

TEAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

1/19/2022

Game #	2294	Confirmed Packs	2,335
Game Name	Lucky 3	Active Packs	1,735
Quantity Printed	9,097,000	Warehouse Packs	2,924
Price Point	\$2	Returned Packs	87
Start Date	6/21/2021	Printed Payout Percentage	65.07%
Top Prize	\$ 30,000	Percent Sold	89.05%
Number of Top Prizes Remaining	1	Number of Weeks Out	30

Current Game Sales Analysis**TANGIBLE COSTS****Expenditure Impact:**

Cost to print tickets	\$ 165,615	Actual ticket production costs
Prize payout expense	\$ 10,045,106	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs \$ 10,210,721

TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 16,201,757	Based on # of tkts printed, times % sold from DaVinci report, times the price point
-----------------	---------------	---

Total Estimated Benefits \$ 16,201,757

Excess of Revenue over Expended **\$ 5,991,036**

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

	<u>Previous 3 Weeks Sales from DaVinci</u>	
Most recent week sales	\$	105,484
Next week	\$	133,412
Next week	\$	144,770
Avg Weekly Sales Current Game	\$	127,889
Avg Weekly Sales \$2; 5M-9.99M Qty	\$	810,337
Percentage Of Variance In Sales		84%


TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2294	Printed Payout Percentage	65.07%
Game Name	Lucky 3	Actual Payout Percentage	62.00%
Percent Sold	89.05%	Number of Weeks Out	30
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			16

Recommendation

- Based on the findings in this Summary Report, I am recommending closing the above game.
- I am recommending closing the above game based on the below business reason(s):

 1/20/2022

 Scratch Ticket Strategy Coordinator Date

 1/20/2022

 Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Not Required - >85% Sell Through

