

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

6/26/2023

Game #	2471	Confirmed Packs	4,322
Game Name	Cash Games	Active Packs	2,748
Quantity Printed	7,219,275	Warehouse Packs	20,461
Price Point	\$5	Returned Packs	1,134
Start Date	2/20/2023	Printed Payout Percentage	67.98%
Top Prize	\$ 100,000	Percent Sold	65.97%
Number of Top Prizes Remaining	4	Number of Weeks Out	18

Current Game Sales Analysis**TANGIBLE COSTS****Expenditure Impact:**

Cost to print tickets	\$ 427,250	Actual ticket production costs
Prize payout expense	\$ 15,464,785	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs **\$ 15,892,035**

TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 23,812,779	Based on # of tkts printed, times % sold from DaVinci report, times the price point
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Total Estimated Benefits **\$ 23,812,779**

Excess of Revenue over Expended **\$ 7,920,744**

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	323,710
Next week	\$	384,400
Next week	\$	430,175
Avg Weekly Sales Current Game	\$	379,428
Avg Weekly Sales \$5; 5M-9.99M	\$	1,985,045
Percentage Of Variance In Sales		81%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2471	Printed Payout Percentage	67.98%
Game Name	Cash Games	Actual Payout Percentage	64.94%
Percent Sold	65.97%	Number of Weeks Out	18
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			17

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

Paul Boussock

6/30/2023

Scratch Ticket Strategy Coordinator Date

Will Russ

7/3/2023

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Robert Lee

7/5/2023

Lottery Operations Division Director Date

KG

Kerry Stuckey

7/10/2023

Controller Date

Ry Mitchell

7/12/2023

Deputy Executive Director Date

Gary Brief

7/12/2023

Executive Director Date



Play the Games of Texas!

