

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Instant Ticket Information

Date Completed

9/26/2023

Game #	2421	Confirmed Packs	10,062
Game Name	CASH WINFALL	Active Packs	3,004
Quantity Printed	8,016,250	Warehouse Packs	20,657
Price Point	\$10	Returned Packs	2,891
Start Date	2/6/2023	Printed Payout Percentage	70.05%
Top Prize	\$ 500	Percent Sold	74.07%
Number of Top Prizes Remaining	1277	Number of Weeks Out	33

Current Game Sales Analysis**TANGIBLE COSTS****Expenditure Impact:**

Cost to print tickets	\$ 254,516	Actual ticket production costs
Prize payout expense	\$ 40,796,450	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs	\$ 41,050,966
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TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 59,376,364	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 59,376,364	

Excess of Revenue over Expended	\$ 18,325,398
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INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	576,770
Next week	\$	666,110
Next week	\$	785,560
Avg Weekly Sales Current Game	\$	676,147
Avg Weekly Sales \$10; 5M-9.99M Qty	\$	2,534,946
Percentage Of Variance In Sales		73%

Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2421	Printed Payout Percentage	70.05%
Game Name	CASH WINFALL	Actual Payout Percentage	68.71%
Percent Sold	74.07%	Number of Weeks Out	33
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			26

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):



9/26/2023

Scratch Ticket Strategy Coordinator Date

9/26/2023

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.



9/27/2023

Lottery Operations Division Director Date

9/29/2023

Controller Date

9/29/2023

Deputy Executive Director Date

9/29/2023

Executive Director Date



Play the Games of Texas!

