

TEAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

9/28/2021

Game #	2320	Confirmed Packs	3,869
Game Name	Limited Edition	Active Packs	1,942
Quantity Printed	10,137,050	Warehouse Packs	73,956
Price Point	\$10	Returned Packs	56
Start Date	2/1/2021	Printed Payout Percentage	69.99%
Top Prize	\$ 250,000	Percent Sold	59.91%
Number of Top Prizes Remaining	2	Number of Weeks Out	34

Current Game Sales Analysis**TANGIBLE COSTS****Expenditure Impact:**

Cost to print tickets	\$ 1,017,053	Actual ticket production costs
Prize payout expense	\$ 41,792,410	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs **\$ 42,809,463**

TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 60,731,067	Based on # of tkts printed, times % sold from DaVinci report, times the price point
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Total Estimated Benefits **\$ 60,731,067**

Excess of Revenue over Expended **\$ 17,921,603**

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

Previous 3 Weeks Sales from DaVinci		
Most recent week sales	\$	422,960
Next week	\$	449,680
Next week	\$	480,580
Avg Weekly Sales Current Game	\$	451,073
Avg Weekly Sales \$10; >9M Qty	\$	4,682,820
Percentage Of Variance In Sales		90%

MASS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2320	Printed Payout Percentage	69.99%
Game Name	Limited Edition	Actual Payout Percentage	68.82%
Percent Sold	59.91%	Number of Weeks Out	34
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			30

Recommendation

Based on the findings in this Summary Report, I am recommending closing the above game.

I am recommending closing the above game based on the below business reason(s):

