

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

5/28/2024

Game #	2367	Confirmed Packs	7,098
Game Name	Cash Spectacular	Active Packs	2,820
Quantity Printed	16,392,750	Warehouse Packs	147,199
Price Point	\$20	Returned Packs	47
Start Date	11/15/2021	Printed Payout Percentage	74.98%
Top Prize	\$ 2,000,000	Percent Sold	75.70%
Number of Top Prizes Remaining	1	Number of Weeks Out	132

Current Game Sales AnalysisTANGIBLE COSTS**Expenditure Impact:**

Cost to print tickets	\$ 1,805,168	Actual ticket production costs
Prize payout expense	\$ 183,884,570	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs**\$ 185,689,738**TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 248,186,235	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 248,186,235	

Excess of Revenue over Expended \$ 62,496,497INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	868,700
Next week	\$	893,320
Next week	\$	934,320
Avg Weekly Sales Current Game	\$	898,780
Avg Weekly Sales \$20; 15M-19.99M Qty	\$	6,498,580
Percentage Of Variance In Sales		86%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2367	Printed Payout Percentage	74.98%
Game Name	Cash Spectacular	Actual Payout Percentage	74.09%
Percent Sold	75.70%	Number of Weeks Out	132
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			53

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):



5/28/2024

Scratch Ticket Strategy Coordinator Date

5/30/2024

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.



5/30/2024

Lottery Operations Division Director Date

6/3/2024

Controller Date

N/A

Deputy Executive Director Date

6/4/2024

Executive Director Date



Play the Games of Texas!