Da Vinci Report

9/26/23

Week End Date:9/23/23

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														9/23/23	9/16/23	9/9/23	9/2/23
Mature	2431	\$3	32,785,800	SPECIAL EDITION LOTERIA	10/17/22			49	67.36%	15,986	11,263	110,688	45	\$1,165,929.00	\$1,191,228.00	\$1,193,340.00	\$1,230,861.00
	2477	\$5	7,219,050	\$200,000 COLOSSAL CASH	3/20/23			27	76.36%	10,729	3,481	5,818	71	\$302,805.00	\$276,765.00	\$242,380.00	\$241,275.00
	2463	\$5	28,138,800	50X CASH BLITZ	1/2/23			38	49.32%	10,713	4,472	169,564	1,128	\$685,215.00	\$768,060.00	\$825,765.00	\$914,245.00
	2428	\$5	23,203,950	BINGO TIMES 20	4/11/22			76	85.25%	7,199	4,795	29,211	323	\$872,075.00	\$1,022,200.00	\$1,084,415.00	\$1,058,205.00
	2498	\$5	7,218,600	CASH PAYOUT	6/19/23			14	55.42%	8,058	3,940	24,808	1,124	\$535,995.00	\$657,565.00	\$822,765.00	\$946,490.00
	2484	\$5	14,305,575	EMERALD 7S	5/1/23			21	55.92%	13,429	6,798	57,220	1,578	\$967,480.00	\$1,030,410.00	\$1,113,940.00	\$1,212,315.00
	2488	\$5	7,310,325	HIT \$100,000	6/5/23			16	70.75%	13,585	6,193	2,441	288	\$954,420.00	\$1,084,420.00	\$1,193,500.00	\$1,315,790.00
	2467	\$5	7,101,900	QUICK \$500	5/15/23			19	72.93%	3,305	1,642	12,841	4,642	\$260,420.00	\$310,425.00	\$395,220.00	\$474,190.00
	2432	\$5	59,010,300	SPECIAL EDITION SUPER LOTERIA	12/5/22			42	69.19%	32,463	14,183	185,457	46	\$4,620,350.00	\$4,760,555.00	\$4,725,130.00	\$4,794,415.00
	2505	\$5	32,640,150	SUPER CASHWORD	6/5/23			16	19.05%	22,904	9,093	315,479	32	\$1,813,870.00	\$1,905,525.00	\$1,868,640.00	\$1,912,220.00
	2506	\$10	24,386,600	\$250,000 50X CASHWORD	6/19/23			14	20.47%	28,829	9,160	343,820	40	\$3,466,400.00	\$3,797,670.00	\$3,832,840.00	\$4,058,650.00
	2489	\$10	8,200,800	\$50,000,000 BLOWOUT!	6/5/23			16	53.04%	20,055	8,493	45,027	250	\$1,786,510.00	\$1,953,650.00	\$2,145,470.00	\$2,442,560.00
	2464	\$10	23,085,050	100X CASH BLITZ	1/2/23			38	43.78%	15,522	5,930	233,772	45	\$1,398,050.00	\$1,498,850.00	\$1,693,800.00	\$1,854,750.00
	2413	\$10	28,619,300	CASH BLOWOUT	3/6/23			29	30.37%	18,871	7,533	367,974	47	\$1,859,570.00	\$1,964,620.00	\$2,165,530.00	\$2,352,950.00
	2421	\$10	8,016,250	CASH WINFALL	2/6/23			33	74.07%	10,062	3,004	20,657	2,891	\$576,770.00	\$666,110.00	\$785,560.00	\$856,070.00
	2516	\$10	4,135,000	INSTANT \$1,000!	4/17/23			23	82.34%	6,645	1,828	269	3,651	\$304,660.00	\$369,190.00	\$447,180.00	\$534,540.00
