mrs. Kimmy Emmerson,

We are contacting you again because we have not received a reply from the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and

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or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: kim@dkins-solutions.com
Sent: Tuesday, June 15, 2010 9:45 PM
To: Chaz Shivers; April Morrison
Subject: [FWD: FW: Subcontracting bid]

Attachments: D&K bio.pdf; D&K references.pdf; D&Kmarkets.pdf; D&Kfee1.pdf; D&Kfee2.pdf
We are interested in subcontracting with you for the Texas State Lottery. I am submitting our fee based schedule for you to look over. If this will not work for you, please let me know what you have in mind and we will take a look at it for you. Your email did not give me many details to work with. We do have companies that we represent that would be able to handle the insurance and bonds required for you while performing the duties needed for the Texas State Lottery. Good luck to you in your proposal and please do not hesitate to call us if we might be of further assistance to you.

Sincerely,

Kim Emerson
Owner/Agent
D&K Insurance Solutions, Inc
7412 C 82nd Street
Lubbock, TX 79424
(806) 771-0203
fax 771-0150

-------- Original Message --------
Subject: FW: Subcontracting bid
From: Kimmy Emerson <kimmyemerson@hotmail.com>
Date: Sun, June 13, 2010 1:01 pm
To: <kim@dkins-solutions.com>

From: kimmyemerson@hotmail.com
To: kim@dkins-solutions.com
Subject: Subcontracting bid
Date: Sun, 13 Jun 2010 14:57:17 -0500

The New Busy is not the too busy. Combine all your e-mail accounts with Hotmail. Get busy.

The New Busy is not the old busy. Search, chat and e-mail from your inbox. Get started.

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From: Perla Kouame
Sent: Tuesday, May 11, 2010 12:24 PM
To: jmorman@farmersagent.com
Cc: Chaz Shivers; April Morrison; Perla Kouame
Subject: Subcontracting Opportunity for Insurance

Importance: High

Attachments: TX Insurance.pdf

Attn: Janie R. Morman
J. Morman Insurance Agency
3000 Joe Dimaggio Blvd. Ste 1
Round Rock, TX 78665

Re: Subcontracting Opportunity for Insurance

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: Chaz Shivers
Sent: Thursday, June 17, 2010 3:31 PM
To: April Morrison
Subject: FW: Subcontracting Opportunity for Insurance

Importance: High

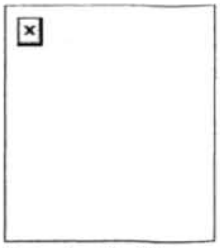
Chaz E. Shivers
Director, Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201
Cell: 404-769-7518
Αδράξτε την ημέρα και μακάρι ολες οι προσπάθειές σας να είναι επιτυχείς.

From: Janie R. Morman [mailto:jmorman@farmersagent.com]
Sent: Tuesday, May 18, 2010 5:45 PM
To: Chaz Shivers
Subject: Subcontracting Opportunity for Insurance
Importance: High

Chaz,

I am interested in subcontracting, but I have several questions. Please call me

Thank you.



Janie R. Morman-Agent
*auto*home*life*commercial*health*
J. Morman Insurance Agency
3000 Joe Dimaggio Blvd., Ste 1
Round Rock, TX 78665
512-246-6500 office
1-866-636-0002 Toll Free
512-246-6501 fax

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From: Perla Kouame
Sent: Tuesday, May 11, 2010 12:26 PM
To: 'Kim.Harrigan@sbcglobal.net'
Cc: Chaz Shivers; April Morrison; Perla Kouame
Subject: Subcontracting Opportunity for Insurance

Importance: High

Attachments: TX Insurance.pdf
Attn: Kim Harrigan
Kim Harrigan consulting, LLC
6711 Telluride Trail
Austin, TX 78749

Re: Subcontracting Opportunity for Insurance

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Tuesday, June 08, 2010 5:26 PM
To: 'Kim.Harrigan@sbcglobal.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Insurance - 2nd Notice

Attachments: TX Insurance.pdf
Attn: Kim Harrigan
Kim Harrigan consulting, LLC
6711 Telluride Trail
Austin, TX 78749

Re: Subcontracting Opportunity for Insurance

Ms. Kim Harrigan,

We are contacting you again because we have not received a reply from the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Perla Kouame
Sent: Tuesday, May 11, 2010 12:36 PM
To: nrobinson@allstate.com
Cc: Chaz Shivers; April Morrison; Perla Kouame
Subject: Subcontracting Opportunity for Insurance

Importance: High

Attachments: TX Insurance.pdf

Attn: Nelson S. Robinson
Nelson Robinson Insurance Agency
9800 N Lamar, Suite 180
Austin, TX 78753

Re: Subcontracting Opportunity for Insurance

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 5:32 PM
To: 'nrobinson@allstate.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Insurance - 2nd Notice

Attachments: TX Insurance.pdf
Attn: Nelson S. Robinson
Nelson Robinson Insurance Agency
9800 N Lamar, Suite 180
Austin, TX 78753

Re: Subcontracting Opportunity for Insurance

Mr. Nelson Robinson,

We are contacting you again because we have not yet received a reply from the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Perla Kouame
Sent: Tuesday, May 11, 2010 12:42 PM
To: GRSinDFW@Ymail.com
Cc: Chaz Shivers; April Morrison; Perla Kouame
Subject: Subcontracting Opportunity for Insurance

Importance: High

Attachments: TX Insurance.pdf

Attn: George R. Sandoval
Tejas Solutions, LLC
P.O.BOX 14482
Arlington, TX 76094

Re: Subcontracting Opportunity for Insurance

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 5:38 PM
To: 'GRSinDFW@Ymail.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Insurance - 2nd Notice

Attachments: TX Insurance.pdf
Attn: George R. Sandoval
Tejas Solutions, LLC
P.O.BOX 14482
Arlington, TX 76094

Re: Subcontracting Opportunity for Insurance

Mr. George Sandoval,

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Intralot, Inc
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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Perla Kouame
Sent: Tuesday, May 11, 2010 12:38 PM
To: dale@thejenkinsagencyinc.com
Cc: Chaz Shivers; April Morrison; Perla Kouame
Subject: Subcontracting Opportunity for Insurance

Importance: High

Attachments: TX Insurance.pdf

Attn: Jeffery S. Jenkins
The Jenkins Agency, Inc.
1161 Corporate Drive West
Arlington, TX 76006

Re: Subcontracting Opportunity for Insurance

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Sincerely,

Chaz E. Shivers
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Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 5:38 PM
To: 'dale@thejenkinsagencyinc.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Insurance - 2nd Notice

Attachments: TX Insurance.pdf
Attn: Jeffery S. Jenkins
The Jenkins Agency, Inc.
1161 Corporate Drive West
Arlington, TX 76006

Re: Subcontracting Opportunity for Insurance

Mr. Jeffery Jenkins,

We are contacting you again because we have not yet received a reply from the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
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Duluth, GA. 30097
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11360 Technology Circle
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April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

DOCUMENT REDACTED BY TLC - 12-6-10

HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ...spondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

Rev. 10/07

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 16 **Description:** Field Service Installation and Maintenance

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Startup Staffing Group	1261542277600	06 / 11 / 2010	☒ - Yes ☐ - No
Texas Vending Services	1271792215200	06 / 10 / 2010	☒ - Yes ☐ - No
Valbrea Technologies	1522176661900	06 / 10 / 2010	☒ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Texas Vending Services	1271792215200	4.6%	$32,074,500	☒ - Yes ☐ - No*
Valbrea Technologies	1522176661900	6%	$41,916,000	☒ - Yes ☐ - No*

.. the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Argenti's	VP & CFO	6/25/10

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HUB SUBCONTRACTING PLAN (HSP)

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- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

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DOCUMENT REDACTED BY TLC - 12-6-10

Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

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Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Active Reality Inc	1742984282000	06 / 10 / 2010	☐ - Yes ☒ - No
Move Solutions - San Antonio, LTD	1752912841900	06 / 11 / 2010	☐ - Yes ☒ - No
Quality High-Tech Services, Inc	1752230732500	06 / 11 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Argentis	VP & CFO	6/25/10

Rev. 10/07

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From: Lynn Becker
Sent: Thursday, June 10, 2010 4:53 PM
To: sparker@activereality.com
Cc: April Morrison; Chaz Shivers
Subject: HUB subcontracting opportunity computer installation repair maintenance

Attachments: Active Reality Field Service Hub Subcontracting Letter.pdf; Texas Lottery RFP No. 362-10-0001.pdf

Please see attached documents.
Thank you.

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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June 10, 2010

Attn: Dianna Parker
ACTIVE REALITY, INC.
DBA ACTIVE STRATEGIES, INC.
8405 BELL MOUNTAIN DRIVE
AUSTIN, TX 78730-2829
512-391-1777
sparker@activereality.com

Re: HUB Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.

SCOPE OF WORK: INTRALOT is requesting quotes to provide approximately 110 to 130 Field Service Technicians which will perform the Intralot Lottery Retailer Terminal installation, maintenance, repair, relocation and removal for approximately 17,000 Texas Lottery retailer point of sales terminals for the life of the contract, 7 years initially and 8 years of extension for a possible subcontracting period of 15 years. Please see the attached Texas Lottery RFP Solicitation RFP document for more information.

The following relevant excerpts regarding the RFP requirements for the field service function have been taken from the Texas Lottery Commission Request for Proposals for Lottery Operations and Services, Solicitation No. 362-10-0001 and are presented below for easy reference.

3.22.10 The Successful Proposer warrants and agrees that it shall keep all equipment, related to the performance of any Contract resulting from this RFP, in good condition and repair and will not permit anything to be done that may materially impair the value thereof. The Successful Proposer shall use such equipment only in the ordinary course of its performance under this Contract and shall not permit such equipment to be used in violation of any applicable law, regulation or policy of insurance, nor for any other lawful purpose (e.g., issuing/renewing hunting and fishing licenses, paying utility bills, etc.) unless expressly authorized in writing by the Texas Lottery. The Successful Proposer agrees to develop an equipment maintenance and replacement schedule subject to approval by the Texas Lottery and agrees to comply with that schedule.

7.12.2 Maintenance and Repair
The Lottery Operator is responsible for maintaining all Lottery equipment to ensure maximum possible uptime. Equipment maintenance activities include the ongoing support, maintenance and

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repair of all Terminals and related sales equipment to include hardware, software and network connectivity. The following table identifies the requirements for equipment maintenance.

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Bonding requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., for this very large field service and repair contracting opportunity, please reply via email immediately, as time is running very short for the submission of this proposal and in order to work together for a complete understanding so that you may submit a bid along with your qualifications as soon as possible. We look forward to receipt of your response.

Sincerely,

Lynn A. Becker

Lynn A. Becker
VP Business Development
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: lynn.becker@intralot.us
Tel: 678-473-7212
Fax: 678-473-7201
www.intralot.com

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From: Lynn Becker
Sent: Friday, June 11, 2010 11:56 AM
To: rwatkins@tospartners.com
Cc: April Morrison; Chaz Shivers
Subject: Vending services Hub Subcontracting

Attachments: Move Solution for Vending services Hub Subcontracting Letter v1.pdf; Texas Lottery RFP No. 362-10-0001.pdf

Dear Linda,

Please see the attached letter for HUB subcontracting opportunity.

Sincerely, Lynn....

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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June 11, 2010

Attn: LINDA MONETTE
MOVE SOLUTIONS-SAN ANTONIO, LTD.
1473 TERRE COLONY COURT
DALLAS, TX 75212
rwatkins@tospartners.com

Re: HUB Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.

SCOPE OF WORK: INTRALOT is requesting quotes to provide approximately 95 personnel that will perform the rollout and installation of approximately 3,500 Intralot Lottery Vending Machines across the state of Texas over a period of approximately 5 months or less, and approximately 25 service personnel that will perform maintenance, repair, relocation and removal for approximately 3,500 vending machines for the Texas Lottery Project for the life of the contract, 7 years initially and 8 years of extension for a possible subcontracting period of 15 years. Please see the attached Texas Lottery RFP Solicitation RFP document for more information.

ESTIMATED STAFFING REQUIREMENTS	
Leaders Vending Installations	4
Out of Box Testing	14
Truck Drivers (note 5 Trucks needed)	15
Helpers for Drivers	15
Installers Vending	21
Trainers for Vending	26
Technicians for ongoing maintenance and repair	25

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Bonding requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., for this installation and maintenance service and repair contracting opportunity, please reply via email immediately, as time is running very short for the submission of this proposal and in order to work together for a complete understanding so that you may submit a bid along with your qualifications as soon as possible. We look forward to receipt of your response.

Sincerely,

Lynn A. Becker

Lynn A. Becker
VP Business Development
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: lynn.becker@intralot.us
Tel: 678-473-7212

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From: Lynn Becker
Sent: Friday, June 11, 2010 11:00 AM
To: m.rogers@QHT.com
Cc: April Morrison; Chaz Shivers
Subject: Field Service Hub Subcontracting Letter

Attachments: Quality High Field Service Hub Subcontracting Letter.pdf; Texas Lottery RFP No. 362-10-0001.pdf

Dear Mary,

Please see attached letter regarding HUB subcontracting opportunity.

Sincerely, Lynn

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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June 11, 2010

Attn: Mary M Rogers
QUALITY HIGH-TECH SERVICES, INC.
11807 FORESTGATE DR.
DALLAS, TX 75243-5414
m.rogers@QHT.com

RE: Field Service Technicians
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.

SCOPE OF WORK: INTRALOT is requesting quotes to provide approximately 110 to 130 Field Service Technicians which will perform the Intralot Lottery Retailer Terminal installation, maintenance, repair, relocation and removal for approximately 17,000 Texas Lottery retailer point of sales terminals for the life of the contract, 7 years initially and 8 years of extension for a possible subcontracting period of 15 years. Please see the attached Texas Lottery RFP Solicitation RFP document for more information.

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If the Successful Proposer fails to respond to Retailer calls for terminal maintenance and correct terminal problems that affect the ability to sell or validate tickets (including, but not limited to, inadequate On-Line Ticket stock, printer out of ink, terminal down time, service degradation, and

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communication problems),and return the equipment to service within four (4) hours of the time of the service call, liquidated damages may be assessed against the Successful Proposer equal to thirty-one percent (31%) of the average sales for the affected Terminal per Day calculated over the last ten (10) Days. Failure to resolve the problem within eight (8) hours of the time of the service call may result in the Successful Proposer being assessed liquidated damages equal to sixty two percent (62%) of the average sales for the affected Terminal per Day calculated over the last ten (10) Days.

Bonding requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., for this very large field service and repair contracting opportunity, please reply via email immediately, as time is running very short for the submission of this proposal and in order to work together for a complete understanding so that you may submit a bid along with your qualifications as soon as possible. We look forward to receipt of your response.

Sincerely,

Lynn A. Becker

Lynn A. Becker
VP Business Development
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: lynn.becker@intralot.us
Tel: 678-473-7212
Fax: 678-473-7201
www.intralot.com

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From: Mary Rogers [m.rogers@qht.com]
Sent: Monday, June 21, 2010 11:04 AM
To: Lynn Becker
Cc: April Morrison; Chaz Shivers
Subject: RE: Field Service Hub Subcontracting Letter

Follow Up Flag: Follow up
Flag Status: Orange
Lynn,

Sorry to have such a late response but somehow this ended up in my junk mail.

QHT would love to be considered at a HUB subcontractor if it is not too late.

Please let me know what I need to do.

Sincerely,

Mary

Mary Rogers, President
Quality High-Tech Services, Inc.
11807 Forestgate Dr.
Dallas, TX 78243
office: 972-231-6696 x135
cell: 214-354-4348
www.QHT.com

From: Lynn Becker [mailto:Lynn.Becker@intralot.us]
Sent: Friday, June 11, 2010 10:00 AM
To: m.rogers@QHT.com
Cc: April Morrison; Chaz Shivers
Subject: Field Service Hub Subcontracting Letter

Dear Mary,

Please see attached letter regarding HUB subcontracting opportunity.

Sincerely, Lynn

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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From: Lynn Becker
Sent: Monday, June 21, 2010 11:15 AM
To: Mary Rogers
Cc: April Morrison; Chaz Shivers
Subject: RE: Field Service Hub Subcontracting Letter

Follow Up Flag: Follow up
Flag Status: Orange
No it is not too late, certainly we would be interested. Do you have any questions?

From: Mary Rogers [mailto:m.rogers@qht.com]
Sent: Monday, June 21, 2010 11:04 AM
To: Lynn Becker
Cc: April Morrison; Chaz Shivers
Subject: RE: Field Service Hub Subcontracting Letter

Lynn,

Sorry to have such a late response but somehow this ended up in my junk mail.

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Please let me know what I need to do.

Sincerely,

Mary

Mary Rogers, President
Quality High-Tech Services, Inc.
11807 Forestgate Dr.
Dallas, TX 78243
office: 972-231-6696 x135
cell: 214-354-4348
www.QHT.com

From: Lynn Becker [mailto:Lynn.Becker@intralot.us]
Sent: Friday, June 11, 2010 10:00 AM
To: m.rogers@QHT.com
Cc: April Morrison; Chaz Shivers
Subject: Field Service Hub Subcontracting Letter

Dear Mary,

Please see attached letter regarding HUB subcontracting opportunity.

Sincerely, Lynn

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Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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From: Lynn Becker
Sent: Monday, June 21, 2010 11:41 AM
To: Mary Rogers
Cc: April Morrison; Chaz Shivers
Subject: FW: Field Service Hub Subcontracting Letter

Follow Up Flag: Follow up
Flag Status: Orange

Attachments: Quality High Field Service Hub Subcontracting Letter.pdf; Texas Lottery RFP No. 362-10-0001.pdf
Mary, what we want is for you to provide people for field service, we provide the vehicles, and the operating costs, the tools, etc, can you provide the people for the field service, see the attached letter.

From: Lynn Becker
Sent: Friday, June 11, 2010 11:00 AM
To: 'm.rogers@QHT.com'
Cc: April Morrison; Chaz Shivers
Subject: Field Service Hub Subcontracting Letter

Dear Mary,

Please see attached letter regarding HUB subcontracting opportunity.

Sincerely, Lynn

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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From: Lynn Becker
Sent: Friday, June 11, 2010 12:20 PM
To: dtesmer@vcfo.com; ewood@vcfo.com
Cc: 'rwmoore@tncapitolgroup.com'; Byron Boothe; April Morrison; Chaz Shivers
Subject: Staffing for Field Services

Attachments: Startup Staffing Field Service Hub Subcontracting Letter.pdf
Dear Mr. Tesmer,

Please see the attached letter regarding staffing needs and possible HUB subcontracting opportunities.

Sincerely, Lynn...

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
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678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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June 11, 2010

Attn: Ellen Wood, Darrell Tesmer
STARTUP STAFFING GROUP, LLC
4601 SPICEWOOD SPRINGS RD., BLDG. II
SUITE 100
AUSTIN, TX 78759
dtesmer@vcfo.com
ewood@vcfo.com

Re: HUB Subcontracting Opportunity

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SCOPE OF WORK: INTRALOT is requesting quotes to provide approximately 110 to 130 Field Service Technicians which will perform the Intralot Lottery Retailer Terminal installation, maintenance, repair, relocation and removal for approximately 17,000 Texas Lottery retailer point of sales terminals for the life of the contract, 7 years initially and 8 years of extension for a possible subcontracting period of 15 years. Please see the attached Texas Lottery RFP Solicitation RFP document for more information.

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Lynn A Becker

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VP Business Development
Intralot, Inc
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Email: lynn.becker@intralot.us
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Fax: 678-473-7201
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From: Lynn Becker
Sent: Friday, June 11, 2010 11:54 AM
To: dtesmer@vcfo.com; ewood@vcfo.com
Cc: 'rwmoore@tncapitolgroup.com'; Byron Boothe; April Morrison; Chaz Shivers
Subject: Startup Staffing for Vending services Hub Subcontracting

Attachments: Startup Staffing for Vending services Hub Subcontracting Letter v1.pdf; Texas Lottery RFP No. 362-10-0001.pdf

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Lynn A. Becker
VP Business Development
Intralot, Inc.
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June 11, 2010

Attn: Ellen Wood, Darrell Tesmer
STARTUP STAFFING GROUP, LLC
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SUITE 100
AUSTIN, TX 78759
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Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

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Sincerely,

Lynn A. Becker

Lynn A. Becker
VP Business Development
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: lynn.becker@intralot.us
Tel: 678-473-7212

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From: Darrell Tesmer [dtesmer@vcfo.com]
Sent: Tuesday, June 15, 2010 11:02 AM
To: Lynn Becker; Ellen Wood
Cc: rwmoore@tncapitolgroup.com; Byron Boothe; April Morrison; Chaz Shivers
Subject: RE: Staffing for Field Services
Good morning Lynn,

Thank you for forwarding the requirements documents to me last week. I've had an opportunity to review them and put together my additional thoughts for you.

While our vRecruiting unit does have capabilities to provide staffing and staffing support services, we have not to date established a core competency in the area of the types of positions sought. Our focus historically has been on the staffing of positions in professional services spaces (including staffing and support services for various IT/technology positions). While we could anticipate being able to source such positions over time, I thought it important to share this aspect of our services (and the time we would need to develop a set of prospects and bench for these positions).

We have also historically not engaged with our customers to take on the operational responsibility of their activities. While we always aim to provide high quality, experienced and reliable staff to our customers, we do not assume management roles related to our clients' responsibilities and duties. I noted in the requirements documents that this may be a condition required from the Successful Proposers (or their subcontractors), for example, as related to required customer service levels and responsibility assumed should those levels not be met. We would not be able to provide that level of commitment as part of our proposed services (as opposed to being able to provide staffing services though to an internally directed management team or function which would have these stated responsibilities).

We are continuing to be open to discussing with you how we might be able to assist as a HUB but thought these were two important areas to highlight related to our capabilities. Some alternative arrangements we might consider related to support services might be in areas like sourcing or recruiting services for the positions needed, administrative HR services (including payroll processing/support services), or advisory services related to HR policies/procedures for these positions. Please let me know if you'd like to discuss any of these types of arrangements some more.

Thanks again for your information regarding this opportunity. Please let us know how we can be of assistance to you.

Best regards,

Darrell Tesmer
Chief Compliance Officer
vcfo
512-345-9441
www.vcfo.com

From: Lynn Becker [mailto:Lynn.Becker@intralot.us]
Sent: Friday, June 11, 2010 11:20 AM
To: Darrell Tesmer; Ellen Wood
Cc: rwmoore@tncapitolgroup.com; Byron Boothe; April Morrison; Chaz Shivers
Subject: Staffing for Field Services

Dear Mr. Tesmer,

Please see the attached letter regarding staffing needs and possible HUB subcontracting opportunities.

Sincerely, Lynn...

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Lynn A. Becker
VP Business Development
Intralot, Inc.
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770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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From: Lynn Becker
Sent: Tuesday, June 15, 2010 11:18 AM
To: Darrell Tesmer; Ellen Wood
Cc: rwmoore@tncapitolgroup.com; Byron Boothe; April Morrison; Chaz Shivers
Subject: RE: Staffing for Field Services

Darrell, thank you very much for your consideration. If INTRALOT wins the project, I hope to get back in touch with you to further identify any areas you can help with, all the best.
Sincerely, Lynn...

From: Darrell Tesmer [mailto:dtesmer@vcfo.com]
Sent: Tuesday, June 15, 2010 11:02 AM
To: Lynn Becker; Ellen Wood
Cc: rwmoore@tncapitolgroup.com; Byron Boothe; April Morrison; Chaz Shivers
Subject: RE: Staffing for Field Services

Good morning Lynn,

Thank you for forwarding the requirements documents to me last week. I've had an opportunity to review them and put together my additional thoughts for you.

While our vRecruiting unit does have capabilities to provide staffing and staffing support services, we have not to date established a core competency in the area of the types of positions sought. Our focus historically has been on the staffing of positions in professional services spaces (including staffing and support services for various IT/technology positions). While we could anticipate being able to source such positions over time, I thought it important to share this aspect of our services (and the time we would need to develop a set of prospects and bench for these positions).

We have also historically not engaged with our customers to take on the operational responsibility of their activities. While we always aim to provide high quality, experienced and reliable staff to our customers, we do not assume management roles related to our clients' responsibilities and duties. I noted in the requirements documents that this may be a condition required from the Successful Proposers (or their subcontractors), for example, as related to required customer service levels and responsibility assumed should those levels not be met. We would not be able to provide that level of commitment as part of our proposed services (as opposed to being able to provide staffing services though to an internally directed management team or function which would have these stated responsibilities).

We are continuing to be open to discussing with you how we might be able to assist as a HUB but thought these were two important areas to highlight related to our capabilities. Some alternative arrangements we might consider related to support services might be in areas like sourcing or recruiting services for the positions needed, administrative HR services (including payroll processing/support services), or advisory services related to HR policies/procedures for these positions. Please let me know if you'd like to discuss any of these types of arrangements some more.

Thanks again for your information regarding this opportunity. Please let us know how we can be of assistance to you.

Best regards,

Darrell Tesmer
Chief Compliance Officer
vcfo
512-345-9441
www.vcfo.com

From: Lynn Becker [mailto:Lynn.Becker@intralot.us]
Sent: Friday, June 11, 2010 11:20 AM

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To: Darrell Tesmer; Ellen Wood
Cc: rwmoore@tncapitolgroup.com; Byron Boothe; April Morrison; Chaz Shivers
Subject: Staffing for Field Services

Dear Mr. Tesmer,

Please see the attached letter regarding staffing needs and possible HUB subcontracting opportunities.

Sincerely, Lynn...

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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From: Lynn Becker
Sent: Thursday, June 10, 2010 4:54 PM
To: maurice@thomas-services.com
Cc: April Morrison; Chaz Shivers
Subject: HUB subcontracting opportunity computer installation repair maintenance

Attachments: Texas Vending Field Service Hub Subcontracting Letter.pdf; Texas Lottery RFP No. 362-10-0001.pdf
Please see attached documents.
Thank you.

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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June 10, 2010

Attn: Maurice Thomas
TEXAS VENDING SERVICES LLC
1200 MAIN ST
UNIT 2309
DALLAS, TX 75202-4320
404-229-6000
maurice@thomas-services.com

Re: HUB Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.

SCOPE OF WORK: INTRALOT is requesting quotes to provide approximately 110 to 130 Field Service Technicians which will perform the Intralot Lottery Retailer Terminal installation, maintenance, repair, relocation and removal for approximately 17,000 Texas Lottery retailer point of sales terminals for the life of the contract, 7 years initially and 8 years of extension for a possible subcontracting period of 15 years. Please see the attached Texas Lottery RFP Solicitation RFP document for more information.

The following relevant excerpts regarding the RFP requirements for the field service function have been taken from the Texas Lottery Commission Request for Proposals for Lottery Operations and Services, Solicitation No. 362-10-0001 and are presented below for easy reference.

3.22.10 The Successful Proposer warrants and agrees that it shall keep all equipment, related to the performance of any Contract resulting from this RFP, in good condition and repair and will not permit anything to be done that may materially impair the value thereof. The Successful Proposer shall use such equipment only in the ordinary course of its performance under this Contract and shall not permit such equipment to be used in violation of any applicable law, regulation or policy of insurance, nor for any other lawful purpose (e.g., issuing/renewing hunting and fishing licenses, paying utility bills, etc.) unless expressly authorized in writing by the Texas Lottery. The Successful Proposer agrees to develop an equipment maintenance and replacement schedule subject to approval by the Texas Lottery and agrees to comply with that schedule.

7.12.2 Maintenance and Repair
The Lottery Operator is responsible for maintaining all Lottery equipment to ensure maximum possible uptime. Equipment maintenance activities include the ongoing support, maintenance and

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repair of all Terminals and related sales equipment to include hardware, software and network connectivity. The following table identifies the requirements for equipment maintenance.

If the Successful Proposer fails to respond to Retailer calls for terminal maintenance and correct terminal problems that affect the ability to sell or validate tickets (including, but not limited to, inadequate On-Line Ticket stock, printer out of ink, terminal down time, service degradation, and communication problems),and return the equipment to service within four (4) hours of the time of the service call, liquidated damages may be assessed against the Successful Proposer equal to thirty-one percent (31%) of the average sales for the affected Terminal per Day calculated over the last ten (10) Days. Failure to resolve the problem within eight (8) hours of the time of the service call may result in the Successful Proposer being assessed liquidated damages equal to sixty two percent (62%) of the average sales for the affected Terminal per Day calculated over the last ten (10) Days.

Bonding requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., for this very large field service and repair contracting opportunity, please reply via email immediately, as time is running very short for the submission of this proposal and in order to work together for a complete understanding so that you may submit a bid along with your qualifications as soon as possible. We look forward to receipt of your response.

Sincerely,

Lynn A. Becker

Lynn A. Becker
VP Business Development
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: lynn.becker@intralot.us
Tel: 678-473-7212
Fax: 678-473-7201
www.intralot.com

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From: Lynn Becker
Sent: Thursday, June 10, 2010 5:34 PM
To: maurice@thomas-services.com
Cc: April Morrison; Chaz Shivers; Byron Boothe
Subject: RE: HUB subcontracting Vending Macine Installation and Maintenance

Attachments: Texas Vending for Vending services Hub Subcontracting Letter v1.pdf

Please see attached documents.
Thank you.

