

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

1/10/2023

Game #	2450	Confirmed Packs	3,761
Game Name	WINTER WORDS	Active Packs	5,507
Quantity Printed	6,115,750	Warehouse Packs	15
Price Point	\$3	Returned Packs	21
Start Date	11/7/2022	Printed Payout Percentage	66.11%
Top Prize	\$ 50,000	Percent Sold	77.39%
Number of Top Prizes Remaining	0	Number of Weeks Out	9

Current Game Sales Analysis

TANGIBLE COSTS

Expenditure Impact:

Cost to print tickets	\$ 382,627	Actual ticket production costs
Prize payout expense	\$ 9,329,451	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs \$ 9,712,078

TANGIBLE BENEFITS

Revenue Impact:

Estimated sales	\$ 14,198,937	Based on # of tkts printed, times % sold from DaVinci report, times the price point
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Total Estimated Benefits \$ 14,198,937

Excess of Revenue over Expended \$ 4,486,859

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	1,078,263
Next week	\$	1,567,671
Next week	\$	1,746,387
Avg Weekly Sales Current Game	\$	1,464,107
Avg Weekly Sales \$3; < 5M Qty*	\$	1,280,407
Percentage Of Variance In Sales		-14%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	<div>2450</div>	Printed Payout Percentage	<div>66.11%</div>
Game Name	<div>WINTER WORDS</div>	Actual Payout Percentage	<div>65.71%</div>
Percent Sold	<div>77.39%</div>	Number of Weeks Out	<div>9</div>
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.*			<div>10</div>

*No games available at the 5M to 9.99M Qty, less than 5M data was used. Only one game at this level with 85% sell through

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

Not Required/ All top prizes claimed.

Scratch Ticket Strategy Coordinator Date

Not Required/ All top prizes claimed.

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Not Required/ All top prizes claimed.

Lottery Operations Division Director Date

Not Required/ All top prizes claimed.

Controller Date

Not Required/ All top prizes claimed.

Deputy Executive Director Date

Not Required/ All top prizes claimed.

Executive Director Date

Bowersock, Dale

From: WebsiteSupport@lottery.state.tx.us
Sent: Tuesday, January 10, 2023 5:43 AM
To: WEBSITE_SCRATCH_ZTP
Subject: ZTP Occurrence: Date 01/09/2023

All top prizes for the following game(s) have been claimed as of 01/09/2023.

Game Number	Game Name	Price	Prize Amount	Prizes Printed	Prizes Claimed	Pending Top Claims	Pending Top Claims Count	Prizes Remaining	Sales Begin Date	Pre-Call Date	Call Date	Sales End Date	Last Top Prize Claimed Date
2450	Winter Words	\$3	\$50,000	4	4		0	0	11/07/2022				01/09/2023

The Last Top Prize Claimed Date only reflects prizes claimed at a Texas Lottery® claim center. If the final top prize was validated at a retail location that validation date will not be reflected on this report.



Play the Games of Texas!