	2510	\$10	50,141,200	MEGA LOTERIA	2/6/23			33	52.03%	45,598	13,486	409,505	71	\$7,835,360.00	\$8,025,000.00	\$8,247,830.00	\$8,425,100.00
	2485	\$10	11,250,850	RUBY 7S	5/1/23			21	49.80%	17,864	7,891	83,148	41	\$1,485,550.00	\$1,637,810.00	\$1,784,330.00	\$1,940,530.00
	2356	\$10	6,033,150	SUPER TICKET 777	5/15/23			19	68.94%	15,943	7,225	10,368	209	\$1,416,420.00	\$1,529,790.00	\$1,633,570.00	\$1,719,500.00
	2460	\$20	7,978,175	\$100,000,000 RICHES!	12/19/22			40	61.71%	12,906	3,364	101,536	1,085	\$849,640.00	\$913,020.00	\$1,045,680.00	\$1,188,000.00
	2438	\$20	19,277,675	\$1,000,000 CROSSWORD	6/6/22			68	81.68%	25,497	7,902	101,098	43	\$3,773,820.00	\$3,817,420.00	\$3,855,160.00	\$4,052,580.00
	2465	\$20	10,031,750	200X CASH BLITZ	1/2/23			38	58.22%	17,832	5,295	140,116	52	\$1,402,220.00	\$1,425,980.00	\$1,566,920.00	\$1,799,260.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			97	64.63%	12,948	4,766	211,072	38	\$1,240,500.00	\$1,315,060.00	\$1,307,760.00	\$1,440,640.00
	2486	\$20	6,555,250	DIAMOND 7S	5/1/23			21	52.82%	22,708	7,556	89,131	41	\$1,672,660.00	\$1,858,880.00	\$1,951,860.00	\$2,232,300.00
	2475	\$20	9,008,050	JACKPOT MILLIONS	3/20/23			27	43.25%	23,082	5,533	169,049	1,321	\$1,208,600.00	\$1,264,920.00	\$1,475,380.00	\$1,701,220.00
	2511	\$20	25,214,400	MILLION DOLLAR LOTERIA	6/5/23			16	24.45%	46,068	11,915	692,030	51	\$7,811,320.00	\$7,902,360.00	\$7,945,860.00	\$8,585,840.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			288	81.19%	10,204	4,114	237,494	83	\$1,684,830.00	\$1,674,030.00	\$1,709,220.00	\$1,760,850.00
	2387	\$30	9,009,725	PREMIER CASH	4/4/22			77	78.10%	10,265	3,618	62,141	89	\$1,014,420.00	\$1,079,100.00	\$1,070,820.00	\$1,174,050.00
	2468	\$30	8,544,000	VIP CLUB	2/20/23			31	44.25%	17,155	5,727	163,948	104	\$1,821,660.00	\$1,919,130.00	\$1,904,880.00	\$2,121,870.00
	2423	\$50	6,608,840	\$1,000,000 DIAMOND RICHES	8/1/22			60	68.52%	13,933	4,759	81,837	84	\$1,979,850.00	\$2,030,300.00	\$1,941,350.00	\$2,042,600.00
	2455	\$50	10,237,540	\$5,000,000 ULTIMATE	1/16/23			36	36.15%	19,740	5,905	296,980	62	\$3,666,100.00	\$3,840,200.00	\$3,544,450.00	\$3,830,500.00
	2435	\$50	10,070,440	500X LOTERIA SPECTACULAR	3/6/23			29	33.52%	23,419	6,483	300,424	42	\$4,703,300.00	\$4,788,900.00	\$4,631,550.00	\$4,894,050.00
	2400	\$100	10,379,010	\$20 MILLION SUPREME	5/16/22			71	58.37%	19,001	5,754	258,993	94	\$3,997,400.00	\$3,991,200.00	\$3,972,700.00	\$4,116,800.00

