TEXAS LOTTERY COMMISSION Instant Ticket Game Closing Analysis SUMMARY REPORT

Instant Ticket Information		Date Completed	12/7/2015
Game #	1705	Confirmed Packs	1,956
Game Name	Candy Blast!	Active Packs	1,057
Quantity Printed	7,019,875	Warehouse Packs	504
Price Point	\$2	Returned Packs	2,475
Start Date	6/15/2015	Printed Payout Percentage	64.99%
Top Prize	\$ 25,000 \	Percent Sold	88.12%
Number of Top Prizes Remaining	3/	Number of Weeks Out	25

	Current Game	Sales Analysis
TANGIBLE COSTS		
Expenditure Impact:		
Cost to print tickets	\$ 106,070√	Actual ticket production costs
Prize payout expense	\$ 7,621,633.	•
Estimated Direct Costs	\$ 7,727,703	
TANGIBLE BENEFITS		
Revenue Impact:		
Estimated sales	\$ 12,371,828	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 12,371,828	
Excess of Revenue over Expended	\$ 4,644,124	

INTANGIBLE POSITIVE BENEFITS:

- --Allows for open bin space for new games at same price point with higher average weekly sales.
- --Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

--There are still valuable prizes remaining in this game.

Assumptions:

--Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales	Comparison Inform	nation
Previous 3 W	eeks Sales from DaVi	inci
Most recent week sales	\$	102,044
Next week	\$	106,434
Next week	\$	128.878
Avg Weekly Sales Current Game	\$	112,452
Avg Weekly Sales \$2; 5M-9.99M Qty	\$	672,78 5 ′
Percentage Of Variance In Sales		83%

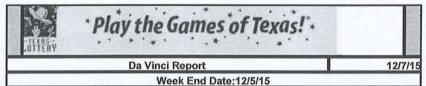
TEXAS LOTTERY COMMISSION Instant Ticket Game Closing Analysis RECOMMENDATION AND APPROVALS

Instant Ticket Information

Execu

Game #	1705	Printed Payout Percentage	64.99%
Game Name	Candy Blast!	Actual Payout Percentage	61.60%
Percent Sold	88.12%	Number of Weeks Out	25
Average # of Weeks for 85% Sell-thro	ugh for Same Price Poin	t Game With Similar Print Run.	20
Recommendation			
Based on the findings in this Sun	nmary Report, I am recor	mmending closing the above game.	
_			
I am recommending closing the a	above game based on the	e below business reason(s):	
Dali Boursook	12/7/15		
Instant Product Coordinator	Date '		
RAIN	0/0/-		
	12 9 15		
Products Manager	Date		
By signing below, I agree with the reco	ommondation of the Proc	lusts Department Stoff to close the	ahaya gama
by signing below, I agree with the rect	online idation of the Proc	nucis Department Stan to close the a	above game.
Lottery Operations Division Director			
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Require	W		
Not 10% Sem			
Lottery Operations Division Director Not Required Sell-to Se			
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Date



