Scratch Ticket Game Closing Analysis SUMMARY REPORT

Scratch Ticket Information	n	Date Completed	12/29/2024
Game #	2502	Confirmed Packs	2,782
Game Name	Bingo Times 20	Active Packs	1,211
Quantity Printed	16,958,025	Warehouse Packs	28,267
Price Point	\$5	Returned Packs	111
Start Date	9/18/2023	Printed Payout Percentage	67.56%
Top Prize	\$ 100,000	Percent Sold	85.17%
Number of Top Prizes Remaining	2	Number of Weeks Out	67

		Current Game	Sales Analysis
TANGIBLE COSTS			
Expenditure Impact:			
Cost to print tickets	\$	769,935	Actual ticket production costs
Prize payout expense	\$	47,097,050	Data from Instant Ticket Tier Liability screen in ES
Estimated Direct Costs	\$	47,866,985	
TANGIBLE BENEFITS			
Revenue Impact:			
Estimated sales	\$	72,215,749	Based on # of tkts printed, times % sold from DaVinci report, times the price point
Total Estimated Benefits	\$	72,215,749	
Excess of Revenue over Expended	I \$	24,348,765	

INTANGIBLE POSITIVE BENEFITS:

- --Allows for open bin space for new games at same price point with higher average weekly sales.
- --Allows retailers to return inventory to TLC that is not selling thus releasing their financial burden

INTANGIBLE NEGATIVE BENEFITS:

--There are still valuable prizes remaining in this game.

Assumptions:

--Estimated sales revenue is calculated based on the number of tickets printed times the percent sold from the DaVinci report. The percent sold amount is based on pack settlements. Some partial packs could be returned thus slightly reducing the sales revenue amount reported above.

Weekly Sales (Weekly Sales Comparison Information						
Previous 3 W	eeks Sales from D	aVinci					
Most recent week sales	\$	152,130					
Next week	\$	160,435					
Next week	\$	166,090					
Avg Weekly Sales Current Game	\$	159,552					
Avg Weekly Sales \$5; 10M-14.99M Qty*	\$	1,077,365					
Percentage Of Variance In Sales		85%					

Docusign Envelope ID: E4B27CBF-806A-46D0-9436-FDD813E2C334 **Scratch Ticket Game Closing Analysis** RECOMMENDATION AND APPROVALS

Instant Ticket Information

Game #		2502	Printed Payout Percentage	67.56%
Game Name		Bingo Times 20	Actual Payout Percentage	65.22%
Percent Sold		85.17%	Number of Weeks Out	67
Average # of Weeks for 85% Sel	l-through	for Same Price Poi	nt Game With Similar Print Run.*	48
*Only one game at this level with 85% se	ll through.			
Recommendation				
Daged on the findings in this	Cumma	n, Donort Lom roos	ammonding closing the above game	
			ommending closing the above game.	
am recommending closing	the abov	e game based on tl	ne below business reason(s):	
Pale Bowessel		12/29/2024		
Instant Product Coordinator	Doto	12/29/2024		
Instant Product Coordinator	Date			
5 4				
W5		12/30/2024		
Products Manager	Date			
5				
By signing below, I agree with the	erecomm	endation of the Pro	ducts Department Staff to close the abo	ove game.
Not Required - Over 85% Sold				
Lottery Operations Division Direc	t Date			
Zonory Operations Division Direct	. Date			
Not Required - Over 85% Sold				
	Data			
Controller	Date			
N/A				
Deputy Executive Director	Date			
Not Required - Over 85% Sold				
Executive Director	Date			