Da Vinci Report

5/28/24

Week End Date:5/25/24

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														5/25/24	5/18/24	5/11/24	5/4/24
Mature	2542	\$3	24,005,000	30X POWER WORD BLITZ	1/2/24			21	32.06%	9,922	6,744	110,785	501	\$837,267.00	\$870,165.00	\$905,763.00	\$950,640.00
	2508	\$3	32,963,925	TEXAS LOTERIA	1/16/24			19	21.22%	15,644	11,407	314,453	13	\$1,245,540.00	\$1,268,088.00	\$1,280,367.00	\$1,296,714.00
	2480	\$5	7,169,550	\$20,000,000 CASH SPECTACULAR!	12/18/23			23	60.43%	1,691	1,118	32,397	1,916	\$151,660.00	\$161,655.00	\$201,290.00	\$236,080.00
	2520	\$5	12,210,000	\$200,000 WINNINGS	9/5/23			38	76.14%	7,675	5,604	23,402	59	\$692,955.00	\$670,155.00	\$704,315.00	\$853,925.00
	2543	\$5	25,097,475	50X POWER BLITZ	1/2/24			21	32.61%	11,523	8,499	201,986	48	\$1,228,660.00	\$1,308,545.00	\$1,369,215.00	\$1,524,045.00
	2502	\$5	16,958,025	BINGO TIMES 20	9/18/23			36	58.59%	11,416	8,206	70,362	405	\$1,227,495.00	\$1,265,975.00	\$1,311,840.00	\$1,408,815.00
	2537	\$5	7,324,125	LUCKY X10	12/4/23			25	74.55%	1,323	922	20,324	1,685	\$124,460.00	\$136,250.00	\$155,520.00	\$197,410.00
	2550	\$5	7,211,325	SHOW ME 100X	2/5/24			16	63.96%	2,499	1,962	28,354	765	\$301,900.00	\$370,245.00	\$442,580.00	\$525,010.00
	2505	\$5	32,640,150	SUPER CASHWORD	6/5/23			51	58.47%	16,714	9,493	150,112	18	\$1,791,845.00	\$1,868,805.00	\$1,848,505.00	\$1,941,820.00
	2509	\$5	30,168,450	SUPER LOTERIA	12/18/23			23	70.25%	36,772	16,562	54,869	17	\$5,248,945.00	\$5,315,925.00	\$5,353,000.00	\$5,663,280.00
	2553	\$5	7,274,325	WINNING 7S	2/19/24			14	55.82%	4,965	3,335	31,393	1,610	\$457,000.00	\$553,810.00	\$658,290.00	\$842,680.00
	2547	\$5	7,056,150	YEAR OF THE DRAGON	1/16/24			19	68.39%	2,341	1,852	24,241	379	\$245,280.00	\$283,210.00	\$299,465.00	\$379,935.00
	2506	\$10	24,386,600	\$250,000 50X CASHWORD	6/19/23			49	70.11%	28,144	9,241	102,542	22	\$3,152,890.00	\$3,209,820.00	\$3,348,710.00	\$3,526,970.00
	2560	\$10	7,209,700	\$50, \$100 OR \$500!	2/5/24			16	74.23%	24,252	7,201	1,723	422	\$2,484,680.00	\$2,538,710.00	\$2,767,310.00	\$3,156,860.00
	2521	\$10	10,146,750	\$500,000 WINNINGS	9/5/23			38	61.72%	12,150	5,200	57,720	62	\$906,380.00	\$955,370.00	\$947,830.00	\$1,154,340.00
	2544	\$10	20,116,650	100X POWER BLITZ	1/2/24			21	29.53%	18,905	7,927	253,057	64	\$1,611,480.00	\$1,720,080.00	\$1,904,400.00	\$2,211,840.00
	2386	\$10	8,145,250	BREAK THE BANK SUPER TICKET	11/6/23			29	42.61%	8,614	5,526	77,380	51	\$958,560.00	\$963,220.00	\$1,018,100.00	\$1,124,570.00
	2413	\$10	28,619,300	CASH BLOWOUT	3/6/23			64	45.81%	8,556	3,883	295,424	48	\$780,440.00	\$862,180.00	\$906,840.00	\$1,038,940.00
	2563	\$10	49,168,200	MEGA LOTERIA	2/19/24			14	19.50%	49,728	14,423	714,022	79	\$7,963,220.00	\$7,790,740.00	\$7,325,820.00	\$7,619,820.00
	2527	\$10	8,199,900	PINK DIAMONDS	10/2/23			34	76.66%	5,955	2,814	27,053	471	\$536,710.00	\$624,240.00	\$710,350.00	\$824,220.00
	2514	\$20	8,189,250	\$1,000,000 CASH BLAST	12/4/23			25	35.73%	17,766	6,557	182,534	83	\$1,370,680.00	\$1,517,300.00	\$1,556,280.00	\$1,823,980.00
	2513	\$20	10,162,000	\$1,000,000 CROSSWORD	10/16/23			32	78.85%	39,291	7,452	29,608	143	\$3,841,500.00	\$4,770,380.00	\$4,916,700.00	\$5,278,360.00
	2490	\$20	8,189,275	\$1,000,000 GOLD RUSH	10/2/23			34	49.11%	6,990	2,415	155,724	158	\$698,040.00	\$699,620.00	\$815,320.00	\$959,940.00
	2522	\$20	9,178,700	\$1,000,000 WINNINGS	9/5/23			38	41.18%	14,561	5,152	193,087	366	\$1,063,220.00	\$1,109,340.00	\$1,146,280.00	\$1,445,020.00
	2535	\$20	6,119,575	\$85,000,000 EXPLOSION	11/15/23			27	55.60%	16,981	5,273	80,105	3,117	\$1,137,240.00	\$1,275,600.00	\$1,343,280.00	\$1,505,100.00
	2545	\$20	10,249,975	200X POWER BLITZ	1/2/24			21	32.68%	22,625	7,644	241,559	110	\$2,214,900.00	\$2,353,240.00	\$2,572,240.00	\$2,939,640.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			132	75.70%	7,098	2,820	147,199	47	\$868,700.00	\$893,320.00	\$934,320.00	\$1,041,900.00
	2511	\$20	25,214,400	MILLION DOLLAR LOTERIA	6/5/23			51	78.21%	48,612	7,330	144,140	3,256	\$4,015,980.00	\$4,396,960.00	\$4,710,260.00	\$5,131,780.00
	2495	\$20	8,185,575	PLATINUM MILLIONS	2/5/24			16	33.61%	22,574	7,477	184,079	163	\$2,158,020.00	\$2,283,380.00	\$2,657,800.00	\$3,087,400.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			323	86.48%	7,178	3,349	169,839	38	\$1,208,430.00	\$1,260,270.00	\$1,291,410.00	\$1,375,440.00
	2517	\$30	9,225,150	MILLIONAIRE MAKER	8/14/23			41	41.59%	12,229	5,202	195,233	43	\$1,509,840.00	\$1,638,840.00	\$1,650,300.00	\$1,812,690.00
	2468	\$30	8,544,000	VIP CLUB	2/20/23			66	59.81%	9,335	3,104	123,024	36	\$721,140.00	\$750,000.00	\$769,440.00	\$794,760.00
	2423	\$50	6,608,840	\$1,000,000 DIAMOND RICHES	8/1/22			95	84.11%	7,997	2,304	40,180	78	\$922,100.00	\$957,700.00	\$915,300.00	\$1,055,850.00

