

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**SUMMARY REPORT**

**Scratch Ticket Information**

Date Completed

8/21/2023

Game #	2434	Confirmed Packs	4,666
Game Name	Million Dollar Loteria	Active Packs	786
Quantity Printed	16,932,075	Warehouse Packs	30
Price Point	\$20	Returned Packs	2,194
Start Date	9/19/2022	Printed Payout Percentage	75.02%
Top Prize	\$ 1,000,000	Percent Sold	98.28%
Number of Top Prizes Remaining	1	Number of Weeks Out	48

**Current Game Sales Analysis****TANGIBLE COSTS****Expenditure Impact:**

Cost to print tickets	\$ 787,341	Actual ticket production costs
Prize payout expense	\$ 247,314,870	Data from Instant Ticket Tier Liability screen in ES

<b>Estimated Direct Costs</b>	<b>\$ 248,102,211</b>
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**TANGIBLE BENEFITS****Revenue Impact:**

Estimated sales	\$ 332,816,866	Based on # of tkts printed, times % sold from DaVinci report, times the price point
<b>Total Estimated Benefits</b>	<b>\$ 332,816,866</b>	

<b>Excess of Revenue over Expended</b>	<b>\$ 84,714,655</b>
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**INTANGIBLE POSITIVE BENEFITS:**

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

**INTANGIBLE NEGATIVE BENEFITS:**

- There are still valuable prizes remaining in this game.

**Assumptions:**

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

**Weekly Sales Comparison Information**

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	403,300
Next week	\$	469,180
Next week	\$	634,760
Avg Weekly Sales Current Game	\$	502,413
Avg Weekly Sales \$20; 5M-9.99M*	\$	3,720,871
<b>Percentage Of Variance In Sales</b>		<b>86%</b>

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**RECOMMENDATION AND APPROVALS**

**Instant Ticket Information**

Game #	2434	Printed Payout Percentage	75.02%
Game Name	Million Dollar Loteria	Actual Payout Percentage	74.31%
Percent Sold	98.28%	Number of Weeks Out	48
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.*			41

\* No data at the 15M-19.99M range so the 5M-9.99M range was used for this analysis.

**Recommendation**

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

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8/25/2023

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Scratch Ticket Strategy Coordinator      Date

8/25/2023

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Products Manager      Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

*Not Required - >85% Sell Through*

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Lottery Operations Division Director      Date

*Not Required - >85% Sell Through*

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Controller      Date

*Not Required - >85% Sell Through*

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Deputy Executive Director      Date

*Not Required - >85% Sell Through*

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Executive Director      Date



*Play the Games of Texas!*

Da Vinci Report

8/21/23

Week End Date:8/19/23

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														8/19/23	8/12/23	8/5/23	7/29/23
Sold/Closing	2425	\$5	32,632,050	SUPER CROSSWORD	2/24/22	9/3/23	10/18/23	77	95.79%	3,304	2,053	6,132	1,263	\$453,805.00	\$542,140.00	\$572,775.00	\$620,145.00
	2389	\$5	7,160,625	TRIPLE TRIPLER	3/6/23	9/3/23	10/18/23	24	73.07%	1,044	747	18,234	3,420	\$116,045.00	\$130,975.00	\$166,005.00	\$175,655.00
	2333	\$10	28,628,600	\$250,000 50X CASHWORD	12/20/21	7/14/23	8/28/23	87	94.64%	612	160	7,888	2,554	\$51,580.00	\$130,270.00	\$285,080.00	\$584,690.00
	2441	\$10	14,063,350	\$500,000 CASH BLOWOUT	9/6/22	9/3/23	10/18/23	50	53.39%	4,673	3,529	116,049	1,272	\$564,030.00	\$548,150.00	\$587,220.00	\$584,290.00
	2410	\$10	8,198,500	MONOPOLY	12/5/22	9/3/23	10/18/23	37	64.03%	1,300	1,131	53,936	583	\$196,830.00	\$205,660.00	\$241,240.00	\$245,590.00
	2407	\$10	12,236,750	PAYOUT MULTIPLIER	7/5/22	8/13/23	9/27/23	59	59.37%	320	289	96,565	360	\$72,800.00	\$101,220.00	\$121,160.00	\$144,210.00
	2434	\$20	16,932,075	MILLION DOLLAR LOTERIA	9/19/22			48	98.28%	4,666	786	30	2,194	\$403,300.00	\$469,180.00	\$634,760.00	\$820,220.00
	2358	\$50	5,984,660	\$1,000,000 ULTIMATE	12/20/21	9/3/23	10/18/23	87	97.65%	2,458	945	286	345	\$439,950.00	\$536,150.00	\$560,950.00	\$734,150.00
	2344	\$50	10,279,600	500X LOTERIA SPECTACULAR	10/18/21			96	92.39%	9,531	2,260	24,441	160	\$1,376,900.00	\$1,354,150.00	\$1,525,650.00	\$1,567,300.00

