

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Instant Ticket Information

Date Completed

7/22/2022

Game #	2352	Confirmed Packs	8,964
Game Name	\$200,000 Jackpot	Active Packs	5,951
Quantity Printed	18,177,675	Warehouse Packs	22,969
Price Point	\$5	Returned Packs	80
Start Date	9/7/2021	Printed Payout Percentage	68.02%
Top Prize	\$ 200,000	Percent Sold	83.20%
Number of Top Prizes Remaining	3	Number of Weeks Out	45

Current Game Sales AnalysisTANGIBLE COSTS**Expenditure Impact:**

Cost to print tickets	\$ 1,419,814	Actual ticket production costs
Cash plus Entry prize allocation	\$ 1,143,800	From EOPPS & Working Papers
Instant-win prize payout expense	\$ 48,915,365	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs	\$ 51,478,979
-------------------------------	----------------------

TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 75,619,128	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 75,619,128	

Excess of Revenue over Expended	\$ 24,140,149
--	----------------------

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	843,670
Next week	\$	860,365
Next week	\$	941,880
Avg Weekly Sales Current Game	\$	881,972
Avg Weekly Sales \$5; 20M-24.99M Qty*	\$	2,543,539
Percentage Of Variance In Sales		65%

Scratch Ticket Game Closing Analysis RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2352	Printed Payout Percentage	68.02%
Game Name	\$200,000 Jackpot	Actual Payout Percentage	66.20%
Percent Sold	83.20%	Number of Weeks Out	45
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.*			39

* No games at the 15-19.99M level so the 20-24.99 level was used for this comparison.

Recommendation

☐ Based on the findings in this Summary Report, I am recommending closing the above game.

☒ I am recommending closing the above game based on the below business reason(s):

The Jackpot family of games needs to be pre-called in August to close the games and schedule the final drawing in October to ensure the winners of the \$5 Million Vegas Challenge complete all claims processes and have time to schedule trips prior to the event.



7/22/2022

Scratch Ticket Strategy Coordinator Date



7/22/2022

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.



7/22/2022

Lottery Operations Division Director Date




7/24/2022

Controller Date



7/24/2022

Executive Director Date



Play the Games of Texas!