 Lottery Operations Division Director Date

Not Required - >85% Sell Through

 Controller Date

Not Required - >85% Sell Through

 Executive Director Date



Da Vinci Report **1/19/22**

Week End Date: 1/15/22

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														1/15/22	1/8/22	1/1/22	12/25/21
Mature	2124	\$1	853,200	WINNING 7S	8/8/19			127	0.00%	0	0	2,664	442	\$0	\$0	\$0	\$0
	2355	\$2	8,976,500	20XTRA	9/20/21			17	69.39%	4,161	3,335	12,860	223	\$288,878.00	\$331,890.00	\$370,412.00	\$378,120.00
	2240	\$2	40,055,875	BREAK THE BANK	9/21/20			69	86.05%	7,010	5,648	25,448	51	\$538,540.00	\$556,390.00	\$600,542.00	\$558,672.00
	2294	\$2	9,097,000	LUCKY 3	6/21/21			30	89.05%	2,335	1,735	2,924	87	\$105,484.00	\$133,412.00	\$144,770.00	\$146,842.00
	2239	\$2	26,660,750	WEEKLY GRAND	2/22/21			47	68.57%	8,517	9,476	43,909	21	\$656,886.00	\$711,698.00	\$715,324.00	\$630,204.00
	2234	\$3	35,950,250	\$50,000 BONUS CASHWORD	2/22/21			47	76.05%	9,547	6,514	49,025	87	\$1,231,215.00	\$1,579,302.00	\$1,898,271.00	\$1,706,622.00
	2327	\$3	28,614,750	TEXAS LOTERIA	10/4/21			15	22.91%	15,316	12,042	261,225	14	\$1,497,747.00	\$1,604,529.00	\$1,700,031.00	\$1,503,621.00
	2352	\$5	18,177,675	\$200,000 JACKPOT	9/7/21			19	46.95%	10,080	9,077	105,524	25	\$1,533,345.00	\$1,748,205.00	\$2,071,080.00	\$1,801,245.00
	2250	\$5	22,721,550	BINGO TIMES 20	11/23/20			60	75.48%	8,314	7,743	54,443	43	\$1,340,525.00	\$1,366,950.00	\$1,432,390.00	\$1,344,300.00
	2247	\$5	18,355,500	BONUS BREAK THE BANK	12/28/20			55	70.39%	6,135	4,720	59,657	76	\$613,395.00	\$647,955.00	\$730,780.00	\$702,530.00
	2323	\$5	9,897,375	COWBOYS	8/16/21			22	58.79%	4,879	5,461	40,758	222	\$880,430.00	\$974,475.00	\$1,136,590.00	\$1,002,980.00
	2324	\$5	5,437,800	HOUSTON TEXANS	8/16/21			22	54.05%	2,823	2,325	25,169	1,277	\$308,205.00	\$287,350.00	\$378,725.00	\$345,090.00
	2379	\$5	7,152,450	RED HOT \$100,000	10/4/21			15	82.61%	6,280	5,191	1,950	208	\$904,435.00	\$1,038,275.00	\$1,317,425.00	\$1,283,010.00
	2309	\$10	15,693,550	\$100 MILLION CASH PAYOUT	6/7/21			32	63.34%	7,217	3,637	101,752	301	\$1,136,850.00	\$1,266,440.00	\$1,665,910.00	\$1,472,720.00
	2346	\$10	13,460,600	\$500,000 EXTREME LUCK	4/5/21			41	56.87%	7,090	4,393	101,958	50	\$1,078,010.00	\$1,118,830.00	\$1,264,150.00	\$1,004,840.00
	2353	\$10	14,299,500	\$500,000 JACKPOT	9/7/21			19	48.54%	17,313	9,858	115,675	21	\$2,579,230.00	\$2,885,250.00	\$3,535,960.00	\$3,097,930.00
	2347	\$10	11,256,950	777	4/19/21			39	77.85%	3,514	2,246	42,633	162	\$563,860.00	\$622,500.00	\$788,660.00	\$684,240.00
	2306	\$10	8,318,950	BREAK THE BANK SUPER TICKET	8/16/21			22	52.18%	10,961	7,468	57,381	292	\$1,421,130.00	\$1,583,200.00	\$1,915,210.00	\$1,767,060.00
	2258	\$10	39,197,450	MEGA LOTERIA	3/15/21			44	88.12%	29,920	11,746	39,308	31	\$7,604,610.00	\$7,986,180.00	\$8,994,250.00	\$8,587,620.00
	2336	\$10	15,610,600	POWER 10X	8/2/21			24	50.34%	11,484	5,928	134,230	184	\$1,461,820.00	\$1,732,140.00	\$2,099,040.00	\$1,885,060.00
	2345	\$20	9,157,250	\$1,000,000 CROSSWORD	10/4/21			15	36.51%	23,360	9,355	192,754	27	\$4,536,800.00	\$4,617,180.00	\$5,432,500.00	\$5,219,420.00
	2203	\$20	8,559,050	\$1,000,000 EXTREME CASH	6/7/21			32	59.14%	10,020	5,074	121,676	107	\$1,478,240.00	\$1,697,560.00	\$2,257,640.00	\$2,128,020.00
	2354	\$20	10,280,400	\$1,000,000 JACKPOT	9/7/21			19	36.34%	18,703	9,405	229,189	44	\$2,609,400.00	\$2,958,980.00	\$3,693,640.00	\$3,392,380.00
	1838	\$20	34,728,300	INSTANT MILLIONAIRE	5/15/17			244	84.58%	10,681	6,220	192,182	63	\$1,922,620.00	\$1,989,020.00	\$2,367,420.00	\$2,102,700.00
	2343	\$20	25,454,075	MILLION DOLLAR LOTERIA	6/18/21			30	44.68%	31,172	10,668	510,640	63	\$7,150,020.00	\$7,296,080.00	\$8,657,220.00	\$8,384,260.00
	2209	\$30	12,028,825	\$250 MILLION CASH PARTY	3/16/20			96	76.83%	8,033	4,932	95,889	78	\$1,473,900.00	\$1,509,360.00	\$1,656,330.00	\$1,602,450.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			200	60.11%	8,344	5,059	526,388	45	\$2,290,680.00	\$2,359,020.00	\$2,673,330.00	\$2,507,580.00
	2293	\$30	9,177,650	CASH CELEBRATION!	4/5/21			41	61.75%	11,768	7,007	118,018	57	\$2,958,030.00	\$3,145,500.00	\$3,429,330.00	\$3,415,050.00
	2340	\$50	6,606,400	CASINO MILLIONS	9/20/21			17	45.23%	20,902	8,195	146,628	32	\$6,245,650.00	\$6,416,500.00	\$7,438,400.00	\$7,901,150.00
	2312	\$50	6,731,160	MILLIONAIRE CLUB	4/19/21			39	85.91%	12,886	4,892	25,821	73	\$3,847,200.00	\$3,876,750.00	\$4,278,550.00	\$4,921,400.00
Sold/Closing	2313	\$1	9,294,450	DOUBLE DOUBLER	7/6/21	12/19/21	2/2/22	28	94.65%	37	71	396	1,996	\$2,505.00	\$5,879.00	\$5,325.00	\$8,334.00
	2301	\$1	16,878,900	SAPPHIRE BLUE 7S	5/3/21	12/19/21	2/2/22	37	97.02%	70	138	155	1,685	\$7,380.00	\$12,113.00	\$14,181.00	\$19,534.00

