Scratch Ticket Game Closing Analysis SUMMARY REPORT

Scratch Ticket Information		Date Completed	11/12/2021
Game #	2163	Confirmed Packs	6,751
Game Name	Texas Loteria	Active Packs	3,630
Quantity Printed	41,105,925	Warehouse Packs	540
Price Point	\$3	Returned Packs	139
Start Date	4/6/2020	Printed Payout Percentage	65.85%
Top Prize	\$ 50,000	Percent Sold	97.09%
Number of Top Prizes Remaining	1	Number of Weeks Out	83

	Current Game	Sales Analysis
ANGIBLE COSTS		
Expenditure Impact:		
Cost to print tickets	\$ 1,199,060	Actual ticket production costs
Prize payout expense	\$ 76,080,931	Data from Instant Ticket Tier Liability screen in ES
Estimated Direct Costs	\$ 77,279,991	
ANGIBLE BENEFITS		
Revenue Impact:		
Estimated sales	\$ 119,729,228	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 119,729,228	
Excess of Revenue over Expended	\$ 42,449,237	

INTANGIBLE POSITIVE BENEFITS:

- --Allows for open bin space for new games at same price point with higher average weekly sales.
- --Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

--There are still valuable prizes remaining in this game.

Assumptions

--Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Cor	nparison Inf	ormation	
Previous 3 Week	s Sales from D	DaVinci	
Most recent week sales	\$	520,227	
Next week	\$	626,070	
Next week	\$	765,222	
Avg Weekly Sales Current Game	\$	637,173	
Avg Weekly Sales \$3; 15M - 19.99M Qty*	\$	1,585,325	
Percentage Of Variance In Sales		60%	

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Scratch Ticket Game Closing Analysis RECOMMENDATION AND APPROVALS

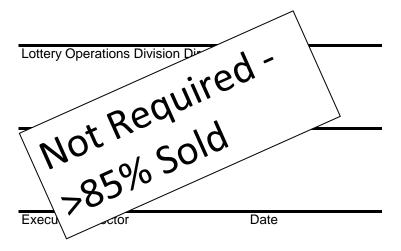
Instant Ticket Information

Game #	2163	Printed Payout Percentage	65.85%					
Game Name	Texas Loteria	Actual Payout Percentage	63.54%					
Percent Sold	97.09%	Number of Weeks Out	83					
Average # of Weeks for 85% Sell-thro	ough for Same Price Poin	t Game With Similar Print Run.*	31					
* There were no games in the >35M Quantity for	or comparison so the 15M-19.9	9M Qty was used.						
Recommendation								
_	 Based on the findings in this Summary Report, I am recommending closing the above game. I am recommending closing the above game based on the below business reason(s): 							
Cale Bownsock Scratch Ticket Strategy Coordinator	11/12/2021 Date							

11/17/2021

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.





															Net S	ales	
Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	11/6/21	10/30/21	10/23/21	10/16/21
Sold/Closing	2163	\$3	41,105,925	TEXAS LOTERIA	4/6/20			83	97.09%	<mark>6,751</mark>	3,630	540	139	\$520,227.00	\$626,070.00	\$765,222.00	\$947,292.00
	2334	\$5	10,266,675	\$50,000 POKER	3/15/21	10/31/21	12/15/21	34	85.19%	261	254	16,577	685	\$115,005.00	\$173,860.00	\$219,275.00	\$273,650.00
	2289	\$5	6,021,225	50X SPEEDWAY RICHES	4/5/21	10/3/21	11/17/21	31	89.46%	89	38	1,033	4,703	-\$3,525.00	-\$28,295.00	-\$20,770.00	\$34,900.00
	2280	\$5	22,744,950	50X THE CASH	1/4/21	11/14/21	12/29/21	44	98.02%	917	738	305	690	\$329,970.00	\$544,405.00	\$847,505.00	\$1,187,125.00
	2302	\$5	13,948,575	EMERALD GREEN 7S	5/3/21			27	95.44%	3,041	2,560	209	493	\$656,305.00	\$843,360.00	\$1,104,080.00	\$1,322,960.00
	2332	\$5	19,670,175	SUPER CROSSWORD	2/8/21	10/21/21	12/5/21	39	82.00%	2,965	1,191	27,115	253	\$895,280.00	\$1,569,225.00	\$1,999,535.00	\$2,023,150.00
	2249	\$5	54,041,700	SUPER LOTERIA	11/2/20			53	92.12%	21,262	7,409	16,880	51	\$2,724,205.00	\$3,130,985.00	\$4,205,935.00	\$4,582,310.00
	2291	\$5	12,237,675	WILLY WONKA GOLDEN TICKET	3/1/21	10/3/21	11/17/21	36	71.45%	62	26	41,518	2,926	\$4,290.00	\$6,015.00	\$23,520.00	\$85,345.00
	2320	\$10	10,137,050	LIMITED EDITION	2/1/21	10/31/21	12/15/21	40	61.72%	360	342	73,447	686	\$173,200.00	\$228,030.00	\$287,150.00	\$362,900.00
	2287	\$20	8,996,025	\$1,000,000 CROSSWORD	2/1/21			40	95.43%	8,341	2,228	985	158	\$1,123,000.00	\$1,337,440.00	\$1,422,620.00	\$1,728,900.00
	2255	\$20	9,050,125	\$1,000,000 EXTREME CASH	9/8/20			61	92.87%	13,091	5,238	1,697	98	\$1,488,740.00	\$1,512,400.00	\$1,475,240.00	\$1,489,320.00
	2282	\$20	9,107,850	200X THE CASH	1/4/21	11/14/21	12/29/21	44	91.36%	2,120	1,320	21,868	400	\$844,120.00	\$1,162,980.00	\$1,421,720.00	\$1,481,740.00

