

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

5/28/2024

Game #	2322	Confirmed Packs	2,865
Game Name	10X the Cash	Active Packs	1,140
Quantity Printed	7,235,625	Warehouse Packs	1,599
Price Point	\$2	Returned Packs	3,313
Start Date	12/18/2023	Printed Payout Percentage	65.00%
Top Prize	\$ 30,000	Percent Sold	82.92%
Number of Top Prizes Remaining	2	Number of Weeks Out	23

Current Game Sales AnalysisTANGIBLE COSTS**Expenditure Impact:**

Cost to print tickets	\$ 202,451	Actual ticket production costs
Prize payout expense	\$ 7,102,426	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs**\$ 7,304,877**TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 11,999,561	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 11,999,561	

Excess of Revenue over Expended \$ 4,694,684INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	97,698
Next week	\$	112,564
Next week	\$	118,080
Avg Weekly Sales Current Game	\$	109,447
Avg Weekly Sales \$2; 5M-9.99M Qty	\$	889,989
Percentage Of Variance In Sales		88%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2322	Printed Payout Percentage	65.00%
Game Name	10X the Cash	Actual Payout Percentage	59.19%
Percent Sold	82.92%	Number of Weeks Out	23
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			17

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):



5/28/2024

Scratch Ticket Strategy Coordinator Date

5/30/2024

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.



5/30/2024

Lottery Operations Division Director Date

6/3/2024

Controller Date

N/A

Deputy Executive Director Date

6/4/2024

Executive Director Date



Play the Games of Texas!

