

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

8/21/2023

Game #	2473	Confirmed Packs	3,247
Game Name	Lucky Symbols	Active Packs	1,725
Quantity Printed	7,219,875	Warehouse Packs	16,328
Price Point	\$5	Returned Packs	3,943
Start Date	4/3/2023	Printed Payout Percentage	68.02%
Top Prize	\$ 100,000	Percent Sold	70.14%
Number of Top Prizes Remaining	3	Number of Weeks Out	20

Current Game Sales Analysis**TANGIBLE COSTS****Expenditure Impact:**

Cost to print tickets	\$ 368,465	Actual ticket production costs
Prize payout expense	\$ 16,433,070	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs **\$ 16,801,535**

TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 25,320,102	Based on # of tkts printed, times % sold from DaVinci report, times the price point
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Total Estimated Benefits **\$ 25,320,102**

Excess of Revenue over Expended \$ 8,518,567

INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	227,610
Next week	\$	242,970
Next week	\$	299,060
Avg Weekly Sales Current Game	\$	256,547
Avg Weekly Sales \$5; 5M-5.99M Qty	\$	1,985,045
Percentage Of Variance In Sales		87%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2473	Printed Payout Percentage	68.02%
Game Name	Lucky Symbols	Actual Payout Percentage	64.90%
Percent Sold	70.14%	Number of Weeks Out	20
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			17

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

Dele Bowersock

8/23/2023

Instant Product Coordinator Date

Will Russ

8/24/2023

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.

Heidi Moreno for Robert Tirloni

8/25/2023

Lottery Operations Division Direct Date

LG Anita Durano

8/29/2023

Controller Date

Ry Mitchell

8/29/2023

Deputy Executive Director Date

Gay Shif

8/29/2023

Executive Director Date



Play the Games of Texas!