Da Vinci

Liability for 2163 / for Life to Date

Product Status: SmartCash Enabled: Validation Range: 02/01/2019 - 12/31/2037 Active N/A

Outstanding Prizes

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$3.00	412294	\$1,236,882.00	4246153	\$12,738,459.00	91.15%	37467861
2	2	N/A	\$4.00	182503	\$730,012.00	2009730	\$8,038,920.00	91.68%	37683864
3	3	N/A	\$7.00	73103	\$511,721.00	1297137	\$9,079,959.00	94.66%	38912903
4	4	N/A	\$10.00	42178	\$421,780.00	642850	\$6,428,500.00	93.84%	38574983
5	5	N/A	\$17.00	21623	\$367,591.00	526547	\$8,951,299.00	96.06%	39484469
6	6	N/A	\$20.00	28522	\$570,440.00	519557	\$10,391,140.00	94.80%	38966775
7	0	N/A	\$30.00	5248	\$157,440.00	145573	\$4,367,190.00	96.52%	39675594
8	0	N/A	\$33.00	4691	\$154,803.00	132268	\$4,364,844.00	96.57%	39698000
9	0	N/A	\$50.00	4278	\$213,900.00	47106	\$2,355,300.00	91.67%	37683631
10	0	N/A	\$80.00	768	\$61,440.00	24544	\$1,963,520.00	96.97%	39858716
11	0	N/A	\$300.00	1672	\$501,600.00	16146	\$4,843,800.00	90.62%	37248639
12	0	N/A	\$3,000.00	49	\$147,000.00	536	\$1,608,000.00	91.62%	37662864
13	0	N/A	\$50,000.00	1	\$50,000.00	19	\$950,000.00	95.00%	39050625
			Totals:	776930	\$5.124.609.00	9.608.166	\$76.080.931.00		

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NO. OF TICKETS: 41,105,925 MIN: 40,283,807 NO. POOLS: 342.55 MAX: 41,928,044

PACK SIZE: PACKS/POOL: 1,600 PACKS/GAME: 548,079

75

41,105,925

TEXAS LOTTERY COMMISSION "TEXAS LOTERIA" - GAME NUMBER 2163 END OF PRODUCTION PRIZE STRUCTURE October 16, 2018 - VERSION 2

