

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**SUMMARY REPORT**

**Scratch Ticket Information**

Date Completed

3/28/2023

Game #	2374	Confirmed Packs	4,339
Game Name	Power 50X	Active Packs	3,396
Quantity Printed	27,786,375	Warehouse Packs	92,467
Price Point	\$5	Returned Packs	66
Start Date	1/3/2022	Printed Payout Percentage	68.08%
Top Prize	\$ 200,000	Percent Sold	72.21%
Number of Top Prizes Remaining	3	Number of Weeks Out	64

**Current Game Sales Analysis****TANGIBLE COSTS****Expenditure Impact:**

Cost to print tickets	\$ 2,198,969	Actual ticket production costs
Prize payout expense	\$ 67,332,645	Data from Instant Ticket Tier Liability screen in ES

<b>Estimated Direct Costs</b>	<b>\$ 69,531,614</b>
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**TANGIBLE BENEFITS****Revenue Impact:**

Estimated sales	\$ 100,322,707	Based on # of tkts printed, times % sold from DaVinci report, times the price point
<b>Total Estimated Benefits</b>	<b>\$ 100,322,707</b>	

<b>Excess of Revenue over Expended</b>	<b>\$ 30,791,093</b>
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**INTANGIBLE POSITIVE BENEFITS:**

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

**INTANGIBLE NEGATIVE BENEFITS:**

- There are still valuable prizes remaining in this game.

**Assumptions:**

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

**Weekly Sales Comparison Information**

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	602,675
Next week	\$	615,150
Next week	\$	678,055
Avg Weekly Sales Current Game	\$	631,960
Avg Weekly Sales \$5; 20M-24.99M*	\$	2,177,872
<b>Percentage Of Variance In Sales</b>		<b>71%</b>

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**RECOMMENDATION AND APPROVALS**

### Instant Ticket Information

Game #	2374	Printed Payout Percentage	68.08%
Game Name	Power 50X	Actual Payout Percentage	67.12%
Percent Sold	72.21%	Number of Weeks Out	64
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.*			51

\* No data at the 25M-29.99M level so the 20M-24.99M level was used for this comparison.

### Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

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*Dale Bowersock*

3/28/2023

Scratch Ticket Strategy Coordinator      Date

*Will Russ*

3/28/2023

Products Manager      Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

*Robert Lee*

3/31/2023

Lottery Operations Division Director      Date

*KG*

*Kelly Strickling*

4/3/2023

Controller      Date

*Ry Mitchell*

4/3/2023

Deputy Executive Director      Date

*Gary Grief*

4/3/2023

Executive Director      Date



*Play the Games of Texas!*

Da Vinci Report

3/28/23

Week End Date:3/25/23

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														3/25/23	3/18/23	3/11/23	3/4/23
Mature	2440	\$5	12,237,000	\$200,000 CASH BLOWOUT	9/6/22			29	68.16%	8,194	6,197	34,135	85	\$740,835.00	\$821,045.00	\$836,620.00	\$886,440.00
	2428	\$5	23,203,950	BINGO TIMES 20	4/11/22			50	59.06%	11,957	8,123	103,355	46	\$1,373,245.00	\$1,399,180.00	\$1,432,790.00	\$1,454,970.00
	2454	\$5	7,217,250	CASH PLU\$	12/5/22			16	67.96%	5,056	3,417	19,247	159	\$518,175.00	\$634,290.00	\$675,110.00	\$873,470.00
	2444	\$5	10,272,825	DAY OF THE DEAD	10/3/22			25	48.68%	705	473	62,239	5,648	\$65,210.00	\$84,305.00	\$87,235.00	\$116,610.00
	2456	\$5	7,191,150	LUCKY 7	12/19/22			14	78.44%	6,235	4,390	6,701	36	\$780,095.00	\$897,555.00	\$1,009,315.00	\$1,239,250.00
	2374	\$5	27,786,375	POWER 50X	1/3/22			64	72.21%	4,339	3,396	92,467	66	\$602,675.00	\$615,150.00	\$678,055.00	\$771,770.00
	2432	\$5	59,010,300	SPECIAL EDITION SUPER LOTERIA	12/5/22			16	25.16%	26,100	13,304	539,874	7	\$5,013,315.00	\$5,076,490.00	\$5,219,235.00	\$5,394,705.00
	2425	\$5	32,632,050	SUPER CROSSWORD	2/24/22			56	77.56%	14,139	8,540	70,330	59	\$2,142,720.00	\$2,194,950.00	\$2,249,265.00	\$2,292,680.00
	2333	\$10	28,628,600	\$250,000 50X CASHWORD	12/20/21			66	78.34%	17,729	8,300	92,571	38	\$3,191,560.00	\$3,234,150.00	\$3,355,280.00	\$3,367,290.00
	2441	\$10	14,063,350	\$500,000 CASH BLOWOUT	9/6/22			29	40.56%	12,175	6,943	143,859	205	\$1,121,240.00	\$1,174,000.00	\$1,180,100.00	\$1,316,470.00
	2422	\$10	8,199,450	7	10/3/22			25	82.02%	6,387	3,927	16,944	59	\$936,140.00	\$1,026,680.00	\$1,054,870.00	\$1,239,540.00
	2410	\$10	8,198,500	MONOPOLY	12/5/22			16	48.80%	10,571	6,843	63,683	18	\$1,295,360.00	\$1,440,640.00	\$1,553,770.00	\$1,820,500.00
	2407	\$10	12,236,750	PAYOUT MULTIPLIER	7/5/22			38	54.87%	4,172	2,328	102,131	130	\$435,810.00	\$487,960.00	\$532,930.00	\$601,150.00
	2452	\$10	5,882,300	PEPPERMINT PAYOUT DELUXE	11/7/22			20	85.54%	2,454	1,216	3,279	5,088	\$297,220.00	\$372,260.00	\$468,790.00	\$618,910.00
	2311	\$10	8,067,400	TRIPLE RED 777 SUPER TICKET	7/11/22			37	81.70%	11,532	6,237	8,516	34	\$1,550,440.00	\$1,548,120.00	\$1,651,930.00	\$1,731,010.00
	2460	\$20	7,978,175	\$100,000,000 RICHES!	12/19/22			14	34.55%	14,950	7,187	183,681	10	\$2,505,380.00	\$2,974,400.00	\$3,100,880.00	\$3,421,740.00
	2442	\$20	10,250,650	\$1,000,000 CASH BLOWOUT	9/6/22			29	35.38%	13,698	6,843	240,028	131	\$1,447,280.00	\$1,563,340.00	\$1,574,520.00	\$1,708,100.00
	2438	\$20	19,277,675	\$1,000,000 CROSSWORD	6/6/22			42	52.57%	24,292	8,593	325,660	38	\$4,897,620.00	\$5,128,680.00	\$5,045,740.00	\$5,328,360.00
	2349	\$20	8,200,000	500X	7/18/22			36	85.31%	8,895	3,751	32,952	62	\$1,673,600.00	\$1,857,060.00	\$1,980,780.00	\$2,118,220.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			71	52.26%	11,188	5,391	292,784	68	\$1,738,740.00	\$1,893,420.00	\$1,822,840.00	\$1,909,200.00
	2434	\$20	16,932,075	MILLION DOLLAR LOTERIA	9/19/22			27	66.13%	46,304	12,278	158,479	23	\$8,803,980.00	\$9,076,600.00	\$8,829,660.00	\$9,140,940.00
	2402	\$20	8,199,050	MONEY	6/20/22			40	51.64%	5,484	2,736	148,460	90	\$742,240.00	\$815,700.00	\$858,900.00	\$959,840.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			262	75.90%	10,237	5,026	308,506	91	\$2,398,980.00	\$2,413,440.00	\$2,470,350.00	\$2,654,400.00
	2387	\$30	9,009,725	PREMIER CASH	4/4/22			51	62.49%	11,964	5,865	113,816	73	\$2,045,040.00	\$2,140,590.00	\$2,165,070.00	\$2,351,250.00
	2423	\$50	6,608,840	\$1,000,000 DIAMOND RICHES	8/1/22			34	48.82%	15,872	6,008	143,726	49	\$2,879,400.00	\$2,972,200.00	\$3,047,400.00	\$3,418,500.00
	2358	\$50	5,984,660	\$1,000,000 ULTIMATE	12/20/21			66	87.67%	11,556	4,254	17,942	78	\$1,888,000.00	\$1,921,000.00	\$2,030,450.00	\$2,284,650.00
	2378	\$50	6,116,960	\$200,000,000 CASH BLOWOUT!	3/7/22			55	84.09%	11,870	4,659	28,806	93	\$2,590,700.00	\$2,539,350.00	\$2,585,350.00	\$2,886,300.00
	2344	\$50	10,279,600	500X LOTERIA SPECTACULAR	10/18/21			75	84.56%	13,471	3,506	57,835	98	\$2,416,000.00	\$2,681,700.00	\$3,785,700.00	\$5,106,050.00
	2400	\$100	10,379,010	\$20 MILLION SUPREME	5/16/22			45	46.22%	20,155	8,674	338,292	98	\$8,011,400.00	\$7,783,900.00	\$8,052,400.00	\$8,387,200.00
Sold/Closing	2449	\$1	11,341,050	HOLIDAY BUCKS	11/7/22	4/2/23	5/17/23	20	88.91%	602	474	1,990	2,414	\$35,357.00	\$42,228.00	\$63,582.00	\$84,176.00
	2405	\$1	17,149,800	LOOSE CHANGE	7/5/22	3/5/23	4/19/23	38	94.43%	145	177	389	2,542	\$26,336.00	\$42,407.00	\$77,257.00	\$107,336.00
	2325	\$2	28,601,250	BONUS GAME BINGO	12/13/21			67	94.45%	4,390	3,079	702	291	\$332,252.00	\$394,200.00	\$453,734.00	\$588,330.00

