Rev. 2/17

HUB Subcontracting Plan (HSP)

In accordance with Texas Gov't Code §2161.252, the contracting agency has determined that subcontracting opportunities are probable under this contract. Therefore, all respondents, including State of Texas certified Historically Underutilized Businesses (HUBs) must complete and submit this State of Texas HUB Subcontracting Plan (HSP) with their response to the bid requisition (solicitation).

NOTE: Responses that do not include a completed HSP shall be rejected pursuant to Texas Gov't Code §2161.252(b).

The HUB Program promotes equal business opportunities for economically disadvantaged persons to contract with the State of Texas in accordance with the goals specified in the 2009 State of Texas Disparity Study. The statewide HUB goals defined in 34 Texas Administrative Code (TAC) §20.284 are:

- ***11.2 percent for heavy construction other than building contracts,***
- ***21.1 percent for all building construction, including general contractors and operative builders' contracts,***
- ***32.9 percent for all special trade construction contracts,***
- ***23.7 percent for professional services contracts,***
- ***26.0 percent for all other services contracts, and***
- ***21.1 percent for commodities contracts.***

- - Agency Special Instructions/Additional Requirements - -

*In accordance with 34 TAC §20.285(d)(1)(D)(iii), a respondent (prime contractor) may demonstrate good faith effort to utilize Texas certified HUBs for its subcontracting opportunities if the total value of the respondent's subcontracts with Texas certified HUBs meets or exceeds the statewide HUB goal or the agency specific HUB goal, whichever is higher. When a respondent uses this method to demonstrate good faith effort, the respondent must identify the HUBs with which it will subcontract. If using existing contracts with Texas certified HUBs to satisfy this requirement, only the aggregate percentage of the contracts expected to be subcontracted to HUBs with which the respondent **does not** have a **continuous contract*** in place for **more than five (5) years** shall qualify for meeting the HUB goal. This limitation is designed to encourage vendor rotation as recommended by the 2009 Texas Disparity Study.*

SECTION 1: RESPONDENT AND REQUISITION INFORMATION

a. Respondent (Company) Name: Pollard Banknote Limited — State of Texas VID #: 98-0665125

Point of Contact: Brad Thompson, Vice President, Sales & Marketing — Phone #: 204-474-2323 ext. 343

E-mail Address: dthompson@pb.ca — Fax #: 204-453-1375

b. Is your company a State of Texas certified HUB? ☐ - Yes ☑ - No

c. Requisition #: 362-2022-0005 — Bid Open Date: 03/23/2022 (mm/dd/yyyy)

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

SECTION 2: RESPONDENT'S SUBCONTRACTING INTENTIONS

After dividing the contract work into reasonable lots or portions to the extent consistent with prudent industry practices, and taking into consideration the scope of work to be performed under the proposed contract, including all potential subcontracting opportunities, the respondent must determine what portions of work, **including contracted staffing, goods and services will be subcontracted**. Note: In accordance with 34 TAC §20.282, a "Subcontractor" means a person who contracts with a prime contractor to work, to supply commodities, or to contribute toward completing work for a governmental entity.

a. Check the appropriate box (Yes or No) that identifies your subcontracting intentions:

☑ - ***Yes***, I will be subcontracting portions of the contract. (If ***Yes***, complete Item b of this SECTION and continue to Item c of this SECTION.)

☐ - ***No***, I will not be subcontracting any portion of the contract, and I will be fulfilling the entire contract with my own resources, including employees, goods and services. (If ***No***, continue to SECTION 3 and SECTION 4.)

b. List all the portions of work (subcontracting opportunities) you will subcontract. Also, based on the total value of the contract, identify the percentages of the contract you expect to award to Texas certified HUBs, and the percentage of the contract you expect to award to vendors that are not a Texas certified HUB (i.e., Non-HUB).

Item #	Subcontracting Opportunity Description	HUBs		Non-HUBs
		Percentage of the contract expected to be subcontracted to HUBs with which you do not have a continuous contract* in place for more than five (5) years.	Percentage of the contract expected to be subcontracted to HUBs with which you have a continuous contract* in place for more than five (5) years.	Percentage of the contract expected to be subcontracted to non-HUBs.
1	WOOD PALLETS	0.78 %	%	%
2	CORRUGATED CARTONS	0.89 %	%	%
3	PRINTING STOCKS	%	22.16 %	%
4	SHRINKFILM	%	%	0.30 %
5	TRANSPORTATION SERVICES	%	3.01 %	%
6	PRINTED TICKET INSERTS	%	%	1.0 %
7	SHIPPING SUPPLIES	0.16 %	%	%
8	INTELLECTUAL PROPERTY SEARCHES	%	%	0.11 %
9		%	%	%
10		%	%	%
11		%	%	%
12		%	%	%
13		%	%	%
14		%	%	%
15		%	%	%
	Aggregate percentages of the contract expected to be subcontracted:	1.83 %	25.17 %	1.41 %

(Note: If you have more than fifteen subcontracting opportunities, a continuation sheet is available online at https://www.comptroller.texas.gov/purchasing/vendor/hub/forms.php).

c. Check the appropriate box (Yes or No) that indicates whether you will be using **only** Texas certified HUBs to perform **all** of the subcontracting opportunities you listed in SECTION 2, Item b.

☐ - ***Yes*** (If ***Yes***, continue to SECTION 4 and complete an "HSP Good Faith Effort - Method A (Attachment A)" for **each** of the subcontracting opportunities you listed.)

☑ - ***No*** (If ***No***, continue to Item d, of this SECTION.)

d. Check the appropriate box (Yes or No) that indicates whether the aggregate expected percentage of the contract you will subcontract **with Texas certified HUBs** with which you **do not** have a **continuous contract*** in place with for **more than five (5) years**, **meets or exceeds** the HUB goal the contracting agency identified on page 1 in the "**Agency Special Instructions/Additional Requirements**."

☐ - ***Yes*** (If ***Yes***, continue to SECTION 4 and complete an "HSP Good Faith Effort - Method A (Attachment A)" for **each** of the subcontracting opportunities you listed.)

☑ - ***No*** (If ***No***, continue to SECTION 4 and complete an "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed.)

****Continuous Contract*: *Any existing written agreement (including any renewals that are exercised) between a prime contractor and a HUB vendor, where the HUB vendor provides the prime contractor with goods or service under the same contract for a specified period of time. The frequency the HUB vendor is utilized or paid during the term of the contract is not relevant to whether the contract is considered continuous. Two or more contracts that run concurrently or overlap one another for different periods of time are considered by CPA to be individual contracts rather than renewals or extensions to the original contract. In such situations the prime contractor and HUB vendor are entering (have entered) into "new" contracts.***

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

SECTION 3: SELF PERFORMING JUSTIFICATION **(If you responded "No" to SECTION 2, Item a, you must complete this SECTION and continue to SECTION 4.)** If you responded "No" to SECTION 2, Item a, in the space provided below **explain how** your company will perform the entire contract with its own employees, supplies, materials and/or equipment.

SECTION 4: AFFIRMATION

As evidenced by my signature below, I affirm that I am an authorized representative of the respondent listed in SECTION 1, and that the information and supporting documentation submitted with the HSP is true and correct. Respondent understands and agrees that, if awarded any portion of the requisition:

- The respondent will provide notice as soon as practical to all the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor for the awarded contract. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity they (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.
- The respondent must submit monthly compliance reports (Prime Contractor Progress Assessment Report – PAR) to the contracting agency, verifying its compliance with the HSP, including the use of and expenditures made to its subcontractors (HUBs and Non-HUBs). (The PAR is available at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/ProgressAssessmentReportForm.xls).
- The respondent must seek approval from the contracting agency prior to making any modifications to its HSP, including the hiring of additional or different subcontractors and the termination of a subcontractor the respondent identified in its HSP. If the HSP is modified without the contracting agency's prior approval, respondent may be subject to any and all enforcement remedies available under the contract or otherwise available by law, up to and including debarment from all state contracting.
- The respondent must, upon request, allow the contracting agency to perform on-site reviews of the company's headquarters and/or work-site where services are being performed and must provide documentation regarding staffing and other resources.

Signature	Printed Name	Title	Date (mm/dd/yyyy)
	Doug Pollard	Co-Chief Executive Officer	03/18/2022

Reminder:

- If you responded **"Yes"** to **SECTION 2, Items c or d**, you must complete an "HSP Good Faith Effort - Method A (Attachment A)" for **each** of the subcontracting opportunities you listed in SECTION 2, Item b.
- If you responded **"No" SECTION 2, Items c and d,** you must complete an "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed in SECTION 2, Item b.

HSP Good Faith Effort - Method B (Attachment B)

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Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

IMPORTANT: If you responded "***No***" to **SECTION 2, Items c** and **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed in **SECTION 2, Item b** of the completed HSP form. You may photo-copy this page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf..

SECTION B-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: 1 Description: Wood Pallets

SECTION B-2: MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in **SECTION B-1**, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

☐ - **Yes** (If ***Yes***, continue to SECTION B-4.)

☑ - **No / Not Applicable** (If ***No*** or ***Not Applicable***, continue to SECTION B-3 and SECTION B-4.)

SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items **a, b, c and d**, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs and to trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.

a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

b. List the **three (3) Texas certified HUBs** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	Texas VID (Do not enter Social Security Numbers.)	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
BUSINESS ASSETS ENTERPRISES LP	1743174809800	02/18/2022	☑ - Yes ☐ - No
CASADA INDUSTRIAL	1742740986100	02/18/2022	☐ - Yes ☑ - No
INDUSTRIAL SOLUTIONS	1134315136800	02/18/2022	☐ - Yes ☑ - No

c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to two (2) or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php.

d. List **two (2) trade organizations or development centers** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Women's Business Council - Southwest	02/18/2022	☑ - Yes ☐ - No
Houston Minority Supplier Development Council	02/18/2022	☑ - Yes ☐ - No

HSP Good Faith Effort - Method B (Attachment B) Cont.

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Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b,** of the completed HSP form for which you are completing the attachment.

a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 1 **Description:** Wood Pallets

b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Emplioyer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
BUSINESS ASSETS ENTERPRISES LP	☑ - Yes ☐ - No	1743174809800	$ 77,228	0.78 %
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%

c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, th approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B)

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Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

IMPORTANT: If you responded "***No***" to **SECTION 2, Items c** and **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed in **SECTION 2, Item b** of the completed HSP form. You may photo-copy this page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf..

SECTION B-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: 1 **Description:** Wood Pallets (continued)

SECTION B-2: MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in **SECTION B-1**, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

☐ - **Yes** (If ***Yes***, continue to SECTION B-4.)

☑ - **No / Not Applicable** (If ***No*** or ***Not Applicable***, continue to SECTION B-3 and SECTION B-4.)

SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items **a**, **b**, **c** and **d**, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs and to trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.

a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

b. List the **three (3) Texas certified HUBs** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	Texas VID (Do not enter Social Security Numbers.)	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
Now Packaging, LLC	1562540164900	02/18/2022	☐ - Yes ☑ - No
MAVICH, LLC	1271331598900	02/18/2022	☐ - Yes ☑ - No
			☐ - Yes ☐ - No

c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to two (2) or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php.

d. List **two (2) trade organizations or development centers** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
		☐ - Yes ☐ - No
		☐ - Yes ☐ - No

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev.10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b,** of the completed HSP form for which you are completing the attachment.

a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 1 **Description:** Wood Pallets (continued)

b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Emplioyer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
see previous attachment B	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%

c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, th approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1743174809800 / 01077
Vendor Name	BUSINESS ASSETS ENTERPRISES LP
Vendor Address	13505A IMMANUEL RD PFLUGERVILLE, TX 78660-8328 USA
County	TRAVIS
Contact	Alysia Friday
Phone/Fax	512-990-9654 / 512-990-8309
Email Address	afriday@baelp.com
Website	http://www.baelp.com
Business Description	Warehouse storage, management, fulfillment operations; Lottery mgmt; Custom corrugated boxes & packaging; protective packaging
Business Category	Other Services Including Legal Services (06)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	09-SEP-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	01-JUL-2022
HUB Eligibility	BL (Black American)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

Matthew Mitchell

From: Alysia Friday <afriday@baelp.com>
Sent: March 11, 2022 11:11 AM
To: Matthew Mitchell
Subject: RE: Texas HUB Certificate Expiry

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you can confirm the sender and know the content is safe.

Hi Matthew! Yes. My recertification begin in May. My certification is held by both the State of Texas and the National Minority Supplier Development Council (NMSDC). NMSDC does all the work and they feed that information into the States portal. So by July 1, 22 it will be all taken care of. Let me know if this helps.
If you need anything else let me know.

Have a great day and weekend.

Alysia

Alysia D. Friday

President/CEO
"Change is inevitable, growth is optional"
BUSINESS ASSETS ENTERPRISES, LP
19001 N. Heatherwilde, Bldg. 1, Suite 110,
Pflugerville, TX 78660
O 512.990.9654 C 512.293.8078
www.baelp.com

From: Matthew Mitchell <mmitchell@pbl.ca>
Sent: Friday, March 11, 2022 11:08 AM
To: Alysia Friday <afriday@baelp.com>
Subject: Texas HUB Certificate Expiry

Hi Alysia,

It looks like Business Assets Enterprises' HUB certificate expires on July 1/22. Will you be starting the recertification process soon? I understand that due to the pandemic recertifications could take longer.

