

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**SUMMARY REPORT**

**Scratch Ticket Information**

Date Completed 1/20/2022

Game #	2239	Confirmed Packs	8,708
Game Name	Weekly Grand	Active Packs	9,405
Quantity Printed	26,660,750	Warehouse Packs	43,213
Price Point	\$2	Returned Packs	27
Start Date	2/22/2021	Printed Payout Percentage	64.98%
Top Prize	\$ 980,000	Percent Sold	68.57%
Number of Top Prizes Remaining	0	Number of Weeks Out	47

**Current Game Sales Analysis**

**TANGIBLE COSTS**

**Expenditure Impact:**

Cost to print tickets	\$ 394,046	Actual ticket production costs
Prize payout expense	\$ 24,358,945	Data from Instant Ticket Tier Liability screen in ES

**Estimated Direct Costs** \$ 24,752,991

**TANGIBLE BENEFITS**

**Revenue Impact:**

Estimated sales	\$ 36,562,553	Based on # of tkts printed, times % sold from DaVinci report, times the price point
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**Total Estimated Benefits** \$ 36,562,553

**Excess of Revenue over Expended** **\$ 11,809,562**

**INTANGIBLE POSITIVE BENEFITS:**

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

**INTANGIBLE NEGATIVE BENEFITS:**

- There are still valuable prizes remaining in this game.

**Assumptions:**

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

**Weekly Sales Comparison Information**

	<u>Previous 3 Weeks Sales from DaVinci</u>	
Most recent week sales	\$	656,886
Next week	\$	711,698
Next week	\$	715,324
Avg Weekly Sales Current Game	\$	694,636
Avg Weekly Sales \$3; >35M Qty*	\$	1,688,331
<b>Percentage Of Variance In Sales</b>		<b>59%</b>

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**RECOMMENDATION AND APPROVALS**

**Instant Ticket Information**

Game #	2239	Printed Payout Percentage	64.98%
Game Name	Weekly Grand	Actual Payout Percentage	66.62%
Percent Sold	68.57%	Number of Weeks Out	47
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.*			59

\* No games at this level with 85% sell through so the \$3 at >35M level was used for the comparison data.

**Recommendation**

Based on the findings in this Summary Report, I am recommending closing the above game.

I am recommending closing the above game based on the below business reason(s):

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*Not Required - All Top Prizes Claimed*

\_\_\_\_\_  
Scratch Ticket Strategy Coordinator      Date

*Not Required - All Top Prizes Claimed*

\_\_\_\_\_  
Products Manager      Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