Liability for 2367 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 09/01/2021 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$20.00	422558	\$8,451,160.00	1216492	\$24,329,840.00	74.22%	12166589
2	2	N/A	\$30.00	420148	\$12,604,440.00	1219186	\$36,575,580.00	74.37%	12191421
3	3	N/A	\$50.00	124929	\$6,246,450.00	366899	\$18,344,950.00	74.60%	12228835
4	4	N/A	\$100.00	41983	\$4,198,300.00	121890	\$12,189,000.00	74.38%	12193053
5	5	N/A	\$100.00	40507	\$4,050,700.00	123550	\$12,355,000.00	75.31%	12345247
6	6	N/A	\$100.00	80470	\$8,047,000.00	247310	\$24,731,000.00	75.45%	12368329
7	0	N/A	\$200.00	4229	\$845,800.00	12107	\$2,421,400.00	74.11%	12149058
8	0	N/A	\$200.00	6781	\$1,356,200.00	20509	\$4,101,800.00	75.15%	12319491
9	0	N/A	\$200.00	23666	\$4,733,200.00	72092	\$14,418,400.00	75.29%	12341382
10	0	N/A	\$200.00	30254	\$6,050,800.00	92683	\$18,536,600.00	75.39%	12358600
11	0	N/A	\$500.00	303	\$151,500.00	909	\$454,500.00	75.00%	12294562
12	0	N/A	\$500.00	853	\$426,500.00	2547	\$1,273,500.00	74.91%	12280098
13	0	N/A	\$500.00	1104	\$552,000.00	3397	\$1,698,500.00	75.47%	12371955
14	0	N/A	\$500.00	1098	\$549,000.00	3420	\$1,710,000.00	75.70%	12408854
15	0	N/A	\$500.00	825	\$412,500.00	2590	\$1,295,000.00	75.84%	12432568
16	0	N/A	\$500.00	840	\$420,000.00	2593	\$1,296,500.00	75.53%	12381707
17	0	N/A	\$1,000.00	187	\$187,000.00	508	\$508,000.00	73.09%	11982038
18	0	N/A	\$1,000.00	173	\$173,000.00	505	\$505,000.00	74.48%	12209939
19	0	N/A	\$20,000.00	5	\$100,000.00	11	\$220,000.00	68.75%	11270016
20	0	N/A	\$20,000.00	4	\$80,000.00	8	\$160,000.00	66.67%	10928500
21	0	N/A	\$20,000.00	5	\$100,000.00	8	\$160,000.00	61.54%	10087846
22	0	N/A	\$100,000.00	2	\$200,000.00	6	\$600,000.00	75.00%	12294562
23	0	N/A	\$2,000,000.00	1	\$2,000,000.00	3	\$6,000,000.00	75.00%	12294562
Totals:				1200925	\$61,935,550.00	3,509,223	\$183,884,570.00		