															Net Sales		
Product Line	Game	\$	Tix Run	Name	Start	Call	Close	Wks	% Sold	Confirmed	Active	Ware	Return	12/28/2024	12/21/2024	12/14/2024	12/7/2024
Mature	2593	\$1	9012750	\$5,000 LUCKY 7S	9/3/24			17	87.66%	2,034	4,446	195	265	\$184,570.00	\$234,140.00	\$279,485.00	\$353,590.00
	2541	\$1	29430150	20X POWER BLITZ	1/2/24			52	60.26%	3,389	4,555	67,803	20	\$147,518.00	\$134,868.00	\$131,550.00	\$159,483.00
	2424	\$1	823350	CASH FRENZY	9/14/22			119	0.00%	0	0	1,358	345	\$0	\$0	\$0	\$0
	1878	\$1	854700	CASH ON THE SPOT	9/18/17			380	0.00%	0	0	759	98	\$0	\$0	\$0	\$0
	2673	\$1	856800	EASY1-2-3	9/3/24			17	0.00%	0	0	3,405	195	\$0	\$0	\$0	\$0
	2124	\$1	853200	WINNING 7S	8/8/19			281	0.00%	0	0	896	523	\$0	\$0	\$0	\$0
	2571	\$2	25071375	CLASSIC BINGO!	5/20/24			32	43.73%	6,711	7,233	97,363	45	\$600,256.00	\$549,030.00	\$573,904.00	\$609,670.00
	2496	\$2	6003750	POWER 10X	7/15/24			24	88.22%	2,488	2,284	164	103	\$139,210.00	\$127,600.00	\$127,484.00	\$159,074.00
	2597	\$2	9299750	SPICY 9S	9/16/24			15	55.05%	6,510	8,040	17,080	287	\$522,632.00	\$489,502.00	\$517,586.00	\$611,046.00
	2542	\$3	24005000	30X POWER WORD BLITZ	1/2/24			52	56.72%	4,483	2,786	73,737	24	\$288,951.00	\$299,499.00	\$320,931.00	\$325,374.00
	2504	\$3	35510250	CROSSWORD	3/4/24			43	45.71%	7,618	6,467	138,514	36	\$870,429.00	\$859,431.00	\$908,979.00	\$950,904.00
	2508	\$3	32963925	TEXAS LOTERIA	1/16/24			50	59.93%	10,538	10,411	151,571	29	\$1,144,935.00	\$1,074,375.00	\$1,058,871.00	\$1,079,712.00
	2594	\$5	11251950	\$200,000 LUCKY 7S	9/3/24			17	61.76%	11,067	7,604	36,895	46	\$1,374,305.00	\$1,302,000.00	\$1,415,745.00	\$1,526,670.00
	2543	\$5	25097475	50X POWER BLITZ	1/2/24			52	51.21%	4,400	2,474	154,413	36	\$340,260.00	\$337,400.00	\$349,955.00	\$370,340.00
	2502	\$5	16958025	BINGO TIMES 20	9/18/23			67	85.17%	2,782	1,211	28,267	111	\$152,130.00	\$160,435.00	\$166,090.00	\$191,115.00
	2584	\$5	17318475	BINGO TIMES 20	9/16/24			15	27.26%	13,952	8,798	142,861	466	\$1,368,615.00	\$1,315,495.00	\$1,386,710.00	\$1,421,745.00
	2579	\$5	9733350	COWBOYS	8/19/24			19	37.67%	7,126	4,400	67,868	101	\$473,130.00	\$425,740.00	\$470,075.00	\$509,530.00
	2499	\$5	7338450	EXTREME GREEN	7/15/24			24	55.55%	4,244	2,010	35,567	677	\$194,435.00	\$199,405.00	\$212,315.00	\$217,760.00
	2540	\$5	7186500	HIGH ROLLER	8/5/24			21	47.92%	3,891	2,174	42,442	498	\$219,115.00	\$205,445.00	\$209,150.00	\$225,940.00
	2580	\$5	5504925	HOUSTON TEXANS	8/19/24			19	50.30%	4,690	2,832	27,614	129	\$323,405.00	\$293,315.00	\$312,800.00	\$338,365.00