## Liability for 2434 / for Life to Date

Product Status:  
ActiveSmartCash Enabled:  
N/A

Validation Range: 05/14/2022 - 12/31/2037

## Outstanding Prizes

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$20.00	10560	\$211,200.00	328143	\$6,562,860.00	96.88%	16404170
2	2	N/A	\$20.00	16556	\$331,120.00	660616	\$13,212,320.00	97.56%	16518107
3	3	N/A	\$20.00	24250	\$485,000.00	991613	\$19,832,260.00	97.61%	16527883
4	4	N/A	\$30.00	5310	\$159,300.00	164182	\$4,925,460.00	96.87%	16401611
5	5	N/A	\$30.00	7563	\$226,890.00	330944	\$9,928,320.00	97.77%	16553774
6	6	N/A	\$30.00	7287	\$218,610.00	331489	\$9,944,670.00	97.85%	16567869
7	7	N/A	\$30.00	3723	\$111,690.00	165561	\$4,966,830.00	97.80%	16559694
8	8	N/A	\$30.00	3559	\$106,770.00	165652	\$4,969,560.00	97.90%	16575944
9	0	N/A	\$40.00	430	\$17,200.00	13691	\$547,640.00	96.95%	16416474
10	0	N/A	\$40.00	584	\$23,360.00	27646	\$1,105,840.00	97.93%	16581797
11	0	N/A	\$40.00	623	\$24,920.00	27592	\$1,103,680.00	97.79%	16558207
12	0	N/A	\$40.00	1098	\$43,920.00	55271	\$2,210,840.00	98.05%	16602258
13	0	N/A	\$40.00	880	\$35,200.00	41474	\$1,658,960.00	97.92%	16580272
14	0	N/A	\$40.00	900	\$36,000.00	41441	\$1,657,640.00	97.87%	16572166
15	0	N/A	\$40.00	618	\$24,720.00	27575	\$1,103,000.00	97.81%	16560918
16	0	N/A	\$40.00	1259	\$50,360.00	55167	\$2,206,680.00	97.77%	16554279
17	0	N/A	\$40.00	926	\$37,040.00	41294	\$1,651,760.00	97.81%	16560708
18	0	N/A	\$50.00	450	\$22,500.00	13663	\$683,150.00	96.81%	16392187
19	0	N/A	\$50.00	1186	\$59,300.00	55306	\$2,765,300.00	97.90%	16576600
20	0	N/A	\$50.00	2257	\$112,850.00	110574	\$5,528,700.00	98.00%	16593376
21	0	N/A	\$50.00	2039	\$101,950.00	96681	\$4,834,050.00	97.93%	16582353
22	0	N/A	\$50.00	2687	\$134,350.00	138442	\$6,922,100.00	98.10%	16609699
23	0	N/A	\$50.00	2474	\$123,700.00	124459	\$6,222,950.00	98.05%	16602058
24	0	N/A	\$50.00	2524	\$126,200.00	124541	\$6,227,050.00	98.01%	16595738
25	0	N/A	\$100.00	767	\$76,700.00	16151	\$1,615,100.00	95.47%	16164436
26	0	N/A	\$100.00	4103	\$410,300.00	137051	\$13,705,100.00	97.09%	16439901
27	0	N/A	\$100.00	1333	\$133,300.00	55044	\$5,504,400.00	97.64%	16531726
