

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

4/24/2023

Game #	2456	Confirmed Packs	4,839
Game Name	Lucky 7	Active Packs	3,058
Quantity Printed	7,191,150	Warehouse Packs	3,385
Price Point	\$5	Returned Packs	477
Start Date	12/19/2022	Printed Payout Percentage	68.01%
Top Prize	\$ 100,000	Percent Sold	85.12%
Number of Top Prizes Remaining	1	Number of Weeks Out	18

Current Game Sales AnalysisTANGIBLE COSTS**Expenditure Impact:**

Cost to print tickets	\$ 548,751	Actual ticket production costs
Prize payout expense	\$ 19,856,855	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs **\$ 20,405,606**

TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 30,605,534	Based on # of tkts printed, times % sold from DaVinci report, times the price point
-----------------	---------------	-------------------------------------------------------------------------------------

Total Estimated Benefits **\$ 30,605,534**

Excess of Revenue over Expended \$ 10,199,929

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	495,005
Next week	\$	547,865
Next week	\$	657,345
Avg Weekly Sales Current Game	\$	566,738
Avg Weekly Sales \$5; 5M-9.99M Qty	\$	1,985,045
Percentage Of Variance In Sales		71%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2456	Printed Payout Percentage	68.01%
Game Name	Lucky 7	Actual Payout Percentage	64.88%
Percent Sold	85.12%	Number of Weeks Out	18
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			17

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):



4/26/2023

Instant Product Coordinator Date

4/26/2023

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Not Required - Over 85% Sold

Lottery Operations Division Direct Date**Not Required - Over 85% Sold**

Controller Date**Not Required - Over 85% Sold**

Deputy Executive Director Date**Not Required - Over 85% Sold**

Executive Director Date



Play the Games of Texas!