TICKET QUANTITY:	16,392,750	MIN QUANTITY	15,876,000	PRIZE STRUCTURE	RETAIL PRICE:	\$20.00
POOLS:	136.61	MAX QUANTITY	16,524,000	CASH SPECTACULAR	REVENUE:	\$327,855,000
PACKS / GAME:	655,710			Texas Lottery Game # 2367	PRIZE FUND:	\$245,820,120
PACKS / POOL:	4,800			IGT Job # 013878	PERCENTAGE:	74.98%
PACK SIZE:	25			Version 4 dated May 17, 2021	INSTANT FUND:	\$245,820,120
POOL SIZE:	120,000				INSTANT-WIN PAYOUT:	74.9783044%

PRIZE LEVEL	TIER CODE	GET	\$200 BONUS SPOT	\$200 BONUS SPOT	\$500 BONUS SPOT	\$500 BONUS SPOT	Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN:)	TOTAL PRIZES	WINNERS IN 120,000 (PER POOL)	WINNERS IN 25 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER
1	L	\$20					1	\$20	10.00	1,639,050	12,000	2.50	\$32,781,000	13.34%	Low Tier: 13.34%
2	G	\$30					1	\$30	10.00	1,639,334	12,000	2.50	\$49,180,020	20.01%	
3	G	\$50					1	\$50	33.33	491,828	3,600	0.75	\$24,591,400	10.00%	
4	G	\$100					1	\$100	100.03	163,873	1,200	0.25	\$16,387,300	6.67%	
5	G	\$50 x 2					2	\$100	99.92	164,057	1,200	0.25	\$16,405,700	6.67%	
6	G	\$20 x 5					5	\$100	50.01	327,780	2,400	0.50	\$32,778,000	13.33%	: 56.68%
7	M	\$200					1	\$200	1,003.47	16,336	120		\$3,267,200	1.33%	
8	M	--		\$200			1	\$200	600.69	27,290	200		\$5,458,000	2.22%	
9	M	--	\$200				1	\$200	171.19	95,758	701		\$19,151,600	7.79%	
10	M	\$20 (WINX10)					1	\$200	133.34	122,937	900		\$24,587,400	10.00%	
11	M	\$500					1	\$500	13,525.37	1,212	9		\$606,000	0.25%	
12	M	--				\$500	1	\$500	4,821.40	3,400	25		\$1,700,000	0.69%	
13	M	\$20 x 5) + \$20 (WINX20)					6	\$500	3,642.02	4,501	33		\$2,250,500	0.92%	
14	M	\$20 (WINX20) + \$100					2	\$500	3,628.32	4,518	33		\$2,259,000	0.92%	
15	M	WINX10) + \$20 (WINX10) + \$100					3	\$500	4,800.22	3,415	25		\$1,707,500	0.69%	
16	M	\$50 (WINX10)					1	\$500	4,775.05	3,433	25		\$1,716,500	0.70%	Mid Tier: 25.51%
17	H	\$1,000					1	\$1,000	23,586.69	695	5		\$695,000	0.28%	
18	H	\$50 (WINX10)			\$500		2	\$1,000	24,178.10	678	5		\$678,000	0.28%	
19	H	x 3) + (\$500 x 18) + (\$1,000 (WINX10) + \$1,000 (WINX10)	\$200	\$200	\$500	\$500	34	\$20,000	1,024,546.88	16			\$320,000	0.13%	
20	H						2	\$20,000	1,366,062.50	12			\$240,000	0.10%	
21	H	\$1,000 (WINX20)					1	\$20,000	1,260,980.77	13			\$260,000	0.11%	
22	H	\$100,000					1	\$100,000	2,049,093.75	8			\$800,000	0.33%	
23	H	\$2,000,000					1	\$2,000,000	4,098,187.50	4			\$8,000,000	3.25%	High Tier: 4.47%
TOTAL CASH PRIZES								1 in 2 Decimals:	3.48	4,710,148	34,481	6.75	\$245,820,120	100.00%	
								1 in 4 Decimals:	3.4803						



INTEROFFICE MEMO

Gary Grief, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

August 31, 2021

The attached invoice(s) for service is being submitted for approval.

