

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed 7/27/2020

Game #	2211	Confirmed Packs	1,029
Game Name	Pink Diamond 7s	Active Packs	885
Quantity Printed	7,341,450	Warehouse Packs	341
Price Point	\$5	Returned Packs	193
Start Date	3/16/2020	Printed Payout Percentage	68.02%
Top Prize	\$ 100,000	Percent Sold	97.24%
Number of Top Prizes Remaining	1	Number of Weeks Out	19

Current Game Sales Analysis

TANGIBLE COSTS

Expenditure Impact:

Cost to print tickets	\$ 537,472	Actual ticket production costs
Prize payout expense	\$ 23,755,270	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs \$ 24,292,742

TANGIBLE BENEFITS

Revenue Impact:

Estimated sales	\$ 35,694,130	Based on # of tkts printed, times % sold from DaVinci report, times the price point
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Total Estimated Benefits \$ 35,694,130

Excess of Revenue over Expended **\$ 11,401,388**

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

	<u>Previous 3 Weeks Sales from DaVinci</u>	
Most recent week sales	\$	170,810
Next week	\$	255,900
Next week	\$	331,830
Avg Weekly Sales Current Game	\$	252,847
Avg Weekly Sales \$5; 5M - 9.99M Qty	\$	1,810,073
Percentage Of Variance In Sales		86%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2211	Printed Payout Percentage	68.02%
Game Name	Pink Diamond 7s	Actual Payout Percentage	66.55%
Percent Sold	97.24%	Number of Weeks Out	19
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			19

Recommendation

Based on the findings in this Summary Report, I am recommending closing the above game.

I am recommending closing the above game based on the below business reason(s):

Scratch Ticket Strategy Coordinator Date

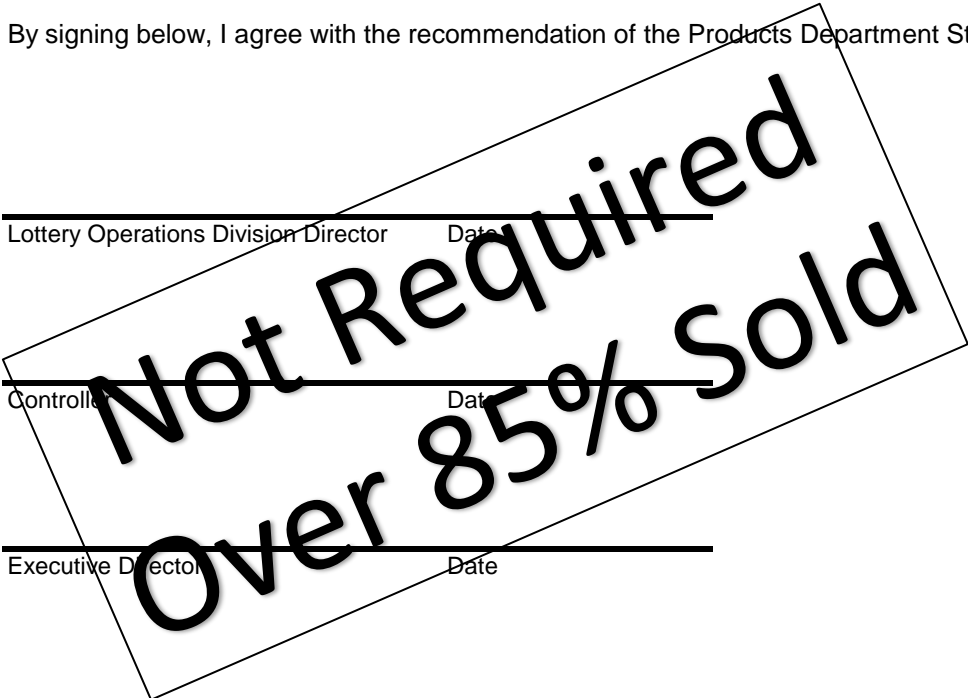
Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Lottery Operations Division Director Date

Controller Date

Executive Director Date



Bowersock, Dale

From: Tirloni, Robert
Sent: Tuesday, July 28, 2020 6:10 PM
To: Bowersock, Dale
Subject: FW: August Pre-call Game Recommendation
Attachments: 2127 4-Way Ca\$h.pdf; 2204 Sizzling Hot 7s.pdf; 2213 Money Multiplier.pdf; 2211 Pink Diamond 7s.pdf; 2208 \$50 or \$100!.pdf; 2173 Hit \$1,000,000.pdf

All game closing analysis reports attached are approved, 7/28/2020. –RT

Robert Tirloni
Products Manager | Texas Lottery Commission
Office: 512-344-5406

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Monday, July 27, 2020 3:39 PM
To: Tirloni, Robert <Robert.Tirloni@lottery.state.tx.us>
Subject: FW: August Pre-call Game Recommendation

Approved.

