

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
SUMMARY REPORT

Scratch Ticket Information

Date Completed

3/25/2024

Game #	2492	Confirmed Packs	3,684
Game Name	Veterans Cash	Active Packs	1,541
Quantity Printed	6,048,000	Warehouse Packs	8,641
Price Point	\$2	Returned Packs	2,565
Start Date	10/16/2023	Printed Payout Percentage	65.03%
Top Prize	\$ 30,000	Percent Sold	62.92%
Number of Top Prizes Remaining	3	Number of Weeks Out	23

Current Game Sales AnalysisTANGIBLE COSTS**Expenditure Impact:**

Cost to print tickets	\$ 116,282	Actual ticket production costs
Prize payout expense	\$ 4,307,212	Data from Instant Ticket Tier Liability screen in ES

Estimated Direct Costs**\$ 4,423,494**TANGIBLE BENEFITS**Revenue Impact:**

Estimated sales	\$ 7,610,803	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$ 7,610,803	

Excess of Revenue over Expended \$ 3,187,309INTANGIBLE POSITIVE BENEFITS:

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

- There are still valuable prizes remaining in this game.

Assumptions:

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales Comparison Information

<u>Previous 3 Weeks Sales from DaVinci</u>		
Most recent week sales	\$	105,826
Next week	\$	99,914
Next week	\$	103,402
Avg Weekly Sales Current Game	\$	103,047
Avg Weekly Sales \$2; 5M-9.99M	\$	836,861
Percentage Of Variance In Sales		88%

TEXAS LOTTERY COMMISSION
Scratch Ticket Game Closing Analysis
RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #	2492	Printed Payout Percentage	65.03%
Game Name	Veterans Cash	Actual Payout Percentage	56.59%
Percent Sold	62.92%	Number of Weeks Out	23
Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run.			18

Recommendation

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):



3/26/2024

Scratch Ticket Strategy Coordinator Date

3/29/2024

Products Manager Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.



3/29/2024

Lottery Operations Division Director Date

4/2/2024

Controller Date

4/4/2024

Deputy Executive Director Date

4/4/2024

for Executive Director Date



Play the Games of Texas!

