TEXAS LOTTERY COMMISSION Scratch Ticket Game Closing Analysis SUMMARY REPORT

Scratch licket Information		Date Completed	11/14/2016
Game #	1791	Confirmed Packs	794
Game Name	Texas Rangers	Active Packs	532
Quantity Printed	5,088,675	Warehouse Packs	17,743
Price Point	\$5	Returned Packs	3,072
Start Date	4/4/2016	Printed Payout Percentage	67 96%
Top Prize	\$ 100,000	Percent Sold	66 68%
Number of Top Prizes Remaining	1	Number of Weeks Out	31

	Current Game	Sales Analysis
TANGIBLE COSTS		
Expenditure Impact:		
Cost to print tickets		No print cost / licensed property game
Licensing fee	\$ 630,000	, , , , , ,
2nd chance draw prizes	\$ 824,900	Merchandise Prize Packs
Experiential Prize Fee	\$ 33,060	Trip Prizes
Prize payout expense	\$ 10,600,845	Data from Instant Ticket Tier Liability screen in ES
Estimated Direct Costs	\$ 12,088,805	
TANGIBLE BENEFITS		
Revenue Impact:		
Estimated sales	\$ 16,965,642	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 16,965,642	
Excess of Revenue over Expended	\$ 4,876,837	

INTANGIBLE POSITIVE BENEFITS.

- --Allows for open bin space for new games at same price point with higher average weekly sales
- --Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS.

--There are still valuable prizes remaining in this game

Assumptions.

--Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales	Comparison Inforn	nation	
Previous 3 W	leeks Sales from DaV	inci	
Most recent week sales	\$	69,715	
Next week	\$	79,105	
Next week	\$	98,780	
Avg Weekly Sales Current Game	\$	82,533	
Avg Weekly Sales \$5, 5M-9 99M Qty	\$	1,964,653	
Percentage Of Variance In Sales		96%	

TEXAS LOTTERY COMMISSION Scratch Ticket Game Closing Analysis RECOMMENDATION AND APPROVALS

Instant Ticket Information

mstant noket information			
Game #	1791	Printed Payout Percentage	67 96%
Game Name	Texas Rangers	Actual Payout Percentage	67 54%
Percent Sold	66 68%	Number of Weeks Out	31
Average # of Weeks for 85% Sell-th	rough for Same Price Poi	nt Game With Similar Print Run	18
Recommendation			
Based on the findings in this So	ummary Report, I am reco	mmending closing the above game	
I am recommending closing the	e above game based on th	ne below business reason(s)	
Dal Bownsod	11/14/16		
Instant Product Coordinator	Date / /		
Ville	11/4/16		
Products Manager	Date		
By signing below, I agree with the re	ecommondation of the Pro	ducts Department Staff to close the	ahove game
by signing below, I agree with the re	commendation of the Fro	ducts Department ofan to close the	above game.
101			
	11/14/10		
Lottery Operations Division Director	Date ' '		
10 0			
Controller (11/15/16 Date		
Day Suit	11-15-11		



