

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Instant Ticket Information

Date Completed

9/26/2023

Game #	2428	Confirmed Packs	7,199
Game Name	BINGO TIMES 20	Active Packs	4,795
Quantity Printed	23,203,950	Warehouse Packs	29,211
Price Point	\$5	Returned Packs	323
Start Date	4/11/2022	Printed Payout Percentage	68.03%
Top Prize	\$ 100,000	Percent Sold	85.25%
Number of Top Prizes Remaining	2	Number of Weeks Out	76

Current Game Sales AnalysisTANGIBLE COSTS**Expenditure Impact:**

Cost to print tickets	\$ 1,046,261	Actual ticket production costs
Prize payout expense	\$ 65,206,255	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs	\$ 66,252,516
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TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 98,906,837	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 98,906,837	

Excess of Revenue over Expended	\$ 32,654,321
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INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	872,075
Next week	\$	1,022,200
Next week	\$	1,084,415
Avg Weekly Sales Current Game	\$	992,897
Avg Weekly Sales \$5; 15M-19.99M Qty*	\$	1,645,025
Percentage Of Variance In Sales		40%

Scratch Ticket Game Closing Analysis RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2428	Printed Payout Percentage	68.03%
Game Name	BINGO TIMES 20	Actual Payout Percentage	65.93%
Percent Sold	85.25%	Number of Weeks Out	76
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.*			47

*No games at the 20M-24.99M level so the 15M-19.99M level was used for this analysis. Only one game at this level.

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

Dale Bowersock

9/26/2023

Scratch Ticket Strategy Coordinator Date

Will Russ

9/26/2023

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Not required, greater than 85% sold

Lottery Operations Division Director Date

Not required, greater than 85% sold

Controller Date

Not required, greater than 85% sold

Deputy Executive Director Date

Not required, greater than 85% sold

Executive Director Date



Play the Games of Texas!

