

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

3/28/2023

Game #	2452	Confirmed Packs	2,454
Game Name	Peppermint Payout Deluxe	Active Packs	1,216
Quantity Printed	5,882,300	Warehouse Packs	3,279
Price Point	\$10	Returned Packs	5,088
Start Date	11/7/2022	Printed Payout Percentage	70.04%
Top Prize	\$ 250,000	Percent Sold	85.54%
Number of Top Prizes Remaining	2	Number of Weeks Out	20

Current Game Sales Analysis**TANGIBLE COSTS****Expenditure Impact:**

Cost to print tickets	\$ 604,121	Actual ticket production costs
Prize payout expense	\$ 33,594,255	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs	\$ 34,198,376
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TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 50,317,194	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 50,317,194	

Excess of Revenue over Expended	\$ 16,118,819
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INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	297,220
Next week	\$	372,260
Next week	\$	468,790
Avg Weekly Sales Current Game	\$	379,423
Avg Weekly Sales \$10; 5M-9.99M	\$	2,632,364
Percentage Of Variance In Sales		86%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	<div>2452</div>	Printed Payout Percentage	<div>70.04%</div>
Game Name	<div>Peppermint Payout Deluxe</div>	Actual Payout Percentage	<div>66.76%</div>
Percent Sold	<div>85.54%</div>	Number of Weeks Out	<div>20</div>
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			<div>25</div>

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):



3/28/2023

Scratch Ticket Strategy Coordinator Date

3/28/2023

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Not Required - Over 85% Sold

Lottery Operations Division Director Date

Not Required - Over 85% Sold

Controller Date

Not Required - Over 85% Sold

Deputy Executive Director Date

Not Required - Over 85% Sold

Executive Director Date



Play the Games of Texas!