											!				Net S	ales	
Product Line	Game	\$	Tix Run	Name	Start	Call	Close V	/ks	% Sold	Confirmed	Active	Ware	Return	11/5/16	10/29/16	10/22/16	10/15/16
Mature	1801	\$3	20,504,625	TEXAS LOTERIA	6/27/16			19	38.06%	27 435	8,915	129,824	22	\$1,361,631.00	\$1,408,209.00	\$1,556,679.00	\$1,714,389.00
	1799	\$5	20,213,625	\$100,000 SUPER CASHWORD	7/18/16			16	28.77%	17,076	7,725	164,708	20	\$1,854,675.00	\$1,690,935.00	\$1,687,865.00	\$1,724,445.00
	1794	\$5	25,316,700	\$5 SET FOR LIFE	3/21/16		;	33	31.37%	7,658	4,201	218,461	49	\$822,115.00	\$758,685.00	\$749,995.00	\$784,925.00
	1790	\$5	20,391,825	100,000 MEGA BINGO	1/18/16			42	51.88%	11,782	6,520	110,683	32	\$1,087,365.00	\$952,270.00	\$1,006,915.00	\$1,017,740.00
	1776	\$5	9,894,750	COWBOYS	8/1/16			14	33.31%	11,809	7,067	67,014	26	\$1,031,520.00	\$932,275.00	\$1,034,515.00	\$1,026,915.00
	1803	\$5	15,295,950	HIT \$200,000	4/18/16		:	29	51.55%	8,488	4,501	84,351	59	\$859,450.00	\$814,175.00	\$829,895,00	\$872,885.00
	1792	\$5	3,050,250	HOUSTON ASTROS	4/4/16		:	31	51.72%	389	191	16,024	2,721	\$24,855.00	\$27 180.00	\$33,070,00	\$44,260,00
	1777	\$5	5,529,750	HOUSTON TEXANS	8/1/16			14	40,63%	10,473	5,024	26,193	284	\$623,740.00	\$595,210.00	\$655,570.00	\$638,795.00
	1597	\$5	8,199,000	LUCKY NUMBERS	7/5/16			18	54.11%	5,395	3,274	39,150	288	\$526,930.00	\$520,525.00	\$593,620.00	\$654,585.00
	1796	\$5	30,592,725	SUPER LOTERIA	2/29/16		;	36	78.44%	25,436	9,782	48,424	20	\$3,540,265.00	\$3,283,835.00	\$3,246,430.00	\$3,380,385.00
	1791	\$5	5,088,675	TEXAS RANGERS	4/4/16		:	31	66.68%	794	532	17 743	3,072	\$69,715.00	\$79,105.00	\$98,780.00	\$117,550.00
	1763	\$5	7,329,450	WILD CASH	6/6/16		;	22	75.55%	4,471	2,765	15,062	195	\$433,250.00	\$401,260.00	\$462,120,00	\$522,660.00
	1644	\$10	28,500,450	\$200,000,000 CASH BLOWOUT	7/21/14		1	20	71.36%	3,918	2,385	155,420	73.	\$639,290.00	\$623,690.00	\$603,530.00	\$632,470.00
	1759	\$10	28,632,550	\$200 MILLION PAYOUT	8/1/16			14	24.44%	29,375	9,732	390,248	54	\$3,744,200.00	\$3,900,740.00	\$3,706,460.00	\$3,820,930.00
	1769	\$10	5,500,500	\$250,000 EXTREME GREEN	7/5/16			18	73.21%	12,326	7,085	7,756	36	\$1,509,370.00	\$1,482,080,00	\$1 449,130.00	\$1,513,250.00
	1797	\$10	12,140,000	CASHWORD MULTIPLIER	3/9/16			34	86.02%	16,939	7,387	6,594	28	\$3,051,760.00	\$2,840,910.00	\$2,802,060.00	\$2,803,050.00
