

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

1/24/2023

Game #	2376	Confirmed Packs	13,622
Game Name	Power 200X	Active Packs	5,603
Quantity Printed	10,149,100	Warehouse Packs	90,728
Price Point	\$20	Returned Packs	84
Start Date	1/3/2022	Printed Payout Percentage	75.08%
Top Prize	\$ 1,000,000	Percent Sold	72.18%
Number of Top Prizes Remaining	1	Number of Weeks Out	55

Current Game Sales Analysis**TANGIBLE COSTS****Expenditure Impact:**

Cost to print tickets	\$ 1,060,672	Actual ticket production costs
Prize payout expense	\$ 109,698,780	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs	\$ 110,759,452
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TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 146,512,408	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 146,512,408	

Excess of Revenue over Expended	\$ 35,752,955
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INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	1,232,980
Next week	\$	1,375,480
Next week	\$	1,516,200
Avg Weekly Sales Current Game	\$	1,374,887
Avg Weekly Sales \$20; 10M-14.99M Qty	\$	6,279,880
Percentage Of Variance In Sales		78%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2376	Printed Payout Percentage	75.08%
Game Name	Power 200X	Actual Payout Percentage	74.87%
Percent Sold	72.18%	Number of Weeks Out	55
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			32

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

Dale Bowersock

1/24/2023

Scratch Ticket Strategy Coordinator Date

Will Russ

1/25/2023

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Heidi Moreno for Robert Tirloni

1/26/2023

Lottery Operations Division Director Date

KG

Kelly Stuckey

1/26/2023

Controller Date

Ry Mitchell

1/27/2023

Deputy Executive Director Date

Gay Huff

1/30/2023

Executive Director Date



Play the Games of Texas!