Da Vinci Report

4/24/23

Week End Date:4/22/23

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														4/22/23	4/15/23	4/8/23	4/1/23
Mature	2428	\$5	23,203,950	BINGO TIMES 20	4/11/22			54	63.69%	12,522	7,907	88,805	77	\$1,289,040.00	\$1,316,025.00	\$1,367,430.00	\$1,401,550.00
	2459	\$5	7,218,750	BONUS MONEY	1/16/23			14	64.49%	7,882	4,799	18,535	176	\$622,425.00	\$714,885.00	\$824,455.00	\$950,030.00
	2454	\$5	7,217,250	CASH PLU\$	12/5/22			20	72.46%	4,245	2,550	16,780	816	\$316,445.00	\$391,725.00	\$408,695.00	\$506,825.00
	2444	\$5	10,272,825	DAY OF THE DEAD	10/3/22			29	49.05%	531	306	62,117	6,073	\$41,295.00	\$45,030.00	\$46,860.00	\$58,410.00
	2456	\$5	7,191,150	LUCKY 7	12/19/22			18	85.12%	4,839	3,058	3,385	477	\$495,005.00	\$547,865.00	\$657,345.00	\$702,735.00
	2432	\$5	59,010,300	SPECIAL EDITION SUPER LOTERIA	12/5/22			20	32.10%	33,838	14,398	476,668	25	\$5,157,890.00	\$5,110,115.00	\$5,209,890.00	\$4,993,050.00
	2425	\$5	32,632,050	SUPER CROSSWORD	2/24/22			60	82.69%	15,050	8,217	47,717	72	\$2,037,765.00	\$2,012,405.00	\$2,128,035.00	\$2,202,770.00
	2333	\$10	28,628,600	\$250,000 50X CASHWORD	12/20/21			70	82.89%	18,209	8,297	66,309	54	\$3,180,510.00	\$3,207,660.00	\$3,271,580.00	\$3,382,950.00
	2441	\$10	14,063,350	\$500,000 CASH BLOWOUT	9/6/22			33	43.98%	12,437	7,340	134,317	131	\$1,186,340.00	\$1,234,060.00	\$1,205,080.00	\$1,180,930.00
	2464	\$10	23,085,050	100X CASH BLITZ	1/2/23			16	25.13%	19,243	9,322	313,164	33	\$2,880,190.00	\$3,025,880.00	\$3,047,620.00	\$3,094,980.00
	2422	\$10	8,199,450	7	10/3/22			29	86.30%	5,373	3,130	12,211	82	\$782,540.00	\$831,230.00	\$911,190.00	\$979,260.00
	2410	\$10	8,198,500	MONOPOLY	12/5/22			20	54.58%	8,338	5,384	58,340	115	\$1,006,460.00	\$1,146,770.00	\$1,238,320.00	\$1,346,820.00
	2407	\$10	12,236,750	PAYOUT MULTIPLIER	7/5/22			42	56.29%	3,772	2,088	99,706	107	\$404,730.00	\$436,590.00	\$428,980.00	\$475,190.00
	2311	\$10	8,067,400	TRIPLE RED 777 SUPER TICKET	7/11/22			41	88.95%	9,417	5,528	899	81	\$1,358,910.00	\$1,413,490.00	\$1,503,570.00	\$1,573,160.00
	2460	\$20	7,978,175	\$100,000,000 RICHES!	12/19/22			18	39.78%	12,455	6,167	171,217	32	\$1,921,640.00	\$2,030,700.00	\$2,076,880.00	\$2,319,840.00
	2442	\$20	10,250,650	\$1,000,000 CASH BLOWOUT	9/6/22			33	38.08%	12,670	6,448	231,193	162	\$1,330,700.00	\$1,319,480.00	\$1,341,020.00	\$1,545,500.00