Da Vinci Report

8/21/23

Week End Date:8/19/23

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														8/19/23	8/12/23	8/5/23	7/29/23
Mature	2463	\$5	28,138,800	50X CASH BLITZ	1/2/23			33	46.40%	12,820	5,713	178,257	102	\$949,155.00	\$1,027,130.00	\$1,077,990.00	\$1,176,740.00
	2481	\$5	7,224,975	50X LUCKY	4/17/23			18	83.25%	3,496	2,151	4,713	2,113	\$378,300.00	\$457,665.00	\$521,515.00	\$659,810.00
	2428	\$5	23,203,950	BINGO TIMES 20	4/11/22			71	80.89%	13,069	7,031	35,943	44	\$1,033,560.00	\$1,066,455.00	\$1,120,605.00	\$1,094,345.00
	2484	\$5	14,305,575	EMERALD 7S	5/1/23			16	48.20%	17,277	8,785	68,217	62	\$1,256,670.00	\$1,426,110.00	\$1,497,845.00	\$1,593,130.00
	2473	\$5	7,219,875	LUCKY SYMBOLS	4/3/23			20	70.14%	3,247	1,725	16,328	3,943	\$227,610.00	\$242,970.00	\$299,060.00	\$348,680.00
	2467	\$5	7,101,900	QUICK \$500	5/15/23			14	67.38%	6,792	3,904	13,596	788	\$661,235.00	\$747,600.00	\$936,300.00	\$1,078,485.00
	2432	\$5	59,010,300	SPECIAL EDITION SUPER LOTERIA	12/5/22			37	61.19%	32,394	14,358	250,757	32	\$4,541,280.00	\$4,586,605.00	\$4,679,160.00	\$4,651,880.00
	2464	\$10	23,085,050	100X CASH BLITZ	1/2/23			33	40.23%	16,641	7,262	248,308	68	\$1,744,790.00	\$1,790,680.00	\$1,826,010.00	\$1,877,540.00
	2413	\$10	28,619,300	CASH BLOWOUT	3/6/23			24	26.66%	18,540	8,702	388,710	40	\$2,014,240.00	\$2,123,880.00	\$2,176,480.00	\$2,165,010.00
	2421	\$10	8,016,250	CASH WINFALL	2/6/23			28	69.41%	15,795	4,822	22,324	307	\$872,950.00	\$825,190.00	\$849,600.00	\$840,160.00
	2516	\$10	4,135,000	INSTANT \$1,000!	4/17/23			18	77.10%	10,297	3,540	274	1,583	\$574,840.00	\$600,370.00	\$737,340.00	\$794,710.00
	2510	\$10	50,141,200	MEGA LOTERIA	2/6/23			28	43.91%	43,970	14,012	495,229	47	\$8,222,770.00	\$8,192,340.00	\$8,291,540.00	\$8,120,580.00
	2485	\$10	11,250,850	RUBY 7S	5/1/23			16	41.98%	19,287	9,776	98,137	54	\$1,991,440.00	\$2,093,820.00	\$2,169,850.00	\$2,175,220.00
	2356	\$10	6,033,150	SUPER TICKET 777	5/15/23			14	55.76%	19,563	7,790	20,719	690	\$1,694,570.00	\$1,823,770.00	\$1,965,100.00	\$2,058,610.00
	2460	\$20	7,978,175	\$100,000,000 RICHES!	12/19/22			35	58.45%	19,178	5,020	103,401	247	\$1,337,440.00	\$1,366,480.00	\$1,532,620.00	\$1,540,480.00
	2442	\$20	10,250,650	\$1,000,000 CASH BLOWOUT	9/6/22			50	45.73%	10,006	3,784	205,818	119	\$671,820.00	\$705,120.00	\$724,420.00	\$741,640.00
	2438	\$20	19,277,675	\$1,000,000 CROSSWORD	6/6/22			63	76.65%	26,338	8,180	140,531	30	\$3,903,060.00	\$3,945,680.00	\$4,074,960.00	\$3,960,080.00
	2465	\$20	10,031,750	200X CASH BLITZ	1/2/23			33	54.27%	19,865	6,306	153,737	59	\$1,773,800.00	\$1,843,200.00	\$1,894,000.00	\$2,015,360.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			92	62.59%	13,670	4,924	223,843	36	\$1,266,760.00	\$1,295,440.00	\$1,370,360.00	\$1,365,020.00
	2486	\$20	6,555,250	DIAMOND 7S	5/1/23			16	45.31%	25,614	8,861	105,259	67	\$2,358,400.00	\$2,447,860.00	\$2,624,440.00	\$2,698,680.00
	2475	\$20	9,008,050	JACKPOT MILLIONS	3/20/23			22	39.17%	30,125	7,444	175,208	139	\$1,861,040.00	\$1,871,780.00	\$2,031,040.00	\$2,045,560.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			283	80.35%	10,971	4,490	248,321	64	\$1,838,130.00	\$1,955,460.00	\$2,065,110.00	\$2,071,320.00
	2387	\$30	9,009,725	PREMIER CASH	4/4/22			72	76.06%	11,533	4,373	67,819	56	\$1,292,550.00	\$1,429,440.00	\$1,508,970.00	\$1,453,980.00
	2468	\$30	8,544,000	VIP CLUB	2/20/23			26	40.36%	19,798	6,776	174,085	64	\$2,385,150.00	\$2,629,620.00	\$2,736,120.00	\$2,888,040.00
	2423	\$50	6,608,840	\$1,000,000 DIAMOND RICHES	8/1/22			55	65.48%	15,865	4,894	90,322	62	\$2,138,050.00	\$2,103,150.00	\$2,216,100.00	\$2,364,100.00
	2455	\$50	10,237,540	\$5,000,000 ULTIMATE	1/16/23			31	32.52%	21,075	5,868	315,293	62	\$3,783,900.00	\$3,925,600.00	\$3,993,250.00	\$4,188,150.00
	2435	\$50	10,070,440	500X LOTERIA SPECTACULAR	3/6/23			24	28.82%	25,055	6,102	323,872	63	\$4,674,900.00	\$4,892,000.00	\$4,983,550.00	\$5,087,200.00
	2400	\$100	10,379,010	\$20 MILLION SUPREME	5/16/22			66	56.42%	19,729	6,072	272,081	79	\$3,996,800.00	\$4,259,600.00	\$4,392,600.00	\$4,357,900.00
	2515	\$100	8,875,515	LOTERIA SUPREME	4/3/23			20	20.37%	31,460	9,000	426,518	93	\$7,264,200.00	\$7,283,500.00	\$7,823,900.00	\$7,900,300.00
Sold/Closing	2459	\$5	7,218,750	BONUS MONEY	1/16/23	8/13/23	9/27/23	31	76.26%	316	263	16,208	4,137	\$31,820.00	\$63,765.00	\$81,015.00	\$99,120.00
	2471	\$5	7,219,275	CASH GAMES	2/20/23	8/13/23	9/27/23	26	70.05%	536	448	20,100	4,561	\$50,165.00	\$114,165.00	\$143,920.00	\$175,050.00
	2497	\$5	7,218,600	COOL CASH	2/6/23	8/13/23	9/27/23	28	71.13%	506	415	17,988	5,729	\$46,310.00	\$100,630.00	\$105,920.00	\$142,575.00

