

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**SUMMARY REPORT**

**Scratch Ticket Information**

Date Completed 2/25/2021

Game #	2060	Confirmed Packs	7,854
Game Name	Weekly Grand	Active Packs	8,827
Quantity Printed	35,449,750	Warehouse Packs	514
Price Point	\$2	Returned Packs	30
Start Date	8/19/2019	Printed Payout Percentage	64.95%
Top Prize	\$ 825,000	Percent Sold	92.52%
Number of Top Prizes Remaining	0	Number of Weeks Out	79

**Current Game Sales Analysis**

**TANGIBLE COSTS**

**Expenditure Impact:**

Cost to print tickets	\$ 476,090	Actual ticket production costs
Prize payout expense	\$ 41,294,475	Data from Instant Ticket Tier Liability screen in ES
<b>Estimated Direct Costs</b>	<b>\$ 41,770,565</b>	

**TANGIBLE BENEFITS**

**Revenue Impact:**

Estimated sales	\$ 65,596,217	Based on # of tkts printed, times % sold from DaVinci report, times the price point
<b>Total Estimated Benefits</b>	<b>\$ 65,596,217</b>	

**Excess of Revenue over Expended \$ 23,825,652**

**INTANGIBLE POSITIVE BENEFITS:**

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

**INTANGIBLE NEGATIVE BENEFITS:**

- There are still valuable prizes remaining in this game.

**Assumptions:**

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

**Weekly Sales Comparison Information**

Previous 3 Weeks Sales from DaVinci		
Most recent week sales	\$	459,500
Next week	\$	749,690
Next week	\$	854,686
Avg Weekly Sales Current Game	\$	687,959
Avg Weekly Sales \$2; >35M Qty*	\$	1,286,299
<b>Percentage Of Variance In Sales</b>		<b>47%</b>

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**RECOMMENDATION AND APPROVALS**

**Instant Ticket Information**

Game #	2060	Printed Payout Percentage	64.95%
Game Name	Weekly Grand	Actual Payout Percentage	62.95%
Percent Sold	92.52%	Number of Weeks Out	79
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.*			54

\* Only one game at this level with 85% sell through

**Recommendation**

Based on the findings in this Summary Report, I am recommending closing the above game.

I am recommending closing the above game based on the below business reason(s):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
Proc \_\_\_\_\_ Date \_\_\_\_\_