	2438	\$20	19,277,675	\$1,000,000 CROSSWORD	6/6/22			46	57.50%	23,973	8,782	288,733	62	\$4,719,320.00	\$4,613,220.00	\$4,753,240.00	\$4,916,780.00
	2465	\$20	10,031,750	200X CASH BLITZ	1/2/23			16	34.28%	20,634	9,024	229,763	27	\$3,263,880.00	\$3,340,140.00	\$3,333,200.00	\$3,580,900.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			75	54.54%	12,449	6,138	276,246	81	\$1,896,400.00	\$1,895,320.00	\$1,917,520.00	\$1,783,480.00
	2434	\$20	16,932,075	MILLION DOLLAR LOTERIA	9/19/22			31	76.39%	47,410	12,195	88,926	53	\$8,731,220.00	\$8,597,220.00	\$8,659,900.00	\$8,782,040.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			266	76.79%	10,026	5,100	296,679	125	\$2,231,760.00	\$2,172,540.00	\$2,296,200.00	\$2,461,110.00
	2387	\$30	9,009,725	PREMIER CASH	4/4/22			55	65.51%	11,399	5,717	103,961	127	\$2,028,090.00	\$1,958,250.00	\$2,006,130.00	\$2,168,670.00
	2423	\$50	6,608,840	\$1,000,000 DIAMOND RICHES	8/1/22			38	52.20%	14,506	5,852	134,336	111	\$2,792,700.00	\$2,718,700.00	\$2,721,850.00	\$2,950,650.00
	2455	\$50	10,237,540	\$5,000,000 ULTIMATE	1/16/23			14	17.50%	17,824	6,611	394,277	71	\$4,567,450.00	\$4,685,150.00	\$4,724,250.00	\$5,397,400.00
	2344	\$50	10,279,600	500X LOTERIA SPECTACULAR	10/18/21			79	86.34%	11,237	3,196	51,020	142	\$2,144,950.00	\$2,237,650.00	\$2,233,850.00	\$2,529,500.00
	2400	\$100	10,379,010	\$20 MILLION SUPREME	5/16/22			49	48.66%	20,310	6,999	323,798	143	\$5,453,400.00	\$5,686,900.00	\$6,292,600.00	\$7,894,400.00
Sold/Closing	2449	\$1	11,341,050	HOLIDAY BUCKS	11/7/22	4/2/23	5/17/23	24	89.29%	123	66	1,975	3,710	-\$4,918.00	\$5,199.00	\$16,142.00	\$26,467.00
	2325	\$2	28,601,250	BONUS GAME BINGO	12/13/21	5/7/23	6/21/23	71	96.03%	1,754	1,577	256	802	\$157,654.00	\$198,606.00	\$251,152.00	\$293,698.00
	2453	\$2	7,173,250	TRIPLE 777	12/19/22	3/15/23	4/29/23	18	91.35%	67	25	4	696	\$6,978.00	\$15,818.00	\$42,698.00	\$87,318.00
	2446	\$2	5,988,750	VETERANS CASH	10/17/22	5/7/23	6/21/23	27	78.63%	1,800	1,836	3,933	353	\$120,566.00	\$120,670.00	\$137,316.00	\$163,786.00
	2415	\$5	9,906,375	COWBOYS	8/15/22	4/2/23	5/17/23	36	51.88%	75	79	59,805	1,528	-\$8,025.00	\$28,995.00	\$53,520.00	\$96,675.00
	2416	\$5	5,627,550	HOUSTON TEXANS	8/15/22	4/2/23	5/17/23	36	55.84%	57	44	28,702	2,760	-\$21,310.00	\$7,520.00	\$26,510.00	\$53,765.00