PAYOUT % - 65.8506367%

\$3 TICKETS \$123,317,775 - REVENUE PRIZE FUND - \$81,205,540

						WINNERS IN	WINNERS IN	WINNERS IN		PERCENT	VALIDATION
PRIZE	#	TIER			ODDS OF	342.55	75	120,000	PRIZE	OF PRIZE	TIER
TIER	WINS	CODE	GET:	WIN:	1 IN:	POOLS	(PER PACK*)	(PER POOL)	COST	FUND**	LEVELS
1	1	L	\$3	\$3	8.82	4,658,447	8.50	13,600 \$	13,975,341	17.21%	
2	1	L	\$4	\$4	18.75	2,192,233	4.00	6,400 \$	8,768,932	10.80%	
3	2	L	\$3 + \$4	\$7	30.00	1,370,240	2.50	4,000 \$	9,591,680	11.81%	
4	1	L	\$10	\$10	60.01	685,028	1.25	2,000 \$	6,850,280	8.44%	
5	3	L	\$3 + \$4 + \$10	\$17	74.99	548,170	1.00	1,600 \$	9,318,890	11.48%	LOW
6	1	L	\$20	\$20	75.00	548,079	1.00	1,600 \$	10,961,580	13.50%	73.23%
7	2	M	\$10 + \$20	\$30	272.55	150,821	=	440 \$	4,524,630	5.57%	
8	3	M	\$3 + \$10 + \$20	\$33	300.13	136,959	=	400 \$	4,519,647	5.57%	
9	1	M	\$50	\$50	799.98	51,384	-	150 \$	2,569,200	3.16%	
10	3	M	\$10 + \$20 + \$50	\$80	1,623.97	25,312	-	74 \$	2,024,960	2.49%	MID
11	1	M	\$300	\$300	2,306.99	17,818	=	52 \$	5,345,400	6.58%	23.38%
12	1	H	\$3,000	\$3,000	70,266.54	585	-	- \$	1,755,000	2.16%	HIGH
13	1	Н	\$50,000	\$50,000	2,055,296.25	20	<u>=</u> _	\$	1,000,000	1.23%	3.39%
				2 decimals:	3.96	10,385,096	18.25	30,316 \$	81,205,540	100.00%	100.00%
				4 decimals:	3.9582						

TEXAS LOTTERY COMMISSION "TEXAS LOTERIA" - GAME NUMBER 2163 PRIZE STRUCTURE October 16, 2018 - VERSION 2

		Consolidated odds are 1 in:	\$3	8.82	4,658,447
			\$4	18.75	2,192,233
			\$7	30.00	1,370,240
			\$10	60.01	685,028
			\$17	74.99	548,170
			\$20	75.00	548,079
			\$30	272.55	150,821
			\$33	300.13	136,959
			\$50	799.98	51,384
			\$80	1,623.97	25,312
			\$300	2,306.99	17,818
			\$3,000	70,266.54	585
			\$50,000	2,055,296.25	20
					10,385,096
PRIZE	GET:	A	<u>B</u>	<u>C</u>	<u>D</u>
\$3	\$3	7 = \$ 21	10 = \$ 30	9 = \$ 27	8 = \$ 24
\$4	\$4	5 = \$ 20	2 = \$ 8	5 = \$ 20	4 = \$ 16
\$7	\$3 + \$4	2 = \$ 14	3 = \$ 21	2 = \$ 14	3 = \$ 21
\$10	\$10	0 = \$ 0	3 = \$ 30	1 = \$ 10	1 = \$ 10
\$17	\$3 + \$4 + \$10	2 = \$ 34	0 = \$ 0	1 = \$ 17	1 = \$ 17
\$20	\$20	1 = \$ 20	1 = \$20	<u>1</u> = <u>\$ 20</u>	<u>1</u> = <u>\$ 20</u>
		17 \$109	19 \$109	19 \$108	18 \$108

^{*} Each of the following GLEPS will be used in approximately 25% of each pack tickets.

Note: There will be no more than 21 winners per pack for this game.

^{**} Numbers are rounded.



INTEROFFICE MEMO

Gary Grief, Executive Director

Michael P. Farrell, Charitable Bingo Open

41×105 525 + + 1×000 + = 41×105 + 5250

41-105-21

29-17

Payment Approval

February 1, 2019

The attached invoice(s) for service is being submitted for approval.

0.0000 ..