	2505	\$5	32640150	SUPER CASHWORD	6/5/23			82	86.55%	10,898	5,464	39,664	58	\$978,595.00	\$1,107,525.00	\$1,266,510.00	\$1,287,025.00
	2585	\$5	49850175	SUPER LOTERIA	6/17/24			28	51.93%	28,919	15,393	268,255	73	\$5,326,610.00	\$4,745,935.00	\$4,665,685.00	\$4,887,450.00
	2582	\$10	22209750	\$250,000 50X CASHWORD	7/1/24			26	33.76%	20,614	9,182	261,095	55	\$2,993,860.00	\$2,869,270.00	\$2,786,910.00	\$2,808,360.00
	2598	\$10	10877800	\$50 \$100 OR \$500	7/15/24			24	49.44%	13,455	5,832	88,168	358	\$1,643,150.00	\$1,554,680.00	\$1,560,300.00	\$1,535,680.00
	2595	\$10	8195600	\$500,000 LUCKY 7S	9/3/24			17	68.53%	15,396	9,696	23,881	16	\$2,640,470.00	\$2,416,290.00	\$2,480,940.00	\$2,685,480.00
	2544	\$10	20116650	100X POWER BLITZ	1/2/24			52	51.35%	6,403	3,423	183,432	24	\$1,237,800.00	\$1,002,620.00	\$1,099,550.00	\$963,520.00
	2413	\$10	28619300	CA\$H BLOWOUT	3/6/23			95	51.98%	2,879	1,843	269,003	16	\$457,070.00	\$412,120.00	\$418,980.00	\$413,220.00
	2623	\$10	25555150	LIMITED EDITION MEGA LOTERIA	8/5/24			21	43.24%	33,065	11,384	240,561	47	\$5,390,640.00	\$4,811,720.00	\$4,797,140.00	\$5,001,220.00
	2563	\$10	49168200	MEGA LOTERIA	2/19/24			45	57.10%	31,526	10,077	374,861	71	\$5,085,340.00	\$4,609,190.00	\$4,528,400.00	\$4,644,050.00
	2583	\$20	15298725	\$1,000,000 CROSSWORD	5/20/24			32	48.39%	32,959	9,356	268,976	43	\$4,856,120.00	\$4,629,500.00	\$4,533,920.00	\$4,648,520.00
	2596	\$20	5105225	\$1,000,000 LUCKY 7S	9/3/24			17	56.57%	20,084	8,037	58,253	39	\$2,441,840.00	\$2,300,560.00	\$2,384,700.00	\$2,544,240.00
	2545	\$20	10249975	200X POWER BLITZ	1/2/24			52	57.27%	8,815	3,632	160,267	57	\$1,060,460.00	\$981,520.00	\$1,084,640.00	\$992,740.00
	2570	\$20	6117700	JACKPOT MILLIONS	6/3/24			30	54.72%	10,301	4,792	94,158	52	\$1,109,860.00	\$1,012,260.00	\$968,600.00	\$1,003,820.00
	2586	\$20	25615950	MILLION DOLLAR LOTERIA	4/15/24			37	45.77%	40,619	11,697	496,950	73	\$6,700,940.00	\$6,107,320.00	\$6,008,960.00	\$6,003,040.00
	2575	\$20	7982300	VIP MILLIONS	7/1/24			26	54.59%	16,476	6,791	119,463	57	\$2,242,100.00	\$2,049,560.00	\$2,174,420.00	\$2,236,840.00
	2561	\$30	7080625	MAXIMUM MILLIONS	4/1/24			39	47.79%	11,865	4,606	129,908	55	\$1,236,630.00	\$1,267,530.00	\$1,359,570.00	\$1,367,910.00
	2517	\$30	9225150	MILLIONAIRE MAKER	8/14/23			72	54.20%	5,729	2,073	159,807	39	\$672,540.00	\$679,890.00	\$847,230.00	\$738,780.00
	2591	\$30	6047525	ULTIMATE RICHES	8/19/24			19	32.65%	19,516	7,055	134,490	44	\$2,266,350.00	\$2,248,590.00	\$2,470,860.00	\$2,518,800.00

