

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

11/28/2022

Game #	2403	Confirmed Packs	4,264
Game Name	Lucky 3	Active Packs	3,416
Quantity Printed	9,058,125	Warehouse Packs	16,993
Price Point	\$2	Returned Packs	186
Start Date	7/18/2022	Printed Payout Percentage	65.04%
Top Prize	\$ 30,000	Percent Sold	63.55%
Number of Top Prizes Remaining	2	Number of Weeks Out	19

Current Game Sales Analysis**TANGIBLE COSTS****Expenditure Impact:**

Cost to print tickets	\$ 137,169	Actual ticket production costs
Prize payout expense	\$ 6,611,344	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs	\$ 6,748,513
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TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 11,512,877	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 11,512,877	

Excess of Revenue over Expended	\$ 4,764,363
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INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	253,100
Next week	\$	265,212
Next week	\$	270,706
Avg Weekly Sales Current Game	\$	263,006
Avg Weekly Sales \$2; 5M - 9.99M Qty	\$	836,412
Percentage Of Variance In Sales		69%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	<div>2403</div>	Printed Payout Percentage	<div>65.04%</div>
Game Name	<div>Lucky 3</div>	Actual Payout Percentage	<div>57.43%</div>
Percent Sold	<div>63.55%</div>	Number of Weeks Out	<div>19</div>
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			<div>16</div>

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):



11/29/2022

Scratch Ticket Strategy Coordinator Date

12/1/2022

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.



12/1/2022

Lottery Operations Division Director Date

12/2/2022

Controller Date

12/2/2022

Deputy Executive Director Date

12/2/2022

Executive Director Date



Play the Games of Texas!