Liability for 2294 / for Life to Date

Product Status:
Active

SmartCash Enabled:
N/A

Validation Range: 04/20/2021 - 12/31/2037

Outstanding Prizes

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$2.00	168716	\$337,432.00	741245	\$1,482,490.00	81.46%	7410323
2	2	N/A	\$3.00	67634	\$202,902.00	320096	\$960,288.00	82.56%	7510157
3	3	N/A	\$6.00	29080	\$174,480.00	152947	\$917,682.00	84.02%	7643694
4	4	N/A	\$6.00	27972	\$167,832.00	154023	\$924,138.00	84.63%	7698822
5	5	N/A	\$9.00	19613	\$176,517.00	113800	\$1,024,200.00	85.30%	7759653
6	6	N/A	\$9.00	11067	\$99,603.00	61798	\$556,182.00	84.81%	7715314
7	7	N/A	\$10.00	3556	\$35,560.00	20752	\$207,520.00	85.37%	7766206
8	8	N/A	\$18.00	10126	\$182,268.00	62587	\$1,126,566.00	86.07%	7830153
9	9	N/A	\$20.00	3472	\$69,440.00	20845	\$416,900.00	85.72%	7798123
10	10	N/A	\$20.00	7416	\$148,320.00	53156	\$1,063,120.00	87.76%	7983228
11	0	N/A	\$30.00	211	\$6,330.00	1300	\$39,000.00	86.04%	7826671
12	0	N/A	\$30.00	309	\$9,270.00	1964	\$58,920.00	86.41%	7860320
13	0	N/A	\$30.00	593	\$17,790.00	4346	\$130,380.00	87.99%	8004770
14	0	N/A	\$30.00	468	\$14,040.00	3348	\$100,440.00	87.74%	7981330
15	0	N/A	\$60.00	350	\$21,000.00	2121	\$127,260.00	85.84%	7808473
16	0	N/A	\$60.00	293	\$17,580.00	2376	\$142,560.00	89.02%	8098340
17	0	N/A	\$60.00	352	\$21,120.00	2309	\$138,540.00	86.77%	7893638
18	0	N/A	\$60.00	290	\$17,400.00	2382	\$142,920.00	89.15%	8109675
19	0	N/A	\$100.00	113	\$11,300.00	641	\$64,100.00	85.01%	7733656
20	0	N/A	\$100.00	95	\$9,500.00	673	\$67,300.00	87.63%	7971720
21	0	N/A	\$100.00	66	\$6,600.00	500	\$50,000.00	88.34%	8036219
22	0	N/A	\$100.00	64	\$6,400.00	552	\$55,200.00	89.61%	8151857
23	0	N/A	\$100.00	117	\$11,700.00	834	\$83,400.00	87.70%	7977810
24	0	N/A	\$1,000.00	0	\$0.00	16	\$16,000.00	100.00%	9096999
25	0	N/A	\$30,000.00	1	\$30,000.00	5	\$150,000.00	83.33%	7580833
Totals:				351974	\$1,794,384.00	1,724,616	\$10,045,106.00		