CMBL/HUB Vendor Detail	
Vendor ID / Vendor Number	1743174809800 / 01077
Vendor Name	BUSINESS ASSETS ENTERPRISES LP
Vendor Address	13505A IMMANUEL RD PFLUGERVILLE, TX 78660-8328 USA
County	TRAVIS
Contact	Alysia Friday
Phone/Fax	512-990-9654 / 512-990-8309
Email Address	afriday@baelp.com
Website	http://www.baelp.com
Business Description	Warehouse storage, management, fulfillment operations; Lottery mgmt; Custom corrugated boxes & packaging; protective packaging
Business Category	Other Services Including Legal Services (06)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	09-SEP-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	01-JUL-2022
HUB Eligibility	BL (Black American)
HUB Gender	F

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

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CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1742740986100 / 15451
Vendor Name	CASADA INDUSTRIAL
Vendor Address	P O BOX 203161 AUSTIN, TX 78720-3161 USA
County	TRAVIS
Contact	David Schexnayder
Phone/Fax	512-219-9089 / 512-219-5656
Email Address	sales@casada-industrial.com
Website	http://www.casadaind.com
Business Description	INDUSTRIAL SUPPLY DISTRIBUTION
Business Category	Commodities Wholesaler/Reseller (07)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	05-JUL-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	17-FEB-2026
HUB Eligibility	HI (Hispanic American)
HUB Gender	M
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1134315136800 / 45925
Vendor Name	INDUSTRIAL SOLUTIONS
Vendor Address	PO BOX 170488 AUSTIN, TX 78717-0030 USA
County	WILLIAMSON
Contact	Owner/ Paulette Hamilton
Phone/Fax	512-506-8070 / 512-506-8076
Email Address	paulette@indsolutions.biz
Website	http://www.indsolutions.biz
Business Description	Industrial Supplies distribution. We are both WBE and DBE certified
Business Category	Other Services Including Legal Services (06)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	12-MAR-2023
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	24-FEB-2025
HUB Eligibility	WO (American Woman)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1562540164900 / 81477
Vendor Name	Now Packaging, LLC
Vendor Address	5602 Council Grove Court Houston, TX 77088-5515 USA
County	HARRIS
Contact	Samara Reed
Phone/Fax	281-650-8998 / 281-999-6861
Email Address	nowpackagingcps@me.com
Website	http://www.nowpackaging.com
Business Description	Distributors Of Packing & Janitorial Supplies/Products Baby Food & Medical Equipment & Supplies/Broker of Computter & Computer Supplies
Business Category	Commodities Wholesaler/Reseller (07)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Inactive (F -Deleted for non-payment of annual fee)
Date Removed From CMBL	15-FEB-2019
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	31-MAY-2024
HUB Eligibility	BL (Black American)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1271331598900 / 482837
Vendor Name	MAVICH, LLC
Vendor Address	525 COMMERCE ST SOUTHLAKE, TX 76092-9190 USA
County	TARRANT
Contact	Laura Mizell
Phone/Fax	682-503-4484 / 682-503-6576
Email Address	sales@mavich.com
Website	http://WWW.MAVICH.COM
Business Description	Mavich is a distributor Industrial supplies, Janitorial supplies from top industry suppliers. Mavich provides printing services as well as marketing and promotional products.
Business Category	Commodities Wholesaler/Reseller (07)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	08-JAN-2023
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	23-NOV-2025
HUB Eligibility	HI (Hispanic American)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,15,16,17,18,19,20,21,22,23,24,25

Request for Quote - Wood Pallets

Matthew Mitchell <mmitchell@pbl.ca>

Fri 2/18/2022 4:12 PM

To: Alysia Friday <afriday@baelp.com>

1 attachments (170 KB)

RFQ - Pallets - Pollard Banknote Limited.pdf;

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide wood pallets for the shipping of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375
Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD
banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:13 PM
To: sales@casadaind.com
Subject: Request for Quote - Wood Pallets
Attachments: RFQ - Pallets - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide wood pallets for the shipping of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:13 PM
To: 'paulette@indsolutions.biz'
Subject: Request for Quote - Wood Pallets
Attachments: RFQ - Pallets - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide wood pallets for the shipping of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD
banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:14 PM
To: nowpackagingcps@me.com
Subject: Request for Quote - Wood Pallets
Attachments: RFQ - Pallets - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide wood pallets for the shipping of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD
banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:14 PM
To: sales@mavich.com
Subject: Request for Quote - Wood Pallets
Attachments: RFQ - Pallets - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide wood pallets for the shipping of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 8:12 PM
To: ngroff@wbcsouthwest.org
Subject: Pollard Banknote Bid Opportunities
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf; RFQ - Shrinkflim - Pollard Banknote Limited.pdf; RFQ - Transportation - Pollard Banknote Limited.pdf; RFQ - Cartons - Pollard Banknote Limited.pdf; RFQ - Legal Services - IP Search - Pollard Banknote Limited.pdf; RFQ - Pallets - Pollard Banknote Limited.pdf; RFQ - Printed Inserts - Pollard Banknote Limited.pdf; RFQ - Ticket Cardstock - Pollard Banknote Limited.pdf

Hi Ms. Groff,

Pollard Banknote Limited, a leading lottery partner is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005. We are looking for Historically Underutilized Businesses (HUBs) certified with the State of Texas and able to supply the following goods and services:

- Secure trucking / transportation services
- Shrinkfilm
- Shipping supplies (Stretch film and Corner boards)
- Ticket Cardstock (various substrates including cardstock and foil laminated board)
- Wood Pallets
- Corrugate cartons
- Printing services for printed ticket inserts
- Legal services – trademark searches

I have attached the associated Request for Quotes documents. Please distribute to any interested members. If member companies are interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if there are any questions

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 8:22 PM
To: Procurement@hmsdc.org
Subject: Pollard Banknote Bid Opportunities
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf; RFQ - Shrinkflim - Pollard Banknote Limited.pdf; RFQ - Transportation - Pollard Banknote Limited.pdf; RFQ - Cartons - Pollard Banknote Limited.pdf; RFQ - Legal Services - IP Search - Pollard Banknote Limited.pdf; RFQ - Pallets - Pollard Banknote Limited.pdf; RFQ - Printed Inserts - Pollard Banknote Limited.pdf; RFQ - Ticket Cardstock - Pollard Banknote Limited.pdf

Hello Ms. Thierry,

Pollard Banknote Limited, a leading lottery partner is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005. We are looking for Historically Underutilized Businesses (HUBs) certified with the State of Texas and able to supply the following goods and services:

- Secure trucking / transportation services
- Shrinkfilm
- Shipping supplies (Stretch film and Corner boards)
- Ticket Cardstock (various substrates including cardstock and foil laminated board)
- Wood Pallets
- Corrugate cartons
- Printing services for printed ticket inserts
- Legal services – trademark searches

I have attached the associated Request for Quotes documents. Please distribute to any interested members. If member companies are interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if there are any questions

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

POLLARD BANKNOTE LIMITED

REQUEST FOR QUOTE

PROVISION OF WOOD PALLETS FOR INSTANT TICKET MANUFACTURING FOR THE TEXAS LOTTERY

General Information

Pollard Banknote is a leading lottery partner to more than 60 lotteries worldwide, providing high quality instant ticket products, licensed games, Schafer Systems and Fastrak retail merchandising solutions, and a full suite of digital offerings, ranging from world-class mkodo game apps to comprehensive player engagement and iLottery solutions, including strategic marketing and management services.

The company is a proven innovator and has decades of experience helping lotteries to maximize player engagement, sales, and proceeds for good causes. For more information, please visit our website at www.pollardbanknote.com.

Pollard Banknote is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005

Should Pollard Banknote become the successful respondent, it is our intention to subcontract the provision of wood pallets to a registered Texas firm that meets the HUB requirements for the state of Texas and criteria detailed in this document.

Scope of Work

The successful bidder will provide wood pallets as per the specifications below to the Pollard Banknote Ypsilanti manufacturing facility.

The expected start date for this contract is September 1, 2024 and would continue through August 31, 2034, with the possibility of six, one-month extensions in one-month intervals.

Wood Pallet Spec:

48" X 40" - 4WAY PALLET
Forklift Entry on 40" side
11 Top Boards: 0.75" x 3.5" x 40"
3 Runners: 2" x 4" x 48"
3 Bottom Boards: 0.75" x 5.5" x 40"

2020 order volume 2,483 pallets
2021 order volume 2,227 pallets

The above order quantities are for information purposes and does not mean these will be the volumes going forward. This information is to assist in the quoting process.

Selection Criteria

The following criteria will be used when selecting the vendor to perform the work this Request for Quote:

1. Total Cost – quote in US Currency
2. Lead Time
3. Experience and references

4. Best overall value to Pollard Banknote

Note – Pollard Banknote reserves the right to reject any or all bids at its sole discretion without penalty and the lowest tender will not necessarily be awarded the subcontract. Tender awards are subject to mutual agreement of contract terms between Pollard Banknote and the successful vendor.

Required Information

The bidder is to provide the following information when responding to this RFQ:

1. Pricing per pallet (Currency USD)

   48" x 40" - 4Way Pallet $ _____ per pallet

   Pricing to include delivery to Pollard Banknote 775 James L Hart Parkway Ypsilanti Michigan 48197

2. State the lead time when ordering pallets (includes delivery time)
3. A description of your company
4. A description of previous experience similar to the work in this RFQ
5. References (include contact information: company, name, phone number, email address)
6. Provide proof of registration as a certified minority HUB. Please provide your Texas VID number

Insurance

During the term of this Agreement, Bidder shall, at its own expense, maintain, and carry:

- commercial general liability insurance in a sum no less than $2,000,000 with financially sound and reputable insurers
- maintain Workers' Compensation insurance coverage in accordance with statutory limits, and Employer's Liability insurance coverage.

Pollard Banknote may request certificates of insurance as proof that the policies exist.

Response Deadline

Responses are due at 4:00 p.m. Central Standard Time on March 03, 2022. Responses received after this deadline will not be considered. It is the responsibility of each vendor to ensure the timely delivery of their responses. Responses may be mailed, couriered, faxed, or emailed. Contact information is below.

Pollard Banknote Limited
140 Otter Street
Winnipeg Manitoba R3T 0M8 Canada

Attention: Matt Mitchell – Purchasing Department
Telephone: 204-474-2323 Fax: 204-453-1375
Email: mmitchell@pbl.ca

HSP Good Faith Effort - Method B (Attachment B)

Rev. 10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

IMPORTANT: If you responded "***No***" to **SECTION 2, Items c** and **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed in **SECTION 2, Item b** of the completed HSP form. You may photo-copy this page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf..

SECTION B-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: 2 **Description:** Corrugated Cartons

SECTION B-2: MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in **SECTION B-1**, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

☐ - **Yes** (If ***Yes***, continue to SECTION B-4.)

☑ - **No / Not Applicable** (If ***No*** or ***Not Applicable***, continue to SECTION B-3 and SECTION B-4.)

SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items **a, b, c and d**, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs and to trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.

a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

b. List the **three (3) Texas certified HUBs** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	Texas VID (Do not enter Social Security Numbers.)	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
BUSINESS ASSETS ENTERPRISES LP	1743174809800	02/18/2022	☑ - Yes ☐ - No
AGE INDUSTRIES, LTD	1751810086604	02/18/2022	☐ - Yes ☑ - No
LOCKRIDGE PACKAGING, LLC	1760605641800	02/18/2022	☐ - Yes ☑ - No

c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to two (2) or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php.

d. List **two (2) trade organizations or development centers** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Women's Business Council - Southwest	02/18/2022	☑ - Yes ☐ - No
Houston Minority Supplier Development Council	02/18/2022	☑ - Yes ☐ - No

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev.10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b,** of the completed HSP form for which you are completing the attachment.

a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 2 **Description:** Corrugated Cartons

b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Emplioyer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
BUSINESS ASSETS ENTERPRISES LP	☑ - Yes ☐ - No	1743174809800	$ 88,501	0.89%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%

c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, t approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B)

Rev. 10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

IMPORTANT: If you responded "***No***" to **SECTION 2, Items c** and **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed in **SECTION 2, Item b** of the completed HSP form. You may photo-copy this page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf..

SECTION B-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: 2 **Description:** Corrugated Cartons (continued)

SECTION B-2: MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in **SECTION B-1**, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

☐ **- Yes** (If ***Yes***, continue to SECTION B-4.)

☑ **- No / Not Applicable** (If ***No*** or ***Not Applicable***, continue to SECTION B-3 and SECTION B-4.)

SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items **a**, **b**, **c** and **d**, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs and to the trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.

a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

b. List the **three (3) Texas certified HUBs** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	Texas VID (Do not enter Social Security Numbers.)	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
Now Packaging, LLC	1562540164900	02/18/2022	☐ - Yes ☑ - No
UNIT-PAK, INCORPORATED.	1751549770300	02/18/2022	☐ - Yes ☑ - No
			☐ - Yes ☐ - No

c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to two (2) or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php.

d. List **two (2) trade organizations or development centers** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
		☐ - Yes ☐ - No
		☐ - Yes ☐ - No

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev.10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b,** of the completed HSP form for which you are completing the attachment.

a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 2 **Description:** Corrugated Cartons - continued

b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Emplioyer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
see previous attachment B	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%

c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, th approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy o the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1743174809800 / 01077
Vendor Name	BUSINESS ASSETS ENTERPRISES LP
Vendor Address	13505A IMMANUEL RD PFLUGERVILLE, TX 78660-8328 USA
County	TRAVIS
Contact	Alysia Friday
Phone/Fax	512-990-9654 / 512-990-8309
Email Address	afriday@baelp.com
Website	http://www.baelp.com
Business Description	Warehouse storage, management, fulfillment operations; Lottery mgmt; Custom corrugated boxes & packaging; protective packaging
Business Category	Other Services Including Legal Services (06)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	09-SEP-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	01-JUL-2022
HUB Eligibility	BL (Black American)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

Matthew Mitchell

From: Alysia Friday <afriday@baelp.com>
Sent: March 11, 2022 11:11 AM
To: Matthew Mitchell
Subject: RE: Texas HUB Certificate Expiry

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you can confirm the sender and know the content is safe.

Hi Matthew! Yes. My recertification begin in May. My certification is held by both the State of Texas and the National Minority Supplier Development Council (NMSDC). NMSDC does all the work and they feed that information into the States portal. So by July 1, 22 it will be all taken care of. Let me know if this helps.
If you need anything else let me know.

Have a great day and weekend.

Alysia

Alysia D. Friday

President/CEO
"Change is inevitable, growth is optional"
BUSINESS ASSETS ENTERPRISES, LP
19001 N. Heatherwilde, Bldg. 1, Suite 110,
Pflugerville, TX 78660
O 512.990.9654 C 512.293.8078
www.baelp.com

From: Matthew Mitchell <mmitchell@pbl.ca>
Sent: Friday, March 11, 2022 11:08 AM
To: Alysia Friday <afriday@baelp.com>
Subject: Texas HUB Certificate Expiry

Hi Alysia,

It looks like Business Assets Enterprises' HUB certificate expires on July 1/22. Will you be starting the recertification process soon? I understand that due to the pandemic recertifications could take longer.

CMBL/HUB Vendor Detail	
Vendor ID / Vendor Number	1743174809800 / 01077
Vendor Name	BUSINESS ASSETS ENTERPRISES LP
Vendor Address	13505A IMMANUEL RD PFLUGERVILLE, TX 78660-8328 USA
County	TRAVIS
Contact	Alysia Friday
Phone/Fax	512-990-9654 / 512-990-8309
Email Address	afriday@baelp.com
Website	http://www.baelp.com
Business Description	Warehouse storage, management, fulfillment operations; Lottery mgmt; Custom corrugated boxes & packaging; protective packaging
Business Category	Other Services Including Legal Services (06)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	09-SEP-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	01-JUL-2022
HUB Eligibility	BL (Black American)
HUB Gender	F

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

is email (including any attachment) is for its intended recipient's use only. This email may contain information that is confidential or privileged. If you have received this email in error, please immediately advise the sender by replying to this email and then delete this message from your system.