	SAIS EE		DISTRIBUTE					INC.	te. 12/5/15		US SOLIEN	V 34.04	E I I		Net S	ales	
Product Line	Game	5	Tix Run	Name	Start	Call	Close	Wks	% Sold C	onfirmed	Active	Ware	Return	12/5/15	11/28/15	11/21/15	11/14/15
Mature	1705	\$2	7,019,875	CANDY BLAST!	6/15/15			25	88.12%	1,956	1,057	504	2,475	\$102,044.00	\$106,434.00	\$128,878.00	\$146,934.0
	1674	\$2	9,287,000	MONEY! MONEY! MONEY!	4/6/15			35	87.18%	1,955	766	1,738	4,455	\$67,710.00	\$63,164.00	\$89,170.00	\$89,420.0
	1710	\$2	9,276,125	NEON 9S	7/6/15			22	67.43%	6,719	3,000	11,627	1,573	\$283,280.00	\$301,368.00	\$353,224.00	\$340,034.00
	1698	\$3	10,058,125	BINGO MANIA	6/1/15			27	87.80%	4,311	4,544	0	175	\$605,034.00	\$700,452.00	\$893,463.00	\$1,011,027.00
	1714	\$3	25,338,875	BONUS CASHWORD	7/21/15			20	47.07%	19,128	9,806	75,068	4	\$2,291,787.00	\$2,038,224.00	\$2,334,921.00	\$2,256,156.00
	1704	\$5	10,298,475	\$100,000 MEGA BINGO	5/18/15			29	69.00%	13,131	6,634	20,906	4	\$1,156,775.00	\$1,050,180.00	\$1,193,635.00	\$1,204,920.00
	1693	\$5	15,296,025	\$5 SET FOR LIFE	8/3/15			18	63.10%	18,947	8,099	45,844	23	\$1,712,920.00	\$1,593,705.00	\$1,791,625.00	\$1,885,075.00
	1687	\$5	10,273,275	20X THE CASH	7/20/15			20	69.50%	10,254	4,773	25,095	15	\$1,269,550.00	\$1,165,745.00	\$1,350,975.00	\$1,373,190.00
	1709	\$5	8,197,125	BONUS BREAK THE BANK	6/1/15			27	77.45%	12,153	6,403	4,266	27	\$1,147,385.00	\$1,032,830.00	\$1,120,220.00	\$1,085,840.00
	1678	\$5	9,888,975	COWBOYS	8/17/15			16	33.42%	12,001	5,146	67,847	974	\$667,835.00	\$667,010.00	\$789,485.00	\$787,210.00
	1679	\$5	5,528,175	HOUSTON TEXANS	8/17/15			16	44.72%	11,929	4,096	21,973	1,089	\$480,665.00	\$473,440.00	\$562,285.00	\$539,985.00
	1673	\$5	5,534,925	RACEWAY RICHES	6/15/15		4	25	70.30%	3,238	1,565	11,259	4,079	\$188,555.00	\$190,960.00	\$236,020.00	\$247,400.00
	1668	\$5	8,416,650	WIN IT ALL	7/6/15			22	78.42%	3,288	2,151	15,800	1,977	\$394,530.00	\$382,750.00	\$528,825.00	\$559,065.00
	1694	\$10	10,399,900	\$10 SET FOR LIFE	8/3/15			18	54,48%	17,958	7,706	66,862	14	\$2,136,170.00	\$1,954,920.00	\$2,203,540.00	\$2,136,060.00
	1644	\$10	28,500,450	\$200,000,000 CASH BLOWOUT	7/21/14			72	57.61%	5,084	2,657	230,954	1,272	\$818,970.00	\$705,100.00	\$845,770.00	\$790,080.00
	1716	\$10	8,316,800	CASHWORD MULTIPLIER	8/17/15			16	49,46%	16,989	6,587	57,343	11	\$2,854,550.00	\$2,498,040.00	\$2,827,420.00	\$2,616,190.00
	1630	\$10	12,236,550	SUPER WEEKLY GRAND	7/1/14			75	75.36%	6,747	3,406	48,673	23	\$746,800.00	\$633,420.00	\$769,910.00	\$690,460.00
	1607	\$10	6,113,050	TEXAS GOLD	7/6/15			22	84.28%	8,185	4,520	2,450	2,107	\$1,152,160.00	\$1,095,870.00	\$1,284,020.00	\$1,265,430.00
	1713	\$20	6,107,975	\$1,000,000 INSTANT CASHOUT	8/17/15			16	37.74%	17,298	7,987	123,975	17	\$2,780,860.00	\$2,387,740.00	\$2,586,200.00	\$2,414,480.00
	1671	\$20	34,144,650	\$500,000,000 CASH	5/18/15			29	14.75%	16,187	7,209	1,138,208	28	\$2,547,700,00	\$2,129,900.00	\$2,320,560.00	\$2,239,680.00
	1387	\$20	34,320,175	\$500M EXTREME CASH BLAST	8/13/12			173	49.15%	5,973	2,953	686,494	75	\$1,115,440.00	\$910,020.00	\$1,049,380.00	\$1,017,660.00
	1617	\$20	5,925,875	MONEY MONEY MILLIONAIRE	3/16/15	100		38	75.41%	7,850	4,412	43,912	27	\$1,369,340.00	\$1,192,240.00	\$1,339,180.00	\$1,189,000.00
	1593	\$50	3,669,860	DIAMOND DOLLARS	5/4/15		100 A	31	45.21%	12,814	5,548	80,441	30	\$2,546,800.00	\$2,305,150.00	\$2,615,950.00	\$2,434,300.00
Out of Wareh	1720	\$2	7,064,125	AMC THE WALKING DEAD	9/21/15	######################################		11	77.38%	6,119	4,288	0	1,101	\$454,470.00	\$470,426.00	\$626,170.00	\$847,702.00
Sold/Closing	1612	\$2	25.691.375	BREAK THE BANK	2/16/15	BERNESS	E) CHICAGO	42	91,89%	8,514	4,866	1,575	244	\$851,014.00	\$882.860.00	\$1,029,456.00	\$1,109,154,00
	1628	\$2	30,595,750	WEEKLY GRAND	6/2/14			79	97.23%	3,307	2,364	0	100	\$253,934.00	\$292,416,00	\$407,262.00	
	1672	\$2	7,334,125	WILD MONEY DOUBLER	5/18/15	11/15/15	12/30/15	29	91.09%	70	57	0	4,526	\$394.00	\$13,788.00	\$29,186.00	\$46,562.00
	1683	\$3	20,546,625	TEXAS LOTERIA	3/16/15	11/15/15	12/30/15	38	97.86%	126	77	8	4,891	\$12,597.00	\$27,909.00	\$57,018.00	\$80,151.00
	1649	\$5	20,005,875	\$100,000 CASHWORD-O-RAMA	11/13/14			55	93,79%	2,825	794	9,307	2,788	\$214,325,00	\$223,875,00	\$291,550,00	\$323,860,00
	1688	\$5	8,431,875	\$200,000 JACKPOT	5/18/15	12/13/15	1/27/16	29	77.02%	1,216	979	18,213	4,210	\$180,585.00	\$184,315.00	\$256,025.00	\$264,720,00
	1686	\$5	8.437.875	CASH & GOLD	5/4/15	11/15/15	12/30/15	31	70.85%	104	136	25,473	6,224	\$28,190,00	\$57,845.00	\$98.045.00	\$143,310,00
	1684	\$5	8,431,050	MONEY MULTIPLIER	4/20/15		12/30/15	33	74.85%	96	94	22,562	4,876	\$26,055.00	\$44,885.00	\$84,870.00	
		9.5.	-11.01.1300			- Colonial C		2007	LUCCHET SEL	7.0.1	3.1	2/3		100,000	7.1,1222,000	44 (14. 5.00	3.55,550

