

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**SUMMARY REPORT**

**Scratch Ticket Information**

Date Completed

3/28/2023

Game #	2402	Confirmed Packs	5,484
Game Name	Money	Active Packs	2,736
Quantity Printed	8,199,050	Warehouse Packs	148,460
Price Point	\$20	Returned Packs	90
Start Date	6/20/2022	Printed Payout Percentage	74.95%
Top Prize	\$ 1,000,000	Percent Sold	51.64%
Number of Top Prizes Remaining	2	Number of Weeks Out	40

**Current Game Sales Analysis****TANGIBLE COSTS****Expenditure Impact:**

Cost to print tickets	\$ 854,727	Actual ticket production costs
Prize payout expense	\$ 62,709,330	Data from Instant Ticket Tier Liability screen in ES

<b>Estimated Direct Costs</b>	<b>\$ 63,564,057</b>
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**TANGIBLE BENEFITS****Revenue Impact:**

Estimated sales	\$ 84,679,788	Based on # of tkts printed, times % sold from DaVinci report, times the price point
<b>Total Estimated Benefits</b>	<b>\$ 84,679,788</b>	

<b>Excess of Revenue over Expended</b>	<b>\$ 21,115,732</b>
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**INTANGIBLE POSITIVE BENEFITS:**

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

**INTANGIBLE NEGATIVE BENEFITS:**

- There are still valuable prizes remaining in this game.

**Assumptions:**

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

**Weekly Sales Comparison Information**

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	742,240
Next week	\$	815,700
Next week	\$	858,900
Avg Weekly Sales Current Game	\$	805,613
Avg Weekly Sales \$20; 5M-9.99M	\$	4,140,873
<b>Percentage Of Variance In Sales</b>		<b>81%</b>

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**RECOMMENDATION AND APPROVALS**

### Instant Ticket Information

Game #	2402	Printed Payout Percentage	74.95%
Game Name	Money	Actual Payout Percentage	74.05%
Percent Sold	51.64%	Number of Weeks Out	40
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			39

### Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

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*Dale Bowersock*

3/28/2023

Scratch Ticket Strategy Coordinator      Date

*Will Russ*

3/28/2023

Products Manager      Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

*Robert Lee*

3/31/2023

Lottery Operations Division Director      Date

*Kelly Stuckey*

3/31/2023

Controller      Date

*Ray Mitchell*

4/3/2023

Deputy Executive Director      Date

*Gary Huff*

4/3/2023

Executive Director      Date



*Play the Games of Texas!*

Da Vinci Report

3/28/23

Week End Date:3/25/23

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														3/25/23	3/18/23	3/11/23	3/4/23
Mature	2440	\$5	12,237,000	\$200,000 CASH BLOWOUT	9/6/22			29	68.16%	8,194	6,197	34,135	85	\$740,835.00	\$821,045.00	\$836,620.00	\$886,440.00
	2428	\$5	23,203,950	BINGO TIMES 20	4/11/22			50	59.06%	11,957	8,123	103,355	46	\$1,373,245.00	\$1,399,180.00	\$1,432,790.00	\$1,454,970.00
	2454	\$5	7,217,250	CASH PLU\$	12/5/22			16	67.96%	5,056	3,417	19,247	159	\$518,175.00	\$634,290.00	\$675,110.00	\$873,470.00
	2444	\$5	10,272,825	DAY OF THE DEAD	10/3/22			25	48.68%	705	473	62,239	5,648	\$65,210.00	\$84,305.00	\$87,235.00	\$116,610.00
	2456	\$5	7,191,150	LUCKY 7	12/19/22			14	78.44%	6,235	4,390	6,701	36	\$780,095.00	\$897,555.00	\$1,009,315.00	\$1,239,250.00
	2374	\$5	27,786,375	POWER 50X	1/3/22			64	72.21%	4,339	3,396	92,467	66	\$602,675.00	\$615,150.00	\$678,055.00	\$771,770.00
	2432	\$5	59,010,300	SPECIAL EDITION SUPER LOTERIA	12/5/22			16	25.16%	26,100	13,304	539,874	7	\$5,013,315.00	\$5,076,490.00	\$5,219,235.00	\$5,394,705.00
	2425	\$5	32,632,050	SUPER CROSSWORD	2/24/22			56	77.56%	14,139	8,540	70,330	59	\$2,142,720.00	\$2,194,950.00	\$2,249,265.00	\$2,292,680.00
	2333	\$10	28,628,600	\$250,000 50X CASHWORD	12/20/21			66	78.34%	17,729	8,300	92,571	38	\$3,191,560.00	\$3,234,150.00	\$3,355,280.00	\$3,367,290.00
	2441	\$10	14,063,350	\$500,000 CASH BLOWOUT	9/6/22			29	40.56%	12,175	6,943	143,859	205	\$1,121,240.00	\$1,174,000.00	\$1,180,100.00	\$1,316,470.00
	2422	\$10	8,199,450	7	10/3/22			25	82.02%	6,387	3,927	16,944	59	\$936,140.00	\$1,026,680.00	\$1,054,870.00	\$1,239,540.00
	2410	\$10	8,198,500	MONOPOLY	12/5/22			16	48.80%	10,571	6,843	63,683	18	\$1,295,360.00	\$1,440,640.00	\$1,553,770.00	\$1,820,500.00
	2407	\$10	12,236,750	PAYOUT MULTIPLIER	7/5/22			38	54.87%	4,172	2,328	102,131	130	\$435,810.00	\$487,960.00	\$532,930.00	\$601,150.00
	2452	\$10	5,882,300	PEPPERMINT PAYOUT DELUXE	11/7/22			20	85.54%	2,454	1,216	3,279	5,088	\$297,220.00	\$372,260.00	\$468,790.00	\$618,910.00
