

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

10/7/2022

Game #	2409	Confirmed Packs	1,418
Game Name	50X Speedway Riches	Active Packs	970
Quantity Printed	5,930,400	Warehouse Packs	18,668
Price Point	\$5	Returned Packs	7,665
Start Date	4/18/2022	Printed Payout Percentage	68.08%
Top Prize	\$ 50,000	Percent Sold	60.86%
Number of Top Prizes Remaining	2	Number of Weeks Out	24

Current Game Sales Analysis**TANGIBLE COSTS****Expenditure Impact:**

Cost to print tickets	\$ 213,554	Actual ticket production costs
Merchandise and Suite Prizes	\$ 726,624	From EOPPS and Agreement
Prize payout expense	\$ 11,304,930	Data from Instant Ticket Tier Liability screen in ES
Estimated Direct Costs	\$ 12,245,107	

TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 18,046,207	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 18,046,207	

Excess of Revenue over Expended	\$ 5,801,100
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INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

	<u>Previous 3 Weeks Sales from DaVinci</u>	
Most recent week sales	\$	120,415
Next week	\$	116,395
Next week	\$	137,400
Avg Weekly Sales Current Game	\$	124,737
Avg Weekly Sales \$5; 5M - 9.99M Qty	\$	1,829,626
Percentage Of Variance In Sales		93%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2409	Printed Payout Percentage	68.08%
Game Name	50X Speedway Riches	Actual Payout Percentage	66.67%
Percent Sold	60.86%	Number of Weeks Out	24
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			19

Recommendation

Based on the findings in this Summary Report, I am recommending closing the above game.

I am recommending closing the above game based on the below business reason(s):

