

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**SUMMARY REPORT**

**Scratch Ticket Information**

Date Completed

10/24/2023

|                                |              |                           |        |
|--------------------------------|--------------|---------------------------|--------|
| Game #                         | 2498         | Confirmed Packs           | 4,749  |
| Game Name                      | Ca\$h Payout | Active Packs              | 2,469  |
| Quantity Printed               | 7,218,600    | Warehouse Packs           | 24,588 |
| Price Point                    | \$5          | Returned Packs            | 4,056  |
| Start Date                     | 6/19/2023    | Printed Payout Percentage | 68.06% |
| Top Prize                      | \$ 100,000   | Percent Sold              | 59.84% |
| Number of Top Prizes Remaining | 2            | Number of Weeks Out       | 18     |

**Current Game Sales Analysis****TANGIBLE COSTS****Expenditure Impact:**

|                       |               |                                                      |
|-----------------------|---------------|------------------------------------------------------|
| Cost to print tickets | \$ 580,412    | Actual ticket production costs                       |
| Prize payout expense  | \$ 14,124,605 | Data from Instant Ticket Tier Liability screen in ES |

|                               |                      |
|-------------------------------|----------------------|
| <b>Estimated Direct Costs</b> | <b>\$ 14,705,017</b> |
|-------------------------------|----------------------|

**TANGIBLE BENEFITS****Revenue Impact:**

|                                 |                      |                                                                                     |
|---------------------------------|----------------------|-------------------------------------------------------------------------------------|
| Estimated sales                 | \$ 21,598,051        | Based on # of tkts printed, times % sold from DaVinci report, times the price point |
| <b>Total Estimated Benefits</b> | <b>\$ 21,598,051</b> |                                                                                     |

|                                        |                     |
|----------------------------------------|---------------------|
| <b>Excess of Revenue over Expended</b> | <b>\$ 6,893,034</b> |
|----------------------------------------|---------------------|

**INTANGIBLE POSITIVE BENEFITS:**

- Allows for open bin space for new games at same price point with higher average weekly sales.
- Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

**INTANGIBLE NEGATIVE BENEFITS:**

- There are still valuable prizes remaining in this game.

**Assumptions:**

- Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

**Weekly Sales Comparison Information**

| <u>Previous 3 Weeks Sales from DaVinci</u> |    |            |
|--------------------------------------------|----|------------|
| Most recent week sales                     | \$ | 293,110    |
| Next week                                  | \$ | 368,080    |
| Next week                                  | \$ | 419,550    |
|                                            |    |            |
| Avg Weekly Sales Current Game              | \$ | 360,247    |
| Avg Weekly Sales \$5; 5M - 9.99M Qty       | \$ | 2,103,552  |
| <b>Percentage Of Variance In Sales</b>     |    | <b>83%</b> |

**TEXAS LOTTERY COMMISSION**  
**Scratch Ticket Game Closing Analysis**  
**RECOMMENDATION AND APPROVALS**

**Instant Ticket Information**

|                                                                                           |              |                           |        |
|-------------------------------------------------------------------------------------------|--------------|---------------------------|--------|
| Game #                                                                                    | 2498         | Printed Payout Percentage | 68.06% |
| Game Name                                                                                 | Ca\$h Payout | Actual Payout Percentage  | 65.40% |
| Percent Sold                                                                              | 59.84%       | Number of Weeks Out       | 18     |
| Average # of Weeks for 85% Sell-through for Same Price Point Game With Similar Print Run. |              |                           | 16     |

**Recommendation**

☒ Based on the findings in this Summary Report, I am recommending closing the above game.

☐ I am recommending closing the above game based on the below business reason(s):

---



---

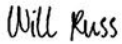


---



10/24/2023

Scratch Ticket Strategy Coordinator      Date



10/25/2023

Products Manager      Date

By signing below, I agree with the recommendation of the Products Department Staff to close the above game.