	2311	\$10	8,067,400	TRIPLE RED 777 SUPER TICKET	7/11/22			37	81.70%	11,532	6,237	8,516	34	\$1,550,440.00	\$1,548,120.00	\$1,651,930.00	\$1,731,010.00
	2460	\$20	7,978,175	\$100,000,000 RICHES!	12/19/22			14	34.55%	14,950	7,187	183,681	10	\$2,505,380.00	\$2,974,400.00	\$3,100,880.00	\$3,421,740.00
	2442	\$20	10,250,650	\$1,000,000 CASH BLOWOUT	9/6/22			29	35.38%	13,698	6,843	240,028	131	\$1,447,280.00	\$1,563,340.00	\$1,574,520.00	\$1,708,100.00
	2438	\$20	19,277,675	\$1,000,000 CROSSWORD	6/6/22			42	52.57%	24,292	8,593	325,660	38	\$4,897,620.00	\$5,128,680.00	\$5,045,740.00	\$5,328,360.00
	2349	\$20	8,200,000	500X	7/18/22			36	85.31%	8,895	3,751	32,952	62	\$1,673,600.00	\$1,857,060.00	\$1,980,780.00	\$2,118,220.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			71	52.26%	11,188	5,391	292,784	68	\$1,738,740.00	\$1,893,420.00	\$1,822,840.00	\$1,909,200.00
	2434	\$20	16,932,075	MILLION DOLLAR LOTERIA	9/19/22			27	66.13%	46,304	12,278	158,479	23	\$8,803,980.00	\$9,076,600.00	\$8,829,660.00	\$9,140,940.00
	2402	\$20	8,199,050	MONEY	6/20/22			40	51.64%	5,484	2,736	148,460	90	\$742,240.00	\$815,700.00	\$858,900.00	\$959,840.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			262	75.90%	10,237	5,026	308,506	91	\$2,398,980.00	\$2,413,440.00	\$2,470,350.00	\$2,654,400.00
	2387	\$30	9,009,725	PREMIER CASH	4/4/22			51	62.49%	11,964	5,865	113,816	73	\$2,045,040.00	\$2,140,590.00	\$2,165,070.00	\$2,351,250.00
	2423	\$50	6,608,840	\$1,000,000 DIAMOND RICHES	8/1/22			34	48.82%	15,872	6,008	143,726	49	\$2,879,400.00	\$2,972,200.00	\$3,047,400.00	\$3,418,500.00
	2358	\$50	5,984,660	\$1,000,000 ULTIMATE	12/20/21			66	87.67%	11,556	4,254	17,942	78	\$1,888,000.00	\$1,921,000.00	\$2,030,450.00	\$2,284,650.00
	2378	\$50	6,116,960	\$200,000,000 CASH BLOWOUT!	3/7/22			55	84.09%	11,870	4,659	28,806	93	\$2,590,700.00	\$2,539,350.00	\$2,585,350.00	\$2,886,300.00
	2344	\$50	10,279,600	500X LOTERIA SPECTACULAR	10/18/21			75	84.56%	13,471	3,506	57,835	98	\$2,416,000.00	\$2,681,700.00	\$3,785,700.00	\$5,106,050.00
	2400	\$100	10,379,010	\$20 MILLION SUPREME	5/16/22			45	46.22%	20,155	8,674	338,292	98	\$8,011,400.00	\$7,783,900.00	\$8,052,400.00	\$8,387,200.00
Sold/Closing	2449	\$1	11,341,050	HOLIDAY BUCKS	11/7/22	4/2/23	5/17/23	20	88.91%	602	474	1,990	2,414	\$35,357.00	\$42,228.00	\$63,582.00	\$84,176.00
	2405	\$1	17,149,800	LOOSE CHANGE	7/5/22	3/5/23	4/19/23	38	94.43%	145	177	389	2,542	\$26,336.00	\$42,407.00	\$77,257.00	\$107,336.00
	2325	\$2	28,601,250	BONUS GAME BINGO	12/13/21			67	94.45%	4,390	3,079	702	291	\$332,252.00	\$394,200.00	\$453,734.00	\$588,330.00