Vendor Name	IGT
P.O. Number (if applicable)	362-21-9009RL030
Invoice Number	90121043
Tx Game Name:	Game #2367 Cash Spectacular
Invoice Amount:	\$1,805,167.84

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

8/31/2021

JB

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.



Dale Bowersock
 Dale Bowersock (Scratch Ticket Strategy Coordinator)
 Please forward to the next person for approval

8/31/2021

Date

Robert Tirloni
 Robert Tirloni (Products Manager)
 Please forward to the next person for approval

8/31/2021

Date

Ryan Mindell
 Ryan Mindell (Lottery Operations Division Director)

9/1/2021

Date

Please return to Maria Perez in the Office of the Controller by

In an effort to close out FY 21 please forward ASAP, thank you for your help.



IGT Global Solutions Corporation
 d/b/a IGT Solutions Corp. in the State of Texas
 10 Memorial Boulevard
 Providence, RI 02903
 USA
 Telephone 401 392-1000
 Fax 401 392-1234

INVOICE

INVOICE NUMBER: 90121043
 DATE : August 29, 2021

BILL TO: 20318
 Texas Lottery Commission
 Gary Grief, Executive Director
 611 East 6th Street
 Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2367	104334 010	Game 2367 CASH SPECTACULAR - TRK 1	2,380,800 PC	0.03172	75,518.98
002 GAME 2367	104334 020	Option 2367 Holographic Stock	2,380,800 PC	0.06000	142,848.00
003 GAME 2367	104334 030	Option 2367 Multiple Scenes	2,380,800 PC	0.00014	333.31
004 GAME 2367	104334 040	Option 2367 Fluorescent Ink #1	2,380,800 PC	0.00280	6,666.24
005 GAME 2367	104334 050	Option 2367 Fluorescent Ink #2	2,380,800 PC	0.00280	6,666.24
006 GAME 2367	104334 060	Option 2367 Full UV	2,380,800 PC	0.00320	7,618.56
007 GAME 2367	104334 070	Option 2367 Continuous 4 Color Pro	2,380,800 PC	0.00680	16,189.44
008 GAME 2367	104334 080	Game 2367 CASH SPECTACULAR - TRK 2	2,426,250 PC	0.03172	76,960.65
009 GAME 2367	104334 090	Option 2367 Holographic Stock	2,426,250 PC	0.06000	145,575.00
010 GAME 2367	104334 100	Option 2367 Multiple Scenes	2,426,250 PC	0.00014	339.68
011 GAME 2367	104334 110	Option 2367 Fluorescent Ink #1	2,426,250 PC	0.00280	6,793.50
012 GAME 2367	104334 120	Option 2367 Fluorescent Ink #2	2,426,250 PC	0.00280	6,793.50
013 GAME 2367	104334 130	Option 2367 Full UV	2,426,250 PC	0.00320	7,764.00

Continued...