**Liability for 2374 / for Life to Date****Product Status:**  
Active**SmartCash Enabled:**  
N/A**Validation Range:** 11/18/2021 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	889890	\$4,449,450.00	2073990	\$10,369,950.00	69.98%	19443656
2	2	N/A	\$10.00	215436	\$2,154,360.00	525646	\$5,256,460.00	70.93%	19708745
3	3	N/A	\$10.00	294363	\$2,943,630.00	724413	\$7,244,130.00	71.11%	19757838
4	4	N/A	\$15.00	53217	\$798,255.00	131981	\$1,979,715.00	71.26%	19801906
5	5	N/A	\$15.00	105749	\$1,586,235.00	264736	\$3,971,040.00	71.46%	19855200
6	6	N/A	\$15.00	105590	\$1,583,850.00	264895	\$3,973,425.00	71.50%	19867125
7	0	N/A	\$25.00	26302	\$657,550.00	66297	\$1,657,425.00	71.60%	19893879
8	0	N/A	\$25.00	80081	\$2,002,025.00	197940	\$4,948,500.00	71.20%	19782804
9	0	N/A	\$50.00	26069	\$1,303,450.00	66587	\$3,329,350.00	71.86%	19968608
10	0	N/A	\$50.00	26393	\$1,319,650.00	66126	\$3,306,300.00	71.47%	19859724
11	0	N/A	\$50.00	80725	\$4,036,250.00	197104	\$9,855,200.00	70.94%	19712865
12	0	N/A	\$50.00	25849	\$1,292,450.00	66807	\$3,340,350.00	72.10%	20034583
13	0	N/A	\$100.00	3160	\$316,000.00	7920	\$792,000.00	71.48%	19861740
14	0	N/A	\$100.00	3141	\$314,100.00	7957	\$795,700.00	71.70%	19922164
15	0	N/A	\$100.00	3106	\$310,600.00	8021	\$802,100.00	72.09%	20030063
16	0	N/A	\$100.00	3155	\$315,500.00	7985	\$798,500.00	71.68%	19916894
17	0	N/A	\$100.00	3133	\$313,300.00	7994	\$799,400.00	71.84%	19962638
18	0	N/A	\$100.00	3135	\$313,500.00	7994	\$799,400.00	71.83%	19959051
19	0	N/A	\$100.00	3253	\$325,300.00	7862	\$786,200.00	70.73%	19654204
20	0	N/A	\$500.00	131	\$65,500.00	332	\$166,000.00	71.71%	19924571
21	0	N/A	\$500.00	135	\$67,500.00	326	\$163,000.00	70.72%	19649367
22	0	N/A	\$500.00	136	\$68,000.00	323	\$161,500.00	70.37%	19553375
23	0	N/A	\$500.00	130	\$65,000.00	334	\$167,000.00	71.98%	20001399
24	0	N/A	\$5,000.00	4	\$20,000.00	4	\$20,000.00	50.00%	13893187
25	0	N/A	\$5,000.00	3	\$15,000.00	5	\$25,000.00	62.50%	17366483
26	0	N/A	\$5,000.00	3	\$15,000.00	5	\$25,000.00	62.50%	17366483
27	0	N/A	\$200,000.00	1	\$200,000.00	3	\$600,000.00	75.00%	20839787
28	0	N/A	\$200,000.00	2	\$400,000.00	6	\$1,200,000.00	75.00%	20839780
<b>Totals:</b>				<b>1952292</b>	<b>\$27,251,455.00</b>	<b>4,703,593</b>	<b>\$67,332,645.00</b>		