Da Vinci Report

3/25/24

Week End Date:3/23/24

Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales			
														3/23/24	3/16/24	3/9/24	3/2/24
Mature	2427	\$2	30,059,250	CLASSIC BINGO!	2/20/23			57	77.05%	9,677	6,247	36,716	60	\$615,758.00	\$616,228.00	\$624,916.00	\$627,880.00
	2492	\$2	6,048,000	VETERANS CASH	10/16/23			23	62.92%	3,684	1,541	8,641	2,565	\$105,826.00	\$99,914.00	\$103,402.00	\$127,582.00
	2321	\$3	47,974,000	\$50,000 BONUS CASHWORD	4/11/22			102	87.61%	5,698	3,411	35,435	148	\$601,785.00	\$724,623.00	\$929,736.00	\$1,088,061.00
	2431	\$3	32,785,800	SPECIAL EDITION LOTERIA	10/17/22			75	87.82%	5,210	2,778	40,337	1,795	\$340,110.00	\$356,790.00	\$404,346.00	\$458,064.00
	2480	\$5	7,169,550	\$20,000,000 CASH SPECTACULAR!	12/18/23			14	53.76%	4,563	3,381	33,632	621	\$532,250.00	\$575,535.00	\$659,440.00	\$800,030.00
	2520	\$5	12,210,000	\$200,000 WINNINGS	9/5/23			29	64.66%	9,857	6,713	38,483	18	\$895,745.00	\$861,145.00	\$873,420.00	\$961,520.00
	2502	\$5	16,958,025	BINGO TIMES 20	9/18/23			27	44.44%	12,853	8,541	100,995	151	\$1,381,850.00	\$1,393,170.00	\$1,421,275.00	\$1,439,090.00
	2537	\$5	7,324,125	LUCKY X10	12/4/23			16	69.09%	3,428	2,665	21,231	1,145	\$452,805.00	\$492,420.00	\$587,425.00	\$665,290.00
	2505	\$5	32,640,150	SUPER CASHWORD	6/5/23			42	48.11%	18,844	9,459	193,621	6	\$1,889,475.00	\$1,875,735.00	\$1,958,915.00	\$1,959,750.00
	2509	\$5	30,168,450	SUPER LOTERIA	12/18/23			14	37.80%	37,665	15,690	187,478	2	\$5,433,750.00	\$5,294,590.00	\$5,336,295.00	\$5,093,940.00
	2534	\$5	7,059,750	WILD 7	11/15/23			18	61.19%	2,504	1,750	28,095	2,549	\$253,210.00	\$280,020.00	\$347,165.00	\$409,770.00
	2506	\$10	24,386,600	\$250,000 50X CASHWORD	6/19/23			40	57.59%	31,221	9,790	160,377	24	\$3,618,710.00	\$3,470,040.00	\$3,644,890.00	\$3,701,840.00
	2521	\$10	10,146,750	\$500,000 WINNINGS	9/5/23			29	52.15%	14,129	6,405	73,621	86	\$1,251,430.00	\$1,158,160.00	\$1,215,190.00	\$1,309,140.00
	2464	\$10	23,085,050	100X CASH BLITZ	1/2/23			64	53.37%	5,793	2,552	204,564	142	\$543,840.00	\$594,850.00	\$604,190.00	\$667,810.00
	2386	\$10	8,145,250	BREAK THE BANK SUPER TICKET	11/6/23			20	30.56%	10,147	6,099	94,899	23	\$1,269,670.00	\$1,276,060.00	\$1,333,980.00	\$1,431,300.00
	2413	\$10	28,619,300	CASH BLOWOUT	3/6/23			55	42.68%	10,727	5,295	309,450	23	\$1,322,850.00	\$1,231,440.00	\$1,335,970.00	\$1,409,070.00
	2527	\$10	8,199,900	PINK DIAMONDS	10/2/23			25	67.79%	9,579	4,894	33,743	1,251	\$1,076,390.00	\$1,212,780.00	\$1,351,660.00	\$1,557,390.00
	2533	\$10	6,120,000	THE PERFECT GIFT	10/30/23			21	84.14%	2,638	1,286	2,644	10,123	\$315,580.00	\$374,600.00	\$465,170.00	\$625,070.00
	2514	\$20	8,189,250	\$1,000,000 CASH BLAST	12/4/23			16	26.26%	22,490	8,165	207,186	53	\$1,989,640.00	\$1,979,080.00	\$2,075,380.00	\$2,233,660.00
	2513	\$20	10,162,000	\$1,000,000 CROSSWORD	10/16/23			23	56.65%	43,379	9,736	115,842	20	\$5,326,840.00	\$5,195,420.00	\$5,331,940.00	\$5,470,160.00
	2490	\$20	8,189,275	\$1,000,000 GOLD RUSH	10/2/23			25	43.77%	10,996	4,316	166,078	57	\$1,269,960.00	\$1,318,800.00	\$1,428,540.00	\$1,510,100.00
	2522	\$20	9,178,700	\$1,000,000 WINNINGS	9/5/23			29	34.84%	17,137	6,387	212,543	63	\$1,468,460.00	\$1,415,280.00	\$1,467,560.00	\$1,536,540.00
	2535	\$20	6,119,575	\$85,000,000 EXPLOSION	11/15/23			18	44.56%	23,549	7,782	99,144	74	\$1,824,720.00	\$1,852,460.00	\$1,991,240.00	\$2,119,760.00
	2418	\$20	8,171,725	200X THE CASH	7/3/23			38	62.15%	8,135	2,111	109,724	1,542	\$637,680.00	\$628,560.00	\$698,080.00	\$752,260.00
	2367	\$20	16,392,750	CASH SPECTACULAR	11/15/21			123	72.89%	8,394	3,489	163,408	66	\$1,173,140.00	\$1,081,860.00	\$1,058,400.00	\$957,980.00
	2511	\$20	25,214,400	MILLION DOLLAR LOTERIA	6/5/23			42	67.02%	63,585	12,618	245,175	12	\$8,738,300.00	\$8,517,540.00	\$8,605,880.00	\$8,750,180.00
	2053	\$30	34,080,725	\$750 MILLION WINNER'S CIRCLE	3/19/18			314	85.28%	7,716	4,053	185,087	28	\$1,582,140.00	\$1,535,070.00	\$1,654,290.00	\$1,686,480.00
	2517	\$30	9,225,150	MILLIONAIRE MAKER	8/14/23			32	35.80%	12,778	6,492	215,409	37	\$2,479,620.00	\$2,411,520.00	\$2,469,420.00	\$2,514,240.00
	2387	\$30	9,009,725	PREMIER CASH	4/4/22			103	86.67%	6,369	3,059	36,613	45	\$876,930.00	\$857,370.00	\$889,920.00	\$907,170.00
	2468	\$30	8,544,000	VIP CLUB	2/20/23			57	57.32%	6,403	2,673	135,355	44	\$790,380.00	\$797,880.00	\$886,530.00	\$1,026,180.00
	2423	\$50	6,608,840	\$1,000,000 DIAMOND RICHES	8/1/22			86	81.33%	9,374	2,752	47,268	61	\$1,177,150.00	\$1,149,850.00	\$1,275,900.00	\$1,448,100.00
	2455	\$50	10,237,540	\$5,000,000 ULTIMATE	1/16/23			62	54.77%	20,252	4,532	202,875	36	\$3,372,500.00	\$3,351,900.00	\$3,528,250.00	\$4,015,850.00
	2435	\$50	10,070,440	500X LOTERIA SPECTACULAR	3/6/23			55	61.18%	29,037	6,458	155,948	34	\$5,115,800.00	\$4,916,200.00	\$5,463,750.00	\$5,883,000.00