28	0	N/A	\$100.00	5110	\$511,000.00	220699	\$22,069,900.00	97.74%	16548906
29	0	N/A	\$100.00	1297	\$129,700.00	55095	\$5,509,500.00	97.70%	16542642
30	0	N/A	\$100.00	3791	\$379,100.00	165547	\$16,554,700.00	97.76%	16553013
31	0	N/A	\$150.00	484	\$72,600.00	22091	\$3,313,650.00	97.86%	16569057
32	0	N/A	\$150.00	1547	\$232,050.00	69063	\$10,359,450.00	97.81%	16561108
33	0	N/A	\$150.00	910	\$136,500.00	41520	\$6,228,000.00	97.86%	16568931
34	0	N/A	\$200.00	209	\$41,800.00	3907	\$781,400.00	94.92%	16072307
35	0	N/A	\$200.00	453	\$90,600.00	13679	\$2,735,800.00	96.79%	16389318
36	0	N/A	\$200.00	333	\$66,600.00	13773	\$2,754,600.00	97.64%	16532359
37	0	N/A	\$200.00	290	\$58,000.00	13877	\$2,775,400.00	97.95%	16585473
38	0	N/A	\$200.00	900	\$180,000.00	41375	\$8,275,000.00	97.87%	16571605
39	0	N/A	\$250.00	152	\$38,000.00	7192	\$1,798,000.00	97.93%	16581629
40	0	N/A	\$250.00	382	\$95,500.00	17878	\$4,469,500.00	97.91%	16577855
41	0	N/A	\$250.00	406	\$101,500.00	17919	\$4,479,750.00	97.78%	16556935
42	0	N/A	\$500.00	2	\$1,000.00	140	\$70,000.00	98.59%	16693595
43	0	N/A	\$500.00	36	\$18,000.00	2085	\$1,042,500.00	98.30%	16644684
44	0	N/A	\$500.00	64	\$32,000.00	3476	\$1,738,000.00	98.19%	16625958
45	0	N/A	\$500.00	40	\$20,000.00	2085	\$1,042,500.00	98.12%	16613353
46	0	N/A	\$1,000.00	7	\$7,000.00	129	\$129,000.00	94.85%	16060571
47	0	N/A	\$1,000.00	14	\$14,000.00	396	\$396,000.00	96.59%	16353906
48	0	N/A	\$1,000.00	2	\$2,000.00	140	\$140,000.00	98.59%	16693595
49	0	N/A	\$1,000.00	15	\$15,000.00	416	\$416,000.00	96.52%	16342791
50	0	N/A	\$5,000.00	0	\$0.00	10	\$50,000.00	100.00%	16932074
51	0	N/A	\$5,000.00	4	\$20,000.00	102	\$510,000.00	96.23%	16293128
52	0	N/A	\$5,000.00	2	\$10,000.00	108	\$540,000.00	98.18%	16624218
53	0	N/A	\$20,000.00	1	\$20,000.00	3	\$60,000.00	75.00%	12699057
54	0	N/A	\$20,000.00	0	\$0.00	12	\$240,000.00	100.00%	16932074
55	0	N/A	\$20,000.00	0	\$0.00	12	\$240,000.00	100.00%	16932074
56	0	N/A	\$1,000,000.00	1	\$1,000,000.00	7	\$7,000,000.00	87.50%	14815564
Totals:				122398	\$6,736,400.00	5,053,999	\$247,314,870.00		