POCKET QUANTITY: 27,786,375

MIN QUANTITY: 27,518,400

DocuSign Envelope ID: 025CD69B-07EB-469D-BBF5-501C199A348F

PACKS / POOL: 1,600

PACK SIZE: 75

POOL SIZE: 120,000

PRIZE STRUCTURE

POWER 50X

Texas Lottery Game # 2374

IGT Job # 013885

Version 2 dated May 10, 2021

RETAIL PRICE: \$5.00

REVENUE: \$138,931,875

PRIZE FUND: \$94,584,100

PERCENTAGE: 68.0794814%

INSTANT FUND: \$94,584,100

INSTANT-WIN PAYOUT: 68.0794814%

PRIZE LEVEL	TIER CODE	GET	POWER SPOTS \$25 & \$50	Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN:)	TOTAL PRIZES	WINNERS IN 120,000 (PER POOL)	WINNERS IN 75 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER
1	L	\$5	-	1	\$5	9.38	2,963,880	12,800	8.00	\$14,819,400	15.67%	Low Tier: 48.96%
2	L	\$10	-	1	\$10	37.49	741,082	3,200	2.00	\$7,410,820	7.84%	
3	L	\$5 x 2	-	2	\$10	27.27	1,018,776	4,400	2.75	\$10,187,760	10.77%	
4	L	\$15	-	1	\$15	150.04	185,198	800	0.50	\$2,777,970	2.94%	
5	L	\$10 + \$5	-	2	\$15	75.00	370,485	1,600	1.00	\$5,557,275	5.88%	
6	L	\$5 x 3	-	3	\$15	75.00	370,485	1,600	1.00	\$5,557,275	5.88%	
7	M	\$25	-	1	\$25	300.07	92,599	400	0.25	\$2,314,975	2.45%	
8	M	-	\$25	1	\$25	99.94	278,021	1,200	0.75	\$6,950,525	7.35%	
9	M	\$50	-	1	\$50	299.89	92,656	400	0.25	\$4,632,800	4.90%	
10	M	-	\$50	1	\$50	300.33	92,519	400	0.25	\$4,625,950	4.89%	
11	M	\$5 (10X)	-	1	\$50	100.01	277,829	1,200	0.75	\$13,891,450	14.69%	
12	M	\$5 x 10	-	10	\$50	299.89	92,656	400	0.25	\$4,632,800	4.90%	
13	M	\$100	-	1	\$100	2,507.80	11,080	48		\$1,108,000	1.17%	
14	M	\$5 (10X) + (\$5 x 5)	\$25	7	\$100	2,503.73	11,098	48		\$1,109,800	1.17%	
15	M	\$5 x 10	\$50	11	\$100	2,497.20	11,127	48		\$1,112,700	1.18%	
16	M	\$10 x 10	-	10	\$100	2,494.29	11,140	48		\$1,114,000	1.18%	
17	M	\$25 + \$50	\$25	3	\$100	2,497.20	11,127	48		\$1,112,700	1.18%	
18	M	(\$10 x 2) + \$5	\$25 + \$50	5	\$100	2,496.75	11,129	48		\$1,112,900	1.18%	
19	M	\$10 (10X)	-	1	\$100	2,499.90	11,115	48		\$1,111,500	1.18%	
20	M	\$500	-	1	\$500	60,013.77	463	2		\$231,500	0.24%	
21	M	\$10 (50X)	-	1	\$500	60,274.13	461	2		\$230,500	0.24%	
22	M	(10X) + (\$5 x 10) + (\$25	\$25 + \$50	20	\$500	60,536.76	459	2		\$229,500	0.24%	
23	M	\$25 (10X) + (\$20 x 10)	\$50	12	\$500	59,884.43	464	2		\$232,000	0.25%	Mid Tier: 48.37%
24	H	\$5,000	-	1	\$5,000	3,473,296.88	8			\$40,000	0.04%	
25	H	\$50 (50X) x 2	-	2	\$5,000	3,473,296.88	8			\$40,000	0.04%	
26	H	100 (10X) x 3) + (\$100 x	\$25 + \$50	15	\$5,000	3,473,296.88	8			\$40,000	0.04%	
27	H	\$200,000	-	1	\$200,000	6,946,593.75	4			\$800,000	0.85%	
28	H	4) + (\$100 (50X) x 10) +	-	15	\$200,000	3,473,296.88	8			\$1,600,000	1.69%	High Tier: 2.66%
TOTAL CASH PRIZES					1 in 2 Decimals:	4.17	6,655,885	28,744	17.75	\$94,584,100	100.00%	
					1 in 4 Decimals:	4.1747						