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
014 GAME 2367	104334 140	Option 2367 Continuous 4 Color Pro	2,426,250 PC	0.00680	16,498.50
015 GAME 2367	104334 150	Game 2367 CASH SPECTACULAR - TRK 3	2,425,600 PC	0.03172	76,940.03
016 GAME 2367	104334 160	Option 2367 Holographic Stock	2,425,600 PC	0.06000	145,536.00
017 GAME 2367	104334 170	Option 2367 Multiple Scenes	2,425,600 PC	0.00014	339.58
018 GAME 2367	104334 180	Option 2367 Fluorescent Ink #1	2,425,600 PC	0.00280	6,791.68
019 GAME 2367	104334 190	Option 2367 Fluorescent Ink #2	2,425,600 PC	0.00280	6,791.68
020 GAME 2367	104334 200	Option 2367 Full UV	2,425,600 PC	0.00320	7,761.92
021 GAME 2367	104334 210	Option 2367 Continuous 4 Color Pro	2,425,600 PC	0.00680	16,494.08
022 GAME 2367	104334 220	Game 2367 CASH SPECTACULAR - TRK 4	2,390,150 PC	0.03172	75,815.56
023 GAME 2367	104334 230	Option 2367 Holographic Stock	2,390,150 PC	0.06000	143,409.00
024 GAME 2367	104334 240	Option 2367 Multiple Scenes	2,390,150 PC	0.00014	334.62
025 GAME 2367	104334 250	Option 2367 Fluorescent Ink #1	2,390,150 PC	0.00280	6,692.42
026 GAME 2367	104334 260	Option 2367 Fluorescent Ink #2	2,390,150 PC	0.00280	6,692.42
027 GAME 2367	104334 270	Option 2367 Full UV	2,390,150 PC	0.00320	7,648.48
028 GAME 2367	104334 280	Option 2367 Continuous 4 Color Pro	2,390,150 PC	0.00680	16,253.02
029 GAME 2367	104334 290	Game 2367 CASH SPECTACULAR - TRK 5	2,424,725 PC	0.03172	76,912.28
030 GAME 2367	104334 300	Option 2367 Holographic Stock	2,424,725 PC	0.06000	145,483.50
031 GAME 2367	104334 310	Option 2367 Multiple Scenes	2,424,725 PC	0.00014	339.46

Continued...

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
032 GAME 2367	104334 320	Option 2367 Fluoresccent Ink #1	2,424,725 PC	0.00280	6,789.23
033 GAME 2367	104334 330	Option 2367 Fluoresccent Ink #2	2,424,725 PC	0.00280	6,789.23
034 GAME 2367	104334 340	Option 2367 Full UV	2,424,725 PC	0.00320	7,759.12
035 GAME 2367	104334 350	Option 2367 Continuous 4 Color Pro	2,424,725 PC	0.00680	16,488.13
036 GAME 2367	104334 360	Game 2367 CASH SPECTACULAR - TRK 6	2,424,725 PC	0.03172	76,912.28
037 GAME 2367	104334 370	Option 2367 Holographic Stock	2,424,725 PC	0.06000	145,483.50
038 GAME 2367	104334 380	Option 2367 Multiple Scenes	2,424,725 PC	0.00014	339.46
039 GAME 2367	104334 390	Option 2367 Fluoresccent Ink #1	2,424,725 PC	0.00280	6,789.23
040 GAME 2367	104334 400	Option 2367 Fluoresccent Ink #2	2,424,725 PC	0.00280	6,789.23
041 GAME 2367	104334 410	Option 2367 Full UV	2,424,725 PC	0.00320	7,759.12
042 GAME 2367	104334 420	Option 2367 Continuous 4 Color Pro	2,424,725 PC	0.00680	16,488.13
043 GAME 2367	104334 430	Game 2367 CASH SPECTACULAR - TRK 7	1,920,500 PC	0.03172	60,918.26
044 GAME 2367	104334 440	Option 2367 Holographic Stock	1,920,500 PC	0.06000	115,230.00
045 GAME 2367	104334 450	Option 2367 Multiple Scenes	1,920,500 PC	0.00014	268.87
046 GAME 2367	104334 460	Option 2367 Fluoresccent Ink #1	1,920,500 PC	0.00280	5,377.40
047 GAME 2367	104334 470	Option 2367 Fluoresccent Ink #2	1,920,500 PC	0.00280	5,377.40
048 GAME 2367	104334 480	Option 2367 Full UV	1,920,500 PC	0.00320	6,145.60
049 GAME 2367	104334 490	Option 2367 Continuous 4 Color Pro	1,920,500 PC	0.00680	13,059.40

Continued...