Dale Bowersock 9/28/2021

Scratch Ticket Strategy Coordinator Date

Paul Lee 9/29/2021

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Roy Mitchell 9/29/2021

Lottery Operations Division Director Date

Kathy Ryan 9/30/2021

Controller Date

Gary Brief 9/30/2021

Executive Director Date



Da Vinci Report **9/28/21**

Week End Date:9/25/21

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														9/25/21	9/18/21	9/11/21	9/4/21
Mature	2249	\$5	54,041,700	SUPER LOTERIA	11/2/20			47	83.23%	27,213	13,088	70,961	21	\$4,531,585.00	\$4,632,685.00	\$4,556,260.00	\$4,614,115.00
	2295	\$5	7,196,175	TEXAS RED WHITE & BLUE	6/21/21			14	55.09%	7,898	4,498	28,148	48	\$573,750.00	\$636,930.00	\$730,085.00	\$857,600.00
	2309	\$10	15,693,550	\$100 MILLION CASH PAYOUT	6/7/21			16	44.88%	19,847	7,774	140,751	17	\$2,479,510.00	\$2,672,670.00	\$3,157,290.00	\$3,762,080.00
	2248	\$10	21,021,400	\$250,000 50X CASHWORD	1/18/21			36	76.75%	22,502	8,598	60,337	31	\$3,609,460.00	\$3,748,650.00	\$3,754,960.00	\$3,985,620.00
	2346	\$10	13,460,600	\$500,000 EXTREME LUCK	4/5/21			25	46.61%	7,718	3,489	130,259	65	\$932,530.00	\$992,910.00	\$1,098,750.00	\$1,348,930.00
	2335	\$10	12,021,150	\$50 OR \$100!	12/7/20			42	76.86%	7,136	3,117	42,890	87	\$943,070.00	\$998,730.00	\$1,052,670.00	\$1,193,510.00
	2347	\$10	11,256,950	777	4/19/21			23	65.85%	8,868	4,660	60,728	92	\$1,209,090.00	\$1,303,790.00	\$1,457,670.00	\$1,662,360.00
	2320	\$10	10,137,050	LIMITED EDITION	2/1/21			34	59.91%	3,869	1,942	73,956	56	\$422,960.00	\$449,680.00	\$480,580.00	\$572,880.00
	2258	\$10	39,197,450	MEGA LOTERIA	3/15/21			28	55.95%	38,779	11,973	282,446	20	\$7,570,340.00	\$7,626,620.00	\$7,627,440.00	\$8,073,730.00
	2303	\$10	10,887,100	RUBY RED 7S	5/3/21			21	70.11%	18,153	8,376	34,376	21	\$2,179,010.00	\$2,304,600.00	\$2,530,810.00	\$2,917,780.00
	2292	\$10	10,252,350	WILD \$10	3/1/21			30	64.78%	5,450	2,859	61,976	131	\$512,670.00	\$587,070.00	\$663,530.00	\$761,750.00
	2287	\$20	8,996,025	\$1,000,000 CROSSWORD	2/1/21			34	88.93%	17,719	7,458	10,528	33	\$3,553,200.00	\$3,781,460.00	\$3,774,160.00	\$4,201,060.00
	2203	\$20	8,559,050	\$1,000,000 EXTREME CASH	6/7/21			16	38.76%	23,773	7,916	172,556	36	\$2,571,160.00	\$2,734,060.00	\$3,163,540.00	\$3,893,220.00
	2255	\$20	9,050,125	\$1,000,000 EXTREME CASH	9/8/20			55	87.84%	13,049	5,549	21,276	78	\$1,533,320.00	\$1,728,320.00	\$1,781,760.00	\$2,026,280.00