Liability for 2456 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 10/30/2022 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	162569	\$812,845.00	604429	\$3,022,145.00	78.80%	5666950
2	2	N/A	\$10.00	28391	\$283,910.00	115461	\$1,154,610.00	80.26%	5771886
3	3	N/A	\$10.00	68293	\$682,930.00	315235	\$3,152,350.00	82.19%	5910656
4	4	N/A	\$15.00	9231	\$138,465.00	38739	\$581,085.00	80.76%	5807337
5	5	N/A	\$15.00	8072	\$121,080.00	39840	\$597,600.00	83.15%	5979617
6	6	N/A	\$15.00	12772	\$191,580.00	35198	\$527,970.00	73.38%	5276508
7	7	N/A	\$15.00	8227	\$123,405.00	39685	\$595,275.00	82.83%	5956353
8	8	N/A	\$20.00	9033	\$180,660.00	38879	\$777,580.00	81.15%	5835379
9	9	N/A	\$20.00	7911	\$158,220.00	40059	\$801,180.00	83.51%	6005217
10	10	N/A	\$20.00	17284	\$345,680.00	78598	\$1,571,960.00	81.97%	5894850
11	0	N/A	\$50.00	4345	\$217,250.00	19640	\$982,000.00	81.88%	5888438
12	0	N/A	\$50.00	3793	\$189,650.00	20192	\$1,009,600.00	84.19%	6053937
13	0	N/A	\$50.00	4115	\$205,750.00	19870	\$993,500.00	82.84%	5957396
14	0	N/A	\$50.00	3723	\$186,150.00	20204	\$1,010,200.00	84.44%	6072219
15	0	N/A	\$100.00	117	\$11,700.00	490	\$49,000.00	80.72%	5805046
16	0	N/A	\$100.00	305	\$30,500.00	1518	\$151,800.00	83.27%	5988022
17	0	N/A	\$100.00	2188	\$218,800.00	6185	\$618,500.00	73.87%	5311986
18	0	N/A	\$100.00	367	\$36,700.00	2016	\$201,600.00	84.60%	6083658
19	0	N/A	\$100.00	763	\$76,300.00	4038	\$403,800.00	84.11%	6048294
20	0	N/A	\$100.00	193	\$19,300.00	1015	\$101,500.00	84.02%	6042232
21	0	N/A	\$100.00	468	\$46,800.00	2524	\$252,400.00	84.36%	6066331
22	0	N/A	\$100.00	482	\$48,200.00	2506	\$250,600.00	83.87%	6031131
23	0	N/A	\$100.00	568	\$56,800.00	3041	\$304,100.00	84.26%	6059375
24	0	N/A	\$500.00	11	\$5,500.00	50	\$25,000.00	81.97%	5894385
25	0	N/A	\$500.00	12	\$6,000.00	48	\$24,000.00	80.00%	5752919
26	0	N/A	\$500.00	10	\$5,000.00	50	\$25,000.00	83.33%	5992624
27	0	N/A	\$500.00	36	\$18,000.00	85	\$42,500.00	70.25%	5051634
28	0	N/A	\$500.00	10	\$5,000.00	51	\$25,500.00	83.61%	6012272
29	0	N/A	\$500.00	27	\$13,500.00	91	\$45,500.00	77.12%	5545717
30	0	N/A	\$500.00	9	\$4,500.00	51	\$25,500.00	85.00%	6112477
31	0	N/A	\$500.00	8	\$4,000.00	52	\$26,000.00	86.67%	6232329
32	0	N/A	\$500.00	37	\$18,500.00	83	\$41,500.00	69.17%	4973878
33	0	N/A	\$1,000.00	3	\$3,000.00	2	\$2,000.00	40.00%	2876459
34	0	N/A	\$1,000.00	7	\$7,000.00	13	\$13,000.00	65.00%	4674247
35	0	N/A	\$1,000.00	5	\$5,000.00	15	\$15,000.00	75.00%	5393362
36	0	N/A	\$1,000.00	3	\$3,000.00	12	\$12,000.00	80.00%	5752920
37	0	N/A	\$1,000.00	12	\$12,000.00	18	\$18,000.00	60.00%	4314689
38	0	N/A	\$1,000.00	4	\$4,000.00	6	\$6,000.00	60.00%	4314689
39	0	N/A	\$100,000.00	1	\$100,000.00	4	\$400,000.00	80.00%	5752919
Totals:				353405	\$4,596,675.00	1,449,993	\$19,856,855.00		