Consolidated odds are 1 in:

POWER 50X

Texas Lottery Game # 2374

IGT Job # 013885

Version 2 dated May 10, 2021

\$5	9.38	2,963,880
\$10	15.79	1,759,858
\$15	30.00	926,168
\$25	74.97	370,620
\$50	50.01	555,660
\$100	357.08	77,816
\$500	15,044.06	1,847
\$5,000	1,157,765.63	24
\$200,000	2,315,531.25	12
		6,655,885

PRIZE LEVEL	GET	POWER SPOTS \$25 & \$50	Number of Wins per Ticket	GLEPS TYPE:	A		B		C		D		TOTAL	
				PER GAME:	92,711		92,599		92,519		92,656		370,485	
				PER POOL:	400		400		400		400		1,600	
				PRIZE:	Number:	Amount:	Number:	Amount:	Number:	Amount:	Number:	Amount:	TOTAL	AMOUNT
1	\$5	-	1	\$5	8	\$40	8	\$40	8	\$40	8	\$40	2,963,880	\$14,819,400
2	\$10	-	1	\$10	3	\$30	1	\$10	2	\$20	2	\$20	741,082	\$7,410,820
3	\$5 x 2	-	2	\$10	3	\$30	1	\$10	4	\$40	3	\$30	1,018,776	\$10,187,760
4	\$15	-	1	\$15	0	\$0	2	\$30	0	\$0	0	\$0	185,198	\$2,777,970
5	\$10 + \$5	-	2	\$15	1	\$15	1	\$15	1	\$15	1	\$15	370,485	\$5,557,275
6	\$5 x 3	-	3	\$15	1	\$15	1	\$15	1	\$15	1	\$15	370,485	\$5,557,275
7	\$25	-	1	\$25	0	\$0	1	\$25	0	\$0	0	\$0	92,599	\$2,314,975
8	-	\$25	1	\$25	2	\$50	1	\$25	0	\$0	0	\$0	278,021	\$6,950,525
9	\$50	-	1	\$50	0	\$0	0	\$0	0	\$0	1	\$50	92,656	\$4,632,800
10	-	\$50	1	\$50	0	\$0	0	\$0	1	\$50	0	\$0	92,519	\$4,625,950
11	\$5 (10X)	-	1	\$50	1	\$50	1	\$50	1	\$50	0	\$0	277,829	\$13,891,450
12	\$5 x 10	-	10	\$50	0	\$0	0	\$0	0	\$0	1	\$50	92,656	\$4,632,800
TOTAL PRIZES					19	\$230	17	\$220	18	\$230	17	\$220	6,576,186	\$83,359,000



# INTEROFFICE MEMO

Gary Grief, Executive Director      LaDonna Castañuela, Charitable Bingo Operations Director

## Payment Approval

December 7, 2021

The attached invoice(s) for service is being submitted for approval.