Liability for 2421 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 10/12/2021 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$20.00	23063	\$461,260.00	57133	\$1,142,660.00	71.24%	5710913
2	2	N/A	\$20.00	21757	\$435,140.00	58372	\$1,167,440.00	72.85%	5839640
3	3	N/A	\$20.00	21774	\$435,480.00	58440	\$1,168,800.00	72.86%	5840247
4	4	N/A	\$20.00	21862	\$437,240.00	58249	\$1,164,980.00	72.71%	5828644
5	5	N/A	\$20.00	32827	\$656,540.00	87517	\$1,750,340.00	72.72%	5829606
6	6	N/A	\$25.00	46079	\$1,151,975.00	114228	\$2,855,700.00	71.26%	5712041
7	7	N/A	\$40.00	11443	\$457,720.00	28700	\$1,148,000.00	71.49%	5731170
8	8	N/A	\$40.00	10713	\$428,520.00	29345	\$1,173,800.00	73.26%	5872406
9	9	N/A	\$40.00	10638	\$425,520.00	29433	\$1,177,320.00	73.45%	5888105
10	10	N/A	\$40.00	10629	\$425,160.00	29442	\$1,177,680.00	73.47%	5889906
11	11	N/A	\$40.00	10836	\$433,440.00	29217	\$1,168,680.00	72.95%	5847521
12	12	N/A	\$50.00	11275	\$563,750.00	28796	\$1,439,800.00	71.86%	5760673
13	13	N/A	\$50.00	11131	\$556,550.00	29012	\$1,450,600.00	72.27%	5793474
14	14	N/A	\$50.00	10614	\$530,700.00	29439	\$1,471,950.00	73.50%	5891952
15	15	N/A	\$50.00	10598	\$529,900.00	29460	\$1,473,000.00	73.54%	5895419
16	16	N/A	\$100.00	11449	\$1,144,900.00	28694	\$2,869,400.00	71.48%	5729972
17	17	N/A	\$100.00	11187	\$1,118,700.00	28866	\$2,886,600.00	72.07%	5777271
18	18	N/A	\$100.00	10656	\$1,065,600.00	29402	\$2,940,200.00	73.40%	5883813
19	19	N/A	\$100.00	10717	\$1,071,700.00	29354	\$2,935,400.00	73.25%	5872301
20	0	N/A	\$150.00	222	\$33,300.00	576	\$86,400.00	72.18%	5786165
21	0	N/A	\$150.00	1781	\$267,150.00	4901	\$735,150.00	73.35%	5879623
22	0	N/A	\$150.00	1766	\$264,900.00	4899	\$734,850.00	73.50%	5892214
23	0	N/A	\$150.00	1825	\$273,750.00	4864	\$729,600.00	72.72%	5829128
24	0	N/A	\$200.00	223	\$44,600.00	576	\$115,200.00	72.09%	5778923
25	0	N/A	\$200.00	1411	\$282,200.00	3889	\$777,800.00	73.38%	5882112
26	0	N/A	\$200.00	1447	\$289,400.00	3920	\$784,000.00	73.04%	5854984
27	0	N/A	\$200.00	1428	\$285,600.00	3913	\$782,600.00	73.26%	5872980
28	0	N/A	\$250.00	368	\$92,000.00	945	\$236,250.00	71.97%	5769502
29	0	N/A	\$250.00	712	\$178,000.00	1975	\$493,750.00	73.50%	5892107
30	0	N/A	\$250.00	709	\$177,250.00	1965	\$491,250.00	73.49%	5890774
31	0	N/A	\$250.00	788	\$197,000.00	2137	\$534,250.00	73.06%	5856658
32	0	N/A	\$500.00	221	\$110,500.00	505	\$252,500.00	69.56%	5576041
33	0	N/A	\$500.00	340	\$170,000.00	988	\$494,000.00	74.40%	5963896
34	0	N/A	\$500.00	365	\$182,500.00	981	\$490,500.00	72.88%	5842452
35	0	N/A	\$500.00	351	\$175,500.00	992	\$496,000.00	73.86%	5921161
Totals:				323205	\$15,353,445.00	851,125	\$40,796,450.00		