*Not Required - All Top Prizes Claimed*

\_\_\_\_\_  
Lottery Operations Division Director      Date

*Not Required - All Top Prizes Claimed*

\_\_\_\_\_  
Controller      Date

*Not Required - All Top Prizes Claimed*

\_\_\_\_\_  
Executive Director      Date



# Play the Games of Texas!

**Da Vinci Report** 1/20/22  
**Week End Date: 1/15/22**

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														1/15/22	1/8/22	1/1/22	12/25/21
Mature	2124	\$1	853,200	WINNING 7S	8/8/19			127	0.00%	0	0	2,664	442	\$0	\$0	\$0	\$0
	2355	\$2	8,976,500	20XTRA	9/20/21			17	69.39%	4,112	3,251	12,610	260	\$288,878.00	\$331,890.00	\$370,412.00	\$378,120.00
	2240	\$2	40,055,875	BREAK THE BANK	9/21/20			69	86.05%	6,971	5,464	24,841	72	\$538,540.00	\$556,390.00	\$600,542.00	\$558,672.00
	2294	\$2	9,097,000	LUCKY 3	6/21/21			30	89.05%	2,308	1,698	2,851	49	\$105,484.00	\$133,412.00	\$144,770.00	\$146,842.00
	2239	\$2	26,660,750	WEEKLY GRAND	2/22/21			47	68.57%	8,708	9,405	43,213	27	\$656,886.00	\$711,698.00	\$715,324.00	\$630,204.00
	2234	\$3	35,950,250	\$50,000 BONUS CASHWORD	2/22/21			47	76.05%	9,940	6,542	48,025	69	\$1,231,215.00	\$1,579,302.00	\$1,898,271.00	\$1,706,622.00
	2327	\$3	28,614,750	TEXAS LOTERIA	10/4/21			15	22.91%	15,701	12,001	259,663	11	\$1,497,747.00	\$1,604,529.00	\$1,700,031.00	\$1,503,621.00
	2352	\$5	18,177,675	\$200,000 JACKPOT	9/7/21			19	46.95%	10,284	9,103	104,873	42	\$1,533,345.00	\$1,748,205.00	\$2,071,080.00	\$1,801,245.00
	2250	\$5	22,721,550	BINGO TIMES 20	11/23/20			60	75.48%	8,492	7,792	53,602	43	\$1,340,525.00	\$1,366,950.00	\$1,432,390.00	\$1,344,300.00
	2247	\$5	18,355,500	BONUS BREAK THE BANK	12/28/20			55	70.39%	6,106	4,708	59,077	95	\$613,395.00	\$647,955.00	\$730,780.00	\$702,530.00
	2323	\$5	9,897,375	COWBOYS	8/16/21			22	58.79%	4,953	5,442	40,500	225	\$880,430.00	\$974,475.00	\$1,136,590.00	\$1,002,980.00
	2324	\$5	5,437,800	HOUSTON TEXANS	8/16/21			22	54.05%	2,799	2,301	25,143	1,238	\$308,205.00	\$287,350.00	\$378,725.00	\$345,090.00
	2379	\$5	7,152,450	RED HOT \$100,000	10/4/21			15	82.61%	6,109	5,077	1,663	338	\$904,435.00	\$1,038,275.00	\$1,317,425.00	\$1,283,010.00
	2309	\$10	15,693,550	\$100 MILLION CASH PAYOUT	6/7/21			32	63.34%	7,230	3,645	101,364	284	\$1,136,850.00	\$1,266,440.00	\$1,665,910.00	\$1,472,720.00
	2346	\$10	13,460,600	\$500,000 EXTREME LUCK	4/5/21			41	56.87%	7,317	4,438	101,508	50	\$1,078,010.00	\$1,118,830.00	\$1,264,150.00	\$1,004,840.00
	2353	\$10	14,299,500	\$500,000 JACKPOT	9/7/21			19	48.54%	17,414	9,790	114,964	21	\$2,579,230.00	\$2,885,250.00	\$3,535,960.00	\$3,097,930.00
	2347	\$10	11,256,950	777	4/19/21			39	77.85%	3,513	2,238	42,296	181	\$563,860.00	\$622,500.00	\$788,660.00	\$684,240.00
	2306	\$10	8,318,950	BREAK THE BANK SUPER TICKET	8/16/21			22	52.18%	11,076	7,466	57,065	276	\$1,421,130.00	\$1,583,200.00	\$1,915,210.00	\$1,767,060.00
	2258	\$10	39,197,450	MEGA LOTERIA	3/15/21			44	88.12%	30,587	11,741	36,443	24	\$7,604,610.00	\$7,986,180.00	\$8,994,250.00	\$8,587,620.00
	2336	\$10	15,610,600	POWER 10X	8/2/21			24	50.34%	11,541	5,950	133,814	216	\$1,461,820.00	\$1,732,140.00	\$2,099,040.00	\$1,885,060.00
	2345	\$20	9,157,250	\$1,000,000 CROSSWORD	10/4/21			15	36.51%	23,465	9,453	191,228	9	\$4,536,800.00	\$4,617,180.00	\$5,432,500.00	\$5,219,420.00
	2203	\$20	8,559,050	\$1,000,000 EXTREME CASH	6/7/21			32	59.14%	10,066	5,106	121,136	90	\$1,478,240.00	\$1,697,560.00	\$2,257,640.00	\$2,128,020.00
	2354	\$20	10,280,400	\$1,000,000 JACKPOT	9/7/21			19	36.34%	18,771	9,317	228,432	37	\$2,609,400.00	\$2,958,980.00	\$3,693,640.00	\$3,392,380.00
	1838	\$20	34,728,300	INSTANT MILLIONAIRE	5/15/17			244	84.58%	10,780	6,212	191,471	55	\$1,922,620.00	\$1,989,020.00	\$2,367,420.00	\$2,102,700.00
	2343	\$20	25,454,075	MILLION DOLLAR LOTERIA	6/18/21			30	44.68%	31,533	10,575	508,060	64	\$7,150,020.00	\$7,296,080.00	\$8,657,220.00	\$8,384,260.00
	2209	\$30	12,028,825	\$250 MILLION CASH PARTY	3/16/20			96	76.83%	8,024	4,957	95,486	80	\$1,473,900.00	\$1,509,360.00	\$1,656,330.00	\$1,602,450.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			200	60.11%	8,298	5,093	525,639	51	\$2,290,680.00	\$2,359,020.00	\$2,673,330.00	\$2,507,580.00
	2293	\$30	9,177,650	CASH CELEBRATION!	4/5/21			41	61.75%	11,824	7,022	117,347	56	\$2,958,030.00	\$3,145,500.00	\$3,429,330.00	\$3,415,050.00
	2340	\$50	6,606,400	CASINO MILLIONS	9/20/21			17	45.23%	20,987	8,185	145,675	21	\$6,245,650.00	\$6,416,500.00	\$7,438,400.00	\$7,901,150.00
	2312	\$50	6,731,160	MILLIONAIRE CLUB	4/19/21			39	85.91%	12,836	4,884	25,166	58	\$3,847,200.00	\$3,876,750.00	\$4,278,550.00	\$4,921,400.00
Sold/Closing	2313	\$1	9,294,450	DOUBLE DOUBLER	7/6/21	12/19/21	2/2/22	28	94.65%	32	66	396	2,055	\$2,505.00	\$5,879.00	\$5,325.00	\$8,334.00
	2301	\$1	16,878,900	SAPPHIRE BLUE 7S	5/3/21	12/19/21	2/2/22	37	97.02%	62	129	155	1,779	\$7,380.00	\$12,113.00	\$14,181.00	\$19,534.00