**Liability for 2402 / for Life to Date****Product Status:**  
Active**SmartCash Enabled:**  
N/A**Validation Range:** 05/25/2022 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$20.00	325229	\$6,504,580.00	330837	\$6,616,740.00	50.43%	4134567
2	2	N/A	\$20.00	203287	\$4,065,740.00	206593	\$4,131,860.00	50.40%	4132590
3	3	N/A	\$40.00	40281	\$1,611,240.00	41507	\$1,660,280.00	50.75%	4160976
4	4	N/A	\$40.00	40494	\$1,619,760.00	41424	\$1,656,960.00	50.57%	4146066
5	5	N/A	\$40.00	40208	\$1,608,320.00	41991	\$1,679,640.00	51.08%	4188448
6	6	N/A	\$50.00	161533	\$8,076,650.00	166429	\$8,321,450.00	50.75%	4160725
7	7	N/A	\$50.00	198691	\$9,934,550.00	211328	\$10,566,400.00	51.54%	4225874
8	0	N/A	\$100.00	8387	\$838,700.00	8600	\$860,000.00	50.63%	4150928
9	0	N/A	\$100.00	11730	\$1,173,000.00	12230	\$1,223,000.00	51.04%	4185074
10	0	N/A	\$100.00	20040	\$2,004,000.00	20843	\$2,084,300.00	50.98%	4180045
11	0	N/A	\$100.00	23261	\$2,326,100.00	24724	\$2,472,400.00	51.52%	4224514
12	0	N/A	\$100.00	23356	\$2,335,600.00	24507	\$2,450,700.00	51.20%	4198109
13	0	N/A	\$100.00	26546	\$2,654,600.00	28078	\$2,807,800.00	51.40%	4214501
14	0	N/A	\$200.00	846	\$169,200.00	872	\$174,400.00	50.76%	4161566
15	0	N/A	\$200.00	4013	\$802,600.00	4218	\$843,600.00	51.25%	4201627
16	0	N/A	\$200.00	3707	\$741,400.00	3827	\$765,400.00	50.80%	4164821
17	0	N/A	\$200.00	3635	\$727,000.00	3873	\$774,600.00	51.58%	4229477
18	0	N/A	\$200.00	3795	\$759,000.00	4084	\$816,800.00	51.83%	4249894
19	0	N/A	\$250.00	5817	\$1,454,250.00	6181	\$1,545,250.00	51.52%	4223897
20	0	N/A	\$250.00	5006	\$1,251,500.00	5210	\$1,302,500.00	51.00%	4181387
21	0	N/A	\$250.00	5802	\$1,450,500.00	6177	\$1,544,250.00	51.57%	4227859
22	0	N/A	\$250.00	6611	\$1,652,750.00	7058	\$1,764,500.00	51.64%	4233586
23	0	N/A	\$250.00	6627	\$1,656,750.00	7014	\$1,753,500.00	51.42%	4215829
24	0	N/A	\$500.00	896	\$448,000.00	917	\$458,500.00	50.58%	4147009
25	0	N/A	\$500.00	989	\$494,500.00	1055	\$527,500.00	51.61%	4231897
26	0	N/A	\$500.00	1006	\$503,000.00	1035	\$517,500.00	50.71%	4157774
27	0	N/A	\$500.00	991	\$495,500.00	1060	\$530,000.00	51.68%	4237441
28	0	N/A	\$500.00	987	\$493,500.00	1067	\$533,500.00	51.95%	4259194
29	0	N/A	\$1,000.00	27	\$27,000.00	30	\$30,000.00	52.63%	4315289
30	0	N/A	\$1,000.00	28	\$28,000.00	24	\$24,000.00	46.15%	3784176
31	0	N/A	\$1,000.00	24	\$24,000.00	22	\$22,000.00	47.83%	3921284
32	0	N/A	\$10,000.00	9	\$90,000.00	9	\$90,000.00	50.00%	4099524
33	0	N/A	\$10,000.00	4	\$40,000.00	5	\$50,000.00	55.56%	4555027
34	0	N/A	\$10,000.00	13	\$130,000.00	11	\$110,000.00	45.83%	3757897
35	0	N/A	\$1,000,000.00	1	\$1,000,000.00	1	\$1,000,000.00	50.00%	4099524
36	0	N/A	\$1,000,000.00	1	\$1,000,000.00	1	\$1,000,000.00	50.00%	4099524
<b>Totals:</b>				<b>1173878</b>	<b>\$60,191,290.00</b>	<b>1,212,842</b>	<b>\$62,709,330.00</b>		