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

\_\_\_\_\_  
Lottery Operations Division Director \_\_\_\_\_ Date \_\_\_\_\_

\_\_\_\_\_  
Executive Director \_\_\_\_\_ Date \_\_\_\_\_



**Da Vinci Report** **2/25/21**

**Week End Date:2/20/21**

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														2/20/21	2/13/21	2/6/21	1/30/21
Mature	2253	\$5	13,996,275	\$200,000 EXTREME CASH	9/8/20			24	83.20%	10,829	8,793	7,395	97	\$1,027,605.00	\$1,622,590.00	\$1,865,665.00	\$1,934,965.00
	2270	\$5	7,327,125	CAESARS	11/16/20			14	73.87%	11,025	8,142	3,459	45	\$793,355.00	\$1,209,455.00	\$1,352,010.00	\$1,526,330.00
	2235	\$5	9,893,475	COWBOYS	8/17/20			27	54.49%	2,715	2,247	53,489	143	\$222,275.00	\$347,640.00	\$390,250.00	\$410,425.00
	2267	\$5	7,281,750	HOLIDAY BUCKS	11/2/20			16	79.57%	4,394	2,462	9,279	1,335	\$360,705.00	\$604,070.00	\$851,390.00	\$808,225.00
	2236	\$5	5,627,925	HOUSTON TEXANS	8/17/20			27	63.36%	2,113	1,575	21,971	688	\$157,490.00	\$232,490.00	\$272,865.00	\$295,340.00
	2260	\$5	9,129,300	LADY LUCK 7	10/5/20			20	84.61%	4,699	3,639	8,712	30	\$454,810.00	\$758,930.00	\$1,027,510.00	\$1,130,880.00
	2249	\$5	54,041,700	SUPER LOTERIA	11/2/20			16	26.84%	22,924	12,717	479,058	22	\$3,230,555.00	\$5,022,305.00	\$5,500,985.00	\$5,327,485.00
	2254	\$10	11,095,550	\$500,000 EXTREME CASH	9/8/20			24	78.65%	17,432	9,454	15,194	30	\$1,573,330.00	\$2,506,230.00	\$2,984,270.00	\$3,324,080.00
	2271	\$10	8,192,300	COOL RICHES	9/21/20			22	61.34%	12,747	6,784	39,372	145	\$949,650.00	\$1,431,660.00	\$1,593,350.00	\$1,629,670.00
	2244	\$10	26,557,800	MEGA LOTERIA	6/22/20			35	82.06%	32,244	12,055	35,378	144	\$4,577,090.00	\$7,180,380.00	\$7,767,430.00	\$7,872,460.00
	2255	\$20	9,050,125	\$1,000,000 EXTREME CASH	9/8/20			24	48.66%	16,289	8,415	156,151	25	\$1,551,140.00	\$2,564,900.00	\$2,818,480.00	\$3,010,460.00
	1838	\$20	34,728,300	INSTANT MILLIONAIRE	5/15/17			197	68.25%	13,120	6,753	415,069	21	\$1,357,520.00	\$2,296,940.00	\$2,519,520.00	\$2,625,560.00
	2040	\$20	7,214,300	MAD MONEY MULTIPLIER	10/19/20			18	41.40%	13,182	6,393	145,967	32	\$1,068,760.00	\$1,770,900.00	\$2,079,120.00	\$2,171,000.00
	2219	\$20	8,837,100	MEGA 7S	6/1/20			38	88.75%	14,767	7,108	12,964	63	\$1,440,500.00	\$2,357,640.00	\$2,742,400.00	\$2,807,200.00
	2298	\$20	11,819,775	MILLION DOLLAR LOTERIA	11/16/20			14	35.92%	30,234	10,314	249,834	18	\$4,027,940.00	\$6,588,460.00	\$7,121,880.00	\$7,100,160.00
