

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

4/24/2023

Game #	2433	Confirmed Packs	4,238
Game Name	Mega Loteria	Active Packs	1,174
Quantity Printed	49,110,750	Warehouse Packs	30
Price Point	\$10	Returned Packs	3,572
Start Date	2/7/2022	Printed Payout Percentage	70.02%
Top Prize	\$ 250,000	Percent Sold	98.69%
Number of Top Prizes Remaining	2	Number of Weeks Out	67

Current Game Sales AnalysisTANGIBLE COSTS**Expenditure Impact:**

Cost to print tickets	\$ 2,197,706	Actual ticket production costs
Prize payout expense	\$ 334,307,826	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs	\$ 336,505,532
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TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 484,673,992	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 484,673,992	

Excess of Revenue over Expended \$	148,168,460
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INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	573,870
Next week	\$	748,960
Next week	\$	1,147,490
Avg Weekly Sales Current Game	\$	823,440
Avg Weekly Sales \$10; >=35M Qty	\$	8,066,364
Percentage Of Variance In Sales		90%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2433	Printed Payout Percentage	70.02%
Game Name	Mega Loteria	Actual Payout Percentage	68.98%
Percent Sold	98.69%	Number of Weeks Out	67
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			47

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):



5/22/2023

Instant Product Coordinator Date

5/25/2023

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Not Required - Over 85% Sold

Lottery Operations Division Direct Date***Not Required - Over 85% Sold***

Controller Date***Not Required - Over 85% Sold***

Deputy Executive Director Date***Not Required - Over 85% Sold***

Executive Director Date



Play the Games of Texas!

Da Vinci Report

5/22/23

Week End Date:5/20/23

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														5/20/23	5/13/23	5/6/23	4/29/23
Sold/Closing	2374	\$5	27,786,375	POWER 50X	1/3/22	5/7/23	6/21/23	72	74.51%	438	495	88,361	948	\$182,595.00	\$283,060.00	\$324,510.00	\$417,135.00
	2369	\$10	12,077,250	\$50, \$100 OR \$500!	8/1/22	6/4/23	7/19/23	42	98.32%	1,039	368	79	851	\$117,750.00	\$175,260.00	\$257,280.00	\$330,700.00
	2422	\$10	8,199,450	7	10/3/22	5/10/23	6/24/23	33	89.22%	1,883	1,149	10,299	344	\$393,830.00	\$588,580.00	\$673,980.00	\$744,210.00
	2433	\$10	49,110,750	MEGA LOTERIA	2/7/22			67	98.69%	4,238	1,174	30	3,572	\$573,870.00	\$748,960.00	\$1,147,490.00	\$1,703,870.00
	2452	\$10	5,882,300	PEPPERMINT PAYOUT DELUXE	11/7/22	5/7/23	6/21/23	28	87.15%	186	79	3,222	9,504	-\$19,350.00	\$47,800.00	\$71,500.00	\$100,870.00
	2311	\$10	8,067,400	TRIPLE RED 777 SUPER TICKET	7/11/22	5/19/23	7/3/23	45	94.06%	2,860	2,179	228	426	\$744,110.00	\$911,680.00	\$1,155,490.00	\$1,308,290.00
	2349	\$20	8,200,000	500X	7/18/22	5/7/23	6/21/23	44	89.82%	562	330	26,367	1,116	\$186,180.00	\$336,740.00	\$586,880.00	\$880,640.00
	2402	\$20	8,199,050	MONEY	6/20/22	5/7/23	6/21/23	48	53.88%	410	339	145,720	1,040	\$103,760.00	\$219,060.00	\$317,480.00	\$459,200.00
	2358	\$50	5,984,660	\$1,000,000 ULTIMATE	12/20/21			74	92.73%	11,019	4,168	3,916	92	\$1,793,750.00	\$1,910,050.00	\$1,969,350.00	\$1,934,800.00

