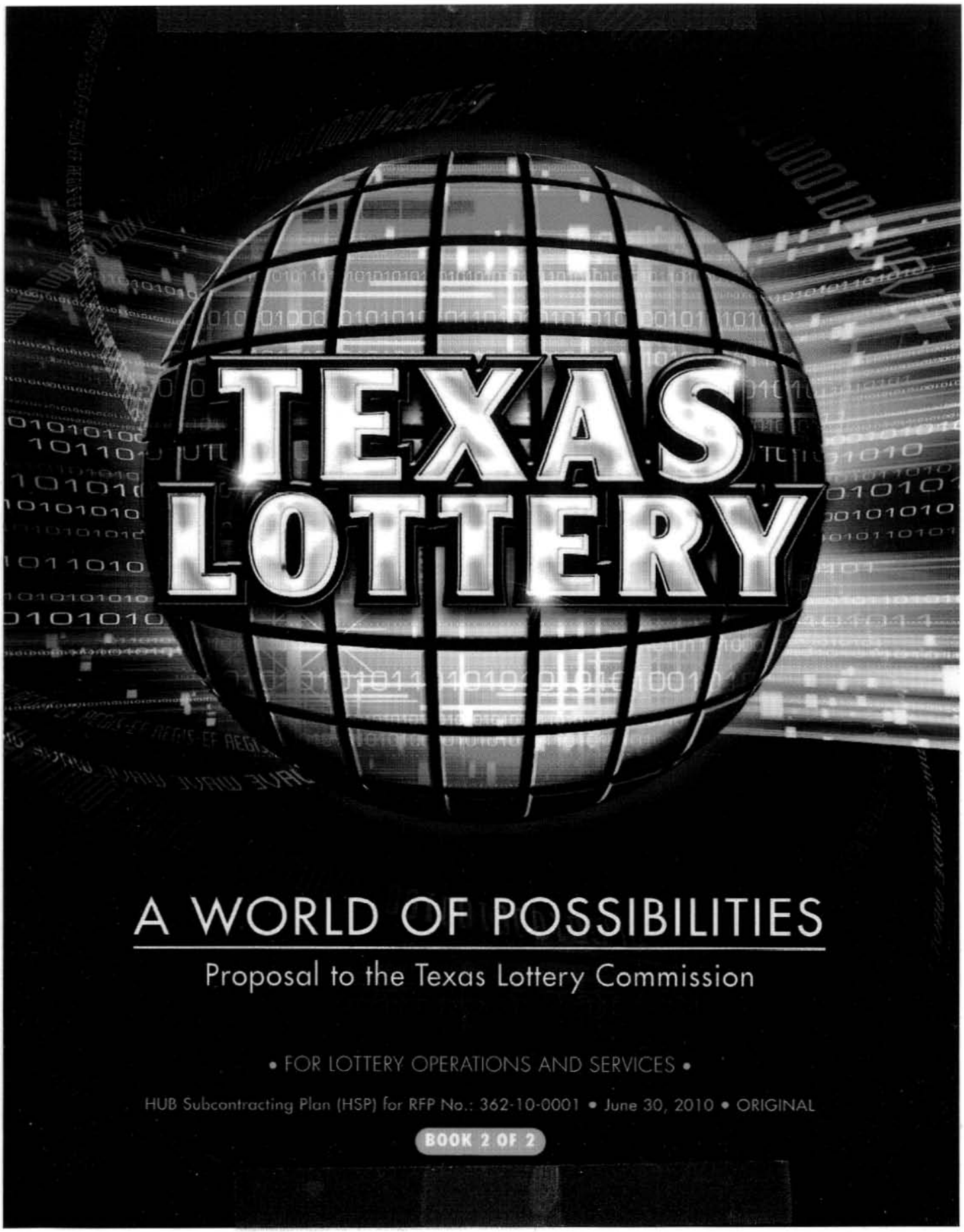

A WORLD OF POSSIBILITIES

Proposal to the Texas Lottery Commission

• FOR LOTTERY OPERATIONS AND SERVICES •

HUB Subcontracting Plan (HSP) for RFP No.: 362-10-0001 • June 30, 2010 • ORIGINAL

BOOK 2 OF 2

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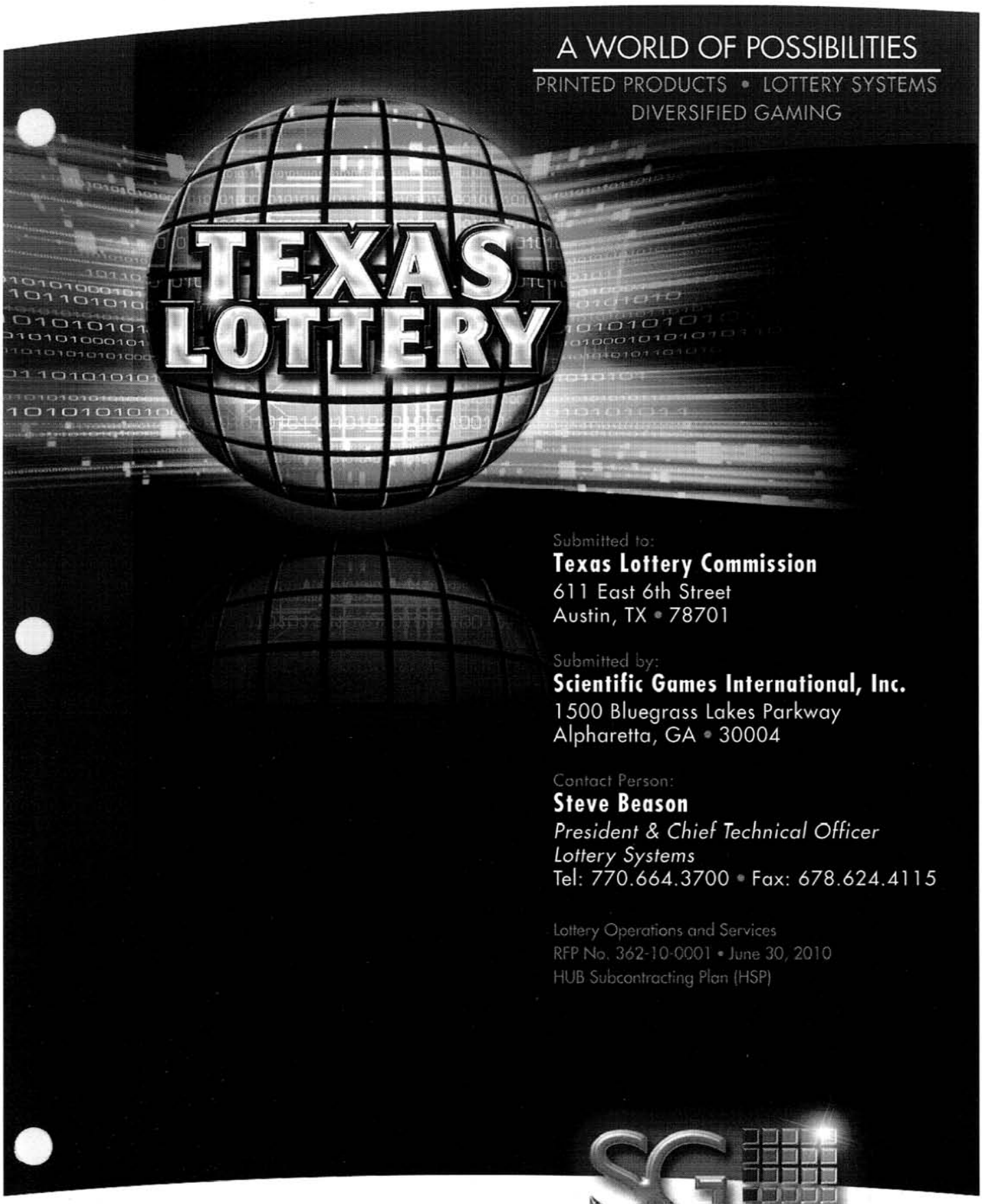

Submitted to:
Texas Lottery Commission
611 East 6th Street
Austin, TX • 78701

Submitted by:
Scientific Games International, Inc.
1500 Bluegrass Lakes Parkway
Alpharetta, GA • 30004

Contact Person:
Steve Beason
President & Chief Technical Officer
Lottery Systems
Tel: 770.664.3700 • Fax: 678.624.4115

Lottery Operations and Services
RFP No. 362-10-0001 • June 30, 2010
HUB Subcontracting Plan (HSP)

SCIENTIFIC GAMES®

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HUB SUBCONTRACTING PLAN (HSP)

ccordance with Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, ondents, including State of Texas certified Historically Underutilized Businesses (HUBs), must complete and submit a State of Texas HUB Subcontracting Plan (HSP) ...n their solicitation response.

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the State of Texas Disparity Study. The HUB goals defined in 34 TAC §20.13 are: ***11.9 percent for heavy construction other than building contracts, 26.1 percent for all building construction, including general contractors and operative builders contracts, 57.2 percent for all special trade construction contracts, 20 percent for professional services contracts, 33 percent for all other services contracts, and 12.6 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

SECTION 1 - RESPONDENT AND SOLICITATION INFORMATION

a. Respondent (Company) Name: **Scientific Games International** State of Texas VID #:

Point of Contact: **Simone Harrison** Phone #: **770-664-3700**

Is your company a State of Texas certified HUB? ☐ - Yes ☒ - No

c. Solicitation #: **362-10-0001**

SECTION 2 - SUBCONTRACTING INTENTIONS

After having divided the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, the respondent must determine what portion(s) of work, including goods or services, will be subcontracted. Note: In accordance with 34 TAC §20.12., a "Subcontractor" means a person who contracts with a vendor to work, to supply commodities, or contribute toward completing work for a governmental entity. Check the appropriate box that identifies your subcontracting intentions:

☒ - **Yes, I will be subcontracting portion(s) of the contract.**
(If Yes, in the spaces provided below, list the portions of work you will be subcontracting, and go to page 2.)

☐ - **No, I will not be subcontracting any portion of the contract, and will be fulfilling the entire contract with my own resources.**
(If No, complete SECTION 9 and 10.)

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#1) - General Contracting Services	**(#11)** - Staffing Services
(#2) - Public Address System	**(#12)** - WAN and Call Center Equipment
(#3) - Ticket stock, storage and distribution	**(#13)** - Courier services
(#4) - Warehouse Racks	**(#14)** - Office Supplies
(#5) - Field Services Devices	**(#15)** - Telecommunications Equipment
(#6) - Computer equipment and peripherals	**(#16)** - Installation services
(#7) - Shipping Supplies	**(#17)** - Web Hosting Services
8) - Furniture sales and installation	**(#18)** - Marketing Materials
) - Lottery Promotional Materials	**(#19)** - Data Tapes
10) - Lottery Sales Management Software	**(#20)** - Training Services

*If you have more than twenty subcontracting opportunities, a continuation page is available at **http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage1.doc**

Rev. 10/07

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Enter your company's name here: **Scientific Games International** Solicitation #: **362-10-0001**

SECTION 2 Development of a HSP and Subcontracting Intentions

In the spaces below, continue to list the portions of work (subcontracting opportunities) you intend to subcontract. For each subcontracting opportunity you list, you must demonstrate evidence of Good Faith Effort in developing your HSP by complying with the requirements outlined in the Good Faith Effort Confirmation form (Page 2).

Line Item # - Subcontracting Opportunity Description	Line Item # - Subcontracting Opportunity Description
(#21) - Promotional Items	(#61) -
(#22) - Travel Services	(#62) -
(#23) - Central System Hardware and software	(#63) -
(#24) - Printing Services	(#64) -
(#25) - Security Services and Installation	(#65) -
(#26) - Promotional Trailers	(#66) -
(#27) - Fleet Management Services	(#67) -
(#28) - First Aid Supplies	(#68) -
(#29) - Generator Equipment	(#69) -
(#30) - Janitorial Supplies	(#70) -
(#31) -	(#71) -
(#32) -	(#72) -
(#33) -	(#73) -
(#34) -	(#74) -
(#35) -	(#75) -
(#36) -	(#76) -
(#37) -	(#77) -
(#38) -	(#78) -
(#39) -	(#79) -
(#40) -	(#80) -
(#41) -	(#81) -
(#42) -	(#82) -
(#43) -	(#83) -
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(#46) -	(#86) -
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(#50) -	(#90) -
(#51) -	(#91) -
(#52) -	(#92) -
(#53) -	(#93) -
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(#56) -	(#96) -
(#57) -	(#97) -
(#58) -	(#98) -
(#59) -	(#99) -
(#60) -	(#100) -

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Enter your company's name here: **Scientific Games International** Solicitation #: **362-01-0001**

SECTION 9 - SELF PERFORMANCE JUSTIFICATION

(If you responded "No" to SECTION 2, you must complete SECTION 9 and 10.)

Does your response/proposal contain an explanation demonstrating how your company will fulfill the entire contract with its own resources?

☐ - **Yes** If Yes, in the space provided below, list the specific page/section of your proposal which identifies how your company will perform the entire contract with its own equipment, supplies, materials and/or employees.

☐ - **No** If No, in the space provided below, explain how your company will perform the entire contract with its own equipment, supplies, materials, and/or employees.

SECTION 10 - AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP are true and correct. Respondent understands and agrees that, if awarded any portion of the solicitation:

- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying their compliance with the HSP, including the use/expenditures they have made to subcontractors. (The PAR is available at ***http://www.window.state.tx.us/procurement/prog/hub/hub-forms/progressassessmentrpt.xls***).
- The respondent must seek approval from the contracting agency prior to making any modifications to their HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to debarment pursuant to Gov't Code §2161.253(d).
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are to be performed and must provide documents regarding staff and other resources.

Signature	Steve Beason	President/CTO, Lottery Systems	6-21-1(
	Printed Name	Title	Date

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COURIER SERVICES

SCIENTIFIC GAMES®

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Enter your company's name here: **Scientific Games International** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 13 **Description:** Courier Services

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
EShip Global Incorporated	1752895542400	04 / 22 / 2010	☐ - Yes ☒ - No
W.W.S and Associates	1760273003200	04 / 22 / 2010	☐ - Yes ☒ - No
Sunrise Delivery, Inc	1742188573600	04 / 22 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
UPS		96%	$61,700,000	☐ - Yes ☒ - No*
C&D Couriers, Inc	1752970577800	4%	$2,100,000	☒ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Watson, Marlon

From: Watson, Marlon
Sent: Thursday, April 22, 2010 1:42 PM
To: VASAN@ESHIPGLOBAL.COM; vcuffari@ups.com; willie.armstead@unishippers.com; ag@sditex.com
Cc: Angela Freeman
Subject: Express Mail Services RFQ
Attachments: Express Mail RFQ.docx

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide courier services pending a contract award of Texas Lottery RFP 361-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing of existing customers (Minimum of 3)
2. Listing of major governmental and local organizations you have worked with in Texas (optional)

HUBS will be evaluated on one of two factors which are best value and/or best pricing which will include vendors qualifications. The successful HUB must also successfully pass Scientific Games background/compliance review. Please see the attached documents for your review.

Please submit the above listed information no later than May 3rd, 2010 at 5 pm EST. If you have questions or comments about this solicitation, please call Marlon Watson at 770-664-3718 or via email at marlon.watson@scientificgames.com

Thank you

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ESHIP GLOBAL INCORPORATED

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1752895542400 / 41513
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	25-NOV-12
Vendor Name:	ESHIP GLOBAL INCORPORATED
Vendor Address:	5800 CAMPUS CIRCLE DR. STE 220A IRVING, TX 75063
County:	DALLAS
Vendor URL:	http://WWW.ESHIPGLOBAL.COM
Contact:	SRINI VASAN
Phone / Fax:	972-518-1775 / 972-518-1765
Email Address:	VASAN@ESHIPGLOBAL.COM
Ethnicity / Gender:	AS / M
Business Description:	Multi carrier Shipping solution, that works with FedEx, UPS, LTL and DHL parcel carriers to reduce shipping cost and improves the business processes. Our focus is to reduce freight spending , manage carrier rates/contracts and reduce A/P billing errors.
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	17-JUL-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*

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W.W.S.AND ASSOCIATES

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1760273003200 / 44088
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	15-FEB-12
Vendor Name:	W.W.S.AND ASSOCIATES
Vendor Address:	DBA UNISHIPPERS 3127 FIORELLINO PL CEDAR PARK, TX 78713
County:	TRAVIS
Contact:	WILLIE ARMSTEAD
Phone / Fax:	512-451-9950 / 512-451-9951
Email Address:	willie.armstead@unishippers.com
Ethnicity / Gender:	BL / M
Business Description:	lOGISTICS AND TRANSPORTATION MANAGEMENT INCLDUING EXPRESS,GROUND INTL DELIVERY SERVICES VIA UPS. ITL (LESS THAN TRUCKLOAD) & FTL (FULL TRUCKLOAD) VIA CARRIERS SUCH AS UPS FREIGHT, ROADWAY, SAIA, SWIFT.
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	28-JUL-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	* —	0
Commodity Performance:	* —	0
Service Delivery:	* —	0
Service Performance:	* —	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
915	**COMMUNICATIONS AND MEDIA RELATED SERVICES*

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SUNRISE DELIVERY, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1742188573600 / 23127
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	31-DEC-10
Vendor Name:	SUNRISE DELIVERY, INC.
Vendor Address:	2020 LAWRENCE STREET HOUSTON, TX 77008
County:	HARRIS
Vendor URL:	http://sunrisedeliveryinc.com
Contact:	Flores, Denise
Phone / Fax:	713-864-2020 / 713-864-6055
Email Address:	ag@sditex.com
Ethnicity / Gender:	HI / F
Business Description:	WE SPECIALIZE IN THE FOLLOWING SERVICES: DELIVERIES (LOCAL AND STATEWIDE) WAREHOUSING, STROAGE (CLIMATE & NON-CLIMATE) (SHORT AND LONG TERM), INDUSTR
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	06-JAN-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	* —	0
Commodity Performance:	* —	0
Service Delivery:	* —	0
Service Performance:	* —	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
962	**MISCELLANEOUS SERVICES, NO. 2 (NOT OTHERWISE CLASSIFIED)*
962-24	Courier/Delivery Services (Including Air Courier Services)
962-	Moving Services

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Scientific Games International, Inc.
Request for Qualifications

Small Parcel and Express Mail

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Scientific Games International, Inc.

Please return this Intent to respond, **regardless of your intent to submit a Proposal**, by fax or e-mail, **no later** than April 27sh, 2010 to:

Marlon Watson (Marlon.Watson@scientificgames.com)

Phone: (770-664-3718
Fax: (770-664-3882

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2.1. Background

Scientific Games International, Inc. (SGI) provides technology-based products and services to the global gaming market and is headquartered in Alpharetta, GA. For more information on SGI, please visit www.scientificgames.com.

2.2. Objectives

SGI is issuing this RFQ as part of its ongoing mission to maintain, and where operationally viable exceed, the expected performance levels. Continued improvement of SGI's operating costs and the quality of services provided by outside Suppliers is fundamental to the ongoing success of SGI. To this end, SGI is concentrating on improving its bottom line and views cost and efficiency improvements as key levers to aid it in this endeavor. As part of this process, SGI has identified opportunities within its Small Parcel and Express Mail services. The objective of this RFQ is to identify proactive, efficient and innovative Suppliers capable of both assisting SGI in its ongoing operations and collaborating to maintain industry best practices, mitigate risk, increase program efficiencies, maintain SGI's corporate image and improve total life cycle costs.

SGI seeks, through this process, to realize the following objectives:

- Continue receiving on time deliveries and quality Express Mail services
- Continue to offer efficient, effective and high quality services to its customers
- Establish a single or multi-year Contract with a qualifying Supplier(s)

As part of its efforts to streamline its Small Parcel and Express Mail Services operations, SGI is not simply seeking to receive standard industry pricing from Suppliers in response to this RFQ. Only those Suppliers that both meet SGI's service requirements and provide the most competitive offers will be considered for further discussions. Suppliers should submit their Proposals based on the assumption that the Suppliers can meet the service requirements of SGI. Suppliers demonstrating their ability to provide value through the provision of these services will be considered viable candidates in regard to this RFQ.

The Proposals of Suppliers will be used as the basis for Supplier selection and negotiation. SGI strongly encourages competitive and thoughtful responses to this RFQ.

2.3. RFQ Abbreviations and Definitions

Whenever the following terms are used throughout this document, the following definitions should be used for clarification.

PURCHASER: Scientific Games International, Inc.

VENDOR(S): Any individual, company, or corporation formally submitting a proposal for the material or work contemplated, acting directly or through a duly authorized representative.

PROPOSAL: The offer of a Vendor submitted in the requested form, setting forth the Vendor's prices for supplying the material or performing the work described in the specifications.

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The table below provides a profile of SGI's expected demand. It is intended to give the Vendor an idea of the overall volume and product mix required during the contract period. The volumes of the products stated are **estimates only**, and do not constitute volume guarantees nor commitments. SGI will further refine its needs on a quarterly basis and communicate updated projections to the Vendor(s).

Aside from regular business fluctuations, volumes may materially grow or decrease due to contract awards which are negotiated on an annual basis with SGI's customers.

Table 3.1 SGI Ground Expected Annual Number of Shipments

Approximately 17,000 delivery locations

At least one delivery per location each week (Locations noted below)

- Pick up and deliver packages Monday through Friday
- Have capability to deliver packages on weekends and holidays if requested
- Guarantee next business day delivery
- Secure and maintain workers compensation insurance (minimum limits of $100,000 for any one person, $200,000 per any one incident)
- Secure and maintain vehicular liability insurance (minimum limits of $100,000 for any one person, $200,000 for each occurrence)
- Secure and maintain and bodily injury insurance (minimum limits of $300,000 for any one person, $500,000 for any one accident)
- Packages weigh on average of 10 pounds but may weigh as much as 75 lbs
- Personnel should be assigned to routes and changes should be minimal
- Tracking System – must have real time tracking system capable of locating every package delivered and received
- Must have communication with driver at all times; GPS and cell phone assess
- Written proof of delivery document
- Signed delivery receipts - document must include signature of the party who received the package
- Delivery plan for locations in geographically remote areas within the state of Texas
- Process for handling refused and returned packages

Locations

- Austin (data center, office center, warehouse) ~ 130,000 sq ft
- Irving (Dallas)
- San Antonio
- Lubbock
- El Paso
- Abilene
- McAllen
- Victoria
- Houston
- Tyler

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4.1. Vendor Notification

This document formally invites Vendors to propose pricing for the products described herein. Vendors are asked to respond with their intent to submit a Proposal to this RFQ by the Notice of Intent to Respond Deadline specified in "Appendix A – RFQ Process and Timing."

4.2. Communications

During the period from your company's receipt of this RFQ until a contract is awarded, any communication, including questions, concerning this RFQ should ONLY be directed to the RFQ Administrator specified above.. While some communication between bidding Vendors and SGI may be necessary as bidding Vendors may be current SGI suppliers, under no circumstances shall any Vendor or Vendor's agent contact any agent or employee of SGI for additional information pertinent to this RFQ, except through the RFQ Administrator: When submitting an email or fax, please include your company name in the subject heading.

4.3. Scientific Games Locations

The complete addresses of the SGI locations covered in this RFQ are listed in Scientific Games Locations".

- Austin (data center, office center, warehouse) ~ 130,000 sq ft
- Irving (Dallas)
- San Antonio
- Lubbock
- El Paso
- Abilene
- McAllen
- Victoria
- Houston
- Tyler

Qualitative Questions

SGI is not focused on pricing alone, but also considers the overall service provided by the Vendor. "Appendix D – Qualitative Questions" is an opportunity for the Vendor to demonstrate how they can provide value in addition to their most competitive pricing. The final Vendor rankings will be based not only on the best prices, but also on non-pricing considerations including, but not limited to, product selection, ability to consistently deliver quality product, Vendor timeliness, Vendor financial health, Vendor's background suitability and compliance with law history, policy and procedures, product innovation, and willingness to work with SGI in a long-term partnership.

4.6. Authorized Signatures

Your proposal must be signed by one or more authorized officials with the authority to legally and contractually engage on behalf of your company. The proposal must also provide the name, title, address and telephone number of those individuals who will serve as the Vendor's primary contact with SGI in this process.

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It is expressly consented that by submitting a proposal, the Vendor is in agreement with the following RFQ Service Level Requirements. If there is an objection, it must be noted in "Appendix F – Vendor Feedback."

6.1. Service Level Requirements

SGI requires (with controllable exception) that all goods reach destination (including customs clearing – see below) with 99.0% on-time accuracy.

Vendor must guarantee the necessary amount of airplane space required for the prompt transportation of all goods SGI place in the Vendor's possession, for each day that SGI places goods with Vendor. Any delays caused by mechanical error, customs, or adverse weather must be immediately communicated to SGI, otherwise specific penalties shall apply.

6.2. Additional Delivery Requirements

The Vendor shall employ an Online Tracking System or any system that serves the purpose of keeping track of where the shipments are. SGI must be given free access to the system at all times.

6.3. Customs Requirements

In order to fulfill SGI's customers' expected delivery times, it is imperative that Vendor(s) demonstrates the ability to cross customs in a manner as efficient as possible. In addition, all custom laws, regulation and mandates are to be strictly adhered to. SGI expects that all custom clearing documentation should be filed with customs prior to any goods arriving at port. Such pre-clearance is requisite so that SGI goods do not spend any additional time being processed at customs than is absolutely necessary.

6.4. Information Technology Requirements

Vendor(s) shall work with SGI to integrate its industry-specific or Vendor proprietary software applications or hardware with the SGI-owned and operated information systems, equipment and software, as necessary, to carry out Services and/or share information between:

a) SGI and Vendor b) Vendor and Other Vendor(s) c) Vendor and Customs d) Vendor and Client e) Vendor and point of distribution

In so far as industry-specific or Vendor proprietary software applications or hardware are incompatible with SGI's systems, Vendor shall propose and implement a suitable solution at Vendor's own cost and to the satisfaction of SGI. SGI's proprietary system is able to produce standard shipping documents necessary for export and customs reporting (e.g. Advanced Shipping Notice).

6.5. Dedicated Service Representatives

The Vendor should provide SGI with at least one (1) dedicated point of contact and one (1) backup for Europe, Asia and America. This contact should be reachable by a toll-free telephone number during the business hours of all SGI's locations and response time should be less than two (2) hours.

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6.6. Reporting

The Vendor shall have a proof of delivery document duly signed by the parties involved for all shipments. The format of such document shall be proposed by the Vendor and approved by SGI.

The Vendor shall submit a monthly report to SGI's Logistic Department no later than five (5) days after the end of each month while this contract is in effect.

All reports should be available in an electronic format such as Microsoft Excel. All reports should include shipment/package level detail for each order executed for SGI. These reports shall be in a form approved in advance in writing by SGI. Failure to comply may result in the termination of this contract.

The reports detailed below specify the minimum reporting requirements and the period that the report should cover. Ad hoc reports may be requested from time to time and should be provided at no additional cost.

a) Monthly Activity Report – A report showing line-item data at the package level executed for SGI. The following fields must be captured in the report: *Invoice Date, Invoice Number, Way Bill Number, Shipping Date, Delivery Date, Shipper Name, Origin City (or Address), Recipient Name, Destination City (or Address), Freight Charge, Surcharges (by Type), Discounts Applied (if applicable), Total Charge, Number of Pieces in Shipment, Actual Weight, Charge Weight.*

b) Monthly Summary Report – A summary report for SGI's account as a whole.
c) Monthly On-Time Performance Report – A summary report detailing the timeliness of shipments/package delivery with breakdown of controllable exceptions and uncontrollable exceptions. The Vendor should reference this report when refunding SGI with full shipping cost for shipments/packages that were not delivered on time.
d) Monthly Damage / Lost Shipments Report – The Vendor should report how many shipments/ packages are damaged, lost, delayed and found each month. In addition, the Vendor should detail the claims processed on these shipments/packages and their end result. The Vendor should also note what steps are being taken to correct these problems in the future if issues are consistently the same.

e) Monthly Aggregation Pricing Report – A summary report for all packages to which aggregated pricing is applied (if applicable). f) Quarterly Delivery Schedules – Provision of routing summaries with pick-up and delivery information for all cities (if applicable).

6.7. Invoicing and Payment Processing

Invoice charges must match agreed-upon contract pricing. All invoices should show all applicable charges. Invoices should have capability to be submitted in both printed form and Electronic Data Interchange (EDI) or Internet standard formats.

Invoices shall be consolidated monthly and payable by SGI sixty (60) days after receipt. In the event of a legitimate dispute with regard to errors on an invoice, SGI has the right to withhold payment of any disputed amount on such invoice while the parties attempt to resolve the disputed amount in accordance with the dispute resolution procedures specified in the contract.

6.8. Insurance

SGI is either self-insured or maintains a coverage policy; therefore, all bids must be exclusive of insurance costs.

Vendor shall at all times during the term of this agreement have and maintain in full force and effect the following insurance coverage with reliable insurance companies acceptable to SGI:

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a) Bodily Injury and Property Damage
b) Commercial Auto Liability with Bodily Injury and Property Damage, including Owned, Non-Owned and Hired Auto Liability
c) Statutory Workers' Compensation as required by applicable law and Employer's Liability (or state approved self-insurance)

Vendor shall also provide SGI additional insured status and waiver of subrogation in SGI's favor.

6.9. Subcontracting Requirements

SGI defines a subcontractor as a business entity contracted to perform part of another Vendor's contract. The Vendor may only use a subcontractor at the express approval and complete discretion of SGI. Furthermore, any subcontractor will have to fully comply with SGI's compliance requirements as stated in section 7.23. In any and all cases, the primary Vendor bears sole responsibility and liability for subcontractors with regard to applicable National (and state) and International laws and regulations, including but not limited to employment, immigration and tax laws and regulations, and for payment of all applicable taxes (such as income, unemployment and workers' compensation) and benefits. Moreover, any requirements that SGI sets forth with the Vendor must be adhered to by all subcontractors, including all service levels set forth in this agreement.

6.10. Disaster Recovery

SGI places a premium on its ability to quickly mobilize both material and personnel resources in the event of a disaster to ensure the efficient and rapid resumption of interrupted business operations, continuity of services to customers and the minimization of any impact to SGI's industry image. The Vendor is requested to define their disaster recovery plan in response to this RFQ (See "Appendix D – Qualitative Questions").

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7.7. Multiple Awards

SGI reserves the right to award contracts to multiple Vendors.

7.8. Award Basis

SGI reserves the right to award this RFQ in whole or in part.

7.9. Proposal Modifications

No additions or changes to any proposal will be allowed after the proposal due date, unless such modification is specifically requested by SGI. SGI has the option to seek Vendor retraction and/or clarification of any discrepancy or contradiction found during its review of proposals.

7.10. Vendor Presentation of Supporting Evidence

The Vendor must be prepared to provide any evidence of experience, performance, ability, and/or financial surety that SGI deems necessary or appropriate to fully establish the performance capabilities represented in their proposal.

7.11. Vendor Demonstration of Proposed Services and/or Products

At the discretion of SGI, the Vendor must be able to confirm their ability to provide all proposed services and/or products. Any required confirmation must be provided in writing to SGI without cost to SGI.

7.12. Vendor Misrepresentation or Default

SGI may reject the proposal and void any award resulting from this RFQ to a Vendor who makes any material misrepresentation in their proposal or other submittal in connection with this RFQ.

7.13. Proposal Expenses

The Vendor is responsible for all costs and expenses incurred in the preparation of proposals and for any subsequent work on the proposal that is required by SGI. Any costs incurred for site visits for discussions or negotiations are also entirely the responsibility of the Vendor.

7.14. Ownership of Proposals

All proposals submitted are the property of SGI; the RFQ will not be returned under any circumstances. Vendor-specific information (such as names, contact information, or pricing data) is used solely for Vendor selection on behalf of SGI.

The Vendor acknowledges and agrees that its proposal and all associated documents are, and will remain, the exclusive property of SGI, without any royalty or other payment owing thereon to the Vendor.

7.15. Confidentiality

This RFQ and all information held within will be considered confidential.

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7.16. Validation of Proposals

The proposal must provide, in the space indicated on the attached the names, titles, addresses and telephone numbers of those individuals with authority to negotiate a contract with SGI and contractually bind the Vendor. The proposal must also include evidence that it has been duly delivered on the part of the Vendor, that the persons submitting the proposal have the requisite corporate power and authority to structure, compile, draft, submit and deliver the proposal and subsequently to enter into, execute, deliver and perform on behalf of the Vendor any contract contemplated in this RFQ.

7.17. Execution of Contract

Once the evaluation of the proposals and the Vendor selection are complete, the selected proposal(s) and this RFQ will serve as the basis for a contract that will be negotiated and executed between SGI and the selected Vendor(s). This RFQ and the proposal will likely be attached to the contract as exhibits.

7.18. Oral Agreement or Arrangements

Any alleged oral agreements or arrangements made by the Vendor with any SGI agent or employee will be disregarded in any proposal evaluation or associated award.

7.19. Independent Price Determinations

The Vendor shall warrant, represent, and certify that the following requirements have been met in connection with their proposal for this RFQ:

7.20. Payments Against a Contract Award

Under no circumstances shall the successful Vendor begin to perform under a contract prior to the effective date of such contract. SGI shall assume no liability for payment of services under the terms of the contract until the successful Vendor is notified that the contract has been accepted by SGI. In no case shall a successful Vendor bill SGI prices in excess of the price indicated in the final contract agreed to and accepted by SGI. Any authorized or agreed additional charges can only be approved for payment by means of an amendment to the contract.

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7.21. SGI's Right to Audit and Access to Records, Record Keeping and Record Transfer

The Vendor shall prepare, maintain and preserve all records with respect to the administration of this program. During the term of the contract, SGI shall have access during normal business hours to all such records, in whatever form they exist or are stored, which records shall be the property of SGI, and upon termination of the contract, all such records, or exact copies thereof, shall be immediately turned over intact to SGI. The Vendor shall afford the officers, attorneys, accountants, auditors, and other authorized representatives of SGI free and full access to the records to be maintained by the Vendor pertinent to the RFQ.

At the option of SGI, periodic audits may, at reasonable times, be made of the successful Vendors' and all of their sub-contractors' books and records insofar as they pertain to the contract. Such audits shall be made at SGI's expense by SGI, or independent public accountants designated by SGI. Said books and records shall be made available by the Vendor to the Auditors of SGI. In the case that any discrepancy or breach of contract is discovered, all auditing expenses will be charged to the Vendor in addition to any legal settlements.

7.22. Confidentiality and Care of Data

The Vendor agrees to protect the confidentiality of any files, data or other materials pertaining to this RFQ and any resulting contract and to restrict their use solely for the purpose of completing this RFQ or fulfilling a resulting contract. The Vendor shall take all steps necessary to safeguard data, files, reports or other information from loss, destruction or erasure. Any costs or expenses of replacing or damages resulting from the loss of such data shall be borne by the Vendor when such loss or damage occurred through its negligence.

7.23 Compliance with Law and Background Screening

Vendor specifically acknowledges that SGI is subject to the gaming and licensing requirements of various jurisdictions and is obliged to take reasonable efforts to determine the suitability of its business associates. Vendor agrees to cooperate fully with SGI in providing it with any information, of whatever nature, that SGI deems necessary or appropriate in assuring itself that Vendor possesses the good character, honesty, integrity, and reputation applicable to those engaged in the gaming industry and VENDOR specifically represents that there is nothing in Vendor's background, history, or reputation that would be deemed unsuitable under the standards applicable to the gaming industry. If, during the term of any Agreement, SGI is notified by any regulatory agency that the conduct of business with Vendor will jeopardize SGI's, or its affiliates', license or ability to be licensed or if SGI concludes that Vendor fails to meet the above criteria, this Agreement shall terminate upon written notice by SGI.

In addition, Vendor shall be expected to provide representations and warranties concerning compliance with law, including but not limited to, applicable anti-corruption, competition, licensing, and registration laws, including the Foreign Corrupt Practices Act (FCPA); and with any applicable laws, regulations, and administrative requirements promulgated under the OECD Convention on Combating Bribery of Foreign Public Officials.

Individual Vendor employees or subcontractors assigned to perform services at or on behalf of CORPORATTION and who are to be granted (a) unescorted physical access rights to any Vendor's facility (as determined by SGI), or (b) any local or remote network access rights, must submit to and pass SGI's standard state and federal felony and misdemeanor records screening. Screening shall include social security verification and corresponding information attached to the social security number. County and or municipal checks shall be conducted as required or to further obtain charge or case specifics and determine eligibility for work. Certain Services performed by Vendor may also require credit history screening and or national records screening via fingerprint card applications sent to the FBI/DOJ for processing as dictated by SGI's customer contract requirements. Follow up searches may be conducted annually thereafter.

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A selection committee will review and score all proposals. The selection committee will be composed of SGI purchasing officials and external consultants who will review and score all proposals using the following criteria: **value, service, business reputation,** and **account management**. Value is the demonstrated offering of the best combination of service, quality, and price to SGI, as well as any additional incentives. Service is the demonstrated ability to promptly meet the requirements of SGI, as well as all the Terms and Conditions. Business reputation is determined by the length of time in business, suitable references, and the Vendor's financial stability. Account management is comprised of the Vendor's reporting capabilities and strategy for maintaining contracts and customer service levels all key elements of a long-term partnership.

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Watson, Marlon

From: willie.armstead@unishippers.com
Sent: Friday, April 23, 2010 10:57 AM
To: Watson, Marlon
Subject: Read: Express Mail Services RFQ
Attachments: ATT777431.txt

Your message

To: "VASAN@ESHIPGLOBAL.COM" <VASAN@ESHIPGLOBAL.COM> "vcuffari@ups.com" <vcuffari@ups.com> "willie.armstead@unishippers.com" <willie.armstead@unishippers.com> "ag@sditex.com" <ag@sditex.com>
Subject: Express Mail Services RFQ
Sent: Thu, April 22, 2010 11:42 am

Was displayed on Fri, April 23, 2010 8:56 am

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Srini Vasan [svasan@eshipglobal.com]
Sent: Thursday, April 22, 2010 2:11 PM
To: Watson, Marlon
Subject: [Retrieved]Read: Express Mail Services RFQ
Attachments: ATT760652.txt

This is a receipt for the mail you sent to <VASAN@ESHIPGLOBAL.COM>; <vcuffari@ups.com>; <willie.armstead@unishippers.com>; <ag@sditex.com> at 4/22/2010 12:42 PM

This receipt verifies that the message has been displayed on the recipient's computer at 4/22/2010 1:10 PM

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Srini Vasan [svasan@eshipglobal.com]
Sent: Thursday, April 22, 2010 2:11 PM
To: Watson, Marlon
Subject: [Retrieved]Read: Express Mail Services RFQ
Attachments: ATT658984.txt

This is a receipt for the mail you sent to <VASAN@ESHIPGLOBAL.COM>; <vcuffari@ups.com>; <willie.armstead@unishippers.com>; <ag@sditex.com> at 4/22/2010 12:42 PM

This receipt verifies that the message has been displayed on the recipient's computer at 4/22/2010 1:10 PM

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Watson, Marlon

From: Angela Freeman [angela.freeman@hmbc.org]
To: Watson, Marlon
Sent: Thursday, April 22, 2010 2:45 PM
Subject: Read: Express Mail Services RFQ

Your message

To: angela.freeman@hmbc.org
Subject:

was read on 4/22/2010 2:45 PM.

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Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
Sent: Thursday, April 22, 2010 1:43 PM
To: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; Express Mail Services RFQ

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: VASAN@ESHIPGLOBAL.COM
vcuffari@ups.com
willie.armstead@unishippers.com
ag@sditex.com
CC: Angela Freeman <angela.freeman@hmbc.org>

Subj: Express Mail Services RFQ
Sent: 2010-04-22 13:42

was relayed to the following recipient(s):

willie.armstead@unishippers.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
Sent: Thursday, April 22, 2010 1:43 PM
To: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; Express Mail Services RFQ

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: VASAN@ESHIPGLOBAL.COM
vcuffari@ups.com
willie.armstead@unishippers.com
ag@sditex.com
CC: Angela Freeman <angela.freeman@hmbc.org>

Subj: Express Mail Services RFQ
Sent: 2010-04-22 13:42

was relayed to the following recipient(s):

VASAN@ESHIPGLOBAL.COM

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willie.armstead@unishippers.com
ag@sditex.com
CC: Angela Freeman <angela.freeman@hmbc.org>

Subj: Express Mail Services RFQ
Sent: 2010-04-22 13:42

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CC: Angela Freeman <angela.freeman@hmbc.org>

Subj: Express Mail Services RFQ
Sent: 2010-04-22 13:42

was relayed to the following recipient(s):

ag@sditex.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

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Watson, Marlon

From: vcuffari@ups.com
Sent: Monday, April 26, 2010 11:15 AM
To: Watson, Marlon
Subject: Request For Proposal - Intent to Respond

Marlon,
UPS does intend to respond to your request for proposal.
Best regards,
Vince

Please return this Intent to respond, **regardless of your intent to submit a Proposal**, by fax or e-mail, no later than April 27th, 2010 to:

Marlon Watson (Marlon.Watson@scientificgames.com)
Phone: (770-664-3718 Fax: (770-664-3882

Vince Cuffari

UPS Worldwide Services
Director, Strategic Accounts - South Zone
35 Glenlake Parkway NE, Suite 400
Atlanta, GA 30328

Office: 404 828 3429
Cell: 678 644 0009
FAX: 404 828 3954
E-Mail: vcuffari@ups.com

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Watson, Marlon

From: Paul Kaidasz [paul.kaidasz@unishippers.com]
Sent: Friday, April 23, 2010 4:42 PM
To: Watson, Marlon
Subject: [Retrieved]Intent to Respond-Unishippers Global Logistics

Hello Marlon,

Please allow this email communication to serve as an official intent to respond on the Express Mail Services RFQ (RFP 361-10-001) recently distributed. I will be compiling the information requested including my company's HUB certification for your review. As you may be aware, we are an authorized reseller of UPS services and feel uniquely qualified to offer these services while providing Scientific Games a HUB subcontractor qualification.

If you have any questions, do not hesitate to contact me at the below coordinates. Thank you,

Paul Kaidasz | Vice President, Sales

Unishippers Global Logistics, LLC
e. paul.kaidasz@unishippers.com
p. 281.897.0072 x230
f. 800.728.6502
c. 832.334.3283
www.unishippers.com

Information from ESET NOD32 Antivirus, version of virus signature database 5053 (20100423)

The message was checked by ESET NOD32 Antivirus.

http://www.eset.com

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Unishippers Global Logistics

Fax

To: Marlon Watson	**From:** Paul Kaidasz
Fax: 770-664-3882	**Pages:** 2
Phone:	**Date:** April 26, 2010
Re: RFP 361-10-001	**cc:**

☐ **Urgent** x **For Review** ☐ **Please Comment** ☐ **Please Reply** ☐ **Please Recycle**

• **Comments:** Please see accompanying letter for intent to respond on the Express Mail Services RFQ. Any questions, do not hesitate to contact me. Thank you,

-Paul Kaidasz

DOCUMENT REDACTED BY TLC - 12-10-10

Hello Marlon,

Please allow this communication to serve as an official intent to respond on the Express Mail Services RFQ (RFP 361-10-001) recently distributed. I will be compiling the information requested including my company's HUB certification for your review. As you may be aware, we are an authorized reseller of UPS services and feel uniquely qualified to offer these services while providing Scientific Games a HUB subcontractor qualification.

If you have any questions, do not hesitate to contact me at the below coordinates. Thank you,

Paul Kaidasz | Vice President, Sales

Unishippers Global Logistics, LLC
e. paul.kaidasz@unishippers.com
p. 281.897.0072 x230
f. 800.728.6502
c. 832.334.3283
www.unishippers.com

Marlon Watson (Marlon.Watson@scientificgames.com)
Phone: (770-664-3718 Fax: (770-664-3882

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
Sent: Monday, April 26, 2010 2:54 PM
To: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; FW: DRAFT Ticket Stock Storage and Distribution Services

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: buzz@actionfreightservice.com
aarriaga@arocket.com
patrick.bailey@fipconsulting.com
worthpaper@aol.com
CC: Angela Freeman <angela.freeman@hmbc.org>

Subj: FW: DRAFT Ticket Stock Storage and Distribution Services
Sent: 2010-04-26 14:23

was relayed to the following recipient(s):

buzz@actionfreightservice.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

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Monday, May 03, 2010

Mr. Marlon Watson
Supplier Diversity Coordinator
Scientific Games International, Inc.
1500 Bluegrass Lakes Parkway
Alpharetta, GA 30004

Dear Marlon,

A carrier that can adhere to your schedules, maintain an impeccable safety record, and provide you with the flexibility and responsiveness your business demands is critical to your company's success. UPS is committed to satisfying our customers through teamwork, innovation, and industry leadership. We believe these are important factors to consider as you make your decision. After all, in many ways, the solution is inseparable from the provider.

Our proposal presents our recommendations to help SGI overcome challenges such as benefiting from technology solutions, high transportation costs, improving customer satisfaction, service pressures and staying ahead of the competition. In developing this proposal, we paid attention to both the technical and business issues that will define an effective solution. Our proposal also provides you with an overview of our capabilities and experience, and outlines UPS's differentiators. We are confident we can provide significant value for you while delivering the results you are looking for:

- Improve Operations to Reduce Workloads
- Improved Carrier Processes
- Improved Customer Service and Support
- Reliable Service at Competitive Prices

We look forward to the opportunity to review our proposal with you in detail and to implement for SGI the recommendations we are making. I will contact you via telephone on Monday, May 3, 2010 to confirm the next steps in the proposal process.

Sincerely,

Vince Cuffari
Director, Strategic Account Sales

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Scientific Games International, Inc.

Texas Lottery - Request for Proposal

Presented to:
Mr. Marlon Watson
Scientific Games International, Inc.

Presented by:
Vince Cuffari
UPS

Monday, May 03, 2010

DOCUMENT REDACTED BY TLC - 12-10-10

TABLE OF CONTENTS

EXECUTIVE SUMMARY **4**

Benefiting From Technology Solutions *4*

High Transportation Costs *5*

Improving Customer Satisfaction *5*

Service Pressures *5*

Staying Ahead of the Competition *5*

Improve Operations to Reduce Workloads *6*

Improved Carrier Processes *6*

Improved Customer Service and Support *6*

Reliable Service at Competitive Prices *6*

OUR RESPONSE TO YOUR RFP **7**

OUR SOLUTION **477**

U.S. Domestic Service Options *477*

Quantum View Manage® *48*

Quantum View Notify® *488*

UPS WorldShip® *49*

Daily Pickup *49*

UPS Returns℠ *49*

UPS Electronic Data Interchange (EDI) *50*

UPS Billing Analysis Tool *500*

UPS DIFFERENTIATORS **511**

Streamlined Global Account Management Structure *511*

Easy Access to Customer Support *511*

Green Fleets *511*

Innovative Technology *511*

One Driver Advantage *522*

ADDITIONAL INFORMATION **513**

The responses described herein with respect to particular services offered by UPS and UPS Supply Chain Solutions are general descriptions and for informational purposes only. Each such service offering is subject to and governed by the terms and conditions for such service set forth at www.ups.com and www.ups-scs.com in effect at the time the services are provided, or as may be provided in a contract to be executed between the parties. Certain limitations and exclusions apply to UPS's, UPS Supply Chain Solutions' and UPS Freight's service offerings, and the information contained in this response does not in any way alter, supplement, or amend the provisions of the applicable terms and conditions of service.

Also, the information contained in this response, including prices, is based on information available at the time of the preparation of this response, and necessarily incorporates significant assumptions and estimates as well as factual matters, and is subject to correction, completion, verification, and amendment.

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EXECUTIVE SUMMARY

UNDERSTANDING SGI'S BUSINESS

UPS recognizes the challenges that SGI faces in growing your business and providing the best service possible for your customers. There are many benefits to partnering with UPS.

We do more than provide you with standard products and services, we offer you a customized supply chain solution that takes into account the challenges and objectives that SGI is facing. Our supply chain capabilities extend into finance, logistics, customs brokerage, freight and electronic commerce. We understand that every customer's business is different—even with industry and market trends, each business operates in a different way and has a variety of goals. We embrace innovation; allowing us to serve our customers in ever-changing environments. No matter how complex your situation may be, we will listen to your concerns and work with you to find the solution that will help SGI succeed.

THE CHALLENGES SGI FACES

We understand that SGI wants to be successful—with more revenue, greater productivity, increased market share, and enhanced customer loyalty. Doing what it takes to be more successful means growing and expanding your business to put you ahead of the competition. We realize that you want to have the most productive and efficient processes and procedures in place to handle all of your supply chain needs, including shipping, inventory management, warehousing, logistics, etc. We also know that you want the best customer service possible for your clients. You need the right solution, along with excellent customer service, to advance SGI to achieve your goals.

Benefiting From Technology Solutions

Technology solutions can make the difference in your operations. However, a lack of technology, ineffective systems, legacy or outdated platforms, and integration issues can make what should be a positive, a big negative.

Is SGI missing opportunities for optimization? Do you rely on manual processes to find out a shipment's status? Can your systems consolidate shipments? Can they look for cost savings opportunities? Do they provide you with visibility?

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High Transportation Costs

Determining the proper allocation of your resources is an important part of running an efficient operation. Many companies manage their transportation purchasing on a decentralized basis. This means that you give up some of the benefits associated with consolidating your total transportation spend. As a result, you experience higher direct and indirect costs: direct costs as a function of purchasing transportation based on smaller volume, and indirect cost due to the redundancy associated with managing multiple transportation providers from multiple locations.

Improving Customer Satisfaction

Your customers want to know when they will get their orders. They want money-back service guarantees. They want quick customer service, and they want you to meet (or exceed) their expectations. Without efficient processes, you cannot serve your customers promptly and effectively, which lowers customer satisfaction and can keep customers from returning to you for products and services.

Service Pressures

Pricing is just one way your competitors put pressure on your organization. When they get their product to market faster than SGI, you risk a loss of revenue and market share. Getting your product to your customers faster than the competition requires an evaluation of your supply chain and the adoption of changes necessary to optimize your network.

Staying Ahead of the Competition

SGI may feel financial pressures from many sources, but your competitors are the primary source. Increasing competition is a reality of all businesses and staying ahead of the competition is the key to success.

Competition is no longer simply between two companies making similar products or providing similar services; today, it is your network against theirs and choosing the right resources goes a long way to determining your advantage. When savvy competition begins to offer a less expensive, but similar quality product, by sourcing overseas, there is pressure to cut your cost so you, too, can offer a less expensive product. Similarly, when your competition innovates to offer a better quality product for an equal price, you must look for ways to remain competitive. Companies that make the wrong choices face declining revenue, loss of market share, and shrinking profits, meaning that SGI must find solutions that put you ahead of the pack.

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THE OBJECTIVES SGI DESIRES

Having the proper resources in place makes all the difference in business. Strategic improvements to shipping and supply-chain related processes can provide SGI with increased profits, increased return on investment, better customer service, lower customer turnover, increased productivity, and more market share.

Improve Operations to Reduce Workloads

By reducing supply chain inefficiencies, your employees can focus on your core competencies. If your staff spends less time working on carrier-created problems (incorrect invoicing, tracking, and communication), and has access to accurate and easy-to-understand billing, they can do a better job helping grow your business.

Improved Carrier Processes

Parity with the competition is a constant challenge, and benchmarking best practices is a great advantage. Working with your carriers to improve processes can provide SGI with an opportunity to improve customer service and thereby grow market share.

Improved Customer Service and Support

Reducing time-in-transit, speeding products to market, and providing higher shipping visibility are just a few ways that SGI can improve customer service and support. Having a best-in-class carrier taking care of your supply chain puts you in a position to serve your customers in other ways.

Reliable Service at Competitive Prices

Receiving reliable service at a competitive price allows you to be more competitive in your market place.

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OUR RESPONSE TO YOUR RFP

RFP QUESTIONS & ANSWERS

In the following pages, we have answered your questions and addressed every requirement to demonstrate that we can provide you with the solution you need, on time and on budget. We based our responses on an understanding of your needs from both a technical and a business perspective. Whenever possible we have linked our responses back to those needs specifically, showing SGI not only what we offer but why it matters to you. We have also provided evidence of our ability to deliver on our recommendations in a professional manner. Moreover, we have highlighted, wherever possible, the value of our recommendations for SGI.

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2.1. Background

Scientific Games International, Inc. (SGI) provides technology-based products and services to the global gaming market and is headquartered in Alpharetta, GA. For more information on SGI, please visit www.scientificgames.com.

2.2. Objectives

SGI is issuing this RFQ as part of its ongoing mission to maintain, and where operationally viable exceed, the expected performance levels. Continued improvement of SGI's operating costs and the quality of services provided by outside Suppliers is fundamental to the ongoing success of SGI. To this end, SGI is concentrating on improving its bottom line and views cost and efficiency improvements as key levers to aid it in this endeavor. As part of this process, SGI has identified opportunities within its Small Parcel and Express Mail services. The objective of this RFQ is to identify proactive, efficient and innovative Suppliers capable of both assisting SGI in its ongoing operations and collaborating to maintain industry best practices, mitigate risk, increase program efficiencies, maintain SGI's corporate image and improve total life cycle costs.

SGI seeks, through this process, to realize the following objectives:

- Continue receiving on time deliveries and quality Express Mail services
- Continue to offer efficient, effective and high quality services to its customers
- Establish a single or multi-year Contract with a qualifying Supplier(s)

As part of its efforts to streamline its Small Parcel and Express Mail Services operations, SGI is not simply seeking to receive standard industry pricing from Suppliers in response to this RFQ. Only those Suppliers that both meet SGI's service requirements and provide the most competitive offers will be considered for further discussions. Suppliers should submit their Proposals based on the assumption that the Suppliers can meet the service requirements of SGI. Suppliers demonstrating their ability to provide value through the provision of these services will be considered viable candidates in regard to this RFQ.

The Proposals of Suppliers will be used as the basis for Supplier selection and negotiation. SGI strongly encourages competitive and thoughtful responses to this RFQ.

2.3. RFQ Abbreviations and Definitions

Whenever the following terms are used throughout this document, the following definitions should be used for clarification.

PURCHASER: Scientific Games International, Inc.

VENDOR(S): Any individual, company, or corporation formally submitting a proposal for the material or work contemplated, acting directly or through a duly authorized representative.

PROPOSAL: The offer of a Vendor submitted in the requested form, setting forth the Vendor's prices for supplying the material or performing the work described in the specifications. The table below provides a profile of SGI's expected demand. It is intended to give the Vendor an idea of the overall volume and product mix required during the contract period. The volumes of the products stated are **estimates only**, and do not constitute volume guarantees nor commitments. SGI will further refine its needs on a quarterly basis and communicate updated projections to the Vendor(s).

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Aside from regular business fluctuations, volumes may materially grow or decrease due to contract awards which are negotiated on an annual basis with SGI's customers.

Table 3.1 SGI Ground Expected Annual Number of Shipments

Approximately 17,000 delivery locations

At least one delivery per location each week (Locations noted below)

- Pick up and deliver packages Monday through Friday
- Have capability to deliver packages on weekends and holidays if requested
- Guarantee next business day delivery
- Secure and maintain workers compensation insurance (minimum limits of $100,000 for any one person, $200,000 per any one incident)
- Secure and maintain vehicular liability insurance (minimum limits of $100,000 for any one person, $200,000 for each occurrence)
- Secure and maintain and bodily injury insurance (minimum limits of $300,000 for any one person, $500,000 for any one accident)
- Packages weigh on average of 10 pounds but may weigh as much as 75 lbs
- Personnel should be assigned to routes and changes should be minimal
- Tracking System – must have real time tracking system capable of locating every package delivered and received
- Must have communication with driver at all times; GPS and cell phone assess
- Written proof of delivery document
- Signed delivery receipts - document must include signature of the party who received the package
- Delivery plan for locations in geographically remote areas within the state of Texas
- Process for handling refused and returned packages

Locations

- Austin (data center, office center, warehouse) ~ 130,000 sq ft
- Irving (Dallas)
- San Antonio
- Lubbock
- El Paso
- Abilene
- McAllen
- Victoria
- Houston
- Tyler

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Response: (3.1)

Pickup and Delivery

UPS will make every reasonable effort to deliver your packages. We will make three delivery attempts at no additional charge to the sender. At each attempt, the delivery person will leave a UPS InfoNotice® to inform the recipient of when we will attempt the next delivery, and how to direct the package to a more convenient location or have it held for pickup at a UPS location. After three attempts, we will return the package to the sender.

UPS works to ensure that we are available for our customers whenever they need us. We routinely pick up and deliver packages Monday through Friday (excluding the holidays listed below). We also pick up packages on Saturdays for all air services and will deliver Next Day Air packages on Saturday (for an additional fee).

UPS On-Call Pickup® is available with any UPS service you select for your shipment, including air, ground, and international. This service gives you the convenience of having your shipment picked up at a home or office simply by scheduling your pickup via ups.com® or by calling 1-800-PICK-UPS®. In most cases, UPS On-Call Pickup supports same-day pickup requests submitted online, or over the phone. The request and pickup time must be at least one hour apart.

Cut-off times for pickups vary by location.

In the United States, UPS recognizes the following holidays and does not pick up or deliver packages on these days*:

- New Year's Eve**
- New Years Day (observed)
- Memorial Day
- Independence Day (observed)
- Labor Day
- Thanksgiving
- Day after Thanksgiving**
- Christmas (observed)

* UPS Express Critical® is available 365 days per year

** Delivery and pickup of air and international packages only

Domestic packages refused by consignees, or which are undeliverable for any other reason, will be returned to the shipper. For more information regarding delivery attempts, please see the UPS Tariff/Terms and Conditions of Service available online at ups.com®.

For special designated shipments, UPS also offers a new contractual service, UPS Proactive Response®, a 24 hours per day, seven days per week predictive monitoring engine of packages as they move throughout the UPS network when shipped via UPS Next Day Air® and select UPS Worldwide Express® offerings. If a shipment will not be delivered as planned, UPS will attempt to intercept your package and take pre-defined actions to help mitigate risks and attempt to alert the customer about the mitigation efforts. Representatives can arrange for redelivery attempts on

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the same day for domestic shipment, dry ice replenishment, or refrigeration intervention to recover temperature-sensitive products at select domestic and international gateway hubs.

UPS Tracking

Keeping track of your shipments is important. We understand that there are times that you will want to know the exact location of any given shipment while en route to its final destination. We capture package movement information each time we scan a tracking label in the UPS delivery system.

You and your customers can track shipments through a link in a UPS e-mail that you can request. We also provide Application Programming Interfaces (APIs) to enable you to build tracking information into your website. With our reference number tracking, you can track packages at www.ups.com without even knowing the UPS tracking number.

With the largest mainframe database in the transportation industry, the UPS tracking system is unparalleled. Real-time, full-visibility tracking is available 24 hours a day, seven days a week.

The following tools are available for tracking your UPS shipments:

- UPS Proactive Response℠ offers 24 hours per day, seven days per week predictive monitoring via UPS systems and dedicated customer service agents for packages as they move throughout the UPS network when shipped via UPS Worldwide Express®, UPS Worldwide Saver®, and UPS Worldwide Express Plus® packages (UPS Next Day Air®, UPS Next Day Air Saver® and UPS Next Day Air® Early A.M.® packages in the U.S.) If a shipment will not be delivered as planned, UPS will attempt to intercept your package and take pre-defined actions to help mitigate the package and alert you about status.
- ups.com® – Shippers and receivers can track by reference numbers, UPS tracking numbers, or UPS InfoNotice® number (an InfoNotice is a document left at a consignee location when a package cannot be delivered). Numbers can be typed or uploaded. Registered users can save tracking numbers and re-track without re-typing. Registered shippers can also access proof of delivery signatures. We protect privacy by restricting access to delivery addresses and signatures in the tracking response. Receivers and others can input a tracking number and be proactively e-mailed upon delivery of the package.
- My UPS Enhanced Tracking – My UPS offers services to help you better manage your shipping operations, improve tracking, and provide you with an expanded view of your shipping activity.
- Quantum View Notify® – Quantum View Notify sends proactive e-mail alerts of key shipment events to as many as five e-mail addresses per request, so you and your customers stay informed about the status of your most important packages. You can choose any combination of three critical shipment notifications for a particular shipment: when shipment information is received by UPS, when the package is delivered, and when there is an exception that results in a change in the scheduled day of delivery.
- Quantum View® Manage – Quantum View Manage provides a complete perspective on shipping and brokerage activity without requiring tracking numbers. Up-to-date information about shipments you send, those you are expecting to receive, and those which you are paying for as a third party is placed at your fingertips to help save time, cut costs, and improve customer service. Ability to use UPS Delivery Intercept functions helps in managing your shipments.

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- Quantum View® Data – Quantum View Data enables you to seamlessly integrate tracking information into your internal systems for increased efficiencies across your business. The Quantum View Application Programming Interface (API) allows you to stream Quantum View Data information directly into your business systems.
- The UPS Developer Kit allows you to integrate UPS technologies into your intranet or enterprise application, including the Quantum View API (Quantum View Data information through XML data feed), Tracking API, and UPS Signature Tracking® API which empower your customers with the ability to track their shipments on your website.
- Import Tracking Numbers – Importing tracking numbers helps you save time by importing up to 100 tracking numbers that you may then track at one time. We can send tracking results to you by e-mail or in a comma-separated value (CSV) file that you can use in most spreadsheet applications.
- Save Tracking Numbers – Save Tracking Numbers enables you to select up to 50 tracking numbers to save for future reference with optional descriptions. You can check the status of undelivered packages as often as you want without having to key in tracking numbers every time.
- UPS Mobile –UPS Mobile makes it possible to track your UPS shipments with your Web-enabled cell phone or PDA. In addition to tracking your shipments, UPS Mobile allows you to use your wireless device to make a shipment, quickly and accurately calculate UPS shipping rates, locate the nearest UPS drop-off locations, compare rates and transit times to select the right UPS service for your needs. Visit http://m.ups.com on your mobile device to view the UPS Mobile application. UPS Mobile is also available for download from the App Store® for your iPhone or from BlackBerry App World from your BlackBerry smartphone.
- UPS Signature Tracking® – UPS Signature Tracking is a secure, Web-based service that provides enhanced tracking and delivery information. These features can help streamline your billing and customer service functions. Each time you track a package using UPS Signature Tracking, your tracking results may include proof of delivery with signature image, recipient's full name and delivery address, c.o.d. information, and reference number information.

UPS Communication with Drivers

UPS revolutionized the package delivery business in 1991 when we developed and deployed the first Delivery Information Acquisition Device, known as the DIAD. The current version, DIAD IV, is the first device in the industry to use personal area (Bluetooth), local area (WiFi), and wide area (GPRS or CDMA) wireless connectivity options. The DIAD IV sends delivery information to the UPS data repository as soon as the delivery person enters the information. Drivers simply scan the package bar code, collect the receiver's signature electronically, type in the last name of the receiver, and push a single key to complete the transaction and send the data.

We store all package tracking detail (every scan for each transit point) for each shipment for 90 days and delivery signatures and proof of delivery information for 18 months.

SGI can choose our accessorial called "adult signature required" if you need someone over the age of 21 to sign for the package—otherwise anyone present at the receiver's address can sign for the package. We require a signature for every commercial delivery. Residential signatures are gathered if they are available or if SGI pays an accessorial to mandate a residential signature.

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UPS Insurance

UPS maintains, at our own cost and expense, the following insurance coverages in full force and effect. Upon request, we will furnish certificates of insurance to SGI evidencing these coverages.

- Workers' Compensation at statutory limits
- Employers Liability

  $1,000,000 Bodily Injury by Accident – each accident

  $1,000,000 Bodily Injury by Disease – policy limit

  $1,000,000 Bodily Injury by Disease – each employee
- Commercial General Liability including Products-Completed Operations and Broad Form Contractual coverage

  $1,000,000 per occurrence limit for Bodily Injury

  $1,000,000 per occurrence limit of liability for Property Damage

  $2,000,000 General Aggregate
- Automobile Liability, with a minimum combined single limit of liability of $1,000,000 per accident covering all owned, non-owned, and hired vehicle
- Motor Truck Cargo Insurance with a limit of $100,000 per occurrence

UPS maintains proper insurance and operating authority to conduct business within the Unites States and internationally. We provide service in more than 200 countries and territories.

Please find a sample of UPS's insurance certificate below. We can identify a customer as "additional insured."

UPS 2010 Sample Cert.pdf

UPS Package Weights and Sizes

UPS has established specific weight and size limits for the packages sent using various UPS services. The restrictions below only pertain to individual packages. There are no limits to the total weight of your shipment or the total number of packages in your shipment.

- Packages can be up to 150 pounds (70 kilograms)
- Packages can be up to 165 inches (419 centimeters) in length and girth combined
- Packages can be up to 108 inches (270 centimeters) in length
- Packages that weigh more than 70 pounds (31.5 kilograms, or 25 kilograms within the European Union) require a special heavy-package label
- Oversize packages and packages with a large size-to-weight ratio require special pricing and dimensional weight calculations

Packages that exceed UPS weight and size limits are subject to an Over Maximum Limits charge.

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UPS Performance Measurements

To ensure the quality of our service, UPS has assigned an Operational Excellence Manager to every UPS region and district throughout the U.S. These individuals are responsible for monitoring performance indices, such as time-in-transit, shipment integrity, tracking data accuracy, as well as damage and claim occurrences. Operational Excellence Managers are responsible for identifying problem areas and then working with our operational groups to resolve and eliminate problems. We hold them accountable for generating improvements in all of the indices that they track.

On request, we will furnish you a monthly performance report for your UPS shipments. UPS technology provides you full visibility of your UPS packages in transit and delivered. Our standard reports list volume, transportation expense, and on-time performance by either a division or specific location.

Our organization continually tracks, audits, and analyzes our performance to anticipate problems and implement timely corrective actions. We measure performance statistics including, but not limited to, corporate performance and location-specific measurements. Managers from the top of the UPS organization use balanced scorecards to communicate top level objectives with tracking of performance results throughout the year.

One internal quality report we use is a balanced scorecard that helps us measure and monitor overall quality. Balanced scorecards are designed to track the unique attributes of each local service center's quality program and to identify whether or not the service center meets or exceeds pre-determined baselines. Our service center managers review the results of the scorecards with employees to emphasize the program's strengths and weaknesses. Performance scorecards are routinely adjusted to ensure that they remain consistent with changing customer requirements and business requirements.

Corporate Performance Measurements

- Pick-up response time
- Timeliness of arrivals and departures of aircraft
- Timeliness of loading and off-loading of shipments
- In-transit shipment status updates
- Pick-up and delivery status information
- Service commitment versus actual delivery time
- Tracking and tracing of mis-sorted shipments
- Damage-free freight handling
- Customer service performance
- Rating and billing accuracy

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Location-Specific Measurements

We have an internal audit system that requires each individual service center to perform monthly audits that include the following items:

- Adherence to company policies and procedures
- On-time pickups and deliveries
- Internal tracing
- Service failures and corrective action
- Problem reporting and root cause analysis

UPS EDI Services

You can leverage your established electronic data interchange (EDI) infrastructure to seamlessly integrate with UPS. Electronic data format standards assure direct transmission of billing information, shipping information, tracking results, and electronic funds transfer.

We have offered EDI functionality since 1987. Our EDI transmissions offer SGI the following features:

- Supports batch processing for package-level detail upload, billing information, package tracking, and electronic funds transfer
- Maximizes data security
- Enables full integration into your EDI infrastructure
- Supports all UPS domestic and export services
- Speeds accurate information reliably to your applications

Using EDI can help SGI by:

- increasing operational efficiencies by reducing key entry during the shipping process;
- minimizing information technology support costs by leveraging your existing support infrastructure;
- enabling the integration of shipping information with your business functions; and
- maximizing flexibility, security, and scalability.

Your UPS representative will work with you to set up the EDI link between SGI and UPS. This set up with include gathering information regarding your systems, the timing of your EDI transmissions, etc.

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Access to UPS Services

ups.com®

Our website (www.ups.com) is available to customers 24 hours a day, seven days a week. Our award-winning website can be used to track; ship; manage claims and billing; calculate rates and transit times; request pickups; locate drop-off sites; order supplies; and research international trade topics and critical shipping information.

UPS Developer Kit

The UPS Developer Kit suite of Internet-based application programming interfaces allows you to implement UPS functionality and information directly into your critical business systems helping to automate customer service, logistics, warehouse management, and billing. Integrate UPS functionality and information into your website or business applications. Empower buyers with the ability to track their own packages, and compare and select shipping services that best fit their needs and budgets. For example, providing integrated tracking information on your website can reduce your customer service call volume while satisfying customers.

UPS CampusShip™

UPS CampusShip is a Web-based shipping system that enables multiple users within an organization to ship packages and perform other shipping-related tasks from any computer connected to the Internet in over 40 countries and over 20 languages. UPS CampusShip allows companies to achieve centralized control and monitoring of global shipping activities and expense allocation with powerful administration features that can help your organization reduce costs, improve productivity, and provide better service to your customers or clients. Corporate managers establish company or department shipping guidelines, accurately track shipping costs by department or location, and export history data on usage to produce detailed reports.

UPS Internet Shipping

UPS Internet Shipping at ups.com is a fast, convenient Web-based shipping solution. Customers can ship up to 20 packages per shipment, store thousands of addresses online in their address book, access your shipping history, and even arrange for a pickup using this powerful automated shipping solution. UPS Internet Shipping is ideal when SGI needs a Web-based shipping solution without the administrative controls of UPS CampusShip. UPS Internet Shipping offers:

- One step shipping using defaulted fields and shipping preferences
- No software to install or update
- Use of a UPS account or credit card
- Address book with data import and export, or link to Outlook or ACT!
- The ability to track, reroute or ship again directly from shipping history
- International shipping and forms creation from over 40 countries

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UPS Visibility Solutions

Quantum View®

Quantum View is a Web-based suite of services designed to proactively provide greater visibility for UPS shipments. This visibility can help SGI improve the performance of virtually every function of your business.

- Quantum View Notify® allows shippers to request that UPS send e-mails to receivers, third parties, or back to the shipper regarding the status of UPS shipments. We can send notifications when a package ships (including scheduled delivery date and other shipment information), when an exception occurs, and when a shipment is delivered. Additionally, Quantum View Notify can be requested within ups.com tracking.
- Quantum View® Manage puts aggregated shipping status information at your fingertips without special technology installation or support. It is a Web-based application that enables multiple users within the organization to quickly and easily view, download, and share up-to-date information about the status of outbound, inbound and third party paid UPS shipments.
- Quantum View® Manage for Importers adds critical brokerage information to the shipment information in Quantum View Manage to help streamline your import compliance and procurement processes.
- Quantum View® Data provides comprehensive shipping data in a "raw" format that can be integrated into your internal systems and business processes. The file download tool enables programmers to retrieve data and use it in internal systems without human intervention.

Deliveries to Remote Locations

UPS delivers to every address in the United States, and provides services in 200 countries around the world. UPS provides business solutions to millions of customers, from individual consumers to multinational corporations. We enable domestic and global commerce by managing the movement of the three primary flows of trade: goods, information and funds. With our extensive global and domestic capabilities, we provide a total enterprise solution including package delivery (ground and air), freight services, technology solutions, supply chain services, consulting and mail services. We have the scale, breadth of service and geographic coverage to serve all your locations, no matter where they are.

UPS will make every reasonable effort to deliver your packages. We will make three delivery attempts at no additional charge to the sender. At each attempt, the delivery person will leave a UPS InfoNotice® to inform the recipient of when we will attempt the next delivery, and how to direct the package to a more convenient location or have it held for pickup at a UPS location. After three attempts, we will return the package to the sender.

Refused or Undeliverable Packages

Domestic packages refused by consignees, or which are undeliverable for any other reason, will be promptly returned to the shipper. For more information regarding delivery attempts, please see the UPS Tariff/Terms and Conditions of Service available online at www.ups.com.

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4.1. Vendor Notification

This document formally invites Vendors to propose pricing for the products described herein. Vendors are asked to respond with their intent to submit a Proposal to this RFQ by the Notice of Intent to Respond Deadline specified in "Appendix A – RFQ Process and Timing."

Response

Intent to Respond email message was sent to the attention of Mr. Marlon Watson at 11:15 A.M. on Monday, April 26, 2010

4.2. Communications

During the period from your company's receipt of this RFQ until a contract is awarded, any communication, including questions, concerning this RFQ should ONLY be directed to the RFQ Administrator specified above.. While some communication between bidding Vendors and SGI may be necessary as bidding Vendors may be current SGI suppliers, under no circumstances shall any Vendor or Vendor's agent contact any agent or employee of SGI for additional information pertinent to this RFQ, except through the RFQ Administrator: When submitting an e-mail or fax, please include your company name in the subject heading.

Response

Understood

4.3. Scientific Games Locations

The complete addresses of the SGI locations covered in this RFQ are listed in Scientific Games Locations".

- Austin (data center, office center, warehouse) ~ 130,000 sq ft
- Irving (Dallas)
- San Antonio
- Lubbock
- El Paso
- Abilene
- McAllen
- Victoria
- Houston
- Tyler

Response

UPS currently offers service to all of the locations indentified

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Qualitative Questions

SGI is not focused on pricing alone, but also considers the overall service provided by the Vendor. "Appendix D – Qualitative Questions" is an opportunity for the Vendor to demonstrate how they can provide value in addition to their most competitive pricing. The final Vendor rankings will be based not only on the best prices, but also on non-pricing considerations including, but not limited to, product selection, ability to consistently deliver quality product, Vendor timeliness, Vendor financial health, Vendor's background suitability and compliance with law history, policy and procedures, product innovation, and willingness to work with SGI in a long-term partnership.

4.6. Authorized Signatures

Your proposal must be signed by one or more authorized officials with the authority to legally and contractually engage on behalf of your company. The proposal must also provide the name, title, address and telephone number of those individuals who will serve as the Vendor's primary contact with SGI in this process.

Response

Vince Cuffari will continue to be your primary contact throughout the RFP process.

35 Glenlake Parkway
Suite 400
Atlanta. GA 30328
Office: 404 828 3429
Cell: 678 644 0009
Email: vcuffari@ups.com

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It is expressly consented that by submitting a proposal, the Vendor is in agreement with the following RFQ Service Level Requirements. If there is an objection, it must be noted in "Appendix F – Vendor Feedback."

6.1. Service Level Requirements

SGI requires (with controllable exception) that all goods reach destination (including customs clearing – see below) with 99.0% on-time accuracy.

Vendor must guarantee the necessary amount of airplane space required for the prompt transportation of all goods SGI place in the Vendor's possession, for each day that SGI places goods with Vendor. Any delays caused by mechanical error, customs, or adverse weather must be immediately communicated to SGI, otherwise specific penalties shall apply.

Response

In order to provide a highly reliable application, we have designed our infrastructure to run well below the maximum available capacity. This is done to insure our ability to handle unexpected transaction volumes. System utilization is monitored daily and reviewed periodically to determine when additional capacity is warranted. In addition, response time statistics are reported daily to determine if user experience is within acceptable levels.

It is against our corporate policy to provide our total company shipment integrity rate, however, reliability is the cornerstone of the UPS brand promise. UPS guarantees on-schedule delivery of each packaged shipped. UPS has been ranked very high in customer satisfaction for domestic air, ground, and international delivery according to JD Power and Associates® Small-Package Delivery Service Business Customer Satisfaction Study. Our own rigid measurement systems consistently show on-time performance for both air and ground services to be near or above 99 percent.

To ensure the quality of our service, UPS has assigned an Operational Excellence Manager to every UPS region and district throughout the U.S. These individuals are responsible for monitoring performance indices, such as time-in-transit, shipment integrity, tracking data accuracy, as well as damage and claim occurrences. Operational Excellence Managers are responsible for identifying problem areas and then working with our operational groups to resolve and eliminate problems. We hold them accountable for generating improvements in all of the indices that they track.

On request, we will furnish you a monthly performance report for your UPS shipments. UPS technology provides you full visibility of your UPS packages in transit and delivered. Our standard reports list volume, transportation expense, and on-time performance by either a division or specific location.

UPS will make every reasonable effort to deliver your packages. We will make three delivery attempts at no additional charge to the sender. At each attempt, the delivery person will leave a UPS InfoNotice® to inform the recipient of when we will attempt the next delivery, and how to direct the package to a more convenient location or have it held for pickup at a UPS location. After three attempts, we will return the package to the sender.

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6.2. Additional Delivery Requirements

The Vendor shall employ an Online Tracking System or any system that serves the purpose of keeping track of where the shipments are. SGI must be given free access to the system at all times.

Response

Keeping track of your shipments is important. We understand that there are times that you will want to know the exact location of any given shipment while en route to its final destination. We capture package movement information each time we scan a tracking label in the UPS delivery system.

You and your customers can track shipments through a link in a UPS e-mail that you can request. We also provide Application Programming Interfaces (APIs) to enable you to build tracking information into your website. With our reference number tracking, you can track packages at www.ups.com without even knowing the UPS tracking number.

With the largest mainframe database in the transportation industry, the UPS tracking system is unparalleled. Real-time, full-visibility tracking is available 24 hours a day, seven days a week.

The following tools are available for tracking your UPS shipments:

- UPS Proactive Response℠ offers 24 hours per day, seven days per week predictive monitoring via UPS systems and dedicated customer service agents for packages as they move throughout the UPS network when shipped via UPS Worldwide Express®, UPS Worldwide Saver®, and UPS Worldwide Express Plus® packages (UPS Next Day Air®, UPS Next Day Air Saver® and UPS Next Day Air® Early A.M.® packages in the U.S.) If a shipment will not be delivered as planned, UPS will attempt to intercept your package and take pre-defined actions to help mitigate the package and alert you about status.
- ups.com® – Shippers and receivers can track by reference numbers, UPS tracking numbers, or UPS InfoNotice® number (an InfoNotice is a document left at a consignee location when a package cannot be delivered). Numbers can be typed or uploaded. Registered users can save tracking numbers and re-track without re-typing. Registered shippers can also access proof of delivery signatures. We protect privacy by restricting access to delivery addresses and signatures in the tracking response. Receivers and others can input a tracking number and be proactively e-mailed upon delivery of the package.
- My UPS Enhanced Tracking – My UPS offers services to help you better manage your shipping operations, improve tracking, and provide you with an expanded view of your shipping activity.
- Quantum View Notify® – Quantum View Notify sends proactive e-mail alerts of key shipment events to as many as five e-mail addresses per request, so you and your customers stay informed about the status of your most important packages. You can choose any combination of three critical shipment notifications for a particular shipment: when shipment information is received by UPS, when the package is delivered, and when there is an exception that results in a change in the scheduled day of delivery.

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- Quantum View® Manage – Quantum View Manage provides a complete perspective on shipping and brokerage activity without requiring tracking numbers. Up-to-date information about shipments you send, those you are expecting to receive, and those which you are paying for as a third party is placed at your fingertips to help save time, cut costs, and improve customer service. Ability to use UPS Delivery Intercept functions helps in managing your shipments.
- Quantum View® Data – Quantum View Data enables you to seamlessly integrate tracking information into your internal systems for increased efficiencies across your business. The Quantum View Application Programming Interface (API) allows you to stream Quantum View Data information directly into your business systems.
- The UPS Developer Kit allows you to integrate UPS technologies into your intranet or enterprise application, including the Quantum View API (Quantum View Data information through XML data feed), Tracking API, and UPS Signature Tracking® API which empower your customers with the ability to track their shipments on your website.
- Import Tracking Numbers – Importing tracking numbers helps you save time by importing up to 100 tracking numbers that you may then track at one time. We can send tracking results to you by e-mail or in a comma-separated value (CSV) file that you can use in most spreadsheet applications.
- Save Tracking Numbers – Save Tracking Numbers enables you to select up to 50 tracking numbers to save for future reference with optional descriptions. You can check the status of undelivered packages as often as you want without having to key in tracking numbers every time.
- UPS Mobile –UPS Mobile makes it possible to track your UPS shipments with your Web-enabled cell phone or PDA. In addition to tracking your shipments, UPS Mobile allows you to use your wireless device to make a shipment, quickly and accurately calculate UPS shipping rates, locate the nearest UPS drop-off locations, compare rates and transit times to select the right UPS service for your needs. Visit http://m.ups.com on your mobile device to view the UPS Mobile application. UPS Mobile is also available for download from the App Store® for your iPhone or from BlackBerry App World from your BlackBerry smartphone.
- UPS Signature Tracking® – UPS Signature Tracking is a secure, Web-based service that provides enhanced tracking and delivery information. These features can help streamline your billing and customer service functions. Each time you track a package using UPS Signature Tracking, your tracking results may include proof of delivery with signature image, recipient's full name and delivery address, c.o.d. information, and reference number information.

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6.3. Customs Requirements

In order to fulfill SGI's customers' expected delivery times, it is imperative that Vendor(s) demonstrates the ability to cross customs in a manner as efficient as possible. In addition, all custom laws, regulation and mandates are to be strictly adhered to. SGI expects that all custom clearing documentation should be filed with customs prior to any goods arriving at port. Such pre-clearance is requisite so that SGI goods do not spend any additional time being processed at customs than is absolutely necessary.

Response

UPS Supply Chain Solutions is one of the largest filers of customs entries in the U.S. with more than 6.1 million entries filed with Customs & Border Protection in 2008. Our staff of 3,000 brokerage employees contains over 300 licensed customs brokers. The average tenure of employees in our brokerage operations is seven years.

Process

To meet our customers' needs, UPS Supply Chain Solutions offers many different models for processing entries. These range from smaller local models to larger national models.

UPS Supply Chain Solutions maintains two types of operational facilities: Trade service centers and trade management centers. These facilities work in close coordination to meet the varied and evolving needs of our customers. These two types of facilities support our customers' import activities in either a centralized or decentralized environment, depending on the needs of the customer. Regardless of which support format a customer chooses, they are supported by a team of import analysts that serve as the central point of contact.

Trade service centers throughout the U.S. play a critical role in the clearance process by managing traffic coordination efforts, interfacing with local Customs and other government agencies, and managing exceptions as necessary. With a network of offices at key ports throughout North America (100 locations in the U.S., 20 locations in Canada, and nine locations in Mexico), UPS Supply Chain Solutions has the coverage to support our clients regardless of port of entry.

At the national level, UPS Supply Chain Solutions operates six trade management centers in North America whose primary responsibilities are processing cargo release activity, creating formal customs entries, and billing packages for each shipment processed for our major customer accounts. Trade management centers support the trade service centers by performing the majority of entry processing, allowing local offices to focus on traffic coordination and exception management. The trade management centers also act as auditors in the import cycle, ensuring high levels of compliance and quality. UPS Supply Chain Solutions' Trade Management Centers are located in Aiken, South Carolina; Louisville, Kentucky; Cleveland, Ohio; Dallas, Texas; Toronto, Ontario; and El Paso, Texas

Services

UPS Supply Chain Solutions operates a wholly owned subsidiary called UPS Trade Management Services (TMS). UPS TMS, in conjunction with our customs clearance capabilities, comprises the entire International Trade Management (ITM) service offering. Specifically, UPS TMS offers services within the areas of trade, tariff, and compliance consulting; managed services; and shared services. Our trade management services group offers a variety of consulting services including but not limited to:

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UPS Trade Management Services Consulting

Compliance Consulting – UPS works closely with government agencies in order to keep current in its knowledge of pending regulation, procedures, and various international trade issues that may affect our existing customers and potential clients.

- Risk management
- Customs programs
- Compliance audits
- Compliance manuals
- Documentation requirements
- Alternative records storage development
- Vendor management services
- Import compliance programs
- Export compliance programs
- AES (Automated Export System) compliance

Trade Consulting – Trade consulting involves the evaluation of a customer's trade agreement effectiveness, regardless of the international cross border activity that is occurring within a company's global supply chain.

- Preferential programs
- Quota and import licenses
- Country of origin qualification
- Special trade program eligibility
- Participating government agency (PGA) consulting services
- Trade program consulting services (GSP, 9801, NAFTA, etc.)
- Cargo security initiatives – C-TPAT, CSI, PIP, FAST, 24-Hour Rule, etc.
- Foreign trade zone analysis
- Maquiladora audits
- FDA facility/product registration

Tariff Consulting – Primarily UPS focuses on providing assistance within the following areas:

- Tariff engineering
- Tariff classification
- Binding rulings, petitions and protests
- Anti-dumping and countervailing duties

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- Valuation
- Management of duties, taxes and fees
- Marking requirements
- Duty drawback

6.4. Information Technology Requirements

Vendor(s) shall work with SGI to integrate its industry-specific or Vendor proprietary software applications or hardware with the SGI-owned and operated information systems, equipment and software, as necessary, to carry out Services and/or share information between:

a) SGI and Vendor b) Vendor and Other Vendor(s) c) Vendor and Customs d) Vendor and Client e) Vendor and point of distribution

In so far as industry-specific or Vendor proprietary software applications or hardware are incompatible with SGI's systems, Vendor shall propose and implement a suitable solution at Vendor's own cost and to the satisfaction of SGI. SGI's proprietary system is able to produce standard shipping documents necessary for export and customs reporting (e.g. Advanced Shipping Notice).

Response

Whether you integrate UPS-provided information directly into your systems or use UPS-hosted Web applications, we provide a full range of solutions to streamline processes and help you meet your critical business objectives.

We designed our technology-based solutions to save you time by minimizing or eliminating manual processes, such as key entry, while increasing data accuracy and customer satisfaction. For more information regarding the following UPS technology offerings, please see the "Business Solutions" section of ups.com®.

Shipping Solutions

UPS WorldShip®

WorldShip® provides access to the complete range of UPS services and is ideal for customers with high-volume shipping or integration needs. Here are some of the ways that WorldShip can simplify shipping:

- Connect WorldShip to customer service and accounting systems to streamline business processes
- Process UPS package and freight shipments using a single application.
- View account-specific negotiated UPS rates with each shipment
- Send Quantum View® e-mail notifications to let you and your customers know where shipments are and when they will arrive.
- Expedite shipment processing by customizing default settings to match shipping preferences.
- Print international shipping and dangerous goods documentation without the need for additional software.

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WorldShip 2010 is available in 132 countries and 20 languages.

UPS CampusShip™

UPS CampusShip is a Web-based shipping system that enables multiple users within an organization to ship packages and perform other shipping-related tasks from any computer connected to the Internet in 42 countries and territories in 25 languages. We achieve centralized control and monitoring of global shipping activities and expense allocation with powerful administration features. Corporate managers establish company or department shipping guidelines, accurately track shipping costs by department or location, and produce detailed reports on usage.

- Customize, require, validate, and lock reference fields used for information such as client/matter codes, cost codes, order numbers, and department codes.
- Restrict or grant access to recipient addresses, ship-to countries, UPS service levels, and optional UPS services.
- Use report capabilities or export data in your enterprise systems or analysis tools.
- Share and update common address information across the organization through the Corporate Address Book and Address Groups.
- Notify recipients of a shipment, delivery and exception status by e-mail.
- Allow or grant access for users to charge shipments to shipper, receiver, or 3rd party shipping accounts and/or credit cards.

UPS Internet Shipping

UPS Internet Shipping is ideal when SGI needs a Web-based shipping solution without the administrative controls of UPS CampusShip. The following help make UPS Internet Shipping simple and convenient:

- One step shipping using defaulted fields and shipping preferences
- No software to install or update
- Use of a UPS account or credit card
- Address book with data import and export, or link to Outlook or ACT!
- The ability to track, reroute or ship again directly from shipping history
- International shipping and forms creation

ConnectShip®

ConnectShip™ Toolkit is an Application Programming Interface (API) based set of tools used to embed shipping functionality into in-house and third party systems. This solution is ideal for businesses that want customized and tightly integrated shipping functionality without the development costs typically associated with customized solutions.

In addition, UPS provides a shipping API for customers that want to embed shipping label creation into other applications. We also provide data interface solutions for customers with proprietary shipping solutions.

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Other Information Management Solutions

By combining UPS shipping solutions with other UPS applications, you can enhance supply chain visibility, connect with customers, integrate processes, and even improve cash flow and customer service.

Quantum View®

Quantum View is a Web-based suite of services designed to proactively provide greater visibility for UPS shipments. This visibility can help SGI improve the performance of virtually every function of your business.

- Quantum View Notify® allows shippers to request that UPS send e-mails to receivers, third parties, or back to the shipper regarding the status of UPS shipments. We can send notifications when a package ships (including scheduled delivery date and other shipment information), when an exception occurs, and when a shipment is delivered. Additionally, Quantum View Notify can be requested within ups.com tracking.
- Quantum View® Manage puts aggregated shipping status information at your fingertips without special technology installation or support. This is a Web-based application that enables multiple users within the organization to quickly and easily view, download, and share up-to-date information about the status of outbound, inbound and third party paid UPS shipments.
- Quantum View® Manage for Importers adds critical brokerage information to the shipment information in Quantum View Manage to help streamline your import compliance and procurement processes.
- Quantum View® Data provides comprehensive shipping data in a "raw" format that can be integrated into your internal systems and business processes. The file download tool enables programmers to retrieve data and use it in internal systems without human intervention.

Flex® Global View

Flex Global View (FGV) supports our more comprehensive freight and logistics capabilities by providing shipment, brokerage, inventory, and critical milestone information. Updated continuously by carriers and our global operating systems, FGV provides the information you need to stay nimble, make critical decisions, and improve your supply chain results.

UPS Billing Data and Billing Analysis Tool

UPS Billing Data is an electronic file that we will send to up to five e-mail addresses weekly. We standardize the billing information for accounts in 36 countries to facilitate global transportation analysis. Information that UPS shipping systems help you capture, such as order numbers and client codes, can be used to reconcile and allocate shipping charges.

The Billing Analysis Tool is an application used to analyze the billing data through queries and reports. Whether you integrate billing data directly into your own accounting applications or use our analysis tool, you gain control over transportation expenses without wasting expensive administrative time.

UPS Developer Kit

The UPS Developer Kit suite of Internet-based application programming interfaces allows you to implement UPS functionality and information directly into your critical business

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systems helping to automate customer service, logistics, warehouse management, and billing. Integrate UPS functionality and information into your website or business applications. Empower buyers with the ability to track their own packages, and compare and select shipping services that best fit their needs and budgets. For example, providing integrated tracking information on your website can reduce your customer service call volume while satisfying customers.

UPS TradeAbility®

UPS TradeAbility helps importers and exporters understand and comply with trade regulations and determine delivered or "landed" transportation costs. You can use the TradeAbility tools online at ups.com® or the information can be integrated into your systems.

ups.com®

Our award-winning website can be used to track; ship; manage claims and billing; calculate rates and transit times; request pickups; locate drop-off sites; order supplies; and research international trade topics and critical shipping information.

UPS Mobile

UPS Mobile services allow business professionals and consumer the ability to access core information services via their mobile device such as their phone, Blackberry, or PDA device. Provided their device is equipped with a data access plan that includes either text messaging (SMS) or mobile Web browsing services, users will be have the ability to access the following services:

- **Tracking:** Use your mobile device to obtain the current tracking status of a package. Registered users can enter and save up to five UPS tracking numbers for quick tracking status updates.
- **Find Locations:** When you need a list of the closest UPS locations that accept packages or provide service, you can use your mobile device to enter a postal code and obtain a list of locations quickly and easily.
- **Calculate Time in Transit:** Obtain an estimate of the number of days (excluding weekends and holidays) that a shipment will be in transit from pickup to delivery. With UPS Wireless access, you can find the time your shipment will take to reach the destination from your mobile device by simply entering the origin and destination postal codes.
- **Calculate Cost:** Obtain a cost estimate for any anticipated shipment. Simply provide a few pieces of information, and a cost estimate displays on your mobile device.
- **Log in to My UPS** - Visit http://m.ups.com on your mobile device to view the UPS Mobile application.

Our visibility system allows for configurable output for both reports and queries. We can address any further configuration needs during implementation.

While other companies may have technology solutions that appear similar, UPS puts it all together — leading edge solutions, on-time performance, and the people and resources that allow you to use our solutions to better manage your business. Helping you take advantage of what our solutions can do for your business is our competitive advantage.

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We believe service extends beyond pickup and delivery of goods – to helping you leverage your supply chain into a competitive asset. We provide technology solutions that help our customers reduce internal costs, improve service and competitiveness, improve cash flow, and better manage inventory. We train our account managers to recognize how UPS customer technology can help you achieve your critical business objectives and how you can best implement those solutions.

We do this primarily through the interplay of three categories of solutions:

Shipping Solutions: Whether you process a high volume of shipments from central shipping stations or have multiple employees processing shipments from their desktops – or both – UPS solutions can be used to streamline and control the processes involved.

Visibility Solutions: Solutions that go beyond simple tracking can help you look up and down the supply chain to better manage orders and inventory and improve customer service and cash flow.

Billing Solutions: UPS solutions can help improve the efficiency of processes in both Accounts Payable and Accounts Receivable.

In addition, UPS has been using technology to improve efficiency for a long time. In recent years we have refined and integrated a number of hardware and software tools. One example of this is package flow technology. In 2008, package flow technology enabled us to reach our cumulative goal, set in 2003, of eliminating 100 million miles driven. Our routing technology reduces fuel consumption and emissions by optimizing the processes of:

- Allocating our pick-ups and deliveries to the most efficient number of vehicles each day at each facility, thus keeping vehicles off the road wherever possible
- Loading vehicles most efficiently for the order of delivery, so that routes and miles driven can be kept to a minimum
- Routing vehicles so that they reach all required destinations in the least amount of time and miles driven
- Selecting route options that minimize idling time spent waiting for lights and turns, thus reducing fuel use and emissions even if miles driven remain the same
- Identifying stopping locations that enable multiple deliveries without repositioning a vehicle
- Keeping drivers on route and on schedule via a handheld computer.

UPS has several shipping systems with international shipping capabilities. We have solutions for warehouse fulfillment operations, high-paced corporate mailroom environments, desktop office, or home office shipping.

We design UPS shipping solutions to help you synchronize information and improve internal processes.

6.5. Dedicated Service Representatives

The Vendor should provide SGI with at least one (1) dedicated point of contact and one (1) backup for Europe, Asia and America. This contact should be reachable by a toll-free telephone number during

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the business hours of all SGI's locations and response time should be less than two (2) hours.

Response

As a UPS strategic customer, Scientific Games International, Inc. will receive unprecedented customer support and enhanced Web tools. Your UPS strategic account team will include the following:

Director of Strategic Accounts Sales – provides vital support to your corporate headquarters. With industry-specific expertise, your director of strategic accounts sales works effectively with your company to develop proactive global and long-term solutions.

Strategic Account Sales Team – supports individual locations, field offices, distribution centers, or other key facilities within your organization. This team will work with your director of strategic accounts sales, and provide updates on any needs, situations, or new developments throughout all your company's locations. They will work through any inquiries to offer proactive solutions and provide suggestions to streamline your daily routine.

Strategic Customer Support Team – manages your customer service inquiries across all your company's locations. With access to your account history, you'll speak with someone who knows and understands your company; who will take complete ownership, so you can get on with your day. UPS strategic customers receive an enhanced level of customer service, allowing access to information like never before.

Contact your strategic customer support team in a way that is convenient for you. You can utilize My UPS.com® to find detailed information concerning tracking, billing, claim status and other support inquiries. You can simply e-mail your strategic customer support team at strategicsupport@ups.com, or you can speak to a team member by calling a dedicated phone number.

Enhanced Web Tools – provide additional access to information regarding at-a-glance billing, claims and support. Customize you're My UPS.com® page for those features that matter most to you. Features include:

- At-a-Glance Billing
- Claims
- Online Support
- Scheduling a Pickup
- Ordering Supplies
- Creating a Shipment
- Tracking a Shipment
- Voiding a Shipment

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6.6. Reporting

The Vendor shall have a proof of delivery document duly signed by the parties involved for all shipments. The format of such document shall be proposed by the Vendor and approved by SGI.

The Vendor shall submit a monthly report to SGI's Logistic Department no later than five (5) days after the end of each month while this contract is in effect.

All reports should be available in an electronic format such as Microsoft Excel. All reports should include shipment/package level detail for each order executed for SGI. These reports shall be in a form approved in advance in writing by SGI. Failure to comply may result in the termination of this contract.

The reports detailed below specify the minimum reporting requirements and the period that the report should cover. Ad hoc reports may be requested from time to time and should be provided at no additional cost.

a) Monthly Activity Report – A report showing line-item data at the package level executed for SGI. The following fields must be captured in the report: *Invoice Date, Invoice Number, Way Bill Number, Shipping Date, Delivery Date, Shipper Name, Origin City (or Address), Recipient Name, Destination City (or Address), Freight Charge, Surcharges (by Type), Discounts Applied (if applicable), Total Charge, Number of Pieces in Shipment, Actual Weight, Charge Weight.*

b) Monthly Summary Report – A summary report for SGI's account as a whole.

c) Monthly On-Time Performance Report – A summary report detailing the timeliness of shipments/package delivery with breakdown of controllable exceptions and uncontrollable exceptions. The Vendor should reference this report when refunding SGI with full shipping cost for shipments/packages that were not delivered on time.

d) Monthly Damage / Lost Shipments Report – The Vendor should report how many shipments/ packages are damaged, lost, delayed and found each month. In addition, the Vendor should detail the claims processed on these shipments/packages and their end result. The Vendor should also note what steps are being taken to correct these problems in the future if issues are consistently the same.

e) Monthly Aggregation Pricing Report – A summary report for all packages to which aggregated pricing is applied (if applicable). f) Quarterly Delivery Schedules – Provision of routing summaries with pick-up and delivery information for all cities (if applicable).

Response

Knowing specifically who received a shipment can be important. We can provide SGI with Web-based package tracking for instant access to vital information about shipments. In 52 different countries, we can provide a digital signature image at no additional charge.

UPS revolutionized the package delivery business in 1991 when we developed and deployed the first Delivery Information Acquisition Device, known as the DIAD. The current version, DIAD IV, is the first device in the industry to use personal area (Bluetooth), local area (WiFi), and wide area (GPRS or CDMA) wireless connectivity options. The DIAD IV sends delivery information to the UPS data repository as soon as the delivery person enters the information. Drivers simply scan the package bar code, collect the receiver's signature electronically, type in the last name of the receiver, and push a single key to complete the transaction and send the data.

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We store all package tracking detail (every scan for each transit point) for each shipment for 90 days and delivery signatures and proof of delivery information for 18 months.

SGI can choose our accessorial called "adult signature required" if you need someone over the age of 21 to sign for the package—otherwise anyone present at the receiver's address can sign for the package. We require a signature for every commercial delivery. Residential signatures are gathered if they are available or if SGI pays an accessorial to mandate a residential signature.

UPS Strategic and Preferred Account Customers have access to a wide variety of standard reports including:

- Current period detail for domestic services
- Comparative summaries of domestic services
- Cumulative summaries of domestic services
- Waybill analysis
- On-time performance reports
- Consignee summary report

UPS Customer Solutions can provide additional customized reports for a fee.

6.7. Invoicing and Payment Processing

Invoice charges must match agreed-upon contract pricing. All invoices should show all applicable charges. Invoices should have capability to be submitted in both printed form and Electronic Data Interchange (EDI) or Internet standard formats.

Invoices shall be consolidated monthly and payable by SGI sixty (60) days after receipt. In the event of a legitimate dispute with regard to errors on an invoice, SGI has the right to withhold payment of any disputed amount on such invoice while the parties attempt to resolve the disputed amount in accordance with the dispute resolution procedures specified in the contract.

Response

Current agreed upon Billing Terms will apply.

Additional UPS Billing Information

We will bill each UPS package as the customer specifies at the time of shipping, for example:

- Bill Shipper (Prepaid): UPS bills shipping charges to the shipper's UPS account.
- Bill Receiver (Collect Billing): UPS bills shipping charges to the receiver's UPS account.
- Bill Third Party (3rd Party): UPS bills shipping charges to an account held by a party other than the shipper or receiver.
- Bill Credit Card: UPS bills shipping charges to a major credit card. (This option is available when using UPS Internet Shipping or an air shipping document.)

We bill shipping charges to the shipper, unless otherwise specified at the time of shipping. UPS accepts shipments for collect and third party billing as long as the receiver or third party

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has a valid UPS account number and has agreed to accept the charges. We bill charges back to the shipper if the receiver or third party does not make payment.

UPS will provide comprehensive report data to the customer via a weekly electronic invoice. These invoice files contain complete package level detail that includes account number, sender and receiver address, pickup date, weight, zone, service level, accessorials, and net rates. The data provided will allow the customer to run customized reports specific to the customer's business needs.

UPS Billing Data, EDI, and the UPS Billing Center all provide data that customers can run reports on. The data available in each is different. Reports can be run online in the UPS Billing Center, and UPS Billing Data can be imported into the Billing Analysis Tool to run weekly, monthly, or quarterly reports.

Customers that just want a green alternative to the paper invoice can enroll for the UPS Billing Center or PDF Invoice.

UPS Billing Center

The UPS Billing Center is a secure Web-based payment application that provides customers access to view, manage and pay invoices. Customers can quickly enroll, view and pay invoices online. Customers will be sent an e-mail to notify them whenever a new invoice is available. There is no charge to use the billing center and the enrollment process is simple.

Features and Benefits

- Get your invoices faster
- Pay invoices online (if preferred)
- Analyze charges quickly and easily
- Produce insightful reports to support a company's business processes
- Eliminate excess paperwork and improve productivity
- Streamline invoice processing
- Helps the environment by reducing overall paper consumption
- Invoice history builds from enrollment up to one year (beginning October 2009)

UPS PDF Invoice

UPS PDF Invoice is an exact copy of your traditional UPS domestic, export, import and freight invoices in an electronic PDF format. Customers, upon enrollment via ups.com®, have the ability to view up to one year of historical invoices. Whenever a new invoice is available, customers will be sent an e-mail to notify them it is ready to view and/or download. PDF invoice is available in 29 countries.

Features and Benefits

- Get your invoices faster (Available via ups.com)
- Analyze charges quickly and easily
- Eliminate excess paperwork and improve productivity
- Streamline invoice processing

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- Helps the environment by reducing overall paper consumption
- Up to one year of invoice history immediately available upon enrollment

UPS Billing Data

UPS Billing Data is a 250 field data file. For package, the file is available in CSV or XML formats in the 37 countries. For UPS Freight, UPS Billing Data is available in CSV format only. For package, customers can self-enroll at ups.com, while for UPS Freight, sales resources must request customers get set up via the Electronic Billing & Resource Center. For customers who enroll online via ups.com, billing data will begin to accumulate as of their online enrollment date up to one year.

Being a raw data file, UPS Billing Data can be integrated into customers' business systems (i.e., accounting, ERP) or imported into the UPS Billing Analysis Tool.

Whenever new billing data is available, customers will be sent an e-mail to notify them it is ready.

Features and Benefits

- Invoicc history builds from enrollment up to one year
- Data can be integrated into customer business systems to help streamline cost allocation and reconciliation
- CSV format can be imported into the Billing Analysis Tool

Billing Analysis Tool

The Billing Analysis Tool generates reports for bill reconciliation and cost allocation. By importing UPS Billing Data files from various countries, the Billing Analysis Tool can provide a global view of transportation spend. The Billing Analysis Tool is available in the same 37 countries as UPS Billing Data.

- Easy-to-use
- Summarizes and subtotals shipping expenses by a customer's cost codes and reference numbers
- Enables viewing of charges incurred after your packages are shipped, including address corrections, shipping charge corrections, and residential/commercial adjustments
- Allows you to view reports on screen, in print, or in an export for further analysis
- Provides complete control over how shipping charges are reported
- Provides relevant shipment and cost information to different departments, projects, stores, or locations
- Enables you to allocate shipping expenses within minutes
- Allows customization to fit your business processes
- Provides global visibility into transportation spend
- Requires minimal training and maintenance

UPS will provide the customer with billing information for all modes of transportation. There are other custom electronic financial reports that can be developed by UPS's customer

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solutions group working together with the customer. (The project scope for any custom reporting will be defined, priced, and agreed upon separately.)

EDI Billing

The UPS EDI bill is an electronic billing format available in 16 countries. In the US, EDI is available in the 210 industry-standard format, and outside the U.S., EDI is available in the EDIFACT format.

Features and Benefits

- Automates the transfer of billing data between UPS and customer systems
- Consolidates invoices for multiple shipping locations to aggregate all charges for a customer
- Simplifies and streamlines your billing processes
- Supports batch processing for package-level detail upload, billing information, package tracking, and electronic funds transfer
- Enables full integration into your EDI infrastructure
- Supports all UPS domestic and export services
- Speeds accurate information reliably to your applications
- Increases operational efficiencies by reducing key-entry during the shipping process
- Maximizes flexibility, security, and scalability

Your UPS representative will work with you to set up the EDI link between SGI and UPS. This set up with include gathering information regarding your systems, the timing of your EDI transmissions, etc.

Should SGI decide to utilize your existing EDI infrastructure, we can send and receive your information using the following standards, methods of transmission, and formats.

- *Standards* – Use ANSI/ASC X12, UN/EDIFACT, TDCC/EDIA, or IATA/ATA Cargo IMP
- *Methods* – Transmit through all industry standard transport protocols via direct link (dial-up), e-mail, FTP, VAN, or AS/2 and RNIF
- *Formats* – Choose from flat file, CSV, Excel, Word, HTML, XML, EDIFACT or customized formats
- The typical EDI data flow includes:
- Freight invoicing
- Remittance advice
- Advanced shipment notice
- Shipment status
- Purchase order
- Pickup notice

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6.8. Insurance

SGI is either self-insured or maintains a coverage policy; therefore, all bids must be exclusive of insurance costs.

Vendor shall at all times during the term of this agreement have and maintain in full force and effect the following insurance coverage with reliable insurance companies acceptable to SGI:
a) Bodily Injury and Property Damage
b) Commercial Auto Liability with Bodily Injury and Property Damage, including Owned, Non-Owned and Hired Auto Liability
c) Statutory Workers' Compensation as required by applicable law and Employer's Liability (or state approved self-insurance)

Vendor shall also provide SGI additional insured status and waiver of subrogation in SGI's favor.

Response

Please find a sample of UPS's insurance certificate below. We can identify a customer as "additional insured."

UPS 2010 Sample Cert.pdf

If awarded the business, UPS will be able to provide proof of workers compensation insurance.

6.9. Subcontracting Requirements

SGI defines a subcontractor as a business entity contracted to perform part of another Vendor's contract. The Vendor may only use a subcontractor at the express approval and complete discretion of SGI. Furthermore, any subcontractor will have to fully comply with SGI's compliance requirements as stated in section 7.23. In any and all cases, the primary Vendor bears sole responsibility and liability for subcontractors with regard to applicable National (and state) and International laws and regulations, including but not limited to employment, immigration and tax laws and regulations, and for payment of all applicable taxes (such as income, unemployment and workers' compensation) and benefits. Moreover, any requirements that SGI sets forth with the Vendor must be adhered to by all subcontractors, including all service levels set forth in this agreement.

Response

By utilizing an integrated network, we are adopting full responsibility for your packages from door to door. Operational circumstances may require operating with outside service partners but this will not influence our agreed upon service levels. The contract remains solely between UPS and our customers. Furthermore, the use of outside service partners in most cases will not be apparent to UPS customers or their customers as uniforms, vehicles, technical devices and service commitments are adopted to UPS standards. UPS utilizes the services of subcontractors and vendors. As a global company, selecting and managing these outside parties provides UPS flexibility for the services offered. After selection of an outside service and evaluation of their performance over time, UPS has found that many of these relationships have evolved into long-term relationships. Our subcontractors and vendors are

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able to develop a strong understanding of our supply chain operations, personnel and customers, which help us supply better overall service for our customers.

6.10. Disaster Recovery

SGI places a premium on its ability to quickly mobilize both material and personnel resources in the event of a disaster to ensure the efficient and rapid resumption of interrupted business operations, continuity of services to customers and the minimization of any impact to SGI's industry image. The Vendor is requested to define their disaster recovery plan in response to this RFQ (See "Appendix D — Qualitative Questions").

Response

Keeping our customers informed of any problems or crises is a priority. We have the tools and plans in place to ensure that we keep our customers up-to-date whenever a crisis occurs.

Operational Contingency Planning

To ensure reliability within our air and international network, contingency planning plays a critical role in our operations. In the event of natural disasters, acts of God, or unexpected mechanical failures, UPS's management team stands ready to fill the needs of positions required to keep business moving as seamlessly as possible. In addition, we create comprehensive contingency plans at each operating location to reduce, prevent, and eliminate service interruptions to customers whenever possible.

UPS operates from more than 1,700 facilities worldwide, which reduces the risk of service interruptions due to natural disasters.

A team of individuals is dedicated exclusively to monitoring the flight network to support the UPS airline. They are empowered to develop a response to any interruption to scheduled service. They react to daily situations such as weather and air traffic delays, and coordinate contingency plans to keep your shipments moving to their final destination.

Headquartered in Louisville, the contingency team provides 24 hours a day, seven days a week coverage for all UPS flight segments, both domestic and international. We staff regional contingency teams at hubs around the globe to coordinate local issues. The skill and experience of our people is augmented by a substantial pool of resources set aside solely for the purposes of contingency coverage.

Our network of contingency operations allows UPS to support more than 1,900 flight segments to more than 810 airports served each day. We provide critical hub facilities with alternate power sources such as diesel generators to prevent disruptions in service. The contingency team also has the authority to sub-contract small aircraft for the movement of people, aircraft parts, or packages as the situation warrants.

Technology Contingency Planning

Just as contingency planning is critical for delivery operations, it is equally important for information technology.

In setting up our global data center in the late 1980s, its location in Mahwah, New Jersey was chosen due to the proximity of two local electric providers. In addition to the multiple power sources, seven engine-generators are powered by a 30,000 gallon fuel oil storage tank and are available to support the building's nerve center. More than 2,500 batteries provide a power

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bridge for backup generators. We maintain 635,000 gallons of chilled water storage to cool computers in the event of a power disruption. Two back-up wells can supply 120 gallons per minute if the municipal water supply is interrupted. The facility is completely self-sufficient and is designed to meet zone 2 seismic requirements.

As customers became increasingly connected to UPS through electronic shipping systems and the Internet, we opened a second data center in Winward, Georgia in 1995 to provide sufficient back up capacity. This facility is designed with comparable specifications to the New Jersey site with similar contingency infrastructure.

Crisis Communications

UPS maintains a crisis communication plan and conducts periodic drills. Staying on top of any crisis requires rapid and constant communication among numerous entities. We have detailed plans in place that establish the criteria for identifying a crisis and informing stakeholders.

In a less-than-crisis situation, we implement our urgent communication process; for example, when extreme weather conditions affect service. Local UPS operations keep UPS headquarters informed of any crises. Our corporate office in Atlanta is responsible for customer communications, whether through website announcements, customer e-mail, or notification to sales staff so they may personally inform customers.

We post service updates on the home page of our website, and keep our phone centers up to date. If there is any question about the influence of an event, you can visit ups.com® or call customer service at 1-800-PICK-UPS® for information.

Many of UPS's services include proactive notification of shipment and exception information. We can automatically notify you, or your customers, via e-mail of key events in the progress of your shipments. We can send status e-mails to multiple recipients, as frequently as every hour.

UPS also has emergency preparedness procedures. These procedures are confidential and are not publicly shared.

UPS has over 600 security professionals in our global management structure. We charge these individuals with protecting and preventing losses of our customers' products and protecting UPS employees and assets. These UPS security investigators have relationships with law enforcement throughout the UPS network and utilize those relationships as needed.

In addition, UPS is a Department of Homeland Security (DHS) partner in the Shipping and Postal Sector of the U.S. Critical Infrastructure. As such, UPS is involved in the coordinated national effort to mitigate risk to the nation's Critical Infrastructure and Key Resources (CIKR) through the development and implementation of an effective CIKR protection program. This status also provides additional government support to ensure the Critical Infrastructure continues to function during emergencies.

UPS continues to work with other nations and governments to ensure support for their transportation infrastructure during emergencies.

For reasons of confidentiality, UPS does not distribute our detailed data center contingency and recovery plans. Some highlights include:

Two geographically separate state of the art data centers – Northern New Jersey and Metropolitan Atlanta, Georgia.

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- All data is Redundant Array of Independent Drives (RAID) protected
- Certain critical spare parts are housed within the data centers
- Key vendors provide on-site support at both sites
- Fiber optic connectivity for performance and reliability
- Robust physical security
    - Limited access to data center environment – based on roles and responsibilities
    - Video monitoring 24/7
    - On site guard service
- Vendor reliability and availability is reported regularly and reviewed with vendors for continuous improvement opportunities
- Dual power feeds into each data center from separate power grids and backup power generators
- Key equipment utilizes dual power cords attached to independent power distribution units
- Battery backup for all equipment within each facility
- Simulated power outage testing twice a year to ensure equipment operates according to design specifications
- Generators tested regularly throughout the year – weather monitoring used to proactively switch to generator power when conditions exist that could result in disruption to utility power
- Comparable and current technology configurations within each data center to facilitate dynamic workload migration. Strategy to maintain comparable hardware and software configurations for workload movement across sites
- Both locations staffed 24/7, sharing monitoring capabilities across 12 hour shifts

Fully redundant network that can be switched between data centers dynamically

- Multiple service providers for inbound/outbound data traffic
- Dual ISP service for web access available
- Load balancing among multiple servers within each data center for Internet and Intranet access
- Sonnet network technology deployed to support redundant and diversified access into each data center as well as access between data centers
- Support of the network is regularly switched between data centers
- Rigorous virus and intrusion detection capabilities and response process
- Network definitions identical across data centers
- Critical sites are designed for 100 percent redundancy including dual routers, access equipment and long haul lines back to the data center

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- Transatlantic and transpacific networks are designed for complete redundancy using a combination of terrestrial and satellite links to provide seamless fail over.
- Key critical workloads architected to run concurrently at both data centers. Hardware for these is configured with sufficient capacity to run 100 percent of the workload at either site.
- Network routing load balances traffic across the data centers with automatic re-routing of traffic if one site is not available (planned or unplanned)
- Multi-tier architecture provides data resiliency that is not fully dependent upon all tiers being available at all times
- Complementary workloads split across data centers to allow for continuous functional availability

Tests of our contingency and recovery plans are conducted on a regular basis.

UPS is continuously reviewing and modifying the contingency plans as the infrastructure, technology and business requirements, and capabilities change.

7.7. Multiple Awards

SGI reserves the right to award contracts to multiple Vendors.

No response required

7.8. Award Basis

SGI reserves the right to award this RFQ in whole or in part.

No response required

7.9. Proposal Modifications

No additions or changes to any proposal will be allowed after the proposal due date, unless such modification is specifically requested by SGI. SGI has the option to seek Vendor retraction and/or clarification of any discrepancy or contradiction found during its review of proposals.

No response required

7.10. Vendor Presentation of Supporting Evidence

The Vendor must be prepared to provide any evidence of experience, performance, ability, and/or financial surety that SGI deems necessary or appropriate to fully establish the performance capabilities represented in their proposal.

No response required

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7.11. Vendor Demonstration of Proposed Services and/or Products

At the discretion of SGI, the Vendor must be able to confirm their ability to provide all proposed services and/or products. Any required confirmation must be provided in writing to SGI without cost to SGI.

No response required

7.12. Vendor Misrepresentation or Default

SGI may reject the proposal and void any award resulting from this RFQ to a Vendor who makes any material misrepresentation in their proposal or other submittal in connection with this RFQ.

No response required

7.13. Proposal Expenses

The Vendor is responsible for all costs and expenses incurred in the preparation of proposals and for any subsequent work on the proposal that is required by SGI. Any costs incurred for site visits for discussions or negotiations are also entirely the responsibility of the Vendor.

Response

Agreed

7.14. Ownership of Proposals

All proposals submitted are the property of SGI; the RFQ will not be returned under any circumstances. Vendor-specific information (such as names, contact information, or pricing data) is used solely for Vendor selection on behalf of SGI.

The Vendor acknowledges and agrees that its proposal and all associated documents are, and will remain, the exclusive property of SGI, without any royalty or other payment owing thereon to the Vendor.

7.15. Confidentiality

This RFQ and all information held within will be considered confidential.

Response

Agreed

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7.16. Validation of Proposals

The proposal must provide, in the space indicated on the attached the names, titles, addresses and telephone numbers of those individuals with authority to negotiate a contract with SGI and contractually bind the Vendor. The proposal must also include evidence that it has been duly delivered on the part of the Vendor, that the persons submitting the proposal have the requisite corporate power and authority to structure, compile, draft, submit and deliver the proposal and subsequently to enter into, execute, deliver and perform on behalf of the Vendor any contract contemplated in this RFQ.

Response

No attachment was found

The primary UPS Contact will continue to be:

Vince Cuffari

Director, Strategic Account Sales

35 Glenlake Parkway N.E.

Atlanta, GA 30328

Office: 404 828 3429

Cell: 678 644 0009

Email: vcuffari@ups.com

7.17. Execution of Contract

Once the evaluation of the proposals and the Vendor selection are complete, the selected proposal(s) and this RFQ will serve as the basis for a contract that will be negotiated and executed between SGI and the selected Vendor(s). This RFQ and the proposal will likely be attached to the contract as exhibits.

No response required

7.18. Oral Agreement or Arrangements

Any alleged oral agreements or arrangements made by the Vendor with any SGI agent or employee will be disregarded in any proposal evaluation or associated award.

No response required

7.19. Independent Price Determinations

The Vendor shall warrant, represent, and certify that the following requirements have been met in connection with their proposal for this RFQ:

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7.20. Payments Against a Contract Award

Under no circumstances shall the successful Vendor begin to perform under a contract prior to the effective date of such contract. SGI shall assume no liability for payment of services under the terms of the contract until the successful Vendor is notified that the contract has been accepted by SGI. In no case shall a successful Vendor bill SGI prices in excess of the price indicated in the final contract agreed to and accepted by SGI. Any authorized or agreed additional charges can only be approved for payment by means of an amendment to the contract.

No response required

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7.21. SGI's Right to Audit and Access to Records, Record Keeping and Record Transfer

The Vendor shall prepare, maintain and preserve all records with respect to the administration of this program. During the term of the contract, SGI shall have access during normal business hours to all such records, in whatever form they exist or are stored, which records shall be the property of SGI, and upon termination of the contract, all such records, or exact copies thereof, shall be immediately turned over intact to SGI. The Vendor shall afford the officers, attorneys, accountants, auditors, and other authorized representatives of SGI free and full access to the records to be maintained by the Vendor pertinent to the RFQ.

At the option of SGI, periodic audits may, at reasonable times, be made of the successful Vendors' and all of their sub-contractors' books and records insofar as they pertain to the contract. Such audits shall be made at SGI's expense by SGI, or independent public accountants designated by SGI. Said books and records shall be made available by the Vendor to the Auditors of SGI. In the case that any discrepancy or breach of contract is discovered, all auditing expenses will be charged to the Vendor in addition to any legal settlements.

Response

Further discussion of the specific requirements will be necessary before a response can be offered.

7.22. Confidentiality and Care of Data

The Vendor agrees to protect the confidentiality of any files, data or other materials pertaining to this RFQ and any resulting contract and to restrict their use solely for the purpose of completing this RFQ or fulfilling a resulting contract. The Vendor shall take all steps necessary to safeguard data, files, reports or other information from loss, destruction or erasure. Any costs or expenses of replacing or damages resulting from the loss of such data shall be borne by the Vendor when such loss or damage occurred through its negligence.

Response

Refer to 7.15. Confidentiality

This RFQ and all information held within will be considered confidential.

7.23 Compliance with Law and Background Screening

Vendor specifically acknowledges that SGI is subject to the gaming and licensing requirements of various jurisdictions and is obliged to take reasonable efforts to determine the suitability of its business associates. Vendor agrees to cooperate fully with SGI in providing it with any information, of whatever nature, that SGI deems necessary or appropriate in assuring itself that Vendor possesses the good character, honesty, integrity, and reputation applicable to those engaged in the gaming industry and VENDOR specifically represents that there is nothing in Vendor's background, history, or reputation that would be deemed unsuitable under the standards applicable to the gaming industry. If, during the term of any Agreement, SGI is notified by any regulatory agency that the conduct of business with Vendor will jeopardize SGI's, or its affiliates', license or ability to be licensed or if SGI concludes that Vendor fails to meet the above criteria, this Agreement shall terminate upon written notice by SGI.

In addition, Vendor shall be expected to provide representations and warranties concerning compliance with law, including but not limited to, applicable anti-corruption, competition, licensing, and registration laws, including the Foreign Corrupt Practices Act (FCPA); and with any applicable laws,

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regulations, and administrative requirements promulgated under the OECD Convention on Combating Bribery of Foreign Public Officials.

Individual Vendor employees or subcontractors assigned to perform services at or on behalf of CORPORATTION and who are to be granted (a) unescorted physical access rights to any Vendor's facility (as determined by SGI), or (b) any local or remote network access rights, must submit to and pass SGI's standard state and federal felony and misdemeanor records screening. Screening shall include social security verification and corresponding information attached to the social security number. County and or municipal checks shall be conducted as required or to further obtain charge or case specifics and determine eligibility for work. Certain Services performed by Vendor may also require credit history screening and or national records screening via fingerprint card applications sent to the FBI/DOJ for processing as dictated by SGI's customer contract requirements. Follow up searches may be conducted annually thereafter.

Response

Further discussion of the specific requirements will be necessary before a response can be offered.

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A selection committee will review and score all proposals. The selection committee will be composed of SGI purchasing officials and external consultants who will review and score all proposals using the following criteria: **value, service, business reputation,** and **account management**. Value is the demonstrated offering of the best combination of service, quality, and price to SGI, as well as any additional incentives. Service is the demonstrated ability to promptly meet the requirements of SGI, as well as all the Terms and Conditions. Business reputation is determined by the length of time in business, suitable references, and the Vendor's financial stability. Account management is comprised of the Vendor's reporting capabilities and strategy for maintaining contracts and customer service levels all key elements of a long-term partnership.

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OUR SOLUTION

OUR RECOMMENDATION FOR SGI

SGI needs a provider that can adhere to your schedules, maintain an impeccable safety record, and provide you with the flexibility and responsiveness that your business demands. We are confident that choosing UPS will help SGI achieve the outcomes you are seeking.

