

TEAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

8/26/2024

Game #	2388	Confirmed Packs	4,938
Game Name	Match 3 Tripler	Active Packs	2,273
Quantity Printed	7,293,125	Warehouse Packs	4,303
Price Point	\$2	Returned Packs	2,046
Start Date	2/19/2024	Printed Payout Percentage	65.02%
Top Prize	\$ 30,000	Percent Sold	72.70%
Number of Top Prizes Remaining	1	Number of Weeks Out	26

Current Game Sales AnalysisTANGIBLE COSTS**Expenditure Impact:**

Cost to print tickets	\$ 134,704	Actual ticket production costs
Prize payout expense	\$ 6,401,707	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs	\$ 6,536,411
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TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 10,604,204	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 10,604,204	

Excess of Revenue over Expended	\$ 4,067,793
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INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	153,248
Next week	\$	149,810
Next week	\$	193,948
Avg Weekly Sales Current Game	\$	165,669
Avg Weekly Sales \$2; 5M-9.99M Qty	\$	889,989
Percentage Of Variance In Sales		81%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2388	Printed Payout Percentage	65.02%
Game Name	Match 3 Tripler	Actual Payout Percentage	60.37%
Percent Sold	72.70%	Number of Weeks Out	26
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			17

Recommendation

- ☒ Based on the findings in this Summary Report, I am recommending closing the above game.
- ☐ I am recommending closing the above game based on the below business reason(s):

Dale Bowersock

8/26/2024

Instant Product Coordinator Date

Will Russ

8/28/2024

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Raymond C. Page for Robert Tirloni

8/28/2024

Lottery Operations Division Director Date

JS *[Signature]*

8/29/2024

Controller Date

N/A

Deputy Executive Director Date

[Signature]

9/3/2024

Executive Director Date



Play the Games of Texas!