Prize Structure  
TEXAS LOTTERY  
GAME NO.2402 "MONEY"  
August 31, 2021 - VERSION B

Order Quantity:	8,199,050	Pack Size:	25	Pool Size:	120,000	Winners:	2,386,720	Prize Fund:	\$122,900,620.00
Price Point:	\$20.00	Packs/Game:	327,962	Number of Pools:	68.33	Non-winners:	5,812,330	Payout:	74.95%
Revenue:	\$163,981,000.00	Packs/Pool:	4,800			Overall Odds:	3.4353		

ORIGINAL ORDER

Tier											Winners					
Kind	Wins	Level									Pool	Total				
			"GAME 1"	"GAME 2"	Win	Value	Odds (1 in)	Pack						Total Prize Cost	% Prize Fund	
Low Tiers																
01	1	L	\$20		\$20	\$20.00	12.4973	2.00	9,600.00	656,066			\$13,121,320.00	10.68%		
02	1	L		\$20	\$20	\$20.00	20.0035	1.25	6,000.00	409,880			\$8,197,600.00	6.67%		
							Total (\$20.00):	7.6918	3.25	15,600.00	1,065,946			\$21,318,920.00	17.35%	
							Total (Low Tiers):	7.6918	3.25	15,600.00	1,065,946			\$21,318,920.00	17.35%	
Mid Tiers																
03	1	G	\$40		\$40	\$40.00	100.2476	0.25	1,200.00	81,788			\$3,271,520.00	2.66%		
04	1	G		\$40	\$40	\$40.00	100.0885	0.25	1,200.00	81,918			\$3,276,720.00	2.67%		
05	1	G	\$20 (2X)		\$40	\$40.00	99.7463	0.25	1,200.00	82,199			\$3,287,960.00	2.68%		
							Total (\$40.00):	33.3423	0.75	3,600.00	245,905			\$9,836,200.00	8.00%	
06	1	G	\$50		\$50	\$50.00	25.0000	1.00	4,800.00	327,962			\$16,398,100.00	13.34%		
07	1	G		\$50 w/MONEY STACK	\$50	\$50.00	19.9968	1.25	6,000.00	410,019			\$20,500,950.00	16.68%		
							Total (\$50.00):	11.1101	2.25	10,800.00	737,981			\$36,899,050.00	30.02%	
08	1	M	\$100		\$100	\$100.00	482.6662	0.05	250.00	16,987			\$1,698,700.00	1.38%		
09	1	M		\$100 w/STACK OF COINS	\$100	\$100.00	342.1974	0.07	350.00	23,960			\$2,396,000.00	1.95%		
10	1	M	\$20 (5X)		\$100	\$100.00	200.5491	0.13	600.00	40,883			\$4,088,300.00	3.33%		
11	2	M	\$40 (2X)	\$20	\$100	\$100.00	170.8669	0.15	700.00	47,985			\$4,798,500.00	3.90%		
12	1	M	\$50 (2X)		\$100	\$100.00	171.3025	0.15	700.00	47,863			\$4,786,300.00	3.89%		
13	2	M	\$50	\$50 w/MONEY STACK	\$100	\$100.00	150.0998	0.17	800.00	54,624			\$5,462,400.00	4.44%		
							Total (\$100.00):	35.2948	0.71	3,400.00	232,302			\$23,230,200.00	18.90%	
14	1	M	\$200		\$200	\$200.00	4772.4389	0.01	25.00	1,718			\$343,600.00	0.28%		
15	3	M	\$50 (2X)	\$50 w/MONEY STACK + \$50	\$200	\$200.00	996.1183	0.03	120.00	8,231			\$1,646,200.00	1.34%		
16	1	M	\$40 (5X)		\$200	\$200.00	1088.2732	0.02	110.00	7,534			\$1,506,800.00	1.23%		
17	1	M	\$20 (10X)		\$200	\$200.00	1092.0418	0.02	110.00	7,508			\$1,501,600.00	1.22%		
18	10	M	\$20 x 5	\$20 x 5	\$200	\$200.00	1040.6206	0.02	115.00	7,879			\$1,575,800.00	1.28%		