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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June 10, 2010

Attn: Maurice Thomas
TEXAS VENDING SERVICES LLC
1200 MAIN ST
UNIT 2309
DALLAS, TX 75202-4320
404-229-6000
maurice@thomas-services.com

Re: HUB Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.

SCOPE OF WORK: INTRALOT is requesting quotes to provide approximately 95 personnel that will perform the rollout and installation of approximately 3,500 Intralot Lottery Vending Machines across the state of Texas over a period of approximately 5 months or less, and approximately 25 service personnel that will perform maintenance, repair, relocation and removal for approximately 3,500 vending machines for the Texas Lottery Project for the life of the contract, 7 years initially and 8 years of extension for a possible subcontracting period of 15 years. Please see the attached Texas Lottery RFP Solicitation RFP document for more information.

ESTIMATED STAFFING REQUIREMENTS	
Leaders Vending Installations	4
Out of Box Testing	14
Truck Drivers (note 5 Trucks needed)	15
Helpers for Drivers	15
Installers Vending	21
Trainers for Vending	26
Technicians for ongoing maintenance and repair	25

The following relevant excerpts regarding the RFP requirements for the field service function have been taken from the Texas Lottery Commission Request for Proposals for Lottery Operations and Services, Solicitation No. 362-10-0001 and are presented below for easy reference.

3.22.10 The Successful Proposer warrants and agrees that it shall keep all equipment, related to the performance of any Contract resulting from this RFP, in good condition and repair and will not permit anything to be done that may materially impair the value thereof. The Successful Proposer shall use such equipment only in the ordinary course of its performance under this Contract and shall not permit such equipment to be used in violation of any applicable law, regulation or policy of insurance, nor for any other lawful purpose (e.g., issuing/renewing hunting and fishing licenses, paying utility bills, etc.) unless expressly authorized in writing by the Texas Lottery. The Successful

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Proposer agrees to develop an equipment maintenance and replacement schedule subject to approval by the Texas Lottery and agrees to comply with that schedule.

7.12.2 Maintenance and Repair
The Lottery Operator is responsible for maintaining all Lottery equipment to ensure maximum possible uptime. Equipment maintenance activities include the ongoing support, maintenance and repair of all Terminals and related sales equipment to include hardware, software and network connectivity. The following table identifies the requirements for equipment maintenance.

If the Successful Proposer fails to respond to Retailer calls for terminal maintenance and correct terminal problems that affect the ability to sell or validate tickets (including, but not limited to, inadequate On-Line Ticket stock, printer out of ink, terminal down time, service degradation, and communication problems),and return the equipment to service within four (4) hours of the time of the service call, liquidated damages may be assessed against the Successful Proposer equal to thirty-one percent (31%) of the average sales for the affected Terminal per Day calculated over the last ten (10) Days. Failure to resolve the problem within eight (8) hours of the time of the service call may result in the Successful Proposer being assessed liquidated damages equal to sixty two percent (62%) of the average sales for the affected Terminal per Day calculated over the last ten (10) Days.

Bonding requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., for this installation and maintenance service and repair contracting opportunity, please reply via email immediately, as time is running very short for the submission of this proposal and in order to work together for a complete understanding so that you may submit a bid along with your qualifications as soon as possible. We look forward to receipt of your response.

Sincerely,

Lynn A. Becker

Lynn A. Becker
VP Business Development
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: lynn.becker@intralot.us
Tel: 678-473-7212

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From: Lynn Becker
Sent: Thursday, June 10, 2010 5:26 PM
To: Chaz Shivers; April Morrison
Subject: FW: HUB subcontracting opportunity computer installation repair maintenance
FYI

From: Maurice@TS [mailto:maurice@thomas-services.com]
Sent: Thursday, June 10, 2010 5:32 PM
To: Lynn Becker
Cc: Byron Boothe; Barry Bowens
Subject: Re: HUB subcontracting opportunity computer installation repair maintenance

Lynn,

Thank your for the invitation to bid on the Texas Lottery opportunity.

This email is to confirm our interest in submitting a bid to provide our services in connection with the Intralot Lottery Terminal installation, maintenance, repair, relocation and removal of 17,000 sales terminals.

I will call you tomorrow to obtain any and all other information and specifications that will be needed to ensure that we submit a thorough and very clear proposal. If you have any questions in the interim, please feel free to contact me. Thank you.

Maurice Thomas
President & CEO
Thomas Services, Inc.
751 Hillpine Terrace, NE
Atlanta, GA 30306
Work: (404) 229-6000
Website: www.thomas-services.com

****
****
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On Jun 10, 2010, at 4:53 PM, Lynn Becker wrote:

<Texas Lottery RFP No. 362-10-0001.pdf>

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From: Lynn Becker
Sent: Tuesday, June 22, 2010 11:18 AM
To: Toula Argentis
Cc: April Morrison; Chaz Shivers
Subject: FW: Service Proposal - Texas Lottery Solicitation

Importance: High

Follow Up Flag: Follow up
Flag Status: Orange
Expires: Wednesday, June 22, 2011 12:00 AM

Attachments: Texas Proposal.doc
FYI

From: Maurice Thomas [mailto:mauricethomas@tsitravels.com]
Sent: Tuesday, June 22, 2010 11:11 AM
To: Lynn Becker
Cc: Byron Boothe; 'Barry Bowers'
Subject: Service Proposal - Texas Lottery Solicitation
Importance: High

Lynn,

As promised, please find attached the Service Proposal from Texas Vending Services LLC ("TVS") in connection with the Texas Lottery Commission Solicitation No. 362-10-0001.

As noted in the Cover Letter contained within the proposal, The TVS partnership effectively combines the following: (1) the expertise of an existing company and its management leadership with over 17 years of experience in the gaming industry; and (2) a Texas resident who is also a seasoned business professional and who has successfully managed several companies in various industries. We are two former business colleagues who have, once again, joined forces. We represent a senior management team with over 42 years of business experience and a very strong Texas presence.

We are very excited about the opportunity to work with Intralot, and we appreciate your consideration. If you have any questions or need any additional information, please feel free to contact me at the number provided below.

TSI Logo

Maurice Thomas
CEO
Thomas Services, Inc.
Texas Vending Services LLC
751 Hillpine Terrace, NE
Atlanta, GA 30306
Work: (404) 229-6000
Fax: (404) 474-2340
Website: www.thomas-services.com

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Texas Vending Services LLC

Service Proposal

to

intralot

regarding

Texas Lottery Commission

Solicitation No. 362-10-0001

751 Hillpine Terrace
Atlanta, GA 30306
404-229-6000

1200 Main Street, Unit 1209
Dallas, TX 75202

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Texas Vending Services LLC

June 22, 2010

Mr. Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097

Dear Mr. Becker:

Texas Vending Services LLC ("TVS") is pleased to submit its proposal to Intralot USA to provide certain technical services on your behalf in connection with the Texas Lottery Commission Request for Proposals for Lottery Operations and Services, Solicitation No. 362-10-0001 (the "Texas Lottery Solicitation" or the "Texas Lottery Project").

Texas Vending Services represents a unique, strategic partnership created for the specific purpose of pursuing business opportunities available to certified "Historically Underutilized Business" enterprises in the State of Texas. The partnership effectively combines the following: (1) the expertise of an existing company and its management leadership with over 17 years of experience in the gaming industry; and (2) a Texas resident who is also a seasoned business professional and who has successfully managed several companies in various industries. We are two former business colleagues who have, once again, joined forces. We represent a senior management team with over 42 years of business experience and a strong Texas presence.

The TVS Team is uniquely qualified to provide the following services to the Texas Lottery Commission on behalf of Intralot:

- Installation of lottery Vending Machines and Online Terminals;
- Retailer Training;
- System Diagnostics & Ongoing Repairs;
- Ongoing Preventative Maintenance;
- Parts Inventory Management; and
- Ongoing Removals and Relocations of Vending Machines & Online Terminals.

We are very excited about working with Intralot, and we appreciate your consideration. If you have any questions or need any additional information, please feel free to contact Maurice Thomas at the number provided below.

Sincerely,

J. Maurice Thomas
J. Maurice Thomas
Co-Chairman & CFO

Barry C. Bowens
Barry C. Bowens
Co-Chairman & COO

751 Hillpine Terrace
Atlanta, GA 30306
404-229-6000

1200 Main Street, Unit 1209
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Texas Vending Services LLC

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   - A. Scope of Work
   - B. Terms & Conditions
   - C. Service Considerations
   - D. Logistical Approach & Estimated Timeline
   - E. Service Proposal
   - F. Pricing Proposal
2. **Overview of Texas Vending Services**
3. **Overview of Thomas Services, Inc.**
4. **Exhibits:**
   a. HUB Certification – Texas Vending Services LLC
   b. MBE Certification – Texas Vending Services LLC

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A. Scope of Work

The following is simply to confirm TVS's understanding of the scope of work requested by Intralot in connection with the Texas Lottery solicitation.

Lottery Vending Machines

Texas Vending Services is proposing to provide approximately 115 personnel that will perform the rollout and installation of approximately 3,500 Intralot lottery vending machines across the State of Texas over a period of approximately 5 months or less. Of that number, approximately 25 Field Service Technicians will perform the maintenance, repair, relocation and removal for approximately 3,500 vending machines for the Texas Lottery Project for the life of the contract; 7 years initially and 8 years of extension for a possible subcontracting period of 15 years.

Point of Sale ("Online") Terminals

Texas Vending Services is proposing to provide approximately 110 to 130 Field Service Technicians which will perform the Intralot Lottery Retailer Terminal installation, maintenance, repair, relocation and removal for approximately 17,000 Texas Lottery retailer point-of-sale terminals for the life of the contract, 7 years initially and 8 years of extension for a possible subcontracting period of 15 years.

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Texas Vending Services LLC

B. Terms & Conditions

Conformity with Solicitation Provisions

As requested by Intralot, TVS agrees to perform it duties in a manner that fully conforms to Sections 3.22.10 and 7.12.2 of the Texas Lottery Solicitation. TVS further agrees to perform its duties in a manner that also conforms to all other provisions of the Solicitation that may subsequently be determined to be relevant in connection with the services provided.

Good Faith Negotiations

In addition to all terms and conditions outline here in this proposal, TVS agrees that it shall negotiate with Intralot in good faith regarding any changes that may be needed. The goal is to ensure that both parties are in agreement with regards to: (a) services to be provided by TVS; (b) the servicing approach to be taken by TVS and (c) the pricing for those services. TVS also hereby expresses its intent to negotiate in good faith with Intralot at any time in the future as circumstances surrounding the Texas Lottery Project may change.

Operational Discussions – Lynn Becker, Ken Wilson & Paul Ostendorf

TVS executives held several detailed discussions with certain Intralot executives (Lynn Becker, Paul Ostendorf and Ken Wilson) regarding the Texas Lottery Commission's Solicitation and Intralot's search for qualified subcontractors. We covered all of the critical, project-specific factors involving service responsibilities and operational logistics, and we established the following:

- A thorough understanding of TVS's duties and responsibilities; and
- A more accurate and specific set of operational and cost assumptions so that TVS may submit a thorough Service Proposal to Intralot

The assumptions and other information provided by Lynn Becker, Paul Ostendorf and Ken Wilson during our various meetings and discussions are incorporated into our service proposal and discussed in detail in the following Sections.

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Texas Vending Services LLC

C. Service Considerations

As a result of the detailed discussions between TVS executives and Intralot executives regarding a variety critical factors affecting the Texas Lottery Project, the following guidance and preliminary assumptions were provided by Intralot and agreed upon with TVS for purposes of providing this service and pricing proposal. However, both companies have also agreed to be flexible and to negotiate in good faith as new developments arise and, consequently, as changes may be needed.

a. ***Service Techs – Caliber & Education.*** Intralot does not agree with the idea of having a pool of "lower-tier" Service Techs to service the online machines. Intralot believes that TVS should provide a team of Service Techs which all have the same level of knowledge and skill and are to be equally trained. That is, graduates of computer and electronic engineering technology programs offered by schools such as DeVry University and ITT Tech, for example, represent the pool of talent desired by Intralot.

   TVS agrees and hereby commits to recruit and hire the caliber of personnel consistent with this operational concept.

b. ***Temp Personnel.*** TVS was made aware of Intralot's vendor relationship with NESCO. For cost-management purposes, it has been agreed that TVS will utilize NESCO temp personnel wherever possible, and such costs shall be passed through by TVS in the exact amount incurred (i.e., no markup by TVS).

c. ***Service Vehicles.*** Intralot agrees to provide the vehicles to be used in installing, maintaining and servicing the machines on an ongoing basis over the term of the Project. Intralot and TVS agree that the costs associated with the Texas Lottery Project are ultimately absorbed by Intralot and, most importantly, Intralot and TVS agree that Intralot is able to more efficiently manage the costs associated with transportation.

d. ***Hiring Dates.*** TVS agrees to provide a full staff of Service Techs requested by Intralot at least 1 week prior to the start of training.

e. ***Installation Process.*** Intralot and TVS have agreed on the following estimated installation details:
   i. Online Terminals:
      1. Start Date - on or about June 1, 2011
      2. Installation Period – 3 months (June 1 – August 31)
   ii. Vending Machines:
      1. Start Date – on or about September 1
      2. Installation Period – 5 months or less (September 1 – January 31, 2012)

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Texas Vending Services LLC

f. ***Number of Service Techs.*** As per Intralot's original Request for Proposal dated June 10, 2010, TVS is required to provide 110-130 Permanent Personnel (for pricing purposes, TVS will use the mid-range number of 120) and 95 Temp Personnel for the Online and Vending Machine program.

According to Ken Wilson, the original number of 95 Temp Personnel was estimated across the following functions and spread across the following cities:

City	OBT	Drivers	Helpers	Installers	Trainers	Trucks
Dallas-Ft Worth	4	5	5	7	8	5
Austin	3	3	3	4	6	3
Houston	4	5	5	7	8	5
Lubbock	3	2	2	3	4	2
Total	**14**	**15**	**15**	**21**	**26**	**15**

However, because of the time difference between the two Installation Start Dates for the Online Terminals and the Vending Machines, Intralot now believes that TVS should provide approximately 20 additional Temp Personnel during the Hiring & Training Period and keep them in the field until the end of the Installation Period. In other words, for purposes of this service proposal, TVS will provide 235 Total Personnel (115 Temp Personnel and the approximately 120 Permanent Personnel) at the beginning of the project; that is, the beginning of the Online training and installation. This number will be reduced to the approximately 120 Permanent Personnel after all machines (Online and Vending) have been successfully installed.

g. ***Training Period & Timing***. Intralot will provide one-week of training for the TVS Service Team. Training will take place at least one week prior to each project's Installation Start Date. Because of the two different Installation Start Dates, Intralot plans to conduct the Online Terminal training separately from the Vending Machine training.

h. ***Training Site***. For cost-management and other logistical purposes, Intralot may conduct training in Texas at the site of its choice; possibly either in the Dallas/Fort Worth area or one of its other Texas regional sites. TVS agrees to have all of its Service Techs at whatever site is eventually selected by Intralot.

i. ***Training Components.*** Tech training shall include training on both online machines, vending machines communications and wiring. The communications training may be conducted by Intralot or by an independent communications company.

i. ***Trucks & Drivers.*** Intralot will provide 15 trucks to be used during the Installation Periods.

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Texas Vending Services LLC

D. Logistical Approach & Estimated Timeline

For purposes of this Service Proposal, based on the agreements and assumptions Intralot and TVS have made thus far, TVS envisions the project as comprised of the following periods, and it would involve, at a minimum, the following activities during each period:

|<------- Waiting Period ---------->|	|<-- Hiring & Training Period -->|	|<----- Installation Period ------>|	|<---- Fully Operational ---->|
Sept. 2010 - Feb 2011	Mar 2011 - May 2011	June 2011 - Jan 2012	Feb 2012 - thereafter

A. Waiting Period

TVS defines the Waiting Period as starting when the Texas Lottery announces Intralot as the Apparent Successful Proposer and ending at the start of the Hiring & Online Training Period (see below). During the Waiting Period, we assume that TVS and Intralot will legally finalize its agreement regarding the services to be provided in connection with the Project. Also, TVS executives will be available to assist in whatever way necessary as the Intralot/TVS team prepares to assume responsibility for the lottery operations and services of the Texas Lottery Project.

B. Hiring & Online Training Period

Based on discussions with various Intralot executives and for purposes of this proposal, we assume this period runs from approximately March 2011 through May 31, 2011. During this period, TVS will recruit and hire its team; the team will be trained in preparation for the installation of the Online Terminals. TVS executives anticipate structuring its Texas staff to consist of Field Service Technicians and Regional Field Service Managers. Field Service Managers shall each be responsible for one of the "regions" designated by Intralot and will report directly to TVS senior management.

TVS executives and select TVS Field Service Managers will also work with Intralot field operation executives to complete the following:

1) Determine the official training process;
   a) Training period
   b) Training Site
   c) Number of Techs per class
   d) Training contents:
      i) Machine construction, deconstruction, trouble-shooting, diagnostics, etc.
      ii) Wiring – from retailer roof to online unit; from online unit to vending machine
2) Discuss and agree on all matters relating to installations & installation logistics
3) Discuss and agree on daily operational procedures, responsibilities, processes, etc.
4) Discuss and agree on the various forms of reporting required by TVS; and
5) Determine any and all other important aspects of the operations.

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Dallas, TX 75202

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Texas Vending Services LLC

C. Online Terminals Installation Period

Again, based on our discussions with Intralot executives and for purposes of this proposal, this period would run from June 1, 2011 to August 31, 2011, and the selected Online Terminals (Microlot or Photon) will be installed by the TVS team.

It is also currently assumed that Intralot will provide the Vending Machine Training during this time, which is what creates the need for the estimated 20 additional TVS Temp Personnel.

D. Vending Machine Installation Period

During the estimated period of September 1, 2011 to January 31, 2012 (or earlier), the TVS Team will install the Vending Machines (Winstations) and will also be responding to service calls for the Online Terminals in the field.

E. Fully Operational Period

The Fully Operational Period is defined as starting at that point in time when all machines – both Online and Vending – have been successfully installed.

F. Second Phase Installation Period

TVS is aware that the Texas Lottery might not provide the Intralot/TVS team a complete list of all 3,500 retailer locations at the start of the Vending Machine Installation Period. In that case, we understand that there will be a Second Phase Installation Period for the remaining Vending Machines. In this case, TVS agrees to be flexible and work with Intralot to determine the most efficient and economical way to complete the remaining installations without causing any disruption in the ongoing service operation.

Flexibility. TVS understands that many critical decisions affecting our responsibilities will likely not be made until the transition process begins. For that reason, we appreciate the need to be flexible. We will remain open-minded in the face of any uncertainties, and we are committed to working with Intralot to address whatever challenges may arise over the course of this very important project.

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E. Service Proposal

TVS hereby agrees to conform to the Warranties found in Section 3.22.10 of the Texas Lottery Commission Solicitation and to perform its duties in a manner that conforms to the provisions of Section 7.12.1 and 7.12.2 related to the Installation, Relocation, Removal, Maintenance and Repair of Vending Machines and Online Terminals. TVS proposes to provide all related services including, but not necessarily limited to, the following:

a. Completing all necessary repairs on Vending Machines and Online Terminals in accordance with the terms of the agreement that will be executed between Intralot and the Texas Lottery Commission.

b. Performing all necessary preventative maintenance services on Vending Machines and Online Terminals in accordance with the terms of the agreement that will be executed between Intralot and the Texas Lottery Commission.

c. Communicating with the designated Dispatcher or Help Desk for purposes of receiving, managing and completing all service calls and preventative maintenance requests and to record all required information.

d. Providing TVS employees with the appropriate telecommunication equipment (phone, PDA, computer, etc.) as may be requested by Intralot. TVS shall also be solely responsible for ensuring its employees are supplied with all other incidental tools and supplies necessary for performing its service obligations pursuant to this Project.

e. Reporting to and communicating with Intralot's Texas Field Service Manager, or other designated management representative.

f. Returning all failed components to Intralot's designated warehouse location as directed by Intralot for repair and/or replacement. Intralot shall provide all required parts and components inventory necessary to support servicing the Vending Machines and Online Terminals by TVS.

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404-229-6000

1200 Main Street, Unit 1209
Dallas, TX 75202

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Texas Vending Services LLC

F. Pricing Proposal

Monthly Service Fee per Machine

TVS will provide the Service Techs and Temp Personnel required by Intralot to provide all installation, maintenance, repair, relocation and removal services required in connection with the Texas Lottery Solicitation. In exchange, Intralot shall pay TVS a **Monthly Service Fee**. During the Hiring, Training and Installation Periods, this fee shall be calculated based on the total number of TVS Personnel (no Temp Personnel included in TVS's cost base). At the start of the Fully Operational Period, this fee shall then be calculated on a per-machine basis; based on the number of Online Terminals and Vending Machines installed and in the field for service.

The proposed Monthly Service Fee Schedule is as follows:

Term (Period)	Online Terminals	Vending Machines
Hiring, Training & Installation	$4,000 per Tech	$4,000 per Tech
Fully Operational	$20 per unit (17,000 units)	$75 per unit (2,500 units) $60 per unit (3,500 units)

The shift in the monthly fee calculation from $4,000 per Tech to the respective fee per Machine/Terminal will occur as of the completion of all installations, which is currently projected to be on or before January 31, 2012.

Partial Installation – Phase I

TVS understands that the Texas Lottery might not give the Intralot/TVS team a complete retailer list necessary to install all 3,500 Vending Machines during the Vending Machine Installation Period. Therefore, if the TVS Team installs 2,500 Vending Machines or less during the initial Vending Machine Installation Period, the Monthly Service Fee per unit shall be in the $75 per Machine range. The Monthly Service Fee shall decline to the $60 per Machine range immediately upon the installation of all 3,500 machines in the field.

Second Phase Installation and Future Installation Projects

TVS's Monthly Service Fee is largely driven by the total number of Service Techs and Temp Personnel ("FTE's") included in its cost base. In the case of a second phase installation or in the case of any future installations which will require TVS to employee additional personnel to meet all of its responsibilities (including ongoing service requests), TVS proposes that the Intralot/TVS team agree negotiate the Additional Service Fee at that time; based on the specific circumstances surrounding each installation project. For example, if NESCO Temp Personnel can be utilized, TVS will simply bill Intralot for its direct costs (i.e., no markup).

Again, as always, TVS agrees to **negotiate in good faith** and work closely with Intralot to determine the most efficient and economical way to meet all of its responsibilities without causing any disruption or quality degradation of the ongoing service operation.

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Inflation/Cost of Living Adjustment

Like most other business enterprises, TVS operations are subject to the economic risks of rising costs (personnel, benefits, supplies, equipment, fuel, taxes, etc.). Given the long-term nature of this service agreement, TVS respectfully requests that its Fee structure include a nominal annual Inflation/Cost of Living Adjustment and that such adjustment be applied on the annual anniversary date of our service agreement. The amount of the increase may be a specific, agreed-upon percentage set by Intralot and TVS or a U.S. Government published inflation or cost of living index.

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Overview

of

Texas Vending Services LLC

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Texas Vending Services LLC

HISTORY & PURPOSE

In January 2010, Mr. Maurice Thomas announced his latest effort at forging new, local alliances to create new business opportunities. Texas Vending Services LLC ("TVS") is a Texas-based corporation which is co-owned and co-managed by Maurice Thomas and Barry Bowens.

Texas Vending Services represents a unique, strategic partnership created with the specific objective of pursuing business opportunities available to certified Historically Underutilized Business enterprises in the state of Texas. The partnership effectively combines the following: (1) the expertise of an existing company and its management leadership with over 16 years of experience in the gaming industry working with state lotteries and large gaming companies; and (2) a Texas resident who is also a seasoned business professional and who has successfully managed several other companies in various industries.

TECHNICAL SERVICES PROVIDED

Through its team of well-trained Field Service Technicians and its parent company, Thomas Services, Inc. ("TSI"), TVS is uniquely qualified to provide the following services:

- ✓ Installation of lottery ticket vending machines and online terminals;
- ✓ Retailer Training;
- ✓ System Diagnostics & Repairs;
- ✓ Ongoing Preventative Maintenance;
- ✓ Ongoing Machine Removals & Relocations; and
- ✓ Parts Inventory Management.

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Texas Vending Services LLC

MANAGEMENT TEAM

State Lottery Experience & Operational Expertise

Maurice Thomas
Co-Chairman & Chief Financial Officer

In 1993, Maurice Thomas formed *Thomas Services, Inc.* and embarked on his dream to become an entrepreneur. He is the sole shareholder, President and CEO of the company. He was the person directly responsible for the creation of *Tennessee Vending Services* and the formation of that strategic alliance. Under his leadership, these two companies have provided its services to Georgia Lottery Corporation, Tennessee Education Lottery Corporation and the District of Columbia Lottery & Charitable Games Board. In 2010, he formed Texas Vending Services, the latest of his efforts in forging local partnerships to pursue other new business opportunities.

He began his professional career in 1980 after graduating with honors from Jackson State University. After working as a CPA, he earned his MBA in Finance from the Wharton School at the University of Pennsylvania. He later enjoyed a successful 23-year career in the investment banking and investment management arena. He brings over 17 years of direct experience working with the state lotteries noted and has demonstrated expertise in accounting, finance, operations management, strategic planning & analysis and new business development.

Management Expertise & Texas Presence

Barry Bowens
Co-Chairman & Chief Operating Officer

Barry Bowens is the majority owner of Texas Vending Services. He is a long-standing resident and respected business professional in the Dallas, Texas community. Over the past 16 years, he has held senior management positions in investment banking and the investment management arena. He was a member of the senior financial and operations management team of a manufacturing company in the aviation & defense contracting arena.

He is an honors graduate of Harding University and earned his MBA degree from the University of Texas at Austin. Mr. Bowens is also actively involved in Dallas community arts and benevolence programs. He has served as business committee chair for Camp Sol, a Dallas-based non-profit organization for bereaved families.

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MINORITY BUSINESS ENTERPRISE

By virtue of its ownership and management structure, Texas Vending Services is certified as a Historically Underutilized Business ("HUB") by the State of Texas and as a Minority Business Enterprise ("MBE") by the Dallas/Fort Worth Minority Supplier Development Council. Copies of those certifications are provided herein.

THE POWER OF PARTNERSHIP

Through his ownership and management of Thomas Services and, formerly, Tennessee Vending Services, Maurice Thomas brings to the TVS Team over 17 years of state lottery industry-specific experience. His core competencies include accounting and finance, operations management, strategic planning and analysis and new business development.

As a long-standing resident and respected business professional in the Dallas, Texas community, Barry Bowens provides this partnership with a strong, Texas presence. With over 16 years of experience, in senior management positions in investment banking, investment management and manufacturing, his core competencies include operations management and financial analysis.

Texas Vending Services is a shining example of the "power of partnership".

CONTACT INFORMATION

For further information on Texas Vending Services or the service history of Thomas Services, please contact Mr. Maurice Thomas at via e-mail at maurice@thomas-services.com or via telephone at 404-229-6000.

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Thomas Services, Inc.

Overview

of

Thomas Services, Inc.

751 Hillpine Terrace
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Thomas Services, Inc.

HISTORY

In 1993, Maurice Thomas formed Thomas Services, Inc., a Georgia corporation, and seized an opportunity to enter the state lottery business. He became part of a strategic business alliance that included a former investment banking client and a large, publicly traded corporation in the gaming industry.

COMPANY CUSTOMERS

The Company was contracted to provide it services to the ***Georgia Lottery Corporation***. The company served in that role for over 14 years from 1993 to 2007. In 2005, the Company was contracted to provide its services to the ***District of Columbia Lottery and Charitable Games***. The company continues to work for the D.C. Lottery.

In 2005, Mr. Thomas expanded the company's reach into Tennessee. He formed Tennessee Vending Services LLC, a new partnership with two other successful professionals, and the company earned the opportunity to work with the newly formed ***Tennessee Education Lottery Corporation***. Tennessee Vending Services worked with the Tennessee Lottery from its inception in 2004 until early 2009.

PROFESSIONAL SERVICES

Through its team of well-trained field service technicians, the Company provides the following technical services in connection with lottery ticket machinery:

- ✓ Initial Setup & Lottery Machine Installation
- ✓ Retailer Training
- ✓ Ongoing Machine Installations & Removals
- ✓ Machine Diagnostics & Repairs
- ✓ Parts Inventory Management
- ✓ Periodic Preventative Maintenance

The Company's team of *Field Service Technicians* is a group of experienced and knowledgeable professionals, all of whom are graduates of institutions such as DeVry University and ITT Technical Institute. They are well trained in the areas of computer electronics, engineering technology and other technical disciplines critical to serving the company's clients. Our service team has fulfilled literally tens of thousands of service requests (service repairs, preventative maintenance and retailer training sessions) over the years.

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Thomas Services, Inc.