Dale Bowersock

10/7/2022

Instant Product Coordinator Date

Will Russ

10/9/2022

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

R. Per

10/10/2022

Lottery Operations Division Director Date

KG Kelly Stuecking

10/13/2022

Controller Date

Roy Mitchell

10/14/2022

Deputy Executive Director Date

Gary Shif

10/14/2022

Executive Director Date



Da Vinci Report **10/3/22**

Week End Date:10/1/22

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														10/1/22	9/24/22	9/17/22	9/10/22
Mature	2321	\$3	47,974,000	\$50,000 BONUS CASHWORD	4/11/22			25	22.60%	11,977	8,682	273,635	11	\$1,466,439.00	\$1,402,398.00	\$1,470,894.00	\$1,483,173.00
	2373	\$3	24,134,125	POWER 30X CROSSWORD	1/3/22			39	73.05%	7,196	5,885	36,570	36	\$815,577.00	\$836,523.00	\$891,528.00	\$871,869.00
	2327	\$3	28,614,750	TEXAS LOTERIA	10/4/21			52	82.16%	15,356	11,362	37,280	41	\$1,234,374.00	\$1,219,473.00	\$1,231,296.00	\$1,253,946.00
	2409	\$5	5,930,400	50X SPEEDWAY RICHES	4/18/22			24	60.86%	1,418	970	18,668	7,665	\$120,415.00	\$116,395.00	\$137,400.00	\$162,730.00
	2401	\$5	10,122,225	50X THE CASH	6/6/22			17	70.99%	5,718	4,338	24,971	436	\$905,155.00	\$951,945.00	\$1,048,090.00	\$1,171,550.00
	2428	\$5	23,203,950	BINGO TIMES 20	4/11/22			25	28.47%	12,696	8,412	197,494	35	\$1,430,440.00	\$1,364,075.00	\$1,358,620.00	\$1,393,315.00
	2374	\$5	27,786,375	POWER 50X	1/3/22			39	56.63%	9,772	6,964	140,952	31	\$1,061,605.00	\$1,007,455.00	\$907,035.00	\$935,195.00
	2404	\$5	7,259,325	SIZZLING HOT \$100,000	6/20/22			15	61.17%	5,048	3,981	23,842	1,133	\$585,260.00	\$621,820.00	\$672,905.00	\$766,585.00
	2425	\$5	32,632,050	SUPER CROSSWORD	2/24/22			31	44.38%	15,073	8,803	214,312	48	\$2,121,500.00	\$2,063,575.00	\$2,072,745.00	\$2,089,225.00
	2342	\$5	59,686,425	SUPER LOTERIA	10/18/21			50	76.91%	25,707	13,669	137,011	29	\$4,678,330.00	\$4,423,870.00	\$4,445,215.00	\$4,567,295.00
	2366	\$5	7,333,350	TEXAS EDITION BUCKS & TRUCKS	3/7/22			30	85.04%	1,032	731	10,134	1,613	\$91,070.00	\$100,590.00	\$101,025.00	\$101,915.00
	2333	\$10	28,628,600	\$250,000 50X CASHWORD	12/20/21			41	50.18%	20,442	8,282	252,167	29	\$3,320,290.00	\$3,137,690.00	\$3,216,030.00	\$3,237,030.00
	2348	\$10	11,152,000	\$50 OR \$100	12/6/21			43	83.30%	8,735	3,892	21,099	86	\$957,330.00	\$915,950.00	\$999,840.00	\$1,035,320.00
	2393	\$10	11,938,450	BIG CASH	4/4/22			26	59.56%	8,694	4,719	81,356	16	\$1,067,650.00	\$1,069,910.00	\$1,121,490.00	\$1,258,420.00
	2380	\$10	12,227,050	CASH CELEBRATION	2/7/22			34	49.20%	5,856	2,733	114,253	35	\$500,920.00	\$494,160.00	\$517,160.00	\$546,850.00
	2433	\$10	49,110,750	MEGA LOTERIA	2/7/22			34	58.35%	44,099	12,427	341,225	23	\$7,911,130.00	\$7,712,760.00	\$7,662,830.00	\$7,761,330.00
	2375	\$10	22,860,600	POWER 100X	1/3/22			39	47.19%	13,372	6,404	218,879	38	\$1,375,210.00	\$1,325,380.00	\$1,397,710.00	\$1,476,400.00
	2438	\$20	19,277,675	\$1,000,000 CROSSWORD	6/6/22			17	20.72%	27,432	8,600	570,037	18	\$4,610,800.00	\$4,461,340.00	\$4,638,820.00	\$4,710,820.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			46	38.11%	15,074	5,970	381,965	42	\$1,865,600.00	\$1,694,700.00	\$1,557,080.00	\$1,618,000.00
	2402	\$20	8,199,050	MONEY	6/20/22			15	30.88%	16,283	6,680	201,218	19	\$2,036,500.00	\$2,030,120.00	\$2,176,620.00	\$2,393,400.00
	2376	\$20	10,149,100	POWER 200X	1/3/22			39	60.02%	15,161	6,097	138,067	50	\$1,553,240.00	\$1,476,300.00	\$1,527,680.00	\$1,628,480.00
	2411	\$20	7,928,475	ULTIMATE 7S	2/21/22			32	70.99%	11,210	4,383	73,973	41	\$1,607,460.00	\$1,534,580.00	\$1,557,040.00	\$1,677,880.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			237	69.19%	11,700	6,213	397,878	68	\$2,782,050.00	\$2,559,690.00	\$2,342,580.00	\$2,326,050.00
	2387	\$30	9,009,725	PREMIER CASH	4/4/22			26	37.23%	14,380	7,814	201,108	36	\$2,979,570.00	\$2,857,170.00	\$2,873,370.00	\$2,808,540.00
	2358	\$50	5,984,660	\$1,000,000 ULTIMATE	12/20/21			41	66.19%	14,934	5,666	77,877	47	\$2,684,800.00	\$2,557,000.00	\$2,527,650.00	\$2,469,450.00
	2378	\$50	6,116,960	\$200,000,000 CASH BLOWOUT!	3/7/22			30	56.16%	15,825	6,385	108,814	53	\$3,871,950.00	\$3,592,900.00	\$3,643,700.00	\$3,432,150.00
	2344	\$50	10,279,600	500X LOTERIA SPECTACULAR	10/18/21			50	59.92%	18,442	6,711	177,178	61	\$5,229,950.00	\$4,820,350.00	\$4,803,950.00	\$4,644,900.00
	2400	\$100	10,379,010	\$20 MILLION SUPREME	5/16/22			20	24.56%	24,613	9,846	483,293	39	\$9,911,200.00	\$9,539,200.00	\$9,853,000.00	\$9,555,100.00
Sold/Closing	2394	\$1	19,445,700	\$5,000 FRENZY	5/2/22	10/9/22	11/23/22	22	56.16%	3,093	4,533	43,618	763	\$282,860.00	\$311,586.00	\$360,940.00	\$392,611.00
	2384	\$1	16,942,500	EZ LOTERIA	3/7/22	10/9/22	11/23/22	30	94.66%	1,277	1,298	88	967	\$74,916.00	\$90,620.00	\$112,493.00	\$135,155.00
	2310	\$2	9,234,500	\$30,000 JACKPOT	3/21/22	9/4/22	10/19/22	28	57.26%	133	114	25,067	2,755	-\$21,826.00	-\$4,984.00	\$41,600.00	\$63,092.00
	2395	\$5	18,357,150	\$200,000 FRENZY	5/2/22	10/9/22	11/23/22	22	42.37%	3,216	5,100	126,202	841	\$819,220.00	\$856,345.00	\$966,770.00	\$1,008,195.00

