

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**SUMMARY REPORT**

**Scratch Ticket Information**

Date Completed

6/15/2020

|                                |               |                           |        |
|--------------------------------|---------------|---------------------------|--------|
| Game #                         | 1828          | Confirmed Packs           | 1,561  |
| Game Name                      | Texas Loteria | Active Packs              | 915    |
| Quantity Printed               | 41,527,800    | Warehouse Packs           | 9      |
| Price Point                    | \$3           | Returned Packs            | 780    |
| Start Date                     | 9/17/2018     | Printed Payout Percentage | 65.85% |
| Top Prize                      | \$ 50,000     | Percent Sold              | 99.17% |
| Number of Top Prizes Remaining | 0             | Number of Weeks Out       | 91     |

**Current Game Sales Analysis**

**TANGIBLE COSTS**

**Expenditure Impact:**

|                       |               |                                                      |
|-----------------------|---------------|------------------------------------------------------|
| Cost to print tickets | \$ 1,079,308  | Actual ticket production costs                       |
| Prize payout expense  | \$ 78,479,156 | Data from Instant Ticket Tier Liability screen in ES |

**Estimated Direct Costs** \$ 79,558,464

**TANGIBLE BENEFITS**

**Revenue Impact:**

|                 |                |                                                                                     |
|-----------------|----------------|-------------------------------------------------------------------------------------|
| Estimated sales | \$ 123,549,358 | Based on # of tkts printed, times % sold from DaVinci report, times the price point |
|-----------------|----------------|-------------------------------------------------------------------------------------|

**Total Estimated Benefits** \$ 123,549,358

**Excess of Revenue over Expended** \$ 43,990,894

**INTANGIBLE POSITIVE BENEFITS:**

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

**INTANGIBLE NEGATIVE BENEFITS:**

- There are still valuable prizes remaining in this game.

**Assumptions:**

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

**Weekly Sales Comparison Information**

| <u>Previous 3 Weeks Sales from DaVinci</u> |    |            |
|--------------------------------------------|----|------------|
| Most recent week sales                     | \$ | 95,694     |
| Next week                                  | \$ | 117,825    |
| Next week                                  | \$ | 150,054    |
| Avg Weekly Sales Current Game              | \$ | 121,191    |
| Avg Weekly Sales \$3; >35M                 | \$ | 1,761,946  |
| <b>Percentage Of Variance In Sales</b>     |    | <b>93%</b> |

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**RECOMMENDATION AND APPROVALS**

**Instant Ticket Information**

|                                                                                           |               |                           |        |
|-------------------------------------------------------------------------------------------|---------------|---------------------------|--------|
| Game #                                                                                    | 1828          | Printed Payout Percentage | 65.85% |
| Game Name                                                                                 | Texas Loteria | Actual Payout Percentage  | 63.52% |
| Percent Sold                                                                              | 99.17%        | Number of Weeks Out       | 91     |
| Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run. |               |                           | 56     |

**Recommendation**

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Scratch Ticket Sales \_\_\_\_\_

Product \_\_\_\_\_ Date \_\_\_\_\_

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Lottery Operations Division Director \_\_\_\_\_

Controller \_\_\_\_\_ Date \_\_\_\_\_

Executive \_\_\_\_\_ Date \_\_\_\_\_

## Bowersock, Dale

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**From:** WebsiteSupport@lottery.state.tx.us  
**Sent:** Monday, June 15, 2020 5:17 AM  
**To:** WEBSITE\_SCRATCH\_ZTP  
**Subject:** ZTP Occurrence: Date 06/14/2020

All top prizes for the following game(s) have been claimed as of 06/14/2020.

| Game Number | Game Name     | Price | Prize Amount | Prizes Printed | Prizes Claimed | Pending Top Claims | Pending Top Claims Count | Prizes Remaining | Sales Begin Date | Pre-Call Date | Call Date  | Sales End Date |
|-------------|---------------|-------|--------------|----------------|----------------|--------------------|--------------------------|------------------|------------------|---------------|------------|----------------|
| 1828        | Texas Loteria | \$3   | \$50,000     | 29             | 29             |                    | 0                        | 0                | 9/17/2018        | 6/5/2020      | 07/05/2020 | 08/19/2020     |

The Last Top Prize Claimed Date only reflects prizes claimed at a Texas Lottery® claim center. If the final top prize was validated at a retail location that validation date will not be reflected on this report.