DocuSign Envelope ID: B4D6D71C-10A9-47B0-9AAB-36EC46BAC0AF						PRIZE STRUCTURE				RETAIL PRICE:				\$20.00	
POOLS:		141.10	MAX QUANTITY		17,136,000	Million Dollar Loteria				REVENUE:				\$338,641,500	
PACKS / GAME:		677,283	Texas Lottery Game # 2434				IGT Job # 014006				PRIZE FUND:				\$254,051,270
PACKS / POOL:		4,800	Version 5 dated September 28, 2021				INSTANT FUND:				\$254,051,270				
PACK SIZE:		25					INSTANT-WIN PAYOUT:				75.0207136%				
POOL SIZE:		120,000													
PRIZE LEVEL	TIER CODE	GAME 1 (GRID) WIN UP TO 3 TIMES!	GAME 2 (MATCH 4) WIN UP TO 2 TIMES!	GAME 3 (MATCH 2) WIN UP TO 7 TIMES!	GAME 4 (MATCH 2) WIN \$100 OR \$200!	Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN:)	TOTAL PRIZES	WINNERS IN 120,000 (PER POOL)	WINNERS IN 25 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER	
1	L	\$20 or	\$20 or	\$20 or	-	1	\$20	49.99	338,703	2,400	0.50	\$6,774,060	2.67%	Low Tier: 15.99%	
2	L	-	(\$10 x 2) or	(\$10 x 2) or	-	2	\$20	25.00	677,172	4,800	1.00	\$13,543,440	5.33%		
3	L	-	\$10	\$10	-	2	\$20	16.67	1,015,863	7,200	1.50	\$20,317,260	8.00%		
4	G	\$30 or	\$30 or	\$30 or	-	1	\$30	99.90	169,492	1,200	0.25	\$5,084,760	2.00%		
5	G	\$20	-	\$10	-	2	\$30	50.02	338,507	2,400	0.50	\$10,155,210	4.00%		
6	G	-	\$10 x 2	\$10	-	3	\$30	49.98	338,776	2,400	0.50	\$10,163,280	4.00%		
7	G	\$20	\$10	-	-	2	\$30	100.02	169,284	1,200	0.25	\$5,078,520	2.00%		
8	G	-	-	\$10 x 3	-	3	\$30	100.06	169,211	1,200	0.25	\$5,076,330	2.00%		
9	M	\$40 or	\$40 or	\$40 or	-	1	\$40	1,199.07	14,121	100		\$564,840	0.22%	: 14.00%	
10	M	\$20	\$10 x 2	-	-	3	\$40	599.79	28,230	200		\$1,129,200	0.44%		
11	M	\$20	-	\$10 x 2	-	3	\$40	600.11	28,215	200		\$1,128,600	0.44%		
12	M	\$20	\$10	\$10	-	3	\$40	300.38	56,369	399		\$2,254,760	0.89%		
13	M	-	\$10 x 2	\$10 x 2	-	4	\$40	399.78	42,354	300		\$1,694,160	0.67%		
14	M	-	-	\$10 x 4	-	4	\$40	399.90	42,341	300		\$1,693,640	0.67%		
15	M	-	(\$20 x 2) or	(\$20 x 2) or	-	2	\$40	600.58	28,193	200		\$1,127,720	0.44%		
16	M	\$30	\$10	-	-	2	\$40	300.08	56,426	400		\$2,257,040	0.89%		
17	M	\$30	-	\$10	-	2	\$40	401.04	42,220	299		\$1,688,800	0.66%		
18	M	\$50 or	\$50 or	\$50 or	-	1	\$50	1,199.75	14,113	100		\$705,650	0.28%		
19	M	(\$20 + \$30) or	(\$20 + \$30) or	(\$20 + \$30) or	-	2	\$50	299.73	56,492	400		\$2,824,600	1.11%		
20	M	\$30	\$10	\$10	-	3	\$50	150.07	112,831	800		\$5,641,550	2.22%		
21	M	\$40	-	\$10	-	2	\$50	171.52	98,720	700		\$4,936,000	1.94%		
22	M	\$20	\$10	\$10 x 2	-	4	\$50	119.98	141,129	1,000		\$7,056,450	2.78%		
23	M	-	-	(\$10 x 3) + \$20	-	4	\$50	133.39	126,933	900		\$6,346,650	2.50%		
24	M	-	\$10 x 2	\$10 x 3	-	5	\$50	133.26	127,065	901		\$6,353,250	2.50%		
25	M	\$100 or	\$100 or	\$100 or	-	1	\$100	1,000.83	16,918	120		\$1,691,800	0.67%		
26	M	-	-	-	\$100	1	\$100	119.95	141,154	1,000		\$14,115,400	5.56%		
27	M	(\$20 + \$30 + \$50) or	-	(\$20 + \$30 + \$50) or	-	3	\$100	300.34	56,377	400		\$5,637,700	2.22%		