Liability for 2492 / for Life to Date**Product Status:**
Active**SmartCash Enabled:**
N/A**Validation Range:** 06/30/2023 - 12/31/2037**Outstanding Prizes**

Tier	Ref	SmartCash	Tier Value	Count	Amount	Tickets Paid Life to Date	Amount Paid Life to Date	% paid	Est. Tickets Sold
1	1	N/A	\$2.00	306565	\$613,130.00	322411	\$644,822.00	51.26%	3100184
2	2	N/A	\$4.00	182796	\$731,184.00	204289	\$817,156.00	52.78%	3191908
3	3	N/A	\$4.00	45567	\$182,268.00	51221	\$204,884.00	52.92%	3200650
4	4	N/A	\$5.00	45178	\$225,890.00	51594	\$257,970.00	53.32%	3224491
5	5	N/A	\$10.00	10896	\$108,960.00	13294	\$132,940.00	54.96%	3323774
6	6	N/A	\$10.00	15872	\$158,720.00	20407	\$204,070.00	56.25%	3402010
7	7	N/A	\$10.00	5471	\$54,710.00	6624	\$66,240.00	54.77%	3312273
8	8	N/A	\$20.00	15435	\$308,700.00	20854	\$417,080.00	57.47%	3475570
9	9	N/A	\$20.00	5335	\$106,700.00	6760	\$135,200.00	55.89%	3380279
10	0	N/A	\$50.00	2294	\$114,700.00	3108	\$155,400.00	57.53%	3479671
11	0	N/A	\$50.00	2546	\$127,300.00	3391	\$169,550.00	57.12%	3454399
12	0	N/A	\$50.00	3190	\$159,500.00	4454	\$222,700.00	58.27%	3524043
13	0	N/A	\$50.00	8327	\$416,350.00	11788	\$589,400.00	58.60%	3544311
14	0	N/A	\$50.00	556	\$27,800.00	712	\$35,600.00	56.15%	3396037
15	0	N/A	\$100.00	194	\$19,400.00	311	\$31,100.00	61.58%	3724609
16	0	N/A	\$100.00	209	\$20,900.00	297	\$29,700.00	58.70%	3549913
17	0	N/A	\$100.00	687	\$68,700.00	966	\$96,600.00	58.44%	3534402
18	0	N/A	\$100.00	44	\$4,400.00	58	\$5,800.00	56.86%	3439058
19	0	N/A	\$1,000.00	9	\$9,000.00	16	\$16,000.00	64.00%	3870719
20	0	N/A	\$1,000.00	10	\$10,000.00	15	\$15,000.00	60.00%	3628799
21	0	N/A	\$30,000.00	3	\$90,000.00	2	\$60,000.00	40.00%	2419199
Totals:				651184	\$3,558,312.00	722,572	\$4,307,212.00		