Da Vinci Report

3/28/23

Week End Date:3/25/23

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														3/25/23	3/18/23	3/11/23	3/4/23
Mature	2440	\$5	12,237,000	\$200,000 CASH BLOWOUT	9/6/22			29	68.16%	8,194	6,197	34,135	85	\$740,835.00	\$821,045.00	\$836,620.00	\$886,440.00
	2428	\$5	23,203,950	BINGO TIMES 20	4/11/22			50	59.06%	11,957	8,123	103,355	46	\$1,373,245.00	\$1,399,180.00	\$1,432,790.00	\$1,454,970.00
	2454	\$5	7,217,250	CASH PLU\$	12/5/22			16	67.96%	5,056	3,417	19,247	159	\$518,175.00	\$634,290.00	\$675,110.00	\$873,470.00
	2444	\$5	10,272,825	DAY OF THE DEAD	10/3/22			25	48.68%	705	473	62,239	5,648	\$65,210.00	\$84,305.00	\$87,235.00	\$116,610.00
	2456	\$5	7,191,150	LUCKY 7	12/19/22			14	78.44%	6,235	4,390	6,701	36	\$780,095.00	\$897,555.00	\$1,009,315.00	\$1,239,250.00
	2374	\$5	27,786,375	POWER 50X	1/3/22			64	72.21%	4,339	3,396	92,467	66	\$602,675.00	\$615,150.00	\$678,055.00	\$771,770.00
	2432	\$5	59,010,300	SPECIAL EDITION SUPER LOTERIA	12/5/22			16	25.16%	26,100	13,304	539,874	7	\$5,013,315.00	\$5,076,490.00	\$5,219,235.00	\$5,394,705.00
	2425	\$5	32,632,050	SUPER CROSSWORD	2/24/22			56	77.56%	14,139	8,540	70,330	59	\$2,142,720.00	\$2,194,950.00	\$2,249,265.00	\$2,292,680.00
	2333	\$10	28,628,600	\$250,000 50X CASHWORD	12/20/21			66	78.34%	17,729	8,300	92,571	38	\$3,191,560.00	\$3,234,150.00	\$3,355,280.00	\$3,367,290.00
	2441	\$10	14,063,350	\$500,000 CASH BLOWOUT	9/6/22			29	40.56%	12,175	6,943	143,859	205	\$1,121,240.00	\$1,174,000.00	\$1,180,100.00	\$1,316,470.00
	2422	\$10	8,199,450	7	10/3/22			25	82.02%	6,387	3,927	16,944	59	\$936,140.00	\$1,026,680.00	\$1,054,870.00	\$1,239,540.00
	2410	\$10	8,198,500	MONOPOLY	12/5/22			16	48.80%	10,571	6,843	63,683	18	\$1,295,360.00	\$1,440,640.00	\$1,553,770.00	\$1,820,500.00
	2407	\$10	12,236,750	PAYOUT MULTIPLIER	7/5/22			38	54.87%	4,172	2,328	102,131	130	\$435,810.00	\$487,960.00	\$532,930.00	\$601,150.00
	2452	\$10	5,882,300	PEPPERMINT PAYOUT DELUXE	11/7/22			20	85.54%	2,454	1,216	3,279	5,088	\$297,220.00	\$372,260.00	\$468,790.00	\$618,910.00
	2311	\$10	8,067,400	TRIPLE RED 777 SUPER TICKET	7/11/22			37	81.70%	11,532	6,237	8,516	34	\$1,550,440.00	\$1,548,120.00	\$1,651,930.00	\$1,731,010.00
	2460	\$20	7,978,175	\$100,000,000 RICHES!	12/19/22			14	34.55%	14,950	7,187	183,681	10	\$2,505,380.00	\$2,974,400.00	\$3,100,880.00	\$3,421,740.00