Liability for 2409 / for Life to Date

Product Status:
Active

SmartCash Enabled:
N/A

Validation Range: 03/22/2022 - 12/31/2037

Outstanding Prizes

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	290051	\$1,450,255.00	382257	\$1,911,285.00	56.86%	3371872
2	2	N/A	\$10.00	99864	\$998,640.00	137352	\$1,373,520.00	57.90%	3433800
3	3	N/A	\$10.00	125309	\$1,253,090.00	171183	\$1,711,830.00	57.74%	3423983
4	4	N/A	\$20.00	16275	\$325,500.00	23182	\$463,640.00	58.75%	3484262
5	5	N/A	\$20.00	16447	\$328,940.00	23092	\$461,840.00	58.40%	3463537
6	6	N/A	\$20.00	16357	\$327,140.00	23141	\$462,820.00	58.59%	3474489
7	7	N/A	\$20.00	16549	\$330,980.00	23066	\$461,320.00	58.23%	3453000
8	0	N/A	\$25.00	6110	\$152,750.00	8677	\$216,925.00	58.68%	3479954
9	0	N/A	\$25.00	6088	\$152,200.00	8761	\$219,025.00	59.00%	3498971
10	0	N/A	\$25.00	6175	\$154,375.00	8680	\$217,000.00	58.43%	3465221
11	0	N/A	\$25.00	2065	\$51,625.00	2883	\$72,075.00	58.27%	3455404
12	0	N/A	\$50.00	3044	\$152,200.00	4340	\$217,000.00	58.78%	3485635
13	0	N/A	\$50.00	5104	\$255,200.00	7271	\$363,550.00	58.76%	3484439
14	0	N/A	\$50.00	5085	\$254,250.00	7237	\$361,850.00	58.73%	3483063
15	0	N/A	\$50.00	5085	\$254,250.00	7254	\$362,700.00	58.79%	3486435
16	0	N/A	\$50.00	2025	\$101,250.00	2919	\$145,950.00	59.04%	3501383
17	0	N/A	\$100.00	1199	\$119,900.00	1764	\$176,400.00	59.53%	3530619
18	0	N/A	\$100.00	1530	\$153,000.00	2195	\$219,500.00	58.93%	3494557
19	0	N/A	\$100.00	1534	\$153,400.00	2173	\$217,300.00	58.62%	3476331
20	0	N/A	\$100.00	2054	\$205,400.00	2894	\$289,400.00	58.49%	3468588
21	0	N/A	\$100.00	1663	\$166,300.00	2355	\$235,500.00	58.61%	3475881
22	0	N/A	\$100.00	1058	\$105,800.00	1425	\$142,500.00	57.39%	3403471
23	0	N/A	\$500.00	202	\$101,000.00	288	\$144,000.00	58.78%	3485622
24	0	N/A	\$500.00	359	\$179,500.00	531	\$265,500.00	59.66%	3538249
25	0	N/A	\$500.00	421	\$210,500.00	576	\$288,000.00	57.77%	3426188
26	0	N/A	\$500.00	215	\$107,500.00	289	\$144,500.00	57.34%	3400566
27	0	N/A	\$1,000.00	1	\$1,000.00	4	\$4,000.00	80.00%	4744320
28	0	N/A	\$1,000.00	6	\$6,000.00	4	\$4,000.00	40.00%	2372159
29	0	N/A	\$1,000.00	3	\$3,000.00	2	\$2,000.00	40.00%	2372160
30	0	N/A	\$50,000.00	2	\$100,000.00	3	\$150,000.00	60.00%	3558240
Totals:				631880	\$8,154,945.00	855,798	\$11,304,930.00		

Prize Structure
 TEXAS LOTTERY
 GAME NO 2409 "50X SPEEDWAY RICHES"
 September 2, 2021 - VERSION A