TICKET QUANTITY: 6,048,000

MIN QUANTITY 5,880,000

6,120,000

PRIZE STRUCTURE

VETERANS CASH

Texas Lottery Game # 2492

IGT Job # 019026

Version 2 dated February 21, 2023

RETAIL PRICE: \$2.00

REVENUE: \$12,096,000

PRIZE FUND: \$7,865,524

PERCENTAGE: 65.0258267%

INSTANT FUND: \$7,865,524

INSTANT-WIN PAYOUT: 65.0258267%

PACKS / GAME: 48,384

PACKS / POOL: 1,920

PACK SIZE: 125

POOL SIZE: 240,000

PRIZE LEVEL	TIER CODE	Description	Number of Wins Per Ticket	TOTAL PRIZE AMOUNT	ODDS (1 IN:)	TOTAL PRIZES	WINNERS IN 240,000 (PER POOL)	WINNERS IN 125 (PER PACK)	PRIZE COST	% OF PRIZE FUND	% PER PRIZE TIER
1	L	\$2	1	\$2	9.62	628,976	24,960	13.00	\$1,257,952	15.99%	Low Tier: 68.28%
2	L	\$2 (DBL)	1	\$4	15.62	387,085	15,360	8.00	\$1,548,340	19.69%	
3	L	\$4	1	\$4	62.49	96,788	3,840	2.00	\$387,152	4.92%	
4	L	\$5	1	\$5	62.50	96,772	3,840	2.00	\$483,860	6.15%	
5	L	\$5 (DBL)	1	\$10	250.02	24,190	960	0.50	\$241,900	3.08%	
6	L	\$2 (DBL) + (\$2 x 3)	4	\$10	166.71	36,279	1,440	0.75	\$362,790	4.61%	
7	L	\$10	1	\$10	500.04	12,095	480	0.25	\$120,950	1.54%	
8	L	(\$2 x 5) + \$5 (DBL)	6	\$20	166.66	36,289	1,440	0.75	\$725,780	9.23%	
9	L	\$20	1	\$20	500.04	12,095	480	0.25	\$241,900	3.08%	
10	M	\$5 (DBL) + \$20 (DBL)	2	\$50	1,119.59	5,402	214		\$270,100	3.43%	Mid Tier: 29.18%
11	M	\$5 (DBL) + (\$10 (DBL) x 2)	3	\$50	1,018.70	5,937	236		\$296,850	3.77%	
12	M	\$2 x 5) + (\$5 x 2) + (\$10 x 2)	10	\$50	791.21	7,644	303		\$382,200	4.86%	
13	M	(\$5 x 2) + \$10 (DBL) + \$20 (DBL)	9	\$50	300.67	20,115	798		\$1,005,750	12.79%	
14	M	\$50	1	\$50	4,769.72	1,268	50		\$63,400	0.81%	
15	M	\$2 x 4) + (\$10 x 4) + (\$20 x 4)	10	\$100	11,976.24	505	20		\$50,500	0.64%	
16	M	\$50 (DBL)	1	\$100	11,952.57	506	20		\$50,600	0.64%	
17	M	\$10 (DBL) + \$20 (DBL)	9	\$100	3,658.80	1,653	66		\$165,300	2.10%	
18	M	\$100	1	\$100	59,294.12	102	4		\$10,200	0.13%	
19	H	(\$50 (DBL) x 2) + (\$50 (DBL) x 4)	8	\$1,000	241,920.00	25	1		\$25,000	0.32%	High Tier: 2.54%
20	H	\$1,000	1	\$1,000	241,920.00	25	1		\$25,000	0.32%	
21	H	\$30,000	1	\$30,000	1,209,600.00	5			\$150,000	1.91%	
TOTAL CASH PRIZES				1 in 2 Decimals:	4.40	1,373,756	54,513	27.50	\$7,865,524	100.00%	
				1 in 4 Decimals:	4.4025						



INTEROFFICE MEMO

Gary Grief, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

Payment Approval

July 3, 2023

The attached invoice(s) for service is being submitted for approval.