NO. OF TICKETS: 9,097,000
 NO. POOLS: 37.90
 PACK SIZE: 125
 PACKS/POOL: 1,920
 PACKS/GAME: 72,776

Minimum: 8,937,600
 Maximum: 9,302,400

TEXAS LOTTERY COMMISSION
 "LUCKY 3" - GAME NO. 2294
 END OF PRODUCTION PRIZE STRUCTURE
 15-Mar-21

VERSION A

				9,097,000	\$2 TICKETS	\$18,194,000	REVENUE	PRIZE FUND	\$11,839,490	PAYOUT %	65.07%	
PRIZE LEVEL	PRIZE CODE	TIER CODE	GET:	# OF WAYS TO WIN:	WIN:	ODDS OF 1 IN:	WINNERS IN 37.90 POOLS	WINNERS IN 125 (PER PACK*)	WINNERS IN 240,000 (Per Pool)	PRIZE COST	PERCENT OF PRIZE FUND **	VALIDATION TIER LEVELS
1	1	L	\$2	1	\$2	10.00	909,961	12.50	24006.886	\$1,819,922	15.37%	
2	2	L	\$3	1	\$3	23.46	387,730	5.33	10229.218	\$1,163,190	9.82%	
3	3	L	\$6	1	\$6	49.98	182,027	2.50	4802.295	\$1,092,162	9.22%	
4	4	L	\$2"3X"	1	\$6	49.98	181,995	2.50	4801.451	\$1,091,970	9.22%	
5	5	L	\$3"3X"	1	\$9	68.19	133,413	1.83	3519.745	\$1,200,717	10.14%	
6	6	L	\$9	1	\$9	124.85	72,865	1.00	1922.348	\$655,785	5.54%	
7	7	L	\$10	1	\$10	374.24	24,308	0.33	641.302	\$243,080	2.05%	
8	8	L	\$6"3X"	1	\$18	125.11	72,713	1.00	1918.338	\$1,308,834	11.05%	
9	9	L	\$20	1	\$20	374.10	24,317	0.33	641.539	\$486,340	4.11%	LOW-TIER
10	10	L	\$2 + \$6"3X"	2	\$20	150.18	60,572	0.83	1598.030	\$1,211,440	10.23%	86.77%
11	0	M	\$30	1	\$30	6,020.52	1,511	0.02	40.000	\$45,330	0.38%	
12	0	M	\$10"3X"	1	\$30	4,002.20	2,273	0.03	60.000	\$68,190	0.58%	
13	0	M	\$2"3X" + \$2 x 3 + \$3 x 6	10	\$30	1,841.87	4,939	0.07	130.000	\$148,170	1.25%	
14	0	M	\$3 + \$9"3X"	2	\$30	2,383.91	3,816	0.05	100.000	\$114,480	0.97%	
15	0	M	\$60	1	\$60	3,681.51	2,471	0.03	65.000	\$148,260	1.25%	
16	0	M	\$2 + \$6"3X" + \$10 x 4	6	\$60	3,408.39	2,669	0.04	70.000	\$160,140	1.35%	
17	0	M	\$20"3X"	1	\$60	3,418.64	2,661	0.04	70.000	\$159,660	1.35%	
18	0	M	\$3 + \$9"3X" + \$30	3	\$60	3,404.57	2,672	0.04	70.000	\$160,320	1.35%	
19	0	M	\$100	1	\$100	12,064.99	754	0.01	20.000	\$75,400	0.64%	
20	0	M	\$2 x 2 + \$3 x 2 + \$30"3X"	5	\$100	11,845.05	768	0.01	20.000	\$76,800	0.65%	
21	0	M	\$3 x 2 + \$6 x 4 + \$10"3X" + \$10 x 2 + \$20	10	\$100	16,072.44	566	0.01	15.000	\$56,600	0.48%	
22	0	M	\$20 x 5	5	\$100	14,767.86	616	0.01	16.000	\$61,600	0.52%	MID-TIER
23	0	M	\$10 + \$20"3X" + \$30	3	\$100	9,565.72	951	0.01	25.000	\$95,100	0.80%	11.57%
24	0	H	\$1,000	1	\$1,000	568,562.50	16	-	0.422	\$16,000	0.14%	HIGH-TIER
25	0	H	\$30,000	1	\$30,000	1,516,166.67	6 ***	-	0.158	\$180,000	1.52%	1.66%
						4.38	2,076,590	28.53	54,783	\$ 11,839,490	100.00%	100.00%
Note: "3X" = win TRIPLE the PRIZE by revealing one (1) "3X" Play Symbol.						4.3807						