Order Quantity: 6,930,400	Pack Size: 75	Pool Size: 120,000	Winners: 1,487,678	Instant Payout	Total Payout
Price Point: \$5.00	Packs/Game: 79,072	Number of Pools: 49,42	Non-Winners: 4,442,722	Prize Fund: \$19,459,875.00	\$20,186,498.69
Revenue: \$29,652,000.00	Packs/Pool: 1,600		Overall Odds: 3.9863	Payout: 65.63%	68.08%

ORIGINAL ORDER

SHIPMENT # 1-2
 COMPLETE
 POOLS # 1-59

5930400

Kind	Wins	Tier Level	Get	Wn	Value	Odds (1 in)	Winners			Total Prize Cost	% Prize Fund
							Pack	Pool	Total		
Low Tiers											
01	1	L	\$5	\$5	\$5.00	8,8210	8.50	13,600.00	672,308	\$3,361,540.00	16.65%
02	2	L	\$5 x 2	\$10	\$10.00	25,0000	3.00	4,800.00	237,216	\$2,372,160.00	11.75%
03	1	L	\$10	\$10	\$10.00	20,0019	3.75	6,000.00	296,492	\$2,964,920.00	14.69%
Total (\$10.00):						11,1117	6.75	10,800.00	533,708	\$5,337,080.00	26.44%
04	4	L	\$5 x 4	\$20	\$20.00	150,3003	0.50	600.00	39,457	\$789,140.00	3.91%
05	3	L	\$10 + (\$5 x 2)	\$20	\$20.00	149,9886	0.50	600.00	39,539	\$790,780.00	3.92%
06	2	L	\$10 x 2	\$20	\$20.00	150,1443	0.50	600.00	39,498	\$789,960.00	3.91%
07	1	L	\$20	\$20	\$20.00	149,7009	0.50	600.00	39,615	\$792,300.00	3.92%
Total (\$20.00):						37,5083	2.00	3,200.00	158,109	\$3,162,180.00	15.66%
Total (Low Tiers):						4,3474	17.25	27,600.00	1,364,125	\$11,860,800.00	58.76%
Mid Tiers											
08	3	M	(\$10 x 2) + \$5	\$25	\$25.00	401,0550	0.19	300.00	14,787	\$369,675.00	1.83%
09	4	M	\$10 + (\$5 x 3)	\$25	\$25.00	399,3804	0.19	300.00	14,849	\$371,225.00	1.84%
10	2	M	\$20 + \$5	\$25	\$25.00	399,2191	0.19	300.00	14,855	\$371,375.00	1.84%
11	1	M	\$25	\$25	\$25.00	1198,5449	0.06	100.00	4,948	\$123,700.00	0.61%
Total (\$25.00):						119,9539	0.63	1,000.00	49,439	\$1,235,975.00	6.12%
12	6	M	\$20 + \$10 + (\$5 x 4)	\$50	\$50.00	803,1419	0.09	150.00	7,384	\$369,200.00	1.83%
13	5	M	\$10 x 5	\$50	\$50.00	479,2242	0.16	250.00	12,375	\$618,750.00	3.07%
14	3	M	(\$20 x 2) + \$10	\$50	\$50.00	481,2855	0.16	250.00	12,322	\$616,100.00	3.05%
15	2	M	\$25 x 2	\$50	\$50.00	480,6224	0.16	250.00	12,339	\$616,950.00	3.06%
16	1	M	\$50	\$50	\$50.00	1199,5146	0.06	100.00	4,944	\$247,200.00	1.22%
Total (\$50.00):						120,1361	0.63	1,000.00	49,364	\$2,468,200.00	12.23%
17	6	M	\$50 + (\$10 x 5)	\$100	\$100.00	2001,4850	0.04	60.00	2,963	\$296,300.00	1.47%
18	5	M	\$20 x 5	\$100	\$100.00	1592,0537	0.05	75.00	3,725	\$372,500.00	1.85%
19	4	M	\$25 x 4	\$100	\$100.00	1599,7842	0.05	75.00	3,707	\$370,700.00	1.84%
20	3	M	\$50 + (\$25 x 2)	\$100	\$100.00	1198,5449	0.06	100.00	4,948	\$494,800.00	2.45%
21	2	M	\$50 x 2	\$100	\$100.00	1475,9582	0.05	81.00	4,018	\$401,800.00	1.99%
22	1	M	\$100	\$100	\$100.00	2388,4011	0.03	50.00	2,483	\$248,300.00	1.23%
Total (\$100.00):						271,4887	0.28	441.00	21,844	\$2,184,400.00	10.82%
23	6	M	(\$100 x 4) + (\$50 x 2)	\$500	\$500.00	12102,8571	0.01	10.00	490	\$245,000.00	1.21%
24	5	M	\$100 x 5	\$500	\$500.00	6963,3708	0.01	18.00	890	\$445,000.00	2.20%
25	1	M	\$10 (50X)	\$500	\$500.00	5948,2447	0.01	20.00	997	\$498,500.00	2.47%
26	1	M	\$500	\$500	\$500.00	11766,6667	0.01	10.00	504	\$252,000.00	1.25%
Total (\$500.00):						2058,4519	0.04	58.00	2,881	\$1,440,500.00	7.14%
Total (Mid Tiers):						48,0085	1.66	2,499.00	123,528	\$7,329,075.00	36.31%
High Tiers											
27	6	H	\$500 + (\$100 x 5)	\$1,000	\$1,000.00	1186080,0000	0.00	0.10	5	\$5,000.00	0.02%
28	1	H	\$20 (50X)	\$1,000	\$1,000.00	593040,0000	0.00	0.20	10	\$10,000.00	0.05%
29	1	H	\$1,000	\$1,000	\$1,000.00	1186080,0000	0.00	0.10	5	\$5,000.00	0.02%
Total (\$1,000.00):						298520,0000	0.00	0.40	20	\$20,000.00	0.10%
30	1	H	\$50,000	\$50,000	\$50,000.00	1186080,0000	0.00	0.10	5 *	\$250,000.00	1.24%
Total (High Tiers):						237216,0000	0.00	0.50	25	\$270,000.00	1.34%
Total (Low Tiers + Mid Tiers + High Tiers):						3,9863	18.81	30,099.50	1,487,678	\$19,459,875.00	96.40%
Other Prize Tiers											
-	-	O	Merchandise Prize Packs	\$549.00		-	-	-	1,000	\$549,000.00	2.72%
-	-	O	VIP Suite Experience	\$25,000.00		-	-	-	4	\$100,000.00	0.50%
-	-	O	Ultimate VIP Suite Experience	\$35,000.00		-	-	-	1	\$35,000.00	0.17%
-	-	O	VIP Suite Experience Federal Withholding	\$7,893.18		-	-	-	4	\$31,572.64	0.16%
-	-	O	Ultimate VIP Suite Experience Federal Withholding	\$11,051.05		-	-	-	1	\$11,051.05	0.05%
Total (Other Prize Tiers):						-	-	-	1,010	\$726,623.69	3.60%
Total :						3,9863	18.81	30,099.50	1,487,678	\$20,186,498.69	100.00%

