# DocuSign Envelope ID: 982E157E-5D97-4B0A-8C04-2AA9C234823F

# **Scratch Ticket Game Closing Analysis** SUMMARY REPORT

Scratch Ticket Information		Date Completed	12/29/2021
Game #	2292	Confirmed Packs	2,638
Game Name	Wild \$10	Active Packs	2,050
Quantity Printed	10,252,350	Warehouse Packs	56,370
Price Point	\$10	Returned Packs	71
Start Date	3/1/2021	Printed Payout Percentage	70.03%
Top Prize	\$ 250,000	Percent Sold	69.67%
Number of Top Prizes Remaining	2	Number of Weeks Out	43

Current Game Sales Analysis								
TANGIBLE COSTS								
Expenditure Impact:								
Cost to print tickets	\$	534,558	Actual ticket production costs					
Prize payout expense	\$	48,137,320	Data from Instant Ticket Tier Liability screen in ES					
Estimated Direct Costs	\$	48,671,878						
TANGIBLE BENEFITS								
Revenue Impact:								
Estimated sales	\$	71,428,122	Based on # of tkts printed, times % sold from DaVinci report, times the price point					
Total Estimated Benefits	\$	71,428,122						
Excess of Revenue over Expended	\$	22,756,245						

#### INTANGIBLE POSITIVE BENEFITS:

- --Allows for open bin space for new games at same price point with higher average weekly sales.
- --Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

#### INTANGIBLE NEGATIVE BENEFITS:

--There are still valuable prizes remaining in this game.

#### Assumptions:

--Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information						
Previous 3 Weeks	Sales fron	n DaVinci				
Most recent week sales	\$	320,200				
Next week	\$	277,970				
Next week	\$	299,660				
Avg Weekly Sales Current Game	\$	299,277				
Avg Weekly Sales \$10; >9M Qty	\$	4,643,288				
Percentage Of Variance In Sales		94%				

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# **Scratch Ticket Game Closing Analysis**

# RECOMMENDATION AND APPROVALS

### **Instant Ticket Information**

Game #		2292	Printed Payout Percentage	70.03%
Game Name		Wild \$10	Actual Payout Percentage	67.39%
Percent Sold		69.67%	Number of Weeks Out	43
Average # of Weeks for 85% Sell-th	nrough		int Game With Similar Print Run.	30
Recommendation				
Based on the findings in this S	ummar	ry Report, I am reco	ommending closing the above game.	
I am recommending closing th	e abov	e game based on t	he below business reason(s):	
Wale Bowersock		12/29/2021		
Scratch Ticket Strategy Coordinator	Date			
Part Cur		12/29/2021		
Products Manager	Date			
	ecomm	endation of the Pro	oducts Department Staff to close the ab	ove game.
for mille		1/3/2022		
Lottery Operations Division Director	Date			
Es Karry Ryra		1/3/2022		
Controller	Date			
Law Shif		1/3/2022		
Executive Director	Date			



