

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

4/24/2023

Game #	2444	Confirmed Packs	531
Game Name	Day of the Dead	Active Packs	306
Quantity Printed	10,272,825	Warehouse Packs	62,117
Price Point	\$5	Returned Packs	6,073
Start Date	10/3/2022	Printed Payout Percentage	68.04%
Top Prize	\$ 100,000	Percent Sold	49.05%
Number of Top Prizes Remaining	4	Number of Weeks Out	29

Current Game Sales Analysis**TANGIBLE COSTS****Expenditure Impact:**

Cost to print tickets	\$ 305,103	Actual ticket production costs
Prize payout expense	\$ 16,551,410	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs **\$ 16,856,513**

TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 25,194,103	Based on # of tkts printed, times % sold from DaVinci report, times the price point
-----------------	---------------	---

Total Estimated Benefits **\$ 25,194,103**

Excess of Revenue over Expended \$ 8,337,590

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

	<u>Previous 3 Weeks Sales from DaVinci</u>	
Most recent week sales	\$	41,295
Next week	\$	45,030
Next week	\$	46,860
Avg Weekly Sales Current Game	\$	44,395
Avg Weekly Sales \$5; 10M-14.99M Qty	\$	2,099,094
Percentage Of Variance In Sales		98%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2444	Printed Payout Percentage	68.04%
Game Name	Day of the Dead	Actual Payout Percentage	65.70%
Percent Sold	49.05%	Number of Weeks Out	29
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			27

Recommendation

Based on the findings in this Summary Report, I am recommending closing the above game.

I am recommending closing the above game based on the below business reason(s):

Dale Bowersack 4/25/2023
Instant Product Coordinator Date

Will Russ 4/26/2023
Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Robert Lee 4/30/2023
Lottery Operations Division Direct Date

