## **Scratch Ticket Game Closing Analysis SUMMARY REPORT**

Scratch Ticket Information		Date Completed	4/25/2022
Game #	2371	Confirmed Packs	639
Game Name	Lucky 7s	Active Packs	582
Quantity Printed	7,338,975	Warehouse Packs	195
Price Point	\$5	Returned Packs	347
Start Date	12/20/2021	Printed Payout Percentage	67.99%
Top Prize	\$ 100,000	Percent Sold	97.45%
Number of Top Prizes Remaining	1	Number of Weeks Out	18

Current Game Sales Analysis									
TANGIBLE COSTS			•						
Expenditure Impact:									
Cost to print tickets	\$	590,632	Actual ticket production costs						
Prize payout expense	\$	22,885,460	Data from Instant Ticket Tier Liability screen in ES						
<b>Estimated Direct Costs</b>	\$	23,476,092							
TANGIBLE BENEFITS									
Revenue Impact:									
Estimated sales	\$	35,759,156	Based on # of tkts printed, times % sold from DaVinci report,						
			times the price point						
Total Estimated Benefits	\$	35,759,156							
Excess of Revenue over Expended	\$	12,283,064							

## **INTANGIBLE POSITIVE BENEFITS:**

- --Allows for open bin space for new games at same price point with higher average weekly sales.
- --Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

## INTANGIBLE NEGATIVE BENEFITS:

--There are still valuable prizes remaining in this game.

-Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information									
Previous 3 Weeks Sales from DaVinci									
Most recent week sales	\$	116,625							
Next week	\$	174,650							
Next week	\$	218,770							
Ava Waakhy Calaa Current Coma	<b>C</b>	170.015							
Avg Weekly Sales Current Game	\$	170,015							
Avg Weekly Sales \$5; 5M-9.99M Qty	\$	1,904,150							
Percentage Of Variance In Sales		91%							

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# Scratch Ticket Game Closing Analysis RECOMMENDATION AND APPROVALS

## **Instant Ticket Information**

Game #	2371	Printed Payout Percentage	67.99%
Game Name	Lucky 7s	Actual Payout Percentage	64.00%
Percent Sold	97.45%	Number of Weeks Out	18
Average # of Weeks for 85% Sell-t	hrough for Same Price P	oint Game With Similar Print Run.	17
Recommendation			
Based on the findings in this S	Summary Report, I am re	commending closing the above game.	
I am recommending closing the commending closing closing the commending closing c	ne above game based on	the below business reason(s):	
		. ,	
Wale Bownsock	4/26/2022		
Scratch Ticket Strategy Coordinator	Date	-	
Post Cur	4/27/2022		
Products Manager	Date	•	
By signing below, I agree with the r	ecommendation of the P	roducts Department Staff to close the abo	ove game.
Not Required - >85% Sold			
Lottery Operations Division Director	Date	•	
Not Required - >85% Sold			
Controller	Date	•	
Not Required - >85% Sold			
Executive Director	Date	-	



														Net Sales			
Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	4/23/22	4/16/22	4/9/22	4/2/22
Sold/Closing	2323	\$5	9,897,375	COWBOYS	8/16/21	4/3/22	5/18/22	36	71.49%	108	108	33,858	840	\$27,100.00	\$80,105.00	\$156,465.00	\$249,075.00
	2360	\$5	7,334,775	HIT \$500	10/18/21	4/3/22	5/18/22	27	94.04%	128	166	776	1,881	\$25,800.00	\$90,780.00	\$168,865.00	\$254,635.00
	2324	\$5	5,437,800	HOUSTON TEXANS	8/16/21	4/3/22	5/18/22	36	61.64%	97	51	25,132	546	-\$21,555.00	\$19,435.00	\$36,775.00	\$86,830.00
	2371	<b>\$5</b>	7,338,975	LUCKY 7S	12/20/21			18	97.45%	639	582	<mark>195</mark> )	347	\$116,625.00	\$174,650.00	\$218,770.00	\$345,585.00
	2379	\$5	7,152,450	RED HOT \$100,000	10/4/21	4/3/22	5/18/22	29	96.98%	84	70	431	748	\$13,460.00	\$44,115.00	\$82,650.00	\$126,300.00
	2364	\$10	6,082,150	HOLIDAY LUCKY TIMES 100	11/1/21	4/3/22	5/18/22	25	90.25%	210	125	2,991	4,484	-\$11,740.00	\$58,040.00	\$150,190.00	\$246,800.00
	2258	\$10	39,197,450	MEGA LOTERIA	3/15/21	5/8/22	6/22/22	58	99.27%	1,427	324	160	911	\$185,330.00	\$246,830.00	\$342,980.00	\$487,660.00
	2312	\$50	6,731,160	MILLIONAIRE CLUB	4/19/21	3/20/22	5/4/22	53	95.97%	138	50	4,523	2,577	\$35,250.00	\$140,000.00	\$247,300.00	\$563,950.00