	1671	\$20	34,144,650	\$500,000,000 CASH	5/18/15			77	26.37%	6,731	3,152	993,764	91	\$1,015,820.00	\$1,009,700.00	\$966,580.00	\$989,460.00
	1745	\$20	6,102,825	\$500,000 MONEY MANIA	2/1/16			40	56.08%	3,619	2,076	100,242	116	\$383,060.00	\$368,240.00	\$430,220.00	\$446,320.00
	1387	\$20	34,320,175	\$500M EXTREME CASH BLAST	8/13/12		2	221	58.27%	8,891	3,628	556,659	172	\$1 194,660.00	\$1 109,920.00	\$1,105,800.00	\$1,215,860.00
	1753	\$20	8,191,950	100X THE CASH	4/4/16			31	76.78%	21,687	6,461	44,475	30	\$3,687 100.00	\$3,350,820.00	\$3,261,780.00	\$3,260,600.00
	1740	\$20	10,279,550	HIT \$1,000,000	12/21/15			46	80,16%	15,357	5,661	57,739	67	\$2,204,320.00	\$2,131,840.00	\$2,016,700.00	\$2,146,080.00
	1734	\$20	5,908,875	MILLIONAIRE'S CLUB	6/6/16			22	55.48%	15,853	6,317	80,991	47	\$2,124,260.00	\$1,944,800.00	\$1,934,400.00	\$1,992,480.00
	1756	\$50	3,666,680	HIGH ROLLER CASINO ACTION	4/18/16			29	41.85%	11,661	3,892	88,898	133	\$1,637,300.00	\$1,704,000.00	\$1,922,400.00	\$2,443,500.00
										السيسية		انسست		4404 700 00			
Sold/Closing	1738	\$1	25,696,500	HIT \$5,000	1/4/16	11/13/16		44	95.33%	1,545	1,562	0	1,567	\$131,720.00	\$145,661.00	\$176,540.00	\$195,475.00
	1689	\$1	11,210,100	LUCKY BUCKS	5/2/16	11/13/16		27	91.24%	999	1,289	888	1,661	\$91,007.00	\$92,402.00	\$126,870.00	
	1762	\$1	11,104,650	SPICY 9'S	6/6/16	11/13/16		22	94.66%	688	548	3	1,315	\$53,442.00	\$60,905.00	\$87,063.00	\$125,339.00
	1697	\$1	11,256,750	TRIPLE PAYOUT!	4/4/16	10/16/16		31	96.29%	57	50	0	2,050	\$5,036.00	\$7,356.00	\$16,736.00	\$35,197.00
	1778	\$2	25,266,625	BREAK THE BANK	11/18/15	10/16/16		50	96.98%	108	55	0	3,680	\$4,828.00	\$18,734.00	\$35,910.00	\$67,826.00
	1754	\$2		CATS VS. DOGS DOGS VS. CATS	4/18/16	11/13/16		29	74.26%	349	358	5,941	7,076	\$32,232.00	\$45,114.00	\$61,340.00	\$66,296.00
	1765	\$2	7,326,375	GAS MONKEY GARAGE	3/21/16	10/16/16		33	77.79%	38	51	7 160	4,876	-\$8,698.00	-\$2,028.00	\$14,394.00	\$53,526.00
	1785	\$3		BACK TO SCHOOL CROSSWORD	7/5/16	9/22/16		18	75.33%	0	0	39	11,034	\$39,783.00	\$111,534.00	\$216,621.00	\$420,081.00
	1725	\$3	6,117,500	JUNGLE GOLD	5/16/16	11/13/16	12/28/16	25	92.27%	384	659	0	1,749	\$114,870.00	\$144,519.00	\$165,396.00	\$216,783.00

