

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**SUMMARY REPORT**

**Scratch Ticket Information**

Date Completed

4/24/2023

Game #	2440	Confirmed Packs	7,903
Game Name	\$200,000 Cash Blowout	Active Packs	5,346
Quantity Printed	12,237,000	Warehouse Packs	28,471
Price Point	\$5	Returned Packs	437
Start Date	9/6/2022	Printed Payout Percentage	67.96%
Top Prize	\$ 200,000	Percent Sold	72.52%
Number of Top Prizes Remaining	1	Number of Weeks Out	33

**Current Game Sales Analysis**TANGIBLE COSTS**Expenditure Impact:**

Cost to print tickets	\$ 1,509,509	Actual ticket production costs
Prize payout expense	\$ 29,307,905	Data from Instant Ticket Tier Liability screen in ES

**Estimated Direct Costs**      **\$ 30,817,414**

TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 44,371,362	Based on # of tkts printed, times % sold from DaVinci report, times the price point
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**Total Estimated Benefits**      **\$ 44,371,362**

**Excess of Revenue over Expended \$ 13,553,948**

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

**Weekly Sales Comparison Information**

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	620,110
Next week	\$	637,215
Next week	\$	676,930
Avg Weekly Sales Current Game	\$	644,752
Avg Weekly Sales \$5; 10M-14.99M Qty	\$	2,099,094
Percentage Of Variance In Sales		69%

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**RECOMMENDATION AND APPROVALS**

### Instant Ticket Information

Game #	2440	Printed Payout Percentage	67.96%
Game Name	\$200,000 Cash Blowout	Actual Payout Percentage	66.05%
Percent Sold	72.52%	Number of Weeks Out	33
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			27

### Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

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*Dale Bowersack*

4/25/2023

Instant Product Coordinator Date

*Will Russ*

4/26/2023

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

*Robert Lee*

4/30/2023

Lottery Operations Division Direct Date

*KG Kelly Stuckey*

5/2/2023

Controller Date

*Ry Mitchell*

5/2/2023

Deputy Executive Director Date

*Gary Shuf*

5/3/2023

Executive Director Date



*Play the Games of Texas!*

Da Vinci Report

4/24/23

Week End Date:4/22/23

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														4/22/23	4/15/23	4/8/23	4/1/23
Baseline	2507	\$1	17,373,900	EZ LOTERIA	3/6/23			7	24.61%	17,279	14,755	52,290	6	\$799,210.00	\$625,255.00	\$663,791.00	\$717,996.00
	2503	\$2	22,221,750	BREAK THE BANK	3/20/23			5	13.99%	14,388	13,355	121,810	8	\$1,412,954.00	\$1,542,628.00	\$1,452,804.00	\$1,215,780.00
	2427	\$2	30,059,250	CLASSIC BINGO!	2/20/23			9	15.95%	14,159	10,221	174,681	15	\$1,058,486.00	\$1,141,024.00	\$1,218,386.00	\$1,074,312.00
	2477	\$5	7,219,050	\$200,000 COLOSSAL CASH	3/20/23			5	37.63%	18,338	10,469	28,771	5	\$2,239,800.00	\$2,841,975.00	\$3,035,945.00	\$3,565,940.00
	2481	\$5	7,224,975	50X LUCKY	4/17/23			1	5.72%	37,079	12,498	37,843	16	\$2,063,980.00	\$1,500.00	\$0	\$0
	2471	\$5	7,219,275	CASH GAMES	2/20/23			9	51.18%	12,688	7,676	24,383	9	\$1,023,530.00	\$1,324,025.00	\$1,561,655.00	\$1,712,300.00
	2497	\$5	7,218,600	COOL CASH	2/6/23			11	54.73%	11,994	6,827	21,894	55	\$841,800.00	\$1,034,195.00	\$1,153,650.00	\$1,406,235.00
	2473	\$5	7,219,875	LUCKY SYMBOLS	4/3/23			3	24.36%	25,327	13,062	31,680	4	\$2,902,645.00	\$3,605,505.00	\$2,285,615.00	\$750.00
	2389	\$5	7,160,625	TRIPLE TRIPLER	3/6/23			7	48.31%	13,924	7,886	25,348	8	\$1,602,480.00	\$1,765,420.00	\$2,242,425.00	\$2,880,320.00
	2413	\$10	28,619,300	CASH BLOWOUT	3/6/23			7	11.33%	25,347	11,113	466,724	7	\$3,882,570.00	\$4,283,400.00	\$4,604,280.00	\$5,141,900.00
	2421	\$10	8,016,250	CASH WINFALL	2/6/23			11	44.89%	22,116	8,687	54,784	19	\$2,343,010.00	\$2,510,340.00	\$2,606,580.00	\$2,797,880.00
	2516	\$10	4,135,000	INSTANT \$1,000!	4/17/23			1	6.78%	48,484	11,949	12,105	22	\$2,801,040.00	\$1,500.00	\$0	\$0
	2510	\$10	50,141,200	MEGA LOTERIA	2/6/23			11	15.76%	35,421	11,967	787,627	20	\$7,932,700.00	\$7,724,110.00	\$7,471,500.00	\$7,423,490.00
	2475	\$20	9,008,050	JACKPOT MILLIONS	3/20/23			5	14.97%	24,031	10,355	268,611	12	\$4,363,120.00	\$4,997,800.00	\$5,550,200.00	\$6,712,400.00
	2468	\$30	8,544,000	VIP CLUB	2/20/23			9	18.65%	19,857	9,081	245,525	15	\$4,240,080.00	\$4,331,790.00	\$4,787,970.00	\$4,957,290.00
	2435	\$50	10,070,440	500X LOTERIA SPECTACULAR	3/6/23			7	9.04%	27,619	7,102	419,037	12	\$6,621,950.00	\$6,358,800.00	\$6,415,550.00	\$7,581,150.00
	2515	\$100	8,875,515	LOTERIA SUPREME	4/3/23			3	3.50%	49,480	11,367	506,308	2	\$10,416,800.00	\$11,290,000.00	\$9,327,800.00	\$6,000.00
Mature	2439	\$1	17,131,800	\$5,000 CASH BLOWOUT	9/6/22			33	84.08%	7,991	6,557	1,481	94	\$271,617.00	\$294,456.00	\$298,961.00	\$322,109.00
	2461	\$1	34,367,550	20X CASH BLITZ	1/2/23			16	33.99%	11,580	10,073	126,536	22	\$538,862.00	\$563,729.00	\$601,298.00	\$624,018.00
	2424	\$1	823,350	CASH FRENZY	9/14/22			31	0.00%	0	0	3,044	337	\$0	\$0	\$0	\$0
	1878	\$1	854,700	CASH ON THE SPOT	9/18/17			292	0.00%	0	0	1,712	15	\$0	\$0	\$0	\$0
	1804	\$1	829,650	LUCKY STARS	9/18/17			292	0.00%	0	0	64	603	\$0	\$0	\$0	\$0
	2124	\$1	853,200	WINNING 7S	8/8/19			193	0.00%	0	0	1,720	614	\$0	\$0	\$0	\$0
	2443	\$2	10,246,375	10X LUCKY	9/19/22			31	88.14%	3,438	2,760	2,324	86	\$223,116.00	\$230,456.00	\$227,728.00	\$254,588.00
	2469	\$2	9,173,500	LUCKY SHAMROCK	1/16/23			14	80.26%	6,824	5,987	312	38	\$599,746.00	\$649,088.00	\$725,350.00	\$820,692.00
	2321	\$3	47,974,000	\$50,000 BONUS CASHWORD	4/11/22			54	50.14%	11,295	7,719	169,231	79	\$1,258,041.00	\$1,269,261.00	\$1,310,949.00	\$1,331,325.00
	2462	\$3	24,476,125	30X CASH BLITZ CROSSWORD	1/2/23			16	32.98%	11,728	8,770	108,076	35	\$1,232,775.00	\$1,266,042.00	\$1,296,570.00	\$1,393,275.00
	2431	\$3	32,785,800	SPECIAL EDITION LOTERIA	10/17/22			27	38.62%	18,402	11,775	233,895	41	\$1,364,808.00	\$1,378,917.00	\$1,423,320.00	\$1,435,809.00
	2440	\$5	12,237,000	\$200,000 CASH BLOWOUT	9/6/22			33	72.52%	7,903	5,346	28,471	437	\$620,110.00	\$637,215.00	\$676,930.00	\$734,880.00
	2463	\$5	28,138,800	50X CASH BLITZ	1/2/23			16	30.39%	15,966	9,159	232,416	14	\$1,776,635.00	\$1,925,875.00	\$1,990,100.00	\$2,156,130.00