**Liability for 2239 / for Life to Date**

Product Status:  
Active

SmartCash Enabled:  
N/A

Validation Range: 12/16/2020 - 12/31/2037

**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$2.00	1136811	\$2,273,622.00	2009183	\$4,018,366.00	63.86%	17026836
2	2	N/A	\$4.00	290689	\$1,162,756.00	562425	\$2,249,700.00	65.93%	17576399
3	3	N/A	\$4.00	240082	\$960,328.00	453041	\$1,812,164.00	65.36%	17426074
4	4	N/A	\$5.00	397065	\$1,985,325.00	775891	\$3,879,455.00	66.15%	17635645
5	5	N/A	\$10.00	68240	\$682,400.00	145167	\$1,451,670.00	68.02%	18135586
6	6	N/A	\$10.00	33484	\$334,840.00	73185	\$731,850.00	68.61%	18291790
7	7	N/A	\$10.00	35123	\$351,230.00	71464	\$714,640.00	67.05%	17875386
8	8	N/A	\$20.00	32944	\$658,880.00	73673	\$1,473,460.00	69.10%	18422741
9	9	N/A	\$20.00	35667	\$713,340.00	71002	\$1,420,040.00	66.56%	17746173
10	0	N/A	\$40.00	3286	\$131,440.00	7802	\$312,080.00	70.36%	18759665
11	0	N/A	\$40.00	3229	\$129,160.00	7846	\$313,840.00	70.84%	18887606
12	0	N/A	\$40.00	3370	\$134,800.00	7752	\$310,080.00	69.70%	18582461
13	0	N/A	\$40.00	2966	\$118,640.00	6380	\$255,200.00	68.26%	18199827
14	0	N/A	\$100.00	1293	\$129,300.00	3148	\$314,800.00	70.88%	18898455
15	0	N/A	\$100.00	1336	\$133,600.00	3104	\$310,400.00	69.91%	18638506
16	0	N/A	\$100.00	1037	\$103,700.00	2292	\$229,200.00	68.85%	18355794
17	0	N/A	\$300.00	488	\$146,400.00	1169	\$350,700.00	70.55%	18808941
18	0	N/A	\$300.00	457	\$137,100.00	971	\$291,300.00	68.00%	18128563
19	0	N/A	\$980,000.00	0	\$0.00	4	\$3,920,000.00	100.00%	26660747
<b>Totals:</b>				<b>2287567</b>	<b>\$10,286,861.00</b>	<b>4,275,499</b>	<b>\$24,358,945.00</b>		

**END OF PRODUCTION PRIZE STRUCTURE**  
**December 9, 2020 – (POOLS # 1 – 122 Complete)**

**Prize Structure**  
 TEXAS LOTTERY  
 GAME NO.2239 "WEEKLY GRAND "  
 July 14, 2020 - VERSION B

<b>Order Quantity:</b>	<b>26,660,750</b>	<b>Pack Size:</b>	125	<b>Pool Size:</b>	240,000	<b>Winners:</b>	6,563,066	<b>Prize Fund:</b>	\$34,645,806.00	<b>Total Payout</b>
<b>Price Point:</b>	\$2.00	<b>Packs/Game:</b>	213,286	<b>Number of Pools:</b>	111.09	<b>Non-winners:</b>	20,097,684	<b>Payout:</b>	<b>64.9753026%</b>	
<b>Revenue:</b>	\$53,321,500.00	<b>Packs/Pool:</b>	1,920			<b>Overall Odds:</b>	<b>4.0622</b>			

