

**TEAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**SUMMARY REPORT**

**Scratch Ticket Information**

Date Completed

5/28/2024

Game #	2427	Confirmed Packs	5,305
Game Name	Classic Bingo!	Active Packs	4,145
Quantity Printed	30,059,250	Warehouse Packs	22,546
Price Point	\$2	Returned Packs	269
Start Date	2/20/2023	Printed Payout Percentage	65.04%
Top Prize	\$ 30,000	Percent Sold	85.52%
Number of Top Prizes Remaining	3	Number of Weeks Out	66

**Current Game Sales Analysis**TANGIBLE COSTS**Expenditure Impact:**

Cost to print tickets	\$ 903,808	Actual ticket production costs
Prize payout expense	\$ 31,763,416	Data from Instant Ticket Tier Liability screen in ES

**Estimated Direct Costs****\$ 32,667,224**TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 51,413,341	Based on # of tkts printed, times % sold from DaVinci report, times the price point
<b>Total Estimated Benefits</b>	<b>\$ 51,413,341</b>	

**Excess of Revenue over Expended \$ 18,746,118**INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

**Weekly Sales Comparison Information**

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	454,360
Next week	\$	538,894
Next week	\$	555,334
Avg Weekly Sales Current Game	\$	516,196
Avg Weekly Sales \$3; 30M-34.99M Qty*	\$	1,222,418
<b>Percentage Of Variance In Sales</b>		<b>58%</b>

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**RECOMMENDATION AND APPROVALS**

**Instant Ticket Information**

Game #	2427	Printed Payout Percentage	65.04%
Game Name	Classic Bingo!	Actual Payout Percentage	61.78%
Percent Sold	85.52%	Number of Weeks Out	66
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.*			68

\* No games at the \$2, 30M-34.99M level so the \$3, 30M-34.99M level was used for this analysis. Only one game this level with 85% sell-through.

**Recommendation**

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

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5/28/2024

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Scratch Ticket Strategy Coordinator      Date

5/30/2024

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Products Manager      Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

*Not Required. >85% Sell Through*

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Lottery Operations Division Director      Date

*Not Required. >85% Sell Through*

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Controller      Date

N/A

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Deputy Executive Director      Date

*Not Required. >85% Sell Through*

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Executive Director      Date