10/27/2023

Lottery Operations Division Director      Date



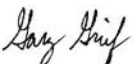
10/30/2023

Controller      Date



11/1/2023

Deputy Executive Director      Date



11/1/2023

Executive Director      Date

Da Vinci

**Liability for 2498 / for Life to Date**Product Status:  
ActiveSmartCash Enabled:  
N/A

Validation Range: 04/29/2023 - 12/31/2037

**Outstanding Prizes**

| Tier    | Ref | SmartCash | Tier Value   | Count  | Amount          | Tickets<br>Paid<br>Life to<br>Date | Amount Paid<br>Life to Date | % paid | Est. Tickets<br>Sold |
|---------|-----|-----------|--------------|--------|-----------------|------------------------------------|-----------------------------|--------|----------------------|
| 1       | 1   | N/A       | \$5.00       | 170415 | \$852,075.00    | 214641                             | \$1,073,205.00              | 55.74% | 4023849              |
| 2       | 2   | N/A       | \$5.00       | 168736 | \$843,680.00    | 216320                             | \$1,081,600.00              | 56.18% | 4055325              |
| 3       | 3   | N/A       | \$10.00      | 83510  | \$835,100.00    | 108904                             | \$1,089,040.00              | 56.60% | 4085640              |
| 4       | 4   | N/A       | \$10.00      | 124462 | \$1,244,620.00  | 164206                             | \$1,642,060.00              | 56.88% | 4106230              |
| 5       | 5   | N/A       | \$10.00      | 121868 | \$1,218,680.00  | 166906                             | \$1,669,060.00              | 57.80% | 4172216              |
| 6       | 6   | N/A       | \$20.00      | 20526  | \$410,520.00    | 27630                              | \$552,600.00                | 57.38% | 4141745              |
| 7       | 7   | N/A       | \$20.00      | 41247  | \$824,940.00    | 55001                              | \$1,100,020.00              | 57.15% | 4125075              |
| 8       | 8   | N/A       | \$20.00      | 39857  | \$797,140.00    | 56391                              | \$1,127,820.00              | 58.59% | 4229325              |
| 9       | 0   | N/A       | \$50.00      | 10143  | \$507,150.00    | 13879                              | \$693,950.00                | 57.78% | 4170633              |
| 10      | 0   | N/A       | \$50.00      | 10281  | \$514,050.00    | 13759                              | \$687,950.00                | 57.23% | 4131477              |
| 11      | 0   | N/A       | \$50.00      | 9880   | \$494,000.00    | 14254                              | \$712,700.00                | 59.06% | 4263442              |
| 12      | 0   | N/A       | \$50.00      | 9849   | \$492,450.00    | 14203                              | \$710,150.00                | 59.05% | 4262671              |
| 13      | 0   | N/A       | \$75.00      | 1042   | \$78,150.00     | 1361                               | \$102,075.00                | 56.64% | 4088437              |
| 14      | 0   | N/A       | \$75.00      | 3070   | \$230,250.00    | 4163                               | \$312,225.00                | 57.56% | 4154711              |
| 15      | 0   | N/A       | \$100.00     | 372    | \$37,200.00     | 532                                | \$53,200.00                 | 58.85% | 4248114              |
| 16      | 0   | N/A       | \$100.00     | 1023   | \$102,300.00    | 1375                               | \$137,500.00                | 57.34% | 4139105              |
| 17      | 0   | N/A       | \$100.00     | 977    | \$97,700.00     | 1402                               | \$140,200.00                | 58.93% | 4254088              |
| 18      | 0   | N/A       | \$100.00     | 991    | \$99,100.00     | 1440                               | \$144,000.00                | 59.23% | 4275929              |
| 19      | 0   | N/A       | \$100.00     | 1214   | \$121,400.00    | 1789                               | \$178,900.00                | 59.57% | 4300391              |
| 20      | 0   | N/A       | \$100.00     | 1231   | \$123,100.00    | 1747                               | \$174,700.00                | 58.66% | 4234685              |
| 21      | 0   | N/A       | \$100.00     | 1244   | \$124,400.00    | 1789                               | \$178,900.00                | 58.98% | 4257855              |
| 22      | 0   | N/A       | \$250.00     | 47     | \$11,750.00     | 75                                 | \$18,750.00                 | 61.48% | 4437663              |
| 23      | 0   | N/A       | \$250.00     | 211    | \$52,750.00     | 296                                | \$74,000.00                 | 58.38% | 4214409              |
| 24      | 0   | N/A       | \$500.00     | 54     | \$27,000.00     | 67                                 | \$33,500.00                 | 55.37% | 3997076              |
| 25      | 0   | N/A       | \$500.00     | 80     | \$40,000.00     | 121                                | \$60,500.00                 | 60.20% | 4345525              |
| 26      | 0   | N/A       | \$500.00     | 59     | \$29,500.00     | 82                                 | \$41,000.00                 | 58.16% | 4198051              |
| 27      | 0   | N/A       | \$1,000.00   | 6      | \$6,000.00      | 4                                  | \$4,000.00                  | 40.00% | 2887439              |
| 28      | 0   | N/A       | \$1,000.00   | 13     | \$13,000.00     | 17                                 | \$17,000.00                 | 56.67% | 4090540              |
| 29      | 0   | N/A       | \$1,000.00   | 4      | \$4,000.00      | 6                                  | \$6,000.00                  | 60.00% | 4331159              |
| 30      | 0   | N/A       | \$1,000.00   | 7      | \$7,000.00      | 8                                  | \$8,000.00                  | 53.33% | 3849919              |
| 31      | 0   | N/A       | \$100,000.00 | 2      | \$200,000.00    | 3                                  | \$300,000.00                | 60.00% | 4331159              |
| Totals: |     |           |              | 822421 | \$10,439,005.00 | 1,082,371                          | \$14,124,605.00             |        |                      |

