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TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed 7/25/2023

Game #	2389	Confirmed Packs	2,452
Game Name	Triple Tripler	Active Packs	1,403
Quantity Printed	7,160,625	Warehouse Packs	18,335
Price Point	$5	Returned Packs	2,256
Start Date	3/6/2023	Printed Payout Percentage	68.01%
Top Prize	$ 100,000	Percent Sold	71.42%
Number of Top Prizes Remaining	2	Number of Weeks Out	20

Current Game Sales Analysis

TANGIBLE COSTS

Expenditure Impact:

Cost to print tickets	$	181,164	Actual ticket production costs
Prize payout expense	$	16,787,000	Data from Instant Ticket Tier Liability screen in ES
Estimated Direct Costs	$	16,968,164	

TANGIBLE BENEFITS

Revenue Impact:

Estimated sales	$	25,570,592	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	$	25,570,592	
Excess of Revenue over Expended	**$**	**8,602,428**	

INTANGIBLE POSITIVE BENEFITS:
--Allows for open bin space for new games at same price point with higher average weekly sales.
--Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:
--There are still valuable prizes remaining in this game.

Assumptions:
--Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

Previous 3 Weeks Sales from DaVinci

Most recent week sales	$	231,085
Next week	$	275,045
Next week	$	294,905
Avg Weekly Sales Current Game	$	267,012
Avg Weekly Sales $5; 5M-9.99M	$	1,985,045
Percentage Of Variance In Sales		**87%**

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TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2389	Printed Payout Percentage	68.01%
Game Name	Triple Tripler	Actual Payout Percentage	65.65%
Percent Sold	71.42%	Number of Weeks Out	20
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			17

Recommendation

[x] Based on the findings in this Summary Report, I am recommending closing the above game.

[ ] I am recommending closing the above game based on the below business reason(s):

Dale Bowersock 7/25/2023
Scratch Ticket Strategy Coordinator — Date

Will Russ 7/27/2023
Products Manager — Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Robert Tait 7/30/2023
Lottery Operations Division Director — Date

Kelly Stuckey 7/31/2023
Controller — Date

Roy Mitchell 8/1/2023
Deputy Executive Director — Date

Gary Grief 8/4/2023
Executive Director — Date

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Play the Games of Texas!