	2442	\$20	10,250,650	\$1,000,000 CASH BLOWOUT	9/6/22			29	35.38%	13,698	6,843	240,028	131	\$1,447,280.00	\$1,563,340.00	\$1,574,520.00	\$1,708,100.00
	2438	\$20	19,277,675	\$1,000,000 CROSSWORD	6/6/22			42	52.57%	24,292	8,593	325,660	38	\$4,897,620.00	\$5,128,680.00	\$5,045,740.00	\$5,328,360.00
	2349	\$20	8,200,000	500X	7/18/22			36	85.31%	8,895	3,751	32,952	62	\$1,673,600.00	\$1,857,060.00	\$1,980,780.00	\$2,118,220.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			71	52.26%	11,188	5,391	292,784	68	\$1,738,740.00	\$1,893,420.00	\$1,822,840.00	\$1,909,200.00
	2434	\$20	16,932,075	MILLION DOLLAR LOTERIA	9/19/22			27	66.13%	46,304	12,278	158,479	23	\$8,803,980.00	\$9,076,600.00	\$8,829,660.00	\$9,140,940.00
	2402	\$20	8,199,050	MONEY	6/20/22			40	51.64%	5,484	2,736	148,460	90	\$742,240.00	\$815,700.00	\$858,900.00	\$959,840.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			262	75.90%	10,237	5,026	308,506	91	\$2,398,980.00	\$2,413,440.00	\$2,470,350.00	\$2,654,400.00
	2387	\$30	9,009,725	PREMIER CASH	4/4/22			51	62.49%	11,964	5,865	113,816	73	\$2,045,040.00	\$2,140,590.00	\$2,165,070.00	\$2,351,250.00
	2423	\$50	6,608,840	\$1,000,000 DIAMOND RICHES	8/1/22			34	48.82%	15,872	6,008	143,726	49	\$2,879,400.00	\$2,972,200.00	\$3,047,400.00	\$3,418,500.00
	2358	\$50	5,984,660	\$1,000,000 ULTIMATE	12/20/21			66	87.67%	11,556	4,254	17,942	78	\$1,888,000.00	\$1,921,000.00	\$2,030,450.00	\$2,284,650.00
	2378	\$50	6,116,960	\$200,000,000 CASH BLOWOUT!	3/7/22			55	84.09%	11,870	4,659	28,806	93	\$2,590,700.00	\$2,539,350.00	\$2,585,350.00	\$2,886,300.00
	2344	\$50	10,279,600	500X LOTERIA SPECTACULAR	10/18/21			75	84.56%	13,471	3,506	57,835	98	\$2,416,000.00	\$2,681,700.00	\$3,785,700.00	\$5,106,050.00
	2400	\$100	10,379,010	\$20 MILLION SUPREME	5/16/22			45	46.22%	20,155	8,674	338,292	98	\$8,011,400.00	\$7,783,900.00	\$8,052,400.00	\$8,387,200.00
Sold/Closing	2449	\$1	11,341,050	HOLIDAY BUCKS	11/7/22	4/2/23	5/17/23	20	88.91%	602	474	1,990	2,414	\$35,357.00	\$42,228.00	\$63,582.00	\$84,176.00
	2405	\$1	17,149,800	LOOSE CHANGE	7/5/22	3/5/23	4/19/23	38	94.43%	145	177	389	2,542	\$26,336.00	\$42,407.00	\$77,257.00	\$107,336.00
	2325	\$2	28,601,250	BONUS GAME BINGO	12/13/21			67	94.45%	4,390	3,079	702	291	\$332,252.00	\$394,200.00	\$453,734.00	\$588,330.00