**Liability for 2440 / for Life to Date****Product Status:**  
Active**SmartCash Enabled:**  
N/A**Validation Range:** 08/11/2022 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	454557	\$2,272,785.00	932418	\$4,662,090.00	67.23%	8226535
2	2	N/A	\$10.00	102945	\$1,029,450.00	223487	\$2,234,870.00	68.46%	8377887
3	3	N/A	\$10.00	100011	\$1,000,110.00	226309	\$2,263,090.00	69.35%	8486587
4	4	N/A	\$10.00	98014	\$980,140.00	228188	\$2,281,880.00	69.95%	8560145
5	5	N/A	\$20.00	12543	\$250,860.00	28335	\$566,700.00	69.32%	8482200
6	6	N/A	\$20.00	24384	\$487,680.00	57132	\$1,142,640.00	70.09%	8576528
7	7	N/A	\$20.00	11787	\$235,740.00	28979	\$579,580.00	71.09%	8698818
8	8	N/A	\$20.00	23561	\$471,220.00	58134	\$1,162,680.00	71.16%	8707824
9	0	N/A	\$25.00	12501	\$312,525.00	28265	\$706,625.00	69.33%	8484492
10	0	N/A	\$25.00	12155	\$303,875.00	28662	\$716,550.00	70.22%	8592912
11	0	N/A	\$25.00	11735	\$293,375.00	29031	\$725,775.00	71.21%	8714427
12	0	N/A	\$25.00	11706	\$292,650.00	28993	\$724,825.00	71.24%	8717347
13	0	N/A	\$50.00	12287	\$614,350.00	28479	\$1,423,950.00	69.86%	8548729
14	0	N/A	\$50.00	12030	\$601,500.00	28787	\$1,439,350.00	70.53%	8630387
15	0	N/A	\$50.00	12041	\$602,050.00	28658	\$1,432,900.00	70.41%	8616623
16	0	N/A	\$50.00	11528	\$576,400.00	29350	\$1,467,500.00	71.80%	8786045
17	0	N/A	\$100.00	1542	\$154,200.00	3503	\$350,300.00	69.44%	8496771
18	0	N/A	\$100.00	2259	\$225,900.00	5401	\$540,100.00	70.51%	8628203
19	0	N/A	\$100.00	3083	\$308,300.00	7180	\$718,000.00	69.96%	8561011
20	0	N/A	\$100.00	1565	\$156,500.00	4033	\$403,300.00	72.04%	8815973
21	0	N/A	\$100.00	1428	\$142,800.00	3674	\$367,400.00	72.01%	8811983
22	0	N/A	\$200.00	320	\$64,000.00	728	\$145,600.00	69.47%	8500511
23	0	N/A	\$200.00	448	\$89,600.00	1085	\$217,000.00	70.78%	8660890
24	0	N/A	\$200.00	430	\$86,000.00	1076	\$215,200.00	71.45%	8743035
25	0	N/A	\$200.00	269	\$53,800.00	730	\$146,000.00	73.07%	8941951
26	0	N/A	\$500.00	93	\$46,500.00	218	\$109,000.00	70.10%	8577704
27	0	N/A	\$500.00	164	\$82,000.00	453	\$226,500.00	73.42%	8984377
28	0	N/A	\$500.00	186	\$93,000.00	432	\$216,000.00	69.90%	8554019
29	0	N/A	\$500.00	179	\$89,500.00	434	\$217,000.00	70.80%	8663716
30	0	N/A	\$500.00	112	\$56,000.00	293	\$146,500.00	72.35%	8852940
31	0	N/A	\$1,000.00	13	\$13,000.00	19	\$19,000.00	59.38%	7265718
32	0	N/A	\$1,000.00	24	\$24,000.00	40	\$40,000.00	62.50%	7648125
33	0	N/A	\$1,000.00	21	\$21,000.00	40	\$40,000.00	65.57%	8024262
34	0	N/A	\$1,000.00	10	\$10,000.00	20	\$20,000.00	66.67%	8157999
35	0	N/A	\$5,000.00	1	\$5,000.00	1	\$5,000.00	50.00%	6118498
36	0	N/A	\$5,000.00	5	\$25,000.00	3	\$15,000.00	37.50%	4588875
37	0	N/A	\$5,000.00	1	\$5,000.00	4	\$20,000.00	80.00%	9789599
38	0	N/A	\$200,000.00	1	\$200,000.00	8	\$1,600,000.00	88.89%	10877333
<b>Totals:</b>				<b>935939</b>	<b>\$12,275,810.00</b>	<b>2,042,582</b>	<b>\$29,307,905.00</b>		