3/3

Da Vinci

### Liability for 2371 / for Life to Date

Product Status: SmartCash Enabled:

Active N/A

Validation Range: 11/24/2021 - 12/31/2037

**Outstanding Prizes** 

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	57129	\$285,645.00	529988	\$2,649,940.00	90.27%	6624861
2	2	N/A	\$5.00	33437	\$167,185.00	162195	\$810,975.00	82.91%	6084613
3	3	N/A	\$10.00	7938	\$79,380.00	89917	\$899,170.00	91.89%	6743637
4	4	N/A	\$10.00	15185	\$151,850.00	82666	\$826,660.00	84.48%	6200076
5	5	N/A	\$10.00	12504	\$125,040.00	183127	\$1,831,270.00	93.61%	6869895
6	6	N/A	\$15.00	3693	\$55,395.00	45196	\$677,940.00	92.45%	6784600
7	7	N/A	\$15.00	7464	\$111,960.00	41500	\$622,500.00	84.76%	6220232
8	8	N/A	\$15.00	5767	\$86,505.00	92161	\$1,382,415.00	94.11%	6906781
9	9	N/A	\$15.00	4969	\$74,535.00	92884	\$1,393,260.00	94.92%	6966300
10	10	N/A	\$20.00	3497	\$69,940.00	45466	\$909,320.00	92.86%	6814816
11	11	N/A	\$20.00	7422	\$148,440.00	41468	\$829,360.00	84.82%	6224843
12	12	N/A	\$20.00	4998	\$99,960.00	92855	\$1,857,100.00	94.89%	6964125
13	0	N/A	\$50.00	1567	\$78,350.00	22916	\$1,145,800.00	93.60%	6869254
14	0	N/A	\$50.00	3443	\$172,150.00	21038	\$1,051,900.00	85.94%	6306823
15	0	N/A	\$50.00	902	\$45,100.00	23505	\$1,175,250.00	96.30%	7067751
16	0	N/A	\$50.00	856	\$42,800.00	23626	\$1,181,300.00	96.50%	7082371
17	0	N/A	\$100.00	54	\$5,400.00	564	\$56,400.00	91.26%	6697705
18	0	N/A	\$100.00	327	\$32,700.00	1763	\$176,300.00	84.35%	6190723
19	0	N/A	\$100.00	438	\$43,800.00	9345	\$934,500.00	95.52%	7010397
20	0	N/A	\$100.00	98	\$9,800.00	2361	\$236,100.00	96.01%	7046490
21	0	N/A	\$100.00	126	\$12,600.00	3579	\$357,900.00	96.60%	7089390
22	0	N/A	\$100.00	41	\$4,100.00	1167	\$116,700.00	96.61%	7089887
23	0	N/A	\$100.00	141	\$14,100.00	3500	\$350,000.00	96.13%	7054768
24	0	N/A	\$100.00	91	\$9,100.00	2332	\$233,200.00	96.24%	7063346
25	0	N/A	\$100.00	151	\$15,100.00	3532	\$353,200.00	95.90%	7038083
26	0	N/A	\$500.00	6	\$3,000.00	56	\$28,000.00	90.32%	6628751
27	0	N/A	\$500.00	10	\$5,000.00	52	\$26,000.00	83.87%	6155269
28	0	N/A	\$500.00	3	\$1,500.00	122	\$61,000.00	97.60%	7162839
29	0	N/A	\$500.00	2	\$1,000.00	60	\$30,000.00	96.77%	7102233
30	0	N/A	\$500.00	2	\$1,000.00	119	\$59,500.00	98.35%	7217669
31	0	N/A	\$500.00	2	\$1,000.00	60	\$30,000.00	96.77%	7102233
32	0	N/A	\$500.00	2	\$1,000.00	61	\$30,500.00	96.83%	7105991
33	0	N/A	\$500.00	3	\$1,500.00	60	\$30,000.00	95.24%	6989500
34	0	N/A	\$500.00	7	\$3,500.00	118	\$59,000.00	94.40%	6927992
35	0	N/A	\$1,000.00	0	\$0.00	5	\$5,000.00	100.00%	7338975
36	0	N/A	\$1,000.00	1	\$1,000.00	4	\$4,000.00	80.00%	5871180
37	0	N/A	\$1,000.00	0	\$0.00	21	\$21,000.00	100.00%	7338975
38 39	0 0	N/A	\$1,000.00 \$1,000.00	0 0	\$0.00 \$0.00	15 15	\$15,000.00 \$15,000.00	100.00% 100.00%	7338975 7338975
39 40	0	N/A N/A	\$1,000.00 \$1,000.00	2	\$0.00 \$2,000.00	15	\$15,000.00 \$13,000.00	86.67%	7338975 6360445
41	0	N/A N/A	\$1,000.00 \$100,000.00	0	\$2,000.00 \$0.00	3	\$300,000.00	100.00%	7338975
41	0		\$100,000.00	1	\$100,000.00	ა 1	\$100,000.00	50.00%	3669487
42	U	IN/A	•			· ·		30.00%	J009 <del>4</del> 07
			Totals:	172279	\$2,062,435.00	1,619,436	\$22,885,460.00		