Da Vinci Report

7/19/22

Week End Date:7/16/22

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														7/16/22	7/9/22	7/2/22	6/25/22
Mature	2327	\$3	28,614,750	TEXAS LOTERIA	10/4/21			41	66.27%	14,762	11,252	98,084	30	\$1,223,148.00	\$1,243,377.00	\$1,252,233.00	\$1,243,896.00
	2352	\$5	18,177,675	\$200,000 JACKPOT	9/7/21			45	83.20%	8,964	5,951	22,969	80	\$843,670.00	\$860,365.00	\$941,880.00	\$937,745.00
	2357	\$5	10,248,900	\$50,000 POKER	2/7/22			23	61.29%	2,660	1,741	44,125	2,525	\$317,690.00	\$358,855.00	\$406,275.00	\$421,880.00
	2391	\$5	7,341,975	30TH ANNIVERSARY	4/4/22			15	62.41%	4,714	3,797	23,529	845	\$541,785.00	\$658,325.00	\$780,150.00	\$810,905.00
	2428	\$5	23,203,950	BINGO TIMES 20	4/11/22			14	15.19%	15,290	8,935	235,063	22	\$1,482,035.00	\$1,483,835.00	\$1,554,550.00	\$1,502,125.00
	2247	\$5	18,355,500	BONUS BREAK THE BANK	12/28/20			81	86.21%	5,409	3,172	23,599	26	\$398,335.00	\$415,935.00	\$449,485.00	\$417,335.00
	2382	\$5	7,334,550	LUCKY	2/21/22			21	73.74%	2,868	2,064	14,434	3,667	\$262,245.00	\$295,235.00	\$337,835.00	\$360,300.00
	2374	\$5	27,786,375	POWER 50X	1/3/22			28	48.59%	12,630	7,726	166,925	26	\$1,292,415.00	\$1,352,305.00	\$1,429,255.00	\$1,446,510.00
	2425	\$5	32,632,050	SUPER CROSSWORD	2/24/22			20	30.26%	16,303	9,027	273,667	24	\$2,127,720.00	\$2,260,080.00	\$2,337,510.00	\$2,228,075.00
	2342	\$5	59,686,425	SUPER LOTERIA	10/18/21			39	60.07%	24,495	13,904	270,845	35	\$4,473,105.00	\$4,699,185.00	\$4,705,610.00	\$4,652,125.00
	2366	\$5	7,333,350	TEXAS EDITION BUCKS & TRUCKS	3/7/22			19	79.63%	3,294	2,630	10,143	1,059	\$367,245.00	\$417,260.00	\$479,750.00	\$549,440.00
	2333	\$10	28,628,600	\$250,000 50X CASHWORD	12/20/21			30	37.58%	20,380	8,706	323,187	35	\$3,310,860.00	\$3,437,990.00	\$3,635,620.00	\$3,480,790.00
	2346	\$10	13,460,600	\$500,000 EXTREME LUCK	4/5/21			67	84.98%	9,608	5,008	23,013	50	\$1,249,530.00	\$1,295,170.00	\$1,451,340.00	\$1,387,110.00
	2348	\$10	11,152,000	\$50 OR \$100	12/6/21			32	71.51%	12,564	5,878	41,896	59	\$1,609,450.00	\$1,609,660.00	\$1,863,330.00	\$1,788,770.00
	2393	\$10	11,938,450	BIG CASH	4/4/22			15	46.28%	14,813	7,612	102,351	41	\$2,114,330.00	\$2,429,250.00	\$2,818,850.00	\$2,767,590.00
	2380	\$10	12,227,050	CASH CELEBRATION	2/7/22			23	43.32%	9,027	4,881	122,563	58	\$883,900.00	\$1,049,760.00	\$1,178,820.00	\$1,223,580.00