Consolidated odds are 1 in:

\$2	10.00	909,961
\$3	23.46	387,730
\$6	24.99	364,022
\$9	44.10	206,278
\$10	374.24	24,308
\$18	125.11	72,713
\$20	107.16	84,889
\$30	725.50	12,539
\$60	868.61	10,473
\$100	2,488.92	3,655
\$1,000	568,562.50	16
\$30,000	1,516,166.67	6
		2,076,590

* Each of the following GLEPS will be used in approximately 16.67% of each pack of 125 tickets.

** Numbers are rounded.

*** This number of prizes is guaranteed delivery to the Lottery.

CALLOUT:	Not Applicable for this game.
----------	-------------------------------



INTEROFFICE MEMO

Gary Grief, Executive Director Tyler Vance, Acting Charitable Bingo Operations Director

Payment Approval

April 28, 2021

The attached invoice(s) for service is being submitted for approval.

Vendor Name	Pollard
P.O. Number (if applicable)	362-21-9010RL015
Tx Game Name	Game #2294 Lucky 3
Invoice Number	8520789
Invoice Amount	\$165,614.81

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

JB 4/28/2021



The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock
 Dale Bowersock (Scratch Ticket Strategy Coordinator)
 Please forward to the next person for approval

4/28/2021
Date

Robert Tirloni
 Robert Tirloni (Products Manager)
 Please forward to the next person for approval

4/28/2021
Date

Robert Tirloni for Ryan Mindell
 Ryan Mindell (Lottery Operations Division Director)

4/28/2021
Date

Please return to Maria Perez in the Office of the Controller by

May 8, 2021

Burrola, Jessica

From: Tirloni, Robert
Sent: Wednesday, April 28, 2021 8:38 AM
To: Products
Subject: FW: Ryan Mindell out of office; Robert Tirloni in charge.

From: Mendoza, Merry <Merry.Mendoza@lottery.state.tx.us>
Sent: Wednesday, April 28, 2021 8:04 AM
To: ManagersLO <ManagersLO@lottery.state.tx.us>; Biard, Bob <Bob.Biard@lottery.state.tx.us>; Callahan, Lauren <Lauren.Callahan@lottery.state.tx.us>; Fernandez, Mike <Mike.Fernandez@lottery.state.tx.us>; Grief, Gary <Gary.Grief@lottery.state.tx.us>; Mindell, Ryan <Ryan.Mindell@lottery.state.tx.us>; Pyka, Kathy <Kathy.Pyka@lottery.state.tx.us>; Thomas, Jan <Jan.Thomas@lottery.state.tx.us>; Trevino, Nelda <Nelda.Trevino@lottery.state.tx.us>; Valdez, Mario <Mario.Valdez@lottery.state.tx.us>; Vance, Tyler <Tyler.Vance@lottery.state.tx.us>; Guarnero, Annika <Annika.Guarnero@lottery.state.tx.us>; Terrell, Julie <Julie.Terrell@lottery.state.tx.us>; Perez, Maria <Maria.Perez@lottery.state.tx.us>; Vela, Anthony <Anthony.Vela@lottery.state.tx.us>
Subject: Ryan Mindell out of office; Robert Tirloni in charge.

