

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**SUMMARY REPORT**

**Scratch Ticket Information**

Date Completed 10/26/2020

Game #	2161	Confirmed Packs	4,969
Game Name	Bingo Extra	Active Packs	2,719
Quantity Printed	34,822,125	Warehouse Packs	1,332
Price Point	\$2	Returned Packs	408
Start Date	10/7/2019	Printed Payout Percentage	64.62%
Top Prize	\$ 30,000	Percent Sold	95.81%
Number of Top Prizes Remaining	3	Number of Weeks Out	55

**Current Game Sales Analysis**

**TANGIBLE COSTS**

**Expenditure Impact:**

Cost to print tickets	\$ 755,292	Actual ticket production costs
Prize payout expense	\$ 40,982,779	Data from Instant Ticket Tier Liability screen in ES

**Estimated Direct Costs** \$ 41,738,071

**TANGIBLE BENEFITS**

**Revenue Impact:**

Estimated sales	\$ 66,726,156	Based on # of tkts printed, times % sold from DaVinci report, times the price point
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**Total Estimated Benefits** \$ 66,726,156

**Excess of Revenue over Expended** **\$ 24,988,085**

**INTANGIBLE POSITIVE BENEFITS:**

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

**INTANGIBLE NEGATIVE BENEFITS:**

- There are still valuable prizes remaining in this game.

**Assumptions:**

--Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

**Weekly Sales Comparison Information**

		<u>Previous 3 Weeks Sales from DaVinci</u>	
Most recent week sales	\$	408,238	
Next week	\$	489,656	
Next week	\$	599,770	
Avg Weekly Sales Current Game	\$	499,221	
Avg Weekly Sales \$2; >35M Qty*	\$	1,085,176	
<b>Percentage Of Variance In Sales</b>		<b>54%</b>	

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**RECOMMENDATION AND APPROVALS**

**Instant Ticket Information**

Game #	2161	Printed Payout Percentage	64.62%
Game Name	Bingo Extra	Actual Payout Percentage	61.42%
Percent Sold	95.81%	Number of Weeks Out	55
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.*			60

\* No data at the 30M-34.99M range, the >35M range was used.

**Recommendation**

Based on the findings in this Summary Report, I am recommending closing the above game.

I am recommending closing the above game based on the below business reason(s):

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Scratch Ticket Strategy Coordinator      Date

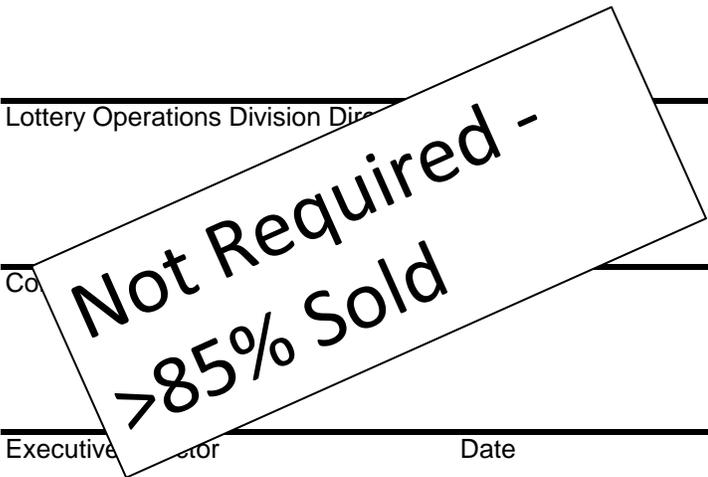
\_\_\_\_\_  
Products Manager                                      Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

\_\_\_\_\_  
Lottery Operations Division Director                                      Date

\_\_\_\_\_  
Co-ordinator    Date

\_\_\_\_\_  
Executive Director    Date



## Bowersock, Dale

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**From:** Bowersock, Dale  
**Sent:** Wednesday, November 4, 2020 11:29 AM  
**To:** Burrola, Jessica  
**Subject:** FW: Game Close Analysis Documents - Over 85% Sold  
**Attachments:** 2162 Analysis.pdf; 2228 Analysis.pdf; 2161 Analysis.pdf; 2223 Analysis.pdf

**Importance:** High

Here they are!