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 POOLS:
 61.16 MAX QUANTITY
 7,344,000
 LUCKY 7s

 PACKS / GAME:
 97,853
 Texas Lottery Game # 2371

 PACKS / POOL:
 1,600
 IGT Job # 018901

 PACK SIZE:
 75
 Version 4 dated August 17, 2021

 POOL SIZE:
 120,000
 Texas Lottery Game # 2371

RETAIL PRICE: REVENUE: PRIZE FUND: PERCENTAGE:

\$5.00 \$36,694,875 \$24,947,895 **67.9874097%** 

INSTANT FUND-INSTA

MINI FUND.	324,947,893
TANT-WIN PAYOUT:	67.9874097%

PRIZE LEVEL	TIER CODE	GET	BONUS	Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN:)	TOTAL PRIZES	WINNERS IN 120,000 (PER POOL)	WINNERS IN 75 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER
1	L	\$5	BONGS	1	AMOUNT \$5	12.50	587,117	9,600	(FER FACK) 6.00	\$2,935,585	11.77%	TIEK
2	L	-	\$5	1	\$5	37.51	195,632	3,200	2.00	\$978,160	3.92%	1
3	L	\$10		1	\$10	75.00	97,855	1,600	1.00	\$978,550	3.92%	1
4	L	-	\$10	1	\$10	75.00	97,851	1,600	1.00	\$978,530	3.92%	
5	L	\$5	\$5	2	\$10	37.51	195,631	3,200	2.00	\$1,956,310	7.84%	
6	L	\$15		1	\$15	150.12	48,889	800	0.50	\$733,335	2.94%	1
7	L	-	\$15	1	\$15	149.89	48,964	800	0.50	\$734,460	2.94%	1
8	L	\$5 (TRP)		1	\$15	74.94	97,928	1,600	1.00	\$1,468,920	5.89%	
9	L	\$5 x 2	\$5	3	\$15	75.00	97,853	1,600	1.00	\$1,467,795	5.88%	
10	L	\$20		1	\$20	149.89	48,963	800	0.50	\$979,260	3.93%	
11	L		\$20	1	\$20	150.11	48,890	800	0.50	\$977,800	3.92%	
12	L	\$5 (TRP)	\$5	2	\$20	75.00	97,853	1,600	1.00	\$1,957,060	7.84%	Low Tier: 64.72%
13	M	\$50	-	1	\$50	299.76	24,483	400	0.25	\$1,224,150	4.91%	
14	M		\$50	1	\$50	299.78	24,481	400	0.25		4.91%	
15	M	\$10 (TRP) + \$5	\$15	3	\$50	300.69	24,407	400	0.25	\$1,220,350	4.89%	
16	M	\$5 x 10	¥	10	\$50	299.77	24,482	400	0.25	\$1,224,100	4.91%	
17	M	\$100		1	\$100	11,875.36	618	10		\$61,800	0.25%	
18	M		\$100	1	\$100	3,511.47	2,090	34		\$209,000	0.84%	
19	M	(\$5 x 20) (WINALL)		1	\$100	750.18	9,783	160		\$978,300	3.92%	
20	M	(\$10 x 5) + \$15 (TRP)	\$5	7	\$100	2,984.54	2,459	40		\$245,900	0.99%	
21	M	20 + (\$5 x 6) + \$10 (TRF	\$20	9	\$100	1,980.83	3,705	61		\$370,500	1.49%	