Vendor Name	<u>IGT</u>
P.O. Number (if applicable)	<u>362-23-9009RL012</u>
Tx Game Name	<u>Game #2492 Veterans Cash</u>

Invoice Number:

90136024

Invoice Amount:

\$117,781.98

sanction letter dated 6/9/23

-\$1,500.00

Total Amount

\$116,281.98

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

JB

Dale Bowersock (Scratch Ticket Strategy Coordinator)

7/6/2023

Date

7/6/2023

Will Russ (Products Manager)

7/6/2023

Date



Robert Tirloni (Lottery Operations Division Director)

7/6/2023

Date

Please return to Maria Perez in the Office of the Controller by

July 13, 2023



IGT Global Solutions Corporation
 10 Memorial Boulevard
 Providence, RI 02903
 United States
 Email: IGTGlobalSolutionsAR@igt.com
 FED ID No. 05-038984C

INVOICE

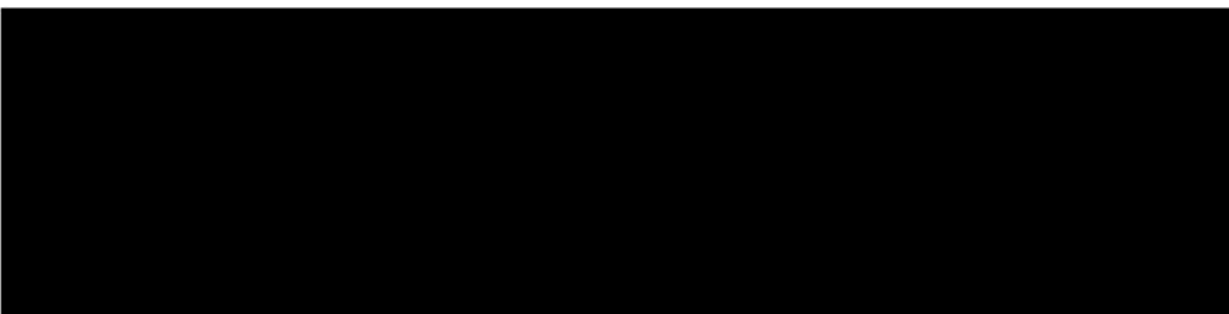
INVOICE NUMBER: 90136024
 DATE : June 30, 2023

BILL TO: 20318
 Texas Lottery Commission
 Gary Grief, Executive Director
 611 East 6th Street
 Austin TX 78701

INV ITEM NO. CUSTOMER PO NO.	SALES ORD. SO ITEM NO	DESCRIPTION	QUANTITY	UNIT PRICE	EXTENDED AMOUNT
001 GAME 2492	125615 01C	Game 2492 VETERANS CASH TRK 1	6,048,000 PC	0.01526	92,292.48
002 GAME 2492	125615 02C	Option 2492 Full UV	6,048,000 PC	0.00128	7,741.44
003 GAME 2492	125615 03C	Option 2492 Integrated Graphic OP	6,048,000 PC	0.00272	16,450.56
004 GAME 2492	125615 04C	Inserts			1,297.50
				TOTAL AMOUNT DUE	USD 117,781.98

REMARKS:
 Unrounded Invoice Total \$117,781.9800

PAYMENT TERMS:
 Due within 30 days



ic) in reference field of the remittance transmission.