TICKET QUANTITY: 7,218,600  
PC DocuSign Envelope ID: A24E163D-EBD6-4998-9BF8-1C6120412B4A  
PACKS / GAME: 96,248  
PACKS / POOL: 1,600  
PACK SIZE: 75  
POOL SIZE: 120,000

MIN QUANTITY 7,056,000  
CaSh Payout  
Texas Lottery Game # 2498  
IGT Job # 016284  
Version 4 dated January 26, 2023

RETAIL PRICE: \$5.00  
REVENUE: \$36,093,000  
PRIZE FUND: \$24,563,610  
PERCENTAGE: 68.0564375%  
INSTANT FUND: \$24,563,610  
INSTANT-WIN PAYOUT: 68.0564375%

| PRIZE LEVEL       | TIER CODE | Description                 | Number of Wins Per Ticket | TOTAL PRIZE AMOUNT                               | ODDS (1 IN): | TOTAL PRIZES | WINNERS IN 120,000 (PER POOL) | WINNERS IN 75 (PER PACK) | PRIZE COST   | % OF PRIZE FUND | % PER PRIZE TIER |
|-------------------|-----------|-----------------------------|---------------------------|--------------------------------------------------|--------------|--------------|-------------------------------|--------------------------|--------------|-----------------|------------------|
| 1                 | L         | \$5                         | 1                         | \$5                                              | 18.75        | 385,056      | 6,400                         | 4.00                     | \$1,925,280  | 7.84%           |                  |
| 2                 | L         | \$5 BONUS                   | 1                         | \$5                                              | 18.75        | 385,056      | 6,400                         | 4.00                     | \$1,925,280  | 7.84%           |                  |
| 3                 | L         | \$10                        | 1                         | \$10                                             | 37.52        | 192,414      | 3,200                         | 2.00                     | \$1,924,140  | 7.83%           |                  |
| 4                 | L         | \$10 BONUS                  | 1                         | \$10                                             | 25.01        | 288,668      | 4,800                         | 3.00                     | \$2,886,680  | 11.75%          |                  |
| 5                 | L         | \$5 x 2                     | 2                         | \$10                                             | 25.00        | 288,774      | 4,800                         | 3.00                     | \$2,887,740  | 11.76%          |                  |
| 6                 | L         | \$20                        | 1                         | \$20                                             | 149.90       | 48,156       | 800                           | 0.50                     | \$963,120    | 3.92%           |                  |
| 7                 | L         | \$20 BONUS                  | 1                         | \$20                                             | 75.00        | 96,248       | 1,600                         | 1.00                     | \$1,924,960  | 7.84%           |                  |
| 8                 | L         | \$10 BONUS + (\$5 x 2)      | 3                         | \$20                                             | 75.00        | 96,248       | 1,600                         | 1.00                     | \$1,924,960  | 7.84%           | Low Tier: 66.61% |
| 9                 | M         | \$50                        | 1                         | \$50                                             | 300.50       | 24,022       | 400                           | 0.25                     | \$1,201,100  | 4.89%           |                  |
| 10                | M         | \$50 BONUS                  | 1                         | \$50                                             | 300.27       | 24,040       | 400                           | 0.25                     | \$1,202,000  | 4.89%           |                  |
| 11                | M         | \$5 (5X) + \$5 + (\$10 x 2) | 4                         | \$50                                             | 299.10       | 24,134       | 400                           | 0.25                     | \$1,206,700  | 4.91%           |                  |
| 12                | M         | \$10 x 5                    | 5                         | \$50                                             | 300.12       | 24,052       | 400                           | 0.25                     | \$1,202,600  | 4.90%           |                  |
| 13                | M         | \$75                        | 1                         | \$75                                             | 3,004.00     | 2,403        | 40                            |                          | \$180,225    | 0.73%           |                  |
| 14                | M         | \$75 BONUS                  | 1                         | \$75                                             | 998.01       | 7,233        | 120                           |                          | \$542,475    | 2.21%           |                  |