	2433	\$10	49,110,750	MEGA LOTERIA	2/7/22			23	40.67%	36,621	13,211	521,955	16	\$7,818,420.00	\$8,029,130.00	\$8,547,700.00	\$8,376,240.00
	2375	\$10	22,860,600	POWER 100X	1/3/22			28	39.67%	15,889	8,184	248,286	42	\$1,927,320.00	\$1,970,860.00	\$2,171,650.00	\$2,085,370.00
	2354	\$20	10,280,400	\$1,000,000 JACKPOT	9/7/21			45	62.03%	14,785	5,828	132,337	76	\$1,345,420.00	\$1,371,260.00	\$1,474,000.00	\$1,435,480.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			35	32.85%	13,114	4,609	418,985	29	\$1,335,720.00	\$1,297,360.00	\$1,377,820.00	\$1,338,660.00
	2343	\$20	25,454,075	MILLION DOLLAR LOTERIA	6/18/21			56	82.55%	33,383	10,638	123,732	53	\$6,592,400.00	\$6,590,780.00	\$6,906,440.00	\$6,702,280.00
	2376	\$20	10,149,100	POWER 200X	1/3/22			28	51.00%	18,793	7,445	169,001	24	\$2,062,880.00	\$2,096,400.00	\$2,251,640.00	\$2,218,540.00
	2411	\$20	7,928,475	ULTIMATE 7S	2/21/22			21	58.90%	15,569	5,971	105,652	35	\$2,250,700.00	\$2,297,880.00	\$2,580,980.00	\$2,726,100.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			226	66.67%	11,272	5,424	433,226	61	\$2,392,050.00	\$2,395,110.00	\$2,509,440.00	\$2,361,030.00
	2293	\$30	9,177,650	CASH CELEBRATION!	4/5/21			67	85.71%	11,460	5,474	32,614	101	\$1,770,810.00	\$1,757,130.00	\$1,877,220.00	\$1,907,640.00
	2387	\$30	9,009,725	PREMIER CASH	4/4/22			15	25.15%	17,816	7,935	240,340	40	\$3,309,150.00	\$3,326,250.00	\$3,701,550.00	\$3,660,360.00
	2358	\$50	5,984,660	\$1,000,000 ULTIMATE	12/20/21			30	56.03%	17,161	6,700	104,611	47	\$3,433,350.00	\$3,371,550.00	\$3,550,350.00	\$3,585,700.00
	2378	\$50	6,116,960	\$200,000,000 CASH BLOWOUT!	3/7/22			19	42.56%	18,929	7,315	145,566	28	\$4,658,700.00	\$4,505,550.00	\$5,135,300.00	\$4,894,700.00
	2344	\$50	10,279,600	500X LOTERIA SPECTACULAR	10/18/21			39	49.26%	20,047	7,008	229,012	56	\$5,474,000.00	\$5,493,250.00	\$5,906,200.00	\$5,628,200.00
	2340	\$50	6,606,400	CASINO MILLIONS	9/20/21			43	82.55%	14,799	5,703	33,847	67	\$3,012,100.00	\$2,928,800.00	\$3,231,150.00	\$3,226,650.00
Sold/Closing	2419	\$2	9,054,500	TRIPLE PLAY!	1/17/22	8/14/22	9/28/22	26	81.40%	3,037	1,970	6,842	200	\$131,112.00	\$144,044.00	\$163,398.00	\$176,138.00
	2250	\$5	22,721,550	BINGO TIMES 20	11/23/20	7/3/22	8/17/22	86	96.97%	317	211	2,612	1,996	\$49,295.00	\$114,390.00	\$141,470.00	\$176,420.00