				<u> </u>			vveek Ei	iu Dati	G. IZ/ZJ/	<u> </u>							
															Net S	ales	
Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	12/25/21	12/18/21	12/11/21	12/4/21
Mature	2239	\$2	26,660,750	WEEKLY GRAND	2/22/21			44	64.66%	8,212	9,719	52,636	42	\$630,204.00	\$656,590.00	\$636,054.00	\$652,250.00
	2234	\$3	35,950,250	\$50,000 BONUS CASHWORD	2/22/21			44	71.68%	10,397	9,678	58,243	53	\$1,706,622.00	\$1,691,571.00	\$1,662,465.00	\$1,657,884.00
	2352	\$5	18,177,675	\$200,000 JACKPOT	9/7/21			16	41.06%	11,672	11,222	116,510	31	\$1,801,245.00	\$1,956,830.00	\$1,925,320.00	\$1,944,575.00
	2250	\$5	22,721,550	BINGO TIMES 20	11/23/20			57	71.83%	9,082	8,613	64,710	40	\$1,344,300.00	\$1,307,055.00	\$1,305,560.00	\$1,271,215.00
	2247	\$5	18,355,500	BONUS BREAK THE BANK	12/28/20			52	68.22%	6,095	4,844	64,888	94	\$702,530.00	\$808,350.00	\$829,060.00	\$936,605.00
	2323	\$5	9,897,375	COWBOYS	8/16/21			19	52.75%	5,953	7,322	45,922	28	\$1,002,980.00	\$1,007,750.00	\$1,028,360.00	\$1,119,440.00
	2297	\$5	7,320,450	GREAT 8S	8/2/21			21	81.15%	3,209	2,747	7,981	2,041	\$393,700.00	\$472,230.00	\$526,850.00	\$632,240.00
	2324	\$5	5,437,800	HOUSTON TEXANS	8/16/21			19	50.47%	3,667	2,948	25,567	1,570	\$345,090.00	\$388,550.00	\$403,235.00	\$478,850.00
	2309	\$10	15,693,550	\$100 MILLION CASH PAYOUT	6/7/21			29	60.75%	8,123	4,623	107,757	56	\$1,472,720.00	\$1,416,150.00	\$1,440,090.00	\$1,604,830.00
	2346	\$10	13,460,600	\$500,000 EXTREME LUCK	4/5/21			38	54.30%	6,062	3,984	110,575	72	\$1,004,840.00	\$784,960.00	\$667,320.00	\$658,670.00
	2353	\$10	14,299,500	\$500,000 JACKPOT	9/7/21			16	42.24%	19,963	12,010	128,887	34	\$3,097,930.00	\$3,245,330.00	\$3,199,150.00	\$3,211,550.00
	2335	\$10	12,021,150	\$50 OR \$100!	12/7/20			55	86.64%	5,523	2,155	21,960	272	\$634,340.00	\$737,420.00	\$807,020.00	\$959,630.00
	2347	\$10	11,256,950	777	4/19/21			36	76.10%	3,464	2,710	46,026	113	\$684,240.00	\$654,280.00	\$686,120.00	\$698,080.00
	2306	\$10	8,318,950	BREAK THE BANK SUPER TICKET	8/16/21			19	46.27%	12,972	8,528	63,798	97	\$1,767,060.00	\$1,649,910.00	\$1,618,350.00	\$1,697,160.00
	2258	\$10	39,197,450	MEGA LOTERIA	3/15/21			41	81.85%	36,067	13,952	81,785	40	\$8,587,620.00	\$8,170,650.00	\$7,928,990.00	\$7,979,840.00
	2336	\$10	15,610,600	POWER 10X	8/2/21			21	46.95%	15,216	7,212	139,680	62	\$1,885,060.00	\$1,860,140.00	\$1,897,660.00	\$2,071,000.00