Da Vinci

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Liability for 1705 / for Life to Date

Product Status: Active SmartCash Enabled:

N/A

Validation Range: 02/21/2015 - 12/31/2037

Outstanding Prizes

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold	
1	1	N/A	\$2.00	130857	\$261,714.00	543051	\$1,086,102.00	80.58%	5656781	
2	2	N/A	\$4.00	55606	\$222,424.00	281401	\$1,125,604.00	83.50%	5861598	
3	3	N/A	\$4.00	39625	\$158,500.00	184958	\$739,832.00	82.36%	5781301	
4	4	N/A	\$5.00	14172	\$70,860.00	69927	\$349,635.00	83.15%	5836916	
5	5	N/A	\$10.00	2062	\$20,620.00	12007	\$120,070.00	85.34%	5991018	
6	6	N/A	\$10.00	10129	\$101,290.00	59954	\$599,540.00	85.55%	6005302	
7	7	N/A	\$10.00	2227	\$22,270.00	11796	\$117,960.00	84.12%	5905044	
8	8	N/A	\$20.00	2000	\$40,000.00	12097	\$241,940,00	85.81%	6023936	
8	9	N/A	\$20.00	8604	\$172,080.00	47555	\$951,100.00	84.68%	5944375	
10	10	N/A	\$20.00	2124	\$42,480.00	11945	\$238,900.00	84.90%	5960082	
11	0	N/A	\$50.00	933	\$46,650.00	6033	\$301,650.00	86.61%	6079659	
12	0	N/A	\$50.00	966	\$48,300.00	6112	\$305,600.00	86.35%	6061807	
13	0	N/A	\$50.00	741	\$37,050,00	4532	\$226,600.00	85.95%	6033391	
14	0	N/A	\$50.00	471	\$23,550.00	3038	\$151,900.00	86.58%	6077623	
15	0	N/A	\$50.00	861	\$43,050.00	5022	\$251,100.00	85.36%	5992488	
16	0	N/A	\$100.00	205	\$20,500.00	1312	\$131,200.00	86.49%	6071243	
17	0	N/A	\$100.00	434	\$43,400,00	2458	\$245.800.00	84.99%	5966408	
18	0	N/A	\$100.00	119	\$11,900.00	766	\$76,600.00	86.55%	6075959	
19	0	N/A	\$100.00	317	\$31,700.00	2029	\$202,900.00	86.49%	6071324	
20	0	N/A	\$100.00	12	\$1,200.00	106	\$10,600.00	89.83%	6305989	
21	0	N/A	\$1,000.00	4	\$4,000.00	16	\$16,000.00	80.00%	5615900	
22	0	N/A	\$1,000.00	1	\$1,000.00	19	\$19,000.00	95.00%	6668881	
23	0	N/A	\$1,000.00	3	\$3,000.00	12	\$12,000.00	80.00%	5615900	
24	0	N/A	\$25,000.00	3	\$75,000.00	4	\$100,000.00	57.14%	4011357	
	30	\$452000 K	Totals:	272476	\$1,502,538.00	1,266,150	\$7,621,633.00		\$2\\$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	