| 15                | M         | \$100                       | 1                         | \$100                                            | 7,985.18     | 904          | 15                            |                          | \$90,400     | 0.37%           |                  |
| 16                | M         | \$100 BONUS                 | 1                         | \$100                                            | 3,010.26     | 2,398        | 40                            |                          | \$239,800    | 0.98%           |                  |
| 17                | M         | \$20 x 5                    | 5                         | \$100                                            | 3,034.30     | 2,379        | 40                            |                          | \$237,900    | 0.97%           |                  |
| 18                | M         | \$50 BONUS + \$10 (5X)      | 2                         | \$100                                            | 2,969.40     | 2,431        | 40                            |                          | \$243,100    | 0.99%           |                  |
| 19                | M         | 14) + \$10 + (\$5 BONUS     | 19                        | \$100                                            | 2,403.80     | 3,003        | 50                            |                          | \$300,300    | 1.22%           |                  |
| 20                | M         | \$5 (5X) + \$75 BONUS       | 2                         | \$100                                            | 2,423.98     | 2,978        | 50                            |                          | \$297,800    | 1.21%           |                  |
| 21                | M         | (\$5 x 10) + (\$10 x 5)     | 15                        | \$100                                            | 2,380.02     | 3,033        | 50                            |                          | \$303,300    | 1.23%           |                  |
| 22                | M         | \$250                       | 1                         | \$250                                            | 59,168.85    | 122          | 2                             |                          | \$30,500     | 0.12%           |                  |
| 23                | M         | \$250 BONUS                 | 1                         | \$250                                            | 14,237.87    | 507          | 8                             |                          | \$126,750    | 0.52%           |                  |
| 24                | M         | \$500                       | 1                         | \$500                                            | 59,657.85    | 121          | 2                             |                          | \$60,500     | 0.25%           |                  |
| 25                | M         | \$5) + (\$50 BONUS x 2) +   | 19                        | \$500                                            | 35,913.43    | 201          | 3                             |                          | \$100,500    | 0.41%           |                  |
| 26                | M         | \$100 x 5                   | 5                         | \$500                                            | 51,195.74    | 141          | 2                             |                          | \$70,500     | 0.29%           | Mid Tier: 31.09% |
| 27                | H         | \$1,000                     | 1                         | \$1,000                                          | 721,860.00   | 10           |                               |                          | \$10,000     | 0.04%           |                  |
| 28                | H         | \$1,000 BONUS               | 1                         | \$1,000                                          | 240,620.00   | 30           |                               |                          | \$30,000     | 0.12%           |                  |
| 29                | H         | (\$50 (5X) x 2) + \$500     | 3                         | \$1,000                                          | 721,860.00   | 10           |                               |                          | \$10,000     | 0.04%           |                  |
| 30                | H         | \$100 (5X) + (\$100 x 5)    | 6                         | \$1,000                                          | 481,240.00   | 15           |                               |                          | \$15,000     | 0.06%           |                  |
| 31                | H         | \$100,000                   | 1                         | \$100,000                                        | 1,443,720.00 | 5            |                               |                          | \$500,000    | 2.04%           | High Tier: 2.30% |
| TOTAL CASH PRIZES |           |                             |                           | 1 in 2 Decimals: 3.79<br>1 in 4 Decimals: 3.7897 | 1,904,792    | 31,662       | 19.50                         |                          | \$24,563,610 | 100.00%         |                  |