Da Vinci Report

1/24/23

Week End Date:1/21/23

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														1/21/23	1/14/23	1/7/23	12/31/22
Mature	2428	\$5	23,203,950	BINGO TIMES 20	4/11/22			41	47.92%	12,539	8,811	136,508	42	\$1,379,815.00	\$1,446,685.00	\$1,524,165.00	\$1,496,000.00
	2415	\$5	9,906,375	COWBOYS	8/15/22			23	47.27%	3,603	3,203	61,025	50	\$432,725.00	\$458,610.00	\$543,605.00	\$601,030.00
	2444	\$5	10,272,825	DAY OF THE DEAD	10/3/22			16	45.81%	2,570	2,472	62,952	1,954	\$363,080.00	\$469,015.00	\$553,075.00	\$688,970.00
	2416	\$5	5,627,550	HOUSTON TEXANS	8/15/22			23	51.84%	2,436	1,643	29,091	1,307	\$203,945.00	\$232,590.00	\$264,180.00	\$282,330.00
	2374	\$5	27,786,375	POWER 50X	1/3/22			55	67.54%	7,096	5,527	104,928	70	\$789,710.00	\$882,820.00	\$938,705.00	\$962,935.00
	2425	\$5	32,632,050	SUPER CROSSWORD	2/24/22			47	65.41%	15,040	8,940	121,522	379	\$2,123,500.00	\$2,150,710.00	\$2,251,470.00	\$2,281,510.00
	2333	\$10	28,628,600	\$250,000 50X CASHWORD	12/20/21			57	68.21%	20,265	8,577	148,114	40	\$3,178,980.00	\$3,225,230.00	\$3,351,720.00	\$3,456,740.00
	2369	\$10	12,077,250	\$50, \$100 OR \$500!	8/1/22			25	76.69%	20,169	7,414	24,208	32	\$2,778,520.00	\$2,858,900.00	\$3,003,350.00	\$3,357,000.00
	2441	\$10	14,063,350	\$500,000 CASH BLOWOUT	9/6/22			20	32.49%	17,529	8,650	160,406	13	\$1,439,210.00	\$1,563,240.00	\$1,681,730.00	\$1,812,880.00
	2422	\$10	8,199,450	7	10/3/22			16	68.15%	12,776	7,066	29,844	26	\$1,719,480.00	\$1,959,320.00	\$2,305,660.00	\$2,659,380.00
	2433	\$10	49,110,750	MEGA LOTERIA	2/7/22			50	84.34%	48,337	13,476	80,880	42	\$7,849,790.00	\$7,965,640.00	\$7,991,570.00	\$8,408,790.00
	2407	\$10	12,236,750	PAYOUT MULTIPLIER	7/5/22			29	50.64%	7,170	3,811	108,053	70	\$720,810.00	\$864,740.00	\$928,690.00	\$1,027,690.00
	2375	\$10	22,860,600	POWER 100X	1/3/22			55	56.16%	11,134	5,677	180,553	227	\$1,163,590.00	\$1,236,730.00	\$1,306,370.00	\$1,409,440.00
	2311	\$10	8,067,400	TRIPLE RED 777 SUPER TICKET	7/11/22			28	63.60%	14,177	6,885	34,650	19	\$1,590,100.00	\$1,751,320.00	\$1,863,180.00	\$2,131,450.00
	2442	\$20	10,250,650	\$1,000,000 CASH BLOWOUT	9/6/22			20	28.24%	21,360	8,241	261,001	39	\$1,734,200.00	\$1,938,080.00	\$2,228,020.00	\$2,550,080.00
	2438	\$20	19,277,675	\$1,000,000 CROSSWORD	6/6/22			33	41.04%	27,843	8,842	411,633	36	\$4,699,560.00	\$4,767,680.00	\$4,962,860.00	\$5,248,360.00
	2349	\$20	8,200,000	500X	7/18/22			27	74.36%	15,205	5,690	60,011	34	\$2,206,420.00	\$2,408,700.00	\$2,672,080.00	\$3,143,740.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			62	47.38%	14,358	5,489	322,040	61	\$1,624,480.00	\$1,726,360.00	\$1,913,120.00	\$2,036,740.00
	2434	\$20	16,932,075	MILLION DOLLAR LOTERIA	9/19/22			18	43.15%	55,450	12,388	306,638	27	\$8,374,000.00	\$8,409,580.00	\$8,605,060.00	\$9,209,600.00
	2402	\$20	8,199,050	MONEY	6/20/22			31	46.77%	8,923	3,913	159,826	39	\$1,002,620.00	\$1,079,800.00	\$1,183,220.00	\$1,456,420.00
	2376	\$20	10,149,100	POWER 200X	1/3/22			55	72.18%	13,622	5,603	90,728	84	\$1,232,980.00	\$1,375,480.00	\$1,516,200.00	\$1,655,420.00
	2411	\$20	7,928,475	ULTIMATE 7S	2/21/22			48	86.03%	8,120	3,243	30,925	51	\$1,039,900.00	\$1,119,360.00	\$1,223,960.00	\$1,379,980.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			253	73.62%	12,184	6,373	336,464	90	\$2,687,850.00	\$2,827,680.00	\$2,912,760.00	\$3,012,000.00
	2387	\$30	9,009,725	PREMIER CASH	4/4/22			42	54.44%	14,706	7,441	138,939	60	\$2,667,960.00	\$2,770,140.00	\$2,863,050.00	\$3,039,930.00
	2423	\$50	6,608,840	\$1,000,000 DIAMOND RICHES	8/1/22			25	39.82%	20,644	7,299	167,584	54	\$3,876,350.00	\$4,527,550.00	\$4,516,900.00	\$4,929,700.00
	2358	\$50	5,984,660	\$1,000,000 ULTIMATE	12/20/21			57	81.18%	14,911	5,285	33,371	74	\$2,523,950.00	\$2,845,200.00	\$2,743,950.00	\$3,000,850.00
	2378	\$50	6,116,960	\$200,000,000 CASH BLOWOUT!	3/7/22			46	76.43%	11,708	4,633	52,832	90	\$2,925,900.00	\$3,609,800.00	\$3,803,850.00	\$4,079,500.00
	2344	\$50	10,279,600	500X LOTERIA SPECTACULAR	10/18/21			66	77.04%	20,334	6,551	86,918	91	\$5,051,600.00	\$5,650,400.00	\$5,672,700.00	\$5,804,750.00
	2400	\$100	10,379,010	\$20 MILLION SUPREME	5/16/22			36	39.08%	25,357	9,482	382,089	89	\$8,619,900.00	\$9,227,000.00	\$9,384,700.00	\$9,536,300.00
Sold/Closing	2372	\$1	34,835,250	POWER 20X	1/3/22	12/10/22	1/24/23	55	68.68%	28	106	66,611	1,892	\$16,076.00	\$32,500.00	\$45,817.00	\$63,991.00
	2381	\$2	8,912,625	JUMBO BUCKS	6/20/22	12/10/22	1/24/23	31	73.74%	37	41	13,750	1,804	\$7,104.00	\$3,446.00	\$27,138.00	\$53,248.00
	2403	\$2	9,058,125	LUCKY 3	7/18/22	1/8/23	2/22/23	27	71.58%	341	727	15,200	1,234	\$104,480.00	\$137,940.00	\$165,212.00	\$169,834.00