Kerry Stecker 5/2/2023
Controller Date

Roy Mitchell 5/2/2023
Deputy Executive Director Date

Gary Brief 5/3/2023
Executive Director Date



Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														4/22/23	4/15/23	4/8/23	4/1/23
Mature	2428	\$5	23,203,950	BINGO TIMES 20	4/11/22			54	63.69%	12,522	7,907	88,805	77	\$1,289,040.00	\$1,316,025.00	\$1,367,430.00	\$1,401,550.00
	2459	\$5	7,218,750	BONUS MONEY	1/16/23			14	64.49%	7,882	4,799	18,535	176	\$622,425.00	\$714,885.00	\$824,455.00	\$950,030.00
	2454	\$5	7,217,250	CASH PLUS	12/5/22			20	72.46%	4,245	2,550	16,780	816	\$316,445.00	\$391,725.00	\$408,695.00	\$506,825.00
	2444	\$5	10,272,825	DAY OF THE DEAD	10/3/22			29	49.05%	531	306	62,117	6,073	\$41,295.00	\$45,030.00	\$46,860.00	\$58,410.00
	2456	\$5	7,191,150	LUCKY 7	12/19/22			18	85.12%	4,839	3,058	3,385	477	\$495,005.00	\$547,865.00	\$657,345.00	\$702,735.00
	2432	\$5	59,010,300	SPECIAL EDITION SUPER LOTERIA	12/5/22			20	32.10%	33,838	14,398	476,668	25	\$5,157,890.00	\$5,110,115.00	\$5,209,890.00	\$4,993,050.00
	2425	\$5	32,632,050	SUPER CROSSWORD	2/24/22			60	82.69%	15,050	8,217	47,717	72	\$2,037,765.00	\$2,012,405.00	\$2,128,035.00	\$2,202,770.00
	2333	\$10	28,628,600	\$250,000 50X CASHWORD	12/20/21			70	82.89%	18,209	8,297	66,309	54	\$3,180,510.00	\$3,207,660.00	\$3,271,580.00	\$3,382,950.00
	2441	\$10	14,063,350	\$500,000 CASH BLOWOUT	9/6/22			33	43.98%	12,437	7,340	134,317	131	\$1,186,340.00	\$1,234,060.00	\$1,205,080.00	\$1,180,930.00
	2464	\$10	23,085,050	100X CASH BLITZ	1/2/23			16	25.13%	19,243	9,322	313,164	33	\$2,880,190.00	\$3,025,880.00	\$3,047,620.00	\$3,094,980.00
	2422	\$10	8,199,450	7	10/3/22			29	86.30%	5,373	3,130	12,211	82	\$782,540.00	\$831,230.00	\$911,190.00	\$979,260.00
	2410	\$10	8,198,500	MONOPOLY	12/5/22			20	54.58%	8,338	5,384	58,340	115	\$1,006,460.00	\$1,146,770.00	\$1,238,320.00	\$1,346,820.00
	2407	\$10	12,236,750	PAYOUT MULTIPLIER	7/5/22			42	56.29%	3,772	2,088	99,706	107	\$404,730.00	\$436,590.00	\$428,980.00	\$475,190.00
	2311	\$10	8,067,400	TRIPLE RED 777 SUPER TICKET	7/11/22			41	88.95%	9,417	5,528	899	81	\$1,358,910.00	\$1,413,490.00	\$1,503,570.00	\$1,573,160.00
	2460	\$20	7,978,175	\$100,000,000 RICHES!	12/19/22			18	39.78%	12,455	6,167	171,217	32	\$1,921,640.00	\$2,030,700.00	\$2,076,880.00	\$2,319,840.00