Liability for 2352 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 08/11/2021 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	443227	\$2,216,135.00	1616835	\$8,084,175.00	78.48%	14266707
2	2	N/A	\$10.00	98468	\$984,680.00	386270	\$3,862,700.00	79.69%	14485124
3	3	N/A	\$10.00	93582	\$935,820.00	391156	\$3,911,560.00	80.69%	14668349
4	4	N/A	\$10.00	90216	\$902,160.00	394522	\$3,945,220.00	81.39%	14794574
5	5	N/A	\$20.00	11766	\$235,320.00	48837	\$976,740.00	80.59%	14648501
6	6	N/A	\$20.00	22646	\$452,920.00	98480	\$1,969,600.00	81.30%	14779134
7	7	N/A	\$20.00	10643	\$212,860.00	49997	\$999,940.00	82.45%	14987289
8	8	N/A	\$20.00	21031	\$420,620.00	100079	\$2,001,580.00	82.63%	15021084
9	0	N/A	\$25.00	11867	\$296,675.00	48773	\$1,219,325.00	80.43%	14620378
10	0	N/A	\$25.00	22443	\$561,075.00	98683	\$2,467,075.00	81.47%	14809599
11	0	N/A	\$25.00	20933	\$523,325.00	100310	\$2,507,750.00	82.73%	15039240
12	0	N/A	\$25.00	10455	\$261,375.00	50164	\$1,254,100.00	82.75%	15042559
13	0	N/A	\$50.00	8672	\$433,600.00	36674	\$1,833,700.00	80.88%	14701364
14	0	N/A	\$50.00	8161	\$408,050.00	37351	\$1,867,550.00	82.07%	14918138
15	0	N/A	\$50.00	8338	\$416,900.00	37143	\$1,857,150.00	81.67%	14845174
16	0	N/A	\$50.00	7620	\$381,000.00	37816	\$1,890,800.00	83.23%	15129125
17	0	N/A	\$100.00	1448	\$144,800.00	6123	\$612,300.00	80.87%	14701083
18	0	N/A	\$100.00	2357	\$235,700.00	10537	\$1,053,700.00	81.72%	14854828
19	0	N/A	\$100.00	2345	\$234,500.00	10527	\$1,052,700.00	81.78%	14866095
20	0	N/A	\$100.00	1430	\$143,000.00	6910	\$691,000.00	82.85%	15060879
21	0	N/A	\$100.00	1284	\$128,400.00	6271	\$627,100.00	83.00%	15088312
22	0	N/A	\$200.00	298	\$59,600.00	1226	\$245,200.00	80.45%	14623247
23	0	N/A	\$200.00	406	\$81,200.00	1866	\$373,200.00	82.13%	14929375
24	0	N/A	\$200.00	409	\$81,800.00	1885	\$377,000.00	82.17%	14936755
25	0	N/A	\$200.00	240	\$48,000.00	1266	\$253,200.00	84.06%	15280834
26	0	N/A	\$500.00	74	\$37,000.00	390	\$195,000.00	84.05%	15278649
27	0	N/A	\$500.00	153	\$76,500.00	753	\$376,500.00	83.11%	15107935
28	0	N/A	\$500.00	171	\$85,500.00	732	\$366,000.00	81.06%	14735391
29	0	N/A	\$500.00	143	\$71,500.00	770	\$385,000.00	84.34%	15330569
30	0	N/A	\$500.00	97	\$48,500.00	495	\$247,500.00	83.61%	15199238
31	0	N/A	\$1,000.00	10	\$10,000.00	22	\$22,000.00	68.75%	12497151
32	0	N/A	\$1,000.00	10	\$10,000.00	49	\$49,000.00	83.05%	15096713
33	0	N/A	\$1,000.00	14	\$14,000.00	49	\$49,000.00	77.78%	14138191
34	0	N/A	\$1,000.00	5	\$5,000.00	26	\$26,000.00	83.87%	15245792
35	0	N/A	\$5,000.00	0	\$0.00	2	\$10,000.00	100.00%	18177670
36	0	N/A	\$5,000.00	1	\$5,000.00	7	\$35,000.00	87.50%	15905465
37	0	N/A	\$5,000.00	1	\$5,000.00	4	\$20,000.00	80.00%	14542138
38	0	N/A	\$200,000.00	3	\$600,000.00	6	\$1,200,000.00	66.67%	12118450
Totals:				900967	\$11,767,515.00	3,583,006	\$48,915,365.00		