Liability for 2376 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 12/02/2021 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$20.00	344008	\$6,880,160.00	874070	\$17,481,400.00	71.76%	7282804
2	2	N/A	\$30.00	228202	\$6,846,060.00	583646	\$17,509,380.00	71.89%	7296293
3	3	N/A	\$50.00	28380	\$1,419,000.00	73044	\$3,652,200.00	72.02%	7309225
4	4	N/A	\$50.00	56797	\$2,839,850.00	146052	\$7,302,600.00	72.00%	7307388
5	5	N/A	\$50.00	28206	\$1,410,300.00	73298	\$3,664,900.00	72.21%	7328861
6	6	N/A	\$100.00	28482	\$2,848,200.00	73129	\$7,312,900.00	71.97%	7304263
7	7	N/A	\$100.00	28289	\$2,828,900.00	73215	\$7,321,500.00	72.13%	7320562
8	8	N/A	\$100.00	28463	\$2,846,300.00	72962	\$7,296,200.00	71.94%	7300947
9	0	N/A	\$200.00	4725	\$945,000.00	12207	\$2,441,400.00	72.09%	7316918
10	0	N/A	\$200.00	16606	\$3,321,200.00	42616	\$8,523,200.00	71.96%	7303266
11	0	N/A	\$200.00	9477	\$1,895,400.00	24335	\$4,867,000.00	71.97%	7304458
12	0	N/A	\$200.00	13224	\$2,644,800.00	34158	\$6,831,600.00	72.09%	7316553
13	0	N/A	\$200.00	9461	\$1,892,200.00	24362	\$4,872,400.00	72.03%	7310184
14	0	N/A	\$200.00	2359	\$471,800.00	6090	\$1,218,000.00	72.08%	7315424
15	0	N/A	\$200.00	929	\$185,800.00	2468	\$493,600.00	72.65%	7373558
16	0	N/A	\$500.00	229	\$114,500.00	608	\$304,000.00	72.64%	7372345
17	0	N/A	\$500.00	686	\$343,000.00	1855	\$927,500.00	73.00%	7409122
18	0	N/A	\$500.00	825	\$412,500.00	2144	\$1,072,000.00	72.21%	7328956
19	0	N/A	\$500.00	734	\$367,000.00	1883	\$941,500.00	71.95%	7302543
20	0	N/A	\$500.00	718	\$359,000.00	1807	\$903,500.00	71.56%	7263138
21	0	N/A	\$2,000.00	22	\$44,000.00	53	\$106,000.00	70.67%	7172030
22	0	N/A	\$2,000.00	48	\$96,000.00	116	\$232,000.00	70.73%	7178631
23	0	N/A	\$2,000.00	47	\$94,000.00	123	\$246,000.00	72.35%	7343172
24	0	N/A	\$2,000.00	26	\$52,000.00	59	\$118,000.00	69.41%	7044669
25	0	N/A	\$20,000.00	3	\$60,000.00	7	\$140,000.00	70.00%	7104370
26	0	N/A	\$20,000.00	8	\$160,000.00	12	\$240,000.00	60.00%	6089459
27	0	N/A	\$20,000.00	6	\$120,000.00	19	\$380,000.00	76.00%	7713316
28	0	N/A	\$20,000.00	10	\$200,000.00	15	\$300,000.00	60.00%	6089460
29	0	N/A	\$1,000,000.00	1	\$1,000,000.00	1	\$1,000,000.00	50.00%	5074550
30	0	N/A	\$1,000,000.00	0	\$0.00	2	\$2,000,000.00	100.00%	10149100
Totals:				830971	\$42,696,970.00	2,124,356	\$109,698,780.00		