672308
 237216
 296492
 39457
 39539
 39498
 39615
 14787
 14849
 14855
 4948
 7384
 12375
 12322
 12339
 4944
 2963
 3725
 3707
 4948
 4018
 2483
 490
 890
 997
 504
 5
 10
 5
 5

* Exact Quantity by Kind Level



INTEROFFICE MEMO

Gary Grief, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval


March 23, 2022

The attached invoice(s) for service is being submitted for approval.

Vendor Name	Scientific Games
P.O. Number (if applicable)	362-22-9019RL008
Invoice Number	TX03222022
Tx Game Name:	Game #2409 50X Speedway Riches
Invoice Amount:	\$213,553.70

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

JB  3/23/2022

Dale Bowersock (Scratch Ticket Strategy Coordinator)
Please forward to the next person for approval

3/23/2022
Date

Robert Tirloni (Products Manager)
Please forward to the next person for approval

3/23/2022
Date

Ryan Mindell (Lottery Operations Division Director)

3/24/2022
Date

Please return to Maria Perez in the Office of the Controller by

April 2, 2022



Invoice: TX 03222022
"TX 2409 50X SPEEDWAY RICHES"™
March 21, 2022

Supplier : Scientific Games International
1500 Bluegrass Lakes Parkway
Alpharetta, Georgia 30004 USA

Customer : TEXAS LOTTERY
Attn: Accounts Payable
P.O. BOX 16630
AUSTIN, TX 78761-6630
United States