Scratch Ticket Game Closing Analysis

08/29/21 Thru 08/26/23

Average Number of Weeks for 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	None	Week 18	Week 13	Week 16	Week 26	Week 39	None	Week 55	None
10M-14.99M	Week 18	*Week 28	None	None	Week 37	None	None	*Week 75	None
15M-19.99M	Week 28	None	None	*Week 47	None	*Week 35	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	*Week 59	*Week 54	None	*Week72	None	None	None	None
30M-34.99M	None	*Week 55	None	*Week 63	None	None	None	None	None
>=35M	None	None	None	*Week 55	*Week 51	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

Print Quantities	Price Point				Price Point				
	\$1	\$2	\$3	\$5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	None	None	None	None	None
5M-9.99M	None	\$836,861	\$1,218,171	\$2,103,552	\$2,534,946	\$3,775,938	None	\$4,951,385	None
10M-14.99M	\$525,017	\$620,682	None	None	\$2,836,350	None	None	\$5,794,776	None
15M-19.99M	\$530,463	None	None	\$1,645,025	None	\$8,401,824	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	\$830,007	\$1,352,586	None	\$3,385,773	None	None	None	None
30M-34.99M	None	\$1,037,735	None	\$2,208,309	None	None	None	None	None
>=35M	None	None	None	\$4,608,748	\$8,277,057	None	None	None	None

None = no games at this level with 85% sell through

* only one game at this level with 85% sell through

Excludes Promotional Tickets

Unaudited - For Internal Use Only

Bowersock, Dale

From: Gough, Riley <Riley.Gough@IGT.com>
Sent: Tuesday, March 26, 2024 12:08 PM
To: Bowersock, Dale
Cc: ProductsScratchTeam
Subject: RE: Game Pre-Call Recommendations

CAUTION: This email originated outside the Texas Lottery's email system. DO NOT click links or open attachments unless you expect them from the sender and know the content is safe.

Hi Dale,

We would like to keep \$30 VIP Club (#2468) in market for a bit longer. We're fine with pre-calling the other games on the list.

Thanks,
Riley

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Monday, March 25, 2024 3:46 PM
To: Gough, Riley <Riley.Gough@IGT.com>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>
Subject: RE: Game Pre-Call Recommendations

CAUTION: This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Please ignore the request for 2418 200X the Cash. I had the weeks mixed up in my head I guess.

From: Bowersock, Dale
Sent: Monday, March 25, 2024 1:47 PM
To: Gough, Riley <IGT> <Riley.Gough@igt.com>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>
Subject: RE: Game Pre-Call Recommendations

I just realized the snippets below might be hard to read, so here is the list of games:

\$2 – #2523, 20X
\$2 - #2492, Veterans Cash
\$3 - #2431, Special Edition Loteria
\$5 - #2534, Wild 7s
\$20 - #2418, 200X the Cash
\$30 - #2387, Premier Cash

\$30 - #2468, VIP Club

From: Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>
Sent: Monday, March 25, 2024 1:41 PM
To: Gough, Riley <IGT> <Riley.Gough@igt.com>
Cc: ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>
Subject: Game Pre-Call Recommendations

Riley,
 Below are the April Pre-call Recommendations.

Dates:

- Pre-call = 4/5/24
- **Call = 5/5/24**
- Close = 6/19/24
- EOY = 12/16/24

Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	Net Sales		
													3/23/24	3/16/24	3/9/24
2523	\$2	8,857,250	20X	9/18/23			27	77.90%	3,198	1,401	8,135	1,877	\$130,374.00	\$146,770.00	\$154,992.00
2492	\$2	6,048,000	VETERANS CASH	10/16/23			23	62.92%	3,684	1,541	8,641	2,565	\$105,826.00	\$99,914.00	\$103,402.00
2431	\$3	32,786,800	SPECIAL EDITION LOTERIA	10/17/22			75	87.82%	5,210	2,778	40,337	1,795	\$340,110.00	\$356,790.00	\$404,346.00
2534	\$5	7,059,750	WILD 7	11/15/23			18	61.19%	2,504	1,750	28,095	2,549	\$253,210.00	\$280,020.00	\$347,165.00
2418	\$20	8,171,725	200X THE CASH	7/3/23			38	62.15%	8,135	2,111	109,724	1,542	\$637,680.00	\$628,560.00	\$698,080.00
2387	\$30	9,009,725	PREMIER CASH	4/4/22			103	86.67%	6,369	3,059	36,613	45	\$876,930.00	\$857,370.00	\$889,920.00
2468	\$30	8,544,000	VIP CLUB	2/20/23			57	57.32%	6,403	2,673	135,355	44	\$790,380.00	\$797,880.00	\$886,530.00

Attached are the variance calculations for the games under 85% sold.