28	M	\$20	\$10 x 2	(\$10 x 2) + (\$20 x 2)	-	7	\$100	74.98	225,809	1,600		\$22,580,900	8.89%		
29	M	\$50	\$50	-	-	2	\$100	300.26	56,392	400		\$5,639,200	2.22%		
30	M	\$20 + \$30	-	\$10 x 5	-	7	\$100	99.99	169,338	1,200		\$16,933,800	6.67%		
31	M	\$20 + \$30	-	-	\$100	3	\$150	750.04	22,575	160		\$3,386,250	1.33%		
32	M	\$20 + \$30 + \$50	\$10 x 2	\$10 x 3	-	8	\$150	239.80	70,610	500		\$10,591,500	4.17%		
33	M	-	-	\$10 x 5	\$100	6	\$150	399.06	42,430	301		\$6,364,500	2.51%		
34	M	\$200 or	\$200 or	\$200 or	-	1	\$200	4,113.72	4,116	29		\$823,200	0.32%		
35	M	-	-	-	\$200	1	\$200	1,198.14	14,132	100		\$2,826,400	1.11%		
36	M	\$100	-	-	\$100	2	\$200	1,200.35	14,106	100		\$2,821,200	1.11%		
37	M	\$20 + \$30	\$20 + \$30	-	\$100	5	\$200	1,195.18	14,167	100		\$2,833,400	1.12%		
38	M	\$20 + \$30 + \$50	\$10 x 2	(\$10 x 6) + \$20	-	12	\$200	400.52	42,275	300		\$8,455,000	3.33%		
39	M	\$20 + \$30	-	-	\$200	3	\$250	2,305.57	7,344	52		\$1,836,000	0.72%		
40	M	\$20 + \$30 + \$50	\$10 x 2	\$10 x 3	\$100	9	\$250	927.28	18,260	129		\$4,565,000	1.80%		
41	M	\$50 + \$100	\$10 + \$40	\$10 x 5	-	9	\$250	923.99	18,325	130		\$4,581,250	1.80%		
42	M	\$500 or	\$500 or	\$500 or	-	1	\$500	119,239.96	142	1		\$71,000	0.03%		
43	M	\$50 + \$100	\$50 x 2	\$10 x 5	\$200	10	\$500	7,983.06	2,121	15		\$1,060,500	0.42%		
44	M	\$20 + \$30 + \$50	\$10 + \$20	\$10 x 7	\$100 + \$200	14	\$500	4,783.07	3,540	25		\$1,770,000	0.70%		
45	M	\$50 + \$100 + \$200	\$10 x 2	\$10 x 3	\$100	9	\$500	7,968.04	2,125	15		\$1,062,500	0.42%		
46	H	\$1,000 or	\$1,000 or	\$1,000 or	-	1	\$1,000	124,500.55	136	1		\$136,000	0.05%	Mid Tier: 65.75%	
47	H	\$100 + \$500	\$50 x 2	(\$50 x 2) + (\$20 x 5)	\$100	12	\$1,000	41,297.74	410	3		\$410,000	0.16%		
48	H	\$100	\$200 + \$500	\$50 x 4	-	7	\$1,000	119,239.96	142	1		\$142,000	0.06%		
49	H	\$50 + \$100 + \$200	\$20 + \$30	(\$50 x 5) + \$20 + \$30	\$100 + \$200	14	\$1,000	39,285.56	431	3		\$431,000	0.17%		
50	H	\$5,000 or	\$5,000 or	\$5,000 or	-	1	\$5,000	1,693,207.50	10			\$50,000	0.02%		
51	H	\$500 + \$1,000	\$500 + \$1,000	(\$500 x 3) + (\$50 x 4)	\$100 + \$200	13	\$5,000	159,736.56	106			\$530,000	0.21%		
52	H	\$100 + \$200 + \$500	\$200 x 2	x 3) + (\$50 x 2) + \$100	\$100	13	\$5,000	153,927.95	110			\$550,000	0.22%		
53	H	-	\$20,000 or	\$20,000 or	-	1	\$20,000	4,233,018.75	4			\$80,000	0.03%		
54	H	\$1,000 + \$5,000	\$1,000 x 2	\$1,000 x 2) + (\$5,000 x 2)	-	8	\$20,000	1,411,006.25	12			\$240,000	0.09%		
55	H	\$5,000	\$5,000 x 2	\$5,000 x 2) + (\$100 x 2) + \$5,000	\$100 + \$200	12	\$20,000	1,411,006.25	12			\$240,000	0.09%		
56	H	\$1,000,000 or	\$1,000,000 or	\$1,000,000 or	-	1	\$1,000,000	2,116,509.38	8			\$8,000,000	3.15%		
TOTAL CASH PRIZES							1 in 2 Decimals:	3.27	5,176,397	36,684	4.75	\$254,051,270	100.00%	High Tier: 4.25%	
							1 in 4 Decimals:	3.2710							