*Play the Games of Texas!*

Da Vinci Report

6/15/20

Week End Date:6/13/20

| Product Line | Game | \$   | Tix Run    | Name                          | Start    | Call   | Close   | Wks | % Sold | Confirmed | Active | Ware    | Return | Net Sales      |                |                |                |
|--------------|------|------|------------|-------------------------------|----------|--------|---------|-----|--------|-----------|--------|---------|--------|----------------|----------------|----------------|----------------|
|              |      |      |            |                               |          |        |         |     |        |           |        |         |        | 6/13/20        | 6/6/20         | 5/30/20        | 5/23/20        |
| Mature       | 2194 | \$3  | 19,285,125 | MONOPOLY 30X CROSSWORD        | 1/6/20   |        |         | 23  | 67.66% | 10,050    | 9,004  | 28,982  | 49     | \$1,382,292.00 | \$1,436,466.00 | \$1,396,401.00 | \$1,429,911.00 |
|              | 2241 | \$5  | 15,358,575 | BINGO TIMES 20                | 2/17/20  |        |         | 17  | 38.33% | 12,153    | 10,498 | 101,363 | 23     | \$1,793,920.00 | \$1,858,940.00 | \$1,854,790.00 | \$1,838,410.00 |
|              | 2177 | \$5  | 18,315,600 | BONUS BREAK THE BANK          | 11/18/19 |        |         | 30  | 50.54% | 11,481    | 9,777  | 97,042  | 23     | \$1,724,845.00 | \$1,858,715.00 | \$1,950,340.00 | \$1,765,090.00 |
|              | 2195 | \$5  | 20,072,100 | MONOPOLY 50X                  | 1/6/20   |        |         | 23  | 70.74% | 13,565    | 10,405 | 51,526  | 37     | \$2,210,995.00 | \$2,508,310.00 | \$2,769,685.00 | \$2,622,365.00 |
|              | 2237 | \$5  | 40,877,775 | SUPER LOTERIA                 | 12/16/19 |        |         | 26  | 49.08% | 23,169    | 12,303 | 236,240 | 17     | \$4,798,265.00 | \$5,066,965.00 | \$5,147,335.00 | \$5,124,890.00 |
|              | 2192 | \$5  | 7,218,150  | TRIPLE DOUBLE 777 RED HOT     | 2/17/20  |        |         | 17  | 82.69% | 7,978     | 5,874  | 1,542   | 151    | \$984,585.00   | \$1,130,140.00 | \$1,331,720.00 | \$1,386,450.00 |
|              | 2056 | \$10 | 28,522,850 | \$200 MILLION CASH EXPLOSION  | 9/4/18   |        |         | 93  | 79.44% | 13,761    | 6,267  | 93,562  | 326    | \$2,993,310.00 | \$3,182,050.00 | \$3,578,040.00 | \$3,398,650.00 |
|              | 2167 | \$10 | 26,558,050 | MEGA LOTERIA                  | 9/16/19  |        |         | 39  | 85.01% | 25,284    | 10,273 | 37,858  | 41     | \$6,627,410.00 | \$7,040,000.00 | \$7,317,510.00 | \$7,410,950.00 |
|              | 2196 | \$10 | 13,192,900 | MONOPOLY 100X                 | 1/6/20   |        |         | 23  | 73.52% | 16,937    | 9,513  | 40,347  | 23     | \$3,088,090.00 | \$3,513,690.00 | \$4,058,030.00 | \$3,984,880.00 |
|              | 1838 | \$20 | 34,728,300 | INSTANT MILLIONAIRE           | 5/15/17  |        |         | 161 | 53.73% | 12,573    | 5,985  | 620,006 | 52     | \$2,869,840.00 | \$2,943,040.00 | \$3,325,880.00 | \$3,231,020.00 |
|              | 2245 | \$20 | 12,034,525 | MILLION DOLLAR LOTERIA        | 3/2/20   |        |         | 15  | 30.78% | 26,590    | 8,842  | 292,295 | 42     | \$6,205,880.00 | \$6,469,800.00 | \$7,016,620.00 | \$6,692,620.00 |
|              | 2197 | \$20 | 8,934,650  | MONOPOLY 200X                 | 1/6/20   |        |         | 23  | 53.36% | 17,675    | 8,703  | 137,340 | 36     | \$3,170,060.00 | \$3,557,740.00 | \$4,050,480.00 | \$3,904,000.00 |
|              | 2145 | \$20 | 7,217,400  | MULTIPLIER SPECTACULAR        | 2/3/20   |        |         | 19  | 51.64% | 15,125    | 6,332  | 115,264 | 27     | \$2,291,580.00 | \$2,557,980.00 | \$3,607,180.00 | \$4,017,140.00 |
|              | 2053 | \$30 | 34,080,725 | \$750 MILLION WINNER'S CIRCLE | 3/19/18  |        |         | 117 | 35.04% | 6,156     | 2,954  | 873,940 | 34     | \$1,989,210.00 | \$2,031,090.00 | \$2,078,700.00 | \$2,081,580.00 |
|              | 2190 | \$50 | 5,506,820  | PREMIER PLAY                  | 12/2/19  |        |         | 28  | 61.10% | 9,878     | 4,680  | 89,976  | 41     | \$5,071,950.00 | \$5,054,450.00 | \$5,190,350.00 | \$5,070,650.00 |