TOTAL PRIZE AMOUNT: \$2,955,327		PRIZE STRUCTURE		RETAIL PRICE: \$20.00	
PACKS / GAME: 405,964		POWER 200X		REVENUE: \$202,982,000	
PACKS / POOL: 4,800		Texas Lottery Game # 2376		PRIZE FUND: \$152,395,750	
POOL SIZE: 25		IGT Job # 013887		PERCENTAGE: 75.0784552%	
POOL SIZE: 120,000		Version 3 dated June 15, 2021		INSTANT FUND: \$152,395,750	
				INSTANT-WIN PAYOUT: 75.0784552%	

PRIZE LEVEL	TIER CODE	GET	POWER SPOTS \$50, \$100 & \$200	Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN:)	TOTAL PRIZES	WINNERS IN 120,000 (PER POOL)	WINNERS IN 25 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER
1	L	\$20	-	1	\$20	8.33	1,218,078	14,400	3.00	\$24,361,560	15.99%	Low Tier: 15.99%
2	G	\$30	-	1	\$30	12.50	811,848	9,600	2.00	\$24,355,440	15.98%	
3	G	\$50	-	1	\$50	100.07	101,424	1,200	0.25	\$5,071,200	3.33%	
4	G	-	\$50	1	\$50	50.03	202,849	2,400	0.50	\$10,142,450	6.66%	
5	G	\$20 + \$30	-	2	\$50	99.99	101,504	1,200	0.25	\$5,075,200	3.33%	
6	G	\$100 or	\$100 or	1	\$100	99.88	101,611	1,200	0.25	\$10,161,100	6.67%	
7	G	\$20 x 5	-	5	\$100	99.99	101,504	1,200	0.25	\$10,150,400	6.66%	
8	G	\$50	\$50	2	\$100	100.07	101,425	1,200	0.25	\$10,142,500	6.66%	: 49.28%
9	M	\$200 or	\$200 or	1	\$200	599.40	16,932	200		\$3,386,400	2.22%	
10	M	\$20 x 5	\$50 x 2	7	\$200	171.37	59,222	700		\$11,844,400	7.77%	
11	M	-	(\$50 x 2) + \$100	3	\$200	300.16	33,812	400		\$6,762,400	4.44%	
12	M	\$30 x 5	\$50	6	\$200	214.20	47,382	560		\$9,476,400	6.22%	
13	M	(\$40 x 2) + (\$20 x 6)	-	8	\$200	300.07	33,823	400		\$6,764,600	4.44%	
14	M	\$50 x 2	\$100	3	\$200	1,201.22	8,449	100		\$1,689,800	1.11%	
15	M	\$20 x 10	-	10	\$200	2,987.67	3,397	40		\$679,400	0.45%	
16	M	\$500	-	1	\$500	12,125.57	837	10		\$418,500	0.27%	
17	M	-	(\$50 x 2) + (\$200 x 2)	4	\$500	3,994.14	2,541	30		\$1,270,500	0.83%	
18	M	(\$40 x 5) + (\$30 x 5)	\$50 + \$100	12	\$500	3,418.36	2,969	35		\$1,484,500	0.97%	
19	M	(\$20 x 20) + (\$50 x 2)	-	22	\$500	3,878.14	2,617	31		\$1,308,500	0.86%	
20	M	(\$50 x 2) + \$100	\$100 + \$200	5	\$500	4,019.45	2,525	30		\$1,262,500	0.83%	Mid Tier: 30.41%
21	H	\$2,000	-	1	\$2,000	135,321.33	75			\$150,000	0.10%	
22	H	\$20 (50X) x (\$50 x 10)	(\$50 x 2) + (\$200 x 2)	15	\$2,000	61,884.76	164	2		\$328,000	0.22%	
23	H	(\$50 x 20) + (\$200 x 2)	\$50 x 2) + (\$200 x 2) + \$100	27	\$2,000	59,700.59	170	2		\$340,000	0.22%	
24	H	00 x 8) + (\$200 x 2) + \$500	\$100 + \$200	13	\$2,000	119,401.18	85	1		\$170,000	0.11%	
25	H	\$20,000	-	1	\$20,000	1,014,910.00	10			\$200,000	0.13%	
26	H	\$50 (200X) x 2	-	2	\$20,000	507,455.00	20			\$400,000	0.26%	
27	H	50) + (\$20 (200X) x 2) + (\$50 x 2)	(\$50 x 2) + (\$200 x 2)	10	\$20,000	405,964.00	25			\$500,000	0.33%	
28	H	50X) + \$50 (50X) + (\$50 x 2)	(\$50 x 2) + (\$200 x 2)	22	\$20,000	405,964.00	25			\$500,000	0.33%	
29	H	\$1,000,000	-	1	\$1,000,000	5,074,550.00	2			\$2,000,000	1.31%	
30	H) + (\$500 (200X) x 5) + (\$500 x 2)	-	18	\$1,000,000	5,074,550.00	2			\$2,000,000	1.31%	High Tier: 4.32%
TOTAL CASH PRIZES					1 in 2 Decimals:	3.43	2,955,327	34,941	6.75	\$152,395,750	100.00%	
					1 in 4 Decimals:	3.4342						