22	M	(\$5 (TRP) x 2) + \$20	\$50	4	\$100	6,075.31	1,208	20		\$120,800	0.48%	
23	M	(\$5 x 14) + (\$10 (TRP)		15	\$100	2,015.65	3,641	60		\$364,100	1.46%	
24	M	20 + (\$5 x 3) + \$15 (TRF	\$20	6	\$100	3,028.88	2,423	40		\$242,300	0.97%	
25	M	$0 \times 3) + (\$5 \times 6) + \$10 (T$	\$10	11	\$100	1,992.66	3,683	60		\$368,300	1.48%	
26	M	\$500		1	\$500	118,370.56	62	1		\$31,000	0.12%	
27	M	-	\$500	1	\$500	118,370.56	62	1		\$31,000	0.12%	
28	M	-(\$20 x 15) + (\$10 (TRP)	\$100	21	\$500	58,711.80	125	2		\$62,500	0.25%	
29	M	$+($50 \times 5) + ($10 \times 5)$	*	1	\$500	118,370.56	62	1		\$31,000	0.12%	
30	M	(x 5) + (\$10 (TRP) x 2) +		20	\$500	60,652.69	121	2		\$60,500	0.24%	
31	M	+ (\$20 x 6) + (\$50 x 6) (		1	\$500	118,370.56	62	1		\$31,000	0.12%	l
32		100 x 2) + (\$50 (TRP) x		4	\$500	116,491.67	63	1		\$31,500	0.13%	1
33	M	) x 5) + (\$20 (TRP) x 4) -	\$50	16	\$500	116,491.67	63	1		\$31,500	0.13%	
34	M	+(\$50 x 4) +(\$15 x 4) (		1	\$500	58,711.80	125	2		\$62,500	0.25%	Mid Tier: 32.97%
35	H	\$1,000	-	1	\$1,000	1,467,795.00	5			\$5,000	0.02%	
36	H	*	\$1,000	1	\$1,000	1,467,795.00	5			\$5,000	0.02%	1
37	H	(TRP) x 2) + (\$10 (TRP)	*	20	\$1,000	349,475.00	21			\$21,000	0.08%	1
38		10) + (\$50 (TRP) x 2) + (\$	\$10	15	\$1,000	489,265.00	15			\$15,000	0.06%	1
39	H	5) + (\$50 x 4) + \$500 (W		1	\$1,000	489,265.00	15			\$15,000	0.06%	1
40	H	\$50 x 20	*	20	\$1,000	489,265.00	15			\$15,000	0.06%	1
41	H	\$100,000	*	1	\$100,000	2,446,325.00	3			\$300,000	1.20%	
42	H		\$100,000	1	\$100,000	3,669,487.50	2			\$200,000	0.80%	High Tier: 2.31%
		TOTAL CASH PRIZES			1 in 2 Decimals: 1 in 4 Decimals:	4.10 4.0961	1,791,715	29,297	18.00	\$24,947,895	100.00%	

LUCKY 7s Texas Lottery Game # 2371 IGT Job # 013891 Version 4 dated August 17, 2021

Consolidated odds are 1 in:

		1,791,715
100,000	1,467,795.00	5
\$1,000	96,565.46	76
\$500	9,850.97	745
\$100	247.85	29,610
\$50	75.00	97,853
\$20	37.50	195,706
\$15	24.99	293,634
\$10	18.75	391,337
\$5	9.38	782,749