POOLS:	66.80	MAX QUANTITY	8,323,200	PRIZE STRUCTURE	RETAIL PRICE:	\$10.00
PACKS / GAME:	160,325			CASH WINFALL	REVENUE:	\$80,162,500
PACKS / POOL:	2,400			Texas Lottery Game # 2421	PRIZE FUND:	\$56,149,895
PACK SIZE:	50			IQT Job # 013888	PERCENTAGE:	70.0450897%
POOL SIZE:	120,000			Version 6 dated June 29, 2021	INSTANT FUND:	\$56,149,895
					INSTANT-WIN PAYOUT:	70.0450897%

PRIZE LEVEL	TIER CODE	GAME 1	GAME 2	\$50/\$100/\$500 CASH SPOTS	Number of Wins per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN)	TOTAL PRIZES	WINNERS IN 120,000 (PER POOL)	WINNERS IN 50 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER
1	L	\$20 or	\$20 or	-	1	\$20	99.96	80,196	1,200	0.50	\$1,603,920	2.86%	
2	L	\$10	\$10	-	2	\$20	100.04	80,129	1,200	0.50	\$1,602,580	2.85%	
3	L	\$10 x 2	-	-	2	\$20	99.94	80,214	1,200	0.50	\$1,604,280	2.86%	
4	L	-	\$10 x 2	-	2	\$20	100.06	80,111	1,200	0.50	\$1,602,220	2.85%	
5	L	\$10 (DBL) or	\$10 (DBL) or	-	1	\$20	66.61	120,344	1,800	0.75	\$2,406,880	4.29%	Low Tier: 15.71%
6	G	\$25 or	\$25 or	-	1	\$25	50.01	160,307	2,400	1.00	\$4,007,675	7.14%	
7	G	\$40 or	\$40 or	-	1	\$40	199.69	40,143	600	0.25	\$1,605,720	2.86%	
8	G	\$10 (DBL) + \$20 or	\$10 (DBL) + \$20 or	-	2	\$40	200.12	40,058	600	0.25	\$1,602,320	2.85%	
9	G	(\$10 x 4) or	(\$10 x 4) or	-	4	\$40	200.05	40,071	600	0.25	\$1,602,840	2.85%	
10	G	\$10 x 2	\$10 x 2	-	4	\$40	200.05	40,071	600	0.25	\$1,602,840	2.85%	
11	G	\$20 (DBL) or	\$20 (DBL) or	-	1	\$40	200.14	40,053	600	0.25	\$1,602,120	2.85%	
12	G	\$50 or	\$50 or	-	1	\$50	200.05	40,071	600	0.25	\$2,003,550	3.57%	
13	G	-	-	\$50	1	\$50	199.69	40,143	600	0.25	\$2,007,150	3.57%	
14	G	\$20	\$10 + \$20	-	3	\$50	200.14	40,053	600	0.25	\$2,002,650	3.57%	
15	G	\$10 (DBL) + (\$10 x 3) or	\$10 (DBL) + (\$10 x 3) or	-	4	\$50	200.12	40,058	600	0.25	\$2,002,900	3.57%	
16	G	\$100 or	\$100 or	-	1	\$100	199.69	40,143	600	0.25	\$4,014,300	7.15%	
17	G	-	-	\$100	1	\$100	200.14	40,053	600	0.25	\$4,005,300	7.13%	
18	G	\$20 (DBL)	\$10	\$50	3	\$100	200.12	40,058	600	0.25	\$4,005,800	7.13%	
19	G	-	\$50	\$50	2	\$100	200.05	40,071	600	0.25	\$4,007,100	7.14%	:64.24%
20	M	\$150 or	\$150 or	-	1	\$150	10,045.43	798	12		\$119,700	0.21%	
21	M	\$20	\$10 (DBL) + \$10	\$100	4	\$150	1,199.68	6,682	100		\$1,002,300	1.79%	
22	M	\$10 (DBL) + \$10 + \$20	\$20 (DBL) + \$10	\$50	6	\$150	1,202.74	6,665	100		\$999,750	1.78%	
23	M	\$25 (DBL)	\$10 (DBL) + \$20 (DBL) + (\$10 x 4)	-	7	\$150	1,198.42	6,689	100		\$1,003,350	1.79%	
24	M	\$200 or	\$200 or	-	1	\$200	10,032.85	799	12		\$159,800	0.28%	
25	M	\$25	\$25	\$50 + \$100	4	\$200	1,512.50	5,300	79		\$1,060,000	1.89%	
26	M	\$25 x 2	\$10 (DBL) x 5	\$50	8	\$200	1,493.62	5,367	80		\$1,073,400	1.91%	
27	M	\$10 (DBL) x 5	-	\$100	6	\$200	1,500.89	5,341	80		\$1,068,200	1.90%	
28	M	\$250 or	\$250 or	-	1	\$250	6,105.29	1,313	20		\$328,250	0.58%	
29	M	\$10 x 10	\$10 x 10	\$50	21	\$250	2,983.35	2,687	40		\$671,750	1.20%	
30	M	\$25 (DBL)	\$10 (DBL) x 5	\$100	7	\$250	2,997.85	2,674	40		\$668,500	1.19%	
31	M	\$40 x 2	(\$40 x 2) + (\$10 (DBL) x 2)	\$50	7	\$250	2,740.60	2,925	44		\$731,250	1.30%	
32	M	\$500 or	\$500 or	\$500 or	1	\$500	11,041.67	726	11		\$363,000	0.65%	
33	M	\$40 (DBL) + \$20	(\$10 (DBL) x 5) + (\$25 (DBL) x 3)	\$50 + \$100	12	\$500	6,036.33	1,328	20		\$664,000	1.18%	
34	M	\$100 (DBL) + (\$10 x 10)	\$50 (DBL) x 2	-	13	\$500	5,955.61	1,346	20		\$673,000	1.20%	
35	M	(\$10 x 10) + (\$25 x 2)	(\$10 x 10) + (\$50 x 2)	\$50 + \$100	26	\$500	5,968.91	1,343	20		\$671,500	1.20%	Mid Tier: 20.05%
TOTAL CASH PRIZES						1 in 2 Decimals:	6.83	1,174,330	17,578	7.00	\$56,149,895	100.00%	
						1 in 4 Decimals:	6.8262						