Liability for 2433 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 01/28/2022 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$10.00	220456	\$2,204,560.00	5181386	\$51,813,860.00	95.92%	47106478
2	2	N/A	\$15.00	77880	\$1,168,200.00	1886777	\$28,301,656.00	96.04%	47163974
3	3	N/A	\$20.00	9155	\$183,100.00	236202	\$4,724,040.00	96.27%	47278281
4	4	N/A	\$20.00	5130	\$102,600.00	240507	\$4,810,140.00	97.91%	48085097
5	5	N/A	\$20.00	15566	\$311,320.00	721292	\$14,425,840.00	97.89%	48073293
6	6	N/A	\$20.00	5277	\$105,540.00	240080	\$4,801,600.00	97.85%	48054503
7	7	N/A	\$20.00	13314	\$266,280.00	477907	\$9,558,140.00	97.29%	47779657
8	0	N/A	\$30.00	8784	\$263,520.00	236573	\$7,097,190.00	96.42%	47352541
9	0	N/A	\$30.00	10417	\$312,510.00	480835	\$14,425,050.00	97.88%	48069356
10	0	N/A	\$30.00	8550	\$256,500.00	482413	\$14,472,390.00	98.26%	48255498
11	0	N/A	\$30.00	4647	\$139,410.00	240959	\$7,228,770.00	98.11%	48181547
12	0	N/A	\$30.00	9449	\$283,470.00	481523	\$14,445,690.00	98.08%	48165589
13	0	N/A	\$30.00	9058	\$271,740.00	482185	\$14,465,550.00	98.16%	48205199
14	0	N/A	\$30.00	9785	\$293,550.00	481467	\$14,444,010.00	98.01%	48132537
15	0	N/A	\$50.00	11681	\$584,050.00	233934	\$11,696,700.00	95.24%	46775132
16	0	N/A	\$50.00	3773	\$188,650.00	241584	\$12,079,200.00	98.46%	48355544
17	0	N/A	\$50.00	4032	\$201,600.00	241605	\$12,080,250.00	98.36%	48304623
18	0	N/A	\$50.00	3925	\$196,250.00	241681	\$12,084,050.00	98.40%	48325916
19	0	N/A	\$100.00	1427	\$142,700.00	19079	\$1,907,900.00	93.04%	45693162
20	0	N/A	\$100.00	2768	\$276,800.00	140368	\$14,036,800.00	98.07%	48161033
21	0	N/A	\$100.00	1569	\$156,900.00	80302	\$8,030,200.00	98.08%	48169577
22	0	N/A	\$100.00	2038	\$203,800.00	79835	\$7,983,500.00	97.51%	47888274
23	0	N/A	\$100.00	3054	\$305,400.00	160728	\$16,072,800.00	98.14%	48194994
24	0	N/A	\$200.00	270	\$54,000.00	3808	\$761,600.00	93.38%	45859179
25	0	N/A	\$200.00	361	\$72,200.00	7793	\$1,558,600.00	95.57%	46936482
26	0	N/A	\$200.00	718	\$143,600.00	40187	\$8,037,400.00	98.24%	48248715
27	0	N/A	\$200.00	781	\$156,200.00	44182	\$8,836,400.00	98.26%	48257704
28	0	N/A	\$500.00	25	\$12,500.00	375	\$187,500.00	93.75%	46041327
29	0	N/A	\$500.00	36	\$18,000.00	1993	\$996,500.00	98.23%	48239391
30	0	N/A	\$500.00	28	\$14,000.00	1613	\$806,500.00	98.29%	48272784
31	0	N/A	\$500.00	81	\$40,500.00	4004	\$2,002,000.00	98.02%	48136950
32	0	N/A	\$1,000.00	38	\$38,000.00	369	\$369,000.00	90.66%	44525470
33	0	N/A	\$1,000.00	10	\$10,000.00	404	\$404,000.00	97.58%	47924500
34	0	N/A	\$1,000.00	18	\$18,000.00	792	\$792,000.00	97.78%	48019400
35	0	N/A	\$1,000.00	19	\$19,000.00	791	\$791,000.00	97.65%	47958769
36	0	N/A	\$5,000.00	6	\$30,000.00	54	\$270,000.00	90.00%	44199676
37	0	N/A	\$5,000.00	5	\$25,000.00	175	\$875,000.00	97.22%	47746562
38	0	N/A	\$5,000.00	3	\$15,000.00	127	\$635,000.00	97.69%	47977424
39	0	N/A	\$250,000.00	2	\$500,000.00	24	\$6,000,000.00	92.31%	45332996
Totals:				444136	\$9,584,450.00	13,415,913	\$334,307,826.00		