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**From:** Tirloni, Robert <Robert.Tirloni@lottery.state.tx.us>  
**Sent:** Wednesday, November 4, 2020 11:18 AM  
**To:** Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>  
**Subject:** FW: Game Close Analysis Documents - Over 85% Sold  
**Importance:** High

The four Game Close Analysis documents attached are approved, 11/4/2020. –RT

**Robert Tirloni**  
**Products Manager | Texas Lottery Commission**  
**Office: 512-344-5406**

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**From:** Bowersock, Dale <[Dale.Bowersock@lottery.state.tx.us](mailto:Dale.Bowersock@lottery.state.tx.us)>  
**Sent:** Monday, October 26, 2020 4:39 PM  
**To:** Tirloni, Robert <[Robert.Tirloni@lottery.state.tx.us](mailto:Robert.Tirloni@lottery.state.tx.us)>  
**Subject:** Game Close Analysis Documents - Over 85% Sold

Approved. DB 10/26/2020

Attached are the analysis documents for the “Mature” games for Pre-call for November.

Games:  
2161 – Bingo Extra  
2162 – Break the Bank  
2223 – Break the Bank Super Ticket  
2228 – Prize Piggy



**Da Vinci Report** **10/26/20**

**Week End Date:10/24/20**

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														10/24/20	10/17/20	10/10/20	10/3/20
Mature	2164	\$5	22,076,025	\$100,000 VIP CASHWORD	3/16/20			32	65.85%	18,149	8,817	70,339	234	\$1,894,915.00	\$2,046,810.00	\$1,979,140.00	\$2,049,300.00
	2231	\$5	5,626,200	50X FAST CASH	7/20/20			14	70.91%	8,117	5,393	5,812	640	\$675,200.00	\$781,100.00	\$830,335.00	\$952,485.00
	2241	\$5	15,358,575	BINGO TIMES 20	2/17/20			36	75.64%	16,077	8,996	22,534	26	\$1,322,200.00	\$1,498,205.00	\$1,447,800.00	\$1,456,500.00
	2177	\$5	18,315,600	BONUS BREAK THE BANK	11/18/19			49	79.96%	13,911	8,864	23,836	16	\$1,254,725.00	\$1,275,055.00	\$1,302,040.00	\$1,368,610.00
	2229	\$5	7,122,225	DOUBLE DIAMOND	7/6/20			16	63.73%	6,255	4,125	22,342	163	\$621,175.00	\$696,710.00	\$712,575.00	\$814,050.00
	2215	\$5	7,188,075	ROUTE 66 ROAD TO \$1,000,000!	6/15/20			19	75.91%	4,822	3,067	13,459	341	\$378,360.00	\$437,905.00	\$450,310.00	\$520,935.00
	2128	\$5	7,253,550	WILD CASH MULTIPLIER	7/6/20			16	59.25%	6,467	4,241	26,870	283	\$524,215.00	\$643,420.00	\$676,850.00	\$753,845.00
	2226	\$10	18,095,250	\$250,000 50X CASHWORD	5/1/20			25	65.68%	29,589	8,526	81,650	52	\$4,404,500.00	\$4,664,410.00	\$4,751,780.00	\$4,786,900.00
	2244	\$10	26,557,800	MEGA LOTERIA	6/22/20			18	36.94%	39,531	10,930	278,048	155	\$6,688,200.00	\$6,914,190.00	\$6,912,710.00	\$7,003,330.00
	2218	\$10	11,105,000	SUPER 7S	6/1/20			21	84.04%	22,818	8,446	1,154	29	\$2,712,870.00	\$2,956,960.00	\$3,012,490.00	\$3,190,090.00
	1838	\$20	34,728,300	INSTANT MILLIONAIRE	5/15/17			180	62.14%	21,208	6,784	493,767	43	\$2,475,600.00	\$3,110,540.00	\$3,014,400.00	\$3,125,780.00