Liability for 1791 / for Life to Date

Product Status: Active

SmartCash Enabled: N/A

Validation Range. 03/15/2016 - 12/31/2037

Outstanding Prizes

			Outstan	iding i neco					
Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5 00	215428	\$1,077,140.00	361266	\$1,806,330 00	62.64%	3187765
2	2	N/A	\$10 00	62189	\$621,890 00	107456	\$1,074,560 00	63.34%	3223252
3	3	N/A	\$10 00	72133	\$721,330 00	131342	\$1,313,420 00	64.55%	3284711
4	4	N/A	\$15 00	24614	\$369,210 00	43235	\$648,525.00	63.72%	3242625
5	5	N/A	\$15 00	23845	\$357,675 00	44004	\$660,060 00	64 86%	3300300
6	6	N/A	\$15.00	11980	\$179,700 00	21985	\$329,775 00	64 73%	3293817
7	Ö	N/A	\$25.00	6138	\$153,450 00	10795	\$269,875 00	63 75%	3244094
8	Ö	N/A	\$25.00	5846	\$146,150.00	11108	\$277,700 00	65 52%	3334021
9	Ö	N/A	\$25 00	11962	\$299,050 00	22000	\$550,000 00	64 78%	3296356
10	Ö	N/A	\$50 00	3072	\$153,600 00	5415	\$270,750 00	63.80%	3246750
11	ŏ	N/A	\$50 00	2905	\$145,250 00	5590	\$279,500 00	65.80%	3348521
12	ŏ	N/A	\$50 00	2932	\$146,600 00	5518	\$275,900 00	65.30%	3322995
13	ŏ	N/A	\$50 00	5977	\$298,850 00	11314	\$565,700 00	65.43%	3329666
14	ŏ	N/A	\$50 00	6090	\$304,500 00	11285	\$564,250 00	64 95%	3305076
15	ŏ	N/A	\$100 00	388	\$38,800 00	682	\$68,200 00	63.74%	3243435
16	ŏ	N/A	\$100 00	363	\$36,300.00	695	\$69,500 00	65 69%	3342749
17	ŏ	N/A	\$100 00	367	\$36,700.00	694	\$69,400 00	65 41%	3328501
18	Õ	N/A	\$100.00	747	\$74,700.00	1385	\$138,500 00	64.96%	3305729
19	ō	N/A	\$100.00	753	\$75,300.00	1374	\$137,400 00	64.60%	3287183
20	Õ	N/A	\$250 00	75	\$18,750 00	140	\$35,000 00	65 12%	3313555
21	0	N/A	\$250 00	79	\$19,750 00	136	\$34,000 00	63.26%	3218882
22	0	N/A	\$250 00	70	\$17,500.00	145	\$36,250 00	67 44%	3431897
23	0	N/A	\$250 00	156	\$39,000.00	268	\$67,000 00	63.21%	3216426
24	0	N/A	\$250 00	136	\$34,000.00	289	\$72,250 00	68 00%	3460299
25	0	N/A	\$500 00	41	\$20,500.00	88	\$44,000 00	68.22%	3471344
26	0	N/A	\$500.00	44	\$22,000 00	84	\$42,000 00	65 62%	3339442
27	0	N/A	\$500.00	29	\$14,500 00	57	\$28,500 00	66.28%	3372726
28	0	N/A	\$500.00	90	\$45,000.00	167	\$83,500 00	64.98%	3306648
29	0	N/A	\$500.00	92	\$46,000 00	158	\$79,000 00	63.20%	3216042
30	0	N/A	\$1,000 00	17	\$17,000 00	25	\$25,000 00	59 52%	3028973
31	0	N/A	\$1,000 00	17	\$17,000.00	25	\$25,000 00	59 52%	3028973
32	0	N/A	\$1,000 00	16	\$16,000 00	26	\$26,000 00	61 90%	3150132
33	0	N/A	\$1,000 00	14	\$14,000 00	28	\$28,000 00	66.67%	3392450
34	0	N/A	\$1,000 00	16	\$16,000 00	26	\$26,000 00	61 90%	3150132
35	0	N/A	\$5,000 00	13	\$65,000.00	29	\$145,000 00	69 05%	3513608
36	0	N/A	\$5,000 00	15	\$75,000.00	27	\$135,000 00	64.29%	3271291
37	0	N/A	\$100,000 00	1	\$100,000 00	3	\$300,000 00	75 00%	3816506
			Totals	458650	\$5,833,195.00	798,864	\$10,600,845.00		

Price Point:

Exact quantity to be delivered to the lottery

Revenue: \$25,443,375.00

Prize Structure TEXAS LOTTERY

GAME NO.1791 "TEXAS RANGERS™" 1/8/2016 - VERSION B

Overall Odds: 4.0466

 6,088,675
 Pack Size:
 75
 Pool Size:
 120,000
 Winners:
 1,257,514

 \$5.00
 Packs/Game:
 67,849
 Number of Pools:
 42.41
 Non-winners:
 3,831,161

1,600

Packs/Pool:

Instant Payout
Prize Fund: \$16,434,040.00
Payout: 64,59%

Total Payout \$17,292,000.00 67,96%

ORIGINAL ORDER

						350	Winners	Marian Park		
nd	Wins	Cet	Win	Value	Odds (1 in)	Pack	Pool	Total	Total Prize Coel	% Proxi F
				ow Tiers	DESCRIPTION OF	5 200	70 700			
)1	1	\$5	\$5	\$5.00	8.8239	8.50	13,600.00	576,694	\$2,883,470.00	16.6
12	1	\$10	\$10	\$10.00	29.9960	2.50	4,000.00	169,645	\$1,696,450.00	9.6
13	2	\$5 x 2	\$10	\$10,00	25,0088	3.00	4,800,00	203,475	\$2,034,750.00	11.7
EW.			FOLCERS	Total (10.00):	13.6382	5.50	8,800.00	373,120	\$3,731,200.00	21.5
14	1	\$15	\$15	\$15,00	75,0000	1.00	1,600.00	67,849	\$1,017 735.00	5.8
25	2	\$10 + \$5	\$15	\$15.00	75.0000	1.00	1,600.00	67,849	\$1,017 735.00	5.8
X6	3	\$5 x 3	\$15	\$15,00	149.8211	0.50	800.00	33,965	\$509,475.00	2.5
		CATALOG SECURIO SECURIO SE SECURI	τo	Total (15.00):	29,9928	2.50	4,000.00	169,663	\$2,544,945.00 57 150 815:00	14. 52
			300000	Uld Tiecs						
77	1	\$25	\$25	\$25.00	300.5182	0.25	400.00	16,933	\$423,325.00	2.
8	3	(\$10 x 2) + \$5	\$25	\$25.00	300.1460	0.25	400.00	16,954	\$423,850.00	2.
9	1	\$5 (HOME PLATE)	\$25	\$25.00	149.8344	0.50	800.00	33,962	\$849,050.00	4.
			The House	Total (25.00):	75.0000	1.00	1,600.00	67,849	\$1,696,225.00	9.
0	1	\$50	\$50	\$50.00	599,5847	0.13	200.00	8,487	\$424,350.00	2,
1	4	\$25 + (\$10 x 2) + \$5	\$50	\$50.00	599.0200	0.13	200.00	8,495	\$424,750.00	2.
2	3	\$20 + (\$15 x 2)	\$50	\$50.00	602.2101	0.12	200.00	8,450	\$422,500.00	2
3	4	(\$10 x 2) + \$5 \$5 (HOME PLATE)	\$50	\$50.00	294,2962	0.25	408.00	17,291	\$864,550.00	5.
4	1	\$10 (HOME PLATE)	\$50	\$50.00	292,8734	0.26	409.00	17,375	\$868,750.00	5
	-	\$100	6100	Total (50.00):	84,6730	0.89	1,417.00	60,098	\$3,004,900.00	17
	5	\$50 + \$25 (\$10 x 2) + \$5	\$100 \$100	\$100.00 \$100.00	4755.7710 4809.7117	0.02	25.00	1,070	\$107,000.00	0
7	6	(\$20 x 2) + (\$15 x 4)	\$100	\$100.00	4796.1122	0.02	25.00 25.00	1,061	\$106,100.00	0
	7		\$100	\$100.00	2386.8082		-	2,132	\$213,200.00	1
3	1	\$25 + \$10 (HOME PLATE) + (\$5 x 5) \$20 (HOME PLATE)	\$100	\$100.00	2392.4189	0.03	50.00	2,132	\$212,700.00	1
		SZU (HOME PDATE)		Total (100.00);	683.2270	0.03	50.00	7,448	\$744,800.00	10000
930	1	\$250	\$250	\$250.00	23668.2558	0.11	175.00	215	\$53,750.00	0
	20	\$50 + (\$25 x 3) (\$10 x 9) + (\$5 x 7)	\$250	\$250.00	23668,2558		5.00	215	\$53,750.00	