Da Vinci Report

9/26/23

Week End Date:9/23/23

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														9/23/23	9/16/23	9/9/23	9/2/23
Mature	2431	\$3	32,785,800	SPECIAL EDITION LOTERIA	10/17/22			49	67.36%	15,986	11,263	110,688	45	\$1,165,929.00	\$1,191,228.00	\$1,193,340.00	\$1,230,861.00
	2477	\$5	7,219,050	\$200,000 COLOSSAL CASH	3/20/23			27	76.36%	10,729	3,481	5,818	71	\$302,805.00	\$276,765.00	\$242,380.00	\$241,275.00
	2463	\$5	28,138,800	50X CASH BLITZ	1/2/23			38	49.32%	10,713	4,472	169,564	1,128	\$685,215.00	\$768,060.00	\$825,765.00	\$914,245.00
	2428	\$5	23,203,950	BINGO TIMES 20	4/11/22			76	85.25%	7,199	4,795	29,211	323	\$872,075.00	\$1,022,200.00	\$1,084,415.00	\$1,058,205.00
	2498	\$5	7,218,600	CASH PAYOUT	6/19/23			14	55.42%	8,058	3,940	24,808	1,124	\$535,995.00	\$657,565.00	\$822,765.00	\$946,490.00
	2484	\$5	14,305,575	EMERALD 7S	5/1/23			21	55.92%	13,429	6,798	57,220	1,578	\$967,480.00	\$1,030,410.00	\$1,113,940.00	\$1,212,315.00
	2488	\$5	7,310,325	HIT \$100,000	6/5/23			16	70.75%	13,585	6,193	2,441	288	\$954,420.00	\$1,084,420.00	\$1,193,500.00	\$1,315,790.00
	2467	\$5	7,101,900	QUICK \$500	5/15/23			19	72.93%	3,305	1,642	12,841	4,642	\$260,420.00	\$310,425.00	\$395,220.00	\$474,190.00
	2432	\$5	59,010,300	SPECIAL EDITION SUPER LOTERIA	12/5/22			42	69.19%	32,463	14,183	185,457	46	\$4,620,350.00	\$4,760,555.00	\$4,725,130.00	\$4,794,415.00
	2505	\$5	32,640,150	SUPER CASHWORD	6/5/23			16	19.05%	22,904	9,093	315,479	32	\$1,813,870.00	\$1,905,525.00	\$1,868,640.00	\$1,912,220.00
	2506	\$10	24,386,600	\$250,000 50X CASHWORD	6/19/23			14	20.47%	28,829	9,160	343,820	40	\$3,466,400.00	\$3,797,670.00	\$3,832,840.00	\$4,058,650.00
	2489	\$10	8,200,800	\$50,000,000 BLOWOUT!	6/5/23			16	53.04%	20,055	8,493	45,027	250	\$1,786,510.00	\$1,953,650.00	\$2,145,470.00	\$2,442,560.00
	2464	\$10	23,085,050	100X CASH BLITZ	1/2/23			38	43.78%	15,522	5,930	233,772	45	\$1,398,050.00	\$1,498,850.00	\$1,693,800.00	\$1,854,750.00
	2413	\$10	28,619,300	CASH BLOWOUT	3/6/23			29	30.37%	18,871	7,533	367,974	47	\$1,859,570.00	\$1,964,620.00	\$2,165,530.00	\$2,352,950.00
	2421	\$10	8,016,250	CASH WINFALL	2/6/23			33	74.07%	10,062	3,004	20,657	2,891	\$576,770.00	\$666,110.00	\$785,560.00	\$856,070.00
	2516	\$10	4,135,000	INSTANT \$1,000!	4/17/23			23	82.34%	6,645	1,828	269	3,651	\$304,660.00	\$369,190.00	\$447,180.00	\$534,540.00