	2209	\$30	12,028,825	\$250 MILLION CASH PARTY	3/16/20			49	50.37%	11,528	6,940	216,364	25	\$1,524,390.00	\$2,530,950.00	\$2,716,950.00	\$2,721,600.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			153	47.52%	11,335	6,872	691,788	26	\$1,864,500.00	\$3,200,580.00	\$3,436,980.00	\$3,458,280.00
	2261	\$50	5,430,340	\$200 MILLION CASH	8/17/20			27	73.37%	15,387	5,921	46,005	55	\$2,796,600.00	\$4,954,950.00	\$5,262,600.00	\$5,316,200.00
	2274	\$50	5,139,100	500X LOTERIA SPECTACULAR	10/5/20			20	62.23%	22,312	8,050	60,270	56	\$3,843,250.00	\$6,606,450.00	\$7,137,100.00	\$7,166,250.00
Sold/Closing	2252	\$1	12,231,900	\$5,000 EXTREME CASH	9/8/20			24	95.10%	1,373	1,391	267	291	\$64,364.00	\$176,189.00	\$300,328.00	\$248,525.00
	2259	\$1	10,139,550	7-11-21	10/5/20	2/28/21	4/14/21	20	95.26%	673	667	169	637	\$34,695.00	\$83,593.00	\$128,499.00	\$130,103.00
	2265	\$1	9,176,250	TIC TAC SNOW	11/2/20			16	93.09%	1,093	841	351	878	\$46,879.00	\$186,197.00	\$491,739.00	\$385,045.00
	2257	\$2	7,317,750	LUCKY NO. 13	9/8/20	2/23/21	4/9/21	24	93.82%	779	850	433	139	\$73,846.00	\$141,054.00	\$162,238.00	\$187,774.00
	2060	\$2	35,449,750	WEEKLY GRAND	8/19/19			79	92.52%	7,854	8,827	514	30	\$459,500.00	\$749,690.00	\$854,686.00	\$786,506.00
	2168	\$3	35,604,750	\$50,000 BONUS CASHWORD	2/17/20			53	91.60%	10,679	7,806	1,337	23	\$1,052,703.00	\$1,517,028.00	\$1,666,362.00	\$1,647,237.00
	2266	\$3	4,939,750	WINTER WORDS	11/2/20	1/27/21	3/13/21	16	92.33%	137	72	197	538	\$10,656.00	\$33,081.00	\$86,814.00	\$169,953.00
	2164	\$5	22,076,025	\$100,000 VIP CASHWORD	3/16/20			49	94.24%	7,402	6,663	281	33	\$1,175,550.00	\$1,842,375.00	\$1,958,375.00	\$1,931,655.00
	2231	\$5	5,626,200	50X FAST CASH	7/20/20	2/7/21	3/24/21	31	89.44%	426	341	3,569	1,844	\$66,595.00	\$119,445.00	\$123,615.00	\$162,740.00
	2263	\$5	7,337,700	MONEY MULTIPLIER	10/19/20			18	92.68%	3,172	2,313	209	351	\$241,375.00	\$449,835.00	\$604,540.00	\$790,645.00
	2215	\$5	7,188,075	ROUTE 66 ROAD TO \$1,000,000!	6/15/20	2/7/21	3/24/21	36	84.08%	335	269	11,926	1,298	\$37,565.00	\$68,010.00	\$95,215.00	\$95,460.00
	2237	\$5	40,877,775	SUPER LOTERIA	12/16/19	2/7/21	3/24/21	62	99.32%	218	102	32	1,916	\$20,290.00	\$49,580.00	\$72,740.00	\$97,540.00
	2128	\$5	7,253,550	WILD CASH MULTIPLIER	7/6/20	2/7/21	3/24/21	33	71.88%	383	376	22,687	1,963	\$63,230.00	\$110,890.00	\$141,045.00	\$163,200.00