We believe that we can be an excellent partner for SGI. We offer a wide range of services and solutions to meet your needs, and provide quality, experienced personnel on each assignment. We are committed to delivering quality service, low costs, and outstanding customer support. We know that your customers see us as an extension of your enterprise, so we take our role very seriously.

UPS goes to great lengths to ensure that the solution we recommend is well prepared, efficient, useful, and customized to meet the specific needs of each customer. In determining the right solution for SGI, we have considered your current situation and your long-term strategy and goals. The following pages detail the solution that we feel is appropriate for SGI based on our understanding of your needs.

U.S. Domestic Service Options

With UPS's broad portfolio of domestic package delivery services, we have the answer for any need and any budget. All you need to know is your package's destination and when it must arrive. Based on that information, UPS makes it easy to choose the service that offers the peace of mind and value you require.

All UPS services offer time-definite or day-definite guaranteed delivery and shipment tracking. Choose among these domestic service options for letters and packages:

UPS Express Critical®	Specific delivery commitment
UPS Next Day Air® Early A.M.®	Next business day delivery as early as 8:00 a.m.
UPS Next Day Air®	Next business day delivery by 10:30 a.m., 12:00 p.m., or end of day depending on destination
UPS Next Day Air Saver®	Next business day delivery by 3:00 p.m. or 4:30 p.m. to commercial destinations
UPS 2nd Day Air A.M.®	Delivery in 2 business days by 10:30 a.m. or 12:00 p.m.
UPS 2nd Day Air®	Delivery in 2 business days by end of day
UPS 3 Day Select®	Delivery in 3 business days by end of day
UPS Ground	Delivery in 1 to 5 business days, based on distance

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UPS Technology Solutions

Quantum View℠ Manage

Because transportation is an important part of your business, knowing where your shipments are – and when they will arrive – is vital to your success.

Quantum View Manage provides complete visibility into all your inbound and outbound UPS shipments, including package, LTL, Air and Ocean freight as well as international movements, so you can effectively manage today's – and plan for tomorrow's - operations.

Whether your shipments are headed across town or across continents, Quantum View Manage will allow you to:

- Access, download, and query shipping status information online
- See – and share – information on when a shipment is processed, in transit, when it arrives, and why it might be interrupted
- Customize your view by tailoring the information to meet your needs
- Set ups e-mail alerts including exception, customs clearance and delivery alerts to stay in touch your way
- View customs brokerage information and clearance images online

Quantum View Manage makes it easy to view, download and share data about all your shipments. All that's required is a computer and an Internet connection to be able to manage your entire supply chain, wherever it stretches, including:

- Improve customer service by giving customers updated information about shipping events, from dispatch to delivery
- Save time by viewing shipment status online without package tracking numbers
- Streamline your operations with forecasted delivery information
- Enhance cash flow by allowing you to bill your customers as soon as a shipment is delivered
- View customs brokerage information and obtain customs clearance documents online
- Avoid clearance delays and improve your compliance processes
- Strengthen your entire returns process by using shipment information to address customer inquires, accurately plan staffing and identify returns trends early.

With its capability to streamline your operations and provide outstanding customer support, Quantum View Manage won't just make you more efficient. It will make it *easy* to be more efficient.

Quantum View Notify®

Answering customers' questions before they can be asked is a hallmark of superior customer service.

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Quantum View Notify allows you to proactively notify customers via e-mail of the status of any UPS shipment. This customer communication tool is a free, Web-based service that can help you reduce the volume of order status calls and increase customer satisfaction.

Users of Quantum View Notify can:

- Request to have notification e-mails sent to receivers, third parties or shippers
- Specify notification of shipping, delivery and any delay
- Send e-mail in a language chosen for each recipient

This easy method of proactively communicating delivery status to customers is available in all UPS shipping systems, including UPS Internet Shipping, UPS CampusShip, WorldShip®, compatible online shipping solutions, Quantum View® Manage and via tracking on ups.com®.

UPS WorldShip®

UPS WorldShip® is a full-featured, Windows-based global shipping software application for pickup customers with high shipping volume or integration needs. WorldShip allows you to accelerate and streamline your shipping, financial and customer service processes.

Daily Pickup

When you have a Daily Pickup Account with UPS your UPS driver stops by your location every Monday through Friday to pick up your ground, air and international packages. This convenience is yours for a weekly service charge that is applied based on your weekly shipping volume. The charge is tiered based on your total weekly billed amount. The charge declines as more volume is shipped.

Available in all 50 United States, a Daily Pickup Account allows you to save time by eliminating the need to schedule pickups and helping you prepare packages more efficiently. Whether you ship UPS daily or frequently, a Daily Pickup Account pays for itself in the convenience and reliability it provides.

UPS Returns℠

You can save time and money using our comprehensive returns services. Using UPS software, you can perform a variety of time-saving functions, including printing return shipping labels and mailing or e-mailing them directly to your customers.

Return labels can be requested using UPS WorldShip™, UPS CampusShip™, UPS Internet Shipping, UPS Developer Kit Shipping API and UPS Ready™ vendor shipping systems.

The person or business making the return may give the package to a UPS driver or drop it off at a UPS Drop Box, The UPS Store, a UPS Customer Center, a UPS Alliance Location, or a participating Authorized Service Outlet. They also have the option to request a UPS On-Call Pickup® through 1-800-PICK-UPS® or ups.com®.

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To augment these options, customers can choose from a menu of value-added services such as pickup and delivery options, delivery notification, payment collection options, special handling for hazardous materials and returns.

The UPS domestic portfolio allows customers the flexibility to create service options that meet their specific needs. Customers tell us what, where and when. UPS always has the answer.

UPS Electronic Data Interchange (EDI)

Improve efficiency, achieve scalability, and leverage your established electronic data interchange (EDI) capabilities by seamlessly integrating with UPS systems. UPS EDI enables the direct transmission of billing and shipping information, tracking results, and electronic funds transfer. The efficiencies you gain through system integration can be applied throughout your key enterprise functions and along your supply chain.

UPS Billing Analysis Tool

The UPS Billing Data Tool is a PC-based application with a database that gives you total visibility into your shipping costs. The tool offers pre-defined reports to provide billing information in ways that support your business processes. If you require a detailed view of your UPS Billing Data, but don't have the time or resources to implement an enterprisewide solution, the UPS Billing Analysis Tool offers big benefits with a simple download.

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UPS DIFFERENTIATORS

WHY CHOOSE UPS?

UPS brings great strengths in providing Scientific Games International, Inc. with reliable delivery service and state-of-the-art visibility and tracking systems that will allow you to provide excellent service to your customers. Delivering more packages on time than anyone, UPS delivers to every address in the U.S. and our services are available in more than 200 countries and territories. We are an organization focused on our customers and their business—we will always put your needs first.

From our inception in 1907, UPS has grown into a $45.3 billion corporation by meeting our customers' requirements, by building an unrivaled global infrastructure, and by rapidly advancing our technological capabilities. We have a proven history of serving our customers in ever-changing environments because we embrace innovation. We will provide SGI with outstanding service and support to help you reach your goals. Our reliability, customer service, industry experience, and customer focus are obvious. Some of our other strengths—reasons why we feel UPS is the best choice for this project—are shown below.

Streamlined Global Account Management Structure

We understand that customers at a high level within an organization's corporate headquarters expect to be able to work with one executive from their carrier. They want to work with one person that knows their business and has the skill-set *and* authority to both develop strategic solutions and implement them. That is why UPS offers a streamlined global account management structure that will provide SGI with a primary contact for all of your shipping and logistical needs.

Easy Access to Customer Support

We provide our customers with easily accessible service and support. UPS will provide SGI with round-the-clock access to shipping information, global assistance, our enterprise sales system, phone center assistance, and other valuable tools and information.

Green Fleets

UPS has taken the lead in reducing the environmental impact of transportation activities. We operate 1,883 alternative fuel vehicles, more than twice as many as any other carrier.

Innovative Technology

UPS offers technology solutions that provide our customers with more options, more information and greater flexibility. Our customers enjoy Web-based shipping systems that enable multiple

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users or employees within the organization to ship packages and perform other shipping-related tasks from any computer connected to the Internet. Companies that are able to look up and down the supply chain can determine exactly where orders are, where they are headed, and when they will arrive. This visibility requires an up-to-the-minute flow of information.

Our fully integrated global network is driven by an unmatched infrastructure that is powered by technical innovation. UPS has leveraged decades of experience and growth, strategic acquisitions, and $15 billion invested in information technology in the past 15 years to position us to serve our customers' global business needs.

As a result, we are constantly improving our capabilities and enhancing our service performance. We work diligently so our technology will work with yours to meet your goals:

- UPS customers use technology to provide electronic package information on 97 percent of the 15.1 million packages moving through the UPS system daily.
- Knowing where supplies and products are at all times gives companies a competitive advantage.
- Suppliers can know when manufacturers are running out of raw materials.
- Distributors can replenish retailers' store shelves before they go empty.
- Customers can go online to check the status of orders. Our website (www.ups.com) handles an average of 22.4 million tracking requests each day.

One Driver Advantage

A single driver handles all your package pickups and deliveries. That makes it easier to prepare pickups. And with fewer trips to your business, we reduce fuel consumption and impact on the environment.

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ADDITIONAL INFORMATION

UPS Annual Report

UPS Annual Report
2009

UPS (Current) 2010 Commercial Ground Service Pricing

UPS Commercial
Ground Rate Chart

UPS Capabilities Presentation

UPS Capabilities
Presentation

UPS Case Studies

UPS Case Studies
SGMS RFP Response

When It Comes to Being Green, Brown Has the Advantage!

UPS and the
Environment.pdf

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State of Texas

Historically Underutilized Business Certification and Compliance Program

In accordance with the Memorandum of Agreement between the Dallas/Fort Worth Minority Supplier Development Council (DFWMSDC) and the Texas Comptroller of Public Accounts (CPA), the CPA hereby certifies that

C & D COURIERS

has successfully met the established requirements of the Statewide Historically Underutilized Business (HUB) Program to be recognized as a HUB.

This certificate, printed 24-NOV-2009, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, addresses, phone and fax numbers or authorized signatures) provided in the submission of the business' application for registration/certification into the DFWMSDC's program, you must immediately (within 30 days of such changes) notify the DFWMSDC's program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility. If your firm ceases to remain certified in the DFWMSDC's program, you must apply and become certified through the State of Texas HUB program to maintain your HUB certification.

Paul A. Gibson

Certificate/VID Number:	1752970577800
File/Vendor Number:	01731
Approval Date:	12-JUN-2008
Expiration Date:	30-SEP-2010

Paul A. Gibson
Statewide HUB Program Manager
Texas Comptroller of Public Accounts
Texas Procurement and Support Services Division

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies and universities are encouraged to validate HUB certification prior to issuing a notice of award by accessing the Internet (http://www.window.state.tx.us/procurement//cmbl/hubonly.html) or by contacting the HUB Program at (888) 863-5881 or (512) 463-5872.

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State of Texas

Historically Underutilized Business Certification and Compliance Program

The Texas Building & Procurement Commission (TBPC), hereby certifies that

C & D COURIERS INC

has successfully met the established requirements of the State of Texas Historically Underutilized Business (HUB) Certification and Compliance Program to be recognized as a HUB.

This certificate, printed 31-MAR-2007, supersedes any registration and certificate previously issued by the TBPC's HUB Certification and Compliance Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, addresses, phone and fax numbers or authorized signatures) provided in the submission of the business' application for registration/certification as a HUB, you must immediately (within 30 days of such changes) notify the TBPC's HUB program in writing. The Commission reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility.

Paul A. Gibson

Certificate/VID Number: 1752470577300
File/Vendor Number: 50345
Approval Date: 27-MAR-2007
Expiration Date: 27-MAR-2011

Paul A. Gibson
HUB Certification & Compliance Manager
Texas Building & Procurement Commission
(512) 305-9071

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies and universities are encouraged to validate HUB certification prior to issuing a notice of award by accessing the Internet (http://www.tbpc.state.tx.us) or by contacting the TBPC's HUB Certification and Compliance Program at (888) 863-5881 or (512) 463-5872.

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5. Appendix A: Qualitative Questions

All respondents must answer questions 1-6 in the table below. Respondents then only need to respond to questions regarding the services they will be bidding upon.

The first portion requests straightforward, brief answers about your company – please use the table provided to enter your responses. The second portion requests more detail and in-depth answers to questions regarding your capability to service Scientific Games in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Question	Response
1. Provide the contact person (including name, phone, fax, e-mail address) with whom SG shall communicate regarding this RFQ.	Name: Ken Harris Title: Vice President – Strategic Planning & Business Development Office Phone: 214-217-7322 Cell Phone: 972-974-0945 Fax: 972-458-2343 Email Address: kharris@cdcouriers.com
2. Provide your Texas Payee ID or Federal ID Number	75-2470577
3. Confirm your company status as either a; certified HUB's in the state of Texas, or a Minority or Women Trade Organization. Attach valid certificates and/or supporting documentation.	Yes, C & D Couriers, Inc. is a certified HUB in the State of Texas (Certificate/VID # 1752970577800 and certified by DFW/MSDC – NAICS Code 492110
4. Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.	We have never been subject to bankruptcy or insolvency.
5. List your 2007, 2008, and 2009 revenues and net income.	See Attached Financials
6. List the primary location which will best service this business in Austin, TX	Our Austin Texas Distribution facility is located at 3913 Todd Lane, Suite # 204, Austin, Texas 78744 We also have Distribution Centers located in Dallas, San Antonio, Houston, El Paso, Harlingen/McAllen, Abilene, Temple, Amarillo, Corpus Christi, and Tyler, Texas.

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1.

1. Please confirm you have the State licenses, permits, certificates and authorizations needed to provide these services.

   C & D Couriers, Inc. is a Minority owned, privately held corporation in Texas. We are HUB Certified, and are DOT and MCA certified for moving freight throughout Texas.

2. Describe your experience/capabilities to provide Ticket Stock Storage and Distribution services. Describe your experience working within the Lottery industry and/or companies similar in size and complexity to SG.

   C & D Couriers, Inc. has been in business for over 18 years in Texas. We have not worked specifically with the Lottery Industry, but continue to work with companies such as Coca-Cola maintaining and distributing all of the Human Resource Training Materials Nationwide. We also work with all of the Major Banks in Texas picking up and delivering vital documents daily around the state of Texas. We have over 2,000 daily pick ups for these banking branches. We also provide retail delivery to malls and businesses. We have also services the US Postal facilities delivering packages and picking up returns for final disposition.

3. Supply a minimum of two (2) references that will attest to your ability (in the last three years) to provide services similar in scope to those outlined. For each reference, provide the following information:
   - Client organization's name, mailing address, contact name, telephone number and email address
   - Approximate period during which the services were provided
   - Summary of the services provided

     - **Coca-Cola Enterprises**
       - **Contact: Mark Kaestner**
       - **Phone: 972-977-5298 or 770-989-3590**
       - **Email: mkaestner@cokecce.com**
       - **Address: 2500 Windy Ridge Parkway • Atlanta, GA 30339-8436**
       - **Provided service from August 2007 – present**
       - **Warehousing; Order Fulfillment; Distribution Services**
     - **Big Dog Logistics**
       - **Contact: Daniel Kirk**
       - **Phone # 713-996-8171**
       - **Email:** dkirk@bigdoglogistics.com
       - **Address: 1235 North Loop West, Suite # 500, Houston, TX 77008**
       - **Provided service from November 2007 – Present**
       - **Warehousing; Distribution to Retail Locations.**

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4. Describe your preferred pricing structure for this type of service. Suggest alternative pricing structures you would consider.

   - ☑ For Warehousing, we normally charge a Monthly Pallet Fee that would include receiving any freight and staging it for either distribution or fulfillment.
   - ☑ Delivery Service Rates are based on how quick you need something delivered; time of day or weekend; and how we can best get freight moved around the state. We have a large network of Line Hauls that moves freight daily to all major metropolitan areas around the state of Texas.
   - ☑ We are open to discussing any pricing structure that fits your needs. We work with companies across many different verticals, so we are used to adapting to different pricing structures.

5. Please describe how you plan to best meet the scope of services identified.

   We currently have Distribution Centers located in Austin, San Antonio, Houston, Dallas, El Paso, Abilene, Temple, Harlingen/McAllen, Amarillo, Lubbock, and Tyler, Texas. All of our facilities have warehousing space available to store pallets and freight; Distribution Capabilities; Inventory Management; and provide service 24/7 365 days per year.

   Our Insurance Policies have a $1,000,000.00 general liability with a $6,000.000.00 Umbrella. We also carry Crime & Dishonesty and Cargo Insurance as well as Workman's Comp Insurance.

6. Please list the standard Service Level Agreements to which you will perform.

   C & D Couriers maintains a 98% or better on-time delivery standard. We maintain an Enterprise Wide Business Contingency Plan for emergencies. All of our drivers and employees have back ground checks and drug test done. All have badges and are dressed in Uniforms.

   Any specific SLA that you may require will be reviewed and agreed to before a contract is signed between us.

Please use the space below for any additional information which may be pertinent to this RFQ.

Please see attached Company Powerpoint.

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C&D Couriers, Inc.
Balance Sheet
As of December 31, 2009

	Dec 31, 09
ASSETS	
Current Assets	
Checking/Savings	
1000 · Cash - Checking (5827)	131,115.56
1001 · Wells Fargo	339,751.56
1002 · Wamu Savings Account	22,004.89
1025 · Wells Fargo Savings	17,429.57
Total Checking/Savings	510,301.58
Accounts Receivable	
1201 · Accounts Receivable	443,894.77
Total Accounts Receivable	443,894.77
Total Current Assets	954,196.35
Fixed Assets	
1300 · Vehicles	879,953.78
1700 · Office Equipment	217,795.76
1750 · Accumulated Depreciation	-927,478.80
Total Fixed Assets	170,270.74
Other Assets	
1800 · Organization Costs	856.57
1850 · Accumulated Amortization	-856.57
1870 · Prepaid Federal Income Taxes	3,088.00
Total Other Assets	3,088.00
TOTAL ASSETS	**1,127,555.09**
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2001 · Accounts Payable	110,214.91
Total Accounts Payable	110,214.91
Credit Cards	
1950 · American Express.	9,345.95
Total Credit Cards	9,345.95
Other Current Liabilities	
2000 · Payroll Taxes Payable	1,955.73
2075 · Coca Cola Payables	50,000.00
2100 · Unemployment Taxes Payable	816.22
2250 · Washington Mutual - LOC	14,914.89
2265 · Wells Fargo LOC	440,000.00
2300 · Federal Income Taxes Payable	5,272.00
2320 · Franchise Tax Payable	17,975.60
Total Other Current Liabilities	530,934.44
Total Current Liabilities	650,495.30
Long Term Liabilities	
2607 · N/P Dell Financial	3,023.78
2611 · Note Payable - Key Equip (#118)	5,890.07
2620 · Note Payable - Hino (#127)	36,196.34
2625 · Note Payable - Hino (#126)	37,166.77
2626 · N/P-3 2001 International Trucks	33,639.29
2634 · NotePayable - American Honda	8,963.63
2640 · Note Payable - Nissian (#124)	24,675.07
2645 · Note Payable - Hino (#125)	37,166.77
2701 · Note Payable-Hitachi (#117)	11,814.03
2730 · N/P-3 2000 GMC Trucks	20,748.55

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C&D Couriers, Inc.
Balance Sheet
As of December 31, 2009

	Dec 31, 09
2734 · N/P 2009 Hino	50,239.35
2738 · N/P - 2009 Hino	50,239.35
Total Long Term Liabilities	319,763.00
Total Liabilities	970,258.30
Equity	
2800 · Common Stock	1,000.00
2850 · Additional Paid-In-Capital	4,960.30
2900 · Retained Earnings	141,662.79
Net Income	9,673.70
Total Equity	157,296.79
TOTAL LIABILITIES & EQUITY	1,127,555.09

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C&D Couriers, Inc.
Profit & Loss
January through December 2009

draft

	Jan - Dec 09	
Ordinary Income/Expense		
Income		
3000 · Cash Receipts / Income	11,515,196.24	
3100 · Refunds	26,154.77	
Total Income	11,541,351.01	
Cost of Goods Sold		
4210 · Cellular Phone Expense	7,533.27	
4224 · Contract Drivers	5,662,782.73	
4900 · Delivery & Freight	321,924.97	
Total COGS	5,992,240.97	
Gross Profit	5,549,110.04	
Expense		
4000 · Advertising & Promotion	10,737.05	
4010 · Air Cargo Delivery	42,232.40	
4100 · Auto Expense	759,067.50	
4150 · Auto Lease	68,900.44	
4175 · Bad Debt	148,337.85	
4200 · Bank Charges	2,152.71	
4215 · Charitable Contributions	45.00	
4216 · Credit Card Charges/Fees	9,650.29	
4225 · Computer Service Expense	75,691.85	
4901 · Delivery Service	221,184.58	
4950 · Depreciation	256,429.59	
5000 · Dues & Subscriptions	10,616.13	
5100 · Equipment Lease	2,003.34	
5300 · Insurance - Auto	141,655.94	
5325 · Insurance - Cargo	117,825.30	
5350 · Insurance - General Liab., Etc.	42,242.28	
5400 · Insurance - Health	59,314.36	
5425 · Insurance - Life	1,750.00	ND
5450 · Insurance - Workers Comp	76,768.38	
5475 · Interest	84,666.59	
5700 · Internet/Web Page	1,144.45	
5800 · Meals & Entertainment	30,673.50	1/2 ND
6000 · Office Supplies	43,333.53	
6001 · Warehouse Supplies	39,772.22	
6002 · Office Supplies El Paso	173.87	
6005 · Office Supplies Temple	797.26	
6075 · Parking & Tolls	12,840.32	
6076 · Parking / Tolls Houston	1,440.00	
6100 · Penalties	1,447.14	ND
6200 · Postage	2,627.76	
6201 · Shipping for Coke	4,007.70	
6300 · Printing	3,512.20	
6325 · Professional Fees	21,141.09	
6378 · Reimbursements	9,734.13	
6400 · Rent	272,981.54	
6500 · Repairs & Maintenance	31,309.29	
6550 · Screening Expense	7,144.98	
6570 · Security	9,395.62	
6580 · Storage	979.68	
6600 · Taxes - Payroll	145,285.42	
6700 · Taxes - FUTA, TWC	7,753.29	
6750 · Taxes - Property	8,502.85	
6800 · Taxes - Other	450.64	
6850 · Taxes - Franchise	19,283.32	
6900 · Telephone	173,915.59	
6901 · Telephone Killeen	3,399.43	
6902 · Telephone El Paso	1,894.28	
6903 · Telephones Dolton	25,501.86	
7000 · Travel	26,600.86	
7001 · Travel Houston	2,872.33	
7002 · Offices Supplies El Paso	76.43	

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C&D Couriers, Inc.
Profit & Loss
January through December 2009

	Jan - Dec 09
7003 · Travis El Paso	535.81
7110 · Uniforms	17,141.10
7500 · Utilities	52,315.30
7900 · Salaries & Wages	2,441,158.57
Total Expense	5,552,414.94
Net Ordinary Income	-3,304.90
Other Income/Expense	
Other Income	
8500 · Interest Income	25.98
8600 · Other Income	8,599.62
8625 · Personal Use of Comp. Vehicle	9,625.00
Total Other Income	18,250.60
Other Expense	
9900 · Federal Income Tax Provision	5,272.00
Total Other Expense	5,272.00
Net Other Income	12,978.60
Net Income	9,673.70

+5272 FIT Provision
+15,337 1/2 M&E
+1447 Penalties
+1665 Lease Inc. Inclusion
+1750 Life Ins.
35491
X.15
5272 taxable income

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C&D Couriers, Inc.
Balance Sheet
As of December 31, 2007

	Dec 31, 07
ASSETS	
Current Assets	
Checking/Savings	
1000 · Cash - Checking (5827)	93,070.90
1001 · Wells Fargo	-87,046.89
1025 · Wells Fargo Savings	83,421.17
Total Checking/Savings	89,445.18
Other Current Assets	
1200 · Employee Advances	6,138.17
1250 · Officer Advances	5,000.00
Total Other Current Assets	11,138.17
Total Current Assets	100,583.35
Fixed Assets	
1300 · Vehicles	621,519.48
1700 · Office Equipment	181,914.35
1750 · Accumulated Depreciation	-446,341.95
Total Fixed Assets	357,091.88
Other Assets	
1800 · Organization Costs	856.57
1850 · Accumulated Amortization	-856.57
Total Other Assets	0.00
TOTAL ASSETS	**457,675.23**
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2000 · Payroll Taxes Payable	21,113.98
2100 · Unemployment Taxes Payable	3,355.70
2250 · Washington Mutual - LOC	22,571.05
2265 · Wells Fargo LOC	-5.08
2300 · Federal Income Taxes Payable	2,241.00
Total Other Current Liabilities	49,276.65
Total Current Liabilities	49,276.65
Long Term Liabilities	
2611 · Note Payable - Key Equip (#118)	26,869.01
2620 · Note Payable - Hino (#127)	56,416.65
2625 · Note Payable - Hino (#126)	57,412.52
2640 · Note Payable - Nissian (#124)	38,468.57
2645 · Note Payable - (#125)	57,412.52
2701 · Note Payable-Hitachi (#117)	27,073.11
Total Long Term Liabilities	263,652.38
Total Liabilities	312,929.03
Equity	
2800 · Common Stock	1,000.00
2850 · Additional Paid-In-Capital	4,960.30
2900 · Retained Earnings	132,374.32
Net Income	6,411.58
Total Equity	144,746.20
TOTAL LIABILITIES & EQUITY	**457,675.23**

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C&D Couriers, Inc.
Profit & Loss
January through December 2007

	Jan - Dec 07
Ordinary Income/Expense	
Income	
3000 · Cash Receipts / Income	10,399,339.86
3100 · Refunds	-116,760.54
Total Income	10,282,579.32
Cost of Goods Sold	
4210 · Cellular Phone Expense	139,339.24
4224 · Contract Drivers	5,185,998.89
4900 · Delivery & Freight	349,877.17
6350 · Radio Airtime	660.55
6360 · Scanner Maintenance	21,600.00
Total COGS	5,697,475.85
Gross Profit	4,585,103.47
Expense	
4000 · Advertising & Promotion	41,651.35
4010 · Air Cargo Delivery	220,012.13
4100 · Auto Expense	
1420 · Auto Repairs	6,578.91
4100 · Auto Expense - Other	425,508.53
Total 4100 · Auto Expense	432,087.44
4150 · Auto Lease	50,792.17
4200 · Bank Charges	577.74
4215 · Charitable Contributions	575.00
4216 · Credit Card Charges/Fees	3,530.66
4223 · Contract Services	439.92
4225 · Computer Service Expense	52,080.51
4901 · Delivery Service	133,610.15
4950 · Depreciation	148,606.17
5000 · Dues & Subscriptions	10,143.29
5100 · Equipment Lease	4,204.97
5300 · Insurance - Auto	88,384.18
5325 · Insurance - Cargo	161,365.70
5350 · Insurance - General Liab., Etc.	101,966.86
5400 · Insurance - Health	56,998.34
5425 · Insurance - Life	1,750.00
5450 · Insurance - Workers Comp	91,435.97
5475 · Interest	14,559.31
5800 · Meals & Entertainment	26,684.30
6000 · Office Supplies	52,636.17
6075 · Parking & Tolls	20,517.35
6100 · Penalties	636.17
6200 · Postage	1,979.28
6300 · Printing	15,421.57
6325 · Professional Fees	14,477.94
6330 · Promotion	6,039.99
6400 · Rent-Dallas	
6401 · Rent Killeen	8,700.00
6450 · Rent-Houston	14,154.81
6460 · Rent- Austin	17,976.92
6400 · Rent-Dallas - Other	140,998.93
Total 6400 · Rent-Dallas	181,830.66
6500 · Repairs & Maintenance	32,246.29
6550 · Screening Expense	2,008.69
6570 · Security	16,938.15
6600 · Taxes - Payroll	140,130.55
6700 · Taxes - FUTA, TWC	4,979.22
6800 · Taxes - Other	3,687.05
6900 · Telephone	62,533.56
7000 · Travel	24,708.69
7110 · Uniforms	18,489.13

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C&D Couriers, Inc.
Profit & Loss
January through December 2007

	Jan - Dec 07
7500 · Utilities	
7502 · Utilities Houston	2,391.20
7500 · Utilities - Other	41,713.99
Total 7500 · Utilities	44,105.19
7900 · Salaries & Wages	
8000 · Wages - Officers	261,670.44
8100 · Wages - Administrative	1,643,164.08
8150 · Wages - Overtime	133,847.41
8200 · Wages - Salesperson	262,079.42
Total 7900 · Salaries & Wages	2,300,761.35
Total Expense	4,585,583.16
Net Ordinary Income	-479.69
Other Income/Expense	
Other Income	
8500 · Interest Income	1,065.41
8600 · Other Income	2,063.86
8625 · Personal Use of Comp. Vehicle	7,914.00
Total Other Income	11,043.27
Other Expense	
9900 · Federal Income Tax Provision	4,152.00
Total Other Expense	4,152.00
Net Other Income	6,891.27
Net Income	6,411.58

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C&D Couriers, Inc.
Balance Sheet
As of December 31, 2008

	Dec 31, 08
ASSETS	
Current Assets	
Checking/Savings	
1000 · Cash - Checking (5827)	8,662.29
1001 · Wells Fargo	269,781.83
1002 · Wamu Savings Account	21,987.68
1025 · Wells Fargo Savings	17,660.80
Total Checking/Savings	318,092.60
Accounts Receivable	
1201 · Accounts Receivable	628,077.52
Total Accounts Receivable	628,077.52
Total Current Assets	946,170.12
Fixed Assets	
1300 · Vehicles	745,067.42
1700 · Office Equipment	205,309.26
1750 · Accumulated Depreciation	-671,049.21
Total Fixed Assets	279,327.47
Other Assets	
1800 · Organization Costs	656.57
1850 · Accumulated Amortization	-656.57
1870 · Prepaid Federal Income Taxes	1,313.00
Total Other Assets	1,313.00
TOTAL ASSETS	**1,226,810.59**
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2001 · Accounts Payable	256,136.58
Total Accounts Payable	256,136.58
Other Current Liabilities	
2000 · Payroll Taxes Payable	-14,751.91
2075 · Coca Cola Payables	21,885.72
2100 · Unemployment Taxes Payable	682.32
2250 · Washington Mutual - LOC	18,441.03
2265 · Wells Fargo LOC	480,000.00
2320 · Franchise Tax Payable	15,444.44
Total Other Current Liabilities	521,701.60
Total Current Liabilities	777,838.18
Long Term Liabilities	
2611 · Note Payable - Key Equip (#118)	16,871.87
2620 · Note Payable - Hino (#127)	46,725.21
2625 · Note Payable - Hino (#126)	47,662.67
2626 · N/P-3 2001 International Trucks	44,789.88
2634 · NotePayable - American Honda	15,947.25
2640 · Note Payable - Nissian (#124)	31,856.54
2645 · Note Payable - Hino (#125)	47,662.87
2701 · Note Payable-Hitachi (#117)	19,787.65
2730 · N/P-3 2000 GMC Trucks	30,045.43
Total Long Term Liabilities	301,349.57
Total Liabilities	1,079,187.75

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05/19/09
Accrual Basis

C&D Couriers, Inc.
Balance Sheet
As of December 31, 2008

	Dec 31, 08
Equity	
2800 · Common Stock	1,000.00
2850 · Additional Paid-In-Capital	4,960.30
2900 · Retained Earnings	138,785.90
Net Income	2,876.64
Total Equity	147,622.84
TOTAL LIABILITIES & EQUITY	1,226,810.59

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C&D Couriers, Inc.
Profit & Loss
January through December 2008

	Jan - Dec 08	
Ordinary Income/Expense		
Income		
3000 · Cash Receipts / Income		11,679,576.19
3100 · Refunds		37,494.42
Total Income		11,717,070.61
Cost of Goods Sold		
4210 · Cellular Phone Expense		32,459.25
4224 · Contract Drivers		5,584,335.47
4900 · Delivery & Freight		333,657.29
6360 · Scanner Maintenance		2,964.00
Total COGS		5,953,416.01
Gross Profit		5,763,654.60
Expense		
4000 · Advertising & Promotion		17,837.37
4010 · Air Cargo Delivery		251,274.27
4100 · Auto Expense		
1410 · Fuel Expense	205,174.76	
1420 · Auto Repairs	121,394.75	
4100 · Auto Expense - Other	541,885.39	
Total 4100 · Auto Expense		868,454.90
4150 · Auto Lease		84,048.79
4200 · Bank Charges		354.24
4215 · Charitable Contributions		1,550.00
4216 · Credit Card Charges/Fees		7,037.56
4225 · Computer Service Expense		63,453.59
4901 · Delivery Service		211,920.85
4950 · Depreciation		224,707.26
5000 · Dues & Subscriptions		14,090.25
5100 · Equipment Lease		2,706.94
5300 · Insurance - Auto		171,599.10
5325 · Insurance - Cargo		156,216.19
5350 · Insurance - General Liab., Etc.		112,131.14
5400 · Insurance - Health		61,236.73
5425 · Insurance - Life		1,750.00
5450 · Insurance - Workers Comp		58,634.95
5475 · Interest		46,688.37
5800 · Meals & Entertainment		16,178.83
6000 · Office Supplies		64,680.30
6075 · Parking & Tolls		13,352.40
6100 · Penalties		3,500.83
6200 · Postage		2,777.73
6300 · Printing		7,194.82
6325 · Professional Fees		20,605.56
6378 · Reimbursements		14,120.95
6400 · Rent		
6401 · Rent Killeen	9,175.00	
6402 · Rent (El Paso)	3,320.00	
6403 · Rent (Dallas #2)	7,538.64	
6450 · Rent-Houston	19,378.47	
6460 · Rent- Austin	23,198.90	
6400 · Rent - Other	142,195.70	
Total 6400 · Rent		204,806.71

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C&D Couriers, Inc.
Profit & Loss
January through December 2008

		Jan - Dec 08
6500 · Repairs & Maintenance		37,768.68
6550 · Screening Expense		1,636.00
6570 · Security		13,307.12
6600 · Taxes - Payroll		131,111.75
6700 · Taxes - FUTA, TWC		5,555.88
6800 · Taxes - Other		8,860.67
6850 · Taxes - Franchise		28,092.44
6900 · Telephone		223,117.02
7000 · Travel		20,659.03
7110 · Uniforms		18,368.85
7500 · Utilities		40,809.35
7900 · Salaries & Wages		
8000 · Wages - Officers	246,010.45	
8050 · Wages - Officers (Bonus)	322,000.00	
8100 · Wages - Administrative	1,593,482.11	
8150 · Wages - Overtime	162,053.50	
8200 · Wages - Salesperson	230,132.48	
Total 7900 · Salaries & Wages		2,553,678.54
Total Expense		5,785,975.96
Net Ordinary Income		-22,321.36
Other Income/Expense		
Other Income		
8500 · Interest Income		2,556.97
8600 · Other Income		21,036.12
8625 · Personal Use of Comp. Vehicle		11,245.00
Total Other Income		34,838.09
Other Expense		
9900 · Federal Income Tax Provision		3,087.00
9950 · Other Expense		6,553.09
Total Other Expense		9,640.09
Net Other Income		25,198.00
Net Income		**2,876.64**

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C & D Couriers, Inc.

Your Complete Logistics Provider

Executive Summary

- **Our Vision**
  - Our vision at C & D Couriers, Inc. is to become the Largest, most Proficient and Adept Logistics Company in the State of Texas.
- **Our Mission**
  - To serve our customers and employees by providing a broad range of logistical services and products. To achieve our mission we will:
    - ***Strive*** to insure our customer requirements will be met in the highest quality manner appropriate for each market segment served
    - ***Insure*** that safety and security will be the first consideration in all of our operations
    - ***Foster*** an environment which stimulates professional excellence and encourages contribution by all employees, partners, and suppliers
    - ***Demonstrate*** good corporate citizenship through the ethical conduct of our business

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Executive Summary

- **Our Corporate and Operating Strategy**
  - C & D Couriers operating strategy works seamlessly – and simultaneously – on three levels
    - ***Compete collectively*** by standing as one brand statewide and speaking with one voice
    - ***Manage collaboratively*** by working together to sustain loyal relationships with our workforce and customers
    - ***Anticipate*** business growth and long term viability as a company by not just meeting our clients' expectations, but by instilling a company-wide desire to anticipate our clients' needs

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Our Services

Experience the Advantages that a Complete Logistics Service Provider can offer you:

- **Courier and Delivery Services including**
  - **Daily Scheduled Route Work**
  - **On-Call and On-Demand Deliveries**
  - **Charter and Commercial Air Service to all major airports**
  - **Line Hauls between Major Metropolitan areas in Texas**

- **Inventory Storage, Management, and Distribution**
  - **Provide warehousing and climate controlled storage for your inventory**
  - **Inventory management so you are always up-to-date on inventory volumes**
  - **Distribution available to any location 24 hours per day, every day**

- **Destruction Services**
  - **Secure and certified Document and Data Destruction Services available on demand or scheduled**

- **Document Imaging, Archive, and Web-Based Research & Retrieval**
  - **We incorporate the latest technology in document imaging that allows you to manage your hard-copy documents electronically**
  - **Secure Web-based research and retrieval at your fingertips**

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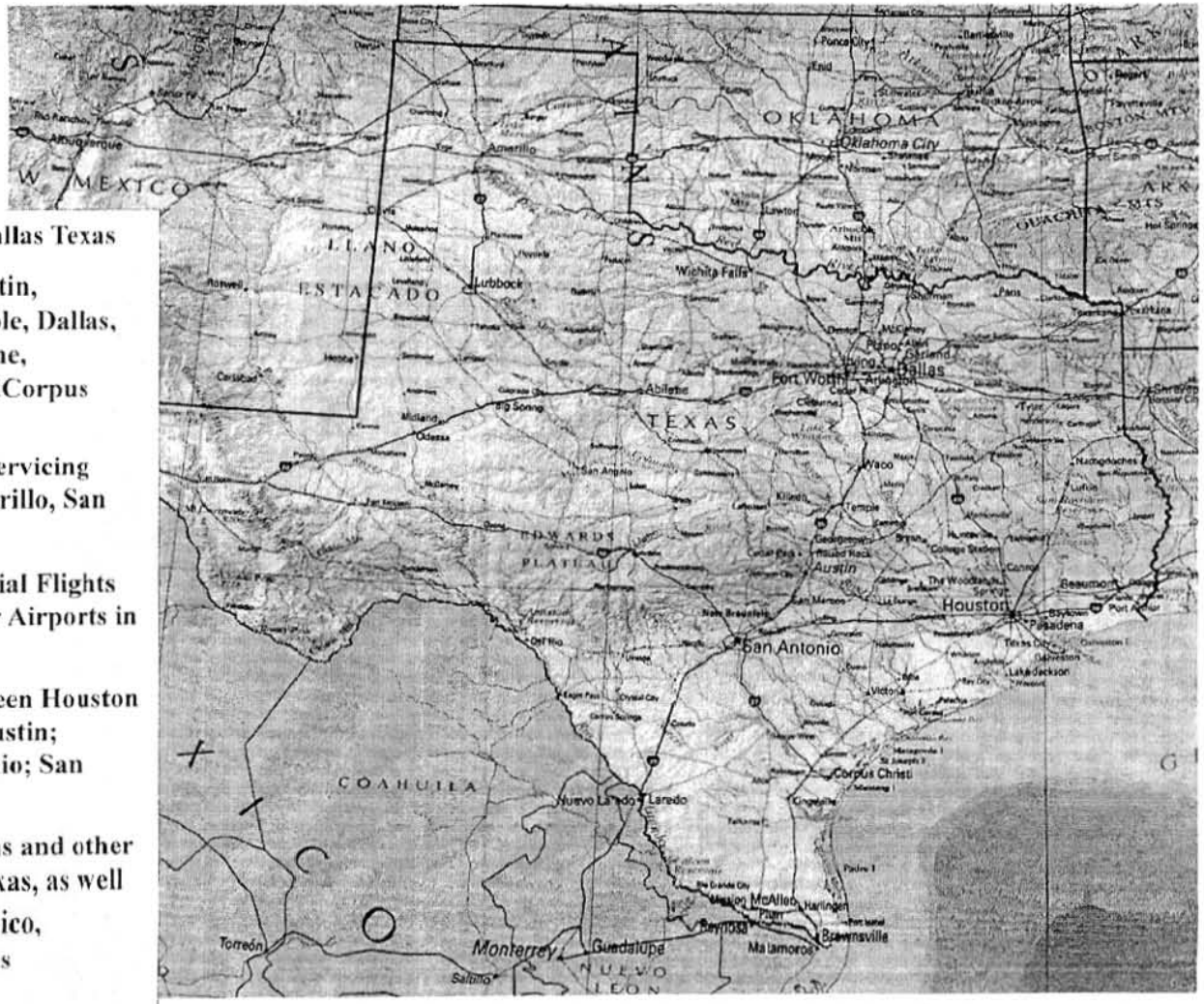
Geographical Coverage

Coverage Map

- Corporate Office in Dallas Texas
- Satellite Offices in Austin, Houston, El Paso, Temple, Dallas, and San Antonio, Abilene, Harlingen/McAllen andCorpus Christi
- Agents and Partners Servicing Abilene, Lubbock. Amarillo, San Angelo
- Charter and Commercial Flights Daily between all major Airports in Texas
- Daily Line Hauls between Houston and Dallas; Dallas & Austin; Houston and San Antonio; San Antonio and Harlingen
- Future Expansion Plans and other potential markets in Texas, as well as Oklahoma, New Mexico, Louisiana, and Arkansas



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Insurance

- C & D has one of the most comprehensive Insurance Policies of any Courier and Logistics Company in the State of Texas.
  - $1,000,000 General Liability
  - $1,000,000 Automobile Liability
  - $6,000,000 Excess/Umbrella Liability
  - $1,000,000 Workers Compensation and Employers Liability
  - $1,000,000 Cargo Liability

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Professional Drivers

- All of our drivers are in uniform and have C & D Identification Badges with them at all times
- All drivers have been trained and must meet all TSA requirements and C & D employment requirements
- All drivers must pass a background check and drug testing prior to employment at C & D. Monthly checks are conducted for any warrants to insure no driver can be stopped during their route that can cause delays in pick-up and deliveries
- All Drivers are trained extensively before being allowed to work a route on their own. Supervisors continuously check on drivers for quality and following required procedures
- Driver performance is monitored by dedicated supervisors and management. If performance or attendance does not meet our standards, the drivers are terminated and are not eligible for re-hire

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Fleet

- Our company vehicles include cargo vans, bob-tail trucks, and other based on individual office needs.
  - Our Fleet Maintenance program includes daily inspections by drivers and managers/supervisors.
- Contract drivers use their own vehicles, and these must meet C & D standards and requirements.
  - We utilize IC with various vehicle types for our Financial and Distribution Services

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Technology

- C & D Incorporates the latest technology in communications and tracking
- A few options that our customers can take advantage of when tracking bags and proof of delivery are:
  - Transportation bags can be tagged with a custom barcode that is scanned when picked up and scanned again at delivery
  - Customers can log into a secure website and track their routes, and create custom reports based on their needs
- We utilize two-way radios, satellite phones, and cell phones to maintain constant communication between our Dispatch department and our Drivers
- State-of-the-Art Network connects all of our offices allowing for standardization and avoiding compliance issues

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Technology

- State-of-the-Art Scanning and Reporting Capabilities that can track receipt of cargo:
  - At are distribution centers
  - When loaded for delivery
  - When delivered
  - Time, Date, Signature
  - Record & Report what we pick up at that delivery location (Return Mail)
  - Report that the cargo picked up was delivered back to our facility for final disposition.
- Real Time reporting via webpage
- Files can be imported and exported from other systems

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Technology

- On-Demand Orders can be placed through our secure website. No need to place phone calls unless that is your preferred method.

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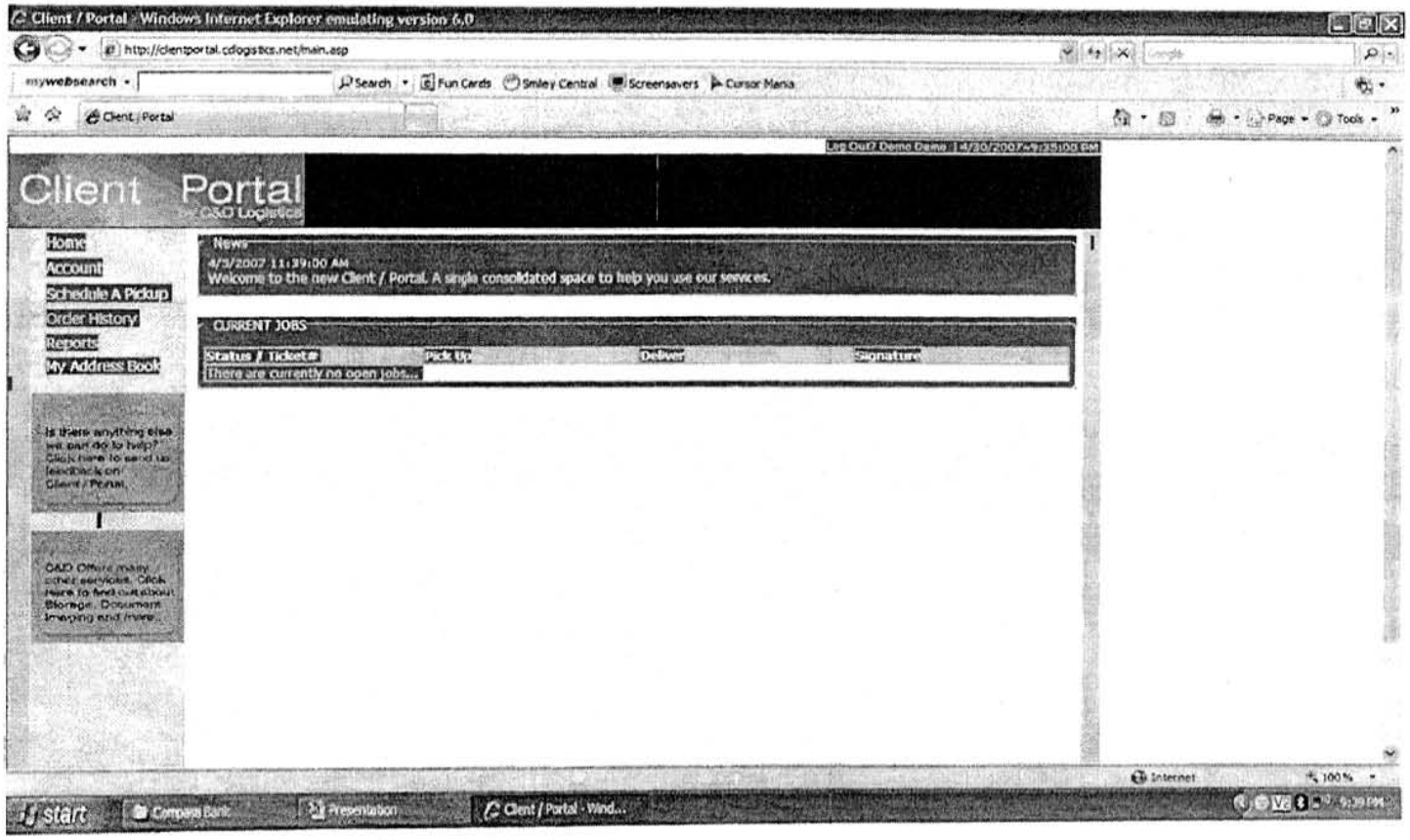
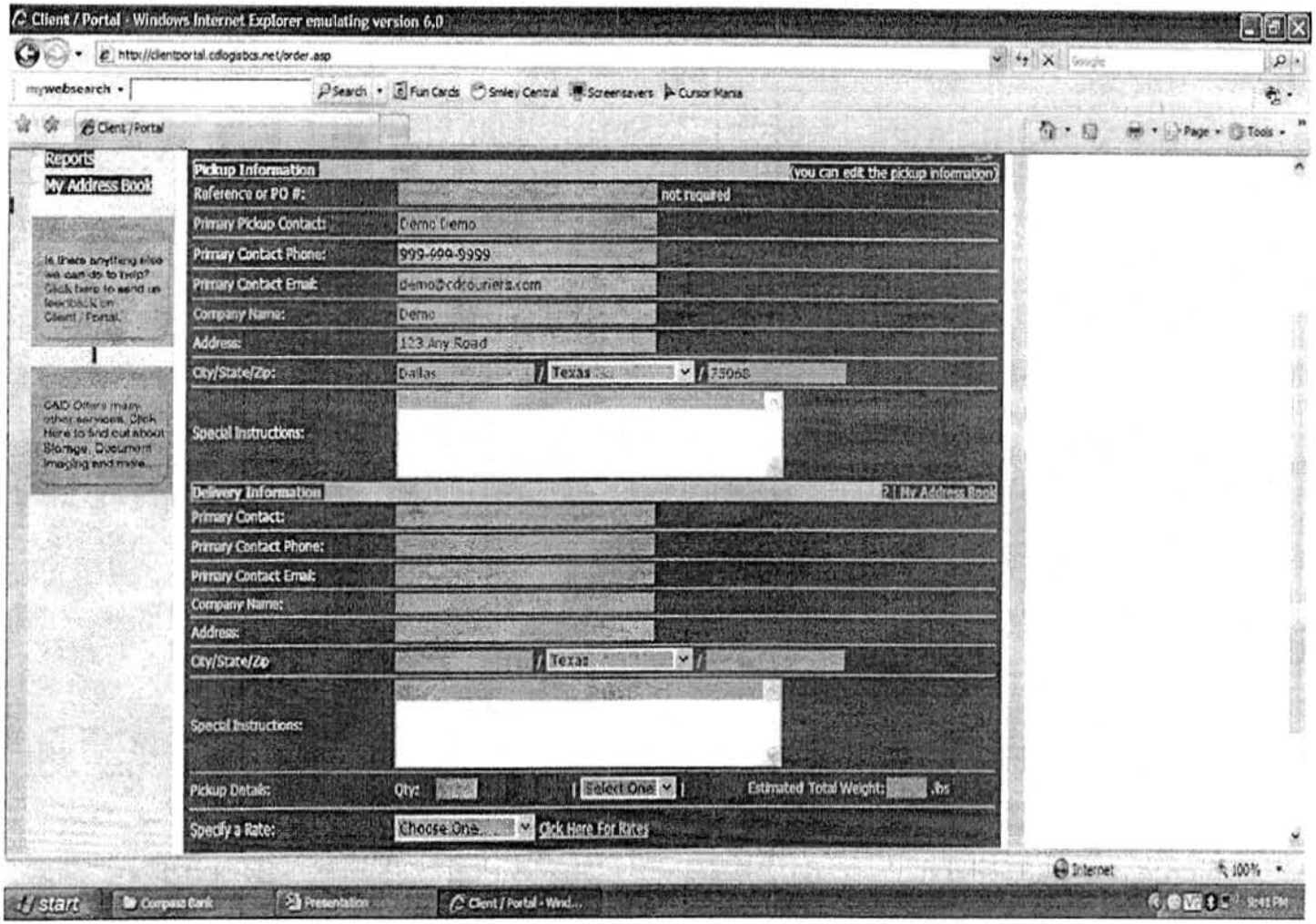
Technology



DOCUMENT REDACTED BY TLC - 12-10-10

Technology



Business Continuity

- We have a proven Business Continuity Plan in place to keep and disruption in service to a minimum.
  - We also incorporate a Pandemic Plan into our Continuity Plan to allow for any reduction in staff due to a Pandemic Illness.
- All of our Dispatch, Billing, Reporting, and other Corporate Applications are backed up multiple times daily to our back-up server located in our Austin, Texas facility.
  - Austin is the recovery site for Houston, Killeen, and Dallas
  - Dallas is the recovery site for Austin.
- Drivers are required to check in at least an hour before routes begin. If a driver does not check in, another driver who has been trained on that route will be assigned to insure no delay in services

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Information Security

- Our state-of-the-art Network insures that all data kept by C & D is secure at all times

- Physical Security at all of our sites is also a priority and our facilities are manned and monitored 24/7 by security cameras and recorded for review.
  - Facilities are also equipped with alarm systems and monitored by 3rd party security firms

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Diversity Spending

- C & D Couriers is a Minority Owned Business. If you have an active Diversity Spending Program, we certainly can provide a positive addition to your program
- We are recognized by the State of Texas Historically Underutilized Business (HUB) Certification and Compliance Program
- We are members of the DFW Minority Business Council and are an active participant in the Dallas Black Chamber of Commerce

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5. Appendix A: Qualitative Questions

All respondents must answer questions 1-6 in the table below. Respondents then only need to respond to questions regarding the services they will be bidding upon.

The first portion requests straightforward, brief answers about your company – please use the table provided to enter your responses. The second portion requests more detail and in-depth answers to questions regarding your capability to service Scientific Games in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Question	Response
1. Provide the contact person (including name, phone, fax, e-mail address) with whom SG shall communicate regarding this RFQ.	Name: Ken Harris Title: Vice President – Strategic Planning & Business Development Office Phone: 214-217-7322 Cell Phone: 972-974-0945 Fax: 972-458-2343 Email Address: kharris@cdcouriers.com
2. Provide your Texas Payee ID or Federal ID Number	75-2470577
3. Confirm your company status as either a; certified HUB's in the state of Texas, or a Minority or Women Trade Organization. Attach valid certificates and/or supporting documentation.	Yes, C & D Couriers, Inc. is a certified HUB in the State of Texas (Certificate/VID # 1752970577800 and certified by DFW/MSDC – NAICS Code 492110
4. Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.	We have never been subject to bankruptcy or insolvency.
5. List your 2007, 2008, and 2009 revenues and net income.	See Attached Financials
6. List the primary location which will best service this business in Austin, TX	Our Austin Texas Distribution facility is located at 3913 Todd Lane, Suite # 204, Austin, Texas 78744 We also have Distribution Centers located in Dallas, San Antonio, Houston, El Paso, Harlingen/McAllen, Abilene, Temple, Amarillo, Corpus Christi, and Tyler, Texas.

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1.

1. Please confirm you have the State licenses, permits, certificates and authorizations needed to provide these services.

   C & D Couriers, Inc. is a Minority owned, privately held corporation in Texas. We are HUB Certified, and are DOT and MCA certified for moving freight throughout Texas.

2. Describe your experience/capabilities to provide Ticket Stock Storage and Distribution services. Describe your experience working within the Lottery industry and/or companies similar in size and complexity to SG.

   C & D Couriers, Inc. has been in business for over 18 years in Texas. We have not worked specifically with the Lottery Industry, but continue to work with companies such as Coca-Cola maintaining and distributing all of the Human Resource Training Materials Nationwide. We also work with all of the Major Banks in Texas picking up and delivering vital documents daily around the state of Texas. We have over 2,000 daily pick ups for these banking branches. We also provide retail delivery to malls and businesses. We have also services the US Postal facilities delivering packages and picking up returns for final disposition.

3. Supply a minimum of two (2) references that will attest to your ability (in the last three years) to provide services similar in scope to those outlined. For each reference, provide the following information:
   - Client organization's name, mailing address, contact name, telephone number and email address
   - Approximate period during which the services were provided
   - Summary of the services provided

     - **Coca-Cola Enterprises**
       - **Contact: Mark Kaestner**
       - **Phone: 972-977-5298 or 770-989-3590**
       - **Email: mkaestner@cokecce.com**
       - **Address: 2500 Windy Ridge Parkway • Atlanta, GA 30339-8436**
       - **Provided service from August 2007 – present**
       - **Warehousing; Order Fulfillment; Distribution Services**
     - **Big Dog Logistics**
       - **Contact: Daniel Kirk**
       - **Phone # 713-996-8171**
       - **Email:** dkirk@bigdoglogistics.com
       - **Address: 1235 North Loop West, Suite # 500, Houston, TX 77008**
       - **Provided service from November 2007 – Present**
       - **Warehousing; Distribution to Retail Locations.**

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4. Describe your preferred pricing structure for this type of service. Suggest alternative pricing structures you would consider.

   - ☑ For Warehousing, we normally charge a Monthly Pallet Fee that would include receiving any freight and staging it for either distribution or fulfillment.
   - ☑ Delivery Service Rates are based on how quick you need something delivered; time of day or weekend; and how we can best get freight moved around the state. We have a large network of Line Hauls that moves freight daily to all major metropolitan areas around the state of Texas.
   - ☑ We are open to discussing any pricing structure that fits your needs. We work with companies across many different verticals, so we are used to adapting to different pricing structures.

5. Please describe how you plan to best meet the scope of services identified.

   We currently have Distribution Centers located in Austin, San Antonio, Houston, Dallas, El Paso, Abilene, Temple, Harlingen/McAllen, Amarillo, Lubbock, and Tyler, Texas. All of our facilities have warehousing space available to store pallets and freight; Distribution Capabilities; Inventory Management; and provide service 24/7 365 days per year.

   Our Insurance Policies have a $1,000,000.00 general liability with a $6,000.000.00 Umbrella. We also carry Crime & Dishonesty and Cargo Insurance as well as Workman's Comp Insurance.

6. Please list the standard Service Level Agreements to which you will perform.

   C & D Couriers maintains a 98% or better on-time delivery standard. We maintain an Enterprise Wide Business Contingency Plan for emergencies. All of our drivers and employees have back ground checks and drug test done. All have badges and are dressed in Uniforms.

   Any specific SLA that you may require will be reviewed and agreed to before a contract is signed between us.

Please use the space below for any additional information which may be pertinent to this RFQ.

Please see attached Company Powerpoint.

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Watson, Marlon

From:	Watson, Marlon
Sent:	Wednesday, May 12, 2010 2:43 PM
To:	vcuffari@ups.com
Cc:	Schulz, John; Stewart, Joe; Corrette, Moe; Peyton, Cherie
Subject:	RE: Express Mail Services RFQ

Based on our internal evaluation, UPS has been selected to most qualified vendor in our express mail services solicitation. We would like to include your firms credentials in our RFP response next month to the Texas Lottery.

As outlined in the solicitation, this is contingent upon successful background screening on your firm and mutual agreement on pricing (if applicable). Our award to you is contingent upon Scientific Games winning RFP 362-10-001 with the Texas Lottery.

I will be contacting you in the near future for additional information as needed but again, thank you for solicitation response.

Regards,

Marlon Watson

From: vcuffari@ups.com [mailto:vcuffari@ups.com]
Sent: Friday, April 30, 2010 1:06 PM
To: Watson, Marlon
Subject: RE: Express Mail Services RFQ

Marlon,

The UPS Response to your RFP is attached.

I have also included a great deal of additional information in the form of file attachments which can be found on Page 53 of my response.

I will be available on Monday to answer any questions that you may have.

Have a great weekend!

Best regards,

Vince

-----Original Message-----

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Watson, Marlon

To:	Ken Harris
Cc:	Stewart, Joe
Subject:	RE: [Retrieved]Scientific Games International, Inc. RFQ Courier - C & D Couriers, Inc. Response

To: kharris@cdcouriers.com
Cc: Stewart, Joe
Subject: RE: [Retrieved]Scientific Games International, Inc. RFQ Courier C & D Couriers, Inc. Response

Mr. Harris:

Based on our internal evaluation, C&D Couriers, Inc has been selected as a qualified vendor in our courier solicitation. We would like to include your firms credentials in our RFP response next month to the Texas Lottery.

As outlined in the solicitation, this is contingent upon successful background screening on your firm and mutual agreement on pricing. Our award to you is contingent upon Scientific Games winning RFP 362-10-001 with the Texas Lottery.

I will be contacting you in the near future for additional information as needed but again, thank you for solicitation response.

Regards,

Marlon Watson

Marlon,

We appreciate the opportunity to respond to your RFQ regarding Ticket Stock Storage and Distribution in the State of Texas.

C & D Couriers Inc., is a Minority owned business that has been operating in Texas for over 18 years. Our Coverage Area in Texas is complete, and we feel we are very well positioned to provide the services you require.

I have attached all of the required documents for your review, and look forward to meeting with you to answer any questions you may have with any of our responses.

Please contact me at (214) 217-7322 or (972) 974-0945 if I may be of any assistance during your review process.

Regards,

Ken Harris

Ken Harris
ice President
trategic Planning & Business Development

C & D Couriers
13707 Gamma Road

DOCUMENT REDACTED BY TLC - 12-10-10

Dallas, Texas 75244

Office Phone Number (214) 217-7322
Dispatch (972) 458-2342
Toll Free Number 888-777-4541
Office Fax Number (972) 458-2343
Cell Phone Number (972) 974-0945

www.cdcouriers.com

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This communication (including any attachments) is intended for the use of the intended recipient(s) only and may contain information that is confidential, privileged or legally protected. Any unauthorized use or dissemination of this communication is strictly prohibited. If you have received this communication in error, plcasc immcdiatcly notify the sender by return e-mail message and delete all copies of the original communication. Thank you for your cooperation.

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OFFICE SUPPLIES

SG
SCIENTIFIC GAMES®

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Enter your company's name here: **Scientific Games International** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

TION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 14 **Description:** Office Supplies

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
PDME Office Supply	1742695260600	03 / 29 / 2010	☒ - Yes ☐ - No
RW Gonzalez Office Products	1223874665000	03 / 29 / 2010	☒ - Yes ☐ - No
Williams Office Products	1751868911600	03 / 29 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
RW Gonzalez Office Products	1223874665000	100%	$815,000	☒ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

.. ..ne subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Watson, Marlon

From: Watson, Marlon
nt: Monday, March 29, 2010 11:39 AM
: Eva@smsdc.org
Subject: FW: Texas Lottery RFP 361-10-001 Solicitation for Office Supplies subcontracting partners

Hello Ms. Leos:

Per guidelines with the Texas Lottery, I wanted to send you this solicitation. We are a national member of the NMSDC and would like you to pass this along to your local MBE's.

Thank you.

From: Watson, Marlon
Sent: Monday, March 29, 2010 11:37 AM
To: 'bcarothers@pdme.com'; 'championofchange@williamsofficeproducts.com'; 'Pam@GonzalezOP.com'
Subject: Texas Lottery RFP 361-10-001 Solicitation for Office Supplies subcontracting partners

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is solicitating qualified, certified HUB's in the state of Texas who can provide our firm office supplies pending a contract award of Texas Lottery RFP 361-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing
2. Listing of major governmental and local organizations you have worked with in Texas
3. Awards or recognition received from service or goods provided (if none, not required)

HUBS will be evaluated on one of two factors which are best value and/or best pricing. The successful HUB must also successfully pass Scientific Games background/compliance review.

Please submit the above listed information no later than Tuesday, April 6th, 2010 at 12 pm EST. If you have questions or comments about this solicitation, please call Marlon Watson at 770-664-3718 or via email at marlon.watson@scientificgames.com

Thank you,

Marlon A. Watson
Supplier Diversity, Strategic Sourcing & Procurement
Scientific Games International
(P) 770-664-3718
(F) 770-664-3882

"If everyone is thinking alike, then somebody isn't thinking".

eneral George Patton

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PDME/HURRICANE OFFICE SUPPLY AND

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1742695260600 / 47738
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	28-DEC-10
HUB Mentor Protege:	Y
Vendor Name:	PDME/HURRICANE OFFICE SUPPLY AND
Vendor Address:	PDME 1120 TORO GRANDE BLVD. BLDG 2 #208 CEDAR PARK, TX 78613
County:	WILLIAMSON
Vendor URL:	http://www.pdme.com
Contact:	Bonnie Carothers
Phone / Fax:	512-335-7173 / 512-219-0901
Email Address:	bcarothers@pdme.com
Ethnicity / Gender:	BL / M
Business Description:	OFFICE & COMPUTER SUPPLIES, OFFICE FURNITURE,MRO and Industrial supplies, Commercial Printing
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	18-NOV-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	1
Commodity Performance:	*	1
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	8	0
Exceptional Performance Reports:	65	

Class-Item | Commodity Description *(bold for all items in class)*	
15	*ADDRESSING, COPYING, MIMEOGRAPH, AND SPIRIT DUPLICATING MACHINE SUPPLIES: CHEMICALS, INKS, PAPER, ETC.*
15-	Paper and Supplies (For Dual Spectrum Process Copying Machines) (See 305-39 for Diazo

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R W GONZALEZ OFFICE PRODUCTS INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1223874665000 / 18211
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	31-MAR-14
Vendor Name:	R W GONZALEZ OFFICE PRODUCTS INC.
Vendor Address:	2929 LONGHORN BLVD SUITE 106 AUSTIN, TX 78758
County:	TRAVIS
Vendor URL:	http://www.GonzalezOP.com
Contact:	Robert Gonzalez/President
Phone / Fax:	512-300-2300 / 512-300-2500
Email Address:	Pam@GonzalezOP.com
Ethnicity / Gender:	HI / M
Business Description:	SELLER OF OFFICE SUPPLIES, FURNITURE, IT PRODUCTS, OEM & REMAN TONERS, BREAKROOM & FACILITIES GOODS, PAPER. WE PROVIDE EXCELLENT CUSTOMER SERVICE. CALL FOR ONLINE ACCOUNT OR CATALOG.
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	27-JUL-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	* —	5
Commodity Performance:	* —	5
Service Delivery:	* —	0
Service Performance:	* —	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	1	0
Exceptional Performance Reports:	6	

Class-Item | Commodity Description *(bold for all items in class)*	
80	*BADGES, AWARDS, EMBLEMS, NAME TAGS AND PLATES, JEWELRY, ETC.*
80-25	Card Holders, All Types (See Class 578 for Metal)

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WILLIAMS OFFICE PRODUCTS, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1751868911600 / 19019
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	23-JUL-11
Vendor Name:	WILLIAMS OFFICE PRODUCTS, INC.
Vendor Address:	2330 MERRELL ROAD DALLAS, TX 75229-4405
County:	DALLAS
Vendor URL:	http://www.williamsofficeproducts.com
Contact:	Doug Parsley
Phone / Fax:	877-566-0495 / 972-484-2523
Email Address:	championofchange@williamsofficeproducts.com
Ethnicity / Gender:	WO / F
Business Description:	National Distributor of office products, office supplies, break room supplies, office furniture, computer supplies and hardware, janitorial supplies, advertising specialties, vending machine supplies and items, coffee, binding machines and supplies
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	05-MAY-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
50	*ART EQUIPMENT AND SUPPLIES*
50-10	Block Printing Supplies
50-40	Drawing and Painting Supplies: Brushes, Canvas, Chalk, Colors (Acrylic, Oil, Water, etc.), Crayons, Palettes, Paper and Pads, Staples, etc.

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Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
Sent: Monday, March 29, 2010 11:37 AM
To: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; Texas Lottery RFP 361-10-001 Solicitation for Office Supplies subcontracting partners

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: bcarothers@pdme.com
championofchange@williamsofficeproducts.com
Pam@GonzalezOP.com

Subj: Texas Lottery RFP 361-10-001 Solicitation for Office Supplies subcontracting partners
Sent: 2010-03-29 11:36

was relayed to the following recipient(s):

bcarothers@pdme.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
nt: Monday, March 29, 2010 11:37 AM
: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; Texas Lottery RFP 361-10-001 Solicitation for Office Supplies subcontracting partners

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: bcarothers@pdme.com
championofchange@williamsofficeproducts.com
Pam@GonzalezOP.com

Subj: Texas Lottery RFP 361-10-001 Solicitation for Office Supplies subcontracting partners
Sent: 2010-03-29 11:36

was relayed to the following recipient(s):

championofchange@williamsofficeproducts.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

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Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
nt: Monday, March 29, 2010 11:37 AM
: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; Texas Lottery RFP 361-10-001 Solicitation for Office Supplies subcontracting partners

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: bcarothers@pdme.com
championofchange@williamsofficeproducts.com
Pam@GonzalezOP.com

Subj: Texas Lottery RFP 361-10-001 Solicitation for Office Supplies subcontracting partners
Sent: 2010-03-29 11:36

was relayed to the following recipient(s):

Pam@GonzalezOP.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Watson, Marlon
nt: Monday, March 29, 2010 2:09 PM
: Beth LeBas
Subject: RE: Texas Lottery RFP 361-10-001 Solicitation for Office Supplies subcontracting partners

Hello. Just a listing of references you have in the state that you do business with.

Thank you.

From: Beth LeBas [mailto:beth@gonzalezop.com]
Sent: Monday, March 29, 2010 2:07 PM
To: Watson, Marlon
Subject: Texas Lottery RFP 361-10-001 Solicitation for Office Supplies subcontracting partners

Good afternoon Mr. Watson –

We are inquiring about what a "Business Reference Listing" is.

Please let us know so we may submit information for review.

Thank you.

Beth LeBas
Administrative Assistant
Gonzalez Office Products
ww.GonzalezOP.com
512.300.2400 - phone

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Watson, Marlon

From: Bonnie Carothers [bcarothers@pdme.com]
nt: Thursday, April 01, 2010 3:05 PM
: Watson, Marlon
Subject: Texas Lottery RFP 361-10-001 Solicitation for Office Supplies subcontracting partners
Attachments: PDME References-4-1-10.xls; PDME Awards.doc; CMBL profile.doc

Hello Marlon–

Thank you for your for your invitation to submit information regarding becoming a possible HUB supplier of office products to Scientific Games. I have attached the requested information including:

1. Business Reference Listing
2. Listing of major governmental and local organizations you have worked with in Texas
3. Awards or recognition received from service or goods provided (if none, not required)

PDME has been in business since 1994 and has been a significant office supply vendor to the State of Texas and its many affiliates. In addition, PDME has been doing business with G-Tech Corporation since 2003 and is currently their main office supply provider.

I look forward to hearing from you and the opportunity to participate in your HUB Subcontracting Program.

Bonnie Carothers
National Account Manager
PDME, Inc.
512-335-7173, ext. 120
bcarothers@pdme.com

Please consider the environment before printing this email. Thank you.

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References

	Top Accounts	Geographical Location(s)	Percentage/ Sales	# of Employees	Nature of Relationship
1	Halliburton	National	10% 4 Million	50,000	PDME was selected to be the single source supplier of office supplies nationally for Halliburton Corporation in 2007. This agreement has many similarities to the agreement that PDME has entered into with Ecolab as described below. Halliburton selected PDME as their office supply vendor because of their experience in handling large accounts and their dedication to customer service. One of the main objectives that Halliburton has, is to take PDME into the Global Accounts arena with plans to expand into Mexico in 2008. This will only further PDME's reputation as being the one of the few, if not only, minority owned office supply companies that can adapt to today's ever changing business environment.
2	Ecolab	National	5% 2 Million	26,000	PDME is the strategic office supply vendor and business partner to Ecolab, working in a strategic alliance with Office Depot. PDME handles all the customer service, accounting, help desk and joint account management functions in the management of the office supply contract for Ecolab. PDME works closely with Ecolab management to improve the processes and procedures involvec in the procurement of office supplies to deliver superior service to Ecolab End-Users while controlling the total costs of the program.
3	University of Texas	Texas	8% 3.2 Million	15,000	
4	Health & Human Services	Texas	40% 10 Million	55,000	PDME and Office Depot provide office supplies to over 400 locations in Texas. Approximately 3000 users order their product directly online. Most users have an approval process, with some having multiple layers of approval. All orders are charged to a "Ghost Credit Card" upon delivery. A monthly reconciliation report is uploaded into the customer's internal computer system to allow autcmated payment processing on all credit card charges.
5	Cintas	National	11% 4.4 Million	31,000	PDME is the strategic office supply vendor and business partner to Cintas, working in a strategic alliance with Office Depot. PDME handles all the customer service, accounting, help desk and joint account management functions in the management of the office supply contract for Cintas. PDME works closely with Cintas management to improve the processes and procedures involved in the procurement of office supplies to deliver superior service to Cintas End-Users while controlling the total costs of the program.

Three business references

	Company	Name of Contact	Phone Number	Email Address	Title
1	Halliburton	Teena Bell	(281) 575-3254	Teena.Bell@halliburton.com	Sr. Procurement Contract Specialist
2	Ecolab	Jennifer Hinman	(651) 293-2154	jennifer.hinman@ecolab.com	Purchasing Assistant
3	Cintas	Kathy Tilford	(512) 965-4985		Purchasing Specialist
4	HHSC	Mike Doss	(512) 206-4512	mike.doss@hhsc.state.tx.us	Purchaser IV, Contract Manager

Company revenue

	2009 YTD	2008	2007
Revenue	$26.9 million	$41 million	$26.9 million
Net Income			

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P.D. MORRISON ENTERPRISES, INC.

AWARDS OR RECOGNITION RECEIVED FROM SERVICE OR GOODS PROVIDED

Graduate of the NMSDC Centers of Excellence Program, 2008

Administrator's Award for Excellence, 2003 (U.S. Small Business Administration)

Regional Directors Award for Outstanding Commitment to Excellence, 1999 (U.S. Department of Commerce)

Sixty-four (64) Exceptional Performance Reports to the Vendor Performance Committee of the CMBL (see attached)

PDME
1120 Toro Grande Blvd.. Bldg. 2, Ste. 208 Cedar Park, TX 78613
Tel: (512) 335-7173 Fax: (512) 219-0901 Toll Free: (800) 723-3345 Fax: (866) 330-2033
www.pdme.com

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Watson, Marlon

To: Beth LeBas
bject: RE: Texas Lottery RFP 361-10-001

Hello: It can be emailed. Thank you.

From: Beth LeBas [mailto:beth@gonzalezop.com]
Sent: Monday, April 05, 2010 10:29 AM
To: Watson, Marlon
Subject: Texas Lottery RFP 361-10-001

Good Morning!
We would like to submit information regarding the above noted RFP. Please let us know whether it may be faxed, mailed or e-mailed and to what fax number, address or e-mail address.
Would you please provide that information?
Thank you!

Beth LeBas
Administrative Assistant
Gonzalez Office Products
www.GonzalezOP.com
512.300.2400 - phone

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
nt: Monday, April 05, 2010 10:32 AM
: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; RE: Texas Lottery RFP 361-10-001

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: Beth LeBas <beth@gonzalezop.com>

Subj: RE: Texas Lottery RFP 361-10-001
Sent: 2010-04-05 10:32

was relayed.

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Beth LeBas [beth@gonzalezop.com]
: Watson, Marlon
nt: Monday, April 05, 2010 10:38 AM
Subject: Read: Texas Lottery RFP 361-10-001

Your message

To: beth@gonzalezop.com
Subject:

was read on 4/5/2010 10:38 AM.

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R W G
GONZALEZ
OFFICE PRODUCTS INC.

March 29, 2010

Mr. Marlon A. Watson
Supplier Diversity, Strategic Sourcing & Procurement
Scientific Games International

Subject: HUB Subcontracting Opportunity for Texas Lottery RFP 361-10-001
Solicitation for Office Supplies

Dear Mr. Watson:

Thank you for considering Gonzalez Office Products as a subcontractor on your proposal to the Texas Lottery RFP as noted above. We would be proud to serve as a HUB subcontractor if Scientific Games International is selected to provide services to the Texas Lottery.

We are in our second year of successfully serving as a subcontractor for another State of Texas Prime Contract holder, Pearson. We would be happy to provide contact information so that you can call them for a referral.

Gonzalez Office Products is a Texas owned and operated small business established in 2002. President, Wayne Gonzalez is active in the day to day operations and has over 20 years of experience in the industry. Vice President and Partner, Pamela Gonzalez, has been with the organization since 2003 and is responsible for Operations, Finance and Customer Support.

We have just been awarded a national contract on Office Supplies by The Cooperative Purchasing Network (TCPN). We are a State of Texas HUB vendor and we are certified with the South Central Texas Regional Certification Agency as a Small Business Enterprise and a Minority Business Enterprise. We are also on the Texas Building and Procurement Commission's Centralized Master Bidders List.

We successfully service many businesses and agencies around the state of Texas and across the nation. At Gonzalez Office Products we provide:

- Guaranteed competitive pricing
- Online ordering
- Next day delivery (in most cases)
- Service customized to meet YOUR needs

2929 Longhorn Blvd., Suite 106 ■ Austin, Texas 78758 ■ (512) 300-2300 ■ www.GonzalezOP.com

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In addition to business products, we also offer office furniture, space planning, computer supplies, kitchen, break room and janitorial products, first aid supplies and a selection of promotional items.

Gonzalez Office Products prides itself in offering much more than office supplies to our customers. We become business partners with the organizations that we service and our job is to make your job easier. Our LIVE customer service department is available from 8 – 5, Monday through Friday.

Our team is ready. We are able to submit numerous customer testimonials upon request.

Gonzalez Office Products would be grateful for the opportunity and privilege to partner with Scientific Games International. I would be happy to discuss with you in person other possibilities of what we may be able to provide to Scientific Games International and the Texas Lottery.

On behalf of my entire team, we look forward to serving you.

Respectfully,

Pamela Gonzalez

Pamela Gonzalez
Partner
Gonzalez Office Products
2929 Longhorn Blvd., Suite 106
Austin, TX 78758
www.GonzalezOP.com
512-300-2300 office
512-300-2500 fax

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R W G
GONZALEZ
OFFICE PRODUCTS INC.

REFERENCES
Current Large School District

Boerne Independent School District
Ms. Karen Chesky, Purchasing
Boerne, Texas
Phone: 830.357.2026
E-mail: Karen.chesky@boerne-isd.net
Years Serviced: 2
Number of Facilities Serviced: 1 warehouse with multiple campuses
Annual Dollar Volume: $60,000+

Elgin Independent School District
Mr. Kreis Alyea, Assistant Superintendent of Business
Elgin, Texas
Phone: 512.281.3434
E-mail: kaylea@elginisd.net
Years Serviced: 7
Number of Facilities Serviced: 7
Annual Dollar Volume: $200,000+

Hutto Independent School District
Mr. Ed Ramos, Assistant Superintendent of Finance
Hutto, Texas
Phone: 512.759.3771, ext. 1006
E-mail: ed.ramos@hutto.txed.net
Years Serviced: 1.5
Number of Facilities Serviced: 10
Annual Dollar Volume: $150,000

Manor Independent School District
Ms. Willi Dion, Business Manager
Manor, Texas
Phone: 512.278.4009
E-mail: willi.dion@manorisd.net
Years Serviced: 2
Number of Facilities Serviced: 13
Annual Dollar Volume: $75,000

Taylor Independent School District
Mr. Bill Mikulencak, Business Manager
Taylor, Texas
Phone: 512.365-3800
E-mail: bmikulencak@taylor.isd.tenet.edu
Years Serviced: <1
Number of Facilities Serviced: 7
Annual Dollar Volume: $1000 with unknown potential

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OFFICE PRODUCTS INC.

REFERENCES
Current Government

Department of the Treasury, Financial Management Service
Ms. Mary Lothery, Contracting/Ordering Officer
Austin, Texas
Phone: 512.342.7246
E-mail: mary.lothery@fms.treas.gov
Years Serviced: 1
Number of Facilities Serviced: 1
Annual Dollar Volume: $30,000+

Texas Education Agency
Mr. Eric Oswald, Purchasing and Contracts
Austin, Texas
Phone: 512.463.9151
E-mail: eric.oswald@tea.state.tx.us
Years Serviced: 6
Number of Facilities Serviced: 5
Annual Dollar Volume: $40,000

Texas School for the Deaf
Ms. Roberta Clarke, CTPM, Purchasing Manager
Austin, Texas
Phone: 512.462.5345
E-mail: Roberta.clarke@tsd.state.tx.us
Years Serviced: 6
Number of Facilities Serviced: 1
Annual Dollar Volume: $50,000

Texas State Board of Pharmacy
Ms. Darlene Guthrie, Purchasing Agent
Austin, Texas
Phone: 512.305.8023
E-mail: Darlene.guthrie@tsbp.state.tx.us
Years Serviced: 5
Number of Facilities Serviced: 1
Annual Dollar Volume: $20,000

The Adjutant General's Department
Ms. Karen Wilson, Purchasing Manager
Austin, Texas
Phone: 512.782.5652
E-mail: Karen.wilson@tx.ngb.army.mil
Years Serviced: 7
Number of Facilities Serviced: 2
Annual Dollar Volume: $10,000

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"Gonzalez Office Products is more of a partner than a vendor. I appreciate your willingness to go the extra mile to help find solutions to today's economic issues. Every aspect of your operation has exceeded our expectations. Your new teacher supply box is innovative and easy for us to order. The reports you generate through your tracking software make it easy for me to see at a glance what we have done. Your fill rate exceeds others and your service is exemplary. I look forward to a continued relationship for years to come.

Kreis Alyea, Assistant Superintendent of Business and Support Services
Elgin Independent School District

ELGIN INDEPENDENT SCHOOL DISTRICT

"I just wanted to let you know the positive feedback I've been hearing district-wide regarding Gonzalez Office Products and your excellent customer service. The most recent order for furniture for Admin Curriculum is a prime example and received extremeley positive feedback from Grace Rico, Executive Director of Curriculum. Linda also keeps close tabs on our vendors and is reiterating the same positive feedback that she is hearing from the campuses. Please continue taking care of us and I'm looking forward to a great continued relationship."

Ed Ramos, Assistant Superintendent of Finance
Hutto Independent School District

HUTTO ISD

"I have talked to Jesse probably a hundred times since I started here at Booker T. Washington. He has been wonderful! He probably has

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wanted to ring my neck many times, but he has been patient and a great help on my stressful days! Y'all have done a wonderful job with this company and the customer service is like no other. Thank you for all you do. May God continue to bless you and prosper your business."

Sonja Dodd, Secretary
Booker T. Washington Elementary School
Elgin Independent School District

ELGIN INDEPENDENT SCHOOL DISTRICT

"I have been a customer of Gonzalez Office Products for many years and have always taken them with me when I changed companies. I knew Robert Tovar even before he joined the Gonzalez team and I followed him to Gonzalez. He is extremely knowledgable and such a terrific and warm person. I met Wayne Gonzalez when he personally came to my office and assembled a couple pieces of furniture I had ordered. I knew at that point that I had made the right decision to move to Gonzalez. I have worked with several other team members over the years and have experienced nothing but the best customer service and friendliness. I highly recommend Gonzalez Office Products and the wonderful team behind the name to anyone who demands professional, knoledgeable and friendly service. I've gained both an outstanding office supply company and a group of people I would not hesitate to call friends.

Angela Palma, Purchaser
Intrinsity, Inc.

intrinsity

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"Over 6 years ago, I made the decision to give Gonzalez Office Products a portion of our office supplies business on a trial basis. In a few months it became clear that Gonzalez was able to provide better services and in many cases, better pricing, than other companies. Prompt and accurate delivery of orders, willingness to take orders via the internet, phone, fax, or email, superb inventory management process, and clear, detailed invoicing - why would I ever go back to the mediocre service and cumbersome return procedure of any of the large warehouse companies? Gonzalez now handles everything from breakroom supplies to furniture to unique classification folders for us, and they do it professionally and with a great attitude. They have set the standard for vendor-client relationships - Pam, Wayne, and all of their team members really care about our satisfaction, and they are great to work with. If I have to use another vendor for a service or product, the typical question from our support staff is, "Can't we use Gonzalez for that?!" If you haven't tried Gonzalez Office Products, you need to!

Kim Robinson, Administrative Manager
SureTec Insurance Company

"We were referred to Gonzalez Office Products approximately five years ago by another locally owned and operated office products company, who was closing its doors. At that time, some of our partners suggested that we convert our business to a "big box" office supply vendor, believing that the change would save us money. Thankfully, we chose to maintain a relationship with a local, independent supplier. Through the years, Wayne, Pam, and the entire Gonzalez Team have provided us with competitive pricing on a diverse range of products - from personalized nametags to scan equipment furniture and storeroom shelving. The Gonzalez definition of customer service cannot be found in the "big box" vendor lexicon of terms. They deliver on their promises

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and they care about the success of their customers."

Karen Smithson, Director of Human Resources/Senior Office Manager
Lockart, Atchley & Associates, L.L.P.

"We appreciate everything you do for us to make our work days better!'

Linda Connor
Mainstreet Homes

"Gonzalez Office Products has consistently exceeded our expectations with immediate delivery and great customer service! They are easy to reach via phone, email, and through their website. They have gone above and beyond to locate hard-to-find items and I highly recommend them for all office products and supplies."

Maria Guerra, Purchasing Agent
Office of Public Insurance Council

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"We have been dealing with Gonzalez Office Products exclusively for the past two years and we feel that they always go that extra mile to keep us as a satisfied customer. Gonzalez Office Products helped us streamline our ordering process, saving us time and money. I would highly recommend them to anyone looking for quality service, products and competitive pricing."

Elizabeth Garcia Nichols, VP Corporate Work Study Program
San Juan Diego Catholic High School

"We have been customers of Gonzalez Office Products for the past three years and could not be more satisfied. Gonzalez has taken the worry out of keeping up with the supplies and Wendi makes sure we are taken care of down to the little details like having enough pens and pencils. We certainly could not be more pleased and recommend Gonzalez Office Products highly."

Regina & Matt
Marketing Matters Advertising Agency

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"The service that Gonzalez Office Products provides is exceptional and the attention to detail that your team offers is especially appreciated. I recently received a call after placing an order online letting me know that a better quality paper was on sale. It's so refreshing to know that Gonzalez Office Products will go above and beyond the call of duty to save their customers money (and in this situation, provide a better product). In today's business world, that's basically unheard of."

Pattie Zinsmeyer
Orbis Energy, Ltd.

"Gonzalez Office Products has been providing professional service with a personal touch to myself and other UT administrative staff at the Dana Center for several years now. We have really come to depend on the friendly, competent assistance we always receive. If there was ever an office products supplier that goes the extra mile, this is it. From bookmarks to bookshelves, from $1.00 to thousands, you should expect nothing less than prompt, courteous, and detailed attention, all at a fair price."

Shae Small, Administrative Associate
UT Dana Center at SEDL

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Window on State Government

Susan Combs Texas Comptroller of Public Accounts

Exceptional Vendor Performance Report for

Vendor ID: 1-22-387-4665-0 R.W. GONZALEZ OFFICE PRODUCTS INC

6 Exceptional Performances.

PO Number	PO Date	Agency Number	Class-Item	Vendor Performance Report Date	Vendor Performance Code
401-9-2385	02/05/2009	401	615-	04/28/2009	301,303,305,307

Explanation: I've got a very good working relationship with this vendor; never have had a problem with them. Their service is excellent and would definitely recommend them to anybody.

Resolution Comment:

45700900171	03/26/2009	457	615-	05/29/2009	305,399

Explanation: Exceptional Customer Service and Products/Order delivered next day.

Resolution Comment:

473-09-000281	03/10/2009	473	450-06	03/20/2009	305

Explanation: On this order and on all orders placed with Gonzalez Office Products by the Public Utility Commission, this vendor has always provided excellent customer service. All the customer reps who have been contacted (Jesse, Beth, Amy and Tamara)for quoting, for return issues, etc. have always answered with friendly, professional attitudes and a willingness to help that is always appreciated.

lution Comment:

504-10-53	01/05/2010	504	615-25	01/11/2010	305,399

Explanation: We needed to special order some aluminum clipboards that were not the standard size in the catalog. Tim was very helpful in getting us the information and getting them ordered and delivered in less than a week

Resolution Comment:

504-9-58	03/20/2009	504	080-	04/23/2009	399

Explanation: Gonzalez Office Products always delivers next day or calls if there is a reason they can't.

Resolution Comment:

515DG	04/15/2009	515	615-71	04/23/2009	399

Explanation: R W Gonzalez continually provides excellent customer service. Delivery is always on time. If there are any issues with the items ordered, I receive a call immediately and a substitution is offered.

Resolution Comment:

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Watson, Marlon

From: Beth LeBas [beth@gonzalezop.com]
Sent: Monday, April 05, 2010 10:46 AM
To: Watson, Marlon
Cc: Pam Gonzalez
Subject: HUB Subcontracting Opportunity for Texas Lottery RFP 361-10-001
Attachments: Scientific Games.pdf

Dear Mr. Watson:

Please see the attached information regarding the above-named HUB Subcontracting Opportunity. If other information from us is needed, please feel free to contact us.

Thank you for this opportunity.

Beth LeBas
Administrative Assistant
Gonzalez Office Products
www.GonzalezOP.com
512.300.2400 - phone

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
nt: Thursday, April 08, 2010 11:05 AM
: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; RE: HUB Subcontracting Opportunity for Texas Lottery RFP 361-10-001

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: Beth LeBas <beth@gonzalezop.com>
CC: Pam Gonzalez <pam@gonzalezop.com>
Stewart, Joe <Joe.Stewart@scientificgames.com>

Subj: RE: HUB Subcontracting Opportunity for Texas Lottery RFP 361-10-001
Sent: 2010-04-08 11:04

was relayed to the following recipient(s):

beth@gonzalezop.com
pam@gonzalezop.com

Unfortunately, the remote mail system does not support confirmation of
-tual delivery. Unless the final delivery fails, this will be the only
livery status notification sent.

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Recipient	Delivery
Beth LeBas	
Pam Gonzalez	
Stewart, Joe	Delivered: 4/8/2010 11:05 AM

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
Sent: Thursday, April 08, 2010 11:05 AM
To: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; RE: HUB Subcontracting Opportunity for Texas Lottery RFP 361-10-001

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: Beth LeBas <beth@gonzalezop.com>
CC: Pam Gonzalez <pam@gonzalezop.com>
Stewart, Joe <Joe.Stewart@scientificgames.com>

Subj: RE: HUB Subcontracting Opportunity for Texas Lottery RFP 361-10-001
Sent: 2010-04-08 11:04

was relayed to the following recipient(s):

beth@gonzalezop.com
pam@gonzalezop.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

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Recipient	Delivery
Beth LeBas	
Pam Gonzalez	
Stewart, Joe	Delivered: 4/8/2010 11:05 AM

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Watson, Marlon
Sent: Thursday, April 08, 2010 11:05 AM
To: Beth LeBas
Cc: Pam Gonzalez; Stewart, Joe
Subject: RE: HUB Subcontracting Opportunity for Texas Lottery RFP 361-10-001

Good morning Beth/Pam:

Based on our internal evaluation, Gonzalez Office Products has been selected to most qualified vendor in our office supply solicitation. We would like to include your firms credentials in our RFP response next month to the Texas Lottery.

As outlined in the solicitation, this is contingent upon successful background screening on your firm and mutual agreement on pricing. Our award to you is contingent upon Scientific Games winning RFP 361-10-001 with the Texas Lottery.

I will be contacting you in the near future for additional information as needed but again, thank you for solicitation response.

Regards,

Marlon Watson

From: Beth LeBas [mailto:beth@gonzalezop.com]
Sent: Monday, April 05, 2010 10:46 AM
To: Watson, Marlon
Cc: Pam Gonzalez
Subject: HUB Subcontracting Opportunity for Texas Lottery RFP 361-10-001

Dear Mr. Watson:

Please see the attached information regarding the above-named HUB Subcontracting Opportunity. If other information from us is needed, please feel free to contact us.

Thank you for this opportunity.

Beth LeBas
Administrative Assistant
Gonzalez Office Products
www.GonzalezOP.com
512.300.2400 - phone

Tracking:

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TELECOMMUNICATIONS EQUIPMENT

SCIENTIFIC GAMES

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Enter your company's name here: **Scientific Games International** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 15 **Description:** Telecommunications Equipment

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Digistar Communications	1331110139100	05 / 03 / 2010	☐ - Yes ☒ - No
Continental Wireless, Inc	1752879004500	05 / 03 / 2010	☐ - Yes ☒ - No
CES Network Services, Inc	1752663630700	05 / 03 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Spacenet		100%	$15,400,000	☐ - Yes ☒ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

Best Pricing

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Watson, Marlon

From:	Watson, Marlon
Sent:	Monday, May 03, 2010 3:12 PM
To:	Jacob@aaadatacom.com; ehflores@cesnetser.com; rita.weber@cntlwire.com; ginger.washburn@gitsat.com; digistarhou@gmail.com
Cc:	Angela Freeman; Marilyn.Gholson@Spacenet.com
Subject:	Tx RFP - Telecommunications Equipment
Attachments:	Appendix B - Proposal Response_Telecommunications Equipment RFQ.xlsx; Telecommunicationis Equipment RFQ_050210_.doc

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide courier services pending a contract award of Texas Lottery RFP 362-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing of existing customers (Minimum of 3)
2. Listing of major governmental and local organizations you have worked with in Texas (optional)

HUBS will be evaluated on one of two factors which are best value and/or best pricing which will include vendors qualifications. The successful HUB must also successfully pass Scientific Games background/compliance review. Please see the attached documents for your review.

lease submit the above listed information no later May 12th, 2010. If you have questions or comments about this solicitation, please call Marlon Watson at 770-664-3718 or via email at marlon.watson@scientificgames.com

Thank you

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DIGISTAR COMMUNICATIONS

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1331110139100 / 67056
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	17-MAR-14
Vendor Name:	DIGISTAR COMMUNICATIONS
Vendor Address:	12303 AMANDA PINES HOUSTON, TX 77089-7003
County:	HARRIS
Vendor URL:	http://digistarcommunications.com
Contact:	Owner/Kevin Craven
Phone / Fax:	713-944-0282 / 713-264-8637
Email Address:	digistarhou@gmail.com
Ethnicity / Gender:	BL / M
Business Description:	We specialize in VSAT installation and maintenance,emergency and disaster communication, satellite TV, and wireless internet services.
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	15-JAN-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
838	**TELECOMMUNICATION EQUIPMENT, ACCESSORIES AND SUPPLIES*
838-28	*Cable, Copper (Cat. 5E 6 etc) Including Interconnecting Components and Accessories (See Class 280 for Other Communications Cable)
838-33	*Communications: Networking, Linking, Fiber Modems, Power Over Ethernet, Wireless
838-45	*Emergency Radio/Telephone Systems (411, 911 etc. Dispatch)

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838-81	*Telecommunication Equipment (Via Satellite) for Emergency Vehicles (Including Radio Terminal Display)
838-85	*Telecommunication Parts and Accessories (Not Otherwise Classified)
838-96	*Wire and Cable, Telecommunication (Not Otherwise Specified)
	commodity items shown for class 838 are available for the districts: 9,11,12,13,14,17,20,23
840	**TELEVISION EQUIPMENT AND ACCESSORIES*
840-10	Antennas and Accessories: Amplifiers, Brackets, Masts, Mounts, Rotators, Standoffs, etc. (Television Only)
840-38	Monitors, Television
840-45	*Satellite Receiver Dish (Video)
840-62	Television Receivers, Wide Screen, Projection Type
840-84	*Video and Audio Systems, Accessories and Parts (Closed Circuit TV) (Including Surveillance Type)
	commodity items shown for class 840 are available for the districts: 9,11,12,13,14,17,20,23

See the CMBL Information Page for information on updates. Contact CPA by email at e.cmbl@cpa.state.tx.us.

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CONTINENTAL WIRELESS, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1752879004500 / 07035
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	30-JUL-11
Vendor Name:	CONTINENTAL WIRELESS, INC.
Vendor Address:	10455 VISTA PARK RD. DALLAS, TX 75238-1645
County:	DALLAS
Vendor URL:	http://www.cntlwire.com
Contact:	Account Executive / Rita M Weber
Phone / Fax:	972-926-7443 / 972-926-0624
Email Address:	rita.weber@cntlwire.com
Ethnicity / Gender:	WO / F
Business Description:	Wireless Communications. We design,sell,install and maintain communication systems,both large &small. We are authorized to represent,Motorola,Icom,Kenwood,David Clark,Otto,Cisco,Proxim,Tropos,Viadux, Broadband,rfid technology,barcodes,printers,scanners
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	11-FEB-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	

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CES NETWORK SERVICES, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1752663630700 / 73602
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	25-JAN-11
Vendor Name:	CES NETWORK SERVICES, INC.
Vendor Address:	P O BOX 810256 DALLAS, TX 75381-0256
County:	DALLAS
Vendor URL:	http://www.cesnetser.com
Contact:	ENRIQUE H. FLORES/PRESIDENT
Phone / Fax:	972-241-3683 / 972-241-8973
Email Address:	ehflores@cesnetser.com
Ethnicity / Gender:	HI / M
Business Description:	communication systems engineering firm, specializing in consulting and project management for telecommunication. RF engineering, wireless, microwave
Business Category:	ARCHITECTURAL/ENGINEERING AND SURVEYING (05)
Small Business:	Y
CMBL Expire Date:	24-FEB-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	* —	0
Commodity Performance:	* —	0
Service Delivery:	* —	0
Service Performance:	* —	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
120	*BOATS, MOTORS, AND MARINE EQUIPMENT*
120-28	Communications Equipment, Marine

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	commodity items shown for class 120 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
204	**COMPUTER HARDWARE AND PERIPHERALS FOR MICROCOMPUTERS*
204-19	*Communication Boards: Fax, Modem (Internal), etc.
204-20	*Communication Control Units: Concentrators, Multiplexers, Couplers, Scan Converters, etc.
	commodity items shown for class 204 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
206	**COMPUTER HARDWARE AND PERIPHERALS FOR MINI AND MAIN FRAME COMPUTERS*
206-20	*Communication Boards: Fax, Modem (Internal), Network Cards, etc.
206-21	*Communication Control Units: Concentrators, Multiplexers, Couplers, etc.
206-23	*Communication Processors and Protocol Converters: Front-End Processor, Network Interface Module, Protocol Interchange, Switching Controls,
206-64	*Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/Ports, Hubs, Line Drivers, MSAUs, Routers, Transceivers, etc.
	commodity items shown for class 206 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
208	**COMPUTER SOFTWARE FOR MICROCOMPUTERS (PREPROGRAMMED)*
208-27	*Communications: Networking, Linking, etc. (Includes Clustering Software)
208-41	*Engineering Software
	commodity items shown for class 208 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
209	**COMPUTER SOFTWARE FOR MINI AND MAINFRAME COMPUTERS (PREPROGRAMMED)*
209-28	*Communications: Networking, Linking, etc.
	commodity items shown for class 209 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
257	*DEFENSE SYSTEM AND HOMELAND SECURITY EQUIPMENT, WEAPONS AND ACCESSORIES*
257-28	Communications Equipment, Interoperable (CBRNE)
	commodity items shown for class 257 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
280	**ELECTRICAL CABLES AND WIRES (NOT ELECTRONIC)*

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AAA DATA COMMUNICATIONS, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1752754619000 / 84628
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	22-JUL-13
Vendor Name:	AAA DATA COMMUNICATIONS, INC.
Vendor Address:	201 E ARAPAHO ROAD SUITE 200 RICHARDSON, TX 75081-6205
County:	DALLAS
Vendor URL:	http://WWW.AAADATACOM.COM
Contact:	President/JACOB JOHNSON
Phone / Fax:	972-620-0513 / 972-620-0548
Email Address:	Jacob@aaadatacom.com
Ethnicity / Gender:	BL / M
Business Description:	Full service telecommunications network infrastructure support including installation, service & support of voice/data cable plants and fiber optic networks.
Business Category:	SPECIAL TRADE CONSTRUCTION (03)
Small Business:	Y
CMBL Expire Date:	16-DEC-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
280	**ELECTRICAL CABLES AND WIRES (NOT ELECTRONIC)*
280-16	Bare Cables and Wires: Type ACSR, Bare Copper, Bare Aluminum, etc.

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Scientific Games International, Inc.
Request for Qualifications (RFQ)

Telecommunications Equipment

05/02/10

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1. Introduction

1.1 Background

Scientific Games (SG) is a global marketing and technology leader in the lottery industry with over 120 national and international customers. SG provides technology-based products and services to the global gaming market. SG is divided into three business segments: Printed Products Group, Lottery Systems Group and Diversified Gaming Group.

Scientific Games Business Segments

- **Printed Products Group** – this group manages the instant lottery ticket business; Scientific Games is the foremost producer of instant tickets in the world. Scientific Games also is the largest provider of secure prepaid phone cards and related services in the world. Additionally, this group provides services to clients such as marketing & research, internet services, drawing and promotional event management.
- **Lottery Systems Group** – this group manages the production of computer software, equipment and data communication services to public and private lotteries in the United States.
- **Diversified Gaming Group –** this group provides services and systems to private and public operators in the gaming markets. Product offerings include server-based gaming machines, video lottery terminals, monitor games and services.

1.2 Intent & Objective

The intent of this RFQ is to identify capable entities, including certified HUB's in the state of Texas, who can provide ***Telecommunications Equipment*** contingent upon SG being awarded a contract under Texas Lottery RFP 361-10-001. SG is requesting proposals for these goods and services and if SG is awarded the Texas Lottery Commission (TLC) contract, SG would then proceed with finalizing an award of this RFQ.

The objective of this RFQ is to identify capable, qualified, experienced and cost competitive suppliers that can provide ***Telecommunications Equipment*** within the State of Texas.

2. Scope of Services

2.1 Services Scope

The information below is intended to give the Supplier an idea of the overall scope of service required as part of this RFQ. The services outlined are **estimates only**, and do not constitute volume guarantees or commitments. SG will further refine its needs prior to award and communicate those to selected Supplier(s).

Successful Supplier(s) may provide some or all of the following items in support of this RFQ;

Satellite Equipment

- SkyEdge-IP Satellite Modem (or equivalent)
- 1 Watt Transmitter
- Phase Locked Loop (PLL) Low Noise Block
- Antenna (.75 meter and .96 meter offset) coated with a super hydrophobic material to resist rain, ice and snow buildup
- Non penetrating mount - combination of rubber pad and ballast to maintain stability (3' x 3' for .75m or 4' x 4' for .96m)
- Dual RG-6 IFL Cable (125 feet)

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- .75 & .96 meter Antenna Heater Kit (including reflector heater, power supply, feed horn heater and 125' low voltage wire)

CDMA Equipment

- Cellular Mini-Mag Antenna

SG prefers that Suppliers are able to bundle the selected Telecommunication equipment into kits (Satellite and/or CDMA) and ship the kits to one or more of the locations listed below. At this time, SG anticipates the need for Telecommunication Equipment across the state of Texas. SG anticipates up to 17,500 installations will be required. For planning purposes, approximately 17000 Satellite and 500 will be CDMA. The majority of the installations will occur within 100 miles of the cities identified below (note: additional locations may be identified in the future). Each of the cities has been divided into one of three (3) zones for this RFQ. Each supplier should identify which zone(s) they can provide services. SG will not reimburse suppliers for travel and transportation expenses.

ZONE 1

- Austin (primary office)
- Irving (Dallas)
- San Antonio

ZONE 2

- Lubbock
- El Paso
- Abilene

ZONE 3

- McAllen
- Victoria
- Houston
- Tyler

In support of the Texas State Lottery Award, SG intends to set up a primary office and an additional 9 distribution facilities that will support storage and distribution of equipment in Texas.

The equipment will be needed by March 2011. The majority of these services will need to be completed within 4 months.

2.2 RFQ Responses

Experience, Capabilities and References:

- Potential suppliers must have significant experience providing Telecommunications Equipment for companies similar in size, complexity and scope to the services requested by SG
- Suppliers are required to provide thorough examples that show their experience and capabilities
- Suppliers must provide at least 2 references that SG may contact for reference
- Qualified suppliers must have the required State licenses, permits, certificates and authorizations needed to perform these services.

Qualitative Questions (complete Appendix A):

All respondents must answer questions in Appendix A, including questions about your company and in-depth questions regarding your capability to service SG in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

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Proposal Response (complete Appendix B):
Suppliers must provide in Appendix B their proposed fees for the various Telecommunications Equipment needed. SG may be required to make changes to the types of equipment, or add additional equipment.

Suppliers should propose their;

- Cost for the individual items and bundle
- Describe the comparable product being proposed

3. Instructions to Suppliers

3.1 RFQ Process and Timing

The timeline for this RFQ process is aggressive; proposals are due by COB *May 12, 2010.* Negotiations/discussions may follow with the Supplier(s) who submit proposals found to best meet the needs of Scientific Games' initiative.

Potential Suppliers are advised to review all sections of this RFQ carefully and to follow instructions completely, failure to make a complete submission as described elsewhere herein may result in rejection of the proposal and disqualification of the Supplier from further participation.

Proposals that depart from or materially alter the terms, requirements, or scope of work defined by this RFQ may be rejected for being non-responsive.

Table 4.1 Key RFQ Dates:

Activity	Date
RFQ sent out to suppliers	May 2, 2010
Supplier Response Deadline	May 12, 2010 – 5pm EST
Supplier Selection • Contract contingent upon TLC RFP Award, SG Compliance Review and mutual acceptance of Terms & Conditions	May 14, 2010

3.2 Communications, Inquiries and Questions

Your interest in working with Scientific Games is welcomed, and Scientific Games will be pleased to answer any questions you may have in formulating your response. During the period from your company's receipt of this RFQ until a contract is awarded, any communication, including questions, concerning this RFQ should ONLY be directed to the RFQ Administrator specified below. Any questions with regard to any aspect of this RFQ should only be directed to:

Marlon Watson
Marlon.watson@scientificgames.com
Phone: 770 – 664 – 3718

When submitting an e-mail, please include the RFQ NAME and your company name in the subject heading of the message. Inquiries should make specific reference to the sections and page numbers from this RFQ, where applicable.

3.3 Submission of Proposals

Suppliers should submit:

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- An email to SG Contact indicated in Section 3.2 by the RFQ deadline, with the electronic proposal as an attachment

Proposals must include the following:

- Completed Appendix A – Qualitative Questions
- Completed Appendix B – Proposal Response
- Additional Supporting Documentation

4. RFQ Terms and Conditions

It is consented that by submitting a proposal, the Supplier is in agreement with the following RFQ terms and conditions. If there is an objection to these terms, the Supplier must note those objections in the Supplier Feedback section of Appendix C – Proposal Response.

4.1 Contracting Period

A contract will be contingent upon;

- SG being awarded the Texas Lottery contract
- Selected suppliers passing SG internal Compliance with Law and Background Screening
- SG and Supplier mutually agreeing upon Terms and Conditions

The contracted services are anticipated to begin in March 2011.

4.2 Duration and Availability of Proposed Prices

The prices, terms and conditions specified in the Supplier's proposal must be valid for a period of one hundred twenty (120) days from the due date of the proposals. Once a contract is signed, the prices must remain valid for the term of that contract and any subsequent extension(s); unless SG agrees in writing that the pricing should be modified.

4.3 Statement of Non-Commitment

This RFQ is not an offer to enter into an agreement with any Supplier; it is a request to receive proposals from Suppliers interested in providing Scientific Games products and services specified within. Scientific Games reserves the right to reject all proposals, in whole or in part, and/or enter into discussions with any party to provide such services. Scientific Games will not have any obligation to the Supplier unless and until it has entered into a written agreement with the Supplier on terms and conditions satisfactory to Scientific Games. Scientific Games entering into negotiations with the Supplier with respect to any proposal or otherwise shall not be deemed to be an acceptance of such proposal or an agreement with the Supplier.

All proposals submitted are the property of Scientific Games; the RFQ will not be returned under any circumstances. Supplier-specific information (such as names, contact information, or pricing data) is used solely for Supplier selection on behalf of Scientific Games.

4.4 Supplier Demonstration of Proposed Capabilities, Services and/or Products

At the discretion of Scientific Games, the Supplier must be prepared to provide any evidence of experience, performance, ability, and/or financial surety that Scientific Games deems necessary to fully establish the performance capabilities represented in their proposal. Any required confirmation must be provided in writing to Scientific Games without cost to Scientific Games.

4.5 Proposal Expenses

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The Supplier is responsible for all costs and expenses incurred in the preparation of proposals and for any subsequent work on the proposal that is required by Scientific Games. Any costs incurred for site visits for discussions or negotiations are also entirely the responsibility of the Supplier.

4.6 Execution of Contract

Once the evaluation of the proposals and the Supplier selection are complete, the selected proposal(s) and this RFQ will serve as the basis for a contract that will be negotiated and executed between Scientific Games and the selected Supplier(s). This RFQ and the proposal will likely be attached to the contract as exhibits.

4.7 Oral Agreements or Arrangements

Any alleged oral agreements or arrangements made by the Supplier with any Scientific Games agent or employee will be disregarded in any proposal evaluation or associated award.

4.8 Independent Price Determinants

The Supplier shall warrant, represent, and certify that the following requirements have been met in connection with their proposal for this RFQ:

The prices proposed have been arrived at independently, without consultation, communication, or agreement for the purpose of restricting competition as to any matter relating to such process with any other organization or with any competitor; unless otherwise required by law, the pricing proposed has not been knowingly disclosed by the Supplier on a prior basis directly or indirectly to any other organization or to any competitor; and no attempt has been made, or will be made, by the proposed to induce any other person or firm to submit or not to submit a proposal for the purpose of restricting competition.

4.9 Payments Against a Contract Award

Under no circumstances shall the successful Supplier begin to perform under a contract prior to the effective date of such contract. Scientific Games shall assume no liability for payment of services under the terms of the contract until the successful Supplier is notified that the contract has been accepted by Scientific Games. In no case shall a successful Supplier bill Scientific Games prices in excess of the price indicated in the final contract agreed to and accepted by Scientific Games. Any authorized or agreed additional charges can only be approved for payment by means of an amendment to the contract.

4.10 Scientific Games' Right to Audit and Access to Records, Record Keeping and Record Transfer

The Supplier shall prepare, maintain and preserve all records with respect to the administration of this program. During the term of the contract, Scientific Games shall have access during normal business hours to all such records, in whatever form they exist or are stored. The Supplier shall afford the officers, attorneys, accountants, auditors, and other authorized representatives of Scientific Games free and full access to the records to be maintained by the Supplier pertinent to the RFQ.

At the option of Scientific Games, periodic audits may, at reasonable times, be made of the successful Suppliers' and all of their sub-contractors' books and records insofar as they pertain to the contract. Such audits shall be made at Scientific Games' expense by Scientific Games, or independent public accountants designated by Scientific Games. Said books and records shall be made available by the Supplier to the Auditors of Scientific Games. In the case that any discrepancy or breach of contract is discovered, all auditing expenses will be charged to the Supplier in addition to any legal settlements.

4.11 Confidentiality and Care of Data

The Supplier agrees to protect the confidentiality of any files, data or other materials pertaining to this RFQ and any resulting contract and to restrict their use solely for the purpose of completing this RFQ or fulfilling a resulting

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contract. The Supplier shall take all steps necessary to safeguard data, files, reports or other information from loss, destruction or erasure. Any costs or expenses of replacing or damages resulting from the loss of such data shall be borne by the Supplier when such loss or damage occurred through its negligence.

4.12 Compliance with Law and Background Screening

Supplier specifically acknowledges that Scientific Games is subject to the gaming and licensing requirements of various jurisdictions and is obliged to take reasonable efforts to determine the suitability of its business associates. Supplier agrees to cooperate fully with Scientific Games in providing it with any information, of whatever nature, that Scientific Games deems necessary or appropriate in assuring itself that Supplier possesses the good character, honesty, integrity, and reputation applicable to those engaged in the gaming industry and Supplier specifically represents that there is nothing in Supplier's background, history, or reputation that would be deemed unsuitable under the standards applicable to the gaming industry. If, during the term of any Agreement, Scientific Games is notified by any regulatory agency that the conduct of business with Supplier will jeopardize Scientific Games', or its affiliates', license or ability to be licensed or if Scientific Games concludes that Supplier fails to meet the above criteria, this Agreement shall terminate upon written notice by Scientific Games.

In addition, Supplier shall be expected to provide representations and warranties concerning compliance with law, including but not limited to, applicable anti-corruption, competition, licensing, and registration laws, including the Foreign Corrupt Practices Act (FCPA); and with any applicable laws, regulations, and administrative requirements promulgated under the OECD Convention on Combating Bribery of Foreign Public Officials.

Individual Supplier employees or subcontractors assigned to perform services at or on behalf of Supplier and who are to be granted (a) unescorted physical access rights to any Supplier's facility (as determined by Scientific Games), or (b) any local or remote network access rights, must submit to and pass Scientific Games' standard state and federal felony and misdemeanor records screening. Screening shall include social security verification and corresponding information attached to the social security number. County and or municipal checks shall be conducted as required or to further obtain charge or case specifics and determine eligibility for work. Certain Services performed by Supplier may also require credit history screening and or national records screening via fingerprint card applications sent to the FBI/DOJ for processing as dictated by Scientific Games' customer contract requirements. Follow up searches may be conducted annually thereafter.

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5. Appendix A: Qualitative Questions

All respondents must answer questions 1-7 in the table below. Respondents then only need to respond to questions regarding the services they will be bidding upon.

The first portion requests straightforward, brief answers about your company – please use the table provided to enter your responses. The second portion requests more detail and in-depth answers to questions regarding your capability to service Scientific Games in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Question	Response
1. Provide the contact person (including name, phone, fax, e-mail address) with whom SG shall communicate regarding this RFQ.	
2. Provide your Texas Payee ID or Federal ID Number	
3. Confirm your company status as either a; certified HUB's in the state of Texas, or a Minority or Women Trade Organization. Attach valid certificates and/or supporting documentation.	
4. Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.	
5. List your 2007, 2008, and 2009 revenues and net income.	
6. List all your major locations which will best service this business	
7. Identify which of the Texas ZONES identified in the RFQ you will be able to provide services.	

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1. Please confirm you have the State licenses, permits, certificates and authorizations needed to provide these services.

2. Describe your experience/capabilities to provide Satellite and Telecommunication equipment. Provide 3 examples demonstrating your ability to provide similar scope services.

3. Supply a minimum of two (2) references that will attest to your ability (in the last three years) to provide services similar in scope to those outlined. For each reference, provide the following information:
   - The client organization's name, mailing address, contact name, telephone number and email address
   - The approximate period during which the services were provided
   - A summary of the type, quantity, and scope of services

4. Describe your preferred pricing structure for this type of equipment purchase. Suggest alternative pricing structures you would consider.

5. Please describe your standard documentation you provide (i.e. installation, equipment, etc.)

6. Please list the standard Service Level Agreements to which you will perform.

7. Please list the standard Warranties you will provide.

Please use the space below for any additional information which may be pertinent to this RFQ.

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6. **Please list the standard Service Level Agreements to which you will perform.**

Performance Measurement

For the SLA specification listed below, the measurements of all durations shall be based on the time stamps generated by the Spacenet trouble ticket tracking and reporting system. As such, outage durations shall be deemed to start upon opening of an applicable trouble ticket, and shall be deemed closed when the ticket is closed in accordance with Spacenet's trouble resolution procedures.

Service Level Commitments – Hub Availability

Definition: Percentage of time the hub is in Service and available to support duplex data communications.

Specification: Minimum monthly availability of 99.9%

Measurement: Number of actual service minutes per month divided by total possible number of service minutes, talied on a monthly basis using service ticket information stored in the Spacenet SAP system. .

SLA Exceptions

Spacenet shall be relieved of its SLA obligations to the extent any of the following conditions:

- Failure or interruption of service due to failure or non-performance of any of Customer's remote site equipment.
- Failure or interruption of service due to the failure or non-performance of any terrestrial backhaul equipment or connections, for which Spacenet has no responsibility.
- Failure, interruption, or degradation of service due to failure, non-performance, or bandwidth inefficient/intensive nature of specific software applications being employed by Customer or End User.
- Action or inaction by Customer, its End Users, employees, invitees, third parties not under the control of Spacenet, including, but not limited to, changes in applications and protocols, or transmission parameters from those tested and approved by Spacenet;
- Scheduled Maintenance Windows.
- Customer scheduled and approved downtime (maintenance, upgrades, etc.) ("Scheduled Downtime").
- Inability to provide or restore service due to access restrictions of Customer or its End User(s).
- Force Majeure conditions set forth in the Agreement; or failure or unavailability of Customer's data center or equipment, or that designated by Customer, not provided or maintained by Spacenet.

7. **Please list the standard Warranties you will provide.**

The private hub equipment to be installed at Spacenet's teleports includes the standard manufacturer's warranty and an extended warranty beyond the original 12 months.

The proposed VSAT kit includes the standard 12 months manufacturer's warranty.

Please use the space below for any additional information which may be pertinent to this RFQ.

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Price Quote

for **SGI - Texas**

Up to 17,500 sites in Texas

Equipment Purchase

SPACENET

Remote Site Equipment - One-Time Charges	Unit Price	Measurement
Purchase of up to 5,000 Sites		
• **Remote Site SkyEdge VSAT Equipment**	$750	Per Site
Includes: SkyEdge-IP Satellite Modem, 1-Watt Transmitter, PLL Low Noise Block, 0.75m Antenna, Non penetrating mount and 125' Dual RG-6 IFL cable		
Purchase of Sites from 5,001 to 8,000		
• **Remote Site SkyEdge VSAT Equipment**	$700	Per Site
Includes: SkyEdge-IP Satellite Modem, 1-Watt Transmitter, PLL Low Noise Block, 0.75m Antenna, Non penetrating mount and 125' Dual RG-6 IFL cable		
Purchase of Sites more than 8,000+		
• **Remote Site SkyEdge VSAT Equipment**	$650	Per Site
Includes: SkyEdge-IP Satellite Modem, 1-Watt Transmitter, PLL Low Noise Block, 0.75m Antenna, Non penetrating mount and 125' Dual RG-6 IFL cable		

NOTE: VSAT Kit purchase price is reduced as each quantity level is attained.

Example: Purchase of 17,500 VSAT kits

5000 units @ $750 =	$ 3,750,000
3000 units @ $700 =	$ 2,100,000
9500 units @ $650 =	$ 6,175,000
Total price for 10,000 units:	$ 12,025,000
Average price per kit:	$ 687.14

• **0.96m Antenna & Remote Site SkyEdge VSAT Equipment**	$817	Per Site
Includes: SkyEdge-IP Satellite Modem, 1-Watt Transmitter, PLL Low Noise Block, 0.96m Antenna, Non penetrating mount and 125' Dual RG-6 IFL cable		
• **0.75m Antenna Heater Kit including reflector heater, power supply, feed horn heater and 125' low voltage wire**	$138	Per Site

PRICING NOTES (applicable to all scenarios):

1. Remote Site SkyEdge VSAT Equipment pricing varies depending on committed quantities as indicated above.
2. Spacenet recommends the use of .75m antennas throughout the state of Texas.
3. Contract Term is 15 years with exit clause of SGI does not get an extension from the Texas Lottery.
4. Prices as shown are valid for one hundred eighty (180) calendar days from the date of this quote and are presented in US dollars (USD$).
5. Prices as shown do not include applicable US Federal, Statem or international taxes, levies, duties, tariffs, surcharges, landing-right fees or other such charges.
6. Shipping charges are not included.
7. Hub Prices include required licensing.
8. Service prices include use of Spacenet-owned hub spares pool for immediate replacement of failed hub components.
9. SGI is responsible for the provision, installation and maintenance of all backhaul circuits and related equipment.
10. Network Design is based on the following traffic assumptions.
    - All lottery traffic is UDP
    - Transaction rate for lottery traffic: 3 transactions per minute IB and OB
    - Transaction rate for other system and management traffic (health checks, keep alive, etc): 1 transactions per minute IB and OB
    - VDS outbound multicast: 8Kbps
    - Software download via outbound broadcast: 8Kbps
    - No additional capacity for Powerball/Mega Millions.

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Watson, Marlon

From: Watson, Marlon
Sent: Tuesday, May 25, 2010 4:35 PM
To: 'Marilyn Gholson - McLean'
Cc: Frank Sweeney - McLean; Stewart, Joe
Subject: RE: Tx RFP - Telecommunications Equipment

Based on our internal evaluation, Spacenet has been selected to most qualified vendor in our telecommunication equipment solicitation. We would like to include your firms credentials in our RFP response next month to the Texas Lottery.

As outlined in the solicitation, this is contingent upon successful background screening on your firm and mutual agreement on pricing. Our award to you is contingent upon Scientific Games winning RFP 362-10-001 with the Texas Lottery.

I will be contacting you in the near future for additional information as needed but again, thank you for solicitation response.

Regards,

Marlon Watson

From: Marilyn Gholson - McLean [mailto:Marilyn.Gholson@Spacenet.com]
Sent: Wednesday, May 12, 2010 4:31 PM
To: Watson, Marlon
Cc: Frank Sweeney - McLean
Subject: RE: Tx RFP - Telecommunications Equipment

Mr. Watson –
Please see Spacenet's response attached to the SGI Texas RFP for Telecommunications Equipment. In addition to providing satellite services to the Texas lottery today, Spacenet also has a number of other Texas customers including Texas Department of Health, Valero Energy Corporation and Oncor Electric Delivery (previously TXU Corp). We have included references in the body of our response.

Please do not hesitate to contact me with any questions. Please acknowledge receipt of our response.
Regards,
Marilyn Gholson

From: Watson, Marlon [mailto:Marlon.Watson@scientificgames.com]
Sent: Monday, May 03, 2010 3:12 PM
To: Jacob@aaadatacom.com; ehflores@cesnetser.com; rita.weber@cntlwire.com; ginger.washburn@gitsat.com; digistarhou@gmail.com
Cc: Angela Freeman; Marilyn Gholson - McLean
Subject: Tx RFP - Telecommunications Equipment

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide courier services pending a contract award of Texas Lottery RFP 362-10-001.

Qualified firms should submit the following documents:

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State of Texas

Historically Underutilized Business Certification and Compliance Program

The Texas Comptroller of Public Accounts (CPA), hereby certifies that

GIT SATELLITE, LLC

has successfully met the established requirements of the State of Texas Historically Underutilized Business (HUB) Program to be recognized as a HUB.

This certificate, printed 19-SEP-2009, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, addresses, phone and fax numbers or authorized signatures) provided in the submission of the business' application for registration/certification as a HUB, you must immediately (within 30 days of such changes) notify the HUB Program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility.

Paul A. Gibson

Certificate/VID Number:	1331007454000
File/Vendor Number:	48491
Approval Date:	18-SEP-2009
Expiration Date:	18-SEP-2013

Paul A. Gibson
Statewide HUB Program Manager
Texas Comptroller of Public Accounts
Texas Procurement and Support Services Division

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies and universities are encouraged to validate HUB certification prior to issuing a notice of award by accessing the Internet (http://www.window.state.tx.us/procurement//cmbl/hubonly.html) or by contacting the HUB Program at (888) 863-5881 or (512) 463-5872.