	2292	<mark>\$10</mark>	10,252,350	WILD \$10	3/1/21			43	69.67%	2,638	2,050	56,370	71	\$320,200.00	\$277,970.00	\$299,660.00	\$305,770.00
	2203	\$20	8,559,050	\$1,000,000 EXTREME CASH	6/7/21			29	55.97%	11,394	6,488	129,361	80	\$2,128,020.00	\$2,100,360.00	\$1,967,020.00	\$1,955,120.00
	2354	\$20	10,280,400	\$1,000,000 JACKPOT	9/7/21			16	31.84%	21,877	10,945	242,927	39	\$3,392,380.00	\$3,418,260.00	\$3,158,080.00	\$3,289,440.00
	1838	\$20	34,728,300	INSTANT MILLIONAIRE	5/15/17			241	83.67%	11,349	7,069	203,021	70	\$2,102,700.00	\$2,073,700.00	\$1,953,140.00	\$1,964,340.00
	2343	\$20	25,454,075	MILLION DOLLAR LOTERIA	6/18/21			27	40.14%	36,348	12,238	550,741	60	\$8,384,260.00	\$8,185,300.00	\$7,687,940.00	\$7,717,820.00
	2209	\$30	12,028,825	\$250 MILLION CASH PARTY	3/16/20			93	75.55%	8,987	5,171	100,839	91	\$1,602,450.00	\$1,691,760.00	\$1,561,230.00	\$1,645,140.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			197	59.39%	9,277	5,346	535,034	62	\$2,507,580.00	\$2,537,490.00	\$2,466,690.00	\$2,494,380.00
	2293	\$30	9,177,650	CASH CELEBRATION!	4/5/21			38	58.28%	14,300	7,655	127,756	78	\$3,415,050.00	\$3,433,710.00	\$3,360,450.00	\$3,355,470.00
	2340	\$50	6,606,400	CASINO MILLIONS	9/20/21			14	39.14%	25,362	8,764	161,557	32	\$7,901,150.00	\$9,054,000.00	\$8,549,750.00	\$8,662,850.00
	2312	\$50	6,731,160	MILLIONAIRE CLUB	4/19/21			36	82.34%	14,603	5,526	35,241	77	\$4,921,400.00	\$5,864,350.00	\$5,825,350.00	\$5,872,850.00
Sold/Closing	2277	\$1	29,734,500	10X THE CASH	1/4/21	11/14/21	12/29/21	51	97.67%	32	14	218	2,825	-\$429.00	-\$496.00	\$8,123.00	\$19,008.00
	2313	\$1	9,294,450	DOUBLE DOUBLER	7/6/21	12/19/21	2/2/22	25	94.50%	174	235	396	1,671	\$8,334.00	\$19,279.00	\$26,712.00	\$37,755.00
	2301	\$1	16,878,900	SAPPHIRE BLUE 7S	5/3/21	12/19/21	2/2/22	34	96.82%	273	403	157	1,231	\$19,534.00	\$36,421.00	\$53,196.00	\$66,746.00
	2246	\$2	35,700,000	BONUS GAME BINGO	9/21/20			66	94.65%	5,284	6,406	1,419	39	\$699,048.00	\$837,246.00	\$851,210.00	\$881,392.00
	2191	\$2	7,264,875	LEVEL UP!	8/16/21	1/9/22	2/23/22	19	81.37%	1,974	2,333	608	2,249	\$182,766.00	\$249,662.00	\$288,688.00	\$360,726.00
	2163	\$3	41,105,925	TEXAS LOTERIA	4/6/20	12/19/21	2/2/22	90	98.34%	932	721	325	2,406	\$90,897.00	\$120,126.00	\$146,229.00	\$204,138.00