|              |      |      |            |                               |          |        |         |     |        |           |        |         |        |                |                |                |                |
| Sold/Closing | 2200 | \$1  | 9,245,700  | QUICK 7S                      | 2/3/20   | 7/5/20 | 8/19/20 | 19  | 91.81% | 2,250     | 1,315  | 5       | 714    | \$74,763.00    | \$93,161.00    | \$105,900.00   | \$136,903.00   |
|              | 2105 | \$1  | 9,056,850  | WILD CHERRY DOUBLER           | 12/16/19 | 5/3/20 | 6/17/20 | 26  | 94.38% | 43        | 30     | 0       | 2,553  | \$2,522.00     | \$7,270.00     | \$8,365.00     | \$19,729.00    |
|              | 2198 | \$2  | 7,218,250  | HEARTS                        | 1/20/20  | 7/5/20 | 8/19/20 | 21  | 90.18% | 2,411     | 1,671  | 318     | 565    | \$126,802.00   | \$162,002.00   | \$193,864.00   | \$229,900.00   |
|              | 2185 | \$2  | 7,319,875  | HOLIDAY CHEER                 | 11/18/19 | 5/3/20 | 6/17/20 | 30  | 90.71% | 18        | 4      | 0       | 4,694  | -\$5,246.00    | -\$5,906.00    | -\$7,546.00    | -\$18,680.00   |
|              | 2179 | \$2  | 5,454,125  | VETERANS CASH                 | 10/21/19 | 5/3/20 | 6/17/20 | 34  | 87.00% | 72        | 23     | 0       | 4,052  | -\$6,490.00    | -\$6,358.00    | -\$4,080.00    | -\$12,484.00   |
|              | 2115 | \$2  | 7,216,500  | WILD CASH                     | 12/16/19 | 6/7/20 | 7/22/20 | 26  | 93.92% | 728       | 552    | 1       | 1,172  | \$52,812.00    | \$71,876.00    | \$75,576.00    | \$100,580.00   |
|              | 2052 | \$3  | 35,669,250 | \$50,000 BONUS CASHWORD       | 2/4/19   | 5/3/20 | 6/17/20 | 71  | 98.19% | 66        | 30     | 93      | 3,380  | \$3,813.00     | \$13,368.00    | \$32,973.00    | \$54,672.00    |
|              | 1828 | \$3  | 41,527,800 | TEXAS LOTERIA                 | 9/17/18  | 7/5/20 | 8/19/20 | 91  | 99.17% | 1,561     | 915    | 9       | 780    | \$95,694.00    | \$117,825.00   | \$150,054.00   | \$208,287.00   |
|              | 2201 | \$5  | 6,234,900  | \$50,000 POKER                | 2/3/20   | 7/5/20 | 8/19/20 | 19  | 97.18% | 706       | 769    | 21      | 468    | \$154,070.00   | \$222,850.00   | \$323,445.00   | \$423,825.00   |
|              | 2199 | \$5  | 7,131,225  | 88 FORTUNES                   | 1/20/20  |        |         | 21  | 92.83% | 2,911     | 2,481  | 801     | 54     | \$568,945.00   | \$676,890.00   | \$811,255.00   | \$843,335.00   |
|              | 2180 | \$5  | 10,212,525 | BONUS 7                       | 10/21/19 | 6/2/20 | 7/17/20 | 34  | 99.29% | 99        | 75     | 1       | 419    | \$21,545.00    | \$49,700.00    | \$64,085.00    | \$97,125.00    |
|              | 2001 | \$5  | 8,394,075  | DEUCES WILD                   | 12/2/19  | 6/7/20 | 7/22/20 | 28  | 74.94% | 1,376     | 1,398  | 20,118  | 3,442  | \$235,740.00   | \$329,350.00   | \$377,240.00   | \$413,720.00   |
|              | 2207 | \$5  | 7,098,225  | JAMES BOND 007                | 3/2/20   |        |         | 15  | 96.01% | 1,539     | 1,796  | 23      | 63     | \$464,555.00   | \$719,960.00   | \$1,168,775.00 | \$1,604,005.00 |
|              | 2186 | \$5  | 7,113,225  | POWER 5S                      | 11/18/19 | 6/7/20 | 7/22/20 | 30  | 95.63% | 467       | 611    | 1,652   | 603    | \$152,450.00   | \$216,850.00   | \$303,375.00   | \$363,130.00   |
|              | 2082 | \$5  | 22,519,650 | SUPER CROSSWORD               | 11/26/18 | 7/5/20 | 8/19/20 | 81  | 98.52% | 1,501     | 1,409  | 262     | 229    | \$278,525.00   | \$371,610.00   | \$489,975.00   | \$614,450.00   |
|              | 2074 | \$5  | 40,124,625 | SUPER LOTERIA                 | 1/21/19  | 7/5/20 | 8/19/20 | 73  | 99.68% | 408       | 180    | 19      | 289    | \$46,875.00    | \$55,995.00    | \$84,925.00    | \$112,005.00   |
|              | 2224 | \$10 | 12,075,500 | \$250,000 50X CASHWORD        | 11/4/19  |        |         | 32  | 98.47% | 1,870     | 879    | 135     | 243    | \$387,890.00   | \$580,200.00   | \$890,140.00   | \$1,469,540.00 |