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Scientific Games International, Inc.
Request for Qualifications (RFQ)

Telecommunications Equipment

05/02/10

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5. Appendix A: Qualitative Questions

All respondents must answer questions 1-7 in the table below. Respondents then only need to respond to questions regarding the services they will be bidding upon.

The first portion requests straightforward, brief answers about your company – please use the table provided to enter your responses. The second portion requests more detail and in-depth answers to questions regarding your capability to service Scientific Games in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Question	Response
1. Provide the contact person (including name, phone, fax, e-mail address) with whom SG shall communicate regarding this RFQ.	GIT Satellite Communications William M Lawson 229-903-0827 phone 229-255-2201 fax Mike.lawson@gitsat.com
2. Provide your Texas Payee ID or Federal ID Number	33-1007454
3. Confirm your company status as either a; certified HUB's in the state of Texas, or a Minority or Women Trade Organization. Attach valid certificates and/or supporting documentation.	HUB certified-see attached certificate WBENC certified woman owned small business-see attached certificate
4. Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.	No
5. List your 2007, 2008, and 2009 revenues and net income.	GIT is a privately held company and does not release financials
6. List all your major locations which will best service this business	13740 Research Blvd Suite Q-2 Austin, Texas 78750
7. Identify which of the Texas ZONES identified in the RFQ you will be able to provide services.	All Texas zones

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1. Please confirm you have the State licenses, permits, certificates and authorizations needed to provide these services. Yes.

2. Describe your experience/capabilities to provide Satellite and Telecommunication equipment. Provide 3 examples demonstrating your ability to provide similar scope services. See attached Statement of Qualifications.

3. Supply a minimum of two (2) references that will attest to your ability (in the last three years) to provide services similar in scope to those outlined. For each reference, provide the following information:
   - The client organization's name, mailing address, contact name, telephone number and email address
   - The approximate period during which the services were provided
   - A summary of the type, quantity, and scope of services

See attached Statement of Qualifications with references included

4. Describe your preferred pricing structure for this type of equipment purchase. Suggest alternative pricing structures you would consider.

The GIT pricing structure is lowest cost, commercial pricing. Our price includes small margin profit. GIT can offer this model due to the fact we are a woman owned small business. HUB certified.

5. Please describe your standard documentation you provide (i.e. installation, equipment, etc.) GIT will supply product brochures and documentation for mounts, antennas, system installation and monitoring for all products quoted.

6. Please list the standard Service Level Agreements to which you will perform. GIT will perform to the standards set as the manufacture's warranty.

7. Please list the standard Warranties you will provide. All products quoted carry the standard manufacture's one year warranty.

Please use the space below for any additional information which may be pertinent to this RFQ.

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5. Appendix A: Qualitative Questions

All respondents must answer questions 1-7 in the table below. Respondents then only need to respond to questions regarding the services they will be bidding upon.

The first portion requests straightforward, brief answers about your company – please use the table provided to enter your responses. The second portion requests more detail and in-depth answers to questions regarding your capability to service Scientific Games in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

<table>
<tr><th>Question</th><th>Response</th></tr>
<tr><td>1. Provide the contact person (including name, phone, fax, e-mail address) with whom SG shall communicate regarding this RFQ.</td><td>Marilyn Gholson
(703) 848-1269 (Office)
(703) 395-5077 (Cell)
Marilyn.gholson@spacenet.com</td></tr>
<tr><td>2. Provide your Texas Payee ID or Federal ID Number</td><td>Spacenet Inc.'s Federal ID number: 54-1595813;
Spacenet Inc.'s Texas Payee ID: 1-54-1595813-9.</td></tr>
<tr><td>3. Confirm your company status as either a; certified HUB's in the state of Texas, or a Minority or Women Trade Organization. Attach valid certificates and/or supporting documentation.</td><td>Spacenet Inc. is not a Minority or Women Trade Organization.</td></tr>
<tr><td>4. Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.</td><td>Spacenet Inc. has not been and is not in bankruptcy or insolvency proceedings or subject to assignment for benefit of creditors.</td></tr>
<tr><td>5. List your 2007, 2008, and 2009 revenues and net income.</td><td>Spacenet's parent company, Gilat reports the following revenues and net income (in thousands US dollars):
<table><tr><th>Gilat (GILTF)</th><th>Revenue</th><th>Net Income</th></tr><tr><td>2007</td><td>282,619</td><td>10,090</td></tr><tr><td>2008</td><td>267,526</td><td>(1,124)</td></tr><tr><td>2009</td><td>228,059</td><td>1,878</td></tr></table></td></tr>
<tr><td>6. List all your major locations which will best service this business</td><td>Below is the list of major locations to service this business
Spacenet's Hubs (Teleports):
Chicago Teleport:
3111 South Western Avenue, Chicago, IL 60608
Marietta Teleport:
841 Livingston Ct, Marietta GA 30067

Spacenet's Headquarters:
1750 Old Meadow Road McLean VA 22102</td></tr>
<tr><td>7. Identify which of the Texas ZONES identified in the RFQ you will be able to provide services.</td><td>Spacenet's proposed solution and recommended satellites for this project will provide a full coverage over all three Texas ZONES identified in this RFQ.</td></tr>
</table>

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1. **Please confirm you have the State licenses, permits, certificates and authorizations needed to provide these services.**

Spacenet Inc. has a blanket license issued by the FCC to provide VSAT services anywhere in the Continental US. This blanket license covers State licenses, permits certificates and authorizations needed to provide satellite services in the United States.

2. **Describe your experience/capabilities to provide Satellite and Telecommunication equipment. Provide 3 examples demonstrating your ability to provide similar scope services.**

Spacenet has built some of the world's largest commercial wide-area-networks, including wide area networks for Sunoco, Valero, Dollar General, Goodyear and the U.S. Postal Service. Utilizing nearly 30 years of industry leading experience, Spacenet serves more than 100,000 customer locations. Our customers rely on these networks every day for credit and other mission-critical financial transactions, Internet/intranet access, point of sale polling, interactive distance learning, multicast services, and other enterprise applications. Spacenet also provides specialized VSAT-based solutions for disaster recovery, business continuity, remote, and mobile communications needs. With our unique blend of technology leadership, solution innovation, and customer intimacy, Spacenet clients benefit from high reliability and performance, ease of installation and nationwide availability.

In 1993, Spacenet deployed the first satellite-based (VSAT) state lottery network in Texas. Since then Spacenet has focused its service and operations on providing the best VSAT-based networking solutions for lotteries in the United States. Spacenet communication solutions support all vendor lottery terminals and applications including video based games like Keno, Horse Racing, and Bingo. Spacenet systems also support traditional non-video games such as Mega Millions, Multi-match, Bonus Match, Pick 4, Pick 3, Midday 4, Midday 3, etc. Its operations and technology have the capability and track record to support today's most advanced lottery applications and the flexibility to host emerging games that will provide new sources of revenue in the future. Whatever the game or lottery application, lottery operators and agencies will have the peace of mind that their applications are implemented across a network with the highest attention to security and reliability.

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Spacenet benefits include:

- **Extensive Enterprise Experience** - Implementing a large-scale, enterprise VSAT network is a significant challenge in terms of technology, operational efficiencies, and project management. Spacenet has extensive experience implementing successful large-scale, private enterprise VSAT networks, including the US Postal Service (5,000+ sites), Dollar General (8,000+), Intercontinental Hotels Group (3,000+), numerous state lotteries (30,000+) and others.

- **Focus on Operational Excellence and Customer Intimacy** - Spacenet thinks like the lottery operator and considers the implications of its quality of service through the entire value chain. Constant care and attention is given to ensure the best user experience to the actual consumers who play the lottery, as they are ultimate gauge of customer satisfaction. Spacenet is also mindful of the retailers as key channels for lottery ticket sales. The highest attention is given to retailer satisfaction during the roll-out at each of their locations, minimizing disruption of their businesses and making the implementation easy. Finally, Spacenet works on every aspect of the operations to maximize the profits of the lottery and support each lottery operator to help grow its business.

- **Committed to Custom Private Satellite Networks** - Many satellite service providers primarily focus on shared services for mass consumer markets. By contrast, Spacenet's core competency and strategic direction is focused on developing and managing highly customized private satellite and hybrid networks for Fortune 500 caliber enterprises and federal, state, and local government agencies. As a result Spacenet offers its customers a "white glove" level of service and a degree of customization and flexibility that is simply not available from alternative satellite network providers. Spacenet is committed to quality of service and to help ensure the success of its customers. From completely custom networks with hub and satellite diversity to private partitioned network solutions, Spacenet has the expertise and experience to tailor a solution to meet the security, reliability, operational, and financial goals of any lottery.

- **Comprehensive Turnkey Solution** - Spacenet has a long history of successful experience implementing enterprise solutions spanning over 100,000 VSATs sites, and has decades of experience working with customers to provide innovative and reliable communications solutions.

- **Rapid Installation** - Spacenet combines in-depth knowledge of its customers' technical environment with nearly 30 years of experience installing large-scale enterprise VSAT networks. As a result, Spacenet can complete a successful implementation of a VSAT network faster than other providers.

- **Quality Management Programs** - Spacenet has several quality programs in place and has instituted quality improvement initiatives throughout the company. Spacenet is an ISO 9000 certified organization, and complies with Statement of Auditing Standards (SAS) 70 standards. In addition, Spacenet has achieved Service Provider Level 1 PCI DSS (Payment Card Industry Data Security) compliance for its VSAT satellite and managed wireline services.

Three customer examples demonstrating Spacenet's ability to provide similar scope of services include the following:

- **United States Postal Service**
  The United States Postal Service® needed to provide broadband communications to over 5,000 of its sites in the continental United States, Hawaii, Alaska and Puerto Rico to support a variety of applications. In addition, the network needed to support on-demand back-up for a number of larger USPS facilities, as well as portable communications for the US Postal Inspection Service fleet of more than 20 incident response vehicles.

  After analyzing their needs, Spacenet launched a fully managed satellite communications service based on its SkyEdge VSAT platform. That platform includes a combination of individual satellite modems and a router-integrated Cisco VSAT Network Module. These technologies offer high performance broadband service for converged communications including simultaneous support for carrier class voice, two-way video, and broadband data.

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Spacenet's SkyEdge VSAT network design supports a wide range of applications including an innovative video relay service (VRS) for deaf and hard-of-hearing postal employees, multicast content delivery, real-time video broadcasting, VoIP based digital telephone services, as well as routine data transport and point-of-sale transactions. In addition, the satellite network supports the customer's demand for continuity of operations by pre-positioning emergency portable VSAT kits in strategically selected locations. These kits provide for rapid deployment to Postal Service facilities should they lose their wireline voice and data service in the event of a natural or manmade disaster.

- **Intercontinental Hotels Group**
  One of the world's leading hotel chains needed a reliable and scaleable network infrastructure to provide connectivity to 2,500 nationwide locations. The challenge was to find a platform that could support its existing and expanding retail applications while simultaneously reducing operational costs by improving network efficiency. In addition, it needed to roll out the entire network quickly – within three months.

  To meet these needs, the company deployed a customized VSAT satellite network based on Spacenet's SkyEdge platform. Spacenet is also providing managed network services that ensure maximum reliability, and serves as a single point of contact for the management of the customer's network services and Level 1 Help Desk. In addition, the network was deployed to 2,500 sites within three months, enabling the customer to realize the operational benefits almost immediately.

  The VSAT network provides optimized support for IP based hotel applications, including reservation systems, credit card authorization/point of sale and polling services, as well as improved front desk and back office 'check-in/check-out' efficiency. In addition, the private VSAT network provides high availability and meets the customer's data integrity and security requirements

- **Dollar General**
  This mega retailer's network requirements included support for a wide range of corporate and retail applications across 8,500+ locations. It needed a scaleable platform that could support its yearly growth of hundreds of locations, as well as consistent high availability and reliability to avoid lost revenue opportunities due to network downtime.

  To meet both requirements, the company deployed a customized private VSAT satellite network based on Spacenet's SkyEdge platform. It is a fully managed network solution that provides a highly efficient broadband platform optimized for multicast capabilities and transaction-oriented traffic. It supports fast credit/debit authorization, store polling, inventory management and back-office applications. It is also being used to support expanding applications including employee training, human resource applications and payroll systems. In addition to the primary satellite network, Spacenet provided a supporting satellite backup service that enables seamless switchover in the event that there is a network failure due to extreme weather conditions or other causes. Spacenet also provides its enterprise network management services to ensure maximum network performance.

  By combining a primary and secondary private VSAT network, the customer was able to meet their objective of implementing a continuity of operations system and has a seamless failover system in place for network backup. In addition, the primary VSAT network is optimized to support all of its retail and corporate applications, and is scalable in order to easily accommodate new locations.

3. **Supply a minimum of two (2) references that will attest to your ability (in the last three years) to provide services similar in scope to those outlined. For each reference, provide the following information:**
   - **The client organization's name, mailing address, contact name, telephone number and email address**
   - **The approximate period during which the services were provided**
   - **A summary of the type, quantity, and scope of services**

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Below are two references demonstrating Spacenet's ability to provide satellites services similar in scope to those outlined in this RFQ.

1. **Organization's name: Valero Energy Corporation**
Address: One Valero Way
San Antonio, TX 78249
Contact name: Carolyn Allen, Senior Manager, Wholesale Brands
E-mail: carolyn.allen@valero.com
Telephone: (210) 345-5819
Contract term for services provided by Spacenet: 5 year. Contract ends April 2011
Valero Contract end date (wholesale store network): June 2012. Amendment is being executed for 3 year term.

Valero Energy Corporation is a Fortune 500 company based in San Antonio, Texas. The company owns or operates 15 refineries throughout the United States, Canada and the Caribbean with a combined throughput capacity of approximately 2.8 million barrels per day, making it the largest refiner in North America. Valero is also a leading ethanol producer with nine ethanol plants in the Midwest at a combined capacity of 1 billion gallons per year, and is one of the nation's largest retail operators with approximately 5,800 retail and branded wholesale outlets in the United States, Canada and the Caribbean under the Valero, Diamond Shamrock, Shamrock, Ultramar, and Beacon brands.

Valero became a Spacenet customer in 2003 and is using its satellite communications network for its chain of retail and wholesale outlets in the US and Canada for support of rapid credit authorization and other interactive data applications. As part of its corporate initiative to grow its branded wholesale distribution, Valero has developed a comprehensive campaign to maximize the value it brings to its retailers. Persistent broadband connectivity is an important aspect of this campaign, as it enables improved customer service through speedier credit and ATM transactions and increased efficiency of store operations through support of new business applications.

Spacenet's Connexstar service supports both Valero's wholesale and retail business requirements. In addition to supporting both serial and IP credit and ATM applications, the Connexstar network also supports ATM transactions, nightly polling and a variety of other business applications including Internet and Intranet access. Valero has also deployed Spacenet's Prysm application at some of its sites and is using it with DSL. The Prysm and DSL solution is used for POS, ATM, serial and IP credit/debit authorizations and polling. Valero is also using VSAT as a backup solution for business continuity at some refinery locations.

2. **Organization's name: Oncor Electric Delivery**
Address: 500 N. Akard Street
Dallas, TX 75201
Contact name: Bill Nelson
E-mail: Bill.nelson@oncor.com
Telephone: (214) 532-3848
Contract term for services provided by Spacenet: 5 year. Contract ends April 2011

Spacenet provides satellite network services to Texas-based utility TXU Corp (now called Oncor Electric Delivery). The mission-critical satellite network has been deployed at approximately 100 electric substation locations. Spacenet's Connexstar service supports the customer's two-way communications system for its advanced Automated Metering Infrastructure (AMI) and Automated Meter Reading (AMR) programs. Its AMI and AMR system enables numerous advantages and cost savings including reduced labor costs, more accurate customer billing, and real-time data for improved data analysis and efficient usage planning. Spacenet is an emerging leader in the field of providing wireless Wide Area Network solutions tailored specifically to meet

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the needs of utility customers. These available-anywhere satellite connections can deliver high-performance broadband even in extreme environments, using Spacenet's Armadillo™ ruggedized satellite router based on the Gilat SkyEdge™ VSAT platform.

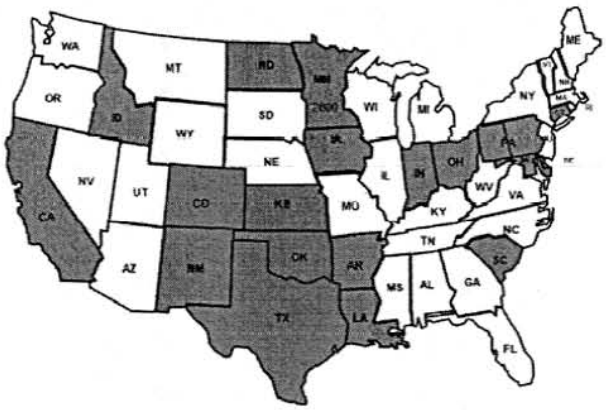
3. Lottery

A leading lottery systems integrator was seeking a reliable network solution to provide consistent support for online lottery applications with the capability of multicasting to 15,000+ lottery terminals nationwide.

Since 2003, Spacenet has provided over 15,000 VSAT terminals for use by this customer for government-authorized lotteries nationwide. Spacenet provided the customer with a primary dedicated SkyEdge hub and a secondary backup hub for continuity of operations. In addition, Spacenet provides ongoing management services. Spacenet's solution provides advanced VSAT technology, with high speeds, bandwidth efficiency and strong security to support the customer's lottery networks in various states.

Spacenet's VSAT solution provides a network platform that can be used at various state lottery networks to support high performance transaction processing, broadband software multicast downloading and video broadcast. The customer benefits from uniform high availability at every location, three seconds IP transaction processing and support for interactive applications.

Spacenet Lottery/Gaming Presence:



4. **Describe your preferred pricing structure for this type of equipment purchase. Suggest alternative pricing structures you would consider.**

Spacenet is offering volume discounts based upon the quantity of VSAT kits purchased. As the quantity of units purchased grows, the equipment is further discounted. Discount levels are achieved at quantity levels of 5000 and 8000 units purchased. After the purchase of the first 8000 units, all additional units receive the highest discount level and the lowest price.

5. **Please describe your standard documentation you provide (i.e. installation, equipment, etc.)**

Attached to this response are:

- Antenna add on heater product description
- SkyEdge IP Indoor unit brochure
- Texas permit –Use tax

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INSTALLATION SERVICES

SG
SCIENTIFIC GAMES®

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Enter your company's name here: **Scientific Games International** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 16 **Description:** Installation Services

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

. Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Phil Wallin Assoc DBA PW Communications	1203118718500	05 / 03 / 2010	☒ - Yes ☐ - No
ACZ Incorporated	1752960156300	05 / 03 / 2010	☐ - Yes ☒ - No
Nsuntec, LLC	1202285956000	05 / 03 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Spacenet		90%	$8,844,000	☐ - Yes ☒ - No*
Jobdoer		10%	$982,666	☐ - Yes ☒ - No*

the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

HUB vendors do not have suitable experience installing lottery satellite equipment, VSAT

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Watson, Marlon

From: Watson, Marlon
Sent: Monday, May 03, 2010 4:24 PM
To: jbyers@nsuntec.com; dynaconn@dynamic-connections.com; charwallin@verizon.net
Cc: Angela Freeman; Marilyn.Gholson@Spacenet.com
Subject: TX RFP - Satellite Installations Services
Attachments: Appendix C - Proposal Response_Satellite Installation Services RFQ.xlsx; Satellite Installation Services RFQ_050210.docx

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide courier services pending a contract award of Texas Lottery RFP 362-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing of existing customers (Minimum of 3)
2. Listing of major governmental and local organizations you have worked with in Texas (optional)

HUBS will be evaluated on one of two factors which are best value and/or best pricing which will include vendors qualifications. The successful HUB must also successfully pass Scientific Games background/compliance review. Please see the attached documents for your review.

Please submit the above listed information no later May 12th, 2010. If you have questions or comments about this solicitation, please call Marlon Watson at 770-664-3718 or via email at marlon.watson@scientificgames.com

Thank you

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PHIL WALLIN & ASSOC DBA PW COMMUNICATION

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1203118718500 / 50346
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	29-MAY-11
Vendor Name:	PHIL WALLIN & ASSOC DBA PW COMMUNICATION
Vendor Address:	5440 RAWLINGS STREET FLOWER MOUND, TX 75028
County:	DENTON
Vendor URL:	http://www.pwcomusa.com
Contact:	Owner / Charolette A. Wallin
Phone / Fax:	972-724-0999 / 972-691-4499
Email Address:	charwallin@verizon.net
Ethnicity / Gender:	WO / F
Business Description:	Installation of broadband services, primarily CATV backbone, internal wiring and the contruction of the headend and dish placement. New construction prewire for voice, video and data. Project Management and Consulting.
Business Category:	SPECIAL TRADE CONSTRUCTION (03)
Small Business:	Y
CMBL Expire Date:	30-JUL-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
280	**ELECTRICAL CABLES AND WIRES (NOT ELECTRONIC)*
280-29	*Communications/Telecommunications Cable and Wire

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ACX, INCORPORATED

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1752960156300 / 55424
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	29-OCT-12
Vendor Name:	ACX, INCORPORATED
Vendor Address:	PO BOX 191124 DALLAS, TX 75219
County:	DALLAS
Vendor URL:	http://www.dynamic-connections.com
Contact:	CEO / Ismael Guadalupe II
Phone / Fax:	214-394-5525 / - -
Email Address:	dynaconn@dynamic-connections.com
Ethnicity / Gender:	HI / M
Business Description:	Our services include integration, sales, installation, support, and service to all telephone, data, audio, and video networks.
Business Category:	SPECIAL TRADE CONSTRUCTION (03)
Small Business:	Y
CMBL Expire Date:	10-JUL-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
204	**COMPUTER HARDWARE AND PERIPHERALS FOR MICROCOMPUTERS*
204-13	*Cables: Printer, Disk, Network, etc.
204-19	*Communication Boards: Fax, Modem (Internal), etc.
204-20	*Communication Control Units: Concentrators, Multiplexers, Couplers, Scan Converters, etc.

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NSUNTEC LLC

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1202285956000 / 47456
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	26-JUN-11
Vendor Name:	NSUNTEC LLC
Vendor Address:	7407 SILENT PATH SAN ANTONIO, TX 78250
County:	BEXAR
Vendor URL:	http://www.nsuntec.com
Contact:	VP Operations/John F. Byers
Phone / Fax:	210-849-1322 / 210-647-8865
Email Address:	jbyers@nsuntec.com
Ethnicity / Gender:	HI / M
Business Description:	NSUNTEC develops and provides management for IT Security, Business Contingency Developments & Disaster Recovery. Providing High Level Strategic planning and development in these areas.
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	23-FEB-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
915	**COMMUNICATIONS AND MEDIA RELATED SERVICES*
915-76	*Telephone Services Includes Installation, Moves, Changes, Adds, Programming, Removal, Training, etc. (To Include Pay Telephones)
915-83	Television Services, Satellite
915-93	*Voice Mail Services
915-96	*Web Page Design, Management and Maintenance Services

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Scientific Games International, Inc.
Request for Qualifications (RFQ)

Satellite Installation Services

05/02/10

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1. Introduction

1.1 Background

Scientific Games (SG) is a global marketing and technology leader in the lottery industry with over 120 national and international customers. SG provides technology-based products and services to the global gaming market. SG is divided into three business segments: Printed Products Group, Lottery Systems Group and Diversified Gaming Group.

Scientific Games Business Segments

- **Printed Products Group** – this group manages the instant lottery ticket business; Scientific Games is the foremost producer of instant tickets in the world. Scientific Games also is the largest provider of secure prepaid phone cards and related services in the world. Additionally, this group provides services to clients such as marketing & research, internet services, drawing and promotional event management.
- **Lottery Systems Group** – this group manages the production of computer software, equipment and data communication services to public and private lotteries in the United States.
- **Diversified Gaming Group** – this group provides services and systems to private and public operators in the gaming markets. Product offerings include server-based gaming machines, video lottery terminals, monitor games and services.

1.2 Intent & Objective

The intent of this RFQ is to identify capable entities, including certified HUB's in the state of Texas, who can provide ***Satellite Installation Services*** contingent upon SG being awarded a contract under Texas Lottery RFP 362-10-0001. SG is requesting proposals for these goods and services and if SG is awarded the Texas Lottery Commission (TLC) contract, SG would then proceed with finalizing an award of this RFQ.

The objective of this RFQ is to identify capable, qualified, experienced and cost competitive suppliers that can provide ***Satellite Installation Services*** within the State of Texas.

2. Scope of Services

2.1 Services Scope

The information below is intended to give the Supplier an idea of the overall scope of service required as part of this RFQ. The services outlined are **estimates only**, and do not constitute volume guarantees or commitments. SG will further refine its needs prior to award and communicate those to selected Supplier(s).

Successful Supplier(s) may perform some or all of the following in support of this RFQ;

- Arrange Install Date with Sites ~ Supplier arranges mutually agreeable installation time with sites
- Transport Equipment to Site ~ Supplier coordinates with SG to pickup necessary equipment
- Perform Walk Through with Site Contact ~ Supplier reviews installation requirements with site contact
- Confirm Site Feasibility Prior to Install ~ Supplier determines ability to install equipment at site
- Install Equipment ~ SG may direct the use of specific suppliers or equipment
- Complete Site Checklist ~ Supplier completes site checklist and obtains site contact signature

At this time, SG anticipates the need for Satellite Installation services across the state of Texas. SG anticipates up to 17,500 installations will be required. The majority of the installations will occur within 100 miles of the cities identified below (note: additional locations may be identified in the future). Each of the cities has been divided into one of three (3) zones for this RFQ. Each supplier should identify which zone(s) they can provide services. SG will not reimburse suppliers for travel expenses.

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ZONE 1

- Austin (primary office)
- Irving (Dallas)
- San Antonio

ZONE 2

- Lubbock
- El Paso
- Abilene

ZONE 3

- McAllen
- Victoria
- Houston
- Tyler

In support of the Texas State Lottery Award, SG intends to set up a primary office and an additional 9 distribution facilities that will support storage and distribution of satellite equipment in Texas. SG will require Satellite Installation services and limited ongoing support services throughout the State of Texas.

Suppliers are responsible for providing their own support equipment (i.e. ladders, tools, consumables, etc.).

The services are projected to start in March 2011. The majority of these services will need to be completed within 4 months.

2.2 Scope of Work Overview

Suppliers must review Appendix A: Scope of Work Overview contained in this document. This outlines the type of equipment that will be installed, the installation procedures, supplier behavior, and provides a sample checklist that the supplier must complete and get signed by the site contact.

2.3 RFQ Responses

Experience, Capabilities and References:

- Potential suppliers must have significant experience providing Satellite Installation Services for companies similar in size, complexity and scope to the services requested by SG
- Suppliers are required to provide thorough examples that show their experience and capabilities
- Suppliers must provide at least 2 references that SG may contact for reference
- Qualified suppliers must have the required State licenses, permits, certificates and authorizations needed to perform these services.
- Supplier(s) are required to have and show proof of liability insurance, to cover any damages they may be caused during installation

Qualitative Questions (complete Appendix B):

All respondents must answer questions in Appendix B, including questions about your company and in-depth questions regarding your capability to service SG in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Proposal Response (complete Appendix C):

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Suppliers must provide in Appendix C their proposed fees for the various Satellite Installation Services.

Suppliers should propose their;

- Estimated Fixed Cost per Installation
- Time and Material Proposed weighted average Hourly Rate (Not to Exceed Rate)
- Estimated Time Required Per Installation

3. Instructions to Suppliers

3.1 RFQ Process and Timing

The timeline for this RFQ process is aggressive; proposals are due by COB ***May 12, 2010***. Negotiations/discussions may follow with the Supplier(s) who submit proposals found to best meet the needs of Scientific Games' initiative.

Potential Suppliers are advised to review all sections of this RFQ carefully and to follow instructions completely, failure to make a complete submission as described elsewhere herein may result in rejection of the proposal and disqualification of the Supplier from further participation.

Proposals that depart from or materially alter the terms, requirements, or scope of work defined by this RFQ may be rejected for being non-responsive.

Table 4.1 Key RFQ Dates:

Activity	Date
RFQ sent out to suppliers	May 2, 2010
Supplier Response Deadline	May 12, 2010 – 5pm EST
Supplier Selection • Contract contingent upon TLC RFP Award, SG Compliance Review and mutual acceptance of Terms & Conditions	May 15, 2010

3.2 Communications, Inquiries and Questions

Your interest in working with Scientific Games is welcomed, and Scientific Games will be pleased to answer any questions you may have in formulating your response. During the period from your company's receipt of this RFQ until a contract is awarded, any communication, including questions, concerning this RFQ should ONLY be directed to the RFQ Administrator specified below. Any questions with regard to any aspect of this RFQ should only be directed to:

Marlon Watson
Marlon.watson@scientificgames.com
Phone: 770 – 664 – 3718

When submitting an e-mail, please include the RFQ NAME and your company name in the subject heading of the message. Inquiries should make specific reference to the sections and page numbers from this RFQ, where applicable.

3.3 Submission of Proposals

Suppliers should submit:

- An email to SG Contact indicated in Section 3.2 by the RFQ deadline, with the electronic proposal as

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an attachment

Proposals must include the following:

- Completed Appendix B – Qualitative Questions
- Completed Appendix C – Proposal Response
- Additional Supporting Documentation

4. RFQ Terms and Conditions

It is consented that by submitting a proposal, the Supplier is in agreement with the following RFQ terms and conditions. If there is an objection to these terms, the Supplier must note those objections in the Supplier Feedback section of Appendix C – Proposal Response.

4.1 Contracting Period

A contract will be contingent upon;

- SG being awarded the Texas Lottery contract
- Selected suppliers passing SG internal Compliance with Law and Background Screening
- SG and Supplier mutually agreeing upon Terms and Conditions

The contracted services are anticipated to begin in March 2011.

4.2 Duration and Availability of Proposed Prices

The prices, terms and conditions specified in the Supplier's proposal must be valid for a period of one year from the due date of the proposals. Once a contract is signed, the prices must remain valid for the term of that contract and any subsequent extension(s); unless SG agrees in writing that the pricing should be modified.

4.3 Statement of Non-Commitment

This RFQ is not an offer to enter into an agreement with any Supplier; it is a request to receive proposals from Suppliers interested in providing Scientific Games products and services specified within. Scientific Games reserves the right to reject all proposals, in whole or in part, and/or enter into discussions with any party to provide such services. Scientific Games will not have any obligation to the Supplier unless and until it has entered into a written agreement with the Supplier on terms and conditions satisfactory to Scientific Games. Scientific Games entering into negotiations with the Supplier with respect to any proposal or otherwise shall not be deemed to be an acceptance of such proposal or an agreement with the Supplier.

All proposals submitted are the property of Scientific Games; the RFQ will not be returned under any circumstances. Supplier-specific information (such as names, contact information, or pricing data) is used solely for Supplier selection on behalf of Scientific Games.

4.4 Supplier Demonstration of Proposed Capabilities, Services and/or Products

At the discretion of Scientific Games, the Supplier must be prepared to provide any evidence of experience, performance, ability, and/or financial surety that Scientific Games deems necessary to fully establish the performance capabilities represented in their proposal. Any required confirmation must be provided in writing to Scientific Games without cost to Scientific Games.

4.5 Proposal Expenses

The Supplier is responsible for all costs and expenses incurred in the preparation of proposals and for any subsequent work on the proposal that is required by Scientific Games. Any costs incurred for site visits for

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discussions or negotiations are also entirely the responsibility of the Supplier.

4.6 Execution of Contract

Once the evaluation of the proposals and the Supplier selection are complete, the selected proposal(s) and this RFQ will serve as the basis for a contract that will be negotiated and executed between Scientific Games and the selected Supplier(s). This RFQ and the proposal will likely be attached to the contract as exhibits.

4.7 Oral Agreements or Arrangements

Any alleged oral agreements or arrangements made by the Supplier with any Scientific Games agent or employee will be disregarded in any proposal evaluation or associated award.

4.8 Independent Price Determinants

The Supplier shall warrant, represent, and certify that the following requirements have been met in connection with their proposal for this RFQ:

The prices proposed have been arrived at independently, without consultation, communication, or agreement for the purpose of restricting competition as to any matter relating to such process with any other organization or with any competitor; unless otherwise required by law, the pricing proposed has not been knowingly disclosed by the Supplier on a prior basis directly or indirectly to any other organization or to any competitor; and no attempt has been made, or will be made, by the proposed to induce any other person or firm to submit or not to submit a proposal for the purpose of restricting competition.

4.9 Payments Against a Contract Award

Under no circumstances shall the successful Supplier begin to perform under a contract prior to the effective date of such contract. Scientific Games shall assume no liability for payment of services under the terms of the contract until the successful Supplier is notified that the contract has been accepted by Scientific Games. In no case shall a successful Supplier bill Scientific Games prices in excess of the price indicated in the final contract agreed to and accepted by Scientific Games. Any authorized or agreed additional charges can only be approved for payment by means of an amendment to the contract.

4.10 Scientific Games' Right to Audit and Access to Records, Record Keeping and Record Transfer

The Supplier shall prepare, maintain and preserve all records with respect to the administration of this program. During the term of the contract, Scientific Games shall have access during normal business hours to all such records, in whatever form they exist or are stored. The Supplier shall afford the officers, attorneys, accountants, auditors, and other authorized representatives of Scientific Games free and full access to the records to be maintained by the Supplier pertinent to the RFQ.

At the option of Scientific Games, periodic audits may, at reasonable times, be made of the successful Suppliers' and all of their sub-contractors' books and records insofar as they pertain to the contract. Such audits shall be made at Scientific Games' expense by Scientific Games, or independent public accountants designated by Scientific Games. Said books and records shall be made available by the Supplier to the Auditors of Scientific Games. In the case that any discrepancy or breach of contract is discovered, all auditing expenses will be charged to the Supplier in addition to any legal settlements.

4.11 Confidentiality and Care of Data

The Supplier agrees to protect the confidentiality of any files, data or other materials pertaining to this RFQ and any resulting contract and to restrict their use solely for the purpose of completing this RFQ or fulfilling a resulting contract. The Supplier shall take all steps necessary to safeguard data, files, reports or other information from loss, destruction or erasure. Any costs or expenses of replacing or damages resulting from the loss of such data shall be

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borne by the Supplier when such loss or damage occurred through its negligence.

4.12 Compliance with Law and Background Screening

Supplier specifically acknowledges that Scientific Games is subject to the gaming and licensing requirements of various jurisdictions and is obliged to take reasonable efforts to determine the suitability of its business associates. Supplier agrees to cooperate fully with Scientific Games in providing it with any information, of whatever nature, that Scientific Games deems necessary or appropriate in assuring itself that Supplier possesses the good character, honesty, integrity, and reputation applicable to those engaged in the gaming industry and Supplier specifically represents that there is nothing in Supplier's background, history, or reputation that would be deemed unsuitable under the standards applicable to the gaming industry. If, during the term of any Agreement, Scientific Games is notified by any regulatory agency that the conduct of business with Supplier will jeopardize Scientific Games', or its affiliates', license or ability to be licensed or if Scientific Games concludes that Supplier fails to meet the above criteria, this Agreement shall terminate upon written notice by Scientific Games.

In addition, Supplier shall be expected to provide representations and warranties concerning compliance with law, including but not limited to, applicable anti-corruption, competition, licensing, and registration laws, including the Foreign Corrupt Practices Act (FCPA); and with any applicable laws, regulations, and administrative requirements promulgated under the OECD Convention on Combating Bribery of Foreign Public Officials.

Individual Supplier employees or subcontractors assigned to perform services at or on behalf of Supplier and who are to be granted (a) unescorted physical access rights to any Supplier's facility (as determined by Scientific Games), or (b) any local or remote network access rights, must submit to and pass Scientific Games' standard state and federal felony and misdemeanor records screening. Screening shall include social security verification and corresponding information attached to the social security number. County and or municipal checks shall be conducted as required or to further obtain charge or case specifics and determine eligibility for work. Certain Services performed by Supplier may also require credit history screening and or national records screening via fingerprint card applications sent to the FBI/DOJ for processing as dictated by Scientific Games' customer contract requirements. Follow up searches may be conducted annually thereafter.

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5. Appendix A: Scope of Work Overview

OVERVIEW:

As part of the RFP process the Texas Lottery may choose Scientific Games Incorporated to provide them with a state of the art lottery gaming system. Part of the system incorporates a high capacity secure communications system utilizing VSAT (**V**ery **S**mall **A**perture **T**erminal) installations in order to accommodate advanced gaming technologies.

EQUIPMENT:

The VSAT is a complete data telecommunications terminal supporting two-way access via satellite to centralized computer and telephone exchange facilities (NMC).

A VSAT consists of two main groups of equipment. The first group, the outdoor equipment, consists of the antenna, which includes the ODU (transmitter, LNB, feed horn and OMT are called the RF Unit or ODU, **O**ut **D**oor **U**nit), reflector and the mount. The second group consists of the indoor equipment unit, the IDU (**I**n **D**oor **U**nit), which is to be installed as close to the gaming terminal as is practical.

SG will be using a .74/.75M class offset antenna. This antenna is industry standard and will be installed per manufacturer recommendations. The antenna is coated with a super hydrophobic material to resist rain, ice and snow buildup (see Fig 1).

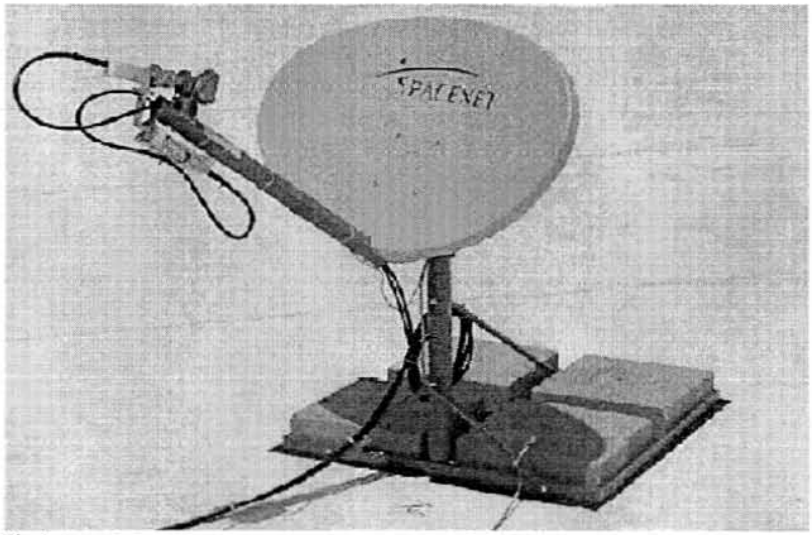

Fig 1

The most common mount option when doing installations is a NPMM (**N**on-**P**enetrating **M**ast **M**ount), which is commonly referred to as a Nonpen. Various other types of antenna mountings are available for use with VSAT's as well. These include a ridge mast mount, a wall or tripod mount and/or a ground mount. The mount type to be installed will vary by site and depends upon such factors as the look angle to the satellite, security requirements and physical characteristics of the site. The mount location selected must provide adequate structural support for the intended antenna and mount taking into account environmental factors such as snow, wind and ice. The mount selected must also be suitable to support the use of a.74/.75M antenna. T he NPMM uses a combination of rubber

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pad and ballast to maintain its stability on the roof. The most common NPMM to be used in Texas will be the 3 x 3 (see Fig 1).

Another form of NPMM is a Ridge Mast Mount (RMM). This mount straddles the ridge of a peaked roof and allows the antenna to point in any direction. In some cases a wall, also referred to as a tripod, mount may be necessary. A wall mount must be secured to the structural steel, wood, or concrete of the main structure. The surface that it is physically pressing against, on both sides, must not have any give. If drywall or stucco are used inside then both must be cleared away to grant access to the mounting points. Stucco or a similar material on the outside of a building completely negates the use of a wall mount

Connecting the Indoor and Outdoor equipment is the IFL, or Inter Facility Link. The IFL is 75 Ohm RG-11 or RG-6 cable, which is terminated in "F" fittings.

INSTALLATION PROCEDURES:

The installer will contact sites prior to arrival to arrange a mutually agreeable installation time. Once on site the installer will perform a walk through with the site contact to review all the facets of the installation and what, if any modifications will be necessary. After the walk through is complete, the crew will commence the installation of the communications equipment. Installers should always be aware of, and striving to minimize any impact to retailer's customers and business. The installer is to consider the aesthetic impact of the mount type and location prior to proceeding with the installation.

There must be an unobstructed line-of-sight to the satellite as well as the full arc. The installer will verify that trees (growing or bare) will not obstruct the line-of-sight. Should there be any obstructions the installer is to call his manager prior to performing any work. At all Texas Lottery sites a non-penetrating mount is to be considered the mount of choice, unless directed otherwise. Prior to installing the mount the roof must be swept clean of all debris. Additionally the installer must ensure that the mount location does not pose any security concerns and that it is aesthetically pleasing as possible. If a wall/tripod mount is to be installed the installer must ensure that the building structure is sound enough to support the mount and antenna. If stucco or a similar material has been installed on the outside of the building then a wall/tripod mount cannot be installed. Regardless of the mount type installed it is preferable that the antenna be installed in a location accessible via a 12-foot ladder thus negating the need for any special equipment such as a lift or scaffolding.

For any installation where special equipment is required the installer must contact his manager prior to performing any work.

POE AND IFL RUNS:

1. When installing the IFL at new VSAT sites, use an existing Point of Entry (POE) such as pitch pockets or ventilation ducts.
2. **Under no circumstance is the installer to drill directly down into the roof membrane.**
3. When resealing a POE, the same material used as the original POE should always be used.
4. At no time can the IFL pose a trip or choking hazard. The IFL must always be secured.
5. When running the IFL, care should be taken to minimize impact to the retailer's customers.

NOTE: If there is no suitable POE, then the installer should contact their main office immediately.

IDU LOCATION:

The IDU is to be placed within 6 feet of the gaming terminal. If this is not feasible then a CAT5e cable will need to be installed from the IDU to the terminal location.

PROGRAMMING THE IDU:

Parameters will be provided via the Satellite providers system and all sites will be able to be commissioned through the use of this control system. A signoff number will be issued for sites that are installed with VSAT.

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CUSTOMER COURTESY ISSUES:

1. The installer is to make a courtesy call to the site the day before he arrives
2. Do not smoke while inside on site
3. Do not loiter in the customer area. Meet the customer POC and perform a pre-installation walkthrough.
4. Do not interfere with the normal business of the customer in any way.
5. Use good judgment if normal business activity is in progress. Keep all noise to a minimum.
6. Park away from the building, out of customer view.
7. Make sure the installation activity does not pose a safety hazard.
8. Do not make any long distance calls from the customer's phone.
9. Do not leave any trash on site. Clean up all debris and do NOT fill up customers dumpster.
10. Perform a quality assurance check and complete the VSAT installation checklist, see Appendix A.
11. Notify the site contact that the installation has been completed and obtain their sign off, acknowledging their satisfaction with the installation, on the VSAT installation completion form.

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SG SOW – VSAT INSTALLATION CHECKLIST

Site#: _____ W.O./Notification #: _____ Site Name: _____
Installer Name: _____ Company _____
Customer Signature: _____ Date: _____

ALWAYS ENSURE THAT ALL WORK IS COMPLETED IN ACCORDANCE WITH INDUSTRY STANDARDS AND THAT THE FACILITY IS LEFT IN A NEAT AND ORDERLY MANNER.

1	The bottom of the wall mount is at least 80 inches above ground level.	YES	NO	N/A
2	Seal all wall penetrations with appropriate sealant (inside & outside).	YES	NO	
3	POE's must be sealed with the same material as the pitch pocket	YES	NO	
4	Existing POE was utilized (NO NEW ROOF PENETRATION CREATED)	YES	NO	
5	All IFL bends are "slow bends" to prevent kinking the cable.	YES	NO	
6	15-foot service loop of extra IFL left at the antenna	YES	NO	
6a	Tie service loop in at least 3 places using proper tie wraps. Behind the reflector attached to mast or mount.	YES	NO	
7	All cables are dressed and tie wrapped with excess tie wrap ends cut off.	YES	NO	
8	The antenna system is grounded per appropriate engineering specifications	YES	NO	
9	Ensure the proper NPM ballast is installed in accordance with manufacturer published wind zone specifications	YES	NO	
10	Number 10 AWG wire connects the ODU feed support rod to the antenna back structure with lugs or o-rings.	YES	NO	
11	Ground wire should not penetrate building in same hole as IFL cable. If it has to enter through same location, ground wire must not be touching the IFL cable.	YES	NO	
12	Ensure all bolts are tight by observing all split lock washers are fully compressed.	YES	NO	
13	All connectors have shrink tube applied for strain relief and connectors are protected by MOCAP.	YES	NO	
14	MOCAP is secured with a tie wrap.	YES	NO	
15	Work area has been cleaned of all installation debris including equipment packaging.	YES	NO	
16	The IDU is located near the terminal or a CAT5 cable has been run from the IDU.	YES	NO	
17	The IDU ventilation holes are unobstructed and proper ventilation is present.	YES	NO	
18	Service loop (~ 10') is neatly tie wrapped above false ceiling, or behind the IDU	YES	NO	
19	Take five photos of the installation that show the front and back of antenna, overall mount installation, POE, and one showing the IDU location.	YES	NO	

If you responded NO to any of the above please provide details/explanations below: (Additional comments on back if needed).

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6. Appendix B: Qualitative Questions

All respondents must answer questions 1-7 in the table below. Respondents then only need to respond to questions regarding the services they will be bidding upon.

The first portion requests straightforward, brief answers about your company – please use the table provided to enter your responses. The second portion requests more detail and in-depth answers to questions regarding your capability to service Scientific Games in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Question	Response
1. Provide the contact person (including name, phone, fax, e-mail address) with whom SG shall communicate regarding this RFQ.	
2. Provide your Texas Payee ID or Federal ID Number	
3. Confirm your company status as either a; certified HUB's in the state of Texas, or a Minority or Women Trade Organization. Attach valid certificates and/or supporting documentation.	
4. Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.	
5. List your 2007, 2008, and 2009 revenues and net income.	
6. List all your major locations which will best service this business	
7. Identify which of the Texas ZONES identified in the RFQ you will be able to provide services.	

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1. Please confirm you have the State licenses, permits, certificates and authorizations needed to provide these services.

2. Describe your experience/capabilities to provide Satellite and Telecommunication equipment installation services. Provide 3 examples demonstrating your ability to provide similar scope services.

3. Supply a minimum of two (2) references that will attest to your ability (in the last three years) to provide services similar in scope to those outlined. For each reference, provide the following information:
   - The client organization's name, mailing address, contact name, telephone number and email address
   - The approximate period during which the services were provided
   - A summary of the type, quantity, and scope of services

4. Describe your preferred pricing structure for this type of service. Suggest alternative pricing structures you would consider.

5. Please describe your standard management and reporting capabilities. Screenshots may be provided in the appendix to your response.

6. Please list the standard Service Level Agreements to which you will perform.

7. Please list the standard Warranties you will provide.

8. During the performance of a contract, Supplier shall maintain and keep in force, at its own expense, the following insurance coverage's:
   - Workers' Compensation Insurance, with statutory limits as required by the laws and regulations applicable to the employees of Supplier;
   - Employer's Liability Insurance, for employee bodily injuries and deaths
   - Commercial General Liability Insurance, covering claims for bodily injury, death and property damage
   - Comprehensive Automobile Liability Insurance, covering owned, non-owned, hired and other vehicles
   - Suppliers must provide proof of insurance

Please use the space below for any additional information which may be pertinent to this RFQ.

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Watson, Marlon

From: Glenn Doerrman [glenn.doerrman@jobdoer.net]
Sent: Wednesday, May 12, 2010 11:58 AM
To: Watson, Marlon
Subject: Response to the Texas Lottery RFQ
Attachments: Satellite Installation Services RFQ_050210jobdoerresponse5_11_10.doc; Appendix C - Proposal Response_Satellite Installation Services RFQjobdoerresponse5_11_10.xls

Dear Mr. Watson,

Attached please find Jobdoer Management Services, LLC's proposal in response to the RFQ supplied by Scientific Games in support of the Texas Lottery project.

We greatly appreciate you affording us with the opportunity to provide you with a proposal for this very exciting and challenging project. We have developed a wonderful business relationship with Scientific Games over the past six years and we look forward to providing you with the installation services that you will require in support of this project.

I trust that the attached will meet with your approval. Please let me know if you have any questions or if you require any additional information.

Thank you.

Sincerely,

Glenn Doerrman
President
Jobdoer Management Services, LLC
www.jobdoer.net
glenn.doerrman@jobdoer.net
(703)624-6209

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contract. The Supplier shall take all steps necessary to safeguard data, files, reports or other information from loss, destruction or erasure. Any costs or expenses of replacing or damages resulting from the loss of such data shall be borne by the Supplier when such loss or damage occurred through its negligence.

4.12 Compliance with Law and Background Screening

Supplier specifically acknowledges that Scientific Games is subject to the gaming and licensing requirements of various jurisdictions and is obliged to take reasonable efforts to determine the suitability of its business associates. Supplier agrees to cooperate fully with Scientific Games in providing it with any information, of whatever nature, that Scientific Games deems necessary or appropriate in assuring itself that Supplier possesses the good character, honesty, integrity, and reputation applicable to those engaged in the gaming industry and Supplier specifically represents that there is nothing in Supplier's background, history, or reputation that would be deemed unsuitable under the standards applicable to the gaming industry. If, during the term of any Agreement, Scientific Games is notified by any regulatory agency that the conduct of business with Supplier will jeopardize Scientific Games', or its affiliates', license or ability to be licensed or if Scientific Games concludes that Supplier fails to meet the above criteria, this Agreement shall terminate upon written notice by Scientific Games.

In addition, Supplier shall be expected to provide representations and warranties concerning compliance with law, including but not limited to, applicable anti-corruption, competition, licensing, and registration laws, including the Foreign Corrupt Practices Act (FCPA); and with any applicable laws, regulations, and administrative requirements promulgated under the OECD Convention on Combating Bribery of Foreign Public Officials.

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As part of the RFP process the Texas Lottery may choose Scientific Games Incorporated to provide them with a state of the art lottery gaming system. Part of the system incorporates a high capacity secure communications system utilizing VSAT (**V**ery **S**mall **A**perture **T**erminal) installations in order to accommodate advanced gaming technologies.

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The VSAT is a complete data telecommunications terminal supporting two-way access via satellite to centralized computer and telephone exchange facilities (NMC).

A VSAT consists of two main groups of equipment. The first group, the outdoor equipment, consists of the antenna, which includes the ODU (transmitter, LNB, feed horn and OMT are called the RF Unit or ODU, **O**ut **D**oor **U**nit), reflector and the mount. The second group consists of the indoor equipment unit, the IDU (**I**n **D**oor **U**nit), which is to be installed as close to the gaming terminal as is practical.

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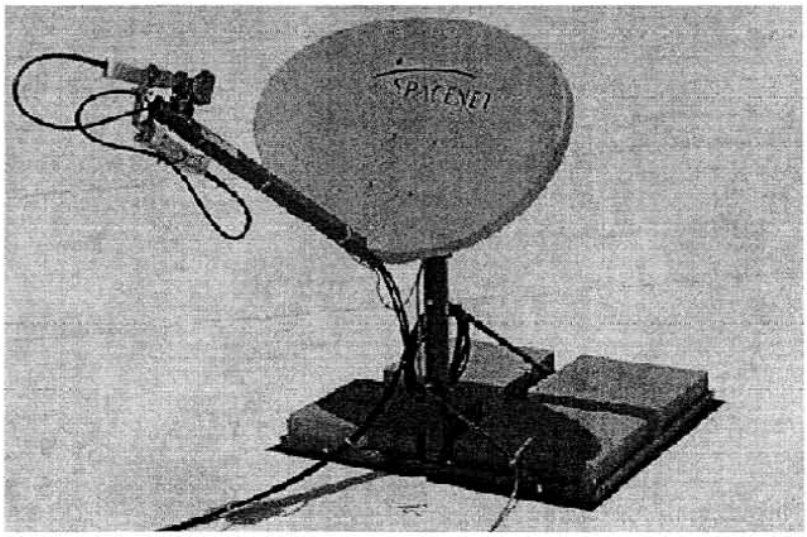

Fig 1

The most common mount option when doing installations is a NPMM (**N**on-**P**enetrating **M**ast **M**ount), which is commonly referred to as a Nonpen. Various other types of antenna mountings are available for use with VSAT's as well. These include a ridge mast mount, a wall or tripod mount and/or a ground mount. The mount type to be installed will vary by site and depends upon such factors as the look angle to the satellite, security requirements and physical characteristics of the site. The mount location selected must provide adequate structural support for the intended antenna and mount taking into account environmental factors such as snow, wind and ice. The mount

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selected must also be suitable to support the use of a.74/.75M antenna. T he NPMM uses a combination of rubber pad and ballast to maintain its stability on the roof. The most common NPMM to be used in Texas will be the 3 x 3 (see Fig 1).

Another form of NPMM is a Ridge Mast Mount (RMM). This mount straddles the ridge of a peaked roof and allows the antenna to point in any direction. In some cases a wall, also referred to as a tripod, mount may be necessary. A wall mount must be secured to the structural steel, wood, or concrete of the main structure. The surface that it is physically pressing against, on both sides, must not have any give. If drywall or stucco are used inside then both must be cleared away to grant access to the mounting points. Stucco or a similar material on the outside of a building completely negates the use of a wall mount

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For any installation where special equipment is required the installer must contact his manager prior to performing any work.

POE AND IFL RUNS:

1. When installing the IFL at new VSAT sites, use an existing Point of Entry (POE) such as pitch pockets or ventilation ducts.
2. **Under no circumstance is the installer to drill directly down into the roof membrane.**
3. When resealing a POE, the same material used as the original POE should always be used.
4. At no time can the IFL pose a trip or choking hazard. The IFL must always be secured.
5. When running the IFL, care should be taken to minimize impact to the retailer's customers.

NOTE: If there is no suitable POE, then the installer should contact their main office immediately.

IDU LOCATION:

The IDU is to be placed within 6 feet of the gaming terminal. If this is not feasible then a CAT5e cable will need to be installed from the IDU to the terminal location.

PROGRAMMING THE IDU:

Parameters will be provided via the Satellite providers system and all sites will be able to be commissioned through the use of this control system. A signoff number will be issued for sites that are installed with VSAT.

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CUSTOMER COURTESY ISSUES:

1. The installer is to make a courtesy call to the site the day before he arrives
2. Do not smoke while inside on site
3. Do not loiter in the customer area. Meet the customer POC and perform a pre-installation walkthrough.
4. Do not interfere with the normal business of the customer in any way.
5. Use good judgment if normal business activity is in progress. Keep all noise to a minimum.
6. Park away from the building, out of customer view.
7. Make sure the installation activity does not pose a safety hazard.
8. Do not make any long distance calls from the customer's phone.
9. Do not leave any trash on site. Clean up all debris and do NOT fill up customers dumpster.
10. Perform a quality assurance check and complete the VSAT installation checklist, see Appendix A.
11. Notify the site contact that the installation has been completed and obtain their sign off, acknowledging their satisfaction with the installation, on the VSAT installation completion form.

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Scientific Games International, Inc.
Request for Qualifications (RFQ)

Satellite Installation Services

05/02/10

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Company Profile:

Digistar Communications

10617 Fuqua #C001

Houston, TX 77089

(713)-944-0281 main

(713)264-8637 fax

Owner: Kevin Craven

Business structure: sole proprietor

email:info@digistarcommunications.com

Point of contact: Kevin Craven

Contact# :(832)868-5700-cell.

Point of contact email:Kevin.craven@digistarcommunications.com

HUB status (Texas): active

State vendor ID# (Texas): 1331110139100

Certifications: Starband, Wildblue, Spacenet, and Hughesnet certified technicians

Specialty: DBS satellite television service installation, VSAT/2-way satellite installation, and wireless internet VoIP products

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6. Appendix B: Qualitative Questions

All respondents must answer questions 1-7 in the table below. Respondents then only need to respond to questions regarding the services they will be bidding upon.

The first portion requests straightforward, brief answers about your company – please use the table provided to enter your responses. The second portion requests more detail and in-depth answers to questions regarding your capability to service Scientific Games in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Question	Response
1. Provide the contact person (including name, phone, fax, e-mail address) with whom SG shall communicate regarding this RFQ.	Kevin Craven 832.868.5700 kevin.craven@digistarcommunications.com
2. Provide your Texas Payee ID or Federal ID Number	Fed ID:33-111-139
3. Confirm your company status as either a; certified HUB's in the state of Texas, or a Minority or Women Trade Organization. Attach valid certificates and/or supporting documentation.	HUB certified
4. Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.	None
5. List your 2007, 2008, and 2009 revenues and net income.	Estimated revenues for 2007-2009:$750,000 Estimated net income:$325,000
6. List all your major locations which will best service this business	Houston, TX
7. Identify which of the Texas ZONES identified in the RFQ you will be able to provide services.	Zone 3

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1. Please confirm you have the State licenses, permits, certificates and authorizations needed to provide these services.

   Attached

2. Describe your experience/capabilities to provide Satellite and Telecommunication equipment installation services. Provide 3 examples demonstrating your ability to provide similar scope services.

   Attached

3. Supply a minimum of two (2) references that will attest to your ability (in the last three years) to provide services similar in scope to those outlined. For each reference, provide the following information:
   - The client organization's name, mailing address, contact name, telephone number and email address
   - The approximate period during which the services were provided
   - A summary of the type, quantity, and scope of services

   Attached

4. Describe your preferred pricing structure for this type of service. Suggest alternative pricing structures you would consider.

   Attached

5. Please describe your standard management and reporting capabilities. Screenshots may be provided in the appendix to your response.

   Attached

6. Please list the standard Service Level Agreements to which you will perform.

   Standard installation guidelines per Scientific Games.

7. Please list the standard Warranties you will provide.
   We warranty all labor and materials for a period of 1 year. Non-warranty service calls are billed at $75/hr with a 2 hour minimum.

8. During the performance of a contract, Supplier shall maintain and keep in force, at its own expense, the following insurance coverage's:
   - Workers' Compensation Insurance, with statutory limits as required by the laws and regulations applicable to the employees of Supplier;
   - Employer's Liability Insurance, for employee bodily injuries and deaths
   - Commercial General Liability Insurance, covering claims for bodily injury, death and property damage
   - Comprehensive Automobile Liability Insurance, covering owned, non-owned, hired and other vehicles
   - Suppliers must provide proof of insurance

Please use the space below for any additional information which may be pertinent to this RFQ.

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Statement of Qualification

Digistar Communications was founded in 2002. Located in Houston, TX, our primary business function is fulfillment services for Dish Network. We are also an authorized retailer for Starband and Wildblue satellite internet providers. Our office is staffed with highly trained and experienced satellite technicians who possess certifications covering Hughesnet, Wildblue, and Starband. Our office maintains a full-time dispatch to mange work flow, scheduling, and tracking. We service over 200 DBS satellite television customers and VSAT/2-way satellite communications customers per monthand are fully capable of upsizing to meet the demand for the proposed contract. Our qualifications also include participation in satellite re-points performed in the 4th quarter of 2009 for Starband and its customers in West Texas and South Texas.

We currently have 15 field technicians and 2 quality assurance supervisors. All technicians wear uniform attire, drive late model vehicles, and carry tools which include ladders up to 40ft. and appropriate meters for VSAT/2-way satellite applications (bird dog/super sat buddy). We serve Houston, TX and its surrounding counties.

Pricing

Our current pricing basis is piece rate.

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References

Dish Network-Houston South Office

10325 Landsbury Dr. Suite 200

Houston, TX 77099

Archie Bijou- General Manager

Contact# :(832)328-4282

Email: archie.bijou@dishnetwork.com

Dish Satellite Systems

9003 Rocky Valley Dr.

Houston, TX 77083

Lance Blakemore-owner

Contact# :(713)447-2956

Email: dishsatsystems@gmail.com

Starband/Spacenet

1750 Old Meadow Rd. suite 700

McLean, VA 22102

Contact# :(703)-245-6540

Email: anne.evans@spacenet.com

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Supplier Feedback

Scientific Games is interested in producing the most amiable relationship possible with its' suppliers, and would appreciate any feedback, concerns or exceptions on behalf of Suppliers regarding Requirements and RFP Terms and Conditions

Please list your suggested modifications using the provided grid, annotating each response with a reference to the section in this document.

RFP Reference	Vendor Feedback / Modification
2.1 Services Scope	I would suggest using a single supplier in smaller locations within the zones e.g. Tyler could be the primary focus of one supplier.

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Appendix B: Qualitative Questions

Provide the contact person (including name, Phone, fax, e-mail address) with whom SG Shall communicate regarding this RFQ.	Phil Wallin, Chief Operations Officer Phone: 214-869-4892 Fax: 972-691-4499 philwallin@pwcomusa.com
Provide your Tax Payee ID or Federal ID Number	Tax ID #: 203118718
Confirm your company status as either a; Certified Hub's in the State of Texas, or a Minority or Woman Trade Organization. attach valid certificates and/or supporting documentation.	Certified HUB in the State of Texas Charolette Wallin Owner/CEO HUB Certificate No.: 103118718500
Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.	NO
List your 2007, 2008, 2009 revenues and net income.	2007 $ 93,500.00 2008 $ 173,182.99 2009 $ 234,064.86
List all your major locations which will best service this business.	Dallas/Fort Worth
Identify which of the Texas ZONES identified in the RFQ you will be able to provide services	Zone 1 and Zone 3

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The following are responses to the 8 questions attached to Appendix B.

Question 1

Phil Wallin and Associates Inc. dba PW Communications is incorporated in the State of Texas and is a HUB

Question 2

PW Communications installed the Satellite System, CATV System, and telecommunications at the following locations:

The Lofts at Wolf Pen Creek – College Station, TX

Jarvis Christian College – Hawkins, TX

We have also installed the Satellite Systems and CATV for the following locations:

Texas A&M University College Station, TX

Texas A&M University Commerce, TX

Texas A&M University Galveston, TX

Question 3

CampusTelevideo Services

107 Carson Dr.

Bear, DE 19701

Contact: Ray York

Phone: 302-324-5400

Email – ryork@campustelevideo.com

We have worked with this company since 2006. We install CATV headends, fiber and coax networks and maintain the colleges and networks for them in the Southwest area. We have installed satellite dishes from the Slimline 5 LNB, to 2.4M dishes utilizing wall mount, ground mount, and NPN mounts.

Airwave Networks

1030 Herndon Rd.

Herndon, VA 20170

Contact: Chip Edwards

Phone: 443-995-3025

Email – hedwards@airwave-networks.com

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We have worked with this company since 2008. We have installed, terminated and tested the coax, Cat 6, Cat 3, patch panels, fiber and tested the preceding for a 268 unit student housing project in College Station, TX. We also set up their .9m dishes for the CATV headend. We repaired wireless access points and installed access points for this company at various locations.

Question 4

Our preferred method of pricing on this would be unit pricing for the individual type of structure. For example there would be one set price for a convenience type store, a separate price for a super store e.g. Wal-Mart or Tom Thumb.

We would also consider a negotiated price for a group of locations in a specific area.

Question 5

This is a small female owned business with over 30 years experience in executive management. The Chief Operations Officer has over 30 years experience in telecommunications, and Cable TV services. The supervisor has been in the CATV for nine years. We primarily utilizeW9 employees on short term projects such as the one described in the RFQ.

Question 6

Standard Service Levels

Complete installations on the due date established with the customer – 95%

Quality defects within 24 hours of installation – less than 5%

Return trip required within 30 days of installation – less than 10%

Question 7

We will guarantee our installation and the material we provide to be free of defects from workman related problems for a period of one year from the time of completion.

Question 8

PW Communications has the required insurance to meet the qualifications of this RFQ. The information will be provided upon PW Communications be accepted as a Supplier.

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6. Appendix B: Qualitative Questions

All respondents must answer questions 1-7 in the table below. Respondents then only need to respond to questions regarding the services they will be bidding upon.

The first portion requests straightforward, brief answers about your company – please use the table provided to enter your responses. The second portion requests more detail and in-depth answers to questions regarding your capability to service Scientific Games in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Question	Response
1. Provide the contact person (including name, phone, fax, e-mail address) with whom SG shall communicate regarding this RFQ.	Marilyn Gholson (703) 848-1269 (Office) (703) 395-5077 (Cell) **Marilyn.gholson@spacenet.com**
2. Provide your Texas Payee ID or Federal ID Number	Spacenet Inc.'s Federal ID number: 54-1595813; Spacenet Inc.'s Texas Payee ID: 1-54-1595813-9.
3. Confirm your company status as either a; certified HUB's in the state of Texas, or a Minority or Women Trade Organization. Attach valid certificates and/or supporting documentation.	Spacenet Inc. is not a Minority or Women Trade Organization.
4. Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.	Spacenet Inc. has not been and is not in bankruptcy or insolvency proceedings or subject to assignment for benefit of creditors.
5. List your 2007, 2008, and 2009 revenues and net income.	Spacenet's parent company, Gilat reports the following revenues and net income (in thousands US dollars): Gilat (GILTF) | Revenue | Net Income 2007 | 282,619 | 10,090 2008 | 267,526 | (1,124) 2009 | 228,059 | 1,878
6. List all your major locations which will best service this business	Below is the list of major locations to service this business **Spacenet's Hubs (Teleports):** Chicago Teleport: 3111 South Western Avenue, Chicago, IL 60608 Marietta Teleport: 841 Livingston Ct. Marietta GA 30067 **Spacenet's Headquarters:** 1750 Old Meadow Road McLean VA 22102
7. Identify which of the Texas ZONES identified in the RFQ you will be able to provide services.	Spacenet's proposed solution and recommended satellites for this project will provide a full coverage over all three Texas ZONES identified in this RFQ.

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6. Appendix B: Qualitative Questions

All respondents must answer questions 1-7 in the table below. Respondents then only need to respond to questions regarding the services they will be bidding upon.

The first portion requests straightforward, brief answers about your company – please use the table provided to enter your responses. The second portion requests more detail and in-depth answers to questions regarding your capability to service Scientific Games in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Question	Response
1. Provide the contact person (including name, phone, fax, e-mail address) with whom SG shall communicate regarding this RFQ.	Contact: Glenn Doerrman, President, Jobdoer Management Services, LLC (Jobdoer) Phone: (703)624-6209 Fax: (301)977-3916 Email: glenn.Doerrman@jobdoer.net
2. Provide your Texas Payee ID or Federal ID Number	Federal ID Number: 20-1385379
3. Confirm your company status as either a; certified HUB's in the state of Texas, or a Minority or Women Trade Organization. Attach valid certificates and/or supporting documentation.	Jobdoer is neither a certified HUB in the state of Texas nor a Minority or Women Trade Organization.
4. Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.	Jobdoer is not currently, nor has it ever been, the subject of a bankruptcy or insolvency proceeding or a subject of assignment for benefit of creditors.
5. List your 2007, 2008, and 2009 revenues and net income.	2007 Revenue = $ 219,000 2007 Net Income = $ 55,000 2008 Revenue = $1,048,000 2008 Net Income = $160,000 2009 Revenue = $ 230,000 2009 Net Income = $ 30,000
6. List all your major locations which will best service this business	Jobdoer will be utilizing subcontractors as required in support of this program. We currently have business relationships with a number of subcontractors based throughout Texas whose offices include, but are not limited to, Houston, Dallas, Odessa, Austin and Midland.
7. Identify which of the Texas ZONES identified in the RFQ you will be able to provide services.	While Jobdoer is able to provide installation services in all 3 zones our preference are zone 1 and zone 3 and the bid information provided herein is applicable to those 2 zones only.

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1.

1. Please confirm you have the State licenses, permits, certificates and authorizations needed to provide these services.

   Jobdoer will work with Scientific Games to ensure that we have all the necessary licenses required to perform the necessary installation work in Texas. Scientific Games shall be responsible for obtaining all landlord and/or site authorizations as well as all local municipality permits, certificates, zoning ordinances and/or authorizations.

2. Describe your experience/capabilities to provide Satellite and Telecommunication equipment installation services. Provide 3 examples demonstrating your ability to provide similar scope services.

   Glenn Doerrman, President of Jobdoer Management Services, LLC, has 20 years of experience in the VSAT installation field. He was an installation manager at Hughes Network Systems for 9 years and he was the Manager of Installations at Spacenet for 5 years prior to founding Jobdoer Management Services, LLC in 2004. Glenn has personally managed in excess of 70,000 installations.

   Russ Eller, Vice President of Operations at Jobdoer Management Services, LLC, has more than 17 years of experience in the telecommunications and VSAT industry. Russ has installed thousands of VSAT sites as well as personally managing over 15,000 installations. Russ holds numerous installation and training certifications and he has conducted several training classes for over 100 Scientific Games personnel members. Russ remains active in the field performing installations and conducting quality assurance audits.

   Jobdoer has been one of the primary installation contractors for Scientific Games since their inception in 2004. We have provided the necessary installation services for numerous contracts over the past 6 years. Three examples of which include:

   (1) 2010 Indiana Installation Project for Scientific Games
   (2) 2008 Pennsylvania Installation Project for Scientific Games
   (3) 2005 South Dakota Installation Project for Scientific Games

   On each of these projects, as well as numerous others, Jobdoer not only completed all requested services on time but we were requested by Scientific Games to perform additional services beyond our original agreement. We take tremendous pride in providing our customers with the highest level of quality and customer service found in the VSAT installation industry and we are very pleased that Scientific Games continues to provide us with the opportunity to perform installation services on their behalf.

3. Supply a minimum of two (2) references that will attest to your ability (in the last three years) to provide services similar in scope to those outlined. For each reference, provide the following information:
   - The client organization's name, mailing address, contact name, telephone number and email address
   - The approximate period during which the services were provided
   - A summary of the type, quantity, and scope of services

   (1) Company: Scientific Games International, Inc.
   Address: 1500 Bluegrass Lakes Parkway
   Alpharetta, GA 30004
   Contact: Jessie Pack, Director Field Operations
   Phone number: (770)403-0924

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Email address: Jessie.pack@scientificgames.com

Jobdoer has reported either directly or indirectly to Jessie on every project that we have completed for Scientific Games over the past four years. The projects involve include. but are not limited to. the Indiana Lottery; the Pennsylvania Lottery; the Maryland Lottery and the Delaware Lottery. The services provided by Jobdoer during the course of these projects included, VSAT installations; CDMA installations; Wave terminal installations; Monitor installations and Conducting VSAT training courses for Scientific Games personnel. Jobdoer has completed in excess of 10,000 site visits and provided VSAT training to more than 100 Scientific Games personnel members during the course of these, and other, projects.

(2) Company: Scientific Games International, Inc.
Address: 1800 Washington Blvd.
Baltimore, MD 21230
Contact: Bret Baker, Field Service Manager
Phone number: (410)986-2286
Email address: Bret.Baker@scientificgames.com

Jobdoer has reported directly to Bret for the past three years on all activities performed in Maryland on behalf of Scientific Games. During this time Jobdoer has performed a variety of installation activities including, but not limited to, VSAT installations; Monitor installations; PAT wiring; Dish repeaks to remedy ASI issues and Mount retrofits. Jobdoer has completed in excess of 3,500 site visits in Maryland over the past three years.

4. Describe your preferred pricing structure for this type of service. Suggest alternative pricing structures you would consider.

Jobdoer prefers a pricing structure as outlined in our pricing proposal found in Appendix C, which includes the installation of a non-penetrating roof mount, a ridge mount, a wall mount or a 6' ground mount. While we have provided a hourly rate in Appendix C as requested and we would consider this pricing structure as it relates to VSAT installations we would prefer that this rate apply to additional, non-installation, work that may be required by Scientific Games.

5. Please describe your standard management and reporting capabilities. Screenshots may be provided in the appendix to your response.

Jobdoer shall be responsible for providing turnkey management of its installation contractors. Jobdoer and its contractors will coordinate all installation activities and Jobdoer shall designate a project manager that will serve as Scientific Games single point of contact for this project. Additionally we will plan on having Russ Eller, Vice President of Operations, and/or other representatives in state throughout the entire project. Similar to other projects that we have performed for Scientific Games we will provide Scientific Games with a daily report listing all installation activities completed the previous day.

6. Please list the standard Service Level Agreements to which you will perform.

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Jobdoer is committed to working with Scientific Games to meet or exceed all installation deadlines and goals as outlined in the RFQ. In the event of expedited requests and/or the identification of priority sites being released for installation, Jobdoer shall make every effort to meet any such requests.

7. Please list the standard Warranties you will provide.

Jobdoer shall warrant that qualified personnel will perform installation services in a workmanlike manner in accordance with good commercial practices. The workmanship warranty period begins on the date of installation and extends for sixty (60) days.

Jobdoer shall not be responsible for delays and/or performance degradation caused by conditions beyond its reasonable control including without limitation such conditions as acts of God, civil insurrections, wars, sabotage, fires, floods, sun outages, atmospherics and externally caused interference, accidents, labor disputes, acts or requirements of governmental authorities or governmental laws, ordinances, rules and regulations, transportation delays, unusually severe weather, equipment failures and/or action taken either directly or indirectly by site personnel or third parties.

8. During the performance of a contract, Supplier shall maintain and keep in force, at its own expense, the following insurance coverage's:
   - Workers' Compensation Insurance, with statutory limits as required by the laws and regulations applicable to the employees of Supplier;
   - Employer's Liability Insurance, for employee bodily injuries and deaths
   - Commercial General Liability Insurance, covering claims for bodily injury, death and property damage
   - Comprehensive Automobile Liability Insurance, covering owned, non-owned, hired and other vehicles
   - Suppliers must provide proof of insurance

Jobdoer Management Services, LLC will adhere to these insurance requirements.

Please use the space below for any additional information which may be pertinent to this RFQ.

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Supplier Feedback

Scientific Games is interested in producing the most amiable relationship possible with its' suppliers, and would appreciate any feedback, concerns or exceptions on behalf of Suppliers regarding Requirements and RFP Terms and Conditions

Please list your suggested modifications using the provided grid, annotating each response with a reference to the section in this document.

RFP Reference	Vendor Feedback / Modification
Section 2.1	Jobdoer will provide the consumables as requested but would request that Scientific Games provide the IFL cable and connectors.
Section 2.1	Install Dates - Jobdoer has assumed that installations will be allowed to occur 7 days a week. If this is not correct then the pricing as provided may need to be amended.

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Appendix B: Qualitative Questions

Provide the contact person (including name, Phone, fax, e-mail address) with whom SG Shall communicate regarding this RFQ.	Phil Wallin, Chief Operations Officer Phone: 214-869-4892 Fax: 972-691-4499 philwallin@pwcomusa.com
Provide your Tax Payee ID or Federal ID Number	Tax ID #: 203118718
Confirm your company status as either a; Certified Hub's in the State of Texas, or a Minority or Woman Trade Organization. attach valid certificates and/or supporting documentation.	Certified HUB in the State of Texas Charolette Wallin Owner/CEO HUB Certificate No.: 103118718500
Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.	NO
List your 2007, 2008, 2009 revenues and net income.	2007 $ 93,500.00 2008 $ 173,182.99 2009 $ 234,064.86
List all your major locations which will best service this business.	Dallas/Fort Worth
Identify which of the Texas ZONES identified in the RFQ you will be able to provide services	Zone 1 and Zone 3

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The following are responses to the 8 questions attached to Appendix B.

Question 1

Phil Wallin and Associates Inc. dba PW Communications is incorporated in the State of Texas and is a HUB

Question 2

PW Communications installed the Satellite System, CATV System, and telecommunications at the following locations:

The Lofts at Wolf Pen Creek – College Station, TX

Jarvis Christian College – Hawkins, TX

We have also installed the Satellite Systems and CATV for the following locations:

Texas A&M University College Station, TX

Texas A&M University Commerce, TX

Texas A&M University Galveston, TX

Question 3

CampusTelevideo Services

107 Carson Dr.

Bear, DE 19701

Contact: Ray York

Phone: 302-324-5400

Email – ryork@campustelevideo.com

We have worked with this company since 2006. We install CATV headends, fiber and coax networks and maintain the colleges and networks for them in the Southwest area. We have installed satellite dishes from the Slimline 5 LNB, to 2.4M dishes utilizing wall mount, ground mount, and NPN mounts.

Airwave Networks

1030 Herndon Rd.

Herndon, VA 20170

Contact: Chip Edwards

Phone: 443-995-3025

Email – hedwards@airwave-networks.com

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We have worked with this company since 2008. We have installed, terminated and tested the coax, Cat 6, Cat 3, patch panels, fiber and tested the preceding for a 268 unit student housing project in College Station, TX. We also set up their .9m dishes for the CATV headend. We repaired wireless access points and installed access points for this company at various locations.

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Scientific Games is interested in producing the most amiable relationship possible with its' suppliers, and would appreciate any feedback, concerns or exceptions on behalf of Suppliers regarding Requirements and RFP Terms and Conditions

Please list your suggested modifications using the provided grid, annotating each response with a reference to the section in this document.

RFP Reference	Vendor Feedback / Modification
2.1 Services Scope	I would suggest using a single supplier in smaller locations within the zones e.g. Tyler could be the primary focus of one supplier.

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Watson, Marlon

From: Watson, Marlon
Sent: Tuesday, May 25, 2010 4:51 PM
To: 'Glenn Doerrman'
Cc: Stewart, Joe; Douglas, David
Subject: RE: Response to the Texas Lottery RFQ

Based on our internal evaluation, Job doer Management Services, LLC has been selected to most qualified vendor in our satellite installation services solicitation. We would like to include your firms credentials in our RFP response next month to the Texas Lottery.

As outlined in the solicitation, this is contingent upon successful background screening on your firm and mutual agreement on pricing. Our award to you is contingent upon Scientific Games winning RFP 362-10-001 with the Texas Lottery.

I will be contacting you in the near future for additional information as needed but again, thank you for solicitation response.

Regards,

Marlon Watson

-----Original Message-----
From: Glenn Doerrman [mailto:glenn.doerrman@jobdoer.net]
Sent: Wednesday, May 12, 2010 11:58 AM
To: Watson, Marlon
Subject: Response to the Texas Lottery RFQ

Dear Mr. Watson,

Attached please find Jobdoer Management Services, LLC's proposal in response to the RFQ supplied by Scientific Games in support of the Texas Lottery project.

We greatly appreciate you affording us with the opportunity to provide you with a proposal for this very exciting and challenging project. We have developed a wonderful business relationship with Scientific Games over the past six years and we look forward to providing you with the installation services that you will require in support of this project.

I trust that the attached will meet with your approval. Please let me know if you have any questions or if you require any additional information.

Thank you.

Sincerely,

Glenn Doerrman
President
Jobdoer Management Services, LLC
www.jobdoer.net
glenn.doerrman@jobdoer.net
(703)624-6209

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Watson, Marlon

From: Watson, Marlon
Sent: Wednesday, May 26, 2010 12:12 PM
To: 'Marilyn Gholson - McLean'
Cc: Frank Sweeney - McLean
Subject: RE: TX RFP - Satellite Installations Services

Based on our internal evaluation, Spacenet has been selected as one of the qualified vendors in our Satelite Installation services solicitation. We would like to include your firms credentials in our RFP response next month to the Texas Lottery.

As outlined in the solicitation, this is contingent upon successful background screening on your firm and mutual agreement on pricing. Our award to you is contingent upon Scientific Games winning RFP 362-10-001 with the Texas Lottery.

I will be contacting you in the near future for additional information as needed but again, thank you for solicitation response.

Regards,

Marlon Watson

From: Marilyn Gholson - McLean [mailto:Marilyn.Gholson@Spacenet.com]
Sent: Wednesday, May 12, 2010 5:10 PM
To: Watson, Marlon
Cc: Frank Sweeney - McLean
Subject: RE: TX RFP - Satellite Installations Services

Mr. Watson –
Please see Spacenet's response attached to the SGI Texas RFP for Satellite Installation Services. In addition to providing satellite services to the Texas lottery today, Spacenet also has a number of other Texas customers including Texas Department of Health, Valero Energy Corporation and Oncor Electric Delivery (previously TXU Corp). We have included references in the body of our response.

Please do not hesitate to contact me with any questions. Please acknowledge receipt of our response.
Regards,
Marilyn Gholson

From: Watson, Marlon [mailto:Marlon.Watson@scientificgames.com]
Sent: Monday, May 03, 2010 4:24 PM
To: jbyers@nsuntec.com; dynaconn@dynamic-connections.com; charwallin@verizon.net
Cc: Angela Freeman; Marilyn Gholson - McLean
Subject: TX RFP - Satellite Installations Services

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide courier services pending a contract award of Texas Lottery RFP 362-10-001.

Qualified firms should submit the following documents:

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1. **Please confirm you have the State licenses, permits, certificates and authorizations needed to provide these services.**

Spacenet Inc. has a blanket license issued by the FCC to provide VSAT services anywhere in the Continental US. This blanket license covers State licenses, permits certificates and authorizations needed to provide satellite services in the United States.

2. **Describe your experience/capabilities to provide Satellite and Telecommunication equipment installation services. Provide 3 examples demonstrating your ability to provide similar scope services.**

Spacenet has built some of the world's largest commercial wide-area-networks, including wide area networks for Sunoco, Valero, Dollar General, Goodyear and the U.S. Postal Service. Utilizing nearly 30 years of industry leading experience, Spacenet serves more than 100,000 customer locations. Our customers rely on these networks every day for credit and other mission-critical financial transactions, Internet/intranet access, point of sale polling, interactive distance learning, multicast services, and other enterprise applications. Spacenet also provides specialized VSAT-based solutions for disaster recovery, business continuity, remote, and mobile communications needs. With our unique blend of technology leadership, solution innovation, and customer intimacy, Spacenet clients benefit from high reliability and performance, ease of installation and nationwide availability.

In 1993, Spacenet deployed the first satellite-based (VSAT) state lottery network in Texas. Since then Spacenet has focused its service and operations on providing the best VSAT-based networking solutions for lotteries in the United States. Spacenet communication solutions support all vendor lottery terminals and applications including video based games like Keno, Horse Racing, and Bingo. Spacenet systems also support traditional non-video games such as Mega Millions, Multi-match, Bonus Match, Pick 4, Pick 3, Midday 4, Midday 3, etc. Its operations and technology have the capability and track record to support today's most advanced lottery applications and the flexibility to host emerging games that will provide new sources of revenue in the future. Whatever the game or lottery application, lottery operators and agencies will have the peace of mind that their applications are implemented across a network with the highest attention to security and reliability.

Spacenet benefits include:

- **Extensive Enterprise Experience** - Implementing a large-scale, enterprise VSAT network is a significant challenge in terms of technology, operational efficiencies, and project management. Spacenet has extensive experience implementing successful large-scale, private enterprise VSAT networks, including the US Postal Service (5,000+ sites), Dollar General (8,000+), Intercontinental Hotels Group (3,000+), numerous state lotteries (30,000+) and others.
- **Focus on Operational Excellence and Customer Intimacy** - Spacenet thinks like the lottery operator and considers the implications of its quality of service through the entire value chain. Constant care and attention is given to ensure the best user experience to the actual consumers who play the lottery, as they are ultimate gauge of customer satisfaction. Spacenet is also mindful of the retailers as key channels for lottery ticket sales. The highest attention is given to retailer satisfaction during the roll-out at each of their locations, minimizing disruption of their businesses and making the implementation easy. Finally, Spacenet works on every aspect of the operations to maximize the profits of the lottery and support each lottery operator to help grow its business.
- **Committed to Custom Private Satellite Networks** - Many satellite service providers primarily focus on shared services for mass consumer markets. By contrast, Spacenet's core competency and strategic direction is focused on developing and managing highly customized private satellite and hybrid networks for Fortune 500 caliber enterprises and federal, state, and local government agencies. As a result Spacenet offers its customers a "white glove" level of service and a degree of customization and flexibility that is simply not available from alternative satellite network providers. Spacenet is committed to quality of service and to help ensure the success of its customers. From completely custom networks with hub and satellite diversity to private partitioned network solutions, Spacenet has the expertise and experience to

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tailor a solution to meet the security, reliability, operational, and financial goals of any lottery.

- **Comprehensive Turnkey Solution** - Spacenet has a long history of successful experience implementing enterprise solutions spanning over 100,000 VSATs sites, and has decades of experience working with customers to provide innovative and reliable communications solutions.
- **Rapid Installation** - Spacenet combines in-depth knowledge of its customers' technical environment with nearly 30 years of experience installing large-scale enterprise VSAT networks. As a result, Spacenet can complete a successful implementation of a VSAT network faster than other providers.
- **Quality Management Programs** - Spacenet has several quality programs in place and has instituted quality improvement initiatives throughout the company. Spacenet is an ISO 9000 certified organization, and complies with Statement of Auditing Standards (SAS) 70 standards. In addition, Spacenet has achieved Service Provider Level 1 PCI DSS (Payment Card Industry Data Security) compliance for its VSAT satellite and managed wireline services.

Three customer examples demonstrating Spacenet's ability to provide similar scope of services include the following:

- **United States Postal Service**
  The United States Postal Service® needed to provide broadband communications to over 5,000 of its sites in the continental United States, Hawaii, Alaska and Puerto Rico to support a variety of applications. In addition, the network needed to support on-demand back-up for a number of larger USPS facilities, as well as portable communications for the US Postal Inspection Service fleet of more than 20 incident response vehicles.

  After analyzing their needs, Spacenet launched a fully managed satellite communications service based on its SkyEdge VSAT platform. That platform includes a combination of individual satellite modems and a router-integrated Cisco VSAT Network Module. These technologies offer high performance broadband service for converged communications including simultaneous support for carrier class voice, two-way video, and broadband data.

  Spacenet's SkyEdge VSAT network design supports a wide range of applications including an innovative video relay service (VRS) for deaf and hard-of-hearing postal employees, multicast content delivery, real-time video broadcasting, VoIP based digital telephone services, as well as routine data transport and point-of-sale transactions. In addition, the satellite network supports the customer's demand for continuity of operations by pre-positioning emergency portable VSAT kits in strategically selected locations. These kits provide for rapid deployment to Postal Service facilities should they lose their wireline voice and data service in the event of a natural or manmade disaster.

- **Intercontinental Hotels Group**
  One of the world's leading hotel chains needed a reliable and scaleable network infrastructure to provide connectivity to 2,500 nationwide locations. The challenge was to find a platform that could support its existing and expanding retail applications while simultaneously reducing operational costs by improving network efficiency. In addition, it needed to roll out the entire network quickly – within three months.

  To meet these needs, the company deployed a customized VSAT satellite network based on Spacenet's SkyEdge platform. Spacenet is also providing managed network services that ensure maximum reliability, and serves as a single point of contact for the management of the customer's network services and Level 1 Help Desk. In addition, the network was deployed to 2,500 sites within three months, enabling the customer to realize the operational benefits almost immediately.

  The VSAT network provides optimized support for IP based hotel applications, including reservation systems, credit card authorization/point of sale and polling services, as well as improved front desk and back office 'check-in/check-out' efficiency. In addition, the private VSAT network provides high availability and meets the customer's data integrity and security requirements

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- **Dollar General**
  This mega retailer's network requirements included support for a wide range of corporate and retail applications across 8,500+ locations. It needed a scaleable platform that could support its yearly growth of hundreds of locations, as well as consistent high availability and reliability to avoid lost revenue opportunities due to network downtime.

  To meet both requirements, the company deployed a customized private VSAT satellite network based on Spacenet's SkyEdge platform. It is a fully managed network solution that provides a highly efficient broadband platform optimized for multicast capabilities and transaction-oriented traffic. It supports fast credit/debit authorization, store polling, inventory management and back-office applications. It is also being used to support expanding applications including employee training, human resource applications and payroll systems. In addition to the primary satellite network, Spacenet provided a supporting satellite backup service that enables seamless switchover in the event that there is a network failure due to extreme weather conditions or other causes. Spacenet also provides its enterprise network management services to ensure maximum network performance.

  By combining a primary and secondary private VSAT network, the customer was able to meet their objective of implementing a continuity of operations system and has a seamless failover system in place for network backup. In addition, the primary VSAT network is optimized to support all of its retail and corporate applications, and is scalable in order to easily accommodate new locations.

3. **Supply a minimum of two (2) references that will attest to your ability (in the last three years) to provide services similar in scope to those outlined. For each reference, provide the following information:**
   - **The client organization's name, mailing address, contact name, telephone number and email address**
   - **The approximate period during which the services were provided**
   - **A summary of the type, quantity, and scope of services**

Below are two references demonstrating Spacenet's ability to provide satellites services similar in scope to those outlined in this RFQ.

1. **Organization's name: Valero Energy Corporation**
   Address: One Valero Way
   San Antonio, TX 78249
   Contact name: Carolyn Allen, Senior Manager, Wholesale Brands
   E-mail: carolyn.allen@valero.com
   Telephone: (210) 345-5819
   Contract term for services provided by Spacenet: 5 year. Contract ends April 2011
   Valero Contract end date (wholesale store network): June 2012. Amendment is being executed for 3 year term.

   Valero Energy Corporation is a Fortune 500 company based in San Antonio, Texas. The company owns or operates 15 refineries throughout the United States, Canada and the Caribbean with a combined throughput capacity of approximately 2.8 million barrels per day, making it the largest refiner in North America. Valero is also a leading ethanol producer with nine ethanol plants in the Midwest at a combined capacity of 1 billion gallons per year, and is one of the nation's largest retail operators with approximately 5,800 retail and branded wholesale outlets in the United States, Canada and the Caribbean under the Valero, Diamond Shamrock, Shamrock, Ultramar, and Beacon brands.

   Valero became a Spacenet customer in 2003 and is using its satellite communications network for its chain of retail and wholesale outlets in the US and Canada for support of rapid credit authorization and other interactive data applications. As part of its corporate initiative to grow its branded wholesale

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distribution, Valero has developed a comprehensive campaign to maximize the value it brings to its retailers. Persistent broadband connectivity is an important aspect of this campaign, as it enables improved customer service through speedier credit and ATM transactions and increased efficiency of store operations through support of new business applications.

Spacenet's Connexstar service supports both Valero's wholesale and retail business requirements. In addition to supporting both serial and IP credit and ATM applications, the Connexstar network also supports ATM transactions, nightly polling and a variety of other business applications including Internet and Intranet access. Valero has also deployed Spacenet's Prysm application at some of its sites and is using it with DSL. The Prysm and DSL solution is used for POS, ATM, serial and IP credit/debit authorizations and polling. Valero is also using VSAT as a backup solution for business continuity at some refinery locations.

2. **Organization's name: Oncor Electric Delivery**
Address: 500 N. Akard Street
Dallas, TX 75201
Contact name: Bill Nelson
E-mail: Bill.nelson@oncor.com
Telephone: (214) 532-3848
Contract term for services provided by Spacenet: 5 year. Contract ends April 2011

Spacenet provides satellite network services to Texas-based utility TXU Corp (now called Oncor Electric Delivery). The mission-critical satellite network has been deployed at approximately 100 electric substation locations. Spacenet's Connexstar service supports the customer's two-way communications system for its advanced Automated Metering Infrastructure (AMI) and Automated Meter Reading (AMR) programs. Its AMI and AMR system enables numerous advantages and cost savings including reduced labor costs, more accurate customer billing, and real-time data for improved data analysis and efficient usage planning. Spacenet is an emerging leader in the field of providing wireless Wide Area Network solutions tailored specifically to meet the needs of utility customers. These available-anywhere satellite connections can deliver high-performance broadband even in extreme environments, using Spacenet's Armadillo™ ruggedized satellite router based on the Gilat SkyEdge™ VSAT platform.

3. **Lottery**
A leading lottery systems integrator was seeking a reliable network solution to provide consistent support for online lottery applications with the capability of multicasting to 15,000+ lottery terminals nationwide.

Since 2003, Spacenet has provided over 15,000 VSAT terminals for use by this customer for government-authorized lotteries nationwide. Spacenet provided the customer with a primary dedicated SkyEdge hub and a secondary backup hub for continuity of operations. In addition, Spacenet provides ongoing management services. Spacenet's solution provides advanced VSAT technology, with high speeds, bandwidth efficiency and strong security to support the customer's lottery networks in various states.

Spacenet's VSAT solution provides a network platform that can be used at various state lottery networks to support high performance transaction processing, broadband software multicast downloading and video broadcast. The customer benefits from uniform high availability at every location, three seconds IP transaction processing and support for interactive applications.

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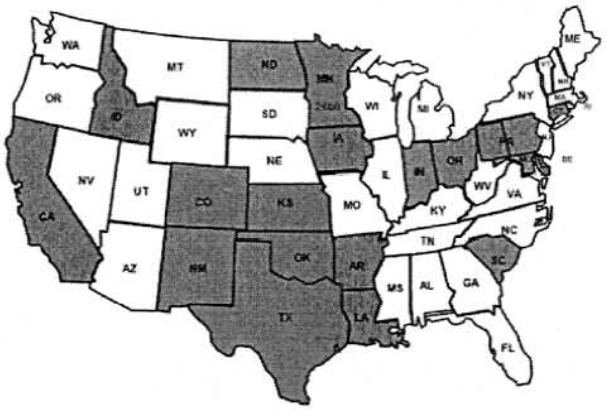
Spacenet Lottery/Gaming Presence:



4. **Describe your preferred pricing structure for this type of service. Suggest alternative pricing structures you would consider.**

Spacenet is offering volume discounts based upon the quantity of VSAT kits purchased. As the quantity of units purchased grows, the equipment is further discounted. Discount levels are achieved at quantity levels of 5000 and 8000 units purchased. After the purchase of the first 8000 units, all additional units receive the highest discount level and the lowest price.

5. **Please describe your standard management and reporting capabilities. Screenshots may be provided in the appendix to your response.**

Spacenet will provide advanced user interface application for ordering, inventory management, network monitoring, network and remote CPE management, and network status and statistics reporting via our ePortal. Spacenet's ePortal interfaces with various configuration systems, database servers and monitoring devices to deliver a comprehensive single source management platform that ties all aspects of a true managed network service.

Spacenet's ePortal will allow SGI to monitor and analyze the health of the network by providing site-level and network-level status information and reports. The ePortal will also enable network planning by providing current and historical network usage trends, enabling us to effectively and efficiently manage the network and respond on time to network events and to changes in network trends.

Key ePortal Benefits

Single platform for network implementation and roll out

- Track Prysm Pro Integrated Network Services Appliance installation schedule
- Verify installation is completed with proper functionality at site including Wi-Fi and VoIP functionality

Integrated site management

- Centralized management and configuration of remote devices
- Remote site parameters such as location and address
- Comprehensive site maintenance and health history

Executive Dashboard

The Executive Dashboard is a customizable home page that aggregates the most important information that SGI desires in one single page. It provides an overview of the network status and performance and shortcuts to pages with the detailed information.

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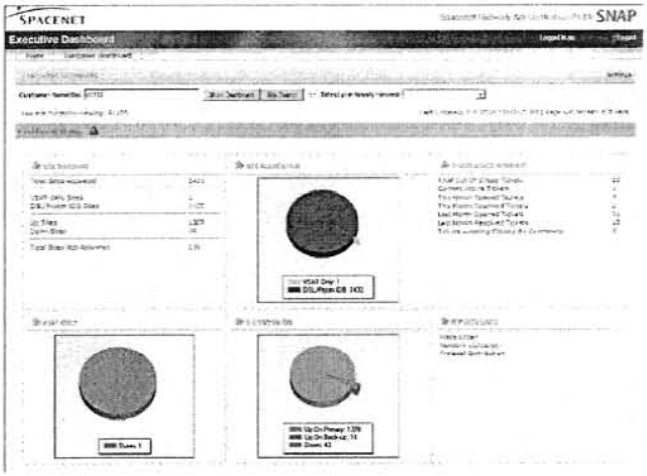
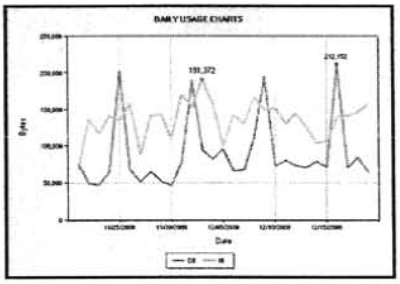


Integrated Monitoring, Reporting and Help Desk

- Single integrated platform for monitoring and help desk/maintenance for your terrestrial network
- Executive dashboard for consolidated view of the entire network
- Integrated alarm management including visual indicators to identify customized alarm states
- Current and historical application and traffic distribution
- Network performance and utilization
- Site up/down



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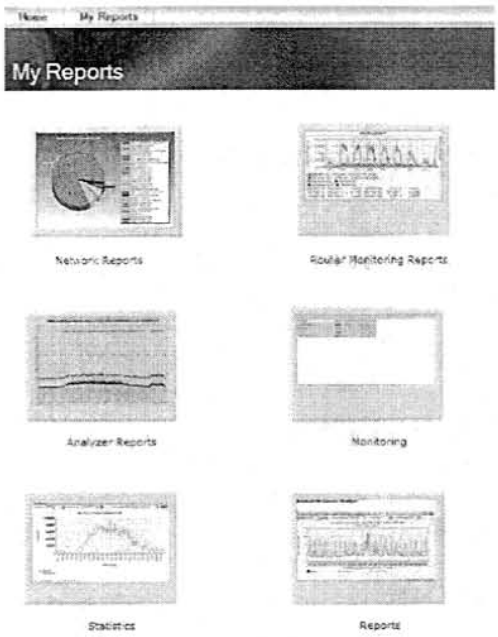

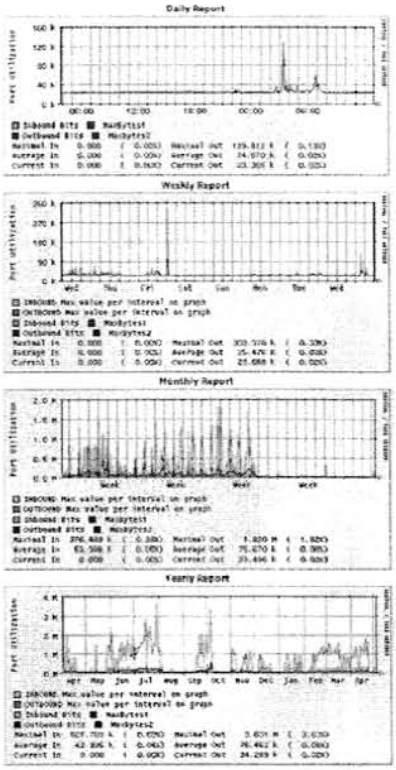

6. **Please list the standard Service Level Agreements to which you will perform.**

Performance Measurement

For the SLA specification listed below, the measurements of all durations shall be based on the time stamps generated by the Spacenet trouble ticket tracking and reporting system. As such, outage durations shall be deemed to start upon opening of an applicable trouble ticket, and shall be deemed closed when the ticket is closed in accordance with Spacenet's trouble resolution procedures.

Service Level Commitments – Hub Availability

Definition: Percentage of time the hub is in Service and available to support duplex data communications.

Specification: Minimum monthly availability of 99.9%

Measurement: Number of actual service minutes per month divided by total possible number of service minutes, tallied on a monthly basis using service ticket information stored in the Spacenet SAP system. .

SLA Exceptions

Spacenet shall be relieved of its SLA obligations to the extent any of the following conditions:

- Failure or interruption of service due to failure or non-performance of any of Customer's remote site equipment.
- Failure or interruption of service due to the failure or non-performance of any terrestrial backhaul equipment or connections, for which Spacenet has no responsibility.

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- Failure, interruption, or degradation of service due to failure, non-performance, or bandwidth inefficient/intensive nature of specific software applications being employed by Customer or End User.
- Action or inaction by Customer, its End Users, employees, invitees, third parties not under the control of Spacenet, including, but not limited to, changes in applications and protocols, or transmission parameters from those tested and approved by Spacenet;
- Scheduled Maintenance Windows.
- Customer scheduled and approved downtime (maintenance, upgrades, etc.) ("Scheduled Downtime").
- Inability to provide or restore service due to access restrictions of Customer or its End User(s).
- Force Majeure conditions set forth in the Agreement; or failure or unavailability of Customer's data center or equipment, or that designated by Customer, not provided or maintained by Spacenet.

7. **Please list the standard Warranties you will provide.**

The private hub equipment to be installed at Spacenet's teleports includes the standard manufacturer's warranty and an extended warranty beyond the original 12 months.

The proposed VSAT kit includes the standard 12 months manufacturer's warranty.

8. **During the performance of a contract, Supplier shall maintain and keep in force, at its own expense, the following insurance coverage's:**
   - **Workers' Compensation Insurance, with statutory limits as required by the laws and regulations applicable to the employees of Supplier;**
   - **Employer's Liability Insurance, for employee bodily injuries and deaths**
   - **Commercial General Liability Insurance, covering claims for bodily injury, death and property damage**
   - **Comprehensive Automobile Liability Insurance, covering owned, non-owned, hired and other vehicles**
   - **Suppliers must provide proof of insurance**

Spacenet will fully comply with this requirement.

Please use the space below for any additional information which may be pertinent to this RFQ.

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Satellite Installation Rates

Supplier selection shall be made on the basis of the most competitive response meeting all of SG's requirements.

Suppliers should propose their best pricing for the following;

Cost Element	Cost Factor	
Estimated Fixed Cost Per Installation	$ 385.00	rate only applies for full quantity of sites
Proposed weighted average Hourly Labor Rate (Not to Exceed Rate) for Installation	N/A	
Estmated Average Hours per Installation	4 to 5 hours	
Other:		
Other:		
Other:		

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Watson, Marlon

From: Stewart, Joe
Sent: Wednesday, June 09, 2010 3:33 PM
To: Kathie Conway
Cc: Watson, Marlon
Subject: RE: Web Hosting Services for a Web-Based Player Registration System submitted by M&A Technology

Based on our internal evaluation, M&A Technology has been selected as the most qualified vendor in our Web Hosting Services solicitation. We would like to include your firms credentials in our RFP response next month to the Texas Lottery.

As outlined in the solicitation, the award is contingent upon Scientific Games winning RFP 362-10-001 with the Texas Lottery, successful background screening on your firm and mutual agreement on contract terms.

I will be contacting you in the near future for additional information as needed. Thank you again for your solicitation response.

Regards,

Joe Stewart

From: Kathie Conway [mailto:kconway@macomp.com]
Sent: Friday, June 04, 2010 3:52 PM
To: Stewart, Joe
Subject: Web Hosting Services for a Web-Based Player Registration System submitted by M&A Technology

RFQ for Web Hosting Services for a Web Based Player Registration System
Submitted by: M&A Technology

Kathie Conway
Sr. Sales Engineer
O 972 490-5803
C 214 404-2791
kconway@macomp.com
www.macomp.com

M&A Technology Solutions for a smarter world

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WEB HOSTING SERVICES

SCIENTIFIC GAMES®

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Enter your company's name here: **Scientific Games International** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 17 **Description:** Web Hosting Services

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Coffino Online Solutions, Inc	1203716364400	05 / 26 / 2010	☐ - Yes ☒ - No
Infrastructure Insights, Inc	1470896308000	05 / 26 / 2010	☐ - Yes ☒ - No
Christwebs	1320286354700	05 / 26 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
M&A Technology, Inc	1752132118600	100%	$168,000	☒ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

.. the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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From: Stewart, Joe
Sent: Wed 5/26/2010 5:55 PM
To: Stewart, Joe
Cc: Watson, Marlon
Bcc: 'angela.freeman@hmbc.org'; rama@sr-professionals.com; ggmartin@ensemblegroup.net; dshepard@macomp.com; kcook@soundworks.com; ccrl@trusti2.com; tquetzeri@ezwsisolutions.com; info@webinteractiveconsulting.com; sales@firstplacewebhost.com; sales@webii.net
Subject: Soliciation for Web Hosting Services for a Web-Based Player Registration System

Message | Web Hosting Services - Player Registration System RFQ.docx (102 KB)

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing capable entities, including certified HUB's in the state of Texas, who can provide *Web Hosting Services for a Web-Based Player Registration System* contingent upon SG being awarded a contract under Texas Lottery RFP 362-10-0001

Qualified firms should respond to the attached RFQ.

Suppliers will be evaluated on one of two factors which are best value and/or best pricing which will include vendors qualifications. The successful Suppliers must also successfully pass Scientific Games background/compliance review.

lease respond to the RFQ no later than Friday, June 4, 2010. If you have questions or comments about this solicitation, please call oe Stewart at 770-825-4344 or via email at joe.stewart@scientificgames.com

Thank you,

Joe

Joe Stewart
Chief Procurement Officer
joe.stewart@scientificgames.com

Scientific Games International
1500 Bluegrass Lakes Parkway | Alpharetta, GA 30004
Office: 770.825.4344
Cell: 404.803.0990
Fax: 678.762.5755

SG SCIENTIFIC GAMES

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Stewart, Joe

From: Stewart, Joe
Sent: Thursday, May 27, 2010 8:21 AM
To: Stewart, Joe
Cc: 'ccr1@trusti2i.com'
Subject: FW: Soliciation for Web Hosting Services for a Web-Based Player Registration System
Attachments: Web Hosting Services - Player Registration System RFQ.docx

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing capable entities, including certified HUB's in the state of Texas, who can provide *Web Hosting Services for a Web-Based Player Registration System* contingent upon SG being awarded a contract under Texas Lottery RFP 362-10-0001

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Thank you,

Joe

Joe Stewart
Chief Procurement Officer
joe.stewart@scientificgames.com

Scientific Games International
1500 Bluegrass Lakes Parkway | Alpharetta, GA 30004
Office: 770.825.4344
Cell: 404.803.0990
Fax: 678.762.5755

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Scientific Games International, Inc.
Request for Quotation (RFQ)

Web Hosting Services for a Web-Based Player Registration System
05/26/10

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1. Introduction

1.1 Background

Scientific Games (SG) is a global marketing and technology leader in the lottery industry with over 120 national and international customers. SG provides technology-based products and services to the global gaming market. SG is divided into three business segments: Printed Products Group, Lottery Systems Group and Diversified Gaming Group.

Scientific Games Business Segments

- **Printed Products Group** – this group manages the instant lottery ticket business; Scientific Games is the foremost producer of instant tickets in the world. Scientific Games also is the largest provider of secure prepaid phone cards and related services in the world. Additionally, this group provides services to clients such as marketing & research, internet services, drawing and promotional event management.
- **Lottery Systems Group** – this group manages the production of computer software, equipment and data communication services to public and private lotteries in the United States.
- **Diversified Gaming Group** – this group provides services and systems to private and public operators in the gaming markets. Product offerings include server-based gaming machines, video lottery terminals, monitor games and services.

1.2 Intent & Objective

The intent of this RFQ is to identify capable entities, including certified HUB's in the state of Texas, who can provide ***hosting services for a web-based player registration system*** contingent upon SG being awarded a contract under Texas Lottery RFQ 362-10-001. SG is requesting proposals for these goods and services and if SG is awarded the Texas Lottery Commission (TLC) contract, SG would then proceed with finalizing an award of this RFQ.

The objective of this RFQ is to identify capable, qualified, experienced and cost competitive suppliers that can provide ***hosting services for a web-based player registration system*** within the State of Texas.

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2. Scope of Services

2.1 Services Scope

The information below is intended to give the supplier an idea of the overall scope of service required as part of this RFQ. SG will further refine its needs prior to award and communicate those to selected Supplier(s).

Successful Supplier(s) may provide some or all of the following items in support of this RFQ:

Dedicated Virtual Servers	Number of Servers	# of CPU's	RAM (GB)	C: Drive (GB)	D: Drive (GB)	OS	Notes
Web Server	2	2	2	40	40	Windows Server 2008, STD 64bit	
DB Server	2	2	4	40	100	Windows Server 2008 Standard 64bit and SQL Server 2008 Standard	Assuming a cluster configuration.
Utility Server	1	1	2	40	50	Windows Server 2008, STD 64bit	
sFTP Server	1	1	2	40	40	Windows Server 2008, STD 64bit	
Patch Management services	6						Patch Windows servers on agreed upon schedule
Monitoring of servers	6						General SNMP monitoring of servers
4U of colocation space							Cisco Firewalls

2.2 RFQ Responses

Experience, Capabilities and References:

- Potential suppliers must have significant experience providing ***hosting services for web-based registration systems*** for companies similar in size, complexity and scope to the services requested by SG
- Suppliers are required to provide thorough examples that show their experience and capabilities
- Suppliers must provide at least 2 references that SG may contact
- Multiple Internet providers for redundancy
- Redundant networking equipment for high availability
- 24x7 monitoring
- UPS/filtered power with generator backup
- Documented disaster recovery procedures

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Qualitative Questions (complete Appendix A):

All respondents must answer questions in Appendix A, including questions about your company and in-depth questions regarding your capability to service SG in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

SG will be responsible for developing the web-based player registration system. Successful Supplier(s) will be providing Web Hosting services and potentially additional Web related services as may be identified.

3. Instructions to Suppliers

3.1 RFQ Process and Timing

The timeline for this RFQ process is aggressive; proposals are due by COB ***June 4, 2010.*** Negotiations/discussions may follow with the Supplier(s) who submit proposals found to best meet the needs of Scientific Games' initiative.

Potential Suppliers are advised to review all sections of this RFQ carefully and to follow instructions completely, failure to make a complete submission as described elsewhere herein may result in rejection of the proposal and disqualification of the Supplier from further participation.

Proposals that depart from or materially alter the terms, requirements, or scope of work defined by this RFQ may be rejected for being non-responsive.

Table 4.1 Key RFQ Dates:

Activity	Date
RFQ sent out to suppliers	May 26, 2010
Supplier Response Deadline	June 4, 2010 – 5pm EST
Supplier Selection • Contract contingent upon TLC RFQ Award, SG Compliance Review and mutual acceptance of Terms & Conditions	June 9, 2010

3.2 Communications, Inquiries and Questions

Your interest in working with Scientific Games is welcomed, and Scientific Games will be pleased to answer any questions you may have in formulating your response. During the period from your company's receipt of this RFQ until a contract is awarded, any communication, including questions, concerning this RFQ should ONLY be directed to the RFQ Administrator specified below. Any questions with regard to any aspect of this RFQ should only be directed to:

Joe Stewart
Joe.Stewart@scientificgames.com
Phone: 770 – 825 – 4344

When submitting an e-mail, please include the RFQ NAME and your company name in the subject heading of the message. Inquiries should make specific reference to the sections and page numbers from this RFQ, where applicable.

3.3 Submission of Proposals

Suppliers should submit:

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- An email to SG Contact indicated in Section 3.2 by the RFQ deadline, with the electronic proposal as an attachment

Proposals must include the following:

- Completed Appendix A – Qualitative Questions
- Additional Supporting Documentation

4. RFQ Terms and Conditions

It is consented that by submitting a proposal, the Supplier is in agreement with the following RFQ terms and conditions. If there is an objection to these terms, the Supplier should note those objections in their Response.

4.1 Contracting Period

A contract will be contingent upon;

- SG being awarded the Texas Lottery contract
- Selected suppliers passing SG internal Compliance with Law and Background Screening
- SG and Supplier mutually agreeing upon Terms and Conditions

The contracted services are anticipated to begin in June 2011.

4.2 Proposal Negotiations

The terms and conditions specified in the Supplier's proposal must be valid for a period of one hundred twenty (120) days from the due date of the proposals. SGI reserves the right to negotiate in good faith with the successful respondent on pricing upon post contract award by SGI.

4.3 Statement of Non-Commitment

This RFQ is not an offer to enter into an agreement with any Supplier; it is a request to receive proposals from Suppliers interested in providing Scientific Games products and services specified within. Scientific Games reserves the right to reject all proposals, in whole or in part, and/or enter into discussions with any party to provide such services. Scientific Games will not have any obligation to the Supplier unless and until it has entered into a written agreement with the Supplier on terms and conditions satisfactory to Scientific Games. Scientific Games entering into negotiations with the Supplier with respect to any proposal or otherwise shall not be deemed to be an acceptance of such proposal or an agreement with the Supplier.

All proposals submitted are the property of Scientific Games; the RFQ will not be returned under any circumstances. Supplier-specific information (such as names, contact information, or pricing data) is used solely for Supplier selection on behalf of Scientific Games.

4.4 Supplier Demonstration of Proposed Capabilities, Services and/or Products

At the discretion of Scientific Games, the Supplier must be prepared to provide any evidence of experience, performance, ability, and/or financial surety that Scientific Games deems necessary to fully establish the performance capabilities represented in their proposal. Any required confirmation must be provided in writing to Scientific Games without cost to Scientific Games.

4.5 Proposal Expenses

The Supplier is responsible for all costs and expenses incurred in the preparation of proposals and for any subsequent work on the proposal that is required by Scientific Games. Any costs incurred for site visits for discussions or negotiations are also entirely the responsibility of the Supplier.

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4.6 Execution of Contract

Once the evaluation of the proposals and the Supplier selection are complete, the selected proposal(s) and this RFQ will serve as the basis for a contract that will be negotiated and executed between Scientific Games and the selected Supplier(s). This RFQ and the proposal will likely be attached to the contract as exhibits.

4.7 Oral Agreements or Arrangements

Any alleged oral agreements or arrangements made by the Supplier with any Scientific Games agent or employee will be disregarded in any proposal evaluation or associated award.

4.8 Payments Against a Contract Award

Under no circumstances shall the successful Supplier begin to perform under a contract prior to the effective date of such contract. Scientific Games shall assume no liability for payment of services under the terms of the contract until the successful Supplier is notified that the contract has been accepted by Scientific Games. In no case shall a successful Supplier bill Scientific Games prices in excess of the price indicated in the final contract agreed to and accepted by Scientific Games. Any authorized or agreed additional charges can only be approved for payment by means of an amendment to the contract.

4.9 Scientific Games' Right to Audit and Access to Records, Record Keeping and Record Transfer

The Supplier shall prepare, maintain and preserve all records with respect to the administration of this program. During the term of the contract, Scientific Games shall have access during normal business hours to all such records, in whatever form they exist or are stored. The Supplier shall afford the officers, attorneys, accountants, auditors, and other authorized representatives of Scientific Games free and full access to the records to be maintained by the Supplier pertinent to the RFQ.

At the option of Scientific Games, periodic audits may, at reasonable times, be made of the successful Suppliers' and all of their sub-contractors' books and records insofar as they pertain to the contract. Such audits shall be made at Scientific Games' expense by Scientific Games, or independent public accountants designated by Scientific Games. Said books and records shall be made available by the Supplier to the Auditors of Scientific Games. In the case that any discrepancy or breach of contract is discovered, all auditing expenses will be charged to the Supplier in addition to any legal settlements.

4.10 Confidentiality and Care of Data

The Supplier agrees to protect the confidentiality of any files, data or other materials pertaining to this RFQ and any resulting contract and to restrict their use solely for the purpose of completing this RFQ or fulfilling a resulting contract. The Supplier shall take all steps necessary to safeguard data, files, reports or other information from loss, destruction or erasure. Any costs or expenses of replacing or damages resulting from the loss of such data shall be borne by the Supplier when such loss or damage occurred through its negligence.

4.11 Compliance with Law and Background Screening

Supplier specifically acknowledges that Scientific Games is subject to the gaming and licensing requirements of various jurisdictions and is obliged to take reasonable efforts to determine the suitability of its business associates. Supplier agrees to cooperate fully with Scientific Games in providing it with any information, of whatever nature, that Scientific Games deems necessary or appropriate in assuring itself that Supplier possesses the good character, honesty, integrity, and reputation applicable to those engaged in the gaming industry and Supplier specifically represents that there is nothing in Supplier's background, history, or reputation that would be deemed unsuitable under the standards applicable to the gaming industry. If, during the term of any Agreement, Scientific Games is

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notified by any regulatory agency that the conduct of business with Supplier will jeopardize Scientific Games', or its affiliates', license or ability to be licensed or if Scientific Games concludes that Supplier fails to meet the above criteria, this Agreement shall terminate upon written notice by Scientific Games.

In addition, Supplier shall be expected to provide representations and warranties concerning compliance with law, including but not limited to, applicable anti-corruption, competition, licensing, and registration laws, including the Foreign Corrupt Practices Act (FCPA); and with any applicable laws, regulations, and administrative requirements promulgated under the OECD Convention on Combating Bribery of Foreign Public Officials.

Individual Supplier employees or subcontractors assigned to perform services at or on behalf of Supplier and who are to be granted (a) unescorted physical access rights to any Supplier's facility (as determined by Scientific Games), or (b) any local or remote network access rights, must submit to and pass Scientific Games' standard state and federal felony and misdemeanor records screening. Screening shall include social security verification and corresponding information attached to the social security number. County and or municipal checks shall be conducted as required or to further obtain charge or case specifics and determine eligibility for work. Certain Services performed by Supplier may also require credit history screening and or national records screening via fingerprint card applications sent to the FBI/DOJ for processing as dictated by Scientific Games' customer contract requirements. Follow up searches may be conducted annually thereafter.

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5. Appendix A: Qualitative Questions

All respondents must answer questions 1-7 in the table below. Respondents then only need to respond to questions regarding the services they will be bidding upon.

The first portion requests straightforward, brief answers about your company – please use the table provided to enter your responses. The second portion requests more detail and in-depth answers to questions regarding your capability to service Scientific Games in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Question	Response
1. Provide the contact person (including name, phone, fax, e-mail address) with whom SG shall communicate regarding this RFQ.	
2. Provide your Texas Payee ID or Federal ID Number	
3. If your company status as either a certified HUB's in the state of Texas, or a Minority or Women Trade Organization, please attach valid certificates and/or supporting documentation.	
4. Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.	
5. List your 2007, 2008, and 2009 revenues and net income.	
6. List all your major locations which will best service this business	

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1. Please confirm you have the State licenses, permits, certificates and authorizations needed to provide these services.

2. Describe your experience/capabilities to provide web based players registration systems. Provide 3 examples demonstrating your ability to provide similar scope services.

3. Supply a minimum of two (2) references that will attest to your ability (in the last three years) to provide services similar in scope to those outlined. For each reference, provide the following information:
   - The client organization's name, mailing address, contact name, telephone number and email address
   - The approximate period during which the services were provided
   - A summary of the type, quantity, and scope of services

4. Describe your preferred pricing structure for this type of service. Suggest alternative pricing structures you would consider.

5. Please list the standard Warranties you will provide.

6. Describe your approach to providing these services

Please use the space below for any additional information which may be pertinent to this RFQ.

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COFFINO ONLINE SOLUTIONS, LLC

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1203716364400 / 57607
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	19-NOV-12
Vendor Name:	COFFINO ONLINE SOLUTIONS, LLC
Vendor Address:	3822 WINROCK DR LAREDO, TX 78045-8183
County:	WEBB
Vendor URL:	http://www.ezwsisolutions.com
Contact:	OWNER/BLANCA TATIANA QUETZERI
Phone / Fax:	956-948-2044 / - -
Email Address:	tquetzeri@ezwsisolutions.com
Ethnicity / Gender:	HI / F
Business Description:	Web design, web development, web management, search engine optimization, search engine marketing, hosting, google certified.
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	18-MAY-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
208	**COMPUTER SOFTWARE FOR MICROCOMPUTERS (PREPROGRAMMED)*
208-54	*Internet and Web Site Software for Microcomputers
	commodity items shown for class 208 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
	**COMPUTER SOFTWARE FOR MINI AND MAINFRAME COMPUTERS*

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209	*(PREPROGRAMMED)*
209-54	*Internet and Web Site Software for Main Frame Computers
209-87	*Software, Mini/Mainframe Computer (Not Otherwise Classified)
	commodity items shown for class 209 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
918	**CONSULTING SERVICES*
918-6	Administrative Consulting
918-20	Business Consulting, Small
918-21	Business Consulting, Large
918-32	Consulting Services (Not Otherwise Classified)
	commodity items shown for class 918 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
920	**DATA PROCESSING, COMPUTER, PROGRAMMING, AND SOFTWARE SERVICES*
920-3	*Application Service Provider (ASP) (Web Based Hosted)
920-18	*Computer Aided Design Services
920-24	*Data Conversion Services
920-27	*E-Commerce Software Development Services
920-34	*Media Conversion Services
920-35	*Modification of Existing Equipment (Including Cost of Parts)
920-37	*Networking Services (Including Installation, Security, and Maintenance)
920-40	*Programming Services, Computer
920-45	*Software Maintenance/Support
920-46	*Software Updating Services
920-47	*Support Services, Computer (Includes Computer Warranties)

DOCUMENT REDACTED BY TLC - 12-10-10

920-48	*Storage Services, Data Media
920-56	*Systems/Executive Software, Microcomputer
920-65	*System Requirements Quality Assurance Review
920-91	*Training, Computer Based (Software Supported)
	commodity items shown for class 920 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

See the CMBL Information Page for information on updates. Contact CPA by email at e.cmbl@cpa.state.tx.us.