Da Vinci Report

11/28/22

Week End Date:11/26/22

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														11/26/22	11/19/22	11/12/22	11/5/22
Baseline	2439	\$1	17,131,800	\$5,000 CASH BLOWOUT	9/6/22			12	36.58%	11,941	9,797	48,885	13	\$420,220.00	\$459,159.00	\$544,649.00	\$644,067.00
	2424	\$1	823,350	CASH FRENZY	9/14/22			10	0.00%	0	0	3,046	580	\$0	\$0	\$0	\$0
	2449	\$1	11,341,050	HOLIDAY BUCKS	11/7/22			3	14.65%	17,902	15,036	29,835	8	\$725,696.00	\$635,362.00	\$300,287.00	\$150.00
	2443	\$2	10,246,375	10X LUCKY	9/19/22			10	48.98%	8,036	6,754	25,788	4	\$630,752.00	\$656,946.00	\$855,072.00	\$1,030,892.00
	2446	\$2	5,988,750	VETERANS CASH	10/17/22			6	20.25%	11,356	11,604	13,859	2	\$461,130.00	\$505,386.00	\$561,380.00	\$365,000.00
	2431	\$3	32,785,800	SPECIAL EDITION LOTERIA	10/17/22			6	8.15%	18,065	9,766	371,648	5	\$1,314,984.00	\$1,333,443.00	\$1,561,566.00	\$1,673,748.00
	2450	\$3	6,115,750	WINTER WORDS	11/7/22			3	22.24%	14,238	11,516	10,586	5	\$1,784,778.00	\$1,531,932.00	\$762,543.00	\$375.00
	2440	\$5	12,237,000	\$200,000 CASH BLOWOUT	9/6/22			12	38.36%	16,408	10,899	71,033	11	\$1,428,155.00	\$1,521,665.00	\$1,601,335.00	\$1,955,880.00
	2447	\$5	7,185,450	100X BONUS	10/17/22			6	54.32%	18,963	11,069	11,706	4	\$2,578,735.00	\$2,752,230.00	\$3,475,220.00	\$4,236,925.00
	2444	\$5	10,272,825	DAY OF THE DEAD	10/3/22			8	34.15%	11,242	8,876	66,941	1	\$1,349,315.00	\$1,596,845.00	\$1,767,655.00	\$2,400,895.00
	2451	\$5	7,341,525	NUTCRACKER CASH	11/7/22			3	24.72%	20,680	15,525	34,638	12	\$3,430,655.00	\$3,673,140.00	\$1,970,660.00	\$750.00
	2441	\$10	14,063,350	\$500,000 CASH BLOWOUT	9/6/22			12	22.72%	23,967	10,736	180,617	10	\$1,886,380.00	\$2,032,740.00	\$2,197,130.00	\$2,557,480.00
	2422	\$10	8,199,450	7	10/3/22			8	43.96%	26,861	10,482	52,378	3	\$3,324,280.00	\$3,570,900.00	\$4,002,460.00	\$4,846,480.00
	2452	\$10	5,882,300	PEPPERMINT PAYOUT DELUXE	11/7/22			3	22.87%	28,191	12,949	46,815	7	\$4,795,180.00	\$5,288,470.00	\$3,370,090.00	\$1,000.00
	2442	\$20	10,250,650	\$1,000,000 CASH BLOWOUT	9/6/22			12	18.94%	26,590	10,674	292,603	17	\$2,638,200.00	\$2,838,620.00	\$2,921,220.00	\$3,153,680.00
	2434	\$20	16,932,075	MILLION DOLLAR LOTERIA	9/19/22			10	22.46%	52,948	12,934	453,833	19	\$8,807,160.00	\$8,969,760.00	\$8,741,020.00	\$8,615,840.00
Mature	1878	\$1	854,700	CASH ON THE SPOT	9/18/17			271	0.00%	0	0	1,737	15	\$0	\$0	\$0	\$0
	2405	\$1	17,149,800	LOOSE CHANGE	7/5/22			21	68.64%	8,242	6,214	17,905	41	\$339,669.00	\$379,212.00	\$455,525.00	\$525,498.00
	1804	\$1	829,650	LUCKY STARS	9/18/17			271	0.00%	0	0	64	603	\$0	\$0	\$0	\$0
	2124	\$1	853,200	WINNING 7S	8/8/19			172	0.00%	0	0	1,749	634	\$0	\$0	\$0	\$0
	2325	\$2	28,601,250	BONUS GAME BINGO	12/13/21			50	72.47%	10,340	7,903	41,766	24	\$751,232.00	\$799,320.00	\$810,570.00	\$897,658.00
	2329	\$2	33,566,750	IMITED EDITION BREAK THE BANK	1/17/22			45	70.73%	10,434	8,959	55,373	40	\$846,956.00	\$887,928.00	\$948,780.00	\$999,978.00
	2403	\$2	9,058,125	LUCKY 3	7/18/22			19	63.55%	4,264	3,416	16,993	186	\$253,100.00	\$265,212.00	\$270,706.00	\$359,884.00
	2321	\$3	47,974,000	\$50,000 BONUS CASHWORD	4/11/22			33	30.43%	12,368	7,415	245,451	18	\$1,205,796.00	\$1,290,804.00	\$1,375,938.00	\$1,573,146.00
	2401	\$5	10,122,225	50X THE CASH	6/6/22			25	79.81%	2,823	2,077	19,644	885	\$378,265.00	\$434,925.00	\$452,670.00	\$550,750.00
	2428	\$5	23,203,950	BINGO TIMES 20	4/11/22			33	38.21%	12,397	8,518	168,458	32	\$1,365,570.00	\$1,395,365.00	\$1,462,520.00	\$1,507,310.00
	2415	\$5	9,906,375	COWBOYS	8/15/22			15	38.13%	7,218	5,809	66,866	15	\$772,735.00	\$805,590.00	\$919,750.00	\$1,101,235.00
	2308	\$5	7,222,950	EL GORDO	7/18/22			19	64.56%	3,133	2,620	24,370	1,483	\$372,770.00	\$386,715.00	\$447,205.00	\$514,760.00
	2406	\$5	7,342,125	HIT \$200,000!	7/5/22			21	75.18%	3,052	2,600	14,464	1,300	\$331,330.00	\$390,615.00	\$477,730.00	\$580,830.00
	2416	\$5	5,627,550	HOUSTON TEXANS	8/15/22			15	43.40%	5,035	3,601	31,050	526	\$417,905.00	\$479,315.00	\$555,370.00	\$652,340.00