Prize Structure TEXAS LOTTERY GAME NO.2352 "\$200,000 JACKPOT" February 11, 2021 - VERSION A												ORIGINAL ORDER	
Order Quantity:		18,177,675	Pack Size:	75	Pool Size:	120,000	Winners:	4,483,973	Prize Fund:	\$60,682,880.00	Total Payout:	\$61,826,680.00	SHIPMENT # 1-5 COMPLETE POOLS # 1-167
Price Point:		\$5.00	Packs/Game:	242,389	Number of Pools:	151.48	Non-winners:	13,693,702	Payout:	66.77%	68.02%		
Revenue:		\$90,888,375.00	Packs/Pool:	1,600			Overall Odds:	4.0639					
Tier Kind	Wins	Level			Value	Odds (1 in)	Winners			Total Prize Cost	% Prize Fund		
			Get	Win			Pack	Pool	Total				
Low Tiers													
01	1	L	\$5	\$5	\$5.00	8.8238	8.50	13,600.00	2,060,062	\$10,300,310.00	16.66%	2060062	
02	1	L	\$10	\$10	\$10.00	37.5000	2.00	3,200.00	484,738	\$4,847,380.00	7.84%	484738	
03	1	L	\$5 (2X)	\$10	\$10.00	37.5000	2.00	3,200.00	484,738	\$4,847,380.00	7.84%	484738	
04	2	L	\$5 x 2	\$10	\$10.00	37.5000	2.00	3,200.00	484,738	\$4,847,380.00	7.84%	484738	
Total (\$10.00):						12.5000	6.00	9,600.00	1,454,214	\$14,542,140.00	23.52%		
05	1	L	\$20	\$20	\$20.00	299.9468	0.25	400.00	60,603	\$1,212,060.00	1.96%	60603	
06	1	L	\$10 (2X)	\$20	\$20.00	150.0724	0.50	800.00	121,126	\$2,422,520.00	3.92%	121126	
07	3	L	\$10 + (\$5 x 2)	\$20	\$20.00	299.7638	0.25	400.00	60,640	\$1,212,800.00	1.96%	60640	
08	4	L	\$5 x 4	\$20	\$20.00	150.0923	0.50	800.00	121,110	\$2,422,200.00	3.92%	121110	
Total (\$20.00):						50.0102	1.50	2,400.00	363,479	\$7,269,580.00	11.76%		
Total (Low Tiers):						4.6877	16.00	25,600.00	3,877,755	\$32,112,030.00	51.94%		
Mid Tiers													
09	1	M	\$25	\$25	\$25.00	299.7638	0.25	400.00	60,640	\$1,516,000.00	2.45%	60640	
10	1	M	\$5 (5X)	\$25	\$25.00	150.0724	0.50	800.00	121,126	\$3,028,150.00	4.90%	121126	
11	3	M	\$10 + \$5 (2X) + \$5	\$25	\$25.00	149.9276	0.50	800.00	121,243	\$3,031,075.00	4.90%	121243	
12	5	M	\$5 x 5	\$25	\$25.00	299.8676	0.25	400.00	60,619	\$1,515,475.00	2.45%	60619	
Total (\$25.00):						49.9898	1.50	2,400.00	363,628	\$9,090,700.00	14.70%		
13	1	M	\$50	\$50	\$50.00	400.8661	0.19	300.00	45,346	\$2,267,300.00	3.67%	45346	
14	1	M	\$10 (5X)	\$50	\$50.00	399.4040	0.19	300.00	45,512	\$2,275,600.00	3.68%	45512	
15	1	M	\$25 (2X)	\$50	\$50.00	399.6762	0.19	300.00	45,481	\$2,274,050.00	3.68%	45481	
16	10	M	\$5 x 10	\$50	\$50.00	400.0721	0.19	300.00	45,436	\$2,271,800.00	3.67%	45436	
Total (\$50.00):						100.0010	0.75	1,200.00	181,775	\$9,088,750.00	14.70%		
17	1	M	\$100	\$100	\$100.00	2400.9609	0.03	50.00	7,571	\$757,100.00	1.22%	7571	
18	1	M	\$50 (2X)	\$100	\$100.00	1409.7778	0.05	85.00	12,894	\$1,289,400.00	2.09%	12894	