	2510	\$10	50,141,200	MEGA LOTERIA	2/6/23			33	52.03%	45,598	13,486	409,505	71	\$7,835,360.00	\$8,025,000.00	\$8,247,830.00	\$8,425,100.00
	2485	\$10	11,250,850	RUBY 7S	5/1/23			21	49.80%	17,864	7,891	83,148	41	\$1,485,550.00	\$1,637,810.00	\$1,784,330.00	\$1,940,530.00
	2356	\$10	6,033,150	SUPER TICKET 777	5/15/23			19	68.94%	15,943	7,225	10,368	209	\$1,416,420.00	\$1,529,790.00	\$1,633,570.00	\$1,719,500.00
	2460	\$20	7,978,175	\$100,000,000 RICHES!	12/19/22			40	61.71%	12,906	3,364	101,536	1,085	\$849,640.00	\$913,020.00	\$1,045,680.00	\$1,188,000.00
	2438	\$20	19,277,675	\$1,000,000 CROSSWORD	6/6/22			68	81.68%	25,497	7,902	101,098	43	\$3,773,820.00	\$3,817,420.00	\$3,855,160.00	\$4,052,580.00
	2465	\$20	10,031,750	200X CASH BLITZ	1/2/23			38	58.22%	17,832	5,295	140,116	52	\$1,402,220.00	\$1,425,980.00	\$1,566,920.00	\$1,799,260.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			97	64.63%	12,948	4,766	211,072	38	\$1,240,500.00	\$1,315,060.00	\$1,307,760.00	\$1,440,640.00
	2486	\$20	6,555,250	DIAMOND 7S	5/1/23			21	52.82%	22,708	7,556	89,131	41	\$1,672,660.00	\$1,858,880.00	\$1,951,860.00	\$2,232,300.00
	2475	\$20	9,008,050	JACKPOT MILLIONS	3/20/23			27	43.25%	23,082	5,533	169,049	1,321	\$1,208,600.00	\$1,264,920.00	\$1,475,380.00	\$1,701,220.00
	2511	\$20	25,214,400	MILLION DOLLAR LOTERIA	6/5/23			16	24.45%	46,068	11,915	692,030	51	\$7,811,320.00	\$7,902,360.00	\$7,945,860.00	\$8,585,840.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			288	81.19%	10,204	4,114	237,494	83	\$1,684,830.00	\$1,674,030.00	\$1,709,220.00	\$1,760,850.00
	2387	\$30	9,009,725	PREMIER CASH	4/4/22			77	78.10%	10,265	3,618	62,141	89	\$1,014,420.00	\$1,079,100.00	\$1,070,820.00	\$1,174,050.00
	2468	\$30	8,544,000	VIP CLUB	2/20/23			31	44.25%	17,155	5,727	163,948	104	\$1,821,660.00	\$1,919,130.00	\$1,904,880.00	\$2,121,870.00
	2423	\$50	6,608,840	\$1,000,000 DIAMOND RICHES	8/1/22			60	68.52%	13,933	4,759	81,837	84	\$1,979,850.00	\$2,030,300.00	\$1,941,350.00	\$2,042,600.00
	2455	\$50	10,237,540	\$5,000,000 ULTIMATE	1/16/23			36	36.15%	19,740	5,905	296,980	62	\$3,666,100.00	\$3,840,200.00	\$3,544,450.00	\$3,830,500.00
	2435	\$50	10,070,440	500X LOTERIA SPECTACULAR	3/6/23			29	33.52%	23,419	6,483	300,424	42	\$4,703,300.00	\$4,788,900.00	\$4,631,550.00	\$4,894,050.00
	2400	\$100	10,379,010	\$20 MILLION SUPREME	5/16/22			71	58.37%	19,001	5,754	258,993	94	\$3,997,400.00	\$3,991,200.00	\$3,972,700.00	\$4,116,800.00