Liability for 2403 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 05/27/2022 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$2.00	194386	\$388,772.00	240389	\$480,778.00	55.29%	5008276
2	2	N/A	\$2.00	311169	\$622,338.00	268666	\$537,332.00	46.33%	4197073
3	3	N/A	\$4.00	92066	\$368,264.00	125214	\$500,856.00	57.63%	5220011
4	4	N/A	\$4.00	62725	\$250,900.00	82205	\$328,820.00	56.72%	5137812
5	5	N/A	\$4.00	114862	\$459,448.00	102472	\$409,888.00	47.15%	4270865
6	6	N/A	\$5.00	30922	\$154,610.00	41551	\$207,755.00	57.33%	5193301
7	7	N/A	\$5.00	57062	\$285,310.00	51647	\$258,235.00	47.51%	4303461
8	8	N/A	\$10.00	42402	\$424,020.00	66322	\$663,220.00	61.00%	5525486
9	9	N/A	\$10.00	14777	\$147,770.00	21482	\$214,820.00	59.25%	5366574
10	10	N/A	\$10.00	7540	\$75,400.00	10540	\$105,400.00	58.30%	5280566
11	11	N/A	\$10.00	9566	\$95,660.00	8552	\$85,520.00	47.20%	4275586
12	12	N/A	\$20.00	13913	\$278,260.00	22293	\$445,860.00	61.57%	5577329
13	13	N/A	\$20.00	6922	\$138,440.00	11219	\$224,380.00	61.84%	5601846
14	14	N/A	\$20.00	7397	\$147,940.00	10729	\$214,580.00	59.19%	5361614
15	15	N/A	\$20.00	9571	\$191,420.00	8547	\$170,940.00	47.17%	4273087
16	0	N/A	\$40.00	2804	\$112,160.00	4740	\$189,600.00	62.83%	5691345
17	0	N/A	\$40.00	2245	\$89,800.00	3803	\$152,120.00	62.88%	5695775
18	0	N/A	\$40.00	329	\$13,160.00	437	\$17,480.00	57.05%	5167624
19	0	N/A	\$40.00	392	\$15,680.00	369	\$14,760.00	48.49%	4392178
20	0	N/A	\$100.00	2233	\$223,300.00	3816	\$381,600.00	63.08%	5714300
21	0	N/A	\$100.00	1401	\$140,100.00	2387	\$238,700.00	63.01%	5707957
22	0	N/A	\$100.00	1417	\$141,700.00	2375	\$237,500.00	62.63%	5673271
23	0	N/A	\$100.00	307	\$30,700.00	442	\$44,200.00	59.01%	5345382
24	0	N/A	\$100.00	405	\$40,500.00	355	\$35,500.00	46.71%	4231097
25	0	N/A	\$500.00	176	\$88,000.00	270	\$135,000.00	60.54%	5483618
26	0	N/A	\$500.00	139	\$69,500.00	232	\$116,000.00	62.53%	5664380
27	0	N/A	\$500.00	68	\$34,000.00	89	\$44,500.00	56.69%	5134860
28	0	N/A	\$500.00	83	\$41,500.00	74	\$37,000.00	47.13%	4269434
29	0	N/A	\$1,000.00	11	\$11,000.00	9	\$9,000.00	45.00%	4076156
30	0	N/A	\$1,000.00	15	\$15,000.00	16	\$16,000.00	51.61%	4675161
31	0	N/A	\$1,000.00	8	\$8,000.00	2	\$2,000.00	20.00%	1811625
32	0	N/A	\$1,000.00	8	\$8,000.00	2	\$2,000.00	20.00%	1811625
33	0	N/A	\$30,000.00	2	\$60,000.00	3	\$90,000.00	60.00%	5434875
Totals:				987323	\$5,170,652.00	1,091,249	\$6,611,344.00		