Da Vinci Report

5/28/24

Week End Date:5/25/24

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														5/25/24	5/18/24	5/11/24	5/4/24
Baseline	2417	\$1	9,996,450	7-11-21	3/18/24			10	54.23%	10,079	7,132	10,272	42	\$395,749.00	\$509,909.00	\$611,460.00	\$653,107.00
	2564	\$1	13,210,350	HIT \$5,000	5/6/24			3	8.59%	20,748	10,734	46,586	11	\$515,226.00	\$415,921.00	\$203,295.00	\$0
	2539	\$2	9,005,875	5 TIMES LUCKY	4/15/24			6	19.13%	16,422	10,321	29,440	19	\$615,212.00	\$671,354.00	\$757,924.00	\$662,130.00
	2571	\$2	25,071,375	CLASSIC BINGO!	5/20/24			1	0.47%	29,456	6,281	161,214	154	\$236,036.00	\$0	\$0	\$0
	2476	\$2	9,233,750	LUCKY DOG/COOL CAT	3/18/24			10	34.35%	11,131	6,295	28,297	505	\$496,530.00	\$578,794.00	\$695,106.00	\$810,128.00
	2504	\$3	35,510,250	CROSSWORD	3/4/24			12	13.58%	13,880	8,533	219,873	67	\$1,146,243.00	\$1,215,798.00	\$1,213,659.00	\$1,312,026.00
	2562	\$5	7,330,725	\$100,000 MONEY MANIA	4/15/24			6	31.61%	18,969	12,242	32,891	29	\$1,534,160.00	\$1,725,870.00	\$2,147,540.00	\$2,482,760.00
	2554	\$5	7,213,575	50X THE WIN	3/4/24			12	56.06%	5,253	3,742	30,654	710	\$644,620.00	\$722,755.00	\$846,840.00	\$1,095,985.00
	2565	\$5	14,318,325	HIT \$200,000	5/6/24			3	10.88%	27,070	14,211	123,544	4	\$3,089,095.00	\$3,158,275.00	\$1,544,910.00	\$0
	2559	\$5	7,244,700	LUCKY 7S	3/18/24			10	51.83%	8,067	6,281	29,871	167	\$895,870.00	\$1,077,240.00	\$1,301,975.00	\$1,585,385.00
	2558	\$5	7,127,925	SILVER ARMADILLO DOLLAR\$	4/1/24			8	47.04%	11,822	8,942	27,048	84	\$1,458,560.00	\$1,616,600.00	\$1,724,125.00	\$2,133,525.00
	2566	\$10	11,258,600	HIT \$500,000	5/6/24			3	9.03%	35,542	11,892	152,267	5	\$3,812,630.00	\$4,065,660.00	\$2,288,350.00	\$0
	2555	\$10	7,962,650	LADY LUCK 777	4/1/24			8	43.48%	35,400	11,031	37,713	55	\$3,488,760.00	\$3,565,840.00	\$3,975,470.00	\$4,893,430.00
	2551	\$10	8,108,400	MONEY MONEY MONEY	3/4/24			12	39.07%	36,927	9,706	46,674	64	\$1,732,310.00	\$1,897,370.00	\$2,087,010.00	\$2,471,300.00
	2583	\$20	15,298,725	\$1,000,000 CROSSWORD	5/20/24			1	0.79%	51,251	7,137	542,722	41	\$2,418,080.00	\$0	\$0	\$0
	2567	\$20	6,098,900	HIT \$1,000,000	5/6/24			3	11.02%	39,651	11,172	159,988	7	\$4,717,220.00	\$5,210,340.00	\$3,514,660.00	\$0
	2586	\$20	25,615,950	MILLION DOLLAR LOTERIA	4/15/24			6	7.54%	55,778	10,155	871,600	50	\$6,292,120.00	\$6,559,280.00	\$6,670,700.00	\$7,341,640.00
	2561	\$30	7,080,625	MAXIMUM MILLIONS	4/1/24			8	17.05%	29,996	9,677	191,266	32	\$3,865,590.00	\$4,223,400.00	\$4,156,380.00	\$4,930,110.00
	2518	\$50	7,928,240	500X LOTERIA SPECTACULAR	5/20/24			1	1.03%	44,615	5,563	337,015	38	\$4,073,000.00	\$2,000.00	\$0	\$0
	2548	\$50	6,070,220	LUXE	3/4/24			12	20.99%	29,126	6,535	200,305	78	\$4,052,050.00	\$4,454,000.00	\$4,608,350.00	\$5,103,200.00
Mature	2519	\$1	17,373,600	\$5,000 WINNINGS	9/5/23			38	77.15%	7,355	4,096	12,996	49	\$191,094.00	\$215,284.00	\$221,879.00	\$264,725.00
	2541	\$1	29,430,150	20X POWER BLITZ	1/2/24			21	36.88%	9,687	5,305	106,074	279	\$281,786.00	\$326,903.00	\$358,015.00	\$420,162.00
	2424	\$1	823,350	CASH FRENZY	9/14/22			88	0.00%	0	0	1,358	345	\$0	\$0	\$0	\$0
	1878	\$1	854,700	CASH ON THE SPOT	9/18/17			349	0.00%	0	0	857	86	\$0	\$0	\$0	\$0
	2124	\$1	853,200	WINNING 7S	8/8/19			250	0.00%	0	0	1,288	438	\$0	\$0	\$0	\$0
	2322	\$2	7,235,625	10X THE CASH	12/18/23			23	82.92%	2,865	1,140	1,599	3,313	\$97,698.00	\$112,564.00	\$118,080.00	\$159,944.00
	2546	\$2	9,249,750	BONUS 7	1/16/24			19	57.93%	5,241	2,656	19,215	2,438	\$210,022.00	\$235,252.00	\$245,254.00	\$300,522.00
	2552	\$2	24,253,375	BREAK THE BANK	12/4/23			25	44.33%	13,167	8,663	80,105	22	\$795,042.00	\$830,296.00	\$822,998.00	\$871,244.00
	2427	\$2	30,059,250	CLASSIC BINGO!	2/20/23			66	85.52%	5,305	4,145	22,546	269	\$454,360.00	\$538,894.00	\$555,334.00	\$593,640.00
	2388	\$2	7,293,125	MATCH 3 TRIPLER	2/19/24			14	53.94%	9,389	4,626	6,209	3,183	\$334,232.00	\$401,300.00	\$382,304.00	\$451,572.00