Liability for 2428 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 03/16/2022 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	440964	\$2,204,820.00	1879432	\$9,397,160.00	81.00%	18794311
2	2	N/A	\$10.00	199886	\$1,998,860.00	882953	\$8,829,530.00	81.54%	18920631
3	3	N/A	\$15.00	55906	\$838,590.00	253480	\$3,802,200.00	81.93%	19011000
4	4	N/A	\$15.00	37632	\$564,480.00	194446	\$2,916,690.00	83.78%	19441374
5	5	N/A	\$20.00	13702	\$274,040.00	63651	\$1,273,020.00	82.29%	19093695
6	6	N/A	\$20.00	28450	\$569,000.00	126231	\$2,524,620.00	81.61%	18936118
7	7	N/A	\$20.00	12287	\$245,740.00	65086	\$1,301,720.00	84.12%	19519112
8	8	N/A	\$20.00	24826	\$496,520.00	129834	\$2,596,680.00	83.95%	19479255
9	0	N/A	\$25.00	13921	\$348,025.00	63432	\$1,585,800.00	82.00%	19028000
10	0	N/A	\$25.00	29421	\$735,525.00	125239	\$3,130,975.00	80.98%	18789858
11	0	N/A	\$25.00	23763	\$594,075.00	130942	\$3,273,550.00	84.64%	19639776
12	0	N/A	\$25.00	12210	\$305,250.00	65118	\$1,627,950.00	84.21%	19540073
13	0	N/A	\$30.00	2503	\$75,090.00	13574	\$407,220.00	84.43%	19591367
14	0	N/A	\$30.00	7405	\$222,150.00	40975	\$1,229,250.00	84.69%	19652373
15	0	N/A	\$30.00	4113	\$123,390.00	21740	\$652,200.00	84.09%	19512392
16	0	N/A	\$30.00	5170	\$155,100.00	27001	\$810,030.00	83.93%	19474988
17	0	N/A	\$30.00	5100	\$153,000.00	27142	\$814,260.00	84.18%	19533577
18	0	N/A	\$50.00	4753	\$237,650.00	22360	\$1,118,000.00	82.47%	19136219
19	0	N/A	\$50.00	5336	\$266,800.00	23718	\$1,185,900.00	81.63%	18942358
20	0	N/A	\$50.00	6732	\$336,600.00	38304	\$1,915,200.00	85.05%	19735413
21	0	N/A	\$50.00	2053	\$102,650.00	10891	\$544,550.00	84.14%	19523657
22	0	N/A	\$50.00	4903	\$245,150.00	27341	\$1,367,050.00	84.79%	19675573
23	0	N/A	\$50.00	4859	\$242,950.00	27307	\$1,365,350.00	84.89%	19698758
24	0	N/A	\$50.00	3429	\$171,450.00	19125	\$956,250.00	84.80%	19676134
25	0	N/A	\$100.00	1148	\$114,800.00	5314	\$531,400.00	82.23%	19081676
26	0	N/A	\$100.00	1017	\$101,700.00	5449	\$544,900.00	84.27%	19554333
27	0	N/A	\$100.00	2512	\$251,200.00	10370	\$1,037,000.00	80.50%	18679161
28	0	N/A	\$100.00	1477	\$147,700.00	8205	\$820,500.00	84.74%	19664161
29	0	N/A	\$100.00	819	\$81,900.00	4337	\$433,700.00	84.12%	19518140
30	0	N/A	\$100.00	2668	\$266,800.00	14983	\$1,498,300.00	84.88%	19696605
31	0	N/A	\$100.00	2933	\$293,300.00	16431	\$1,643,100.00	84.85%	19689325
32	0	N/A	\$200.00	141	\$28,200.00	650	\$130,000.00	82.17%	19067721
33	0	N/A	\$200.00	296	\$59,200.00	1140	\$228,000.00	79.39%	18420963
34	0	N/A	\$200.00	216	\$43,200.00	1208	\$241,600.00	84.83%	19684249
35	0	N/A	\$200.00	112	\$22,400.00	533	\$106,600.00	82.64%	19174736
36	0	N/A	\$200.00	83	\$16,600.00	492	\$98,400.00	85.57%	19854510
37	0	N/A	\$300.00	66	\$19,800.00	262	\$78,600.00	79.88%	18534862
38	0	N/A	\$300.00	97	\$29,100.00	359	\$107,700.00	78.73%	18268022
39	0	N/A	\$300.00	118	\$35,400.00	538	\$161,400.00	82.01%	19030068
40	0	N/A	\$300.00	106	\$31,800.00	547	\$164,100.00	83.77%	19437305
41	0	N/A	\$300.00	97	\$29,100.00	540	\$162,000.00	84.77%	19670538
42	0	N/A	\$400.00	70	\$28,000.00	320	\$128,000.00	82.05%	19039138
43	0	N/A	\$400.00	128	\$51,200.00	520	\$208,000.00	80.25%	18620453
44	0	N/A	\$400.00	117	\$46,800.00	534	\$213,600.00	82.03%	19033654
45	0	N/A	\$400.00	97	\$38,800.00	543	\$217,200.00	84.84%	19687101
46	0	N/A	\$500.00	70	\$35,000.00	322	\$161,000.00	82.14%	19060387
47	0	N/A	\$500.00	69	\$34,500.00	322	\$161,000.00	82.35%	19109135
48	0	N/A	\$500.00	82	\$41,000.00	311	\$155,500.00	79.13%	18362413
49	0	N/A	\$500.00	63	\$31,500.00	334	\$167,000.00	84.13%	19521711
50	0	N/A	\$500.00	63	\$31,500.00	323	\$161,500.00	83.68%	19416776
51	0	N/A	\$1,000.00	14	\$14,000.00	56	\$56,000.00	80.00%	18563159
52	0	N/A	\$1,000.00	12	\$12,000.00	47	\$47,000.00	79.66%	18484502
53	0	N/A	\$1,000.00	14	\$14,000.00	52	\$52,000.00	78.79%	18281900
54	0	N/A	\$1,000.00	64	\$64,000.00	266	\$266,000.00	80.61%	18703789
55	0	N/A	\$100,000.00	2	\$200,000.00	6	\$600,000.00	75.00%	17402961
Totals:				964095	\$13,721,405.00	4,354,636	\$65,206,255.00		