Liability for 2452 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 10/11/2022 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$10.00	114280	\$1,142,800.00	473888	\$4,738,880.00	80.57%	4739379
2	2	N/A	\$15.00	67586	\$1,013,790.00	285392	\$4,280,880.00	80.85%	4755994
3	3	N/A	\$20.00	21993	\$439,860.00	95653	\$1,913,060.00	81.31%	4782650
4	4	N/A	\$20.00	20059	\$401,180.00	97609	\$1,952,180.00	82.95%	4879537
5	0	N/A	\$25.00	5336	\$133,400.00	24060	\$601,500.00	81.85%	4814537
6	0	N/A	\$25.00	9847	\$246,175.00	48963	\$1,224,075.00	83.26%	4897382
7	0	N/A	\$25.00	4943	\$123,575.00	24471	\$611,775.00	83.20%	4893784
8	0	N/A	\$30.00	5495	\$164,850.00	23923	\$717,690.00	81.32%	4783542
9	0	N/A	\$30.00	4791	\$143,730.00	24623	\$738,690.00	83.71%	4924181
10	0	N/A	\$30.00	4846	\$145,380.00	24550	\$736,500.00	83.51%	4912588
11	0	N/A	\$50.00	5272	\$263,600.00	24146	\$1,207,300.00	82.08%	4828132
12	0	N/A	\$50.00	4939	\$246,950.00	24479	\$1,223,950.00	83.21%	4894718
13	0	N/A	\$50.00	5342	\$267,100.00	24072	\$1,203,600.00	81.84%	4813990
14	0	N/A	\$50.00	4778	\$238,900.00	24640	\$1,232,000.00	83.76%	4926911
15	0	N/A	\$75.00	5330	\$399,750.00	24088	\$1,806,600.00	81.88%	4816535
16	0	N/A	\$75.00	4665	\$349,875.00	24731	\$1,854,825.00	84.13%	4948808
17	0	N/A	\$100.00	432	\$43,200.00	2004	\$200,400.00	82.27%	4839133
18	0	N/A	\$100.00	1239	\$123,900.00	6091	\$609,100.00	83.10%	4888006
19	0	N/A	\$100.00	3095	\$309,500.00	16553	\$1,655,300.00	84.25%	4955706
20	0	N/A	\$100.00	762	\$76,200.00	4201	\$420,100.00	84.65%	4979154
21	0	N/A	\$100.00	1618	\$161,800.00	8175	\$817,500.00	83.48%	4910426
22	0	N/A	\$100.00	892	\$89,200.00	3994	\$399,400.00	81.74%	4808413
23	0	N/A	\$100.00	1629	\$162,900.00	8147	\$814,700.00	83.34%	4902117
24	0	N/A	\$250.00	51	\$12,750.00	196	\$49,000.00	79.35%	4667736
25	0	N/A	\$250.00	79	\$19,750.00	407	\$101,750.00	83.74%	4926123
26	0	N/A	\$250.00	82	\$20,500.00	421	\$105,250.00	83.70%	4923356
27	0	N/A	\$250.00	76	\$19,000.00	415	\$103,750.00	84.52%	4971801
28	0	N/A	\$250.00	34	\$8,500.00	209	\$52,250.00	86.01%	5059262
29	0	N/A	\$250.00	157	\$39,250.00	832	\$208,000.00	84.13%	4948507
30	0	N/A	\$250.00	311	\$77,750.00	1651	\$412,750.00	84.15%	4949886
31	0	N/A	\$500.00	23	\$11,500.00	76	\$38,000.00	76.77%	4515705
32	0	N/A	\$500.00	35	\$17,500.00	253	\$126,500.00	87.85%	5167437
33	0	N/A	\$500.00	52	\$26,000.00	329	\$164,500.00	86.35%	5079466
34	0	N/A	\$500.00	25	\$12,500.00	169	\$84,500.00	87.11%	5124271
35	0	N/A	\$500.00	81	\$40,500.00	500	\$250,000.00	86.06%	5062220
36	0	N/A	\$1,000.00	4	\$4,000.00	21	\$21,000.00	84.00%	4941131
37	0	N/A	\$1,000.00	14	\$14,000.00	35	\$35,000.00	71.43%	4201642
38	0	N/A	\$1,000.00	13	\$13,000.00	36	\$36,000.00	73.47%	4321689
39	0	N/A	\$1,000.00	9	\$9,000.00	16	\$16,000.00	64.00%	3764671
40	0	N/A	\$10,000.00	2	\$20,000.00	0	\$0.00	0.00%	0
41	0	N/A	\$10,000.00	0	\$0.00	8	\$80,000.00	100.00%	5882300
42	0	N/A	\$50,000.00	1	\$50,000.00	1	\$50,000.00	50.00%	2941149
43	0	N/A	\$50,000.00	0	\$0.00	4	\$200,000.00	100.00%	5882300
44	0	N/A	\$250,000.00	1	\$250,000.00	0	\$0.00	0.00%	0
45	0	N/A	\$250,000.00	1	\$250,000.00	2	\$500,000.00	66.67%	3921533
Totals:				300220	\$7,603,115.00	1,324,034	\$33,594,255.00		