2/3

Da Vinci

#### Liability for 2292 / for Life to Date

**Product Status:** SmartCash Enabled:

Validation Range: 02/09/2021 - 12/31/2037 Active N/A

**Outstanding Prizes** 

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$10.00	410017	\$4,100,170.00	854824	\$8,548,240.00	67.58%	6928898
2	2	N/A	\$20.00	186829	\$3,736,580.00	291407	\$5,828,140.00	60.93%	6247138
3	3	N/A	\$20.00	120175	\$2,403,500.00	255704	\$5,114,080.00	68.03%	6974496
4	0	N/A	\$30.00	53385	\$1,601,550.00	117499	\$3,524,970.00	68.76%	7049465
5	0	N/A	\$30.00	32671	\$980,130.00	69888	\$2,096,640.00	68.14%	6986380
6	0	N/A	\$50.00	2711	\$135,550.00	5850	\$292,500.00	68.33%	7005752
7	0	N/A	\$50.00	16457	\$822,850.00	37436	\$1,871,800.00	69.46%	7121647
8	0	N/A	\$50.00	16430	\$821,500.00	37462	\$1,873,100.00	69.51%	7126726
9	0	N/A	\$50.00	13204	\$660,200.00	29464	\$1,473,200.00	69.05%	7079667
10	0	N/A	\$50.00	13345	\$667,250.00	29419	\$1,470,950.00	68.79%	7052985
11	0	N/A	\$100.00	2892	\$289,200.00	6118	\$611,800.00	67.90%	6961584
12	0	N/A	\$100.00	6553	\$655,300.00	14795	\$1,479,500.00	69.30%	7105280
13	0	N/A	\$100.00	5280	\$528,000.00	11854	\$1,185,400.00	69.18%	7092993
14	0	N/A	\$100.00	6698	\$669,800.00	10416	\$1,041,600.00	60.86%	6239831
15	0	N/A	\$100.00	25444	\$2,544,400.00	55722	\$5,572,200.00	68.65%	7038432
16	0	N/A	\$200.00	699	\$139,800.00	1461	\$292,200.00	67.64%	6934575
17	0	N/A	\$200.00	2660	\$532,000.00	5916	\$1,183,200.00	68.98%	7072400
18	0	N/A	\$200.00	1970	\$394,000.00	4472	\$894,400.00	69.42%	7117123
19	0	N/A	\$200.00	2695	\$539,000.00	5873	\$1,174,600.00	68.55%	7027550
20	0	N/A	\$200.00	2611	\$522,200.00	5939	\$1,187,800.00	69.46%	7121486
21	0	N/A	\$500.00	61	\$30,500.00	115	\$57,500.00	65.34%	6698978
22	0	N/A	\$500.00	225	\$112,500.00	469	\$234,500.00	67.58%	6928461
23	0	N/A	\$500.00	137	\$68,500.00	292	\$146,000.00	68.07%	6978289
24	0	N/A	\$500.00	111	\$55,500.00	240	\$120,000.00	68.38%	7010153
25	0	N/A	\$1,000.00	1	\$1,000.00	8	\$8,000.00	88.89%	9113200
26	0	N/A	\$1,000.00	68	\$68,000.00	138	\$138,000.00	66.99%	6868079
27	0	N/A	\$1,000.00	13	\$13,000.00	10	\$10,000.00	43.48%	4457543
28	0	N/A	\$1,000.00	4	\$4,000.00	17	\$17,000.00	80.95%	8299521
29	0	N/A	\$10,000.00	2	\$20,000.00	3	\$30,000.00	60.00%	6151409
30	0	N/A	\$10,000.00	4	\$40,000.00	16	\$160,000.00	80.00%	8201879
31	0	N/A	\$250,000.00	2	\$500,000.00	2	\$500,000.00	50.00%	5126174
			Totals:	923354	\$23,655,980.00	1,852,829	\$48,137,320.00		