Games:
2127 4-Way Ca\$h
2204 Sizzling Hot 7s
2213 Money Multiplier
2211 Pink Diamond
2208 \$50 or \$100!
2173 Hit \$1,000,000

From: Gough, Riley <Riley.Gough@IGT.com>
Sent: Monday, July 27, 2020 2:48 PM
To: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>; Tirloni, Robert <Robert.Tirloni@lottery.state.tx.us>
Subject: RE: August Pre-call Game Recommendation

**CAUTION: This email originated outside the Texas Lottery's email system.
DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.**

Hi Dale,

I do not have issues with the below list.

Thanks,
Riley

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Monday, July 27, 2020 8:28 AM
To: Gough, Riley <Riley.Gough@IGT.com>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>; Tirloni, Robert <robert.tirloni@lottery.state.tx.us>
Subject: August Pre-call Game Recommendation

[THIS MESSAGE ORIGINATED FROM A NON-IGT EMAIL ADDRESS]

Riley,
Below is the list of games I recommend pre-calling next Friday (8/7/20).

Dates:

Pre-call – 8/7/20
Call – 9/6/20
Close – 10/21/20
EOV – 4/19/21

\$2 - #2127 4-Way Cash, 88.47% sold, last week's sales = \$140,846
\$2 - #2204 Sizzling Hot 7s, 90.97% sold, last week's sales = \$181,830
\$5 - #2213 Money Multiplier, 96.62% sold, last week's sales = \$236,990
\$5 - #2211 Pink Diamond 7s, 97.24% sold, last week's sales = \$170,810
\$10 - #2208 \$50 or \$100!, 98.27% sold, last week's sales = \$198,680
\$30 - #2173 Hit \$1,000,000, 97.80% sold, last week's sales = \$604,680

Let me know if you have any concerns.

Thanks,
Dale

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Play the Games of Texas!