TICKET QUANTITY: 5,882,300

MIN QUANTITY 5,882,000

PACKS / POOL: 2,400

POOL SIZE: 50

POOL SIZE: 120,000

PRIZE STRUCTURE

PEPPERMINT PAYOUT DELUXE

Texas Lottery Game # 2452

IGT Job # 016073

Version 2 dated March 15, 2022

RETAIL PRICE: \$10.00

REVENUE: \$58,823,000

PRIZE FUND: \$41,197,370

PERCENTAGE: 70.0361593%

INSTANT FUND: \$41,197,370

INSTANT-WIN PAYOUT: 70.0361593%

PRIZE LEVEL	TIER CODE	GET	\$25, \$50, AND \$100 BONUS	Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN:)	TOTAL PRIZES	WINNERS IN 120,000 (PER POOL)	WINNERS IN 50 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER
1	L	\$10	-	1	\$10	10.00	588,168	12,000	5.00	\$5,881,680	14.28%	
2	L	\$15	-	1	\$15	16.66	352,978	7,200	3.00	\$5,294,670	12.85%	
3	L	\$20	-	1	\$20	50.00	117,646	2,400	1.00	\$2,352,920	5.71%	
4	L	\$10 x 2	-	2	\$20	49.99	117,668	2,400	1.00	\$2,353,360	5.71%	Low Tier: 38.55%
5	M	\$25	-	1	\$25	200.11	29,396	600	0.25	\$734,900	1.78%	
6	M	-	\$25	1	\$25	100.02	58,810	1,200	0.50	\$1,470,250	3.57%	
7	M	\$10 + \$15	-	2	\$25	199.98	29,414	600	0.25	\$735,350	1.78%	
8	M	\$30	-	1	\$30	199.96	29,418	600	0.25	\$882,540	2.14%	
9	M	\$10 x 3	-	3	\$30	199.98	29,414	600	0.25	\$882,420	2.14%	
10	M	\$10 + \$20	-	2	\$30	200.11	29,396	600	0.25	\$881,880	2.14%	
11	M	\$50	-	1	\$50	199.96	29,418	600	0.25	\$1,470,900	3.57%	
12	M	-	\$50	1	\$50	199.96	29,418	600	0.25	\$1,470,900	3.57%	
13	M	\$10 (WINX5)	-	1	\$50	199.98	29,414	600	0.25	\$1,470,700	3.57%	
14	M	\$10 + \$15	\$25	3	\$50	199.96	29,418	600	0.25	\$1,470,900	3.57%	
15	M	\$15 (WINX5)	-	1	\$75	199.96	29,418	600	0.25	\$2,206,350	5.36%	
16	M	-	\$25 + \$50	2	\$75	200.11	29,396	600	0.25	\$2,204,700	5.35%	
17	M	\$100	-	1	\$100	2,414.74	2,436	50		\$243,600	0.59%	
18	M	-	\$100	1	\$100	802.50	7,330	150		\$733,000	1.78%	
19	M	\$10 (WINX5) + \$10 + \$1	\$25	4	\$100	299.38	19,648	401		\$1,964,800	4.77%	
20	M	\$10 (WINX5) + (\$10 x 5)	-	6	\$100	1,185.23	4,963	101		\$496,300	1.20%	
21	M	\$15 (WINX5)	\$25	2	\$100	600.66	9,793	200		\$979,300	2.38%	
22	M	\$20 (WINX5)	-	1	\$100	1,203.91	4,886	100		\$488,600	1.19%	
23	M	\$10 (WINX5)	\$50	2	\$100	601.71	9,776	199		\$977,600	2.37%	
24	M	\$250	-	1	\$250	23,814.98	247	5		\$61,750	0.15%	
25	M	\$10 (WINX5) + (\$10 x 10) + \$2	\$50	14	\$250	12,103.50	486	10		\$121,500	0.29%	
26	M	\$30 (WINX5)	\$100	2	\$250	11,694.43	503	10		\$125,750	0.31%	
27	M	\$10 (WINX5) + (\$30 x 2) + (\$20 x 1)	\$50	15	\$250	11,980.24	491	10		\$122,750	0.30%	
28	M	\$20 (WINX5) + (\$10 x 10) + (\$10 x 5)	\$50	12	\$250	24,207.00	243	5		\$60,750	0.15%	
29	M	\$10 (WINX5) x 2 + \$20 (WINX5)	\$50	4	\$250	5,947.72	989	20		\$247,250	0.60%	
30	M	\$10 x 25 (WINALL)	-	1	\$250	2,998.11	1,962	40		\$490,500	1.19%	
31	M	\$500	-	1	\$500	59,417.17	99	2		\$49,500	0.12%	
32	M	\$10 (WINX5) + (\$50 x 4) + \$20 (WINX5) + (\$10 x 10)	\$25 + \$50	18	\$500	20,424.65	288	6		\$144,000	0.35%	
33	M	\$10 (WINX5) + (\$50 x 2) + \$20 (WINX5)	\$25 + \$50 + \$100	10	\$500	15,439.11	381	8		\$190,500	0.46%	
34	M	\$20 x 25 (WINALL)	-	1	\$500	30,321.13	194	4		\$97,000	0.24%	
35	M	\$15 x 20 + (\$10 x 2) + \$50	\$50 + \$100	25	\$500	10,124.44	581	12		\$290,500	0.71%	Mid Tier: 57.69%
36	H	\$1,000	-	1	\$1,000	235,292.00	25			\$25,000	0.06%	
37	H	(\$100 x 3) + (\$50 x 2)	-	1	\$1,000	120,046.94	49	1		\$49,000	0.12%	
38	H	(\$10 x 20) + (\$25 x 3)	\$25 + \$50 + \$100	28	\$1,000	120,046.94	49	1		\$49,000	0.12%	
39	H	\$30 x 10 + (\$100 x 2) + (\$10 x 1)	\$25 + \$50 + \$100	28	\$1,000	235,292.00	25			\$25,000	0.06%	
40	H	\$10,000	-	1	\$10,000	2,941,150.00	2			\$20,000	0.05%	
41	H	(\$250 x 12) + \$1,000	-	1	\$10,000	735,287.50	8			\$80,000	0.19%	
42	H	\$50,000	-	1	\$50,000	2,941,150.00	2			\$100,000	0.24%	
43	H	\$10 (WINX5) x 17 + (\$1,000 x 3)	-	25	\$50,000	1,470,575.00	4			\$200,000	0.49%	
44	H	\$250,000	-	1	\$250,000	5,882,300.00	1			\$250,000	0.61%	
45	H	\$10,000 x 25 (WINALL)	-	1	\$250,000	1,960,766.67	3			\$750,000	1.82%	High Tier: 3.76%
TOTAL CASH PRIZES					1 in 2 Decimals: 3.62		1,624,254	33,135	13.25	\$41,197,370	100.00%	
					1 in 4 Decimals: 3.6215							