**Liability for 2060 / for Life to Date**

Product Status:  
Active

SmartCash Enabled:  
N/A

Validation Range: 05/15/2019 - 12/31/2037

**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$2.00	726347	\$1,452,694.00	4094955	\$8,189,910.00	84.93%	30109113
2	2	N/A	\$4.00	171926	\$687,704.00	1246003	\$4,984,012.00	87.87%	31151415
3	3	N/A	\$4.00	185096	\$740,384.00	1232817	\$4,931,268.00	86.95%	30822098
4	4	N/A	\$5.00	69103	\$345,515.00	498105	\$2,490,525.00	87.82%	31130903
5	5	N/A	\$10.00	13707	\$137,070.00	128093	\$1,280,930.00	90.33%	32023024
6	6	N/A	\$10.00	12788	\$127,880.00	129012	\$1,290,120.00	90.98%	32252772
7	7	N/A	\$10.00	15209	\$152,090.00	126591	\$1,265,910.00	89.27%	31647526
8	8	N/A	\$20.00	6178	\$123,560.00	64727	\$1,294,540.00	91.29%	32360989
9	9	N/A	\$20.00	8292	\$165,840.00	62601	\$1,252,020.00	88.30%	31303369
10	0	N/A	\$40.00	3792	\$151,680.00	51432	\$2,057,280.00	93.13%	33015564
11	0	N/A	\$40.00	3834	\$153,360.00	51440	\$2,057,600.00	93.06%	32990830
12	0	N/A	\$40.00	2165	\$86,600.00	25984	\$1,039,360.00	92.31%	32723233
13	0	N/A	\$40.00	2676	\$107,040.00	24440	\$977,600.00	90.13%	31951316
14	0	N/A	\$100.00	446	\$44,600.00	6185	\$618,500.00	93.27%	33065405
15	0	N/A	\$100.00	371	\$37,100.00	4808	\$480,800.00	92.84%	32910291
16	0	N/A	\$100.00	428	\$42,800.00	4160	\$416,000.00	90.67%	32142755
17	0	N/A	\$300.00	347	\$104,100.00	5108	\$1,532,400.00	93.64%	33194743
18	0	N/A	\$300.00	326	\$97,800.00	3369	\$1,010,700.00	91.18%	32322113
19	0	N/A	\$825,000.00	0	\$0.00	5	\$4,125,000.00	100.00%	35449754
<b>Totals:</b>				<b>1223031</b>	<b>\$4,757,817.00</b>	<b>7,759,835</b>	<b>\$41,294,475.00</b>		