PRIZE LEVEL	TIER CODE	GRID 1	GRID 2	BONUS GAMES	Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN:)	TOTAL PRIZES	WINNERS IN 120,000 (PER POOL)	WINNERS IN 50 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER
1	L	\$10 or	\$10 or	\$10 or	1	\$10	9.09	5,401,842	13,200	5.50	\$54,018,420	15.71%	Low Tier: 35.70%
2	L	\$15 or	-	\$15 or	1	\$15	25.00	1,964,657	4,800	2.00	\$29,469,855	8.57%	
3	L	\$20 or	\$20 or	\$20 or	1	\$20	200.16	245,357	600	0.25	\$4,907,140	1.43%	
4	L	\$10	\$10	-	2	\$20	199.93	245,637	600	0.25	\$4,912,740	1.43%	
5	L	\$10	-	\$10	2	\$20	66.65	736,858	1,800	0.75	\$14,737,160	4.29%	
6	L	-	\$10	\$10	2	\$20	200.16	245,357	600	0.25	\$4,907,140	1.43%	
7	L	-	-	\$10 x 2	2	\$20	99.98	491,221	1,200	0.50	\$9,824,420	2.86%	
8	M	\$30 or	\$30 or	\$30 or	1	\$30	200.16	245,357	600	0.25	\$7,360,710	2.14%	
9	M	(\$10 + \$20) or	(\$10 + \$20) or	(\$10 + \$20) or	2	\$30	99.97	491,252	1,200	0.50	\$14,737,560	4.29%	
10	M	\$10	\$10	\$10	3	\$30	100.03	490,963	1,200	0.50	\$14,728,890	4.28%	
11	M	\$15	-	\$15	2	\$30	199.96	245,606	600	0.25	\$7,368,180	2.14%	
12	M	\$20	\$10	-	2	\$30	100.03	490,972	1,200	0.50	\$14,729,160	4.28%	
13	M	-	-	\$10 x 3	3	\$30	99.97	491,243	1,200	0.50	\$14,737,290	4.29%	
14	M	-	\$20	\$10	2	\$30	99.97	491,252	1,200	0.50	\$14,737,560	4.29%	
15	M	\$50 or	\$50 or	\$50 or	1	\$50	199.95	245,615	600	0.25	\$12,280,750	3.57%	
16	M	\$10 + \$15	\$10	\$15	4	\$50	200.16	245,357	600	0.25	\$12,267,850	3.57%	
17	M	\$20	\$10 + \$20	-	3	\$50	199.93	245,637	600	0.25	\$12,281,850	3.57%	
18	M	\$30	\$10	\$10	3	\$50	199.96	245,606	600	0.25	\$12,280,300	3.57%	
19	M	\$100 or	\$100 or	\$100 or	1	\$100	2,394.95	20,506	50		\$2,050,600	0.60%	
20	M	\$10 + \$20 + \$50	-	\$10 x 2	5	\$100	343.11	143,136	350		\$14,313,600	4.16%	
21	M	\$20 + \$30	\$20 + \$30	-	4	\$100	599.86	81,871	200		\$8,187,100	2.38%	
22	M	\$50	\$50	-	2	\$100	599.84	81,873	200		\$8,187,300	2.38%	
23	M	\$10 + \$15	\$10 + \$20 + \$30	\$15	6	\$100	299.85	163,782	400		\$16,378,200	4.76%	
24	M	\$200 or	\$200 or	\$200 or	1	\$200	12,042.85	4,078	10		\$815,600	0.24%	
25	M	\$100	\$100	-	2	\$200	6,022.90	8,154	20		\$1,630,800	0.47%	
26	M	\$20 + \$30	\$20 + \$30 + \$50	(\$20 x 2) + \$10	8	\$200	1,200.61	40,905	100		\$8,181,000	2.38%	
27	M	\$20 + \$30 + \$50	\$10 + \$20 + \$30	\$20 x 2	8	\$200	1,092.25	44,963	110		\$8,992,600	2.61%	
28	M	\$500 or	\$500 or	\$500 or	1	\$500	122,776.88	400	1		\$200,000	0.06%	
29	M	\$50 + \$100	\$50 + \$100 + \$200	-	5	\$500	24,204.41	2,029	5		\$1,014,500	0.30%	
30	M	\$50 + \$200	\$50 + \$200	-	4	\$500	29,927.33	1,641	4		\$820,500	0.24%	
31	M	\$50	\$50	\$100 x 4	6	\$500	12,022.22	4,085	10		\$2,042,500	0.59%	Mid Tier: 61.16%
32	H	\$1,000 or	\$1,000 or	\$1,000 or	1	\$1,000	120,665.23	407	1		\$407,000	0.12%	
33	H	\$100 + \$500	\$100 + \$200	\$50 x 2	6	\$1,000	118,625.00	414	1		\$414,000	0.12%	
34	H	\$100	\$200 + \$500	\$50 x 4	7	\$1,000	60,630.56	810	2		\$810,000	0.24%	
35	H	\$50 + \$100 + \$200	\$50 + \$100 + \$500	-	6	\$1,000	60,630.56	810	2		\$810,000	0.24%	
36	H	-	\$5,000 or	\$5,000 or	1	\$5,000	818,512.50	60			\$300,000	0.09%	
37	H	\$500 + \$1,000	\$500 + \$1,000	\$500 x 4	8	\$5,000	272,837.50	180			\$900,000	0.26%	
38	H	\$100 + \$200	\$200 + \$500	\$1,000 x 4	8	\$5,000	377,775.00	130			\$650,000	0.19%	
39	H	\$250,000 or	\$250,000 or	-	1	\$250,000	1,888,875.00	26			\$6,500,000	1.89%	High Tier: 3.14%
TOTAL CASH PRIZES						1 in 2 Decimals:	3.54	13,860,049	33,866	13.50	\$343,892,275	100.00%	
						1 in 4 Decimals:	3.5433						