NO. OF TICKETS:	23,303,950	Minimum:	22579,200	TEXAS LOTTERY COMMISSION	
NO. POOLS:	6446	Maximum:	23500,800	"BINGO TIMES 20" - GAME NO. 2828	
PACK SIZE:	75			PRIZE STRUCTURE	
PACKS/POOL:	4,800			10-Mar-22	VERSION B
PACKS/GAME:	303,886				
	23,303,950	\$5 TICKETS	\$116,013,750	REVENUE	PRIZE FUND
					\$78,927,660
					PAYOUT %
					68.09%

PRIZE LEVEL	PRIZE CODE	TIER CODE	GET:	# OF WAYS TO WIN	WIN:	ODDS OF 1 IN:	WINNERS IN 6446 POOLS	WINNERS IN 75 (PER PACK*)	WINNERS IN 360,000 (Per Pool)	PRIZE COST	PERCENT OF PRIZE FUND **	VALIDATION TIER LEVELS
1	1	L	LINE Card1	1	\$5	1000	2,320,396	750	36,000,000	\$11,601,980	14.79%	
2	2	L	LINE Card 2	1	\$10	2143	1,082,839	350	16,800,000	\$10,638,900	13.72%	
3	3	L	LINE Card 3	1	\$15	7500	303,886	100	4,800,000	\$4,640,790	5.88%	
4	4	L	LINE Card 1 + LINE Card 2	2	\$15	3938	232,078	0.75	3,600,000	\$3,481,170	4.41%	
5	5	L	LINE Card 4	1	\$20	29937	77,563	0.25	1,200,000	\$1,547,060	1.96%	
6	6	L	4 CORNERS Card1	1	\$20	15001	154,661	0.50	2,400,000	\$3,093,620	3.92%	
7	7	L	\$20 BONUS	1	\$20	29930	77,379	0.25	1,200,000	\$1,547,460	1.96%	LOW-TIER
8	8	L	LINE Card 1 + LINE Card 3	2	\$20	15003	154,660	0.50	2,400,000	\$3,093,200	3.92%	50.47%
9	9	M	LINE Card5	1	\$25	29937	77,563	0.25	1,200,000	\$1,933,625	2.45%	
10	10	M	4 CORNERS Card 2	1	\$25	15003	154,660	0.50	2,400,000	\$3,066,500	4.30%	
11	11	M	LINE Card 1 + \$20 BONUS	2	\$25	14939	154,705	0.50	2,400,000	\$3,867,625	4.90%	
12	12	M	LINE Card 2 + LINE Card 3	2	\$25	30007	77,328	0.25	1,200,000	\$1,993,200	2.45%	
13	13	M	LINE Card 1 + LINE Card 2 + LINE Card 3	3	\$30	1,443.30	16,077	0.052	250,000	\$482,810	0.61%	
14	14	M	LINE Card 2 + \$20 BONUS	2	\$30	479.62	46,360	0.156	750,000	\$1,451,400	1.86%	
15	15	M	4 CORNERS Card 1 + LINE Card 2	2	\$30	89753	29,353	0.089	400,000	\$779,930	0.98%	
16	16	M	LINE Card 1 + 4 CORNERS Card 2	2	\$30	721.27	32,171	0.104	500,000	\$965,130	1.22%	
17	17	M	LINE Card 2 + LINE Card 4	2	\$30	713.68	32,242	0.104	500,000	\$967,260	1.23%	
18	18	M	LINE Card6	1	\$50	855.62	27,113	0.038	420,000	\$1,855,850	1.72%	
19	19	M	4 CORNERS Card 3	1	\$50	786.65	29,504	0.094	450,000	\$1,452,700	1.66%	
20	20	M	LINE Card 1 + LINE Card 2 + LINE Card 3 + \$20 BONUS	4	\$50	515.23	45,036	0.146	700,000	\$2,251,800	2.85%	
21	21	M	4 CORNERS Card 2 + LINE Card5	2	\$50	1,792.64	12,944	0.042	200,000	\$647,220	0.82%	
22	22	M	4 CORNERS Card 1 + LINE Card 2 + \$20 BONUS	3	\$50	713.64	32,244	0.104	500,000	\$1,612,220	2.04%	
23	23	M	LINE Card 1 + LINE Card 2 + LINE Card 3 + LINE Card 4	4	\$50	721.38	32,166	0.104	500,000	\$1,626,800	2.04%	
24	24	M	LINE Card 2 + LINE Card 3 + LINE Card5	3	\$50	1,028.82	22,554	0.073	360,000	\$1,127,700	1.43%	
25	25	M	4 CORNERS Card 4	1	\$100	3,530.83	6,462	0.021	100,000	\$646,200	0.82%	
26	26	M	X Card 1	1	\$100	3,538.61	6,466	0.021	100,000	\$646,600	0.82%	
27	27	M	LINE Card 1 (X20)	1	\$100	1,301.27	12,862	0.042	200,000	\$1,286,200	1.65%	