*Play the Games of Texas!*

Da Vinci Report

5/28/24

Week End Date:5/25/24

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														5/25/24	5/18/24	5/11/24	5/4/24
Baseline	2417	\$1	9,996,450	7-11-21	3/18/24			10	54.23%	10,079	7,132	10,272	42	\$395,749.00	\$509,909.00	\$611,460.00	\$653,107.00
	2564	\$1	13,210,350	HIT \$5,000	5/6/24			3	8.59%	20,748	10,734	46,586	11	\$515,226.00	\$415,921.00	\$203,295.00	\$0
	2539	\$2	9,005,875	5 TIMES LUCKY	4/15/24			6	19.13%	16,422	10,321	29,440	19	\$615,212.00	\$671,354.00	\$757,924.00	\$662,130.00
	2571	\$2	25,071,375	CLASSIC BINGO!	5/20/24			1	0.47%	29,456	6,281	161,214	154	\$236,036.00	\$0	\$0	\$0
	2476	\$2	9,233,750	LUCKY DOG/COOL CAT	3/18/24			10	34.35%	11,131	6,295	28,297	505	\$496,530.00	\$578,794.00	\$695,106.00	\$810,128.00
	2504	\$3	35,510,250	CROSSWORD	3/4/24			12	13.58%	13,880	8,533	219,873	67	\$1,146,243.00	\$1,215,798.00	\$1,213,659.00	\$1,312,026.00
	2562	\$5	7,330,725	\$100,000 MONEY MANIA	4/15/24			6	31.61%	18,969	12,242	32,891	29	\$1,534,160.00	\$1,725,870.00	\$2,147,540.00	\$2,482,760.00
	2554	\$5	7,213,575	50X THE WIN	3/4/24			12	56.06%	5,253	3,742	30,654	710	\$644,620.00	\$722,755.00	\$846,840.00	\$1,095,985.00
	2565	\$5	14,318,325	HIT \$200,000	5/6/24			3	10.88%	27,070	14,211	123,544	4	\$3,089,095.00	\$3,158,275.00	\$1,544,910.00	\$0
	2559	\$5	7,244,700	LUCKY 7S	3/18/24			10	51.83%	8,067	6,281	29,871	167	\$895,870.00	\$1,077,240.00	\$1,301,975.00	\$1,585,385.00
	2558	\$5	7,127,925	SILVER ARMADILLO DOLLAR\$	4/1/24			8	47.04%	11,822	8,942	27,048	84	\$1,458,560.00	\$1,616,600.00	\$1,724,125.00	\$2,133,525.00
	2566	\$10	11,258,600	HIT \$500,000	5/6/24			3	9.03%	35,542	11,892	152,267	5	\$3,812,630.00	\$4,065,660.00	\$2,288,350.00	\$0
	2555	\$10	7,962,650	LADY LUCK 777	4/1/24			8	43.48%	35,400	11,031	37,713	55	\$3,488,760.00	\$3,565,840.00	\$3,975,470.00	\$4,893,430.00
	2551	\$10	8,108,400	MONEY MONEY MONEY	3/4/24			12	39.07%	36,927	9,706	46,674	64	\$1,732,310.00	\$1,897,370.00	\$2,087,010.00	\$2,471,300.00
	2583	\$20	15,298,725	\$1,000,000 CROSSWORD	5/20/24			1	0.79%	51,251	7,137	542,722	41	\$2,418,080.00	\$0	\$0	\$0
	2567	\$20	6,098,900	HIT \$1,000,000	5/6/24			3	11.02%	39,651	11,172	159,988	7	\$4,717,220.00	\$5,210,340.00	\$3,514,660.00	\$0
	2586	\$20	25,615,950	MILLION DOLLAR LOTERIA	4/15/24			6	7.54%	55,778	10,155	871,600	50	\$6,292,120.00	\$6,559,280.00	\$6,670,700.00	\$7,341,640.00
	2561	\$30	7,080,625	MAXIMUM MILLIONS	4/1/24			8	17.05%	29,996	9,677	191,266	32	\$3,865,590.00	\$4,223,400.00	\$4,156,380.00	\$4,930,110.00
	2518	\$50	7,928,240	500X LOTERIA SPECTACULAR	5/20/24			1	1.03%	44,615	5,563	337,015	38	\$4,073,000.00	\$2,000.00	\$0	\$0
	2548	\$50	6,070,220	LUXE	3/4/24			12	20.99%	29,126	6,535	200,305	78	\$4,052,050.00	\$4,454,000.00	\$4,608,350.00	\$5,103,200.00
Mature	2519	\$1	17,373,600	\$5,000 WINNINGS	9/5/23			38	77.15%	7,355	4,096	12,996	49	\$191,094.00	\$215,284.00	\$221,879.00	\$264,725.00
	2541	\$1	29,430,150	20X POWER BLITZ	1/2/24			21	36.88%	9,687	5,305	106,074	279	\$281,786.00	\$326,903.00	\$358,015.00	\$420,162.00
	2424	\$1	823,350	CASH FRENZY	9/14/22			88	0.00%	0	0	1,358	345	\$0	\$0	\$0	\$0
	1878	\$1	854,700	CASH ON THE SPOT	9/18/17			349	0.00%	0	0	857	86	\$0	\$0	\$0	\$0
	2124	\$1	853,200	WINNING 7S	8/8/19			250	0.00%	0	0	1,288	438	\$0	\$0	\$0	\$0
	2322	\$2	7,235,625	10X THE CASH	12/18/23			23	82.92%	2,865	1,140	1,599	3,313	\$97,698.00	\$112,564.00	\$118,080.00	\$159,944.00
	2546	\$2	9,249,750	BONUS 7	1/16/24			19	57.93%	5,241	2,656	19,215	2,438	\$210,022.00	\$235,252.00	\$245,254.00	\$300,522.00
	2552	\$2	24,253,375	BREAK THE BANK	12/4/23			25	44.33%	13,167	8,663	80,105	22	\$795,042.00	\$830,296.00	\$822,998.00	\$871,244.00
	2427	\$2	30,059,250	CLASSIC BINGO!	2/20/23			66	85.52%	5,305	4,145	22,546	269	\$454,360.00	\$538,894.00	\$555,334.00	\$593,640.00
	2388	\$2	7,293,125	MATCH 3 TRIPLER	2/19/24			14	53.94%	9,389	4,626	6,209	3,183	\$334,232.00	\$401,300.00	\$382,304.00	\$451,572.00