CASH WINFALL
Texas Lottery Game # 2421
IQT Job # 013888
Version 6 dated June 29, 2021

Consolidated
odds are 1 in:

\$20	18.18	440,994
\$25	50.01	160,307
\$40	40.00	200,396
\$50	50.00	160,325
\$100	50.00	160,325
\$150	384.77	20,834
\$200	476.96	16,807
\$250	835.11	9,599
\$500	1,690.12	4,743
		1,174,330

PRIZE LEVEL	GAME 1	GAME 2	\$50/\$100/\$500 CASH SPOTS	Number of Wins per Ticket	GLEPS TYPE:	A		B		C		D		TOTAL	
					PER GAME:	40,143		40,058		40,071		40,053		160,325	
					PER POOL:	600		600		600		600		2,400	
					PRIZE:	Number:	Amount:	Number:	Amount:	Number:	Amount:	Number:	Amount:	TOTAL	AMOUNT
1	\$20 or	\$20 or	-	1	\$20	1	\$20	0	\$0	0	\$0	1	\$20	80,196	\$1,603,920
2	\$10	\$10	-	2	\$20	0	\$0	1	\$20	1	\$20	0	\$0	80,129	\$1,602,580
3	\$10 x 2	-	-	2	\$20	1	\$20	0	\$0	1	\$20	0	\$0	80,214	\$1,604,280
4	-	\$10 x 2	-	2	\$20	0	\$0	1	\$20	0	\$0	1	\$20	80,111	\$1,602,220
5	\$10 (DBL) or	\$10 (DBL) or	-	1	\$20	2	\$40	1	\$20	0	\$0	0	\$0	120,344	\$2,406,880
6	\$25 or	\$25 or	-	1	\$25	1	\$25	1	\$25	0	\$0	2	\$50	160,307	\$4,007,675
7	\$40 or	\$40 or	-	1	\$40	1	\$40	0	\$0	0	\$0	0	\$0	40,143	\$1,605,720
8	\$10 (DBL) + \$20 or	\$10 (DBL) + \$20 or	-	2	\$40	0	\$0	1	\$40	0	\$0	0	\$0	40,058	\$1,602,320
9	(\$10 x 4) or	(\$10 x 4) or	-	4	\$40	0	\$0	0	\$0	1	\$40	0	\$0	40,071	\$1,602,840
10	\$10 x 2	\$10 x 2	-	4	\$40	0	\$0	0	\$0	1	\$40	0	\$0	40,071	\$1,602,840
11	\$20 (DBL) or	\$20 (DBL) or	-	1	\$40	0	\$0	0	\$0	0	\$0	1	\$40	40,053	\$1,602,120
12	\$50 or	\$50 or	-	1	\$50	0	\$0	0	\$0	1	\$50	0	\$0	40,071	\$2,003,550
13	-	-	\$50	1	\$50	1	\$50	0	\$0	0	\$0	0	\$0	40,143	\$2,007,150
14	\$20	\$10 ÷ \$20	-	3	\$50	0	\$0	0	\$0	0	\$0	1	\$50	40,053	\$2,002,650
15	\$10 (DBL) + (\$10 x 3) or	\$10 (DBL) + (\$10 x 3) or	-	4	\$50	0	\$0	1	\$50	0	\$0	0	\$0	40,058	\$2,002,900
16	\$100 or	\$100 or	-	1	\$100	1	\$100	0	\$0	0	\$0	0	\$0	40,143	\$4,014,300
17	-	-	\$100	1	\$100	0	\$0	0	\$0	0	\$0	1	\$100	40,053	\$4,005,300
18	\$20 (DBL)	\$10	\$50	3	\$100	0	\$0	1	\$100	0	\$0	0	\$0	40,058	\$4,005,800
19	-	\$50	\$50	2	\$100	0	\$0	0	\$0	1	\$100	0	\$0	40,071	\$4,007,100
TOTAL PRIZES						8	\$295	7	\$275	6	\$270	7	\$280	1,122,347	\$44,892,145



INTEROFFICE MEMO

Gary Grief, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

October 29, 2021

The attached invoice(s) for service is being submitted for approval.

Vendor Name	IGT
P.O. Number (if applicable)	362-21-9009RL033
Invoice Number	90122065
Tx Game Name:	Game #2421 Cash Winfall
Invoice Amount:	\$254,515.94

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

JB

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

10/29/2021

10/29/2021

Dale Bowersock (Scratch Ticket Strategy Coordinator)
Please forward to the next person for approval

Date



10/29/2021

Robert Tirloni (Products Manager)
Please forward to the next person for approval

Date

10/29/2021

Ryan Mindell (Lottery Operations Division Director)

Date

Please return to Maria Perez in the Office of the Controller by

November 8, 2021



IGT Global Solutions Corporation
 d/b/a IGT Solutions Corp. in the State of Texas
 10 Memorial Boulevard
 Providence, RI 02903
 USA
 Telephone 401 392-1000
 Fax 401 392-1234
 FED ID No. 05-0389840

INVOICE

INVOICE NUMBER: 90122065
 DATE : October 22, 2021

BILL TO: 20318
 Texas Lottery Commission
 Gary Grief, Executive Director
 611 East 6th Street
 Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2421	105752 010	Game 2421 CASH WINFALL - TRK 1	2,004,350 PC	0.02855	57,224.19
002 GAME 2421	105752 020	Option 2421 Full UV	2,004,350 PC	0.00320	6,413.92
003 GAME 2421	105752 030	Game 2421 CASH WINFALL - TRK 2	1,968,750 PC	0.02855	56,207.81
004 GAME 2421	105752 040	Option 2421 Full UV	1,968,750 PC	0.00320	6,300.00
005 GAME 2421	105752 050	Game 2421 CASH WINFALL - TRK 3	2,071,000 PC	0.02855	59,127.05
006 GAME 2421	105752 060	Option 2421 Full UV	2,071,000 PC	0.00320	6,627.20
007 GAME 2421	105752 070	Game 2421 CASH WINFALL - TRK 4	1,972,150 PC	0.02855	56,304.88
008 GAME 2421	105752 080	Option 2421 Full UV	1,972,150 PC	0.00320	6,310.88
009 GAME 2421	105752 090	Rounding Adjustment	1 PC	0.01	0.01
				TOTAL AMOUNT DUE	USD
					254,515.94

REMARKS:
 Unrounded Invoice Total \$254,515.9375

PAYMENT TERMS:
 Due within 30 days

Continued...