							Total (\$200.00):	249.4387	0.10	480.00	32,870			\$6,574,000.00	5.35%	
19	2	M	\$100 (2X)	\$50 w/MONEY STACK	\$250	\$250.00	683.3681	0.04	176.00	11,998			\$2,999,500.00	2.44%		
20	1	M	\$50 (5X)		\$250	\$250.00	802.5695	0.03	150.00	10,216			\$2,554,000.00	2.08%		
21	3	M	\$100 + \$50	\$100 w/STACK OF COINS	\$250	\$250.00	684.4520	0.04	175.00	11,979			\$2,994,750.00	2.44%		
22	2	M	\$20 (10X)	\$50 w/MONEY STACK	\$250	\$250.00	599.8281	0.04	200.00	13,669			\$3,417,250.00	2.78%		
23	3	M	\$20 (5X)	\$100 w/STACK OF COINS + \$50 w/MONEY STACK	\$250	\$250.00	601.0593	0.04	200.00	13,641			\$3,410,250.00	2.77%		
							Total (\$250.00):	133.3114	0.19	901.00	61,503			\$15,375,750.00	12.51%	
24	1	M	\$500		\$500	\$500.00	4522.3662	0.01	26.87	1,813			\$906,500.00	0.74%		
25	1	M		\$500 w/GOLD BAR	\$500	\$500.00	4011.2769	0.01	30.00	2,044			\$1,022,000.00	0.83%		
26	1	M	\$50 (10X)		\$500	\$500.00	4017.1730	0.01	30.00	2,041			\$1,020,500.00	0.83%		
27	13	M	(\$75 x 2) + (\$25 x 4) + (\$20 x 5)	\$100 w/STACK OF COINS + \$50 w/MONEY STACK	\$500	\$500.00	3997.5865	0.01	30.00	2,051			\$1,025,500.00	0.83%		
28	24	M	(\$25 x 2) + (\$20 x 10)	(\$25 x 2) + (\$20 x 10)	\$500	\$500.00	3991.7478	0.01	30.00	2,054			\$1,027,000.00	0.84%		
							Total (\$500.00):	819.6591	0.03	146.87	10,003			\$5,001,500.00	4.07%	
							Total (Mid Tiers):	6.2087	4.03	19,327.87	1,320,564			\$96,916,700.00	78.86%	
High Tiers																
29	1	H	\$100 (10X)		\$1,000	\$1,000.00	143842.9825	0.00	0.75	57			\$57,000.00	0.05%		
30	2	H	\$50 (10X)	\$500 w/GOLD BAR	\$1,000	\$1,000.00	157674.0385	0.00	0.75	52			\$52,000.00	0.04%		
31	20	H	\$50 x 10	\$50 x 10	\$1,000	\$1,000.00	178240.2174	0.00	0.75	46			\$46,000.00	0.04%		
							Total (\$1,000.00):	52897.0968	0.00	2.24	155			\$155,000.00	0.13%	
32	1	H	\$10,000		\$10,000	\$10,000.00	455502.7778	0.00	0.22	18			\$180,000.00	0.15%		
33	1	H		\$10,000	\$10,000	\$10,000.00	911005.5556	0.00	0.15	9			\$90,000.00	0.07%		
34	24	H	(\$1,000 x 2) + (\$500 x 4) + (\$200 x 2) + (\$150 x 4)	(\$1,000 x 2) + (\$500 x 4) + (\$200 x 2) + (\$150 x 4)	\$10,000	\$10,000.00	341627.0833	0.00	0.37	24			\$240,000.00	0.20%		
							Total (\$10,000.00):	160765.6863	0.00	0.75	51			\$510,000.00	0.42%	
35	1	H	\$1,000,000		\$1,000,000	\$1,000,000.00	4099525.0000	0.00	0.03	2 *			\$2,000,000.00	1.63%		
36	1	H		\$1,000,000	\$1,000,000	\$1,000,000.00	4099525.0000	0.00	0.03	2 *			\$2,000,000.00	1.63%		
							Total (\$1,000,000.00):	2049762.5000	0.00	0.06	4			\$4,000,000.00	3.25%	
							Total (High Tiers):	35043.0952	0.00	3.04	210			\$4,665,000.00	3.80%	
							Total :	3.4353	7.28	34,930.91	2,386,720			\$122,900,620.00	100.00%	