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INFRASTRUCTURE INSIGHTS, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1470896308800 / 30212
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	26-JAN-14
Vendor Name:	INFRASTRUCTURE INSIGHTS, INC.
Vendor Address:	PO BOX 1926 ALLEN, TX 75074
County:	COLLIN
Vendor URL:	http://www.trusti2i.com
Contact:	President/Patricia Jasina
Phone / Fax:	972-423-5110 / 972-509-1199
Email Address:	ccr1@trusti2i.com
Ethnicity / Gender:	WO / F
Business Description:	IT infrastructure solutions related to: Professional services and consulting, hosting, managed services, data center co-location, and IT product sales.
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	27-MAR-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
204	**COMPUTER HARDWARE AND PERIPHERALS FOR MICROCOMPUTERS*
204-10	*Cabinets and Cases: Desktop Cases, Tower Cases, Drive Cabinets, etc.
204-13	*Cables: Printer, Disk, Network, etc.
204-	*Chips: Accelerator, Graphics, Math Co-Processor, Memory (RAM and ROM), Network,

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16	SIMMS, etc.
204-20	*Communication Control Units: Concentrators, Multiplexers, Couplers, Scan Converters, etc.
204-25	Controllers, Tape: Tape Subsystems, etc.
204-29	*Data/File Security Hardware/Software, to Include Encryption
204-32	*Drives, External (Jump Drives, Flash Drives, etc.)
204-33	*Drives, Compact Disk (CD ROM, DVR, etc.)
204-34	*Drives, Floppy Disk
204-35	*Drives, Hard/Fixed Disk
204-37	*Drives, Tape
204-39	*Duplicators, DVD, CD, Hard Drives, etc.
204-42	*Expansion/Accelerator Boards: Hard Drive Controller Cards, Memory, Processor, SCSI, Video Cards, etc.
204-47	*Integrated Hardware-Software I.T. Solution (Microcomputer)
204-48	*Keyboards
204-53	*Microcomputers, Desktop or Tower based
204-54	*Microcomputers, Handheld, Laptop, and Notebook
204-55	*Microcomputers, Multi-Processor
204-58	*Modems, External, Data Communications
204-60	*Monitors, Color and Monochrome (CGA, VGA, SVGA, etc.)
204-62	*Motherboards
204-64	*Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/Ports, Firewall Devices, Hubs, Line Drivers, MSAUs, Routers,
204-68	*Peripherals, Miscellaneous: Joy Sticks, Graphic Digitizers, Light Pens, Mice, Pen Pads, Trackballs, Secure I.D. Access Cards, Headsets and

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204-71	*Plotters, Graphic
204-72	*Power Supplies and Power Related Parts, Internal
204-74	*Printer Sharing Devices
204-75	*Printers, Dot Matrix
204-78	*Printers, Pen Plotter
204-79	*Printers, Digital
204-80	*Printers, Thermal
204-82	*Printers, Microcomputer (Not Otherwise Classified)
204-83	*Recycled Microcomputer Hardware and Peripherals
204-84	*Retrieval Systems, Computer Assisted: Indexing, Retrieval (CD ROM Jukebox, etc.) and Access Systems
204-87	*Scanners, Film
204-88	*Scanners, Document: Handheld, Desktop and High Volume
204-89	*Scanners and Readers, Magnetic Strip
204-90	*Scanners and Readers, Optical Character and Magnetic Type: Bar Code, Remittance Scanner/Processors, Point of Sale Scanners, etc.
204-91	*Servers, Microcomputer (Application, Database, File, Mail, Network, Web, etc)
	commodity items shown for class 204 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
918	**CONSULTING SERVICES*
918-2	Audio/Visual Consulting Services
918-28	*Computer Hardware Consulting
918-30	*Computer Network Consulting
918-32	Consulting Services (Not Otherwise Classified)

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918-71	IT Consulting
918-80	Moving/Relocation Consulting Service
918-90	*Strategic Technology Planning and Consulting Services
918-95	*Telecommunications Consulting
	commodity items shown for class 918 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
920	**DATA PROCESSING, COMPUTER, PROGRAMMING, AND SOFTWARE SERVICES*
920-3	*Application Service Provider (ASP) (Web Based Hosted)
920-7	*Applications Software for Microcomputer Systems: Business, Mathematical/Statistical, Medical, Scientific, etc.
920-14	*Applications Software (For Minicomputer Systems)
920-18	*Computer Aided Design Services
920-23	*Data Recovery Services
920-24	*Data Conversion Services
920-27	*E-Commerce Software Development Services
920-28	*Emergency Back-up Services and Facilities for Data Processing
920-29	*Facilities Management Services, Computer
920-31	*Installation of Computers, Peripherals, and Related Equipment (Including Software)
920-37	*Networking Services (Including Installation, Security, and Maintenance)
920-38	*Optical Scanning Services
920-39	*Processing System Services, Data (Not Otherwise Classified)
920-45	*Software Maintenance/Support
920-48	*Storage Services, Data Media

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920-50	Shredding Services, Computer Components and Peripherals
920-64	*System Implementation and Engineering Services
	commodity items shown for class 920 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
925	**ENGINEERING SERVICES, PROFESSIONAL*
925-89	*Telephone Systems/Engineering
925-92	Value Engineering and Value Analysis Services, Professional
	commodity items shown for class 925 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

See the CMBL Information Page for information on updates. Contact CPA by email at e.cmbl@cpa.state.tx.us.

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CHRISTWEBS

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1320286354700 / 63200
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	19-AUG-13
Vendor Name:	CHRISTWEBS
Vendor Address:	7110 GARY ST. HOUSTON, TX 77055
County:	HARRIS
Vendor URL:	http://www.christwebs.com
Contact:	Karen Cook x2
Phone / Fax:	713-960-8222 / 281-664-4703
Email Address:	kcook@soundworks.com
Ethnicity / Gender:	WO / F
Business Description:	Media production - audio, video, web design and hosting
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	10-JUL-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
208	**COMPUTER SOFTWARE FOR MICROCOMPUTERS (PREPROGRAMMED)*
208-54	*Internet and Web Site Software for Microcomputers
	commodity items shown for class 208 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
915	**COMMUNICATIONS AND MEDIA RELATED SERVICES*
915-6	Audio Production

DOCUMENT REDACTED BY TLC - 12-10-10

915-7	Audio Recording
915-8	Audio Media Duplicating Services (Incl. Cassettes, CD ROMs, Tapes, etc.)
915-9	Audio/Video Production Services Complete
915-51	*Information Highway Electronic Services (Internet, World Wide Web, Virtual Tours to Include Construction Renderings, etc.)
915-69	Motion Picture Production and Distribution Services
915-74	Radio Commercial Production
915-78	Television Commercial Production
915-82	Video Production
915-84	Video Recording
915-90	Video Media Duplicating and Production Services (Including CD ROMs, Tapes, etc.)
915-96	*Web Page Design, Management and Maintenance Services
	commodity items shown for class 915 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
918	**CONSULTING SERVICES*
918-2	Audio/Visual Consulting Services
918-36	E-Commerce Consulting
	commodity items shown for class 918 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
920	**DATA PROCESSING, COMPUTER, PROGRAMMING, AND SOFTWARE SERVICES*
920-3	*Application Service Provider (ASP) (Web Based Hosted)
920-25	*Diskette, CD Rom, and Tape Duplicating Services
920-26	*Desktop Publishing Services
920-27	*E-Commerce Software Development Services
920-	

DOCUMENT REDACTED BY TLC - 12-10-10

30	*Image Processing and Conversion Services
920-34	*Media Conversion Services
	commodity items shown for class 920 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

See the CMBL Information Page for information on updates. Contact CPA by email at e.cmbl@cpa.state.tx.us.

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M&A TECHNOLOGY, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1752132118600 / 52457
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	18-DEC-11
Vendor Name:	M&A TECHNOLOGY, INC.
Vendor Address:	2045 CHENAULT DRIVE CARROLLTON, TX 75006
County:	DALLAS
Vendor URL:	http://www.macomp.com
Contact:	Donna Shepard SR VP
Phone / Fax:	972-490-5803 / 972-490-0616
Email Address:	dshepard@macomp.com
Ethnicity / Gender:	BL / M
Business Description:	Computer systems,Companion Series of Netbooks, servers, Service, Data Center Hosting, Application specific hardware development and design, total IT solution provider
Business Category:	COMMODITIES MANUFACTURER (08)
Small Business:	Y
CMBL Expire Date:	26-JUN-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	1
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
204	**COMPUTER HARDWARE AND PERIPHERALS FOR MICROCOMPUTERS*
204-10	*Cabinets and Cases: Desktop Cases, Tower Cases, Drive Cabinets, etc.
204-13	*Cables: Printer, Disk, Network, etc.
204-	*Chips: Accelerator, Graphics, Math Co-Processor, Memory (RAM and ROM), Network,

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16	SIMMS, etc.
204-19	*Communication Boards: Fax, Modem (Internal), etc.
204-20	*Communication Control Units: Concentrators, Multiplexers, Couplers, Scan Converters, etc.
204-24	*Controllers, Programmable: Industrial Control Devices, Robots, etc.
204-28	*Data Entry and Remote Job Entry Devices, Voice Activated: Voice Recognition, Voice Digitization, Speech Synthesizers, etc.
204-32	*Drives, External (Jump Drives, Flash Drives, etc.)
204-33	*Drives, Compact Disk (CD ROM, DVR, etc.)
204-34	*Drives, Floppy Disk
204-35	*Drives, Hard/Fixed Disk
204-37	*Drives, Tape
204-39	*Duplicators, DVD, CD, Hard Drives, etc.
204-42	*Expansion/Accelerator Boards: Hard Drive Controller Cards, Memory, Processor, SCSI, Video Cards, etc.
204-46	*Imaging Systems, Microcomputer (Including Digital Imaging Network (DIN), Technology, and Digital Imaging Communications in Medicine (DICOM)
204-47	*Integrated Hardware-Software I.T. Solution (Microcomputer)
204-48	*Keyboards
204-53	*Microcomputers, Desktop or Tower based
204-54	*Microcomputers, Handheld, Laptop, and Notebook
204-55	*Microcomputers, Multi-Processor
204-58	*Modems, External, Data Communications
204-60	*Monitors, Color and Monochrome (CGA, VGA, SVGA, etc.)
204-62	*Motherboards

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204-64	*Network Components: Adapter Cards, Bridges, Connectors, Expansion Modules/Ports, Firewall Devices, Hubs, Line Drivers, MSAUs, Routers,
204-68	*Peripherals, Miscellaneous: Joy Sticks, Graphic Digitizers, Light Pens, Mice, Pen Pads, Trackballs, Secure I.D. Access Cards, Headsets and
204-70	*Picture Archiving Computer System (PACS)
204-71	*Plotters, Graphic
204-72	*Power Supplies and Power Related Parts, Internal
204-74	*Printer Sharing Devices
204-75	*Printers, Dot Matrix
204-76	*Printers, Inkjet
204-77	*Printers, Laser
204-78	*Printers, Pen Plotter
204-79	*Printers, Digital
204-80	*Printers, Thermal
204-82	*Printers, Microcomputer (Not Otherwise Classified)
204-83	*Recycled Microcomputer Hardware and Peripherals
204-84	*Retrieval Systems, Computer Assisted: Indexing, Retrieval (CD ROM Jukebox, etc.) and Access Systems
204-88	*Scanners, Document: Handheld, Desktop and High Volume
204-89	*Scanners and Readers, Magnetic Strip
204-90	*Scanners and Readers, Optical Character and Magnetic Type: Bar Code, Remittance Scanner/Processors, Point of Sale Scanners, etc.
204-91	*Servers, Microcomputer (Application, Database, File, Mail, Network, Web, etc)
204-93	*Terminals and CRTs: Data Processing Systems
204-	*Word Processing Equipment, Accessories and Supplies (Not Otherwise Classified)

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95	
204-96	*Workstations: SPARC, RISC, etc. (For Use With CAD/CAM, etc.)
	commodity items shown for class 204 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
206	**COMPUTER HARDWARE AND PERIPHERALS FOR MINI AND MAIN FRAME COMPUTERS*
206-57	*Keyboards
206-61	*Monitors, Color and Monochrome (CGA, VGA, SVGA, etc.)
206-70	*Printer Sharing Devices
206-71	*Printers, Dot Matrix
206-73	*Printers, Inkjet
206-74	*Printers, Laser
206-75	*Printers, Pen Plotter
206-77	*Printers, Thermal
	commodity items shown for class 206 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
207	**COMPUTER ACCESSORIES AND SUPPLIES*
207-10	*Batteries, Computer and Peripheral
207-14	*Battery Chargers, Computer and Peripheral
207-20	Braces: Monitor, PC's, CRT's, Desk Top Printers, etc.
207-23	Carts, Computer
207-25	Cleaners for Keyboards, Monitors, Tapes, Diskettes, etc.
207-30	*Compact Disks, DVD, ROM, etc.
207-32	*Computer Instructional Aids and Training Devices
207-	*Graphic Supplies for Plotters and Printer Plotters: Inks, Pens, Penholders, Chemicals, Paper,

DOCUMENT REDACTED BY TLC - 12-10-10

55	etc.
207-67	*Power Supplies: Surge Protectors, Uninterruptible Power Supplies, Switches, etc.
207-72	*Printer Accessories and Supplies: Chemicals, Forms Tractors, Inks and Cartridges, Paper, Label Sheets, Sheet Feeders, Toner Cartridges,
207-75	*Projection Devices and Accessories: Interactive Conferencing Boards, LCD, Pads, Panels, etc.
207-87	*Tapes, Tape Cartridges, Tape Cassettes, Tape Reels, Tape Labels, etc.
207-89	*Testing Equipment for Computers and Related Equipment
207-91	Tools, Computer
	commodity items shown for class 207 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
208	**COMPUTER SOFTWARE FOR MICROCOMPUTERS (PREPROGRAMMED)*
208-10	*Accounting/Financial: Bookkeeping, Billing and Invoicing, Budgeting, Payroll, Taxes, etc.
208-18	*Bar Code Software (Microcomputer)
208-20	*Business Software, Misc.: Agenda, Labels, Mail List, Planning, Scheduling, etc.
208-27	*Communications: Networking, Linking, etc. (Includes Clustering Software)
208-30	*Computer Aided Design and Vectorization Software
208-37	*Database Software
208-39	*Desktop Publishing
208-40	*Driver and Hardware Support Programs
208-42	*EDI (Electronic Data Interchange) Translator Software, Microcomputer
208-44	*E-Mail Software
208-45	*Expert System Software
208-46	*E-Commerce Software (Microcomputer)
208-	

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53	*Integrated Software
208-54	*Internet and Web Site Software for Microcomputers
208-55	*Inventory Management
208-61	*OCR and Scanner Software
208-65	*Point of Sale Software
208-68	*Project Management
208-70	*Printing Software (Microcomputer)
208-71	*Purchasing Software
208-84	*Spread Sheet Software
208-85	*Surveying Systems Software
208-86	*Sound or Music Editing Software, Microcomputer
208-87	*Tools, Programming and Case
208-90	*Utilities: Back-up, Batch File, Firewall, Menus, Operating System, Network Operating System, Network Management, Recovery, Screen, Security
208-94	*Word Processing, Text Editors, Spell Checkers
	commodity items shown for class 208 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
209	**COMPUTER SOFTWARE FOR MINI AND MAINFRAME COMPUTERS (PREPROGRAMMED)*
209-11	*Accounting/Financial: Bookkeeping, Billing and Invoicing, Budgeting, Payroll, Taxes, etc.
209-12	*Application Software, Mainframe Computer (Incl. Cobal)
209-13	*Application Software, Minicomputer
209-14	*Architectural Software (Mini/Mainframe)
209-22	*Bar Code Software (Mini/Mainframe Computer)

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209-24	*Biometric Authentication System Software for Mini/Mainframe Computers
209-38	*Database Software
209-40	*Desktop Publishing
209-85	*Spread Sheet Software
	commodity items shown for class 209 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
280	**ELECTRICAL CABLES AND WIRES (NOT ELECTRONIC)*
280-8	Appliance, Fixture, and Portable Cables and Wires (Up to 600V): Types S, SJ, SJO, SO, SPT, TF, TFF, etc.
280-16	Bare Cables and Wires: Type ACSR, Bare Copper, Bare Aluminum, etc.
280-24	Building Cables and Wires, Single and Multiconductor: Types NM, THWN, TW, THW, THHN, XHHW, RHW, RR, ROMEX, etc.
280-70	*Telephone Cables and Wires, Single and Multiconductor, Clad Steel and Copper
	commodity items shown for class 280 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
285	**ELECTRICAL EQUIPMENT AND SUPPLIES (EXCEPT CABLE AND WIRE)*
285-2	Analyzer, Electric Power Demand
285-3	Arresters, Lightning
285-4	*Back-up Systems, Battery Operated (Emergency)
285-5	Beacon Light Systems Complete For Buildings, Roadside, etc. (See Class 120 for Marine Beacons)
285-6	Ballasts, All Kinds
285-7	Bulb and Fixture, Changer/Remover
285-8	Bus Bars, Duct, and Accessories
285-9	Cabinets, Electrical Service Entrance
285-10	*Cable Accessories: Clamps, Clasps, Clips, Closures, Reels, Splices, Wrappings, etc.
285-	

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11	Capacitors, Motor Starting and Running
285-13	Compound, Explosion Proof Sealing
285-14	Circuit Breakers, Load Centers, Boxes, and Panelboards
285-15	Coatings, Protective, Electrical
285-16	Commutators, Resurfacers, Stone
285-17	Conduit and Fittings, Fiber and Asbestos-Cement
285-18	Conduit and Fittings, Cast Iron and Malleable Iron
285-19	Conduit and Fittings, Plastic/PVC
285-20	Conduit and Fittings, Fiberglass
285-21	Conduit and Fittings, Aluminum
285-22	Conduit and Fittings, Rubber
285-23	Conduit Fittings, Steel: Boxes, Bushings, Clamps, Connectors, Covers, Locknuts, Straps, etc.
285-24	Conduit and Fittings, Brass, Bronze, and Copper
285-25	Current Collection Equipment and Accessories, Electrical
285-44	*Isolation System (For Computer Center)
285-90	Voltage Line Thermostats, Inverters, Converters, Spike and Surge Controllers
	commodity items shown for class 285 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
287	**ELECTRONIC EQUIPMENT, COMPONENTS, PARTS, AND ACCESSORIES (SEE CLASS 730 FOR TESTING OR ANALYZING TYPE)*
287-6	Amplifiers and Preamplifiers (Not for Sound Systems or TV Antennas)
287-12	Batteries and Hardware For Electronic Equipment (Including Recycled Types)
287-18	Chemicals for Electronics Use: Antistatic, Cleaning, Degreasing, Etching, Metal Stripping, Solvent, etc.

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287-24	Circuit Boards, Modular, Printed (PCB), and Proto
287-25	Circuit Board Production Equipment (For Etching, Cleaning, Drilling, etc.)
287-42	*Microprocessors (CPU Chips, etc.)
287-48	*Microwave Equipment and Accessories: Band Pass Filters, Coaxial Attenuators, Couplers, Switchers, Tellurometers, Tuners, Wave Guides, (Not
287-54	*Power Supplies, Computer Room
287-82	*Transmitters, Emergency Alarm Type (To incl. Equipment Operation Status Reporting)
287-96	*Wire and Cable, Electronic: Audio, Coaxial, Hook-Up, Lead-In, etc.
	commodity items shown for class 287 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
395	*FORMS, CONTINUOUS: COMPUTER PAPER, FORM LABELS, SNAP-OUT FORMS, AND FOLDERS FOR FORMS*
395-15	Binders and Documentation Folders For Continuous Forms (Incl. Self-Mailers)
395-25	Continuous Form Labels, Pressure Sensitive, Custom
395-50	Continuous Forms (Computer Paper), Stock (Including Blank, Ruled, and Tinted Types -See Class 525 for Library Stock Continuous Forms)
	commodity items shown for class 395 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
425	*FURNITURE: OFFICE*
425-3	Bookcases and Bookshelves, Metal and Wood
425-6	Chairs, Metal
425-7	Chairs, Wood
425-10	Costumers and Racks: Clothes, Coat, Hat, etc.
425-11	Counter, Work
425-13	Credenza Unit, Metal
425-14	Credenza Unit, Wood

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425-17	Data Processing Furniture, Metal and Plastic (For Storage Cabinets See Item 87)
425-18	Data Processing Office Furniture, Wood (Not Storage Cabinets -See Item 87)
425-20	Desks and Tables, Metal
425-21	Desks and Tables, Wood
425-47	Floors, Raised Access Type (For Data Processing Equipment)
	commodity items shown for class 425 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
600	**OFFICE MACHINES, EQUIPMENT, AND ACCESSORIES*
600-2	Accessories, Calculators, Electronic
600-3	Accounting and Bookkeeping Machines (Not Data Processing)
600-5	Adding Machines
600-8	Addressing Machines (Computer Driven Only, Direct Print Type Only) and Accessories (See Class 015 for Supplies)
600-11	Addressing Machines (Embossed Plate Type) and Embossing and Imprinting Machines, and Accessories (See Class 015 for Supplies)
600-14	Braille Writers and Printers
600-15	Calculators, Electronic, Display/Printing Type, Programmable (See 305-06 for Surveying Type)
600-16	Calculators, Electronic, Display/Printing Type, Non-Programmable
600-17	Calculators, Electronic, Display Type, Non-Programmable
600-19	Calculators, Electronic, Display Type, Programmable
600-21	Calculators, Electronic, Printing Type, Non-Programmable
600-22	Calculators, Electronic, Printing Type, Programmable
600-25	Calculators, Mechanical
	commodity items shown for class 600 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25

DOCUMENT REDACTED BY TLC - 12-10-10

610	**OFFICE SUPPLIES: CARBON PAPER AND RIBBONS, ALL TYPES*
610-7	Carbon Paper, One-Time
610-14	Carbon Paper, Pencil
610-16	Carbon Paper, Register Machines
610-21	Carbon Paper, Typewriter
610-56	*Ribbons, Computer and Data Processing, All Types (For Tab See 610-73)
	commodity items shown for class 610 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
640	*PAPER AND PLASTIC PRODUCTS, DISPOSABLE*
640-5	Bags and Boxes: Pollinating, Seed, and Soil Sampling; and Seed Germination Paper
640-8	Bags, Food Storage, Including Freezer Type
640-9	Bags, Glassine
640-10	Bags, Padded: Book Mailing, Shipping, etc., Including Biodegradable
640-15	Bags, Paper: Regular Weight, Heavy Weight, Nail, etc.
640-18	Boxes and Retention Packaging (Not Otherwise Classified)
640-20	Chipboard, Pasteboard, and Telescoping Boxes
640-22	Containers, Paper and Plastic
640-23	Containers, Cylindrical, Cardboard (Not Mailing Type)
640-25	Corrugated Boxes and Sheets (Including Fillers)
	commodity items shown for class 640 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
715	**PUBLICATIONS, AUDIOVISUAL MATERIALS, BOOKS, TEXTBOOKS (PREPARED MATERIALS ONLY)*
715-5	Audio Cassettes, Tapes and Compact Disks (Prerecorded)
715-	

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9	Cook and Recipe Books
715-10	Books, Curriculum Guides, Directories, Magazines, Pamphlets, Periodicals, Publications, Reprints, etc.
715-12	Books, Reference (Incl. CD versions): Dictionaries, Encyclopedias, etc.
715-20	Catalog Cards, Library of Congress Type and other Types
715-90	Video Cassettes, Disks, Tapes, etc. (For Computer and TV, Prerecorded)
	commodity items shown for class 715 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
785	*SCHOOL EQUIPMENT, TEACHING AIDS, AND SUPPLIES*
785-2	Agendas/Planners, Student
785-3	Anatomical Models (For Medical and Nursing Instruction) (See Also First Aid Manikins and Models In Class 345-68)
785-5	Atlases, Charts, Globes, and Maps
785-15	Blackboards, Chalkboards and Dry Erase Boards
785-17	Blind Teaching and Training Equipment and Supplies (See Class 600 for Braille Writers and Printers)
785-20	Books: Class Register, Record, and Plan Books
785-25	Bulletin Boards: Changeable Letter, Cork, Magnetic, Peg, etc.
785-89	School Equipment Required to Meet the Needs of the Physically Handicapped Student (Prone Stands, Toddler Chairs, Special Computer Keyboards
	commodity items shown for class 785 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
840	**TELEVISION EQUIPMENT AND ACCESSORIES*
840-10	Antennas and Accessories: Amplifiers, Brackets, Masts, Mounts, Rotators, Standoffs, etc. (Television Only)
840-14	Audio Equipment and Accessories, Television (Microphones, Mixers, and Amplifiers)
840-20	*Broadcast Equipment, Television
840-24	*Cable or Community Television Equipment and Hardware
840-40	Recording Tape, Video; Video Cassettes; Videotape Evaluator/Cleaner

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840-45	*Satellite Receiver Dish (Video)
840-55	Switchers, Audio and Video
840-56	*Teleconference Systems, Audio/Video (To Include Video on Demand Systems)
840-69	Video Camera-Recorders, Accessories and Parts (Television Studio Type)
840-70	Video Camera-Recorders, Accessories and Parts (Portable Type)
840-71	Video Cassette Recorders (VCR), Accessories and Parts (Consumer)
840-72	Video Lighting Units (Portable) and Battery Packs, Accessories, etc.
840-74	Video Monitors, Demodulators, Signal Processors, etc; Accessories and Parts
840-76	Video Projectors, Accessories and Parts
840-82	Video/Disk/DVD Players (Recorders and Playback Only Devices); CDI Players, etc.
840-84	*Video and Audio Systems, Accessories and Parts (Closed Circuit TV) (Including Surveillance Type)
	commodity items shown for class 840 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
883	**VOICE RESPONSE SYSTEMS*
883-16	*Audiotex Voice Response Systems
883-18	*Autoattendant Telephone Systems
883-19	*Automatic Call Distribution (ACD) Systems
883-32	*Computer Telephony Integration (CTI) Systems
883-80	*Telephone Switching (PBX) Systems
	commodity items shown for class 883 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
915	**COMMUNICATIONS AND MEDIA RELATED SERVICES*
915-1	Advertising Agency Services
915-	

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2	Advertising (Notice of Bid Solicitation)
915-3	Advertising/Public Relations (Incl. Skywriting)
915-4	Advertising, Outdoor Billboard, etc.
915-5	*Answering/Paging Services
915-6	Audio Production
915-7	Audio Recording
915-8	Audio Media Duplicating Services (Incl. Cassettes, CD ROMs, Tapes, etc.)
915-9	Audio/Video Production Services Complete
915-11	Background Music Services (Incl. Messaging on Hold, etc.)
915-14	Broadcasting Services, Radio
915-15	Broadcasting Services, Television
915-22	Communications Marketing Services
915-23	Conference Coordinating and Planning Services
915-24	Cable Television Services (Includes Pay-Per-View Services)
915-25	Captioned Services for the Hearing Impaired (See 915-85 for Telecommunication Relay Services)
915-51	*Information Highway Electronic Services (Internet, World Wide Web, Virtual Tours to Include Construction Renderings, etc.)
915-76	*Telephone Services Includes Installation, Moves, Changes, Adds, Programming, Removal, Training, etc. (To Include Pay Telephones)
	commodity items shown for class 915 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
918	**CONSULTING SERVICES*
918-3	Alcohol and Drug Abuse Consulting Services
918-4	Accounting/Auditing/Budget Consulting
918-	

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6	Administrative Consulting
918-7	Advertising Consulting
918-9	Agricultural Consulting
918-10	Air Pollution Consulting
918-11	Anthropology Consulting
918-12	Analytical Studies and Surveys (Consulting)
918-13	Asbestos Consulting
918-14	Appraisals Consulting
918-15	Architectural Consulting
918-16	Archeological Consulting
918-17	Aviation Consulting
918-18	Boiler Chemistry Consulting
918-19	Buildings, Structures and Components Consulting
918-20	Business Consulting, Small
918-21	Business Consulting, Large
918-25	Compliance Consulting, American Disabilities Act (ADA)
918-29	*Computer Software Consulting
918-30	*Computer Network Consulting
918-38	Education and Training Consulting
918-90	*Strategic Technology Planning and Consulting Services
918-95	*Telecommunications Consulting

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	commodity items shown for class 918 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
920	**DATA PROCESSING, COMPUTER, PROGRAMMING, AND SOFTWARE SERVICES*
920-2	*Access Services, Data
920-3	*Application Service Provider (ASP) (Web Based Hosted)
920-4	*Applications Software (For Main Frame Systems)
920-7	*Applications Software for Microcomputer Systems: Business, Mathematical/Statistical, Medical, Scientific, etc.
920-14	*Applications Software (For Minicomputer Systems)
920-15	*Assessment and Profiling Services of Software
920-16	*Biometric Authentication System Software Services (Including Maintenance and Repair)
920-18	*Computer Aided Design Services
920-19	*Computer Digitizing Services
920-20	*Computer Output to Microfilm (COM) Processing Services
920-21	*Data Entry Services
920-22	*Data Preparation and Processing Services
920-23	*Data Recovery Services
920-24	*Data Conversion Services
920-25	*Diskette, CD Rom, and Tape Duplicating Services
920-26	*Desktop Publishing Services
920-27	*E-Commerce Software Development Services
920-28	*Emergency Back-up Services and Facilities for Data Processing
920-29	*Facilities Management Services, Computer

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920-31	*Installation of Computers, Peripherals, and Related Equipment (Including Software)
920-35	*Modification of Existing Equipment (Including Cost of Parts)
920-37	*Networking Services (Including Installation, Security, and Maintenance)
920-39	*Processing System Services, Data (Not Otherwise Classified)
920-40	*Programming Services, Computer
920-45	*Software Maintenance/Support
920-46	*Software Updating Services
920-47	*Support Services, Computer (Includes Computer Warranties)
920-48	*Storage Services, Data Media
920-49	*Systems/Executive Software, Main Frame
920-56	*Systems/Executive Software, Microcomputer
920-65	*System Requirements Quality Assurance Review
920-91	*Training, Computer Based (Software Supported)
920-95	*Word Processing Software, Microcomputer
	commodity items shown for class 920 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
939	**EQUIPMENT MAINTENANCE AND REPAIR SERVICES FOR COMPUTERS, OFFICE, PHOTOGRAPHIC, AND RADIO/TELEVISION EQUIPMENT*
939-6	Audio-Visual Equipment Maintenance and Repair
939-15	Calculating Machine (Not Computer) Maintenance and Repair
939-18	Clocks, Timers, Watches, and Jewelers' and Watchmakers' Tools and Equipment Maintenance and Repair (Including Programming Timers, etc.)
939-21	*Computers, Data Processing Equipment and Accessories (Not Word Processing Equipment), Maintenance and Repair
939-	Coolers, Drinking Water, Maintenance and Repair

DOCUMENT REDACTED BY TLC - 12-10-10

24	
939-72	*Radio/Telecommunications/Telephone Equipment (Including 911 Systems and Facsimile Transceivers) Maintenance and Repair
939-84	Television Equipment and Accessories (Including Video and Closed Circuit Equipment), Maintenance and Repair
	commodity items shown for class 939 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
958	**MANAGEMENT SERVICES*
958-2	Agricultural Management Services (Not Otherwise Classified)
958-3	Airport Management Services
958-5	Asset Management Services
958-12	Bio-Solids Management Services
958-14	Border Security Management and Operation Services
958-15	Building and Facilities Management Services
958-16	Business Management Services
958-20	Cemetery Management Services
958-22	Child Care Center Management and Operation Services
958-23	*Computer Management Services
958-25	Conservation/Resource Management Services
	commodity items shown for class 958 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
961	**MISCELLANEOUS SERVICES, NO. 1 (NOT OTHERWISE CLASSIFIED)*
961-1	Archeological Services (Other than Consulting)
961-2	Administrative Services, All Kinds (Incl. Clerical, Secretarial Services, etc.)
961-3	Agricultural Services (Including Production, Cotton Ginning, Planting, Harvesting, Marketing, Seed Extraction, Processing, etc.)
961-4	Artists (Including Digital Artists)

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961-5	Arbitration, Mediation, and Alternative Dispute Resolution Services
961-6	Beef, Pork, and Other Meat Processing Services (See 961-59 for Poultry Processing and 962-75 for Seafood Processing)
961-7	Beverage Processing Services (All Types)
961-9	Building Permit Services
961-10	Business Plan Development Services
961-11	Chartering Services (For Other than the Chartering of Transportation)
961-12	Codification of Government Codes (To Include Code Conversion and Code Maintenance Services)
961-13	Chartering Services for Aircraft, Boats, Buses, and other Transportation
961-14	Commissioning of Facilities Services (Functional and Prefunctional)
961-15	Concessions, Catering, Vending: Mobile and Stationary (See Class 905 for Airport Concessions)
961-16	Claims Processing Services
961-17	*Interpreter Services - Electronically Assisted - Foreign Language, Hearing Impaired, etc., (See Item 46 For Interpreter Services - Not
961-18	Concrete Resurfacing Services (Swimming Pools, Driveways, Patios, etc.)
961-20	Customer Service Evaluation Services
961-21	Cost Estimating
961-22	Costume Design and Creation Services
961-23	Cryogenic Treatment Services for Metals, Plastics, and Glass
961-24	Court Reporting Services
961-25	Dairy Products Processing Services
961-62	Personnel Services (Not Employment)
	commodity items shown for class 961 are available for the districts:

DOCUMENT REDACTED BY TLC - 12-10-10

	1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
962	**MISCELLANEOUS SERVICES, NO. 2 (NOT OTHERWISE CLASSIFIED)*
962-3	Actor/Thespian Services
962-4	Air Freshener Services
962-5	Amusement and Entertainment Services (Incl. Performing Arts Professionals)
962-6	Animal Care, Animal Health, Animal Shelter, Animal Production (Breeding), Animal Training Services, etc. (Including Pet Services, All Types
962-7	Arts Services (Cultural, Design, Visual, etc.)
962-8	Athletic Training
962-9	Auctioneering Services (To include Internet Type)
962-10	Animal Trapping Services
962-11	Ballistic Testing
962-13	Hospitality Services (Incl. Wine and Cheese Events)
962-14	Blue Printing Services: Blue Prints, Blue Line, Large Engineering
962-15	Bomb and Other Explosives Detection Services
962-16	Bus Transportation Services, School
962-17	Bus and Taxi Services, Limousines and Vans (Including Operations, Management, and Terminal Services)
962-18	*Cable Construction, Installation and Maintenance (Fiber Optic, Communication, Computer, etc.)
962-19	Cafeteria and Restaurant Services
962-20	Cesspool Cleaning and Maintenance
962-21	Cleaning Services, Steam and Pressure
962-22	Chemical Laboratory Services
962-	

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23	Chemical Treatment of Boiler and Tower Water
962-24	Courier/Delivery Services (Including Air Courier Services)
962-25	Disposal and Removal, Dead Animals
962-46	Installation and Removal Services (Not Otherwise Classified)
	commodity items shown for class 962 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
984	**RENTAL OR LEASE SERVICES OF COMPUTERS, DATA PROCESSING, AND WORD PROCESSING EQUIPMENT*
984-12	Bursters, Decollators, Detachers, etc., Rental or Lease
984-19	*Communication Boards, Control Units, Modems, Processors and Protocol Converters, etc., Rental or Lease
984-23	*Computers, Micro, Rental or Lease
984-34	Covers and Enclosures (Acoustical and Protective) for Computer Equipment Rental or Lease
984-39	*Drives, Rental or Lease: CDROM, Hard, Floppy and Tape
984-54	*Peripheral Miscellaneous Rental or Lease: Keyboards, Mice, Monitors, etc.
984-83	*Scanner and Reader Rental or Lease
	commodity items shown for class 984 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
985	**RENTAL OR LEASE SERVICES OF OFFICE, PHOTOGRAPHIC, PRINTING, RADIO/TELEVISION/TELEPHONE EQUIPMENT*
985-12	Audio/Video Equipment and Accessory Rental or Lease
985-23	Copy Machines, Thermal Type, Rental or Lease
985-24	Copy Machines, Coated orTreated Paper Type, Rental or Lease
985-25	Copy Machines (For use by Engineers) Rental or Lease
985-74	*Software, Computer, Rental or Lease
985-77	*Telephone Systems and Portable Phones (Including Pagers) Rental or Lease

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	commodity items shown for class 985 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25
998	*SALE OF SURPLUS AND OBSOLETE ITEMS*
998-3	Aircraft and Aviation Equipment and Parts, Sale of Surplus and Obsolete Items
998-5	Agriculture Equipment and Commodities, Sale of Surplus and Obsolete Items
998-6	Ammunition, Explosives, and Weapons (Licensed Dealers Only), Sale of Surplus and Obsolete Items
998-7	Animals and Livestock, Sale of Surplus and Obsolete Items
998-8	Arts and Crafts, Sale of Surplus and Obsolete Items
998-9	Automobile, Truck and Bus Parts and Equipment, Sale of Surplus and Obsolete Items
998-10	Bags, All Types, Sale of Surplus and Obsolete Items
998-11	Barber and Beauty Shop Equipment, Sale of Surplus and Obsolete Items
998-12	Barrels, Drums, Cans, Pails, etc., Sale of Surplus and Obsolete Items
998-15	Batteries, All Types, Sale of Surplus and Obsolete Items
998-17	Boats and Marine Equipment, Sale of Surplus and Obsolete Items
998-18	Books, All Types (Library, School, etc.), Sale of Surplus and Obsolete Items
998-19	Builders Supplies, Sale of Surplus and Obsolete Items
998-20	Buses, Transit and School, Sale of Surplus and Obsolete Items
998-21	Cafeteria and Kitchen Equipment (Including Food Service Equipment), Sale of Surplus and Obsolete Items
998-24	Chemicals, All Types, Sale of Surplus and Obsolete Items
998-25	Clocks, Watches, Timepieces, All Types, Sale of Surplus and Obsolete Items
998-29	Computers, Parts and Supplies, Sale of Surplus and Obsolete Items
	commodity items shown for class 998 are available for the districts: 1,2,3,7,8,9,10,11,12,13,14,15,16,17,18,19,20,22,23,25

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ENSEMBLE GROUP

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1742934663200 / 10394
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	30-SEP-13
Vendor Name:	ENSEMBLE GROUP
Vendor Address:	6991 LAKEVIEW DR. CORPUS CHRISTI, TX 78412
County:	NUECES
Vendor URL:	http://www.ensemblegroup.net
Contact:	Pres./Graciela Garcia Martin
Phone / Fax:	361-884-6396 / 361-653-1494
Email Address:	ggmartin@ensemblegroup.net
Ethnicity / Gender:	HI / F
Business Description:	An Information Technology Firm specializing in Web Design, Web Applications, Database Consulting and Software Development.
Business Category:	FINANCIAL AND ACCOUNTING SERVICES (04)
Small Business:	Y
CMBL Expire Date:	22-FEB-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
208	**COMPUTER SOFTWARE FOR MICROCOMPUTERS (PREPROGRAMMED)*
208-37	*Database Software
208-54	*Internet and Web Site Software for Microcomputers
	commodity items shown for class 208 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

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915	**COMMUNICATIONS AND MEDIA RELATED SERVICES*
915-51	*Information Highway Electronic Services (Internet, World Wide Web, Virtual Tours to Include Construction Renderings, etc.)
915-96	*Web Page Design, Management and Maintenance Services
	commodity items shown for class 915 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
918	**CONSULTING SERVICES*
918-29	*Computer Software Consulting
918-90	*Strategic Technology Planning and Consulting Services
	commodity items shown for class 918 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
920	**DATA PROCESSING, COMPUTER, PROGRAMMING, AND SOFTWARE SERVICES*
920-3	*Application Service Provider (ASP) (Web Based Hosted)
920-4	*Applications Software (For Main Frame Systems)
920-7	*Applications Software for Microcomputer Systems: Business, Mathematical/Statistical, Medical, Scientific, etc.
920-16	*Biometric Authentication System Software Services (Including Maintenance and Repair)
920-21	*Data Entry Services
920-22	*Data Preparation and Processing Services
920-24	*Data Conversion Services
920-27	*E-Commerce Software Development Services
920-31	*Installation of Computers, Peripherals, and Related Equipment (Including Software)
920-39	*Processing System Services, Data (Not Otherwise Classified)
920-40	*Programming Services, Computer
920-45	*Software Maintenance/Support
920-	*Software Updating Services

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46	
920-56	*Systems/Executive Software, Microcomputer
920-63	*Systems/Executive Software, Minicomputer
	commodity items shown for class 920 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

See the CMBL Information Page for information on updates. Contact CPA by email at e.cmbl@cpa.state.tx.us.

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S & R PROFESSIONALS L.P.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1760680663000 / 00022
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	05-OCT-13
Vendor Name:	S & R PROFESSIONALS L.P.
Vendor Address:	12123 MILLSTREAM WAY HOUSTON, TX 77041-6697
County:	HARRIS
Vendor URL:	http://www.sr-professionals.com
Contact:	RAMA GORJALA
Phone / Fax:	713-983-9913 / 832-565-1120
Email Address:	rama@sr-professionals.com
Ethnicity / Gender:	AS / F
Business Description:	IT Staffing, Software Development,Project Management, Engineering, Web Services
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	15-APR-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
920	**DATA PROCESSING, COMPUTER, PROGRAMMING, AND SOFTWARE SERVICES*
920-3	*Application Service Provider (ASP) (Web Based Hosted)
920-4	*Applications Software (For Main Frame Systems)
920-27	*E-Commerce Software Development Services

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920-40	*Programming Services, Computer
920-45	*Software Maintenance/Support
920-46	*Software Updating Services
920-49	*Systems/Executive Software, Main Frame
	commodity items shown for class 920 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
925	**ENGINEERING SERVICES, PROFESSIONAL*
925-65	Machine Design/Engineering
925-67	Mechanical Engineering
	commodity items shown for class 925 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

See the CMBL Information Page for information on updates. Contact CPA by email at e.cmbl@cpa.state.tx.us.

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5. Appendix A: Qualitative Questions

All respondents must answer questions 1-7 in the table below. Respondents then only need to respond to questions regarding the services they will be bidding upon.

The first portion requests straightforward, brief answers about your company – please use the table provided to enter your responses. The second portion requests more detail and in-depth answers to questions regarding your capability to service Scientific Games in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Question	Response
1. Provide the contact person (including name, phone, fax, e-mail address) with whom SG shall communicate regarding this RFQ.	**Kathie Conway** **Office 972 490-5803** **kconway@macomp.com** **Cell 214 404-2791** **Fax 972 490-0616**
2. Provide your Texas Payee ID or Federal ID Number	**Fed ID#75-2132118**
3. If your company status as either a certified HUB's in the state of Texas, or a Minority or Women Trade Organization, please attach valid certificates and/or supporting documentation.	**HUB 8A certified** **See attached certificates in back of this proposal**
4. Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.	**M&A Technology is not and has never been the subject of Bankruptcy or Insolvency, nor subject of assignment for benefit of creditors.**
5. List your 2007, 2008, and 2009 revenues and net income.	**Revenue 2007: 65 million** **Revenue 2008: 75 million** **Revenue 2009: 75 million**
6. List all your major locations which will best service this business	**Corporate facility:** **M&A Technology** **2045 Chenault Dr.** **Carrollton, Tx** **75006**

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1. Please confirm you have the State licenses, permits, certificates and authorizations needed to provide these services.

   M&A has all state licenses. authorizations: ISO9001-2000 Registered Technology Solutions and is SAS70 certified.

2. Describe your experience/capabilities to provide web based players registration systems. Provide 3 examples demonstrating your ability to provide similar scope services.

   M&A/Serverphase Data Center is a certified Tier2 data center. Below are 3 examples of our Co-Location customers they aren't necessarily web registration for gaming however they do reflect the breadth of M&A Technology offerings.

   1. Shop MandA: is an online IT product ordering platform with over 450,000 products to chose from. M&A Data Center house the ShopMandA servers in the data center with 24 hour 7 days a week availability

   2. Plano ISD: Is one of the largest school districts in the Dallas area. We provide Plano ISD a Private Suite in which they co-locate multiple racks with servers. M&A Data Center also perform their daily back-ups.

   3. Richardson ISD is one of the top five largest school districts in the Dallas area. M&A designed and deployed their enterprise level Evault back-up platform for daily back-ups and disaster recovery services.

3. Supply a minimum of two (2) references that will attest to your ability (in the last three years) to provide services similar in scope to those outlined. For each reference, provide the following information:
   - The client organization's name, mailing address, contact name, telephone number and email address
   - The approximate period during which the services were provided
   - A summary of the type, quantity, and scope of services

   1. CMC: Consulting group from MIT houses their high performance cluster with M&A Data Center.
      Tim Mueller **tkm@mit.edu** 617 442-6476

   2. Shop MandA: 2045 Chenault Carrollton, Tx 75006 David Parker 972 490-5803
      dparker@macomp.com
      Co-Location of Web Servers for purchasing of IT products.

4. Describe your preferred pricing structure for this type of service. Suggest alternative pricing structures you would consider.

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Listed below are 2 options. The first option is for leasing the Servers. The second option is purchase of the servers. The Rack space is a set monthly fee with 10Mb bandwidth.

OPTION1: MONTHLY SERVER AND RACK LEASE:

		Total
2 Web Servers, 2/ Xeon 3.2GHz CPU, 2/ GB RAM, 2/ 500GB Hard Drives		
Win Server 2008	Price $350.00 month each	**$700.00 rmc**
2 DB Servers, 2/Xeon 3.2GHz CPU, 4/GB RAM, 2/500GB Hard Drives		
Win Server 2008	Price $365.00 month each	**$730.00 rmc**
1 Utility Server, Intel Core 2 Duo 3.0GHz CPU, 2/GB RAM, 1/ 500GB HDD		
Win Server 2008	Price $209.00 month	**$209.00 rmc**
1 FTP Server, Intel Core 2 Duo 3.0GHz CPU, 2/GB RAM, 1/ 500GB HDD		
Win Server 2008	Price $209.00 month	**$209.00 rmc**
1 Rack w/10Mb Bandwidth	Price $1000.00 month	**$1000.00 rmc**
TOTAL Monthly Charge		**$2848.00**
Rack Installation	Price $200.00 per rack	**$200.00**

OPTION2: SERVER PURCHASE AND RACK LEASE:

		Total
2 Web Servers, 2/ Xeon E5420 CPU, 2/ GB RAM, 2/ 120GB Hard Drives		
Win Server 2008	Price $2898.00 each	**$5796.00**
2 DB Servers, 2/Xeon E5420 CPU, 4/GB RAM, 2/120GB Hard Drives		
Win Server 2008	Price $3048.00 each	**$6096.00**
1 Utility Server, Intel Xeon CPU, 2/GB RAM, 2/ 120GB HDD		
Win Server 2008	Price $2468.00	**$2468.00**
1 FTP Server, Intel Xeon CPU, 2/GB RAM, 2/ 120GB HDD		
Win Server 2008	Price $2468.00	**$2468.00**
Rack Installation	Price $200.00 per rack	**$200.00**
Total Purchase price for Servers		**$17028.00**
Monthly Rack Charge		
1 Rack w/10Mb Bandwidth	Price $1000.00 month	**$1000.00**
Patch installs	Price $75.00 per hour	**$75.00 Hour**
SNMP monitoring	Price $75.00 per hour	**$75.00 Hour**

Customer provides firewalls.

5. Please list the standard Warranties you will provide.

Warranties for M&A purchased equipment is 1 year.
If the equipment is leased, M&A will replace any failed components for life of the lease.

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6. Describe your approach to providing these services

Setup time is generally a per rack basis. M&A NOC engineers work with the customer to create a scope of work requirement and executes per order. Testing of all redundant connections, power and internet connectivity is performed prior to customer going live. The NOC engineers work closely with customer to ensure all connection points are functioning correctly.
The designated personnel will have access to the equipment to install customer applications. Customer will be given logins for managing, monitoring and installing applications or M&A NOC personnel can be tasked for these activities.

Please use the space below for any additional information which may be pertinent to this RFQ.

Included Services:
Free Reboots
13,000GB Bandwidth included with leased equipment per month
Redundant 20amp circuits
Redundant HSRP network drops

Optional Services:
Disk to Disk Backup
Bare Metal Recovery
VPN
Firewalls
POTS lines
Additional Power circuits
Additional 100/1000 network drops
Additional internet bandwidth available
¼ and ½ rack space available
Private suites available
Shared suites available

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State of Texas

Historically Underutilized Business Certification and Compliance Program

The Texas Comptroller of Public Accounts (CPA), hereby certifies that

M&A Technology, INC.

has successfully met the established requirements of the State of Texas Historically Underutilized Business (HUB) Program to be recognized as a HUB.

This certificate, printed 10-JAN-2008, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, addresses, phone and fax numbers or authorized signatures) provided in the submission of the business' application for registration/certification as a HUB, you must immediately (within 30 days of such changes) notify the HUB Program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility.

Paul A. Gibson
HUB Compliance Supervisor

Certificate/VID Number: 1752132118600
File/Vendor Number: 52457
Approval Date: 18-DEC-2007
Expiration Date: 18-DEC-2011

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies and universities are encouraged to validate HUB certification prior to issuing a notice of award by accessing the Internet (http://www2.cpa.state.tx.us/cmbl/hubonly.html) or by contacting the HUB Program at (888) 863-5881 or (512) 463-5872.

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SCTRCA

Minority and Women Business Enterprise (MWBE) Program

M&A Technology, Inc.

has filed the appropriate affidavit with the South Central Texas Regional Certification Agency (SCTRCA) and is hereby certified, in accordance with SCTRCA Policies and Procedures, as a:

MBE

This Certification Certificate must be updated by submission of a Compliance Affidavit. You are required to notify the SCTRCA within 30 days of any change in circumstances affecting your ability to meet size, disadvantage status, ownership, or control requirements and any material changes in the information provided in the submission of the business application for certification.

CERTIFICATE EXPIRES: **11/30/09** CERTIFICATE NO. **207113502**

Certified in the following work categories:
North American Industry Classification System (NAICS) code(s):

423430 Computer, Computer Peripheral Equipment and Software Wholesalers
334111 Electronic Computer Manufacturing

Sheena D Suber
EXECUTIVE DIRECTOR

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NCTRCA

Minority Business Enterprise Certification

M & A Technology, Inc.

has filed with the Agency the appropriate Affidavit and is hereby certified to provide service(s) in the following areas:
Minority Business Enterprise

443120; 541511; 511210; 541512; 334112; 334413;
Computer and Software Stores; Custom Computer Programming Services; Software Publishers; Computer Systems Design Services; Computer Storage Device Manufacturing;

This Certification is valid beginning October 2008 **and superseded any registration or listing previously issued. This certification must be updated annually by submission of an Annual Update Affidavit. At any time there is a charge in ownership or control of the firm, notification must be made immediately to the North Central Texas Regional Certification Agency.**

Certificate expiration October, 20 09

Issued date October, 20 08

Certification Administrator

CERTIFICATION NO. BMMB38844Y1009

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PROPOSAL FOR WEB HOSTING SERVICES

By WebXess, Inc.

Proposal for
Web Hosting Services for a Web-Based Player Registration System

Prepared for
Scientific Games International, Inc.

June 4th, 2010

WEBii.net
8900 Business Park Dr. Ste 100
Austin, TX 78759
512.241.1777

Please note that some information included in this proposal is confidential and only intended for Scientific Games, International, Inc. for the purposes of evaluating this project.

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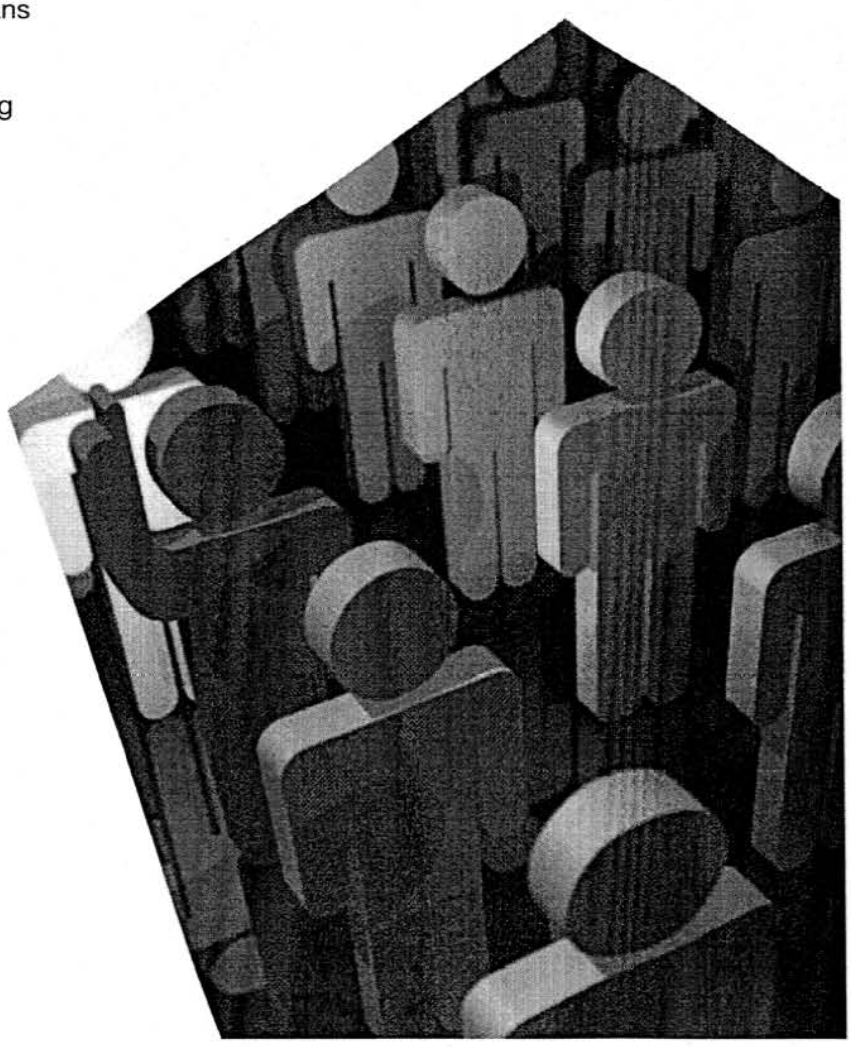
The WEBii.net Difference : An Overview

Who We Are

- A dedicated web hosting, development, and design company
- Web hosting specialists able to support a variety of needs
- A reputable company driven by customer referrals
- A business with over 14 years of experience
- A team focused on reliability and integrity
- A one-stop shop with an array of web site services

What You Get

- Reliable uptime
- Quality server hardware
- Experienced in-house technicians
- 24/7 support and monitoring
- Competitive value-driven pricing



Your business deserves to ***Rise Above The Noise.***
Your business deserves a ***WEBii web site.***

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proposal contact

Ray Chan, President
(512) 241.1777 x106 Phone | (512) 241.1773 Fax
ray@webii.net
8900 Business Park Dr, Suite 100, Austin, TX 78759

company overview

WEBii.net (WebXess, Inc.) is a serious Web Host for serious web hosting customers. We pride ourselves on established, proven experience in the Web Hosting and Development industry. Having managed a steady server network since our establishment in 1996, we have watched it grow into an even more stable and reliable environment for a variety of Internet websites. WebXess, Inc. is a privately held, debt-free corporation that is currently ranked as one of the largest hosting companies in Austin, Texas. Our company is comprised of strong and talented professionals who strive for our core focus: personalized customer service.

Tax ID: #74-2788625

WebXess, Inc. is a certified HUB and Minority Owned Business.
Certified VID Number: 1742788625800; Supporting documentation attached.

revenue information

2007: $500,000 revenue; $42,000 net

2008: $900,000 revenue; $140,000 net

2009: $650,000 revenue; $73,000 net

WebXess, Inc. has not been the subject of a bankruptcy or insolvency proceeding.

locations: Austin, Texas

8900 Business Park Drive, Suite 100
Austin, TX 78759

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technology & security features overview

WEBii protects your investments in a state-of-the-art facility, one of the most well known and trusted data centers in Texas, Data Foundry.

Unmatched Data Center Technology

Trustworthy solutions you can count on

- Tier-IV Datacenter
- Redundancy to several major backbones, 100% uptime
- Dual OC-48 connectivity on the fastest Texas network
- Steadfast CISCO 12000 and 7500 series routers
- Custom-built servers from providers like Sun and Dell
- Cutting edge web server software
- Multiple level UPS power back ups
- On site multiple diesel generators
- Top-of-the-line fire suppression system

State-of-the-Art Security Features

Keeping servers secure 24 hours a day

- Type II SAS 70 Compliant
- 49 camera, color, IP-based CCTV surveillance system
- Full motion video
- Monitored security cameras throughout interior and exterior
- On-site security personnel and hand-scanners at entries
- (20) 30-ton CRACs (Computer Room Air Conditioners) keep temperature and humidity levels constant
- Facility exterior surrounded by barbed wire and steel reinforced barriers
- Raised flooring helps with climate control and fire protection
- Sophisticated Intrusion Prevention System (IPS) and firewall

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client references

Webmetrics (Neustar)
Point of Contact: Matt DeWald
877-524-8299
matt.dewald@webmetrics.com
9444 Waplese Street, Suite 300 San Diego, CA 92121

PictureCode
Jim Christian
7610-B Highway 71 West, Austin, TX 78735
512-280-9889 Fax
jchristian@picturecode.com

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case examples

WEBii has experience hosting a variety of websites since 1996 and is fully capable of providing hosting for web based player registration systems.

Webmetrics
Founded in 1999, Webmetrics is a leading website monitoring company and provider of collaborative performance management services for complex web ecosystems. We provide multiple dedicated servers for their monitoring resources in our reliable Austin facility. The nature of Webmetrics mission-critical business requires highly reliable network connectivity and responsive support; WEBii was selected for meeting their requirements and has exceeded their expectations since 2006.

PictureCode
PictureCode approached us after experiencing frustrations with their previous hosting provider, which included frequent downtime and lag issues. Since moving to WEBii, PictureCode's website has experienced zero downtime and operated efficiently. During a significant publicity event, in which PictureCode products were noted by Apple, WEBii was able to offer flexible solutions and ensure that the hosting solution could support a significant traffic increase.

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Weight Loss Company

This customer represents an established weight loss program whose website traffic outperforms that of E-diet and Jenny Craig. This long time client maintains a network of 15 servers with WEBii, including web servers, database servers, server for online registration website, back up servers, and nameservers. WEBii has assisted this customer for over 10 years, starting from a smaller shared hosting solution and providing customized services to design a plan for their immense growth.

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WEB.....et : Proposed Features & Pricing

*See additional feature notes for more details. Setup fee is a one-time payment that covers implementing this entire solution.
All servers including IDRAC6 Enterprise for remote management.
Standard contract terms for these services are 12 months.

Service Item	# of Servers	# of CPU's	RAM (GB)	C: Drive (GB)	D: Drive (GB)	OS	Notes	Price in $ Per Month	Subtotal in $ Per Month
Dell Power Edge Servers (web servers)	2	2	2	160	160	Windows Server 2008, Standard 64	Bandwidth offered is 2Mb burstable to 100Mb	1150/server	2300
Dell Power Edge Servers (db servers)	2	2	4	160	160	Windows Server 2008, Standard 64	MSSQL Server license not included*	1175/server	2350
Utility Server	1	1	2	160	160	Windows Server 2008, Standard 64		950/server	950
sFTP Server	1	1	2	160	160	Windows Server 2008, Standard 64		950/server	950
Patch Management Services							Up to 3 hours per month*	300	300
Monitoring of servers							Up to 3 ports included*	0	0
4U of colocation space								325	325
Setup fee							One time payment	3500*	
								RATE / MO:	7175

Proposal: Scientific Games RFP Response: June 4, 2010

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*notes about features and pricing items

new quality hardware

WEBii will purchase the servers needed for this project new from our trusted resources (Dell and Sun). We pride ourselves on provisioning servers with new hardware, rather than used or recycled parts like some of our competitors often do. This ensures that our product is highly reliable and backed by manufacturer warranties.

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remote management

All servers include IDRAC6 Enterprise for remote management. This provides the website managers / administrators with a convenient console for accessing the servers as needed.

The Integrated Dell™ Remote Access Controller6 (iDRAC6) Enterprise is a systems management hardware and software solution that provides remote management capabilities, crashed system recovery and power control functions.

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ongoing server maintenance

WEBii provides all of the security measures mentioned previously in this proposal. There is a $300 maintenance fee applied per month, which includes up to three hours of routine maintenance and support. After the monthly three hours has been reached, additional maintenance may be purchased for the standard rate of $100/hour. The monthly maintenance fee does not roll over and is non-refundable for unused time. As previously mentioned, server monitoring is included for this project at no additional cost.

Alternatively, you may choose to opt out of the maintenance contract and instead request as-needed hourly assistance at the rate of $125/hour.

MSSQL server

For best results, WEBii suggests that the customer provide the MSSQL database server software license, which WEBii will install. By providing the MSSQL Server license to WEBii, the customer is able to retain more competitive costs for the project, while still benefiting from the installation support of WEBii. Acquiring your own license for MSSQL Server typically awards you with more affordable licensing options as well as more control over that license.

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storage space

The RFQ, as layed out Scientific Games International, Inc., called for 40GB of available storage space. However, the160GB of storage space WEBii is smallest disk drive available; this change is reflected in the budget proposal.

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notes about warranties

WEBii does not provide any warranty for these services. However, we do offer a Service Level Agreement that will offer 1 day of credit for each 1 full hour of downtime as a direct result from hardware failure or network connectivity outage. A max of up to 7 days credit is offered with this SLA plan.

In the last four years, WEBii has achieved 100% uptime.

Furthermore, since WEBii purchases all new server hardware / equipment (we do not build servers from used parts), server hardware will be backed by manufacturer warranties (from Sun or Dell).

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State of Texas

Historically Underutilized Business Certification and Compliance Program

In accordance with the Memorandum of Agreement between the Southwest Minority Supplier Development Council (SMSDC) and the Texas Comptroller of Public Accounts (CPA), the CPA hereby certifies that

WEBII

has successfully met the established requirements of the Statewide Historically Underutilized Business (HUB) Program to be recognized as a HUB.

This certificate, printed 17-MAY-2010, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, addresses, phone and fax numbers or authorized signatures) provided in the submission of the business' application for registration/certification into the SMSDC's program, you must immediately (within 30 days of such changes) notify the SMSDC's program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility. If your firm ceases to remain certified in the SMSDC's program, you must apply and become certified through the State of Texas HUB program to maintain your HUB certification.

Paul A. Gibson

Certificate/VID Number:	1742788625800
File/Vendor Number:	02637
Approval Date:	01-MAY-2010
Expiration Date:	01-MAY-2011

Paul A. Gibson
Statewide HUB Program Manager
Texas Comptroller of Public Accounts
Texas Procurement and Support Services Division

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies and universities are encouraged to validate HUB certification prior to issuing a notice of award by accessing the Internet (http://www.window.state.tx.us/procurement//cmbl/hubonly.html) or by contacting the HUB Program at (888) 863-5881 or (512) 463-5872.

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SMSDC
SOUTHWEST MINORITY SUPPLIER DEVELOPMENT COUNCIL

Southwest Minority Supplier Development Council

This Certificate acknowledges that:

WEBii

Has met the requirements for certification as a bona fide Minority Business Enterprise as defined by the National Minority Supplier Development Council, Inc.® (NMSDC®) as adopted by the Southwest Minority Supplier Development Council.

1136
Certificate Number

05/01/2011
Certification Expiration Date

**NAICS Code(s) 541430;541511;541512;541513;541613*

**Description of product/services as defined by the North American Industry Classification Systems (NAICS)*

Corporate Sponsors of the NMSDC may view the original certificate by logging onto: http://www.nmsdc.org

Karen Boyd
President SMSDC

An affiliate of the National Minority Supplier Development Council ®

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MARKETING MATERIALS

SCIENTIFIC GAMES®

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Enter your company's name here: **Scientific Games International** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 18 **Description:** Marketing Materials

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

b. Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
360 Signs, LLC	1262776081700	05 / 04 / 2010	☒ - Yes ☐ - No
AFC Awards and AD Specialties	1760418743900	05 / 04 / 2010	☐ - Yes ☒ - No
Design Center Signs	1752518454900	05 / 04 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
360 Signs	1262776081700	3.6%	$160,000	☒ - Yes ☐ - No*
Everbrite		96%	$4,250,000	☐ - Yes ☒ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Watson, Marlon

rom:	Watson, Marlon
it:	Tuesday, May 04, 2010 4:13 PM
	de@360signs.com; acfawards@pdq.net; info@designcentersigns.com; paige@texaspromo.com
Cc:	Angela Freeman; sales@ssi-ia.com; donw@bdainc.com
Subject:	FW: Tx RFP - Marketing Materials
Attachments:	Marketing Materials RFQ_050310_.docx; Appendix B - Proposal Response_Marketing Materials RFQ.xlsx

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide marketing materials pending a contract award of Texas Lottery RFP 362-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing of existing customers (Minimum of 3)
2. Listing of major governmental and local organizations you have worked with in Texas (optional)

HUBS will be evaluated on one of two factors which are best value and/or best pricing which will include vendors qualifications. The successful HUB must also successfully pass Scientific Games background/compliance review. Please see the attached documents for your review.

Please submit the above listed information no later than May 12th, 2010. If you have questions or comments about this solicitation, please call Marlon Watson at 770-664-3718 or via email at marlon.watson@scientificgames.com

nk you

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360 SIGNS, LLC

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1262776081700 / 57749
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	17-NOV-12
Vendor Name:	360 SIGNS, LLC
Vendor Address:	4109 TODD LANE, SUITE 400 AUSTIN, TX 78744
County:	TRAVIS
Vendor URL:	http://www.360signs.com
Contact:	Deborah Humphries
Phone / Fax:	512-442-2900 / 512-442-2906
Email Address:	de@360signs.com
Ethnicity / Gender:	WO / F
Business Description:	Provide Interior and Exterior Signage, Commercial custom signs, digital signs, demintional letters, light boxes, vehicle graphics including full wraps, promotional products, and trade show needs.
Business Category:	COMMODITIES MANUFACTURER (08)
Small Business:	Y
CMBL Expire Date:	13-JUL-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
801	**SIGNS, SIGN MATERIALS, SIGN MAKING EQUIPMENT, AND RELATED SUPPLIES*
801-12	Brackets and Holders, Sign
801-20	Letters and Numerals, Sign (To Include Logos)
801-30	Posts, Standards, Supports, and Expansion Plugs

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801-38	Recycled Signs, Equipment, and Supplies (Including Braille Type)
801-56	Signs, American Disability Act (ADA)
801-59	Signs: Braille (Including Markers and Plaques)
801-60	Signs: Construction (Including Roll-Up Type Message Signs)
801-66	*Signs, Electronic Display (Marquee, etc.)
801-69	Signs, Fabric
801-71	Signs, Fiberglass (Including Blanks)
801-76	Signs and Posters, Informational (No Smoking, Fire Extinguisher, etc.)
801-78	Signs, Janitorial (Wet Floor, Hazardous Spill, etc.)
801-81	Signs, Library
801-82	Signs, Magnetic
801-83	Signs, Metal (Not Blanks)
801-84	*Signs, Message, Computerized
801-86	Signs, Miscellaneous (Not Otherwise Classified)
801-89	Signs, Plastic and Polyethylene (Including Blanks)
801-97	Signs, Wood (Including Blanks)
	commodity items shown for class 801 are available for the districts: 13,14

See the CMBL Information Page for information on updates. Contact CPA by email at e.cmbl@cpa.state.tx.us.

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ACF AWARDS & AD SPECIALTIES

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1760418743900 / 09379
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	29-APR-13
Vendor Name:	ACF AWARDS & AD SPECIALTIES
Vendor Address:	2631 NORTH FREEWAY HOUSTON, TX 77009
County:	HARRIS
Vendor URL:	http://acfawards.com
Contact:	DARLENE ANDERSON/OWNER
Phone / Fax:	713-880-1200 / 713-880-0878
Email Address:	acfawards@pdq.net
Ethnicity / Gender:	WO / F
Business Description:	AWARDS, PLAQUES, TROPHIES, ENGRAVING, SCREENPRINT, EMBRODIERY, PROMOTIONAL PRODUCTS, RECOGNITION ITEMS
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	15-APR-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
37	*AMUSEMENT, DECORATIONS, ENTERTAINMENT, GIFTS, TOYS, ETC.*
37-23	Cards, Greeting and Gift (Including Recycled Types)
37-43	Gifts (Incl. Gift Certificates)
37-52	Novelties and Advertising Specialty Products, Including Biodegradable
37-64	Replicas: Food, Fruit, etc.

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37-78	Souvenirs: Promotional, Advertising, etc.
37-84	Toys and Games (Not Educational Type)(See 208-47; 209-48; 785-53; and 805-51 for other type games) (Incl. Children's Coloring Books and
	commodity items shown for class 37 are available for the districts: 11,12,13,14,15,16,17,20
80	*BADGES, AWARDS, EMBLEMS, NAME TAGS AND PLATES, JEWELRY, ETC.*
80-10	Badges, Buttons, Emblems, and ID Cards, Celluloid and Plastic: Student, Faculty, Membership, Employee, etc.
80-15	Badges, Emblems, and Patches, Metal: Cap, Game Wardens', Officers', Service Awards, Uniform, etc.
80-25	Card Holders, All Types (See Class 578 for Metal)
80-35	Convention Badges and Name Tags, Adhesive Back
80-38	Convention Badges and Name Tags, Nonadhesive type
80-44	Fasteners (For Badges, etc.): Metal, Plastic, etc.
80-45	Folders, Presentation
80-50	Nameplates, Metal, Adhesive Back
80-53	Nameplates, Metal, Nonadhesive
80-55	Nameplates, Plastic
80-56	Nameplates, Specialty (Including Clocks, Logos, Pen/Pencil Sets, etc.)
80-57	Ribbons and Rosettes (Awards)
80-60	Recycled Awards, Convention Items, Trophies, etc.
80-65	Service Awards, Specialty Type
80-70	Tags, Metal, Adhesive Back: Inventory, Property, Tool, etc.
80-73	Tags, Metal, Nonadhesive: Inventory, Property, Skiff, Seine Trawl, etc.
80-75	Tags, Pet Identification
80-78	Trophies, Plaques, Awards, Certificates, etc. (Not Otherwise Classified)
	commodity items shown for class 80 are available for the districts: 11,12,13,14,15,16,17,20
195	*CLOCKS, WATCHES, TIMEPIECES, JEWELRY AND PRECIOUS STONES*
195-8	Alarm Clocks, Electric and Spring
195-17	Clocks, Battery Operated (See 195-80 for Wall Type)
195-18	Clocks, Electric, Commercial
195-20	Clocks, Game (Sports)
195-60	Stopwatches (Including Liquid Crystal Display)
195-	Wall Clocks, Battery

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DESIGN CENTER SIGNS

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1752518454900 / 73633
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	29-SEP-12
Vendor Name:	DESIGN CENTER SIGNS
Vendor Address:	3501 S S W LOOP 323 TYLER, TX 75701
County:	SMITH
Vendor URL:	http://www.designcentersigns.com
Contact:	Paul Ingle
Phone / Fax:	903-561-4995 / 903-561-4444
Email Address:	info@designcentersigns.com
Ethnicity / Gender:	WO / F
Business Description:	Full service signage, graphics, promotional items, corporate apparel & business printing. We provide design, fabrication, installation, and electrical sign repair. ADA signs, letters of all types, plaques, LED, neon & screen printing. TSCL 18383
Business Category:	COMMODITIES MANUFACTURER (08)
Small Business:	Y
CMBL Expire Date:	10-DEC-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	* —	0
Commodity Performance:	* —	0
Service Delivery:	* —	0
Service Performance:	* —	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
350	*FLAGS, FLAG POLES, BANNERS, AND ACCESSORIES*
350-	

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10	Banners, Pennants, and Decorative Fans, Drapes, and Pull Downs
350-20	Flag Accessories: Belts, Brackets, Covers, Crosses, Eagles, Holders, Sockets, Spears, Staffs, Stands, and Tassels
350-30	Flag Poles, All Types
350-70	Flags, State and U.S.: Cotton, Nylon, Polyester, and Wool
350-72	Flags, State and U.S. (Presentation): Nylon, Rayon, and Taffeta
	commodity items shown for class 350 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
801	**SIGNS, SIGN MATERIALS, SIGN MAKING EQUIPMENT, AND RELATED SUPPLIES*
801-12	Brackets and Holders, Sign
801-20	Letters and Numerals, Sign (To Include Logos)
801-30	Posts, Standards, Supports, and Expansion Plugs
801-38	Recycled Signs, Equipment, and Supplies (Including Braille Type)
801-56	Signs, American Disability Act (ADA)
801-59	Signs: Braille (Including Markers and Plaques)
801-60	Signs: Construction (Including Roll-Up Type Message Signs)
801-66	*Signs, Electronic Display (Marquee, etc.)
801-68	Signs, Exit: LED, Lighted, etc.
801-69	Signs, Fabric
801-71	Signs, Fiberglass (Including Blanks)
801-76	Signs and Posters, Informational (No Smoking, Fire Extinguisher, etc.)
801-82	Signs, Magnetic
801-83	Signs, Metal (Not Blanks)
801-	

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84	*Signs, Message, Computerized
801-85	Signs, Neon
801-86	Signs, Miscellaneous (Not Otherwise Classified)
801-89	Signs, Plastic and Polyethylene (Including Blanks)
	commodity items shown for class 801 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
962	**MISCELLANEOUS SERVICES, NO. 2 (NOT OTHERWISE CLASSIFIED)*
962-79	Sign Making Services
	commodity items shown for class 962 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
966	*PRINTING AND TYPESETTING SERVICES*
966-5	Bumper Stickers, etc.: Printed
966-22	Decal Printing
966-84	Silk Screen Printing
	commodity items shown for class 966 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

See the CMBL Information Page for information on updates. Contact CPA by email at e.cmbl@cpa.state.tx.us.

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PS PROMOTIONS, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1800133145500 / 27218
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	22-AUG-11
Vendor Name:	PS PROMOTIONS, INC.
Vendor Address:	608 RIDGE VIEW COVE GEORGETOWN, TX 78628
County:	WILLIAMSON
Vendor URL:	http://www.texaspromo.com
Contact:	Owner/Paige Sheesley
Phone / Fax:	512-868-2236 / 512-532-6556
Email Address:	paige@texaspromo.com
Ethnicity / Gender:	WO / F
Business Description:	PS PROMOTIONS,INC. IS A VALUE ADDED SUPPLIER PROVIDING FACILITIES MAINTENANCE,REPAIR, AND OPERATIONS (MRO) PRODUCTS. IN ADDITION, PS PROMOTIONS, INC. IS A DISTRIBUTOR OF PROMOTIONAL/AD SPECIALTY ITEMS.
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	21-JAN-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	2
Commodity Performance:	*	2
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
5	*ABRASIVES*
5-5	Abrasive Equipment and Tools

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5-14	Abrasives, Coated: Cloth, Fiber, Sandpaper, etc.
5-21	Abrasives, Sandblasting, Metal
5-28	Abrasives, Sandblasting (Other than Metal)
5-42	Abrasives, Solid: Wheels, Stones, etc.
5-56	Abrasives, Tumbling (Wheel)
5-63	Grinding and Polishing Compounds: Carborundum, Diamond, etc. (For Valve Grinding Compounds See Class 075)
5-70	Pumice Stone
5-75	Recycled Abrasives Products and Supplies
5-84	Steel Wool, Aluminum Wool, Copper Wool, and Lead Wool
	commodity items shown for class 5 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
10	*ACOUSTICAL TILE, INSULATING MATERIALS, AND SUPPLIES*
10-5	Acoustical Tile, All Types (Including Recycled Types)
10-8	Acoustical Tile Accessories: Channels, Grids, Mounting Hardware, Rods, Runners, Suspension Brackets, Tees, Wall Angles, and Wires
10-9	Acoustical Tile Insulation
10-11	Adhesives and Cements, Acoustical Tile
10-14	Adhesives and Cements, Insulation
10-45	Exterior Insulation and Finish Systems
10-53	Fiberglass: Batts, Blankets and Rolls
10-56	Foam Glass: Blocks, Sheets, etc.
10-75	Paints, Primers, Sealers, etc. (For Insulation)
10-76	Paper Type Insulation Material (Cellulose, etc.)
10-78	Pipe and Tubing Insulation, All Types
10-81	Preformed Insulation, All Types (For Ells, Tees, Valves, etc.)
10-83	Recycled Insulation Materials and Supplies, All Types
10-84	Rubber Insulation

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	commodity items shown for class 10 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
20	*AGRICULTURAL EQUIPMENT, IMPLEMENTS, AND ACCESSORIES (SEE CLASS 022 FOR PARTS)*
20-14	Curb Edger, Heavy Duty, Tractor Mounted
20-15	Cutters and Shredders (Mowers), Heavy Duty, Flail: Tow Type and/or Center Mount Type
20-16	Cutters and Shredders (Mowers), Heavy Duty, Reel and Rotary: Tow Type and/or Center Mount Type
20-18	Dozer Blades (For Farm Tractors)
20-33	Garden Tractors, Cultivators, and Plows
20-34	Gang Mowers, Reel Type, Towed
20-49	Irrigation Equipment and Supplies, Agricultural
20-59	Land Levelers
20-61	Loaders, Tractor Mounted, Farm
20-62	Log Splitters
20-64	Mower, Articulated Boom: Flail, Rotary, or Sickle Head
20-65	Mower (Steep Slope Type with Cutter Head on Telescoping Boom): Flail, Rotary, or Sickle Bar Cutter Heads, For Mounting on Tractors or Truck
20-66	Mower, Tractor Mounted (Steep Slope Type with Cutter Head on Telescoping Boom): Flail, Rotary, or Sickle Bar Cutter Heads (See Class 515 fo
20-67	Mower-Tractor Unit or Self-Propelled Mower, for Slope Mowing (See Class 515 for Lawn Type Mowers)
20-68	Mower, Center Mounted; and Tractor (See Class 515 for Lawn Type Mowers)
20-74	Processing Machinery and Equipment, Agricultural
20-75	Posthole Diggers, Tractor Mounted
20-76	Protection Structures, Rollover (ROPS)
20-	Pulverizers and Rotary Tillers, Soil

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Watson, Marlon

From: Watson, Marlon
Sent: Wednesday, May 05, 2010 9:27 AM
To: 'susan.brown@proforma.com'; 'ggapolinario@mediaconceptsinc.biz'
Cc: 'raj@flatworlddesign.com'
Subject: FW: Tx RFP - Marketing Materials
Attachments: Marketing Materials RFQ_050310_.docx; Appendix B - Proposal Response_Marketing Materials RFQ.xlsx

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From: Watson, Marlon
Sent: Tuesday, May 04, 2010 4:13 PM
To: de@360signs.com; acfawards@pdq.net; info@designcentersigns.com; paige@texaspromo.com
Cc: Angela Freeman; sales@ssi-ia.com; donw@bdainc.com
Subject: FW: Tx RFP - Marketing Materials

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide marketing materials pending a contract award of Texas Lottery RFP 362-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing of existing customers (Minimum of 3)
2. Listing of major governmental and local organizations you have worked with in Texas (optional)

BS will be evaluated on one of two factors which are best value and/or best pricing which will include vendors qualifications. The successful HUB must also successfully pass Scientific Games background/compliance review. Please see the attached documents for your review.

Please submit the above listed information no later than May 12th, 2010. If you have questions or comments about this solicitation, please call Marlon Watson at 770-664-3718 or via email at marlon.watson@scientificgames.com

Thank you

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915-78	Television Commercial Production
915-82	Video Production
915-84	Video Recording
915-96	*Web Page Design, Management and Maintenance Services
	commodity items shown for class 915 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
918	**CONSULTING SERVICES*
918-7	Advertising Consulting
918-76	Marketing Consulting
	commodity items shown for class 918 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
962	**MISCELLANEOUS SERVICES, NO. 2 (NOT OTHERWISE CLASSIFIED)*
962-34	Event Planning Services
962-79	Sign Making Services
	commodity items shown for class 962 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

See the CMBL Information Page for information on updates. Contact CPA by email at e.cmbl@cpa.state.tx.us.

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MEDIA CONCEPTS WORLDWIDE, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1262509579400 / 54844
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	22-MAY-12
Vendor Name:	MEDIA CONCEPTS WORLDWIDE, INC.
Vendor Address:	1330 E. 8TH STREET STE 203 ODESSA, TX 79761
County:	ECTOR
Vendor URL:	http://www.mediaconceptsinc.biz
Contact:	Owner/Gloria G. Apolinario
Phone / Fax:	432-337-1050 / 432-580-0022
Email Address:	ggapolinario@mediaconceptsinc.biz
Ethnicity / Gender:	AS / F
Business Description:	Full service advertising agency; event planning, public relations and cultural marketing; Promotional products specialty advertising.
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	29-MAY-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	* —	0
Commodity Performance:	* —	0
Service Delivery:	* —	0
Service Performance:	* —	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
37	*AMUSEMENT, DECORATIONS, ENTERTAINMENT, GIFTS, TOYS, ETC.*
37-18	Bar Equipment and Accessories
37-23	Cards, Greeting and Gift (Including Recycled Types)
37-25	Carnival and Fair Equipment, Accessories and Supplies

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37-34	Decorations: Christmas, Party, etc.
37-35	Decorative Household or Office Items (Not Otherwise Classified)
37-43	Gifts (Incl. Gift Certificates)
37-52	Novelties and Advertising Specialty Products, Including Biodegradable
37-56	Paper, Crepe
37-63	Recycled Decorations, Games and Toys
37-78	Souvenirs: Promotional, Advertising, etc.
37-84	Toys and Games (Not Educational Type)(See 208-47; 209-48; 785-53; and 805-51 for other type games) (Incl. Children's Coloring Books and
	commodity items shown for class 37 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
201	*CLOTHING ACCESSORIES (SEE CLASS 800 FOR SHOES AND BOOTS)*
201-13	Aprons, Bibs, Smocks - Non-disposable (See 200-32,34 for Hospital type)
201-17	Bags, Clothing
201-19	Bandanas, Handkerchiefs, Ties, etc.
201-20	Bands: Arm, Hat, Head, Sweat, etc.
201-30	Caps, All Types (Except Disposable and Hospital Types)
201-37	Emblems, Braids, and Patches (For Caps and Uniforms) (Including Chevrons, Epaulettes and Shoulder Boards)
201-39	Gloves, Cloth Type (All Types)
201-40	Gloves, Cowhide/Leather (All Types)
201-41	Gloves, Neoprene and Rubber (All Types)
201-42	Gloves: Latex, Plastic, PVC, Poly, Synthetic, Vinyl, etc. (All Types)
201-45	Hats, Felt

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PROFORMA EXECUTIVE MARKETING SERVICES

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1841684912500 / 84665
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	23-SEP-12
Vendor Name:	PROFORMA EXECUTIVE MARKETING SERVICES
Vendor Address:	P.O. BOX 132306 TYLER, TX 75713
County:	SMITH
Vendor URL:	http://proformaems.logomall.com
Contact:	Owner/SUSAN BROWN
Phone / Fax:	903-839-0838 / 903-839-0828
Email Address:	susan.brown@proforma.com
Ethnicity / Gender:	BL / F
Business Description:	SALE OF PROMOTIONAL PRODUCTS AND PRINTING SERVICES
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	16-DEC-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
37	*AMUSEMENT, DECORATIONS, ENTERTAINMENT, GIFTS, TOYS, ETC.*
37-18	Bar Equipment and Accessories
37-23	Cards, Greeting and Gift (Including Recycled Types)
37-	

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25	Carnival and Fair Equipment, Accessories and Supplies
37-28	Collections: Coin, Stamp, Comic Books, etc.
37-34	Decorations: Christmas, Party, etc.
37-35	Decorative Household or Office Items (Not Otherwise Classified)
37-43	Gifts (Incl. Gift Certificates)
37-52	Novelties and Advertising Specialty Products, Including Biodegradable
37-56	Paper, Crepe
37-63	Recycled Decorations, Games and Toys
37-64	Replicas: Food, Fruit, etc.
37-75	Soda Fountain Equipment and Accessories (Including Slush Machines; see 165-50 for Malt and Milkshake Machines)
37-78	Souvenirs: Promotional, Advertising, etc.
37-84	Toys and Games (Not Educational Type)(See 208-47; 209-48; 785-53; and 805-51 for other type games) (Incl. Children's Coloring Books and
37-88	Video Game Machines
	commodity items shown for class 37 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
80	*BADGES, AWARDS, EMBLEMS, NAME TAGS AND PLATES, JEWELRY, ETC.*
80-15	Badges, Emblems, and Patches, Metal: Cap, Game Wardens', Officers', Service Awards, Uniform, etc.
80-35	Convention Badges and Name Tags, Adhesive Back
80-38	Convention Badges and Name Tags, Nonadhesive type
80-44	Fasteners (For Badges, etc.): Metal, Plastic, etc.
80-50	Nameplates, Metal, Adhesive Back
80-53	Nameplates, Metal, Nonadhesive
80-	

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Scientific Games International, Inc.
Request for Qualifications (RFQ)

Marketing Materials

05/03/10

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1. Introduction

1.1 Background

Scientific Games (SG) is a global marketing and technology leader in the lottery industry with over 120 national and international customers. SG provides technology-based products and services to the global gaming market. SG is divided into three business segments: Printed Products Group, Lottery Systems Group and Diversified Gaming Group.

Scientific Games Business Segments

- **Printed Products Group** – this group manages the instant lottery ticket business; Scientific Games is the foremost producer of instant tickets in the world. Scientific Games also is the largest provider of secure prepaid phone cards and related services in the world. Additionally, this group provides services to clients such as marketing & research, internet services, drawing and promotional event management.
- **Lottery Systems Group** – this group manages the production of computer software, equipment and data communication services to public and private lotteries in the United States.
- **Diversified Gaming Group** – this group provides services and systems to private and public operators in the gaming markets. Product offerings include server-based gaming machines, video lottery terminals, monitor games and services.

1.2 Intent & Objective

The intent of this RFQ is to identify capable entities, including certified HUB's in the state of Texas, who can provide ***Marketing Materials*** contingent upon SG being awarded a contract under Texas Lottery RFP 361-10-001. SG is requesting proposals for these goods and services and if SG is awarded the Texas Lottery Commission (TLC) contract, SG would then proceed with finalizing an award of this RFQ.

The objective of this RFQ is to identify capable, qualified, experienced and cost competitive suppliers that can provide ***Marketing Materials*** within the State of Texas.

2. Scope of Services

2.1 Services Scope

The information below is intended to give the Supplier an idea of the overall scope of service required as part of this RFQ. The services outlined are **estimates only**, and do not constitute volume guarantees or commitments. SG will further refine its needs prior to award and communicate those to selected Supplier(s).

Successful Supplier(s) may provide some or all of the following items in support of this RFQ. The items listed below are representative sample of the Marketing Materials that may be required as part of this contract.

- Playstations
- Ticket Dispensers (Instant)
- Neon Signs
- LED/Starlite ~ remotely programmable
- Lone Star Spinning Wheels ~ large and small
- Message Boards (Erasable Legends)
- Clerk Stickers
- Drawing Boxes (Second Chance)
- Vehicle Signage ~ magnetic
- T-shirts

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- Polo Shirts
- Hats
- Other Marketing Materials that may be identified in the future

Pictures and descriptions of these items, and additional potential marketing materials, are available for viewing on the Texas Lottery website (www.txlottery.org), listed under the link for Retailers, and Signage and Point of Sale Catalog. http://www.txlottery.org/export/sites/default/Documents/POS_Catalog_FINAL_102808.pdf

SG anticipates ongoing needs for many of the Marketing Materials listed above. These items will be used across the state of Texas. SG will be operating out of 10 major cities in Texas. Each supplier should identify which cities they can provide product and services. SG will not reimburse suppliers for travel expenses.

- Austin (primary office)
- Irving (Dallas)
- San Antonio
- Lubbock
- El Paso
- Abilene
- McAllen
- Victoria
- Houston
- Tyler

In support of the Texas State Lottery Award, SG intends to set up a primary office and an additional 9 distribution facilities that will support storage and distribution of materials in Texas.

The equipment will be needed by June 2011.

2.2 RFQ Responses

Experience, Capabilities and References:

- Potential suppliers must have significant experience providing Marketing Materials for companies similar in size, complexity and scope to the services requested by SG
- Suppliers are required to provide thorough examples that show their experience and capabilities
- Suppliers must provide at least 2 references that SG may contact for reference
- Qualified suppliers must have the required State licenses, permits, certificates and authorizations needed to perform these services.

Qualitative Questions (complete Appendix A):

All respondents must answer questions in Appendix A, including questions about your company and in-depth questions regarding your capability to service SG in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Proposal Response (complete Appendix B):
Suppliers must provide in Appendix B their proposed fees for the various Marketing Materials needed. SG may be required to make changes to the types of Marketing Materials, or add additional Marketing Materials in the future.

Suppliers should propose their;
- Cost per unit, and unit of measure for each item
- Describe equivalent products being proposed and proposed price

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3. Instructions to Suppliers

3.1 RFQ Process and Timing

The timeline for this RFQ process is aggressive; proposals are due by COB *May 12, 2010.* Negotiations/discussions may follow with the Supplier(s) who submit proposals found to best meet the needs of Scientific Games' initiative.

Potential Suppliers are advised to review all sections of this RFQ carefully and to follow instructions completely, failure to make a complete submission as described elsewhere herein may result in rejection of the proposal and disqualification of the Supplier from further participation.

Proposals that depart from or materially alter the terms, requirements, or scope of work defined by this RFQ may be rejected for being non-responsive.

Table 4.1 Key RFQ Dates:

Activity	Date
RFQ sent out to suppliers	May 3, 2010
Supplier Response Deadline	May 12, 2010 – 5pm EST
Supplier Selection • Contract contingent upon TLC RFP Award, SG Compliance Review and mutual acceptance of Terms & Conditions	May 15, 2010

3.2 Communications, Inquiries and Questions

Your interest in working with Scientific Games is welcomed, and Scientific Games will be pleased to answer any questions you may have in formulating your response. During the period from your company's receipt of this RFQ until a contract is awarded, any communication, including questions, concerning this RFQ should ONLY be directed to the RFQ Administrator specified below. Any questions with regard to any aspect of this RFQ should only be directed to:

Marlon Watson
Marlon.watson@scientificgames.com
Phone: 770 – 664 – 3718

When submitting an e-mail, please include the RFQ NAME and your company name in the subject heading of the message. Inquiries should make specific reference to the sections and page numbers from this RFQ, where applicable.

3.3 Submission of Proposals

Suppliers should submit:

- An email to SG Contact indicated in Section 3.2 by the RFQ deadline, with the electronic proposal as an attachment

Proposals must include the following:

- Completed Appendix A – Qualitative Questions
- Completed Appendix B – Proposal Response
- Additional Supporting Documentation

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4. RFQ Terms and Conditions

It is consented that by submitting a proposal, the Supplier is in agreement with the following RFQ terms and conditions. If there is an objection to these terms, the Supplier must note those objections in the Supplier Feedback section of Appendix C – Proposal Response.

4.1 Contracting Period

A contract will be contingent upon;

- SG being awarded the Texas Lottery contract
- Selected suppliers passing SG internal Compliance with Law and Background Screening
- SG and Supplier mutually agreeing upon Terms and Conditions

The contracted services are anticipated to begin in June 2011.

4.2 Duration and Availability of Proposed Prices

The prices, terms and conditions specified in the Supplier's proposal must be valid for a period of one hundred twenty (120) days from the due date of the proposals. Once a contract is signed, the prices must remain valid for the term of that contract and any subsequent extension(s); unless SG agrees in writing that the pricing should be modified.

4.3 Statement of Non-Commitment

This RFQ is not an offer to enter into an agreement with any Supplier; it is a request to receive proposals from Suppliers interested in providing Scientific Games products and services specified within. Scientific Games reserves the right to reject all proposals, in whole or in part, and/or enter into discussions with any party to provide such services. Scientific Games will not have any obligation to the Supplier unless and until it has entered into a written agreement with the Supplier on terms and conditions satisfactory to Scientific Games. Scientific Games entering into negotiations with the Supplier with respect to any proposal or otherwise shall not be deemed to be an acceptance of such proposal or an agreement with the Supplier.

All proposals submitted are the property of Scientific Games; the RFQ will not be returned under any circumstances. Supplier-specific information (such as names, contact information, or pricing data) is used solely for Supplier selection on behalf of Scientific Games.

4.4 Supplier Demonstration of Proposed Capabilities, Services and/or Products

At the discretion of Scientific Games, the Supplier must be prepared to provide any evidence of experience, performance, ability, and/or financial surety that Scientific Games deems necessary to fully establish the performance capabilities represented in their proposal. Any required confirmation must be provided in writing to Scientific Games without cost to Scientific Games.

4.5 Proposal Expenses

The Supplier is responsible for all costs and expenses incurred in the preparation of proposals and for any subsequent work on the proposal that is required by Scientific Games. Any costs incurred for site visits for discussions or negotiations are also entirely the responsibility of the Supplier.

4.6 Execution of Contract

Once the evaluation of the proposals and the Supplier selection are complete, the selected proposal(s) and this RFQ will serve as the basis for a contract that will be negotiated and executed between Scientific Games and the selected Supplier(s). This RFQ and the proposal will likely be attached to the contract as exhibits.

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4.7 Oral Agreements or Arrangements

Any alleged oral agreements or arrangements made by the Supplier with any Scientific Games agent or employee will be disregarded in any proposal evaluation or associated award.

4.8 Independent Price Determinants

The Supplier shall warrant, represent, and certify that the following requirements have been met in connection with their proposal for this RFQ:

The prices proposed have been arrived at independently, without consultation, communication, or agreement for the purpose of restricting competition as to any matter relating to such process with any other organization or with any competitor; unless otherwise required by law, the pricing proposed has not been knowingly disclosed by the Supplier on a prior basis directly or indirectly to any other organization or to any competitor; and no attempt has been made, or will be made, by the proposed to induce any other person or firm to submit or not to submit a proposal for the purpose of restricting competition.

4.9 Payments Against a Contract Award

Under no circumstances shall the successful Supplier begin to perform under a contract prior to the effective date of such contract. Scientific Games shall assume no liability for payment of services under the terms of the contract until the successful Supplier is notified that the contract has been accepted by Scientific Games. In no case shall a successful Supplier bill Scientific Games prices in excess of the price indicated in the final contract agreed to and accepted by Scientific Games. Any authorized or agreed additional charges can only be approved for payment by means of an amendment to the contract.

4.10 Scientific Games' Right to Audit and Access to Records, Record Keeping and Record Transfer

The Supplier shall prepare, maintain and preserve all records with respect to the administration of this program. During the term of the contract, Scientific Games shall have access during normal business hours to all such records, in whatever form they exist or are stored. The Supplier shall afford the officers, attorneys, accountants, auditors, and other authorized representatives of Scientific Games free and full access to the records to be maintained by the Supplier pertinent to the RFQ.

At the option of Scientific Games, periodic audits may, at reasonable times, be made of the successful Suppliers' and all of their sub-contractors' books and records insofar as they pertain to the contract. Such audits shall be made at Scientific Games' expense by Scientific Games, or independent public accountants designated by Scientific Games. Said books and records shall be made available by the Supplier to the Auditors of Scientific Games. In the case that any discrepancy or breach of contract is discovered, all auditing expenses will be charged to the Supplier in addition to any legal settlements.

4.11 Confidentiality and Care of Data

The Supplier agrees to protect the confidentiality of any files, data or other materials pertaining to this RFQ and any resulting contract and to restrict their use solely for the purpose of completing this RFQ or fulfilling a resulting contract. The Supplier shall take all steps necessary to safeguard data, files, reports or other information from loss, destruction or erasure. Any costs or expenses of replacing or damages resulting from the loss of such data shall be borne by the Supplier when such loss or damage occurred through its negligence.

4.12 Compliance with Law and Background Screening

Supplier specifically acknowledges that Scientific Games is subject to the gaming and licensing requirements of various jurisdictions and is obliged to take reasonable efforts to determine the suitability of its business associates. Supplier agrees to cooperate fully with Scientific Games in providing it with any information, of whatever nature, that Scientific Games deems necessary or appropriate in assuring itself that Supplier possesses the good character,

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honesty, integrity, and reputation applicable to those engaged in the gaming industry and Supplier specifically represents that there is nothing in Supplier's background, history, or reputation that would be deemed unsuitable under the standards applicable to the gaming industry. If, during the term of any Agreement, Scientific Games is notified by any regulatory agency that the conduct of business with Supplier will jeopardize Scientific Games', or its affiliates', license or ability to be licensed or if Scientific Games concludes that Supplier fails to meet the above criteria, this Agreement shall terminate upon written notice by Scientific Games.

In addition, Supplier shall be expected to provide representations and warranties concerning compliance with law, including but not limited to, applicable anti-corruption, competition, licensing, and registration laws, including the Foreign Corrupt Practices Act (FCPA); and with any applicable laws, regulations, and administrative requirements promulgated under the OECD Convention on Combating Bribery of Foreign Public Officials.

Individual Supplier employees or subcontractors assigned to perform services at or on behalf of Supplier and who are to be granted (a) unescorted physical access rights to any Supplier's facility (as determined by Scientific Games), or (b) any local or remote network access rights, must submit to and pass Scientific Games' standard state and federal felony and misdemeanor records screening. Screening shall include social security verification and corresponding information attached to the social security number. County and or municipal checks shall be conducted as required or to further obtain charge or case specifics and determine eligibility for work. Certain Services performed by Supplier may also require credit history screening and or national records screening via fingerprint card applications sent to the FBI/DOJ for processing as dictated by Scientific Games' customer contract requirements. Follow up searches may be conducted annually thereafter.

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5. Appendix A: Qualitative Questions

All respondents must answer questions 1-7 in the table below. Respondents then only need to respond to questions regarding the services they will be bidding upon.

The first portion requests straightforward, brief answers about your company – please use the table provided to enter your responses. The second portion requests more detail and in-depth answers to questions regarding your capability to service Scientific Games in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Question	Response
1. Provide the contact person (including name, phone, fax, e-mail address) with whom SG shall communicate regarding this RFQ.	
2. Provide your Texas Payee ID or Federal ID Number	
3. Confirm your company status as either a; certified HUB's in the state of Texas, or a Minority or Women Trade Organization. Attach valid certificates and/or supporting documentation.	
4. Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.	
5. List your 2007, 2008, and 2009 revenues and net income.	
6. List all your major locations which will best service this business	
7. Identify which of the Texas location identified in the RFQ you will be able to provide goods and services.	

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1. Please confirm you have the State licenses, permits, certificates and authorizations needed to provide these goods and services.

2. Describe your experience/capabilities to provide Marketing Materials. Provide 3 examples demonstrating your ability to provide similar scope services.

3. Supply a minimum of two (2) references that will attest to your ability (in the last three years) to provide services similar in scope to those outlined. For each reference, provide the following information:
   - The client organization's name, mailing address, contact name, telephone number and email address
   - The approximate period during which the services were provided
   - A summary of the type, quantity, and scope of services

4. Describe your preferred pricing structure for this type of purchase. Suggest alternative pricing structures you would consider.

5. Please list the standard Service Level Agreements to which you will perform.

6. Please list the standard Warranties you will provide.

Please use the space below for any additional information which may be pertinent to this RFQ.

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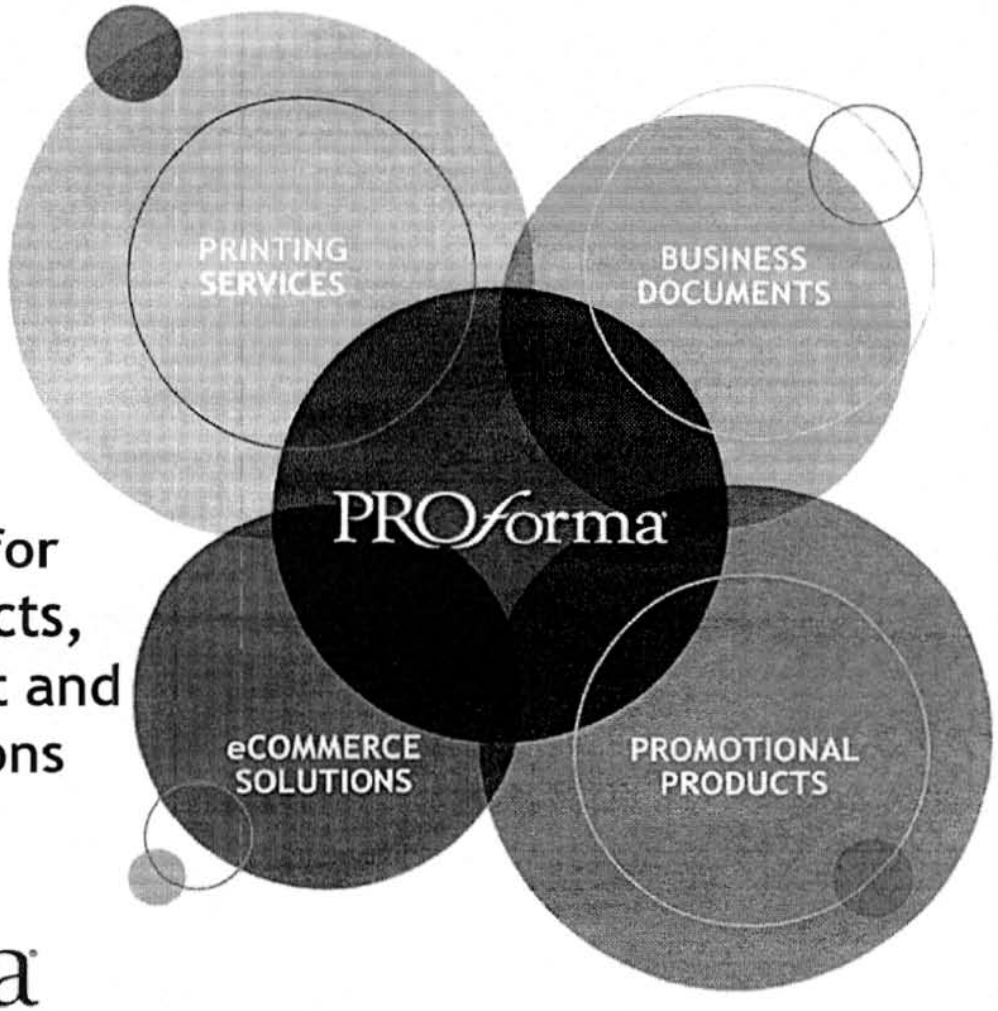

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PROforma

ONE **SOURCE.** INFINITE **RESOURCES.**

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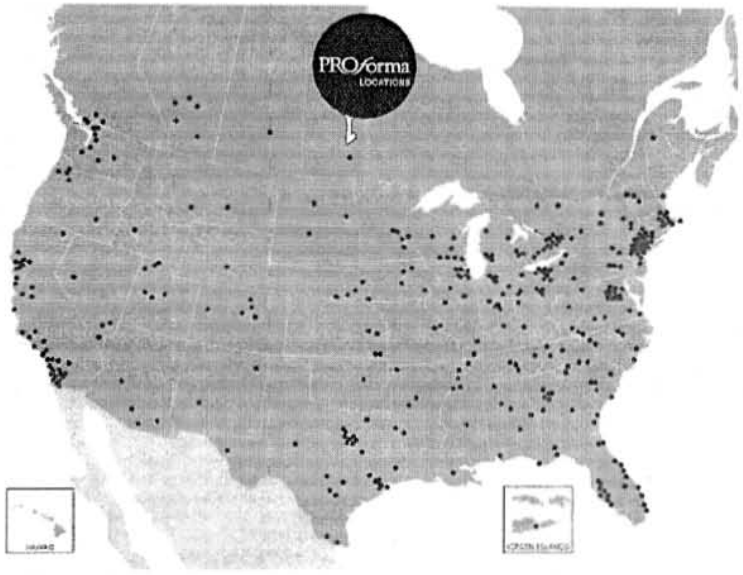
The Proforma Profile

- Over 30 years as the ONE SOURCE of proven* innovation, performance and results
- Exclusive network of RESOURCES including sales, production and fulfillment facilities
- The only promotional, print, eCommerce distributor to receive a 99+ percent customer satisfaction rating.*



*Based on a 2007 independent research study.

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Introducing Proforma

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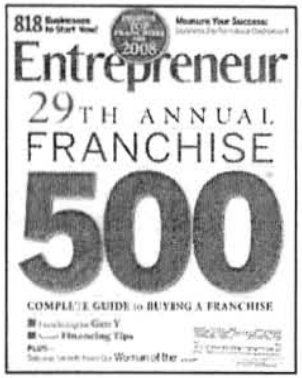
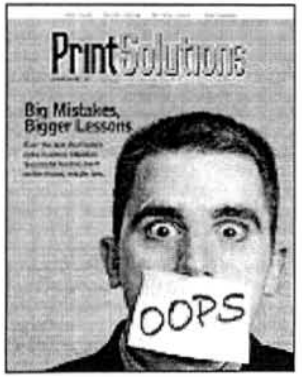
We Are One of North America's Largest and Most Recognized Solutions Providers

- *Entrepreneur*
  - #1 in Business Services
- *Promo Marketing*
  - #1 Promotional Distributor
- *Counselor*
  - #2 Top Distributor
- *Print Solutions*
  - #2 Print Distributor in North America
- *Print Professional*
  - #3 Print Distributor
- American InHouse Design Award
  - Print Capabilities & Proforma Collateral





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Proforma Has Helped a Wide Variety of Companies and Organizations

PROforma

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What Proforma Does

- Promotional Products
  - Branded Products, Incentive Programs, Event Planning, Safety Programs, Logo'd Apparel
- Printing Services
  - Commercial Print, Digital Print, Catalogs & Brochures, Variable Data Print, Banners & Signs, Packaging
- Business Documents
  - Stock & Custom Forms, Tags & Labels, Warehousing & Fulfillment
- eCommerce Solutions
  - Company Stores, Brand Management, Multimedia & Web Development, Forms Management

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Your ONE SOURCE for Promotional Products

- Awards
- Badges
- Bags
- Binders
- Business Accessories
- Calculators
- Calendars
- Clocks
- Desk Accessories
- Drinkware
- Executive Gifts
- Food Gifts
- Frames
- Games
- Giveaways
- Golf Accessories
- Hats
- Keychains
- Luggage Tags
- Magnets
- Memo Cubes
- Memory Items
- Portfolios
- Sports and Leisure
- Sunglasses
- Umbrellas
- Uniforms
- Watches
- Wearables
- Writing Instruments

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Proforma Does

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Your ONE SOURCE for Printing Services

- Annual Reports
- Banners
- Binders
- Books
- Brochures
- Calendars
- Catalogs
- Digital Printing
- Direct Mail
- Directories
- Fleet Graphics
- Folders
- Index Tabs
- Invitations
- Laminated Cards
- Magazines
- Mailers
- Manuals
- Memo Pads
- Menus
- Newsletters
- 1:1 Marketing
- Custom Packaging
- Plastic Cards
- Postcards
- Posters
- Print on Demand
- Signage
- Shipping Items
- Variable Data Print

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What Proforma does

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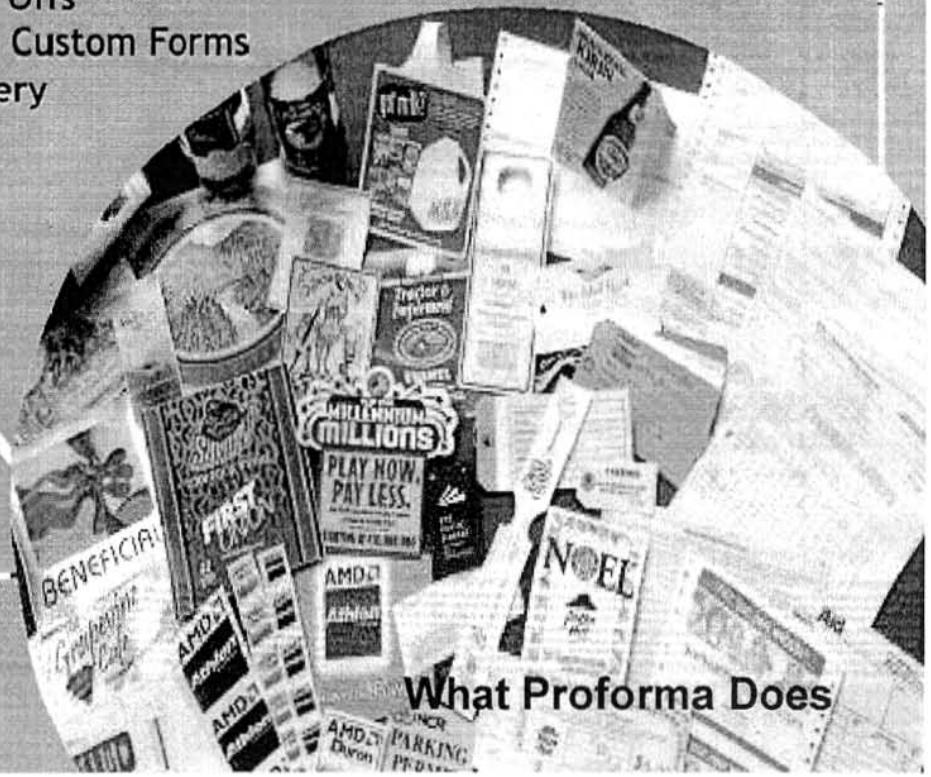
Your ONE SOURCE for Business Documents

- Badges
- Bills of Lading
- Business Cards
- Carbon/Carbonless Forms
- Checks
- Continuous Forms
- Coupons
- Envelopes
- Folders
- Gift Certificates
- Invoices
- Labels
- Letterhead
- Manuals
- Purchase Orders
- Receipt Books
- Scratch Offs
- Stock & Custom Forms
- Stationery
- Tags
- Tax Forms
- Tickets
- Time Cards



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What Proforma Does

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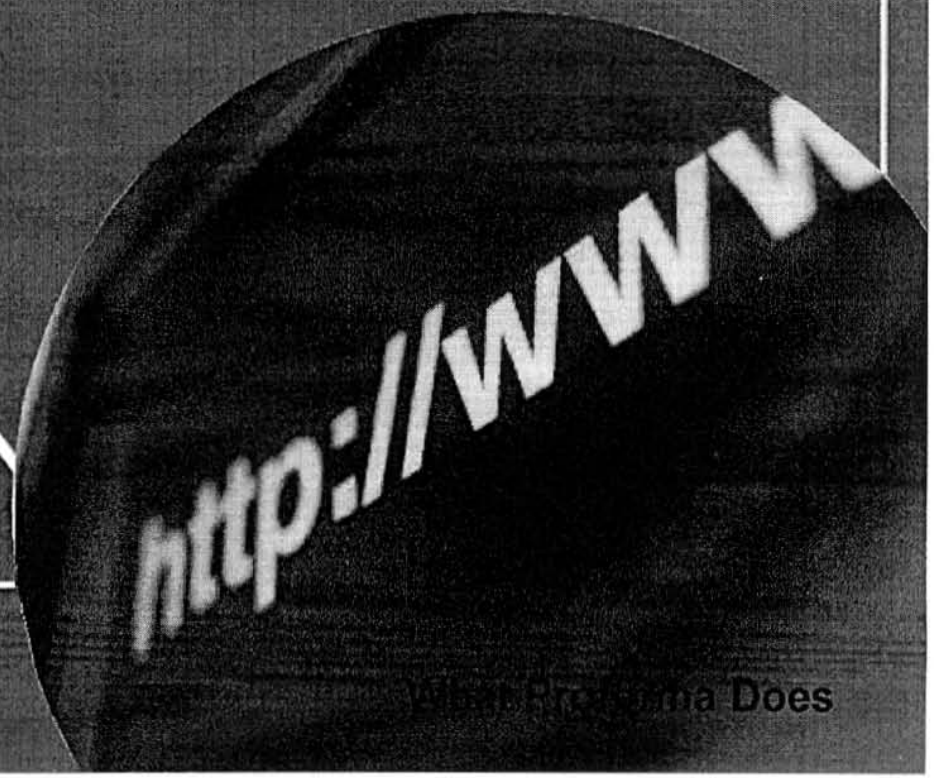
Your ONE SOURCE for eCommerce Solutions

- Brand Management
- Digital Print-on-Demand
- eMail Newsletters
- eMarketing Services
- Electronic Form Generation
- Inventory Management
- Online Catalogs
- Online Company Stores
- Online Forms Management
- Online Stationery Programs
- Procurement Services
- Reduction of Costs
- Reporting
- Sales Force Enablement
- System Maintenance
- Web Audio Messaging
- Website Development
- Web Conferencing



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What PROforma Does

Proforma: One Source. Infinite Resources.

It's all about your needs:

- Promotional Products
- Incentives
- Printing Services
- Warehousing & Fulfillment
- Forms & Labels
- Awards and Recognition
- eCommerce Solutions
- Video
- Websites
- Marketing Programs

We want to make your marketing and graphic communication programs more profitable. What projects are you working on currently that I can help you with?

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Proforma. One Source. Infinite Resources.

Proforma Name
Your Name
Address
City, State Postal

Phone #
Email
URL

REFERENCES FOR (PROFORMA EXECUTIVE MARKETING SERVICES)

Trinity Mother Frances Hospitals and Clinics
Del Shankle, Marketing Dept.
903-531-5117

Brookshires Grocery Company
Teri Nolley, Public Relations
903-534-3389

Tyler Continuc Carc Hospital
Jamie Ward, Marketing Dept.
903-531-4614

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Supplier specifically acknowledges that Scientific Games is subject to the gaming and licensing requirements of various jurisdictions and is obliged to take reasonable efforts to determine the suitability of its business associates. Supplier agrees to cooperate fully with Scientific Games in providing it with any information, of whatever nature, that Scientific Games deems necessary or appropriate in assuring itself that Supplier possesses the good character, honesty, integrity, and reputation applicable to those engaged in the gaming industry and Supplier specifically represents that there is nothing in Supplier's background, history, or reputation that would be deemed unsuitable under the standards applicable to the gaming industry. If, during the term of any Agreement, Scientific Games is notified by any regulatory agency that the conduct of business with Supplier will jeopardize Scientific Games', or its affiliates', license or ability to be licensed or if Scientific Games concludes that Supplier fails to meet the above criteria, this Agreement shall terminate upon written notice by Scientific Games.

In addition, Supplier shall be expected to provide representations and warranties concerning compliance with law, including but not limited to, applicable anti-corruption, competition, licensing, and registration laws, including the Foreign Corrupt Practices Act (FCPA); and with any applicable laws, regulations, and administrative requirements promulgated under the OECD Convention on Combating Bribery of Foreign Public Officials.

Individual Supplier employees or subcontractors assigned to perform services at or on behalf of Supplier and who are to be granted (a) unescorted physical access rights to any Supplier's facility (as determined by Scientific Games), or (b) any local or remote network access rights, must submit to and pass Scientific Games' standard state and federal felony and misdemeanor records screening. Screening shall include social security verification and corresponding information attached to the social security number. County and or municipal checks shall be conducted as required or to further obtain charge or case specifics and determine eligibility for work. Certain Services performed by Supplier may also require credit history screening and or national records screening via fingerprint card applications sent to the FBI/DOJ for processing as dictated by Scientific Games' customer contract requirements. Follow up searches may be conducted annually thereafter.

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5. Appendix A: Qualitative Questions

All respondents must answer questions 1-7 in the table below. Respondents then only need to respond to questions regarding the services they will be bidding upon.

The first portion requests straightforward, brief answers about your company – please use the table provided to enter your responses. The second portion requests more detail and in-depth answers to questions regarding your capability to service Scientific Games in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Question	Response
1. Provide the contact person (including name, phone, fax, e-mail address) with whom SG shall communicate regarding this RFQ.	Jack Geisler Sr. VP National Accounts 414-529-7154 414-529-7191 fax jgeisler@everbrite.com
2. Provide your Texas Payee ID or Federal ID Number	Federal ID 06-1164066 We are not a Texas Corporation
3. Confirm your company status as either a; certified HUB's in the state of Texas, or a Minority or Women Trade Organization. Attach valid certificates and/or supporting documentation.	We are a WBE Corporation (certificate attached)
4. Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.	NA
5. List your 2007, 2008, and 2009 revenues and net income.	Revenues are as follows: 2007-$133m 2008-$135m 2009-$122m As a privately owned company we do not normally supply net income information unless a non disclosure agreement has been signed. If this is necessary to move forward with this proposal please advise and we will supply non disclosure document.
6. List all your major locations which will best service this business	Greenfield, WI is corporate HQ. Mt. Vernon, IL or LaCrosse, WI will be the neon facility. The Jackpot Message Center wil be supplied from our plant in China.
7. Identify which of the Texas location identified in the RFQ you will be able to provide goods and services.	Same.

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1. Please confirm you have the State licenses, permits, certificates and authorizations needed to provide these goods and services.

   Confirmed.

2. Describe your experience/capabilities to provide Marketing Materials. Provide 3 examples demonstrating your ability to provide similar scope services.

   Everbrite has been supplying permanent point of sale signage since our founding in 1927. The lottery market segment has been a major point of focus for us since the beginning. In fact, we are the incumbent supplier of the current Texas Lottery Neon Sign. We have made similar signs for the states of Iowa, Georgia, Virginia, Colorado, California, Tennessee just to name a few.

3. Supply a minimum of two (2) references that will attest to your ability (in the last three years) to provide services similar in scope to those outlined. For each reference, provide the following information:
   - The client organization's name, mailing address, contact name, telephone number and email address
     Iowa Lottery
     2323 Grand Avenue
     Des Moines, IA 50312
     Pam Broker Promotions Manager
     515-725-7929
     pbrocker@ialottery.com

     Virginia Lottery
     900 E. Main Street
     RICHMOND, VA 23219
     John Miutz
     Advertising Manager
     804-692-7502
     jmiutz@valottery.com

   - The approximate period during which the services were provided
     Both are current clients

   - A summary of the type, quantity, and scope of services.
     For Iowa we've produced both LED edge lit counter signs and neon signs.
     For Virginia we've produced neon signs.

4. Describe your preferred pricing structure for this type of purchase. Suggest alternative pricing structures you would consider.

   Pricing is based on all signs being produced at once and shipped when complete. We would consider making signs in increments and shipping as needed within a defined period of time (12 months) as long as there was a master agreement in place committing to the total quantity. In that case client could take signs in smaller increments. As long as the total quantity remains what was quoted and the time does not exceed 12 months the price would not change.

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5. Please list the standard Service Level Agreements to which you will perform.

   Everbrite designs, manufactures and ships permanent point of sale signs. Everbrite can also provide installation services on signs if required through our network qualified subcontractors. Installation pricing can be supplied upon request and a complete "scope of work" document provided.

6. Please list the standard Warranties you will provide.

   Our products carry a full one year warranty.

Please use the space below for any additional information which may be pertinent to this RFQ.

Founded in 1927, Everbrite is one of the oldest sign companies in the US. And with 2009 sales of $122 million and a D&B rating of 4A1 Everbrite is also one of the largest and most financially solid companies in our industry.

Our China operation is a joint venture. This is not to be confused with simply sourcing product in China. The advantages of this is that the production is accomplished by Everbrite employees in an Everbrite facility where we exercise full responsibility and control of the products.

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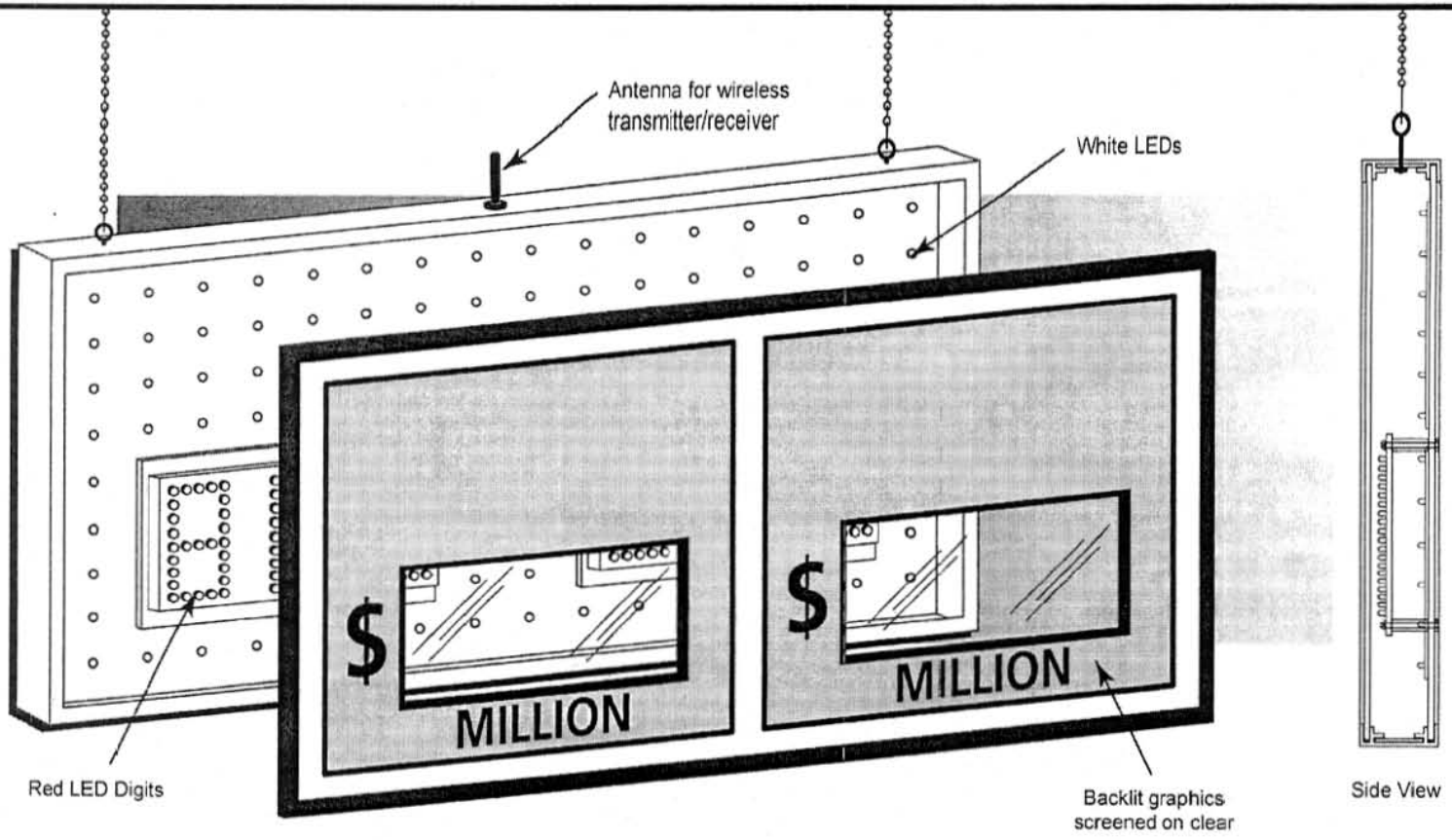

A1

- Graphics screened 4 line colors and backlit with White LEDs
- 3.75"h x 2"w LED Digits communicates with POS register system via a secure wireless transmitter/receiver method
  - Transmitter plugs into POS register via USB or RS485 connectors
- Plastic Extruded Frame Housing

Everbrite

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Customer: TEXAS LOTTERY		Description: Texas Lottery LED Jackpot Sign
Project No: 258424-2	Size: 15"h x 32"w x 2"d	
Date: 3/31/10	Drawn By: BD	

Customer Approval: NOTE: Unless specified by customer, all depth of embossing will be determined by Everbrite Engineering or existing customer specifications on file. Colors and graphics on file will be used unless otherwise specified by customer.