Da Vinci Report

1/10/23

Week End Date:1/7/23

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														1/7/23	12/31/22	12/24/22	12/17/22
Mature	2416	\$5	5,627,550	HOUSTON TEXANS	8/15/22			21	50.29%	2,978	2,114	29,381	1,166	\$264,180.00	\$282,330.00	\$302,960.00	\$325,810.00
	2374	\$5	27,786,375	POWER 50X	1/3/22			53	66.34%	7,033	5,762	109,018	52	\$938,705.00	\$962,935.00	\$838,620.00	\$895,005.00
	2425	\$5	32,632,050	SUPER CROSSWORD	2/24/22			45	62.79%	14,059	9,078	133,876	223	\$2,251,470.00	\$2,281,510.00	\$2,014,520.00	\$2,064,665.00
	2333	\$10	28,628,600	\$250,000 50X CASHWORD	12/20/21			55	65.97%	19,385	8,440	161,577	39	\$3,351,720.00	\$3,456,740.00	\$3,137,830.00	\$3,087,230.00
	2369	\$10	12,077,250	\$50, \$100 OR \$500!	8/1/22			23	72.02%	19,979	7,366	35,388	27	\$3,003,350.00	\$3,357,000.00	\$3,004,180.00	\$3,052,580.00
	2441	\$10	14,063,350	\$500,000 CASH BLOWOUT	9/6/22			18	30.36%	17,852	9,360	165,331	10	\$1,681,730.00	\$1,812,880.00	\$1,737,990.00	\$1,783,880.00
	2422	\$10	8,199,450	7	10/3/22			14	63.66%	14,326	7,557	34,595	19	\$2,305,660.00	\$2,659,380.00	\$2,454,150.00	\$2,605,890.00
	2433	\$10	49,110,750	MEGA LOTERIA	2/7/22			48	81.12%	47,141	13,208	112,561	44	\$7,991,570.00	\$8,408,790.00	\$7,572,640.00	\$7,570,920.00
	2407	\$10	12,236,750	PAYOUT MULTIPLIER	7/5/22			27	49.34%	7,685	4,285	110,149	38	\$928,690.00	\$1,027,690.00	\$970,790.00	\$1,054,210.00
	2375	\$10	22,860,600	POWER 100X	1/3/22			53	55.11%	10,790	5,947	185,364	49	\$1,306,370.00	\$1,409,440.00	\$1,227,650.00	\$1,263,120.00
	2311	\$10	8,067,400	TRIPLE RED 777 SUPER TICKET	7/11/22			26	59.46%	13,085	6,954	42,244	14	\$1,863,180.00	\$2,131,450.00	\$1,797,660.00	\$1,742,060.00
	2442	\$20	10,250,650	\$1,000,000 CASH BLOWOUT	9/6/22			18	26.45%	21,958	8,991	266,799	29	\$2,228,020.00	\$2,550,080.00	\$2,509,260.00	\$2,704,760.00
	2438	\$20	19,277,675	\$1,000,000 CROSSWORD	6/6/22			31	38.59%	27,467	8,807	430,194	28	\$4,962,860.00	\$5,248,360.00	\$4,963,100.00	\$5,073,420.00
	2349	\$20	8,200,000	500X	7/18/22			25	71.55%	16,621	6,078	66,840	32	\$2,672,080.00	\$3,143,740.00	\$3,319,000.00	\$3,875,360.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			60	46.36%	14,253	5,778	328,407	58	\$1,913,120.00	\$2,036,740.00	\$1,901,160.00	\$2,073,880.00
	2434	\$20	16,932,075	MILLION DOLLAR LOTERIA	9/19/22			16	38.20%	54,848	12,313	339,029	25	\$8,605,060.00	\$9,209,600.00	\$8,682,980.00	\$8,951,180.00