28	28	M	4 CORNERS Card 1 + LINE Card 2 + 4 CORNERS Card 3 + \$20 BONUS	4	\$100	2,396.61	3,652	0.031	150,000	\$968,200	1.23%	
29	29	M	4 CORNERS Card 3 + LINE Card 6	2	\$100	4,500.38	5,156	0.017	80,000	\$515,600	0.65%	
30	30	M	LINE Card 2 + LINE Card 4 + LINE Card 6 + \$20 BONUS	4	\$100	1,844.60	17,651	0.057	275,000	\$1,765,100	2.24%	
31	31	M	LINE Card 1 + LINE Card 2 + LINE Card 3 + LINE Card 4 + LINE Card 6	5	\$100	1,142.36	13,363	0.069	300,000	\$1,196,600	2.45%	
32	32	M	X Card 2	1	\$200	29,596.36	791	0.009	12,000	\$158,200	0.20%	
33	33	M	LINE Card 2 (X20)	1	\$200	16,156.74	1,436	0.005	22,000	\$287,200	0.36%	
34	34	M	X Card 1 + LINE Card 2 + LINE Card 4 + LINE Card 6 + \$20 BONUS	5	\$200	16,236.31	1,424	0.005	22,000	\$294,800	0.36%	
35	35	M	4 CORNERS Card 2 + 4 CORNERS Card 3 + 4 CORNERS Card 4 + LINE Card5	4	\$200	36,375.12	66	0.002	10,000	\$1,292,000	0.16%	
36	36	M	X Card 1 + 4 CORNERS Card 4	2	\$200	40,364.70	575	0.002	30,000	\$115,000	0.15%	
37	37	M	4 CORNERS Card5	1	\$300	70,743.75	328	0.001	5,000	\$98,400	0.12%	
38	38	M	LINE Card 3 (X20)	1	\$300	50,885.85	456	0.001	7,000	\$136,800	0.17%	
39	39	M	LINE Card 1 (X20) + LINE Card 2 (X20)	2	\$300	36,371.38	856	0.002	10,000	\$196,800	0.25%	
40	40	M	X Card 1 + 4 CORNERS Card 3 + 4 CORNERS Card 4 + LINE Card 6	4	\$300	35,534.38	653	0.002	10,000	\$135,300	0.25%	
41	41	M	LINE Card 1 + X Card 2 + LINE Card 5 + LINE Card 6 + \$20 BONUS	5	\$300	36,426.32	637	0.002	10,000	\$131,100	0.24%	
42	42	M	X Card 3	1	\$400	59,477.31	390	0.001	6,000	\$156,000	0.20%	
43	43	M	LINE Card 4 (X20)	1	\$400	35,403.66	948	0.002	10,000	\$259,200	0.33%	
44	44	M	4 CORNERS Card 5 + LINE Card 1 (X20)	2	\$400	35,464.55	651	0.002	10,000	\$260,400	0.33%	
45	45	M	LINE Card 2 + LINE Card 3 (X20) + LINE Card 4 + LINE Card 6 + \$20 BONUS	5	\$400	36,256.17	640	0.002	10,000	\$256,000	0.32%	
46	46	M	4 CORNERS Card 6	1	\$500	53,133.75	392	0.001	6,000	\$196,000	0.25%	
47	47	M	X Card 4	1	\$500	53,345.14	391	0.001	6,000	\$195,500	0.25%	
48	48	M	LINE Card 5 (X20)	1	\$500	53,013.13	399	0.001	6,000	\$196,500	0.25%	
49	49	M	X Card 1 + X Card 2 + 4 CORNERS Card 3 + 4 CORNERS Card 4 + LINE Card 6	5	\$500	56,448.24	397	0.001	6,000	\$198,500	0.25%	MID-TIER
50	50	M	LINE Card 1 (X20) + LINE Card 4 (X20)	2	\$500	60,113.86	366	0.001	6,000	\$193,000	0.24%	47.85%
51	51	H	X Card 5	1	\$1,000	331,485.00	70	0.000	1,000	\$70,000	0.09%	
52	52	H	LINE Card 6 (X20)	1	\$1,000	393,267.29	59	0.000	1,000	\$59,000	0.07%	
53	53	H	X Card 4 + 4 CORNERS Card 6	2	\$1,000	35,1575.00	66	0.000	1,000	\$66,000	0.08%	
54	54	H	LINE Card 1 (X20) + X Card 2 + 4 CORNERS Card 3 + 4 CORNERS Card 4 + LINE Card 5 (X20) + LINE Card 6	6	\$1,000	70,315.00	330	0.001	5,000	\$330,000	0.42%	HIGH-TIER
55	55	H	X Card 6	1	\$100,000	2,300,433.75	4.36	0.000	0.124	\$800,000	1.01%	1.68%
						4.367	5,318,731	17.13	80,5161.24	\$78,927,660	100.00%	100.00%