POOLS: 75.48

PACKS / GAME: 72,465

PACKS / POOL: 960

PACK SIZE: 125

POOL SIZE: 120,000

MAX QUANTITY 9,180,000

JCTURE Lucky 3

Texas Lottery Game # 2403

IGT Job # 013998

Version 3 dated February 24, 2022

RETAIL PRICE: \$2.00

REVENUE: \$18,116,250

PRIZE FUND: \$11,781,996

PERCENTAGE: 65.0355123%

INSTANT FUND: \$11,781,996

INSTANT-WIN PAYOUT: 65.0355123%

PRIZE LEVEL	TIER CODE	KEY NUMBER MATCH AND/OR AUTO WIN	MATCH 3	Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN:)	TOTAL PRIZES	WINNERS IN 120,000 (PER POOL)	WINNERS IN 125 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER
1	L	\$2	-	1	\$2	20.83	434,775	5,760	6.00	\$869,550	7.38%	
2	L	-	\$2	1	\$2	15.62	579,835	7,680	8.00	\$1,159,670	9.84%	
3	L	\$2	\$2	2	\$4	41.69	217,280	2,880	3.00	\$869,120	7.38%	
4	L	\$4	-	1	\$4	62.50	144,930	1,920	2.00	\$579,720	4.92%	
5	L	-	\$4	1	\$4	41.68	217,334	2,880	3.00	\$869,336	7.38%	
6	L	\$5	-	1	\$5	124.99	72,473	960	1.00	\$362,365	3.08%	
7	L	-	\$5	1	\$5	83.32	108,709	1,440	1.50	\$543,545	4.61%	
8	L	\$4 x 2	\$2	3	\$10	83.31	108,724	1,440	1.50	\$1,087,240	9.23%	
9	L	\$5	\$5	2	\$10	249.82	36,259	480	0.50	\$362,590	3.08%	
10	L	\$10	-	1	\$10	501.00	18,080	240	0.25	\$180,800	1.53%	
11	L	-	\$10	1	\$10	499.95	18,118	240	0.25	\$181,180	1.54%	
12	L	\$5 x 2	\$10	3	\$20	250.18	36,206	480	0.50	\$724,120	6.15%	
13	L	\$10 + \$5	\$5	3	\$20	499.32	18,141	240	0.25	\$362,820	3.08%	
14	L	\$20	-	1	\$20	499.73	18,126	240	0.25	\$362,520	3.08%	
15	L	-	\$20	1	\$20	499.95	18,118	240	0.25	\$362,360	3.08%	Low Tier: 75.34%
16	M	(\$10 x 2) + (\$5 x 2)	\$10	5	\$40	1,200.71	7,544	100		\$301,760	2.56%	
17	M	\$20 + (\$5 x 2)	\$10	4	\$40	1,497.71	6,048	80		\$241,920	2.05%	
18	M	\$40	-	1	\$40	11,825.23	766	10		\$30,640	0.26%	
19	M	-	\$40	1	\$40	11,902.92	761	10		\$30,440	0.26%	
20	M	\$20 x 2) + \$10 + (\$5 x 2	\$40	6	\$100	1,497.46	6,049	80		\$604,900	5.13%	
21	M	\$40 + (\$20 x 2)	\$20	4	\$100	2,391.27	3,788	50		\$378,800	3.22%	
22	M	(\$10 x 2) + (\$20 x 2)	\$40	5	\$100	2,388.75	3,792	50		\$379,200	3.22%	
23	M	\$100	-	1	\$100	12,093.62	749	10		\$74,900	0.64%	
24	M	-	\$100	1	\$100	11,918.59	760	10		\$76,000	0.65%	
25	M	\$100 x 3) + (\$40 x 2) + \$2	\$100	7	\$500	20,309.70	446	6		\$223,000	1.89%	
26	M	3) + \$40 + (\$20 x 2) + (\$	\$100	9	\$500	24,415.43	371	5		\$185,500	1.57%	
27	M	\$500	-	1	\$500	57,695.06	157	2		\$78,500	0.67%	
28	M	-	\$500	1	\$500	57,695.06	157	2		\$78,500	0.67%	Mid Tier: 22.78%
29	H	\$500	\$500	2	\$1,000	452,906.25	20			\$20,000	0.17%	
30	H	00 x 3) + (\$40 x 2) + \$10	\$100	10	\$1,000	292,197.58	31			\$31,000	0.26%	
31	H	\$1,000	-	1	\$1,000	905,812.50	10			\$10,000	0.08%	
32	H	-	\$1,000	1	\$1,000	905,812.50	10			\$10,000	0.08%	
33	H	\$30,000	-	1	\$30,000	1,811,625.00	5			\$150,000	1.27%	High Tier: 1.88%
TOTAL CASH PRIZES					1 in 2 Decimals: 4.36	2,078,572	27,535	28.25	\$11,781,996	100.00%		
					1 in 4 Decimals: 4.3579							

Lucky 3
Texas Lottery Game # 2403
IGT Job # 013998
Version 3 dated February 24, 2022