Da Vinci Report 7/24/23

Week End Date:7/22/23

Product Line	Game	$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales 7/22/23	7/15/23	7/8/23	7/1/23
Mature	2463	$5	28,138,800	50X CASH BLITZ	1/2/23			29	43.39%	13,326	6,601	188,215	25	$1,159,465.00	$1,202,115.00	$1,246,345.00	$1,240,740.00
	2481	$5	7,224,975	50X LUCKY	4/17/23			14	77.66%	6,403	3,963	5,883	798	$763,080.00	$917,655.00	$1,044,655.00	$1,196,435.00
	2428	$5	23,203,950	BINGO TIMES 20	4/11/22			67	77.18%	12,920	7,281	47,340	27	$1,083,090.00	$1,171,225.00	$1,159,205.00	$1,128,020.00
	2473	$5	7,219,875	LUCKY SYMBOLS	4/3/23			16	67.04%	5,235	2,983	16,444	2,058	$418,800.00	$522,155.00	$617,220.00	$701,975.00
	2432	$5	59,010,300	SPECIAL EDITION SUPER LOTERIA	12/5/22			33	54.94%	33,435	14,029	299,003	8	$4,699,640.00	$5,072,665.00	$5,149,115.00	$4,971,815.00
	2389	$5	7,160,625	TRIPLE TRIPLER	3/6/23			20	71.42%	2,452	1,403	18,335	2,256	$231,085.00	$275,045.00	$294,905.00	$349,940.00
	2441	$10	14,063,350	$500,000 CASH BLOWOUT	9/6/22			46	51.76%	9,380	4,208	118,010	1,003	$599,370.00	$638,470.00	$660,030.00	$694,320.00
	2464	$10	23,085,050	100X CASH BLITZ	1/2/23			29	37.10%	17,623	7,248	262,084	28	$1,828,360.00	$1,784,560.00	$1,887,200.00	$1,850,430.00
	2413	$10	28,619,300	CA$H BLOWOUT	3/6/23			20	23.70%	19,773	8,450	405,035	13	$2,166,580.00	$2,370,170.00	$2,384,500.00	$2,432,660.00
	2421	$10	8,016,250	CASH WINFALL	2/6/23			24	65.18%	15,459	4,628	29,978	170	$864,870.00	$830,720.00	$873,870.00	$931,110.00
	2516	$10	4,135,000	INSTANT $1,000!	4/17/23			14	70.55%	15,426	4,862	308	741	$861,570.00	$995,300.00	$1,098,360.00	$1,232,140.00
	2510	$10	50,141,200	MEGA LOTERIA	2/6/23			24	37.36%	44,264	13,118	560,704	9	$8,056,450.00	$8,033,600.00	$8,209,190.00	$8,033,210.00
	2410	$10	8,198,500	MONOPOLY	12/5/22			33	62.94%	3,024	1,632	53,940	805	$269,560.00	$289,820.00	$320,630.00	$327,290.00
	2460	$20	7,978,175	$100,000,000 RICHES!	12/19/22			31	54.83%	25,939	5,961	107,623	120	$1,635,140.00	$1,701,440.00	$1,855,240.00	$1,992,420.00
	2442	$20	10,250,650	$1,000,000 CASH BLOWOUT	9/6/22			46	44.34%	11,118	3,908	209,947	462	$764,920.00	$814,740.00	$800,560.00	$876,660.00
	2438	$20	19,277,675	$1,000,000 CROSSWORD	6/6/22			59	72.53%	27,870	8,186	170,583	28	$4,040,200.00	$3,995,880.00	$4,229,980.00	$4,253,880.00