Please let me know if you have any questions or concerns.

Thanks,
 Dale

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Executive Director Order No. 23-0009

Date: October 1, 2022



OFFICIAL ORDER
of the
EXECUTIVE DIRECTOR
of the
TEXAS LOTTERY COMMISSION

Pursuant to TEX. GOV'T CODE § 467.103, the Executive Director of the Texas Lottery Commission (commission) is charged with performing all duties required by the commission to administer the State Lottery Act and all laws under the commission's jurisdiction.

Division Directors. Pursuant to TEX. GOV'T CODE § 467.033, the Executive Director shall employ a director to oversee each division. The Division Directors are: Media Relations Division Director, Governmental Affairs Division Director, General Counsel, Enforcement Division Director, Human Resources Division Director, Information Technology Division Director, Lottery Operations Division Director, Controller, and Administration Division Director.

Deputy Executive Director. Pursuant to TEX. GOV'T CODE § 467.034, the Executive Director shall employ other persons necessary to carry out the purpose of the State Lottery Act and to administer all laws under the commission's jurisdiction in governing the agency. The Executive Director has determined the employment of a Deputy Executive Director (Deputy) is necessary for this purpose and the efficient operation of the agency.

Documentation of approvals. Documentation of the Executive Director's and/or the Deputy's actions in signing or acting on requests for approval hereunder, whether in electronic (email) format or on the form "Request for Executive Director's Action," will be maintained by Executive Administration per the agency's records retention schedule.

Delegation of authority. The Executive Director has determined that the furtherance of the efficient management and administration of the commission warrants delegating approval and/or signing authority relating to certain actions and responsibilities to the Deputy and to Division Directors as shown on the Approval/Signature Authority Guidelines (Attachment A).

Additionally, this Order provides for the delegation of authority of the Executive Director first to the Deputy, then to the Division Director level (or other management staff, as the Executive Director deems appropriate), who may act as Executive Director in the absence of the Executive Director.

THEREFORE, IT IS ORDERED that the final approval authority for certain actions and responsibilities relating to the Texas Lottery Commission shall be delegated to the Deputy and Division Directors as shown on Attachment A.

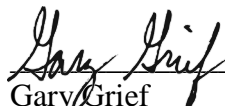
IT IS FURTHER ORDERED that, in the event of the absence of the Executive Director, the Deputy shall act as Executive Director in all agency matters. In the event of the absence of both the Executive Director and the Deputy, the Executive Director or the Deputy shall designate by a separate order one of the Division Directors (or other management staff member) to act as Executive Director in accordance with the terms and provisions of this Order. The designated Division Director or other staff member shall be delegated authority to act as Executive Director in all agency matters or as otherwise provided in the order. If the Executive Director or Deputy is unable to designate a Division Director or other staff member to so act because of circumstances beyond their control, the order of designation shall be as follows:

1. Lottery Operations Division Director
2. Controller
3. General Counsel
4. Governmental Affairs Division Director
5. Administration Division Director
6. Information Technology Division Director
7. Enforcement Division Director
8. Human Resources Division Director
9. Media Relations Division Director

This Order supersedes all previous orders that delegated the Executive Director's authority.

IT IS FURTHER ORDERED that, notwithstanding the foregoing delegation of authority, this Order is not an exhaustive list of the Executive Director's authority to delegate and the Executive Director retains full authority to take further action as he deems appropriate.

ENTERED in Austin, Texas on this the 1st day of October, 2022.



Gary Grief
Executive Director

Bowersock, Dale

From: Mendoza, Merry
Sent: Thursday, March 28, 2024 3:41 PM
To: Leeper, Andrew; Pina, Debbie; Rylee, Juanita; Mindell, Ryan; Anderson, Lisa; Williams, Eric; Guarnero, Annika; Curtis, Carrie; Directors; Dombi, Liz; Byrd, Michelle; ManagersLO; Products
Subject: Robert Tirloni out of Office; Will Russ in charge

Robert Tirloni will be out of the office March 29, 2024. Will Russ will be in charge and full signature authority, including jackpot estimation.