Da Vinci Report

8/23/24

Week End Date:8/17/24

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														8/17/24	8/10/24	8/3/24	7/27/24
Baseline	2571	\$2	25,071,375	CLASSIC BINGO!	5/20/24			13	18.07%	13,907	8,706	137,680	36	\$734,910.00	\$736,806.00	\$765,966.00	\$774,648.00
	2466	\$2	5,106,625	NEON 9S	6/17/24			9	50.58%	7,864	5,748	4,034	41	\$518,356.00	\$606,096.00	\$722,786.00	\$552,660.00
	2496	\$2	6,003,750	POWER 10X	7/15/24			5	26.02%	11,385	9,837	11,037	12	\$753,706.00	\$768,750.00	\$739,508.00	\$557,530.00
	2572	\$5	7,209,000	\$500 FRENZY	6/17/24			9	37.89%	13,833	6,471	35,861	136	\$1,175,975.00	\$1,282,110.00	\$1,563,780.00	\$1,366,805.00
	2574	\$5	7,215,375	BIG WINNINGS	7/1/24			7	36.53%	14,529	8,102	34,166	152	\$1,689,990.00	\$1,711,295.00	\$2,026,385.00	\$2,130,915.00
	2579	\$5	9,733,350	COWBOYS	8/19/24			0	0.00%	33,978	8,170	82,477	20	\$375.00	\$0	\$0	\$0
	2569	\$5	7,328,325	DOUBLE DOUBLER	6/3/24			11	40.03%	7,478	4,575	44,184	187	\$687,960.00	\$717,470.00	\$967,805.00	\$1,134,075.00
	2499	\$5	7,338,450	EXTREME GREEN	7/15/24			5	24.03%	20,071	10,516	39,991	15	\$1,754,235.00	\$1,982,640.00	\$2,107,480.00	\$2,003,015.00
	2540	\$5	7,186,500	HIGH ROLLER	8/5/24			2	8.49%	22,980	12,581	47,680	2	\$1,956,875.00	\$1,094,905.00	\$0	\$0
	2580	\$5	5,504,925	HOUSTON TEXANS	8/19/24			0	0.00%	22,620	6,640	39,928	34	\$0	\$0	\$0	\$0
	2585	\$5	49,850,175	SUPER LOTERIA	6/17/24			9	12.88%	32,196	13,365	518,397	15	\$4,581,960.00	\$4,381,875.00	\$4,316,630.00	\$3,962,690.00
	2582	\$10	22,209,750	\$250,000 50X CASHWORD	7/1/24			7	8.84%	35,124	9,510	353,018	62	\$3,169,070.00	\$3,053,780.00	\$3,222,940.00	\$3,116,440.00
	2598	\$10	10,877,800	\$50 \$100 OR \$500	7/15/24			5	12.61%	31,266	9,064	143,355	63	\$2,927,660.00	\$2,970,970.00	\$3,122,940.00	\$2,989,210.00
	2573	\$10	8,197,300	200X	6/17/24			9	41.35%	28,671	11,115	48,682	36	\$3,433,820.00	\$3,397,230.00	\$3,774,790.00	\$3,481,790.00
	2623	\$10	25,555,150	LIMITED EDITION MEGA LOTERIA	8/5/24			2	3.62%	41,378	10,615	426,022	2	\$6,045,520.00	\$3,195,480.00	\$0	\$0
	2583	\$20	15,298,725	\$1,000,000 CROSSWORD	5/20/24			13	17.98%	37,667	10,163	442,124	42	\$5,106,320.00	\$4,866,560.00	\$4,970,320.00	\$4,756,300.00
	2570	\$20	6,117,700	JACKPOT MILLIONS	6/3/24			11	28.37%	29,084	10,549	129,165	54	\$2,957,000.00	\$2,900,840.00	\$3,007,780.00	\$2,943,460.00
	2575	\$20	7,982,300	VIP MILLIONS	7/1/24			7	19.02%	35,834	10,873	201,963	38	\$4,495,620.00	\$4,449,860.00	\$4,398,340.00	\$4,494,620.00
	2591	\$30	6,047,525	ULTIMATE RICHES	8/19/24			0	0.00%	49,718	6,369	178,891	150	\$750.00	\$0	\$0	\$0
	2518	\$50	7,928,240	500X LOTERIA SPECTACULAR	5/20/24			13	18.97%	28,788	8,007	277,473	46	\$6,158,750.00	\$5,849,700.00	\$5,968,850.00	\$5,764,950.00
Mature	2541	\$1	29,430,150	20X POWER BLITZ	1/2/24			33	47.51%	6,491	5,877	87,831	28	\$285,123.00	\$299,079.00	\$291,289.00	\$272,658.00
	2424	\$1	823,350	CASH FRENZY	9/14/22			100	0.00%	0	0	1,358	345	\$0	\$0	\$0	\$0
	1878	\$1	854,700	CASH ON THE SPOT	9/18/17			361	0.00%	0	0	800	96	\$0	\$0	\$0	\$0
	2564	\$1	13,210,350	HIT \$5,000	5/6/24			15	56.53%	9,278	9,778	14,833	37	\$501,903.00	\$486,201.00	\$503,853.00	\$482,011.00
	2124	\$1	853,200	WINNING 7S	8/8/19			262	0.00%	0	0	1,268	438	\$0	\$0	\$0	\$0
	2539	\$2	9,005,875	5 TIMES LUCKY	4/15/24			18	48.90%	5,359	2,739	25,670	1,045	\$220,280.00	\$203,288.00	\$273,050.00	\$304,520.00
	2552	\$2	24,253,375	BREAK THE BANK	12/4/23			37	64.01%	11,702	8,609	39,753	17	\$806,766.00	\$780,048.00	\$801,162.00	\$769,756.00
	2476	\$2	9,233,750	LUCKY DOG/COOL CAT	3/18/24			22	51.13%	3,891	1,833	26,544	2,480	\$122,322.00	\$123,426.00	\$167,800.00	\$185,420.00
	2388	\$2	7,293,125	MATCH 3 TRIPLER	2/19/24			26	72.70%	4,938	2,273	4,303	2,046	\$153,248.00	\$149,810.00	\$193,948.00	\$205,390.00
	2542	\$3	24,005,000	30X POWER WORD BLITZ	1/2/24			33	44.29%	7,941	5,585	90,801	35	\$665,457.00	\$682,659.00	\$704,391.00	\$709,305.00