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1751810086604 / 531222
Vendor Name	AGE INDUSTRIES, LTD ✓
Vendor Address	801 INDUSTRIAL PARK RD BELTON, TX 76513-1923 USA
County	BELL
Contact	Bill Allen
Phone/Fax	817-641-7764 /
Email Address	bill.allen@ageindustries.com
Website	https://ageindustries.com
Business Description	KN 95 Masks, Custom Corrugated Boxes, Custom Fiber Tubes, Packaging.
Business Category	Commodities Manufacturer (08)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	21-SEP-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	21-OCT-2022
HUB Eligibility	WO (American Woman)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1760605641800 / 82996
Vendor Name	LOCKRIDGE PACKAGING, LLC
Vendor Address	PO BOX 2256 FRIENDSWOOD, TX 77549-2256 USA
County	GALVESTON
Contact	Sales Department
Phone/Fax	281-992-2552 / 281-992-3141
Email Address	lp.sales@lockridgepkg.com
Website	
Business Description	Distributor of Packaging, Paper and Janitorial Supplies. Stretch Film, Tape, Strapping and logistics supplies.
Business Category	Commodities Wholesaler/Reseller (07)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	17-JUN-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	31-MAY-2022
HUB Eligibility	WO (American Woman)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1562540164900 / 81477
Vendor Name	Now Packaging, LLC
Vendor Address	5602 Council Grove Court Houston, TX 77088-5515 USA
County	HARRIS
Contact	Samara Reed
Phone/Fax	281-650-8998 / 281-999-6861
Email Address	nowpackagingcps@me.com
Website	http://www.nowpackaging.com
Business Description	Distributors Of Packing & Janitorial Supplies/Products Baby Food & Medical Equipment & Supplies/Broker of Computter & Computer Supplies
Business Category	Commodities Wholesaler/Reseller (07)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Inactive (F -Deleted for non-payment of annual fee)
Date Removed From CMBL	15-FEB-2019
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	31-MAY-2024
HUB Eligibility	BL (Black American)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1751549770300 / 87935
Vendor Name	UNIT-PAK, INCORPORATED.
Vendor Address	PO BOX 7953 WACO, TX 76714-7953 USA
County	MCLENNAN
Contact	DARLENE NEYHARD
Phone/Fax	800-792-3232 /
Email Address	darlene@unitpak.com
Website	
Business Description	Packaging Supplies: Pallet Stretch Wrap(handwrap & machine); Poly Films and Bags; Shrink Films; Carton Sealing Tapes; Corrugated Supplies; Steel & Plastic Strapping & Tools; Full Catalog on web site.
Business Category	Commodities Wholesaler/Reseller (07)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	13-AUG-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	16-JAN-2023
HUB Eligibility	WO (American Woman)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

Request for Quote - Provision of Corrugate Cartons

Matthew Mitchell <mmitchell@pbl.ca>
Fri 2/18/2022 4:09 PM
To: Alysia Friday <afriday@baelp.com>

1 attachments (135 KB)
RFQ - Cartons - Pollard Banknote Limited.pdf;

Good Afternoon,

Pollard Banknote Limited a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide corrugate cartons for the packaging of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, response are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375
Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:10 PM
To: 'bill.allen@ageindustries.com'
Subject: Request for Quote - Provision of Corrugate Cartons
Attachments: RFQ - Cartons - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide corrugate cartons for the packaging of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, response are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD
banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:10 PM
To: 'lp.sales@lockridgepkg.com'
Subject: Request for Quote - Provision of Corrugate Cartons
Attachments: RFQ - Cartons - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide corrugate cartons for the packaging of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, response are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:11 PM
To: 'nowpackagingcps@me.com'
Subject: Request for Quote - Provision of Corrugate Cartons
Attachments: RFQ - Cartons - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide corrugate cartons for the packaging of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, response are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:11 PM
To: darlene@unitpak.com
Subject: Request for Quote - Provision of Corrugate Cartons
Attachments: RFQ - Cartons - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide corrugate cartons for the packaging of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, response are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 8:12 PM
To: ngroff@wbcsouthwest.org
Subject: Pollard Banknote Bid Opportunities
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf; RFQ - Shrinkflim - Pollard Banknote Limited.pdf; RFQ - Transportation - Pollard Banknote Limited.pdf; RFQ - Cartons - Pollard Banknote Limited.pdf; RFQ - Legal Services - IP Search - Pollard Banknote Limited.pdf; RFQ - Pallets - Pollard Banknote Limited.pdf; RFQ - Printed Inserts - Pollard Banknote Limited.pdf; RFQ - Ticket Cardstock - Pollard Banknote Limited.pdf

Hi Ms. Groff,

Pollard Banknote Limited, a leading lottery partner is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005. We are looking for Historically Underutilized Businesses (HUBs) certified with the State of Texas and able to supply the following goods and services:

- Secure trucking / transportation services
- Shrinkfilm
- Shipping supplies (Stretch film and Corner boards)
- Ticket Cardstock (various substrates including cardstock and foil laminated board)
- Wood Pallets
- Corrugate cartons
- Printing services for printed ticket inserts
- Legal services – trademark searches

I have attached the associated Request for Quotes documents. Please distribute to any interested members. If member companies are interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if there are any questions

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 8:22 PM
To: Procurement@hmsdc.org
Subject: Pollard Banknote Bid Opportunities
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf; RFQ - Shrinkflim - Pollard Banknote Limited.pdf; RFQ - Transportation - Pollard Banknote Limited.pdf; RFQ - Cartons - Pollard Banknote Limited.pdf; RFQ - Legal Services - IP Search - Pollard Banknote Limited.pdf; RFQ - Pallets - Pollard Banknote Limited.pdf; RFQ - Printed Inserts - Pollard Banknote Limited.pdf; RFQ - Ticket Cardstock - Pollard Banknote Limited.pdf

Hello Ms. Thierry,

Pollard Banknote Limited, a leading lottery partner is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005. We are looking for Historically Underutilized Businesses (HUBs) certified with the State of Texas and able to supply the following goods and services:

- Secure trucking / transportation services
- Shrinkfilm
- Shipping supplies (Stretch film and Corner boards)
- Ticket Cardstock (various substrates including cardstock and foil laminated board)
- Wood Pallets
- Corrugate cartons
- Printing services for printed ticket inserts
- Legal services – trademark searches

I have attached the associated Request for Quotes documents. Please distribute to any interested members. If member companies are interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if there are any questions

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

POLLARD BANKNOTE LIMITED

REQUEST FOR QUOTE

PROVISION OF CORRUGATED CARTONS FOR INSTANT TICKET MANUFACTURING FOR THE TEXAS LOTTERY

General Information

Pollard Banknote is a leading lottery partner to more than 60 lotteries worldwide, providing high quality instant ticket products, licensed games, Schafer Systems and Fastrak retail merchandising solutions, and a full suite of digital offerings, ranging from world-class mkodo game apps to comprehensive player engagement and iLottery solutions, including strategic marketing and management services.

The company is a proven innovator and has decades of experience helping lotteries to maximize player engagement, sales, and proceeds for good causes. For more information, please visit our website at www.pollardbanknote.com.

Pollard Banknote is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005

Should Pollard Banknote become the successful respondent, it is our intention to subcontract the provision of cartons to a registered Texas firm that meets the HUB requirements for the state of Texas and criteria detailed in this document.

Scope of Work

The successful bidder will provide cartons as per the specifications below to Pollard Banknote's manufacturing facility located in Ypsilanti Michigan. Cartons are ordered on a per game basis and order quantities will vary. Below is a two-year order history for common carton sizes.

The expected start date for this contract is September 1, 2024 and would continue through August 31, 2034, with the possibility of six, one-month extensions in one-month intervals.

	Year / Order Quantity	
Carton Spec	**2020**	**2021**
10.50" X 12.75" X 10.25" ECT44	12,320	33,542
10.75" X 12.75" X 6.25" ECT44	24,714	12,881
11.50" X 12.75" X 8.25" ECT44	44,246	37,924
12.75" X 8.75" X 12.25" ECT44	15,999	10,174

ECT = Edge Test Crush

Carton orders will need to be printed with a one inch (1") dot in the upper right corner on all sides

Average order quantity is 4,000 cartons; printed dot color can vary by order

The above order quantities are for information purposes and does not mean these will be the volumes going forward. This information is to assist in the quoting process.

Selection Criteria

The following criteria will be used when selecting the vendor to perform the work this Request for Quote:

1. Total Cost – quoted in US Dollars
2. Lead Time
3. Bidder's capabilities
4. Experience and references
5. Best overall value to Pollard Banknote

Note – Pollard Banknote reserves the right to reject any or all bids at its sole discretion without penalty and the lowest tender will not necessarily be awarded the subcontract. Tender awards are subject to mutual agreement of contract terms between Pollard Banknote and the successful vendor.

Required Information

The bidder is to provide the following information when responding to this RFQ:

1. Pricing - complete the pricing matrix below (USD Currency) or provide an alternative pricing method

	Quantity (priced per carton)		
Carton Specification	2000	4000	6000
10.50" X 12.75" X 10.25" ECT44	$	$	$
10.75" X 12.75" X 6.25" ECT44	$	$	$
11.50" X 12.75" X 8.25" ECT44	$	$	$
12.75" X 8.75" X 12.25" ECT44	$	$	$

Pricing to include delivery to Pollard Banknote 775 James L Hart Parkway Ypsilanti Michigan 48197

2. State the lead time for carton orders (from order placement to delivered to Pollard Banknote)
3. A description of your company and confirm you are able to supply printed cartons
4. A description of previous experience similar to the work in this RFQ
5. References (include contact information: company, name, phone number, email address)
6. Provide proof of registration as a certified minority HUB. Please provide your Texas VID number.

Insurance

During the term of this Agreement, Bidder shall, at its own expense, maintain, and carry:

- commercial general liability insurance in a sum no less than $2,000,000 with financially sound and reputable insurers
- maintain Workers' Compensation insurance coverage in accordance with statutory limits, and Employer's Liability insurance coverage.

Pollard Banknote may request certificates of insurance as proof that the policies exist.

Response Deadline

Responses are due at 4:00 p.m. Central Standard Time on March 03, 2022. Responses received after this deadline will not be considered. It is the responsibility of each vendor to ensure the timely delivery of their responses. Responses may be mailed, couriered, faxed, or emailed. Contact information is below.

Pollard Banknote Limited
140 Otter Street
Winnipeg Manitoba R3T 0M8 Canada
Attention: Matt Mitchell – Purchasing Department
Telephone: 204-474-2323
Fax: 204-453-1375
Email: mmitchell@pbl.ca

HSP Good Faith Effort - Method B (Attachment B)

Rev. 10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

IMPORTANT: If you responded "***No***" to **SECTION 2, Items c** and **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed in **SECTION 2, Item b** of the completed HSP form. You may photo-copy this page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf..

SECTION B-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: 3 **Description:** Printing Stocks

SECTION B-2: MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in **SECTION B-1**, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

☐ - **Yes** (If ***Yes***, continue to SECTION B-4.)

☑ - **No / Not Applicable** (If ***No*** or ***Not Applicable***, continue to SECTION B-3 and SECTION B-4.)

SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items **a, b, c and d**, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs and to trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.

a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

b. List the **three (3) Texas certified HUBs** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	Texas VID (Do not enter Social Security Numbers.)	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
JUST PAPERS	1421674475600	02/18/2022	☐ - Yes ☑ - No
SAGE WEST OFFICE SUPPLIES	1760144829700	02/18/2022	☐ - Yes ☑ - No
WORTHINGTON PAPER CO., INC.	1752569573400	02/18/2022	☑ - Yes ☐ - No

c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to two (2) or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php.

d. List **two (2) trade organizations or development centers** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Women's Business Council - Southwest	02/18/2022	☑ - Yes ☐ - No
Houston Minority Supplier Development Council	02/18/2022	☑ - Yes ☐ - No

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev.10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b,** of the completed HSP form for which you are completing the attachment.

a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 3 **Description:** Printing Stocks

b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Emplioyer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
WORTHINGTON PAPER CO., INC.	☑ - Yes ☐ - No	1752569573400	$ 2,207,963	22.16%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%

c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, th approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B)

Rev. 10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

IMPORTANT: If you responded "***No***" to **SECTION 2, Items c** and **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed in **SECTION 2, Item b** of the completed HSP form. You may photo-copy this page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf..

SECTION B-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: 3 **Description:** Printing Stocks - continued

SECTION B-2: MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in **SECTION B-1**, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

☐ **- Yes** (If ***Yes***, continue to SECTION B-4.)

☑ **- No / Not Applicable** (If ***No*** or ***Not Applicable***, continue to SECTION B-3 and SECTION B-4.)

SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items **a, b, c** and **d**, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs and to trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.

a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

b. List the **three (3) Texas certified HUBs** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	Texas VID (Do not enter Social Security Numbers.)	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
ZACHRIS, INC.	1203442733100	02/18/2022	☐ - Yes ☑ - No
			☐ - Yes ☐ - No
			☐ - Yes ☐ - No

c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to two (2) or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php.

d. List **two (2) trade organizations or development centers** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
		☐ - Yes ☐ - No
		☐ - Yes ☐ - No

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev.10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b,** of the completed HSP form for which you are completing the attachment.

a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 3 **Description:** Printing Stocks - continued

b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Emplioyer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
see previous attachment B	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%

c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, th approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1421674475600 / 23707
Vendor Name	JUST PAPERS
Vendor Address	9701 LAKE RIDGE DR AUSTIN, TX 78733-3121 USA
County	TRAVIS
Contact	MICHELLE JUST
Phone/Fax	512-263-1923 /
Email Address	JUSTPAPERS1@YAHOO.COM
Website	
Business Description	Provide products and solutions - printing paper and envelopes, janitorial products and equipment, graphics products and equipment, packaging products and equipment
Business Category	Commodities Wholesaler/Reseller (07)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	21-JUN-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	24-FEB-2026
HUB Eligibility	WO (American Woman)
HUB Gender	F
	Commodity items shown above are available for district(s) 9,14

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1760144829700 / 13551
Vendor Name	SAGE WEST OFFICE SUPPLIES ✓
Vendor Address	8700 LONG POINT RD., SUITE 205 HOUSTON, TX 77055-3035 USA
County	HARRIS
Contact	SUSIE CHIN
Phone/Fax	713-862-6880 / 713-862-1956
Email Address	susie@sagewest.com
Website	http://www.sagewest.com
Business Description	Office products dealer servicing the Greater Houston/Galveston area providing office supplies, office furniture, paper products, information technology ink and laser supplies, and custom rubber stamps and engraved nameplates. HUB vendor.
Business Category	Commodities Wholesaler/Reseller (07)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	23-JUL-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	16-MAY-2023
HUB Eligibility	AS (Asian-Pacific American)
HUB Gender	M
	Commodity items shown above are available for district(s) 11,12,13,14,15,18,20

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1752569573400 / 10759
Vendor Name	Worthington Paper Co., Inc. ✓
Vendor Address	1204 W UNIVERSITY DR STE 310 DENTON, TX 76201-1771 USA
County	DENTON
Contact	Henrietta Gibson
Phone/Fax	972-395-3778 / 972-395-3788
Email Address	hchenevert@worthingtonpaper.com
Website	http://www.worthingtonpaper.com
Business Description	Printing and Writing Paper Wholesalers
Business Category	Commodities Wholesaler/Reseller (07)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Inactive (F -Deleted for non-payment of annual fee)
Date Removed From CMBL	14-APR-2017
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	31-JAN-2023
HUB Eligibility	BL (Black American)
HUB Gender	M
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1203442733100 / 36600
Vendor Name	ZACHRIS, INC. ✓
Vendor Address	PO BOX 2004 MANSFIELD, TX 76063-0018 USA
County	TARRANT
Contact	Owner/Shelly Collier
Phone/Fax	817-233-6505 / 817-473-0125
Email Address	swpkg@charter.net
Website	
Business Description	Office Supplies and Packaging Products.
Business Category	Commodities Wholesaler/Reseller (07)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Inactive (F -Deleted for non-payment of annual fee)
Date Removed From CMBL	05-OCT-2018
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	18-FEB-2024
HUB Eligibility	WO (American Woman)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:03 PM
To: 'JUSTPAPERS1@YAHOO.COM'
Subject: Request for Quote - cardstock and other substrates
Attachments: RFQ - Printing Stocks - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide cardstock and other substrates for the manufacturing of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:03 PM
To: susie@sagewest.com
Subject: Request for Quote - cardstock and other substrates
Attachments: RFQ - Printing Stocks - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide cardstock and other substrates for the manufacturing of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Request for Quote - cardstock and other substrates

Matthew Mitchell <mmitchell@pbl.ca>

Fri 2/18/2022 4:01 PM

To: Worthington <hchenevert@worthingtonpaper.com>

1 attachments (133 KB)

RFQ - Printing Stocks - Pollard Banknote Limited.pdf;