<u>Game</u>	<u>Shipment</u>	<u>Description</u>	<u>Quantity</u>	<u>Price Per</u>	<u>Total Amount</u>	<u>SG Invoice #</u>
TX-2409	1	TX-2409 50X SPEEDWAY RICHES	2,913,975	36.01 \$	104,932.24	1042753
TX-2409	2	TX-2409 50X SPEEDWAY RICHES	3,016,425	36.01 \$	108,621.46	1042754
					\$ -	
					\$ -	
				Total Due	<u>\$213,553.70</u>	

*Please include the SG invoice numbers with your remittance

Due Date: April 20, 2022

Wire Transfer Instructions:

Bank: Bank of America
Swift: BOFAUS3N
Acct Name: Scientific Games International, Inc.-Operating
Acct #: 501017395032
Wire Routing #: 026009593

ADDENDUM NUMBER 1
TO
TRADEMARK LICENSE AND PROMOTIONAL AGREEMENT
BETWEEN LICENSOR AND SPONSOR

This ADDENDUM NO. 1 TO TRADEMARK LICENSE AND PROMOTIONAL AGREEMENT BETWEEN LICENSOR AND SPONSOR is attached to and fully incorporated into the Agreement between the Parties.

1. FEES AND CONSIDERATION

In consideration of being granted the right to use the Texas Motor Speedway Trademarks during the Term of this Agreement, SPONSOR shall allocate the following funds:

- a. **Merchandise and Experiential Prizes.** Payment to LICENSOR for merchandise and experiential prizes that will contain a pre-determined number of individual prizes to be awarded through Promotional Second-Chance Drawings conducted by SPONSOR and fulfilled by LICENSOR. The total allocation of the merchandise and experiential prizes will not exceed six hundred eighty-four thousand dollars (\$684,000). Payment amounts are determined based upon the prize being fulfilled and are detailed as follows:
- i. Merchandise Prize Packs – one thousand (1,000) allocated and valued at five hundred forty-nine dollars (\$549) each, not to exceed five hundred forty-nine thousand dollars (\$549,000) for one thousand (1,000) prize packs.
 - ii. VIP Suite Experience – four (4) allocated and valued at twenty-five thousand dollars (\$25,000) each.
 - iii. Ultimate VIP Suite Experience – one (1) allocated and valued at thirty-five thousand dollars (\$35,000).
- b. SPONSOR shall pay for all of the print costs incurred to print/produce the Game.

Invoicing for Merchandise and Experiential Prize Fulfillment

LICENSOR will be paid by SPONSOR for merchandise and experiential prizes over the course of the Game as prizes are fulfilled, as more particularly described in this section. SPONSOR agrees to conduct four (4) Promotional Second-Chance Drawings for the prizes and to award in each drawing: Two hundred fifty (250) Merchandise Prize Packs and one (1) VIP Suite Experience Package (package is for winner and fifteen (15) guests). SPONSOR agrees to conduct one (1) Special Drawing that includes entries from all previous four (4) drawings, including those already selected to win Merchandise Prize Packs and VIP Suite Experience Packages, with one (1) winner of the Ultimate VIP Suite Experience Package (package is for winner and fifteen (15) guests) in this drawing.

Drawing No.	Estimated Drawing Date Time Period
1	May 15 – May 31
2	June 15 – June 30
3	July 15 – July 31
4	Within fifteen (15) business days after the “End-of-Game” date described in the following section.
Special Drawing	Within fifteen (15) business days after the “End-of-

	Game” date described in the following section.
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- The Estimated Drawing Date Time Period noted above is based on the tentative game launch date. The game launch date may be changed which will modify the Drawing Dates.
- Drawing Dates may be changed at the sole discretion of the Texas Lottery Commission.
- In the event that the game is closed before all scheduled drawings occur, then all remaining prizes will be awarded in the next scheduled drawing following the “End-of-Game” date.