	2442	\$20	10,250,650	\$1,000,000 CASH BLOWOUT	9/6/22			33	38.08%	12,670	6,448	231,193	162	\$1,330,700.00	\$1,319,480.00	\$1,341,020.00	\$1,545,500.00
	2438	\$20	19,277,675	\$1,000,000 CROSSWORD	6/6/22			46	57.50%	23,973	8,782	288,733	62	\$4,719,320.00	\$4,613,220.00	\$4,753,240.00	\$4,916,780.00
	2465	\$20	10,031,750	200X CASH BLITZ	1/2/23			16	34.28%	20,634	9,024	229,763	27	\$3,263,880.00	\$3,340,140.00	\$3,333,200.00	\$3,580,900.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			75	54.54%	12,449	6,138	276,246	81	\$1,896,400.00	\$1,895,320.00	\$1,917,520.00	\$1,783,480.00
	2434	\$20	16,932,075	MILLION DOLLAR LOTERIA	9/19/22			31	76.39%	47,410	12,195	88,926	53	\$8,731,220.00	\$8,597,220.00	\$8,659,900.00	\$8,782,040.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			266	76.79%	10,026	5,100	296,679	125	\$2,231,760.00	\$2,172,540.00	\$2,296,200.00	\$2,461,110.00
	2387	\$30	9,009,725	PREMIER CASH	4/4/22			55	65.51%	11,399	5,717	103,961	127	\$2,028,090.00	\$1,958,250.00	\$2,006,130.00	\$2,168,670.00
	2423	\$50	6,608,840	\$1,000,000 DIAMOND RICHES	8/1/22			38	52.20%	14,506	5,852	134,336	111	\$2,792,700.00	\$2,718,700.00	\$2,721,850.00	\$2,950,650.00
	2455	\$50	10,237,540	\$5,000,000 ULTIMATE	1/16/23			14	17.50%	17,824	6,611	394,277	71	\$4,567,450.00	\$4,685,150.00	\$4,724,250.00	\$5,397,400.00
	2344	\$50	10,279,600	500X LOTERIA SPECTACULAR	10/18/21			79	86.34%	11,237	3,196	51,020	142	\$2,144,950.00	\$2,237,650.00	\$2,233,850.00	\$2,529,500.00
	2400	\$100	10,379,010	\$20 MILLION SUPREME	5/16/22			49	48.66%	20,310	6,999	323,798	143	\$5,453,400.00	\$5,686,900.00	\$6,292,600.00	\$7,894,400.00
Sold/Closing	2449	\$1	11,341,050	HOLIDAY BUCKS	11/7/22	4/2/23	5/17/23	24	89.29%	123	66	1,975	3,710	-\$4,918.00	\$5,199.00	\$16,142.00	\$26,467.00
	2325	\$2	28,601,250	BONUS GAME BINGO	12/13/21	5/7/23	6/21/23	71	96.03%	1,754	1,577	256	802	\$157,654.00	\$198,606.00	\$251,152.00	\$293,698.00
	2453	\$2	7,173,250	TRIPLE 777	12/19/22	3/15/23	4/29/23	18	91.35%	67	25	4	696	\$6,978.00	\$15,818.00	\$42,698.00	\$87,318.00
	2446	\$2	5,988,750	VETERANS CASH	10/17/22	5/7/23	6/21/23	27	78.63%	1,800	1,836	3,933	353	\$120,566.00	\$120,670.00	\$137,316.00	\$163,786.00
	2415	\$5	9,906,375	COWBOYS	8/15/22	4/2/23	5/17/23	36	51.88%	75	79	59,805	1,528	-\$8,025.00	\$28,995.00	\$53,520.00	\$96,675.00
	2416	\$5	5,627,550	HOUSTON TEXANS	8/15/22	4/2/23	5/17/23	36	55.84%	57	44	28,702	2,760	-\$21,310.00	\$7,520.00	\$26,510.00	\$53,765.00