MANAGEMENT

Maurice Thomas
Chief Executive Officer

In 1993, Maurice Thomas formed Thomas Services, Inc. and pursued his dream to become an entrepreneur. Since then, Mr. Thomas has managed and operated the company and worked with the Georgia Lottery Corporation and the District of Columbia Lottery. Through the formation of Tennessee Vending Services, he also earned the opportunity to work with the Tennessee Education Lottery Corporation. With over 17 years of experience in the state lottery business, he has demonstrated core competencies in operations management, accounting, financial analysis, strategic planning and new business development.

Mr. Thomas began his professional career in 1980 after graduating with honors from Jackson State University with a B.S. degree in Accounting. From 1980-1984, he was a certified public accountant and worked with Peat, Marwick Mitchell & Company and, later, with Price Waterhouse & Company. In 1986, Mr. Thomas graduated from the Wharton School at the University of Pennsylvania and was awarded his MBA degree in Finance. After graduating from business school, he moved to New York and began a long, successful career in the financial services industry.

During his first 18-years after graduate school, he was an investment banker and helped to raise billions of dollars in capital for corporations, cities, counties, states and other nonprofit organizations throughout the country. During his last five years in the business, he worked in the investment management sector of industry. Over the course of his financial services career, he worked at large financial institutions such as PaineWebber Inc. and Bank of America and SunTrust Banks as well as several small, boutique firms.

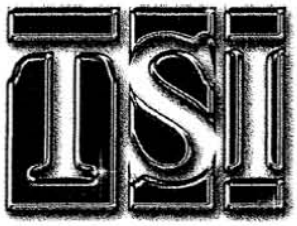
MINORITY BUSINESS ENTERPRISE

By virtue of its ownership and management structure, Thomas Services is a minority business enterprise "(MBE"). The Georgia Minority Supplier Development Council has officially certified the Company as an MBE. The company was certified identically by the Corporate Compliance Department of the Georgia Lottery Corporation for the term of its services in Georgia. The Tennessee Governor's Office of Diversity Business Enterprise also certified Tennessee Vending Services as a Minority Owned Business.

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Thomas Services, Inc.

CONTACT INFORMATION

For more information on the company, please visit our website at www.thomas-services.com or contact us either via the telephone at 404-229-6000 or email at info@thomas-services.com.

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Business Certifications

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Texas Vending Services LLC

State of Texas

Historically Underutilized Business Certification and Compliance Program

In accordance with the Memorandum of Agreement between the Dallas/Fort Worth Minority Supplier Development Council (DFWMSDC) and the Texas Comptroller of Public Accounts (CPA), the CPA hereby certifies that

TEXAS VENDING SERVICES LLC

has successfully met the established requirements of the Statewide Historically Underutilized Business (HUB) Program to be recognized as a HUB.

This certificate, printed 19-APR-2010, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, addresses, phone and fax numbers or authorized signatures) provided in the submission of the business' application for registration/certification into the DFWMSDC's program, you must immediately (within 30 days of such changes) notify the DFWMSDC's program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility. If your firm ceases to remain certified in the DFWMSDC's program, you must apply and become certified through the State of Texas HUB program to maintain your HUB certification.

Paul A. Gibson

Certificate/VID Number:	1271792215200
File/Vendor Number:	67361
Approval Date:	06-APR-2010
Expiration Date:	31-MAR-2011

Paul A. Gibson
Statewide HUB Program Manager
Texas Comptroller of Public Accounts
Texas Procurement and Support Services Division

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies and universities are encouraged to validate HUB certification prior to issuing a notice of award by accessing the Internet (http://www.window.state.tx.us/procurement/cmbl/hubonly.html) or by contacting the HUB Program at (888) 863-5881 or (512) 463-5872.

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Texas Vending Services LLC

D/FW MSDC

Dallas / Fort Worth Minority Supplier Development Council, Inc.

MINORITY BUSINESS ENTERPRISE CERTIFICATION

This certificate acknowledges that

Texas Vending Services LLC

Qualifies as a minority owned and controlled business which has met the certification criteria established By the National Minority Supplier Development Council, Inc. The Dallas/Fort Worth Minority Supplier Development Council's Board of Directors approves this certification.

Commodity Description: *Texas Vending services proposes to provide vending machine installation,training,repair and maintenance services to the Texas Lottery Commission*

NAICS Codes: *238290* *541690* *541990*

Expiration Date / Certification #: 3/31/2011 /DL11194

Margo J. Posey, President

THE COUNCIL

DALLAS/FORT WORTH MSDC

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Maurice Thomas
President & CEO
Thomas Services, Inc.
Texas Vending Services, Inc.
751 Hillpine Terrace, NE
Atlanta, GA 30306
Work: (404) 229-6000
Website: www.thomas-services.com

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On Jun 25, 2010, at 10:23 AM, Toula Argentis wrote:

> Maurice,
>
> Just to confirm as per yesterday's call, we will be requiring TVS services for the following:
>
> 1. ITVM rollout/implementation with an estimated time of 5 months.
> 2. Approximately 50% ongoing maintenance, repair, relocation/removal of ITVMS over the life of the contract.
> 3. Approximately 50% of online terminal installation, maintenance, repair, relocation/removal of the approx 17,000 retailer point-of-sale terminals over the life of the contract.
>
> Regards,
>
> **|Toula Argentis|**
> **VP & CFO**
> **INTRALOT INC.**
> [A] 11360 Technology Circle,
> Duluth, GA, 30097
> [T] 770-295-2540
> [M] 770-595-6915
> [F] 770-295-2590
> [W] www.intralot.com
>
> 
> Please consider the environment before printing this e-mail.
>
> ---
>
> **From:** Maurice@ThomasServices [mailto:maurice@thomas-services.com]
> **Sent:** Thursday, June 24, 2010 10:44 PM
> **To:** Toula Argentis
> **Subject:** Re: Revised Proposal

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Great. I'll see you around 11:00am.

Have a pleasant evening.

Maurice

"Message sent via handheld PDA; please forgive any errors"

On Jun 24, 2010, at 10:24 PM, "Toula Argentis" <Toula.Argentis@intralot.us> wrote:

> Yes that is ok
>
> Regards
> Toula
>
> On Jun 24, 2010, at 7:16 PM, "Maurice@ThomasServices" <maurice@thomas-services.com> wrote:
>
> > Toula,
> >
> > Can we meet briefly tomorrow late morning? If you have 15 minutes to spare, I'd like to discuss our revised proposal with you; rather than just emailing it to the group.
> >
> > How does 11:00-ish sound?
> >
> > Maurice Thomas
> >
> > "Message sent via handheld PDA; please forgive any errors"
> >
> > On Jun 24, 2010, at 11:31 AM, "Toula Argentis" <Toula.Argentis@intralot.us> wrote:
> >
> > > Ok. We will call you.
> > >
> > > Regards,
> > >
> > > |Toula Argentis|
> > > VP & CFO
> > > INTRALOT INC.
> > > [A] 11360 Technology Circle,
> > > Duluth, GA, 30097
> > > [T] 770-295-2540
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> > > [F] 770-295-2590
> > > [W] www.intralot.com
> > >
> > >  Please consider the environment before printing this e-mail.

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From: Maurice@ThomasServices
[mailto:maurice@thomas-services.com]
Sent: Thursday, June 24, 2010 11:16 AM
To: Toula Argentis
Cc: Lynn Becker; Jay Lapine; Chaz Shivers
Subject: Re: Intralot conference call

Good Morning Toula,

Yes, a 4:00 conference call would be fine for me. At that time, I can be reached at 404-872-3194.

I look forward to talking to you all.

Maurice

"Message sent via handheld PDA; please forgive any errors"

On Jun 24, 2010, at 10:46 AM, "Toula Argentis" <Toula.Argentis@intralot.us> wrote:

> Hello Maurice,
>
> Please let us know if a conference call today at 4pm would be acceptable for us to review your cost proposal.
>
> Regards,
>
> **|Toula Argentis|**
> **VP & CFO**
> **INTRALOT INC.**
> [A] 11360 Technology Circle,
> Duluth, GA, 30097
> [T] 770-295-2540
> [M] 770-595-6915
> [F] 770-295-2590
> [W] www.intralot.com
>
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Toula,

As promised, please find attached a copy of our Revised Service Proposal in connection with the Texas Lottery Solicitation; which we discussed this morning with Jay Lapine. Also, as promised, I will get back to you and Jay regarding the Texas map and the geographical distribution of the machines currently in the field in Texas.

Jay and Chaz, it was a pleasure meeting each of you this morning, and I look forward to winning and working with all of you in the very near future. Have a great weekend.

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Texas Vending Services LLC

Revised Service Proposal

to

intralot

regarding

Texas Lottery Commission
Solicitation No. 362-10-0001

June 25, 2010

751 Hillpine Terrace
Atlanta, GA 30306
404-229-6000

1200 Main Street, Unit 1209
Dallas, TX 75202

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Texas Vending Services LLC

June 25, 2010

Ms. Toula Argentis
VP & CFO
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097

Dear Ms. Argentis:

Texas Vending Services LLC ("TVS") is pleased to submit its "revised" proposal to Intralot USA in connection with the Texas Lottery Commission Solicitation No. 362-10-0001 (the "Texas Lottery Solicitation" or the "Texas Lottery Project").

Our revised proposal is based on the new information shared by Intralot on June 24th regarding its HUB Subcontracting Plan. For ease of comparison, all changes made to TVS's original proposal dated June 22, 2010 are highlighted here in yellow.

Texas Vending Services is highly confident of its ability to assume responsibility for the machines installation, repair, maintenance, relocation, removal services for all of the online and vending machines for this Project. Nevertheless, we are also very excited about working with Intralot, and we appreciate your consideration. We are looking forward to the opportunity to demonstrate our capabilities.

If you have any questions or need any additional information, please feel free to contact Maurice Thomas at the number provided below.

Sincerely,

J. Maurice Thomas
J. Maurice Thomas
Chief Financial Officer

Barry C. Bowens
Barry C. Bowens
Chief Operating Officer

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404-229-6000

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Texas Vending Services LLC

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   A. Scope of Work
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   C. Service Considerations
   D. Logistical Approach & Estimated Timeline
   E. Service Proposal
   F. Pricing Proposal
2. **Overview of Texas Vending Services**
3. **Overview of Thomas Services, Inc.**
4. **Exhibits:**
   a. HUB Certification – Texas Vending Services LLC
   b. MBE Certification – Texas Vending Services LLC

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A. Scope of Work

The following is simply to confirm Texas Vending Service's ("TVS") understanding of the scope of work requested by Intralot in connection with the Texas Lottery solicitation.

Point of Sale ("Online") Terminals

Texas Vending Services is to provide approximately 60 Field Service Technicians to perform the Intralot Lottery Retailer Terminal installation, maintenance, repair, relocation and removal for 8,500 of the total approximately 17,000 Texas Lottery retailer point-of-sale terminals for the life of the contract, 7 years initially and 8 years of extension for a possible subcontracting period of 15 years.

Lottery Vending Machines

Texas Vending Services is to provide approximately 115 Field Service Technicians (60 Permanent Field Service Technicians and the remainder Temp Personnel) to perform the rollout and installation of approximately 3,500 Intralot lottery vending machines for the Texas Lottery Project over a period of approximately 5 months or less. Of that number, approximately 25 Field Service Technicians will perform the maintenance, repair, relocation and removal for approximately 1,750 of the total 3,500 vending machines for the Texas Lottery Project for the life of the contract; 7 years initially and 8 years of extension for a possible subcontracting period of 15 years.

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Texas Vending Services LLC

B. Terms & Conditions

Conformity with Solicitation Provisions

As requested by Intralot, TVS agrees to perform it duties in a manner that fully conforms to Sections 3.22.10 and 7.12.2 of the Texas Lottery Solicitation. TVS further agrees to perform its duties in a manner that also conforms to all other provisions of the Solicitation that may subsequently be determined to be relevant in connection with the services provided.

Good Faith Negotiations

In addition to all terms and conditions outline here in this proposal, TVS agrees that it shall negotiate with Intralot in good faith regarding any changes that may be needed. The goal is to ensure that both parties are in agreement with regards to: (a) services to be provided by TVS; (b) the servicing approach to be taken by TVS and (c) the pricing for those services. TVS also hereby expresses its intent to negotiate in good faith with Intralot at any time in the future as circumstances surrounding the Texas Lottery Project may change.

Operational & Strategic Discussions with Intralot Executives

TVS executives held several detailed discussions with certain Intralot executives (Toula Argentis, Lynn Becker, Paul Ostendorf and Ken Wilson) regarding the Texas Lottery Commission's Solicitation and Intralot's search for qualified subcontractors. We covered all of the critical, project-specific factors involving service responsibilities and operational logistics, and we established the following:

- A thorough understanding of TVS's duties and responsibilities; and
- A more accurate and specific set of operational and cost assumptions so that TVS may submit a thorough Service Proposal to Intralot

The assumptions and other information provided by the noted Intralot executives are incorporated into our service proposal and discussed in detail in the following Sections.

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Texas Vending Services LLC

C. Service Considerations

As a result of the detailed discussions between TVS executives and Intralot executives regarding a variety critical factors affecting the Texas Lottery Project, the following guidance and preliminary assumptions were provided by Intralot and agreed upon with TVS for purposes of providing this service and pricing proposal. However, both companies have also agreed to be flexible and to negotiate in good faith as new developments arise and, consequently, as changes may be needed.

a. ***Service Techs – Caliber & Education.*** Intralot requests that TVS provide a team of Service Techs that all have the same level of knowledge and skill and are to be equally trained. That is, graduates of computer and electronic engineering technology programs offered by schools such as DeVry University and ITT Tech, for example, represent the pool of talent desired by Intralot.

   TVS agrees and hereby commits to recruit and hire the caliber of personnel consistent with this operational concept.

b. ***Temp Personnel.*** TVS was made aware of Intralot's vendor relationship with NESCO. For cost-management purposes, it has been agreed that TVS will utilize NESCO temp personnel wherever possible, and such costs shall be passed through by TVS in the exact amount incurred (i.e., no markup by TVS).

c. ***Service Vehicles.*** Intralot agrees to provide the vehicles to be used in installing, maintaining and servicing the machines on an ongoing basis over the term of the Project. Intralot and TVS agree that the costs associated with the Texas Lottery Project are ultimately absorbed by Intralot and, most importantly, Intralot and TVS agree that Intralot is able to more efficiently manage the costs associated with transportation.

d. ***Hiring Dates.*** TVS agrees to provide a full staff of Service Techs requested by Intralot at least 1 week prior to the start of training.

e. ***Installation Process.*** Intralot and TVS have agreed on the following estimated installation details:
   i. Online Terminals:
      1. Start Date - on or about June 1, 2011
      2. Installation Period – 3 months (June 1 – August 31)
   ii. Vending Machines:
      1. Start Date – on or about September 1
      2. Installation Period – 5 months or less (September 1 – January 31, 2012)

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f. ***Number of Service Techs.*** As per Intralot's revised request, TVS is requested to provide all personnel (Permanent and Temps) for the Vending Machine installation program and one-half of the Personnel (Permanent and temps) for the Online Terminals installation program.

According to Ken Wilson, the original number of 95 total Temp Personnel was estimated across the following functions and spread across the following cities:

City	OBT	Drivers	Helpers	Installers	Trainers	Trucks
Dallas-Ft Worth	4	5	5	7	8	5
Austin	3	3	3	4	6	3
Houston	4	5	5	7	8	5
Lubbock	3	2	2	3	4	2
Total	**14**	**15**	**15**	**21**	**26**	**15**

Because of the time difference between the two Installation Start Dates for the Online Terminals and the Vending Machines, Intralot now believes that the project will require approximately 20 additional Temp Personnel during the Hiring & Training Period; all of whom will be kept in the field until the end of the Installation Period. For purposes of this service proposal, TVS will provide approximately 120 of the expected Total 235 Personnel (approximately 60 Temp Personnel and 60 Permanent Personnel) at the beginning of the project; that is, the beginning of the Online training and installation. TVS's number will be reduced to the 60 Permanent Personnel after all machines (Online and Vending) have been successfully installed.

g. ***Training Period & Timing.*** Intralot will provide one-week of training for the TVS Service Team. Training will take place at least one week prior to each project's Installation Start Date. Because of the two different Installation Start Dates, Intralot plans to conduct the Online Terminal training separately from the Vending Machine training.

h. ***Training Site.*** For cost-management and other logistical purposes, Intralot may conduct training in Texas at the site of its choice; possibly either in the Dallas/Fort Worth area or one of its other Texas regional sites. TVS agrees to have all of its Service Techs at whatever site is eventually selected by Intralot.

i. ***Training Components.*** Tech training shall include training on both online machines, vending machines communications and wiring. The communications training may be conducted by Intralot or by an independent communications company.

i. ***Trucks & Drivers.*** Intralot will provide 15 trucks to be used during the Installation Periods.

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Texas Vending Services LLC

D. Logistical Approach & Estimated Timeline

For purposes of this Service Proposal, based on the agreements and assumptions Intralot and TVS have made thus far, TVS envisions the project as comprised of the following periods, and it would involve, at a minimum, the following activities during each period:

|<------- Waiting Period --------->|	|<-- Hiring & Training Period -->|	|<----- Installation Period ------>|	|<---- Fully Operational ---->|
Sept. 2010 – Feb 2011	Mar 2011 – May 2011	June 2011 – Jan 2012	Feb 2012 - thereafter

A. Waiting Period

TVS defines the Waiting Period as starting when the Texas Lottery announces Intralot as the Apparent Successful Proposer and ending at the start of the Hiring & Online Training Period (see below). During the Waiting Period, we assume that TVS and Intralot will legally finalize its agreement regarding the services to be provided in connection with the Project. Also, TVS executives will be available to assist in whatever way necessary as the Intralot/TVS team prepares to assume responsibility for the lottery operations and services of the Texas Lottery Project.

B. Hiring & Online Training Period

Based on discussions with various Intralot executives and for purposes of this proposal, we assume this period runs from approximately March 2011 through May 31, 2011. During this period, TVS will recruit and hire its team; the team will be trained in preparation for the installation of the Online Terminals. TVS executives anticipate structuring its Texas staff to consist of Field Service Technicians and Regional Field Service Managers. Field Service Managers shall each be responsible for one of the "regions" designated by Intralot and will report directly to TVS senior management.

TVS executives and select TVS Field Service Managers will also work with Intralot field operation executives to complete the following:

1) Determine the official training process;
   a) Training period
   b) Training Site
   c) Number of Techs per class
   d) Training contents:
      i) Machine construction, deconstruction, trouble-shooting, diagnostics, etc.
      ii) Wiring – from retailer roof to online unit; from online unit to vending machine
2) Discuss and agree on all matters relating to installations & installation logistics
3) Discuss and agree on daily operational procedures, responsibilities, processes, etc.
4) Discuss and agree on the various forms of reporting required by TVS; and
5) Determine any and all other important aspects of the operations.

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C. Online Terminals Installation Period

Again, based on our discussions with Intralot executives and for purposes of this proposal, this period would run from June 1, 2011 to August 31, 2011, and the selected Online Terminals (Microlot or Photon) will be installed by the TVS team.

It is also currently assumed that Intralot will provide the Vending Machine Training during this time, which is what creates the need for the estimated 20 additional TVS Temp Personnel.

D. Vending Machine Installation Period

During the estimated period of September 1, 2011 to January 31, 2012 (or earlier), the TVS Team will install the Vending Machines (Winstations) and will also be responding to service calls for the Online Terminals in the field.

E. Fully Operational Period

The Fully Operational Period is defined as starting at that point in time when all machines – both Online and Vending – have been successfully installed.

F. Second Phase Installation Period

TVS is aware that the Texas Lottery might not provide Intralot a complete list of all 3,500 total retailer locations at the start of the Vending Machine Installation Period. In that case, we understand that there will be a Second Phase Installation Period for the remaining Vending Machines. In this case, TVS agrees to be flexible and work with Intralot to determine the most efficient and economical way to complete the remaining installations without causing any disruption in the ongoing service operation.

Flexibility. TVS understands that many critical decisions affecting our responsibilities will likely not be made until the transition process begins. For that reason, we appreciate the need to be flexible. We will remain open-minded in the face of any uncertainties, and we are committed to working with Intralot to address whatever challenges may arise over the course of this very important project.

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E. Service Proposal

TVS hereby agrees to conform to the Warranties found in Section 3.22.10 of the Texas Lottery Commission Solicitation and to perform its duties in a manner that conforms to the provisions of Section 7.12.1 and 7.12.2 related to the Installation, Relocation, Removal, Maintenance and Repair of Vending Machines and Online Terminals. TVS proposes to provide all related services including, but not necessarily limited to, the following:

a. Completing all necessary repairs on Vending Machines and Online Terminals in accordance with the terms of the agreement that will be executed between Intralot and the Texas Lottery Commission.

b. Performing all necessary preventative maintenance services on Vending Machines and Online Terminals in accordance with the terms of the agreement that will be executed between Intralot and the Texas Lottery Commission.

c. Communicating with the designated Dispatcher or Help Desk for purposes of receiving, managing and completing all service calls and preventative maintenance requests and to record all required information.

d. Providing TVS employees with the appropriate telecommunication equipment (phone, PDA, computer, etc.) as may be requested by Intralot. TVS shall also be solely responsible for ensuring its employees are supplied with all other incidental tools and supplies necessary for performing its service obligations pursuant to this Project.

e. Reporting to and communicating with Intralot's Texas Field Service Manager, or other designated management representative.

f. Returning all failed components to Intralot's designated warehouse location as directed by Intralot for repair and/or replacement. Intralot shall provide all required parts and components inventory necessary to support servicing the Vending Machines and Online Terminals by TVS.

g. To achieve certain operational efficiencies in the field, TVS respectfully requests that Intralot allocate TVS its one-half of the total Online Terminals and Vending Machines in the Northeast and East Texas corridors consisting of the following areas:

   i. Dallas-Fort Worth
   ii. Austin
   iii. Wichita Falls
   iv. Longview/Tyler
   v. Houston/Beaumont

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Texas Vending Services LLC

F. Pricing Proposal

Monthly Service Fee per Machine

TVS will provide its 60 Service Techs and 60 Temp Personnel requested to satisfy its one-half all installation, maintenance, repair, relocation and removal. In exchange, Intralot shall pay TVS a **Monthly Service Fee**. During the Hiring, Training and Installation Periods, this fee shall be calculated based on the total number of TVS Permanent Personnel. At the start of the Fully Operational Period, this fee shall then be calculated on a per-machine basis; based on the number of approximately 8,500 Online Terminals and 1,750 Vending Machines for which TVS will be responsible over the term of the Project. The proposed Monthly Service Fee Schedule is calculated as follows:

Hiring, Training & Installation Periods. During the Hiring, Training and Installation Periods, the Monthly Service Fee shall be calculated based on the total 60 TVS Service Techs provided by TVS (no Temp Personnel included in TVS's cost base). During this time, TVS proposes to charge Intralot **$258,000 or $4,300 per Service Tech**.

Fully Operational Period. The shift in the monthly fee calculation from $4,300 per Tech to the fee per Online Terminal or Vending Machine will occur after the completion of all installations, which is currently projected to be on or before January 31, 2012. TVS offers Intralot its choice between the two following Monthly pricing approaches:

1. ***$20 per Online Terminal and $82 per Vending Machine; or***
2. ***$21 per Online Terminal and $75 per Vending Machine.***

Future Installation Projects

TVS will not charge Intralot any additional fees for future installations if: (1) those future installations can be done with existing TVS Permanent Personnel; and, (2) in the Intralot/TVS Team's judgment, without causing any problem with TVS's ability to respond to all other ongoing service requests in a timely manner. If Intralot requires TVS to employee additional "permanent" personnel to meet all of its responsibilities, TVS proposes that the Intralot/TVS team agree to negotiate the Additional Service Fee at that time based on the specific circumstances. If TVS needs to hire additional Temp Personnel and NESCO can be utilized to hire those Temps, TVS will simply bill Intralot for its direct costs (i.e., no markup).

Again, TVS agrees to **negotiate in good faith** and work closely with Intralot to determine the most efficient and economical way to meet all of its responsibilities without causing any disruption or degradation in the quality of the ongoing service operation.

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Inflation/Cost of Living Adjustment

Like most other business enterprises, TVS operations are subject to the economic risks of rising costs (personnel, benefits, supplies, equipment, fuel, taxes, etc.). Given the long-term nature of this service agreement, TVS respectfully requests that its Fee structure include a nominal annual Inflation/Cost of Living Adjustment and that such adjustment be applied on the annual anniversary date of our service agreement. The amount of the increase may be a specific, agreed-upon percentage set by Intralot and TVS or a U.S. Government published inflation or cost of living index.

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Overview

of

Texas Vending Services LLC

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Texas Vending Services LLC

HISTORY & PURPOSE

In January 2010, Mr. Maurice Thomas announced his latest effort at forging new, local alliances to create new business opportunities. Texas Vending Services LLC ("TVS") is a Texas-based corporation which is co-owned and co-managed by Maurice Thomas and Barry Bowens.

Texas Vending Services represents a unique, strategic partnership created with the specific objective of pursuing business opportunities available to certified Historically Underutilized Business enterprises in the state of Texas. The partnership effectively combines the following: (1) the expertise of an existing company and its management leadership with over 16 years of experience in the gaming industry working with state lotteries and large gaming companies; and (2) a Texas resident who is also a seasoned business professional and who has successfully managed several other companies in various industries.

TECHNICAL SERVICES PROVIDED

Through its team of well-trained Field Service Technicians and its parent company, Thomas Services, Inc. ("TSI"), TVS is uniquely qualified to provide the following services:

- ✓ Installation of lottery ticket vending machines and online terminals;
- ✓ Retailer Training;
- ✓ System Diagnostics & Repairs;
- ✓ Ongoing Preventative Maintenance;
- ✓ Ongoing Machine Removals & Relocations; and
- ✓ Parts Inventory Management.

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Texas Vending Services LLC

MANAGEMENT TEAM

State Lottery Experience & Operational Expertise

Maurice Thomas
Co-Chairman & Chief Financial Officer

In 1993, Maurice Thomas formed *Thomas Services, Inc.* and embarked on his dream to become an entrepreneur. He is the sole shareholder, President and CEO of the company. He was the person directly responsible for the creation of *Tennessee Vending Services* and the formation of that strategic alliance. Under his leadership, these two companies have provided its services to Georgia Lottery Corporation, Tennessee Education Lottery Corporation and the District of Columbia Lottery & Charitable Games Board. In 2010, he formed Texas Vending Services, the latest of his efforts in forging local partnerships to pursue other new business opportunities.

He began his professional career in 1980 after graduating with honors from Jackson State University. After working as a CPA, he earned his MBA in Finance from the Wharton School at the University of Pennsylvania. He later enjoyed a successful 23-year career in the investment banking and investment management arena. He brings over 17 years of direct experience working with the state lotteries noted and has demonstrated expertise in accounting, finance, operations management, strategic planning & analysis and new business development.

Management Expertise & Texas Presence

Barry Bowens
Co-Chairman & Chief Operating Officer

Barry Bowens is the majority owner of Texas Vending Services. He is a long-standing resident and respected business professional in the Dallas, Texas community. Over the past 16 years, he has held senior management positions in investment banking and the investment management arena. He was a member of the senior financial and operations management team of a manufacturing company in the aviation & defense contracting arena.

He is an honors graduate of Harding University and earned his MBA degree from the University of Texas at Austin. Mr. Bowens is also actively involved in Dallas community arts and benevolence programs. He has served as business committee chair for Camp Sol, a Dallas-based non-profit organization for bereaved families.

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Texas Vending Services LLC

MINORITY BUSINESS ENTERPRISE

By virtue of its ownership and management structure, Texas Vending Services is certified as a Historically Underutilized Business ("HUB") by the State of Texas and as a Minority Business Enterprise ("MBE") by the Dallas/Fort Worth Minority Supplier Development Council. Copies of those certifications are provided herein.

THE POWER OF PARTNERSHIP

Through his ownership and management of Thomas Services and, formerly, Tennessee Vending Services, Maurice Thomas brings to the TVS Team over 17 years of state lottery industry-specific experience. His core competencies include accounting and finance, operations management, strategic planning and analysis and new business development.

As a long-standing resident and respected business professional in the Dallas, Texas community, Barry Bowens provides this partnership with a strong, Texas presence. With over 16 years of experience, in senior management positions in investment banking, investment management and manufacturing, his core competencies include operations management and financial analysis.

Texas Vending Services is a shining example of the "power of partnership".

CONTACT INFORMATION

For further information on Texas Vending Services or the service history of Thomas Services, please contact Mr. Maurice Thomas at via e-mail at maurice@thomas-services.com or via telephone at 404-229-6000.

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Thomas Services, Inc.

Overview

of

Thomas Services, Inc.

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Thomas Services, Inc.

HISTORY

In 1993, Maurice Thomas formed Thomas Services, Inc., a Georgia corporation, and seized an opportunity to enter the state lottery business. He became part of a strategic business alliance that included a former investment banking client and a large, publicly traded corporation in the gaming industry.

COMPANY CUSTOMERS

The Company was contracted to provide it services to the ***Georgia Lottery Corporation***. The company served in that role for over 14 years from 1993 to 2007. In 2005, the Company was contracted to provide its services to the ***District of Columbia Lottery and Charitable Games***. The company continues to work for the D.C. Lottery.