Prize Structure  
TEXAS LOTTERY  
GAME NO.2440 "\$200,000 CASH BLOWOUT"  
January 31, 2022 - VERSION A

											Total Payout	
Order Quantity:	12,237,000	Pack Size:	75	Pool Size:	120,000	Winners:	2,978,521	Prize Fund:	\$41,583,715.00			
Price Point:	\$5.00	Packs/Game:	163,160	Number of Pools:	101.98	Non-winners:	9,258,479	Payout:	67.96%			
Revenue:	\$61,185,000.00	Packs/Pool:	1,600			Overall Odds:	4.1084					

Kind	Wins	Tier Level	Get	Win	Value	Odds (1 in)	Winners			Total Prize Cost	% Prize Fund
							Pack	Pool	Total		
Low Tiers											
01	1	L	\$5	\$5	\$5.00	8.8228	8.50	13,600.00	1,386,975	\$6,934,875.00	16.68%
02	1	L	\$10	\$10	\$10.00	37.4871	2.00	3,200.00	326,432	\$3,264,320.00	7.85%
03	1	L	\$5 (2X)	\$10	\$10.00	37.5000	2.00	3,200.00	326,320	\$3,263,200.00	7.85%
04	2	L	\$5 x 2	\$10	\$10.00	37.5136	2.00	3,200.00	326,202	\$3,262,020.00	7.84%
Total (\$10.00):						12.5001	6.00	9,600.00	978,954	\$9,789,540.00	23.54%
05	1	L	\$20	\$20	\$20.00	299.3542	0.25	400.00	40,878	\$817,560.00	1.97%
06	1	L	\$10 (2X)	\$20	\$20.00	150.1178	0.50	800.00	81,516	\$1,630,320.00	3.92%
07	3	L	\$10 + (\$5 x 2)	\$20	\$20.00	300.1766	0.25	400.00	40,766	\$815,320.00	1.96%
08	4	L	\$5 x 4	\$20	\$20.00	149.7888	0.50	800.00	81,695	\$1,633,900.00	3.93%
Total (\$20.00):						49.9765	1.50	2,400.00	244,855	\$4,897,100.00	11.78%
Total (Low Tiers):						4.6871	16.00	25,600.00	2,610,784	\$21,621,515.00	52.00%
Mid Tiers											
09	1	M	\$25	\$25	\$25.00	300.1766	0.25	400.00	40,766	\$1,019,150.00	2.45%
10	1	M	\$5 (5X)	\$25	\$25.00	299.8016	0.25	400.00	40,817	\$1,020,425.00	2.45%
11	3	M	\$10 + \$5 (2X) + \$5	\$25	\$25.00	300.1766	0.25	400.00	40,766	\$1,019,150.00	2.45%
12	5	M	\$5 x 5	\$25	\$25.00	300.6708	0.25	400.00	40,699	\$1,017,475.00	2.45%
Total (\$25.00):						75.0515	1.00	1,600.00	163,048	\$4,076,200.00	9.80%
13	1	M	\$50	\$50	\$50.00	300.1766	0.25	400.00	40,766	\$2,038,300.00	4.90%
14	1	M	\$10 (5X)	\$50	\$50.00	299.8016	0.25	400.00	40,817	\$2,040,850.00	4.91%
15	1	M	\$25 (2X)	\$50	\$50.00	300.6708	0.25	400.00	40,699	\$2,034,950.00	4.89%
16	10	M	\$5 x 10	\$50	\$50.00	299.3542	0.25	400.00	40,878	\$2,043,900.00	4.92%
Total (\$50.00):						75.0000	1.00	1,600.00	163,160	\$8,158,000.00	19.62%
17	1	M	\$100	\$100	\$100.00	2425.5699	0.03	50.00	5,045	\$504,500.00	1.21%
18	1	M	\$50 (2X)	\$100	\$100.00	1597.5196	0.05	75.00	7,660	\$766,000.00	1.84%
19	1	M	\$20 (5X)	\$100	\$100.00	1192.3414	0.06	100.00	10,263	\$1,026,300.00	2.47%