19	1	M	\$20 (5X)	\$100	\$100.00	1412.1873	0.05	85.00	12,872	\$1,287,200.00	2.08%	12872	
20	7	M	(\$25 x 2) + (\$10 x 5)	\$100	\$100.00	2179.5773	0.03	55.00	8,340	\$834,000.00	1.35%	8340	
21	20	M	\$5 x 20	\$100	\$100.00	2406.0457	0.03	50.00	7,555	\$755,500.00	1.22%	7555	
Total (\$100.00):						369.2248	0.20	325.00	49,232	\$4,923,200.00	7.96%		
22	1	M	\$200	\$200	\$200.00	11927.6083	0.01	10.00	1,524	\$304,800.00	0.49%	1524	
23	1	M	\$100 (2X)	\$200	\$200.00	8000.7372	0.01	15.00	2,272	\$454,400.00	0.74%	2272	
24	3	M	\$25 (5X) + \$10 (5X) + \$5 (5X)	\$200	\$200.00	7924.0083	0.01	15.00	2,294	\$458,800.00	0.74%	2294	
25	20	M	\$10 x 20	\$200	\$200.00	12070.1693	0.01	10.00	1,506	\$301,200.00	0.49%	1506	
Total (\$200.00):						2393.0588	0.03	50.00	7,596	\$1,519,200.00	2.46%		
26	1	M	\$500	\$500	\$500.00	39176.0237	0.00	3.00	464	\$232,000.00	0.38%	464	
27	2	M	\$50 (5X) x 2	\$500	\$500.00	20063.6589	0.00	6.00	906	\$453,000.00	0.73%	906	
28	1	M	\$100 (5X)	\$500	\$500.00	20130.3156	0.00	6.00	903	\$451,500.00	0.73%	903	
29	8	M	\$200 (2X) + \$50 + \$25 + (\$5 x 5)	\$500	\$500.00	19909.8302	0.00	6.00	913	\$456,500.00	0.74%	913	
30	20	M	\$25 x 20	\$500	\$500.00	30705.5321	0.00	4.00	592	\$296,000.00	0.48%	592	
Total (\$500.00):						4811.4545	0.02	25.00	3,778	\$1,889,000.00	3.06%		
Total (Mid Tiers):						29.9957	2.50	4,000.00	608,009	\$26,510,850.00	42.88%		
High Tiers													
31	1	H	\$1,000	\$1,000	\$1,000.00	588052.3438	0.00	0.20	32	\$32,000.00	0.05%	32	
32	1	H	\$500 (2X)	\$1,000	\$1,000.00	308096.1864	0.00	0.40	59	\$59,000.00	0.10%	59	
33	1	H	\$200 (5X)	\$1,000	\$1,000.00	288534.5238	0.00	0.40	63	\$63,000.00	0.10%	63	
34	20	H	\$50 x 20	\$1,000	\$1,000.00	586376.6129	0.00	0.20	31	\$31,000.00	0.05%	31	
Total (\$1,000.00):						98257.7027	0.00	1.20	185	\$185,000.00	0.30%		
35	1	H	\$5,000	\$5,000	\$5,000.00	9088837.5000	0.00	0.01	2	\$10,000.00	0.02%	2	
36	1	H	\$1,000 (5X)	\$5,000	\$5,000.00	2272209.3750	0.00	0.05	8	\$40,000.00	0.06%	8	
37	18	H	\$1,000 (2X) + (\$500 x 2) + (\$200 x 5) + (\$100 x 10)	\$5,000	\$5,000.00	3635535.0000	0.00	0.03	5	\$25,000.00	0.04%	5	
Total (\$5,000.00):						1211845.0000	0.00	0.10	15	\$75,000.00	0.12%		
38	1	H	\$200,000	\$200,000	\$200,000.00	2019741.6667	0.00	0.06	9 *	\$1,800,000.00	2.91%	9	
Total (High Tiers):						86974.5215	0.00	1.36	209	\$2,080,000.00	3.33%		
Total (Low Tiers + Mid Tiers + High Tiers):						4.0639	18.50	29,601.36	4,483,973	\$60,682,880.00	98.15%		
Other Prize Tiers													
-	-	O	\$100 Cash plus Entry		\$430.00	-	-	-	2,660	\$1,143,800.00	1.85%		
Total (Other Prize Tiers):						-	-	-	2,660	\$1,143,800.00	1.85%		
Total :						4.0639	18.50	29,601.36	4,483,973	\$61,826,680.00	100.00%		