Please read carefully, check appropriate box and fax back to Everbrite:

☐ Sketch OK as is
☐ New sketch required

SIGNATURE _____ DATE _____

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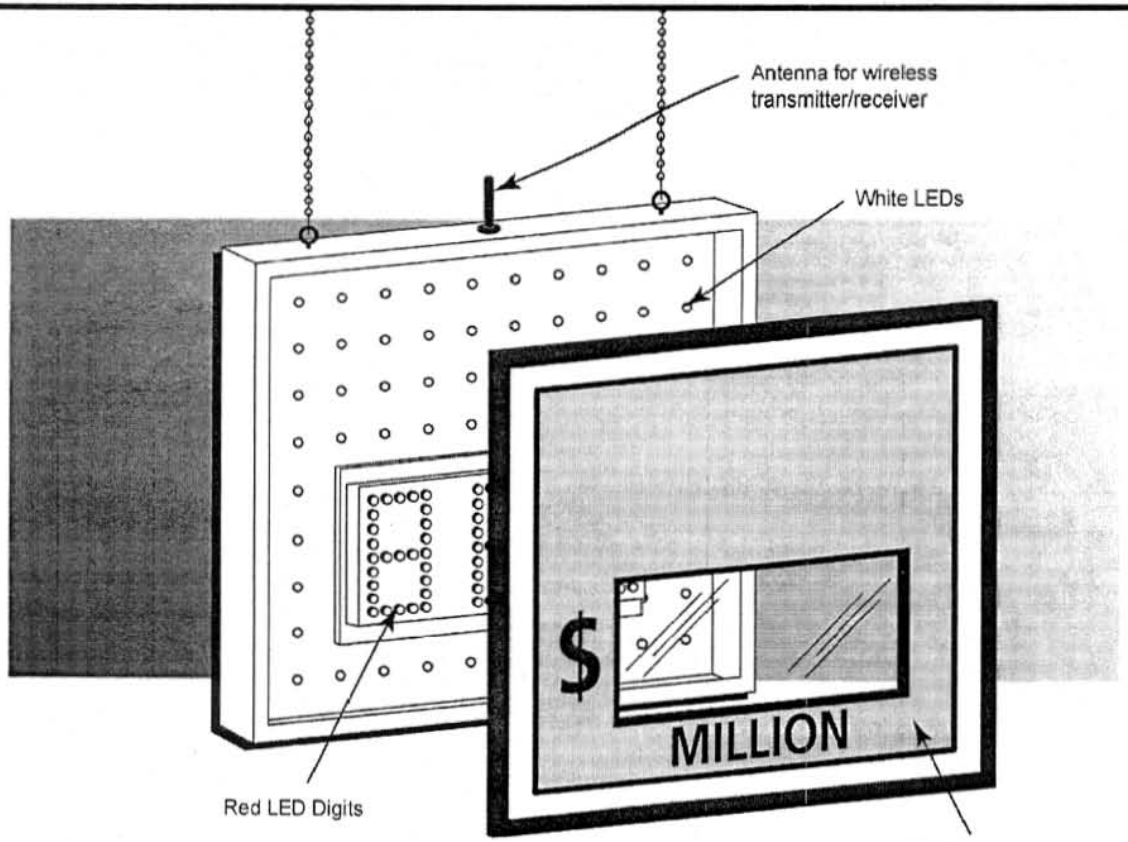

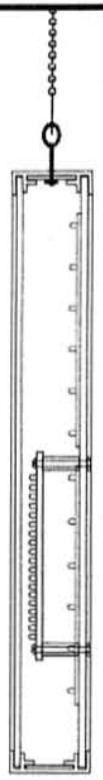

B1

- Graphics screened 4 line colors and backlit with White LEDs
- 3.75"h x 2"w LED Digits communicates with POS register system via a secure wireless transmitter/receiver method
  - Transmitter plugs into POS register via USB or RS485 connectors
- Plastic Extruded Frame Housing

Everbrite

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This drawing and the design depicted are confidential and are the exclusive property of Everbrite, LLC. No part of this work may be reproduced or copied in whole or in part in any form without express written permission of Everbrite, LLC.

Customer: TEXAS LOTTERY		Description: Texas Lottery LED Jackpot Sign
Project No: 258424-2	Size: 15"h x 16"w x 2"d	
Date: 3/31/10	Drawn By: BD	

Customer Approval: NOTE: Unless specified by customer, all depth of embossing will be determined by Everbrite Engineering or existing customer specifications on file. Colors and graphics on file will be used unless otherwise specified by customer.

Please read carefully, check appropriate box and fax back to Everbrite:

☐ Sketch OK as is
☐ New sketch required

SIGNATURE _____ DATE _____

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1. Please confirm you have the State licenses, permits, certificates and authorizations needed to provide these goods and services.

CERTIFICATIONS: HUB
TX DOT - SMALL BUSINESS LINC PROGRAM

2. Describe your experience/capabilities to provide Marketing Materials. Provide 3 examples demonstrating your ability to provide similar scope services.

WE PROVIDE A BROAD SPECTRUM OF COMMERCIAL BUSINESS SIGN NEEDS, OUR CLIENTS VARY FROM SMALL PRIVATE BUSINESS TO STATE DEPARTMENTS
*SEE ATTACHED FOR DRAWINGS.

3. Supply a minimum of two (2) references that will attest to your ability (in the last three years) to provide services similar in scope to those outlined. For each reference, provide the following information:
   - The client organization's name, mailing address, contact name, telephone number and email address
   - The approximate period during which the services were provided
   - A summary of the type, quantity, and scope of services

* SEE ATTACHED

4. Describe your preferred pricing structure for this type of purchase. Suggest alternative pricing structures you would consider.

VOLUME PRICE BREAKS @ 1000, 2500, 5000, 10000.
50% DOWN, 50% WHEN PRODUCT SHIPS IF NO INSTALLATION.
50% DOWN, 25% SHIPPED, 25% @ INSTALLATION

5. Please list the standard Service Level Agreements to which you will perform.

DESIGNS, PERMITTING, FABRICATION, INSTALLATION.

6. Please list the standard Warranties you will provide.

ONE YEAR WARRANTY, EXTENDED WARRANTIES AVAILABLE.
LIMITED

Please use the space below for any additional information which may be pertinent to this RFQ.

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5. Appendix A: Qualitative Questions

All respondents must answer questions 1-7 in the table below. Respondents then only need to respond to questions regarding the services they will be bidding upon.

The first portion requests straightforward, brief answers about your company – please use the table provided to enter your responses. The second portion requests more detail and in-depth answers to questions regarding your capability to service Scientific Games in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Question	Response
1. Provide the contact person (including name, phone, fax, e-mail address) with whom SG shall communicate regarding this RFQ.	DE HUMPHRIES DE@360SIGNS.COM P. 512-442-2900 F. 512-442-2906
2. Provide your Texas Payee ID or Federal ID Number	TEXAS TAXPAYER NUMBER: 3-20372-4314-7
3. Confirm your company status as either a; certified HUB's in the state of Texas, or a Minority or Women Trade Organization. Attach valid certificates and/or supporting documentation.	HUB - SEE ATTACHED 126277600817000157749
4. Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.	NONE
5. List your ~~2007~~, 2008, and 2009 revenues and net income. OPEN BUSINESS DATE -	2008 - $52,787 $-82,592.00 2009 - $317,624 $4,466
6. List all your major locations which will best service this business	4109 TODD LANE SUITE 400 AUSTIN, TX 78744
7. Identify which of the Texas location identified in the RFQ you will be able to provide goods and services.	4109 TODD LANE SUITE 400 AUSTIN, TX 78744

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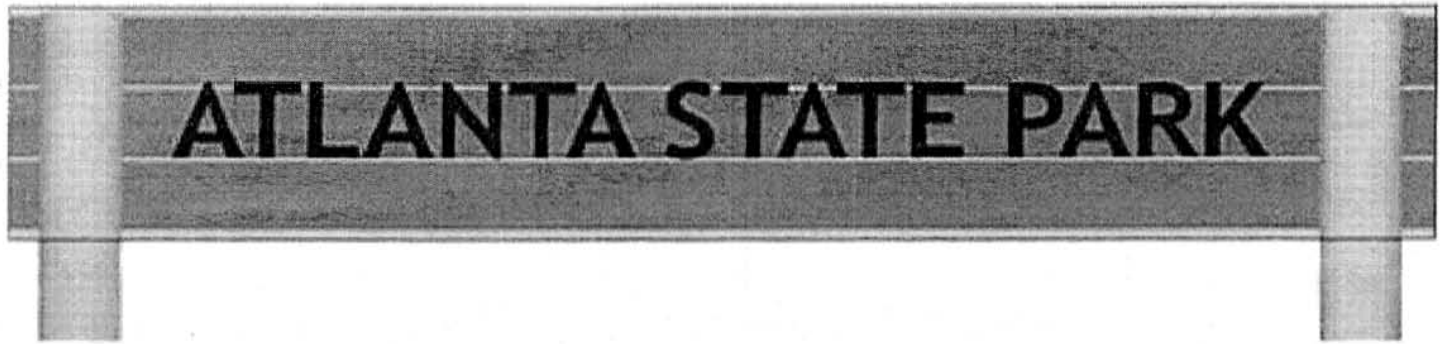
Font: Trebuchet MS

8.375 inch tall letters



Letters will be made from
Cor-Ten Steel with
natural finish:

Client Approved:

360 SIGNS

Materials:

This is an original ... drawing created by 360 Signs, LLC for your personal use in connection with the project being planned for you b... All or parts of this design (with exception to ...). It is not to be shown to anyone outside your organization, nor is it to be used, reproduced, copied or exhibited ... whatsoever. Rights remain the property of 360 Signs LLC.

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S · I · G · N · S
4109 Todd Lane Suite 400
Austin, Texas 78744
Phone: 512.442.2900
Fax: 512.442.2906
www.360signs.com

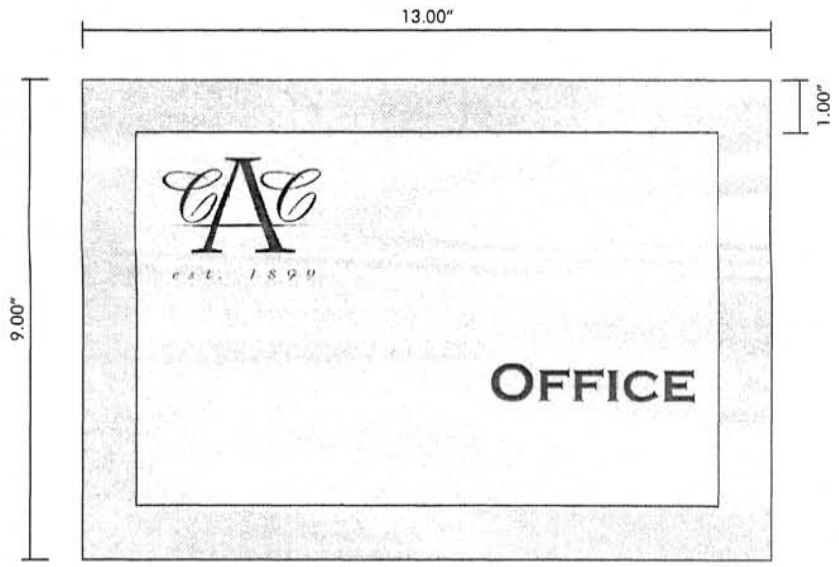
Client
Austin Country Club

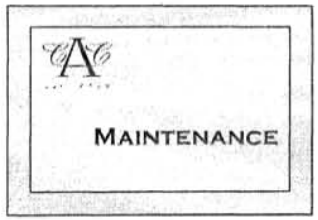
Project
Interior Signage

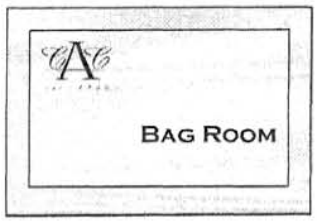
Drawing Number
ACC - 1

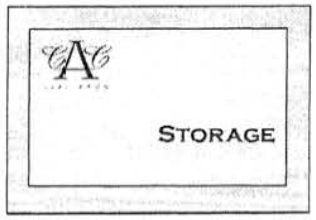
Scale
1:3

Specifications
13.00" x 9.00" sandblasted Corian"' signs; sign to have 1.00" "roughed" border; all letters to be colored Hunter Green; signs to be installed to interior wall(s)









Client's Approval Signature

Date

This order will be produced exactly as specified on this proof sheet. Please be sure to review all artwork, specifications, color, spelling and any notes that follow prior to approval. Your signature on this proof authorizes 360 Signs LLC to produce this order at cost specified. If questions arise, please ask before approval. 360 Signs will answer completely any question that arises. 360 Signs LLC will not be held responsible for orders produced with approval of client that do not meet any unlisted criteria, or changes made after final approval signature. This is an original drawing created by 360 Signs LLC for professional use in connection with the project being prepared for you by 360 Signs LLC. It is not to be shown to competing companies, or anyone out side the original directed recipient. It may not be used, reproduced, copied or exhibited in any fashion with out signed permission from 360 Signs LLC. All parts of this design, with the exception of registered trademarks and clients supplied artwork and logos, remain the property of 360 Signs LLC.

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Austin Country Club
4408 Long Champ Drive
Austin, TX 78746
512-328-0090
www.austincountryclub.com
Contact: David Manglos
Contact Email: bgreebon@austincountryclub.com
Contact Phone: 512-314-3252

Service Time Period: September 2008 to January 2010

We provided design, fabrication and installation of interior and exterior signage for Austin Country Club. We have also provided signage and marketing materials for the Club's events and tournaments, including wrapping their golf carts.

Texas Parks and Wildlife
4200 Smith School Road
Austin, TX 78744
Contact: Florence Wong
Contact Email: florence.wong@tpwd.state.tx.us
Contact Phone: 512-389-8007

Service Time Period: May 2009 to April 2010

We were vendor for dimensional letters on park monument signs.

RLA Real Estate, LLC
5214 Burleson Road
Suite 601
Austin, TX 78744
Contact: Andy Lukei
Contact Email: alukei@rl-a.com
Contact Phone: 949-251-9230

Service Time Period: October 2008 to January 2010

We consult, design, fabricated and installed signage for this commercial properties management company. We've provided design presentation boards, way finding, monument signage, custom metal work letters with mounting, promotional signs to mention a few.

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State of Texas

Historically Underutilized Business
Certification and Compliance Program

The Texas Comptroller of Public Accounts (CPA),
hereby certifies that

360 SIGNS, LLC

has successfully met the established requirements of the
State of Texas Historically Underutilized Business (HUB) Program
to be recognized as a HUB.

This certificate, printed 22-NOV-2008, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, addresses, phone and fax numbers or authorized signatures) provided in the submission of the business' application for registration/certification as a HUB, you must immediately (within 30 days of such changes) notify the HUB Program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility.

Paul A. Gibson

Certificate/VID Number: 1262776081700
File/Vendor Number: 57749
Approval Date: 17-NOV-2008
Expiration Date: 17-NOV-2012

Paul A. Gibson
Statewide HUB Program Manager
Texas Comptroller of Public Accounts
Texas Procurement and Support Services Division

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies and universities are encouraged to validate HUB certification prior to issuing a notice of award by accessing the Internet (http://www.window.state.tx.us/procurement//cmbl/hubonly.html) or by contacting the HUB Program at (888) 863-5881 or (512) 463-5872.

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Watson, Marlon

From: Watson, Marlon
nt: Tuesday, May 25, 2010 3:07 PM
: De Humphries
Cc: Stewart, Joe
Subject: RE: RFQ for Texas Lottery

Based on our internal evaluation, 360 Signs has been selected to provide Scientific Games with T-shirts, Polo shirts, and hats in our marketing materials solicitation. We would like to include your firms credentials in our RFP response next month to the Texas Lottery.

As outlined in the solicitation, this is contingent upon successful background screening on your firm and mutual agreement on pricing. Our award to you is contingent upon Scientific Games winning RFP 362-10-001 with the Texas Lottery.

I will be contacting you in the near future for additional information as needed but again, thank you for solicitation response.

Regards,

Marlon Watson

From: De Humphries [mailto:De@360Signs.com]
ent: Thursday, May 13, 2010 10:07 AM
: Watson, Marlon
c: De Humphries
Subject: RFQ for Texas Lottery

I did send a prior email but the last attachment, 10042 Worksheet 005, did not send with the rest. Thank you, DE

Dear Marlon,

Attached are all of the documents needed for the RFQ. Please keep us updated on our status throughout the process. Thank you for the opportunity and we look forward to working with you.

Robyn Beaver for:

De Humphries

360 Signs
4109 Todd Lane, Suite 400
Austin, TX 78744
de@360signs.com
'2 442-2900 (O)
2 442-2906 (F)
.2 656-1795 (M)
www.360signs.com

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Watson, Marlon

From: Watson, Marlon
nt: Tuesday, May 25, 2010 3:13 PM
: 'jgeisler@EVERBRITE.com'
Cc: Stewart, Joe
Subject: RE: Tx RFP - Marketing Materials

Based on our internal evaluation, Everbrite has been selected as one of the most qualified vendor in our marketing materials solicitation. We would like to include your firms credentials in our RFP response next month to the Texas Lottery to provide Neon Signs and LED/Starlites.

As outlined in the solicitation, this is contingent upon successful background screening on your firm and mutual agreement on pricing. Our award to you is contingent upon Scientific Games winning RFP 362-10-001 with the Texas Lottery.

I will be contacting you in the near future for additional information as needed but again, thank you for solicitation response.

Regards,

Marlon Watson

From: Watson, Marlon
ent: Thursday, May 06, 2010 9:14 AM
: jgeisler@EVERBRITE.com
ubject: FW: Tx RFP - Marketing Materials

From: Watson, Marlon
Sent: Tuesday, May 04, 2010 4:13 PM
To: de@360signs.com; acfawards@pdq.net; info@designcentersigns.com; paige@texaspromo.com
Cc: Angela Freeman; sales@ssi-ia.com; donw@bdainc.com
Subject: FW: Tx RFP - Marketing Materials

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide marketing materials pending a contract award of Texas Lottery RFP 362-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing of existing customers (Minimum of 3)
2. Listing of major governmental and local organizations you have worked with in Texas (optional)

HUBS will be evaluated on one of two factors which are best value and/or best pricing which will include vendors qualifications. The successful HUB must also successfully pass Scientific Games background/compliance review. Please see the attached documents for your review.

ease submit the above listed information no later than May 12th, 2010. If you have questions or comments about this solicitation, please call Marlon Watson at 770-664-3718 or via email at marlon.watson@scientificgames.com

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DATA TAPES

SCIENTIFIC GAMES®

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Enter your company's name here: **Scientific Games International** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 19 **Description:** Data Tapes

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Regent Sales, Inc	1752439117800	04 / 08 / 2010	☐ - Yes ☒ - No
Tape and Media.com LLC	1043633118400	04 / 08 / 2010	☒ - Yes ☐ - No
Prime Systems, Inc	1760320444100	04 / 08 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Tape and Media.com, LLC	1043633118400	100%	$400,000	☒ - Yes ☐ - No*
		%	$	☐ - Yes ☒ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

DOCUMENT REDACTED BY TLC - 12-10-10

Farris, Pam

From: Farris, Pam
t: Thursday, April 08, 2010 12:58 PM
'sherisa@regentsales.com'; 'orders@tapeandmedia.com'; 'michael@directron.us'
Subject: Solicitation for Tapes and Computer Supplies

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide our firm computer supplies pending a contract award of Texas Lottery RFP 361-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing of existing customers (Minimum of 3)
2. Listing of major governmental and local organizations you have worked with in Texas

HUBS will be evaluated on one of two factors which are best value and/or best pricing which will include vendors qualifications. The successful HUB must also successfully pass Scientific Games background/compliance review. The items below are typical items we would purchase from the selected vendors. The selected vendor will provide data tapes and misc. computer supplies for Scientific Games 8 or more locations in the state of Texas pending our contract award.

Please submit pricing and the above listed information no later than Friday, April 16, 2010 at 12 pm EST. If you have questions or comments about this solicitation, please call Pamela Farris @ 770-664-3898 or via email at n.farris@scientificgames.com

Thank you,

Quantum data tapes type LTO-1 and DDS-3 /Qty of 100
4182x toner cartridge for the HP LaserJet 8150dn
Misc Computer Supplies (no pricing necessary)

Pamela Farris
Buyer
Scientific Games
1500 Bluegrass Lakes Parkway
Alpharetta, Georgia 30004
770-664-3898
770-664-3882 Fax
pam.farris@scientificgames.com

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Farris, Pam

From: Farris, Pam
Sent: Thursday, April 08, 2010 1:00 PM
To: 'angela.freeman@hmbc.org'
Subject: FW: Solicitation for Tapes and Computer Supplies

Angela,

Could you send this to a member in the MBE community that can provide this service to my company.

From: Farris, Pam
Sent: Thursday, April 08, 2010 12:58 PM
To: 'sherisa@regentsales.com'; 'orders@tapeandmedia.com'; 'michael@directron.us'
Subject: Solicitation for Tapes and Computer Supplies

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4182x toner cartridge for the HP LaserJet 8150dn
Misc Computer Supplies (no pricing necessary)

Pamela Farris
Buyer
Scientific Games
1500 Bluegrass Lakes Parkway
pharetta, Georgia 30004
.0-664-3898
770-664-3882 Fax
pam.farris@scientificgames.com

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Farris, Pam

From: Angela Freeman [angela.freeman@hmbc.org]
Sent: Thursday, April 08, 2010 1:34 PM
To: Farris, Pam
Subject: RE: Solicitation for Tapes and Computer Supplies

Yes I will.

From: Farris, Pam [mailto:Pam.Farris@scientificgames.com]
Sent: Thursday, April 08, 2010 12:00 PM
To: Angela Freeman
Subject: FW: Solicitation for Tapes and Computer Supplies

Angela,

Could you send this to a member in the MBE community that can provide this service to my company.

From: Farris, Pam
Sent: Thursday, April 08, 2010 12:58 PM
To: 'sherisa@regentsales.com'; 'orders@tapeandmedia.com'; 'michael@directron.us'
Subject: Solicitation for Tapes and Computer Supplies

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Thank you,

Quantum data tapes type LTO-1 and DDS-3 /Qty of 100
4182x toner cartridge for the HP LaserJet 8150dn
Misc Computer Supplies (no pricing necessary)

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Farris, Pam

From: Mail Delivery System [MAILER-DAEMON@alphaglobal.com]
t: Thursday, April 08, 2010 1:29 PM
Farris, Pam
Subject: [Retrieved]Successful Mail Delivery Report
Attachments: Delivery report; Message Headers

This is the mail system at host nike.alphaglobal.com.

Your message was successfully delivered to the destination(s)
listed below. If the message was delivered to mailbox you will
receive no further notifications. Otherwise you may still receive
notifications of mail delivery errors from other systems.

The mail system

<sherisa@regentsales.com>: alias expanded

DOCUMENT REDACTED BY TLC - 12-10-10

Farris, Pam

From: System Administrator
Michael Chang
Sent: Thursday, April 08, 2010 3:11 PM
Subject: Delivered: Solicitation for Tapes and Computer Supplies

Your message

To: sherisa@regentsales.com; orders@tapeandmedia.com; michael@directron.us
Subject: Solicitation for Tapes and Computer Supplies
Sent: 4/8/2010 12:58 PM

was delivered to the following recipient(s):

Michael Chang on 4/8/2010 12:59 PM

DOCUMENT REDACTED BY TLC - 12-10-10

Farris, Pam

From: sherisa@regentsales.com
t: Thursday, April 08, 2010 1:30 PM
Farris, Pam
Subject: Delivered: Solicitation for Tapes and Computer Supplies
Attachments: delivery-status.txt

Your message was delivered to the recipient.

DOCUMENT REDACTED BY TLC - 12-10-10

Farris, Pam

From: sherisa@vzw.blackberry.net
Sent: Thursday, April 08, 2010 1:30 PM
To: Farris, Pam
Subject: Delivered: Solicitation for Tapes and Computer Supplies
Attachments: delivery-status.txt

Your message was delivered to the recipient.

DOCUMENT REDACTED BY TLC - 12-10-10

Farris, Pam

From: System Administrator
Adrian Fernandez; Bennie Wallace; Texas Warehouse; Stan Wallace; Dave Emerito; Brian Cianci; Elizabeth Wallace
Sent: Thursday, April 08, 2010 3:11 PM
Subject: Delivered: Solicitation for Tapes and Computer Supplies

Your message

To: sherisa@regentsales.com; orders@tapeandmedia.com; michael@directron.us
Subject: Solicitation for Tapes and Computer Supplies
Sent: 4/8/2010 12:58 PM

was delivered to the following recipient(s):

Adrian Fernandez on 4/8/2010 12:59 PM
Bennie Wallace on 4/8/2010 12:59 PM
Texas Warehouse on 4/8/2010 12:59 PM
Stan Wallace on 4/8/2010 12:59 PM
Dave Emerito on 4/8/2010 12:59 PM
Brian Cianci on 4/8/2010 12:59 PM
Elizabeth Wallace on 4/8/2010 12:59 PM

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REGENT SALES, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1752439117800 / 64506
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	02-APR-11
Vendor Name:	REGENT SALES, INC.
Vendor Address:	119 GOLIAD ST., SUITE 219 FORT WORTH, TX 76126
County:	TARRANT
Vendor URL:	http://REGENTSALES.COM
Contact:	President/ Sherisa McClellan
Phone / Fax:	817-249-9950 / 817-249-9069
Email Address:	SHERISA@REGENTSALES.COM
Ethnicity / Gender:	WO / F
Business Description:	VALUE ADDED COMPUTER SYSTEMS SOLUTIONS PROVIDER/ INTEGRATOR
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	19-JUN-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
204	**COMPUTER HARDWARE AND PERIPHERALS FOR MICROCOMPUTERS*
204-13	*Cables: Printer, Disk, Network, etc.
204-19	*Communication Boards: Fax, Modem (Internal), etc.
204-32	*Drives, External (Jump Drives, Flash Drives, etc.)

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TAPEANDMEDIA.COM, LLC

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1043633118400 / 32785
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	03-MAY-11
Vendor Name:	TAPEANDMEDIA.COM, LLC
Vendor Address:	4221 FREIDRICH LN. STE. 13O AUSTIN, TX 78744
County:	TRAVIS
Vendor URL:	http://www.tapeandmedia.com
Contact:	PRESIDENT/ELIZABETH F. WALLACE
Phone / Fax:	877-938-0901 / 512-448-0708
Email Address:	orders@tapeandmedia.com
Ethnicity / Gender:	WO / F
Business Description:	TapeandMedia.com is woman owned business with 2 locations - Austin, Texas and Fairfield County, Connecticut. We sell quality media products at discount prices. We are an authorized reseller for the major manufacturers.
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	31-MAR-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	1	

Class-Item | Commodity Description *(bold for all items in class)*	
204	**COMPUTER HARDWARE AND PERIPHERALS FOR MICROCOMPUTERS*
204-13	*Cables: Printer, Disk, Network, etc.

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PRIME SYSTEMS, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1760320444100 / 66489
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	27-JUN-12
Vendor Name:	PRIME SYSTEMS, INC.
Vendor Address:	10402 HARWIN DRIVE HOUSTON, TX 77036
County:	HARRIS
Vendor URL:	http://WWW.PRIMESYSTEMS.COM
Contact:	Michael Chang, President
Phone / Fax:	713-933-0934 / 713-933-1030
Email Address:	michael@directron.us
Ethnicity / Gender:	AS / M
Business Description:	Sales and services of desktop computers, laptops, printers, servers, perpherals, network equipment, projectors, a/v, accessoris, hardware, software, programming, consulting, IT solutions for K12, education, government agencies.
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	13-APR-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
204	**COMPUTER HARDWARE AND PERIPHERALS FOR MICROCOMPUTERS*

DOCUMENT REDACTED BY TLC - 12-10-10

Farris, Pam

From: Lorraine Arriaga [larriaga@tenabes.com]
t: Tuesday, April 13, 2010 9:38 AM
Farris, Pam
Subject: FW: Texas Lottery

Here is our cost pricing w/ no volume discounts - once you get exact amounts I will work w/ the manufacturers to get additional discounts.
We do not have shipping baked in - and would assume all purchased at one time. This is such a small transaction any additional computer gear placed through our company would be greatly appreciated.

Reseller:
P.O. #: 04122010

Quantity: 100
Sku: E31199
Mfr #: MR-L1MQN-01
Manufacturer: QUANTUM - DLT
Product: 1PK LTO1 ULTRIUM 100/200GB TAPE CARTRIDGE
Price: $30.01
Extended Price: $3,001.42

Quantity: 100
Sku: D57246
Mfr #: CDM24
nufacturer: QUANTUM - DLT
oduct: 1PK DDS3 DAT 4MM 125M 12/24GB TAPE CARTRIDGE
Price: $6.62
Extended Price: $662.29

Quantity: 1
Sku: V08435
Mfr #: 27302
Manufacturer: IMATION CORPORATION
Product: EARTHWISE TONER HP LASERJET 8100 & 8150 SERIES C4182X
Price: $50.73
Extended Price: $50.73

Freight: $0.00
Tax: $0.00
Total: $3,714.44

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Farris, Pam

From: Lorraine Arriaga [larriaga@tenabes.com]
Sent: Monday, April 12, 2010 3:23 PM
To: Farris, Pam
Cc: Calvin W. Stephens
Subject: [Retrieved]HUB participation for Data tapes/toner/misc computer supplies

Dear Ms. Farris,

We would like to respond to the request for pricing.

Question;
Do you have an official RFP format? If yes, can you please forward to me
#2. What are the Qty amounts for HP Laser Jet toner cartridge?
#3. What examples of misc computer supplies do you need?

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide our firm **computer supplies only** pending a contract award of Texas Lottery RFP 361-10-001.

Qualified firms should submit the following documents:

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Please submit pricing and the above listed information no later than Friday, April 16, 2010 at 12 pm EST. If you have questions or comments about this solicitation, please call Pamela Farris @ 770-664-3898 or via email at pam.farris@scientificgames.com

Needs are:
Quantum data tapes type LTO-1 and DDS-3 /Qty of 100
4182x toner cartridge for the HP LaserJet 8150dn
Misc Computer Supplies (no pricing necessary)

Lorraine Arriaga
Managing Director
214-777-6437 Office
214-668-2277 Cell
14-202-9072 Fax
www.tenabes.com

DOCUMENT REDACTED BY TLC - 12-10-10

Farris, Pam

From: Lorraine Arriaga [larriaga@tenabes.com]
t: Tuesday, April 13, 2010 9:34 AM
Farris, Pam
Cc: Calvin W. Stephens
Subject: RE: [Retrieved]HUB participation for Data tapes/toner/misc computer supplies

Yes we can provide all the below.
I sent Calvin some pricing -
Quantum does not provide Gov pricing and no volume discounts.
HP does provide additional discounts beyond our distribution pricing. Depending on volume I can have them get more aggressive

We can provide mouse pads, cables, projector, etc.
We have a cost Plus model for certain large volumes of 2% above our cost for commodity products.

Lorraine Arriaga
Managing Director
214-777-6437 Office
214-668-2277 Cell
214-202-9072 Fax
www.tenabes.com

---

rrom: Farris, Pam [Pam.Farris@scientificgames.com]
Sent: Tuesday, April 13, 2010 8:12 AM
To: Lorraine Arriaga
Cc: Calvin W. Stephens
Subject: RE: [Retrieved]HUB participation for Data tapes/toner/misc computer supplies

(1) No, this is just qualify vendors for the Proposal. If we win the bid, we will do a formal RFP.
(2) The amount of Toner cartridges will vary we do not have an exact amount yet.
(3) Misc Computer supplies can be surge protectors, computer cables, mouse pads etc. (we will have more detail if we win the bid. Right now we are not requesting pricing on this, just verification that you can provide)

Thanks

From: Lorraine Arriaga [mailto:larriaga@tenabes.com]
Sent: Monday, April 12, 2010 3:23 PM
To: Farris, Pam
Cc: Calvin W. Stephens
Subject: [Retrieved]HUB participation for Data tapes/toner/misc computer supplies

Dear Ms. Farris,

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Needs are:

Quantum data tapes type LTO-1 and DDS-3 /Qty of 100

4182x toner cartridge for the HP LaserJet 8150dn

Misc Computer Supplies (no pricing necessary)

Lorraine Arriaga
Managing Director
214-777-6437 Office
214-668-2277 Cell
[illegible]-202-9072 Fax
www.tenabes.com

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April 15, 2010

To: Pamela Fariss

Thank you for the opportunity to bid this RFP for you. Please let me know if you have any questions or need clarification on any items that have been quoted. I can get a catalog over if you need one or all locations if necessary. We look forward to the opportunity to work with Scientific Games. Also, the compatible toner list below is just an option – I added it just to show significant savings on a great product. I included the warranty information below. I can also offer samples if you want to try it first. We offer free delivery, next day service and no minimum order fees. There is an application to establish an account if you are not a State agency and I attached that as well.

Our online ordering site is very robust and has the capabilities to tier approvers,different ship to locations, house favorites lists etc. More information on that to come if necessary.

Re: RFP: 361-10-001

Item Number	Description	Unit of Measure	PDME Quote	Availability
HEW-C4182X	HP Toner Cartridge for LF8150dn	Each	$185.99	Next Day
*IVR-83082	**Compatible** (not recycled or remanufactured) Toner cartridge for the LJ8150dn *Warranty information attached*	Each	$68.65	Next Day
HEW-C7971A	LTO-1 DDS-3 Data Cartridges	Each	$37.30	Next Day
Miscellaneous Computer Supplies	Misc	Vary	Competitive Pricing	Next Day

PDME
1120 Toro Grande Dr. Bldg. # 2, Ste. # 208, Cedar Park, TX 78613
Tel: (512) 335-7173 Fax: (512) 219-0901 Toll Free: (800) 723-3345 Fax: (866) 330-2033
www.pdme.com

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PDME References:

Mustang Engineering
Jennifer Hallman
713-350-7315
Jennifer.hallman@mustangeng.com

Luminex Corporation
Kathleen Sprinkle
512-219-8020
ksprinkle@luminexcorp.com

G-Tech Corporation
Cindy Hutchens
GTECH Texas
512.908.4310
Cindy.hutchens@GTECH.com

PDME
1120 Toro Grande Dr. Bldg. # 2, Ste. # 208, Cedar Park, TX 78613
Tel: (512) 335-7173 Fax: (512) 219-0901 Toll Free: (800) 723-3345 Fax: (866) 330-2033
www.pdme.com

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State/Government Agencies/Universities
HHSC – Health and Human Services & all major agencies under their umbrella: DSHS, DARS, DADS etc
University of Texas at Austin
University of Houston
Texas Comptroller
Office of the Attorney General
Texas Commission on Environmental Quality
LCRA
Texas Railroad Commission
**All major State Agencies*

Account Manager: Aimee C. Reiswig (Contact Information Below)

Enclosed:
About PDME, Inc.
Copy of HUB Certificate
Innovera Warranty Information
PDME - Application

Thank you,

Aimee C. Reiswig
Sales - Account Management
PDME. Inc.
1120 Toro Grande Blvd.
Bldg 2, Ste 208
Cedar Park, *TEXAS*
L: 512-335-7173 x 112
TF: 800.723.3345 x 112
F 512.219.0901
E: areiswig@pdme.com
www.pdme.com

Be kinder than necessary because everyone you meet is fighting some kind of battle.

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We can offer you the following:

100 – Quantum DDS-3 Tapes @ $4.05/tape.
100 Quantum LTO 1 Tapes @ $27.78/tape
HP Brand 4182x Toner @ $173.73/each
Alternate – Imation Brand 4182x Compatible for HP 8150dn @ $50.60/each

Please note: Shipping by UPS Ground on orders $500 and over is free.

This quote is valid for 30 days.

Thanks again and please let me know if you have questions or need additional information.

Best Regards,

TapeandMedia.com LLC

Elizabeth F. Wallace
President

Texas Hub
Certificate/VID Number: 1043633118400
File/Vendor Number: 32785

DOCUMENT REDACTED BY TLC - 12-10-10

Farris, Pam

m: Bennie Wallace [bennie@tapeandmedia.com]
t: Friday, April 16, 2010 12:57 PM
o: Farris, Pam
Cc: Elizabeth Wallace
Subject: RE: Solicitation for Tapes and Computer Supplies
Attachments: image001.gif; image002.jpg

Dear Pam Farris,

Thank you for this opportunity and I'm sorry for the confusion on our end.

Our proposal has been faxed to 770-664-3882.

Best Regards,

Bennie H. Wallace, Jr.
www.tapeandmedia.com
877.938.0901 (toll free) | 512.448.0708 (fax)

Visit us online at www.tapeandmedia.com
tapeandmedia.com
Discount Prices on Video, Audio and Data Media

Become a fan on Facebook

From: Farris, Pam [mailto:Pam.Farris@scientificgames.com]
Sent: Thursday, April 08, 2010 11:58 AM
To: sherisa@regentsales.com; orders; michael@directron.us
Subject: Solicitation for Tapes and Computer Supplies

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Thank you,

ıntum data tapes type LTO-1 and DDS-3 /Qty of 100
4182x toner cartridge for the HP LaserJet 8150dn
Misc Computer Supplies (no pricing necessary)

Pamela Farris
Buyer
Scientific Games
1500 Bluegrass Lakes Parkway
Alpharetta, Georgia 30004
770-664-3898
770-664-3882 Fax
pam.farris@scientificgames.com

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tapeandmedia.com

April 16, 2010

Scientific Games
1500 Bluegrass Lakes Parkway
Alpharetta, Georgia 30004

Dear Pamela Farris,

Thank you for this opportunity.

In response to your Customer Requirements

1. Business Reference Listing:

Computer Science Corporation
PO Box 1728
Sterling, VA 20167
Contact: JoLynn Zrnich - 586-825-8820

Perot Systems Government Services
QSS Group/Rock Island Arsenal
Rock Island, IL 61299
Contact: Sarah Weigandt - 309-782-8067

USDOT Volpe Center
55 Broadway
Cambridge, MA 02142
Joseph Monaghan – 617-4942-448

2. Government and Local Organizations in Texas

University of Texas
10100 Burnet Rd
Austin, TX 78758
Contact - Donald L Yarbro - 512 471-0419

Teachers Retirement System of Texas
1000 Red River St
78701-2698
Contact – Sophia Gonzalez - 512-542-6687

Texas Department of Transportation
3500 Jackson Ave Bldg 10
Austin, TX 78731
Contact - Benard Stafford – 512-486-5844

4221 Freidrich Ln, Suite 130 • Austin, TX 78744
877.938.0901 • Fax: 512.448.0708

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Farris, Pam

From: Aimee C. Reiswig [areiswig@pdme.com]
t: Thursday, April 15, 2010 5:54 PM
'Aimee C. Reiswig'; Farris, Pam
ubject: [Retrieved]RE: PDME - Proposal for RFP 361-10-001

Pam –

Here it is in a Word Document just in case a PDF will not work.

Scientific Games
Bid-Protected...

I apologize for the second email.

Thank you,

Aimee C. Reiswig
Sales - Account Management
PDME. Inc.
1120 Toro Grande Blvd.
Bldg 2, Ste 208
Cedar Park, *TEXAS*
L: 512-335-7173 x 112
TF: 800.723.3345 x 112
F 512.219.0901
areiswig@pdme.com
v.pdme.com

.e kinder than necessary because everyone you meet is fighting some kind of battle.

From: Aimee C. Reiswig [mailto:areiswig@pdme.com]
Sent: Thursday, April 15, 2010 4:47 PM
To: pam.farris@scientificgames.com
Cc: 'Aimee C. Reiswig'
Subject: PDME - Proposal for RFP 361-10-001

Pam-

I wanted to get this to you today – please let me know if I need to send this to another contact!

ve a wonderful evening and please let me know if you have any questions.

<< File: CSS_scienticgsmes.pdf >> Thank you,

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Aimee C. Reiswig
Sales - Account Management
PDME. Inc.
' Toro Grande Blvd.
2, Ste 208
.edar Park, *TEXAS*
L: 512-335-7173 x 112
TF: 800.723.3345 x 112
F 512.219.0901
E: areiswig@pdme.com
www.pdme.com

Be kinder than necessary because everyone you meet is fighting some kind of battle.

<< OLE Object: Picture (Device Independent Bitmap) >>

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References for Tenabes and SSP Consulting, L.C.

1. Ms. Autumn Harrison
   Texas Department of Transportation
   General Services Division
   125 East 11th Street
   Austin, Texas 78701-2483
   P.: 512.374.5389
   E.: aharri2@dot.state.tx.us

2. Dr. Mark Porterie, Ed.D.
   Assistant to the Superintendent
   Port Arthur Independent School District
   P.O. Box 1388
   Port Arthur, Texas 77641
   P.: 409.989.6238
   E.: mporterie@paisd.org

3. Mr. Billy Rector, Director of Information Technology
   Texas Southern University
   3100 Cleburne Street
   Houston, Texas 77004
   P.: 713.313.6898
   E.: rectorbc@tsu.edu

4. Mr. Reginald Moore, Director of Technology
   North Forest Independent School District
   6010 Little York Road
   Houston, Texas 77016
   P.: 713.491.1031
   E.: Reginald.moore@nfisd.org

5. Mr. Don O'Bannon
   Dallas/Fort Worth International Airport
   P.O. Box 619428
   DFW Airport, Texas 75261-9428
   P.: 972.973.5502
   E.: dobannon@dfwairport.com

6. Mr. John Egan
   Marsh USA (Subcontract with Dallas Independent School District)
   4400 Bank One Center, 1717 Main St.
   Dallas, Texas 75201
   P.: 214.303.8125
   E.: John.J.Egan@marsh.com

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SSP Consulting, L.C. Governmental Clients

- Dallas Independent School District | DISD
- Port Arthur Independent School District
- Dallas/Fort Worth International Airport | DFW Airport
- Texas Department of Transportation
- Dallas Area Rapid Transit | DART
- City of Dallas
- Houston Metropolitan Transit Authority | METRO
- Hennepin County Public Safety Facility
- City of Shreveport, Louisiana
- American Airlines Center | AAC

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Texas Lottery Scientific Games Proposed Pricing
Submitted By: Tenabes, a subsidiary of SSP Consulting, L.C.

Quantity: 100
Sku: E31199
Mfr #: MR-L1MQN-01
Manufacturer: QUANTUM - DLT
Product: 1PK LTO1 ULTRIUM 100/200GB TAPE CARTRIDGE
Price: $30.01
Extended Price: $3,001.42

Quantity: 100
Sku: D57246
Mfr #: CDM24
Manufacturer: QUANTUM - DLT
Product: 1PK DDS3 DAT 4MM 125M 12/24GB TAPE CARTRIDGE
Price: $6.62
Extended Price: $662.29

Quantity: 1
Sku: V08435
Mfr #: 27302
Manufacturer: IMATION CORPORATION
Product: EARTHWISE TONER HP LASERJET 8100 & 8150 SERIES C4182X
Price: $50.73
Extended Price: $50.73

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Farris, Pam

From: Farris, Pam
Sent: Tuesday, April 20, 2010 12:00 PM
To: 'Bennie Wallace'
Subject: RE: Solicitation for Tapes and Computer Supplies
Attachments: image001.gif; image002.jpg

Mr. Wallace:

Based on our review of your credentials with respect to our tapes and computer solicitation, Scientific Games has deemed you most qualified with respect to our pursuit of Texas Lottery RFP 362-10-0001. We will include your name in our solicitation for this procurement.

Upon notification of award, we will contact your firm regarding the procurement of requested tapes and computer supplies. At this time, we will also submit your firms credentials though our internal compliance/background screening process as we do with any new vendor we anticipate doing business with.

Congratulations and thank you for your reply. If you have additional questions, please contact me directly. I would also encourage you to monitor the status of Texas Lottery RFP 362-10-0001 via the Texas Lottery website as the contract award is slated for August 2010.

Thank you

From: Bennie Wallace [mailto:bennie@tapeandmedia.com]
Sent: Friday, April 16, 2010 12:57 PM
To: Farris, Pam
Cc: Elizabeth Wallace
Subject: RE: Solicitation for Tapes and Computer Supplies

Dear Pam Farris,

Thank you for this opportunity and I'm sorry for the confusion on our end.

Our proposal has been faxed to 770-664-3882.

Best Regards,

Bennie H. Wallace, Jr.
www.tapeandmedia.com
877.938.0901 (toll free) | 512.448.0708 (fax)

Visit us online at www.tapeandmedia.com
tapeandmedia.com
Discount Prices on Video, Audio and Data Media

Become a fan on Facebook

From: Farris, Pam [mailto:Pam.Farris@scientificgames.com]
Sent: Thursday, April 08, 2010 11:58 AM

DOCUMENT REDACTED BY TLC - 12-10-10

To: sherisa@regentsales.com; orders; michael@directron.us
Subject: Solicitation for Tapes and Computer Supplies

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and rnational customers is sourcing qualified, certified HUB's in the state of Texas who can provide our firm computer supplies pending a contract award of Texas Lottery RFP 361-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing of existing customers (Minimum of 3)
2. Listing of major governmental and local organizations you have worked with in Texas

HUBS will be evaluated on one of two factors which are best value and/or best pricing which will include vendors qualifications. The successful HUB must also successfully pass Scientific Games background/compliance review. The items below are typical items we would purchase from the selected vendors. The selected vendor will provide data tapes and misc. computer supplies for Scientific Games 8 or more locations in the state of Texas pending our contract award.

Please submit pricing and the above listed information no later than Friday, April 16, 2010 at 12 pm EST. If you have questions or comments about this solicitation, please call Pamela Farris @ 770-664-3898 or via email at pam.farris@scientificgames.com

Thank you,

Quantum data tapes type LTO-1 and DDS-3 /Qty of 100
2x toner cartridge for the HP LaserJet 8150dn
Misc Computer Supplies (no pricing necessary)

Pamela Farris
Buyer
Scientific Games
1500 Bluegrass Lakes Parkway
Alpharetta, Georgia 30004
770-664-3898
770-664-3882 Fax
pam.farris@scientificgames.com

This communication (including any attachments) is intended for the use of the intended recipient(s) only and may contain information that is confidential, privileged or legally protected. Any unauthorized use or dissemination of this communication is strictly prohibited. If you have received this communication in error, please immediately notify the sender by return e-mail message and delete all copies of the original communication. Thank you for your cooperation.

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Farris, Pam

From: System Administrator
Bennie Wallace
Sent: Tuesday, April 20, 2010 3:14 PM
Subject: Delivered: RE: Solicitation for Tapes and Computer Supplies

Your message

To: Bennie Wallace
Subject: RE: Solicitation for Tapes and Computer Supplies
Sent: 4/20/2010 12:00 PM

was delivered to the following recipient(s):

Bennie Wallace on 4/20/2010 12:00 PM

DOCUMENT REDACTED BY TLC - 12-10-10

Farris, Pam

From: Bennie Wallace [bennie@tapeandmedia.com]
t: Tuesday, April 20, 2010 12:03 PM
Farris, Pam
Cc: Elizabeth Wallace
Subject: RE: Solicitation for Tapes and Computer Supplies
Attachments: image001.gif; image002.jpg

Dear Pam,

Thank you very much – and good luck.

You'll probably find us as an existing Vendor in your system. In 2009 we had 3 purchase orders for delivery to a facility you have in Oklahoma. The PO numbers were 103193, 103083 and 101675.

Thanks again,
Bennie

Bennie H. Wallace, Jr.
www.tapeandmedia.com
877.938.0901 (toll free) | 512.448.0708 (fax)

Visit us online at www.tapeandmedia.com
tapeandmedia.com
Discount Prices on Video, Audio and Data Media

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From: Farris, Pam [mailto:Pam.Farris@scientificgames.com]
Sent: Tuesday, April 20, 2010 11:00 AM
To: Bennie Wallace
Subject: RE: Solicitation for Tapes and Computer Supplies

Mr. Wallace:

Based on our review of your credentials with respect to our tapes and computer solicitation, Scientific Games has deemed you most qualified with respect to our pursuit of Texas Lottery RFP 362-10-0001. We will include your name in our solicitation for this procurement.

Upon notification of award, we will contact your firm regarding the procurement of requested tapes and computer supplies. At this time, we will also submit your firms credentials though our internal compliance/background screening process as we do with any new vendor we anticipate doing business with.

Congratulations and thank you for your reply. If you have additional questions, please contact me directly. I would also encourage you to monitor the status of Texas Lottery RFP 362-10-0001 via the Texas Lottery website as the contract award is slated for August 2010.

ank you

DOCUMENT REDACTED BY TLC - 12-10-10

From: Bennie Wallace [mailto:bennie@tapeandmedia.com]
Sent: Friday, April 16, 2010 12:57 PM
To: Farris, Pam
Cc: Elizabeth Wallace
Subject: RE: Solicitation for Tapes and Computer Supplies

Dear Pam Farris,

Thank you for this opportunity and I'm sorry for the confusion on our end.

Our proposal has been faxed to 770-664-3882.

Best Regards,

Bennie H. Wallace, Jr.
www.tapeandmedia.com
877.938.0901 (toll free) | 512.448.0708 (fax)

Visit us online at www.tapeandmedia.com
tapeandmedia.com
Discount Prices on Video, Audio and Data Media

Become a fan on Facebook

From: Farris, Pam [mailto:Pam.Farris@scientificgames.com]
Sent: Thursday, April 08, 2010 11:58 AM
sherisa@regentsales.com; orders; michael@directron.us
Subject: Solicitation for Tapes and Computer Supplies

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide our firm computer supplies pending a contract award of Texas Lottery RFP 361-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing of existing customers (Minimum of 3)
2. Listing of major governmental and local organizations you have worked with in Texas

HUBS will be evaluated on one of two factors which are best value and/or best pricing which will include vendors qualifications. The successful HUB must also successfully pass Scientific Games background/compliance review. The items below are typical items we would purchase from the selected vendors. The selected vendor will provide data tapes and misc. computer supplies for Scientific Games 8 or more locations in the state of Texas pending our contract award.

Please submit pricing and the above listed information no later than Friday, April 16, 2010 at 12 pm EST. If you have questions or comments about this solicitation, please call Pamela Farris @ 770-664-3898 or via email at pam.farris@scientificgames.com

Thank you,

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Quantum data tapes type LTO-1 and DDS-3 /Qty of 100
4182x toner cartridge for the HP LaserJet 8150dn
Misc Computer Supplies (no pricing necessary)

Pamela Farris
Buyer
Scientific Games
1500 Bluegrass Lakes Parkway
Alpharetta, Georgia 30004
770-664-3898
770-664-3882 Fax
pam.farris@scientificgames.com

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This communication (including any attachments) is intended for the use of the intended recipient(s) only and may contain information that is confidential, privileged or legally protected. Any unauthorized use or dissemination of this communication is strictly prohibited. If you have received this communication in error, please immediately notify the sender by return e-mail message and delete all copies of the original communication. Thank you for your cooperation.

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ATTACHMENT C-1
HUB SUBCONTRACTING PLAN (HSP) FORM CHECKLIST

This checklist is provided as a tool to assist Proposers in the preparation of the HSP. Use of the checklist does not guarantee that a compliant HSP has been submitted. **Proposers are not required to return this checklist.**

☐ Did you complete Section 1 of the HSP form?

☐ Did you check the "YES" box in Section 2 of the HSP form? If so, proceed to Section A below.

☐ Did you check the "NO" box in Section 2 of the HSP form? If so, proceed to Section B below.

A. Proposer Intends to Subcontract:

☐ Did you identify all areas that you intend to subcontract in Section 2 of the HSP form?

The steps below are required **for each subcontracting opportunity identified in Section 2**. Note: A) Using your protégé as a subcontractor for a particular opportunity (refer to HSP Section 4) satisfies the good faith effort for that specific opportunity; B) For professional services contracts ONLY (refer to HSP Section 5), subcontracting at least 20% of the contract to HUBs satisfies the good faith effort. If either one of these situations applies, skip to Section 8.

PRE-EXISTING SUBCONTRACTING RELATIONSHIPS: THE GOOD FAITH EFFORT IS REQUIRED EVEN FOR AREAS WHERE A PROPOSER HAS A PRE-EXISTING SUBCONTRACTING RELATIONSHIP.

☐ Did you submit a copy of page 2 of the HSP form for each opportunity?

Section 6
☐ Did you utilize the State of Texas Centralized Master Bidders List and/or HUB Directory to identify HUBs for each opportunity? *
☐ Did you send written notices to three or more HUBs for each opportunity? *
☐ Did you allow HUBs five working days from their receipt of the notices to respond? *
☐ Did you send a written notice to at least one minority or woman trade organization or development center for each opportunity?*
☐ Was the notice(s) to a trade organization/development center sent no later than five working days prior to the proposal due date? *
☐ Did all notices to HUBs and trade organizations/development centers include the items outlined in Section 6, Part C of the HSP form?
☐ Did you include with your Proposal copies of all notices and supporting documentation which confirms that notices regarding each opportunity were sent (i.e., e-mails, fax confirmations, mail receipts, etc.)?
Section 7
☐ Did you list the certified HUBs that you notified regarding each opportunity?
Section 8
☐ Did you identify the subcontractor(s) to be used for each opportunity? (Use a continuation sheet, if necessary.)
☐ Did you indicate the expected contract percentage and approximate dollar amount to be paid to each subcontractor for each opportunity?
☐ If the selected subcontractor for the opportunity is a non-HUB, did you provide a written justification of your selection process?

☐ Did you sign and date the HSP form?

*** As required under Part 5 of the RFP. Failure to complete and document these steps will result in disqualification of your Proposal.**

==========

B. Proposer Does Not Intend to Subcontract:

☐ Did you complete Section 9?

☐ If you checked "YES" in Section 9, did you provide the section/page number of your Proposal that contains a detailed explanation of how your company will perform all functions of the contract without the use of subcontractors?

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Watson, Marlon

From: Watson, Marlon
nt: Monday, March 29, 2010 2:15 PM
: 'Beth LeBas'
Subject: RE: Texas Lottery RFP 361-10-001 Solicitation for Office Supplies subcontracting partners

Yes, 3 would be fine. Thank you.

From: Beth LeBas [mailto:beth@gonzalezop.com]
Sent: Monday, March 29, 2010 2:13 PM
To: Watson, Marlon
Subject: RE: Texas Lottery RFP 361-10-001 Solicitation for Office Supplies subcontracting partners

Thank you. The list might be similar to those we do state and local business with, will that be okay? And how many references would you like?

Beth LeBas
Administrative Assistant
Gonzalez Office Products
www.GonzalezOP.com
512.300.2400 - phone

From: Watson, Marlon [mailto:Marlon.Watson@scientificgames.com]
nt: Monday, March 29, 2010 1:09 PM
.b: Beth LeBas
Subject: RE: Texas Lottery RFP 361-10-001 Solicitation for Office Supplies subcontracting partners

Hello. Just a listing of references you have in the state that you do business with.

Thank you.

From: Beth LeBas [mailto:beth@gonzalezop.com]
Sent: Monday, March 29, 2010 2:07 PM
To: Watson, Marlon
Subject: Texas Lottery RFP 361-10-001 Solicitation for Office Supplies subcontracting partners

Good afternoon Mr. Watson –

We are inquiring about what a "Business Reference Listing" is.

Please let us know so we may submit information for review.

Thank you.

Beth LeBas
Administrative Assistant
Gonzalez Office Products
ww.GonzalezOP.com
512.300.2400 - phone

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TRAINING SERVICES

SCIENTIFIC GAMES®

DOCUMENT REDACTED BY TLC - 12-10-10

Enter your company's name here: **Scientific Games International** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 20 **Description:** Training Services

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

b. Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Savi Learning	1680554881100	03 / 29 / 2010	☒ - Yes ☐ - No
Engage Educational Technologies	1261730374300	03 / 29 / 2010	☐ - Yes ☒ - No
Cloud Training Services	1752745586300	03 / 29 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Savi Learning, Inc	1043633118400	100%	$537,000	☒ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

*** If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

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Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
nt: Monday, March 29, 2010 3:01 PM
: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; FW: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: margo@dfwmbdc.com

Subj: FW: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners
Sent: 2010-03-29 15:00

was relayed.

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

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Watson, Marlon

From: Watson, Marlon
Sent: Monday, March 29, 2010 3:00 PM
To: margo@dfwmbdc.com
Subject: FW: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners
Attachments: VKG SOW with final updates .doc

Hi Margo:

Would you pass this solicitation on to MBE's that are certified HUBS in Texas?

Thank you

From: Watson, Marlon
Sent: Monday, March 29, 2010 2:52 PM
To: kdubose@engageedutech.com; mhr50@swbell.net; creyes@swbell.net; cloudtraining@suddenlink.net
Cc: Hosonitz, Kris-Ann
Subject: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide our firm training services pending a contract award of Texas Lottery RFP 361-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing
2. Listing of major governmental and local organizations you have worked with in Texas
3. Awards or recognition received from service or goods provided (if none, not required)

HUBS will be evaluated on one of two factors which are best value and/or best pricing. The successful HUB must also successfully pass Scientific Games background/compliance review. The attached document outlines a general scope of work for training services.

Please submit the above listed information no later than Tuesday, April 6th, 2010 at 3 pm EST. If you have questions or comments about this solicitation, please call Marlon Watson at 770-664-3718 or via email at marlon.watson@scientificgames.com

Thank you,

Marlon A. Watson
Supplier Diversity, Strategic Sourcing & Procurement
Scientific Games International
(P) 770-664-3718
(F) 770-664-3882

If everyone is thinking alike, then somebody isn't thinking".

General George Patton

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Watson, Marlon

From: Marie Reed [mhr50@swbell.net]
Sent: Monday, March 29, 2010 6:29 PM
To: Watson, Marlon
Subject: Read: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners
Attachments: ATT1457086.txt

Your message

To: Watson, Marlon; kdubose@engageedutech.com; mhr50@swbell.net; creyes@swbell.net; cloudtraining@suddenlink.net
Cc: Hosonitz, Kris-Ann
Subject: RE: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners
Sent: 3/29/2010 1:52 PM

was read on 3/29/2010 5:28 PM.

DOCUMENT REDACTED BY TLC - 12-10-10

SAVI LEARNING, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1680554881100 / 03035
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	31-AUG-10
Vendor Name:	SAVI LEARNING, INC.
Vendor Address:	611 S MAIN STREET #400 GRAPEVINE, TX 76051
County:	TARRANT
Vendor URL:	http://www.savilearning.com
Contact:	Christine Reyes
Phone / Fax:	817-410-4733 / 817-337-3568
Email Address:	creyes@swbell.net
Ethnicity / Gender:	AS / F
Business Description:	EMPLOYEE TRAINING & DEVELOPMENT SERVICES, INSTRUCTIONAL DESIGN AND CONSULTING.
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	03-AUG-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
715	**PUBLICATIONS, AUDIOVISUAL MATERIALS, BOOKS, TEXTBOOKS (PREPARED MATERIALS ONLY)*
715-47	Manuals: Parts, Personnel, Policy, Purchasing, Training, etc., Not Otherwise Classified
	commodity items shown for class 715 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

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918	**CONSULTING SERVICES*
918-4	Accounting/Auditing/Budget Consulting
918-32	Consulting Services (Not Otherwise Classified)
918-75	Management Consulting
918-83	Organizational Development Consulting
	commodity items shown for class 918 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
920	**DATA PROCESSING, COMPUTER, PROGRAMMING, AND SOFTWARE SERVICES*
920-91	*Training, Computer Based (Software Supported)
	commodity items shown for class 920 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
924	
924-16	Course Development Services, Instructional/Training
924-40	*Instructor-led, Classroom Training (Technical)
924-41	Instructor-led, Classroom Training (Non-Technical)
924-60	Not-For-Credit Classes, Seminars, Workshops, etc.
	commodity items shown for class 924 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

See the CMBL Information Page for information on updates. Contact CPA by email at e.cmbl@cpa.state.tx.us.

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ENGAGE EDUCATIONAL TECHNOLOGIES

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1261730374300 / 53411
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	14-MAR-12
Vendor Name:	ENGAGE EDUCATIONAL TECHNOLOGIES
Vendor Address:	7308 CALLBRAM LANE AUSTIN, TX 78736
County:	TRAVIS
Vendor URL:	http://www.engageedutech.com
Contact:	Karyn DuBose & Michael Janiak
Phone / Fax:	877-447-9224 / 512-288-2280
Email Address:	kdubose@engageedutech.com
Ethnicity / Gender:	WO / F
Business Description:	Engage specializes in Interactive Classrooom & Presentation Technologies (Audio/Visual Products&Services): interactive whiteboards,wireless pads, projectors, document cameras,etc; training/professional development& installation/integration
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	16-FEB-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
204	**COMPUTER HARDWARE AND PERIPHERALS FOR MICROCOMPUTERS*
204-10	*Cabinets and Cases: Desktop Cases, Tower Cases, Drive Cabinets, etc.

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CLOUD TRAINING SERVICES

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1752745586300 / 05729
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	25-MAR-14
Vendor Name:	CLOUD TRAINING SERVICES
Vendor Address:	PO BOX 94686 LUBBOCK, TX 79493-4686
County:	LUBBOCK
Vendor URL:	http://cloudtraining.com
Contact:	Owner/Darla Cloud
Phone / Fax:	806-793-3301 / 806-368-9808
Email Address:	cloudtraining@suddenlink.net
Ethnicity / Gender:	WO / F
Business Description:	CTS provides training on Microsoft Office products such as Excel, Word, PowerPoint, Access, Project, Publisher and Outlook. We also provices customized training and curriculum development for specialized in-house systems at the request of our clients.
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	03-NOV-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
918	**CONSULTING SERVICES*
918-29	*Computer Software Consulting
	commodity items shown for class 918 are available for the districts:

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	1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
920	**DATA PROCESSING, COMPUTER, PROGRAMMING, AND SOFTWARE SERVICES*
920-7	*Applications Software for Microcomputer Systems: Business, Mathematical/Statistical, Medical, Scientific, etc.
920-14	*Applications Software (For Minicomputer Systems)
920-95	*Word Processing Software, Microcomputer
920-96	*Word Processing Software, Minicomputer
	commodity items shown for class 920 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
924	
924-40	*Instructor-led, Classroom Training (Technical)
	commodity items shown for class 924 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

See the CMBL Information Page for information on updates. Contact CPA by email at e.cmbl@cpa.state.tx.us.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
Sent: Monday, March 29, 2010 2:53 PM
To: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; RE: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: Watson, Marlon <Marlon.Watson@scientificgames.com>
kdubose@engageedutech.com
mhr50@swbell.net
creyes@swbell.net
cloudtraining@suddenlink.net
CC: Hosonitz, Kris-Ann <Kris-Ann.Hosonitz@scientificgames.com>

Subj: RE: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners
Sent: 2010-03-29 14:52

was relayed to the following recipient(s):

kdubose@engageedutech.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
Sent: Monday, March 29, 2010 2:53 PM
To: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; RE: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: Watson, Marlon <Marlon.Watson@scientificgames.com>
kdubose@engageedutech.com
mhr50@swbell.net
creyes@swbell.net
cloudtraining@suddenlink.net
CC: Hosonitz, Kris-Ann <Kris-Ann.Hosonitz@scientificgames.com>

Subj: RE: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners
Sent: 2010-03-29 14:52

was relayed to the following recipient(s):

mhr50@swbell.net
creyes@swbell.net

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

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Watson, Marlon

From: Chris Reyes [creyes@swbell.net]
nt: Monday, March 29, 2010 2:58 PM
o: Watson, Marlon
Subject: Read: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners
Attachments: ATT1432980.txt

Your message

To: Watson, Marlon; kdubose@engageedutech.com; mhr50@swbell.net; creyes@swbell.net; cloudtraining@suddenlink.net
Cc: Hosonitz, Kris-Ann
Subject: RE: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners
Sent: 3/29/2010 1:52 PM

was read on 3/29/2010 1:58 PM.

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Attachment B

Retailer Conversion Training

Statement of Work

1.0 Overview

SG has requested that TBD provide retailer training services in support of the Texas Lottery retailer conversion training. Training services shall include the following task areas:

- ❑ Attend a Train the Trainer with SGI trainers (TBD)
- ❑ Sign in retailers and provide admin support at Retailer Training Sessions throughout the state (TBD)
- ❑ Compile and report on attendance and evaluations into Remedy.
- ❑ Move equipment from site to site
- ❑ Responsible for set up and take down of all equipment (TBD)
- ❑ Project management

This Statement of Work is prepared based on the following information received from SG:

- ❑ Telephone Discussions between vendor and Kris-Ann Hosonitz
- ❑ TLC Retailer Training Schedule provided by Kris-Ann Hosonitz

2.0 Task Statement

Vendor shall perform the following tasks in support of the Texas Lottery retailer conversion training.

Attend a Train the Trainer with SGI trainers: Vendor will provide one (1) admin and one (1) trainer to attend a Train the Trainer session at the TBD facility, which will be conducted by SGI.

Sign in retailers and provide admin support at Retailer Training Sessions throughout the state: Vendor will provide one (1) admin for each of the SG identified retailer training classes, per training schedule (Appendix A). The admin will assist retailers in signing in at each classroom location, gather retailer questions that couldn't be answered during training sessions, and gather evaluation forms. The pay rate for this admin will be $45/hour.

Compile and report on attendance and evaluations into Remedy in real time: will be responsible to enter all attendance into the SGI Remedy system, within 2 hours of each class conclusion. Vendor will also input all class evaluations into the SGI Remedy system, within 24 hours of each class conclusion.

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Co-facilitate training classes with SG employees: Vendor will assist in training retailer classes. This task must be completed according to the attached retailer schedule (Appendix A). The pay rate for this trainer will be TBD.

Responsible for set up and take down of all equipment: Vendor will provide the labor to assist with the setup and take down of training rooms including all retailer training equipment and training materials at each of the training locations. This task must be completed according to the attached retailer schedule (project schedule).

Project Management: Vendor will assign a Project Manager that will be responsible for managing all of Vendor efforts under this SOW. This person will be the primary point of contact for the SG Project Manager. The pay rate for this project manager will be TBD.

All payments made to vendor assume an 8 hour work day for trainers and classroom administrators. The only exception to that will be for the work in TBD where we assume a 12 hour work day. The estimated time for the Project Manager would be no more than three hours a week.

3.0 Task Assumptions

- SG will perform all software modifications to Remedy necessary to schedule / report on attendance, evaluation forms, and training status.
- Training classes will be conducted according to the attached training schedule. Each class is expected to have a total duration of two (2) hours.
- The expected number of training classes by training city is as follows
  - TBD
- TBD will record attendance and evaluations through Remedy.
- SGI will provide laptops for trainers.
- SGI to provide one (1) lead trainer for each training class.

4.0 SG Responsibilities

- Provide training materials to be used during the training classes
- Provide train the trainer classes
- Provide training sites; training equipment; terminals.
- Conduct retailer contact for scheduling purposes.
- Provide schedule of classes and expected attendees.
- Provide vendor remote access into Remedy to record attendance and evaluation data.
- Perform software modifications to the Remedy application necessary to support attendance tracking, evaluations, and reporting.
- Provide all equipment necessary to set-up the training room, including extension cords, power strips, etc.
- Provide lodging.
-

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5.0 Deliverables

- Classroom training
- Training Class Attendance Sheets
- Training Class Evaluation Forms
- Data updates to Remedy for attendance, evaluations, and reporting.

6.0 Projected Completion Date / Milestones

- SG conduct "train the trainer" classes
- Vendor assists SG in training classes

7.0 Acceptance Criteria

Acceptance criteria shall be vendor completion of each training class.

8.0 Contract Type / Cost

This will be a firm fixed price contract. The total amount is TBD
Payment will be made in 3 equal installments.

- 1st payment – Start of effort (TBD)
- 2nd payment – 50% of retailer training duration complete (TBD)
- 3rd payment – End of retailer training and all evaluation forms input into Remedy (TBD)

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Watson, Marlon

From: margop3@vzw.blackberry.net
nt: Monday, March 29, 2010 3:04 PM
: Watson, Marlon
Subject: Delivered: FW: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners
Attachments: delivery-status.txt

Your message was delivered to the recipient.

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SAVI LEARNING
CONNECTING LEARNING TO BUSINESS RESULTS

SAVI Learning, Inc.
Training and Organizational Development Consulting

SAVI Learning, Inc. (SAVI) is a leading provider of instructional design and organizational development products and services. SAVI Learning enables organizations to develop employees and helps business leaders shape learning to achieve measurable business results. SAVI Learning training courses encompass the following components:

- Profiles and Assessments
- eLearning Development
- Video Production
- Graphics and Animation
- Learning Games and Business Simulations
- Workshops and Seminars
- 600+ Off-the-Shelf Course Library

SAVI Learning Capabilities

Our capabilities encompass the following areas of expertise:

- **Instructional Design** leveraging sound ISD principles and Accelerated Learning Methodology in the design, development and project management of adult learning experiences.

  Design and development process:

  • Consult with education program managers and SMEs to define course goals and create overall strategy
  • Conduct audience analysis and needs assessment
  • Establish learning objectives and mastery criteria
  • Determine learning strategies and appropriate media
  • Design and develop facilitator/participant guides and instructional support materials
  • Track and measure results of training initiatives

- **Training Facilitation** for diverse industries covering needs ranging from corporate training and process improvement sessions to focus groups and team building events.

  Customized course offerings: Some representative courses include Change/Time Management, Mentoring, Presentation Skills, Negotiation/Conflict Resolution, Customer Service, HR Coaching and Counseling, Interviewing, Workplace Equality, Compensation and Benefits, Diversity and Inclusion, Guided Discovery, Introductory and Intermediate MS Office Applications, etc.

- **Project Management** guiding multi-disciplinary teams through complex design and development projects

  Project management process:

  • Plan strategy; conduct analysis; select and manage teams; create schedule and timeline
  • Plan, track and monitor multiple training and curriculum development components
  • Manage and deliver critical learning and performance solutions encompassing:
    - Defining project scope and establishing objectives, priorities and tasks
    - Establishing deliverables and staff needs; determining staff availability; estimating timeline and budget; and establishing project evaluation criteria and metrics
    - Supervising curriculum development
    - Conducting project after-action reviews to identify lessons learned

611 S. Main Street, Suite 400, Grapevine, TX 76051

OFFICE 817.410.4733 | **FAX** 817.410.4734

www.savilearning.com

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SAVI Learning Vision
To elevate the standards of organizational learning and be an elite provider that other companies in our industry choose to emulate.

SAVI Learning Mission
To be the best and most innovative at providing an integrated approach to organizational development through the alignment of targeted learning initiatives and measurable business results.

SAVI Learning Certifications
SAVI Learning, Inc. has attained the following business certifications:

- 8(a) Small Business
- SDB Certification (Small Disadvantaged Business)
- HUB Certification (Historically Underutilized Business)
- M/WBE Certification (Minority Woman Business Enterprise)
- GSA Certification pending (Government Services Administration)

SAVI Learning President

"I'm proud of the fact that SAVI Learning's clients universally appreciate the quality of the adult learning experiences we create. They know our training courses achieve results!"
Christine T. Reyes, President
SAVI Learning, Inc.

Christine Reyes is an independent human performance professional with deep, broad expertise in instructional design and facilitation. Bringing more than 25 years of experience to each client engagement, Christine personally ensures that SAVI Learning, Inc. creates dynamic adult learning experiences that accomplish corporate objectives. Christine has guided SAVI Learning, which she established in 2002, in the successful design and delivery of more than 100 instructional programs for executives and frontline leaders at the following companies:

- Shell International B.V.
- American Airlines
- Northwest Airlines
- Amtrak
- Sprint PCS
- Hudson Advisors

Christine's qualifications include the following:

- B.S., Interdisciplinary Studies (Concentration: Training and Development), University of Texas, Arlington (Summa Cum Laude)
- M. Ed., Adult Education, Cambridge College
- M.B.A., Texas Woman's University

611 S. Main Street, Suite 400, Grapevine, TX 76051
OFFICE 817.410.4733 | **FAX** 817.410.4734
www.savilearning.com

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SAVI LEARNING
CONNECTING LEARNING TO BUSINESS RESULTS

Christine's additional certifications include the following:

- Certified Instructional Designer
- Certified Performance Consultant
- Certified in Accelerated Learning Theory
- Certified TEAM Facilitator Women Unlimited, Inc.
- Certified Facilitator/Distributor of Inscape DiSC® Profiles
- Certified Administrator of Myers Briggs Type Indicator®
- Accredited Facilitator of Insights® Discovery Systems
- Certified Facilitator of NetSpeed® Leadership
- Accredited Facilitator of Strengths Deployment Inventory®
- Certified Facilitator of TetraMap®
- Certified Trainer of Managing Workplace Conflict®

Christine maintains memberships in the following organizations:

- Association for Psychological Type
- Women's Business Council Southwest
- U.S. Pan-Asian Chamber of Commerce
- International Alliance for Learning (Member, Board of Directors)
- American Society for Training and Development (Member, Board of Directors and Recipient, Excellence in Practice Award, 2001)

Past Performance (Texas)

Shell International, B.V: 2002-Present
Custom Instructional Design of Instructor-led Training, Blended Learning and eLearning
Training Project Management

Hudson Advisors: 2008-Present
Leadership Coaching and Consulting
Training Project Management
Foundations of Management Facilitation and Course Development
DiSC® Workplace Facilitation

Women Unlimited: 2009-Present
TEAM Program Facilitator

Professional Flooring: 2009
General Management Consulting
Leadership Coaching

University of North Texas: 2010
DiSC® Workplace Facilitation

Sinequanon Group: 2010
Custom Instructional Design

Steinbrecher & Associates: 2003-2004
Custom Instructional Design
Training Project Management

SAVI Learning, Inc. is one of the Top Ten Asian Businesses in Dallas/Fort Worth.

611 S. Main Street, Suite 400, Grapevine, TX 76051

OFFICE 817.410.4733 | **FAX** 817.410.4734

www.savilearning.com

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Watson, Marlon

From: Chris Reyes [creyes@swbell.net]
Sent: Monday, March 29, 2010 6:48 PM
To: Watson, Marlon
Subject: RE: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners
Attachments: Savi Capabilities Statement for SGI.pdf

Mr. Watson:

Thank you for reaching out to the HUB vendors in Texas. I have attached the capabilities of SAVI Learning, Inc. as well as my own personal credentials. I think you will find us well-able to fulfill the training requirements as outlined in the scope of work for the Texas Lottery RFP 361-10-001 Solicitation for Training Services. Training, in any capacity, whether it is facilitation or design and development, is our core competency.

Please let me know if there is any additional information that I can provide for you .

Regards,

Christine Reyes, President
SAVI Learning, Inc.

From: Watson, Marlon [mailto:Marlon.Watson@scientificgames.com]
Sent: Monday, March 29, 2010 1:53 PM
To: Watson, Marlon; kdubose@engageedutech.com; mhr50@swbell.net; creyes@swbell.net; cloudtraining@suddenlink.net
Cc: Hosonitz, Kris-Ann
Subject: RE: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide our firm training services pending a contract award of Texas Lottery RFP 361-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing
2. Listing of major governmental and local organizations you have worked with in Texas
3. Awards or recognition received from service or goods provided (if none, not required)

HUBS will be evaluated on one of two factors which are best value and/or best pricing. The successful HUB must also successfully pass Scientific Games background/compliance review. The attached document outlines a general scope of work for training services.

Please submit the above listed information no later than Tuesday, April 6th, 2010 at 3 pm EST. If you have questions or comments about this solicitation, please call Marlon Watson at 770-664-3718 or via email at marlon.watson@scientificgames.com

Thank you,

DOCUMENT REDACTED BY TLC - 12-10-10

Marlon A. Watson
Supplier Diversity, Strategic Sourcing & Procurement
Scientific Games International
) 770-664-3718
) 770-664-3882

"If everyone is thinking alike, then somebody isn't thinking".

General George Patton

This communication (including any attachments) is intended for the use of the intended recipient(s) only and may contain information that is confidential, privileged or legally protected. Any unauthorized use or dissemination of this communication is strictly prohibited. If you have received this communication in error, please immediately notify the sender by return e-mail message and delete all copies of the original communication. Thank you for your cooperation.

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Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
Sent: Thursday, April 08, 2010 11:45 AM
To: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; RE: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: Chris Reyes <creyes@swbell.net>
CC: Hosonitz, Kris-Ann <Kris-Ann.Hosonitz@scientificgames.com>

Subj: RE: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners
Sent: 2010-04-08 11:44

was relayed to the following recipient(s):

creyes@swbell.net

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Watson, Marlon
Sent: Thursday, April 08, 2010 11:44 AM
To: 'Chris Reyes'
Cc: Hosonitz, Kris-Ann
Subject: RE: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners

Good morning Chris:

Based on our internal evaluation, SaVI Learning has been selected to most qualified vendor in our training services solicitation. We would like to include your firms credentials in our RFP response next month to the Texas Lottery.

As outlined in the solicitation, this is contingent upon successful background screening on your firm and mutual agreement on pricing. Our award to you is contingent upon Scientific Games winning RFP 361-10-001 with the Texas Lottery.

I will be contacting you in the near future for additional information as needed but again, thank you for solicitation response.

Regards,

Marlon Watson

From: Chris Reyes [mailto:creyes@swbell.net]
Sent: Monday, March 29, 2010 6:48 PM
To: Watson, Marlon
Subject: RE: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners

Mr. Watson:

Thank you for reaching out to the HUB vendors in Texas. I have attached the capabilities of SAVI Learning, Inc. as well as my own personal credentials. I think you will find us well-able to fulfill the training requirements as outlined in the scope of work for the Texas Lottery RFP 361-10-001 Solicitation for Training Services. Training, in any capacity, whether it is facilitation or design and development, is our core competency.

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Regards,

Christine Reyes, President
SAVI Learning, Inc.

From: Watson, Marlon [mailto:Marlon.Watson@scientificgames.com]
Sent: Monday, March 29, 2010 1:53 PM
To: Watson, Marlon; kdubose@engageedutech.com; mhr50@swbell.net; creyes@swbell.net; cloudtraining@suddenlink.net
Cc: Hosonitz, Kris-Ann
Subject: RE: Texas Lottery RFP 361-10-001 Solicitation for Training Services subcontracting partners

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Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide our firm training services pending a contract award of Texas Lottery RFP 361-10-001.

alified firms should submit the following documents:

1. Business Reference Listing
2. Listing of major governmental and local organizations you have worked with in Texas
3. Awards or recognition received from service or goods provided (if none, not required)

HUBS will be evaluated on one of two factors which are best value and/or best pricing. The successful HUB must also successfully pass Scientific Games background/compliance review. The attached document outlines a general scope of work for training services.

Please submit the above listed information no later than Tuesday, April 6th, 2010 at 3 pm EST. If you have questions or comments about this solicitation, please call Marlon Watson at 770-664-3718 or via email at marlon.watson@scientificgames.com

Thank you,

Marlon A. Watson
Supplier Diversity, Strategic Sourcing & Procurement
Scientific Games International
) 770-664-3718
) 770-664-3882

"If everyone is thinking alike, then somebody isn't thinking".

General George Patton

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PROMOTIONAL ITEMS

SCIENTIFIC GAMES®

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Enter your company's name here: **Scientific Games International** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

TION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 21 **Description:** Promotional Items

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
American Promoprint, Inc	1260050870400	04 / 19 / 2010	☐ - Yes ☒ - No
Austin Specialty Advertising, Inc	1134225742200	04 / 19 / 2010	☐ - Yes ☒ - No
Bee-Tree Promotional Products, Inc	1200512853800	04 / 19 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
BranduWorld	1208160235600	100%	$54,000	☒ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

" the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Watson, Marlon

From: Watson, Marlon
nt: Monday, April 19, 2010 2:17 PM
.o: jal@americanpromoprint.com; customerservice@bee-tree.com; ROBERTA@RKCPROMO.COM
Cc: Angela Freeman; kathy@austinspecialty.com
Subject: Promotional Products Solicitation
Attachments: ARMMPBPromotional Items (2).docx

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide our firm promotional products pending a contract award of Texas Lottery RFP 361-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing
2. Listing of major governmental and local organizations you have worked with in Texas

HUBS will be evaluated on one of two factors which are best value and/or best pricing. The successful HUB must also successfully pass Scientific Games background/compliance review. The attached document outlines a small list of items we procure and desire competitive quotes.

Please submit the above listed information no later than Tuesday, April 27th, 2010 at 5 pm EST. If you have questions or comments about this solicitation, please call Marlon Watson at 770-664-3718 or via email at arlon.watson@scientificgames.com

Thank you,

Marlon A. Watson
Supplier Diversity, Strategic Sourcing & Procurement
Scientific Games International
(P) 770-664-3718
(F) 770-664-3882

"If everyone is thinking alike, then somebody isn't thinking".

General George Patton

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AMERICAN PROMOPRINT, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1260050870400 / 63147
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	12-AUG-13
Vendor Name:	AMERICAN PROMOPRINT, INC.
Vendor Address:	1128 WESTWOOD DRIVE SUITE 100 ROSENBERG, TX 77471-2251
County:	FORT BEND
Vendor URL:	http://www.americanpromoprint.com
Contact:	Pres./Judy LaLonde Boyum
Phone / Fax:	281-238-5155 / 281-238-5234
Email Address:	jal@americanpromoprint.com
Ethnicity / Gender:	WO / F
Business Description:	Advertising Specialities, Promotional Products, Apparel, Silk Screen and Embroidery Awards and Recognition, Promotional Products, Printing, Business Form, Labels, Banners andSigns
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	15-JUL-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
80	*BADGES, AWARDS, EMBLEMS, NAME TAGS AND PLATES, JEWELRY, ETC.*
	Badges, Buttons, Emblems, and ID Cards, Celluloid and Plastic: Student, Faculty,

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80-10	Membership, Employee, etc.
80-15	Badges, Emblems, and Patches, Metal: Cap, Game Wardens', Officers', Service Awards, Uniform, etc.
80-45	Folders, Presentation
80-50	Nameplates, Metal, Adhesive Back
80-53	Nameplates, Metal, Nonadhesive
80-55	Nameplates, Plastic
80-56	Nameplates, Specialty (Including Clocks, Logos, Pen/Pencil Sets, etc.)
80-57	Ribbons and Rosettes (Awards)
80-60	Recycled Awards, Convention Items, Trophies, etc.
80-65	Service Awards, Specialty Type
80-69	Tags: Luggage, Security, Identification
80-78	Trophies, Plaques, Awards, Certificates, etc. (Not Otherwise Classified)
	commodity items shown for class 80 are available for the districts: 12,13,20
85	*BAGS, BAGGING, TIES, AND EROSION SHEETING, ETC.*
85-15	Bags, Burlap or Jute
85-20	Bags, Canvas or Duck (Except Mail)
85-45	Bags: Nylon, Polyester, Polypropylene
85-80	Seals, Mailbag, etc.
	commodity items shown for class 85 are available for the districts: 12,13,20
195	*CLOCKS, WATCHES, TIMEPIECES, JEWELRY AND PRECIOUS STONES*
195-8	Alarm Clocks, Electric and Spring
195-17	Clocks, Battery Operated (See 195-80 for Wall Type)
195-18	Clocks, Electric, Commercial
195-60	Stopwatches (Including Liquid Crystal Display)
195-80	Wall Clocks, Battery
195-85	Watches: Pocket, Wrist, etc.
	commodity items shown for class 195 are available for the districts: 12,13,20
200	*CLOTHING: ATHLETIC, CASUAL, DRESS, UNIFORM, WEATHER AND WORK RELATED*
200-16	Coats, Jackets, Parkas, Vests (Cold Weather)
200-	Hospital Wear, Professional

DOCUMENT REDACTED BY TLC - 12-10-10

34	
200-44	Pants, Slacks, Trousers, Shorts, Jeans, etc.
200-70	Shirts, Dress and Casual
200-74	Silk Screened Shirts, Jackets, Hats, etc.
200-78	Sweaters
200-85	Uniforms, Blended Fabric
200-86	Uniforms, Cotton
200-92	Work Clothes
	commodity items shown for class 200 are available for the districts: 12,13,20
201	*CLOTHING ACCESSORIES (SEE CLASS 800 FOR SHOES AND BOOTS)*
201-13	Aprons, Bibs, Smocks - Non-disposable (See 200-32,34 for Hospital type)
201-17	Bags, Clothing
201-19	Bandanas, Handkerchiefs, Ties, etc.
201-20	Bands: Arm, Hat, Head, Sweat, etc.
201-30	Caps, All Types (Except Disposable and Hospital Types)
201-37	Emblems, Braids, and Patches (For Caps and Uniforms) (Including Chevrons, Epaulettes and Shoulder Boards)
201-39	Gloves, Cloth Type (All Types)
201-40	Gloves, Cowhide/Leather (All Types)
201-46	Hats, Straw
201-47	Hats, Miscellaneous (See 201-65 for Rain Type and 345-56 for Safety Type)
	commodity items shown for class 201 are available for the districts: 12,13,20
255	*DECALS AND STAMPS*
255-	Decals, Pressure Sensitive Adhesive

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AUSTIN SPECIALTY ADVERTISING, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1134225742200 / 28949
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	17-NOV-10
Vendor Name:	AUSTIN SPECIALTY ADVERTISING, INC.
Vendor Address:	P.O.BOX 30225 AUSTIN, TX 78755
County:	TRAVIS
Vendor URL:	http://www.austinspecialty.com
Contact:	President - Kathy Carver
Phone / Fax:	512-345-7868 / 512-345-1014
Email Address:	kathy@austinspecialty.com
Ethnicity / Gender:	WO / F
Business Description:	Promotional products, apparel and T-shirts, business travel accessories, decals, pens, calendars, leather items for conferences, trade shows and internal use
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	12-MAR-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	* —	0
Commodity Performance:	* —	0
Service Delivery:	* —	0
Service Performance:	* —	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	1	

Class-Item | Commodity Description *(bold for all items in class)*	
37	*AMUSEMENT, DECORATIONS, ENTERTAINMENT, GIFTS, TOYS, ETC.*
37-23	Cards, Greeting and Gift (Including Recycled Types)
37-43	Gifts (Incl. Gift Certificates)
37-	

DOCUMENT REDACTED BY TLC - 12-10-10

52	Novelties and Advertising Specialty Products, Including Biodegradable
37-78	Souvenirs: Promotional, Advertising, etc.
	commodity items shown for class 37 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
80	*BADGES, AWARDS, EMBLEMS, NAME TAGS AND PLATES, JEWELRY, ETC.*
80-10	Badges, Buttons, Emblems, and ID Cards, Celluloid and Plastic: Student, Faculty, Membership, Employee, etc.
80-45	Folders, Presentation
80-56	Nameplates, Specialty (Including Clocks, Logos, Pen/Pencil Sets, etc.)
80-65	Service Awards, Specialty Type
80-69	Tags: Luggage, Security, Identification
80-78	Trophies, Plaques, Awards, Certificates, etc. (Not Otherwise Classified)
	commodity items shown for class 80 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
195	*CLOCKS, WATCHES, TIMEPIECES, JEWELRY AND PRECIOUS STONES*
195-80	Wall Clocks, Battery
195-83	Wall Clocks, Electric
195-85	Watches: Pocket, Wrist, etc.
	commodity items shown for class 195 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
200	*CLOTHING: ATHLETIC, CASUAL, DRESS, UNIFORM, WEATHER AND WORK RELATED*
200-16	Coats, Jackets, Parkas, Vests (Cold Weather)
200-70	Shirts, Dress and Casual
200-74	Silk Screened Shirts, Jackets, Hats, etc.
	commodity items shown for class 200 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
201	*CLOTHING ACCESSORIES (SEE CLASS 800 FOR SHOES AND BOOTS)*
201-	Bags, Clothing

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17	
201-19	Bandanas, Handkerchiefs, Ties, etc.
	commodity items shown for class 201 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
530	*LUGGAGE, BRIEF CASES, PURSES AND RELATED ITEMS*
530-15	Attache Cases
530-25	Back and Fanny Packs
530-30	Brief Cases, Brief Bags, and Portfolios
530-39	Business and Credit Card Holders, Binders, Folders, etc.
530-50	Duffle and Tote Bags
530-65	Purses, Wallets, Key Cases, etc.
530-75	Travel Kits and Accessories
	commodity items shown for class 530 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
605	*OFFICE MECHANICAL AIDS, SMALL MACHINES, AND APPARATUSES*
605-41	Magnets
	commodity items shown for class 605 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
620	*OFFICE SUPPLIES: ERASERS, INKS, LEADS, PENS, PENCILS, ETC.*
620-80	Pens (General Writing Types): Ball Point, Nylon Tip, Plastic Tip, Roller Ball, etc.
	commodity items shown for class 620 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
966	*PRINTING AND TYPESETTING SERVICES*
966-5	Bumper Stickers, etc.: Printed
966-22	Decal Printing
966-84	Silk Screen Printing
	commodity items shown for class 966 are available for the districts:

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BEE-TREE PROMOTIONAL PRODUCTS, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1200512853800 / 40529
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	14-MAR-12
Vendor Name:	BEE-TREE PROMOTIONAL PRODUCTS, INC.
Vendor Address:	1024 REMUDA DRIVE FORT WORTH, TX 76108-9568
County:	PARKER
Vendor URL:	http://www.bee-tree.com
Contact:	Debbie Dillon
Phone / Fax:	817-448-8458 / 817-288-0883
Email Address:	customerservice@bee-tree.com
Ethnicity / Gender:	WO / F
Business Description:	PROMOTIONAL PRODUCTS AND SERVICES
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	21-NOV-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
37	*AMUSEMENT, DECORATIONS, ENTERTAINMENT, GIFTS, TOYS, ETC.*
37-52	Novelties and Advertising Specialty Products, Including Biodegradable
37-78	Souvenirs: Promotional, Advertising, etc.
37-84	Toys and Games (Not Educational Type)(See 208-47; 209-48; 785-53; and 805-51 for other type games) (Incl. Children's Coloring Books and

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	commodity items shown for class 37 are available for the districts: 2,3,9,18
80	*BADGES, AWARDS, EMBLEMS, NAME TAGS AND PLATES, JEWELRY, ETC.*
80-10	Badges, Buttons, Emblems, and ID Cards, Celluloid and Plastic: Student, Faculty, Membership, Employee, etc.
80-15	Badges, Emblems, and Patches, Metal: Cap, Game Wardens', Officers', Service Awards, Uniform, etc.
80-25	Card Holders, All Types (See Class 578 for Metal)
80-35	Convention Badges and Name Tags, Adhesive Back
80-38	Convention Badges and Name Tags, Nonadhesive type
80-45	Folders, Presentation
80-56	Nameplates, Specialty (Including Clocks, Logos, Pen/Pencil Sets, etc.)
80-57	Ribbons and Rosettes (Awards)
80-65	Service Awards, Specialty Type
80-69	Tags: Luggage, Security, Identification
80-78	Trophies, Plaques, Awards, Certificates, etc. (Not Otherwise Classified)
	commodity items shown for class 80 are available for the districts: 2,3,9,18
195	*CLOCKS, WATCHES, TIMEPIECES, JEWELRY AND PRECIOUS STONES*
195-17	Clocks, Battery Operated (See 195-80 for Wall Type)
195-80	Wall Clocks, Battery
195-85	Watches: Pocket, Wrist, etc.
	commodity items shown for class 195 are available for the districts: 2,3,9,18
200	*CLOTHING: ATHLETIC, CASUAL, DRESS, UNIFORM, WEATHER AND WORK RELATED*
200-10	Athletic Clothing
200-13	Children's Clothing
200-16	Coats, Jackets, Parkas, Vests (Cold Weather)
200-34	Hospital Wear, Professional
200-36	Infant Apparel (Including Booties and Shoes)
200-44	Pants, Slacks, Trousers, Shorts, Jeans, etc.
200-70	Shirts, Dress and Casual

DOCUMENT REDACTED BY TLC - 12-10-10

200-74	Silk Screened Shirts, Jackets, Hats, etc.
200-85	Uniforms, Blended Fabric
200-86	Uniforms, Cotton
200-87	Uniforms, Synthetic Fabric
	commodity items shown for class 200 are available for the districts: 2,3,9,18
201	*CLOTHING ACCESSORIES (SEE CLASS 800 FOR SHOES AND BOOTS)*
201-13	Aprons, Bibs, Smocks - Non-disposable (See 200-32,34 for Hospital type)
201-17	Bags, Clothing
201-19	Bandanas, Handkerchiefs, Ties, etc.
201-30	Caps, All Types (Except Disposable and Hospital Types)
201-47	Hats, Miscellaneous (See 201-65 for Rain Type and 345-56 for Safety Type)
201-65	Rainwear (Raincoats, Hats, Slicker Suits, Storm Suits, Umbrellas, etc.)
201-73	Shower Accessories: Bath Robes, Caps, Shoes, Wraps, etc.
	commodity items shown for class 201 are available for the districts: 2,3,9,18
255	*DECALS AND STAMPS*
255-22	Decals, All Other Types of Transfer (For Screen Printed see 255-28)
255-26	Decals, Pressure Sensitive Adhesive
255-28	Decals, Screen Printed
255-30	Decals, Water Transfer Type (For Cigarette Machines, Doors, Equipment, Vehicles, Windows, etc.)
255-60	Windshield Decals, Not Numbered
	commodity items shown for class 255 are available for the districts: 2,3,9,18
530	*LUGGAGE, BRIEF CASES, PURSES AND RELATED ITEMS*
530-15	Attache Cases

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RKC PROMOTIONAL PRODUCTS

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1421674473100 / 07804
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	19-JAN-11
Vendor Name:	RKC PROMOTIONAL PRODUCTS
Vendor Address:	2409 GRANDVIEW DRIVE PLANO, TX 75075-8312
County:	COLLIN
Vendor URL:	http://WWW.RKCPROMO.COM
Contact:	Roberta K Clark
Phone / Fax:	972-633-5020 / 972-509-0020
Email Address:	ROBERTA@RKCPROMO.COM
Ethnicity / Gender:	WO / F
Business Description:	Distributor of logoed items including wearables, writing instruments, cups, magnets, etc.
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	30-JUN-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
80	*BADGES, AWARDS, EMBLEMS, NAME TAGS AND PLATES, JEWELRY, ETC.*
80-10	Badges, Buttons, Emblems, and ID Cards, Celluloid and Plastic: Student, Faculty, Membership, Employee, etc.
80-15	Badges, Emblems, and Patches, Metal: Cap, Game Wardens', Officers', Service Awards, Uniform, etc.
80-25	Card Holders, All Types (See Class 578 for Metal)
80-35	Convention Badges and Name Tags, Adhesive Back

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80-38	Convention Badges and Name Tags, Nonadhesive type
80-44	Fasteners (For Badges, etc.): Metal, Plastic, etc.
80-45	Folders, Presentation
80-50	Nameplates, Metal, Adhesive Back
80-53	Nameplates, Metal, Nonadhesive
80-55	Nameplates, Plastic
80-56	Nameplates, Specialty (Including Clocks, Logos, Pen/Pencil Sets, etc.)
80-57	Ribbons and Rosettes (Awards)
80-60	Recycled Awards, Convention Items, Trophies, etc.
80-65	Service Awards, Specialty Type
80-70	Tags, Metal, Adhesive Back: Inventory, Property, Tool, etc.
80-75	Tags, Pet Identification
80-78	Trophies, Plaques, Awards, Certificates, etc. (Not Otherwise Classified)
	commodity items shown for class 80 are available for the districts: 1,2,3,13,18,24,25
85	*BAGS, BAGGING, TIES, AND EROSION SHEETING, ETC.*
85-20	Bags, Canvas or Duck (Except Mail)
85-80	Seals, Mailbag, etc.
	commodity items shown for class 85 are available for the districts: 1,2,3,13,18,24,25
195	*CLOCKS, WATCHES, TIMEPIECES, JEWELRY AND PRECIOUS STONES*
195-8	Alarm Clocks, Electric and Spring
195-60	Stopwatches (Including Liquid Crystal Display)
195-80	Wall Clocks, Battery
195-83	Wall Clocks, Electric
195-85	Watches: Pocket, Wrist, etc.
	commodity items shown for class 195 are available for the districts: 1,2,3,13,18,24,25
200	*CLOTHING: ATHLETIC, CASUAL, DRESS, UNIFORM, WEATHER AND WORK RELATED*
200-10	Athletic Clothing
200-16	Coats, Jackets, Parkas, Vests (Cold Weather)
200-31	Hazardous Environment Clothing
200-	Hospital Wear, Patient

DOCUMENT REDACTED BY TLC - 12-10-10

32	
200-34	Hospital Wear, Professional
200-38	Insulated Clothing
200-74	Silk Screened Shirts, Jackets, Hats, etc.
200-85	Uniforms, Blended Fabric
200-86	Uniforms, Cotton
200-87	Uniforms, Synthetic Fabric
200-88	Uniforms, Wool and Woolen Blends
200-92	Work Clothes
	commodity items shown for class 200 are available for the districts: 1,2,3,13,18,24,25
201	*CLOTHING ACCESSORIES (SEE CLASS 800 FOR SHOES AND BOOTS)*
201-13	Aprons, Bibs, Smocks - Non-disposable (See 200-32,34 for Hospital type)
201-19	Bandanas, Handkerchiefs, Ties, etc.
201-20	Bands: Arm, Hat, Head, Sweat, etc.
201-25	Belts and Suspenders
201-30	Caps, All Types (Except Disposable and Hospital Types)
201-37	Emblems, Braids, and Patches (For Caps and Uniforms) (Including Chevrons, Epaulettes and Shoulder Boards)
201-39	Gloves, Cloth Type (All Types)
201-45	Hats, Felt
201-46	Hats, Straw
201-49	Hoods, Mittens, Mufflers, Scarves, etc. (For Cold Weather)
	commodity items shown for class 201 are available for the districts: 1,2,3,13,18,24,25

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Promotional Items for Texas Lottery Commission:

1. Hats/CPS - TLC Logo, 1-color QTY 140
2. Yellow stress balls - Mega-Millions logo, 4-color
3. T-Shirts, 4-color, QTY 800
4. Jackets, TLC Logo, 1-color QTY 400
5. Polo Shirts, SGI or TLC logo, 4-Color QTY 500

Note: Other items that may be required include: Tents, Banners, stickers, etc. Please merely confirm you have the capacity to produce such items in your response.

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Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
Sent: Monday, April 19, 2010 2:18 PM
To: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; Promotional Products Solicitation

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: jal@americanpromoprint.com
customerservice@bee-tree.com
ROBERTA@RKCPROMO.COM
CC: Angela Freeman <angela.freeman@hmbc.org>
kathy@austinspecialty.com

Subj: Promotional Products Solicitation
Sent: 2010-04-19 14:16

was relayed to the following recipient(s):

customerservice@bee-tree.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
Sent: Monday, April 19, 2010 2:18 PM
To: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; Promotional Products Solicitation

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: jal@americanpromoprint.com
customerservice@bee-tree.com
ROBERTA@RKCPROMO.COM
CC: Angela Freeman <angela.freeman@hmbc.org>
kathy@austinspecialty.com

Subj: Promotional Products Solicitation
Sent: 2010-04-19 14:16

was relayed to the following recipient(s):

ROBERTA@RKCPROMO.COM

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Judy LaLonde [jal@americanpromoprint.com]
ent: Tuesday, April 20, 2010 11:47 AM
o: Watson, Marlon
Subject: Read: Promotional Products Solicitation
Attachments: ATT304721.txt

Your message

To: jal@americanpromoprint.com; customerservice@bee-tree.com; ROBERTA@RKCPROMO.COM
Cc: Angela Freeman; kathy@austinspecialty.com
Subject: Promotional Products Solicitation
Sent: 04/19/2010 1:16 PM

was read on 04/20/2010 10:45 AM.

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Watson, Marlon

From: donw@bdainc.com
Sent: Monday, April 19, 2010 2:56 PM
Subject: Read: Promotional Products Solicitation

Your message

To: donw@bdainc.com
Subject:

was read on 4/19/2010 2:56 PM.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Terri [terri@tlcadcentives.com]
Sent: Friday, April 23, 2010 3:20 PM
To: Watson, Marlon
Subject: Promotional Products Solicitation

Marlon:

Hats embroidered or silkscreened? Better to embroider.

Jackets - pullover, zip front, 3/4 zip front, or snap? Embroidered or silkscreened? All male jackets or male jacket with a female matching component?

Polo Shirts - embroidered or silkscreened? Better to embroider

Respectfully,

Terri L. C. Hornsby
President
TLC Adcentives LLC
3511 Brinton Trails Lane
Katy, TX 77494
281.371.3325
www.tlcadcentives.com

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BrandUworld

Promotional Products

"Satisfying Your Promotional Product Needs"

April 26, 2010

Marlon A. Watson
Supplier Diversity, Strategic Sourcing & Procurement
Scientific Games International
marlon.watson@scientificgames.com

Dear Mr. Watson:

This letter serves as my response as a qualified, certified HUB in the state of Texas who can provide your firm with promotional products for the Texas Lottery (RFP 361-10-001). Attached are my Business Reference Lists and listings of the governmental and local organizations I have worked with in Texas.

BrandUworld has been a certified promotional products company since 2007, providing advertising and marketing services to corporations and non-profits.

Pricing for items requested for the Texas Lottery Commission:

1. Hats/CPS - TLC Logo, 1-color QTY 140:
2. Yellow stress balls - Mega-Millions logo, 4-color:
3. T-Shirts, 4-color, QTY 800:
4. Jackets, TLC Logo, 1-color QTY 400:
5. Polo Shirts, SGI or TLC logo, 4-Color QTY 500:

BrandUworld also has the capacity to supply you with tents, banners, stickers and thousands of additional advertising specialty items. Please accept this letter of interest, our bid response, business reference list and list of client organizations. I look forward to your positive response.

Sincerely,

Sanita Alrey-DeBose

Phone: 713.857.0584 Fax: 281.201.4361 HOUSTON, TEXAS
Email: contactus@branduworld.com
www.branduworld.com

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BrandUworld

Promotional Products

"Satisfying Your Promotional Product Needs"

April 26, 2010

Business Reference Listing

AFLAC, Houston, TX
CLS, LLC, Grapevine, TX
C-RAY MEDIA Inc., Houston, TX
100 Black Men of Dallas, Dallas, TX
Millenia Financial, Houston, TX
Optimum Personal Care Home, Missouri City, TX
Papuga Transportation, White Lake, MI
Rockwell ITS Services, Houston, TX
Steelcase Inc., Atlanta, GA
H2bid.com, Detroit, MI
T&K Mobile Detailing & Pressure Washing, Houston, TX
Trinity Freight Services, LLC, Houston, TX
World Wide Tires, Houston, TX
Wings N' More, Houston, TX

Governmental and Local Organizations

Alief Independent School District, Houston, TX
City of Houston - Houston Greeters, Houston, TX
Houston Independent School District, Houston, TX
Houston Minority Supplier Development Council, Houston, TX
Port of Houston Authority, Houston, TX
Alpha Kappa Alpha Sorority, Inc., Houston, TX
Julia F. Thompson, Inc., Missouri City, TX
Body of Faith Church, Sugarland, TX
Friendship Community Bible Church, Sugar Land, TX
Good Hope Missionary Baptist Church, Houston, TX
Wilcrest Baptist Church, Houston, TX

Phone: 713.857.0584 Fax: 281.201.4361 HOUSTON, TEXAS
Email: contactus@branduworld.com
www.branduworld.com

DOCUMENT REDACTED BY TLC - 12-10-10

BrandUworld
Promotional Products

"Satisfying Your Promotional Product Needs"

April 26, 2010

1) Description: Hats/CPS - TLC Logo, 1-color
Qty: 140
Price (ea): $3.45 Total (does not include shipping): $483.00
Delivery days after receipt of Purchase Order and camera-ready artwork: 7-10 days
Shipping Point: North Carolina

2) Description: Yellow stress balls - Mega-Millions logo, ~~4-color*~~

**Note: only 2 color imprints available for stress balls*

Qty:	150	250	500	1,000	2,500
Price (ea):	$1.45	$1.31	$1.08	$0.95	$0.85
Total Cost (S&H not included):	$217.50	$327.50	$540.00	$950.00	$2125.00

Delivery days after receipt of Purchase Order and camera-ready artwork: 7-10 days
Shipping Point: California

3) Description: T-Shirts (white), 4-color screen print
Qty: 800
Price (ea): $6.00 (sizes: S – XL) Add: $1.50 for 2XL - 5XL
Total (does not include shipping): $4800.00
Delivery days after receipt of Purchase Order and camera-ready artwork: 10-14 days
Shipping Point: Texas

4) Description: Jackets (color choices: BLACK, NAVY, RED / BLACK, ROYAL / NAVY, SUNRAY YELLOW), TLC Logo, 1- 4 color embroidery on nylon jackets
Qty: 400
Price (ea): $14.10 (sizes: S – XL) Add: $2 for 2XL, $3 for 3XL, $4 for 4XL
Total (does not include shipping): $5640.00
Delivery days after receipt of Purchase Order and camera-ready artwork: 10-14 days
Shipping Point: Texas

5) Description: Polo Shirts (white), SGI or TLC logo, 4-Color embroidery
Qty: 500
Price (ea): $9.10 (sizes: S – XL) Add: $2 for 2XL - 3XL
Total (does not include shipping): $4550.00
Delivery days after receipt of Purchase Order and camera-ready artwork: 10-14 days
Shipping Point: Texas

These quotes are valid until: 5/26/10

Phone: 713.857.0584 Fax: 281.201.4361 HOUSTON, TEXAS
Email: contactus@branduworld.com
www.branduworld.com

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: sanita@branduworld.com
Sent: Monday, April 26, 2010 10:21 AM
To: Watson, Marlon
Subject: BrandUworld responds to RFP 361-10-001
Attachments: TXlottery_bid_introletter042610.pdf

Dear Mr. Watson:

This email serves as my response as a qualified, certified HUB in the state of Texas who can provide your firm with promotional products for the Texas Lottery (RFP 361-10-001). Attached are my Business Reference Lists and listings of the governmental and local organizations I have worked with in Texas.

Sincerely,

Sanita Alrey-DeBose
BRANDUWORLD
"Satisfying Your Promotional Product Needs"

TEXAS, MARYLAND and DC
713-857-0584
email: sanita@branduworld.com
information: contactus@branduworld.com
sales: orders@branduworld.com
website: www.branduworld.com

Certifications and Memberships: MBE (HMSDC and MD/DC MSDC), States of Texas HUB, METRO, Port of Houston Authority, H.I.S.D., ASI (Advertising Specialty institute) and PPAI (Promotional Products Association International)

ASI 145144 / PPAI 357472

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TLC Adcentives LLC
3511 Brinton Trails Lane
Katy, TX 77494
281.371.3325
www.tlcadcentives.com

TO: Marlon Watson – Scientific Games

FROM: Terri L. C. Hornsby

DATE: April 23, 2010

RE: Promotional Product Solicitation

Hats – PA Easy Care Cap- (C608) – Colors: Stone, Mediterranean Blue, Dark Green, Burgundy, Royal, Black, Light Blue, Light Stone, Red, Navy, and White
Qty 140 @ $6.78 ea.
Embroidery Set-up 1 @ $75.00

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PC Brushed Twill Low Profile - (CP77) – Colors: Khaki, Carolina Blue, Hunter, Light Pink, Maroon, Orange, Purple, Black, White, Navy, Red, Royal, and Stone.
Qty 140 @ $6.98 ea.
Embroidery Set-up 1 @ $75.00

CAPS ARE QUOTED AS A 3000 STITCH DESIGN

Yellow Stress Balls

Qty 500 @ .90 ea.	=	$ 450.00
Set-up 4 @ $45.00		180.00
Run Charges 1500 @ .25 ea.		375.00
		$1,005.00

T-shirts – White w/4 color imprint
Qty 800
XS- XL @ $7.40 ea.
2XL @ $8.50 ea.
3XL @ $8.99 ea.
Screen Charges 4 @ $25.00 ea.

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Jackets- (J701 & L701)
PA – Successor Jackets – 100 % polyester with PU Coating, polyester lining throughout, interior zippered pocket, front slash zippered pockets, adjustable snap cuffs, open hem with drawcord and toggles for adjustability.
Men's Sizes: XS-4XL; Ladies' Sizes: XS-2XL; Plus 1X, Plus 2X
Colors: Dark Chocolate, Estate Blue, Engine Red, Black, Stone and True Navy.
Qty 400
XS-XL @ $53.98 ea.
2XL @ $55.98 ea.
3XL @ $57.00
Shown Below in Estate Blue and Engine Red

JACKETS ARE QUOTED AS A 3000 STITCH DESIGN

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Polo Shirts – (K420 & L420)
PA – Pique Knit Sport Shirts – 7 oz., 100 % ring spun combed cotton, preshrunk; side vents and horn-tone buttons. Colors; White, Black, Oxford, Steel Grey, Stone, Khaki Heather, Yellow, Orange, Red, Sunset Red, Burgundy, Light Pink, Purple, Light Blue, Blueberry, Faded Blue, Royal, Navy, Classic Navy, Turquoise, Seafoam, Pistachio and Dark Green.
Men's Sizes: XS-6XL; Ladies' Sizes: XS-2XL; Plus 1X, Plus 2X
Qty 500
XS-XL @ $21.98 ea.
2XL @ $22.98 ea.
Plus 1X @ $24.98 ea.

SHIRTS ARE QUOTED AS A 3000 STITCH DESIGN

NOTE: Yes, we can provide tents, banners, and stickers.

This will need to be requoted once details are confirmed via client.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Terri [terri@tlcadcentives.com]
ent: Friday, April 23, 2010 3:42 PM
o: Watson, Marlon
Subject: RE: Promotional Products Solicitation

thanks!!

How many stress balls?

T-shirts what color? More economical to do White T-shirts.

Any PMS Color Matches?

Respectfully,

Terri L. C. Hornsby
President
TLC Adcentives LLC
3511 Brinton Trails Lane
Katy, TX 77494
281.371.3325
www.tlcadcentives.com

-----Original Message-----
From: "Watson, Marlon" <Marlon.Watson@scientificgames.com>
To: Terri <terri@tlcadcentives.com>
Date: Fri, 23 Apr 2010 15:24:11 -0400
Subject: RE: Promotional Products Solicitation

Terri:

Hats embroidered, jacket zip front, embroider also. Polo shorts the same as well.

Thanks

From: Terri [mailto:terri@tlcadcentives.com]
Sent: Friday, April 23, 2010 3:20 PM
To: Watson, Marlon
Subject: Promotional Products Solicitation

Marlon:

Hats embroidered or silkscreened? Better to embroider.

ackets - pullover, zip front, 3/4 zip front, or snap? Embroidered or silkscreened? All male jackets or male jacket with a female matching component?

DOCUMENT REDACTED BY TLC - 12-10-10

Polo Shirts - embroidered or silkscreened? Better to embroider

Respectfully,

Terri L. C. Hornsby
President
TLC Adcentives LLC
3511 Brinton Trails Lane
Katy, TX 77494
281.371.3325
www.tlcadcentives.com

This communication (including any attachments) is intended for the use of the intended recipient(s) only and may contain information that is confidential, privileged or legally protected. Any unauthorized use or dissemination of this communication is strictly prohibited. If you have received this communication in error, please immediately notify the sender by return e-mail message and delete all copies of the original communication. Thank you for your cooperation.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Terri [terri@tlcadcentives.com]
ent: Friday, April 23, 2010 3:20 PM
.o: Watson, Marlon
Subject: Promotional Products Solicitation

Marlon:

Hats embroidered or silkscreened? Better to embroider.

Jackets - pullover, zip front, 3/4 zip front, or snap? Embroidered or silkscreened? All male jackets or male jacket with a female matching component?

Polo Shirts - embroidered or silkscreened? Better to embroider

Respectfully,

Terri L. C. Hornsby
President
TLC Adcentives LLC
3511 Brinton Trails Lane
Katy, TX 77494
281.371.3325
www.tlcadcentives.com

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Watson, Marlon
Sent: Wednesday, May 26, 2010 9:47 AM
To: 'sanita@branduworld.com'
Subject: FW: Promotional Products Solicitation
Attachments: ARMMPBPromotional Items (2).docx

Based on our internal evaluation, BrandUWorld has been selected to most qualified vendor in our promotional items solicitation. We would like to include your firms credentials in our RFP response next month to the Texas Lottery.

As outlined in the solicitation, this is contingent upon successful background screening on your firm and mutual agreement on pricing. Our award to you is contingent upon Scientific Games winning RFP 362-10-001 with the Texas Lottery.

I will be contacting you in the near future for additional information as needed but again, thank you for solicitation response.

Regards,

Marlon Watson

From: Watson, Marlon
Sent: Monday, April 19, 2010 2:17 PM
To: jal@americanpromoprint.com; customerservice@bee-tree.com; ROBERTA@RKCPROMO.COM
Cc: Angela Freeman; kathy@austinspecialty.com
Subject: Promotional Products Solicitation

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide our firm promotional products pending a contract award of Texas Lottery RFP 361-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing
2. Listing of major governmental and local organizations you have worked with in Texas

HUBS will be evaluated on one of two factors which are best value and/or best pricing. The successful HUB must also successfully pass Scientific Games background/compliance review. The attached document outlines a small list of items we procure and desire competitive quotes.

Please submit the above listed information no later than Tuesday, April 27th, 2010 at 5 pm EST. If you have questions or comments about this solicitation, please call Marlon Watson at 770-664-3718 or via email at marlon.watson@scientificgames.com

Thank you,

Marlon A. Watson

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TRAVEL SERVICES

SCIENTIFIC GAMES®

DOCUMENT REDACTED BY TLC - 12-10-10

Enter your company's name here: **Scientific Games International** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 22 **Description:** Travel Services

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

b. Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Corporate Travel Planners	1742688851030	03 / 30 / 2010	☒ - Yes ☐ - No
Travel Modes	1260972576200	03 / 30 / 2010	☐ - Yes ☒ - No
ETC Group, Inc	1752937696800	03 / 30 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Corporate Travel Planners	1742688510300	100%	$1,100,000	☒ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Watson, Marlon
nt: Tuesday, March 30, 2010 11:48 AM
: 'cprescott@ctptravelservices.com'; 'bnichols@etconline.net'; 'balewis10@comcast.net'
Subject: FW: Solicitation for Travel Services Provider
Attachments: Solicitation for Travel Services.docx

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide our firm travel services pending a contract award of Texas Lottery RFP 361-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing of existing customers (Minimum of 3)
2. Listing of major governmental and local organizations you have worked with in Texas

HUBS will be evaluated on one of two factors which are best value and/or best pricing which can include vendors qualifications. The successful HUB must also successfully pass Scientific Games background/compliance review. The attached document outlines a general scope of work for travel services.

Please submit the above listed information no later than Tuesday, April 7th, 2010 at 12 pm EST. If you have questions or comments about this solicitation, please call Marlon Watson at 770-664-3718 or via email at marlon.watson@scientificgames.com

ank you,

Marlon A. Watson
Supplier Diversity, Strategic Sourcing & Procurement
Scientific Games International
(P) 770-664-3718
(F) 770-664-3882

"If everyone is thinking alike, then somebody isn't thinking".

General George Patton

DOCUMENT REDACTED BY TLC - 12-10-10

Solicitation for Travel Services

Scientific Games is a publically traded international organization with headquarters in New York NY. Scientific Games desires to obtain off-site travel services from the selected travel services provider ("TSP") to be utilized by Scientific Games employees, independent contractors, and all other persons affiliated with Scientific Games to secure reservations and to obtain tickets for official travel domestically.

Scientific Games seeks to have a travel program that will provide highly responsive, sensitive, quality-oriented service to all of its travelers. Emphasis will be placed upon innovative approaches designed to obtain the highest obtainable quality of service and realistic, demonstrable cost savings. In that regard, Scientific Games expects the selected travel services provider to be able to leverage its consolidated buying power to obtain optimum airline discounts.

Please structure your response in such manner that it responds, in numerical order, to the items in each of the sections below:

1. Full name, address and telephone number of TSP corporate headquarters (if applicable) or local branch office (if applicable) of the contact information for this proposal and the name of the TSP's legal representative.
2. Years of experience providing travel management services
3. List the services or features in which your company is unique to the travel agent industry.
4. Describe your agency's ability to provide information to travelers relative to lodging availability, costs and making reservations if requested
5. Describe any preferred car rental vendor relationship
6. Include a reasonable method to provide low fare offerings that are not available in the CRS, e.g. Consolidated fares, low overhead airlines, etc.
7. Briefly describe your agency's ability to handle and make **travel** arrangement for groups traveling.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
nt: Tuesday, March 30, 2010 11:49 AM
: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; FW: Solicitation for Travel Services Provider

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: cprescott@ctptravelservices.com
bnichols@etconline.net
balewis10@comcast.net

Subj: FW: Solicitation for Travel Services Provider
Sent: 2010-03-30 11:48

was relayed to the following recipient(s):

bnichols@etconline.net

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
nt: Tuesday, March 30, 2010 11:49 AM
: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; FW: Solicitation for Travel Services Provider

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: cprescott@ctptravelservices.com
bnichols@etconline.net
balewis10@comcast.net

Subj: FW: Solicitation for Travel Services Provider
Sent: 2010-03-30 11:48

was relayed to the following recipient(s):

balewis10@comcast.net

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
nt: Tuesday, March 30, 2010 11:49 AM
: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; FW: Solicitation for Travel Services Provider

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: cprescott@ctptravelservices.com
bnichols@etconline.net
balewis10@comcast.net

Subj: FW: Solicitation for Travel Services Provider
Sent: 2010-03-30 11:48

was relayed to the following recipient(s):

cprescott@ctptravelservices.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
nt: Tuesday, March 30, 2010 11:54 AM
: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; FW: Solicitation for Travel Services Provider

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: angela.freeman@hmbc.org

Subj: FW: Solicitation for Travel Services Provider
Sent: 2010-03-30 11:51

was relayed.

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Angela Freeman [angela.freeman@hmbc.org]
To: Watson, Marlon
Sent: Tuesday, March 30, 2010 12:00 PM
Subject: Read: Solicitation for Travel Services Provider

Your message

To: angela.freeman@hmbc.org
Subject:

was read on 3/30/2010 12:00 PM.

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CORPORATE TRAVEL PLANNERS INC

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1742688510300 / 72668
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	05-OCT-10
Vendor Name:	CORPORATE TRAVEL PLANNERS INC
Vendor Address:	1919 NW LOOP 410, SUITE 200 SAN ANTONIO, TX 78213-2325
County:	BEXAR
Vendor URL:	http://www.corporatetravelplanners.com
Contact:	President/ CHRISTINE J. PRESCOTT
Phone / Fax:	210-366-4450 / 210-366-0474
Email Address:	cprescott@ctptravelservices.com
Ethnicity / Gender:	WO / F
Business Description:	TRAVEL SERVICES
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	14-MAR-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	* —	0
Commodity Performance:	* —	0
Service Delivery:	* —	0
Service Performance:	* —	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
958	**MANAGEMENT SERVICES*
958-92	Travel Management Services
	commodity items shown for class 958 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

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961	**MISCELLANEOUS SERVICES, NO. 1 (NOT OTHERWISE CLASSIFIED)*
961-78	Travel Agency Services
	commodity items shown for class 961 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
962	**MISCELLANEOUS SERVICES, NO. 2 (NOT OTHERWISE CLASSIFIED)*
962-87	Travel, Local (Provided by Third Party)
962-88	Travel, Non-Local (Scheduled and Unscheduled), Provided by Third Party (Incl. Commercial Airplane Travel and Helicopter Services)
	commodity items shown for class 962 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

See the CMBL Information Page for information on updates. Contact CPA by email at e.cmbl@cpa.state.tx.us.

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TRAVEL MODES

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1260972576200 / 52224
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	25-OCT-11
Vendor Name:	TRAVEL MODES
Vendor Address:	14811 CHIPMAN LANE HOUSTON, TX 77060-5020
County:	HARRIS
Vendor URL:	http://www.travelmodes.com
Contact:	Owner/Brenda Jackson
Phone / Fax:	281-445-4490 / 281-445-4490
Email Address:	balewis10@comcast.net
Ethnicity / Gender:	BL / F
Business Description:	Provide travel services such as; airline tickets, car rental reservation,hotel arrangements, and also sell tours and cruises.
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	05-SEP-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
958	**MANAGEMENT SERVICES*
958-92	Travel Management Services
	commodity items shown for class 958 are available for the districts: 1,2,5,7,11,12,13,14,15,16,17,18,20
961	**MISCELLANEOUS SERVICES, NO. 1 (NOT OTHERWISE CLASSIFIED)*

DOCUMENT REDACTED BY TLC - 12-10-10

961-78	Travel Agency Services
	commodity items shown for class 961 are available for the districts: 1,2,5,7,11,12,13,14,15,16,17,18,20

See the CMBL Information Page for information on updates. Contact CPA by email at e.cmbl@cpa.state.tx.us.