Da Vinci Report

6/26/23

Week End Date:6/24/23

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														6/24/23	6/17/23	6/10/23	6/3/23
Mature	2428	\$5	23,203,950	BINGO TIMES 20	4/11/22			63	73.26%	13,233	7,706	58,952	26	\$1,093,800.00	\$1,127,630.00	\$1,223,920.00	\$1,283,805.00
	2459	\$5	7,218,750	BONUS MONEY	1/16/23			23	73.83%	2,412	1,563	16,460	1,924	\$201,620.00	\$245,235.00	\$282,685.00	\$340,865.00
	2471	\$5	7,219,275	CASH GAMES	2/20/23			18	65.97%	4,322	2,748	20,461	1,134	\$323,710.00	\$384,400.00	\$430,175.00	\$540,560.00
	2497	\$5	7,218,600	COOL CASH	2/6/23			20	67.71%	4,089	2,301	18,286	2,009	\$305,510.00	\$361,015.00	\$409,165.00	\$483,830.00
	2432	\$5	59,010,300	SPECIAL EDITION SUPER LOTERIA	12/5/22			29	48.20%	35,134	15,547	348,934	21	\$5,038,530.00	\$4,982,100.00	\$5,345,665.00	\$5,202,970.00
	2389	\$5	7,160,625	TRIPLE TRIPLER	3/6/23			16	68.21%	4,244	2,536	19,002	499	\$398,200.00	\$475,830.00	\$573,680.00	\$681,335.00
	2441	\$10	14,063,350	\$500,000 CASH BLOWOUT	9/6/22			42	49.92%	10,885	4,735	121,541	276	\$684,290.00	\$729,780.00	\$771,740.00	\$936,540.00
	2464	\$10	23,085,050	100X CASH BLITZ	1/2/23			25	33.91%	19,244	7,660	274,910	17	\$1,831,390.00	\$1,934,320.00	\$2,040,490.00	\$2,312,000.00
	2413	\$10	28,619,300	CASH BLOWOUT	3/6/23			16	20.43%	21,444	9,209	421,263	21	\$2,452,030.00	\$2,460,100.00	\$2,709,350.00	\$2,874,410.00
	2421	\$10	8,016,250	CASH WINFALL	2/6/23			20	60.81%	14,744	4,619	38,178	177	\$894,860.00	\$1,009,240.00	\$1,126,990.00	\$1,393,460.00
	2510	\$10	50,141,200	MEGA LOTERIA	2/6/23			20	30.91%	41,570	13,053	629,362	39	\$7,939,220.00	\$7,971,730.00	\$8,382,020.00	\$8,923,970.00
	2410	\$10	8,198,500	MONOPOLY	12/5/22			29	61.47%	4,105	2,168	54,102	953	\$353,130.00	\$418,150.00	\$466,380.00	\$586,660.00
	2407	\$10	12,236,750	PAYOUT MULTIPLIER	7/5/22			51	58.42%	2,418	1,100	97,082	223	\$200,370.00	\$225,020.00	\$227,950.00	\$287,600.00
	2460	\$20	7,978,175	\$100,000,000 RICHES!	12/19/22			27	50.33%	35,206	7,554	111,990	42	\$1,940,900.00	\$1,890,040.00	\$1,894,540.00	\$2,027,660.00
	2442	\$20	10,250,650	\$1,000,000 CASH BLOWOUT	9/6/22			42	42.75%	11,835	4,620	214,929	271	\$837,880.00	\$897,480.00	\$940,440.00	\$1,073,420.00
	2438	\$20	19,277,675	\$1,000,000 CROSSWORD	6/6/22			55	68.25%	28,313	8,825	202,179	28	\$4,139,320.00	\$4,315,060.00	\$4,413,620.00	\$4,793,340.00