Liability for 2388 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 03/24/2022 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$2.00	254401	\$508,802.00	445763	\$891,526.00	63.67%	4643205
2	2	N/A	\$4.00	121105	\$484,420.00	228988	\$915,952.00	65.41%	4770269
3	3	N/A	\$4.00	40912	\$163,648.00	75743	\$302,972.00	64.93%	4735357
4	4	N/A	\$5.00	40126	\$200,630.00	76587	\$382,935.00	65.62%	4785744
5	5	N/A	\$6.00	37252	\$223,512.00	79438	\$476,628.00	68.08%	4964875
6	6	N/A	\$10.00	9549	\$95,490.00	19629	\$196,290.00	67.27%	4906324
7	7	N/A	\$10.00	22382	\$223,820.00	50558	\$505,580.00	69.31%	5055193
8	8	N/A	\$10.00	4853	\$48,530.00	9742	\$97,420.00	66.75%	4868079
9	9	N/A	\$12.00	8972	\$107,664.00	20206	\$242,472.00	69.25%	5050547
10	10	N/A	\$12.00	8881	\$106,572.00	20286	\$243,432.00	69.55%	5072456
11	11	N/A	\$15.00	8867	\$133,005.00	20288	\$304,320.00	69.59%	5075044
12	12	N/A	\$15.00	4764	\$71,460.00	9808	\$147,120.00	67.31%	4908795
13	13	N/A	\$15.00	4759	\$71,385.00	9836	\$147,540.00	67.39%	4915051
14	0	N/A	\$30.00	4709	\$141,270.00	9874	\$296,220.00	67.71%	4938100
15	0	N/A	\$30.00	4264	\$127,920.00	10331	\$309,930.00	70.78%	5162403
16	0	N/A	\$30.00	4336	\$130,080.00	10259	\$307,770.00	70.29%	5126424
17	0	N/A	\$30.00	4312	\$129,360.00	10260	\$307,800.00	70.41%	5135016
18	0	N/A	\$100.00	73	\$7,300.00	171	\$17,100.00	70.08%	5111165
19	0	N/A	\$100.00	354	\$35,400.00	869	\$86,900.00	71.05%	5182114
20	0	N/A	\$100.00	86	\$8,600.00	221	\$22,100.00	71.99%	5250099
21	0	N/A	\$100.00	25	\$2,500.00	42	\$4,200.00	62.69%	4571809
22	0	N/A	\$500.00	21	\$10,500.00	40	\$20,000.00	65.57%	4782377
23	0	N/A	\$500.00	13	\$6,500.00	18	\$9,000.00	58.06%	4234717
24	0	N/A	\$1,500.00	6	\$9,000.00	4	\$6,000.00	40.00%	2917250
25	0	N/A	\$1,500.00	3	\$4,500.00	7	\$10,500.00	70.00%	5105187
26	0	N/A	\$30,000.00	1	\$30,000.00	3	\$90,000.00	75.00%	5469844
27	0	N/A	\$30,000.00	0	\$0.00	2	\$60,000.00	100.00%	7293124
Totals:				585026	\$3,081,868.00	1,108,973	\$6,401,707.00		

TICKET QUANTITY: 7,293,125
POOLS: 30,350
PACKS / GAME: 58,345
PACKS / POOL: 1,920
PACK SIZE: 125
POOL SIZE: 240,000

PRIZE STRUCTURE:
Match 3 Tripler
Texas Lottery Game # 2388
IGT Job # 013997
Version 5 dated January 6, 2022