	2219	\$20	8,837,100	MEGA 7S	6/1/20			21	61.83%	26,767	7,782	97,307	85	\$2,893,600.00	\$3,203,480.00	\$3,323,280.00	\$3,563,240.00
	2245	\$20	12,034,525	MILLION DOLLAR LOTERIA	3/2/20			34	80.18%	37,458	8,967	43,609	67	\$5,546,040.00	\$5,763,680.00	\$5,900,820.00	\$6,103,680.00
	2197	\$20	8,934,650	MONOPOLY 200X	1/6/20			42	81.49%	35,330	7,392	17,990	50	\$1,956,960.00	\$2,145,620.00	\$2,101,280.00	\$2,275,460.00
	2145	\$20	7,217,400	MULTIPLIER SPECTACULAR	2/3/20			38	85.31%	12,325	4,580	23,383	49	\$1,422,620.00	\$1,704,940.00	\$1,709,740.00	\$1,995,300.00
	2209	\$30	12,028,825	\$250 MILLION CASH PARTY	3/16/20			32	37.45%	17,501	7,426	273,579	21	\$2,845,440.00	\$3,055,230.00	\$3,061,740.00	\$3,391,500.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			136	41.90%	18,368	7,161	762,991	34	\$3,427,230.00	\$3,900,420.00	\$3,854,850.00	\$4,204,020.00
	2227	\$50	5,138,000	\$1,000,000 GOLDEN RICHES	4/6/20			29	76.38%	16,576	5,936	35,825	47	\$4,097,900.00	\$4,196,600.00	\$4,543,200.00	\$5,417,050.00
Sold/Closing	2212	\$1	9,187,950	FIND THE 9S	4/6/20	10/4/20	11/18/20	29	92.10%	184	93	614	2,573	\$963.00	\$11,862.00	\$23,606.00	\$35,876.00
	2222	\$1	9,297,600	MATCH 2 WIN	5/18/20	11/8/20	12/23/20	23	80.80%	2,277	1,557	3,812	2,063	\$90,554.00	\$109,356.00	\$104,627.00	\$117,173.00
	2193	\$1	29,035,950	MONOPOLY 10X	1/6/20	11/8/20	12/23/20	42	96.09%	2,198	1,661	584	1,049	\$129,137.00	\$161,344.00	\$193,086.00	\$260,802.00
	2162	\$2	40,877,750	BREAK THE BANK	8/5/19			64	96.66%	4,540	2,695	1,172	405	\$384,404.00	\$487,774.00	\$626,584.00	\$837,572.00
	2214	\$2	9,300,375	LUCHA LIBRE LOOT	4/20/20	11/8/20	12/23/20	27	73.69%	4,789	3,857	6,252	522	\$183,010.00	\$192,494.00	\$203,422.00	\$197,528.00
	2194	\$3	19,285,125	MONOPOLY 30X CROSSWORD	1/6/20	11/8/20	12/23/20	42	97.42%	974	1,119	439	212	\$190,119.00	\$271,485.00	\$297,804.00	\$393,408.00
	2233	\$5	7,111,425	GOLD MINE 9X	8/3/20	10/15/20	11/29/20	12	83.99%	4,594	3,165	357	355	\$916,020.00	\$1,428,735.00	\$1,780,175.00	\$2,067,090.00
	2195	\$5	20,072,100	MONOPOLY 50X	1/6/20	9/23/20	11/7/20	42	96.38%	319	145	340	1,548	\$62,310.00	\$158,990.00	\$378,665.00	\$679,910.00
	2221	\$5	7,148,925	SPACE INVADERS \$50,000 CASH IN	4/20/20	11/8/20	12/23/20	27	90.44%	2,314	1,481	1,055	1,940	\$189,220.00	\$209,915.00	\$195,300.00	\$233,300.00
	2237	\$5	40,877,775	SUPER LOTERIA	12/16/19			45	91.28%	30,111	12,554	599	20	\$4,416,590.00	\$4,495,055.00	\$4,490,485.00	\$4,576,245.00
	2056	\$10	28,522,850	\$200 MILLION CASH EXPLOSION	9/4/18			112	96.58%	11,498	5,380	377	149	\$2,055,390.00	\$2,307,710.00	\$2,340,610.00	\$2,449,430.00
	2223	\$10	7,279,250	BREAK THE BANK SUPER TICKET	5/4/20			25	94.39%	3,864	1,808	374	694	\$437,890.00	\$572,340.00	\$717,590.00	\$1,038,510.00
	2153	\$10	6,116,850	EXTREME PAYOUT	6/15/20	11/8/20	12/23/20	19	96.83%	1,246	742	43	685	\$241,890.00	\$299,670.00	\$386,040.00	\$550,420.00