In 2005, Mr. Thomas expanded the company's reach into Tennessee. He formed Tennessee Vending Services LLC, a new partnership with two other successful professionals, and the company earned the opportunity to work with the newly formed ***Tennessee Education Lottery Corporation***. Tennessee Vending Services worked with the Tennessee Lottery from its inception in 2004 until early 2009.

PROFESSIONAL SERVICES

Through its team of well-trained field service technicians, the Company provides the following technical services in connection with lottery ticket machinery:

- ✓ Initial Setup & Lottery Machine Installation
- ✓ Retailer Training
- ✓ Ongoing Machine Installations & Removals
- ✓ Machine Diagnostics & Repairs
- ✓ Parts Inventory Management
- ✓ Periodic Preventative Maintenance

The Company's team of *Field Service Technicians* is a group of experienced and knowledgeable professionals, all of whom are graduates of institutions such as DeVry University and ITT Technical Institute. They are well trained in the areas of computer electronics, engineering technology and other technical disciplines critical to serving the company's clients. Our service team has fulfilled literally tens of thousands of service requests (service repairs, preventative maintenance and retailer training sessions) over the years.

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Thomas Services, Inc.

MANAGEMENT

Maurice Thomas
Chief Executive Officer

In 1993, Maurice Thomas formed Thomas Services, Inc. and pursued his dream to become an entrepreneur. Since then, Mr. Thomas has managed and operated the company and worked with the Georgia Lottery Corporation and the District of Columbia Lottery. Through the formation of Tennessee Vending Services, he also earned the opportunity to work with the Tennessee Education Lottery Corporation. With over 17 years of experience in the state lottery business, he has demonstrated core competencies in operations management, accounting, financial analysis, strategic planning and new business development.

Mr. Thomas began his professional career in 1980 after graduating with honors from Jackson State University with a B.S. degree in Accounting. From 1980-1984, he was a certified public accountant and worked with Peat, Marwick Mitchell & Company and, later, with Price Waterhouse & Company. In 1986, Mr. Thomas graduated from the Wharton School at the University of Pennsylvania and was awarded his MBA degree in Finance. After graduating from business school, he moved to New York and began a long, successful career in the financial services industry.

During his first 18-years after graduate school, he was an investment banker and helped to raise billions of dollars in capital for corporations, cities, counties, states and other nonprofit organizations throughout the country. During his last five years in the business, he worked in the investment management sector of industry. Over the course of his financial services career, he worked at large financial institutions such as PaineWebber Inc. and Bank of America and SunTrust Banks as well as several small, boutique firms.

MINORITY BUSINESS ENTERPRISE

By virtue of its ownership and management structure, Thomas Services is a minority business enterprise "(MBE"). The Georgia Minority Supplier Development Council has officially certified the Company as an MBE. The company was certified identically by the Corporate Compliance Department of the Georgia Lottery Corporation for the term of its services in Georgia. The Tennessee Governor's Office of Diversity Business Enterprise also certified Tennessee Vending Services as a Minority Owned Business.

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Thomas Services, Inc.

CONTACT INFORMATION

For more information on the company, please visit our website at www.thomas-services.com or contact us either via the telephone at 404-229-6000 or email at info@thomas-services.com.

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Business Certifications

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Texas Vending Services LLC

State of Texas

Historically Underutilized Business Certification and Compliance Program

In accordance with the Memorandum of Agreement between the Dallas/Fort Worth Minority Supplier Development Council (DFWMSDC) and the Texas Comptroller of Public Accounts (CPA), the CPA hereby certifies that

TEXAS VENDING SERVICES LLC

has successfully met the established requirements of the Statewide Historically Underutilized Business (HUB) Program to be recognized as a HUB.

This certificate, printed 19-APR-2010, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, addresses, phone and fax numbers or authorized signatures) provided in the submission of the business' application for registration/certification into the DFWMSDC's program, you must immediately (within 30 days of such changes) notify the DFWMSDC's program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility. If your firm ceases to remain certified in the DFWMSDC's program, you must apply and become certified through the State of Texas HUB program to maintain your HUB certification.

Paul A. Gibson

Certificate/VID Number:	1271792215200
File/Vendor Number:	67361
Approval Date:	06-APR-2010
Expiration Date:	31-MAR-2011

Paul A. Gibson
Statewide HUB Program Manager
Texas Comptroller of Public Accounts
Texas Procurement and Support Services Division

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies and universities are encouraged to validate HUB certification prior to issuing a notice of award by accessing the Internet (http://www.window.state.tx.us/procurement/cmbl/hubonly.html) or by contacting the HUB Program at (888) 863-5881 or (512) 463-5872.

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Texas Vending Services LLC

D/FW MSDC

Dallas / Fort Worth Minority Supplier Development Council, Inc.

MINORITY BUSINESS ENTERPRISE CERTIFICATION

This certificate acknowledges that

Texas Vending Services LLC

Qualifies as a minority owned and controlled business which has met the certification criteria established By the National Minority Supplier Development Council, Inc. The Dallas/Fort Worth Minority Supplier Development Council's Board of Directors approves this certification.

Commodity Description: *Texas Vending services proposes to provide vending machine installation,training,repair and maintenance services to the Texas Lottery Commission*

NAICS Codes: *238290* *541690* *541990*

Expiration Date / Certification #: 3/31/2011 /DL11194

Margo J. Posey, President

THE COUNCIL
DALLAS/FORT WORTH MSDC

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From: Lynn Becker
Sent: Thursday, June 10, 2010 4:55 PM
To: gia.hooper@valbrea.com; jeff.hooper@valbrea.com
Cc: April Morrison; Chaz Shivers; Bruce Anderson
Subject: HUB subcontracting opportunity computer installation repair maintenance

Attachments: Valbrea Field Service Hub Subcontracting Letter.pdf; Texas Lottery RFP No. 362-10-0001.pdf
Please see attached documents,
Thank you.

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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intralot

June 10, 2010

Attn: Jeff Hooper, President
VALBREA TECHNOLOGIES, INC.
PO BOX 1516
ADDISON, TX 75001
972-661-2268
jeff.hooper@valbrea.com

Re: HUB Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.

SCOPE OF WORK: INTRALOT is requesting quotes to provide approximately 110 to 130 Field Service Technicians which will perform the Intralot Lottery Retailer Terminal installation, maintenance, repair, relocation and removal for approximately 17,000 Texas Lottery retailer point of sales terminals for the life of the contract, 7 years initially and 8 years of extension for a possible subcontracting period of 15 years. Please see the attached Texas Lottery RFP Solicitation RFP document for more information.

The following relevant excerpts regarding the RFP requirements for the field service function have been taken from the Texas Lottery Commission Request for Proposals for Lottery Operations and Services, Solicitation No. 362-10-0001 and are presented below for easy reference.

3.22.10 The Successful Proposer warrants and agrees that it shall keep all equipment, related to the performance of any Contract resulting from this RFP, in good condition and repair and will not permit anything to be done that may materially impair the value thereof. The Successful Proposer shall use such equipment only in the ordinary course of its performance under this Contract and shall not permit such equipment to be used in violation of any applicable law, regulation or policy of insurance, nor for any other lawful purpose (e.g., issuing/renewing hunting and fishing licenses, paying utility bills, etc.) unless expressly authorized in writing by the Texas Lottery. The Successful Proposer agrees to develop an equipment maintenance and replacement schedule subject to approval by the Texas Lottery and agrees to comply with that schedule.

7.12.2 Maintenance and Repair
The Lottery Operator is responsible for maintaining all Lottery equipment to ensure maximum possible uptime. Equipment maintenance activities include the ongoing support, maintenance and repair of all Terminals and related sales equipment to include hardware, software and network connectivity. The following table identifies the requirements for equipment maintenance.

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intralot

If the Successful Proposer fails to respond to Retailer calls for terminal maintenance and correct terminal problems that affect the ability to sell or validate tickets (including, but not limited to, inadequate On-Line Ticket stock, printer out of ink, terminal down time, service degradation, and communication problems),and return the equipment to service within four (4) hours of the time of the service call, liquidated damages may be assessed against the Successful Proposer equal to thirty-one percent (31%) of the average sales for the affected Terminal per Day calculated over the last ten (10) Days. Failure to resolve the problem within eight (8) hours of the time of the service call may result in the Successful Proposer being assessed liquidated damages equal to sixty two percent (62%) of the average sales for the affected Terminal per Day calculated over the last ten (10) Days.

Bonding requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., for this very large field service and repair contracting opportunity, please reply via email immediately, as time is running very short for the submission of this proposal and in order to work together for a complete understanding so that you may submit a bid along with your qualifications as soon as possible. We look forward to receipt of your response.

Sincerely,

Lynn A. Becker

Lynn A. Becker
VP Business Development
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: lynn.becker@intralot.us
Tel: 678-473-7212
Fax: 678-473-7201
www.intralot.com

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From: Lynn Becker
Sent: Thursday, June 10, 2010 5:33 PM
To: gia.hooper@valbrea.com; jeff.hooper@valbrea.com
Cc: April Morrison; Chaz Shivers; Bruce Anderson
Subject: RE: HUB subcontracting Vending Machine Installation and maintenace

Attachments: VALBREA for Vending services Hub Subcontracting Letter v1.pdf

Please see attached documents,
Thank you.

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
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770-295-2463 Office
770-295-2590 Fax
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Attn: Jeff Hooper, President
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jeff.hooper@valbrea.com

Re: HUB Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.

SCOPE OF WORK: INTRALOT is requesting quotes to provide approximately 95 personnel that will perform the rollout and installation of approximately 3,500 Intralot Lottery Vending Machines across the state of Texas over a period of approximately 5 months or less, and approximately 25 service personnel that will perform maintenance, repair, relocation and removal for approximately 3,500 vending machines for the Texas Lottery Project for the life of the contract, 7 years initially and 8 years of extension for a possible subcontracting period of 15 years. Please see the attached Texas Lottery RFP Solicitation RFP document for more information.

ESTIMATED STAFFING REQUIREMENTS	
Leaders Vending Installations	4
Out of Box Testing	14
Truck Drivers (note 5 Trucks needed)	15
Helpers for Drivers	15
Installers Vending	21
Trainers for Vending	26
Technicians for ongoing maintenance and repair	25

The following relevant excerpts regarding the RFP requirements for the field service function have been taken from the Texas Lottery Commission Request for Proposals for Lottery Operations and Services, Solicitation No. 362-10-0001 and are presented below for easy reference.

3.22.10 The Successful Proposer warrants and agrees that it shall keep all equipment, related to the performance of any Contract resulting from this RFP, in good condition and repair and will not permit anything to be done that may materially impair the value thereof. The Successful Proposer shall use such equipment only in the ordinary course of its performance under this Contract and shall not permit such equipment to be used in violation of any applicable law, regulation or policy of insurance, nor for any other lawful purpose (e.g., issuing/renewing hunting and fishing licenses, paying utility bills, etc.) unless expressly authorized in writing by the Texas Lottery. The Successful Proposer agrees to develop an equipment maintenance and replacement schedule subject to approval by the Texas Lottery and agrees to comply with that schedule.

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intralot

7.12.2 Maintenance and Repair
The Lottery Operator is responsible for maintaining all Lottery equipment to ensure maximum possible uptime. Equipment maintenance activities include the ongoing support, maintenance and repair of all Terminals and related sales equipment to include hardware, software and network connectivity. The following table identifies the requirements for equipment maintenance.

If the Successful Proposer fails to respond to Retailer calls for terminal maintenance and correct terminal problems that affect the ability to sell or validate tickets (including, but not limited to, inadequate On-Line Ticket stock, printer out of ink, terminal down time, service degradation, and communication problems),and return the equipment to service within four (4) hours of the time of the service call, liquidated damages may be assessed against the Successful Proposer equal to thirty-one percent (31%) of the average sales for the affected Terminal per Day calculated over the last ten (10) Days. Failure to resolve the problem within eight (8) hours of the time of the service call may result in the Successful Proposer being assessed liquidated damages equal to sixty two percent (62%) of the average sales for the affected Terminal per Day calculated over the last ten (10) Days.

Bonding requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., for this installation and maintenance service and repair contracting opportunity, please reply via email immediately, as time is running very short for the submission of this proposal and in order to work together for a complete understanding so that you may submit a bid along with your qualifications as soon as possible. We look forward to receipt of your response.

Sincerely,

Lynn A. Becker

Lynn A. Becker
VP Business Development
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: lynn.becker@intralot.us
Tel: 678-473-7212

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From: Jeff Hooper [jeff.hooper@valbrea.com]
Sent: Friday, June 11, 2010 5:06 PM
To: Lynn Becker; gia.hooper@valbrea.com
Cc: April Morrison; Chaz Shivers; 'Bruce Anderson'
Subject: RE: HUB subcontracting opportunity computer installation repair maintenance

Attachments: RE: HUB subcontracting Call Center; RE: HUB subcontracting Vending Machine Installation and maintenace; HUB subcontracting opportunity computer installation repair maintenance

Lynn,

Thank you for the letters regarding:

1. Repair maintenance,
2. Call Center, and
3. Machine installation and maintenance.

Valbrea is interested in participating as a HUB Subcontractor with Intralot. I will have each of those back to you by the first part of next week. Please let me know if you have any questions in the mean time or if your schedule changes.

Jeff Hooper
Valbrea Technologies, Inc.
President
PO Box 1516
Addison, TX 75001
jeff.hooper@valbrea.com
972-661-2268
972-661-2298 (fax)
www.valbrea.com

NOTE: This email message may contain privileged and confidential information and is intended only for the use of the specific individual(s) to whom it is addressed. If you are not the intended recipient or an agent responsible for delivering this message to the intended recipient, then you have received it in error, and any review, dissemination, distribution, or copying of this message is strictly prohibited. If you have received this communication in error, then please delete it and notify the person named above by return email.

From: Lynn Becker [mailto:Lynn.Becker@intralot.us]
Sent: Thursday, June 10, 2010 3:55 PM
To: gia.hooper@valbrea.com; jeff.hooper@valbrea.com
Cc: April Morrison; Chaz Shivers; Bruce Anderson
Subject: HUB subcontracting opportunity computer installation repair maintenance

Please see attached documents,
Thank you.

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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From: Lynn Becker
Sent: Friday, June 11, 2010 10:06 PM
To: 'jeff.hooper@valbrea.com'; gia.hooper@valbrea.com
Cc: April Morrison; Chaz Shivers; 'Bruce Anderson'; Byron Boothe
Subject: RE: HUB subcontracting opportunity computer installation repair maintenance
Jeff, Great news, looking forward to it. Lynn

From: Jeff Hooper [mailto:jeff.hooper@valbrea.com]
Sent: Friday, June 11, 2010 5:06 PM
To: Lynn Becker; gia.hooper@valbrea.com
Cc: April Morrison; Chaz Shivers; 'Bruce Anderson'
Subject: RE: HUB subcontracting opportunity computer installation repair maintenance

Lynn,

Thank you for the letters regarding:

1. Repair maintenance,
2. Call Center, and
3. Machine installation and maintenance.

Valbrea is interested in participating as a HUB Subcontractor with Intralot. I will have each of those back to you by the first part of next week. Please let me know if you have any questions in the mean time or if your schedule changes.

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From: Lynn Becker [mailto:Lynn.Becker@intralot.us]
Sent: Thursday, June 10, 2010 3:55 PM
To: gia.hooper@valbrea.com; jeff.hooper@valbrea.com
Cc: April Morrison; Chaz Shivers; Bruce Anderson
Subject: HUB subcontracting opportunity computer installation repair maintenance

Please see attached documents,
Thank you.

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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From: Lynn Becker
Sent: Tuesday, June 15, 2010 10:19 AM
To: April Morrison; Chaz Shivers
Cc: Byron Boothe; Bruce Anderson; Michalis Kolotos; Toula Argentis
Subject: FW: Valbrea Subcontracting Information

Attachments: Valbrea Subcontract Information for Intralot - Texas Lottery Proposal 061310.pdf; Valbrea call center Hub Subcontracting Letter.pdf; Valbrea Field Service Hub Subcontracting Letter.pdf; VALBREA for Vending services Hub Subcontracting Letter v1.pdf; RE: HUB subcontracting Call Center; RE: HUB subcontracting Vending Machine Installation and maintenace; HUB subcontracting opportunity computer installation repair maintenance
Attached for your review is a offer to cover call center, field service staffing, and vending machine installation rollout and maintenance, its presented in three parts, Lynn....

From: Jeff Hooper [mailto:jeff.hooper@valbrea.com]
Sent: Tuesday, June 15, 2010 10:08 AM
To: Lynn Becker
Cc: gia.hooper@valbrea.com
Subject: FW: Valbrea Subcontracting Information

Lynn,

Attached is the information for Valbrea's estimates for the three areas of the HUB Subcontracting. Please review and let me know if this is sufficient for your requirements or if you need additional detail. I attached your previous letters/emails for reference. Thank you.

Jeff Hooper
Valbrea Technologies, Inc.
President
PO Box 1516
Addison, TX 75001
jeff.hooper@valbrea.com
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972-661-2298 (fax)
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PROPOSAL:

Texas Lottery Resource Services and Management:

I. Installation and Maintenance Service and Repair Support
II. Retail Customer Help Desk/Service Desk Support
III. Field Service Technicians

June 13, 2010

Proposal for Intralot, Inc.

Provided by

VALBREA technologies

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PROPOSAL

TEXAS LOTTERY RESOURCE SERVICES AND MANAGEMENT
INSTALLATION AND MAINTENANCE SERVICE AND REPAIR SUPPORT,
RETAIL CUSTOMER HELP DESK/SERVICE DESK SUPPORT, AND
FIELD SERVICE TECHNICIANS

OBJECTIVE

The objective of this proposal is to provide Intralot, Inc. ("Intralot") qualified information regarding the provision and management of resources to support Intralot in three areas of activities. Those three areas, further defined by the attached letters, are:

i. Installation and Maintenance Service and Repair - The provision and management of resources for the Installation and Maintenance Service and Repair Support,

ii. Retail Customer Help Desk/Service Desk - The provision and management of resources for Retail Customer Help Desk and Service Desk Support, and

iii. Field Service Technicians - The provision and management of resources for the Intralot Lottery Retailer Terminal installation, maintenance, repair, relocation and removal of sales terminals.

VALBREA BACKGROUND

Valbrea is a service-based solutions and product company with the mission of establishing solid, long-term relationships with customers based on mutual benefit, growth and extraordinary service is the continued focus of Valbrea. Established in 1999, as a woman-owned and Historically Underutilized Business (HUB) corporation, Valbrea became recognized throughout the United States, Canada, the Caribbean, Mexico, South America and the Far East for our operations through support centers, systems and process integration, software development and industry expertise.

Resource Support

As the economy, business environment, and employment market continue to change; Valbrea provides professional resource support and personalized services to accommodate your diverse resourcing needs. Understanding your business culture, objectives and goals are key elements in providing you with high quality personnel and service. Our years of combined experience allow us to identify qualified candidates to meet and possibly exceed your given expectations. Our preference of working with seasoned professionals add immediate value thus allowing increased productivity, reduced costs, flexibility and greater efficiency at a multitude of levels. Valbrea's approach to finding well skilled resources in a timely manner allows companies to accommodate a changing world with changing needs. Our focus is on providing you with the most comprehensive professional resource service available while building a long term relationship with you. The first step is to identify your expectations, which in turn enables us to create a list of candidates with your specific requirements in mind. Each candidate will follow an assessment and qualification process, including a drug screening, background and job skills evaluation.

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nBPO Support

Valbrea's innate ability to customize Business Process Outsourcing within niche areas for customers (nBPO) is bolstered by Valbrea's ability to recruit and maintain a professional resources with expertise in the industries of focus. Coupling Valbrea's resource services with experienced management and back office support systems further enhances the delivery of quality results for our customers. Each support operation is custom fit for the customer needs and then improved upon with custom software applications and tools driving additional benefits for both the customer and Valbrea.

Valbrea's history of successfully establishing and managing niche support centers that focus in areas traditionally overlooked by customers positions operations to reduce costs while improving efficiencies. Valbrea's nBPO services, or niche Business Process Outsourcing, is a direct approach, wherein not only are unique areas of your operation handled professionally but Valbrea may also utilize custom tools and software to further enhance the service. This not only improves efficiencies of the operation, but also provides additional information and reporting available to the customer.

To maintain business continuity for our customers we provide our nBPO services structured in a variety of ways. This ranges from establishment of a separate operation at Valbrea's facilities to independent support groups managed by Valbrea but interacting on-site at the customer location with customer resources at hand-off points, all while still utilizing Valbrea's in-house systems and custom applications & tools. This flexibility makes each engagement unique and fitted for the customer's particular needs subsequently leading to more cost savings, better quality and transparency throughout the operation. Valbrea's nBPO services will be customized to your needs and delivered while investments are made in the process aimed at improving the efficiency and accuracy of the process activities.

The following are some examples of past examples of Valbrea's capabilities and success:

- **Resource Support**
  Customer: Federal Government Agency
  Project: With short notice and for a short term project, recruit and provide within a three week period in excess of 1,500 individual management and contact resources to support an immediate demand increase of incoming contacts and requests from the public.
  Solution: Leverage our knowledge base and sister company's infrastructure with a minimal staff to effectively ramp up, hire and employ in excess of 1,500 individual resources within a 3 week period, while quickly processing all human resources aspects of the relationship to enable compensation to be paid.
  Benefit: The customer was able to utilize our services as a component of their overall operations and exceed their own internal goals beyond any that could have been expected.

- **Niche Support Services - nBPO Center**
  Customer: Large International Company
  Project: Define and provide an order management processing operation that would allow the entire process to be outsourced.
  Solution: With our resource pool available to us, Valbrea identified those resources with the experience level needed to fulfill the requirements of the process required to manage the unique types of orders.
  Benefit: The customer was able to outsource the entire process of handling these types of orders and reduce their costs by approximately 40% on an ongoing basis.

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- **Systems Integration**
  Customer: Medium Sized Communications Company
  Project: Provide an Assessment and Solution to Remove Manual Activities and Resources from a Process Between Two Disparate Enterprise Software Applications.
  Solution: We provided an extensive analysis of the possibility of integrating with software interfaces the two applications that were using similar information in totally different ways. One of the applications was a legacy two-tier system and the other a three-tier client-server system. Upon completing the Assessment and delivering the results, along with a proposed solution of integration, the customer immediately engaged us to provide the solution and deliver within a short time frame. The two applications were integrated with real-time interfaces on a fixed price basis with a fixed delivery schedule.
  Benefit: The customer was able to reduce their internal resource costs dramatically and re-deploy those resources into other areas of their business and at the same time eliminate delays and keying errors inherent in a manual process.

- **Database Conversion & Migration**
  Customer: Canadian Based Communications Company
  Project: Convert data from two (2) different system into one new application that would manage high-capacity orders and circuits. The data consisted of network elements, customer information, orders, order history, trouble management, and additional pieces.
  Solution: Provide seasoned industry expertise along with our software development teams and execute an iterative data conversion approach to manage unique pieces of data and scenarios that would normally drop out of the complex process of building circuit information from the equipment definitions up.
  Benefit: The customer could eliminate manual input of data that normally would fall out of a data conversion process and flash-cut over to their new system rather than run two large and expensive systems in parallel for a period of time.

- **Enterprise Information Portals – Extending older technologies beyond what was capable before**
  Customer: Medium Sized Service Based Corporation
  Project: Define and Deliver a Web-Based System that would allow our customer's resources, resellers and VIP customers the ability, without reduction in speed or additional seat licenses, to access and work with the data and systems of multiple applications that were deployed with antiquated client-server technology.
  Solution: Valbrea rapidly architected, developed and delivered an independent web-based system that would leverage the existing client-server applications and their API's to exceed the expectations initially set. The system cached large sets of data and then processed that data for easy flow into the back-end systems. The new web-based system also, utilizing technology internally developed, increased the speed by which the back-end systems to be utilized for the end user.
  Benefit: The customer immediately saved over $1 million in seat license fees with the client-server application providers and then was able to save an additional $6+ million in fees and fines that would have been levied against them had they not had the solution in place.

SCOPE

The scope of each of the objective items listed above includes the provision and management of resources to support each of the specific areas. The scope of work for each of the individual areas is further defined in the attached HUB Subcontracting Letters.

ASSUMPTIONS

The following initial assumptions, although not all-inclusive, have been made during the preparation of

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this proposal for the identified services:

- Intralot and Valbrea shall each be responsible for their own project management and supervisory needs for their resources.
- Intralot will identify and provide access to subject matter experts knowledgeable of Intralot's processes and procedures and Intralot's software as may be required from time to time.
- All buildings, facilities, computer systems, network requirements, phone connectivity, and other similar overhead costs not directly associated with the resources provided will be provided by Intralot.
- The prices provided hereunder are estimates based on the information provided at the time of preparation of this proposal.
- All vehicles and associated expenses will be provided by Intralot.
- Intralot and Valbrea will mutually agree to delivery commitments beyond the scope of those identified herein, including training needs and requirements defined by Intralot.

PRICE AND BILLING

The pricing set forth for the three areas of support identified herein is on a blended base rate basis. Materials and travel expenses, if necessary, shall be reimbursed to Valbrea by Intralot at the actual cost of the materials and travel expenses.

i. Installation and Maintenance Service and Repair - The provision and management of resources for the Installation and Maintenance Service and Repair Support.

Based on the estimates of approximately 95 personnel required for the rollout and installation of approximately 3,500 Intralot Lottery Vending Machines for a period of approximately 5 months, and approximately 25 service personnel to perform maintenance, repair, relocation and removal for approximately 3,500 vending machines for the remainder of the contract with the State of Texas, Valbrea has estimated the following number of total resources, supervision, support and management required and the associated total monthly estimated cost based on standard 40 hour weeks of work:

Rollout and Installation of approximately 3,500 Intralot Lottery Vending Machines

Estimated Staffing

Leaders Vending Installations	4
Out of Box Testing	14
Truck Drivers	15
Helpers for Drivers	15
Installers for Vending	21
Trainers for Vending	26
Management & Support	4

Estimated Monthly Price (@40 hrs/wk/resource): $640,000/month

Maintenance, Repair, Relocation and Removal of approximately 3,500 Intralot Lottery Vending Machines

Estimated Staffing

Technicians for Maint. & Repair	25
Management & Support	4

Estimated Monthly Price (@40 hrs/wk/resource): $183,000/month

ii. Retail Customer Help Desk/Service Desk - The provision and management of resources for Retail Customer Help Desk and Service Desk Support.

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Estimated Staffing

Customer Service Representatives	17
Management & Support	6

Estimated Monthly Price (@40 hrs/wk/resource): $127,000/month

iii. **Field Service Technicians - The provision and management of resources for the Intralot Lottery Retailer Terminal installation, maintenance, repair, relocation and removal of sales terminals.**

Estimated Staffing

Field Service Technicians	120
Management & Support	18

Estimated Monthly Price (@40 hrs/wk/resource): $815,000/month

GENERAL INFORMATION

The actual extent of services required by Intralot and the final prices of those services will be directly dependent upon the specific requirements identified by both parties as the detailed design, development, testing and delivery efforts progress forward. Any estimated materials cost, although not expected for the work described herein, is not known at this time and is not included in the estimated cost of services. With the exception of taxes based on Valbrea's net income, the client shall pay or reimburse Valbrea for all taxes, however designated, including but not limited to sales, use, excise, value added, gross receipts, and any applicable taxes imposed upon the services furnished by Valbrea. The client shall also be solely responsible for all duties or evaluations imposed on services furnished. The rate and cost estimates provided herein are confidential to Valbrea. All amounts or costs are in US Dollars. Valbrea provides no representations or warranties for third party products or services. The start date for the work proposed herein will need to be mutually agreed by the parties and scheduled accordingly. This proposal shall be valid for thirty (30) days from the date hereof. Valbrea reserves the right to modify this proposal at any time, with or without notice. Nothing in this proposal shall be binding against either party until such time as this proposal is agreed to by the parties and identified under a written agreement executed by the parties. Support and services beyond what is specifically identified herein may be obtained from Valbrea by Intralot under a separate proposal.

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From: Lynn Becker
Sent: Tuesday, June 15, 2010 11:26 AM
To: April Morrison; Chaz Shivers
Subject: FW: Valbrea Subcontracting Information
FYI

From: Jeff Hooper [mailto:jeff.hooper@valbrea.com]
Sent: Tuesday, June 15, 2010 11:25 AM
To: Lynn Becker
Cc: gia.hooper@valbrea.com; Toula Argentis
Subject: RE: Valbrea Subcontracting Information

Lynn,

Thank you. I look forward to the call.

Jeff Hooper
Valbrea Technologies, Inc.
President
PO Box 1516
Addison, TX 75001
jeff.hooper@valbrea.com
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==========
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From: Lynn Becker [mailto:Lynn.Becker@intralot.us]
Sent: Tuesday, June 15, 2010 9:57 AM
To: jeff.hooper@valbrea.com
Cc: gia.hooper@valbrea.com; Toula Argentis
Subject: RE: Valbrea Subcontracting Information

Hello Jeff,

I have handed off the proposal you sent to our CFO Toula Argentis who will be contacting you, I don't know exactly when, but in the next few days to work on the numbers. Thanks very much for your assistance.