Tier	Reference	Tier Value	Outstanding Tier Count	Outstanding Tier Amount	Tickets Paid	Amount Paid	Estimated Tickets Sold	Percent Paid I	ast Date Cashed
1	1	\$5.00	325,355	\$1,626,775.00	1370419	\$6,852,095.00	13,704,420.319	8,081%	12/28/2024
2	2	\$10.00	149,203	\$1,492,030.00	642146	\$6,421,460.00	13,760,714.832	8,115%	12/28/2024
3	3	\$15.00	41,459	\$621,885.00	184648	\$2,769,720.00	13,848,600	8,166%	12/28/2024
4	4	\$15.00	28,161	\$422,415.00	141422	\$2,121,330.00	14,141,970.667	8,339%	12/28/2024
5	5	\$20.00	10,224	\$204,480.00	46263	\$925,260.00	13,888,666.606	8,190%	12/28/2024
6	6	\$20.00	21,016	\$420,320.00	92012	\$1,840,240.00	13,804,913.794	8,141%	12/28/2024
7	7	\$20.00	9,292	\$185,840.00	47212	\$944,240.00	14,169,302.639	8,356%	12/28/2024
8	8	\$20.00	18,639	\$372,780.00	94477	\$1,889,540.00	14,163,719.791	8,352%	12/28/2024
9	0	\$25.00	10,469	\$261,725.00	46018	\$1,150,450.00	13,815,114.884	8,147%	12/28/2024
10	0	\$25.00	21,579	\$539,475.00	91537	\$2,288,425.00	13,722,963.457	8,092%	12/28/2024
11	0	\$25.00	17,821	\$445,525.00	95258	\$2,381,450.00	14,285,477.812	8,424%	12/28/2024
12	0	\$25.00	9,325	\$233,125.00	47216	\$1,180,400.00	14,161,230.052	8,351%	12/28/2024
13	0	\$30.00	1,868	\$56,040.00	9902	\$297,060.00	14,266,640.914	8,413%	12/28/2024
14	0	\$30.00	5,523	\$165,690.00	29778	\$893,340.00	14,304,865.824	8,435%	12/28/2024
15	0	\$30.00	3,094	\$92,820.00	15825	\$474,750.00	14,184,721.477	8,365%	12/28/2024
16	0	\$30.00	3,869	\$116,070.00	19666	\$589,980.00	14,170,236.654	8,356%	12/28/2024
17	0	\$30.00	3,794	\$113,820.00	19717	\$591,510.00	14,221,486.918	8,386%	12/28/2024
18	0	\$50.00	3,365	\$168,250.00	15497	\$774,850.00	13,932,696.077	8,216%	12/28/2024
19	0	\$50.00	4,001	\$200,050.00	17221	\$861,050.00	13,760,915.49	8,115%	12/28/2024
20	0	\$50.00	5,054	\$252,700.00	28010	\$1,400,500.00	14,365,904.919	8,471%	12/28/2024
21	0	\$50.00	1,515	\$75,750.00	7895	\$394,750.00	14,227,800.996	8,390%	12/28/2024
22	0	\$50.00	3,624	\$181,200.00	19920	\$996,000.00	14,347,768.349	8,461%	12/28/2024
23	0	\$50.00	3,726	\$186,300.00	19821	\$991,050.00	14,274,642.779	8,418%	12/28/2024
24	0	\$50.00	2,613	\$130,650.00	13814	\$690,700.00	14,260,556.24	8,409%	12/28/2024
25	0	\$100.00	1,130	\$113,000.00	4721	\$472,100.00	13,682,932.151	8,069%	12/27/2024
26	0	\$100.00	769	\$76,900.00	3990	\$399,000.00	14,217,802.005	8,384%	12/28/2024