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide cardstock and other substrates for the manufacturing of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375
Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD
banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 8:28 PM
To: swpkg@charter.net
Subject: Request for Quote - cardstock and other substrates
Attachments: RFQ - Printing Stocks - Pollard Banknote Limited.pdf

Good Evening,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide cardstock and other substrates for the manufacturing of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 8:12 PM
To: ngroff@wbcsouthwest.org
Subject: Pollard Banknote Bid Opportunities
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf; RFQ - Shrinkflim - Pollard Banknote Limited.pdf; RFQ - Transportation - Pollard Banknote Limited.pdf; RFQ - Cartons - Pollard Banknote Limited.pdf; RFQ - Legal Services - IP Search - Pollard Banknote Limited.pdf; RFQ - Pallets - Pollard Banknote Limited.pdf; RFQ - Printed Inserts - Pollard Banknote Limited.pdf; RFQ - Ticket Cardstock - Pollard Banknote Limited.pdf

Hi Ms. Groff,

Pollard Banknote Limited, a leading lottery partner is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005. We are looking for Historically Underutilized Businesses (HUBs) certified with the State of Texas and able to supply the following goods and services:

- Secure trucking / transportation services
- Shrinkfilm
- Shipping supplies (Stretch film and Corner boards)
- Ticket Cardstock (various substrates including cardstock and foil laminated board)
- Wood Pallets
- Corrugate cartons
- Printing services for printed ticket inserts
- Legal services – trademark searches

I have attached the associated Request for Quotes documents. Please distribute to any interested members. If member companies are interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if there are any questions

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 8:22 PM
To: Procurement@hmsdc.org
Subject: Pollard Banknote Bid Opportunities
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf; RFQ - Shrinkflim - Pollard Banknote Limited.pdf; RFQ - Transportation - Pollard Banknote Limited.pdf; RFQ - Cartons - Pollard Banknote Limited.pdf; RFQ - Legal Services - IP Search - Pollard Banknote Limited.pdf; RFQ - Pallets - Pollard Banknote Limited.pdf; RFQ - Printed Inserts - Pollard Banknote Limited.pdf; RFQ - Ticket Cardstock - Pollard Banknote Limited.pdf

Hello Ms. Thierry,

Pollard Banknote Limited, a leading lottery partner is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005. We are looking for Historically Underutilized Businesses (HUBs) certified with the State of Texas and able to supply the following goods and services:

- Secure trucking / transportation services
- Shrinkfilm
- Shipping supplies (Stretch film and Corner boards)
- Ticket Cardstock (various substrates including cardstock and foil laminated board)
- Wood Pallets
- Corrugate cartons
- Printing services for printed ticket inserts
- Legal services – trademark searches

I have attached the associated Request for Quotes documents. Please distribute to any interested members. If member companies are interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if there are any questions

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

POLLARD BANKNOTE LIMITED

REQUEST FOR QUOTE

PROVISION OF PRINTING STOCKS FOR INSTANT TICKET MANUFACTURING FOR THE TEXAS LOTTERY

General Information

Pollard Banknote is a leading lottery partner to more than 60 lotteries worldwide, providing high quality instant ticket products, licensed games, Schafer Systems and Fastrak retail merchandising solutions, and a full suite of digital offerings, ranging from world-class mkodo game apps to comprehensive player engagement and iLottery solutions, including strategic marketing and management services.

The company is a proven innovator and has decades of experience helping lotteries to maximize player engagement, sales, and proceeds for good causes. For more information, please visit our website at www.pollardbanknote.com.

Pollard Banknote is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005

Should Pollard Banknote become the successful respondent, it is our intention to subcontract the provision of printing stocks to a registered Texas firm that meets the HUB requirements for the state of Texas and criteria detailed in this document.

Scope of Work

The successful vendor is to provide value added services in the provision of printing stocks required to produce tickets for the Texas Lottery. Various stocks are outlined below.

Printing stocks, may include but not limited to: 10 point virgin/recyclable coated two (2) sides, 10 point stock coated one (1) side and foil laminate one (1) side, 10 point stock coated one (1) side and holographic laminate one (1) side. All ticket stock must not curl, separate, or be easily split.

Most common widths are 20.5" and 24.75"; other sizes may be ordered

Supplied on 6" cores, 60" OD

Delivered to Pollard Banknote 775 James L Hart Parkway Ypsilanti MI 48197

We anticipate use of approximately 1800 rolls of the various stocks over a one-year period.

The above order quantities are for information purposes and does not mean these will be the volumes going forward. This information is to assist in the quoting process.

The expected start date for this contract is September 1, 2024 and would continue through August 31, 2034, with the possibility of six, one-month extensions in one-month intervals.

Selection Criteria

The following criteria will be used when selecting the vendor to perform the work in this Request for Quote:

1. Delivered Price

2. Ability to meet the paper specifications detailed in this RFQ

3. Experience and references
4. Best overall value to Pollard Banknote

Note – Pollard Banknote reserves the right to reject any or all bids at its sole discretion without penalty and the lowest tender will not necessarily be awarded the subcontract. Tender awards are subject to mutual agreement of contract terms between Pollard Banknote and the successful vendor.

Required Information

The bidder is to provide the following information when responding to this RFQ:

1. Delivered Price - Quoted in US Currency (MSF price is preferred)
2. Confirm the ability to met the detailed paper specifications outlined in this RFQ
3. A description of your company & include previous experience that is similar to the work in this RFQ
4. References (include contact information: company, name, phone number, email address)
5. Provide proof of registration as a certified minority HUB. Please provide your Texas VID number

Insurance

During the term of this Agreement, Bidder shall, at its own expense, maintain, and carry:

- commercial general liability insurance in a sum no less than $2,000,000 with financially sound and reputable insurers
- maintain Workers' Compensation insurance coverage in accordance with statutory limits, and Employer's Liability insurance coverage.

Pollard Banknote may request certificates of insurance as proof that the policies exist.

Response Deadline

Responses are due at 4:00 p.m. Central Standard Time on March 03, 2022. Responses received after this deadline will not be considered. It is the responsibility of each vendor to ensure the timely delivery of their responses. Responses may be mailed, couriered, faxed, or emailed. Contact information is below.

Pollard Banknote Limited
140 Otter Street
Winnipeg Manitoba R3T 0M8 Canada

Attention: Matt Mitchell – Purchasing Department
Telephone: 204-474-2323 Fax: 204-453-1375
Email: mmitchell@pbl.ca

HSP Good Faith Effort - Method B (Attachment B)

Rev. 10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

IMPORTANT: If you responded "***No***" to **SECTION 2, Items c** and **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed in **SECTION 2, Item b** of the completed HSP form. You may photo-copy this page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf..

SECTION B-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: 4 **Description:** Shrinkflim

SECTION B-2: MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in **SECTION B-1**, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

☐ - **Yes** (If ***Yes***, continue to SECTION B-4.)

☑ - **No / Not Applicable** (If ***No*** or ***Not Applicable***, continue to SECTION B-3 and SECTION B-4.)

SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items **a. b. c and d**, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs and to trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.

a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

b. List the **three (3) Texas certified HUBs** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	Texas VID (Do not enter Social Security Numbers.)	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
LOCKRIDGE PACKAGING, LLC	1760605641800	02/18/2022	☐ - Yes ☑ - No
Now Packaging, LLC	1562540164900	02/18/2022	☐ - Yes ☑ - No
UNIT-PAK, INCORPORATED.	1751549770300	02/18/2022	☐ - Yes ☑ - No

c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to two (2) or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php.

d. List **two (2) trade organizations or development centers** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Women's Business Council - Southwest	02/18/2022	☑ - Yes ☐ - No
Houston Minority Supplier Development Council	02/18/2022	☑ - Yes ☐ - No

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev.10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b,** of the completed HSP form for which you are completing the attachment.

a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 4 **Description:** Shrinkfilm

b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Emplioyer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
Veritiv Operating Company	☐ - Yes ☑ - No	n/a	$ 20,000	0.20 %
Celplast Packaging Systems Ltd	☐ - Yes ☑ - No	n/a	$ 10,000	0.10 %
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%

c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

Pollard Banknote did not receive any bids from HUB vendors for the supply of shrink film.
Pollard Banknote will purchase shrink film from their current suppliers.

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, th approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B)

Rev. 10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

IMPORTANT: If you responded "***No***" to **SECTION 2, Items c** and **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed in **SECTION 2, Item b** of the completed HSP form. You may photo-copy this page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf..

SECTION B-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: 4 **Description:** Shrinkflim - continued

SECTION B-2: MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in **SECTION B-1**, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

☐ **- Yes** (If ***Yes***, continue to SECTION B-4.)

☑ **- No / Not Applicable** (If ***No*** or ***Not Applicable***, continue to SECTION B-3 and SECTION B-4.)

SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items **a**, **b**, **c** and **d**, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs and to trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.

a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

b. List the **three (3) Texas certified HUBs** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	Texas VID (Do not enter Social Security Numbers.)	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
CASADA INDUSTRIAL	1742740986100	02/18/2022	☐ - Yes ☑ - No
			☐ - Yes ☐ - No
			☐ - Yes ☐ - No

c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to two (2) or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php.

d. List **two (2) trade organizations or development centers** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
		☐ - Yes ☐ - No
		☐ - Yes ☐ - No

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev.10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b,** of the completed HSP form for which you are completing the attachment.

a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 4 **Description:** Shrinkfilm - continued

b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Emplioyer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
see previous attachment B	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%

c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, th approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1760605641800 / 82996
Vendor Name	LOCKRIDGE PACKAGING, LLC
Vendor Address	PO BOX 2256 FRIENDSWOOD, TX 77549-2256 USA
County	GALVESTON
Contact	Sales Department
Phone/Fax	281-992-2552 / 281-992-3141
Email Address	lp.sales@lockridgepkg.com
Website	
Business Description	Distributor of Packaging, Paper and Janitorial Supplies. Stretch Film, Tape, Strapping and logistics supplies.
Business Category	Commodities Wholesaler/Reseller (07)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	17-JUN-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	31-MAY-2022
HUB Eligibility	WO (American Woman)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1562540164900 / 81477
Vendor Name	Now Packaging, LLC
Vendor Address	5602 Council Grove Court Houston, TX 77088-5515 USA
County	HARRIS
Contact	Samara Reed
Phone/Fax	281-650-8998 / 281-999-6861
Email Address	nowpackagingcps@me.com
Website	http://www.nowpackaging.com
Business Description	Distributors Of Packing & Janitorial Supplies/Products Baby Food & Medical Equipment & Supplies/Broker of Computter & Computer Supplies
Business Category	Commodities Wholesaler/Reseller (07)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Inactive (F -Deleted for non-payment of annual fee)
Date Removed From CMBL	15-FEB-2019
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	31-MAY-2024
HUB Eligibility	BL (Black American)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1751549770300 / 87935
Vendor Name	UNIT-PAK, INCORPORATED.
Vendor Address	PO BOX 7953 WACO, TX 76714-7953 USA
County	MCLENNAN
Contact	DARLENE NEYHARD
Phone/Fax	800-792-3232 /
Email Address	darlene@unitpak.com
Website	
Business Description	Packaging Supplies: Pallet Stretch Wrap(handwrap & machine); Poly Films and Bags; Shrink Films; Carton Sealing Tapes; Corrugated Supplies; Steel & Plastic Strapping & Tools; Full Catalog on web site.
Business Category	Commodities Wholesaler/Reseller (07)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	13-AUG-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	16-JAN-2023
HUB Eligibility	WO (American Woman)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1742740986100 / 15451
Vendor Name	CASADA INDUSTRIAL ✓
Vendor Address	P O BOX 203161 AUSTIN, TX 78720-3161 USA
County	TRAVIS
Contact	David Schexnayder
Phone/Fax	512-219-9089 / 512-219-5656
Email Address	sales@casada-industrial.com
Website	http://www.casadaind.com
Business Description	INDUSTRIAL SUPPLY DISTRIBUTION
Business Category	Commodities Wholesaler/Reseller (07)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	05-JUL-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	17-FEB-2026
HUB Eligibility	HI (Hispanic American)
HUB Gender	M
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:23 PM
To: lp.sales@lockridgepkg.com
Subject: Request for Quote - Shrinkfilm
Attachments: RFQ - Shrinkflim - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide shrinkfilm for the packaging of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD
banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:24 PM
To: nowpackagingcps@me.com
Subject: Request for Quote - Shrinkfilm
Attachments: RFQ - Shrinkflim - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide shrinkfilm for the packaging of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:24 PM
To: darlene@unitpak.com
Subject: Request for Quote - Shrinkfilm
Attachments: RFQ - Shrinkflim - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide shrinkfilm for the packaging of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD
banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 8:26 PM
To: 'sales@casadaind.com'
Subject: Request for Quote - Shrinkfilm
Attachments: RFQ - Shrinkflim - Pollard Banknote Limited.pdf

Good Evening,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide shrinkfilm for the packaging of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 8:12 PM
To: ngroff@wbcsouthwest.org
Subject: Pollard Banknote Bid Opportunities
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf; RFQ - Shrinkflim - Pollard Banknote Limited.pdf; RFQ - Transportation - Pollard Banknote Limited.pdf; RFQ - Cartons - Pollard Banknote Limited.pdf; RFQ - Legal Services - IP Search - Pollard Banknote Limited.pdf; RFQ - Pallets - Pollard Banknote Limited.pdf; RFQ - Printed Inserts - Pollard Banknote Limited.pdf; RFQ - Ticket Cardstock - Pollard Banknote Limited.pdf

Hi Ms. Groff,

Pollard Banknote Limited, a leading lottery partner is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005. We are looking for Historically Underutilized Businesses (HUBs) certified with the State of Texas and able to supply the following goods and services:

- Secure trucking / transportation services
- Shrinkfilm
- Shipping supplies (Stretch film and Corner boards)
- Ticket Cardstock (various substrates including cardstock and foil laminated board)
- Wood Pallets
- Corrugate cartons
- Printing services for printed ticket inserts
- Legal services – trademark searches

I have attached the associated Request for Quotes documents. Please distribute to any interested members. If member companies are interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if there are any questions

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 8:22 PM
To: Procurement@hmsdc.org
Subject: Pollard Banknote Bid Opportunities
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf; RFQ - Shrinkflim - Pollard Banknote Limited.pdf; RFQ - Transportation - Pollard Banknote Limited.pdf; RFQ - Cartons - Pollard Banknote Limited.pdf; RFQ - Legal Services - IP Search - Pollard Banknote Limited.pdf; RFQ - Pallets - Pollard Banknote Limited.pdf; RFQ - Printed Inserts - Pollard Banknote Limited.pdf; RFQ - Ticket Cardstock - Pollard Banknote Limited.pdf

Hello Ms. Thierry,

Pollard Banknote Limited, a leading lottery partner is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005. We are looking for Historically Underutilized Businesses (HUBs) certified with the State of Texas and able to supply the following goods and services:

- Secure trucking / transportation services
- Shrinkfilm
- Shipping supplies (Stretch film and Corner boards)
- Ticket Cardstock (various substrates including cardstock and foil laminated board)
- Wood Pallets
- Corrugate cartons
- Printing services for printed ticket inserts
- Legal services – trademark searches

I have attached the associated Request for Quotes documents. Please distribute to any interested members. If member companies are interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if there are any questions

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

POLLARD BANKNOTE LIMITED

REQUEST FOR QUOTE

PROVISION OF SHRINKFILM FOR PACKAGED SCRATCH TICKETS MANUFACTURED FOR THE TEXAS LOTTERY COMMISSION

General Information

Pollard Banknote is a leading lottery partner to more than 60 lotteries worldwide, providing high quality instant ticket products, licensed games, Schafer Systems and Fastrak retail merchandising solutions, and a full suite of digital offerings, ranging from world-class mkodo game apps to comprehensive player engagement and iLottery solutions, including strategic marketing and management services.