	2465	$20	10,031,750	200X CASH BLITZ	1/2/23			29	50.52%	20,825	6,517	167,765	41	$1,987,720.00	$2,060,080.00	$2,205,440.00	$2,335,760.00
	2367	$20	16,392,750	CASH SPECTACULAR	11/15/21			88	60.98%	13,905	4,918	234,484	31	$1,341,040.00	$1,520,200.00	$1,555,780.00	$1,614,740.00
	2475	$20	9,008,050	JACKPOT MILLIONS	3/20/23			18	34.83%	34,239	7,930	186,950	23	$2,094,540.00	$2,090,080.00	$2,208,800.00	$2,486,300.00
	2053	$30	34,080,725	$750 MILLION WINNER'S CIRCLE	3/19/18			279	79.57%	10,931	4,807	258,719	48	$2,032,590.00	$2,079,180.00	$2,098,860.00	$2,180,520.00
	2387	$30	9,009,725	PREMIER CASH	4/4/22			68	73.95%	11,726	4,974	74,726	40	$1,492,440.00	$1,572,690.00	$1,565,280.00	$1,693,740.00
	2468	$30	8,544,000	VIP CLUB	2/20/23			22	36.21%	19,945	7,738	187,019	28	$2,814,810.00	$2,932,320.00	$3,051,300.00	$3,254,460.00
	2423	$50	6,608,840	$1,000,000 DIAMOND RICHES	8/1/22			51	62.81%	16,358	5,308	97,994	94	$2,467,350.00	$2,706,400.00	$2,650,800.00	$2,740,350.00
	2455	$50	10,237,540	$5,000,000 ULTIMATE	1/16/23			27	29.42%	21,352	6,136	330,344	22	$4,203,600.00	$4,674,250.00	$4,626,250.00	$4,830,950.00
	2435	$50	10,070,440	500X LOTERIA SPECTACULAR	3/6/23			20	24.92%	26,005	6,442	342,046	31	$5,127,900.00	$5,717,300.00	$5,908,950.00	$6,156,900.00
	2400	$100	10,379,010	$20 MILLION SUPREME	5/16/22			62	54.78%	19,492	6,046	283,529	51	$4,529,900.00	$4,608,600.00	$4,662,100.00	$4,671,300.00
	2515	$100	8,875,515	LOTERIA SUPREME	4/3/23			16	16.96%	32,870	9,164	445,088	40	$7,967,400.00	$8,266,100.00	$7,979,800.00	$8,649,600.00
Sold/Closing	2439	$1	17,131,800	$5,000 CASH BLOWOUT	9/6/22	6/27/23	8/11/23	46	93.19%	355	174	746	1,798	-$6,387.00	$20,555.00	$36,666.00	$46,546.00
	2469	$2	9,173,500	LUCKY SHAMROCK	1/16/23	7/2/23	8/16/23	27	95.28%	142	103	43	1,276	-$3,806.00	$29,266.00	$59,594.00	$80,270.00
	2459	$5	7,218,750	BONUS MONEY	1/16/23	8/13/23	9/27/23	27	75.50%	1,270	845	16,250	3,195	$126,040.00	$130,760.00	$165,985.00	$180,040.00
	2471	$5	7,219,275	CASH GAMES	2/20/23	8/13/23	9/27/23	22	68.71%	2,100	1,493	20,138	3,108	$193,485.00	$234,660.00	$250,415.00	$307,720.00
	2497	$5	7,218,600	COOL CASH	2/6/23	8/13/23	9/27/23	24	70.03%	2,028	1,319	18,020	4,181	$179,245.00	$207,150.00	$215,170.00	$237,020.00