Da Vinci Report 7/27/20
Week End Date: 7/25/20

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														7/25/20	7/18/20	7/11/20	7/4/20
Mature	2164	\$5	22,076,025	\$100,000 VIP CASHWORD	3/16/20			19	41.78%	16,408	8,964	142,784	26	\$2,167,890.00	\$2,201,825.00	\$2,271,305.00	\$2,470,650.00
	2241	\$5	15,358,575	BINGO TIMES 20	2/17/20			23	51.02%	13,627	9,200	75,190	32	\$1,503,715.00	\$1,554,520.00	\$1,568,865.00	\$1,706,435.00
	2177	\$5	18,315,600	BONUS BREAK THE BANK	11/18/19			36	60.91%	13,531	9,237	70,346	39	\$1,428,930.00	\$1,530,300.00	\$1,518,090.00	\$1,733,135.00
	2195	\$5	20,072,100	MONOPOLY 50X	1/6/20			29	82.34%	14,684	9,158	20,725	55	\$1,690,915.00	\$1,825,995.00	\$1,849,525.00	\$2,109,595.00
	2221	\$5	7,148,925	SPACE INVADERS \$50,000 CASH IN	4/20/20			14	75.87%	11,933	6,826	3,126	188	\$842,530.00	\$967,130.00	\$1,095,635.00	\$1,327,785.00
	2237	\$5	40,877,775	SUPER LOTERIA	12/16/19			32	62.73%	25,208	12,216	159,200	37	\$4,476,605.00	\$4,432,120.00	\$4,576,355.00	\$4,868,685.00
	2056	\$10	28,522,850	\$200 MILLION CASH EXPLOSION	9/4/18			99	85.19%	14,949	6,278	59,310	71	\$2,741,270.00	\$2,701,000.00	\$2,694,650.00	\$2,826,810.00
	2196	\$10	13,192,900	MONOPOLY 100X	1/6/20			29	85.61%	16,417	8,860	9,451	37	\$2,534,800.00	\$2,581,170.00	\$2,583,380.00	\$2,747,010.00
	1838	\$20	34,728,300	INSTANT MILLIONAIRE	5/15/17			167	56.24%	13,664	6,766	582,400	36	\$3,030,120.00	\$2,929,500.00	\$2,886,840.00	\$2,954,080.00
	2245	\$20	12,034,525	MILLION DOLLAR LOTERIA	3/2/20			21	46.52%	28,777	9,666	211,279	71	\$6,464,000.00	\$6,283,400.00	\$6,176,820.00	\$6,427,220.00
	2197	\$20	8,934,650	MONOPOLY 200X	1/6/20			29	63.30%	17,345	8,793	101,279	54	\$2,892,760.00	\$2,888,380.00	\$2,937,780.00	\$3,066,440.00
	2145	\$20	7,217,400	MULTIPLIER SPECTACULAR	2/3/20			25	63.24%	18,725	7,762	75,458	49	\$3,061,800.00	\$2,882,120.00	\$2,716,000.00	\$2,781,200.00
	2209	\$30	12,028,825	\$250 MILLION CASH PARTY	3/16/20			19	24.22%	16,132	8,476	336,583	56	\$4,236,600.00	\$4,356,930.00	\$4,262,970.00	\$4,416,150.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			123	36.77%	12,379	5,974	839,492	39	\$3,626,010.00	\$3,447,720.00	\$3,191,730.00	\$2,952,150.00
	2227	\$50	5,138,000	\$1,000,000 GOLDEN RICHES	4/6/20			16	46.71%	19,078	9,136	103,953	45	\$7,992,400.00	\$7,537,550.00	\$7,473,450.00	\$7,782,350.00
	2190	\$50	5,506,820	PREMIER PLAY	12/2/19			34	72.41%	11,391	5,163	56,465	59	\$5,224,950.00	\$4,913,950.00	\$4,984,250.00	\$5,962,700.00
Sold/Closing	2200	\$1	9,245,700	QUICK 7S	2/3/20	7/5/20	8/19/20	25	94.09%	382	201	0	2,064	\$6,558.00	\$12,593.00	\$24,258.00	\$45,505.00
	2206	\$1	9,299,550	TIC TAC TOAD	3/2/20	8/2/20	9/16/20	21	91.33%	1,809	1,263	124	1,112	\$59,988.00	\$74,714.00	\$83,404.00	\$125,756.00
	2198	\$2	7,218,250	HEARTS	1/20/20	7/5/20	8/19/20	27	93.17%	334	202	313	1,926	\$12,178.00	\$30,232.00	\$67,282.00	\$87,236.00
	2204	\$2	7,199,000	SIZZLING HOT 7S	3/16/20			19	90.97%	2,491	1,763	57	528	\$181,830.00	\$213,166.00	\$256,196.00	\$335,428.00
	1828	\$3	41,527,800	TEXAS LOTERIA	9/17/18	6/15/20	7/30/20	97	99.29%	82	10	2	2,216	-\$681.00	\$5,646.00	\$7,986.00	\$24,735.00
	2201	\$5	6,234,900	\$50,000 POKER	2/3/20	7/5/20	8/19/20	25	98.26%	70	56	7	882	\$6,315.00	\$20,175.00	\$40,435.00	\$65,995.00
	2199	\$5	7,131,225	88 FORTUNES	1/20/20	7/13/20	8/27/20	27	97.27%	463	307	380	305	\$73,680.00	\$168,620.00	\$226,895.00	\$291,525.00
	2207	\$5	7,098,225	JAMES BOND 007	3/2/20	8/2/20	9/16/20	21	98.68%	353	313	19	237	\$62,195.00	\$95,290.00	\$108,010.00	\$170,850.00
	2213	\$5	7,045,350	MONEY MULTIPLIER	4/6/20			16	96.62%	1,301	1,119	347	165	\$236,990.00	\$330,875.00	\$464,410.00	\$745,820.00
	2211	\$5	7,341,450	PINK DIAMOND 7S	3/16/20			19	97.24%	1,029	885	341	193	\$170,810.00	\$255,900.00	\$331,830.00	\$507,290.00
	2082	\$5	22,519,650	SUPER CROSSWORD	11/26/18	7/5/20	8/19/20	87	99.13%	159	107	254	887	\$30,665.00	\$51,860.00	\$84,735.00	\$134,355.00
	2074	\$5	40,124,625	SUPER LOTERIA	1/21/19	7/5/20	8/19/20	79	99.74%	60	11	18	518	\$6,965.00	\$8,960.00	\$11,345.00	\$20,520.00
	2192	\$5	7,218,150	TRIPLE DOUBLE 777 RED HOT	2/17/20	7/15/20	8/29/20	23	93.12%	1,769	1,273	337	613	\$269,730.00	\$439,060.00	\$539,300.00	\$766,690.00
	2224	\$10	12,075,500	\$250,000 50X CASHWORD	11/4/19	7/15/20	8/29/20	38	99.14%	401	129	88	517	\$39,140.00	\$70,990.00	\$92,010.00	\$138,000.00
	2208	\$10	7,142,200	\$50 OR \$100!	3/2/20			21	98.27%	1,134	526	29	455	\$198,680.00	\$289,670.00	\$418,340.00	\$598,690.00
	2202	\$10	6,074,650	JUMBO BUCKS 300X	2/3/20	8/2/20	9/16/20	25	96.96%	1,379	619	11	908	\$176,640.00	\$195,250.00	\$225,990.00	\$291,230.00