LICENSOR will invoice SPONSOR on a monthly basis as the prizes are fulfilled. A detailed accounting of the prizes fulfilled shall be included with the invoice, as described below:

- a. Merchandise Prize Pack Reimbursement. LICENSOR shall submit billing statements to the Lottery for reimbursement upon shipping of the Merchandise Prize Packs, as follows:
 - i. For only the number of Merchandise Prize Packs fulfilled at five hundred forty-nine dollars (\$549) each, not to exceed five hundred forty-nine thousand dollars (\$549,000) for one thousand (1,000) Merchandise Prize Packs. SPONSOR shall not be invoiced for any Merchandise Prize Packs fulfilled after the initial one thousand (1,000). If a Merchandise Prize Pack is not fulfilled, the Texas Lottery shall not be invoiced and shall not pay for that Merchandise Prize Pack.
 - ii. LICENSOR shall submit a monthly billing statement to SPONSOR for all Merchandise Prize Pack fulfilled during that time period, once shipped. This statement shall include the following information for each winner to whom a Merchandise Prize Pack is shipped: name, address, date shipped, and tracking number. The statement shall be provided in a format stipulated by the SPONSOR.
- b. Experiential Prizes. SPONSOR shall provide LICENSOR with a list of approved experiential prize winners after the SPONSOR’s claim process has been completed. Once the approved winner’s list is received by LICENSOR, LICENSOR shall submit a billing statement to the SPONSOR. The statement shall be provided in a format stipulated by the SPONSOR.

LICENSOR should also provide a monthly list of all experiential prize winners with the scheduled dates of their experiential trip prizes. The list shall include the name and addresses of the winners of each experiential prize.

- c. The timing and decision to close a Game will be in accordance with SPONSOR’s rules, policies and procedures. All of SPONSOR’s directives, policies, procedures, rules, regulations and applicable laws shall apply to the Game.

Instant Ticket Game Analysis
03/01/20-02/26/22

Average Number of Weeks for 85% Average Sell Through

Print Quantities	A	B	C	D	E	F	G	H
	Price Point				Price Point			
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50
< 5M	None	None	Week 10*	None	None	None	None	None
5M-9.99M	Week 15	Week 16	None	Week 19	Week 17	Week 39	None	Week 34
10M-14.99M	Week 15	None	None	Week 23	Week 33	Week 32	None	None
15M-19.99M	Week 23	None	Week 27*	None	Week 34*	None	None	None
20M-24.99M	None	None	None	Week 39	Week 41*	None	None	None
25M-29.99M	Week 32*	None	None	None	Week 36*	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None
>35M	None	Week 63	Week 70*	Week 48*	Week 43*	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	A	B	C	D	E	F	G	H
	Price Point				Price Point			
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50
< 5M	None	None	\$1,280,407	None	None	None	None	None
5M-9.99M	\$523,427	\$836,412	None	\$1,829,626	\$3,575,687	\$4,083,763	None	\$6,822,934
10M-14.99M	\$646,883	None	None	\$2,572,905	\$3,255,577	\$6,279,880	None	None
15M-19.99M	\$637,501	None	\$1,754,298	None	\$4,557,575	None	None	None
20M-24.99M	None	None	None	\$2,543,539	\$4,377,999	None	None	None
25M-29.99M	\$795,571	None	None	None	\$6,250,278	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None
>35M	None	\$1,031,140	\$1,494,231	\$4,784,040	\$7,855,672	None	None	None

None = no games at this level with 85% sell through
 * only one game at this level with 85% sell through

Excludes Promotional Tickets
 Unaudited - For Internal Use Only

Bowersock, Dale

From: Gough, Riley <Riley.Gough@IGT.com>
Sent: Tuesday, October 4, 2022 2:04 PM
To: Bowersock, Dale
Cc: ProductsScratchTeam; Tirloni, Robert
Subject: RE: October Pre-Call Recommendations

CAUTION: This email originated outside the Texas Lottery's email system. DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.

Hi Dale, no issues with this list.

Thanks,
 Riley

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Monday, October 3, 2022 9:51 AM
To: Gough, Riley <Riley.Gough@IGT.com>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>; Tirloni, Robert <robert.tirloni@lottery.state.tx.us>
Subject: October Pre-Call Recommendations

CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Riley,
 Below are the games I would recommend Pre-calling this month with a Call date in November depending on when the game close documents are signed.

Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed
2392	\$2	9,265,000	777 SLOTS	4/18/22			24	72.07%	3,516
2316	\$2	9,112,375	TRIPLE \$\$\$	5/16/22			20	54.80%	3,715
2409	\$5	5,930,400	50X SPEEDWAY RICHES	4/18/22			24	60.86%	1,418
2366	\$5	7,333,350	TEXAS EDITION BUCKS & TRUCKS	3/7/22			30	85.04%	1,032
2380	\$10	12,227,050	CASH CELEBRATION	2/7/22			34	49.20%	5,856

Please let me know if you have any concerns with this list.

Thanks,
 Dale