<b>Vendor Name</b>	<u>IGT</u>
<b>P.O. Number (if applicable)</b>	<u>362-21-9009RL035</u>
<b>Invoice Number</b>	<u>90122999</u>
<b>Tx Game Name:</b>	<u>Game #2374 Power 50X</u>
<b>Invoice Amount:</b>	<u>\$2,198,969.26</u>

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

JB

12/7/2021



*Dale Bowersock*

12/7/2021

Dale Bowersock (Scratch Ticket Strategy Coordinator)  
Please forward to the next person for approval

Date

*Robert Tirloni*

12/8/2021

Robert Tirloni (Products Manager)  
Please forward to the next person for approval

Date

*Ryan Mindell*

12/8/2021

Ryan Mindell (Lottery Operations Division Director)

Date

Please return to Maria Perez in the Office of the Controller by

**Due to the Holidays please forward ASAP, thanks for your help.**





IGT Global Solutions Corporation  
 d/b/a IGT Solutions Corp. in the State of Texas  
 10 Memorial Boulevard  
 Providence, RI 02903  
 USA  
 Telephone 401 392-1000  
 Fax 401 392-1234  
 FED ID No. 05-0389840

# INVOICE

INVOICE NUMBER: 90122999  
 DATE : December 1, 2021

BILL TO: 20318  
 Texas Lottery Commission  
 Gary Grief, Executive Director  
 611 East 6th Street  
 Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2374	107045 010	Game 2374 POWER 50X - TRK 1	2,336,850 PC	0.01977	46,199.52
002 GAME 2374	107045 020	Option 2374 Holographic Foil Stock	2,336,850 PC	0.04800	112,168.80
003 GAME 2374	107045 030	Option 2374 Fluorescent Ink	2,336,850 PC	0.00224	5,234.54
004 GAME 2374	107045 040	Option 2374 Full UV	2,336,850 PC	0.00256	5,982.34
005 GAME 2374	107045 050	Option 2374 Integrated Graphic Ove	2,336,850 PC	0.00544	12,712.46
006 GAME 2374	107045 060	Game 2374 POWER 50X - TRK 2	2,840,025 PC	0.01977	56,147.29
007 GAME 2374	107045 070	Option 2374 Holographic Foil Stock	2,840,025 PC	0.04800	136,321.20
008 GAME 2374	107045 080	Option 2374 Fluorescent Ink	2,840,025 PC	0.00224	6,361.66
009 GAME 2374	107045 090	Option 2374 Full UV	2,840,025 PC	0.00256	7,270.46
010 GAME 2374	107045 100	Option 2374 Integrated Graphic Ove	2,840,025 PC	0.00544	15,449.74
011 GAME 2374	107045 110	Game 2374 POWER 50X - TRK 3	2,833,200 PC	0.01977	56,012.36
012 GAME 2374	107045 120	Option 2374 Holographic Foil Stock	2,833,200 PC	0.04800	135,993.60
013 GAME 2374	107045 130	Option 2374 Fluorescent Ink	2,833,200 PC	0.00224	6,346.37

Continued...

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
014 GAME 2374	107045 140	Option 2374 Full UV	2,833,200 PC	0.00256	7,252.99
015 GAME 2374	107045 150	Option 2374 Integrated Graphic Ove	2,833,200 PC	0.00544	15,412.61
016 GAME 2374	107045 160	Game 2374 POWER 50X - TRK 4	2,846,700 PC	0.01977	56,279.26
017 GAME 2374	107045 170	Option 2374 Holographic Foil Stock	2,846,700 PC	0.04800	136,641.60
018 GAME 2374	107045 180	Option 2374 Fluorescent Ink	2,846,700 PC	0.00224	6,376.61
019 GAME 2374	107045 190	Option 2374 Full UV	2,846,700 PC	0.00256	7,287.55
020 GAME 2374	107045 200	Option 2374 Integrated Graphic Ove	2,846,700 PC	0.00544	15,486.05
021 GAME 2374	107045 210	Game 2374 POWER 50X - TRK 5	2,844,750 PC	0.01977	56,240.71
022 GAME 2374	107045 220	Option 2374 Holographic Foil Stock	2,844,750 PC	0.04800	136,548.00
023 GAME 2374	107045 230	Option 2374 Fluorescent Ink	2,844,750 PC	0.00224	6,372.24
024 GAME 2374	107045 240	Option 2374 Full UV	2,844,750 PC	0.00256	7,282.56
025 GAME 2374	107045 250	Option 2374 Integrated Graphic Ove	2,844,750 PC	0.00544	15,475.44
026 GAME 2374	107045 260	Game 2374 POWER 50X - TRK 6	2,754,450 PC	0.01977	54,455.48
027 GAME 2374	107045 270	Option 2374 Holographic Foil Stock	2,754,450 PC	0.04800	132,213.60
028 GAME 2374	107045 280	Option 2374 Fluorescent Ink	2,754,450 PC	0.00224	6,169.97
029 GAME 2374	107045 290	Option 2374 Full UV	2,754,450 PC	0.00256	7,051.39
030 GAME 2374	107045 300	Option 2374 Integrated Graphic Ove	2,754,450 PC	0.00544	14,984.21
031 GAME 2374	107045 310	Game 2374 POWER 50X - TRK 7	2,831,475 PC	0.01977	55,978.26