NO. OF TICKETS: 10,252,350 NO. POOLS: 85.44 PACK SIZE: 50

2,400

205,047

PACKS/POOL:

PACKS/GAME:

Minimum: Maximum:

9,878,400 10,281,600

TEXAS LOTTERY COMMISSION "WILD \$10" - GAME NO. 2292 END OF PROUCTION PRIZE STRUCTURE

30-Jan-21

VERSION A

			10,252,350		\$10 TICKETS	\$102,523,500	REVENUE	PRIZE FUND	\$71,793,300		PAYOUT %	70.03%
PRIZE LEVEL	PRIZE CODE	TIER CODE	GET:	# OF WAYS TO WIN:	WIN:	ODDS OF 1 IN:	WINNERS IN 85.44 POOLS	WINNERS IN 50 (PER PACK*)	WINNERS IN 120,000 (Per Pool)	PRIZE COST	PERCENT OF PRIZE FUND **	VALIDATION TIER LEVELS
1	1	L	\$10	1	\$10	8.11	1,264,841	6.167	14800.00	\$12,648,410	17.62%	
2	2	L	\$10" <b>DBL</b> "	1	\$20	21.44	478,236	2.333	5600.00	\$9,564,720	13.32%	LOW-TIER
3	3	L	\$20	1	\$20	27.28	375,879	1.833	4400.00	\$7,517,580	10.47%	41.41%
4	0	M	\$10"DBL" + \$10	2	\$30	60.00	170,884	0.833	2000.00	\$5,126,520	7.14%	****
5	0	M	\$30	1	\$30	99.97	102,559	0.500	1200.00	\$3,076,770	4.29%	****
6	0	M	\$50	1	\$50	1,197.56	8,561	0.042	100.00	\$428,050	0.60%	
7	0	M	\$10 x 5	5	\$50	190.24	53,893	0.263	630.00	\$2,694,650	3.75%	
8	0	M	\$10 x 3 + \$20	4	\$50	190.24	53,892	0.263	630.00	\$2,694,600	3.75%	
9	0	M	\$30 + \$10" <b>DBL</b> "	2	\$50	240.28	42,668	0.208	500.00	\$2,133,400	2.97%	
10	0	M	\$10 + \$20"DBL"	2	\$50	239.74	42,764	0.208	500.00	\$2,138,200	2.98%	
11	0	M	\$100	1	\$100	1,137.89	9,010	0.044	105.00	\$901,000	1.25%	
12	0	M	\$10 x 10	10	\$100	480.25	21,348	0.104	250.00	\$2,134,800	2.97%	
13	0	M	\$10 + \$20" <b>DBL</b> " + \$50	3	\$100	598.36	17,134	0.083	200.00	\$1,713,400	2.39%	
14	0	M	\$50" <b>DBL</b> "	1	\$100	599.06	17,114	0.083	200.00	\$1,711,400	2.38%	
15	0	M	\$10" <b>10X</b> "	1	\$100	126.31	81,166	0.396	950.00	\$8,116,600	11.31%	
16	0	M	\$200	1	\$200	4,746.46	2,160	0.010	25.00	\$432,000	0.60%	
17	0	M	\$10" <b>10X"</b> + \$50" <b>DBL</b> "	2	\$200	1,195.47	8,576	0.042	100.00	\$1,715,200	2.39%	
18	0	M	\$10 x 10 + \$20 x 5	15	\$200	1,591.49	6,442	0.031	75.00	\$1,288,400	1.79%	
19	0	M	\$20" <b>10X</b> "	1	\$200	1,196.59	8,568	0.042	100.00	\$1,713,600	2.39%	
20	0	M	\$10 x 5 + \$20 x 3 + \$30 x 3	11	\$200	1,199.11	8,550	0.042	100.00	\$1,710,000	2.38%	
21	0	M	\$500	1	\$500	58,251.99	176	0.001	2.00	\$88,000	0.12%	
22	0	M	\$50 <b>"10X"</b>	1	\$500	14,772.84	694	0.003	8.00	\$347,000	0.48%	
23	0	M	\$30 <b>"10X" +</b> \$200	2	\$500	23,898.25	429	0.002	5.00	\$214,500	0.30%	MID-TIER
24	0	M	\$20 x 10 + \$20"DBL" + \$30 x 2 + \$50 x 4	17	\$500	29,208.97	351	0.002	4.00	\$175,500	0.24%	56.49%
25	0	Н	\$1,000	1	\$1,000	1,139,150.00	9	0.000	0.11	\$9,000	0.01%	
26	0	Н	\$100 <b>"10X"</b>	1	\$1,000	49,768.69	206	0.001	2.41	\$206,000	0.29%	
27	0	Н	\$500" <b>DBL</b> "	1	\$1,000	445,754.35	23	0.000	0.27	\$23,000	0.03%	
28	0	Н	\$50 x 12 + \$100 x 4	16	\$1,000	488,207.14	21	0.000	0.25	\$21,000	0.03%	
29	0	Н	\$10,000	1	\$10,000	2,050,470.00	5	0.000	0.06	\$50,000	0.07%	
30	0	Н	\$1,000 <b>"10X"</b>	1	\$10,000	512,617.50	20	0.000	0.23	\$200,000	0.28%	HIGH-TIER
31	0	Н	\$250,000	1	\$250,000	2,563,087.50	4 ***	0.000	0.05	\$1,000,000	1.39%	2.10%
						3.69	2,776,183	13.54	32,487.371	\$ 71,793,300	100.00%	100.00%
Note: "DBI	" = win DOUBLE t	he PRIZE by r	evealing one (1) "Money Bag" Play Symbol in GAME 4.			3.6930						

Note: "10X" = win 10 TIMES the PRIZE by revealing one (1) "WILD" Play Symbol in GAME 1.

Consolidated odds are 1 in:	\$10	8.11	1,264,841
	\$20	12.00	854,115
	\$30	37.49	273,443
	\$50	50.81	201,778
	\$100	70.33	145,772
	\$200	298.94	34,296
	\$500	6,213.55	1,650
	\$1,000	39,584.36	259
	\$10,000	410,094.00	25
	\$250,000	2,563,087.50	4
			2,776,183

<sup>\*</sup> Each of the following GLEPS will be used in approximately 16.67% of each pack of 50 tickets.

<sup>\*\*</sup> Numbers are rounded.

<sup>\*\*\*</sup> This Number of prizes is guaranteed delivery to the Lottery.

<sup>\*\*\*\*</sup> The \$30 prize levels are included in the GLEPS but should be programmed as a Mid-Tier prize and not part of



# INTEROFFICE MEMO

Gary Grief, Executive Director Tyle

Tyler Vance, Acting Charitable Bingo Operations Director

#### **Payment Approval**

February 19, 2021

The attached invoice(s) for service is being submitted for approval.