# INTEROFFICE MEMO

Gary Grief, Executive Director      LaDonna Castañuela, Charitable Bingo Operations Director

## Payment Approval

June 7, 2022

The attached invoice(s) for service is being submitted for approval.

Vendor Name	IGT
P.O. Number (if applicable)	362-22-9009RL005
Invoice Number	90126859
Tx Game Name:	Game #2434 Million Dollar Loteria
Invoice Amount:	\$787,341.49

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock (Scratch Ticket Strategy Coordinator)  
Please forward to the next person for approval

6/8/2022

Date

6/8/2022

JB



Robert Tirloni (Products Manager)  
Please forward to the next person for approval

6/8/2022

Date

Ryan Mindell (Lottery Operations Division Director)

6/8/2022

Date

Please return to Maria Perez in the Office of the Controller by

**June 17, 2022**





IGT Global Solutions Corporation  
 d/b/a IGT Solutions Corp. in the State of Texas  
 10 Memorial Boulevard  
 Providence, RI 02903  
 USA  
 Telephone 401 392-1000  
 Fax 401 392-1234  
 FED ID No. 05-0389840

# INVOICE

INVOICE NUMBER: 90126859  
 DATE : June 1, 2022

BILL TO: 20318  
 Texas Lottery Commission  
 Gary Grief, Executive Director  
 611 East 6th Street  
 Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2434	112722 010	Game 2434 MILLION DOLLAR LOTERIA -	2,168,325 PC	0.03210	69,603.23
002 GAME 2434	112722 020	Option 2434 Full UV	2,168,325 PC	0.00384	8,326.37
003 GAME 2434	112722 030	Option 2434 4 Color Marking System	2,168,325 PC	0.00576	12,489.55
004 GAME 2434	112722 040	Option 2434 Synchronized Printing	2,168,325 PC	0.00480	10,407.96
005 GAME 2434	112722 050	Game 2434 MILLION DOLLAR LOTERIA -	2,202,425 PC	0.03210	70,697.84
006 GAME 2434	112722 060	Option 2434 Full UV	2,202,425 PC	0.00384	8,457.31
007 GAME 2434	112722 070	Option 2434 4 Color Marking System	2,202,425 PC	0.00576	12,685.97
008 GAME 2434	112722 080	Option 2434 Synchronized Printing	2,202,425 PC	0.00480	10,571.64
009 GAME 2434	112722 090	Game 2434 MILLION DOLLAR LOTERIA -	2,192,850 PC	0.03210	70,390.49
010 GAME 2434	112722 100	Option 2434 Full UV	2,192,850 PC	0.00384	8,420.54
011 GAME 2434	112722 110	Option 2434 4 Color Marking System	2,192,850 PC	0.00576	12,630.82
012 GAME 2434	112722 120	Option 2434 Synchronized Printing	2,192,850 PC	0.00480	10,525.68
013 GAME 2434	112722 130	Game 2434 MILLION DOLLAR LOTERIA -	2,046,400 PC	0.03210	65,689.44

Continued...

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
014 GAME 2434	112722 140	Option 2434 Full UV	2,046,400 PC	0.00384	7,858.18
015 GAME 2434	112722 150	Option 2434 4 Color Marking System	2,046,400 PC	0.00576	11,787.26
016 GAME 2434	112722 160	Option 2434 Synchronized Printing	2,046,400 PC	0.00480	9,822.72
017 GAME 2434	112722 170	Game 2434 MILLION DOLLAR LOTERIA -	2,099,875 PC	0.03210	67,405.99
018 GAME 2434	112722 180	Option 2434 Full UV	2,099,875 PC	0.00384	8,063.52
019 GAME 2434	112722 190	Option 2434 4 Color Marking System	2,099,875 PC	0.00576	12,095.28
020 GAME 2434	112722 200	Option 2434 Synchronized Printing	2,099,875 PC	0.00480	10,079.40
021 GAME 2434	112722 210	Game 2434 MILLION DOLLAR LOTERIA -	2,103,100 PC	0.03210	67,509.51
022 GAME 2434	112722 220	Option 2434 Full UV	2,103,100 PC	0.00384	8,075.90
023 GAME 2434	112722 230	Option 2434 4 Color Marking System	2,103,100 PC	0.00576	12,113.86
024 GAME 2434	112722 240	Option 2434 Synchronized Printing	2,103,100 PC	0.00480	10,094.88
025 GAME 2434	112722 250	Game 2434 MILLION DOLLAR LOTERIA -	2,096,225 PC	0.03210	67,288.82
026 GAME 2434	112722 260	Option 2434 Full UV	2,096,225 PC	0.00384	8,049.50
027 GAME 2434	112722 270	Option 2434 4 Color Marking System	2,096,225 PC	0.00576	12,074.26
028 GAME 2434	112722 280	Option 2434 Synchronized Printing	2,096,225 PC	0.00480	10,061.88
029 GAME 2434	112722 290	Game 2434 MILLION DOLLAR LOTERIA -	2,022,875 PC	0.03210	64,934.29
030 GAME 2434	112722 300	Option 2434 Full UV	2,022,875 PC	0.00384	7,767.84
031 GAME 2434	112722 310	Option 2434 4 Color Marking System	2,022,875 PC	0.00576	11,651.76