Continued...



INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
032 GAME 2374	107045 320	Option 2374 Holographic Foil Stock	2,831,475 PC	0.04800	135,910.80
033 GAME 2374	107045 330	Option 2374 Fluorescent Ink	2,831,475 PC	0.00224	6,342.50
034 GAME 2374	107045 340	Option 2374 Full UV	2,831,475 PC	0.00256	7,248.58
035 GAME 2374	107045 350	Option 2374 Integrated Graphic Ove	2,831,475 PC	0.00544	15,403.22
036 GAME 2374	107045 360	Game 2374 POWER 50X - TRK 8	2,845,350 PC	0.01977	56,252.57
037 GAME 2374	107045 370	Option 2374 Holographic Foil Stock	2,845,350 PC	0.04800	136,576.80
038 GAME 2374	107045 380	Option 2374 Fluorescent Ink	2,845,350 PC	0.00224	6,373.58
039 GAME 2374	107045 390	Option 2374 Full UV	2,845,350 PC	0.00256	7,284.10
040 GAME 2374	107045 400	Option 2374 Integrated Graphic Ove	2,845,350 PC	0.00544	15,478.70
041 GAME 2374	107045 410	Game 2374 POWER 50X - TRK 9	2,823,150 PC	0.01977	55,813.68
042 GAME 2374	107045 420	Option 2374 Holographic Foil Stock	2,823,150 PC	0.04800	135,511.20
043 GAME 2374	107045 430	Option 2374 Fluorescent Ink	2,823,150 PC	0.00224	6,323.86
044 GAME 2374	107045 440	Option 2374 Full UV	2,823,150 PC	0.00256	7,227.26
045 GAME 2374	107045 450	Option 2374 Integrated Graphic Ove	2,823,150 PC	0.00544	15,357.94
046 GAME 2374	107045 460	Game 2374 POWER 50X - TRK 10	2,830,425 PC	0.01977	55,957.50
047 GAME 2374	107045 470	Option 2374 Holographic Foil Stock	2,830,425 PC	0.04800	135,860.40
048 GAME 2374	107045 480	Option 2374 Fluorescent Ink	2,830,425 PC	0.00224	6,340.15
049 GAME 2374	107045 490	Option 2374 Full UV	2,830,425 PC	0.00256	7,245.89

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INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
050 GAME 2374	107045 500	Option 2374 Integrated Graphic Ove	2,830,425 PC	0.00544	15,397.51
051 GAME 2374	107045 510	Inserts 2374 Holographic Foil	370,485 PC	0.08463	31,354.15
				TOTAL AMOUNT DUE	USD 2,198,969.26

REMARKS:  
Unrounded Invoice Total \$2,198,969.2638

PAYMENT TERMS:  
Due within 30 days

REMITTANCE:  
Please remit payment in USD:

For wire transfer payments:  
Wells Fargo Bank, N.A  
420 Montgomery Street  
San Francisco CA 94104  
SWIFT: WFBIUS6S  
ABA No. 121000248  
Account No. 4417073848  
Account Name: IGT Global Solutions Corp

For ACH payments:  
Wells Fargo Bank, N.A  
420 Montgomery Street  
San Francisco CA 94104  
  
ABA No. 121000248  
Account No. 4417073848  
Account Name: IGT Global Solutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

