# TEXAS LOTTERY COMMISSION <br> Scratch Ticket Game Closing Analysis SUMMARY REPORT 

## Scratch Ticket Information



# TEXAS LOTTERY COMMISSION <br> Scratch Ticket Game Closing Analysis RECOMMENDATION AND APPROVALS 

## Instant Ticket Information

| Game \# | 2298 | Printed Payout Percentage |
| :--- | ---: | ---: |
| Game Name | Million Dollar Loteria | Actual Payout Percentage |
| Percent Sold | $87.39 \%$ | Number of Weeks Out |

Average \# of Weeks for $85 \%$ Sell-through for Same Price Point Game With Similar Print Run.*
*Only one game at this level with $85 \%$ sell through.

## Recommendation

Based on the findings in this Summary Report, I am recommending closing the above game.
$\square$ I am recommending closing the above game based ont the below business reason(s):


By signing below, Tagree with the recommendation of the Products Department Staff to close the above game.


- Play the Games of Texas!!

Da Vinci Report $\quad$ 6/15/21

| Product Line | Game | \$ | Tix Run | Name | Start | Call | Close | Wks | \% Sold | Confirmed | Active | Ware | Return | Net Sales |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | 6/12/21 | 6/5/21 | 5/29/21 | 5/22/21 |
| Mature | 2163 | \$3 | 41,105,925 | TEXAS LOTERIA | 4/6/20 |  |  | 62 | 75.68\% | 17,693 | 12,371 | 97,363 | 158 | \$1,412,919.00 | \$1,493,091.00 | \$1,448,610.00 | \$1,493,538.00 |
|  | 2280 | \$5 | 22,744,950 | 50X THE CASH | 1/4/21 |  |  | 23 | 66.06\% | 17,203 | 8,931 | 71,350 | 47 | \$2,311,120.00 | \$2,588,150.00 | \$2,334,120.00 | \$2,295,655.00 |
|  | 2250 | \$5 | 22,721,550 | BINGO TIMES 20 | 11/23/20 |  |  | 29 | 38.46\% | 14,419 | 9,040 | 159,294 | 50 | \$1,533,595.00 | \$1,654,275.00 | \$1,537,885.00 | \$1,594,100.00 |
|  | 2247 | \$5 | 18,355,500 | BONUS BREAK THE BANK | 12/28/20 |  |  | 24 | 30.99\% | 15,702 | 9,608 | 140,148 | 33 | \$1,485,290.00 | \$1,570,030.00 | \$1,456,085.00 | \$1,437,315.00 |
|  | 2286 | \$5 | 9,173,475 | MONEY MONEY MONEY | 2/1/21 |  |  | 19 | 70.52\% | 6,262 | 4,098 | 23,962 | 41 | \$722,595.00 | \$861,970.00 | \$826,590.00 | \$901,925.00 |
|  | 2332 | \$5 | 19,670,175 | SUPER CROSSWORD | 2/8/21 |  |  | 18 | 38.35\% | 18,825 | 9,188 | 128,828 | 16 | \$2,377,100.00 | \$2,472,790.00 | \$2,371,670.00 | \$2,365,645.00 |
|  | 2249 | \$5 | 54,041,700 | SUPER LOTERIA | 11/2/20 |  |  | 32 | 56.73\% | 31,928 | 14,104 | 254,983 | 44 | \$5,083,790.00 | \$5,354,595.00 | \$5,180,400.00 | \$5,100,275.00 |
|  | 2291 | \$5 | 12,237,675 | WILLY WONKA GOLDEN TICKET | 3/1/21 |  |  | 15 | 59.11\% | 11,319 | 7,053 | 46,148 | 25 | \$1,056,005.00 | \$1,282,020.00 | \$1,257,535.00 | \$1,377,600.00 |
|  | 2248 | \$10 | 21,021,400 | \$250,000 50X CASHWORD | 1/18/21 |  |  | 21 | 48.81\% | 29,423 | 8,964 | 170,570 | 46 | \$4,029,970.00 | \$4,445,120.00 | \$4,260,780.00 | \$4,400,850.00 |
|  | 2335 | \$10 | 12,021,150 | \$50 OR \$100! | 12/7/20 |  |  | 27 | 63.02\% | 10,202 | 3,542 | 72,230 | 105 | \$1,070,250.00 | \$1,217,980.00 | \$1,127,520.00 | \$1,101,070.00 |
|  | 2281 | \$10 | 17,131,100 | 100X THE CASH | 1/4/21 |  |  | 23 | 73.00\% | 27,698 | 8,241 | 51,191 | 31 | \$3,261,060.00 | \$3,852,350.00 | \$3,677,300.00 | \$3,713,140.00 |
|  | 2284 | \$10 | 5,907,900 | JUMBO BUCKS 300X | 2/15/21 |  |  | 17 | 65.05\% | 17,486 | 7,914 | 11,108 | 485 | \$1,530,960.00 | \$1,645,560.00 | \$1,594,440.00 | \$1,590,340.00 |
|  | 2320 | \$10 | 10,137,050 | LIMITED EDITION | 2/1/21 |  |  | 19 | 49.99\% | 9,643 | 4,200 | 85,364 | 30 | \$1,035,560.00 | \$1,345,670.00 | \$1,361,500.00 | \$1,405,070.00 |