**Liability for 2161 / for Life to Date**

Product Status:  
Active

SmartCash Enabled:  
N/A

Validation Range: 05/16/2019 - 12/31/2037

**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$2.00	419901	\$839,802.00	2993156	\$5,986,312.00	87.70%	30538034
2	2	N/A	\$3.00	145517	\$436,551.00	1038149	\$3,114,447.00	87.71%	30541178
3	3	N/A	\$5.00	62233	\$311,165.00	494571	\$2,472,855.00	88.82%	30930117
4	4	N/A	\$5.00	44453	\$222,265.00	512641	\$2,563,205.00	92.02%	32043513
5	5	N/A	\$5.00	48977	\$244,885.00	577820	\$2,889,100.00	92.19%	32101175
6	6	N/A	\$10.00	13309	\$133,090.00	125917	\$1,259,170.00	90.44%	31493381
7	7	N/A	\$10.00	15989	\$159,890.00	123397	\$1,233,970.00	88.53%	30827671
8	8	N/A	\$10.00	18493	\$184,930.00	260084	\$2,600,840.00	93.36%	32510500
9	9	N/A	\$10.00	17755	\$177,550.00	260822	\$2,608,220.00	93.63%	32602750
10	10	N/A	\$15.00	4542	\$68,130.00	64976	\$974,640.00	93.47%	32547000
11	11	N/A	\$15.00	8170	\$122,550.00	131216	\$1,968,240.00	94.14%	32781053
12	12	N/A	\$15.00	9645	\$144,675.00	129736	\$1,946,040.00	93.08%	32412475
13	13	N/A	\$20.00	8519	\$170,380.00	60999	\$1,219,980.00	87.75%	30554889
14	14	N/A	\$20.00	4371	\$87,420.00	65302	\$1,306,040.00	93.73%	32637526
15	15	N/A	\$20.00	4408	\$88,160.00	65265	\$1,305,300.00	93.67%	32619034
16	16	N/A	\$20.00	7903	\$158,060.00	131483	\$2,629,660.00	94.33%	32847757
17	0	N/A	\$30.00	2216	\$66,480.00	23887	\$716,610.00	91.51%	31865919
18	0	N/A	\$30.00	1619	\$48,570.00	27320	\$819,600.00	94.41%	32873992
19	0	N/A	\$50.00	1043	\$52,150.00	7668	\$383,400.00	88.03%	30652744
20	0	N/A	\$50.00	680	\$34,000.00	12383	\$619,150.00	94.79%	33009444
21	0	N/A	\$100.00	319	\$31,900.00	2572	\$257,200.00	88.97%	30979766
22	0	N/A	\$100.00	154	\$15,400.00	2750	\$275,000.00	94.70%	32975497
23	0	N/A	\$100.00	199	\$19,900.00	2723	\$272,300.00	93.19%	32450597
24	0	N/A	\$100.00	347	\$34,700.00	2569	\$256,900.00	88.10%	30678339
25	0	N/A	\$100.00	206	\$20,600.00	2711	\$271,100.00	92.94%	32362969
26	0	N/A	\$500.00	66	\$33,000.00	518	\$259,000.00	88.70%	30886747
27	0	N/A	\$500.00	45	\$22,500.00	539	\$269,500.00	92.29%	32138913
28	0	N/A	\$1,000.00	1	\$1,000.00	29	\$29,000.00	96.67%	33661388
29	0	N/A	\$1,000.00	4	\$4,000.00	26	\$26,000.00	86.67%	30179176
30	0	N/A			\$90,000.00	15	\$450,000.00	83.33%	29018439
<b>Totals:</b>				<b>841087</b>	<b>\$4,023,703.00</b>	<b>7,121,244</b>			