**Liability for 2427 / for Life to Date****Product Status:**  
Active**SmartCash Enabled:**  
N/A**Validation Range:** 07/13/2022 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$2.00	405827	\$811,654.00	1397658	\$2,795,316.00	77.50%	23295204
2	2	N/A	\$2.00	254312	\$508,624.00	1008180	\$2,016,360.00	79.86%	24004219
3	3	N/A	\$3.00	240927	\$722,781.00	841305	\$2,523,915.00	77.74%	23367445
4	4	N/A	\$5.00	100987	\$504,935.00	380001	\$1,900,005.00	79.00%	23748087
5	5	N/A	\$5.00	53036	\$265,180.00	247470	\$1,237,350.00	82.35%	24754123
6	6	N/A	\$5.00	55702	\$278,510.00	244849	\$1,224,245.00	81.47%	24488280
7	7	N/A	\$5.00	54381	\$271,905.00	246222	\$1,231,110.00	81.91%	24621339
8	8	N/A	\$10.00	23404	\$234,040.00	96904	\$969,040.00	80.55%	24211702
9	9	N/A	\$10.00	12804	\$128,040.00	47330	\$473,300.00	78.71%	23658900
10	10	N/A	\$10.00	41332	\$413,320.00	199142	\$1,991,420.00	82.81%	24892750
11	11	N/A	\$10.00	20452	\$204,520.00	99771	\$997,710.00	82.99%	24945654
12	12	N/A	\$15.00	10162	\$152,430.00	50012	\$750,180.00	83.11%	24982936
13	13	N/A	\$15.00	19103	\$286,545.00	101120	\$1,516,800.00	84.11%	25282943
14	14	N/A	\$15.00	20974	\$314,610.00	99237	\$1,488,555.00	82.55%	24814615
15	15	N/A	\$20.00	13165	\$263,300.00	47009	\$940,180.00	78.12%	23482821
16	16	N/A	\$20.00	9518	\$190,360.00	50559	\$1,011,180.00	84.16%	25296962
17	17	N/A	\$20.00	10230	\$204,600.00	49847	\$996,940.00	82.97%	24940716
18	18	N/A	\$20.00	19371	\$387,420.00	100852	\$2,017,040.00	83.89%	25215936
19	19	N/A	\$20.00	19774	\$395,480.00	100489	\$2,009,780.00	83.56%	25116818
20	0	N/A	\$30.00	3548	\$106,440.00	15322	\$459,660.00	81.20%	24407410
21	0	N/A	\$30.00	1968	\$59,040.00	10611	\$318,330.00	84.35%	25356443
22	0	N/A	\$50.00	1283	\$64,150.00	4651	\$232,550.00	78.38%	23560089
23	0	N/A	\$50.00	1537	\$76,850.00	8478	\$423,900.00	84.65%	25446063
24	0	N/A	\$50.00	1070	\$53,500.00	5231	\$261,550.00	83.02%	24954759
25	0	N/A	\$100.00	546	\$54,600.00	1982	\$198,200.00	78.40%	23567022
26	0	N/A	\$100.00	407	\$40,700.00	2107	\$210,700.00	83.81%	25192855
27	0	N/A	\$100.00	401	\$40,100.00	2110	\$211,000.00	84.03%	25258867
28	0	N/A	\$100.00	435	\$43,500.00	2091	\$209,100.00	82.78%	24882775
29	0	N/A	\$100.00	425	\$42,500.00	2060	\$206,000.00	82.90%	24918331
30	0	N/A	\$500.00	109	\$54,500.00	524	\$262,000.00	82.78%	24883170
31	0	N/A	\$500.00	120	\$60,000.00	524	\$262,000.00	81.37%	24458147
32	0	N/A	\$1,000.00	9	\$9,000.00	22	\$22,000.00	70.97%	21332371
33	0	N/A	\$1,000.00	3	\$3,000.00	6	\$6,000.00	66.67%	20039497
34	0	N/A	\$30,000.00	3	\$90,000.00	13	\$390,000.00	81.25%	24423139
<b>Totals:</b>				<b>1397325</b>	<b>\$7,336,134.00</b>	<b>5,463,689</b>	<b>\$31,763,416.00</b>		

NO. OF TICKETS:	30,059,250	Minimum:	29,458,065	TEXAS LOTTERY COMMISSION
NO. POOLS:	125.25	Maximum:	30,660,435	"CLASSIC BINGO!" - GAME NO. 2427
PACK SIZE:	125	END OF PRODUCTION PRIZE STRUCTURE		
PACKS/POOL:	1,920	2-Jul-22		
PACKS/GAME:	240,474			