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
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050	104334	Holographic Inserts 2367			43,602.92
GAME 2367	500				

TOTAL AMOUNT DUEUSD

1,805,167.84

REMARKS:
Unrounded Invoice Total 1,805,167.8350

PAYMENT TERMS:
Due within 30 days



For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

Scratch Ticket Game Closing Analysis

02/27/22 Thru 02/24/24

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	None	Week 17	Week 13	Week 20	Week 26	*Week 36	*Week 97	*Week 56	None
10M-14.99M	*Week 15	*Week 28	None	None	*Week 29	None	None	None	None
15M-19.99M	Week 30	None	None	None	None	Week 53	None	None	None
20M-24.99M	None	None	None	*Week 76	None	None	None	None	None
25M-29.99M	None	None	None	None	None	None	None	None	None
30M-34.99M	None	None	*Week 68	None	None	None	None	None	None
>=35M	None	None	*Week 97	*Week 52	*Week 54	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	None	\$889,989	\$1,232,303	\$1,698,404	\$2,234,215	\$3,886,072	\$2,359,958	\$4,641,250	None
10M-14.99M	\$649,617	\$620,682	None	None	\$3,571,641	None	None	None	None
15M-19.99M	\$506,021	None	None	None	None	\$6,498,580	None	None	None
20M-24.99M	None	None	None	\$1,301,423	None	None	None	None	None
25M-29.99M	None	None	None	None	None	None	None	None	None
30M-34.99M	None	None	\$1,222,418	None	None	None	None	None	None
>=35M	None	None	\$1,254,889	\$4,803,626	\$7,966,148	None	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only

Bowersock, Dale

From: Gough, Riley <Riley.Gough@IGT.com>
Sent: Tuesday, May 28, 2024 2:21 PM
To: Bowersock, Dale
Cc: ProductsScratchTeam
Subject: RE: June Pre-call Recommendations

CAUTION: This email originated outside the Texas Lottery's email system. DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.

Hi Dale,

Please keep the below three games open and available in-market:

- \$2 Bonus 7 (#2546)
- \$30 Winner's Circle (#2053)
- \$10 Cash Blowout (#2413)

Otherwise, the Pre-call list looks good.

Thank you,
Riley

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Tuesday, May 28, 2024 8:13 AM
To: Gough, Riley <Riley.Gough@IGT.com>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>
Subject: June Pre-call Recommendations

CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Riley,

Since we are short a day this time due to the holiday, please reply as soon as possible so I can get the analysis documents routed in time.

June close dates would be:

Pre-call: Fri. 6/7/24

Call: Sun. 7/7/24

End of Game (Close): Wed. 8/21/24

End of Validations: Mon. 2/17/25

Games qualifying for Pre-call are:

Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return
2322	\$2	7,235,625	10X THE CASH	12/18/23			23	82.92%	2,865	1,140	1,599	3,313
2546	\$2	9,249,750	BONUS 7	1/16/24			19	57.93%	5,241	2,656	19,215	2,438
2427	\$2	30,059,250	CLASSIC BINGO!	2/20/23			66	85.52%	5,305	4,145	22,546	265
2480	\$5	7,169,550	\$20,000,000 CASH SPECTACULAR!	12/18/23			23	60.43%	1,691	1,118	32,397	1,916
2537	\$5	7,324,125	LUCKY X10	12/4/23			25	74.55%	1,323	922	20,324	1,685
2413	\$10	28,619,300	CASH BLOWOUT	3/6/23			64	45.81%	8,556	3,883	295,424	48
2527	\$10	8,199,900	PINK DIAMONDS	10/2/23			34	76.66%	5,955	2,814	27,053	471
2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			132	75.70%	7,098	2,820	147,199	47
2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			323	86.48%	7,178	3,349	169,839	38

Game Variance Calculation spreadsheets are attached.

Thanks,
Dale

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