PEPPERMINT PAYOUT DELUXE
Texas Lottery Game # 2452
IGT Job # 016073
Version 2 dated March 15, 2022

Consolidated odds are 1 in:	\$10	10.00	588,168
	\$15	16.66	352,978
	\$20	25.00	235,314
	\$25	50.01	117,620
	\$30	66.67	88,228
	\$50	49.99	117,668
	\$75	100.02	58,814
	\$100	99.98	58,832
	\$250	1,195.35	4,921
	\$500	3,812.25	1,543
	\$1,000	39,745.27	148
	\$10,000	588,230.00	10
	\$50,000	980,383.33	6
	\$250,000	1,470,575.00	4
			1,624,254

PRIZE LEVEL	GET	\$25, \$50, AND \$100 BONUS	Number of Wins per Ticket	GLEPS TYPE:	A		B		C		D		TOTAL	
				PER GAME:	29,396		29,414		29,418		29,418		117,646	
				PER POOL:	600		600		600		600		2,400	
				PRIZE:	Number:	Amount:	Number:	Amount:	Number:	Amount:	Number:	Amount:	TOTAL	AMOUNT
1	\$10	-	1	\$10	8	\$80	4	\$40	4	\$40	4	\$40	588,168	\$5,881,680
2	\$15	-	1	\$15	1	\$15	4	\$60	4	\$60	3	\$45	352,978	\$5,294,670
3	\$20	-	1	\$20	1	\$20	1	\$20	1	\$20	1	\$20	117,646	\$2,352,920
4	\$10 x 2	-	2	\$20	0	\$0	1	\$20	1	\$20	2	\$40	117,668	\$2,353,360
5	\$25	-	1	\$25	1	\$25	0	\$0	0	\$0	0	\$0	29,396	\$734,900
6	-	\$25	1	\$25	1	\$25	1	\$25	0	\$0	0	\$0	58,810	\$1,470,250
7	\$10 + \$15	-	2	\$25	0	\$0	1	\$25	0	\$0	0	\$0	29,414	\$735,350
8	\$30	-	1	\$30	0	\$0	0	\$0	1	\$30	0	\$0	29,418	\$882,540
9	\$10 x 3	-	3	\$30	0	\$0	1	\$30	0	\$0	0	\$0	29,414	\$882,420
10	\$10 + \$20	-	2	\$30	1	\$30	0	\$0	0	\$0	0	\$0	29,396	\$881,880
11	\$50	-	1	\$50	0	\$0	0	\$0	0	\$0	1	\$50	29,418	\$1,470,900
12	-	\$50	1	\$50	0	\$0	0	\$0	1	\$50	0	\$0	29,418	\$1,470,900
13	\$10 (WINX5)	-	1	\$50	0	\$0	1	\$50	0	\$0	0	\$0	29,414	\$1,470,700
14	\$10 + \$15	\$25	3	\$50	0	\$0	0	\$0	1	\$50	0	\$0	29,418	\$1,470,900
15	\$15 (WINX5)	-	1	\$75	0	\$0	0	\$0	0	\$0	1	\$75	29,418	\$2,206,350
16	-	\$25 + \$50	2	\$75	1	\$75	0	\$0	0	\$0	0	\$0	29,396	\$2,204,700
TOTAL PRIZES					14	\$270	14	\$270	13	\$270	12	\$270	1,558,790	\$31,764,420