Liability for *2389* / for Life to Date

Product Status: Active **SmartCash Enabled:** N/A **Validation Range:** 03/26/2022 - 12/31/2037

Outstanding Prizes

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	$5.00	281286	$1,406,430.00	578067	$2,890,335.00	67.27%	4816787
2	2	N/A	$10.00	30587	$305,870.00	64891	$648,910.00	67.96%	4866672
3	3	N/A	$10.00	60038	$600,380.00	130870	$1,308,700.00	68.55%	4908704
4	4	N/A	$10.00	57860	$578,600.00	133090	$1,330,900.00	69.70%	4990874
5	5	N/A	$10.00	28977	$289,770.00	66498	$664,980.00	69.65%	4987350
6	6	N/A	$15.00	7612	$114,180.00	16237	$243,555.00	68.08%	4875133
7	7	N/A	$15.00	36299	$544,485.00	83024	$1,245,360.00	69.58%	4982306
8	8	N/A	$15.00	7113	$106,695.00	16777	$251,655.00	70.23%	5028623
9	9	N/A	$15.00	7191	$107,865.00	16697	$250,455.00	69.90%	5005063
10	0	N/A	$30.00	7581	$227,430.00	16307	$489,210.00	68.26%	4888157
11	0	N/A	$30.00	7193	$215,790.00	16655	$499,650.00	69.84%	5000847
12	0	N/A	$30.00	7000	$210,000.00	16849	$505,470.00	70.65%	5058885
13	0	N/A	$30.00	7143	$214,290.00	16747	$502,410.00	70.10%	5019631
14	0	N/A	$45.00	3569	$160,605.00	8352	$375,840.00	70.06%	5016822
15	0	N/A	$45.00	10759	$484,155.00	25084	$1,128,780.00	69.98%	5011218
16	0	N/A	$60.00	927	$55,620.00	2072	$124,320.00	69.09%	4947254
17	0	N/A	$60.00	2618	$157,080.00	6337	$380,220.00	70.76%	5067211
18	0	N/A	$60.00	3627	$217,620.00	8361	$501,660.00	69.74%	4994159
19	0	N/A	$60.00	1714	$102,840.00	4244	$254,640.00	71.23%	5100653
20	0	N/A	$60.00	2625	$157,500.00	6283	$376,980.00	70.53%	5050539
21	0	N/A	$60.00	2614	$156,840.00	6336	$380,160.00	70.79%	5069242
22	0	N/A	$90.00	182	$16,380.00	409	$36,810.00	69.20%	4955491
23	0	N/A	$90.00	537	$48,330.00	1257	$113,130.00	70.07%	5017227
24	0	N/A	$90.00	3201	$288,090.00	7561	$680,490.00	70.26%	5030801
25	0	N/A	$90.00	3167	$285,030.00	7522	$676,980.00	70.37%	5039032
26	0	N/A	$100.00	182	$18,200.00	410	$41,000.00	69.26%	4959216
27	0	N/A	$100.00	1037	$103,700.00	2575	$257,500.00	71.29%	5104819
28	0	N/A	$100.00	369	$36,900.00	846	$84,600.00	69.63%	4985916
29	0	N/A	$100.00	167	$16,700.00	415	$41,500.00	71.31%	5105943
30	0	N/A	$100.00	896	$89,600.00	2092	$209,200.00	70.01%	5013396
31	0	N/A	$300.00	22	$6,600.00	42	$12,600.00	65.62%	4699160
32	0	N/A	$300.00	28	$8,400.00	87	$26,100.00	75.65%	5417168
33	0	N/A	$300.00	37	$11,100.00	78	$23,400.00	67.83%	4856771
34	0	N/A	$500.00	2	$1,000.00	2	$1,000.00	50.00%	3580312
35	0	N/A	$500.00	6	$3,000.00	10	$5,000.00	62.50%	4475390
36	0	N/A	$500.00	5	$2,500.00	5	$2,500.00	50.00%	3580312
37	0	N/A	$500.00	4	$2,000.00	6	$3,000.00	60.00%	4296375
38	0	N/A	$1,000.00	3	$3,000.00	2	$2,000.00	40.00%	2864249
39	0	N/A	$1,000.00	5	$5,000.00	10	$10,000.00	66.67%	4773750
40	0	N/A	$1,000.00	4	$4,000.00	6	$6,000.00	60.00%	4296375
41	0	N/A	$100,000.00	2	$200,000.00	2	$200,000.00	50.00%	3580312
			Totals:	**584189**	**$7,563,575.00**	**1,263,115**	**$16,787,000.00**		

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TICKET QUANTITY:	7,160,625	**MIN QUANTITY**	**7,056,000**		
POOL [illegible]					
PACK [illegible]					
PACKS / POOL:	1,600				
PACK SIZE:	75				
POOL SIZE:	120,000				

PRIZE STRUCTURE
Triple Tripler
Texas Lottery Game # 2389
IGT Job # 014002
Version 1 dated November 4, 2021