Ryan will be out of the office today. In his absence, Robert Tirloni will be in charge and have full signature authority including jackpot.



140 Otter Street
 Winnipeg, Manitoba
 Canada R3T 0M8
 Phone: (204) 474-2323
 Fax: (204) 453-1375

INVOICE NO.: 8520789

Sold To: Texas Lottery Commission P.O. Box 16630 Austin, TX 78761-6630 United States	Ship To: Texas Lottery Commission P.O. Box 16630 Austin, TX 78761-6630 United States
Terms: Net 30 days after date of invoice	Due Date: May 23, 2021

Invoice Date	Order No.	Your Order	Customer No.
April 23, 2021	1122808		5008

Order name: LUCKY 3 #2294
PO Number:

Product Description	Quantity	Unit Price	Amount
Ticket Size 4 x 4	9,097,000	13.73 /M	124,901.81
Four colour process / Spectrum base graphics	9,097,000	4.00 /M	36,388.00
Inserts	1	4,325.00 Ea	4,325.00

Under unit price '/M' = price per thousand.

Before Taxes:	165,614.81 USD
Freight:	0.00
Deposit:	0.00
Amount Due:	165,614.81 USD

Banking Instructions:

TD Bank, NA
 2035 Limestone Rd.
 Wilmington, DE 19808
 ABA# 026013673
 Bank Account # 3248176206

Delivery: Prepaid
 Tax ID/Contract Number: NA
 GST Registration Number: 819251463

Instant Ticket Game Analysis
8/25/19-8/28/21

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Print Quantities	Price Point			
	A	B	C	D		E	F	G	H
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	Week 10*	None	2M	None	None	None	None
5M-9.99M	Week 14	Week 16	Week 11*	Week 17	3M	None	None	None	None
10M-14.99M	Week 15	None	None	Week 19	4M	Week 16*	None	None	None
15M-19.99M	Week 23*	None	Week 29	Week 48	5M	Week 20	None	Week 38*	Week 36
20M-24.99M	None	None	None	Week 36	6M	Week 13	Week 23*	None	None
25M-29.99M	Week 32	None	None	None	7M	Week 16	Week 34	None	None
30M-34.99M	None	None	None	None	8M	Week 21*	Week 40	None	None
>35M	None	None	Week 59	Week 44*	>9M	Week 30	Week 33	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Print Quantities	Price Point			
	A	B	C	D		E	F	G	H
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	\$1,280,407	None	2M	None	None	None	None
5M-9.99M	\$565,128	\$810,337	\$1,161,701	\$1,904,150	3M	None	None	None	None
10M-14.99M	\$646,883	None	None	\$2,800,321	4M	\$2,364,236	None	None	None
15M-19.99M	\$638,272	None	\$1,669,812	\$1,515,020	5M	\$2,813,557	None	\$3,506,730	\$6,331,310
20M-24.99M	None	None	None	\$2,620,225	6M	\$4,264,362	\$4,577,513	None	None
25M-29.99M	\$786,285	None	None	None	7M	\$3,884,366	\$3,675,833	None	None
30M-34.99M	None	None	None	None	8M	\$3,283,703	\$3,828,587	None	None
>35M	None	None	\$1,688,331	\$3,934,727	>9M	\$4,643,288	\$6,280,238	None	None

None = no games at this level with 85% sell through
* only one game at this level with 85% sell through

Excludes Promotional Tickets
Unaudited - For Internal Use Only