|  | 2292 | \$10 | 10,252,350 | WILD \$10 | 3/1/21 |  |  | 15 | 51.17\% | 14,547 | 6,392 | 76,708 | 71 | \$1,489,510.00 | \$1,856,260.00 | \$1,901,210.00 | \$1,986,220.00 |
|  | 2287 | \$20 | 8,996,025 | \$1,000,000 CROSSWORD | 2/1/21 |  |  | 19 | 54.90\% | 31,207 | 8,326 | 115,939 | 46 | \$4,349,700.00 | \$4,814,240.00 | \$4,670,960.00 | \$4,711,540.00 |
|  | 2255 | \$20 | 9,050,125 | \$1,000,000 EXTREME CASH | 9/8/20 |  |  | 40 | 72.33\% | 18,638 | 6,552 | 70,927 | 65 | \$1,976,900.00 | \$2,314,420.00 | \$2,242,320.00 | \$2,299,700.00 |
|  | 2282 | \$20 | 9,107,850 | 200X THE CASH | 1/4/21 |  |  | 23 | 68.19\% | 18,679 | 6,198 | 86,583 | 48 | \$2,861,560.00 | \$3,636,060.00 | \$3,612,100.00 | \$3,643,680.00 |
|  | 1838 | \$20 | 34,728,300 | INSTANT MILLIONAIRE | 5/15/17 |  |  | 213 | 74.76\% | 20,191 | 7,143 | 317,536 | 79 | \$2,474,340.00 | \$2,594,240.00 | \$2,527,360.00 | \$2,533,320.00 |
|  | 2040 | \$20 | 7,214,300 | MAD MONEY MULTIPLIER | 10/19/20 |  |  | 34 | 58.57\% | 8,128 | 3,257 | 105,997 | 94 | \$897,520.00 | \$1,089,640.00 | \$1,137,480.00 | \$1,165,540.00 |
|  | 2298 | \$20 | 11,819,775 | MILLION DOLLAR LOTERIA | 11/16/20 |  |  | 30 | 87.39\% | 42,872 | 10,105 | 89 | 65 | \$6,807,580.00 | \$7,545,320.00 | \$7,305,560.00 | \$7,348,860.00 |
|  | 2209 | \$30 | 12,028,825 | \$250 MILLION CASH PARTY | 3/16/20 |  |  | 65 | 61.62\% | 12,985 | 5,693 | 162,565 | 154 | \$1,854,150.00 | \$2,126,970.00 | \$2,037,480.00 | \$2,073,360.00 |
|  | 2053 | \$30 | 34,080,725 | \$750 MILLION WINNER'S CIRCLE | 3/19/18 |  |  | 169 | 52.66\% | 12,993 | 5,410 | 622,704 | 62 | \$2,688,210.00 | \$2,779,290.00 | \$2,736,930.00 | \$2,671,890.00 |
|  | 2337 | \$50 | 6,074,900 | \$5 MILLION FORTUNE | 1/18/21 |  |  | 21 | 54.40\% | 18,697 | 6,829 | 107,857 | 37 | \$5,785,050.00 | \$6,250,200.00 | \$6,249,850.00 | \$6,105,500.00 |
|  | 2274 | \$50 | 5,139,100 | 500X LOTERIA SPECTACULAR | 10/5/20 |  |  | 36 | 86.95\% | 9,859 | 2,817 | 17,552 | 195 | \$2,125,100.00 | \$2,277,350.00 | \$2,307,300.00 | \$2,282,400.00 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sold/Closing | 2290 | \$1 | 10,869,000 | INNER WINNER CHICKEN DINNER | 3/1/21 |  |  | 15 | 90.35\% | 2,929 | 2,446 | 297 | 122 | \$160,923.00 | \$212,662.00 | \$278,494.00 | \$370,917.00 |
|  | 2275 | \$2 | 7,218,375 | 777 | 12/21/20 | 5/6/21 | 6/20/21 | 25 | 94.25\% | 79 | 15 | 238 | 605 | \$3,962.00 | \$8,186.00 | \$7,556.00 | \$37,006.00 |
|  | 2269 | \$2 | 7,308,125 | GIFTS GALORE | 11/16/20 | 5/9/21 | 6/23/21 | 30 | 82.97\% | 42 | 8 | 3,860 | 3,939 | -\$3,616.00 | -\$7,262.00 | -\$47,560.00 | -\$42,634.00 |
|  | 2225 | \$2 | 7,337,875 | TRIPLE 333S | 1/18/21 | 6/6/21 | 7/21/21 | 21 | 95.45\% | 231 | 181 | 275 | 589 | \$27,850.00 | \$46,474.00 | \$52,962.00 | \$72,540.00 |
|  | 2262 | \$2 | 5,953,375 | VETERANS CASH | 10/19/20 | 5/9/21 | 6/23/21 | 34 | 77.40\% | 72 | 34 | 5,350 | 1,577 | \$2,782.00 | \$8,494.00 | -\$12,542.00 | \$24,430.00 |
|  | 2168 | \$3 | 35,604,750 | \$50,000 BONUS CASHWORD | 2/17/20 | 5/9/21 | 6/23/21 | 69 | 98.41\% | 61 | 17 | 229 | 1,336 | \$2,124.00 | \$6,666.00 | \$7,926.00 | \$35,673.00 |
|  | 2147 | \$5 | 7,260,150 | \$100 GRAND | 12/7/20 | 6/6/21 | 7/21/21 | 27 | 84.94\% | 945 | 981 | 7,415 | 511 | \$183,055.00 | \$265,305.00 | \$288,810.00 | \$354,060.00 |
|  | 2276 | \$5 | 9,101,400 | CASH MONEY | 12/21/20 | 7/4/21 | 8/18/21 | 25 | 83.91\% | 3,969 | 3,221 | 8,975 | 323 | \$457,155.00 | \$562,390.00 | \$561,510.00 | \$583,155.00 |