Continued...



INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
032 GAME 2434	112722 320	Option 2434 Synchronized Printing	2,022,875	PC 0.00480	9,709.80
				TOTAL AMOUNT DUE	USD 787,341.49

REMARKS:  
Unrounded Invoice Total \$787,341.4875

PAYMENT TERMS:  
Due within 30 days

REMITTANCE:  
Please remit payment in USD:

For wire transfer payments:  
Wells Fargo Bank, N.A  
420 Montgomery Street  
San Francisco CA 94104  
SWIFT: WFBIUS6S  
ABA No. 121000248  
Account No. 4417073848  
Account Name: IGT Global Solutions Corp

For ACH payments:  
Wells Fargo Bank, N.A  
420 Montgomery Street  
San Francisco CA 94104  
ABA No. 121000248  
Account No. 4417073848  
Account Name: IGT Global Solutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

## Scratch Ticket Game Closing Analysis

02/28/21 Thru 02/25/23

### Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	Week 13*	Week 21	Week 13	Week 17	Week 30	Week 41	Week 66*	Week 45	None
10M-14.99M	Week 17	None	None	Week 27	Week 43	None	None	None	None
15M-19.99M	Week 25	None	None	Week 47*	None	None	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	Week 59*	Week 54*	None	None	Week 59*	None	None	None
30M-34.99M	None	Week 55*	None	None	None	None	None	None	None
>=35M	None	None	None	Week 55*	Week 47	None	None	None	None

### Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	\$605,763	\$671,354	\$1,218,171	\$1,985,045	\$2,418,561	\$3,720,871	\$3,548,614	\$6,136,988	None
10M-14.99M	\$575,127	None	None	\$2,099,094	\$2,648,035	None	None	None	None
15M-19.99M	\$589,321	None	None	\$1,645,025	None	None	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	\$830,007	\$1,352,586	None	None	\$7,343,720	None	None	None
30M-34.99M	None	\$1,037,735	None	None	None	None	None	None	None
>=35M	None	None	None	\$4,608,748	\$8,066,364	None	None	None	None

None = no games at this level with 85% sell through

\* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only

## Scratch Ticket Game Closing Analysis

02/28/21      Thru      02/25/23

### Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point				
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< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	Week 13*	Week 21	Week 13	Week 17	Week 30	Week 41	Week 66*	Week 45	None
10M-14.99M	Week 17	None	None	Week 27	Week 43	None	None	None	None
15M-19.99M	Week 25	None	None	Week 47*	None	None	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	Week 59*	Week 54*	None	None	Week 59*	None	None	None
30M-34.99M	None	Week 55*	None	None	None	None	None	None	None
>=35M	None	None	None	Week 55*	Week 47	None	None	None	None

### Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	\$605,763	\$671,354	\$1,218,171	\$1,985,045	\$2,418,561	\$3,720,871	\$3,548,614	\$6,136,988	None
10M-14.99M	\$575,127	None	None	\$2,099,094	\$2,648,035	None	None	None	None
15M-19.99M	\$589,321	None	None	\$1,645,025	None	None	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	\$830,007	\$1,352,586	None	None	\$7,343,720	None	None	None
30M-34.99M	None	\$1,037,735	None	None	None	None	None	None	None
>=35M	None	None	None	\$4,608,748	\$8,066,364	None	None	None	None

None = no games at this level with 85% sell through

\* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only