Kind	Wins	Tier Level	Get	Win	Value	Odds (1 in)	Winners			Total Prize Cost	% Prize Fund
							Pack	Pool	Total		
<b>Low Tiers</b>											
01	1	L	\$2	\$2	\$2.00	8.4745	14.75	28,320.00	<b>3,145,994</b>	\$6,291,988.00	18.16%
02	2	L	\$2 x 2	\$4	\$4.00	31.2511	4.00	7,680.00	<b>853,114</b>	\$3,412,456.00	9.85%
03	1	L	\$4	\$4	\$4.00	38.4647	3.25	6,240.00	<b>693,123</b>	\$2,772,492.00	8.00%
Total (\$4.00):						17.2423	7.25	13,920.00	1,546,237	\$6,184,948.00	17.85%
04	1	L	\$5	\$5	\$5.00	22.7295	5.50	10,560.00	<b>1,172,956</b>	\$5,864,780.00	16.93%
05	2	L	\$5 x 2	\$10	\$10.00	124.9291	1.00	1,920.00	<b>213,407</b>	\$2,134,070.00	6.16%
06	3	L	(\$4 x 2) + \$2	\$10	\$10.00	249.9391	0.50	960.00	<b>106,669</b>	\$1,066,690.00	3.08%
07	1	L	\$10	\$10	\$10.00	250.1313	0.50	960.00	<b>106,587</b>	\$1,065,870.00	3.08%
Total (\$10.00):						62.4867	2.00	3,840.00	426,663	\$4,266,630.00	12.32%
08	2	L	\$10 x 2	\$20	\$20.00	250.0610	0.50	960.00	<b>106,617</b>	\$2,132,340.00	6.15%
09	1	L	\$20	\$20	\$20.00	249.9391	0.50	960.00	<b>106,669</b>	\$2,133,380.00	6.16%
Total (\$20.00):						125.0000	1.00	1,920.00	213,286	\$4,265,720.00	12.31%
Total (Low Tiers):						4.0984	30.50	58,560.00	6,505,136	\$26,874,066.00	77.57%
<b>Mid Tiers</b>											
10	4	M	\$20 + \$10 + (\$5 x 2)	\$40	\$40.00	2404.4688	0.05	100.00	<b>11,088</b>	\$443,520.00	1.28%
11	3	M	\$20 + (\$10 x 2)	\$40	\$40.00	2407.2912	0.05	100.00	<b>11,075</b>	\$443,000.00	1.28%
12	2	M	\$20 x 2	\$40	\$40.00	2397.1183	0.05	100.00	<b>11,122</b>	\$444,880.00	1.28%
13	1	M	\$40	\$40	\$40.00	2852.6375	0.04	84.00	<b>9,346</b>	\$373,840.00	1.08%
Total (\$40.00):						625.3841	0.20	384.00	42,631	\$1,705,240.00	4.92%
14	4	M	\$40 + (\$20 x 3)	\$100	\$100.00	6003.3213	0.02	40.00	<b>4,441</b>	\$444,100.00	1.28%
15	3	M	(\$40 x 2) + \$20	\$100	\$100.00	6004.6734	0.02	40.00	<b>4,440</b>	\$444,000.00	1.28%
16	1	M	\$100	\$100	\$100.00	8008.6362	0.02	30.00	<b>3,329</b>	\$332,900.00	0.96%
Total (\$100.00):						2183.5176	0.06	110.00	12,210	\$1,221,000.00	3.52%
17	3	M	\$100 x 3	\$300	\$300.00	16089.7707	0.01	15.00	<b>1,657</b>	\$497,100.00	1.43%
18	1	M	\$300	\$300	\$300.00	18669.9930	0.01	13.00	<b>1,428</b>	\$428,400.00	1.24%
Total (\$300.00):						8642.0583	0.01	28.00	3,085	\$925,500.00	2.67%
Total (Mid Tiers):						460.2553	0.27	522.00	57,926	\$3,851,740.00	11.12%
<b>High Tiers</b>											
19	1	H	\$1,000/wk/20 years	\$980,000	\$980,000.00	6665187.5000	0.00	0.04	<b>4 *</b>	\$3,920,000.00	11.31%
Total (High Tiers):						6665187.5000	0.00	0.04	4	\$3,920,000.00	11.31%
Total :						4.0622	30.77	59,082.04	6,563,066	\$34,645,806.00	100.00%

\*Exact Quantity by Kind Level



# INTEROFFICE MEMO

Gary Grief, Executive Director      Tom Hanson, Charitable Bingo Operations Director

## Payment Approval (VIA EMAIL)

December 14, 2020

The attached invoice(s) for service is being submitted for approval.