Vendor Name	Pollard
P.O. Number (if applicable)	362-21-9010RL009 RV1
Tx Game Name	Game #2292 Wild \$10
Invoice Number	8519721
Invoice Amount	<del>\$534,557.53</del>

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.	JB	2/19/2021
Pale Bownsonk	2/19/2021	
Dale Bowersock (Scratch Ticket Strategy Coordinator) Please forward to the next person for approval	Date	
Part Cir	2/19/2021	
Robert Tirloni (Products Manager)	Date	_
Please forward to the next person for approval		
RN	2/24/2021	
Ryan Mindell (Lottery Operations Division Director)	Date	

Please return to Maria Perez in the Office of the Controller by

March 1, 2021





140 Otter Street Winnipeg, Manitoba Canada R3T OM8 Phone: (204) 474-2323

Fax: (204) 453-1375

### **INVOICE NO.: 8519721**

Sold To: Texas Lottery Commission P.O. Box 16630 Austin, TX 78761-6630

**United States** 

Ship To: Texas Lottery Commission

P.O. Box 16630

Austin, TX 78761-6630

**United States** 

Terms: Net 30 days after date of invoice Due Date: March 20, 2021

Invoice Date	Order No.	Your Order	Customer No.
February 18, 2021	1107468		5008

Order name:

WILD \$10 #2292

PO Number:

Product Description	Quantity	Unit Price	)	Amount
Ticket Size 10 x 4	10,252,350	30.14	/M	309,005.83
Four colour process / Spectrum base graphics	10,252,350	10.00	/M	102,523.50
Integrated Overprints / Continuous Image	10,252,350	10.00	/M	102,523.50
Multiple Play Area	10,252,350	2.00	/M	20,504.70

Under unit price '/M' = price per thousand.

Before Taxes:	534,557.53 <b>USD</b>
Freight:	0.00
Deposit:	0.00
Amount Due:	534,557.53 <b>USD</b>

#### **Banking Instructions:**

TD Bank, NA 2035 Limestone Rd. Wilmington, DE 19808 ABA# 026013673 Bank Account # 3248176206

Delivery: Tax ID/Contract Number: Prepaid NA

GST Registration Number:

819251463

### Instant Ticket Game Analysis 8/25/19-8/28/21

# Average Number of Weeks for 85% Average Sell Through

	Α	В	С	D		E	F	G	Н	
	Price Point				1	Price Point				
Print		• -	•		Print				4	
Quantities	\$1	\$2	\$3	<b>\$</b> 5	Quantities	\$10	\$20	\$30	\$50	
< 5M	None	None	Week 10*	None	2M	None	None	None	None	
5M-9.99M	Week 14	Week 16	Week 11*	Week 17	3M	None	None	None	None	
10M-14.99M	Week 15	None	None	Week 19	4M	Week 16*	None	None	None	
15M-19.99M	Week 23*	None	Week 29	Week 48	5M	Week 20	None	Week 38*	Week 36	
20M-24.99M	None	None	None	Week 36	6M	Week 13	Week 23*	None	None	
25M-29.99M	Week 32	None	None	None	7M	Week 16	Week 34	None	None	
30M-34.99M	None	None	None	None	8M	Week 21*	Week 40	None	None	
>35M	None	None	Week 59	Week 44*	>9M	Week 30	Week 33	None	None	

# Average Weekly Dollar Sales at 85% Average Sell Through

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	Α	В	С	D		E	F	G	Н
	Price Point				1	Price Point			
Print					Print				
Quantities	<b>\$1</b>	\$2	\$3	<b>\$5</b>	Quantities	\$10	\$20	\$30	\$50
< 5M	None	None	\$1,280,407	None	2M	None	None	None	None
5M-9.99M	\$565,128	\$810,337	\$1,161,701	\$1,904,150	3M	None	None	None	None
10M-14.99M	\$646,883	None	None	\$2,800,321	4M	\$2,364,236	None	None	None
15M-19.99M	\$638,272	None	\$1,669,812	\$1,515,020	5M	\$2,813,557	None	\$3,506,730	\$6,331,310
20M-24.99M	None	None	None	\$2,620,225	6M	\$4,264,362	\$4,577,513	None	None
25M-29.99M	\$786,285	None	None	None	7M	\$3,884,366	\$3,675,833	None	None
30M-34.99M	None	None	None	None	8M	\$3,283,703	\$3,828,587	None	None
>35M	None	None	\$1,688,331	\$3,934,727	>9M	\$4,643,288	\$6,280,238	None	None

None = no games at this level with 85% sell through \* only one game at this level with 85% sell through

Excludes Promotional Tickets
Unaudited - For Internal Use Only