30,059,250	\$2 TICKETS	\$60,118,500	REVENUE	PRIZE FUND	\$39,099,550	PAYOUT %	65.04%
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PRIZE TIER	PRIZE CODE	TIER CODE	GET:	# OF WAYS TO WIN:	WIN:	ODDS OF 1 IN:	WINNERS IN 125.25 POOLS	WINNERS IN 125 (PER PACK*)	WINNERS IN 240,000 (Per Pool)	PRIZE COST	PERCENT OF PRIZE FUND **	VALIDATION TIER LEVELS
1	1	L	LINE Card 1	1	\$2	16.67	1,803,485	7.50	14,400.000	\$3,606,970	9.23%	
2	2	L	\$2 BONUS QUICK WIN	1	\$2	23.81	1,262,492	5.25	10,080.000	\$2,524,984	6.46%	
3	3	L	LINE Card 2	1	\$3	27.78	1,082,232	4.50	8,640.000	\$3,246,696	8.30%	
4	4	L	LINE Card 3	1	\$5	62.49	480,988	2.00	3,840.000	\$2,404,940	6.15%	
5	5	L	LINE Card 2 + \$2 BONUS QUICK WIN	2	\$5	100.03	300,506	1.25	2,400.000	\$1,502,530	3.84%	
6	6	L	LINE Card 1 + LINE Card 2	2	\$5	100.01	300,551	1.25	2,400.000	\$1,502,755	3.84%	
7	7	L	\$5 BONUS QUICK WIN	1	\$5	100.00	300,603	1.25	2,400.000	\$1,503,015	3.84%	
8	8	L	LINE Card 4	1	\$10	249.85	120,308	0.50	960.000	\$1,203,080	3.08%	
9	9	L	4 CORNERS Card 1	1	\$10	499.87	60,134	0.25	480.000	\$601,340	1.54%	
10	10	L	\$10 BONUS QUICK WIN	1	\$10	125.00	240,474	1.00	1,920.000	\$2,404,740	6.15%	
11	11	L	LINE Card 1 + LINE Card 2 + LINE Card 3	3	\$10	250.03	120,223	0.50	960.000	\$1,202,230	3.07%	
12	12	L	LINE Card 3 + LINE Card 4	2	\$15	499.54	60,174	0.25	480.000	\$902,610	2.31%	
13	13	L	LINE Card 1 + LINE Card 2 + LINE Card 3 + \$5 BONUS QUICK WIN	4	\$15	250.03	120,223	0.50	960.000	\$1,803,345	4.61%	
14	14	L	4 CORNERS Card 1 + LINE Card 3	2	\$15	250.05	120,211	0.50	960.000	\$1,803,165	4.61%	
15	15	L	4 CORNERS Card 2	1	\$20	499.54	60,174	0.25	480.000	\$1,203,480	3.08%	
16	16	L	LINE Card 4 + \$10 BONUS QUICK WIN	2	\$20	500.35	60,077	0.25	480.000	\$1,201,540	3.07%	
17	17	L	LINE Card 4 + 4 CORNERS Card 1	2	\$20	500.35	60,077	0.25	480.000	\$1,201,540	3.07%	
18	18	L	LINE Card 1 + LINE Card 2 + LINE Card 3 + LINE Card 4	4	\$20	250.03	120,223	0.50	960.000	\$2,404,460	6.15%	LOW-TIER
19	19	L	\$20 BONUS QUICK WIN	1	\$20	249.95	120,263	0.50	960.000	\$2,405,260	6.15%	88.57%
20	0	M	4 CORNERS Card 1 + 4 CORNERS Card 2	2	\$30	1,592.97	18,870	0.078	150.000	\$566,100	1.45%	
21	0	M	4 CORNERS Card 1 + LINE Card 4 + \$10 BONUS QUICK WIN	3	\$30	2,389.64	12,579	0.052	100.000	\$377,370	0.97%	
22	0	M	4 CORNERS Card 3	1	\$50	5,065.60	5,934	0.024	47.000	\$296,700	0.76%	
23	0	M	4 CORNERS Card 1 + 4 CORNERS Card 2 + LINE Card 4 + \$10 BONUS QUICK WIN	4	\$50	3,001.42	10,015	0.042	80.000	\$500,750	1.28%	
24	0	M	\$50 BONUS QUICK WIN	1	\$50	4,770.55	6,301	0.026	50.000	\$315,050	0.81%	
25	0	M	4 CORNERS Card 4	1	\$100	11,890.53	2,528	0.010	20.000	\$252,800	0.65%	
26	0	M	4 CORNERS Card 1 + 4 CORNERS Card 2 + 4 CORNERS Card 3 + LINE Card 4 + \$10 BONUS QUICK WIN	5	\$100	11,956.74	2,514	0.010	20.000	\$251,400	0.64%	
27	0	M	4 CORNERS Card 3 + \$50 BONUS QUICK WIN	2	\$100	11,971.03	2,511	0.010	20.000	\$251,100	0.64%	
28	0	M	\$100 BONUS QUICK WIN	1	\$100	11,899.94	2,526	0.010	20.000	\$252,600	0.65%	
29	0	M	X Card 1	1	\$100	12,096.28	2,485	0.010	20.000	\$248,500	0.64%	
30	0	M	\$500 BONUS QUICK WIN	1	\$500	47,486.97	633	0.003	5.000	\$316,500	0.81%	MID-TIER
31	0	M	X Card 2	1	\$500	46,675.85	644	0.003	5.000	\$322,000	0.82%	10.10%
32	0	H	X Card 2 + \$500 BONUS QUICK WIN	2	\$1,000	969,653.23	31	0.000	0.248	\$31,000	0.08%	
33	0	H	X Card 3	1	\$1,000	3,339,916.67	9	0.000	0.072	\$9,000	0.02%	HIGH-TIER
34	0	H	X Card 4	1	\$30,000	1,878,703.13	16	0.000	0.128	\$480,000	1.23%	1.33%