INSTANT FUND:	$24,350,575
INSTANT-WIN PAYOUT:	68.0124291%

RETAIL PRICE:	$5.00
REVENUE:	$35,803,125
PRIZE FUND:	$24,350,575
PERCENTAGE:	68.01%

PRIZE LEVEL	TIER CODE	GAME 1	GAME 2	GAME 3	GAME 4	MULTIPLIER BOX	Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN:)	TOTAL PRIZES	WINNERS IN 120,000 (PER POOL)	WINNERS IN 75 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER
1	L	$5 or	$5 or	$5 or	$5 or	-	1	$5	8.33	859,353	14,400	9.00	$4,296,765	17.65%	
2	L	$10 or	$10 or	$10 or	$10 or	-	1	$10	75.00	95,478	1,600	1.00	$954,780	3.92%	
3	L	$5 x 2 or	-	-	$5 x 2 or	-	2	$10	37.51	190,908	3,200	2.00	$1,909,080	7.84%	
4	L	-	$5	-	$5	-	2	$10	37.50	190,950	3,200	2.00	$1,909,500	7.84%	
5	L	$5	-	$5	-	-	2	$10	75.00	95,475	1,600	1.00	$954,750	3.92%	
6	L	$15 or	$15 or	$15 or	$15 or	-	1	$15	300.25	23,849	400	0.25	$357,735	1.47%	
7	L	$5 or	$5 or	$5 or	$5 or	3X	1	$15	60.01	119,323	2,000	1.25	$1,789,845	7.35%	
8	L	-	$10	-	$5	-	2	$15	299.73	23,890	400	0.25	$358,350	1.47%	
9	L	$5	$5	$5	-	-	3	$15	299.76	23,888	400	0.25	$358,320	1.47%	Low Tier: 52.93%
10	M	$30 or	$30 or	$30 or	$30 or	-	1	$30	299.76	23,888	400	0.25	$716,640	2.94%	
11	M	$5 or	$5 or	$5 or	$5 or	6X	1	$30	300.26	23,848	400	0.25	$715,440	2.94%	
12	M	$5	$10	$5	$5 x 2	-	5	$30	300.25	23,849	400	0.25	$715,470	2.94%	
13	M	$10 or	$10 or	$10 or	$10 or	3X	1	$30	299.73	23,890	400	0.25	$716,700	2.94%	
14	M	$15 or	$15 or	$15 or	$15 or	3X	1	$45	600.67	11,921	200		$536,445	2.20%	
15	M	$5 or	$5 or	$5 or	$5 or	9X	1	$45	199.78	35,843	601		$1,612,935	6.62%	
16	M	$60 or	-	$60 or	$60 or	-	1	$60	2,387.67	2,999	50		$179,940	0.74%	
17	M	($5 x 4) or	-	-	($5 x 4) or	3X	4	$60	799.62	8,955	150		$537,300	2.21%	
18	M	$10 or	$10 or	$10 or	$10 or	6X	1	$60	597.32	11,988	201		$719,280	2.95%	
19	M	$5 x 2	$10	$10	($5 x 4) + $10	-	9	$60	1,201.85	5,958	100		$357,480	1.47%	
20	M	($10 x 2) + ($5 x 2)	$15	$10	$5	-	7	$60	803.84	8,908	149		$534,480	2.19%	
21	M	$5 x 4	$10	$10	$10 x 2	-	8	$60	800.07	8,950	150		$537,000	2.21%	
22	M	$90 or	$90 or	$90 or	$90 or	-	1	$90	12,116.12	591	10		$53,190	0.22%	
23	M	$30 or	$30 or	$30 or	$30 or	3X	1	$90	3,991.43	1,794	30		$161,460	0.66%	
24	M	$15 or	$15 or	$15 or	$15 or	6X	1	$90	665.36	10,762	180		$968,580	3.98%	
25	M	$10 or	$10 or	$10 or	$10 or	9X	1	$90	669.91	10,689	179		$962,010	3.95%	
26	M	$100 or	-	$100 or	$100 or	-	1	$100	12,095.65	592	10		$59,200	0.24%	
27	M	($10 x 2) + ($5 x 7)	$15	$5	$5 x 5	-	16	$100	1,982.45	3,612	61		$361,200	1.48%	
28	M	($10 x 3) + ($5 x 2)	$30	$5	$5 x 5	-	12	$100	5,893.52	1,215	20		$121,500	0.50%	
29	M	-	$90	$10	-	-	2	$100	12,303.48	582	10		$58,200	0.24%	
30	M	($5 x 8) + $10	$10	$10	($5 x 4) + $10	-	16	$100	2,396.46	2,988	50		$298,800	1.23%	
31	M	$300 or	-	$300 or	$300 or	-	1	$300	111,884.77	64	1		$19,200	0.08%	
32	M	$5 x 6	$10	$10	$10 x 5	3X	13	$300	62,266.30	115	2		$34,500	0.14%	
33	M	-	$15	$10	$5 x 5	6X	7	$300	62,266.30	115	2		$34,500	0.14%	
34	M	$500 or	$500 or	$500 or	$500 or	-	1	$500	1,790,156.25	4			$2,000	0.01%	
35	M	($15 x 8) + $10	$90	$30	($60 x 4) + $10	-	16	$500	447,539.06	16			$8,000	0.03%	
36	M	$100	-	$100	($60 x 5)	-	7	$500	716,062.50	10			$5,000	0.02%	
37	M	($100 x 2) + $300 or	-	-	$100 x 2) + $300 o	-	3	$500	716,062.50	10			$5,000	0.02%	Mid Tier: 45.30%
38	H	$1,000 or	$1,000 or	$1,000 or	$1,000 or	-	1	$1,000	1,432,125.00	5			$5,000	0.02%	
39	H	($60 x 5) + ($100 x 4)	-	$100	$100 x 2	-	12	$1,000	477,375.00	15			$15,000	0.06%	
40	H	$100	$500	$100	($60 x 5)	-	8	$1,000	716,062.50	10			$10,000	0.04%	
41	H	$100,000 or	$100,000 or	$100,000 or	$100,000 or	-	1	$100,000	1,790,156.25	4			$400,000	1.64%	High Tier: 1.77%
		TOTAL CASH PRIZES						1 in 2 Decimals:	3.88	1,847,304	30,956	18.00	$24,350,575	100.00%	
								1 in 4 Decimals:	3.8763						