Consolidated odds are 1 in:	\$2	8.93	1,014,610
	\$4	15.63	579,544
	\$5	49.99	181,182
	\$10	49.99	181,181
	\$20	99.99	90,591
	\$40	599.12	15,119
	\$100	598.37	15,138
	\$500	8,008.95	1,131
	\$1,000	127,579.23	71
	\$30,000	1,811,625.00	5
			2,078,572

PRIZE LEVEL	KEY NUMBER MATCH AND/OR AUTO WIN	MATCH 3	Number of Wins per Ticket	GLEPS TYPE:	A		B		C		D		TOTAL	
				PER GAME:	18,080		18,141		18,126		18,118		72,465	
				PER POOL:	240		240		240		240		960	
				PRIZE:	Number:	Amount:	Number:	Amount:	Number:	Amount:	Number:	Amount:	TOTAL	AMOUNT
1	\$2	-	1	\$2	6	\$12	5	\$10	7	\$14	6	\$12	434,775	\$869,550
2	-	\$2	1	\$2	6	\$12	9	\$18	10	\$20	7	\$14	579,835	\$1,159,670
3	\$2	\$2	2	\$4	5	\$20	2	\$8	1	\$4	4	\$16	217,280	\$869,120
4	\$4	-	1	\$4	2	\$8	2	\$8	2	\$8	2	\$8	144,930	\$579,720
5	-	\$4	1	\$4	4	\$16	2	\$8	3	\$12	3	\$12	217,334	\$869,336
6	\$5	-	1	\$5	1	\$5	1	\$5	2	\$10	0	\$0	72,473	\$362,365
7	-	\$5	1	\$5	2	\$10	3	\$15	1	\$5	0	\$0	108,709	\$543,545
8	\$4 x 2	\$2	3	\$10	1	\$10	2	\$20	1	\$10	2	\$20	108,724	\$1,087,240
9	\$5	\$5	2	\$10	0	\$0	1	\$10	0	\$0	1	\$10	36,259	\$362,590
10	\$10	-	1	\$10	1	\$10	0	\$0	0	\$0	0	\$0	18,080	\$180,800
11	-	\$10	1	\$10	0	\$0	0	\$0	0	\$0	1	\$10	18,118	\$181,180
12	\$5 x 2	\$10	3	\$20	1	\$20	0	\$0	1	\$20	0	\$0	36,206	\$724,120
13	\$10 + \$5	\$5	3	\$20	0	\$0	1	\$20	0	\$0	0	\$0	18,141	\$362,820
14	\$20	-	1	\$20	0	\$0	0	\$0	1	\$20	0	\$0	18,126	\$362,520
15	-	\$20	1	\$20	0	\$0	0	\$0	0	\$0	1	\$20	18,118	\$362,360
TOTAL PRIZES					29	\$123	28	\$122	29	\$123	27	\$122	2,047,108	\$8,876,936



INTEROFFICE MEMO

Gary Grief, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

June 7, 2022

The attached invoice(s) for service is being submitted for approval.

Vendor Name	IGT
P.O. Number (if applicable)	362-22-9009RL010
Invoice Number	90126856
Tx Game Name:	Game #2403 Lucky 3
Invoice Amount:	\$137,169.38

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock (Scratch Ticket Strategy Coordinator)
Please forward to the next person for approval

6/8/2022

Date

6/8/2022

JB



Robert Tirloni (Products Manager)
Please forward to the next person for approval

6/8/2022

Date

6/8/2022

Date

Ryan Mindell (Lottery Operations Division Director)

Please return to Maria Perez in the Office of the Controller by

June 17, 2022



IGT Global Solutions Corporation
 d/b/a IGT Solutions Corp. in the State of Texas
 10 Memorial Boulevard
 Providence, RI 02903
 USA
 Telephone 401 392-1000
 Fax 401 392-1234
 FED ID No. 05-0389840

INVOICE

INVOICE NUMBER: 90126856
 DATE : June 1, 2022

BILL TO: 20318
 Texas Lottery Commission
 Gary Grief, Executive Director
 611 East 6th Street
 Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2403	112693 010	Game 2403 LUCKY 3 - TRK 1	4,599,875 PC	0.01372	63,110.29
002 GAME 2403	112693 020	Option 2403 Full UV	4,599,875 PC	0.00128	5,887.84
003 GAME 2403	112693 030	Game 2403 LUCKY 3 - TRK 2	4,458,250 PC	0.01372	61,167.19
004 GAME 2403	112693 040	Option 2403 Full UV	4,458,250 PC	0.00128	5,706.56
005 GAME 2403	112693 050	Inserts			1,297.50

TOTAL AMOUNT DUE USD 137,169.38

REMARKS:
 Unrounded Invoice Total \$137,169.3750

PAYMENT TERMS:
 Due within 30 days

Continued...