MIN QUANTITY: 7,056,000
MAX QUANTITY: 7,344,000

RETAIL PRICE: \$2.00
REVENUE: \$14,586,250
PRIZE FUND: \$9,483,575
PERCENTAGE: 65.0172251%
INSTANT FUND: \$9,483,575
INSTANT-WIN PAYOUT: 65.0172251%

PRIZE LEVEL	TIER CODE	Description	Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN):	TOTAL PRIZES	WINNERS IN 240,000 (PER POOL)	WINNERS IN 125 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER
1	L	\$2	1	\$2	10:42	700,164	23,040	12,00	\$1,400,328	14.77%	
2	L	\$2 x 2	2	\$4	20:83	350,093	11,520	6,00	\$1,400,372	14.77%	
3	L	\$4	1	\$4	62:52	116,655	3,840	2,00	\$466,620	4.92%	
4	L	\$5	1	\$5	62:49	116,713	3,840	2,00	\$583,565	6.15%	
5	L	\$2 (TRP)	1	\$6	62:50	116,690	3,840	2,00	\$700,140	7.38%	
6	L	\$5 x 2	2	\$10	249:95	29,178	960	0:50	\$291,780	3.08%	
7	L	\$2 (TRP) + (\$2 x 2)	3	\$10	99:99	72,940	2,400	1:25	\$729,400	7.69%	
8	L	\$10	1	\$10	499:70	14,595	480	0:25	\$145,950	1.54%	
9	L	\$4 (TRP)	1	\$12	249:95	29,178	960	0:50	\$350,136	3.69%	
10	L	\$2 (TRP) x 2	2	\$12	250:05	29,167	960	0:50	\$350,004	3.69%	
11	L	\$5 (TRP)	1	\$15	250:15	29,155	960	0:50	\$437,325	4.61%	
12	L	(\$2 x 5) + \$5	6	\$15	500:49	14,572	480	0:25	\$218,580	2.30%	
13	L	\$5 + \$10	2	\$15	499:70	14,595	480	0:25	\$218,925	2.31%	Low Tier: 76.909%
14	M	\$30	1	\$30	500:11	14,583	480	0:25	\$437,490	4.61%	
15	M	\$5 (TRP) x 2	2	\$30	499:70	14,595	480	0:25	\$437,850	4.62%	
16	M	(\$4 x 6) + \$2 (TRP)	7	\$30	499:70	14,595	480	0:25	\$437,850	4.62%	
17	M	\$2 (TRP) x 5	5	\$30	500:49	14,572	480	0:25	\$437,160	4.61%	
18	M	(\$10 x 6) + (\$20 x 2)	8	\$100	29,889:86	244	8		\$24,400	0.26%	
19	M	D) + \$10 (TRP) + (\$5 x 2	8	\$100	5,963:31	1,223	40		\$122,300	1.29%	
20	M	\$10 x 4) + (\$10 (TRP) x 2	6	\$100	23,756:11	307	10		\$30,700	0.32%	
21	M	\$100	1	\$100	108,852:61	67	2		\$6,700	0.07%	
22	M	\$30 (TRP) + (\$10 (TRP) x 3	7	\$500	119,559:43	61	2		\$30,500	0.32%	
23	M	\$500	1	\$500	235,262:10	31	1		\$15,500	0.16%	Mid Tier: 20.88%
24	H	\$1,500	1	\$1,500	729,312:50	10			\$15,000	0.16%	
25	H	\$500 (TRP)	1	\$1,500	729,312:50	10			\$15,000	0.16%	
26	H	\$30 (TRP) x 6) + (\$1,500	8	\$30,000	1,823,281:25	4			\$120,000	1.27%	
27	H	\$30,000	1	\$30,000	3,646,562:50	2			\$60,000	0.63%	High Tier: 2.21%
TOTAL CASH PRIZES				1 in 2 Decimals: 4.31	1 in 4 Decimals: 4.3053	1,693,999	55,743	29,00	\$9,483,575	100.00%	