<b>Vendor Name</b>	<u>Scientific Games</u>
<b>P.O. Number (if applicable)</b>	<u>362-21-9019RL004</u>
<b>Invoice Number</b>	<u>TX 121420</u>
<b>Tx Game Name:</b>	<u>Game #2239 Weekly Grand</u>
<b>Invoice Amount:</b>	<u>\$394,045.89</u>

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

\_\_\_\_\_  
Dale Bowersock (Scratch Ticket Strategy Coordinator)  
Please forward to the next person for approval

\_\_\_\_\_  
Date

\_\_\_\_\_  
Robert Tirloni (Products Manager)  
Please forward to the next person for approval

\_\_\_\_\_  
Date

\_\_\_\_\_  
Ryan Mindell (Lottery Operations Division Director)

\_\_\_\_\_  
Date

Please return to Maria Perez in the Office of the Controller by

**December 24, 2020**



**Invoice: TX 121420**  
**"TX 2239 WEEKLY GRAND"™**  
**December 14, 2020**

Supplier : Scientific Games International  
 1500 Bluegrass Lakes Parkway  
 Alpharetta, Georgia 30004 USA

Customer : TEXAS LOTTERY  
 Attn: Accounts Payable  
 P.O. BOX 16630  
 AUSTIN, TX 78761-6630  
 United States

<u>Game</u>	<u>Shipment</u>	<u>Description</u>	<u>Quantity</u>	<u>Price Per</u>	<u>Total Amount</u>	<u>SG Invoice #</u>
TX-2239	1	TX-2239 WEEKLY GRAND Additional Charges	6,798,875	14.78 \$	100,487.37	1039320
TX-2239	2	TX-2239 WEEKLY GRAND	6,798,375	14.78 \$	100,479.98	1039321
TX-2239	3	TX-2239 WEEKLY GRAND	6,799,625	14.78 \$	100,498.46	1039322
TX-2239	4	TX-2239 WEEKLY GRAND	6,263,875	14.78 \$	<u>92,580.07</u>	1039323
Total Due					<u>\$394,045.89</u>	

**\*Please include the SG invoice numbers with your remittance**

Due Date: January 11, 2021

Wire Transfer Instructions:

Bank: Bank of America  
 Swift: BOFAUS3N  
 Acct Name: Scientific Games International, Inc.-Operating  
 Acct #: 501017395032  
 Wire Routing #: 026009593

**Instant Ticket Game Analysis**  
8/25/19-8/28/21

**Average Number of Weeks for 85% Average Sell Through**

Print Quantities	A	B	C	D	Print Quantities	E	F	G	H
	Price Point					Price Point			
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	Week 10*	None	2M	None	None	None	None
5M-9.99M	Week 14	Week 16	Week 11*	Week 17	3M	None	None	None	None
10M-14.99M	Week 15	None	None	Week 19	4M	Week 16*	None	None	None
15M-19.99M	Week 23*	None	Week 29	Week 48	5M	Week 20	None	Week 38*	Week 36
20M-24.99M	None	None	None	Week 36	6M	Week 13	Week 23*	None	None
25M-29.99M	Week 32	None	None	None	7M	Week 16	Week 34	None	None
30M-34.99M	None	None	None	None	8M	Week 21*	Week 40	None	None
>35M	None	None	Week 59	Week 44*	>9M	Week 30	Week 33	None	None

**Average Weekly Dollar Sales at 85% Average Sell Through**

Print Quantities	A	B	C	D	Print Quantities	E	F	G	H
	Price Point					Price Point			
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	\$1,280,407	None	2M	None	None	None	None
5M-9.99M	\$565,128	\$810,337	\$1,161,701	\$1,904,150	3M	None	None	None	None
10M-14.99M	\$646,883	None	None	\$2,800,321	4M	\$2,364,236	None	None	None
15M-19.99M	\$638,272	None	\$1,669,812	\$1,515,020	5M	\$2,813,557	None	\$3,506,730	\$6,331,310
20M-24.99M	None	None	None	\$2,620,225	6M	\$4,264,362	\$4,577,513	None	None
25M-29.99M	\$786,285	None	None	None	7M	\$3,884,366	\$3,675,833	None	None
30M-34.99M	None	None	None	None	8M	\$3,283,703	\$3,828,587	None	None
>35M	None	None	\$1,688,331	\$3,934,727	>9M	\$4,643,288	\$6,280,238	None	None

None = no games at this level with 85% sell through  
\* only one game at this level with 85% sell through

Excludes Promotional Tickets  
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