	5	(\$25 x 2) + (\$50 x 2) \$100	\$250	\$250.00	23668.2558	0.00	5.00	215	\$53,750.00	0
2	10	\$100 + (\$25 x 3) + \$10 (HOME PLATE) + (\$5 x 5)	\$250	\$250.00	12001,5920	0.00	5.00	424	\$106,000.00	0
4	1	\$50 (HOME PLATE)	\$250	\$250.00	11973.3529	0.01	10.00	425	\$106,250.00	0
EST	THE REAL PROPERTY.	THE RESERVE OF THE WAR AND THE SERVE OF	and the second second	Total (250.00):	3406.0743	0.02	35.00	1,494	\$373,500.00	2
5	1	\$500	\$500	\$500.00	39447.0930	0.00	3.00	129	\$64,500.00	0
3	20	\$100 + (\$50 x 3) + (\$25 x 7) + (\$10 x 6) + (\$5 x 3)	\$500	\$500.00	39755.2734	0.00	3.00	128	\$64,000.00	0
	7	\$250 + \$100 + \$50 + (\$25 x 4)	\$500	\$500.00	59170.6395	0.00	2.00	86	\$43,000.00	0
	5	(\$100 x 2) + \$50 (HOME PLATE) + (\$25 x 2)	\$500	\$500.00	19800.2918	0.00	6.00	257	\$128,500.00	
,	1	\$100 (HOME PLATE)	\$500	\$500.00	20354,7000	0.00	6.00	250	\$125,000.00	0
BIR	CORP.		and the second second second second	Total (500,00):	5986,6765	0.01	20.00	850	\$425,000.00	WHEN SE
			The latest and the latest and the	tal (Mid Tiens)	35.9442	2.03	3.247 (s)	137,754	\$6,044,425,00	
	1	\$1,000	\$1,000	\$1,000.00	121158.9286	0.00	1.00	42	\$42,000.00	
	20	\$250 + (\$100 x 3) + (\$50 x 5) + (\$25 x 6) + (\$10 x 5)	\$1,000	\$1,000.00	121158.9286	0.00	1.00	42	\$42,000.00	
-	2	\$500 x 2	\$1,000	\$1,000.00	121158.9286	0.00	1.00	42	\$42,000.00	0
	3	\$250 \$100 (HOME PLATE) \$50 (HOME PLATE)	\$1,000	\$1,000.00	121158.9286	0.00	1.00	42	\$42,000.00	
3	3	(\$250 x 2) + \$100 (HOME PLATE)	\$1,000	\$1,000.00	121158.9286	0.00	1.00	42	\$42,000.00	
US9	REAL PROPERTY.			otal (1,000.00):	24231.7857	0.00	5.00	210	\$210,000,00	Wildel 1
	1	\$5,000	\$5,000	\$5,000.00	121158.9286	0.00	1.00	42	\$210,000.00	1
3	1	\$1,000 (HOME PLATE)	\$5,000	\$5,000.00	121158.9286	0.00	1.00	42	\$210,000.00	-
			AROSE SECTIONS	otal (5,000.00):	60579.4643	0.00	2.00	84	\$420,000.00	7000000
•	1	\$100,000	\$100,000	\$100,000.00	1272168.7500	0.00	0.10	4	\$400,000.00	2
10				al (High Tiere)	17076 0000	0.00	7,10	200	\$1,030,000,00	
		Total (Loi	w Tiers + Mid Tiers	s + High Tiers):	4.0486	18.53	29,654.10	1,257,514	\$16,434,040.00	95
		PRIZE PACKS	\$565	\$565.00			-	1,460	\$824,900.00	and the second
		WORLD SERIES TRIPS	\$6,200	\$6,200.00	-			4	\$24,800.00	0
		WORLD SERIES TRIPS Federal Withholding	\$2,065	\$2,065.00		_		4	\$8,260.00	0
1000	A STATE OF THE PARTY OF THE PAR		T100.0 (400)						\$657,060,00	