INV ITEM NO.	SALES ORD.		QUANTITY	UNIT	EXTENDED
CUSTOMER PO NO.	SO ITEM NO	DESCRIPTION		PRICE	AMOUNT

REMITTANCE:
Please remit payment in USD:

For wire transfer payments:

Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104
SWIFT: WFBUS6S
ABA No. 121000248
Account No. 4417073848
Account Name: IGT Global Solutions Corp

For ACH payments:

Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104
ABA No. 121000248
Account No. 4417073848
Account Name: IGT Global Solutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

Instant Ticket Game Analysis
03/01/20-02/26/22

Average Number of Weeks for 85% Average Sell Through

	A	B	C	D	E	F	G	H
	Price Point				Price Point			
Print Quantities	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50
< 5M	None	None	Week 10*	None	None	None	None	None
5M-9.99M	Week 15	Week 16	None	Week 19	Week 17	Week 39	None	Week 34
10M-14.99M	Week 15	None	None	Week 23	Week 33	Week 32	None	None
15M-19.99M	Week 23	None	Week 27*	None	Week 34*	None	None	None
20M-24.99M	None	None	None	Week 39	Week 41*	None	None	None
25M-29.99M	Week 32*	None	None	None	Week 36*	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None
>35M	None	Week 63	Week 70*	Week 48*	Week 43*	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

	A	B	C	D	E	F	G	H
	Price Point				Price Point			
Print Quantities	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50
< 5M	None	None	\$1,280,407	None	None	None	None	None
5M-9.99M	\$523,427	\$836,412	None	\$1,829,626	\$3,575,687	\$4,083,763	None	\$6,822,934
10M-14.99M	\$646,883	None	None	\$2,572,905	\$3,255,577	\$6,279,880	None	None
15M-19.99M	\$637,501	None	\$1,754,298	None	\$4,557,575	None	None	None
20M-24.99M	None	None	None	\$2,543,539	\$4,377,999	None	None	None
25M-29.99M	\$795,571	None	None	None	\$6,250,278	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None
>35M	None	\$1,031,140	\$1,494,231	\$4,784,040	\$7,855,672	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only

Bowersock, Dale

From: Gough, Riley <Riley.Gough@IGT.com>
Sent: Tuesday, November 29, 2022 10:33 AM
To: Bowersock, Dale
Cc: Tirloni, Robert; Russ, Will; ProductsScratchTeam
Subject: RE: December Pre-call Recommendations

CAUTION: This email originated outside the Texas Lottery's email system. DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.

Hi Dale

No issues with the below list of games.

Thanks,
 Riley

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Monday, November 28, 2022 8:04 AM
To: Gough, Riley <Riley.Gough@IGT.com>
Cc: Tirloni, Robert <robert.tirloni@lottery.state.tx.us>; Russ, Will <will.russ@lottery.state.tx.us>; ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>
Subject: December Pre-call Recommendations

CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Riley,
 Below is the list of games I would Pre-call in December.

Tentative close dates would be:

Pre-call: 12/9/22
 Call: 1/8/23
 Close: 2/22/23
 EOv: 8/21/23

Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	A
2403	\$2	9,058,125	LUCKY 3	7/18/22			19	63.55%	4,264	
2401	\$5	10,122,225	50X THE CASH	6/6/22			25	79.81%	2,823	
2406	\$5	7,342,125	HIT \$200,000!	7/5/22			21	75.18%	3,052	

2404	\$5	7,259,325	SIZZLING HOT \$100,000	6/20/22			23	69.40%	2,296
2247	\$5	18,355,500	BONUS BREAK THE BANK	12/28/20			100	94.59%	5,456
2393	\$10	11,938,450	BIG CASH	4/4/22			34	65.18%	6,395

Please let me know if you have any concerns with this list.

Thanks,

Dale

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