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ETC GROUP, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1752937696800 / 06514
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	29-MAY-11
Vendor Name:	ETC GROUP, INC.
Vendor Address:	1112 E. COPELAND RD., SUITE 400 ARLINGTON, TX 76011
County:	TARRANT
Vendor URL:	http://www.etconline.net
Contact:	Bill Nichols
Phone / Fax:	817-462-0103 / 817-795-5331
Email Address:	bnichols@etconline.net
Ethnicity / Gender:	WO / F
Business Description:	CORPORATE TRAVEL, GROUPS & MEETING PLANNER, INCENTIVE PROGRAMS & PROMOTIONAL PRODUCTS.
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	17-JUN-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
37	*AMUSEMENT, DECORATIONS, ENTERTAINMENT, GIFTS, TOYS, ETC.*
37-52	Novelties and Advertising Specialty Products, Including Biodegradable
37-78	Souvenirs: Promotional, Advertising, etc.
	commodity items shown for class 37 are available for the districts:

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	1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
80	*BADGES, AWARDS, EMBLEMS, NAME TAGS AND PLATES, JEWELRY, ETC.*
80-15	Badges, Emblems, and Patches, Metal: Cap, Game Wardens', Officers', Service Awards, Uniform, etc.
80-56	Nameplates, Specialty (Including Clocks, Logos, Pen/Pencil Sets, etc.)
80-65	Service Awards, Specialty Type
80-78	Trophies, Plaques, Awards, Certificates, etc. (Not Otherwise Classified)
	commodity items shown for class 80 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
200	*CLOTHING: ATHLETIC, CASUAL, DRESS, UNIFORM, WEATHER AND WORK RELATED*
200-85	Uniforms, Blended Fabric
200-86	Uniforms, Cotton
200-87	Uniforms, Synthetic Fabric
200-88	Uniforms, Wool and Woolen Blends
	commodity items shown for class 200 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
961	**MISCELLANEOUS SERVICES, NO. 1 (NOT OTHERWISE CLASSIFIED)*
961-53	Marketing Services (Incl. Distribution, Research, Sales Promotions, etc.)
961-78	Travel Agency Services
961-79	Trade Services (Facilitation, Information, Marketing, Promotion, etc.)
	commodity items shown for class 961 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
962	**MISCELLANEOUS SERVICES, NO. 2 (NOT OTHERWISE CLASSIFIED)*
962-34	Event Planning Services
962-88	Travel, Non-Local (Scheduled and Unscheduled), Provided by Third Party (Incl. Commercial Airplane Travel and Helicopter Services)
	commodity items shown for class 962 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

See the CMBL Information Page for information on updates. Contact CPA by email at

DOCUMENT REDACTED BY TLC - 12-10-10

e.cmbl@cpa.state.tx.us.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Watson, Marlon
ent: Tuesday, March 30, 2010 11:52 AM
o: angela.freeman@hmbc.org
Subject: FW: Solicitation for Travel Services Provider
Attachments: Solicitation for Travel Services.docx

Hi Angela:

Would you please pass this to your MBE members that are HUB certified in Texas with your agency the Houston Minority supplier Development Council?

Thank you

Subject: FW: Solicitation for Travel Services Provider

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide our firm travel services pending a contract award of Texas Lottery RFP 361-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing of existing customers (Minimum of 3)
2. Listing of major governmental and local organizations you have worked with in Texas

HUBS will be evaluated on one of two factors which are best value and/or best pricing which can include vendors qualifications. The successful HUB must also successfully pass Scientific Games background/compliance review. The attached document outlines a general scope of work for travel services.

Please submit the above listed information no later than Tuesday, April 7th, 2010 at 12 pm EST. If you have questions or comments about this solicitation, please call Marlon Watson at 770-664-3718 or via email at marlon.watson@scientificgames.com

Thank you,

Marlon A. Watson
Supplier Diversity, Strategic Sourcing & Procurement
Scientific Games International
(P) 770-664-3718
(F) 770-664-3882

"If everyone is thinking alike, then somebody isn't thinking".

General George Patton

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Business Travel Services

Personal Service
Professional Support

Car Rental & Limousine Program

American Express has partnered with some of the industry's top car rental and limousine companies to create a preferred program for ground transportation. Whether you prefer Hertz, Avis, National, Alamo, Budget or Enterprise for car rentals, you can be sure all of their programs offer special rate programs that present excellent value to our business travel customers.

For business travelers who require more specialized service, limousine companies including Carey International and DavEl, offer travelers special rates on chauffeured car and limousine services. All our partners offer competitive rates, superior service and maintain operations around the world to serve our customers globally.

CAR RENTAL HIGHLIGHTS

SAVINGS
Our partners offer special rates with unlimited mileage, year-round promotions, value-added discount, free upgrade coupons when available and memberships in preferred rental programs.

SMALL- AND MIDDLE-MARKET PROGRAMS
Car rental partners offer special programs for small- and middle-market businesses that do not have their own negotiated car contracts.

VALUE ADDED SERVICES
Depending on the car rental provider, your travelers will enjoy added amenities including double upgrades and free satellite radio service.

LIMOUSINE HIGHLIGHTS

EXPERIENCED PROFESSIONALS
Reservationists are trained to handle every stage of the event transportation process, large or small, from preliminary planning to reservations including traveler communication and on-site coordination.

GLOBAL SERVICE
Luxury chauffeured sedans, stretch limousines and vans are available 24 hours a day, seven days a week worldwide.

DEDICATED TOLL-FREE NUMBERS
The limousine companies provide travelers with a dedicated American Express toll free reservation number.

HIGHLIGHTS: Unlimited mileage rates • Preferred rental program memberships • Value-added discounts • Upgrade coupons • Global service

AMERICAN EXPRESS Travel Representative

CTP
CORPORATE TRAVEL PLANNERS

FOR INFORMATION, CONTACT:
Corporate Travel Planners, Inc.
1919 N.W. Loop 410, Suite 200
San Antonio, Texas 78213
(210) 366-9565

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Watson, Marlon
nt: Thursday, April 01, 2010 8:53 AM
: 'Bill Nichols'
Subject: RE: Solicitation for Travel Services Provider

Hi Bill:

A lot is still up in the air. Here are some responses to your questions:

1. Prefer online self booking tool with availability of agents as needed
2. Varies. Primarily travel will be focused on our business activities with the Texas Lottery. It could range ongoing 50 to 100K annually. There will be a lot of start-up travel from our facilities in Georgia to Texas but the dollar figure is undetermined. Expect a lot as it will require hotel, accommodations, automobiles, etc.
3. Up to 100 SGI travelers, up to 15 Texas Lottery personnel if awarded the contract
4. August 9, 2010
5. This would be for all travelers for the Texas Lotto Project

I am mostly interested in your qualifications as pricing, etc can be negotiated if we are awarded this contract. Also, we would use your company to oversee a major training initiative for the lottery retailers as it will involve booking varies hotels across the state for training purposes.

Thanks

---

rom: Bill Nichols [mailto:bnichols@etconline.net]
nt: Wednesday, March 31, 2010 4:46 PM
o: Watson, Marlon
Subject: Solicitation for Travel Services Provider

Marlon,

etc group is excited to be able to participate in your search for a TSP. I do have a few questions since this is contingent on the award of the Texas Lotto contract listed below:

- Will these be agent reservations or required utilization of a self booking tool?
- Projected volume of travel? both number of trips and dollar amount
- How many travelers?
- When will the contract be awarded?
- Is this for all Scientific Games travelers or just the ones associated with the Texas Lotto project?

I appreciate the opportunity to bid for your business.

Regards,
Bill Nichols

bill nichols | travel management • meeting, events & incentives • promotional products | **etc group**
1112 east copeland road, ste 400, arlington, tx 76011 | c 817.688.3317 | p 817.462.0103 | f 817.795.5331

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
ent: Thursday, April 01, 2010 8:54 AM
o: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; RE: Solicitation for Travel Services Provider

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: Bill Nichols <bnichols@etconline.net>

Subj: RE: Solicitation for Travel Services Provider
Sent: 2010-04-01 08:53

was relayed.

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Brenda Jackson [balewis10@comcast.net]
`ent: Tuesday, March 30, 2010 4:29 PM
o: Watson, Marlon
Subject: Read: Solicitation for Travel Services Provider
Attachments: ATT1597611.txt

This is a receipt for the mail you sent to <cprescott@ctptravelservices.com>; <bnichols@etconline.net>; <balewis10@comcast.net> at 3/30/2010 10:48 AM

This receipt verifies that the message has been displayed on the recipient's computer at 3/30/2010 3:29 PM

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Watson, Marlon

From:	Cindy Cain [ccain@ctptravelservices.com]
ent:	Thursday, April 01, 2010 1:03 PM
o:	Watson, Marlon
Cc:	Christy Prescott
Subject:	Travel Services Provider
Attachments:	Responses for RFP.doc; Exhibit II Car Rental Program.doc

Mr. Watson,

Thank you for extending Corporate Travel Planners, Inc. the opportunity to submit responses for Travel Services Provider. We are enthusiastic about the possibility of partnering with Scientific Games and believe our company structure makes us well positioned to provide you with the best service and value industry-wide. We confidently submit the enclosed responses for your review.

Thank you in advance for the consideration of our company.

Respectfully,

--
Cindy Cain
Executive Assistant to Christy Prescott
(210) 366-4450
(210) 366-0474 Fax

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1. Full name, address and telephone number of TSP corporate headquarters (if applicable) or local branch office (if applicable) of the contact information for this proposal and the name of the TSP's legal representative.

   Name of Firm:
   Corporate Travel Planners, Inc.

   Address:
   1919 N.W. Loop 410, Suite 200
   San Antonio, Texas 78213

   Name of Point of Contact:
   Christine Prescott

   Phone Number of Point of Contact:
   (210) 366-4450

   Email of Contact Person:
   cprescott@ctptravelservices.com

2. Years of experience providing travel management services.
   18 years

3. List the services or features in which your company is unique to the travel agent industry.
   CTP is an owner-managed organization with the agility and responsiveness to successfully prevail in meeting our client's dynamic needs and adapting to the rapid changes inherent to the travel industry. This resiliency, our local prominence and length of experience in providing travel management services, sets us apart from our competitors. Keeping at the forefront of innovative travel technologies enables us to continually provide proactive, creative management solutions for our clients.

   CTP offers a full range of travel management services which are complemented by a diverse niche of travel related offerings. CTP's diversification and wide range of expertise has resulted in purchasing and negotiating leverage benefiting each client. The power of our absolute customer care combined with cutting edge technology has earned CTP loyal clients as well as a strong national presence. We have recently affiliated ourselves with American Express. As an American Express Representative, we directly benefit from the buying power of American Express. This translates into solid, demonstrable savings for our clients through negotiated hotel and car rental rate programs.

   CTP has been implementing online travel for 16 years. We are also an authorized reseller and partner of Concur/Cliqbook and reseller of GetThere.

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We can also offer Axiom with American Express. Our company structure makes us well positioned to provide you with the best service and value industry-wide. CTP offers automated touchless QC and E-Ticket fulfillment 24/7 and multiple end-user training options which are included in our full service support: Webinar, One-on-One, Classroom and Online.

4. Describe your agency's ability to provide information to travelers relative to lodging availability, costs and making reservations if requested.
CTP utilizes American Express Preferred Extras Hotel Program. The Preferred Extras Hotel Program is the industry's first flexible negotiated hotel rate program for business travelers. Unlike fixed rates programs, this program is designed to provide our corporate travel customers special negotiated rates at participating hotels and ensures they will not find a better unrestricted business rate anywhere else! Unlike other program points, this program comes with "no strings attached". This program offers competitive rates in over 3,400 cities and 140 countries worldwide. Travelers no longer have to search multiple sources to find the best unrestricted rates.

   The Preferred Extras Hotel Program is exclusive to American Express travel clients and offers savings up to 10% off the best available, unrestricted rates offered by our preferred hotel partners through any channel. Preferred Extras room rates are dynamic, allowing you to offer your travelers the greatest value based on current market conditions.

   ⇒ **Extra Savings** – Travelers will not find a better unrestricted business rates with our preferred partners anywhere else.

   ⇒ **Extra Service** – Many of our preferred partners offer amenities such as complimentary breakfast, free in-room internet access, free parking and health facility access.

   ⇒ **Extra Control** – Travelers no longer need to "shop the web" for lower rates. Preferred Extras rates are available though every distribution channel.

   ⇒ **Extra Value** – Our rates are unrestricted and do not require prepayment, multiple room nights, or other fine-print restrictions.

   ⇒ **Last Room Availability** – The Preferred Extras Rates have guaranteed last room availability. As long as standard rooms are available, the Preferred Extras Rate will be offered unless blackout dates are specified in advance. (Hotels may not designate more than 30 blackout days per year.)

   ⇒ **"No Walk" Agreement** – If your traveler has a guaranteed reservation and a room is not available upon arrival, the Preferred Extras Hotel will pay for one long distance phone call and one night at a comparable hotel as well as transportation to that hotel.

5. Describe any preferred car rental vendor relationship.
As an affiliate of American Express CTP directly benefits from the buying power of American Express. This translates into solid, demonstrable savings

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for our clients through negotiated car rental rate programs. Refer to Exhibit II for car rental programs.

6. Include a reasonable method to provide low fare offerings that are not available in the CRS, e.g. consolidated fares, low overhead airlines, etc.
   CTP utilizes the latest innovation in affordable low-fare search technology, the Advanced Bargain Finder Plus. This feature provides us with online booking sites and the ability to sort and display hundreds of diverse, lower-priced itineraries for available flights. This low-fare search product enables CTP to present a broad set of carriers and schedules, so travelers easily find the flights they want at prices they expect. Advanced Bargain Finder Plus also supports alternate date shopping, which makes it simple for CTP to present travelers with low fares on up to 49 departures and return date combinations in a single, online calendar matrix.

   In addition to Advanced Bargain Finder Plus, CTP will make all air, car and hotel discounts available to Scientific Games. CTP is a preferred agency with American, Continental and Delta Air Lines. We have over 40 International Contracts in place that offer upfront discounts to our customers traveling internationally.

7. Briefly describe your agency's ability to handle and make travel arrangements for groups traveling.
   Researching and organizing travel for just one person can be a daunting task. For groups of 20 people or 1,000 the complexities and details can be overwhelming to the inexperienced. Planning and coordinating an undertaking on such a scale requires expertise across many diverse fields. If one small detail is overlooked, the entire event could come undone.

   CTP's Group Department will meticulously orchestrate your event from our office and seamlessly execute it on location as it unfolds. We will ensure that all the details are managed effectively. We will assist with:
   - Travel program design and management
   - Site recommendation/cost comparisons
   - Contract, hotel and air negotiation
   - Banquet and audio-visual requirements
   - Housing management
   - Personalized budgets
   - Airline reservations and ticketing
   - Arrival/departure manifests
   - Pre-conference meetings
   - Promotional and collateral material
   - Personalized itineraries and travel documents for all participants provided
   - Program "Travel Hotline" to access travel program information
   - Group travel management reports

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CTP utilizes a sophisticated online registration tool through SignUp4 that enables us to customize a website for virtually any of your meetings or events. We can track and report attendee registration information and hotel reservations in real time, communicate updates to your attendees by email, send invitations and market your event to your attendees plus much, much more.

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BUSINESS REFERENCES

Harland Clarke

Project Description: Harland Clarke recently went out to bid to consolidate to one "Travel Management Company". We consolidated travel to one location and service multiple locations. Harland Clarke offers GetThere as an online solution and has six dedicated travel consultants. We provide them with dedicated phone lines, emails, website, agents and a Customer Service Manager.

Debra Oates
Category Manager
Harland Clarke
(210) 697-6101
Email: debra.oates@harlandclarke.com

Southwest Research Institute

Project Description: SWRI employs all of their agents and utilizes CTP as the dedicated Travel Management Company. SWRI utilizes our equipment, ARC, technology and reporting tool.

Sarah Eury
Manager, Purchasing
Southwest Research Institute
(210) 684-5111
Email: sarah.eury@swri.org

Sirius Computer Solutions

Project Description: Sirius Computer Solutions is 100% full-service and CTP has a dedicated agent onsite. In addition to our full-services they utilize our group department for all meetings and incentives.

Pam Hibler
Administration Manager
Sirius Computer Solutions, Inc.
(210) 369-8000
Email: pam.hibler@siriuscom.com

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LISTING OF MAJOR GOVERMENTAL AND LOCAL ORGANIZATIONS WE HAVE WORKED WITH IN TEXAS

CTP has worked with state and government travel accounts since July of 1991. We currently handle some of the largest state travel customers which include MD Anderson Employee and Patient Travel, UTHSC Houston, UT Pan Am, UT Arlington, UTSA, UTHSC San Antonio, UT Brownsville, UT Tyler, UTHSC Tyler and we share UT Austin with CWT. We are currently implementing the Baylor Hospital in Houston for full-service. We have added online booking with GetThere for UTHSC Houston, UT Tyler and UTHSC Tyler this year. UTHSC San Antonio is already using GetThere. Some of the large companies that we handle globally are Valero, Tesoro and Harland Clarke. All of these companies utilize GetThere and Full-Service. We recently consolidated Harland Clarke globally. They have an annual travel spend of $16 million.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

To: Cindy Cain
c: Christy Prescott
ubject: RE: Travel Services Provider

Good morning Cindy/Christy:

Based on our internal evaluation, Corporate Travel Planners has been selected to most qualified vendor in our travel services solicitation. We would like to include your firms credentials in our RFP response next month to the Texas Lottery.

As outlined in the solicitation, this is contingent upon successful background screening on your firm and mutual agreement on pricing. Our award to you is contingent upon Scientific Games winning RFP 361-10-001 with the Texas Lottery.

I will be contacting you in the near future for additional information as needed but again, thank you for solicitation response.

Regards,

Marlon Watson

From: Cindy Cain [mailto:ccain@ctptravelservices.com]
ent: Thursday, April 01, 2010 1:03 PM
o: Watson, Marlon
Cc: Christy Prescott
Subject: Travel Services Provider

Mr. Watson,

Thank you for extending Corporate Travel Planners, Inc. the opportunity to submit responses for Travel Services Provider. We are enthusiastic about the possibility of partnering with Scientific Games and believe our company structure makes us well positioned to provide you with the best service and value industry-wide. We confidently submit the enclosed responses for your review.

Thank you in advance for the consideration of our company.

Respectfully,

--
Cindy Cain
Executive Assistant to Christy Prescott
(210) 366-4450
(210) 366-0474 Fax

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
ɜnt: Thursday, April 08, 2010 11:31 AM
ɔ: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; RE: Travel Services Provider

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: Cindy Cain <ccain@ctptravelservices.com>
CC: Christy Prescott <christy@ctptravelservices.com>

Subj: RE: Travel Services Provider
Sent: 2010-04-08 11:29

was relayed to the following recipient(s):

ccain@ctptravelservices.com
christy@ctptravelservices.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

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Running head: SCIENTIFIC GAMES-SOLICITATION FOR TRAVEL SERVICES

Scientific Games-Solicitation for Travel Services

Brenda Jackson

Travel Modes

April 07, 2010

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Scientific Games-Solicitation for Travel Services

Business References:

Mott Manufacturing Co.

9431 Peregrin Lane

Brewerton, NY 13029

Contact- Charles Diefendorf

Telephone- 315-278-7477

Lab Skil

17827 Green Elm Lane

Spring, Texas 77379

Contact- David & Sandra Smith

Telephone- 281-655-8334

Berarach Church

2815 Sage Road

Houston, Texas 77056

Contact- Nancy Crichton

Telephone- 713-622-6922

Major governmental organization worked with in Texas

U S Army Fort Bragg 82nd Combat Aviation Brigade

I was awarded the contract to plan and organize a marriage retreat for 200 Military men and women.

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Travel Modes is a small local minority woman owned Travel Management Company that has been in business for over 20 years. Travel Modes is owned and operated by Brenda Jackson. Travel Modes is Hub Certified. Travel Modes is located at 14811 Chipman Lane, Houston, Texas 77060, telephone: 281-445-4490 or 1-866-598-2879. Email address-www.balewis10@comcast.net

We have expertise in assisting companies with streamlining their travel reservation process and reducing their travel expenses. Travel Modes can assist in several ways depending on the needs and travel trends of your company's travelers. Given the opportunity to analyze your company's travel program, a substantial savings could be utilized.

Latest Technology

Travel Modes operates on a high level of technology. This level of technology can improve the reservation process and offer significant savings to your company. A good example is our willingness and ability to search the Internet for fares on 130 web sites for the best travel bargains.

Travel Modes Amenities

Travel modes offer many amenities not always offered by our competition:

One on one personalized customer service

Quarterly agency performance review

Travel counselors averaging 10 years experience in the travel industry

Customized travel management reports provided according to your needs

Reasonable, low service fees $45.00 per transactions for domestic reservations made by phone or email or $55.00 per transaction for international reservations

Design Corporate Travel Policies

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Travel counselors experienced in both domestic and international reservations

24- Hour emergency service (fee applies)

Airline Ticket Void Program (saves on change fees imposed by airlines) Web Fare and Consolidator Fare Searches

Leisure Travel

Travel Modes can also plan your leisure travel, including the following:

Airfare

Cruises

Hotel Reservations

Car Rental

Supersaver Leisure Packages

Travel Modes is able to provide deep discounts to their customers, through partnering with a large consortium called Travel Leaders. In an effort to compete with the larger agencies in terms of larger discounts, Travel Modes partners with Travel Leaders to receive, and offer significant savings to my customers.

What makes Travel Modes unique is always putting customer's satisfaction first. Therefore, Travel Modes is recognized as one of the few remaining Travel Services who still believe in nurturing, and developing customer relationships.

Thank you for the opportunity to solicit my services.

Sincerely

Brenda Jackson- Travel Modes/Owner

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Watson, Marlon

From: Bob Wren [b-ienterprises@comcast.net]
ɜnt: Monday, April 05, 2010 5:24 PM
ɔ: Watson, Marlon
Subject: Travel services

Sir, my name is Bob Wren, I am Operations Manager for B & I Enterprises, a Texas Certified HUB and MBE small business. We received notification of your project from HMBDC. The title reads travel services but the items list is safety equipment, fire protection and signage. B & I is a fixture installation company with 7 years experience installing this equipment and signage on a nationwide basis for such clients as Wal-mart, where we do complete new stores with these items as part of the project. If thaws are the services you are asking for, please let me know and I will be pleased to provide a quote. B & I carries 2 million in liability insurance, 500k in auto, and workmens compensation. Again we work on a nationwide basis supplying all labor, tools,and travel. Look forward to hearing from you. Thanks for your time, Bob Wren, phone: 757-831-4878.

Bob Wren

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CENTRAL SYSTEM HARDWARE & SOFTWARE

SCIENTIFIC GAMES®

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Enter your company's name here: **Scientific Games International** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 23 **Description:** Central System Hardware and Software

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
SHI Government Solutions, Inc	1223695478500	04 / 13 / 2010	☒ - Yes ☐ - No
M&A Technology, Inc	1752132118600	04 / 13 / 2010	☐ - Yes ☒ - No
QNET, Inc	1752837171300	04 / 13 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
SHI Government Solutions, Inc	1223695478500	100%	$2,500,000	☒ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Farris, Pam

To: susan_parken@shi.com; 'dshepard@macomp.com'; 'genabaley@capsysinc.com'; Creyher@intechsouthwest.com
Subject: FW: Solicitation for Quotes Hardware and Software

From: Farris, Pam
Sent: Tuesday, April 13, 2010 2:17 PM
To: 'susan_parken@shi.com'; 'dshepard@macomp.com'; 'creyher@intechsouthwest.com'; 'genabaley@capsysinc.com'; 'services@qnetis.com'
Subject: FW: Solicitation for Quotes Hardware and Software

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide our firm Hardware & Software pending a contract award of Texas Lottery RFP 361-10-001. **Potential suppliers should be HP, CISCO AND Microsoft partners to be considered for this solicitation.**

Qualified firms should submit the following documents:

1. Business Reference Listing of existing customers (Minimum of 3)
2. Listing of major governmental and local organizations you have worked with in Texas

HUBS will be evaluated on one of two factors which are best value and/or best pricing which will include vendors qualifications. The successful HUB must also successfully pass Scientific Games background/compliance review. The items below are typical items we would purchase from the selected vendors. The selected vendor will provide Hardware & Software for Scientific Games 8 or more locations in the state of Texas pending our contract award.

Please submit pricing for the attached and the above listed information no later than Wednesday April 21st, 2010 at 12 pm EST. If you have questions or comments about this solicitation, please call Pamela Farris @ 770-664-3898 or via email at pam.farris@scientificgames.com

Thank you,

Pamela Farris
Buyer
Scientific Games
1500 Bluegrass Lakes Parkway
Alpharetta, Georgia 30004
770-664-3898
770-664-3882 Fax
pam.farris@scientificgames.com

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Farris, Pam

To: angela.freeman@hmbc.org
Subject: FW: Solicitation for Quotes Hardware and Software
Attachments: Copy of TX Central Systems Costing Template (4-9-10).xls

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From: Farris, Pam
Sent: Tuesday, April 13, 2010 4:28 PM
To: 'angela.freeman@hmbc.org'
Subject: FW: Solicitation for Quotes Hardware and Software

Can you please send this to a member in the MBA community that can provide this service to my company.

From: Farris, Pam
Sent: Tuesday, April 13, 2010 2:37 PM
To: 'susan_parken@shi.com'; 'services@qnetis.com'; 'genabaley@capsysinc.com'; 'Creyher@intechsouthwest.com'
Subject: FW: Solicitation for Quotes Hardware and Software

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the stof Texas who can provide our firm Hardware & Software pending a contract award of Texas Lottery RFP 361-10-001. **Potential suppliers should be HP, CISCO AND Microsoft partners to be considered for this solicitation.**

Qualified firms should submit the following documents:

1. Business Reference Listing of existing customers (Minimum of 3)
2. Listing of major governmental and local organizations you have worked with in Texas

HUBS will be evaluated on one of two factors which are best value and/or best pricing which will include vendors qualifications. The successful HUB must also successfully pass Scientific Games background/compliance review. The items below are typical items we would purchase from the selected vendors. The selected vendor will provide Hardware & Software for Scientific Games 8 or more locations in the state of Texas pending our contract award.

Please submit pricing for the attached and the above listed information no later than Wednesday April 21st, 2010 at 12 pm EST. If you have questions or comments about this solicitation, please call Pamela Farris @ 770-664-3898 or via email at pam.farris@scientificgames.com

Thank you,

Pamela Farris
Buyer
Scientific Games
1500 Bluegrass Lakes Parkway
Alpharetta, Georgia 30004
770-664-3898
770-664-3882 Fax
pam.farris@scientificgames.com

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Farris, Pam

From: System Administrator [postmaster@cont.scientificgames.com]
Sent: Tuesday, April 13, 2010 2:38 PM
To: Farris, Pam
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; FW: Solicitation for Quotes Hardware and Software

Your message

From: Farris, Pam <Pam.Farris@scientificgames.com>

To: susan_parken@shi.com
services@qnetis.com
genabaley@capsysinc.com
Creyher@intechsouthwest.com

Subj: FW: Solicitation for Quotes Hardware and Software
Sent: 2010-04-13 14:37

was relayed to the following recipient(s):

genabaley@capsysinc.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

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Farris, Pam

From: System Administrator [postmaster@cont.scientificgames.com]
ent: Tuesday, April 13, 2010 2:42 PM
o: Farris, Pam
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; FW: Solicitation for Quotes Hardware and Software

Your message

From: Farris, Pam <Pam.Farris@scientificgames.com>

To: Philip Meyer <Philip_Meyer@SHI.com>
CC: Chris Richardson <Chris_Richardson@SHI.com>

Subj: FW: Solicitation for Quotes Hardware and Software
Sent: 2010-04-13 14:41

was relayed to the following recipient(s):

Philip_Meyer@SHI.com
Chris_Richardson@SHI.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

DOCUMENT REDACTED BY TLC - 12-10-10

Farris, Pam

From: System Administrator [postmaster@cont.scientificgames.com]
ent: Tuesday, April 13, 2010 2:38 PM
o: Farris, Pam
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; FW: Solicitation for Quotes Hardware and Software

Your message

From: Farris, Pam <Pam.Farris@scientificgames.com>

To: susan_parken@shi.com
services@qnetis.com
genabaley@capsysinc.com
Creyher@intechsouthwest.com

Subj: FW: Solicitation for Quotes Hardware and Software
Sent: 2010-04-13 14:37

was relayed to the following recipient(s):

susan_parken@shi.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

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Farris, Pam

From: Delia Reyher [creyher@intechsouthwest.com]
: Farris, Pam
ent: Tuesday, April 13, 2010 2:40 PM
Subject: Read: Solicitation for Quotes Hardware and Software

Your message

To: creyher@intechsouthwest.com
Subject:

was read on 4/13/2010 2:40 PM.

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Farris, Pam

From: System Administrator [postmaster@cont.scientificgames.com]
ent: Tuesday, April 13, 2010 2:38 PM
o: Farris, Pam
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; FW: Solicitation for Quotes Hardware and Software

Your message

From: Farris, Pam <Pam.Farris@scientificgames.com>

To: susan_parken@shi.com
services@qnetis.com
genabaley@capsysinc.com
Creyher@intechsouthwest.com

Subj: FW: Solicitation for Quotes Hardware and Software
Sent: 2010-04-13 14:37

was relayed to the following recipient(s):

Creyher@intechsouthwest.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

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Farris, Pam

From: dshepard@macomp.com
ent: Tuesday, April 13, 2010 2:30 PM
o: Farris, Pam
Subject: Delivered: RE: Solicitation for Quotes Hardware and Software
Attachments: delivery-status.txt

Your message was delivered to the recipient.

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Farris, Pam

From: Susan Parken [Susan_Parken@SHI.com]
To: Farris, Pam
Sent: Tuesday, April 13, 2010 3:01 PM
Subject: Read: FW: Solicitation for Quotes Hardware and Software

Your message

To: Susan_Parken@SHI.com
Subject:

was read on 4/13/2010 3:01 PM.

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Farris, Pam

From: System Administrator
To: Fox, Terry; Hall, Larry; Pierre-Auguste, Sam
Sent: Tuesday, April 13, 2010 3:10 PM
Subject: Delivered: RE: Solicitation for Quotes Hardware and Software

Your message

To: susan_parken@shi.com; dshepard@macomp.com; creyher@intechsouthwest.com; genabaley@capsysinc.com; services@qnetis.com
Subject: RE: Solicitation for Quotes Hardware and Software
Sent: 4/13/2010 2:20 PM

was delivered to the following recipient(s):

Fox, Terry on 4/13/2010 2:38 PM
Hall, Larry on 4/13/2010 2:38 PM
Pierre-Auguste, Sam on 4/13/2010 2:38 PM

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Farris, Pam

From: Mail Delivery Subsystem [MAILER-DAEMON@canit.qnetis.com]
ent: Tuesday, April 13, 2010 2:38 PM
o: Farris, Pam
Subject: [Retrieved]Return receipt
Attachments: ATT3636645.txt; ATT3636646.txt

The original message was received at Tue, 13 Apr 2010 13:38:01 -0500
from [208.70.186.145]

----- The following addresses had successful delivery notifications -----
<lhall1957@gmail.com> (relayed to non-DSN-aware mailer)

----- Transcript of session follows -----
<lhall1957@gmail.com>... relayed; expect no further notifications

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Farris, Pam

From: Delia Reyher [creyher@intechsouthwest.com]
To: Farris, Pam
Sent: Tuesday, April 13, 2010 3:22 PM
Subject: Read: RE: Solicitation for Quotes Hardware and Software

Your message

To: creyher@intechsouthwest.com
Subject:

was read on 4/13/2010 3:22 PM.

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Farris, Pam

From: System Administrator
`o: Fox, Terry; Hall, Larry; Pierre-Auguste, Sam
ent: Wednesday, April 14, 2010 7:29 AM
Subject: Delivered: RE: Solicitation for Quotes Hardware and Software

Your message

To: susan_parken@shi.com; dshepard@macomp.com; creyher@intechsouthwest.com; genabaley@capsysinc.com; services@qnetis.com
Subject: RE: Solicitation for Quotes Hardware and Software
Sent: 4/13/2010 2:20 PM

was delivered to the following recipient(s):

Fox, Terry on 4/13/2010 2:38 PM
Hall, Larry on 4/13/2010 2:38 PM
Pierre-Auguste, Sam on 4/13/2010 2:38 PM

DOCUMENT REDACTED BY TLC - 12-10-10

Farris, Pam

From: Mail Delivery Subsystem [MAILER-DAEMON@canit.qnetis.com]
ɜnt: Tuesday, April 13, 2010 2:38 PM
ɔ: Farris, Pam
Subject: [Retrieved]Return receipt
Attachments: ATT3727429.txt; ATT3727430.txt

The original message was received at Tue, 13 Apr 2010 13:38:01 -0500
from [208.70.186.145]

----- The following addresses had successful delivery notifications -----
<lhall1957@gmail.com> (relayed to non-DSN-aware mailer)

----- Transcript of session follows -----
<lhall1957@gmail.com>... relayed; expect no further notifications

DOCUMENT REDACTED BY TLC - 12-10-10

Farris, Pam

From: System Administrator
To: Fox, Terry; Hall, Larry; Pierre-Auguste, Sam
Sent: Wednesday, April 14, 2010 7:29 AM
Subject: Delivered: FW: Solicitation for Quotes Hardware and Software

Your message

To: susan_parken@shi.com; services@qnetis.com; genabaley@capsysinc.com; Creyher@intechsouthwest.com
Subject: FW: Solicitation for Quotes Hardware and Software
Sent: 4/13/2010 2:37 PM

was delivered to the following recipient(s):

Fox, Terry on 4/13/2010 2:38 PM
Hall, Larry on 4/13/2010 2:38 PM
Pierre-Auguste, Sam on 4/13/2010 2:38 PM

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SHI GOVERNMENT SOLUTIONS, INC

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1223695478500 / 82075
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	27-JUL-13
HUB Mentor Protege:	Y
Vendor Name:	SHI GOVERNMENT SOLUTIONS, INC
Vendor Address:	1301 S MOPAC EXPRESSWAY #375 AUSTIN, TX 78746
County:	TRAVIS
Vendor URL:	http://www.texas.gs.shi.com
Contact:	Susan Parken
Phone / Fax:	512-732-8020 / 512-732-0232
Email Address:	susan_parken@shi.com
Ethnicity / Gender:	AS / M
Business Description:	Computer Software, Hardware, and Integration
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	03-MAR-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	17	0
Exceptional Performance Reports:	5	

Class-Item | Commodity Description *(bold for all items in class)*	
204	**COMPUTER HARDWARE AND PERIPHERALS FOR MICROCOMPUTERS*
204-13	*Cables: Printer, Disk, Network, etc.
204-16	*Chips: Accelerator, Graphics, Math Co-Processor, Memory (RAM and ROM), Network, SIMMS, etc.

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M&A TECHNOLOGY, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1752132118600 / 52457
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	18-DEC-11
Vendor Name:	M&A TECHNOLOGY, INC.
Vendor Address:	2045 CHENAULT DRIVE CARROLLTON, TX 75006
County:	DALLAS
Vendor URL:	http://www.macomp.com
Contact:	Donna Shepard SR VP
Phone / Fax:	972-490-5803 / 972-490-0616
Email Address:	dshepard@macomp.com
Ethnicity / Gender:	BL / M
Business Description:	Computer systems,Companion Series of Netbooks, servers, Service, Data Center Hosting, Application specific hardware development and design, total IT solution provider
Business Category:	COMMODITIES MANUFACTURER (08)
Small Business:	Y
CMBL Expire Date:	26-JUN-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	* —	0
Commodity Performance:	* —	0
Service Delivery:	* —	0
Service Performance:	* —	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	1
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
204	**COMPUTER HARDWARE AND PERIPHERALS FOR MICROCOMPUTERS*
204-10	*Cabinets and Cases: Desktop Cases, Tower Cases, Drive Cabinets, etc.
204-13	*Cables: Printer, Disk, Network, etc.
204-	*Chips: Accelerator, Graphics, Math Co-Processor, Memory (RAM and ROM), Network,

DOCUMENT REDACTED BY TLC - 12-10-10

QNET, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1752837171300 / 82757
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	11-JUL-10
Vendor Name:	QNET, INC.
Vendor Address:	PO BOX 550744 DALLAS, TX 75355-0744
County:	DALLAS
Vendor URL:	http://WWW.QNETIS.COM
Contact:	LARRY HALL
Phone / Fax:	214-341-7638 / 214-348-5900
Email Address:	services@qnetis.com
Ethnicity / Gender:	BL / M
Business Description:	Qnet, Inc. is a full service computer solutions provider and value added reseller offering outsourcing, technical consulting, systems development, application support & development, web design, e-commerce and hosting, networks, Data & telecommunications.
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	04-APR-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	* —	0
Commodity Performance:	* —	0
Service Delivery:	* —	0
Service Performance:	* —	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
204	**COMPUTER HARDWARE AND PERIPHERALS FOR MICROCOMPUTERS*
204-10	*Cabinets and Cases: Desktop Cases, Tower Cases, Drive Cabinets, etc.
204-	*Cables: Printer, Disk, Network, etc.

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CAPITOL SYSTEMS INC

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1742849417700 / 71728
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	05-OCT-13
Vendor Name:	CAPITOL SYSTEMS INC
Vendor Address:	7020 HWY 290 E, BUILDING 2, SUITE B AUSTIN, TX 78723
County:	TRAVIS
Vendor URL:	http://www.capsysinc.com
Contact:	GENA BALEY
Phone / Fax:	888-422-7797 / 512-894-0725
Email Address:	GENABALEY@CAPSYSINC.COM
Ethnicity / Gender:	WO / F
Business Description:	Sell, Implement, and Maintain Technology Projects including but not limited to PCs, Servers, Laptops, Networks, and Printers. Provide I/S services consisting of Executive Mentoring, Staff Augmentation, and Consulting.
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	16-JUL-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	* —	0
Commodity Performance:	* —	0
Service Delivery:	* —	0
Service Performance:	* —	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	1	

Class-Item | Commodity Description *(bold for all items in class)*

DOCUMENT REDACTED BY TLC - 12-10-10

INTECH SOUTHWEST LLC

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1204028528500 / 18532
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	31-MAR-12
Vendor Name:	INTECH SOUTHWEST LLC
Vendor Address:	4778 RESEARCH DRIVE SAN ANTONIO, TX 78240
County:	BEXAR
Vendor URL:	http://www.intechsouthwest.com
Contact:	Carmen Reyher
Phone / Fax:	210-690-0000 / 210-690-0200
Email Address:	Creyher@intechsouthwest.com
Ethnicity / Gender:	HI / F
Business Description:	Intech Southwest is a technology products and services company based in San Antonio, Texas. We specialize in selling computers, printers, storage and network equipment.
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	16-SEP-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
204	**COMPUTER HARDWARE AND PERIPHERALS FOR MICROCOMPUTERS*
204-10	*Cabinets and Cases: Desktop Cases, Tower Cases, Drive Cabinets, etc.
204-13	*Cables: Printer, Disk, Network, etc.
204-	*Chips: Accelerator, Graphics, Math Co-Processor, Memory (RAM and ROM), Network,

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Farris, Pam

From: Jeff Mathias [Jmathias@teicc.com]
nt: Wednesday, April 21, 2010 12:29 PM
: Farris, Pam
Subject: RE: Texas Lottery RFP 361-10-001
Attachments: Scientific Games 0420 Pam TX Lotto RFQ 361-10-001 QUOTE.pdf; TEICC References.doc; image001.png

Importance: High

Hi Pam,

Please accept this response to the HUB participation slot you are looking to fill in your response to the Texas Lottery RFQ. I have kept your entire list intact and simply blacked out the parts I am unable to supply. Any orders that you should want to place from this price quote that are over $2K would not be subject to any ground delivery charges. Should you or your IT department have any questions feel free to contact me.

Thank you for this opportunity to partner with you.

Best Regards,
Jeff

Jeff Mathias – www.TEICC.com – 1315 Price Plaza Dr, Katy TX 77449 – 281-892-2291-direct 713-882-9226 - cell

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1st Draft

CENTRAL SYSTEMS HARDWARE					
SKU #	CATEGORY	DESCRIPTION	UNIT PRICE	QTY	TOTAL/SYSTEM
Server 1					
487366-001	DL580	Hewlett-Packard ProLiant **DL580 G5 2 x 2.13GHz Quad-Core Intel Xeon E7420, 4**GB RAM, No Hard Drive, DVD-ROM, 2 x Gigabit Ethernet, SA P400i/512MB BBWC, Redundant Power/Fan	0.00	1	0.00
Additional Server Components					
397413-B21	Memory -	HP 4 GB memory kit	0.00	4	0.00
418371-B21	Storage -	HP **72GB** 3G SAS 2.5 15K DP SFF Hard Drive	0.00	8	0.00
458492-B21	NIC Card -	HP NC382T PCI Express Dual Port NIC 10/100/1000	0.00	1	0.00
AE459A	Tape -	HP StorageWorks SAS Rack-Mount enclosure	0.00	1	0.00
437572-B21	Storage -	RPS for DL580 G5	0.00	2	0.00
Q1587A	Tape Drive -	HP StorageWorks DAT 160 SAS Internal Tape Drive	0.00	2	0.00
416096-B21	SAS Contr	HP SC44GE SAS HBA	0.00	1	0.00
512485-B21	ILO SW -	HP Integrated Lights-Out Software **DL580 G5**	0.00	1	0.00
405139-B21	Storage -	512MB P-Series BBWC UPG	0.00	1	0.00
U4608E	Storage -	Carepaq 3yr/24x7/4hr DL580	0.00	1	0.00
MCT0988	Operating System -	Red Hat Enterprise Linux Basic - 1yr basic subscription, 2 sockets	0.00	1	0.00
				TOTAL -	0.00

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Server 2					
SKU #	CATEGORY	DESCRIPTION	UNIT PRICE	QTY	TOTAL/SYSTEM
487364-001	**DL580**	Hewlett-Packard ProLiant **DL580 G5 4 x 2.40GHz Quad-Core Intel Xeon E7440,** 8 GB RAM, No Hard Drive, DVD-ROM, 2 x Gigabit Ethernet, SA P400i/512MB BBWC, Redundant Power/Fan	0.00	1	0.00
Additional Components					
397415-B21	Memory -	8GB (4 x 2GB) PC2-5300 Memory Kit	0.00	8	0.00
431935-B21	Storage -	HP **72GB** 3G SAS 2.5 15K SFF Hard Drive	0.00	16	0.00
516816-B21	Storage -	HP 450**GB** 6G SAS 3.5 15K SFF Hard Drive	0.00	24	0.00
452180-B21	Storage -	2nd Drive cage	0.00	1	0.00
AJ876A	Storage Controller -	HP 80GB I/O Accelerator	0.00	1	0.00
488765-B21	Storage Controller -	HP SC08Ge HBA Factory integrated	0.00	1	0.00
416096-B21	Storage Controller -	HP SC44Ge Host Bus Adapter Factory integrated	0.00	1	0.00
411064-B21	Storage Controller -	HP Smart Array P400/512 Controller Factory integrated	0.00	1	0.00
AJ805A	External Storage -	MSA 2312sa DC Modular Smart Array Factory integrated	0.00	1	0.00
AJ750A	External Storage -	MSA 2000 3.5in Dual I/O 12 Drive Encl Factory integrated	0.00	1	0.00
458492-B21	NIC Card -	HP NC382T PCI Express Dual Port NIC 10/100/1000	0.00	1	0.00
437572-B21	Power Supply -	RPS for DL580 G5	0.00	2	0.00
EH919A	Tape Drive -	HP Ultrium 1760 SAS Int WW Tape Drive	0.00	1	0.00
512485-B21	ILO SW -	HP Integrated Lights-Out Software **DL580 G5**	0.00	1	0.00
U4608E	Warranty -	Carepaq 3yr/24x7/4hr DL580	0.00	1	0.00
P72-03254		Microsoft Windows 2008 Server Enterprise Edition	0.00	1	0.00
228-08649	Database -	Microsoft SQL Server 2008 64-Bit Standard Edition Volume license, 1 proc	0.00	2	0.00
			TOTAL -		**0.00**

Server 3					
SKU #	CATEGORY	DESCRIPTION	UNIT PRICE	QTY	TOTAL/SYSTEM
504637-001	**DL360**	**HP ProLiant DL360 G6** - 1 x Quad-Core Xeon E5504 / 2.0 GHz - RAM 4GB - SAS - hot-swap 2.5" - no HDD - No DVD - Dual-Port Gigabit Ethernet	0.00	1	0.00
Additional Components					
SKU #	CATEGORY	DESCRIPTION	UNIT PRICE	QTY	TOTAL/SYSTEM

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507682-B21	Storage -	Intel® Xeon® Processor E5504 2.00 GHz Processor Option Kit	0.00	1	0.00
418371-B21	Storage -	HP **72GB** 3G SAS 2.5 15K DP SFF Hard Drive	0.00	2	0.00
500658-B21	Memory -	4GB FBD PC3-10600 Memory Kit	0.00	1	0.00
532066-B21		DVD-ROM Drive	0.00	1	0.00
458492-B21	NIC Card -	HP **NC**382T PCI Express Dual Port **NIC** 10/100/1000	0.00	1	0.00
512485-B21	ILO SW -	HP Integrated Lights-Out Software	0.00	1	0.00
462967-B21	Storage -	512MB P-Series BBWC UPG	0.00	1	0.00
503296-B21	RPS -	460W Redundant Power Supply (DL360 G6)	0.00	1	0.00
U4497E	Maintenance -	HP Electronic Carepaq 3yr / 24x7 / 4hr Response **DL360 G5**	0.00	1	0.00
P73-04241	Operating System -	Microsoft Windows 2008 Server 64-Bit Standard Edition	0.00	1	0.00
				TOTAL -	**0.00**

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PRODUCTION Racks & Accessories					
SKU #		DESCRIPTION	UNIT PRICE	QTY	TOTAL
AF002A		HP Universal Rack 10642 G2 Shock Pallet Rack	0.00	2	0.00
AF054A		HP 10642 G2 Sidepanel Kit	0.00	2	0.00
252663-D72		HP 24A HIGH VOLT US/JP	0.00	4	0.00
AF618A		HP 16-Port KVM IP Switch	0.00	2	0.00
AG052A		HP TFT7600 Rackmount Monitor/Keyboard	0.00	2	0.00
262588-B21		HP KVM Apdater	0.00	23	0.00
3120		3ft IEC320C13 to IEC320C14 Power Cable	0.00	50	0.00
				TOTAL -	0.00

Server 4					
SKU #	CATEGORY	DESCRIPTION	UNIT PRICE	QTY	TOTAL/SYSTEM
504637-001	DL360	**HP ProLiant DL360 G6** - 1 x Quad-Core Xeon E5504 / 2.0 GHz - RAM 4GB - SAS - hot-swap 2.5" - no HDD - No DVD - Dual-Port Gigabit Ethernet	0.00	1	0.00

Additional Components					
SKU #	CATEGORY	DESCRIPTION	UNIT PRICE	QTY	TOTAL/SYSTEM
418371-B21	Storage -	HP **72GB** 3G SAS 2.5 15K DP SFF Hard Drive	0.00	8	0.00
516914-B21		Drive Cage Kit	0.00	1	0.00
488765-B21		HBA for 8-drive SFF cage	0.00	1	0.00
532065-B21		DVD-ROM Drive	0.00	1	0.00
462967-B21	Storage -	512MB P-Series BBWC UPG	0.00	1	0.00
458492-B21	NIC Card -	HP NC382T PCI Express Dual Port NIC 10/100/1000	0.00	1	0.00
503296-B21	RPS -	460W Redundant Power Supply (DL360 G6)	0.00	1	0.00
512485-B21	ILO SW -	HP Integrated Lights-Out Software	0.00	1	0.00
U4497E	Maintenance -	HP Electronic Carepaq 3yr / 24x7 / 4hr Response **DL360 G5**	0.00	1	0.00
P73-04241	Operating System -	Microsoft Windows 2008 Server 64-Bit Standard Edition	0.00	1	0.00

				TOTAL -	0.00

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Server 5					
SKU #	CATEGORY	DESCRIPTION	UNIT PRICE	QTY	TOTAL/SYSTEM
487364-001	**DL580**	Hewlett-Packard ProLiant **DL580 G5 4 x 2.40GHz Quad-Core Intel Xeon E7440,** 8GB RAM, No Hard Drive, DVD-ROM, 2 x Gigabit Ethernet, SA P400i/512MB BBWC, Redundant Power/Fan	0.00	1	0.00
Additional Components					
397415-B21	Memory -	8GB (4 x 2GB) PC2-5300 Memory Kit	0.00	8	0.00
431935-B21	Storage -	HP **72GB** 3G SAS 2.5 15K SFF Hard Drive	0.00	16	0.00
516816-B21	Storage -	HP 450**GB** 6G SAS 3.5 15K SFF Hard Drive	0.00	24	0.00
452180-B21	Storage -	2nd Drive cage	0.00	1	0.00
AJ876A	Storage Controller -	HP 80GB I/O Accelerator	0.00	1	0.00
488765-B21	Storage Controller -	HP SC08Ge HBA Factory integrated	0.00	1	0.00
416096-B21	Storage Controller -	HP SC44Ge Host Bus Adapter Factory integrated	0.00	1	0.00
411064-B21	Storage Controller -	HP Smart Array P400/512 Controller Factory integrated	0.00	1	0.00
AJ805A	External Storage -	MSA 2312sa DC Modular Smart Array Factory integrated	0.00	1	0.00
AJ750A	External Storage -	MSA 2000 3.5in Dual I/O 12 Drive Encl Factory integrated	0.00	1	0.00
458492-B21	NIC Card -	HP NC382T PCI Express Dual Port NIC 10/100/1000	0.00	1	0.00
437572-B21	Power Supply -	RPS for DL580 G5	0.00	2	0.00
EH919A	Tape Drive -	HP Ultrium 1760 SAS Int WW Tape Drive	0.00	1	0.00
512485-B21	ILO SW -	HP Integrated Lights-Out Software **DL580 G5**	0.00	1	0.00
U4608E	Warranty -	Carepaq 3yr/24x7/4hr DL580	0.00	1	0.00
P72-03254		Microsoft Windows 2008 Server Enterprise Edition	0.00	1	0.00
228-08649	Database -	Microsoft SQL Server 2008 64-Bit Standard Edition Volume license, 1 proc	0.00	2	0.00
			TOTAL -		**0.00**

Server 6					
SKU #	CATEGORY	DESCRIPTION	UNIT PRICE	QTY	TOTAL/SYSTEM
487364-001	**DL580**	Hewlett-Packard ProLiant **DL580 G5 4 x 2.40GHz Quad-Core Intel Xeon E7440,** 8GB RAM, No Hard Drive, DVD-ROM, 2 x Gigabit Ethernet, SA P400i/512MB BBWC, Redundant Power/Fan	0.00	1	0.00
Additional Server Components					
SKU #	CATEGORY	DESCRIPTION	UNIT PRICE	QTY	TOTAL/SYSTEM
397415-B21	Memory -	8GB (4 x 2GB) PC2-5300 Memory Kit	0.00	16	0.00

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452179-B21	Memory Expansion -	HP DL580G5 Memory Board Factory integrated	0.00	8	0.00
431935-B21	Storage -	HP **72GB** 3G SAS 2.5 15K SFF Hard Drive	0.00	16	0.00
516814-B21	Storage -	HP 300**GB** 6G SAS 3.5 15K SFF Hard Drive	0.00	36	0.00
452180-B21	Storage -	2nd Drive cage	0.00	1	0.00
AJ876A	Storage Controller -	HP 80GB I/O Accelerator	0.00	1	0.00
488765-B21	Storage Controller -	HP SC08Ge HBA Factory integrated	0.00	1	0.00
416096-B21	Storage Controller -	HP SC44Ge Host Bus Adapter Factory integrated	0.00	1	0.00
411064-B21	Storage Controller -	HP Smart Array P400/512 Controller Factory integrated	0.00	1	0.00
AJ805A	External Storage -	MSA 2312sa DC Modular Smart Array Factory integrated	0.00	1	0.00
AJ750A	External Storage -	MSA 2000 3.5in Dual I/O 12 Drive Encl Factory integrated	0.00	2	0.00
419571-B21	Tape -	SAS 4x to Mini SAS 4x 2M	0.00	1	0.00
AE459A	Tape -	HP StorageWorks SAS Rack-Mount enclosure	0.00	1	0.00
Q1587A	Tape -	HP StorageWorks DAT 160 SAS Internal Tape Drive	0.00	1	0.00
EH919A	Tape -	HP Ultrium 1760 SAS Int WW Tape Drive	0.00	1	0.00
458492-B21	NIC Card -	HP NC382T PCI Express Dual Port NIC 10/100/1000	0.00	1	0.00
437572-B21	Power Supply -	RPS for DL580 G5	0.00	2	0.00
512485-B21	ILO SW -	HP Integrated Lights-Out Software **DL580 G5**	0.00	1	0.00
U4608E	Warranty -	Carepaq 3yr/24x7/4hr DL580	0.00	1	0.00
VS4ADVC	Vmware OS	Vsphere 4 Advanced Server for 1 CPU	0.00	4	0.00
VS4ADVGSSSC	Support	Gold SNS for Vsphere Advanced Server	0.00	4	0.00
VCSFNDC	Vmware Management	Vcenter Server 4	0.00	1	0.00
VCSFND1GSSSC	Support	Gold Software Support for Vcenter Server 4	0.00	1	0.00
P73-04241	Operating System -	Microsoft Windows 2008 Server 64-Bit Standard Edition	0.00	1	0.00
228-08720	Database -	Microsoft SQL Server 2008 64-Bit Standard Edition	0.00	1	0.00
MCT0988	Operating System -	Red Hat Enterprise Linux Basic - 1yr basic subscription, 2 sockets (Running v4)	0.00	1	0.00
359-05101		Microsoft SQL Server 2008 CAL (Client Access License)	0.00	10	0.00
				TOTAL -	**0.00**

Workstations / Printers					
SKU #	**CATEGORY**	**DESCRIPTION**	**UNIT PRICE**	**QTY**	**TOTAL**
		Dell Optiplex 760 (Mini Tower) Updated	0.00	21	0.00
		19 inch flat panel monitor	0.00	21	0.00
CB514A#ABA		HP LaserJet P4515n	0.00	3	0.00
CB518A		500-sheet tray for P4515n	0.00	3	0.00
Q7815A#ABA		HP LaserJet P3005dn	0.00	2	0.00

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			TOTAL -	0.00

Server 7					
SKU #	CATEGORY	DESCRIPTION	UNIT PRICE	QTY	TOTAL/SYSTEM
491316-001	DL360	**HP ProLiant DL380 G6 Performance** - 2 x Quad-Core Xeon X5550 / 2.66 GHz - RAM 12GB - SAS - hot-swap 2.5" - no HDD - DVD-RW - Dual-Port Gigabit Ethernet	0.00	1	0.00

Additional Components					
SKU #	CATEGORY	DESCRIPTION	UNIT PRICE	QTY	TOTAL/SYSTEM
397415-B21	Memory -	8GB (4 x 2GB) PC2-5300 Memory Kit	0.00	3	0.00
418371-B21	Storage -	HP **72GB** 3G SAS 2.5 15K DP SFF Hard Drive	0.00	8	0.00
516816-B21	Storage -	HP 450**GB** 6G SAS 3.5 15K SFF Hard Drive	0.00	24	0.00
488765-B21	Storage Controller -	HP SC08Ge HBA Factory integrated	0.00	1	0.00
416096-B21	Storage Controller -	HP SC44Ge Host Bus Adapter Factory integrated	0.00	1	0.00
AJ805A	External Storage -	MSA 2312sa DC Modular Smart Array Factory integrated	0.00	1	0.00
AJ750A	External Storage -	MSA 2000 3.5in Dual I/O 12 Drive Encl Factory integrated	0.00	1	0.00
AE459A	Tape -	HP StorageWorks SAS Rack-Mount enclosure	0.00	1	0.00
Q1587A	Tape Drive -	HP StorageWorks DAT 160 SAS Internal Tape Drive	0.00	1	0.00
458492-B21	NIC Card -	HP NC382T PCI Express Dual Port NIC 10/100/1000	0.00	1	0.00
512485-B21	ILO SW -	HP Integrated Lights-Out Software	0.00	1	0.00
U4545E	Maintenance -	HP Electronic Carepaq 3yr / 24x7 / 4hr Response **DL380**	0.00	1	0.00
P73-04241	Operating System -	Microsoft Windows 2008 Server 64-Bit Standard Edition	0.00	1	0.00

			TOTAL -	0.00

Software					
SKU #	CATEGORY	DESCRIPTION	UNIT PRICE	QTY	TOTAL
		Microsoft Office	0.00	21	0.00
		McAfee Client	0.00	39	0.00

			TOTAL -	0.00

MISC

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MISC					
SKU #	CATEGORY	DESCRIPTION	UNIT PRICE	QTY	TOTAL
MR-L2MQN-20		LTO-2 200/400GB Ultrium 2 tapes (20-Pack)	0.00	3	0.00
CDM24		DDS-3 DAT TAPES	0.00	50	0.00

TOTAL -	0.00

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Farris, Pam

bject: FW: SHI Quote 3790554, Tx RFP Computer Equipment

Pricing Proposal
Quotation #: 3790554

Scientific Games

Marlon Watson
Phone:
Fax:
Email: marlon.watson@scientificgames.com

Account Representative

Philip Meyer
33 Knightsbridge Road
Piscataway, NJ 08854
Phone: 732-537-7276
Fax: 732-537-7277
Email: Philip_Meyer@shi.com

All Prices are in US Dollar(USD)

	Product	Qty	Your Price	Total
	HP ProLiant DL580 G5 Base - Server - rack-mountable - 4U - 4-way - 2 x Xeon E7420 / 2.13 GHz - RAM 4 GB - hot-swap 2.5" Hewlett Packard - Part#: 487366-001 **Note:** Qty 2 in STock ETA for more 6/8	4	$6,617.00	$26,468.00
2	HP - Memory - 4 GB : 2 x 2 GB - FB-DIMM 240-pin - DDR2 - 667 MHz / PC2-5300 - fully buffered - ECC Hewlett Packard - Part#: 397413-B21 **Note:** E	1	$273.00	$273.00
3	HP Dual Port Enterprise - hard drive - 72 GB - SAS Hewlett Packard - Part#: 418371-B21	8	$351.00	$2,808.00
4	HP NC382T PCI Express Dual Port Multifunction Gigabit Server Adapter - Network adapter - PCI Express x4 - Ethernet, Fast Hewlett Packard - Part#: 458492-B21	1	$182.00	$182.00
5	HP StorageWorks SAS Rack-Mount Kit - Storage enclosure - rack-mountable - 1U Hewlett Packard - Part#: AE459A **Note:** Out of Stock ETA 6/8	1	$378.00	$378.00
6	HP - Power supply - hot-plug / redundant (plug-in module) - 1.2 kW Hewlett Packard - Part#: 437572-B21	2	$319.00	$638.00
7	HP StorageWorks DAT 160 Internal Tape Drive - tape drive - DAT - SAS Hewlett Packard - Part#: Q1587A **Note:** Out of Stock ETA 6/8	1	$680.00	$680.00
8	HP SC44Ge Host Bus Adapter - Storage controller - 8 Channel - SATA-150 / SAS - 300 MBps - RAID 0, 1 - PCI Express x8 Hewlett Packard - Part#: 416096-B21	1	$182.00	$182.00
9	HP ProLiant Essentials Integrated Lights-Out Advanced Pack - License + 1 Year 24x7 Support - 1 server Hewlett Packard - Part#: 512485-B21	1	$324.00	$324.00
10	Electronic HP Care Pack 4-Hour 24x7 Same Day Hardware Support - Extended service agreement - parts and labor - 3 years - Hewlett Packard - Part#: U4608E	1	$1,195.00	$1,195.00

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11	Red Hat Enterprise Linux Basic - Basic subscription (1 year) - 1 system, up to 2 sockets Red Hat - Part#: MCT0988	1	$296.00	$296.00
12	HP ProLiant DL580 G5 High Performance - Xeon E7440 2.4 GHz Hewlett Packard - Part#: 487364-001	1	$13,707.00	$13,707.00
	HP memory - 8 GB : 2 x 4 GB - FB-DIMM 240-pin - DDR2 Hewlett Packard - Part#: 397415-B21	8	$447.00	$3,576.00
14	HP Dual Port Enterprise - Hard drive - 450 GB - hot-swap - 3.5" - SAS-2 - 15000 rpm Hewlett Packard - Part#: 516816-B21	24	$683.00	$16,392.00
15	HP SAS Drive Cage - storage drive cage Hewlett Packard - Part#: 452180-B21	1	$186.00	$186.00
16	HP StorageWorks IO Accelerator - Solid state drive - 80 GB - internal - PCI Express x4 Hewlett Packard - Part#: AJ876A	1	$3,922.00	$3,922.00
17	HP SC08Ge Host Bus Adapter - storage controller - SATA-150 / SAS - PCI Express x8 Hewlett Packard - Part#: 488765-B21	1	$182.00	$182.00
18	HP SC44Ge Host Bus Adapter - Storage controller - 8 Channel - SATA-150 / SAS - 300 MBps - RAID 0, 1 - PCI Express x8 Hewlett Packard - Part#: 416096-B21	1	$182.00	$182.00
19	HP Smart Array P400/512MB Controller with BBWC - Storage controller (RAID) - 8 Channel - SATA-150 / SAS - 300 MBps - RAI Hewlett Packard - Part#: 411064-B21	1	$652.00	$652.00
20	HP StorageWorks Modular Smart Array 2312sa G2 Dual Controller - Hard drive array - 12 bays (SATA-300 / SAS) - 0 x HD - Hewlett Packard - Part#: AJ805A	1	$6,952.00	$6,952.00
21	HP StorageWorks Modular Smart Array 2000 Dual I/O - storage enclosure Hewlett Packard - Part#: AJ750A	1	$2,735.00	$2,735.00
22	HP NC382T PCI Express Dual Port Multifunction Gigabit Server Adapter - Network adapter - PCI Express x4 - Ethernet, Fast Hewlett Packard - Part#: 458492-B21	1	$182.00	$182.00
23	HP - Power supply - hot-plug / redundant (plug-in module) - 1.2 kW Hewlett Packard - Part#: 437572-B21	2	$319.00	$638.00
24	HP StorageWorks Ultrium 1760 - tape drive - LTO Ultrium - SAS Hewlett Packard - Part#: EH919A	1	$2,408.00	$2,408.00
25	HP ProLiant Essentials Integrated Lights-Out Advanced Pack - License + 1 Year 24x7 Support - 1 server Hewlett Packard - Part#: 512485-B21	1	$324.00	$324.00
26	Electronic HP Care Pack 4-Hour 24x7 Same Day Hardware Support - Extended service agreement - parts and labor - 3 years - Hewlett Packard - Part#: U4608E	1	$1,183.00	$1,183.00
27	HP ProLiant DL360 G6 Entry - Xeon E5504 2 GHz Hewlett Packard - Part#: 504637-001	1	$1,950.00	$1,950.00
28	Intel Xeon E5504 / 2 GHz processor Hewlett Packard - Part#: 507682-B21	1	$326.00	$326.00
29	HP Dual Port Enterprise - hard drive - 72 GB - SAS Hewlett Packard - Part#: 418371-B21	2	$351.00	$702.00
30	HP - Memory - 4 GB - DIMM 240-pin - DDR3 - 1333 MHz / PC3-10600 - CL9 - registered - ECC Hewlett Packard - Part#: 500658-B21	1	$210.00	$210.00
31	HP - Disk drive - DVD-ROM - Serial ATA - internal - 5.25" Slim Line Hewlett Packard - Part#: 532066-B21	1	$83.00	$83.00
32	HP NC382T PCI Express Dual Port Multifunction Gigabit Server Adapter - Network adapter - PCI Express x4 - Ethernet, Fast Hewlett Packard - Part#: 458492-B21	1	$182.00	$182.00
33	HP ProLiant Essentials Integrated Lights-Out Advanced Pack - License + 1 Year 24x7	1	$324.00	$324.00

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	Support - 1 server Hewlett Packard - Part#: 512485-B21			
34	HP BBWC Upgrade memory - 512 MB - DDR2 Hewlett Packard - Part#: 462967-B21	1	$346.00	$346.00
	HP Common Slot High Efficiency - Power supply - hot-plug (plug-in module) - AC 100-240 V - 460 Watt Hewlett Packard - Part#: 503296-B21	1	$227.00	$227.00
36	Electronic HP Care Pack 4-Hour 24x7 Same Day Hardware Support - Extended service agreement - parts and labor - 3 years - Hewlett Packard - Part#: U4497E	1	$591.00	$591.00
37	HP Rack 10642 G2 Shock Pallet - rack - 42U Hewlett Packard - Part#: AF002A	2	$1,358.00	$2,716.00
38	HP - Rack side panel - metallic graphite - 42U - 19" (pack of 2) Hewlett Packard - Part#: AF054A	2	$335.00	$670.00
39	Compaq power distribution strip Hewlett Packard - Part#: 252663-D72	4	$273.00	$1,092.00
40	HP Server Console G2 Switch with Virtual Media and CAC 0x2x16 - KVM switch - USB - 16 ports - 2 local users - 1U - exter Hewlett Packard - Part#: AF618A	2	$1,331.00	$2,662.00
41	HP TFT7600 - KVM console - rack-mountable - TFT - 17" - widescreen - 1440 x 900 / 75 Hz - 190 cd/m2 - 350:1 - 25 ms - 1U Hewlett Packard - Part#: AG052A	2	$1,531.00	$3,062.00
42	HP PS/2 Interface adapter - KVM extender - external Hewlett Packard - Part#: 262588-B21	23	$91.00	$2,093.00
43	HP ProLiant DL360 G6 Entry - Xeon E5504 2 GHz Hewlett Packard - Part#: 504637-001	1	$1,950.00	$1,950.00
14	HP Dual Port Enterprise - hard drive - 72 GB - SAS Hewlett Packard - Part#: 418371-B21	8	$346.00	$2,768.00
45	HP Small Form Factor Drive Cage Kit - Storage drive cage - 2.5" Hewlett Packard - Part#: 516914-B21	1	$182.00	$182.00
46	HP SC08Ge Host Bus Adapter - storage controller - SATA-150 / SAS - PCI Express x8 Hewlett Packard - Part#: 488765-B21	1	$182.00	$182.00
47	HP - Disk drive - DVD-ROM - Serial ATA - internal - 5.25" Slim Line Hewlett Packard - Part#: 532066-B21	1	$83.00	$83.00
48	HP BBWC Upgrade memory - 512 MB - DDR2 Hewlett Packard - Part#: 462967-B21	1	$354.00	$354.00
49	HP NC382T PCI Express Dual Port Multifunction Gigabit Server Adapter - Network adapter - PCI Express x4 - Ethernet, Fast Hewlett Packard - Part#: 458492-B21	1	$182.00	$182.00
50	HP Common Slot High Efficiency - Power supply - hot-plug (plug-in module) - AC 100-240 V - 460 Watt Hewlett Packard - Part#: 503296-B21	1	$227.00	$227.00
51	HP ProLiant Essentials Integrated Lights-Out Advanced Pack - License + 1 Year 24x7 Support - 1 server Hewlett Packard - Part#: 512485-B21	1	$324.00	$324.00
52	Electronic HP Care Pack 4-Hour 24x7 Same Day Hardware Support - Extended service agreement - parts and labor - 3 years - Hewlett Packard - Part#: U4497E	1	$591.00	$591.00
53	HP ProLiant DL580 G5 High Performance - Xeon E7440 2.4 GHz Hewlett Packard - Part#: 487364-001	1	$13,707.00	$13,707.00
54	HP memory - 8 GB : 2 x 4 GB - FB-DIMM 240-pin - DDR2 Hewlett Packard - Part#: 397415-B21	8	$447.00	$3,576.00
55	HP Dual Port Enterprise - Hard drive - 450 GB - hot-swap - 3.5" - SAS-2 - 15000 rpm Hewlett Packard - Part#: 516816-B21	24	$683.00	$16,392.00

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56	HP SAS Drive Cage - storage drive cage Hewlett Packard - Part#: 452180-B21	1	$186.00	$186.00
57	HP StorageWorks IO Accelerator - Solid state drive - 80 GB - internal - PCI Express x4 Hewlett Packard - Part#: AJ876A	1	$3,922.00	$3,922.00
58	HP SC08Ge Host Bus Adapter - storage controller - SATA-150 / SAS - PCI Express x8 Hewlett Packard - Part#: 488765-B21	1	$182.00	$182.00
59	HP SC44Ge Host Bus Adapter - Storage controller - 8 Channel - SATA-150 / SAS - 300 MBps - RAID 0, 1 - PCI Express x8 Hewlett Packard - Part#: 416096-B21	1	$182.00	$182.00
60	HP Smart Array P400/512MB Controller with BBWC - Storage controller (RAID) - 8 Channel - SATA-150 / SAS - 300 MBps - RAI Hewlett Packard - Part#: 411064-B21	1	$652.00	$652.00
61	HP StorageWorks Modular Smart Array 2312sa G2 Dual Controller - Hard drive array - 12 bays (SATA-300 / SAS) - 0 x HD - Hewlett Packard - Part#: AJ805A	1	$6,952.00	$6,952.00
62	HP StorageWorks Modular Smart Array 2000 Dual I/O - storage enclosure Hewlett Packard - Part#: AJ750A	1	$2,673.00	$2,673.00
63	HP NC382T PCI Express Dual Port Multifunction Gigabit Server Adapter - Network adapter - PCI Express x4 - Ethernet, Fast Hewlett Packard - Part#: 458492-B21	1	$182.00	$182.00
64	HP - Power supply - hot-plug / redundant (plug-in module) - 1.2 kW Hewlett Packard - Part#: 437572-B21	2	$319.00	$638.00
65	HP StorageWorks Ultrium 1760 - tape drive - LTO Ultrium - SAS Hewlett Packard - Part#: EH919A	1	$2,408.00	$2,408.00
66	HP ProLiant Essentials Integrated Lights-Out Advanced Pack - License + 1 Year 24x7 Support - 1 server Hewlett Packard - Part#: 512485-B21	1	$324.00	$324.00
	Electronic HP Care Pack 4-Hour 24x7 Same Day Hardware Support - Extended service agreement - parts and labor - 3 years - Hewlett Packard - Part#: U4608E	1	$1,183.00	$1,183.00
68	HP ProLiant DL580 G5 High Performance - Xeon E7440 2.4 GHz Hewlett Packard - Part#: 487364-001	1	$13,707.00	$13,707.00
69	HP memory - 8 GB : 2 x 4 GB - FB-DIMM 240-pin - DDR2 Hewlett Packard - Part#: 397415-B21	16	$447.00	$7,152.00
70	HP memory board - DRAM : FB-DIMM 240-pin Hewlett Packard - Part#: 452179-B21	8	$279.00	$2,232.00
71	HP Dual Port Enterprise - Hard drive - 300 GB - hot-swap - 3.5" - SAS-2 - 15000 rpm Hewlett Packard - Part#: 516814-B21 **Note:** Out of Stock ETA 6/14	36	$518.00	$18,648.00
72	HP SAS Drive Cage - storage drive cage Hewlett Packard - Part#: 452180-B21	1	$186.00	$186.00
73	HP StorageWorks IO Accelerator - Solid state drive - 80 GB - internal - PCI Express x4 Hewlett Packard - Part#: AJ876A	1	$3,922.00	$3,922.00
74	HP SC08Ge Host Bus Adapter - storage controller - SATA-150 / SAS - PCI Express x8 Hewlett Packard - Part#: 488765-B21	1	$182.00	$182.00
75	HP SC44Ge Host Bus Adapter - Storage controller - 8 Channel - SATA-150 / SAS - 300 MBps - RAID 0, 1 - PCI Express x8 Hewlett Packard - Part#: 416096-B21	1	$182.00	$182.00
76	HP Smart Array P400/512MB Controller with BBWC - Storage controller (RAID) - 8 Channel - SATA-150 / SAS - 300 MBps - RAI Hewlett Packard - Part#: 411064-B21	1	$652.00	$652.00
77	HP StorageWorks Modular Smart Array 2312sa G2 Dual Controller - Hard drive array - 12 bays (SATA-300 / SAS) - 0 x HD - Hewlett Packard - Part#: AJ805A	1	$6,952.00	$6,952.00

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78	HP StorageWorks Modular Smart Array 2000 Dual I/O - storage enclosure Hewlett Packard - Part#: AJ750A	2	$2,735.00	$5,470.00
79	HP Serial Attached SCSI (SAS) external cable - 2 m Hewlett Packard - Part#: 419571-B21	1	$118.00	$118.00
80	HP StorageWorks SAS Rack-Mount Kit - Storage enclosure - rack-mountable - 1U Hewlett Packard - Part#: AE459A	1	$387.00	$387.00
81	HP StorageWorks DAT 160 Internal Tape Drive - tape drive - DAT - SAS Hewlett Packard - Part#: Q1587A **Note:** Out Of Stock ETA 6/8	1	$696.00	$696.00
82	HP StorageWorks Ultrium 1760 - tape drive - LTO Ultrium - SAS Hewlett Packard - Part#: EH919A	1	$2,353.00	$2,353.00
83	HP NC382T PCI Express Dual Port Multifunction Gigabit Server Adapter - Network adapter - PCI Express x4 - Ethernet, Fast Hewlett Packard - Part#: 458492-B21	1	$182.00	$182.00
84	HP - Power supply - hot-plug / redundant (plug-in module) - 1.2 kW Hewlett Packard - Part#: 437572-B21	2	$319.00	$638.00
85	HP ProLiant Essentials Integrated Lights-Out Advanced Pack - License + 1 Year 24x7 Support - 1 server Hewlett Packard - Part#: 512485-B21	1	$324.00	$324.00
86	Electronic HP Care Pack 4-Hour 24x7 Same Day Hardware Support - Extended service agreement - parts and labor - 3 years - Hewlett Packard - Part#: U4608E	1	$1,183.00	$1,183.00
87	Red Hat Enterprise Linux Basic - Basic subscription (1 year) - 1 system, up to 2 sockets Red Hat - Part#: MCT0988	1	$296.00	$296.00
88	HP LaserJet P4515n - Printer - B/W - laser - Legal - 1200 dpi x 1200 dpi - up to 62 ppm - capacity: 600 sheets - USB, 10 Hewlett Packard - Part#: CB514A#ABA	3	$1,548.00	$4,644.00
	HP - Media tray / feeder - 500 sheets in 1 tray(s) Hewlett Packard - Part#: CB518A **Note:** Out Of Stock ETA 6/8	3	$230.00	$690.00
90	HP ProLiant DL380 G6 Performance - Xeon X5550 2.66 GHz Hewlett Packard - Part#: 491316-001	1	$5,298.00	$5,298.00
91	HP memory - 8 GB : 2 x 4 GB - FB-DIMM 240-pin - DDR2 Hewlett Packard - Part#: 397415-B21	3	$437.00	$1,311.00
92	HP Dual Port Enterprise - hard drive - 72 GB - SAS Hewlett Packard - Part#: 418371-B21	8	$351.00	$2,808.00
93	HP Dual Port Enterprise - Hard drive - 450 GB - hot-swap - 3.5" - SAS-2 - 15000 rpm Hewlett Packard - Part#: 516816-B21	24	$683.00	$16,392.00
94	HP SC08Ge Host Bus Adapter - storage controller - SATA-150 / SAS - PCI Express x8 Hewlett Packard - Part#: 488765-B21	1	$182.00	$182.00
95	HP SC44Ge Host Bus Adapter - Storage controller - 8 Channel - SATA-150 / SAS - 300 MBps - RAID 0, 1 - PCI Express x8 Hewlett Packard - Part#: 416096-B21	1	$182.00	$182.00
96	HP StorageWorks Modular Smart Array 2312sa G2 Dual Controller - Hard drive array - 12 bays (SATA-300 / SAS) - 0 x HD - Hewlett Packard - Part#: AJ805A	1	$6,952.00	$6,952.00
97	HP StorageWorks Modular Smart Array 2000 Dual I/O - storage enclosure Hewlett Packard - Part#: AJ750A	1	$2,673.00	$2,673.00
98	HP StorageWorks SAS Rack-Mount Kit - Storage enclosure - rack-mountable - 1U Hewlett Packard - Part#: AE459A	1	$378.00	$378.00
9	HP StorageWorks DAT 160 Internal Tape Drive - tape drive - DAT - SAS Hewlett Packard - Part#: Q1587A **Note:** Out of Stock ETA 6/8	1	$696.00	$696.00

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100	HP NC382T PCI Express Dual Port Multifunction Gigabit Server Adapter - Network adapter - PCI Express x4 - Ethernet, Fast Hewlett Packard - Part#: 458492-B21	1	$182.00	$182.00
101	HP ProLiant Essentials Integrated Lights-Out Advanced Pack - License + 1 Year 24x7 Support - 1 server Hewlett Packard - Part#: 512485-B21	1	$324.00	$324.00
102	Electronic HP Care Pack 4-Hour 24x7 Same Day Hardware Support - Extended service agreement - parts and labor - 3 years - Hewlett Packard - Part#: U4545E	1	$709.00	$709.00
103	Quantum LTO Ultrium x 20 - 200 GB - storage media Quantum - Part#: MR-L2MQN-20	3	$548.00	$1,644.00
104	Quantum - DDS-3 - 12 GB / 24 GB - black - storage media Quantum - Part#: CDM24 **Note:** In Stock	50	$5.00	$250.00
			Total	$274,660.00

Additional Comments

I appreciate your business!

Chris C. Richardson | Enterprise Account Executive | 866-897-0160 | Chris_Richardson@shi.com

The Products offered under this proposal are subject to the SHI Return Policy posted at www.shi.com/returnpolicy, unless there is an existing agreement between SHI and the Customer.

This communication (including any attachments) is intended for the use of the intended recipient(s) only and may contain information that is confidential, privileged or legally protected. Any unauthorized use or dissemination of this communication is strictly prohibited. If you have received this communication in error, please immediately notify the sender by return e-mail message and delete all copies of the original communication. Thank you for your cooperation.

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PRINTING SERVICES

SCIENTIFIC GAMES®

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Enter your company's name here: **Scientific Games International** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 24 **Description:** Printing Services

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?	
Business Ink, Company	1742781400110	05 / 17 / 2010	☐ - Yes	☒ - No
BEAED, LP	1741994187100	05 / 17 / 2010	☐ - Yes	☒ - No
4D Productions	1061754938000	05 / 17 / 2010	☒ - Yes	☐ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?	
4D Productions	1061754938000	100%	$195,000	☒ - Yes	☐ - No*
		%	$	☐ - Yes	☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

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Watson, Marlon

ɔm:	Watson, Marlon
ɪnt:	Monday, May 17, 2010 5:07 PM
ɔ:	'Mary Lou'; 'jane@alphagraphics.com'; 'sgoodwin@businessink.com'; 'lwilson@blueinkpromotions.com'
Cc:	'Angela Freeman'
Subject:	FW: Solicitation for Printing Services pending contract award on RFP 362-10-001 (Reissue)
Attachments:	TX Training Deliverables and Counts.docx

Due to a technical error, this solicitation is being resent. If you responded before, please reply back with you information again to include pricing. I apologize in advance.

Thank you.

From: Watson, Marlon
Sent: Wednesday, April 07, 2010 11:11 AM
To: marylou@4dprinting.com; jane@alphagraphics.com; sgoodwin@businessink.com; lwilson@blueinkpromotions.com
Cc: Angela Freeman
Subject: Solicitation for Printing Services pending contract award on RFP 362-10-001

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide our firm printing services pending a contract award of Texas Lottery RFP 362-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing
2. Listing of major governmental and local organizations you have worked with in Texas

HUBS could be evaluated on best pricing or best value which can include vendors **qualifications**. The successful HUB must also successfully pass Scientific Games background/compliance review. The attached document outlines a general scope of work for printing services we anticipate.

Please submit the above listed information no later than May 27th, 2010. If you have questions or comments about this solicitation, please call Marlon Watson at 770-664-3718 or via email at marlon.watson@scientificgames.com

Thank you,

Marlon A. Watson
Supplier Diversity, Strategic Sourcing & Procurement
Scientific Games International
(P) 770-664-3718
(F) 770-664-3882

f everyone is thinking alike, then somebody isn't thinking".

eneral George Patton

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BUSINESS INK, COMPANY

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1742781401100 / 65617
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	26-FEB-13
HUB Mentor Protege:	Y
Vendor Name:	BUSINESS INK, COMPANY
Vendor Address:	10214 N. I-35 AUSTIN, TX 78753-3708
County:	TRAVIS
Vendor URL:	http://www.businessink.com
Contact:	Susan Goodwin
Phone / Fax:	512-467-1616 / 512-450-1619
Email Address:	sgoodwin@businessink.com
Ethnicity / Gender:	WO / F
Business Description:	Business Ink provides solutions for print and distribution management, and records services. Expertise includes: offset and high-speed variable data printing; database management; warehousing; fulfillment; project management; and records restoration.
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
CMBL Expire Date:	20-AUG-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	* —	0
Commodity Performance:	* —	0
Service Delivery:	* —	0
Service Performance:	* —	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	1	0
Exceptional Performance Reports:	1	

Class-Item | Commodity Description *(bold for all items in class)*	
310	*ENVELOPES, PLAIN (SEE CLASSES 525, 615, 640, 655, 665, AND 966 FOR OTHER TYPES)*
310-24	Envelopes, Plain, Special (Colored wove, White wove)

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BEAED, LP

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1741994187100 / 09205
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	31-DEC-10
Vendor Name:	BEAED, LP
Vendor Address:	P. O. BOX 1760 ALVIN, TX 77512
County:	BRAZORIA
Vendor URL:	http://www.beaed.com
Contact:	Whitney Havard
Phone / Fax:	361-299-1814 / 361-299-1924
Email Address:	whitney@beaedcc.com
Ethnicity / Gender:	HI / M
Business Description:	MANUFACTURER OF SIGNAGE, TAGS, DECALS, AND LARGE FORMAT DIGITAL PRINTING. SUPPLIER OF PROMOTIONAL PRODUCTS, AND EMBROIDERED AND SCREEN PRINTED APPAREL
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	27-MAY-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
801	**SIGNS, SIGN MATERIALS, SIGN MAKING EQUIPMENT, AND RELATED SUPPLIES*
801-48	Sign Material, Non-Reflective
	commodity items shown for class 801 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

See the CMBL Information Page for information on updates. Contact CPA by email at

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4D PRODUCTIONS

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1061754938000 / 18972
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	06-JUN-11
Vendor Name:	4D PRODUCTIONS
Vendor Address:	10412 DEDHAM COURT AUSTIN, TX 78739
County:	TRAVIS
Contact:	MARY LUGO
Phone / Fax:	512-912-8188 / 512-912-8199
Email Address:	marylou@4dprinting.com
Ethnicity / Gender:	HI / F
Business Description:	Printing Services
Business Category:	SPECIAL TRADE CONSTRUCTION (03)
Small Business:	Y
CMBL Expire Date:	28-MAY-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
966	*PRINTING AND TYPESETTING SERVICES*
966-5	Bumper Stickers, etc.: Printed
966-7	Business Cards Printed
966-11	Card Printing: Tab, Post, Form, etc.
966-18	Copying Services (Reproduction)
966-22	Decal Printing
966-25	Digital Printing from an Ink Jet Plotter

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ALPHAGRAPHICS # 371

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1061800476500 / 49830
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	14-FEB-11
Vendor Name:	ALPHAGRAPHICS # 371
Vendor Address:	11209 METRIC BLVD. SUITE B AUSTIN, TX 78758
County:	TRAVIS
Vendor URL:	http://www.us371.alphagraphics.com
Contact:	Jane Harvey
Phone / Fax:	512-323-5000 / 512-323-5077
Email Address:	jane@alphagraphics.com
Ethnicity / Gender:	WO / F
Business Description:	We provide graphic design, offset printing, high-speed digital color and B&W printing, large format digital color printing, variable data design and output, CD / DVD duplication & printing, full-service bindery services and complete mailing services.
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	11-FEB-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	* —	0
Commodity Performance:	* —	0
Service Delivery:	* —	0
Service Performance:	* —	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*

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TX Training Deliverables and Counts

Retailer Training

- Newsletters – approx 75,000 copies

- QRC – approx 20,000 copies

Description: Quick Reference Card
Pages: 2 page card
Finished Size: 8.500 x 11.000
Paper Stock: 100# Gloss Cover
Composition: File Furnished Ready to Print
Proofs: Digital dylux and Color proof
Printing: 4C process, 2 sides, with bleed
Finishing: Trim, carton pack

- Retailer Guide – approx 20,000 copies

Description: Retailer Guide
Pages: 50 page
Flat Size: 11 x 8.5
Finished Size: 5.5 x 8.5
Paper Stock: 60# Gloss text
Composition: File Furnished Ready to Print
Proofs: Digital dylux and PDF
Printing: 4C process, 2 sides, with bleed
Finishing: Trim, fold, saddle stitch, carton pack

- Retailer Manual – approx 20,000 copies

Description: Retailer Manual
Pages: 68 page
Flat Size: 11 x 8.5
Finished Size: 5.5 x 8.5
Paper Stock: 60# Gloss text
Composition: File Furnished Ready to Print
Proofs: Digital dylux and PDF
Printing: 4C process, 2 sides, with bleed
Finishing: Trim, fold, saddle stitch, carton pack

- Retailer Best Practices – approx 20,000 copies

No specifications available at this time.

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Lottery & Staff Training

- Student Desk References – approx 500 copies

Description: AEGIS EF Desk Reference Card
Pages: 2 page card
Finished Size: 8.500 x 11.000
Paper Stock: 100# Gloss Cover
Composition: File Furnished Ready to Print
Proofs: Digital dylux and Color proof
Printing: 4C process, 2 sides, with bleed
Finishing: Trim, carton pack

- Student Guides – approx 500 copies

Description: AEGIS EF Student Guide
Pages: 50 page
Flat Size: 11 x 8.5
Finished Size: 5.5 x 8.5
Paper Stock: 60# Gloss text
Composition: File Furnished Ready to Print
Proofs: Digital dylux and PDF
Printing: 4C process, 2 sides, with bleed
Finishing: Trim, fold, saddle stitch, carton pack

- Miscellaneous copies – 20,000 color copies, 81/2 X 11 paper

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4D PRODUCTIONS

Your partner in Printing
HUB State Certified

April 13, 2010

To: Marlon Watson

Subject: Solicitation for Printing Services pending contract award on RFP 361-10-001

Business Reference Listing;

Texas State University
Diana Harrell 512-245-3956

University of Texas Performing Art Center
Monica Griffin 512-471-0607

Scientific Games, Intl.
Dolores Vaca

Major Local Organizations

Texas State University
UT Performing Art Center
Texas State Board of Public Accountancy

10412 Dedham Court Austin, Texas 78739 512.288.4425

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Texas State Board of Public Accountancy

333 Guadalupe, Tower III Suite 900, Austin, Texas 78701-3900

William Treacy, Executive Director

January 10, 2002

Daniel Lugo
4-D Reproductions
10412 Dedham Ct.
Austin, Texas 78739

Dear Mr. Lugo:

I personally want to commend and thank you for the excellent service of 4-D Productions on the December 2001 issue of our newsletter, the *Texas State Board Report*. After the firm which had originally been awarded the bid was unable to complete the job, 4-D stepped in on one-day's notice and not only completed the job ahead of schedule, but also provided exemplary customer service and furnished the Board with a superior quality product.

Thank you again for your outstanding work. We look forward to working with you on future issues.

Sincerely yours,

TEXAS STATE BOARD OF
PUBLIC ACCOUNTANCY

WILLIAM TREACY
Executive Director

C:\My Documents\14-D PRODUCTIONS.doc

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Watson, Marlon

From: Mary Lou [Marylou@4dprinting.com]
nt: Thursday, May 27, 2010 4:27 PM
: Watson, Marlon
Subject: Solicitation for Printing Services
Attachments: 20100413121441450.pdf

Mr. Watson here are the quotes for Tx Training Deliverables

20,000 of the Quick Reference Card = $2220.00

20,000 of the Retailer Guide = $10,350.00 (Quoted as 52 pager because it has to be divisible by 4 for it to be a saddlestitched booklet)

20,000 of the Retailer Manual = $11,735.08

500 copies of the AEGIS EF Desk Reference Card =$ 737.66

500 Copies of AEGIS EF Student Guide = $2706.00 (Also quoted as 52 pager because it has to be divisible by 4 for it to be a saddlestitched booklet)

Thank you so much for the opportunity to bid.

Mary Lou Lugo
4D Printing, Inc
Austin, Texas
Marylou@4dprinting.com

512-470-9862

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Watson, Marlon

From: Watson, Marlon
nt: Friday, May 28, 2010 8:53 AM
: 'Mary Lou'
Cc: Stewart, Joe
Subject: RE: Solicitation for Printing Services

Based on our internal evaluation, 4D Printing has been selected as a qualified vendor in our printing services soliciation. We would like to include your firms credentials in our RFP response next month to the Texas Lottery.

As outlined in the solicitation, this is contingent upon successful background screening on your firm and mutual agreement on pricing. Our award to you is contingent upon Scientific Games winning RFP 362-10-001 with the Texas Lottery.

I will be contacting you in the near future for additional information as needed but again, thank you for solicitation response.

Regards,

Marlon Watson

From: Mary Lou [mailto:Marylou@4dprinting.com]
Sent: Thursday, May 27, 2010 4:27 PM
To: Watson, Marlon
ıbject: Solicitation for Printing Services

Mr. Watson here are the quotes for Tx Training Deliverables

20,000 of the Quick Reference Card = $2220.00

20,000 of the Retailer Guide = $10,350.00 (Quoted as 52 pager because it has to be divisible by 4 for it to be a saddlestitched booklet)

20,000 of the Retailer Manual = $11,735.08

500 copies of the AEGIS EF Desk Reference Card =$ 737.66

500 Copies of AEGIS EF Student Guide = $2706.00 (Also quoted as 52 pager because it has to be divisible by 4 for it to be a saddlestitched booklet)

Thank you so much for the opportunity to bid.

Mary Lou Lugo
4D Printing, Inc
Austin, Texas
Marylou@4dprinting.com

512-470-9862

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SECURITY SERVICES & INSTALLATION

SCIENTIFIC GAMES®

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Enter your company's name here: **Scientific Games International** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc.*

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 25 **Description:** Security Services and Installation

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

. Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Quality Security Systems	1760560800300	04 / 09 / 2010	☐ - Yes ☒ - No
Internal Control Systems, Inc	1742882687300	04 / 09 / 2010	☐ - Yes ☒ - No
AppliedTech Group, LLC	1450500910100	04 / 09 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
ACG Security Solutions		100%	$611,000	☐ - Yes ☒ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

No HUB responses

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From: Watson, Marlon [mailto:Marlon.Watson@scientificgames.com]
Sent: Friday, April 09, 2010 8:45 AM
To: rmora@appliedtechgroup.net; tmcclendon@internalcontrolsys.com; emuse@qualitysecurity.com; tonya@iss-incorporated.com; richard@turnkeysecurity.com; david@securecaminc.com
Cc: Angela Freeman
Subject: Security RFQ

Potential Supplier/Business Colleagues:

Please see the attached RFQ for security service products we are soliciting in Texas. Please respond back at COB on 4/16/2010. Please contact me if you have questions regarding this RFQ as this award is depend on Scientific Games winning Texas Lottery RFP 361-10-0001.

Thank you

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Watson, Marlon

To: rmora@appliedtechgroup.net; tmcclendon@internalcontrolsys.com; emuse@qualitysecurity.com; tonya@iss-incorporated.com; richard@turnkeysecurity.com; david@securecaminc.com
Cc: Angela Freeman
Subject: Security RFQ
Attachments: Appendix A - Qualitative Questions_Security RFQ.doc; Appendix B - Proposal Response_Security RFQ.xls; Security Services RFQ_040610.doc

Potential Supplier/Business Colleagues:

Please see the attached RFQ for security service products we are soliciting in Texas. Please respond back at COB on 4/16/2010. Please contact me if you have questions regarding this RFQ as this award is depend on Scientific Games winning Texas Lottery RFP 361-10-0001.

Thank you

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QUALITY SECURITY SYSTEMS

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1760560800300 / 25935
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	31-MAY-10
Vendor Name:	QUALITY SECURITY SYSTEMS
Vendor Address:	9811 NORTH FREEWAY #B207 HOUSTON, TX 77037
County:	HARRIS
Vendor URL:	http://www.qualitysecurity.com
Contact:	EARLENE MUSE
Phone / Fax:	281-820-9650 / 281-820-9797
Email Address:	emuse@qualitysecurity.com
Ethnicity / Gender:	BL / M
Business Description:	SALE, SERVICE & INSTALLATIONS OF BURGULAR ALARM, FIRE, CCTV, & ACCESS, SYSTEM TO INCLUDE 24 HOUR MONITORING.
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	01-JUN-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	* —	0
Commodity Performance:	* —	0
Service Delivery:	* —	0
Service Performance:	* —	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
195	*CLOCKS, WATCHES, TIMEPIECES, JEWELRY AND PRECIOUS STONES*
195-18	Clocks, Electric, Commercial
	commodity items shown for class 195 are available for the districts: 11,12,13,14,15,16,17,18,19,20
204	**COMPUTER HARDWARE AND PERIPHERALS FOR MICROCOMPUTERS*

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INTERNAL CONTROL SYSTEMS INC

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1742882687300 / 21669
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	13-APR-11
Vendor Name:	INTERNAL CONTROL SYSTEMS INC
Vendor Address:	3019 ALVIN DEVANE BLVD. SUITE 530 AUSTIN, TX 78741
County:	TRAVIS
Vendor URL:	http://www.internalcontrolsys.com
Contact:	Travis McClendon
Phone / Fax:	512-326-1177 / 512-326-1207
Email Address:	tmcclendon@internalcontrolsys.com
Ethnicity / Gender:	WO / F
Business Description:	Design, install, service integrated access control, fire alarm, security, intercom, voice/data, structured cable systems in Central and South Texas.
Business Category:	SPECIAL TRADE CONSTRUCTION (03)
Small Business:	Y
CMBL Expire Date:	02-AUG-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	* —	0
Commodity Performance:	* —	0
Service Delivery:	* —	0
Service Performance:	* —	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
207	**COMPUTER ACCESSORIES AND SUPPLIES*
207-67	*Power Supplies: Surge Protectors, Uninterruptible Power Supplies, Switches, etc.
	commodity items shown for class 207 are available for the districts: 9,12,13,14,15,16,17,21,22

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APPLIEDTECH GROUP LLC

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1450500910100 / 29420
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	23-JAN-11
Vendor Name:	APPLIEDTECH GROUP LLC
Vendor Address:	12059 LINCOLNSHIRE DR. AUSTIN, TX 78758
County:	TRAVIS
Vendor URL:	http://www.appliedtechgroup.net
Contact:	Roberto Mora-Ramos
Phone / Fax:	512-577-2468 / 512-837-8603
Email Address:	rmora@appliedtechgroup.net
Ethnicity / Gender:	HI / M
Business Description:	Consulting and Design Services for IT Infrastructure, IT Cabling Systems, Telecommunications Systems, Voice, Data and Video Networks, Design and Specifications of Security, Access Control and CCTV Systems.
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	03-MAR-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
906	*ARCHITECTURAL SERVICES, PROFESSIONAL*
906-7	Architect Services, Professional
906-10	Buildings - Architectural Design

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Watson, Marlon

From: Angela Freeman [angela.freeman@hmbc.org]
To: Watson, Marlon
Sent: Friday, April 09, 2010 11:06 AM
Subject: Read: Security RFQ

Your message

To: angela.freeman@hmbc.org
Subject:

was read on 4/9/2010 11:06 AM.

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Watson, Marlon

From: David Torres [david@securecaminc.com]
Sent: Friday, April 09, 2010 12:05 PM
Subject: Read: Security RFQ

Your message

To: david@securecaminc.com
Subject:

was read on 4/9/2010 12:05 PM.

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Watson, Marlon

From: Watson, Marlon
Sent: Tuesday, April 13, 2010 9:08 AM
To: 'lindsey@turnkeysecurity.com'
Subject: RE: Security RFQ

Mr. Lindsey:

Scientific Games uses Amano access systems at all our sites. Scientific Games policy is to use only Amano systems.

Thank you

From: Larry Lindsey [mailto:lindsey@turnkeysecurity.com]
Sent: Monday, April 12, 2010 4:25 PM
To: Watson, Marlon
Subject: FW: Security RFQ

We are interested in providing a response to this RFQ, however we have some concerns about the access control solution that you have specified. Turnkey Security does not currently sell or support the Amano solution which you describe in the RFQ document. Do you currently have an Amano Access Control system deployed that will be expanded by the systems in Texas? If not, are you open to looking at other solutions as an alternative to Amano?

Please let me know if you need any clarifications from me on these questions.

Thank you,

Larry Lindsey
Account Manager
Turnkey Security, Inc.
lindsey@turnkeysecurity.com
512.656.2945 (Mobile)

From: Richard Martinez [mailto:richard@turnkeysecurity.com]
Sent: Friday, April 09, 2010 9:17 AM
To: lindsey@turnkeysecurity.com
Subject: FW: Security RFQ

Larry,

Take a look at this and see if it is something you want to bid on.

Thanks,

Richard Martinez - President
urnkey Security, Inc.
512-292-8405
www.turnkeysecurity.com

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SCIENTIFIC GAMES – PRIVATE AND CONFIDENTIAL – NOT FOR REDISTRIBUTION

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SCIENTIFIC GAMES – PRIVATE AND CONFIDENTIAL – NOT FOR REDISTRIBUTION

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SCIENTIFIC GAMES – PRIVATE AND CONFIDENTIAL – NOT FOR REDISTRIBUTION

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Supplier References

Provide company name, address, contact person, telephone number, and appropriate information on the product(s) and/or service(s) used for two (2) or more installations with requirements similar to those included in this solicitation document. If vendor is proposing any arrangement involving a third party, the named references should also be involved in a similar arrangement.

Supplier Reference Summary	
Reference Company Name:	
Address:	
Contact Person:	
Title:	
Email:	
Phone:	
Product(s) and/or Service(s) Used:	

Company Reference Summary	
Reference Company Name:	
Address:	
Contact Person:	
Title:	
Email:	
Phone:	
Product(s) and/or Service(s) Used:	

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Scientific Games International, Inc.
Request for Qualifications (RFQ)

Security Equipment, Equipment Installation and Central Monitoring Services

04/09/10

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1. Introduction

1.1 Background

Scientific Games International (SG) is a global marketing and technology leader in the lottery industry with over 120 national and international customers. SG provides technology-based products and services to the global gaming market. SG is divided into three business segments: Printed Products Group, Lottery Systems Group and Diversified Gaming Group.

Scientific Games Business Segments

- **Printed Products Group** – this group handles the instant lottery ticket business; Scientific Games is the foremost producer of instant tickets in the world. Scientific Games also provides prepaid phone cards and is the largest provider of secure prepaid phone cards and related services in the world. Additionally, this group provides services to clients such as marketing & research, internet services, drawing and promotional event management.
- **Lottery Systems Group** – this group manages the production of computer software, equipment and data communication services to public and private lotteries in the United States.
- **Diversified Gaming Group** – this group provides services and systems to private and public operators in the gaming markets. Product offerings include server-based gaming machines, video lottery terminals, monitor games and services.

SG is sourcing qualified suppliers, including certified HUB's in the state of Texas, who can provide ***Security Equipment, Equipment Installation and Central Monitoring Services*** contingent upon SG being awarded a contract under Texas Lottery RFQ 361-10-001. SG is requesting proposals for these goods and services and if SG is awarded the Texas Lottery Commission (TLC) contract, SG would then proceed with finalizing an award of this RFQ.

1.2 Objectives

The objective of this RFQ is to identify capable, qualified and cost competitive suppliers that can meet the following objectives:

- Provide ***Security Equipment, Equipment Installation and Central Monitoring Services*** within the State of Texas

In response to this RFQ, SG expects Suppliers will provide a thorough response demonstrating their capability and experience in providing services of a similar size, complexity and scope. Only those Suppliers that both meet Scientific Games' service requirements and provide the most competitive offers will be considered for further discussions.

Supplier responses will be used as the basis for Supplier selection and future negotiation and contract award. SG **strongly encourages** competitive and thoughtful responses to this RFQ.

2. Scope of Services

The following information is being provided to help potential Suppliers better understand the size, complexity and scope of services being requested.

2.1 Summary of Services

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The objective of the RFQ is to solicit proposals from Suppliers who have the experience and capabilities to provide ***Security Equipment, Equipment Installation and Central Monitoring Services***, ensuring that all personnel are legally authorized to work in the United States and have passed all background testing requirements.

2.2 Services Scope

The information below is intended to give the Supplier an idea of the overall scope of service required as part of this RFQ. The services outlined are **estimates only**, and do not constitute volume guarantees or commitments. SG will further refine its needs prior to award and communicate those to selected Supplier(s).

Supplier shall perform the following in support of this RFQ;

- Purchase, Install and Test equipment
- Provide Central Monitoring Services (directly or through a subcontractor)

SG will require security equipment, equipment installation and testing, and central monitoring services for multiple locations within the state of Texas. At this time, SG anticipates the need for goods and services in the cities listed below (note: additional locations may be identified in the future);

- Abilene
- Austin (data center, office center, warehouse)
- El Paso
- Houston
- Irving (Dallas)
- Lubbock
- McAllen
- San Antonio
- Tyler
- Victoria

In support of the Texas State Lottery Award, SG intends to set up a primary office, data center, call center and distribution facility and an additional 9 distribution facilities that will support storage and distribution of lottery tickets in Texas.

2.3 Equipment, Installation, Testing and CMS Requirements

SG sites will be equipped with access control, surveillance, intrusion and life safety systems that are monitored locally. The facilities intrusion and life safety alarms will also be monitored by a contracted third party CMS 24/7.

SG requires that all Suppliers have the capability and experience in performing equipment installation services similar in nature to those outlined below. The anticipated primary facility will be located in the Austin, Texas and consist of approximately 225,000 sq ft and be responsible for handling sensitive material. This facility will house a business office, data center, call center, repair depot and distribution.

Equipment and Installation Services:

The primary security platform shall consist of the following type(s) of equipment;

- Bosch CCTV surveillance system consisting of roughly 60 assorted camera styles (fixed and PTZ) with power supplies, 8 LCD monitors and 4 Bosch digital recorders with 1 terabyte drive each including racking, shelves and cabling
- Ademco Alarm (Burg) environmental monitoring and intrusion system consisting of cellular back-up, 3 keypads, Vplex motion (including long range), glass breaks, water bugs, temp sensors door contacts
- Amano Access Control System consisting of 60 proximity readers, 10 pneumatic push to exit releases, 68 strikes/magnetic locks, 60 RTE motions and airphones with door releases and camera's.
- All equipment reports to a SQL Database at SG headquarters in Georgia
- Access divided into 20 separate zones

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- IP addressable digital security platform
- Host Server will be supplied by Scientific games

Potential suppliers must be able to supply, install and test the above type of systems. Suppliers must have demonstrated experience installing each of the equipment types identified.

The installation is projected to start after Jan 1, 2011 and be completed by Jun 1, 2011.

Central Monitoring Services:

Suppliers will provide ongoing CMS, including associated facilities, equipment, appurtenances and trained personnel for the service of remotely monitoring alarm systems and taking actions as appropriate. The central monitoring facility shall be capable of monitoring security related alarm systems and shall be in compliance with UL, Central Station Alarm Services. The central monitoring facility shall be staffed and in operation at all times.

The Texas Lottery RFQ will require seven (7) years of CMS and has the potential for four (4), two (2) year extensions.

2.4 RFQ Responses

Experience, Capabilities and References:

- Potential suppliers must have significant experience providing installation and Central Monitoring Services for companies similar in size, complexity and scope to the services requested by SG
- Suppliers are required to provide thorough examples that show their experience and capabilities
- Suppliers must provide at least 3 references that SG may contact for reference
- Qualified suppliers must have the required State licenses, permits, certificates and equipment installation authorizations needed to perform these services. SG requires that qualified suppliers have Underwriters Laboratories (UL) qualified certificates of compliance.

Qualitative Questions (complete Appendix A):

All respondents must answer questions in Appendix A, including brief answers about your company and more detail and in-depth answers to questions regarding your capability to service SG in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Proposal Response (complete Appendix B):
Suppliers must provide in Appendix B their proposed material markup, average hourly rates and annual cost for CMS services. SG reserves the option to supply material/equipment from SG preferred suppliers, at SG negotiated prices, as needed in support of this RFQ.

Suppliers should propose their;

- % Markup on Material/Equipment provided by SG (i.e. < $1,000 and > $1,000 in value)
- % Markup on Material/Equipment provided by Supplier
- Proposed weighted average Hourly Rate (Not to Exceed Rate):
- Average annual CMS rate

In addition, Suppliers must provide examples for 2 similar scope jobs along with the total cost for each job. Include a breakout of the final cost showing the portion for equipment and materials, installation, testing and ongoing annual Central Monitoring Services.

Suppliers should provide contact information for two qualified references for like services in Appendix B.

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3. Instructions to Suppliers

3.1 RFQ Process and Timing

The timeline for this RFQ process is aggressive – with proposals due by COB ***April 16, 2010.*** Negotiations/discussions may follow with the Supplier(s) who submit proposals found to best meet the needs of Scientific Games' initiative.

Potential Suppliers are advised to review all sections of this RFQ carefully and to follow instructions completely, as failure to make a complete submission as described elsewhere herein may result in rejection of the proposal and disqualification of the Supplier from further participation.

Proposals that depart from or materially alter the terms, requirements, or scope of work defined by this RFQ may be rejected for being non-responsive.

Table 4.1 Key RFQ Dates:

Activity	Date
RFQ sent out to suppliers	April 7, 2010
Supplier Response Deadline	April 16, 2010 – 5pm EST
Supplier Selection • Contract contingent upon TLC RFQ Award, SG Compliance Review and mutual acceptance of Terms & Conditions	April 30, 2010

3.2 Communications, Inquiries and Questions

Your interest in working with Scientific Games is welcomed, and Scientific Games will be pleased to answer any questions you may have in formulating your response. During the period from your company's receipt of this RFQ until a contract is awarded, any communication, including questions, concerning this RFQ should ONLY be directed to the RFQ Administrator specified below. While some communication between bidding Suppliers and Scientific Games may be necessary as bidding Suppliers may be current Scientific Games vendors, under no circumstances shall any Supplier or Supplier's agent contact any agent or employee of Scientific Games for additional information pertinent to this RFQ, except through the RFQ Administrator. Any questions with regard to any aspect of this RFQ should only be directed to:

Marlon Watson
Marlon.watson@scientificgames.com
Phone: 770 – 664 – 3718

When submitting an e-mail, please include the RFQ NAME and your company name in the subject heading of the message. Inquiries should make specific reference to the sections and page numbers from this RFQ, where applicable.

3.3 Qualitative Questions

Scientific Games is not focused on pricing alone, but also considers the overall service provided by the Supplier. "Appendix A – Qualitative Questions" is an opportunity for the Supplier to demonstrate how they can best provide value in addition to their most competitive pricing. The final Supplier rankings will be based not only on the best prices, but also on non-pricing considerations.

3.4 Price Information

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You will be asked to submit competitive price information for these services. Further information can be found under the section "Appendix B – Proposal Response."

3.5 Authorized Officials

Your proposal must identify the authorized officials with the authority to legally and contractually engage on behalf of your company. The proposal must provide the name, title, address and telephone number of those individuals who will serve as the Supplier's primary contact with Scientific Games in this process.

3.6 Submission of Proposals

Suppliers should submit:

- An email to SG Contact indicated in Section 3.2 by the RFQ deadline, with the electronic proposal as an attachment

Proposals must include the following:

- Completed Appendix A – Qualitative Questions
- Completed Appendix B – Proposal Response
- Additional Supporting Documentation

4. RFQ Terms and Conditions

It is consented that by submitting a proposal, the Supplier is in agreement with the following RFQ terms and conditions. If there is an objection to these terms, the Supplier must note those objections in the Supplier Feedback section of Appendix B – Proposal Response.

4.1 Contracting Period

A contract will be contingent upon;

- SG being awarded the Texas Lottery contract
- Selected suppliers passing SG internal Compliance with Law and Background Screening
- SG and Supplier mutually agreeing upon Terms and Conditions

The installation and testing services are anticipated to occur after Jan 1, 2011 and prior to Jun 1, 2011. The CMS services contract period will be for the duration of the State of Texas award. The initial award would be for seven (7) years, starting with the date a binding contract becomes effective with an option to extend the contract or any portion of the contract for an additional period at the same prices, terms and conditions if both parties mutually agree to an extension.

For any extended contracts involving volume commitments, it is understood that business needs may shift during extended periods and volume estimates should be adjusted on a mutually agreed upon frequency.

4.2 Conformity and Completeness of Proposals

To be considered acceptable, the proposal must be complete and conform to all RFQ instructions and conditions. Scientific Games, at its discretion, may reject in whole or in part any proposal, if in its judgment the best interests of Scientific Games will be served.

4.3 Duration and Availability of Proposed Prices

The prices, terms and conditions specified in the Supplier's proposal must be valid for a period of one hundred twenty (120) days from the due date of the proposals. Once a contract is signed, the prices must remain valid for the term of that contract and any subsequent extension(s); unless SG agrees in writing that the pricing should be

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modified.

4.4 Amendment or Cancellation of the RFQ

SG reserves the rights to cancel, amend, modify or otherwise change this RFQ at any time.

4.5 Statement of Non-Commitment

This RFQ is not an offer to enter into an agreement with any Supplier; it is a request to receive proposals from Suppliers interested in providing Scientific Games products and services specified within. Scientific Games reserves the right to reject all proposals, in whole or in part, and/or enter into discussions with any party to provide such services. Scientific Games will not have any obligation to the Supplier unless and until it has entered into a written agreement with the Supplier on terms and conditions satisfactory to Scientific Games. Scientific Games entering into negotiations with the Supplier with respect to any proposal or otherwise shall not be deemed to be an acceptance of such proposal or an agreement with the Supplier.

All proposals submitted are the property of Scientific Games; the RFQ will not be returned under any circumstances. Supplier-specific information (such as names, contact information, or pricing data) is used solely for Supplier selection on behalf of Scientific Games.

4.6 Multiple Awards

Scientific Games reserves the right to award contracts to multiple Suppliers.

4.7 Award Basis

Scientific Games reserves the right to award this RFQ in whole or in part.

4.8 Proposal Modifications

No additions or changes to any proposal will be allowed after the proposal due date, unless such modification is specifically requested by Scientific Games. Scientific Games has the option to seek Supplier retraction and/or clarification of any discrepancy or contradiction found during its review of proposals.

4.9 Supplier Presentation of Supporting Evidence

The Supplier must be prepared to provide any evidence of experience, performance, ability, and/or financial surety that Scientific Games deems necessary or appropriate to fully establish the performance capabilities represented in their proposal.

4.10 Supplier Demonstration of Proposed Services and/or Products

At the discretion of Scientific Games, the Supplier must be able to confirm their ability to provide all proposed services and/or products. Any required confirmation must be provided in writing to Scientific Games without cost to Scientific Games.

4.11 Insurance and Protection of Services and/or Property

During the performance of a contract, Supplier shall maintain and keep in force, at its own expense, the following insurance coverage's and minimum limits:

- Workers' Compensation Insurance, with statutory limits as required by the laws and regulations applicable to the employees of Supplier;
- Employer's Liability Insurance, for employee bodily injuries and deaths
- Commercial General Liability Insurance, covering claims for bodily injury, death and property damage

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- Comprehensive Automobile Liability Insurance, covering owned, non-owned, hired and other vehicles

4.12 Supplier Misrepresentation or Default

Scientific Games may reject the proposal and void any award resulting from this RFQ to a Supplier who makes any material misrepresentation in their proposal or other submittal in connection with this RFQ.

4.13 Proposal Expenses

The Supplier is responsible for all costs and expenses incurred in the preparation of proposals and for any subsequent work on the proposal that is required by Scientific Games. Any costs incurred for site visits for discussions or negotiations are also entirely the responsibility of the Supplier.

4.14 Ownership of Proposals

All proposals submitted are the property of Scientific Games; the RFQ will not be returned under any circumstances. Supplier-specific information (such as names, contact information, or pricing data) is used solely for Supplier selection on behalf of Scientific Games.

The Supplier acknowledges and agrees that its proposal and all associated documents are, and will remain, the exclusive property of Scientific Games, without any royalty or other payment owing thereon to the Supplier.

4.15 Validation of Proposals

The Supplier's proposal shall be a binding commitment which Scientific Games may include, by reference or otherwise, into a contract with the Supplier. The proposal must provide, in the space indicated on the attached "Appendix B – Proposal Response," the names, titles, addresses and telephone numbers of those individuals with authority to negotiate a contract with Scientific Games and contractually bind the Supplier.

4.16 Execution of Contract

Once the evaluation of the proposals and the Supplier selection are complete, the selected proposal(s) and this RFQ will serve as the basis for a contract that will be negotiated and executed between Scientific Games and the selected Supplier(s). This RFQ and the proposal will likely be attached to the contract as exhibits.

4.17 Oral Agreements or Arrangements

Any alleged oral agreements or arrangements made by the Supplier with any Scientific Games agent or employee will be disregarded in any proposal evaluation or associated award.

4.18 Independent Price Determinants

The Supplier shall warrant, represent, and certify that the following requirements have been met in connection with their proposal for this RFQ:

The prices proposed have been arrived at independently, without consultation, communication, or agreement for the purpose of restricting competition as to any matter relating to such process with any other organization or with any competitor; unless otherwise required by law, the pricing proposed has not been knowingly disclosed by the Supplier on a prior basis directly or indirectly to any other organization or to any competitor; and no attempt has been made, or will be made, by the proposed to induce any other person or firm to submit or not to submit a proposal for the purpose of restricting competition.

4.19 Payments Against a Contract Award

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Under no circumstances shall the successful Supplier begin to perform under a contract prior to the effective date of such contract. Scientific Games shall assume no liability for payment of services under the terms of the contract until the successful Supplier is notified that the contract has been accepted by Scientific Games. In no case shall a successful Supplier bill Scientific Games prices in excess of the price indicated in the final contract agreed to and accepted by Scientific Games. Any authorized or agreed additional charges can only be approved for payment by means of an amendment to the contract.

4.20 Scientific Games' Right to Audit and Access to Records, Record Keeping and Record Transfer

The Supplier shall prepare, maintain and preserve all records with respect to the administration of this program. During the term of the contract, Scientific Games shall have access during normal business hours to all such records, in whatever form they exist or are stored. The Supplier shall afford the officers, attorneys, accountants, auditors, and other authorized representatives of Scientific Games free and full access to the records to be maintained by the Supplier pertinent to the RFQ.

At the option of Scientific Games, periodic audits may, at reasonable times, be made of the successful Suppliers' and all of their sub-contractors' books and records insofar as they pertain to the contract. Such audits shall be made at Scientific Games' expense by Scientific Games, or independent public accountants designated by Scientific Games. Said books and records shall be made available by the Supplier to the Auditors of Scientific Games. In the case that any discrepancy or breach of contract is discovered, all auditing expenses will be charged to the Supplier in addition to any legal settlements.

4.21 Confidentiality and Care of Data

The Supplier agrees to protect the confidentiality of any files, data or other materials pertaining to this RFQ and any resulting contract and to restrict their use solely for the purpose of completing this RFQ or fulfilling a resulting contract. The Supplier shall take all steps necessary to safeguard data, files, reports or other information from loss, destruction or erasure. Any costs or expenses of replacing or damages resulting from the loss of such data shall be borne by the Supplier when such loss or damage occurred through its negligence.

4.22 Compliance with Law and Background Screening

Supplier specifically acknowledges that Scientific Games is subject to the gaming and licensing requirements of various jurisdictions and is obliged to take reasonable efforts to determine the suitability of its business associates. Supplier agrees to cooperate fully with Scientific Games in providing it with any information, of whatever nature, that Scientific Games deems necessary or appropriate in assuring itself that Supplier possesses the good character, honesty, integrity, and reputation applicable to those engaged in the gaming industry and Supplier specifically represents that there is nothing in Supplier's background, history, or reputation that would be deemed unsuitable under the standards applicable to the gaming industry. If, during the term of any Agreement, Scientific Games is notified by any regulatory agency that the conduct of business with Supplier will jeopardize Scientific Games', or its affiliates', license or ability to be licensed or if Scientific Games concludes that Supplier fails to meet the above criteria, this Agreement shall terminate upon written notice by Scientific Games.

In addition, Supplier shall be expected to provide representations and warranties concerning compliance with law, including but not limited to, applicable anti-corruption, competition, licensing, and registration laws, including the Foreign Corrupt Practices Act (FCPA); and with any applicable laws, regulations, and administrative requirements promulgated under the OECD Convention on Combating Bribery of Foreign Public Officials.

Individual Supplier employees or subcontractors assigned to perform services at or on behalf of Supplier and who are to be granted (a) unescorted physical access rights to any Supplier's facility (as determined by Scientific Games), or (b) any local or remote network access rights, must submit to and pass Scientific Games' standard state and federal felony and misdemeanor records screening. Screening shall include social security verification and corresponding information attached to the social security number. County and or municipal checks shall be conducted as required or to further obtain charge or case specifics and determine eligibility for work. Certain Services performed by Supplier may also require credit history screening and or national records screening via fingerprint card applications sent to the FBI/DOJ for processing as dictated by Scientific Games' customer contract

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requirements. Follow up searches may be conducted annually thereafter.

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Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
Sent: Friday, April 09, 2010 9:45 AM
To: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; Security RFQ

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: rmora@appliedtechgroup.net
tmcclendon@internalcontrolsys.com
emuse@qualitysecurity.com
tonya@iss-incorporated.com
richard@turnkeysecurity.com
CC: Angela Freeman <angela.freeman@hmbc.org>

Subj: Security RFQ
Sent: 2010-04-09 09:44

was relayed to the following recipient(s):

tmcclendon@internalcontrolsys.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

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emuse@qualitysecurity.com
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richard@turnkeysecurity.com
CC: Angela Freeman <angela.freeman@hmbc.org>

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richard@turnkeysecurity.com
CC: Angela Freeman <angela.freeman@hmbc.org>

Subj: Security RFQ
Sent: 2010-04-09 09:44

was relayed to the following recipient(s):

tonya@iss-incorporated.com

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emuse@qualitysecurity.com
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richard@turnkeysecurity.com
CC: Angela Freeman <angela.freeman@hmbc.org>

Subj: Security RFQ
Sent: 2010-04-09 09:44

was relayed to the following recipient(s):

richard@turnkeysecurity.com

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emuse@qualitysecurity.com
tonya@iss-incorporated.com
richard@turnkeysecurity.com
CC: Angela Freeman <angela.freeman@hmbc.org>

Subj: Security RFQ
Sent: 2010-04-09 09:44

was relayed to the following recipient(s):

david@securecaminc.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

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Watson, Marlon

From: emuse@qualitysecurity.com
Sent: Friday, April 09, 2010 9:52 AM
To: Watson, Marlon
Subject: Delivered: Security RFQ
Attachments: delivery-status.txt

Your message was delivered to the recipient.

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Watson, Marlon

From: Travis McClendon [TMcClendon@InternalControlSys.com]
Sent: Friday, April 09, 2010 10:05 AM
To: Watson, Marlon
Subject: Read: Security RFQ
Attachments: ATT3036783.txt

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Watson, Marlon

From: Mailer-Daemon@internalcontrolsys.com
Sent: Friday, April 09, 2010 9:46 AM
To: Watson, Marlon
Subject: [Retrieved]Confirm: `Security RFQ' received

A message which requested delivery confirmation recently arrived
at this server. This server honors all delivery confirmation
requests whether generated from local mail traffic or from mail
received via an outside source (such as SMTP/POP).

Message-ID: <7C0B0E32335994419F7EAA1FFED473BE03246D39@USALPEVS01.sgi.net>
To : tmcclendon@internalcontrolsys.com
From : Marlon.Watson@scientificgames.com
Subject : Security RFQ
Date : Fri, 9 Apr 2010 09:44:51 -0400

Receiving Domain: internalcontrolsys.com

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Watson, Marlon

From: Tonya Sullens [tonya@iss-incorporated.com]
Sent: Wednesday, April 14, 2010 7:26 PM
To: Watson, Marlon
Subject: Not read: Security RFQ
Attachments: ATT3829070.txt

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Supplier References

Provide company name, address, contact person, telephone number, and appropriate information on the product(s) and/or service(s) used for two (2) or more installations with requirements similar to those included in this solicitation document. If vendor is proposing any arrangement involving a third party, the named references should also be involved in a similar arrangement.

Supplier Reference Summary	
Reference Company Name:	**Amano**
Address:	**180 Alt19 Suite A**
	Palm Harbor, FL 34683
Contact Person:	**Justin Wilmas**
Title:	**Sales Manager South East**
Email:	jwilmas@amano.com
Phone:	**800-390-5837 cell 727-458-7174**
Product(s) and/or Service(s) Used:	**Access Control products and support**

Company Reference Summary	
Reference Company Name:	**SGI**
Address:	**1500 Bluegrass Lakes Pkwy**
	Alpharetta, GA 30004
Contact Person:	**Moe Corrette / Teli Parianos**
Title:	Director of Logistics / Director of Security
Email:	Moe.Corrette@scientificgames.com / Teli.Parianos@scientificgames.com>,
Phone:	**678-297-5283 / 770-664-3799**
Product(s) and/or Service(s) Used:	**Amano Access Control, Bosh CCTV and other security products**

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Item	Description of Activity	Estimated Install Timeframes		Scheduled Personnel
		Start	End	
	Contracts Executed	**2/6/2009**	**2/9/2009**	
1	Order / Ship Equipment - On-going	2/9/2009	3/1/2009	ACG, John Bryan
1a	Ship to Brooklyn	2/9/2009	2/12/2009	
1b	Ship to Broad	2/16/2009	2/19/2009	
1c	Ship to Westchester	2/25/2009	3/1/2009	
2	Project Manager / 1st Technician arrives in NY	2/13/2009	2/13/2009	PM - Aaron Brantner; 1st Technician James Ortiz
2a	Implementation Start - Brooklyn On Site	2/13/2009	2/20/2009	PM - Aaron Brantner; 1st Technician James Ortiz
2b	2nd Technician Arrives in NY - Brooklyn On Site	2/15/2009	2/15/2009	2nd Technician - Adam Conable
3	Implementation - Broad Street 19th & 28th Floors	2/21/2009	3/1/2009	Aaron Brantner; James Ortiz; Adam Conable
4	Implementation - Westchester	3/2/2009	3/15/2009	Aaron Brantner; James Ortiz; Adam Conable
	Sites not ready-No server or connection(West not ready		3/5/2009	Recall crew
	ACG Project Team Contact Information:			
1	John Bryan	678.464.6311		
2	Aaron Brantner	404.933.0105		
3	Adam Conable	404.918.1862		
4	James Ortiz	787.634.4092		

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Watson, Marlon

From: Angela Freeman [angela.freeman@hmbc.org]
To: Watson, Marlon
Sent: Thursday, April 22, 2010 4:11 PM
Subject: Read: Promotional Products Solicitation

Your message

To: angela.freeman@hmbc.org
Subject:

was read on 4/22/2010 4:11 PM.