Liability for 2211 / for Life to Date

Product Status:
Active

SmartCash Enabled:
N/A

Validation Range: 02/19/2020 - 12/31/2037

Outstanding Prizes

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	44872	\$224,360.00	721758	\$3,608,790.00	94.15%	6911743
2	2	N/A	\$10.00	10210	\$102,100.00	201980	\$2,019,800.00	95.19%	6988199
3	3	N/A	\$10.00	15078	\$150,780.00	278462	\$2,784,620.00	94.86%	6964348
4	4	N/A	\$20.00	3604	\$72,080.00	94156	\$1,883,120.00	96.31%	7070801
5	5	N/A	\$20.00	4386	\$87,720.00	93596	\$1,871,920.00	95.52%	7012822
6	6	N/A	\$20.00	4136	\$82,720.00	93796	\$1,875,920.00	95.78%	7031395
7	0	N/A	\$50.00	883	\$44,150.00	23570	\$1,178,500.00	96.39%	7076349
8	0	N/A	\$50.00	2608	\$130,400.00	58588	\$2,929,400.00	95.74%	7028578
9	0	N/A	\$50.00	683	\$34,150.00	19796	\$989,800.00	96.66%	7096603
10	0	N/A	\$50.00	604	\$30,200.00	15660	\$783,000.00	96.29%	7068808
11	0	N/A	\$100.00	73	\$7,300.00	1446	\$144,600.00	95.19%	6988635
12	0	N/A	\$100.00	406	\$40,600.00	9286	\$928,600.00	95.81%	7033915
13	0	N/A	\$100.00	265	\$26,500.00	7377	\$737,700.00	96.53%	7086872
14	0	N/A	\$100.00	204	\$20,400.00	5394	\$539,400.00	96.36%	7073915
15	0	N/A	\$200.00	5	\$1,000.00	99	\$19,800.00	95.19%	6988495
16	0	N/A	\$200.00	74	\$14,800.00	1576	\$315,200.00	95.52%	7012197
17	0	N/A	\$200.00	44	\$8,800.00	1093	\$218,600.00	96.13%	7057348
18	0	N/A	\$500.00	19	\$9,500.00	602	\$301,000.00	96.94%	7116832
19	0	N/A	\$500.00	2	\$1,000.00	165	\$82,500.00	98.80%	7253528
20	0	N/A	\$500.00	23	\$11,500.00	388	\$194,000.00	94.40%	6930614
21	0	N/A	\$1,000.00	3	\$3,000.00	17	\$17,000.00	85.00%	6240232
22	0	N/A	\$1,000.00	6	\$6,000.00	15	\$15,000.00	71.43%	5243892
23	0	N/A	\$1,000.00	4	\$4,000.00	17	\$17,000.00	80.95%	5943078
24	0	N/A	\$100,000.00	1	\$100,000.00	3	\$300,000.00	75.00%	5506087
			Totals:	88193	\$1,213,060.00	1,628,840	\$23,755,270.00		