- 1 Five (5) packs of voided lottery tickets;
- ii Ten (10) samples of all point-of-sale and printed advertising pieces;
- 11i. Six (6) samples of retailer sell-in and related communications materials,
- IV Six (6) samples of all out of home advertising; and
- v Two (2) dubs of all TV and/or radio advertising

PRICING

- a) The TLC shall pay SGI a licensing and sponsorship marketing support fee (the 'Fee") for the Game equal to two and one-half percent (2.5%) of actual sales, provided that the total Fee will not exceed six hundred thirty thousand dollars (\$630,000.00)
- b) The TLC shall allocate eight hundred twenty-four thousand nine hundred dollars (\$824,900 00) (hereinafter, the "Goods and Services Fee") for one thousand four hundred sixty (1,460) merchandise prize packs, as such prize packs are more fully described in "Merchandise and Trip Specifications" below (hereinafter, the "Merchandise Prize Packs") at five hundred sixty-five dollars (\$565.00) each. For clarity, the TLC shall only pay for Merchandise Prize Packs that are actually fulfilled and the maximum Goods and Services Fee is \$824,900.00 In the event more than 1,460 Merchandise Prize Packs are claimed, or a Merchandise Prize Pack is not claimed, the TLC shall have no obligation to pay for any such excess or any unclaimed prize
- c) The TLC shall allocate thirty-three thousand sixty dollars (\$33,060,00) (hereinafter, the "Experiential Prize Fee") for four (4) experiential (trip) prizes, as such prizes are more fully described in "Merchandise Prize Packs and Trip Prize Specifications" below (the "Trip Prizes") at six thousand two hundred dollars (\$6,200,00) each, plus tax withholdings of two thousand sixty-five dollars (\$2,065.00) for each Trip Prize to be withheld and paid by the TLC

METHOD OF WINNING TRIP PRIZES AND MERCHANDISE PRIZE PACKS

The Trip Prizes and Merchandise Prize Packs will be awarded by promotional second-chance drawings in which qualifying non-winning Game tickets may be submitted as entries by eligible players via the Internet through a microsite accessed from the TLC's website (the "Microsite") to be built and hosted by SGI as described in "Marketing Support" below. All entries submitted via the Microsite must be entered electronically from within the state of Texas and must include a mailing address within the state of Texas. A player attempting to enter the promotional second-chance drawing via the Microsite will have the opportunity to self-verify that he or she is within the state of Texas. Four (4) promotional second-chance entry drawings will be conducted by the TLC at its headquarters in Austin, TX, during the sales period of the Game. Entries from one drawing will not be included in subsequent drawings. Entries received after the deadline for the final drawing will not be eligible for any promotional second-chance drawing prize. The dates for the promotional second-chance drawings will be determined by the TLC. The TLC represents and warrants that (a) only entries submitted via the Microsite that are entered electronically from within the state of Texas and include a

Instant Ticket Game Analysis 8/31/14-8/27/16

Average Number of Weeks for 85% Average Sell Through

	第111 	Price	Point	Mark St. Committee	1 [Price Point					
Print Quantities	\$1	\$2	\$3	\$5	Print Quantities	\$10	\$20	\$25	\$50		
< 5M	None	None	None	None	2M	None	None	None	None		
5M-9.99M	Week 11*	Week 20	Week 18*	Week 18	3M	None	Week 12*	None	None		
10M-14 99M	Week 18	None	Week 26	Week 26	4M	None	None	None	None		
15M-19.99M	None	Week 21*	None	Week 26	5M	Week 17	Week 47*	None	None		
20M-24 99M	Week 35*	None	Week 25	Week 40	6M	Week 27	None	None	None		
25M-29.99M	Week 29	Week 38	Week 33	None	7M	None	None	None	None		
30M-34 99M	None	None	None	None	8M	Week 19	None	None	None		
>35M	None	None	None	None	>9M	Week 30	Week 39*	None	None		

Average Weekly Dollar Sales at 85% Average Sell Through

		Price	Point			Price Point					
Print Quantities	\$1	\$2	\$3	\$5	Print Quantities	\$10	\$20	\$25	\$50		
< 5M	None	None	None	None	2M	None	None	None	None		
5M-9.99M	\$578,969	\$671,321	\$861,712	\$1,964,653	3M	None	\$5,141,903	None	None		
10M-14.99M	\$557,959	None	\$1,236,839	\$2,142,670	4M	None	None	None	None		
15M-19.99M	None	\$1,273,552	None	\$2,531,546	5M	\$2,712,692	\$2,150,202	None	None		
20M-24.99M	\$551,431	None	\$2,124,488	\$2,208,168	6M	\$1,986,191	None	None	None		
25M-29.99M	\$786,366	\$1,169,247	\$2,004,832	None	7M	None	None	None	None		
30M-34.99M	None	None	None	None	8M	\$4,563,190	None	None	None		
>35M	None	None	None	None	>9M	\$3,124,159	\$4,464,715	None	None		

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets Unaudited - For Internal Use Only