TICKET QUANTITY: 7,191,150

MIN QUANTITY 7,056,000

PC DocuSign Envelope ID: 448D43C7-A1E4-4059-858D-972DBA3A2447

7,344,000

PACKS / GAME: 95,882

PACKS / POOL: 1,600

PACK SIZE: 75

POOL SIZE: 120,000

PRIZE STRUCTURE

Lucky 7

Texas Lottery Game # 2456

IGT Job # 016071

Version 2 dated April 26, 2022

RETAIL PRICE: \$5.00

REVENUE: \$35,955,750

PRIZE FUND: \$24,453,530

PERCENTAGE: 68.0100679%

INSTANT FUND: \$24,453,530

INSTANT-WIN PAYOUT: 68.01%

PRIZE LEVEL	TIER CODE	Description	Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN:)	TOTAL PRIZES	WINNERS IN 120,000 (PER POOL)	WINNERS IN 75 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER
1	L	\$5	1	\$5	9.38	766,998	12,800	8.00	\$3,834,990	15.68%	Low Tier: 64.70%
2	L	\$10	1	\$10	49.99	143,852	2,400	1.50	\$1,438,520	5.88%	
3	L	\$5 x 2	2	\$10	18.75	383,528	6,400	4.00	\$3,835,280	15.68%	
4	L	\$15	1	\$15	149.91	47,970	800	0.50	\$719,550	2.94%	
5	L	\$5 x 3	3	\$15	150.09	47,912	800	0.50	\$718,680	2.94%	
6	L	\$5 (TRP)	1	\$15	149.91	47,970	800	0.50	\$719,550	2.94%	
7	L	\$10 + \$5	2	\$15	150.09	47,912	800	0.50	\$718,680	2.94%	
8	L	\$20	1	\$20	150.09	47,912	800	0.50	\$958,240	3.92%	
9	L	\$5 x 4	4	\$20	149.91	47,970	800	0.50	\$959,400	3.92%	
10	L	\$5 (TRP) + \$5	2	\$20	75.00	95,882	1,600	1.00	\$1,917,640	7.84%	
11	M	\$50	1	\$50	299.82	23,985	400	0.25	\$1,199,250	4.90%	Mid Tier: 32.85%
12	M	\$5 (TRP) x 2) + (\$10 x 2)	4	\$50	299.82	23,985	400	0.25	\$1,199,250	4.90%	
13	M	\$10 (TRP) + (\$5 (TRP) + \$5)	3	\$50	299.82	23,985	400	0.25	\$1,199,250	4.90%	
14	M	\$5 x 10	10	\$50	300.55	23,927	400	0.25	\$1,196,350	4.89%	
15	M	\$100	1	\$100	11,847.03	607	10		\$60,700	0.25%	
16	M	(\$10 x 5) + (\$5 x 10)	15	\$100	3,944.68	1,823	30		\$182,300	0.75%	
17	M	(\$5 x 20) (WINALL)	1	\$100	858.85	8,373	140		\$837,300	3.42%	
18	M	\$10 x 5) + \$15 (TRP) + \$5	7	\$100	3,017.69	2,383	40		\$238,300	0.97%	
19	M	\$10 (TRP) + (\$5 (TRP) x 2)	10	\$100	1,497.84	4,801	80		\$480,100	1.96%	
20	M	(\$5 (TRP) x 2) + (\$10 x 5) + \$5	8	\$100	5,952.94	1,208	20		\$120,800	0.49%	
21	M	(\$5 x 14) + \$10 (TRP)	15	\$100	2,403.46	2,992	50		\$299,200	1.22%	
22	M	\$5 x 2) + \$5 (TRP) + \$15 (TRP)	4	\$100	2,406.68	2,988	50		\$298,800	1.22%	
23	M	\$5 x 4) + (\$5 x 6) + \$10 (TRP)	11	\$100	1,992.56	3,609	60		\$360,900	1.48%	
24	M	\$500	1	\$500	117,887.70	61	1		\$30,500	0.12%	
25	M	\$50 x 5) + (\$10 (TPL) x 5)	15	\$500	119,852.50	60	1		\$30,000	0.12%	
26	M	\$50 x 10) + (\$10 (TRP) x 5)	20	\$500	119,852.50	60	1		\$30,000	0.12%	
27	M	\$50 x 5) + (\$50 x 5) + (\$10 x 5) + (\$50 x 5)	1	\$500	59,430.99	121	2		\$60,500	0.25%	
28	M	\$50 x 5) + (\$10 (TRP) x 2) + (\$50 x 5)	20	\$500	117,887.70	61	1		\$30,500	0.12%	
29	M	+(20 x 6) + (\$50 x 6) (WINALL)	1	\$500	60,941.95	118	2		\$59,000	0.24%	
30	M	\$100 x 2) + (\$50 (TRP) x 2)	4	\$500	119,852.50	60	1		\$30,000	0.12%	
31	M	\$100 (TRP) x 4) + (\$10 x 5) + (\$50 x 4)	20	\$500	119,852.50	60	1		\$30,000	0.12%	
32	M	+(20 x 4) + (\$15 x 4)	1	\$500	59,926.25	120	2		\$60,000	0.25%	
33	H	\$1,000	1	\$1,000	1,438,230.00	5			\$5,000	0.02%	High Tier: 2.45%
34	H	\$50 x 20 (WINALL)	1	\$1,000	359,557.50	20			\$20,000	0.08%	
35	H	(\$50 (TRP) x 2) + (\$10 (TRP) x 2)	20	\$1,000	359,557.50	20			\$20,000	0.08%	
36	H	\$50 (TRP) + (\$15 (TRP) x 2)	18	\$1,000	479,410.00	15			\$15,000	0.06%	
37	H	5) + (\$50 x 4) + \$500 (WINALL)	1	\$1,000	239,705.00	30			\$30,000	0.12%	
38	H	\$50 x 20	20	\$1,000	719,115.00	10			\$10,000	0.04%	
39	H	\$100,000	1	\$100,000	1,438,230.00	5			\$500,000	2.04%	
TOTAL CASH PRIZES				1 in 2 Decimals:	3.99	1,803,398	30,092	18.50	\$24,453,530	100.00%	
				1 in 4 Decimals:	3.9876						



INTEROFFICE MEMO

Gary Grief, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

November 8, 2022

The attached invoice(s) for service is being submitted for approval.