**Liability for 1828 / for Life to Date**Product Status:  
ActiveSmartCash Enabled:  
N/A

Validation Range: 03/25/2017 - 02/16/2021

**Outstanding Prizes**

| Tier           | Ref | SmartCash | Tier Value  | Count         | Amount                | Tickets Paid Life to Date | Amount Paid Life to Date | % paid  | Est. Tickets Sold |
|----------------|-----|-----------|-------------|---------------|-----------------------|---------------------------|--------------------------|---------|-------------------|
| 1              | 1   | N/A       | \$3.00      | 312010        | \$936,030.00          | 4394468                   | \$13,183,404.00          | 93.37%  | 38774767          |
| 2              | 2   | N/A       | \$4.00      | 134424        | \$537,696.00          | 2080608                   | \$8,322,432.00           | 93.93%  | 39007595          |
| 3              | 3   | N/A       | \$7.00      | 43748         | \$306,236.00          | 1340346                   | \$9,382,422.00           | 96.84%  | 40215202          |
| 4              | 4   | N/A       | \$10.00     | 28819         | \$288,190.00          | 663200                    | \$6,632,000.00           | 95.84%  | 39798382          |
| 5              | 5   | N/A       | \$17.00     | 10591         | \$180,047.00          | 543199                    | \$9,234,383.00           | 98.09%  | 40733598          |
| 6              | 6   | N/A       | \$20.00     | 18277         | \$365,540.00          | 535427                    | \$10,708,540.00          | 96.70%  | 40157025          |
| 7              | 0   | N/A       | \$30.00     | 2317          | \$69,510.00           | 136219                    | \$4,086,570.00           | 98.33%  | 40833251          |
| 8              | 0   | N/A       | \$33.00     | 2066          | \$68,178.00           | 136285                    | \$4,497,405.00           | 98.51%  | 40907664          |
| 9              | 0   | N/A       | \$50.00     | 3235          | \$161,750.00          | 48706                     | \$2,435,300.00           | 93.77%  | 38941357          |
| 10             | 0   | N/A       | \$80.00     | 335           | \$26,800.00           | 25230                     | \$2,018,400.00           | 98.69%  | 40983625          |
| 11             | 0   | N/A       | \$300.00    | 1366          | \$409,800.00          | 16611                     | \$4,983,300.00           | 92.40%  | 38372269          |
| 12             | 0   | N/A       | \$3,000.00  | 71            | \$213,000.00          | 515                       | \$1,545,000.00           | 87.88%  | 36496274          |
| 13             | 0   | N/A       | \$50,000.00 | 0             | \$0.00                | 29                        | \$1,450,000.00           | 100.00% | 41527799          |
| <b>Totals:</b> |     |           |             | <b>557259</b> | <b>\$3,562,777.00</b> | <b>9,920,843</b>          | <b>\$78,479,156.00</b>   |         |                   |



## INTEROFFICE MEMO

Gary Grief, Executive Director

Alfonso D. Royal III, Charitable Bingo

### Payment Approval

March 27, 2017

The attached invoice(s) for service is being submitted for approval.

Vendor Name. IGT Global Solutions Corporation  
Invoice Number. 90093848  
Tx Game name. Game #1828 "Texas Loteria"  
PO #: 362-17-9009 RL014

|                     | <u>Quantity.</u> | <u>Unit Price.</u> | <u>Amount.</u> |
|---------------------|------------------|--------------------|----------------|
| Truck 1             | 3715 650         | \$25 99            | \$96,569 74    |
| Truck 2             | 3870 600         | \$25 99            | \$100,596 90   |
| Truck 3             | 3876.825         | \$25 99            | \$100,758 68   |
| Truck 4             | 3869 250         | \$25 99            | \$100,561 81   |
| Truck 5             | 3873 900         | \$25 99            | \$100,682 66   |
| Truck 6             | 3787.800         | \$25 99            | \$98,444 92    |
| Truck 7             | 3862 425         | \$25 99            | \$100,384 43   |
| Truck 8             | 3864 150         | \$25 99            | \$100,429 26   |
| Truck 9             | 3872 325         | \$25 99            | \$100,641 73   |
| Truck 10            | 3849 375         | \$25.99            | \$100,045 26   |
| Truck 11            | 3085 500         | \$25 99            | \$80,192 15    |
| Rounding Adjustment |                  |                    | (\$0.02)       |

Total Amount Due

**\$1,079,307.52**

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

*out of office - RCF*  
Dale Bowersock (Instant Product Coordinator)  
Please forward to the next person for approval