Consolidated  
odds are 1 in:

|           |              |           |
|-----------|--------------|-----------|
| \$5       | 9.37         | 770,112   |
| \$10      | 9.38         | 769,856   |
| \$20      | 30.00        | 240,652   |
| \$50      | 75.00        | 96,248    |
| \$75      | 749.13       | 9,636     |
| \$100     | 421.50       | 17,126    |
| \$250     | 11,476.31    | 629       |
| \$500     | 15,590.93    | 463       |
| \$1,000   | 111,055.38   | 65        |
| \$100,000 | 1,443,720.00 | 5         |
|           |              | 1,904,792 |

CaSh Payout  
Texas Lottery Game # 2498  
IGT Job # 016284  
Version 4 dated January 26, 2023



# INTEROFFICE MEMO

Gary Grief, Executive Director      LaDonna Castañuela, Charitable Bingo Operations Director

## Payment Approval

May 8, 2023

The attached invoice(s) for service is being submitted for approval.

|                                    |                               |
|------------------------------------|-------------------------------|
| <b>Vendor Name</b>                 | <u>IGT</u>                    |
| <b>P.O. Number (if applicable)</b> | <u>362-23-9009RL008</u>       |
| <b>Tx Game Name</b>                | <u>Game #2498 Cash Payout</u> |

Invoice Number:

90134574

Invoice Amount:

\$580,911.92

**sanction letter dated 3/22/23**

**-\$500.00**

**Total Amount**

**\$580,411.92**

The above referenced invoice(s) have been reviewed and certified as proper, accurate and should be paid by the Texas Lottery Commission.

Dale Bowersock (Scratch Ticket Strategy Coordinator)

5/8/2023

Date

JB

5/8/2023



Will Russ (Products Manager)

5/11/2023

Date

Robert Tirloni (Lottery Operations Division Director)

5/12/2023

Date

Please return to Maria Perez in the Office of the Controller by

**May 18, 2023**



IGT Global Solutions Corporation  
10 Memorial Boulevard  
Providence, RI 02903  
United States  
Email: IGTGlobalSolutionsAR@igt.com

# INVOICE

INVOICE NUMBER: 90134574  
DATE : April 28, 2023

BILL TO: 20318  
Texas Lottery Commission  
Gary Grief, Executive Director  
611 East 6th Street  
Austin TX 78701

| INV ITEM NO.<br>CUSTOMER PO NO. | SALES ORD.<br>SO ITEM NO | DESCRIPTION                       | QUANTITY     | UNIT<br>PRICE | EXTENDED<br>AMOUNT |
|---------------------------------|--------------------------|-----------------------------------|--------------|---------------|--------------------|
| 001<br>GAME 2498                | 123918<br>01C            | Game 2498 CA\$H PAYOUT-TRK 1      | 2,378,100 PC | 0.02274       | 54,077.99          |
| 002<br>GAME 2498                | 123918<br>02C            | Option 2498 Holographic Stock     | 2,378,100 PC | 0.04800       | 114,148.80         |
| 003<br>GAME 2498                | 123918<br>03C            | Option 2498 Full UV               | 2,378,100 PC | 0.00256       | 6,087.94           |
| 004<br>GAME 2498                | 123918<br>04C            | Option 2498 Integrated Graphic OP | 2,378,100 PC | 0.00544       | 12,936.86          |
| 005<br>GAME 2498                | 123918<br>05C            | Game 2498 CA\$H PAYOUT-TRK 2      | 2,402,025 PC | 0.02274       | 54,622.05          |
| 006<br>GAME 2498                | 123918<br>06C            | Option 2498 Holographic Stock     | 2,402,025 PC | 0.04800       | 115,297.20         |
| 007<br>GAME 2498                | 123918<br>07C            | Option 2498 Full UV               | 2,402,025 PC | 0.00256       | 6,149.18           |
| 008<br>GAME 2498                | 123918<br>08C            | Option 2498 Integrated Graphic OP | 2,402,025 PC | 0.00544       | 13,067.02          |
| 009<br>GAME 2498                | 123918<br>09C            | Game 2498 CA\$H PAYOUT-TRK 3      | 2,438,475 PC | 0.02274       | 55,450.92          |
| 010<br>GAME 2498                | 123918<br>10C            | Option 2498 Holographic Stock     | 2,438,475 PC | 0.04800       | 117,046.80         |
| 011<br>GAME 2498                | 123918<br>11C            | Option 2498 Full UV               | 2,438,475 PC | 0.00256       | 6,242.50           |
| 012<br>GAME 2498                | 123918<br>12C            | Option 2498 Integrated Graphic OP | 2,438,475 PC | 0.00544       | 13,265.30          |
| 013<br>GAME 2498                | 123918<br>13C            | Inserts Holographic Stock         |              |               | 12,519.36          |