				GLEPS TYPE:	A	31	В		C		D		TOTAL	
				PER GAME:	24,483		24,481		24,407		24,482		97,853	
				PER POOL:	400		400		400		400		1,600	
PRIZE LEVEL	GET	BONUS	Number of Wins per Ticket	PRIZE:	Number:	Amount:	Number:	Amount:	Number:	Amount:	Number:	Amount:	TOTAL	AMOUNT
1	\$5		1	\$5	6	\$30	7	\$35	6	\$30	5	\$25	587,117	\$2,935,585
2	-	\$5	1	\$5	2	\$10	1	\$5	3	\$15	2	\$10	195,632	\$978,160
3	\$10	-	1	\$10	2	\$20	0	\$0	1	\$10	1	\$10	97,855	\$978,550
4	1-1	\$10	1	\$10	0	\$0	2	\$20	1	\$10	1	\$10	97,851	\$978,510
5	\$5	\$5	2	\$10	2	\$20	2	\$20	3	\$30	1	\$10	195,631	\$1,956,310
6	\$15		1	\$15	0	\$0	0	\$0	1	\$15	1	\$15	48,889	\$733,335
7		\$15	1	\$15	1	\$15	1	\$15	0	\$0	0	\$0	48,964	\$734,460
8	\$5 (TRP)	es.	1	\$15	1	\$15	1	\$15	0	\$0	2	\$30	97,928	\$1,468,920
9	\$5 x 2	\$5	3	\$15	1	\$15	1	\$15	1	\$15	1	\$15	97,853	\$1,467,795
10	\$20	Jan.	1	\$20	0	\$0	1	\$20	0	\$0	1	\$20	48,963	\$979,260
11		\$20	1	\$20	1	\$20	0	\$0	1	\$20	0	\$0	48,890	\$977,800
12	\$5 (TRP)	\$5	2	\$20	1	\$20	1	\$20	1	\$20	1	\$20	97,853	\$1,957,060
13	\$50	-	1	\$50	1	\$50	0	\$0	0	\$0	0	\$0	24,483	\$1,224,150
14	20	\$50	1	\$50	0	\$0	1	\$50	0	\$0	0	\$0	24,481	\$1,224,050
15	\$10 (TRP) + \$5	\$15	3	\$50	0	\$0	0	\$0	1	\$50	0	\$0	24,407	\$1,220,350
16	\$5 x 10	127	10	\$50	0	\$0	0	\$0	0	\$0	1	\$50	24,482	\$1,224,100
TOTAL PRI	ZES				18	\$215	18	\$215	19	\$215	17	\$215	1,761,279	\$21,038,395



## **INTEROFFICE MEMO**

Gary Grief, Executive Director

LaDonna Castañuela, Charitable Bingo Operations Director

## **Payment Approval**

December 7, 2021

**Vendor Name** 

**Invoice Number** 

Tx Game Name:

**Invoice Amount:** 

P.O. Number (if applicable)

The attached invoice(s) for service is being submitted for approval.

90122993

\$590,632.00

362-22-9009RL002

Game #2371 Lucky 7's

**IGT** 

The above referenced invoice(s) have been reviewed and certified as proj	ner accurate	and
should be paid by the Texas Lottery Commission.	or, accurate	unu
		JB
The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.		12/7/202
Wale Bowersock	12/7/2021	
Dale Bowersock (Scratch Ticket Strategy Coordinator)	Date	_
Please forward to the next person for approval		
Part Car	12/8/2021	
Robert Tirloni (Products Manager)	Date	_
Please forward to the next person for approval		
Ry Mille	12/8/2021	
Ryan Mindell (Lottery Operations Division Director)	Date	_
Please return to Maria Perez in the Office of the Controller by		

Due to the Holidays please forward ASAP, thanks for your help.



IGT Global Solutions Corporation d/b/a IGT Solutions Corp. in the State of Texas 10 Memorial Boulevard Providence, RI 02903 USA Telephone 401 392-1000 Fax 401 392-1234

FED ID No. 05-0389840

**INVOICE** 

INVOICE NUMBER: 90122993
DATE : December 1, 2021

BILL TO: 20318 Texas Lottery Commission Gary Grief, Executive Director

611 East 6th Street Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2371	107021 010	Game 2371 LUCKY 7s - TRK 1	2,504,550 PC	0.02274	56,953.47
002 GAME 2371	107021 020	Option 2371 Holographic Foil Stock	2,504,550 PC	0.04800	120,218.40
003 GAME 2371	107021 030	Option 2371 Full UV	2,504,550 PC	0.00256	6,411.65
004 GAME 2371	107021 040	Option 2371 Integrated Graphic Ove	2,504,550 PC	0.00544	13,624.75
005 GAME 2371	107021 050	Game 2371 LUCKY 7s - TRK 2	2,393,325 PC	0.02274	54,424.21
006 GAME 2371	107021 060	Option 2371 Holographic Foil Stock	2,393,325 PC	0.04800	114,879.60
007 GAME 2371	107021 070	Option 2371 Full UV	2,393,325 PC	0.00256	6,126.91
008 GAME 2371	107021 080	Option 2371 Integrated Graphic Ove	2,393,325 PC	0.00544	13,019.69
009 GAME 2371	107021 090	Game 2371 LUCKY 7s - TRK 3	2,441,100 PC	0.02274	55,510.61
010 GAME 2371	107021 100	Option 2371 Holographic Foil Stock	2,441,100 PC	0.04800	117,172.80
011 GAME 2371	107021 110	Option 2371 Full UV	2,441,100 PC	0.00256	6,249.22
012 GAME 2371	107021 120	Option 2371 Integrated Graphic Ove	2,441,100 PC	0.00544	13,279.58
013 GAME 2371	107021 130	Inserts 2371 Holographic Foil	97,853.8 PC	0.13041	12,761.11