## Scratch Ticket Game Closing Analysis

**08/30/20      Thru      08/27/22**

### Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point					
	\$1	\$2	\$3	\$5	\$10	\$20	\$25	\$30	\$50	\$100
<b>&lt; 5M</b>	None	None	Week 10*	None	None	None	None	None	None	None
<b>5M-9.99M</b>	Week 13	Week 18	Week 14*	Week 18	Week 25	Week 39	None	Week 66*	Week 38	None
<b>10M-14.99M</b>	Week 17	None	None	Week 26	Week 44	Week 29*	None	None	None	None
<b>15M-19.99M</b>	Week 24	None	Week 27*	Week 63	None	None	None	None	None	None
<b>20M-24.99M</b>	None	None	None	Week 51	Week 41*	None	None	None	None	None
<b>25M-29.99M</b>	Week 32*	None	None	None	None	Week 59*	None	None	None	None
<b>30M-34.99M</b>	None	None	None	None	None	None	None	None	None	None
<b>&gt;=35M</b>	None	Week 63	Week 54*	Week 48*	Week 43*	None	None	None	None	None

### Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point					
	\$1	\$2	\$3	\$5	\$10	\$20	\$20	\$30	\$50	\$100
<b>&lt; 5M</b>	None	None	\$1,280,407	None	None	None	None	None	None	None
<b>5M-9.99M</b>	\$603,552	\$790,419	\$1,135,659	\$1,868,249	\$2,632,364	\$4,140,873	None	\$3,548,614	\$6,722,847	None
<b>10M-14.99M</b>	\$573,217	None	None	\$2,195,824	\$2,593,290	\$6,888,646	None	None	None	None
<b>15M-19.99M</b>	\$618,201	None	\$1,754,298	\$1,321,610	None	None	None	None	None	None
<b>20M-24.99M</b>	None	None	None	\$2,177,872	\$4,377,999	None	None	None	None	None
<b>25M-29.99M</b>	\$795,571	None	None	None	None	\$7,343,720	None	None	None	None
<b>30M-34.99M</b>	None	None	None	None	None	None	None	None	None	None
<b>&gt;=35M</b>	None	\$1,031,140	\$1,704,990	\$4,784,040	\$7,855,672	None	None	None	None	None

None = no games at this level with 85% sell through

\* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only

## Bowersock, Dale

---

**From:** Gough, Riley <Riley.Gough@IGT.com>  
**Sent:** Tuesday, March 28, 2023 2:51 PM  
**To:** Bowersock, Dale  
**Cc:** ProductsScratchTeam; Tirloni, Robert  
**Subject:** RE: Game Pre-call Recommendations for April

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Hi Dale,

I recommend keeping the \$50 Ultimate (#2358) in-market for another month. Otherwise, no issues with the games listed below.

Thanks,  
Riley

---

**From:** Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>  
**Sent:** Monday, March 27, 2023 2:28 PM  
**To:** Gough, Riley <Riley.Gough@IGT.com>  
**Cc:** ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>; Tirloni, Robert <robert.tirloni@lottery.state.tx.us>  
**Subject:** Game Pre-call Recommendations for April

**CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.**

Riley,  
Below are the games which qualify for Pre-call on April 7.

Close dates would be:  
Pre-call: 4/7/23  
Call: 5/7/23  
Close: 6/21/23  
EOV: 12/18/23

I'm hoping the "7" game goes over 85% next week. I would like to close that one also to get the final drawing date scheduled so I'll be watching that. You'll notice a couple of higher price point games in this mix. Based upon your table of number of games to keep in market and taking into consideration the new game launches coming soon I believe we can close these and make room for the newer games.

Please let me know if you have any questions.

Thanks,  
Dale

Product Line	Game	\$	Tix Run	Name	Start	Call	Close
	2446	\$2	5,988,750	VETERANS CASH	10/17/22		
	2326	\$2	28,601,250	BONUS GAME BINGO	12/13/21		
	2374	\$5	27,786,375	POWER 50X	1/3/22		
	2407	\$10	12,236,750	PAYOUT MULTIPLIER	7/5/22		
	2452	\$10	5,882,300	PEPPERMINT PAYOUT DELUXE	11/7/22		
	2349	\$20	8,200,000	500X	7/18/22		
	2402	\$20	8,199,050	MONEY	6/20/22		
	2358	\$50	5,984,660	\$1,000,000 ULTIMATE	12/20/21		

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