27	0	\$100.00	1,870	\$187,000.00	7523	\$752,300.00	13,581,946.352	8,009%	12/28/2024
28	0	\$100.00	1,102	\$110,200.00	6003	\$600,300.00	14,327,800.715	8,449%	12/28/2024
29	0	\$100.00	542	\$54,200.00	2766	\$276,600.00	14,179,533.6	8,362%	12/27/2024
30	0	\$100.00	1,720	\$172,000.00	9130	\$913,000.00	14,269,748.226	8,415%	12/28/2024
31	0	\$100.00	1,712	\$171,200.00	9085	\$908,500.00	14,269,117.08	8,414%	12/28/2024
32	0	\$200.00	83	\$16,600.00	393	\$78,600.00	14,001,058.466	8,256%	12/27/2024
33	0	\$200.00	209	\$41,800.00	742	\$148,400.00	13,231,182.494	7,802%	12/23/2024
34	0	\$200.00	143	\$28,600.00	803	\$160,600.00	14,394,602.604	8,488%	12/24/2024
35	0	\$200.00	89	\$17,800.00	395	\$79,000.00	13,839,710.47	8,161%	12/16/2024
36	0	\$200.00	106	\$21,200.00	509	\$101,800.00	14,035,178.433	8,276%	12/24/2024
37	0	\$300.00	43	\$12,900.00	193	\$57,900.00	13,868,215.408	8,178%	12/26/2024
38	0	\$300.00	74	\$22,200.00	275	\$82,500.00	13,362,340.594	7,880%	12/06/2024
39	0	\$300.00	85	\$25,500.00	397	\$119,100.00	13,967,501.922	8,237%	12/15/2024
40	0	\$300.00	82	\$24,600.00	392	\$117,600.00	14,024,358.207	8,270%	12/27/2024
41	0	\$300.00	81	\$24,300.00	390	\$117,000.00	14,041,676.733	8,280%	12/23/2024
42	0	\$400.00	42	\$16,800.00	199	\$79,600.00	14,002,684.547	8,257%	12/25/2024
43	0	\$400.00	98	\$39,200.00	381	\$152,400.00	13,488,533.461	7,954%	12/23/2024
44	0	\$400.00	78	\$31,200.00	401	\$160,400.00	14,196,592.961	8,372%	12/28/2024
45	0	\$400.00	83	\$33,200.00	388	\$155,200.00	13,969,668.135	8,238%	12/22/2024
46	0	\$500.00	48	\$24,000.00	235	\$117,500.00	14,081,752.218	8,304%	12/27/2024
47	0	\$500.00	58	\$29,000.00	236	\$118,000.00	13,612,564.249	8,027%	12/08/2024
48	0	\$500.00	57	\$28,500.00	240	\$120,000.00	13,703,454.582	8,081%	12/23/2024
49	0	\$500.00	52	\$26,000.00	227	\$113,500.00	13,797,389.505	8,136%	12/12/2024
50	0	\$500.00	40	\$20,000.00	192	\$96,000.00	14,034,227.61	8,276%	12/08/2024
51	0	\$1,000.00	8	\$8,000.00	40	\$40,000.00	14,131,687.472	8,333%	10/26/2024
52	0	\$1,000.00	11	\$11,000.00	38	\$38,000.00	13,151,121.545	7,755%	10/26/2024
53	0	\$1,000.00	6	\$6,000.00	40	\$40,000.00	14,746,108.871	8,696%	11/25/2024
54	0	\$1,000.00	31	\$31,000.00	162	\$162,000.00	14,234,197.161	8,394%	12/23/2024
55		\$100,000.00		\$200,000.00	6	\$600,000.00	12,718,520.073	7,500%	10/26/2024
		Totals	715,043	\$10,189,615.00	3166186	\$47,097,050.00			