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INTEROFFICE MEMO

Gary Grief, Executive Director *LaDonna Castañuela, Charitable Bingo Operations Director*

Payment Approval

April 8, 2022

The attached invoice(s) for service is being submitted for approval.

Vendor Name	**IGT**
P.O. Number (if applicable)	362-22-9009RL008
Invoice Number	90125766
Tx Game Name:	Game #2389 Triple Tripler
Invoice Amount:	$181,163.81

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

JB

4/8/2022

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock 4/8/2022

Dale Bowersock (Scratch Ticket Strategy Coordinator) Date
Please forward to the next person for approval

Robert Tirloni 4/8/2022

Robert Tirloni (Products Manager) Date
Please forward to the next person for approval

Ryan Mindell 4/8/2022

Ryan Mindell (Lottery Operations Division Director) Date

Please return to Maria Perez in the Office of the Controller by **April 18, 2022**

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IGT Global Solutions Corporation
d/b/a IGT Solutions Corp. in the State of Texas
10 Memorial Boulevard
Providence, RI 02903
USA
Telephone 401 392-1000
Fax 401 392-1234
FED ID No. 05-0389840

INVOICE

INVOICE NUMBER: 90125766
DATE : April 7, 2022

BILL TO: 20318
Texas Lottery Commission
Gary Grief, Executive Director
611 East 6th Street
Austin TX 78701

INV ITEM NO. / CUSTOMER PO NO.	SALES ORD. / SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 / GAME 2389	111065 / 070	Game 2389 TRIPLE TRIPLER - TRK 2	1,680,150 PC	0.02274	38,206.61
002 / GAME 2389	111065 / 080	Option 2389 Full UV	1,680,150 PC	0.00256	4,301.18
003 / GAME 2389	111065 / 090	Game 2389 TRIPLE TRIPLER - TRK 3	2,712,675 PC	0.02274	61,686.23
004 / GAME 2389	111065 / 100	Option 2389 Full UV	2,712,675 PC	0.00256	6,944.45
005 / GAME 2389	111065 / 110	Game 2389 TRIPLE TRIPLER - TRK 4	2,767,800 PC	0.02274	62,939.77
006 / GAME 2389	111065 / 120	Option 2389 Full UV	2,767,800 PC	0.00256	7,085.57

TOTAL AMOUNT DUE USD 181,163.81

REMARKS:
Unrounded Invoice Total $181,163.8125

PAYMENT TERMS:
Due within 30 days

Continued...