	2282	\$20	9,107,850	200X THE CASH	1/4/21			38	86.93%	10,275	4,063	29,967	74	\$1,560,460.00	\$1,650,000.00	\$1,816,440.00	\$2,261,120.00
	2304	\$20	8,984,625	DIAMOND WHITE 7S	5/3/21			21	51.46%	23,061	8,894	137,586	21	\$2,852,700.00	\$2,852,740.00	\$3,156,960.00	\$3,663,720.00
	1838	\$20	34,728,300	INSTANT MILLIONAIRE	5/15/17			228	79.98%	14,917	6,388	251,145	61	\$2,030,540.00	\$2,183,980.00	\$2,231,920.00	\$2,618,900.00
	2343	\$20	25,454,075	MILLION DOLLAR LOTERIA	6/18/21			14	20.52%	42,046	10,703	744,938	45	\$7,525,880.00	\$7,690,060.00	\$7,774,660.00	\$8,589,120.00
	2209	\$30	12,028,825	\$250 MILLION CASH PARTY	3/16/20			80	69.65%	10,526	5,273	126,697	92	\$1,727,940.00	\$2,023,830.00	\$1,950,720.00	\$2,147,400.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			184	56.31%	11,280	4,942	575,010	47	\$2,415,240.00	\$2,396,010.00	\$2,314,740.00	\$2,629,170.00
	2293	\$30	9,177,650	CASH CELEBRATION!	4/5/21			25	42.71%	15,940	7,440	182,327	38	\$3,385,980.00	\$3,756,390.00	\$3,674,490.00	\$4,254,600.00
	2338	\$50	5,118,680	500X LOTERIA SPECTACULAR	3/15/21			28	76.13%	25,543	7,758	21,953	39	\$6,914,100.00	\$8,252,500.00	\$8,003,800.00	\$8,598,600.00
	2312	\$50	6,731,160	MILLIONAIRE CLUB	4/19/21			23	59.48%	25,680	7,571	96,247	50	\$7,618,500.00	\$9,510,800.00	\$9,148,550.00	#####
Sold/Closing	2277	\$1	29,734,500	10X THE CASH	1/4/21			38	93.36%	6,141	4,650	310	215	\$309,029.00	\$356,199.00	\$396,878.00	\$431,005.00
	2160	\$1	30,596,400	WEEKLY HALF GRAND	12/7/20	10/3/21	11/17/21	42	72.95%	3,940	4,806	40,919	410	\$254,628.00	\$276,546.00	\$302,774.00	\$319,190.00
	2299	\$2	9,010,375	LUCKY DOG	3/15/21	10/3/21	11/17/21	28	92.71%	1,037	904	352	1,095	\$92,042.00	\$97,624.00	\$125,810.00	\$130,776.00
	2339	\$2	9,169,750	MUCHO DINERO	4/19/21	10/3/21	11/17/21	23	72.12%	2,310	2,474	11,528	708	\$233,590.00	\$271,534.00	\$277,088.00	\$307,786.00
	2163	\$3	41,105,925	TEXAS LOTERIA	4/6/20			77	92.70%	16,465	11,948	7,348	16	\$1,361,757.00	\$1,418,817.00	\$1,381,263.00	\$1,411,905.00
	2289	\$5	6,021,225	50X SPEEDWAY RICHES	4/5/21	10/3/21	11/17/21	25	89.01%	1,666	997	1,033	2,309	\$128,105.00	\$151,190.00	\$178,700.00	\$199,700.00
	2280	\$5	22,744,950	50X THE CASH	1/4/21			38	92.68%	12,112	6,795	479	83	\$1,624,660.00	\$1,683,095.00	\$1,773,815.00	\$1,963,900.00
	2291	\$5	12,237,675	WILLY WONKA GOLDEN TICKET	3/1/21	10/3/21	11/17/21	30	70.80%	1,520	1,249	41,518	650	\$180,295.00	\$215,480.00	\$249,385.00	\$271,130.00