Date

*[Signature]*  
Robert Tirloni (Products Manager)  
Please forward to the next person for approval

Date

*[Signature]*  
Michael Anger (Lottery Operations Division Director)

Date

Please return to Maria Perez in the Office of the Controller by

April 6, 2017



IGT Global Solutions Corporation  
d/b/a IGT Solutions Corp in the State of Texas  
10 Memorial Boulevard  
Providence RI 02903  
USA  
Telephone 401 392 1000  
Fax 401 392 1234  
FED ID No 05-0389849

# INVOICE

INVOICE NUMBER 90093848  
DATE March 24 2017

RECEIVED

2017 MAR 24 PM 3:02

OFFICE OF THE  
CONTROLLER

BILL TO 20318  
Texas Lottery Commission  
Gary Grief, Executive Director  
611 East 6th Street  
Austin TX 78701

| INV ITEM NO<br>CUSTOMER PO NO | SALES ORD<br>SO ITEM NO | DESCRIPTION                                                                   | QUANTITY  | UNIT<br>PRICE | EXTENDED<br>AMOUNT |
|-------------------------------|-------------------------|-------------------------------------------------------------------------------|-----------|---------------|--------------------|
| 001<br>game# 1806             | 69660<br>010            | "TEXAS LOTERIA" Game No 1828<br>Truck #1<br>8 00" X 4 00" Tickets @ \$19 78/M | 3 715,650 | PC 0 01978    | 13,495 56          |
| 002<br>game# 1806             | 69660<br>020            | Full UV (\$ 08 per sq inch per thousand)                                      | 3 715,650 | PC 0 00256    | 9,512 06           |
| 003<br>game# 1806             | 69660<br>025            | Player s Mark<br>\$0 114 per sq inch per thousand                             | 3 715 650 | PC 0 00365    | 13,562 12          |
| 004<br>game# 1806             | 69660<br>030            | "TEXAS LOTERIA" Game No 1828<br>Truck# 2<br>8 00" X 4 00" Tickets @ \$19 78/M | 3 870 600 | PC 0 01978    | 76,560 47          |
| 005<br>game# 1806             | 69660<br>040            | Full UV (\$ 08 per sq inch per thousand)                                      | 3,870 600 | PC 0 00256    | 9,908 74           |
| 006<br>game# 1806             | 69660<br>045            | Player s Mark<br>\$0 114 per sq inch per thousand                             | 3,870 600 | PC 0 00365    | 14,127 69          |
| 007<br>game# 1806             | 69660<br>050            | "TEXAS LOTERIA" Game No 1828<br>Truck# 3<br>8 00" X 4 00" Tickets @ \$19 78/M | 3 876,825 | PC 0 01978    | 76,683 60          |
| 008<br>game# 1806             | 69660<br>060            | Full UV (\$ 08 per sq inch per thousand)                                      | 3 876 825 | PC 0 00256    | 9,924 67           |
| 009<br>game# 1806             | 69660<br>065            | Player s Mark<br>\$0 114 per sq inch per thousand                             | 3 876 825 | PC 0 00365    | 14,150 41          |
| 010<br>game# 1806             | 69660<br>070            | "TEXAS LOTERIA" Game No 1828<br>Truck# 4<br>8 00" X 4 00" Tickets @ \$19 78/M | 3 869 250 | PC 0 01978    | 76,533 77          |
| 011<br>game# 1806             | 69660<br>080            | Full UV (\$ 08 per sq inch per thousand)                                      | 3 869,250 | PC 0 00256    | 9,905 28           |
| 012<br>game# 1806             | 69660<br>085            | Player s Mark<br>\$0 114 per sq inch per thousand                             | 3,869 250 | PC 0 00365    | 14,127 76          |