Vendor Name:

IGT Global Solutions Corporation

Invoice Number:

90105527

Tx Game name:

Texas Loteria Game #2163

PO #:

	Quantity:	Unit Price:	Amount:
Truck 1	2632.650	\$29.17	\$76,794.40
Truck 2	2972.250	\$29.17	\$86,700.53
ruck 3	2971.050	\$29.17	\$86,665.53
ruck 4	2968.200	\$29.17	\$86,582.39
ruck 5	2956.500	\$29.17	\$86,241.11
ruck 6	2964.075	\$29.17	\$86,462.07
ruck 7	2940.150	\$29.17	\$85,764.18
ruck 8	2938.725	\$29.17	\$85,722.61
ruck 9	2967.825	\$29.17	\$86,571.46
ruck 10	2968.950	\$29.17	\$86,604.27
ruck 11	2962.875	\$29.17	\$86,427.06
ruck 12	2963.325	\$29.17	\$86,440.19
ruck 13	2953.875	\$29.17	\$86,164.53
ruck 14	2945.475	\$29.17	\$85,919.51

Rounding Adjustment

(\$0.01)

Total Amount Due

\$1,199,059.83

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock (Instant Product Coordinator)

Please forward to the next person for approval

Robert Tirloni (Products Manager)

Please forward to the next person for approval

Ryan Mindell (Lottery Operations Division Director)

2-11-19

Please return to Maria Perez in the Office of the Controller by

February 11, 2019



IGT Global Solutions Corporation
d/b/a IGT Solutions Corp. in the State of Texas
10 Memorial Boulevard
Providence, RI 02903
USA
Telephone 401 392-1000
Fax 401 392-1234
FED ID No. 05-0389840

INVOICE

INVOICE NUMBER: 90105527

DATE : February 1, 2019

BILL TO: 20318 Texas Lottery Commission Gary Grief, Executive Director 611 East 6th Street Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	QUANTITY UNIT DESCRIPTION PRICE	EXTENDED AMOUNT
001 game# 2163	82262 010	"TEXAS LOTERIA" 2163 -Truck#1 2,632,650 PC 0.02917 8.0" X 4.00" Tickets @ \$ 19.77/M Full UV @ \$ 2.56/M Player's Mark @ \$3.64/M Synchronized Printing \$3.20/M Synchronized Printing (\$2,500 Set Up Charge) \$ Waived Synchronized Printing (\$1,00 per each additional grid x 11 grids) \$ Waived TOTAL @ \$ 29.17/M	76,794.40
002 game# 2163	82262 020	"TEXAS LOTERIA" 2163 -Truck#2 2,972,250 PC 0.02917 8.0" X 4.00" Tickets @ \$ 19.77/M Full UV @ \$ 2.56/M Player's Mark @ \$3.64/M Synchronized Printing \$3.20/M Synchronized Printing (\$2,500 Set Up Charge) \$ Waived Synchronized Printing (\$1,00 per each additional grid x 11 grids) \$ Waived	86,700.53
003 game# 2163	82262 030	TOTAL @ \$ 29.17/M "TEXAS LOTERIA" 2163 -Truck#3 2,971,050 PC 0.02917 8.0" X 4.00" Tickets @ \$ 19.77/M Full UV @ \$ 2.56/M Player's Mark @ \$3.64/M Synchronized Printing \$3.20/M Synchronized Printing (\$2,500 Set Up Charge) \$ Waived Synchronized Printing (\$1,00 per each additional grid x 11 grids) \$ Waived	86,665.53
		TOTAL @ \$ 29.17/M	