Liability for 2320 / for Life to DateProduct Status:
ActiveSmartCash Enabled:
N/A

Validation Range: 01/15/2021 - 12/31/2037

Outstanding Prizes

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$10.00	472707	\$4,727,070.00	642382	\$6,423,820.00	57.61%	5839765
2	2	N/A	\$20.00	127835	\$2,556,700.00	176290	\$3,525,800.00	57.97%	5876072
3	3	N/A	\$20.00	164704	\$3,294,080.00	240778	\$4,815,560.00	59.38%	6019450
4	0	N/A	\$30.00	42524	\$1,275,720.00	58833	\$1,764,990.00	58.05%	5884083
5	0	N/A	\$30.00	82274	\$2,468,220.00	120467	\$3,614,010.00	59.42%	6023350
6	0	N/A	\$30.00	81960	\$2,458,800.00	120781	\$3,623,430.00	59.57%	6039050
7	0	N/A	\$50.00	21288	\$1,064,400.00	29463	\$1,473,150.00	58.05%	5884965
8	0	N/A	\$50.00	20386	\$1,019,300.00	30353	\$1,517,650.00	59.82%	6064169
9	0	N/A	\$50.00	20392	\$1,019,600.00	30253	\$1,512,650.00	59.74%	6055408
10	0	N/A	\$50.00	20375	\$1,018,750.00	30231	\$1,511,550.00	59.74%	6055668
11	0	N/A	\$100.00	7806	\$780,600.00	10786	\$1,078,600.00	58.01%	5880928
12	0	N/A	\$100.00	13651	\$1,365,100.00	20130	\$2,013,000.00	59.59%	6040638
13	0	N/A	\$100.00	10267	\$1,026,700.00	15062	\$1,506,200.00	59.47%	6028040
14	0	N/A	\$100.00	8879	\$887,900.00	13140	\$1,314,000.00	59.68%	6049359
15	0	N/A	\$100.00	8911	\$891,100.00	13014	\$1,301,400.00	59.36%	6017038
16	0	N/A	\$150.00	2663	\$399,450.00	3673	\$550,950.00	57.97%	5876481
17	0	N/A	\$150.00	2582	\$387,300.00	3778	\$566,700.00	59.40%	6021662
18	0	N/A	\$150.00	2558	\$383,700.00	3784	\$567,600.00	59.67%	6048343
19	0	N/A	\$150.00	2557	\$383,550.00	3797	\$569,550.00	59.76%	6057661
20	0	N/A	\$300.00	714	\$214,200.00	986	\$295,800.00	58.00%	5879489
21	0	N/A	\$300.00	861	\$258,300.00	1239	\$371,700.00	59.00%	5980859
22	0	N/A	\$300.00	856	\$256,800.00	1251	\$375,300.00	59.37%	6018723
23	0	N/A	\$300.00	815	\$244,500.00	1206	\$361,800.00	59.67%	6049125
24	0	N/A	\$300.00	681	\$204,300.00	1014	\$304,200.00	59.82%	6064288
25	0	N/A	\$1,000.00	9	\$9,000.00	9	\$9,000.00	50.00%	5068525
26	0	N/A	\$1,000.00	13	\$13,000.00	17	\$17,000.00	56.67%	5744328
27	0	N/A	\$1,000.00	11	\$11,000.00	17	\$17,000.00	60.71%	6154637
28	0	N/A	\$10,000.00	2	\$20,000.00	2	\$20,000.00	50.00%	5068525
29	0	N/A	\$10,000.00	2	\$20,000.00	2	\$20,000.00	50.00%	5068525
30	0	N/A	\$250,000.00	2	\$500,000.00	3	\$750,000.00	60.00%	6082230
Totals:				1118285	\$29,159,140.00	1,572,741	\$41,792,410.00		