Continued

| INV ITEM NO<br>CUSTOMER PO NO | SALES ORD<br>SO ITEM NO | DESCRIPTION                                                                     | QUANTITY     | UNIT<br>PRICE | EXTENDED<br>AMOUNT |
|-------------------------------|-------------------------|---------------------------------------------------------------------------------|--------------|---------------|--------------------|
| 013<br>game# 1806             | 69660<br>090            | "TEXAS LOTERIA" Game No. 1828<br>Truck #5<br>8 00" X 4 00" Tickets @ \$19 78/M  | 3 873 900 PC | 0 01978       | 76 625 74          |
| 014<br>game# 1806             | 69660<br>100            | Full UV (\$ 08 per sq inch per thousand)                                        | 3 873 900 PC | 0 00256       | 9,917 18           |
| 015<br>game# 1806             | 69660<br>105            | Player's Mark<br>\$0 114 per sq inch per thousand                               | 3 873 900 PC | 0 00365       | 14 139 74          |
| 016<br>game# 1806             | 69660<br>110            | "TEXAS LOTERIA" Game No. 1828<br>Truck #6<br>8 00" X 4 00" Tickets @ \$2 56/M   | 3,787 800 PC | 0 01978       | 74 922 68          |
| 017<br>game# 1806             | 69660<br>120            | Full UV (\$ 08 per sq inch per thousand)                                        | 3,787 800 PC | 0 00256       | 9 696 77           |
| 018<br>game# 1806             | 69660<br>125            | Player's Mark                                                                   | 3 787 800 PC | 0 00365       | 13 825 47          |
| 019<br>game# 1806             | 69660<br>130            | "TEXAS LOTERIA" Game No. 1828<br>Truck #7<br>8 00" X 4 00" Tickets @ \$19 78/M  | 3,862 425 PC | 0 01978       | 76 398 77          |
| 020<br>game# 1806             | 69660<br>140            | Full UV (\$ 08 per sq inch per thousand)                                        | 3,862 425 PC | 0 00256       | 9,887 81           |
| 021<br>game# 1806             | 69660<br>145            | Player's Mark<br>\$0 114 per sq inch per thousand                               | 3 862 425 PC | 0 00365       | 14 097 85          |
| 022<br>game# 1806             | 69660<br>150            | "TEXAS LOTERIA" Game No. 1828<br>Truck #8<br>8 00" X 4 00" Tickets @ \$19 78/M  | 3 864 150 PC | 0 01978       | 76,432 89          |
| 023<br>game# 1806             | 69660<br>160            | Full UV (\$ 08 per sq inch per thousand)                                        | 3 864 150 PC | 0 00256       | 9 892 22           |
| 024<br>game# 1806             | 69660<br>165            | Player's Mark<br>\$0 114 per sq inch per thousand                               | 3 864 150 PC | 0 00365       | 14 104 15          |
| 025<br>game# 1806             | 69660<br>170            | "TEXAS LOTERIA" Game No. 1828<br>Truck #9<br>8 00" X 4 00" Tickets @ \$19 78/M  | 3 872 325 PC | 0 01978       | 76 594 59          |
| 026<br>game# 1806             | 69660<br>180            | Full UV (\$ 08 per sq inch per thousand)                                        | 3 872 325 PC | 0 00256       | 9 913 15           |
| 027<br>game# 1806             | 69660<br>185            | Player's Mark<br>\$0 114 per sq inch per thousand                               | 3 872 325 PC | 0 00365       | 14 133 99          |
| 028<br>game# 1806             | 69660<br>190            | "TEXAS LOTERIA" Game No. 1828<br>Truck #10<br>8 00" X 4 00" Tickets @ \$19 78/M | 3 849 375 PC | 0 01978       | 76 140 64          |

Continued

| INV ITEM NO<br>CUSTOMER PO NO | SALES ORD<br>SO ITEM NO | DESCRIPTION                                                                    | QUANTITY     | UNIT<br>PRICE | EXTENDED<br>AMOUNT  |
|-------------------------------|-------------------------|--------------------------------------------------------------------------------|--------------|---------------|---------------------|
| 029<br>game# 1806             | 69660<br>200            | Full UV (\$ 08 per sq inch per thousand)                                       | 3 849,375 PC | 0 00256       | 9 854 40            |
| 030<br>game# 1806             | 69660<br>205            | Player's Mark<br>\$0 114 per sq inch per thousand                              | 3 849 375 PC | 0 00365       | 14 050 22           |
| 031<br>game# 1806             | 69660<br>210            | 'TEXAS LOTERIA' Game No 1828<br>Truck #11<br>8 00" X 4 00' Tickets @ \$19 /8/M | 3 085 500 PC | 0 01978       | 61 031 19           |
| 032<br>game# 1806             | 69660<br>220            | Full UV (\$ 08 per sq inch per thousand)                                       | 3 085 500 PC | 0 00256       | 7 898 88            |
| 033<br>game# 1806             | 69660<br>230            | Player's Mark<br>\$0 114 per sq inch per thousand                              | 3 085 500 PC | 0 00365       | 11,262 08           |
| 034<br>game# 1806             | 69660<br>240            | Rounding Adjustment                                                            |              | (             | 0 02)               |
| TOTAL AMOUNT DUE USD          |                         |                                                                                |              |               | <u>1,079,307 52</u> |

## REMARKS

Unrounded Invoice Total \$ 1 079 307 5220

## PAYMENT TERMS

Due within 30 days

## REMITTANCE

Please remit payment in USD

For wire transfer payments

Bank of America  
100 West 33rd Street  
New York NY 10001  
SWIFT BOPAU3NABA No 026009593  
Account No 07718069

Account Name IGT Global Solutions Corp

For ACH payments

Bank of America  
100 Federal Street  
Boston MA 02110

ABA No 011000138

Account No 07718069

Account Name IGT Global Solutions Corp

For each invoice being paid please include entire invoice number(s) (8 digit and/or alpha numeric) in reference field of the remittance transmission