2

INVOICE NUMBER: 90105527

INV ITEM NO.	SALES ORD.	QUANTITY UNIT DESCRIPTION PRICE	EXTENDED
CUSTOMER PO NO.	SO ITEM NO	DESCRIPTION PRICE	AMOUNT
004 game# 2163	82262 040	"TEXAS LOTERIA" 2163 -Truck#4 2,968,200 PC 0.02917 8.0" X 4.00" Tickets @ \$ 19.77/M Full UV @ \$ 2.56/M Player's Mark @ \$3.64/M Synchronized Printing \$3.20/M Synchronized Printing (\$2,500 Set Up Charge) \$ Waived Synchronized Printing (\$1,00 per each additional grid x 11 grids) \$ Waived	86,582.39
		TOTAL @ \$ 29.17/M	
005 game# 2163	82262 060	"TEXAS LOTERIA" 2163 -Truck#5 2,956,500 PC 0.02917 8.0" X 4.00" Tickets @ \$ 19.77/M Full UV @ \$ 2.56/M Player's Mark @ \$3.64/M Synchronized Printing \$3.20/M Synchronized Printing (\$2,500 Set Up Charge) \$ Waived Synchronized Printing (\$1,00 per each additional grid x 11 grids) \$ Waived	86,241.11
		TOTAL @ \$ 29.17/M	
006 game# 2163	82262 070	"TEXAS LOTERIA" 2163 -Truck#6 2,964,075 PC 0.02917 8.0" X 4.00" Tickets @ \$ 19.77/M Full UV @ \$ 2.56/M Player's Mark @ \$3.64/M Synchronized Printing \$3.20/M Synchronized Printing (\$2,500 Set Up Charge) \$ Waived Synchronized Printing (\$1,00 per each additional grid x 11 grids) \$ Waived	86,462.07
		TOTAL @ \$ 29.17/M	
007 game# 2163	82262 080	"TEXAS LOTERIA" 2163 -Truck#7 2,940,150 PC 0.02917 8.0" X 4.00" Tickets * \$ 19.77/M Full UV * \$ 2.56/M Player's Mark * \$3.64/M Synchronized Printing \$3.20/M Synchronized Printing (\$2,500 Set Up Charge) \$ Waived Synchronized Printing (\$1,00 per each additional grid x 11 grids) \$ Waived	85,764.18
		Synchronized Printing \$3.20/M Synchronized Printing (\$2,500 Set Up Charge) \$ Waived Synchronized Printing (\$1,00 per each additional grid x 11 grids) \$	

INVOICE NUMBER: 90105527 3

INV ITEM NO.	SALES ORD.	QUANTITY UNIT	EXTENDED
CUSTOMER PO NO.	SO ITEM NO	DESCRIPTION PRICE	AMOUNT
008 game# 2163	82262 100	"TEXAS LOTERIA" 2163 - Truck#8 2,938,725 PC 0.02917 8.0" X 4.00" Tickets @ \$ 19.77/M Full UV @ \$ 2.56/M Player's Mark @ \$3.64/M Synchronized Printing \$3.20/M Synchronized Printing (\$2,500 Set Up Charge) \$ Waived Synchronized Printing (\$1,00 per each additional grid x 11 grids) \$ Waived TOTAL @ \$ 29.17/M	85,722.61
009 game# 2163	82262 110	"TEXAS LOTERIA" 2163 - Truck#9 2,967,825 PC 0.02917 8.0" X 4.00" Tickets @ \$ 19.77/M Full UV @ \$ 2.56/M Player's Mark @ \$3.64/M Synchronized Printing \$3.20/M Synchronized Printing (\$2,500 Set Up Charge) \$ Waived Synchronized Printing (\$1,00 per each additional grid x 11 grids) \$ Waived	86,571.46
		TOTAL @ \$ 29.17/M	
010 game# 2163	82262 120	"TEXAS LOTERIA" 2163 - Truck#10 2,968,950 PC 0.02917 8.0" X 4.00" Tickets @ \$ 19.77/M Full UV @ \$ 2.56/M Player's Mark @ \$3.64/M Synchronized Printing \$3.20/M Synchronized Printing (\$2,500 Set Up Charge) \$ Waived Synchronized Printing (\$1,00 per each additional grid x 11 grids) \$ Waived	86,604.27
		TOTAL @ \$ 29.17/M	
011 game# 2163	82262 130	"TEXAS LOTERIA" 2163 - Truck#11 2,962,875 PC 0.02917 8.0" X 4.00" Tickets @ \$ 19.77/M Full UV @ \$ 2.56/M Player's Mark @ \$3.64/M Synchronized Printing \$3.20/M Synchronized Printing (\$2,500 Set Up Charge) \$ Waived Synchronized Printing (\$1,00 per each additional grid x 11 grids) \$ Waived	86,427.06
		TOTAL @ \$ 29.17/M	