Sincerely, Lynn

From: Jeff Hooper [mailto:jeff.hooper@valbrea.com]
Sent: Tuesday, June 15, 2010 10:08 AM
To: Lynn Becker
Cc: gia.hooper@valbrea.com
Subject: FW: Valbrea Subcontracting Information

Lynn,

Attached is the information for Valbrea's estimates for the three areas of the HUB Subcontracting. Please review and let me know if this is sufficient for your requirements or if you need additional detail. I attached your previous letters/emails for reference. Thank you.

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Jeff Hooper
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HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ...pondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 17 **Description:** Leasing and Rental of Office and Warehouse Space

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Evergreen Commercial Realty	1450553456100	05 / 17 / 2010	☐ - Yes ☒ - No
Strategic Commercial Real Estate	1261702863900	05 / 17 / 2010	☒ - Yes ☐ - No
Schramm Real Estate	1263725055100	06 / 10 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

.. the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Agathis	VP & CFO	6/25/10

Rev. 10/07

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HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ...pondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	(#11) - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	(#12) - Marketing Services
(#3) - Computers Main and Mini Server Hardware	(#13) - Office Supplies
(#4) - Computers Main and Mini Server Software	(#14) - Janitorial Services
(#5) - Computers, Laptops and Desktops	(#15) - Insurance Services
(#6) - HVAC Equipment and Services	(#16) - Field Service Instalation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	(#17) - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	(#18) - Spinning Wheels
I) - Security, Burglar Alarm and Card Access System	(#19) - Call Center Services
(#10) - Security Alarm and Suppression Services	(#20) - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 17 **Description:** **Leasing and Rental of Office and Warehouse Space**

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

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In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

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Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
The Whitfield Company	1743082314000	06 / 10 / 2010	☒ - Yes ☐ - No
Colliers International		06 / 10 / 2010	☒ - Yes ☐ - No
		/ /	☐ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Colliers International		1.8%	$12,688,410	☐ - Yes ☒ - No*
		%	$	☐ - Yes ☐ - No*

" the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

Colliers International is a real estate broker who has identified numerous properties throughout the state of Texas. We will be negotiating with subcontractors & use best effort to use HUB SUBS.

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Agiotis	VP & CFO	6/25/10

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From:	Chaz Shivers
Sent:	Monday, May 17, 2010 10:59 AM
To:	'lilly.golden@evergreencommrealty.com'
Subject:	Subcontracting Opportunity
Attachments:	Office_Warehouse SOW.docx
Importance:	High

Attn: Ms. Lilly Golden
c/o Evergreen Commercial Realty, LLC
4529 Live Oak Street
Bellaire, TX. 77401

Re: Subcontracting Opportunity for Leasing/Rental of Office and Warehouse Space

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Thursday, June 10, 2010 1:55 PM
To: 'lilly.golden@evergreencommrealty.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Leasing/Rental of Office and Warehouse Space - 2nd Notice

Attachments: Office_Warehouse SOW.docx
Attn: Ms. Lilly Golden
Evergreen Commercial Realty, LLC
4529 Live Oak Street
Bellaire, TX. 77401

Re: Subcontracting Opportunity for Leasing/Rental of Office and Warehouse Space

Ms. Lilly Golden,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Thursday, June 10, 2010 11:48 AM
To: 'anne@dominionestate.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Leasing/Rental of Office and Warehouse Space

Attachments: Office_Warehouse SOW.docx
Attn: Anne Schramm
Schramm Real Estate, PLLC
1903 Lime Rock Drive
Round Rock Drive, TX 78681-6330

Re: Subcontracting Opportunity for Leasing/Rental of Office and Warehouse Space

Ms. Anne Schramm,

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Thursday, June 10, 2010 12:04 PM
To: 'anne@dominionestate.net'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Leasing/Rental of Office and Warehouse Space

Attachments: Office_Warehouse SOW.docx
Attn: Anne Schramm
Schramm Real Estate, PLLC
1903 Lime Rock Drive
Round Rock Drive, TX 78681-6330

Re: Subcontracting Opportunity for Leasing/Rental of Office and Warehouse Space

Ms. Anne Schramm,

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From:	Chaz Shivers
Sent:	Monday, May 17, 2010 11:12 AM
To:	'janice@strategiccommercialre.com'
Subject:	Subcontracting Opportunity
Attachments:	Office_Warehouse SOW.docx
Importance:	High

Attn: Ms. Janice Landers
c/o Strategic Commercial Real Estate
11815 RR 620 N
Ste 5 PMB 208
Austin, TX. 78750

Re: Subcontracting Opportunity for Leasing/Rental of Office and Warehouse Space

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

From: janicelanders@gmail.com on behalf of Janice Landers [janice@strategiccommercialre.com]
Sent: Wednesday, June 16, 2010 3:02 PM
To: April Morrison
Subject: Re: Subcontracting Opportunity for Leasing/Rental of Office and Warehouse Space - 2nd Notice
Dear April,
This was in the junk mail.... I am interested in assisting. Please see my web site and bio
http://strategiccommercialre.com/why.php?section=Janice%20Landers

Please confirm receipt and call me to discuss.
Sincerely,

On Thu, Jun 10, 2010 at 12:51 PM, April Morrison <April.Morrison@intralot.us> wrote:

> Attn: Ms. Janice Landers
>
> Strategic Commercial Real Estate
>
> 11815 RR 620 N
>
> Ste 5 PMB 208
>
> Austin, TX. 78750
>
> Re: Subcontracting Opportunity for Leasing/Rental of Office and Warehouse Space
>
> Ms. Janice Landers,
>
> We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
>
> Details are shown below.

DOCUMENT REDACTED BY TLC - 12-6-10

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers

Director – Procurement

Intralot, Inc

11360 Technology Circle

Duluth, GA. 30097

Email: chaz.shivers@intralot.us

Tel: 678-473-7241

Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison

Intralot, Inc.

11360 Technology Circle

Duluth, GA 30097

April.Morrison@intralot.us

678.473.7278

888.683.1138

--
Janice Landers
President
Strategic Commercial Real Estate
Office 512-535-0262
Mobile 817-891-1372
Fax 866-524-1413
www.StrategicCommercialRE.com
janice@StrategicCommercialRE.com

DOCUMENT REDACTED BY TLC - 12-6-10

From: janicelanders@gmail.com on behalf of Janice Landers [janice@strategiccommercialre.com]
Sent: Wednesday, June 16, 2010 3:02 PM
To: April Morrison
Subject: Re: Subcontracting Opportunity for Leasing/Rental of Office and Warehouse Space - 2nd Notice

Dear April,
This was in the junk mail.... I am interested in assisting. Please see my web site and bio
http://strategiccommercialre.com/why.php?section=Janice%20Landers

Please confirm receipt and call me to discuss.
Sincerely,

On Thu, Jun 10, 2010 at 12:51 PM, April Morrison <April.Morrison@intralot.us> wrote:

Attn: Ms. Janice Landers

Strategic Commercial Real Estate

11815 RR 620 N

Ste 5 PMB 208

Austin, TX. 78750

Re: Subcontracting Opportunity for Leasing/Rental of Office and Warehouse Space

Ms. Janice Landers,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.

Details are shown below.

DOCUMENT REDACTED BY TLC - 12-6-10

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers

Director – Procurement

Intralot, Inc

11360 Technology Circle

Duluth, GA. 30097

Email: chaz.shivers@intralot.us

Tel: 678-473-7241

Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison

Intralot, Inc.

11360 Technology Circle

Duluth, GA 30097

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678.473.7278

888.683.1138

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Mobile 817-891-1372
Fax 866-524-1413
www.StrategicCommercialRE.com
janice@StrategicCommercialRE.com

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Thursday, June 10, 2010 11:41 AM
To: 'gwhitfield@thewhitfieldco.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Leasing/Rental of Office and Warehouse Space

Attachments: Office_Warehouse SOW.docx
Attn: Ms. Gail M Whitfield
The Whitfield Company
4934 W. Highway 290
Austin, TX 78735

Re: Subcontracting Opportunity for Leasing/Rental of Office and Warehouse Space

Ms. Gail Whitfield,

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: Gail Whitfield [gwhitfield@thewhitfieldco.com]
Sent: Thursday, June 10, 2010 3:10 PM
To: April Morrison
Cc: 'Jenna Duke'
Subject: RE: Recall: Subcontracting Opportunity for Leasing/Rental of Office and Warehouse Space
April: Is there a form or format you would like me to utilize?
Thank you, I will be responding.
Gail

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Thursday, June 10, 2010 11:14 AM
To: Gail Whitfield
Subject: RE: Recall: Subcontracting Opportunity for Leasing/Rental of Office and Warehouse Space

Gail,
I apologize for the confusion. The first e-mail stated the wrong date for submitting your bid. If you are interested in subcontracting with Intralot, Inc we would like for you to submit your bid along with your qualifications by June 18th, 2010. Please let me know if you have any further questions.

Thank you,

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: Gail Whitfield [mailto:gwhitfield@thewhitfieldco.com]
Sent: Thursday, June 10, 2010 12:09 PM
To: April Morrison
Subject: RE: Recall: Subcontracting Opportunity for Leasing/Rental of Office and Warehouse Space

April: I am confused. You sent a message "Subcontracting Opportunity . . .", recalled it, then sent it again?

Gail Whitfield

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Thursday, June 10, 2010 11:00 AM
To: gwhitfield@thewhitfieldco.com
Cc: Chaz Shivers
Subject: Recall: Subcontracting Opportunity for Leasing/Rental of Office and Warehouse Space

April Morrison would like to recall the message, "Subcontracting Opportunity for Leasing/Rental of Office and Warehouse Space ".

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INTRALOT, INC.

THE
WHITFIELD
COMPANY

Tenant Representation Proposal

TEXAS

PRESENTED TO:

INTRALOT, INC.

PRESENTED BY:
GAIL M. WHITFIELD, CCIM
MARCUS J. WHITFIELD
JENNA A. DUKE

HUB

Women's Business Enterprise National Council
WBENC

CCIM

Commercial Real Estate Services
4934 W Highway 290 • Austin, Texas 78735 • 512/476-9900 • Fax512/462-2727

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THE WHITFIELD COMPANY

The Whitfield Company has been specializing in commercial real estate in the Austin area for over 25 years. The company was organized in April of 1988 at the request of Jones Lang Wootton U.S.A. After working with Gail Whitfield at Fuller Commercial Brokerage, they asked her to form a company which could better service their portfolio of properties.

Since that time, The Whitfield Company has become one of the premiere boutique commercial real estate firms in Austin focusing on serving every client to the full extent of their needs. Nowhere has this been truer than TWC's work as the exclusive broker for Randall's Food and Drugs, where they have completed fifty-five projects on their behalf, Lowe's Home Improvement where twelve transactions have been completed, and Pedernales Electrical Cooperative (the largest electrical cooperative in the United States). TWC has also completed transactions involving the leasing, acquisition, development and consulting of diverse properties for a variety of different uses with national and local developers.

The Whitfield Company with partners entitled and is developing a 600,000 SF shopping center in Bastrop known as Burleson Crossing. TWC is also developing and leasing a mixed use center at the request of Randall's in Steiner Ranch.

Our Philosophy:

"Providing clients innovative solutions through renowned representation, expert strategy and timely performance"

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LEADERSHIP

Gail M. Whitfield, CCIM

Gail Whitfield began her career in commercial real estate after working for IBM and Xerox selling office products. During her five years at Xerox she consistently performed in the top 10% of all sales representatives in the nation in sales. Following Xerox, she joined the Vantage Companies, one of the largest commercial real estate landlords in the Texas market, in Houston leasing warehouses and office buildings. During the economic down turn of the 80's, Gail moved to Austin to join Fuller commercial brokerage, opened The Whitfield Company, and then spent five years with Grubb & Ellis where she was a consistent Top Producer in the Austin market. In 1995, when the Grubb & Ellis office closed, she reactivated The Whitfield Company to continue providing quality service to her clients. Her extensive experience has provided her with an intricate knowledge of the commercial real estate business. Gail's leadership, reputation, and relationships are the foundation of The Whitfield Company's success. Gail is a graduate of Sam Houston State University with an MBA and acquired her CCIM designation in 1993.

Marcus J. Whitfield

Marcus Whitfield joined The Whitfield Company in 2003. After he received his Bachelor's degree in Finance from Texas A & M University, he worked for the Archon Group (Goldman Sachs) and Capital Commercial Investments where he was involved in the acquisition of $3 billion of investment property for more than 30 private entities and the development of an industrial park in NW Houston. He also just completed construction of a small warehouse for Shoo, maker of repellant animal tags. Marcus has been integral in further developing and expanding The Whitfield Company influence in the Austin market.

Jenna A. Duke

Jenna Duke joined The Whitfield Company in 2006 where she served in assisting the brokerage team in research and evaluations of the Austin market for clients. In 2007, Jenna joined the brokerage team full time participating in retail, warehouse, and office leasing, as well as, investment and development land sales. She has a Bachelor of Business Administration in Finance with a specialization in Real Estate from The University of Texas at Austin.

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REFERENCES

Jeanell Davis
Pedernales Electrical Cooperative
201 S. Avenue F
Johnson City, TX 78636
830-868-4920
jeanell.davis@peci.com

Brian Braaten
Safeway Food & Drug
626-821-7047
Brian.braaten@safeway.com

Joe Rollins
Shelby Estus Realty Group
1800 Bering, Suite 945
Houston, TX 77057
713-974-1777
jrollins@shelbyestus.com

Abe Goren
Wilson, Cribbs, Goren
2500 Fannin
Houston, TX 77002
713-547-8502
agoren@wcglaw.net

Steve Metcalfe
Metcalfe, Williams, LLP
301 Congress, Ste. 1075
Austin, TX 78701
512-961-8843
smetcalfe@metcalfewilliams.com

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SITE SELECTION

1. Define Market Needs

The Whitfield Company will assist Intralot in identifying and prioritizing their requirement for new lease space in the various Texas cities where the Texas Lottery Commission currently has office locations.

2. Market Evaluation

Research and investigate the defined marketplaces to identify the properties that meet Intralot's requirements.

3. Property Evaluation

TWC will tour the various cities to identify locations within each market that will meet Intralot's standards.

4. Client Site Evaluation

A comprehensive presentation package will be prepared which will include the following information (where applicable).

- Property Information Spreadsheet
- Site plans/Layouts
- Location Maps
- Photographs

5. Reporting:

Reporting is a critical element we use in maintaining thorough communication with our clients. We will provide the client with a monthly report indicating our progress in locating facilities in the various markets. The report will include properties that have been identified and the status of each property.

6. Property Tour

TWC will coordinate with Intralot to set up tours of each of the facilities to narrow down selection to the preferred facility in each market.

7. Space Planning

Assist in space planning by making recommendations to the floor plan and referring client to contractors & professionals as needed for the finish out of the facility.

8. Offers/Negotiation

The Whitfield Company will make recommendations for offers and draft Letter of Intents for client's approval. They will assist in Lease negotiations by working with any lawyers and all necessary parties. TWC will assist in the client's needs until the deal is complete and the client is satisfied.

9. Follow Up

Follow-up to make certain that Intralot is completely satisfied with each of the chosen facilities.

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COMPENSATION

Broker's services are free to the client. Broker will be compensated by the landlord for broker's services. Client, Intralot, will not execute any lease until the broker's commission agreement has been signed.

Typical compensation is 4% of the consideration over the primary term of the lease, typically five years, and renewals negotiated in the lease.

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GAIL M. WHITFIELD, CCIM
4934 W Highway 290
Austin, TX 78735
(512) 476-9900

Education:

Sam Houston State University
Degree: Bachelors of Business Administration
Masters of Business Administration

Professional Development:

CCIM 101 -- Fundamentals of Real Estate Investment and Taxation
CCIM 301 -- Decision Analysis for Commercial Real Estate
CCIM 310 -- Case Studies in Commercial Investment Real Estate Brokerage
CCIM 401 -- Marketing Techniques for Leasing and Selling Commercial Property
CCIM 404 -- Advanced Tax Planning for Commercial Real Estate
Professional Selling Skills (PBS) - Xerox
SPIN (Situation, Problem, Implication, Need) Sales Training-Xerox
Basic and Advanced Marketing School - Xerox
The Psychological Approach to Selling-Control Data Corporation
Data Processing for Managers-Control Data Corporation

Affiliations:

National and Central Texas CCIM
Texas Real Estate Commission- Broker
Austin Commercial Real Estate Society
Real Estate Council of Austin
International Council of Shopping Centers
National, Texas and Central Texas of Realtors
Texas Historically Underutilized Business
WBENC

Experience:

July 1, 1996- to present

The Whitfield Company. Re-established The Whitfield Company after Grubb & Ellis closed their Austin office to continue her commercial leasing business. Exclusive broker representative for Randall's Development Division in the Greater Austin area for the acquisition of land, development, leasing and sales of shopping centers. Disposed of all excess properties. Completed fifty five transactions over a 16 year period. Exclusive broker representative for Lowe's Home Center's Inc. for the Greater Austin area for the past eight years. completing thirteen transactions. Represents Pedernales Electrical Cooperative for warehouse and poll yard and search for office space. Tenant representation for local tenants for office, warehouse, and land requirements.

January 1, 1990- June 30, 1996

Grubb & Ellis, Senior Vice President. Commercial Real Estate Broker - Specialized in commercial leasing, land and income producing properties for both tenant/buyer and landlord/seller representation. Represented the development division of Randalls Food and Drugs for the acquisition, development, leasing properties and resale of shopping centers. 1993, 1994 and 1995 Circle of Excellence (one of the top 100 agents in the Nation for Grubb & Ellis.)

April 1988- Jan 1990

The Whitfield Company, President. Responsible for marketing efforts and supervising two additional agents on a 1.5 million square foot portfolio owned by Pennsylvania School Employees Retirement Systems (PSERS). Leased 600,000 square feet generating 28.10 million in revenues for landlord.

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April 1985- March 1988	**Fuller Commercial Brokerage Company**, Exclusively represented 1.5 million square foot portfolio of properties owned by Pennsylvania School Employees Retirement Systems.
July 1982- April 1985	**Berretta & Co.**, Sales Agent. Real estate brokerage of office, warehouse, retail and land grossing over half million dollars in commission, closing eighty-three transactions.
June 1981- June 1982	**Vantage Companies**, Commercial Real Estate Developer, Leasing Agent. Responsible for showing properties, negotiating and drafting leases for presentations to the executive committee for approval. Leased approximately $1.5 million in rental receipts in office, office/service and warehouse space throughout the city of Houston.
Feb. 1978- June 1981	**Xerox Corporation**, Office Systems Division, Sales Representative. Responsible for a defined geographic territory for the sale and lease of existing and future office systems equipment to new and established customers. Recognition: 1980- Presidents Club, #2 Sales Representative in the Houston Office, Top 10% in the nation. 1979- Presidents Club, #3 Sales Representative in the Houston Office, Top 10% in the nation. 1978- PAR Club, Million Dollar Club for 178% of budget the first quarter in sales. Wrote for nation-wide distribution of a competitive review of the IBM Office System 6. Represented the Houston Sales Team in the gulf coast Operations Group Advisory Committee. Training Coach, responsible for the training of new sales representative.
July 1977- Jan. 1978	**IBM Corporation**, Customer Support Representative. Supported the sales representatives as a specialist in the product's features, capabilities and procedures through demonstrations and sales calls. Followed up after the sale to ensure effective customer acceptance of products and generate add-on business or lease to sale conversions.

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Approved by the Texas Real Estate Commission for Voluntary Use

Texas law requires all real estate licensees to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

Information About Brokerage Services

Before working with a real estate broker, you should know that the duties of a broker depend on whom the broker represents. If you are a prospective seller or landlord (owner) or a prospective buyer or tenant (buyer), you should know that the broker who lists the property for sale or lease is the owner's agent. A broker who acts as a subagent represents the owner in cooperation with the listing broker. A broker who acts as a buyer's agent represents the buyer. A broker may act as an intermediary between the parties if the parties consent in writing. A broker can assist you in locating a property, preparing a contract or lease, or obtaining financing without representing you. A broker is obligated by law to treat you honestly.

IF THE BROKER REPRESENTS THE OWNER:
The broker becomes the owner's agent by entering into an agreement with the owner, usually through a written - listing agreement, or by agreeing to act as a subagent by accepting an offer of subagency from the listing broker. A subagent may work in a different real estate office. A listing broker or subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first. The buyer should not tell the owner's agent anything the buyer would not want the owner to know because an owner's agent must disclose to the owner any material information known to the agent.

IF THE BROKER REPRESENTS THE BUYER:
The broker becomes the buyer's agent by entering into an agreement to represent the buyer, usually through a written buyer representation agreement. A buyer's agent can assist the owner but does not represent the owner and must place the interests of the buyer first. The owner should not tell a buyer's agent anything the owner would not want the buyer to know because a buyer's agent must disclose to the buyer any material information known to the agent.

IF THE BROKER ACTS AS AN INTERMEDIARY:
A broker may act as an intermediary between the parties if the broker complies with The Texas Real Estate License Act. The broker must obtain the written consent of each party to the transaction to act as an intermediary. The written consent must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. The broker is required to treat each party honestly and fairly and to comply with The Texas Real Estate License Act. A broker who acts as an intermediary in a transaction:

(1) shall treat all parties honestly;
(2) may not disclose that the owner will accept a price less than the asking price unless authorized in writing to do so by the owner;
(3) may not disclose that the buyer will pay a price greater than the price submitted in a written offer unless authorized in writing to do so by the buyer; and
(4) may not disclose any confidential information or any information that a party specifically instructs the broker in writing not to disclose unless authorized in writing to disclose the information or required to do so by The Texas Real Estate License Act or a court order or if the information materially relates to the condition of the property.

With the parties' consent, a broker acting as an intermediary between the parties may appoint a person who is licensed under The Texas Real Estate License Act and associated with the broker to communicate with and carry out instructions of one party and another person who is licensed under that Act and associated with the broker to communicate with and carry out instructions of the other party.

If you choose to have a broker represent you,
you should enter into a written agreement with the broker that clearly establishes the broker's obligations and your obligations. The agreement should state how and by whom the broker will be paid. You have the right to choose the type of representation, if any, you wish to receive. Your payment of a fee to a broker does not necessarily establish that the broker represents you. If you have any questions regarding the duties and responsibilities of the broker, you should resolve those questions before proceeding.

Real estate licensee asks that you acknowledge receipt of this information about brokerage services for the licensee's records.

Buyer, Seller, Landlord or Tenant Date

Texas Real Estate Brokers and Salespersons are licensed and regulated by the Texas Real Estate Commission (TREC). If you have a question or complaint regarding a real estate licensee, you should contact TREC at P.O. Box 12188, Austin, Texas 78711-2188 or 512-465-3960.

EQUAL HOUSING OPPORTUNITY

01A TREC No. OP-K

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HUB SUBCONTRACTING PLAN (HSP)

:cordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ıespondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	**(#11)** - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	**(#12)** - Marketing Services
(#3) - Computers Main and Mini Server Hardware	**(#13)** - Office Supplies
(#4) - Computers Main and Mini Server Software	**(#14)** - Janitorial Services
(#5) - Computers, Laptops and Desktops	**(#15)** - Insurance Services
(#6) - HVAC Equipment and Services	**(#16)** - Field Service Installation and Repair
(#7) - Computers Network Components, Firewall and Routers	**(#17)** - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	**(#18)** - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	**(#19)** - Call Center Services
(#10) - Security Alarm and Suppression Services	**(#20)** - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 18 **Description:** Spinning Wheels

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
C+E Specialties	1342055326800	06 / 08 / 2010	☐ - Yes ☒ - No
Party Time Rentals	1680538603000	06 / 08 / 2010	☐ - Yes ☒ - No
The Menon Group	1752942946000	06 / 08 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

*** the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
[signature]	Toula Argyris	VP & CFO	6/25/10

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From: April Morrison
Sent: Tuesday, June 08, 2010 5:10 PM
To: 'callcespec@aol.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Spinning Wheels

Attn: Cynthia Cormier
C+E Specialties
17043 Grampin Drive
Houston, TX 77084
Fax: 281-656-2794 Email: callcespec@aol.com

Re: Subcontracting Opportunity for Spinning Wheels

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: INTRALOT is seeking ten (10) Large Spinning Wheels (thirty-six inch, screw on molding, six foot metal pole with metal base, axle for metal pole, heavy-duty plastic indicator with indicator holder); **and** fifty (50) Small Lone Star Spinning Wheels (twenty-four inch, screw on molding, five foot metal pole with metal base, axle for metal pole, heavy-duty plastic indicator with indicator holder).

Location to review plans and specifications:

http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-15-10. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Tuesday, June 22, 2010 9:50 AM
To: 'callcespec@aol.com'
Cc: Chaz Shivers; April Morrison
Subject: Subcontracting Opportunity for Spinning Wheels - 2nd Notice
Attn: Cynthia Cormier
C+E Specialties
17043 Grampin Drive
Houston, TX 77084
Fax: 281-656-2794 Email: callcespec@aol.com

Re: Subcontracting Opportunity for Spinning Wheels

Ms. Cynthia Cormier,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you. Details are shown below.

Scope of Work: INTRALOT is seeking ten (10) Large Spinning Wheels (thirty-six inch, screw on molding, six foot metal pole with metal base, axle for metal pole, heavy-duty plastic indicator with indicator holder); and fifty (50) Small Lone Star Spinning Wheels (twenty-four inch, screw on molding, five foot metal pole with metal base, axle for metal pole, heavy-duty plastic indicator with indicator holder).

Location to review plans and specifications:

http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-30-10. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 08, 2010 5:11 PM
To: 'Sales@partytimerental.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Spinning Wheels
Attn: Patricia Scarmardo
Party Time Rentals
Box 9992
College Station, TX 77842
Fax: 979-693-7925; Email: Sales@partytimerentals.com

Re: Subcontracting Opportunity for Spinning Wheels

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: INTRALOT is seeking ten (10) Large Spinning Wheels (thirty-six inch, screw on molding, six foot metal pole with metal base, axle for metal pole, heavy-duty plastic indicator with indicator holder); **and** fifty (50) Small Lone Star Spinning Wheels (twenty-four inch, screw on molding, five foot metal pole with metal base, axle for metal pole, heavy-duty plastic indicator with indicator holder).

Location to review plans and specifications:

http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-15-10. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 22, 2010 9:52 AM
To: 'Sales@partytimerental.com'
Cc: Chaz Shivers; April Morrison
Subject: Subcontracting Opportunity for Spinning Wheels - 2nd Notice
Attn: Patricia Scarmardo
Party Time Rentals
Box 9992
College Station, TX 77842
Fax: 979-693-7925; Email: Sales@partytimerentals.com

Re: Subcontracting Opportunity for Spinning Wheels

Ms. Patricia Scarmardo,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you. Details are shown below.

Scope of Work: INTRALOT is seeking ten (10) Large Spinning Wheels (thirty-six inch, screw on molding, six foot metal pole with metal base, axle for metal pole, heavy-duty plastic indicator with indicator holder); **and** fifty (50) Small Lone Star Spinning Wheels (twenty-four inch, screw on molding, five foot metal pole with metal base, axle for metal pole, heavy-duty plastic indicator with indicator holder).

Location to review plans and specifications:

http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-30-10. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Tuesday, June 08, 2010 5:08 PM
To: 'Raj@flatworlddesign.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for Spinning Wheels
Attn: Raj P. Menon
The Menon Group
17304 Preston Rd, Ste 800
Dallas, Texas 75252-5645
Fax: 775-227-5434; Email: Raj@flatworlddesign.com

Re: Subcontracting Opportunity

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: INTRALOT is seeking ten (10) Large Spinning Wheels (thirty-six inch, screw on molding, six foot metal pole with metal base, axle for metal pole, heavy-duty plastic indicator with indicator holder); **and** fifty (50) Small Lone Star Spinning Wheels (twenty-four inch, screw on molding, five foot metal pole with metal base, axle for metal pole, heavy-duty plastic indicator with indicator holder).

Location to review plans and specifications:

http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-15-10. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 22, 2010 9:47 AM
To: 'Raj@flatworlddesign.com'
Cc: Chaz Shivers; April Morrison
Subject: Subcontracting Opportunity for Spinning Wheels - 2nd Notice

Attachments: Info on Lone Star Spinning Wheels.pdf
Attn: Raj P. Menon
The Menon Group
17304 Preston Rd, Ste 800
Dallas, Texas 75252-5645
Fax: 775-227-5434; Email: Raj@flatworlddesign.com

Re: Subcontracting Opportunity

Raj Menon,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you. Details are shown below.

Scope of Work: INTRALOT is seeking ten (10) Large Spinning Wheels (thirty-six inch, screw on molding, six foot metal pole with metal base, axle for metal pole, heavy-duty plastic indicator with indicator holder); **and** fifty (50) Small Lone Star Spinning Wheels (twenty-four inch, screw on molding, five foot metal pole with metal base, axle for metal pole, heavy-duty plastic indicator with indicator holder).