NO. OF TICKETS:  
NO. POOLS:  
PACK SIZE:  
PACKS/POOL:  
PACKS/GAME:

41,527,800  
346.07  
75.00  
1,600.00  
553,704

MIN: 39,984,000  
MAX: 41,616,000

TEXAS LOTTERY COMMISSION  
"TEXAS LOTERIA" - GAME NUMBER 1828  
END OF PRODUCTION PRIZE STRUCTURE  
December 12, 2016 - VERSION 1

41,527,800

\$3 TICKETS

\$124,583,400 - REVENUE

PRIZE FUND - \$82,041,933

PAYOUT % - 65.8530213%

| PRIZE<br>TIER | #<br>WINS | TIER<br>CODE | GET:               | WIN:        | ODDS OF<br>1 IN: | WINNERS IN<br>346.07<br>POOLS | WINNERS IN<br>75<br>(PER PACK*) | WINNERS IN<br>120,000<br>(PER POOL) | PRIZE<br>COST | PERCENT<br>OF PRIZE<br>FUND** | VALIDATION<br>TIER<br>LEVELS |
|---------------|-----------|--------------|--------------------|-------------|------------------|-------------------------------|---------------------------------|-------------------------------------|---------------|-------------------------------|------------------------------|
| 1             | 1         | L            | \$3                | \$3         | 8.82             | 4,706,478                     | 8.50                            | 13,600                              | \$ 14,119,434 | 17.21%                        |                              |
| 2             | 1         | L            | \$4                | \$4         | 18.75            | 2,215,032                     | 4.00                            | 6,400                               | \$ 8,860,128  | 10.80%                        |                              |
| 3             | 2         | L            | \$3 + \$4          | \$7         | 30.00            | 1,384,094                     | 2.50                            | 4,000                               | \$ 9,688,658  | 11.81%                        |                              |
| 4             | 1         | L            | \$10               | \$10        | 60.01            | 692,019                       | 1.25                            | 2,000                               | \$ 6,920,190  | 8.43%                         |                              |
| 5             | 3         | L            | \$3 + \$4 + \$10   | \$17        | 74.99            | 553,790                       | 1.00                            | 1,600                               | \$ 9,414,430  | 11.48%                        | LOW                          |
| 6             | 1         | L            | \$20               | \$20        | 75.00            | 553,704                       | 1.00                            | 1,600                               | \$ 11,074,080 | 13.50%                        | 73.23%                       |
| 7             | 2         | M            | \$10 + \$20        | \$30        | 299.76           | 138,536                       | -                               | 400                                 | \$ 4,156,080  | 5.07%                         |                              |
| 8             | 3         | M            | \$3 + \$10 + \$20  | \$33        | 300.16           | 138,351                       | -                               | 400                                 | \$ 4,565,583  | 5.56%                         |                              |
| 9             | 1         | M            | \$50               | \$50        | 799.52           | 51,941                        | -                               | 150                                 | \$ 2,597,050  | 3.17%                         |                              |
| 10            | 3         | M            | \$10 + \$20 + \$50 | \$80        | 1,624.40         | 25,565                        | -                               | 74                                  | \$ 2,045,200  | 2.49%                         | MID                          |
| 11            | 1         | M            | \$300              | \$300       | 2,310.05         | 17,977                        | -                               | 52                                  | \$ 5,393,100  | 6.57%                         | 22.86%                       |
| 12            | 1         | H            | \$3,000            | \$3,000     | 70,866.55        | 586                           | -                               | -                                   | \$ 1,758,000  | 2.14%                         | HIGH                         |
| 13            | 1         | H            | \$50,000           | \$50,000    | 1,431,993.10     | 29                            | -                               | -                                   | \$ 1,450,000  | 1.77%                         | 3.91%                        |
|               |           |              |                    | 2 decimals: | 3.96             | 10,478,102                    | 18.25                           | 30,276                              | \$ 82,041,933 | 100.00%                       | 100.00%                      |
|               |           |              |                    | 4 decimals: | 3.9633           |                               |                                 |                                     |               |                               |                              |

TEXAS LOTTERY COMMISSION  
"TEXAS LOTERIA" - GAME NUMBER 1828  
PRIZE STRUCTURE  
December 12, 2016 - VERSION 1

|                             |          |              |            |
|-----------------------------|----------|--------------|------------|
| Consolidated odds are 1 in: | \$3      | 8.82         | 4,706,478  |
|                             | \$4      | 18.75        | 2,215,032  |
|                             | \$7      | 30.00        | 1,384,094  |
|                             | \$10     | 60.01        | 692,019    |
|                             | \$17     | 74.99        | 553,790    |
|                             | \$20     | 75.00        | 553,704    |
|                             | \$30     | 299.76       | 138,536    |
|                             | \$33     | 300.16       | 138,351    |
|                             | \$50     | 799.52       | 51,941     |
|                             | \$80     | 1,624.40     | 25,565     |
|                             | \$300    | 2,310.05     | 17,977     |
|                             | \$3,000  | 70,866.55    | 586        |
|                             | \$50,000 | 1,431,993.10 | 29         |
|                             |          |              | 10,478,102 |