INTEROFFICE MEMO

Gary Grief, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

October 18, 2022

The attached invoice(s) for service is being submitted for approval.

Vendor Name	IGT
P.O. Number (if applicable)	362-22-9009RL015
Invoice Number	90129808
Tx Game Name	Game #2452 Peppermint Payout Deluxe
Invoice Amount	\$604,120.63

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.



JB

10/18/2022

Dale Bowersock

Dale Bowersock (Scratch Ticket Strategy Coordinator)

10/18/2022

Date

Will Russ

Will Russ (Products Manager)

10/18/2022

Date

Heidi Moreno for Robert Tirloni

Robert Tirloni (Lottery Operations Division Director)

10/19/2022

Date

Please return to Maria Perez in the Office of the Controller by

October 28, 2022



IGT Global Solutions Corporation
 d/b/a IGT Solutions Corp. in the State of Texas
 10 Memorial Boulevard
 Providence, RI 02903
 USA
 Telephone 401 392-1000
 Fax 401 392-1234
 FED ID No. 05-0389840

INVOICE

INVOICE NUMBER: 90129808
 DATE : October 14, 2022

BILL TO: 20318
 Texas Lottery Commission
 Gary Grief, Executive Director
 611 East 6th Street
 Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2452	116774 010	Game 2452 PEPPERMINT PAYOUT DLX -	2,021,250 PC	0.03010	60,839.63
002 GAME 2452	116774 020	Option 2452 Holographic Foil	2,021,250 PC	0.06000	121,275.00
003 GAME 2452	116774 030	Option 2452 Full UV	2,021,250 PC	0.00320	6,468.00
004 GAME 2452	116774 040	Option 2452 Integrated Graphic Ove	2,021,250 PC	0.00680	13,744.50
005 GAME 2452	116774 050	Game 2452 PEPPERMINT PAYOUT DLX -	1,884,950 PC	0.03010	56,737.00
006 GAME 2452	116774 060	Option 2452 Holographic Foil	1,884,950 PC	0.06000	113,097.00
007 GAME 2452	116774 070	Option 2452 Full UV	1,884,950 PC	0.00320	6,031.84
008 GAME 2452	116774 080	Option 2452 Integrated Graphic Ove	1,884,950 PC	0.00680	12,817.66
009 GAME 2452	116774 090	Game 2452 PEPPERMINT PAYOUT DLX -	1,976,100 PC	0.03010	59,480.61
010 GAME 2452	116774 100	Option 2452 Holographic Foil	1,976,100 PC	0.06000	118,566.00
011 GAME 2452	116774 110	Option 2452 Full UV	1,976,100 PC	0.00320	6,323.52
012 GAME 2452	116774 120	Option 2452 Integrated Graphic Ove	1,976,100 PC	0.00680	13,437.48
013 GAME 2452	116774 130	Inserts Holographic Foil			15,302.40

Continued...