	2402	\$20	8,199,050	MONEY	6/20/22			29	45.50%	9,398	4,363	162,905	39	\$1,183,220.00	\$1,456,420.00	\$1,467,740.00	\$1,618,660.00
	2376	\$20	10,149,100	POWER 200X	1/3/22			53	70.90%	13,536	5,837	95,565	72	\$1,516,200.00	\$1,655,420.00	\$1,601,700.00	\$1,638,200.00
	2411	\$20	7,928,475	ULTIMATE 7S	2/21/22			46	84.67%	8,418	3,537	34,466	46	\$1,223,960.00	\$1,379,980.00	\$1,392,040.00	\$1,577,340.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			251	73.08%	11,767	6,403	343,954	84	\$2,912,760.00	\$3,012,000.00	\$2,814,570.00	\$2,890,710.00
	2387	\$30	9,009,725	PREMIER CASH	4/4/22			40	52.43%	14,182	7,762	146,165	64	\$2,863,050.00	\$3,039,930.00	\$2,897,880.00	\$2,975,100.00
	2423	\$50	6,608,840	\$1,000,000 DIAMOND RICHES	8/1/22			23	37.27%	19,889	8,247	175,227	38	\$4,516,900.00	\$4,929,700.00	\$4,751,150.00	\$4,894,450.00
	2358	\$50	5,984,660	\$1,000,000 ULTIMATE	12/20/21			55	79.38%	14,302	5,994	38,469	65	\$2,743,950.00	\$3,000,850.00	\$2,879,600.00	\$2,745,500.00
	2378	\$50	6,116,960	\$200,000,000 CASH BLOWOUT!	3/7/22			44	74.29%	13,004	6,315	56,581	86	\$3,803,850.00	\$4,079,500.00	\$4,066,250.00	\$4,056,200.00
	2344	\$50	10,279,600	500X LOTERIA SPECTACULAR	10/18/21			64	74.95%	19,018	7,342	97,706	83	\$5,672,700.00	\$5,804,750.00	\$5,623,950.00	\$5,645,350.00
	2400	\$100	10,379,010	\$20 MILLION SUPREME	5/16/22			34	37.36%	24,577	9,729	393,897	98	\$9,384,700.00	\$9,536,300.00	\$9,572,100.00	\$9,242,800.00
Out of Wareh	2450	\$3	6,115,750	WINTER WORDS	11/7/22			9	77.39%	3,761	5,507	15	21	\$1,078,263.00	\$1,567,671.00	\$1,746,387.00	\$1,736,958.00
	2447	\$5	7,185,450	100X BONUS	10/17/22			12	86.18%	5,645	5,103	49	13	\$1,350,360.00	\$1,610,510.00	\$1,615,900.00	\$1,895,180.00
Sold/Closing	2372	\$1	34,835,250	POWER 20X	1/3/22	12/10/22	1/24/23	53	68.54%	162	479	66,613	1,105	\$45,817.00	\$63,991.00	\$95,370.00	\$146,192.00
	2381	\$2	8,912,625	JUMBO BUCKS	6/20/22	12/10/22	1/24/23	29	73.68%	174	213	13,750	1,173	\$27,138.00	\$53,248.00	\$71,040.00	\$109,528.00
	2403	\$2	9,058,125	LUCKY 3	7/18/22	1/8/23	2/22/23	25	70.25%	1,070	2,016	15,201	869	\$165,212.00	\$169,834.00	\$186,478.00	\$228,634.00
	2373	\$3	24,134,125	POWER 30X CROSSWORD	1/3/22	12/10/22	1/24/23	53	83.86%	250	279	24,023	1,085	\$78,807.00	\$133,401.00	\$207,345.00	\$364,086.00