NO. OF TICKETS (+/-2%): 7,341,450
 NO. POOLS: 20.39
 PACK SIZE: 75
 PACKS/POOL: 4,800
 PACKS/GAME: 97,886

Minimum Quantity: 7,056,000
 Maximum Quantity: 7,344,000

TEXAS LOTTERY COMMISSION
 "PINK DIAMOND 7s" - GAME NO. 2211
 END OF PRODUCTION PRIZE STRUCTURE
 12-Feb-20

VERSION A

7,341,450 \$5 TICKETS \$36,707,250 REVENUE PRIZE FUND \$24,968,330 PAYOUT % 68.02%

PRIZE TIER	PRIZE CODE	TIER CODE	GET:	# OF WAYS		ODDS OF 1 IN:	WINNERS IN 20.39 POOLS	WINNERS IN 75 (PER PACK*)	WINNERS IN 360,000 (Per Pool)	PRIZE COST	PERCENT OF PRIZE FUND **	VALIDATION TIER LEVELS
				TO WIN:	WIN:							
1	1	L	\$5	1	\$5	9.58	766,630	7.8319	37,593	\$3,833,150	15.35%	
2	2	L	\$10	1	\$10	34.60	212,190	2.1677	10,405	\$2,121,900	8.50%	
3	3	L	\$5"2X"	1	\$10	25.01	293,540	2.9988	14,394	\$2,935,400	11.76%	
4	4	L	\$5 x 4	4	\$20	75.10	97,760	0.9987	4,794	\$1,955,200	7.83%	
5	5	L	\$10"2X"	1	\$20	74.93	97,982	1.001	4,805	\$1,959,640	7.85%	LOW TIER
6	6	L	\$20	1	\$20	74.96	97,932	1.0005	4,802	\$1,958,640	7.84%	59.13%
7	0	M	\$5"2X" + \$20"2X"	2	\$50	300.23	24,453	0.25	1,200	\$1,222,650	4.90%	
8	0	M	\$10"5X"	1	\$50	119.97	61,196	0.63	3,000	\$3,059,800	12.25%	
9	0	M	\$5 x 10	10	\$50	358.49	20,479	0.21	1,000	\$1,023,950	4.10%	
10	0	M	\$50	1	\$50	451.39	16,264	0.17	800	\$813,200	3.26%	
11	0	M	\$100	1	\$100	4,833.08	1,519	0.02	75	\$151,900	0.61%	
12	0	M	\$20"5X"	1	\$100	757.48	9,692	0.10	475	\$969,200	3.88%	
13	0	M	\$5 x 10 + \$10"5X"	11	\$100	960.67	7,642	0.08	375	\$764,200	3.06%	
14	0	M	\$10 x 10	10	\$100	1,311.44	5,598	0.06	275	\$559,800	2.24%	
15	0	M	\$200	1	\$200	70,590.87	104	0.00	5	\$20,800	0.08%	
16	0	M	\$10"5X" x 4	4	\$200	4,449.36	1,650	0.02	80	\$330,000	1.32%	
17	0	M	\$20"5X" + \$20"5X"	2	\$200	6,456.86	1,137	0.01	55	\$227,400	0.91%	
18	0	M	\$5 x 10 + \$50"5X" + \$100"2X"	12	\$500	11,821.98	621	0.01	30	\$310,500	1.24%	
19	0	M	\$500	1	\$500	43,960.78	167	0.00	8	\$83,500	0.33%	MID TIER
20	0	M	\$50 x 2 + \$100 x 4	6	\$500	17,862.41	411	0.00	20	\$205,500	0.82%	39.02%
21	0	H	\$50 x 20	20	\$1,000	367,072.50	20	0.00	1.00	\$20,000	0.08%	
22	0	H	\$50 x 2 + \$100"5X" + \$200"2X"	4	\$1,000	349,592.86	21	0.00	1.00	\$21,000	0.08%	
23	0	H	\$1,000	1	\$1,000	349,592.86	21	0.00	1.00	\$21,000	0.08%	HIGH TIER
24	0	H	\$100,000	1	\$100,000	1,835,362.50	4 ***	0.00	0.196147	\$400,000	1.60%	1.85%
						4.28	1,717,033	17.54	84,194.23	\$ 24,968,330	100.00%	100.00%
						4.2757						

Note: "2X" = win DOUBLE the prize by revealing a "2X" Play Symbol.
 Note: "5X" = win 5 TIMES the prize by revealing a "5X" Play Symbol.

Consolidated odds are 1 in:		
\$5	9.58	766,630
\$10	14.52	505,730
\$20	25.00	293,674
\$50	59.98	122,392
\$100	300.25	24,451
\$200	2,539.42	2,891
\$500	6,122.98	1,199
\$1,000	118,410.48	62
\$100,000	1,835,362.50	4
		1,717,033

* Each of the following GLEPS will be used in approximately 16.67% of each pack of 75 tickets.
 ** Numbers are rounded.
 *** This Number of prizes is guaranteed delivery to the Lottery.