	2465	\$20	10,031,750	200X CASH BLITZ	1/2/23			25	46.24%	21,433	7,459	183,374	28	\$2,261,620.00	\$2,235,700.00	\$2,388,880.00	\$2,653,500.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			84	59.14%	14,066	5,713	245,465	36	\$1,528,060.00	\$1,525,520.00	\$1,591,400.00	\$1,550,920.00
	2475	\$20	9,008,050	JACKPOT MILLIONS	3/20/23			14	29.90%	38,040	9,029	200,994	49	\$2,448,580.00	\$2,505,760.00	\$2,588,900.00	\$2,912,180.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			275	78.75%	10,554	5,001	269,938	64	\$2,097,960.00	\$2,102,760.00	\$2,125,290.00	\$2,222,610.00
	2387	\$30	9,009,725	PREMIER CASH	4/4/22			64	71.61%	11,711	5,274	82,615	43	\$1,625,970.00	\$1,682,190.00	\$1,738,860.00	\$1,846,800.00
	2468	\$30	8,544,000	VIP CLUB	2/20/23			18	31.51%	19,692	8,367	202,565	24	\$3,150,690.00	\$3,238,560.00	\$3,431,880.00	\$3,686,430.00
	2423	\$50	6,608,840	\$1,000,000 DIAMOND RICHES	8/1/22			47	59.62%	14,424	5,870	109,966	79	\$2,591,600.00	\$2,731,650.00	\$2,618,300.00	\$2,748,050.00
	2455	\$50	10,237,540	\$5,000,000 ULTIMATE	1/16/23			23	25.84%	18,542	6,820	350,772	41	\$4,603,600.00	\$4,445,150.00	\$4,723,900.00	\$4,792,100.00
	2344	\$50	10,279,600	500X LOTERIA SPECTACULAR	10/18/21			88	89.89%	10,001	2,945	35,697	148	\$1,813,700.00	\$1,859,750.00	\$1,941,500.00	\$1,933,450.00
	2435	\$50	10,070,440	500X LOTERIA SPECTACULAR	3/6/23			16	20.37%	25,000	7,386	364,386	64	\$5,798,850.00	\$5,854,550.00	\$6,033,250.00	\$6,393,800.00
	2400	\$100	10,379,010	\$20 MILLION SUPREME	5/16/22			58	53.00%	19,315	6,234	295,707	83	\$4,656,800.00	\$4,738,900.00	\$4,898,100.00	\$4,948,600.00
Sold/Closing	2439	\$1	17,131,800	\$5,000 CASH BLOWOUT	9/6/22	7/2/23	8/16/23	42	92.62%	2,023	1,595	760	777	\$65,001.00	\$97,309.00	\$124,140.00	\$158,113.00
	2443	\$2	10,246,375	10X LUCKY	9/19/22	6/4/23	7/19/23	40	94.44%	115	177	1,203	660	\$30,884.00	\$61,418.00	\$99,028.00	\$126,438.00
	2469	\$2	9,173,500	LUCKY SHAMROCK	1/16/23	7/2/23	8/16/23	23	94.38%	713	988	54	712	\$99,206.00	\$138,008.00	\$171,152.00	\$222,760.00
	2440	\$5	12,237,000	\$200,000 CASH BLOWOUT	9/6/22	6/4/23	7/19/23	42	78.14%	455	450	25,051	2,400	\$81,040.00	\$165,165.00	\$287,230.00	\$404,965.00
	2454	\$5	7,217,250	CASH PLU\$	12/5/22	6/4/23	7/19/23	29	76.82%	199	183	15,993	2,761	\$31,410.00	\$63,085.00	\$110,660.00	\$154,855.00