Liability for 2450 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 09/10/2022 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$3.00	170725	\$512,175.00	465292	\$1,395,876.00	73.16%	4474109
2	2	N/A	\$5.00	87212	\$436,060.00	255236	\$1,276,180.00	74.53%	4558238
3	3	N/A	\$10.00	23495	\$234,950.00	74357	\$743,570.00	75.99%	4647312
4	4	N/A	\$10.00	44947	\$449,470.00	150812	\$1,508,120.00	77.04%	4711550
5	5	N/A	\$15.00	5797	\$86,955.00	18670	\$280,050.00	76.31%	4666736
6	6	N/A	\$15.00	5488	\$82,320.00	18971	\$284,565.00	77.56%	4743525
7	7	N/A	\$15.00	21622	\$324,330.00	76230	\$1,143,450.00	77.90%	4764375
8	8	N/A	\$20.00	2769	\$55,380.00	9454	\$189,080.00	77.35%	4730287
9	9	N/A	\$20.00	5364	\$107,280.00	19082	\$381,640.00	78.06%	4773817
10	10	N/A	\$20.00	5291	\$105,820.00	19189	\$383,780.00	78.39%	4793918
11	0	N/A	\$30.00	635	\$19,050.00	1946	\$58,380.00	75.40%	4611100
12	0	N/A	\$30.00	2215	\$66,450.00	7989	\$239,670.00	78.29%	4788193
13	0	N/A	\$30.00	2484	\$74,520.00	9268	\$278,040.00	78.86%	4823074
14	0	N/A	\$50.00	237	\$11,850.00	786	\$39,300.00	76.83%	4698904
15	0	N/A	\$50.00	521	\$26,050.00	2045	\$102,250.00	79.70%	4874009
16	0	N/A	\$50.00	524	\$26,200.00	2013	\$100,650.00	79.35%	4852583
17	0	N/A	\$50.00	749	\$37,450.00	2846	\$142,300.00	79.17%	4841564
18	0	N/A	\$50.00	624	\$31,200.00	2427	\$121,350.00	79.55%	4864937
19	0	N/A	\$100.00	52	\$5,200.00	205	\$20,500.00	79.77%	4878321
20	0	N/A	\$100.00	257	\$25,700.00	1012	\$101,200.00	79.75%	4877178
21	0	N/A	\$100.00	248	\$24,800.00	995	\$99,500.00	80.05%	4895552
22	0	N/A	\$100.00	92	\$9,200.00	421	\$42,100.00	82.07%	5018968
23	0	N/A	\$100.00	98	\$9,800.00	401	\$40,100.00	80.36%	4914660
24	0	N/A	\$100.00	49	\$4,900.00	195	\$19,500.00	79.92%	4887587
25	0	N/A	\$300.00	18	\$5,400.00	87	\$26,100.00	82.86%	5067335
26	0	N/A	\$300.00	26	\$7,800.00	123	\$36,900.00	82.55%	5048572
27	0	N/A	\$300.00	32	\$9,600.00	122	\$36,600.00	79.22%	4844944
28	0	N/A	\$300.00	34	\$10,200.00	129	\$38,700.00	79.14%	4840072
29	0	N/A	\$50,000.00	0	\$0.00	4	\$200,000.00	100.00%	6115749
Totals:				381605	\$2,800,110.00	1,140,307	\$9,329,451.00		