Liability for 2444 / for Life to Date

Product Status:
Active

SmartCash Enabled:
N/A

Validation Range: 08/19/2022 - 12/31/2037

Outstanding Prizes

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	512137	\$2,560,685.00	446662	\$2,233,310.00	46.59%	4785654
2	2	N/A	\$10.00	72142	\$721,420.00	64852	\$648,520.00	47.34%	4863083
3	3	N/A	\$10.00	148471	\$1,484,710.00	125495	\$1,254,950.00	45.81%	4705650
4	4	N/A	\$20.00	143543	\$2,870,860.00	130376	\$2,607,520.00	47.60%	4889510
5	5	N/A	\$20.00	284670	\$5,693,400.00	263213	\$5,264,260.00	48.04%	4935252
6	0	N/A	\$50.00	17842	\$892,100.00	16383	\$819,150.00	47.87%	4917448
7	0	N/A	\$50.00	17603	\$880,150.00	16646	\$832,300.00	48.60%	4992888
8	0	N/A	\$50.00	17669	\$883,450.00	16580	\$829,000.00	48.41%	4973092
9	0	N/A	\$50.00	17642	\$882,100.00	16606	\$830,300.00	48.49%	4981036
10	0	N/A	\$100.00	441	\$44,100.00	401	\$40,100.00	47.62%	4892402
11	0	N/A	\$100.00	1313	\$131,300.00	1220	\$122,000.00	48.16%	4947827
12	0	N/A	\$100.00	471	\$47,100.00	391	\$39,100.00	45.36%	4659715
13	0	N/A	\$100.00	1336	\$133,600.00	1248	\$124,800.00	48.30%	4961488
14	0	N/A	\$100.00	895	\$89,500.00	828	\$82,800.00	48.06%	4936679
15	0	N/A	\$100.00	901	\$90,100.00	817	\$81,700.00	47.56%	4885272
16	0	N/A	\$100.00	891	\$89,100.00	822	\$82,200.00	47.99%	4929516
17	0	N/A	\$100.00	886	\$88,600.00	849	\$84,900.00	48.93%	5026875
18	0	N/A	\$500.00	45	\$22,500.00	41	\$20,500.00	47.67%	4897509
19	0	N/A	\$500.00	46	\$23,000.00	40	\$20,000.00	46.51%	4778058
20	0	N/A	\$500.00	143	\$71,500.00	124	\$62,000.00	46.44%	4770899
21	0	N/A	\$500.00	129	\$64,500.00	127	\$63,500.00	49.61%	5096284
22	0	N/A	\$500.00	133	\$66,500.00	127	\$63,500.00	48.85%	5017879
23	0	N/A	\$500.00	94	\$47,000.00	82	\$41,000.00	46.59%	4786202
24	0	N/A	\$500.00	87	\$43,500.00	87	\$43,500.00	50.00%	5136412
25	0	N/A	\$500.00	49	\$24,500.00	37	\$18,500.00	43.02%	4419703
26	0	N/A	\$1,000.00	5	\$5,000.00	5	\$5,000.00	50.00%	5136412
27	0	N/A	\$1,000.00	8	\$8,000.00	12	\$12,000.00	60.00%	6163695
28	0	N/A	\$1,000.00	12	\$12,000.00	8	\$8,000.00	40.00%	4109130
29	0	N/A	\$1,000.00	14	\$14,000.00	6	\$6,000.00	30.00%	3081847
30	0	N/A	\$1,000.00	10	\$10,000.00	11	\$11,000.00	52.38%	5381003
31	0	N/A	\$100,000.00	4	\$400,000.00	2	\$200,000.00	33.33%	3424275
Totals:				1239632	\$18,394,275.00	1,104,098	\$16,551,410.00		