\* Exact Quantity by Kind Level

GAME 1  
2X = win DOUBLE the prize  
5X = win 5 TIMES the prize  
10X = win 10 TIMES the prize

GAME 2

G-TIER: The \$40 and \$50 prizes are included in the GLEPS, programmed as G-Tier and included in the Low-Tier files.

SHIPMENT # 1-3
COMPLETE
POOLS # 1-80
8199050
656066
409880
81788
81918
82199
327962
410019
16987
23960
40883
47985
47863
54624
1718
8231
7534
7508
7879
11998
10216
11979
13669
13641
1813
2044
2041
2051
2054
57
52
46
18
9
24
2
2



# INTEROFFICE MEMO

Gary Grief, Executive Director      LaDonna Castañuela, Charitable Bingo Operations Director

## Payment Approval

May 12, 2022

The attached invoice(s) for service is being submitted for approval.

<b>Vendor Name</b>	<u>Scientific Games</u>
<b>P.O. Number (if applicable)</b>	<u>362-22-9010RL003</u>
<b>Tx Game Name</b>	<u>Game #2402 Money</u>

<b>Invoice Number:</b>	<b>Invoice Amount:</b>
<u>TX 051022</u>	<u>\$855,231.19</u>

<b>less credit invoice #TX 041922</b>	<b>-\$504.69</b>
---------------------------------------	------------------

<b>Total Amount</b>	<b>\$854,726.50</b>
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The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock  
 Dale Bowersock (Scratch Ticket Strategy Coordinator)  
 Please forward to the next person for approval

5/13/2022

Date

JB

5/12/2022



Robert Tirloni  
 Robert Tirloni (Products Manager)  
 Please forward to the next person for approval

5/15/2022

Date

Ryan Mindell  
 Ryan Mindell (Lottery Operations Division Director)

5/15/2022

Date

Please return to Maria Perez in the Office of the Controller by

**May 22, 2022**



Invoice: TX 051022  
"TX 2402 Money"™  
May 9, 2022

Supplier : Scientific Games International  
1500 Bluegrass Lakes Parkway  
Alpharetta, Georgia 30004 USA

Customer : TEXAS LOTTERY  
Attn: Accounts Payable  
P.O. BOX 16630  
AUSTIN, TX 78761-6630  
United States

<u>Game</u>	<u>Shipment</u>	<u>Description</u>	<u>Quantity</u>	<u>Price Per</u>	<u>Total Amount</u>	<u>SG Invoice #</u>
TX-2402	1	TX-2402 Money	2,739,775	99.54 \$	272,717.20	1043136
Additional Charges: Pack Inserts Printed on Holographic Stock (over 200,000 pieces)			321,660	0.105 \$	33,774.30	
Additional Charges: Sparkle Set-Up Fee			1	4500 \$	4,500.00	
Additional Charges: Specialty Ink- Premium Metallic Silver - TX-2402 Pack Inserts			1	823.45 \$	823.45	
TX-2402	2	TX-2402 Money	2,738,400	99.54 \$	272,580.34	1043137
TX-2402	3	TX-2402 Money	2,720,875	99.54 \$	270,835.90	1043129
Total Due					<u>\$855,231.19</u>	

\*Please include the SG invoice numbers with your remittance

Due Date: June 8, 2022

Wire Transfer Instructions:

Bank: Bank of America  
Swift: BOFAUS3N  
Acct Name: Scientific Games International, Inc.-Operating  
Acct #: 501017395032  
Wire Routing #: 026009593





Invoice: TX 041922  
"TX 2401 50x THE CASH"™  
April 20, 2022

Supplier : Scientific Games International  
1500 Bluegrass Lakes Parkway  
Alpharetta, Georgia 30004 USA

Customer : TEXAS LOTTERY  
Attn: Accounts Payable  
P.O. BOX 16630  
AUSTIN, TX 78761-6630  
United States

<u>Game</u>	<u>Shipment</u>	<u>Description</u>	<u>Quantity</u>	<u>Price Per</u>	<u>Total Amount</u>	<u>SG Invoice #</u>
TX-2401	1	TX-2401 50X THE CASH	3,300,975	30.76 \$	101,537.99	1042972
Additional Charges: Specialty Ink- (2) Fluorescent Inks - TX-2401 Pack Inserts			1	430.14 \$	430.14	
TX-2351 Credit			1	-312294.47 \$	(312,294.47)	
TX-2401	2	TX-2401 50X THE CASH	3,495,750	30.76 \$	107,529.27	1042973
TX-2401	3	TX-2401 50X THE CASH	3,325,500	30.76 \$	102,292.38	
Total Due					<u><u>-\$504.69</u></u>	

\*Please include the SG invoice numbers with your remittance

Due Date: April 20, 2022

Wire Transfer Instructions:

Bank: Bank of America  
Swift: BOFAUS3N  
Acct Name: Scientific Games International, Inc.-Operating  
Acct #: 501017395032  
Wire Routing #: 026009593