INTEROFFICE MEMORANDUM

Gary Grief, Executive Director Tom Hanson, Acting Chair

0-0000

#2211

7-341-450

1-000

7-341-4500

Payment Approval

March 2, 2020

7-341-45

70-52

517-712-0500

The attached invoice(s) for service is being submitted for approval.

517-712-0500

14-752-8000

Vendor Name: Pollard Banknote Limited
P.O. Number (if applicable): 362-20-9010RL005
Invoice Number: 8514507
Tx Game Name: Pink Diamond 7s #2211
Invoice Amount: \$537,471.93

5-000-0000

537-471-8000

0-0000

DB

The above referenced invoice has been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock
Dale Bowersock (Scratch Ticket Strategy Coordinator)
Please forward to the next person for approval

3/2/2020
Date

Robert Tironi
Robert Tironi (Products Manager)
Please forward to the next person for approval

3/2/2020
Date

El Por for Ryan Mindell
Ryan Mindell (Lottery Operations Division Director)

3-3-2020
Date

Please return to Maria Perez in the Office of the Controller by

March 12, 2020

INVOICE NO.: 8514507

Sold To: Texas Lottery Commission P.O. Box 16630 Austin, TX 78761-6630 United States	Ship To: Texas Lottery Commission P.O. Box 16630 Austin, TX 78761-6630 United States
Terms: Net 30 days after date of invoice	

Invoice Date	Order No.	Your Order	Customer No.
February 26, 2020	1063963		5008

Order name: Pink Diamond 7s #2211
PO Number:

Product Description	Quantity	Unit Price	Amount
Ticket Size 4 x 8	7,341,450	22.52 /M	165,329.45
Silver Scratch FX®	7,341,450	48.00 /M	352,389.60
Holographic stock (10pt)	1	14,752.88 Ea	14,752.88
Silver Scratch FX®	1	5,000.00 Ea	5,000.00

Under unit price '/M' = price per thousand.

Before Taxes:	537,471.93 USD
Freight:	0.00
Deposit:	0.00
Amount Due:	537,471.93 USD

Banking Instructions:

TD Bank, NA
 2035 Limestone Rd.
 Wilmington, DE 19808
 ABA# 026013673
 Bank Account # 3248176206

Delivery: Prepaid
 Tax ID/Contract Number: NA
 GST Registration Number: 819251463

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Instant Ticket Game Analysis
2/25/18-2/29/20

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Print Quantities	Price Point			
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	Week 13	Week 18	Week 16	Week 19	3M	None	None	None	Week 56*
10M-14.99M	None	None	None	Week 27	4M	Week 16*	None	None	Week 61*
15M-19.99M	Week 23	None	Week 34*	Week 26*	5M	Week 26*	Week 25*	Week 40*	None
20M-24.99M	None	None	None	None	6M	Week 20	Week 25*	None	None
25M-29.99M	Week 28*	None	None	None	7M	Week 25*	Week 64*	None	None
30M-34.99M	Week 56*	None	None	None	8M	Week 23	Week 38*	None	None
>35M	None	Week 60	Week 56	Week 47*	>9M	Week 27	Week 49*	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Print Quantities	Price Point			
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	\$616,770	\$761,968	\$962,270	\$1,810,073	3M	None	None	None	\$2,732,470
10M-14.99M	None	None	None	\$1,848,221	4M	\$2,364,236	None	None	\$3,177,965
15M-19.99M	\$631,464	None	\$1,225,446	\$3,225,872	5M	\$1,959,320	\$4,111,875	\$3,795,213	None
20M-24.99M	None	None	None	None	6M	\$3,291,377	\$4,223,614	None	None
25M-29.99M	\$900,100	None	None	None	7M	\$2,488,242	\$1,950,276	None	None
30M-34.99M	\$462,626	None	None	None	8M	\$3,151,041	\$4,005,888	None	None
>35M	None	\$1,085,176	\$1,761,946	\$3,641,275	>9M	\$4,077,657	\$3,200,387	None	None

None = no games at this level with 85% sell through
* only one game at this level with 85% sell through

Excludes Promotional Tickets
Unaudited - For Internal Use Only