INTEROFFICE MEMO

Gary Grief, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

January 28, 2022

The attached invoice(s) for service is being submitted for approval.

Vendor Name	IGT
P.O. Number (if applicable)	362-22-9009 RL001
Invoice Number	90124155
Tx Game Name:	Game #2433 Mega Lotteria
Invoice Amount:	\$2,197,706.06

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.



JB

1/28/2022

Dale Bowersock

1/28/2022

Dale Bowersock (Scratch Ticket Strategy Coordinator)
Please forward to the next person for approval

Date

Robert Tirloni

1/30/2022

Robert Tirloni (Products Manager)
Please forward to the next person for approval

Date

Ryan Mindell

1/31/2022

Ryan Mindell (Lottery Operations Division Director)

Date

Please return to Maria Perez in the Office of the Controller by

February 7, 2022



IGT Global Solutions Corporation
 d/b/a IGT Solutions Corp. in the State of Texas
 10 Memorial Boulevard
 Providence, RI 02903
 USA
 Telephone 401 392-1000
 Fax 401 392-1234
 FED ID No. 05-0389840

INVOICE

INVOICE NUMBER: 90124155
 DATE : January 27, 2022

BILL TO: 20318
 Texas Lottery Commission
 Gary Grief, Executive Director
 611 East 6th Street
 Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2433	108687 010	Game 2433 MEGA LOTTERIA - TRK 1	2,186,150 PC	0.03064	66,983.64
002 GAME 2433	108687 020	Option 2433 Full UV	2,186,150 PC	0.00384	8,394.82
003 GAME 2433	108687 030	Option 2433 Color Reveal	2,186,150 PC	0.00547	11,958.24
004 GAME 2433	108687 040	Option 2433 Synchronized printing	2,186,150 PC	0.00480	10,493.52
005 GAME 2433	108687 050	Game 2433 MEGA LOTTERIA - TRK 2	2,280,750 PC	0.03064	69,882.18
006 GAME 2433	108687 060	Option 2433 Full UV	2,280,750 PC	0.00384	8,758.08
007 GAME 2433	108687 070	Option 2433 Color Reveal	2,280,750 PC	0.00547	12,475.70
008 GAME 2433	108687 080	Option 2433 Synchronized printing	2,280,750 PC	0.00480	10,947.60
009 GAME 2433	108687 090	Game 2433 MEGA LOTTERIA - TRK 3	2,289,050 PC	0.03064	70,136.49
010 GAME 2433	108687 100	Option 2433 Full UV	2,289,050 PC	0.00384	8,789.95
011 GAME 2433	108687 110	Option 2433 Color Reveal	2,289,050 PC	0.00547	12,521.10
012 GAME 2433	108687 120	Option 2433 Synchronized printing	2,289,050 PC	0.00480	10,987.44
013 GAME 2433	108687 130	Game 2433 MEGA LOTTERIA - TRK 4	2,290,900 PC	0.03064	70,193.18

Continued...