**Prize Structure**  
 TEXAS LOTTERY  
 GAME NO.2161 "BINGO EXTRA"  
 January 23, 2019 - VERSION A

<b>Order Quantity:</b>	<b>34,822,125</b>	<b>Pack Size:</b>	125	<b>Pool Size:</b>	120,000	<b>Winners:</b>	7,962,331	<b>Prize Fund:</b>	\$45,006,482.00
<b>Price Point:</b>	\$2.00	<b>Packs/Game:</b>	278,577	<b>Number of Pools:</b>	290.18	<b>Non-winners:</b>	26,859,794	<b>Payout:</b>	<b>64.62%</b>
<b>Revenue:</b>	\$69,644,250.00	<b>Packs/Pool:</b>	960			<b>Overall Odds:</b>	<b>4.3734</b>		

ORIGINAL ORDER

SHIPMENT # 1-8  
 COMPLETE  
 POOLS # 1- 323

Tier	Kind	Wins	Level	Get	Win	Value	Odds (1 in)	Winners			Total Prize Cost	% Prize Fund
								Pack	Pool	Total		
<b>Low Tiers</b>												
01	1	L		Line Card 1	\$2	\$2.00	10.2026	12.25	11,760.00	<b>3,413,057</b>	\$6,826,114.00	15.17%
02	1	L		Line Card 2	\$3	\$3.00	29.4189	4.25	4,080.00	<b>1,183,666</b>	\$3,550,998.00	7.89%
03	1	L		Line Card 3	\$5	\$5.00	62.5393	2.00	1,920.00	<b>556,804</b>	\$2,784,020.00	6.19%
04	2	L		Line Card 2 + \$2 EXTRA	\$5	\$5.00	62.5067	2.00	1,920.00	<b>557,094</b>	\$2,785,470.00	6.19%
05	2	L		Line Card 1 + Line Card 2	\$5	\$5.00	55.5557	2.25	2,160.00	<b>626,797</b>	\$3,133,985.00	6.96%
				<b>Total (\$5.00):</b>			<b>20.0047</b>	<b>6.25</b>	<b>6,000.00</b>	<b>1,740,695</b>	<b>\$8,703,475.00</b>	<b>19.34%</b>
06	1	L		Line Card 4	\$10	\$10.00	250.1122	0.50	480.00	<b>139,226</b>	\$1,392,260.00	3.09%
07	1	L		4 Corners Card 1	\$10	\$10.00	249.8251	0.50	480.00	<b>139,386</b>	\$1,393,860.00	3.10%
08	3	L		Line Card 2 + \$5 EXTRA + \$2 EXTRA	\$10	\$10.00	125.0000	1.00	960.00	<b>278,577</b>	\$2,785,770.00	6.19%
09	3	L		Line Card 1 + Line Card 2 + Line Card 3	\$10	\$10.00	125.0000	1.00	960.00	<b>278,577</b>	\$2,785,770.00	6.19%
				<b>Total (\$10.00):</b>			<b>41.6649</b>	<b>3.00</b>	<b>2,880.00</b>	<b>835,766</b>	<b>\$8,357,660.00</b>	<b>18.57%</b>
10	2	L		Line Card 3 + Line Card 4	\$15	\$15.00	500.9080	0.25	240.00	<b>69,518</b>	\$1,042,770.00	2.32%
11	4	L		Line Card 1 + Line Card 2 + Line Card 3 + \$5 EXTRA	\$15	\$15.00	249.8251	0.50	480.00	<b>139,386</b>	\$2,090,790.00	4.65%
12	2	L		4 Corners Card 1 + Line Card 3	\$15	\$15.00	249.8341	0.50	480.00	<b>139,381</b>	\$2,090,715.00	4.65%
				<b>Total (\$15.00):</b>			<b>99.9817</b>	<b>1.25</b>	<b>1,200.00</b>	<b>348,285</b>	<b>\$5,224,275.00</b>	<b>11.61%</b>
13	1	L		4 Corners Card 2	\$20	\$20.00	500.9080	0.25	240.00	<b>69,518</b>	\$1,390,360.00	3.09%
14	2	L		Line Card 4 + \$10 EXTRA	\$20	\$20.00	499.7937	0.25	240.00	<b>69,673</b>	\$1,393,460.00	3.10%
15	2	L		Line Card 4 + 4 Corners Card 1	\$20	\$20.00	499.7937	0.25	240.00	<b>69,673</b>	\$1,393,460.00	3.10%
16	4	L		Line Card 1 + Line Card 2 + Line Card 3 + Line Card 4	\$20	\$20.00	249.8251	0.50	480.00	<b>139,386</b>	\$2,787,720.00	6.19%