END OF PRODUCTION PRIZE STRUCTURE
August 30, 2022 - (POOLS # 1 – 65 COMPLETE)

Prize Structure
TEXAS LOTTERY
GAME NO.2460 "WINTER WORDS"
March 1, 2022 - VERSION A

Order Quantity:	6,115,750	Pack Size:	125	Pool Size:	120,000	Winners:	1,521,912	Total Payout	
Price Point:	\$3.00	Packs/Game:	48,926	Number of Pools:	50,96	Non-winners:	4,593,838	Prize Fund:	\$12,129,561.00
Revenue:	\$18,347,250.00	Packs/Pool:	960			Overall Odds:	4.0185	Payout:	66.11%

ORIGINAL ORDER

SHIPMENT # 1-2
COMPLETE
POOLS # 1-65

Kind	Wins	Tier Level	Get	Win	Value	Odds (1 in)	Pack	Winners		Total Price Cost	% Prize Fund
								Pool	Total		
Low Tiers											
01	1	L	\$3	\$3	\$3.00	9.6157	13.00	12,460.00	636,017	\$1,908,051.00	15.73%
02	1	L	\$5	\$5	\$5.00	17.9589	7.00	6,720.00	342,448	\$1,712,240.00	14.12%
03	1	L	\$10	\$10	\$10.00	62.5000	2.00	1,920.00	97,852	\$978,520.00	8.07%
04	2	L	\$5 x 2	\$10	\$10.00	31.2412	4.00	3,840.00	195,759	\$1,957,590.00	16.14%
Total (\$10.00):						20.8294	6.00	5,760.00	293,611	\$2,936,110.00	24.21%
05	1	L	\$15	\$15	\$15.00	249.9531	0.50	480.00	24,467	\$367,005.00	3.03%
06	3	L	\$5 x 3	\$15	\$15.00	250.0409	0.50	480.00	24,459	\$366,885.00	3.02%
07	5	L	\$3 x 5	\$15	\$15.00	62.5000	2.00	1,920.00	97,852	\$1,467,750.00	12.10%
Total (\$15.00):						41.6667	3.00	2,880.00	146,778	\$2,201,670.00	18.15%
08	1	L	\$20	\$20	\$20.00	500.3477	0.25	240.00	12,223	\$244,460.00	2.02%
09	3	L	\$10 + (\$5 x 2)	\$20	\$20.00	250.1739	0.50	480.00	24,446	\$488,920.00	4.03%
10	4	L	\$5 x 4	\$20	\$20.00	249.8264	0.50	480.00	24,480	\$489,600.00	4.04%
Total (\$20.00):						100.0139	1.25	1,200.00	61,149	\$1,222,960.00	10.08%
Total (Low Tiers):						4.1323	30.25	29,040.00	1,480,003	\$9,961,051.00	82.29%
Mid Tiers											
11	1	M	\$30	\$30	\$30.00	2369.5273	0.05	50.00	2,581	\$77,430.00	0.64%
12	2	M	\$15 x 2	\$30	\$30.00	599.3483	0.21	200.00	10,204	\$306,120.00	2.52%
13	3	M	\$10 x 3	\$30	\$30.00	520.4008	0.24	230.00	11,752	\$362,560.00	2.91%
Total (\$30.00):						249.2460	0.50	480.00	24,537	\$736,110.00	6.07%
14	1	M	\$50	\$50	\$50.00	5978.2502	0.02	20.00	1,023	\$51,150.00	0.42%
15	4	M	\$20 + (\$10 x 3)	\$50	\$50.00	2383.3788	0.05	50.00	2,566	\$128,300.00	1.06%
16	4	M	\$20 + \$15 + \$10 + \$5	\$50	\$50.00	2410.6228	0.05	50.00	2,537	\$126,850.00	1.05%
17	5	M	\$20 + (\$10 x 2) + (\$5 x 2)	\$50	\$50.00	1701.1922	0.07	70.00	3,595	\$179,750.00	1.48%
18	12	M	(\$10 x 2) + (\$3 x 10)	\$50	\$50.00	2004.5067	0.06	60.00	3,051	\$152,550.00	1.26%
Total (\$50.00):						478.8404	0.26	250.00	12,772	\$638,600.00	5.26%
19	1	M	\$100	\$100	\$100.00	23796.6826	0.01	5.00	257	\$25,700.00	0.21%
20	12	M	(\$10 x 8) + (\$5 x 4)	\$100	\$100.00	4819.3459	0.03	25.00	1,269	\$126,900.00	1.05%
21	12	M	(\$20 x 2) + (\$10 x 2) + (\$5 x 8)	\$100	\$100.00	4920.1529	0.03	25.00	1,243	\$124,300.00	1.02%
22	9	M	(\$20 x 3) + (\$10 x 2) + (\$5 x 4)	\$100	\$100.00	11921.5400	0.01	10.00	513	\$51,300.00	0.42%
23	10	M	\$10 x 10	\$100	\$100.00	12256.0120	0.01	10.00	499	\$49,900.00	0.41%
24	5	M	\$20 x 5	\$100	\$100.00	25064.5492	0.01	5.00	244	\$24,400.00	0.20%
Total (\$100.00):						1519.4410	0.08	80.00	4,025	\$402,500.00	3.32%
25	1	M	\$300	\$300	\$300.00	56245.2381	0.00	2.00	105	\$31,500.00	0.26%
26	12	M	(\$50 x 2) + (\$20 x 10)	\$300	\$300.00	41045.3020	0.00	3.00	149	\$44,700.00	0.37%
27	10	M	(\$50 x 4) + (\$20 x 2) + (\$15 x 4)	\$300	\$300.00	39712.6523	0.00	3.00	154	\$46,200.00	0.38%
28	7	M	(\$100 x 2) + (\$20 x 5)	\$300	\$300.00	37519.9387	0.00	3.00	163	\$48,900.00	0.40%
Total (\$300.00):						10710.5954	0.01	11.00	571	\$171,300.00	1.41%
Total (Mid Tiers):						145.9432	0.86	821.00	41,905	\$1,948,510.00	16.06%
High Tiers											
29	1	H	\$50,000	\$50,000	\$50,000.00	1528937.5000	0.00	0.08	4 *	\$200,000.00	1.65%
Total (High Tiers):						1528937.5000	0.00	0.08	4	\$200,000.00	1.65%
Total :						4.0185	31.11	29,861.08	1,521,912	\$12,129,561.00	100.00%

* Exact Quantity by Kind Level

6115750

636017

342448

97852

195759

24467

24459

97852

12223

24446

24480

2581

10204

11752

1023

2566

2537

3595

3051

257

1269

1243

513

499

244

105

149

154

163

4



INTEROFFICE MEMO

Gary Grief, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

September 13, 2022

The attached invoice(s) for service is being submitted for approval.