The company is a proven innovator and has decades of experience helping lotteries to maximize player engagement, sales, and proceeds for good causes. For more information, please visit our website at www.pollardbanknote.com.

Pollard Banknote is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005

Should Pollard Banknote become the successful respondent, it is our intention to subcontract the provision of Shrinkfilm to a registered Texas firm that meets the HUB requirements for the state of Texas and criteria detailed in this document

Scope of Work

The successful bidder will provide shrinkfilm as per the specifications below to the Pollard Banknote Ypsilanti manufacturing facility.

Vendors must confirm that they can meet the following specifications:

Type: Clysar Phoenix Clear Shrinkfilm 45gauge

Length: Single wound (11,660 feet per roll) or Center Folded (5,830 feet per roll)

Widths: 16", 18"

Gauge: 45 gauge

Finish: clear

Quantity: approximate annual volume is 1,200 rolls (widths will vary)

Note - Alternative shrinkfilm will not be accepted.

The above estimated quantities are for information purposes and does not mean these will be the volumes going forward. This information is to assist in the quoting process.

The expected start date for this contract is September 1, 2024 and would continue through August 31, 2034, with the possibility of six, one-month extensions in one-month intervals.

Selection Criteria

The following criteria will be used when selecting the vendor to perform the work this Request for Quote:

1. Total Cost
2. Lead time
3. Experience, capabilities (able to meet specifications), and references
4. Best overall value to Pollard Banknote

Note – Pollard Banknote reserves the right to reject any or all bids at its sole discretion without penalty and the lowest tender will not necessarily be awarded the subcontract. Tender awards are subject to mutual agreement of contract terms between Pollard Banknote and the successful vendor.

Required Information

The bidder is to provide the following information when responding to this RFQ:

1. Delivered price to Pollard Banknote (complete the following pricing matrix) – Currency USD

   16" Single Wound CT303 Shrinkfilm # rolls per pallet _____ $ per pallet _____

   18" Single Wound CT303 Shrinkfilm # rolls per pallet _____ $ per pallet _____

   Pricing to include delivery to Pollard Banknote 775 James L Hart Parkway Ypsilanti Michigan 48197
2. Lead time from order placement to delivery.
3. A description of your company
4. A description of previous experience similar to the work in this RFQ
5. References (include contact information: company, name, phone number, email address)
6. Provide proof of registration as a certified minority HUB. Please provide your Texas VID number

Insurance

During the term of this Agreement, Bidder shall, at its own expense, maintain, and carry:

- commercial general liability insurance in a sum no less than $2,000,000 with financially sound and reputable insurers
- maintain Workers' Compensation insurance coverage in accordance with statutory limits, and Employer's Liability insurance coverage.

Pollard Banknote may request certificates of insurance as proof that the policies exist.

Response Deadline

Responses are due at 4:00 p.m. Central Standard Time on March 03, 2022. Responses received after this deadline will not be considered. It is the responsibility of each vendor to ensure the timely delivery of their responses. Responses may be mailed, couriered, faxed, or emailed. Contact information is below.

Pollard Banknote Limited
140 Otter Street
Winnipeg Manitoba R3T 0M8 Canada
Attention: Matt Mitchell – Purchasing Department
Telephone: 204-474-2323
Fax: 204-453-1375
Email: mmitchell@pbl.ca

HSP Good Faith Effort - Method B (Attachment B)

Rev. 10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

IMPORTANT: If you responded "***No***" to **SECTION 2, Items c** and **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed in **SECTION 2, Item b** of the completed HSP form. You may photo-copy this page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf..

SECTION B-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: 5 **Description:** Transportation Services

SECTION B-2: MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in **SECTION B-1**, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

☐ **- Yes** (If ***Yes***, continue to SECTION B-4.)

☑ **- No / Not Applicable** (If ***No*** or ***Not Applicable***, continue to SECTION B-3 and SECTION B-4.)

SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items **a, b, c and d**, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs and to trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.

a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

b. List the **three (3) Texas certified HUBs** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	Texas VID (Do not enter Social Security Numbers.)	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
EXCEL TRAFFIC CONSULTANTS, INC.	1752690416800	02/18/2022	☑ - Yes ☐ - No
LOGISTIC EXPERTS LLC	1832772405200	02/18/2022	☐ - Yes ☑ - No
TRI S LOGISTICS LLC	1830903749900	02/18/2022	☐ - Yes ☑ - No

c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to two (2) or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php.

d. List **two (2) trade organizations or development centers** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Women's Business Council - Southwest	02/18/2022	☑ - Yes ☐ - No
Houston Minority Supplier Development Council	02/18/2022	☑ - Yes ☐ - No

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev.10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b,** of the completed HSP form for which you are completing the attachment.

a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 5 **Description:** Transportation Services

b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Emplioyer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
EXCEL TRAFFIC CONSULTANTS, INC.	☑ - Yes ☐ - No	1752690416800	$ 300,000	3.01 %
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%

c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B)

Rev. 10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

IMPORTANT: If you responded "***No***" to **SECTION 2, Items c** and **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed in **SECTION 2, Item b** of the completed HSP form. You may photo-copy this page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf..

SECTION B-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: 5 **Description:** Transportation Services - continued

SECTION B-2: MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in **SECTION B-1**, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

☐ **- Yes** (If ***Yes***, continue to SECTION B-4.)

☑ **- No / Not Applicable** (If ***No*** or ***Not Applicable***, continue to SECTION B-3 and SECTION B-4.)

SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items **a**, **b**, **c** and **d**, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs and to trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.

a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

b. List the **three (3) Texas certified HUBs** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	Texas VID (Do not enter Social Security Numbers.)	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
WORLDWIDE LOGISTICS SERVICES, LLC	1834315192600	02/18/2022	☐ - Yes ☑ - No
			☐ - Yes ☐ - No
			☐ - Yes ☐ - No

c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to two (2) or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php.

d. List **two (2) trade organizations or development centers** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
		☐ - Yes ☐ - No
		☐ - Yes ☐ - No

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev.10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b,** of the completed HSP form for which you are completing the attachment.

a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 5 **Description:** Transportation Services - continued

b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Emplioyer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
see previous attachment B	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%

c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1752690416800 / 15002
Vendor Name	Excel Traffic Consultants, Inc.
Vendor Address	1644 RUSDELL DR. IRVING, TX 75060-4368 USA
County	DALLAS
Contact	Martin Perez
Phone/Fax	972-438-4640 / 972-259-1692
Email Address	exceltrafficconsultantsinc@msn.com
Website	http://www.exceltrafficconsultantsinc.com
Business Description	POST AUDIT OF FREIGHT INVOICES, PRE-AUDIT AND PAYMENT OF FREIGHT INVOICES, FREIGHT BROKER
Business Category	Other Services Including Legal Services (06)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Inactive (F -Deleted for non-payment of annual fee)
Date Removed From CMBL	31-MAY-2002
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	27-JAN-2026
HUB Eligibility	HI (Hispanic American)
HUB Gender	M
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1832772405200 / 528409
Vendor Name	LOGISTIC EXPERTS LLC
Vendor Address	15 PALO GRANDE DR BROWNSVILLE, TX 78521-2610 USA
County	CAMERON
Contact	Jaime Diez
Phone/Fax	956-317-3115 /
Email Address	jaime@logisticexperts.us
Website	http://www.logisticexperts.us
Business Description	Logistic Experts is a freight brokerage firm providing broker services.
Business Category	Other Services Including Legal Services (06)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	02-FEB-2023
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	08-MAR-2025
HUB Eligibility	HI (Hispanic American)
HUB Gender	M
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1830903749900 / 509749
Vendor Name	TRI S LOGISTICS LLC
Vendor Address	707 WINDSOR CT HIGHLAND VILLAGE, TX 75077-1832 USA
County	DENTON
Contact	RICK STIGGERS
Phone/Fax	877-998-8747 /
Email Address	info@trislogistics.com
Website	
Business Description	We are a logistics company that provides freight brokerage services.
Business Category	Building Construction, Including General Contractors And Operative Builders (02)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Inactive (F -Deleted for non-payment of annual fee)
Date Removed From CMBL	01-NOV-2019
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	12-NOV-2022
HUB Eligibility	BL (Black American)
HUB Gender	M
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1834315192600 / 520359
Vendor Name	WORLDWIDE LOGISTICS SERVICES, LLC ✓
Vendor Address	2162 SPRING STUEBNER RD., STE. 140-218 SPRING, TX 77038 USA
County	HARRIS
Contact	Managing Director
Phone/Fax	832-291-5848 /
Email Address	t.deville@wwlogisticsservices.com
Website	http://www.wwlogisticsservices.com
Business Description	Arranging Transportation of freight between shippers and carriers.
Business Category	Other Services Including Legal Services (06)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Inactive (N -Not on CMBL)
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	20-DEC-2023
HUB Eligibility	BL (Black American)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 3:45 PM
To: exceltrafficconsultantsinc@msn.com
Subject: Request for Quote - Transportation Services
Attachments: RFQ - Transportation - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide transportation services. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, response are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 3:45 PM
To: jaime@logisticexperts.us
Subject: Request for Quote - Transportation Services
Attachments: RFQ - Transportation - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide transportation services. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, response are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD
banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 3:46 PM
To: 'info@trislogistics.com'
Subject: Request for Quote - Transportation Services
Attachments: RFQ - Transportation - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide transportation services. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, response are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD
banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 3:46 PM
To: t.deville@wwlogisticsservices.com
Subject: Request for Quote - Transportation Services
Attachments: RFQ - Transportation - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide transportation services. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, response are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD
banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 8:12 PM
To: ngroff@wbcsouthwest.org
Subject: Pollard Banknote Bid Opportunities
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf; RFQ - Shrinkflim - Pollard Banknote Limited.pdf; RFQ - Transportation - Pollard Banknote Limited.pdf; RFQ - Cartons - Pollard Banknote Limited.pdf; RFQ - Legal Services - IP Search - Pollard Banknote Limited.pdf; RFQ - Pallets - Pollard Banknote Limited.pdf; RFQ - Printed Inserts - Pollard Banknote Limited.pdf; RFQ - Ticket Cardstock - Pollard Banknote Limited.pdf

Hi Ms. Groff,

Pollard Banknote Limited, a leading lottery partner is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005. We are looking for Historically Underutilized Businesses (HUBs) certified with the State of Texas and able to supply the following goods and services:

- Secure trucking / transportation services
- Shrinkfilm
- Shipping supplies (Stretch film and Corner boards)
- Ticket Cardstock (various substrates including cardstock and foil laminated board)
- Wood Pallets
- Corrugate cartons
- Printing services for printed ticket inserts
- Legal services – trademark searches

I have attached the associated Request for Quotes documents. Please distribute to any interested members. If member companies are interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if there are any questions

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 8:22 PM
To: Procurement@hmsdc.org
Subject: Pollard Banknote Bid Opportunities
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf; RFQ - Shrinkflim - Pollard Banknote Limited.pdf; RFQ - Transportation - Pollard Banknote Limited.pdf; RFQ - Cartons - Pollard Banknote Limited.pdf; RFQ - Legal Services - IP Search - Pollard Banknote Limited.pdf; RFQ - Pallets - Pollard Banknote Limited.pdf; RFQ - Printed Inserts - Pollard Banknote Limited.pdf; RFQ - Ticket Cardstock - Pollard Banknote Limited.pdf

Hello Ms. Thierry,

Pollard Banknote Limited, a leading lottery partner is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005. We are looking for Historically Underutilized Businesses (HUBs) certified with the State of Texas and able to supply the following goods and services:

- Secure trucking / transportation services
- Shrinkfilm
- Shipping supplies (Stretch film and Corner boards)
- Ticket Cardstock (various substrates including cardstock and foil laminated board)
- Wood Pallets
- Corrugate cartons
- Printing services for printed ticket inserts
- Legal services – trademark searches

I have attached the associated Request for Quotes documents. Please distribute to any interested members. If member companies are interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if there are any questions

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

POLLARD BANKNOTE LIMITED

REQUEST FOR QUOTE

TRANSPORTATION SERVICES FOR SCRATCH TICKETS MANUFACTURED FOR THE TEXAS LOTTERY COMMISSION

General Information

Pollard Banknote is a leading lottery partner to more than 60 lotteries worldwide, providing high quality instant ticket products, licensed games, Schafer Systems and Fastrak retail merchandising solutions, and a full suite of digital offerings, ranging from world-class mkodo game apps to comprehensive player engagement and iLottery solutions, including strategic marketing and management services.

The company is a proven innovator and has decades of experience helping lotteries to maximize player engagement, sales, and proceeds for good causes. For more information, please visit our website at www.pollardbanknote.com.

Pollard Banknote is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005

Should Pollard Banknote become the successful respondent, it is our intention to subcontract transportation services to a registered Texas firm that meets the HUB requirements for the state of Texas and criteria detailed in this document.

Scope of Work

Vendors must confirm they can meet the following specifications for the secure transportation of tickets from Pollard Banknote's Ypsilanti Michigan plant to the designated Texas Lottery Warehouse in Austin, Texas.

Pollard Banknote estimates there would be three to four full semi-truckload shipments per month (note: volumes may increase or decrease due to Pollard Banknote production volumes). All tickets are to be transported on a sealed and dedicated vehicle, i.e., no other customer's products may be on board.

The expected start date for this contract is September 1, 2024 and would continue through August 31, 2034, with the possibility of six, one-month extensions in one-month intervals.

Selection Criteria

The following criteria will be used when selecting the vendor to perform the work this Request for Quote:

1. Price quoted in U.S. dollars per shipment
2. Trucking experience and performance history
3. Minority HUB status
4. Overall best value to Pollard Banknote

Note – Pollard Banknote reserves the right to reject any or all bids at its sole discretion without penalty and the lowest tender will not necessarily be awarded the subcontract. Tender awards are subject to mutual agreement of contract terms between Pollard Banknote and the successful vendor.

Required Information

The purpose of this quote is to assist in determining a successful bidder only. The volume of deliveries described here should not be construed as actual volumes that would be required by the Texas State Lottery or Pollard Banknote. Your response to this request is not a guarantee that you will be awarded the work. To be considered for this work, each vendor is asked to provide the following information:

1. Quoted Price (USD Currency)

The price quoted should be per truckload to transport instant game tickets from Pollard Banknote's plant in Ypsilanti, Michigan to the Texas Lottery's central distribution warehouse in Austin, Texas.

	Freight Rate	Fuel Surcharge	Total Cost
Single Driver	$ _____	$ _____	$ _____
Teams Driver	$ _____	$ _____	$ _____

2. Trucking Experience & References

A description of the vendor's trucking experience for the last three years showing the vendor has the ability and track record to transport goods as valuable and sensitive as instant lottery tickets in a timely fashion should be included. Also include 2 references for work completed that is similar to this RFQ. Reference information should include company, contact name, phone number, and email address.

3. Travel across United States of America and Canada border

The vendor should advise if their fleet is able to travel freely between Canada and the U.S.A. Provide proof of bondability and clearance to freely cross the United States/Canadian border, if transportation from a Canadian plant should be become necessary at any time through the duration of the contract.

4. Proof of Registration as a certified minority HUB

The vendor is requested to provide proof of registration as a certified minority HUB. Please provide your Texas VID number.