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
014 GAME 2452	116774 140	Rounding Adjustment		(0.01)
				TOTAL AMOUNT DUE	USD 604,120.63

REMARKS:
Unrounded Invoice Total \$604,120.6300

PAYMENT TERMS:
Due within 30 days

REMITTANCE:
Please remit payment in USD:

For wire transfer payments:
Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104
SWIFT: WFBUS6S
ABA No. 121000248
Account No. 4417073848
Account Name: IGT Global Solutions Corp

For ACH payments:
Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104
ABA No. 121000248
Account No. 4417073848
Account Name: IGT Global Solutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

Scratch Ticket Game Closing Analysis

08/30/20 Thru 08/27/22

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point					
	\$1	\$2	\$3	\$5	\$10	\$20	\$25	\$30	\$50	\$100
< 5M	None	None	Week 10*	None	None	None	None	None	None	None
5M-9.99M	Week 13	Week 18	Week 14*	Week 18	Week 25	Week 39	None	Week 66*	Week 38	None
10M-14.99M	Week 17	None	None	Week 26	Week 44	Week 29*	None	None	None	None
15M-19.99M	Week 24	None	Week 27*	Week 63	None	None	None	None	None	None
20M-24.99M	None	None	None	Week 51	Week 41*	None	None	None	None	None
25M-29.99M	Week 32*	None	None	None	None	Week 59*	None	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None	None	None
>=35M	None	Week 63	Week 54*	Week 48*	Week 43*	None	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point					
	\$1	\$2	\$3	\$5	\$10	\$20	\$20	\$30	\$50	\$100
< 5M	None	None	\$1,280,407	None	None	None	None	None	None	None
5M-9.99M	\$603,552	\$790,419	\$1,135,659	\$1,868,249	\$2,632,364	\$4,140,873	None	\$3,548,614	\$6,722,847	None
10M-14.99M	\$573,217	None	None	\$2,195,824	\$2,593,290	\$6,888,646	None	None	None	None
15M-19.99M	\$618,201	None	\$1,754,298	\$1,321,610	None	None	None	None	None	None
20M-24.99M	None	None	None	\$2,177,872	\$4,377,999	None	None	None	None	None
25M-29.99M	\$795,571	None	None	None	None	\$7,343,720	None	None	None	None
30M-34.99M	None	None	None	None	None	None	None	None	None	None
>=35M	None	\$1,031,140	\$1,704,990	\$4,784,040	\$7,855,672	None	None	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only

Bowersock, Dale

From: Gough, Riley <Riley.Gough@IGT.com>
Sent: Tuesday, March 28, 2023 2:51 PM
To: Bowersock, Dale
Cc: ProductsScratchTeam; Tirloni, Robert
Subject: RE: Game Pre-call Recommendations for April

Hi Dale,

I recommend keeping the \$50 Ultimate (#2358) in-market for another month. Otherwise, no issues with the games listed below.

Thanks,
Riley

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Monday, March 27, 2023 2:28 PM
To: Gough, Riley <Riley.Gough@IGT.com>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>; Tirloni, Robert <robert.tirloni@lottery.state.tx.us>
Subject: Game Pre-call Recommendations for April

CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Riley,
Below are the games which qualify for Pre-call on April 7.

Close dates would be:
Pre-call: 4/7/23
Call: 5/7/23
Close: 6/21/23
EOV: 12/18/23

I'm hoping the "7" game goes over 85% next week. I would like to close that one also to get the final drawing date scheduled so I'll be watching that. You'll notice a couple of higher price point games in this mix. Based upon your table of number of games to keep in market and taking into consideration the new game launches coming soon I believe we can close these and make room for the newer games.

Please let me know if you have any questions.

Thanks,
Dale

Product Line	Game	\$	Tix Run	Name	Start	Call	Close
	2446	\$2	5,988,750	VETERANS CASH	10/17/22		
	2325	\$2	28,601,250	BONUS GAME BINGO	12/13/21		
	2374	\$5	27,786,375	POWER 50X	1/3/22		
	2407	\$10	12,236,750	PAYOUT MULTIPLIER	7/5/22		
	2452	\$10	5,882,300	PEPPERMINT PAYOUT DELUXE	11/7/22		
	2349	\$20	8,200,000	500X	7/18/22		
	2402	\$20	8,199,050	MONEY	6/20/22		
	2358	\$50	5,984,660	\$1,000,000 ULTIMATE	12/20/21		

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