| PRIZE | GET:             | A         | B          | C         | D         |
|-------|------------------|-----------|------------|-----------|-----------|
| \$3   | \$3              | 7 = \$ 21 | 10 = \$ 30 | 9 = \$ 27 | 8 = \$ 24 |
| \$4   | \$4              | 5 = \$ 20 | 2 = \$ 8   | 5 = \$ 20 | 4 = \$ 16 |
| \$7   | \$3 + \$4        | 2 = \$ 14 | 3 = \$ 21  | 2 = \$ 14 | 3 = \$ 21 |
| \$10  | \$10             | 0 = \$ 0  | 3 = \$ 30  | 1 = \$ 10 | 1 = \$ 10 |
| \$17  | \$3 + \$4 + \$10 | 2 = \$ 34 | 0 = \$ 0   | 1 = \$ 17 | 1 = \$ 17 |

|      |      |                                     |                                     |                                     |                                     |
|------|------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| \$20 | \$20 | $\frac{1}{17} = \frac{\$20}{\$109}$ | $\frac{1}{19} = \frac{\$20}{\$109}$ | $\frac{1}{19} = \frac{\$20}{\$108}$ | $\frac{1}{18} = \frac{\$20}{\$108}$ |
|------|------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|

\* Each of the following GLEPS will be used in approximately 25% of each pack of 75 tickets.

\*\* Numbers are rounded.

Note: There will be no more than 20 winners per pack for this game.

**Instant Ticket Game Analysis**  
**2/25/18-2/29/20**

**Average Number of Weeks for 85% Average Sell Through**

| Print<br>Quantities | Price Point |         |          |          | Print<br>Quantities | Price Point |          |          |          |
|---------------------|-------------|---------|----------|----------|---------------------|-------------|----------|----------|----------|
|                     | \$1         | \$2     | \$3      | \$5      |                     | \$10        | \$20     | \$30     | \$50     |
| < 5M                | None        | None    | None     | None     | 2M                  | None        | None     | None     | None     |
| 5M-9.99M            | Week 13     | Week 18 | Week 16  | Week 19  | 3M                  | None        | None     | None     | Week 56* |
| 10M-14.99M          | None        | None    | None     | Week 27  | 4M                  | Week 16*    | None     | None     | Week 61* |
| 15M-19.99M          | Week 23     | None    | Week 34* | Week 26* | 5M                  | Week 26*    | Week 25* | Week 40* | None     |
| 20M-24.99M          | None        | None    | None     | None     | 6M                  | Week 20     | Week 25* | None     | None     |
| 25M-29.99M          | Week 28*    | None    | None     | None     | 7M                  | Week 25*    | Week 64* | None     | None     |
| 30M-34.99M          | Week 56*    | None    | None     | None     | 8M                  | Week 23     | Week 38* | None     | None     |
| >35M                | None        | Week 60 | Week 56  | Week 47* | >9M                 | Week 27     | Week 49* | None     | None     |

**Average Weekly Dollar Sales at 85% Average Sell Through**

| Print<br>Quantities | Price Point |             |             |             | Print<br>Quantities | Price Point |             |             |             |
|---------------------|-------------|-------------|-------------|-------------|---------------------|-------------|-------------|-------------|-------------|
|                     | \$1         | \$2         | \$3         | \$5         |                     | \$10        | \$20        | \$30        | \$50        |
| < 5M                | None        | None        | None        | None        | 2M                  | None        | None        | None        | None        |
| 5M-9.99M            | \$616,770   | \$761,968   | \$962,270   | \$1,810,073 | 3M                  | None        | None        | None        | \$2,732,470 |
| 10M-14.99M          | None        | None        | None        | \$1,848,221 | 4M                  | \$2,364,236 | None        | None        | \$3,177,965 |
| 15M-19.99M          | \$631,464   | None        | \$1,225,446 | \$3,225,872 | 5M                  | \$1,959,320 | \$4,111,875 | \$3,795,213 | None        |
| 20M-24.99M          | None        | None        | None        | None        | 6M                  | \$3,291,377 | \$4,223,614 | None        | None        |
| 25M-29.99M          | \$900,100   | None        | None        | None        | 7M                  | \$2,488,242 | \$1,950,276 | None        | None        |
| 30M-34.99M          | \$462,626   | None        | None        | None        | 8M                  | \$3,151,041 | \$4,005,888 | None        | None        |
| >35M                | None        | \$1,085,176 | \$1,761,946 | \$3,641,275 | >9M                 | \$4,077,657 | \$3,200,387 | None        | None        |

None = no games at this level with 85% sell through

\* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only