Vendor Name	<u>IGT</u>
P.O. Number (if applicable)	<u>362-22-9009RL019</u>
Tx Game Name	<u>Game #2456 Lucky 7</u>

Invoice Number:

90130526

Invoice Amount:

\$578,750.51

sanction letter dated 11/3/22

-\$30,000.00

Total Amount

\$548,750.51

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock (Scratch Ticket Strategy Coordinator)

11/9/2022

Date

11/9/2022

JB



Will Russ (Products Manager)

11/14/2022

Date

Robert Tirloni (Lottery Operations Division Director)

11/18/2022

Date

Please return to Maria Perez in the Office of the Controller by

November 18, 2022



IGT Global Solutions Corporation
d/b/a IGT Solutions Corp. in the State of Texas
10 Memorial Boulevard
Providence, RI 02903
USA
Telephone 401 392-1000
Fax 401 392-1234
FED ID No. 05-0389840

INVOICE

INVOICE NUMBER: 90130526
DATE : November 2, 2022

BILL TO: 20318
Texas Lottery Commission
Gary Grief, Executive Director
611 East 6th Street
Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2456	117769 010	Game 2456 LUCKY 7 - TRK 1	2,188,500 PC	0.02274	49,766.49
002 GAME 2456	117769 020	Option 2456 Holographic Foil	2,188,500 PC	0.04800	105,048.00
003 GAME 2456	117769 030	Option 2456 Full UV	2,188,500 PC	0.00256	5,602.56
004 GAME 2456	117769 040	Option 2456 Integrated Graphic Ove	2,188,500 PC	0.00544	11,905.44
005 GAME 2456	117769 050	Game 2456 LUCKY 7 - TRK 2	2,441,925 PC	0.02274	55,529.37
006 GAME 2456	117769 060	Option 2456 Holographic Foil	2,441,925 PC	0.04800	117,212.40
007 GAME 2456	117769 070	Option 2456 Full UV	2,441,925 PC	0.00256	6,251.33
008 GAME 2456	117769 080	Option 2456 Integrated Graphic Ove	2,441,925 PC	0.00544	13,284.07
009 GAME 2456	117769 090	Game 2456 LUCKY 7 - TRK 3	2,560,725 PC	0.02274	58,230.89
010 GAME 2456	117769 100	Option 2456 Holographic Foil	2,560,725 PC	0.04800	122,914.80
011 GAME 2456	117769 110	Option 2456 Full UV	2,560,725 PC	0.00256	6,555.46
012 GAME 2456	117769 120	Option 2456 Integrated Graphic Ove	2,560,725 PC	0.00544	13,930.34
013 GAME 2456	117769 130	Inserts Holographic Foil			12,519.36

Continued...

INV ITEM NO.	SALES ORD.		QUANTITY	UNIT	EXTENDED
CUSTOMER PO NO.	SO ITEM NO	DESCRIPTION		PRICE	AMOUNT
				TOTAL AMOUNT DUE	USD 578,750.51

REMARKS:
Unrounded Invoice Total \$578,750.5110

PAYMENT TERMS:
Due within 30 days

REMITTANCE:
Please remit payment in USD:

For wire transfer payments:

Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104
SWIFT: WFBIUS6S
ABA No. 121000248
Account No. 4417073848
Account Name: IGT Global Solutions Corp

For ACH payments:

Wells Fargo Bank, N.A
420 Montgomery Street
San Francisco CA 94104
ABA No. 121000248
Account No. 4417073848
Account Name: IGT Global Solutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

Scratch Ticket Game Closing Analysis

02/28/21 Thru 02/25/23

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	Week 13*	Week 21	Week 13	Week 17	Week 30	Week 41	Week 66*	Week 45	None
10M-14.99M	Week 17	None	None	Week 27	Week 43	None	None	None	None
15M-19.99M	Week 25	None	None	Week 47*	None	None	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	Week 59*	Week 54*	None	None	Week 59*	None	None	None
30M-34.99M	None	Week 55*	None	None	None	None	None	None	None
>=35M	None	None	None	Week 55*	Week 47	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	\$605,763	\$671,354	\$1,218,171	\$1,985,045	\$2,418,561	\$3,720,871	\$3,548,614	\$6,136,988	None
10M-14.99M	\$575,127	None	None	\$2,099,094	\$2,648,035	None	None	None	None
15M-19.99M	\$589,321	None	None	\$1,645,025	None	None	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	\$830,007	\$1,352,586	None	None	\$7,343,720	None	None	None
30M-34.99M	None	\$1,037,735	None	None	None	None	None	None	None
>=35M	None	None	None	\$4,608,748	\$8,066,364	None	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only