NO. OF TICKETS:	(16,958,025		Minimum:	16,934,4			AS LOTTERY COMMISSION					
NO. POOLS: PACK SIZE:		47.11 75		Maximum:	17,625,6	00	"BINGC	TIMES 20" - GAME NO. 2 11-Apr-23	502				
PACKS/POOL:		4,800						11-90-20					
PACKS/GAME:		226,107											
			16,958,025			\$5 TICKETS	\$84,790,125	REVENUE	PRIZE FUND	\$5.7,286,665		PAYOUT%	6756%
								WINNERS IN	WINNERS IN	WINNERS IN		PERCENT	VALIDATION
PRIZE	PRIZE	TIER			# OF WAYS		CODS OF	47	75	360,000	PRIZE	OF PRIZE	TIER
LEVEL	CODE	CODE	GET:		TO WIN:	WIN:	1 IN:	POOLS	(PER PACK*)	(Per Pool)	COST	FUND **	LEVELS
1 2	1 2	E .	UNE Card 1 UNE Card 2		1	\$5 \$10	10.00 21.43	1,695,774 791,349	750 350	36,000.000 16,800.000	\$8,478,870 \$7,913,490	14.80% 13.81%	
3	8	L	UNE Card 5		1	\$15	75.00	226,107	1.00	4,800.000	\$3,391,605	5.92%	
4 5	4		UNE Card 1+UNE Card 2 UNE Card 4		2	\$15 \$20	100.00 300.21	169,583 56,487	0.75	3,600,000 1,200,000	\$2,543,745 \$1,129,740	4.44% 1.97%	
6	6	L	4 CORNERS Card 1		1	\$20	150.03	113,028	0.50	2,400.000	\$2,260,560	3.95%	
7 8	7 8		\$20 BONUS UNE Card 1 + UNE Card 3		2	\$20 \$20	300.12 149.92	56,504 113,116	0.25 050	1,200.000	\$1,130,080 \$2,262,320	1.97%	LOW-TIER 50.82%
9	0	M	LINE Card 5		1	\$25	300.21	56,487	0.25	1,200.000	\$1,412,175	2.47%	
10 11	0	M	4 CORNERS Card 2 LINE Card 1+\$20 BONUS		2	\$25 \$25	149.92 149.97	113,116 113,079	050 050	2,400,000 2,400,000	\$2,827,900 \$2,826,975	4.94% 4.93%	****
12	0	M	LINE Card 2+LINE Card 3		2	\$25	299.92	56,541	0.25	1,200.000	\$1,413,525	2.47%	****
13 14	0	M	LINE Card 1 + LINE Card 2 + LINE Card 3 LINE Card 2 + \$20 BONUS		2	\$30 \$30	1,440.78 480.38	11,770 35,301	0.052 0.156	250.000 750.000	\$353,100 \$1,059,030	0.62% 1.85%	
15 16	0	M	4 CORNERS Card 1+LINE Card 2 LINE Card 1+4 CORNERS Card 2		2	\$30 \$30	896.35 720.54	18,919 23,535	0.083	400,000 500,000	\$567,570 \$706,050	0.99%	
17	0	M	LINE Card 2+LINE Card 4		2	\$30	721.28	23,511	0.104	500,000	\$705,330	1.23%	
18 19	0		LINE Card 6 4 CORNERS Card 9		1	\$50 \$50	899.06 799.08	18,862 21,222	0.083 0.094	400,000 450,000	\$943,100 \$1,061,100	1.65% 1.85%	
20	0		UNE Card 1+UNE Card 2+ UNE Card 3+ \$20 BONUS		4	\$50	51288	33,064	0.146	700.000	\$1,653,200	2.89%	
21 22	0		4 CORNERS Card 2+ LINE Card5 4 CORNERS Card 1+ LINE Card 2+ \$20 BONUS		2	\$50 \$50	1,802.13 720.27	9,410 23,544	0.042 0.104	200,000 500,000	\$470,500 \$1,177,200	0.82% 2.05%	
28	o	M	UNE Card 1 + UNE Card 2 + UNE Card 3 + UNE Card 4		4	\$50	720.18	23,547	0.104	500,000	\$1,177,350	2.06%	
24 25	0		LINE Card 2+LINE Card 3+LINE Card5 4 CORNERS Card 4		9	\$50 \$100	1,032.33 2,898.31	16,427 5,851	0.073	350,000 124,000	\$821,950 \$585,100	1.43% 1.02%	
26	0	M	X Card 1		î	\$100	3,563.36	4,759	0.021	100.000	\$475,900	0.83%	
27 28	0	M	LINE Card 1 (X20) 4 CORNERS Card 1+LINE Card 2+4 CORNERS Card 3+ \$20 BONUS		1 4	\$100 \$100	1,805.39 2,386.77	9,393 7,105	0.042 0.031	200,000 150,000	\$939,300 \$710,500	1.64% 1.24%	
29	o	M	4 CORNERS Card 3+LINE Card 6		2	\$100	5,126.37	3,306	0.015	70,000	\$330,800	0.58%	
30 31	0	M	UNE Card 2+ LINE Card4 + LINE Card 6 + \$20 BONUS UNE Card 1 + LINE Card 2 + LINE Card 3 + LINE Card 4 + LINE Card 6		4 5	\$100 \$100	1,562.95 1,570.62	10,850 10,797	0.048 0.048	290,000 290,000	\$1,085,000 \$1,079,700	1.89% 1.88%	