* Exact Quantity by Kind Level

2X = win DOUBLE the prize
5X = win 5 TIMES the prize

The \$25 prizes are included in the GLEPS but are programmed as mid-tier and not part of the low-tier file.

* Exact Quantity by Kind Level

2X = win DOUBLE the prize
5X = win 5 TIMES the prize

The \$25 prizes are included in the GLEPS but are programmed as mid-tier and not part of the low-tier file.



INTEROFFICE MEMO

Gary Grief, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

August 12, 2021

The attached invoice(s) for service is being submitted for approval.


Vendor Name	Scientific Games
P.O. Number (if applicable)	362-21-9019RL020RV1
Invoice Number	TX 081021A
Tx Game Name:	Game #2352 \$200,000 JACKPOT
Invoice Amount:	\$1,419,813.80

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

JB

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.


8/13/2021


 Dale Bowersock (Scratch Ticket Strategy Coordinator)
 Please forward to the next person for approval

8/13/2021

Date




 Robert Tirloni (Products Manager)
 Please forward to the next person for approval

8/15/2021

Date


 Ryan Mindell (Lottery Operations Division Director)

8/16/2021

Date

Please return to Maria Perez in the Office of the Controller by

In an effort to close out FY 21 please forward ASAP, thank you for your help.



Invoice: TX 081021A
 "TX 2352 \$200,000 JACKPOT"™
 August 10, 2021

Supplier : Scientific Games International
 1500 Bluegrass Lakes Parkway
 Alpharetta, Georgia 30004 USA

Customer : TEXAS LOTTERY
 Attn: Accounts Payable
 P.O. BOX 16630
 AUSTIN, TX 78761-6630
 United States

<u>Game</u>	<u>Shipment</u>	<u>Description</u>	<u>Quantity</u>	<u>Price Per</u>	<u>Total Amount</u>	<u>SG Invoice #</u>
TX-2352	1	TX-2352 \$200,000 JACKPOT	3,498,375	76.7	\$ 268,325.36	1041144
Additional Charges: Pack Inserts Printed on Holographic Stock (over 200,000 pieces) Additional Charges: Specialty Ink-Fluorescent Ink-TX-2352 Pack Inserts			240,020	0.105	\$ 25,202.10	
			1	384.03	\$ 384.03	
TX-2352	2	TX-2352 \$200,000 JACKPOT	3,691,650	76.7	\$ 283,149.56	1041145
TX-2352	3	TX-2352 \$200,000 JACKPOT	3,692,400	76.7	\$ 283,207.08	1041146
TX-2352	4	TX-2352 \$200,000 JACKPOT	3,691,575	76.7	\$ 283,143.80	1041158
TX-2352	5	TX-2352 \$200,000 JACKPOT	3,603,675	76.7	\$ 276,401.87	1041164
Total Due					<u>\$1,419,813.80</u>	

*Please include the SG invoice numbers with your remittance

Due Date: September 9, 2021

Wire Transfer Instructions:

Bank: Bank of America
 Swift: BOFAUS3N
 Acct Name: Scientific Games International, Inc.-Operating
 Acct #: 501017395032
 Wire Routing #: 026009593

ADDENDUM 1: \$5 MILLION VEGAS CHALLENGE® PROMOTION DETAILED REQUIREMENTS

\$5 MILLION VEGAS CHALLENGE® PROMOTION DETAILED REQUIREMENTS

These detailed requirements apply to the \$5 MILLION VEGAS CHALLENGE® Promotion (the “**Promotion**”), a second-chance drawing promotion common to each game in the family of four (4) scratch ticket games identified in Section 1 below (the “**Eligible Games**”). These requirements shall be part of the working papers for each Eligible Game.

The Texas Lottery Commission (“**TLC**”) shall produce a family of Jackpot-themed paper scratch ticket games, to be printed by Scientific Games International, Inc. (“**SGI**” or the “**Company**”), with the respective price points, ticket quantities, and launch dates as detailed in Section 1 below.

The Company grants the TLC the rights to use the mark \$5 MILLION VEGAS CHALLENGE®, owned and licensed by SGI, in connection with the Eligible Games and Promotion.

1. PROMOTION DESCRIPTION

The TLC shall produce a family of Jackpot-themed paper scratch ticket games, to be printed by the Company, with the respective price points, ticket quantities, and launch dates shown below:

- a. TX-2351 \$1.00 “\$5,000 Jackpot” game with 17,040,000 tickets launches September 7, 2021;
- b. TX-2352 \$5.00 “\$200,000 Jackpot” game with 18,000,000 tickets launches September 7, 2021;
- c. TX-2353 \$10.00 “\$500,000 Jackpot” game with 14,040,000 tickets launches September 7, 2021; and
- d. TX-2354 \$20.00 “\$1,000,000 Jackpot” game with 10,080,000 tickets launches September 7, 2021.

The Company’s website will host a Promotion microsite. Players may use the Texas Lottery® website/Luck Zone (accessible through the microsite) or the Luck Zone feature of the Texas Lottery App to enter any non-winning tickets from the Eligible Games in one (1) of five (5) promotional second-chance drawings described in Section 3 below (the “**Cash Prize Drawings**”) for a chance to win one (1) of nineteen thousand one hundred forty (19,140) one hundred dollar (\$100) second-chance cash prizes (each, a “**Cash Prize**”).