				<b>Total (\$20.00):</b>			<b>99.9917</b>	<b>1.25</b>	<b>1,200.00</b>	<b>348,250</b>	<b>\$6,965,000.00</b>	<b>15.48%</b>
				<b>Total (Low Tiers):</b>			<b>4.4248</b>	<b>28.25</b>	<b>27,120.00</b>	<b>7,869,719</b>	<b>\$39,627,522.00</b>	<b>88.05%</b>
<b>Mid Tiers</b>												
17	2	M		4 Corners Card 1 + 4 Corners Card 2	\$30	\$30.00	1334.0277	0.09	90.00	<b>26,103</b>	\$783,090.00	1.74%
18	3	M		4 Corners Card 1 + Line Card 4 + \$10 EXTRA	\$30	\$30.00	1203.2940	0.10	100.00	<b>28,939</b>	\$868,170.00	1.93%
				<b>Total (\$30.00):</b>			<b>632.6464</b>	<b>0.20</b>	<b>190.00</b>	<b>55,042</b>	<b>\$1,651,260.00</b>	<b>3.67%</b>
19	1	M		4 Corners Card 3	\$50	\$50.00	3997.4888	0.03	30.00	<b>8,711</b>	\$435,550.00	0.97%
20	4	M		4 Corners Card 1 + 4 Corners Card 2 + Line Card 4 + \$10 EXTRA	\$50	\$50.00	2665.7066	0.05	45.00	<b>13,063</b>	\$653,150.00	1.45%
				<b>Total (\$50.00):</b>			<b>1599.2525</b>	<b>0.08</b>	<b>75.00</b>	<b>21,774</b>	<b>\$1,088,700.00</b>	<b>2.42%</b>
21	1	M		4 Corners Card 4	\$100	\$100.00	12045.0104	0.01	10.00	<b>2,891</b>	\$289,100.00	0.64%
22	5	M		4 Corners Card 1 + 4 Corners Card 2 + 4 Corners Card 3 + Line Card 4 + \$10 EXTRA	\$100	\$100.00	11991.0899	0.01	10.00	<b>2,904</b>	\$290,400.00	0.65%
23	2	M		4 Corners Card 3 + \$50 EXTRA	\$100	\$100.00	11917.2228	0.01	10.00	<b>2,922</b>	\$292,200.00	0.65%
24	1	M		\$100 EXTRA	\$100	\$100.00	11941.7438	0.01	10.00	<b>2,916</b>	\$291,600.00	0.65%
25	1	M		X Card 1	\$100	\$100.00	11937.6500	0.01	10.00	<b>2,917</b>	\$291,700.00	0.65%
				<b>Total (\$100.00):</b>			<b>2393.2732</b>	<b>0.05</b>	<b>50.00</b>	<b>14,550</b>	<b>\$1,455,000.00</b>	<b>3.23%</b>
26	1	M		\$500 EXTRA	\$500	\$500.00	59626.9264	0.00	2.00	<b>584</b>	\$292,000.00	0.65%
27	1	M		X Card 2	\$500	\$500.00	59626.9264	0.00	2.00	<b>584</b>	\$292,000.00	0.65%
				<b>Total (\$500.00):</b>			<b>29813.4632</b>	<b>0.00</b>	<b>4.00</b>	<b>1,168</b>	<b>\$584,000.00</b>	<b>1.30%</b>
				<b>Total (Mid Tiers):</b>			<b>376.3171</b>	<b>0.33</b>	<b>319.00</b>	<b>92,534</b>	<b>\$4,778,960.00</b>	<b>10.62%</b>
<b>High Tiers</b>												
28	2	H		X Card 2 + \$500 EXTRA	\$1,000	\$1,000.00	1160737.5000	0.00	0.10	<b>30</b>	\$30,000.00	0.07%
29	1	H		X Card 3	\$1,000	\$1,000.00	1160737.5000	0.00	0.10	<b>30</b>	\$30,000.00	0.07%
				<b>Total (\$1,000.00):</b>			<b>580368.7500</b>	<b>0.00</b>	<b>0.21</b>	<b>60</b>	<b>\$60,000.00</b>	<b>0.13%</b>
30	1	H		X Card 4	\$30,000	\$30,000.00	1934562.5000	0.00	0.06	<b>18</b>	\$540,000.00	1.20%
				<b>Total (High Tiers):</b>			<b>446437.5000</b>	<b>0.00</b>	<b>0.27</b>	<b>78</b>	<b>\$600,000.00</b>	<b>1.33%</b>
				<b>Total :</b>			<b>4.3734</b>	<b>28.58</b>	<b>27,439.27</b>	<b>7,962,331</b>	<b>\$45,006,482.00</b>	<b>100.00%</b>