Prize Structure
 TEXAS LOTTERY
 GAME NO.2320 "Limited Edition"
 October 2, 2020 - VERSION C

Order Quantity:	10,137,050	Pack Size:	50	Pool Size:	120,000	Winners:	2,691,026	Prize Fund:	\$70,951,550.00
Price Point:	\$10.00	Packs/Game:	202,741	Number of Pools:	84.48	Non-winners:	7,446,024	Payout:	69.99230545%
Revenue:	\$101,370,500.00	Packs/Pool:	2,400			Overall Odds:	3.7670		

Total Payout

Kind	Wins	Tier Level	Get	Win	Value	Odds (1 in)	Winners			Total Prize Cost	% Prize Fund
							Pack	Pool	Total		
Low Tiers											
01	1	L	\$10	\$10	\$10.00	9.0908	5.50	13,200.00	1,115,089	\$11,150,890.00	15.72%
02	1	L	\$20	\$20	\$20.00	33.3319	1.50	3,600.00	304,125	\$6,082,500.00	8.57%
03	1	L	\$10 w/ MONEY BAG	\$20	\$20.00	25.0000	2.00	4,800.00	405,482	\$8,109,640.00	11.43%
Total (\$20.00):						14.2854	3.50	8,400.00	709,607	\$14,192,140.00	20.00%
Total (Low Tiers):						5.5555	9.00	21,600.00	1,824,696	\$25,343,030.00	35.72%
Mid Tiers											
04	1	M	\$30	\$30	\$30.00	100.0133	0.50	1,200.00	101,357	\$3,040,710.00	4.29%
05	2	M	\$10 + \$20	\$30	\$30.00	50.0000	1.00	2,400.00	202,741	\$6,082,230.00	8.57%
06	1	M	\$10 w/ SAFE	\$30	\$30.00	50.0000	1.00	2,400.00	202,741	\$6,082,230.00	8.57%
Total (\$30.00):						20.0005	2.50	6,000.00	506,839	\$15,205,170.00	21.43%
07	1	M	\$50	\$50	\$50.00	199.7409	0.25	600.00	50,751	\$2,537,550.00	3.58%
08	2	M	\$20 w/ MONEY BAG + \$10	\$50	\$50.00	199.7881	0.25	600.00	50,739	\$2,536,950.00	3.58%
09	2	M	\$10 w/ SAFE + \$20	\$50	\$50.00	200.1589	0.25	600.00	50,645	\$2,532,250.00	3.57%
10	3	M	(\$20 x 2) + \$10	\$50	\$50.00	200.3132	0.25	600.00	50,606	\$2,530,300.00	3.57%
Total (\$50.00):						50.0000	1.00	2,400.00	202,741	\$10,137,050.00	14.29%
11	1	M	\$100	\$100	\$100.00	545.2372	0.09	220.00	18,592	\$1,859,200.00	2.62%
12	2	M	\$20 w/ SAFE + \$20 w/ MONEY BAG	\$100	\$100.00	300.0814	0.17	400.00	33,781	\$3,378,100.00	4.76%
13	4	M	(\$30 x 2) + (\$20 x 2)	\$100	\$100.00	400.2152	0.13	300.00	25,329	\$2,532,900.00	3.57%
14	10	M	\$10 x 10	\$100	\$100.00	460.3774	0.11	260.00	22,019	\$2,201,900.00	3.10%
15	2	M	\$50 x 2	\$100	\$100.00	462.3512	0.11	260.00	21,925	\$2,192,500.00	3.09%
Total (\$100.00):						83.3324	0.60	1,440.00	121,646	\$12,164,600.00	17.14%
16	1	M	\$150	\$150	\$150.00	1599.9132	0.03	75.00	6,336	\$950,400.00	1.34%
17	3	M	\$60 w/ MONEY BAG + \$20 + \$10	\$150	\$150.00	1593.8758	0.03	75.00	6,360	\$954,000.00	1.34%
18	1	M	\$50 w/ SAFE	\$150	\$150.00	1598.3996	0.03	75.00	6,342	\$951,300.00	1.34%
19	20	M	(\$10 x 10) + (\$5 x 10)	\$150	\$150.00	1595.3809	0.03	75.00	6,354	\$953,100.00	1.34%
Total (\$150.00):						399.2222	0.13	300.00	25,392	\$3,808,800.00	5.37%
20	1	M	\$300	\$300	\$300.00	5962.9706	0.01	20.00	1,700	\$510,000.00	0.72%
21	1	M	\$100 w/ SAFE	\$300	\$300.00	4827.1667	0.01	25.00	2,100	\$630,000.00	0.89%
22	3	M	\$100 + \$60 w/ SAFE + \$10 w/ MONEY BAG	\$300	\$300.00	4811.1296	0.01	25.00	2,107	\$632,100.00	0.89%
23	13	M	\$60 + (\$30 x 5) + (\$20 x 2) + (\$10 x 5)	\$300	\$300.00	5015.8585	0.01	24.00	2,021	\$606,300.00	0.85%
24	10	M	\$30 x 10	\$300	\$300.00	5980.5605	0.01	20.00	1,695	\$508,500.00	0.72%
Total (\$300.00):						1053.4189	0.05	114.00	9,623	\$2,886,900.00	4.07%
Total (Mid Tiers):						11.7023	4.27	10,254.00	866,241	\$44,202,520.00	62.30%
High Tiers											
25	1	H	\$1,000	\$1,000	\$1,000.00	563169.4444	0.00	0.18	18	\$18,000.00	0.03%
26	2	H	\$300 w/ SAFE + \$50 w/ MONEY BAG	\$1,000	\$1,000.00	337901.6667	0.00	0.36	30	\$30,000.00	0.04%
27	35	H	(\$50 x 10) + (\$30 x 10) + (\$20 x 5) + (\$10 x 10)	\$1,000	\$1,000.00	362037.5000	0.00	0.36	28	\$28,000.00	0.04%
Total (\$1,000.00):						133382.2368	0.00	0.89	76	\$76,000.00	0.11%
28	1	H	\$10,000	\$10,000	\$10,000.00	2534262.5000	0.00	0.05	4 *	\$40,000.00	0.06%
29	2	H	\$2,000 w/ SAFE + \$2,000 w/ MONEY BAG	\$10,000	\$10,000.00	2534262.5000	0.00	0.05	4 *	\$40,000.00	0.06%
Total (\$10,000.00):						1267131.2500	0.00	0.10	8	\$80,000.00	0.11%
30	1	H	\$250,000	\$250,000	\$250,000.00	2027410.0000	0.00	0.06	5 *	\$1,250,000.00	1.76%
Total (High Tiers):						113899.4382	0.00	1.05	89	\$1,406,000.00	1.98%
Total :						3.7670	13.27	31,855.05	2,691,026	\$70,951,550.00	100.00%

* Exact Quantity by Kind Level

MONEY BAG = win DOUBLE the prize
 SAFE = win TRIPLE the prize

The \$30 and \$50 prizes are included in the GLEPS but are programmed as mid-tier and not part of the low-tier file.



INTEROFFICE MEMO

Gary Grief, Executive Director Tom Hanson, Charitable Bingo Operations Director

Payment Approval

January 13, 2021

The attached invoice(s) for service is being submitted for approval.