The name of each Cash Prize winner will be entered automatically in one (1) of five (5) drawings described in Section 4 below (the “**\$5 MILLION VEGAS CHALLENGE® Drawings**”) for a chance to win one (1) of twenty (20) trip prizes (“**Trip Prizes**”) for a trip to Las Vegas, Nevada, to participate as a finalist (“**Finalist**”) in the \$5 MILLION VEGAS CHALLENGE® contest (the “**Challenge**”).

2. ALLOCATION TO CASH PRIZES FOR PRIZE FULFILLMENT, LICENSING FEES, PROMOTION SERVICES, AND MANUFACTURING AND PROMOTIONAL SUPPORT

The TLC shall allocate a total of eight million two hundred thirty thousand two hundred dollars (\$8,230,200) of the combined prize pools of the Eligible Games for the Company to fulfill all Cash Prizes and Trip Prizes and to provide other Promotion-related services and manufacturing and promotional support. This amount reflects an allocation of four hundred thirty dollars (\$430) to each Cash Prize and Trip Prize, to be invoiced and paid as provided in Section 10 below. The Cash Prizes and allocated amounts shall be distributed across the Eligible Games as follows:

Game Price Point	Allocation for each Cash Prize (\$100)	Allocation for each Trip Prize (\$330)	Total Cash Prizes Awarded	# Second-Chance Drawings	Winners Per Drawing
\$20.00	\$1,359,500	\$4,486,350	13,595	5	2,719
\$10.00	\$237,000	\$782,100	2,370	5	474
\$5.00	\$266,000	\$877,800	2,660	5	532
\$1.00	\$51,500	\$169,950	515	5	103
	\$1,914,000	\$6,316,200	19,140		3,828
Total Allocation		\$8,230,200			

The Company shall provide the following items:

- Drawing services for the \$5 MILLION VEGAS CHALLENGE® Drawings, manufacturing and promotional support (including a Promotion microsite), and the Challenge contest (including hosting the Challenge and fulfillment of cash prize amounts won during the Challenge (“**Challenge Cash Prizes**”)), all as described further herein;
- Fulfillment of nineteen thousand one hundred forty (19,140) one hundred dollar (\$100) second-chance Cash Prizes valued at one million nine hundred fourteen thousand dollars (\$1,914,000); and
- Fulfillment and hosting of twenty (20) Trip Prizes valued at seven thousand five hundred dollars (\$7,500) each, for a total of one hundred fifty thousand dollars (\$150,000), including federal tax withholdings.

3. CASH PRIZE DRAWINGS

- The TLC shall conduct a total of five (5) promotional second-chance Cash Prize Drawings. The number of Cash Prize winners for each Drawing by game price point

Instant Ticket Game Analysis
03/01/20-02/26/22

Average Number of Weeks for 85% Average Sell Through

	A	B	C	D	E	F	G	H
	Price Point				Price Point			
Print Quantities	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50
< 5M	None	None	Week 10*	None	None	None	None	None
5M-9.99M	Week 15	Week 16	None	Week 19	Week 17	Week 39	None	Week 34
10M-14.99M	Week 15	None	None	Week 23	Week 33	Week 32	None	None
15M-19.99M	Week 23	None	Week 27*	None	Week 34*	None	None	None
20M-24.99M	None	None	None	Week 39	Week 41*	None	None	None
25M-29.99M	Week 32*	None	None	None	Week 36*	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None
>35M	None	Week 63	Week 70*	Week 48*	Week 43*	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

	A	B	C	D	E	F	G	H
	Price Point				Price Point			
Print Quantities	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50
< 5M	None	None	\$1,280,407	None	None	None	None	None
5M-9.99M	\$523,427	\$836,412	None	\$1,829,626	\$3,575,687	\$4,083,763	None	\$6,822,934
10M-14.99M	\$646,883	None	None	\$2,572,905	\$3,255,577	\$6,279,880	None	None
15M-19.99M	\$637,501	None	\$1,754,298	None	\$4,557,575	None	None	None
20M-24.99M	None	None	None	\$2,543,539	\$4,377,999	None	None	None
25M-29.99M	\$795,571	None	None	None	\$6,250,278	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None
>35M	None	\$1,031,140	\$1,494,231	\$4,784,040	\$7,855,672	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only