<b>34,822,125</b>
<b>3413057</b>
<b>1183666</b>
<b>556804</b>
<b>557094</b>
<b>626797</b>
<b>139226</b>
<b>139386</b>
<b>278577</b>
<b>278577</b>
<b>69518</b>
<b>139386</b>
<b>139381</b>
<b>69518</b>
<b>69673</b>
<b>69673</b>
<b>139386</b>
<b>26103</b>
<b>28939</b>
<b>8711</b>
<b>13063</b>
<b>2891</b>
<b>2904</b>
<b>2922</b>
<b>2916</b>
<b>2917</b>
<b>584</b>
<b>584</b>
<b>30</b>
<b>30</b>
<b>18</b>

EXTRA = win prize in the EXTRA PLAY bonus game

There will be no more than thirty-one (31) winners per pack.



# INTEROFFICE M

Gary Grief, Executive Director Michael P. Farrell, Ch

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## Payment Approval

34.822.125 ÷

1.000 =

34.822.1250

34.822.125 \*

21.69 =

755.291.8913

0.0000 \*

May 17, 2019

The attached invoice(s) for service is being submitted for approval.

Vendor Name: Scientific Games, Inc  
 Invoice Number: 05172019-02  
 Tx Game name: TX-2061 Bingo Extra  
 PO #: 362-19-9019RV2RL020

DB

Shipment	Quantity	Price	Total
1	4535.75	\$21.69	\$98,380.42
2	4533.00	\$21.69	\$98,320.77
3	4535.375	\$21.69	\$98,372.28
4	4534.5	\$21.69	\$98,353.31
5	4031.375	\$21.69	\$87,440.52
6	4283.375	\$21.69	\$92,906.40
7	4281.875	\$21.69	\$92,873.87
8	4086.875	\$21.69	\$88,644.32

Total Amount **\$755,291.89**

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock DB

Dale Bowersock (Instant Product Coordinator)  
Please forward to the next person for approval