Vendor Name	Scientific Games
P.O. Number (if applicable)	362-21-9019 RL007
Invoice Number	TX 011221
Tx Game Name:	Game #2320 Limited Edition
Invoice Amount:	\$1,017,053.44

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

JB

1/13/2021

1/13/2021

Dale Bowersock (Scratch Ticket Strategy Coordinator)
Please forward to the next person for approval

Date



1/13/2021

Robert Tirloni (Products Manager)
Please forward to the next person for approval

Date

1/13/2021

Ryan Mindell (Lottery Operations Division Director)

Date

Please return to Maria Perez in the Office of the Controller by

January 23, 2021



**Invoice: TX 011221
 "TX 2320 LIMITED EDITION"™
 January 8, 2021**

Supplier : Scientific Games International
 1500 Bluegrass Lakes Parkway
 Alpharetta, Georgia 30004 USA

Customer : TEXAS LOTTERY
 Attn: Accounts Payable
 P.O. BOX 16630
 AUSTIN, TX 78761-6630
 United States

<u>Game</u>	<u>Shipment</u>	<u>Description</u>	<u>Quantity</u>	<u>Price Per</u>	<u>Total Amount</u>	<u>SG Invoice #</u>
TX-2320	1	TX-2320 LIMITED EDITION	2,518,700	98.21 \$	247,361.53	1039461
		Additional Charges			21,493.76	
TX-2320	2	TX-2320 LIMITED EDITION	2,519,650	98.21 \$	247,454.83	1039462
TX-2320	3	TX-2320 LIMITED EDITION	2,517,850	98.21 \$	247,278.05	1039463
TX-2320	4	TX-2320 LIMITED EDITION	2,580,850	98.21 \$	253,465.28	1039464
					\$ -	
					\$ -	
				Total Due	\$1,017,053.44	

***Please include the SG invoice numbers with your remittance**

Due Date: February 7, 2021

Wire Transfer Instructions:

Bank: Bank of America
 Swift: BOFAUS3N
 Acct Name: Scientific Games International, Inc.-Operating
 Acct #: 501017395032
 Wire Routing #: 026009593

**Closing Scratch Ticket Game Analysis
2/24/19-2/27/21**

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Print Quantities	Price Point			
	A	B	C	D		E	F	G	H
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	Week 14	Week 16	Week 17	Week 17	3M	None	None	None	None
10M-14.99M	Week 16	None	None	Week 25	4M	Week 16*	None	None	Week 51*
15M-19.99M	Week 23	None	Week 31	Week 48	5M	Week 13*	None	Week 38*	Week 35*
20M-24.99M	None	None	None	Week 38	6M	Week 14	Week 24	None	None
25M-29.99M	Week 32*	None	None	None	7M	Week 16	Week 34	None	None
30M-34.99M	None	Week 46*	None	None	8M	Week 21	Week 40	None	None
>35M	None	Week 63	None	Week 42*	>9M	Week 30	Week 36*	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Print Quantities	Price Point			
	A	B	C	D		E	F	G	H
	\$1	\$2	\$3	\$5		\$10	\$20	\$30	\$50
< 5M	None	None	None	None	2M	None	None	None	None
5M-9.99M	\$560,738	\$776,573	\$927,958	\$1,946,842	3M	None	None	None	None
10M-14.99M	\$607,596	None	None	\$2,218,148	4M	\$2,364,236	None	None	\$3,873,162
15M-19.99M	\$633,975	None	\$1,585,325	\$1,515,020	5M	\$3,760,439	None	\$3,506,730	\$6,271,944
20M-24.99M	None	None	None	\$2,468,328	6M	\$4,039,631	\$4,400,564	None	None
25M-29.99M	\$776,998	None	None	None	7M	\$3,884,366	\$3,675,833	None	None
30M-34.99M	None	\$1,280,700	None	None	8M	\$3,381,845	\$3,828,587	None	None
>35M	None	\$1,061,088	None	\$4,122,095	>9M	\$4,682,820	\$5,671,831	None	None

None = no games at this level with 85% sell through
* only one game at this level with 85% sell through

Excludes Promotional Tickets
Unaudited - For Internal Use Only