20	7	M	(\$25 x 2) + (\$10 x 5)	\$100	\$100.00	2185.9593	0.03	55.00	5,598	\$559,800.00	1.35%
21	20	M	\$5 x 20	\$100	\$100.00	2398.4712	0.03	50.00	5,102	\$510,200.00	1.23%
Total (\$100.00):						363.4609	0.21	330.00	33,668	\$3,366,800.00	8.10%
22	1	M	\$200	\$200	\$200.00	11676.5267	0.01	10.00	1,048	\$209,600.00	0.50%
23	1	M	\$100 (2X)	\$200	\$200.00	7982.3875	0.01	15.00	1,533	\$306,600.00	0.74%
24	3	M	\$25 (5X) + \$10 (5X) + \$5 (5X)	\$200	\$200.00	8125.4980	0.01	15.00	1,506	\$301,200.00	0.72%
25	20	M	\$10 x 20	\$200	\$200.00	12249.2492	0.01	10.00	999	\$199,800.00	0.48%
Total (\$200.00):						2406.0165	0.03	50.00	5,086	\$1,017,200.00	2.45%
26	1	M	\$500	\$500	\$500.00	39347.2669	0.00	3.00	311	\$155,500.00	0.37%
27	2	M	\$50 (5X) x 2	\$500	\$500.00	19833.0632	0.00	6.00	617	\$308,500.00	0.74%
28	1	M	\$100 (5X)	\$500	\$500.00	19800.9709	0.00	6.00	618	\$309,000.00	0.74%
29	8	M	\$200 (2X) + \$50 + \$25 + (\$5 x 5)	\$500	\$500.00	19962.4796	0.00	6.00	613	\$306,500.00	0.74%
30	20	M	\$25 x 20	\$500	\$500.00	30214.8148	0.00	4.00	405	\$202,500.00	0.49%
Total (\$500.00):						4772.6209	0.02	25.00	2,564	\$1,282,000.00	3.08%
Total (Mid Tiers):						33.2956	2.25	3,605.00	367,526	\$17,900,200.00	43.05%
High Tiers											
31	1	H	\$1,000	\$1,000	\$1,000.00	382406.2500	0.00	0.30	32	\$32,000.00	0.08%
32	1	H	\$500 (2X)	\$1,000	\$1,000.00	191203.1250	0.00	0.60	64	\$64,000.00	0.15%
33	1	H	\$200 (5X)	\$1,000	\$1,000.00	200606.5574	0.00	0.60	61	\$61,000.00	0.15%
34	20	H	\$50 x 20	\$1,000	\$1,000.00	407900.0000	0.00	0.30	30	\$30,000.00	0.07%
Total (\$1,000.00):						65438.5027	0.00	1.80	187	\$187,000.00	0.45%
35	1	H	\$5,000	\$5,000	\$5,000.00	6118500.0000	0.00	0.02	2 *	\$10,000.00	0.02%
36	1	H	\$1,000 (5X)	\$5,000	\$5,000.00	1529625.0000	0.00	0.08	8 *	\$40,000.00	0.10%
37	18	H	\$1,000 (2X) + (\$500 x 2) + (\$200 x 5) + (\$100 x 10)	\$5,000	\$5,000.00	2447400.0000	0.00	0.05	5 *	\$25,000.00	0.06%
Total (\$5,000.00):						815800.0000	0.00	0.15	15	\$75,000.00	0.18%
38	1	H	\$200,000	\$200,000	\$200,000.00	1359666.6667	0.00	0.09	9 *	\$1,800,000.00	4.33%
Total (High Tiers):						57995.2607	0.00	2.04	211	\$2,062,000.00	4.96%
Total :						4.1084	18.25	29,207.04	2,978,521	\$41,583,715.00	100.00%

\* Exact Quantity by Kind Level



# INTEROFFICE MEMO

Gary Grief, Executive Director      LaDonna Castañuela, Charitable Bingo Operations Director

## Payment Approval

August 10, 2022

The attached invoice(s) for service is being submitted for approval.