Prize Structure TEXAS LOTTERY GAME NO.1705 "CANDY BLAST!" 1/6/2015 - VERSION E

Order Quantity: Price Point:

7,019,875 \$2.00 Revenue: \$14,039,750.00

Pack Size: Packs/Game: Packs/Pool:

125 56,159

Pool Size: Number of Pools: 960

120,000 58.50

Winners: 1,538,626 Non-winners: 5,481,249

Overall Odds:

Payout:

Prize Fund: \$9,124,171.00

64.99%

							Winners			
Line	Wins	Get	Win	Value	Odds (1 in)	Pack	Pool	Total	Total Prize Cost	% Prize Fu
	STATE OF THE STATE OF		Low Ti	16	diament Syn Mark	A STATE				
01	-1	\$2	\$2	\$2.00	10.4167	12.00	11,520.00	673,908	\$1,347,816.00	14.77
02	2	\$2 x 2	\$4	\$4.00	20.8301	6.00	5,760.00	337,007	\$1,348,028.00	14.77
03	1	\$4	\$4	\$4.00	31.2574	4.00	3,840.00	224,583	\$898,332.00	9.85
			MANUAL PROPERTY.	Total (4.00):	12.5000	10.00	9,600.00	561,590	\$2,246,360.00	24.62
04	1	\$5	\$5	\$5.00	83.4716	1.50	1,440.00	84,099	\$420,495.00	4.61
05	2	\$5 x 2	\$10	\$10.00	498.9605	0.25	240.00	14,069	\$140,690.00	1.54
06	5	\$2 x 5	\$10	\$10.00	100.1652	1.25	1,200.00	70,083	\$700,830.00	7.68
07	1	\$10	\$10	\$10.00	500.5972	0.25	240.00	14,023	\$140,230.00	1.54
				Total (10.00):	71.5037	1.75	1,680.00	98,175	\$981,750.00	10.76
08	2	\$10 x 2	\$20	\$20.00	497.9694	0.25	240.00	14,097	\$281,940.00	3.09
09	1	\$2 x 10 (WIN ALL)	\$20	\$20.00	125.0000	1.00	960.00	56,159	\$1,123,180.00	12.31
10	11	\$20	\$20	\$20.00	498.9605	0.25	240.00	14,069	\$281,380.00	3.08
				Total (20.00):	83.2479	1.50	1,440.00	84,325	\$1,686,500.00	18.48
							25,680.00		\$6,682,921.00	
11	7	\$10 x 3 + \$5 x 4	\$50	\$50.00	1007.7340	0.12	120.00	6,966	\$348,300.00	3.82
12	6	\$5 x 2 + \$10 x 4	\$50	\$50.00	991.7879	0.13	120.00	7,078	\$353,900.00	3.88
13	3	\$10 + \$20 x 2	\$50	\$50.00	1331.2867	0.09	90.00	5,273	\$263,650.00	2.89
14	10	\$5 x 10	\$50	\$50.00	2000.5343	0.06	60.00	3,509	\$175,450.00	1.92
15	1 -	\$50	\$50	\$50.00	1193.2475	0.10	100.00	5,883	\$294,150.00	3.22
			The state of the s	otal (50.00):	244.5183	0.51	490.00	28,709	\$1,435,450.00	15.73
16	2	\$50 x 2	\$100	\$100.00	4627.4720	0.03	26.00	1,517	\$151,700.00	1.669
17	1	\$10 x 10 (WIN ALL)	\$100	\$100.00	2427.3427	0.05	50.00	2,892	\$289,200.00	3.179
18	4	\$10 + \$20 x 2 + \$50	\$100	\$100.00	7932.0621	0.02	15.00	885	\$88,500.00	0.97
19	6	\$10 x 5 + \$50	\$100	\$100.00	2992.2741	0.04	40.00	2,346	\$234,600.00	2.57
20	1	\$100	\$100	\$100.00	59490.4661	0.00	2.00	118	\$11,800.00	0.13
			To	tal (100.00):	904.8563	0.14	133.00	7,758	\$775,800.00	8.509
21	10	\$100 x 10	\$1,000	\$1,000.00	350993.7500	0.00	0.34	20	\$20,000.00	0.22
22	1	\$100 x 10 (WIN ALL)	\$1,000	\$1,000.00	350993.7500	0.00	0.34	20	\$20,000.00	0.229
23	1	\$1,000	\$1,000	\$1,000.00	467991.6667	0.00	0.25	15	\$15,000.00	0.169
				1 (1,000.00):	127634.0909	0.00	0.93	55	\$55,000.00	0.609
24	1	\$25,000	\$25,000	\$25,000.00	1002839,2857	0.00	0.12	7	\$175,000.00	1.92
00-15-02-28		Man asilow, Karas of Jahan Horas		High Tiers)	113223.7903	0.00	1.05	62	\$230,000.00	1.52
REWITTENESS:	TOTAL PROPERTY OF	AND THE PARTY OF T	SVS-SAME SAME	Total	4.5624	24001	26,304.05	1,538,626	\$9,124,171,00	100.009