Consolidated
odds are 1 in:

\$2	10:42	700,164
\$4	15:63	466,748
\$5	62:49	116,713
\$6	62:50	116,690
\$10	62:49	116,713
\$12	125:00	58,345
\$15	125:05	58,322
\$30	125:00	58,345
\$100	3,961:50	1,841
\$500	79,273:10	92
\$1,500	364,656:25	20
\$30,000	1,215,520:83	6
		1,693,999

Match 3 Tripler
Texas Lottery Game # 2388
IGT Job # 013997
Version 5 dated January 6, 2022

PRIZE LEVEL	Description	Number of Wins per Ticket	CLEPS TYPE:			A			B			C			D			TOTAL
			PER GAME:	PER POOL:	PRIZE:	Number:	Amount:	Number:	Amount:	Number:	Amount:	Number:	Amount:	Number:	Amount:	Number:	Amount:	
1	\$2	1	\$2	\$20	\$2	10	\$20	14	\$28	12	\$24	12	\$24	12	\$24	12	\$24	700,164
2	\$2 x 2	2	\$4	\$4	\$4	6	\$24	7	\$28	6	\$24	6	\$24	6	\$24	5	\$20	350,093
3	\$4	1	\$4	\$12	\$4	3	\$12	0	\$0	2	\$8	2	\$8	2	\$8	3	\$12	116,655
4	\$5	1	\$5	\$10	\$5	2	\$10	3	\$15	2	\$10	2	\$10	2	\$10	1	\$5	116,713
5	\$2 (TRP)	1	\$6	\$12	\$6	2	\$12	2	\$12	2	\$12	2	\$12	2	\$12	2	\$12	116,690
6	\$5 x 2	2	\$10	\$10	\$10	1	\$10	1	\$10	0	\$0	0	\$0	0	\$0	0	\$0	291,780
7	\$2 (TRP) + (\$2 x 2)	3	\$10	\$10	\$10	1	\$10	2	\$20	1	\$10	1	\$10	1	\$10	1	\$10	72,940
8	\$10	1	\$10	\$0	\$0	0	\$0	0	\$0	1	\$10	1	\$10	1	\$10	0	\$0	14,595
9	\$4 (TRP)	1	\$12	\$12	\$12	1	\$12	0	\$0	1	\$12	1	\$12	1	\$12	0	\$0	291,780
10	\$2 (TRP) x 2	2	\$15	\$15	\$15	1	\$15	0	\$0	0	\$0	0	\$0	0	\$0	1	\$12	\$350,136
11	(\$2 x 5) + \$5	6	\$15	\$15	\$15	1	\$15	0	\$0	0	\$0	0	\$0	0	\$0	1	\$15	\$437,325
12	\$5 + \$10	2	\$15	\$15	\$15	0	\$0	0	\$0	1	\$15	1	\$15	1	\$15	0	\$0	14,572
13	\$30	1	\$30	\$30	\$30	1	\$30	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	\$218,580
14	\$5 (TRP) x 2	2	\$30	\$30	\$30	0	\$0	1	\$30	0	\$0	0	\$0	0	\$0	0	\$0	\$218,925
15	\$5 (TRP) x 2	2	\$30	\$30	\$30	0	\$0	1	\$30	0	\$0	0	\$0	0	\$0	0	\$0	\$437,490
16	(\$4 x 6) + \$2 (TRP)	7	\$30	\$30	\$30	0	\$0	0	\$0	1	\$30	1	\$30	1	\$30	0	\$0	\$437,850
17	\$2 (TRP) x 5	5	\$30	\$30	\$30	0	\$0	0	\$0	0	\$0	0	\$0	0	\$0	1	\$30	\$437,850
TOTAL PRIZES		5	\$30	\$30	\$30	28	\$155	31	\$155	29	\$155	29	\$155	29	\$155	28	\$155	\$9,043,475



INTEROFFICE MEMO

Gary Grief, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

April 8, 2022

The attached invoice(s) for service is being submitted for approval.