\$20 BONUS - win \$20 in the BONUS GAME	4.367
X20 - win 20 TIMES the LINE prize	
Consolidated odds are 1 in:	
\$5	1000
\$10	2,320,396
\$15	2143
\$20	1,082,839
\$25	42.85
\$30	541,464
\$35	464,067
\$40	5000
\$45	464,046
\$50	149,937
\$55	115.38
\$60	201,111
\$65	236.78
\$70	4,763.69
\$75	4,871
\$80	8,499.62
\$85	2,730
\$90	9,963.06
\$95	2,329
\$100	11,844.79
\$105	1,859
\$110	44,138.00
\$115	525
\$120	2,300,433.75
\$125	8
\$130	5,318,731

* Each of the following GLEPS will be used in approximately 25% of each pack of 75 tickets.

** Numbers are rounded.

*** This Number of prizes is guaranteed delivery to the Lottery.

**** The \$25 prize level is included in the GLEPS but should be programmed as Mid-Tier and not part of the Low-Tier file.

CALLOUT:	Not applicable for this game.
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INTEROFFICE MEMO

Gary Grief, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

March 18, 2022

The attached invoice(s) for service is being submitted for approval.

Vendor Name	Pollard
P.O. Number (if applicable)	362-22-9010RL001
Tx Game Name	Game #2428 Bingo Times 20
Invoice Number	8526565
Invoice Amount	\$1,046,260.58

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

JB

3/18/2022



Dale Bowersock
 Dale Bowersock (Scratch Ticket Strategy Coordinator)
 Please forward to the next person for approval

3/18/2022

Date

Robert Tirloni
 Robert Tirloni (Products Manager)
 Please forward to the next person for approval

3/21/2022

Date

Ryan Mindell
 Ryan Mindell (Lottery Operations Division Director)

3/21/2022

Date

Please return to Maria Perez in the Office of the Controller by

March 28, 2022



140 Otter Street
Winnipeg, Manitoba
Canada R3T 0M8
Phone: (204) 474-2323
Fax: (204) 453-1375

INVOICE NO.: 8526565

Sold To: Texas Lottery Commission P.O. Box 16630 Austin, TX 78761-6630 United States	Ship To: IGT Texas Distribution Center 8520 Tuscany Way Building #6, Suite 100 Attn: Texas Lottery Warehouse Rep Austin, Texas 78754 United States
Terms: Net 30 days after date of invoice	Due Date: April 17, 2022

Invoice Date	Order No.	Your Order	Customer No.
March 18, 2022	1139179		5008

Order name: BINGO TIMES 20 #2428

PO Number:

Product Description	Quantity	Unit Price	Amount
Ticket Size 4 x 8	23,203,950	20.63 /M	478,697.49
Four colour process / Spectrum base graphics	23,203,950	8.00 /M	185,631.60
Multiple Play Area	23,203,950	1.60 /M	37,126.32
Multi-colour translucent marking system	23,203,950	4.48 /M	103,953.70
Flood UV varnish on ticket front	23,203,950	2.43 /M	56,385.60
Foil stock (10pt) C1S	23,203,950	7.60 /M	176,350.02
Inserts	1	8,115.86 Ea	8,115.86

Under unit price '/M' = price per thousand.