32	0	M	X Card 2		1	\$200	35,626.10	476	0.002	10.000	\$95,200	0.17%	
33 34	0		LINE Card 2 (X20) X Card 1 + LINE Card 2 + LINE Card 4 + LINE Card 6 + \$20 BONUS		5	\$200 \$200	17,831.78 17,926.03	951 946	0.004	20,000 20,000	\$190,200 \$189,200	0.33%	
36	0	M	4 CORNERS Card 2+4 CORNERS Card 3+4 CORNERS Card 4+LINE Card 5		4	\$200	35,037.24	484	0.002	10.000	\$96,800	0.17%	
96 97	0		X Card 1 + 4 CORNERS Card 4 4 CORNERS Card 5		1	\$200 \$300	27,574.02 71,856.04	615 236	0.003	13,000 5,000	\$123,000 \$70,800	0.21% 0.12%	
38 39	0	M	UNE Card 3 (X 20)		1	\$300 \$300	48,590.33 35,182,62	349 482	0.001	7.000	\$104,700 \$144,600	0.18%	
40	0		LINE Card 1 (X20) + LINE Card 2 (X20) X Card 1 + 4 CORNERS Card 3 + 4 CORNERS Card 4 + LINE Card 6		4	\$300	35,18262	482	0.002	10.000	\$144,600	0.25%	
41 42	0	M	LINE Card 1+X Card 2+LINE Card 5+LINE Card 6+ \$20 BONUS X Card 6		5	\$300	36,004.30 70,965.25	471 241	0.002	10,000 5,000	\$141,300 \$96,400	0.25%	
43	0	M	UNE Card 4 (X 20)		1	\$400	35,402.97	479	0.002	10.000	\$191,600	0.33%	
44 45	0	M	4 CORNERS Card 5 + LINE Card 1 (X 20) LINE Card 2 + LINE Card 3 (X 20) + LINE Card 4 + LINE Card 6 + \$20 BONUS		2	\$400 \$400	35,402.97 36,004.30	479 471	0.002 0.002	10.000	\$191,600 \$188,400	0.33%	
46	0	M	4 CORNERS Card 6		1	\$500	59,922.35	283	0.001	6,000	\$141,500	0.25%	
47 48	0		X Card 4 LINE Card 5 (X 20)		1	\$500 \$500	57,680.36 57,097.73	294 297	0.001 0.001	6,000 6,000	\$147,000 \$148,500	0.26%	
49	0	M	X Card 1+X Card 2+4 CORNERS Card 3+4 CORNERS Card 4+LINE Card 6		5	\$500	60,781.45	279	0.001	6.000	\$139,500	0.24%	MID-TIER
50 51	0	M H	UNE Card 1 (X 20) + UNE Card 4 (X 20) X Card 5		2	\$500 \$1,000	73,094.94 353,292.19	232 48	0.001	5.000 1.000	\$116,000 \$48,000	0.20%	47.20%
52 53	0	н	LINE Card 5 (X.20) X Card 4 + 4 CORNERS Card 5		1 2	\$1,000	346,082.14 368,652.72	49 46	0.000	1.000	\$49,000 \$46,000	0.09%	
54 54	0		LINE Card 1 (X 20) + X Card 2 + 4 CORNERS Card 3 + 4 CORNERS Card 4 + LINE Card 5 (X 20) + LINE Card 6		6	\$1,000	908,052.72 87,865.41	199	0.001	4,000	\$193,000	0.34%	HIGH-TIER
55	0	В	X Card 6		1	\$100,000	2,119,753.13	3 881 229	17.16	0.170 82,390,170	\$800,000	1.40%	1.98%
\$20 BONUS = win	\$20 in the BONI	IS GAME					4.3692	3,001,223	17.10	02,550.170	\$37,280,000	10000%	100,00%
X 20 - win 20 TIME													
						Consolidated odds	are 1 in:						
						\$5	10.00	1,695,774					
						\$10	21.43	791,349					
						\$15	42.86	395,690					
			Each of the following GLEPS will be used in approximately 25% of each pack of 75 tickets. Numbers are rounded.			\$20 \$25	50.00 49.99	339,135 339,223					
			This Number of prizes is guaranteed delivery to the Lottery.			\$30	150.02	113,036					
			The \$25 prize level is included in the GLEPS but should be programmed as Mild-Tier and not part of the Low-Tier file.			\$50	116.09	146,076					
			•			\$100	325.72	52,063					
						\$200	4,884.22	3,472					
						\$300	8,428.44	2,012					
						\$400	10,154.51	1,670					
						\$500 \$1,000	12,244.06 50,470.31	1,385 336					
						\$1,000	2,119,753.13	336					
								3,881,229					