Vendor Name	IGT
P.O. Number (if applicable)	362-22-9009RL009
Invoice Number	90125765
Tx Game Name:	Game #2388 Match 3 Tripler
Invoice Amount:	\$134,704.02

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock (Scratch Ticket Strategy Coordinator)
Please forward to the next person for approval

4/8/2022

Date

JB
4/8/2022



Robert Tirloni (Products Manager)
Please forward to the next person for approval

4/8/2022

Date

Ryan Mindell (Lottery Operations Division Director)

4/8/2022

Date

Please return to Maria Perez in the Office of the Controller by

April 18, 2022



IGT Global Solutions Corporation
 d/b/a IGT Solutions Corp. in the State of Texas
 10 Memorial Boulevard
 Providence, RI 02903
 USA
 Telephone 401 392-1000

INVOICE

INVOICE NUMBER: 90125765
 DATE : April 7, 2022

BILL TO: 20318
 Texas Lottery Commission
 Gary Grief, Executive Director
 611 East 6th Street
 Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2388	111064 010	Game 2388 MATCH 3 TRIPLER - TRK 1	5,286,625 PC	0.01447	76,497.46
002 GAME 2388	111064 020	Option 2388 Full UV	5,286,625 PC	0.00128	6,766.88
003 GAME 2388	111064 030	Option 2388 Cont. 4 Color Process	5,286,625 PC	0.00272	14,379.62
004 GAME 2388	111064 040	Game 2388 MATCH 3 TRIPLER - TRK 2	2,006,500 PC	0.01447	29,034.06
005 GAME 2388	111064 050	Option 2388 Full UV	2,006,500 PC	0.00128	2,568.32
006 GAME 2388	111064 060	Option 2388 Cont. 4 Color Process	2,006,500 PC	0.00272	5,457.68
				TOTAL AMOUNT DUE	USD 134,704.02

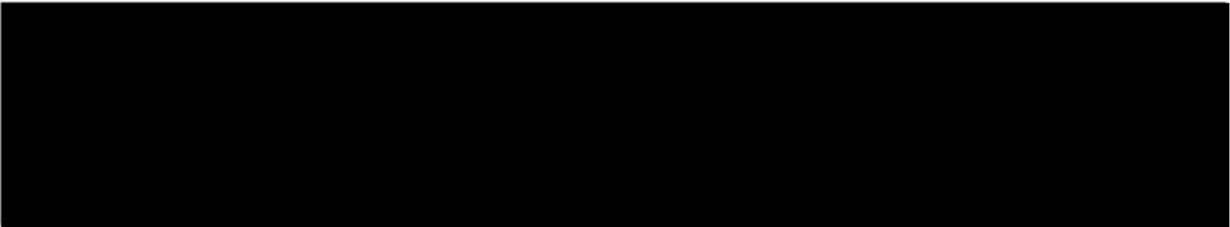
REMARKS:
 Unrounded Invoice Total \$134,704.0188

PAYMENT TERMS:
 Due within 30 days

Continued...