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INV ITEM NO. / CUSTOMER PO NO.	SALES ORD. / SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT

REMITTANCE:
Please remit payment in USD:

For wire transfer payments:
Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104
SWIFT: WFBIUS6S
ABA No. 121000248
Account No. 4417073848
Account Name: IGT Global Solutions Corp

For ACH payments:
Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104

ABA No. 121000248
Account No. 4417073848
Account Name: IGT Global Solutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

END OF DOCUMENT 90125766

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Scratch Ticket Game Closing Analysis

02/28/21 Thru 02/25/23

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	$1	$2	$3	$5	$10	$20	$30	$50	$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	Week 13*	Week 21	Week 13	Week 17	Week 30	Week 41	Week 66*	Week 45	None
10M-14.99M	Week 17	None	None	Week 27	Week 43	None	None	None	None
15M-19.99M	Week 25	None	None	Week 47*	None	None	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	Week 59*	Week 54*	None	None	Week 59*	None	None	None
30M-34.99M	None	Week 55*	None	None	None	None	None	None	None
>=35M	None	None	None	Week 55*	Week 47	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	$1	$2	$3	$5	$10	$20	$30	$50	$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	$605,763	$671,354	$1,218,171	$1,985,045	$2,418,561	$3,720,871	$3,548,614	$6,136,988	None
10M-14.99M	$575,127	None	None	$2,099,094	$2,648,035	None	None	None	None
15M-19.99M	$589,321	None	None	$1,645,025	None	None	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	$830,007	$1,352,586	None	None	$7,343,720	None	None	None
30M-34.99M	None	$1,037,735	None	None	None	None	None	None	None
>=35M	None	None	None	$4,608,748	$8,066,364	None	None	None	None

None = no games at this level with 85% sell through
* only one game at this level with 85% sell through

Excludes Promotional Tickets
Unaudited - For Internal Use Only

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Bowersock, Dale

From: Gough, Riley <Riley.Gough@IGT.com>
Sent: Tuesday, July 25, 2023 11:03 AM
To: Bowersock, Dale
Cc: ProductsScratchTeam; Tirloni, Robert
Subject: RE: August Pre-Call Recommendations

CAUTION: This email originated outside the Texas Lottery's email system.
DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.

Hi Dale,

No issue with the below list of games. I will talk with Phil this week about Colossal Cash.

Thanks,
Riley

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Monday, July 24, 2023 9:41 AM
To: Gough, Riley <Riley.Gough@IGT.com>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>; Tirloni, Robert <robert.tirloni@lottery.state.tx.us>
Subject: August Pre-Call Recommendations

CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Riley,
Below are the games which qualify for Pre-Call in August. I will note that $200,000 Colossal Cash is qualifying but I believe it is just due to very low penetration. Since this is associated with a Luck Zone promotion I would like to see if we can't get the penetration of that game back up.

The close dates for the August Pre-call games will be:

Pre-call: 8/4/23
Call: 9/3/23
Close: 10/18/23
EOV: 4/15/24

Product Line	Game	$	Tix Run	Name	Start	Call	Close	Wks	% Sold
	2389	$5	7,160,625	TRIPLE TRIPLER	3/6/23			20	71.42%
	2441	$10	14,063,350	$500,000 CASH BLOWOUT	9/6/22			46	51.76%
	2410	$10	8,198,500	MONOPOLY	12/5/22			33	62.94%

Sold/Closing	2425	$5	32,632,050	SUPER CROSSWORD	2/24/22			73	94.45%
	2358	$50	5,984,660	$1,000,000 ULTIMATE	12/20/21			83	96.89%

Please let me know if you have any concern with these keeping in mind that the Call date won't actually be until 9/3/23.

Dale Bowersock
Scratch Ticket Strategy Coordinator
Texas Lottery Commission
(800) 375-6886, ext. 5166

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