Location to review plans and specifications:

http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-15-10. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241

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Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Tuesday, June 22, 2010 10:03 AM
To: 'Raj@flatworlddesign.com'
Subject: FW: Subcontracting Opportunity for Spinning Wheels - 2nd Notice
Raj Menon,

In reference to the 2nd Notice of the Subcontracting Opportunity for the Spinning Wheels, if you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by the correct date of **06-30-10**. Once again, we look forward to receipt of your response.

Thank you,

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: April Morrison
Sent: Tuesday, June 22, 2010 9:47 AM
To: 'Raj@flatworlddesign.com'
Cc: Chaz Shivers; April Morrison
Subject: Subcontracting Opportunity for Spinning Wheels - 2nd Notice

Attn: Raj P. Menon
The Menon Group
17304 Preston Rd, Ste 800
Dallas, Texas 75252-5645
Fax: 775-227-5434; Email: Raj@flatworlddesign.com

Re: Subcontracting Opportunity

Raj Menon,

We are contacting you again because we did not receive a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you. Details are shown below.

Scope of Work: INTRALOT is seeking ten (10) Large Spinning Wheels (thirty-six inch, screw on molding, six foot metal pole with metal base, axle for metal pole, heavy-duty plastic indicator with indicator holder); **and** fifty (50) Small Lone Star Spinning Wheels (twenty-four inch, screw on molding, five foot metal pole with metal base, axle for metal pole, heavy-duty plastic indicator with indicator holder).

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Location to review plans and specifications:

http://www.txlottery.org/export/sites/default/Documents/procurement/Lottery_Operations_RFP.pdf

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-15-10. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
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678.473.7278
888.683.1138

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HUB SUBCONTRACTING PLAN (HSP)

:cordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ·espondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	(#11) - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	(#12) - Marketing Services
(#3) - Computers Main and Mini Server Hardware	(#13) - Office Supplies
(#4) - Computers Main and Mini Server Software	(#14) - Janitorial Services
(#5) - Computers, Laptops and Desktops	(#15) - Insurance Services
(#6) - HVAC Equipment and Services	(#16) - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	(#17) - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	(#18) - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	(#19) - Call Center Services
(#10) - Security Alarm and Suppression Services	(#20) - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 19 **Description:** Call Center Services

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Texas Vending Services	1271792215200	06 / 11 / 2010	☐ - Yes ☒ - No
Laser Tech	1742662413000	06 / 11 / 2010	☐ - Yes ☒ - No
Valbrea Technologies	1522176661900	06 / 11 / 2010	☒ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Valbrea Technologies	1522176661900	2%	$10,700,000	☒ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

es your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	TOULA ARGENTIS	VP & CFO	6/25/10
	Printed Name	Title	Date

Rev. 10/07

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From: Lynn Becker
Sent: Friday, June 11, 2010 10:59 AM
To: karen@hirepros.com
Cc: Chaz Shivers; April Morrison
Subject: call center Hub Subcontracting

Attachments: Hire Productivity call center Hub Subcontracting Letter.pdf; Texas Lottery RFP No. 362-10-0001.pdf

Dear Karen,

Please see the attached letter for HUB subcontracting opportunity.

Thanks Lynn....

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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June 11, 2010

Attn: Karen S Hoffman
HIRE PRODUCTIVITY, INC.
5806 MESA DRIVE
SUITE 300
AUSTIN, TX 78731-3783
karen@hirepros.com

Re: CALL CENTER
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.

SCOPE OF WORK: INTRALOT is requesting quotes to provide approximately 17 to 21 Service Desk Customer Service Representatives (CSRs) to provide 24X7X365 level one help desk services in an INTRALOT equipped facility for approximately 17,000 Texas Lottery retailer point of sales terminals for the life of the contract, 7 years initially and 8 years of extension for a possible subcontracting period of 15 years. Please see the attached Texas Lottery RFP Solicitation RFP document for more information.

The following relevant excerpts regarding the RFP requirements for the Service Desk function have been taken from the Texas Lottery Commission Request for Proposals for Lottery Operations and Services, Solicitation No. 362-10-0001 and are presented below for easy reference.

CALL CENTER SUPPORT
A Retailer can obtain certain types of support by contacting either the Lottery Operator (INTRALOT) call center (Retailer Hotline) or the Texas Lottery's Retailer call center. Retailers contact the Lottery Operator's call center to resolve technical issues and order Instant Tickets and supplies. Retailers contact the Texas Lottery call center to resolve licensing and accounting issues. The Texas Lottery call center also responds to complaints from Retailers, players or the general public and handles questions on any lottery-related issue of interest or concern. If either the Lottery Operator or the Texas Lottery receives calls related to the other party's responsibilities, the Retailer's call is transferred (warm transfer) to the responsible party. The Texas Lottery's Retailer licensee base includes a significant number of non-native English speaking licensees primarily of Asian, Middle Eastern and Hispanic descent.

The call center activities can be generally categorized as follows:

Incident Resolution and Field Dispatch Services – This includes, but is not limited to, providing first line incident resolution for technical issues for all Terminals and related sales equipment and responding to requests for assistance (e.g., stolen tickets, game instructions, general Retailer support).

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This also includes dispatching field service technicians and/or Lottery Sales Representatives to a Retailer location to provide assistance, support or maintenance services. All maintenance activities are tracked and documented through the Lottery Operator's call center for audit purposes and SLR reporting.

Ticket Inventory and Supply Management – This includes, but is not limited to, intake activities for requests for Instant Ticket inventory, On-Line Ticket stock and supplies. This also includes a wide range of telemarketing activities for Instant Ticket inventory which can be customized for particular Retailers.

Bonding requirements: None
Facilities and technology requirements: None (supplied by INTRALOT)

Other personnel requirements: CSRs must be able to pass drug screening and background check

Required Qualifications: The ability to meet all plans and /or specifications and to provide Service Desk services in a timely and quality manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., for this sub contracting opportunity, please reply via email immediately, as time is running very short for the submission of this proposal and in order to work together for a complete understanding so that you may submit a bid along with your qualifications as soon as possible. We look forward to receipt of your response.

Sincerely,

Lynn A. Becker

Lynn A. Becker
VP Business Development
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: lynn.becker@intralot.us
Tel: 678-473-7212
Fax: 678-473-7201
www.intralot.com

DOCUMENT REDACTED BY TLC - 12-6-10

From: Karen Hoffman [karen@hirepros.com]
Sent: Friday, June 11, 2010 4:05 PM
To: Lynn Becker; 'Darla Beggs'
Cc: Chaz Shivers; April Morrison
Subject: RE: call center Hub Subcontracting

Attachments: HPI Projects.doc
Hi Lynn,
Thank you for considering HIRE Productivity as a potential HUB Subcontractor for this opportunity. However, the type of assistance you are requiring is outside of our core competencies.
In short we provide Technologists (programmers, sys admin, etc) BA's/PMs and SMEs.

I have attached an overview of the types of services we provide and have provided on state projects. Should your future needs include a HUB teaming partner in an areas in which we can be of assistance, please consider us again.

That said, Darla Beggs of Abba Staffing who is also a Texas HUB and has the capabilities and experience in the area of work you are soliciting. We can speak personally to her firms abilities. I have taken the opportunity to share the information with Darla and included her in the distribution list.

Thanks again Lynn and good luck with this opportunity.

Karen

Karen Hoffman
President
HIRE Productivity, Inc.
"Your Success is Our Mission"
P: 512-342-0055 x11 Toll free: 877-342-0055
Fax: 512-342-0075 Toll free: 866-533-8858
www.hirepros.com

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---

From: Lynn Becker [mailto:[redacted]]
Sent: Friday, June 11, 2010 9:59 AM
To: [redacted]
Cc: Chaz Shivers; April Morrison
Subject: call center Hub Subcontracting

Dear Karen,

DOCUMENT REDACTED BY TLC - 12-6-10

Please see the attached letter for HUB subcontracting opportunity.

Thanks Lynn....

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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From: Lynn Becker
Sent: Friday, June 11, 2010 4:07 PM
To: karen@hirepros.com; 'Darla Beggs'
Cc: Chaz Shivers; April Morrison
Subject: RE: call center Hub Subcontracting
Dear Karen, Thanks very much. Lynn...

From: Karen Hoffman [mailto:karen@hirepros.com]
Sent: Friday, June 11, 2010 4:05 PM
To: Lynn Becker; 'Darla Beggs'
Cc: Chaz Shivers; April Morrison
Subject: RE: call center Hub Subcontracting

Hi Lynn,
Thank you for considering HIRE Productivity as a potential HUB Subcontractor for this opportunity. However, the type of assistance you are requiring is outside of our core competencies.
In short we provide Technologists (programmers, sys admin, etc) BA's/PMs and SMEs.

I have attached an overview of the types of services we provide and have provided on state projects. Should your future needs include a HUB teaming partner in an areas in which we can be of assistance, please consider us again.

That said, Darla Beggs of Abba Staffing who is also a Texas HUB and has the capabilities and experience in the area of work you are soliciting. We can speak personally to her firms abilities. I have taken the opportunity to share the information with Darla and included her in the distribution list.

Thanks again Lynn and good luck with this opportunity.

Karen

Karen Hoffman
President
HIRE Productivity, Inc.
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---

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From: Lynn Becker [mailto:Lynn.Becker@intralot.us]
Sent: Friday, June 11, 2010 9:59 AM
To: karen@hirepros.com
Cc: Chaz Shivers; April Morrison
Subject: call center Hub Subcontracting

Dear Karen,

Please see the attached letter for HUB subcontracting opportunity.

Thanks Lynn....

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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From: Lynn Becker
Sent: Friday, June 11, 2010 10:58 AM
To: jwendt@ati-is.com
Cc: April Morrison; Chaz Shivers
Subject: call center Hub Subcontracting

Attachments: Laser tech call center Hub Subcontracting Letter.pdf; Texas Lottery RFP No. 362-10-0001.pdf

Dear Judy,

Please see the attached letter regarding possible HUB subcontracting opportunity.

Thanks Lynn....

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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June 11, 2010

Attn: JUDY WENDT/PRESIDENT
LASER TECH INC
4000 NORTH MESA STREET
EL PASO, TX 79902-1531
jwendt@ati-is.com

Re: CALL CENTER
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.

SCOPE OF WORK: INTRALOT is requesting quotes to provide approximately 17 to 21 Service Desk Customer Service Representatives (CSRs) to provide 24X7X365 level one help desk services in an INTRALOT equipped facility for approximately 17,000 Texas Lottery retailer point of sales terminals for the life of the contract, 7 years initially and 8 years of extension for a possible subcontracting period of 15 years. Please see the attached Texas Lottery RFP Solicitation RFP document for more information.

The following relevant excerpts regarding the RFP requirements for the Service Desk function have been taken from the Texas Lottery Commission Request for Proposals for Lottery Operations and Services, Solicitation No. 362-10-0001 and are presented below for easy reference.

CALL CENTER SUPPORT
A Retailer can obtain certain types of support by contacting either the Lottery Operator (INTRALOT) call center (Retailer Hotline) or the Texas Lottery's Retailer call center. Retailers contact the Lottery Operator's call center to resolve technical issues and order Instant Tickets and supplies. Retailers contact the Texas Lottery call center to resolve licensing and accounting issues. The Texas Lottery call center also responds to complaints from Retailers, players or the general public and handles questions on any lottery-related issue of interest or concern. If either the Lottery Operator or the Texas Lottery receives calls related to the other party's responsibilities, the Retailer's call is transferred (warm transfer) to the responsible party. The Texas Lottery's Retailer licensee base includes a significant number of non-native English speaking licensees primarily of Asian, Middle Eastern and Hispanic descent.

The call center activities can be generally categorized as follows:

Incident Resolution and Field Dispatch Services – This includes, but is not limited to, providing first line incident resolution for technical issues for all Terminals and related sales equipment and responding to requests for assistance (e.g., stolen tickets, game instructions, general Retailer support). This also includes dispatching field service technicians and/or Lottery Sales Representatives to a

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Retailer location to provide assistance, support or maintenance services. All maintenance activities are tracked and documented through the Lottery Operator's call center for audit purposes and SLR reporting.

Ticket Inventory and Supply Management – This includes, but is not limited to, intake activities for requests for Instant Ticket inventory, On-Line Ticket stock and supplies. This also includes a wide range of telemarketing activities for Instant Ticket inventory which can be customized for particular Retailers.

Bonding requirements: None
Facilities and technology requirements: None (supplied by INTRALOT)

Other personnel requirements: CSRs must be able to pass drug screening and background check

Required Qualifications: The ability to meet all plans and /or specifications and to provide Service Desk services in a timely and quality manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., for this sub contracting opportunity, please reply via email immediately, as time is running very short for the submission of this proposal and in order to work together for a complete understanding so that you may submit a bid along with your qualifications as soon as possible. We look forward to receipt of your response.

Sincerely,

Lynn A Becker

Lynn A. Becker
VP Business Development
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: lynn.becker@intralot.us
Tel: 678-473-7212
Fax: 678-473-7201
www.intralot.com

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From: April Morrison
Sent: Tuesday, June 22, 2010 9:43 AM
To: 'jwendt@ati-is.com'
Cc: Lynn Becker; Chaz Shivers; April Morrison
Subject: Call Center HUB Subcontracting Opportunity - 2nd Notice

Attachments: Laser tech call center Hub Subcontracting Letter.pdf; Texas Lottery RFP No 362-10-0001.pdf
Dear Judy,

Please see the attached letter regarding possible HUB subcontracting opportunity.

Thanks Lynn....

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: Lynn Becker
Sent: Friday, June 11, 2010 10:16 AM
To: gia.hooper@valbrea.com; jeff.hooper@valbrea.com
Cc: April Morrison; Chaz Shivers; Bruce Anderson
Subject: RE: HUB subcontracting Call Center

Attachments: Valbrea call center Hub Subcontracting Letter.pdf
Please see attached letter regarding HUB subcontracting opportunity for Call Center staffing
Thank you.

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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June 11, 2010

Attn: Jeff Hooper, President
VALBREA TECHNOLOGIES, INC.
PO BOX 1516
ADDISON, TX 75001
972-661-2268
jeff.hooper@valbrea.com

Re: CALL CENTER
INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.

SCOPE OF WORK: INTRALOT is requesting quotes to provide approximately 17 to 21 Service Desk Customer Service Representatives (CSRs) to provide 24X7X365 level one help desk services in an INTRALOT equipped facility for approximately 17,000 Texas Lottery retailer point of sales terminals for the life of the contract, 7 years initially and 8 years of extension for a possible subcontracting period of 15 years. Please see the attached Texas Lottery RFP Solicitation RFP document for more information.

The following relevant excerpts regarding the RFP requirements for the Service Desk function have been taken from the Texas Lottery Commission Request for Proposals for Lottery Operations and Services, Solicitation No. 362-10-0001 and are presented below for easy reference.

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The call center activities can be generally categorized as follows:

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Ticket Inventory and Supply Management – This includes, but is not limited to, intake activities for requests for Instant Ticket inventory, On-Line Ticket stock and supplies. This also includes a wide range of telemarketing activities for Instant Ticket inventory which can be customized for particular Retailers.

Bonding requirements: None
Facilities and technology requirements: None (supplied by INTRALOT)

Other personnel requirements: CSRs must be able to pass drug screening and background check

Required Qualifications: The ability to meet all plans and /or specifications and to provide Service Desk services in a timely and quality manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., for this sub contracting opportunity, please reply via email immediately, as time is running very short for the submission of this proposal and in order to work together for a complete understanding so that you may submit a bid along with your qualifications as soon as possible. We look forward to receipt of your response.

Sincerely,

Lynn A Becker

Lynn A. Becker
VP Business Development
Intralot, Inc
11360 Technology Circle
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Email: lynn.becker@intralot.us
Tel: 678-473-7212
Fax: 678-473-7201
www.intralot.com

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From: Jeff Hooper [jeff.hooper@valbrea.com]
Sent: Friday, June 11, 2010 5:06 PM
To: Lynn Becker; gia.hooper@valbrea.com
Cc: April Morrison; Chaz Shivers; 'Bruce Anderson'
Subject: RE: HUB subcontracting opportunity computer installation repair maintenance

Attachments: RE: HUB subcontracting Call Center; RE: HUB subcontracting Vending Machine Installation and maintenace; HUB subcontracting opportunity computer installation repair maintenance

Lynn,

Thank you for the letters regarding:

1. Repair maintenance,
2. Call Center, and
3. Machine installation and maintenance.

Valbrea is interested in participating as a HUB Subcontractor with Intralot. I will have each of those back to you by the first part of next week. Please let me know if you have any questions in the mean time or if your schedule changes.

Jeff Hooper
Valbrea Technologies, Inc.
President
PO Box 1516
Addison, TX 75001
jeff.hooper@valbrea.com
972-661-2268
972-661-2298 (fax)
www.valbrea.com

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From: Lynn Becker [mailto:Lynn.Becker@intralot.us]
Sent: Thursday, June 10, 2010 3:55 PM
To: gia.hooper@valbrea.com; jeff.hooper@valbrea.com
Cc: April Morrison; Chaz Shivers; Bruce Anderson
Subject: HUB subcontracting opportunity computer installation repair maintenance

Please see attached documents,
Thank you.

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: lynn.becker@intralot.us
www.intralot.com

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From: Lynn Becker
Sent: Friday, June 11, 2010 10:06 PM
To: 'jeff.hooper@valbrea.com'; gia.hooper@valbrea.com
Cc: April Morrison; Chaz Shivers; 'Bruce Anderson'; Byron Boothe
Subject: RE: HUB subcontracting opportunity computer installation repair maintenance
Jeff, Great news, looking forward to it. Lynn

From: Jeff Hooper [mailto:jeff.hooper@valbrea.com]
Sent: Friday, June 11, 2010 5:06 PM
To: Lynn Becker; gia.hooper@valbrea.com
Cc: April Morrison; Chaz Shivers; 'Bruce Anderson'
Subject: RE: HUB subcontracting opportunity computer installation repair maintenance

Lynn,

Thank you for the letters regarding:

1. Repair maintenance,
2. Call Center, and
3. Machine installation and maintenance.

Valbrea is interested in participating as a HUB Subcontractor with Intralot. I will have each of those back to you by the first part of next week. Please let me know if you have any questions in the mean time or if your schedule changes.

Jeff Hooper
Valbrea Technologies, Inc.
President
PO Box 1516
Addison, TX 75001
jeff.hooper@valbrea.com
972-661-2268
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From: Lynn Becker [mailto:Lynn.Becker@intralot.us]
Sent: Thursday, June 10, 2010 3:55 PM
To: gia.hooper@valbrea.com; jeff.hooper@valbrea.com
Cc: April Morrison; Chaz Shivers; Bruce Anderson
Subject: HUB subcontracting opportunity computer installation repair maintenance

Please see attached documents,
Thank you.

Lynn A. Becker
VP Business Development
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
770-295-2463 Office
770-295-2590 Fax
678-925-7235 Mobile
Email: [redacted]
www.intralot.com

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From: Lynn Becker
Sent: Tuesday, June 15, 2010 10:19 AM
To: April Morrison; Chaz Shivers
Cc: Byron Boothe; Bruce Anderson; Michalis Kolotos; Toula Argentis
Subject: FW: Valbrea Subcontracting Information

Attachments: Valbrea Subcontract Information for Intralot - Texas Lottery Proposal 061310.pdf; Valbrea call center Hub Subcontracting Letter.pdf; Valbrea Field Service Hub Subcontracting Letter.pdf; VALBREA for Vending services Hub Subcontracting Letter v1.pdf; RE: HUB subcontracting Call Center; RE: HUB subcontracting Vending Machine Installation and maintenace; HUB subcontracting opportunity computer installation repair maintenance

Attached for your review is a offer to cover call center, field service staffing, and vending machine installation rollout and maintenance, its presented in three parts, Lynn....

From: Jeff Hooper [mailto:jeff.hooper@valbrea.com]
Sent: Tuesday, June 15, 2010 10:08 AM
To: Lynn Becker
Cc: gia.hooper@valbrea.com
Subject: FW: Valbrea Subcontracting Information

Lynn,

Attached is the information for Valbrea's estimates for the three areas of the HUB Subcontracting. Please review and let me know if this is sufficient for your requirements or if you need additional detail. I attached your previous letters/emails for reference. Thank you.

Jeff Hooper
Valbrea Technologies, Inc.
President
PO Box 1516
Addison, TX 75001
jeff.hooper@valbrea.com
972-661-2268
972-661-2298 (fax)
www.valbrea.com

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PROPOSAL:

Texas Lottery Resource Services and Management:

I. Installation and Maintenance Service and Repair Support
II. Retail Customer Help Desk/Service Desk Support
III. Field Service Technicians

June 13, 2010

Proposal for Intralot, Inc.

Provided by

VALBREA technologies

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PROPOSAL

TEXAS LOTTERY RESOURCE SERVICES AND MANAGEMENT
INSTALLATION AND MAINTENANCE SERVICE AND REPAIR SUPPORT,
RETAIL CUSTOMER HELP DESK/SERVICE DESK SUPPORT, AND
FIELD SERVICE TECHNICIANS

OBJECTIVE

The objective of this proposal is to provide Intralot, Inc. ("Intralot") qualified information regarding the provision and management of resources to support Intralot in three areas of activities. Those three areas, further defined by the attached letters, are:

i. Installation and Maintenance Service and Repair - The provision and management of resources for the Installation and Maintenance Service and Repair Support,

ii. Retail Customer Help Desk/Service Desk - The provision and management of resources for Retail Customer Help Desk and Service Desk Support, and

iii. Field Service Technicians - The provision and management of resources for the Intralot Lottery Retailer Terminal installation, maintenance, repair, relocation and removal of sales terminals.

VALBREA BACKGROUND

Valbrea is a service-based solutions and product company with the mission of establishing solid, long-term relationships with customers based on mutual benefit, growth and extraordinary service is the continued focus of Valbrea. Established in 1999, as a woman-owned and Historically Underutilized Business (HUB) corporation, Valbrea became recognized throughout the United States, Canada, the Caribbean, Mexico, South America and the Far East for our operations through support centers, systems and process integration, software development and industry expertise.

Resource Support

As the economy, business environment, and employment market continue to change; Valbrea provides professional resource support and personalized services to accommodate your diverse resourcing needs. Understanding your business culture, objectives and goals are key elements in providing you with high quality personnel and service. Our years of combined experience allow us to identify qualified candidates to meet and possibly exceed your given expectations. Our preference of working with seasoned professionals add immediate value thus allowing increased productivity, reduced costs, flexibility and greater efficiency at a multitude of levels. Valbrea's approach to finding well skilled resources in a timely manner allows companies to accommodate a changing world with changing needs. Our focus is on providing you with the most comprehensive professional resource service available while building a long term relationship with you. The first step is to identify your expectations, which in turn enables us to create a list of candidates with your specific requirements in mind. Each candidate will follow an assessment and qualification process, including a drug screening, background and job skills evaluation.

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nBPO Support

Valbrea's innate ability to customize Business Process Outsourcing within niche areas for customers (nBPO) is bolstered by Valbrea's ability to recruit and maintain a professional resources with expertise in the industries of focus. Coupling Valbrea's resource services with experienced management and back office support systems further enhances the delivery of quality results for our customers. Each support operation is custom fit for the customer needs and then improved upon with custom software applications and tools driving additional benefits for both the customer and Valbrea.

Valbrea's history of successfully establishing and managing niche support centers that focus in areas traditionally overlooked by customers positions operations to reduce costs while improving efficiencies. Valbrea's nBPO services, or niche Business Process Outsourcing, is a direct approach, wherein not only are unique areas of your operation handled professionally but Valbrea may also utilize custom tools and software to further enhance the service. This not only improves efficiencies of the operation, but also provides additional information and reporting available to the customer.

To maintain business continuity for our customers we provide our nBPO services structured in a variety of ways. This ranges from establishment of a separate operation at Valbrea's facilities to independent support groups managed by Valbrea but interacting on-site at the customer location with customer resources at hand-off points, all while still utilizing Valbrea's in-house systems and custom applications & tools. This flexibility makes each engagement unique and fitted for the customer's particular needs subsequently leading to more cost savings, better quality and transparency throughout the operation. Valbrea's nBPO services will be customized to your needs and delivered while investments are made in the process aimed at improving the efficiency and accuracy of the process activities.

The following are some examples of past examples of Valbrea's capabilities and success:

- **Resource Support**
  Customer: Federal Government Agency
  Project: With short notice and for a short term project, recruit and provide within a three week period in excess of 1,500 individual management and contact resources to support an immediate demand increase of incoming contacts and requests from the public.
  Solution: Leverage our knowledge base and sister company's infrastructure with a minimal staff to effectively ramp up, hire and employ in excess of 1,500 individual resources within a 3 week period, while quickly processing all human resources aspects of the relationship to enable compensation to be paid.
  Benefit: The customer was able to utilize our services as a component of their overall operations and exceed their own internal goals beyond any that could have been expected.

- **Niche Support Services - nBPO Center**
  Customer: Large International Company
  Project: Define and provide an order management processing operation that would allow the entire process to be outsourced.
  Solution: With our resource pool available to us, Valbrea identified those resources with the experience level needed to fulfill the requirements of the process required to manage the unique types of orders.
  Benefit: The customer was able to outsource the entire process of handling these types of orders and reduce their costs by approximately 40% on an ongoing basis.

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- **Systems Integration**
  Customer: Medium Sized Communications Company
  Project: Provide an Assessment and Solution to Remove Manual Activities and Resources from a Process Between Two Disparate Enterprise Software Applications.
  Solution: We provided an extensive analysis of the possibility of integrating with software interfaces the two applications that were using similar information in totally different ways. One of the applications was a legacy two-tier system and the other a three-tier client-server system. Upon completing the Assessment and delivering the results, along with a proposed solution of integration, the customer immediately engaged us to provide the solution and deliver within a short time frame. The two applications were integrated with real-time interfaces on a fixed price basis with a fixed delivery schedule.
  Benefit: The customer was able to reduce their internal resource costs dramatically and re-deploy those resources into other areas of their business and at the same time eliminate delays and keying errors inherent in a manual process.

- **Database Conversion & Migration**
  Customer: Canadian Based Communications Company
  Project: Convert data from two (2) different system into one new application that would manage high-capacity orders and circuits. The data consisted of network elements, customer information, orders, order history, trouble management, and additional pieces.
  Solution: Provide seasoned industry expertise along with our software development teams and execute an iterative data conversion approach to manage unique pieces of data and scenarios that would normally drop out of the complex process of building circuit information from the equipment definitions up.
  Benefit: The customer could eliminate manual input of data that normally would fall out of a data conversion process and flash-cut over to their new system rather than run two large and expensive systems in parallel for a period of time.

- **Enterprise Information Portals – Extending older technologies beyond what was capable before**
  Customer: Medium Sized Service Based Corporation
  Project: Define and Deliver a Web-Based System that would allow our customer's resources, resellers and VIP customers the ability, without reduction in speed or additional seat licenses, to access and work with the data and systems of multiple applications that were deployed with antiquated client-server technology.
  Solution: Valbrea rapidly architected, developed and delivered an independent web-based system that would leverage the existing client-server applications and their API's to exceed the expectations initially set. The system cached large sets of data and then processed that data for easy flow into the back-end systems. The new web-based system also, utilizing technology internally developed, increased the speed by which the back-end systems to be utilized for the end user.
  Benefit: The customer immediately saved over $1 million in seat license fees with the client-server application providers and then was able to save an additional $6+ million in fees and fines that would have been levied against them had they not had the solution in place.

SCOPE

The scope of each of the objective items listed above includes the provision and management of resources to support each of the specific areas. The scope of work for each of the individual areas is further defined in the attached HUB Subcontracting Letters.

ASSUMPTIONS

The following initial assumptions, although not all-inclusive, have been made during the preparation of

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this proposal for the identified services:

- Intralot and Valbrea shall each be responsible for their own project management and supervisory needs for their resources.
- Intralot will identify and provide access to subject matter experts knowledgeable of Intralot's processes and procedures and Intralot's software as may be required from time to time.
- All buildings, facilities, computer systems, network requirements, phone connectivity, and other similar overhead costs not directly associated with the resources provided will be provided by Intralot.
- The prices provided hereunder are estimates based on the information provided at the time of preparation of this proposal.
- All vehicles and associated expenses will be provided by Intralot.
- Intralot and Valbrea will mutually agree to delivery commitments beyond the scope of those identified herein, including training needs and requirements defined by Intralot.

PRICE AND BILLING

The pricing set forth for the three areas of support identified herein is on a blended base rate basis. Materials and travel expenses, if necessary, shall be reimbursed to Valbrea by Intralot at the actual cost of the materials and travel expenses.

i. Installation and Maintenance Service and Repair - The provision and management of resources for the Installation and Maintenance Service and Repair Support.