Liability for 2471 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 01/24/2023 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	283958	\$1,419,790.00	461948	\$2,309,740.00	61.93%	4470978
2	2	N/A	\$10.00	95880	\$958,800.00	168970	\$1,689,700.00	63.80%	4605780
3	3	N/A	\$10.00	107172	\$1,071,720.00	181515	\$1,815,150.00	62.88%	4539195
4	4	N/A	\$20.00	8509	\$170,180.00	15526	\$310,520.00	64.60%	4663468
5	5	N/A	\$20.00	8612	\$172,240.00	15465	\$309,300.00	64.23%	4637043
6	6	N/A	\$20.00	8514	\$170,280.00	15595	\$311,900.00	64.69%	4669815
7	7	N/A	\$20.00	8821	\$176,420.00	15215	\$304,300.00	63.30%	4569864
8	0	N/A	\$25.00	51071	\$1,276,775.00	93299	\$2,332,475.00	64.62%	4665450
9	0	N/A	\$50.00	8474	\$423,700.00	15561	\$778,050.00	64.74%	4673981
10	0	N/A	\$50.00	8463	\$423,150.00	15614	\$780,700.00	64.85%	4681719
11	0	N/A	\$50.00	8427	\$421,350.00	15682	\$784,100.00	65.05%	4695867
12	0	N/A	\$50.00	8699	\$434,950.00	15337	\$766,850.00	63.81%	4606507
13	0	N/A	\$100.00	1080	\$108,000.00	1945	\$194,500.00	64.30%	4641814
14	0	N/A	\$100.00	1081	\$108,100.00	1946	\$194,600.00	64.29%	4641132
15	0	N/A	\$100.00	2170	\$217,000.00	3867	\$386,700.00	64.05%	4624306
16	0	N/A	\$100.00	1052	\$105,200.00	1974	\$197,400.00	65.23%	4709467
17	0	N/A	\$100.00	2221	\$222,100.00	3808	\$380,800.00	63.16%	4559794
18	0	N/A	\$500.00	160	\$80,000.00	315	\$157,500.00	66.32%	4787519
19	0	N/A	\$500.00	102	\$51,000.00	200	\$100,000.00	66.23%	4780976
20	0	N/A	\$500.00	159	\$79,500.00	323	\$161,500.00	67.01%	4837812
21	0	N/A	\$500.00	216	\$108,000.00	393	\$196,500.00	64.53%	4658743
22	0	N/A	\$500.00	201	\$100,500.00	385	\$192,500.00	65.70%	4743039
23	0	N/A	\$500.00	380	\$190,000.00	650	\$325,000.00	63.11%	4555853
24	0	N/A	\$1,000.00	20	\$20,000.00	39	\$39,000.00	66.10%	4772063
25	0	N/A	\$1,000.00	48	\$48,000.00	74	\$74,000.00	60.66%	4378904
26	0	N/A	\$1,000.00	51	\$51,000.00	67	\$67,000.00	56.78%	4099079
27	0	N/A	\$1,000.00	23	\$23,000.00	37	\$37,000.00	61.67%	4451886
28	0	N/A	\$1,000.00	28	\$28,000.00	33	\$33,000.00	54.10%	3905509
29	0	N/A	\$5,000.00	2	\$10,000.00	3	\$15,000.00	60.00%	4331565
30	0	N/A	\$5,000.00	1	\$5,000.00	4	\$20,000.00	80.00%	5775420
31	0	N/A	\$100,000.00	4	\$400,000.00	2	\$200,000.00	33.33%	2406424
Totals:				615599	\$9,073,755.00	1,045,792	\$15,464,785.00		