## Scratch Ticket Game Closing Analysis

**08/30/20      Thru      08/27/22**

### Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point					
	\$1	\$2	\$3	\$5	\$10	\$20	\$25	\$30	\$50	\$100
<b>&lt; 5M</b>	None	None	Week 10*	None	None	None	None	None	None	None
<b>5M-9.99M</b>	Week 13	Week 18	Week 14*	Week 18	Week 25	Week 39	None	Week 66*	Week 38	None
<b>10M-14.99M</b>	Week 17	None	None	Week 26	Week 44	Week 29*	None	None	None	None
<b>15M-19.99M</b>	Week 24	None	Week 27*	Week 63	None	None	None	None	None	None
<b>20M-24.99M</b>	None	None	None	Week 51	Week 41*	None	None	None	None	None
<b>25M-29.99M</b>	Week 32*	None	None	None	None	Week 59*	None	None	None	None
<b>30M-34.99M</b>	None	None	None	None	None	None	None	None	None	None
<b>&gt;=35M</b>	None	Week 63	Week 54*	Week 48*	Week 43*	None	None	None	None	None

### Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point					
	\$1	\$2	\$3	\$5	\$10	\$20	\$20	\$30	\$50	\$100
<b>&lt; 5M</b>	None	None	\$1,280,407	None	None	None	None	None	None	None
<b>5M-9.99M</b>	\$603,552	\$790,419	\$1,135,659	\$1,868,249	\$2,632,364	\$4,140,873	None	\$3,548,614	\$6,722,847	None
<b>10M-14.99M</b>	\$573,217	None	None	\$2,195,824	\$2,593,290	\$6,888,646	None	None	None	None
<b>15M-19.99M</b>	\$618,201	None	\$1,754,298	\$1,321,610	None	None	None	None	None	None
<b>20M-24.99M</b>	None	None	None	\$2,177,872	\$4,377,999	None	None	None	None	None
<b>25M-29.99M</b>	\$795,571	None	None	None	None	\$7,343,720	None	None	None	None
<b>30M-34.99M</b>	None	None	None	None	None	None	None	None	None	None
<b>&gt;=35M</b>	None	\$1,031,140	\$1,704,990	\$4,784,040	\$7,855,672	None	None	None	None	None

None = no games at this level with 85% sell through

\* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only

## Bowersock, Dale

---

**From:** Gough, Riley <Riley.Gough@IGT.com>  
**Sent:** Tuesday, March 28, 2023 2:51 PM  
**To:** Bowersock, Dale  
**Cc:** ProductsScratchTeam; Tirloni, Robert  
**Subject:** RE: Game Pre-call Recommendations for April

---

Hi Dale,

I recommend keeping the \$50 Ultimate (#2358) in-market for another month. Otherwise, no issues with the games listed below.

Thanks,  
Riley

---

**From:** Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>  
**Sent:** Monday, March 27, 2023 2:28 PM  
**To:** Gough, Riley <Riley.Gough@IGT.com>  
**Cc:** ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>; Tirloni, Robert <robert.tirloni@lottery.state.tx.us>  
**Subject:** Game Pre-call Recommendations for April

**CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.**

Riley,  
Below are the games which qualify for Pre-call on April 7.

Close dates would be:

Pre-call: 4/7/23

Call: 5/7/23

Close: 6/21/23

EOV: 12/18/23

I'm hoping the "7" game goes over 85% next week. I would like to close that one also to get the final drawing date scheduled so I'll be watching that. You'll notice a couple of higher price point games in this mix. Based upon your table of number of games to keep in market and taking into consideration the new game launches coming soon I believe we can close these and make room for the newer games.

Please let me know if you have any questions.

Thanks,  
Dale

Product Line	Game	\$	Tix Run	Name	Start	Call	Close
	2446	\$2	5,988,750	VETERANS CASH	10/17/22		
	2325	\$2	28,601,250	BONUS GAME BINGO	12/13/21		
	2374	\$5	27,786,375	POWER 50X	1/3/22		
	2407	\$10	12,236,750	PAYOUT MULTIPLIER	7/5/22		
	2452	\$10	5,882,300	PEPPERMINT PAYOUT DELUXE	11/7/22		
	2349	\$20	8,200,000	500X	7/18/22		
	2402	\$20	8,199,050	MONEY	6/20/22		
	2358	\$50	5,984,660	\$1,000,000 ULTIMATE	12/20/21		

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