Insurance

During the term of this Agreement, Bidder shall, at its own expense, maintain, and carry:

- commercial general liability insurance in a sum no less than $2,000,000 with financially sound and reputable insurers
- maintain Workers' Compensation insurance coverage in accordance with statutory limits, and Employer's Liability insurance coverage.

Pollard Banknote may request certificates of insurance as proof that the policies exist.

Response Deadline

Responses are due at 4:00 p.m. Central Standard Time on March 03, 2022. Responses received after this deadline will not be considered. It is the responsibility of each vendor to ensure the timely delivery of their responses. Responses may be mailed, couriered, faxed, or emailed. Contact information is below.

Pollard Banknote Limited
140 Otter Street
Winnipeg Manitoba R3T 0M8 Canada
Attention: Matt Mitchell – Purchasing Department
Telephone: 204-474-2323
Fax: 204-453-1375
Email: mmitchell@pbl.ca

HSP Good Faith Effort - Method B (Attachment B)

Rev. 10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

IMPORTANT: If you responded "***No***" to **SECTION 2, Items c** and **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed in **SECTION 2, Item b** of the completed HSP form. You may photo-copy this page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf..

SECTION B-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: 6 Description: PRINTED TICKET INSERTS

SECTION B-2: MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in **SECTION B-1**, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

☐ - **Yes** (If ***Yes***, continue to SECTION B-4.)

☑ - **No / Not Applicable** (If ***No*** or ***Not Applicable***, continue to SECTION B-3 and SECTION B-4.)

SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items **a, b, c and d**, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs and to trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.

a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

b. List the **three (3) Texas certified HUBs** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	Texas VID (Do not enter Social Security Numbers.)	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
BEST PRESS, INC.	1752470264800	02/18/2022	☐ - Yes ☑ - No
MCCARTHY PRINT, INC	1742870588700	02/18/2022	☐ - Yes ☑ - No
PREMIER MODERN COMMERCIAL PRINTING	1824460483300	02/18/2022	☐ - Yes ☑ - No

c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to two (2) or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php.

d. List **two (2) trade organizations or development centers** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Women's Business Council - Southwest	02/18/2022	☑ - Yes ☐ - No
Houston Minority Supplier Development Council	02/18/2022	☑ - Yes ☐ - No

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev.10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b,** of the completed HSP form for which you are completing the attachment.

a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 6 **Description:** PRINTED TICKET INSERTS

b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Emplioyer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
CITY PRESS	☐ - Yes ☑ - No	N/A	$ 100,000	1.00%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%

c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

Pollard Banknote did not receive any bids from HUB Vendors for printed ticket inserts.
Pollard Banknote will use their current vendor for printed ticket inserts.

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, th approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy o the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B)

Rev. 10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

IMPORTANT: If you responded "***No***" to **SECTION 2, Items c** and **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed in **SECTION 2, Item b** of the completed HSP form. You may photo-copy this page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf..

SECTION B-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: 6 **Description:** PRINTED TICKET INSERTS - CONTINUED

SECTION B-2: MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in **SECTION B-1**, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

☐ **- Yes** (If ***Yes***, continue to SECTION B-4.)

☑ **- No / Not Applicable** (If ***No*** or ***Not Applicable***, continue to SECTION B-3 and SECTION B-4.)

SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items **a**, **b**, **c** and **d**, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs and to trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.

a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

b. List the **three (3) Texas certified HUBs** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	Texas VID (Do not enter Social Security Numbers.)	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
RELIANT LABELS AND PRINTING INC.	1742823900200	02/18/2022	☐ - Yes ☑ - No
			☐ - Yes ☐ - No
			☐ - Yes ☐ - No

c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to two (2) or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php.

d. List **two (2) trade organizations or development centers** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
		☐ - Yes ☐ - No
		☐ - Yes ☐ - No

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev.10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b,** of the completed HSP form for which you are completing the attachment.

a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 6 **Description:** PRINTED TICKET INSERTS - CONTINUED

b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Emplioyer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
see previous attachment B	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%

c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, th approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1752470264800 / 71156
Vendor Name	BEST PRESS, INC.
Vendor Address	4201 AIRBORN DR ADDISON, TX 75001-5183 USA
County	DALLAS
Contact	Ashley and Katie KALISHER
Phone/Fax	972-930-1000 / 972-930-1030
Email Address	admin@bestpress.com
Website	http://www.bestpress.com
Business Description	Commercial Print Offset UV Color Digital Variable Data Direct Mailing Packaging Warehouse Fulfillment Supply Chain Logistics Branded Portals Brochures Pocket Folders Annual Reports Marketing Material Decals Clings Woman-Owned Save Money
Business Category	Commodities Manufacturer (08)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	11-JAN-2023
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	28-APR-2025
HUB Eligibility	WO (American Woman)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1742870588700 / 82979
Vendor Name	MCCARTHY PRINT, INC
Vendor Address	1804 CHICON AUSTIN, TX 78702-1226 USA
County	TRAVIS
Contact	Sarah Schenk
Phone/Fax	512-479-8938 / 512-494-8540
Email Address	accounting@mccarthyprint.com
Website	http://www.mccarthyprint.com
Business Description	COMMERCIAL OFFSET/Digital PRINTING, fulfillment, Signage, Large Format, Design and pre-press services.
Business Category	Other Services Including Legal Services (06)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	01-FEB-2023
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	28-JUL-2025
HUB Eligibility	WO (American Woman)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1824460483300 / 510639
Vendor Name	PREMIER MODERN COMMERCIAL PRINTING
Vendor Address	BASS PRINTING COMPANY PO BOX 3100 BURLESON, TX 76097-3100 USA
County	JOHNSON
Contact	Pres./Alrick V. Warner
Phone/Fax	817-293-4913 / 817-293-4914
Email Address	alrick@bassprinting.com
Website	http://www.bassprinting.com
Business Description	We are a complete print shop offering expertise in design, inks and imaging services as well as digital, offset, and large format printing.
Business Category	Commodities Manufacturer (08)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Inactive (F -Deleted for non-payment of annual fee)
Date Removed From CMBL	01-NOV-2019
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	06-DEC-2022
HUB Eligibility	BL (Black American)
HUB Gender	M
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1742823900200 / 472111
Vendor Name	RELIANT LABELS AND PRINTING INC. ✓
Vendor Address	11400 ROJAS DR. STE. B EL PASO, TX 79936-6423 USA
County	EL PASO
Contact	Patricia Marquez
Phone/Fax	915-595-2999 / 915-595-9925
Email Address	pmarquez@reliantlabels.com
Website	
Business Description	Labels and offset printing
Business Category	Commodities Manufacturer (08)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Inactive (F -Deleted for non-payment of annual fee)
Date Removed From CMBL	07-NOV-2014
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	24-JAN-2023
HUB Eligibility	HI (Hispanic American)
HUB Gender	M
	Commodity items shown above are available for district(s) 24

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:34 PM
To: admin@bestpress.com
Subject: Request for Quote - Printed Inserts
Attachments: RFQ - Printed Inserts - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide printed ticket inserts for scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD
banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:34 PM
To: 'accounting@mccarthyprint.com'
Subject: Request for Quote - Printed Inserts
Attachments: RFQ - Printed Inserts - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide printed ticket inserts for scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:34 PM
To: 'alrick@bassprinting.com'
Subject: Request for Quote - Printed Inserts
Attachments: RFQ - Printed Inserts - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide printed ticket inserts for scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD
banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:34 PM
To: pmarquez@reliantlabels.com
Subject: Request for Quote - Printed Inserts
Attachments: RFQ - Printed Inserts - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide printed ticket inserts for scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 8:12 PM
To: ngroff@wbcsouthwest.org
Subject: Pollard Banknote Bid Opportunities
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf; RFQ - Shrinkflim - Pollard Banknote Limited.pdf; RFQ - Transportation - Pollard Banknote Limited.pdf; RFQ - Cartons - Pollard Banknote Limited.pdf; RFQ - Legal Services - IP Search - Pollard Banknote Limited.pdf; RFQ - Pallets - Pollard Banknote Limited.pdf; RFQ - Printed Inserts - Pollard Banknote Limited.pdf; RFQ - Ticket Cardstock - Pollard Banknote Limited.pdf

Hi Ms. Groff,

Pollard Banknote Limited, a leading lottery partner is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005. We are looking for Historically Underutilized Businesses (HUBs) certified with the State of Texas and able to supply the following goods and services:

- Secure trucking / transportation services
- Shrinkfilm
- Shipping supplies (Stretch film and Corner boards)
- Ticket Cardstock (various substrates including cardstock and foil laminated board)
- Wood Pallets
- Corrugate cartons
- Printing services for printed ticket inserts
- Legal services – trademark searches

I have attached the associated Request for Quotes documents. Please distribute to any interested members. If member companies are interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if there are any questions

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 8:22 PM
To: Procurement@hmsdc.org
Subject: Pollard Banknote Bid Opportunities
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf; RFQ - Shrinkflim - Pollard Banknote Limited.pdf; RFQ - Transportation - Pollard Banknote Limited.pdf; RFQ - Cartons - Pollard Banknote Limited.pdf; RFQ - Legal Services - IP Search - Pollard Banknote Limited.pdf; RFQ - Pallets - Pollard Banknote Limited.pdf; RFQ - Printed Inserts - Pollard Banknote Limited.pdf; RFQ - Ticket Cardstock - Pollard Banknote Limited.pdf

Hello Ms. Thierry,

Pollard Banknote Limited, a leading lottery partner is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005. We are looking for Historically Underutilized Businesses (HUBs) certified with the State of Texas and able to supply the following goods and services:

- Secure trucking / transportation services
- Shrinkfilm
- Shipping supplies (Stretch film and Corner boards)
- Ticket Cardstock (various substrates including cardstock and foil laminated board)
- Wood Pallets
- Corrugate cartons
- Printing services for printed ticket inserts
- Legal services – trademark searches

I have attached the associated Request for Quotes documents. Please distribute to any interested members. If member companies are interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if there are any questions

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

POLLARD BANKNOTE LIMITED

REQUEST FOR QUOTE

PROVISION OF PRINTED TICKET INSERTS FOR THE TEXAS LOTTERY COMMISSION

General Information

Pollard Banknote is a leading lottery partner to more than 60 lotteries worldwide, providing high quality instant ticket products, licensed games, Schafer Systems and Fastrak retail merchandising solutions, and a full suite of digital offerings, ranging from world-class mkodo game apps to comprehensive player engagement and iLottery solutions, including strategic marketing and management services.

The company is a proven innovator and has decades of experience helping lotteries to maximize player engagement, sales, and proceeds for good causes. For more information, please visit our website at www.pollardbanknote.com.

Pollard Banknote is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005

Should Pollard Banknote become the successful respondent, it is our intention to subcontract the provision of printed ticket inserts to a registered Texas firm that meets the HUB requirements for the state of Texas and criteria detailed in this document.

Scope of Work

The successful bidder will provide ticket inserts as per the specifications below to Pollard Banknote.

Vendors must confirm that they can meet the following specifications for the ticket inserts:

- Sizes: 4" x 4", 4" x 8" or 4" x 12"
- Stock: 10pt C1S (Coated One Side)
- 4 Colour Process
- Double sided printing with full bleed
- Finishing: Cut/Trim to size. Bulk box, Label Cartons – Note: cartons CANNOT EXCEED 30lbs
- Files will be electronically sent to printer
- For each order, printer must provide digital proof to Pollard Banknote for approval (note – hard copy proof may be required)
- Orders to be delivered to Pollard Banknote Ypsilanti Michigan 48192 or a designated Texas Lottery warehouse

Note - Quantities ordered will vary and are dependent upon scratch ticket orders.

The expected start date for this contract is September 1, 2024 and would continue through August 31, 2034, with the possibility of six, one-month extensions in one-month intervals.

Selection Criteria

The following criteria will be used when selecting the vendor to perform the work in this Request for Quote:

1. Total Price quoted in US Currency – delivered to Pollard's Ypsilanti Michigan plant
2. Lead Time
3. Experience and references
4. Best overall value to Pollard Banknote

Note – Pollard Banknote reserves the right to reject any or all bids at its sole discretion without penalty and the lowest tender will not necessarily be awarded the subcontract. Tender awards are subject to mutual agreement of contract terms between Pollard Banknote and the successful vendor.

Required Information

The bidder is to provide the following information when responding to this RFQ:

1. Quoted price (in US Currency)
    a. Using the above specifications, provide pricing for each size in the following order quantities: 50,000; 150,000; 300,000
    b. Advise if there are any cost savings for ganging of orders (e.g. combining 3 orders of 50,000 inserts on the same print run)
2. Provide the lead time for supplying book inserts (from art file receipt to final delivery)
3. A description of your company
4. A description of previous experience that is similar to the work in this RFQ
5. References (include contact information: company, name, phone number, email address)
6. Provide proof of registration as a certified minority HUB. Please provide your Texas VID number

Insurance

During the term of this Agreement, Bidder shall, at its own expense, maintain, and carry:

- commercial general liability insurance in a sum no less than $2,000,000 with financially sound and reputable insurers
- maintain Workers' Compensation insurance coverage in accordance with statutory limits, and Employer's Liability insurance coverage.

Pollard Banknote may request certificates of insurance as proof that the policies exist.

Response Deadline

Responses are due at 4:00 p.m. Central Standard Time on March 03, 2022. Responses received after this deadline will not be considered. It is the responsibility of each vendor to ensure the timely delivery of their responses. Responses may be mailed, couriered, faxed, or emailed. Contact information is below.

Pollard Banknote Limited
140 Otter Street
Winnipeg Manitoba R3T 0M8 Canada
Attention: Matt Mitchell – Purchasing Department
Telephone: 204-474-2323
Fax: 204-453-1375
Email: mmitchell@pbl.ca

HSP Good Faith Effort - Method B (Attachment B)

Rev. 10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

IMPORTANT: If you responded "***No***" to **SECTION 2, Items c** and **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed in **SECTION 2, Item b** of the completed HSP form. You may photo-copy this page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf..

SECTION B-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: 7 **Description:** Shipping Supplies

SECTION B-2: MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in **SECTION B-1**, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

☐ - **Yes** (If ***Yes***, continue to SECTION B-4.)

☑ - **No / Not Applicable** (If ***No*** or ***Not Applicable***, continue to SECTION B-3 and SECTION B-4.)

SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items **a, b, c and d**, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs and to trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.

a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

b. List the **three (3) Texas certified HUBs** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	Texas VID (Do not enter Social Security Numbers.)	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
BOXES 4 U, INC.	1752681392200	02/18/2022	☐ - Yes ☑ - No
BUSINESS ASSETS ENTERPRISES LP	1743174809800	02/18/2022	☑ - Yes ☐ - No
LOCKRIDGE PACKAGING, LLC	1760605641800	02/18/2022	☐ - Yes ☑ - No

c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to two (2) or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php.

d. List **two (2) trade organizations or development centers** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Women's Business Council - Southwest	02/18/2022	☑ - Yes ☐ - No
Houston Minority Supplier Development Council	02/18/2022	☑ - Yes ☐ - No

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev.10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b,** of the completed HSP form for which you are completing the attachment.

a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 7 **Description:** Shipping Supplies

b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Emplioyer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
BUSINESS ASSETS ENTERPRISES LP	☑ - Yes ☐ - No	1743174809800	$ 16,400	0.16%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%

c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, th approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

HSP Good Faith Effort - Method B (Attachment B)

Rev. 10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

IMPORTANT: If you responded "***No***" to **SECTION 2, Items c** and **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed in **SECTION 2, Item b** of the completed HSP form. You may photo-copy this page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf..