Order Quantity:		7,219,275	Pack Size:	75	Pool Size:	120,000	Winners:	1,661,391	Total Payout	
Price Point:		\$5.00	Packs/Game:	96,257	Number of Pools:	60.16	Non-winners:	5,557,884	Prize Fund:	\$24,538,540.00
Revenue:		\$36,096,375.00	Packs/Pool:	1,600			Overall Odds:	4.3453	Payout:	67.98%

Kind	Wins	Tier	Get	Win	Value	Odds (1 in)	Winners			Total Prize Cost	% Prize Fund
		Level					Pack	Pool	Total		
Low Tiers											
01	1	L	\$5	\$5	\$5.00	9.6785	7.75	12,400.00	745,906	\$3,729,530.00	15.20%
02	2	L	\$5 x 2	\$10	\$10.00	27.2580	2.75	4,400.00	264,850	\$2,648,500.00	10.79%
03	1	L	\$10	\$10	\$10.00	25.0073	3.00	4,800.00	288,687	\$2,886,870.00	11.76%
Total (\$10.00):						13.0421	5.75	9,200.00	553,537	\$5,535,370.00	22.56%
04	4	L	\$5 x 4	\$20	\$20.00	300.3651	0.25	400.00	24,035	\$480,700.00	1.96%
05	2	L	\$10 x 2	\$20	\$20.00	299.8411	0.25	400.00	24,077	\$481,540.00	1.96%
06	3	L	\$10 + (\$5 x 2)	\$20	\$20.00	299.4432	0.25	400.00	24,109	\$482,180.00	1.96%
07	1	L	\$20	\$20	\$20.00	300.3526	0.25	400.00	24,036	\$480,720.00	1.96%
Total (\$20.00):						75.0000	1.00	1,600.00	96,257	\$1,925,140.00	7.85%
Total (Low Tiers):						5.1725	14.50	23,200.00	1,395,700	\$11,190,040.00	45.60%
Mid Tiers											
08	5	M	\$5 x 5	\$25	\$25.00	50.0054	1.50	2,400.00	144,370	\$3,609,250.00	14.71%
09	4	M	(\$20 x 2) + (\$5 x 2)	\$50	\$50.00	300.3651	0.25	400.00	24,035	\$1,201,750.00	4.90%
10	10	M	\$5 x 10	\$50	\$50.00	299.8411	0.25	400.00	24,077	\$1,203,850.00	4.91%
11	5	M	\$10 x 5	\$50	\$50.00	299.4432	0.25	400.00	24,109	\$1,205,450.00	4.91%
12	1	M	\$50	\$50	\$50.00	300.3526	0.25	400.00	24,036	\$1,201,800.00	4.90%
Total (\$50.00):						75.0000	1.00	1,600.00	96,257	\$4,812,850.00	19.61%
13	20	M	\$5 x 20	\$100	\$100.00	2386.5372	0.03	50.00	3,025	\$302,500.00	1.23%
14	5	M	\$50 + \$20 + (\$10 x 3)	\$100	\$100.00	2384.9604	0.03	50.00	3,027	\$302,700.00	1.23%
15	10	M	\$10 x 10	\$100	\$100.00	1195.8382	0.06	100.00	6,037	\$603,700.00	2.46%
16	5	M	\$20 x 5	\$100	\$100.00	2385.7485	0.03	50.00	3,026	\$302,600.00	1.23%
17	1	M	\$100	\$100	\$100.00	1197.4249	0.06	100.00	6,029	\$602,900.00	2.46%
Total (\$100.00):						341.4337	0.22	350.00	21,144	\$2,114,400.00	8.62%
18	21	M	(\$50 x 6) + (\$20 x 5) + (\$10 x 10)	\$500	\$500.00	15198.4737	0.01	8.00	475	\$237,500.00	0.97%
19	15	M	\$100 + (\$50 x 4) + (\$20 x 10)	\$500	\$500.00	23904.8841	0.00	5.00	302	\$151,000.00	0.62%
20	6	M	(\$100 x 4) + (\$50 x 2)	\$500	\$500.00	14977.7490	0.01	8.00	482	\$241,000.00	0.98%
21	10	M	\$50 x 10	\$500	\$500.00	11854.3103	0.01	10.00	609	\$304,500.00	1.24%
22	5	M	\$100 x 5	\$500	\$500.00	12319.5819	0.01	10.00	586	\$293,000.00	1.19%
23	1	M	\$500	\$500	\$500.00	7009.0049	0.01	17.00	1,030	\$515,000.00	2.10%
Total (\$500.00):						2072.1226	0.04	58.00	3,484	\$1,742,000.00	7.10%
Total (Mid Tiers):						27.2164	2.76	4,408.00	265,255	\$12,278,500.00	50.04%
High Tiers											
24	21	H	(\$100 x 5) + (\$50 x 6) + (\$20 x 10)	\$1,000	\$1,000.00	122360.5932	0.00	1.00	59	\$59,000.00	0.24%
25	20	H	\$50 x 20	\$1,000	\$1,000.00	59174.3852	0.00	2.00	122	\$122,000.00	0.50%
26	2	H	\$500 x 2	\$1,000	\$1,000.00	61180.2966	0.00	2.00	118	\$118,000.00	0.48%
27	9	H	\$500 + (\$100 x 2) + (\$50 x 6)	\$1,000	\$1,000.00	120321.2500	0.00	1.00	60	\$60,000.00	0.24%
28	1	H	\$1,000	\$1,000	\$1,000.00	118348.7705	0.00	1.00	61	\$61,000.00	0.25%
Total (\$1,000.00):						17188.7500	0.00	7.00	420	\$420,000.00	1.71%
29	5	H	\$1,000 x 5	\$5,000	\$5,000.00	1443855.0000	0.00	0.08	5 *	\$25,000.00	0.10%
30	1	H	\$5,000	\$5,000	\$5,000.00	1443855.0000	0.00	0.08	5 *	\$25,000.00	0.10%
Total (\$5,000.00):						721927.5000	0.00	0.17	10	\$50,000.00	0.20%
31	1	H	\$100,000	\$100,000	\$100,000.00	1203212.5000	0.00	0.10	6 *	\$600,000.00	2.45%
Total (High Tiers):						16557.9702	0.00	7.27	436	\$1,070,000.00	4.36%
Total :						4.3453	17.26	27,615.27	1,661,391	\$24,538,540.00	100.00%

* Exact Quantity by Kind Level



INTEROFFICE MEMO

Gary Grief, Executive Director

LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

January 24, 2023

The attached invoice(s) for service is being submitted for approval.