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
014 GAME 2433	108687 140	Option 2433 Full UV	2,290,900 PC	0.00384	8,797.06
015 GAME 2433	108687 150	Option 2433 Color Reveal	2,290,900 PC	0.00547	12,531.22
016 GAME 2433	108687 160	Option 2433 Synchronized printing	2,290,900 PC	0.00480	10,996.32
017 GAME 2433	108687 170	Game 2433 MEGA LOTTERIA - TRK 5	2,296,300 PC	0.03064	70,358.63
018 GAME 2433	108687 180	Option 2433 Full UV	2,296,300 PC	0.00384	8,817.79
019 GAME 2433	108687 190	Option 2433 Color Reveal	2,296,300 PC	0.00547	12,560.76
020 GAME 2433	108687 200	Option 2433 Synchronized printing	2,296,300 PC	0.00480	11,022.24
021 GAME 2433	108687 210	Game 2433 MEGA LOTTERIA - TRK 6	2,295,050 PC	0.03064	70,320.33
022 GAME 2433	108687 220	Option 2433 Full UV	2,295,050 PC	0.00384	8,812.99
023 GAME 2433	108687 230	Option 2433 Color Reveal	2,295,050 PC	0.00547	12,553.92
024 GAME 2433	108687 240	Option 2433 Synchronized printing	2,295,050 PC	0.00480	11,016.24
025 GAME 2433	108687 250	Game 2433 MEGA LOTTERIA - TRK 7	2,294,850 PC	0.03064	70,314.20
026 GAME 2433	108687 260	Option 2433 Full UV	2,294,850 PC	0.00384	8,812.22
027 GAME 2433	108687 270	Option 2433 Color Reveal	2,294,850 PC	0.00547	12,552.83
028 GAME 2433	108687 280	Option 2433 Synchronized printing	2,294,850 PC	0.00480	11,015.28
029 GAME 2433	108687 290	Game 2433 MEGA LOTTERIA - TRK 8	2,298,900 PC	0.03064	70,438.30
030 GAME 2433	108687 300	Option 2433 Full UV	2,298,900 PC	0.00384	8,827.78
031 GAME 2433	108687 310	Option 2433 Color Reveal	2,298,900 PC	0.00547	12,574.98

Continued...

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
032 GAME 2433	108687 320	Option 2433 Synchronized printing	2,298,900 PC	0.00480	11,034.72
033 GAME 2433	108687 330	Game 2433 MEGA LOTTERIA - TRK 9	2,296,950 PC	0.03064	70,378.55
034 GAME 2433	108687 340	Option 2433 Full UV	2,296,950 PC	0.00384	8,820.29
035 GAME 2433	108687 350	Option 2433 Color Reveal	2,296,950 PC	0.00547	12,564.32
036 GAME 2433	108687 360	Option 2433 Synchronized printing	2,296,950 PC	0.00480	11,025.36
037 GAME 2433	108687 370	Game 2433 MEGA LOTTERIA - TRK 10	2,293,500 PC	0.03064	70,272.84
038 GAME 2433	108687 380	Option 2433 Full UV	2,293,500 PC	0.00384	8,807.04
039 GAME 2433	108687 390	Option 2433 Color Reveal	2,293,500 PC	0.00547	12,545.45
040 GAME 2433	108687 400	Option 2433 Synchronized printing	2,293,500 PC	0.00480	11,008.80
041 GAME 2433	108687 410	Game 2433 MEGA LOTTERIA - TRK 11	2,293,900 PC	0.03064	70,285.10
042 GAME 2433	108687 420	Option 2433 Full UV	2,293,900 PC	0.00384	8,808.58
043 GAME 2433	108687 430	Option 2433 Color Reveal	2,293,900 PC	0.00547	12,547.63
044 GAME 2433	108687 440	Option 2433 Synchronized printing	2,293,900 PC	0.00480	11,010.72
045 GAME 2433	108687 450	Game 2433 MEGA LOTTERIA - TRK 12	2,291,350 PC	0.03064	70,206.96
046 GAME 2433	108687 460	Option 2433 Full UV	2,291,350 PC	0.00384	8,798.78
047 GAME 2433	108687 470	Option 2433 Color Reveal	2,291,350 PC	0.00547	12,533.68
048 GAME 2433	108687 480	Option 2433 Synchronized printing	2,291,350 PC	0.00480	10,998.48
049 GAME 2433	108687 490	Game 2433 MEGA LOTTERIA - TRK 13	2,295,800 PC	0.03064	70,343.31