POWER 200X
Texas Lottery Game # 2376
IGT Job # 013887
Version 3 dated June 15, 2021

Consolidated
odds are 1 in:

\$20	8.33	1,218,078
\$30	12.50	811,848
\$50	25.01	405,777
\$100	33.33	304,540
\$200	49.99	203,017
\$500	883.38	11,489
\$2,000	20,544.74	494
\$20,000	126,863.75	80
\$1,000,000	2,537,275.00	4
		2,955,327

PRIZE LEVEL	GET	POWER SPOTS \$50, \$100 & \$200	Number of Wins per Ticket	GLEPS TYPE:	A		B		C		D		TOTAL	
				PER GAME:	101,424		101,425		101,504		101,611		405,964	
				PER POOL:	1,200		1,200		1,200		1,200		4,800	
				PRIZE:	Number:	Amount:	Number:	Amount:	Number:	Amount:	Number:	Amount:	TOTAL	AMOUNT
1	\$20	-	1	\$20	3	\$60	2	\$40	3	\$60	4	\$80	1,218,078	\$24,361,560
2	\$30	-	1	\$30	3	\$90	2	\$60	1	\$30	2	\$60	811,848	\$24,355,440
3	\$50	-	1	\$50	1	\$50	0	\$0	0	\$0	0	\$0	101,424	\$5,071,200
4	-	\$50	1	\$50	1	\$50	1	\$50	0	\$0	0	\$0	202,849	\$10,142,450
5	\$20 + \$30	-	2	\$50	0	\$0	0	\$0	1	\$50	0	\$0	101,504	\$5,075,200
6	\$100 or	\$100 or	1	\$100	0	\$0	0	\$0	0	\$0	1	\$100	101,611	\$10,161,100
7	\$20 x 5	-	5	\$100	0	\$0	0	\$0	1	\$100	0	\$0	101,504	\$10,150,400
8	\$50	\$50	2	\$100	0	\$0	1	\$100	0	\$0	0	\$0	101,425	\$10,142,500
TOTAL PRIZES					8	\$250	6	\$250	6	\$240	7	\$240	2,740,243	\$99,459,850



INTEROFFICE MEMO

Gary Grief, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

December 7, 2021

The attached invoice(s) for service is being submitted for approval.