5/20/19  
Date

Robert Tirloni

Robert Tirloni (Products Manager)  
Please forward to the next person for approval

5/20/19  
Date

Ryan Mindell

Ryan Mindell (Lottery Operations Division Director)

5-21-19  
Date

Please return to Maria Perez in the Office of the Controller by

**May 27, 2019**



91903382

RECEIVED

2019 MAY 17 PM 1:44

OFFICE OF THE CONTROLLER

Invoice: 05172019-02  
May 17, 2019

Supplier : Scientific Games International  
1500 Bluegrass Lakes Parkway  
Alpharetta, Georgia 30004 USA

Customer : TEXAS LOTTERY  
Attn: Accounts Payable  
P.O. BOX 16630  
AUSTIN, TX 78761-6630  
United States

<u>Game</u>	<u>Shipment</u>	<u>Description</u>	<u>Quantity</u>	<u>Price Per</u>	<u>Total Amount</u>
TX-2161	1	Bingo Extra	4,535,750	21.69	\$98,380.42
TX-2161	2	Bingo Extra	4,533,000	21.69	\$98,320.77
TX-2161	3	Bingo Extra	4,535,375	21.69	\$98,372.28
TX-2161	4	Bingo Extra	4,534,500	21.69	\$98,353.31
TX-2161	5	Bingo Extra	4,031,375	21.69	\$87,440.52
TX-2161	6	Bingo Extra	4,283,375	21.69	\$92,906.40
TX-2161	7	Bingo Extra	4,281,875	21.69	\$92,873.87
TX-2161	8	Bingo Extra	4,086,875	21.69	\$88,644.32
Total Due					\$755,291.89



Wire Transfer Instructions:

Bank: Bank of America  
Swift: BOFAUS3N  
Acct Name: Scientific Games International, Inc.-Operating  
Acct #: 501017395032  
Wire Routing #: 026009593

4/5/23

5/17

06023 PL020

**Instant Ticket Game Analysis**  
2/25/18-2/29/20

**Average Number of Weeks for 85% Average Sell Through**

Print Quantities	Price Point				Print Quantities	Price Point			
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	Week 13	Week 18	Week 16	Week 19	3M	None	None	None	Week 56*
10M-14.99M	None	None	None	Week 27	4M	Week 16*	None	None	Week 61*
15M-19.99M	Week 23	None	Week 34*	Week 26*	5M	Week 26*	Week 25*	Week 40*	None
20M-24.99M	None	None	None	None	6M	Week 20	Week 25*	None	None
25M-29.99M	Week 28*	None	None	None	7M	Week 25*	Week 64*	None	None
30M-34.99M	Week 56*	None	None	None	8M	Week 23	Week 38*	None	None
>35M	None	Week 60	Week 56	Week 47*	>9M	Week 27	Week 49*	None	None

**Average Weekly Dollar Sales at 85% Average Sell Through**

Print Quantities	Price Point				Print Quantities	Price Point			
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	\$616,770	\$761,968	\$962,270	\$1,810,073	3M	None	None	None	\$2,732,470
10M-14.99M	None	None	None	\$1,848,221	4M	\$2,364,236	None	None	\$3,177,965
15M-19.99M	\$631,464	None	\$1,225,446	\$3,225,872	5M	\$1,959,320	\$4,111,875	\$3,795,213	None
20M-24.99M	None	None	None	None	6M	\$3,291,377	\$4,223,614	None	None
25M-29.99M	\$900,100	None	None	None	7M	\$2,488,242	\$1,950,276	None	None
30M-34.99M	\$462,626	None	None	None	8M	\$3,151,041	\$4,005,888	None	None
>35M	None	\$1,085,176	\$1,761,946	\$3,641,275	>9M	\$4,077,657	\$3,200,387	None	None

None = no games at this level with 85% sell through  
\* only one game at this level with 85% sell through

Excludes Promotional Tickets  
Unaudited - For Internal Use Only