INVOICE NUMBER: 90105527

INV ITEM NO.	SALES ORD.	QUANTITY	UNIT		EXTENDED
CUSTOMER PO NO.	SO ITEM NO	DESCRIPTION	PRICE		AMOUNT
012 game# 2163	82262 140	"TEXAS LOTERIA" 2163 - Truck#12 2,963,325 PC 8.0" X 4.00" Tickets @ \$ 19.77/M Full UV @ \$ 2.56/M Player's Mark @ \$3.64/M Synchronized Printing \$3.20/M Synchronized Printing (\$2,500 Set Up Charge) \$ Waived Synchronized Printing (\$1,00 per each additional grid x Waived	0.02917 11 grids) \$		86,440.19
		TOTAL @ \$ 29.17/M			
013 game# 2163	82262 150	"TEXAS LOTERIA" 2163 - Truck#13 2,953,875 PC 8.0" X 4.00" Tickets @ \$ 19.77/M Pull UV @ \$ 2.56/M Player's Mark @ \$3.64/M Synchronized Printing \$3.20/M Synchronized Printing (\$2,500 Set Up Charge) \$ Waived Synchronized Printing (\$1,00 per each additional grid x Waived	0.02917 11 grids) \$		86,164.53
		TOTAL @ \$ 29.17/M			
014 game# 2163	82262 160	"TEXAS LOTERIA" 2163 - Truck#14 2,945,475 PC 8.0" X 4.00" Tickets @ \$ 19.77/M Pull UV @ \$ 2.56/M Player's Mark @ \$3.64/M Synchronized Printing \$3.20/M Synchronized Printing (\$2,500 Set Up Charge) \$ Waived Synchronized Printing (\$1,00 per each additional grid x Waived	0.02917 11 grids) \$		85,919.51
		TOTAL @ \$ 29.17/M			
015 game# 2163	82262 170	Rounding Adjustment		(0.01)
			TOTAL AMOUNT DUE USD	-	1,199,059.83

REMARKS:

Unrounded Invoice Total \$ 1,199,059.8322

PAYMENT TERMS: Due within 30 days

INVOICE NUMBER: 90105527

INV ITEM NO. SALES ORD. QUANTITY UNIT EXTENDED CUSTOMER PO NO. SO ITEM NO DESCRIPTION PRICE AMOUNT

REMITTANCE:

Please remit payment in USD:

For wire transfer payments: Wells Fargo Bank, N.A 420 Montgomery Street For ACH payments: Wells Fargo Bank, N.A 420 Montgomery Street San Francisco CA 94104

SWIFT: WFBIUS6S

ABA No. 121000248 Account No. 4417073848

San Francisco CA 94104

ABA No. 121000248 Account No. 4417073848

Account Name: IGT Global Solutions Corp Account Name: IGT Global Solutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

Closing Scratch Ticket Game Analysis 2/24/19-2/27/21

Average Number of Weeks for 85% Average Sell Through

	Α	В	C	D	J	E	F	G	Н
	Price Point					Price Point			
Print Quantities	0.4			A 5	Print Quantities	040	***	400	\$50
Quantities	\$1	\$2	\$3	\$5	Quantities	\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	Week 14	Week 16	Week 17	Week 17	3M	None	None	None	None
10M-14.99M	Week 16	None	None	Week 25	4M	Week 16*	None	None	Week 51*
15M-19.99M	Week 23	None	Week 31	Week 48	5M	Week 13*	None	Week 38*	Week 35*
20M-24.99M	None	None	None	Week 38	6M	Week 14	Week 24	None	None
25M-29.99M	Week 32*	None	None	None	7M	Week 16	Week 34	None	None
30M-34.99M	None	Week 46*	None	None	8M	Week 21	Week 40	None	None
>35M	None	Week 63	None	Week 42*	>9M	Week 30	Week 36*	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

	Α	В	C	D		E	F	G	Н
	Price Point					Price Point			
Print					Print		4		
Quantities	\$1	\$2	\$3	\$5	Quantities	\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	\$560,738	\$776,573	\$927,958	\$1,946,842	3M	None	None	None	None
10M-14.99M	\$607,596	None	None	\$2,218,148	4M	\$2,364,236	None	None	\$3,873,162
15M-19.99M	\$633,975	None	\$1,585,325	\$1,515,020	5M	\$3,760,439	None	\$3,506,730	\$6,271,944
20M-24.99M	None	None	None	\$2,468,328	6M	\$4,039,631	\$4,400,564	None	None
25M-29.99M	\$776,998	None	None	None	7M	\$3,884,366	\$3,675,833	None	None
30M-34.99M	None	\$1,280,700	None	None	8M	\$3,381,845	\$3,828,587	None	None
>35M	None	\$1,061,088	None	\$4,122,095	>9M	\$4,682,820	\$5,671,831	None	None

None = no games at this level with 85% sell through * only one game at this level with 85% sell through

Excludes Promotional Tickets Unaudited - For Internal Use Only