Based on the estimates of approximately 95 personnel required for the rollout and installation of approximately 3,500 Intralot Lottery Vending Machines for a period of approximately 5 months, and approximately 25 service personnel to perform maintenance, repair, relocation and removal for approximately 3,500 vending machines for the remainder of the contract with the State of Texas, Valbrea has estimated the following number of total resources, supervision, support and management required and the associated total monthly estimated cost based on standard 40 hour weeks of work:

Rollout and Installation of approximately 3,500 Intralot Lottery Vending Machines

Estimated Staffing

Leaders Vending Installations	4
Out of Box Testing	14
Truck Drivers	15
Helpers for Drivers	15
Installers for Vending	21
Trainers for Vending	26
Management & Support	4

Estimated Monthly Price (@40 hrs/wk/resource): $640,000/month

Maintenance, Repair, Relocation and Removal of approximately 3,500 Intralot Lottery Vending Machines

Estimated Staffing

Technicians for Maint. & Repair	25
Management & Support	4

Estimated Monthly Price (@40 hrs/wk/resource): $183,000/month

ii. **Retail Customer Help Desk/Service Desk - The provision and management of resources for Retail Customer Help Desk and Service Desk Support.**

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Estimated Staffing

Customer Service Representatives	17
Management & Support	6

Estimated Monthly Price (@40 hrs/wk/resource): $127,000/month

iii. **Field Service Technicians - The provision and management of resources for the Intralot Lottery Retailer Terminal installation, maintenance, repair, relocation and removal of sales terminals.**

Estimated Staffing

Field Service Technicians	120
Management & Support	18

Estimated Monthly Price (@40 hrs/wk/resource): $815,000/month

GENERAL INFORMATION

The actual extent of services required by Intralot and the final prices of those services will be directly dependent upon the specific requirements identified by both parties as the detailed design, development, testing and delivery efforts progress forward. Any estimated materials cost, although not expected for the work described herein, is not known at this time and is not included in the estimated cost of services. With the exception of taxes based on Valbrea's net income, the client shall pay or reimburse Valbrea for all taxes, however designated, including but not limited to sales, use, excise, value added, gross receipts, and any applicable taxes imposed upon the services furnished by Valbrea. The client shall also be solely responsible for all duties or evaluations imposed on services furnished. The rate and cost estimates provided herein are confidential to Valbrea. All amounts or costs are in US Dollars. Valbrea provides no representations or warranties for third party products or services. The start date for the work proposed herein will need to be mutually agreed by the parties and scheduled accordingly. This proposal shall be valid for thirty (30) days from the date hereof. Valbrea reserves the right to modify this proposal at any time, with or without notice. Nothing in this proposal shall be binding against either party until such time as this proposal is agreed to by the parties and identified under a written agreement executed by the parties. Support and services beyond what is specifically identified herein may be obtained from Valbrea by Intralot under a separate proposal.

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From: Lynn Becker
Sent: Tuesday, June 15, 2010 10:12 AM
To: jeff.hooper@valbrea.com
Cc: gia.hooper@valbrea.com; Bruce Anderson; April Morrison; Chaz Shivers
Subject: RE: Valbrea Subcontracting Information
Jeff, Thank you very much, let me send this over for review and get back to you.

From: Jeff Hooper [mailto:jeff.hooper@valbrea.com]
Sent: Tuesday, June 15, 2010 10:08 AM
To: Lynn Becker
Cc: gia.hooper@valbrea.com
Subject: FW: Valbrea Subcontracting Information

Lynn,

Attached is the information for Valbrea's estimates for the three areas of the HUB Subcontracting. Please review and let me know if this is sufficient for your requirements or if you need additional detail. I attached your previous letters/emails for reference. Thank you.

Jeff Hooper
Valbrea Technologies, Inc.
President
PO Box 1516
Addison, TX 75001
jeff.hooper@valbrea.com
972-661-2268
972-661-2298 (fax)
www.valbrea.com

NOTE: This email message may contain privileged and confidential information and is intended only for the use of the specific individual(s) to whom it is addressed. If you are not the intended recipient or an agent responsible for delivering this message to the intended recipient, then you have received it in error, and any review, dissemination, distribution, or copying of this message is strictly prohibited. If you have received this communication in error, then please delete it and notify the person named above by return email.

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HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ...pondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) with their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Intralot, Inc** State of Texas VID #: 58-2666402

Point of Contact: **Mr. Chaz Shivers** Phone #: **678-473-7241**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **No. 362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - Printing Bet and Play Slips	(#11) - Telephones, Cellular, Voice, and Data
(#2) - Vehicles & Vehicle Maintenance and Repair	(#12) - Marketing Services
(#3) - Computers Main and Mini Server Hardware	(#13) - Office Supplies
(#4) - Computers Main and Mini Server Software	(#14) - Janitorial Services
(#5) - Computers, Laptops and Desktops	(#15) - Insurance Services
(#6) - HVAC Equipment and Services	(#16) - Field Service Installation and Maintenance
(#7) - Computers Network Components, Firewall and Routers	(#17) - Leasing and Rental of Office and Warehouse Space
(#8) - Power Generation, UPS and Generators	(#18) - Spinning Wheels
) - Security, Burglar Alarm and Card Access System	(#19) - Call Center Services
(#10) - Security Alarm and Suppression Services	(#20) - VSAT Installations

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 20 **Description:** VSAT Installations

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Digistar Communications	1331110139100	05 / 18 / 2010	☐ - Yes ☒ - No
Enterprise ESP Service Provider	1203852622900	05 / 18 / 2010	☒ - Yes ☐ - No
Precision Tracking Solutions	1262579203600	05 / 18 / 2010	☒ - Yes ☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Enterprise ESP Service Provider	1203852622900	.14%	$1,000,000	☒ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Enter your company's name here: **Intralot, Inc.** Solicitation #: **362-10-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

Does your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Printed Name	Title	Date
	Toula Argentis	VP CFO	6/25/10

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From: Perla Kouame
Sent: Tuesday, May 18, 2010 4:14 PM
To: 'info@digistarcommunications.com'
Cc: Chaz Shivers; Perla Kouame
Subject: Subcontracting Opportunity for VSAT KIT INSTALLATION

Importance: High

Attachments: Satellite Equipment Installation Opportunity.docx

Attn: Kevin Craven
Digistar Communications
10617 Fuqua #C001
Houston, TX 77089

Re: Subcontracting Opportunity for VSAT KIT INSTALLATION

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-25-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: April Morrison
Sent: Wednesday, June 09, 2010 8:44 AM
To: 'digistar@gmail.com'
Cc: Chaz Shivers
Subject: Subcontracting Opportunity for VSAT KIT INSTALLATION - 2nd Notice

Attachments: Satellite Equipment Installation Opportunity.docx
Attn: Kevin Craven
Digistar Communications
10617 Fuqua #C001
Houston, TX 77089

Re: Subcontracting Opportunity for VSAT KIT INSTALLATION

Mr. Kevin Craven,

We are contacting you again because we did not receive a reply from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are interested in doing business with you.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-16-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: Perla Kouame
Sent: Tuesday, May 18, 2010 4:06 PM
To: 'clindsey@bertechno.com'
Cc: Chaz Shivers; Perla Kouame
Subject: Subcontracting Opportunity for VSAT KIT INSTALLATION

Importance: High

Attachments: Satellite Equipment Installation Opportunity.docx

Attn: Clarence Edward Lindsey
Enterprise ESP Service Provider, LLC
14785 Preston Rd Ste 550
Dallas TX, 78254

Re: Subcontracting Opportunity for VSAT KIT INSTALLATION

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-25-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: Perla Kouame
Sent: Tuesday, June 08, 2010 3:31 PM
To: April Morrison
Subject: FW: Subcontracting Opportunity for VSAT KIT INSTALLATION

Attachments: Capabilities and Experience.pdf; DC Tech Capabilities Statement.pdf

Thanks,

Perla Kouame
Accounting Intern
Intralot Inc.
11360 Technology Circle
Duluth, GA 30097
Phone: 678-473-7260
Fax: 888-683-1138

From: Chaz Shivers
Sent: Thursday, May 20, 2010 9:16 AM
To: Perla Kouame
Subject: FW: Subcontracting Opportunity for VSAT KIT INSTALLATION

Subject: RE: Subcontracting Opportunity for VSAT KIT INSTALLATION

Chaz Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097

It was a pleasure speaking with you yesterday, per our conversation we are ready to bid on the Texas State
Lottery RFP as a subcontractor when you are ready.

I've attached a copy of our capability statement and employee work experience.

DC Tech has a resident RCDD/NTS and certified network technicians also Repair Depot experienced in circuit board repair, if you have any immediate needs on other contracts, we are ready to serve internationally.

The following are future questions for The Texas State Lottery installation if needed.

As far as capability we have ability to:

1. Perform all dish mounts (hardware, bolts, etc.),
2. Align (azimuth, correct SAT, best signal),
3. Special Units (polarization, tunnel diode amplifier {noise reduction or gain}),
4. Wire to inside (pull and route all need cabling and electrical {sub may be needed}),
5. Install terminals (connect, power up, install software, etc.),
6. Service (trouble shoot from terminal peripherals, through terminal, back to dish),

Question that need answering are:

1. Are there special polarization and phasing techniques being used?
2. Is any specialized encryption being used?

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3. Are the terminal peripherals brand specific (special drivers, etc)?
4. Are the terminals brand specific (non standard PC deployment)?
5. What is the terminal OS?
6. What other specific communication technologies or topologies are in use?
7. Will training be provided for our techs or must we conduct that ourselves (from what materials?)?
8. What is the dispatch and support (NOC) behind us (or do we build our own)?

Sincerely,
Clarence E. Lindsey

CEO/President
P 469.619.3114
F 469.619.3231
DC Tech (Sales Office)
14785 Preston Road Suite 550
Dallas, TX 75254
clindsey@bertechno.com

From: Perla Kouame [mailto:Perla.Kouame@intralot.us]
Sent: Tuesday, May 18, 2010 3:06 PM
To: clindsey@bertechno.com
Cc: Chaz Shivers; Perla Kouame
Subject: Subcontracting Opportunity for VSAT KIT INSTALLATION
Importance: High

Attn: Clarence Edward Lindsey
Enterprise ESP Service Provider, LLC
14785 Preston Rd Ste 550
Dallas TX, 78254

Re: Subcontracting Opportunity for VSAT KIT INSTALLATION

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-25-2010. We look forward to receipt of your response.

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Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: Perla Kouame
Sent: Tuesday, May 18, 2010 4:10 PM
To: 'vbrelsford@ptstracking.com'
Cc: Chaz Shivers; Perla Kouame
Subject: Subcontracting Opportunity for VSAT KIT INSTALLATION

Importance: High

Attachments: Satellite Equipment Installation Opportunity.docx

Attn: Vicki Brelsford
Precision Tracking Solutions, Inc
113 La Fawn Cir.
Garland TX, 75043-2355

Re: Subcontracting Opportunity for VSAT KIT INSTALLATION

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-25-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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From: Perla Kouame
Sent: Tuesday, June 08, 2010 3:30 PM
To: April Morrison
Subject: FW: Subcontracting Opportunity for VSAT KIT INSTALLATION

Thanks,

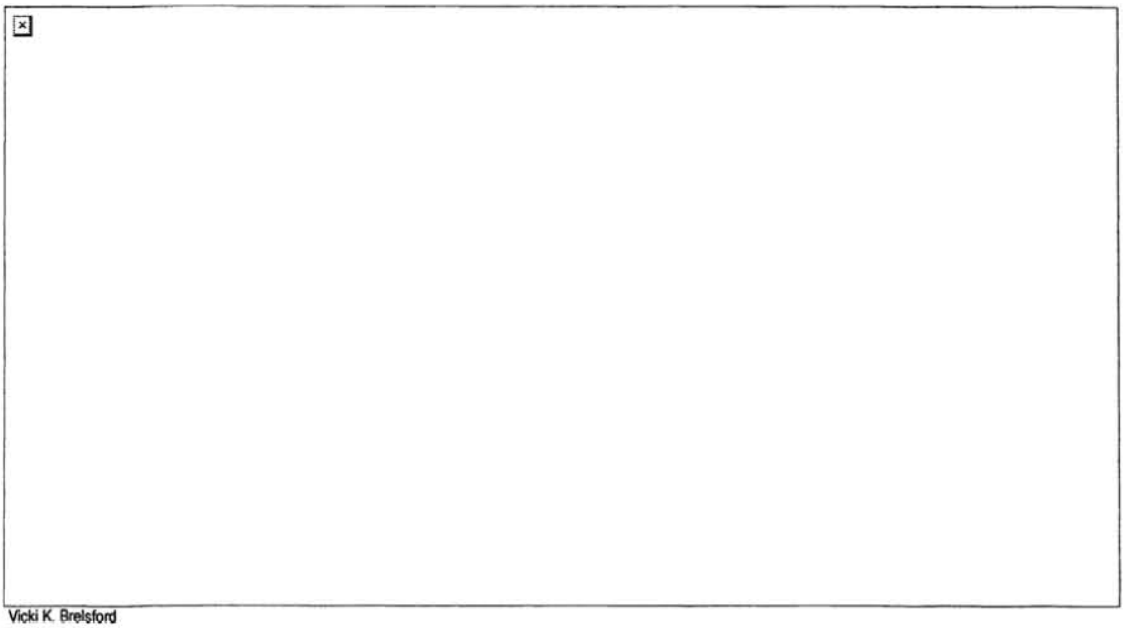
Perla Kouame
Accounting Intern
Intralot Inc.
11360 Technology Circle
Duluth, GA 30097
Phone: 678-473-7260
Fax: 888-683-1138

From: Vicki Brelsford [mailto:vbrelsford@ptstracking.com]
Sent: Tuesday, May 25, 2010 9:05 AM
To: Perla Kouame
Cc: Chaz Shivers
Subject: RE: Subcontracting Opportunity for VSAT KIT INSTALLATION

Perla,

Thank you for contacting me regarding this subcontracting opportunity. I do not provide the installation you have requested; however, I would like to introduce you to my company. Precision Tracking Solutions Inc. (PTS) is a Texas Company specializing in cutting edge tracking, emergency and recovery technology products. The Company focuses on working with Global Positioning Satellite tracking and management solutions to solve many of the problems that currently exist in the industry as well as other GPS related problems and solutions for transportation, shipping and security issues. The Company is certified as a *Historically Underutilized Business (HUB)* with the State of Texas and has a contract with the *DIR (Directory of Information Resources)* as a provider for GPS/GPRS type technology with respect to Emergency Preparedness Hardware and related Services with the State of Texas. PTS has been in business since 2007 and incorporated in May 2008 and we are currently servicing several thousand devices on vehicles and equipment. Our mission and goal has been to listen and provide solutions to customers and not the "cookie cutter approach" most all other provider's offer today.

- **"Fleet Tracking"** - Our fleet tracking device and user interface platform is, in my opinion, one of the best all around "actionable Intelligence" management tools for all types of motor powered vehicle assets. If you are interested in more details, please call to set up a webinar. We will not waste your time or money.



Vicki K. Brelsford
President
972-278-5615 - Office
214-552-1299 - Cell
www.ptstracking.com



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Tx DIR approved #DIR-SDO-1033
HUB Certified #1262579203600

From: Perla Kouame [mailto:Perla.Kouame@intralot.us]
Sent: Tuesday, May 18, 2010 3:10 PM
To: vbrelsford@ptstracking.com
Cc: Chaz Shivers; Perla Kouame
Subject: Subcontracting Opportunity for VSAT KIT INSTALLATION
Importance: High

Attn: Vicki Brelsford
Precision Tracking Solutions, Inc
113 La Fawn Cir.
Garland TX, 75043-2355

Re: Subcontracting Opportunity for VSAT KIT INSTALLATION

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission.
Details are shown below.

Scope of Work: Attached

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and /or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 05-25-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

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Intralot Listing of Vendors Notified and HUB Status

	Name	Address	Phone	Fax	HUB Status	Category	First Contact	Responded?	Second Contact	Responded?
1	Auto Bus and Truck Air 1753059220700	710 South I-35 Round Rock, TX 78681-6707	512-388-1977	512-388-1156	F / WO	Auto Maintenance & Repair	5/4/2010	N	6/8/2010	Y
2	Da Defense Logistics HQ, LLC 1271535383000	P.O. Box 961172 El Paso, TX 79996-1172	915-491-0886		M / HI	Auto Maintenance & Repair	5/4/2010	N	6/8/2010	N
3	George Cox Automotive Inc 1741915672800	5225 E Cesar Chavez St. Austin, TX 78702	512-385-3230	512-386-5540	F / WO	Auto Maintenance & Repair	5/4/2010	N	6/8/2010	N
4	Hackney Auto, Truck & Fleet Services, Inc 1300455772700	6940 South IH 35 Austin, TX 78745	512-447-1900	512-447-1906	F / WO	Auto Maintenance & Repair	5/4/2010	N	6/8/2010	N
5	Jamail's Auto & Truck Services, Inc. 1460508791600	505 W Canino Rd Houston, TX 77037-3717	281-443-8055	281-443-8295	Non-HUB	Auto Maintenance & Repair	5/4/2010	N	6/8/2010	Y
6	Louies's Auto Service 1742966404200	5848 South Cage Blvd Pharr, TX 78577	956-781-0168	956-781-0168	M / HI	Auto Maintenance & Repair	5/4/2010	N	6/8/2010	N
7	Nline Automotive 1760464465200	3030 Ella Blvd Houston, TX 77018	713-862-5544	713-862-7654	Non-HUB	Auto Maintenance & Repair	5/4/2010	Y	N/A	
8	The Auto Shop 1752013167700	P.O. Box 940429 Plano, TX 75094-0429	972-578-0588	972-881-0998	Non-HUB	Auto Maintenance & Repair	5/4/2010	N	6/8/2010	Y
9	Trans-Chase, Inc 1760698431200	3270 Eastex Freeway Beaumont, TX 77703-2649	409-899-2001	409-895-0902	F / WO	Auto Maintenance & Repair	5/4/2010	N	6/8/2010	N
10	Williams Brake & Tune 1752599755100	301 19th Street Lubbock, TX 79401-5326	806-747-8863	806-747-4382	Non-HUB	Auto Maintenance & Repair	5/4/2010	N	6/8/2010	N
11	Yates Auto & Truck Inc 1760578035600	1190 N. M.L. King JR. PKWY Beaumont, TX 77701	409-832-9999	409-832-4022	Non-HUB	Auto Maintenance & Repair	5/4/2010	N	6/8/2010	N

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12	Chastang's Bayou City Ford 1760423419900	6200 N. Loop East Houston, TX 77026	713-678-5000	713-671-9703	M / HI	Automobiles	5/4/2010	Y	N/A	
13	Planet Dodge 1205221858800	P.O. Box 27 Caldwell, TX 77836	800-299-7283	979-567-6116	Non-HUB	Automobiles	5/4/2010	N	6/8/2010	N
14	Planet Ford 1204441541700	P.O. Box 27 Caldwell, TX 77836	800-299-7283	979-567-0853	Non-HUB	Automobiles	5/4/2010	N	6/8/2010	N
15	Tipton Motors Inc 1740837380500	3840 North Expressway Brownsville, TX 78526	956-459-0722	956-350-6142	Non-HUB	Automobiles	5/4/2010	N	6/8/2010	N
16	Tyler Motor Company, Inc 1200595026100	P.O. Box 4905 Tyler, TX 75712-4905	903-266-7800	903-534-5441	F / WO	Automobiles	5/3/2010	N	6/8/2010	Y
17	Hire Productivity, Inc. 1742891838100	5806 Mesa Drive Suite 300 Austin, TX 78731-3783	512-342-0055	512-342-0075	F / WO	Call Center Services	6/11/2010	Y	N/A	
18	Laser Tech Inc 1742662413000	4000 North Mesa Street El Paso, TX 79902-1531	915-577-0707	915-577-0721	F / WO	Call Center Services	6/11/2010	N	6/22/2010	N
19	Valbrea Technologies, Inc. 1522176661900	P.O. Box 1516 Addison, TX 75001	972-661-2268	972-661-2298	F / WO	Call Center Services	6/11/2010	Y	N/A	
20	A & B Security Integration 1264452482400	8702 Cinnamon Creek Dr Apt 203 San Antonio, TX 78240-4517	210-618-5870	210-320-5371	M / HI	Card Access	5/4/2010	Y	N/A	
21	ASCI 113795403500	1604 Lilac Ave Lufkin, TX 75901-6171	936-699-2724	936-637-3797	Non-HUB	Card Access	5/4/2010	N	6/8/2010	N
22	Commercial Security Integration Inc 1593820548900	2600 McHale Court Suite 150 Austin, TX 78758	512-372-9500	512-372-8025	Non-HUB	Card Access	5/4/2010	N	6/8/2010	Y
23	Internal Control Systems Inc 1742882687300	3019 Alvin Devane Blvd Suite 530 Austin, TX 78741	512-326-1177	512-326-1207	F / WO	Card Access	5/4/2010	N	6/8/2010	N

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24	A-1 Fire & Security Equipment Company 1741778778900	P.O. Box 7654 Waco, TX 76714	254-776-8887	254-776-8854	Non-HUB	Card Access	5/4/2010	N	6/8/2010	N
25	ACFS Security LLC 1262510203800	1795 N. Fry Rd Ste 245 Katy, TX 77449	281-578-2621	832-550-2957	Non-HUB	Card Access	5/4/2010	N	6/8/2010	N
26	Metroplex Two Way Radio 1751847486500	2244 Larson Lane Suite 104 Dallas, TX 75229	972-484-8848	972-484-8919	F / WO	Cell / Office Phones	5/4/2010	N	6/8/2010	N
27	New Beginnings Capital Partnership 1331137911200	5919 Forest Ledge San Antonio, TX 78240	210-744-3564	800-409-2138	M / HI	Cell / Office Phones	5/4/2010	N	6/8/2010	Y
28	Rev Enterprises Inc 1264251301900	7015 Quiet Ridge Walk San Antonio, TX 78250	210-872-0194	210-579-6771	M / HI	Cell / Office Phones	5/4/2010	N	6/8/2010	Y
29	Sharco Technologies Inc 1202202169700	1000 Pinecreek Pflugerville, TX 78660	512-990-3159		F / WO	Cell / Office Phones	5/4/2010	Y	N/A	
30	DYKON Computer Help Center 1721348878000	10700 Stancliff Road Houston, TX 77099-4307	713-843-7300	713-843-7302	M / BL	Computer / Laptop	5/5/2010	N	6/8/2010	Y
31	PCPC Direct, LTD 1202511322100	10690 Shadow Wood Dr., Suite 132 Houston, TX 77043	713-984-8808	713-984-8854	F / WO	Computer / Laptop	5/5/2010	N	6/8/2010	N
32	Mark III Systems, Inc 1760484797400	3600 South Gessner, Suite 170 Houston, TX 77063-5149	713-664-9850	713-664-9860	F / WO	Computer / Laptop	5/5/2010	Y	N/A	
33	Amtech Computer Systems, Inc 1742620521100	2304 Hancock Drive, Suite 6 Austin, TX 78756-2541	512-451-0921	512-454-1460	M / AS	Computer / Laptops	5/5/2010	Y	N/A	

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34	MDL Enterprise, INC 1760384632400	9888 Southwest Freeway Houston,TX 77074	713-771-6350	713-771-6380	F / WO	Computer / Laptops	5/3/2010	Y	N/A	
35	5 to 50 Networks 1900209331801	17300 Satyrn Lane Suite 102 Houston, TX 77058-2261	281-480-1201	281-480-7244	F / WO	Computer Network Components (Cisco)	5/4/2010	N	6/8/2010	N
36	Austin Networking Associates, Inc 1742974118800	2303 RR 620 South Suite 135-328 Austin, TX 78734	512-637-9834	512-857-0971	F / WO	Computer Network Components (Cisco)	5/4/2010	N	6/8/2010	Y
37	Baytech Supply Inc 1742724191800	6338 N New Braunfels Ave #212 San Antonio, TX 78209-3294	210-828-3100	210-828-3294	F / WO	Computer Network Components (Cisco)	5/5/2010	Y	N/A	
38	OMAC Group, Inc 1760357225000	12440 Oxford Park Drive, Suite B102 Houston, TX 77082	281-596-0818	281-596-8559	F / AS	Computer Network Components (Cisco)	5/3/2010	N	6/8/2010	N
39	Paine and Associates 1562577596800	P.O. Box 971396 El Paso, TX 79997-1396	915-772-0969	915-772-4955	F / WO	Computer Network Components (Cisco)	5/5/2010	N	6/8/2010	N
40	Qwest Communications Company, LLC 1046141739500	11921 N Mopac100 Austin, TX 78759	512-338-5770	512-338-5709	Non-HUB	Computer Network Components (Cisco)	5/5/2010	N	6/8/2010	Y
41	Petrosys Solutions, Inc 1760515694600	P.O. Box 272128 Houston, TX 77277	713-355-2202	713-355-3997	F / HI	Computer Network Components (Cisco)	5/3/2010	N	6/8/2010	N
42	Aircool Tech 1204576000100	6710 S. Trails Dr. Edinburg, TX 78542	956-827-1731	956-381-8171	M / HI	Cooling	5/4/2010	Y	N/A	
43	Blue Star Electric, LLC 1752968449400	4701 Shorewood Dr. Arlington, TX 76016	817-253-7513	817-561-2812	F / WO	Cooling	5/4/2010	N	6/8/2010	N
44	Cold, Inc 1741608011100	704 W Powell Lane Austin, TX 78753	512-837-7783	512-837-0244	M / BL	Cooling	5/4/2010	N	6/8/2010	N
45	Direct Service Company 1752772653700	P.O. Box 3060 Waxahachie, TX 75165	972-617-9977	972-617-1699	F / WO	Cooling	5/4/2010	N	6/8/2010	N

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46	Doctor Air 1260094572400	P.O. Box 1933 Stephenville, TX 76401	254-965-2050	254-965-2039	F / WO	Cooling	5/4/2010	N	6/8/2010	N
47	George Cunningham Co., Inc 1741778566800	610 N EXPWY 77 Harlingen, TX 78550	956-423-8437	956-425-2473	M / HI	Cooling	5/4/2010	N	6/8/2010	Y
48	Ramos Refrigeration & AC 1742229834300	1418 E. King St. Kingsville, TX 78363	361-592-4293	361-595-0393	M / HI	Cooling	5/4/2010	N	6/8/2010	N
49	Sunbelt Air Condition and Refridgeration Servcie, Inc 1742376535700	4617 San Eduardo Laredo, TX 78041	956-723-5418	956-727-8128	M / HI	Cooling	5/4/2010	N	6/8/2010	N
50	Active Reality, Inc. / DBA Active Strategies, Inc. 1742984282000	8405 Bell Mountain Drive Austin, TX 78730-2829	512-391-1777	512-480-8051	F / WO	Field Service Installation and Maintenance	6/10/2010	N		
51	Move Solutions - San Antonio, LTD. 1752912841900	1473 Terre Colony Court Dallas, TX 75212	210-666-6129	210-666-3130	F / WO	Field Service Installation and Maintenance	6/11/2010	N		
52	Quality High-Tech Services, Inc. 1752230732500	11807 Forestgate Dr. Dallas, TX 75243-5414	972-231-6696	972-232-6699	F / WO	Field Service Installation and Maintenance	6/11/2010	Y	N/A	
53	Startup Staffing Group, LLC 1261542277600	4601 Spicewood Springs Rd., Bldg II Suite 100 Austin, TX 78759	512-345-9441	512-372-9353	F / WO	Field Service Installation and Maintenance	6/11/2010	Y	N/A	
54	Texas Vending Services, LLC 1271792215200	1200 Main St Unit 2309 Dallas, TX 75202-4320	404-229-6000		M / BL	Field Service Installation and Maintenance	6/10/2010	Y	N/A	
55	Valbrea Technologies, Inc. 1522176661900	P.O. Box 1516 Addison, TX 75001	972-661-2268	972-661-2298	F / WO	Field Service Installation and Maintenance	6/10/2010	Y	N/A	

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56	BTX-PRESS 1383805783700	P.O. Box 34595 San Antonio, TX 7265	210-545-2848	210-545-1920	F / WO	General Office Supplies	5/4/2010	N	6/8/2010	N
57	Design-Tec Office Products, Inc 1680517571400	15635 Pecos Street Broomfield, TX 80023	303-531-8870	303-531-8871	Non-HUB	General Office Supplies	5/5/2010	N	6/8/2010	N
58	Tejas Office Products, Inc 1760032427500	1225 West 20th Street Houston, TX 77088-3315	713-864-6004	713-864-5562	M / HI	General Office Supplies	6/16/2010	Y	N/A	
59	DYKON Computer Help Center 1721348878000	10700 Stancliff Road Houston, TX 77099-4307	713-843-7300	713-843-7302	M / BL	IBM Hardware / Software	05/03/2010	N	6/8/2010	Y
60	Mark III Systems, Inc 1760484797400	3600 South Gessner, Suite 170 Houston, TX 77063-5149	713-664-9850	713-664-9860	F / WO	IBM Hardware / Software	05/03/2010	Y	N/A	
61	PCPC Direct, LTD 1202511322100	10690 Shadow Wood Dr., Suite 132 Houston, TX 77043	713-984-8808	713-984-8854	F / WO	IBM Hardware / Software	5/3/2010	N	6/8/2010	N
62	Petrosys Solutions, Inc 1760515694600	P.O. Box 272128 Houston, TX 77277	713-355-2202	713-355-3997	F / HI	IBM Hardware / Software	5/5/2010	N	6/8/2010	N
63	Storage Applications, Inc 1760264066000	6610 Gant Road Houston, TX 77066	713-973-2460	713-973-8969	F / WO	IBM Hardware / Software	5/3/2010	N	6/8/2010	N
64	American Insurance Solutions 1562628811000	Services, LLC. P.O. Box 851997 Mesquite, TX 75185	972-552-3235	972-552-3236	M / BL	Insurance	5/11/2010	N	6/8/2010	Y
65	Crandall & Associates 1742592388900	5406 Prue RD San Antonio, TX 78240	210-696-8333	210-696-3600	F / HI	Insurance	5/11/2010	N	6/8/2010	N
66	D&K Insurance Solutions 1270231663400	7412 82 ND. St., #C Lubbock, TX 79424	806-771-0203	806-771-0150	F / WO	Insurance	5/11/2010	N	6/8/2010	Y