4.38	6,861,014	28.53	54,777.447	\$39,099,550	100.00%	100.00%
4.3812						

BONUS QUICK WIN = Reveal 2 matching prize amounts in the BONUS QUICK WIN, win that amount.



# INTEROFFICE MEMO

Gary Grief, Executive Director      LaDonna Castañuela, Charitable Bingo Operations Director

## Payment Approval

July 18, 2022

The attached invoice(s) for service is being submitted for approval.

Vendor Name	Pollard banknote limited
P.O. Number (if applicable)	362-22-9010 RL015
Tx Game Name	Game #2427 Classic Bingo
Invoice Number	8528364
Invoice Amount	\$903,807.61

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

7/18/2022

7/18/2022

Dale Bowersock (Scratch Ticket Strategy Coordinator)  
Please forward to the next person for approval

Date

7/18/2022

Robert Tirloni (Products Manager)  
Please forward to the next person for approval

Date

7/18/2022

Ryan Mindell (Lottery Operations Division Director)

Date

Please return to Maria Perez in the Office of the Controller by

**July 28, 2022**





140 Otter Street  
Winnipeg, Manitoba  
Canada R3T 0M8  
Phone: (204) 474-2323  
Fax: (204) 453-1375

## INVOICE NO.: 8528364

<b>Sold To:</b> Texas Lottery Commission P.O. Box 16630 Austin, TX 78761-6630 United States	<b>Ship To:</b> IGT Texas Distribution Center 8520 Tuscany Way Building #6, Suite 100 Attn: Texas Lottery Warehouse Rep Austin, Texas 78754 United States
<b>Terms:</b> Net 30 days after date of invoice	<b>Due Date:</b> August 14, 2022

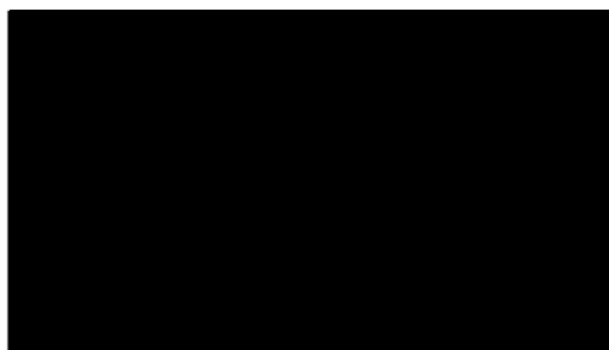
Invoice Date	Order No.	Your Order	Customer No.
July 15, 2022	1139195		5008

**Order name:** CLASSIC BINGO! #2427  
**PO Number:**

Product Description	Quantity	Unit Price	Amount
Ticket Size 6 x 4	30,059,250	15.27 /M	459,004.75
Foil stock (10pt) C1S	30,059,250	5.70 /M	171,337.73
Four colour process / Spectrum base graphics	30,059,250	6.00 /M	180,355.50
Translucent marking system	30,059,250	1.68 /M	50,499.54
Multiple Play Area	30,059,250	1.20 /M	36,071.10
Inserts	1	6,539.00 Ea	6,539.00

Under unit price '/M' = price per thousand.