INV ITEM NO.	SALES ORD.		QUANTITY	UNIT	EXTENDED
CUSTOMER PO NO.	SO ITEM NO	DESCRIPTION		PRICE	AMOUNT

REMITTANCE:
Please remit payment in USD:



For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

Scratch Ticket Game Closing Analysis

02/27/22 Thru 02/24/24

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	None	Week 17	Week 13	Week 20	Week 26	*Week 36	*Week 97	*Week 56	None
10M-14.99M	*Week 15	*Week 28	None	None	*Week 29	None	None	None	None
15M-19.99M	Week 30	None	None	None	None	Week 53	None	None	None
20M-24.99M	None	None	None	*Week 76	None	None	None	None	None
25M-29.99M	None	None	None	None	None	None	None	None	None
30M-34.99M	None	None	*Week 68	None	None	None	None	None	None
>=35M	None	None	*Week 97	*Week 52	*Week 54	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	None	\$889,989	\$1,232,303	\$1,698,404	\$2,234,215	\$3,886,072	\$2,359,958	\$4,641,250	None
10M-14.99M	\$649,617	\$620,682	None	None	\$3,571,641	None	None	None	None
15M-19.99M	\$506,021	None	None	None	None	\$6,498,580	None	None	None
20M-24.99M	None	None	None	\$1,301,423	None	None	None	None	None
25M-29.99M	None	None	None	None	None	None	None	None	None
30M-34.99M	None	None	\$1,222,418	None	None	None	None	None	None
>=35M	None	None	\$1,254,889	\$4,803,626	\$7,966,148	None	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only

From: [Gough, Riley](#)
To: [Bowersock, Dale](#)
Cc: [ProductsScratchTeam](#)
Subject: RE: September 2024 Pre-call Recommendations
Date: Monday, August 26, 2024 2:29:11 PM
Attachments: [image001.png](#)
[image002.png](#)
[image003.png](#)
[image004.png](#)
[image005.png](#)

CAUTION: This email originated outside the Texas Lottery's email system.
DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.

Hi Dale,

No issues with the below games list.

Thanks,
Riley

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Monday, August 26, 2024 8:47 AM
To: Gough, Riley <Riley.Gough@IGT.com>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>
Subject: September 2024 Pre-call Recommendations

CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Riley,
Below are the games which qualify for Pre-call in September. Of course \$10 Ca\$h Blowout qualifies as well but as we discussed last month, I won't be pre-calling that until later.

Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales		
													8/17/24	8/10/24	8/3/24
2476	\$2	9,233,750	LUCKY DOG/COOL CAT	3/18/24			22	51.13%	3,891	1,833	26,544	2,480	\$122,322.00	\$123,426.00	\$167,800.00
2388	\$2	7,293,125	MATCH 3 TRIPLER	2/19/24			26	72.70%	4,938	2,273	4,303	2,046	\$153,248.00	\$149,810.00	\$193,948.00
2559	\$5	7,244,700	LUCKY 7S	3/18/24			22	65.33%	1,831	1,163	27,735	1,795	\$161,220.00	\$179,605.00	\$202,165.00
2514	\$20	8,189,250	\$1,000,000 CASH BLAST	12/4/23			37	44.36%	11,041	4,964	162,281	106	\$1,165,600.00	\$1,091,940.00	\$1,152,280.00
2535	\$20	6,119,575	\$85,000,000 EXPLOSION	11/15/23			39	62.01%	7,202	2,358	78,080	3,058	\$466,560.00	\$480,300.00	\$493,460.00
2509	\$5	30,168,450	SUPER LOTERIA	12/18/23			35	94.93%	8,396	2,766	0	5,345	\$964,915.00	\$1,270,685.00	\$1,667,025.00

\$1,00,000 Cash Blast needs to be pre-called in September to award trip prizes for the Florida event.

The game close dates would be:
Pre-call Date: 9/6/24
Call Date: 10/6/24
EOG Date: 11/20/24
EOV Date: 5/19/25

Please let me know if you have any questions/concerns.

Thanks,
Dale

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From: [Mendoza, Merry](#)
To: [Leeper, Andrew](#); [Anderson, Lisa](#); [Dombi, Liz](#); [Byrd, Michelle](#); [Mendoza, Merry](#); [Moreno, Heidi](#); [Page, Ray](#); [Russ, Will](#); [Snell, Amy](#); [Stuckey, Kelly](#); [Veselka, David](#); [Products](#); [Advertising Promotions](#)
Subject: RE: Robert Tirloni out of Office; Others in charge - Change
Date: Wednesday, August 21, 2024 8:36:39 AM

Reminder - Will Russ will be in charge August 21-23 and have full signature authority, including jackpot estimation.