Liability for 2473 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 02/07/2023 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$5.00	299823	\$1,499,115.00	566772	\$2,833,860.00	65.40%	4721955
2	2	N/A	\$10.00	96785	\$967,850.00	192005	\$1,920,050.00	66.49%	4800208
3	3	N/A	\$10.00	93421	\$934,210.00	195274	\$1,952,740.00	67.64%	4883541
4	4	N/A	\$15.00	15934	\$239,010.00	32116	\$481,740.00	66.84%	4825671
5	5	N/A	\$15.00	15330	\$229,950.00	32885	\$493,275.00	68.20%	4924309
6	6	N/A	\$15.00	15285	\$229,275.00	32765	\$491,475.00	68.19%	4923188
7	7	N/A	\$20.00	15795	\$315,900.00	32355	\$647,100.00	67.20%	4851486
8	8	N/A	\$20.00	15251	\$305,020.00	32964	\$659,280.00	68.37%	4936139
9	9	N/A	\$20.00	15085	\$301,700.00	33030	\$660,600.00	68.65%	4956302
10	0	N/A	\$50.00	7740	\$387,000.00	16265	\$813,250.00	67.76%	4891950
11	0	N/A	\$50.00	7721	\$386,050.00	16384	\$819,200.00	67.97%	4907298
12	0	N/A	\$50.00	7743	\$387,150.00	16302	\$815,100.00	67.80%	4894922
13	0	N/A	\$50.00	7470	\$373,500.00	16640	\$832,000.00	69.02%	4982941
14	0	N/A	\$100.00	849	\$84,900.00	1862	\$186,200.00	68.68%	4958837
15	0	N/A	\$100.00	1966	\$196,600.00	4038	\$403,800.00	67.26%	4855738
16	0	N/A	\$100.00	1901	\$190,100.00	4100	\$410,000.00	68.32%	4932759
17	0	N/A	\$100.00	1888	\$188,800.00	4136	\$413,600.00	68.66%	4957072
18	0	N/A	\$100.00	754	\$75,400.00	1655	\$165,500.00	68.70%	4960105
19	0	N/A	\$200.00	203	\$40,600.00	399	\$79,800.00	66.28%	4785265
20	0	N/A	\$200.00	972	\$194,400.00	2062	\$412,400.00	67.96%	4906849
21	0	N/A	\$200.00	189	\$37,800.00	422	\$84,400.00	69.07%	4986558
22	0	N/A	\$200.00	251	\$50,200.00	541	\$108,200.00	68.31%	4931758
23	0	N/A	\$500.00	68	\$34,000.00	114	\$57,000.00	62.64%	4522339
24	0	N/A	\$500.00	99	\$49,500.00	202	\$101,000.00	67.11%	4845231
25	0	N/A	\$500.00	87	\$43,500.00	209	\$104,500.00	70.61%	5097817
26	0	N/A	\$500.00	48	\$24,000.00	133	\$66,500.00	73.48%	5305212
27	0	N/A	\$500.00	72	\$36,000.00	167	\$83,500.00	69.87%	5044849
28	0	N/A	\$1,000.00	2	\$2,000.00	4	\$4,000.00	66.67%	4813250
29	0	N/A	\$1,000.00	8	\$8,000.00	10	\$10,000.00	55.56%	4011041
30	0	N/A	\$1,000.00	4	\$4,000.00	15	\$15,000.00	78.95%	5699901
31	0	N/A	\$1,000.00	4	\$4,000.00	3	\$3,000.00	42.86%	3094232
32	0	N/A	\$1,000.00	2	\$2,000.00	5	\$5,000.00	71.43%	5157053
33	0	N/A	\$100,000.00	3	\$300,000.00	3	\$300,000.00	50.00%	3609937
			Totals:	622753	\$8,121,530.00	1,235,837	\$16,433,070.00		