TICKET QUANTITY: 10,272,825
 PC DocuSign Envelope ID: A39166A6-9E8B-4A7D-9DB8-85C5B0E96FE7
 PACKS / GAME: 136,971
 PACKS / POOL: 1,600
 PACK SIZE: 75
 POOL SIZE: 120,000

MIN QUANTITY 9,996,000
 0,404,000

PRIZE STRUCTURE
 Day Of The Dead
 Texas Lottery Game # 2444
 IGT Job # 016072
 Version 1 dated February 22, 2022

RETAIL PRICE: \$5.00
 REVENUE: \$51,364,125
 PRIZE FUND: \$34,945,685
 PERCENTAGE: 68.0351997%
 INSTANT FUND: \$34,945,685
 INSTANT-WIN PAYOUT: 68.04%

PRIZE LEVEL	TIER CODE	Description	Number of Wins Per Ticket	TOTAL PRIZE		WINNERS IN		WINNERS IN 75		% OF PRIZE FUND	% PER PRIZE TIER
				AMOUNT	ODDS (1 IN:)	TOTAL PRIZES	120,000 (PER POOL)	(PER PACK)	PRIZE COST		
1	L	\$5	1	\$5	10.71	958,799	11,200	7.00	\$4,793,995	13.72%	Low Tier: 72.51%
2	L	\$10	1	\$10	74.99	136,994	1,600	1.00	\$1,369,940	3.92%	
3	L	\$5 (DBL)	1	\$10	37.50	273,966	3,200	2.00	\$2,739,660	7.84%	
4	L	\$20	1	\$20	37.50	273,919	3,200	2.00	\$5,478,380	15.68%	
5	L	\$5 (DBL) + \$10	2	\$20	18.75	547,883	6,400	4.00	\$10,957,660	31.36%	
6	M	\$50	1	\$50	300.16	34,225	400	0.25	\$1,711,250	4.90%	Mid Tier: 25.51%
7	M	(DBL) + (\$5 x 4) + \$5 (DBL)	6	\$50	299.95	34,249	400	0.25	\$1,712,450	4.90%	
8	M	(DBL) + (\$5 (DBL) + (\$5 (DBL) x 3) + \$5 (DBL) + (\$5 (DBL) x 2) + \$10 (DBL)	6	\$50	299.95	34,249	400	0.25	\$1,712,450	4.90%	
9	M	(DBL) x 2) + \$10 (DBL)	4	\$50	299.95	34,248	400	0.25	\$1,712,400	4.90%	
10	M	\$100	1	\$100	12,200.50	842	10		\$84,200	0.24%	
11	M	\$10 (DBL) x 5	5	\$100	4,055.60	2,533	30		\$253,300	0.72%	
12	M	\$50 (DBL)	1	\$100	11,917.43	862	10		\$86,200	0.25%	
13	M	(\$10 x 2) + (\$5 (DBL) x 3) + (\$5 (DBL) x 2) + \$10 (DBL)	10	\$100	3,975.55	2,584	30		\$258,400	0.74%	
14	M	\$5 (DBL) x 5) + (\$10 x 5) + (\$5 (DBL) x 3) + (\$5 (DBL) x 2) + \$10 (DBL)	10	\$100	5,962.17	1,723	20		\$172,300	0.49%	
15	M	(\$5 x 12) + (\$10 x 4)	16	\$100	5,979.53	1,718	20		\$171,800	0.49%	
16	M	(\$5 (DBL) x 3) + (\$5 (DBL) x 2) + \$10 (DBL)	9	\$100	5,996.98	1,713	20		\$171,300	0.49%	
17	M	\$10 x 5) + (\$5 x 6) + \$20 (DBL)	12	\$100	5,920.94	1,735	20		\$173,500	0.50%	
18	M	\$500	1	\$500	119,451.45	86	1		\$43,000	0.12%	
19	M	(\$20 (DBL) x 5) + (\$10 (DBL) x 4) + \$50	16	\$500	119,451.45	86	1		\$43,000	0.12%	
20	M	\$10 x 10) + (\$50 x 6) + \$100	17	\$500	38,475.00	267	3		\$133,500	0.38%	
21	M	\$20 (DBL) x 5) + (\$5 (DBL) x 4) + (\$10 (DBL) x 3) + \$50	17	\$500	40,128.22	256	3		\$128,000	0.37%	
22	M	(\$10 (DBL) x 5) + (\$5 (DBL) x 4) + (\$10 (DBL) x 3) + \$50	17	\$500	39,510.87	260	3		\$130,000	0.37%	
23	M	\$10 (DBL) x 15) + \$100 (DBL)	16	\$500	58,368.32	176	2		\$88,000	0.25%	
24	M	\$50 (DBL) x 3) + (\$20 x 10) + (\$50 x 6)	13	\$500	59,039.22	174	2		\$87,000	0.25%	
25	M	(\$20 x 10) + (\$50 x 6)	16	\$500	119,451.45	86	1		\$43,000	0.12%	
26	H	\$1,000	1	\$1,000	1,027,282.50	10			\$10,000	0.03%	High Tier: 1.98%
27	H	\$100 + (\$50 (DBL) x 4) + (\$100 x 3) + (\$50 x 14)	16	\$1,000	513,641.25	20			\$20,000	0.06%	
28	H	(\$100 x 3) + (\$50 x 14)	17	\$1,000	513,641.25	20			\$20,000	0.06%	
29	H	\$100 + (\$50 x 4) + (\$100 x 3) + (\$50 x 14)	12	\$1,000	513,641.25	20			\$20,000	0.06%	
30	H	\$100 + (\$50 (DBL) x 3) + (\$100 x 3) + (\$50 x 14)	9	\$1,000	489,182.14	21			\$21,000	0.06%	
31	H	\$100,000	1	\$100,000	1,712,137.50	6			\$600,000	1.72%	
TOTAL CASH PRIZES				1 in 2 Decimals:	4.38	2,343,730	27,376	17.00	\$34,945,685	100.00%	
				1 in 4 Decimals:	4.3831						



INTEROFFICE MEMO

Gary Grief, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

August 25, 2022

The attached invoice(s) for service is being submitted for approval.

Vendor Name	<u>IGT</u>
P.O. Number (if applicable)	<u>362-22-9009RL014</u>
Invoice Number	<u>90128750</u>
Tx Game Name:	<u>Game #2444 Day Of The Day</u>
Invoice Amount:	<u>\$305,102.90</u>

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

8/26/2022

JB
8/26/2022



Dale Bowersock (Scratch Ticket Strategy Coordinator)
Please forward to the next person for approval

Date

8/26/2022

Robert Tirloni (Products Manager)
Please forward to the next person for approval

Date

8/26/2022

Ryan Mindell (Lottery Operations Division Director)

Date

Please return to Maria Perez in the Office of the Controller by

In an effort to close out FY 22 please forward ASAP, thank you for your help.