**END OF PRODUCTION PRIZE STRUCTURE**  
**May 10, 2019 - ( POOLS # 1 – 162 COMPLETE)**

**Prize Structure**  
 TEXAS LOTTERY  
 GAME NO.2060 "WEEKLY GRAND"  
 January 30, 2019 - VERSION A

<b>Order Quantity:</b> 35,449,750	<b>Pack Size:</b> 125	<b>Pool Size:</b> 240,000	<b>Winners:</b> 8,982,866	<b>Total Payout</b>
<b>Price Point:</b> \$2.00	<b>Packs/Game:</b> 283,598	<b>Number of Pools:</b> 147.71	<b>Non-winners:</b> 26,466,884	<b>Prize Fund:</b> \$46,052,292.00
<b>Revenue:</b> \$70,899,500.00	<b>Packs/Pool:</b> 1,920		<b>Overall Odds:</b> 3.9464	<b>Payout:</b> 64.95%

**ORIGINAL ORDER**

**SHIPMENT # 1-5**  
**COMPLETE**  
**POOLS # 1- 162**

Kind	Wins	Tier Level	Get	Win	Value	Odds (1 in)	Winners			Total Prize Cost	% Prize Fund
							Pack	Pool	Total		
<b>Low Tiers</b>											
01	1	L	\$2	\$2	\$2.00	7.3527	17.00	32,640.00	<b>4,821,302</b>	\$9,642,604.00	20.94%
02	2	L	\$2 x 2	\$4	\$4.00	25.0011	5.00	9,600.00	<b>1,417,929</b>	\$5,671,716.00	12.32%
03	1	L	\$4	\$4	\$4.00	25.0014	5.00	9,600.00	<b>1,417,913</b>	\$5,671,652.00	12.32%
<b>Total (\$4.00):</b>						12.5006	10.00	19,200.00	2,835,842	\$11,343,368.00	24.63%
04	1	L	\$5	\$5	\$5.00	62.4987	2.00	3,840.00	<b>567,208</b>	\$2,836,040.00	6.16%
05	2	L	\$5 x 2	\$10	\$10.00	249.9982	0.50	960.00	<b>141,800</b>	\$1,418,000.00	3.08%
06	3	L	(\$4 x 2) + \$2	\$10	\$10.00	249.9982	0.50	960.00	<b>141,800</b>	\$1,418,000.00	3.08%
07	1	L	\$10	\$10	\$10.00	249.9982	0.50	960.00	<b>141,800</b>	\$1,418,000.00	3.08%
<b>Total (\$10.00):</b>						83.3327	1.50	2,880.00	425,400	\$4,254,000.00	9.24%
08	2	L	\$10 x 2	\$20	\$20.00	499.9612	0.25	480.00	<b>70,905</b>	\$1,418,100.00	3.08%
09	1	L	\$20	\$20	\$20.00	500.0458	0.25	480.00	<b>70,893</b>	\$1,417,860.00	3.08%
<b>Total (\$20.00):</b>						250.0018	0.50	960.00	141,798	\$2,835,960.00	6.16%
<b>Total (Low Tiers):</b>						4.0323	31.00	59,520.00	8,791,550	\$30,911,972.00	67.12%
<b>Mid Tiers</b>											
10	4	M	\$20 + \$10 + (\$5 x 2)	\$40	\$40.00	641.9265	0.19	374.15	<b>55,224</b>	\$2,208,960.00	4.80%
11	3	M	\$20 + (\$10 x 2)	\$40	\$40.00	641.3458	0.19	374.15	<b>55,274</b>	\$2,210,960.00	4.80%
12	2	M	\$20 x 2	\$40	\$40.00	1259.3609	0.10	190.48	<b>28,149</b>	\$1,125,960.00	2.45%
13	1	M	\$40	\$40	\$40.00	1307.3370	0.10	183.67	<b>27,116</b>	\$1,084,640.00	2.36%
<b>Total (\$40.00):</b>						213.8580	0.58	1,122.45	165,763	\$6,630,520.00	14.40%
14	4	M	\$40 + (\$20 x 3)	\$100	\$100.00	5346.0639	0.02	45.00	<b>6,631</b>	\$663,100.00	1.44%
15	3	M	(\$40 x 2) + \$20	\$100	\$100.00	6844.9025	0.02	35.00	<b>5,179</b>	\$517,900.00	1.12%
16	1	M	\$100	\$100	\$100.00	7726.6238	0.02	31.00	<b>4,588</b>	\$458,800.00	1.00%
<b>Total (\$100.00):</b>						2161.8338	0.06	111.00	16,398	\$1,639,800.00	3.56%
17	3	M	\$100 x 3	\$300	\$300.00	6498.5793	0.02	37.00	<b>5,455</b>	\$1,636,500.00	3.55%
18	1	M	\$300	\$300	\$300.00	9593.9783	0.01	25.00	<b>3,695</b>	\$1,108,500.00	2.41%
<b>Total (\$300.00):</b>						3874.2896	0.03	62.00	9,150	\$2,745,000.00	5.96%
<b>Total (Mid Tiers):</b>						185.2991	0.67	1,295.45	191,311	\$11,015,320.00	23.92%
<b>High Tiers</b>											
19	1	H	\$1,000/wk/20 years	\$825,000	\$825,000.00	7089950.0000	0.00	0.03	<b>5 *</b>	\$4,125,000.00	8.96%
<b>Total (High Tiers):</b>						7089950.0000	0.00	0.03	5	\$4,125,000.00	8.96%
<b>Total :</b>						3.9464	31.67	60,815.48	8,982,866	\$46,052,292.00	100.00%

**35,449,750**

**4,821,302**

**1,417,929**

**1,417,913**

**567,208**

**141,800**

**141,800**

**141,800**

**70,905**

**70,893**

**55,224**

**55,274**

**28,149**

**27,116**

**6,631**

**5,179**

**4,588**

**5,455**

**3,695**

**5**

\* Exact Quantity by Kind Level

There will be no more than thirty-three (33) winners per pack for this game.



# INTEROFFICE MEMO

Gary Grief, Executive Director      Michael P. Farrell, Charitable

35,449,750 =  
1,000 =  
35,449,750 =  
35,449,750 =  
13,43 =  
476,090.15  
0.00 \*

## Payment Approval

May 17, 2019

The attached invoice(s) for service is being submitted for approval. DB

Vendor Name: Scientific Games, Inc  
 Invoice Number: 05172019-01  
 Tx Game name: TX-2060 Weekly Grand  
 PO #: 362-19-9019RV2RL021

Shipment	Quantity	Price	Total
1	7178.00	\$13.43	\$96,400.54
2	7178.625	\$13.43	\$96,408.94
3	7178.00	\$13.43	\$96,400.54
4	7176.375	\$13.43	\$96,378.71
5	6738.75	\$13.43	\$90,501.42