Order Quantity:		7,219,875	Pack Size:	75	Pool Size:	120,000	Winners:	1,858,590	Prize Fund:	\$24,554,600.00	Total Payout
Price Point:		\$5.00	Packs/Game:	96,265	Number of Pools:	60.17	Non-winners:	5,361,285	Payout:	68.02%	
Revenue:		\$36,099,375.00	Packs/Pool:	1,600			Overall Odds:	3.8846			

Kind	Wins	Tier	Get	Win	Value	Odds (1 in)	Winners			Total Prize Cost	% Prize Fund
		Level					Pack	Pool	Total		
Low Tiers											
01	1	L	\$5	\$5	\$5.00	8.3313	9.00	14,400.00	866,595	\$4,332,975.00	17.65%
02	1	L	\$10	\$10	\$10.00	25.0004	3.00	4,800.00	288,790	\$2,887,900.00	11.76%
03	2	L	\$5 x 2	\$10	\$10.00	25.0087	3.00	4,800.00	288,695	\$2,886,950.00	11.76%
Total (\$10.00):						12.5023	6.00	9,600.00	577,485	\$5,774,850.00	23.52%
04	1	L	\$15	\$15	\$15.00	150.2575	0.50	800.00	48,050	\$720,750.00	2.94%
05	2	L	\$10 + \$5	\$15	\$15.00	149.7433	0.50	800.00	48,215	\$723,225.00	2.95%
06	3	L	\$5 x 3	\$15	\$15.00	150.2575	0.50	800.00	48,050	\$720,750.00	2.94%
Total (\$15.00):						50.0286	1.50	2,400.00	144,315	\$2,164,725.00	8.82%
07	1	L	\$20	\$20	\$20.00	149.9455	0.50	800.00	48,150	\$963,000.00	3.92%
08	2	L	\$10 x 2	\$20	\$20.00	149.7433	0.50	800.00	48,215	\$964,300.00	3.93%
09	4	L	\$5 x 4	\$20	\$20.00	150.0546	0.50	800.00	48,115	\$962,300.00	3.92%
Total (\$20.00):						49.9714	1.50	2,400.00	144,480	\$2,889,600.00	11.77%
Total (Low Tiers):						4.1664	18.00	28,800.00	1,732,875	\$15,162,150.00	61.75%
Mid Tiers											
10	1	M	\$50	\$50	\$50.00	300.7655	0.25	400.00	24,005	\$1,200,250.00	4.89%
11	1	M	\$10 w/ 5X	\$50	\$50.00	299.5177	0.25	400.00	24,105	\$1,205,250.00	4.91%
12	1	M	\$5 w/ 10X	\$50	\$50.00	300.2651	0.25	400.00	24,045	\$1,202,250.00	4.90%
13	3	M	\$15 + \$10 + \$5 w/ 5X	\$50	\$50.00	299.4556	0.25	400.00	24,110	\$1,205,500.00	4.91%
Total (\$50.00):						75.0000	1.00	1,600.00	96,265	\$4,813,250.00	19.60%
14	1	M	\$100	\$100	\$100.00	2663.1778	0.03	45.00	2,711	\$271,100.00	1.10%
15	1	M	\$20 w/ 5X	\$100	\$100.00	1202.5108	0.06	100.00	6,004	\$600,400.00	2.45%
16	1	M	\$10 w/ 10X	\$100	\$100.00	1203.1120	0.06	100.00	6,001	\$600,100.00	2.44%
17	4	M	\$5 w/ 5X x 4	\$100	\$100.00	1198.5184	0.06	100.00	6,024	\$602,400.00	2.45%
18	20	M	\$5 x 20	\$100	\$100.00	2997.0423	0.03	40.00	2,409	\$240,900.00	0.98%
Total (\$100.00):						311.8871	0.24	385.00	23,149	\$2,314,900.00	9.43%
19	1	M	\$200	\$200	\$200.00	11993.1478	0.01	10.00	602	\$120,400.00	0.49%
20	1	M	\$20 w/ 10X	\$200	\$200.00	2379.6556	0.03	50.00	3,034	\$606,800.00	2.47%
21	2	M	\$100 + \$20 w/ 5X	\$200	\$200.00	11816.4894	0.01	10.00	611	\$122,200.00	0.50%
22	20	M	\$10 x 20	\$200	\$200.00	9116.0038	0.01	13.00	792	\$158,400.00	0.65%
Total (\$200.00):						1432.7992	0.05	83.00	5,039	\$1,007,800.00	4.10%
23	1	M	\$500	\$500	\$500.00	39669.6429	0.00	3.00	182	\$91,000.00	0.37%
24	1	M	\$100 w/ 5X	\$500	\$500.00	23986.2957	0.00	5.00	301	\$150,500.00	0.61%
25	1	M	\$50 w/ 10X	\$500	\$500.00	24391.4696	0.00	5.00	296	\$148,000.00	0.60%
26	12	M	\$200 + \$50 w/ 5X + (\$5 x 10)	\$500	\$500.00	39888.8122	0.00	3.00	181	\$90,500.00	0.37%
27	16	M	(\$50 x 6) + \$20 w/ 5X + (\$15 x 2) + (\$10 x 7)	\$500	\$500.00	30208.6820	0.00	4.00	239	\$119,500.00	0.49%
Total (\$500.00):						6021.5805	0.01	20.00	1,199	\$599,500.00	2.44%
Total (Mid Tiers):						57.4593	1.31	2,088.00	125,652	\$8,735,450.00	35.58%
High Tiers											
28	1	H	\$1,000	\$1,000	\$1,000.00	1203312.5000	0.00	0.08	6	\$6,000.00	0.02%
29	1	H	\$200 w/ 5X	\$1,000	\$1,000.00	401104.1667	0.00	0.34	18	\$18,000.00	0.07%
30	1	H	\$100 w/ 10X	\$1,000	\$1,000.00	379993.4211	0.00	0.34	19	\$19,000.00	0.08%
31	8	H	\$500 + \$200 + (\$50 x 6)	\$1,000	\$1,000.00	1031410.7143	0.00	0.08	7	\$7,000.00	0.03%
32	20	H	\$50 x 20	\$1,000	\$1,000.00	1031410.7143	0.00	0.08	7	\$7,000.00	0.03%
Total (\$1,000.00):						126664.4737	0.00	0.93	57	\$57,000.00	0.23%
33	1	H	\$100,000	\$100,000	\$100,000.00	1203312.5000	0.00	0.10	6 *	\$600,000.00	2.44%
Total (High Tiers):						114601.1905	0.00	1.03	63	\$657,000.00	2.68%
Total :						3.8846	19.31	30,889.03	1,858,590	\$24,554,600.00	100.00%