Liability for 2322 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 07/23/2021 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$2.00	227967	\$455,934.00	582655	\$1,165,310.00	71.88%	5200787
2	2	N/A	\$4.00	94585	\$378,340.00	252665	\$1,010,660.00	72.76%	5264763
3	3	N/A	\$4.00	42225	\$168,900.00	131284	\$525,136.00	75.66%	5474769
4	4	N/A	\$4.00	15145	\$60,580.00	42680	\$170,720.00	73.81%	5340535
5	5	N/A	\$5.00	43846	\$219,230.00	129696	\$648,480.00	74.73%	5407518
6	6	N/A	\$10.00	3133	\$31,330.00	11297	\$112,970.00	78.29%	5664646
7	7	N/A	\$10.00	14543	\$145,430.00	43316	\$433,160.00	74.86%	5416933
8	8	N/A	\$10.00	3518	\$35,180.00	10965	\$109,650.00	75.71%	5478052
9	9	N/A	\$20.00	5938	\$118,760.00	23061	\$461,220.00	79.52%	5754017
10	10	N/A	\$20.00	3374	\$67,480.00	11142	\$222,840.00	76.76%	5553825
11	11	N/A	\$20.00	3247	\$64,940.00	11209	\$224,180.00	77.54%	5610412
12	0	N/A	\$50.00	1661	\$83,050.00	5871	\$293,550.00	77.95%	5639983
13	0	N/A	\$50.00	561	\$28,050.00	2439	\$121,950.00	81.30%	5882563
14	0	N/A	\$50.00	2367	\$118,350.00	9643	\$482,150.00	80.29%	5809586
15	0	N/A	\$50.00	1163	\$58,150.00	4858	\$242,900.00	80.68%	5838011
16	0	N/A	\$50.00	63	\$3,150.00	237	\$11,850.00	79.00%	5716143
17	0	N/A	\$100.00	706	\$70,600.00	2953	\$295,300.00	80.71%	5839519
18	0	N/A	\$100.00	643	\$64,300.00	2361	\$236,100.00	78.60%	5686854
19	0	N/A	\$100.00	396	\$39,600.00	1575	\$157,500.00	79.91%	5781892
20	0	N/A	\$100.00	61	\$6,100.00	238	\$23,800.00	79.60%	5759460
21	0	N/A	\$1,000.00	15	\$15,000.00	44	\$44,000.00	74.58%	5396059
22	0	N/A	\$1,000.00	12	\$12,000.00	19	\$19,000.00	61.29%	4434737
23	0	N/A	\$30,000.00	2	\$60,000.00	1	\$30,000.00	33.33%	2411874
24	0	N/A	\$30,000.00	0	\$0.00	2	\$60,000.00	100.00%	7235625
Totals:				465171	\$2,304,454.00	1,280,211	\$7,102,426.00		

TICKET QUANTITY:	7,235,625	MIN QUANTITY	7,056,000	PRIZE STRUCTURE	RETAIL PRICE:	\$2.00
POC DocuSign Envelope ID: B16D527B-39BF-46DA-81D8-292D3EAE8937			7,344,000	10X THE CASH	REVENUE:	\$14,471,250
PACKS / GAME:	57,885			Texas Lottery Game # 2322	PRIZE FUND:	\$9,406,880
PACKS / POOL:	1,920			IGT Job # 012128	PERCENTAGE:	65.0039216%
PACK SIZE:	125			Version 2 dated April 15, 2021	INSTANT FUND:	\$9,406,880
POOL SIZE:	240,000				INSTANT-WIN PAYOUT:	65.00%

PRIZE LEVEL	TIER CODE	Description	Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN:)	TOTAL PRIZES	WINNERS IN 240,000 (PER POOL)	WINNERS IN 125 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER
1	L	\$2	1	\$2	8.93	810,622	26,880	14.00	\$1,621,244	17.23%	Low Tier: 72.61%
2	L	\$2 (DBL)	1	\$4	20.84	347,250	11,520	6.00	\$1,389,000	14.77%	
3	L	\$2 x 2	2	\$4	41.70	173,509	5,760	3.00	\$694,036	7.38%	
4	L	\$4	1	\$4	125.13	57,825	1,920	1.00	\$231,300	2.46%	
5	L	\$5	1	\$5	41.69	173,542	5,760	3.00	\$867,710	9.22%	
6	L	\$5 x 2	2	\$10	501.43	14,430	480	0.25	\$144,300	1.53%	
7	L	\$5 (DBL)	1	\$10	125.06	57,859	1,920	1.00	\$578,590	6.15%	
8	L	\$10	1	\$10	499.59	14,483	480	0.25	\$144,830	1.54%	
9	L	\$5 (DBL) + (\$2 x 5)	6	\$20	249.51	28,999	960	0.50	\$579,980	6.17%	
10	L	\$2 (10X)	1	\$20	498.46	14,516	480	0.25	\$290,320	3.09%	
11	L	\$20	1	\$20	500.53	14,456	480	0.25	\$289,120	3.07%	
12	M	\$5 (10X)	1	\$50	960.65	7,532	250		\$376,600	4.00%	Mid Tier: 24.84%
13	M	\$10 x 5	5	\$50	2,411.88	3,000	100		\$150,000	1.59%	
14	M	0X) + (\$5 (DBL) x 2) + (\$	5	\$50	602.47	12,010	398		\$600,500	6.38%	
15	M	2 x 5) + (\$10 x 3) + (\$5 x	10	\$50	1,201.73	6,021	200		\$301,050	3.20%	
16	M	\$50	1	\$50	24,118.75	300	10		\$15,000	0.16%	
17	M	+ \$10 (DBL) + (\$5 x 4) +	10	\$100	1,977.49	3,659	121		\$365,900	3.89%	
18	M	(DBL) + \$5 (10X) + \$5 (1	3	\$100	2,408.66	3,004	100		\$300,400	3.19%	
19	M	\$5 (10X) + (\$10 x 5)	6	\$100	3,671.04	1,971	65		\$197,100	2.10%	
20	M	\$100	1	\$100	24,199.41	299	10		\$29,900	0.32%	
21	H	20 (DBL) x 5) + \$20 (10	8	\$1,000	122,637.71	59	2		\$59,000	0.63%	High Tier: 2.55%
22	H	\$1,000	1	\$1,000	233,407.26	31	1		\$31,000	0.33%	
23	H	00 (10X) x 4) + (\$500 (10	10	\$30,000	2,411,875.00	3			\$90,000	0.96%	
24	H	\$30,000	1	\$30,000	3,617,812.50	2			\$60,000	0.64%	
TOTAL CASH PRIZES				1 in 2 Decimals:	4.15	1,745,382	57,897	29.50	\$9,406,880	100.00%	
				1 in 4 Decimals:	4.1456						