^{*} Exact quantity to be delivered to the lottery.

There will be no more than 29 winners per pack for this game.

Stack of Money = win all

ORIGINAL ORDER

SHIPM	
COMPL	
POOLS	# 1 - 71
	7,019,875
	673,908
	337,007
	224,583
	84,099
	14,069
	70,083
	14,023
	14,097
	56,159
	14,069
	6,966
	7,078
	5,273
	3,509
	5,883
	1,517
	2,892
	885
	2,346
	118
	20
	20
	15
	7

No.

12/07/15

Game Name Candy Blast

Game No 1705

Inv No. 1016579 Vendor

SGI

TLC PO# 362-15-9204 RL012

Truck#

1

Description/Tickets Delivered Qty

7,019,875

Units per 1000 7,019.88 **Unit Price** \$15.11 Amount

\$106,070.31

Delivered Ordered

7,019,875 7,080,000

2% under 2% over

Accetable

Range

6,938,400

7,221,600

0

Total

\$106,070.31

Instant Ticket Game Analysis 8/25/13-8/29/15

Average Number of Weeks for 85% Average Sell Through

	SALES SELECTION OF THE	Price	Point			AVE STATE OF THE S	Price l	Point	five proposition in
Print Quantities	\$1	\$2	\$3	\$5	Print Quantities	\$10	\$20	\$25	\$50
< 5M	None	None	None	None	2M	None	Week 17*	None	None
5M-9.99M	Week 21*	Week 20	Week 21*	Week 23	3M	None	Week 12*	None	None
10M-14.99M	Week 18	None	Week 32	Week 28*	4M	Week 15*	Week 28*	None	None
15M-19.99M	None	Week 14*	Week 40*	Week 44	5M	Week 17	Week 53*	None	None
20M-24.99M	Week 29	None	Week 25	Week 40	6M	Week 27	None	None	None
25M-29.99M	Week 24*	None	Week 32*	None	7M	None	None	None	None
30M-34.99M	Week 41	Week 38*	Week 42*	None	8M	Week 11*	None	None	None
>35M	None	None	None	None	>9M	Week 46*	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

	《福西川》	Price	Point		100		Price I	Point	
Print Quantities	\$1	\$2	\$3	\$5	Print Quantities	\$10	\$20	\$25	\$50
< 5M	None	None	None	None	2M	None	\$2,594,609	None	None
5M-9.99M	\$374,525	\$672,785	\$888,939	\$1,662,696	3M	None	\$5,141,903	None	None
10M-14.99M	\$563,510	None	\$1,254,287	\$1,577,681	4M	\$2,420,727	\$2,572,436	None	None
15M-19.99M	None	\$1,868,863	\$1,056,146	\$1,903,474	5M	\$2,791,527	\$1,645,408	None	None
20M-24.99M	\$670,685	None	\$2,099,544	\$2,268,456	6M	\$1,935,874	None	None	None
25M-29.99M	\$906,926	None	\$1,998,723	None	7M	None	None	None	None
30M-34.99M	\$679,082	\$1,371,324	\$1,878,107	None	8M	\$6,420,059	None	None	None
>35M	None	None	None	None	>9M	\$2,249,003	None	None	None

None = no games at this level with 85% sell through * only one game at this level with 85% sell through

Excludes Promotional Tickets Unaudited - For Internal Use Only