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Watson, Marlon

From: CUFFARI VINCE (atl1vxc) [vcuffari@ups.com]
To: Watson, Marlon
Sent: Thursday, April 22, 2010 4:13 PM
Subject: Read: Express Mail Services RFQ

Your message

To: vcuffari@ups.com
Subject:

was read on 4/22/2010 4:13 PM.

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Watson, Marlon

From: Watson, Marlon
Sent: Friday, April 23, 2010 11:05 AM
To: jbryan@acgss.com
Cc: Corrette, Moe; Stewart, Joe
Subject: FW: TX lottery

John:

Based on our review of your credentials and pricing with respect to our RFP, Scientific Games has deemed you most qualified with respect to our pursuit of Texas Lottery RFP 362-10-0001. We will include your name in our solicitation for this procurement.

Upon notification of award, we will contact your firm to proceed with discussing our security products and services needs.

Congratulations and thank you for your reply. If you have additional questions, please contact me directly. I would also encourage you to monitor the status of Texas Lottery RFP 362-10-0001 via the Texas Lottery website as the contract award is slated for August 2010.

Thank you

From: Corrette, Moe
Sent: Thursday, April 22, 2010 4:47 PM
To: Watson, Marlon
Subject: FW: TX lottery

Almost forgot to send.

Moe Corrette
Director of Logistics
678-297-5283 Office
404-435-5515 Cell
678-624-4108 Fax

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---

From: jbryan@acgss.com [mailto:jbryan@acgss.com]
Sent: Wednesday, April 21, 2010 2:35 PM
To: Corrette, Moe
Subject: TX lottery

Here you go Moe. Let me know what you think.

Thanks

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Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
Sent: Friday, April 23, 2010 11:06 AM
To: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; FW: TX lottery

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: jbryan@acgss.com
CC: Corrette, Moe <Moe.Corrette@scientificgames.com>
Stewart, Joe <Joe.Stewart@scientificgames.com>

Subj: FW: TX lottery
Sent: 2010-04-23 11:05

was relayed to the following recipient(s):

jbryan@acgss.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

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Watson, Marlon

From: jbryan@acgss.com
Sent: Friday, April 23, 2010 1:16 PM
To: Watson, Marlon
Subject: RE: FW: TX lottery

Thanks so much Marlon!! I wish SGI the best of luck getting the contract.
If awarded to SGI, ACG will not let you down.

Thanks again

John Bryan, Principal
ACG Security Solutions, Inc.
Cell: 678-464-6311
Fax: 678-266-1172
jbryan@acgss.com
www.acgss.com
Customer Focused - Committed to Excellence

-------- Original Message --------
Subject: FW: TX lottery
From: "Watson, Marlon" <Marlon.Watson@scientificgames.com>
Date: Fri, April 23, 2010 11:05 am
To: "jbryan@acgss.com" <jbryan@acgss.com>
Cc: "Corrette, Moe" <Moe.Corrette@scientificgames.com> , "Stewart, Joe" <Joe.Stewart@scientificgames.com>

John:

Based on our review of your credentials and pricing with respect to our RFP, Scientific Games has deemed you most qualified with respect to our pursuit of Texas Lottery RFP 362-10-0001. We will include your name in our solicitation for this procurement.

Upon notification of award, we will contact your firm to proceed with discussing our security products and services needs.

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No portion of these materials may be reproduced, stored in a retrieval system or transmitted in any form by any means, without the prior written approval of Scientific Games International, Inc

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Thanks

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Fax: 678-266-1172
jbryan@acgss.com
www.acgss.com
Customer Focused - Committed to Excellence
This communication (including any attachments) is intended for the use of the intended recipient(s) only and may contain information that is confidential, privileged or legally protected. Any unauthorized use or dissemination of this communication is strictly prohibited. If you have received this communication in error, please immediately notify the sender by return e-mail message and delete all copies of the original communication. Thank you for your cooperation.

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PROMOTIONAL TRAILERS

SCIENTIFIC GAMES®

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Enter your company's name here: **Scientific Games International** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 26 **Description:** Promotional Trailers

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer, a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

b. Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Simba Industries	1010905986400	04 / 12 / 2010	☐ - Yes ☒ - No
Washington County Tractor, Inc	1742505736500	04 / 12 / 2010	☐ - Yes ☒ - No
Texas Truck and Trailor	1202241303800	04 / 12 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Supreme Products, Inc		100%	$216,000	☐ - Yes ☒ - No*
		%	$	☐ - Yes ☐ - No*

*If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

No HUB responses

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Watson, Marlon

From:	Watson, Marlon
Sent:	Monday, April 12, 2010 2:55 PM
To:	martha@supremeproducts.com; info@magnumtrailers.com; wacobill@suddenlinkmail.com; info@cadind.com; swestphal@unxpres.com
Cc:	Angela Freeman; jim@wctractor.com; oscar@txtruckandtrailer.com; vickie@simbaindustries.com
Subject:	FW: Promotional Trailers
Attachments:	Promotional Trailer extra suppliers.xls; Appendix B - Proposal Response_Promotional Trailers RFQ.xls; Appendix A - Qualitative Questions_Promotional Trailers RFQ.doc; Promotional Trailers RFQ_040610.doc

Please see the attached RFQ. Please return this back to me by COB on April 19, 2010.

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Scientific Games International, Inc.
Request for Qualifications (RFQ)

Promotional Trailers

04/09/10

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1. Introduction

1.1 Background

Scientific Games International (SG) is a global marketing and technology leader in the lottery industry with over 120 national and international customers. SG provides technology-based products and services to the global gaming market. SG is divided into three business segments: Printed Products Group, Lottery Systems Group and Diversified Gaming Group.

Scientific Games Business Segments

- **Printed Products Group** – this group handles the instant lottery ticket business; Scientific Games is the foremost producer of instant tickets in the world. Scientific Games also provides prepaid phone cards and is the largest provider of secure prepaid phone cards and related services in the world. Additionally, this group provides services to clients such as marketing & research, internet services, drawing and promotional event management.
- **Lottery Systems Group** – this group manages the production of computer software, equipment and data communication services to public and private lotteries in the United States.
- **Diversified Gaming Group** – this group provides services and systems to private and public operators in the gaming markets. Product offerings include server-based gaming machines, video lottery terminals, monitor games and services.

SG is sourcing qualified suppliers, including certified HUB's in the state of Texas, who can provide ***Promotional Trailers*** contingent upon SG being awarded a contract under Texas Lottery RFP 361-10-001. SG is requesting proposals for these goods and services and if SG is awarded the Texas Lottery Commission (TLC) contract, SG would then be able to proceed with finalizing an award of this RFQ.

1.2 Objectives

The objective of this RFQ is to identify capable, qualified, experienced and cost competitive suppliers that can meet the following objectives:

- Provide ***Promotional Trailers***

SG expects Suppliers will provide a thorough response demonstrating their capability and experience in providing services of a similar size, complexity and scope. Only those Suppliers that both meet Scientific Games' requirements and provide the most competitive offers will be considered for further discussions.

Supplier responses will be used as the basis for Supplier selection and future negotiation and contract award. SG **strongly encourages** competitive and thoughtful responses to this RFQ.

2. Scope

2.1 Scope

The information below is intended to give the Supplier an idea of the overall scope required as part of this RFQ. The scope outlined is an **estimate only**, and does not constitute volume guarantees or commitments. SG will further refine its needs prior to award and communicate those to selected Supplier(s).

Supplier shall perform the following in support of this RFQ;

- Provide and Deliver Promotional Trailers (Manufacture and/or Distribute)
- Warranty the trailers and provide in-state Warranty service location(s)

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SG will require custom Promotional Trailers that will be used to create awareness and interest for the Texas Lottery products at events located throughout the State of Texas. These trailers are expected to be used at approximately 80 events per year. SG anticipates a minimum of 3 people will be working inside the trailers at any one time.

SG will require two types of custom Promotional Trailers to be designed, built and delivered. SG anticipates purchasing 6 trailers, but may require additional trailers in 2011 or future years.

- Type A: Small Platform ~ SG anticipates purchasing 3 of this size
  - Dimensions (minimum of): Seven feet (7') inside height by eight feet (8') wide by ten feet (10') long
- Type B: Large Platform ~ SG anticipates purchasing 3 of this size
  - Dimensions (minimum of): Seven feet and six inches (7'6") inside height by eight feet (8') wide by twelve feet (12') long

All trailers will have:

- Four (4) exterior adjustable flood lights (20 amp minimum)
- Minimum of four (4) interior and two (2) external, one hundred ten (110) volt outlets
- Electrical component setup allowing for multiple equipment to operate simultaneously
- CD stereo system with speakers with a built-in rack to hold equipment
- Built-in racks/shelving to hold security system, ticket displays, promotional items, etc.
- Lockable storage compartment: minimum four feet (4') by three feet (3')
- Secure storage with built-in safe approximately (13"H x15"W x 13"D).
- Electric Brakes
- AC equipment installed
- Windows/Selling areas: Minimum of two (2) windows approximately three feet (3') by five feet (5'). Tempered low UV glass with screens that can slide. Each window must be equipped with a security blind that can be closed manually at night and locked in place from the inside of trailer
- Ability to be pulled by standard vehicle using a standard hitch
- Three (3) year minimum warranty

Trailer design considerations must include; customer flow, safety, equipment, electrical, security, lighting, signage, storage needs and retailer, player and staffing needs. The final design, size, specifications, equipment and layout of the trailers are subject to Texas Lottery approval prior to production of the trailers. Other design and trailer options of similar or like quality may be considered.

Trailers must be commercial quality and in compliance with all applicable vehicle and component requirements (i.e. DOT/ICC, National Electrical Code, GFI receptacles, etc.).

It is anticipated that the Promotional Trailers will need to be delivered by July 31, 2011. Failure to meet this delivery requirement may disqualify a supplier.

2.2 RFQ Responses

Experience, Capabilities and References:

- Potential suppliers must have experience providing Promotional Trailers similar to those requested by SG
- Suppliers must be an original manufacturer, authorized distributor, or dealer authorized by manufacturer with service and repair capabilities for the item
- Suppliers are required to provide thorough examples that show their experience and capabilities
- Suppliers must provide at least 2 references that SG may contact for reference
- Qualified suppliers must have the required State licenses, permits, certificates and authorizations needed to provide these products

Qualitative Questions (complete Appendix A):

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All respondents must answer questions in Appendix A, including brief answers about your company and more detail and in-depth answers to questions regarding your capability to service SG in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

In addition, Suppliers must provide examples for two (2) similar scope jobs along with the total cost for each job. Suppliers must provide contact information for two (2) qualified references for similar scope Promotional Trailers.

Proposal Response (complete Appendix B):
Suppliers must provide in Appendix B their proposed products and pricing for the two Types of Promotional trailers requested by SG.

Suppliers should provide the following information;

- Product recommendation(s) for each Type trailer (attach specifications, diagrams, drawings, etc.)
- Pricing for proposed products, including design, production and delivery of trailer to Austin, TX
- Pricing for any optional specifications, services that could be provided
- Warranty pricing and authorized source for warranty repair in Texas

3. Instructions to Suppliers

3.1 RFQ Process and Timing

The timeline for this RFQ process is aggressive – with proposals due by COB ***April 19, 2010.*** Negotiations/discussions may follow with the Supplier(s) who submit proposals found to best meet the needs of Scientific Games' initiative.

Potential Suppliers are advised to review all sections of this RFQ carefully and to follow instructions completely, as failure to make a complete submission as described elsewhere herein may result in rejection of the proposal and disqualification of the Supplier from further participation.

Proposals that depart from or materially alter the terms, requirements, or scope of work defined by this RFQ may be rejected for being non-responsive.

Table 4.1 Key RFQ Dates:

Activity	Date
RFQ sent out to suppliers	April 9, 2010
Supplier Response Deadline	April 19, 2010 – 5pm EST
Supplier Selection • Contract contingent upon TLC RFP Award, SG Compliance Review and mutual acceptance of Terms & Conditions	April 30, 2010

3.2 Communications, Inquiries and Questions

Your interest in working with Scientific Games is welcomed, and Scientific Games will be pleased to answer any questions you may have in formulating your response. During the period from your company's receipt of this RFQ until a contract is awarded, any communication, including questions, concerning this RFQ should ONLY be directed to the RFQ Administrator specified below.

Marlon Watson
Marlon.watson@scientificgames.com
Phone: 770 - 664 - 3718

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When submitting an e-mail, please include the RFQ NAME and your company name in the subject heading of the message. Inquiries should make specific reference to the sections and page numbers from this RFQ, where applicable.

3.3 Qualitative Questions

Scientific Games is not focused on pricing alone, but also considers the overall value provided by the Supplier. "Appendix A – Qualitative Questions" is an opportunity for the Supplier to demonstrate how they can best provide value in addition to their most competitive pricing. The final Supplier rankings will be based not only on the best prices, but also on non-pricing considerations.

3.4 Price Information

You will be asked to submit competitive price information for these services. Further information can be found under the section "Appendix B – Proposal Response."

3.5 Authorized Officials

Your proposal must identify the authorized officials with the authority to legally and contractually engage on behalf of your company. The proposal must provide the name, title, address and telephone number of those individuals who will serve as the Supplier's primary contact with Scientific Games in this process.

3.6 Submission of Proposals

Suppliers should submit:

- An email to SG Contact indicated in Section 3.2 by the RFQ deadline, with the electronic proposal as an attachment

Proposals must include the following:

- Completed Appendix A – Qualitative Questions
- Completed Appendix B – Proposal Response
- Additional Supporting Documentation

4. RFQ Terms and Conditions

It is consented that by submitting a proposal, the Supplier is in agreement with the following RFQ terms and conditions. If there is an objection to these terms, the Supplier must note those objections in the Supplier Feedback section of Appendix B – Proposal Response.

4.1 Contracting Period

A contract will be contingent upon;

- SG being awarded the Texas Lottery contract
- Selected suppliers passing SG internal Compliance with Law and Background Screening
- SG and Supplier mutually agreeing upon Terms and Conditions
- Texas Lottery approving the final plans

It is anticipated that the Promotional Trailers will need to be delivered by July 31, 2011. Failure to meet this delivery requirement may disqualify a supplier.

4.2 Conformity and Completeness of Proposals

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To be considered acceptable, the proposal must be complete and conform to all RFQ instructions and conditions. Scientific Games, at its discretion, may reject in whole or in part any proposal, if in its judgment the best interests of Scientific Games will be served.

4.3 Duration and Availability of Proposed Prices

The prices, terms and conditions specified in the Supplier's proposal must be valid for a period of one hundred twenty (120) days from the due date of the proposals. Once a contract is signed, the prices must remain valid for the term of that contract and any subsequent extension(s); unless SG agrees in writing that the pricing should be modified.

4.4 Amendment or Cancellation of the RFQ

SG reserves the rights to cancel, amend, modify or otherwise change this RFQ at any time.

4.5 Statement of Non-Commitment

This RFQ is not an offer to enter into an agreement with any Supplier; it is a request to receive proposals from Suppliers interested in providing Scientific Games products and services specified within. Scientific Games reserves the right to reject all proposals, in whole or in part, and/or enter into discussions with any party to provide such services. Scientific Games will not have any obligation to the Supplier unless and until it has entered into a written agreement with the Supplier on terms and conditions satisfactory to Scientific Games. Scientific Games entering into negotiations with the Supplier with respect to any proposal or otherwise shall not be deemed to be an acceptance of such proposal or an agreement with the Supplier.

All proposals submitted are the property of Scientific Games; the RFQ will not be returned under any circumstances. Supplier-specific information (such as names, contact information, or pricing data) is used solely for Supplier selection on behalf of Scientific Games.

4.6 Multiple Awards

Scientific Games reserves the right to award contracts to multiple Suppliers.

4.7 Award Basis

Scientific Games reserves the right to award this RFQ in whole or in part.

4.8 Proposal Modifications

No additions or changes to any proposal will be allowed after the proposal due date, unless such modification is specifically requested by Scientific Games. Scientific Games has the option to seek Supplier retraction and/or clarification of any discrepancy or contradiction found during its review of proposals.

4.9 Supplier Presentation of Supporting Evidence

The Supplier must be prepared to provide any evidence of experience, performance, ability, and/or financial surety that Scientific Games deems necessary or appropriate to fully establish the performance capabilities represented in their proposal.

4.10 Supplier Demonstration of Proposed Services and/or Products

At the discretion of Scientific Games, the Supplier must be able to confirm their ability to provide all proposed services and/or products. Any required confirmation must be provided in writing to Scientific Games without cost to Scientific Games.

4.11 Supplier Misrepresentation or Default

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Scientific Games may reject the proposal and void any award resulting from this RFQ to a Supplier who makes any material misrepresentation in their proposal or other submittal in connection with this RFQ.

4.12 Proposal Expenses

The Supplier is responsible for all costs and expenses incurred in the preparation of proposals and for any subsequent work on the proposal that is required by Scientific Games. Any costs incurred for site visits for discussions or negotiations are also entirely the responsibility of the Supplier.

4.13 Ownership of Proposals

All proposals submitted are the property of Scientific Games; the RFQ will not be returned under any circumstances. Supplier-specific information (such as names, contact information, or pricing data) is used solely for Supplier selection on behalf of Scientific Games.

The Supplier acknowledges and agrees that its proposal and all associated documents are, and will remain, the exclusive property of Scientific Games, without any royalty or other payment owing thereon to the Supplier.

4.14 Validation of Proposals

The Supplier's proposal shall be a binding commitment which Scientific Games may include, by reference or otherwise, into a contract with the Supplier. The proposal must provide, in the space indicated on the attached "Appendix B – Proposal Response," the names, titles, addresses and telephone numbers of those individuals with authority to negotiate a contract with Scientific Games and contractually bind the Supplier.

4.15 Execution of Contract

Once the evaluation of the proposals and the Supplier selection are complete, the selected proposal(s) and this RFQ will serve as the basis for a contract that will be negotiated and executed between Scientific Games and the selected Supplier(s). This RFQ and the proposal will likely be attached to the contract as exhibits.

4.16 Oral Agreements or Arrangements

Any alleged oral agreements or arrangements made by the Supplier with any Scientific Games agent or employee will be disregarded in any proposal evaluation or associated award.

4.17 Independent Price Determinants

The Supplier shall warrant, represent, and certify that the following requirements have been met in connection with their proposal for this RFQ:

The prices proposed have been arrived at independently, without consultation, communication, or agreement for the purpose of restricting competition as to any matter relating to such process with any other organization or with any competitor; unless otherwise required by law, the pricing proposed has not been knowingly disclosed by the Supplier on a prior basis directly or indirectly to any other organization or to any competitor; and no attempt has been made, or will be made, by the proposed to induce any other person or firm to submit or not to submit a proposal for the purpose of restricting competition.

4.18 Payments Against a Contract Award

Under no circumstances shall the successful Supplier begin to perform under a contract prior to the effective date of such contract. Scientific Games shall assume no liability for payment of services under the terms of the contract until the successful Supplier is notified that the contract has been accepted by Scientific Games. In no case shall a successful Supplier bill Scientific Games prices in excess of the price indicated in the final contract agreed to and

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accepted by Scientific Games. Any authorized or agreed additional charges can only be approved for payment by means of an amendment to the contract.

4.19 Scientific Games' Right to Audit and Access to Records, Record Keeping and Record Transfer

The Supplier shall prepare, maintain and preserve all records with respect to the administration of this program. During the term of the contract, Scientific Games shall have access during normal business hours to all such records, in whatever form they exist or are stored. The Supplier shall afford the officers, attorneys, accountants, auditors, and other authorized representatives of Scientific Games free and full access to the records to be maintained by the Supplier pertinent to the RFQ.

At the option of Scientific Games, periodic audits may, at reasonable times, be made of the successful Suppliers' and all of their sub-contractors' books and records insofar as they pertain to the contract. Such audits shall be made at Scientific Games' expense by Scientific Games, or independent public accountants designated by Scientific Games. Said books and records shall be made available by the Supplier to the Auditors of Scientific Games. In the case that any discrepancy or breach of contract is discovered, all auditing expenses will be charged to the Supplier in addition to any legal settlements.

4.20 Confidentiality and Care of Data

The Supplier agrees to protect the confidentiality of any files, data or other materials pertaining to this RFQ and any resulting contract and to restrict their use solely for the purpose of completing this RFQ or fulfilling a resulting contract. The Supplier shall take all steps necessary to safeguard data, files, reports or other information from loss, destruction or erasure. Any costs or expenses of replacing or damages resulting from the loss of such data shall be borne by the Supplier when such loss or damage occurred through its negligence.

4.21 Compliance with Law and Background Screening

Supplier specifically acknowledges that Scientific Games is subject to the gaming and licensing requirements of various jurisdictions and is obliged to take reasonable efforts to determine the suitability of its business associates. Supplier agrees to cooperate fully with Scientific Games in providing it with any information, of whatever nature, that Scientific Games deems necessary or appropriate in assuring itself that Supplier possesses the good character, honesty, integrity, and reputation applicable to those engaged in the gaming industry and Supplier specifically represents that there is nothing in Supplier's background, history, or reputation that would be deemed unsuitable under the standards applicable to the gaming industry. If, during the term of any Agreement, Scientific Games is notified by any regulatory agency that the conduct of business with Supplier will jeopardize Scientific Games', or its affiliates', license or ability to be licensed or if Scientific Games concludes that Supplier fails to meet the above criteria, this Agreement shall terminate upon written notice by Scientific Games.

In addition, Supplier shall be expected to provide representations and warranties concerning compliance with law, including but not limited to, applicable anti-corruption, competition, licensing, and registration laws, including the Foreign Corrupt Practices Act (FCPA); and with any applicable laws, regulations, and administrative requirements promulgated under the OECD Convention on Combating Bribery of Foreign Public Officials.

Individual Supplier employees or subcontractors assigned to perform services at or on behalf of Supplier and who are to be granted (a) unescorted physical access rights to any Supplier's facility (as determined by Scientific Games), or (b) any local or remote network access rights, must submit to and pass Scientific Games' standard state and federal felony and misdemeanor records screening. Screening shall include social security verification and corresponding information attached to the social security number. County and or municipal checks shall be conducted as required or to further obtain charge or case specifics and determine eligibility for work. Certain Services performed by Supplier may also require credit history screening and or national records screening via fingerprint card applications sent to the FBI/DOJ for processing as dictated by Scientific Games' customer contract requirements. Follow up searches may be conducted annually thereafter.

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SIMBA INDUSTRIES

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1010905986400 / 55064
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	30-JUL-12
Vendor Name:	SIMBA INDUSTRIES
Vendor Address:	PO BOX 3141 GRAPEVINE, TX 76099-3141
County:	TARRANT
Vendor URL:	http://www.simbaindustries.com
Contact:	Owner/Vickie Kasten
Phone / Fax:	817-251-4800 / 817-722-8377
Email Address:	vickie@simbaindustries.com
Ethnicity / Gender:	WO / F
Business Description:	Simba Industries is a Certified WBE who specializes in industrial supplies of all catagories for Government entities. including elec, HVAC, mech, office, furniture, fire, police, health, electronics, plumbing, etc., and much more.
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	16-MAY-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	2	

Class-Item | Commodity Description *(bold for all items in class)*	
5	*ABRASIVES*
5-5	Abrasive Equipment and Tools
5-14	Abrasives, Coated: Cloth, Fiber, Sandpaper, etc.
5-21	Abrasives, Sandblasting, Metal

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WASHINGTON COUNTY TRACTOR, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1742505736500 / 91115
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	04-MAY-11
Vendor Name:	WASHINGTON COUNTY TRACTOR, INC.
Vendor Address:	P.O. BOX 1619 BRENHAM, TX 77834
County:	WASHINGTON
Vendor URL:	http://www.wctractor.com
Contact:	jim jeffress sales mgr.
Phone / Fax:	936-825-7577 / 936-836-7446
Email Address:	jim@wctractor.com
Ethnicity / Gender:	WO / F
Business Description:	Retail/service business handling tractors, farm equipment, Backhoes, escavators, loaders, trailers, ATVs, utility vehicles, ZTRs, Skid steers, parts and more.
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	08-JAN-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	1	

Class-Item | Commodity Description *(bold for all items in class)*	
20	*AGRICULTURAL EQUIPMENT, IMPLEMENTS, AND ACCESSORIES (SEE CLASS 022 FOR PARTS)*
20-2	Backhoe (For Farm Tractor)
20-4	Brush and Tree Chippers
20-6	Brush Cutters and Saws, Motor Driven

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TEXAS TRUCK AND TRAILER

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1202241303800 / 43598
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	30-JUL-11
Vendor Name:	TEXAS TRUCK AND TRAILER
Vendor Address:	1508 FORTVIEW RD AUSTIN, TX 78704
County:	TRAVIS
Vendor URL:	http://www.txtruckandtrailer.com
Contact:	President / Oscar Toledo
Phone / Fax:	512-444-8677 / 512-444-0613
Email Address:	oscar@txtruckandtrailer.com
Ethnicity / Gender:	HI / M
Business Description:	Truck equipment and accessories, cargo trailers, utility trailers, camper shells, truck lids, tonneau covers, truck boxes, tool boxes, running boards, step bars, winches, hitches, headache racks, spray on bedliners, protective coatings
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	19-MAY-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	3
Commodity Performance:	*	3
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	1	

Class-Item | Commodity Description *(bold for all items in class)*	
10	*ACOUSTICAL TILE, INSULATING MATERIALS, AND SUPPLIES*
10-9	Acoustical Tile Insulation
10-	Exterior Insulation and Finish Systems

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Watson, Marlon

From: Troy Hilts [thilts@cadind.com]
Sent: Monday, April 12, 2010 3:47 PM
To: Watson, Marlon
Subject: [Retrieved]Read: Promotional Trailers
Attachments: ATT3584425.txt

Your message

To: martha@supremeproducts.com; info@magnumtrailers.com; wacobill@suddenlinkmail.com; info@cadind.com; swestphal@unxpres.com
Cc: Angela Freeman; jim@wctractor.com; oscar@txtruckandtrailer.com; vickie@simbaindustries.com
Subject: FW: Promotional Trailers
Sent: 4/12/2010 1:55 PM

was read on 4/12/2010 2:46 PM.

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Watson, Marlon

From: Jim Jeffress [wctractorjim@gmail.com]
To: Watson, Marlon
Sent: Tuesday, April 13, 2010 10:13 AM
Subject: [Retrieved]Return Receipt (displayed) - FW: Promotional Trailers

Your message

To: martha@supremeproducts.com; info@magnumtrailers.com; wacobill@suddenlinkmail.com; info@cadind.com; swestphal@unxpres.com
Cc: Angela Freeman; jim@wctractor.com; oscar@txtruckandtrailer.com; vickie@simbaindustries.com
Subject: FW: Promotional Trailers
Sent: 4/12/2010 2:55 PM

was read on 4/13/2010 10:13 AM.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Angela Freeman [angela.freeman@hmbc.org]
To: Watson, Marlon
Sent: Monday, April 12, 2010 4:10 PM
Subject: Read: Promotional Trailers

Your message

To: angela.freeman@hmbc.org
Subject:

was read on 4/12/2010 4:10 PM.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Steve Richardson [info@magnumtrailers.com]
Sent: Monday, April 12, 2010 3:48 PM
To: Watson, Marlon
Subject: Read: Promotional Trailers
Attachments: ATT3502146.txt

Your message

To: martha@supremeproducts.com; info@magnumtrailers.com; wacobill@suddenlinkmail.com; info@cadind.com; swestphal@unxpres.com
Cc: Angela Freeman; jim@wctractor.com; oscar@txtruckandtrailer.com; vickie@simbaindustries.com
Subject: FW: Promotional Trailers
Sent: 4/12/2010 1:55 PM

was read on 4/12/2010 2:47 PM.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
Sent: Monday, April 12, 2010 2:56 PM
To: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; FW: Promotional Trailers

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: martha@supremeproducts.com
info@magnumtrailers.com
wacobill@suddenlinkmail.com
info@cadind.com
swestphal@unxpres.com
CC: Angela Freeman <angela.freeman@hmbc.org>
jim@wctractor.com
oscar@txtruckandtrailer.com
vickie@simbaindustries.com

Subj: FW: Promotional Trailers
Sent: 2010-04-12 14:55

was relayed to the following recipient(s):

info@cadind.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
Sent: Monday, April 12, 2010 2:56 PM
To: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; FW: Promotional Trailers

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: martha@supremeproducts.com
info@magnumtrailers.com
wacobill@suddenlinkmail.com
info@cadind.com
swestphal@unxpres.com
CC: Angela Freeman <angela.freeman@hmbc.org>
jim@wctractor.com
oscar@txtruckandtrailer.com
vickie@simbaindustries.com

Subj: FW: Promotional Trailers
Sent: 2010-04-12 14:55

was relayed to the following recipient(s):

angela.freeman@hmbc.org

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Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
Sent: Monday, April 12, 2010 2:56 PM
To: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; FW: Promotional Trailers

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: martha@supremeproducts.com
info@magnumtrailers.com
wacobill@suddenlinkmail.com
info@cadind.com
swestphal@unxpres.com
CC: Angela Freeman <angela.freeman@hmbc.org>
jim@wctractor.com
oscar@txtruckandtrailer.com
vickie@simbaindustries.com

Subj: FW: Promotional Trailers
Sent: 2010-04-12 14:55

was relayed to the following recipient(s):

vickie@simbaindustries.com

Unfortunately, the remote mail system does not support confirmation of actual delivery. Unless the final delivery fails, this will be the only delivery status notification sent.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Vickie Kasten [vickie@simbaindustries.com]
Sent: Monday, April 12, 2010 3:19 PM
To: Watson, Marlon
Subject: Read: Promotional Trailers
Attachments: ATT3497472.txt

Your message

To: martha@supremeproducts.com; info@magnumtrailers.com; wacobill@suddenlinkmail.com; info@cadind.com; swestphal@unxpres.com
Cc: Angela Freeman; jim@wctractor.com; oscar@txtruckandtrailer.com; vickie@simbaindustries.com
Subject: FW: Promotional Trailers
Sent: 4/12/2010 1:55 PM

was read on 4/12/2010 2:18 PM.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Vickie Kasten [vickie@simbaindustries.com]
Sent: Monday, April 12, 2010 3:20 PM
To: Watson, Marlon
Subject: RE: Promotional Trailers

Good afternoon Marlon,
Thank you for the opportunity but Simba Industries will have to No Bid this request at this time. Please keep us in mind for other requests as we can supply a very wide range of materials.

Vickie Kasten
Simba Industries
Owner/General Manager
817-251-4800
vickie@simbaindustries.com

From: Watson, Marlon [mailto:Marlon.Watson@scientificgames.com]
Sent: Monday, April 12, 2010 1:55 PM
To: martha@supremeproducts.com; info@magnumtrailers.com; wacobill@suddenlinkmail.com; info@cadind.com; swestphal@unxpres.com
Cc: Angela Freeman; jim@wctractor.com; oscar@txtruckandtrailer.com; vickie@simbaindustries.com
Subject: FW: Promotional Trailers

Please see the attached RFQ. Please return this back to me by COB on April 19, 2010.

This communication (including any attachments) is intended for the use of the intended recipient(s) only and may contain information that is confidential, privileged or legally protected. Any unauthorized use or dissemination of this communication is strictly prohibited. If you have received this communication in error, please immediately notify the sender by return e-mail message and delete all copies of the original communication. Thank you for your cooperation.

DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Oscar Toledo - Texas Truck & Trailer [oscar@txtruckandtrailer.com]
Sent: Monday, April 12, 2010 3:38 PM
To: Watson, Marlon
Subject: Read: Promotional Trailers
Attachments: ATT3500702.txt

Your message

To: martha@supremeproducts.com; info@magnumtrailers.com; wacobill@suddenlinkmail.com; info@cadind.com; swestphal@unxpres.com
Cc: Angela Freeman; jim@wctractor.com; oscar@txtruckandtrailer.com; vickie@simbaindustries.com
Subject: 4/12/2010 1:55 PM

was read on 4/12/2010 2:35 PM.

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Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
Sent: Monday, April 12, 2010 2:56 PM
To: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; FW: Promotional Trailers

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: martha@supremeproducts.com
info@magnumtrailers.com
wacobill@suddenlinkmail.com
info@cadind.com
swestphal@unxpres.com
CC: Angela Freeman <angela.freeman@hmbc.org>
jim@wctractor.com
oscar@txtruckandtrailer.com
vickie@simbaindustries.com

Subj: FW: Promotional Trailers
Sent: 2010-04-12 14:55

was relayed to the following recipient(s):

oscar@txtruckandtrailer.com

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Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
Sent: Monday, April 12, 2010 2:56 PM
To: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; FW: Promotional Trailers

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: martha@supremeproducts.com
info@magnumtrailers.com
wacobill@suddenlinkmail.com
info@cadind.com
swestphal@unxpres.com
CC: Angela Freeman <angela.freeman@hmbc.org>
jim@wctractor.com
oscar@txtruckandtrailer.com
vickie@simbaindustries.com

Subj: FW: Promotional Trailers
Sent: 2010-04-12 14:55

was relayed to the following recipient(s):

jim@wctractor.com

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Watson, Marlon

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Sent: Monday, April 12, 2010 2:56 PM
To: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; FW: Promotional Trailers

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: martha@supremeproducts.com
info@magnumtrailers.com
wacobill@suddenlinkmail.com
info@cadind.com
swestphal@unxpres.com
CC: Angela Freeman <angela.freeman@hmbc.org>
jim@wctractor.com
oscar@txtruckandtrailer.com
vickie@simbaindustries.com

Subj: FW: Promotional Trailers
Sent: 2010-04-12 14:55

was relayed to the following recipient(s):

info@magnumtrailers.com

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Watson, Marlon

From: System Administrator [postmaster@cont.scientificgames.com]
Sent: Monday, April 12, 2010 2:57 PM
To: Watson, Marlon
Subject: Relay report: 2.0.2 (Message relayed)
Attachments: delivery-status.txt; message-header.txt; FW: Promotional Trailers

Your message

From: Watson, Marlon <Marlon.Watson@scientificgames.com>

To: martha@supremeproducts.com
info@magnumtrailers.com
wacobill@suddenlinkmail.com
info@cadind.com
swestphal@unxpres.com
CC: Angela Freeman <angela.freeman@hmbc.org>
jim@wctractor.com
oscar@txtruckandtrailer.com
vickie@simbaindustries.com

Subj: FW: Promotional Trailers
Sent: 2010-04-12 14:55

was relayed to the following recipient(s):

swestphal@unxpres.com

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DOCUMENT REDACTED BY TLC - 12-10-10

Watson, Marlon

From: Stewart, Joe
Sent: Tuesday, April 13, 2010 12:48 PM
To: Watson, Marlon
Subject: RE: Promotional Trailers

For quoting purposes, I don't believe we need it to be lined and insulated.

They should include this as an option so we can understand how much this might affect the pricing.

From: Watson, Marlon
Sent: Tuesday, April 13, 2010 12:16 PM
To: Stewart, Joe
Subject: FW: Promotional Trailers

Joe:

Can you answer this?

From: Steve Richardson [mailto:info@magnumtrailers.com]
Sent: Tuesday, April 13, 2010 12:15 PM
To: Watson, Marlon
Subject: RE: Promotional Trailers

Marion,

On these trailers do want them lines and insulated? If you have time I sure would like a moment of your time to discuss these trailers.

Thank you,
Charles McLemore
Magnum Trailers
512-258-4101

From: Watson, Marlon [mailto:Marlon.Watson@scientificgames.com]
Sent: Monday, April 12, 2010 1:55 PM
To: martha@supremeproducts.com; info@magnumtrailers.com; wacobill@suddenlinkmail.com; info@cadind.com; swestphal@unxpres.com
Cc: Angela Freeman; jim@wctractor.com; oscar@txtruckandtrailer.com; vickie@simbaindustries.com
Subject: FW: Promotional Trailers

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SUPREME PRODUCTS INC.

605 East Loop 340 / P.O. Box 154308
Waco, Texas 76715-4308
254/ 799-4941 FAX: 254/ 799-4943
www.supremeproducts.com

Federal E.I.N. # 74-1990174

- BID DETAIL -

Revision #: - 14A -
Bid Open Date: April 19 2010
VALID UNTIL: August 19 2010

BID FOR:
Scientific Games International, Inc.
Marlon Watson
1500 Bluegrass Lakes Parkway
Alpharetta, Georgia 30004

SHIP TO:
Texas Lottery / Wrap Graphics Designee

Austin, Texas

CONTACT: Marlon Watson

TERMS: Net 30 days | F.O.B.: Waco, TX | SHIP VIA: Farmer's RV Transport

MODEL#: CF14 | G.V.W.R.: 5,000 lbs. | WEIGHT EMPTY: 3,450 lbs. without OPTIONS

PHONE#: 770/ 664-3718 | FAX#: marlon.watson@scientificgames.com

QTY	PART#	DESCRIPTION *(Please see Catalog for more detail)*	UNIT	AMOUNT
		RE: RFP for Promotional Trailers for Texas Lottery - Type 'B' Large Platform		
	DRAW	Attached to this Proposal are the following scale drawings: (i) Labelled overhead layout of the unit as proposed; and, (ii) Curb side elevation of the unit as proposed.		
	NOTE	Pricing is Based on (1) one unit. Orders for multiple units will be extended accordingly.		
1	CF14	Model CF14 Concession Trailer - 14' x 8' Base Model - all steel welded unibody construction (no wood; no fiberglass; no thin aluminum sheet) - (3) lift up smooth steel awnings - full 8' outside width - smooth painted steel walls and ceiling (white color; easily cleanable; non-absorbant) - painted steel treadplate dropped floor - overhead steel storage shelves on (2) sides - removable tongue with 2" Bulldog Brand coupler - tandem 3,500 lb axles with 4-wheel electric brakes - 5,000 lb front sidewind jack - (2) rear fold-up stabilizing jacks	13610.00	13610.00
1	CUST	Special Modifications - Increase Interior Height 6" - increases interior roof height from standard 7' to 7'6" (as measured from floor to ceiling peak) - fabricate (4) custom tall 'mansard' steel roof sections to replace standard 'mansard' steel roof sections - please see attached curb side elevation drawing for additional reference	2330.00	2330.00
1	1036	Electrical System Pkg 'C3IG' 120/240 volt, 50 amp - breaker box with 50 amp main circuit breaker and (8) minimum 20 amp branch circuit breakers - 'twistlock' weatherproof male power inlet and mating detachable female connector - circuit wiring in approved metallic conduit - (6) minimum 15 amp, 120 volt duplex receptacles - (3) minimum 15 amp, 120 volt ISOLATED GROUND duplex receptacles and related wiring to	2095.00	2095.00

Thank You for the Opportunity
to Submit this Bid Detail.

*** IMPORTANT - PLEASE NOTE ***
Texas Sales Tax is applicable unless customer is Texas tax exempt or unless merchandise is shipped out-of-state via a 3rd Party Common Carrier.
SOME States allow Credit for this tax.

Merchandise Subtotal	$ Continued
Shipping Charges	$ Continued
Subtotal	$ Continued
Texas Sales Tax - 8.25%	$ Continued
TOTAL	$ Continued
Deposit Amount	$ Continued
BALANCE ON COMPLETION	$ Continued

DOCUMENT REDACTED BY TLC - 12-10-10

☆ SUPREME PRODUCTS INC. ☆

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Revision #: - 14A -

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Scientific Games International, Inc.
Marlon Watson
1500 Bluegrass Lakes Parkway
Alpharetta, Georgia 30004

SHIP TO:
Texas Lottery / Wrap Graphics Designee

Austin, Texas

CONTACT: Marlon Watson

TERMS: Net 30 days | F.O.B.: Waco, TX | SHIP VIA: Farmer's RV Transport

MODEL#: CF14 | G.V.W.R.: 5,000 lbs. | WEIGHT EMPTY: 3,450 lbs. without OPTIONS

PHONE#: 770/ 664-3718 | FAX#: marlon.watson@scientificgames.com

QTY	PART#	DESCRIPTION *(Please see Catalog for more detail)*	UNIT	AMOUNT
		supply potential Lottery Ticket Terminal Machines - (1) 4' dual tube fluorescent light fixture(s) (2 amp, 120 volt)		
2	1060	Outdoor G.F.I. 120 volt 15 amp duplex receptacle	154.00	308.00
1	1065	Additional Fluorescent Fixture - 4 Feet, dual bulb - 2 amp, 120 volt	178.00	178.00
3	1075	Awning Fluorescent Fixture - single bulb - to illuminate underside of awning / customer area - 2 amp, 120 volt (each)	292.00	876.00
4	1090	Outdoor Flood Lamp - 150 Watt - 2 amp, 120 volt (each) - to provide exterior lighting	213.00	852.00
1	2820	Glass Windows with Sliding Screens (3 Banks) - (3) banks of glass - horizontally (side to side) sliding windows with sliding screens - opening windows (3) marked with 'X' on drawing - tempered safety glass (clear - not low UV - please see EXCEPTIONS / CONCERNS Section at the end of BID DETAIL)	2346.00	2346.00
32'	2915	Stainless Steel Interior Countertops - deep/foot - 24" - 28" overall depth - 20" - 24" depth inside glass/screens	69.00	2208.00
3	2919	Stainless Steel Fold-Out Counter - (1) each - folds up into trailer and latches for transport	368.00	1104.00
1	2995	Upright Welded Steel Locking Storage Cabinet - includes framed cutout and floor mounting - measures 36" wide; 24" deep; 66" high - recessed locking 3-point handle - (3) adjustable shelves plus bottom shelf - (2) swing-out doors (manufacturer's 1-year Limited Warranty)	1095.00	1095.00
3	3005	Undercounter Steel Cash Drawer with S/S Front - with lock and keys - (5) bill compartments; (5) coin compartments (manufacturer's 1-year Limited Warranty)	377.00	1131.00
1	3008	Depository Safe with Cash/Coin Drop - with dual key lock - outside measures 14" wide; 14" deep; 21" high - 'B' rating with 1/2" thick steel door and 3/16" thick steel walls	639.00	639.00

Thank You for the Opportunity
to Submit this Bid Detail.

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Merchandise Subtotal	$ Continued
Shipping Charges	$ Continued
Subtotal	$ Continued
Texas Sales Tax - 8.25%	$ Continued
TOTAL	$ Continued
Deposit Amount	$ Continued
BALANCE ON COMPLETION	$ Continued

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- BID DETAIL -

Revision #: - 14A -

Bid Open Date: April 19 2010

VALID UNTIL: August 19 2010

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Scientific Games International, Inc.
Marlon Watson
1500 Bluegrass Lakes Parkway
Alpharetta, Georgia 30004

SHIP TO:
Texas Lottery / Wrap Graphics Designee

Austin, Texas

CONTACT: Marlon Watson

TERMS: Net 30 days | F.O.B.: Waco, TX | SHIP VIA: Farmer's RV Transport

MODEL#: CF14 | G.V.W.R.: 5,000 lbs. | WEIGHT EMPTY: 3,450 lbs. without OPTIONS

PHONE#: 770/ 664-3718 | FAX#: marlon.watson@scientificgames.com

QTY	PART#	DESCRIPTION *(Please see Catalog for more detail)*	UNIT	AMOUNT
		- front loading with an anti-fish double tooth baffle		
1	3036	Roof Marquee Sign Boards (16" Metal Face) - CF14 - with 3-1/2" roof spacer	1309.00	1309.00
1	3210	Chase Lights and Controller - for 14' Model CF14 - several colors available / Italian TurboLite Style - includes 4-channel controller with speed control - mounted within upper edge of Roof Marquee (optional Roof Marquee Sign Boards required) - 15 amp, 120 volt	3716.00	3716.00
1	3261	Short Ballycloth Skirts - for 14' Model CF14 - several colors available in stripes and solids - for use with #3305 Metal Wheel Skirt option	976.00	976.00
1	3305	Metal Wheel Skirts - CF14	483.00	483.00
1	3460	Custom Lettering & Graphics - We recommend that if using digital 'wrap' graphics that these be designed and installed on the trailer by a sign company that specializes in this and that can provide the periodic maintenance and in-field warranty service that is sometimes necessary with this style of graphic decoration. We will be happy to supply dimensions to your selected 'wrap' design / installation company for their use, and arrange for delivery of the unit directly to their facility for you.	NOT QUOTED	NOT QUOTED
1	3580	Air Conditioner - High Output 15,000 BTU - provides 15,000 BTU of cooling capacity - high/medium/low fan control - thermostat controlled - 16 amp, 120 volt (manufacturer's 3-year Limited Warranty)	1327.00	1327.00
3	3665	Gas Awning Assists - per awning	109.00	327.00
1	3695	Safety Chains	NO CHARGE	NO CHARGE
1	WARX	Extend Standard 90-Day Limited Warranty to 1-Year	NO CHARGE	NO CHARGE
	DSGN	Design, Specification, Layout and Blueprint Charge - separate charge waived	WAIVED	WAIVED
	FGT1	Freight Charges @ $1.75/mile to Destination 103 miles to Austin, Texas	SEE BELOW	

Thank You for the Opportunity to Submit this Bid Detail.

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Merchandise Subtotal	$ Continued
Shipping Charges	$ Continued
Subtotal	$ Continued
Texas Sales Tax - 8.25%	$ Continued
TOTAL	$ Continued
Deposit Amount	$ Continued
BALANCE ON COMPLETION	$ Continued

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Revision #: - 14A -

Bid Open Date: April 19 2010

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Marlon Watson
1500 Bluegrass Lakes Parkway
Alpharetta, Georgia 30004

SHIP TO:
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Austin, Texas

CONTACT: Marlon Watson

TERMS: Net 30 days | F.O.B.: Waco, TX | SHIP VIA: Farmer's RV Transport

MODEL#: CF14 | G.V.W.R.: 5,000 lbs. | WEIGHT EMPTY: 3,450 lbs. without OPTIONS

PHONE#: 770/ 664-3718 | FAX#: marlon.watson@scientificgames.com

QTY	PART#	DESCRIPTION *(Please see Catalog for more detail)*	UNIT	AMOUNT
	TAXY	** Texas Sales Tax IS Applicable Provided Unit ** ** is delivered to non-exempt customer in Texas **		
	TXRG	** Texas Registration Required for this Trailer ** Per current Texas Law, we are responsible for initially registering this unit and applying for any Title and License Plates required. We will charge you the exact amount of the fees for these items, which generally are under $100.00. The amount will either be added to the invoice for the trailer, or will be invoiced separately.		

		*** EXCEPTIONS / CONCERNS ***		
1	XXXX	Section 2.1 - Scope / CD Stereo System with Speakers - Due to the myriad of different systems available, we would require elaboration on your specific requirements before we can provide an accurate estimate for this item. For example, it would be helpful to know the number and mounting locations of the speakers, in addition to the type of controls and wattage required by the ampification system. These factors will determine whether the system merely costs a few hundred dollars as opposed to costing several thousand dollars.	NOT QUOTED	NOT QUOTED
1	XXXX	Section 2.1 - Scope / Low 'UV' Glass - For maximum safety, our window assemblies are made with clear Safety Tempered plate glass. Our supply channels are unable to provide us with a clear plate glass that is BOTH Safety Tempered AND Low 'UV'. We suggest the following: One of our recent lottery customers, the Wisconsin Lottery, had considered	NOT QUOTED	NOT QUOTED

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Shipping Charges	$ Continued
Subtotal	$ Continued
Texas Sales Tax - 8.25%	$ Continued
TOTAL	$ Continued
Deposit Amount	$ Continued
BALANCE ON COMPLETION	$ Continued

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TERMS: Net 30 days | F.O.B.: Waco, TX | SHIP VIA: Farmer's RV Transport

MODEL#: CF14 | G.V.W.R.: 5,000 lbs. | WEIGHT EMPTY: 3,450 lbs. without OPTIONS

PHONE#: 770/ 664-3718 | FAX#: marlon.watson@scientificgames.com

QTY	PART#	DESCRIPTION *(Please see Catalog for more detail)*	UNIT	AMOUNT
		the Low 'UV' specification for the glass in their promotional trailer windows. This was obviated by: (i) The 3-1/2 foot steel awnings that extend from the trailer over each glass window serving area generally shield the interior of the trailer from any direct sunlight; and, (ii) Several of the glass panes received translucent digital 'wrap' graphic decoration, similar to that installed on many municipal buses, and those graphics further reduced light transmission in general into the interior of the trailer. (Likewise, 'Low-E' film can be affixed in a like manner).		
1	XXXX	Section 2.1 - Scope / Security Blinds - We are not able to supply and install the requested security blinds. We suggest, to achieve the security desired, that the (3) steel awnings be closed at night, or whenever the unit is not in use. Each steel awning is secured with (2) two keyed externally locking compression latches. Not only do closed steel awnings protect the interior of the trailer, they also shield and protect all the glass windows.	NOT QUOTED	NOT QUOTED
1	XXXX	Section 2.1 - Scope / Warranty Extension (3 Years) - Included at no charge is our 1-year Limited Warranty. Several of the items (e.g. Air Conditioner, Drop Safe, Tires) are covered under their respective manufacturer's warranties, some of which extend up to 3 years. We will consider, pursuant to contract negotiations with your firm, extending our warranty period to 3 years on the items over we have direct control (e.g. non-vendor materials and our own	NOT QUOTED	NOT QUOTED

Thank You for the Opportunity
to Submit this Bid Detail.

*** IMPORTANT - PLEASE NOTE ***
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Merchandise Subtotal	$ Continued
Shipping Charges	$ Continued
Subtotal	$ Continued
Texas Sales Tax - 8.25%	$ Continued
TOTAL	$ Continued
Deposit Amount	$ Continued
BALANCE ON COMPLETION	$ Continued

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SUPREME PRODUCTS INC.

605 East Loop 340 / P.O. Box 154308
Waco, Texas 76715-4308
254/ 799-4941 FAX: 254/ 799-4943
www.supremeproducts.com

Federal E.I.N. # 74-1990174

- BID DETAIL -

Revision #: - 14A -

Bid Open Date: April 19 2010

VALID UNTIL: August 19 2010

BID FOR:
Scientific Games International, Inc.
Marlon Watson
1500 Bluegrass Lakes Parkway
Alpharetta, Georgia 30004

SHIP TO:
Texas Lottery / Wrap Graphics Designee

Austin, Texas

CONTACT: Marlon Watson

TERMS: Net 30 days | F.O.B.: Waco, TX | SHIP VIA: Farmer's RV Transport

MODEL#: CF14 | G.V.W.R.: 5,000 lbs. | WEIGHT EMPTY: 3,450 lbs. without OPTIONS

PHONE#: 770/ 664-3718 | FAX#: marlon.watson@scientificgames.com

QTY	PART#	DESCRIPTION *(Please see Catalog for more detail)*	UNIT	AMOUNT
		workmanship in the fabrication of the structure of the unit). We anticipate we could provide this at a nominal charge.		
		We emphasize that we manufacture a trailer with durability unparalleled in the industry and we encourage you to contact any of the (11) state lotteries for whom we have constructed promotional trailers (some dating back in excess of (20 years) for confirmation of this statement.		
1	XXXX	Section 4.12 - Proposal Expenses - While certainly we accept responsibility for the expenses we incur in the preparation of our proposal, we submit that any travel expenses incurred by either Scientific Games or Texas Lottery personnel in connection with any 'due diligence' work in visiting our plant be borne by those incurring the respective costs. Regardless, we would encourage such visits to our plant.		

Thank You for the Opportunity to Submit this Bid Detail.

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Merchandise Subtotal	$ 36910.00
Shipping Charges	$ 180.00
Subtotal	$ 37090.00
Texas Sales Tax - 8.25%	$ 3059.93
TOTAL	$ 40149.93
Deposit Amount	$ WAIVED
BALANCE ON COMPLETION	$ 40149.93

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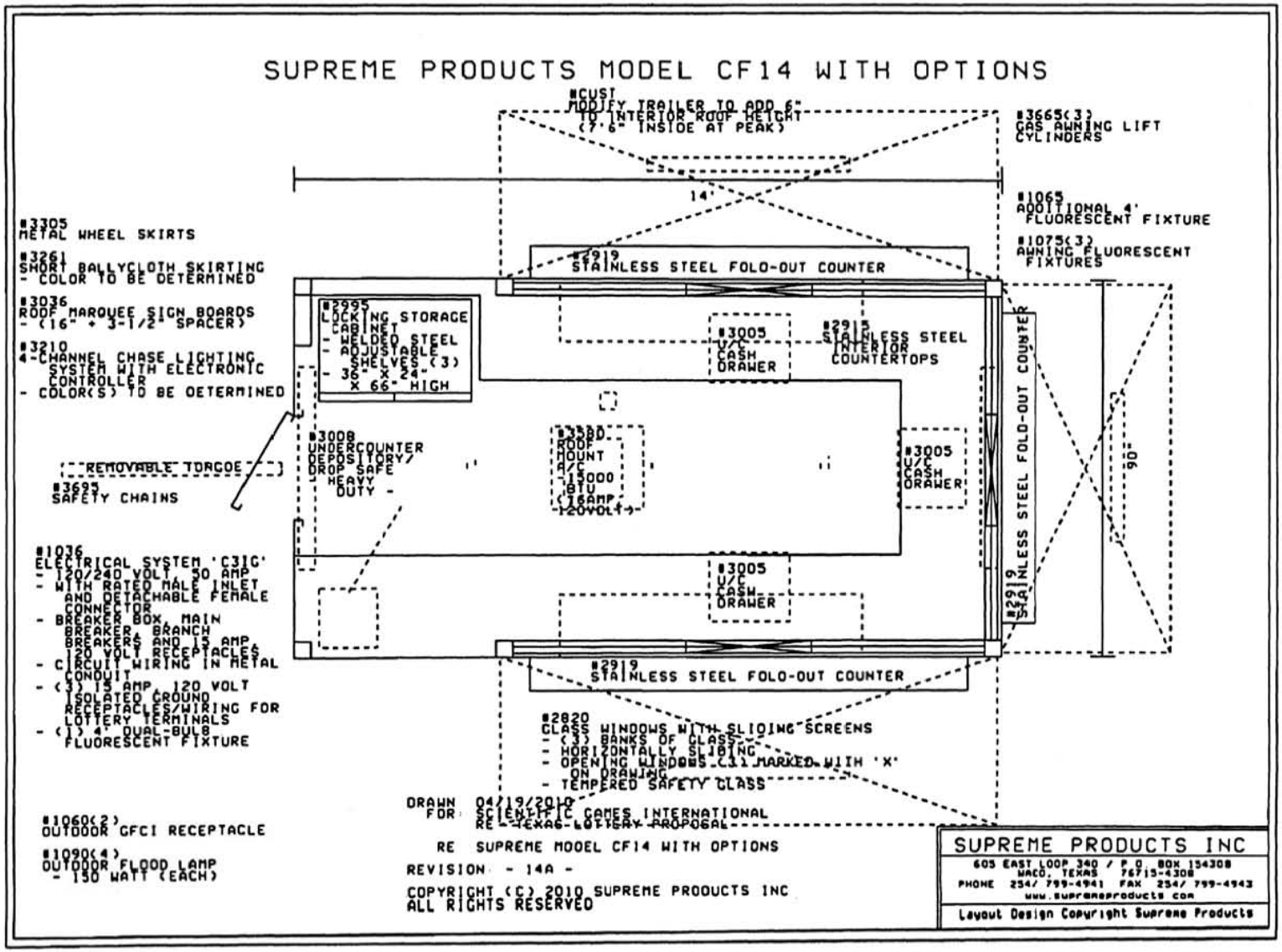

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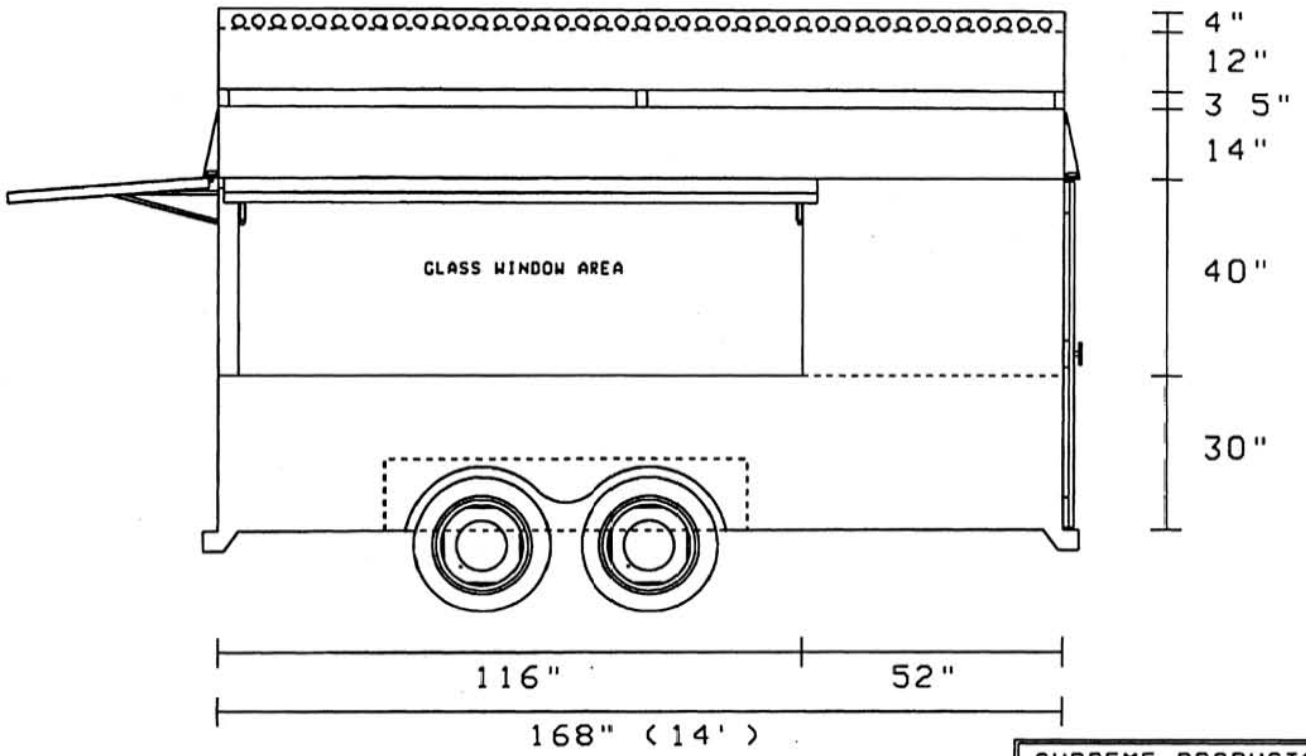
SUPREME PRODUCTS MODEL CF14 WITH OPTIONS
- CURB SIDE VIEW -

- ROOF MARQUEE WITH CHASE LIGHTING
- METAL WHEEL SKIRTS
- SPECIAL CUSTOM ROOF - 6" HIGHER



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PHONE 254/ 799-4941 FAX 254/ 799-4943
www.supremeproducts.com

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Federal E.I.N. # 74-1990174

- BID DETAIL -

Revision #: - 10A -

Bid Open Date: April 19 2010

VALID UNTIL: August 19 2010

BID FOR:
Scientific Games International, Inc.
Marlon Watson
1500 Bluegrass Lakes Parkway
Alpharetta, Georgia 30004

SHIP TO:
Texas Lottery / Wrap Graphics Designee

Austin, Texas 787

CONTACT: Marlon Watson

TERMS: Net 30 days | F.O.B.: Waco, TX | SHIP VIA: Farmer's RV Transport

MODEL#: CF10 | G.V.W.R.: 3,600 | WEIGHT EMPTY: 2,580 lbs. without OPTIONS

PHONE#: 770/ 664-3718 | FAX#: marlon.watson@scientificgames.com

QTY	PART#	DESCRIPTION *(Please see Catalog for more detail)*	UNIT	AMOUNT
		RE: RFP for Promotional Trailers for Texas Lottery - Type 'A' Small Platform		
	DRAW	Attached to this Proposal are the following scale drawings: (i) Labelled overhead layout of the unit as proposed; and, (ii) Curb side elevation of the unit as proposed.		
	NOTE	Pricing is Based on (1) one unit. Orders for multiple units will be extended accordingly.		
1	CF10	Model CF10 Concession Trailer - 10' x 8' Base Model - all steel welded unibody construction (no wood; no fiberglass; no thin aluminum sheet) - (3) lift up smooth steel awnings - full 8' outside width - smooth painted steel walls and ceiling (white color; easily cleanable; non-absorbant) - painted steel treadplate dropped floor - overhead steel storage shelves on (2) sides - removable tongue with 2" Bulldog Brand coupler - single 3,500 lb axle with 2-wheel electric brakes - 5,000 lb front sidewind jack - (2) rear fold-up stabilizing jacks	10345.00	10345.00
1	1036	Electrical System Pkg 'C3IG' 120/240 volt, 50 amp - breaker box with 50 amp main circuit breaker and (8) minimum 20 amp branch circuit breakers - 'twistlock' weatherproof male power inlet and mating detachable female connector - circuit wiring in approved metallic conduit - (6) minimum 15 amp, 120 volt duplex receptacles - (3) minimum 15 amp, 120 volt ISOLATED GROUND duplex receptacles and related wiring to supply potential Lottery Ticket Terminal Machines - (1) 4' dual tube fluorescent light fixture(s) (2 amp, 120 volt)	2095.00	2095.00
2	1060	Outdoor G.F.I. 120 volt 15 amp duplex receptacle	154.00	308.00
1	1065	Additional Fluorescent Fixture - 4 Feet, dual bulb - 2 amp, 120 volt	178.00	178.00
3	1075	Awning Fluorescent Fixture - single bulb - to illuminate underside of awning / customer area	292.00	876.00

Thank You for the Opportunity
to Submit this Bid Detail.

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Merchandise Subtotal	$ Continued
Shipping Charges	$ Continued
Subtotal	$ Continued
Texas Sales Tax - 8.25%	$ Continued
TOTAL	$ Continued
Deposit Amount	$ Continued
BALANCE ON COMPLETION	$ Continued

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Federal E.I.N. # 74-1990174

- BID DETAIL -

Revision #: - 10A -

Bid Open Date: April 19 2010

VALID UNTIL: August 19 2010

BID FOR:
Scientific Games International, Inc.
Marlon Watson
1500 Bluegrass Lakes Parkway
Alpharetta, Georgia 30004

SHIP TO:
Texas Lottery / Wrap Graphics Designee

Austin, Texas 787

CONTACT: Marlon Watson

TERMS: Net 30 days | F.O.B.: Waco, TX | SHIP VIA: Farmer's RV Transport

MODEL#: CF10 | G.V.W.R.: 3,600 | WEIGHT EMPTY: 2,580 lbs. without OPTIONS

PHONE#: 770/ 664-3718 | FAX#: marlon.watson@scientificgames.com

QTY	PART#	DESCRIPTION *(Please see Catalog for more detail)*	UNIT	AMOUNT
		- 2 amp, 120 volt (each)		
4	1090	Outdoor Flood Lamp - 150 Watt - 2 amp, 120 volt (each) - to provide exterior lighting	213.00	852.00
1	2820	Glass Windows with Sliding Screens (3 Banks) - (3) banks of glass - horizontally (side to side) sliding windows with sliding screens - opening windows (3) marked with 'X' on drawing - tempered safety glass (clear - not low UV - please see EXCEPTIONS / CONCERNS Section at the end of BID DETAIL)	2346.00	2346.00
24'	2915	Stainless Steel Interior Countertops - deep/foot - 24" - 28" overall depth - 20" - 24" depth inside glass/screens	69.00	1656.00
3	2919	Stainless Steel Fold-Out Counter - (1) each - folds up into trailer and latches for transport	368.00	1104.00
1	2995	Upright Welded Steel Locking Storage Cabinet - includes framed cutout and floor mounting - measures 36" wide; 24" deep; 66" high - recessed locking 3-point handle - (3) adjustable shelves plus bottom shelf - (2) swing-out doors (manufacturer's 1-year Limited Warranty)	1095.00	1095.00
3	3005	Undercounter Steel Cash Drawer with S/S Front - with lock and keys - (5) bill compartments; (5) coin compartments (manufacturer's 1-year Limited Warranty)	377.00	1131.00
1	3008	Depository Safe with Cash/Coin Drop - with dual key lock - outside measures 14" wide; 14" deep; 21" high - 'B' rating with 1/2" thick steel door and 3/16" thick steel walls - front loading with an anti-fish double tooth baffle	639.00	639.00
1	3031	Roof Marquee Sign Boards (16" Metal Face) - CF10 - with 3-1/2" roof spacer	1066.00	1066.00
1	3205	Chase Lights and Controller - for 10' Model CF10 - several colors available / Italian TurboLite Style - includes 4-channel controller with speed control - mounted within upper edge of Roof Marquee	3026.00	3026.00

Thank You for the Opportunity
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Merchandise Subtotal	$ Continued
Shipping Charges	$ Continued
Subtotal	$ Continued
Texas Sales Tax - 8.25%	$ Continued
TOTAL	$ Continued
Deposit Amount	$ Continued
BALANCE ON COMPLETION	$ Continued

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Federal E.I.N. # 74-1990174

- BID DETAIL -

Revision #: - 10A -

Bid Open Date: April 19 2010

VALID UNTIL: August 19 2010

BID FOR:
Scientific Games International, Inc.
Marlon Watson
1500 Bluegrass Lakes Parkway
Alpharetta, Georgia 30004

SHIP TO:
Texas Lottery / Wrap Graphics Designee

Austin, Texas 787

CONTACT: Marlon Watson

TERMS: Net 30 days | F.O.B.: Waco, TX | SHIP VIA: Farmer's RV Transport

MODEL#: CF10 | G.V.W.R.: 3,600 | WEIGHT EMPTY: 2,580 lbs. without OPTIONS

PHONE#: 770/ 664-3718 | FAX#: marlon.watson@scientificgames.com

QTY	PART#	DESCRIPTION *(Please see Catalog for more detail)*	UNIT	AMOUNT
		(optional Roof Marquee Sign Boards required)		
		- 10 amp, 120 volt		
1	3256	Short Ballycloth Skirts - for 10' Model CF10	803.00	803.00
		- several colors available in stripes and solids		
		- for use with #3300 Metal Wheel Skirt option		
1	3300	Metal Wheel Skirts - CF10	418.00	418.00
1	3460	Custom Lettering & Graphics	NOT QUOTED	NOT QUOTED
		- We recommend that if using digital 'wrap' graphics that these be designed and installed on the trailer by a sign company that specializes in this and that can provide the periodic maintenance and in-field warranty service that is sometimes necessary with this style of graphic decoration.		
		We will be happy to supply dimensions to your selected 'wrap' design / installation company for their use, and arrange for delivery of the unit directly to their facility for you.		
1	3580	Air Conditioner - High Output 15,000 BTU	1327.00	1327.00
		- provides 15,000 BTU of cooling capacity		
		- high/medium/low fan control		
		- thermostat controlled		
		- 16 amp, 120 volt		
		(manufacturer's 3-year Limited Warranty)		
3	3665	Gas Awning Assists - per awning	109.00	327.00
1	3695	Safety Chains	NO CHARGE	NO CHARGE
1	WARX	Extend Standard 90-Day Limited Warranty to 1-Year	NO CHARGE	NO CHARGE
	DSGN	Design, Specification, Layout and Blueprint Charge	WAIVED	WAIVED
		- separate charge waived		
	FGT1	Freight Charges @ $1.75/mile to Destination	SEE BELOW	
		103 miles to Austin, Texas		
	TAXY	** Texas Sales Tax IS Applicable Provided Unit **		
		** is delivered to non-exempt customer in Texas **		
	TXRG	** Texas Registration Required for this Trailer **		
		Per current Texas Law, we are responsible for initially registering this unit and applying for any Title and License Plates required. We will		

Thank You for the Opportunity
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Shipping Charges	$ Continued
Subtotal	$ Continued
Texas Sales Tax - 8.25%	$ Continued
TOTAL	$ Continued
Deposit Amount	$ Continued
BALANCE ON COMPLETION	$ Continued

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Federal E.I.N. # 74-1990174

- BID DETAIL -

Revision #: - 10A -

Bid Open Date: April 19 2010

VALID UNTIL: August 19 2010

BID FOR:
Scientific Games International, Inc.
Marlon Watson
1500 Bluegrass Lakes Parkway
Alpharetta, Georgia 30004

SHIP TO:
Texas Lottery / Wrap Graphics Designee

Austin, Texas 787

CONTACT: Marlon Watson

TERMS: Net 30 days | F.O.B.: Waco, TX | SHIP VIA: Farmer's RV Transport

MODEL#: CF10 | G.V.W.R.: 3,600 | WEIGHT EMPTY: 2,580 lbs. without OPTIONS

PHONE#: 770/ 664-3718 | FAX#: marlon.watson@scientificgames.com

QTY	PART#	DESCRIPTION *(Please see Catalog for more detail)*	UNIT	AMOUNT
		charge you the exact amount of the fees for these items, which generally are under $100.00. The amount will either be added to the invoice for the trailer, or will be invoiced separately.		

		*** EXCEPTIONS / CONCERNS ***		
1	XXXX	Section 2.1 - Scope / CD Stereo System with Speakers - Due to the myriad of different systems available, we would require elaboration on your specific requirements before we can provide an accurate estimate for this item. For example, it would be helpful to know the number and mounting locations of the speakers, in addition to the type of controls and wattage required by the ampification system. These factors will determine whether the system merely costs a few hundred dollars as opposed to costing several thousand dollars.	NOT QUOTED	NOT QUOTED
1	XXXX	Section 2.1 - Scope / Low 'UV' Glass - For maximum safety, our window assemblies are made with clear Safety Tempered plate glass. Our supply channels are unable to provide us with a clear plate glass that is BOTH Safety Tempered AND Low 'UV'. We suggest the following: One of our recent lottery customers, the Wisconsin Lottery, had considered the Low 'UV' specification for the glass in their promotional trailer windows. This was obviated by: (i) The 3-1/2 foot steel awnings that extend from the trailer over each glass window serving area generally shield the interior of the	NOT QUOTED	NOT QUOTED

Thank You for the Opportunity to Submit this Bid Detail.

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Merchandise Subtotal	$ Continued
Shipping Charges	$ Continued
Subtotal	$ Continued
Texas Sales Tax - 8.25%	$ Continued
TOTAL	$ Continued
Deposit Amount	$ Continued
BALANCE ON COMPLETION	$ Continued

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QTY	PART#	DESCRIPTION *(Please see Catalog for more detail)*	UNIT	AMOUNT
		trailer from any direct sunlight; and, (ii) Several of the glass panes received translucent digital 'wrap' graphic decoration, similar to that installed on many municipal buses, and those graphics further reduced light transmission in general into the interior of the trailer. (Likewise, 'Low-E' film can be affixed in a like manner).		
1	XXXX	Section 2.1 - Scope / Security Blinds - We are not able to supply and install the requested security blinds. We suggest, to achieve the security desired, that the (3) steel awnings be closed at night, or whenever the unit is not in use. Each steel awning is secured with (2) two keyed externally locking compression latches. Not only do closed steel awnings protect the interior of the trailer, they also shield and protect all the glass windows.	NOT QUOTED	NOT QUOTED
1	XXXX	Section 2.1 - Scope / Warranty Extension (3 Years) - Included at no charge is our 1-year Limited Warranty. Several of the items (e.g. Air Conditioner, Drop Safe, Tires) are covered under their respective manufacturer's warranties, some of which extend up to 3 years. We will consider, pursuant to contract negotiations with your firm, extending our warranty period to 3 years on the items over we have direct control (e.g. non-vendor materials and our own workmanship in the fabrication of the structure of the unit). We anticipate we could provide this at a nominal charge. We emphasize that we manufacture a trailer with durability unparalleled in the industry and we encourage you to contact any of the (11) state	NOT QUOTED	NOT QUOTED

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Shipping Charges	$ Continued
Subtotal	$ Continued
Texas Sales Tax - 8.25%	$ Continued
TOTAL	$ Continued
Deposit Amount	$ Continued
BALANCE ON COMPLETION	$ Continued

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QTY	PART#	DESCRIPTION *(Please see Catalog for more detail)*	UNIT	AMOUNT
		lotteries for whom we have constructed promotional trailers (some dating back in excess of (20 years) for confirmation of this statement.		
1	XXXX	Section 4.12 - Proposal Expenses - While certainly we accept responsibility for the expenses we incur in the preparation of our proposal, we submit that any travel expenses incurred by either Scientific Games or Texas Lottery personnel in connection with any 'due diligence' work in visiting our plant bc borne by those incurring the respective costs. Regardless, we would encourage such visits to our plant.		

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Merchandise Subtotal	$ 29592.00
Shipping Charges	$ 180.00
Subtotal	$ 29772.00
Texas Sales Tax - 8.25%	$ 2456.19
TOTAL	$ 32228.19
Deposit Amount	$ WAIVED
BALANCE ON COMPLETION	$ 32228.19

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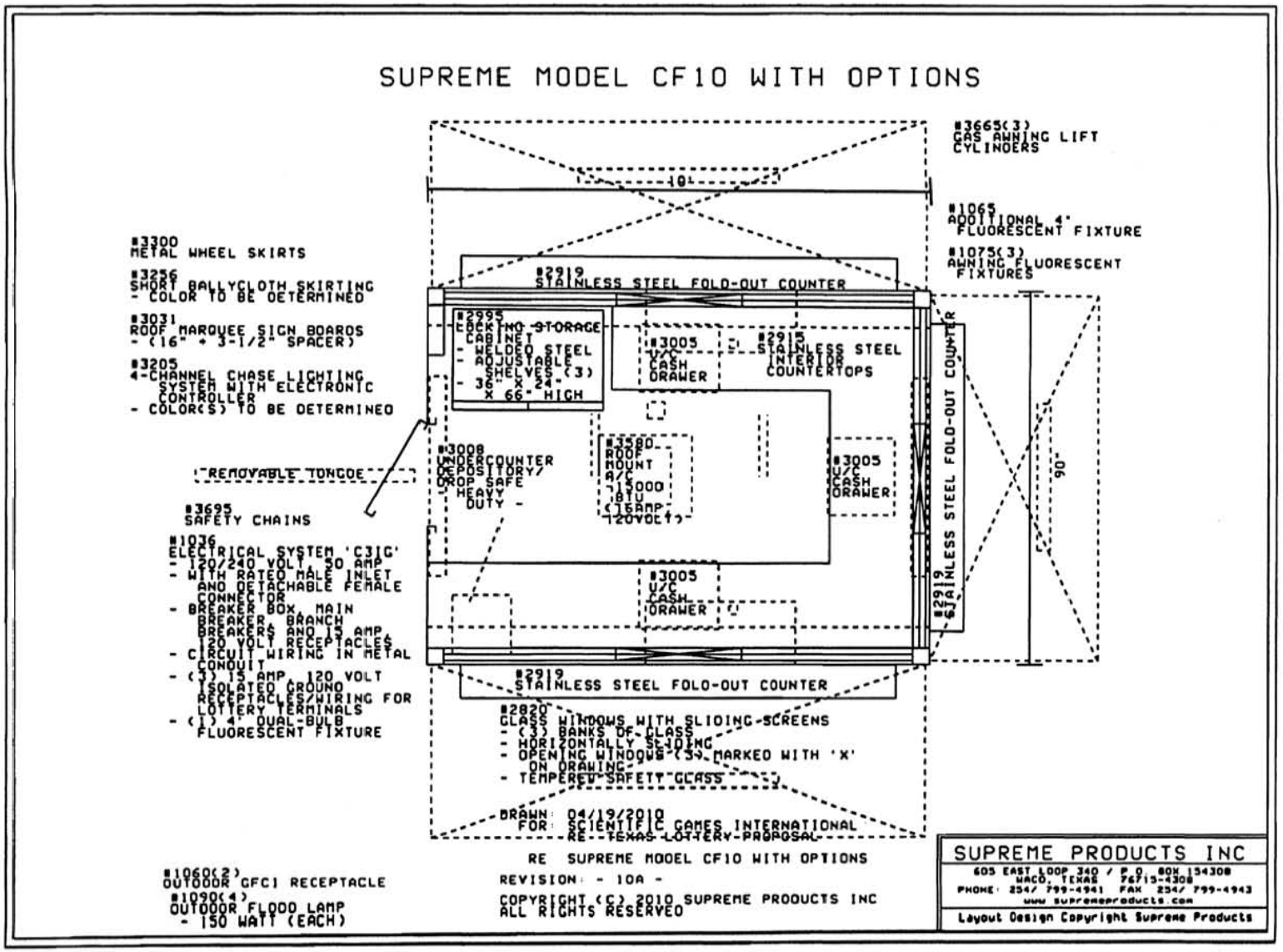
SUPREME MODEL CF10 WITH OPTIONS



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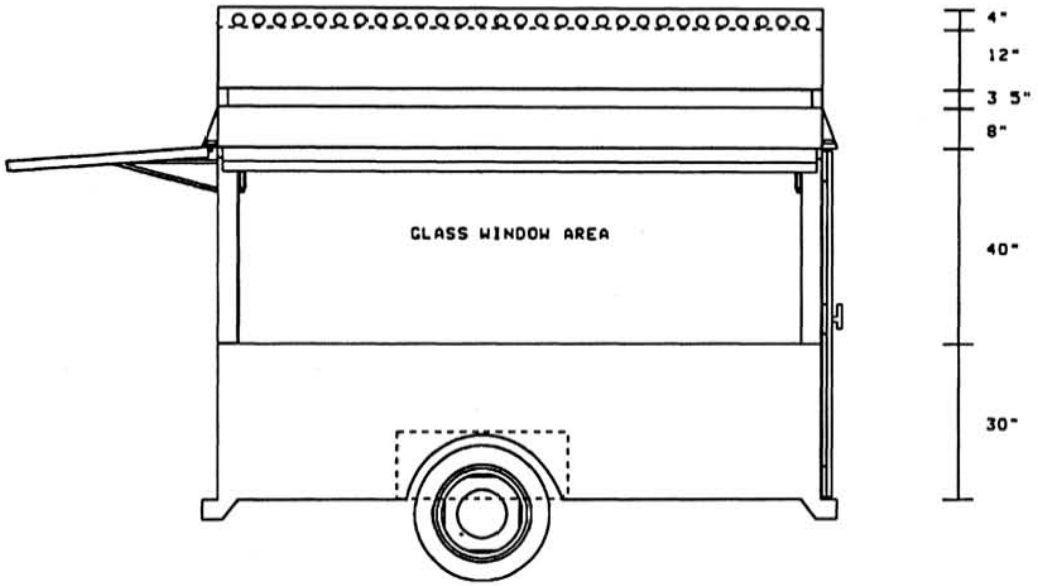
SUPREME PRODUCTS MODEL CF10 WITH OPTIONS
- CURB SIDE VIEW -

- ROOF MARQUEE WITH CHASE LIGHTING
- METAL WHEEL SKIRTS



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WACO, TEXAS 76715-4308
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Watson, Marlon

From: Martha Hood [martha@supremeproducts.com]
Sent: Monday, April 19, 2010 2:05 PM
To: Watson, Marlon
Subject: Re: Promotional Trailers RFQ 040610 from Supreme Products Inc. - Completed
Attachments: TypeBLargPlatformPromoTr.Bid.pdf; Type A.SmallPlatformPromoTr.Bid.pdf; Appendix B - Proposal Response_Promotional Trailers RFQ.xls; Appendix A - Qualitative Questions_Promotional Trailers RFQ.doc; WITrailerwithWrap.jpg; NYLottery.JPG; TNLottery.jpg; TNLottery.jpg; WILotSkirts.jpg; GiftBrochure.pdf; LotteryMedium.pdf

Mr. Watson:

Thank you for the opportunity to submit a bid on your Promotional Trailers RFQ (for the TX Lottery).

I have attached the completed Appendix A & Appendix B documents as well as our proposals for both the Type A: Small Platform and the Type B: Large Platform Promotional Trailers (along with schematic drawings of each).

In addition, I have attached .pdf files that include two of our specialized brochures; the Lottery Ticket & Promotional Vending Trailer Brochure and our Gift and Souvenir Vending Trailer Brochure. I am also attaching four .jpg files that include some photos of different Lottery Trailers that we have manufactured for other customers over the years.

On another very important note, I noticed that on the Excel spreadsheet file, named PromotionalTrailerExtraSuppliers.xls , that our phone number was incorrectly input. Will you please be sure to correct your main file to reflect our correct phone # 254/799-4941. Many thanks.

Would you also please be so kind as to acknowledge receipt of this email along with its attachments? I just want to make sure that you received it, since it is a time sensitive document. Thank you very much.

Please let me know if you have any questions.

Sincerely,

Martha Hood
Supreme Products Inc.
P.O. Box 154308
Waco, TX 76715-4308
Phone: 254/799-4941
FAX: 254/799-4943
Email: martha@supremeproducts.com

Please see the attached RFQ. Please return this back to me by COB on April 19, 2010.

This communication (including any attachments) is intended for the use of the intended recipient(s) only and may contain information that is confidential, privileged or legally protected. Any unauthorized use or dissemination of this communication is strictly prohibited. If you have received this communication in error, please immediately notify the sender by return e-mail message and delete all copies of the original communication. Thank you for your cooperation.

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Watson, Marlon

To: Martha Hood
Subject: RE: Promotional Trailers RFQ 040610 from Supreme Products Inc. - Completed

Martha:

Based on our review of your credentials and pricing with respect to our RFP, Scientific Games has deemed you most qualified with respect to our pursuit of Texas Lottery RFP 362-10-0001. We will include your name in our solicitation for this procurement.

Upon notification of award, we will contact your firm to proceed with discussing our trailer needs. At that time, we will also submit your firms credentials though our internal compliance/background screening process as we do with any new vendor we anticipate doing business with.

Congratulations and thank you for your reply. If you have additional questions, please contact me directly. I would also encourage you to monitor the status of Texas Lottery RFP 362-10-0001 via the Texas Lottery website as the contract award is slated for August 2010.

Thank you

From

From: Martha Hood [mailto:martha@supremeproducts.com]
Sent: Monday, April 19, 2010 2:05 PM
To: Watson, Marlon
Subject: Re: Promotional Trailers RFQ 040610 from Supreme Products Inc. - Completed

Mr. Watson:

Thank you for the opportunity to submit a bid on your Promotional Trailers RFQ (for the TX Lottery).

I have attached the completed Appendix A & Appendix B documents as well as our proposals for both the Type A: Small Platform and the Type B: Large Platform Promotional Trailers (along with schematic drawings of each).

In addition, I have attached .pdf files that include two of our specialized brochures; the Lottery Ticket & Promotional Vending Trailer Brochure and our Gift and Souvenir Vending Trailer Brochure. I am also attaching four .jpg files that include some photos of different Lottery Trailers that we have manufactured for other customers over the years.

On another very important note, I noticed that on the Excel spreadsheet file, named PromotionalTrailerExtraSuppliers.xls , that our phone number was incorrectly input. Will you please be sure to correct your main file to reflect our correct phone # 254/799-4941. Many thanks.

Would you also please be so kind as to acknowledge receipt of this email along with its attachments? I just want to make sure that you received it, since it is a time sensitive document. Thank you very much.

Please let me know if you have any questions.

Sincerely,

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Martha Hood
Supreme Products Inc.
P.O. Box 154308
Waco, TX 76715-4308
Phone: 254/799-4941
FAX: 254/799-4943
Email: martha@supremeproducts.com

Please see the attached RFQ. Please return this back to me by COB on April 19, 2010.

This communication (including any attachments) is intended for the use of the intended recipient(s) only and may contain information that is confidential, privileged or legally protected. Any unauthorized use or dissemination of this communication is strictly prohibited. If you have received this communication in error, please immediately notify the sender by return e-mail message and delete all copies of the original communication. Thank you for your cooperation.

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FLEET MANAGEMENT SERVICES

SCIENTIFIC GAMES®

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Enter your company's name here: **Scientific Games International** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 27 **Description:** Fleet Management Services

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

b. Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Todd-Hill Logistics Solutions, Inc	1870780427600	05 / 11 / 2010	☐ - Yes ☒ - No
DA Defense Logistics HQ, LLC	1271535383000	05 / 11 / 2010	☐ - Yes ☒ - No
WW Global Logistics Inc	1742989495300	05 / 11 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
Donlen		100%	$27,900,000	☐ - Yes ☒ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

No HUB responses

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Watson, Marlon

From:	Watson, Marlon
Sent:	Tuesday, May 11, 2010 3:49 PM
To:	'info@defenselogisticshq.com'; 'main@hre-inc.com'; 'estith@spartnerships.com'; 'gheath@emailatg.com'; 'wwgl@sbcglobal.net'; 'mhill@cglship.com'; 'chance@cservaustin.com'
Cc:	'Angela Freeman'
Subject:	Fleet Management RFP (Reissue)
Attachments:	Fleet Management Services RFQ.docx; Appendix B - Proposal Response_Fleet Management Services RFQ (2).xlsx

Please see the attached RFP due COB on May 21, 2010

Marlon A. Watson
Supplier Diversity, Strategic Sourcing & Procurement
Scientific Games International
(P) 770-664-3718
(F) 770-664-3882

"If everyone is thinking alike, then somebody isn't thinking".

General George Patton

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DA DEFENSE LOGISTICS HQ, LLC

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1271535383000 / 67415
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	08-MAR-14
Vendor Name:	DA DEFENSE LOGISTICS HQ, LLC
Vendor Address:	PO BOX 961172 EL PASO, TX 79996-1172
County:	EL PASO
Vendor URL:	http://www.defenselogisticshq.com
Contact:	David Granado
Phone / Fax:	915-491-0886 / - -
Email Address:	info@defenselogisticshq.com
Ethnicity / Gender:	HI / M
Business Description:	Provide Maintanence (vehicle); supply, transportation, distributing, warehouse & facility support services to include construction.
Business Category:	BUILDING CONSTRUCTION, INCLUDING GENERAL CONTRACTORS AND OPERATIVE BUILDERS (02)
Small Business:	Y
CMBL Expire Date:	22-FEB-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	* —	0
Commodity Performance:	* —	0
Service Delivery:	* —	0
Service Performance:	* —	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
257	*DEFENSE SYSTEM AND HOMELAND SECURITY EQUIPMENT, WEAPONS AND ACCESSORIES*
257-40	Homeland Security Equipment and Accessories (Not Otherwise Classified)
257-	Logistical Support Equipment, CBRNE

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TODD-HILL LOGISTICS SOLUTIONS, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1870780427600 / 00411
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	30-NOV-10
Vendor Name:	TODD-HILL LOGISTICS SOLUTIONS, INC.
Vendor Address:	8014 DOWNINGTON COURT SPRING, TX 77379
County:	HARRIS
Contact:	Todd Hill
Phone / Fax:	281-820-1212 / 281-820-1221
Email Address:	mhill@cglship.com
Ethnicity / Gender:	BL / F
Business Description:	CONSULTING, AIR TRANSPORTATION, GROUND AND OCEAN SERVICES, PACKING AND CRATING.
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	18-AUG-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	* —	0
Commodity Performance:	* —	0
Service Delivery:	* —	0
Service Performance:	* —	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performancc Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
918	**CONSULTING SERVICES*
918-96	Transportation Consulting
	commodity items shown for class 918 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
962	**MISCELLANEOUS SERVICES, NO. 2 (NOT OTHERWISE CLASSIFIED)*
962-30	Export/Import Services

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WW GLOBAL LOGISTICS INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1742989495300 / 32898
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	28-FEB-11
Vendor Name:	WW GLOBAL LOGISTICS INC.
Vendor Address:	206 HURST CREEK RD. AUSTIN, TX 78734
County:	TRAVIS
Vendor URL:	http://wwwgloballogistics.com
Contact:	President/Genieve Weest
Phone / Fax:	512-261-8340 / 512-261-1018
Email Address:	wwgl@sbcglobal.net
Ethnicity / Gender:	WO / F
Business Description:	Freight Cost Management:Outsource service to pay transportation invoices.Services include:100% handling of payables,audit,account coding and reporting of the freight bill detail.Consulting:Transportation,Logistics, Distribution,Supply chain,Import/Export
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	01-OCT-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Dclivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
918	**CONSULTING SERVICES*
918-	

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STRATEGIC PARTNERSHIPS, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1742782963900 / 20095
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	16-JUN-10
Vendor Name:	STRATEGIC PARTNERSHIPS, INC.
Vendor Address:	901 S MO PAC EXPY STE 100 AUSTIN, TX 78746-5776
County:	TRAVIS
Vendor URL:	http://www.spartnerships.com
Contact:	Edward Stith
Phone / Fax:	512-531-3900 / 512-478-2461
Email Address:	estith@spartnerships.com
Ethnicity / Gender:	WO / F
Business Description:	Consulting Services in a wide area of expertise.
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	18-DEC-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
204	**COMPUTER HARDWARE AND PERIPHERALS FOR MICROCOMPUTERS*
204-46	*Imaging Systems, Microcomputer (Including Digital Imaging Network (DIN), Technology, and Digital Imaging Communications in Medicine (DICOM)
204-53	*Microcomputers, Desktop or Tower based
204-54	*Microcomputers, Handheld, Laptop, and Notebook
204-55	*Microcomputers, Multi-Processor

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ALLIANCE-TEXAS ENGINEERING COMPANY

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1742851432100 / 73581
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	26-OCT-11
Vendor Name:	ALLIANCE-TEXAS ENGINEERING COMPANY
Vendor Address:	DBA ALLIANCE TRANSPORTATION GROUP, INC. 11500 METRIC BLVD., STE 150 AUSTIN, TX 78758-4042
County:	TRAVIS
Vendor URL:	http://WWW.ALLIANCE-TRANSPORTATION.COM
Contact:	CEO/GAYLE HEATH
Phone / Fax:	512-821-2081 / 512-821-2085
Email Address:	gheath@emailatg.com
Ethnicity / Gender:	WO / F
Business Description:	Transportation Planning, Travel Demand Modeling, Traffic Engineering, Data Collection Consulting Services.
Business Category:	ARCHITECTURAL/ENGINEERING AND SURVEYING (05)
Small Business:	Y
CMBL Expire Date:	18-MAR-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	1	

Class-Item | Commodity Description *(bold for all items in class)*	
208	**COMPUTER SOFTWARE FOR MICROCOMPUTERS (PREPROGRAMMED)*
208-	

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HEALTHY RESOURCES ENTERPRISE, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1760645016500 / 85155
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	26-OCT-10
Vendor Name:	HEALTHY RESOURCES ENTERPRISE, INC.
Vendor Address:	530 N SAM HOUSTON PKWY EAST SUITE 300 HOUSTON, TX 77060
County:	HARRIS
Vendor URL:	http://www.hre-inc.com
Contact:	ERIC BOUTTE
Phone / Fax:	713-673-8440 / 713-673-8412
Email Address:	main@hre-inc.com
Ethnicity / Gender:	BL / M
Business Description:	Engineering Firm, Construction Management, Environmental Services, Emergency Response and Delivery, Program Management
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	20-AUG-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	1
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
914	*CONSTRUCTION SERVICES, TRADE (NEW CONSTRUCTION)*
914-27	Carpentry
914-30	Concrete
914-	

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Scientific Games International, Inc.
Request for Qualifications (RFQ)

Fleet Management Services

05/11/10

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1. Introduction

1.1 Background

Scientific Games (SG) is a global marketing and technology leader in the lottery industry with over 120 national and international customers. SG provides technology-based products and services to the global gaming market. SG is divided into three business segments: Printed Products Group, Lottery Systems Group and Diversified Gaming Group.

Scientific Games Business Segments

- **Printed Products Group** – this group manages the instant lottery ticket business; Scientific Games is the foremost producer of instant tickets in the world. Scientific Games also is the largest provider of secure prepaid phone cards and related services in the world. Additionally, this group provides services to clients such as marketing & research, internet services, drawing and promotional event management.
- **Lottery Systems Group** – this group manages the production of computer software, equipment and data communication services to public and private lotteries in the United States.
- **Diversified Gaming Group** – this group provides services and systems to private and public operators in the gaming markets. Product offerings include server-based gaming machines, video lottery terminals, monitor games and services.

1.2 Intent & Objective

The intent of this RFQ is to identify capable entities, including certified HUB's in the state of Texas, who can provide ***Fleet Management Services*** contingent upon SG being awarded a contract under Texas Lottery RFP 362-10-001. SG is requesting proposals for these goods and services and if SG is awarded the Texas Lottery Commission (TLC) contract, SG would then proceed with finalizing an award of this RFQ.

The objective of this RFQ is to identify capable, qualified, experienced and cost competitive suppliers that can provide ***Fleet Management Services*** within the State of Texas.

2. Scope of Services

2.1 Services Scope

The information below is intended to give the Supplier an idea of the overall scope of service required as part of this RFQ. The services outlined are **estimates only**, and do not constitute volume guarantees or commitments. SG will further refine its needs prior to award and communicate those to selected Supplier(s).

Successful Supplier(s) may perform some or all of the following in support of this RFQ;

- Fleet Lease Funding ~ SG will determine the form of commercial lease
- Factory Order Vehicles ~ SG will identify the vehicle type(s) to be ordered
- Transportation Services ~ SG will require the vehicles delivered to multiple locations throughout Texas
- Upfitting Services ~ SG may require additional services performed to the vehicles
- Fleet Administrative/Maintenance Management ~ SG will require comprehensive fleet management
- Fuel Management ~ SG will require a fuel management program that is available throughout Texas
- Remarketing / Used Vehicle Disposal ~ SG may purchase or sell vehicles upon lease expiration

Fleet Management suppliers will report to the SG Fleet Manager. At this time, SG anticipates the need for these services in the cities listed below (note: additional locations may be identified in the future);

- Abilene

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- Austin (data center, office center, warehouse)
- El Paso
- Houston
- Irving (Dallas)
- Lubbock
- McAllen
- San Antonio
- Tyler
- Victoria

In support of the Texas State Lottery Award, SG intends to set up a primary office and an additional 9 distribution facilities that will support storage and distribution of lottery tickets in Texas. SG will require vehicle delivery and ongoing support services throughout the State of Texas.

SG anticipates the need to lease approximately 265 vehicles, predominately a mix of light trucks/vans and cars. These figures are for planning purposes only. SG reserves the right to adjust these needs based on business requirements.

These services are projected to start in March 2011.

2.2 RFQ Responses

Experience, Capabilities and References:

- Potential suppliers must have significant experience providing Fleet Management Services for companies similar in size, complexity and scope to the services requested by SG
- Suppliers are required to provide thorough examples that show their experience and capabilities
- Suppliers must provide at least 3 references that SG may contact for reference
- Qualified suppliers must have the required State licenses, permits, certificates and authorizations needed to perform these services.

Qualitative Questions (complete Appendix A):

All respondents must answer questions in Appendix A, including questions about your company and in-depth questions regarding your capability to service SG in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Proposal Response (complete Appendix B):
Suppliers must provide in Appendix B their proposed fees for the various Fleet Management Services.

Suppliers should propose their;

- Lease rate factor for 36, 42 and 48 month leases
- Monthly Fee per vehicle for managing a commercial fleet of 265 vehicles (e.g. maintenance, fuel, etc.)
- Annual tax, title and licensing fee per vehicle

3. Instructions to Suppliers

3.1 RFQ Process and Timing

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The timeline for this RFQ process is aggressive; proposals are due by COB ***May 21, 2010.*** Negotiations/discussions may follow with the Supplier(s) who submit proposals found to best meet the needs of Scientific Games' initiative.

Potential Suppliers are advised to review all sections of this RFQ carefully and to follow instructions completely, failure to make a complete submission as described elsewhere herein may result in rejection of the proposal and disqualification of the Supplier from further participation.

Proposals that depart from or materially alter the terms, requirements, or scope of work defined by this RFQ may be rejected for being non-responsive.

Table 4.1 Key RFQ Dates:

Activity	Date
RFQ sent out to suppliers	May 11, 2010
Supplier Response Deadline	May 21, 2010 – 5pm EST
Supplier Selection • Contract contingent upon TLC RFP Award, SG Compliance Review and mutual acceptance of Terms & Conditions	May 26, 2010

3.2 Communications, Inquiries and Questions

Your interest in working with Scientific Games is welcomed, and Scientific Games will be pleased to answer any questions you may have in formulating your response. During the period from your company's receipt of this RFQ until a contract is awarded, any communication, including questions, concerning this RFQ should ONLY be directed to the RFQ Administrator specified below. Any questions with regard to any aspect of this RFQ should only be directed to:

Marlon Watson
Marlon.watson@scientificgames.com
Phone: 770 – 664 – 3718

When submitting an e-mail, please include the RFQ NAME and your company name in the subject heading of the message. Inquiries should make specific reference to the sections and page numbers from this RFQ, where applicable.

3.3 Submission of Proposals

Suppliers should submit:

- An email to SG Contact indicated in Section 3.2 by the RFQ deadline, with the electronic proposal as an attachment

Proposals must include the following:

- Completed Appendix A – Qualitative Questions
- Completed Appendix B – Proposal Response
- Additional Supporting Documentation

4. RFQ Terms and Conditions

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It is consented that by submitting a proposal, the Supplier is in agreement with the following RFQ terms and conditions. If there is an objection to these terms, the Supplier must note those objections in the Supplier Feedback section of Appendix B – Proposal Response.

4.1 Contracting Period

A contract will be contingent upon;

- SG being awarded the Texas Lottery contract
- Selected suppliers passing SG internal Compliance with Law and Background Screening
- SG and Supplier mutually agreeing upon Terms and Conditions

The contracted services are anticipated to begin in March 2011. For reference, the Texas Lottery contract initial award would be for seven (7) years.

4.2 Duration and Availability of Proposed Prices

The prices, terms and conditions specified in the Supplier's proposal must be valid for a period of one hundred twenty (120) days from the due date of the proposals. Once a contract is signed, the prices must remain valid for the term of that contract and any subsequent extension(s); unless SG agrees in writing that the pricing should be modified.

4.3 Statement of Non-Commitment

This RFQ is not an offer to enter into an agreement with any Supplier; it is a request to receive proposals from Suppliers interested in providing Scientific Games products and services specified within. Scientific Games reserves the right to reject all proposals, in whole or in part, and/or enter into discussions with any party to provide such services. Scientific Games will not have any obligation to the Supplier unless and until it has entered into a written agreement with the Supplier on terms and conditions satisfactory to Scientific Games. Scientific Games entering into negotiations with the Supplier with respect to any proposal or otherwise shall not be deemed to be an acceptance of such proposal or an agreement with the Supplier.

All proposals submitted are the property of Scientific Games; the RFQ will not be returned under any circumstances. Supplier-specific information (such as names, contact information, or pricing data) is used solely for Supplier selection on behalf of Scientific Games.

4.4 Supplier Demonstration of Proposed Capabilities, Services and/or Products

At the discretion of Scientific Games, the Supplier must be prepared to provide any evidence of experience, performance, ability, and/or financial surety that Scientific Games deems necessary to fully establish the performance capabilities represented in their proposal. Any required confirmation must be provided in writing to Scientific Games without cost to Scientific Games.

4.5 Proposal Expenses

The Supplier is responsible for all costs and expenses incurred in the preparation of proposals and for any subsequent work on the proposal that is required by Scientific Games. Any costs incurred for site visits for discussions or negotiations are also entirely the responsibility of the Supplier.

4.6 Execution of Contract

Once the evaluation of the proposals and the Supplier selection are complete, the selected proposal(s) and this RFQ will serve as the basis for a contract that will be negotiated and executed between Scientific Games and the selected Supplier(s). This RFQ and the proposal will likely be attached to the contract as exhibits.

4.7 Oral Agreements or Arrangements

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Any alleged oral agreements or arrangements made by the Supplier with any Scientific Games agent or employee will be disregarded in any proposal evaluation or associated award.

4.8 Independent Price Determinants

The Supplier shall warrant, represent, and certify that the following requirements have been met in connection with their proposal for this RFQ:

The prices proposed have been arrived at independently, without consultation, communication, or agreement for the purpose of restricting competition as to any matter relating to such process with any other organization or with any competitor; unless otherwise required by law, the pricing proposed has not been knowingly disclosed by the Supplier on a prior basis directly or indirectly to any other organization or to any competitor; and no attempt has been made, or will be made, by the proposed to induce any other person or firm to submit or not to submit a proposal for the purpose of restricting competition.

4.9 Payments Against a Contract Award

Under no circumstances shall the successful Supplier begin to perform under a contract prior to the effective date of such contract. Scientific Games shall assume no liability for payment of services under the terms of the contract until the successful Supplier is notified that the contract has been accepted by Scientific Games. In no case shall a successful Supplier bill Scientific Games prices in excess of the price indicated in the final contract agreed to and accepted by Scientific Games. Any authorized or agreed additional charges can only be approved for payment by means of an amendment to the contract.

4.10 Scientific Games' Right to Audit and Access to Records, Record Keeping and Record Transfer

The Supplier shall prepare, maintain and preserve all records with respect to the administration of this program. During the term of the contract, Scientific Games shall have access during normal business hours to all such records, in whatever form they exist or are stored. The Supplier shall afford the officers, attorneys, accountants, auditors, and other authorized representatives of Scientific Games free and full access to the records to be maintained by the Supplier pertinent to the RFQ.

At the option of Scientific Games, periodic audits may, at reasonable times, be made of the successful Suppliers' and all of their sub-contractors' books and records insofar as they pertain to the contract. Such audits shall be made at Scientific Games' expense by Scientific Games, or independent public accountants designated by Scientific Games. Said books and records shall be made available by the Supplier to the Auditors of Scientific Games. In the case that any discrepancy or breach of contract is discovered, all auditing expenses will be charged to the Supplier in addition to any legal settlements.

4.11 Confidentiality and Care of Data

The Supplier agrees to protect the confidentiality of any files, data or other materials pertaining to this RFQ and any resulting contract and to restrict their use solely for the purpose of completing this RFQ or fulfilling a resulting contract. The Supplier shall take all steps necessary to safeguard data, files, reports or other information from loss, destruction or erasure. Any costs or expenses of replacing or damages resulting from the loss of such data shall be borne by the Supplier when such loss or damage occurred through its negligence.

4.12 Compliance with Law and Background Screening

Supplier specifically acknowledges that Scientific Games is subject to the gaming and licensing requirements of various jurisdictions and is obliged to take reasonable efforts to determine the suitability of its business associates. Supplier agrees to cooperate fully with Scientific Games in providing it with any information, of whatever nature, that Scientific Games deems necessary or appropriate in assuring itself that Supplier possesses the good character, honesty, integrity, and reputation applicable to those engaged in the gaming industry and Supplier specifically

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represents that there is nothing in Supplier's background, history, or reputation that would be deemed unsuitable under the standards applicable to the gaming industry. If, during the term of any Agreement, Scientific Games is notified by any regulatory agency that the conduct of business with Supplier will jeopardize Scientific Games', or its affiliates', license or ability to be licensed or if Scientific Games concludes that Supplier fails to meet the above criteria, this Agreement shall terminate upon written notice by Scientific Games.

In addition, Supplier shall be expected to provide representations and warranties concerning compliance with law, including but not limited to, applicable anti-corruption, competition, licensing, and registration laws, including the Foreign Corrupt Practices Act (FCPA); and with any applicable laws, regulations, and administrative requirements promulgated under the OECD Convention on Combating Bribery of Foreign Public Officials.

Individual Supplier employees or subcontractors assigned to perform services at or on behalf of Supplier and who are to be granted (a) unescorted physical access rights to any Supplier's facility (as determined by Scientific Games), or (b) any local or remote network access rights, must submit to and pass Scientific Games' standard state and federal felony and misdemeanor records screening. Screening shall include social security verification and corresponding information attached to the social security number. County and or municipal checks shall be conducted as required or to further obtain charge or case specifics and determine eligibility for work. Certain Services performed by Supplier may also require credit history screening and or national records screening via fingerprint card applications sent to the FBI/DOJ for processing as dictated by Scientific Games' customer contract requirements. Follow up searches may be conducted annually thereafter.

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5. Appendix A: Qualitative Questions

All respondents must answer questions 1-7 in the table below. Respondents then only need to respond to questions regarding the services they will be bidding upon.

The first portion requests straightforward, brief answers about your company – please use the table provided to enter your responses. The second portion requests more detail and in-depth answers to questions regarding your capability to service Scientific Games in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Question	Response
1. Provide the contact person (including name, phone, fax, e-mail address) with whom SG shall communicate regarding this RFQ.	
2. Provide your Texas Payee ID or Federal ID Number	
3. Confirm your company status as either a; certified HUB's in the state of Texas, or a Minority or Women Trade Organization. Attach valid certificates and/or supporting documentation.	
4. Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.	
5. List your 2007, 2008, and 2009 revenues and net income.	
6. List all your major locations which will best service this business	
7. Identify which of the Texas city locations identified in the RFQ you will be able to provide services.	

1. Company Qualities and Capabilities and Background

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1) Please provide background on your organization, including information on how long you have been in business, ownership structure, location of your offices, and number of employees.
2) Describe your experience/capabilities to provide Fleet Management services. Indicate if you will provide these services directly or whether these are being subcontracted.
3) State the number of fleets managed by your company; provide the total number of vehicles leased and/or managed.

2. References

2.1. Supply a minimum of two (2) references that will attest to your ability (in the last three years) to provide services similar in scope to those outlined. For each reference, provide the following information:

- The client organization's name, mailing address, contact name, telephone number and email address
- The approximate period during which the services were provided
- A summary of the type, quantity, and scope of services

3. Total Fleet Management

1) Provide a breakdown of all services covered under your fleet management program and how fees are applied for each service.
2) Should SG choose to "bundle or unbundle" any service(s) offered by your company, explain how these fees would be impacted.

4. New Vehicle Ordering

1) What types of commercial fleet financing alternatives do you offer?
2) Describe each purchase and lease option available. Include all floating and fixed rates.
3) Are rates determined on order date, delivery date or finance date?
4) Explain how the capitalized cost of a vehicle is calculated relative to factory invoice, including markdown, advertising, fleet incentives, fuel credits, etc. What documentation do you provide to support the capitalized cost calculation?

5. New Vehicle Ordering and Delivery

1) What procedures and technology do you have in place to simplify ordering and ensure fast, accurate handling of the orders?
2) Describe your process for fulfilling out-of-stock acquisitions. Are there fees involved?

6. Vehicle Remarketing

1) Describe your remarketing strategy. What channels are utilized to market used vehicles?

7. Licensing

1) Describe your registration renewal process.
2) Describe your procedures should the registration process breakdown and temporary tags expire.
3) Will you handle payment of personal property taxes for SG? Specify any related fees.
4) Explain your company's procedures for handling citations incurred by drivers.

8. Vehicle Maintenance

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1) Describe how our drivers go about obtaining required routine maintenance and how SG is billed for these services.

9. Electronic Fuel Card

1) What kind of fuel payment systems do you offer?
2) At what different companies is your card accepted?
3) Provide a listing of customizable options (lockout of non-fuel purchases, automatic email to driver for violations, maintenance reminders, etc.)
4) Do you provide online fuel reports? How often are the reports updated? How can we benefit from the reports?

10. Technology and Reporting

1) Does your system accommodate access by our main fleet office as well as local field offices?
2) Please describe the standard reporting that will be provided as part of your services. How are reports made available: on-line or other formats? Identify any and all costs to SG for customized reports.
3) Describe the security that is used for your company's internet technology.

11. Invoicing and Accounting

1) What are your billing payment terms?
2) What kind of accounting breakdowns can you make on your invoices, i.e., business segment codes, separate invoices by business units, locations, etc.?
3) What are the available payment methods for your billing?

12. Account Management

1) Please describe your approach to account management (e.g. resources, location, performance monitoring).
2) Describe how you identify, address and communicate best practices information and fleet services industry trends to clients.
3) What kinds of standards and measures do you have in place to ensure you are meeting or exceeding client needs?

13. Implementation and Transition

1) How would your company implement a national agreement for Scientific Games? Provide a transition timeline.

Please use the space below for any additional information which may be pertinent to this RFP.

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Ideas. Focus. Solutions.™

Request for Qualifications - Fleet Management Services

Scientific Games International, Inc.
Attn: Marlon Watson
Marlon.watson@scientificgames.com
Ph: 770 – 664 – 3718

Presented by: Terrence Starkey
Regional Vice President - Client Relations
Donlen Corporation
2315 Sanders Road
Northbrook, IL 60062
Ph: 847-412-5383
Email: tstarkey@donlen.com

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DONLEN

Appendix A Qualitative Questions

Question	Response
1. Provide the contact person (including name, phone, fax, e-mail address) with whom SG shall communicate regarding this RFQ.	Terrence Starkey Ph: 847-412-5383 Fax: 847-664-7883 Email: tstarkey@donlen.com
2. Provide your Texas Payee ID or Federal ID Number	36-2552662
3. Confirm your company status as either a; certified HUB's in the state of Texas, or a Minority or Women Trade Organization. Attach valid certificates and/or supporting documentation.	N/A
4. Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.	N/A
5. List your 2007, 2008, and 2009 revenues and net income.	2007 - $815 million 2008 - $925 million 2009 - $944 million
6. List all your major locations which will best service this business	Donlen Corporate Headquarters 2315 Sanders Road Northbrook, IL 60062
7. Identify which of the Texas city locations identified in the RFQ you will be able to provide services.	Donlen is able to provide services in all Texas city locations identified in the RFQ.

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1. Company Qualities and Capabilities and Background

1) Please provide background on your organization, including information on how long you have been in business, ownership structure, location of your offices, and number of employees.

Donlen Corporation, with headquarters in Northbrook, IL and over 250 employees, and offices nationwide, is a global provider of innovative fleet management programs. As one of North America's largest fleet leasing and management companies, Donlen offers the industry's most responsive customer service team and most advanced technology.

Donlen has been recognized as one of Crain's Chicago Business "List of 20 Best Places to Work in Chicago" for 2009 and 2010; Center for Companies that Care Honor Roll for 2010; National Association for Business Resources "101 Best and Brightest Places to Work For in Chicago" from 2007-2009; and as a "Top 100 Global Outsourcing Leader" by the International Association of Outsourcing Professionals (IAOP) from 2006-2009.

Founded in 1965 by Don Rappeport and Len Vine, its founders believed the key to successful fleet management was providing unmatched customer service. With a strong commitment to quality and continuous improvement, Donlen's founders dedicated themselves to developing a first-class fleet management company, and now nearly 45 years later, that dream has been realized. By remaining true to this philosophy, we carry on a long-standing tradition of excellence in fleet management, continually improving the way our customers do business—and the way we do business.

Donlen is committed to customer satisfaction and concentrates on five core areas of distinction that set us apart from other like companies. By focusing on these five key areas—financial stability with growth capital; high-quality service delivery; innovative, empowering technology; strategic consulting; green solutions—we are able to help you meet your organizational goals with fresh ideas, customer focus, and process-driven solutions.

Donlen's subsidiaries include Donlen Fleet Management Services and Donlen Fleet Leasing Services (Canadian fleets). Through a partnership with International Fleet Services, Donlen also provides international leasing and fleet management services.

2) Describe your experience/capabilities to provide Fleet Management services. Indicate if you will provide these services directly or whether these are being subcontracted.

Donlen has been providing fleet management services for 45 years and will be providing the services listed in the RFQ directly.

3) State the number of fleets managed by your company; provide the total number of vehicles leased and/or managed.

As listed in the 2009 edition of *Automotive Fleet Magazine*, Donlen funds and manages over 137,000 vehicles.

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2. References

1. References
   1.1. Supply a minimum of two (2) references that will attest to your ability (in the last three years) to provide services similar in scope to those outlined. For each reference, provide the following information:
   - The client organization's name, mailing address, contact name, telephone number and email address
   - The approximate period during which the services were provided
   - A summary of the type, quantity, and scope of services

Aggreko LLC
4607 W. Admiral Doyle Drive
New Iberia, LA 70560
Contact: Neal Hargrave
Phone: 337-369-2194
E-mail: neal.hargrave@aggreko.com
Services: full maintenance, fuel management, registration renewal and lease programs
Dates: 2006 - present

Illinois Tool Works
3600 West Lake
Glenview, IL 60025
Contact: Keith Scolan
Phone: 847-657-6189
E-mail: keithscolan@itw.com
Services: full maintenance, fuel management, registration renewal and lease programs
Dates: 1984 – present

2. Total Fleet Management

1) Provide a breakdown of all services covered under your fleet management program and how fees are applied for each service.

Donlen offers a comprehensive suite of services, including:
- Vehicle Acquisitions and Delivery (pricing on factory orders at invoice minus $400)
- Accident Management ($25 per incident, 15% subro, 40% subro with legal)
- Fleet Administrative Services ($5.00 per vehicle per month)
- Fuel Management (included in maintenance service fee)
- Remarketing ($100 Donlen vehicle sale fee)
- Upfitting Services ($25 or 2% mark-up)
- Vehicle Maintenance ($4.50 per vehicle per month)
- Fleet Funding (Donlen Commercial Paper plus 25 basis points on factory orders)
- Truck Services (included)

Please refer to Appendix B for additional pricing and fee information.

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2) Should SG choose to "bundle or unbundle" any service(s) offered by your company, explain how these fees would be impacted.

   Program prices are quoted individually to allow Scientific Games to choose which programs work best for their needs.

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3. New Vehicle Ordering

1) What types of commercial fleet financing alternatives do you offer?

Leasing and Purchasing

2) Describe each purchase and lease option available. Include all floating and fixed rates.

Leasing:
We provide our clients with a wide range of flexible leasing solutions to satisfy the varied financial goals of their organizations. Our lease products allow corporations to efficiently leverage the financial resources available to their finance departments, and assist them in maintaining a competitive edge. Combined with our Lifecycle Optimization Tools®, we are able to customize solutions that meet your financial goals in the operation of your company's vehicle fleet. Our leasing programs give you all of the flexibility you enjoy in owning your vehicles, and allow you to leverage the financial advantages of leasing.

Donlen specializes in offering an Open-End TRAC Lease, one of the most efficient and economical methods of vehicle financing. The Open-End TRAC Lease has been the product of choice by a majority of corporations in the United States. It combines the flexibility of ownership with the cash flow and tax benefits of leasing. We offer the following funding options:

- Floating Interest Rate: Based on short-term commercial paper rates, floating rates provide substantial savings when compared to more traditional financing programs.
- Fixed Interest Rate: Fixed rates are based on SWAP rates that are set upon delivery and fixed for the term of the vehicles' lease.
- Self-Funded Program: This program is funded through a customer's own bank relationships or the organization's own financial resources. Donlen's Self-Funded Program is designed for companies that prefer to use their own capital while maintaining the financial and administrative advantages of a lease program.

Purchasing:
For those companies who choose to provide vehicles to their employees through company ownership, we offer a full line of purchase and disposal services. From purchasing to vehicle remarketing, Donlen's highly experienced operations team, combined with its advanced FleetWeb technology, help ensure the efficient management of company vehicles. In addition, you may choose to participate in our Fleet Management Services programs to assist in lowering and managing your vehicles' operating costs during its life cycle. Purchasing your vehicles can lead to depreciating their book values; however, it is beneficial to have Donlen administer the vehicle ordering process, as we can negotiate pricing based on volume discounts.

3) Are rates determined on order date, delivery date or finance date?

Rate is a floating commercial paper rate determined on or about the 20th of the billing month.

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4) Explain how the capitalized cost of a vehicle is calculated relative to factory invoice, including markdown, advertising, fleet incentives, fuel credits, etc. What documentation do you provide to support the capitalized cost calculation?

The capitalized cost would be calculated by subtracting the negotiated manufacturer incentives and Donlen's mark down from the manufacturer fleet invoice pricing. Donlen provides a new unit notice report that offers a full reconciliation of the capitalized cost of the vehicle, including deductions for all manufacturer assistance monies as well as any manufacturer fleet incentives and the disclosure of the lease rate, plus fees and interim interest where applicable.

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4. New Vehicle Ordering and Delivery

1) What procedures and technology do you have in place to simplify ordering and ensure fast, accurate handling of the orders?

FleetWeb®, our award-winning online fleet management system, enables administrators to easily manage the entire ordering process. Fleet managers build the selectors they want available for direct driver ordering, such as specific color choices, restricted driver-paid options, or a total maximum dollar amount for a vehicle.

When a driver is identified for vehicle replacement, s/he receives an e-mail that includes a password, ID and link to DonlenDriver.com. Once there, the driver will be prompted to review and acknowledge company car policy - if the customer requires, the driver will not be able to proceed to vehicle selection until this step is completed. Furthermore, any customer documents can be posted to this site.

Upon entering the selector, drivers will see the vehicles and options for which they qualify. Donlen has introduced enhanced driver ordering through DonlenDriver.com, enabling drivers to purchase driver-paid options through safe credit card transactions. These parameters can be established through FleetWeb, into which DonlenDriver® is fully integrated.

The site also enables drivers to monitor order and delivery status.

2) Describe your process for fulfilling out-of-stock acquisitions. Are there fees involved?

Ordering: Requests are submitted through FleetWeb. Our Stock Team will review vehicle specifications, find a vehicle based on the driver's location, negotiate the price, and present a vehicle that best matches the customer's request. The customer approves the purchase through FleetWeb. Donlen will then secure the vehicle and initiate a purchase order with the dealer.

Tracking and Delivery: Through CARE™, our custom-built CRM tool, the Stock Team will track payment to dealer, delivery of vehicle, license and title information, and temporary tags, if applicable. The customer has the ability to check the status of their out of stock request through FleetWeb.

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5. Vehicle Remarketing

1) Describe your remarketing strategy. What channels are utilized to market used vehicles?

Donlen uses a multi-channel approach to remarketing, thus ensuring your vehicles receive maximum exposure to qualified bidders. Donlen's expert team members will determine the best mix of channels for each customer, thereby reaching the broadest audience range, achieving the maximum residual value and decreasing the length of time the car is on the market.

First, Donlen suggests that vehicles be offered to the drivers. This is the fastest, most efficient sale channel. Approximately 30 percent of our used vehicles are sold to drivers or other company employees; net returns for employee sales are typically hundreds of dollars more than those seen through other channels.

A second approach is selling or auctioning terminated units to your company employee base through the secure website, www.EmployeePurchases.com. Donlen handles all requisite administration for this online auction, which allows your employees to log-in and view pictures, condition reports, and maintenance history for the vehicles.

If an employee does not purchase the vehicle, we determine the most appropriate remarketing channel for the vehicle to maximize value for you.

Our other remarketing channels include:
- Dealer sales and dealer-only Internet sales
- Auto auctions
- Specialty outlets, including public auctions, equipment auctions, truck auctions, high-end auctions and salvage auctions

Market conditions and the type of merchandise dictate which outlet to use. Donlen's Remarketing Sales Manager negotiates the pricing on dealer sales. New car dealers generally do not retail fleet type vehicles and typically don't bid on used units. During the winter months, or when market conditions are appropriate, we will relocate vehicles from the Northeast to areas where prices are much higher. We will move a vehicle if a substantial price increase can be realized.

Every vehicle is viewed in person or via or online inventory management system that stores digital photos and condition reports. With Donlen's vehicle remarketing, one size — or one remarketing channel — certainly does not fit all.

Percentage breakdown of vehicles sold in the past year through each channel:
- 23% Drivers and Client Directed 3rd Parties
- 6% Specialty Auctions
- 70% Wholesale Auction including internet
- 1% Dealers/Wholesalers

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6. Licensing

1) Describe your registration renewal process.

Donlen's knowledgeable staff manages the entire fleet vehicle registration renewal process and continually updates our systems to keep in compliance with state, county and local regulations.

Outsourcing the registration renewal process with Donlen can save valuable time for productivity on other essential responsibilities, reduce administrative costs, eliminate driver reimbursements and greatly diminish the possibility of incurring penalties for late renewals. Furthermore, fleet managers can track their vehicles' renewal process through FleetWeb, and the scope and capacity of Donlen services can be customized to fit individual fleet needs.

AutoTag is Donlen's automated license renewal program, which begins 90 days prior to the vehicle's registration expiration date. At this time, Donlen sends a letter to the driver confirming the need to renew the registration and, depending upon state requirements, lists documents required from the driver. Documents include proof of insurance, a renewal notice, and/or a smog certificate. Reminders are mailed at 30-day intervals. If a response has not been received 30 days prior to the registration expiration date, a letter containing a Power of Attorney is mailed to the driver directing them to renew the vehicle's registration.

If expiration will occur within 90 days of the start date, the customer will be responsible for handling renewal, since AutoTag begins processing 90 days prior to expiration. Automated renewal for those vehicles will begin with the next cycle.

The AutoTag renewal program requires that customers sign an AutoTag Agreement, which would be supplied to you by the sales rep. If you have vehicles that would not be leased with Donlen that you want on AutoTag, you do need to supply us with some vehicle specific information.

Donlen offers a number of reports that enable administrators to identify those drivers neglecting license and title duties. Administrators will have access to the information on the home page and in the Vehicle Information Center. The Administrator can see every point of contact made during the license and title process.

Up-to-date status is also available by contacting Donlen's customer service department, and on a monthly Fleet Manager's Report, which is e-mailed. Clients can also set up their FleetWeb dashboard to show current renewal status reports for all vehicles in a renewal cycle, or expired. Current status is also available on FleetWeb via the Vehicle Information Center (VIC). Additionally, all documents, state requirements, event history and correspondence are scanned and posted to FleetWeb.