<b>Vendor Name</b>	<b>Scientific Games</b>
<b>P.O. Number (if applicable)</b>	362-22-9019RL014
<b>Invoice Number</b>	TX 080822
<b>Tx Game Name:</b>	Game #2440 \$200,000 Cash Blowout
<b>Invoice Amount:</b>	<b>\$1,509,509.25</b>

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

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Dale Bowersock (Scratch Ticket Strategy Coordinator)  
Please forward to the next person for approval

8/11/2022

Date

8/10/2022

JB



Robert Tirloni (Products Manager)  
Please forward to the next person for approval

8/11/2022

Date

Ryan Mindell (Lottery Operations Division Director)

8/11/2022

Date

Please return to Maria Perez in the Office of the Controller by

**August 20, 2022**

**In an effort to close out FY 22 please forward ASAP, thank you for your help.**





Invoice: TX 080822  
**"TX 2440 \$200,000 CASH BLOWOUT"™**  
 August 8, 2022

Supplier : Scientific Games International  
 1500 Bluegrass Lakes Parkway  
 Alpharetta, Georgia 30004 USA

Customer : TEXAS LOTTERY  
 Attn: Accounts Payable  
 P.O. BOX 16630  
 AUSTIN, TX 78761-6630  
 United States

<u>Game</u>	<u>Shipment</u>	<u>Description</u>	<u>Quantity</u>	<u>Price Per</u>	<u>Total Amount</u>	<u>SG Invoice #</u>
TX-2440	1	TX-2440 \$200,000 CASH BLOWOUT	3,498,225	119.85	\$ 419,262.27	1043801
Additional Charges: 4 Pack inserts Printed on Holographic Stock(over 200,000 pieces)			160,020	0.24	\$ 38,404.80	
Additional Charges: 5 SparkleSet Up Free			1	4500	\$ 4,500.00	
TX-2440	2	TX-2440 \$200,000 CASH BLOWOUT	3,497,775	119.85	\$ 419,208.33	1043803
TX-2440	3	TX-2440 \$200,000 CASH BLOWOUT	3,498,150	119.85	\$ 419,253.28	1043804
TX-2440	4	TX-2440 \$200,000 CASH BLOWOUT	1,742,850	119.85	\$ 208,880.57	1043796
Total Due					<u>\$1,509,509.25</u>	

**\*Please include the SG invoice numbers with your remittance**

Due Date: Sept 08, 2022

Wire Transfer Instructions:

Bank: Bank of America  
 Swift: BOFAUS3N  
 Acct Name: Scientific Games International, Inc.-Operating  
 Acct #: 501017395032  
 Wire Routing #: 026009593

## Scratch Ticket Game Closing Analysis

02/28/21      Thru      02/25/23

### Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	Week 13*	Week 21	Week 13	Week 17	Week 30	Week 41	Week 66*	Week 45	None
10M-14.99M	Week 17	None	None	Week 27	Week 43	None	None	None	None
15M-19.99M	Week 25	None	None	Week 47*	None	None	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	Week 59*	Week 54*	None	None	Week 59*	None	None	None
30M-34.99M	None	Week 55*	None	None	None	None	None	None	None
>=35M	None	None	None	Week 55*	Week 47	None	None	None	None

### Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	\$605,763	\$671,354	\$1,218,171	\$1,985,045	\$2,418,561	\$3,720,871	\$3,548,614	\$6,136,988	None
10M-14.99M	\$575,127	None	None	\$2,099,094	\$2,648,035	None	None	None	None
15M-19.99M	\$589,321	None	None	\$1,645,025	None	None	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	\$830,007	\$1,352,586	None	None	\$7,343,720	None	None	None
30M-34.99M	None	\$1,037,735	None	None	None	None	None	None	None
>=35M	None	None	None	\$4,608,748	\$8,066,364	None	None	None	None

None = no games at this level with 85% sell through

\* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only