INTEROFFICE MEMO

Gary Grief, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

August 4, 2021

The attached invoice(s) for service is being submitted for approval.

Vendor Name	IGT
P.O. Number (if applicable)	362-20-9009RL021
Invoice Number	90120586
Tx Game Name:	Game #2322 10X The Cash
Invoice Amount:	\$202,450.59

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.



JB 8/5/2021

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock
Dale Bowersock (Scratch Ticket Strategy Coordinator)
Please forward to the next person for approval

8/5/2021

Date

Robert Tirloni
Robert Tirloni (Products Manager)
Please forward to the next person for approval

8/9/2021

Date

Heidi Moreno
Ryan Mindell (Lottery Operations Division Director)

8/9/2021

Date

Please return to Maria Perez in the Office of the Controller by

In an effort to close out FY 21 please forward ASAP, thank you for your help.



IGT Global Solutions Corporation
 d/b/a IGT Solutions Corp. in the State of Texas
 10 Memorial Boulevard
 Providence, RI 02903
 USA
 Telephone 401 392-1000
 Fax 401 392-1234

INVOICE

INVOICE NUMBER: 90120586
 DATE : August 1, 2021

BILL TO: 20318
 Texas Lottery Commission
 Gary Grief, Executive Director
 611 East 6th Street
 Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAMES 2322	103740 010	Game 2322 10X THE CASH Trk 1	5,492,875 PC	0.01447	79,481.90
002 GAMES 2322	103740 020	Option 2322: Foil Stock	5,492,875 PC	0.00640	35,154.40
003 GAMES 2322	103740 030	Option 2322: Fluorescent Ink #1	5,492,875 PC	0.00112	6,152.02
004 GAMES 2322	103740 040	Option 2322: Fluorescent Ink #2	5,492,875 PC	0.00112	6,152.02
005 GAMES 2322	103740 050	Option 2322: Full UV	5,492,875 PC	0.00128	7,030.88
006 GAMES 2322	103740 060	Option 2322: Continuous 4 Color Pr	5,492,875 PC	0.00272	14,940.62
007 GAMES 2322	103740 070	Game 2322 10X THE CASH Trk 2	1,742,750 PC	0.01447	25,217.59
008 GAMES 2322	103740 080	Option 2322: Foil Stock	1,742,750 PC	0.00640	11,153.60
009 GAMES 2322	103740 090	Option 2322: Fluorescent Ink #1	1,742,750 PC	0.00112	1,951.88
010 GAMES 2322	103740 100	Option 2322: Fluorescent Ink #2	1,742,750 PC	0.00112	1,951.88
011 GAMES 2322	103740 110	Option 2322: Full UV	1,742,750 PC	0.00128	2,230.72
012 GAMES 2322	103740 120	Option 2322: Continuous 4 Color Pr	1,742,750 PC	0.00272	4,740.28
013 GAMES 2322	103740 130	Inserts Foil 4" x 4"			6,292.80

Continued...