2) Describe your procedures should the registration process breakdown and temporary tags expire.

Upon notification of such an event, Donlen would arrange to have a temporary tag sent via overnight carrier service to the driver.

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3) Will you handle payment of personal property taxes for SG? Specify any related fees.

Donlen will handle personal property taxes on behalf of customers enrolled in the AutoTag program; there are four renewal specialists dedicated to each state who will pay taxes as needed.

Donlen will file and pay all personal property taxes for leased vehicles. When a county bills us, we compare the billing with the filing and pay what is required. We then bill the customer for its share of the amount paid.

Donlen typically pays at the time of registration, but if a vehicle was term-early, we need to verify if the taxes are still due. If a vehicle has been deleted, we will summit a bill of sale and a copy of the registration; the state will then pro-rate the tax.

Property taxes are billed separately per vehicle on a non-rental invoice.

4) Explain your company's procedures for handling citations incurred by drivers.

If Donlen receives a first or second violation notice, we will forward the ticket to your designate. If the summons goes unpaid and becomes a judgment, third notice, or hostage situation, Donlen will pay the violation and bill the cost to you plus a $25 fee. There is also a FleetWeb sight available for customers to view what tickets that have been paid as well as the copy of the ticket.

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7. Vehicle Maintenance

1) Describe how our drivers go about obtaining required routine maintenance and how SG is billed for these services.

Donlen's Fleet Management Services (FMS) provides customers with a variety of flexible management programs designed to reduce operating costs and simplify the time-consuming administration associated with running a fleet. Donlen has pre-negotiated pricing in place with all National Account Vendors to ensure that your drivers get back on the road as safely and quickly as possible, at the lowest cost to you. Features include:

- Maintenance Card with pre-approved and pre-qualified repair facilities
- Exception reporting showing zero use of maintenance card
- Vehicle-specific Preventive Maintenance alerts (e-mailed)
- Extensive National Footprint
- Management of out-of-network repair services
- Monthly Invoice
- Entry of all out-of-network maintenance activities into the fleet management system
- Warranty Screening
- Competitively priced and timely repairs – quality of service review by provider

Because "full maintenance programs" are typically insurance programs that, in the long run, cost you more money, Donlen offers a pay-as-you-go program specifically designed to reduce costs.

Our approach is first to learn about your specific goals and requirements. Then, we'll work with you to customize a program that best compliments your fleet operations. All of Donlen's Maintenance Management Programs are staffed in house, and all systems and programs are automated to provide efficiencies for both our customers and internal resources, including:

- National Account Vendor Programs
- Management Reporting Programs
- SafeCare Preventive Maintenance Programs
- Maintenance Consultation Programs
- Fuel Card and Management Programs
- Data Entry and Validation Programs
- Business and Personal Use Reporting Programs
- Vehicle Rental Programs
- Accident and Risk Management Programs
- Emergency Roadside Assistance

Vendors are required to contact Donlen prior to performing a repair on any vehicle managed by us. When we receive a call from the vendor we gather all related vehicle information, driver complaints, shop recommendations and pricing. The Donlen advisor will then review all requested items comparing this against past repairs, factory warranties and reasonableness of request. If all repairs are deemed necessary by the Donlen advisor and prices are competitive and in line they will approve the repair. If the total amount of the repair exceeds the Donlen approval limit a call or email will be sent to the approving party.

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Donlen records all calls into our call center so in the event that an invoice is sent in that does not match the approved amounts we can retrieve the original phone call to review all of the details. The advisor who handled the original call will contact the repair vendor to review the approved repairs and discuss the reasons for the discrepancies. Based upon the information presented by the repair vendor a decision will be made to deny the additional repairs or a call will be made to the fleet manager to review the additional information and present a recommendation on further actions to take.

For planned maintenance, Donlen provides the SafeCare Coupon Book, which instructs the driver on where, when and how the vehicle should be maintained. Drivers simply follow the instructions on the coupon book; transfer the relevant coupon to the vendor, and the vendor will bill Donlen accordingly.

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8. Electronic Fuel Card

1) What kind of fuel payment systems do you offer?

Donlen's unique approach to cutting fuel costs for cars and trucks achieves significant results. The Donlen MasterCard® Fuel Card is accepted at over 98% of stations across America, and with our strategic consulting, your fleet can save up to 10% annually in fuel spend. By using our fleet industry metrics that track current and future fuel spend trends, you can define the best budget strategy leveraging real-time data.

2) At what different companies is your card accepted?

The Donlen MasterCard Fuel Card is accepted at over 98% of stations nationwide.

3) Provide a listing of customizable options (lockout of non-fuel purchases, automatic email to driver for violations, maintenance reminders, etc.)

We've developed technology and management practices to empower our clients with point-of-purchase controls and better MPG. The Donlen Fuel Card enables clients to customize spending limits and promote driver compliance.

Through Donlen's PUSH (Prevent Unnecessary Spending and Hazards) technology, Donlen monitors and tracks these key areas and provides e-notifications when appropriate:

- Miles per gallon is below expectations for the car or truck
- Fuel purchase exceeds the vehicle's tank capacity
- Driver has entered non-sequential odometer readings
- Daily spending limit is exceeded
- Number of daily transactions is exceeded
- Individual transaction spending limit is exceeded

Find Fuel Discount: Donlen customers who utilize the Donlen Fuel Card can access a robust online Find Fuel Discount tool to further leverage fuel discounts offered through Donlen's fuel program. Donlen created this propriety tool to give their customers better options when creating fuel program strategies to track and manage driver fuel transactions.

Accessed via FleetWeb, Find Fuel Discount allows users to:

- view all stations offering discounts
- locate the best fuel discounts in their area by entering criteria as broad as their state, or as specific as their zip code
- map locations with turn-by-turn directions to the best discounts available

4) Do you provide online fuel reports? How often are the reports updated? How can we benefit from the reports?

To help administrators quickly identify and respond to driver noncompliance, Donlen created the FleetWeb Fuel Reporting Suite. These customizable reports automatically sort through hundreds of thousands of data points, organizing cost-saving information into a simple, straightforward format.

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By red-flagging vehicles with frequent or large fuel purchases, administrators can promptly identify problems such as theft, improperly running vehicles or aggressive driving, and address the issue before it costs them more money.

- The data FleetWeb uses to compile comprehensive fuel reports is automatically collected when drivers purchase fuel with Donlen's flexible MasterCard Fuel Card.
- Drivers enter their assigned PIN number and current odometer readings during each purchase with the card, tracking fuel purchases by vehicle.
- Most fuel expense information is available 48 hours after the fuel charge.
- All reports can be easily exported to Excel or PDF formats.

Standard reports include:

- Percent units with actual MPG
- Units with month to date fuel spend within established parameters
- Units with same day fuel charge exceeding established monetary or time parameters
- Units on fuel with no purchase in last "x" number of days
- Units with single fuel charge in past "x" number of days exceeding established monetary parameters.

Donlen has created a number of management reports to help customers control the rising costs of fuel. These are located in our Fuel Reporting Suite, and include:

- First fuel purchase
- Fuel by vendor
- Fuel by PIN
- Fuel card exception
- List fuel purchase by gallon/liter
- MPG by vehicle type
- Units on fuel charging greater than "x" amount

Clients can easily customize fuel reports according to their fuel management needs. For example, the reports can red-flag vehicles with frequent or large fuel purchases, which allow administrators to promptly identify problems such as theft, improperly running vehicles or aggressive driving, and address the issue before it costs them more money.

Additionally, administrators can set PUSH (Prevents Unnecessary Spending and Hazards) parameters to notify a driver by e-mail when a vehicle's Miles per Gallon falls below a customer-assigned percentage of combined city and highway MPG. The e-mail will provide drivers with a few recommended tips to increase their MPG. This report is based upon a moving 90-day window, so quick changes by the driver will have more immediate results. Donlen's PUSH technology will notify both drivers and administrators when these parameters are not met.

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9. Technology and Reporting

1) Does your system accommodate access by our main fleet office as well as local field offices?

Donlen continues to build upon its reputation as the industry technology leader by developing new and innovative ways for our customers to realize efficiency within their day-to-day operations.

Innovation has been key to Donlen's ability to deliver improved efficiency and greater cost savings to customers for nearly 45 years. Some of our innovative tools that will increase your efficiency are:

FleetWeb: Donlen's award-winning online fleet management system helps you stay in control with access to real-time, up-to-the-minute data for quick responses to any identified compliance issues or savings possibilities. You also get actionable standard or customized reports that can be printed or downloaded for later use.

DonlenDriver: A user-friendly navigation and comprehensive driver service that gives fleet drivers a convenient method to track and capture information vital to fleet managers who are looking for ways to manage their overall cost of ownership.

Donlen Telematics®: This easy-to-use system tracks vehicle location, driving speed, ignition on/off status, route compliance, and more. You'll quickly see the benefits to your bottom line when you reduce fuel expenses and improve productivity, accountability, and safety.

Mobile Apps: Donlen launched the industry's first fleet management application for the iPhone™, downloadable for free for all Donlen customers via iTunes™. The application is also compatible with other smartphone devices including Blackberry® and DROID by Motorola.

Through FleetWeb Mobile™ and DonlenDriver Mobile™, drivers can input their mileage online or on their phone, and receive e-mail reminders if they fall behind in their compliance. Donlen then calculates the numbers to comply with federal and state tax laws, and sends you the necessary reports for employee benefits, payroll deductions and W-2s.

2) Please describe the standard reporting that will be provided as part of your services. How are reports made available: on-line or other formats? Identify any and all costs to SG for customized reports.

Programmed vs. ad-hoc:
FleetWeb users can design their own reports quickly, easily and at no additional charge. Because we have developed a standardized reporting format, most unscheduled reports can be developed and made available to you in 24 hours. Customized reporting is unlimited: if the data point exists, it can be reported. Report writing skills are not an issue with FleetWeb, as customized reports are created through a menu of check boxes. Plus, you can use our preference selectors to create reports that contain the specific information you want in the way you want it.

Exception vs. detail:
All repairs that are performed with a coupon book, National Account charge card, vendor call for authorization, or the Donlen MasterCard Fuel Card are recorded in the FleetWeb system. Because

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all maintenance and fuel data is integrated in real time into FleetWeb's comprehensive and flexible database, all of the data you need to generate cost-saving management reports is right at your fingertips. Donlen has a number of standard reports available for preventive maintenance, including:

- Units overdue for PM by "x" miles
- Units overdue for PM by "x" days
- Units on maintenance no work performed in past "x" of days
- PM due within the next "x" days

Donlen Dashboard:
Customizable graphical dashboard offering over 60 reports designed to monitor operating costs, requests and manage exceptions.

Report categories:

- Inventory
  - Customers can manage their inventory based on emission requirements and oldest truck on ground, allowing you to minimize your interest exposure.
- Fixed costs
  - Our tools allow you to configure, price and create selectors for comparison and ordering.
- Variable costs
  - Our tools allow you to configure, price and create selectors for comparison and ordering.
- New vehicle delivery
  - We will work with the manufacturer and the upfitter to ensure vehicle receipt is timed as closely as possible to when the upfitter will have the equipment and resources in place to commence the upfitting. Status is viewable online. Customized reports if desired can be created and pushed to the customer via subscription reporting tools.
- Vehicle upfit progress
  - Once ordered, we will track the status of chassis and upfit until the completed vehicle is delivered. We work with all upfitters to provide a status report that can be transmitted to us via FTP on a regular scheduled basis as frequently as warranted. A process has also been designed that allows us to receive an Excel file via email that is downloadable into an FTP process. Our upfit status is capable of capturing approximately twenty different status events and tracks the process from PO sent to vehicle delivery and upfit vendor payment. Status is viewable online. Customized reports, if desired, can be created and pushed to the customer via subscription reporting tools
- Mileage
  - On the 15th of each month, Donlen closes out reporting for the prior month and generates a Business and Personal Use Report. This report is created in both PDF and Excel format. The Excel version contains two worksheets for details and summary information. There are two versions of the report available, one for the fiscal year and a comprehensive report, which contains all mileage reported by a driver during the current report year.
- Maintenance
  - Operating Trend Analysis Reports: Generate maintenance comparisons that detail the total cost for all maintenance procedures completed on your fleet vehicles.
  - PMs: Units overdue for PM by miles/days; units on maintenance no work performed in past x number of days; units due for replacement
  - Accident
    - Accident PO summary

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  - Accident summary
  - Claim status summary
  - Monthly overall summary
  - Subrogation summary
- Fuel
  - Percent units with actual MPG; units with month to date fuel spend within established parameters; units with same day fuel charge exceeding established monetary or time parameters
- Life-cycle
  - Donlen's Lifecycle Cost Analysis Tools enable you to compare lifecycle cost on vehicles based on customizable parameters. The combination of these, and our gap analysis tools, assists customers with replacement cycle planning.
- Disposal and sales
  - Units terminated not picked up; units pending sale; nits consigned not sold; units personal sale not sold, units sold
- Other
  - FleetWeb users may design their own reports quickly, easily and at no additional charge. Because we have developed a standardized reporting format, most unscheduled reports can be developed and made available to the customer in 24 hours.
  - Customized reporting is unlimited: if the data point exists, it can be reported. Report writing skills are not an issue with FleetWeb, as customized reports are created through a menu of check boxes. Plus, you can use our preference selectors to create reports that contain the specific information you want in the way you want it. If assistance in developing custom reports is required, Donlen's SCS team can create reports and add them to FleetWeb, often within 24 hours, at no additional cost.

3) Describe the security that is used for your company's internet technology.

Physically, our data servers are protected by multiple firewalls. Only a select few members of our IT team have physical access to the servers, which are housed in a building with 24-hour key-card and alarm protection; those employees are the only ones with access to the password-protected servers, as well. The servers are stored in an isolated room with keycard-controlled access and alarms. This room cannot be accessed from outside the building, and a security guard is present in the building during non-business hours.

Redundant hardware for both web and database servers minimize the chance of loss of either data or service due to hardware outage.

Customer or driver-specific data is only available in password-protected portions of Donlen web sites. Websites are further permission based: access is denied to users who have no reason to see certain data, or to perform certain functions. This applies to both internal and customer personnel. Certain fields within the database can be marked as sensitive; the values in these fields are then encrypted to minimize access risk.

Secure Socket Layer (SSL) encryption is used on appropriate pages within all websites to minimize the risk of data being 'stolen' or otherwise available in an unauthorized way during transmission over the web.

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10. Invoicing and Accounting

1) What are your billing payment terms?

Rental invoices are generated on the 20th of the month, dated the 1st of the forthcoming month and due on the 10th. Non-Rental invoices are generated on or about the 1st of the month and are due on the 15th of the month. If payment is received by the 15th, no late fees are incurred.

2) What kind of accounting breakdowns can you make on your invoices, i.e., business segment codes, separate invoices by business units, locations, etc.?

Donlen simplifies the billing process through FleetWeb technology, which allows you to customize your invoices and easily integrate them into your company accounts payable system.

- Flexible document delivery enables you to receive your billing document via e-mail as an Excel or PDF attachment, or as a link to FleetWeb
- Store prior billing electronically for easy month-to-month comparisons, giving you instant access to historical invoices
- You are able to receive, send and store invoices quickly and securely
- Duplicate copies can be routed to anyone in your organization
- Duplicate copies marked "do no pay" can be sent to non-paying branches or cost centers
- Electronic billing through EDI is available, and requires programming at both Donlen and the customer
- Donlen accepts all forms of electronic payments
- Mapping to SAP or Oracle

Donlen can provide virtually an unlimited number of consolidated and sub-billings. Additionally, we provide the flexibility to dispatch bills to different cost centers and sorts; FleetWeb allows the destinations to be changed as often as needed. Donlen's billing system also allows customers to enter in their own general ledger numbers that will correspond to billing types. Each field allows 50 characters; however, because we provide an unlimited number of fields, we can accommodate your needs if you require more space.

Billing is posted and stored in FleetWeb. Donlen can also deliver your monthly billing statements two ways:

- E-mail attachment - attached to your email will be an Excel spreadsheet of PDF file (Internet access is not required for viewing). When you receive your billing as an email attachment you have the option to store and archive Donlen invoices on your hard drive.
- E-mail with Web link - in the text of your email will be a link to your Rental invoice within FleetWeb, Donlen's Internet-based Fleet Management software. From FleetWeb you can view or print your invoice through the PDF viewer or open in the Excel spreadsheet version. Previous months billing will be stored for future reference. Additional billing back-up, such as the Statement of Sale, is also accessible.

3) What are the available payment methods for your billing?

Payment can be made by check, wire or ACH (push by customer / pull by Donlen) and is required in full.

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11. Account Management

1) Please describe your approach to account management (e.g. resources, location, performance monitoring).

Donlen prides itself on consistently retaining more than 99% of our customers annually. Donlen utilizes a number of feedback processes, including a custom-built CRM tool, CARE™, to capture and measure all aspects of customer communication and relationships. This, combined with ongoing internal metrics and annual customer feedback and survey programs, allows Donlen to validate our service delivery program on a regular basis.

Every Donlen customer is assigned a dedicated and experienced Account Manager, located at Donlen's Northbrook, IL headquarters. This Account Manager will provide you with day-to-day tactical customer service representation, and is ultimately responsible for all facets of providing fleet management support. Your dedicated Vice President of Business Development will be responsible for the external, strategic-level consultation.

In addition to your Account Manager, you will also be assigned a support team of additional account managers and a Strategic Consultant, maximizing our ability to provide the highest level of support. Moreover, this structure allows Donlen to better understand your needs and expectations, ultimately providing the highest level of service.

Your account team is supported by expert technical advisors trained in all areas of fleet administrative and management services. We employ specialists to assist customers in specification development, the ordering process, and the delivery of all vehicles, in addition to dedicated license and title specialists. Donlen has been awarded the ASE Blue Seal Certification for its team of car and truck advisors, and the I-CAR Gold Class Professionals designation, the highest form of recognition for skill and training in the collision repair industry.

2) Describe how you identify, address and communicate best practices information and fleet services industry trends to clients.

Donlen is committed to customer satisfaction and focuses on five core areas of distinction that set us apart from other like companies. By focusing on these five key areas, we are able to help you meet your organizational goals with fresh ideas, customer focus, and process-driven solutions.

The Donlen Value Pyramid is composed of these five competencies:

Financial Stability with Growth Capital
Our financial stability and impeccable reputation allow Donlen to continue to provide the best financial options to customers who either lease or own their vehicles.

- Donlen issues commercial paper through financing mechanisms that are rated at least A1/P1 by Moody's and S&P, which carries an implied AA long term rating, or higher
- Donlen maintains one of the lowest leverage ratios in the industry, which is currently at 4:1
- Since 2005, Donlen has effectively had no lease write-offs representing 0 basis points

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High-Quality Service Delivery
We pride ourselves on consistently retaining more than 99% of our customers annually. Donlen utilizes a number of feedback processes, including a custom-built CRM tool, Customer Activity and Request Engine (CARE™), to capture and measure all aspects of customer communication and relationships. This, combined with ongoing internal metrics and annual customer feedback and survey programs, allows Donlen to validate our service delivery program on a regular basis.

Innovative, Empowering Technology
Donlen continues to build upon its reputation as the industry technology leader by developing new and innovative ways for our customers to realize efficiency within their day-to-day operations.

Innovation has been key to Donlen's ability to deliver improved efficiency and greater cost savings to customers for nearly 45 years. Some of our innovative tools that will increase your efficiency are:

FleetWeb®: Donlen's award-winning online fleet management system helps you stay in control with access to real-time, up-to-the-minute data for quick responses to any identified compliance issues or savings possibilities. You also get actionable standard or customized reports that can be printed or downloaded for later use.

DonlenDriver®: A user-friendly navigation and comprehensive driver service that gives fleet drivers a convenient method to track and capture information vital to fleet managers who are looking for ways to manage their overall cost of ownership.

Donlen Telematics®: This easy-to-use system tracks vehicle location, driving speed, ignition on/off status, route compliance, and more. You'll quickly see the benefits to your bottom line when you reduce fuel expenses and improve productivity, accountability, and safety.

Mobile Apps: Donlen launched the industry's first fleet management application for the iPhone™, downloadable for free for all Donlen customers via iTunes™. The application is also compatible with other smartphone devices including Blackberry® and DROID by Motorola.

Through FleetWeb Mobile™ and DonlenDriver Mobile™, drivers can input their mileage online or on their phone, and receive e-mail reminders if they fall behind in their compliance. Donlen then calculates the numbers to comply with federal and state tax laws, and sends you the necessary reports for employee benefits, payroll deductions and W-2s.

Strategic Consulting
Our Strategic Consulting Services (SCS) incorporate cutting-edge technology to deliver customized solutions and recommendations over the life of a fleet, and to reduce the fleet's environmental impact.

The three key aspects to Donlen's strategic consulting are model, measure, and manage, supported by our continuous, personalized follow-up from our team of expert consultants. It's the whole package: the facts, the experience, and the support you need to achieve your goals.

Model: Donlen's Vehicle Optimization Model (VOM™) gives you comparative data for hundreds of vehicles on MPG, cost per mile, vehicle replacement analysis, carbon emissions calculations, and much more. Use this powerful, interactive tool to model various scenarios so you can fully understand all fleet cost factors and identify optimal vehicle selections and cycling parameters.

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Measure: At the heart of Donlen's consulting service is our ability to analyze all the available data to identify important trends and provide you with benchmarking and other actionable information. FleetWeb will help you interpret, analyze, and understand the full scope of your operation.

Manage: A Fleet Optimization Scorecard synthesizes all available data and provides you with insights into fleet performance and personalized recommendations for action. Your Donlen consultant will work closely with you to put this information to work, save money, uncover new opportunities, and drive you toward the future you've planned

Green Solutions
We share our customers' concerns about the environmental impact of their fleet and support them with proprietary tools and customized strategies to help reduce their impact.

Donlen is committed to environmentally responsible practices, developing programs and tools to assist our customers in achieving their corporate objectives.

Donlen's SCS team works closely with customers to help them achieve their environmental goals. Using a "Model. Measure. Manage." proprietary approach to vehicle lifecycle planning, SCS provides fleet decision makers with measurable data to help them reduce their overall CO_2 output and make significant reductions in fuel spend.

Donlen GreenKey™: To complement our SCS, Donlen launched Donlen GreenKey, a resource center for fleet managers. Here, you can access best practices for creating a green fleet policy, link to the latest legislative information, and interact with others in the fleet industry who share the same organizational goals. GreenKey provides tools to help you with vehicle selection and operation with an eye on environmental impact.

GreenDriver™: The EPA states that driver behavior is responsible for as much as 33% of a vehicle's fuel economy. GreenDriver, Donlen's sister company, is the fleet industry's only full-service online training and certification program focused solely on driver behavior.

GreenDriver will help you
- reduce your CO_2 emissions
- reduce your fuel costs
- increase your MPG
- meet your organizational goals

3) What kinds of standards and measures do you have in place to ensure you are meeting or exceeding client needs?

Donlen prides itself on consistently retaining more than 99% of our customers annually. Donlen utilizes a number of feedback processes, including a custom-built CRM tool, CARE, to capture and measure all aspects of customer communication and relationships. This, combined with ongoing internal metrics and annual customer feedback and survey programs, allows Donlen to validate our service delivery program on a regular basis.
Each year, we ask our customers this key question: "How likely are you to recommend Donlen to a friend or colleague?" The metric that it produces is called the Net Promoter Score. Various studies have shown that companies with a higher Net Promoter Score achieve long term growth at a much higher rate than those who do not. In 2009, Donlen achieved a NPS of 40, more than three times

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the national average for U.S. companies and a significant improvement over the previous score of 38.

CARE: In an effort to enhance both its quality of service and responsiveness to customers, Donlen developed CARE. Architected by Donlen's in-house IT experts, CARE is Donlen's custom-designed and -built customer relationship management (CRM) system that fully integrates FleetWeb data, meaning we can respond to customer requests more quickly and accurately.

CARE facilitates interactions with customers through all channels, including letters, faxes, phone calls, Internet and e-mail. Its programming allows for scalability, as well as the abilities to interface with users via different channels, assign requests to a person or group, and trigger a process in FleetWeb. CARE tracks 100 percent of all customer contacts with a customer service team; this means Donlen teams have one-click access to all inquiries and requests, and Account Managers can track one-touch resolutions or monitor tasks assigned to other Donlen departments. Donlen's management team also reviews CARE cases daily, with special attention paid to any that are showing trends or are overdue.

Because the technology was developed and constructed on-site, Donlen can easily continue to update and enhance CARE functions based on user feedback.

The solid integration between CARE and FleetWeb drastically increased the potential for one-touch resolutions, leading to a more streamlined customer service call center process, which decreases response time and improves service levels.

Real-time feedback and performance appraisal is enabled through CARE and FleetWeb; quality objectives may be instantaneously measured against actual performance. Key areas of measurement include:

- Account Representation
- Billing
- Fleet Management Services
- Technology
- Vehicle Remarketing

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12. Implementation and Transition

1) How would your company implement a national agreement for Scientific Games? Provide a transition timeline.

   Scientific Games has been a partner with Donlen Corporation since 2003 and we provide a full range of services and leasing in all of the United States and Puerto Rico.

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Watson, Marlon

From: Watson, Marlon
Sent: Tuesday, May 25, 2010 2:47 PM
To: 'Terrence Starkey'
Cc: Erickson, Amy; Stewart, Joe
Subject: RE: Texas RFP - Fleet Management Services / May 21st

Mr. Starkey:

Based on our internal evaluation, Donlen has been selected to most qualified vendor in our Fleet Management services solicitation. We would like to include your firms credentials in our RFP response next month to the Texas Lottery.

As outlined in the solicitation, this is contingent upon successful background screening on your firm and mutual agreement on pricing. Our award to you is contingent upon Scientific Games winning RFP 362-10-001 with the Texas Lottery.

I will be contacting you in the near future for additional information as needed but again, thank you for solicitation response.

Regards,

Marlon Watson

From: Terrence Starkey [mailto:tstarkey@Donlen.com]
Sent: Tuesday, May 18, 2010 2:58 PM
To: Watson, Marlon
Cc: Erickson, Amy
Subject: Texas RFP - Fleet Management Services / May 21st

Mr. Watson, Donlen is very excited to be participating in this TX RFP/Fleet Management Services. We appreciate the opportunity to continue growing our partnership with Scientific Games as you expand your business in to new markets. I have responded to all questions in the attached RFP and completed Appendix B accordingly. The attached is all up to date with the new May 21st extension and re-submission request. If there are any additional questions I can answer or be of assistance please feel free to contact me directly.

Terrence Starkey
Regional Vice President - Client Relations

Donlen
2315 Sanders Road, Northbrook, IL 60062
Phone: 1-847-412-5383
Fax: 1-847-664-7883
Please consider the environment before printing.

DONLEN
Ideas. Focus. Solutions.®

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FIRST AID SUPPLIES

SCIENTIFIC GAMES®

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Enter your company's name here: **Scientific Games International** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 28 **Description:** Safety goods and services provider

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

b. Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Nova Safety Products	1742826338200	05 / 17 / 2010	☐ - Yes ☒ - No
Safety Supply Inc	1742280153400	05 / 17 / 2010	☐ - Yes ☒ - No
Burgoon Company	1202983931800	05 / 17 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

No HUB responses. SGI will procure items via as needed

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Watson, Marlon

From: Watson, Marlon
Sent: Monday, May 17, 2010 12:10 PM
To: Watson, Marlon; 'jvelasco@novasafety.com'; 'bids@safetysupplyinc.com'; 'pransford@burgooncompany.com'; ycarroll@arribascientific.com; pransford@burgooncompany.com; cajunos38@yahoo.com
Cc: 'Angela Freeman'
Subject: Solicitation for Safety Goods and Services provider (Reissue)

Please note this is a reissue of this solicitation. We are looking to identify capable HUBS than can provide is first aid cabinets, refills, etc with a partial list of some of the items listed below. Please respond even if you responded before to our previous solicitation.

Thanks

From: Watson, Marlon
Sent: Friday, April 30, 2010 1:10 PM
To: jvelasco@novasafety.com; bids@safetysupplyinc.com; pransford@burgooncompany.com
Cc: Angela Freeman
Subject: RE: Solicitation for Safety Goods and Services provider

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide our firm safety goods and services pending a contract award of Texas Lottery RFP 362-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing of existing customers (Minimum of 3)
2. Listing of major governmental and local organizations you have worked with in Texas

HUBS will be evaluated on one of two factors which are best value and/or best pricing which will include vendors qualifications. The successful HUB must also successfully pass Scientific Games background/compliance review. The items below are typical items we would purchase from the selected vendors. The selected vendor will provide safety supplies for Scientific Games 8 or more locations in the state of Texas pending our contract award.

Please submit the above listed information no later than May 27, 2010. If you have questions or comments about this solicitation, please call Marlon Watson at 770-664-3718 or via email at marlon.watson@scientificgames.com

Thank you,

Common items used in Data Centers and Warehouses

Data/Call Center:

- Halotron (Clean Agent) Fire Extinguishers
- Fire Extinguisher Location Signs
- First Aid Supplies
- Ergonomic Items (mouse pads, keyboard pads, foot rests, back support) <- lower priority
- Exit and evacuation signs
- Hand Sanitizer stations in common areas

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Warehouse

- ABC Fire Extinguishers (paper Fires)
- C02 Fire Extinguishers (Electrical/forklift area)
- Fire Extinguisher Location Signs
- Eye Wash Station near forklift charging station
- Acid Spill Kit (forklift charging area)
- Steel Toed Shoes for material handlers
- Kevlar (Ansell) cut resistant and grip work gloves
- Retractable safety knifes (box cutters) and replacement blades
- First Aid Kit stockers and maintained (monthly) per OSHA Regulations
- Exit and evacuation signs
- Floor markings, pedestrian walk ways and forklift traffic
- Hand Sanitizer stations in common areas

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NOVA SAFETY PRODUCTS, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1742826338200 / 16543
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	10-DEC-13
Vendor Name:	NOVA SAFETY PRODUCTS, INC.
Vendor Address:	2112 E. WYOMING AVE EL PASO, TX 79903
County:	EL PASO
Vendor URL:	http://www.novasafety.com
Contact:	PRES./JAIME R. VELASCO
Phone / Fax:	915-778-9300 / 915-778-9310
Email Address:	jvelasco@novasafety.com
Ethnicity / Gender:	HI / M
Business Description:	DISTRIBUTOR OF PERSONAL PROTECTIVE EQUIPMENT, SAFETY SUPPLIES, LAB / SCIENTIFIC SUPPLIES, AND INDUSTRIAL SUPPLIES (EAR PLUGS, SAFETY GLASSES, GLOVES, FIRST AID, RESPIRATORY PROTECTION, HARD HATS, PROTECTIVE CLOTHING, FIRE EXTINGUISHERS, ETC.)
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	19-OCT-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	2	

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Class-Item	Commodity Description *(bold for all items in class)*
201	*CLOTHING ACCESSORIES (SEE CLASS 800 FOR SHOES AND BOOTS)*
201-13	Aprons, Bibs, Smocks - Non-disposable (See 200-32,34 for Hospital type)
	commodity items shown for class 201 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
340	*FIRE PROTECTION EQUIPMENT AND SUPPLIES*
340-18	Fire Blankets
	commodity items shown for class 340 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
345	*FIRST AID AND SAFETY EQUIPMENT AND SUPPLIES (EXCEPT NUCLEAR AND WELDING)*
345-4	Air Bags, Rescue Lifting Systems
345-5	Asbestos Abatement Equipment and Supplies
345-6	Chemical Light, Emergency
345-8	Clothing and Belts, Safety (Not Automotive)(See 345-79 for Reflective Type)
345-10	C.P.R. Equipment and Supplies (See 345-68 For Models)
345-16	Detectors and Parts, Dust, Gas, Voltage
345-18	Emergency Showers and Wash Stations
345-21	Extraction Equipment for the Removal of Exhaust Gases and Other Vapors from Buildings (OSHA)
345-22	Fall Protection Equipment and Accessories (For the Climber's Protection from Falls (See 445-83 for Pole and Tree Climbing Equipment)
345-24	Fireproof Curtains
345-30	First Aid Blankets, Stretchers, etc.
345-32	First Aid Cabinets, Kits, and Refills
345-40	First Aid and Safety Teaching Equipment and Supplies: Charts, Manuals, Posters, Safety Placards, Safety Training Videos, etc.
345-48	Gloves, Safety: Electrician's, Lineman's, etc. (Including Sleeves)

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345-56	Hats and Helmets, Safety (Incl. Fire Helmets)
345-64	Head, Ear, Eye and Face Protection
345-65	Labels, Warning
345-66	Lockout and Tagout Safety Kits and Supplies
345-68	Manikins and Models, First Aid and Safety Teaching
345-72	Masks, Filters, and Parts: Dust and Gas
345-73	Personal Distress Warning Devices
345-74	Personal Protective Equipment (PPE), (Blood Borne Pathogen Protection), Not Listed Elsewhere
345-78	Recycled First Aid and Safety Equipment and Supplies
345-79	Reflective Safety Apparel and Accessories (See 345-08 for Non-Reflective Type)
345-80	Respiratory Protection Equipment and Parts (Including CPAP Equipment and Parts)
345-84	Resuscitators and Parts (Including Portable Rescue Units)
345-86	Scissors, First Aid and Paramedic
345-87	Shoe Chains (For Icy and Slippery Surfaces)
345-92	Vests, Safety
345-94	Wipes, Decontamnation (personnel, equipment)
345-95	Wipes for Safety Equipment
	commodity items shown for class 345 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
485	*JANITORIAL SUPPLIES, GENERAL LINE*
485-74	Oil, Chemical, and Hazardous Material Spill Absorbents, Cleaners, Neutralizers, and Pads (Including Microorganisms, Live; Peat Moss))
	commodity items shown for class 485 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

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800	*SHOES AND BOOTS*
800-16	Boots, Rubber
800-17	Boots, Rubber, Waders
800-24	Boots, Rubber, Safety Toe
800-25	Boots, Rubber, Waders, Safety Toe
	commodity items shown for class 800 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

See the CMBL Information Page for information on updates. Contact CPA by email at e.cmbl@cpa.state.tx.us.

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SAFETY SUPPLY INC

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1742280153400 / 71529
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	30-MAR-14
Vendor Name:	SAFETY SUPPLY INC
Vendor Address:	12050 CROWNPOINT DR #160 SAN ANTONIO, TX 78233
County:	BEXAR
Vendor URL:	http://www.safetysupplyinc.com
Contact:	JOAN STAFFORD
Phone / Fax:	800-873-9033 / 800-873-9036
Email Address:	bids@safetysupplyinc.com
Ethnicity / Gender:	WO / F
Business Description:	Industrial,Traffic,1stAid,Safety Equipment&apparel;Police,Fire&Rescue gear;Tactical;Forensic;Less Lethal;Ballistic;Radiation Detection;Weapon Access.Incident Command;CBRN;WMD;Disaster Survival&Custom Kits.TxDOT Protege,CCR Registered
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	26-APR-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	* —	3
Commodity Performance:	* —	3
Service Delivery:	* —	0
Service Performance:	* —	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	13	5
Exceptional Performance Reports:	60	

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Class-Item	Commodity Description *(bold for all items in class)*
35	*AIRCRAFT AND AIRPORT EQUIPMENT, PARTS, AND SUPPLIES*
35-27	Beacons, Visual and Runway Lights
35-92	Wind Tees and Wind Socks, Airport
	commodity items shown for class 35 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
55	*AUTOMOTIVE ACCESSORIES FOR AUTOMOBILES, BUSES, TRAILERS, TRUCKS, ETC.*
55-27	Emergency Kits for Vehicles Including First Aid Kit, Tools, etc.
55-54	Lights and Lens: Emergency, Flood, Trouble and Spotlights
55-57	Lights and Accessories: Flashing, Light Bars, Revolving, and Warning (Including Strobe/Warning Lights)
55-61	Mats, Floor (See 760-56 for Heavy Equipment Type)
55-89	Warning Devices, Triangular (Including Slow Moving Vehicle Signs)
	commodity items shown for class 55 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
65	*AUTOMOTIVE AND TRAILER BODIES, BODY ACCESSORIES, AND PARTS*
65-34	Fire Protection and Crash Rescue Bodies
	commodity items shown for class 65 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
80	*BADGES, AWARDS, EMBLEMS, NAME TAGS AND PLATES, JEWELRY, ETC.*
80-10	Badges, Buttons, Emblems, and ID Cards, Celluloid and Plastic: Student, Faculty, Membership, Employee, etc.
80-15	Badges, Emblems, and Patches, Metal: Cap, Game Wardens', Officers', Service Awards, Uniform, etc.
80-25	Card Holders, All Types (See Class 578 for Metal)
	commodity items shown for class 80 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
85	*BAGS, BAGGING, TIES, AND EROSION SHEETING, ETC.*
85-28	Bags, Hazardous Material
	commodity items shown for class 85 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

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100	*BARRELS, DRUMS, KEGS, AND CONTAINERS*
100-30	Hazardous Material (Chemicals) Containment/Storage
100-37	Labels, Hazardous Material Container
100-45	Plastic Barrels and Drums, Reinforced
100-67	Steel Barrels, Drums, and Kegs
	commodity items shown for class 100 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
120	*BOATS, MOTORS, AND MARINE EQUIPMENT*
120-83	Scuba and Skin Diving Equipment
120-96	Water Safety Equipment and Supplies (Not Otherwise Classified: Rope, Float Lines, etc.)
	commodity items shown for class 120 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
175	*CHEMICAL LABORATORY EQUIPMENT AND SUPPLIES*
175-3	Aprons and Gloves, Laboratory: Plastic, Rubber, etc.
	commodity items shown for class 175 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
193	*CLINICAL LABORATORY REAGENTS AND TESTS (BLOOD GROUPING, DIAGNOSTIC, DRUG MONITORING, ETC.)*
193-40	Diagnostic Reagents and Tests (For Diseases, Pregnancy, etc.): Cards, Slides, Spot Tests, Strips, Tablets, etc.
193-48	Drug Assay and Screening Test Kits (Except Radioimmunoassay)
193-88	Test (For Examination of Other Body Fluids, Wastes, etc., Not Otherwise Itemized)
193-89	Test Kits and Supplies, Chemistry (Not Otherwise Classified)
	commodity items shown for class 193 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
200	*CLOTHING: ATHLETIC, CASUAL, DRESS, UNIFORM, WEATHER AND WORK RELATED*
200-16	Coats, Jackets, Parkas, Vests (Cold Weather)
200-19	Disposable Clothing (See Class 475 for Hospital Type)

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200-31	Hazardous Environment Clothing
200-32	Hospital Wear, Patient
200-34	Hospital Wear, Professional
200-38	Insulated Clothing
200-40	Laboratory Clothing, All Kinds (See 175-03 for Aprons and Gloves)
200-44	Pants, Slacks, Trousers, Shorts, Jeans, etc.
200-49	Prisoner Clothing
200-74	Silk Screened Shirts, Jackets, Hats, etc.
200-85	Uniforms, Blended Fabric
200-86	Uniforms, Cotton
200-87	Uniforms, Synthetic Fabric
200-88	Uniforms, Wool and Woolen Blends
200-90	Waistcoats
200-92	Work Clothes
	commodity items shown for class 200 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
201	*CLOTHING ACCESSORIES (SEE CLASS 800 FOR SHOES AND BOOTS)*
201-13	Aprons, Bibs, Smocks - Non-disposable (See 200-32,34 for Hospital type)
201-17	Bags, Clothing
201-19	Bandanas, Handkerchiefs, Ties, etc.
201-20	Bands: Arm, Hat, Head, Sweat, etc.
201-25	Belts and Suspenders

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201-30	Caps, All Types (Except Disposable and Hospital Types)
201-37	Emblems, Braids, and Patches (For Caps and Uniforms) (Including Chevrons, Epaulettes and Shoulder Boards)
201-39	Gloves, Cloth Type (All Types)
201-40	Gloves, Cowhide/Leather (All Types)
201-41	Gloves, Neoprene and Rubber (All Types)
201-42	Gloves: Latex, Plastic, PVC, Poly, Synthetic, Vinyl, etc. (All Types)
201-49	Hoods, Mittens, Mufflers, Scarves, etc. (For Cold Weather)
201-55	Liners, Glove
201-65	Rainwear (Raincoats, Hats, Slicker Suits, Storm Suits, Umbrellas, etc.)
	commodity items shown for class 201 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
208	**COMPUTER SOFTWARE FOR MICROCOMPUTERS (PREPROGRAMMED)*
208-57	*Law Enforcement Software
208-82	*Scientific, Statistical, Engineering, Mathematical, and Mapping Software (Including Photogrammetry)
	commodity items shown for class 208 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
220	**CONTROLLING, INDICATING, MEASURING, MONITORING, AND RECORDING INSTRUMENTS AND SUPPLIES*
220-20	Hazardous Environment Detection and Measuring Equipment
220-29	*Imaging Systems, Infrared Thermal (Not X-Ray)
220-30	Indicating and Recording Instruments, Equipment and Accessories (Not Otherwise Classified)
220-53	Radiant Energy Measuring Devices (For Visual, UV, and IR): Light Meters (Except Photographic), Photometers, Pyranometers, Radiometers, etc.
220-61	Sound Analysis Equipment and Accessories: Noise Meters and Dosimeters, Sound Level Meters, etc. (Including Noise Control Enclosures, etc)
220-88	*Weather Station

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	commodity items shown for class 220 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
255	*DECALS AND STAMPS*
255-22	Decals, All Other Types of Transfer (For Screen Printed see 255-28)
255-26	Decals, Pressure Sensitive Adhesive
255-28	Decals, Screen Printed
	commodity items shown for class 255 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
257	*DEFENSE SYSTEM AND HOMELAND SECURITY EQUIPMENT, WEAPONS AND ACCESSORIES*
257-24	Bomb Protection Devices and Supplies
257-26	CBRNE Medical Supplies and Pharmaceuticals (Not Otherwise Classified)
257-28	Communications Equipment, Interoperable (CBRNE)
257-31	CBRNE Detection Equipment
257-34	Decontamination Equipment, CBRNE
257-40	Homeland Security Equipment and Accessories (Not Otherwise Classified)
257-43	Intervention Equipment, CBRNE
257-44	Logistical Support Equipment, CBRNE
257-72	Rescue and Search Equipment, CBRNE
257-76	Sensors, Infrared (IR)
257-79	Security Enhancement Equipment, Physical (Including Blast Curtains)
257-81	Terrorism Incident Prevention Equipment
257-82	Terrorism Prevention, Response and Mitigation Equipment for Agriculture
	commodity items shown for class 257 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

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285	**ELECTRICAL EQUIPMENT AND SUPPLIES (EXCEPT CABLE AND WIRE)*
285-37	Generators, Portable, Engine Driven (Including Fog and Mist Types)
285-49	Lamps, Miscellaneous (Not Otherwise Classified)
285-50	Lamps: Fluorescent, Incandescent, Mercury Vapor, Quartz, and Sodium Vapor
285-52	Lamps: Portable, Shop, and Work Site
285-56	Lighting Fixtures, Outdoor: Floodlights, Spotlights, Yard Lights, and all other Weatherproof Fixtures (Except Streetlights) (Including
285-57	Lighting, Solar Powered
285-58	Lighting Units, Emergency, Battery Operated; and Batteries
	commodity items shown for class 285 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
287	**ELECTRONIC EQUIPMENT, COMPONENTS, PARTS, AND ACCESSORIES (SEE CLASS 730 FOR TESTING OR ANALYZING TYPE)*
287-57	Protective Devices, Electronic (Anti-Static, Wrist and Ankle Bands, Work Mats, etc. for the Protection of Electronic Equipment)
	commodity items shown for class 287 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
305	**ENGINEERING AND ARCHITECTURAL EQUIPMENT, SURVEYING EQUIPMENT, DRAWING INSTRUMENTS, AND SUPPLIES*
305-10	Cloths, Films, and Papers (Stock): Cross-Section, Graph, Log, Profile, Tracing, etc.
305-25	Distance Measuring Equipment (Incl. Measuring Wheels)
305-28	Drafting and Drawing Instruments (See 204-71 for Graphic Plotters and 305-75 for Straightedges)
305-33	Drafting Supplies: Brushes (Dust and Wash), Cleaning Pads and Power, Paper Shears, Paper Weights, Steel Erasers, Transparent Protective Fil
305-35	Drawing Boards, Curves, Protractors, Templates, Triangles, T-Squares, etc.
305-50	Field Equipment: Arrows, Bush Knives, Flags and Flagging, Hand Levels, Leveling Rods, Machetes, Plumb Bobs, Pocket Transits, Range Poles,
305-57	Lettering Equipment (Hand Manipulated): Guides, Pens, Sets, etc.
305-58	Magnifying Glasses, Angle Mirrors, Prisms, Stereoscopes, etc.

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305-60	Measuring Equipment: Chains, Maps, Optical Tapes, Tapes, Wheels, etc. (Including Photogrammetry and Laser Equipment)
305-78	Surveying Instruments and Accessories: Alidades, Compasses, Levels, Theodolites, Transits, Tripods, etc. (See 305-60 for Surveyor's
305-80	*Surveying Systems, Geo/Satellite Navigation Type
	commodity items shown for class 305 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
330	*FENCING*
330-55	Fencing, Temporary (For Construction and Other Industrial or Safety Uses)
	commodity items shown for class 330 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
340	*FIRE PROTECTION EQUIPMENT AND SUPPLIES*
340-4	Backfiring and Burning Equipment: Firing Torches, Flame Guns, etc.
340-6	Brackets, Clamps and Holders for Fire Fighting Equipment
340-7	Breathing Equipment for Firemen, Including Mobile Air Filler Stations
340-8	Cabinets and Covers (For Fire Extinguishers, Fire Hose and Racks, Valves, etc.)
340-10	Chemicals, Fire Retardant (Used to Make Various Materials Fire Retardant)
340-12	Couplings, Fire Hose
340-14	Ejectors, Smoke
340-15	Fire and Medical Alert Systems
340-16	Fire Alarm Systems, Power Sirens, and Controls
340-18	Fire Blankets
340-20	Fire Detecting Equipment
340-24	Fire Escapes and Fire Exit Devices
340-28	Fire Extinguishers, Rechargers, and Parts
340-	

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29	Fire Extinguisher Systems, Complete, All Types (See Item 28 for Individual Extinguishers)
340-32	Fire Hose Carts, Dryers, Racks, Reels, Rollers, and Winders, etc.
340-34	Fire Protection Clothing (Turnout Coats, Bunker Pants, Hoods, Gloves, etc.) (See 345-56 for Fire Helmets)
340-36	Fire Pump, Back Carrying Type
340-40	Fire Suppression Hand Tools: Fire Axe, Fire Rack, Fire Swatter, etc.
340-41	Fire Suppression Foam and Other Suppression Compounds
340-44	Fire Finder, Forest
340-45	Fireman Training and Instructional Aids and Materials
340-48	Flail Trencher
340-50	Foam Generators, Truck or Trailer Mounted
340-52	Fusible Links (For Fire Doors)
340-54	Gas Detection/Monitoring Equipment (Firemen)
340-56	Hose, Fire, and Fittings, Coupled and Uncoupled (See 340-12 for Couplings)
340-60	Hydrants, Fire (Including Accessories and Parts)
340-62	Ladders, Fire
340-64	Nozzles and Parts, Fire Hose
340-67	Poles and Stanchions
340-70	Recycled Fire Protection Equipment and Supplies
340-72	Rescue Equipment, Supplies and Accessories Including Rescue Nets, Power Extractors (Jaws of Life), Rope and Life Harnesses, etc.
340-76	Smoke Bombs and Candles, Forestry
340-80	Smoke Detecting Equipment (Incl. Smoke Alarms)

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BURGOON COMPANY DBA EVCO PARTNERS, LP

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1202983931800 / 00840
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	28-MAY-12
Vendor Name:	BURGOON COMPANY DBA EVCO PARTNERS, LP
Vendor Address:	P O BOX 1168 GALVESTON, TX 77553-1168
County:	GALVESTON
Vendor URL:	http://www.burgooncompany.com
Contact:	President/Nancy Evans
Phone / Fax:	409-766-1900 / 409-766-1899
Email Address:	pransford@burgooncompany.com
Ethnicity / Gender:	WO / F
Business Description:	Evco Partners LP dba Burgoon Company, value added HUB, sources and supplies AEDs, MRO, Safety,Lab, Medical, and Emergency Notice Supplies and Equipment. We team with major suppliers to offer a world class logistics platform.
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	17-NOV-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	1
Commodity Performance:	*	1
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	2	4
Exceptional Performance Reports:	46	

Class-Item | Commodity Description *(bold for all items in class)*

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5	*ABRASIVES*
5-5	Abrasive Equipment and Tools
5-14	Abrasives, Coated: Cloth, Fiber, Sandpaper, etc.
5-21	Abrasives, Sandblasting, Metal
5-28	Abrasives, Sandblasting (Other than Metal)
5-42	Abrasives, Solid: Wheels, Stones, etc.
5-56	Abrasives, Tumbling (Wheel)
5-63	Grinding and Polishing Compounds: Carborundum, Diamond, etc. (For Valve Grinding Compounds See Class 075)
5-70	Pumice Stone
5-75	Recycled Abrasives Products and Supplies
5-84	Steel Wool, Aluminum Wool, Copper Wool, and Lead Wool
	commodity items shown for class 5 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
10	*ACOUSTICAL TILE, INSULATING MATERIALS, AND SUPPLIES*
10-5	Acoustical Tile, All Types (Including Recycled Types)
10-8	Acoustical Tile Accessories: Channels, Grids, Mounting Hardware, Rods, Runners, Suspension Brackets, Tees, Wall Angles, and Wires
10-9	Acoustical Tile Insulation
10-11	Adhesives and Cements, Acoustical Tile
10-14	Adhesives and Cements, Insulation
10-45	Exterior Insulation and Finish Systems
10-53	Fiberglass: Batts, Blankets and Rolls
10-56	Foam Glass: Blocks, Sheets, etc.
10-75	Paints, Primers, Sealers, etc. (For Insulation)
10-76	Paper Type Insulation Material (Cellulose, etc.)
10-78	Pipe and Tubing Insulation, All Types
10-81	Preformed Insulation, All Types (For Ells, Tees, Valves, etc.)
10-83	Recycled Insulation Materials and Supplies, All Types

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Watson, Marlon

From: Watson, Marlon
Sent: Monday, May 17, 2010 12:10 PM
To: Watson, Marlon; 'jvelasco@novasafety.com'; 'bids@safetysupplyinc.com'; 'pransford@burgooncompany.com'; ycarroll@arribascientific.com; pransford@burgooncompany.com; cajunos38@yahoo.com
Cc: 'Angela Freeman'
Subject: Solicitation for Safety Goods and Services provider (Reissue)

Please note this is a reissue of this solicitation. We are looking to identify capable HUBS than can provide is first aid cabinets, refills, etc with a partial list of some of the items listed below. Please respond even if you responded before to our previous solicitation.

Thanks

From: Watson, Marlon
Sent: Friday, April 30, 2010 1:10 PM
To: jvelasco@novasafety.com; bids@safetysupplyinc.com; pransford@burgooncompany.com
Cc: Angela Freeman
Subject: RE: Solicitation for Safety Goods and Services provider

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide our firm safety goods and services pending a contract award of Texas Lottery RFP 362-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing of existing customers (Minimum of 3)
2. Listing of major governmental and local organizations you have worked with in Texas

HUBS will be evaluated on one of two factors which are best value and/or best pricing which will include vendors qualifications. The successful HUB must also successfully pass Scientific Games background/compliance review. The items below are typical items we would purchase from the selected vendors. The selected vendor will provide safety supplies for Scientific Games 8 or more locations in the state of Texas pending our contract award.

Please submit the above listed information no later than May 27, 2010. If you have questions or comments about this solicitation, please call Marlon Watson at 770-664-3718 or via email at marlon.watson@scientificgames.com

Thank you,

Common items used in Data Centers and Warehouses

Data/Call Center:

- Halotron (Clean Agent) Fire Extinguishers
- Fire Extinguisher Location Signs
- First Aid Supplies
- Ergonomic Items (mouse pads, keyboard pads, foot rests, back support) <- lower priority
- Exit and evacuation signs
- Hand Sanitizer stations in common areas

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Warehouse

- ABC Fire Extinguishers (paper Fires)
- C02 Fire Extinguishers (Electrical/forklift area)
- Fire Extinguisher Location Signs
- Eye Wash Station near forklift charging station
- Acid Spill Kit (forklift charging area)
- Steel Toed Shoes for material handlers
- Kevlar (Ansell) cut resistant and grip work gloves
- Retractable safety knifes (box cutters) and replacement blades
- First Aid Kit stockers and maintained (monthly) per OSHA Regulations
- Exit and evacuation signs
- Floor markings, pedestrian walk ways and forklift traffic
- Hand Sanitizer stations in common areas

This communication (including any attachments) is intended for the use of the intended recipient(s) only and may contain information that is confidential, privileged or legally protected. Any unauthorized use or dissemination of this communication is strictly prohibited. If you have received this communication in error, please immediately notify the sender by return e-mail message and delete all copies of the original communication. Thank you for your cooperation.

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GENERATOR EQUIPMENT

SCIENTIFIC GAMES®

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Enter your company's name here: **Scientific Games International** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc*.

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 29 **Description:** Generator Equipment

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer, a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

b. Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Power Field Services	1760220430100	05 / 26 / 2010	☐ - Yes ☒ - No
Ewing Electronics, Inc	1752384009200	05 / 26 / 2010	☐ - Yes ☒ - No
Baytech Supply Inc	1742724191800	05 / 26 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:

No HUB responses. SGI will procure items via as needed

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Watson, Marlon

From:	Watson, Marlon
Sent:	Wednesday, May 26, 2010 10:18 AM
To:	'Angela Freeman'
Cc:	'sales@guardian-industrial.com'; 'biglouvargas@yahoo.com'; 'Ryanh@ewinges.com'; 'jgray@powerfieldservices.com'; baytincorp@aol.com; cfitzgerald@titaniapower.com; 'tstacy@catalystcmi.com'; edna@globelectric.com
Subject:	FW: Tx RFP - Generators (Reissue)
Attachments:	Appendix B - Proposal Response_Generator Equipment RFQ.xlsx; Generator Equipment RFQ_050410.docx

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide marketing materials pending a contract award of Texas Lottery RFP 362-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing of existing customers (Minimum of 3)
2. Listing of major governmental and local organizations you have worked with in Texas (optional)

HUBS will be evaluated on one of two factors which are best value and/or best pricing which will include vendors qualifications. The successful HUB must also successfully pass Scientific Games background/compliance review. Please see the attached documents for your review.

Please submit the above listed information no later than June 4th, 2010. If you have questions or comments about this solicitation, please call Marlon Watson at 770-664-3718 or via email at marlon.watson@scientificgames.com

Thank you

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POWER FIELD SERVICES

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1760220430100 / 70112
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	30-OCT-11
Vendor Name:	POWER FIELD SERVICES
Vendor Address:	1555 FM 517 W DICKINSON, TX 77539
County:	GALVESTON
Vendor URL:	http://www.powerfieldservices.com
Contact:	President - Georganne L. Gray
Phone / Fax:	281-337-7683 / 281-337-7684
Email Address:	jgray@powerfieldservices.com
Ethnicity / Gender:	WO / F
Business Description:	Back-up, Standby, Industrial GENERATOR Maintenance, 24-hr emergency repair, sales and service
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	01-JUL-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
55	*AUTOMOTIVE ACCESSORIES FOR AUTOMOBILES, BUSES, TRAILERS, TRUCKS, ETC.*
55-34	Generators, 110V (Attached to and Operated by Automotive Engine)
	commodity items shown for class 55 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
285	**ELECTRICAL EQUIPMENT AND SUPPLIES (EXCEPT CABLE AND WIRE)*
285-	*Back-up Systems, Battery Operated (Emergency)

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285-9	Cabinets, Electrical Service Entrance
285-10	*Cable Accessories: Clamps, Clasps, Clips, Closures, Reels, Splices, Wrappings, etc.
285-11	Capacitors, Motor Starting and Running
285-23	Conduit Fittings, Steel: Boxes, Bushings, Clamps, Connectors, Covers, Locknuts, Straps, etc.
285-24	Conduit and Fittings, Brass, Bronze, and Copper
285-25	Current Collection Equipment and Accessories, Electrical
285-34	Fuses, Fuse Blocks and Holders, Links, etc.
285-37	Generators, Portable, Engine Driven (Including Fog and Mist Types)
285-39	Generators, Stationary Type (Not Automotive)
285-64	Motor Controllers, Contactors, Push Button Stations, Relays, Safety Switches, Starters, Coils and Brushes
285-66	Monitors and Related Equipment, Power Line
285-67	Power Systems Switchgears and Related Accessories
285-69	Misc. Electrical Equipment and Supplies (Not Otherwise Classified)
285-70	Motors and Parts, Integral H.P., Single Phase, Electric (Incl. Remanufactured)
285-71	Motors and Parts, Integral H.P., Three Phase, Electric (Incl. Remanufactured)
285-96	*Uninterruptible Power Supplies
	commodity items shown for class 285 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
545	*MACHINERY AND HARDWARE, INDUSTRIAL*
545-29	Industrial Commercial and Professional Equipment and Supplies (Not Otherwise Classified)
545-31	Industrial and Construction Machinery, Equipment, Components and Parts (Not Otherwise Classified)
545-	

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49	Motors and Engines (Including Parts), Industrial, All Types (Not Automotive, Lawn or Marine)
	commodity items shown for class 545 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
690	*POWER GENERATION EQUIPMENT, ACCESSORIES, AND SUPPLIES*
690-30	Controls, Fuel Safety Flame Sensing
690-31	Controls, Integrated System
690-32	Controls, Programmable
690-33	Controls, Single Loop
690-34	Converters and Inverters, Power
690-37	Data Acquisition Systems
690-39	Diodes, Coils, and other Circuit Components
690-40	Engines, Motors and Parts (Power Generation)
690-41	Excitation System, Generator
690-46	Indicators, Power Generating Equipment
690-49	Lamps and Lights, Indicating
690-53	Meters, Indicating Panel
690-54	Monitors and Alarms, Power Generator
690-57	Power Supplies, Generating
690-59	Power Plants (Hydro, Marine, Petrol, Solar, Steam, Wind, Thermal)
690-63	Recycled Power Generation Equipment, Accessories and Supplies
690-64	Regulators, Flow, Pressure
690-65	Regulators, Voltage Current
690-	

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68	Relays, etc.
690-79	Switches, Temperature Pressure
690-84	Test Equipment, Analog and Digital
690-88	Transmitters, Pressure
690-89	Tubing and Fittings, Power Plant
	commodity items shown for class 690 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
830	*TANKS (METAL, PLASTIC, WOOD, AND SYNTHETIC MATERIALS): MOBILE, PORTABLE, STATIONARY, AND UNDERGROUND TYPES*
830-4	Aluminum Tanks, All Kinds
830-22	Cement Lined Tanks
830-34	Galvanized Sheet Iron and Steel Tanks
830-41	Leak Detection and Vapor Monitoring Equipment
830-55	Steel Tanks, Overhead Type (For Diesel Fuel, Gasoline, Kerosene, etc.)
830-79	Tanks and Cylinders (Not Otherwise Classified)
	commodity items shown for class 830 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
910	*BUILDING MAINTENANCE, INSTALLATION AND REPAIR SERVICES*
910-52	Maintenance and Repair Services, Building (Not Otherwise Classified)
910-82	Wiring and Other Electrical Maintenance and Repair Services
	commodity items shown for class 910 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
912	*CONSTRUCTION SERVICES, GENERAL (INCL. MAINTENANCE AND REPAIR SERVICES)*
912-30	Construction, Power Plant
912-56	Maintenance and Repair, Power Plant
	commodity items shown for class 912 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

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928	**EQUIPMENT MAINTENANCE AND REPAIR SERVICES FOR AUTOMOBILES, TRUCKS, TRAILERS, TRANSIT BUSES AND OTHER VEHICLES*
928-4	Accessories (Not Otherwise Classified) Maintenance and Repair
928-38	Electrical (Alternator/Generator, Battery, Ignition System, Lights, etc.) Maintenance and Repair
928-86	Truck and Van Maintenance and Repair (Not Otherwise Classified)
	commodity items shown for class 928 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
929	*EQUIPMENT MAINTENANCE AND REPAIR SERVICES FOR AGRICULTURAL, CONSTRUCTION, HEAVY INDUSTRIAL, MATERIAL HANDLING, AND ROAD AND HIGHWAY*
929-31	Construction Equipment Maintenance and Repair (Not Otherwise Listed)
929-41	Engines And Motors, Industrial, Maintenance and Repair
929-63	Oil Field Equipment Maintenance and Repair
	commodity items shown for class 929 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
936	**EQUIPMENT MAINTENANCE AND REPAIR SERVICES FOR GENERAL EQUIPMENT*
936-25	Electrical Equipment (Except Cable and Wires, and Lighting Fixtures) Maintenance and Repair
936-39	Generators, Portable and Stationary, Including Parts and Accessories Maintenance and Repair
936-48	Industrial Equipment (Not Construction and Repair, or HVAC) Maintenance and Repair
	commodity items shown for class 936 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
941	*EQUIPMENT MAINT, REPAIR, AND RELATED SERVICES FOR POWER GENERATION AND TRANSMISSION EQUIP.*
941-63	Monitoring Services, Power Generation
941-72	Power Generating and Transmitting Control System Maintenance and Repair Services
941-73	Power Plant Equipment Maintenance and Repair (Not Otherwise Listed)
	commodity items shown for class 941 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
959	*MARINE CONSTRUCTION AND RELATED SERVICES; MARINE EQUIPMENT*

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	MAINTENANCE AND REPAIR
959-51	Marine Equipment Maintenance and Repair (Not Otherwise Listed)
	commodity items shown for class 959 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
975	*RENTAL OR LEASE SERVICES OF AGRICULTURAL, AIRCRAFT, AIRPORT, AUTOMOTIVE, MARINE, AND HEAVY EQUIPMENT*
975-8	Agricultural Tractors, Mowers, Implements and Accessories Rental or Lease
975-24	Construction Equipment (Not Otherwise Classified) Rental or Lease
975-40	Industrial Equipment Rental or Lease
975-42	Machinery and Heavy Hardware Rental or Lease
	commodity items shown for class 975 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
981	*RENTAL OR LEASE OF GENERAL EQUIPMENT (HVAC, ATHLETIC, FIRE AND POLICE PROTECTION, ETC.)*
981-43	Generator Rental or Lease
	commodity items shown for class 981 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
992	*TESTING AND CALIBRATION SERVICES*
992-55	Miscellaneous Testing and Calibration Services
992-59	Oil Field Equipment Testing Services
	commodity items shown for class 992 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

See the CMBL Information Page for information on updates. Contact CPA by email at e.cmbl@cpa.state.tx.us.

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EWING ELECTRONICS, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1752384009200 / 48679
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	21-SEP-10
Vendor Name:	EWING ELECTRONICS, INC.
Vendor Address:	8 PRESTIGE CIRCLE, SUITE 120 ALLEN, TX 75002
County:	COLLIN
Vendor URL:	http://www.ewinges.com
Contact:	Ryan Hawley, HUB Manager
Phone / Fax:	800-394-6496 / 214-237-0268
Email Address:	Ryanh@ewinges.com
Ethnicity / Gender:	AI / M
Business Description:	Distributor of Energy Efficient Lighting, Energy Efficient Transformers, Battery Backup Systems, Indoor Air Quality Products, Generators, Gensets and Transfer Switches. In business since 1981.
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	19-OCT-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
31	*AIR CONDITIONING, HEATING, AND VENTILATING EQUIPMENT, PARTS AND ACCESSORIES (SEE CLASS 740 ALSO)*
31-10	Air Purifiers, Accessories and Supplies
31-	Odor Control Equipment (Indoor)

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69	
31-70	Odor Control Equipment, Duct Air (Including Ozone Type)
	commodity items shown for class 31 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
285	**ELECTRICAL EQUIPMENT AND SUPPLIES (EXCEPT CABLE AND WIRE)*
285-4	*Back-up Systems, Battery Operated (Emergency)
285-6	Ballasts, All Kinds
285-7	Bulb and Fixture, Changer/Remover
285-32	Fluorescent and HID Lamp Energy Saving Devices
285-37	Generators, Portable, Engine Driven (Including Fog and Mist Types)
285-39	Generators, Stationary Type (Not Automotive)
285-50	Lamps: Fluorescent, Incandescent, Mercury Vapor, Quartz, and Sodium Vapor
285-54	Lighting Fixtures, Indoor: All Kinds and Parts (Including Lampholders and Recycled Types)
285-55	Lighting, Area, Pole or Standard Mounted (Parking Lots, etc.)
285-56	Lighting Fixtures, Outdoor: Floodlights, Spotlights, Yard Lights, and all other Weatherproof Fixtures (Except Streetlights) (Including
285-67	Power Systems Switchgears and Related Accessories
285-69	Misc. Electrical Equipment and Supplies (Not Otherwise Classified)
285-76	Street and Highway Lighting Luminaires, Accessories and Parts
285-82	Transformer Equipment, Type 1 KVA and less
285-85	Transformers, Dry Type, For Indoor or Outdoor Applications
285-86	Transformers, Power Distribution (Including Fluid Filled, Pad and Pole Mount)
285-87	Transformers, Power, Electric Sub-Station
285-	

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88	Tube Guard and Safety Sleeves (For Fluorescent Fixtures)
285-90	Voltage Line Thermostats, Inverters, Converters, Spike and Surge Controllers
285-96	*Uninterruptible Power Supplies
	commodity items shown for class 285 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

See the CMBL Information Page for information on updates. Contact CPA by email at e.cmbl@cpa.state.tx.us.

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280-28	Cathodic Cable (Protection)
280-29	*Communications/Telecommunications Cable and Wire
280-30	Control Cables and Wires, Solid and Stranded, Single and Multiconductor (Up to 600V, for use in Boiler Controls, Fire Alarms, Motors, etc.)
280-40	Guy Wires and Cables: Guy Strand, SM, HS, EHS, etc.
280-50	Heating Cables and Wires (Up to 277V): Lead Covered, Neoprene Jacket, etc.
280-58	High Voltage Cables and Wires (601-15,000V), Solid and Stranded, Single and Multiconductor
280-62	Recycled Cable and Wire
280-65	Submarine Wire and Cable
280-70	*Telephone Cables and Wires, Single and Multiconductor, Clad Steel and Copper
280-75	Ties and Anchors, Cable and Wiring
280-80	Underground Cables and Wires, Solid and Stranded, Single and Multiconductor, Aluminum and Copper: Types UF, URD, USE, XLP, etc.
280-90	Weatherproof Cables and Wires, Solid and Stranded, Single and Multiconductor, Aluminum and Copper: Types RR, WP, etc.
280-95	*Wire and Cable (Not Otherwise Classified)
	commodity items shown for class 280 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
285	**ELECTRICAL EQUIPMENT AND SUPPLIES (EXCEPT CABLE AND WIRE)*
285-2	Analyzer, Electric Power Demand
285-3	Arresters, Lightning
285-4	*Back-up Systems, Battery Operated (Emergency)
285-5	Beacon Light Systems Complete For Buildings, Roadside, etc. (See Class 120 for Marine Beacons)
285-6	Ballasts, All Kinds
285-7	Bulb and Fixture, Changer/Remover

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285-8	Bus Bars, Duct, and Accessories
285-9	Cabinets, Electrical Service Entrance
285-10	*Cable Accessories: Clamps, Clasps, Clips, Closures, Reels, Splices, Wrappings, etc.
285-11	Capacitors, Motor Starting and Running
285-13	Compound, Explosion Proof Sealing
285-14	Circuit Breakers, Load Centers, Boxes, and Panelboards
285-15	Coatings, Protective, Electrical
285-16	Commutators, Resurfacers, Stone
285-17	Conduit and Fittings, Fiber and Asbestos-Cement
285-18	Conduit and Fittings, Cast Iron and Malleable Iron
285-19	Conduit and Fittings, Plastic/PVC
285-20	Conduit and Fittings, Fiberglass
285-21	Conduit and Fittings, Aluminum
285-22	Conduit and Fittings, Rubber
285-23	Conduit Fittings, Steel: Boxes, Bushings, Clamps, Connectors, Covers, Locknuts, Straps, etc.
285-24	Conduit and Fittings, Brass, Bronze, and Copper
285-25	Current Collection Equipment and Accessories, Electrical
285-26	Conduit, Steel
285-27	Control Devices, Lighting (Including Photocells, Multiple Relays, Lighting Contactors)
285-28	Cutouts, Pole Line Type
285-	Dimmers, Light (See Class 855 for Theatre Dimmers)

DOCUMENT REDACTED BY TLC - 12-10-10

29	
285-30	Dielectric Tools, Tool Handles, Hydraulic Hose and Fittings (High ANSI Rated)
285-31	Fluorescent Tube Crushers and Disposers
285-32	Fluorescent and HID Lamp Energy Saving Devices
285-33	Fog Light Systems (Not Automotive)
285-34	Fuses, Fuse Blocks and Holders, Links, etc.
285-35	Gaskets, Meter
285-36	*Gates, Electric (Including Card Readers, etc.)
285-37	Generators, Portable, Engine Driven (Including Fog and Mist Types)
285-39	Generators, Stationary Type (Not Automotive)
285-40	Grounding Rods and Fittings
285-41	Hose, Protective Line
285-42	Insulation Materials and Insulators: Compounds, Varnish, etc.
285-43	Induction Heating Equipment, Parts and Accessories
285-44	*Isolation System (For Computer Center)
285-45	Lamps, Projector
285-46	Lamps: Construction Equipment, and Miniature
285-47	Lamps: Decorative, Household
285-48	Lamps: Desk, Floor, and Table
285-49	Lamps, Miscellaneous (Not Otherwise Classified)
285-50	Lamps: Fluorescent, Incandescent, Mercury Vapor, Quartz, and Sodium Vapor

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BAYTECH SUPPLY INC

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1742724191800 / 09180
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	07-AUG-13
Vendor Name:	BAYTECH SUPPLY INC
Vendor Address:	6338 N NEW BRAUNFELS AVE, #212 SAN ANTONIO, TX 78209-3294
County:	BEXAR
Vendor URL:	http://www.baytechsupply.com
Contact:	Bonnie YABLONSKI
Phone / Fax:	210-828-3100 / 210-828-3294
Email Address:	baytincorp@aol.com
Ethnicity / Gender:	WO / F
Business Description:	HUB vendor. Diversified distributor of products from more than 16,000 manufacturers. We cross-reference and discount products from out-of-state-catalogs.
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	04-JAN-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	5	2
Exceptional Performance Reports:	96	

Class-Item | Commodity Description *(bold for all items in class)*	
5	*ABRASIVES*
5-21	Abrasives, Sandblasting, Metal
5-28	Abrasives, Sandblasting (Other than Metal)
5-42	Abrasives, Solid: Wheels, Stones, etc.

DOCUMENT REDACTED BY TLC - 12-10-10

5-56	Abrasives, Tumbling (Wheel)
5-63	Grinding and Polishing Compounds: Carborundum, Diamond, etc. (For Valve Grinding Compounds See Class 075)
5-70	Pumice Stone
5-84	Steel Wool, Aluminum Wool, Copper Wool, and Lead Wool
	commodity items shown for class 5 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
10	*ACOUSTICAL TILE, INSULATING MATERIALS, AND SUPPLIES*
10-5	Acoustical Tile, All Types (Including Recycled Types)
10-8	Acoustical Tile Accessories: Channels, Grids, Mounting Hardware, Rods, Runners, Suspension Brackets, Tees, Wall Angles, and Wires
10-9	Acoustical Tile Insulation
10-11	Adhesives and Cements, Acoustical Tile
10-14	Adhesives and Cements, Insulation
10-17	Aluminum Foil, etc.
10-30	Bands, Clips, and Wires (For Pipe Insulation)
10-38	Clips, Pins, etc. (For Duct Insulation)
10-41	Cork: Blocks, Boards, Sheets, etc.
10-45	Exterior Insulation and Finish Systems
10-53	Fiberglass: Batts, Blankets and Rolls
10-56	Foam Glass: Blocks, Sheets, etc.
10-57	Foam-in-Place Insulation: Phenolic, Urethane, etc.
10-59	Foam Plastics: Blocks, Boards, Sheets, etc.
10-62	Insulation, Interior
10-63	Insulation, Blown Type
10-64	Insulation, Loose Fill

DOCUMENT REDACTED BY TLC - 12-10-10

10-65	Jacketing (For Insulation): Canvas, Osnaburg, etc.
10-70	Magnesia: Blocks, Sheets, etc.
10-72	Mineral Wool: Blankets, Blocks, Boards
10-75	Paints, Primers, Sealers, etc. (For Insulation)
10-76	Paper Type Insulation Material (Cellulose, etc.)
10-78	Pipe and Tubing Insulation, All Types
10-81	Preformed Insulation, All Types (For Ells, Tees, Valves, etc.)
10-83	Recycled Insulation Materials and Supplies, All Types
10-84	Rubber Insulation
	commodity items shown for class 10 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
20	*AGRICULTURAL EQUIPMENT, IMPLEMENTS, AND ACCESSORIES (SEE CLASS 022 FOR PARTS)*
20-4	Brush and Tree Chippers
20-6	Brush Cutters and Saws, Motor Driven
20-10	Counters, Acre
20-30	Fertilizer Applicators and Fittings, Liquid and Gas
20-31	Fertilizer Distributors, Dry, Commercial (See Class 515 for Lawn Type Distributors)
20-43	Haying Equipment: Balers, Dryers, Elevators and Rakes, etc.
20-49	Irrigation Equipment and Supplies, Agricultural
20-62	Log Splitters
20-63	Manure Spreaders
20-73	Planting Equipment, Row Crop
20-	

DOCUMENT REDACTED BY TLC - 12-10-10

75	Posthole Diggers, Tractor Mounted
20-79	Rock Pickers and Rakes
20-82	Spade, Tree (Truck or Trailer Mounted, or Three-Point Hook-Up for Tractor Mounting) and other Tree Transplanting and Diggers
20-83	Sweeps and other Steel Shapes
20-87	Tillage Equipment, Heavy Duty, Farm: Blade Plows, Disc Harrows, Listers, Rotary Hoes, Tool Bars, etc.
20-90	Tree and Root Cutters and Stump Grinders, Tractor Mounted
20-91	Tree Girdlers and Timber Tongs
20-96	Wedges, Steel, Tree Felling and Splitting
	commodity items shown for class 20 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
22	*AGRICULTURAL EQUIPMENT AND IMPLEMENT PARTS*
22-4	Brush Chipper, Cutter and Saw Parts
22-13	Cultivating Equipment Parts
22-15	Cutter and Shredder (Mower), Flail, Rotary, Reel, and Sickle Bar Parts
22-30	Fertilizer Distributor Parts
22-41	Harvesting Equipment Parts
22-42	Haying Equipment Parts
22-43	Herbicide, Insecticide and Fungicide Applicator and Distributor Parts
22-49	Implement Parts for John Deere
22-51	Implement Parts for Ford
22-53	Implement Parts for International Harvester
22-58	Implement Parts for other Farm Equipment
22-62	Irrigation System Parts, Agricultural

DOCUMENT REDACTED BY TLC - 12-10-10

22-70	Planting Equipment Parts
22-73	Posthole Digger (Tractor Mounted) Parts
22-75	Sprigger and Seeder Parts, Grass
22-77	Tillage Equipment Parts
22-80	Tractor (Farm and Garden) Parts
22-82	Tree Spade and Forestry Equipment Parts
22-95	Unloader and Elevator (Grain) Equipment Parts
22-97	Wagon Parts
	commodity items shown for class 22 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
25	*AIR COMPRESSORS AND ACCESSORIES*
25-10	Compressor, Bare Unit (Not Mounted or Powered), 15 HP and less
25-20	Compressor, Bare Unit (Not Mounted or Powered), over 15 HP
25-30	Compressor, Base or Tank Mounted, Electric Motor or Engine Driven, 15 HP and less; and Parts
25-40	Compressor, Base or Tank Mounted, Electric Motor or Engine Driven, Over 15 HP; and Parts
25-43	Compressor, High Pressure, All Sizes and Models
25-45	Compressor, Portable, Electric Motor or Engine Driven, 5 HP and less; and Parts
25-50	Compressor, Portable, Electric Motor or Engine Driven, over 25 CFM at 100 PSI; and Parts
25-55	Dryers, Desiccant Air
25-60	Filters, Air Gauges and Valves, Pressure Regulators, Shock Mounts, etc.
25-70	Moisture Separators, Non-Refrigerated
25-80	Moisture Separators, Refrigerated

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25-85	Motors, Air Compressor
	commodity items shown for class 25 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
31	*AIR CONDITIONING, HEATING, AND VENTILATING EQUIPMENT, PARTS AND ACCESSORIES (SEE CLASS 740 ALSO)*
31-2	Air Conditioning Units, Portable (For Computer Rooms, Hospital Rooms, Sporting Events, etc.)
31-3	Air Conditioners: Commercial, and Parts and Accessories not Individually Itemized
31-4	Air Conditioners: Controlled Environment (For Computer Rooms, etc.), and Parts and Accessories not Individually Itemized)
31-5	Air Conditioners (Cooling and Cooling/Heating Types): Window and Wall Mounted, and Parts and Accessories Not Individually Itemized
31-6	Air Conditioning and Heating: Central Units, and Parts and Accessories Not Individually Itemized
31-7	Air Circulation Equipment (Not Otherwise Classified)
31-8	Air Curtains
31-9	Air Flow Meters
31-10	Air Purifiers, Accessories and Supplies
31-11	Blowers: Industrial Types
31-13	Chillers, Heat Exchangers and Receivers
31-14	Chilled Water System, Portable
31-15	Chilled Water Meter System
31-16	Coatings and Sealants, Duct
31-17	Coils: Chilled or Heated Water, and Direct Expansion
31-18	Coil and Fan Units, Air Conditioning
31-20	Compressors, Air Conditioning: Hermetically Sealed, Window Unit Type
31-21	Compressors, Air Conditioning: Industrial Type, and Parts
31-23	Condensing Units (For Air Conditioners)
31-	Controls, Cooling Tower Water Treatment: pH, Conductivity, Corrosion Sensors

DOCUMENT REDACTED BY TLC - 12-10-10

24	
31-25	Controls: Limit Switches, Relays, Thermostats, Gas Valves, etc.
31-26	Control Systems: Complete (For Automatic Temperature Control)
31-27	Cooling Tower Water Treatment: Non-chemical Ozone, Centrifugal Separators, Magnetic Descaling Equip. (See Class 885 for Chemical Types)
31-28	Cooling Towers: Forced Air, Gravity, etc.
31-29	Dampers, Motorized
31-30	Dehumidifiers and Humidifiers
31-31	Duct Cleaning Equipment, Air
31-32	Duct, Prefabricated (Flexible or Rigid): Glass Fiber, Plastic, etc.
31-33	Duct, Fabricated, Metal
31-34	Dust Collectors, Industrial Type
31-36	Electronic Air Cleaners, Electrostatic Precipitators, Ozonators, Accessories, and Parts
31-38	Evaporative Coolers
31-40	Fans, Industrial Types: Attic, Exhaust, Forced Draft, etc. (Including Fan Blades and Fan Parts)
31-41	Fans, Room Type, Ceiling and Portable Type (Stationary and Oscillating)
31-43	Filter Coating, Adhesive, Coil Cleaners, Degreasing Solvents, etc.
31-44	Filters, Air Conditioning/Furnace (Permanent Type)
31-45	Filters, Air Conditioning/Furnace (Disposable Types)
31-46	Filters and Filter Media, Evaporative Cooler
31-49	Filter Frames, Metal
31-51	Furnaces, Central Heating Type (Forced Air, Gas Fired)

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31-53	Grilles, Diffusers, Registers, etc.
31-55	Hand Tools, Air Conditioning and Heating Service Type (Including Leak Detectors)
31-56	Heat Pumps
31-57	Heaters, Electric (Baseboard Type) and Parts
31-58	Heaters, Electric (Panel or Wall Type) and Parts
31-59	Heaters, Electric (Portable) and Parts
31-60	Heaters, Gas-Fired (Space Type, Vented and Unvented) and Parts
31-61	Heaters, Gas-Fired (Wall Type, Vented and Unvented) and Parts
31-62	Heaters, Kerosene or Oil Fired (Space Type, Vented and Unvented) and Parts
31-63	Heaters, Space, Steam
31-65	Heating Elements, Electric
31-66	Hydronic Specialties
31-69	Odor Control Equipment (Indoor)
31-70	Odor Control Equipment, Duct Air (Including Ozone Type)
31-72	Pumps, Descaling Acid
31-73	Pumps, Refrigerant Circulating
31-74	Pumps, Refrigerant Vacuum
31-75	Radiators, Heating
31-76	Recycled HVAC Products, Accessories, and Supplies
31-78	Roof Ventilators, Power Driven (Including Recycled Types)
31-	Roof Ventilators, Wind Driven (Including Recycled Types)

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79	
31-80	Solar Heating Units
31-82	Stoves, Wood or Coal
31-87	Testing and Recording Instruments
31-89	Thermometers and Gauges
31-91	Unit Heaters, Electric (Duct and Suspended Types)
31-92	Unit Heaters, Gas-Fired (Duct and Suspended Types)
31-93	Unit Heaters, Gas-Fired (Radiant and Infrared, Portable and Stationary)
31-94	Unit Heaters, Steam and Hot Water Types
31-95	Ventilation Equipment and Systems (See 031-78, 79 for Roof Ventilators)
31-96	Vent Pipes, Fittings, and Accessories
31-97	Vacuum System, Central, Including Filters, Parts and Accessories
	commodity items shown for class 31 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
35	*AIRCRAFT AND AIRPORT EQUIPMENT, PARTS, AND SUPPLIES*
35-4	Aircraft Avionics, Not Otherwise Classified (Navigation Instruments, Transponders, Global Positioning Systems, etc.)
35-5	Aircraft Crash Locators and Accessories
35-9	Aircraft Communications Radio
35-40	Equipment and Supplies, Airplane (Not Otherwise Classified)
35-46	Flight Instruments: Airspeed, Altimeters, Attitude and Turn/Bank Indicators, etc.
35-60	Instruments and Testers, Airplane
35-67	Lights: Anti-Collision, Landing, Navigations, etc.
35-85	Tools, Airplane

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35-92	Wind Tees and Wind Socks, Airport
	commodity items shown for class 35 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
37	*AMUSEMENT, DECORATIONS, ENTERTAINMENT, GIFTS, TOYS, ETC.*
37-18	Bar Equipment and Accessories
37-75	Soda Fountain Equipment and Accessories (Including Slush Machines; see 165-50 for Malt and Milkshake Machines)
37-84	Toys and Games (Not Educational Type)(Sec 208-47; 209-48; 785-53; and 805-51 for other type games) (Incl. Children's Coloring Books and
	commodity items shown for class 37 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
40	*ANIMALS, BIRDS, MARINE LIFE, AND POULTRY, LIVE, (INCLUDING ACCESSORY ITEMS)*
40-2	Animal Carriers
40-3	Animal Care Supplies (Collars, Clothing, Leashes, Litter Boxes, etc.)
40-4	Animal Training Equipment and Supplies
40-37	Electronic Identification Systems Used for Inventory and Tracking of Animals
	commodity items shown for class 40 are available for the districts: 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25
45	*APPLIANCES AND EQUIPMENT, HOUSEHOLD TYPE*
45-14	Blenders, Household
45-18	Cleaners and Sweepers, Hand-Operated
45-20	Coffeemakers, All Types (Household)
45-24	Dishwashers
45-30	Disposal Units
45-52	Ovens, Microwave and Convection (Household)
45-54	Ranges, Stove Tops, and Ovens, Electric
45-60	Ranges, Stove Tops, and Ovens, Gas
45-	Toasters and Toaster Ovens

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GLOBE ELECTRIC SUPPLY COMPANY, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1742135938500 / 35837
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	30-APR-11
Vendor Name:	GLOBE ELECTRIC SUPPLY COMPANY, INC.
Vendor Address:	P.O. BOX 710548 HOUSTON, TX 77271-0548
County:	HARRIS
Vendor URL:	http://www.globelectric.com
Contact:	Pres./EDNA DOUADI
Phone / Fax:	800-888-0909 / 281-933-1001
Email Address:	edna@globelectric.com
Ethnicity / Gender:	HI / F
Business Description:	Wholesale Distributor
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	28-APR-11

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	4
Commodity Performance:	*	4
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	10	1
Exceptional Performance Reports:	7	

Class-Item | Commodity Description *(bold for all items in class)*	
5	*ABRASIVES*
5-5	Abrasive Equipment and Tools
5-14	Abrasives, Coated: Cloth, Fiber, Sandpaper, etc.
5-21	Abrasives, Sandblasting, Metal
5-28	Abrasives, Sandblasting (Other than Metal)
5-42	Abrasives, Solid: Wheels, Stones, etc.

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TITANIA POWER SYSTEMS INC

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1270663467700 / 65706
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	24-NOV-13
Vendor Name:	TITANIA POWER SYSTEMS INC
Vendor Address:	10722 SEA MYRTLE DR HOUSTON, TX 77095
County:	HARRIS
Vendor URL:	http://titaniapower.com
Contact:	President/Christy Fitzgerald
Phone / Fax:	281-213-4977 / 281-213-4916
Email Address:	cfitzgerald@titaniapower.com
Ethnicity / Gender:	WO / F
Business Description:	Wholesaler/Reseller and Partner of Manufacturers and National Distributors Specializing in Electrical Equipment and Supplies
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	09-NOV-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
150	*BUILDER'S SUPPLIES*
150-18	Door Bells, Chimes and Hardware
150-19	Door Operators (Not Door Closers): Chain Hoist Type, Electric Motor Type, etc.
150-20	Door Openers and Parts, Electric

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Scientific Games International, Inc.
Request for Qualifications (RFQ)

Generator Equipment

05/26/10

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1. Introduction

1.1 Background

Scientific Games (SG) is a global marketing and technology leader in the lottery industry with over 120 national and international customers. SG provides technology-based products and services to the global gaming market. SG is divided into three business segments: Printed Products Group, Lottery Systems Group and Diversified Gaming Group.

Scientific Games Business Segments

- **Printed Products Group** – this group manages the instant lottery ticket business; Scientific Games is the foremost producer of instant tickets in the world. Scientific Games also is the largest provider of secure prepaid phone cards and related services in the world. Additionally, this group provides services to clients such as marketing & research, internet services, drawing and promotional event management.
- **Lottery Systems Group** – this group manages the production of computer software, equipment and data communication services to public and private lotteries in the United States.
- **Diversified Gaming Group** – this group provides services and systems to private and public operators in the gaming markets. Product offerings include server-based gaming machines, video lottery terminals, monitor games and services.

1.2 Intent & Objective

The intent of this RFQ is to identify capable entities, including certified HUB's in the state of Texas, who can provide ***Generator Equipment*** contingent upon SG being awarded a contract under Texas Lottery RFP 362-10-0001. SG is requesting proposals for these goods and services and if SG is awarded the Texas Lottery Commission (TLC) contract, SG would then proceed with finalizing an award of this RFQ.

The objective of this RFQ is to identify capable, qualified, experienced and cost competitive suppliers that can provide ***Generator Equipment*** within the State of Texas.

2. Scope of Services

2.1 Services Scope

The information below is intended to give the Supplier an idea of the overall scope of service required as part of this RFQ. The services outlined are **estimates only**, and do not constitute volume guarantees or commitments. SG will further refine its needs prior to award and communicate those to selected Supplier(s).

Successful Supplier(s) may provide some or all of the following items in support of this RFQ. SG reserves the right to adjust the quantity and/or type of items to be purchased. SG may request selected Supplier(s) to supply additional related items in the future.

- Generator Equipment (quantity 8): SG requires portable generators to support promotional events throughout the State of Texas. A generator will need to be able to operate promotional trailer equipment including; lighting, audio, public address system and multiple terminals.

- Additional Electrical related equipment that may be identified

At this time, SG anticipates the need for ***Generator Equipment*** across the state of Texas. Each of the cities has been divided into one of three (3) zones for this RFQ. Each supplier should identify which zone(s) they can provide goods and support services (as required). SG will not reimburse suppliers for travel expenses.

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ZONE 1

- Austin (primary office)
- Irving (Dallas)
- San Antonio

ZONE 2

- Lubbock
- El Paso
- Abilene

ZONE 3

- McAllen
- Victoria
- Houston
- Tyler

In support of the Texas State Lottery Award, SG intends to set up a primary office and an additional 9 distribution facilities that will support storage and distribution of equipment in Texas.

The equipment will be needed by June 2011.

2.2 RFQ Responses

Experience, Capabilities and References:

- Potential suppliers must have experience providing ***Generator Equipment*** for companies similar in size, complexity and scope to the services requested by SG
- Suppliers are required to provide thorough examples that show their experience and capabilities
- Suppliers must provide at least 2 references that SG may contact for reference
- Qualified suppliers must have the required State licenses, permits, certificates and authorizations needed to perform these services.

Qualitative Questions (complete Appendix A):

All respondents must answer questions in Appendix A, including questions about your company and in-depth questions regarding your capability to service SG in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Proposal Response (complete Appendix B):
Suppliers must provide in Appendix B their proposed fees for the various ***Generator Equipment*** needed. SG may be required to make changes to the types of equipment, or add additional equipment, under this contract.

Suppliers should propose their;

- Identify a product, including description and SKU that meets the requirements
- Cost for the recommended items

3. Instructions to Suppliers

3.1 RFQ Process and Timing

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The timeline for this RFQ process is aggressive; proposals are due by COB ***June 4th, 2010.*** Negotiations/discussions may follow with the Supplier(s) who submit proposals found to best meet the needs of Scientific Games' initiative.

Potential Suppliers are advised to review all sections of this RFQ carefully and to follow instructions completely, failure to make a complete submission as described elsewhere herein may result in rejection of the proposal and disqualification of the Supplier from further participation.

Proposals that depart from or materially alter the terms, requirements, or scope of work defined by this RFQ may be rejected for being non-responsive.

Table 4.1 Key RFQ Dates:

Activity	Date
RFQ sent out to suppliers	May 26, 2010
Supplier Response Deadline	June 4th, 2010 – 5pm EST
Supplier Selection • Contract contingent upon TLC RFP Award, SG Compliance Review and mutual acceptance of Terms & Conditions	May 26th, 2010

3.2 Communications, Inquiries and Questions

Your interest in working with Scientific Games is welcomed, and Scientific Games will be pleased to answer any questions you may have in formulating your response. During the period from your company's receipt of this RFQ until a contract is awarded, any communication, including questions, concerning this RFQ should ONLY be directed to the RFQ Administrator specified below. Any questions with regard to any aspect of this RFQ should only be directed to:

Marlon Watson
Marlon.watson@scientificgames.com
Phone: 770 – 664 – 3718

When submitting an e-mail, please include the RFQ NAME and your company name in the subject heading of the message. Inquiries should make specific reference to the sections and page numbers from this RFQ, where applicable.

3.3 Submission of Proposals

Suppliers should submit:

- An email to SG Contact indicated in Section 3.2 by the RFQ deadline, with the electronic proposal as an attachment

Proposals must include the following:

- Completed Appendix A – Qualitative Questions
- Completed Appendix B – Proposal Response
- Additional Supporting Documentation

4. RFQ Terms and Conditions

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It is consented that by submitting a proposal, the Supplier is in agreement with the following RFQ terms and conditions. If there is an objection to these terms, the Supplier must note those objections in the Supplier Feedback section of Appendix B – Proposal Response.

4.1 Contracting Period

A contract will be contingent upon;

- SG being awarded the Texas Lottery contract
- Selected suppliers passing SG internal Compliance with Law and Background Screening
- SG and Supplier mutually agreeing upon Terms and Conditions

The contracted services are anticipated to begin in June 2011.

4.2 Duration and Availability of Proposed Prices

The prices, terms and conditions specified in the Supplier's proposal must be valid for a period of one hundred twenty (120) days from the due date of the proposals. Once a contract is signed, the prices must remain valid for the term of that contract and any subsequent extension(s); unless SG agrees in writing that the pricing should be modified.

4.3 Statement of Non-Commitment

This RFQ is not an offer to enter into an agreement with any Supplier; it is a request to receive proposals from Suppliers interested in providing Scientific Games products and services specified within. Scientific Games reserves the right to reject all proposals, in whole or in part, and/or enter into discussions with any party to provide such services. Scientific Games will not have any obligation to the Supplier unless and until it has entered into a written agreement with the Supplier on terms and conditions satisfactory to Scientific Games. Scientific Games entering into negotiations with the Supplier with respect to any proposal or otherwise shall not be deemed to be an acceptance of such proposal or an agreement with the Supplier.

All proposals submitted are the property of Scientific Games; the RFQ will not be returned under any circumstances. Supplier-specific information (such as names, contact information, or pricing data) is used solely for Supplier selection on behalf of Scientific Games.

4.4 Supplier Demonstration of Proposed Capabilities, Services and/or Products

At the discretion of Scientific Games, the Supplier must be prepared to provide any evidence of experience, performance, ability, and/or financial surety that Scientific Games deems necessary to fully establish the performance capabilities represented in their proposal. Any required confirmation must be provided in writing to Scientific Games without cost to Scientific Games.

4.5 Proposal Expenses

The Supplier is responsible for all costs and expenses incurred in the preparation of proposals and for any subsequent work on the proposal that is required by Scientific Games. Any costs incurred for site visits for discussions or negotiations are also entirely the responsibility of the Supplier.

4.6 Execution of Contract

Once the evaluation of the proposals and the Supplier selection are complete, the selected proposal(s) and this RFQ will serve as the basis for a contract that will be negotiated and executed between Scientific Games and the selected Supplier(s). This RFQ and the proposal will likely be attached to the contract as exhibits.

4.7 Oral Agreements or Arrangements

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Any alleged oral agreements or arrangements made by the Supplier with any Scientific Games agent or employee will be disregarded in any proposal evaluation or associated award.

4.8 Independent Price Determinants

The Supplier shall warrant, represent, and certify that the following requirements have been met in connection with their proposal for this RFQ:

The prices proposed have been arrived at independently, without consultation, communication, or agreement for the purpose of restricting competition as to any matter relating to such process with any other organization or with any competitor; unless otherwise required by law, the pricing proposed has not been knowingly disclosed by the Supplier on a prior basis directly or indirectly to any other organization or to any competitor; and no attempt has been made, or will be made, by the proposed to induce any other person or firm to submit or not to submit a proposal for the purpose of restricting competition.

4.9 Payments Against a Contract Award

Under no circumstances shall the successful Supplier begin to perform under a contract prior to the effective date of such contract. Scientific Games shall assume no liability for payment of services under the terms of the contract until the successful Supplier is notified that the contract has been accepted by Scientific Games. In no case shall a successful Supplier bill Scientific Games prices in excess of the price indicated in the final contract agreed to and accepted by Scientific Games. Any authorized or agreed additional charges can only be approved for payment by means of an amendment to the contract.

4.10 Scientific Games' Right to Audit and Access to Records, Record Keeping and Record Transfer

The Supplier shall prepare, maintain and preserve all records with respect to the administration of this program. During the term of the contract, Scientific Games shall have access during normal business hours to all such records, in whatever form they exist or are stored. The Supplier shall afford the officers, attorneys, accountants, auditors, and other authorized representatives of Scientific Games free and full access to the records to be maintained by the Supplier pertinent to the RFQ.

At the option of Scientific Games, periodic audits may, at reasonable times, be made of the successful Suppliers' and all of their sub-contractors' books and records insofar as they pertain to the contract. Such audits shall be made at Scientific Games' expense by Scientific Games, or independent public accountants designated by Scientific Games. Said books and records shall be made available by the Supplier to the Auditors of Scientific Games. In the case that any discrepancy or breach of contract is discovered, all auditing expenses will be charged to the Supplier in addition to any legal settlements.

4.11 Confidentiality and Care of Data

The Supplier agrees to protect the confidentiality of any files, data or other materials pertaining to this RFQ and any resulting contract and to restrict their use solely for the purpose of completing this RFQ or fulfilling a resulting contract. The Supplier shall take all steps necessary to safeguard data, files, reports or other information from loss, destruction or erasure. Any costs or expenses of replacing or damages resulting from the loss of such data shall be borne by the Supplier when such loss or damage occurred through its negligence.

4.12 Compliance with Law and Background Screening

Supplier specifically acknowledges that Scientific Games is subject to the gaming and licensing requirements of various jurisdictions and is obliged to take reasonable efforts to determine the suitability of its business associates. Supplier agrees to cooperate fully with Scientific Games in providing it with any information, of whatever nature, that Scientific Games deems necessary or appropriate in assuring itself that Supplier possesses the good character, honesty, integrity, and reputation applicable to those engaged in the gaming industry and Supplier specifically represents that there is nothing in Supplier's background, history, or reputation that would be deemed unsuitable

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under the standards applicable to the gaming industry. If, during the term of any Agreement, Scientific Games is notified by any regulatory agency that the conduct of business with Supplier will jeopardize Scientific Games', or its affiliates', license or ability to be licensed or if Scientific Games concludes that Supplier fails to meet the above criteria, this Agreement shall terminate upon written notice by Scientific Games.

In addition, Supplier shall be expected to provide representations and warranties concerning compliance with law, including but not limited to, applicable anti-corruption, competition, licensing, and registration laws, including the Foreign Corrupt Practices Act (FCPA); and with any applicable laws, regulations, and administrative requirements promulgated under the OECD Convention on Combating Bribery of Foreign Public Officials.

Individual Supplier employees or subcontractors assigned to perform services at or on behalf of Supplier and who are to be granted (a) unescorted physical access rights to any Supplier's facility (as determined by Scientific Games), or (b) any local or remote network access rights, must submit to and pass Scientific Games' standard state and federal felony and misdemeanor records screening. Screening shall include social security verification and corresponding information attached to the social security number. County and or municipal checks shall be conducted as required or to further obtain charge or case specifics and determine eligibility for work. Certain Services performed by Supplier may also require credit history screening and or national records screening via fingerprint card applications sent to the FBI/DOJ for processing as dictated by Scientific Games' customer contract requirements. Follow up searches may be conducted annually thereafter.

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5. Appendix A: Qualitative Questions

All respondents must answer questions 1-7 in the table below. Respondents then only need to respond to questions regarding the services they will be bidding upon.

The first portion requests straightforward, brief answers about your company – please use the table provided to enter your responses. The second portion requests more detail and in-depth answers to questions regarding your capability to service Scientific Games in the manner requested by this RFQ – please enter your responses below each question using as much space as necessary.

Question	Response
1. Provide the contact person (including name, phone, fax, e-mail address) with whom SG shall communicate regarding this RFQ.	
2. Provide your Texas Payee ID or Federal ID Number	
3. Confirm your company status as either a; certified HUB's in the state of Texas, or a Minority or Women Trade Organization. Attach valid certificates and/or supporting documentation.	
4. Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.	
5. List your 2007, 2008, and 2009 revenues and net income.	
6. List all your major locations which will best service this business	
7. Identify which ZONES your company can provide goods and support services.	

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1. Please confirm you have the State licenses, permits, certificates and authorizations needed to provide these services.

2. Describe your experience/capabilities to provide Public Address equipment. Provide 3 examples demonstrating your ability to provide similar scope services.

3. Supply a minimum of two (2) references that will attest to your ability (in the last three years) to provide services similar in scope to those outlined. For each reference, provide the following information:
   - The client organization's name, mailing address, contact name, telephone number and email address
   - The approximate period during which the services were provided
   - A summary of the type, quantity, and scope of services

4. Describe your preferred pricing structure for this type of equipment purchase. Suggest alternative pricing structures you would consider.

5. Please describe your standard documentation you provide (i.e. installation, equipment, etc.)

6. Please describe the standard support services you provide for your products.

7. Please list the standard Warranties you will provide.

Please use the space below for any additional information which may be pertinent to this RFQ.

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JANITORIAL SUPPLIES

SCIENTIFIC GAMES®

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Enter your company's name here: **Scientific Games International** Solicitation #: **362-10-0001**

IMPORTANT: You must complete a copy of this page for each of the subcontracting opportunities you listed in SECTION 2. You may photocopy this page or download copies at *http://www.window.state.tx.us/procurement/prog/hub/hub-forms/HUBSubcontractingPlanContinuationPage2.doc.*

SECTION 3 - SUBCONTRACTING OPPORTUNITY

Enter the line item number and description of the subcontracting opportunity you listed in SECTION 2.

Line Item # 30 **Description:** Janitorial Supplies

SECTION 4 - MENTOR-PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting their Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the portion of work (subcontracting opportunity) listed in SECTION 3, constitutes a good faith effort towards that specific portion of work. Will you be subcontracting the portion of work listed in SECTION 3 to your Protégé?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 5.)**

SECTION 5 - PROFESSIONAL SERVICES CONTRACTS ONLY

This section applies to Professional Services Contracts only. All other contracts go to SECTION 6.

Does your HSP contain subcontracting of 20% or more with HUB(s)?

☐ - **Yes (If Yes, complete SECTION 8 and 10.)** ☒ - **No / Not Applicable (If No or Not Applicable, go to SECTION 6.)**

In accordance with Gov't Code §2254.004, "Professional Services" means services: (A) within the scope of the practice, as defined by state law of accounting; architecture; landscape architecture; land surveying; medicine; optometry; professional engineering; real estate appraising; or professional nursing; or (B) provided in connection with the professional employment or practice of a person who is licensed or registered as a certified public accountant; an architect; a landscape architect; a land surveyor; a physician, including a surgeon; an optometrist; a professional engineer; a state certified or state licensed real estate appraiser; or a registered nurse.

SECTION 6 - NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

Complying with a, b and c of this section constitutes Good Faith Effort towards the portion of work listed in SECTION 3. After performing the requirements of this section, complete SECTION 7, 8 and 10.

a. Provide written notification of the subcontracting opportunity listed in SECTION 3 to **three (3)** or more HUBs. Use the State of Texas' Centralized Master Bidders List (CMBL), found at ***http://www2.cpa.state.tx.us/cmbl/cmblhub.html***, and its HUB Directory, found at ***http://www2.cpa.state.tx.us/cmbl/hubonly.html***, to identify available HUBs. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

b. Provide written notification of the subcontracting opportunity listed in SECTION 3 to a minority or women trade organization or development center to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. A list of trade organizations and development centers may be accessed at ***http://www.window.state.tx.us/procurement/prog/hub/mwb-links-1/***. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

c. Written notifications should include the scope of the work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. Unless the contracting agency has specified a different time period, you must allow the HUBs no less than five (5) working days from their receipt of notice to respond, **and** provide notice of your subcontracting opportunity to a minority or women trade organization or development center no less than five (5) working days prior to the submission of your response to the contracting agency.

SECTION 7 - HUB FIRMS CONTACTED FOR SUBCONTRACTING OPPORTUNITY

List **three (3)** State of Texas certified HUBs you notified regarding the portion of work (subcontracting opportunity) listed in SECTION 3. Specify the vendor ID number, date you provided notice, and if you received a response. **Note: Attach supporting documentation (letters, phone logs, fax transmittals, electronic mail, etc.) demonstrating evidence of the good faith effort performed.**

Company Name	VID #	Notice Date (mm/dd/yyyy)	Was Response Received?
Cleaning Solutions, Inc	1752345955540	05 / 03 / 2010	☐ - Yes ☒ - No
Affordable Custodial Supplies, Inc	1742910940200	05 / 03 / 2010	☐ - Yes ☒ - No
C&S Janitorial Services	1208955381700	05 / 03 / 2010	☐ - Yes ☒ - No

SECTION 8 - SUBCONTRACTOR SELECTION

List the subcontractor(s) you selected to perform the portion of work (subcontracting opportunity) listed in SECTION 3. Also, specify the expected percentage of work to be subcontracted, the approximate dollar value of the work to be subcontracted, and indicate if the company is a Texas certified HUB.

Company Name	VID #	Expected % of Contract	Approximate Dollar Amount	Texas Certified HUB?
		%	$	☐ - Yes ☐ - No*
		%	$	☐ - Yes ☐ - No*

***If the subcontractor(s) you selected is not a Texas certified HUB, provide written justification of your selection process below:**

No HUB responses. SGI will procure items via as needed

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Watson, Marlon

From: Watson, Marlon
Sent: Monday, May 03, 2010 2:21 PM
To: mike@acs-satx.com; claire@bestproductscompany.com; imon@aol.com; thorntn@airmail.net
Cc: Angela Freeman
Subject: RE: Janitorial Supplies RFP

Scientific Games, a global marketing and technology leader in the lottery industry with over 120 national and international customers is sourcing qualified, certified HUB's in the state of Texas who can provide courier services pending a contract award of Texas Lottery RFP 362-10-001.

Qualified firms should submit the following documents:

1. Business Reference Listing of existing customers (Minimum of 3)
2. Listing of major governmental and local organizations you have worked with in Texas (optional)

HUBS will be evaluated on one of two factors which are best value and/or best pricing which will include vendors qualifications. The successful HUB must also successfully pass Scientific Games background/compliance review. Please see the attached documents for your review.

Please submit the above listed information no later May 11th, 2010. If you have questions or comments about this solicitation, please call Marlon Watson at 770-664-3718 or via email at marlon.watson@scientificgames.com

Thank you

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CLEANING SOLUTIONS, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1752345955400 / 19091
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	17-MAY-10
Vendor Name:	CLEANING SOLUTIONS, INC.
Vendor Address:	4620 B INDUSTRIAL ST ROWLETT, TX 75088
County:	DALLAS
Contact:	Pres./WILLIE THORTON
Phone / Fax:	972-412-2949 / 972-412-4927
Email Address:	thorntn@airmail.net
Ethnicity / Gender:	BL / M
Business Description:	Distributor of Appliances, Ceiling/Wall/Floor coverings, Electrical, HVAC, Irrigation, Plumbing, Janitorial, & Safety Supplies, Kitchen/Bath Materials, Lighting, Lumber/Bldg Mtrls, Material Handling/Storage equipment, Hand Tools, Hardware, Power Tools.
Business Category:	HEAVY CONSTRUCTION OTHER THAN BUILDING CONSTRUCTION (01)
Small Business:	Y
CMBL Expire Date:	08-JUN-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	21	

Class-Item | Commodity Description *(bold for all items in class)*	
5	*ABRASIVES*
5-5	Abrasive Equipment and Tools
5-14	Abrasives, Coated: Cloth, Fiber, Sandpaper, etc.
5-42	Abrasives, Solid: Wheels, Stones, etc.

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AFFORDABLE CUSTODIAL SUPPLIES, INC.

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1742910940200 / 78741
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	28-JUN-11
Vendor Name:	AFFORDABLE CUSTODIAL SUPPLIES, INC.
Vendor Address:	6830 SAN PEDRO AVE SAN ANTONIO, TX 78216
County:	BEXAR
Vendor URL:	http://www.acs-satx.com
Contact:	Josephine M Maltos
Phone / Fax:	210-822-2988 / 210-822-0637
Email Address:	mike@acs-satx.com
Ethnicity / Gender:	HI / F
Business Description:	ACS provides professional sanitary maintenance supplies, floor/carpet equipment and chemicals, safety, office, janitorial/custodial, paper products, food service and hotel/motel supplies to commercial, government, educational and non-profit entities.
Business Category:	COMMODITIES WHOLESALER/RESELLER (07)
Small Business:	Y
CMBL Expire Date:	23-OCT-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	* —	0
Commodity Performance:	* —	0
Service Delivery:	* —	0
Service Performance:	* —	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
31	*AIR CONDITIONING, HEATING, AND VENTILATING EQUIPMENT, PARTS AND ACCESSORIES (SEE CLASS 740 ALSO)*
31-31	Duct Cleaning Equipment, Air

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C & S JANITORIAL SERVICES

CMBL/HUB Vendor Detail	
Vendor ID / Number:	1208955381700 / 66263
HUB Status:	A (HUB on CMBL)
HUB Expire Date:	25-JAN-14
Vendor Name:	C & S JANITORIAL SERVICES
Vendor Address:	P. O. BOX 680731 HOUSTON, TX 77268
County:	HARRIS
Vendor URL:	http://www.c-sjanitorialservices.com
Contact:	Owner/Maria C. Limon
Phone / Fax:	281-440-3399 / 281-440-3188
Email Address:	sergiolimon@aol.com
Ethnicity / Gender:	HI / F
Business Description:	C & S provides an array of services including but limined to janitorial services, building maintenance and sale of janitorial supplies
Business Category:	OTHER SERVICES INCLUDING LEGAL SERVICES (06)
Small Business:	Y
CMBL Expire Date:	03-DEC-10

Comptroller's Tax Status This Vendor

Comptroller Lookup Any Vendor

Vendor Performance	Score	# of POs
Commodity Delivery:	*	0
Commodity Performance:	*	0
Service Delivery:	*	0
Service Performance:	*	0
Non-Scored Reports:	**Satisfactory**	**Unsatisfactory**
Delegated, Exempt, and Blanket POs:	0	0
Exceptional Performance Reports:	0	

Class-Item | Commodity Description *(bold for all items in class)*	
180	*CHEMICAL RAW MATERIALS (IN LARGE QUANTITIES PRIMARILY FOR MANUFACTURING JANITORIAL AND LAUNDRY PRODUCTS)*
180-2	Abrasives: Feldspar, Pumice, Silica, etc.
180-4	Acids, Inorganic: Hydrochloric, Phosphoric, Sulfuric, etc.
180-62	Latexes, Resins, Waxes, and Polymers (For Floor Finishes)

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Scientific Games International, Inc.
Request for Proposal (RFP)

Janitorial Supplies for Various location in Texas

05/03/10

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1. Introduction

1.1 Background

Scientific Games (SG) is a global marketing and technology leader in the lottery industry with over 120 national and international customers. SG provides technology-based products and services to the global gaming market. SG is divided into three business segments: Printed Products Group, Lottery Systems Group and Diversified Gaming Group.

Scientific Games Business Segments

- **Printed Products Group** – this group manages the instant lottery ticket business; Scientific Games is the foremost producer of instant tickets in the world. Scientific Games also is the largest provider of secure prepaid phone cards and related services in the world. Additionally, this group provides services to clients such as marketing & research, internet services, drawing and promotional event management.
- **Lottery Systems Group** – this group manages the production of computer software, equipment and data communication services to public and private lotteries in the United States.
- **Diversified Gaming Group** – this group provides services and systems to private and public operators in the gaming markets. Product offerings include server-based gaming machines, video lottery terminals, monitor games and services.

1.2 Intent & Objective

The intent of this RFP is to identify capable entities, including certified HUB's in the state of Texas, who can provide ***Janitorial Supplies*** contingent upon SG being awarded a contract under Texas Lottery RFP 362-10-001. SG is requesting proposals for these goods and services and if SG is awarded the Texas Lottery Commission (TLC) contract, SG would then proceed with finalizing an award of this RFP.

The objective of this RFP is to identify capable, qualified, experienced and cost competitive suppliers that can provide ***Janitorial Supplies*** within the State of Texas.

2. Scope of Services

2.1 Services Scope

The information below is intended to give the Supplier an idea of the overall scope of service required as part of this RFP. The services outlined are **estimates only**, and do not constitute volume guarantees or commitments. SG will further refine its needs prior to award and communicate those to selected Supplier(s).

Successful Supplier(s) may provide some or all of the following items in support of this RFP:

1. Paper Products
2. Brooms, Mops, Brushes
3. Chemicals
4. Utility Items

Primay delivery locations include:

Austin, TX, Houston, TX, Irving, TX, San Antonio, TX, Abilene, TX, El Paso, TX, McAllen, TX, Lubbock, TX, Tyler, TX, Victoria, TX

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2.2 RFP Responses

Experience, Capabilities and References:

- Potential suppliers must have significant experience providing Janitorial Supplies for companies similar in size, complexity and scope to the services requested by SG
- Suppliers are required to provide thorough examples that show their experience and capabilities
- Suppliers must provide at least 2 references that SG may contact for reference
- Qualified suppliers must have the required State licenses, permits, certificates and authorizations needed to perform these services.

Qualitative Questions (complete Appendix A):

All respondents must answer questions in Appendix A, including questions about your company and in-depth questions regarding your capability to service SG in the manner requested by this RFP – please enter your responses below each question using as much space as necessary.

Proposal Response (complete Appendix B):
Suppliers must provide in Appendix B their proposed fees for the various Janitorial Supplie sneeded. SG may be required to make changes to the types of equipment, or add additional equipment.

Suppliers should propose their;

- Cost for the individual items and bundle
- Identify their comparable product

3. Instructions to Suppliers

3.1 RFP Process and Timing

The timeline for this RFP process is aggressive; proposals are due by COB *May 11, 2010.* Negotiations/discussions may follow with the Supplier(s) who submit proposals found to best meet the needs of Scientific Games' initiative.

Potential Suppliers are advised to review all sections of this RFP carefully and to follow instructions completely, failure to make a complete submission as described elsewhere herein may result in rejection of the proposal and disqualification of the Supplier from further participation.

Proposals that depart from or materially alter the terms, requirements, or scope of work defined by this RFP may be rejected for being non-responsive.

Table 4.1 Key RFP Dates:

Activity	Date
RFP sent out to suppliers	May 2, 2010
Supplier Response Deadline	May 11, 2010 – 5pm EST
Supplier Selection • Contract contingent upon TLC RFP Award, SG Compliance Review and mutual acceptance of Terms & Conditions	May 14, 2010

3.2 Communications, Inquiries and Questions

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Your interest in working with Scientific Games is welcomed, and Scientific Games will be pleased to answer any questions you may have in formulating your response. During the period from your company's receipt of this RFP until a contract is awarded, any communication, including questions, concerning this RFP should ONLY be directed to the RFP Administrator specified below. Any questions with regard to any aspect of this RFP should only be directed to:

Marlon Watson
Marlon.watson@scientificgames.com
Phone: 770 – 664 – 3718

When submitting an e-mail, please include the RFP NAME and your company name in the subject heading of the message. Inquiries should make specific reference to the sections and page numbers from this RFP, where applicable.

3.3 Submission of Proposals

Suppliers should submit:

- An email to SG Contact indicated in Section 3.2 by the RFP deadline, with the electronic proposal as an attachment

Proposals must include the following:

- Completed Appendix A – Qualitative Questions
- Completed Appendix B – Proposal Response
- Additional Supporting Documentation

4. RFP Terms and Conditions

It is consented that by submitting a proposal, the Supplier is in agreement with the following RFP terms and conditions. If there is an objection to these terms, the Supplier must note those objections in the Supplier Feedback section of Appendix C – Proposal Response.

4.1 Contracting Period

A contract will be contingent upon;

- SG being awarded the Texas Lottery contract
- Selected suppliers passing SG internal Compliance with Law and Background Screening
- SG and Supplier mutually agreeing upon Terms and Conditions

The contracted services are anticipated to begin in March 2011.

4.2 Duration and Availability of Proposed Prices

The prices, terms and conditions specified in the Supplier's proposal must be valid for a period of one hundred twenty (120) days from the due date of the proposals. Once a contract is signed, the prices must remain valid for the term of that contract and any subsequent extension(s); unless SG agrees in writing that the pricing should be modified.

4.3 Statement of Non-Commitment

This RFP is not an offer to enter into an agreement with any Supplier; it is a request to receive proposals from Suppliers interested in providing Scientific Games products and services specified within. Scientific Games reserves the right to reject all proposals, in whole or in part, and/or enter into discussions with any party to provide

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such services. Scientific Games will not have any obligation to the Supplier unless and until it has entered into a written agreement with the Supplier on terms and conditions satisfactory to Scientific Games. Scientific Games entering into negotiations with the Supplier with respect to any proposal or otherwise shall not be deemed to be an acceptance of such proposal or an agreement with the Supplier.

All proposals submitted are the property of Scientific Games; the RFP will not be returned under any circumstances. Supplier-specific information (such as names, contact information, or pricing data) is used solely for Supplier selection on behalf of Scientific Games.

4.4 Supplier Demonstration of Proposed Capabilities, Services and/or Products

At the discretion of Scientific Games, the Supplier must be prepared to provide any evidence of experience, performance, ability, and/or financial surety that Scientific Games deems necessary to fully establish the performance capabilities represented in their proposal. Any required confirmation must be provided in writing to Scientific Games without cost to Scientific Games.

4.5 Proposal Expenses

The Supplier is responsible for all costs and expenses incurred in the preparation of proposals and for any subsequent work on the proposal that is required by Scientific Games. Any costs incurred for site visits for discussions or negotiations are also entirely the responsibility of the Supplier.

4.6 Execution of Contract

Once the evaluation of the proposals and the Supplier selection are complete, the selected proposal(s) and this RFP will serve as the basis for a contract that will be negotiated and executed between Scientific Games and the selected Supplier(s). This RFP and the proposal will likely be attached to the contract as exhibits.

4.7 Oral Agreements or Arrangements

Any alleged oral agreements or arrangements made by the Supplier with any Scientific Games agent or employee will be disregarded in any proposal evaluation or associated award.

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Under no circumstances shall the successful Supplier begin to perform under a contract prior to the effective date of such contract. Scientific Games shall assume no liability for payment of services under the terms of the contract until the successful Supplier is notified that the contract has been accepted by Scientific Games. In no case shall a successful Supplier bill Scientific Games prices in excess of the price indicated in the final contract agreed to and accepted by Scientific Games. Any authorized or agreed additional charges can only be approved for payment by means of an amendment to the contract.

4.10 Scientific Games' Right to Audit and Access to Records, Record Keeping and Record Transfer

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The Supplier shall prepare, maintain and preserve all records with respect to the administration of this program. During the term of the contract, Scientific Games shall have access during normal business hours to all such records, in whatever form they exist or are stored. The Supplier shall afford the officers, attorneys, accountants, auditors, and other authorized representatives of Scientific Games free and full access to the records to be maintained by the Supplier pertinent to the RFP.

At the option of Scientific Games, periodic audits may, at reasonable times, be made of the successful Suppliers' and all of their sub-contractors' books and records insofar as they pertain to the contract. Such audits shall be made at Scientific Games' expense by Scientific Games, or independent public accountants designated by Scientific Games. Said books and records shall be made available by the Supplier to the Auditors of Scientific Games. In the case that any discrepancy or breach of contract is discovered, all auditing expenses will be charged to the Supplier in addition to any legal settlements.

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4.12 Compliance with Law and Background Screening

Supplier specifically acknowledges that Scientific Games is subject to the gaming and licensing requirements of various jurisdictions and is obliged to take reasonable efforts to determine the suitability of its business associates. Supplier agrees to cooperate fully with Scientific Games in providing it with any information, of whatever nature, that Scientific Games deems necessary or appropriate in assuring itself that Supplier possesses the good character, honesty, integrity, and reputation applicable to those engaged in the gaming industry and Supplier specifically represents that there is nothing in Supplier's background, history, or reputation that would be deemed unsuitable under the standards applicable to the gaming industry. If, during the term of any Agreement, Scientific Games is notified by any regulatory agency that the conduct of business with Supplier will jeopardize Scientific Games', or its affiliates', license or ability to be licensed or if Scientific Games concludes that Supplier fails to meet the above criteria, this Agreement shall terminate upon written notice by Scientific Games.

In addition, Supplier shall be expected to provide representations and warranties concerning compliance with law, including but not limited to, applicable anti-corruption, competition, licensing, and registration laws, including the Foreign Corrupt Practices Act (FCPA); and with any applicable laws, regulations, and administrative requirements promulgated under the OECD Convention on Combating Bribery of Foreign Public Officials.

Individual Supplier employees or subcontractors assigned to perform services at or on behalf of Supplier and who are to be granted (a) unescorted physical access rights to any Supplier's facility (as determined by Scientific Games), or (b) any local or remote network access rights, must submit to and pass Scientific Games' standard state and federal felony and misdemeanor records screening. Screening shall include social security verification and corresponding information attached to the social security number. County and or municipal checks shall be conducted as required or to further obtain charge or case specifics and determine eligibility for work. Certain Services performed by Supplier may also require credit history screening and or national records screening via fingerprint card applications sent to the FBI/DOJ for processing as dictated by Scientific Games' customer contract requirements. Follow up searches may be conducted annually thereafter.

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5. Appendix A: Qualitative Questions

All respondents must answer questions 1-7 in the table below. Respondents then only need to respond to questions regarding the services they will be bidding upon.

The first portion requests straightforward, brief answers about your company – please use the table provided to enter your responses. The second portion requests more detail and in-depth answers to questions regarding your capability to service Scientific Games in the manner requested by this RFP – please enter your responses below each question using as much space as necessary.

Question	Response
1. Provide the contact person (including name, phone, fax, e-mail address) with whom SG shall communicate regarding this RFP.	
2. Provide your Texas Payee ID or Federal ID Number	
3. Confirm your company status as either a; certified HUB's in the state of Texas, or a Minority or Women Trade Organization. Attach valid certificates and/or supporting documentation.	
4. Indicate whether your firm has been or is the subject of a bankruptcy or insolvency proceeding or subject of assignment for benefit of creditors.	
5. List your 2007, 2008, and 2009 revenues and net income.	
6. List all your major locations which will best service this business	
7. Identify which of the Texas ZONES identified in the RFP you will be able to provide services.	

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1. Please confirm you have the State licenses, permits, certificates and authorizations needed to provide these services.

2. Describe your experience/capabilities to provide Satellite and Telecommunication equipment. Provide 3 examples demonstrating your ability to provide similar scope services.

3. Supply a minimum of two (2) references that will attest to your ability (in the last three years) to provide services similar in scope to those outlined. For each reference, provide the following information:
   - The client organization's name, mailing address, contact name, telephone number and email address
   - The approximate period during which the services were provided
   - A summary of the type, quantity, and scope of services

4. Describe your preferred pricing structure for this type of equipment purchase. Suggest alternative pricing structures you would consider.

5. Please describe your standard documentation you provide (i.e. installation, equipment, etc.)

6. Please list the standard Service Level Agreements to which you will perform.

7. Please list the standard Warranties you will provide.

Please use the space below for any additional information which may be pertinent to this RFP.

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