Vendor Name	Scientific Games
P.O. Number (if applicable)	362-22-9019RL019
Invoice Number	TX 091222
Tx Game Name:	Game #2450 Winter Words
Invoice Amount:	\$382,626.59

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

The above referenced invoices have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

JB

9/13/2022



Dale Bowersock

Dale Bowersock (Scratch Ticket Strategy Coordinator)
Please forward to the next person for approval

9/13/2022

Date

Will Russ

Will Russ (Products Manager)
Please forward to the next person for approval

9/13/2022

Date

Robert Tirloni

Robert Tirloni (Lottery Operations Division Director)

9/14/2022

Date

Please return to Maria Perez in the Office of the Controller by

In an effort to close out FY 22 please forward ASAP, thank you for your help.



Invoice: TX 091222
"TX 2450 WINTER WORDS"™
 September 12, 2022

Supplier : Scientific Games International
 1500 Bluegrass Lakes Parkway
 Alpharetta, Georgia 30004 USA

Customer : TEXAS LOTTERY
 Attn: Accounts Payable
 P.O. BOX 16630
 AUSTIN, TX 78761-6630
 United States

<u>Game</u>	<u>Shipment</u>	<u>Description</u>	<u>Quantity</u>	<u>Price Per</u>	<u>Total Amount</u>	<u>SG Invoice #</u>
TX-2450	1	TX-2450 Winter Words	4,783,500	60.68 \$	290,262.78	1044026
Additional Charges: 4 Pack inserts Printed on Holographic Stock(over 200,000 pieces)			48,012	0.24 \$	11,522.88	
TX-2450	2	TX-2450 Winter Words	1,332,250	60.68 \$	80,840.93	1044017
Total Due					<u>\$382,626.59</u>	

***Please include the SG invoice numbers with your remittance**

Due Date: October 8, 2022

Wire Transfer Instructions:

Bank: Bank of America
 Swift: BOFAUS3N
 Acct Name: Scientific Games International, Inc.-Operating
 Acct #: 501017395032
 Wire Routing #: 026009593

Instant Ticket Game Analysis
03/01/20-02/26/22

Average Number of Weeks for 85% Average Sell Through

	A	B	C	D	E	F	G	H
	Price Point				Price Point			
Print Quantities	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50
< 5M	None	None	Week 10*	None	None	None	None	None
5M-9.99M	Week 15	Week 16	None	Week 19	Week 17	Week 39	None	Week 34
10M-14.99M	Week 15	None	None	Week 23	Week 33	Week 32	None	None
15M-19.99M	Week 23	None	Week 27*	None	Week 34*	None	None	None
20M-24.99M	None	None	None	Week 39	Week 41*	None	None	None
25M-29.99M	Week 32*	None	None	None	Week 36*	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None
>35M	None	Week 63	Week 70*	Week 48*	Week 43*	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

	A	B	C	D	E	F	G	H
	Price Point				Price Point			
Print Quantities	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50
< 5M	None	None	\$1,280,407	None	None	None	None	None
5M-9.99M	\$523,427	\$836,412	None	\$1,829,626	\$3,575,687	\$4,083,763	None	\$6,822,934
10M-14.99M	\$646,883	None	None	\$2,572,905	\$3,255,577	\$6,279,880	None	None
15M-19.99M	\$637,501	None	\$1,754,298	None	\$4,557,575	None	None	None
20M-24.99M	None	None	None	\$2,543,539	\$4,377,999	None	None	None
25M-29.99M	\$795,571	None	None	None	\$6,250,278	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None
>35M	None	\$1,031,140	\$1,494,231	\$4,784,040	\$7,855,672	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only