<b>Before Taxes:</b>	903,807.62 USD
<b>Freight:</b>	0.00
<b>Deposit:</b>	0.00
<b>Amount Due:</b>	903,807.62 USD





## Scratch Ticket Game Closing Analysis

02/27/22 Thru 02/24/24

### Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	None	Week 17	Week 13	Week 20	Week 26	*Week 36	*Week 97	*Week 56	None
10M-14.99M	*Week 15	*Week 28	None	None	*Week 29	None	None	None	None
15M-19.99M	Week 30	None	None	None	None	Week 53	None	None	None
20M-24.99M	None	None	None	*Week 76	None	None	None	None	None
25M-29.99M	None	None	None	None	None	None	None	None	None
30M-34.99M	None	None	*Week 68	None	None	None	None	None	None
>=35M	None	None	*Week 97	*Week 52	*Week 54	None	None	None	None

### Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	None	\$889,989	\$1,232,303	\$1,698,404	\$2,234,215	\$3,886,072	\$2,359,958	\$4,641,250	None
10M-14.99M	\$649,617	\$620,682	None	None	\$3,571,641	None	None	None	None
15M-19.99M	\$506,021	None	None	None	None	\$6,498,580	None	None	None
20M-24.99M	None	None	None	\$1,301,423	None	None	None	None	None
25M-29.99M	None	None	None	None	None	None	None	None	None
30M-34.99M	None	None	\$1,222,418	None	None	None	None	None	None
>=35M	None	None	\$1,254,889	\$4,803,626	\$7,966,148	None	None	None	None

None = no games at this level with 85% sell through

\* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only



## Bowersock, Dale

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**From:** Gough, Riley <Riley.Gough@IGT.com>  
**Sent:** Tuesday, May 28, 2024 2:21 PM  
**To:** Bowersock, Dale  
**Cc:** ProductsScratchTeam  
**Subject:** RE: June Pre-call Recommendations

**CAUTION: This email originated outside the Texas Lottery's email system. DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.**

Hi Dale,

Please keep the below three games open and available in-market:

- \$2 Bonus 7 (#2546)
- \$30 Winner's Circle (#2053)
- \$10 Cash Blowout (#2413)

Otherwise, the Pre-call list looks good.

Thank you,  
Riley

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**From:** Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>  
**Sent:** Tuesday, May 28, 2024 8:13 AM  
**To:** Gough, Riley <Riley.Gough@IGT.com>  
**Cc:** ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>  
**Subject:** June Pre-call Recommendations

**CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.**

Riley,

Since we are short a day this time due to the holiday, please reply as soon as possible so I can get the analysis documents routed in time.

June close dates would be:

Pre-call: Fri. 6/7/24

Call: Sun. 7/7/24

End of Game (Close): Wed. 8/21/24

End of Validations: Mon. 2/17/25

Games qualifying for Pre-call are:

Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return
2322	\$2	7,235,625	10X THE CASH	12/18/23			23	82.92%	2,865	1,140	1,599	3,313
2546	\$2	9,249,750	BONUS 7	1/16/24			19	57.93%	5,241	2,656	19,215	2,438
2427	\$2	30,059,250	CLASSIC BINGO!	2/20/23			66	85.52%	5,305	4,145	22,546	265
2480	\$5	7,169,550	\$20,000,000 CASH SPECTACULAR!	12/18/23			23	60.43%	1,691	1,118	32,397	1,916
2537	\$5	7,324,125	LUCKY X10	12/4/23			25	74.55%	1,323	922	20,324	1,685
2413	\$10	28,619,300	CASH BLOWOUT	3/6/23			64	45.81%	8,556	3,883	295,424	48
2527	\$10	8,199,900	PINK DIAMONDS	10/2/23			34	76.66%	5,955	2,814	27,053	471
2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			132	75.70%	7,098	2,820	147,199	47
2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			323	86.48%	7,178	3,349	169,839	38

Game Variance Calculation spreadsheets are attached.

Thanks,  
Dale

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