Continued...

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
050 GAME 2433	108687 500	Option 2433 Full UV	2,295,800 PC	0.00384	8,815.87
051 GAME 2433	108687 510	Option 2433 Color Reveal	2,295,800 PC	0.00547	12,558.03
052 GAME 2433	108687 520	Option 2433 Synchronized printing	2,295,800 PC	0.00480	11,019.84
053 GAME 2433	108687 530	Game 2433 MEGA LOTTERIA - TRK 14	2,296,200 PC	0.03064	70,355.57
054 GAME 2433	108687 540	Option 2433 Full UV	2,296,200 PC	0.00384	8,817.41
055 GAME 2433	108687 550	Option 2433 Color Reveal	2,296,200 PC	0.00547	12,560.21
056 GAME 2433	108687 560	Option 2433 Synchronized printing	2,296,200 PC	0.00480	11,021.76
057 GAME 2433	108687 570	Game 2433 MEGA LOTTERIA - TRK 15	2,299,500 PC	0.03064	70,456.68
058 GAME 2433	108687 580	Option 2433 Full UV	2,299,500 PC	0.00384	8,830.08
059 GAME 2433	108687 590	Option 2433 Color Reveal	2,299,500 PC	0.00547	12,578.27
060 GAME 2433	108687 600	Option 2433 Synchronized printing	2,299,500 PC	0.00480	11,037.60
061 GAME 2433	108687 610	Game 2433 MEGA LOTTERIA - TRK 16	2,298,400 PC	0.03064	70,422.98
062 GAME 2433	108687 620	Option 2433 Full UV	2,298,400 PC	0.00384	8,825.86
063 GAME 2433	108687 630	Option 2433 Color Reveal	2,298,400 PC	0.00547	12,572.25
064 GAME 2433	108687 640	Option 2433 Synchronized printing	2,298,400 PC	0.00480	11,032.32
065 GAME 2433	108687 650	Game 2433 MEGA LOTTERIA - TRK 17	2,296,550 PC	0.03064	70,366.29
066 GAME 2433	108687 660	Option 2433 Full UV	2,296,550 PC	0.00384	8,818.75
067 GAME 2433	108687 670	Option 2433 Color Reveal	2,296,550 PC	0.00547	12,562.13

Continued...

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
068 GAME 2433	108687 680	Option 2433 Synchronized printing	2,296,550 PC	0.00480	11,023.44
069 GAME 2433	108687 690	Game 2433 MEGA LOTTERIA - TRK 18	2,294,150 PC	0.03064	70,292.76
070 GAME 2433	108687 700	Option 2433 Full UV	2,294,150 PC	0.00384	8,809.54
071 GAME 2433	108687 710	Option 2433 Color Reveal	2,294,150 PC	0.00547	12,549.00
072 GAME 2433	108687 720	Option 2433 Synchronized printing	2,294,150 PC	0.00480	11,011.92
073 GAME 2433	108687 730	Game 2433 MEGA LOTTERIA - TRK 19	2,287,150 PC	0.03064	70,078.28
074 GAME 2433	108687 740	Option 2433 Full UV	2,287,150 PC	0.00384	8,782.66
075 GAME 2433	108687 750	Option 2433 Color Reveal	2,287,150 PC	0.00547	12,510.71
076 GAME 2433	108687 760	Option 2433 Synchronized printing	2,287,150 PC	0.00480	10,978.32
077 GAME 2433	108687 770	Game 2433 MEGA LOTTERIA - TRK 20	2,295,500 PC	0.03064	70,334.12
078 GAME 2433	108687 780	Option 2433 Full UV	2,295,500 PC	0.00384	8,814.72
079 GAME 2433	108687 790	Option 2433 Color Reveal	2,295,500 PC	0.00547	12,556.39
080 GAME 2433	108687 800	Option 2433 Synchronized printing	2,295,500 PC	0.00480	11,018.40
081 GAME 2433	108687 810	Game 2433 MEGA LOTTERIA - TRK 21	2,287,300 PC	0.03064	70,082.87
082 GAME 2433	108687 820	Option 2433 Full UV	2,287,300 PC	0.00384	8,783.23
083 GAME 2433	108687 830	Option 2433 Color Reveal	2,287,300 PC	0.00547	12,511.53
084 GAME 2433	108687 840	Option 2433 Synchronized printing	2,287,300 PC	0.00480	10,979.04
085 GAME 2433	108687 850	Game 2433 MEGA LOTTERIA - TRK 22	1,052,550 PC	0.03064	32,250.13