### DocuSign Envelope ID: 067699A5-14A3-434D-963E-52EC23ADBA72

INVOICE NUMBER: 90122993 2

INV ITEM NO. SALES ORD. QUANTITY UNIT EXTENDED CUSTOMER PO NO. SO ITEM NO DESCRIPTION PRICE AMOUNT

TOTAL AMOUNT DUE

PAGE

USD

590,632.00

REMARKS:

Unrounded Invoice Total \$590,632.0015

PAYMENT TERMS: Due within 30 days

REMITTANCE:

Please remit payment in USD:

For wire transfer payments: For ACH payments: Wells Fargo Bank, N.A Wells Fargo Bank, N.A 420 Montgomery Street 420 Montgomery Street San Francisco CA 94104 San Francisco CA 94104

SWIFT: WFBIUS6S

ABA No. 121000248 ABA No. 121000248 Account No. 4417073848 Account No. 4417073848

Account Name: IGT Global Solutions Corp Account Name: IGT Global Solutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

## Instant Ticket Game Analysis 8/25/19-8/28/21

## Average Number of Weeks for 85% Average Sell Through

	Α	В	С	D		E	F	G	Н	
		Price	Point			Price Point				
Print		_			Print	_	_		_	
Quantities	\$1	\$2	\$3	<b>\$</b> 5	Quantities	\$10	\$20	\$30	<b>\$50</b>	
< 5M	None	None	Week 10*	None	2M	None	None	None	None	
5M-9.99M	Week 14	Week 16	Week 11*	Week 17	3M	None	None	None	None	
10M-14.99M	Week 15	None	None	Week 19	4M	Week 16*	None	None	None	
15M-19.99M	Week 23*	None	Week 29	Week 48	5M	Week 20	None	Week 38*	Week 36	
20M-24.99M	None	None	None	Week 36	6M	Week 13	Week 23*	None	None	
25M-29.99M	Week 32	None	None	None	7M	Week 16	Week 34	None	None	
30M-34.99M	None	None	None	None	8M	Week 21*	Week 40	None	None	
>35M	None	None	Week 59	Week 44*	>9M	Week 30	Week 33	None	None	

## Average Weekly Dollar Sales at 85% Average Sell Through

	Α	В	C	D	_	E	F	G	Н	
		Price	e Point			Price Point				
Print					Print					
Quantities	<b>\$1</b>	\$2	\$3	<b>\$</b> 5	Quantities	<b>\$10</b>	\$20	\$30	\$50	
< 5M	None	None	\$1,280,407	None	2M	None	None	None	None	
5M-9.99M	\$565,128	\$810,337	\$1,161,701	\$1,904,150	3M	None	None	None	None	
10M-14.99M	\$646,883	None	None	\$2,800,321	4M	\$2,364,236	None	None	None	
15M-19.99M	\$638,272	None	\$1,669,812	\$1,515,020	5M	\$2,813,557	None	\$3,506,730	\$6,331,310	
20M-24.99M	None	None	None	\$2,620,225	6M	\$4,264,362	\$4,577,513	None	None	
25M-29.99M	\$786,285	None	None	None	7M	\$3,884,366	\$3,675,833	None	None	
30M-34.99M	None	None	None	None	8M	\$3,283,703	\$3,828,587	None	None	
>35M	None	None	\$1,688,331	\$3,934,727	>9M	\$4,643,288	\$6,280,238	None	None	

None = no games at this level with 85% sell through

Excludes Promotional Tickets
Unaudited - For Internal Use Only

<sup>\*</sup> only one game at this level with 85% sell through