Vendor Name	Scientific Games
P.O. Number (if applicable)	362-23-9019RL004
Invoice Number	TX 012423
Tx Game Name:	Game #2471 Cash Games
Invoice Amount:	\$427,250.06

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock

Dale Bowersock (Scratch Ticket Strategy Coordinator)

1/24/2023

Date

JB 1/24/2023

Will Russ

Will Russ (Products Manager)

1/24/2023

Date



Heidi Moreno for Robert Tirloni

Robert Tirloni (Lottery Operations Division Director)

1/25/2023

Date

Please return to Maria Perez in the Office of the Controller by

February 3, 2023



**Invoice: TX 012423
 "TX 2471 CASH GAMES"™
 January 24, 2023**

Supplier : Scientific Games International
 1500 Bluegrass Lakes Parkway
 Alpharetta, Georgia 30004 USA

Customer : TEXAS LOTTERY
 Attn: Accounts Payable
 P.O. BOX 16630
 AUSTIN, TX 78761-6630
 United States

<u>Game</u>	<u>Shipment</u>	<u>Description</u>	<u>Quantity</u>	<u>Price Per</u>	<u>Total Amount</u>	<u>SG Invoice #</u>
TX-2471	1	TX-2471 CASH GAMES	3,691,875	59.14 \$	218,337.49	1045003
Additional Charges: 4 Specialty Ink - (2) Fluorescent Inks - TX-2471			1	302.14 \$	302.14	
TX-2471	2	TX-2471 CASH GAMES	3,527,400	59.14 \$	208,610.44	1045004
Total Due					<u>\$427,250.06</u>	

***Please include the SG invoice numbers with your remittance**

Due Date: February 22, 2023

Wire Transfer Instructions:

Bank: Bank of America
 Swift: BOFAUS3N
 Acct Name: Scientific Games International, Inc.-Operating
 Acct #: 501017395032
 Wire Routing #: 026009593

Perez, Maria

From: Mendoza, Merry
Sent: Wednesday, January 18, 2023 2:23 PM
To: Stuckey, Kelly; Terrell, Julie; McCoy, Rene; Bowersock, Dale; Austin, Casey; Veselka, David; Simpson, MaryBeth; Daniel, Conchita; Perez, Liesa; Perez, Maria; Vela, Anthony; Briones, Angela; Anderson, Lisa; Thomas, Lyndi; Guarnero, Annika; Zamora, Myra; Rylee, Brandon; Directors; ManagersLO
Subject: Robert Tirloni out of office; Others in charge

Robert Tirloni will be out of the office January 19-30. In his absence the following people will be in charge of Lottery Operations and will have full signature authority including jackpot estimates. They will both require MIP/ereq approval access during their allotted time in charge.

Ray Page - January 19 and 20
Heidi Moreno - January 23 - 30

Scratch Ticket Game Closing Analysis

02/28/21 Thru 02/25/23

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	Week 13*	Week 21	Week 13	Week 17	Week 30	Week 41	Week 66*	Week 45	None
10M-14.99M	Week 17	None	None	Week 27	Week 43	None	None	None	None
15M-19.99M	Week 25	None	None	Week 47*	None	None	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	Week 59*	Week 54*	None	None	Week 59*	None	None	None
30M-34.99M	None	Week 55*	None	None	None	None	None	None	None
>=35M	None	None	None	Week 55*	Week 47	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	\$605,763	\$671,354	\$1,218,171	\$1,985,045	\$2,418,561	\$3,720,871	\$3,548,614	\$6,136,988	None
10M-14.99M	\$575,127	None	None	\$2,099,094	\$2,648,035	None	None	None	None
15M-19.99M	\$589,321	None	None	\$1,645,025	None	None	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	\$830,007	\$1,352,586	None	None	\$7,343,720	None	None	None
30M-34.99M	None	\$1,037,735	None	None	None	None	None	None	None
>=35M	None	None	None	\$4,608,748	\$8,066,364	None	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only