INTEROFFICE MEMO

Gary Grief, Executive Director

LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

February 15, 2023

The attached invoice(s) for service is being submitted for approval.

Vendor Name	Scientific Games
P.O. Number (if applicable)	362-23-9019RL005
Invoice Number	TX 021023
Tx Game Name:	Game #2473 Lucky Symbols
Invoice Amount:	\$368,464.68

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

A handwritten signature in cursive script, appearing to read "Dale Bowersock".

Dale Bowersock (Scratch Ticket Strategy Coordinator)

2/15/2023

Date

JB
2/15/2023

A handwritten signature in cursive script, appearing to read "Will Russ".

Will Russ (Products Manager)

2/18/2023

Date

A handwritten signature in cursive script, appearing to read "Robert Tirloni".

Robert Tirloni (Lottery Operations Division Director)

2/21/2023

Date

Please return to Maria Perez in the Office of the Controller by

February 25, 2023





Invoice: TX 021023
 "TX 2473 LUCKY SYMBOLS"™
 February 10, 2023

Supplier : Scientific Games International
 1500 Bluegrass Lakes Parkway
 Alpharetta, Georgia 30004 USA

Customer : TEXAS LOTTERY
 Attn: Accounts Payable
 P.O. BOX 16630
 AUSTIN, TX 78761-6630
 United States

<u>Game</u>	<u>Shipment</u>	<u>Description</u>	<u>Quantity</u>	<u>Price Per</u>	<u>Total Amount</u>	<u>SG Invoice #</u>
TX-2473	1	TX-2473 LUCKY SYMBOLS	3,690,375	50.55 \$	186,548.46	1045114
Additional Charges: 5 HD Games Set-Up			1	3500 \$	3,500.00	
TX-2473	2	TX-2473 LUCKY SYMBOLS	3,529,500	50.55 \$	178,416.23	1045115
Total Due					<u>\$368,464.68</u>	