From: Mendoza, Merry <Merry.Mendoza@lottery.state.tx.us>
Sent: Monday, August 19, 2024 8:34 AM
To: Leeper, Andrew <Andrew.Leeper@lottery.state.tx.us>; Pina, Debbie <Debbie.Pina@lottery.state.tx.us>; Rylee, Juanita <Juanita.Rylee@lottery.state.tx.us>; Mindell, Ryan <Ryan.Mindell@lottery.state.tx.us>; Anderson, Lisa <Lisa.Anderson@lottery.state.tx.us>; Williams, Eric <Eric.Williams@lottery.state.tx.us>; Guarnero, Annika <Annika.Guarnero@lottery.state.tx.us>; Curtis, Carrie <Carrie.Curtis@lottery.state.tx.us>; Directors <Directors@lottery.state.tx.us>; Dombi, Liz <Liz.Dombi@lottery.state.tx.us>; Byrd, Michelle <Michelle.Byrd@lottery.state.tx.us>; ManagersLO <ManagersLO@lottery.state.tx.us>; Products <Productsgw@lottery.state.tx.us>; Medina, Iris <Iris.Medina@lottery.state.tx.us>; Human Resources <HumanResourcesgw@lottery.state.tx.us>; Garcia, Gabriela <Gabriela.Garcia@lottery.state.tx.us>; Perez, Maria <Maria.Perez@lottery.state.tx.us>; Vela, Anthony <Anthony.Vela@lottery.state.tx.us>; Zamora, Myra <Myra.Zamora@lottery.state.tx.us>
Subject: RE: Robert Tirloni out of Office; Others in charge - Change

David Veselka will be in charge August 19-20 and have full signature authority, including jackpot estimation.

From: Mendoza, Merry
Sent: Tuesday, August 13, 2024 1:33 PM
To: Leeper, Andrew <[Andrew.Leeper@lottery.state.tx.us](#)>; Pina, Debbie <[Debbie.Pina@lottery.state.tx.us](#)>; Rylee, Juanita <[Juanita.Rylee@lottery.state.tx.us](#)>; Mindell, Ryan <[Ryan.Mindell@lottery.state.tx.us](#)>; Anderson, Lisa <[Lisa.Anderson@lottery.state.tx.us](#)>; Williams, Eric <[Eric.Williams@lottery.state.tx.us](#)>; Guarnero, Annika <[Annika.Guarnero@lottery.state.tx.us](#)>; Curtis, Carrie <[Carrie.Curtis@lottery.state.tx.us](#)>; Directors <[Directors@lottery.state.tx.us](#)>; Dombi, Liz <[Liz.Dombi@lottery.state.tx.us](#)>; Byrd, Michelle <[Michelle.Byrd@lottery.state.tx.us](#)>; ManagersLO <[ManagersLO@lottery.state.tx.us](#)>; Products <[Productsgw@lottery.state.tx.us](#)>; Medina, Iris <[Iris.Medina@lottery.state.tx.us](#)>; Human Resources <[HumanResourcesgw@lottery.state.tx.us](#)>; Garcia, Gabriela <[Gabriela.Garcia@lottery.state.tx.us](#)>; Perez, Maria <[Maria.Perez@lottery.state.tx.us](#)>; Vela, Anthony <[Anthony.Vela@lottery.state.tx.us](#)>
Subject: Robert Tirloni out of Office; Others in charge

Robert Tirloni will be out of the office August 14 – September 4, 2024. The following people will be in charge and have full signature authority, including jackpot estimation.

August 14-16 - Heidi Moreno

August 19-23 - Will Russ

August 26-30 - Ray Page

September 2-4 - David Veselka