Continued...

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
086 GAME 2433	108687 860	Option 2433 Full UV	1,052,550 PC	0.00384	4,041.79
087 GAME 2433	108687 870	Option 2433 Color Reveal	1,052,550 PC	0.00547	5,757.45
088 GAME 2433	108687 880	Option 2433 Synchronized printing	1,052,550 PC	0.00480	5,052.24
089 GAME 2433	108687 890	Rounding Adjustment		(	0.02)
				TOTAL AMOUNT DUE	USD 2,197,706.06

REMARKS:
Unrounded Invoice Total \$2,197,706.0625

PAYMENT TERMS:
Due within 30 days

REMITTANCE:
Please remit payment in USD:

For wire transfer payments:
Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104
SWIFT: WFBUS6S
ABA No. 121000248
Account No. 4417073848
Account Name: IGT Global Solutions Corp

For ACH payments:
Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104
ABA No. 121000248
Account No. 4417073848
Account Name: IGT Global Solutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

Scratch Ticket Game Closing Analysis

02/28/21 Thru 02/25/23

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	Week 13*	Week 21	Week 13	Week 17	Week 30	Week 41	Week 66*	Week 45	None
10M-14.99M	Week 17	None	None	Week 27	Week 43	None	None	None	None
15M-19.99M	Week 25	None	None	Week 47*	None	None	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	Week 59*	Week 54*	None	None	Week 59*	None	None	None
30M-34.99M	None	Week 55*	None	None	None	None	None	None	None
>=35M	None	None	None	Week 55*	Week 47	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	\$605,763	\$671,354	\$1,218,171	\$1,985,045	\$2,418,561	\$3,720,871	\$3,548,614	\$6,136,988	None
10M-14.99M	\$575,127	None	None	\$2,099,094	\$2,648,035	None	None	None	None
15M-19.99M	\$589,321	None	None	\$1,645,025	None	None	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	\$830,007	\$1,352,586	None	None	\$7,343,720	None	None	None
30M-34.99M	None	\$1,037,735	None	None	None	None	None	None	None
>=35M	None	None	None	\$4,608,748	\$8,066,364	None	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only

Bowersock, Dale

From: Gough, Riley <Riley.Gough@IGT.com>
Sent: Monday, May 22, 2023 11:22 AM
To: Bowersock, Dale
Cc: ProductsScratchTeam
Subject: RE: June Pre-call Recommendations

CAUTION: This email originated outside the Texas Lottery's email system. DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.

Hi Dale,

No issues with the below games list.

Thanks,
 Riley

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Monday, May 22, 2023 9:23 AM
To: Gough, Riley <Riley.Gough@IGT.com>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>
Subject: June Pre-call Recommendations

CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

The games below are my recommendations for the June Pre-calls.

Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware
2439	\$1	17,131,800	\$5,000 CASH BLOWOUT	9/6/22			37	88.99%	5,667	3,885	766
2489	\$2	9,173,500	LUCKY SHAMROCK	1/16/23			18	89.49%	3,085	3,164	72
2433	\$10	49,110,750	MEGA LOTERIA	2/7/22			67	98.69%	4,238	1,174	30

Close dates:

- Pre-call = 6/2/23
- Call = 7/2/23
- EOG = 8/16/23
- EOY = 2/12/24

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