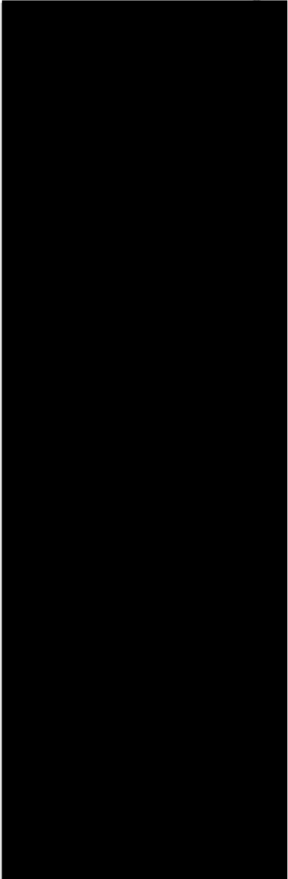
Continued...

| INV ITEM NO.<br>CUSTOMER PO NO. | SALES ORD.<br>SO ITEM NO | DESCRIPTION | QUANTITY | UNIT<br>PRICE | EXTENDED<br>AMOUNT |
|---------------------------------|--------------------------|-------------|----------|---------------|--------------------|
|---------------------------------|--------------------------|-------------|----------|---------------|--------------------|

|                  |     |            |
|------------------|-----|------------|
| TOTAL AMOUNT DUE | USD | 580,911.92 |
|                  |     |            |
|                  |     |            |

REMARKS:  
Unrounded Invoice Total \$1,179,823.8301

PAYMENT TERMS:  
Due within 30 days



olutions Corporation

For each invoice being paid, please include entire invoice number(s) (8-digit and/or alpha-numeric) in reference field of the remittance transmission.

## Scratch Ticket Game Closing Analysis

08/29/21      Thru      08/26/23

### Average Number of Weeks for 85% Average Sell Through

| Print Quantities | Price Point |          |          |          |          | Price Point |      |          |       |      |
|------------------|-------------|----------|----------|----------|----------|-------------|------|----------|-------|------|
|                  | \$1         | \$2      | \$3      | \$5      | \$10     | \$20        | \$30 | \$50     | \$100 |      |
| < 5M             | None        | None     | None     | None     | None     | None        | None | None     | None  | None |
| 5M-9.99M         | None        | Week 18  | Week 13  | Week 16  | Week 26  | Week 39     | None | Week 55  | None  | None |
| 10M-14.99M       | Week 18     | *Week 28 | None     | None     | Week 37  | None        | None | *Week 75 | None  | None |
| 15M-19.99M       | Week 28     | None     | None     | *Week 47 | None     | *Week 35    | None | None     | None  | None |
| 20M-24.99M       | None        | None     | None     | None     | None     | None        | None | None     | None  | None |
| 25M-29.99M       | None        | *Week 59 | *Week 54 | None     | *Week 72 | None        | None | None     | None  | None |
| 30M-34.99M       | None        | *Week 55 | None     | *Week 63 | None     | None        | None | None     | None  | None |
| >=35M            | None        | None     | None     | *Week 55 | *Week 51 | None        | None | None     | None  | None |

### Average Weekly Dollar Sales at 85% Average Sell Through

| Print Quantities | Price Point |             |             |             |             | Price Point |      |             |       |      |
|------------------|-------------|-------------|-------------|-------------|-------------|-------------|------|-------------|-------|------|
|                  | \$1         | \$2         | \$3         | \$5         | \$10        | \$20        | \$30 | \$50        | \$100 |      |
| < 5M             | None        | None        | None        | None        | None        | None        | None | None        | None  | None |
| 5M-9.99M         | None        | \$836,861   | \$1,218,171 | \$2,103,552 | \$2,534,946 | \$3,775,938 | None | \$4,951,385 | None  | None |
| 10M-14.99M       | \$525,017   | \$620,682   | None        | None        | \$2,836,350 | None        | None | \$5,794,776 | None  | None |
| 15M-19.99M       | \$530,463   | None        | None        | \$1,645,025 | None        | \$8,401,824 | None | None        | None  | None |
| 20M-24.99M       | None        | None        | None        | None        | None        | None        | None | None        | None  | None |
| 25M-29.99M       | None        | \$830,007   | \$1,352,586 | None        | \$3,385,773 | None        | None | None        | None  | None |
| 30M-34.99M       | None        | \$1,037,735 | None        | \$2,208,309 | None        | None        | None | None        | None  | None |
| >=35M            | None        | None        | None        | \$4,608,748 | \$8,277,057 | None        | None | None        | None  | None |