INV ITEM NO.	SALES ORD.		QUANTITY	UNIT	EXTENDED
CUSTOMER PO NO.	SO ITEM NO	DESCRIPTION		PRICE	AMOUNT

REMITTANCE:
Please remit payment in USD:

For wire transfer payments:

Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104
SWIFT: WFBUS6S
ABA No. 121000248
Account No. 4417073848
Account Name: IGT Global Solutions Corp

For ACH payments:

Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104
ABA No. 121000248
Account No. 4417073848
Account Name: IGT Global Solutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

Scratch Ticket Game Closing Analysis

08/29/21 Thru 08/26/23

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	None	Week 18	Week 13	Week 16	Week 26	Week 39	None	Week 55	None
10M-14.99M	Week 18	*Week 28	None	None	Week 37	None	None	*Week 75	None
15M-19.99M	Week 28	None	None	*Week 47	None	*Week 35	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	*Week 59	*Week 54	None	*Week72	None	None	None	None
30M-34.99M	None	*Week 55	None	*Week 63	None	None	None	None	None
>=35M	None	None	None	*Week 55	*Week 51	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	None	\$836,861	\$1,218,171	\$2,103,552	\$2,534,946	\$3,775,938	None	\$4,951,385	None
10M-14.99M	\$525,017	\$620,682	None	None	\$2,836,350	None	None	\$5,794,776	None
15M-19.99M	\$530,463	None	None	\$1,645,025	None	\$8,401,824	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	\$830,007	\$1,352,586	None	\$3,385,773	None	None	None	None
30M-34.99M	None	\$1,037,735	None	\$2,208,309	None	None	None	None	None
>=35M	None	None	None	\$4,608,748	\$8,277,057	None	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only

Bowersock, Dale

From: Gough, Riley <Riley.Gough@IGT.com>
Sent: Monday, September 25, 2023 4:42 PM
To: Bowersock, Dale
Subject: RE: Game Pre-call Recommendations - October

CAUTION: This email originated outside the Texas Lottery's email system. DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.

Hi Dale,

Would it be possible to remove \$30 Premier Cash from the list, so we can keep an eye on it for another month? I'm good with the other games on the list.

Thanks,
 Riley

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Monday, September 25, 2023 8:20 AM
To: Gough, Riley <Riley.Gough@IGT.com>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>
Subject: Game Pre-call Recommendations - October

CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Riley,
 Below are the pre-call recommendations for October.

Close dates:
 Pre-call Date: Fri, Oct. 6, 2023
 Call Date: Sun. Nov. 5, 2023
 EOG Date: Wed. Dec. 20, 2023
 EOY Date: Mon. Jun. 17, 2024

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	9/23/23
	2428	\$5	23,203,950	BINGO TIMES 20	4/11/22			76	85.25%	7,460	4,980	29,271	315	\$872,075.1
	2467	\$5	7,101,900	QUICK \$500	5/15/23			19	72.93%	3,417	1,689	12,853	4,500	\$260,420.1
	2421	\$10	8,016,250	CASH WINFALL	2/6/23			33	74.07%	10,307	3,065	20,672	2,760	\$578,770.1
	2387	\$30	9,009,725	PREMIER CASH	4/4/22			77	78.10%	10,353	3,597	62,394	49	\$1,014,420.1
	2344	\$50	10,279,600	500X LOTERIA SPECTACULAR	10/18/21			101	93.69%	8,370	2,196	19,175	187	\$1,348,250.1

Please let me know if you have concerns with pre-calling any of these games.

Thanks,

Dale Bowersock

Scratch Ticket Strategy Coordinator
Texas Lottery Commission
(800) 375-6886, ext. 5166

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