SECTION B-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: 7 **Description:** Shipping Supplies - Continued

SECTION B-2: MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in **SECTION B-1**, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

☐ **- Yes** (If ***Yes***, continue to SECTION B-4.)

☑ **- No / Not Applicable** (If ***No*** or ***Not Applicable***, continue to SECTION B-3 and SECTION B-4.)

SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items **a**, **b**, **c** and **d**, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs and to trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.

a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

b. List the **three (3) Texas certified HUBs** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	Texas VID (Do not enter Social Security Numbers.)	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
Now Packaging, LLC	1562540164900	02/18/2022	☐ - Yes ☑ - No
UNIT-PAK, INCORPORATED.	1751549770300	02/18/2022	☐ - Yes ☑ - No
		02/18/2022	☐ - Yes ☐ - No

c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to two (2) or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php.

d. List **two (2) trade organizations or development centers** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
		☐ - Yes ☐ - No
		☐ - Yes ☐ - No

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev.10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b,** of the completed HSP form for which you are completing the attachment.

a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 7 **Description:** Shipping Supplies - Continued

b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Emplioyer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
see previous attachment B	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%

c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1752681392200 / 54923
Vendor Name	BOXES 4 U, INC.
Vendor Address	1401 E PLANO PKWY PLANO, TX 75074-8121 USA
County	COLLIN
Contact	Nicole Hernandez/Vice President
Phone/Fax	972-516-0002 / 972-516-0058
Email Address	nikki@boxes4u.com
Website	http://www.boxes4u.com
Business Description	Distributor of corrugated cardboard boxes and packaging materials, file boxes, tape, bubblewrap, kraft paper, mailing tubes, stretch film, foam, styrofoam sheets, cardboard sheets
Business Category	Commodities Wholesaler/Reseller (07)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	26-OCT-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	09-JUN-2024
HUB Eligibility	HI (Hispanic American)
HUB Gender	M
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1743174809800 / 01077
Vendor Name	BUSINESS ASSETS ENTERPRISES LP
Vendor Address	13505A IMMANUEL RD PFLUGERVILLE, TX 78660-8328 USA
County	TRAVIS
Contact	Alysia Friday
Phone/Fax	512-990-9654 / 512-990-8309
Email Address	afriday@baelp.com
Website	http://www.baelp.com
Business Description	Warehouse storage, management, fulfillment operations; Lottery mgmt; Custom corrugated boxes & packaging; protective packaging
Business Category	Other Services Including Legal Services (06)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	09-SEP-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	01-JUL-2022
HUB Eligibility	BL (Black American)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

Matthew Mitchell

From: Alysia Friday <afriday@baelp.com>
Sent: March 11, 2022 11:11 AM
To: Matthew Mitchell
Subject: RE: Texas HUB Certificate Expiry

CAUTION: This email originated from outside of the organization. Do not click links or open attachments unless you can confirm the sender and know the content is safe.

Hi Matthew! Yes. My recertification begin in May. My certification is held by both the State of Texas and the National Minority Supplier Development Council (NMSDC). NMSDC does all the work and they feed that information into the States portal. So by July 1, 22 it will be all taken care of. Let me know if this helps.
If you need anything else let me know.

Have a great day and weekend.

Alysia

Alysia L. Friday

President/CEO
"Change is inevitable, growth is optional"
BUSINESS ASSETS ENTERPRISES, LP
19001 N. Heatherwilde, Bldg. 1, Suite 110,
Pflugerville, TX 78660
O 512.990.9654 C 512.293.8078
www.baelp.com

From: Matthew Mitchell <mmitchell@pbl.ca>
Sent: Friday, March 11, 2022 11:08 AM
To: Alysia Friday <afriday@baelp.com>
Subject: Texas HUB Certificate Expiry

Hi Alysia,

It looks like Business Assets Enterprises' HUB certificate expires on July 1/22. Will you be starting the recertification process soon? I understand that due to the pandemic recertifications could take longer.

CMBL/HUB Vendor Detail	
Vendor ID / Vendor Number	1743174809800 / 01077
Vendor Name	BUSINESS ASSETS ENTERPRISES LP
Vendor Address	13505A IMMANUEL RD PFLUGERVILLE, TX 78660-8328 USA
County	TRAVIS
Contact	Alysia Friday
Phone/Fax	512-990-9654 / 512-990-8309
Email Address	afriday@baelp.com
Website	http://www.baelp.com
Business Description	Warehouse storage, management, fulfillment operations; Lottery mgmt; Custom corrugated boxes & packaging; protective packaging
Business Category	Other Services Including Legal Services (06)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	09-SEP-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	01-JUL-2022
HUB Eligibility	BL (Black American)
HUB Gender	F

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

This email (including any attachment) is for its intended recipient's use only. This email may contain information that is confidential or privileged. If you have received this email in error, please immediately advise the sender by replying to this email and then delete this message from your system.

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1760605641800 / 82996
Vendor Name	LOCKRIDGE PACKAGING, LLC
Vendor Address	PO BOX 2256 FRIENDSWOOD, TX 77549-2256 USA
County	GALVESTON
Contact	Sales Department
Phone/Fax	281-992-2552 / 281-992-3141
Email Address	lp.sales@lockridgepkg.com
Website	
Business Description	Distributor of Packaging, Paper and Janitorial Supplies. Stretch Film, Tape, Strapping and logistics supplies.
Business Category	Commodities Wholesaler/Reseller (07)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	17-JUN-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	31-MAY-2022
HUB Eligibility	WO (American Woman)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1562540164900 / 81477
Vendor Name	Now Packaging, LLC
Vendor Address	5602 Council Grove Court Houston, TX 77088-5515 USA
County	HARRIS
Contact	Samara Reed
Phone/Fax	281-650-8998 / 281-999-6861
Email Address	nowpackagingcps@me.com
Website	http://www.nowpackaging.com
Business Description	Distributors Of Packing & Janitorial Supplies/Products Baby Food & Medical Equipment & Supplies/Broker of Computter & Computer Supplies
Business Category	Commodities Wholesaler/Reseller (07)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Inactive (F -Deleted for non-payment of annual fee)
Date Removed From CMBL	15-FEB-2019
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	31-MAY-2024
HUB Eligibility	BL (Black American)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1751549770300 / 87935
Vendor Name	UNIT-PAK, INCORPORATED.
Vendor Address	PO BOX 7953 WACO, TX 76714-7953 USA
County	MCLENNAN
Contact	DARLENE NEYHARD
Phone/Fax	800-792-3232 /
Email Address	darlene@unitpak.com
Website	
Business Description	Packaging Supplies: Pallet Stretch Wrap(handwrap & machine); Poly Films and Bags; Shrink Films; Carton Sealing Tapes; Corrugated Supplies; Steel & Plastic Strapping & Tools; Full Catalog on web site.
Business Category	Commodities Wholesaler/Reseller (07)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	13-AUG-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	16-JAN-2023
HUB Eligibility	WO (American Woman)
HUB Gender	F
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:29 PM
To: nikki@boxes4u.com
Subject: Request for Quote - Shipping Supplies
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide shipping supplies for the transportation of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:30 PM
To: afriday@baelp.com
Subject: Request for Quote - Shipping Supplies
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide shipping supplies for the transportation of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD
banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:30 PM
To: 'lp.sales@lockridgepkg.com'
Subject: Request for Quote - Shipping Supplies
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide shipping supplies for the transportation of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

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Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD
banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:30 PM
To: nowpackagingcps@me.com
Subject: Request for Quote - Shipping Supplies
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide shipping supplies for the transportation of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD
banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:31 PM
To: darlene@unitpak.com
Subject: Request for Quote - Shipping Supplies
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide shipping supplies for the transportation of scratch tickets for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 8:12 PM
To: ngroff@wbcsouthwest.org
Subject: Pollard Banknote Bid Opportunities
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf; RFQ - Shrinkflim - Pollard Banknote Limited.pdf; RFQ - Transportation - Pollard Banknote Limited.pdf; RFQ - Cartons - Pollard Banknote Limited.pdf; RFQ - Legal Services - IP Search - Pollard Banknote Limited.pdf; RFQ - Pallets - Pollard Banknote Limited.pdf; RFQ - Printed Inserts - Pollard Banknote Limited.pdf; RFQ - Ticket Cardstock - Pollard Banknote Limited.pdf

Hi Ms. Groff,

Pollard Banknote Limited, a leading lottery partner is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005. We are looking for Historically Underutilized Businesses (HUBs) certified with the State of Texas and able to supply the following goods and services:

- Secure trucking / transportation services
- Shrinkfilm
- Shipping supplies (Stretch film and Corner boards)
- Ticket Cardstock (various substrates including cardstock and foil laminated board)
- Wood Pallets
- Corrugate cartons
- Printing services for printed ticket inserts
- Legal services – trademark searches

I have attached the associated Request for Quotes documents. Please distribute to any interested members. If member companies are interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if there are any questions

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 8:22 PM
To: Procurement@hmsdc.org
Subject: Pollard Banknote Bid Opportunities
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf; RFQ - Shrinkflim - Pollard Banknote Limited.pdf; RFQ - Transportation - Pollard Banknote Limited.pdf; RFQ - Cartons - Pollard Banknote Limited.pdf; RFQ - Legal Services - IP Search - Pollard Banknote Limited.pdf; RFQ - Pallets - Pollard Banknote Limited.pdf; RFQ - Printed Inserts - Pollard Banknote Limited.pdf; RFQ - Ticket Cardstock - Pollard Banknote Limited.pdf

Hello Ms. Thierry,

Pollard Banknote Limited, a leading lottery partner is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005. We are looking for Historically Underutilized Businesses (HUBs) certified with the State of Texas and able to supply the following goods and services:

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- Shipping supplies (Stretch film and Corner boards)
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- Corrugate cartons
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Please contact me if there are any questions

thank you
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

POLLARD BANKNOTE LIMITED

REQUEST FOR QUOTE

PROVISION OF SHIPPING SUPPLIES FOR PACKAGED SCRATCH TICKETS MANUFACTURED FOR THE TEXAS LOTTERY COMMISSION

General Information

Pollard Banknote is a leading lottery partner to more than 60 lotteries worldwide, providing high quality instant ticket products, licensed games, Schafer Systems and Fastrak retail merchandising solutions, and a full suite of digital offerings, ranging from world-class mkodo game apps to comprehensive player engagement and iLottery solutions, including strategic marketing and management services.

The company is a proven innovator and has decades of experience helping lotteries to maximize player engagement, sales, and proceeds for good causes. For more information, please visit our website at www.pollardbanknote.com.

Pollard Banknote is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005

Should Pollard Banknote become the successful respondent, it is our intention to subcontract the provision of the specified shipping supplies below to a registered Texas firm that meets the HUB requirements for the state of Texas and criteria detailed in this document.

Scope of Work

The successful bidder will provide machine stretch film and/or corner boards as per the specifications below to the Pollard Banknote Ypsilanti manufacturing facility. Stretch film and cornerboards would be ordered and delivered as needed.

The expected start date for this contract is September 1, 2024 and would continue through August 31, 2034, with the possibility of six, one-month extensions in one-month intervals

Stretch Film

Pollard Banknote uses the following size/gauge of machine stretch film

20" wide x 5,000 feet x 63 gauge
Color: clear
Material: Linear low-density polyethylene (LLDPE)

Average annual usage is 400 rolls

Cornerboards

Pollard Banknote uses the following sizes of cornerboards

2.5" x 2.5" x 0.180 x 36" (1584 / pallet)
3.0" x 3.0" x 0.160 x 48" (1458 / pallet)
3.0" x 3.0" x 0.160 x 55" (1458 / pallet)
3.0" x 3.0" x 0.160 x 44" (1458 / pallet)

The combined average annual usage is 18 to 20 pallets

The above estimated quantities are for information purposes and does not mean these will be the volumes going forward. This information is to assist in the quoting process.

Selection Criteria

The following criteria will be used when selecting the vendor to perform the work in this Request for Quote:

1. Total Cost
2. Lead Time and product specs
3. Experience, capabilities, and references
4. Best overall value to Pollard Banknote

Note – Pollard Banknote reserves the right to reject any or all bids at its sole discretion without penalty and the lowest tender will not necessarily be awarded the subcontract. Tender awards are subject to mutual agreement of contract terms between Pollard Banknote and the successful vendor.

Required Information

The bidder is to provide the following information when responding to this RFQ:

1. Pricing in USD Currency

   Provide price per pallet of stretch film and/or cornerboards and advise how many rolls or pieces per pallet. Above pricing to include delivery to Pollard Banknote 775 James L Hart Parkway Ypsilanti Michigan 48197.

2. Advise the lead time from order placement to delivery at Pollard Banknote
3. A description of your company
4. Description / specifications of machine stretch film and/or cornerboards being offered
5. A description of previous experience similar to the work in this RFQ
6. References (include contact information: company, name, phone number, email address)
7. Provide proof of registration as a certified Texas HUB. Please provide your Texas VID number

Insurance

During the term of this Agreement, Bidder shall, at its own expense, maintain, and carry:

- commercial general liability insurance in a sum no less than $2,000,000 with financially sound and reputable insurers
- maintain Workers' Compensation insurance coverage in accordance with statutory limits, and Employer's Liability insurance coverage.

Pollard Banknote may request certificates of insurance as proof that the policies exist.

Response Deadline

Responses are due at 4:00 p.m. Central Standard Time on March 03, 2022. Responses received after this deadline will not be considered. It is the responsibility of each vendor to ensure the timely delivery of their responses. Responses may be mailed, couriered, faxed, or emailed. Contact information is below.

Pollard Banknote Limited
140 Otter Street
Winnipeg Manitoba R3T 0M8 Canada
Attention: Matt Mitchell – Purchasing Department
Telephone: 204-474-2323
Fax: 204-453-1375
Email: mmitchell@pbl.ca

HSP Good Faith Effort - Method B (Attachment B)

Rev. 10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

IMPORTANT: If you responded "***No***" to **SECTION 2, Items c** and **d** of the completed HSP form, you must submit a completed "HSP Good Faith Effort - Method B (Attachment B)" for **each** of the subcontracting opportunities you listed in **SECTION 2, Item b** of the completed HSP form. You may photo-copy this page or download the form at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/hub-sbcont-plan-gfe-achm-b.pdf..

SECTION B-1: SUBCONTRACTING OPPORTUNITY

Enter the item number and description of the subcontracting opportunity you listed in SECTION 2, Item b, of the completed HSP form for which you are completing the attachment.

Item Number: 8 Description: INTELLECTUAL PROPERTY SEARCHES

SECTION B-2: MENTOR PROTÉGÉ PROGRAM

If respondent is participating as a Mentor in a State of Texas Mentor Protégé Program, submitting its Protégé (Protégé must be a State of Texas certified HUB) as a subcontractor to perform the subcontracting opportunity listed in **SECTION B-1**, constitutes a good faith effort to subcontract with a Texas certified HUB towards that specific portion of work.

Check the appropriate box (Yes or No) that indicates whether you will be subcontracting the portion of work you listed in SECTION B-1 to your Protégé.

☐ - **Yes** (If ***Yes***, continue to SECTION B-4.)

☑ - **No / Not Applicable** (If ***No*** or ***Not Applicable***, continue to SECTION B-3 and SECTION B-4.)