Vendor Name	IGT
P.O. Number (if applicable)	362-21-9009RL037
Tx Game Name	Game #2376 Power 200X

Invoice Number:	Invoice Amount:
90123051	\$1,067,072.31

LESS SANCTIONS LETTER DATED 9/13/21	-\$6,400.00
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Total Amount	\$1,060,672.31
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The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock (Scratch Ticket Strategy Coordinator)
Please forward to the next person for approval

12/7/2021

Date

JB
12/7/2021



Robert Tirloni (Products Manager)
Please forward to the next person for approval

12/8/2021

Date

Ryan Mindell (Lottery Operations Division Director)

12/8/2021

Date

Please return to Maria Perez in the Office of the Controller by

Due to the Holidays please forward ASAP, thanks for your help.



IGT Global Solutions Corporation
d/b/a IGT Solutions Corp. in the State of Texas
10 Memorial Boulevard
Providence, RI 02903
USA
Telephone 401 392-1000
Fax 401 392-1234
FED ID No. 05-0389840

BILL TO: 20318
Texas Lottery Commission
Gary Grief, Executive Director
611 East 6th Street
Austin TX 78701

INVOICE

INVOICE NUMBER: 90123051
DATE: December 2, 2021

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2376	107078 010	Game 2376 POWER 200X - Trk 1	1,985,500 PC	0.02910	57,778.05
002 GAME 2376	107078 020	Option 2376 Holographic Foil Stock	1,985,500 PC	0.06000	119,130.00
003 GAME 2376	107078 030	Option 2376 Fluorescent Ink	1,985,500 PC	0.00280	5,559.40
004 GAME 2376	107078 040	Option 2376 Full UV	1,985,500 PC	0.00320	6,353.60
005 GAME 2376	107078 050	Option 2376 Integrated Graphic Ove	1,985,500 PC	0.00680	13,501.40
006 GAME 2376	107078 060	Game 2376 POWER 200X - Trk 2	2,016,200 PC	0.02910	58,671.42
007 GAME 2376	107078 070	Option 2376 Holographic Foil Stock	2,016,200 PC	0.06000	120,972.00
008 GAME 2376	107078 080	Option 2376 Fluorescent Ink	2,016,200 PC	0.00280	5,645.36
009 GAME 2376	107078 090	Option 2376 Full UV	2,016,200 PC	0.00320	6,451.84
010 GAME 2376	107078 100	Option 2376 Integrated Graphic Ove	2,016,200 PC	0.00680	13,710.16
011 GAME 2376	107078 110	Game 2376 POWER 200X - Trk 3	2,007,000 PC	0.02910	58,403.70
012 GAME 2376	107078 120	Option 2376 Holographic Foil Stock	2,007,000 PC	0.06000	120,420.00
013 GAME 2376	107078 130	Option 2376 Fluorescent Ink	2,007,000 PC	0.00280	5,619.60