	Not applicable for this game.
CALLOUT:	



INTEROFFICE MEMO

Gary Grief, Executive Director LaDonna Castañuela, Charitable Bingo Operations Director

May 7, 2023

Payment Approval

April 27, 2023

Vendor Name

Tx Game Name Invoice Number

Invoice Amount

The attached invoice(s) for service is being submitted for approval.

8533332

Please return to Maria Perez in the Office of the Controller by

\$769,934.80

P.O. Number (if applicable) 362-23-9010RL011

Pollard Banknote Limited

Game #2502 Bingo Times 20

The above referenced invoice(s) have been reviewed and certif should be paid by the Texas Lottery Commission.	fied as proper, accurate a	nd
		SB O
Wale Bowersonk	5/1/2023	4/29/2023
Dale Bowersock (Scratch Ticket Strategy Coordinator)	Date	
Will Russ	5/1/2023	
Will Russ (Products Manager)	Date	
Part Par	5/3/2023	
Robert Tirloni (Lottery Operations Division Director)	Date	



140 Otter Street Winnipeg, Manitoba Canada R3T 0M8 Phone: (204) 474-2323

Fax: (204) 453-1375

INVOICE NO.: 8533332

IGT Texas Distribution Center Sold To: Texas Lottery Commission Ship To: 8520 Tuscany Way P.O. Box 16630 Building #6, Suite 100 Austin, TX 78761-6630 **United States** Attn:Texas Lottery Warehouse Rep Austin, Texas 78754 **United States** Terms: Net 30 days after date of invoice Due Date: May 20, 2023

Invoice Date	Order No.	Your Order	Customer No.
April 20, 2023	1175830		5008

Order name:

BINGO TIMES 20 #2502

PO Number:

Product Description	Quantity	Unit Price		Amount
Ticket Size 4 x 8	16,958,025	20.92	/M	354,761.89
Four colour process / Spectrum base graphics	16,958,025	8.00	/M	135,664.20
Multiple Play Area	16,958,025	1.60	/M	27,132.84
Multi-colour translucent marking system	16,958,025	4.48	/M	75,971.95
Flood UV varnish on ticket front	16,958,025	2.43	/M	41,208.00
Foil stock (10pt) C1S	16,958,025	7.60	/M	128,880.99
Inserts	1	6,314.93	Ea	6,314.93

Under unit price '/M' = price per thousand.

Before Taxes:	769,934.80 USD
Freight:	0.00
Deposit:	0.00
Amount Due:	769,934.80 USD

Banking Instructions:

TD Bank, NA 2035 Limestone Rd. Wilmington, DE 19808 ABA# 026013673 Bank Account # 3248176206

Prepaid Delivery: Tax ID/Contract Number: # 998-6006283 **GST Registration Number:** 819251463

Scratch Ticket Game Closing Analysis 08/28/22 Thru 08/31/24

Average Number of Weeks for 85% Average Sell Through

	Price Point				Price Point				
Print Quantities	\$ 1	\$2	\$3	\$ 5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	*Week 27	None	None	None	None
5M-9.99M	*Week 22	Week 20	Week 13	Week 20	Week 22	None	None	None	None
10M-14.99M	*Week 15	*Week 28	None	*Week 48	None	*Week 37	None	None	None
15M-19.99M	Week 44	None	None	None	None	*Week 35	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	None	None	None	None	*Week 63	None	None	None
30M-34.99M	None	*Week 65	*Week 68	*Week 28	None	None	None	None	None
>=35M	None	None	None	*Week 52	*Week 54	None	None	None	None

Average Weekly Dollar Sales at 85% Average Sell Through

	Price Point				Price Point				
Print Quantities	\$1	\$2	\$3	\$ 5	\$10	\$20	\$30	\$50	\$100
< 5M	None	None	None	None	\$1,295,512	None	None	None	None
5M-9.99M	\$386,976	\$781,096	\$1,232,303	\$1,696,811	\$2,627,029	None	None	None	None
10M-14.99M	\$649,617	\$620,682	None	\$1,077,365	None	\$4,652,039	None	None	None
15M-19.99M	\$350,256	None	None	None	None	\$8,401,824	None	None	None
20M-24.99M	None	None	None	None	None	None	None	None	None
25M-29.99M	None	None	None	None	None	\$6,794,150	None	None	None
30M-34.99M	None	\$783,971	\$1,222,418	\$4,625,724	None	None	None	None	None
>=35M	None	None	None	\$4,803,626	\$7,966,148	None	None	None	None

None = no games at this level with 85% sell through

^{*} only one game at this level with 85% sell through

From: Russ, Will

To: <u>ManagersLO</u>; <u>Products</u>; <u>Leeper</u>, <u>Andrew</u>

Cc: <u>Garcia, Gabriela</u>; <u>Rey, Sergio</u>

Subject: Will Russ - Signature Authority to Dale Bowersock and Wes Barnes 12/23 - 1/3

Date: Friday, December 20, 2024 2:05:25 PM

I will be out of the office until Monday, January 6, 2025.

Dale Bowersock will have Signature Authority for Products on Monday, 12/23/24 and Friday, 12/27/24.

Wes Barnes will have Signature Authority for Products on Monday, 12/30/24; Tuesday, 12/31/24; Thursday, 1/2/25; and Friday, 1/3/25.

Thanks,

Will Russ | Products Manager | Texas Lottery® 1801 Congress Ave. | Austin, Texas | 78701 Office 512.344.5386 www.texaslottery.com