None = no games at this level with 85% sell through

\* only one game at this level with 85% sell through

Excludes Promotional Tickets  
Unaudited - For Internal Use Only

**Bowersock, Dale**

**From:** Gough, Riley <Riley.Gough@IGT.com>  
**Sent:** Monday, October 23, 2023 4:31 PM  
**To:** Bowersock, Dale  
**Cc:** ProductsScratchTeam  
**Subject:** RE: November Pre-Call Recommendations

**CAUTION:** This email originated outside the Texas Lottery's email system.  
**DO NOT** click links or open attachments unless you expect them from the sender and know the content is safe.

Hi Dale,

The remaining games on the list look good to me with the exception of #2460 and #2387.

Thanks,  
 Riley

**From:** Bowersock, Dale <Dale.Bowersock@lottery.state.tx.us>  
**Sent:** Monday, October 23, 2023 1:25 PM  
**To:** Gough, Riley <Riley.Gough@IGT.com>  
**Cc:** ProductsScratchTeam <ProductsScratchTeam@lottery.state.tx.us>  
**Subject:** RE: November Pre-Call Recommendations

**CAUTION:** This email originated outside of IGT. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Please remove 2367 Cash Spectacular from the list. That's planned to be in Secondary RCIP 919 so we'll leave that one.

**From:** Bowersock, Dale <[Dale.Bowersock@lottery.state.tx.us](mailto:Dale.Bowersock@lottery.state.tx.us)>  
**Sent:** Monday, October 23, 2023 8:43 AM  
**To:** Gough, Riley <IGT> <[Riley.Gough@igt.com](mailto:Riley.Gough@igt.com)>  
**Cc:** ProductsScratchTeam <[ProductsScratchTeam@lottery.state.tx.us](mailto:ProductsScratchTeam@lottery.state.tx.us)>  
**Subject:** November Pre-Call Recommendations

Below are the game close recommendations for November.

| Game | \$  | Tix Run    | Name                    | Start   | Call | Close | Wks |
|------|-----|------------|-------------------------|---------|------|-------|-----|
| 2461 | \$1 | 34,367,550 | 20X CASH BLITZ          | 1/2/23  |      |       | 42  |
| 2477 | \$5 | 7,219,050  | \$200,000 COLOSSAL CASH | 3/20/23 |      |       | 31  |
| 2498 | \$5 | 7,218,600  | CASH PAYOUT             | 6/19/23 |      |       | 18  |

|      |      |            |                       |          |  |  |     |
|------|------|------------|-----------------------|----------|--|--|-----|
| 2516 | \$10 | 4,135,000  | INSTANT \$1,000!      | 4/17/23  |  |  | 27  |
| 2460 | \$20 | 7,978,175  | \$100,000,000 RICHES! | 12/19/22 |  |  | 44  |
| 2465 | \$20 | 10,031,750 | 200X CASH BLITZ       | 1/2/23   |  |  | 42  |
| 2367 | \$20 | 16,392,750 | CASH SPECTACULAR      | 11/15/21 |  |  | 101 |
| 2387 | \$30 | 9,009,725  | PREMIER CASH          | 4/4/22   |  |  | 81  |

Close dates would be:

Pre-call: 11/3/23

Call Date: 12/3/23

Close Date: 1/17/24

EOV Date: 7/15/24

CONFIDENTIALITY NOTICE: This message is the property of International Game Technology PLC and/or its subsidiaries and may contain proprietary, confidential or trade secret information. This message is intended solely for the use of the addressee. If you are not the intended recipient and have received this message in error, please delete this message from your system. Any unauthorized reading, distribution, copying, or other use of this message or its attachments is strictly prohibited.