INV ITEM NO.	SALES ORD.		QUANTITY	UNIT	EXTENDED
CUSTOMER PO NO.	SO ITEM NO	DESCRIPTION		PRICE	AMOUNT

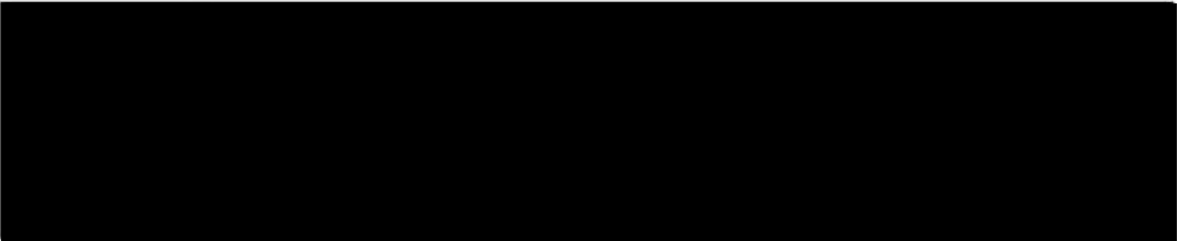
TOTAL AMOUNT DUEUSD

202,450.59

REMARKS:
Unrounded Invoice Total \$202,450.5938

PAYMENT TERMS:
Due within 30 days

REMITTANCE:
Please remit payment in USD:



For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

Scratch Ticket Game Closing Analysis

02/27/22 Thru 02/24/24

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	None	Week 17	Week 13	Week 20	Week 26	*Week 36	*Week 97	*Week 56	None
10M-14.99M	*Week 15	*Week 28	None	None	*Week 29	None	None	None	None
15M-19.99M	Week 30	None	None	None	None	Week 53	None	None	None
20M-24.99M	None	None	None	*Week 76	None	None	None	None	None
25M-29.99M	None	None	None	None	None	None	None	None	None
30M-34.99M	None	None	*Week 68	None	None	None	None	None	None
>=35M	None	None	*Week 97	*Week 52	*Week 54	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	None	\$889,989	\$1,232,303	\$1,698,404	\$2,234,215	\$3,886,072	\$2,359,958	\$4,641,250	None
10M-14.99M	\$649,617	\$620,682	None	None	\$3,571,641	None	None	None	None
15M-19.99M	\$506,021	None	None	None	None	\$6,498,580	None	None	None
20M-24.99M	None	None	None	\$1,301,423	None	None	None	None	None
25M-29.99M	None	None	None	None	None	None	None	None	None
30M-34.99M	None	None	\$1,222,418	None	None	None	None	None	None
>=35M	None	None	\$1,254,889	\$4,803,626	\$7,966,148	None	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only

Bowersock, Dale

From: Gough, Riley <Riley.Gough@IGT.com>
Sent: Tuesday, May 28, 2024 2:21 PM
To: Bowersock, Dale
Cc: ProductsScratchTeam
Subject: RE: June Pre-call Recommendations

CAUTION: This email originated outside the Texas Lottery's email system. DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.

Hi Dale,

Please keep the below three games open and available in-market:

- \$2 Bonus 7 (#2546)
- \$30 Winner's Circle (#2053)
- \$10 Cash Blowout (#2413)

Otherwise, the Pre-call list looks good.

Thank you,
Riley

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Tuesday, May 28, 2024 8:13 AM
To: Gough, Riley <Riley.Gough@IGT.com>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>
Subject: June Pre-call Recommendations

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Riley,

Since we are short a day this time due to the holiday, please reply as soon as possible so I can get the analysis documents routed in time.

June close dates would be:

Pre-call: Fri. 6/7/24

Call: Sun. 7/7/24

End of Game (Close): Wed. 8/21/24

End of Validations: Mon. 2/17/25

Games qualifying for Pre-call are:

Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return
2322	\$2	7,235,625	10X THE CASH	12/18/23			23	82.92%	2,865	1,140	1,599	3,313
2546	\$2	9,249,750	BONUS 7	1/16/24			19	57.93%	5,241	2,656	19,215	2,438
2427	\$2	30,059,250	CLASSIC BINGO!	2/20/23			66	85.52%	5,305	4,145	22,546	265
2480	\$5	7,169,550	\$20,000,000 CASH SPECTACULAR!	12/18/23			23	60.43%	1,691	1,118	32,397	1,916
2537	\$5	7,324,125	LUCKY X10	12/4/23			25	74.55%	1,323	922	20,324	1,685
2413	\$10	28,619,300	CASH BLOWOUT	3/6/23			64	45.81%	8,556	3,883	295,424	48
2527	\$10	8,199,900	PINK DIAMONDS	10/2/23			34	76.66%	5,955	2,814	27,053	471
2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			132	75.70%	7,098	2,820	147,199	47
2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			323	86.48%	7,178	3,349	169,839	38

Game Variance Calculation spreadsheets are attached.

Thanks,
Dale

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