IGT Global Solutions Corporation
 d/b/a IGT Solutions Corp. in the State of Texas
 10 Memorial Boulevard
 Providence, RI 02903
 USA
 Telephone 401 392-1000
 Fax 401 392-1234
 FED ID No. 05-0389840

INVOICE

INVOICE NUMBER: 90128750
 DATE : August 23, 2022

BILL TO: 20318
 Texas Lottery Commission
 Gary Grief, Executive Director
 611 East 6th Street
 Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2446	115411 010	Game 2444 DAY OF THE DEAD - TRK 1	2,401,800 PC	0.02170	52,119.06
002 GAME 2446	115411 020	Option 2444 Full UV	2,401,800 PC	0.00256	6,148.61
003 GAME 2446	115411 030	Option 2444 Integrated Graphic Ove	2,401,800 PC	0.00544	13,065.79
004 GAME 2446	115411 040	Game 2444 DAY OF THE DEAD - TRK 2	2,506,575 PC	0.02170	54,392.68
005 GAME 2446	115411 050	Option 2444 Full UV	2,506,575 PC	0.00256	6,416.83
006 GAME 2446	115411 060	Option 2444 Integrated Graphic Ove	2,506,575 PC	0.00544	13,635.77
007 GAME 2446	115411 070	Game 2444 DAY OF THE DEAD - TRK 3	2,810,850 PC	0.02170	60,995.45
008 GAME 2446	115411 080	Option 2444 Full UV	2,810,850 PC	0.00256	7,195.78
009 GAME 2446	115411 090	Option 2444 Integrated Graphic Ove	2,810,850 PC	0.00544	15,291.02
010 GAME 2446	115411 100	Game 2444 DAY OF THE DEAD - TRK 4	2,553,600 PC	0.02170	55,413.12
011 GAME 2446	115411 110	Option 2444 Full UV	2,553,600 PC	0.00256	6,537.22
012 GAME 2446	115411 120	Option 2444 Integrated Graphic Ove	2,553,600 PC	0.00544	13,891.58
013 GAME 2446	115411 130	Rounding Adjustment			(0.01)

Continued...

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
---------------------------------	--------------------------	-------------	----------	---------------	--------------------

TOTAL AMOUNT DUE	USD	<u>305,102.90</u>
		<u> </u>
		<u> </u>

REMARKS:

Unrounded Invoice Total \$305,102.9025

PAYMENT TERMS:

Due within 30 days

REMITTANCE:

Please remit payment in USD:

For wire transfer payments:

Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104

SWIFT: WFBIUS6S

ABA No. 121000248

Account No. 4417073848

Account Name: IGT Global Solutions Corp

For ACH payments:

Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104

ABA No. 121000248

Account No. 4417073848

Account Name: IGT Global Solutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

Scratch Ticket Game Closing Analysis

02/28/21 Thru 02/25/23

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	Week 13*	Week 21	Week 13	Week 17	Week 30	Week 41	Week 66*	Week 45	None
10M-14.99M	Week 17	None	None	Week 27	Week 43	None	None	None	None
15M-19.99M	Week 25	None	None	Week 47*	None	None	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	Week 59*	Week 54*	None	None	Week 59*	None	None	None
30M-34.99M	None	Week 55*	None	None	None	None	None	None	None
>=35M	None	None	None	Week 55*	Week 47	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None							
5M-9.99M	\$605,763	\$671,354	\$1,218,171	\$1,985,045	\$2,418,561	\$3,720,871	\$3,548,614	\$6,136,988	None
10M-14.99M	\$575,127	None	None	\$2,099,094	\$2,648,035	None	None	None	None
15M-19.99M	\$589,321	None	None	\$1,645,025	None	None	None	None	None
20M-24.99M	None	None							
25M-29.99M	None	\$830,007	\$1,352,586	None	None	\$7,343,720	None	None	None
30M-34.99M	None	\$1,037,735	None	None	None	None	None	None	None
>=35M	None	None	None	\$4,608,748	\$8,066,364	None	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only