Total Amount **\$476,090.15**

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock DB

Dale Bowersock (Instant Product Coordinator)  
Please forward to the next person for approval

5/20/19  
Date

Robert Tirloni for RT

Robert Tirloni (Products Manager)  
Please forward to the next person for approval

5/20/19  
Date

Ryan Mindell

Ryan Mindell (Lottery Operations Division Director)

5-21-19  
Date

Please return to Maria Perez in the Office of the Controller by

**May 27, 2019**



91903402

RECEIVED

2019 MAY 17 PM 1:44

OFFICE OF THE CONTROLLER

Invoice: 05172019-01  
May 17, 2019

Supplier : Scientific Games International  
1500 Bluegrass Lakes Parkway  
Alpharetta, Georgia 30004 USA

Customer : TEXAS LOTTERY  
Attn: Accounts Payable  
P.O. BOX 16630  
AUSTIN, TX 78761-6630  
United States

<u>Game</u>	<u>Shipment</u>	<u>Description</u>	<u>Quantity</u>	<u>Price Per</u>	<u>Total Amount</u>
TX-2060	1	Weekly Grand	7,178,000	13.43	\$96,400.54
TX-2060	2	Weekly Grand	7,178,625	13.43	\$96,408.94 <sup>3</sup>
TX-2060	3	Weekly Grand	7,178,000	13.43	\$96,400.54
TX-2060	4	Weekly Grand	7,176,375	13.43	\$96,378.71 <sup>2</sup>
TX-2060	5	Weekly Grand	6,738,750	13.43	\$90,501.42 <sup>1</sup>
Total Due					\$476,090.15 <sup>4</sup>

Wire Transfer Instructions:

Bank: Bank of America  
Swift: BOFAUS3N  
Acct Name: Scientific Games International, Inc.-Operating  
Acct #: 501017395032  
Wire Routing #: 026009593

LL  
5/23/29

00603 RLO21

5/17

**Instant Ticket Game Analysis  
8/26/18-8/30/20**

**Average Number of Weeks for 85% Average Sell Through**

Print Quantities	Price Point				Print Quantities	Price Point			
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	Week 14	Week 16	Week 16	Week 17	3M	None	None	None	None
10M-14.99M	None	None	None	Week 27	4M	Week 16*	None	None	Week 56
15M-19.99M	Week 23*	None	Week 33	Week 26*	5M	Week 26*	Week 22*	Week 27	None
20M-24.99M	None	None	None	Week 48	6M	Week 14	Week 21	None	None
25M-29.99M	Week 30	None	None	None	7M	Week 18	Week 45	None	None
30M-34.99M	None	Week 46*	None	None	8M	Week 20*	Week 35*	None	None
>35M	None	Week 54*	Week 62	Week 47*	>9M	Week 40	None	None	None

**Average Weekly Dollar Sales at 85% Average Sell Through**

Print Quantities	Price Point				Print Quantities	Price Point			
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	\$598,210	\$786,271	\$962,270	\$1,910,553	3M	None	None	None	None
10M-14.99M	None	None	None	\$1,965,388	4M	\$2,364,236	None	None	\$3,525,563
15M-19.99M	\$629,679	None	\$1,405,386	\$3,225,872	5M	\$1,959,320	\$4,672,585	\$5,273,477	None
20M-24.99M	None	None	None	\$2,129,434	6M	\$4,039,631	\$5,031,851	None	None
25M-29.99M	\$838,549	None	None	None	7M	\$3,610,003	\$3,302,718	None	None
30M-34.99M	None	\$1,280,700	None	None	8M	\$3,479,987	\$4,349,250	None	None
>35M	None	\$1,286,299	\$1,629,327	\$3,641,275	>9M	\$4,179,750	None	None	None

None = no games at this level with 85% sell through  
\* only one game at this level with 85% sell through

Excludes Promotional Tickets  
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