$\left.\begin{array}{ccccccccc}\text { Product Status: } & \text { SmartCash Enabled: } & & \text { Validation Range: } & 10 / 22 / 2020-12 / 31 / 2037 & \\ \text { Active } & & \text { N/A } & & & & & & \\ & & & \text { Outstanding Prizes } & & & & \\ & & & & & & \text { Tickets } & & \\ \text { Tier Ref SmartCash } & \text { Tier Value } & \text { Count } & \text { Amount } & \text { Paid } & \text { Amount Paid } & \% & \text { Life to } & \text { Life to Date }\end{array}\right]$ Est. Tickets

## Interoffice Memo

## Payment Approval (VIA EMAIL)

October 23, 2020

The attached invoice(s) for service is being submitted for approval.

| Vendor Name  <br> P.O. Number (if applicable) IGT <br> Invoice Number $362-21-9009$ RL001 <br> Tx Game Name: 90115757 <br> Invoice Amount: Game \#2298 Million Dollar Loteria | $\$ 556,947.80$ |
| :--- | :--- |

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

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Dale Bowersock (Scratch Ticket Strategy Coordinator) Please forward to the next person for approval

Robert Tirloni (Products Manager)
Please forward to the next person for approval

Ryan Mindell (Lottery Operations Division Director)

Please return to Maria Perez in the Office of the Controller by

cobal solutions corporation
d/b/a IGT Solutions Corp. in the state of Texas
10 Memorial Boulevard
Providence, RI 02903
USA
Telephone 401 392-1000
Fax 401 392-1234
FED ID No. 05-0389840
BILL TO: 20318
Texas Lottery Commission

Gary Grief, Executive Director
611 East 6th Street
Austin TX 78701

## INVOICE

INVOICE NUMBER: 9011575
DATE


REMARKS:
Unrounded Invoice Total \$ 556,947.7980
PAYMENT TERMS:
Due within 30 days

# INVOICE NUMBER: 90115757 



REMITTANCE:
Please remit payment in USD:
For wire transfer payments:
Wells Fargo Bank, N.A
420 Montgomery Street
For ACH payments:
Wells Fargo Bank, N.A
San Francisco 1 A
420 Montgomery Street
San Francisco CA 94104
SWTFT: WFBIUS6S
ABA No. 121000248
ABA No. 121000248
Account No. 4417073848
Account No. 4417073848
Account Name: IGT Global Solutions Corp Account Name: IGT Global Solutions Corporation



# Average Number of Weeks for 85\% Average Sell Through 



## Average Weekly Dollar Sales at 85\% Average Sell Through

|  | A | B | C | D |  | E | F | G | H |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Price Point |  |  |  |  | Price Point |  |  |  |
| $\begin{gathered} \text { Print } \\ \text { Quantities } \end{gathered}$ | \$1 | \$2 | \$3 | \$5 | $\begin{gathered} \text { Print } \\ \text { Quantities } \end{gathered}$ | \$10 | \$20 | \$30 | \$50 |
| < 5M | None | None | None | None | 2M | None | None | None | None |
| 5M-9.99M | \$560,738 | \$776,573 | \$927,958 | \$1,946,842 | 3M | None | None | None | None |
| 10M-14.99M | \$607,596 | None | None | \$2,218,148 | 4M | \$2,364,236 | None | None | \$3,873,162 |
| 15M-19.99M | \$633,975 | None | \$1,585,325 | \$1,515,020 | 5M | \$3,760,439 | None | \$3,506,730 | \$6,271,944 |
| 20M-24.99M | None | None | None | \$2,468,328 | 6M | \$4,039,631 | \$4,400,564 | None | None |
| 25M-29.99M | \$776,998 | None | None | None | 7M | \$3,884,366 | \$3,675,833 | None | None |
| 30M-34.99M | None | \$1,280,700 | None | None | 8M | \$3,381,845 | \$3,828,587 | None | None |
| >35M | None | \$1,061,088 | None | \$4,122,095 | >9M | \$4,682,820 | \$5,671,831 | None | None |

None $=$ no games at this level with $85 \%$ sell through

* only one game at this level with $85 \%$ sell through

Excludes Promotional Tickets
Unaudited - For Internal Use Only