Before Taxes:	1,046,260.58 USD
Freight:	0.00
Deposit:	0.00
Amount Due:	1,046,260.58 USD

Banking Instructions:

TD Bank, NA
2035 Limestone Rd.
Wilmington, DE 19808
ABA# 026013673
Bank Account # 3248176206

Delivery: Prepaid
Tax ID/Contract Number: NA
GST Registration Number: 819251463

Scratch Ticket Game Closing Analysis

08/29/21 Thru 08/26/23

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	None	Week 18	Week 13	Week 16	Week 26	Week 39	None	Week 55	None
10M-14.99M	Week 18	*Week 28	None	None	Week 37	None	None	*Week 75	None
15M-19.99M	Week 28	None	None	*Week 47	None	*Week 35	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	*Week 59	*Week 54	None	*Week72	None	None	None	None
30M-34.99M	None	*Week 55	None	*Week 63	None	None	None	None	None
>=35M	None	None	None	*Week 55	*Week 51	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	None	\$836,861	\$1,218,171	\$2,103,552	\$2,534,946	\$3,775,938	None	\$4,951,385	None
10M-14.99M	\$525,017	\$620,682	None	None	\$2,836,350	None	None	\$5,794,776	None
15M-19.99M	\$530,463	None	None	\$1,645,025	None	\$8,401,824	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	\$830,007	\$1,352,586	None	\$3,385,773	None	None	None	None
30M-34.99M	None	\$1,037,735	None	\$2,208,309	None	None	None	None	None
>=35M	None	None	None	\$4,608,748	\$8,277,057	None	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only

Bowersock, Dale

From: Gough, Riley <Riley.Gough@IGT.com>
Sent: Monday, September 25, 2023 4:42 PM
To: Bowersock, Dale
Subject: RE: Game Pre-call Recommendations - October

CAUTION: This email originated outside the Texas Lottery's email system. DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.

Hi Dale,

Would it be possible to remove \$30 Premier Cash from the list, so we can keep an eye on it for another month? I'm good with the other games on the list.

Thanks,
 Riley

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Monday, September 25, 2023 8:20 AM
To: Gough, Riley <Riley.Gough@IGT.com>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>
Subject: Game Pre-call Recommendations - October

CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Riley,
 Below are the pre-call recommendations for October.

Close dates:
 Pre-call Date: Fri, Oct. 6, 2023
 Call Date: Sun. Nov. 5, 2023
 EOG Date: Wed. Dec. 20, 2023
 EOY Date: Mon. Jun. 17, 2024

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	9/23/23
	2428	\$5	23,203,950	BINGO TIMES 20	4/11/22			76	85.25%	7,460	4,980	29,271	315	\$872,075.1
	2467	\$5	7,101,900	QUICK \$500	5/15/23			19	72.93%	3,417	1,689	12,853	4,500	\$260,420.1
	2421	\$10	8,016,250	CASH WINFALL	2/6/23			33	74.07%	10,307	3,065	20,672	2,760	\$578,770.1
	2387	\$30	9,009,725	PREMIER CASH	4/4/22			77	78.10%	10,353	3,597	62,394	49	\$1,014,420.1
	2344	\$50	10,279,600	500X LOTERIA SPECTACULAR	10/18/21			101	93.69%	8,370	2,196	19,175	187	\$1,348,250.1

Please let me know if you have concerns with pre-calling any of these games.

Thanks,

Dale Bowersock

Scratch Ticket Strategy Coordinator
Texas Lottery Commission
(800) 375-6886, ext. 5166

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