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
014 GAME 2376	107078 140	Option 2376 Full UV	2,007,000 PC	0.00320	6,422.40
015 GAME 2376	107078 150	Option 2376 Integrated Graphic Ove	2,007,000 PC	0.00680	13,647.60
016 GAME 2376	107078 160	Game 2376 POWER 200X - Trk 4	2,021,925 PC	0.02910	58,838.02
017 GAME 2376	107078 170	Option 2376 Holographic Foil Stock	2,021,925 PC	0.06000	121,315.50
018 GAME 2376	107078 180	Option 2376 Fluorescent Ink	2,021,925 PC	0.00280	5,661.39
019 GAME 2376	107078 190	Option 2376 Full UV	2,021,925 PC	0.00320	6,470.16
020 GAME 2376	107078 200	Option 2376 Integrated Graphic Ove	2,021,925 PC	0.00680	13,749.09
021 GAME 2376	107078 210	Game 2376 POWER 200X - Trk 5	2,118,475 PC	0.02910	61,647.62
022 GAME 2376	107078 220	Option 2376 Holographic Foil Stock	2,118,475 PC	0.06000	127,108.50
023 GAME 2376	107078 230	Option 2376 Fluorescent Ink	2,118,475 PC	0.00280	5,931.73
024 GAME 2376	107078 240	Option 2376 Full UV	2,118,475 PC	0.00320	6,779.12
025 GAME 2376	107078 250	Option 2376 Integrated Graphic Ove	2,118,475 PC	0.00680	14,405.63
026 GAME 2376	107078 260	Inserts 2376 Holographic Foil	405,964 PC	0.08099	32,879.02
TOTAL AMOUNT DUE				USD	1,067,072.31

REMARKS:
Unrounded Invoice Total \$1,067,072.3100

PAYMENT TERMS:
Due within 30 days

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
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REMITTANCE:
Please remit payment in USD:

For wire transfer payments:
Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104
SWIFT: WFBUS6S
ABA No. 121000248
Account No. 4417073848
Account Name: IGT Global Solutions Corp

For ACH payments:
Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104
ABA No. 121000248
Account No. 4417073848
Account Name: IGT Global Solutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

Instant Ticket Game Analysis
03/01/20-02/26/22

Average Number of Weeks for 85% Average Sell Through

	A	B	C	D	E	F	G	H
	Price Point				Price Point			
Print Quantities	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50
< 5M	None	None	Week 10*	None	None	None	None	None
5M-9.99M	Week 15	Week 16	None	Week 19	Week 17	Week 39	None	Week 34
10M-14.99M	Week 15	None	None	Week 23	Week 33	Week 32	None	None
15M-19.99M	Week 23	None	Week 27*	None	Week 34*	None	None	None
20M-24.99M	None	None	None	Week 39	Week 41*	None	None	None
25M-29.99M	Week 32*	None	None	None	Week 36*	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None
>35M	None	Week 63	Week 70*	Week 48*	Week 43*	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

	A	B	C	D	E	F	G	H
	Price Point				Price Point			
Print Quantities	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50
< 5M	None	None	\$1,280,407	None	None	None	None	None
5M-9.99M	\$523,427	\$836,412	None	\$1,829,626	\$3,575,687	\$4,083,763	None	\$6,822,934
10M-14.99M	\$646,883	None	None	\$2,572,905	\$3,255,577	\$6,279,880	None	None
15M-19.99M	\$637,501	None	\$1,754,298	None	\$4,557,575	None	None	None
20M-24.99M	None	None	None	\$2,543,539	\$4,377,999	None	None	None
25M-29.99M	\$795,571	None	None	None	\$6,250,278	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None
>35M	None	\$1,031,140	\$1,494,231	\$4,784,040	\$7,855,672	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only

Bowersock, Dale

From: Mendoza, Merry
Sent: Wednesday, January 18, 2023 2:23 PM
To: Stuckey, Kelly; Terrell, Julie; McCoy, Rene; Bowersock, Dale; Austin, Casey; Veselka, David; Simpson, MaryBeth; Daniel, Conchita; Perez, Liesa; Perez, Maria; Vela, Anthony; Briones, Angela; Anderson, Lisa; Thomas, Lyndi; Guarnero, Annika; Zamora, Myra; Rylee, Brandon; Directors; ManagersLO
Subject: Robert Tirloni out of office; Others in charge

Robert Tirloni will be out of the office January 19-30. In his absence the following people will be in charge of Lottery Operations and will have full signature authority including jackpot estimates. They will both require MIP/ereq approval access during their allotted time in charge.

Ray Page - January 19 and 20
Heidi Moreno - January 23 - 30