***Please include the SG invoice numbers with your remittance**

Due Date: March 12, 2023

Wire Transfer Instructions:

Bank: Bank of America
 Swift: BOFAUS3N
 Acct Name: Scientific Games International, Inc.-Operating
 Acct #: 501017395032
 Wire Routing #: 026009593

Scratch Ticket Game Closing Analysis

02/28/21 Thru 02/25/23

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	Week 13*	Week 21	Week 13	Week 17	Week 30	Week 41	Week 66*	Week 45	None
10M-14.99M	Week 17	None	None	Week 27	Week 43	None	None	None	None
15M-19.99M	Week 25	None	None	Week 47*	None	None	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	Week 59*	Week 54*	None	None	Week 59*	None	None	None
30M-34.99M	None	Week 55*	None	None	None	None	None	None	None
>=35M	None	None	None	Week 55*	Week 47	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	\$605,763	\$671,354	\$1,218,171	\$1,985,045	\$2,418,561	\$3,720,871	\$3,548,614	\$6,136,988	None
10M-14.99M	\$575,127	None	None	\$2,099,094	\$2,648,035	None	None	None	None
15M-19.99M	\$589,321	None	None	\$1,645,025	None	None	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	\$830,007	\$1,352,586	None	None	\$7,343,720	None	None	None
30M-34.99M	None	\$1,037,735	None	None	None	None	None	None	None
>=35M	None	None	None	\$4,608,748	\$8,066,364	None	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only

Bowersock, Dale

From: Bowersock, Dale
Sent: Wednesday, August 23, 2023 8:41 AM
To: Bowersock, Dale
Subject: FW: Game Pre-call Recommendations - September

From: Gough, Riley <Riley.Gough@IGT.com>
Sent: Tuesday, August 22, 2023 11:35 AM
To: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Cc: Hayes, Philip <IGT> <philip.hayes@igt.com>; ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>; Tirloni, Robert <Robert.Tirloni@lottery.state.tx.us>
Subject: RE: Game Pre-call Recommendations - September

CAUTION: This email originated outside the Texas Lottery's email system.
DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.

Hi Dale,

No issue with the below list of games.

Thanks,
Riley

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Monday, August 21, 2023 9:37 AM
To: Gough, Riley <Riley.Gough@IGT.com>
Cc: Hayes, Philip <Philip.Hayes@IGT.com>; ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>; Tirloni, Robert <robert.tirloni@lottery.state.tx.us>
Subject: RE: Game Pre-call Recommendations - September

CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Attached are the variance calculations for the games under 85% sold.

From: Bowersock, Dale
Sent: Monday, August 21, 2023 9:33 AM
To: Gough, Riley <IGT> <Riley.Gough@igt.com>
Cc: Hayes, Philip <IGT> <philip.hayes@igt.com>; ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>
Subject: Game Pre-call Recommendations - September
Importance: High

Riley,

Below are the pre-call recommendations I have for September. I'm routing for your approval a week early due to the State Sales meeting next week and then Labor Day the following week.

Close Dates:

Pre-call: Fri. 9/8/23

Call: 10/8/23

Close: 11/22/23

EOV: 5/20/24

Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	8/19/23	8/12/23
2481	\$5	7,224,875	50X LUCKY	4/17/23			18	83.25%	3,486	2,151	4,713	2,113	\$378,300.00	\$457,810.00
2473	\$5	7,219,875	LUCKY SYMBOLS	4/3/23			20	70.14%	3,247	1,725	16,328	3,843	\$227,610.00	\$242,910.00
2442	\$20	10,250,650	\$1,000,000 CASH BLOWOUT	9/6/22			50	45.73%	10,006	3,784	205,818	119	\$671,820.00	\$705,110.00
2434	\$20	16,932,075	MILLION DOLLAR LOTERIA	9/19/22			48	98.28%	4,666	786	30	2,194	\$403,300.00	\$468,110.00

Please let me know if you have any concerns with these closure recommendations.

Dale Bowersock

Scratch Ticket Strategy Coordinator

Texas Lottery Commission

(800) 375-6886, ext. 5166

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