SECTION B-3: NOTIFICATION OF SUBCONTRACTING OPPORTUNITY

When completing this section you MUST comply with items **a, b, c and d**, thereby demonstrating your Good Faith Effort of having notified Texas certified HUBs and trade organizations or development centers about the subcontracting opportunity you listed in SECTION B-1. Your notice should include the scope of work, information regarding the location to review plans and specifications, bonding and insurance requirements, required qualifications, and identify a contact person. When sending notice of your subcontracting opportunity, you are encouraged to use the attached HUB Subcontracting Opportunity Notice form, which is also available online at https://www.comptroller.texas.gov/purchasing/docs/hub-forms/HUBSubcontractingOpportunityNotificationForm.pdf.

Retain supporting documentation (i.e., certified letter, fax, e-mail) demonstrating evidence of your good faith effort to notify the Texas certified HUBs and trade organizations or development centers. Also, be mindful that a working day is considered a normal business day of a state agency, not including weekends, federal or state holidays, or days the agency is declared closed by its executive officer. The initial day the subcontracting opportunity notice is sent/provided to the HUBs and to trade organizations or development centers is considered to be "day zero" and does not count as one of the seven (7) working days.

a. Provide written notification of the subcontracting opportunity you listed in SECTION B-1, to three (3) or more Texas certified HUBs. Unless the contracting agency specified a different time period, you must allow the HUBs at least seven (7) working days to respond to the notice prior to you submitting your bid response to the contracting agency. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

b. List the **three (3) Texas certified HUBs** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the company's Texas Vendor Identification (VID) Number, the date you sent notice to that company, and indicate whether it was responsive or non-responsive to your subcontracting opportunity notice.

Company Name	Texas VID (Do not enter Social Security Numbers.)	Date Notice Sent (mm/dd/yyyy)	Did the HUB Respond?
Barkley Law Group, Inc.	1862587857600	02/18/2022	☐ - Yes ☑ - No
CHALKER FLORES, L.L.P.	1331021392400	02/18/2022	☐ - Yes ☑ - No
THE LAW OFFICE OF DARRYL E. SCOTT, PLLC.	1821406914000	02/18/2022	☐ - Yes ☑ - No

c. Provide written notification of the subcontracting opportunity you listed in SECTION B-1 to two (2) or more trade organizations or development centers in Texas to assist in identifying potential HUBs by disseminating the subcontracting opportunity to their members/participants. Unless the contracting agency specified a different time period, you must provide your subcontracting opportunity notice to trade organizations or development centers at least seven (7) working days prior to submitting your bid response to the contracting agency. A list of trade organizations and development centers that have expressed an interest in receiving notices of subcontracting opportunities is available on the Statewide HUB Program's webpage at https://www.comptroller.texas.gov/purchasing/vendor/hub/resources.php.

d. List **two (2) trade organizations or development centers** you notified regarding the subcontracting opportunity you listed in SECTION B-1. Include the date when you sent notice to it and indicate if it accepted or rejected your notice.

Trade Organizations or Development Centers	Date Notice Sent (mm/dd/yyyy)	Was the Notice Accepted?
Women's Business Council - Southwest	02/18/2022	☑ - Yes ☐ - No
Houston Minority Supplier Development Council	02/18/2022	☑ - Yes ☐ - No

HSP Good Faith Effort - Method B (Attachment B) Cont.

Rev.10/16

Enter your company's name here: Pollard Banknote Limited Requisition #: 362-2022-0005

SECTION B-4: SUBCONTRACTOR SELECTION

Enter the item number and description of the subcontracting opportunity you listed in **SECTION 2, Item b,** of the completed HSP form for which you are completing the attachment.

a. Enter the item number and description of the subcontracting opportunity for which you are completing this Attachment B continuation page.

Item Number: 8 **Description:** INTELLECTUAL PROPERTY SEARCHES

b. List the subcontractor(s) you selected to perform the subcontracting opportunity you listed in **SECTION B-1**. Also identify whether they are a Texas certified HUB and their Texas Vendor Identification (VID) Number or federal Emplioyer Identification Number (EIN), the approximate dollar value of the work to be subcontracted, and the expected percentage of work to be subcontracted. When searching for Texas certified HUBs and verifying their HUB status, ensure that you use the State of Texas' Centralized Master Bidders List (CMBL) - Historically Underutilized Business (HUB) Directory Search located at http://mycpa.cpa.state.tx.us/tpasscmblsearch/index.jsp. HUB status code "**A**" signifies that the company is a Texas certified HUB.

Company Name	Texas certified HUB	Texas VID or federal EIN Do not enter Social Security Numbers. If you do not know their VID / EIN, leave their VID / EIN field blank.	Approximate Dollar Amount	Expected Percentage of Contract
Shlesinger, Arkwright & Garvey LLP	☐ - Yes ☑ - No	n/a	$ 10,750	0.11 %
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%
	☐ - Yes ☐ - No		$	%

c. If any of the subcontractors you have selected to perform the subcontracting opportunity you listed in **SECTION B-1** is **not** a Texas certified HUB, provide written justification for your selection process (attach additional page if necessary):

Pollard Banknote did not receive any bids from HUB vendors for intellectual property searches.

Pollard Banknote will purchase intellectual property searches from their current supplier.

REMINDER: As specified in SECTION 4 of the completed HSP form, if you (respondent) are awarded any portion of the requisition, you are required to provide notice as soon as practical to **all** the subcontractors (HUBs and Non-HUBs) of their selection as a subcontractor. The notice must specify at a minimum the contracting agency's name and its point of contact for the contract, the contract award number, the subcontracting opportunity it (the subcontractor) will perform, the approximate dollar value of the subcontracting opportunity and the expected percentage of the total contract that the subcontracting opportunity represents. A copy of the notice required by this section must also be provided to the contracting agency's point of contact for the contract no later than ten (10) working days after the contract is awarded.

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1862587857600 / 530420
Vendor Name	Barkley Law Group, Inc.
Vendor Address	336 North Main Street Suite 206 Conroe, TX 77301-2810 USA
County	MONTGOMERY
Contact	John Barkley
Phone/Fax	936-755-4130 / 619-924-6886
Email Address	bids@barkleylawgroup.com
Website	http://www.barkleylawgroup.com
Business Description	Legal and Consulting Services in the areas of: Contract Drafting, Employment Disputes, Fraud Investigation and Forensic Accounting, Governance and Ethics
Business Category	Other Services Including Legal Services (06)
Small Business	Y
Service Disabled Veteran	Yes
CMBL Status	Active Bidder
CMBL Expires	27-MAY-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	19-AUG-2025
HUB Eligibility	DV (Service-Disabled Veteran)
HUB Gender	M
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1331021392400 / 29474
Vendor Name	CHALKER FLORES, L.L.P.
Vendor Address	14841 DALLAS PKWY SUITE 575 DALLAS, TX 75254-7685 USA
County	DALLAS
Contact	EDWIN FLORES
Phone/Fax	214-866-0001 / 214-866-0010
Email Address	eflores@chalkerflores.com
Website	http://www.chalkerflores.com
Business Description	PROVIDE LEGAL SERVICES IN THE AREA OF INTELLECTUAL PROPERTY LAW
Business Category	Other Services Including Legal Services (06)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Active Bidder
CMBL Expires	27-NOV-2022
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	13-SEP-2023
HUB Eligibility	HI (Hispanic American)
HUB Gender	M
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

CMBL/HUB Vendor Detail

Vendor ID / Vendor Number	1821406914000 / 504656
Vendor Name	THE LAW OFFICE OF DARRYL E. SCOTT, PLLC.
Vendor Address	11214 CANYON TRAIL DRIVE HOUSTON, TX 77066-3804 USA
County	HARRIS
Contact	Darryl E. Scott
Phone/Fax	832-446-3337 / 281-616-6245
Email Address	dscott@darrylscottlaw.com
Website	http://www.darrylscottlaw.com
Business Description	Legal Services, Attorney Services
Business Category	Other Services Including Legal Services (06)
Small Business	Y
Service Disabled Veteran	No
CMBL Status	Inactive (F -Deleted for non-payment of annual fee)
Date Removed From CMBL	14-SEP-2018
HUB Status	Active Bidder (A-Approved; Active Texas certified HUB)
HUB Expires	31-AUG-2023
HUB Eligibility	BL (Black American)
HUB Gender	M
	Commodity items shown above are available for district(s) 1,2,3,4,5,6,7,8,9,10,11,12,13,14,15,16,17,18,19,20,21,22,23,24,25

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:42 PM
To: bids@barkleylawgroup.com
Subject: Request for Quote - Trademark Searches
Attachments: RFQ - Legal Services - IP Search - Pollard Banknote Limited.pdf

Good Afternoon,

Pollard Banknote Limited, a leading lottery partner is looking for qualified, certified HUB's in the state of Texas who can provide trademark searches for instant ticket game names for the Texas Lottery. Please find attached a Request for Quote outlining this work. If your company is interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if you have any questions.

thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:42 PM
To: eflores@chalkerflores.com
Subject: Request for Quote - Trademark Searches
Attachments: RFQ - Legal Services - IP Search - Pollard Banknote Limited.pdf

Good Afternoon,

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thank you,
Matt

Matt Mitchell
Purchasing Manager
Email mmitchell@pbl.ca
Tel. 204.474.2323 Ext 482
Fax 204.453.1375

Pollard Banknote Limited
140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 4:42 PM
To: 'dscott@darrylscottlaw.com'
Subject: Request for Quote - Trademark Searches
Attachments: RFQ - Legal Services - IP Search - Pollard Banknote Limited.pdf

Good Afternoon,

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140 Otter Street
Winnipeg, MB, Canada, R3T 0M8

POLLARD
banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 8:12 PM
To: ngroff@wbcsouthwest.org
Subject: Pollard Banknote Bid Opportunities
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf; RFQ - Shrinkflim - Pollard Banknote Limited.pdf; RFQ - Transportation - Pollard Banknote Limited.pdf; RFQ - Cartons - Pollard Banknote Limited.pdf; RFQ - Legal Services - IP Search - Pollard Banknote Limited.pdf; RFQ - Pallets - Pollard Banknote Limited.pdf; RFQ - Printed Inserts - Pollard Banknote Limited.pdf; RFQ - Ticket Cardstock - Pollard Banknote Limited.pdf

Hi Ms. Groff,

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- Secure trucking / transportation services
- Shrinkfilm
- Shipping supplies (Stretch film and Corner boards)
- Ticket Cardstock (various substrates including cardstock and foil laminated board)
- Wood Pallets
- Corrugate cartons
- Printing services for printed ticket inserts
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Please contact me if there are any questions

thank you
Matt

Matt Mitchell
Purchasing Manager
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Pollard Banknote Limited
140 Otter Street
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POLLARD banknote limited

Matthew Mitchell

From: Matthew Mitchell
Sent: February 18, 2022 8:22 PM
To: Procurement@hmsdc.org
Subject: Pollard Banknote Bid Opportunities
Attachments: RFQ - Shipping Supplies - Pollard Banknote Limited.pdf; RFQ - Shrinkflim - Pollard Banknote Limited.pdf; RFQ - Transportation - Pollard Banknote Limited.pdf; RFQ - Cartons - Pollard Banknote Limited.pdf; RFQ - Legal Services - IP Search - Pollard Banknote Limited.pdf; RFQ - Pallets - Pollard Banknote Limited.pdf; RFQ - Printed Inserts - Pollard Banknote Limited.pdf; RFQ - Ticket Cardstock - Pollard Banknote Limited.pdf

Hello Ms. Thierry,

Pollard Banknote Limited, a leading lottery partner is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005. We are looking for Historically Underutilized Businesses (HUBs) certified with the State of Texas and able to supply the following goods and services:

- Secure trucking / transportation services
- Shrinkfilm
- Shipping supplies (Stretch film and Corner boards)
- Ticket Cardstock (various substrates including cardstock and foil laminated board)
- Wood Pallets
- Corrugate cartons
- Printing services for printed ticket inserts
- Legal services – trademark searches

I have attached the associated Request for Quotes documents. Please distribute to any interested members. If member companies are interested in bidding, responses are due March 03, 2022 – 4:00 PM CST.

Please contact me if there are any questions

thank you
Matt

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REQUEST FOR QUOTE

PROVISION OF INTELLECTUAL PROPERTY SEARCHES TO SUPPORT TEXAS LOTTERY INSTANT SCRATCH TICKETS

General Information

Pollard Banknote is a leading lottery partner to more than 60 lotteries worldwide, providing high quality instant ticket products, licensed games, Schafer Systems and Fastrak retail merchandising solutions, and a full suite of digital offerings, ranging from world-class mkodo game apps to comprehensive player engagement and iLottery solutions, including strategic marketing and management services.

The company is a proven innovator and has decades of experience helping lotteries to maximize player engagement, sales, and proceeds for good causes. For more information, please visit our website at www.pollardbanknote.com.

Pollard Banknote is in the process of responding to the Texas Lottery Commission's Request for Proposal for Scratch Ticket Manufacturing and Services - No. 362-2022-0005

Should Pollard Banknote become the successful respondent, it is our intention to subcontract the provision of intellectual property searches to a registered Texas firm that meets the HUB requirements for the state of Texas and criteria detailed in this document.

Scope of Work

The Successful bidder will conduct appropriate intellectual property searches (e.g., full copyright, trademark or service mark or patent searches) for all proposed Works, to ensure that the proposed Works are protectable by the Texas Lottery and do not infringe the Intellectual Property Rights of any third person or entity.

Estimated Quantity: 25 to 30 intellectual property searches per year

Note: Quantity is estimated annual usage for quoting purposes and do not reflect an actual order release quantity

Completed intellectual property searches can be returned via email to Pollard Banknote Limited

The expected start date for this contract is September 1, 2024 and would continue through August 31, 2034, with the possibility of six, one-month extensions in one-month intervals.

Selection Criteria

The following criteria will be used when selecting the vendor to perform the work in this Request for Quote:

1. Quoted price (in US Dollars) for completing intellectual property searches
2. Lead Time for completing intellectual property searches
3. Experience, capabilities, and references
4. Best overall value to Pollard Banknote

Note – Pollard Banknote reserves the right to reject any or all bids at its sole discretion without

penalty and the lowest tender will not necessarily be awarded the subcontract. Tender awards are subject to mutual agreement of contract terms between Pollard Banknote and the successful vendor.

Required Information

The bidder is to provide the following information when responding to this RFQ:

1. Pricing for completing intellectual property searches as per below (in USD Currency)

   Price charged per search and opinion, including both State and Federal.
   a. GAME NAME only
   b. GAME NAME and ARTWORK/DESIGN REVIEW, and opinion
      (to ensure there are no design elements that may generate infringement issues/concerns)

2. Advise the lead time for completing intellectual property searches
3. A description of your company
4. A description of previous experience similar to the work in this RFQ
5. References (include contact information: company, name, phone number, email address)
6. Provide proof of registration as a certified Texas HUB. Please provide your Texas VID number

Insurance

During the term of this Agreement, Bidder shall, at its own expense, maintain, and carry:

- commercial general liability insurance in a sum no less than $2,000,000 with financially sound and reputable insurers
- maintain Workers' Compensation insurance coverage in accordance with statutory limits, and Employer's Liability insurance coverage.

Pollard Banknote may request certificates of insurance as proof that the policies exist.

Response Deadline

Responses are due at 4:00 p.m. Central Standard Time on March 03, 2022. Responses received after this deadline will not be considered. It is the responsibility of each vendor to ensure the timely delivery of their responses. Responses may be mailed, couriered, faxed, or emailed. Contact information is below.

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