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67	J. Morman Insurance Agency 1342060994600	3000 Joe Dimaggio Blvd. Ste 1 Round Rock, TX 78665	512-246-6500	512-246-6501	F / BL	Insurance	5/11/2010	Y	N/A	
68	Kim Harrigan Consulting 1264091596800	6711 Telluride Trail Austin, TX 78749	512-626-5517		F / WO	Insurance	5/11/2010	N	6/8/2010	N
69	Nelson Robinson 1203232748300	9800 N. Lamar, Suite 180 Austin, TX 78753	512-835-5600	512-339-8939	M / BL	Insurance	5/11/2010	N	6/8/2010	N
70	Tejas Solutions 1943487503500	P.O. Box 14482 Arlington, TX 76094-1482	214-534-7806	817-274-2398	M / HI	Insurance	5/11/2010	N	6/8/2010	N
71	The Jenkins Agency 1752967495800	1161 Corporate Drive West #130 Arlington TX 76006	817-226-4311	817-226-4315	M / BL	Insurance	5/11/2010	N	6/8/2010	N
	A. Akins Janitorial Service 1205357406200	P.O. Box 116700 Carrolton, TX 75011	214-536-3100	972-335-3368	M / BL	Janitorial Service	5/18/2010	N	6/9/2010	N
73	Champion Cleaning Solutions 1331062722200	6 Donore Square San Antonio, TX 78229-2100	210-710-5831	210-447-7191	M / HI	Janitorial Service	5/18/2010	N	6/9/2010	N
74	Elida's Janitorial Service 1431995827900	P.O. Box 1372 Edcouch, TX 78538	956-262-1947	956-262-1947	M / HI	Janitorial Service	5/18/2010	N	6/9/2010	N
75	Goldmark Service Groups Inc 1752310693200	P.O. Box 2579 Forney, TX 75126	972-552-1550	972-552-1544	F / WO	Janitorial Service	5/18/2010	N	6/9/2010	N
76	Mic's Auto 1752795424600	7216 C F Hawn Fwy Dallas, TX 75217-4849	214-296-0175	214-296-0177	M / HI	Janitorial Service	5/18/2010	N	6/9/2010	N
77	Office Immaculate Cleaning Service 1752958383700	1206 Hopkins Dr. Jasper, TX 75951	409-384-2200	409-384-2200	F / BL	Janitorial Service	5/18/2010	N	6/9/2010	N

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78	Real Clean Janitorial 1205990313300	1701 Mill Height Dr. #109 Arlington, TX 76014	817-703-5231	817-466-4771	M / BL	Janitorial Service	5/18/2010	N	6/9/2010	N
79	Wilson Cleaning Service 1261225137600	2964 Bluebird LN Huntsville, TX 77320	936-661-4661	936-291-2556	M / BL	Janitorial Service	5/18/2010	N	6/9/2010	N
80	Evergreen Commercial Realty, LLC 1450553456100	4529 Live Oak St Bellaire, TX 77401-3706	713-664-3634	713-664-3635	F / WO	Leasing Rental Office and Warehouse Space	5/17/2010	N	6/10/2010	N
81	Schramm Real Estate, PLLC 1263725055100	1903 Lime Rock Drive Round Rock, TX 78681-6330	512-919-9503	866-670-9754	F / WO	Leasing Rental Office and Warehouse Space	6/10/2010	N	6/10/2010	N
82	Strategic Commercial Real Estate 1261702863900	11815 RR 620 N STE 5 PMB 208 Austin, TX 78750	512-535-0262	866-524-1413	F / WO	Leasing Rental Office and Warehouse Space	5/17/2010	N	6/10/2010	Y
83	The Whitfield Company 1743082314000	4934 W. Highway 290 Austin, TX 78735	512-476-9900	512-462-2727	F / WO	Leasing Rental Office and Warehouse Space	6/10/2010	Y	N/A	
84	Advertising Experts Inc 1244078680900	104 Sunset Road Goliad, TX 77963-3783	361-645-8422	631-645-2241	F / WO	Marketing	5/3/2010	N	6/8/2010	Y
85	Creative Consumer Research, Inc. 1741961261300	3945 Greenbriar Drive Stafford, Texas 77477	281-240-9646	281-240-3497	F / WO	Marketing	5/5/2010	N	6/8/2010	N
86	Customer Research International 1742911623300	135 S. Guadalupe Street San Marcos, Texas 78666-5531	512-757-8100	512-353-3696	M / AS	Marketing	5/5/2010	N	6/8/2010	N
87	Kolar Advertising 1742577074400	114 West 7th Street Austin, TX 78701	512-345-6658	512-345-6227	F / WO	Marketing	5/3/2010	N	6/8/2010	N
88	Mosak Marketing Group, Inc. 1364349555200	3809 Juniper Trace Austin, TX 78738	512-374-2800	512-374-2802	F / WO	Marketing	5/3/2010	N	6/8/2010	N

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89	Relevant Insight, LLC 1142012166400	2508 Salmon Run Lane Euless, Texas 76039-6096	817-494-2364	360-237-1335	F / HI	Marketing	5/5/2010	Y	N/A	
90	Alcatex Inc 1752692774800	669 FM 1138 Royse City, TX 75189-4195	972-226-0047	972-226-3940	F / WO	Power Generation	5/4/2010	Y	N/A	
91	FMW Distributors Inc 1752516842700	58 Brookgreen Circle S. Montgomery, TX 77356	936-449-6059	936-449-6907	F / WO	Power Generation	5/4/2010	N	6/8/2010	Y
92	Simba Industries 1010905986400	P.O. Box 3141 Grapevine, TX 76099-3141	817-251-4800	817-722-8377	F / WO	Power Generation	5/4/2010	N	6/8/2010	N
93	Zomac Electrical Systems, Inc 1743129741900	P.O. Box 1288 Grandview, TX 76050-1288	817-535-0112	817-535-8747	M / HI	Power Generation	5/4/2010	N	6/8/2010	N
94	Agility Printing 1711051306000	6800 West Gate Blvd. Ste 132-66 Austin, TX 78745-4868	512-275-6768	512-355-1572	F / HI	Printing / Paper	5/4/2010	Y	N/A	
95	Frederic Printing 1841283980700	14701 East 38th Ave Aurora, CO 80011	303-418-6206	303-371-7959	Non-HUB	Printing / Paper	5/4/2010	N	6/8/2010	N
96	Guynes Printing Company of Texas, Inc. 1742352113100	927 Tony Lama, El Paso, TX 79915	915-772-2211	915-772-6688	Non-HUB	Printing / Paper	5/4/2010	N	6/8/2010	N
97	RPC Global Printing & Design 1270864772700	4800 W 34th St Houston, TX 77092-6680	713-263-7725	281-820-3040	Non-HUB	Printing / Paper	5/4/2010	N	6/8/2010	N
98	Universal Printing Company 1430562133700	114 Center Ave, Suite 204, Brownwood, TX 76801	325-646-4300	325-646-4390	Non-HUB	Printing / Paper	5/4/2010	N	6/8/2010	Y
99	A-1 Fire & Security Equipment Company 1741778778900	P.O. Box 7654 Waco, TX 76714	254-776-8887	254-776-8854	Non-HUB	Security / Fire Alarm	5/4/2010	N	6/8/2010	N

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100	ACFS Security LLC 1262510203800	1795 N. Fry Rd Ste 245 Katy, TX 77449	281-578-2621	832-550-2957	Non-HUB	Security / Fire Alarm	5/4/2010	N	6/8/2010	N
101	RX Technology 1742947189300	14220 Northbrook Suite 500 San Antonio, TX 78232	210-828-6081	210-828-8419	F / WO	Security / Fire Alarm	5/4/2010	N	6/8/2010	Y (phone call)
102	C & E Specialties 1342055326800	17043 Grampin Drive Houston, TX 77084	281-550-1160	281-656-2794	F / WO	Spinning Wheels	6/8/2010	N	6/22/2010	N
103	Party Time Rentals, Inc. 1680538603000	P.O. Box 9992 College Station, TX 77842	979-696-5555	979-693-7925	F / WO	Spinning Wheels	6/8/2010	N	6/22/2010	N
104	The Menon Group, Inc. 1752942946000	17304 Preston Road, Ste 800 Dallas, TX 75252-5645	972-499-0400	775-227-5434	M / AS	Spinning Wheels	6/8/2010	N	6/22/2010	N
105	Digistar Communications 1331110139100	12303 Amanda Pines Houston, TX 77089-7003	713-944-0282	713-264-8637	M / BL	VSAT Installations	5/18/2010	N	6/9/2010	N
106	Enterprise ESP Service Provider 1203852622900	14785 Preston Rd Ste 550 Dallas, TX 78254	469-619-3114	469-619-3221	M / BL	VSAT Installations	5/18/2010	Y	N/A	
107	Precision Tracking Solutions, Inc. 1262579203600	113 LA Rawn Cir. Garland, TX 75043-2355	281-907-7804	972-278-5615	F / WO	VSAT Installations	5/18/2010	Y	N/A	

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From: April Morrison
Sent: Tuesday, June 15, 2010 9:10 AM
To: 'tmarshall@aicct.com'
Cc: Chaz Shivers; April Morrison
Subject: Subcontracting Opportunities for American Indian Owned Businesses

Attachments: Subcontracting Opportunities.zip
Attn: Tosawi Marshall
American Indian Chamber
P.O. Box 163047
Fort Worth, TX 76161

Re: Subcontracting Opportunities for American Indian Owned Businesses

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) and American Indian Owned Businesses to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are asking the American Indian Chamber of Commerce of Texas to encourage its members to look into our subcontracting needs and submit their bids accordingly. Details are shown below.

Scope of Work: Computer Laptop and Desktops, IBM Hardware and Software, Computer Network Components (Cisco), HVAC Equipment and Services, Insurance Services, Janitorial Services, Leasing and Rental Office and Warehouse Space, Marketing, Office Supplies, Power Generation and UPS and Generators, Printing, Security Card Access, Security Fire and Burglar Alarm Equipment and Services, Spinning Wheels, Telephones (Cellular, Voice and Data), Vehicles, Vehicle Maintenance and Repair Services, and VSAT Installations.

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: [redacted]
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 22, 2010 9:09 AM
To: 'tmarshall@aicct.com'
Cc: Chaz Shivers; April Morrison
Subject: Subcontracting Opportunities for American Indian Owned Businesses

Attachments: Subcontracting Opportunities.zip
Attn: Tosawi Marshall
American Indian Chamber
P.O. Box 163047
Fort Worth, TX 76161

Re: Subcontracting Opportunities for American Indian Owned Businesses

Tosawi Marshall,

We are contacting you again because we have not received a response from the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) and American Indian Owned Businesses to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are asking the American Indian Chamber of Commerce of Texas to encourage its members to look into our subcontracting needs and submit their bids accordingly. Details are shown below.

Scope of Work: Computer Laptop and Desktops, IBM Hardware and Software, Computer Network Components (Cisco), HVAC Equipment and Services, Insurance Services, Janitorial Services, Leasing and Rental Office and Warehouse Space, Marketing, Office Supplies, Power Generation and UPS and Generators, Printing, Security Card Access, Security Fire and Burglar Alarm Equipment and Services, Spinning Wheels, Telephones (Cellular, Voice and Data), Vehicles, Vehicle Maintenance and Repair Services, and VSAT Installations.

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-18-2010. We look forward to receipt of your response.

Sincerely,

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Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097

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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
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11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 22, 2010 10:14 AM
To: 'tmarshall@aicct.com'
Subject: Subcontracting Opportunities for American Indian Owned Businesses - 2nd Notice

Tosawi Marshall,

In reference to the 2nd Notice of the Subcontracting Opportunity for American Indian Owned Businesses, if you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by the correct date of **06-30-10**. Once again, we look forward to receipt of your response.

Thank you,

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Tosawi Marshall [tmarshall@aicct.com]
Sent: Tuesday, June 22, 2010 11:41 AM
To: April Morrison
Cc: Chaz Shivers
Subject: RE: Subcontracting Opportunities for American Indian Owned Businesses

Importance: High

I hope this finds you doing well -

I apologize I had thought I had answered this e-mail already.

We send out bid notices to our members on Monday, Wednesday and Saturday. If you send us bit notices and invitations to bid we will forward onto our members. You are more than welcome to visit our website at http://aicct.com/ and see who are members are and contact them directly as well.

Thank you and have a splendid rest of the day.

Tosawi Marshall - Comanche
Executive Director
American Indian Chamber of Commerce of Texas

http://aicct.com
tmarshall@aicct.com

(866) 241 - 6450 - Toll Free
(972) 241 - 6450 - Office
(972) 241 - 6454 - Fax
(817) 822 - 1258 - Cell Phone

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 22, 2010 8:09 AM
To: tmarshall@aicct.com
Cc: Chaz Shivers; April Morrison
Subject: Subcontracting Opportunities for American Indian Owned Businesses

Attn: Tosawi Marshall
American Indian Chamber
P.O. Box 163047
Fort Worth, TX 76161

Re: Subcontracting Opportunities for American Indian Owned Businesses

DOCUMENT REDACTED BY TLC - 12-6-10

Tosawi Marshall,

We are contacting you again because we have not received a response from the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) and American Indian Owned Businesses to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are asking the American Indian Chamber of Commerce of Texas to encourage its members to look into our subcontracting needs and submit their bids accordingly. Details are shown below.

Scope of Work: Computer Laptop and Desktops, IBM Hardware and Software, Computer Network Components (Cisco), HVAC Equipment and Services, Insurance Services, Janitorial Services, Leasing and Rental Office and Warehouse Space, Marketing, Office Supplies, Power Generation and UPS and Generators, Printing, Security Card Access, Security Fire and Burglar Alarm Equipment and Services, Spinning Wheels, Telephones (Cellular, Voice and Data), Vehicles, Vehicle Maintenance and Repair Services, and VSAT Installations.

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 22, 2010 5:54 PM
To: 'Tosawi Marshall'
Subject: RE: Subcontracting Opportunities for American Indian Owned Businesses
Sounds good. Thank you for getting the notices out. ☺

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: Tosawi Marshall [mailto:tmarshall@aicct.com]
Sent: Tuesday, June 22, 2010 11:41 AM
To: April Morrison
Cc: Chaz Shivers
Subject: RE: Subcontracting Opportunities for American Indian Owned Businesses
Importance: High

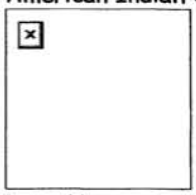
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Thank you and have a splendid rest of the day.

Tosawi Marshall - Comanche
Executive Director
American Indian Chamber of Commerce of Texas



http://aicct.com
tmarshall@aicct.com

(866) 241 - 6450 - Toll Free
(972) 241 - 6450 - Office
(972) 241 - 6454 - Fax
(817) 822 - 1258 - Cell Phone

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 22, 2010 8:09 AM
To: tmarshall@aicct.com
Cc: Chaz Shivers; April Morrison
Subject: Subcontracting Opportunities for American Indian Owned Businesses

Attn: Tosawi Marshall
American Indian Chamber
P.O. Box 163047
Fort Worth, TX 76161

Re: Subcontracting Opportunities for American Indian Owned Businesses

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Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us

DOCUMENT REDACTED BY TLC - 12-6-10

Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 15, 2010 8:52 AM
To: 'ementhe@wbcsouthwest.org'
Cc: Chaz Shivers; April Morrison
Subject: Subcontracting Opportunities for Women Owned Businesses

Attachments: Subcontracting Opportunities.zip
Attn: Erica Williams Menthe
Women's Business Council - Southwest
2201 N. Collins Suite 158

Re: Subcontracting Opportunities for Women Owned Businesses

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) and Women Owned Businesses (WOBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are asking the Women's Business Council – Southwest to encourage its members to look into our subcontracting needs and submit their bids accordingly. Details are shown below.

Scope of Work: Computer Laptop and Desktops, IBM Hardware and Software, Computer Network Components (Cisco), HVAC Equipment and Services, Insurance Services, Janitorial Services, Leasing and Rental Office and Warehouse Space, Marketing, Office Supplies, Power Generation and UPS and Generators, Printing, Security Card Access, Security Fire and Burglar Alarm Equipment and Services, Spinning Wheels, Telephones (Cellular, Voice and Data), Vehicles, Vehicle Maintenance and Repair Services, and VSAT Installations.

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

DOCUMENT REDACTED BY TLC - 12-6-10

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 22, 2010 9:15 AM
To: ementhe@wbcsouthwest.org
Cc: Chaz Shivers; April Morrison
Subject: Subcontracting Opportunities for Women Owned Businesses

Attachments: Subcontracting Opportunities.zip
Attn: Emilia Menthe
Women's Business Council - Southwest
2201 N. Collins Suite 158

Re: Subcontracting Opportunities for Women Owned Businesses

Ms. Emilia Menthe,

We are contacting you again because we have not received a response from you the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) and Women Owned Businesses (WOBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are asking the Women's Business Council – Southwest to encourage its members to look into our subcontracting needs and submit their bids accordingly. Details are shown below.

Scope of Work: Computer Laptop and Desktops, IBM Hardware and Software, Computer Network Components (Cisco), HVAC Equipment and Services, Insurance Services, Janitorial Services, Leasing and Rental Office and Warehouse Space, Marketing, Office Supplies, Power Generation and UPS and Generators, Printing, Security Card Access, Security Fire and Burglar Alarm Equipment and Services, Spinning Wheels, Telephones (Cellular, Voice and Data), Vehicles, Vehicle Maintenance and Repair Services, and VSAT Installations.

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241

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Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 22, 2010 10:17 AM
To: 'srepka@wbea-texas.org'
Subject: Subcontracting Opportunities for Women Owned Businesses - 2nd Notice
Susan Repka,

In reference to the 2nd Notice of the Subcontracting Opportunities for Women Owned Businesses, for anyone who is interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by the correct date of **06-30-10**. Once again, we look forward to receipt of your response.

Thank you,

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 15, 2010 9:05 AM
To: 'srepka@wbea-texas.org'
Cc: Chaz Shivers; April Morrison
Subject: Subcontracting Opportunities for Women Owned Businesses

Attachments: Subcontracting Opportunities.zip

Attn: Susan Repka
Women's Business Enterprise Alliance
4100 Westheimer, Suite 260
Houston, TX 77027-4438

Re: Subcontracting Opportunities for Women Owned Businesses

INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) and Women Owned Businesses (WOBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are asking the Women's Business Enterprise Alliance to encourage its members to look into our subcontracting needs and submit their bids accordingly. Details are shown below.

Scope of Work: Computer Laptop and Desktops, IBM Hardware and Software, Computer Network Components (Cisco), HVAC Equipment and Services, Insurance Services, Janitorial Services, Leasing and Rental Office and Warehouse Space, Marketing, Office Supplies, Power Generation and UPS and Generators, Printing, Security Card Access, Security Fire and Burglar Alarm Equipment and Services, Spinning Wheels, Telephones (Cellular, Voice and Data), Vehicles, Vehicle Maintenance and Repair Services, and VSAT Installations.

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle
Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241

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Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Tuesday, June 22, 2010 9:20 AM
To: srepka@wbea-texas.org
Cc: Chaz Shivers; April Morrison
Subject: Subcontracting Opportunities for Women Owned Businesses - 2nd Notice

Attachments: Subcontracting Opportunities.zip

Attn: Susan Repka
Women's Business Enterprise Alliance
4100 Westheimer, Suite 260
Houston, TX 77027-4438

Re: Subcontracting Opportunities for Women Owned Businesses

Ms. Susan Repka,

We are contacting you again because we have not received a response from the first time around. INTRALOT, Inc. is seeking Historically Underutilized Businesses (HUBs) and Women Owned Businesses (WOBs) to include as subcontractors in a proposal being made to the Texas Lottery Commission. We are asking the Women's Business Enterprise Alliance to encourage its members to look into our subcontracting needs and submit their bids accordingly. Details are shown below.

Scope of Work: Computer Laptop and Desktops, IBM Hardware and Software, Computer Network Components (Cisco), HVAC Equipment and Services, Insurance Services, Janitorial Services, Leasing and Rental Office and Warehouse Space, Marketing, Office Supplies, Power Generation and UPS and Generators, Printing, Security Card Access, Security Fire and Burglar Alarm Equipment and Services, Spinning Wheels, Telephones (Cellular, Voice and Data), Vehicles, Vehicle Maintenance and Repair Services, and VSAT Installations.

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

If you are interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by 06-18-2010. We look forward to receipt of your response.

Sincerely,

Chaz E. Shivers
Director – Procurement
Intralot, Inc
11360 Technology Circle

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Duluth, GA. 30097
Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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From: April Morrison
Sent: Tuesday, June 22, 2010 10:17 AM
To: 'srepka@wbea-texas.org'
Subject: Subcontracting Opportunities for Women Owned Businesses - 2nd Notice
Susan Repka,

In reference to the 2nd Notice of the Subcontracting Opportunities for Women Owned Businesses, for anyone who is interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by the correct date of **06-30-10**. Once again, we look forward to receipt of your response.

Thank you,

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Sherrie Zeno [Development@wbea-texas.org]
Sent: Wednesday, June 23, 2010 10:15 AM
To: April Morrison
Subject: RE: Subcontracting Opportunities for Women Owned Businesses - 2nd Notice
April,

Can you please let me know what opportunities are available with Intralot, Inc.? I would like to post your information on our member website.

Thank you,

Sherrie Zeno
WBE Opportunity Development Manager
Women's Business Enterprise Alliance
4100 Westheimer, Suite 260
Houston, TX 77027-4438
P. 713.681.9232
F. 713.681.9242
development@wbea-texas.org
www.wbea-texas.org

From: Susan Repka
Sent: Tuesday, June 22, 2010 8:46 PM
To: Sherrie Zeno
Subject: FW: Subcontracting Opportunities for Women Owned Businesses - 2nd Notice

Susan Repka
Executive Director
Women's Business Enterprise Alliance
4100 Westheimer, Suite 260
Houston, TX 77027-4438
P. 713.681.9232
F. 713.681.9242
srepka@wbea-texas.org
www.wbea-texas.org

SAVE THE DATE for *WBEA's Golf Classic and Auction - October 19, 2010 at Wildcat*
and
A Crystal Gala: Celebrating 15Years of Brilliance - December 2, 2010 ata Westin Oaks

---

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 22, 2010 9:17 AM
To: Susan Repka
Subject: Subcontracting Opportunities for Women Owned Businesses - 2nd Notice

Susan Repka,

In reference to the 2nd Notice of the Subcontracting Opportunities for Women Owned Businesses, for anyone who is interested in subcontracting with INTRALOT, Inc., please submit a bid along with your

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Thank you,

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison
Sent: Wednesday, June 23, 2010 10:28 AM
To: 'Sherrie Zeno'
Subject: RE: Subcontracting Opportunities for Women Owned Businesses - 2nd Notice

Attachments: Subcontracting Opportunities.zip
Susan,

That would be great!

The scope of work we are looking for is as follows:

Computer Laptop and Desktops, IBM Hardware and Software, Computer Network Components (Cisco), HVAC Equipment and Services, Insurance Services, Janitorial Services, Leasing and Rental Office and Warehouse Space, Marketing, Office Supplies, Power Generation and UPS and Generators, Printing, Security Card Access, Security Fire and Burglar Alarm Equipment and Services, Spinning Wheels, Telephones (Cellular, Voice and Data), Vehicles, Vehicle Maintenance and Repair Services, and VSAT Installations.

Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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11360 Technology Circle
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Email: chaz.shivers@intralot.us
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Fax: 678-473-7201

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April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: Sherrie Zeno [mailto:Development@wbea-texas.org]
Sent: Wednesday, June 23, 2010 10:15 AM
To: April Morrison
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April,

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Thank you,

Sherrie Zeno
WBE Opportunity Development Manager
Women's Business Enterprise Alliance
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F. 713.681.9242
development@wbea-texas.org
www.wbea-texas.org

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Sent: Tuesday, June 22, 2010 8:46 PM
To: Sherrie Zeno
Subject: FW: Subcontracting Opportunities for Women Owned Businesses - 2nd Notice

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P. 713.681.9232
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srepka@wbea-texas.org
www.wbea-texas.org

SAVE THE DATE for *WBEA's Golf Classic and Auction - October 19, 2010 at Wildcat*
and
A Crystal Gala: Celebrating 15Years of Brilliance - December 2, 2010 ata Westin Oaks

DOCUMENT REDACTED BY TLC - 12-6-10

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 22, 2010 9:17 AM
To: Susan Repka
Subject: Subcontracting Opportunities for Women Owned Businesses - 2nd Notice

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Thank you,

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11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

DOCUMENT REDACTED BY TLC - 12-6-10

From: Sherrie Zeno [Development@wbea-texas.org]
Sent: Wednesday, June 23, 2010 2:38 PM
To: April Morrison
Subject: RE: Subcontracting Opportunities for Women Owned Businesses - 2nd Notice

April,

I have a questions regarding one of the services your company is currently seeking, as detailed in your response. Can you please give me a little more information on what you're looking for in Insurance Services?

Thank you,

Sherrie Zeno
WBE Opportunity Development Manager
Women's Business Enterprise Alliance
4100 Westheimer, Suite 260
Houston, TX 77027-4438
P. 713.681.9232
F. 713.681.9242
development@wbea-texas.org
www.wbea-texas.org

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Wednesday, June 23, 2010 9:28 AM
To: Sherrie Zeno
Subject: RE: Subcontracting Opportunities for Women Owned Businesses - 2nd Notice

Susan,

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Location to review plans and specifications: Attached

Bonding and Insurance requirements: None

Required Qualifications: The ability to meet all plans and/or specifications and to deliver all goods and or services in a timely manner.

Contact Information: Please see below

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Sincerely,

Chaz E. Shivers
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Intralot, Inc
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Email: chaz.shivers@intralot.us
Tel: 678-473-7241
Fax: 678-473-7201

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

From: Sherrie Zeno [mailto:Development@wbea-texas.org]
Sent: Wednesday, June 23, 2010 10:15 AM
To: April Morrison
Subject: RE: Subcontracting Opportunities for Women Owned Businesses - 2nd Notice

April,

Can you please let me know what opportunities are available with Intralot, Inc.? I would like to post your information on our member website.

Thank you,

Sherrie Zeno
WBE Opportunity Development Manager
Women's Business Enterprise Alliance
4100 Westheimer, Suite 260
Houston, TX 77027-4438
P. 713.681.9232
F. 713.681.9242
development@wbea-texas.org
www.wbea-texas.org

From: Susan Repka
Sent: Tuesday, June 22, 2010 8:46 PM
To: Sherrie Zeno
Subject: FW: Subcontracting Opportunities for Women Owned Businesses - 2nd Notice

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Susan Repka
Executive Director
Women's Business Enterprise Alliance
4100 Westheimer, Suite 260
Houston, TX 77027-4438
P. 713.681.9232
F. 713.681.9242
srepka@wbea-texas.org
www.wbea-texas.org

SAVE THE DATE for *WBEA's Golf Classic and Auction - October 19, 2010 at Wildcat*
and
A Crystal Gala: Celebrating 15Years of Brilliance - December 2, 2010 ata Westin Oaks

From: April Morrison [mailto:April.Morrison@intralot.us]
Sent: Tuesday, June 22, 2010 9:17 AM
To: Susan Repka
Subject: Subcontracting Opportunities for Women Owned Businesses - 2nd Notice

Susan Repka,

In reference to the 2nd Notice of the Subcontracting Opportunities for Women Owned Businesses, for anyone who is interested in subcontracting with INTRALOT, Inc., please submit a bid along with your qualifications by the correct date of **06-30-10**. Once again, we look forward to receipt of your response.

Thank you,

April Morrison
Intralot, Inc.
11360 Technology Circle
Duluth, GA 30097
April.Morrison@intralot.us
678.473.7278
888.683.1138

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Intraot Listing of
Texas Minority Chambers of Commerce
and Minoity Business Councils

Name	Address	Phone	Fax	Contact	First Contact	Responed?	Second Contact	Responded?
American Indian Chamber	P.O. Box 163047 Fort Worth, TX 76161	817-429-2323	817-451-3575	Tosawi Marshall	6/15/2010	N	6/22/2010	Y
Women's Business Council - Southwest	2201 N. Collins, Suite 158 Arlington TX 76011	817-299-0566	817-299-0949	Emilia Menthe, Erica Williams	6/15/2010	N	6/22/2010	N
Women's Business Enterprise Alliance	4100 Westheimer, Suite 260 Houston, TX 77027-4438	713-681-9232	713-681-9242	Susan Repka	6/15/2010	N	6/22/2010	Y

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